



**Edinburg Consolidated Independent School
District**

Regular

Tuesday, August 23, 2011 6:00 PM

Agenda of Regular Meeting

The Board of Trustees Edinburg Consolidated Independent School District

A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held August 23, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM
Presenter: President David Torres
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE
Presenter: Mr. Robert Pena Jr.
3. CERTIFICATION OF PUBLIC NOTICE
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on August 19, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.
Presenter: President Torres
4. AWARDS & RECOGNITION
Presenter: Superintendent Rene Gutierrez
5. SUPERINTENDENT'S REPORT
Presenter: Superintendent Gutierrez
 - A. 2011 Texas Assessment of Knowledge and Skills (TAKS) and Adequate Yearly Progress (AYP) Results
 - B. Update on Rezoning for High Schools
 - C. Teacher Vacancies
6. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Torres

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|--|----|
| A. (108B- 1) Minutes for Regular Board Meeting on August 9, 2011 | 8 |
| B. (108B- 2) BID 10-155 Formica Supplies, First and Final Contract Renewal
COST \$13,000.00 SOURCE Local Funds | 14 |
| C. (108B- 3) BID 10-183 Floor Care Equipment Repairs, First and Final
Contract Renewal COST \$10,000.00 SOURCE Local Funds | 19 |
| D. (108B- 4) BID 10-205 Printing Services, First and Final Contract Renewal
COST \$50,000.00 SOURCE All Funds | 24 |
| E. (108B- 5) BID 11-28 Carpet and Installation, First and Final Contract
Renewal COST \$20,000.00 SOURCE Local Funds | 31 |
| F. (108B- 6) BID 11-138 Maps and Globes COST \$20,000.00 SOURCE
Local, State, and Federal Funds | 35 |
| G. (108B- 7) BID 11-143 Automotive Batteries COST \$13,960.00 SOURCE
Local Funds | 42 |
| H. (108B- 8) BID 11-167 Iron and Steel Supplies COST \$22,543.07 SOURCE
Local Funds | 47 |
| I. (108B- 9) 2011-2012 Commitment for Public Education Information
Management System Services Cooperative COST \$2,000.00 SOURCE
Local Funds | 53 |
| J. (108B-10) BID 10-156 Moving Portable Buildings, First and Final Contract
Renewal COST \$50,000.00 SOURCE Local Funds | 58 |
| K. (108B-11) BID 11-159 Smart Board Interactive Whiteboards COST
\$32,496.00 SOURCE Federal Funds | 64 |
| L. (108B-12) BID 11-203 Print Shop Paper and Shop Supplies COST
\$60,028.96 SOURCE Print Shop Funds | 70 |
| M. (108B-13) GoDirect 11-222 Apple iPod Touch for Federal Programs COST
\$24,666.00 SOURCE State Funds | 82 |

8. ACTION AGENDA

Presenter: President Torres

- | | |
|---|----|
| A. (108B-14) BID 10-178 Instructional Materials, First and Final Contract
Renewal COST \$3,400,000.00 SOURCE All Funds | 85 |
|---|----|

