Regular

Monday, June 16, 2014 6:00 PM
Granbury ISD Board Room, 600 West Pearl St., Granbury, TX 76048, W Pearl St, Granbury, TX 76048

1. **Call to order - 5:00 PM - GISD Board Room**
2. **Convene in closed session under the Texas Open Meetings Act, Texas Government Code Section 551.001 et seq.**
   a. Chapter 551.074 - Personnel
      1. Consider Staff Appointments
      2. Consider Superintendent Summative Evaluation
      3. Consider Superintendent Contract
   b. Chapter 551.072 - Purchase, exchange, lease or value of real property
3. **Reconvene in open session - 6:00 PM**
4. **Moment of Silence/Invocation**
5. **Pledges - U.S. Flag & Texas Flag**
6. **Achievement Spotlight**
   a. Granbury Lions Club Presentation of Books to Schools
7. **Public comments/audience participation**
8. **Discussion/Action**
   a. Consider Consent Agenda Items
      1. Minutes of the May 19, 2014, Regular Meeting and June 4, 2014, Special Meeting.
      2. Consider Budget Amendments
      3. Consider BuyBoard Purchases of Band Instruments
      4. Consider Renewal for Science Supplies & Equipment 2013-14
      5. Consider Renewal for Vehicle Fuel 2013-20
      6. Consider Athletic Supplies - Winter Sports 2014-12
      7. Consider Music, Band and Choir Supplies 2014-13
   b. Consider Board Meeting Dates for 2014 - 2015
9. **Reports**
   a. Superintendent's Report
      1. Facilities Report
         a. Buford-Thompson Renovations Timeline
      b. Financial statements for Period Ending April 30, 2014
      c. Bond Expenditure Recap as of May 31, 2014
10. **Consider action on items discussed in closed session**
    a. Consider Staff Appointments
    b. Consider Superintendent Summative Evaluation
    c. Consider Superintendent Contract
    d. Consider purchase, exchange, lease or value of real property
11. **Adjourn**

Granbury ISD
Superintendent's Evaluation Instrument

Name: *Dr. James M. Largent* **Date of Review:** *June 16, 2014*

Appraisal Period: *July 1, 2013 to June 30, 2014*

Based on available performance information, evaluate the superintendent's effectiveness in meeting each objective. Where applicable, the board should use the data referred to in the item in making its assessment of superintendent performance. A rating shall be assigned to each objective. Comments are encouraged to support each rating but are required on any rating of "Needs Improvement".

Rating Scale:

E	**Exceptional**	**Progress exceeds expectations and criteria noted in the instrument.**
P	**Proficient**	**Progress meets the expectations and criteria noted in the instrument.**
N	**Needs Improvement**	**Progress does not meet the expectations and criteria noted in the instrument.**

<u>Goal 1:</u> We will foster an environment where students, their families, staff, and the community provide a unified network of support that integrate positive relationship building and high expectations where every diverse member is valued.

Indicators:

- *Committees of principals and directors will meet regularly to establish and continue district initiatives from year to year.*
- *Staff will research all forms of effective social media, including billboards and print to showcase GISD.*
- *Utilize a phone translation program (like Language Line) to assist non-English speaking parents and schools with communication.*

Rating:_____

Board Comments:

Superintendent Comments

We are continuing with monthly administrative meetings to look at our strategic goals. Specific to this goal, we have included early release days for students, so staff can work together and collaborate in staff development activities. We continue to utilize various ways to communicate with our parents and community, including our new3 GISD app, and I truly believe we can say that if a parent or community member wants info on GISD, there are a wide variety of options to get that information. We have a great website, and a presence on Facebook, twitter, mobile app, etc. The Language Line program is in the budget for 2014-15.

<u>Goal 2:</u> We will implement a rigorous and engaging curriculum that integrates new technology, fosters partnerships, and utilizes innovative instructional strategies in order for every student to attain his or her individual goal.

Indicators:

- *Begin the implementation of Project Based Learning (PBL)*
- *Schedule staff training throughout the year to begin the process of training all staff in PBL.*
- *Establish a community partnership to support the "real world" audience concept.*
- *Various venues of communication regarding PBL will be created and implemented taking into consideration all stakeholders.*

Rating:_____

Board Comments:

Superintendent Comments

We are in the second summer of a three year process to train all teachers in Project Based Learning, a methodology to make learning more relevant. This came from our strategic planning, and so far the early results are very positive as the first projects have been revealed. We will continue to look for ways to build relationships with our community through the speaker's bureau, PBL projects, and with the new career and tech center coming soon.

<u>Goal 3</u>: We will provide an optimal technology infrastructure to support the on-going transformation of programs, services, and tools throughout every facet of the district.

Indicators:

- *Work with tech consultant to evaluate existing infrastructure.*
- *Work with principals to identify what a model classroom "looks like" regarding technology at different levels.*
- *Complete necessary applications with USAC, order equipment, install, and begin service to increase wide area network (WAN) from 1GB to 10GB.*
- *Purchase and install all necessary components to allow every student to have wireless access in every area of school.*
- *Move from 500MB of internet access to 1GB internet access. Continuously monitor and determine necessary bandwidth to meet instructional and functional needs of the students.*
- *Provide professional development to support all content areas seamlessly incorporating technology.*
- *Ensure that all students will demonstrate responsible digital citizenship by developing lessons that all students will complete.*
- *Expose students to a variety of technologies and enable them to select the most effective tool to accomplish the task at hand.*
- *Provide and evaluate necessary resources to facilitate access to student resources at home and away from school using cloud-based solutions.*

Superintendent Comments

Along with Amy Wood, we are working closely with the Huckabee technology consultant, as well as directors and principals, to lay out the next few years of technology. We plan to implement as much technology as we can in the K-8 levels over the next year, placing primary importance on equipment that is not reliant on connectivity. The infrastructure piece will be not fully implemented until the Network Operations Center (NOC) is established at the new central office building (Crossland campus). So, the plan will not be fully implemented for several years, but we do want to put into place as much as possible at our lower campuses to allow those students and teachers to begin learning and applying new technologies. We have made recent purchases for K-8 projectors, interactive white boards, document cameras and classroom audio that should be in place by September 2014.

- *If bond is not successful, work on Plan "B" to prioritize projects that can be done with excess funds from budgets each year, with fund balance, and brainstorm other ways to take care of technology needs.*

Rating:_____

Board Comments:

<u>Goal 4</u>: We will commit to evaluate, update, and invest in safe, state-of-the-art facilities providing optimal environments for all current and future programs for students.

Indicators:

- *If bond election is ratified, work with architects and construction managers to develop timeline for project completion.*
- *If bond election fails, work on Plan "B" to prioritize projects that can be done with excess funds from budgets each year, with fund balance, and brainstorm other ways to take care of growing facility needs.*

Rating:_____

Board Comments:

Superintendent Comments

We have had a very busy Spring with the design of the secured entries complete and we are meeting weekly on the high school project. Construction began on June 11 with demolition work at our K-8 campuses and we hope to have them ready to go when school starts, with the exception of Oak Woods, which will be under construction into the Fall. I have been very happy with Hucakabee architects and BTC construction thus far. As they work together on the HS project, I think we can have good cost estimates as we go from now until bid day, so there should be no surprises. I am happy with the interaction we have had with staff and the follow-up meetings, and I really think when the facilities are complete, our entire community will be very happy with the final product.

<u>Goal 5:</u> We will provide flexibility within the school day to allow individualized opportunities for students as well as teacher preparation and collaboration to support rigorous academic curriculum.

Indicators:

- *Form a secondary scheduling committee to review current district schedules, research, and gather information regarding increased time for PBL while minimizing transition time.*
- *Gain approval for early release days for teacher collaboration and professional development.*
- *Establish a district-wide professional development committee to identify future needs for campus and district PD.*
- *Create a district-wide survey to allow for staff input on professional development and PD calendar.*
- *Research and recommend a calendar for GISD that will meet the PD and collaboration needs.*

Rating:_____

Board Comments:

Superintendent Comments

We have established a committee to look at future needs for professional development and we have implemented the early release days. We have also surveyed our staff on future calendars and their interest on extending a calendar to include more professional development days in the school year rather than front-load them all, as we do now. Time is always an issue with professional development, due to the compacted school year. But, when we show staff what an extended calendar may look like, there are legitimate reasons why those are not popular. So, this is a difficult area to work with due to our constraints, especially with the mandatory start date.

<u>Goal 6</u>: We will provide support and assistance in learning experiences ensuring equitable resources and opportunities for all students and families.

Indicators:

- *Collect database of resources for learning experiences (Speakers Bureau)*
- *Research, collect and update data on organizations and resources available to our students and families with needs.*
- *Maintain a current database of educational resources for learning experiences. (Speakers Bureau)*

Rating:_____

Board Comment

Superintendent Comments

The first item for this goal was to begin the process of compiling a data base of resources. The speaker's bureau data base has been very successful, but we need to commit more time to the resource data base and compile it all in one location. I have had recent conversations with the Hood County Library about possibly using the STARS building as a library extension. As part of this agreement, they would house and staff our resource center where we could have information available to our entire community about organizations that can help families in a variety of ways. I hope to have a recommendation and involvement from the board later this summer regarding this possible agreement.

Board Relations: The superintendent maintains a positive and productive working relationship with the board of trustees.

Indicators:

- *Recommendations and appropriate supporting materials on matters for board decision.*
- *The superintendent's actions appropriately supported board policy and decisions with the staff and community.*

(The board acknowledges that individual members' judgment on the indicators above may vary from member to member and from incident to incident. Differences among members of the board about superintendent performance in this area should be discussed among the board so that consistent direction and expectations can be provided to the superintendent.)

