

**SCHOOL BOARD  
INDEPENDENT SCHOOL DISTRICT 622  
North St. Paul-Maplewood-Oakdale**

**Special Meeting  
April 9, 2019  
4:30 PM**

**District Education Center, 2520 East 12th Avenue, North St. Paul**

**A G E N D A**

Meeting will take place in the Board Room

**I. Call to Order**

**II. Bus Purchase Contract - R. Anderson**

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***Regular Education: Since nine of our 55 regular education school buses are 2004 & 2005 (15 & 14 years old) vintage, which are becoming in need of major repairs, we are asking Board approval to purchase one used 2018 model and five new 2020 models. Most school districts use a replacement schedule of 10-12 years since this seems to be the most cost efficient when balancing the cost of major overalls versus purchasing. The addition of the six replacement buses will help us stabilize the fleet and reduce the costs of bus maintenance that has plagued us the last few years.***

***Special Education: We are also asking the Board to approve the purchase of four new 2020 Special Education buses that would be added to our fleet. The buses would be 29-passenger with a lift that would be able to accommodate two wheelchairs. The buses would be added to our existing fleet of 23 buses, which would give us the flexibility to address growth and do less contracting with third party vendors.***

***In a normal year, we budget \$650,000 for the replacement of District transportation vehicles. We would be funding the purchase of the ten vehicles by a combination of a cash payment and 5-year lease purchase***

*agreement. We would do a cash purchase for the used regular education 77-passenger bus; this would amount to \$68,453.50. We would do a lease to purchase for the new nine buses (five regular + four SPED) - the cost of the lease would be approximately \$200,000 per year for five years. In doing this combination of buying and leasing to purchase, we get a greater number of buses immediately that the District so desperately needs. Randy will be bringing the lease purchase agreement to you for approval at a future meeting.*

*\*I recommend that the bus purchasing contract be approved.*

III. Security Camera Purchase - R. Anderson/J. Anderson

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*This is Phase 2 of our District's replacement of security cameras. In this phase, we continue to replace aging analog security cameras at all schools and add additional new cameras. Through a contract agreement with the State of Minnesota, the District may purchase designated equipment on state contract pricing and does not have to solicit bids. We did however, request proposals from four different vendors that had state bid pricing, and our recommended company, Pro-Tec Design, was the lowest. We did receive a lower cost than their state bid price. We will be using Safe Schools funds to do the cameras and mounting equipment. The total cost of the proposal from Pro-Tec Design will be \$272,098.00 as shown in the comparison sheet.*

*\*I recommend that the proposal from Pro-Tec Design for the purchase of security cameras be approved as presented.*

IV. Adjourn

II. BUS PURCHASING CONTRACT

FISCAL YEAR 2019-2020

Through the State of Minnesota Contract #117595, the School District may purchase buses under the Cooperative Purchasing Agreement. After reviewing the pricing, available options and delivery, it was determined that this option was competitive and beneficial to the School District. The contract would award the purchase of five (5) 2020 International Type PB105 77 passenger school buses @\$95,540.07/each (including Excise Taxes) for a total of \$477,700.43 to Hogleund Bus Co. Inc. The School District will pay \$148.75 per vehicle for License Plate, Title, Transfer and Document Fees at the time of delivery, for a total of \$743.75.

The contract would also award the purchase of four (4) new buses for Special Education; 2020 International Type PB105 29+2 passenger school buses with lift @\$102,236.32/each (including Excise Taxes) for a total of \$408,945.26 to Hogleund Bus Co. Inc. The School District will pay \$148.75 per vehicle for License Plate, Title, Transfer and Document Fees at the time of delivery, for a total of \$595.00.

The District has the opportunity to purchase a used 2018 International bus in great shape with between 35,000 - 40,000 miles. This would give us the opportunity to help revitalize our fleet at a very reasonable price. The contract would award the purchase of one used 2018 International Type PB105 passenger school bus @\$68,319.75 (including Excise Taxes) to Hogleund Bus Co. Inc. The School District will pay \$133.75 for License Plate, Title, Transfer and Document Fees at the time of delivery.