B. (108B-15) BID 10-190 Diesel and Unleaded Fuel, First and Final Contract Renewal	COST \$1,500,000.00	SOURCE Local Funds	112
C. (108B-16) BID 10-197 Office Supplies, First and Final Contract Renewal	COST \$1,600,000.00	SOURCE All Funds	118
D. (108B-17) BID 11-126 Paints and Related Items	COST \$70,036.09	SOURCE Local Funds	139
E. (108B-18) BID 11-136 Awards and Incentives	COST \$220,000.00	SOURCE All Funds	151
F. (108B-19) BID 11-137 Library Supplies	COST \$60,000.00	SOURCE All Funds	158
G. (108B-20) BID 11-165 Charter Bus Service	COST \$115,000.00	SOURCE All Funds	164
H. (108B-21) BID 11-180 Air Conditioner and Refrigerator Supplies	COST \$200,000.00	SOURCE Local and Child Nutrition Funds	169
I. (108B-22) BUYBOARD 11-223, 53 and 77-Seat Passenger School Buses	COST \$745,300.00	SOURCE Local Funds	173
J. (108B-23) RFP 10-201 Travel Agency Services, First and Final Contract Renewal	COST \$121,000.00	SOURCE All Funds	188
K. (108B-24) RFQ 11-151 Occupational Therapy Services for Special Education Department	COST \$500,000.00	SOURCE State Special Education Funds	193
L. (108B-25) Voyager Expanded Learning Reading and Math Intervention Materials and Consultant Services for All Secondary Campuses for 2011-2012 School Year	COST \$326,029.59	SOURCE State, Federal and High School Allotment Funds	198
M. (108B-26) Second Reading of TASB Localized Board Policy Update 90			211
N. (108B-27) Contract with Liberty Source LP for <i>Tejas Lee</i> Assessment Services	COST \$16,590.00	SOURCE State Compensatory and Federal Funds	212
O. (108B-28) SuccessMaker Annual Maintenance and Support Licenses from NCS Pearson Inc for Middle School Campuses	COST \$60,165.00	SOURCE State Compensatory Funds	216
P. (108B-29) Interlocal Agreement with Museum of South Texas History for Seventh Grade Student Participation District Wide	COST \$24,800.00	SOURCE Local and State Compensatory Funds	223
Q. (108B-30) Middle School ION Annual Renewal Math, Science, and Social Studies from Ignite! Learning for Barrientes, Garza, Brewster, Harwell, Memorial, and South Middle Schools, and Initial Purchase of Middle School ION Math, Science and Social Studies ELL CScope Exemplar Lesson from Ignite! Learning for Longoria Middle School	COST \$44,000.00	SOURCE Career & Technical Funds	228
R. (108B-31) New Attendance Boundaries for High Schools			233

S. (108B-32) Commit Fund Balance for Projected Prior Period Adjustments Due to the Texas Education Agency in Accordance with Governmental Accounting Standards Board 54	COST \$6,437,890.00	SOURCE Local Funds	234
T. (108B-33) 2010-2011 Final Amended Composite Budget for the General and Debt Service Funds			235
U. (108B-34) 2011-2012 Proposed Composite Budget for the General and Debt Service Funds			236
V. (108B-35) Resolution and Ordinance 2011-07 Making Specific Board Findings and Adopting the Tax Rate and Levy in and for the Edinburg Consolidated Independent School District, Texas for the Year 2011 Upon All Taxable Property in Said School District, for the Purpose of Paying the Current Expenses of Said School District for the Fiscal Year Ending August 31, 2012 and the Further Purpose of Maintaining a Sinking Fund to Retire the Principal and Interest of the Bonded Indebtedness of Said School District, Providing for Publication and Effective Date and Declaring an Emergency			237
W. (108B-36) Investment Resolution 2011-08 and Authorization of Investment Officers			242
X. (108B-37) Resolution 2011-09 Approving Independent Sources of Instruction Relating to Investment Responsibilities	COST \$1,000.00	SOURCE Local Funds	244
Y. (108B-38) Resolution 2011-10 Stating Annual Review of District Investment Policy and Strategies			246
Z. (108B-39) Annual Review and Adoption for List of Qualified Broker/Dealer Investment Firms for District Investments			266
AA. (108B-40) Contract with Renaissance Learning Inc for Star Early Literacy Professional Development Services	COST \$24,900.00	SOURCE State and Federal Funds	268
BB. (108B-41) RFQ 11-147 Educational Diagnostician for Dyslexia Evaluation Contractor for Guidance Service Department	COST \$23,800.00	SOURCE Local Funds	274
CC. (108B-42) RFQ 11-148 Occupational Therapy Services for Guidance Services Department	COST \$10,700.00	SOURCE Local Funds	277
DD. (108B-43) RFQ 11-149 Physical Therapy Services for Guidance Services Department	COST \$10,275.00	SOURCE Local Funds	282