Superintendent Comments

I have been very impressed with our board of trustees. I think all of you bring expertise in different areas, and I know that I can call on you if I have questions or want to run ideas or concerns by you. I believe that we have established a trust between the 8 of us so that we know we can speak about any topic in closed session, knowing that it will not leave the room. I want to work with each of you to exceed your expectations of me, while knowing that we may not always agree on every decision that is made. I respect each of you very much, and research shows that the board/superintendent relationship is a very important dynamic to the success of any school district.

Board members should assess this item on whether or not the members feel the superintendent exercised sound judgment on a **generally** consistent basis in meeting the corporate body's expectations in the above areas. The board's rating on this item should reflect the assessment of a majority of the board.)

Rating:_____

Board Comments:

Overall Comments by Board Members:

Comments by Superintendent:

It is a pleasure for me to work in Granbury ISD. I love my job and I really feel the next few years in GISD will be phenomenal! I am impressed with our board and leadership team, our teaching staff, and our students. I believe that we have turned the corner with our community and are gaining some good momentum for the future. If we can stick to our strategic plan, constantly monitor and adjust it, and keep our focus on what is best for the students in GISD, we will continue to move this district forward and do some incredible things! I truly believe the best is yet to come!!

*Superintendent's Signature*_____ *Date*_____

*Board President's Signature*_____ *Date*_____

GRANBURY ISD
BOARD OF TRUSTEES
OFFICIAL REGULAR MEETING
MINUTES
May 19, 2014

The Board of Trustees of the Granbury Independent School District convened in an official **REGULAR** meeting on Monday, May 19, 2014 at 5:00 p.m. in the Board Room of the Administration Building, 600 West Pearl St., Granbury, Texas.

Presiding Officer ..... Mark A. Jackson, President

Board Members Present

Nancy Alana left at 6:00 PM
Barbara Herrington
Joe Jones
Micky Shearon
B.J. Wallace
Don Walton

Board Members Absent

School Officials Present

Dr. James M. Largent, Superintendent
Carol Howard, Assistant Superintendent for Administrative Services
Dobie Williams, Assistant Superintendent for Finance & Operations
Tom Howard, Director of Human Resources
Amy Wood, Technology Director
Jeff Meador, Public Information Officer
Sandy Bruner, Recording Secretary

Others Present

School Employees
Media
Community Members

Meeting Called to Order

Mark A. Jackson, President, called the meeting to order at 5:00 p.m. and noted that a quorum of board members was present. The meeting was duly called and that notice of the meeting was posted in accordance with the Texas Open Meetings Act, Texas Government Code, Chapter 551.

Convened in Closed Session

The Board of Trustees convened in closed session at 5:02 p.m. under the Texas Open Meeting Act, Chapter 551.072 – purchase, exchange, lease or value of real property and 551.074 – personnel.

Reconvened

The Board of Trustees reconvened in open session at 6:08 pm.

Moment of Silence/Invocation

Micky Shearon led the invocation.

Pledge - U.S. Flag and Texas Flag

Brady Willmeth, Gentry Garner, Jamie Babbe, and Emma Grace Brown, Acton Elementary Students, led the Pledges.

Achievement Spotlight

Stacy Mitchell, GEF President presented to the Board Granbury ISD Education Foundation 2014-2015 Grants.

Carol Howard, Assistant Superintendent, presented to the Board District Recognition Regarding the US News World Report.

Jack Williams, Granbury Masonic Lodge No. 392 presented to the Board the Mirabeau B. Lamar Awards. The selections where, Lizbet Briones Granbury High School Student, Chance Clyce Granbury High School Student, Parker Keith Acton Middle School Student, Teri Call Emma Roberson Elementary School Teacher, DeAnn Travis Oak Woods Elementary School.

Jeremy Ross presented the GHS Class of 2014 Valedictorian and Salutatorian: Rachael Rodgers and Riley Summer.

Denise Scott, GHS Coach presented to the Board UIL State Tennis Meet participants Kate Bramlett and Elizabeth Morton.

J.C. Campbell presented to the board the Memorial Day Essay Contest Campus Winners as Megan Bednarz, Tanner Crabbe, Kylie Hagan, Grayson McKelvain, and Raines Riddle Presenter.

Public comments/audience participation

None

Consider Consent Agenda Items

A motion was made by Micky Shearon and seconded by Don Walton to approve consent items: 1. Minutes of the Regular Board Meeting Monday, April 14, 2014; 2. Consider Budget Amendments; 3. Consider renewal for Magazine & Periodical Subscription Services 2012-09; 4. Consider renewal for Instructional Supplies Career/Tech 2012-10; 5. Consider renewal for Nurse & Health Supplies 2012-11; 6. Consider renewal for Student Insurance 2012-12; 7. Consider Grounds Equipment Repair Services 2014-09; 8. Consider Copy Paper 2014-11; 9. Consider Charter Bus 2014-07. **MOTION CARRIED**: Yes 6 – No 0

Reports

A. Drug Dog Program Presenter: Officer Jeff Hastings and Ben

B. Athletics/Community Education Report Presenter: Dwight Butler, Athletics Director

C. Superintendent's Report
   1. Facilities Report - Huckabee - GHS Discussion Presenter: Dr. James M. Largent, Superintendent

D. Community Schools Health Advisory Council Report Presenter: Sharon Williams, Director of Curriculum

E. Financial Statements for Period Ending March 31, 2014 Presenter: Dobie Williams, Assistant Superintendent

Discussion/Action Continued

Consider Delta-T, LTD for Commissioning Needs

A motion was made by Barbara Herrington and seconded by Don Walton to approve Delta-T, LTD for Commissioning Needs as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Brawner Concrete Panel Repair

A motion was made by Barbara Herrington and seconded by Don Walton to approve Brawner Concrete Panel Repair as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider TPASS Purchases of Five 77 - Passenger Buses and Possibly two 46 - Passenger Activity Buses

A motion was made by Don Walton and seconded by B.J. Wallace to purchase Option #1 without Activity Buses.

A motion was made to amend the original motion by Don Walton and seconded by B.J. Wallace to purchase 7 -77 Passenger Busses.

THE AMENDMENT FAILED: Yes 2 B.J. Wallace and Don Walton – No 4, Mark Jackson, Micky Shearon, Barbara Herrington, and Joe Jones

THE ORIGINAL MOTION FAILED: Yes 2 B.J. Wallace and Don Walton – No 4, Mark Jackson, Micky Shearon, Barbara Herrington, and Joe Jones

A motion was made by Micky Shearon and seconded by Barbara Herrington to approve option #2, TPASS Purchases of Five 77 - Passenger Buses and two 46 - Passenger Activity Buses as presented. **MOTION CARRIED**: Yes 4, Mark Jackson, Micky Shearon, Barbara Herrington, Joe Jones – No 2, B.J. Wallace, Don Walton

Consider TPASS Purchase of One 18 - Passenger Bus

A motion was made by Barbara Herrington and seconded by Don Walton to approve TPASS Purchase of One 18 - Passenger Bus as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Technology Classroom Purchases

A motion was made by Don Walton and seconded by B.J. Wallace to approve Technology Classroom Purchases as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Contracted Service for Custodial Services

A motion was made by Barbara Herrington and seconded by Don Walton to approve Contracted Service for Custodial Services as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Region 7 Education Service Center Purchasing Cooperative Interlocal Agreement

A motion was made by Barbara Herrington and seconded by Don Walton to approve Region 7 Education Service Center Purchasing Cooperative Interlocal Agreement as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Policy Update 99, affecting local policies BBD(LOCAL) Board Internal Organization-Attorney; BP (LOCAL)Administrative Regulations; CFEA(LOCAL) Payroll Procedures-Salary Deductions and Reductions; CK(LOCAL) Safety Program/Risk Management; DAC(LOCAL) Employment objectives-Objective Criteria for Personnel Decisions; EDHC(LOCAL) Alternative Methods for Earning Credit-Credit by Examination Without Prior Instruction; FFF(LOCAL) Student Welfare-Student Safety; FFH(LOCAL) Student Welfare-Freedom From Discrimination, Harassment, and Retaliation

A motion was made by Don Walton and seconded by Micky Shearon to approve Policy Update 99, as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Investment Pool Authorized Representatives

A motion was made by Don Walton and seconded by Barbara Herrington to approve Investment Pool TexPool; Logic; Lone Star; Texas Term as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Summer Projects

A motion was made by Barbara Herrington and seconded by Don Walton to approve Summer Projects 1. Stadium Bleachers; 2. ADA Playgrounds; as presented. **MOTION CARRIED**: Yes 6 – No 0

Consider Letter of Support for Granbury Arts Alliance Application for Cultural District Designation

A motion was made by Don Walton and seconded by Barbara Herrington to approve Letter of Support for Granbury Arts Alliance Application for Cultural District Designation as presented.
MOTION CARRIED: Yes 6 – No 0

Consider action on items discussed in closed session

Consider Staff Appointments

Dr. Largent recommended accepting the Staff Appointments. A motion was made by Don Walton and seconded by Barbara Herrington to approve Staff Appointments as presented.
MOTION CARRIED: Yes 6 – No 0

Consider Catastrophic Leave Days for Employees

Dr. Largent recommended approval of Catastrophic Leave Days for Employee. A motion was made by Don Walton and seconded by Micky Shearon to approve Catastrophic Leave Days for Employees as presented.
MOTION CARRIED: Yes 6 – No 0

Consider purchase, exchange, lease or value of real property

None

Adjournment

There being no further business, the meeting was adjourned at 9:47 p.m.

