



**Edinburg Consolidated Independent School  
District**

**Regular**

**Tuesday, September 27, 2011 6:00 PM**

# Agenda of Regular Meeting

## The Board of Trustees Edinburg Consolidated Independent School District

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A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held September 27, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM  
Presenter: President David Torres  
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE  
Presenter: Mr. Ciro Trevino
3. CERTIFICATION OF PUBLIC NOTICE  
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on September 23, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.  
Presenter: President Torres
4. AWARDS & RECOGNITION  
Presenter: Superintendent Rene Gutierrez
5. SUPERINTENDENT'S REPORT  
Presenter: Superintendent Gutierrez
  - A. Update on Elections Process by Hidalgo County Elections Administrator
  - B. Delinquent Tax Collection Report for Period of September 1, 2010 through August 31, 2011 by Linebarger Goggan Blair & Sampson LLP
  - C. Results of Employee Benefits Program Survey
  - D. Enrollment as of September 23, 2011

E. Teacher Vacancies

6. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Torres

- A. (109B- 1) Minutes for Regular Board Meeting on September 13, 2011 7
- B. (109B- 2) BID 10-191 Art Supplies, First and Final Contract Renewal 14  
COST \$42,000.00 SOURCE Fine Arts Funds
- C. (109B- 3) BID 11-218 District Newsletters COST \$33,000.00 SOURCE 32  
Local and Federal Funds
- D. (109B- 4) RFP 09-154 School Yearbook Services, Second and Final Contract 37  
Renewal

8. ACTION AGENDA

Presenter: President Torres

- A. (109B- 5) BID 11-176 Trophies, Plaques, Ribbons, and Medals COST 55  
\$72,000.00 SOURCE All Funds
- B. (109B- 6) BID 11-181 Janitorial Supplies COST \$695,097.94 SOURCE 63  
All Funds
- C. (109B- 7) RFP 11-215 Fine Arts Consultants COST \$120,000.00 SOURCE 124  
Fine Arts Funds
- D. (109B- 8) RFQ 10-192 Engineering Consultant Services, First Contract 141  
Renewal COST \$75,000.00 SOURCE All Funds
- E. (109B- 9) TxMAS 11-216 Maintenance and Repair Services for HVAC, 145  
Electrical, and Plumbing from Texas Multiple Award Schedule COST  
\$70,000.00 SOURCE Local Funds
- F. (109B-10) 2011-2012 Campus Performance Objectives as Recommended by 149  
the Local School Support Teams
- G. (109B-11) Contract with Communities in Schools of Hidalgo County Inc for 150  
Drop Out Prevention Services COST \$47,000.00 SOURCE State  
Compensatory Funds
- H. (109B-12) Memorandum of Understanding Regarding the Hidalgo County 155  
Juvenile Justice Alternative Education Program COST \$42,000.00 SOURCE  
Local Funds

- I. (109B-13) Letter of Agreement for the ParentLink Solution Renewal for 2011-2012 COST \$67,875.00 SOURCE Local Funds 171
- J. (109B-14) Writing Journals for the Accelerated Reader Program for Grades 2 to 8 District Wide COST \$58,100.00 SOURCE Federal Funds 174
- K. (109B-15) Creative Educational Video Pathways for Edinburg High, Edinburg North, and Economedes High Schools COST \$116,866.00 SOURCE Career & Technical Funds 179
- L. (109B-16) Supplemental Science Instructional Material Recommended by the District Supplemental Science 5th - 12th Grade Committees for the 2011-2012 School Year COST \$261,286.90 SOURCE State Textbook Funds 195
- M. (109B-17) GoDirect 12-11 Systems Design Maintenance Contract and Technology Equipment for the Child Nutrition Department COST \$50,000.00 SOURCE Child Nutrition Funds 201
- N. (109B-18) Purchase Food and Non-Food Products through the Region One South Texas Co-Op Bid for the 2011-2012 School Year COST \$9,455,744.00 SOURCE Child Nutrition Funds 203
- O. (109B-19) Construction Materials Contract for Group E Robert Vela High School Renovation COST \$46,339.65 SOURCE Vela High School Construction Funds 206
- P. (109B-20) Architect Amendment 2 Fee for Group E Robert Vela High School COST \$209,550.00 SOURCE 2008 Bond and Vela High School Construction Funds 219
- Q. (109B-21) Contract Amendment for 2008 Bond Project Management Services COST \$100,000.00 SOURCE 2008 Bond and Vela High School Construction Funds 223
- R. (109B-22) RFQ 11-22 Ranking for the District *Cool School* Grant 227
- S. (109B-23) Contract/Consultant Agreement with Texas Valley Communities Foundation *Engaging Communities for College Readiness (ENCORE)* for All Middle Schools and Brewster School to Participate in the *ENCORE* Saturday Campus COST \$102,000.00 SOURCE Career & Technical, Gifted & Talented, and High School Allotment Funds 235

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:

1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
2. Update on Pending Litigation
3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
5. Discussion with Attorney Regarding Supplemental Education Service Providers

B. Section 551.072--Deliberation Regarding Real Property

1. Discussion on Acquisition of Possible Land Donation for Future Development
2. Discussion on Proposed Contracts for Land Purchases
3. Discussion Regarding Sam Houston Property

C. Section 551.074--Personnel Matters

1. Discussion of Employment, Reassignments, Resignations, and Retirements
2. Update of Pending Personnel Investigations
3. Conduct Level III Grievance--Michael Donaldson, Bus Driver

D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters

E. Section 551.082--Discipline of a Public School Child

10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION

Presenter: President Torres

A. Section 551.071--Consultation with Attorney

1. Consideration of and Possible Action Regarding Construction at Edinburg High School
2. Consideration of and Possible Action Regarding Supplemental Education Service Providers

B. Section 551.072--Deliberation Regarding Real Property

C. Section 551.074--Personnel Matters

1. Consideration of and Possible Action Regarding Employment, Reassignments, Resignations, and Retirements
2. Consideration of and Possible Action Regarding Level III Grievance--Michael Donaldson, Bus Driver

D. Section 551.082--Discipline of Public School Child

11. ADJOURNMENT

Presenter: President Torres

## APPROVAL OF MINUTES FOR BOARD MEETINGS

### Superintendent's Recommendation

Board of Trustees approval of minutes for the following board meeting(s):

**Regular Board Meeting on September 13, 2011**

### Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

### Paperwork Impact

No additional paperwork will be generated.

### Budgetary Information

The budget will not be impacted.

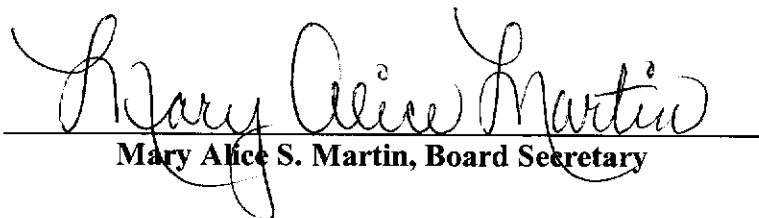
### Resource Personnel

Dr. René Gutiérrez

### Board Policy Reference and Compliance

This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by

  
Mary Alice S. Martin, Board Secretary

Recommended by

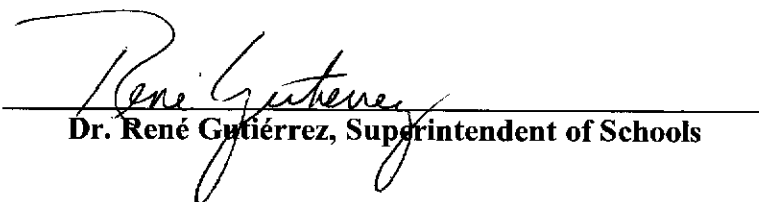
  
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT A, PAGES 1-6

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
Edinburg, Texas

STATE OF TEXAS           §

COUNTY OF HIDALGO   §

September 13, 2011

On the 13<sup>th</sup> day of September 2011, the Board of Trustees for the Edinburg Consolidated Independent School District met in **regular session** with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Jaime R. Chavana, Member
Ciro Treviño, Secretary	Juan "Sonny" Palacios Jr., Member

Absent from the meeting was Member Robert Peña Jr.

Present at the request of the superintendent was Renee Betancourt and Hector Bustos, board attorneys.

President Torres, who established **quorum**, called the meeting to order at 6:00 p.m. Mrs. Carmen González offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

President Torres then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8<sup>th</sup> Street in Edinburg, Texas on September 9, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

**Under Awards & Recognition:**

- A. Harwell Middle School Selected as an AVID National Demonstration School
- B. Texas Valley Communities, State Farm, and Bill and Melinda Gates Foundations Award \$20,000 to ECISD-ENCORE College Readiness Family Sessions
- C. Twenty Campus Labs Achieve Creative Education Institute's "Exemplary" Status
- D. Edinburg High School Athletic Program Earns "2011 Athletic Program of the Year"

**Under Superintendent's Report:**

- A. Update on 2008 Bond Construction Projects by Broaddus & Associates
- B. Update on Health Insurance Program for Second Quarter 2011 by Blue Cross/Blue Shield of Texas
- C. Update on Energy Grant
- D. Enrollment as of September 9, 2011: +78 (compared to 9/10/10)
- E. Teacher Vacancies: 9 (4 elementary/5 secondary)

Under **Public Comments**, in **Joe Ponce's** topic "Public Concerns", he asked who is to blame for the \$6.8 million "mistake" that now must be reimbursed to the Texas Education Agency and for the miscalculation of the construction budget for Vela High School, and does the practice of hiring unqualified individuals still continue?

**CONSENT AGENDA ITEMS**

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Items: 109A-1 Minutes for the Public Hearing and Regular Board Meeting on August 23, 2011, and the Special Called Board Meetings on August 24, 2011 and August 26, 2011; 109A-2 Bid 11-10 Diplomas and Related Graduation Items, First and Final Contract**

**EXHIBIT A**

**CONSENT AGENDA ITEMS (Continued)**

**Renewal with Herff-Jones Graduation Center in the Amount of \$22,000.00; 109A-3 Bid 11-185 Magazines and Periodical Subscriptions to W. T. Cox Subscriptions and Weekly Reader with Magazine Subscription Service as Primary Vendor for a Total of \$15,000.00; 109A-4 RFP 10-175 Student Picture Services, First Year Contract Renewal with Several Vendors; 109A-5 RFQ 09-132 Athletic Team Physician, Second and Final Contract Renewal with Drs. Ben L. Garza and Rolando Yarritu of Edinburg Medical Center in the Amount of \$43,000.00; and 109A-6 TASB 12-04 Three Gators and One ZTrak Mower for Edinburg North and Economedes High Schools and CATS Stadium to Neuhaus & Company—John Deere, Harlingen in the Amount of \$25,840.74, as recommended by Superintendent Rene Gutierrez. The motion carried.**

**ACTION AGENDA ITEMS**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-7 Bid 11-179 Daily Math Practice Series to Evan-Moor Corporation in the Amount of \$50,676.32, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-8 GoDirect/TCPN 12-01 District Wide Technology Equipment in the Amount of \$1,514,545.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 109A-9 RFQ 11-214 Physical Therapy Services for Special Education Department to ProCare Therapies, PC in the Amount of \$175,000.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-10 Sole Source 11-225 Mobile Relays Radio Repeater Services to Mobile Relays Partners LTD in the Amount of \$51,000.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-11 Commit to Fund Balance for Robert Vela High School Additional Renovation Costs in Accordance with Governmental Accounting Standards Board 54, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-12 Nominate Candidate(s) to Serve on the Hidalgo County Appraisal District Board of Directors for 2012-2013 and Approval of Resolution 2012-01 for Nomination of Richard A. Garza. The motion passed 5 to 1 with Ciro Treviño against.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-13 Contract with Dr. Diana Ramirez of D.M.R. Educational Consulting Inc to Provide Training for Elementary and Secondary Teachers for the 2011-2012 School Year in the Amount of \$95,200.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-14 Supplementary Instructional Software from Rosetta Stone, Ltd to Support English Language Learners in the Amount of \$39,500.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

**EXHIBIT A-2**

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 109A-15 Contract/Consultant Agreement with Teacher Created Materials Publishing Company for Staff Development in Meeting the State Required Six Hour Gifted & Talented Update in the Amount of \$42,476.04**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Jaime R. Chavana seconded the motion to **Approve Agenda Item 109A-16 Implementation Agreement Between the AVID Center and Edinburg CISD in the Amount of \$114,433.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 109A-17 Accept Grant Award from Reading is Fundamental (RIF) Inc Agreement with the Department of Education Between Edinburg CISD—Local RIF with the Department of Education to Operate a Books for Ownership Program, Agreement End Date of May 31, 2012 in the Amount of \$14,160.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 109A-18 RFP 11-210 District and Campus Educational Consultant for Federal Programs in the Amount of \$145,750.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Item 109A-19 Purchase Library Books from Awarded Vendors through the Region One Library Purchasing Cooperative for the Fiscal School Year 2011-2012 for Thirty-One Elementary Schools, Brewster School, Six Middle Schools, and Three High Schools in the Amount of \$442,300.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo and Mr. Ciro Treviño seconded the motion to enter into **Closed Session**. The motion carried.

President Torres recessed the meeting at 7:42 p.m. enabling the Board to enter Closed Session.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 9:31 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.1 Employment of Samantha Joy Elizondo as Speech Language Pathologist**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Juan “Sonny” Palacios Jr. seconded the motion to **Approve Section 551.074 10C.2 Employment of Jaime Octavio Perez as Director for Child Nutrition Services**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. Juan “Sonny” Palacios Jr. seconded the motion to **Approve Section 551.074 10C.3 Employment of Jacqueline Leo as Financial Aid Officer at Economedes High School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.4 Employment, Reassignments, Resignations, and Retirements Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2011-2012

Bernadette Y. Estimbo*	BS/UT, Pan American	3-0 years experience
Michael Javier Lopez*	BS/UT, Pan American	0-0 years experience
Judith D. Chavez*	BA/UT, Pan American	0-0 years experience
Andrea Garcia*	BA/UT, Pan American	0-0 years experience
Liza M. Rodriguez*	BA/UT, Pan American	0-0 years experience

Resignations, Reassignments and Retirements

Sandra A. Alcocer Casperson	Reading Intervention/Economedes HS
Rene J. Rodriguez (Retiring)	Physical Education/Jefferson
Aurora Solis	Kinder, Bilingual/Freddy Gonzalez

Employment of Paraprofessionals (University Hours) and Classified Employees

Leroy Cardenas*	CN Custodian/Lincoln
San Juanita Olague*	Food Prep/Austin
Irma Blanco*	Food Prep/LBJ
Ruth Gomez*	Food Prep/Economedes HS
Adriana Garcia*/**	Food Prep/De La Vina
Nancy Moncada*/**	Food Prep/De Escandon

\*Pending district medical and employment requirements

\*\*Child Nutrition substitute

Promotions

Maria D. De Leon#	Aide Lab Mgr/Gorena
Kristina Gutierrez	Library AR Aide Clerical/Lincoln
Ericka I. Perez	Special Education Aide/Avila
Thelma C. Sanchez	Attendance Clerk/South MS
Crisanta Guerra#	Parental Inv Assistant/Brewster
Maria D. Sanchez	CTE Assessment Secretary/CTE
Ashley Steward	Financial Aid Clerk/Economedes HS
Maria M. Martinez	Bus Driver/Transportation

#Lateral

Resignations, Reassignments and Retirements

Jessica M. Gaitan	Clerical Library AR Aide/Edinburg HS
Laura L. Garza	Special Education Aide/Avila
Adriana Martinez	Kinder Aide/Esparza
Jose F. Bonilla	Bus Driver/Transportation
Maria E. Diaz	Food Prep/Cavazos
Armando Partida	Warehouse Foreman/M & F
Maria V. Bravo	Food Prep/Lee
Oscar Salazar	Bus Driver/Transportation

**EXHIBIT A-4**

Employment of Interns/Tutors/Student Workers

Abelardo Padron*	America Reads/Betts
Rebecca Rodriguez*	America Reads/Betts
Dailen Garcia*	America Reads/Betts
Jorge Morales*	America Reads/Austin
Isidro Sepulveda*	America Reads/Austin
Asusena Rios*	America Reads/Austin
Priscilla Garcia*	America Reads/Lee
Lorraine Cuellar*	America Reads/Lee
Rolando Magallanes*	America Reads/Lee
Jonathan Chapa*	America Reads/Lee
Kristina Espinoza*	America Reads/Lee
Lynette de la Cerda*	America Reads/Lee
Ashley Garcia*	America Reads/Lee
Edgar Luna*	America Reads/Lee
Yesenia Cantu*	America Reads/Lee
Bilma Garza*	America Reads/Lee
Yvonne Martinez*	America Reads/Lee
Anais Gonzalez*	America Reads/Lee
Chelsea M. Trejo/HS*	Tutor/Edinburg HS
Brian Robledo*	Tutor/Edinburg North HS (ENHS)
George Galindo*	Tutor/ENHS
Laura Badillo*	Tutor/ENHS
Dante Pena*	Tutor/ENHS
Margarita Garza*	Tutor/ENHS
Cassandra Guerrero*	Tutor/ENHS
Dina Rivera*	Tutor/ENHS
Amanda Ramirez*	Tutor/ENHS
Gabriel Perez*	Tutor/ENHS
David Garza*	Tutor/ENHS
Ruben J. de Jesus*	Tutor/ENHS
Olivia Sanchez*	Tutor/ENHS
Vianey Salinas*	Tutor/ENHS
Laura Torres*	Tutor/ENHS
Courtney Trejo*	Financial Aide Tutor/Edinburg HS (EHS)
Kyra Salinas*	AVID/Garza MS
Melissa Rodriguez*	AVID/Garza MS
Jessica Camacho*	AVID/EHS
Estefany I. Pena*	AVID/EHS
Rogelio Hernandez*	AVID/EHS
Servando Lopez*	AVID/EHS
Flor Salinas*	AVID/EHS
Corina Garza*	AVID/Barrientes MS
Andrew Guzman*	AVID/Barrientes MS
Javier Jimenez*	AVID/Barrientes MS
April M. Gomez*	Tutor/EHS
Lorena O. Salazar*	Financial Aid/EHS
Sylvia M. Rodriguez*	Financial Aid/EHS

\*Pending district medical and employment requirements

Resignations

Michael Liang

Intern/Technology

**EXHIBIT A-5**

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn**. The motion carried.

President Torres adjourned the meeting at 9:32 p.m.

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**DAVID TORRES**  
**President of the Board of Trustees**

**ATTESTED BY**

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**CIRO TREVINO**  
**Secretary to the Board of Trustees**

**EXHIBIT A-6**

**APPROVAL OF BID 10-191, ART SUPPLIES FIRST AND FINAL RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the renewal for the Arts Supplies Bid, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

The administration sought competitive sealed bids on the above mentioned bid for the school district. Bid opening was held at the Business Office Building on August 12, 2010 at 3:30 P.M., where fifteen (15) proposals were opened. This bid is to purchase art supplies essential for classroom instruction from 6<sup>th</sup> through 12<sup>th</sup> grades.

**User Department**

This item was requested by Nelinda Villarreal, Director of Fine Arts Department.

**Budgetary Information**

**Total Award Recommendation \$42,000.00**

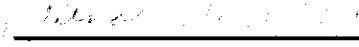
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
166-xx-6399-04-xxx-2xx000	General Supplies	51,100.00	3,987.80	0.00	47,112.20
	<b>TOTAL</b>	<b>51,100.00</b>	<b>3,987.80</b>	<b>0.00</b>	<b>47,112.20</b>

**Resource Personnel**

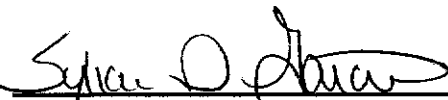
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Maria Luisa Guerra	Nelinda Villarreal	Amaro Tijerina
Soledad Schuller		

**Board Policy Reference and Compliance**

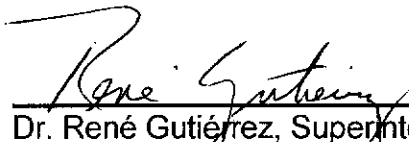
This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
 Nelinda Villarreal, Director of Fine Arts

Approved by:   
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Bid 10-191, ARTS SUPPLIES FIRST AND FINAL RENEWAL**  
September 27, 2011

1. **USER DEPARTMENTS:** This bid will be used district wide for the purchase of art supplies.
2. **TERM BID:** This bid is a term bid beginning October 1, 2011 or soon thereafter and ending September 30, 2012. This will be the first and final renewal for this contract.
3. **BID EVALUATION:** This bid was evaluated by Nelinda Villarreal. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The catalog discounted prices will be available to all the district campuses and departments who will be placing orders directly from the awarded primary vendors. Items not available from the Primary awarded vendors may be purchased from the Approved Vendors providing the best discount and prices.
5. **UNIT PRICES:** The catalog unit prices and discounts will remain the same for the term of the contract.
6. **TYPE OF BID:** This bid is for Arts Supplies only. The district will purchase the materials on an as needed basis following Board of Trustee approval.
7. **APROXIMATE AMOUNT SPENT LAST YEAR:** **\$42,706.00**
8. **AWARD RECOMMENDATION:**

Administration recommends awarding this bid to two primary vendors. **You are required to order from the Primary vendors first. Items not available through the primary vendors may be purchased from vendors in the approved vendor list.**

VENDOR	DISCOUNT	NOTES
<b>PRIMARY VENDORS</b>		
Dick Blick Company PO Box 1267 Galesburg, IL 61402 Contact: Kristan Dwyer PH: 800-704-7744 FAX: 800-621-8293	20% Exceptions: Sales or other offer, item prefix # beside (A,B,C, OR Z) & Internet Specials, Drop Shipments, <b>REFERENCE #</b> <b>QD20100</b>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 10-14 days</li> <li>3. Minimum order – No</li> <li>4. Shipping free over \$99 Exception: 50# modeling material – paper rolls – foamboard – linoleum rolls – presses or other prod. Noted in catalog – orders less than \$99</li> <li>5. Restocking fee - No</li> </ol>
Nasco 901 Janesville Ave. Fort Atkinson, WI 53538-0901 Contact: Dave Johnson Ph: 800-558-9595 FAX: 920-563-8296	20% Arts & Crafts 5% items with Z prefix – No sale items <b>REFERENCE #</b> <b>54332</b>	<ol style="list-style-type: none"> <li>1. Net Pricer – Yes</li> <li>2. Delivery time 7-21 days</li> <li>3. Minimum order \$50</li> <li>4. Shipping Free shipping except: Clay, plaster, modeling material 50# or more – Paper roll 500 &amp; 1000 ft – Linoleum rolls – Furniture, Equip- items w/truck logo or “Z” prefix</li> <li>5. Restocking fee – No</li> </ol>

EXHIBIT \_\_\_\_\_

## APPROVED VENDORS

<p>Ace Educational Supplies, Inc 5595 S. University Drive Davie, FL 33328 Contact: Richard Ludwig PH: 800-432-0213 FAX: 800-865-5564</p>	<p>10%</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 2 days</li> <li>3. Minimum order \$50</li> <li>4. Shipping 20% catalog price on orders with shipping symbols</li> <li>5. Restocking fee – No</li> </ol>
<p>Asel Art Supply 2701 Cedar Springs Dallas, TX 75201 Contact: Calvin Axtell PH: 888-273-5278 FAX: 214-871-0007</p>	<p>20% Various dis. Per item &amp; Qty example: brushes &amp; brush set = 40 to 50% - paper &amp; pad = 20 to 60% - paints 20 to 50 %</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 14 days</li> <li>3. Minimum order - No</li> <li>4. Shipping \$450 up free shipping</li> <li>5. Restocking fee – Yes</li> </ol>
<p>Early Childhood, LLC Dba Discount School Supply 2 Lower Ragsdale, Suite 200 Monterey, CA 93940 Contact: Mimi Stoiles PH; 800-836-9515 FAX: 800-993-3609</p>	<p>15%</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 2-5 days in stock – drop ship 2-5 week</li> <li>3. Minimum order – No</li> <li>4. Shipping free with min order \$79 – drop ship 15% fee – under \$75 fee 15%</li> <li>5. Restocking fee – No</li> </ol>
<p>Gateway Printing &amp; Office Supplies 315 South Closer Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FAX: 956-383-4674</p>	<p>28% Gateway Instructional Catalog</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – Yes</li> <li>2. Delivery time 1 day</li> <li>3. Minimum order – No</li> <li>4. Shipping – No</li> <li>5. Restocking fee</li> </ol>
<p>Kaplan Early Learning, Co PO Box 609 Lewisville, NC 27023 Contact: Kate Shelton PH: 800-334-2014 FAX: 336-712-2243</p>	<p>15%</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 7-10 Bus day Drop ship 2-6 weeks</li> <li>3. Minimum order \$300.00</li> <li>4. Shipping order \$300 free</li> <li>5. Restocking fee – 15%</li> </ol>
<p>Learning Zone 4250 South Alameda Corpus Christi, TX 78412 Contact: Jimmy Perez PH: 361-452-4416 FAX: 210-341-8760</p>	<p>15% Arts &amp; Crafts</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 7 to 21 days</li> <li>3. Minimum order – No</li> <li>4. Shipping free order over \$75 – furniture &amp; equip 10% shipping</li> <li>5. Restocking fee – 5%</li> </ol>
<p>Oriental Trading Company 4206 South 108 Street Omaha, NE 68137 Contact: Joan Squire PH: 800-228-0038 FAX: 800-869-2351</p>	<p>5%</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 10 days</li> <li>3. Minimum order – No</li> <li>4. Shipping up to \$25 = \$6.99 \$25.01 to \$50 = \$8.99 \$50.01 to \$75 = \$10.99 \$75.01 to \$100 = \$11.99 \$100.01 to \$125 = \$12.99 \$125.01 to \$150 = \$15.99 \$150.01 to \$200 = Free exception Truck symbol items/speciality</li> <li>5. Restocking fee – No</li> </ol>

EXHIBIT \_\_\_\_\_

## APPROVED VENDORS

<p>Pyramid School Products          6510 North 54th Street          Tampa, FL 33610-1908          Contact: John O. Miller          PH: 800-792-2644          FAX: 813-621-7688</p>	<p style="text-align: center;">10%  <b>SUPPLIES ONLY</b>          Excluding furniture or          equipment</p> <p style="text-align: center;">REFERENCE #          10-191 EDINBURG</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – No</li> <li>2. Delivery time 21-30 days</li> <li>3. Minimum order – No</li> <li>4. Shipping orders \$95 up              No shipping – under will              have actual shipping              added to invoice</li> <li>5. Restocking fee – Varies              must be approved by              cust. Service dept</li> </ol>
<p>S &amp; S Worldwide          75 Mill Street          Colchester, CT 06415          Contact: Miranda Stuckey          PH: 800-642-7354          FAX: 800-432-2842</p>	<p style="text-align: center;">18%</p>	<ol style="list-style-type: none"> <li>1. Net Pricer – Yes</li> <li>2. Delivery time 7-10 Bus              days</li> <li>3. Minimum order – No</li> <li>4. Shipping No except              Drop ship items</li> <li>5. Restocking fee – No</li> </ol>

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
 411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax: (956) 383-7687



September 13, 2011

Dick Blick Company  
 P O BOX 1267  
 Galesburg, IL 61402  
 Attn: Kristan Dwyer

800-621-8293

Attn: Kristan Dwyer;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: *Kristin Dwyer*, per original discounts, terms, and conditions.  
 Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
 Vendor Signature

**Approved for Renewal:**

\_\_\_\_\_  
 Edinburg CISD Date

Non-discrimination Statement  
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
 Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni capacidades dentro de sus programas educacionales.

NO. 8554 P. 1

DICK BLICK MATERIALS

SEP. 14. 2011 10:23AM

Exhibit \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
411 N. 8th Street/P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax (956) 383-7687



September 13, 2011

NASCO
901 Janesville Ave.
Fort Atkinson, WI 53538-0901
Attn: Dave Johnson

920-563-8296

WHEN ORDERING YOU MUST REFER TO



QUOTATION No.

54332

Attn: Mr. Johnson;

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL

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Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: [Signature] 9-14-11 per original discounts, terms, and conditions.
Vendor Signature Dave Johnson, Manager of Contract Sales

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.
Vendor Signature

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
Es política del Distrito Escolar de Edinburg no discriminación por razones con base en sexo, edad, religión, raza, color u origen nacional, ni discriminación contra de sus programas educativos.

9563837687

Sep-13-11 10:00am From-EDINBURG CISD PURCHASING DEPT

9563837687

T-633 P.01/04 F-858

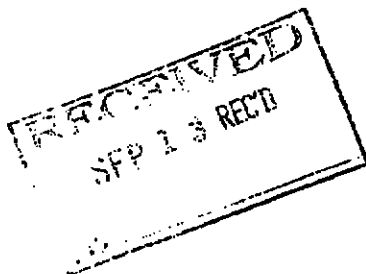


EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
411 N. 8th Street/P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax (956) 383-7687



September 13, 2011

Ace Educational Supplies, Inc
5595 S. University Drive
Davie, FL 33328
Attn: Richard Ludwig



800-865-5564

Attn: Mr. Ludwig;

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

Richard Ludwig, President

YES: [Signature]
Vendor Signature

per original discounts, terms, and conditions.

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.
Vendor Signature

Approved for Renewal:

\_\_\_\_\_
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional en sus programas educativos.

Exhibit \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
411 N. 8th Street/P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



September 13, 2011

Asel Art Supply
2701 Cedar Springs
Dallas, TX 75201
Attn: Calvin Axtell

214-871-0007

Attn: Calvin Axtell;

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-101, ART SUPPLIES-FIRST AND FINAL RENEWAL

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

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Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions. 9-13-11
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.
Vendor Signature

Please update contact info:

Approved for Renewal:

Asel Art Supply
2701 Cedar Springs Rd
Dallas, TX 75201
Attn: Thomas Cicherski

\_\_\_\_\_
Edinburg CISD Date

ticherski@aselart.com

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
El programa del Distrito Escolar de Edinburg no discrimina por razones del sexo, edad, religión, raza, color o origen nacional en sus programas educativos.

Sep-16-11 10:59am

From-EDINBURG CISD PURCHASING DEPT

0603037807

T-887 P.01/01 F-806



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**  
 411 N. 8<sup>th</sup> Street/P.O. Box Drawer 890  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax (956) 289-7687



September 13, 2011

Early Childhood, LLC  
 Dba Discount School Supply  
 2 lower Ragsdale, Suite 200  
 Monterey, CA 93940  
 Contact: Mimi Stoies

800-893-3809

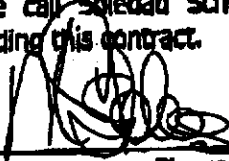
Attn: Mimi Stoies;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

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Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: , per original discounts, terms, and conditions.  
 Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
 Vendor Signature

Approved for Renewal:

\_\_\_\_\_ Date  
 Edinburg CISD

It is the policy of Edinburg CISD not to discriminate on the basis of race, color, sex, handicap, religion, age, or national origin in its educational programs. No person shall be denied the benefits of Edinburg or its districts for reasons not based on race, color, religion, sex, color, or national origin. No person shall be denied the benefits of Edinburg or its districts for reasons not based on race, color, religion, sex, color, or national origin.

09/16/2011 8:48AM (GMT-07:00)

Exhibit \_\_\_\_\_



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**  
 411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax (956) 383-7687



September 13, 2011

Gateway Printing & Office Supplies  
 315 South Clossner  
 Edinburg, TX 78539  
 Attn: Butch Shook

956-383-4674

Attn: Butch Shook;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: *B. Shook* per original discounts, terms, and conditions.  
 Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
 Vendor Signature

**Approved for Renewal:**

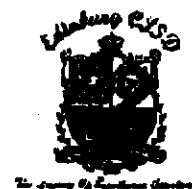
\_\_\_\_\_  
 Edinburg CISD Date

Non-discrimination Statement  
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
 Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.

Exhibit \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
411 N. 5th Street/P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax (956) 383-7687



September 13, 2011

Kaplan Early Learning
P.O. BOX 609
Lewisville, NC 27023
Attn: Kate Shelton

336-712-2243

Attn: Kate Shelton;

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: [Signature] Vendor Signature, per original discounts, terms, and conditions.
\*\*DISCOUNT WILL BE APPLIED TO THE CURRENT PRICING IN EFFECT WHEN ORDER IS PLACED.
NO: \_\_\_\_\_, I am not interested in extending my awarded contract.
Vendor Signature

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, race/ethnicity, religion, race, color or national origin in its educational programs...
Non-Discrimination Statement

AH Soledad



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax (956) 383-7667



September 13, 2011

Learning Zone  
4250 South Alameda  
Corpus Christi, TX 78412  
Attn: Jimmy Perez

210-341-8760

Attn: Jimmy Perez;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Soledad Schuler, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: Jimmy Perez per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

**Approved for Renewal:**

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of race, age, ancestry, religion, sex, color, or national origin in its educational programs. En primer del Distrito Escolar de Edinburg no discriminar por raza, edad, ascendencia, religión, sexo, color, origen nacional, ni discriminación alguna en sus programas educacionales.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**  
 411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax (956) 383-7687



September 13, 2011

Oriental Trading Co.  
 4208 South 108 Street  
 Omaha, NE 68137  
 Contact: Joan Squire

800-869-2351

Attn: Joan Squire;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

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Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: *Joan Squire* *with revised shipping charges*, per original discounts, terms, and conditions.  
 Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
 Vendor Signature

**Approved for Renewal:**

\_\_\_\_\_  
 Edinburg CISD Date

NON-DISCRIMINATION STATEMENT  
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color, origen nacional, ni discapacidad ostra en sus programas educacionales.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**  
 411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax (956) 383-7687



September 13, 2011

Pyramid School Products  
 6510 North 54<sup>th</sup> Street  
 Tampa, FL 33610-1908  
 Contact: John O. Miller

813-621-7688

Attn: Mr. Miller;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-191, ART SUPPLIES-FIRST AND FINAL RENEWAL**

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Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions. \*  
 Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
 Vendor Signature

Approved for Renewal: *\* 10% off supplies + equipment  
 Fnt - supplies - \$95.00 + over from Fnt  
 Fnt - equipment - actual Fnt added to invoice  
 2011-2012 full line catalog*

\_\_\_\_\_  
 Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. No person shall be denied equal access to the programs of Edinburg CISD on the basis of sex, age, handicap, religion, race, color or national origin. If you are a person with a disability and need this program in accessible format, please contact the district office.

Sep-13-11 10:16am

From-EDINBURG CISD PURCHASING DEPT

8568837687

T-642 P.01/04 F-888

9/13

1068-6981

9/16  
08/31/12



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
411 N. 8<sup>th</sup> Street/P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax (956) 383-7687



September 13, 2011

800-432-2842

S & S Worldwide  
76 Mill Street  
Colchester, CT 06415  
Contact: Miranda Stuckey

Attn: Miranda Stuckey;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID (10-191), ART SUPPLIES FIRST AND FINAL RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: Miranda Stuckey \*new catalogs will be mailed updating per original discounts, terms, and conditions. 12/31/11  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

\* DISCOUNT APPLIES TO CATALOG CURRENT AT TIME OF ORDER PLACEMENT.

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin. Es política del Distrito Escolar de Edinburg no discriminación por razones de sexo, edad, religión, raza, color or por razones de origen nacional, su discapacidad o cualquier otra característica.

Exhibit \_\_\_\_\_

## 10-191, ART SUPPLIES

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4432		652	580610204
A.R.T. STUDIO CLAY CO. INC.		ABC SCHOOL SUPPLY	
9320 MICHIGAN AVENUE		P.O. BOX 369	
STURTEVANT, WI 53177-2425		LANDISVILLE, PA 17538	
8741	65-0215033	695	65-0131696
ACE EDUCATIONAL SUPPLIES INC.		AFP INDUSTRIES, DBA AFP SCHOOL	
5595 SOUTH UNIVERSITY DRIVE		P.O. BOX 43-0747	
DAVIE, FL 33328		SOUTH MIAMI, FL 33243	
133	75-1425735	4428	76-0348269
ASEL ART SUPPLY INC		BALLOON & NOVELTY WHOLESALERS	
2701 CEDAR SPRINGS ROAD		1032 PASADENA BLVD	
DALLAS, TX 75201		PASADENA, TX 77506	
3567	56-0935286	136	37-063-7082
BLENDED CURRICULUM ENVIROMENTS		BLICK ART MATERIALS	
KAPLAN COMPANIES		P.O. BOX 1267	
P.O. BOX 609		GALESBURG, IL 61402	
LEWISVILLE, NC 27023-0609			
4446	35-1176325	1528	31-1009508
BYE-MO'R INC.		CHERRY TREE TOYS INCORPORATED	
P.O. BOX 107		P O BOX 369	
KINGSBURY, IN 46345-0107		**FORWARDING ORDER EXPIRED**	
		BELMONT, OH 43718	
135	135619818	7872	52-241-9421
CHILDCRAFT EDUCATION CORP		CIELO OFFICE PRODUCTS, LLC	
P.O. BOX 3239		1209 E. HACKBERRY AVE	
LANCASTER, PA 17604-3239		MCALLEN, TX 78501	
511	562-08-4940	1792	77-0108580
COPYMART		EARLY CHILDHOOD MANUFACTURER'S	
15429 E. ACACIA WAY		FILE 30440	
FOUNTAIN HILLS, AZ 85268		P.O. BOX 60000	
		SAN FRANCISCO, CA 94160	
5229	22-2618811	2366	1-74-21421243
EARLY CHILDHOOD DIRECT		EDUCATIONAL PRODUCTS INC	
P.O. BOX 369		1342 NORTH IH 35 EAST	
LANDISVILLE, PA 17538		CARROLLTON, TX 75006	
661	36-0972955	217	17415026297
ETA CUISENAIRE TEACHING AIDS		GATEWAY PRINTING & OFFICE	
500 GREENVIEW COURT		DBA/JONES & COOK STATIONERS	
VERNON HILLS, IL 60061-1862		315 SOUTH CLOSNER	
		EDINBURG, TX 78539	
2494	112152938	1981	560935286
JERRY'S ARTARAMA		KAPLAN EARLY LEARNING CO.	
P.O. BOX 58638		P.O. BOX 609	
RALEIGH, NC 27658		LEWISVILLE, NC 27023-0609	
5942	74-2750051	5176	16-1091458
LEARNING ZONE		MAX L. COWEN STUDENT STORES IN	
4250 S ALAMEDA		P.O. BOX 26	
CORPUS CHRISTI, TX 78412		UTICA, NY 13503	

## 10-191, ART SUPPLIES

4859 1-73-1943604-6 1996 17425809807  
MICHAEL'S ARTS & CRAFTS MID VALLEY OFFICE SUPPLY & ART  
520 E. EXPRESSWAY 83 927 WEST HIGHWAY 83  
\*\*DOESN'T TAKE PO'S\*AS OF 3-02 WESLACO, TX 78596  
MCALLEN, TX 78501

4561 36-2906866 249 39-1747375  
NAEIR NASCO  
P.O. BOX 8076 901 JANSEVILLE AVENUE  
560 McCLURE STREET PO BOX 901  
GALESBURG, IL 61401 FORT ATKINSON, WI 53538-0901

226 74-1699561 7720  
O'NEALL SPECIALTY OFFICE MAX (BIDS)  
200 S. CAGE BLVD. 6007 RANDOLPH BLVD.  
\*WRONG #/RET UNDERLIVERABLE\*\* SAN ANTONIO, TX 78233  
PHARR, TX 78577

846 47-0521273 7732 43-1171564  
ORIENTAL TRADING COMPANY INC PMI COMPUTER SUPPLIES INC.  
4206 S. 108TH STREET 10407-A BAUR DRIVE  
OMAHA, NE 68137 ST. LOUIS, MO 63132

3014 59-0932660 2401 742630916  
PYRAMID SCHOOL PRODUCTS R E SUPPLIES  
6510 NORTH 54TH STREET 512 E. MAIN STREET  
TAMPA, FL 33610-1908 RIO GRANDE CITY, TX 78582

9316 3929 74-2989563  
RAFAEL OCHOA RIO GRANDE VALLEY OFFICE PRODU  
5501 N. 34TH ST. 1513 SAN PATRICIA ST.  
MCALLEN, TX 78572 STE. C  
PHARR, TX 78577

8010 139 39-1500254  
S & S WORLDWIDE SAX ARTS & CRAFTS  
75 MILL STREET P.O. BOX 510710  
COLCHESTER, CT 06415 \*\*DELETED -- SEE NOTES\*\*\*\*  
NEW BERLIN, WI 53151

213 36-2754535 7065 39-0971239  
SCHOOL SPECIALTY SCHOOL SPECIALTY  
127 E. SUNFLOWER ST. W6316 DESIGN DR.  
MCALLEN, TX 78504 GREENVILLE, WI 54942

3825 74-2763083 1850 38-1749292  
SCHOOLLOCKER TEACHER SUPPLY INC SERVICE REPRODUCTION COMPANY  
P.O. BOX 1128 345 SUMMER N W  
\*\*REMOVED AS PER VENDOR\*\* GRAND RAPIDS, MI 49504  
SPRING BRANCH, TX 78070-1128

131 36-2714258 8345  
STANDARD STATIONERY SUPPLY CO TEACHER HEAVEN, INC.  
2251 FOSTER AVENUE 4211 SOUTH LAMAR  
WHEELING, IL 60090 SUITE B-2  
AUSTIN, TX 78704

3023 1-74-2242230-7 3423 74-2818158  
TEJAS SCHOOL & OFFICE SUPPLY THE WRITE SHOP  
103 EAST HUISACHE AVENUE P.O. BOX 1185  
KINGSVILLE, TX 78363 \*\*DELETED SEE V#9722 & NOTES\*\*  
GEORGE WEST, TX 78022

10-191, ART SUPPLIES

1738                    391355775  
 TRIARCO ARTS & CRAFTS INC  
 2600 FERNBROOK LANE  
 SUITE #100  
 PLYMOUTH, MN 55447

6188                    35-1493979  
 UNITED ART & EDUCATION  
 P.O. BOX 9219  
 FORT WAYNE, IN 46899

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Vendors Printed: 46

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**APPROVAL OF BID 11-218, DISTRICT NEWSLETTERS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for District Newsletters as requested by the Federals Program Department and the Public Information Office, which is the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for District Newsletters. Bid opening was held at the Administration Building on August 26, 2011 at 3:30 P.M.; where one (1) proposal was received, opened, and read aloud. Federal Programs uses the newsletter for Title 1, Part A to provide students, parents, teachers, and staff information about the many programs and initiatives being implemented in schools across the district. The information in this newsletter increases communication with parents and other stakeholders in the community. It is also required by most of our federal entitlement programs. It is distributed every 6 weeks to students and parents. The Public Information Office will produce four quarterly newsletters (aka, Educationally Speaking) that can be disseminated to the parents and community during the 2011-2012 school year to spotlight students, staff, and campus achievement, school awards and recognition, and school events and programs.

**User Department**

This item was requested by Ronaldo Cavazos and Gilbert Tagle.

**Budgetary Information**

**Estimated Award Recommendation \$33,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-41-6299-00-733-299000	Misc Contracted Service	25,000.00	0.00	0.00	25,000.00
211-61-6498-00-895-230000	Legal Notice/Advertising	8,000.00	0.00	0.00	8,000.00
<b>TOTAL</b>		<b>33,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>33,000.00</b>

**Resource Personnel**

Dr. René Gutiérrez	Dr. Rebecca Morrison	Maria Luisa Guerra
Sylvia D. Garcia	Gilbert Tagle	Ronaldo Cavazos
Amaro Tijerina	Jacqueline Kingan	

**Board Policy Reference**

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
 Gilbert Tagle, Public Information Officer

  
 Ronaldo Cavazos, Director of Federal Programs

Approved by:   
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

09-16-11 P02:54 OUT

**EXHIBIT** \_\_\_\_\_ **PAGE(S)** \_\_\_\_\_

**Notes for Bid Tabulation  
Bid 11-218, District Newsletters  
September 27, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Federal Programs and the Public Relations Office. Ronaldo Cavazos and Gilbert Tagle will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 28, 2011 and ending August 31, 2012. This contract has a three year renewal clause. The renewal will not be considered automatic. Final recommendations to the board are done by the Superintendent of Schools.
3. **ORDERING INFORMATION:** Departments will prepare purchase orders on an as needed basis following the Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$33,000.00**
5. **ESTIMATED BID AWARD RECOMMENDATION:** **\$33,000.00**

<b>VENDOR</b>
Valley Newspaper Holding LLC 1811 North 23 <sup>rd</sup> Street McAllen, TX 78501 Contact: Jeff Henderson PH: 800-285-5667 FAX: 956-630-6371

-----  
 VALLEY NEWSPAPERS HOLDING  
 MCALLEN TX 78501

CONTROL: 11 NEWS LETT  
 PAGE/PART: 1/1 DELIVERY DAYS:  
 BUYER: JACKIE KINGAN TERMS: NET 30  
 OPEN DATE: 08/26/11 OTHER 1: JEFF HENDERSON  
 EFFECTIVE: 09/15/11 OTHER 2:  
 EXPIRATION: 08/31/12 NOTE:  
 ENTERED: 08/26/11 CODES:  
 PRINTED: 09/15/11

966-57-10010-1	NEWSLETTER, An eight page tabloid on 10" x 16", 34" web standard 30 pound newsprint, Full	1 EACH	1499.49*
966-57-10020-0	Cost per additional 1,000 copies same as item #1	1 EACH	39.37*
966-57-10030-9	Cost to add four (4) pages to original tabloid	1 EACH	346.93*
966-57-10040-8	Cost to add eight (8) pages to original tabloid	1 EACH	672.53*
966-57-15001-5	NEWSLETTER, An eight-page tabloid, full-color on a 9-3/4" x 16" quarter fold,	1 EACH	1578.23*
966-57-15025-4	NEWSLETTER, An eight-page tabloid full-color on a 9-3/4" x 16" quarter fold, 34inch	1 EACH	1940.11*
966-57-15300-1	The cost per thousand to insert copies of the newsletter into local newspapers (e.g.,	1 EACH	39.00*
966-57-15400-9	The cost per additional 1,000 copies. 30#	1 EACH	39.37*
966-57-15450-4	The cost per additional 1,000 copies. 35#	1 EACH	53.12*
966-57-15460-3	The cost to add four (4) pages to original tabloid 30#	1 EACH	NB
966-57-15470-2	The cost to add four (4) pages to original tabloid 35#	1 EACH	NB
966-57-15480-1	The cost to add eight (8) pages to original tabloid 30#	1 EACH	NB
966-57-15490-0	The cost to add eight (8) pages to original tabloid 35#	1 EACH	1091.04*
966-57-15530-3	The cost to deliver copies of the newsletter to the local newspaper (e.g., Edinburg Review,	1 EACH	70.00*

CONTROL TOTAL 7369.19 NI

Estimated Award Recommendation 33,000.00

## 11-218. DISTRICT NEWSLETTERS

4274 16-1669354 6835 26-1090415  
 COPY MAX INC COPY PLUS LLC  
 400 E EXPWY 83 4500 NORTH 10TH STREET  
 MCALLEN, TX 78503 SUITE #240  
 MCALLEN, TX 78504

4105 74-2801580 807 741504429  
 COPY ZONE DAILY REVIEW  
 4131 NORTH 10TH STREET 215 E. UNIVERSITY  
 MCALLEN, TX 78504 \*\*WAS RETURN NO FORWARDING\*\*\*  
 EDINBURG, TX 78540

2789 39-1499221 217 17415026297  
 EAGLE FLIGHT BUSINESS FORMS GATEWAY PRINTING & OFFICE  
 1729 SAINT CLOUD STREET DBA/JONES & COOK STATIONERS  
 LA CROSSE, WI 54603-2883 315 SOUTH CLOSNER  
 EDINBURG, TX 78539

7749 73-1666876 795 1742404567-6  
 GAVI PRINTING SYSTEMS LLC GULF DATA PRODUCTS  
 275 KINGS HIGHWAY - SUITE 114 810 EAST HARRISON  
 BROWNSVILLE, TX 78521 HARLINGEN, TX 78550

868 17423371453 8418 20-5321812  
 KINKO'S "FEDEX" METROPLEX PRINTING & FINISHING  
 2812 N. 10TH STREET 2143 N. STEMMONS FREEWAY  
 MCALLEN, TX 78501 \*\*wrong P#/Fx Disconnected\*\*  
 LEWISVILLE, TX 75077

3173 460-94-8429 2786 74-1157766  
 MIKE YOUNG BUSINESS FORMS MONITOR, THE  
 1916 PELICAN AVENUE 1400 EAST NOLANA  
 MCALLEN, TX 78504 MCALLEN, TX 78504

2130 13415737355 3328 455-90-0560  
 OFFICE MAX PRINT & DOC SVCS PALM VALLEY PRINTING  
 400 E. EXPRESSWAY 83 P.O. BOX 1856  
 MCALLEN, TX 78503 MCALLEN, TX 78501

4340 1-74-2532291-8 7580 91-2145743  
 PAPER CHASE PRINTING INC PRINT RITE, INC.  
 4100 N 22ND ST P.O. BOX 722130  
 MCALLEN, TX 78504-4140 HOUSTON, TX 77272-2130

6822 742586090 2577 17460365921  
 PUBLISHER SERVICES INCORPORATE RGV REPROGRAPHICS, INC  
 1811 N. 23rd STREET P.O. BOX 1959  
 MCALLEN, TX 78501 519 SOUTH BROADWAY  
 MCALLEN, TX 78505-1959

7384 2995 742607495  
 SAN BENITO NEWS T S MOORE PRINTING CO  
 356 N. SAM HOUSTON 2616 N. MCCOLL RD.  
 P.O. BOX 1791 MCALLEN, TX 78501  
 SAN BENITO, TX 78586

7385 8674 75-2368679  
 THE BROWNSVILLE HERALD THE OVERNIGHT PRESS INC.  
 1135 E. VAN BUREN 2120 HUTTON  
 BROWNSVILLE, TX 78520 SUITE #500  
 CARROLLTON, TX 75006

11-218. DISTRICT NEWSLETTERS

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748  
VALLEY MORNING STAR  
1310 SOUTH COMMERCE  
HARLINGEN, TX 78550

4349                    74-2586090  
VALLEY NEWSPAPERS HOLDING L.P.  
DBA; VALLEY TOWN CRIER  
1811 N. 23RD STREET  
MCALLEN, TX 78501

4779                    74-2125132-7  
VECO PRINTING  
3202 W. EXPRESSWAY 83  
WESLACO, TX 78596

\*\*\*\*\*  
Vendors Printed: 25  
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**APPROVAL OF RFP 09-154, SCHOOL YEARBOOK SERVICES SECOND AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the renewal for the School Yearbook Services which is indicated in the attached bid tabulation as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids on the above mentioned proposal for the school district. Bid opening was held at the Administration Building on June 10, 2009 at 3:00 P.M., where five (5) proposals were received, opened, and read aloud. There was an option to renew annually for two years and this will be the second and final renewal. This will impact campuses district wide.

**User Department**

This will be used district wide.

**Budgetary Information**

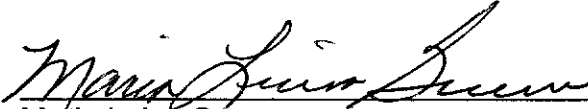
The campuses will not be required to appropriate funds to cover the procurement of these items in the 2011-2012 school budget. Parents will be purchasing with personal funds.


