



**Edinburg Consolidated Independent School
District**

Regular

Tuesday, September 13, 2011 6:00 PM

Agenda of Regular Meeting

The Board of Trustees Edinburg Consolidated Independent School District

A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held September 13, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM
Presenter: President David Torres
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE
Presenter: Mrs. Carmen Gonzalez
3. CERTIFICATION OF PUBLIC NOTICE
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on September 9, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.
Presenter: President Torres
4. AWARDS & RECOGNITION
Presenter: Superintendent Rene Gutierrez
 - A. Harwell Middle School Selected as an AVID National Demonstration School
 - B. Texas Valley Communities, State Farm, and Bill and Melinda Gates Foundations Award \$20,000 to ECISD-ENCORE College Readiness Family Sessions
 - C. Twenty Campus Labs Achieve Creative Education Institute's "Exemplary" Status
 - D. Edinburg High School Athletic Program Earns "2011 Athletic Program of the

Year"

5. SUPERINTENDENT'S REPORT

Presenter: Superintendent Gutierrez

- A. Update on 2008 Bond Construction Projects by Broaddus & Associates
- B. Update on Health Insurance Program for Second Quarter 2011 by Blue Cross/Blue Shield of Texas
- C. Update on Energy Grant
- D. Enrollment as of September 9, 2011
- E. Teacher Vacancies

6. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Torres

- A. (109A- 1) Minutes for Public Hearing and Regular Board Meeting on August 23, 2011, and Special Called Board Meetings on August 24, 2011 and August 26, 2011 7
- B. (109A- 2) BID 11-10 Diplomas and Related Graduation Items, First and Final Contract Renewal COST \$22,000.00 SOURCE Local Funds 20
- C. (109A- 3) BID 11-185 Magazines and Periodical Subscriptions COST \$15,000.00 SOURCE All Funds 26
- D. (109A- 4) RFP 10-175 Student Picture Services, First Year Contract Renewal 29
- E. (109A- 5) RFQ 09-132 Athletic Team Physician, Second and Final Contract Renewal COST \$43,000.00 SOURCE Athletic Funds 41
- F. (109A- 6) TASB 12-04 Gators and ZTrak Mower for Edinburg North and Economedes High Schools and CATS Stadium COST \$25,840.74 SOURCE Athletic Funds 46

8. ACTION AGENDA

Presenter: President Torres

- A. (109A- 7) BID 11-179 Daily Math Practice Series COST \$50,676.32 SOURCE Federal Funds 52
- B. (109A- 8) GoDIRECT/TCPN 12-01 District Wide Technology Equipment COST \$1,514,545.00 SOURCE All Funds 58

C. (109A- 9) RFQ 11-214 Physical Therapy Services for Special Education Department COST \$175,000.00 SOURCE State Special Education Funds	63
D. (109A-10) SOLE SOURCE 11-225 Mobile Relays Radio Repeater Services COST \$51,000.00 SOURCE All Funds	68
E. (109A-11) Commit Fund Balance for Robert Vela High School Additional Renovation Costs in Accordance with Governmental Accounting Standards Board 54	72
F. (109A-12) Nominate Candidate(s) to Serve on the Hidalgo County Appraisal District Board of Directors for 2012-2013 and Approval of Resolution 2012-01 for Nomination	73
G. (109A-13) Contract with Diana Ramirez of D.M.R. Educational Consulting Inc to Provide Training for Elementary and Secondary Teachers for the 2011-2012 School Year COST \$95,200.00 SOURCE Local and Federal Funds	82
H. (109A-14) Supplementary Instructional Software from Rosetta Stone, Ltd to Support English Language Learners COST \$39,500.00 SOURCE State and Federal Funds	87
I. (109A-15) Accept Contract/Consultant Agreement with Teacher Created Materials Publishing Company for Staff Development in Meeting the State Required Six Hour Gifted & Talented Update COST \$42,476.04 SOURCE Gifted & Talented Funds	90
J. (109A-16) Implementation Agreement Between the Advancement Via Individual Determination Center and Edinburg Consolidated Independent School District COST \$114,433.00 SOURCE AVID Funds	95
K. (109A-17) Accept Grant Award from Reading is Fundamental (RIF) Inc Agreement with the Department of Education Between Edinburg CISD--Local RIF with the Department of Education to Operate a <i>Books for Ownership</i> Program, Agreement End Date of May 31, 2012 COST \$14,160.00 SOURCE Local Funds	106
L. (109A-18) RFP 11-201 District and Campus Educational Consultant for Federal Programs COST \$145,750.00 SOURCE Federal and State Funds	120
M. (109A-19) Library Books from Awarded Vendors through the Region One Library Purchasing Cooperative for Fiscal School Year 2011-2012 for Thirty-one Elementary Schools, Brewster School, Six Middle Schools, and Three High Schools COST \$442,300.00 SOURCE Local Funds	126

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by

Section 551.071 through and including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

- A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:
 - 1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
 - 2. Update on Pending Litigation
 - 3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
 - 4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
 - 5. Discussion with Attorney Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property
 - 1. Discussion on Acquisition of Possible Land Donation for Future Development
 - 2. Discussion on Proposed Contracts for Land Purchases
 - 3. Discussion Regarding Sam Houston Property
 - C. Section 551.074--Personnel Matters
 - 1. Discussion of Employment for
 - a. Speech Language Pathologist
 - b. Director for Child Nutrition Services
 - c. Financial Aid Officer, Economedes High School
 - 2. Discussion of Employment, Reassignments, Resignations, and Retirements
 - 3. Update of Pending Personnel Investigations
 - D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
 - E. Section 551.082--Discipline of a Public School Child
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION
- Presenter: President Torres
- A. Section 551.071--Consultation with Attorney
 - 1. Consideration of and Possible Action Regarding Construction at Edinburg High School
 - 2. Consideration of and Possible Action Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property

C. Section 551.074--Personnel Matters

1. Consideration of and Possible Action Regarding Employment of Speech Language Pathologist
2. Consideration of and Possible Action Regarding Employment of Director for Child Nutrition Services
3. Consideration of and Possible Action Regarding Employment of Financial Aid Officer, Economedes High School
4. Consideration of and Possible Action Regarding Employment, Reassignments, Resignations, and Retirements

D. Section 551.082--Discipline of Public School Child

11. ADJOURNMENT

Presenter: President Torres

APPROVAL OF MINUTES FOR BOARD MEETINGS

Superintendent's Recommendation

Board of Trustees approval of minutes for the following board meeting(s):

Public Hearing (Budget and Tax Rate) on August 23, 2011
Regular Board Meeting on August 23, 2011
Special Called Board Meeting on August 24, 2011
Special Called Board Meeting on August 26, 2011

Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

Paperwork Impact

No additional paperwork will be generated.

Budgetary Information

The budget will not be impacted.

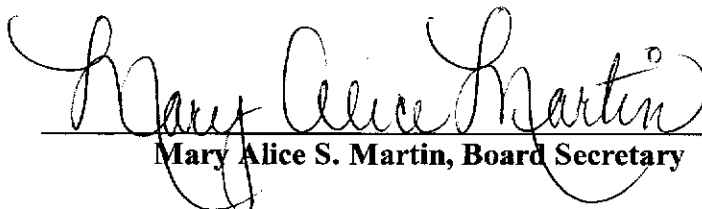
Resource Personnel

Dr. René Gutiérrez

Board Policy Reference and Compliance

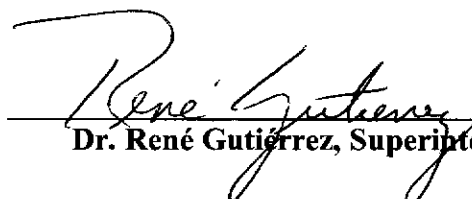
This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by



Mary Alice S. Martin, Board Secretary

Recommended by



Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT A, PAGES 1-12

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

August 23, 2011

On the 23rd day of August 2011, the Board of Trustees for the Edinburg Consolidated Independent School District met for a public hearing (2011-2012 budget and tax rate) with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Juan "Sonny" Palacios Jr., Member
Ciro Treviño, Secretary	Robert Peña Jr., Member

Absent from the meeting was Member Jaime R. Chavana.

Present at the request of the superintendent was Renee Betancourt, board attorney.

NOTE: If more detailed information regarding the presentations and discussion is desired, the audio and video-taped recordings are available through the superintendent's office.

President Torres, who conducted roll, called the meeting to order at 5:33 p.m. He then asked for certification that **Public Notice** had been posted at the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on August 19, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

As a culmination of six budget workshops, Superintendent Gutiérrez stated that a public hearing must be held to comply with state requirements regarding the adoption of district budget and tax rate.

Dr. Rebecca Morrison, Assistant Superintendent of Finance & Operations proceeded with the presentation regarding **Agenda III Discussion on Proposed Budget and Tax Rate for the 2011-2012 School Year** in which she highlighted the increase of the Maintenance & Operations tax rate from \$1.0400 to \$1.1700 and Debt Service tax rate decrease from \$0.1998 to \$0.0698 for a total tax rate of \$1.2398 (overall no change from the 2010 tax rate). She added that fund balances for 2010-2011 of \$37,341,024 on August 31, 2011 and \$49,831,313 for 2011-2012 on August 31, 2012 are projected. Proposed budget of \$366,265,193 for 2011-2012 is a decrease of net \$20,992,726 from the 2010-2011 proposed amended composite budget.

Dr. Morrison stated that reflected in the 2011-2012 budget are the start up costs of \$6,453,614.00 for Vela High School, reduction of \$342,549,167.00 in ECISD taxable values, and no salary increases to the current salary schedules. With the adoption of Resolution 2011-07 based on the legal opinion by O'Hanlon, McCollom & Demerath of Governor Perry's declaration of several Texas counties including Hidalgo County as disaster areas will enable Edinburg CISD to recover monies used to repair district facilities/property that were damaged due to Hurricane Alex.

At 5:50 p.m., President Torres opened the floor for **Agenda IV Public Comments Regarding Proposed Budget and Tax Rate for the 2011-2012 School Year**. Luis Tovar asked, "No pay raises, therefore, no steps?" "That's correct," confirmed Superintendent Gutierrez.

EXHIBIT A

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn**. The motion carried.

President Torres adjourned the meeting at 5:51 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-2

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

August 23, 2011

On the 23rd day of August 2011, the Board of Trustees for the Edinburg Consolidated Independent School District met in **regular session** with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Jaime R. Chavana, Member
Ciro Treviño, Secretary	Juan "Sonny" Palacios Jr., Member
	Robert Peña Jr., Member

Present at the request of the superintendent was Renee Betancourt, board attorney.

NOTE: If more detailed information regarding the presentations, discussion, and action taken during the meeting is desired, the audio and video-taped recordings are available through the superintendent's office.

President Torres, who established **quorum**, called the meeting to order at 6:00 p.m. Mr. Robert Peña Jr. offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

President Torres then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

Under **Awards & Recognition**: (None)

Under **Superintendent's Report**:

- A. 2011 Texas Assessment of Knowledge and Skills (TAKS) and Adequate Yearly Progress (AYP) Results
- B. Update on Rezoning for High Schools
- C. Teacher Vacancies: 16 (6 elementary/10 secondary)

Under **Public Comments**, **Lydia Muelhberger's** topics of "teachers, transportation, and opening session" included comments in which she asked that teachers be appreciated for their dedication, aside from spending money to rent a facility she asked if the general session could be broadcast to campuses from one central location instead of teachers and staff traveling to McAllen Convention Center, and why is staff at the transportation department and/or campuses not available for parents to contact when their child has not arrived home at the expected time? Congratulations to Edinburg CISD a "Recognized School District" from **Luis Tovar**. Mr. Tovar stated that in his attempt to determine if reports could be generated by Blue Cross/Blue Shield it proved to be quite difficult to get an answer from them which also holds true for employees/claimants. Keep this in mind when selecting the next health insurance carrier.

CONSENT AGENDA ITEMS

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Items: 108B-1 Minutes of the Regular Board Meeting of August 9, 2011; 108B-2 Bid 10-155 Formica Supplies, First and Final Contract Renewal with Lifetime Industries in the Amount of \$13,000.00; 108B-3 Bid 10-183 Floor Care Equipment Repairs, First and Final Contract Renewal with Gulf Coast Paper in the Amount of \$10,000.00; 108B-4 Bid 10-205 Printing**

EXHIBIT A-3

CONSENT AGENDA ITEMS (continued)

Services, First and Final Contract Renewal with FedEx Office & Print Services Inc, and Office Depot Inc, and Copy Zone as Primary Vendor for a Total of \$50,000.00; 108B-5 Bid 11-28 Carpet and Installation, First and Final Contract Renewal with Royal Carpet Service in the Amount of \$20,000.00; 108B-6 Bid 11-138 Maps and Globes to Several Vendors for a Total of \$20,000.00; 108B-7 Bid 11-143 Automotive Batteries to Interstate Battery Systems of RGV in the Amount of \$13,960.00; 108B-8 Bid 11-167 Iron and Steel Supplies to Sea Garden Sales, Rio Grande Steel, and Alamo Iron Works for a Total of \$22,543.07; 108B-9 2011-2012 Commitment for Public Education Information Management System Services Cooperative with Region One Education Service Center in the Amount of \$2,000.00; 108B-10 Bid 10-156 Moving Portable Buildings, First and Final Contract Renewal with Iglesias Bros House Movers in the Amount of \$50,000.00; 108B-11 Bid 11-159 Smart Board Interactive Whiteboards to Aisys Consulting LLC in the Amount of \$32,496.00; 108B-12 Bid 11-203 Print Shop Paper and Shop Supplies to Western Paper Company, Xerox, and Gateway Printing & Office for a Total of \$60,028.96; and 108B-13 GoDirect 11-222 Apple iPod Touch for Federal Programs to Apple Education in the Amount of \$24,666.00, as recommended by Superintendent René Gutiérrez. The motion carried.

ACTION AGENDA ITEMS

Mr. David Torres moved and Mr. Juan "Sonny" Palacios Jr. seconded the motion to **Approve Agenda Item 108B-14 Bid 10-178 Instructional Materials, First and Final Contract Renewal to Several Vendors with Attainment Company, Barnes & Noble Booksellers, Borders Inc, Discount Dictionaries, Finn Scientific Inc, Gateway Printing & Office, NASCO, National Educational Systems, Pearson Clinical Assessment, Sargent-Welch/VWRk, dba Science Kit, Social Studies School Service, Super Duper Inc, Teacher Created Materials, and Voyager Expanded Learning dba Cambium Learning Voyager as Primary Vendors for a Total of \$3,400,000.00**, as recommended Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-15 Bid 10-190 Diesel and Unleaded Fuel, First and Final Contract Renewal with Gold Star Petroleum Inc in the Amount of \$1,500,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-16 Bid 10-197 Office Supplies, First and Final Contract Renewal to Several Vendors with Office Depot and Gateway Printing & Office as Primary Vendors for a Total of \$1,600,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-17 Bid 11-126 Paints and Related Items to Sherwin-Williams Company in the Amount of \$70,036.09**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-18 Bid 11-136 Awards and Incentives to Several Vendors with ABC Custom Advertising, KC Advertising Specialties Inc, Lamac Inc, Oriental Trading Company as Primary Vendors for a Total of \$220,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Robert Peña Jr. moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-19 Bid 11-137 Library Supplies to Several Vendors with Highsmith LLC and Brodart Company as Primary Vendors for a Total of \$60,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-4

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-20 Bid 11-165 Charter Bus Service to Escamilla Tour Buses LLC, Cougar Bus Lines Ltd, Valley Transit Company Inc, Kerrville Bus Co/Coach America, Eagle Tours, and MVLE Enterprises Inc for a Total of \$115,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-21 Bid 11-180 Air Conditioner and Refrigerator Supplies to Johnstone Supply, Lowe's Home Improvements and United Refrigeration for a Total of \$200,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-22 BuyBoard 11-223, Two 53 and Six 77-Seat Passenger School Buses to Longhorn Bus Sales in the Amount of \$745,300.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-23 RFP 10-201 Travel Agency Services, First and Final Contract Renewal with Shands Brooks Travel in the Amount of \$121,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-24 RFQ 11-151 Occupational Therapy Services for Special Education Department to Kid Care Therapies in the Amount of \$500,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-25 Voyager Expanded Learning Reading and Math Intervention Materials and Consultant Services for All Secondary Campuses for 2011-2012 School Year in the Amount of \$326,029.59**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-26 Second Reading of TASB Localized Board Policy Update 90**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-27 Contract with Liberty Sources LP for Tejas Lee Assessment Services in the Amount of \$16,590.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-28 SuccessMaker Annual Maintenance and Support Licenses from NCS Pearson Inc for Middle School Campuses in the Amount of \$60,165.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-29 Interlocal Agreement with Museum of South Texas History for Seventh Grade Student Participation District Wide in the Amount of \$24,800.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-30 Middle School ION Annual Renewal Math, Science, and Social Studies from Ignite! Learning for Barrientes, Garza, Brewster, Harwell, Memorial, and South Middle Schools, and Initial Purchase of Middle School ION Math, Science and Social Studies ELL CScope Exemplar Lesson from Ignite! Learning for Longoria Middle School in the Amount of \$44,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-5

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-31 New Attendance Boundaries for High Schools**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-32 Commit to Fund Balance the Amount of \$6,437,890.00 for Projected Prior Period Adjustments Due to the Texas Education Agency in Accordance with Governmental Accounting Standards Board 54**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 1 with Robert Peña Jr. voting against.

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-33 2010-2011 Final Amended Composite Budget for the General and Debt Service Funds**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 108B-34 2011-2012 Proposed Composite Budget for the General and Debt Service Funds**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 1 with Robert Peña Jr. voting against.

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108B-35 Resolution and Ordinance 2011-07 Making Specific Board Findings and Adopting the Tax Rate and Levy in and for the Edinburg Consolidated Independent School District, Texas for Year 2011 Upon All Taxable Property in Said School District, for the Purpose of Paying Current Expenses of Said School District for Fiscal Year Ending August 31, 2012 and the Further Purpose of Maintaining a Sinking Fund to Retire the Principal and Interest of the Bonded Indebtedness of Said School District, Providing for Publication and an Effective Date and Declaring an Emergency**, as recommended by Superintendent René Gutiérrez. The motion passed 5 to 2 with Jaime R. Chavana and Robert Peña Jr. voting against.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 108B-36 Investment Resolution 2011-08 and Authorization of Investment Officers with Director of Finance Sylvia D. Garcia as Primary Investment Officer, and, as needed, Assistant Superintendent for Finance & Operations Dr. Rebecca Morrison and Administrative Accountant Oscar Silva**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-37 Resolution 2011-09 Approving Texas Association of School Boards, Texas Association of School Business Officials (TASBO), Region One ESC Affiliate Organizations of TASBO, Texas Society of CPAs, Patterson & Associates, and University of North Texas Center for Public Management as Independent Sources of Instruction Relating to Investment Responsibilities in the Amount of \$1,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-38 Resolution 2011-10 Stating Annual Review of District Investment Policy and Strategies with No Changes Recommended**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-39 Annual Review and Adoption for List of Qualified Broker/Dealer Investment Firms of Lone Star Investment Pool, UBS Paine Webber Inc, First National Bank of Edinburg, First Empire Securities Inc, Federated Investors, MBIA Municipal Investors Services Corporation, and TexasTERM Investment Pool for District Investments**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-6

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108B-40 Contract with Renaissance Learning Inc for Star Early Literacy Professional Development Services in the Amount of \$24,900.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 108B-41 RFQ 11-147 Educational Diagnostician for Dyslexia Evaluation Contractor for Guidance Services Department to Agustín De Lucio in the Amount of \$23,800.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Item 108B-42 RFQ 11-148 Occupational Therapy Services for Guidance Services Department to Kid Care Therapies in the Amount of \$10,700.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108B-43 RFQ 11-149 Physical Therapy Services for Guidance Services Department to Dynamic Children Therapy in the Amount of \$10,275.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to enter into **Closed Session**. The motion carried.

President Torres recessed the meeting at 6:58 p.m. enabling the Board to enter Closed Session.

Mr. Robert Peña Jr. moved and Dr. Martín Castillo seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 9:29 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Mr. Jaime R. Chavana and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.1 Employment, Reassignments, Resignations, and Retirements as Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2011-2012

Roberto Garza Jr.*	BS/UT, Pan American	1- 0 years experience
Marisol Martinez Abrego*	MED/California St Univ.	13- 3 years experience
Jose Armando Luna Jr.*	BS/UT, Pan American	4- 4 years experience
Eliza G. Saenz*	MS/Texas A&M, Kingsville	14-10 years experience

*Pending criminal background check

Resignations, Reassignments, and Retirements

Oscar Ochoa	Special Education/Longoria MS
Diana R. Barrientos	Journalism/Edinburg North HS
Blanca C. Garcia	Special Education/Economedes HS
Jesus Rodriguez	Science/Edinburg HS
Bianca Villescás	Social Studies/Edinburg North HS

EXHIBIT A-7

Employment of Paraprofessionals (University Hours) and Classified Employees

Nora Barco*	Food Prep/Edinburg North HS
Antonio Echazarreta*	CN Custodian/Harwell MS

*Pending district medical and employment requirements

Promotions

Treann Lopez	Aide, Lab Mgr/Esparza
Brenda Mejia	Secondary Credit Acc Clerk/Harwell MS
Gloria Guerra	Library AR Clerk/Garza MS
Ana Rodriguez	Receptionist/Garza MS

Resignations, Reassignments, and Retirements

Maria D. Garcia	Aide/Monte Cristo
Daniel M. Mejia	Special Education Aide/Harwell MS
Cesar Navarro	Aide, Lab Manager/Edinburg HS
David Pena	Aide/Edinburg Academy
Maggie Roel	Special Education Aide/Longoria MS
America Arreguin	CEI Lab Aide/Villarreal
Margaret V. Martinez	Special Education Aide/South MS
Maria M. Hernandez	Bus Driver/Transportation
Rene Lopez	Bus Driver/Transportation
Claudia B. Lara	Food Prep/Economedes HS
Rosalba G. Cortina	Food Prep/De Escandon
Aracely de Leon-Palomo	Food Prep/De La Vina
Porfirio Martinez	Bus Driver/Transportation

Employment of Interns/Tutors/Student Workers

Paula E. Estrella	America Reads/Betts
-------------------	---------------------

*Pending district medical and employment requirements

Resignations

Gustavo Moreno	Tutor/Harwell MS
Jorge B. Villarreal	Tech Intern/Technology

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion **That No Action Be Taken Regarding Section 551.074 10C.2 Level III Grievance of Luciano Hinojosa, Bus Driver.** The motion passed 6 to 0 with Robert Peña Jr. abstaining.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion **That No Action Be Taken Regarding Section 551.074 10C.3 Level III Grievance of Jose A. Vasquez, Former Director of Personnel.** The motion passed 5-1-1 with Robert Peña Jr. voting against and Jaime R. Chavana abstaining.

Attorney Betancourt asked that **Section 551.074 10C.4 Level III Grievance of Michael Donaldson, Bus Driver** be rescheduled for a future regular board meeting.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn**. The motion carried.

President Torres adjourned the meeting at 9:30 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-9

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

August 24, 2011

On the 24th day of August 2011, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **special session** with the following members present:

David Torres, President

Carmen González, Vice President

Ciro Treviño, Secretary

Martín Castillo, D.C., Member

Juan "Sonny" Palacios Jr., Member

Absent from the meeting were Members Jaime R. Chavana and Robert Peña Jr.

Present at the request of the superintendent was Renee Betancourt, board attorney.

President Torres, who established **quorum**, called the meeting to order at 12:05 p.m. He then asked for certification that **Public Notice** was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on August 19, 2011 at 6:00 p.m. signed Dr. Rene Gutierrez, Superintendent of Schools.

President Torres read, "Mr. Manuel Martinez has timely requested a hearing, pursuant to Texas Education Code Section 21.207, regarding the timely notice of proposed nonrenewal issued to him pursuant to Texas Education Code Section 21.206. Counsel for Edinburg CISD and counsel for Mr. Martinez entered into a written agreement to extend the deadline pursuant to Texas Education Code Section 21.207, and agreed to hold the hearing on August 24, 2011. Mr. Martinez has requested that the Board hold this hearing in closed session, and the Board will comply with his request."

Mr. Jay Brim, counsel for Mr. Martinez, offered a point of clarification by stating that his client did not request a hearing in closed session nor did he oppose it.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to enter **Closed Session**. The motion carried.

President Torres recessed the meeting at 12:06 p.m. enabling the Board to enter Closed Session.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 3:48 p.m., President Torres announced that no action was taken on items discussed in Closed Session.

Mr. David Torres moved and Mrs. Carmen González seconded the motion that the **Contract of Manuel Martinez be Non-Renewed and that the Board Adopt the Written Findings of Fact and Conclusion of Law Presented by District Counsel Regarding Section 551.074 IVB.1 Proposed Non-Renewal of Term Contract for Teacher—Manuel Martinez, Edinburg High School**. The motion passed 4 to 0 with Juan "Sonny" Palacios Jr. abstaining.

EXHIBIT A-10

EDINBURG CISD SPECIAL CALLED BOARD MEETING

August 24, 2011

Page 2

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **adjourn**. The motion carried.

President Torres adjourned the meeting at 3:50 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-11

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

August 26, 2011

On the 26th day of August 2011, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **special session** with the following members present:

Carmen González, Vice President
Ciro Treviño, Secretary

Martín Castillo, D.C., Member
Juan "Sonny" Palacios Jr., Member

Absent from the meeting were President David Torres, and Members Jaime R. Chavana and Robert Peña Jr.

NOTE: If more detailed information regarding the presentations, discussion, and action taken during the meeting is desired, the audio and video taped recordings are available through the superintendent's office.

Vice President González, who established **quorum**, called the meeting to order at 12:08 p.m. She then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on August 23, 2011 at 12:00 p.m. signed by Dr. René Gutiérrez, Superintendent of Schools.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item III Robert Vela High School Amended Construction Budget of \$10,871,933.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn**. The motion carried.

Vice President González adjourned the meeting at 12:31 p.m.

CARMEN GONZALEZ
Vice President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-12

APPROVAL OF BID 11-10, DIPLOMAS AND RELATED GRADUATION ITEMS, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to renew the bid, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

Rationale

This bid had a one year renewal option. Dan Roma, Principal of Edinburg High School; Ramiro Guerra, Principal of Edinburg North High School; and Gloria Rivera, Principal of Economedes High School and the awarded vendor have agreed in writing to continue this bid for an additional year at no increase in cost except the growth of the district.

The administration sought competitive sealed bids for Diplomas and Related Graduation Items. Bid opening was held at the Administration Building on September 22, 2010 at 3:00 P.M., where two (2) bids were opened. All students who graduate under the Distinguished Achievement Plan receive a medal which is to be worn at graduation as part of the approved regalia. The Diplomas are issued to the prospective graduates upon graduation and are presented at the ceremony that is held for the parents and the community.

Budgetary Information

Award Recommendation **\$22,000.00**

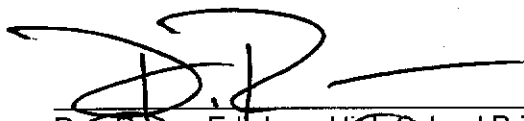
Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-36-6499-70-001-299000	Misc/Oper/Cost	6,000.00	0.00	0.00	6,000.00
199-36-6497-70-002-299000	Awards	5,500.00	0.00	0.00	5,500.00
199-36-6499-70-002-299000	Misc/Oper/Cost	6,000.00	0.00	0.00	6,000.00
199-36-6497-70-003-299000	Awards	7,500.00	0.00	0.00	7,500.00
TOTAL		25,000.00	0.00	0.00	25,000.00


Resource Personnel

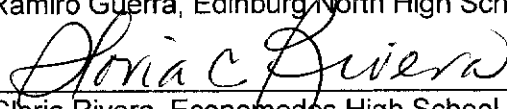
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Maria Luisa Guerra	Gloria Rivera	Ramiro Guerra
Dan Roma	Amaro Tijerina	Kay W. Green

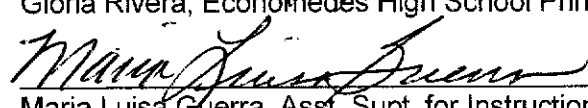
Board Policy Reference

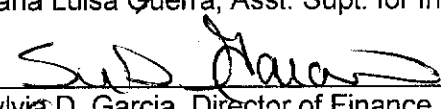
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

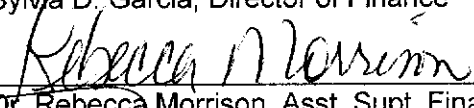
Requested by: 
Dan Roma, Edinburg High School Principal

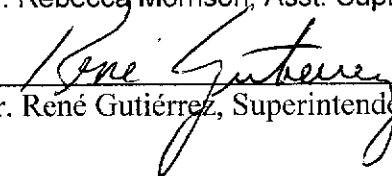
Requested by: 
Ramiro Guerra, Edinburg North High School Principal

Requested by: 
Gloria Rivera, Economedes High School Principal

Approved by: 
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
 Bid 11-10, Diplomas and Related Graduation Items
 First and Final Contract Renewal
 September 13, 2011**

1. **USER DEPARTMENT:** This renewal was requested by the Three High School Principals. Dan Roma, Ramiro Guerra and Gloria Rivera will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning October 1, 2011 or soon thereafter and ending September 30, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by the Counselors of the High Schools. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The unit prices will be available to all the High Schools campuses, they will be placing orders directly from the awarded vendor.
5. **UNIT PRICES:** The prices will remain the same for the term of the contract.
6. **APPROXIMATE AMOUNT SPENT LAST CONTRACT PERIOD:** \$20,700.00
7. **TOTAL ESTIMATED AWARD RECOMMENDATION:** \$22,000.00

VENDOR	AWARD RECOMMENDATION
Herff Jones Graduation Center 1016 La Vista Ave. – Suite B McAllen, TX 78501 PH: 956-971-0064 FX: 956-971-9602	\$22,000.00

8. **BID EVALUATION NOTES:**
 A - Award recommendation to lowest overall and most advantageous bidder.
 B – Medal is smaller and not the same color of gold – needs to be like the Medals left from last year.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
DRAWER 980
EDINBURG, TEXAS 78540
PHONE: (956) 289-2311
FAX (956) 383-7687



RECEIVED

MEMORANDUM

Date: May 4, 2011
TO: Daniel C. Roma, Principal at Edinburg High School
FROM: Kay W. Green, Buyer *KW*
SUBJECT: RENEWAL OF BID 11-10, DIPLOMAS AND RELATED GRADUATION ITEMS

There is an option to renew the above mentioned bid. This is a six month contract. Attached is the detailed information on what was awarded last. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2138.

THANK YOU!

Yes, I want to renew:

[Signature]

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



MEMORANDUM

05-09-11 11:09 IN

Date: May 4, 2011
TO: Ramiro Guerra, Principal at Edinburg North High School
FROM: Kay W. Green, Buyer *KWG*
SUBJECT: **RENEWAL OF BID 11-10, DIPLOMAS AND RELATED GRADUATION ITEMS**

There is an option to renew the above mentioned bid. This is a one year contract. Attached is the detailed information on what was awarded last. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

THANK YOU!

Yes, I want to renew:

[Handwritten signature]

No, I don't want to renew:

5/5/11

Reason why you don't want to renew:

THANK YOU

non-discrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



MEMORANDUM

Date: May 4, 2011
TO: Gloria Rivera, Principal at Johnny Economedes High School
FROM: Kay W. Green, Buyer *KWG*
SUBJECT: RENEWAL OF BID 11-10, DIPLOMAS AND RELATED GRADUATION ITEMS

There is an option to renew the above mentioned bid. This is a one year contract. Attached is the detailed information on what was awarded last. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

THANK YOU!

Yes, I want to renew:

Gloria Rivera

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU

non-discrimination statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.

EXHIBIT _____

RECEIVED 01/09/2008 23:47

19569719602

HERFFJONES RGV

May-10-11 11:20am

From: EDINBURG CISD, PURCHASING DEPT

9569837887

T-895 P.01/03 F-378



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 P.O. Box Drawer 990
 Edinburg, Texas 78540
 Purchasing Department
 Phone: (956) 289-2311
 Fax: (956) 383-7687



May 10, 2011

Dear Herff Jones,

FAX: 956-971-9602

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 11-10, DIPLOMAS AND RELATED GRADUATION ITEMS**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start October 1, 2011 or soon thereafter and end September 30, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at k.green@cisid.us if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.
 Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature

HERFF JONES GRADUATION CENTER
 Company Name *(956) 971 0064* *fax (956) 971-9602*

Approved for Renewal:

 Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of race, sex, disability, religion, race, color or national origin in its educational programs. Its policy on District Number for Edinburg is no charge for students who have not been, and will not be, assigned to any of the special education or other programs administered.

APPROVAL OF BID 11-185, MAGAZINES AND PERIODICAL SUBSCRIPTIONS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Magazines and Periodical Subscriptions as requested by the Library Service Department as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Magazines and Periodical Subscriptions. Bid opening was held at the Administration Building on June 27, 2011 at 5:00 P.M., where three (3) proposals were received, opened, and read aloud. Magazines and Periodical Subscriptions are used by Kindergarten through 12th grade. They are used to help in the educational development of the students.