_____ _____

Mark A. Jackson, President Micky Shearon, Board Secretary

GRANBURY ISD
BOARD OF TRUSTEES
OFFICIAL SPECIAL MEETING
MINUTES
JUNE 4, 2014

The Board of Trustees of the Granbury Independent School District convened in an official **SPECIAL** meeting on Wednesday, June 4, 2014 at 12:00 p.m. in the Board Room of the Administration Building, 600 West Pearl St., Granbury, Texas.

Presiding Officer ..... Mark A. Jackson, President

Board Members Present

Barbara Herrington
Joe Jones
Micky Shearon
B.J. Wallace
Don Walton

Board Members Absent

Nancy Alana

School Officials Present

Dr. James M. Largent, Superintendent
Carol Howard, Assistant Superintendent for Administrative Services
Dobie Williams, Assistant Superintendent for Finance & Operations
Tom Howard, Director of Human Resources
Amy Wood, Technology Director
Jeff Meador, Public Information Officer
Sandy Bruner, Recording Secretary

Others Present

School Employees
Media
Community Members

Meeting Called to Order

Mark A. Jackson, President, called the meeting to order at 12:01 p.m. and noted that a quorum of board members was present. The meeting was duly called and that notice of the meeting was posted in accordance with the Texas Open Meetings Act, Texas Government Code, Chapter 551.

Consider a Guaranteed Maximum Price (GMP) from Buford Thompson on our K-8 summer projects.

A motion was made by Micky Shearon and seconded by Barbara Herrington to approve the Guaranteed Maximum Price (GMP) from Buford Thompson on our K-8 summer projects.
MOTION CARRIED: Yes 6 – No 0

Adjournment

There being no further business, the meeting was adjourned at 12:28 p.m.

_____ _____

Mark A. Jackson, President Micky Shearon, Board Secretary

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
Asst. Supt. for Finance and Operations
DATE: June 9, 2014
RE: Budget Amendments

SUMMARY:

Attached are budget amendments that are for Board approval.

RECOMMENDATION:

I recommend the Board approve the amendments as presented.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams

Date Submitted: June 9, 2014

Revenue & Expense

Fund 199, Mr. Jeremy Ross, Originator
This amendment recognizes funds in the amount of $32,805 allocated to function 11 (Instruction). These funds were collected from students for Advanced Placement Testing.

Funds 181 and 199, Mr. Dwight Butler, Originator
This amendment recognizes funds in the amount of $10,000 allocated to fund 181 function 36 (Extra-curricular). These funds are needed in fund 199 function 51 (Plant Maintenance and Operations) to assist in refinishing the gymnasium floor in the James Wann Sports Center.

Funds 181 and 199, Mr. Jeff Meador, Originator
This amendment recognizes funds in the amount of $1,000 allocated to fund 199 function 41 (General Administration). These funds are needed in fund 181 function 36 (Extra-curricular) to assist in year-end special events.

Funds 181 and 199, Mr. Jeremy Ross, Originator
This amendment recognizes funds in the amount of $700 allocated to fund 181 function 36 (Extra-curricular). These funds are needed in fund 199 function 11 (Instruction) $400 and fund 199 function 13 (Curriculum Development and Instructional Staff Development) $300 for Choir general supplies and staff development.

Funds 181 and 199, Mr. Jeremy Ross, Originator
This amendment recognizes funds in the amount of $1,000 allocated to fund 199 function 11 (Instruction). These funds are needed in fund 181 function 36 (Extra-curricular) for Band summer contracts and drills.

Expense only

Fund 199, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $28,080 allocated to function 51 (Plant Maintenance and Operations) for the Brawner Locker Room Concrete Panel Support project approved at the May Board meeting.

Fund 199, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $92,400 allocated to function 81 (Facility Acquisition and Construction) for the Playground Equipment projects for Emma, Brawner, AES, and Mambrino campuses approved at the May Board meeting.

Fund 699, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $6,640 allocated to function 81 (Facility Acquisition and Construction) in order to use funds remaining from prior construction projects.

Budget Amendments for Board Approval – May 19, 2014
Page 3

Donations – Revenue & Expense

Fund 199, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $100 allocated to function 36 (Extra-curricular). These funds were donated from Mr. Martin and Mrs. Maria Raab for F1 travel expenses.

Fund 199, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $613.83 allocated to function 51 (Plant Maintenance and Operations). These funds were donated from the Mambrino School PTO for electrical supplies needed to install the Mambrino marquee.

Fund 199, Mr. Dobie Williams, Originator
This amendment recognizes funds in the amount of $5,079.29 allocated to function 11 (Instruction). These funds were donated from the Baccus Elementary PTO for a Projector for the Baccus Cafeteria.

Fund 195, Mr. Dobie Williams, Originator
This recognizes funds in the amount of $34,563.84 to be allocated in the 2014-2015 School Year. These funds were awarded by the Granbury ISD Education Foundation for various Innovative Teaching Grants, Principal Mini-Grants, and one Special Award.

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: June 9, 2014
RE: Buy Board Purchase – Band Instruments

SUMMARY:

Purchase of band instruments from Buy Board vendors. GISD's interlocal agreement with Buy Board allows purchases to be made from these awarded vendors without GISD having to go through the formal bid process. A request for quote process was utilized and nine responses were received for percussion instruments and 11 responses were received for other instruments.

Summations of the process and outcomes as well as a copy of the tabulations are attached for your review. Each band section is presented separately for accommodation of the appropriate directors.

Mr. Jeremy Ross, Principal Granbury High School, Mr. Mark Eastin, Director of Bands and Mr. Tahlequah Kirk, Director of Percussion, reviewed the responses. The following is their recommendation.

RECOMMENDATION:

It is recommended that the Board award the shaded items on the attached tabulations through the Buy Board contract.

Respectfully submitted,



Dobie Williams
Asst. Superintendent for Finance and Operations

Staff Person Responsible: Jeremy Ross
Mark Eastin
Tahlequah Kirk
Kathi Myers

Date Submitted: June 9, 2014

BUY BOARD PURCHASE FOR BOARD APPROVAL- Band Instruments

Board Meeting Date: June 16, 2014

1. **Item, material or service (specific or classification):** Band Instruments

2. **Brief description:** A request for quote was posted on Buy Board to provide band instruments for the band programs at the secondary campuses.

3. **Period of time bid covers:** N/A

4. **Person and title responsible for the expenditure:**

   Mark Eastin – GISD Director of Bands
   Jeremy Ross – Granbury High School Principal

5. **Number of bids sent to vendors:** N/A

6. **Number of quotes received from vendors:** 11

7. **Listing of recommended vendors and total prices:** Recommendation for award is shaded in the column under the vendor name for a total expenditure of $164,687.50. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district.

8. **Explanation of other than low recommendations:** Items 1,2,3,7,8,11,12,13,15,17,18, 19,20,21,23,25 - Please accept 2nd / 3rd lowest bid, for the lower priced items do not meet specifications.

9. **Last purchase date (purchase of comparable nature within last 5 years):** 11-06-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and some changes to the items or brands, a comparison was not made.

11. **Budget information:** Expense for the band instruments will come from bond funds.

12. **Other comments:** N/A

Dobie Williams
Asst. Superintendent for Finance & Operations

Jeremy Ross
Principal – Granbury High School

BUY BOARD PURCHASE FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014

1. **Item, material or service (specific or classification):** Percussion Band Instruments

2. **Brief description:** A request for quote was posted on Buy Board to provide percussion band instruments for the band programs at the secondary campuses.

3. **Period of time bid covers:** N/A

4. **Person and title responsible for the expenditure:**

   Tahlequah Kirk – GISD Director of Percussion
   Jeremy Ross – Granbury High School Principal

5. **Number of bids sent to vendors:** N/A

6. **Number of quotes received from vendors:** 9

7. **Listing of recommended vendors and total prices:** Recommendation for award is shaded in the column under the vendor name for a total expenditure of **$55,974.47**. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district.

8. **Explanation of other than low recommendations:** GigRig Electronics/mixer board case and GigRig 6U expander base – Please accept 2nd lowest bid, Lone Star Percussion, because we would like to purchase all four parts from the same vendor and one whose store location is close enough to handle any possible issues with parts and assembly.

9. **Last purchase date (purchase of comparable nature within last 5 years):** 11-06-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and some changes to the items or brands, a comparison was not made.

11. **Budget information:** Expense for the band instruments will come from bond funds.

12. **Other comments:** N/A

Jeremy Ross
Principal – Granbury High School

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
Asst. Superintendent for Finance and Operations
DATE: June 9, 2014
RE: Science Supplies and Equipment 2013-14 Renewal

SUMMARY:

A bid was let to establish vendors for the purchase of science supplies and instructional aids for the science program for all campuses during the 2013-14 school year. Vendors were asked to quote a percentage discount off catalog, shelf or on-line prices. The original period of award was for the period of award notice to May 31, 2014 with the option to renew for two additional one-year terms. Current bid expired on May 31, 2014. This is the first renewal option available and will extend the contract through May 31, 2015.

A summation of the original process and outcome as well as a copy of the tabulation for the original bid is attached for your review.

Ms. Sharon Williams, Director of Curriculum and Instruction, was contacted regarding the renewal of this bid. It was her recommendation that the bid be extended. The current vendors agreed to renew. Frey Scientific was the only vendor renewing with changes to existing terms – discount percentage was increased from 26% to 27% and the number of products excluded from this discount was also increased. This change is allowed by the terms of the contract at the renewal period.