**Resource Personnel**

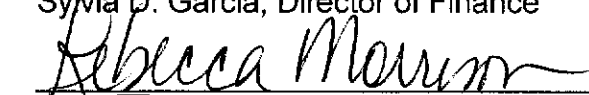
Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Sylvia D. Garcia	Claudina E. Longoria

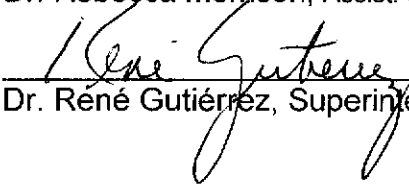
**Board Policy Reference**

This is in accordance with the TASB Local Policy CH, Purchasing Bidding Requirements.

Requested by:   
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Assist. Supt. for Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

# RFP 09-154, School Yearbook Services

September 28, 2011 through August 31, 2012

**USER DEPARTMENTS:** This bid will be used by the whole district for the purchase of school yearbooks.

**TERM BID:** This bid is a term bid beginning September 28, 2011 or soon thereafter and ending August 31, 2012. This will be the second and final contract renewal.

**ORDERING INFORMATION:** The prices will be available to all the district campuses and departments who will be placing orders directly from the awarded primary vendors.

**UNIT PRICES:** The unit prices will remain the same for the term of the contract.

**TYPE OF BID:** This bid is for yearbook services only. The district will purchase the materials on an AS NEEDED BASIS.

## BID AWARD RECOMMENDATION:

Jostens Yearbooks  
6309 N. 1<sup>st</sup> Lane  
McAllen, TX 78504  
Contact: Mary Lee Alaniz  
PH: 956-342-5562  
FX: 888-456-3088

Taylor Publishing  
2800 Norma Drive  
Mission, TX 78574  
Contact: Mary Harris  
PH: 956-451-4189  
FX: 956-994-3647

Lifetouch National School Studios  
5541 Bear Lane, STE 111  
Corpus Christi, TX 78405  
Contact: Don Cooper  
PH: 361-442-5665  
FX: 361-289-1250

Texas Photography Solutions  
813 E. Esperanza  
McAllen, TX 78501  
Contact: Peggy Trom  
PH: 956-686-6232  
FX: 956-686-7244

There are some campuses throughout the district that do not work on yearbooks. Those campuses that will be working on a yearbook, the companies listed above will be vendors who they will choose from.

EXHIBIT \_\_\_\_\_

# JOSTENS

EXHIBIT \_\_\_\_\_

## ELEMENTARY & MIDDLE SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #80 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 8-1/2" x 11"** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color (**ONLY ON ALL COLOR YEARBOOKS**)
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of one or two deadlines (½ book by 2<sup>nd</sup> Monday/December & other ½ by final specified deadline) (**BASED UPON # OF PAGES IN YEARBOOK**)
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested) (**IF DOWNGRADED TO SOFT COVER**)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested) (**COMPANY DESIGNED LITHO COVER INCLUDED W/TITLE IN BLACK**)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software (**ONLINE**)
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight) (**ONLY IF DEADLINES ARE MET**)

## ELEMENTARY & MIDDLE SCHOOL PRICE LIST

<b>HARD COVER, ALL COLOR BASE PACKAGE</b>							
<b># OF COPIES</b>	<b>24 PAGES</b>	<b>40 PAGES</b>	<b>56 PAGES</b>	<b>72 PAGES</b>	<b>80 PAGES</b>	<b>96 PAGES</b>	<b>112 PAGES</b>
50	25.00	31.00	39.25	48.00	50.00	59.00	67.00
100	22.00	24.00	29.50	35.00	37.75	42.50	49.00
150	21.00	23.00	27.00	31.00	33.50	38.00	43.00
200	20.00	22.00	26.50	29.50	31.50	34.50	37.50
250	20.00	22.00	26.50	29.50	31.50	34.50	37.50
300	19.00	22.00	26.00	29.00	31.00	34.00	37.00
350	19.00	21.00	25.00	28.00	30.00	33.00	35.50
400	19.00	21.00	24.50	27.00	29.00	32.00	34.00
450	19.00	21.00	24.00	26.50	28.00	31.00	33.00
500	19.00	21.00	23.75	26.00	27.50	30.00	32.00

## HIGH SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #80 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 9 x 12** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color (**ON ALL COLOR YEARBOOKS**)
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of 4 or 5 deadlines (**BASED UPON SHIP DATE**)
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested) (**N/A**)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested) (**COMPANY DESIGNED LITH COVER ALSO AVAILABLE**)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight) (**IF ALL DEADLINES MET**)

EXHIBIT \_\_\_\_\_

# HIGH SCHOOL PRICE LIST

<b>HARD COVER, ALL COLOR BASE PACKAGE</b>									
<b># OF COPIES</b>	<b>176 PAGES</b>	<b>192 PAGES</b>	<b>208 PAGES</b>	<b>224 PAGES</b>	<b>240 PAGES</b>	<b>256 PAGES</b>	<b>272 PAGES</b>	<b>288 PAGES</b>	<b>304 PAGES</b>
300	74.00	84.00	95.00	107.00	117.00	124.00	131.00	138.00	145.00
350	69.00	77.00	85.00	95.00	103.00	109.00	115.00	121.00	127.00
400	65.00	71.00	77.00	85.00	92.00	98.00	103.00	109.00	114.00
450	61.00	66.00	71.00	77.00	84.00	89.00	94.00	99.00	104.00
500	58.00	62.00	66.00	71.00	78.00	82.00	86.00	91.00	95.00
550	56.00	60.00	64.00	68.00	72.00	76.00	80.00	84.00	88.00
600	52.00	56.00	60.00	64.00	68.00	71.00	75.00	79.00	83.00

## ADDITIONAL OPTIONS

### COVER OPTIONS & DESIGNS:

Down grade from hard to soft cover	\$ -2.00
Define hard cover included options: 98 pt bd – company designed litho included	
Deadline for cover selections: 10/1/09	
Foil Application, per book/per color:	\$ .93
Deadline: 10/1/09	
Cover Die Fee: requirement all foil app.	\$ plant quote
Additional Litho/Spot Colors/per color:	\$ 1.00
Deadline: 10/1/09	
Additional Silkscreen Colors/per color:	\$ .75
Deadline: 10/1/09	
Lamination on Litho Cover	\$ .75
Deadline: 10/1/09	
Quarter-binding:	\$ 1.25
Deadline: 10/1/09	
Overtone Rub:	\$ 1.45
Deadline: 10/1/09	
Padding:	\$ 1.95
Deadline: 10/1/09	
Over Graining:	\$ 1.75+.60
Deadline: 10/1/09	
Print on Spine, per book	\$ .50
Deadline: 10/1/09	
Upgrade Soft to Hard Cover, per book	\$ n/a
Deadline: 10/1/09	
Define Hard Cover included options: see above	

Upgrade from Hard Cover to Embossed option/book: \$4.95

Minimum/Maximum # pages for Soft Cover:  
Min: 60 Max: 72

Minimum/Maximum # pages for Hard Cover:  
Min: 40 Max: 500

Upgrade Smooth to Litho Company designed/per book	
Deadline: 10/1/09	\$ n/c
Foil Personalization on Cover, per line	\$ 4.05
Deadline: 01/30/10 online	
Foil Personalization on Cover, per icons	\$ 2.05
Deadline: 01/30/10 online	
Plastic Protective Cover, each	\$ 1.10

### ENDSHEETS:

Choice of a standard paper color/per book	\$ 1.00
Choice of company printed design/per book	\$ 1.00
School designed Endsheets in Black ink:	
Same Front/Back due 10/10	\$ 375.00
Different Front/Back due 10/10	\$ 525.00
Price per additional color fee:	\$ 1.25
School designed Endsheets in full color:	
Same Front/Back	\$ 475.00
Different Front/Back	\$ 875.00
Foil application/per side/per color	\$ 195.+1.00
Foil Die Charge:	\$ plant qte
Rippled edge	\$ 1.00
Deadline for end-sheet design: 10/10/09 (color)	

### PAPER GRADE CHANGE:

100 # gloss/per book	\$ 1.20
100# matte/per book	\$ 1.20
Mix base papers –per copy	\$ 1.20

**PROCESS COLOR/FULL COLOR:** (A multiple is an 8 pg panel on a 16 pg signature w/ alternating placement)

Convert Multiple to full-color	\$ n/a
Convert existing color multiple to B/W	\$ n/c
Deadline to add/delete/convert multiples 10/1/09	
Convert Multiple in standard spot color	\$ n/c
Convert existing spot multiple to B/W	\$ n/c
Deadline to add/delete/convert multiples 10/1/09	
Use of spot color on full- color multiple	\$ n/c
Convert 8 pgs to tip-in color	\$ 1200.00
Gatefold full-color tip-in (8 pg)	\$ 1200.00
Deadline for all full-color tip-ins: 10/1/09	

**PROOF CORRECTIONS:** online pdf's (presubmission)

Complete page revision (all-color)	\$ n/c
Complete page revision (b/w)	\$ n/c
Unsubmit fee for Internet created page	\$ 30.00
Cost of proofs per page:	\$ n/c
Photo Corrections	\$ n/c
Text Corrections	\$ n/c
Correction of portrait flowed pgs	
Multiple Portrait CD submission	\$ 85.00

**PG ADD/OPTIONS/SPRING SUPPLEMENT:**

Down size from 8 paper from size 7, per book	\$ -1.00
Upgrade to size 9 paper from size 8, per book	\$ 5.00
Use of Yearbook creation hard-drive software	\$ n/c
Define: provide templates for adobe in design (school must own licensed copy in design)	
Use of Yearbook creation on-line software	\$ n/c
Define: provide on-line access to website for photo management, pagelayout, sales mangement & more	
Add 4 black/white	\$ n/a
Add 4 color pages for all color book	\$ 580.00
Screens/Reverse/Bckgrnd –Graphics Pkg	\$ n/c
Use of digital portrait flow CD process	\$ n/c
Add 8 pg color autograph section	\$ 1.10
Add 8 pg B/W autograph section	\$ 1.10
Add 16 pg current events color section in all books:	\$ 1.99
Add 8 pg current events color section in all books:	\$ 1.25
School DVD for yearbook/per copy	\$ 5.75
Define: choose 5 songs & submit images to us, we create & sent to you	

Minimum order: 100

**COPY COUNTS & FINAL YEARBOOK ORDERS**

Deadline for add/delete copies to order 01/30/10 via email	
Cost for company direct mail/sales program	\$ 2.00
Cost to have parents order books over web	\$ n/c
Cost for flyers for yearbook sales	\$ n/c
Cost to add 25 copies to order	\$ n/a
Cost to add 50 copies to order	\$ n/a
Explain: see chart – use proper colum for pricing	

**LATE PAGE/PERFORMANCE FEES:**

Color pages/per multiple/per week:	\$ n/c
Black & White pages	\$ n/c
Miss cover deadline:	\$ 100/wk
Miss Endsheets deadline:	\$ 75/wk

EXHIBIT \_\_\_\_\_

# **LIFETOUCH NATIONAL SCHOOL STUDIOS**

EXHIBIT \_\_\_\_\_

## ELEMENTARY & MIDDLE SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 8-1/2" x 11"** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of one or two deadlines (½ book by 2<sup>nd</sup> Monday/December & other ½ by final specified deadline)
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight)

## ELEMENTARY & MIDDLE SCHOOL PRICE LIST

HARD COVER, ALL COLOR BASE PACKAGE							
# OF COPIES	24 PAGES	40 PAGES	56 PAGES	72 PAGES	80 PAGES	96 PAGES	112 PAGES
50	16.82	20.89	24.96				
100	14.63	17.82	21.01				
150	12.95	15.49	18.04	20.59	21.86	24.41	26.95
200	11.50	13.52	15.55	17.57	18.58	20.61	22.63
250	10.63	12.34	14.05	15.76	16.61	18.32	20.03
300	10.05	11.35	13.05	14.55	15.30	16.80	18.30
350	9.63	10.98	12.33	13.68	14.36	15.71	17.06
400	9.32	10.56	6.79	13.03	13.65	14.89	16.12
450	9.08	10.23	11.38	12.52	13.10	14.25	15.40
500	8.88	9.96	11.04	12.12	12.66	13.74	14.82

## HIGH SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 9 x 12** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of 4 or 5 deadlines
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight)

EXHIBIT \_\_\_\_\_

## HIGH SCHOOL PRICE LIST

HARD COVER, ALL COLOR BASE PACKAGE									
# OF COPIES	176 PAGES	192 PAGES	208 PAGES	224 PAGES	240 PAGES	256 PAGES	272 PAGES	288 PAGES	304 PAGES
300									
350									
400									
450									
500									
550									
600									

# NO BIDS

### ADDITIONAL OPTIONS

#### COVER OPTIONS & DESIGNS:

Down grade from hard to soft cover \$ -4.00  
 Define hard cover included options: one ink silkscreen  
 Deadline for cover selections: 12/1/09  
 Foil Application, per book/per color: \$ 0.00  
 Deadline:  
 Cover Die Fee: requirement all foil app. \$  
 Additional Litho/Spot Colors/per color: \$ .40  
 Deadline:  
 Additional Silkscreen Colors/per color: \$ .40  
 Deadline:  
 Lamination on Litho Cover \$  
 Deadline:  
 Quarter-binding: \$  
 Deadline:  
 Overtone Rub: \$  
 Deadline:  
 Padding: \$  
 Deadline:  
 Over Graining: \$  
 Deadline:  
 Print on Spine, per book \$  
 Deadline:  
 Upgrade Soft to Hard Cover, per book \$  
 Deadline: 12/1/09  
 Define Hard Cover included options:

Upgrade from Hard Cover to Embossed option/book: \$

Minimum/Maximum # pages for Soft Cover:  
 Min: Max:

Minimum/Maximum # pages for Hard Cover:  
 Min: Max:

Upgrade Smooth to Litho Company designed/per book \$  
 Deadline: \$

Foil Personalization on Cover, per line \$  
 Deadline:

Foil Personalization on Cover, per icons \$  
 Deadline:

Plastic Protective Cover, each \$

#### ENDSHEETS:

Choice of a standard paper color/per book \$

Choice of company printed design/per book \$

School designed Endsheets in Black ink:

Same Front/Back \$

Different Front/Back \$

Price per additional color fee: \$

School designed Endsheets in full color:

Same Front/Back \$

Different Front/Back \$

Foil application/per side/per color \$

Foil Die Charge: \$

Rippled edge \$

Deadline for end-sheet design:

#### PAPER GRADE CHANGE:

100 # gloss/per book \$

100# matte/per book \$

Mix base papers -per copy \$

#### PROCESS COLOR/FULL COLOR: (A multiple is an 8 pg panel on a 16 pg signature w/ alternating placement)

Convert Multiple to full-color \$  
 Convert existing color multiple to B/W \$  
 Deadline to add/delete/convert multiples  
 Convert Multiple in standard spot color \$  
 Convert existing spot multiple to B/W \$  
 Deadline to add/delete/convert multiples  
 Use of spot color on full- color multiple \$  
 Convert 8 pgs to tip-in color \$  
 Gatefold full-color tip-in (8 pg) \$  
 Deadline for all full-color tip-ins:

#### PROOF CORRECTIONS:

Complete page revision (all-color) \$ 0.00  
 Complete page revision (b/w) \$ 0.00  
 Unsubmit fee for Internet created page \$ 0.00  
 Cost of proofs per page: \$ 0.00  
 Photo Corrections \$ 0.00  
 Text Corrections \$ 0.00  
 Correction of portrait flowed pgs  
 Multiple Portrait CD submission \$ 0.00

#### PG ADD/OPTIONS/SPRING SUPPLEMENT:

Down size from 8 paper from size 7, per book \$  
 Upgrade to size 9 paper from size 8, per book \$  
 Use of Yearbook creation hard-drive software \$ 0.00  
 Define:

Use of Yearbook creation on-line software \$ 0.00  
 Define: unlimited

Add 4 black/white \$  
 Add 4 color pages for all color book \$  
 Screens/Reverse/Bckgrnd -Graphics Pkg \$  
 Use of digital portrait flow CD process \$ 0.00  
 Add 8 pg color autograph section \$  
 Add 8 pg B/W autograph section \$  
 Add 16 pg current events color section in all books: \$  
 Add 8 pg current events color section in all books: \$

School DVD for yearbook/per copy \$

Define:

Minimum order:

#### COPY COUNTS & FINAL YEARBOOK ORDERS

Deadline for add/delete copies to order  
 Cost for company direct mail/sales program \$  
 Cost to have parents order books over web \$  
 Cost for flyers for yearbook sales \$  
 Cost to add 25 copies to order \$  
 Cost to add 50 copies to order \$  
 Explain:

#### LATE PAGE/PERFORMANCE FEES:

Color pages/per multiple/per week: \$ 0.00  
 Black & White pages \$  
 Miss cover deadline: \$  
 Miss Endsheets deadline: \$

SCHOOL MUST MEET DEADLINES TO MEET YEARBOOK SHIP DATE

EXHIBIT \_\_\_\_\_

# **TEXAS PHOTOGRAPHY SOLUTIONS**

EXHIBIT \_\_\_\_\_

## ELEMENTARY & MIDDLE SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 8-1/2" x 11"** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of one or two deadlines (½ book by 2<sup>nd</sup> Monday/December & other ½ by final specified deadline)
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight)

## ELEMENTARY & MIDDLE SCHOOL PRICE LIST

HARD COVER, <u>ALL</u> COLOR BASE PACKAGE							
# OF COPIES	24 PAGES	40 PAGES	56 PAGES	72 PAGES	80 PAGES	96 PAGES	112 PAGES
50	14.29	18.28	24.19	30.12	33.09		
100	18.45	22.72	26.59	30.62	32.71	37.20	50.27
150	17.09	21.25	24.94	28.84	30.77	34.85	39.37
200	16.77	20.78	24.26	26.26	29.69	30.85	34.35
250	16.45	20.29	23.61	25.97	28.26	30.01	31.95
300	16.26	19.84	22.90	25.70	26.96	29.69	30.90
350	16.08	19.28	22.57	25.58	26.59	28.18	29.54
400	14.73	17.27	20.95	24.11	24.86	26.23	27.32
450	14.73	17.27	20.95	24.11	24.86	26.23	27.32
500	14.55	17.14	20.43	23.41	24.43	25.93	27.06

## HIGH SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 9 x 12** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of 4 or 5 deadlines
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight)

EXHIBIT \_\_\_\_\_

# HIGH SCHOOL PRICE LIST

<b>HARD COVER, ALL COLOR BASE PACKAGE</b>									
# OF COPIES	176 PAGES	192 PAGES	208 PAGES	224 PAGES	240 PAGES	256 PAGES	272 PAGES	288 PAGES	304 PAGES
300									
350									
400									
450									
500									
550									
600									

# NO BIDS

## ADDITIONAL OPTIONS

### COVER OPTIONS & DESIGNS:

Down grade from hard to soft cover	\$ 5.50-6.50
Define hard cover included options:	
Deadline for cover selections: 9/30/10	
Foil Application, per book/per color:	\$ na
Deadline:	
Cover Die Fee: requirement all foil app.	\$ na
Additional Litho/Spot Colors/per color:	\$ na
Deadline:	
Additional Silkscreen Colors/per color:	\$ na
Deadline: 9/30/10	
Lamination on Litho Cover	\$ na
Deadline:	
Quarter-binding:	\$ na
Deadline:	
Overtone Rub:	\$ na
Deadline:	
Padding:	\$ na
Deadline:	
Over Graining:	\$ na
Deadline:	
Print on Spine, per book	\$ na
Deadline:	
Upgrade Soft to Hard Cover, per book	\$ na
Deadline:	
Define Hard Cover included options: 98pt binder board with company designed Litho cover personalized with school name in black ink. Free lamination	

Upgrade from Hard Cover to Embossed option/book: \$na

Minimum/Maximum # pages for Soft Cover:

Min: 16 Max: 208

Minimum/Maximum # pages for Hard Cover:

Min: 16 Max: 208

Upgrade Smooth to Litho Company designed/per book

Deadline: \$ na

Foil Personalization on Cover, per line \$ 5.50

Deadline:

Foil Personalization on Cover, per icons \$ na

Deadline:

Plastic Protective Cover, each \$ na

### ENDSHEETS:

Choice of a standard paper color/per book \$ na

Choice of company printed design/per book \$ na

School designed Endsheets in Black ink:

Same Front/Back \$ na

Different Front/Back \$ na

Price per additional color fee: \$ na

School designed Endsheets in full color:

Same Front/Back \$ na

Different Front/Back \$ na

Foil application/per side/per color \$ na

Foil Die Charge: \$ na

Rippled edge \$ na

Deadline for end-sheet design:

### PAPER GRADE CHANGE:

100 # gloss/per book \$ na

100# matte/per book \$ na

Mix base papers -per copy \$ na

### PROCESS COLOR/FULL COLOR: (A multiple is an 8 pg panel on a 16 pg signature w/ alternating placement)

Convert Multiple to full-color	\$ na
Convert existing color multiple to B/W	\$ na
Deadline to add/delete/convert multiples	
Convert Multiple in standard spot color	\$ na
Convert existing spot multiple to B/W	\$ na
Deadline to add/delete/convert multiples	
Use of spot color on full- color multiple	\$ na
Convert 8 pgs to tip-in color	\$ na
Gatefold full-color tip-in (8 pg)	\$ na
Deadline for all full-color tip-ins:	

### PROOF CORRECTIONS:

Complete page revision (all-color)	\$ na
Complete page revision (b/w)	\$ na
Unsubmit fee for Internet created page	\$ na
Cost of proofs per page:	\$ na
Photo Corrections	\$ na
Text Corrections	\$ na
Correction of portrait flowed pgs	\$ 7.00
Multiple Portrait CD submission	\$

### PG ADD/OPTIONS/SPRING SUPPLEMENT:

Down size from 8 paper from size 7, per book	\$ na
Upgrade to size 9 paper from size 8, per book	\$ na
Use of Yearbook creation hard-drive software	\$ free
Define:	

Use of Yearbook creation on-line software \$ na

Define:

Add 4 black/white	\$ na
Add 4 color pages for all color book	\$ na
Screens/Reverse/Bckgrnd -Graphics Pkg	\$ free
Use of digital portrait flow CD process	\$ free
Add 8 pg color autograph section	\$ .50
Add 8 pg B/W autograph section	\$ na
Add 16 pg current events color section in all books:	\$ 1.00

Add 8 pg current events color section in all books: \$ 1.75

School DVD for yearbook/per copy \$ na

Define:

Minimum order: na

### COPY COUNTS & FINAL YEARBOOK ORDERS

Deadline for add/delete copies to order upon submission	
Cost for company direct mail/sales program	\$ na
Cost to have parents order books over web	\$ na
Cost for flyers for yearbook sales	\$ .20
Cost to add 25 copies to order	\$
Cost to add 50 copies to order	\$
Explain: all additional copies are priced using page 13. Extra books are not available after printing.	

### LATE PAGE/PERFORMANCE FEES:

Color pages/per multiple/per week:	\$ na
Black & White pages	\$ na
Miss cover deadline:	\$ na
Miss Endsheets deadline:	\$ na

ANY MISSED DEADLINES MAY CHANGE PRODUCTION & DELIVERY DATE

EXHIBIT \_\_\_\_\_

# TAYLOR PUBLISHING

EXHIBIT \_\_\_\_\_

## ELEMENTARY & MIDDLE SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

1. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 8-1/2" x 11"** at no extra fee
2. Choice of pre-designed or custom layouts for activity and/or portrait pages
3. Unlimited use of color
4. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
5. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
6. Choice of one or two deadlines (½ book by 2<sup>nd</sup> Monday/December & other ½ by final specified deadline)
7. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
8. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
9. Selection of clip art for use on yearbook pages
10. Yearbook kit production materials
11. Yearbook sales & marketing material
12. Yearbook sales management software
13. Unlimited yearbook plant support & 800# to production facility
14. School selected ship week option with specific deadlines to match (school must meet all deadlines)
15. Standard shipping fee included in base price quoted (ground freight)

## ELEMENTARY & MIDDLE SCHOOL PRICE LIST

HARD COVER, ALL COLOR BASE PACKAGE							
# OF COPIES	24 PAGES	40 PAGES	56 PAGES	72 PAGES	80 PAGES	96 PAGES	112 PAGES
50	NA	NA	NA	NA	NA	NA	NA
100	NA	32.27	40.46	48.66	50.75	54.18	61.47
150	NA	24.41	30.53	36.67	40.00	45.87	46.22
200	NA	20.47	26.99	32.29	33.22	38.33	43.42
250	NA	18.15	23.85	30.09	30.94	33.80	38.27
300	NA	16.55	21.75	26.05	28.19	30.78	34.60
350	NA	15.93	20.25	25.52	26.23	28.63	33.16
400	NA	16.20	20.14	24.09	24.75	27.00	33.11
450	NA	15.47	19.22	22.98	24.86	28.18	32.51
500	NA	14.88	18.49	22.09	23.89	27.50	34.71

## HIGH SCHOOLS

**Base Package Price to Include: Standard Page Selection/Cut & Paste – Camera Ready Option**

16. #70 Premium Gloss Enamel Coated Paper at no extra fee – **SIZE 9 x 12** at no extra fee
17. Choice of pre-designed or custom layouts for activity and/or portrait pages
18. Unlimited use of color
19. Unlimited mix of pre-designed layouts selected from a design catalog or camera ready past-up option
20. Use of automatic portrait flow process from approved photographer portrait CD (school responsibility)
21. Choice of 4 or 5 deadlines
22. Choice of paper/soft cover, full-color company designed paper cover on minimum 10 pt grade paper with personalization of title to include school name on one line (where requested)
23. Choice of company or school designed hard cover on one panel in one silkscreen ink on a choice of colored material wrapped around minimum 98 pt binder board with personalization of title to include school name on one line (where requested)
24. Selection of clip art for use on yearbook pages
25. Yearbook kit production materials
26. Yearbook sales & marketing material
27. Yearbook sales management software
28. Unlimited yearbook plant support & 800# to production facility
29. School selected ship week option with specific deadlines to match (school must meet all deadlines)
30. Standard shipping fee included in base price quoted (ground freight)

EXHIBIT \_\_\_\_\_

## HIGH SCHOOL PRICE LIST

<b>HARD COVER, ALL COLOR BASE PACKAGE</b>									
<b># OF COPIES</b>	<b>176 PAGES</b>	<b>192 PAGES</b>	<b>208 PAGES</b>	<b>224 PAGES</b>	<b>240 PAGES</b>	<b>256 PAGES</b>	<b>272 PAGES</b>	<b>288 PAGES</b>	<b>304 PAGES</b>
300	92.29	98.64	104.97	111.32	117.66	124.00	130.34	136.67	143.00
350	83.07	88.58	94.06	99.56	106.06	110.55	116.05	121.54	127.04
400	76.15	81.01	85.88	90.73	95.61	100.47	105.33	110.19	115.06
450	70.77	75.14	79.51	83.88	88.26	92.63	97.00	101.37	105.74
500	67.48	70.01	74.41	78.40	82.37	86.35	90.33	94.31	98.29
550	64.81	66.26	69.91	73.56	77.21	80.85	84.51	88.16	92.15
600	59.41	62.78	66.16	69.53	72.91	76.28	79.65	83.03	86.40

### ADDITIONAL OPTIONS

#### COVER OPTIONS & DESIGNS:

Down grade from hard to soft cover	\$ varies
Define hard cover included options: as outlined	
Deadline for cover selections: 11/09/09	
Foil Application, per book/per color:	\$ 253.+62
Deadline: 11/09/09	
Cover Die Fee: requirement all foil app.	\$ varies
Additional Litho/Spot Colors/per color:	\$ 253. +.62
Deadline: 11/09/09	
Additional Silkscreen Colors/per color:	\$ 253. +.62
Deadline: 11/09/09	
Lamination on Litho Cover	\$ included
Deadline: 11/09/09	
Quarter-binding:	\$ 695.+1.18
Deadline: 11/09/09	
Overtone Rub:	\$ 156.+1.82
Deadline: 11/09/09	
Padding:	\$ 2.39
Deadline: 11/09/09	
Over Graining:	\$ 194.+44
Deadline: 11/09/09	
Print on Spine, per book	\$ .44
Deadline: 11/09/09	
Upgrade Soft to Hard Cover, per book	\$ varies
Deadline: 11/09/09	
Define Hard Cover included options: as outlined by specs,	
Custom full Color Cover:	\$ varies
Deadline: 11/09/09	

Upgrade from Hard Cover to Embossed option/book:  
\$ 415\_.44

Minimum/Maximum # pages for Soft Cover:  
Min: 16 Max: 96

Minimum/Maximum # pages for Hard Cover:  
Min: 32 Max: 500+

Upgrade Smooth to Litho Company designed/per book	
Deadline: 11/09/09	\$ nc
Foil Personalization on Cover, per line	\$ 3.25
Deadline: 12/15/09	
Foil Personalization on Cover, per icons	\$ 3.00
Deadline: 12/15/09	
Plastic Protective Cover, each	\$ 1.00

#### ENDSHEETS:

Choice of a standard paper color/per book	\$ .34
Choice of company printed design/per book	\$ .57
School designed Endsheets in Black ink:	
Same Front/Back	\$ 223.+32
Different Front/Back	\$ 343.+32
Price per additional color fee:	\$ 223.00
School designed Endsheets in full color:	
Same Front/Back	\$ varies
Different Front/Back	\$ varies
Foil application/per side/per color	\$ 1.00
Foil Die Charge:	\$ varies
Rippled edge	\$ .78
Deadline for end-sheet design: 11/09/09	

#### PAPER GRADE CHANGE:

100 # gloss/per book for full color	\$ included
100# matte/per book for full color	\$ included
Mix base papers -per copy	\$ varies

PROCESS COLOR/FULL COLOR: (A multiple is an 8 pg panel on a 16 pg signature w/ alternating placement)

Convert Multiple to full-color	\$ na
Convert existing color multiple to B/W	\$ -300.00
Deadline to add/delete/convert multiples:12/05/09	
Convert Multiple in standard spot color	\$ nc
Convert existing spot multiple to B/W	\$ na
Deadline to add/delete/convert multiples 11/09/09	
Use of spot color on full- color multiple	\$ varies
Convert 8 pgs to tip-in color	\$ 1000.00
Gatefold full-color tip-in (8 pg)	\$ 1052.00
Deadline for all full-color tip-ins: 11/09/09	

#### PROOF CORRECTIONS:

Complete page revision (all-color)	\$ varies
Complete page revision (b/w)	\$ varies
Unsubmit fee for Internet created page	\$ nc
Cost of proofs per page:	\$ 2.80
Photo Corrections	\$ 5.80
Text Corrections	\$ 5.80
Correction of portrait flowed pgs	\$ nc if pdf sub
Multiple Portrait CD submission	\$ na

#### PG ADD/OPTIONS/SPRING SUPPLEMENT:

Down size from 8 paper from size 7, per book	\$ varies
Upgrade to size 9 paper from size 8, per book	\$ varies
Use of Yearbook creation hard-drive software	\$ nc
Define: Taylor's proprietary software, Taylor Tools - indesign	
Use of Yearbook creation on-line software	\$ nc
Define: Studio works online publishing program, internet based	
Add 4 black/white	\$ 410.00
Add 4 color pages for all color book	\$ 410.00
Screens/Reverse/Bckgrnd -Graphics Pkg	\$ nc
Use of digital portrait flow CD process	\$ nc
Add 8 pg color autograph section	\$ .60
Add 8 pg B/W autograph section	\$ .52
Add 16 pg current events color section in all books:	\$ 1.98
Add 8 pg current events color section in all books:	\$ 1.00
School DVD for yearbook/per copy	\$ varies
Define: pkgs start @ 500 copies = 1,500, school submits material, 30 minutes in length	

Minimum order: 500

Downsize from size 9 to size 8 \$ varies

#### COPY COUNTS & FINAL YEARBOOK ORDERS

Deadline for add/delete copies to order 12/15/09	
Cost for company direct mail/sales program	\$ varies
Cost to have parents order books over web	\$ 1.75
Cost for flyers for yearbook sales	\$ nc
Cost to add 25 copies to order	\$ na
Cost to add 50 copies to order	\$ na
Explain: see grid pricing in bid proposal	

#### LATE PAGE/PERFORMANCE FEES:

Color pages/per multiple/per week:	\$ nc
Black & White pages	\$ nc
Miss cover deadline:	\$ varies
Miss Endsheets deadline:	\$ varies

SCHOOL MUST MEET DEADLINES TO MEET YEARBOOK SHIP DATE

EXHIBIT \_\_\_\_\_

Sep-08-11 09:48pm

From-EDINBURG CISD PURCHASING DEPT

9568897887

T-007 P.01/04 F-031



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 5<sup>th</sup>/DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 283-7687**

September 8, 2011

**JOSTEN'S YEARBOOKS  
ATTN: MARYLEE ALANIZ  
6309 N. 1ST LANE  
MCALLEN, TX 78504**

Dear Vendor:

**FAX: 856-456-3088**

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 09-154, SCHOOL YEARBOOK SERVICES - 2<sup>ND</sup> AND FINAL CONTRACT  
RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 28, 2011 or soon thereafter and end August 31, 2012.

We are interested in knowing whether your company will extend this contract for an additional six months. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Claudina E. Longoria, Senior Buyer at 956-289-2311, Ext 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES Marylee Alaniz per original discounts, terms, and conditions.  
Vendor Signature

NO \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

EXHIBIT \_\_\_\_\_

Sep-08-11 03:52pm

From-EDINBURG CISD PURCHASING DEPT

9563837687

T-800 P.01/04 F-932



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 8<sup>th</sup>/DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 383-7687**

September 8, 2011

**LIFETOUCH NATIONAL SCHOOL STUDIOS  
ATTN: DON COOPER  
5541 BEAR LANE, STE 111  
CORPUS CHRISTI, TX 78405**

Dear Vendor:

**FAX: 361-289-1250**

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 09-154, SCHOOL YEARBOOK SERVICES - 2<sup>ND</sup> AND FINAL CONTRACT  
RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 28, 2011 or soon thereafter and end August 31, 2012.

We are interested in knowing whether your company will extend this contract for an additional six months. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Claudina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES:  per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 8<sup>th</sup>/DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 383-7687

September 8, 2011

TAYLOR PUBLISHING  
ATTN: MARY HARRIS  
2800 NORMA DRIVE  
MISSION, TX 78574

Dear Vendor


FAX: 994-3647

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
AND FINAL CONTRACT RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 28, 2011 or soon thereafter and end August 1, 2012.

We are interested in knowing whether your company will extend this contract for an additional six months. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Claudina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: , per original discounts, terms, and conditions.  
Vendor Signature

NO \_\_\_\_\_ I am not interested in extending my awarded contract  
Vendor Signature

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

EXHIBIT \_\_\_\_\_



**APPROVAL OF BID 11-176, TROPHIES, PLAQUES, RIBBONS, AND MEDALS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Trophies, Plaques, Ribbons, and Medals, which is indicated as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for Trophies, Plaques, Ribbons, and Medals. Bid opening was held at the Administration Building on June 27, 2011, at 4:00 P.M., where fifteen (15) bids were opened. Students district wide are awarded trophies, plaques, ribbons, or medals for their participation in events. Events can be, but not limited to, All-District Elementary Choir, music memory, Elementary UIL, band, choir, orchestra, dance, theatre, track, football, basketball, baseball, and swimming.

**User Department**

This bid was requested by Joe Filoteo, Director of Athletics and Mrs. Nelinda Villarreal, Director of Fine Arts.

**Budgetary Information**

**Estimated Award Recommendation** **\$72,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-6497-XX-XXX-2XXXXX	Awards	572,055.00	32,826.73	0.00	539,228.27
XXX-XX-6399-XX-XXX-2XXXXX	Awards	1,744,649.00	301,714.98	21,530.39	1,421,403.63
<b>TOTAL</b>		<b>2,316,704.00</b>	<b>334,541.71</b>	<b>21,530.39</b>	<b>1,960,631.90</b>

**Resource Personnel**

Dr. René Gutiérrez  
 Maria Luisa Guerra  
 Amaro Tijerina

Dr. Rebecca Morrison  
 Nelinda Villarreal  
 Jacqueline Kingan

Sylvia D. Garcia  
 Joe Filoteo

**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

*Nelinda Villarreal*  
 \_\_\_\_\_  
 Nelinda Villarreal, Director of Fine Arts/UIL

*Joe Filoteo*  
 \_\_\_\_\_  
 Joe Filoteo, Director of Athletics

Approved by:

*Maria Luisa Guerra*  
 \_\_\_\_\_  
 Maria Luisa Guerra, Asst. Supt. for Instruction & Support Serv.

Within Budgetary Allocations:

*Sylvia D. Garcia*  
 \_\_\_\_\_  
 Sylvia D. Garcia, Director of Finance

Approved by:

*Rebecca Morrison*  
 \_\_\_\_\_  
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:

*René Gutiérrez*  
 \_\_\_\_\_  
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Bid 11-176, Trophies, Plaques, Ribbons, and Medals**  
**September 27, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Fine Arts and Athletic Departments. Mrs. Nelinda Villarreal and Mr. Joe Filoteo will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning October 1, 2011 and ending September 30, 2012. This contract has a three (3) year renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Mrs. Nelinda Villarreal and Mario Lopez. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Departments will prepare the purchase orders on an as needed basis, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$69,000.00**
6. **ESTIMATED TOTAL AWARD RECOMMENDATION:** **\$72,000.00**

<b>PRIMARY VENDORS</b>		
<b>VENDORS</b>	<b>DISCOUNT</b>	<b>NOTES</b>
Affinity Wear, Inc. 2608 W. Freddy Gonzalez Edinburg, TX 78539 Contact: Laurie Ruiz PH: 956-380-1122 FAX: 956-380-2282	5% off Catalog price	No minimum order on in house orders No restocking fee 10-15 day delivery time
Economy Awards Company 1574 FM 2294 Delmita, TX 78536 Contact: Hilario Alvarado, Jr. PH: 800-582-0407 FAX: 956-481-3727	0% discount	No minimum order No shipping fee No restocking fee 3 day delivery time
K.C. Advertising Specialties 620 North McColl Road McAllen, TX 78501 Contact: Leroy Cadena PH: 956-682-5223 FAX: 956-682-3299	10-50% off catalog & shelf prices	No minimum order Shipping F.O.B. Edinburg No restocking fee 3 day delivery time

EXHIBIT \_\_\_\_\_

**APPROVED VENDORS**

<b>VENDORS</b>	<b>DISCOUNT</b>	<b>NOTES</b>
ABC Custom Advertising 1800 South Main St. #850 McAllen, TX 78503 Contact: Marti Miller PH: 956-631-3131 FAX: 956-631-3150	10 to 45% off Catalog & shelf prices	\$100.00 minimum order No shipping charges No Restocking fee Can deliver in 3 days on Most items Will guarantee discount through September 2013
A & L Athletics 2208 Primrose "O" McAllen, TX 78504 Contact: Gilma Salinas PH: 956-631-2300 FAX: 956-682-8118	30% off Catalog & shelf prices	No minimum order Shipping fee – left blank 25% restocking fee Can deliver in 3 days No guarantee of discount through September 2013
Award Company of America 3200 Rice Mine Rd, NE Tuscaloosa, AL 35406 Contact: Elizabeth Christian PH: 800-633-5953 FAX: 800-613-4633	10% off Catalog & shelf prices	No minimum order Shipping fee N/A 20% restocking fee Delivery varies by item No guarantee of discount through September 2013
First Class Advertising 830 Mi Rancho Street La Joya, TX 78560 Contact: Bertha Garcia PH: 956-205-5615 No FAX	5% off Catalog price	No minimum order No shipping fee No restocking fee Can deliver in 3 days Will guarantee discount through September 2013
Gateway Printing & Office 315 South Closner Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FAX: 956-383-4674	5 – 27% off Manufactures list price	No minimum order No shipping fee No restocking fee Can deliver in 3 days Will guarantee discount through September 2013
Hodges Badge Company 1170 East Main Road P.O. Box 1290 Portsmouth, RI 02871 Contact: Kayla Kesson PH: 800-556-2440 FAX: 800-292-7377	0%	\$25.00 minimum order on Custom orders \$10.00 minimum order on Stock orders Shipping fee varies 10% restocking fee 3 to 4 weeks delivery time
House of Ribbons 17808 Inspiration Circle Lago Vista, TX 78645 Contact: Francis L. Rehfeld PH: 800-829-8909 FAX: 866-246-9939	0%	\$30.00 minimum order UPS shipping added No restocking fee Custom printed items Shipped in 10 working Days
Neff Motivation, Inc. 645 Pine Street P.O. Box 218 Greenville, OH 45331 Contact: Betsy Hesson PH: 800-232-6333 FAX: 866-898-6333	0%	\$35.00 minimum order Shipping fee N/A No restocking fee Can deliver in 15-25 days
Pamplona Sports 1229 E. Hackberry McAllen, TX 78501 Contact: Benjamin Escobar PH: 956-451-9533 Fax: None	5% off Catalog price	\$100.00 minimum order No shipping fee No restocking fee Can deliver in 3 days Will guarantee discount through September 2013
Teacher's Discovery 2741Paldan Drive Auburn Hills, MI 48326 Contact: Donna Hosner PH: 800-832-2437 FAX: 800-287-4509	0%	No minimum order 12% shipping fee No restocking fee 5 – 10 delivery days
Valley Trophies 529 South Texas Blvd. Weslaco, TX 78596 Contact Rana Tobelmann PH: 956-968-6510 FAX: 956-973-2804	0 – 65% off Shelf price	Minimum order left blank Shipping on some special orders Return items with prior approval Can deliver in 3 days Will guarantee discount through September 2013
Winner's World 600 North I Road, Ste. F San Juan, TX 78589 Contact: Raul Nava PH: 956-783-2747 FAX: 956-781-1399	5% off Catalog and shelf price	\$200.00 minimum order Shipping fee left blank No restocking fee Can deliver in 3 days Will guarantee discount through September 2013

EXHIBIT \_\_\_\_\_

ITEM #	DESCRIPTION	AFFINITY WEAR, INC	ECONOMY AWARD COMPANY	KC ADVERTISING	FIRST CLASS ADVERTIZING	GATEWAY PRINTING	HODGES BADGE COMPANY	HOUSE OF RIBBONS	NEFF COMPANY	PAMPLONA SPORTS
1	<b>NECK RIBBONS WITH VICTORY MEDAL</b> Elementary track & field day - 30" x 7.8", neck ribbon (red, white, blue) with jump ring, 2" diameter medal, antique gold finish.	1.75	2.75 ENG 2.95	1.75	3.75	N/A	N/A	N/A	DIDN'T FILL	2.75
2	<b>RIBBONS</b> Customized ribbons, 208 ribbons each place, 1 <sup>st</sup> - 6 <sup>th</sup> place, 2" x 8" ribbon to read, "EDINBURG" on first line, "MIDDLE" on second line, "SCHOOL" on third line, "TRACK" on fourth line, "MEET" on fifth line, winged shoe graphic on sixth line, last line to vary depending on place runner met.	42	.49 500+.45	436.00	556.80	N/A	(1248 RIBBONS TOTAL) .27 EACH (AT 1000+ PRICE BREAK)	.14	100 MIN QTY .45 EA 500 QTY .40	.65
3	<b>MILITARY DRAPE RIBBON WITH STOCK MEDAL PIN</b> 1-1/2" X 1-3/8", military drape ribbon (red, white, blue) with 2" round gold medals, 1 <sup>st</sup> , 2 <sup>nd</sup> , and 3 <sup>rd</sup> place, Gold, Silver and Bronze medals	1.95	2.75 ENG 2.95	1.70	2.00	N/A	N/A	N/A	10 PIECE MIN 3.60 EA 100 PIECE 3.36 EA	N/A
4	<b>TEAM TROPHY</b> 4 column trophy, 30" tall, gold columns, top figures should be "runner" or track type figure (male/female), lower half of trophy shall include "TEAM CHAMPION" trophy engraved plaque.	42.00	39.00	26.00	36.00	N/A	N/A	N/A	RIBBON DRAPE .85 EA	24.00
5	<b>PLAQUE</b> 7" x 9", High Point Athlete (male/female) wooden plaque.	17.50	9.00	6.75	15.00	N/A	N/A	N/A	1 @ 14.00 6 @ 13.00	7.25
6	<b>ATHLETIC SERVICE AWARD PLAQUES, MEMORIAL MIDDLE SCHOOL</b> 9-7/8" W x 7-7/8" H x 5/8" D, with plastic cover, custom embossed school letter and mascot, phantom imprint, MANDARIN ORANGE FOIL with NAVY BLUE HOT STAMP.	N/A	N/A	9.25	16.00	N/A	N/A	N/A	12 @ 11.25 EA	N/A
7	<b>TEAM RELAY TROPHY</b> Relay team trophies, (4 male, 4-female), 2 gold column trophy, engraved, 24" - 30" in height	22.50	24.00	208.00	315.00	N/A	NA	N/A	N/A	27.00
8	<b>INDIVIDUAL MEDALIST TROPHY</b> 5-1/2", black and gold series, marble tone trophies, BOY/GIRL gold figurine, gold tone, Golf Trophy, 1"-5" place.	6.95	N/A	21.25	30.00	N/A	N/A	N/A	N/A	4.95
9	<b>CUSTOMER ORDER INDIVIDUALIZED PLACES &amp; EVENTS MEDALS</b> Boys/Girls 1 <sup>st</sup> - 3 <sup>rd</sup> place for the following sports: shot put, discus, pole vault, triple jump, long jump, high jump, 300 meter hurdles, 800 meter dash, 1600 meter run, 3200 meter run, 100 meter dash, 200 meter dash, 400 meter dash, 110 meter hurdles, 100 meter hurdles, 400 - 3200 meter relay	2.95	ENG: \$49	156.00	250.00	N/A	(48 MEDALS TOTAL) 1.75 (AT 25+ PRICE BREAK)	N/A	REQUEST FROM QUOTE FROM REP-BASED ON VOLUME	2.75
10	<b>SUBTOTAL</b>	95.52	83.88	866.70	1,224.55		420.96			69.35
11	<b>% DISCOUNT</b>	5%		130.00			N/A		20%	
12	<b>GRAND TOTAL</b>	90.74		736.70	1,224.55		420.96 + SHIPPING FEE			

ITEM #	DESCRIPTION	TEACHER'S DISCOVERY	VALLEY TROPHIES	WINNER'S WORLD	ABC CUSTOM ADVERTIZING	A & L ATHLETICS	ACA AWARD COMPANY
1	<b>NECK RIBBONS WITH VICTORY MEDAL</b> Elementary track & field day - 30" x 7.8", neck ribbon (red, white, blue) with jump ring, 2" diameter medal, antique gold finish.	Not available Trophies, Medals & Ribbons for	2.10	3.50	1.25	4.95/1.95	2.50 OR LESS
2	<b>RIBBONS</b> Customized ribbons, 208 ribbons each place, 1 <sup>st</sup> - 6 <sup>th</sup> place, 2" x 8" ribbon to read, "EDINBURG" on first line, "MIDDLE" on second line, "SCHOOL" on third line, "TRACK" on fourth line, "MEET" on fifth line, winged shoe graphic on sixth line, last line to vary depending on place runner met.	Spanish, French & German	.40	1.75	.32	.60/.85	.35 EACH
3	<b>MILITARY DRAPE RIBBON WITH STOCK MEDAL PIN</b> 1-1/2" X 1-3/8", military drape ribbon (red, white, blue) with 2" round gold medals, 1 <sup>st</sup> , 2 <sup>nd</sup> , and 3 <sup>rd</sup> place, Gold, Silver and Bronze medals		2.10	3.50	1.85	DIDN'T FILL	VARIES
4	<b>TEAM TROPHY</b> 4 column trophy, 30" tall, gold columns, top figures should be "runner" or track type figure (male/female), lower half of trophy shall include "TEAM CHAMPION" trophy engraved plaque.		65.60	35.00	25.50 C	50.00/35.00	VARIES
5	<b>PLAQUE</b> 7" x 9", High Point Athlete (male/female) wooden plaque.		14.45	32.00	20.00	20.00/12.00	10.95 OR LESS
6	<b>ATHLETIC SERVICE AWARD PLAQUES, MEMORIAL MIDDLE SCHOOL</b> 9-7/8" W x 7-7/8" H x 5/8" D, with plastic cover, custom embossed school letter and mascot, phantom imprint, MANDARIN ORANGE FOIL with NAVY BLUE HOT STAMP.		4.35	N/A	3.60	NB	VARIES
7	<b>TEAM RELAY TROPHY</b> Relay team trophies, (4 male, 4-female), 2 gold column trophy, engraved, 24" - 30" in height		25.35	30.00	36.00	35.00/20.00	VARIES
8	<b>INDIVIDUAL MEDALIST TROPHY</b> 5-1/2", black and gold series, marble tone trophies, BOY/GIRL gold figurine, gold tone, Golf Trophy, 1 <sup>st</sup> - 5 <sup>th</sup> place.		4.00	6.00	4.10	12.00/8.00	
9	<b>CUSTOMER ORDER INDIVIDUALIZED PLACES &amp; EVENTS MEDALS</b> Boys/Girls 1 <sup>st</sup> - 3 <sup>rd</sup> place for the following sports: shot put, discus, pole vault, triple jump, long jump, high jump, 300 meter hurdles, 800 meter dash, 1600 meter run, 3200 meter run, 100 meter dash, 200 meter dash, 400 meter dash, 110 meter hurdles, 100 meter hurdles, 400 - 3200 meter relay		3.40	4.50	2.60	4.95/1.95	
10	<b>SUBTOTAL</b>		121.75	116.25	95.22	127.50/79.75	
11	<b>% DISCOUNT</b>	Quantity discount available					10%
12	<b>GRAND TOTAL</b>	90.74			PRICES INCLUDE DISCOUNT		

EXHIBIT

11-176, TROPHIES, PLAQUES, RIBBONS & MED

10 742229356  
A & L ATHLETICS  
2208 PRIMEROSE "O"  
MCALLEN, TX 78504

2342 38-21252616  
AMERICAN EAGLE CO. INC  
DBA: TEACHER'S DISCOVERY  
2741 PALDAN DRIVE  
AUBURN HILLS, MI 48326

2065 59-3199876  
APPLES, ANGELS & MORE  
2148 16TH AVE. SW  
LARGO, FL 33770

7922 743080693  
AUTHENTIC PROMOTIONS.COM  
6151 FAIR OAKS BLVD - STE 103  
CARMICHAEL, CA 95608

2369 63-0676198  
AWARD COMPANY OF AMERICA  
3200 RICE MINE RD NE  
TUSCALOOSA, AL 35406

197  
BALFOUR VALLEY  
300 EAST EXPRESSWAY 83  
SUITE H  
PHARR, TX 78577

21 74-1228437  
BROWN AWARDS USA  
2565 RIVERWOOD ROAD  
GONZALEZ, TX 78629

8807 26-0719710  
C & C PROMOTION  
2018 HICKORY TREE  
BALCH SPRINGS, TX 75180

2620 953515298  
C. SANDERS EMBLEMS INC  
12965 ARROYO STREET  
SAN FERNANDO, CA 91340

4209  
CONFERENCE MEDAL & TROPHY  
P.O. BOX 3137  
POCASSET, MA 02559

3279 75-2211299  
CONTEMPORARY RECOGNITION CONC  
204 N. MIDKIFF  
MIDLAND, TX 79701

1817 042233038  
DINN BROTHERS INC  
P.O. BOX 111  
HOLYOKE, MA 01041-0111

3940 74-2000561  
ECONOMY AWARDS  
1574 FM 2294  
DELMITA, TX 78536

6900 80-0104182  
ELITE PROMOTIONS  
50 EAST ELIZABETH STREET  
BROWNSVILLE, TX 78520

3855  
EXPRESSIONS IN GLASS  
MERCEDES INDUSTRIAL PARK  
P.O. BOX 1317  
MERCEDES, TX 78570 \*\*FX DISC\*\*

4184 454786125  
GOTHA KOVERED  
1203 HIDDEN VALLEY  
\*\*lft msg/fx always busy\*\*\*\*  
HOUSTON, TX 77088

4229  
HASTY AWARDS  
2125 JACKSON RD  
OTTAWA, KS 66067

4520 35-1637714  
HERFF JONES  
P.O. BOX 707  
IOLA, KS 66749

5683 74-2920823  
HERFF JONES  
1016 LA VISTA  
SUITE B  
MCALLEN, TX 78501

1936 04-234-7782  
HODGES BADGE COMPANY INC  
P.O. BOX 1290  
PORTSMOUTH, RI 02871

4618 460-94-3896  
HOUSE OF RIBBONS  
17808 INSPIRATION CIRCLE  
LAGO VISTA, TX 78645-9706

2969 74-2685256  
IDEAS IN ACTION  
130 N. WILLIAMS ROAD  
\*\*uanble to update\*\*C-NOTES\*\*  
SAN BENITO, TX 78586

11-176, TROPHIES, PLAQUES, RIBBONS & MED

---

2008 38-2549249  
 IDVILLE  
 5376 52ND STREET S.E.  
 GRAND RAPIDS, MI 49512-9765

4028 74-2852285  
 IMAGES IN INK, INC.  
 ATTN: VIOLA HANSHAW  
 3421 W. HWY. 83 STE #1  
 MCALLEN, TX 78501

6989 2-467-90-2197-2  
 IMPACT PROMOTIONS  
 1900 N. WARE RD.  
 MCALLEN, TX 78501

5713 75-2166288  
 IMPRINT RESOURCES  
 1100 GRASSMERE  
 RICHARDSON, TX 75080

7513 627-14-6764  
 INFINITI IDEAS SPECIALTY ADVER  
 P O BOX 13051  
 112 W QUEEN ISABELLA BLVD  
 PORT ISABEL, TX 78578

4393 2-357-56-5462-1  
 INNOVATIVE IDEAS  
 810 ROYOLA STREET  
 MISSION, TX 78573-0908

3445 74-2590036  
 KC ADVERTISING SPECIALTIES  
 620 N. McCOLL RD  
 MCALLEN, TX 78501

123 74-2394283  
 KEN M HEALY & ASSOCIATES  
 PO BOX 5490/1020 REDWOOD  
 \*\*PH/FAX DISCONNECTED\*SEE NOTE  
 MCALLEN, TX 78502-1490

1956 73107884  
 MIDWEST TROPHY  
 P.O. BOX 15659  
 OKLAHOMA CITY, OK 73155-5659

7954 34-4377440  
 NEFF MOTIVATION, INC.  
 645 PINE ST.  
 P.O. BOX 218  
 GREENVILLE, OH 45331

9372  
 PLAQUES AND SUCH  
 1631-1 SYCAMORE AVE  
 BOHEMIA, NY 11716

3938  
 POSITIVE PROMOTIONS  
 15 GILPIN AVENUE  
 HAUPPAUGE, NY 11788

3631 26-3494495  
 PREMIER AWARDS  
 609 W. U.S. HIWAY 83  
 MCALLEN, TX 78501

5876 33-047-9986  
 PROMO DIRECT  
 2291 W. 205TH ST, SUITE 201  
 TORRANCE, CA 90501

8032 27-0043954  
 PROMO MASTERS  
 P.O. BOX 639  
 MISSION, TX 78573

7427 2-449-31-1909-3  
 RDJ'S TROPHIES, SCREEN PRINTIN  
 1621 NORTH 11 1/2  
 \*PH WRONG #/FAX DISC/NO YP LIS  
 MCALLEN, TX 78501

2430 36-3189179  
 RIBBONS QUICK  
 P.O. BOX 358  
 CRYSTAL LAKE, IL 60039-0358

4322 455-11-7594  
 AFFINITYWEAR, INC.  
 2608 W. FREDDY GONZALEZ DRIVE  
 EDINBURG, TX 78539 AFFINITYWEA

232 36-3189179  
 SPORT DECALS  
 2504 SPRING RIDGE DRIVE  
 P.O. BOX 860  
 SPRING GROVE, IL 60081-0860

8535 463-82-0472  
 STITCHES 4 ALL  
 1800 S. MAIN STREET  
 OFC #1030  
 MCALLEN, TX 78503-5444

5831 41-1986517  
 SUCCESSFUL EVENTS  
 P.O. BOX 64784  
 ST. PAUL, MN 55164-0784

5837 75-2794791  
 SUMMIT PRODUCTS  
 P.O. BOX 905  
 MINEOLA, TX 75773

11-176, TROPHIES, PLAQUES, RIBBONS & MED

7278 1-76-0604623-7  
T&D SPECIALTY INC  
10426 WEST GULF BANK ROAD  
\*\*all numbers sound busy\*\*  
HOUSTON, TX 77040

3272 453783099  
TROPHY CRAFT  
5407 BANDERA RD  
SUITE #113  
SAN ANTONIO, TX 78238-1961

234 48-1044285  
US AWARDS INC  
603 EAST WASHINGTON  
PITTSBURG, KS 66762-1537

3614  
VALLEY TROPHIES  
529 SOUTH TEXAS BLVD  
WESLACO, TX 78596

3428 2-363-4632808  
WINNER'S WORLD  
600 N. I RD  
SUITE F  
SAN JUAN, TX 78589

5907 537-74-7925  
XPRESS SIGNS & PRINTING  
5115 S. HIGHWAY 281 - STE J  
\*\*UNABLE TO UPDATE C-NOTES\*\*\*\*  
EDINBURG, TX 78539

\*\*\*\*\*

Vendors Printed: 50

\*\*\*\*\*

**APPROVAL OF BID 11-181, JANITORIAL SUPPLIES**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Janitorial Supplies, which is indicated as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for Janitorial Supplies. Bid opening was held at the Administration Building on June 27, 2011, at 4:30 P.M., where twenty-three (23) bids were opened. This bid is used at all Elementary Schools, Middle Schools, High Schools, and Departments. Products include, but not limited to, disinfectants, degreasing, air conditioner coil cleaning, scrapers, brooms, mop heads, mop buckets, gloves, rubber anti-slip shoes, and wet floor signs. These products are used to maintain a clean, safe, and healthy environment in our facilities.