Therefore, the Director of Business Services recommends the following resolution:

BE IT RESOLVED by the School Board of Independent School District 622 that pursuant to the state contract terms, a contract is awarded as follows:

For	Vendor	Fund	Amount
Five (5) International 2020. Type PB105 77 Passenger Buses	Hogleund Bus Co. Inc	01	\$ 477,700.43
License Plate, Title, Transfer (School District Pays) And Document Fees		01	\$ 743.75
<b>Total: Five (5) 2019 Type PB105 77 Passenger Buses &amp; Excise Taxes, License Plates, Title, Transfer and Document Fees</b>			<b>\$ 478,444.18</b>
Four (4) International 2020. Type PB105 29+2 Passenger Buses With Lift	Hogleund Bus Co. Inc	01	\$ 408,945.26
License Plate, Title, Transfer (School District Pays) And Document Fees		01	\$ 595.00
<b>Total: Four (4) 2020 Type PB105 29+2 Passenger Buses &amp; Excise Taxes, License Plates, Title, Transfer and Document Fees</b>			<b>\$ 409,540.26</b>
One (1) Used International 2018. Type PB105 77 Passenger Bus	Hogleund Bus Co. Inc	01	\$ 68,319.75
License Plate, Title, Transfer (School District Pays)		01	\$ 133.75

And Document Fees

**Total: One (1) Type PB105 77 Passenger Bus & Excise Taxes,  
License Plates, Title, Transfer and Document Fees**

**\$ 68,453.50**

MOTION:

SECOND:



Main: 763.295.5119  
 Toll Free: 800.866.3105  
 Fax: 763.295.4992

116 E. Oakwood Drive  
 PO Box 249  
 Monticello, MN 55362  
 www.hoglundbus.com

Stock #: \_\_\_\_\_ Date: \_\_\_\_\_ Salesperson: \_\_\_\_\_  
 Buyer Name: (Last) \_\_\_\_\_ (First) \_\_\_\_\_ (Middle) \_\_\_\_\_  
 Company Name: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ County: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Buyer DOB: \_\_\_\_\_ Co-Buyer DOB: \_\_\_\_\_  
 Cell Phone: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_  
 Lienholder: \_\_\_\_\_ Address: \_\_\_\_\_  
 Please enter my order for:  NEW  USED  DEMO Buyers Insurance Co.: \_\_\_\_\_

Buyers policy number: \_\_\_\_\_ EXP Date: \_\_\_\_\_

Year	Make	Model	Body	Transmission	Color	Interior

Vin#:	Lic.#/Plate Type	GVW	Capacity	Mileage	Delivered on/about

DOT#:					

**TRADE-IN DATA**

Year	Make	Model	Body Style	TOTAL	
				Registration Tax	Less Trade-In/Allowance (-)
				Plate Fee	Trade Difference
				Public Safety Vehicle Fee	
				Transfer Tax	
				Title/Transfer Fee	Motor Vehicle Sales Tax
				State/Deputy Filing Fee	Service Contract
				Lien Recording Fee	Document/Admin Fees
					Handicap Options
				<b>TOTAL LICENSE AND FEES</b> →	
				<b>SUBTOTAL</b>	
				Less Amount Submitted With Order (-)	
				Plus Balance Owing To Lienholder On Trade In (+)	
				<b>TOTAL AMOUNT DUE ON DELIVERY</b>	

The front and back of this CONTRACT comprise the entire CONTRACT affecting this purchase. The DEALER will not recognize any verbal agreement, or any other agreement or understanding of any nature. You certify that you are 18 years of age or older, and acknowledge receiving a copy of this contract.

**The terms of this CONTRACT were agreed upon and the contract signed in the dealership on the dated noted at top of this form.** **IMPORTANT: THIS MAY BE A BINDING CONTRACT AND YOU MAY LOSE ANY DEPOSITS IF YOU DO NOT PERFORM ACCORDING TO ITS TERMS.**

Notice of salesperson's limited authority. This contract is not valid unless signed and accepted by Sales Manager or Officer of Dealership.