The following is Ms. Williams' recommendation.

RECOMMENDATION:

It is recommended that the district enter into a renewal with Bio Corp, Carolina Biological Supply Company, ETA hand2mind, Fisher Science Education, Forestry Suppliers, Inc., Frey Scientific, NASCO, Nebraska Scientific, Sargent Welch, Supporting Science Inc., Ward's Science

Respectfully submitted,



Dobie Williams
Asst. Superintendent for Finance and Operations

Staff Person Responsible: Sharon Williams
Kathi Myers

Date Submitted: June 9, 2014

BID FOR BOARD APPROVAL

Board Meeting Date: June 10, 2013 **Bid Number:** 2013-14

1. **Item, material or service (specific or classification):** Science Supplies

2. **Brief description:** A bid was let to establish vendors for the purchase of science supplies and instructional aids for the science program for all campuses. Vendors were asked to quote a percentage discount off catalog and on-line prices.

3. **Period of time bid covers:** Written notification of award through May 31, 2014 with the option of two renewal extensions in one-year increments. Dates for the extensions will be June 1st through May 31st of the respective years.

4. **Person and title responsible for the expenditure:** Campus teacher with campus principal approval.

5. **Number of bids sent to vendors:** 25

6. **Number of bids received from vendors:** 12

7. **Listing of recommended vendors and total prices:** The recommendation for award is to approve the following vendors for purchases on an as needed basis. Estimated expenditure for science supplies is $30,000 to $50,000.

Bio Corporation	NASCO
Carolina Biological Supply Company	Nebraska Scientific
ETA hand2mind	Sargent Welch
Fisher Science Education	Supporting Science, Inc.
Forestry Suppliers, Inc.	Ward's Science
Frey Scientific	

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 5/10/2010

10. **Percentage increase or decrease from last bid:** This bid is a catalog percentage discount bid and not a line item bid where item cost could be compared.

11. **Budget information:** The funds for these expenditures will come from the budgeted dollars for instructional supplies and equipment for each campus.

Sharay Boynton
Executive Director of Finance

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
Asst. Superintendent for Finance and Operations
DATE: June 9, 2014
RE: Vehicle Fuel 2013-20 - Renewal

SUMMARY:

A bid was let to provide a vendor to supply unleaded and diesel fuel for the District for the 2013-14 school year. The initial award was the period of August 1, 2013 to July 31, 2014 with the option to renew for two additional one-year terms. The current bid for fuel will expire on July 31, 2014. This is the first renewal option available and will extend the contract through July 31, 2015.

A summation of the original process and outcome as well as a copy of the tabulation for the original bid is attached for your review.

Mr. Terry Slemmons, Transportation Director, was contacted regarding the renewal of this bid. It was his recommendation that the bid be extended. The current vendor Petroleum Traders Corporation agreed to renew with an increase in the unleaded fuel margin from +.0134 to + .1500 resulting in an approximate annual increase of $4,800. The diesel fuel margin will remain the same at +.0322. This change is allowed by the terms of the contract at the renewal period.

The following is Mr. Slemmons' recommendation.

RECOMMENDATION:

It is recommended that the district enter into a renewal with Petroleum Traders Corporation.

Respectfully submitted,



Dobie Williams
Asst. Superintendent for Finance and Operations

Staff Person Responsible: Terry Slemmons
Kathi Myers

Date Submitted: June 9, 2014

BID FOR BOARD APPROVAL

Board Meeting Date: June 10, 2013 **Bid Number:** 2013-20

1. **Item, material or service (specific or classification):** Vehicle Fuel

2. **Brief description:** A bid was let to provide a vendor to supply unleaded and diesel fuel for the Transportation Department.

3. **Period of time bid covers:** August 1, 2013 through July 31, 2014 with option to renew an additional 2 years if renewal agreed to in writing by both parties and increase does not exceed CPI-U as identified by the US Department of Labor, Bureau of Labor Statistics, for the 12 month period ending with the month preceding the renewal request.

4. **Person and title responsible for the expenditure:**
Terry Slemmons, Director of Transportation

5. **Number of bid nonfiction letters sent to vendors:** 9

6. **Number of bids received from vendors:** 5

7. **Listing of recommended vendors and total prices:** Recommendation for award

Petroleum Traders Corp.

Unleaded – differential .0134

Diesel – differential .0322

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 07/26/2010

10. **Percentage increase or decrease from last bid:**

Unleaded – differential decreased by 70.2%
Diesel – differential decreased by 29.2%

11. **Budget information:** Expenditures will come from budgeted funds in account codes:
199 E 34 6311 00 800 0 99 000 with a budgeted amount of $. 528,000
199 E 34 6311 01 800 0 99 000 with a budgeted amount of $ 75,072

Sharay Boynton
Executive Director of Finance

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: June 9, 2014
RE: Athletic Supplies & Equipment – Winter Sports – 2014-12

SUMMARY:

A bid was let to provide supplies for the secondary campuses for the Winter Sports. This bid covered supplies for the boys' basketball program, boys' soccer program, girls' soccer program, powerlifting program, and swimming program. The award will be for the period of notice to May 31, 2015. There is no option for renewal.

Summations of the processes and outcomes as well as a copy of the tabulations are attached for your review. Each sport is presented separately for accommodation of the appropriate coaches.

Mr. Dwight Butler, Director of Athletics, and respective coaches reviewed the responses. The following is their recommendation.

RECOMMENDATION:

That the Board award the shaded items on the attached tabulations for the period of award notification to May 31, 2015.

Respectfully submitted,

Dobie Williams
Asst. Superintendent for Finance and Operations

Staff Person Responsible: Dwight Butler
Coaches
Kathi Myers

Date Submitted: June 9, 2014

BID FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014 **Bid Number**: 2014-12 Athletic Supplies
Boys Basketball – Winter Sports

1. **Item, material or service (specific or classification):** Boys Basketball Supplies

2. **Brief description:** A bid was let to provide supplies for the athletic programs at the secondary campuses.

3. **Period of time bid covers:** From written award notification through May, 31, 2015

4. **Person and title responsible for the expenditure:**

   David Breazeale – Granbury High School Coach
   Dwight Butler – Athletic Director

5. **Number of notification letters sent to vendors:** Bid notification letters were sent to 158 vendors covering all sports. The bid was also posted on the district web site and advertised in the Hood County News.

6. **Number of bids received from vendors:** 17 (for this section of the bid)

7. **Listing of recommended vendors and total prices:** The recommendation for award is shaded in the column under the vendor name for a total expenditure of $6397.76. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district. Additional purchases for supplies on an as needed basis will be made through the catalog discount bid.

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 06-11-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and some changes to the items or brands, a comparison was not made.

11. **Budget information:** Expense for the basketball supplies will come from account code(s) with the following budgets:

181.e.36.6395.00.001.0.91.030	$7,000.
181.e.36.6395.00.041.0.91.030	2,500.
181.e.36.6395.00.042.0.91.030	2,500.

12. **Other Comments:** The Athletic Booster Club and the Athletic Activity Club will make donations to cover the additional expense if the items purchased for the program exceed the allotted budget.

Dwight Butler
Athletic Director

BID FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014 **Bid Number:** 2014-12 Athletic Supplies
Winter Sports - Boys' Soccer

1. **Item, material or service (specific or classification):** Boys' Soccer Supplies

2. **Brief description:** A bid was let to provide supplies for the athletic programs at the secondary campuses.

3. **Period of time bid covers:** From written notification of award through May 31, 2015

4. **Person and title responsible for the expenditure:**

   Doug Kissinger – Head Boys' Soccer Coach
   Dwight Butler – Athletic Director

5. **Number of notification letters sent to vendors:** Bid notification letters were sent to 158 vendors covering all sports, the bid was posted on the district web site and advertised in the Hood County News.

6. **Number of bids received from vendors:** 17

7. **Listing of recommended vendors and total prices:** The recommendation for award of the line items is shaded in the column under the vendor name for a total expenditure of $2,184.84. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district. Additional supplies, if needed, will be purchased on an as needed basis from the catalog discount bid.

8. **Explanation of other than low recommendations:** Item D4 – Adidas Onore 14 Goldkeeper Jersey – please accept second lowest bid, Team Express, because lowest bid, Lids Team Sports, does not match current uniform stock.

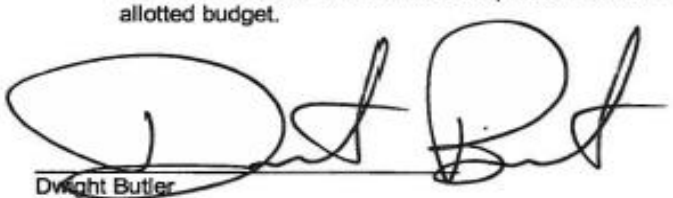
9. **Last bid date (bid of comparable nature within last 5 years):** 06-11-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and a change in brands on some items, a comparison was not made.

11. **Budget information:** Expense for soccer supplies for the program will come from the account code and budget:

    181 e 36 6395 00 001 0 91 110 $4,033.00.

12. **Other comments:** The Athletic Booster Club and the Athletic Activity Club will make donations to cover the additional expense if the items purchased for the program exceed the allotted budget.



Dwight Butler
Athletic Director

BID FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014 **Bid Number:** 2014-12 Athletic Supplies
Winter Sports - Girls Soccer

1. **Item, material or service (specific or classification):** Girls Soccer Supplies

2. **Brief description:** A bid was let to provide supplies for the athletic programs at the secondary campuses.