**User Department**

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities.

**Budgetary Information**

**Estimated Award Recommendation** **\$695,097.94**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-63X9-XX-XXX-299000	Supplies Maint/Operations	1,530,965.00	100,973.35	2,109.41	1,427,882.24
	<b>TOTAL</b>	<b>1,530,965.00</b>	<b>100,973.35</b>	<b>2,109.41</b>	<b>1,427,882.24</b>

**Resource Personnel**

Dr. René Gutiérrez  
Mario Salinas  
Jacqueline Kingan

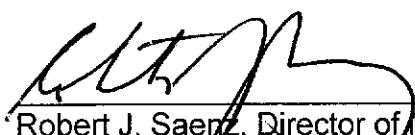
Dr. Rebecca Morrison  
Robert J. Saenz

Sylvia D. Garcia  
Amaro Tijerina

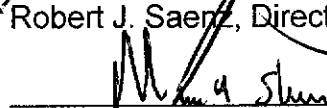
**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

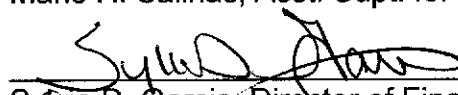
Requested by:

  
Robert J. Saenz, Director of Maintenance/Facilities

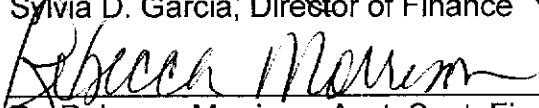
Approved by:

  
Mario H. Salinas, Asst. Supt. for District Administration

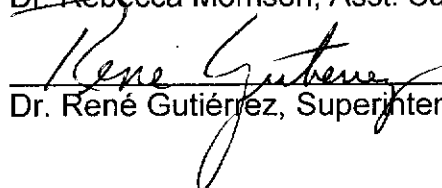
Within Budgetary Allocations:

  
Sylvia D. Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
 Bid 11-181, Janitorial Supplies  
 September 27, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning October 1, 2011 and ending September 30, 2012. This contract has a three (3) year renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Maintenance & Facilities Department will prepare the purchase orders on an as needed basis following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$700,000.00**
6. **ESTIMATED TOTAL AWARD RECOMMENDATION:** **\$695,097.94**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Gulf Coast Paper	\$298,390.60
Rio Paper & Supply, LLC	\$194,973.24
Matera Paper	\$77,063.00
Calico Industries, Inc.	\$34,321.16
Pyramid School Products	\$32,567.84
Eagle Brush & Chemical, Inc.	\$18,125.00
Genesis II, Inc.	\$14,047.80
Devin Distributing & Packaging	\$9,933.90
AFP Industries, Inc.	\$6,019.50
Magid Glove & Safety MFG. Co.	\$3,891.20
Industrial Soap Company	\$2,446.20
Pollock Paper Distributors	\$1,770.50
Quill Corporation	\$1,548.00
<b>TOTAL ESTIMATED AWARD RECOMMENDATION</b>	<b>\$695,097.94</b>

7. **BID EVALUATION NOTES:**
  - A - Award recommendation to lowest overall and most advantageous bidder.
  - 1 - Vendor requires minimum amounts on items.
  - 2 - Does not meet bid specifications.
  - 3 - Vendor did not send sample as required in specifications.

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (5300)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 JANITORIA		GULF COAST PAPER	RIO PAPER & SUPPLY LLC	MATERA PAPER COMPANY	
PAGE/PART: 1/1	DELIVERY DAYS: 7	BROWNSVILLE TX 78521	PHARR TX 78577	CORPUS CHRISTI TX 78415	
BUYER: JACKIE KINGAN	TERMS: -2% IF PAID IN 10 DAYS		NET 30	NET 30	
OPEN DATE: 06/20/11	OTHER 1: CARLOS GARCIA		RAMIRO CANTU	MISSY WATKINS	
EFFECTIVE: 10/01/11	OTHER 2:				
EXPIRATION: 09/30/12	NOTE:				
ENTERED: 06/28/11	CODES:				
PRINTED: 08/03/11					
201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	720.00	NB	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	720.00	NB	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	720.00	NB	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	2115.00	NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	2820.00	NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	2115.00	NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	1700.00	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	6300.00	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	1139.00	1476.00	1180.00
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	1139.00	1476.00	1180.00
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	2278.00	2952.00	2360.00
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	355.20	298.08	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	52.20	1761.30	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	592.00* A ✓	6422.00	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	1700.00	924.00	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	7600.00	NB	10488.00

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (5300)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	MATERA PAPER COMPANY
PAGE/PART: 2/1	BROWNSVILLE TX 78521	PHARR TX 78577	CORPUS CHRISTI TX 78415
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	3
OPEN DATE: 06/20/11	TERMS: -2% IF PAID IN 10 DAYS	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: CARLOS GARCIA	RAMIRO CANTU	MISSY WATKINS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	2337.50	NB	2512.50
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	1772.40	317.40	1902.00
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	1593.00	1884.60	1711.80
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	4416.00	5381.60	3412.00
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	842.40	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	734.40	81.36* A ✓	423.36
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	1440.00	1397.20* A ✓	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	2080.00 A ✓	2234.40	2412.80
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	20400.00	NB	63138.00
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	1728.00	1676.64* A ✓	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	1260.00	783.60* A ✓	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	90.90	161.70	145.70
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	348.80 A ✓	498.08	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	187.50 A ✓	314.20	663.50
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	4900.00	3390.00	NB

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (5300)
CONTROL: 11 JANITORIA	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	MATERA PAPER COMPANY
PAGE/PART: 3/1	BROWNSVILLE TX 78521	PHARR TX 78577	CCRPUS CHRISTI TX 78415
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	3
OPEN DATE: 06/20/11	TERMS: -2% IF PAID IN 10 DAYS	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: CARLOS GARCIA	RAMIRO CANTU	MISSY WATKINS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	252.00	126.72	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	8744.40* A ✓	10130.40
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	420.00 A ✓	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	217800.00	134028.00 A ✓	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	2100.00* A ✓	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	3340.00* A ✓	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	596.40	36.20* A ✓	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	987.84* A ✓	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	33936.00	36071.00	33467.00 A ✓
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	44130.00	34512.00 2	43596.00 A ✓
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	19400.00	22085.00	35000.00
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	2400.00	3402.00	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	690.00	NB	1120.00
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	8940.00	NB	13396.00

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (5300)
EXTENDED AMOUNT ANALYSIS	-----		
	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	MATERA PAPER COMPANY
CONTROL: 11 JANITORIA	BROWNSVILLE TX 78521	PHARR TX 78577	CORPUS CHRISTI TX 78415
PAGE/PART: 4/1	DELIVERY DAYS: 7	10	3
BUYER: JACKIE KINGAN	TERMS: -2% IF PAID IN 10 DAYS	NET 30	NET 30
OPEN DATE: 06/20/11	OTHER 1: CARLOS GARCIA	RAMIRO CANTU	MISSY WATKINS
EFFECTIVE: 10/01/11	OTHER 2:		
EXPIRATION: 09/30/12	NOTE:		
ENTERED: 06/28/11	CODES:		
PRINTED: 08/03/11			

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	2440.80	NB	2653.20
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	1586.00	NB	1248.00
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	11400.00	NB	12220.00
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	2071.30* A ✓	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	2555.00	NB	2000.00
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	3724.80	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	750.00	685.00	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	1105.00	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	6200.00	6286.00	NB
505-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	650.00* A ✓	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	158125.00* A ✓	163405.00	184525.00
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	51680.00	46818.00 A ✓	51578.00
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	122800.00 A ✓	NB	124480.00
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	6096.00* A ✓	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	20250.00	NB	20745.00

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (5300)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	MATERA PAPER COMPANY
PAGE/PART: 5/1	BROWNSVILLE TX 78521	PHARR TX 78577	CORPUS CHRISTI TX 78415
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	3
OPEN DATE: 06/20/11	TERMS: -2% IF PAID IN 10 DAYS	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: CARLOS GARCIA	RAMIRO CANTU	MISSY WATKINS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	22950.00	NB	23655.00
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	6840.00	NB	NB
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CONTROL TOTAL	831004.60 NI	491037.32 NI	651343.26 NI
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**Award Recommendation** 298,390.60    194,973.24    77,063.00

ITEM COMMENTS

ITEM#	VENDOR	COMMENT
485-37-10030-6	5	SEE NOTATION ON BID FORM
485-37-10030-6	16	SEE NOTATION ON BID FORM

CODE DEFINITIONS

- \* Low Bid On Item
- 1 See Evaluation Notes
- 2 See Evaluation Notes
- 3 See Evaluation Notes
- A AWARD RECOMMENDATION
- NB No Bid
- NC No Charge
- NI DidNot Bid All Items
- SC See Comment

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 4 (5149)	VENDOR 5 (3014)	VENDOR 6 (2719)	
EXTENDED AMOUNT ANALYSIS					
CONTROL: 11 JANITORIA		CALICO INDUSTRIES INC	PYRAMID SCHOOL PRODUCTS	EAGLE BRUSH & CHEMICAL,	
PAGE/PART: 1/2		ANNAPOLIS JUNCTION MD 207	TAMPA FL 33610-1908	DALLAS TX 75229	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 30	21	5	
OPEN DATE: 06/20/11		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 10/01/11		OTHER 1: MICHAEL I. HEVERLY	KENNETH D MILLER	ROSANNE BENOIT	
EXPIRATION: 09/30/12		OTHER 2:			
ENTERED: 06/28/11		NOTE:			
PRINTED: 08/03/11		CODES:			
201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	125.76	123.84* A ✓	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	125.76	123.84* A ✓	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	125.76	123.84* A ✓	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	1092.00* A ✓	1407.00	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	1656.00	1876.00	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	1122.00* A ✓	1407.00	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	1130.20	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	5694.00	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	1174.00	1167.00	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	1174.00	1167.00	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	2348.00	2334.00	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	208.32* A ✓	234.72	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	57.60	57.60	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	4122.00	3322.50	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	9856.00	6992.00	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (5149)	VENDOR 5 (3014)	VENDOR 6 (2719)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CALICO INDUSTRIES INC	PYRAMID SCHOOL PRODUCTS	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 2/2	ANNAPOLIS JUNCTION MD 207	TAMPA FL 33610-1908	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	21	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MICHAEL L. HEVERLY	KENNETH D MILLER	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	2105.00	2065.00* A ✓	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	1778.80	1918.80	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	1614.60	1538.10	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	1883.20* A ✓	3542.40	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	680.16* A ✓	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	745.92	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	1479.20	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	NB	2260.00	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	7884.00* A ✓	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	1775.04	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	1079.00	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	87.90 A ✓	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	548.00	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	191.50	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	4820.00	2247.50* A ✓	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (5149)	VENDOR 5 (3014)	VENDOR 6 (2719)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CALICO INDUSTRIES INC	PYRAMID SCHOOL PRODUCTS	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 3/2	ANNAPOLIS JUNCTION MD 207	TAMPA FL 33610-1908	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	21	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MICHAEL L. HEVERLY	KENNETH D MILLER	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	142.56	125.76* A ✓	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	3980.00	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	8954.40	11928.00
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB SC	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	147528.00	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	586.80	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	2907.52	2602.88
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	28945.00* 2
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	30420.00* 2
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	18125.00 A ✓
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	2415.00	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	672.40* A ✓	680.00	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	9988.00	10996.00	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (5149)	VENDOR 5 (3014)	VENDOR 6 (2719)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CALICO INDUSTRIES INC	PYRAMID SCHOOL PRODUCTS	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 4/2	ANNAPOLIS JUNCTION MD 207	TAMPA FL 33610-1908	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	21	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MICHAEL L. HEVERLY	KENNETH D MILLER	RCSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	1704.60	2116.80	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	1096.00	1338.00	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	9888.00 A ✓	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	1817.00	1809.00	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	3018.24 A ✓	3064.32	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	486.25	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	1575.00	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	5778.00* A ✓	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	5736.00	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	14040.00 A ✓	NB	NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (5149)	VENDOR 5 (3014)	VENDOR 6 (2719)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CALICO INDUSTRIES INC	PYRAMID SCHOOL PRODUCTS	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 5/2	ANNAPOLIS JUNCTION MD 207	TAMPA FL 33610-1908	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	21	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MICHAEL L. HEVERLY	KENNETH D MILLER	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	15885.00 A ✓	NB	NB
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	3440.00 A ✓	NB
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CONTROL TOTAL	84882.80 NI	267477.71 NI	92020.88 NI
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<i>Award Recommendation</i>	<u>34,321.16</u>	<u>32,567.84</u>	<u>18,125.00</u>
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EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 7 (9883)	VENDOR 8 (9881)	VENDOR 9 (695)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	GENESIS II, INC	DEVIN DISTRIBUTING & PACK	AFP INDUSTRIES, DBA AFP
PAGE/PART: 1/3	ROCK HILL SC 29731-1226	MCALLEN TX 78502	SOUTH MIAMI FL 33243
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	20
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: WILLIAM COX	JUAN SALINAS	VIVIAN C. CASTELLANOS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	132.48	151.68	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	132.48	151.68	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	132.48	151.68	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	1914.00	1290.00	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	2552.00	1720.00	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	1914.00	1290.00	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	886.60	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	6540.00	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	1069.00 A ✓	1147.00	1032.00* 1
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	1069.00 A ✓	1147.00	1032.00* 1
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	2138.00 A ✓	2294.00	2064.00* 1
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	365.28	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	46.80* A ✓	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	4764.50	3816.00	3213.50
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	907.00* A ✓	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	8936.00	6528.00* A ✓	8544.00

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 7 (9883)	VENDOR 8 (9881)	VENDOR 9 (695)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	GENESIS II, INC	DEVIN DISTRIBUTING & PACK	AFP INDUSTRIES, DBA AFP
PAGE/PART: 2/3	ROCK HILL SC 29731-1226	MCALLEN TX 78502	SOUTH MIAMI FL 33243
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	20
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: WILLIAM COX	JUAN SALINAS	VIVIAN C. CASTELLANOS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	2438.75	2498.75	2118.75
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	2095.20	1808.40	1588.20
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	2180.70	1629.00	1437.30* 1
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	3822.40	3078.40	3016.80
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	2583.36	918.32	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	829.44	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	1499.20	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	3392.00	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	32034.00	39240.00	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	1990.08	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	1299.60	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	174.60	97.20	83.80* 1
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	528.00	375.04	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	242.50	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	46.80* 1	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	2335.00	2616.50	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 7 (9883)	VENDOR 8 (9881)	VENDOR 9 (695)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	GENESIS II, INC	DEVIN DISTRIBUTING & PACK	AFP INDUSTRIES, DBA AFP
PAGE/PART: 3/3	ROCK HILL SC 29731-1226	MCCALLEN TX 78502	SOUTH MIAMI FL 33243
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	20
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: WILLIAM COX	JUAN SALINAS	VIVIAN C. CASTELLANOS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4* REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	130.08	437.28	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	24.80* A ✓		NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	110988.00* 2	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	548.40	NB	506.80
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	32550.00 2	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	19735.00	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	2819.00	2834.00	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	720.00	763.00	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	7876.00* A ✓	12982.00	10910.00

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 7 (9883)	VENDOR 8 (9881)	VENDOR 9 (695)	
CONTROL: 11 JANITORIA	GENESIS II, INC	DEVIN DISTRIBUTING & PACK	AFP INDUSTRIES, DBA AFP	
PAGE/PART: 4/3	ROCK HILL SC 29731-1226	M CALLEN TX 78502	SOUTH MIAMI FL 33243	
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	20	
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 10/01/11	OTHER 1: WILLIAM COX	JUAN SALINAS	VIVIAN C. CASTELLANOS	
EXPIRATION: 09/30/12	OTHER 2:			
ENTERED: 06/28/11	NOTE:			
PRINTED: 08/03/11	CODES:			
485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	2110.50	1619.10* A ✓	1900.80
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	964.00* A ✓	1070.00	1262.00
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	10944.00	10626.00	9110.00* 1
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	2756.00	1740.00* A ✓	2560.00
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	3609.60	3984.00	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	433.75	NB	352.50* A ✓
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	928.00	NB	907.00* A ✓
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	5974.00	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB	4760.00* A ✓
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	179575.00	185790.00
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB	45254.00* 1
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB	130640.00
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	21150.00	NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 7 (9883)	VENDOR 8 (9881)	VENDOR 9 (695)
CONTROL: 11 JANITORIA	GENESIS II, INC	DEVIN DISTRIBUTING & PACK	AFP INDUSTRIES, DBA AFP
PAGE/PART: 5/3	ROCK HILL SC 29731-1226	MCALLEN TX 78502	SOUTH MIAMI FL 33243
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	20
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: WILLIAM COX	JUAN SALINAS	VIVIAN C. CASTELLANOS
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	NB	NB
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	4050.00	NB
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CONTROL TOTAL	286263.70 NI	320617.71 NI	418093.45 NI
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<i>Award Recommendation</i>	<u>14,047.80</u>	<u>9,933.90</u>	<u>6,019.50</u>
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EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (2261)	VENDOR 11 (3011)	VENDOR 12 (989)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	MAGID GLOVE & SAFETY MFG	INDUSTRIAL SOAP COMPANY	POLLOCK PAPER DISTRIBUT
PAGE/PART: 1/4	CHICAGO IL 60639	ST LOUIS MO 63110	GRAND PRAIRIE TX 75050
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	8	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: JOEY GUERRERO	RON MORRISON	ELEONOR CZAJKA
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	268.32	213.60	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	268.32	213.60	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	268.32	213.60	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	1554.00	2034.00	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	2072.00	2712.00	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	1554.00	2034.00	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	564.20* A ✓	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	3327.00* A ✓	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	1172.00	1550.00
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	1172.00	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	2344.00	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	218.40	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	55.80	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	4977.00	892.50
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	954.00	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	11320.00	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT    VENDOR 10 (2261)    VENDOR 11 (3011)    VENDOR 12 (989)

EXTENDED AMOUNT ANALYSIS

CONTROL: 11 JANITORIA

PAGE/PART: 2/4    DELIVERY DAYS: 5

BUYER: JACKIE KINGAN    TERMS: NET 30

OPEN DATE: 06/20/11    OTHER 1: JOEY GUERRERO    OTHER 2:

EFFECTIVE: 10/01/11    NOTE:

EXPIRATION: 09/30/12    CODES:

ENTERED: 06/28/11

PRINTED: 08/03/11

MAGID GLOVE & SAFETY MFG    INDUSTRIAL SOAP COMPANY    POLLOCK PAPER DISTRIBUT

CHICAGO IL 60639    ST LOUIS MO 63110    GRAND PRAIRIE TX 75050

8

NET 30    NET 30

RON MORRISON    ELEONOR CZAJKA

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

ITEM ID	DESCRIPTION	QUANTITY	UNIT	TYPE	PRICE	TOTAL
450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125	EACH	NB	2975.00	2325.00
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20	CASE	NB	1980.00	263.00* A ✓
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90	EACH	NB	1710.00	1507.50 A ✓
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80	CASE	NB	2652.80	4272.00
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52	CASE	NB	985.92	725.40
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24	CASE	NB	530.88	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40	CASE	NB	1482.00	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80	CASE	NB	2270.40	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600	CASE	NB	20340.00	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48	CASE	NB	1810.08	2064.00
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20	CASE	NB	1160.00	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10	CASE	NB	95.50	124.00
485-32-18100-4	POWDER CARPET FRESHENER	16	CASE	NB	528.00	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10	CASE	NB	NB	367.50
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40	BOX	NB	459.20 A ✓	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50	CASE	NB	NB	NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT    VENDOR 10 (2261)    VENDOR 11 (3011)    VENDOR 12 (989)

EXTENDED AMOUNT ANALYSIS

CONTROL: 11 JANITORIA

PAGE/PART: 3/4    DELIVERY DAYS: 5

BUYER: JACKIE KINGAN    TERMS: NET 30

OPEN DATE: 06/20/11    OTHER 1: JOEY GUERRERO

EFFECTIVE: 10/01/11    OTHER 2:

EXPIRATION: 09/30/12    NOTE:

ENTERED: 06/28/11    CODES:

PRINTED: 08/03/11

MAGID GLOVE & SAFETY MFG    INDUSTRIAL SOAP COMPANY    POLLOCK PAPER DISTRIBUT

CHICAGO IL 60639    ST LOUIS MO 63110    GRAND PRAIRIE TX 75050

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	11625.60	8960.00
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	770.00	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	650.00	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	2408.00
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	30100.00
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	32550.00 2
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	18500.00
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	1987.00* A ✓	3525.00
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	790.00	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	10740.00	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (2261)	VENDOR 11 (3011)	VENDOR 12 (989)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	MAGID GLOVE & SAFETY MFG	INDUSTRIAL SOAP COMPANY	POLLOCK PAPER DISTRIBUT
PAGE/PART: 4/4	CHICAGO IL 60639	ST LOUIS MO 63110	GRAND PRAIRIE TX 75050
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	8	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: JOEY GUERRERO	RON MORRISON	ELEONOR CZAJKA
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	2872.80	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	4400.00	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	2134.00	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	1472.00* 1	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	500.00	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	2800.00	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	6498.00	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	212795.00	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	50490.00	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	139120.00	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	12800.00	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	24000.00	NB

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 10 (2261)	VENDOR 11 (3011)	VENDOR 12 (989)
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CONTROL: 11 JANITORIA	MAGID GLOVE & SAFETY MFG	INDUSTRIAL SOAP COMPANY	POLLOCK PAPER DISTRIBUT
PAGE/PART: 5/4	CHICAGO IL 60639	ST LOUIS MO 63110	GRAND PRAIRIE TX 75050
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	8	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: JOEY GUERRERO	RON MORRISON	ELEONOR CZAJKA
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	28200.00	NB
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	4450.00	NB
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CONTROL TOTAL	9876.16 NI	587708.18 NI	110133.90 NI
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Award Recommendation	<u>3,891.20</u>	<u>2,446.20</u>	<u>1,770.50</u>
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EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 13 (266)	VENDOR 14 (9197)	VENDOR 15 (2719-1)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 JANITORIA		QUILL CORPORATION	MEDEK, LLC	EAGLE BRUSH & CHEMICAL,	
PAGE/PART: 1/5		LINCOLNSHIRE IL 60069-362	MCALLEN TX 78503	DALLAS TX 75229	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 2	5	5	
OPEN DATE: 06/20/11		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 10/01/11		OTHER 1: KENNETH IUNER	DENNIS GARCIA	ROSANNE BENOIT	
EXPIRATION: 09/30/12		OTHER 2:			
ENTERED: 06/28/11		NOTE:			
PRINTED: 08/03/11		CODES:			
201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	204.48	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	204.48	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	508.08	204.48	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	1887.00	1437.00	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	1548.00* A ✓	1916.00	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	1161.00	1437.00	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	1819.00	NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	3634.00	NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	NB

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (266)	VENDOR 14 (9197)	VENDOR 15 (2719-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	QUILL CORPORATION	MEDEK, LLC	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 2/5	LINCOLNSHIRE IL 60069-362	MCALLEN TX 78503	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 2	5	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENNETH IUNER	DENNIS GARCIA	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	3381.25	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	2943.60	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	3452.40	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	4664.80	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	380.16	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	1176.00* 2	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	23952.00	NB	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	1155.60	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	129.30	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	638.40	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	NB

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (266)	VENDOR 14 (9197)	VENDOR 15 (2719-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	QUILL CORPORATION	MEDEK, LLC	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 3/5	LINCOLNSHIRE IL 60069-362	MCALLEN TX 78503	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 2	5	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENNETH IUNER	DENNIS GARCIA	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NC*	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	436.80	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	2289.28	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	12000.00* 2
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	6996.00	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (266)	VENDOR 14 (9197)	VENDOR 15 (2719-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	QUILL CORPORATION	MEDEK, LLC	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 4/5	LINCOLNSHIRE IL 60069-362	MCALLEN TX 78503	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 2	5	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENNETH IUNER	DENNIS GARCIA	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	3952.64	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	5352.00	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	224400.00	207185.00	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	65042.00	49300.00	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	216320.00	108320.00* 2	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	20085.00	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (266)	VENDOR 14 (9197)	VENDOR 15 (2719-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	QUILL CORPORATION	MEDEK, LLC	EAGLE BRUSH & CHEMICAL,
PAGE/PART: 5/5	LINCOLNSHIRE IL 60069-362	MCALLEN TX 78503	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 2	5	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENNETH IUNER	DENNIS GARCIA	ROSANNE BENOIT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	22920.00	NB
735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	NB

CONTROL TOTAL	577219.31 NI	413213.44 NI	12000.00 NI
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Award Recommendation	<u>1,548.00</u>	<u>- 0 -</u>	<u>- 0 -</u>
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EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 16 (3014-1)	VENDOR 17 (9883-1)	VENDOR 18 (3100)		
CONTROL: 11 JANITORIA	PYRAMID SCHOOL PRODUCTS	GENESIS II, INC	PRIME SOURCE		
PAGE/PART: 1/6	TAMPA FL 33610-1908	ROCK HILL SC 29731-1226	COLLEYVILLE TX 76034		
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	10	10		
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30		
EFFECTIVE: 10/01/11	OTHER 1: KENENTH D MILLER	WILLIAM COX	GERALD MCNUTT		
EXPIRATION: 09/30/12	OTHER 2:				
ENTERED: 06/28/11	NOTE:				
PRINTED: 08/03/11	CODES:				
201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	NB	198.00
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	NB	198.00
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB	NB	198.00
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB	NB	1590.00
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	NB	NB	2120.00
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	NB	NB	1590.00
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	1020.00
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	NB	1175.00
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	1175.00
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	NB	2350.00
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	NB	403.20
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	58.50
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	4950.00
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	1050.00
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	9320.00

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (3014-1)	VENDOR 17 (9883-1)	VENDOR 18 (3100)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	PYRAMID SCHOOL PRODUCTS	GENESIS II, INC	PRIME SOURCE
PAGE/PART: 2/6	TAMPA FL 33610-1908	ROCK HILL SC 29731-1226	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	10	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENENTH D MILLER	WILLIAM COX	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	NB	NB	2287.50
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	NB	NB	1770.00
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	NB	NB	1557.00
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	NB	NB	4320.00
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	829.92
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	NB	633.60
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	NB	1440.00
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	NB	NB	2240.00
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	NB	32400.00
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	1728.00
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	NB	990.00
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	NB	89.00
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	344.00* 1
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	185.00* 1
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	440.00
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	4800.00

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 16 (3014-1)	VENDOR 17 (9883-1)	VENDOR 18 (3100)
CONTROL: 11 JANITORIA	PYRAMID SCHOOL PRODUCTS	GENESIS II, INC	PRIME SOURCE
PAGE/PART: 3/6	TAMPA FL 33610-1908	ROCK HILL SC 29731-1226	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	10	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENENTH D MILLER	WILLIAM COX	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	432.00
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	159.60	1900.00
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	721.00 SC	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	187200.00
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	492.00
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	NB	2280.00
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	1440.00
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	11400.00

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (3014-1)	VENDOR 17 (9883-1)	VENDOR 18 (3100)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	PYRAMID SCHOOL PRODUCTS	GENESIS II, INC	PRIME SOURCE
PAGE/PART: 4/6	TAMPA FL 33610-1908	ROCK HILL SC 29731-1226	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	10	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENENTH D MILLER	WILLIAM COX	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB	2538.00
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB	1550.00
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB	11160.00
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB	2500.00
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	NB	2361.60
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB	1537.50
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB	1650.00
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB	9200.00
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	300 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	NB	18750.00

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (3014-1)	VENDOR 17 (9883-1)	VENDOR 18 (3100)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	PYRAMID SCHOOL PRODUCTS	GENESIS II, INC	PRIME SOURCE
PAGE/PART: 5/6	TAMPA FL 33610-1908	ROCK HILL SC 29731-1226	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	10	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: KENENTH D MILLER	WILLIAM COX	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	NB	21375.00
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	5500.00
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CONTROL TOTAL	721.00 NI	159.60 NI	366715.82 NI
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*Award Recommendation*      - 0 -      - 0 -      - 0 -

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 19 (4423)	VENDOR 20 (4765)	VENDOR 21 (7913)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CHEMSEARCH	ALL AMERICAN POLY	CENTRAL POLY CORP
PAGE/PART: 1/7	IRVING TX 75015-2170	PISCATAWAY NJ 08854	LINDEN NJ 07036
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	20	
OPEN DATE: 06/20/11	TERMS: NET 30	-1% IF PAID IN 10 DAYS	NET 30
EFFECTIVE: 10/01/11	OTHER 1: DEB HALL	GELLY N.	ANDREW HOFFER
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	NB	192.96
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	NB	192.96
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB	NB	192.96
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB	NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	NB	NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	NB	NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	NB

**EXHIBIT** \_\_\_\_\_

CONTROL: 11 JANITORIA	CHEMSEARCH	ALL AMERICAN POLY	CENTRAL POLY CORP
PAGE/PART: 2/7	IRVING TX 75015-2170	PISCATAWAY NJ 08854	LINDEN NJ 07036
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	20	
OPEN DATE: 06/20/11	TERMS: NET 30	-1% IF PAID IN 10 DAYS	NET 30
EFFECTIVE: 10/01/11	OTHER 1: DEB HALL	GELLY N.	ANDREW HOFFER
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	NB	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	NB	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	NB	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	NB	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	11196.00	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	10332.00	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	160650.00	NB	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	1917.00	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	1269.00	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	1480.50	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 19 (4423)	VENDOR 20 (4765)	VENDOR 21 (7913)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	CHEMSEARCH	ALL AMERICAN POLY	CENTRAL POLY CORP
PAGE/PART: 3/7	IRVING TX 75015-2170	PISCATAWAY NJ 08854	LINDEN NJ 07036
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	20	
OPEN DATE: 06/20/11	TERMS: NET 30	-1% IF PAID IN 10 DAYS	NET 30
EFFECTIVE: 10/01/11	OTHER 1: DEB HALL	GELLY N.	ANDREW HOFFER
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	85050.00	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	14985.00	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	NB

**EXHIBIT**

CONTROL: 11 JANITORIA	CHEMSEARCH	ALL AMERICAN POLY	CENTRAL POLY CORP
PAGE/PART: 4/7	IRVING TX 75015-2170	PISCATAWAY NJ 08854	LINDEN NJ 07036
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	20	
OPEN DATE: 06/20/11	TERMS: NET 30	-1% IF PAID IN 10 DAYS	NET 30
EFFECTIVE: 10/01/11	OTHER 1: DEB HALL	GELLY N.	ANDREW HOFFER
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	11812.50	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB	219450.00
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB	57120.00
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB	132800.00
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	30664.00
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	18675.00	16800.00

CONTROL: 11 JANITORIA		CHEMSEARCH		ALL AMERICAN POLY		CENTRAL POLY CORP
PAGE/PART: 5/7		IRVING TX 75015-2170		PISCATAWAY NJ 08854		LINDEN NJ 07036
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	TERMS: NET 30		20		NET 30
OPEN DATE: 06/20/11		OTHER 1: DEB HALL		-1% IF PAID IN 10 DAYS		ANDREW HOFFER
EFFECTIVE: 10/01/11		OTHER 2:		GELLY N.		
EXPIRATION: 09/30/12		NOTE:				
ENTERED: 06/28/11		CODES:				
PRINTED: 08/03/11						

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	22650.00	20250.00
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	NB
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CONTROL TOTAL	298692.00 NI	41325.00 NI	477662.88 NI
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Award Recommendation -0-      -0-      -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 22 (4029)	VENDOR 23 (4029-1)	VENDOR 24 (3100-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	PRIME SOURCE
PAGE/PART: 1/8	MONTGOMERY NY 12549	MONTGOMERY NY 12549	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	NB	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB	NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	1680.00	NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	1260.00	NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	NB

**EXHIBIT**

CONTROL: 11 JANITORIA		INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	PRIME SOURCE
PAGE/PART: 2/8	DELIVERY DAYS: 14	MONTGOMERY NY 12549	MONTGOMERY NY 12549	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	TERMS: NET 30		NET 30	NET 30
OPEN DATE: 06/20/11	OTHER 1: TZIPPY WEINBERGER		TZIPPY WEINBERGER	GERALD MCNUTT
EFFECTIVE: 10/01/11	OTHER 2:			
EXPIRATION: 09/30/12	NOTE:			
ENTERED: 06/28/11	CODES:			
PRINTED: 08/03/11				

PLASTIC, BLACK, Fire Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	NB	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	NB	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	NB	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	NB	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	NB	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	NB	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 22 (4029)	VENDOR 23 (4029-1)	VENDOR 24 (3100-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	PRIME SOURCE
PAGE/PART: 3/8	MONTGOMERY NY 12549	MONTGOMERY NY 12549	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	NB

**EXHIBIT**

CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	PRIME SOURCE
PAGE/PART: 4/8	MONTGOMERY NY 12549	MONTGOMERY NY 12549	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	10
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	GERALD MCNUTT
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	20220.00	15480.00	NB

CONTROL: 11 JANITORIA		INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	PRIME SOURCE
PAGE/PART: 5/8	DELIVERY DAYS: 14	MONTGOMERY NY 12549	MONTGOMERY NY 12549	COLLEYVILLE TX 76034
BUYER: JACKIE KINGAN	TERMS: NET 30		NET 30	NET 30
OPEN DATE: 06/20/11	OTHER 1: TZIPPY WEINBERGER		TZIPPY WEINBERGER	GERALD MCNUITT
EFFECTIVE: 10/01/11	OTHER 2:			
EXPIRATION: 09/30/12	NOTE:			
ENTERED: 06/28/11	CODES:			
PRINTED: 08/03/11				

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	23010.00	17520.00	NB
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	3250.00* 1
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CONTROL TOTAL	46170.00 NI	33000.00 NI	3250.00 NI
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*Award Recommendation*        -0-            -0-            -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 25 (4029-3)	VENDOR 26 (4029-2)	VENDOR 27 (5149-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	CALICO INDUSTRIES INC
PAGE/PART: 1/9	MONTGOMERY NY 12549	MONTGOMERY NY 12549	ANNAPOLIS JUNCTION MD 2
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	30
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	MICHAEL L. HEVERLY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	NB	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB	NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	NB	NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	NB	NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet. special	48 EACH	NB	NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 25 (4029-3)	VENDOR 26 (4029-2)	VENDOR 27 (5149-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	CALICO INDUSTRIES INC
PAGE/PART: 2/9	MONTGOMERY NY 12549	MONTGOMERY NY 12549	ANNAPOLIS JUNCTION MD 2
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	30
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	MICHAEL L. HEVERLY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	NB	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	NB	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	NB	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	NB	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	NB	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	NB	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 25 (4029-3)	VENDOR 26 (4029-2)	VENDOR 27 (5149-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	CALICO INDUSTRIES INC
PAGE/PART: 3/9	MONTGOMERY NY 12549	MONTGOMERY NY 12549	ANNAPOLIS JUNCTION MD 2
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	30
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	MICHAEL L. HEVERLY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	NB
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 25 (4029-3)	VENDOR 26 (4029-2)	VENDOR 27 (5149-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	CALICO INDUSTRIES INC
PAGE/PART: 4/9	MONTGOMERY NY 12549	MONTGOMERY NY 12549	ANNAPOLIS JUNCTION MD 2
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	30
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	MICHAEL L. HEVERLY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		
485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	10470.00* 3	11550.00 2

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 25 (4029-3)	VENDOR 26 (4029-2)	VENDOR 27 (5149-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	INTERBORO PACKAGING CORP.	INTERBORO PACKAGING CORP.	CALICO INDUSTRIES INC
PAGE/PART: 5/9	MONTGOMERY NY 12549	MONTGOMERY NY 12549	ANNAPOLIS JUNCTION MD 2
BUYER: JACKIE KINGAN	DELIVERY DAYS: 14	14	30
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: TZIPPY WEINBERGER	TZIPPY WEINBERGER	MICHAEL L. HEVERLY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	12510.00* 2	14550.00	13395.00
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB 2	NB	NB
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CONTROL TOTAL	22980.00 NI	26100.00 NI	13395.00 NI
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*Award Recommendation*      -0-      -0-      -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 28 (5300-1)	VENDOR 29 (8230-1)	VENDOR 30 (445)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	MATERA PAPER COMPANY	RIO PAPER & SUPPLY LLC	SAFETY FLOORS
PAGE/PART: 1/10	CORPUS CHRISTI TX 78415	PHARR TX 78577	LA FERIA TX 78559
BUYER: JACKIE KINGAN	DELIVERY DAYS: 3	10	7
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MISSY WATKINS	RAMIRO CANTU	MARIO GONZALEZ
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB	NB	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB	NB	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB	NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	NB	NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	NB	NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB	NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB	NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	NB	NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	NB	NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	NB	NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	NB	NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	NB	NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	NB	NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB	NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 28 (5300-1)	VENDOR 29 (8230-1)	VENDOR 30 (445)
EXTENDED AMOUNT ANALYSIS	-----		
	MATERA PAPER COMPANY	RIO PAPER & SUPPLY LLC	SAFETY FLOORS
CONTROL: 11 JANITORIA	CORPUS CHRISTI TX 78415	PHARR TX 78577	LA FERIA TX 78559
PAGE/PART: 2/10	DELIVERY DAYS: 3	10	7
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 06/20/11	OTHER 1: MISSY WATKINS	RAMIRO CANTU	MARIO GONZALEZ
EFFECTIVE: 10/01/11	OTHER 2:		
EXPIRATION: 09/30/12	NOTE:		
ENTERED: 06/28/11	CODES:		
PRINTED: 08/03/11			

PLASTIC, BLACK, Fire Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	NB	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	NB	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	NB	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	NB	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	NB	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	1560.00	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	4077.60	NB	NB
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	NB	19656.00
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	NB	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	NB	NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 28 (5300-1)	VENDOR 29 (8230-1)	VENDOR 30 (445)
EXTENDED AMOUNT ANALYSIS	-----		
	MATERA PAPER COMPANY	RIO PAPER & SUPPLY LLC	SAFETY FLOORS
CONTROL: 11 JANITORIA	CORPUS CHRISTI TX 78415	PHARR TX 78577	LA PERIA TX 78559
PAGE/PART: 3/10	DELIVERY DAYS: 3	10	7
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 06/20/11	OTHER 1: MISSY WATKINS	RAMIRO CANTU	MARIO GONZALEZ
EFFECTIVE: 10/01/11	OTHER 2:		
EXPIRATION: 09/30/12	NOTE:		
ENTERED: 06/28/11	CODES:		
PRINTED: 08/03/11			

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	NB	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	32200.00	NB	41195.00
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	39450.00	NB	35310.00 2
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	36475.00
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	NB	NB	NB

**EXHIBIT**

VENDOR 28 (5300-1)	VENDOR 29 (8230-1)	VENDOR 30 (445)
MATERA PAPER COMPANY CORPUS CHRISTI TX 78415	RIO PAPER & SUPPLY LLC PHARR TX 78577	SAFETY FLOORS LA FERIA TX 78559
DELIVERY DAYS: 3	10	7
TERMS: NET 30	NET 30	NET 30
OTHER 1: MISSY WATKINS	RAMIRO CANTU	MARIO GONZALEZ
OTHER 2:		
NOTE:		
CODES:		

CONTROL: 11 JANITORIA			
PAGE/PART: 4/10			
BUYER: JACKIE KINGAN			
OPEN DATE: 06/20/11			
EFFECTIVE: 10/01/11			
EXPIRATION: 09/30/12			
ENTERED: 06/28/11			
PRINTED: 08/03/11			
485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	NB	NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	NB	NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	NB	NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	NB	NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB
485-94-10040-5 NIFTY NABBER, 36" long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	186010.00
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 28 (5300-1)	VENDOR 29 (8230-1)	VENDOR 30 (445)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	MATERA PAPER COMPANY	RIO PAPER & SUPPLY LLC	SAFETY FLOORS
PAGE/PART: 5/10	CORPUS CHRISTI TX 78415	PHARR TX 78577	LA FERIA TX 78559
BUYER: JACKIE KINGAN	DELIVERY DAYS: 3	10	7
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MISSY WATKINS	RAMIRO CANTU	MARIO GONZALEZ
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3 38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	NB	NB
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735-60-25030-7 DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	NB
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CONTROL TOTAL	77287.60 NI	186010.00 NI	132636.00 NI
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Award Recommendation     -0-              -0-              -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 31 (9531)	VENDOR 32 (5509)	VENDOR 33 (1306)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	SAM TELL & SON INC	UNIPAK CORPORATION	ZEP MANUFACTURING COMPA
PAGE/PART: 1/11	FARMINGDALE NY 11735	BROOKLYN NY 11230	HARLINGEN TX 78550
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	10	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MARC TELL	BRIAN MARCUS	MIKE PREDDY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 09/03/11	CODES:		

201-42-20010-2	NATURAL LATEX UNSUPPORTED GLOVES, SMALL, 12" long, 20 mil,	24 DOZ	NB		NB	NB
201-42-20020-1	NATURAL LATEX UNSUPPORTED GLOVES, MEDIUM, 12" long, 20	24 DOZ	NB		NB	NB
201-42-20030-0	NATURAL LATEX UNSUPPORTED GLOVES, LARGE, 12" long, 20 mil,	24 DOZ	NB		NB	NB
201-42-20040-9	DISPOSABLE LATEX EXAM GLOVES, SMALL, Medical grade, skin tight	300 BOX	NB		NB	NB
201-42-20042-5	DISPOSABLE LATEX EXAM GLOVES, MEDIUM Medical grade, skin	400 BOX	NB		NB	NB
201-42-20044-1	DISPOSABLE LATEX EXAM GLOVES, LARGE Medical grade, skin	300 BOX	NB		NB	NB
201-42-20050-8	LEATHER DRIVERS GLOVES, Cow Grain Leather Drivers, Full leather	20 DOZ	NB		NB	NB
201-42-20060-7	100% NATURAL RUBBER OVERSHOES 4", Flexible, soft feeling rubber	300 PAIR	NB		NB	NB
365-10-11021-0	20" WHITE POLISHING PADS, POLYESTER MATERIAL	100 CASE	2008.00		NB	NB
365-10-31021-6	20" GREEN SCRUBBING PADS, 3/4" THICK, CHEMICALLY RESISTANT	100 CASE	2008.00		NB	NB
365-10-41019-8	20" STRIPPING PADS, FLOOR PADS BLACK (WET), STRIPPING PAD 3/4"	200 CASE	4016.00		NB	NB
365-10-52010-3	DOODLEPAD HOLDER KIT, grabs cleaning pads like a magnet, special	48 EACH	397.44		NB	NB
365-10-52011-1	BROWN DOODLEPAD, designed for heavy duty scrubbing and stripping,	90 EACH	67.50		NB	NB
365-10-61010-2	21" DIAMETER ROTARY YARN BONNETS WITH SCRUB STRIPS, Use with any	50 CASE	6312.50		NB	NB
365-80-02020-8	VACUUM BAGS, Sensor, Versamatic Plus Vacuum Bags, Generic, 10 X 4,	100 PKS	NB		NB	NB
450-34-30011-6	WASTE PAPER BASKET,	400 EACH	14588.00		NB	NB

**EXHIBIT**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 31 (9531)	VENDOR 32 (5509)	VENDOR 33 (1306)
EXTENDED AMOUNT ANALYSIS	-----		
	SAM TELL & SON INC	UNIPAK CORPORATION	ZEP MANUFACTURING COMPA
	FARMINGDALE NY 11735	BROOKLYN NY 11230	HARLINGEN TX 78550
CONTROL: 11 JANITORIA	DELIVERY DAYS: 30	10	5
PAGE/PART: 2/11	TERMS: NET 30	NET 30	NET 30
BUYER: JACKIE KINGAN	OTHER 1: MARC TELL	BRIAN MARCUS	MIXE PREDDY
OPEN DATE: 06/20/11	OTHER 2:		
EFFECTIVE: 10/01/11	NOTE:		
EXPIRATION: 09/30/12	CODES:		
ENTERED: 06/28/11			
PRINTED: 08/03/11			

PLASTIC, BLACK, Fire  
Resistant, 46 qt.