Accepted: \_\_\_\_\_ **5** X \_\_\_\_\_  
 Buyer's Signature Accepting Terms of Contract

\_\_\_\_\_ Please acknowledge, by initialing, you have read & agree to the "Additional Terms and Conditions"

### ADDITIONAL TERMS AND CONDITIONS OF THIS VEHICLE PURCHASE CONTRACT

1. **Definitions:** As used in this CONTRACT, "YOU" or "YOUR" means the buyer and co-buyer. "I", "ME", or "MY" means the seller or dealer. "VEHICLE" means the car, truck, or other vehicle described on the front of this CONTRACT including all the options listed. "Manufacturer" means the company which makes the VEHICLE. "Trade-In" means the vehicle that YOU trade to ME in partial payment for the VEHICLE.
2. **Purpose:** By signing the CONTRACT, YOU agree to buy the VEHICLE from ME. By accepting this CONTRACT, I agree to deliver the VEHICLE to YOU if the VEHICLE is in my inventory. If the VEHICLE is not in my inventory, I agree to order it from the Manufacturer. After receiving the VEHICLE from the Manufacturer, I agree to deliver the VEHICLE to YOU.
3. **Price Changes by the Manufacturer:** The VEHICLE price stated on the front of this CONTRACT is based on the current price the Manufacturer charges ME. At any time before I receive the VEHICLE, the Manufacturer has the right to raise the price it charges to ME. If the Manufacturer does raise the price, I may raise the price to YOU by the same amount. If I do raise MY price, YOU may cancel the CONTRACT and get back any down payment YOU have made. If I have not already sold the Trade-In (See Paragraph 4), YOU may have the Trade-In back by paying ME the reasonable cost of storage and any repair work or reconditioning I may have done.
4. **Trade-In:** If YOU are using a Trade-In to partially pay for the VEHICLE, YOU may deliver the Trade-In to ME either when YOU sign this CONTRACT or when the VEHICLE is delivered to YOU. If YOU do not deliver the Trade-In to ME when YOU sign this CONTRACT, YOU agree that at the time YOU deliver the Trade-In, I may reinspect the Trade-In and lower the allowance stated on the front of this CONTRACT. If I do lower the allowance, YOU may cancel this CONTRACT and get back your cash down payment. If YOU deliver the Trade-In when YOU sign this CONTRACT, I may sell the Trade-In at any time and at any price I think proper. If this CONTRACT is cancelled and I have already sold the Trade-In, I will pay YOU the price I received for the Trade-In minus 15% commission, minus any money I spent repairing, storing, insuring, or advertising the Trade-In, unless otherwise required by law.  
When YOU deliver the Trade-In to ME, YOU guarantee that YOU own the Trade-In free and clear and agree to furnish proper proof of ownership, including the Certificate of Title. If any outstanding security interests are attached to the Trade-In vehicle, YOU are obligated to satisfy the debt secured and to obtain a release of all liens. If I arrange payment of the debt, and the total amount is greater than the amount shown on this CONTRACT as the balance owing to lienholder, YOU agree to pay the difference to ME in cash immediately upon notice of the deficiency. If the debt is less than the amount shown, I will refund the surplus to YOU.
5. **YOUR Refusal to Take Delivery:** Unless YOU cancelled this CONTRACT under paragraphs 3 or 4, I will retain the cash down payment YOU gave ME as an offset to MY damages if YOU refuse to complete the purchase. YOU are also responsible for any other damages which I may incur as a result of YOUR failure to perform YOUR obligations under the terms of this CONTRACT. If YOU have delivered the Trade-In to ME when YOU signed this CONTRACT, I may retain the Trade-In and sell it to reimburse MYSELF for the expenses of repairing, storing, or reconditioning the Trade-In and for other expenses or losses I may incur as a result of YOU failed to perform YOUR obligations under this CONTRACT.
6. **Design Changes by the Manufacturer:** The Manufacturer has the right to change the design of the VEHICLE, its chassis, its parts or accessories at any time without notice to YOU or to ME. In the event of a change in design, I have no duty to YOU except to deliver the VEHICLE as made by the manufacturer.
7. **Delays in Delivery:** I am not responsible for delays in delivery caused by the Manufacturer, or by accidents, fires, or other causes beyond MY control. I do not control the Manufacturer and am not part of the Manufacturer and do not work for the Manufacturer.
8. **Taxes:** The price of the VEHICLE does not include federal or state taxes or any other tax or governmental fee. YOU must pay ME the proper amount of any tax or governmental fee which applies to this sale.
9. **Pollution Control Certification:** I certify to the best of MY knowledge that the pollution control system on the VEHICLE including the restricted gasoline pipe has not been revised, altered or rendered inoperative.
10. **New VEHICLE Disclaimer of Warranties:** If YOU are buying a new VEHICLE, the VEHICLE will come with a Manufacturer's warranty which is a promise from the Manufacturer directly to YOU. Unless otherwise agreed in a separate document (see Paragraph 12 below), I expressly disclaim all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. I sell the VEHICLE "AS IS" and make no guarantees of any kind about the VEHICLES's quality or performance. YOU have complete responsibility and all the risk for any problems with the VEHICLE.
11. **Use VEHICLE Disclaimer of Warranties:** Except as may be provided in the Buyer's Guide Window Form and a separate warranty document (see Paragraph 12 below), if YOU are purchasing a used VEHICLE, I expressly disclaim all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. I sell the VEHICLE "AS IS" and make no guarantees of any kind about the VEHICLE's quality of performance. YOU have complete responsibility and all the risk for any problems with the VEHICLE. I do not guarantee that the VEHICLE will pass an exhaust emissions inspection.
12. **Dealer Warranty Service Contract:** If I give a warranty on a used VEHICLE or YOU purchase an extended service contract on a new or used VEHICLE, I may not disclaim implied warranties of merchantability or fitness for a particular purpose.
13. **Used VEHICLE Window Sticker Form:** If YOU are purchasing a used VEHICLE or a demonstrator, the information YOU see on the window form for this VEHICLE is part of this CONTRACT. Information on the window form overrides any contrary provisions in the CONTRACT of sale. (La información que aparece en la ventanilla de este vehículo forma es parte de este contrato. La información contenida en el formulario de la ventanilla anula cualquier prevision que establezca lo contrario y que aparezca en el contrato de venta.)