User Department

This item was requested by Mrs. Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services.

Budgetary Information

Estimated Award Recommendation **\$15,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-6329-XX-XXX-2XX000	Reading Material	196,669.00	0.00	0.00	196,669.00
	TOTAL	196,669.00	0.00	0.00	196,669.00

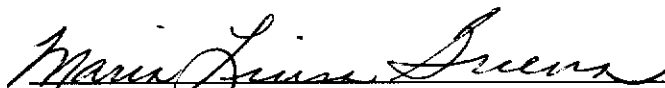
Resource Personnel

Dr. René Gutiérrez	Dr. Rebecca Morrison	Maria Luisa Guerra
Sylvia D. Garcia	Amaro Tijerina	Jacqueline Kingan

Board Policy Reference


This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Approved by:



Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations:



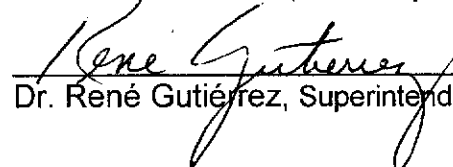
Sylvia D. Garcia, Director of Finance

Approved by:



Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:



Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation
 Bid 11-185, Magazines and Periodical Subscriptions
 September 13, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Library Services Department. Mrs. Maria Luisa Guerra will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 14, 2011 or soon thereafter and ending August 31, 2012. This contract has a three year renewal clause. The renewal will not be considered automatic. Final recommendations to the board are done by the Superintendent of Schools.
3. **ORDERING INFORMATION:** Campuses and Departments will prepare purchase orders on an as needed basis following the Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$12,000.00**
5. **ESTIMATED BID AWARD RECOMMENDATION:** **\$15,000.00**

PRIMARY VENDOR		
VENDOR	DISCOUNT	NOTES
Magazine Subscription Service 5248 State Road 54 New Port Richey, FL 34652 Contact: Richard O. Emmons PH: 800-368-7922 FAX: 800-889-2004	30% off catalog price	Provides missing issues No shipping charge
APPROVED VENDORS		
W.T. Cox Subscriptions 201 Village Road Shallote, NC 28470 Contact: Debra M. Knox PH: 800-571-9554 FAX: 910-755-6275	No discount	Provides missing issues No shipping charge
Weekly Reader 3001 Cindel Drive Delron, NJ 08075 Contact: Melissa McConnell PH: 800-446-3355 FAX: 856-786-3360	12% off catalog price	Provides missing issues 10% shipping per copy

11-185, MAGAZINES & PERIODICAL SUBSCRIPT

8696 1-22-3691349-2
BARNES & NOBLE BOOKSELLER 2311
3300 W EXPRESSWAY 83 -STE 1100
MCALLEN, TX 78501

1453 63-6014186
EBSCO INFORMATION SERVICES
5724 HIGHWAY 280 EAST
BIRRMINGHAM, AL 35242

1616 63-6014186
EBSCO INFORMATION SERVICES
10 ESTES STREET
IPSWICH, MA 01938

8378
GOLD COAST SERVICE
5482 WILSHINE BLVD.
SUITE #260
LOS ANGELES, CA 90036

1271 74-2204779
ESCUE & ASSOCIATES (GREG)
32711 TEAL STREET
BROOKSHIRE, TX 77423

219 39-0934921
HGHSMITH LLC
UPSTART & EDUPRESS
4810 FOREST RUN ROAD
MADISON, WI 53558

2717 62-1746696
INGRAM LIBRARY SERVICES INC.
P.O. BOX 3006
ONE INGRAM BLVD.
LA VERGNE, TN 37086-1986

1345 102-28-5263
MACOS PUBLICATIONS
299 HOLLYWOOD AVENUE
PH DISCONNECTED/NO FX**
CRESTWOOD, NY 10707

9108
MAGAZINE SUBSCRIPTION SERVICE
5248 STATE ROAD 54
NEW PORT RICHEY, FL 34652

2857 06-1084869
NEWSBANK
P.O. BOX 1130
397 MAIN STREET
CHESTER, VT 05143

1955
TEXAS FISH & GAME
1745 GREENS ROAD
HOUSTON, TX 77032

2679 56-1352557
W T COX SUBSCRIPTIONS INC
201 VILLAGE RD
SHALLOTTE, NC 28470-4441

1575 133603780
WEEKLY READER PUBLISHING
3001 CINDEL DRIVE
DELRAN, NJ 08075

Vendors Printed: 13

APPROVAL OF RFP 10-175, STUDENT PICTURE SERVICES – FIRST YEAR CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for the Student Picture Services, which is indicated in the attached bid tabulation.

Rationale

There is an option to renew for an additional two years. This will be the first year contract renewal.

Administration sought competitive sealed bids on the above mentioned proposal for the school district. Bid opening was held on June 16, 2010 at 3:30 P.M. where eleven (11) proposals were received, opened, and read aloud. Please see the attached bid tabulation, where the bid most favorable and advantageous to the district.

These vendors shall be used District Wide for any and all types of pictures. Picture sessions to include Senior Portraits, Senior Cap & Gown, Kinder Graduation, Athletics, etc. These vendors shall be used for on-site and off-site photo sessions.

Paperwork Impact

This will not generate additional paperwork for the District.

Budgetary Information

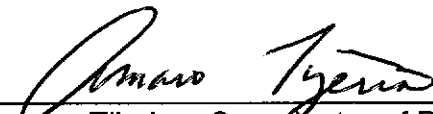

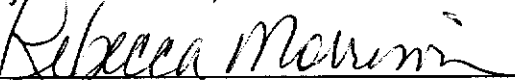
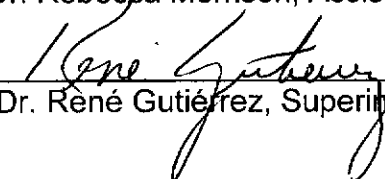
The Edinburg CISD will not require appropriated funds to cover the procurement of these items in the 2011-2012 school budget. Parents will be purchasing with personal funds.

Resource Personnel

Dr. René Gutiérrez	Amaro Tijerina
Dr. Rebecca Morrison	Claudina E. Longoria
Sylvia D. Garcia	

Board Policy Reference

This is in accordance with the Board Local Policy CH, Purchasing Bidding Requirements.

Requested by:	 Amaro Tijerina, Coordinator of Purchasing
Within Budgetary Allocations :	 Sylvia D. Garcia, Director of Finance
Approved by:	 Dr. Rebecca Morrison, Assist. Supt. for Finance/Operations
Recommended by:	 Dr. René Gutiérrez, Superintendent of Schools

RFP 10-175, STUDENT PICTURE SERVICES

July 1, 2011 thru June 30, 2012

1. **BUYER:** Please contact Ms. Claudina E. Longoria at 956-289-2311, ext. 2135 if you have any questions regarding using or ordering thru this proposal.
2. **CONTRACT SERVICE PERIOD:** This contract is expected to begin July 1, 2011 or soon thereafter and end June 30, 2012. There will be an option to renew annually for an additional two years if all parties agree to the renewal in writing. In no instance shall this extension be considered automatic. No increases in cost are incurred except for the growth of the district. This is the first year renewal.
3. **ORDERING INFORMATION:** Parents will be responsible to turn in money to the student's teacher. Teacher will be responsible to turn in the money to the campus secretary. Campus secretary will be responsible to generate a report on total collected from each teacher and turn in money to the vendor. Once vendor has the picture money, they will be responsible to submit the commission check, if applicable, to the campus within one week after receipt of money.
4. **UNIT PRICES:** The unit prices will remain the same for the term of the contract.
5. **TYPE OF PROPOSAL:** This proposal is for student pictures services only.
6. **VENDOR & ECISD RESPONSIBILITY:** It will be the responsibility of the awarded vendor (s) to take student pictures both on and off school district property. Any vendor who did not submit a proposal will not be allowed to take student pictures for the Edinburg CISD until the duration of the contract. Edinburg CISD will be allowed to contract for student pictures with only those vendors approved by the board. Awarded vendors shall be required to submit to the Purchasing Department a report of sales along with commission given to the campuses. The report shall reflect the campus or organization (i.e. ENHS Athletics), type of pictures taken, date taken, package parent chose, cost of the package, how many of that particular package was sold and the commission amount, if applicable. The Edinburg CISD will be responsible to verify with the campuses on pricing, number of packages, and commission check amount.
7. **SB9 COMPLIANCE:** All vendors shall be required to get fingerprinted according to the SB9 Compliance Law. If your company has already been fingerprinted for another school district, please submit proof to the Edinburg CISD Purchasing Department and you will be given, if applicable, any other required paperwork. Vendors who refuse to get fingerprinted will not be allowed to step on school district property.

8. **AWARDED VENDORS:**

Alamo Photo Center
819 Main Street
Alamo, TX 78516
CONTACT: Guadalupe Rocha
PH: 787-1831
FX: 787-5367

Classic Images
606 Golden Drive
Pharr, TX 78577
CONTACT: Raymond Jesse Garcia
PH: 702-3199, 460-1776
FX: 702-8199

Strawbridge Studios, Inc.
PO Box 610
Beeville, TX 78104
CONTACT: Christie T. Bryant
PH: 800-299-1626
FX: 361-358-3187

Team-Pic Photography
PO Box 4833
McAllen, TX 78502
CONTACT: Jaime R. Guerra
PH: 630-4726
CELL: 451-0769

EXHIBIT _____

Johnny Joe's Productions
2119 E. David Rd
Edinburg, TX 78542
CONTACT: Johnny Joe Alvarez
PH: 383-7300

Trevino's Photography
1101 N. Cage, STE C-3
Pharr, TX 78577
CONTACT: Hector Trevino, Jr.
PH: 781-5274
FX: 781-8044

LifeTouch
5541 Bear Lane #111
Corpus Christi, TX 78485
CONTACT: Don Cooper
PH: 800-893-3482
FX: 361-289-1250

Texas Photo Solutions
813 E. Esperanza
McAllen, TX 78501
CONTACT: Peggy Trom
PH: 686-6232
FX: 686-7244

Trevino's Digital
1101 N. Cage, STE C-5
Pharr, TX 78577
CONTACT: Joe G. Trevino
PH: 783-5274
FX: 781-8044

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 P.O. Box Drawer 990
 Edinburg, Texas 78540
 Purchasing Department
 Phone: (956) 289-2311
 Fax: (956) 383-7667



May 24, 2011

Dear Vendor,

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
RFP 10-175, STUDENT PICTURES - 1ST YEAR CONTRACT RENEWAL

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start July 1, 2011 or soon thereafter and end June 30, 2012.

We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longona@ecisd.us if you have any questions regarding this contract.

YES: *Susela Riba* per original discounts, terms, and conditions.
 Vendor Signature

NO: _____ I am not interested in extending my awarded contract
 Vendor Signature

Alamo Photo Center
 Company Name

Approved for Renewal:

_____ Date
 Edinburg CISD

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. It is the policy of Distrito Escolar de Edinburg not to discriminate on the basis of sex, age, handicap, race, color, or national origin in its educational programs.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



May 24, 2011

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We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: *[Handwritten Signature]* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Classic Images Portrait Studio
Company Name

Approved for Renewal:

Edinburg CISD Date : _____

Non-discrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es 2011/12

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



May 24, 2011

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Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecied.us if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Johnny Joe's Production
Company Name

Approved for Renewal:

Edinburg CISD Date

Non-discrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Its policy

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



May 24, 2011

Dear Vendor,

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RFP 10-175, STUDENT PICTURES - 1ST YEAR CONTRACT RENEWAL**

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We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Claudina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract
Vendor Signature

Lifetouch National School Studios
Company Name

Approved for Renewal:

Edinburg CISD Date

Non-discrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. It shall not discriminate on the basis of sex, age, handicap, religion, race, color or national origin in its educational programs, activities, or services.

Edinburg CISD RFP 10-175 Form 11-07 Form

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 890
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



May 24, 2011

Dear Vendor,

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
RFP 10-175, STUDENT PICTURES - 1ST YEAR CONTRACT RENEWAL**

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We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: P. Byrd per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract
Vendor Signature

Strombridge Studios
Company Name

Approved for Renewal:

Edinburg CISD Date

Non-discrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, en sus programas educativos.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 P.O. Box Drawer 990
 Edinburg, Texas 78540
 Purchasing Department
 Phone: (956) 289-2311
 Fax: (956) 383-7687



May 24, 2011

Dear Vendor,

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 RFP10-175, STUDENT PICTURES – 1ST YEAR CONTRACT RENEWAL**

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We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: Tamir Guerra, per original discounts, terms, and conditions.
 Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature

TEAM-PIC PHOTOGRAPHY
 Company Name

Approved for Renewal:

_____ Date

Nondiscrimination Statement
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



May 24, 2011

Dear Vendor,

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RFP10-175, STUDENT PICTURES – 1ST YEAR CONTRACT RENEWAL**

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We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call ClauDina E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES: *Hector Ramirez* per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Therina's Photography
Company Name

Approved for Renewal:

_____ 8-1-11
Edinburg CISD Date

Nondiscrimination Statement
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 P.O. Box Drawer 990
 Edinburg, Texas 78540
 Purchasing Department
 Phone: (956) 289-2311
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May 24, 2011


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Please call Claudia E. Longoria, Senior Buyer at 956-289-2311, Ext. 2135 or e-mail at d.longoria@ecisd.us if you have any questions regarding this contract.

YES:  per original discounts, terms, and conditions.
 Vendor Signature

NO: _____ I am not interested in extending my awarded contract
 Vendor Signature

Texas Photography Solutions
 Company Name

Approved for Renewal:

_____ Edinburg CISD Date

Non-discrimination Statement
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. It neither has District located in Edinburg or no discrimination for persons can base on sex, color, religion, race, color, or national origin, in its educational programs or its programs and activities.

EXHIBIT _____

APPROVAL OF RFQ 09-132, ATHLETIC TEAM PHYSICIAN-SECOND AND FINAL YEAR CONTRACT RENEWAL

Superintendent Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Athletic Team Physician RFQ from Edinburg Medical Center, represented by Dr. Ben L. Garza M.D. and Dr. Rolando Yarritu M.D., which is indicated in the RFQ tabulation.

Rationale

Mr. Joe Filoteo, Athletic Director and the awarded vendor have agreed in writing to continue their RFQ for the second and final year on the renewal. The Request for Qualifications was opened at the Administration Building on May 22, 2009 at 4:00 p.m.; where (1) RFQ was received and opened. Please see the attached documentation regarding qualifications for Dr. Ben L. Garza and Dr. Rolando Yarritu.

The Athletic Team Physician attends all home Varsity Football games. This RFQ is for athletic physicals for all athletes 7th grade through 12th grade boys and girls that are involved in extracurricular activities.

User Department

This item was requested by Joe Filoteo, Athletic Director.

Budgetary Information

Estimated Award recommendation: \$43,000.00

ACCOUNT	DESCRIPTION	APPROPRIATION	ENCUMBRANCES	EXPENDITURE	BALANCE
167-36-6217-XX-XXX-291	Medical/Athletic Services	\$43,800.00	0.00	0.00	\$43,800.00
TOTAL		\$43,800.00	0.00	0.00	\$43,800.00

Resource Personnel

Dr. René Gutiérrez
Joe Filoteo
Soledad Schuller

Dr. Rebecca Morrison
Mario H. Salinas

Sylvia D. Garcia
Amaro Tijerina

Board Policy Reference

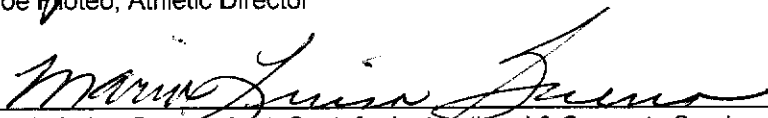
This is in accordance with the Board Policy CH, Purchasing Bidding Requirements.

Prepared by:



Joe Filoteo, Athletic Director

Approved by:



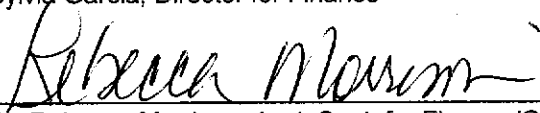
Maria Luisa Guerra, Asst. Supt. for Instructional & Supports Services

Within Budgetary Allocations:



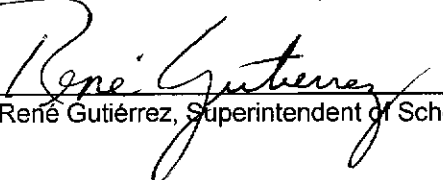
Sylvia Garcia, Director for Finance

Approved by:



Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:



Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

NOTES FOR RFQ TABULATION
RFQ 09-132, ATHLETIC TEAM PHYSICIAN-SECOND AND FINAL YEAR CONTRACT
RENEWAL
September 13, 2011

1. **USER DEPARTMENT:** This RFQ was requested by Joe Filoteo of the Athletic Department. Mr. Filoteo and Mr. Lopez will be present to answer any detailed questions regarding this item.
2. **TERM RFQ:** This is a term RFQ for one year beginning September 14, 2011 and ending August 31, 2012.
3. **RFQ EVALUATION:** This RFQ was evaluated by Joe Filoteo. Final recommendations of services are done by the Superintendent.
4. **UNIT PRICES:** Physical exams rates are good for the term of the RFQ.
5. **TYPE OF RFQ:** This is a term RFQ for one year. This will be the second and final renewal for this RFQ.

9. **VENDOR AWARD RECOMMENDATION:**

Edinburg Medical Center, Inc.
1200 South 10th Street
Edinburg, Texas 78539

\$15.00
per student

Dr. Ben Garza
Dr. Rolando Yarritu, M.D.

Phone: 956-383-2761
Fax: 956-380-4022

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 DRAWER 890
 EDINBURG, TEXAS 78540
 PHONE: (956) 289-2311
 FAX (956) 383-7687



MEMORANDUM

Date: April 5, 2011
 TO: Joe Filoteo, Athletic Director
 FROM: Soledad Schuller, Buyer

SUBJECT: RENEWAL OF RFQ 09-132, ATHLETIC TEAM PHYSICIAN-SECOND YEAR RENEWAL

There is an option to renew the above mentioned bid. Attached is the detailed information on the state contract. I have attached the new contract for your review.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2138.

THANK YOU!

Yes, I want to renew: ✓ J Filoteo

No, I don't want to renew: _____

Reason why you don't want to renew:

Thank you.

FAKED
 4/5/11
 SS

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 980
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687**

April 19, 2011

Edinburg Medical Center, Inc.
1200 South 10th Street
Edinburg, Texas 78539
Attn: Dr. Ben Garza and Dr. Rolando Yarritu, M.D.

FAX: 956-380-4022

Dear, Doctors;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
RFP 08-132, ATHLETIC TEAM PHYSICIAN**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

Yes: Ben L. Garza, M.D. per original, discounts, terms, and conditions.
YES: Rolando Yarritu, M.D. per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____

09-132, ATHLETIC TEAM PHYSICIAN

5515
ARANGO'S FAMILY CLINIC
5407 SOUTH MCCOLL
SUITE B
EDINBURG, TX 78539

5516
DR. MARILYN ASISTORES
1601 SOUTH CLOSNER
EDINBURG, TX 78539

5522
DR. NORMA IGLESIAS
1205 N. RAUL LONGORIA RD
SAN JUAN, TX 78589

5517
DR. OSCAR CORTES
1615 S. CLOSNER BLVD.
SUITE A
EDINBURG, TX 78539

5524
DR. RAUL MARQUEZ
2402 CORNERSTONE BLVD
EDINBURG, TX 78539

5520
DR. ROBERT GENOVESE
5215 S. MCCOLL RD.
EDINBURG, TX 78539

5518 74-2222747
EDINBURG MEDICAL CENTER
DR. BEN GARZA & DR. R. YARRITU
1200 SOUTH 10TH STREET
EDINBURG, TX 78539

4575 74-2913737
GUTIERREZ MEDICAL CENTER
DR. ALBERTO GUTIERREZ
122 W CHAMPION
EDINBURG, TX 78539

9070
HEALTH SCREEN SPECIALISTS
C/O GLINDA HOLSTEIN
10998 WILCREST DRIVE #100
HOUSTON, TX 77099

9122
MADRID FAMILY MEDICAL CNTR
4001 SOUTH SUGAR ROAD
SUITE B
EDINBURG, TX 78539

5526 75-2472510
MONZER H. YAZJI M.D. & ASSOC.
502 SOUTH CLOSNER BLVD.
EDINBURG, TX 78539

Vendors Printed: 11

APPROVAL OF TASB 12-04, GATORS & ZTRAK MOWER FOR ENHS, JEHS, AND CATS STADIUM

Superintendent's Recommendation

That the Board of Trustees approves the recommendation to accept the Texas Association of School Board (TASB) quote for the Gators and ZTrak Mower for ENHS, JEHS, and Cats Stadium as requested by the Athletic Department as being the most favorable and advantageous to the Edinburg CISD.

Rationale

Gators and mower purchased through TSAB meet all bidding requirements. TASB has awarded Neuhaus and Company a contract that is available to the District.

User Department

This item was requested by Mr. Joe Filoteo, Athletic Department.

Budgetary Information

Award Recommendation \$25,840.74

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
167-36-6631-00-873-291000	Vehicles \$5000/Unit	27,024.00	0.00	0.00	27,024.00
TOTAL		27,024.00	0.00	0.00	27,024.00

Resource Personnel


Dr. René Gutiérrez
Sylvia D. Garcia
Jacqueline Kingan

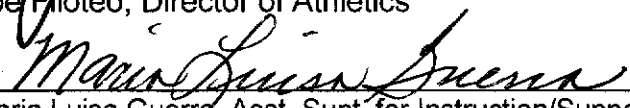
Dr. Rebecca Morrison
Joe Filoteo

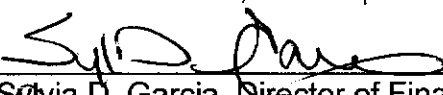
Maria Luisa Guerra
Amaro Tijerina

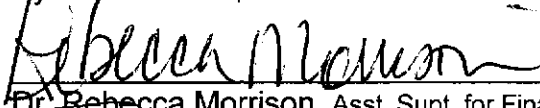
Board Policy Reference

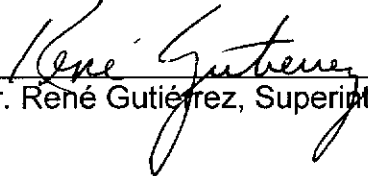
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Joe Filoteo, Director of Athletics

Approved by: 
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance & Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

Notes for Tabulation
TASB 12-04, Gators and ZTrak Mower for ENHS, JEHS, and Cats Stadium
September 13, 2011

1. **USER DEPARTMENT:** This TASB Quote was requested by the Athletic Department. Joe Filoteo will be present to answer any questions regarding this quote.
2. **TYPE OF PURCHASE:** This is a one time purchase.
3. **QUOTE REVIEW:** This quote was reviewed by Mario Lopez. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Athletic Department will prepare purchase orders following Board of Trustee approval.
5. **AMOUNT SPENT LAST YEAR:** \$13,086.56
6. **BID AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Neuhaus & Company – John Deere 2806 N. Expressway 77 Harlingen, TX 78552 Contact: R.D. Machen PH: 956-968-7502 FAX: 956-968-4173	3 Gators and one ZTrak Mower \$32,136.00
TASB DISCOUNT	\$6,295.26
TOTAL AWARD	\$25,840.74

EXHIBIT _____



NEUHAUS & COMPANY, LTD
2000 EAST EXPRESSWAY 83
WESLACO, TX 78596
Phone: 956-968-7502
Fax: 956-968-4173

Quote Id : 5834927

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
Ph: 888-222-7239, Fax: 309-749-2313
FED ID: 36-2382580; DUNS#: 60-7690989

Quote Summary

Prepared For : Edinburg ISD TX	Delivering Dealer : NEUHAUS & COMPANY, LTD R.D. MACHEN 2000 EAST EXPRESSWAY 83 WESLACO, TX 78596 RDM@NEUHAUSCO.COM	Quote ID : 5834927 Created On : September 2, 2011 Last Modified On: September 2, 2011 Expiration Date: September 30, 2011
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Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Z920A Commercial ZTrak with 60 In. 7-Iron PRO Deck SKT11644 Contract: TASB_373-11 Price Effective Date: March 4, 2011	\$ 11,535.00	\$ 8,535.90	X 1 =	\$ 8,535.90

Equipment Total **\$ 8,535.90**

* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 8,535.90
Trade In	
SubTotal	\$ 8,535.90
Total	\$ 8,535.90
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 8,535.90

Salesperson : X _____

Accepted By : X _____

CONFIDENTIAL

EXHIBIT _____



Selling Equipment

Quote Id : 5834927

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
Ph: 888-222-7239, Fax: 309-749-2313
FED ID: 36-2382580; DUNS#: 60-7690989

**JOHN DEERE Z920A Commercial ZTrak with 60 In. 7-Iron PRO Deck
SKT11644**

Contract: TASB_373-11

Price Effective Date: March 4, 2011

Suggested List *

\$ 11,535.00

Selling Price *

\$ 8,535.90

* Price per Item - Includes Fees and Non-contract Items

Code	Description	Qty	List Price	Discount %	Discount Amount	Contract Price	Extended Contract Price
193BTC	Z920A Commercial ZTrak with 60 In. 7-Iron PRO Deck SKT11644	1	\$ 11,535.00	26.00	\$ 2,999.10	\$ 8,535.90	\$ 8,535.90
Total			\$ 11,535.00		\$ 2,999.10	\$ 8,535.90	\$ 8,535.90

CONFIDENTIAL

EXHIBIT _____



NEUHAUS & COMPANY, LTD
2000 EAST EXPRESSWAY 83
WESLACO, TX 78596
Phone: 956-968-7502
Fax: 956-968-4173

Quote Id : 5834894

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
Ph: 888-222-7239, Fax: 309-749-2313
FED ID: 36-2382580; DUNS#: 60-7690989

Quote Summary

Prepared For : Edinburg ISD TX	Delivering Dealer : NEUHAUS & COMPANY, LTD R.D. MACHEN 2000 EAST EXPRESSWAY 83 WESLACO, TX 78596 RDM@NEUHAUSCO.COM	Quote ID : 5834894 Created On : September 2, 2011 Last Modified On: September 2, 2011 Expiration Date: September 30, 2011
---	--	--

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Gator TS	\$ 6,867.00	\$ 5,768.28	X 3 =	\$ 17,304.84

Contract: TASB_373-11
Price Effective Date: February 25, 2011

Equipment Total **\$ 17,304.84**

* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 17,304.84
Trade In	
SubTotal	\$ 17,304.84
Total	\$ 17,304.84
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 17,304.84

Salesperson : X _____

Accepted By : X _____

CONFIDENTIAL

EXHIBIT _____



Selling Equipment

Quote Id : 5834894

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
 2000 John Deere Run
 Cary, NC 27513
 Ph: 888-222-7239, Fax: 309-749-2313
 FED ID: 36-2382580; DUNS#: 60-7690989

JOHN DEERE Gator TS

Contract: TASB_373-11

Suggested List *

Price Effective Date: February 25, 2011

\$ 6,867.00

Selling Price *

\$ 5,768.28

* Price per item - Includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount %	Discount Amount	Contract Price	Extended Contract Price
560DM	Gator TS	3	\$ 6,499.00	16.00	\$ 1,039.84	\$ 5,459.16	\$ 16,377.48
1000	Cayman KT (Knobby) Tires	3	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
2000	Non Adjustable Seat	3	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4010	Less Power Lift	3	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
5210	Less Protection Package	3	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
5300	Front Bumper & Brush Guard	3	\$ 298.00	16.00	\$ 47.68	\$ 250.32	\$ 750.96
6000	1.25 In. (38mm) Rear Receiver Hitch	3	\$ 70.00	16.00	\$ 11.20	\$ 58.80	\$ 176.40
	Standard Options Total		\$ 368.00		\$ 58.88	\$ 309.12	\$ 927.36
Total			\$ 6,867.00		\$ 1,098.72	\$ 5,768.28	\$ 17,304.84

CONFIDENTIAL

EXHIBIT _____

APPROVAL OF BID 11-179, DAILY MATH PRACTICE SERIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Daily Math Practice Series, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Daily Math Practice Series. Bid opening was held at the Administration Building on May 27, 2011 at 3:00 P.M., where two (2) bids were opened. The Daily Practice Series presents Pre K-5 students with practice concepts and skills needed for tests. All of the Daily series were designed in response to research based on What Works in the Classroom by Robert J. Morgan that shows that repeated practice significantly enhances learning and leads to skill retention. This format also provides a daily opportunity for teachers to informally assess students' understanding of and ability to apply core skills, thereby informing instruction in core curriculum areas and helping teachers respond to individual needs.

User Department

This bid was requested by Alida Suarez, Director of Special Education.