3. **Period of time bid covers:** From written notification of award through May 31, 2015

4. **Person and title responsible for the expenditure:**

   David Winkleman – Head Girls Soccer Coach
   Dwight Butler – Athletic Director

5. **Number of notification letters sent to vendors:** Bid notification letters were sent to 158 vendors covering all sports. The bid was also posted on the district web site and advertised in the Hood County News.

6. **Number of bids received from vendors:** 17

7. **Listing of recommended vendors and total prices:** The recommendation for award of the line items is shaded in the column under the vendor name for a total expenditure of $4,126.84. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district. Additional supplies, if needed, will be purchased from the catalog discount bid.

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 06-11-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and a change in brands on some items, a comparison was not made.

11. **Budget information:** Expense for soccer supplies for the program will come from the account code and budget:

    181 e 36 6395 00 001 0 91 130 $4,191.

12. **Other comments:** The Athletic Booster Club and the Athletic Activity Club will make donations to cover the additional expense if the items purchased for the program exceed the allotted budget.



Dwight Butler
Athletic Director

BID FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014 **Bid Number:** 2014-12 Athletic Supplies
Winter Sports - Powerlifting

1. **Item, material or service (specific or classification):** Powerlifting Supplies

2. **Brief description:** A bid was let to provide supplies for the athletic programs at the secondary campuses.

3. **Period of time bid covers:** From written notification of award through May 31, 2015

4. **Person and title responsible for the expenditure:**

   Jay Pugh - Head Powerlifting Coach
   Dwight Butler – Athletic Director

5. **Number of notification letters sent to vendors:** Bid notification letters were sent to 158 vendors, the bid was posted on the district web site and advertised in the Hood County News.

6. **Number of bids received from vendors:** 17

7. **Listing of recommended vendors and total prices:** The recommendation for award of the line items is shaded in the column under the vendor name for a total expenditure of $2,314.53. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district. Additional supplies, if needed, will be purchased on an as needed basis from the catalog discount bid.

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 06-11-2013

10. **Percentage increase or decrease from last bid:** Due to the size of the bid and a change in brands on some items, a comparison was not made.

11. **Budget information:** Expense for power lifting supplies for the program will come from the following account code:

    181 e 36 6395 00 001 0 91 960 $2,335.

12. **Other comments:** The Athletic Booster Club and the Athletic Activity Club will make donations to cover the additional expense if the items purchased for the program exceed the allotted budget.

Dwight Butler
Athletic Director

BID FOR BOARD APPROVAL

Board Meeting Date: June 16, 2014 **Bid Number:** 2014-12 Athletic Supplies
Swimming Supplies – Winter Sports

1. **Item, material or service (specific or classification):** Swimming Supplies

2. **Brief description:** A bid was let to provide supplies for the athletic programs at the secondary campuses.

3. **Period of time bid covers:** From written award notification through May, 31, 2015

4. **Person and title responsible for the expenditure:**

   Nick Vollmer – High School Swim Coach
   Dwight Butler – Athletic Director

5. **Number of bids sent to vendors:** Bid notification letters were sent to 158 vendors covering all sports. The bid was also posted on the district web site and advertised in the Hood County News.

6. **Number of bids received from vendors:** 17 (for this section)

7. **Listing of recommended vendors and total prices:** Recommendation for award is shaded in the column under the vendor name for a total expenditure of $1,747.50. If the selected vendor is unable to provide the product, recommendation is made to proceed to the next lowest vendor providing best value to the district. Additional supplies will be purchased on an as needed basis using the catalog discount bid.

8. **Explanation of other than low recommendations:** B1 – Women's Swimsuits – please accept 2nd lowest bid, America Team Sports, because we would like to purchase all the team's swimsuits from the same vendor to correctly match styles, color, and fabric. Price of women's Swimsuits and Men's Swimsuits combined shows America Team Sports as the lowest vendor.

9. **Last bid date (bid of comparable nature within last 5 years):** 06-11-2013

10. **Percentage increase or decrease from last bid:** A comparison was made not made, as the items and brands have changed.

11. **Budget information:** Expenditures for these supplies will come from budget code(s) with the following budgets:

    181.e.36.6395.00.001.0.91.0.210 $4,000.

12. **Other comments:** The Athletic Booster Club and the Athletic Activity Club will make donations to cover the additional expense if the items purchased for the program exceed the allotted budget.

Dwight Butler
Athletic Director

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
A. Catalog Percentage Discount on all Catalogs Submitted																		
Percentage discount off catalog		0%	15% all sheet music choir, band, orchestra, vocals, pop	Johnny Pauls Catalog 30-50%	Pepper Catalogs 0%	N/A	N/A	N/A	Music in Motion Spring 2014 S/H +6%	Music is Elementary 5%	N/A	Peripole 20% Bergerault 20%	Music K-8 marketplace 0% The Recorder catalog 0% Golden Rule Music 0%	Rhythm Band 2013 - 2014 8%	www.romeomusic.net 3%	N/A	Washington Music Catalog 25%	Wenger Music Education 2013-14 catalog 2%
Percentage discount off mfg's		0%	15%	All 20-50%	0%	N/A	N/A	N/A	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percentage discount off shelf prices		0%		Store location: 10450 E Bankhead Hwy Aledo TX 76008 20-50%	Store location: 7459 Airport Fwy, Richland Hills, TX 76118 0%	N/A	N/A	N/A	Music in Motion 1601 E Plano Pkwy #100 Plano, TX 75074 6%	0%	N/A	N/A	N/A	N/A	14237 Inwood Rd, Dallas 3%	N/A	Wheaton, Maryland N/A	N/A
Percentage discount off on-line catalog (discount will be applied on-line or will be on invoice)		www.brookmays.com 0%	cdgospel.net	N/A	www.jwpepper.com 0%	www.lonestarpercussion.com 5-60% off MSRP	www.mccormicksnet.com 0%	www.musicarts.com 0% educators can register for online credentials that allow them to login for our best educator pricing	www.musicmotion.com S/H 6%	www.musiciselementary.com 5%	www.penders.com 0%	N/A	www.musick8.com 0%	N/A	www.romeomusic.net 3%	www.toteunlimited.com 0%	www.chucklevins.com N/A	N/A
1.	Identify below any categories or items that are excluded from the discount and how they are identified in the catalog (by prefix, suffix, truck ship icon, etc.). Failure to identify any items below shall mean discount is offered on all items.	Our school prices are already heavily discounted.	N/A	N/A	N/A	None	None	N/A	N/A Shipping and Handling will be added after discount.	N/A	N/A	Peripole-Bergerault Compact Orff Instruments @ net price, plus shipping. Peripole-Bergerault Orff Instruments, Tables and Stands @ 15% discounted price, plus shipping. Peripole-Bergerault Synthetic Bar Orff Xylophones, and Synthetic Contra Bass Bars @ 10% discounted price, plus shipping.PB6000 & PB6001 Soprano Recorders and PB6250 Alto Recorders @ net price, plus shipping. PB6101 @ $2. each plus shipping: PB6103 @ $3.70 each, plus shipping. Starred items are already discounted and are to be newt prices, plus shipping.	N/A	Sonor & Studio 49 orttinstruments - 15% off catalog prices. Email for quotes: schoolsales@rhythmband.com	N/A	N/A	N/A	Wenger Corporation offers promotional campaigns that offer quarterly sales incentives to our customers.
2	If any discount is quoted for the on-line pricing how will it be applied?																	You will be asked to enter sales promotion code for on-line purchases.
	Discount will automatically be reflected in on-line pricing.	Yes	No	No	Yes	N/A	No	Yes	No	No	Yes	Yes	Yes	No	No	No	No	N/A

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
	Discount will be applied to invoice at time of billing.	N/A	Yes	Yes	N/A	N/A	Yes	N/A	Yes	Yes	N/A	N/A	N/A	Yes	Yes	Yes	Yes	N/A
B.	**Band Program Information**																	
1	Does your company sell classroom musical equipment? 1-stands, 2-music filing systems, 3-standing/seated risers, 4-conducting podiums	Music Stands	N/A	music stands, music filing systems	Music stands, Music filing systems	Music Stands	Music Stands, conducting podiums	Music stands, music filing systems, standing and seated risers, conducting podiums	Music stands	Music stands	Music Stands, Music filing systems	N/A	Music Stands	Music stands	N/A	Conducting podiums	Music Stands	Music stands, music filing systems, standing and seated risers, conducting podiums
2	Does your company sell music related accessory items?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	No
3	Does your company sell musical software?	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	No
4	Does your company sell secondary level sheet music?	No	Yes	Yes	Yes	Yes	No	Yes	No	No	Yes	No	Yes	No	No	No	Yes	No
5	Does your company have an area representative available to visit the schools? How often?	Yes Weekly	Yes Quarterly	Yes Weekly	No	No	No	Yes weekly	No	No	No	No	No	Yes Monthly	Yes Quarterly	No	No	Yes As required. Contact Vanessa Jensen, sales representative to schedule
6	Do you have a retail location where directors can preview sheet music?	No	Yes 4621 S Cooper St #131 Arlington, TX 76017	No	Yes Richland Hills	Yes Dallas	No	Yes Arlington, TX method books, solos	Yes 1601 E Plano Pkwy #100 Plano TX 75074	No	Yes Denton, TX	No	No Sound samples online 24/7 at www.musick8.com	No	No	No	No	No Wenger Corporation does not provide sheet music.
7	Does your company offer training in computer software/technology, midi/sequencing/keyboard instruction at no charge with purchase?	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No	No	No
8	Does your company sell band instruments?	Yes All major brands	Yes Yanagiasua, selmon, bach conn-selmer, armstrong, glasesel, hilton, selmer paris, king, leblanc-ludwig, mussion, schert & roth	Yes Marching and concert band instruments & percussion	No	Yes Marching drums, marimba keyboards, xylophones, orchestral, etc	No	Yes student, step up intermediate & pro, school background and percussion	No	Yes	No	Yes Mallet Percussion-Xylophone, Vibraphone, Marimba, Bells	No classroom instruments only	No	No	No	Yes Band & Orchestra, Percussion: drums, guitars, keyboards	No Wenger Corporation does not provide band instruments
	Will any discount be offered to GISD on instruments? If yes, what percentage? Identify the benchmark for pricing.	Yes 0% www.brookmays.com	Yes 3% MSRP	Yes 30-40% mfg. list price	No	Yes 5-60% off MSRP	N/A	Yes 3-55% from online pricing www.musicarts.com	N/A	Yes 50% MSRP	No	Yes 20% plus shipping Catalog pricing	No	N/A	Yes 3% website price	No	yes varies Manufacture list price	No 0% Wenger Corporation does Not provide instruments
9	Does your company handle musical instrument repairs?	Yes	No	Yes	No	No	No	Yes	No	No	No	Yes Only on our own brand of instruments	No	No	No	No	No	No
	Do you charge an hourly rate	No	No	Yes	N/A	N/A	N/A	Yes	N/A	No	N/A	No	N/A	N/A	N/A	N/A	N/A	No