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern

any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

- A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:
 - 1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
 - 2. Update on Pending Litigation
 - 3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
 - 4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
 - 5. Discussion with Attorney Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property
 - 1. Discussion on Acquisition of Possible Land Donation for Future Development
 - 2. Discussion on Proposed Contracts for Land Purchases
 - 3. Discussion Regarding Sam Houston Property
 - C. Section 551.074--Personnel Matters
 - 1. Discussion of Employment, Reassignments, Resignations, and Retirements
 - 2. Update of Pending Personnel Investigations
 - 3. Discussion Regarding Level III Grievance--Luciano Hinojosa, Bus Driver
 - 4. Discussion Regarding Level III Grievance--Jose A. Vasquez, Former Director of Personnel
 - 5. Conduct Level III Grievance--Michael Donaldson, Bus Driver
 - D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
 - E. Section 551.082--Discipline of a Public School Child
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION
- Presenter: President Torres
- A. Section 551.071--Consultation with Attorney
 - 1. Consideration of and Possible Action Regarding Construction at Edinburg High School
 - 2. Consideration of and Possible Action Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property

C. Section 551.074--Personnel Matters

1. Consideration of and Possible Action Regarding Employment, Reassignments, Resignations, and Retirements
2. Consideration of and Possible Action Regarding Level III Grievance-- Luciano Hinojosa, Bus Driver
3. Consideration of and Possible Action Regarding Level III Grievance--Jose A. Vasquez, Former Director of Personnel
4. Consideration of and Possible Action Regarding Level III Grievance-- Michael Donaldson, Bus Driver

D. Section 551.082--Discipline of Public School Child

11. ADJOURNMENT

Presenter: President Torres

APPROVAL OF MINUTES FOR BOARD MEETINGS

Superintendent's Recommendation

Board of Trustees approval of minutes for the following board meeting(s):

Regular Board Meeting of August 9, 2011

Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

Paperwork Impact

No additional paperwork will be generated.

Budgetary Information

The budget will not be impacted.

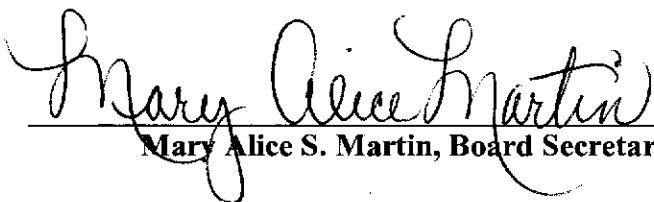
Resource Personnel

Dr. René Gutiérrez

Board Policy Reference and Compliance

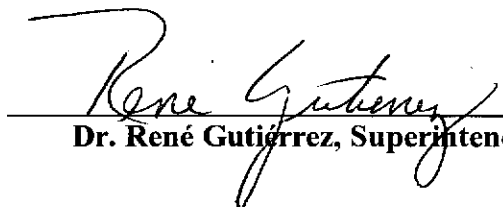
This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by



Mary Alice S. Martin, Board Secretary

Recommended by



Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT A, PAGES 1-5

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

August 9, 2011

On the 9th day of August 2011, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **regular session** with the following members present:

David Torres, President

Carmen González, Vice President

Ciro Treviño, Secretary

Martín Castillo, D.C., Member

Jaime R. Chavana, Member (arrived @ 6:16 p.m.)

Juan "Sonny" Palacios Jr., Member

Robert Peña Jr., Member

Present at the request of the superintendent was Renee Betancourt and Hector Bustos Jr., board attorneys.

NOTE: If more detailed information regarding the presentations, discussion and action taken during the meeting is desired, the audio and video-taped recordings are available through the superintendent's office.

President Torres, who established **quorum**, called the meeting to order at 6:02 p.m. Mr. Juan "Sonny" Palacios Jr. offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

President Torres then asked for certification that **Public Notice** was posted at the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on August 5, 2011 at 6:00 p.m. signed Dr. Rene Gutierrez, Superintendent of Schools.