Budgetary Information

Estimated Award Recommendation

\$50,676.32

Account	Appropriations	Encumbrance	Expenditure	Balance
283-11-6399-00-xxx-023-000	534,070.00	0.00	452,027.69	82,042.31
TOTAL	534,070.00	0.00	452,027.69	82,042.31

Resource Personnel

Dr. René Gutiérrez
Maria Luisa Guerra
Kay W. Green

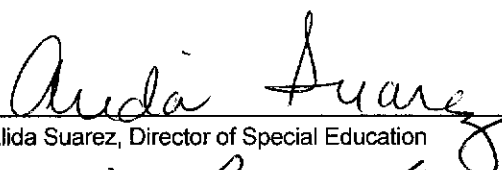
Dr. Rebecca Morrison
Alida Suarez

Sylvia D. Garcia
Amaro Tijerina

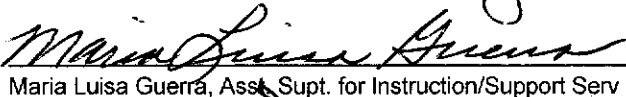
Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:


Alida Suarez, Director of Special Education

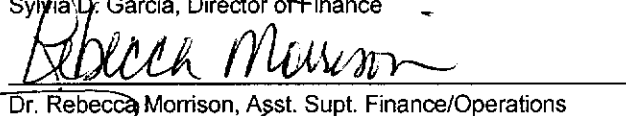
Approved by:


Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv

Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:

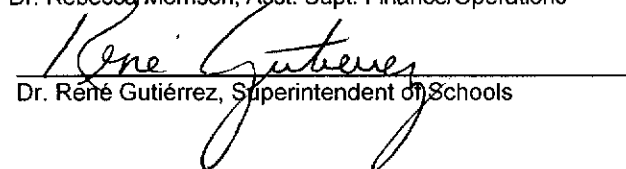

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

**Notes for Tabulation
Bid 11-179, Daily Math Practice Series
September 13, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Special Education Department, Alida Suarez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is onetime purchase.
3. **BID EVALUATION:** This bid was evaluated by Alida Suarez. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Department will prepare the purchase orders as needed following the Board of Trustees approval.
5. **ESTIMATED AWARD RECOMMENDATION:**

VENDOR	TOTAL RECOMMENDATION
Evan-Moor Corporation 18 Lower Ragsdale Drive Monterey, CA 93940 Contact: Jennifer Greeff PH: 800-777-4362 X 140 FX: 866-899-5254	\$50,676.32

EXHIBIT _____

REQ NO: 730-9-58
 PAGE/PART: 1/1
 BUYER: KAY GREEN
 OPEN DATE: 05/27/11
 OPEN TIME: 3:00p
 REQUESTED:
 ENTERED: 05/27/11
 PRINTED: 08/30/11

EVAN-MOOR CORPORATION
 MONTEREY CA 93940
 DELIVERY DATE:
 DELIVERY DAYS: 3
 TERMS: NET 30
 OTHER 1: JENNIFER GREEFF
 OTHER 2:
 NOTE:
 CODES:

JANELLE PUBLICATIONS
 DEKALB IL 60115
 14
 NET 30
 JANET MARGUARDT

15 DAILY MATH PRACTICE CENTER GRADE 1 * 36 Ready made folder	31 KITS	10849.69* A	NB
16 DAILY MATH PRACTICE CENTER GRADE 2 * 36 Ready made folder	31 KITS	10849.69* A	NB
17 DAILY MATH PRACTICE CENTER GRADE 3 * 36 Ready made folder	31 KITS	10849.69* A	NB
18 DAILY MATH PRACTICE CLASS PACKS GRADE 1 * 20 Student books 128	31 PACK	3625.45* A	NB
19 DAILY MATH PRACTICE CLASS PACKS GRADE 2 * 20 Student books 128	31 PACK	3625.45* A	NB
20 DAILY MATH PRACTICE CLASS PACKS GRADE 3 * 20 Student books 128	31 PACK	3625.45* A	NB
21 DAILY MATH PRACTICE CLASS PACKS GRADE 4 * 20 Student books 128	31 PACK	3625.45* A	NB
22 DAILY MATH PRACTICE CLASS PACKS GRADE 5 * 20 Student books 128	31 PACK	3625.45* A	NB

EST: 0.00 REQUISITION TOTAL 50676.32 L 0.00 NI

Award Recommendation

\$ 50,676.32

-0-

ITEM COMMENTS
 ITEM# VENDOR COMMENT

CODE DEFINITIONS

- * Low Bid On Item
- A AWARD RECOMMENDATION
- L Low On All Items
- NB No Bid
- NI DidNot Bid All Items

11-179, DAILY MATH PRACTICE

7108 52-2282245
 4GL SCHOOL SOLUTIONS INC.
 901 DULANEY VALLEY ROAD
 SUITE #800
 TOWSON, MD 21204
 JODI MECHEM
 800-490-8445 FAX 410-616-0301

5881 41-1676309
 ABLENET
 2625 PATTON ROAD
 ROSEVILLE, MN 55113

NANCY WELCH
 800-322-0956 FAX 651-294-2222

9473
 BETTER LEARNING
 320 E. EBONY LANE
 EDINBURG, TX 78539

GUADALUPE RIOS JR.
 956-342-9133 FAX NO FAX/EMAIL

9598
 DESTINY LEARNING
 1846 BLUEBONNET LANE
 KINGSLAND, TX 78639

PAM McCAUSLEN
 866-553-8355 FAX 512-233-2400

1054 36-3464856
 DON JOHNSTON DEVELOPMENT EQUIP
 26799 WEST COMMERCE DRIVE
 VOLO, IL 60073

CUSTOMER SERVICE
 800-999-4660 FAX 847-740-7326

5761
 EL SABER ENTERPRISES
 P.O. BOX 610681
 DALLAS, TX 75261

TONIE GARZA
 214-563-6869 FAX 972-692-8832

4657 133238649
 ENABLING DEVICES/TOYS FOR SPEC
 50 BROADWAY
 HAWTHORNE, NY 10532

SARA O'CONNOR
 800-832-8697 FAX 914-747-3480

4425 77-0401941
 GANDER EDUCATIONAL PUBLISHING
 412 HIGUERA ST
 SUITE 200
 SAN LUIS OBISPO, CA 93401
 RIK STRICKLAND
 800-233-1819 FAX 805-782-0488

3478 58-0957868
 ABILITATIONS
 P.O. BOX 922668
 NORCROSS, GA 30010-2668
 HERMAN BEVERETT
 800-850-8603 FAX 800-333-0712

2940 33-0277126
 ACADEMIC COMMUNICATION ASSOC.
 P O BOX 4279
 OCEANSIDE, CA 92052

LAWRENCE MATTES
 760-758-9593 FAX 760-758-1604

5906
 COOL COMMUNICATIONS, LLC
 4549 RHEINS PLACE
 DALLAS, TX 75205

214-683-6537 FAX

9356
 DISCOVERY TOYS
 8559 CURRY RD
 EDINBURG, TX 78542

CYNTHIA CONTRERAS
 956-451-7324 FAX CYNDEC@AOL.C

9544
 EARLY LEARNING MATERIALS GROUP
 2727 W. WOODLAWN AVE.
 SAN ANTONIO, TX 78228

LAUREN EMMOT
 800-417-0330 FAX 210-366-1148

7852
 ENABLE MART
 5353 S. 960 E. - SUITE 200
 SALT LAKE CITY, UT 84117

CHRISTINE ROBERTS
 888-640-1999 FAX 888-254-1712

1608 942683644
 EVAN-MOOR CORPORATION
 18 LOWER RAGSDALE DRIVE
 MONTEREY, CA 93940

800-714-0971 FAX 800-777-4332

1867 112855833
 INDEPENDENT LIVING AIDS INC
 200 ROBBINS LANE
 JERICHO, NY 11753-2341

M ARVIN SANDLER
 800-537-2118 FAX 516-937-3906

11-179, DAILY MATH PRACTICE

9627
JAKS ACADEMIC RESOURCES, LLC
157 ASHWOOD NORTH
KYLE, TX 78640

JENNIFER HOLLING
888-395-0890 FAX 512-535-6352

5942 74-2750051
LEARNING ZONE
4250 S ALAMEDA
CORPUS CHRISTI, TX 78412

JIMMY PEREZ
800-434-7644 FAX 361-452-4387

4861 33-0883062
MAYER-JOHNSON INC
2100 WHARTON ST, STE 400
PITTSBURGH, PA 15203-1942

800-344-1778 FAX 866-267-8067

6565
NCS PEARSON
400 CENTER RIDGE DRIVE
SUITE F
AUSTIN, TX 78753

512-835-4833 FAX 800-632-9011

1745 131188180
PSYCHOLOGICAL CORPORATION
HARCOURT BRACE JOVANOVIICH INC
19500 BULVERDE ROAD
SAN ANTONIO, TX 78259-3701
VERA GARZA
800-211-8378 FAX 800-232-1223

6221 33-0920700
SCOBRE PRESS CORPORATION
2255 CALLE CLARA
LA JOLLA, CA 92037

SCOTT BLUMENTHAL
877-726-2734 FAX 858-551-1232

5278 84-0770709
SOPRIS WEST EDUCATIONAL SERVIC
4093 SPECIALTY PLACE
LONGMONT, CO 805047

CAROLYN ELKINS
800-547-6747 FAX 888-819-7767

3708 95-2483722
WESTERN PSYCHOLOGICAL SERVICES
12031 WILSHIRE BOULEVARD
LOS ANGELES, CA 90025-1251

800-648-8857 FAX 310-478-7838

2733
JANELLE PUBLICATIONS
P O BOX 811
DEKALB, IL 60115

667 36-2946180
LINGUI SYSTEMS INC
3100 4TH AVENUE
EAST MOLINE, IL 61244

WILLIAM PISARRA
800-776-4332 FAX 800-577-4555

249 39-1747375
NASCO
901 JANSEVILLE AVENUE
PO BOX 901
FORT ATKINSON, WI 53538-0901
DAVE JOHNSON
800-558-9595 FAX 920-563-8296

9597
ORIGO EDUCATION INC.
P.O. BOX 369
ST. CHARLES, MO 63302

DENISE FLOYD
888-674-4601 FAX 888-674-4604

325 042670173
RIVERSIDE PUBLISHING COMPANY
3800 GULF ROAD
SUITE #100
ROLLING MEADOWS, IL 60008
TRACEY BARRETT
800-323-9540 FAX 630-467-7192

2017 16-1001004
SLOSSON EDUCATIONAL PUBLICATIO
P.O. BOX 280
EAST AURORA, NY 14052

LESLIE M. FOOTE
888-756-7766 FAX 800-655-3840

3607
TEACHNING STRATEGIES, INC
7101 WISCONSIN AVENUE
SUITE #700
BETHESDA, MD 20814
CARMEN LASHLEY
800-637-3652 FAX 301-657-0250

4991 13-4125483
WIRELESS GENERATION INC.
55 WASHINGTON STREET
SUITE #900
BROOKLYN, NY 11201-1071
KEVIN CALLAHAN
800-886-9126 FAX 212-213-8749

11-179, DAILY MATH PRACTICE

6593
ZANER-BLOSER, INC.
1201 DUBLIN ROAD
COLUMBUS, OH 43215

1295 75-1329072
ZIG ZIGLAR CORPORATION THE
5055 W PARK BLVD - SUITE 700
PLANO, TX 75093

CONNIE FOSTER
800-248-2568 FAX 614-487-2699

CAROLYN MONTE
800-527-0306 FAX 469-326-7556

9358
ZULA USA, LLC
4111 W. ALAMEDA AVE.
SUITE #501
BURBANK, CA 91505
REGINALD FLANAGAN
818-840-1695 FAX 818-840-1699

Vendors Printed: 35

APPROVAL OF GODIRECT/TCPN 12-01, FOR DISTRICT-WIDE TECHNOLOGY EQUIPMENT

Superintendent's Recommendation

That the Board of Trustees approves the GoDirect/TCPN for District-Wide Technology Equipment as being the most favorable and advantageous to the District.

Rationale

This request is to approve the purchase of the District-wide technology equipment via the DIR purchasing and/or TCPN purchasing programs. All technology equipment listed was approved in the 2011-2012 ECISD capital outlay departmental/campus budgets. The DIR and TCPN procurement programs meet all purchasing policies and have been used by the District to successfully secure the most competitive technology equipment pricing. Vendor selection will be based upon their approved state contracts.

Below is an explanation of each purchasing program.

The DIR program was established under Chapter 2054, Texas Education Code. DIR is a cooperative contracts program that provides a channel for procurement of Information Technology Resources. It enables government entities to pool their purchasing power to drive down IT costs. http://www.dir.state.tx.us/dir_overview/index.htm

The method of procurement for document readers is The Cooperative Purchasing Network. TCPN provides one of the largest national governmental competitive purchasing cooperative pools. TCPN contracts comply with state procurement laws and regulations and are available for use by public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities. <http://www.tcpn.org/default.aspx?name=aboutTCPN>

User Department

This agenda was requested by Amaro Tijerina, Coordinator of Purchasing.

Budgetary Information

ESTIMATED TOTAL AWARD: \$1,514,545.00

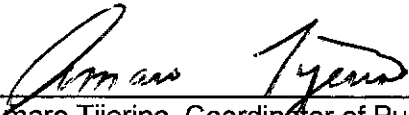
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
XXX-XX-6639-00-XXX-2XX-000	Fixed Assets	723,586.00	0.00	0.00	723,586.00
XXX-XX-6397-XX-XXX-2XX-04X	Fixed Assets	19,089,966.00	0.00	0.00	19,089,966.00
TOTAL		19,111,966.00	0.00	0.00	19,111,966.00

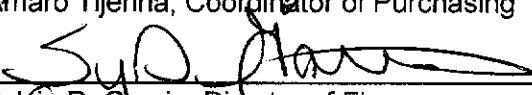
Resource Personnel


Dr. René Gutiérrez	Eduardo J. Moreno
Dr. Rebecca Morrison	Amaro Tijerina
Sylvia D. Garcia	Claudina E. Longoria

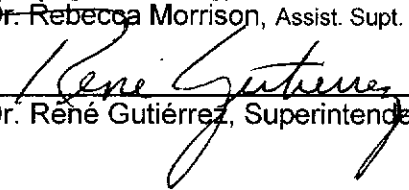
Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Amaro Tijerina, Coordinator of Purchasing

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Assist. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

Notes
GoDirect/TCPN 12-01, for District Wide Technology Equipment
September 13, 2011

1. **USER DEPARTMENT:** This was requested by the Purchasing Department. Amaro Tijerina will be present to answer any detailed questions.
2. **TYPE OF PURCHASE:** This is a single time purchase.
3. **GODIRECT/TCPN REVIEW:** This was reviewed by Eduardo J. Moreno and Amaro Tijerina. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Purchasing Department will prepare purchase orders for both department/campuses following the Board of Trustees approval.
5. **AMOUNT SPENT LAST YEAR:** \$1,679,652.00
6. **ESTIMATED AWARD RECOMMENDATION:** \$1,514,545.00
7. **GODIRECT/TCPN VENDORS:** Purchasing Department will be soliciting quotes from the approved vendors within the GoDirect/TCPN programs.

EDINBURG CISD
2011-2012 BOARD APPROVED
TECHNOLOGY EQUIPMENT BUDGET

ID	CURRENT YEAR	TYPE DESCRIPTION	END	FCN	OBJ	SB	ORG	YR	PGR	PRJ	ITEM DESCRIPTION	QTY	COST EACH	COST TOTAL
53	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	101	2	99	045	MEDIA PROJECTOR HIGH END -- AUDITORIUM OR CAFETERI	1	2,000.00	2,000.00
54	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	101	2	99	045	LAPTOP	1	1,000.00	1,000.00
55	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	101	2	99	045	DIGITAL VIDEO CAMERA -- CAMPUS/DEPT.	1	500.00	500.00
56	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	104	2	99	045	MEDIA PROJECTOR HIGH END -- AUDITORIUM OR CAFETERI	1	2,000.00	2,000.00
57	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	102	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	900.00	900.00
58	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	114	2	99	045	DIGITAL CAMERA -- CAMPUS/DEPT.	1	500.00	500.00
59	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	117	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	900.00	900.00
60	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	117	2	99	045	LASER PRINTER-COLOR HIGH END -- DEPARTMENT OR OFFI	1	900.00	900.00
61	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	116	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	6	900.00	5,400.00
63	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	103	2	99	045	LASER PRINTER-COLOR LOW END -- DEPARTMENT OR OFFIC	1	400.00	400.00
64	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	103	2	99	045	MEDIA PROJECTOR LOW END -- CLASSROOM OR LAB	1	500.00	500.00
66	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	105	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	900.00	900.00
67	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	121	2	99	045	DIGITAL CAMERA -- CAMPUS/DEPT.	1	250.00	250.00
68	2012	Technology Related Equip. (<\$5,000)	199	21	6397	00	888	2	99	045	LASER PRINTER-COLOR LOW END -- DEPARTMENT OR OFFIC	1	400.00	400.00
70	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	121	2	99	045	LAPTOP CART -- 32 STATION	1	1,000.00	1,000.00
73	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	108	2	99	045	FLIP VIDEO CAMERA	1	250.00	250.00
75	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	110	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
76	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	110	2	99	045	LASER PRINTER-COLOR LOW END -- DEPARTMENT OR OFFIC	1	350.00	350.00
78	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	046	2	99	045	DIGITAL VIDEO CAMERA	1	250.00	250.00
79	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	046	2	99	045	LASER PRINTER-BW HIGH END -- DEPARTMENT OR OFFICE	1	250.00	250.00
80	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	046	2	99	045	SCANNER -- CLASSROOM	1	200.00	200.00
83	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	043	2	99	045	HP DESIGNJET III PRINTER LARGE FORMAT PRINTER	1	820.00	820.00
84	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	001	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	30	900.00	27,000.00
85	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	001	2	99	045	MEDIA PROJECTOR LOW END -- CLASSROOM OR LAB	1	500.00	500.00
86	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	003	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
87	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	003	2	99	045	SCANNER -- CLASSROOM	1	200.00	200.00
88	2012	Technology Related Equip. (<\$5,000)	199	12	6397	56	126	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
92	2012	Technology Related Equip. (<\$5,000)	199	33	6397	00	882	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
93	2012	Technology Related Equip. (<\$5,000)	199	33	6397	00	113	2	99	045	LASER PRINTER-BW HIGH END -- DEPARTMENT OR OFFICE	1	385.00	385.00
131	2012	Technology Related Equip. (<\$5,000)	199	31	6397	00	887	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	1,000.00	1,000.00
142	2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	126	2	99	045	LAPTOP /ADMINISTRATOR	1	1,000.00	1,000.00
143	2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	126	2	99	045	LASER PRINTER-COLOR HIGH -- DEPARTMENT OR OFFICE	1	800.00	800.00
144	2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	126	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	900.00	900.00
146	2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	125	2	30	045	MIMIOCLASSROOM INCLUDES MIMIOTEACH, MIMIOVIEW, AND	7	1,548.00	10,836.00
147	2012	Technology Related Equip. (<\$5,000)	211	11	6397	00	125	2	11	045	MIMIOCLASSROOM INCLUDES MIMIOTEACH, MIMIOVIEW, AND	7	1,548.00	10,836.00
150	2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	#2 PC ES GRADE 3	135	900.00	121,500.00
151	2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	#30 PC EA MS OAL	150	900.00	135,000.00
152	2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	#20 EA HS PC/LAPTOP	60	900.00	54,000.00
153	2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	#20 DOCS EA HS	60	500.00	30,000.00

EDINBURG CISD
 2011-2012 BOARD APPROVED
 TECHNOLOGY EQUIPMENT BUDGET

CURRENT YEAR	TYPE DESCRIPTION	FND	FCN	OBJ	SB	ORG	YR	PGR	PRJ	ITEM DESCRIPTION	QTY	COST EACH	COST TOTAL
154 2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	DIGITAL WHITEBOARD MIMIO TEACH 1 EA CAMPUS	40	850.00	34,000.00
155 2012	Technology Related Equip. (<\$5,000)	199	11	6397	52	999	2	11	045	TABLET EREADY MULTI USE DEVICE	80	700.00	56,000.00
156 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	113	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	5	1,000.00	5,000.00
158 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	106	2	30	045	MINI LAPTOP	1	660.00	660.00
160 2012	Technology Related Equip. (<\$5,000)	211	11	6397	00	106	2	11	045	MINI LAPTOP	1	660.00	660.00
162 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	130	900.00	117,000.00
163 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS ADMINISTRATION DESKTOPS	50	900.00	45,000.00
164 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS MEDIA PROJECTOR LOW END -- CLASSROOM OR LAB	130	500.00	65,000.00
165 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS CLASSROOM DOC READER	130	500.00	65,000.00
166 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS VOIP PHONES DESKTOP	50	300.00	15,000.00
167 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS LASER PRINTER-B/W DEPARTMENT HEAD	10	300.00	3,000.00
168 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS COLOR PRINTER	1	800.00	800.00
169 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS 60 DESKTOPS 2 OALS	90	900.00	81,000.00
170 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS COMPUTER ON WHEELS -- STUDENT LAPTOPS	1	28,000.00	28,000.00
171 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS LASER B/W PRINTER ADMINISTRATION	10	300.00	3,000.00
174 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	VHS TEACHER LAPTOPS	30	1,000.00	30,000.00
176 2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	128	2	99	045	LASER PRINTER	1	800.00	800.00
177 2012	Technology Related Equip. (<\$5,000)	161	23	6397	00	128	2	30	045	LAPTOP	1	1,000.00	1,000.00
178 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	128	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
183 2012	Technology Related Equip. (<\$5,000)	101	35	6397	00	006	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	10	1,000.00	10,000.00
184 2012	Technology Related Equip. (<\$5,000)	101	35	6397	00	938	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	10	1,000.00	10,000.00
187 2012	Technology Related Equip. (<\$5,000)	161	23	6397	00	003	2	30	045	HP DIGITAL SENDER-- DEPARTMENT OR OFFICE	1	2,700.00	2,700.00
188 2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	104	2	99	045	SCANNER --	1	200.00	200.00
189 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	111	2	30	045	MIMIO TEACH	2	800.00	1,600.00
191 2012	Technology Related Equip. (<\$5,000)	199	31	6397	00	102	2	99	045	DELL LASER JET 5330DN	1	850.00	850.00
192 2012	Technology Related Equip. (<\$5,000)	199	11	6397	00	102	2	11	045	HP POSTER MAKER	1	1,700.00	1,700.00
193 2012	Technology Related Equip. (<\$5,000)	199	23	6397	00	115	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	1,000.00	1,000.00
194 2012	Technology Related Equip. (<\$5,000)	165	11	6397	00	115	2	25	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	1,000.00	2,000.00
195 2012	Technology Related Equip. (<\$5,000)	165	11	6397	00	115	2	25	045	LASER PRINTER-B/W HIGH END -- DEPARTMENT OR OFFICE	2	250.00	500.00
196 2012	Technology Related Equip. (<\$5,000)	211	23	6397	00	108	2	30	045	IP PHONES DESKTOP	2	300.00	600.00
197 2012	Furniture & Equipment (<\$5,000)	211	11	6397	00	108	2	30	044	MEDIA PRESENTATION CART/LOCK -- CLASSROOM OR LIBRA	3	350.00	1,050.00
207 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	999	2	23	045	LAPTOP -- TEACHER/STUDENT	30	1,100.00	33,000.00
211 2012	Technology Related Equip. (<\$5,000)	211	11	6397	00	102	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
212 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	999	2	23	045	LAPTOP CART -- 24 STATION OR 32 STATION	1	1,300.00	1,300.00
219 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	102	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	900.00	1,800.00
220 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	115	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	1,000.00	2,000.00
223 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	115	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	1,000.00	2,000.00
244 2012	Furniture, Equip. & Tech. Rel. (>\$5,000)	224	11	6639	00	006	2	23	000	LAPTOP -- TEACHER/STUDENT	20	1100	22000
225 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	102	2	30	045	LASER PRINTER-COLOR LOW END -- DEPARTMENT OR OFFICE	1	850.00	850.00

EDINBURG CISD
 2011-2012 BOARD APPROVED
 TECHNOLOGY EQUIPMENT BUDGET

CURRENT YEAR	TYPE DESCRIPTION	FND	FCN	OBJ	SB	ORG	YR	PCR	PRJ	ITEM DESCRIPTION	QTY	COST EACH	COST TOTAL
226 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	115	2	30	045	LASER PRINTER-BW HIGH END -- DEPARTMENT OR OFFICE	2	250.00	500.00
228 2012	Technology Related Equip. (<\$5,000)	161	23	6397	00	115	2	30	045	LASER PRINTER-COLOR LOW END -- DEPARTMENT OR OFFICE	1	450.00	450.00
230 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	102	2	30	045	PROMETHEAN AB + INSTALL	1	3,800.00	3,800.00
244 2012	Furniture, Equip. & Tech. Rel. (>\$5,000)	224	11	6639	00	006	2	23	000	LAPTOP -- TEACHER/STUDENT	20	1,100.00	22,000.00
337 2012	Furniture & Equipment (<\$5,000)	624	36	6397	00	006	2	91	044	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	2	1,500.00	3,000.00
349 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	21	1,000.00	21,000.00
353 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	MEDIA PROJECTOR LOW END -- CLASSROOM OR LAB	2	800.00	1,600.00
354 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	DOCUMENT READER-CAMPUS/DEPT	3	500.00	1,500.00
355 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	LASER PRINTER-BW HIGH END -- DEPARTMENT OR OFFICE	3	450.00	1,350.00
357 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	MEDIA PROJECTOR HIGH END -- AUDITORIUM OR CAFETERI	1	1,600.00	1,600.00
358 2012	Technology Related Equip. (<\$5,000)	624	12	6397	56	006	2	99	045	LAPTOP-TEACHER/STUDENT/ADMINISTRATOR	4	1,100.00	4,400.00
361 2012	Furniture & Equipment (<\$5,000)	624	12	6397	56	006	2	99	044	MEDIA PRESENTATION CART/LOCK -- CLASSROOM OR LIBRA	3	500.00	1,500.00
426 2012	Furniture & Equipment (<\$5,000)	624	11	6397	32	006	2	11	044	SCANNER -- CLASSROOM	1	2,099.00	2,099.00
459 2012	Furniture & Equipment (<\$5,000)	624	11	6397	32	006	2	11	044	LAPTOP -- TEACHER/STUDENT --- PROJECTOR/DOCUMENT C	1	800.00	800.00
501 2012	Technology Related Equip. (<\$5,000)	193	11	6397	00	999	2	31	045	PROMETHEAN BOARDS	35	4,000.00	140,000.00
532 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	006	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	75	900.00	67,500.00
534 2012	Technology Related Equip. (<\$5,000)	161	11	6397	00	006	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	62	900.00	55,800.00
535 2012	Technology Related Equip. (<\$5,000)	161	21	6397	00	875	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	6	1,000.00	6,000.00
536 2012	Technology Related Equip. (<\$5,000)	211	61	6397	00	895	2	30	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	6	1,000.00	6,000.00
537 2012	Technology Related Equip. (<\$5,000)	263	21	6397	00	895	2	25	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	6	1,000.00	6,000.00
538 2012	Technology Related Equip. (<\$5,000)	165	11	6397	00	999	2	25	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	30	900.00	27,000.00
559 2012	Technology Related Equip. (<\$5,000)	624	36	6397	58	006	2	99	045	FIXED ASSETS TECHNOLOGY FOR DANCE TEAM	1	8,499.00	8,499.00
563 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	DIGITAL VIDEO CAMERA -- CAMPUS/DEPARTMENT	5	300.00	1,500.00
566 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	DIGITAL CAMERA -- CAMPUS/DEPT.	5	250.00	1,250.00
567 2012	Technology Related Equip. (<\$5,000)	624	11	6397	52	006	2	11	045	DIGITAL SENDER -- DEPARTMENT OR OFFICE	1	3,000.00	3,000.00
568 2012	Technology Related Equip. (<\$5,000)	624	11	6397	04	006	2	11	045	COMPUTER W/FLAT SCREEN -- STUDENT VISUAL ARTS COU	10	1,000.00	10,000.00
579 2012	Technology Related Equip. (<\$5,000)	624	11	6397	67	006	2	11	045	PROJECTOR AND DOCUMENT CAMERA COMBO	1	800.00	800.00
602 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	DOCUMENT CAMERA	6	500.00	3,000.00
603 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	1	1,000.00	1,000.00
606 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	COMPUTER W/FLAT SCREEN -- STUDENT/TEACHER/ADMINIST	22	950.00	20,900.00
607 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	LASER PRINTER COLOR HIGH END-DEPARTMENT	4	975.00	3,900.00
608 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	DIGITAL SENDER -- DEPARTMENT OR OFFICE	2	2,700.00	5,400.00
609 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	MEDIA PROJECTOR LOW END -- CLASSROOM OR LAB	3	500.00	1,500.00
610 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	DIGITAL CAMERA -- CAMPUS/DEPT.	2	150.00	300.00
611 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	DIGITAL WHITEBOARD W/INTEGRATED SPEAKERS	2	4,000.00	8,000.00
612 2012	Technology Related Equip. (<\$5,000)	224	11	6397	00	006	2	23	045	LAPTOP CART - 24 STATION OR 32 STATION	1	1,100.00	1,100.00
											1,700		1,514,545.00

APPROVAL OF RFQ 11-214, PHYSICAL THERAPY SERVICES FOR THE SPECIAL EDUCATION DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the qualifications and fee structure for Physical Therapy Services as requested by the Special Education Department as being the most favorable and advantageous to the District.

Rationale

Administration sought RFQ's for Physical Therapy Services. The RFQ opening was held at the Administration building on August 12, 2011 at 4:00 P.M., where two (2) RFQ's were received and opened. Physical Therapy Services are provided to Pre K through 12th grade students with special needs.

User Department

This RFQ was requested by Alida Suarez, Director of Special Education.

Budgetary Information

Estimated Award Recommendation **\$175,000.00**

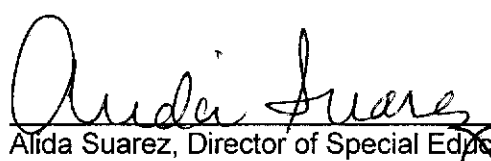
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
164-11-6219-00-XXX-223000	Oth pro/service	793,000.00	0.00	0.00	793,000.00
	TOTAL	793,000.00	0.00	0.00	793,000.00

Resource Personnel

Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Alida Suarez	Kay W. Green
Sylvia D. Garcia		

Board Policy Reference and Compliance

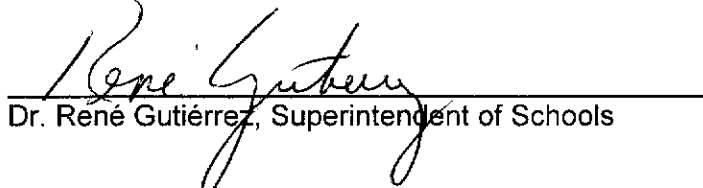
This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Alida Suarez, Director of Special Education Department

Approved by: 
Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

Notes for Tabulation
RFQ 11-214, Physical Therapy Services for the Special Education Department
September 13, 2011

1. **USER DEPARTMENT:** This RFQ was requested by the Special Education Department. Alida Suarez will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 14, 2011 or soon thereafter and ending August 31, 2012. There is an option to renew for an additional two (2) years with Board of Trustees approval each year.
3. **RFQ EVALUATION:** This RFQ was evaluated by Alida Suarez, Director of Special Education Department. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Special Education Department will prepare purchase orders following Board of Trustee RFQ approval on an as needed basis.
5. **APPROXIMATE AMOUNT SPENT LAST CONTRACT YEAR:** \$129,207.50
6. **ESTIMATED AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Pro Care Therapies, PC 515 East Business Hwy. 83 Suite A Alamo, TX 78516 Contact: Jorge Escobedo PH: 956-783-5455 FX: 956-781-1787 Jescobedo66@yahoo.com	\$175,000.00
TOTAL ESTIMATED RECOMMENDATION	\$175,000.00

6. **FEE STRUCTURE:**

PT Evaluation (Annual Reports, new IEP's, closed IEP's) And Re-evaluations	\$150.00
Therapy Services (direct or consult)	\$65.00 per session
ARD meetings, Specific training approved by Director of Special Education (one hour maximum) in-services	\$150.00 per meeting

EXHIBIT _____

**RFQ 11-214, PHYSICAL THERAPY SERVICES FOR SPECIAL EDUCATION DEPARTMENT
EVALUATION RANKING**

RANK	EVALUATION	CORE MEDICAL GROUP / CIRCHARO ACQUISITION	PRO CARE THERAPIES / JORGE ESCOBEDO
	LOCATION OF COMPANY	Salem, NH	Alamo, TX
1-20	Years of Experience	15	18
1-20	Past Performance	10	18
1-20	Record for Completing Evaluations	10	15
1-20	Reputation w/School Districts of similar size	15	18
1-20	Meeting the overall needs of Edinburg CISD	15	18
	TOTALS	65	87
	RANK	2	1

EVALUATED BY *Andrea Suarez*

11-214, PHYSICAL THERAPY FOR SPECIAL ED

6847
ALMA DE LA GARZA
1001 SUSAN DRIVE
EDINBURG, TX 78539

956-318-0228 FAX E-MAIL

8796 262180835
CENTER POINTE REHAB, LLC
3226 W. ALBERTA RD
EDINBURG, TX 78539-9635

ROBERT B. FRASER
956-668-7900 FAX 956-668-7904

9838
CORE MED GROUP
2 KEEWAYDIN DRIVE
SALEM, NH 03079

BILL TARR
800-995-2673 FAX 866-420-1055

9566
INVO HEALTHCARE ASSOCIATES, IN
1780 KENDARBREN DRIVE
JAMISON, PA 18929

JODI ARTHUR
800-434-4686 FAX 215-489-8766

8648
KID CARE THERAPIES
4107 W MILE 17 1/2 RD
EDINBURG, TX 78541

SHEILA TREVINO
956-207-9121 FAX 956-292-0572

6838
LEONARD MICHAEL
404 LINDBERG
MCALLEN, TX 78501

956-687-8488 FAX 956-687-2540

8159 742837438
RENAISSANCE OUTPATIENT REHAB
P.O. BOX 720157
MCALLEN, TX 78504

CELESTE LADYMAN
956-682-6900 FAX 956-682-8445

6842
RIO THERAPY SERVICES
300 SOUTH NEBRASKA AVE
SAN JUAN, TX 78589

956-702-7478 FAX 956-519-1706

6544
APTUS THERAPY SERVICES
2610 CORNERSTONE BLVD.
EDINBURG, TX 78539

JENNIFER SAENZ
956-668-1818 FAX 956-668-1819

6496 59-3684604
COMMUNITY REHAB ASSOCIATES INC
3950 3RD STREET NORTH
SUITE D
ST. PETERSBURG, FL 33703
SUMMER JOHNSON
877-268-4329 FAX 866-547-1017

8108 C - NOTES
CUMBERLAND THERAPY SERVICES
9140 ARROWPOINT BLVD, STE 140
CHARLOTTE, NC 28273

A. MAJEEED QASIM
800-248-7562 FAX 800-822-8287

6200 58-2473010
JUNCTION OF FUNCTION INC.
8603 IBIS COVE CIRCLE
NAPLES, FL 34119

KELLY ANN WILK
239-777-4009 FAX E-MAIL

365 74-252-1651
KIDS IN MOTION
5211 N. MCCOLL RD.
MCALLEN, TX 78504

956-630-6112 FAX 956-683-9504

8651
PRO CARE THERAPY SERVICE
4400 NORTH MCCOLL RD.
MCALLEN, TX 78504

JORGE ESCOBEDO
956-460-7840 FAX 956-664-0774

6403 74-2660479
RIO GRANDE VALLEY ORTHOPEDIC
1005 E. NOLANA LOOP
MCALLEN, TX 78504

ALEJARDO ESQUIVEL
956-686-6510 FAX 956-686-2942

6843
SALAMANCA'S THERAPY
1022 E. GRIFFIN PKWY
SUITE #104
MISSION, TX 78572-2401

956-580-7579 FAX 956-580-7987

11-214, PHYSICAL THERAPY FOR SPECIAL ED

6831
STAFFING OPTIONS & SOLUTIONS
6249 SOUTH EAST STREET
SUITE E
INDIANAPOLIS, IN 46227

800-554-7823 FAX 317-791-2457

9151
STEPPING STONES REHABILITATION
2215 CORNERSTONE BLVD.
EDINBURG, TX 78539

MELISA GARZA
956-631-4127 FAX 956-661-9403

8343
THERA CARE
316 CONQUEST BLVD.
EDINBURG, TX 78539

Vendors Printed: 19

JUDY PHEANIS
956-380-6200 FAX 956-380-6205

APPROVAL OF SOLE SOURCE 11-225, MOBILE RELAYS RADIO REPEATER SERVICES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Mobile Relays Radio Repeater Service from Mobile Relays.