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
	Identify the hourly rate:	N/A	N/A	$40.00	N/A	N/A	N/A	$65.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Wenger Corporation does not provide instruments.
	Do you offer free pickup and delivery on repairs?	Yes	N/A	Yes	N/A	N/A	N/A	Yes	N/A	No	N/A	No	N/A	N/A	N/A	N/A	N/A	No
	If not, identify the types of charges for pickup and delivery (flat rate, mileage, hourly, etc.)	Repair price quide hire provided.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Picked up by UPS	N/A	N/A	N/A	N/A	N/A	Wenger Corporation does not provide instruments.
C.	**Choral Music Program**																	
1	Does your company sell classroom musical equipment? 1-stands, 2-music filing systems, 3-standing/seated risers, 4-conducting podiums	Stands	Stands, music filing systems, standing and seated risers, conducting podiums	Stands, Music filing systems	Stands, music filing systems	N/A	Stands, Conducting podiums	Stands, music filing systems, standing and seated risers, conducting podiums	Stands	Stands	Stands, Music filing systems	N/A	Stands	Stands	N/A	Conducting podiums	Stands	Stands, music filing systems, standing and seated risers, conducting podiums
2	Does your company sell keyboard equipment? 1-keybaords, 2-electric piano, 3-pianos	Electric piano	keyboards, electric piano, pianos	Keyboards, electric piano, pianos	N/A	Keyboards	Keyboards, electric piano	Keyboards, electric piano	N/A	Keyboards	N/A	N/A	N/A	Keyborads	Keyborads, electric piano, pianos	N/A	Keyboards, electric piano	N/A
3	Does your company sell music related teacher reference materials?	No	Yes	No	Yes	No	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	No	Yes	No
4	Does your company sell the following sound and electronic equipment for the music program? 1-tuners, 2-turn tables, 3-speakers, 4-microphones, 5-mixer, 6-stereos, 7-CD players, 8-amplifiers, 9-dual impedance, 10-microphone tables, 11-microphone stands	Speakers, Microphones, mixer, amplifiers, microphone table, microphone stands	Micropohnes, mixer, amplifiers, microphone table, microphone stands	Tuners, speakers, microphones, mixer, amplifiers, dual impedance, microphone table, microphone stands	Tuners, microphones, microphone stands	N/A	Tuners, speakers, microphones, mixer, amplifiers, microphone stands	speakers, microphones, mixer, stereos, cd players, amplifiers, dual impedance, microphine table, mcrophone stands	N/A	Tuners	N/A	No	N/A	CD players	Tuners, turn tables, speakers, microphones, mixer stereos (portable) CD players, amplifiers, dual impedance, microphone table, microphone stands.	Microphones, amplifiers	Tuners, turn tables. Speakers, microphones, mixer, stereos, CD players, amplifiers, dual impedance, microphone table, microphone stands	N/A
5	Does your company repair electronics and stereo equipment? If yes, do you provide free pickup/delivery?	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes/No	No/No	No/No	No/No
6	Does your company sell music related videos? 1-composers, 2-explanation, 3-orchestra, 4-animated musicals	N/A	Composers, explanation, orchestra, animated musicals	N/A	Composers, explanation	N/A	N/A	Composers, explanation, orchestra	composers, explanation, orchestra, animated musicals	N/A	Composers, Explanation, Orchestra, animated musicals	No	Composers, explanation, orchestra, animated musicals	Animated musicals	N/A	No	N/A	No
7	Does your company sell audio music? 1-cassette tapes, 2-compact discs	N/A	cassette tapes, compact discs	N/A	Compact discs	N/A	N/A	Cassette tapes, compact disc	Compact discs	N/A	Cassette tapes, Compact discs	No	Compact discs	Compact discs	N/A	No	N/A	No
8	Does your company sell blank tapes in the following lengths? 1-15 minute, 2-30 minute, 3-60 minute	N/A	15, 30, 60	N/A	N/A	N/A	N/A	15, 30, 60	N/A	N/A	N/A	No	N/A	No	N/A	No	15, 30 , 60	N/A
9	Does your company sell music software? 1-sequencing, 2-accompaniment software, 3-music notation, 4-CD Rom title	Sequencing, music notation	Music notation	N/A	N/A	N/A	Sequencing, music notation, CD rom title	Sequencing, accompaniment software-disk or CD, music notation	Sequencing, accompaniment software-disk or CD, music notation, CD rom title	N/A	Accompaniment software-disk or CD, Music notation, CD rom title	No	Cd Rom title	No	Sequencing, accompaniment software-disk or CD, Music notation, CD Rom title	No	Sequencing, accompaniment software-disk or CD, music notation, CD Rom title	N/A

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
10	Does your company offer training in computer software/technology, midi/sequencing/keyboard instruction at no charge with purchase?	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No	No	No
11	Does your company offer training seminars in the following areas? 1-conducting, 2-composer seminars, 3-music reading sessions, 4-riser choreography, 5-sight reading sessions	N/A	conducting, music reading sessions, sight reading sessions	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Conducting, Composer seminars, music reading sessions, riser choreography, sight reading sessions	No	N/A	Music reading sessions	N/A	N/A	N/A	No
12	Does your company offer a computerized system of ordering?	Yes	Yes	No	Yes	No	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	No	No	Yes
13	Does your company have internet on-line access for ordering?	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes Contact Vanessa Jensen for discount pricing
14	Does your company have computer access to show stock balances of all items at time order is placed?	Yes	Yes	No	Yes	Yes	No	Yes	No	No	No	No	No	Yes	Yes	No	No	No
15	Can you provide a computer print out of all items to be purchased at time of order?	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
16	Explain your methodology for previewing sheet music prior to purchase:	N/A	There is a link to hear some of the pieces from publishers	Do not currently have a preview process	We have an approval service, Anything or everything that the teacher decides to not use can be returned. If anything is kept, then a bill (or invoice) is sent out. The approval time period is usually 30 days (as in 30 days to preview the music before the normal net 30 day cycle begins)	Availability within warehouse is open to be previewed.	N/A	Most titles can be previewed online through the publisher.	All products (with exception of oversized products) can be seen at our showroom location.	Must be purchased; can return for full credit within 30 days	We off on-line, in-store, convention and browsers for preview of music. Additionally, we mail promotional CD's, offer choral and elementary reading sessions with local and nationally known clincians.	We do not sell sheet music	Sample mp3's and scanned pages available online at www.musick8.com We do not do business on approval	N/A	N/A	Do not sell sheet music.	N/A	N/A Wenger Corporation does not provide sheet music.
D.	**Elementary Music Program**																	
1	Bongo's, 5" and 6" heads	$26.00 RB1303	45.00	N/B	N/A	N/A	N/B	$49.99 Meinl Nino	$27.26 #4517	$30.00 Remo KD-5400-01	N/B	$52.90 6"x6 3/4" Peripole PB4231	$44.95 Remo MPRP200	$22.95 RB1302	N/A	No	$35.00 Percussion Plus 700	N/A
2	Casio Portable Keyboard 61 Key	$189.00 CTK3200	$150.00	N/B	N/A	N/A	$357.50 Casio CTK-7000	$129.99 Casio CTK-3200	N/A	$90.00 Casio CTK2300	N/B	N/A	N/A	$202.35 Bontenpi PM678	$129.00 Casio CTK-3200	No	$125.00 CTK3200	N/A
3	Castanets with handle	$6.00 DP157	$35.00	N/B	N/A	N/A	N/B	$3.39 Rhythm Band	$9.35 #3204	$2.60 4979	N/B	$17.90 Peripole PB5105	N/A	$3.08 RB858	N/A	No	$9.50 LP LPA132	N/A