Main: 763.295.5119  
 Toll Free: 800.866.3105  
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116 E. Oakwood Drive  
 PO Box 249  
 Monticello, MN 55362  
 www.hoglundbus.com

Stock #: \_\_\_\_\_ Date: \_\_\_\_\_ Salesperson: \_\_\_\_\_

Buyer Name: (Last) \_\_\_\_\_ (First) \_\_\_\_\_ (Middle) \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ County: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Buyer DOB: \_\_\_\_\_ Co-Buyer DOB: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Lienholder: \_\_\_\_\_ Address: \_\_\_\_\_

Please enter my order for:  NEW  USED  DEMO Buyers Insurance Co.: \_\_\_\_\_

Buyers policy number: \_\_\_\_\_ EXP Date: \_\_\_\_\_

Year	Make	Model	Body	Transmission	Color	Interior
Vin#:		Lic.#/Plate Type	GVW	Capacity	Mileage	Delivered on/about
DOT#:						
TRADE-IN DATA						
Year	Make	Model	Body Style	TOTAL		
				Registration Tax		Less Trade-In/Allowance (-)
Vin #:				Plate Fee		Trade Difference
				Public Safety Vehicle Fee		
				Transfer Tax		
Lic. Plate #:		Lic. State:	Exp.	Title/Transfer Fee		Motor Vehicle Sales Tax
				State/Deputy Filing Fee		Service Contract
Mileage Now:		Transmission:		Lien Recording Fee		Document/Admin Fees
						Handicap Options
Does your trade-in have a branded title or Insurance Salvage History? <input type="checkbox"/> YES <input type="checkbox"/> NO				TOTAL LICENSE AND FEES →		
Is the pollution control equipment on your trade-in intact and in operating condition? <input type="checkbox"/> YES <input type="checkbox"/> NO				SUBTOTAL		
<b>Dealer's Disclaimer of Warranty</b> Unless the vehicle is sold with a separate written dealer warranty or the dealer enters into a service contract with the buyer, the vehicle is sold "AS-IS". Dealer expressly disclaims all warranties, either express or implied, including the implied warranties of merchantability and fitness for a particular purpose. The entire risk of the quality and performance of the vehicle is with the buyer. <b>Important: A manufacturer warranty may apply</b>				Less Amount Submitted With Order (-)		
				Plus Balance Owing To Lienholder On Trade In (+)		
				<b>TOTAL AMOUNT DUE ON DELIVERY</b>		

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10. **New VEHICLE Disclaimer of Warranties:** If YOU are buying a new VEHICLE, the VEHICLE will come with a Manufacturer's warranty which is a promise from the Manufacturer directly to YOU. Unless otherwise agreed in a separate document (see Paragraph 12 below), I expressly disclaim all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. I sell the VEHICLE "AS IS" and make no guarantees of any kind about the VEHICLES's quality or performance. YOU have complete responsibility and all the risk for any problems with the VEHICLE.
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116 E. Oakwood Drive  
 PO Box 249  
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 www.hoglundbus.com