Rationale

Mobile Relays owns and operates the LTR Trunk System that provides extended area coverage for our radios. This system is owned, operated, and installed in Edinburg proper and is made available to the district for its exclusive use. Mobile Relays are the only providers of this service in and around the area of our operation. This service covers an area from La Joya to Brownsville. This is a sole source purchase. This is the main communication between the school district police department and all the officers that are assigned to all district campuses. The Police Department has a communications officer that transmits important information to all campus police and/or security officers. Radio transmission at the police department is a high necessity and used every day. It serves all students and staff in the district. Also, the Transportation Department uses the radio repeater service to enable the bus drivers to communicate effectively with the dispatch office, mechanic's shop, and other bus drivers.

User Department

This item was requested by Rudy Zamora, Director of Transportation and Juan Jose Gonzalez, ECISD Chief of Police.

Budgetary Information

ESTIMATED AWARD RECOMMENDATION: \$51,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-6269-XX-XXX-2XXXXX	Rental/Operator Leases	1,210,789.00	0.00	0.00	1,210,789.00
	TOTAL	1,210,789.00	0.00	0.00	1,210,789.00

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia
Amaro Tijerina


Dr. Rebecca Morrison
Rudy Zamora
Jacqueline Kingan


Mario H. Salinas
Juan Jose Gonzales

Board Policy Reference

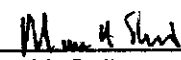
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:


Rudy Zamora, Director of Transportation


Juan Jose Gonzalez, ECISD Chief of Police

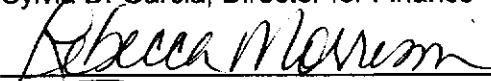
Approved by:


Mario H. Salinas, Asst. Supt. For District Administration

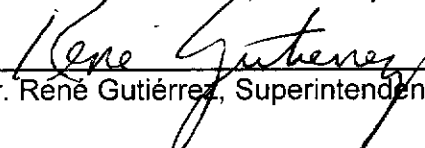
Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

Notes for Sole Source
Sole Source 11-225, Mobile Relays Radio Repeater Services
September 13, 2011

1. **USER DEPARTMENT:** This service was requested by the Transportation Department, Police Department, and various campuses. Mr. Mario H. Salinas will be present to answer any questions.
2. **TYPE OF CONTRACT:** This is a term contract beginning September 14, 2011 and ending August 31, 2012. Final recommendations to the board are done by the Superintendent of Schools.
3. **ORDERING INFORMATION:** Departments and campuses will prepare purchase orders on an as needed basis following Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$48,000.00**
5. **BID AWARD RECOMMENDATION:**

DEPARTMENT	TYPE OF SERVICE	ESTIMATED AWARD RECOMMENDATION
Transportation	Yearly repeater service & maintenance of the system	\$27,000.00
ECISD Police	Yearly repeater service & maintenance of the system	\$20,000.00
Economedes and Edinburg High Schools	Yearly repeater service & maintenance of the system	\$4,000.00
ESTIMATED TOTAL AWARD RECOMMENDATION		\$51,000.00

VENDOR	ESTIMATED AWARD RECOMMENDATION
Mobile Relays Partners, LTD 515 South 12 th Street McAllen, TX 78501 PH: 956-682-5224	\$51,000.00
ESTIMATED TOTAL AWARD RECOMMENDATION	\$51,000.00

EXHIBIT _____



**MOBILE
RELAYS**

P.O. BOX 1808 515 SOUTH 12TH ST. McALLEN, TEXAS 78505-1808

TEL 956-682-5224 OFFICE FAX 956-682-9957 SALES FAX 956-682-9114

August 10, 2011

Edinburg CISD
1313 East Schunior
Edinburg, Texas 78539

Re: Sole Source Provider

To Whom It May Concern:

Mobile Relays owns and operates the LTR Trunk System that provides extended area coverage for your radios. This system is owned, operated, and installed in Edinburg proper and is made available to your District for it's exclusive use. This LTR Trunk Trunk System provides District wide communications for the CISD PD and approved departments. The monthly repeater service fee you are being assessed is for the all-inclusive use and maintenance of that system. We are the only providers of this service in or around the area of your operation.

If you have any questions regarding this arrangement or any other concern or need, please feel free to call on me anytime.

Sincerely,

Jim Hanslur
GM / Mobile Relays Partners LTD

SAN BENITO, TX 78586 1975 77 SUNSHINE STRIP 77 TEL 956-399-1098 FAX 956-399-1183

EXHIBIT _____

SOLE SOURCE MEMORANDUM

DATE: August 29, 2011
TO: Assistant Superintendent for Finance & Operations
FROM: Jacqueline Kingan CAMPUS: Purchasing
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Mobile Relays
(Name of Vendor)

PURCHASE AMOUNT: \$ \$51,000.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)
Mobile Relay Radio Repeater Service

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Jacqueline Kingan 8/29/11
Signature Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

EXHIBIT _____

APPROVAL TO COMMIT FUND BALANCE FOR ROBERT VELA HIGH SCHOOL
ADDITIONAL RENOVATION COSTS IN ACCORDANCE WITH GOVERNMENTAL
ACCOUNTING STANDARDS BOARD (GASB) 54

Superintendent's Recommendation

That the Board of Trustees approve to Commit Fund Balance for Robert Vela High School additional renovation costs in Accordance with Governmental Accounting Standards Board (GASB) 54.

Rationale

The Governmental Accounting Standards Board (GASB) released Statement 54 – “Fund Balance Reporting and Governmental Fund Type Definitions” on March 11, 2009 which is effective for fiscal year ending June 30, 2011. The objective of GASB Statement No. 54 is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions.

GASB Statement No. 54 establishes several fund balance classifications depicting the relative strength of the constraints that control how specific amounts can be spent.

The commitment of an additional \$3,000,000 is required to meet the proposed Robert Vela High School construction budget. The amended construction budget of \$10,781,933 was approved at the Special-Called Board meeting of Friday, August 26, 2011.

Budgetary Information

This commits \$3 million for the renovation of Robert Vela High School.

Resource Personnel

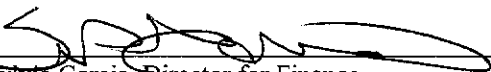
Dr. René Gutiérrez
Dr. Rebecca Morrison

Sylvia Garcia
Oscar Silva


Board Policy Reference

This is in accordance with CAA (Local) Fiscal Management Goals and Objectives Financial Ethics and CE (Local) Annual Operation Budget.

Within Budgetary Allocations:


Sylvia Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

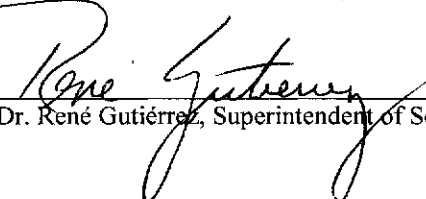

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

APPROVAL TO NOMINATE CANDIDATE(S) TO SERVE ON THE HIDALGO COUNTY APPRAISAL DISTRICT BOARD OF DIRECTORS FOR 2012-2013 AND APPROVAL OF RESOLUTION NO. 2012-01 FOR NOMINATION

Superintendent's Recommendation

That the Board of Trustees approves to nominate candidate(s) to serve on the Hidalgo County Appraisal District Board of Directors for 2012-2013 and approval of Resolution No. 2012-01 for nomination.

Rationale

The governing body of a taxing unit is entitled to nominate candidates for the Board of Directors for the Appraisal District. Members who are elected will serve for a two-year term, effective January 1, 2012.

The presiding officer of the unit submits the name(s) of the nominee(s) by written resolution to the chief appraiser BEFORE OCTOBER 15, 2011. The presiding officer should include the addresses of the nominee(s) so that the chief appraiser can notify the winners.

BEFORE OCTOBER 30, 2011, the chief appraiser shall prepare a ballot, listing the candidates alphabetically by each candidate's surname and deliver a copy of this ballot to the presiding officer of the governing body of each voting unit.

Edinburg CISD has a total of 495 votes, which can all be cast for one candidate or distributed among the candidates that will be nominated and named on the ballot.

Each voting unit shall cast its vote by written resolution and submit it to the chief appraiser BEFORE DECEMBER 15, 2011. A voting unit has the option of casting all of its votes for one individual or they can distribute their votes among the persons that were nominated and named on the ballot. There is no provision for write-in candidates. The chief appraiser may not count votes cast for someone not listed on the official ballot.

The Resolution is being presented for board approval. The name(s) of the nominee(s) will be included in the Resolution.

Budgetary Information

Not Applicable

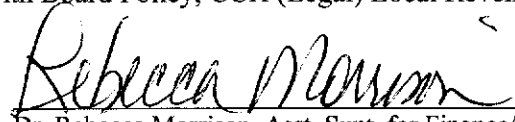
Resource Personnel

Dr. Rene Gutierrez
Dr. Rebecca Morrison

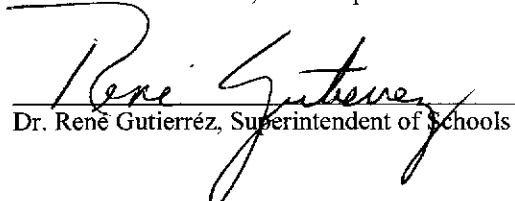
Board Policy Reference

This is in accordance with Board Policy, CCH (Legal) Local Revenue Sources Appraisal District.

Prepared by:


Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

RESOLUTION NO. 2012-01

A RESOLUTION OF THE BOARD OF TRUSTEES FOR EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXPRESSING ITS NOMINATION FOR APPRAISAL DISTRICT DIRECTORS FOR 2011-2012 ON THE HIDALGO COUNTY APPRAISAL DISTRICT BOARD OF DIRECTORS:

WHEREAS, the Board of Trustees for Edinburg Consolidated Independent School District are authorized to make nominations for each position to be filled in the Hidalgo County Appraisal District Board of Directors; and

WHEREAS, these directors shall serve a two (2) year term beginning January 1, 2011 and that all taxing entities associated with the Hidalgo County Appraisal District are authorized to nominate one person for said Board; and

WHEREAS, the Board of Trustees for Edinburg Consolidated Independent School District must submit the name(s) of the nominee(s) by written resolution to the Chief Appraiser by October 15, 2011.

NOW, THEREFORE, BE IT RESOLVED BY Edinburg Consolidated Independent School District, that the name(s) of: _____, _____ is hereby nominated by the Edinburg Consolidated Independent School District Board of Trustees to the Hidalgo County Appraisal District Board of Directors.

FURTHER, the Edinburg Consolidated Independent School District directs the Chief Appraiser to submit said nomination for consideration by all taxing entities within the Hidalgo County Appraisal District in the upcoming district election.

PASSES AND APPROVED this the 13th day of September, 2011 by the Board of Trustees of the Edinburg Consolidated Independent School District by majority vote of such Board, a quorum being present.

EDINBURG CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT

David Torres, President
Board of Trustees

ATTEST:

Ciro Trevino, Secretary
Board of Trustees

EXHIBIT _____

HIDALGO COUNTY APPRAISAL DISTRICT

AUG 30 2011
FINANCE & OPERATIONS

ADMINISTRATION

Rolando Garza, Chief Appraiser
Guadalupe Navarro, Asst. Chief Appraiser
PO Box 208
Edinburg, TX 78540-0208
(956) 381-8466 (956) 565-2461
Administration Fax: (956) 289-2120



www.hidalgoad.org

BOARD OF DIRECTORS

Richard A. Garza	Chairman
Arturo E. Guerra, Jr.	Vice-Chairman
David Hernandez	Secretary
Rudy Elizondo	Member
Pete Garcia	Member
Armando Barrera, Jr.	Member

August 29, 2011



Superintendent
Edinburg ISD
PO Box 990
Edinburg, TX 78540-0990

Re: Selection/Election of Board of Directors 2012 - 2013

Dear Superintendent:

The Hidalgo County Appraisal District is governed by a Board of Directors that are appointed by vote of the taxing units that participate in the district. In accordance with Section 6.03 of the Property Tax Code, the Appraisal District will be conducting the 2012-2013 election for the Board of Directors of the Hidalgo County Appraisal District. Below you will find important information and dates for you to keep in mind for the 2012-2013 selection/election process.

The Board of Directors consists of six (6) members, five (5) voting members who are appointed by vote and one (1) nonvoting member, which is the County Tax Assessor/Collector. Therefore, for this election each voting taxing unit may nominate one (1) but no more than five (5) candidates for the election. The candidate(s) name(s) must be submitted to the Chief Appraiser by resolution adopted by the governing body before **October 15th**.

The Chief Appraiser shall prepare and deliver to the presiding officer of the governing body of each voting taxing unit a ballot listing all the candidates whose names were timely submitted and the taxing unit's voting entitlement before **October 30th**. The governing body of each voting taxing unit shall determine its vote by resolution and submit such resolution before **December 15th** to the Chief Appraiser.

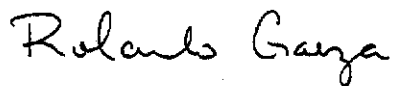
EXHIBIT _____

Page 2

Before December 31st the Chief Appraiser shall declare the five candidates that received the most votes elected and submit the results to the candidates and the governing bodies of the taxing entities.

If I may be of further assistance in providing you additional information regarding the selection/election process, please do not hesitate to contact me at (956) 381-8466.

Sincerely,



Rolando Garza
Chief Appraiser

RG:pma

cc: Board of Directors

EXHIBIT _____



Hidalgo County Appraisal District
Timeline
Election of Board of Directors
2012 - 2013

August 2011 But before October 1, 2011		Notify all presiding officers of each taxing unit about upcoming election and their voting entitlement for the 2012-2013 election for the Board of Directors for the Appraisal District.
Before October 15, 2011		The presiding officer of the unit submits the names of the nominees by written resolution to the Chief Appraiser
Before October 31, 2011		The Chief Appraiser prepares the ballot, listing the candidates in order to surname and delivers a copy of the ballot to the presiding officer of each unit.
Before December 15, 2011		Each voting unit casts its vote by written resolution and submits it to the Chief Appraiser.
Before December 31, 2011		The Chief Appraiser shall count the votes and declare the candidates who received the largest cumulative vote total elected and submit the results to the governing bodies and to the candidates.

EXHIBIT _____

Sec. 6.03. Board of Directors

(a) The appraisal district is governed by a board of directors. Five directors are appointed by the taxing units that participate in the district as provided by this section. If the county assessor-collector is not appointed to the board, the county assessor-collector serves as a nonvoting director. The county assessor-collector is ineligible to serve if the board enters into a contract under Section 6.05(b) or if the commissioner's court of the county enters into a contract under Section 6.24(b). To be eligible to serve on the board of directors, an individual other than a county assessor-collector serving as a nonvoting director must be a resident of the district and must have resided in the district for at least two years immediately preceding the date the individual takes office. An individual who is otherwise eligible to serve on the board is not ineligible because of membership on the governing body of a taxing unit. An employee of a taxing unit that participates in the district is not eligible to serve on the board unless the individual is also a member of the governing body or an elected official of a taxing unit that participates in the district.

(b) Members of the board of directors other than a county assessor-collector serving as a nonvoting director serve two-year terms beginning on January 1 of even-numbered years.

(c) Members of the board of directors other than a county assessor-collector serving as a nonvoting director are appointed by vote of the governing bodies of the incorporated cities and towns, the school districts, and, if entitled to vote, the conservation and reclamation districts that participate in the district and of the county. A governing body may cast all its votes for one candidate or distribute them among candidates for any number of directorships. Conservation and reclamation districts are not entitled to vote unless at least one conservation and reclamation district in the district delivers to the chief appraiser a written request to nominate and vote on the board of directors by June 1 of each odd-numbered year. On receipt of a request, the chief appraiser shall certify a list by June 15 of all eligible conservation and reclamation districts that are imposing taxes and that participate in the district.

(d) The voting entitlement of a taxing unit that is entitled to vote for directors is determined by dividing the total dollar amount of property taxes imposed in the district by the taxing unit for the preceding tax year by the sum of the total dollar amount of property taxes imposed in the district for that year by each taxing unit that is entitled to vote, by multiplying the quotient by 1,000, and by rounding the product to the nearest whole number. That number is multiplied by the number of directorships to be filled. A taxing unit participating in two or more districts is entitled to vote in each district in which it participates, but only the taxes imposed in a district are used to calculate voting entitlement in that district.

(e) The chief appraiser shall calculate the number of votes to which each taxing unit other than a conservation and reclamation district is entitled and shall deliver written notice to each of those units of its voting entitlement before October 1 of each odd-numbered year. The chief appraiser shall deliver the notice:

(1) to the county judge and each commissioner of the county served by the appraisal district the county judge and each commissioner of the county served by the appraisal district;

(2) to the presiding officer of the governing body of each city or town participating in the appraisal district, to the city manager of each city or town having a city manager, and to the city secretary or clerk, if there is one, of each city or town that does not have a city manager; and

EXHIBIT _____

(3) to the presiding officer of the governing body of each school district participating in the district and to the superintendent of those school districts.

(f) The chief appraiser shall calculate the number of votes to which each conservation and reclamation district entitled to vote for district directors is entitled and shall deliver written notice to the presiding officer of each conservation and reclamation district of its voting entitlement and right to nominate a person to serve as a director of the district before July 1 of each odd-numbered year.

(g) Each taxing unit other than a conservation and reclamation district that is entitled to vote may nominate by resolution adopted by its governing body one candidate for each position to be filled on the board of directors. The presiding officer of the governing body of the unit shall submit the names of the unit's nominees to the chief appraiser before October 15.

(h) Each conservation and reclamation district entitled to vote may nominate by resolution adopted by its governing body one candidate for the district's board of directors. The presiding officer of the conservation and reclamation district's governing body shall submit the name of the district's nominee to the chief appraiser before July 15 of each odd-numbered year. Before August 1, the chief appraiser shall prepare a nominating ballot, listing all the nominees of conservation and reclamation districts alphabetically by surname, and shall deliver a copy of the nominating ballot to the presiding officer of the board of directors of each district. The board of directors of each district shall determine its vote by resolution and submit it to the chief appraiser before August 15. The nominee on the ballot with the most votes is the nominee of the conservation and reclamation districts in the appraisal district if the nominee received more than 10 percent of the votes entitled to be cast by all of the conservation and reclamation districts in the appraisal district, and shall be named on the ballot with the candidates nominated by the other taxing units. The chief appraiser shall resolve a tie vote by any method of chance.

(i) If no nominee of the conservation and reclamation districts receives more than 10 percent of the votes entitled to be cast under Subsection (h), the chief appraiser, before September 1, shall notify the presiding officer of the board of directors of each conservation and reclamation district of the failure to select a nominee. Each conservation and reclamation district may submit a nominee by September 15 to the chief appraiser as provided by Subsection (h). The chief appraiser shall submit a second nominating ballot by October 1 to the conservation and reclamation districts as provided by Subsection (h). The conservation and reclamation districts shall submit their votes for nomination before October 15 as provided by Subsection (h). The nominee on the second nominating ballot with the most votes is the nominee of the conservation and reclamation districts in the appraisal district and shall be named on the ballot with the candidates nominated by the other taxing units. The chief appraiser shall resolve a tie vote by any method of chance.

(j) Before October 30, the chief appraiser shall prepare a ballot, listing the candidates whose names were timely submitted under Subsections (g) and, if applicable, (h) or (i) alphabetically according to the first letter in each candidate's surname, and shall deliver a copy of the ballot to the presiding officer of the governing body of each taxing unit that is entitled to vote.

EXHIBIT _____

(k) The governing body of each taxing unit entitled to vote shall determine its vote by resolution and submit it to the chief appraiser before December 15. The chief appraiser shall count the votes, declare the five candidates who receive the largest cumulative vote totals elected, and submit the results before December 31 to the governing body of each taxing unit in the district and to the candidates. For purposes of determining the number of votes received by the candidates, the candidate receiving the most votes of the conservation and reclamation districts is considered to have received all of the votes cast by conservation and reclamation districts and the other candidates are considered not to have received any votes of the conservation and reclamation districts. The chief appraiser shall resolve a tie vote by any method of chance.

(l) If a vacancy occurs on the board of directors other than a vacancy in the position held by a county assessor-collector serving as a nonvoting director, each taxing unit that is entitled to vote by this section may nominate by resolution adopted by its governing body a candidate to fill the vacancy. The unit shall submit the name of its nominee to the chief appraiser within 45 days after notification from the board of directors of the existence of the vacancy, and the chief appraiser shall prepare and deliver to the board of directors within the next five days a list of the nominees. The board of directors shall elect by majority vote of its members one of the nominees to fill the vacancy.

(m) If a school district participates in an appraisal district in which the only property of the school district located in the appraisal district is property annexed to the school district under Subchapter C or G, Chapter 41, Education Code, an individual who does not meet the residency requirements of Subsection (a) is eligible to be appointed to the board of directors of the appraisal district if:

(1) the individual is a resident of the school district; and

(2) the individual is nominated as a candidate for the board of directors by the school district or, if the taxing units have adopted a change in the method of appointing board members that does not require a nomination, the school district appoints or participates in the appointment of the individual.

Sample Calculation of Votes to Select Five Directors

Unit	Tax Levy	Percentage	Votes
County A	\$1,500,000	20.0	1,000
City B	500,000	6.7	335
Town C	200,000	2.7	135
ISD AA	4,000,000	53.3	2,665
ISD BB	1,000,000	13.3	665
ISD CC	300,000	4.0	200



**AUTHORIZED VOTES FOR
HIDALGO COUNTY APPRAISAL DISTRICT BOARD OF DIRECTORS
2012 - 2013**

ENTITY	2010 LEVIED	TOTAL TAX LEVY	2010 PERCENT	NUMBER OF VOTES	NUMBER OF POSITIONS	TOTAL VOTES
Hidalgo County	\$ 160,318,223.74	\$ 666,633,511.71	0.240489296	240	5	1200
Drainage Dist.#1	\$ 18,833,155.09	\$ 666,633,511.71	0.028251138	28	5	140
CITIES						
Alamo	\$ 2,680,792.00	\$ 666,633,511.71	0.004021388	4	5	20
Alton	\$ 1,325,396.38	\$ 666,633,511.71	0.001988193	2	5	10
Donna	\$ 3,785,142.72	\$ 666,633,511.71	0.005677996	6	5	30
Edcouch	\$ 400,006.65	\$ 666,633,511.71	0.00060004	1	5	5
Edinburg	\$ 20,460,190.30	\$ 666,633,511.71	0.030691812	31	5	155
Elsa	\$ 1,016,168.65	\$ 666,633,511.71	0.001524329	2	5	10
Granjeno	\$ 17,583.87	\$ 666,633,511.71	0.000026377	1	5	5
Hidalgo	\$ 1,493,553.50	\$ 666,633,511.71	0.002240442	2	5	10
La Joya	\$ 629,223.26	\$ 666,633,511.71	0.000943882	1	5	5
La Villa	\$ 213,248.11	\$ 666,633,511.71	0.000319888	1	5	5
McAllen	\$ 31,313,662.85	\$ 666,633,511.71	0.04697283	47	5	235
Mercedes	\$ 3,585,361.58	\$ 666,633,511.71	0.00537831	5	5	25
Mission	\$ 17,852,446.52	\$ 666,633,511.71	0.026780002	27	5	135
Palmito	\$ 864,158.98	\$ 666,633,511.71	0.001296303	1	5	5
Pharr	\$ 14,673,858.94	\$ 666,633,511.71	0.022011883	22	5	110
Progreso	\$ 293,455.40	\$ 666,633,511.71	0.000440205	1	5	5
San Juan	\$ 5,689,359.60	\$ 666,633,511.71	0.008534464	9	5	45
Sullivan	\$ 231,119.19	\$ 666,633,511.71	0.000346696	1	5	5
Weslaco	\$ 9,310,540.10	\$ 666,633,511.71	0.013966505	14	5	70
SCHOOLS						
Donna	\$ 11,758,169.65	\$ 666,633,511.71	0.017638132	18	5	90
Edcouch-Elsa	\$ 3,084,445.12	\$ 666,633,511.71	0.004626898	5	5	25
Edinburg	\$ 66,259,935.79	\$ 666,633,511.71	0.099394847	99	5	495
Hidalgo	\$ 6,132,907.00	\$ 666,633,511.71	0.009199818	9	5	45
La Joya	\$ 28,557,440.75	\$ 666,633,511.71	0.042838292	43	5	215
La Villa	\$ 1,118,816.72	\$ 666,633,511.71	0.001678309	2	5	10
Lyford	\$ 119,927.45	\$ 666,633,511.71	0.0001799	1	5	5
McAllen	\$ 68,893,742.99	\$ 666,633,511.71	0.103345754	103	5	515
Mercedes	\$ 5,671,958.96	\$ 666,633,511.71	0.008508362	9	5	45
Mission	\$ 20,708,600.21	\$ 666,633,511.71	0.031064445	31	5	155
Monte Alto	\$ 955,341.37	\$ 666,633,511.71	0.001433083	1	5	5
PSJA	\$ 45,893,878.42	\$ 666,633,511.71	0.068844241	69	5	345
Progreso	\$ 1,777,500.34	\$ 666,633,511.71	0.002666383	3	5	15
Sharyland	\$ 29,163,223.59	\$ 666,633,511.71	0.043747011	44	5	220
So Tx College	\$ 41,499,214.55	\$ 666,633,511.71	0.062251918	62	5	310
South Texas ISD	\$ 13,891,654.26	\$ 666,633,511.71	0.020838518	21	5	105
Valley View	\$ 5,529,964.18	\$ 666,633,511.71	0.008295359	8	5	40
Weslaco	\$ 20,156,456.27	\$ 666,633,511.71	0.030236188	30	5	150
GRAND TOTALS	\$ 666,633,511.71	\$ 666,633,511.71	100%			5025

EXHIBIT _____

APPROVAL OF THE CONTRACT WITH DR. DIANA RAMIREZ OF D.M.R. EDUCATIONAL CONSULTING, INC. TO PROVIDE TRAINING FOR ELEMENTARY AND SECONDARY TEACHERS FOR THE 2011-2012 SCHOOL YEAR

Superintendent's Recommendation:

That the Board of Trustees approves the contract with Dr. Diana Ramirez of D.M.R. Educational Consulting, Inc. to provide training for elementary and secondary teachers for the 2011-2012 school year.

Rationale:

Dr. Ramirez' trainings are specifically designed to prepare all elementary and secondary ELA teachers to teach literary genres, expository and procedural text to include: Figure 19 Reading Comprehension, New standards for vocabulary, character, plot, sensory details, the new, independent reading, structural elements of poetry, main idea, purpose, fact and opinion, media literacy and drama as per the new and revised ELAR TEKS state requirements. This training is based on research and scientifically-based practices of effective reading instruction to ensure student success on the New STAAR Assessment.

D.M.R. is a sole source of this training and no other company or firm in the United States of America sells or distributes the products being purchased. Additionally, there is no like item(s) or products available for purchase that would serve the same purpose or function and there is only one price for the name items or products because of exclusive distribution or marketing rights.

This contract was negotiated by Yvonne Chapa, ELA Elementary Specialist and Elizabeth Perez, Secondary ELA Specialist.

Connections to the District Plan: of Student Achievement: Academic Goal 1: Academic Excellence -ECISD will provide a diversified and innovative curriculum that focuses on comprehension, critical thinking, application and problem solving for all students to achieve exemplary performance. District performance: Objective I. Initiative I: Align and connect the curriculum to TEKS and the STAAR.

Paperwork Impact:

No additional paperwork will be generated.

Budgetary Information:

34 training days for elementary and secondary teachers at \$2,800.00 a day

Total: \$95,200.00

Account	Appropriation	Encumbrance	Expenditure	Balance
199-13-6216-76-890-299	\$ 58,800.00	-0-	-0-	\$58,800.00
199-13-6216-47-890-299	\$ 11,200.00	-0-	-0-	\$11,200.00
255-13-6291-76-999-224	\$ 15,000.00	-0-	-0-	\$ 15,000.00
255-13-6291-47-999-224	\$ 15,000.00	-0-	-0-	\$ 15,000.00

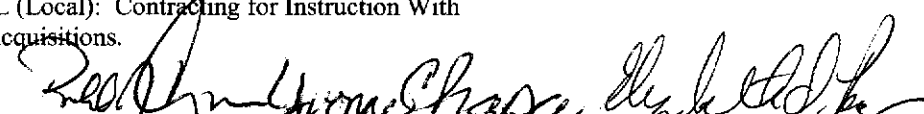
Resource Personnel:

- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations
- Ronaldo Cavazos, Director of Federal Programs
- Yvonne Chapa, ELA Elementary Specialist
- Elizabeth Perez, ELA Secondary Specialist


Board Policy Reference and Compliance:

This is in accordance with Board Policy EEL (Local): Contracting for Instruction With Outside Agencies and CH Purchasing and Acquisitions.

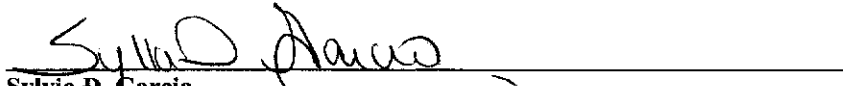
Prepared by:


 Ronaldo Cavazos, Director of Federal Programs
 Yvonne Chapa, Elementary ELA Specialist
 Elizabeth Perez, Secondary ELA Specialist


Approved by:


 Maria Luisa Guerra
 Assistant Superintendent for Instruction and Support Services

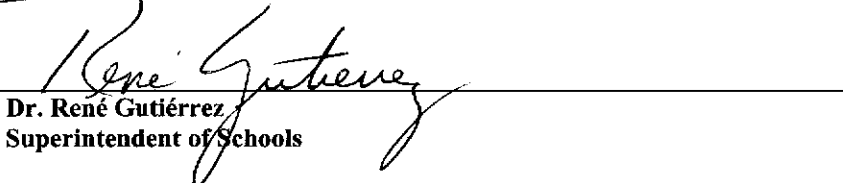
Within Budgetary Allocation:


 Sylvia D. Garcia
 Director of Finance

Finance Department Approval:


 Dr. Rebecca Morrison
 Assistant Superintendent for Finance and Operations

Recommended by:


 Dr. René Gutiérrez
 Superintendent of Schools

➔ EXHIBIT _____, PAGE (S) _____

Edinburg CISD Reading Proposal
For New and Revised ELAR TEKS Instruction

Elementary

Date	Grade Level/Purpose
Nov. 8, 9, & 10	Day 1 – All Kinder
Jan. 17, 18 & 19	Day 2 – All Kinder
Nov. 1, 2, & 3	Day 1 – All 1 st Grade
Nov. 29, 30 & Dec. 1	Day 2 – All 1 st Grade
Oct. 15	Day 1 - 4 th /5 th Grade New Teachers
Nov. 19	Day 2 – 4 th /5 th Grade New Teachers
Jan. 24, 25, & 26	Day 3 – 5 th Grade Supporting Genres
Feb. 7, 8, & 9	Day 3 – 4 th Grade Supporting Genres
Feb.14, 15, & 16	Day 3 – 3 rd Grade Supporting Genres
TBA	5 th Grade Intervention
Total: 24 days	

Middle School:

Date	Grade Level/Purpose
Nov. 15	Day 1 - 6 th Grade
Nov. 16	Day 1 – 7 th Grade
Nov. 22	Day 1 – 8 th Grade
Saturdays:	
Dec. 3	Day 2 – 6 th Grade
Dec. 10	Day 2 – 7 th Grade
Jan. 21	Day 2 – 8 th Grade
TBA	8 th Grade Intervention
Total: 7 days	

**Day 3 may be ready by the spring

Submitted by: D.M.R. Educational Consulting, Inc.



Edinburg Consolidated Independent School District CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and DMR Educational Consulting, Inc. referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, and expertise for use and benefit to Edinburg Consolidated Independent School District.

District shall pay contractor a fee of \$ 95,200 for services and related expenses. *

Approved and accepted by Contractor this 23rd day of August 2011 .