450-34-41031-1	POCKET CADDY, converts 32, 44, or 55 gal Mobile Waste Collectors into	125 EACH	2807.50	NB	NB
450-34-41211-9	32 GALLON HEAVY DUTY PLASTIC CONTAINER, REINFORCED MODED	20 CASE	2517.60	NB	NB
450-34-41300-0	HIGH STRENGTH DOLLY, makes mobile waste collector easy to move,	90 EACH	2227.50	NB	NB
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	80 CASE	5097.60	NB	NB
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	52 CASE	NB	NB	NB
485-10-73815-5	INDUSTRIAL TOILET BOWL PLUNGER, 17" plastic handle, heavy rubber for	24 CASE	1248.48	NB	NB
485-12-10020-6	VANDAL MARK REMOVER, This solvent takes off just about any annoying	40 CASE	NB	NB	NB
485-12-10030-5	DISINFECTING TOWELS, designed to effectively clean, deodorize and	80 CASE	NB	NB	3408.80
485-12-10040-4	DEO-VOM-ZORB, it is a deodorized vomit absorbent developed to	600 CASE	NB	NB	23160.00
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick,	48 CASE	NB	NB	3145.44
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing	20 CASE	NB	NB	916.00
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	125.00	NB	NB
485-32-18100-4	POWDER CARPET FRESHENER	16 CASE	NB	NB	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc	10 CASE	NB	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	40 BOX	NB	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right	50 CASE	6216.00	NB	NB

**EXHIBIT** \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 31 (9531)	VENDOR 32 (5509)	VENDOR 33 (1306)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	SAM TELL & SON INC	UNIPAK CORPORATION	ZEP MANUFACTURING COMPA
PAGE/PART: 3/11	FARMINGDALE NY 11735	BROOKLYN NY 11230	HARLINGEN TX 78550
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	10	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MARC TELL	BRIAN MARCUS	MIKE PREDDY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

up against window frame

485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	24 TUBE	146.88	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	20 BOX	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam	280 CASE	NB	NB	9640.40
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and	140 EACH	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	3600 CASE	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to	140 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	100 CASE	NB	NB	NB
485-53-10010-7	RETRACTABLE OSTRICH FEATHER DUSTER, Premium quality economical	10 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	56 CASE	NB	NB	NB
485-54-36156-7	FLOOR SEALER/FINISH, .05 minimum ASTM 02047-82 slip resistance, for use	700 PAIL	NB	NB	45185.00
485-54-36160-9	FLOOR SEALER/FINISH, Designed for resilient and non-resilient	600 PAIL	NB	NB	NB
485-55-01001-5	WAX STRIPPER, DILUTABLE, NON AMMONNIATED FLOOR POLISH DISOLVING AGENT,	500 PAIL	NB	NB	31625.00
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance,	100 CASE	NB	NB	NB
485-62-07011-9	BOTTLES, POLYETHYLENE, 32 OZ, SCREW TOP, TO INCLUDE TRIGGER SPRAYER	10 CASE	NB	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	200 EACH	15474.00	NB	NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 31 (9531)	VENDOR 32 (5509)	VENDOR 33 (1306)
CONTROL: 11 JANITORIA	SAM TELL & SON INC	UNIPAK CORPORATION	ZEP MANUFACTURING COMPA
PAGE/PART: 4/11	FARMINGDALE NY 11735	BROOKLYN NY 11230	HARLINGEN TX 78550
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	10	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MARC TELL	BRIAN MARCUS	MIKE PREDDY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		
485-72-12610-9 MOP HEAD, 16 oz, cotton	90 PACK	2905.20	NB NB
485-72-12612-5 MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	200 EACH	3000.00	NB NB
485-72-98139-6 DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	200 CASE	11544.00	NB NB
485-78-10020-7 HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH	70 CASE	NB	NB 2716.00
485-88-10010-6 MEDIUM SCRUB SPONGE, Absorbent cellulose sponge on one side,	100 CASE	NB	NB NB
485-94-10020-7 LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	64 CASE	5468.16	NB NB
485-94-10030-6 DUSTER, with 51" extension handle and washable head, design	125 EACH	NB	NB NB
485-94-10040-5 NIFTY NABBER, 36"long, 3" long curved, steel fingers are covered with	100 EACH	NB	NB NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type	200 EACH	NB	NB NB
605-63-10111-6 PENCIL SHARPENERS, ALL METAL, SCREW DOWN WITH 6 HOLE PENCIL GUIDE FOR	800 EACH	NB	NB NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	10 PAIL	NB	NB 978.00
640-75-04027-5 PAPER, TOILET, TYPE I/CLASS 1, ROLL, 4-1/2" X 4-1/2", 2 PLY SHEET,	5500 CASE	NB	NB NB
640-75-44227-3 TOWELS, PAPER, MULTIFOLD, UNBLEACHED, 28# BASIS WEIGHT, 4,000	3400 CASE	NB	NB NB
640-75-55106-5 TOWELS, PAPER, ROLL, NATURAL, NON-PERFORATED, WET STRENGTH TYPE,	8000 CASE	NB	NB NB
640-75-55120-6 HYGIENIC PUSH PADDLE ROLL PAPER, Allows for "limited hand contact"	400 EACH	NB	NB NB
665-24-01025-4 23" X 10" X 39" O.D., CAN LINERS, .80 mil, low density, MUST BE WHITE,	1500 CASE	NB	10800.00 NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 31 (9531)	VENDOR 32 (5509)	VENDOR 33 (1306)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 JANITORIA	SAM TELL & SON INC	UNIPAK CORPORATION	ZEP MANUFACTURING COMPA
PAGE/PART: 5/11	FARMINGDALE NY 11735	BROOKLYN NY 11230	HARLINGEN TX 78550
BUYER: JACKIE KINGAN	DELIVERY DAYS: 30	10	5
OPEN DATE: 06/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/11	OTHER 1: MARC TELL	BRIAN MARCUS	MIKE PREDDY
EXPIRATION: 09/30/12	OTHER 2:		
ENTERED: 06/28/11	NOTE:		
PRINTED: 08/03/11	CODES:		

665-24-01040-3	38" X 58" LINER, .80 mil, low density, LLDPE can liner, extra heavy	1500 CASE	NB	16050.00	NB
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735-60-25030-7	DUST CLOTH, TREATED, X 24	500 PACK	NB	NB	NB
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CONTROL TOTAL	88175.36 NI	26850.00 NI	120774.64 NI
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Award Recommendation     -0-              -0-              -0-    

EXHIBIT \_\_\_\_\_

## 11-181, JANITORIAL SUPPLY

1160 64-0471334 1301 75-2312977  
 ABC MANUFACTURING AL MAR MAINTENANCE GROUP  
 2373 SCR 503 S 200 SOUTH FIELDER  
 \*\*800 NO DIAL/FX DISC\*\*\*\*\*8 ARLINGTON, TX 76013-1714  
 MAGEE, MS 39111-3167

534 74-2606194 7727 13-4276871  
 ALLEN INDUSTRIAL SUPPLY BEST RESTAURANT SUPPLY LLC  
 1309 BUSINESS PARK DRIVE 1807 N. 10TH STREET  
 MISSION, TX 78572 MCALLEN, TX 78501-4109

3065 391142958 629 74-2059757  
 BIDALL CHEMICAL SPECIALTIES BLUE STAR CHEMICAL CO INC  
 P.O. BOX 23053 P.O. BOX 3305  
 \*\*ALL #'S INCORREC/ADDRESS RET EDINBURG, TX 78540-3305  
 MILWAKEE, WI 53223

553 742609927 5149 13-555-1939  
 C & S SAFETY SUPPLY CALICO INDUSTRIES INC  
 P.O. BOX 4527 9045 JUNCTION DRIVE  
 820 EAST WHITEWING BLDG C ANNAPOLIS JUNCTION, MD 20701-2  
 MCALLEN, TX 78502

1687 1-75-10213735 1791 06-1338753  
 CRAIN CHEMICALS COMPANY CONNIE SAFETY COMPANY  
 P.O. DRAWER 540995 P O BOX 44190  
 2624 ANDJON DRIVE MADISON, WI 53744  
 DALLAS, TX 75220

4756 57-0792940 650 1-74-2546859-6  
 DISPOZ-O PLASTICS INC DIVERSITECH SYSTEMS  
 P.O. BOX 766 416 EAST CEDAR STREET  
 OLD LAURENS ROAD MCALLEN, TX 78501  
 FOUNTAIN INN, SC 29644

1107 74-1487916 4755 2-453-212278-5  
 E DE LA GARZA INC E Z MIX CHEMICAL PRODUCTS  
 P O BOX 2045 P.O. BOX 904  
 634 EAST FRONTON STREET HARLINGEN, TX 78551  
 BROWNSVILLE, TX 78522-2045

2719 75-243464-2 400 41-0231510  
 EAGLE BRUSH & CHEMICAL, INC. ECOLAB INC  
 P.O. BOX 59068 ATTN: GOVERNMENT SALES  
 DALLAS, TX 75229 370 N. WABASHA STREET  
 ST PAUL, MN 55102

5548 39-156-4801 3863 22-2622902  
 GEMPLER'S INC. GLENDALE INDUSTRIES  
 P.O. BOX 44993 192 PARIS AVENUE  
 MADISON, WI 53744 NORTHVALE, NJ 07647-2016

1960 11-3584699 7240 22-3862209  
 GLOBAL EQUIPMENT GM CLEANING SERVICES  
 2505 MILL CENTER PARKWAY 3600 N. 23RD STREET  
 SUITE #100 \*\*ph disc/no fax\*\*\*\*\*  
 BUFORD, GA 30518 MCALLEN, TX 78501

9722 4184 454786125  
 GONZALEZ OFFICE PRODUCTS -RWG GOTHA KOVERED  
 2929 LONGHORN BLVD 1203 HIDDEN VALLEY  
 SUITE #106 \*\*lft msg/tx always busy\*\*\*\*  
 AUSTIN, TX 78758 HOUSTON, TX 77088

11-181, JANITORIAL SUPPLY

417 458-60-0352  
GREEN DIAMOND DISTRIBUTORS  
P O BOX 260578  
CORPUS CHRISTI, TX 78426

245 1741533700  
GULF COAST PAPER  
635 BILLY MITCHELL BLVD  
BROWNSVILLE, TX 78521

5132 1-741533700  
GULF COAST PAPER  
1309 E. NOEMI  
PHARR, TX 78577

8935 643-11-1421  
HERSH  
1923 LA CANTERA -A  
EDINBURG, TX 78541

2798 36-2704009  
HESCO INC  
6633 N MILWAUKEE AVENUE  
NILES, IL 60714-4416

3620 75-2308282  
HOWARD & ASSOCIATES  
1620 N. INTERSTATE 35 E  
CARROLLTON, TX 75006

3979 31-0622909  
HUBERT COMPANY  
9555 DRY FORK RD  
HARRISON, OH 45030

3011 73-0336850  
INDUSTRIAL SOAP COMPANY  
722 S. VANDEVENTER AVENUE  
ST LOUIS, MO 63110

4193 34-0894533  
INDUSTRIAL SAFETY CO.  
1390 NEUBRECHT RD  
LIMA, OH 45801

4029 11-2633541  
INTERBORO PACKAGING CORP.  
114 BRACKEN ROAD  
MONTGOMERY, NY 12549

2554 74-2945967-4  
INTERMEXIC CORP  
1318 AVENIDA SANTA ANA  
\*\*\*wrong #/no fax\*\*\*\*\*  
OLMITO, TX 78575

9399  
IPAX CLEANOGEL, INC.  
8301 LYNDON AVE.  
DETROIT, MI 48238

1700 74-2863334  
JACO INDUSTRIAL SUPPLY INC.  
P.O. BOX 3307  
VICTORIA, TX 77903

2201 75-0457200  
KERNITE  
1310 E. NORTHGATE DRIVE  
IRVING, TX 75062

1005  
KLINGER ASSOCIATES  
2611 COUCH STREET  
HOUSTON, TX 77008

3080 75-2604712  
LAST GROUP ENTERPRISES INC  
P O BOX 120441  
ARLINGTON, TX 76012-0441

4130  
LAWSON PRODUCTS, INC  
1666 EAST TOUHY AVENUE  
DES PLAINES, IL 60018-3683

4477 59-0900-702  
LEE EQUIPMENT COMPANY  
1000 PEMBROKE ROAD  
HALLANDALE, FL 33009

1221 75-2434642  
LONE STAR DBA EAGLE BRUSH  
P.O. BOX 59068  
DALLAS, TX 75229

1247 36-2815501  
M R NYREN COMPANY  
1945 TECHNY RD  
NORTHBROOK, IL 60062

39  
MADE-RITE JANITOR SUPPLY CO  
101 PALM DRIVE  
PHARR, TX 78577

2261 36-2065460  
MAGID GLOVE & SAFETY MFG CO  
2060 NORTH KOLMAR AVENUE  
CHICAGO, IL 60639

## 11-181, JANITORIAL SUPPLY

2501	22-2148977	3890	75-0457200
MAINTENANCE WORLD		MANTEK	
P.O. BOX 1333		P.O. BOX 660196	
PLEASANTVILLE, NJ 08232		DALLAS, TX 75266-0196	
6176	470719344	2179	222-2148977
MARC (MID-AMERICAN RESEARCH CH		MATTING WORLD/REST ROOM WORLD	
5934 LONG CREEK DRIVE		P O BOX 1333	
CORPUS CHRISTI, TX 78414		PLEASANTVILLE, NJ 08232	
1052	36-3308251	9197	
MCCORMICK'S ENTERPRISES, INC		MEDEK, LLC	
P.O. BOX 577		3800 SOUTH "M" ST.	
ARLINGTON HEIGHTS, IL 60006		MCALLEN, TX 78503	
6092	58-052-4461	5364	63-0251578
MOMAR		MOTION INDUSTRIES INC.	
1830 ELISWORTH INDUSTRIAL BLVD		P.O. BOX 4695	
ATLANTA, GA 30318		BROWNSVILLE, TX 78523	
1873	135526506	4561	36-2906866
MSC INDUSTRIAL SUPPLY CO		NAEIR	
2300 EAST NEWLANDS DRIVE		P.O. BOX 8076	
FERNLEY, NV 89408		560 McCLURE STREET	
		GALESBURG, IL 61401	
1098		1223	75-0457200
NATIONAL BAG		NATIONAL CHEMSEARCH DIV OF NCH	
2233 OLD MILL ROAD		P O BOX 152170	
**see notes/deleted***		IRVING, TX 75015-2150	
HUDSON, OH 44236			
9009	75-2575097	989	751015406
NORTHEAST TEXAS DISTRIBUTORS		POLLOCK PAPER DISTRIBUTORS	
N.E.T.D		1 POLLOCK PLACE	
P O BOX 247		GRAND PRAIRIE, TX 75050	
TRENTON, TX 75490			
4339	75-101-5406	3100	459-86-1657
POLLOCK PAPER DISTRIBUTORS		PRIME SOURCE	
3802 BINZ-ENGLEMAN		4601 STAFFORD DRIVE	
SUITE #143		COLLEYVILLE, TX 76034	
SAN ANTONIO, TX 78219			
1010	36-3363196	3014	59-0932660
PROMACO INC		PYRAMID SCHOOL PRODUCTS	
3714 RUNGE ST.		6510 NORTH 54TH STREET	
FRANKLIN PARK, IL 60131		TAMPA, FL 33610-1908	
6625	1-74-3009547-5	9608	
QUALITY MEDICAL SUPPLY CO		RAY'S BUSINESS PRODUCTS	
805 N. CAGE / SUITE F		P.O. BOX 443	
PHARR, TX 78577		PHARR, TX 78577	
8230	20-5562371	445	44-0522196
RIO PAPER & SUPPLY LLC		SAFETY FLOORS	
1800 MOZELLE AVE		P.O. BOX 85	
PHARR, TX 78577		LA FERIA, TX 78559	

11-181, JANITORIAL SUPPLY

2251 74-2280153  
SAFETY SUPPLY INC  
12050 CROWNPOINT DRIVE  
SUITE #160  
SAN ANTONIO, TX 78233

7908 58-2633373  
SELIG INDUSTRIES  
4106 TARPON LN  
GRAND PRAIRIE, TX 75052

449 63-0852856  
SOUTHEASTERN PERFORMANCE APPAR  
142 WOODBURN DRIVE  
DOTHAN, AL 36306-1020

547 34-0552740  
STATE CHEMICAL MFG COMPANY  
1930 LAUREL DRIVE  
HARLINGEN, TX 78550

1625 34-0552740  
STATE INDUSTRIAL PRODUCTS  
3100 HAMILTON AVENUE  
CLEVELAND, OH 44114

500 74-2880496  
STERLING'S PUBLIC SAFETY UNIFO  
2111 WEST AVENUE  
SAN ANTONIO, TX 78201

8021 20-0892327  
SUPPLY LINE USA  
5502 BURNHAM DRIVE  
CORPUS CHRISTI, TX 78413

763 74-6001431  
TEXAS CORRECTIONAL INDUSTRIES  
P.O. BOX 4013  
HUNTSVILLE, TX 77342-4013

6816 48-104-3463  
ULTRA-CHEM INC  
P.O. BOX 50850  
PHOENIX, AZ 85076

618  
VALLEY JANITOR SUPPLY CO  
620 W VAN BUREN  
HARLINGEN, TX 78550

8640 26-1600165  
VALLEY SANITARY SUPPLY  
4604 N. EXPRESSWAY  
BROWNSVILLE, TX 78526

6481 25-1723345  
WESCO DISTRIBUTION INC.  
306 E. NAKOMA DR.  
SAN ANTONIO, TX 78216

580 1-13-1427390-2  
XPEDX  
5903 NORTHWEST PKWY  
SAN ANTONIO, TX 78249

1306 246-78-0996  
ZEP MANUFACTURING COMPANY  
2814 LORETTA  
HARLINGEN, TX 78550

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Vendors Printed: 80

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**APPROVAL OF RFP 11-215, FINE ARTS – CONSULTANTS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the proposal for Consultants as requested by the Fine Arts Department which is indicated in the attached proposal tabulation as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed proposals for Consultants. Proposal opening was held at the Business Office Building on August 26, 2011, at 3:00 P.M. where seventy-three (73) proposals were received and opened. This RFP will be utilized by the Fine Arts Departments at all grade levels from elementary to high school.

**User Department**

This item was requested by Nelinda Villarreal, Director for Fine Arts.

**Budgetary Information**

**Estimated Award Recommendation: \$120,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
166-xx-6219-xx-xxx-2xxxxx	Other Professional Services	180,700.00	2,150.00	0.00	178,550.00
	<b>TOTAL</b>	<b>180,700.00</b>	<b>2,150.00</b>	<b>0.00</b>	<b>178,550.00</b>

**Resource Personnel**

Dr. René Gutiérrez	Maria Luisa Guerra	Claudina E. Longoria
Dr. Rebecca Morrison	Nelinda Villarreal	
Sylvia D. Garcia	Amaro Tijerina	

**Board Policy Reference**

This is in accordance with the Board Policy CH. Purchasing Law Bidding Requirements.

Prepared by: *Nelinda Villarreal*  
 Nelinda Villarreal, Director of Fine Arts

Approved by: *Maria Luisa Guerra*  
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations: *Sylvia D. Garcia*  
 Sylvia D. Garcia, Director of Finance

Approved by: *Rebecca Morrison*  
 Dr. Rebecca Morrison, Asst. Supt for Finance/Operations

Recommended by: *René Gutiérrez*  
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Proposal Tabulation  
RFP 11-215, Fine Arts – Consultants  
September 27, 2011**

1. **USER DEPARTMENT:** This proposal was requested by the Fine Arts Department. Nelinda Villarreal will be present to answer any detailed questions regarding this proposal.
2. **TYPE OF PROPOSAL:** This is a term proposal beginning September 28, 2011 and ending June 30, 2012.
3. **PROPOSAL EVALUATION:** This proposal was evaluated by Nelinda Villarreal from the Fine Arts Department. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Band Directors will prepare the Purchase Orders on an "as needed basis".
5. **AMOUNT SPENT LAST YEAR:** \$120,000.00
6. **ESTIMATED AWARD RECOMMENDATION: \$120,000.00**  
Fine Arts recommendation is to award all consultants who submitted this proposal to give Directors the flexibility to have a consultant available when they are needed.

CONSULTANT NAME	AREA OF EXPERTISE	RATE
Samuel Acosta 7121 Gingerberry Corpus Christi, TX 78414 PH: 361-438-0328 FX: 361-334-7834 <a href="mailto:samalcir@gmail.com">samalcir@gmail.com</a>	Folklorico Cuardo with Choreography	1-3 days \$600, \$100 per additional days +travel/hotel/meals
Gorge Armorim 3807 Joby Street #1 Edinburg, TX 78541 PH: 956-929-8176 <a href="mailto:garmorim@utpa.edu">garmorim@utpa.edu</a>	Double Bass Instructor Clinician	\$50/hour \$50/hour
Orlando Arias 17023 Gateway Drive Weslaco, TX 78596 PH: 956-562-5906 <a href="mailto:orly06759@yahoo.com">orly06759@yahoo.com</a>	Mariachi Trumpet Consultant Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Woodwind Consultant/Clinician Jazz Consultant/Clinician	\$15/hour \$15/hour \$15/hour \$15/hour \$15/hour \$15/hour
Gumaro Barrera 12074 E. San Benito Street Rio Grande City, TX 78582 PH: 956-735-7210 <a href="mailto:mergu84@gmail.com">mergu84@gmail.com</a>	Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Percussion Consultant/Clinician	\$100/contest \$12/hour \$12/hour \$12/hour
Josue Cantu 405 Vista Bonita Edinburg, TX 78542 PH: 956-533-3028 <a href="mailto:josuecantu55@yahoo.com">josuecantu55@yahoo.com</a>	Mariachi Trumpet Consultant Marching Band Consultant/Clinician	\$10/hour \$10/hour
Maria Castillo dba: De Castillo's Creations 3805 Sonora Avenue McAllen, TX 78503 PH: 956-683-7909 <a href="mailto:maria.castillo1157@gmail.com">maria.castillo1157@gmail.com</a>	Hem Alternations Sizing & Alteration of uniform/costume Color/Winter Guard Flag Other repairs	\$4.50/item \$10/piece \$45/flag \$10/piece
Juan Cuestas 2720 Tyler Avenue McAllen, TX 78503 PH: 956-358-2523 FX: 956-618-14545 <a href="mailto:cuestasjuan@hotmail.com">cuestasjuan@hotmail.com</a>	Folklorico Cuardo with Choreography Flamenco Cuardo with Choreography Hem Alterations Sizing & Alteration of uniform/costume Color/Winter Guard Flag Other Repairs Flags Costume Design Consultation	\$3,000/flat rate \$3,000/flat rage \$15/item \$45/hour \$45-\$65 (depending on design/size) \$15-\$50 \$25/hour (no cost if we produce) \$50 (no cost if we produce)

EXHIBIT \_\_\_\_\_

Mark Anthony Delgado 310 San Jose Street Edinburg, TX 78539 PH: 956-292-5563 <a href="mailto:mark-d91@yahoo.com">mark-d91@yahoo.com</a>	Marching Band Consultant/Clinician	\$10/hour
Tyler Dempsey 3101 Shoreline Dr, #2136 Austin, TX 78728 <a href="mailto:rhythmof@aol.com">rhythmof@aol.com</a>	Judge Marching Band Consultant/Clinician Percussion Consultant/Clinician Arranger Consultant/Clinician	\$35/hour \$35/hour \$10/hour \$2,000-\$2,500 (depending on # of voices being written for)
Susan L. Edmonson 1502 Oaks Place Edinburg, TX 78539 PH: 956-380-1761 <a href="mailto:susned55@gmail.com">susned55@gmail.com</a>	Judge Concert Band Consultant/Clinician Woodwind Consultant/Clinician	\$100 \$50 \$28
Erica Lazo-Elizondo 4905 E. Texas Rd Edinburg, TX 78542 <a href="mailto:vihuelaprincess@att.net">vihuelaprincess@att.net</a>	Mariachi Consultant/Clinician Mariachi – Estudiantina Mariachi vocal Consultant Judge Guitar Consultant	\$18/hour \$18/hour \$18/hour \$18/hour \$18/hour
Omar Estrella 106 E. Garcia Pharr, TX 78577 <a href="mailto:omare9013@hotmail.com">omare9013@hotmail.com</a>	Double Bass Instructor	\$15/hour
Orlando Gaitan dba: South Texas Guard & Dance Design 1502 E. Alberta Edinburg, TX 78540 PH: 956-624-9221 <a href="mailto:sabre179@yahoo.com">sabre179@yahoo.com</a>	Dance/Colorguard Daily Workshop Dance/Colorguard Weekly Workshop Color/Winter guard Competitive Choreography Color/Winter guard Non-Competitive Choreography Flags Backdrops	\$20/hour \$20/hour \$20/hour \$20/hour \$20/hour \$20/hour \$20/hour
Miguel Galvan 2904 Jovita Street Mission, TX 78574 <a href="mailto:m_s_52805@hotmail.com">m_s_52805@hotmail.com</a>	Mariachi Consultant/Clinician Mariachi – Estudiantina Judge Guitar Consultant	\$25 \$25 \$25 \$25
Abran Garcia 2115 Calichera Rd Edinburg, TX 78541 <a href="mailto:abragarcia10@yahoo.com">abragarcia10@yahoo.com</a>	Cello Instructor	\$15/hour
Marcos Garcia dba: Mariachi Guru Publications 3012 Linva Avenue Edinburg, TX 78541 PH: 956-802-5953 FX: 888-426-4103 <a href="mailto:mariachiguru@gmail.com">mariachiguru@gmail.com</a>	Mariachi Consultant/Clinician Mariachi Violin Consultant Mariachi Trumpet Consultant Arranger Consultant/Clinician	\$100/hour \$75/hour \$75/hour \$50/hour
Sandra Garcia PO Box 4604 Edinburg, TX 78540 PH: 956-451-0439 <a href="mailto:sassysandra2@yahoo.com">sassysandra2@yahoo.com</a>	Cello Instructor	\$15/hour
Conrado Garza, II 507 Cactus Lane Edinburg, TX 78541 <a href="mailto:conrad-garza@sbcglobal.net">conrad-garza@sbcglobal.net</a>	Marching Band Consultant/Clinician Percussion Consultant/Clinician	\$10 \$10
Leonardo Gomez 1903 Cristobal Dr. Edinburg, TX 78539 PH: 956-240-0504 <a href="mailto:leogz_117@yahoo.com">leogz_117@yahoo.com</a>	Marching Band Consultant/Clinician	\$10/hour
Linda L. Guzman 6923 N. 1st Lane McAllen, TX 78504 PH: 956-605-5364 <a href="mailto:jobaby94@sbcglobal.net">jobaby94@sbcglobal.net</a>	Judge Concert Band Consultant/Clinician Brass Consultant/Clinician Woodwind Consultant/Clinician	\$75/day \$75/day \$25/hour \$25/hour
Rene Guzman 6923 N. 1st Lane McAllen, TX 78504 PH: 956-607-6070 <a href="mailto:rene_guzman@sbcglobal.net">rene_guzman@sbcglobal.net</a>	Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Woodwind Consultant/Clinician	\$75/day \$75/day \$75/day \$25/hour \$25/hour
Yesenia Guzman 4910 Rodriguez Blvd Edinburg, TX 78541 PH: 956-207-4303 <a href="mailto:yesi_twin2@yahoo.com">yesi_twin2@yahoo.com</a>	Marching Band Consultant/Clinician	\$10/hour

EXHIBIT \_\_\_\_\_

Tido Janssen 1019 Hill Country Drive Edinburg, TX 78539 PH: 956-624-0220 <a href="mailto:tidojanssen@hotmail.com">tidojanssen@hotmail.com</a>	Cello Instructor	\$50/hour
Krista Jobson 3024 McGee St, Apt. 101 Kansas City, MO 64108 PH: 321-537-3299 <a href="mailto:kristajobson@yahoo.com">kristajobson@yahoo.com</a>	Woodwind Consultant/Clinician	\$40
Stacy Kwak 1019 Hill Country Rd Edinburg, TX 78539 PH: 956-330-5216 <a href="mailto:stacykwak@hotmail.com">stacykwak@hotmail.com</a>	Piano Accompanist Instrumentalist Accompanist Orchestra Accompanist Band Accompanist	\$50/hour \$50/hour \$50/hour \$50/hour
Yajaira Lara 2614 N. 10 <sup>th</sup> Street Edinburg, TX 78541 <a href="mailto:yajaira_y23@yahoo.com">yajaira_y23@yahoo.com</a>	Viola Instructor	\$20
Noe Ronnie Larralde 705 E. Loeb Edinburg, TX 78539 <a href="mailto:Ronnie.larralde@gmail.com">Ronnie.larralde@gmail.com</a>	Marching Band Consultant/Clinician	\$20/hour
Nancy L. Lenz 1209 Whitewing McAllen, TX 78501 PH: 956-631-3165 956-821-2466 <a href="mailto:nancy.lenz@sbcglobal.net">nancy.lenz@sbcglobal.net</a>	Piano Accompanist Vocal Tutor Clinician Instrumentalist Accompanist  Orchestra Accompanist  Band Accompanist Consultant Hem Alterations Sizing & Alterations of uniform Other repairs	\$25/hour, \$75/performance \$25/hour \$25/hour S&E allowed by district +\$25/hr rehearsal S&E allowed by district +\$25/hr rehearsal S&E district fee +\$25/hour \$15/hour \$15/hour \$15/hour
Pedro Martinez 3634 S. Rhonda Street Edinburg, TX 78539 PH: 956-638-0444 956-665-34572 <a href="mailto:martinezp@utpa.edu">martinezp@utpa.edu</a>	Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Jazz Consultant/Clinician	\$40/hour \$40/hour \$40/hour \$40/hour \$40/hour
Rafael Jose Mendoza 7500 N. Doolittle Rd Edinburg, TX 78542 PH: 956-457-5658 <a href="mailto:mendezaralph13@yahoo.com">mendezaralph13@yahoo.com</a>	Judge Marching Band Consultant/Clinician Concert band Consultant/Clinician Woodwind Consultant/Clinician Color guard Fundamental Workshops – Daily Workshops Color guard Fundamental Workshops – Weekly Workshops Color/Winter guard Program Design – Competitive Choreography Color/Winter guard Program Design – Non-Competitive Choreography	\$40/hour \$15/hour \$15/hour \$15/hour \$15/hour  \$15/hour  \$15/hour  \$15/hour
Rocio Molina 407 W. Mile 21 Edinburg, TX 78541 PH: 956-393-7717 <a href="mailto:danzros23@gmail.com">danzros23@gmail.com</a>	Competitive Dance with Choreography Less than 2 minutes More than 2 minutes Non Competitive Dance w/Choreography Less than 2 minutes More than 2 minutes Dance Workshop/Camp 1-3 days 5-10 days Dance Fundamentals Training/Workshop Daily Workshop Weekly Workshop Color/Winter guard Program Design Competitive Choreography Non-Competitive Choreography Dance/Color guard, etc. Judges	\$175/dance \$350/dance   \$175/dance \$350/dance  \$700 flat rate \$1,000 flat rate  \$700 flat rate \$1,000 flat rate  \$12/hour dance only \$12/hour dance only \$100
Baceliza V. Monroe 4205 Michael Blvd Edinburg, TX 78539 PH: 956-383-0041 956-207-6820 <a href="mailto:bvmonroe@aol.com">bvmonroe@aol.com</a>	Piano Accompanist Vocal Tutor Clinician Instrumentalist Accompanist Judging Performance	\$20/hour \$20/hour \$20/hour \$20/hour \$25/hour \$50 flat fee

EXHIBIT \_\_\_\_\_

Albert Christopher Munn 1419 Post Oaks Road Edinburg, TX 78539 PH: 956-380-1634 956-739-8314 FX: 956-665-3473 <a href="mailto:acmun@utpa.edu">acmun@utpa.edu</a>	Piano Accompanist Vocal Tutor Clinician Instrumentalist Accompanist Orchestra Accompanist Band Accompanist Consultant	\$35-\$50/student local/state \$30/student \$150/choir \$200/choir \$35-\$50/student local/state \$35-\$50/student local/state
Elda Navarro 2115 N. Jasman Rd Edinburg, TX 78542 PH: 956-279-3859 <a href="mailto:chekonava@msn.com">chekonava@msn.com</a>	Violin Instructor Viola Instructor Cello Instructor Dobule Bass Instructor Orchestra Clinician Mariachi Violin Consultant	\$35/hour \$35/hour \$35/hour \$35/hour \$35/hour \$35/hour
Boyko Nonor 4210 N. Main St 61 McAllen, TX 78504 PH: 956-429-2708 <a href="mailto:boykononor@hotmail.com">boykononor@hotmail.com</a>	Bouble Bass Instructor Orchestra Clinician	\$40/hour \$50hour
Abel Ocanas 2705 Aggie Drive Edinburg, TX 78542 PH: 956-624-0601 <a href="mailto:aocanasz@broncs.utpa.edu">aocanasz@broncs.utpa.edu</a>	Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Woodwind Consultant/Clinician	\$100/contest \$15/hour \$15/hour \$15/hour \$15/hour
Rogelio Olivarez 1457 N. Fargrounds Rd. Rio Grande City, TX 78582 PH: 956-735-9750 FX: 956-7169-6957 <a href="mailto:olivarezr1@aol.com">olivarezr1@aol.com</a>	Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Woodwind Consultant/Clinician	\$750/day \$150/hour \$150/hour \$150/hour, \$750/day (in-service type setting)
Lorne William O'Neil 4600 East Iowa Road Edinburg, TX 78542 PH: 956-316-1637 FX: 956-665-3472 <a href="mailto:loneil@utpa.edu">loneil@utpa.edu</a>	Woodwind Consultant/Clinician	\$45/hour
Priscilla Ouellette 1818 Post Oaks Rd Edinburg, TX 78539 <a href="mailto:priscillaouellette@yahoo.com">priscillaouellette@yahoo.com</a>	Vocal Tutor	\$20/hour M-F
Crystal R. Ovalle 320 S. 26 <sup>th</sup> Street McAllen, TX 78501 PH: 956-467-3960 FX: 956-687-1819 <a href="mailto:starz1588@aol.com">starz1588@aol.com</a>	Competitive Dance with Choreography Less than 2 minutes More than 2 minutes Non Competitive Dance w/Choreography Less than 2 minutes More than 2 minutes Dance Workshop/Camp 1-3 days 5-10 days Dance Fundamentals Training/Workshop Daily Workshop Weekly Workshop Dance/Color guard, etc. Judges	\$150 \$300 \$150 \$300 \$200/day \$200/day \$20/hour \$18/hour \$100
Rolando Pacheco 1008 S. 1 <sup>st</sup> McAllen, TX 78501 PH: 956-627-0677 <a href="mailto:mcallenballet@gmail.com">mcallenballet@gmail.com</a>	Competitive Dance with Choreography Less than 2 minutes More than 2 minutes Non Competitive Dance w/Choreography Less than 2 minutes More than 2 minutes Dance Workshop/Camp 1-3 days 5-10 days Dance Fundamentals Training/Workshop Daily Workshop Weekly Workshop	\$860 \$450 \$860 \$450 \$150/hour \$65/hour \$70/hour \$70/hour
Joel G. Pagan 2215 Isaiah Street Edinburg, TX 78542 PH: 956-251-4274 <a href="mailto:jpagan1@utpa.edu">jpagan1@utpa.edu</a>	Viola Instructor	\$40/hour
Pablo Pena 1018 E. 34 <sup>th</sup> Street Weslaco, TX 78596 PH: 956-536-6005 <a href="mailto:nitehawk22@yahoo.com">nitehawk22@yahoo.com</a>	Visual Arts Consultant Full Day Workshop w/Teachers ½ Day Workshop w/Teachers Full Day Workshop w/Students ½ Day Workshop w/Students Hourly Rate	\$240 \$160 \$240 \$160 \$40/hour

Erika L. Perez 1418 S 14 <sup>th</sup> Avenue Edinburg, TX 78539 PH: 956-292-9222 <a href="mailto:swt_surrender07@yahoo.com">swt_surrender07@yahoo.com</a>	Competitive Dance with Choreography Less than 2 minutes More than 2 minutes Non Competitive Dance w/Choreography Less than 2 minutes More than 2 minutes Dance Workshop/Camp 1-3 days 5-10 days	\$20/hour \$20/hour \$20/hour \$20/hour \$20/hour \$20/hour
Joshua Perez 501 N. "M" Road Edinburg, TX 78542 PH: 956-219-8343 <a href="mailto:antimatter_2011@yahoo.com">antimatter_2011@yahoo.com</a>	Band Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Percussion Consultant/Clinician Jazz Consultant/Clinician Prop Design & Production Flags Screens Backdrops Platforms, doors, etc	\$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour \$7.25/hour
Vikky Perez 8113 N. Expwy 281 Edinburg, TX 78542 <a href="mailto:vikky_perez@yahoo.com">vikky_perez@yahoo.com</a>	Marching Band Consultant/Clinician Colorguard Fundamental Training	\$10/hour \$10/hour
Denise Pitcock 1632 Lamar Harlingen, TX 78550 PH: 956-778-4975 FX: 956-427-3693 <a href="mailto:denisepitcock@gmail.com">denisepitcock@gmail.com</a>	Choir Clinician	\$200 per choir, \$750/staff development in-service
Christian Rangel 1415 W. Rogers Rd Edinburg, TX 78541 PH: 956-292-8170 <a href="mailto:enhs.trumpets@yahoo.com">enhs.trumpets@yahoo.com</a>	Mariachi Consultant/Clinician Mariachi Trumpet Consultant Band Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Jazz Consultant/Clinician	\$10/hour \$10/hour \$10/hour \$10/hour \$10/hour \$10/hour \$10/hour
Rodolfo Regalado PH: 956-219-5819 <a href="mailto:rudyalregalado@live.com">rudyalregalado@live.com</a>	Band Judge	\$10/hour
Roel Reyes 1501 Prosperity Dr, Apt. D Edinburg, TX 78541 PH: 956-844-6168 <a href="mailto:trpt_allstater@hotmail.com">trpt_allstater@hotmail.com</a>	Brass Consultant/Clinician	\$12/hour
Roxanne V. Rivera 11121 N. 23 <sup>rd</sup> Street McAllen, TX 78504 <a href="mailto:roxannerivera789@yahoo.com">roxannerivera789@yahoo.com</a>	Marching Band Consultant/Clinician Woodwind Consultant/Clinician	\$10 \$10
Victor Rodriguez PO Box 182 La Blanca, TX 78558 PH: 956-720-6225 <a href="mailto:Victor_rdz911@yahoo.com">Victor_rdz911@yahoo.com</a>	Mariachi – Estudiantina Band Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Brass Consultant/Clinician Woodwind Consultant/Clinician	\$15/hour \$100/contest \$15/hour \$15/hour \$15/hour \$15/hour
Scott Roeder dba: Roeder Musical Services 2307 Links Drive Edinburg, TX 78542 PH: 432-770-4355 <a href="mailto:roedersd@utpa.edu">roedersd@utpa.edu</a>	Band Judge Brass Consultant/Clinician	\$50/hour \$35/hour
Jorge A. Saavedra 1008 N 83 <sup>rd</sup> Street Edinburg, TX 78542 PH: 956-239-7244 <a href="mailto:saavedraj87@yahoo.com">saavedraj87@yahoo.com</a>	Mariachi – Estudiantina	\$10
Adolfo Salinas 423 N. 19 <sup>th</sup> Avenue Edinburg, TX 78541 <a href="mailto:Salinas_adolfo@yahoo.com">Salinas_adolfo@yahoo.com</a>	Folklorico Cuadro with Choreography	\$100/min of choreography
Catherine Salinas 815 Boardwalk St Edinburg, TX 78539 PH: 9569-451-3866 <a href="mailto:cmsalinas5@hotmail.com">cmsalinas5@hotmail.com</a>	Marching Band Consultant/Clinician	\$10/hour

Clarissa Salinas 4209 Salinas Street Edinburg, TX 78541 PH: 956-720-1626 <a href="mailto:claire2464@gmail.com">claire2464@gmail.com</a>	Marching Band Consultant/Clinician Woodwind Consultant/Clinician	\$10/hour \$10/hour
Hermilo Salinas, III 5520 E. State Hwy 107 Edinburg, TX 78542 PH: 956-212-7831 <a href="mailto:xaggiebro17x@aol.com">xaggiebro17x@aol.com</a>	Colorguard Fundamental Training Daily Workshop Color/Winter guard Program Design Competitive Choreography Dance/Color guard, etc. Judge	\$10/hour \$10/hour \$10/hour
Andres Salazar 206 Marigold Avenue McAllen, TX 78501 PH: 956-279-4753 <a href="mailto:silverdarknova@yahoo.com">silverdarknova@yahoo.com</a>	Marching Band Consultant/Clinician Concert and Consultant/Clinician Woodwind Consultant/Clinician Jazz Consultant/Clinician	\$15 \$15 \$15 \$15
Krystal Joy Soto PO Box 3928 Edinburg, TX 78539 PH: 956-393-9081 <a href="mailto:songbirdy333@gmail.com">songbirdy333@gmail.com</a>	Vocal Tutor Choir Clinician	30/15 30/15
James A. Stockwell 315 Alamo Street Edinburg, TX 78541 PH: 956-383-7853 <a href="mailto:jstockwell@rgv.rr.com">jstockwell@rgv.rr.com</a>	Piano Accompanist	\$35
Omar A. Tanguma dba: All American Tumblers 2301 South Closner, Ste. C Edinburg, TX 78539 PH: 956-789-5207 <a href="mailto:tumble.66@hotmail.com">tumble.66@hotmail.com</a>	Cheer Tumbling Fundamental Training	\$5/student/hour, \$40 flat rate
Emory A. Tanner 1518 W. Jonquil McAllen, TX 78501 PH: 956-682-3925 <a href="mailto:etannero@aol.com">etannero@aol.com</a>	Vocal Tutor Choir Clinician Stage Technician	\$50/hour \$75/hour \$30/hour
Susan K. Tarrant PO Box 3721 Brownsville, TX 78523-3721 PH: 956-546-8489 956-832-3734 <a href="mailto:skt51@yahoo.com">skt51@yahoo.com</a>	Visual Arts Consultant Full Day Workshop w/Teachers ½ Day Workshop w/Teachers Full Day Workshop w/Students ½ Day Workshop w/Students Hourly Rate	\$800 \$400 \$800 \$400 \$125
Becky Terrazas 7006 Forest Way San Antonio, TX 78240 PH: 210-681-3648 <a href="mailto:beckyt@sarx.rr.com">beckyt@sarx.rr.com</a>	Choir Clinician	\$946.46 (Workshop Presenter)
Saul Torres 4206 San Gabriel #9308 Mission, TX 78572 PH: 956-460-9390 <a href="mailto:storres5@utpa.edu">storres5@utpa.edu</a>	Band Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Woodwind Consultant/Clinician	\$40/hour \$40/hour \$40/hour \$40/hour
Victor Alberto Torres 212 Oriento Street Edinburg, TX 78541 PH: 956-457-7060 <a href="mailto:vic21392@aol.com">vic21392@aol.com</a>	Marching Band Consultant/Clinician Percussion Consultant/Clinician	\$10 \$10
Ismael Villarreal 219 Villarreal Avenue Edinburg, TX 78542 PH: 956-207-5112 <a href="mailto:eldanceman@aol.com">eldanceman@aol.com</a>	Non Competitive Dance w/Choreography Less than 2 minutes More than 2 minutes Dance Workshop/Camp 1-3 days 5-10 days Folklorico Cuadro with Choreography Dance Fundamental Training Daily Workshop Weekly Workshop	\$200 flat rate \$400 flat rate \$400 flat rate \$700 flat rate \$800 flat rate \$200 flat rate \$800 flat rate
Micheal Villarreal dba MV Photography 518 N. Val Verde Rd Edinburg, TX 78541 PH: 956-457-6263 <a href="mailto:mch987@aol.com">mch987@aol.com</a>	Web Designer & Programmer	\$15/hour

Sierra Jasmine Villarreal 2914 River Rock Edinburg, TX 78539 PH: 956-219-5464 <a href="mailto:sierravillarreal85@yahoo.com">sierravillarreal85@yahoo.com</a>	Marching Band Consultant/Clinician	\$10/hour
Jake Walburn dba: Walburn Music Services 4720 Xanthisma Avenue McAllen, TX 78504 PH: 217-418-9411 <a href="mailto:walburnja@utpa.edu">walburnja@utpa.edu</a>	Brass Consultant/Clinician	\$35/hour
Eduardo Zamorano, Jr. 5406 Gwin Road Edinburg, TX 78542 PH: 956-533-8807 <a href="mailto:drumstarmaker@yahoo.com">drumstarmaker@yahoo.com</a>	Sound Technician/Engineer Band Judge Marching Band Consultant/Clinician Concert Band Consultant/Clinician Woodwind Consultant/Clinician Percussion Consultant/Clinician Jazz Consultant/Clinician Band Arranger Consultant/Clinician Guitar Consultant Web Design & Programmer	\$40 \$40 \$20 \$20 \$20 \$20 \$20 \$40 \$20 \$20

## FINE ARTS - CONSULTANTS

9235 ACUNA, ABEL RT 15 BOX 4085 **REMOVED EMPLOYED BY ECISD** EDINBURG, TX 78541	9267 OCANAS, ABEL 2705 AGGIE DR EDINBURG, TX 78542
9648 GARCIA, ABRAN 2115 CALICHERA EDINBURG, TX 78541	9203 MUNN, CHRISTOPHER ALBERT 1419 POST OAKS RD EDINBURG, TX 78539
9287 ORTIZ, ALBERT 301 E. LA VISTA AVE. #11 MCALLEN, TX 78501	9252 ALDO GARCIA 3117 E IVONNE EDINBURG, TX 78539
9915 SALINAS, ADOLFO JR 2806 E. FM 2812 EDINBURG, TX 78542	9223 DE ANDA, ALEXANDRIA 1619 SHARI LEE DRIVE MISSION, TX 78572
9244 CONTRERAS, ALICIA KARINA 308 VILLARREAL AVE EDINBURG, TX 78542	9205 CASAS, AMANDA M 2704 W ROGERS RD EDINBURG, TX 78541
9225 HERNANDEZ, AMY RENEE 1611 WENDY DRIVE EDINBURG, TX 78539	9679 SALAZAR, ANDRES 4607 PHYLIS LANE EDINBURG, TX 78542
9260 KEEBAUGH, ANGELA 4835 MILE 9 RD EDINBURG, TX 78541	9696 RIVERA, ANGELA 3207 HENDERSON ST ROCKPORT, TX 78382
9275 ROMO, ANISSA 4343 W LOPEZ DR EDINBURG, TX 78539	9328 GONZALEZ, ANNA MARIE 601 LAS BRISAS DR MISSION, TX 78574
9683 SILVAS, ANNA MARIE PO BOX 879 BEEVILLE, TX 78104	9231 REQUENEZ, ARTURO R JR 1502 CHARLENE EDINBURG, TX 78539
9916 DE LUNA, ASHLEY 6620 ORCHARD AVENUE EDINBURG, TX 78542	9649 GARZA, AUGUSTIN 915 E TOM LANDRY MISSION, TX 78572
9703 TERRAZAS, BECKY 7006 FOREST WAY SAN ANTONIO, TX 78240	9222 MONROE, BACELIZA 4205 MICHAEL BLVD EDINBURG, TX 78539