Under **Awards & Recognition**: (None)

Under **Superintendent's Report**:

- A. Update on 2008 Bond Construction Projects by Broaddus & Associates
- B. Teacher Vacancies: 9 (5 elementary/4 secondary)
- C. Financial Reports
 1. Monthly Budgetary Summaries as of May 31, 2011 and June 30, 2011
 2. Condition of Funds as of May 31, 2011 and June 30, 2011
 3. Tax Collections for May 2011 and June 2011
 4. Investment Report for the Periods of May 2011 and June 2011
 5. Health Insurance Financial Reports for May 2011 and June 2011

Under **Public Comments**, in changing workers compensation claims administrator for the district, JI Specialty representative **Harmony Kmosko** asked the Board to consider loss of consistency in services and technology, i.e. filing and checking claims online, transition period for district staff, providers, and claimants.

CONSENT AGENDA ITEMS

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Items: 108A-1 Minutes of the Regular Board Meeting of July 26, 2011; 108A-2 2011-2012 Commitment for Participation in the Personnel Services Cooperative with Region One Education Service Center in the Amount of \$6,210.00; 108A-3 Contract/Consultant Agreement with Teacher Created Materials Publishing Company for Staff Development for Gifted and Talented Magnet Campuses: Trevino, Canterbury, Jefferson and Villarreal Elementary Schools in the Amount of \$7,299.00; 108A-4 Additional Administrator for 2011-2012 Professional Development Appraisal System Appraisers; and 108A-5 Bid 11-196**

EXHIBIT A

CONSENT AGENDA ITEMS

Equipment for KATS TV to Industrial Audio/Video Inc, B & H Photo Video Pro Audio, and Kare Package Solutions for a Total of \$48,966.51, as recommended by Superintendent René Gutiérrez. The motion carried.

ACTION AGENDA ITEMS

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-6 Consultant Contract Agreement with Sharon Wells Consulting Inc to Provide a Limited Site License in Mathematics for Grades 2-5 in the Amount of \$48,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-7 Bid 10-114 Electrical Supplies, First and Final Contract Renewal to Several Vendors with Border State Electric and Valmac Electric Supply as Primary Vendors for a Total of \$150,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-8 2011 Edinburg CISD Anticipated Collection Rate and Excess 2010 Debt Tax Collections**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108A-9 First Reading of TASB Localized Board Policy Update 90**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 108A-10 by Appointing Juan “Sonny” Palacios Jr. and Martín Castillo as Delegate and Alternate, Respectively, for the 2011 Texas Association of School Boards Delegate Assembly**. The motion carried.

Mr. David Torres moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-11 to Increase the Adult Breakfast Meal Price from \$1.80 to \$2.00 and Lunch Meal Price from \$3.00 to \$3.50**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108A-12 RFP 11-164 Workers Compensation Insurance to Tristar Risk Management and Frost Insurance for a Total of \$150,834.00**, as recommended by Superintendent René Gutiérrez. The motion passed with Juan “Sonny” Palacios Jr. abstaining.

Mr. Ciro Treviño moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-13 to Appropriate Funds Sufficient to Renew Lease 6934756.401 with Pitney Bowes for the 2011-2012 School Year Only**, as recommended by Superintendent David Torres Gutierrez. No vote was taken.

Mrs. Carmen González moved and Mr. David Torres seconded the motion to **Reject Agenda Item 108A-13 the Superintendent’s Recommendation of Appropriating \$10,848.00 (12 Monthly Payments of \$904.00) for Continuing Payment of Current Pitney Bowes Contract 6934756.401 for the 2011-2012 Fiscal Year**. The motion carried.