Dianam. Ramirez

Contractor's Signature

Contractor's Name: D.M.R. Educational Consulting, Inc. EIN: 20-1181087

Address: 32863 Road 1575 City: Los Fresnos State: TX Zip Code: 78566

Phone Number: (956) 792-5658 E-Mail: Dianarmz@aol.com

Scope of Work: Literature-Based STAAR Instruction-Genre Specific Standards for Grades K-8

Contract Period From: Nov. 2011 To: June 2011

Funding Account Number: 199 - 13 - 6216.76 - 890 - 299 - 000
199 13 6216.47 890 299 000

~~~~~  
255 13 6291.76 999 221 000 255-13-6291.94#999-224000

Contracted Services must be approved **14 days prior of work**. A **Purchase Order** must also be attached. By approval, the supervisor certified the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. **Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.**

**FOR CONTRACTS OVER \$10,000:** Contact the Purchasing Department for assistance.

**Termination of Contract:** Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner their obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contract, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

|                          | Approved | Not Approved | Signature/Date |
|--------------------------|----------|--------------|----------------|
| Supervisor               | _____    | _____        | _____          |
| Purchasing Coordinator   | _____    | _____        | _____          |
| Administrative Assistant | _____    | _____        | _____          |
| Superintendent/Designee  | _____    | _____        | _____          |

**\*Contracted Services totaling over \$5,000 require prior board approval**

**Nondiscrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its' educational programs.

D.M.R. Educational Consulting, Inc.

Sole Source Affidavit

Before me, the undersigned official, on this day, personally appeared. Diana M. Ramirez, a person known to me to be the person whose signature appears below, whom after being duly sworn upon this oath deposed and said:

- 1. My name is Diana M. Ramirez, I am over the age of 18, have never been convicted of a crime and being competent to make the affidavit.
- 2. I am an authorized representative of the following company or firm:  
D.M.R. Educational Consulting
- 3. The above named company or firm is the sole source of the following item(s), and no other company or firm in the United States of America sells or distributes the product(s) listed below:

- ©The Reader's Notebook TEKS-aligned Activity Sheets
- ©The Reading Shield-Literary Text
- ©The Reading Shield-Expository Text
- ©Smart Test-Taking Strategies
- ©Metacognitive Guide

- 4. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.

Diana M Ramirez  
Signature of Authorized Official

President  
Title of Authorized Signature

**Affidavit will be valid for two (2) years from date subscribed and sworn.**

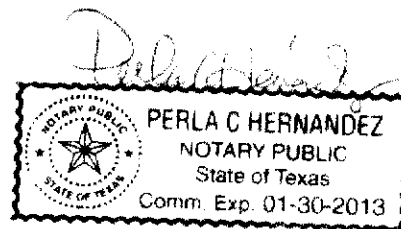
SUBSCRIBED AND SWORN before me on this 5<sup>th</sup> day of May, 2011.

(Seal)

Print name: Perla C Hernandez

My commission expires: 01-30-2013

Company: DMR Educational Consulting  
 Address: 32863 Road 1575  
 City, State, and Zip: Los Fresnos, Texas 78566  
 Telephone Number: (956) 792-5658 Fax: (956) 233-5844  
 Email Address: Dianarmz@aol.com  
 Contact person: Diana M. Ramirez



# SOLE SOURCE MEMORANDUM

DATE: 8-29-2011  
TO: Assistant Superintendent for Finance & Operations  
FROM: Yvonne Chapa CAMPUS: Administration office  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR D.M.R. Educational Consulting, Inc.  
(Name of Vendor)

PURCHASE AMOUNT: \$ \$95,200.00 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
Training for elementary and secondary teachers on the new revised TEKS and STAAR through the  
Reader's Notebook, TEKS-aligned Activity Sheets, Reading Shields for literary and expository text, Smart  
Test-Taking Strategies and a Metacognitive Guide for Reading comprehension(Figure 19).

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- YC - **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- YC - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Yvonne Chapa                      8-29-11  
Signature                                              Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

EXHIBIT \_\_\_\_\_

**APPROVAL OF THE PURCHASE OF SUPPLEMENTARY INSTRUCTIONAL SOFTWARE FROM ROSETTA STONE, LTD. TO SUPPORT ENGLISH LANGUAGE LEARNERS.**

**Superintendent's Recommendation**

That the Board of Trustees approve the purchase of the supplementary instructional software from Rosetta Stone, Ltd. to support English language learners.

**Rationale**

Rosetta Stone language-learning software will help district's recent immigrants. Students will learn the English they need to be successful in mainstream classes. The proposal with TCPN is attached.

**Connections to the District Plan: Academic Excellence**

Goal I: Provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve advanced academic performance and post secondary readiness.

Objective III: Supplement the instructional programs to meet the special needs of all special populations in order to narrow the achievement gap.

The method of procurement for ParentLink is The Cooperative Purchasing Network. TCPN provides one of the largest national governmental competitive purchasing cooperative pools. TCPN contracts comply with state procurement laws and regulations and are available for use by public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities. <http://www.tcpn.org/default.aspx?name=aboutTCPN>

**Budgetary Information**

The purchase meets purchasing law compliance.

**Total Purchase: \$39,500.00**


| Account                | Description      | Appro.     | Encum. | Expenditure | Balance    |
|------------------------|------------------|------------|--------|-------------|------------|
| 263-11-6399-00-999-225 | General Supplies | 35,000.00  | 0.00   | 0.00        | 35,000.00  |
| 161-11-6399-00-999-230 | General Supplies | 336,757.00 | 0.00   | 0.00        | 336,757.00 |
| TOTAL                  |                  | 371,757.00 | 0.00   | 0.00        | 371,757.00 |

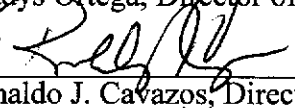
**Resource Personnel**

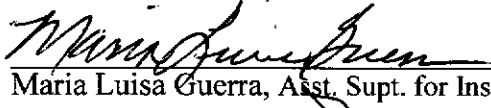
- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Ronaldo J. Cavazos, Director of Federal Programs
- Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations
- Gladys Ortega, Director of Bilingual/ESL
- Araceli De La Cruz, Bilingual/ESL Supervisor

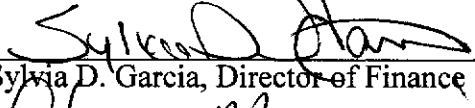
**Board Policy Reference and Compliance**


This item is in accordance with Board Policy EHAC Legal/Local (for basic instructional program) and CH Legal/Local

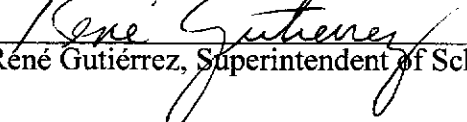
Requested by:   
Gladys Ortega, Director of Bilingual/ESL

Requested by:   
Ronaldo J. Cavazos, Director of Federal Programs

Approved by:   
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocation:   
Sylvia D. Garcia, Director of Finance

Finance Dept. Approval:   
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
René Gutiérrez, Superintendent of Schools

➔ EXHIBIT \_\_\_\_\_, PAGES \_\_\_\_\_

09-07-11 P03:15 OUT

M

# RosettaStone®

Rosetta Stone Ltd.  
 135 West Market Street  
 Harrisonburg, Virginia 22801  
 (P) 800-788-0822 (F) 540-437-2843  
[www.rosettastone.com](http://www.rosettastone.com)

9/6/2011

Rosetta Stone Contact: Vance Overstreet, Field Territory Manager  
 Phone: (800) 788-0822 ext 7921  
 Email: [voverstreet@rosettastone.com](mailto:voverstreet@rosettastone.com)

**Customer Address:**

Gladys Ortega  
 ESL Director  
 Edinburg Consolidated Independent School District  
 PO Box 990  
 Edinburg, TX 78541  
 US

**Billing Address:**

Gladys Ortega  
 ESL Director  
 Edinburg Consolidated Independent School District  
 PO Drawer 990  
 Edinburg, TX 78540  
 US

Contact Phone: (956) 289-2300  
 Contact Email: [g.ortega@ecisd.us](mailto:g.ortega@ecisd.us)  
 Tax ID Number: \_\_\_\_\_

Billing Contact: \_\_\_\_\_  
 Billing Contact Phone: \_\_\_\_\_  
 Billing Contact Email: \_\_\_\_\_

Thank you for this opportunity to provide you with a quote for Rosetta Stone language-learning software. Rosetta Stone Ltd. has developed a library of interactive software and related user documentation marketed under its Rosetta Stone® brand. Rosetta Stone is deliverable via the Internet, third-party Learning Management Systems (LMSs), or CD-ROM (network or stand-alone). Rosetta Stone software and any related online services and user documentation are referred to collectively herein as "Rosetta Stone Product."

| PRODUCT DESCRIPTION                                                                                               | LANGUAGE                              | LEVEL | QTY | UNIT PRICE | TOTAL PRICE   |
|-------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------|-----|------------|---------------|
| Rosetta Stone® Classroom Version 3<br>Online Annual Fixed License                                                 | English US<br>Spanish (Latin America) | 1-5   | 500 | USD 79.00  | USD 39,500.00 |
| Licenses are for named users for an annual subscription period where all licenses start and end on the same date. |                                       |       |     |            |               |

| Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>License price is based on quantity ordered; if fewer licenses are purchased, the per-license price may increase.</li> <li>Renewal: existing site expires 10/22/2011.</li> <li>Per TCPN purchasing contract.</li> <li>Any applicable sales, use, excise, property or other federal, state, county, municipal, local or foreign taxes, levies, VAT, GTS, or other indirect taxes, customs duties, tariffs, or other imposts are the responsibility of the purchaser; any such amounts included in this quote are estimates for informational purposes only.</li> </ul> |
| Industry: Education K-12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                     |               |
|---------------------|---------------|
| <b>Grand Total:</b> | USD 39,500.00 |
|---------------------|---------------|

Pricing is valid through September 30, 2011.

Prepared by rcaerswel on 6-Sep-11 at 6:49 AM EST

➔ **EXHIBIT** \_\_\_\_\_

**TERM AND TERMINATION**

The term of this agreement is effective from October 22, 2011 to October 22, 2012, and is renewable upon mutual agreement of the parties. Rosetta Stone, without prejudice to its other rights hereunder, may immediately and without notice, suspend the delivery of the Rosetta Stone Product and/or terminate this Agreement in the event that Customer: (i) fails to make any payment when due or (ii) becomes insolvent or bankrupt or ceases paying its debts generally as they mature. Without derogation of Rosetta Stone's rights under the preceding sentence, either party may, without prejudice to its other rights, terminate this Agreement forthwith on duly providing written notice to the other party to that effect in the event that the other party neglects or fails to perform or observe any of the material covenants, conditions or agreements contained in this Agreement, and such default is continued for thirty (30) days after the date of the non-defaulting party's notice to the other party. In the event of the expiration or termination of this Agreement for any reason, all rights granted to you hereunder shall terminate, and you shall immediately discontinue, and cause your authorized users to immediately discontinue, all use of Rosetta Stone Product. In the event of the expiration or termination of this Agreement, Rosetta Stone shall have the right to notify all authorized users that their rights to access the Rosetta Stone Product have been terminated.

**ACCEPTANCE**

This quote also serves as an order form. In placing this order, customer accepts the terms and conditions described in the Enterprise License Agreement, available at [www.rosettastone.com/legal](http://www.rosettastone.com/legal). Please fax quote along with any applicable purchase order to 540-437-2843.

I (the Customer) have read and accept the Enterprise License Agreement (ELA). The ELA, together with this Rosetta Stone Order Form ("Order Form") constitute the entire Agreement between Rosetta Stone and Customer. CUSTOMER AND ROSETTA STONE AGREE THAT THE TERMS AND CONDITIONS OF THIS AGREEMENT SUPERSEDE ANY PROVISIONS OF ANY CUSTOMER DRAFTED PURCHASE ORDER AND SUPERSEDE ALL PROPOSALS, WRITTEN OR ORAL, AS WELL AS OTHER COMMUNICATIONS BETWEEN CUSTOMER AND ROSETTA STONE RELATING TO THE SUBJECT MATTER HEREOF. IN THE EVENT OF ANY CONFLICT BETWEEN THE TERMS OF THIS ORDER FORM AND THE ENTERPRISE LICENSE AGREEMENT, THE ORDER FORM SHALL GOVERN.

**ROSETTA STONE LTD.  
DISTRICT**

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL**

By: \_\_\_\_\_  
Authorized Signing Authority

By: \_\_\_\_\_  
Authorized Signing Authority

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

**APPROVAL TO ACCEPT CONTRACT/CONSULTANT AGREEMENT WITH TEACHER CREATED MATERIALS PUBLISHING COMPANY FOR STAFF DEVELOPMENT IN MEETING THE STATE REQUIRED 6-HOUR GT UPDATE**

**Superintendent's Recommendation:**

Approval to accept contract/consultant agreement with Teacher Created Materials Publishing Company for staff development in meeting the State required 6-hour GT Update.

**Rationale:**

The Teacher Created Materials Publishing Company will provide professional development and resource materials on differentiated instruction to meet the required 6-Hour GT Update. This training provides teachers with the latest in research and best practices in the area of differentiation to meet the needs of all students. Teachers will participate in hands-on activities that will provide them with ready- to-implement lesson ideas and differentiation strategies for their classroom. With the challenges presented by changes to standards and state assessments, ECISD has identified Teacher Created Materials as a partner in helping the district prepare it's instructional leaders and teachers meet the rigor of the upcoming assessment and meet the needs of diverse learners. This contract was negotiated by Angelica Perez.

This agenda item meets purchasing requirements because this is a sole source.

**Connections to the District Plan Goal 1: Academic Excellence**

**District Performance Objective 3, Gifted and Talented:** Initiative 1 – The District will support services that go beyond the minimum to meet the needs of gifted learners so that they may demonstrate skills in self-directed learning, thinking, research, and communication as evidenced by the development of innovative products and performances that reflect individuality and creativity and are advanced in relation to students of similar age, experience or environment. S-I Evaluate, analyze, and establish district assessment procedures that are uniform and consistent throughout the district. A-I Evaluate and analyze assessment instruments to ensure that they reflect the district population.

**Budgetary Information:**

Contract Amount: \$42,476.04

6-Full days of staff development training for K-12 Teachers

| Account Number            | Description         | Appropriation | Encumbrance | Expenditure | Balance |
|---------------------------|---------------------|---------------|-------------|-------------|---------|
| 168-13-6291-00-890-221000 | Consultant Services | 194,588       | 0           | 0           | 194,588 |

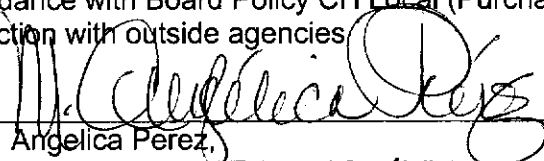
**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services  
 Hector Gonzalez, Area Director  
 Dominga Vela, Area Director  
 Angelica Perez, District GT Specialist

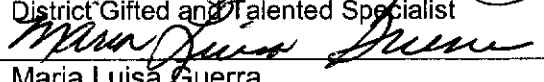
**Board Policy Reference and Compliance:**

This item is in compliance and in accordance with Board Policy CH Local (Purchasing Authority) and EEL (Legal): Contracting for Instruction with outside agencies

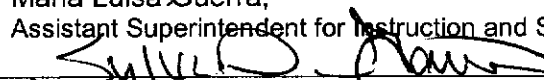
**Prepared by:**

  
 Angelica Perez,  
 District Gifted and Talented Specialist

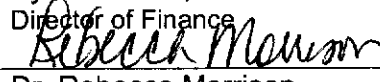
**Approved by:**

  
 Maria Luisa Guerra,  
 Assistant Superintendent for Instruction and Support Services


**Within Budgetary Allocation:**

  
 Sylvia Garcia,  
 Director of Finance

**Finance Department Approval:**

  
 Dr. Rebecca Morrison,  
 Assistant Superintendent for Finance and Operations

**Recommended by:**

  
 Dr. René Gutiérrez,  
 Superintendent of Schools





Edinburg Consolidated Independent School District  
Sole Source Affidavit

RESET FORM

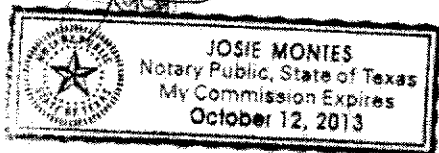
BEFORE ME, the undersigned official, on this day, personally appeared Fernando A. Pérez.  
A person known to me to be the person whose signature appears below, who after being duly  
sworn upon his oath deposed and said:

1. My name is Fernando A. Pérez. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
Teacher Created Materials
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)  
Applying Differentiation Strategies  
Activities for Differentiated Classroom
4. Competition in providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]  
(Signature)

SUBSCRIBED AND SWORN to before me on this 2nd day of August, 2011

(Seal)



[Signature]  
(Notary Public, State of Texas)

Josie Montes  
(Printed Name)

10/12/2013  
(Date Commission Expires)

Company Name: Teacher Created Materials  
Address: 5301 Oceanus Drive  
City, State, Zip: Huntington Beach, CA 92649  
Telephone: 956.371.4724 Fax: 866.611.8512  
Contact Person: Fernando A. Pérez Email: fperer@tcmpub.com

Exhibit \_\_\_\_\_

# Teacher Created Materials Proposal

PUBLISHING

DATE 6-Sep-01  
 Customer Edinburg CISD/GT Department  
 Prepared By Fernando Perez (fperez@tcmpub.com)



This proposal is extended to Edinburg CISD / GT Department.  
 This proposal can be attached to your PO and sent to Teacher Created Materials at the address above.  
 If you need the materials shipped immediately, please specify that on your PO.  
 Thank you for your business and dedication to education.

| Qty              | Item #   | Description                                                                                                                                                                                 | Unit Price  | Total Price  | Discount | Total Amount |
|------------------|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------|----------|--------------|
| 240              | 50732-38 | Activities for a Differentiated Classroom<br>Grades K-5 Teacher Resource Book                                                                                                               | \$ 19.99    | \$ 4,797.60  |          | \$ 4,797.60  |
| 120              | 50772    | Brain-Powered Strategies to Engage All<br>Learners Teacher Resource Handbook                                                                                                                | \$ 99.99    | \$ 11,998.80 |          | \$ 11,998.80 |
| 6                | ZZZZ     | 6 Full-day customized Professional<br>Development Sessions (all related costs<br>included - travel, honorarium, training<br>supplies, etc.) Trainings to take place in<br>the fall semester | \$ 5,000.00 | \$ 30,000.00 | \$6,000  | \$24,000     |
| <b>SUB TOTAL</b> |          |                                                                                                                                                                                             |             |              |          | \$ 40,796.40 |
| <b>SHIPPING</b>  |          |                                                                                                                                                                                             |             |              | 10%      | \$ 1,679.64  |
| <b>TOTAL</b>     |          |                                                                                                                                                                                             |             |              |          | \$ 42,476.04 |

If you have any questions concerning this quotation, contact Fernando Perez (956) 371-4724 (cell)

THANK YOU FOR YOUR BUSINESS!

Exhibit \_\_\_\_\_

**SOLE SOURCE MEMORANDUM**

DATE: Sept 6, 2011

TO: Assistant Superintendent for Finance & Operations

FROM: Angelica Perez CAMPUS: Advanced Academics

SUBJECT: SOLE SOURCE AFFIDAVIT FOR Teacher Created Materials  
(Name of Vendor)

PURCHASE AMOUNT: \$ 42,476.04 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
Differentiation Strategies: Six days of professional development for K-12 Teachers as well as materials/resources for the classroom.

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Angelica Perez 090611  
Signature Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

Exhibit \_\_\_\_\_

**APPROVAL OF THE IMPLEMENTATION AGREEMENT BETWEEN THE ADVANCEMENT VIA INDIVIDUAL DETERMINATION (AVID) CENTER AND THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

**SUPERINTENDENT'S RECOMMENDATION:**

That the Board of Trustees approve the Implementation Agreement between the Advancement Via Individual Determination (AVID) Center and the Edinburg Consolidated Independent School District.

**RATIONALE:**

The purpose of the AVID program is to restructure the teaching methods of an entire school and open access to the curriculum that will ensure four-year college eligibility to all students. This purpose is aligned to ECISD goal area of Academic Excellence.

Participating campuses are Cano-Gonzalez Elementary, Canterbury Elementary, Cavazos, Elementary, Esparza Elementary, Hargill Elementary, John F. Kennedy Elementary, Travis Elementary and Longoria Middle School. These campuses will utilize funds from the Michael and Susan Dell Foundation Grant for the 2011-2012 school year (Fund. 288).

**Connections to the District Plan:**

**District Performance Goal I:**

Academic Excellence – ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance.

**Objective 1/Initiative I:**

The district will implement a challenging and rigorous curriculum that addresses the current state mandated standards TEKS, CCRS, and ELPS, in preparation for the STAAR and EOC exams, and engages students.

**Objective 2/Initiative 1**

ECISD will ensure that all monitoring practices are in place for improving student academic performance.

**PAPERWORK IMPACT:**

The yearly renewal application and evaluation components by current Instruction & Support Services Staff.

**BUDGETARY INFORMATION:**

**GRAND TOTAL: \$114,433.00**

| Campus                      | Account                   | Appropriations    | Encumbrance | Expenditure | Balance           |
|-----------------------------|---------------------------|-------------------|-------------|-------------|-------------------|
| CANO GONZALEZ               | 288-XX-XXXX-XX-122-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| CANTERBURY                  | 288-XX-XXXX-XX-114-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| CAVAZOS                     | 288-XX-XXXX-XX-123-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| ESPARZA                     | 288-XX-XXXX-XX-127-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| HARGILL                     | 288-XX-XXXX-XX-103-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| JOHN F. KENNEDY             | 288-XX-XXXX-XX-121-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| TRAVIS                      | 288-XX-XXXX-XX-111-224000 | 10,909.00         | 0           | 0           | 10,909.00         |
| LONGORIA MS                 | 288-XX-XXXX-XX-048-224000 | 27,206.00         | 0           | 0           | 27,206.00         |
| ELEMENTARY DISTRICT LIAISON | 288-XX-XXXX-XX-820-224000 | 10,864.00         | 0           | 0           | 10,864.00         |
| <b>TOTAL</b>                |                           | <b>114,433.00</b> |             |             | <b>114,433.00</b> |

**RESOURCE PERSONNEL:**

- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services
- Arminda Lozano, College Readiness Supervisor
- Thelma Rodriguez, Principal, Cano-Gonzalez Elementary
- Dahlia Guzman, Principal, Canterbury Elementary
- Sandra Guerra, Principal, Cavazos Elementary
- Ernestina Cano, Principal, Esparza Elementary
- Diane Willis, Principal, Hargill Elementary
- Rosa M. Gonzalez, Principal, John F. Kennedy Elementary
- Edna Olivarez, Principal, Travis Elementary
- Jorge Botello, Principal, Longoria Middle School

**BOARD POLICY REFERENCE AND COMPLIANCE:**

This item is in compliance and in accordance with Board Policy EEL (LEGAL) Instructional arrangements - contracts with outside agencies.

Prepared by:

*Arminda Lozano*  
Arminda Lozano, College Readiness Supervisor

Approved by:

*Maria Luisa Guerra*  
Maria Luisa Guerra, Asst. Superintendent for Instruction & Support Services

Within Budgetary Allocations:

*Sylvia Garcia*  
Sylvia Garcia, Director of Finance

Finance Department Approval:

*Rebecca Morrison*  
Dr. Rebecca Morrison, Asst. Superintendent for Finance & Operations

Recommended by:

*René Gutiérrez*  
Dr. René Gutiérrez, Superintendent of Schools

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012**  
**Edinburg CISD - 7 Elementary Schools & 1 Middle School**

| DESCRIPTION                               | YR | Budget         | Middle School Tutors/Fringe/Background Checks | AVTD Elementary & Middle School Membership | AVTD Center District Visitation Days | Summer Institute Registration Fees | Summer Institute Travel | Elementary District Liaison (EDL) Summer Institute Travel | EDL Summer Institute Registration Fee | EDL Curriculum Set | Curriculum Sets (AVTD Libraries) | EDL AVTD District Leadership Training/Travel | College Trips | Campus Supplies/Incidental Costs/Family Resource Meetings |
|-------------------------------------------|----|----------------|-----------------------------------------------|--------------------------------------------|--------------------------------------|------------------------------------|-------------------------|-----------------------------------------------------------|---------------------------------------|--------------------|----------------------------------|----------------------------------------------|---------------|-----------------------------------------------------------|
| Caro Elementary                           | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Canterbury Elementary                     | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Cavazos Elementary                        | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Esparza Elementary                        | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Hargill Elementary                        | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| JFK Elementary                            | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Travis Elementary                         | 1  | 10,909         |                                               | 2,090                                      | 500                                  | 2,596                              | 3,908                   |                                                           |                                       |                    | 315                              |                                              | 500           | 1,000                                                     |
| Longoria Middle School                    | 1  | 27,206         | 5,515                                         | 3,195                                      |                                      | 5,192                              | 7,434                   |                                                           |                                       |                    | 4,370                            |                                              | 500           | 1,000                                                     |
| Edinburg CISD Elementary District Liaison |    | 10,864         |                                               |                                            |                                      |                                    |                         | 1,500                                                     | 649                                   | 315                |                                  | 8,400                                        |               |                                                           |
| <b>TOTAL MSDF CONTRIBUTION</b>            |    | <b>114,433</b> | <b>5,515</b>                                  | <b>17,825</b>                              | <b>3,500</b>                         | <b>23,364</b>                      | <b>34,790</b>           | <b>1,500</b>                                              | <b>649</b>                            | <b>315</b>         | <b>6,575</b>                     | <b>8,400</b>                                 | <b>4,000</b>  | <b>8,000</b>                                              |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>CANO-GONZALEZ ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|----------------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-122-224000              | TUTORS                                  | \$0.00             |
| 288-11-6495-00-122-224000              | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-122-224000              | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-122-224000              | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-122-224000              | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-122-224000              | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-122-224000              | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-122-244000              | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                        |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>CANTERBURY ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|-------------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-114-224000           | TUTORS                                  | \$0.00             |
| 288-11-6495-00-114-224000           | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-114-224000           | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-114-224000           | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-114-224000           | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-114-224000           | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-114-224000           | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-114-244000           | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                     |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>CAVAZOS ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|----------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-123-224000        | TUTORS                                  | \$0.00             |
| 288-11-6495-00-123-224000        | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-123-224000        | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-123-224000        | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-123-224000        | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-123-224000        | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-123-224000        | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-123-244000        | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                  |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>ESPARZA ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|----------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-127-224000        | TUTORS                                  | \$0.00             |
| 288-11-6495-00-127-224000        | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-127-224000        | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-127-224000        | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-127-224000        | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-127-224000        | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-127-224000        | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-127-244000        | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                  |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>HARGILL ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|----------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-103-224000        | TUTORS                                  | \$0.00             |
| 288-11-6495-00-103-224000        | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-103-224000        | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-103-224000        | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-103-224000        | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-103-224000        | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-103-224000        | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-103-244000        | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                  |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>JOHN F. KENNEDY ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|------------------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-121-224000                | TUTORS                                  | \$0.00             |
| 288-11-6495-00-121-224000                | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-121-224000                | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-121-224000                | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-121-224000                | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-121-224000                | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-121-224000                | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-121-244000                | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                          |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>TRAVIS ELEMENTARY</u></b> |                                         | <b>AMOUNT</b>      |
|---------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-111-224000       | TUTORS                                  | \$0.00             |
| 288-11-6495-00-111-224000       | MEMBERSHIP                              | \$2,090.00         |
| 288-13-6291-00-111-224000       | AVID CENTER DISTRICT VISITATION DAYS    | \$500.00           |
| 288-13-6411-00-111-224000       | INSTITUTE REGISTRATION FEES             | \$2,596.00         |
| 288-13-6411-00-111-224000       | SUMMER INSTITUTE DAYS                   | \$3,908.00         |
| 288-11-6399-00-111-224000       | CURRICULUM SETS AVID LIBRARIES          | \$315.00           |
| 288-11-6412-00-111-224000       | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-111-244000       | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                 |                                         | <b>\$10,909.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>LONGORIA MIDDLE SCHOOL</u></b> |                                         | <b>AMOUNT</b>      |
|--------------------------------------|-----------------------------------------|--------------------|
| 288-11-6125-00-048-224000            | TUTORS                                  | \$5,515.00         |
| 288-11-6495-00-048-224000            | MEMBERSHIP                              | \$3,195.00         |
| 288-13-6291-00-048-224000            | AVID CENTER DISTRICT VISITATION DAYS    | \$0.00             |
| 288-13-6411-00-048-224000            | INSTITUTE REGISTRATION FEES             | \$5,192.00         |
| 288-13-6411-00-048-224000            | SUMMER INSTITUTE DAYS                   | \$7,434.00         |
| 288-11-6399-00-048-224000            | CURRICULUM SETS AVID LIBRARIES          | \$4,370.00         |
| 288-11-6412-00-048-224000            | COLLEGE TRIPS                           | \$500.00           |
| 288-11-6499-00-048-244000            | CAMPUS SUPPLIES/INCIDENTAL COSTS FAMILY | \$1,000.00         |
|                                      |                                         | <b>\$27,206.00</b> |

**MICHAEL AND SUSAN DELL FOUNDATION BUDGET FOR 2011-2012  
EDINBURG C I S D**

| <b><u>EDINBURG CISD ELEMENTARY DISTRICT LIAISON</u></b> |                                              | <b>AMOUNT</b>      |
|---------------------------------------------------------|----------------------------------------------|--------------------|
| 288-21-6411-00-820-224000                               | DISTRICT LIAISON SUMMER INTITUTE TRAVEL      | \$1,500.00         |
| 288-21-6411-00-820-224000                               | EDL SUMMER INSTITUTE REGISTATION FEE         | \$649.00           |
| 288-21-6411-00-820-224000                               | EDL AVID DISTRICT LEADERSHIP TRAINING/TRAVEL | \$8,400.00         |
| 288-21-6399-00-820-224000                               | EDL CURRICULUM SET                           | \$315.00           |
|                                                         |                                              | <b>\$10,864.00</b> |

**APPROVAL TO ACCEPT GRANT AWARD FROM (RIF) READING IS FUNDAMENTAL, INC. AGREEMENT (LICENSOR) WITH THE DEPARTMENT OF EDUCATION (FEDERAL FUNDS) BETWEEN EDINBURG CISD – LOCAL RIF (LICENSEE) WITH THE DEPARTMENT OF EDUCATION (LOCAL FUNDS) TO OPERATE A BOOKS FOR OWNERSHIP PROGRAM, AGREEMENT END DATE 5/31/12**

**SUPERINTENDENT’S RECOMMENDATION:**

That the Board of Trustees approve to accept grant award from (RIF) Reading is Fundamental, Inc. Agreement (Licensor) with the Department of Education (Federal Funds) between Edinburg CISD – Local RIF (Licensee) with the Department of Education (Local Funds) to operate a Books for Ownership Program, Agreement End Date 5-31-12.

**RATIONALE:**

The main purpose and intent of the Reading Is Fundamental Program which is a nonprofit organization with the Department of Education is:

1. To operate a “Books for Ownership” program that allows students to select and keep RIF books.
2. To service three book distributions to be conducted at 31 elementary RIF sites.
3. To provide motivational activities in conjunction with each book distribution.
4. Serving a total of approximately 8,582 children in grades 3<sup>rd</sup> through 5<sup>th</sup>
5. Federal funds awarded to assist with the expense to provide free RIF books and to contribute literacy resources to children in grades 3<sup>rd</sup> through 5<sup>th</sup>.
6. Local funds required to matching federal funds to contract with the Local RIF program and assist with the expense to provide free RIF books and to contribute literacy resources to children in grades 3<sup>rd</sup> through 5<sup>th</sup>.
7. Purchase 28,321 paperback RIF books to be given to the student participants at three different book distributions.

*Connections to the District Plan: Academic Excellence Performance Goal: Goal 1, District Performance Objective II: Instructional Arrangements, Initiatives I & II Goal 1*

**PAPERWORK IMPACT:**

- Submit yearly on the web-based Manage Services Renewal RIF Proposal Application by Licensee’s RIF Program Coordinator and Licensee’s Authorizing Official (School Superintendent).
- Program Coordinator processes all RIF book orders from RIF Vendors through the Instructional Materials Bid upon verification of account funds allocation and book order total for purchase.
- Program Coordinator electronically submits the RIF Invoice Verification Form and mails the appropriate local payment addressed to Vendor and forwarded to Reading Is Fundamental, Inc. for grant verification.
- Program Coordinator electronically submits the Performance Report (Multi-Site Distribution Report) which is a composite report from the Single-Site Distribution Report from the elementary RIF sites.
- Program Coordinator electronically submits the Final Performance Report.

**BUDGETARY INFORMATION:**

Estimated Cost: **\$14,160.00\***

| Account                   | Description                 | Appro.   | Enc. | Expen. | Bal.     |
|---------------------------|-----------------------------|----------|------|--------|----------|
| 199-11-6497-11-XXX-211000 | AWARDS- Reading RIF Program | \$14,160 | 0    | 0      | \$14,160 |

- Approved Grant from Licensor (RIF) Reading Is Fundamental, Inc. = \$49,561.00
  - Approved Grant by Licensee–**Matching Local Funds** Required from ECISD = **\$14,160.00 \***
- Total RIF Grant Approved Budget: \$63,721.00  
Total AWARDS-Reading RIF Program: \$ 63,721.00

**RESOURCE PERSONNEL:**

Dr. Rene Gutierrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services  
 Rebecca Morrison, Assistant Superintendent for Finance and Operations  
 Sylvia D. Garcia, Director of Finance  
 Amaro Tijerina, Purchasing Coordinator  
 Sandra Lopez, Instructional Materials and Library Services Coordinator

Prepared by: Sandra Lopez  
 Sandra Lopez, Instructional Materials and Library Services Coordinator

Approved by: Maria Luisa Guerra  
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Within Budgetary Allocation: Sylvia D. Garcia  
 Sylvia D. Garcia, Director of Finance

Finance Department Approval: Rebecca Morrison  
 Rebecca Morrison, Assistant Superintendent for Finance and Operations

Recommended by: Dr. Rene Gutierrez  
 Dr. Rene Gutierrez, Superintendent of Schools

Notes for Funds Tabulation  
**AWARDS - READING RIF PROGRAM**  
**(Matching Local Funds**  
**and Additional Local Funds**  
**to Operate a Books for Ownership Program)**

1. **USER DEPARTMENTS:** The AWARDS - Local RIF Reading Program funds are requested by Guadalupe Cavazos, Library Services Clerk (Licensee's RIF Program Coordinator), through Mrs. Sandra Lopez Instructional Materials and Library Services Coordinator to service 31 elementary RIF sites and operate a "Books for Ownership" program for (non-migrant) local students in grades 3rd through 5th.
2. **TERM:** This Agreement is made by Reading Is Fundamental, Inc., a non-profit organization (Licensor) with the Department of Education (Federal Funds) between Edinburg CISD - Local RIF (Licensee) with the Department of Education (Local Funds) Authorizing Official (Superintendent of Schools) and assigned Licensee's RIF Program to operate a Books Ownership program, Agreement End Date 5/31/12.
3. **ORDERING INFORMATION:** Each campus RIF Site Coordinator (librarian) will submit the book count order electronically to the Local RIF Program Coordinator for grant fund verification and compliance. The requisitions for purchase orders will be processed through the Library Services Department.
4. **TOTAL ESTIMATED FUNDS AWARDED:** \$65,272
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$68,286
6. **BUDGET INFORMATION:**

| CAMPUS        | ACCOUNT #                 | DESCRIPTION                | APPROP.         | ENCUM.   | EXPEND.  | BALANCE         |
|---------------|---------------------------|----------------------------|-----------------|----------|----------|-----------------|
| Austin        | 199-11-6497-00-101-211000 | AWARDS-Reading RIF Program | \$1,754         | 0        | 0        | \$1,754         |
| Brewster      | 199-11-6497-00-102-211000 | AWARDS-Reading RIF Program | \$656           | 0        | 0        | \$656           |
| Hargill       | 199-11-6497-00-103-211000 | AWARDS-Reading RIF Program | \$1,115         | 0        | 0        | \$1,115         |
| Betts         | 199-11-6497-00-104-211000 | AWARDS-Reading RIF Program | \$2,309         | 0        | 0        | \$2,309         |
| Jefferson     | 199-11-6497-00-105-211000 | AWARDS-Reading RIF Program | \$1,748         | 0        | 0        | \$1,748         |
| Trevino       | 199-11-6497-00-106-211000 | AWARDS-Reading RIF Program | \$2,390         | 0        | 0        | \$2,390         |
| Lee           | 199-11-6497-00-107-211000 | AWARDS-Reading RIF Program | \$1,668         | 0        | 0        | \$1,668         |
| Lincoln       | 199-11-6497-00-108-211000 | AWARDS-Reading RIF Program | \$2,269         | 0        | 0        | \$2,269         |
| Guerra        | 199-11-6497-00-109-211000 | AWARDS-Reading RIF Program | \$2,238         | 0        | 0        | \$2,238         |
| Zavala        | 199-11-6497-00-110-211000 | AWARDS-Reading RIF Program | \$1,884         | 0        | 0        | \$1,884         |
| Travis        | 199-11-6497-00-111-211000 | AWARDS-Reading RIF Program | \$1,892         | 0        | 0        | \$1,892         |
| F.Gonzalez    | 199-11-6497-00-112-211000 | AWARDS-Reading RIF Program | \$2,013         | 0        | 0        | \$2,013         |
| Johnson       | 199-11-6497-00-113-211000 | AWARDS-Reading RIF Program | \$2,181         | 0        | 0        | \$2,181         |
| Canterbury    | 199-11-6497-00-114-211000 | AWARDS-Reading RIF Program | \$2,534         | 0        | 0        | \$2,534         |
| Monte Cristo  | 199-11-6497-00-115-211000 | AWARDS-Reading RIF Program | \$2,702         | 0        | 0        | \$2,702         |
| Escandon      | 199-11-6497-00-116-211000 | AWARDS-Reading RIF Program | \$2,149         | 0        | 0        | \$2,149         |
| De La Vina    | 199-11-6497-00-117-211000 | AWARDS-Reading RIF Program | \$2,374         | 0        | 0        | \$2,374         |
| San Carlos    | 199-11-6497-00-118-211000 | AWARDS-Reading RIF Program | \$2,374         | 0        | 0        | \$2,374         |
| Truman        | 199-11-6497-00-119-211000 | AWARDS-Reading RIF Program | \$2,478         | 0        | 0        | \$2,478         |
| Eisenhower    | 199-11-6497-00-120-211000 | AWARDS-Reading RIF Program | \$2,334         | 0        | 0        | \$2,334         |
| Kennedy       | 199-11-6497-00-121-211000 | AWARDS-Reading RIF Program | \$2,582         | 0        | 0        | \$2,582         |
| Cano/Gonzalez | 199-11-6497-00-122-211000 | AWARDS-Reading RIF Program | \$2,406         | 0        | 0        | \$2,406         |
| Cavazos       | 199-11-6497-00-123-211000 | AWARDS-Reading RIF Program | \$2,125         | 0        | 0        | \$2,125         |
| Villarreal    | 199-11-6497-00-124-211000 | AWARDS-Reading RIF Program | \$2,414         | 0        | 0        | \$2,414         |
| Avila         | 199-11-6497-00-125-211000 | AWARDS-Reading RIF Program | \$2,342         | 0        | 0        | \$2,342         |
| Magee         | 199-11-6497-00-126-211000 | AWARDS-Reading RIF Program | \$2,093         | 0        | 0        | \$2,093         |
| Esparza       | 199-11-6497-00-127-211000 | AWARDS-Reading RIF Program | \$1,764         | 0        | 0        | \$1,764         |
| Crawford      | 199-11-6497-00-128-211000 | AWARDS-Reading RIF Program | \$2,334         | 0        | 0        | \$2,334         |
| Ramirez       | 199-11-6497-00-129-211000 | AWARDS-Reading RIF Program | \$2,181         | 0        | 0        | \$2,181         |
| Flores/Zapata | 199-11-6497-00-130-211000 | AWARDS-Reading RIF Program | \$2,197         | 0        | 0        | \$2,197         |
| Gorena        | 199-11-6497-00-131-211000 | AWARDS-Reading RIF Program | \$1,772         | 0        | 0        | \$1,772         |
|               |                           |                            | <b>\$65,272</b> | <b>0</b> | <b>0</b> | <b>\$65,272</b> |

EXHIBIT \_\_\_\_\_



Reading Is Fundamental, Inc.  
 1255 23rd Street, NW, Suite 300,  
 Washington, DC 20037  
 Toll-free: 1-877-RIF-READ  
 Phone: 202-673-0020  
 Fax: 202-673-163526

Account Number: TX0117

Agreement Number: B034

**Agreement**

This Agreement is made between Reading Is Fundamental, Inc., a nonprofit organization whose address is 1255 23rd Street, NW, Suite 300, Washington, DC 20037 (herein, Licensor), and

**Edinburg CISD - Local RIF**

**Edinburg, TX**

(herein, Licensee).

**Summary of Licensee Responsibilities**

The Licensee agrees to operate a Books for Ownership service between the Agreement Start Date and the Agreement End Date as specified. The service shall include book distributions to be conducted at 31 sites serving a total of approximately 8,582 children.

The budget for Licensee's service is as follows:

|                                                                                                            |                    |
|------------------------------------------------------------------------------------------------------------|--------------------|
| Funds from Licensor's Contract Number ED08CO0144 with the Department of Education                          | \$49,561.00        |
| Licensee Matching Funds required by Licensor's Contract Number ED08CO0144 with the Department of Education | \$14,160.00        |
| Additional funds provided by Licensee                                                                      | \$0.00             |
| Other funds provided by Licensor                                                                           | \$0.00             |
| <b>Total Budget</b>                                                                                        | <b>\$63,721.00</b> |

**The Licensee will operate the service in accordance with Licensee's proposal, the attached terms and conditions, and attached guidelines, all of which are hereby incorporated and made part of this Agreement.**

**Licensor Responsibilities**

Licensor agrees to pay for books purchased by the Licensee for use in Licensee's Books for Ownership service according to the following specifications:

Pursuant to Contract Number ED08CO0144, or its successors, between the Licensor and Department of Education (herein, U.S. Government):

Licensor will allocate \$49,561.00 from its Contract Number ED08CO0144 with the Department of Education. This Contract requires that Licensee will provide \$14,160.00 in matching funds. The procedures for Licensor's payment for books and the Licensee's provision of matching funds under Contract Number ED08CO0144 are defined in the attached Terms and Conditions.

This Agreement shall become effective when it is electronically approved by the Licensee's RIF Coordinator and the Licensee's Authorizing Official. The Agreement Start Date shall be the later date of electronic approval by either the Licensee's RIF Coordinator or Authorizing Official.

**Reading Is Fundamental**

Cheryl Clark, Director of Operations, Signed 5/5/2011

**Edinburg CISD - Local RIF**

I have read and agree to the attached terms and conditions

I have read and agree to the attached guidelines

Sonya Miller, Account Coordinator, Signed 5/5/2011

I have read and agree to the attached terms and conditions

I have read and agree to the attached guidelines

Authorizing Official: \_\_\_\_\_ Date: \_\_\_\_\_

EXHIBIT \_\_\_\_\_



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## Terms and Conditions (Rev. 4/22/2009)

### 1. Nonprofit Organization

Licensee hereby declares that it is either a public agency or a private nonprofit group or organization. For purposes of this Agreement, non-profit means a group or organization of which no part of the net earnings inure, or may lawfully inure, to the benefit of any private shareholder or individual.

### 2. Scope of Work

Licensee agrees to operate a Books for Ownership Program (Program) which has as its primary purpose the motivation of children to read. Licensee will perform the Program in accordance with Licensee's proposal which is hereby incorporated and made part of this Agreement. When the terms and conditions in this Agreement and its attachments are in conflict with Licensee's proposal, the terms of this Agreement shall take precedence.

### 3. Guidelines

Licensee agrees that Licensee will operate the Program according to guidelines promulgated by Licensor. Such guidelines may be revised from time to time by Licensor at its sole discretion.

### 4. Term of Performance

All program activities as outlined in the Licensee's proposal must be conducted before the Termination Date. A Program performance report must be submitted no later than 30 days after the Licensee's last book distribution.

### 5. Recipient Eligibility

The children served by Licensee's Program must be eligible for enrollment in preschool, elementary, or secondary schools and all children in a classroom or group will be served equally regardless of race, creed, color, ethnic origin, religion, sex, economic background or level of academic achievement.

If the Licensee serves, or plans to serve, visually or otherwise handicapped young people of eligible age, Licensee may purchase with funds granted by Licensor, audio tapes, records, or "talking book" combinations of books and records or tapes. These items will be distributed only to those young people who are handicapped.

### 6. Funds Provided by Licensee

If the Licensee is required to provide Matching Funds, as indicated on the first page of the Agreement under Summary of Licensee Responsibilities, Licensee certifies that on the Agreement Start Date, it has on hand a minimum of \$100.00 or 10% of the total of funds to be provided by Licensee, whichever is larger. Licensee will use funds to be provided by Licensee as shown on the first page of the Agreement solely for the purchase of books to be used in Licensee's Program.

### 7. Reports and Audits

Licensor shall have the right to require periodic reports from Licensee. Such reports must be submitted within the time required. Licensor reserves the right to audit the financial records of Licensee as they pertain to this Agreement at any time.

### 8. Termination

Licensor may terminate this Agreement upon thirty (30) days written notice to Licensee without cause. Licensor may terminate this Agreement immediately upon material breach of the Agreement by Licensee (including without limitation any breach of section 3,6,7,9 or any other material performance related Section herein) or if the U.S. Government terminates Licensor's primary contract, ED08CO0144 for convenience or cause.

### 9. Permission to Use Service Marks

Reading Is Fundamental, Inc., organized for the express purpose of encouraging reading at an early age through the distribution of inexpensive books, is sole owner of the following registered service marks (the "Marks").

- Reading Is Fundamental
- RIF
- The Reading Is Fundamental logo showing an open book with a smiling face superimposed upon it and the words "Reading Is Fundamental" underneath.

Reading Is Fundamental hereby grants Licensee the right to use any of the "Marks" listed above under the following terms and conditions.