EXHIBIT \_\_\_\_\_

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RANCHO VIEJO, TX 78575

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HOUSTON, TX 77075

9279  
SHAW, J.D.  
8730 HAMPDEN DRIVE  
\*\*NOT DELIVERABLE AS ADDRESS\*\*  
TAMPA, FL 33626

9646  
ESCOBEDO, JAMES  
1304 ACME LANE, APT 3  
EDINBURG, TX 78539

9282  
TAPIA, JAVIER  
6720 N KENYON RD  
EDINBURG, TX 78539

9708  
MILLER, JENNIFER  
2305 NIGHTENGALE  
MCALLEN, TX 78504

## FINE ARTS - CONSULTANTS

9250  
EGGER, JIM  
1309 WESTWAY  
MCALLEN, TX 78501

9253  
GARZA, JOANNA  
1902 RUBY STREET  
EDINBURG, TX 78541

9643  
EDMONSON, JOE  
1502 OAKS PLACE  
EDINBURG, TX 78539

9297  
FIS, JOEL D  
1314 E CHAPIN RD  
EDINBURG, TX 78541

9307  
PAGAN, JOEL  
2215 ISAIAH  
EDINBURG, TX 78539

9682  
SANCHEZ, JOHN  
316 W SAMANO  
EDINBURG, TX 78539

9283  
TAYLOR, JON R  
2136 MYNAH AVENUE  
MCALLEN, TX 78504

9714  
SANCHEZ, JONATHAN  
220 W. LOEB ST. APT #1  
EDINBURG, TX 78541

9637  
BONURA, JOSEPH THOMAS  
2006 POINT WEST DRIVE  
EDINBURG, TX 78539-5343

5871                   546-51-8941  
CUESTAS, JUAN  
2720 TYLER AVENUE  
MCALLEN, TX 78503

9652  
GARZA, JUAN  
1809 W SCHUNIOR ST APT 603  
EDINBURG, TX 78541

9240  
BOUGHTON, JUDE JOSEPH  
651 WILLIAM STREET  
TIPTSTON, PA 18640

9298  
LOPEZ, KARINA A  
4415 E CHAPIN  
EDINBURG, TX 78541

9313  
HAWKINS, KATHLEEN  
10510 N 23RD LANE  
MCALLEN, TX 78504

9701  
SOTO, KRYSTAL JOY  
PO BOX 3928  
EDINBURG, TX 78540

9301  
ROEHM, KURT W  
2409 SWALLOW AVE  
MCALLEN, TX 78504

9659  
LANIER, KYM  
311 JOLIET AVE #1  
SAN ANTONIO, TX 78209-5243

9241  
BURKHALTER, LAMAR  
3414 FLAMING CANDLE DR  
SPRING, TX 77388

9636  
BIEDIGER, LAUREN  
18806 COUNTRY ROAD 7533  
\*\*NO FORWARDING ADDRESS\*\*  
CASTROVILLE, TX 78009

9224  
CASTANEDA, LENETTE  
1525 POPOTILLO AVE  
EDINBURG, TX 78541

9220  
RODRIGUEZ, LETICIA  
1105 N SHARY RD  
MISSION, TX 78572

9925  
GUZMAN, LINDA  
6923 N 1ST LANE  
MCALLEN, TX 78504

EXHIBIT \_\_\_\_\_

## FINE ARTS - CONSULTANTS

9315  
LOPEZ, LORENA  
2108 GRAMBLING AVE  
MCALLEN, TX 78504

9314  
PERALEZ, LUIS CARLOS  
PO BOX 4838  
EDINBURG, TX 78540

9653  
GONZALEZ, MALORIE  
2832 ERNESTO DR  
EDINBURG, TX 78539

9689  
TORRES, MARCO  
6800 N 7TH ST APT 3  
\*\*UNABLE TO FORWARD\*\*\*  
MCALLEN, TX 78504

9242  
CASTILLO, MARIA G  
3805 SONORA AVE  
MCALLEN, TX 78503

9278  
SERNA, MATTHEW  
1507 POST OAKS RD  
EDINBURG, TX 78539

9642  
DE SOUSA, MAURICIO  
3807 JOBY ST, APT 1  
EDINBURG, TX 78539

9233  
SOLIZ, MIRELLA I  
1225 S 9TH  
EDINBURG, TX 78539

9217  
LENZ, NANCY  
1209 WHITEWING  
MCALLEN, TX 78501

9261  
LARRALDE, NOE RONNIE  
705 E LOEB  
EDINBURG, TX 78541

9327  
ESTRELLA, OMAR  
106 E GARCIA  
PHARR, TX 78577

9227  
O'NEIL, LORNE WILLIAM  
4600 EAST IOWA RD  
EDINBURG, TX 78539

9289  
REYES, LUIS  
5506 E TEXAS RD  
EDINBURG, TX 78541

9641  
DE LA GARZA, MARCO  
425 KIWI AVE  
MCALLEN, TX 78504

9299  
NAVARRO, MARIA ELDA  
2115 N. JASMAN RD  
EDINBURG, TX 78541

9270  
PARTIDA, MARIO  
504 W. FAY  
EDINBURG, TX 78539

9271  
POWER, MATTHEW WAYNE  
29222 SHRUNK RUN RD  
\*\*no ph/e-mail/ret address\*\*\*\*  
GOLD BEACH, OR 97444

9245  
CORTEZ, MELANY  
322 E SCHUNIOR  
EDINBURG, TX 78539

9296  
CASTANEDA, MIRELLA YANELA  
4312 W CHAPIN  
EDINBURG, TX 78541

9926  
TREVINO, NAZARIO  
PO BOX 33  
RIO GRANDE CITY, TX 78582

9728  
NORIEGA, JOSE L  
1809 W SCHUNIOR ST #201  
EDINBURG, TX 78539

9232  
SOLIS, OPHELIA  
13504 STAGS LEAP CT.  
EDINBURG, TX 78541

## FINE ARTS - CONSULTANTS

9254  
 GAITAN, ORLANDO  
 1502 E ALBERTA  
 EDINBURG, TX 78539

9927  
 ARIAS ORLANDO  
 17023 GATEWAY DRIVE  
 WESLACO, TX 78596

9928  
 ALPUCHE-SANCHEZ, OSCAR  
 3807 JOBY ST, APT 1  
 EDINBURG, TX 78539

9654  
 GONZALEZ, OSCAR  
 3528 CATCLAW  
 RIO GRANDE CITY, TX 78582

9256  
 HERRERA, OSCAR R  
 501 W. OWASSA ROAD  
 TRLR 632  
 PHARR, TX 78577-9742

9904  
 DAVIS, PAMELA D  
 1360 W COUNTY LINE  
 APT #5308  
 NEW BRAUNFELS, TX 78130

9251  
 FLINCHBAUGH, PAUL  
 206 RANCHO VIEJO BLVD  
 BROWNSVILLE, TX 78520

9291  
 MARTINEZ, PEDRO  
 3634 S RHONDA ST  
 EDINBURG, TX 78539

9929  
 OUELLETTE, PRISCILLA  
 1818 POAST OAKS DRIVE  
 EDINBURG, TX 78539

9312  
 SIMEONOVA, RALITSA  
 2008 IRIS AVE  
 \*\*no forwarding address\*\*  
 MCALLEN, TX 78501

9725  
 CHRISTIAN, RANGEL  
 1415 W ROGERS RD  
 EDINBURG, TX 78541

9333  
 GONZALEZ, RAUL H  
 2105 MYNAH AVENUE  
 MCALLEN, TX 78504

9293  
 GONZALEZ, REBEKA  
 815 W COOPER  
 EDINBURG, TX 78539

9255  
 GUZMAN, RENE  
 6923 N 1ST LANE  
 MCALLEN, TX 78504

9677  
 ROSAS, RENE  
 3350 BENYON ST  
 FT WORTH, TX 76113

9292  
 GONZALEZ, RICARDO  
 PO BOX 1236  
 LA BLANCA, TX 78558

9930  
 HOCHSTETLER, ROBERT  
 1719 QUAMASIA AVENUE  
 MCALLEN, TX 78504

9239  
 BARRERA, RODOLFO B  
 215 EBONY CIRCLE  
 RIO GRANDE CITY, TX 78582

9645  
 ELIZONDO, ROEL  
 3602 PENCIL STICK  
 RIO GRANDE CITY, TX 78582

9268  
 OLIVAREZ, ROGERIO  
 1457 FAIRGROUNDS RD  
 RIO GRANDE CITY, TX 78582

9669  
 PACHECO, ROLANDO  
 1008 1ST ST  
 MCALLEN, TX 78501

9670  
 PAREGRINO, ROMAN  
 3408 FRESNO AVE  
 HIDALGO, TX 78557

EXHIBIT \_\_\_\_\_

## FINE ARTS - CONSULTANTS

9248  
DUNMORE, RON  
6612 N 24TH  
MCALLEN, TX 78504

9214  
LONGORIA, RONNIE  
PO BOX 935  
SAN JUAN, TX 78589

9675  
RIVERA, ROXANNE  
11121 N 23RD ST  
MCALLEN, TX 78504

9236  
ADAME, RUBEN  
1608 E 24TH STREET  
MISSION, TX 78574

9656  
HERNANDEZ, RODOLFO  
404 N 29TH ST  
EDINBURG, TX 78542

9218  
WINDLE, RUTH MARLENE  
4300 S BUSINESS 281  
EDINBURG, TX 78539

9932  
MARMOLEJO, SALVADOR  
4309 DENKHAUS BLVD  
EDINBURG, TX 78539

6120  
ALCORTA, SAMUEL  
6646 LONG MEADOW  
CORPUS CHRISTI, TX 78413

9308  
KAPPS, SARAH  
124 SHERIDAN DR. NE  
ATLANTA, GA 30305-3103

9230  
ALMARAZ, SARAH MICHELLE  
2606 FORT BROWN AVE, #4  
EDINBURG, TX 78539

9219  
SHOOK, SARAH V  
2812 JONQUIL AVE WEST  
MCALLEN, TX 78501

9272  
REGALADO, SAUL  
619 N. ALTEZA DR  
EDINBURG, TX 78539

9274  
SCOTT ROEDER  
3407 LINKS DRIVE  
EDINBURG, TX 78542

9280  
SHINSATO, SHANE  
233 LEMON DR  
HARLINGEN, TX 78552

9933  
MARTINEZ, SHARI  
3904 INEZ STREET  
EDINBURG, TX 78539

9285  
BRIALES, SILVIA  
PO BOX 3697  
EDINBURG, TX 78540

9690  
GONZALEZ, STACY  
1905 EMORY AVE  
MCALLEN, TX 78504

9706  
KWAK, STACY  
1815 WEBSTER DR  
EDINBURG, TX 78542

9249  
EDMONSON, SUSAN L  
1502 OAKS PLACE  
EDINBURG, TX 78539

9934  
GARZA, TABATHA ANN  
6306 SELENA  
EDINBURG, TX 78541

9705  
JANSSEN, TIDO  
1815 WEBSTER DR  
EDINBURG, TX 78542

9638  
CANO, TIFFANY  
2203 LA CONDESA  
EDINBURG, TX 78539

EXHIBIT \_\_\_\_\_

FINE ARTS - CONSULTANTS

9266  
NEWBURN, TIMOTHY D  
10919 WEST RD. #318  
HOUSTON, TX 77064

9247  
TYLER DEMPSEY  
3101 SHORELINE DR #2136  
AUSTIN, TX 78728

9724  
VALDEZ, MIGUEL  
1213 N JACKSON RD  
EDINBURG, TX 78541

9237  
ALEJANDRO, VANESSA  
2008 DAMASCO AVE  
EDINBURG, TX 78541

9676  
RODRIGUEZ, VICTOR  
PO BOX 182  
LA BLANCA, TX 78558

9655  
GUAJARDO, VICTORIA A  
155 W 60TH ST  
NEW YORK, NY 10023

9895  
VILLARREAL, ISMAEL  
219 VILLARREAL LANE  
EDINBURG, TX 78542

9208  
MUNN, VIVIAN  
1419 POST OAKS RD  
EDINBURG, TX 78539

9671  
PENA, VIVIAN  
2013 LUDDEN  
EDINBURG, TX 78542

9700  
SHIRAH, WALTER  
1301 CEDAR ST  
EDINBURG, TX 78539

9306  
LARA, YAJAIRA  
3608 N 10TH STREET  
EDINBURG, TX 78541

9259  
YING CHING JETER  
1018 HUNTER CHASE  
EDINBURG, TX 78539

\*\*\*\*\*

Vendors Printed: 188

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**APPROVAL OF RFQ 10-192, ENGINEERING CONSULTANT SERVICES, FIRST CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to renew the Engineering Consultant Services RFQ, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

**Rationale**

This RFQ has a two year renewal option. Mr. Robert Estrada, District Architect and the awarded vendor have agreed in writing to continue this RFQ for an additional year. These Engineering Services will be used when purchasing new property. They may conduct an environmental study, soil testing for future projects, material testing, construction observation, facilities engineer testing, and quality control. This RFQ may also provide an inspection of existing stadium light poles and bleachers.

Administration sought competitive sealed RFQ's for Engineering Consultant Services. RFQ opening was held at the Administration Building on July 23, 2010 at 3:30 P.M., where six (6) proposals were received and opened.

**Budgetary Information**

**Estimated Award Recommendation \$75,000.00**


Account	Description	Appropriations	Encumbrance	Expenditure	Balance
XXX-XX-62XX-XX-XXX-2XXXXX	Contracted Services	2,741,217.00	66,655.22	0.00	2,674,561.78
	<b>TOTAL</b>	<b>2,741,217.00</b>	<b>66,655.22</b>	<b>0.00</b>	<b>2,674,561.78</b>


**Resource Personnel**

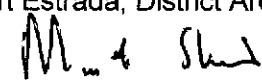
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Robert Estrada
Amaro Tijerina	Jacqueline Kingan	


**Board Policy Reference**

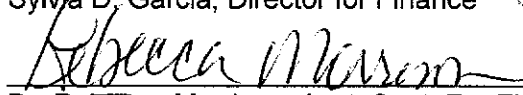
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

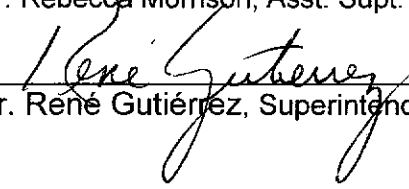
Requested by:   
 Robert J. Saenz, Director of Maintenance/Facilities

  
 Robert Estrada, District Architect

Approved by:   
 Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director for Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal  
RFQ 10-192, Engineering Consultant Services  
September 27, 2011**

1. **USER DEPARTMENT:** This RFQ was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz and Mr. Robert Estrada will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 28, 2011 and ending August 31, 2012 with an option to renew for another contract period.
3. **RFQ EVALUATION:** This RFQ was evaluated by a committee of Mr. Robert J. Saenz, Director of Maintenance and Facilities; Robert Estrada, District Architect; Rene Olivarez, District Engineer; and Heralio Perez, Jr., Project Manager. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Departments will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$75,000.00
6. **ESTIMATED AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Terracon Consultants, Inc. 1506 Mid Cities Drive Pharr, TX 78577 Contact: Jorge A. Flores, P.G. PH: 956-283-8254 FAX: 956-283-8279	\$75,000.00
<b>ESTIMATED TOTAL AWARD RECOMMENDATION</b>	<b>\$75,000.00</b>

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
 PURCHASING DEPARTMENT  
 DRAWER 990  
 EDINBURG, TEXAS 78540  
 PHONE: (956) 289-2311  
 FAX (956) 383-7687



MEMORANDUM

Date: February 28, 2011  
 TO: Robert Estrada, District Engineer  
 FROM: Jacqueline Kingan, Senior Buyer *JK*  
 SUBJECT: RENEWAL OF RFQ 10-192, ENGINEERING CONSULTANT SERVICES

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

*Robert Estrada H.A.*

No, I don't want to renew:

\_\_\_\_\_

Reason why you don't want to renew:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT \_\_\_\_\_



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 8<sup>th</sup>/DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 383-7607**



March 8, 2011

Dear Jorge A. Flores, P.G.;  
Terracon Consultants, Inc.

FAX: 956-283-8279

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
RFQ 10-192, ENGINEERING CONSULTANT SERVICES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *J.A. Flores* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

*Terracon Consultants, Inc.*  
Company Name

**Approved for Renewal:**

\_\_\_\_\_  
Edinburg CISD Date

**APPROVAL OF TXMAS 11-216, MAINTENANCE AND REPAIR SERVICES FOR HVAC, ELECTRICAL, AND PLUMBING FROM TEXAS MULTIPLE AWARD SCHEDULE**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation for Maintenance and Repair Services for HVAC, Electrical, and Plumbing through the Texas Multiple Award Schedule (TXMAS) award contracts.

**Rationale**

The Texas Multiple Award Schedule sought competitive sealed bids and have awarded a contract to Johnson Controls for Maintenance and Repair Services for HVAC, Electrical, and Plumbing. This contract complies with all bidding requirements as required by federal, state, and local laws. We are requesting this term bid to address HVAC related work district wide as needed on an urgent basis. In most cases, the work required is either beyond the scope of in-house personnel or is proprietary. Prices are based on Texas Multiple Award Schedule (TXMAS). This item was requested by Maintenance and Facilities Department.

**User Department**

This item was requested by Mr. Robert J. Saenz, Director of Maintenance and Facilities.

**Budgetary Information**

**Estimated Award Recommendation** **\$70,000.00**


Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6397-XX-936-2990XX	Fixed Assets-Inventory Item	83,422.00	12,151.89	0.00	71,270.11
199-51-6249-XX-936-299000	Contracted Maint & Repair	457,998.00	3,379.02	0.00	454,618.98
<b>TOTAL</b>		<b>541,420.00</b>	<b>15,530.91</b>	<b>0.00</b>	<b>525,889.09</b>

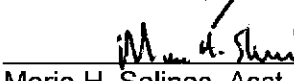
**Resource Personnel**

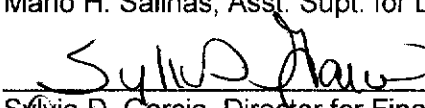
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		

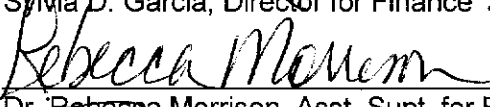
**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
 Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director for Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

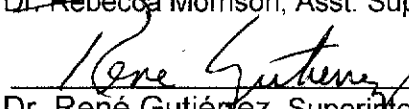
Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for Bid Tabulation**  
**TXMAS 11-216, Maintenance and Repair Services for HVAC, Electrical, and**  
**Plumbing**  
**Contract TXMAS – 5-03FAC020**  
**September 27, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a TXMAS bid from October 1, 2011 ending September 30, 2012.
3. **ORDERING INFORMATION:** Maintenance & Facilities Department will prepare the purchase orders on an as needed basis following Board of Trustee approval.
4. **TOTAL AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Rio Grande Valley Contract Johnson Controls, Inc. 117 Airport Road Corpus Christi, TX 78409 Contact: Adalberto Cavzos PH: 956-535-2718 FAX: 956-428-1591	\$70,000.00
<b>TOTAL ESTIMATED AWARD RECOMMENDATION</b>	<b>\$70,000.00</b>

EXHIBIT \_\_\_\_\_



Susan Combs Texas Comptroller of Public Accounts

Search TXMAS Contracts:  

Rebates: Pursuant to Texas Government Code § 2155.510(b), rebates generated from TXMAS contract purchases made using federal funds must be reported to the federal funding agency for reporting and reconciliation purchases. Each quarter of the State's fiscal year, TXMAS contractors rebate .75% of their TXMAS sales to the State of Texas via the Texas Comptroller of Public Accounts (CPA). It is the purchasing entity's responsibility to report the amount of rebate using the above percent based on the total dollar value of the TXMAS purchase order.

Example: A purchasing entity receives and uses federal funds of \$50,000 to purchase items/services on a TXMAS contract. The purchasing entity must report to the federal fund-provider that a sales rebate of \$375 ( $\$50,000 * .75\% = \$375$ ) will be paid to the State of Texas by the TXMAS contractor.



**JOHNSON CONTROLS, INC.**  
**Contract TXMAS-5-03FAC020**

**On-Line Catalog/Order Processing**

**COMPLETE FACILITIES MAINTENANCE AND MANAGEMENT**

Corporate Office:  
JOHNSON CONTROLS, INC.  
507 EAST MICHIGAN STREET  
MILWAUKEE WI 53201  
USA

Send PO to:  
JOHNSON CONTROLS, INC.  
2101 E. ST. ELMO ROAD, STE. 330  
AUSTIN TX 78744  
USA  
Vendor ID: 15826641308

Invoice From:  
JOHNSON CONTROLS, INC.  
VARIES; SEE CONTRACTORS  
WEBSITE  
0  
USA  
Vendor ID:

Delivery: 30 DAYS ARO

FOB Point: JOBSITE

Terms: NET 30 DAYS

Remit To: JOHNSON CONTROLS,  
INC.  
P.O. BOX 951101  
DALLAS TX 75395-1101  
USA  
Vendor ID:

Vendor ID: 15826641308

Business Type: Small

DUNS #: 100363840

Effective: 12/8/2004

Expires: 7/13/2014

**CONTACT: JOHN WENZEL**  
Phone 240-683-7670  
[JOHN.S.WENZEL@JCL.COM](mailto:JOHN.S.WENZEL@JCL.COM)

**Effective Date:** This Texas Multiple Award Schedule (TXMAS) contract is effective beginning 12/8/2004 through 7/13/2014 and is automatically renewed on the date that the General Services Administration (GSA) exercises the renewal option. All State of Texas terms and conditions will continue and apply to all renewal periods by mutual agreement. The contractor has certified that the prices reflected in the contractor's catalog are the same as the prices contained in the most current modification to GSA Contract No. GS-06F-0060P.

**Placement of Orders:** Purchasing entities must use both the instructions on the contractor's web page and the terms and conditions in the federal supply schedule to place orders. Purchasing entities may use either a departmental purchase order or the contractor's on-line ordering system to place orders. Purchasing entities may opt out of using the contractor's on-line ordering system if it is incompatible with the entity's purchasing procedures. The contractor is not required to accept orders below the minimum listed below. Orders between the minimum and maximum listed below are subject to GSA preferred customer pricing. For orders above the maximum, purchasing entities are entitled to negotiate for lower prices than those listed on the on-line federal supply schedule price list.

EXHIBIT \_\_\_\_\_

**Order Limitation:**

Minimum Order: \$100

Maximum Order: \$1,500,000

**Approved Products/Services:** Only products or services listed in the CPA approved GSA contract may be purchased from this TXMAS contract, with one exception. Incidental, off-schedule items may be purchased as "best value, open market" items provided that they are necessary for product integration or product completeness. The purchasing entity is responsible for ensuring that the quoted price for such incidental items is fair and reasonable. These incidental items may be added to the TXMAS purchase order if they are clearly labeled as "open market (OM), best value" items.

**State Contracts:** All Texas Council for Purchasing from People with Disabilities contracts and Texas Correctional Industries (TCI) term contracts take precedence over this TXMAS contract. If similar products or services are listed on this TXMAS contract and a CPA term contract, a determination should be made that will result in a best value purchase.

**Payment Due Date:** Payment will be due on the thirtieth (30) calendar day after the later of: (a) the date the State actually receives a proper invoice at the office designated in the applicable purchase order to receive it; or (b) the date the State accepts the products or services. The post mark date on the envelope for the State warrant (State's equivalent to a check) or banking information showing when a direct deposit transaction was received will be considered the date payment is made. Interest starts accruing on the first day that payment is late. The rate of interest for late payments is set at one percent per month.

**Special Note:** The State of Texas, including but not limited to its Agencies, cooperative purchasing members and any local governmental entity authorized by law to use the Texas Multiple Award Schedule method for purchasing is not obligated to procure any products or services from this TXMAS contract. This schedule contract shall not be construed to prevent the State from purchasing products or services using other procurement methods as authorized by law.

**Keywords:** Complete Facilities Management Services, Complete Facilities Maintenance Services, maintenance and repair, elevator inspection and maintenance service, plumbing and pipefitting, electrical including high/low voltage systems and utility service, Energy Management Control Services (EMCS), mechanical operations, maintenance and repair of building systems, heating ventilation Air Conditioning, HVAC, rental of maintenance equipment, refrigeration services, operation and maintenance of HVAC, operation and maintenance of water distribution system Refrigeration, HVAC Maintenance Services, periodic preventative maintenance(PPM), emergency service, retrofit aftermarket, Energy Management Control Services(EMCS), Direct Digital Control (DDC),Standard Communications Protocol-BACnet, cooling tower, chiller, pumps, boilers, air handlers, fan coils, variable air volume boxes, vav,refrigeration cycle, Sustainment Agreements, Performance based contracts , Total Service Agreements, parts and labor, Inspection-Plus Agreements Carrier, Trane,McQuay, Dunham-Bush, Inspection Agreements, Systems Evaluation, Master plans, Infrastructure, Centrifugal Compressor, Screw compressor, Reciprocating Compressor, Scroll compressor, remanufactured, Preventive Maintenance Predictive Analysis Vibration, oil refrigerant, fluid analysis, Air handler, Eddy Current Tube Testing, Dynamic Balancing, Air Curtains, Makeup Air Fans, Dust Collectors, Humidification, Air/Water Balancing, Fill / Louver Replacement, Alignments, Booster Systems, Exhaust Fans, Supply/Return Fans, Kitchen Ventilation, De-Humidification, Calibration, Ductwork

**Contact Us**

If you have any suggestions on how to improve TXMAS or this web site, please send an email to [txmas@cpa.state.tx.us](mailto:txmas@cpa.state.tx.us) or call 512-463-3421.

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EXHIBIT \_\_\_\_\_

**APPROVAL OF THE 2011-2012 CAMPUS PERFORMANCE OBJECTIVES AS RECOMMENDED BY THE LOCAL SCHOOL SUPPORT TEAMS**

**SUPERINTENDENT'S RECOMMENDATION**

That the Board of Trustees approves the 2011-2012 Campus Performance Objectives as recommended by the local school support teams.

**RATIONALE**

Senate Bill 1, Subchapter F, Section 11.253. Campus Performance Objectives and Site-Based Decision Making. (c). Each school year, the principal of each school campus, with the assistance of the campus-level committee, shall develop, review, and revise the Campus Performance Objectives for the purpose of improving student performance for all student populations with respect to the academic excellence indicators adopted under Section 39.051 and any other appropriate performance measures for special needs populations. Campus Performance Objectives are to be approved by the School Board of Trustees annually.

*Connections to the District Plan: Goal 4 Communications, Performance Objective I. Initiative-IV-Implement an effective site-based decision making process at the district and campus level. A-2 Hold monthly D-SBDM meeting to ensure implementation of district/campus plans and effective communication.*

**PAPERWORK IMPACT**

N/A

**BUDGETARY INFORMATION**

Campus Local Budgets

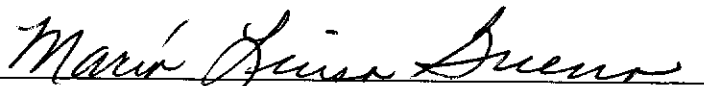
**RESOURCE PERSONNEL**

Dr. René Gutiérrez, Superintendent of Schools  
Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services  
Dominga Vela, Area Director  
Hector Gonzalez, Area Director  
Ronaldo Cavazos, Director of Federal Programs  
Elma Ayala, Director of Testing and Evaluation  
Campus Principals

**BOARD POLICY REFERENCE AND COMPLIANCE**

This item is in compliance and in accordance with Board Policy BQB (Legal), BQB (Local) and Senate Bill 1.

Prepared/Approved by:

  
\_\_\_\_\_  
Maria Luisa Guerra  
Asst. Supt. for Instruction and Support Services

Recommended by:

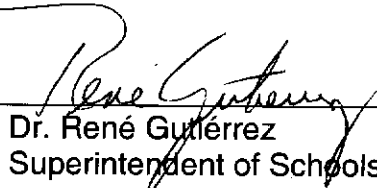
  
\_\_\_\_\_  
Dr. René Gutiérrez  
Superintendent of Schools

EXHIBIT \_\_\_\_\_, PAGE(S) \_\_\_\_\_

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**APPROVAL TO CONTRACT WITH COMMUNITIES IN SCHOOLS OF HIDALGO COUNTY, INC. (C.I.S) FOR DROP-OUT PREVENTION SERVICES**

**Superintendent's Recommendation**

That the Board of Trustees approve to contract with *Communities in Schools of Hidalgo County, Inc. (C.I.S.)* for drop-out prevention services.

**Rationale**

Over the past several years our district has partnered with Communities in Schools (CIS), a non-profit dropout-prevention program approved under Section 33.151-159 of the Texas Education Code, to provide case management and social services to students enrolled in ECISD. Our office has asked Communities in Schools to place one social worker at Monte Cristo Elementary and the Vision Academy during the 2011-2012 school year. This past year, CIS provided drop-out prevention/intervention services to over 300 at-risk students. Project goals include providing services to at least one hundred (100) students from each campus. This contract was negotiated by Ronaldo Cavazos, Federal Programs Director.

- Connections to the District Plan: Academic Excellence Performance Goal IV  
 Initiative 1: Provide responsive services that address the immediate concerns of students.  
 Activity 2: Consistently implement activities and strategies that provide appropriate guidance and counseling on prevention and intervention to all at-risk and special populations.

**Paperwork Impact**

None

**Budgetary Information**

**Total Purchase \$47,000.00**

Account	Appropriation	Encumbrance	Expenditure	Balance
161-32-6291-00-007-226	25,000	0	0	25,000
161-32-6291-00-115-230	25,000	0	0	25,000

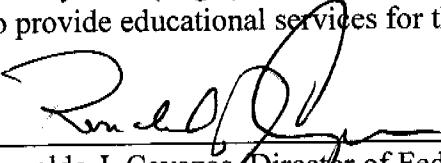
**Resource Personnel**

- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Ronaldo J. Cavazos, Director for Federal Programs
- Area Directors
- Nelda Garza, Director of Vision Academy
- Sandra Rodriguez, Principal, Monte Cristo Elementary

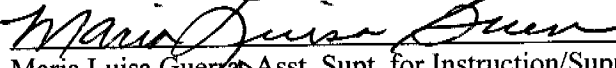
**Board Policy Reference and Compliance**

This item is in accordance with Board Policy EEL (Legal): The Board may contract with a public or private entity for that entity to provide educational services for the District. *Education Code 11.157*

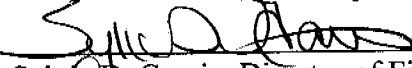
Prepared by:

  
 Ronaldo J. Cavazos, Director of Federal Programs

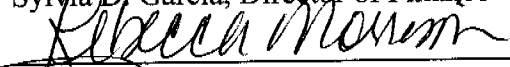
Approved by:

  
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Svcs.

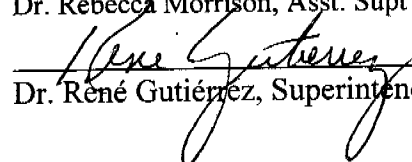
Within Budgetary Allocation:

  
 Sylvia D. Garcia, Director of Finance

Finance Department Approval:

  
 Dr. Rebecca Morrison, Asst. Supt for Finance and Operations

Recommended by:

  
 Dr. René Gutiérrez, Superintendent of Schools

➔ EXHIBIT \_\_\_\_\_, PAGES \_\_\_\_\_

STATE OF TEXAS \*  
\*  
COUNTY OF HIDALGO \*

## CONTRACT

THIS CONTRACT is entered into on this the 15TH day of August 2011, by and between EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT, hereinafter referred to as "District," and COMMUNITIES IN SCHOOLS OF HIDALGO COUNTY, INC., hereinafter referred to as "C.I.S.," a non-profit corporation located in the City of McAllen, Hidalgo County, Texas.

WHEREAS, District has a great concern about the number of students dropping out of school and is of the opinion that case management and social service referral services may assist those students; and

WHEREAS, C.I.S. will be written into the Dropout Prevention Plan for the District.

WHEREAS, C.I.S. has represented to District that it can provide these services to Edinburg CISD District, C.I.S. agrees to:

- \* Provide comprehensive drop-out prevention/intervention services to 200 at-risk students.
- \* Provide professional liability insurance for site base personnel team.
- \* Implement the C.I.S. Case Management State Model. Case Management is a client-centered, goal oriented process for assessing the needs of individuals for particular services and assisting them in obtaining those services. The C.I.S. Case Management team will work as professional partners with each student and his/her family to:
  - A. Identify and prioritize personal strengths and needs, and translate them into a set of realistic goals;
  - B. Develop a plan of action for achieving those goals;
  - C. Access, across institutions, the resources needed to pursue those goals;
  - D. Successfully complete a "customized" set of services as specified in the plan of action.
- \* Conduct an initial needs assessment of each student and their family referred by District Counselors, Teachers and/or Principal to C.I.S. at the time the student is introduced into the C.I.S. network and develop a necessary service delivery program for the student. The student and the student's parents shall be a party in developing this assessment and service delivery schedule.

The service delivery schedule shall deliver core components of the program provided by C.I.S. which will include the following elements:

→EXHIBIT \_\_\_\_\_

- A. Remedial Instruction:  
Tutoring services for students experiencing difficulty in their regular classes will be available by University of Texas-Pan American interns and volunteers when possible or through collaborative efforts within the school.
- B. Health and Social Service Referrals:  
When a family has medical or social resource needs, C.I.S. will, in cooperation with the school nurse, counselors and other administrators assist students and their families locate available community resources to meet those needs.
- C. Parental Involvement:  
C.I.S. will provide a program component that is concerned with increasing the level of parental involvement in the education of their children. Staff will work with parents to have them actively participate in C.I.S. activities as well as ongoing District parental involvement efforts.
- D. Enrichment:  
C.I.S. will enhance student development by promoting group and cultural activities. They will include co-educational field trips, museum visits, career awareness activities, etc.

- \* Provide one (1) full-time case manager worker (one per campus) at the following campuses: Vision Academy High School and Monte Cristo Elementary School. The case managers are responsible directly to our Director of Operations who will ensure that contract requirements are met and to provide services for 100 students per campus (200 students total). As such - CIS will assure its services are written into an overall campus agreement form for each site - and CIS will work in tandem with the overall efforts of the school campus to erase dropouts.

Conduct an evaluation of the program in conjunction with District overall evaluation efforts. Intervention and prevention activities will be evaluated on an annual basis. The process will include but not be limited to the following measurements and procedures:

- \* I. Expected Outcome:  
Project participants will improve their attitudes about school, themselves and future career opportunities.  
  
Evaluation Procedure:  
Pre and Post intervention attitudinal surveys will be conducted.
- II. Expected Outcome:  
Project participants will improve their daily school attendance.  
  
Evaluation Procedure:  
The number of days attended will be compared to previous years attendance.
- III. Expected Outcome:  
At least 90% of project participants will complete the 2011-2012 school year.

Evaluation Procedure:

Case loads will be monitored by an in-house Case Management Monitor. Student participation will be documented throughout the year.

IV. Expected Outcome:

At least 90% of project participants will return to school the following year or graduate.

Evaluation Procedure:

Project participants will be "tagged" in the Edinburg CISD computer system, if possible, to track student activity from year to year.

V. Expected Outcome:

At least 90% of project participants will improve their daily school attendance.

Evaluation Procedure:

Attendance will be monitored by an in-house Case Manager Monitor. The number of days attended will be compared to previous years attendance.

- \* Bring as many outside resources and services to children and parents as is needed to assure that they remain and perform successfully in school. State C.I.S. funds will provide the base for direct services, local contributions and non-financial agreements will be solicited to implement the total C.I.S. concept.
- \* Provide a six week enhancement component during the summer months.

The **EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**, as consideration for providing the services outlined above, agrees to:

- \* Provide available and reasonable facilities adequate to implement the services agreed upon in this contract. \*
- Provide bus transportation when possible in support for C.I.S. enrichment activities outlined in the contract.
- Edinburg CISD data system, iTCCS, must be granted to those CIS site managers providing services to students in order to retrieve required information requested by the Texas Education Agency (TEA). CIS site managers will be trained on the *Family Education Rights and Privacy Act* (FERPA) requirements in obtaining student information and it's legal aspects.
- \* Pay C.I.S. the sum of FORTY SEVEN THOUSAND NO/100 DOLLARS (\$47,000.00) for services specified in this contract payable in two (2) equal payments of TWENTY THREE THOUSAND AND FIVE HUNDRED AND NO/100 DOLLARS (\$23,500.00). The payments are due on September 1, 2011 and on December 1, 2011 ( \$22,000 for Monte Cristo Elementary and \$25,000 for Vision Academy).

→EXHIBIT \_\_\_\_\_

**Termination:**

The Edinburg Consolidated Independent School District shall have the right to terminate this agreement without cause on thirty (30) days written notice.

C.I.S. shall have the right to terminate this Agreement for failure to the Edinburg Independent School District to fulfill its obligations under this agreement on thirty (30) days written notice.

**Reimbursement upon Termination:**

In the event of termination as specified in the termination clause above, C.I.S. shall make pro-rated reimbursement of the proceeds received under this contract as of the end of the date termination. No reimbursement will be made for termination by Edinburg Independent School District after the end of the regular 2011-2012 school year.

WITNESS THE HAND OF THE PARTIES

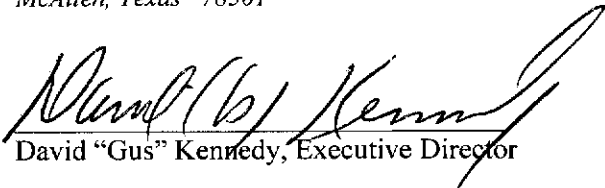
On this the \_\_\_\_ day of \_\_\_\_\_, 2011.

*EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT*

BY: \_\_\_\_\_  
Rene Gutierrez, ECISD Superintendent

ATTEST: \_\_\_\_\_

*COMMUNITIES IN SCHOOLS OF HIDALGO COUNTY, INC.  
3700 North 10th Street, Suite 270  
McAllen, Texas 78501*

BY:   
David "Gus" Kennedy, Executive Director

ATTEST: 

→EXHIBIT \_\_\_\_\_

APPROVAL OF MEMORANDUM OF UNDERSTANDING (M.O.U.) REGARDING THE HIDALGO COUNTY JUVENILE JUSTICE ALTERNATIVE EDUCATION PROGRAM (J.J.A.E.P)

Superintendent's Recommendation

That the Board of Trustees approves the Memorandum of Understanding (M.O.U.) regarding the Hidalgo County Juvenile Justice Alternative Education Program.

Rationale

The memorandum of understanding (M.O.U.) provides for the Hidalgo County Juvenile Department to assume educational responsibilities for Edinburg CISD students who have been expelled under mandatory expulsion rules (T.E.C. 37.007).

Connections to the District Plan: Goal 6 Learning Environment District Performance Objective II: The Edinburg CISD shall provide state-of-the art facilities and resources, and drug-free environment.

Budgetary Information:

Mandatory Expulsions: no cost to the district. The County of Hidalgo will claim ADA directly from the state for students placed in J.J.A.E.P. Discretionary Expulsion: Local funds \$42,000


Account Number	Appropriation	Encumbrance	Expenditure	Balance
199-95-6223-00-XXX-299-000	\$42,000	0	0	\$42,000

\*\*\*2011-2012 budget for Edinburg High School, Edinburg North High School and Economedes High School.

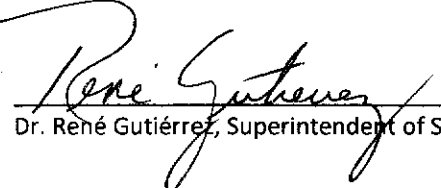
Resource Personnel:

- Dr. René Gutiérrez
- Dr. Rebecca Morrison
- Mrs. Maria L. Guerra
- Mr. Hector Gonzalez
- Ms. Alma Moron

This is in accordance with Board Policy, BAA, Board Status Powers and Duties

Within Budgetary Allocations:   
Sylvia Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

# JUDGE MARIO E. RAMIREZ, JR. JUVENILE JUSTICE CENTER

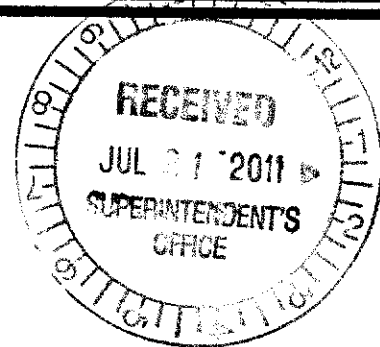
JUVENILE PROBATION DEPARTMENT  
DETENTION FACILITY • BOOT CAMP FACILITY  
1001 N. DOOLITTLE RD. • P.O. BOX 267  
EDINBURG, TEXAS 78542-0267  
(956) 587-6200 FAX (956) 383-4280



ISRAEL "BUDDY" SILVA, JR.  
DIRECTOR  
CHIEF JUVENILE PROBATION OFFICER

July 21, 2011

Dr. Rene Gutierrez, Superintendent  
EDINBURG CISD.  
PO Box 990 / 411 N. 8<sup>th</sup> Street  
Edinburg, Texas 78540



Dear Dr. Gutierrez,

Enclosed are two original Memorandums of Understanding (M.O.U) related to the Hidalgo County Juvenile Justice Alternative Education Program (JJAEP) for the 2011 - 2012 school year. As per Section 1.2 of the M.O.U., "The purpose of the Memorandum of Understanding is to set forth the duties and responsibilities of Hidalgo County Juvenile Board and the District regarding the operation of the Hidalgo County JJAEP and to comply with the requirements of Section 37.001(k), (l), and (m)." Once the M.O.U. has been approved by your district, please forward both originals to my office for final execution. An original will be returned to you for your records. Also note that attachments **A**, **B** & **C** must be included with the M.O.U. Attachment **A** provides an option for your district to refer discretionary expelled students to our JJAEP at the specified cost per enrollment day. Attachment **B** defines your districts definition of serious and persistent misbehavior and attachment **C** relates to your districts transitional plan for students returning from our JJAEP to your school district. Also provide me with a copy of your districts 2011 - 2012 school calendar. Please note that the minimum length of enrollment for referred discretionary expelled students for this school year shall be for a minimum of six (6) weeks as per Section 3.3 of the M.O.U. Also note that as per section 3.1 "If the District elects not to offer the JJAEP as a post-expulsion placement option for Category **B** and **C** students who are under the age of eighteen (18), the JJAEP is not responsible for the education of these students."

Please forward the M.O.U.'s along with the attachments as soon as possible.

If you have any questions, please call.

Respectfully submitted,

Israel "Buddy" Silva, Jr., Director / Chief JPO  
JUVENILE PROBATION DEPARTMENT  
HIDALGO COUNTY, TEXAS

## HIDALGO COUNTY JUVENILE BOARD

MARIO E. RAMIREZ, JR., OVERSEER  
JUDGE, 332ND DISTRICT COURT

RICARDO P. RODRIGUEZ, JR. JUDGE, 92ND DC.	RUDY DELGADO JUDGE, 93RD DC.	JR. "BOBBY" FLORES JUDGE, 139TH DC.	ROSE GUERRA REYNA JUDGE, 206TH DC.	JUAN R. PARTIDA JUDGE, 275TH DC.	RAMON GARCIA COUNTY JUDGE	NOE GONZALEZ JUDGE, 370TH DC.	LETTY LOPEZ JUDGE, 389TH DC.	ALFA SALINAS FLORES JUDGE, 385TH DC.	ISRAEL RAMON, JR. JUDGE, 430TH DC.	JESSE CONTRERAS JUDGE, 449TH DC.
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EXHIBIT \_\_\_\_\_

## **MEMORANDUM OF UNDERSTANDING REGARDING THE HIDALGO COUNTY JUVENILE JUSTICE ALTERNATIVE EDUCATION PROGRAM**

This Memorandum of Understanding is entered into by and between **HIDALGO COUNTY JUVENILE BOARD ("HCJB")** and the **EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT** (the "District").

### **I. Background and Purpose**

1.1 Chapter 37 of the Texas Education Code requires that the HCJB establish and operate a Juvenile Justice Alternative Education Program ("JJAEP") for youth who are expelled from school for the offenses described in Section 37.007 (a), (d), and if applicable under Texas Education Code §37.007(e), § 37.007(i) or §37.304. School districts may contract with the HCJB for placement of students in the JJAEP who are expelled from school for the offenses described in Texas Education Code §37.007 (b), (c) (f) and (e) if not officially arrested, charged and referred to HCJB under Texas law. School districts may also place students in the JJAEP pursuant to other provisions of the Texas Education Code (§37.0081 and §37.305). Unless otherwise stated, all references to section and chapter numbers are to the Texas Education Code.

1.2 The purpose of this Memorandum of Understanding is to set forth the duties and responsibilities of HCJB and the District regarding the operation of the Hidalgo County JJAEP and to comply with the requirements of Section 37.011 (k), (l), and (m).

### **II. Goals**

2.1 The major goals for the JJAEP are: (1) to provide a continuum of educational services to students; (2) to establish consistency, predictability, and appropriateness of student placement following expulsions from regular schools or alternative education programs; (3) to return students to a regular school setting when appropriate; (4) to impress upon youth that there are progressive sanctions for misconduct in the public school setting; and (5) to provide educational options for the juvenile courts.

### **III. Student Eligibility**

3.1 Attendance at the JJAEP for the category of students described in subsections A ("Category A") and D ("Category D"), excluding D(3) below, of this section is mandatory. For the categories of students described in subsections B ("Category B"), C ("Category C") and D(3) of this section, the District may elect whether or not to enroll these students in the JJAEP. By completing the appropriate portions of Attachment "A" hereto, the District must indicate which categories of students may attend the JJAEP. If the District elects not to offer the JJAEP as a post-expulsion placement option for Category B and C students who are under the age of eighteen (18), the JJAEP is not responsible for the education of these students.

A. Students shall be placed in the JJAEP in those cases where they are expelled and have been officially charged, arrested and referred to the Hidalgo County Juvenile Probation Department for committing one of the offenses enumerated under Section 37.007(a), (d), (e) or (i) ("Category A - mandatory offenses"). Students who are charged with and expelled for Category A offenses, but who have not had a finding entered by the Court regarding delinquency, are included in the Category A definition. JJAEP funding for Category A students is provided to the HCJB by the Texas Juvenile Probation Commission ("TJPC").

B. If a student is expelled from the District for committing a Category A offense but

(1) is not charged, arrested and referred to the Hidalgo County Juvenile Probation Department for an offense listed in Section 37.007 (a), (d), (e) or (i);

(2) a determination is made under Family Code Section 53.01 that the person referred to juvenile court was not a "child" as that term is defined by Family Code Section 51.02(2);

(3) a determination is made that no deferred prosecution or formal court proceedings will be initiated against the child;

(4) the court or jury finds that the child did not engage in delinquent conduct or conduct indicating a need for supervision and the case has been dismissed with prejudice; or

(5) the child was adjudicated but no disposition was or will be ordered by the court the student may be readmitted to the District at the District's discretion and in accordance with the requirements of this Memorandum of Understanding. Such students are referred herein to as having committed Category B - discretionary, non-court ordered offenses. The District shall fully and fairly examine the circumstances surrounding the case of each such student, and, where appropriate, consult with the District Attorney's Office, the Juvenile Probation Department and the student's parents. Following this examination, the District is authorized to admit the student unconditionally, to admit the student to a District alternative education program, or, pursuant to the provisions of this Memorandum of Understanding, provide that the student continue the student's placement at the JJAEP for the remaining period of the student's expulsion or for a minimum period of six (6) weeks, whichever is greater. JJAEP funding for Category B students shall be provided by the District.

C. A student may be expelled from the District

(1) for committing an offense described in Section 37.007 (b) or (f), or for engaging in serious or persistent misbehavior covered by Section 37.007 (c); or

(2) after an opportunity for a hearing pursuant to Section 37.0081 ("Category C offenses"). The District has attached as Attachment "B" hereto those categories of conduct the District has defined in the District's student code of conduct as constituting serious or persistent misbehavior for which a student may be placed in the JJAEP. JJAEP funding for Category C students is provided by the District.

D. Pursuant to Section 37.303, on receiving notice under Article 15.27, Code of Criminal Procedure, or Chapter 62, Code of Criminal Procedure, that a student is required to register as a sex offender under that chapter, the District shall, in the case of (1) and (2) below, and may, in the case of (3) below, remove the student from the regular classroom and shall place the student in the JJAEP if:

(1) the student is under any form of court supervision, including probation, community supervision or parole; or

(2) the student is not under any form of court supervision and District determines that the student's presence in the regular classroom (i) threatens the safety of other students or teachers, (ii) will be detrimental to the educational process or (iii) is not in the best interests of the District's students; or.

(3) the student is not under any form of court supervision but the District did not make the determination set forth in (2) above.

3.2 Students who commit Category B and C offenses on or after the beginning of the District's 2011-2012 academic year may attend the JJAEP in accordance with the terms of this Memorandum of Understanding. Students expelled for Category A offenses in 2011, but who were expelled by the District prior to the beginning of the District's 2011-2012 school year and who were adjudicated and placed on probation under Family Code Section 54.04, or who were placed on deferred prosecution under Family Code Section 53.03, shall attend the JJAEP for the remainder of their expulsion period or for the period the student is on court-ordered probation or deferred prosecution. JJAEP funding for these students is supplied by the TJPC.

3.3 Students expelled from the District for Category A offenses in 2011, but who were expelled prior to the beginning of the District's 2011-2012 school year and who were neither adjudicated and placed on probation under Family Code Section 54.04, nor placed on deferred prosecution under Family Code Section 53.03, shall attend the JJAEP for the remainder of their expulsion period or for the period the student is subsequently placed on court ordered probation or deferred prosecution and shall be funded by appropriations provided by the TJPC, unless the District is notified by a representative of the HCJB that (1) no deferred prosecution or formal court proceedings

will be initiated involving the child; or (2) the court or jury finds that the child did not engage in delinquent conduct or conduct indicating a need for supervision and the case has been dismissed with prejudice. In these cases the District may provide for the student's continued placement in the JJAEP as a Category B student for a minimum period of at least six (6) weeks.

3.4 Category D students shall be placed with the JJAEP as required by subchapter I of Chapter 37, and funding for such students shall be as set forth in such subchapter.

3.5 The District may expel a student who has been identified as a qualified disabled student under the Individuals with Disabilities Education Act (IDEA) only after a duly constituted Admission Review and Dismissal (ARD) committee determines that the alleged misconduct is not related to the student's disabilities. After making such a determination the District's ARD committee shall determine what services, if any, are necessary to comply with IDEA. The District shall remain responsible for making available the special education services necessary to implement the student's individual education plan (IEP). The District may make such services available in conjunction with the JJAEP or at a separate time and location, at the discretion of the District. If the District chooses to make such services available in conjunction with the JJAEP, the District shall cooperate with the JJAEP to minimize disruption of the JJAEP. If the District requires the student to leave the JJAEP for education services, the IEP will include the need for transportation as a related service. A representative of the JJAEP may attend the ARD committee meeting. If a JJAEP facility is located within the District, the District is not required to provide any services to students assigned to the JJAEP facility who are not residents of the District, unless under contract with the student's home school district, the District assumes responsibility for IDEA compliance.

3.6 If the JJAEP suspects that a student who has not been previously qualified as a student with disabilities under IDEA may be eligible for services under IDEA in the future, it shall refer the student to the student's school district of residence for referral and evaluation in accordance with applicable statutes and regulations.

3.7 Any student who does not meet the eligibility requirements of this Memorandum of Understanding is not entitled to educational services by the JJAEP.

#### **IV. Responsibilities of the HCJB**

4.1 The HCJB shall establish and operate the JJAEP as required by Section 37.011 and in accordance with applicable state and federal law. Other than for transportation services for Category B and C students attending the JJAEP (unless transportation is provided by the HCJB in accordance with section 5.1 hereof), and for providing the services described on Attachment "C" hereto for the transitioning of expelled students to the District prior to completion of the student's placement in the JJAEP, the District is not responsible for any aspect of the operation of the JJAEP unless

expressly provided in this Memorandum of Understanding. The HCJB is not responsible for providing services to any student for whom it does not receive funding from either the TJPC or the District.

#### **V. Transportation Services**

5.1 Unless otherwise notified by HCJB in writing, the District shall be responsible for providing transportation services for Category B and C students attending the JJAEP who reside within the boundaries of the District.

#### **VI. Terms and Conditions of Entrance and Exit**

6.1 Upon placement of a student in the JJAEP, the District shall forward to the JJAEP the same records it is required to forward to another public school when a student transfers, including, but not limited to, the following student records:

- A. For students in middle school, the student's Middle School Plan;
- B. For students in grades 9-12, the student's Graduation Plan;
- C. The student's current transcript including all achievement test records;
- D. Withdrawal form, which shall indicate the student's list of current courses in which they are enrolled, the earned grade and the textbook and other instructional resources being used with that subject;
- E. The student's Texas Assessment of Knowledge Skills summary sheet, as applicable;
- F. The student's previous year's attendance record;
- G. The student's current year's attendance record; and
- H. The student's IEP, in accordance with section 3.5 of this Memorandum of Understanding.

6.2 A teacher employed by the JJAEP who holds a certification granted under Section 21.003(a) must review all academic work of the student prior to the student's exit from the JJAEP and return to the District, and must certify completion of course work based upon a determination that the student has mastered the essential knowledge and skills for a course at the seventieth percentile pursuant to Section 28.002 of the Education Code. In accordance with Section 37.011(d), such certification must be accepted by the District and all course credit earned by the student while at the JJAEP shall be reflected on the student's District transcript.

## **VII. Length of Student Placement**

7.1 Unless otherwise provided for in this Memorandum of Understanding, each student who is expelled for Category A offenses must immediately, or as soon as practical, attend the JJAEP until: (1) the student completes the court-imposed requirements or as otherwise provided in Section 37.011(i); or (2) it is determined that the court will not exercise jurisdiction over the student based on the criteria set forth in Section 52.041 (c) and (d), Family Code.

7.2 Category B and C students identified in section 3.1B and C(1) hereof shall attend the JJAEP for the period of the individual student's expulsion; provided, however, that the student will remain in the JJAEP for a minimum period of at least (6) weeks. Category C students identified in section 3.1C(2) shall attend the JJAEP until such time as designated in Subsection 307.0081(d).

7.3 Category D students identified in section 3.1D(1) hereof shall attend the JJAEP for at least one semester. If a student transfers to the District during the student's mandatory placement in an alternative education program pursuant to Section 37.304(a), the District may require the student to complete a semester in the JJAEP in addition to the time spent in the alternative education program in the district from which the student transfers or may count any time spent in an alternative education program in the district from which the student transfers toward the mandatory placement requirement. Category D students identified in section 3.1D(3) whom the District places in the JJAEP shall attend the JJAEP for one semester. The District shall convene a committee as required pursuant to Section 37.306 to determine whether Category D students shall remain in the JJAEP.

7.4 In the event any applicable law requires placement of a student in the JJAEP for a longer period than set forth above in this article VII, such placement shall be extended as so required by applicable law.

## **VIII. Funding**

8.1 Funding for the JJAEP is provided by the state through the TJPC for all Category A students who must attend the JJAEP, and the District shall not assume any financial liability for such students. The District may contract with the HCJB to provide an educational placement for all Category B and Category C students, according to the terms and conditions set forth in Attachment "A" hereto, the contents of which are incorporated herein as if fully set forth in this Memorandum of Understanding. Funding for the JJAEP with respect to Category D students is provided pursuant to Section 37.310.