Stock #: \_\_\_\_\_ Date: \_\_\_\_\_ Salesperson: \_\_\_\_\_

Buyer Name: (Last) \_\_\_\_\_ (First) \_\_\_\_\_ (Middle) \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ County: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Buyer DOB: \_\_\_\_\_ Co-Buyer DOB: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Lienholder: \_\_\_\_\_ Address: \_\_\_\_\_

Please enter my order for:  NEW  USED  DEMO Buyers Insurance Co.: \_\_\_\_\_

Buyers policy number: \_\_\_\_\_ EXP Date: \_\_\_\_\_

Year	Make	Model	Body	Transmission	Color	Interior

Vin#:	Lic.#/Plate Type	GVW	Capacity	Mileage	Delivered on/about

DOT#:					

**TRADE-IN DATA**

Year	Make	Model	Body Style	TOTAL	
				Registration Tax	Less Trade-In/Allowance (-)
				Plate Fee	Trade Difference
				Public Safety Vehicle Fee	
				Transfer Tax	
				Title/Transfer Fee	Motor Vehicle Sales Tax
				State/Deputy Filing Fee	Service Contract
				Lien Recording Fee	Document/Admin Fees
				Handicap Options	
Does your trade-in have a branded title or Insurance Salvage History? <input type="checkbox"/> YES <input type="checkbox"/> NO				TOTAL LICENSE AND FEES →	
Is the pollution control equipment on your trade-in intact and in operating condition? <input type="checkbox"/> YES <input type="checkbox"/> NO				SUBTOTAL	
<b>Dealer's Disclaimer of Warranty</b> Unless the vehicle is sold with a separate written dealer warranty or the dealer enters into a service contract with the buyer, the vehicle is sold "AS-IS". Dealer expressly disclaims all warranties, either express or implied, including the implied warranties of merchantability and fitness for a particular purpose. The entire risk of the quality and performance of the vehicle is with the buyer. <b>Important: A manufacturer warranty may apply</b>				Less Amount Submitted With Order (-)	
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Accepted: \_\_\_\_\_