A In connection with reading programs designed to motivate children to read (the "Services"), Licensee must use the Marks only in connection with a place name indicating the city, town or other geographic area in which Licensee is providing the services, such as:

- Reading Is Fundamental of Any Town U.S.A.
- The Any Town RIF Project.

EXHIBIT \_\_\_\_\_



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1255 23rd Street, NW, Suite 300,  
Washington, DC 20037  
Toll-free: 1-877-RIF-READ  
Phone: 202-673-0020  
Fax: 202-673-163526

■ The Any Town Chamber of Commerce RIF Project.

- B Notwithstanding anything to the contrary in paragraph 8.A, Licensee may use RIF logo without any additional words or phrases.
- C To ensure Licensee's use of the Marks and Names meets Licensor's high quality standards, Licensee shall provide to Licensor for prior approval, which shall not be unreasonably withheld, at least one representative sample of all written materials using the Marks and Names, including but not limited to labels, signs, stationery, promotional materials, informational materials, advertising and other materials. If Licensor does not send written notice of its disapproval to Licensee within ten (10) days after Licensor's receipt of samples of any such materials, these materials shall be deemed automatically approved.
- D Licensee shall have the right to use the service marks during the term of the Agreement provided that it adheres to the goals and purposes of Reading Is Fundamental. If at any time Licensee deviates from these principles, Reading Is Fundamental shall have sole right, at its discretion, to withdraw permission for use of the Marks.
- E Licensee shall not permit any other organization to use the service marks and shall immediately inform Reading Is Fundamental if it finds that these service marks are being used improperly or without permission.
- F On termination of this Agreement for any reason, Licensee shall immediately discontinue the use of all service marks owned by Reading Is Fundamental, Inc.

**10. Representations and Warranties**

- By Each Party.** Each party to this Agreement represents and warrants to the other party that: (a) it has the full corporate right, power and authority to enter into this Agreement and to perform the acts required of it hereunder; and (b) its execution of this Agreement and performance of its obligations hereunder do not and will not violate any agreement or law to which it is a party or by which it is bound.
- By Licensee.** Licensee hereby represents and warrants that its operation of the Program, and any materials it creates and/or distributes in connection with the operation of such Program, shall not violate any third party's rights, cause any injury or bodily harm to person or property, or contain any material that is obscene, libelous or defamatory, or infringing of any third party's copyrights, trademarks, patents, trade secrets, or other proprietary rights.

**11. Indemnification**

Each party (the "Indemnifying Party") will defend, indemnify and hold harmless the other party (the "Indemnified Party"), and the respective directors, officers, employees and agent of the Indemnified Party, from and against any and all claims, costs, losses, damages, judgments and expenses (including reasonable attorneys' fees) arising out of or in connection with any breach of this Agreement by the Indemnifying Party or any third-party claim alleging any breach of such party's representations or warranties or covenants set forth in this Agreement. The Indemnified Party agrees that the Indemnifying Party shall have sole and exclusive control over the defense and settlement of any such third party claim. The Indemnified Party shall promptly notify the Indemnifying Party of any such claim of which it becomes aware and shall: (a) at the Indemnifying Party's expense, provide reasonable cooperation to the Indemnifying Party in connection with the defense or settlement of any such claim; and (b) at the Indemnified Party's expense, be entitled to participate in the defense of any such claim. The Indemnifying Party shall not acquiesce to any judgment or enter into any settlement that adversely affects the Indemnified Party's rights or interests without prior written consent of the Indemnified Party. To the extent (a) the Indemnifying Party may avail itself of the privilege of sovereign immunity or other privileges and immunities applicable to states, territories, municipalities, and subdivisions thereof; and (b) the Indemnifying Party cannot waive these privileges or immunities; the Indemnifying Party agrees to take the foregoing actions to the full extent allowable under the applicable law.

**12. Notices**

Except as otherwise set forth herein, any approval, consent, notice, request or other communication required or permitted to be given by either party to the other under this Agreement shall be in writing and shall be deemed to have been given (a) when delivered by hand or by courier; (b) when three (3) days have elapsed after its transmittal by registered or certified mail, postage prepaid, return receipt requested; or (c) when two days have elapsed after its transmittal by overnight courier to the address set forth above. All notices provided to RIF hereunder shall be sent to the attention of RIF's Vice President of Programs.

**13. Entire Agreement**

This Agreement, including the Exhibits referenced herein, constitutes the entire agreement of the parties relating to the subject matter hereof and supersedes all prior oral or written understandings or agreements relating thereto.

**14. Amendments**

This Agreement may not be amended, modified or canceled except by a written instrument executed by both parties.

**15. Binding Effect**

This Agreement shall be binding upon and shall inure to the benefit of Licensor and Licensee and each of their respective successors and permitted assigns.

**16. Assignment**

The rights granted by this Agreement are strictly personal to the parties, and may not be assigned without each other's consent, which shall not be unreasonably withheld.

**17. Waiver**

EXHIBIT \_\_\_\_\_



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No waiver of acquiescence in or consent to any breach of or default under this Agreement shall be deemed a waiver of acquiescence in or consent to any other breach or default occurring at any time, nor shall any waiver constitute a continuing waiver. No waiver shall be binding unless executed in writing by the party making the waiver.

**18. Severability**

If any provision is determined to be illegal, unenforceable or void, and if the remainder of this Agreement shall not be affected by such determination and is capable of substantial performance, then such void provision shall be deemed rescinded and each provision not so affected shall be enforced to the extent permitted by law.

**19. Governing Law**

This Agreement is governed by the laws of the District of Columbia, without regard to conflict of law principles.

**20. Counterparts**

This Agreement may be executed in several counterparts, each of which shall constitute an original, but all of which taken together shall constitute one and the same instrument.

**21. Headings**

The headings in this Agreement are for reference purposes only, do not constitute a part of this Agreement and shall not affect its meaning or interpretation.

**22. Qualified Suppliers**

Books may be ordered only from those suppliers qualified in writing by Licensor.

**23. Deobligation and Modification**

Licensor shall have the right from time to time to review performance of the Licensee and unilaterally deobligate that portion of the RIF share which Licensor in its sole discretion feels will serve to benefit the objectives of Reading Is Fundamental, Inc. Licensor will notify Licensee of this action in writing and it shall become effective immediately upon receipt by Licensee. Licensee will be responsible for providing the Federal share for approved books ordered prior to the receipt of this deobligation notice. In the event that the U.S. Government modifies or amends its contract with Licensor, Licensor shall have the right unilaterally to make corresponding amendments to this Agreement. Said changes shall be made in writing, and shall be effective immediately upon receipt by Licensee.

**24. Privacy**

Licensee acknowledges that by agreeing to this RIF service, the program's name, addresses of all location sites and number of participating children by site will be available on RIF's online resources; which include a searchable map. To protect the privacy of RIF programs and its volunteers, the searchable map will include a 'blind e-mail' mechanism, which will allow volunteers and/or donors interested in supporting RIF to contact a local program without having access to specific e-mail addresses. Information included on the map will be limited to the program's mailing address, the address of the sites it serves children and number of children served by site. RIF will not disclose individual names, e-mails, or telephone numbers online.

**25. Ordering and Return of Books**

Licensee will order no books before the Agreement Start Date. Licensor will not pay the Federal share for books ordered prior to the Agreement Start Date. Should Licensee elect to order from a supplier who charges a finance fee for delinquent accounts, it is the full responsibility of the Licensee to pay 100% of any such charge. Licensee is free to make arrangements with the book suppliers for return of books; however, once an invoice is sent to Licensor for payment the books may not be returned to the supplier. At the conclusion of this Agreement, or upon termination of the Agreement for any reason, Licensor reserves the right to have all undistributed books purchased under this Agreement returned to Licensor to become the sole property of Licensor.

**26. Relationship Between Funds Awarded Pursuant to Contract Number ED08CO0144 and Funds Provided by Licensee**

Licensee will provide one dollar (\$1.00 for every three dollars (\$3.00) of the Federal share. Only that portion of the Federal share equal to three times the amount provided by Licensee will be available to Licensee.

If Licensee qualifies as a 'Migrant or Seasonal Farmworker Program', then Licensee is excused from the above requirement to provide funds. Licensor will pay the entire amount of the costs of books purchased by a Licensee that qualifies as a 'Migrant or Seasonal Worker Program' up to the amount granted pursuant to Contract ED08CO0144 by Licensor to Licensee.

**27. Payment for Books**

Invoices for books purchased under this Agreement should be submitted to Licensor within 30 days after the date of the invoice, along with Licensee's check for 25% of the amount of the invoice. If Licensee qualifies as a "Migrant or Seasonal Farmworker Program", then, consistent with paragraph 2, Licensee is excused from the requirement to provide a check for 25% of the amount of the invoice. Licensee must use Licensor's Internet web based automated system to submit book invoices. Licensees who are delinquent in their payments may be suspended or terminated unilaterally by Licensor. All invoices submitted for payment must be dated between the Agreement Start Date and the Termination Date of this Agreement, inclusive.

**28. Examinations of Records**

EXHIBIT \_\_\_\_\_



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Washington, DC 20037  
Toll-free: 1-877-RIF-READ  
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Licensee agrees that the Comptroller General of the United States, or his or her duly authorized representatives shall, until expiration of 5 years after completion of the Program under this Agreement, or of the time periods for the particular records specified in the Federal Acquisition Regulations (48 CFR Chapter 1) whichever expires later, have access to and the right to examine any books, documents, papers, and records of Licensee, involving transactions related to this Agreement.

**29. Modification of Agreement**

In the event that the U.S. Government modifies or amends its contract with Licensor, Licensor shall have the right unilaterally to make corresponding amendments to this Agreement. Said modifications shall be made in writing, and shall be effective immediately upon receipt by Licensee.

**30. Equal Opportunity**

During the performance of this Agreement, Licensee agrees as follows:

- A Licensee will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin. Licensee will take affirmative action to ensure that the applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex or national origin. Such action shall include, but not be limited to, the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Licensee agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Contracting Officer setting forth the provisions of the Equal Opportunity clause.
- B Licensee will, in all solicitations or advertisements for employees placed by or on behalf of the Licensee, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin.
- C Licensee will send to each labor union or representative of workers with which it has a collective bargaining agreement, or other contract or understanding, a notice, to be provided by the agency Contracting officer, advising the labor union or workers' representative of Licensee's commitments under this Equal Opportunity clause, and shall post copies of the Notice in conspicuous places available to employees and applicants for employment.
- D Licensee will comply with all provisions of Executive Order No. 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- E Licensee will furnish all information and reports required by Executive Order No. 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to its books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- F In the event of Licensee's noncompliance with the Equal Opportunity clause of this Agreement or with any of the said rules, regulations, or orders, this Agreement may be canceled, terminated, or suspended, in whole or in part, and Licensee may be declared ineligible for further U.S. Government contracts in accordance with procedures authorized in Executive Order No. 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order No. 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- G Licensee will include the provisions of paragraphs (A. through H.) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order No. 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The Licensee will take such action with respect to any subcontract or purchase order as the contracting agency may direct as a means of enforcing such provisions, including sanctions for noncompliance.
- H Nonsegregated Facilities. Licensee certifies that it does not, and will not, maintain or provide for its establishment's segregated facilities, and that it does not, and will not, permit its employees to perform their services at any location under its control where segregated facilities are maintained. Licensee agrees that a breach of this certification is a violation of the Equal Opportunity clause in the contract.
- I Regarding any position for which the employee or applicant for employment is qualified, the Licensee shall not discriminate against any employee or applicant because of physical or mental disability. The Licensee agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified individuals with disabilities without discrimination based upon their physical or mental disability in all employment practices. Such actions shall include, but not be limited to, the following: recruitment, advertising, and job application procedures; hiring, upgrading, promotion, award of tenure, demotion, transfer, layoff, termination, right of return from layoff, and rehiring; rates of pay or any other form of compensation and changes in compensation; job assignments, job classifications, organizational structures, position descriptions, lines of progression, and seniority lists; leaves of absence, sick leave, or any other leave; fringe benefits available by virtue of employment, whether or not administered by the Licensee; selection and financial support for training. Including apprenticeships, professional meetings, conferences and other related activities, and selection for leaves of absence to pursue training; activities sponsored by the Licensee, including social or recreational programs, and any other term, condition, or privilege of employment.
- J Licensee agrees to comply with the rules, regulations, and relevant orders of the Secretary of Labor issued under the Rehabilitation Act of 1973 (29 U.S.C. 793), as amended.
- K The Licensee agrees to post employment notices stating the Licensee's obligation under the law to take affirmative action to employ and advance in employment qualified individuals with disabilities; and the rights of applicants and employees. These notices will be posted in conspicuous places that are available to employees and applicants for employment. The Licensee shall ensure that applicants and employees with disabilities are informed of the contents of the notice (e.g. the Licensee may have the notice read to a visually disabled individual, or may lower the posted notice so that it may be read by a person in a wheelchair). The notices shall be in a form prescribed by the Deputy Assistant Secretary for Federal Contract Compliance of the U.S. Department of Labor and shall be provided by or through the Contracting Officer.

EXHIBIT \_\_\_\_\_



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- L Licensee will notify each labor union or representative of workers with which it has a collective bargaining agreement or other contract understanding, that the Licensee is bound by the terms of Section 503 of the Rehabilitation Act of 1973 and is committed to take affirmative action to employ, and advance in employment, qualified individuals with physical and mental disabilities.

**31. Influencing Federal Transactions**

(This applies only to Licensees receiving over \$100,000.00) The Licensee hereby certifies that no federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement.

**32. Anti-Kickback Procedures**

Licensees may not provide anything of value or give favorable treatment to Licensor or any Licensor employee or any U.S. Government official for the purpose of improperly obtaining favorable treatment in connection with this Agreement. When there are reasonable grounds to believe that a violation of this provision has occurred, it is to be reported to the Inspector General of the Department of Education or to the Department of Justice.

**33. Debarment**

(This applies only to Licensees receiving over \$25,000.00) The Licensee hereby certifies that at the time of the award, neither the Licensee nor its principals is debarred, suspended, or proposed for debarment by the Federal government and that Licensee has not within a three year period preceeding the Agreement Start Date had one or more federal contracts terminated for default.

**34. Compliance with Laws**

Licensee, at its sole expense, shall comply with all applicable Federal, State and Local laws executive orders, rules and regulations which may be applicable to the performance under this Agreement, including, without limitation, the section 27 of the Office of Federal Procurement Policy Act (41 U.S.C. section 423); the Walsh-Healey Public Contracts Act; the Civil Rights Act of 1964, as amended; and Title 41, Chapter 60, of the Code of Federal Regulations (CFR), as amended.

**35. Incorporation By Reference**

The following clauses set forth in the Federal Acquisition Regulation ("FAR"), Codified in Title 48 of the United States Code of Federal Regulations, in effect as of the start date of Contract Number ED08CO0144 are incorporated herein by reference: Restrictions on Subcontractor Sales to the Government, 52.203-6 (applies only to those agreements in which the Federal share will amount to over \$100,000); Anti-Kickback Procedures, 52.203-7 (applies only to those agreements in which the Federal share will amount to over \$100,000); Small Business Subcontracting Plan 52.219-9; Equal Opportunity 52.222-26; Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans, 52.222-35 (applies only to those agreements in which the Federal share will amount to \$25,000 or more); Affirmative Action for Workers with Disabilities, 52.222-36 (applies only to those agreements in which the Federal share will amount to \$10,000 or more); Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans, 52.222-37 (applies only to those agreements in which the Federal share will amount to \$25,000 or more); Restrictions on Certain Foreign Purchases, 52.225-13; and Value Engineering, 52.248-1 (applies only to those agreements in which the Federal share will amount to over \$100,000). Unless otherwise expressly noted herein, where necessary to make the FAR clauses applicable to this Agreement and to protect Licensor's interest, the words "Government", "DOD" and "Contracting Officer" each shall mean "Licensor" or (when appropriate) "Licensor and the Contracting Officer", the words "Contractor" or "Offeror" shall mean "Licensee", and the words "Contract" and "Schedule" shall refer to this "Agreement". The definitions outlines herein are intended to create legal relationships between Licensor and Licensee identical to, but not dependent on, the relationship the FAR intend to establish between the "Government" and "Contractor".

**36. Security Requirements**

Licensee shall ensure that all non-U.S. citizen Licensee employees are lawful permanent residents of the United States or have appropriate work authorization documents as required by the U.S. Department of Homeland Security, Bureau of Immigration Appeals, to work in the United States.

**37. Conflict of Interest**

Licensee certifies to the best of its knowledge and belief that there are no relevant facts or circumstances which could give rise to an organizational or personal conflict of interest or apparent conflict of interest for Licensee or any of its staff (see FAR Subpart 9.5). Licensee has disclosed all relevant information if such a conflict of interest appears to exist to a reasonable person with knowledge of the relevant facts (or if such person would question the impartiality of the Licensee). Licensee will disclose fully in writing to Licensor if a conflict of interest or apparent conflict of interest is discovered during the term of this Agreement, including a description of the actions the Licensee has taken or proposes to take after consultation with the Licensor to avoid, mitigate or neutralize any actual or potential conflict of interest. Licensee agrees to insert the language in this Paragraph (or substantially similar language) in any subcontract or consultant agreement arising out of or related to this Agreement. Licensor may terminate this Agreement immediately, in whole or in part, if it deems such termination necessary to avoid the appearance of a conflict of interest. If Licensee is aware of the potential conflict before the Agreement Start Date or if Licensee misrepresented or did not disclose relevant information to Licensor related to a conflict of interest, the U.S. Government may pursue remedies against Licensee including imprisonment for up to five years, fines of up to \$5,000, suspension or disbarment from contracting with the federal government, and/or reimbursement for costs incurred arising from conflict of interest. In cases where remedies short of termination have been applied, the Licensee agrees to eliminate the conflict of interest or mitigate it to the satisfaction of the Licensor. Conflicts may arise in the following situations:

- A Unequal access to information where Licensee or potential or actual subcontractor, employee, or consultant of Licensee has access to non-public information through its performance of this Agreement.
- B Biased Ground Rules where Licensee or potential or actual subcontractor, employee or consultant of Licensee has worked in one government contract or program on the basic structure of ground rules relating to this Agreement.

EXHIBIT \_\_\_\_\_





Reading Is Fundamental, Inc.  
 1255 23rd Street, NW, Suite 300,  
 Washington, DC 20037  
 Toll-free: 1-877-RIF-READ  
 Phone: 202-673-0020  
 Fax: 202-673-163526

Participate in book selection committee, Organizing and sorting books, Assisting on distribution day, Providing food or supplies for distribution day, Creating or planning a motivational activity, Read-aloud sessions with students, Publicize activities of the RIF service

**Others:** Organizing and sorting books, Assisting on distribution day, Providing food or supplies for distribution day, Creating or planning a motivational activity, Read-aloud sessions with students

**Support**

**Relationship with:** Accelerated Reader

**Needed from RIF:** Absent children coupons

**Sites**

| Site                                                   | Address                                       | Site Coordinator           | Children Age    | Grade   |
|--------------------------------------------------------|-----------------------------------------------|----------------------------|-----------------|---------|
| <b>Sites with children served 4-10 months</b>          |                                               |                            |                 |         |
| <b>1</b> Austin Elementary<br>FR/P: 96% (peims)        | 1023 E Kuhn St<br>Edinburg, TX 78541          | Lou Lou Lopez              | <b>175</b> 9-11 | 3, 4, 5 |
| <b>2</b> Avila Elementary<br>FR/P: 97% (PEIMS)         | 9205 N Alamo Rd<br>Edinburg, TX 78542         | Cynthia Hernandez          | <b>294</b> 9-11 | 3, 4, 5 |
| <b>3</b> Betts Elementary<br>FR/P: 92% (PEIMS)         | 2320 S Cesar Chavez Rd<br>Edinburg, TX 78542  | Virginia Barnhart          | <b>231</b> 9-11 | 3, 4, 5 |
| <b>4</b> Brewster School<br>FR/P: 79% (PEIMS)          | 22420 Fm 1017<br>Edinburg, TX 78541           | Julia Ochoa                | <b>83</b> 9-11  | 3, 4, 5 |
| <b>5</b> Cano/Gonzalez Elementary<br>FR/P: 88% (peims) | 1701 S Raul Longoria Rd<br>Edinburg, TX 78542 | HILDA I. LEAL              | <b>280</b> 9-11 | 3, 4, 5 |
| <b>6</b> Canterbury Elementary<br>FR/P: 55% (PEIMS)    | 2821 W Canton Rd<br>Edinburg, TX 78539        | Theresa Coddington-Krska   | <b>381</b> 9-11 | 3, 4, 5 |
| <b>7</b> Cavazos Elementary<br>FR/P: 80% (PEIMS)       | 1501 W. Freddy Gonzalez<br>McAllen, TX 78504  | FIDELFA "FIFI"<br>Acevedo  | <b>251</b> 9-11 | 3, 4, 5 |
| <b>8</b> Crawford Elementary<br>FR/P: 93% (PEims)      | 1800 E. Davis Rd<br>Edinburg, TX 78542        | Lisa Marie Garcia-Carrillo | <b>285</b> 9-11 | 3, 4, 5 |
| <b>9</b> De La Vina Elementary<br>FR/P: 86% (PEIMS)    | 1001 S Jackson Rd<br>Edinburg, TX 78539       | Diana Carrera              | <b>270</b> 9-11 | 3, 4, 5 |
| <b>10</b> Eisenhower Elementary<br>FR/P: 89% (peims)   | 2901 E Russel Rd<br>Edinburg, TX 78542        | Noelia Avila               | <b>255</b> 9-11 | 3, 4, 5 |
| <b>11</b> Escandon Elementary<br>FR/P: 84% (peims)     | 1100 E Trenton Rd<br>Edinburg, TX 78542       | Selma Sandoval             | <b>323</b> 9-11 | 3, 4, 5 |
| <b>12</b> Esparza Elementary<br>FR/P: 95% (peims)      | 2510 S Cesar Chavez Rd<br>Edinburg, TX 78542  | Sara Perez                 | <b>250</b> 9-11 | 3, 4, 5 |

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|           |                                                 |                                           |                           |                 |         |
|-----------|-------------------------------------------------|-------------------------------------------|---------------------------|-----------------|---------|
| <b>13</b> | Flores-Zapata Elementary<br>FR/P: 93% (PEIMS)   | 14000 N Rooth Rd<br>Edinburg, TX 78541    | Rene Martinez             | <b>277</b> 9-11 | 3, 4, 5 |
| <b>14</b> | Freddy Gonzalez Elementary<br>FR/P: 61% (peims) | 2401 S Sugar Rd<br>Edinburg, TX 78539     | MARIA "ELIDA"<br>Martinez | <b>286</b> 9-11 | 3, 4, 5 |
| <b>15</b> | Gorena elementary<br>FR/P: 86% (PEIMS)          | 1701 Langer Dr<br>Edinburg, TX 78542      | Hector Aleman             | <b>221</b> 9-11 | 3, 4, 5 |
| <b>16</b> | Guerra Elementary<br>FR/P: 89% (piems)          | 10010 Via Fernandez<br>Edinburg, TX 78541 | LISA VALDEZ               | <b>328</b> 9-11 | 3, 4, 5 |
| <b>17</b> | Hargill Elementary<br>FR/P: 93% (peims)         | PO Box 215<br>Hargill, TX 78549           | Angie Pacheco             | <b>132</b> 9-11 | 3, 4, 5 |
| <b>18</b> | Jefferson Elementary<br>FR/P: 64% (peims)       | 904 S 12th Ave<br>Edinburg, TX 78539      | Raul Gonzalez             | <b>206</b> 9-11 | 3, 4, 5 |
| <b>19</b> | Johnson Elementary<br>FR/P: 87% (peims)         | 1801 E Sprague St<br>Edinburg, TX 78542   | Not Available             | <b>307</b> 9-11 | 3, 4, 5 |
| <b>20</b> | Kennedy Elementary<br>FR/P: 93% (peims)         | 8610 Tex Mex Rd<br>Edinburg, TX 78542     | Sulema Jara               | <b>379</b> 9-11 | 3, 4, 5 |
| <b>21</b> | Lee Elementary<br>FR/P: 95% (peims)             | 1215 W Sprague St<br>Edinburg, TX 78539   | Dora Estrada              | <b>232</b> 9-11 | 3, 4, 5 |
| <b>22</b> | Lincoln Elementary<br>FR/P: 88% (peims)         | 1319 E Lovett St<br>Edinburg, TX 78541    | Nelida Hernandez          | <b>260</b> 9-11 | 3, 4, 5 |
| <b>23</b> | Magee Elementary<br>FR/P: 95% (peims)           | 3420 W Rogers Rd<br>Edinburg, TX 78541    | Maria Bermudez            | <b>325</b> 9-11 | 3, 4, 5 |
| <b>24</b> | Monte Cristo Elementary<br>FR/P: 96% (peims)    | 4010 N Doolittle Rd<br>Edinburg, TX 78542 | Elizabeth Barrera         | <b>334</b> 9-11 | 3, 4, 5 |
| <b>25</b> | Ramirez Elementary<br>FR/P: 79% (PEIMS)         | 1700 W Alberta Rd<br>Edinburg, TX 78539   | Ramona Avila              | <b>278</b> 9-11 | 3, 4, 5 |
| <b>26</b> | San Carlos Elementary<br>FR/P: 98% (peims)      | 505 S 83rd St<br>Edinburg, TX 78542       | Barbara Zapata            | <b>301</b> 9-11 | 3, 4, 5 |
| <b>27</b> | Travis Elementary<br>FR/P: 91% (peims)          | 1200 S 21st Ave<br>Edinburg, TX 78539     | Ana Garza                 | <b>259</b> 9-11 | 3, 4, 5 |
| <b>28</b> | Trevino Elementary<br>FR/P: 52% (peims)         | 909 S Monmack Rd<br>Edinburg, TX 78539    | Jaleina Aboud             | <b>399</b> 9-11 | 3, 4, 5 |
| <b>29</b> | Truman Elementary<br>FR/P: 91% (peims)          | 701 W Rogers Rd<br>Edinburg, TX 78541     | San Juanita Rangel        | <b>334</b> 9-11 | 3, 4, 5 |
| <b>30</b> | Villarreal Elementary<br>FR/P: 95% (peims)      | 4014 N Doolittle Rd<br>Edinburg, TX 78542 | Not Available             | <b>342</b> 9-11 | 3, 4, 5 |

EXHIBIT \_\_\_\_\_



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Washington, DC 20037  
Toll-free: 1-877-RIF-READ  
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Fax: 202-673-163526

|    |                   |                    |                      |                       |              |
|----|-------------------|--------------------|----------------------|-----------------------|--------------|
| 31 | Zavala Elementary | 3615 W Rogers Rd   | ROXANNA<br>GUTIERREZ | 304 9-11              | 3, 4, 5      |
|    | FR/P: 89% (PEIMS) | Edinburg, TX 78541 |                      |                       |              |
|    |                   |                    |                      | <b>Total Children</b> | <b>8,582</b> |

EXHIBIT \_\_\_\_\_



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### General Guidelines (Rev. 8/8/2008)

1. With the support of my Proposing Organization's Authorizing Official, I will take ownership of the RIF service, learn the fundamentals of effective service operation, maintain RIF records responsibly, and train a new RIF Coordinator should the need arise.
2. I intend to spend all funds provided by RIF by the End Date of my organization's Agreement with RIF meeting the terms of distribution outlined in the service agreement.
3. I will submit all information required by RIF according to the following timeline:
  - Book invoices—within 30 days of the receipt of each invoice. (Original invoice, RIF Invoice Verification Form, and appropriate local payment, generally 25% of the total invoice amount.)
  - Performance report – information concerning each book distribution will be entered onto the web-based performance report within 30 days of the distribution. Final performance report will be submitted within 30 days of the final book distribution.
  - Renewal proposal – within 30 days of notice from RIF that my renewal proposal is due.
4. I will use RIF's Internet web-based automated systems to submit the information required by RIF, including distribution reports, book invoices and renewal proposal.
5. I will not purchase books until I receive acknowledgement from RIF (generally via email) that my service is fully approved by RIF. I will purchase books and conduct book distributions only within my service's Agreement contract, beginning with the start date and ending by the end date.
6. I understand that books costing more than \$7.00 after discount are not eligible for federal funding through RIF with the exception of Braille, large print, and audio books. The price for these books may not exceed \$7.95 for audio books, \$10.00 for large print and Braille books for children in grades kindergarten through grade 5, and \$50.00 for children in grades 6 through 12.
7. I will appoint a minimum of three people to serve on the book selection committee. The committee will select new, high-quality, and affordable books that span a range of reading levels and interests. Activity books, and sticker books are considered unsuitable for RIF book distributions and cannot be purchased with Federal funding.

### Books for Ownership

1. I agree to purchase a 10% book cushion to be available at each book distribution. This required book cushion will ensure that each child has sufficient choice from a variety of titles.
2. All book distributions will be held at least 30 days apart
3. Children will receive free books at no cost to them or their families.
4. Only RIF children accounted for on the proposal will receive books, and no books will go to adults, siblings, classroom collections or school libraries.
5. Children will be able to choose their books free of adult interference
6. Motivational activities must occur in conjunction with each book distribution.
7. RIF children that are absent during a book distribution will still have the opportunity to personally select a book from among several titles at another time. Adults and/or other children will not choose a book for them.

EXHIBIT \_\_\_\_\_



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- C Impaired objectivity where Licensee or potential or actual subcontractor, employee or consultant of Licensee or a member of their immediate family (spouse, parent or child) has financial or other interests that would impair, or give the appearance of impairing, impartial judgment in the evaluation of government programs funded under this Agreement, in offering advice or recommendations to the U.S. Government in connection with this Agreement or in providing technical assistance or other services arising from this Agreement. Impaired objectivity includes but is not limited to the following situations that would cause a reasonable person with knowledge of the relevant facts to question a person's objectivity:
- Financial interests or reasonably foreseeable financial interests in or in connection with products or services that may be purchased in connection with this Agreement;
  - Significant connections to teaching methodologies that might require or encourage use of specific products, property or service in connection with this Agreement; or
  - Significant identification with pedagogical or philosophical viewpoints that might require or encourage use of a specific curriculum, specific products or services.

EXHIBIT \_\_\_\_\_

**APPROVAL OF RFP 11-210, DISTRICT AND CAMPUS EDUCATIONAL CONSULTANT FOR FEDERAL PROGRAMS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the RFP for District and Campus Educational Consultant for Federal Programs, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed proposals for District and Campus Educational Consultant for Federal Programs. RFP opening was held at the Administration Building on August 12, 2011 at 2:30 P.M., where eleven (11) proposals were opened. Federal Programs Department is submitting the following list of consultants for several campuses in our district. Principals are requesting the assistance of these consultants to develop assessments, disaggregate data, and model instructional strategies in the classroom for teachers. The scope of work for each consultant has been outlined in the request for proposal and will be evaluated by district level staff at the end of the year. The number of days for each consultant was determined by the campus funding available.

**Budgetary Information**

**Total Award Recommendation \$145,750.00**


| Account                   | Description         | Appropriations    | Encumbrance     | Expenditure | Balance           |
|---------------------------|---------------------|-------------------|-----------------|-------------|-------------------|
| 211-XX-6291-00-XXX-230000 | Consultant Services | 58,390.00         | 0.00            | 0.00        | 58,390.00         |
| 255-13-6291-XX-999-224000 | Consultant Services | 47,100.00         | 0.00            | 0.00        | 47,100.00         |
| 263-13-6291-00-999-225000 | Consultant Services | 5,000.00          | 0.00            | 0.00        | 5,000.00          |
| 161-xx-6291-00-xxx-230000 | Consulting Services | 94,420.00         | 0.00            | 0.00        | 94,420.00         |
| 165-13-6291-00-999-225000 | Consulting Services | 5,000.00          | 2,400.00        | 0.00        | 2,600.00          |
| <b>TOTAL</b>              |                     | <b>209,910.00</b> | <b>2,400.00</b> | <b>0.00</b> | <b>207,510.00</b> |

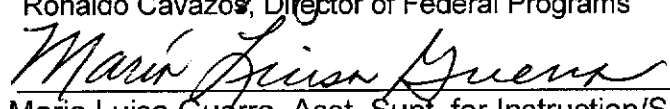
**Resource Personnel**

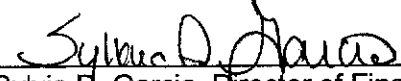
|                    |                      |                    |
|--------------------|----------------------|--------------------|
| Dr. René Gutiérrez | Dr. Rebecca Morrison | Maria Luisa Guerra |
| Sylvia D. Garcia   | Ronaldo Cavazos      | Amaro Tijerina     |
| Jacqueline Kingan  |                      |                    |


**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
 Ronaldo Cavazos, Director of Federal Programs

Approved by:   
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

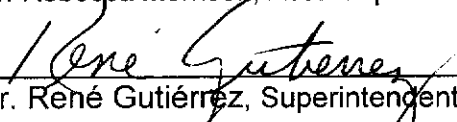
Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for RFP Tabulation**  
**RFP 11-210, District and Campus Educational Consultant for Federal Programs**  
**September 13, 2011**

1. **USER DEPARTMENT:** This RFP was requested by the Federal Programs Department. Mr. Ronaldo Cavazos will be present to answer any detailed questions regarding this RFP.
2. **TYPE OF RFP:** This is a term contract beginning September 14, 2011 and ending August 31, 2012 with an option to renew for an additional two (2) year contract periods with Board approval.
3. **RFP EVALUATION:** This RFP was evaluated by Ronaldo Cavazos, Director of Federal Programs.
4. **ORDERING INFORMATION:** Purchase orders will be prepared on an as needed basis by Federal Programs following Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$167,750.00
6. **AWARD RECOMMENDATION BY CONSULTANT:**

| CONSULTANT                            | TOTAL<br>ESTIMATED<br>AWARDS |
|---------------------------------------|------------------------------|
| Luis Ramos                            | \$25,000.00                  |
| Hilda Escobar                         | \$40,500.00                  |
| Palm-Ira Educational                  | \$30,000.00                  |
| Maggie Palacios                       | \$22,500.00                  |
| Herminia Martinez                     | \$15,000.00                  |
| Eddie Rodriguez                       | \$3,000.00                   |
| Exemplary Curriculum Solutions        | \$2,250.00                   |
| South Texas Analysis Testing Services | \$7,500.00                   |
| <b>TOTAL</b>                          | <b>\$145,750.00</b>          |


**1. CAMPUSES USING CONSULTANTS:**


| <b>CAMPUS</b>                     | <b>CONSULTANT USED</b> | <b>NUMBER OF DAYS</b> | <b>PRICE PER DAY</b> | <b>TOTAL PRICE</b> |
|-----------------------------------|------------------------|-----------------------|----------------------|--------------------|
| Avila Elementary                  | Palm – Ira             | 10                    | 600.00               | 6,000.00           |
| Betts Elementary                  | Palm – Ira             | 10                    | 600.00               | 6,000.00           |
| Cano-Gonzalez Ele.                | Luis Ramos             | 10                    | 500.00               | 5,000.00           |
| Cavazos Elementary                | Maggie Palacios        | 10                    | 450.00               | 4,500.00           |
| Eisenhower Elementary             | Hilda Escobar          | 15                    | 450.00               | 6,750.00           |
| Flores/Zapata Ele.                | Hilda Escobar          | 15                    | 450.00               | 6,750.00           |
| Freddy Gonzalez Ele.              | Palm – Ira             | 5                     | 600.00               | 3,000.00           |
| Gorena Elementary                 | Maggie Palacios        | 10                    | 450.00               | 4,500.00           |
| Guerra Elementary                 | Hilda Escobar          | 15                    | 450.00               | 6,750.00           |
| Kennedy Elementary                | Maggie Palacios        | 10                    | 450.00               | 4,500.00           |
| Lee Elementary                    | Hilda Escobar          | 10                    | 450.00               | 4,500.00           |
| Lincoln Elementary                | Hilda Escobar          | 15                    | 450.00               | 6,750.00           |
| Monte Cristo Ele.                 | Luis Ramos             | 10                    | 500.00               | 5,000.00           |
| Ramirez Elementary                | Palm – Ira             | 15                    | 600.00               | 9,000.00           |
| Travis Elementary                 | Maggie Palacios        | 10                    | 450.00               | 4,500.00           |
| Economedes High School            | Herminia Martinez      | 10                    | 500.00               | 5,000.00           |
|                                   | So. Texas Analysis     | 15                    | 500.00               | 7,500.00           |
| Edinburg High School              | Herminia Martinez      | 10                    | 500.00               | 5,000.00           |
|                                   | Luis Ramos             | 10                    | 500.00               | 5,000.00           |
| District Wide                     | Eddie Rodriguez        | 2                     | 1,500.00             | 3,000.00           |
|                                   | Herminia Martinez      | 10                    | 500.00               | 5,000.00           |
|                                   | Hilda Escobar          | 20                    | 450.00               | 9,000.00           |
|                                   | Palm – Ira             | 10                    | 600.00               | 6,000.00           |
|                                   | Exemplary Curr Sol     | 5                     | 450.00               | 2,250.00           |
|                                   | Luis Ramos             | 20                    | 500.00               | 10,000.00          |
|                                   | Maggie Palacios        | 10                    | 450.00               | 4,500.00           |
| <b>TOTAL AWARD RECOMMENDATION</b> |                        |                       |                      | <b>145,750.00</b>  |


**CUMULATIVE EVALUATION OF RFP 11-210  
DISTRICT WIDE CONSULTANT STRATEGIST FOR FEDERAL PROGRAMS**

| QUESTIONNAIRE FOR EVALUATION                                                                             | Herminia Martinez | Hilda Escobar | Palm-ira | Exemplary Curr. Solutions | Maggie Palacios | Luis Ramos | Dr. Alfredo Salinas | South Texas Analysis | Jose Santillan | Dr. Sofia Valdez | Eddie Rodriguez |
|----------------------------------------------------------------------------------------------------------|-------------------|---------------|----------|---------------------------|-----------------|------------|---------------------|----------------------|----------------|------------------|-----------------|
| Fee schedule and rate (0-30 points)                                                                      | 30                | 30            | 25       | 25                        | 25              | 30         | 20                  | 25                   | 20             | 20               | 20              |
| Has the consultant worked with a school district of similar size? (0-20 points)                          | 20                | 20            | 20       | 15                        | 15              | 20         | 10                  | 10                   | 10             | 10               | 15              |
| What is the experience of the consultant with other public schools in Region One? (0-20)                 | 20                | 20            | 20       | 10                        | 10              | 20         | 10                  | 10                   | 10             | 10               | 15              |
| How many years has the consultant been a consultant? (0-20)                                              | 15                | 18            | 15       | 15                        | 15              | 15         | 10                  | 10                   | 10             | 10               | 10              |
| What is your record for completing evaluations? (0-20)                                                   | 20                | 20            | 20       | 20                        | 20              | 20         | 10                  | 10                   | 10             | 10               | 15              |
| Consultant's past relationship with the Edinburg Consolidated Independent School District? (0-20 points) | 20                | 20            | 20       | 20                        | 20              | 20         | 10                  | 10                   | 10             | 10               | 20              |
| Extent to which the consultant meets the district's need. (0-20)                                         | 20                | 20            | 20       | 20                        | 20              | 20         | 10                  | 10                   | 10             | 10               | 15              |

**Total points:** 145 148 140 125 125 145 80 85 80 80 110  
**Recommendation:** ✓ ✓ ✓ ✓ ✓ ✓  
**Total Number of days:** 10 10 10 5 10 10 0 5 0 0 2

**Committee Member:** Patricio Escamilla **Name (Printed)** Patricio Escamilla **Signature**  **Campus/Dept.** Federal Programs Dept.

**Committee Member:** Ronaldo J. Cavazos **Name (Printed)** Ronaldo J. Cavazos **Signature**  **Campus/Dept.** Federal Programs Dept.

**Committee Member:** Gladys Ortega **Name (Printed)** Gladys Ortega **Signature**  **Campus/Dept.** Bill/ESL Dept.

## 11-210, DISTRICT &amp; CAMPUS ED. CONSULTANT

|                                                                                                          |                                                                             |
|----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| 9470<br>ALFREDO SALINAS ED D<br>DBA A N E EDUCATIONAL SERVICES<br>1124 WEST ROGERS<br>EDINBURG, TX 78541 | 8852<br>CAMILO MARTINEZ<br>217 E YARROW AVE<br>MCALLEN, TX 78504            |
| 7527<br>CARL R. CARLAN<br>P.O. BOX 4524<br>MCALLEN, TX 78502                                             | 9029<br>CYNTHIA CONTRERAS<br>8559 CURRY RD.<br>EDINBURG, TX 78542           |
| 8810<br>EDDIE RODRIGUEZ<br>450 N. SAN GABRIEL AVENUE<br>SAN ANTONIO, TX 78228-6116                       | 5761<br>EL SABER ENTERPRISES<br>P.O. BOX 610681<br>DALLAS, TX 75261         |
| 7955<br>ELLEN GONZALEZ<br>713 SABAL AVENUE<br>EDINBURG, TX 78539                                         | 9446<br>ELVIA GARCIA<br>1907 NORMA LANE<br>EDINBURG, TX 78539               |
| 9193<br>EXEMPLARY CURRICULUM SOLUTIONS<br>814 COUNTY ROAD 402<br>FALFURRIAS, TX 78355                    | 8811<br>HERMINIA MARTINEZ<br>1701 SMITH<br>EDINBURG, TX 78541               |
| 2392<br>HERZOG RESEARCH<br>1433 EAST BROADWAY<br>***unable to update***<br>TUCSON, AZ 85719              | 6238<br>HILDA C. ESCOBAR CONSULTANTS<br>310 ROSE MARIE<br>MISSION, TX 78572 |
| 9354<br>IRMA D. DURAN<br>2313 NORTH J<br>MCALLEN, TX 78501                                               | 8117<br>JOSE LUIS SANTILLAN<br>1210 COIL DRIVE<br>SAN JUAN, TX 78589        |
| 6758<br>JUSTICE RESEARCH & ADVOCACY IN<br>849 CLEVELAND AVENUE<br>AMHERST, OH 44001                      | 7956<br>LUIS RAMOS<br>1508 SHORT ROAD<br>SAN JUAN, TX 78589                 |
| 9448<br>LUULE MORENO<br>416 WEST YUCCA<br>MCALLEN, TX 78504                                              | 8133<br>MAGGIE PALACIOS<br>100 WEST MOORE ROAD, LOT 8<br>PHARR, TX 78577    |
| 9621<br>MARTA CANTU SALAZAR<br>814 COUNTY ROAD 402<br>***no ph or fax*****<br>FALFURRIAS, TX 78355       | 5532<br>PALMIRA LOZANO<br>P.O. BOX 1482<br>ELSA, TX 78543                   |
| 8153<br>PATRICIA FOGARTY<br>P.O. BOX 2793<br>***wrong #****<br>MCALLEN, TX 78502-2793                    | 8571<br>ROEL PENA<br>2310 NORTH MCCOLL ROAD<br>EDINBURG, TX 78541           |

EXHIBIT \_\_\_\_\_

11-210, DISTRICT & CAMPUS ED. CONSULTANT

7957  
ROLANDO PENA  
3206 NORTH SHARY ROAD  
MISSION, TX 78574

7511 459-43-4082  
SOFIA A. VALDEZ  
1210 S. DANNER  
PHARR, TX 78577

7986 203063005  
SPRINGBOARDS TO EDUCATION  
3802 S. HWY. 281  
EDINBURG, TX 78539

9075  
STEVE SANCHEZ  
411 BAILEY AVE  
SAN ANTONIO, TX 78210

3607  
TEACHNING STRATEGIES, INC  
7101 WISCONSIN AVENUE  
SUITE #700  
BETHESDA, MD 20814

9592  
TEACHING STRATEGIES INC. DBA;  
SAFE & CIVIL SCHOOLS  
P.O. BOX 50550  
EUGENE, OR 97405

9493  
THE COLUMBUS ORGANIZATION  
1012 WEST 9TH AVE  
SUITE #100  
KING OF PRUSSIA, PA 19406

4991 13-4125483  
WIRELESS GENERATION INC.  
55 WASHINGTON STREET  
SUITE #900  
BROOKLYN, NY 11201-1071

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Vendors Printed: 30

\*\*\*\*\*

**APPROVAL TO PURCHASE LIBRARY BOOKS FROM AWARDED VENDORS THROUGH THE REGION ONE LIBRARY PURCHASING COOPERATIVE FOR THE FISCAL SCHOOL YEAR 2011-2012 FOR THIRTY-ONE ELEMENTARY SCHOOLS , BREWSTER SCHOOL, SIX MIDDLE SCHOOLS AND THREE HIGH SCHOOLS**

**SUPERINTENDENT'S RECOMMENDATION:**

That the Board of Trustees approve the recommendation to purchase library books from awarded vendors through the Region One Library Purchasing Cooperative for the fiscal year 2011-2012 for thirty-one elementary schools, Brewster school, six middle schools and three high schools.

**RATIONALE:**

The Region One ESC sought competitive sealed bid proposals on the above mentioned library books on Tuesday, February 23, 2010 until 3:00 p.m. The library book bids were awarded on June 29, 2010 by Region One ESC Board of Directors with a term bid beginning July 1, 2010 and ending June 30, 2012.

**PAPERWORK IMPACT:**

This will not generate additional paperwork from the District.

**BUDGETARY INFORMATION:**

Estimated Cost: \$442,300.00

| Account                   | Description   | Appro.    | Enc. | Expend. | Bal.      |
|---------------------------|---------------|-----------|------|---------|-----------|
| 199-12-6397-56-893-299069 | Library Books | \$442,300 | 0    | 0       | \$442,300 |

The Edinburg CISD has appropriated funds to cover the procurement of these items in the 2011-2012 school budgets following school board approval.

**RESOURCE PERSONNEL:**

- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Rebecca Morrison, Assistant Superintendent for Finance and Operations
- Sylvia D. Garcia, Director of Finance
- Amaro Tijerina, Purchasing Coordinator
- Sandra Lopez, Instructional Materials and Library Services Coordinator

Prepared by: *Sandra Lopez*  
Sandra Lopez, Instructional Materials and Library Services Coordinator

Approved by: *Maria Luisa Guerra*  
Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Within Budgetary Allocation: *Sylvia D. Garcia*  
Sylvia D. Garcia, Director of Finance

Finance Department Approval: *Rebecca Morrison*  
Rebecca Morrison, Assistant Superintendent for Finance and Operations

Recommended by: *René Gutiérrez*  
Dr. René Gutiérrez, Superintendent of Schools

Notes for Bid Tabulation  
**LIBRARY BOOKS**  
**FROM REGION ONE**  
**LIBRARY PURCHASING COOPERATIVE**  
Bids Awarded on June 29, 2010  
by ESC Board of Directors

1. **USER DEPARTMENTS:** This bid will be used by librarians for the purchase of library books.
2. **TERM BID:** This bid is a term bid beginning July 1, 2011 and ending June 30, 2012.
3. **TOTAL ESTIMATED BID AWARDED:** \$442,300
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$737,900
5. **BUDGET INFORMATION:** Each campus will requisition library book purchase orders based on their budget as approved by the school board.

| CAMPUS        | ACCOUNT #                 | DESCRIPTION   | APPROP.   | ENCUM. | EXPEND | BALANCE   |
|---------------|---------------------------|---------------|-----------|--------|--------|-----------|
| EHS           | 199-12-6397-56-001-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| JEHS          | 199-12-6397-56-002-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| ENHS          | 199-12-6397-56-003-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| B.L. Garza MS | 199-12-6397-56-043-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| South MS      | 199-12-6397-56-044-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Memorial MS   | 199-12-6397-56-045-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Barrientes MS | 199-12-6397-56-046-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Harwell MS    | 199-12-6397-56-047-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Longoria MS   | 199-12-6397-56-048-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Austin        | 199-12-6397-56-101-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Brewster      | 199-12-6397-56-102-299069 | Library Books | \$6,820   | 0      | 0      | \$6,820   |