## **IX. Administration of the Texas Assessment of Knowledge Skills (TAKS)**

9.1 In accordance with Section 37.011(d), the following responsibilities are assigned for administering the TAKS, as applicable, to students enrolled in the JJAEP:

A. The District shall be responsible for securing and delivering to the JJAEP director or the director's designee all secured test materials at least one day before the day in which the TAKS, as applicable, is to be administered.

B. The JJAEP shall be responsible for acquiring all non-secured test materials which shall be made available to students enrolled in the JJAEP on the day the TAKS, as applicable, is to be administered.

C. The JJAEP shall be responsible for administering the TAKS, as applicable, test to those students enrolled in the JJAEP.

D. The District shall be responsible for retrieving at the JJAEP site all TAKS, as applicable, answer sheets and other secured test materials attributed to the District's students which are enrolled at the JJAEP.

E. The JJAEP shall be responsible for returning all non-secured material to the appropriate TEA contracted agent.

## **X. Expedited Processing**

10.1 Consistent with the Texas Education Code, the parties hereto agree to use their best efforts to expedite the administrative and judicial processing of all cases related to this Memorandum of Understanding.

## **XI. Juvenile Probation**

11.1 By executing this Memorandum of Understanding, the District does not authorize any court to order a student expelled under Section 37.007 (a), (d),(e) or (i) to attend a regular program, a regular campus, or a District alternative education program as a condition of probation, nor shall any court be authorized to order a student expelled under Section 37.007 (b), (c) or (f), where the District has stipulated that such student shall be placed in the JJAEP in accordance with the terms and conditions of this Memorandum of Understanding, to attend a regular program, a regular campus, or a District alternative education program as a condition of probation. Both the District and the HCJB agree that no court has such authority pursuant to this Memorandum of Understanding.

## XII. Emergency Closure

12.1 In the event either the District or the JJAEP is closed due to disaster, flood, extreme weather condition or other calamity, (" Emergency Closure Days") the District shall provide the HCJB within ten (10) days of receipt the following:

- (1) funding, if any, District receive specifically for discretionary student attendance days related to Emergency Closure Days;
- (2) notification to HCJB of any waiver(s) filed by the District relating to Emergency Closure Days and
- (3) Updates and/or written status reports concerning any and all waivers filed by District relating to Emergency Closure Days.

## XIII. Miscellaneous

13.1 This Memorandum of Understanding is effective August 1, 2011 through July 31, 2012.

13.2 If any provision, section, subsection, paragraph, sentence, clause or phrase of this Memorandum of Understanding, or the application of same to any person or set of circumstances, is for any reason held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions hereof continue in full force and effect.

13.3 This Memorandum of Understanding, together with the instruments heretofore incorporated by reference and the attachments hereto, contains the entire agreement between the parties with respect to the subject matter hereof. No other agreement, statement, or promise made by or to any employee, officer, official, or agent of any party, that is not contained herein is of any force or effect. Any modifications to the terms hereof must be in writing and signed by the parties.

13.4 This Memorandum of Understanding is executed in multiple originals, each of which shall have the full force and effect of an original document, and each of which shall constitute but one and the same instrument.

EXECUTED this the \_\_\_\_\_ day of \_\_\_\_\_, 2011.

JUDGE MARIO E. RAMIREZ, JR., JUVENILE  
JUSTICE CENTER OF HIDALGO COUNTY

By: \_\_\_\_\_  
Israel "Buddy" Silva, Jr., Director and  
Chief Juvenile Probation Officer

HIDALGO COUNTY JUVENILE BOARD

By: \_\_\_\_\_  
Hon. Mario E. Ramirez, Jr., 332<sup>nd</sup> District Court  
Juvenile Department Overseer

EDINBURG CONSOLIDATED INDEPENDENT  
SCHOOL DISTRICT

By: Rene Gutierrez  
Printed Name: \_\_\_\_\_  
Title: Dr. Rene Gutierrez

ATTEST:

\_\_\_\_\_

**Attachment "A"**

**Edinburg Consolidated Independent School District  
Reservation of Student Spaces and Schedule of Payments for JJAEP  
School Year 2011-2012**

The Edinburg Consolidated Independent School District (the "District") reserves the number of spaces for the 2011-2012 students identified as Category B and Category C students using the following chart. "Yes" entries in the option selections column indicate that these students will be placed in the JJAEP. If the "No" option is selected, the JJAEP is not responsible for the education of students in these categories.

Please identify the number of full time equivalent spaces that the District wishes to reserve for the entire year, which may vary from the number of individual students who are expelled during the year.

<b>Category of Students</b>	<b>Optional Selections Yes/No</b>	<b>Number of Student Spaces Anticipated/Reserved</b>
Total Number of Student Spaces Anticipated for Category A Offenses (Mandatory)		30
Category B Offenses (FALL SEMESTER, Only) (Optional - Students expelled for mandatory reasons but who cannot or will not be adjudicated for that offense)	0	
Category B Offenses (SPRING SEMESTER, Only)	0	
Category C Offenses (FALL SEMESTER, Only) (Optional - Students expelled for 37.007 (b), (c), and (e) student code of conduct violation)	5	
Category C Offenses (SPRING SEMESTER, Only)	5	
Total Number of Student Spaces Reserved for Category B and C Students		10

The District agrees to budget \$79.00 per student per attendance day for the 2011-2012 school year for each non-mandatory (Category B and Category C) student space reserved in the JJAEP, the total budgeted amount being 42,000. The budgeted amounts will be paid by the District to the JJAEP in two equal installments for student spaces reserved for the Fall semester due on or before September 15, 2011 and November 15, 2011, and in two equal installments for student spaces reserved for the Spring Semester, due on or before January 14, 2012 and March 15, 2012. Payments must be made to the Hidalgo County Treasurer, 100 N. Closner, Edinburg, Texas 78539.

At the end of the school year, the JJAEP shall refund to the District the sum of \$79.00 per student day paid by District to reserve student spaces for which no student was assigned by District to such space for any day during such school year, provided,

however, that the District shall not be refunded any sums of money for any day a student of District was assigned to such space but the student did not attend. Any remaining funds held by the JJAEP shall be distributed to the HJCB and these funds shall be used at the HJCB's discretion for JJAEP programmatic and administrative purposes.

With the prior approval of the JJAEP, the District may enroll additional Category B and Category C students in the JJAEP in excess of the number of those student spaces reserved at a rate of \$95.00 per student per attendance day for each student placement in excess of spaces reserved.

In the event the JJAEP or the District's participation in the program is terminated prior to July 31, 2012, the JJAEP shall refund to the District all funds paid by District to reserve student spaces for which no student was assigned by District to such space for any day during such school year, provided, however, that District shall not be refunded any sums of money for any day a student of District was assigned to such space but the student did not attend.

Pursuant to Section 37.0081(g) of the Education Code, notwithstanding anything to the contrary contained herein, with respect to each of the District's student's placed under Section 37.0081 of the Education Code with the JJAEP, the District shall reimburse the JJAEP for the actual cost incurred each day for the student while the student is enrolled in the JJAEP. The amounts paid as specified in the prior paragraphs of this Attachment shall be considered an estimate, and any adjustment to the amounts actually paid shall be made promptly upon the determination by the HJCB of the actual cost incurred by the JJAEP based on the HJCB's annual audit.

## Attachment "B"

### District's Definition of Serious or Persistent Misbehavior

The District defines "persistent" as two or more violations of the Student Code of Conduct in general or repeated occurrences of the same violation. Serious offenses include, but are not limited to the following:

- Gambling or possessing gambling paraphernalia
- Using vulgar and/or profane language
- Making obscene or indecent gestures towards others
- Damaging property
- Pushing, shoving, or hitting another student
- Verbal confrontation
- Disruptive behavior in class
- Bullying
- Any level III repeated offense
- Inflicting physical abuse
- Fighting—starting a food fight
- Possession of pocketknife (non illegal)
- Smoking
- Showing defiance, disrespect, disobedience and non-compliance to school personnel
- Disruptive behavior in ISS (profanity)
- Threatening blackmail or extortion
- Stealing
- Possession of drug paraphernalia
- Inappropriate touching
- Inappropriate use of internet
- Using the internet to threaten students, employees, or cause disruption to the educational program
- Sending or posting messages that are abusive, obscene, sexually oriented, threatening, harassing, damaging to another's reputation, or illegal
- Possessing published or electronic material that is designed to promote or encourage illegal behavior or could threaten school safety
- Repeated offense of level IV infractions
- Possessing, concealing and /or using any instrument that inflicts serious bodily injury or death
- Firearms
- Illegal knife (as described by the penal code)
- Graffiti
- Setting a fire
- Sounding false fire alarms
- Setting off fire extinguishers
- Possessing, selling or using fireworks or explosives
- Making bomb threats
- Possessing or using alcohol
- Possessing, using or selling narcotics, inhalants or controlled substance
- Committing sex violations
- Inflicting property damage (malicious destruction, mutilation or defacement of school or personal property)
- Falsifying or changing permanent records or documents
- Inciting violence/riot
- Behavior requiring mandatory removal to AEP as specified by Chapter 37 and as outlined in the Student Code of Conduct
- Making terroristic threats

B - 1

Exhibit \_\_\_\_\_

Attachment "C"

Plan for the Transitioning of Expelled Students Prior to  
Completion of JJAEP Placement  
Page 3, Section 4.1

An individual plan to provide transitional services for a student scheduled to return to an Edinburg C.I.S.D. school from a J.J.A.E.P. placement shall be developed. The written plan prior to the student's return shall be developed by the home school counselor and administrator assigned to work with the student. The plan shall provide for academic and personal counseling services and shall be developed in consultation with and shared with appropriate JJAEP staff members, the student's parent(s) or guardian(s) and the home teachers(s) assigned to work with the student.

C-1

Exhibit \_\_\_\_\_

# EDINBURG C.I.S.D

411 N. 8th Street  
Edinburg, Texas 78541

2011-2012

Phone: 956-289-2300  
Fax: 956-383-3576

JULY						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	\$	23
24	25	↖	27	28	29	30
31						

AUGUST						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	↖	10	11	12	13
14	15	16	17	18	19	20
21	22	↖	24	25	\$	27
28	29	30	31			

SEPTEMBER						
S	M	T	W	T	F	S
				1	2	3
4	5	↖	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	\$	24
25	26	↖	28	29	30	

OCTOBER						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	↖	12	13	14	15
16	17	18	19	20	21	22
23	24	↖	26	27	28	29
30	31					

NOVEMBER						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	↖	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	↖	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

## INFORMATION

August 16.....First Day for Teachers  
 August 22.....First Day for Students  
 June 4.....Last Day for Students  
 June 5.....Last Day for Teachers  
 June 6.....EHS Graduation (9:00 a.m.)  
 June 6.....JEHS Graduation (2:00 p.m.)  
 June 6.....ENHS Graduation (6:00 p.m.)

## LENGTH OF SEMESTERS

	Students	Teachers
First	87	92
Second	93	95
Total Days	180	187

## HOLIDAYS

September 5.....Labor Day  
 October 10.....Columbus Day  
 November 23-25.....Thanksgiving  
 December 19- Jan 3.....Christmas  
 March 12-16.....Spring Break  
 April 6 and 9.....Easter

## REPORTING PERIODS

August 22 - September 30, 2011....(29)  
 September 9, 2011 (Progress Report)  
 October 3 - November 11, 2011....(29)  
 October 21, 2011 (Progress Report)  
 November 14, 2011 - January 12, 2012....(29)  
 December 2, 2011 (Progress Report)  
 January 16 - February 24, 2012....(29)  
 February 3, 2012 (Progress Report)  
 February 27 - April 13, 2012....(28)  
 March 23, 2012 (Progress Report)  
 April 16 - June 4, 2012....(36)  
 May 4, 2012 (Progress Report)  
 January 12, 2012...End of First Semester  
 June 4, 2012...End of Second Semester

## INSERVICE/STAFF DEVELOPMENT DAYS

August 16-18, 2011  
 February 13, 2012

## WEATHER MAKE-UP DAYS

October 10, 2011  
 April 9, 2012

## EARLY RELEASE DAYS

December 16, 2011  
 June 4, 2012  
 Elementary 1:30 p.m./Secondary 2:30 p.m.

## ALLOWABLE DAYS FOR FOOD OF MINIMAL NUTRITIONAL VALUE

December 16, 2011  
 April 5, 2012  
 June 4, 2012

- Inservice/Staff Development Days
- Staff Workdays
- Holiday for Students & Teachers
- \$ Paydays
- ↖ Board Meetings
- ⊠ District-wide SBDM Meetings

JANUARY						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	↖	11	12	13	14
15	16	17	18	19	\$	21
22	23	↖	25	26	27	28
29	30	31				

FEBRUARY						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	↖	15	16	17	18
19	20	21	22	\$	24	25
26	27	↖	29			

MARCH						
S	M	T	W	T	F	S
				1	2	3
4	5	↖	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	\$	24
25	26	↖	28	29	30	31

APRIL						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	↖	11	12	13	14
15	16	17	18	19	20	21
22	\$	↖	25	26	27	28
29	30					

MAY						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	↖	9	10	11	12
13	14	15	16	17	18	19
20	21	↖	23	24	\$	26
27	28	29	30	31		

JUNE						
S	M	T	W	T	F	S
				1	2	
3	4	5	6	7	8	9
10	11	↖	13	14	15	16
17	18	19	20	\$	22	23
24	25	↖	27	28	29	30

**APPROVAL OF LETTER OF AGREEMENT FOR THE PARENTLINK SOLUTION RENEWAL FOR 2011-2012**

**Superintendent's Recommendation**

Board of Trustees approves the request to pay the RENEWAL FEE for the ParentLink District-wide Callout System for the 2011-2012 school year.

**Rationale**

This request is for the 2011-2012 RENEWAL payment for the ParentLink District-wide Callout System for campuses. ParentLink is a parent notification system that allows our schools to send phone messages to their students' homes and communicate daily absences as well as other general announcements including PTA/PTO meetings, fine arts/athletic events, awards, ceremonies, or parent night events. This is YEAR 3 payment of a 3 YEAR contract.

*The method of procurement for ParentLink is The Cooperative Purchasing Network. TCPN provides one of the largest national governmental competitive purchasing cooperative pools. TCPN contracts comply with state procurement laws and regulations and are available for use by public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities.*

<http://www.tcpn.org/default.aspx?name=aboutTCPN>

The fee for ParentLink for the 2011-2012 school year will be \$67,875.

	<b>2011-2012</b>
Parent Link Annual Message Fee for Standard Package	\$56,375
Upgrade to Professional Package (Secondary Schools)	<u>\$11,500</u>
<b>Total:</b>	<b>\$67,875</b>

**User Department**

This item was requested by Eduardo Javier Moreno/Director of Technology

**Budgetary Information**

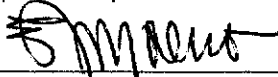
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-12-6249-52-999-299-000	ParentLink	\$500,000.00	\$2,155.80	.00	\$497,844.20

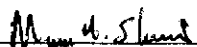
**Resource Personnel**

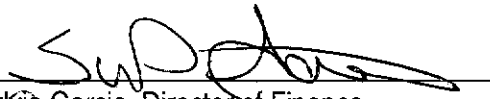
- Dr. René Gutiérrez
- Dr. Rebecca Morrison
- Sylvia García
- Mario Salinas
- Eduardo Javier Moreno

**Board Policy Reference**

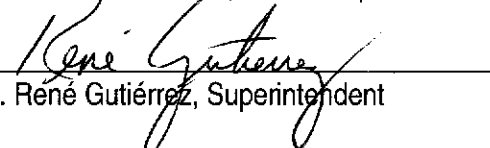
This is in accordance with the ECISD Purchasing Department procedures.

Prepared by:   
Eduardo Javier Moreno, Director of Technology

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocation:   
Sylvia Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Assist. Supt. for Finance

Superintendent of Schools:   
Dr. René Gutiérrez, Superintendent



**ASP LICENSE AGREEMENT**

This ParentLink ASP License Agreement ("Agreement") is made as of 3/02/2009 ("Effective Date") by and between **Edinburg Consolidated Independent School District** ("School District/School"), and Parlant Technology, Inc. ("PARLANT"), (collectively the 'Parties' and individually the, 'Party'), whereby School District/School wishes to subscribe to the ParentLink ASP Service (the "Service") in accordance with the following terms and conditions:

1. **License.** Subject to and in accordance with the terms and conditions of this Agreement, PARLANT grants to School District/School, a non-exclusive, revocable, non-transferable license to utilize the Service, provided, however, that the Service usage must be limited to School District/School use. Parlant frequently updates and otherwise seeks to improve the Service, and reserves the right to change any aspect or feature of the Service, provided that, PARLANT shall not change any feature used by School District/School without a replacement that provides similar or enhanced functionality.

2. **License Term (the "Term").** Check the appropriate box and verify the date service is to begin.

**3 year 5 month term** commencing on April 1st 2009

Term Details: Initial 5 month period through August 31, 2009, followed by a 3 year Standard package commencing on September 1st, 2009 through August 31, 2012.

School district may terminate the contract on or before September 30<sup>th</sup>, 2009 if the school board does not approve the proposed budget, in whole or in part, including the ParentLink solution, by providing written notice of such circumstance. The district must provide either a Letter of Termination or the second payment, defined below, no later than September 30, 2009. Continuing forward, the School District may terminate the contract at the end of any complete year beginning August 31, 2010 by providing Parlant Technology, Inc. no less than thirty (30) days written notice to terminate. Such termination shall not relieve the School District of the obligation to pay Parlant Technology, Inc. for services rendered by Parlant Technology, Inc. to School District up and to the date of termination.

3. **License Fee.** In return for the provision of the Service, School District/School will pay to PARLANT TECHNOLOGY, INC. an Annual Message Fee and a Set-Up Fee. (Collectively, the License Fee). (Note: Client Service, Refresher Training and Support are all included in the Annual Message Fee.) Parlant Technology, Inc. was awarded a national service contract through TCPN (#R4779) with an annual per student fee of \$2.60, plus an initial implementation fee of \$7000. The pricing given below is for the identical service approved by TCPN.

a. **Set-Up Fee:** A one-time fee in the amount of \$7,000.00 ("Set-Up Fee"), which fee covers all infrastructure maintenance, data storage, onsite training and security during the term.

b. **Annual Message Fee:** A messaging fee in the amount of \$2.05 per student commencing September 1, 2009 through August 31, 2010. As of the Effective Date, the total student enrollment of Edinburg CISD is 27,500 students with an annual License Fee of \$56,375.00

i. 1<sup>st</sup> Payment: The district agrees to pay \$3,500 of the \$7,000 implementation fee no later than the 1<sup>st</sup> of April.

ii. 2<sup>nd</sup> Payment: The district agrees to pay the remaining \$3,500 of the \$7,000 implementation fee and the first annual message fee of \$56,375, for a total of \$59,875 by September 30<sup>th</sup>, 2009.

iii. Annual payments: A recurring annual messaging fee of \$2.05 per student or \$56,375.00 will be made payable each September for the unlimited Standard Package.

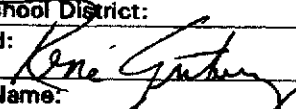
4. **Privacy and Terms of Use.** School District/School agrees to comply with the current Terms of Use and Privacy Policy stated on the PARLANT Website, as amended from time to time, and acknowledges its responsibility to periodically review the Terms of Use and Privacy Policy.

PARLANT standard terms, rates and charges. Either Party may terminate this Agreement in the event of a material breach by the other Party, which breach remains uncured for thirty (30) days following written notice to the breaching party. Any termination of this Agreement will not affect any rights or liabilities of either Party that accrued prior to such termination. Sections 6 and 7 shall survive any termination of this Agreement.

6. **Limitation of Warranty, Liability and Indemnities.** PARLANT makes the Service available to School District/School through requisite access protocols, but makes no representations that School District/School will be able to access the Service at any particular time or location. The Service is provided "AS IS" with no guarantee that it is error free, and PARLANT expressly disclaims all representations and warranties relating to the Service, to the maximum extent permitted by law, either expressly or impliedly, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, and non-infringement. Neither PARLANT nor its officers, employees, agents, affiliates, partners, sponsors, or service providers will be liable for any damages or injury caused by, and including, but not limited to, any failure of performance, error, omission, interruption, defect, delay in operation of transmission, computer virus, or line failure, with respect to the performance of the Service. In no event shall the liability of PARLANT under this Agreement, regardless of the form of action, exceed the total compensation paid by School District/School under this Agreement. IN NO EVENT SHALL PARLANT BE LIABLE TO SCHOOL DISTRICT/SCHOOL OR ANY THIRD PARTY FOR ANY INJURY, LOSS, CLAIM, DAMAGES OR ANY SPECIAL, INCIDENTAL, CONSEQUENTIAL, EXEMPLARY OR PUNITIVE DAMAGES OF ANY KIND (INCLUDING WITHOUT LIMITATION LOSS OF BUSINESS PROFITS, LOSS OF SAVINGS, LOSS OF BUSINESS OPPORTUNITY, LOSS OF BUSINESS INFORMATION, BUSINESS INTERRUPTION, DOWNTIME, COVER AND THE LIKE) ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, WHETHER BASED IN CONTRACT, TORT (INCLUDING WITHOUT LIMITATION NEGLIGENCE) OR OTHERWISE, EVEN IF PARLANT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES OR SHOULD HAVE FORESEEN SUCH DAMAGES. In no event will the total liability of PARLANT for any damages incurred by School District/School exceed the fees paid under this agreement, regardless of the form of action, whether based in contract, tort, warranty, negligence, strict liability, products liability or otherwise. The existence of multiple claims will not enlarge this limit. The Parties acknowledge and agree that this Section 6 is an essential element of the Agreement and that in its absence, the economic terms of this Agreement would be substantially different.
7. **Miscellaneous.** The laws of the State of Texas shall govern all disputes relating to this Agreement. Neither PARLANT nor School District/School shall be liable for damages for any delay or failure of delivery arising out of causes beyond its reasonable control, including, but not limited to, acts of civil or military authority, fires, acts of terrorism, riots, wars, or acts of God. Any notice must be given in writing and sent by certified or registered mail. This Agreement constitutes the entire understanding of the parties with respect to the subject matter herein, and may be amended only by mutual written agreement. This Agreement may be executed in counterparts.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date set forth above.

<b>For PARLANT:</b>
Signed:
Print Name: John Graff
Title: President
Date:
Parlant Technology, Inc. 290 N. University Ave. Provo, UT 84601

<b>For School District:</b>
Signed: 
Print Name: Dr. Rene Gutierrez
Title: Superintendent of Schools
Date: 9/30/2009
Edinburg Consolidated Independent School District 411 North 8 <sup>th</sup> Street Edinburg, TX 78541

**APPROVAL TO PURCHASE WRITING JOURNALS FOR THE ACCELERATED READER PROGRAM FOR GRADES 2 TO 8 DISTRICT-WIDE**

**Superintendent's Recommendation:**

That the Board of Trustees approve the purchase of writing journals for the Accelerated Reader Program for grades 2 to 8 district-wide.

**Rationale:**

Our office is requesting approval to purchase writing journals for all students in grades 2<sup>nd</sup> through 8<sup>th</sup> as part of our Accelerated Reader Program. These journals are used by the student and teacher to record the number of books a student has read and to record the score he/she earned on the quiz for each book. The information from these logs is also used to determine whether a student is ready to move on to a higher level book. This activity is done weekly and monitored by the campus Curriculum Assistant to ensure that the student is actively engaged in the reading process. This purchase meets all district bidding requirements because it is a sole source.

**Connections to the District Plan: *Academic Excellence – Goal 1***

*Initiative 1 Strategy 1 Activity 1 - Provide instructional resources that will support the instructional activities. Enhance student performance through the use of technology.*

**Budgetary Information:**

					<b>Total Purchase \$58,100.00</b>
Account	Description	Appro.	Enc.	Exp.	Balance
211-11-6399-00-999-230000	General Supplies	125,627.00	0	0	125,627.00

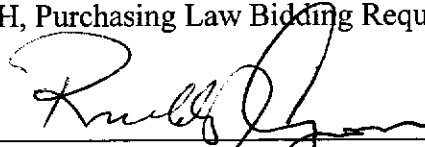
**Resource Personnel:**

- Dr. René Gutiérrez, Superintendent of Schools
- Dr. Rebecca Morrison, Asst. Supt for Finance and Operations
- Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services
- Ronaldo J. Cavazos, Director of Federal Programs
- Sylvia D. Garcia, Director of Finance

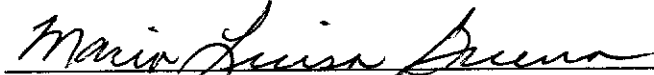
**Board Policy Reference and Compliance:**

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.


Prepared by:

  
 \_\_\_\_\_  
 Ronaldo J. Cavazos, Director of Federal Programs


Approved by:

  
 \_\_\_\_\_  
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Svcs.

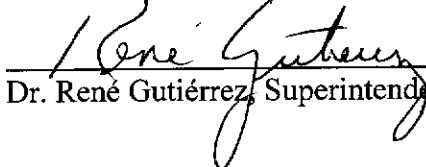
Within Budgetary Allocations:

  
 \_\_\_\_\_  
 Sylvia D. Garcia, Director of Finance

Finance Department Approval:

  
 \_\_\_\_\_  
 Dr. Rebecca Morrison, Asst. Supt for Finance and Operations

Recommended by:

  
 \_\_\_\_\_  
 Dr. René Gutiérrez, Superintendent of Schools

# SOLE SOURCE MEMORANDUM

DATE: June 21, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

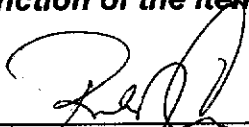
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Springboards To Education  
(Name of Vendor)

PURCHASE AMOUNT: \$ 58,100.00 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

  
\_\_\_\_\_  
Signature

9/21/11  
\_\_\_\_\_  
Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

→ EXHIBIT \_\_\_\_\_

**Springboards to Education, Inc. - Sole Source Procurements and Affidavit**

A sole source purchase is a legal exception from the competitive requirements of the Texas Education Code, therefore, must be treated with special caution. It is an award for a commodity or service to the only known capable supplier, occasioned by the unique nature of the requirement, the supplier, or market conditions. Texas State Law (Texas Education Code Subchapter B., Sec. 44.031 j 1-4) defines a sole source as:

- ✓ An item for which competition is precluded because of the existence of a patent, copyright, secret process, or monopoly;
- ✓ A film, manuscript, or book;
- A utility service;
- A captive replacement part for equipment.

This Sole Source Procurement and Affidavit serves to the requestor as documentation from the vendor, Springboards to Education, Inc., to clearly delineate the reasons that qualify the purchase to be made on a sole source basis.

**Reason for Use**

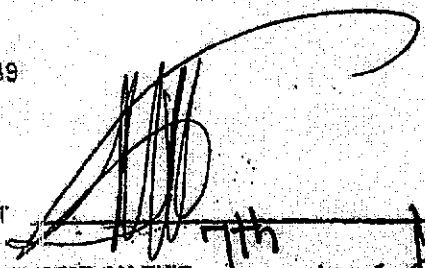
- ✓ There is no competitive product. The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as work of art. This letter confirms that Springboards to Education, Inc. is the sole source supplier, publisher and holder of all copyrights of all items listed in Springboards to Education catalogs and the springboards2edu website. All contents such as assessments, posters, postcards, stationery, T-shirts and Posters That Teach and Motivate Series are never discounted to be resold by dealers or school supply stores. All items must be purchased directly from Springboards to Education, Inc.

Springboards to Education's School Climate Packages include: School Climate Murals and Templates, School Culture and School Climate Banners, Custom Designed T-shirts, Bookmarks, Postcards, Posters, Stickers, and Pencils (including all advertisements, promotional material, incentives and wording for Reading Rocks, Be Exemplary, The Read A Million Words Campaign, and Get Star Struck...Read) are Copyright Protected as Sole Source/Unique Item-Work of Art under the Texas Education Code Subchapter B., Sec. 44.031. Springboards to Education's Diagnostic Assessments, Reading and Math Tracking Grids and Progress Monitoring Logs are Intellectual Property belonging exclusively to Springboards to Education, Inc. and are Sole Source Items filed under Texas Education Code Subchapter B., Sec. 44.031 j-One-of-a-kind, copyrighted book or manuscript.

I have carefully reviewed the statutory provisions cited above and hereby certify that the products mentioned above qualifies, meets and complies with the Texas Education Code Subchapter B., Sec 44.031.

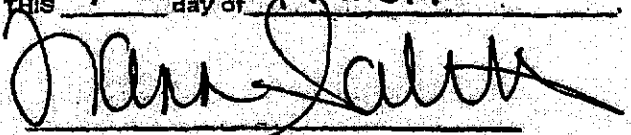
Springboards to Education, Inc.  
3802 South Highway 281, Texas 78539  
(956) 383-3887/1-888-726-2737

Johnny Lopez, Owner and Developer

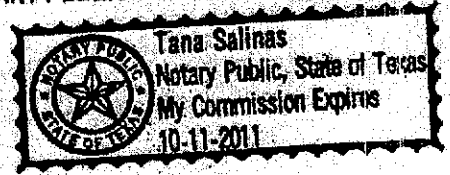


SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 7<sup>th</sup> day of March

2011



NOTARY PUBLIC FOR THE STATE OF TEXAS.



→ EXHIBIT \_\_\_\_\_

Springboards To Education  
 3802 S. Highway 281  
 Edinburg, TX 78539  
 Tele: 1-888-SBOARDS  
 Fax: 956-381-0310

# Estimate

Date 8/3/2011  
 Estimate # 2272

**Name / Address**

EDINBURG C.I.S.D.  
 Federal Programs Services  
 Attn: Jesusa Ramirez  
 Edinburg, Texas 78541

P.O. #  
 Terms

Due Date 8/3/2011  
 Other

Description	Qty	Rate	Total
Elementary - 1st Grade Reading Renaissance primary core management and tracking booklets for students to log and track reading goals and part of the Read A Million Words Campaign and ECISD District Reading Renaissance Initiative, 48 pages black and white, colored cardstock cover, folding, saddle binder.	3,000	2.25	6,750.00
SHIPPING AND HANDLING		350.00	350.00
<b>Total</b>			<b>\$7,100.00</b>

**Springboards To Education**  
 jlopez@springboards2edu.com  
 www.BeExemplary.com

956-383-3557  
 956-381-0310

→ EXHIBIT \_\_\_\_\_

Springboards To Education  
 3802 S. Highway 281  
 Edinburg, TX 78539  
 Tele: 1-888-SBOARDS  
 Fax: 956-381-0310

# Estimate

Date 8/3/2011  
 Estimate # 2273

**Name / Address**

EDINBURG C.I.S.D.  
 Federal Programs Services  
 Attn: Jesusa Ramirez  
 Edinburg, Texas 78541

P.O. #  
 Terms

Due Date 8/3/2011  
 Other

Description	Qty	Rate	Total
2nd-8th Grade Reading Renaissance primary core management and tracing booklets for students to log and track reading goals and part of the Read A Million Words Campaign and ECISD District Reading Renaissance initiative, 48 pages black and white, colored cardstock cover, folding, saddle binder.	22,000	2.25	49,500.00
SHIPPING AND HANDLING		1,500.00	1,500.00

THANK YOU

**Total** \$51,000.00

**Springboards To Education**  
 jlopez@springboards2edu.com  
 www.BeExemplary.com

956-383-3557  
 956-381-0310

→EXHIBIT \_\_\_\_\_

**APPROVAL OF CEV (CREATIVE EDUCATIONAL VIDEO) PATHWAYS FOR EDINBURG HIGH SCHOOL, EDINBURG NORTH HIGH SCHOOL AND J. ECONOMEDES HIGH SCHOOL**

**Superintendent's Recommendation**

That the Board of Trustees approve CEV (Creative Educational Video) Pathways for Edinburg High School, Edinburg North High School and J. Economedes High School.

**Rationale**

The Pathway Courses being purchased are from a Sole Source Vendor. This vendor provides the course of study correlated to the NEW Texas Essential Knowledge and Skills for Career and Technical Education. This is a Sole Source item. Contract negotiated by Griselda H. Quintanilla.

**Connection to the District Plan:**

*District Goal One: Academic Excellence*

*Objective 1: ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students will achieve and meet the Districts' Performance Objectives standards on the math, reading, writing, English Language Arts, science and Social Studies sections of the Spring 2012 TAKS/STAAR administration*

**Paperwork Impact**

None

**Budgetary Information:**

**GRAND TOTAL: \$116,866.000**

Funding	Description	Appropriation	Encumbrance	Expenditure	Balance
162 11 6399 00 001 222000	General Supplies	50,000.00	0.00	0.00	50,000.00
162 11 6399 00 002 222000	General Supplies	50,000.00	0.00	0.00	50,000.00
162 11 6399 00 003 222000	General Supplies	50,000.00	0.00	0.00	50,000.00

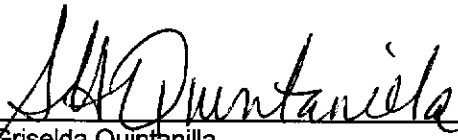
**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services  
 Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations  
 Sylvia Garcia, Director of Finance  
 Griselda H. Quintanilla, Director for Career and Technical Education

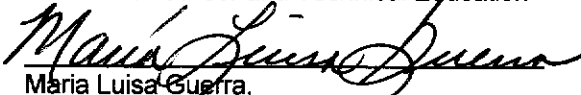
**Board Policy Reference**

This is in accordance with the Board Policy CH, Purchasing Requirements.


Requested by:

  
 Griselda Quintanilla,  
 Director for Career and Technical Education


Approved by:

  
 Maria Luisa Guerra,  
 Assistant Superintendent for Instruction/Support Services

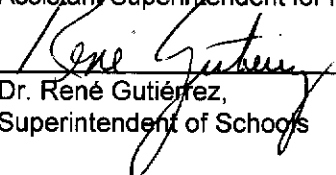
Within Budgetary Allocations:

  
 Sylvia D. Garcia,  
 Director of Finance

Approved by:

  
 Dr. Rebecca Morrison,  
 Assistant Superintendent for Finance and Operations

Recommended by:

  
 Dr. René Gutiérrez,  
 Superintendent of Schools

# SOLE SOURCE MEMORANDUM

DATE: 09/06/11  
TO: Assistant Superintendent for Finance & Operations  
FROM: Griselda H. Quintanilla CAMPUS: CTE  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR CEV(Creative Educational Video)  
(Name of Vendor)

PURCHASE AMOUNT: \$ 116,866.00 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- \_\_\_\_\_ - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Griselda H. Quintanilla 9/7/11  
Signature Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

EXHIBIT \_\_\_\_\_



Edinburg Consolidated Independent School District  
Sole Source Affidavit

BEFORE ME, the undersigned official, on this day, personally appeared JoAnna Vargas  
A person known to me to be the person whose signature appears below, who after being duly  
sworn upon his oath deposed and said:

1. My name is JoAnna Vargas I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
CEV Multimedia, Ltd.
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)  
All titles with CEV, VEP, or MPD in the product number.
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

JoAnna Vargas  
(Signature)

SUBSCRIBED AND SWORN to before me on this 22<sup>nd</sup> day of Sept, 2010



Angela Nicole Derls  
(Notary Public, State of Texas)  
Angela Nicole Derls  
(Printed Name)

(Date Commission Expires)

Company Name: CEV Multimedia, Ltd.  
Address: PO Box 65265  
City, State, Zip: Cubbock Tx 79464  
Telephone: 1-800-922-9968 Fax: 1-800-243-6398  
Contact Person: JoAnna Vargas Email: joanna.vargas@cevmultimedia.com



Street Address: 1020 SE Loop 289  
 Lubbock, TX 79404  
 Mailing Address: P.O. Box 65265  
 Lubbock, TX 79464  
 800/922-9965 \* 806/745-8820

Quote	QTE1689
Date	9/1/2011
Page	1

**Bill To:**

Edinburg CISD  
 Edinburg High School  
 Attn: Accounts Payable  
 P O Drawer 990  
 Edinburg TX 78540

**Ship To:**

Edinburg High School  
 Attn: Ms. Quintanilla  
 CTE Department/Careers  
 Edinburg TX 78539

Purchase Order No.		Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Req Ship Date
QUOTE		EDIN0001	TX11	STCAT12	GROUND	Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Ext. Price		
4	CEV45006	9781603339094	Career Preparation I Pathway (TX Edition)	\$3,000.00	\$12,000.00		
4	CEV45007	9781603339100	Exploring Careers Pathway (TX Edition)	\$3,000.00	\$12,000.00		

WE APPRECIATE YOUR ORDER.

QTE1689

<b>Subtotal</b>	<b>\$24,000.00</b>
<b>Misc</b>	<b>\$0.00</b>
<b>Tax</b>	<b>\$0.00</b>
<b>Shipping/Handling</b>	<b>\$0.00</b>
<b>YOUR DISCOUNT</b>	<b>\$0.00</b>
<b>Total</b>	<b>\$24,000.00</b>

EXHIBIT \_\_\_\_\_



Street Address: 1020 SE Loop 289  
 Lubbock, TX 79404  
 Mailing Address: P.O. Box 65265  
 Lubbock, TX 79464  
 800/922-9965 \* 806/745-8820

Quote	QTE1690
Date	9/1/2011
Page	1

**Bill To:**

Edinburg CISD  
 Edinburg High School  
 Attn: Accounts Payable  
 P O Drawer 990  
 Edinburg TX 78540

**Ship To:**

Edinburg High School  
 Attn: Ms. Quintanilla  
 CTE Department/FCS  
 Edinburg TX 78539

Purchase Order No.		Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Reg Ship Date
QUOTE		EDIN0001	TX11	STCAT12	GROUND	Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Ext. Price		
4	CEV42021	9781603339018	Food Science Pathway 4X4 (TX Edition)	\$1,900.00	\$7,600.00		
4	CEV42010	9781603337397	Child Development Pathway	\$1,864.00	\$7,456.00		
2	CEV42013	9781603337434	Interior/Environmental Design Pathway	\$1,192.00	\$2,384.00		
1		FREE SHIPPING		\$0.00	\$0.00		

WE APPRECIATE YOUR ORDER.

QTE1690

<b>Subtotal</b>	\$17,440.00
<b>Misc</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Shipping/Handling</b>	\$0.00
<b>YOUR DISCOUNT</b>	\$0.00
<b>Total</b>	\$17,440.00

EXHIBIT \_\_\_\_\_



Street Address: 1020 SE Loop 289  
 Lubbock, TX 79404  
 Mailing Address: P.O. Box 65265  
 Lubbock, TX 79464  
 800/922-9965 \* 806/745-8820

Quote	QTE1691
Date	9/1/2011
Page	1

**Bill To:**

Edinburg CISD  
 Edinburg High School  
 Attn: Accounts Payable  
 P O Drawer 990  
 Edinburg TX 78540

**Ship To:**

Edinburg High School  
 Attn: Griselda Quintanilla  
 CTE Department/ Business  
 Edinburg TX 78539

Purchase Order No.	Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Req Ship Date
QUOTE	EDIN0001	TX11	STCAT12	GROUND	Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Ext. Price	
4	CEV43026	9781603339025	Principles of Business, Marketing & Finance Pathway 4X4 (T	\$1,905.00	\$7,620.00	
6	CEV43025	9781603339001	Professional Communications Pathway 4X4 (TX Edition)	\$1,500.00	\$9,000.00	
4	CEV43029	9781603339322	Money Matters Pathway	\$2,360.00	\$9,440.00	
4	CEV43010	9781603335072	Financial Literacy Pathway	\$1,550.00	\$6,200.00	
2	CEV43007	9781603335058	Business Law Pathway	\$1,286.00	\$2,572.00	
1		FREE SHIPPING		\$0.00	\$0.00	

WE APPRECIATE YOUR ORDER.

QTE1691

<b>Subtotal</b>	<b>\$34,832.00</b>
<b>Misc</b>	<b>\$0.00</b>
<b>Tax</b>	<b>\$0.00</b>
<b>Shipping/Handling</b>	<b>\$0.00</b>
<b>YOUR DISCOUNT</b>	<b>\$0.00</b>
<b>Total</b>	<b>\$34,832.00</b>

EXHIBIT \_\_\_\_\_



Street Address: 1020 SE Loop 289  
 Lubbock, TX 79404  
 Mailing Address: P.O. Box 65265  
 Lubbock, TX 79464  
 800/922-9965 \* 806/745-8820

Quote	QTE1692
Date	9/1/2011
Page	1

**Bill To:**

**Ship To:**

Edinburg CISD  
 Edinburg High School  
 Attn: Accounts Payable  
 P O Drawer 990  
 Edinburg TX 78540

Edinburg High School  
 Attn: Griseida Quintanilla  
 CTE Department/ Agriculture  
 Edinburg TX 78539

Purchase Order No.	Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Reg Ship Date
QUOTE	EDIN0001	TX11	STCAT12	GROUND	Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Ext. Price	
3	CEV41026	9781603339063	Wildlife, Fisheries & Ecology Management Pathway (TX Editi	\$2,121.00	\$6,363.00	
3	CEV41001	9781603330848	Introduction to Agriculture Pathway	\$2,939.00	\$8,817.00	
3	CEV41016	9781603337502	Power, Structural & Technical Systems Pathway	\$3,238.00	\$9,714.00	
4	CEV41012	9781603337359	Agricultural Leadership/Communication Systems Pathway	\$1,572.00	\$6,288.00	
1	CEV41009	9781603337250	Animal Systems Pathway	\$3,607.00	\$3,607.00	
1	CEV41027	9781603339070	FREE ITEM - Advanced Animal Science Pathway 4X4 (TX Editi	\$1,900.00	\$0.00	

WE APPRECIATE YOUR ORDER.

Subtotal	\$34,789.00
Misc	\$0.00
Tax	\$0.00
Shipping/Handling	\$300.00
YOUR DISCOUNT	\$0.00
Total	\$35,089.00

QTE1692

EXHIBIT \_\_\_\_\_



Street Address: 1020 SE Loop 289  
 Lubbock, TX 79404  
 Mailing Address: P.O. Box 65265  
 Lubbock, TX 79464  
 800/922-9965 \* 806/745-8820

Quote	QTE1693
Date	9/1/2011
Page	1

**Bill To:**

**Ship To:**

Edinburg CISD  
 Edinburg High School  
 Attn: Accounts Payable  
 P O Drawer 990  
 Edinburg TX 78540

Edinburg High School  
 Attn: Griselda Quintanilla  
 CTE Department/ Trades  
 Edinburg TX 78539

Purchase Order No.	Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Req Ship Date
QUOTE	EDIN0001	TX11	STCAT12	GROUND	Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Est. Price	
3	CEV46002	9781603331050	Welding Pathway	\$1,835.00	\$5,505.00	

WE APPRECIATE YOUR ORDER.

Subtotal	\$5,505.00
Misc	\$0.00
Tax	\$0.00
Shipping/Handling	\$0.00
YOUR DISCOUNT	\$0.00
<b>Total</b>	<b>\$5,505.00</b>

QTE1693

EXHIBIT \_\_\_\_\_

# Career & Technical Education

Interested  
in on-site  
training or staff  
development?  
Give us a call!

**Bobby Ledbetter**  
Regions 1 & 2  
bobby.ledbetter@cevmultimedia.com  
956-534-8524

**Denise Hill**  
Regions East 6, 7, 8 & East 12  
denise.hill@cevmultimedia.com  
936-933-0864

**Eddie Puckett**  
Regions 14, 15, 18 & 19  
eadie.puckett@cevmultimedia.com  
512-560-3361

**Kevin Parker**  
Regions 4 & 5  
kevin.parker@cevmultimedia.com  
281-543-6041

**Jim Missildine**  
Regions 3, West 6, 9, 13, 16, 17 & 20  
jim.missildine@cevmultimedia.com  
210-862-3672

**Travis Winn**  
Regions 10, 11 & West 12  
travis.winn@cevmultimedia.com  
817-202-7975

4x4

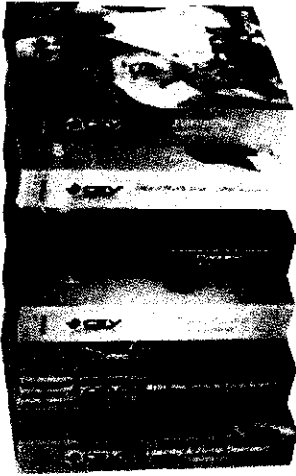


agriculture - business & marketing - career exploration  
family & consumer sciences - trade & industry



TEXTBOOK FUNDING  
IS AVAILABLE  
see inside-front cover for  
more information

## Life & Career Management Pathway



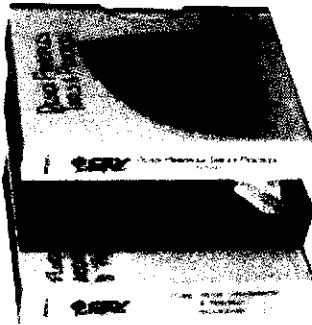
**Contains the following MPUs™:**  
 Financial & Future Planning; Leadership & Personal Development; Family Life; Parenting; Basic Nutrition & Food Science; Career Preparation - Human Services

- 759 PowerPoint® slides
- 870 DVD minutes
- 59 lessons
- 207 days of teaching

**Correlates to the new TEKS for:**  
 Principles of Human Services (98% met)

**CEV42015: \$1,463**  
 9781603337465

## Interior/Environmental Design Pathway



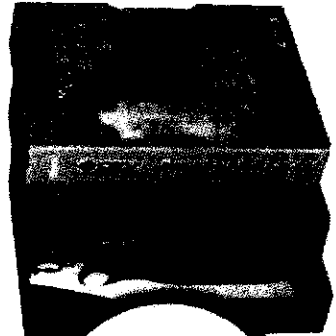
**Contains the following MPUs™:**  
 Design Principles, Tools & Practices; Floral Design, Arrangements & Principles; Housing Design & Decisions

- 404 PowerPoint® slides
- 266 DVD minutes
- 25 lessons
- 94 days of teaching

**Correlates to the new TEKS for:**  
 Interior Design (93% met)

**CEV42013: \$1,192**  
 9781603337494

## Textiles & Apparel Pathway



**Contains the following MPUs™:**  
 Apparel & Textile Management;  
 Fashion Design Principles;  
 Merchandising, Buying & Selling

- 155 PowerPoint® slides
- 517 DVD minutes
- 24 lessons
- 71 days of teaching

**Correlates to the new TEKS for:**  
 Fashion Design (99% met)

**CEV42017: \$1,350**  
 9781603337496

Features basic concepts of design, management, merchandising and selling.

# Introducing our new 4X4 Pathways!



## 4x4 Pathways

All Pathways are complete programs of study correlated to the NEW Texas Essential Knowledge and Skills (TEKS).

Each Pathway includes/incorporates:

- detailed lesson plans for the teacher
- student projects which accommodate various learning styles as well as encourage higher-level thinking
- laboratory-based activities
- core academic concepts and technology application
- lessons which feature career exploration
- customizable assessment generator allowing for special population modification

## International Business Pathway



**Contains the following MPUs™:**  
 Business Calculations; Cultures & Diversity; Economics in Business; Introduction to International Business

- 980 PowerPoint® slides
- 90 DVD minutes
- 25 lessons
- 96 days of teaching

**Correlates to the new TEKS for Global Business (80% met)**

CEV43011: \$1,247  
 9781603335096

## Business Communications & Management Pathway



**Contains the following MPUs™:**  
 Business Communications; Business Design & Management; Business Development; Career Guidance & Management in Business

- 875 PowerPoint® slides
- 4 DVD minutes
- 3 lessons
- 43 days of teaching

**Correlates to the new TEKS for Business Management (67% met)**

CEV43002: \$1,606  
 9781603331012

## Marketing Management Pathway



**Contains the following MPUs™:**

Advertising Design & Mediums; Introduction to Merchandising; Marketing Basics; Marketing Methods; Sales Process; Development & Management

- 1574 PowerPoint® slides
- 330 DVD minutes
- 35 lessons
- 54 days of teaching

**Correlates to the new TEKS for Marketing Dynamics (70% met)**

CEV44006: \$1,434  
 9781603335119

## Food Science Pathway

Considered by the SBOE as a fourth science course under the Recommended & Distinguished Achievement Graduation Plan.

Lesson Titles	Media Type
Scientific Procedures & Safety	DVD
The Science in Food Handling & Storage	DVD
Chemical Processes in Food Science	DVD
A Closer Look at Nutrition: Metabolism & Energy	DVD
A Closer Look at Nutrition: Carbohydrates	DVD
A Closer Look at Nutrition: Fats & Lipids	DVD
A Closer Look at Nutrition: Proteins & Amino Acids	DVD
A Closer Look at Nutrition: Vitamins, Minerals & Water	DVD
Acids & Bases in Food Science	DVD
Food Packaging: Options & Guidelines	PPT
Dairy Science	DVD
Scientific Principles: Chemical Properties	PPT
Scientific Principles: Solutions & Emulsions	PPT
Scientific Principles: Enzymes	PPT
The Science in Food Preservation	PPT
Existing Lessons NOT Currently in Texas Courses	
A Scientific Look at Nutrition	DVD
Diets & Nutrition	DVD
MyPyramid: A Look at the New Food Guide	PPT
Nutrition Through the Life Cycle	DVD

9781603339018  
 CEV42021: \$1,900

www.cevmultimedia.com/  
 txfoodscience

## Principles & Elements of Floral Design Pathway \*

Considered by the SBOE as a fine arts credit under the Recommended & Distinguished Achievement Graduation Plan.

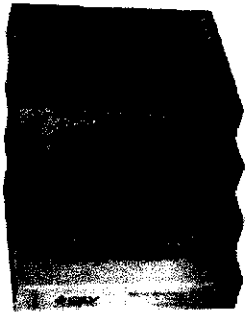
Lesson Titles	Media Type
Geometry in Floral Design	DVD
Floral Design Basics	DVD
Corsage & Boutonnieres Preparation	DVD
Special Arrangements	DVD
Flower Business Management	DVD
Career Opportunities in Floral Design	DVD
Post-Harvest Care of Cut Flowers	DVD
Critiquing Floral Arrangements	DVD
Existing Lessons NOT Currently in Texas Courses	
Flower Identification	PPT
Design Principles & Techniques	PPT
The History of Floral Design	PPT
Floral Design Tools	PPT

\* Not a part of the mid-cycle adoption, but correlates 100% to the TEKS as well as meets the competency requirements for TSFA's high school certificate program. Qualifies as a disbursement purchase.