EXHIBIT A-2

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-14 Resolution for the Board to Suspend Portions of EIE (Local) for the 2011-2012 School Year Only**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Robert Peña Jr. moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108A-15 Resolution 2011-05 Adoption of Governmental Accounting Standards Board 54 Standards and Applications that Clarify Definitions of Governmental Fund Types**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the *amended* motion to **Approve Agenda Item 108A-16 Resolution 2011-06 to Commit Fund Balance in Accordance with Governmental Accounting Standards Board 54 as Identified in Option A**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 1 with Robert Peña Jr. voting against.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 108A-17 Bid 11-207 Hargill Elementary Drainage and Student Drop Off Improvements to Mission Paving in the Amount of \$38,674.25**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 108A-18 Group C Fine Arts Amendment to the Construction Materials Testing Services of PSI in the Amount of \$18,779.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Ciro Treviño moved and Dr. Martín Castillo seconded the motion to enter **Closed Session**. The motion carried.

President Torres recessed the meeting at 6:57 p.m. enabling the Board to enter Closed Session.

Dr. Martín Castillo moved and Mr. Juan "Sonny" Palacios Jr. seconded the motion to return to **Open Session**. The motion carried (Robert Peña Jr. was not present.).

After returning to Open Session at 11:06 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Mr. Jaime R. Chavana seconded the motion to **Approve Section 551.074 10C.1 Employment of Elsa Perales-Rodgers as Librarian at L B Johnson Elementary**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Jaime R. Chavana seconded the motion to **Approve Section 551.074 10C.2 Employment, Reassignments, Resignations, and Retirements as Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2011-2012

Clarissa Betancourt*	Assoc/South Texas College	0-0 years experience
Carmen Gurrola*	BS/UT, Pan American	1-0 years experience
Nadia Pena*	BA/UT, Pan American	5-0 years experience
Joseph Prince*	BS/Tennessee St. Univ.	0-0 years experience
Sean Romero*	BS/UT, Austin	0-0 years experience

*Pending criminal background check

EXHIBIT A-3

Employment for 2011-2012 (continued)

Jose Rosales*	BS/UT, Pan American	0-0 years experience
Jillian Sanchez*	BS/UT, Pan American	0-0 years experience
Amanda M. Casas*	BA/UT, Pan American	1-0 years experience
Debra Lynn Davila*	BIS/UT, Pan American	1-0 years experience
Linda De la Garza*	BS/UT, Pan American	0-0 years experience
Maria D. Garcia*	BS/UT, Pan American	0-0 years experience
Sofia Y. Garza*	BS/UT, Pan American	0-0 years experience
Leticia L. Gomez*	MED/UT, Pan American	13-9 years experience
Sonia R. Gonzalez*	BBA/UT, Pan American	16-0 years experience
James Hernandez*	BS/UT, Pan American	0-0 years experience
Debra Jauregui*	BS/UT, Pan American	2-0 years experience
Denise Lozano*	BA/UT, Pan American	1-0 years experience
Alba V. Madrid*	MED/Univ. South Mississippi	6-0 years experience
Elizabeth Pedraza*	MS/UT, Brownsville	0-0 years experience
Roberto Rene Perez*	BA/UT, Pan American	0-0 years experience

*Pending criminal background check

Resignations, Reassignments, and Retirements

Nancy V. Alvarez	Nurse/De Zavala
Jenny De La Vina	Science/Edinburg HS
David D. Jimenez	Social Studies/Vision Academy
Adalicia Montemayor	4 th Grade Bilingual/Villarreal
Jenny De la Vina	Chemistry/Edinburg HS
Tracy Frey	4 th Grade/Magee
Gloria Gonzalez	6 th Grade Science/Garza MS
David Jimenez	Social Studies/Vision Academy
David Montemayor	3 rd Grade Bilingual/Monte Cristo

Employment of Paraprofessionals (University Hours) and Classified Employees

Jesus A. Campos*	CN Custodian/South MS
Javier Cortina*	CN Custodian/Harwell MS
Verzave Pena*	Food Prep/Villarreal
Gladis Chong*	Food Prep/Lee
Javier Cepeda*/**	Bus Driver/Transportation
Jesus G. Ramirez*	Bus Driver/Transportation
Jesus A. Salinas*	Electrician/M &F