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
4	Chromaharp 15 chord	$269.00 RB1545	$365.00	N/B	N/A	N/A	N/B	$359.99 Rhythm Band	N/A	$250.00 Oscar Schmidt 0515B	N/B	N/A	N/A	$296.10 RB1545	N/A	No	$320.00 RB1545	N/A
5	Cluster Bells	$3.25 RB838	$6.00	N/B	N/A	N/A	N/B	$3.19 Rhythm Band	N/A	$2.25 3566	N/B	$29.95 Peripole PB 3004	$6.50 KMCmusic MP-HP100	RB838 No price submitted	N/A	No	$6.00 FN218 FirstNote	N/A
6	Cowbell 5" Copper	N/A	$24.00	N/B	N/A	N/A	N/B	$9.99 Rhythm Band	$2.35 Music in Motions 3 inch metal #1771	$9.45 3082	N/B	N/A	$9.95 4.5" available RBI MP-RM410	N/A	N/A	No	$30.00 TPC5BC	N/A
7	Finger Cymbals	$6.95 DP423	$22.00	N/B	N/A	N/A	N/B	$4.50 First Note	$7.47 #2264	$8.50 3708	N/B	$15.50 Peripole PB3507	$3.95 RBI MP-RM420	$6.25 RB785	N/A	No	$14.00 P0771 Zerotran	N/A
8	Gongs, 7-14	$162.00 set of 4	$135.00	N/B	N/A	N/A	N/B	$75.00 Zildjiam	$42.30 8 inch w/hanger #2317	$23.25 1070	N/B	N/A	N/A	$24.52, $34.60. $44.00, $54.13 RB1070, 1071, 1072 1073	N/A	No	$45.00 P0512 Zerotran	N/A
9	Jingle Bells, 3 bells on handle	$3.25 RB838	$16.00	N/B	N/A	N/A	N/B	$2.69 Rhythm Band	N/A	$2.25 3566	N/B	$11.11 Made in USA Peripole PB 3003	$5.95 RBI MP-RM430	$2.65 RB838	N/A	No	$6.00 FN218 FirstNote	N/A
10	Maracas Medium Wooden	$12.00 RB1203	$24.00	N/B	N/A	N/A	N/B	$13.99 Cannon	$14.05 Wood Maracas 11 inch #1698	$9.40 4958	N/B	$17.86 Peripole PB 5502	N/A	$10.75 pr RB1203	N/A	No	$9.25 LE2365	N/A
11	Metallophones, RBI Alto Diatonic	N/A	$279.00	N/B	N/A	N/A	N/B	$244.99 Lyons	$465.30 Sonor Primary Line #2953	$396.00 Sonor Primary Line AMP1.1	N/B	$522.92 Bergeraullt PB 1311	N/A	$287.95 RBMETA	N/A	No	$285.00 Sonor MAGB	N/A
12	Remo Hand Drum 16"	N/A	$45.00	N/B	N/A	N/A	N/B	$34.99 Remo	$42.30 #2844	$23.50 HD-8516-00	N/B	$38.20 Peripole PB 4916N	$29.95 14" available Remo RP140	$22.72 HD8516-00	N/A	No	$35.00 M0851600 Remo	N/A
13	Rhythm Sticks	$3.00 RB767	N/B	N/B	N/A	N/A	N/B	$2.53 Rhythm Band	$20.63 Set of 12 pair #2797	$1.25 2 plain 3276	N/B	$7.43 Made in USA Peripole PB 5003	$1.95-$2.35 ea.pair. 10",12",14" RBI MP-RB400	$2.34 RB767-14" $1.97 RB767A-10"	N/A	No	$3.50 FN200 FirstNote	N/A
14	Tambourines Wooden Rim, 6" Tunable Head	N/A	$17.99	N/B	N/A	N/A	N/B	$21.99 Rhythm Band	$10.29 #4547	N/A	N/B	N/A	N/A	N/A	N/A	No	N/B	N/A
15	Triangles	$5.00 DP406P	$4.95	N/B	N/A	N/A	N/B	$2.59 Trophy 5"	$6.53 4 inch w/striker #4468	$3.65 5 inch 3505	N/B	$11.40 Holder-striker Peripole PB 3207	$4.95, $8.95 and $5.95 ea. 4" and 5" available Hohner MP-HP300	$3.55 RB748 $6.25 RB751 4"-8"	N/A	No	$12.25 LE1333 G	N/A
16	Wood Blocks	$6.00 RB760	$35.00	N/B	N/A	N/A	N/B	$6.92 Rhythm Band	$9.35 #4989	$5.46 3458	N/B	$15.90 Peripole PB 5205	N/A	$6.25 RB760	N/A	No	$9.00 TOCA T3505	N/A
17	Xylophone, RBI Soprano Diatonic	N/A	$190.00	N/B	N/A	N/A	N/B	$182.99 Lyons	$375.06 Sonor primary line #2955	$320.00 Snor Primary Line 5XP1.1	N/B	$386.49 Bergerault PB 1101	$23.95 RBI MP-RB700	$251.95 RBXYLS	N/A	No	$295.00 S4GB Sonor	N/A
1	What is the percentage increase for the renewal periods?	To be determined by manufacturer	N/A	N/A	N/A	N/A	Per manufacturer's price increases	Manufacturers typically have annual increases	N/A	N/A	N/A	5-8% on average only if costs increase	N/A	Chromeharp is closed. Manufacturer's increase only if necessary	N/A	N/A	Not more than 10% annually	N/A
2	Does your company sell the Music K-8 Magazine?	No	No	No	No	No	No	No	No	No	No	No	Yes	No	No	No	No	No
3	Does your company sell children' songs for grades K-8?	No	Yes	No	Yes	No	No	Yes	Yes	No	Yes	No	Yes	Yes	No	No	No	No
4	Does your company sell music CD's for grades K-8?	N/A	Yes	No	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	N/A	No	No	No	No
	Read-alongs	No	N/A	N/A	No	N/A	N/A	No	Yes	N/A	Yes	No	Yes	N/A	N/A	No	N/A	No

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
	Music and movement	No	N/A	N/A	Yes	N/A	N/A	No	Yes	Yes	Yes	Yes	Yes	N/A	N/A	No	N/A	No
5	Does your company sell music related videos for grades K-8?	No	Yes	No	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No
6	Does your company sell recorder music? With rights to reproduce for students?	Yes	Yes/Yes	No/No	Yes/No	No/No	No	Yes/No	Yes/Yes	Yes/Yes	Yes/Yes	Yes/No fingering charts	Yes/Yes	Yes/Yes	No/No	No/No	Yes/No	No
7	Does your company sell teaching resources/materials for elementary music programs?	Yes	Yes	No	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No
8	Does your company sell teaching games?	Yes	Yes	No	Yes	No	No	Yes	Yes	Yes	Yes	No	Yes	Yes	No	No	No	No
9	Does your company sell educational music software?	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	N/A	Yes	No	Yes	No
1	Does your company offer installation or product assembly services?	No	No	Yes	No	No	No	Yes	No	No	No	No	No	Yes	Yes	No	No	Yes
2	Idnetify any minimum order amount per purchase order?	N/A	N/A	0.00	N/A	N/A	$0.01	None	0.00	$50.00	No minimum	No Minimum	N/A	N/A	$20.00	$100.00	$75.00 for fee shipping	No minimum
3	Identify the average number of calendar days to ship ARO?	3	N/A	1 week	2-3 business days for in stock items	N/A	1-7	15	3-5 business days	7-10	1-21	N/A	7-10 business days	14	3	5-7 days	21-45 days	30-34 days
4	Does your company charge a restocking fee for returned merchandise?	No	No	No	No	N/A	No	Yes Only if dictated by the manufacturer	No If returned within 30 days of receipt of order	No	No	N/A	No only on damaged or non-returnable materials (ie. Software, oral devices recorders)	No	No	Yes	Yes	Yes 30%
5	Explain your company's procedure for handling defective merchandise:	Must be returned in orginal packaging	Please notify in 5 days of receipt	We replace or correct defective merchandise	Contact us and we will get you a properly working replacement.	Manufacturer warranty prevails	Will issue return label and accept returns w/in 30 days of purchase	Call Tom Lynge @214-267-2100 ext 302	Returns maybe made for any reason for up to 30 days after receipt of merchandise	We will pickup up items for even exchange or full credit	Immediate replacement or credit	Contact Peripole we issue UPS call tag evaluate defect & replace or repair	Replaced at no charge- call customer service 1-800-437-0832	We email a return shipping label for full return or exchange	Replace with new unit for new merchanchise w/defect	Return in 30 days for refund or exchange	Exchange for non defective merchandise	Contact Wenger Corporation Customer Service Dept. 800-887-7145
6	Are pricing increases linked to an indicator such as CPI?	No	Yes	mfg. annual price increases	If the publishers increase their prices, the changes will be reflected	Manufacturer price list. Generally once year.	Yes, per manufacturer's increase	Manufacturer price increases usually occur once a year	No	No	Retail prices are set by the music publishers and subject to change	Price increases due to inflation & manufacturing costs.	Random- all current & updated pricing listed online at www.musick8.com	Manufactures increase only every year	N/A	Manufacture increase. 1-2 time yearly	Prices want for 1 year from date of reward. Price increases will varie from manufacture no more than 10%	Wenger Corporation issues increases based on cost of goods/raw materials from industry.