9781603338881  
 CEV41030: \$1,500

www.cevmultimedia.com/  
 txfloral

**Power, Structural & Technical Systems Pathway**



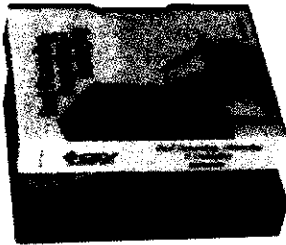
**Contains the following MPUs™:**  
 Power, Engines & Maintenance; Agriculture Structures & Systems; Tool Identification & Shop Safety; Metal Working, Welding & Cutting

**Correlates to the new TEKS for:**  
 Agricultural Mechanics and Metal Technologies (100% met); Agricultural Power Systems (89% met); Agricultural Facilities Design and Fabrication (100% met)

• 400 PowerPoint® slides  
 • 2820 DVD minutes  
 • 61 lessons  
 • 289 days of teaching

**CEV41016: \$3,238**  
**9781603337502**

**Food Products/Processing Systems Pathway**



**Contains the following MPUs™:**  
 Food Processing, Preserving & Packaging; Food Safety, Monitoring & Regulation

• 301 PowerPoint® slides  
 • 831 DVD minutes  
 • 31 lessons  
 • 101 days of teaching materials

**Correlates to the new TEKS for:**  
 Food Technology and Safety (100% met); Food Processing (85% met)

**CEV41013: \$1,532**  
**9781603337427**

**Agricultural Leadership/Communication Systems Pathway**



**Contains the following MPUs™:**  
 Public Speaking, Presentations & Communications; Personal & Professional Development; Communications & Media in Agriculture; Record Book Keeping

• 593 PowerPoint® slides  
 • 377 DVD minutes  
 • 24 lessons  
 • 94 days of teaching

**Correlates to the new TEKS for:**  
 Professional Standards in Agribusiness (84% met)

**CEV41012: \$1,572**  
**9781603337359**

**Advertising & Sales Promotion Pathway**



**Contains the following MPUs™:**

Advertising Design & Mediums; Introductory to Merchandising; Marketing Basics; Marketing Methods; Sales Process, Development & Management; Introduction to Sports Marketing; Introduction to Entertainment Marketing.

• 49 Projects  
 • 209 Days of Teaching Materials  
 • 209 Minutes of DVD Presentations  
 • 2,067 Microsoft PowerPoint Slides  
 • 52 Assessments

**Correlates to the new TEKS for:**  
 Advertising & Sales Promotion

**9781603338988**  
**CEV44024: \$2,105**

**Agribusiness Management & Marketing Pathway**

**Contains the following MPUs™:**  
 Business Communication & Management Practices; Finance & Money Management; Business, Economics & Marketing Principles; Business Workplace & Employee Operations

**Correlates to the new TEKS for:**  
 Agribusiness Management and Marketing

**CEV41028: \$1,441**  
**9781603339087**

**Wildlife, Fisheries & Ecology Management Pathway**

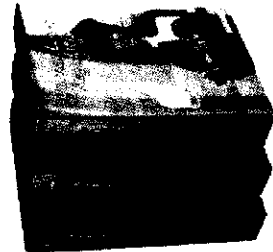


**Contains the following MPUs™:**  
 Species Management & Identification; Ecological Principles & Management; Aquaculture Science; Forestry Science & Management

**Correlates to the new TEKS for:**  
 Wildlife, Fisheries and Ecology Management; Forestry and Woodland Ecosystems

**CEV41026: \$2,121**  
**9781603339063**

**Small Animal Management Pathway**



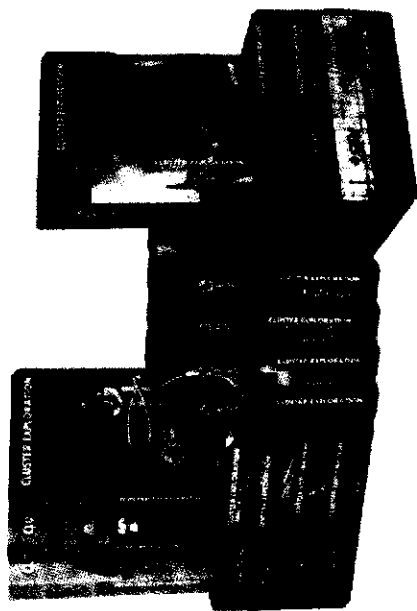
**Contains the following MPUs™:** Small & Specialty Animal Care, Small Animal Anatomy & Physiology, Animals Laws & Regulations

• 723 PowerPoint® slides  
 • 76 DVD minutes  
 • 24 lessons  
 • 69 days of teaching

**Correlates to the new TEKS for:** Small Animal Management

**CEV41025: \$801**  
**9781603339056**

Career Preparation I/Exploring Careers Pathway



Contains the following MPU's™:

- Career & Personal Development
- Agriculture, Food & Natural Resources
- Architecture & Construction
- Arts, AV Technology & Communication
- Business Management & Administration
- Education & Training
- Finance
- Government & Public Administration
- Health Science
- Hospitality & Tourism
- Human Services
- Information Technology
- Law, Public Safety, Corrections & Security
- Manufacturing
- Marketing, Sales & Service
- Science, Technology, Engineering & Mathematics
- Transportation, Distribution & Logistics

- Introduces more than 1,000 careers
- Includes hundreds of powerful and candid interviews with industry professionals
- Provides real-world advice and application

Correlates to the new TEKS for:  
Career Preparation I: Exploring Careers

Career Preparation I:  
CEV45006: \$3,000  
9781603339084

Exploring Careers:  
CEV45007: \$3,000  
9781603339100

Introduction to  
Agriculture Pathway



Contains the following MPU's™:

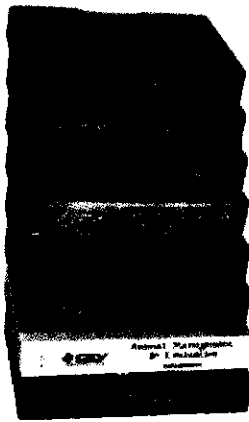
Agricultural Explorations, Agriscience:  
Introduction to Agriculture, Career Guidance  
& Management in Agriculture

- 997 PowerPoint® slides
- 1,870 DVD minutes
- 67 lessons
- 399 days of teaching

Correlates to the new TEKS for:  
Principles of Agriculture, Food and  
Natural Resources (94% met)

CEV41001: \$2,939  
9781603330848

Animal Systems Pathway



Contains the following MPU's™:

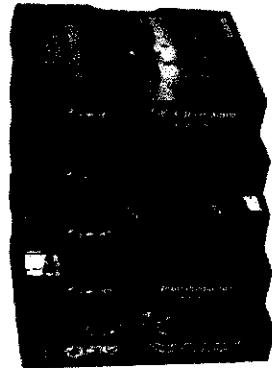
Basic Animal Science & Management, Animal Management &  
Evaluation, Equine Science & Evaluation, Small Animal Anatomy &  
Physiology, Animal Reproduction, Animal Laws & Regulations, Animal  
Anatomy, Physiology & Health, Small & Specialty Animal Care

- 1,584 PowerPoint® slides
- 950 DVD minutes
- 63 lessons
- 308 days of teaching

Correlates to the new TEKS for:  
Equine Science (100% met); Livestock  
Production (100% met); Small Animal  
Management (93% met)

CEV41009: \$3,607  
9781603337250

Plant Systems Pathway



Contains the following MPU's™:

Plant Selection, Identification  
& Classification, Plants & the  
Environment, Plant Biology, Plant  
Production, Landscape/Interior  
Landscape/Floral Design Principles

- 326 PowerPoint® slides
- 566 DVD minutes
- 66 lessons
- 296 days of teaching

Correlates to the new TEKS for:  
Landscape Design and Turf  
Management (100% met);  
Horticultural Science (91% met)

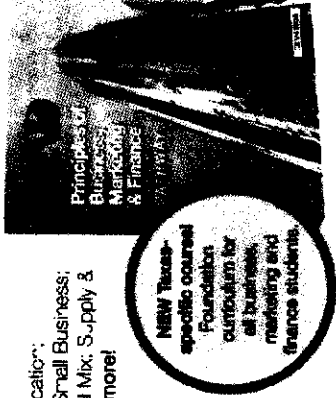
CEV41015: \$2,860  
9781603337441

Principles of Business, Marketing & Finance Pathway

**Lessons include:**  
Economic Systems; Personal Financial Planning; Jobs, Careers & Education;  
Marketing & Pricing Concepts; Basic Money Management; Starting a Small Business;  
Contract & Employment Laws; International Trade & Tariffs; Promotional Mix; Supply &  
Demand; Tax Management; Determining Customer Needs and many more!

**Correlates to the new TEKS for:**  
Principles of Business, Marketing & Finance

9781603339025  
CEV43026: \$1,905

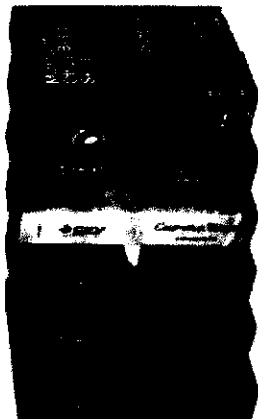


Business Information Management I

**Contains the following MPU's™:**  
Business  
Communications;  
Business Finance;  
Computer Basics;  
E-Issues; Essential  
Forms & Documents;  
Microsoft® Office®  
Basic Skills

- 821 PowerPoint® slides
- 894 DVD minutes
- 104 lessons
- 199 days of teaching

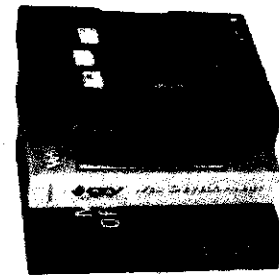
9781603339032  
CEV43027: \$3,022



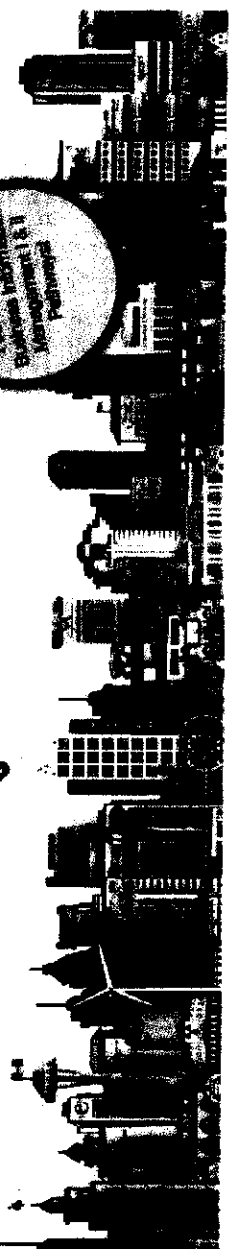
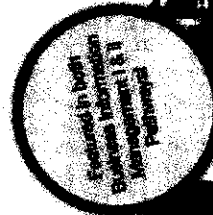
Business Information Management II Pathway

- 521 PowerPoint® slides
- 443 DVD minutes
- 69 lessons
- 126 days of teaching

9781603339049  
CEV43028: \$2,516



The City of Atomsville



EXHIBIT

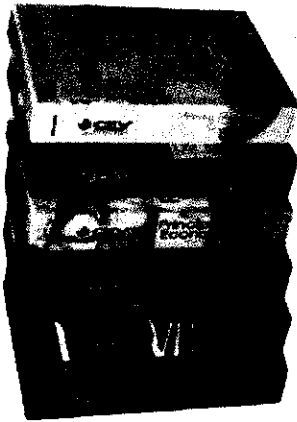
Money Matters Pathway

**Contains the following MPU's™:**  
Credit & Debt; Financial Management Practices;  
Retirement, Investments & Savings; Business Finance;  
Economics in Business; Principles of Economics

- 340 PowerPoint® slides
- 415 DVD minutes
- 47 lessons
- 97 days of teaching

**Correlates to the new TEKS for: Money Matters (97% met)**

CEV43029: \$2,360  
9781603339322



Financial Literacy Pathway

**Contains the following MPU's™:**  
Credit & Debt; Financial  
Management Practices; Retirement,  
Investments & Savings

- 767 PowerPoint® slides
- 303 DVD minutes
- 28 lessons
- 3 days of teaching

**Correlates to the new TEKS for:  
Dollars & Sense (87% met)**

CEV43010: \$1,550  
9781603335072



Sports & Entertainment Marketing Pathway

**Contains the following MPU's™:**  
Introduction to Entertainment Marketing; Introduction to Sports  
Marketing; Marketing Basics; Marketing Methods; Public Relations

- 056 PowerPoint® slides
- 162 DVD minutes
- 27 lessons
- 18 days of teaching

**Correlates to the new TEKS for:  
Sports & Entertainment Marketing (86% met)**

CEV44011: \$1,452  
9781603337366



## Advanced Animal Science Pathway

Considered by the SBOE as a fourth science course under the Recommended & Distinguished Achievement Graduation Plan.

Lesson Titles	Media Type
Scientific Procedures & Safety	DVD
The Livestock Industry	DVD
Livestock Judging Fundamentals	DVD
Livestock Reproduction	DVD
Advanced Animal Genetics	DVD
Goat Management Practices	DVD
Environmental Issues: Animal Systems	DVD
Advanced Livestock Nutrition	PPT
Harvesting of Livestock	PPT
The External Anatomy of Livestock: Terms & Terminology	PPT
Existing Lessons NOT Currently in Texas Courses	
Beef Cattle Management Practices	DVD
Sheep Management Practices	DVD
Swine Management Practices	DVD
Field Trip: US Meat Animal Research Center	DVD
How To: Animal Dissection	DVD
Basic Reproduction of Animals	PPT
Animal Genetics	PPT
Parasites of Livestock	PPT
Existing Lessons Currently in Texas Courses (will be updated)	
Basic Animal & Human Body Systems	DVD
Common Animal Diseases	PPT

9781603339070  
CEV41027: \$1,900

[www.cevmultimedia.com/txanimalscience](http://www.cevmultimedia.com/txanimalscience)

## Professional Communications Pathway

Considered by the SBOE as a speech credit under the Recommended & Distinguished Achievement Graduation Plan.

Lesson Titles	Media Type
Public Speaking Basics	DVD
Extemporaneous Speaking	DVD
Written Communication Practices	PPT
Leadership Styles	PPT
Parliamentary Procedure Guidelines	DVD
Communication Styles	PPT
Introduction to Career Clusters	DVD
Presentation Strategies & Tactics	DVD
Researching Strategies & Techniques	PPT
Introduction to Professional Communications	PPT
Introduction to Digital Communications	PPT
Introduction to Microsoft Office	DVD
Existing Lessons NOT Currently in Texas Courses	
Skills for Real World Survival	PPT
Workplace Issues	PPT

9781603339001  
CEV43025: \$1,500

[www.cevmultimedia.com/txprofessional.com](http://www.cevmultimedia.com/txprofessional.com)

## Curriculum

related to the new TEKS

### Business Law Pathway



Contains the following MPU's™:  
Business Law & Concepts; Principles of Law; Human Resource Management

- 530 PowerPoint® slides
- 479 DVD minutes
- 20 lessons
- 78 days of teaching

Correlates to the new TEKS for:  
Human Resource Management (91% met)

CEV43007: \$1,286  
9781603339089

### Entrepreneurship Pathway



Contains the following MPU's™:  
Advanced Business Concepts; Business Development; Customer Service; Business Finance; Business Ownership & Management Structures; Human Resource Management

- 705 PowerPoint® slides
- 56 DVD minutes
- 38 lessons
- 60 days of teaching

Correlates to the new TEKS for:  
Entrepreneurship (79% met)

CEV43009: \$1,565  
9781603335126

### Nutrition & Food Science Pathway



Contains the following MPU's™:  
Food Foundation & Scientific Practices; Food Safety, Sanitation & Technology; Basic Nutrition & Food Science; Career Preparation - Human Services; Career Preparation - Food Science

- 654 PowerPoint® slides
- 868 DVD minutes
- 41 lessons
- 90 days of teaching

Correlates to the new TEKS for:  
Lifetime Nutrition & Wellness (92% met)

CEV42016: \$1,478  
9781603337489

### Child Development Pathway



Contains the following MPU's™:  
Family Life; Parenting; Child Care & Learning Environments; Child Health & Safety; Developmental Stages, Growth & Discipline; Diversity & Special Needs; Career Preparation - Human Services; Career Preparation - Education & Training

- 875 PowerPoint® slides
- 1716 DVD minutes
- 59 lessons
- 188 days of teaching

Correlates to the new TEKS for:  
Human Growth & Development (91% met); Child Development (97% met); Child Guidance (100% met)

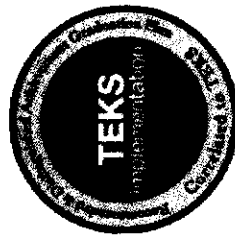
CEV42010: \$1,864  
9781603337397

### What is the Instructional Materials Allotment (IMA)?

Instructional Materials Allotment, or IMA, are allocated to each district from the state annually for each year of the biennium. The Instructional Materials Fund (IMF) allotment calculations are proportionate to the PEIMS student enrollment data for each district. The funds will be available through the EMAT system.

### What can our district purchase using the instructional materials allotment?

The Instructional Materials Allotment (IMA) can be used to purchase instructional materials adopted by the State Board of Education or the Commissioner of Education, known as a REQUISITION PURCHASE, as well as instructional materials not on the adopted lists, known as a DISBURSEMENT PURCHASE.



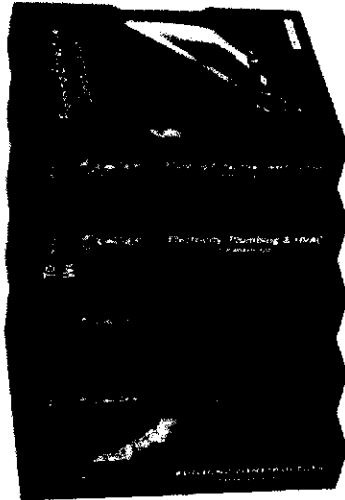
TEKS Implementation —  
CEV has the curriculum!

<b>STATE-APPROVED CURRICULUM</b> [Requisitions]	<b>pages 1-6</b>
4x4 Courses .....	pages 1-3
Pathway Courses .....	pages 4-6
<b>OTHER CURRICULUM</b> correlated to the new TEKS [Disbursements]	<b>pages 7-13</b>

EXHIBIT

Curriculum  
related to the new TEKS

### Building Trades Pathway



Contains the following MPUs™:  
Building Construction; Tool Identification & Workplace Safety in Building Trades; Planning Effective Construction; Electricity, Plumbing & HVAC; Career Guidance & Management in Building Trades

- 636 PowerPoint® slides
- 510 DVD minutes
- 37 lessons
- 83 days of teaching

Correlates to the new TEKS for:  
Construction Technology (87% met)

CEV46003: \$1,743  
9781603331067

### Welding Pathway

Contains the following MPUs™:

- Tool Identification & Workplace Safety in Welding; Welding Tactics; Career Guidance & Management in Welding
- 635 PowerPoint® slides
- 102 DVD minutes
- 28 lessons
- 52 days of teaching

Correlates to the new TEKS for:  
Welding (85% met); Advanced Welding (80% met)

CEV46002: \$1,835  
9781603331050



**APPROVAL OF SUPPLEMENTAL SCIENCE INSTRUCTIONAL MATERIAL  
RECOMMENDED BY THE DISTRICT SUPPLEMENTAL SCIENCE 5<sup>TH</sup> – 12<sup>TH</sup> GRADE  
COMMITTEES FOR THE 2011-2012 SCHOOL YEAR**

**SUPERINTENDENT'S RECOMMENDATION:**

That the Board of Trustees approves the Supplemental Science Instructional Material recommended by the District Supplemental Science 5<sup>th</sup> – 12<sup>th</sup> Grade Committees for the 2011-2012 school year.

**RATIONALE:**

The state textbook/instructional material adoption process requires the local school district through the board of trustees to determine appropriate policy for selecting new instructional materials. Local policy has established that district committees comprised of teachers from the subject area and grade level being considered for selection be represented from each campus. They meet at designated times scheduled to examine, review, analyze and evaluate the instructional material adopted by the SBDF. Based on the final evaluation of the instructional materials, a consensus is reached and a vote is cast to determine the selection of the instructional materials. The committees then recommend the selection of the Supplemental Science for 5<sup>th</sup> – 12<sup>th</sup> grades as listed per attachment. The Supplemental Science Instructional Materials selected are on TEA's conforming list and meet the TEKS 100%. They will be in use for at least six year with full implementation beginning in the 2011-2012 school year.

**Connections to the District Plan**

**District Performance Goal 1 – Academic Excellence:**

ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, life-long skill applications and problem-solving for all students to achieve exemplary performance.

**PAPERWORK IMPACT:**

None

**BUDGET INFORMATION:**

**Estimated Cost: \$261,286.90**

The Instructional Material Allotment fund will be used within budgetary allocations.

Account	Appropriation	Encumbrance	Expenditure	Balance
410-11-6321-00-999-211000	\$3,554,466	0	\$2,760,116.73	\$794,349.27

**RESOURCE PERSONNEL:**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services  
 Hector Gonzalez, Area Director for Instruction & Support Services  
 Dominga Vela, Area Director for Instruction & Support Services  
 Sandra Lopez, Coordinator of Instructional Materials and Library Services  
 Max Ceballos, Elementary Science Specialist  
 Felix Hernandez, Secondary Science Specialist


**BOARD POLICY REFERENCE AND COMPLIANCE:**

This is in accordance with Board Policy EFAA Instructional Resource:  
 Instructional Material Selection

Prepared by:

  
 Sandra Lopez, Coordinator of Instructional  
 Materials and Library Services

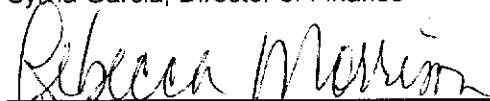
Approved by:

  
 Maria Luisa Guerra, Assistant Superintendent  
 for Instruction and Support Services

Within Budgetary Allocation:

  
 Sylvia Garcia, Director of Finance

Finance Department Approval:

  
 Dr. Rebecca Morrison, Assistant Superintendent  
 for Finance and Operations

Recommended by:

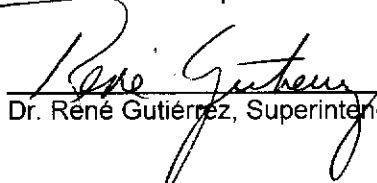
  
 Dr. René Gutiérrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Page(s) \_\_\_\_\_.

**Recommended Selection  
of  
Supplemental Science Instructional Material  
2011-2012**

**5<sup>th</sup> Grade Supplemental Science Instructional Material**

William March Rice University  
(Stemscopes)

**6<sup>th</sup> – 8<sup>th</sup> Grade Supplemental Science Instructional Material**

Macmaillan/McGraw-Hill  
(Cinch Learning)

**9<sup>th</sup> – 12<sup>th</sup> Grade Supplemental Science Instructional Material**

Pearson/Prentice-Hall  
(Online Learning Exchange)

EXHIBIT \_\_\_\_\_

**Recommended Selection  
of  
Supplemental Science Instructional Material  
2011-2012**

**5<sup>th</sup> Grade Supplemental Science Instructional Material**

William March Rice University  
(Stemscopes)

**6<sup>th</sup> – 8<sup>th</sup> Grade Supplemental Science Instructional Material**

Macmillan/McGraw-Hill  
(Cinch Learning)

**9<sup>th</sup> – 12<sup>th</sup> Grade Supplemental Science Instructional Material**

Pearson/Prentice-Hall  
(Online Learning Exchange)

EXHIBIT \_\_\_\_\_

**Supplemental Science Grade 5  
Instructional Material Selection Tabulation Results  
September 15, 2011**

Campus	Committee Member	Publishing Company Title of Program	Houghton Mifflin Harcourt Think Central	School Education Group/ McGraw-Hill		William March Rice University Stemscopes
				Cinch Learning		
Austin	Anne Wetegrove					1
Avila	Linda Hernandez					1
Betts	Zilpa Gutierrez					1
Brewster	Dora Garcia					1
Cano-Gonzalez	Ada S. Valdez					1
Canterbury	Sandra Morales					1
Cavazos	Eric Gonzalez					1
Crawford	Margaret Gonzalez					1
De la Viña	Cynthia Garza					1
Eisenhower	Celeste Hubanks					1
Escandon	Maria S. Garcia				1	
Esparza	Monica Perez					1
Flores-Zapata	Lucy Corona					1
Freddy Gonzalez	Judith Reeve					1
Gorena	Nelda Flores					1
Guerra	Diana Enriquez					1
Hargill	Catherine Caven				1	
Jefferson	Patricia Gonzalez					1
Johnson	Celeste Garza					1
Kennedy	Amalia Aguirre					1
Lee	Nanneth Cruz					1
Lincoln	Christopher Morales					1
Magee	Francisco J. Silva					1
Monte Cristo	Bernardo Rangel					1
Ramirez	Graciela DeVries					1
San Carlos	Monica Saldivar					1
Travis	Cristina Peña					1
Treviño	Victor Cantu					1
Truman	Celia Silva					1
Villarreal	Norma Montes de Oca					1
Zavala	Barbara Hammond				2	1
<b>Total:</b>					<b>2</b>	<b>29</b>

EXHIBIT \_\_\_\_\_

**Supplemental Science Grades 9-12  
Instructional Material Selection Tabulation Results  
September 13, 2011**

Campus	Committee Member	Publishing Company Title of Program	Holt/Houghton Mifflin Harcourt Think Central	Pearson/Prentice-Hall Online Learning Exchange	School Education Group/ McGraw-Hill Cinch Learning
Economedes High School	Danielle Rios			1	
Economedes High School	Danny Leal			1	
Economedes High School	Aaron Salinas			1	
Economedes High School	Christine Cowan			1	
Edinburg High School	Ruben Ramirez			1	
Edinburg High School	Araceli Ruiz			1	
Edinburg High School	Jamie Cisneros			1	
Edinburg High School	John Salinas			1	
Edinburg North High School	Catherine Cobos			1	
Edinburg North High School	Alicia Abrego			1	
Edinburg North High School	Julian Medrano			1	
Edinburg North High School	Tomas Guzman			1	
<b>Total:</b>				<b>12</b>	

EXHIBIT \_\_\_\_\_

**Supplemental Science Grades 6-8  
Instructional Material Selection Tabulation Results  
September 19, 2011**

Campus	Committee Member	Publishing Company Title of Program	Pearson/Prentice Hall		School Education Group/ McGraw-Hill		William March Rice University Stemscopes
			Online Learning Exchange	Cinch Learning	Online Learning Exchange	Cinch Learning	
Barrientes	Kristy de la Garza				1		
Barrientes	Alonso Rodriguez				1		
Barrientes	Joel Galvan				1		
Brewster	Melinda de la Cruz				1		
Brewster	Tania Waters				1		
B.L. Garza	Noemi Martinez				1		
B.L. Garza	Edward Tijerina				1		
B.L. Garza	Melissa Harper				1		
Harwell	Yvonne Recio		1				
Harwell	Arturo Cortez		1				
Harwell	Yolanda Chapa		1				
Longoria	Elizabeth Asher				1		
Longoria	Claudia Reyna				1		
Longoria	Viviana Rendon				1		
Memorial	Christina Treviño						1
Memorial	Adriana Torres				1		
Memorial	Rogelio Garza				1		
South	Robyn Davila						1
South	Maria Garza						1
South	Juan D. Alonzo						1
<b>Total:</b>			<b>3</b>		<b>13</b>		<b>4</b>

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF GODIRECT 12-11, SYSTEMS DESIGN MAINTENANCE CONTRACT AND TECHNOLOGY EQUIPMENT FOR THE CHILD NUTRITION DEPARTMENT**

**Superintendent's Recommendation:**

That the Board of Trustees approves the recommendation to accept Systems Design Maintenance Contract and Technology Equipment for the Child Nutrition Department as being the most favorable and advantageous to the District.

**Rationale:**

This request is to approve the purchases of the Systems Design Maintenance Contracts and Technology Equipment purchased through the Department of Information Resources, which meet all the required bidding requirements. Systems Design has been awarded a contract that is available to the District. We currently have all their software and equipment at all the campuses and our office. This software and equipment ensures proper counting and claiming of meals. All equipment, software, service and support are covered under this contract. This is the DIR Contract # DIR-SDD-981.

The DIR Program was established under Chapter 2054, Texas Education Code. DIR is a cooperative contracts program that provides a channel for procurement of Information Technology Resources. It enables government entities to pool their purchasing power to drive down IT costs. [http://www.dir.state.tx.us/dir\\_overview/index.htm](http://www.dir.state.tx.us/dir_overview/index.htm)

**Paperwork Impact:**

None

**Budgetary Information:**

Estimated Total: \$50,000.00

Account Number	Appropriation	Encumbrance	Expenditure	Balance
101-35-6249-00-938-299000	\$40,000.00	\$0.00	\$0.00	\$40,000.00
101-35-6397-00-006-299045	\$10,000.00	\$0.00	\$0.00	\$10,000.00
<b>TOTAL</b>	<b>\$50,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$50,000.00</b>

**Resource Personnel:**

Dr. Rene Gutiérrez  
Jaime O. Perez


Dr. Rebecca Morrison  
Mario Salinas

Sylvia García  
Amaro Tijerina


**Board Policy Reference:**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

  
Jaime O. Perez, Director of Child Nutrition Program

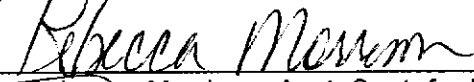
Approved by:

  
Mario Salinas, Asst. Supt. for District Administration

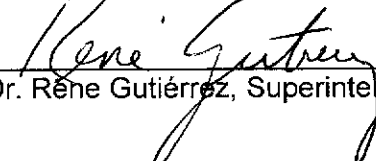
Within Budgetary Allocation:

  
Sylvia García, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. Rene Gutiérrez, Superintendent of Schools

**Notes for  
 APPROVAL OF GODIRECT 12-11, SYSTEMS DESIGN MAINTENANCE CONTRACT  
 AND TECHNOLOGY EQUIPMENT FOR THE CHILD NUTRITION DEPARTMENT  
 September 27, 2011**

1. **USER DEPARTMENTS:** This will be used by the Child Nutrition Department. Jaime Perez will be present to answer any detailed questions.
2. **GODIRECT TERMS:** This will begin September 28, 2011 and ends August 31, 2012.
3. **ORDERING INFORMATION:** The prices will be available to all the Child Nutrition Department who will be placing orders directly through Systems Design.
4. **UNIT PRICES:** The unit prices will remain the same for the term of the contract.
5. **ESTIMATED AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Systems Design PO Box 271380 Corpus Christi, TX 78427-1380 PH: 361-851-2401 FX: 361-851-2048	\$50,000.00
<b>TOTAL</b>	<b>\$50,000.00</b>

EXHIBIT \_\_\_\_\_

**APPROVAL TO PURCHASE FOOD AND NON-FOOD PRODUCTS THROUGH THE REGION I SOUTH TEXAS CO-OP BID FOR THE 2011 – 2012 SCHOOL YEAR**

**Superintendent's Recommendation:**

That the Board of Trustees approves the purchase of Food and Non-food products through the Region I South Texas Co-Op Bid which Edinburg CISD is a member.

**Rationale:**

We are afforded better pricing when purchasing through the Region I Co-Op given that a large number of districts in our region are part of this Co-Op and therefore purchasing larger quantities and lower pricing for all members.

**Paperwork Impact:**

None

**Budgetary Information:**

Estimated Award Recommendation: \$9,455,744.00

Account Number	Appropriation	Encumbrance	Expenditure	Balance
101-35-6341-xx-xxx-299000	\$8,595,116.00	\$0.00	\$0.00	\$8,595,116.00
101-35-6342-xx-xxx-299000	\$849,000.00	\$0.00	\$0.00	\$849,000.00
101-35-6239-xx-938-299000	\$15,500.00	\$0.00	\$0.00	\$15,500.00
101-35-63xx-xx-006-299xxx	\$290,000.00	\$0.00	\$0.00	\$29,000.00
<b>TOTAL</b>	<b>\$9,749,616.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,749,616.00</b>

**Resource Personnel:**

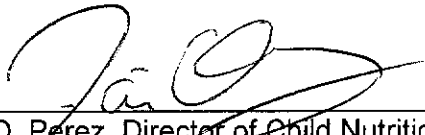
Dr. Rene Gutiérrez  
Jaime O. Perez

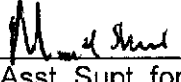
Dr. Rebecca Morrison  
Mario Salinas


Sylvia García  
Amaro Tijerina

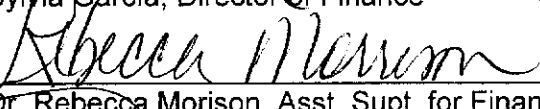
**Board Policy Reference:**

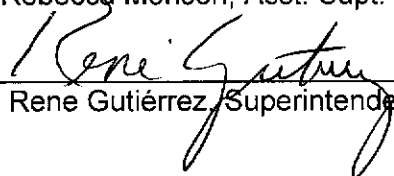
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Jaime O. Perez, Director of Child Nutrition Program

Approved by:   
Mario Salinas, Asst. Supt. for District Administration

Within Budgetary Allocation:   
Sylvia Garcia, Director of Finance

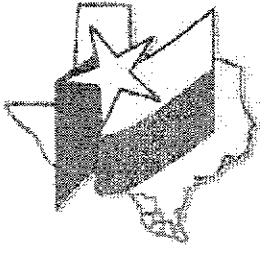
Approved by:   
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
Dr. Rene Gutiérrez, Superintendent of Schools

**Notes for  
PURCHASE FOOD AND NON-FOOD PRODUCTS THROUGH THE REGION I  
SOUTH TEXAS CO-OP BID FOR THE 2011 – 2012 SCHOOL YEAR  
September 27, 2011**

1. **USER DEPARTMENTS:** This Co-op will be used by the Child Nutrition Department. Jaime Perez will be present to answer any detailed questions.
2. **CO-OP TERMS:** This Co-op is valid for the 2011-2012 school year budget expenses.
3. **ORDERING INFORMATION:** The prices will be available to the Child Nutrition Department who will be placing orders directly through Region One on an as needed basis.
4. **UNIT PRICES:** The unit prices will remain the same for the term of the contract.
5. **ESTIMATED AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Region One Education Center 1900 W. Schunior Edinburg, TX 78541 CONTACT: America Retana, Dalia Rodriguez PH: 956-984-6000 FX: 956-984-7637 drodriguez@esc1.net	Food Items        \$8,595,116.00 Non-Food Items    \$849,000.00 Co-Op Fee         \$11,628.00
<b>TOTAL</b>	<b>\$9,455,744.00</b>



# Region One Education Service Center

1900 W. Schunior • Edinburg, TX 78541 • Phone (956) 984-6000 Fax (956) 984-7655

Jack C. Damron  
Executive Director

September 1, 2011

Mr. Jaime Perez  
Child Nutrition Program Director (Interim)  
Edinburg CISD

The Child Nutrition Program-South Texas Co-Op, (CNP-STC) moves into its thirteenth year of existence at the start of this school year. Currently, there are 65 members in Region One and Region Two, servicing over 450,000 students. The Co-Op continues to be a valuable service to all members and we are constantly exploring innovative ways to better meet our members' needs through cost effective food service related products and services.

Your cost recovery fee for 2011-2012 is \$11,628. The fees are to cover the Co-Op budget expenses for the 2011-2012 school year, including salaries, administrative fees, advertisements, room rentals and all materials for placing bids/proposals to the general public, which encompass electronic formats, as well as standard "paper" bids.

Please submit Purchase Orders to: Region One Education Service Center  
South Texas Co-op  
1900 West Schunior  
Edinburg, TX 78541  
or  
Attn: Dalia Rodriguez  
Fax: (956) 984-7637  
Email: [drodriguez@esc1.net](mailto:drodriguez@esc1.net)

In order to generate an invoice you must first submit a P.O. # to Dalia Rodriguez.

When submitting payment for your CNP-STC SY12 membership fee please note revenue account #199-00-5729-00-229-200 on the payment and do not include with other payments to the Region One ESC or the Child Nutrition Department.

Thank you for your continued support of the South Texas Co-Op. If you have any questions or concerns, please call (956) 984-6123 or e-mail me at [aretana@esc1.net](mailto:aretana@esc1.net).

Sincerely,  
*America Retana*

*Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender, or disability.*

Exhibit \_\_\_\_\_

# APPROVAL OF CONSTRUCTION MATERIALS CONTRACT FOR GROUP E – ROBERT VELA HIGH SCHOOL RENOVATION

## Superintendent's Recommendation

That the Board of Trustees approves the Construction Materials Contract for Group E – Robert Vela High School Renovation as prepared by Broaddus & Associates.

## Rationale

Broaddus & Associates has reviewed the attached proposal by Millennium Engineering Group dated September 12, 2011, for material testing and quality control services required during the construction of the Bond Program project referred to above and finds the submitted cost \$46,339.65 to be reasonable and acceptable for the requested scope of services.

The Facilities Committee has reviewed this item and recommended Board approval.

## Budgetary Information

Account Number	Appropriation	Encumbrance	Expenditure	Balance
626-81-6216-00-006-299	\$360,000.00	\$ 0.00	\$ 0.00	\$360,000.00

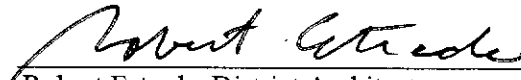
## Resource Personnel

Dr. Rene Gutiérrez  
Mario Salinas  
Dr. Rebecca Morrison  
Sylvia Garcia  
Robert Estrada

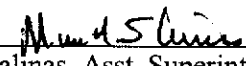
## Board Policy Reference

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by:

  
Robert Estrada, District Architect

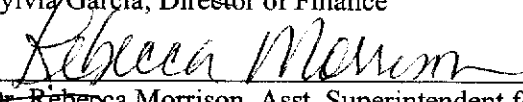
Approved by:

  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary  
Allocations:

  
Sylvia Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by:

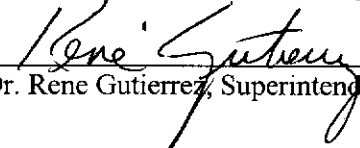
  
Dr. Rene Gutierrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Pages \_\_\_\_\_

**BROADDUS  
& ASSOCIATES**  
*INNOVATIVE PROJECT MANAGEMENT AND CONSULTING*

09/12/2011

Rene Gutierrez, Ed.D.  
Superintendent of Schools  
Edinburg Consolidated Independent School District  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

Re: Edinburg CISD 2008 Bond Program  
Robert Vela High School  
Renovations and Science Wing Addition  
Materials Testing and Quality Control for

Dear Dr. Gutierrez:

Broaddus & Associates has reviewed the attached proposal submitted by Millennium Engineering Group dated September 12, 2011, for material testing and quality control services required during the construction of the Bond Program project referred to above and finds the submitted cost \$46,339.65 to be reasonable and acceptable for the requested scope of services.

Based on our review, Broaddus & Associates respectfully requests that the ECISD Facilities Committee consider recommending to the Board of Trustees, approval of the proposal for material testing for the project referred to above.

Please contact me if you have any questions or if you require any additional information.

Sincerely,



Rolando L. Garcia, FAIA  
Project Manager

FN: 110912 ECISD RVHS Mat Testing Recom Let.docx

1100 E. Jasmine Ave. ◊ McAllen, Texas 78501 ◊ Phone: (956) 688-2307 ◊ Fax: (956) 688-2315  
1301 S. Capital of Texas Highway, Suite A-302 ◊ Austin, Texas 78746 ◊ Phone: (512) 329-8822 ◊ Fax: (512) 329-8242

**EXHIBIT** \_\_\_\_\_



September 13, 2011

Edinburg Consolidated Independent School District  
c/o Mr. Rolando Garcia  
Broaddus & Associates  
1100 E. Jasmine Avenue, Suite 102  
McAllen, TX 78501

Subject: Letter of Proposal  
Robert Vela High School – Edinburg, Texas  
Construction Materials Testing Services  
MEG Proposal No. 01-11-173MR1

Dear Mr. Garcia:

Millennium Engineers Group, Inc. (MEG) is pleased to submit this proposal for the subject project to Broaddus & Associates (CLIENT) to offer our services in the following area(s):

- **Construction Materials Testing Services**

This master contract is general in nature and will cover the services requested by the CLIENT for the subject project. This agreement will remain in effect for the duration of the subject project.

It is our understanding that the subject project is for the Robert Vela High School located in Edinburg, Texas. The attached authorization for professional services includes engineering services for construction materials testing. The preliminary estimate is **\$31,339.65**, the actual cost for providing the subject services to this project will depend on the contractor's construction process. This may include such items as construction methods, construction sequence and scheduling and weather. If there is any change in the project requirements from those mentioned, please notify us of the changes.

Please provide project plans and construction documents other information pertinent to the subject project. You may send electronic files to [meg@megengineers.com](mailto:meg@megengineers.com). If you have any questions please contact us at our office.

Upon your authorization we will begin immediately on the services you have requested.

Millennium Engineers Group, Inc. 705 Dawson Drive. Edinburg, TX 78539. Phone 956/383-8522. Fax 956/383-0295


**EXHIBIT** \_\_\_\_\_

We appreciate the opportunity to submit this agreement and look forward to working with you on this project. Our professional services will be carried out in accordance with the scope of work that has been outlined.

Please sign the attached agreement with initials on each page and return one signed copy of this master contract that provides written authorization for our firm to complete work on the services outlined herein. Our invoices are due and payable upon receipt at P.O. Box 4569, Edinburg, Texas 78540-4569.

Sincerely yours,

**MILLENNIUM ENGINEERS GROUP, INC.**



---

Raul Palma, P.E.  
President

Attachments:            Proposal 01-11-173MR1  
                                 Authorization for Professional Services and Provisions  
                                 Attachment "A", Scope of Services  
                                 Attachment "B", Engineer's Contract Fee Schedule



Proposal No. 01-11-173MR1

**EXHIBIT** \_\_\_\_\_



# Proposal

Date	Proposal No.
9/13/2011	I-11-173MRI

Millennium Engineers Group  
 Consultants - Geotechnical - Testing

Millennium Engineers Group, Inc.  
 PO Box 4569  
 Edinburg, Texas 78540-4569

Name / Address
Edinburg CISD c/o Mr. Rolando Garcia, FAIA Broaddus & Associates 1100 East Jasmine Avenue, Suite 102 McAllen, Texas 78501

Project Name
Robert Vela High School, Edinburg, Texas

Description	Qty	Cost	Total
<b>Science Wing Addition</b>			
Atterberg Limits (each test)	5	54.60	273.00
Gradation (Dry) (each test)	1	46.20	46.20
Passing No. 200 Sieve (each test)	4	33.00	132.00
Wet Ball Mill (per test)	1	165.00	165.00
Standard Proctor (each test)	3	155.93	467.79
Field Density (each test)	62	17.33	1,074.46
Air Content (Pressure)	9	11.00	99.00
Concrete Cylinders (each cylinder)	36	12.20	439.20
Grout Prism (Compression)	24	13.20	316.80
Mortar Prism (Compression)	18	13.20	237.60
CMU Prism (per set)	1	300.00	300.00
Engr. Technician (Soils) (per hour)	36	38.10	1,371.60
Engr. Technician (Concrete)(per hour)	10	38.10	381.00
Engr. Technician (Masonry)(per hour)	98	38.10	3,733.80
Engr. Technician (Fac. Insp.)(per hour)	28	38.10	1,066.80
Certified Welding Inspector	12	80.00	960.00
Infrared Thermal Roof Scan	1	3,500.00	3,500.00
Vehicle Charge (Soils) (per trip)	18	27.50	495.00
Vehicle Charge (Concrete) (per trip)	2	27.50	55.00
Vehicle Charge (Masonry) (per trip)	21	27.50	577.50
Vehicle Charge (Struct. Steel) (per trip)	3	27.50	82.50
Vehicle Charge (Fac. Insp) (per trip)	7	27.50	192.50
<b>Athletic Field Structures</b>			
Atterberg Limits (each test)	1	54.60	54.60
Passing No. 200 Sieve (each test)	1	33.00	33.00
Standard Proctor (each test)	1	155.93	155.93
Field Density (each test)	60	17.33	1,039.80
Air Content (Pressure)	5	11.00	55.00
Concrete Cylinders (each cylinder)	18	12.20	219.60
MEG Appreciates The Opportunity to Serve You. Local People Helping To Build The Rio Grande Valley.		<b>Total</b>	



# Proposal

Date	Proposal No.
9/13/2011	I-11-173MRI

Millennium Engineers Group, Inc.  
 Consultants - Geotechnical - Testing

Millennium Engineers Group, Inc.  
 PO Box 4569  
 Edinburg, Texas 78540-4569

Name / Address
Edinburg CISD c/o Mr. Rolando Garcia, FAIA Broaddus & Associates 1100 East Jasmine Avenue, Suite 102 McAllen, Texas 78501

Project Name
Robert Vela High School, Edinburg, Texas

Description	Qty	Cost	Total
Extraction, Grad. and % Asphalt (per test)	4	173.25	693.00
Bituminous Compacted Specimen SPG (per test)	4	60.50	242.00
Asphalt Density (In-Place, Nuclear) (per test)	12	17.33	207.96
Engr. Technician (Soils) (per hour)	62	38.10	2,362.20
Engr. Technician (Concrete)(per hour)	21	38.10	800.10
Engr. Technician (Asphalt)(per hour)	24	38.10	914.40
Vehicle Charge(Soils) (per trip)	31	27.50	852.50
Vehicle Charge (Concrete)(per trip)	6	27.50	165.00
Vehicle Charge (Asphalt)(per trip)	4	27.50	110.00
Project Engineer (per hour)	18	95.00	1,710.00
Project Management (per hour)	22.75	65.00	1,478.75
Project Management - Meetings (per hour)	22	65.00	1,430.00
Report Preparation & Administration	1	2,849.056	2,849.06
Contingency	1	15,000.00	15,000.00
MEG Appreciates The Opportunity to Serve You. Local People Helping To Build The Rio Grande Valley.		<b>Total</b>	\$46,339.65

# AUTHORIZATION FOR PROFESSIONAL SERVICES

**PROJECT NAME:** Robert Vela High School  
Edinburg, Hidalgo County, Texas

**PROPOSAL NUMBER:** 01-11-173MR1

**CLIENT:** Edinburg Consolidated Independent School District  
c/o Mr. Rolando Garcia, FAIA  
Broaddus & Associates

**CLIENT ADDRESS:** 1100 East Jasmine Avenue, Suite 102  
McAllen, Texas 78501

hereby requests and authorizes Millennium Engineers Group, Inc. to perform the following services:

**SCOPE:** Services to be performed by Millennium Engineers Group, Inc. to be as outlined and further described in "Attachment A – Scope of Services" attached, herewith and made a part of this authorization.

**COMPENSATION:** Compensation to be on a unit cost basis for each testing and/or inspection service. The unit cost for each testing and/or inspection item are identified in "Attachment B – Engineer's Fee Schedule". Compensation will be determined by the actual quantity of units of services rendered and applying the appropriate unit cost to determine the cost of services rendered. The actual cost for providing the subject services to this project will depend on the construction process. This may include such items as construction methods, construction sequence and scheduling and weather. If the general scope, extent or character of this authorization is increased materially through no fault of Millennium Engineers Group, Inc., the amount of compensation provided herein shall be subject to adjustment in accordance with Article 11 "Additional Services" of the attached PROVISIONS.

If technical or professional services are furnished by an outside source, an additional 15% shall be added to the cost of the services for Millennium Engineers Group, Inc.'s administrative costs.

Approved for Edinburg CISD

By: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Approved for Millennium Engineers Group, Inc:

By: \_\_\_\_\_

Raul Palma  
President

Date: 3/15/11



Initials \_\_\_\_\_

Proposal No. 01-11-173MR1

EXHIBIT \_\_\_\_\_

## PROVISIONS

### 1. AUTHORIZATION TO PROCEED

Signing this form shall be construed as authorization by CLIENT for MILLENNIUM ENGINEERS GROUP, INC. to proceed with the work, unless otherwise provided for in the authorization.

### 2. TECHNICIAN SERVICES

MILLENNIUM ENGINEERS GROUP, INC. will charge overtime at the rate of 1.3 applicable for technician services performed before 7 AM and after 6 PM on Monday through Friday, after 8 continuous hours on the Client's project and on Saturday, Sunday and holidays. Laboratory testing performed after normal work hours of 7 AM to 6 PM on Monday through Friday, Saturday, Sunday and Holidays will be billed the test rate plus applicable overtime hourly charges. Hours billed will be from our office at 705 Dawson Drive, Edinburg, Texas, portal to portal. Fractions of hours will be billed as whole hours.

### 3. PROJECT MANAGEMENT

Project management will be billed for coordination and management of project and personnel.

### 4. OUTSIDE SERVICES

When technical or professional services are furnished by an outside source, when approved by CLIENT, an additional amount shall be added to the cost of these services for MILLENNIUM ENGINEERS GROUP, INC.'s administrative costs, as provided on the previous page of the authorization.

### 5. COST ESTIMATES

Any cost estimate provided by MILLENNIUM ENGINEERS GROUP, INC. will be on a basis of experience and judgment, but since it has no control over the construction process, construction methods, construction sequence, construction scheduling and weather conditions MILLENNIUM ENGINEERS GROUP, INC. cannot and does not warrant that actual costs for services performed will not vary from these cost estimates.

### 6. PROFESSIONAL STANDARDS

MILLENNIUM ENGINEERS GROUP, INC. shall be responsible, to the level of competency presently maintained by other practicing professional engineers in the same type of work in CLIENT's community, for the professional and technical soundness, accuracy, and adequacy of all design, drawings, specifications, and other work and materials furnished under this Authorization. MILLENNIUM ENGINEERS GROUP, INC. makes no other warranty, expressed or implied.

### 7. TERMINATION

Either CLIENT or MILLENNIUM ENGINEERS GROUP, INC. may terminate this authorization by giving 30 days' written notice to the other party. In such event CLIENT shall forthwith pay MILLENNIUM ENGINEERS GROUP, INC. in full for all work previously authorized and performed prior to effective date of termination. If no notice of termination is given, relationships and obligations created by this Authorization shall be terminated upon completion of all applicable requirements of this Authorization.

### 8. LEGAL EXPENSES

In the event legal action is brought by CLIENT or MILLENNIUM ENGINEERS GROUP, INC. against the other to enforce any of the obligations hereunder or arising out of any dispute concerning the terms and conditions hereby created, the losing party shall pay the party such reasonable amounts for fees, costs and expenses as may be set by the court.



Initials \_\_\_\_\_

Proposal No. 01-11-173MR1

EXHIBIT \_\_\_\_\_

**9. PAYMENT TO MILLENNIUM ENGINEERS GROUP, INC. / INTEREST ON PAST DUE AMOUNTS**

Monthly invoices will be issued by MILLENNIUM ENGINEERS GROUP, INC. for all work performed under the terms of this authorization. Invoices are due and payable on receipt. Interest at the rate of 1½% per month will be charged on all past-due amounts, unless not permitted by law. Any interest charged or collected in excess of the highest legal rate will be applied to the principal amount owing to MILLENNIUM ENGINEERS GROUP, INC., and if such interest exceeds the principal balance of CLIENT's indebtedness to MILLENNIUM ENGINEERS GROUP, INC. will be returned to the CLIENT. It is the intent of MILLENNIUM ENGINEERS GROUP, INC. and CLIENT to abide by all applicable laws regulating the maximum amount of interest, which may be charged. To the greatest extent allowed by applicable law, CLIENT and MILLENNIUM ENGINEERS GROUP, INC. agree that in the event CLIENT and MILLENNIUM ENGINEERS GROUP, INC. enter into any compromise or settlement calling for the payment of past due principal and accrued and unpaid interest on any past due invoice, MILLENNIUM ENGINEERS GROUP, INC. may charge and CLIENT agrees to pay interest on such combined past due principal and accrued and unpaid interest amount (the "New Principal Balance") at the rate of 1½% per month or the highest rate allowed by law, subject, as provided herein, to MILLENNIUM ENGINEERS GROUP, INC.'s agreement to credit excess interest or return same to CLIENT after the New Principal Balance is paid.

**10. LIMITATION OF LIABILITY**

MILLENNIUM ENGINEERS GROUP, INC.'s liability to the CLIENT for any cause or combination of causes is in the aggregate, limited to an amount no greater than the fee earned under this agreement.