*Pending criminal background check

**ECISD substitute bus driver

Promotions

Gloria Guerrero	Secretary Dean of Instruction/Economedes HS
Vivian Cadena	Library Clerk.AR Aide/Longoria MS
Noemi Cantu	Counselor Secretary/Longoria MS
Amanda Lozano	Counselor Secretary/Longoria MS

Resignations, Reassignments, and Retirements

Corina Garcia	Secretary Dean of Instruction/Economedes HS
Melanie Garza	Secretary Counselor/Longoria MS
Rena Magallan	Special Ed Aide/Lee
Javier A. Perez	Police Service Officer/Edinburg North HS
Dalia Salinas (Retiring)	Secretary Library/Harwell MS
Maria M. Sanchez (Retiring)	Registrar/South MS

EXHIBIT A-4

Employment of Interns/Tutors/Student Workers

Steven M. Alonzo*	Tech Intern/Longoria MS
Robert Andrade*	Tech Intern/Barrientes MS
Daniel Barker*	Tech Intern/Economedes HS
Frank Champion III*	Tech Intern/South MS
Jeanette de la Rosa*	Tech Intern/Jefferson
David A. Gaspar*	Tech Intern/De Zavala
Jennifer Govea*	Tech Intern/San Carlos
Jaime Jasso*	Tech Intern/Edinburg HS
Oscar Leal*	Tech Intern/Garza MS
Aidil Llanas*	Tech Intern/Trevino
Jessica Luna*	Tech Intern/Magee
Roy Luna Jr*	Tech Intern/Crawford
Robert Ocana*	Tech Intern/Memorial MS
Marla Ramirez*	Tech Intern/De Escandon
David Rodriguez*	Tech Intern/Austin
Yadira Salinas*	Tech Intern/De La Vina
Dennis A. Santos*	Tech Intern/Canterbury
Esgar Quiroga*	Tech Intern/Brewster
Obed Ozuna*	Tech Intern/Hargill

*Pending district medical and employment requirements

Resignations

Marco A. Villarreal	Tech Intern/Guerra
Ruben Ramirez	Tech Intern/Barrientes
Michelle Gutierrez	Tutor/Edinburg HS

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Accept the Settlement Regarding Section 551.074 10C.3 Level III Grievance of Josue Rivas, Bus Driver as Discussed in Closed Session**, as recommended by Attorney Renee Betancourt . The motion carried.

President Torres announced that no action would be taken tonight regarding **Section 551.074 10C.4 Level III Grievance of Luciano Hinojosa, Bus Driver**, but that a decision would be rendered at the next regular board meeting.

President Torres announced that no action would be taken tonight regarding **Section 551.074 10C.5 Level III Grievance of Jose A. Vasquez, Former Director of Personnel**, but that a decision would be rendered at the next regular board meeting.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **adjourn**. The motion carried. President Torres adjourned the meeting at 11:10 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-5

APPROVAL OF BID 10-155, FORMICA SUPPLIES, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Formica Supplies, which is indicated in the attached renewal forms.

Rationale

This bid has a renewal option. Mr. Robert J. Saenz and the vendor have agreed in writing to continue this bid for an additional term contract at no increase in cost to the district. Formica is a laminate used to cover all workstations and built-in desks to add longevity to the furniture. The formica supplies will be used district wide.

The administration sought competitive sealed bids for Formica Supplies. Bid opening was held at the Administration Building on May 24, 2010, at 2:30 P.M., where one (1) proposal was opened.