9 X \_\_\_\_\_  
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4. **Trade-In:** If YOU are using a Trade-In to partially pay for the VEHICLE, YOU may deliver the Trade-In to ME either when YOU sign this CONTRACT or when the VEHICLE is delivered to YOU. If YOU do not deliver the Trade-In to ME when YOU sign this CONTRACT, YOU agree that at the time YOU deliver the Trade-In, I may reinspect the Trade-In and lower the allowance stated on the front of this CONTRACT. If I do lower the allowance, YOU may cancel this CONTRACT and get back your cash down payment. If YOU deliver the Trade-In when YOU sign this CONTRACT, I may sell the Trade-In at any time and at any price I think proper. If this CONTRACT is cancelled and I have already sold the Trade-In, I will pay YOU the price I received for the Trade-In minus 15% commission, minus any money I spent repairing, storing, insuring, or advertising the Trade-In, unless otherwise required by law.  
When YOU deliver the Trade-In to ME, YOU guarantee that YOU own the Trade-In free and clear and agree to furnish proper proof of ownership, including the Certificate of Title. If any outstanding security interests are attached to the Trade-In vehicle, YOU are obligated to satisfy the debt secured and to obtain a release of all liens. If I arrange payment of the debt, and the total amount is greater than the amount shown on this CONTRACT as the balance owing to lienholder, YOU agree to pay the difference to ME in cash immediately upon notice of the deficiency. If the debt is less than the amount shown, I will refund the surplus to YOU.
5. **YOUR Refusal to Take Delivery:** Unless YOU cancelled this CONTRACT under paragraphs 3 or 4, I will retain the cash down payment YOU gave ME as an offset to MY damages if YOU refuse to complete the purchase. YOU are also responsible for any other damages which I may incur as a result of YOUR failure to perform YOUR obligations under the terms of this CONTRACT. If YOU have delivered the Trade-In to ME when YOU signed this CONTRACT, I may retain the Trade-In and sell it to reimburse MYSELF for the expenses of repairing, storing, or reconditioning the Trade-In and for other expenses or losses I may incur as a result of YOU failed to perform YOUR obligations under this CONTRACT.
6. **Design Changes by the Manufacturer:** The Manufacturer has the right to change the design of the VEHICLE, its chassis, its parts or accessories at any time without notice to YOU or to ME. In the event of a change in design, I have no duty to YOU except to deliver the VEHICLE as made by the manufacturer.
7. **Delays in Delivery:** I am not responsible for delays in delivery caused by the Manufacturer, or by accidents, fires, or other causes beyond MY control. I do not control the Manufacturer and am not part of the Manufacturer and do not work for the Manufacturer.
8. **Taxes:** The price of the VEHICLE does not include federal or state taxes or any other tax or governmental fee. YOU must pay ME the proper amount of any tax or governmental fee which applies to this sale.
9. **Pollution Control Certification:** I certify to the best of MY knowledge that the pollution control system on the VEHICLE including the restricted gasoline pipe has not been revised, altered or rendered inoperative.
10. **New VEHICLE Disclaimer of Warranties:** If YOU are buying a new VEHICLE, the VEHICLE will come with a Manufacturer's warranty which is a promise from the Manufacturer directly to YOU. Unless otherwise agreed in a separate document (see Paragraph 12 below), I expressly disclaim all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. I sell the VEHICLE "AS IS" and make no guarantees of any kind about the VEHICLES's quality or performance. YOU have complete responsibility and all the risk for any problems with the VEHICLE.
11. **Use VEHICLE Disclaimer of Warranties:** Except as may be provided in the Buyer's Guide Window Form and a separate warranty document (see Paragraph 12 below), if YOU are purchasing a used VEHICLE, I expressly disclaim all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. I sell the VEHICLE "AS IS" and make no guarantees of any kind about the VEHICLE's quality of performance. YOU have complete responsibility and all the risk for any problems with the VEHICLE. I do not guarantee that the VEHICLE will pass an exhaust emissions inspection.
12. **Dealer Warranty Service Contract:** If I give a warranty on a used VEHICLE or YOU purchase an extended service contract on a new or used VEHICLE, I may not disclaim implied warranties of merchantability or fitness for a particular purpose.
13. **Used VEHICLE Window Sticker Form:** If YOU are purchasing a used VEHICLE or a demonstrator, the information YOU see on the window form for this VEHICLE is part of this CONTRACT. Information on the window form overrides any contrary provisions in the CONTRACT of sale. (La información que aparece en la ventanilla de este vehículo forma es parte de este contrato. La información contenida en el formulario de la ventanilla anula cualquier prevision que establezca lo contrario y que aparezca en el contrato de venta.)

II. PHASE 2 - STATE CONTRACT PURCHASE OF DIGITAL SECURITY CAMERAS

The Director of Communications and Technology Innovation recommends this purchase to replace the aging analog video camera systems at District schools.

Through a contract agreement with the State of Minnesota, the School District may purchase designated equipment on state contract pricing. After reviewing the pricing, available options and delivery of four vendors, it was determined that the contract be awarded to Pro-Tec Design. Pro-Tec Design was the lowest priced vendor with a bid priced lower than the state contract price.

It is recommended that we award the purchase of Avigilon surveillance camera equipment, management software and licensing to Pro-Tec Design at the price of \$272,098.00.

Therefore, the Director of Communications and Technology Innovation recommends the following resolution:

BE IT RESOLVED by the School Board of Independent School District No. 622 that pursuant to the state contract terms a contract be awarded as follows:

<u>For</u>	<u>Vendor</u>	<u>Fund</u>	<u>Amount</u>
Video Surveillance	Pro-Tec Design	Safe Schools	\$272,098.00

MOTION:

SECOND:

## Phase 2 District Security Camera Purchase

		Company		LVC		VTI		All State Communications		Pro-Tec Design	
Product #	Qty	Description	Mfgr.	Price Each	Total Cost	Price Each	Total Cost	Price Each	Total Cost	Price Each	Total Cost
1	40	Avigilon 2MP (1080P), Indoor Dome Camera, Surface Mount,	Avigilon	\$619.00	\$24,760.00	\$571.43	\$22,857.20	\$600.00	\$24,000.00	\$554.91	\$22,196.40
2	57	Avigilon 2MP (1080P), Indoor Dome Camera, Ceiling Tile	Avigilon	\$658.00	\$37,506.00	\$607.14	\$34,606.98	\$637.50	\$36,337.50	\$589.60	\$33,607.20
3	57	12MP, Fisheye Camera, Day/Night, 1.45MM Lens, Integrated	Avigilon	\$835.00	\$47,595.00	\$771.43	\$43,971.51	\$810.00	\$46,170.00	\$749.13	\$42,700.41
4	1	Pendant Adapter For Fisheye Camera With NPT 1" External	Avigilon	\$47.00	\$47.00	\$42.86	\$42.86	\$45.00	\$45.00	\$41.62	\$41.62
5	1	4K UHD 8MP, H4 HD Bullet Camera, 4.3-8MM	Avigilon	\$1,160.00	\$1,160.00	\$1,071.43	\$1,071.43	\$1,125.00	\$1,125.00	\$1,040.46	\$1,040.46
6	1	Junction box for H4A(2)-BO-IR H4 HD Bullet Cameras	Avigilon	\$70.00	\$70.00	\$64.29	\$64.29	\$67.50	\$67.50	\$62.43	\$62.43
7	30	3MP, Outdoor Dome Camera, Pendant Mount, 3-9MM Lens,	Avigilon	\$754.00	\$22,620.00	\$696.43	\$20,892.90	\$731.25	\$21,937.50	\$676.30	\$20,289.00
8	30	Wall Mount Bracket For Use With H4A-DP Pendant Dome	Avigilon	\$47.00	\$1,410.00	\$42.86	\$1,285.80	\$45.00	\$1,350.00	\$41.62	\$1,248.60
9	26	3 x 5MP, WDR, Multi-sensor 270 Degree 2.8MM Camera	Avigilon	\$1,392.00	\$36,192.00	\$1,285.71	\$33,428.46	\$1,350.00	\$35,100.00	\$1,248.55	\$32,462.30
10	26	IR Illumination Ring, Up To 100 FT For Use With Outdoor	Avigilon	\$256.00	\$6,656.00	\$216.07	\$5,617.82	\$247.50	\$6,435.00	\$228.90	\$5,951.40
11	26	Pendant Wall Mount Adapter	Avigilon	\$74.00	\$1,924.00	\$67.86	\$1,764.36	\$71.25	\$1,852.50	\$65.90	\$1,713.40
12	26	Outdoor Pendant Mount Adapter For Multi-Sensor Cameras	Avigilon	\$124.00	\$3,224.00	\$104.76	\$2,723.76	\$120.00	\$3,120.00	\$110.98	\$2,885.48
13	26	Dome Bubble, Clear, For Outdoor Surface Or Pendant Mount	Avigilon	\$124.00	\$3,224.00	\$104.76	\$2,723.76	\$120.00	\$3,120.00	\$48.55	\$1,262.30
14	26	POE-INJ2-60W-NA Indoor Single Port Gigabit PoE++ 60W,	Avigilon	\$116.00	\$3,016.00	\$107.14	\$2,785.64	\$112.50	\$2,925.00	\$104.05	\$2,705.30
15	21	Corner Mount Adapter	Avigilon	\$70.00	\$1,470.00	\$64.29	\$1,350.09	\$67.50	\$1,417.50	\$62.43	\$1,311.03
16	5	ACC V6, Enterprise, 48 Pack Of Licenses	Avigilon	\$10,317.00	\$51,585.00	\$9,532.14	\$47,660.70	\$10,008.75	\$50,043.75	\$9,256.65	\$46,283.25
17	2	HD NVR4 PRM 96TB 2U Rack Mnt, Windows Server 2016	Avigilon	\$27,830.00	\$55,660.00	\$25,714.29	\$51,428.58	\$27,000.00	\$54,000.00	\$24,971.10	\$49,942.20
18	2	Year Four Avigilon Limited Hardware Warranty	Avigilon	\$1,632.00	\$3,264.00	\$1,489.41	\$2,978.82	\$1,546.98	\$3,093.96	\$1,463.58	\$2,927.16
19	2	Year Five Avigilon Limited Hardware Warranty	Avigilon	\$1,612.00	\$3,224.00	\$2,961.18	\$5,922.36	\$3,075.63	\$6,151.26	\$2,909.83	\$5,819.66
20	1	Shipment to: District Education Center, Attn: Technical Support, 2520 E. 12th Avenue, North St. Paul, MN 55109		\$635.00	\$635.00	\$0.00	\$0.00	\$633.00	\$633.00	\$575.56	\$575.56
					<b>\$305,242.00</b>		<b>\$280,198.50</b>		<b>\$298,924.47</b>		<b>\$272,098.00</b>

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