| Hargill       | 199-12-6397-56-103-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Betts         | 199-12-6397-56-104-299069 | Library Books | \$3,000   | 0      | 0      | \$3,000   |
| Jefferson     | 199-12-6397-56-105-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Trevino       | 199-12-6397-56-106-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Lee           | 199-12-6397-56-107-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Lincoln       | 199-12-6397-56-108-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Guerra        | 199-12-6397-56-109-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Zavala        | 199-12-6397-56-110-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Travis        | 199-12-6397-56-111-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| F.Gonzalez    | 199-12-6397-56-112-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Johnson       | 199-12-6397-56-113-299069 | Library Books | \$8,840   | 0      | 0      | \$8,840   |
| Canterbury    | 199-12-6397-56-114-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Monte Cristo  | 199-12-6397-56-115-299069 | Library Books | \$6,680   | 0      | 0      | \$6,680   |
| Escandon      | 199-12-6397-56-116-299069 | Library Books | \$4,000   | 0      | 0      | \$4,000   |
| De La Vina    | 199-12-6397-56-117-299069 | Library Books | \$8,000   | 0      | 0      | \$8,000   |
| San Carlos    | 199-12-6397-56-118-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Truman        | 199-12-6397-56-119-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Eisenhower    | 199-12-6397-56-120-299069 | Library Books | \$20,000  | 0      | 0      | \$20,000  |
| Kennedy       | 199-12-6397-56-121-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Cano/Gonzalez | 199-12-6397-56-122-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Cavazos       | 199-12-6397-56-123-299069 | Library Books | \$10,000  | 0      | 0      | \$10,000  |
| Villarreal    | 199-12-6397-56-124-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Avila         | 199-12-6397-56-125-299069 | Library Books | \$9,960   | 0      | 0      | \$9,960   |
| Magee         | 199-12-6397-56-126-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Esparza       | 199-12-6397-56-127-299069 | Library Books | \$5,000   | 0      | 0      | \$5,000   |
| Crawford      | 199-12-6397-56-128-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| Ramirez       | 199-12-6397-56-129-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| Flores/Zapata | 199-12-6397-56-130-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
| Gorena        | 199-12-6397-56-131-299069 | Library Books | \$25,000  | 0      | 0      | \$25,000  |
|               |                           |               | \$442,300 | 0      | 0      | \$442,300 |

EXHIBIT \_\_\_\_\_

| Company Name                                                                                                                                                                                              | Website                 | Address                                    | City                                                                                                                                                                                                                          | State        | Zip Code                |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------------|
| <b>Website-Catalog Name</b>                                                                                                                                                                               |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| 2010-11 Discount                                                                                                                                                                                          | 2011-12 Discount        | Shipping/Handling                          | Vendor Bid Comments                                                                                                                                                                                                           |              |                         |
| <b>Deviations</b>                                                                                                                                                                                         |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Bellwether Media, Inc.</b>                                                                                                                                                                             |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         | www.bellwethermedia.com                    | 3257 Penn Av. S.                                                                                                                                                                                                              | Minneapolis  | MN 55419                |
| Magazine Spring 2010 BELLWETHER "The best for Beginning and Struggling Readers                                                                                                                            |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| 25%                                                                                                                                                                                                       | 25%                     |                                            |                                                                                                                                                                                                                               |              |                         |
| No \$ 10.00 Handling fee on orders under \$ 200. Magazine                                                                                                                                                 |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Book Depot</b>                                                                                                                                                                                         |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         | www.bookdepoteducation.com                 | 67 Front Street, North                                                                                                                                                                                                        | Thorold      | Ontario, Canada L2V 1X3 |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| 65%                                                                                                                                                                                                       | 65%                     |                                            |                                                                                                                                                                                                                               |              |                         |
| Yes www.bookdepot.com for all net pricing. Our product is discounted 65%-95% off the U.S. List Price. Ship costs start in Buffalo, NY. And are based on weight and destination. Min order amount \$250.00 |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Borders, Inc.</b>                                                                                                                                                                                      |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         |                                            | 100 Phoenix Drive                                                                                                                                                                                                             | Ann Arbor    | MI 48106                |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| 0-25%*                                                                                                                                                                                                    | 0-25%*                  | up to 4.50 / carton (determined by weight) | * See attachment Attachment A with Discount Percentage, Discount Exceptions, And Discount Limitations. Borders, Inc. discounts from retail price. View current catalog at www.borders.com.                                    |              |                         |
| Yes                                                                                                                                                                                                       |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Bound To Stay Bound Books, Inc.</b>                                                                                                                                                                    |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         | www.btsb.com                               | 1880 W. Marten                                                                                                                                                                                                                | Jacksonville | IL 62430                |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| 30%*                                                                                                                                                                                                      | 30%*                    |                                            |                                                                                                                                                                                                                               |              |                         |
| No                                                                                                                                                                                                        |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Budgetest Corporation</b>                                                                                                                                                                              |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         |                                            | 1986 North Shiloh Drive                                                                                                                                                                                                       | Fayetteville | AR 72704                |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| Budgetest 2010-2011 K-12 Catalog                                                                                                                                                                          |                         | NA                                         | *Take an additional 3% off our catalog price. Our catalog is already discounted up to 40% off publisher pricing. Discounts offered here will be off our then current catalog/web pricing which is updated in April each year. |              |                         |
| *3%                                                                                                                                                                                                       | *3%                     |                                            |                                                                                                                                                                                                                               |              |                         |
| Yes We are not able to fully process library books in order to make books shelf ready. We can get virtually any book in print, not limited to those in our catalog, at up to 40% off publisher prices.    |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Capstone Publishers</b>                                                                                                                                                                                |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         |                                            | 131 Good Counsel Drive                                                                                                                                                                                                        | Minnetonka   | MN 55002-0659           |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| Capstone Digital Brochure                                                                                                                                                                                 |                         |                                            | *Catalog offers two prices - list and school/library. School/library is 25% off list price. You will receive the school/library price.                                                                                        |              |                         |
| *As per current catalog                                                                                                                                                                                   | *As per current catalog |                                            |                                                                                                                                                                                                                               |              |                         |
| No                                                                                                                                                                                                        |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| <b>Children's Plus, Inc.</b>                                                                                                                                                                              |                         |                                            |                                                                                                                                                                                                                               |              |                         |
|                                                                                                                                                                                                           |                         | www.childrensplusinc.com                   | 1267 Dutch American Way                                                                                                                                                                                                       | Beecher      | IL 60401                |
|                                                                                                                                                                                                           |                         |                                            |                                                                                                                                                                                                                               |              |                         |
| As per current catalog                                                                                                                                                                                    | As per current catalog  | Free Shipping on all orders.               | Note: Catalog and website prices already reflect a 0-30% off publishers list price. Prices are net discount.                                                                                                                  |              |                         |
| No                                                                                                                                                                                                        |                         |                                            |                                                                                                                                                                                                                               |              |                         |

| Company Name                                                                                                                                                                                                                            | Website          | Address                | City                                                                                                                                                                                                                                              | State       | Zip Code      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|---------------|
| <b>Website-Catalog Name</b>                                                                                                                                                                                                             |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 2010-11 Discount                                                                                                                                                                                                                        | 2011-12 Discount | Shipping/Handling      | Vendor Bid Comments                                                                                                                                                                                                                               |             |               |
| <b>Deviations</b>                                                                                                                                                                                                                       |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Child's World, Inc., The</b>                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | 1980 Lookout Drive                                                                                                                                                                                                                                | Minnetonka  | MN 55008-1705 |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Child's World, The Catalog & Price List                                                                                                                                                                                                 |                  |                        | Discounted price is in black/bold type in catalog.                                                                                                                                                                                                |             |               |
| 30%                                                                                                                                                                                                                                     | 30%              | Free                   |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Child's World, The</b>                                                                                                                                                                                                               |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | 1980 Lookout Drive                                                                                                                                                                                                                                | Minnetonka  | MN 55008      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Child's World, The Catalog                                                                                                                                                                                                              |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 30% Off List                                                                                                                                                                                                                            | 30% Off List     |                        |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Cometex Corporation</b>                                                                                                                                                                                                              |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | 3858 Bacon Chica Blvd.                                                                                                                                                                                                                            | Brownsville | TX 78521      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Cometex Corporation ??                                                                                                                                                                                                                  |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 25%                                                                                                                                                                                                                                     | 25%              |                        |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Crabtree Publishing</b>                                                                                                                                                                                                              |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | PMB 29651 Fifth Avenue 58th Floor                                                                                                                                                                                                                 | New York    | NY 10132      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Crabtree Publishing Catalog                                                                                                                                                                                                             |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 25% Off List                                                                                                                                                                                                                            | 25% Off List     | 8% of Net              |                                                                                                                                                                                                                                                   |             |               |
| Yes 8% of net                                                                                                                                                                                                                           |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Creative Company, The</b>                                                                                                                                                                                                            |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | P O Box 227                                                                                                                                                                                                                                       | Minnetonka  | MN 55002      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Creative Company, The Catalog                                                                                                                                                                                                           |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 30% Off List                                                                                                                                                                                                                            | 30% Off List     | 8% of net              |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Crystal Productions</b>                                                                                                                                                                                                              |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  |                        | P O Box 2138                                                                                                                                                                                                                                      | Glenview    | IL 60025      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Crystal Productions Catalog                                                                                                                                                                                                             |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 20%                                                                                                                                                                                                                                     | 20%              |                        |                                                                                                                                                                                                                                                   |             |               |
| Yes (1) Discount applies only to full-line catalog. (2) Discount does not apply to supplementary catalogs. (3) Discount does not apply to already special priced items i.e. sets. (4) Vendor is not responsible for discontinued items. |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Davidson Titles, Inc.</b>                                                                                                                                                                                                            |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  | www.davidsontitles.com | P O Box 3336                                                                                                                                                                                                                                      | Jackson     | TN 38308-3336 |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Davidson and Turfback Books, catalogs                                                                                                                                                                                                   |                  |                        | Elementary 2010 each season new catalogs Secondary 2010 will be available online should print catalogs cease to be printed. Catalogs are available and interactive online at www.davidsontitles.com. The website is the most comprehensive and is |             |               |
| *5%                                                                                                                                                                                                                                     | *5%              |                        |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| <b>Delaney Educational Enterprises</b>                                                                                                                                                                                                  |                  |                        |                                                                                                                                                                                                                                                   |             |               |
|                                                                                                                                                                                                                                         |                  | www.delbooks.com       | 1455 West Moreau Blvd.                                                                                                                                                                                                                            | San Diego   | CA 92130      |
|                                                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| Delaney Educational Enterprises                                                                                                                                                                                                         |                  |                        |                                                                                                                                                                                                                                                   |             |               |
| 0-30%                                                                                                                                                                                                                                   | 0-30%            |                        |                                                                                                                                                                                                                                                   |             |               |
| No                                                                                                                                                                                                                                      |                  |                        |                                                                                                                                                                                                                                                   |             |               |



**Library Purchasing Cooperative Bids Awarded**  
 Period Of July 1, 2010 - June 30, 2012

Bid# 10-04-12

| Company Name                                                                                                                                                                                                                                                                                       | Website                                                                                                                                                                                                                                                                                                                                                                                                                                           | Address                  | City                                                                                                                                                                                                                                                                                                                                                       | State      | Zip Code      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------|
| <b>WebSite-Catalog Name</b>                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| 2010-11 Discount                                                                                                                                                                                                                                                                                   | 2011-12 Discount                                                                                                                                                                                                                                                                                                                                                                                                                                  | Shipping/Handling        | Vendor Bid Comments                                                                                                                                                                                                                                                                                                                                        |            |               |
| <b>Deviations</b>                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| DLB Educational Corp.<br>??                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          | 14030 Lytle Rd.                                                                                                                                                                                                                                                                                                                                            | Houston    | TX 77068      |
| As Per Current Catalog                                                                                                                                                                                                                                                                             | As Per Current Catalog                                                                                                                                                                                                                                                                                                                                                                                                                            | 0%                       |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| No                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Edison Publishing Group<br>Catalog                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          | 30 Montagu Boulevard                                                                                                                                                                                                                                                                                                                                       | Oakdale    | NY 11769      |
| 7%                                                                                                                                                                                                                                                                                                 | 7%                                                                                                                                                                                                                                                                                                                                                                                                                                                |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| No                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Encyclopedia Britannica, Inc.<br>Britannica Elementary/Secondary Books for Texas Schools Price List<br>See Price List [6%-29%]                                                                                                                                                                     | See Price List [6%-29%]                                                                                                                                                                                                                                                                                                                                                                                                                           | Free for Texas           | 210 S. Michigan Avenue                                                                                                                                                                                                                                                                                                                                     | Chicago    | IL 60604      |
| Shelf-Ready Library Processing Services: Data Disk, Marc Record or Records Electronically \$20.00 per order // Barcode Labels \$0.50 per label // Spine Labels \$0.50 per label // Clear Label Protectors (for barcode or spine labels) \$0.25 per unit // Theft Protection Strips \$0.50 per unit |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| No                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Enslow Publishers, Inc.<br>Catalog                                                                                                                                                                                                                                                                 | www.enslow.com                                                                                                                                                                                                                                                                                                                                                                                                                                    |                          | 22711 Teal Street                                                                                                                                                                                                                                                                                                                                          | Brookshire | TX 77428      |
| 25% Off List                                                                                                                                                                                                                                                                                       | 25% Off List                                                                                                                                                                                                                                                                                                                                                                                                                                      | 10% of Subtotal          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Yes                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Equinox Marketing Group, Inc.<br>Catalog                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          | PO Box 73207                                                                                                                                                                                                                                                                                                                                               | Houston    | TX 77273-3307 |
| 0%                                                                                                                                                                                                                                                                                                 | 0%                                                                                                                                                                                                                                                                                                                                                                                                                                                | 8% or Invoice if shipped |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| No                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Erwin & Associates<br>Catalog                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          | 22711 Teal Street                                                                                                                                                                                                                                                                                                                                          | Brookshire | TX 77428      |
| 0-30% Off List                                                                                                                                                                                                                                                                                     | 0-30% Off List                                                                                                                                                                                                                                                                                                                                                                                                                                    | 0-20% depending on order | Represents: ABDO Publishing, Bearport Publishing, The Childs World, Crabtree Publishing, The Creative Company, Enslow Publishers, Gareth Stevens, Infobase Publishing (Imprints: Chelsea Hours Publishing, Facts on File, Chelsea Clubhouse), Mason Crest Publishers, Norwood House Press, Rourke Publishing, Wald/J Publishers, The Lincoln Library Press |            |               |
| Yes                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |
| Everbind Books<br>Catalog                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          | 60 Industrial Rd                                                                                                                                                                                                                                                                                                                                           | Leff       | NJ 07644      |
| 0%                                                                                                                                                                                                                                                                                                 | 0%                                                                                                                                                                                                                                                                                                                                                                                                                                                | 8%                       | Discount to schools is reflected in catalog prices.                                                                                                                                                                                                                                                                                                        |            |               |
| Yes                                                                                                                                                                                                                                                                                                | (1) Our prices include a discount to schools that is the most generous in the industry. (2) Everbind charges 8% shipping to Texas. (3) Even with shipping charges, our prices are the lowest in the industry. Do not be deceived by the free shipping gimmick. Companies raise the prices of their books to compensate. COMPARE PRICES. We have included competitor prices in the enclosed catalog—that is how confident we have the best prices. |                          |                                                                                                                                                                                                                                                                                                                                                            |            |               |

| Company Name                                                                       | Website                                                                                                           | Address           | City                                                                                                                                                                                                                                                                                                                                                                                                            | State            | Zip Code      |
|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------|
| <b>WebSite-Catalog Name</b>                                                        |                                                                                                                   |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| 2010-11 Discount                                                                   | 2011-12 Discount                                                                                                  | Shipping/Handling | Vendor Bid Comments                                                                                                                                                                                                                                                                                                                                                                                             |                  |               |
| <b>Deviations</b>                                                                  |                                                                                                                   |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| File Media Group<br>Catalog                                                        |                                                                                                                   |                   | 200 American Metro Blvd, Ste. 120                                                                                                                                                                                                                                                                                                                                                                               | Hamilton         | NJ 08610      |
| 15%                                                                                | 15%                                                                                                               |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Yes                                                                                | Third party items are excluded from discount.                                                                     |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Follett Library Resources, Inc.<br>Catalog-Website                                 |                                                                                                                   |                   | 1800 Ridgeway Drive                                                                                                                                                                                                                                                                                                                                                                                             | McHenry          | IL 60050      |
| *15%                                                                               | *15%                                                                                                              |                   | *Follett Library Resources, Inc. online catalog prices reflect up to 45% discount off publisher's list prices, with an average 15% discount. Our online catalog, www.stilewave.com, reflects discounted net prices for books. Additional quantity discounts are available for 25+ copies of the same Follett Bound title and a select group of dictionaries and thesauri. See enclosed for further information. |                  |               |
| No                                                                                 |                                                                                                                   |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Gale Group Inc, The<br>2010 Discount Programs by Imprint Price List<br>* See Below | www.gale.cengage.com                                                                                              |                   | 27000 Bryke Road                                                                                                                                                                                                                                                                                                                                                                                                | Parkington Mills | OH 45103-0005 |
| * See Below                                                                        | * See Below                                                                                                       |                   | *Gale discounts vary by imprint. Please refer to the enclosed "2010 Discount Programs by Imprint" for details of discounting by imprint. Discounts and prices may change at any time with or without notice.                                                                                                                                                                                                    |                  |               |
| Yes                                                                                | Please refer to our cover letter and Exceptions/Notations document which immediately follows this Deviation form. |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Gareth Stevens Publishing<br>Catalog-Website                                       |                                                                                                                   |                   | 122 East 44th Street, Suite 840                                                                                                                                                                                                                                                                                                                                                                                 | New York         | NY 10017      |
| 0%                                                                                 | 0%                                                                                                                | Free              | Catalog prices already reflect a 25% school and library discount                                                                                                                                                                                                                                                                                                                                                |                  |               |
| Yes                                                                                | See Attached: (1) Addendum Standards and Deviations; (2) Service Policy                                           |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Garrett Educational Corporation<br>catalog and website                             |                                                                                                                   |                   | P O Box 1888                                                                                                                                                                                                                                                                                                                                                                                                    | Alto             | OH 44601-0888 |