Budgetary Information

Approximate Total Award Recommendation \$13,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-19-936-199000	Supply-Maint/Operations	485,143.00	63,620.57	210,506.20	211,016.23
TOTAL		485,143.00	63,620.57	210,506.20	211,016.23 *

* Pending Board approval 2011-2012 budget

Resource Personnel

Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		


Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

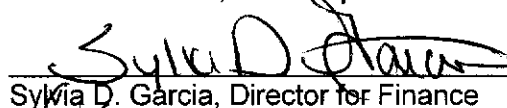
Requested by:


Robert J. Saenz, Director of Maintenance/Facilities

Approved by:


Mario H. Salinas, Asst. Supt. For District Administration

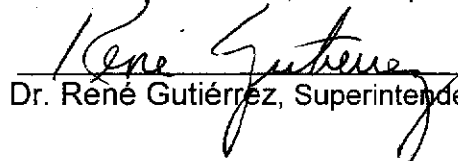
Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
Bid 10-155, Formica Supplies
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance and Facilities department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$12,000.00
6. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Lifetime Industries 1709 N. Jackson Road McAllen, TX 78501 Contact: Joe J. Gonzalez PH: 956-682-0168 FAX: 956-682-0890	\$13,000.00
TOTAL ESTIMATED AWARD RECOMMENDATION	\$13,000.00

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 CONTROL: 10 FORMICA
 FORMICA SUPPLIES
 FOR THE PERIOD 09/01/10 THRU 08/31/11

PAGE 2

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
-----	-----	-----	-----	-----

FORMICA, general purpose grade for countertops, stain resistant,
 .048" thick, high impact resistance, WOLSONART, STANDARD COLORS

360-18-10005-1	1451	LIFETIME INDUSTRIES, INC	BID 10-155	1.35/SQFT
FORMICA, general purpose for countertops, color & pattern to be selected by department when order is placed, WOLSONART, STANDARD COLORS				
360-18-15009-8	1451	LIFETIME INDUSTRIES, INC	BID 10-155	17.95/GAL
CONTACT ADHESIVE 500, Lokweld roller grade, fast dry, easy application, water resistant, permanent bond, GALLON, LOCKWELD, 500				
360-18-15011-4	1451	LIFETIME INDUSTRIES, INC	BID 10-155	20.50/GAL
CONTACT ADHESIVE 600, Lokweld roller grade, fast dry, easy application, water resistant, permanent bond, GALLON, LOCKWELD, 600				
360-18-15017-1	1451	LIFETIME INDUSTRIES, INC	BID 10-155	6.25/EACH
FORMFILL ADHESIVE & CAULK, 4 OZ tube, water resistant, counter top joint adhesive & caulking for splash backs, in a range of colors, non-toxic, non-flammable, mildew resistant, cleans up with water, TUBE, WILSONART CAULK				
360-18-15025-4	1451	LIFETIME INDUSTRIES, INC	BID 10-155	25.25/EACH
14" FLAT FILE, 14" flat mag icut file, EACH, GUNDLALK, 079565M				

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
DRAWER 990
EDINBURG, TEXAS 78540
PHONE: (956) 289-2311
FAX (956) 383-7687



MEMORANDUM

Date: February 28, 2011
TO: Robert J. Saenz, Director of Maintenance & Facilities
FROM: Jacqueline Kingan, Senior Buyer *JK*
SUBJECT: RENEWAL OF BID 10-155, FORMICA SUPPLIES

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

[Signature] 3-1-11

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU!

03-01-11A09544 RCVD *JK*

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



March 8, 2011

FAX: 956-682-0890

Dear Ine Gonzalez:
Lifetime Industries, Inc.

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-155, FORMICA SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: _____, per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Lifetime Industries Inc.
Company Name

Approved for Renewal:

_____ Date
Edinburg CISD

APPROVAL OF BID 10-183, FLOOR CARE EQUIPMENT REPAIRS, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to renew the bid for Floor Care Equipment Repair, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

Rationale

This bid had a one year renewal option. Mr. Robert J. Saenz, Director of Maintenance and Facilities; and the awarded vendor have agreed in writing to continue this bid for an additional year at no increase in cost.

The administration sought competitive sealed bids for Floor Care Equipment Repairs. Bid opening was held at the Business Office Building on June 14, 2010, at 2:00 P.M., where three (3) proposals were opened. This term bid is to be used district wide for repair of floor care equipment on an as needed basis. This bid is to insure that the district's equipment is in good and safe working condition. Evaluation of equipment is made prior to justify repair.