MUSIC, BAND & CHOIR SUPPLIES BID 2014-13
APRIL 29, 2014 3:00 P.M.
TABULATION

		BROOK MAYS MUSIC	CD GOSPEL.NET, INC	JOHNNY PAULS MUSIC SHOP	J.W. PEPPER & SON, INC.	LONE STAR PERCUSSION	MCCORMICK'S ENETERPRISES INC.	MUSIC & ARTS CENTER	MUSIC IN MOTION	MUSIC IS ELEMENTARY	PENDER'S MUSIC COMPANY	PERIPOLE, INC.	PLANK ROAD PUBLISING	RHYTHM BAND INSTRUMENTS, LLC	ROMEO MUSIC	TOTE UNLIMITED	WASHINGTON MUSIC CENTER	WENGER CORPORATION
7	Will shipping charges be added to the invoice?	N/A	At cost for sheet music and no cost on band products	No	Please see the attached shipping chart - **ATTACHMNT 1**	UPS Standard rates apply	Actual shippin cost is charged	N/A	Free regular shipping over $250.00, prepaid by check or crdit card (not available with PO orders) Does not include heavier or oversized instruments and/or equipment. **See Attachment 2 for Shipping and Handling Charges Chart.**	N/A	UPS or USPS published rates apply. The shipping charge is prepaid and added	Shipping charges will be added to all invoices.Shipping costs vary from $7.95 for orders less than $80. and from 7% to 10% on larger orders. An oversized shipping fee maybe added to all invoices for oversized instruments.	Shipping & handling rates based on subtotal. Up to $25.00 add $6.95. $25.01-$60. add $7.95. $60.01 -$100. add 12% of subtotal. $100.01 to $200 add 10% of subtotal. $200.01 - $300. add 9% of subtotal. $300.01 and above add 8% of subtotal. All orders require a $2.50 processing fee for invoicing.	all items include free shipping	N/A	UPS Ground Rates- prepaid and added to invoice.	Free freight for orders over $75.00	Wenger Corporation pricing is net school prices, less shippiing and handling charges. For project pricing contact Vanessa Jensen, Sales Reprenstative 800-733-0393 Ext 298 or vanessa.jensen @wengercorp.com
8	Do you agree to extend the terms of the contract to other members of the EPCNT?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Deviations from specifications:	N/A	N/A	N/A	Shipping charges are determined by the total amount of the order being placed. You will find a shipping chart at the end of this proposal. Attachment 1 Occasionally the publishers increase the prices of their products. You will see this increase reflected in our prices if this shuold occur over the course of the year.	Net 30 days upon acceptance of each shipment. Payments may not be withheld pending receipt of non-invoiced items. Delivery time on certain items will be determined by manufacturer's availability. Return Policy: Sheet music, Books, Recordings, Whistles, Pitch Pipes, and Special order items may not be returned, store credit or exchange. Products must be in the condition you reveived them and in the original box and packaging. 30 days from shipping date. Contact 866-792-0143 to obtain a Return Authorization Number and Lone Star Percussion receipt must be included with the shipment to ensure timely processing of return.	None	None	None	N/A	N/A	**refer to Peripole BID #6675-14C/D on all orders**.Net 20% discounted prices- Plus shipping Catalog prices are subject to change without notice.	All orders require a $2.50 processing fee for invoicing. If payment is not received within 30 days a $5. Rebilling Fee will be added and again after 60 days for a total of $10. Prices are subject to change without notice.	N/A	None	None	N/A	Wenger pricing is net school pricing less shipping charges. For a delivered price contact your sales representative Vanessa Jensen for pricing. 800-733-0393 ext 298 or email vanessa.jensen @wengercorp.com

NOTES: MUSIC, BAND AND CHOIR RELATED ITEMS AND SERVICES BID 2011-20

Note 1: 0% from prevailing Cascio Interstate Music. Prices in this confidential edition catalog are already discounted up to 70% from MSRP. Many items have deeper discounted prices than our Educator's
This is not a printed catalog and is confidential only to awarded catalog bid discount. Upon notification of award, a confidential password and link will be provided for access to pricing.
Prices include delivery via standard carriers to common delivery on-site locations for orders totaling $99 or more. Delivery quotes are based on current estimates and are subject to change ARO.
Claims for shipping damage and/or shortages must be made within 5 days of delivery receipt. Shipping cartons and packing materials must be maintained for damage claim inspections by the carrier.
Samples provided only at discretion of Cascio Interstate Music.

Note 2: We must be contacted within 30 days of receipt of item(s) to get the return authorization number.

Note 3: We offer catalog discounts of 5-55% off of list price. Hourly rate for instrument repair is retail, we may be able to offer a discount. Please call. Pickup and delivery charges are based on per instrument.

Note 4: Our website has previewing for most titles on line. We also offer music on a 30 day approval. After the teacher has reviewed the product, we ask that at least 50% be purchased. The remainder should then be returned for a credit.

Note 5: Set of four gongs 7", 10", 12", 14" RBI1070, RBI1071, RBI1072, RBI1073.

Note 6: The four options below apply to the current "NEMC" catalog and may not be applied toward any bid price resulting from a bid request.

A. Items in our catalog marked "NEMC" price, have already been discounted. Shipping is extra.

B. Items in our catalog marked "MAP" will be discounted further, from 20-50% depending on manufacturer and model. Call for our discounted price. Shipping is extra.
Note: "B" discounts may not be applied toward any bid price.

C: Items in our catalog marked "CALL" will be discounted further from 20-50% depending on manufacturer and model. Call for our discounted price. Shipping is extra. Note "C" discounts may not be applied toward any bid price.

D. Items in our catalog marked "MSP" will be discounted further from 0-50% depending on manufacturer and model. Call for our discounted price. Shipping is extra. Note "D" discounts may not be applied toward any bid price.

Note 7: Exceptions to Peripole Bergerault: A. Bergerault® Metallophones, Rosewood Bar Orff Instruments, all tables & stands are to be 15% discount plus shipping. B. Bergerault Synthetic Bar Orff Xylophones and Synthetic Contra Bass Bars are to be 10% discount plus shipping. C. Peripole Angel Halo® Recorders to be net price plus shipping costs. D. Starred items are already discounted and are to be net pricing plus shipping. Including: Peripole® Angel Halo™ Recorders, Temple Blocks, Gongs, Rainbow®Hand Drums, Deluxe Tunable Hand Drums, Double Conga Drum Sets, Bongo's, certain song bells, Resonator bells and assorted Hand Percussion Instruments. Shipping charges will be prepaid and added to all orders. Costs vary. UPS rates apply.
Bergerault USA discount is to be off prevailing published list prices at the time of order. Bergerault USA is the exclusive distributor and sole source vendor of Bergerault Mallet Percussion Instruments.

Note 8: Shipping and handling added based on subtotal. All orders will have a $2.50 processing fee added. If payment is not received within 30 days, a $5 rebilling fee will be added and again after 60 days for a total of $10. Prices are subject to change at any time. We do not do orders on approval.

Note 9: RB1070 - $23.75, RB1071 - $34.20, RB1072 - $42.75, RB1073 - $52.25

Note 10: RB 748 - $3.23, RB 749 - $3.61, RB 750 - $4.37, RB 751 - $5.46

Note 11: Previewing of sheet music is not available.

Note 12: District can contact sales representative, Vanessa Jensen, for an inside delivered price and discount at 800-733-0393 Ext. 298 or e-mail vanessa.jensen@wengercorp.com .

GISD Board Meeting Schedule
2014 - 2015

July 14, 2014 – Budget Workshop/Regular Meeting
2:00 p.m.
5:00 p.m. – Dinner & Executive Session; 6:00 p.m. – Regular Business
GISD Board Room

August 11, 2014 – Tentative Board Meeting

August 25, 2014 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

September 15, 2014 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

October 20, 2014 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

November 17, 2014 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business
Canvas votes 13 days after election

December 15, 2014 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

January 19, 2015 Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

February 16, 2015 – Regular Board Meeting
5:00 p.m. - Executive Session; 6:00 p.m. – Regular Business

March 23, 2015 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

April 20, 2015 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

May 18, 2015 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

June 15, 2015 – Regular Board Meeting
5:00 p.m. – Executive Session; 6:00 p.m. – Regular Business

DATES ARE SUBJECT TO CHANGE AND MAY NOT INCLUDE
SPECIAL CALLED BOARD MEETINGS

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: June 16, 2014
For: Information

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: June 9, 2014
RE: 04/30/14 Financial Statements

SUMMARY:

Attached are the financial statements for the period ended April 30, 2014 for the general operating fund.

The statements for the period ended April 30, 2014 include only those transactions that occurred between the period of September 1, 2013, and April 30, 2014. Revenue collected to date equals 88.70% of the budgeted amount compared to 92.88% last year. Expenditures to date represent 62.00% of the budget compared to 59.30% last year.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams

Date Submitted: June 9, 2014

Bond Project Status

Budget, Commitments, Expenditures, Construction Contracts (thru 05/31/14)

Summary Status - Construction

Description	Budgeted	Committed	Expended
Soft Cost	$ 5,778,332.00	$ 85,425.00	$ 1,249,423.19
Hard Cost	$ 53,944,065.00	$ -	$ -
Contingency	$ 4,788,039.00	$ 10,310.00	$ 196.50
Furniture, Fixture, Equip	$ 4,461,564.00	$ -	$ -
Total	***$ 68,972,000.00***	***$ 95,735.00***	***$ 1,249,619.69***

Summary Status - Other Areas

Description	Budgeted	Committed	Expended
Band Equip	$ 400,000.00	$ -	$ -
Bus Replacement	$ 1,600,000.00	$ 758,324.00	$ -
Classroom Furniture	$ 1,000,000.00	$ -	$ -
Technology	$ 10,000,000.00	$ -	$ -
Total	***$ 13,000,000.00***	***$ 758,324.00***	***$ -***

Construction Status

Contract	Expended
Alliance Geotech	$ 16,650.00
Buford-Thompson	$ -
Huckabee	$ 1,206,873.19
JPH Land Surveying	$ 17,100.00
TASB	$ 8,000.00
The Rios Group	$ 8,800.00
Total	***$ 1,257,423.19***