| 30%                                                                                | 30%                                                                                                               |                   | catalog lists for each book includes both the Publisher's list price and the Garrett Discount Price plus 3% shipping and handling. Member school districts will receive a 30% discount from Publ. List with free S&H.                                                                                                                                                                                           |                  |               |
| Gaylor Bros.<br>??                                                                 | www.gaylor.com                                                                                                    |                   | P O Box 4001                                                                                                                                                                                                                                                                                                                                                                                                    | Raymond          | NY 13151      |
| 0%                                                                                 | 0%                                                                                                                |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| No                                                                                 |                                                                                                                   |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |
| Gandrup Books<br>catalog; website                                                  | www.gandrupbooks.com                                                                                              |                   | P O Box 585                                                                                                                                                                                                                                                                                                                                                                                                     | Bethany          | MO 64424      |
| *0-70%                                                                             | *0-70%                                                                                                            | Free              | *Catalog reflects prediscout off list price, average 32%                                                                                                                                                                                                                                                                                                                                                        |                  |               |
| No                                                                                 |                                                                                                                   |                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |                  |               |

EXHIBIT

| Company Name                                                                                                                                                | Website                    | Address                                                                       | City                | State                                                                                                                                                                                                                                                                                                                                                                                                  | Zip Code   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------------------------------------------------------------------------|---------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Website-Catalog Name</b>                                                                                                                                 |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| 2010-11 Discount                                                                                                                                            | 2011-12 Discount           | Shipping/Handling                                                             | Vendor Bid Comments |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| <b>Deviations</b>                                                                                                                                           |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Helmets Reference Library                                                                                                                                   |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| www.helmetsreference.com                                                                                                                                    |                            | 131 Good Counsel Drive                                                        | Montrose            | MIN                                                                                                                                                                                                                                                                                                                                                                                                    | 56002-0069 |
| *As per current catalog                                                                                                                                     |                            | *As per current catalog                                                       |                     | *Note: Our catalogs offer two prices - list and school/library. School/library is 25% off list price. You will receive the school/library price.                                                                                                                                                                                                                                                       |            |
| No                                                                                                                                                          |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Highsmith Inc.                                                                                                                                              |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Highsmith 2009-10 Catalog [Region One ESC Discount No. 121304 Keycode 13138N]                                                                               |                            | 401 S. Wright Road                                                            | Janesville          | WI                                                                                                                                                                                                                                                                                                                                                                                                     | 53546      |
| *13% Minimum order \$25.00                                                                                                                                  | *13% Minimum order \$25.00 | Stock shipping included. Non-stock varies by item.                            |                     | *See enclosed discount letter 121304 for details. Discounts NOT valid on LibrarySparks magazine, Edupress and Learning Well brands, 3M & Checkpoint security products, sale catalogs, orders already in progress, in conjunction with other offers or with other discounts. Additional charges for inside delivery, lift gate delivery or prior notification may be prepaid and added to your invoice. |            |
| Yes See clarification letter.                                                                                                                               |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Infobase Publishing                                                                                                                                         |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| 10% Off List                                                                                                                                                |                            | 10% Off List                                                                  | 7% Shipping Charges | 22711 Teal Street Brookshire TX 77423                                                                                                                                                                                                                                                                                                                                                                  |            |
| Catalog: Facts On File; Films Media Group; Chelsea House; Chelsea Clubhouse                                                                                 |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Yes                                                                                                                                                         |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Ingram Library Services Inc.                                                                                                                                |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| www.ingramlibrary.com                                                                                                                                       |                            | One Ingram Blvd                                                               | La Vergne           | TN                                                                                                                                                                                                                                                                                                                                                                                                     | 37086-1986 |
| Children's Advance The Ingram Book Magazine May/June 2010 0-46.9%                                                                                           |                            | See List of Book Discounts                                                    |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| No                                                                                                                                                          |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Junior Library Guild                                                                                                                                        |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| www.juniorlibraryguild.com                                                                                                                                  |                            | 7858 Industrial Pkwy.                                                         | Plain City          | OH                                                                                                                                                                                                                                                                                                                                                                                                     | 43064      |
| Catalogs [Junior Library Guild Collection Development for Every Library] [JLG Backlist Spring 2010 179 New Titles Plus 384 for Just \$ 5]                   |                            | * Our Catalogs are Prediscounted up to 75 % off the publisher's price.        |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| * 0 %                                                                                                                                                       |                            | * 0 %                                                                         |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| No                                                                                                                                                          |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Lakeshore Learning Materials                                                                                                                                |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| www.lakeshorelearning.com                                                                                                                                   |                            | 2895 E. Dowling St.                                                           | Carson              | CA                                                                                                                                                                                                                                                                                                                                                                                                     | 90895      |
| catalog; website                                                                                                                                            |                            | Note "PER BID 10-04-12" on all orders to ensure you receive the proper terms. |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| 5%                                                                                                                                                          |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| No                                                                                                                                                          |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Lectern Publications, Inc.                                                                                                                                  |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| www.lectern.com                                                                                                                                             |                            | 208 Chubb Avenue                                                              | Lyndhurst           | NJ                                                                                                                                                                                                                                                                                                                                                                                                     | 07071      |
| Catalog-www.lectern.com                                                                                                                                     |                            | *Please note the 20% discount is already reflected in our catalog prices.     |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| *20%                                                                                                                                                        |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |
| Yes Shipping charges are 7% of net total and will be added as a separate item on our invoice. Orders of \$5,000 net or more will be shipped FREE of charge. |                            |                                                                               |                     |                                                                                                                                                                                                                                                                                                                                                                                                        |            |

| Company Name                                                                              | Website          | Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | City                                                                                        | State | Zip Code |
|-------------------------------------------------------------------------------------------|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-------|----------|
| <b>Website-Catalog Name</b>                                                               |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| 2010-11 Discount                                                                          | 2011-12 Discount | Shipping/Handling                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Vendor Bid Comments                                                                         |       |          |
| <b>Deviations</b>                                                                         |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Lerner Publishing Group                                                                   |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Lerner Publishing Group 2009-10 School & Library Catalog for Grades K-12                  |                  | 241 First Avenue North                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Minneapolis                                                                                 | MIN   | 55401    |
| 25%                                                                                       | 25%              | Free                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Processing will be provided free of charge on any orders totaling \$350.00 or more.         |       |          |
| No                                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Lincoln Library Press, Inc.                                                               |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Brochure                                                                                  |                  | 812 Huron Rd E. Ste 401                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Cleveland                                                                                   | OH    | 44115    |
| 10% Off List                                                                              | 10% Off List     | \$25.00 Per Set                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Yes                                                                                       |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| LorHo Books, Inc.                                                                         |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| www.LorHoBooks.com                                                                        |                  | 10895 W. 96th Place                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Arvada                                                                                      | CO    | 80005    |
| Brochure & Price List                                                                     |                  | *In addition to the discount, LorHo Books will offer the following benefits to ESC 1 schools: (1) Free CD replacement. (2) Extra classroom copies of books to go with the audiobook will be available at a 30% discount off the list price. (3) To facilitate shelf-readiness, schools will have their choice of packaging; either in a hang bag or the CD in an adhesive sleeve inside the book.                                                                                                                      |                                                                                             |       |          |
| *30%                                                                                      | *30%             | 10% of total order. Free for orders exceeding \$200                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                             |       |          |
| No                                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| M.E. Sharpe, Inc.                                                                         |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| 2009-10 Sharpe Reference Catalog-Sharpe Online Reference Supplement-Schedule A-Schedule B |                  | 80 Business Park Drive                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Armonk                                                                                      | NY    | 10504    |
| *See Below                                                                                | *See Below       | *Sharpe Reference 1-2 Sets/mix-match per order = 0% + Free Shipping - 3-5 Sets/mix-match per order=5% + Free Shipping - 6+ Sets/mix-match per order=10% + Free Shipping. Sharpe Focus Individual Titles=10% + Free Shipping - Sets=15% + Free Shipping.*Schedule A Multiple Title Discounts: Purchase 3-5 individual titles =10% - Purchase 6-9 individual titles=15% - Purchase 10+ individual titles=25%. Schedule B one-time purchase offer for Sharpe Online Reference (SOLR) for all 143 High schools for \$188.0 |                                                                                             |       |          |
| No                                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Mackin Educational Resources                                                              |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| www.mackin.com                                                                            |                  | 1305 County Road 42 West                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Burnsville                                                                                  | MIN   | 55305    |
| ???                                                                                       | ???              | Free                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Note: Our catalog and online resource is already discounted up to 30% off publisher prices. |       |          |
| +5%                                                                                       | +5%              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Yes Ebooks will be provided at our standard catalog pricing with no additional discounts. |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Marshall Cavendish                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| ????                                                                                      |                  | P O Box 708925                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | San Antonio                                                                                 | TX    | 78270    |
| 30%                                                                                       | 30%              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| No                                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Mason Crest Publishers                                                                    |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| Catalog                                                                                   |                  | 370 Reed Rd. #902                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Broomall                                                                                    | PA    | 19008    |
| 25% Off List                                                                              | 25% Off List     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |
| No                                                                                        |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                             |       |          |

| Company/Name                                                                                                    | Website | Address                                      | City        | State | ZipCode    |
|-----------------------------------------------------------------------------------------------------------------|---------|----------------------------------------------|-------------|-------|------------|
| <b>Website-Catalog Name</b><br>2010-11 Discount<br>2011-12 Discount<br>Shipping/Handling<br>Vendor Bid Comments |         |                                              |             |       |            |
| <b>Deviations</b>                                                                                               |         |                                              |             |       |            |
| <b>National Educational Systems</b><br>Catalog<br>10%<br>No Orders under \$200 add 10% to total order           |         | 688 De Zavala Rd, Ste. 204                   | San Antonio | TX    | 78248      |
| <b>Merwood House Press</b><br>Catalog<br>25% Off List<br>25% Off List<br>30% of Subtotal                        |         | P O Box 326588                               | Chicago     | IL    | 60631      |
| <b>Oliver Press Inc, The</b><br>Attachment 1 & 2<br>*5-30% See Attachment 1 & 2<br>*5-30% See Attachment 1 & 2  |         | 5787 W. 34th Street                          | Minneapolis | MN    | 55416      |
| No                                                                                                              |         |                                              |             |       |            |
| <b>Omni-Media, Inc. (DBA New Santander Press)</b><br>New Santander Press Price List - May 2010<br>0%            |         | 508-B W. Palm Drive                          | Edinburg    | TX    | 78541-8094 |
| <b>Overlooked Books</b><br>WEBSITE ??????<br>*0%                                                                | *0%     | 696 Loop Rd.                                 | Killeen     | TX    | 76542      |
| No                                                                                                              |         |                                              |             |       |            |
| <b>Penworthy Company, The</b><br>The Penworthy Company Price List<br>* 0 %<br>* 0 %                             |         | www.penworthy.com<br>218 N. Milwaukee Street | Milwaukee   | WI    | 53202-5818 |
| Yes                                                                                                             |         |                                              |             |       |            |

| Company/Name                                                                                                                                                                                                                        | Website | Address                                                                 | City         | State | ZipCode |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------------------------------------------------------------------------|--------------|-------|---------|
| <b>Website-Catalog Name</b><br>2010-11 Discount<br>2011-12 Discount<br>Shipping/Handling<br>Vendor Bid Comments                                                                                                                     |         |                                                                         |              |       |         |
| <b>Deviations</b>                                                                                                                                                                                                                   |         |                                                                         |              |       |         |
| <b>Perfection Learning Corporation</b><br>Catalog<br>*See Below<br>*See Below<br>10%                                                                                                                                                |         | 1008 N. 2nd Ave.                                                        | Logan        | IA    | 51546   |
| Yes                                                                                                                                                                                                                                 |         |                                                                         |              |       |         |
| Discounts do not apply to Perfection Learning publications. All catalog prices are subject to change. See enclosed Library Services Request Form for pricing on library processing. REFERENCE BID# 10-04-12 ON ALL PURCHASE ORDERS. |         |                                                                         |              |       |         |
| <b>QEP Professional Books</b><br>Catalog<br>15%                                                                                                                                                                                     | 15%     | PO Box 864864                                                           | Plano        | TX    | 75086   |
| Yes                                                                                                                                                                                                                                 |         |                                                                         |              |       |         |
| 9% or Minimum \$7.00<br>See EXCEPTIONS page                                                                                                                                                                                         |         |                                                                         |              |       |         |
| <b>Rainbow Book Company</b><br>Rainbow Book Co. Catalog Item List<br>25% Off Publishers List<br>Price<br>25% Off Publishers List<br>Price                                                                                           |         | www.rainbowbookcompany.com<br>508 East Main Street                      | Leite Zurich | IL    | 60047   |
| No                                                                                                                                                                                                                                  |         |                                                                         |              |       |         |
| <b>Rogers Publishing and Consulting, Inc.</b><br>Catalog                                                                                                                                                                            |         | 189 East Oak, Ste. 580                                                  | Denton       | TX    | 76201   |
| No                                                                                                                                                                                                                                  |         |                                                                         |              |       |         |
| *Quantity discounts as indicated on order form in catalog.                                                                                                                                                                          |         |                                                                         |              |       |         |
| <b>Rosen Publishing / PowerKids Press</b><br>Catalogs: Rosen Publishing; PowerKids Press<br>Catalogs already reflect a 25% school & library discount<br>Catalogs already reflect a 25% school & library discount<br>Free            |         | www.rosenpublishing.com & www.powerkidspress.com<br>29 East 21st Street | New York     | NY    | 10016   |
| Yes                                                                                                                                                                                                                                 |         |                                                                         |              |       |         |
| See Attached: (1) Addendum Standards and Deviations; (2) Service Policy                                                                                                                                                             |         |                                                                         |              |       |         |
| <b>Rourke Publishing</b><br>Catalog<br>30% Off List<br>30% Off List                                                                                                                                                                 |         | P O Box 3328                                                            | Vero Beach   | FL    | 32964   |
| No                                                                                                                                                                                                                                  |         |                                                                         |              |       |         |

**Library Purchasing Cooperative Bids Awarded**  
 Period Of July 1, 2010 - June 30, 2012

Bid# 10-04-12

| Company Name                                                                       | Website                                                                                                                                                                                           | Address                             | City                                                                                                                                                                                                                                                                                                                                                 | State | Zip Code   |
|------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|------------|
| <b>Website--Catalog Name</b>                                                       |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| 2010-11 Discount                                                                   | 2011-12 Discount                                                                                                                                                                                  | Shipping/Handling                   | Vendor Bid Comments                                                                                                                                                                                                                                                                                                                                  |       |            |
| <b>Deviations</b>                                                                  |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Scholastic Library Publishing, Inc.                                                |                                                                                                                                                                                                   | 99 Old Sherman Turnpike             | Danbury                                                                                                                                                                                                                                                                                                                                              | CT    | 06816      |
| catalogs and website                                                               |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| *0-80%                                                                             | *0-80%                                                                                                                                                                                            | 9% for orders less than \$1,000     | Reinforced Library Binding (Children's Press, Franklin Watts, Selected Scholastic titles- 32% discount; Trading binding (selected Scholastic Titles)-40% discount; Reinforced Library Binding (Groslier Reference) 0-80%. Paperback Binding (Children's Press, Franklin Watts-30% Off List Price. See "Discounts" attachments.                       |       |            |
| Yes                                                                                | Free for orders of \$1,000 or more (except paperback binding-Children's Press/Franklin Watts); (9% for orders of less than \$1000 (except paperback binding-Children's Press/Franklin Watts       |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| School Specialty Catalog                                                           | www.schoolspecialty.com                                                                                                                                                                           | WEBB Design Drive                   | Greenville                                                                                                                                                                                                                                                                                                                                           | WI    | 54842      |
| 10% off ENP                                                                        | 10% off ENP                                                                                                                                                                                       | 0-15%                               |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Yes                                                                                | Please see attached letter for details                                                                                                                                                            |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Seabee Books                                                                       |                                                                                                                                                                                                   | 2001 SW 31st Ave                    | Pembroke Park                                                                                                                                                                                                                                                                                                                                        | FL    | 33009      |
| ??                                                                                 |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| 0%                                                                                 | 0%                                                                                                                                                                                                |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Show What You Know Publishing                                                      | www.showwhatyouknowpublishing.com                                                                                                                                                                 | PO Box 343348                       | Columbus                                                                                                                                                                                                                                                                                                                                             | OH    | 43234-1348 |
| catalog, price sheets, website                                                     |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| *0%                                                                                | 0%                                                                                                                                                                                                | 12%                                 | *Quantity discounts--see catalog                                                                                                                                                                                                                                                                                                                     |       |            |
| Yes                                                                                | See enclosed deviation letter                                                                                                                                                                     |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Storybook Garden, The Catalog                                                      | www.thestorybookgarden.com                                                                                                                                                                        | 280 S. Texas Blvd., Suite 106       | Weslaco                                                                                                                                                                                                                                                                                                                                              | TX    | 78386      |
| 20%                                                                                | 20%                                                                                                                                                                                               |                                     | Please see ATTACHMENT A which lists discounts for books not printed in our current catalog.                                                                                                                                                                                                                                                          |       |            |
| No                                                                                 | Free in-store pickup. For entities requiring delivery, proposal prices will include shipping & handling charge not to exceed 10% of the product order.                                            |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
| Sundance/Newbridge                                                                 |                                                                                                                                                                                                   | 15 Boston Post Road West, Suite 440 | Marlborough                                                                                                                                                                                                                                                                                                                                          | MA    | 01752      |
| Sundance Grade K-8 Winter 2010 Catalog -- Newbridge Grades K-8 Winter 2010 Catalog |                                                                                                                                                                                                   |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |
|                                                                                    |                                                                                                                                                                                                   |                                     | *For Sundance and Newbridge catalogs enclosed: As per current catalog enclosed. Catalogs are enclosed for Sundance and Newbridge (one company). Trade books are also available by visiting our website: www.sundancepub.com/trade . Discounts on Trade titles as follows: Order \$100-\$499 - Save 20% / \$500-\$999 - Save 25% / \$1000+ - Save 30% |       |            |
| No                                                                                 | For product specifications. See attached - freight will be charged. We offer shipping discounts based on order total please see attached discount schedule for shipping. Freight will be charged. |                                     |                                                                                                                                                                                                                                                                                                                                                      |       |            |

| Company Name                                  | Website                                                                                                                                                                           | Address                           | City                                                                                                                                                                                                                                         | State | Zip Code   |
|-----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|------------|
| <b>Website--Catalog Name</b>                  |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| 2010-11 Discount                              | 2011-12 Discount                                                                                                                                                                  | Shipping/Handling                 | Vendor Bid Comments                                                                                                                                                                                                                          |       |            |
| <b>Deviations</b>                             |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| Texas Connection Catalog                      |                                                                                                                                                                                   | P O Box 481627                    | Oakland                                                                                                                                                                                                                                      | TX    | 75048-1627 |
| 0%                                            | 0%                                                                                                                                                                                |                                   |                                                                                                                                                                                                                                              |       |            |
| Yes                                           | Shipping Charges--See Shipping Charges Attachment. Prices subject to change (if publisher increases price). Discount available for classroom set of single title (see attachment) |                                   |                                                                                                                                                                                                                                              |       |            |
| Wolfl Publishers, Inc                         |                                                                                                                                                                                   | 190 5th Avenue, Suite 2304 PMS 84 | New York                                                                                                                                                                                                                                     | NY    | 10118      |
| Catalog                                       |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| 30% Off List                                  | 30% Off List                                                                                                                                                                      |                                   |                                                                                                                                                                                                                                              |       |            |
| No                                            |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| Windmill Books                                |                                                                                                                                                                                   | 308 Park Avenue South, Suite 1200 | New York                                                                                                                                                                                                                                     | NY    | 10010      |
| Catalog                                       |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| *0%                                           | *0%                                                                                                                                                                               | Free                              | Reference Bid: Region One ESC Library Purchasing Cooperative/Bid# 10-04-12 on all purchase orders. *Prices already reflect 25% school and library discount.                                                                                  |       |            |
| Yes                                           | See attached (1) Addendum Standards and Deviations; (2) Service Policy                                                                                                            |                                   |                                                                                                                                                                                                                                              |       |            |
| World Book, Inc.                              |                                                                                                                                                                                   | 138 N. Michigan Ave., Suite 2800  | Chicago                                                                                                                                                                                                                                      | IL    | 60601      |
| World Book 2009-2010 School & Library Catalog |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |
| 0%                                            | 0%                                                                                                                                                                                |                                   | Calcification: Each year, World Book provides a new catalog. Pricing may vary from year to year. Always refer to the catalog which applies at the time an order is placed. Pricing for schools and libraries includes shipping and handling. |       |            |
| No                                            |                                                                                                                                                                                   |                                   |                                                                                                                                                                                                                                              |       |            |

**EXHIBIT**