**11. ADDITIONAL SERVICES**

Services in addition to those specified in Scope will be provided by MILLENNIUM ENGINEERS GROUP, INC. if authorized in writing by the CLIENT. Additional services will be paid for by the CLIENT as indicated in the Letter of Proposal, Task Authorization, or such other document as deemed appropriate by CLIENT and MILLENNIUM ENGINEERS GROUP, INC., and which is referenced under Compensation.

**12. SALES TAX**

In accordance with the State Sales Tax Codes, engineering services are non-taxable at the present time. If the State of Texas, at any time, changes the State Sales Tax Code and engineering services become taxable, the applicable sales tax will be included for the services rendered. Sales tax, if applicable, will be indicated on invoice statements.

**13. TERMINATION FOR NON-PAYMENT OF FEES**

MILLENNIUM ENGINEERS GROUP, INC. may terminate this contract by giving written notice if any MILLENNIUM ENGINEERS GROUP, INC. invoice remains unpaid for more than sixty (60) days. MILLENNIUM ENGINEERS GROUP, INC.'s right to terminate this contract shall not be waived by MILLENNIUM ENGINEERS GROUP, INC.'s continued performance during any period of investigation by MILLENNIUM ENGINEERS GROUP, INC. to determine the reasons for CLIENT's nonpayment.

In case any one or more of the provisions contained in this Authorization shall be held illegal, the enforceability of the remaining provisions contained herein shall not be impaired thereby.



Initials \_\_\_\_\_

Proposal No. 01-11-173MR1

**EXHIBIT** \_\_\_\_\_

## ATTACHMENT "A"

### SCOPE OF SERVICES

This part of the project consists of providing services for construction materials testing for the Robert Vela High School located in Edinburg, Texas.

Environmental, Geotechnical Engineering and Inspection services if requested from the Engineer, will be considered additional services.

#### TASK I – Project Construction Materials Testing and Field Services

- A. Review of plans, specifications and other construction documents as provided by the client.
- B. Provide periodic project construction materials testing in the field as requested by the client and/or client's representative.

#### TASK II – Laboratory Testing and Report Preparation

- A. Provide laboratory testing of project construction materials as requested by the client and/or client's representative.
- B. Provide review of the project reports for compliance with project plans, specifications and other construction documents as provided by the client.
- C. Provide a copy of the project reports to the client. Fax or electronic copy of project reports will be provided to the client and/or client's designees when requested by client.

### ADDITIONAL SERVICES

Any items requested by the Owner that are not outlined in the above scope would be considered additional services and would be provided as requested and authorized by you. Millennium Engineers Group, Inc. can provide or obtain the following services but they are not included in the limited scope of this agreement. This is not an all-inclusive list of additional services and additional tasks may be added as deemed necessary on a project-by-project basis.

- 1. Environmental Services.
- 2. Geotechnical Engineering Services.
- 3. Construction Inspections or Resident Project Representative Services.
- 4. Special investigations.
- 5. Coordination and/or attendance of meetings, unless otherwise specified.
- 6. Court appearances, depositions, or any other involvement in litigation.



Initials \_\_\_\_\_

Proposal No. 01-11-173MR1

**EXHIBIT** \_\_\_\_\_

**FEE AND BILLING**

Millennium Engineers Group, Inc. will accomplish the services described in Task I through Task II on the basis of a unit cost fee. Services rendered will be billed as defined in Attachment "B". Services will be billed as services are rendered and are due after the services are rendered. Additional services by Millennium Engineers Group, Inc. will be billed as defined in Attachment "B". Additional services provided by an outside source will be billed at invoice cost plus 15% for administration purposes. We anticipate basic service fees for the project to be as budgeted below and included are the following items:

- a. The Cost proposed below represents a "NOT TO EXCEED AMOUNT". ECISD Board of Trustees approval will be required in order to modify the proposal amount.
- b. Millennium Engineers Group, Inc. will include in their monthly billing, the balance remaining of the proposal amount.
- c. The proposed contingency amount will require approval by ECISD District Architect and Broaddus & Associates Construction Representative, as it will not change the total proposed not to exceed amount.

Expected Basic Engineering Services for Construction Materials Testing:	\$31,339.65
Contingency	<u>\$15,000.00</u>
Expected Total Fee including Contingency:	<b>\$46,339.65</b>



Initials \_\_\_\_\_  
Proposal No. 01-11-173MR1

**EXHIBIT \_\_\_\_\_**

**ATTACHMENT "B"**

**CONSTRUCTION MATERIALS ENGINEERING & TESTING SERVICES  
ENGINEER'S CONTRACT FEE SCHEDULE**

For the services to be provided by the ENGINEER the charge will be on the basis of the units and unit fee rates established in this schedule of tests, staff personnel services and additional services. Services will be rendered on an as needed basis and are dependent on the contractor's work schedule and progress. The overtime premium, required by the Fair Labor Standards Act for nonexempt classifications, will be charged for overtime hours worked because of the Client's requirements and its authorization. However, except for the overtime premium, the maximum charges shall not exceed the rates shown in this schedule.

**Soils Testing Services**

SERVICE DESCRIPTION	UNIT	UNIT FEE
Atterberg Limits	Each	\$54.60
Gradation (4 Sieves)(Up to No. 40)	Each	\$46.20
Additional Sieves	Each	\$5.78
Amount Passing No. 200 Sieve	Each	\$33.00
Moisture Density Relationship – ASTM D698 (Standard)	Each	\$155.93
Moisture Density Relationship – ASTM D1557 (Modified Proctor)	Each	\$161.00
Field Density (Soils)	Each	\$17.33
Depth/Thickness Determination	Each	\$5.00
Wet Ball Mill (Tex 116-E)	Each	\$165.00
Soil-Lime Testing	Each	\$195.00
Moisture Content (Large)	Each	\$27.00
Moisture Content (Small)	Each	\$7.25
Linear Shrinkage (Tex 107E)	Each	\$70.00
Resistivity of Soils (Tex 129E)	Each	\$65.00

**Concrete/Masonry Testing Services**

SERVICE DESCRIPTION	UNIT	UNIT FEE
Air Content of Fresh Concrete (Pressure Method)(In conjunction w/ inspection.)	Each	11.00
Normal Weight Concrete Compressive Strength (6"dia.x12" Cylinder)(ASTM C39 & C617, TxDOT 418A)(Delivered to Lab)(Min. of 4)	Each	\$12.20
Normal Weight Concrete Flexure Strength (6"x6"x22")(ASTM C78 or Tex 448A)(Delivered to Lab)(Min. of 2)	Each	\$25.00
Saw Concrete Specimen Ends	Each	\$21.00
Mortar & Grout Prism (Compression)	Each	\$13.20
Other Concrete Services	Each	By Quote



Initials \_\_\_\_\_  
Proposal No. 01-11-173MR1

**EXHIBIT** \_\_\_\_\_

Technician Inspection Services

	SERVICE DESCRIPTION	UNIT	UNIT FEE
	Engineering Technician (Sampling Subgrade, Base or Fill; Subgrade & Fill Embankment Observations; Material Preparation; Nuclear Density Testing, Etc.)(Min. 2 hrs)	Hour	\$38.10
	Asphalt or Concrete Engineering Technician (Asphaltic Paving Observation & Testing; Portland Cement Concrete, Etc.)(Min. 2 hrs)	Hour	\$38.10
	Senior Engineering Technician	Hour	\$41.00
	Engineering Specialist	Hour	\$49.30
	Certified Welding Inspector	Hour	\$80.00

Note: Overtime at the rate of 1.3 is applicable for technicians for services performed as outlined in the provisions of the authorization for this contract.

Engineering Services

	SERVICE DESCRIPTION	UNIT	UNIT FEE
	Principal Engineer	Hour	\$121.00
	Engineer	Hour	95.00

Coordination, Administrative and Other Services

	SERVICE DESCRIPTION	UNIT	UNIT FEE
	Outside Consulting, Other Services or Supplies	Lump Sum	By Quote or Cost Plus 15%
	Vehicle Trip Charge (within 60 miles of Edinburg Office) Subject to Change due to Changes in Fuel Cost	Trip	\$27.50
	Vehicle Trip Charge (Outside 60 miles of Edinburg Office)	Mile	\$0.44
	Additional Report Copies	Each	\$15.00
	Project Management and Coordination	Hour	\$65.00
	Report Preparation and Administration	Lump Sum	10% of Invoice



Initials \_\_\_\_\_  
 Proposal No. 01-11-173MR1

EXHIBIT \_\_\_\_\_

**APPROVAL OF ARCHITECT AMENDMENT – 2 FEE FOR GROUP E - ROBERT VELA HIGH SCHOOL**

**Superintendent’s Recommendation**

That the Board of Trustees approves the Architect Amendment Fee for Group E – Robert Vela High School as prepared by Broaddus & Associates.

**Rationale**

The Architects fixed fee may be adjusted when the Construction Cost Limitation increase more than 5% during any phase including the acceptance of final GMP amount. The Board approved the final GMP for \$9,727,637 at a previous meeting increasing the total cost by \$4,274,298.

Per the attached Architect’s Additional Services Proposal, the Architect’s fee of \$382,450 would increase by **\$209,550** to \$592,000.

Original Contract Amount	\$ 64,125
Amendment - 1	\$ 318,325
<u>Amendment – 2 ( 4.9%)</u>	<u>\$ 209,550</u>
New Contract Sum	\$ 592,000

Broaddus & Associates believes that his adjustment to the Architect’s fee is fair and reasonable based on the type of work involved.

**The Facilities Committee has reviewed this item and recommended Board approval.**

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
623-81-6216-00-006-299	\$ 287,139.00	\$ 287,128.90	\$ 0.00	\$ 10.01
626-81-6216-00-006-299	\$ 360,000.00	\$ 0.00	\$ 0.00	\$ 360,000.00

**Resource Personnel**

Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Dr. Rebecca Morrison
Sylvia Garcia	Robert Estrada

**Board Policy Reference**

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by: Robert Estrada  
Robert Estrada, District Architect

Approved by: Mario Salinas  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations: Sylvia Garcia  
Sylvia Garcia, Director of Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by: Rene Gutierrez  
Dr. Rene Gutierrez, Superintendent of Schools

**Exhibit \_\_\_\_\_, Pages \_\_\_\_\_**

**BROADDUS  
& ASSOCIATES**  
*INNOVATIVE PROJECT MANAGEMENT AND CONSULTING*

09/12/2011

Dr. Rene Gutierrez, Ed.D.  
Superintendent of Schools  
Edinburg Consolidated Independent School District  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

Re: ECISD 2008 Bond Program  
Robert Vela High School (Harwell) Campus Renovations  
Revisions to Project Budget and Architect's Agreement

Dear Mr. Gutierrez:

Attached is a copy of the final GMP for the Robert Vela High School Renovations project. Since the last adjustment to the A/E fee, the Board approved a final GMP that increased construction cost from the previously approved Construction Cost Limitation of \$5,453,339 to \$9,727,637.

Broaddus & Associates has negotiated a revised fee with the Architect and respectfully requests the ECISD Facilities Committee consider recommending approval to the Board of Trustees of a proposed increase in the Architect's fee based on the increase in amount of the final GMP.

Per the attached Architect's Additional Services Proposal, the Architect's fee of \$382,450 would increase by \$209,550, to \$592,000. Broaddus & Associates believes that this adjustment to the Architect's fee is fair and reasonable based on the type of work involved.

Please contact me if you have any questions or if you require any additional information.

Sincerely,



Rolando L. Garcia, FAIA  
Senior Project Manager, LEED AP  
FN: 110912 ECISD RVHS Renovs Board Recom Let.docx

1100 E. Jasmine Ave. ◊ McAllen, Texas 78501 ◊ Phone: (956) 688-2307 ◊ Fax: (956) 688-2315  
1301 S. Capital of Texas Highway, Suite A-302 ◊ Austin, Texas 78746 ◊ Phone: (512) 329-8822 ◊ Fax: (512) 329-8242

**EXHIBIT** \_\_\_\_\_

ADDITIONAL SERVICES PROPOSAL #03

September 13, 2011

Rodolfo Molina, AIA, Principal  
Milnet Architectural Services  
608 S. 12th St.  
McAllen, TX 78501  
(956) 688-5656

RE: ECISD 2008 Bond Program  
Robert Vela High School (Harwell) Campus Renovations  
Revisions to Project Budget and Architect's Agreement

Gentlemen:

Please refer to the Agreement dated November 12, 2008 between Edinburg Consolidated Independent School District ("Owner") and the undersigned ("Architect") as amended to the date hereof (such agreement as so modified and amended being hereafter called the "Agreement") pursuant to which Project Architect is to perform certain services. The terms which are defined in the Agreement shall have the same meanings when used in this letter.

- 1. The Project Architect is requesting an adjustment to their fee for basic services pursuant to Article 8.5 Basic Service Fee Compensation Adjustment of the referenced Agreement:

"The basic fee lump sum compensation may be adjusted when authorized in writing by Owner and when the Construction Cost Limitation (CCL) increases more than 5% during any phase including acceptance of final GMP amount."

Per the attached GMP, Edinburg Consolidated ISD approved a GMP which is greater than 5% of the agreed to "Construction Cost Limitation (CCL)".

- 2. Project Architect agrees to an adjustment in their fee for Basic Services in accordance with the terms and provisions of the Agreement for a fee which is determined in accordance with the Agreement but which will not exceed two hundred nine thousand five hundred fifty Dollars (\$209,550.00) and for reimbursement of expenses in accordance with the Agreement, incurred solely in connection with the performance of such Basic Services.

If the foregoing is acceptable to you, please so execute by signing this letter at the space provided for this purpose.

Original Contract Amount	\$64,125.00
Previous Additions	318,325.00
Previous Deductions	0.00
<b>Net Balance Contract Amount</b>	<b>\$382,450.00</b>
This Addition	209,550.00
<b>Adjusted Contract Amount</b>	<b>\$592,000.00</b>

**Milnet Architectural Services**

By:



Name: Rodolfo Molina, AIA

Title: Principal

**Edinburg Consolidated Independent School District**

By:

Name: Dr. Rene Gutierrez, Ed.D.

Title: Superintendent of Schools

EXHIBIT \_\_\_\_\_

**EXHIBIT D**  
**GUARANTEED MAXIMUM PRICE PROPOSAL**

The Construction Manager hereby submits to The Board of Trustees of Edinburg Consolidated Independent School District for the use and benefit of The District, Group E - RVHS Renovations-Phase II, pursuant to the provisions of Article VII of the Agreement, by and between, Edinburg Consolidated Independent School District and Enriquez Enterprises, Inc. for the use and benefit of The District Group E - RVHS Renovations, dated April 14, 2009 (the Agreement"), a Guaranteed Maximum Price (GMP) for the 2008 Bond Program Group E, (as defined in the Agreement), based on the Contract Documents (as defined by the Agreement) developed for the Project, as follows:

1. A not-to exceed amount for the Cost of the Work pursuant to the Agreement:	\$ 8,344,060.00
2. A not-to exceed amount for the General Conditions pursuant to the Agreement:	353,100.00
3. A not-to exceed amount for the Construction Manager's Contingency pursuant to the Agreement:	300,000.00
4. A lump sum amount for the Construction Phase Fee pursuant to the Agreement:	391,177.00
5. Owner's Special Cash Allowance provided by the Owner:	0.00
6. Owner's Construction Contingency provided by the Owner. This is a lump sum amount from which changes are to be paid in accordance with the Uniform General Conditions and the Supplementary General Conditions. Any unused amount will be deducted from the Guaranteed Maximum Price by Change Order:	100,000.00
<b>7. TOTAL P-II GMP LINE ITEMS 1 THROUGH 6:</b>	<b>9,488,337.00</b>
	This figure shall be the Guaranteed Maximum Price (GMP), which we hereby guarantee to the Owner.
8. Previously approved Phase I GMP (attached)	239,300.00
<b>9. Grand Total Phase I &amp; Phase II GMP</b>	<b>9,727,637.00</b>

**EXHIBIT \_\_\_\_\_**

**APPROVAL OF CONTRACT AMENDMENT FOR 2008 BOND  
PROJECT MANAGEMENT SERVICES**

**Superintendent's Recommendation**

That the Board of Trustees approves the Contract Amendment for 2008 Bond Project Management services as recommended by District Administration.

**Rationale**

Broadus & Associates original Fee was for \$3,000,000 to manage \$110,700,000 of the Bond construction projects. The Board approved an Amendment 1 for \$200,000 for an additional 11 months of services to include the Robert Vela High School Project.

Since then, the project developmental cost and scope has increase to \$10,871,933 therefore, the district administration is recommending amending the contract to increase their fee by \$100,000 as shown below and on attach sheet breakdown.

Original Contract Amount	\$ 3,000,000
Amendment - 1	\$ 200,000
<u>Amendment - 2 ( 2.7%)</u>	<u>\$ 100,000</u>
New Contract Sum	\$ 3,300,000

The Facilities Committee has reviewed this item and recommended Board approval.

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
623-81-6216-00-006-299	\$ 287,139.00	\$ 287,128.90	\$ 0.00	\$ 10.01
626-81-6216-00-006-299	\$ 360,000.00	\$ 0.00	\$ 0.00	\$ 360,000.00

**Resource Personnel**

Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Dr. Rebecca Morrison
Sylvia Garcia	Robert Estrada

**Board Policy Reference**

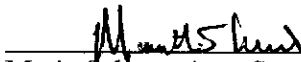
This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by:



Robert Estrada, District Architect

Approved by:



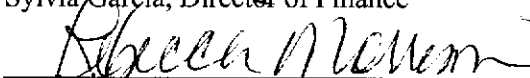
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary  
Allocations:



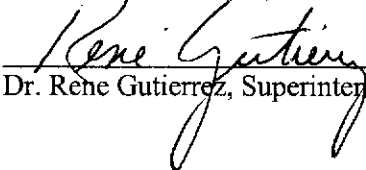
Sylvia Garcia, Director of Finance

Approved by:



Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by:



Dr. Rene Gutierrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Pages \_\_\_\_\_

## Broadus Additional Services Proposal for RVHS

1 Original 2008 Bond Budget Managed Fee:

\$ 3,000,000.00 or 2.7% of development budget (\$110,700,000)

2 Total Development Budget for RVHS

\$ 10,871,933.00

3 Additional Development/Scope Added to RVHS

\$ 10,871,933.00

BOT approved new budget

\$ (1,000,000.00)

BOT approved original budget

**\$ 9,871,933.00**

budget difference

4 Proposed Fee for additional Scope

\$ 9,871,933.00 X 2.7% = \$ 266,542.00

Previously BOT approved \$(200,000.00)

Proposed additional cost \$ 66,542.00

Includes : Tim Weldon at 75% -Construction Manager  
Joe Rafac at 25% - Cost Control  
Rolando Garcia at 25% - Project Manager  
Xochy Ortiz at 25% - Office Administrator

5 Optional Tim Weldon at full time

\$ 266,542.00

\$ 42,000.00

**\$ 308,542.00**

**Recommendation #1:**

\$ 66,542.00 Additional scope and time for coordination,  
scheduling, cost control, etc.

**Recommendation #2:**

\$ 33,458.00 For providing Tim Weldon on site full time  
construction representation

**\$ 100,000.00** Recommended Amendment

**AMENDMENT 02  
TO  
PROJECT MANAGEMENT SERVICES AGREEMENT  
BETWEEN  
EDINBURG CONSOLIDATED ISD and BROADDUS & ASSOCIATES**

Please refer to the Agreement dated September 15, 2008 between Edinburg Consolidated Independent School District ("Owner") and the Broaddus & Associates ("Consultant") as amended to the date hereof (such agreement as so modified and amended being hereafter called the "Agreement") pursuant to which Consultant is to perform certain services. The terms which are defined in the Agreement shall have the same meanings when used in this document.

1. Pursuant to Article III(B)(2) of the Agreement the compensation for Project Management Services provided for in Article VI(B) of the Contract shall be increased by the lump sum of \$100,000 (One Hundred Thousand Dollars) to a total amount of \$3,300,000 (Three Million Three Hundred Thousand Dollars) in consideration of an increase in the scope of work for this project from \$5,453,339 to 9,727,637. Consultant will invoice Owner \$27,272 (Eighteen Thousand One Hundred Eighty-One Dollars) on a monthly basis averaged out over the additional contract period.
2. Article V(C) of the Agreement is amended to stipulate an anticipated period of the Agreement of thirty-six (36) months from the date of execution of the original contract, subject to modifications and adjustments due to unforeseen circumstances, which may occur during completion of the Bond Program Project during which time the Consultant will provide Owner the program management and construction management services which are generally described as "Consultant's Project Management Functions and Services" in the original agreement document.

If the foregoing is acceptable to you, please so execute by signing the enclosed copy of this document at the space provided for this purpose and by inserting the date upon which Consultant is authorized to commence performance of the Services described in Paragraph 1 above.

Sincerely yours,

Broaddus & Associates, Inc.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Edinburg Consolidated ISD

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Accepted on this \_\_\_\_\_ day of \_\_\_\_\_, 2011

**EXHIBIT** \_\_\_\_\_

AGREEMENT AMENDED AS FOLLOWS:

Part V. Compensation

ORIGINAL CONTRACT AMOUNT	<u>\$3,000,000</u>
PREVIOUS ADDITIONS	<u>\$ 200,000</u>
PREVIOUS DEDUCTIONS	<u>\$ 0</u>
NET BALANCE CONTRACT AMOUNT	<u>\$3,200,000</u>
THIS (Addition) (Deduction):	<u>\$ 100,000</u>
ADJUSTED CONTRACT AMOUNT	<u>\$3,300,000</u>

**APPROVAL OF RFQ 11-22 RANKING FOR THE DISTRICT'S COOL SCHOOL GRANT**

**Superintendent's Recommendation**

That the Board of Trustees approve RFQ 11-22 Ranking for the District's Cool School Grant as prepared by Administration.

**Rationale**

The District Administration is recommending an Engineering Firm to perform services for the Cool School Grant in the event that the Grant is awarded. Because of the short time line to complete Design and Construction, the Administration would like to have the firm selected if awarded September 30, 2011. If the Grant is not awarded, then no contract will be executed.

The Administration evaluated and ranked RFQ 11-22 (Attached) and recommends DBR Engineering as being the most qualified and advantageous firm for this project. The contract will be negotiated at an hourly rate not to exceed a total contract cost of \$75,000.

Engineering services include the following:

- Preparing Plans and Specifications
- Outside Air Calculations
- Retro Commissioning
- Construction Administration
- Prepare Applications for review and submittals

Engineering services are 100% reimbursable. See attached exhibit.

**The Facilities Committee has reviewed this item and recommended Board approval.**

**Budgetary Information**

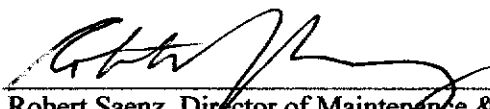
Account Number	Appropriation	Encumbrance	Expenditure	Balance
199-51-6249-63-936-299	\$ 217,644.00	\$ 1,800.00	\$ 4,315.42	\$211,528.58

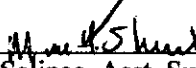
**Resource Personnel**

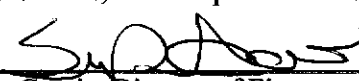
Dr. Rene Gutiérrez  
 Mario Salinas  
 Dr. Rebecca Morrison  
 Sylvia Garcia  
 Robert Saenz

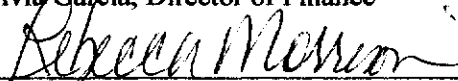
**Board Policy Reference**

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by:   
 Robert Saenz, Director of Maintenance & Facilities

Approved by:   
 Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations:   
 Sylvia Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Superintendent for Finance

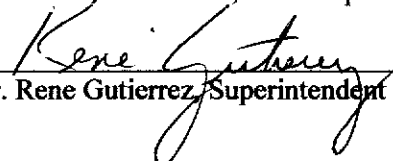
Recommended by:   
 Dr. Rene Gutierrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Pages \_\_\_\_\_

**Cool Schools  
RFQ 11-22 Engineer Ranking Sheet**

Evaluator No: _____	Chanin Engineering, LLC			DBR Engineering Consultants			Hinojosa Engineering			TAG - The Alex Group		
	Weight Factor	Grade Points	Points	Weight Factor	Grade Points	Points	Weight Factor	Grade Points	Points	Weight Factor	Grade Points	Points
1 Experience	10	5	50	10	10	100	10	10	100	10	10	100
2 Past Performance	15	7	105	15	10	150	15	7	105	15	5	75
3 Personnel & Mgmt. Team	15	7	105	15	10	150	15	7	105	15	7	105
4 Reference	30	25	750	30	24	720	30	25	750	30	23	690
5 Meeting Overall Needs	30	4	120	30	4	120	30	5	150	30	3	90
<b>TOTAL POINTS</b>			<b>1130</b>			<b>1240</b>			<b>1210</b>			<b>1060</b>

**Ranking Committee**

Robert Saenz, Maintenance Director



Rene Olivarez, District Engineer



Robert Estrada, District Architect



**EXHIBIT** \_\_\_\_\_

## RFQ 11-22 Ranking Criteria

### 1. Experience

5 points	0-5 years experience in similar projects
7 points	5-10 years experience in similar projects
10 points	10 + years experience in similar projects

### 2. Past Performance

5 points	0-5 similar projects experience
7 points	5-10 similar projects experience
10 points	10 + similar projects experience

### 3. Management Team

5 points	0-5 staff members and 1- license professional in field
7 points	5-10 staff members 1- 5 license professionals in field
10 points	10 + staff members 5 plus license professionals in field

### 4. Reference

1-25 points	References score
-------------	------------------

### 5. Meet overall needs

1-5 points	Firms Location, Experience, Past Performance, Management Team
------------	---

**EXHIBIT** \_\_\_\_\_

### Engineering Services Required for Grant Project

Facility	Project scope	Method	Plans and specifications	Outside air calculations	Retro-Commissioning / Test and Balance	Construction Administration	Prepare pay applications for review and submittal
South	Replace 2 Chiller, 5 AHU (Air Handling Unit) Test and balance	Turn-key	X	X	X	X	X
Memorial	Replace 2 Chiller	Turn-key	X			X	X
BL Garza	Replace 46 RTU (Roof top units) Test and balance	In-house	X	X	X	X	X
Canterbury	Replace 31 split system units	In-house	X	X		X	X
Cavazos	Replace 35 split system units	In-house	X	X		X	X
Cano/Gonzalez	Replace 35 split system units	In-house	X	X		X	X
Kennedy	Replace 25 split system units	In-house	X	X		X	X

**EXHIBIT** \_\_\_\_\_





*The Legacy Of Excellence Continues*

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
FACILITIES DEPARTMENT  
1305 E. SCHUNIOR  
EDINBURG, TEXAS 78540  
PHONE (956) 289-2578  
FAX (956) 316-7265

## DBR Engineering ECISD Completed Job List

**Dr. Rene Gutierrez,**  
Superintendent of Schools

**Mario Salinas**  
Assistant Superintendent  
of Administration

\*

**Robert Estrada A.I.A.**  
District Architect

**Heralio Perez, Jr.**  
Project Manager

**Norma Salinas**  
Facilities Secretary

Edinburg CISD - Dr. Kay Teer Crawford ES (No. 28-La Sienna) - ROFA Architects

Edinburg CISD - Alfonso Ramirez ES (No. 29-Sugar and Alberta Rd.) - ROFA Architects

Edinburg CISD - Macaria Gorena ES (No. 31-Cano/Gonzalez) - ROFA Architects

Edinburg CISD - R.C. "Fito" Flores/Mark Anthony Zapata ES (No. 30-Rooth Rd.) - ROFA Architects

Edinburg CISD - Robert Vela HS (No. 4) - Milnet

Edinburg CISD - HS No. 4 Upgrades - Milnet

Edinburg CISD - Cats Stadium and Barrientes MS Field Lighting - Edinburg Consolidated Independent School District

Edinburg CISD - ES - Energy Model and Life Cycle Cost Analysis - ROFA

Edinburg CISD - Old Edinburg HS/New Harwell MS - Milnet

Edinburg CISD - Brewster ES Parking Lot Lighting - J.E. Saenz & Associates

Edinburg CISD - Canterbury ES, Escandon ES, Guerra ES, Kennedy ES, Truman ES, Zavala ES Six Classroom Additions - ROFA Architects

Edinburg CISD - Lincoln ES and San Carlos ES Classroom Additions - Gignac & Associates

Edinburg CISD - Operation Complex - Site Lighting - J.E. Saenz & Associates

Edinburg CISD - Operation Complex - CA - J.E. Saenz & Associates

Edinburg CISD - Miscellaneous Projects - ROFA Architects

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

Es la poliza del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religion, raza, color, origen nacional, ni por discapacidad dentro de sus programas educacionales.

**EXHIBIT \_\_\_\_\_**

CONFLICT OF INTEREST QUESTIONNAIRE		FORM CIQ
For vendor or other person doing business with local governmental entity		
<p>This questionnaire is being filed in accordance with chapter 176 of the Local Government Code by a person doing business with the governmental entity.</p> <p>By law this questionnaire must be filed with the records administrator of the local government not later than the 7<sup>th</sup> business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.</p> <p>A person commits an offense if the person violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.</p>	OFFICE USE ONLY	
		Date Received
1	Name of person doing business with local governmental entity. <b>DBR Engineering Consultants, Inc.</b>	
2	<input type="checkbox"/> Check this box if you are filing an update to a previously filed questionnaire.  (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than September 1 of the year for which an activity described in Section 176.006 (a), Local Government Code, is pending and not later than the 7 <sup>th</sup> business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)	
3	Describe each affiliation or business relationship with an employee or contractor of the local governmental entity who makes recommendations to a local government officer of the local governmental entity with respect to expenditure of money. <b>None</b>	
4	Describe each affiliation or business relationship with a person who is a local government officer and who appoints or employs a local government officer of the local governmental entity that is the subject of this questionnaire. <b>None</b>	

Amended 01/13/2006

EXHIBIT \_\_\_\_\_

### CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ  
Page 2

For vendor or other person doing business with local governmental entity

5 Name of local government officer with whom filer has affiliation or business relationship. (Complete this section only if the answer to A, B, C is YES.)

This section, item 5 including subparts A, B, C & D, must be completed for each officer with whom the filer has affiliation or business relationship. Attach additional pages to this Form CIQ as necessary

A. Is the local government officer named in this section receiving or likely to receive taxable income from the filer of the questionnaire?

Yes  No

B. Is the filer of the questionnaire receiving or likely to receive taxable income from or at the direction of the local government officer named in this section AND the taxable income is not from the local governmental entity?

Yes  No

C. Is the filer of this questionnaire affiliated with a corporation or other business entity that the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

Yes  No

D. Describe each affiliation or business relationship.

6 Describe any other affiliation or business relationship that might cause a conflict of interest.

*None*

7

*Randall E. Cunny*  
Signature of person doing business with governmental entity

*9.22.2011*  
Date

Amended 01/13/2006

EXHIBIT \_\_\_\_\_

**APPROVAL OF THE CONTRACT/CONSULTANT AGREEMENT WITH TEXAS VALLEY COMMUNITIES FOUNDATION-ENCORE (ENGAGING COMMUNITIES FOR COLLEGE READINESS) FOR ALL MIDDLE SCHOOLS AND BREWSTER SCHOOL TO PARTICIPATE IN THE ENCORE SATURDAY CAMPS**

**Superintendent's Recommendation:**

That the Board of Trustees approves the contract/consultant agreement with Texas Valley Communities Foundation-ENCORE (Engaging Communities for College Readiness) for all middle schools and Brewster School to participate in the ENCORE Saturday CAMPS.

**Rationale:**

Engaging Communities for College Readiness (ENCORE) CAMPS are to promote the importance of higher education and college readiness, increase student awareness of different career opportunities, motivate students and parents to work collaboratively with schools in the college readiness process, provide guidance and support for parents to ensure their children are ready for a college education and the workforce and provide RGV school administrators and board trustees with on-going support and resources to ensure their students graduate high school ready for college.

Students will actively participate in the ENCORE Saturday CAMPS at Barrientes Middle School, B.L. Garza Middle School, Brewster School, Harwell Middle School, Longoria Middle School, Memorial Middle School and South Middle School during the 2011-2012 school year. Every ENCORE CAMP has been carefully prepared and calculated with necessary arrangements and costs to serve a capacity of no less than 50 students, half of which are gifted and talented students. Additional student attending will be at no cost to the district.

This contract was negotiated by Griselda Quintanilla, Career & Technical Education Director and Angelica Perez, District Gifted & Talented Specialist. This is a sole source item.

Connection to the District Plan: District Goal One: Academic Excellence  
Objective 1: ECISD will offer all students a challenging high quality interdisciplinary curriculum and will provide an Effective delivery system to ensure that all students demonstrate an increase on the math, reading, writing, science, and social studies sections of the Spring 2012 TAKS/STAAR administration.

**Budgetary Information:**

3 Saturday CAMPS and 1 Saturday CAMP In Kind provided by ENCORE Partners  
7 Campuses at \$14,571

**Grand Total: \$102,000**

Account	Description	Appro.	Encumb.	Expend.	Balance
162-11-6412-00-001-222000	Travel & Subsistence for Students	60,256	435	460	59,361
162-11-6412-00-002-222000	Travel & Subsistence for Students	57,701	360	-0-	57,341
162-11-6412-00-003-222000	Travel & Subsistence for Students	48,381	210	-0-	48,171
168-11-6412-00-890-221000	Travel & Subsistence for Students	22,500	-0-	-0-	22,500
193-11-6412-00-999-231000	Travel & Subsistence for Students	118,506	-0-	-0-	118,506

**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services  
Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations  
Sylvia Garcia, Director of Finance  
Griselda H. Quintanilla, Director for Career and Technical Education  
Angelica Perez, District Gifted/Talented Specialist

**Board Policy Reference and Compliance:**

This item is in accordance with Board Policy EEL (Legal): Contracting for Instruction with outside agencies.

Prepared by Griselda H. Quintanilla, Career & Technical Education Director  
Angelica Perez, District Gifted/Talented Specialist

Approved by Maria Luisa Guerra  
Maria Luisa Guerra, Asst. Supt. for Instruction & Support Svcs.

Within Budgetary Allocation Sylvia Garcia  
Sylvia Garcia, Director of Finance

Finance Department Approval Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Supt. for Finance and Operations

Recommended by René Gutiérrez  
Dr. René Gutiérrez, Superintendent of Schools

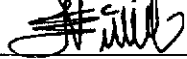
# CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Texas Valley Communities Foundation referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 102,000 for services and related expenses. \*

Approved and accepted by Contractor this 20 day of September 2011.



Contractor's Signature

Contractor's Name: Texas Valley Communities Foundation

Address: 1098 W. Expresswy 83 City: Mercedes State: TX Zip Code: 78570

Social Security: \_\_\_\_\_ Contract Period From: Oct. 2011 to April 2012

Scope of Work: ENCORE Saturday CAMPs 2011-2012

Amount of Fee: \$102,000

162-11-6412-00-001-222000
162-11-6412-00-002-222000
162-11-6412-00-003-222000
168-11-6412-00-890-221000
193-11-6412-00-999-231000

Funding Account Number: \_\_\_\_\_

Contracted Services must be approved **14 days prior of work**. A **Purchase Order** must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. **Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.**

**FOR CONTRACTS OVER \$10,000**

**Termination of Contract:** Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

**\*Contracted Services totaling over \$5000.00 require prior board approval.**

**Nondiscrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its' educational programs.

**White – Vendor**

**Yellow – Originator**

**Pink – Accounts Payable**

EXHIBIT \_\_\_\_\_



**Edinburg Consolidated Independent School District  
Sole Source Affidavit**

RESET FORM

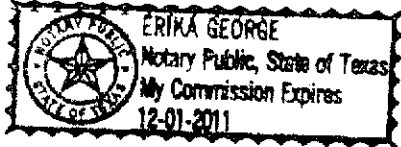
**BEFORE ME**, the undersigned official, on this day, personally appeared Gilbert S. Maldonado  
A person known to me to be the person whose signature appears below, who after being duly  
sworn upon his oath deposed and said:

1. My name is Gilbert S. Maldonado. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
Texas Valley Communities Foundation
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)  
ENCORE Saturday Camps 2010-2011
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

*Gilbert S. Maldonado*  
(Signature)

SUBSCRIBED AND SWORN to before me on this 15 day of April, 2010

(Seal) *Erika George*  
(Notary Public, State of Texas)  
Erika George  
(Printed Name)  
12-01-2011  
(Date Commission Expires)



Company Name: Texas Valley Communities Foundation  
Address: 2836 W. Trenton Road  
City, State, Zip: Edinburg, TX 78541  
Telephone: 956-630-3331 Fax: 956-630-3344  
Contact Person: Gilbert Maldonado Email: gilbert@tvcof.org

EXHIBIT \_\_\_\_\_

**SOLE SOURCE MEMORANDUM**

DATE: September 20, 2011  
TO: Assistant Superintendent for Finance & Operations  
FROM: Maria Lusia Guerra CAMPUS: Administration  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Texas Valley Communities Foundation  
(Name of Vendor)

PURCHASE AMOUNT: \$ 102,000 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
ENCORE Saturday CAMPs 2011-2012


I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Maria Lusia Guerra 9/22/2011  
Signature Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

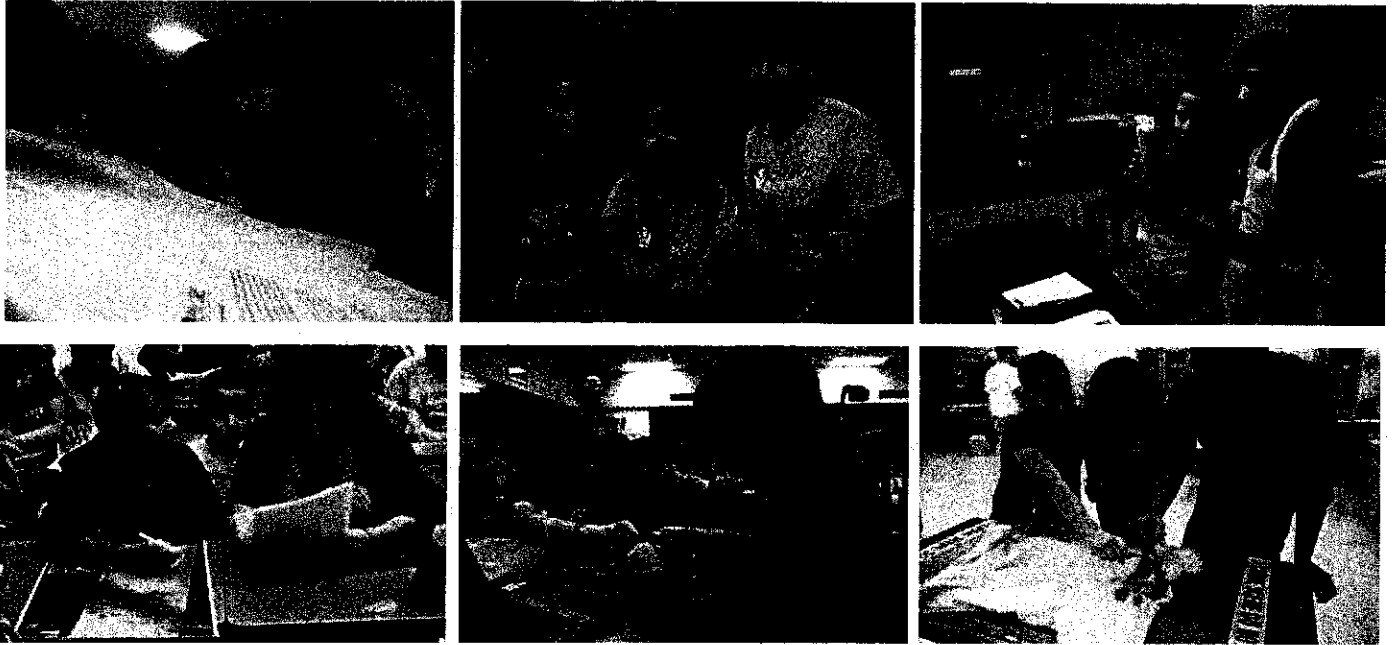
EXHIBIT \_\_\_\_\_



# ENCORE

Engaging Communities for College Readiness

Career Awareness & Mentorship Program



BILL & MELINDA  
GATES *foundation*

ENCORE is a program developed by Texas Valley Communities Foundation in partnership with the Bill and Melinda Gates Foundation.

## ENCORE Career Awareness and Mentorship Program

Engaging Communities for College Readiness (ENCORE) is a program developed in 2007 by Texas Valley Communities Foundation in partnership with the Bill and Melinda Gates Foundation. ENCORE's primary goal is to ensure that all students in the Rio Grande Valley (RGV) graduate from high school fully prepared for college, work, and life.

ENCORE has established key partnerships with public school districts and private schools to develop and implement the ENCORE Career Awareness and Mentorship Program (CAMP), a research-data driven program designed to improve educational achievement by providing students and their families a significant college and career readiness experience.

The mission of the ENCORE CAMP is for students and their parents to understand the importance and benefits of a college education by exploring different careers paths in the areas of science, technology, engineering, math and business during non-school hours. Students explore professional careers through mentoring experiences and inquiry-based interactive activities through the use of tablet computer technology throughout the ENCORE CAMP experience.

The goals of the ENCORE CAMP Program are to:

- Promote the importance of higher education and college readiness to students and parents by increasing student awareness on different career opportunities
- Motivate students and parents to work collaboratively with schools in the college readiness process
- Provide guidance and support for parents to ensure their children are ready for a college education and the workforce

**ENCORE Family College Readiness Sessions** – A recent research report conducted by Texas Valley Communities Foundation indicates that parents are key in the college readiness process. Based on the research findings, ENCORE developed a strong and dynamic parental involvement and family literacy component to promote awareness and prepare parents with the knowledge they need to guide and improve their children's academic success for an effective college preparation.

Parents with their children participate in hands-on college readiness activities conducted concurrently, in English and Spanish, where they explore the ultimate benefits of a college education. They learn how to better prepare their children for college with reflective activities in which parents understand their role in the college readiness process. Parents walk away from the ENCORE Parent College Readiness sessions with renewed knowledge, hope and inspiration to develop a college readiness environment at home. These sessions take a holistic approach to college readiness by empowering parents and their children with the tools they need to work collaboratively toward higher education attainment.

ENCORE CAMP activities are essential to prepare students with the following 21st century skills:

- Communication
- Teamwork
- Critical-Thinking
- Problem-Solving
- Global Awareness
- Creativity and Innovation

The teaching dynamics of all ENCORE CAMP activities are characterized by being:

- Inquiry-based driven
- Project-based oriented
- Real-world based
- Technology-integrated

The ENCORE CAMP has been successfully implemented with thousands of middle and high school students from different South Texas school districts. After conducting a research study based on ENCORE Scholar survey, one main finding was the positive shift of student's attitude and perception of a college education.

All ENCORE CAMP activities are designed to:

1. Improve the academic knowledge, career awareness and achievement performance of students.
2. Integrate and introduce students to Academic Career and Technology Education Courses (CTE).
3. Link post-secondary access to fast-growing professional careers in areas of Science, Technology, Engineering, Mathematics and Business.

4. Explore all aspects of future job opportunities in fast-growing industries.
5. Expand and integrate the use of technology in the classroom.
6. Serve as Professional Development Opportunities for teachers to improve effectiveness in classroom instruction and student comprehension.
7. Serve different types of student special education populations.

## **ENCORE CAMP Days**

**All CAMP Day activities are aligned to the Texas College Readiness Standards.**

- 1. Architecture Day**
- 2. Go Green Day**
- 3. Biotech Day**
- 4. App Developer Day (In-Kind) Provided by TVCOF Partners**

## Architecture Day

**Description:** Architecture Day provides Scholars with information about entering the field of architecture while helping them realize that mathematics are an important source of cross-disciplinary knowledge that is essential for success as they construct their future plans. Scholars are faced with a hands-on architecture challenge that builds on their content knowledge as well as career awareness and builds on 21<sup>st</sup> Century skills essential to college and career success. Throughout the process, Scholars are mentored by local Architects as well as university mentors enrolled in Architecture and Engineering programs.

**Standards Alignment:** Architecture Day will provide Scholars with activities that incorporate the following THECB College and Career Readiness Standards in Mathematics: Numeric, Geometric, Measurement, Problem Solving and Reasoning, Communication and Representation, and Connections. Architecture Day focuses on student success and aims to provide Scholars with challenging mathematics-based activities in order to help them develop ways of thinking about mathematics as a process of analysis and interpretation that enables them to work with a range of complex questions, topics, and issues.

**Partners:**

Kell-Munoz Architect

**Included:**

- Architecture Kit
- ENCORE Architecture Journal/Notebook
- Secondary and Post-secondary Architecture Pathways
- Family Architecture Extension Project
- Professional and University Scholar Mentors
- Door Prizes

**Facilitators:** 3

**Capacity:** 50 Scholars

## Go Green Day

**Description:** Keeping key cognitive skills at the forefront, Go Green Day aims to provide challenging activities that focus on ensuring that Scholars are ready to explore the complexity of the natural world, grapple with new ideas and divergent interpretations, and to master the powerful techniques of collecting, organizing, and analyzing information that scientists use in their investigations. Go Green Day will make use of activities, including the construction of wind turbines and solar powered cars that engage Scholars in scientific inquiry while requiring them to utilize other foundational skills such as mathematics, communication, and social ethics, as well as personal skills such as time management, self-discipline, and organization. In this session, Scholars

**Standards Alignment:** Go Green Day will be conducted with an emphasis on Environmental Science while incorporating the following THECB College and Career Readiness Standards in Science: Scientific Ways of Learning and Thinking; Scientific Applications of Mathematics; Scientific Applications of Communication; Science, Technology, and Society; Cross-disciplinary themes; Biology (Ecology); Physics; and Earth and Space Sciences (Earth systems).

**Partners:**

Boeing

**Included:**

- Go Green Kit
- ENCORE Go Green Journal/Notebook
- Secondary and Post-secondary Alternative Energy Pathways
- Family Alternative Energy Extension Project
- Professional and University Scholar Mentors
- Door Prizes

**Facilitators:** 3

**Capacity:** 50 Scholars

## Biotech Day

**Description:** Biotech Day activities will ask Scholars to use multiple representations to demonstrate links between mathematical and real world situations as Scholars grow to know and understand the use of mathematics in a variety of careers. Furthermore, Biotech Day will require Scholars to demonstrate literacy in computer use by utilizing computer models, applications to emphasize the ever-growing role of technology in society. Scholars will examine the Genome Project and compete in a Biotechnology Challenge.

**Standards Alignment:** Biotech Day will introduce Scholars to the interdisciplinary nature of careers in the Engineering and Technology field while incorporating the following THECB College and Career Readiness Standards in Science and Mathematics: Scientific Applications of Mathematics; Scientific Applications of Communication; Science, Technology, and Society; Biology (Ecology); Physics; Environmental Science; Geometric Reasoning; Measurement Reasoning; Problem Solving and Reasoning; Communication and Representation; and Connections.

**Partners:**

Sargent-Welch

**Included:**

- Biotech Kit
- ENCORE Biotech Journal/Notebook
- Secondary and Post-secondary Biotechnology Pathways
- Family Biotech Extension Project
- Professional and University Scholar Mentors
- Door Prizes

**Facilitators:** 3

**Capacity:** 50 Scholars

## App Developer Day (In-Kind)

**Description:** App Developer Day will introduce Scholars to careers in the Web and Digital Media field while emphasizing the necessity of engaging technology given its presence in all aspects of society. Scholars will learn that the development and maintenance of technology is vital to the future given the interdependence of today's global communities by being introduced to careers ranging from Network Technician to Media Producer. App Developer Day will provide Scholars with the opportunity to experience the behind-the-scenes development of websites and how their creation is vital for communication and business in the existing global community by interacting with Millennial App Developers.

**Standards Alignment:** App Developer Day activities will incorporate the following THECB College and Career Standards in Social Sciences: Interrelated Disciplines and Skills; Diverse Human Perspectives and Experiences; Interdependence of Global Communities; Analysis, Synthesis, and Evaluation of Information; and Effective Communication.

**Partners:**

AT&T

**Included:**

- App Developer Kits
- Scholars will work using Tablet Technology Kits (IPads)
- ENCORE App Developer Journal/Notebook
- Secondary and Post-secondary Web Development Pathways
- Family Web Development Extension Project
- Professional and University Scholar Mentors
- Door Prizes

**Facilitators:** 3

**Capacity:** 50 Scholars

## **TVCOF Contributions for the ENCORE CAMP Program**

### **State Farm & Gates Foundation \$20,000**

State Farm and Gates Foundation will sponsor seven ENCORE College Readiness Family Sessions for each of the CAMPs, these seven sessions will be conducted concurrently in English and Spanish. Food, beverages and program supplies will be provided to the families.

### **ENCORE Program (In-kind)**

The ENCORE program will be designing invitations, brochures, program registration forms and assist in the recruitment of students and parents. An online survey system and other data collection tools will be developed to evaluate the effectiveness of the program. Pictures and videos will be taken to promote in the media the school district outreach efforts in the area of college and career readiness. Industry professionals and college students will participate as mentors in the ENCORE CAMP Programming.

### **ENCORE CAMP Value Package:**

- Admission to four CAMP Days of the ENCORE CAMP (8:00 a.m. - 3 p.m.)
  - Architecture Day – Level 1
  - Go Green Day – Level 2
  - Biotech Day – Level 2
  - App Developop Day - Level 2 (In-Kind)
- ENCORE CAMP Supplies
- Professional and Student Mentorship Opportunities provided by ENCORE Partners (In-kind)
- ENCORE Partners College and Career Readiness Presentations (In-kind)
- Media exposure to ECISD Student and Parent Outreach activities (In-kind)
- Student Evaluation Reports of ENCORE CAMP Implementation Phase
- District Executive Summary on ENCORE CAMP Program Implementation
- Development of Photo and Video Sessions of Student and Parent Work
- College Readiness Family Sessions (**Gates Foundation and State Farm In-kind contribution**)

**Total Implementation Campuses: 7**

**Total Cost per Campus: \$14,571**

**Capacity: 50 students**

**Total Proposal Amount: \$102,000**

Note: Billing has been formatted by campus not by student participation. Every ENCORE CAMP has been carefully prepared and calculated with necessary arrangements and costs to serve a capacity of no less than 50 students, half of which will be GT Students. Additional students attending will be at no cost to the district.

**Edinburg CISD Campuses**

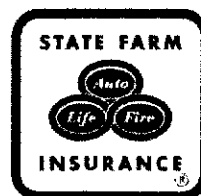
- B.L. Garza and (50 students)
- Brewster Middle School (50 students)
- Memorial Middle School (50 students)
- Harwell Middle School (50 students)
- South Middle School (50 students)
- Barrientes Middle School (50 students)
- Longoria Middle School (50 students)

**Tentative Implementation Dates**

- September 2011 – August 2012
- September 2011 – August 2012
- September 2011 – August 2012
- September 2011 – August 2012
- September 2011 – August 2012
- September 2011 – August 2012
- September 2011 – August 2012

The ENCORE CAMP hosted at Memorial Middle School/ B.L. Garza Middle School will be conducted simultaneously with Brewster Middle School Students.

**ENCORE Partners**



**Contact Information:**

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