Budgetary Information

Award Recommendation \$10,000.00

Account	Description	485,143.00	58,647.16	210,506.20	Balance
199-51-6319-19-936-199000	Maint/Operation	485,143.00	58,647.16	210,506.20	215,989.64
	TOTAL	485,143.00	58,647.16	210,506.20	215,989.64*

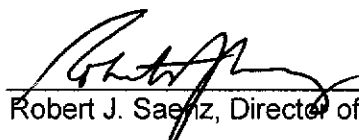
* Pending approval of 2011-2012 budget by the School Board.

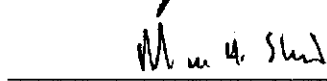
Resource Personnel


Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario Salinas	Robert J. Saenz	Amaro Tijerina
Kay W. Green		

Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by: 
Robert J. Saenz, Director of Maintenance/Facilities

Approved by: 
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations: 
Sylvia D. Garcia, Director for Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

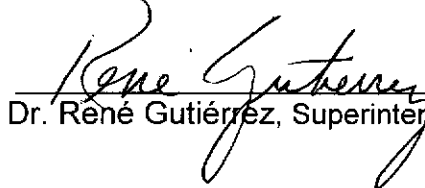
Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

Notes for Tabulation
Bid 10-183, Floor Care Equipment Repair First and Final Contract Renewal
September 23, 2011

1. **USER DEPARTMENT:** This renewal was requested by the Maintenance and Facilities Department. Robert Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Robert Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare the purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$6,000.00
6. **AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Gulf Coast Paper 635 Billy Mitchell Brownsville, TX 78521 Contact: Carlos Solis PH: 800-460-3297 FAX: 956-541-6917	\$10,000.00
TOTAL AWARD RECOMMENDATION	\$10,000.00

7. **BID EVALUATION NOTES:**
A - Award recommendation to lowest overall and most advantageous bidder.

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 10-183, FLOOR CARE EQUIPMENT REPAIRS TERM QUOTE
 FLOOR CARE EQUIPMENT REPAIRS TABULATION

VENDOR	RATE PER HOUR	PROFIT OF MARGIN PER CENT	PROVIDE FREE ESTIMATE	FREE PICK-UP AND DELIVERY	EST DOWN TIME	WARRANTY PROVIDED	RANK
Gulf Coast Paper 635 Billy Mitchell Brownsville, TX 78521	Battery operated \$45.00 Electric Floor machines \$35.00 Small Vacuum \$20.00	30%	YES	YES	7-10 DAYS	YES	1
Made Rite 101 N. Palm Dr Pharr, TX 78577	\$29.95	35%	YES	YES	2-DAY	NO	2
Washing Equipment of Texas 2813 W. Expressway 83, Suite C La Feria, TX 78559	\$75.00	15%	Yes	Yes, if in area- otherwise 1/2 hour travel time fee	1-3 - DAYS	YES	3

Evaluators Signature



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
REFERENCE LIST

06/03/10

PAGE 1

10-183, FLOOR CARE EQUIPMENT REPAIRS

517 74-1789083
A-OK VACUUM & JANITORIAL
1617 NORTH 10TH STREET
MCALLEN, TX 78501

7217 466-47-3554
ALL VALLEY PAINT & SUPPLY
614 W. FERGUSON
PHARR, TX 78577

MARIO RAMOS
956-686-3531 FAX 956-687-4191 ✓

BANKS BARBEE
956-781-0805 FAX 956-702-9198 ✓

553 742609927
C & S SAFETY SUPPLY
P.O. BOX 4527
820 EAST WHITEWING BLDG C
MCALLEN, TX 78502
SHAWN DONNELLY
956-687-4852 FAX 956-682-6096 ✓

7060
CHARLIE'S EQUIPMENT REPAIRS
1309 NOEMI
PHARR, TX 78577

CHARLIE SOLIS
956-639-6942 FAX 956-781-4703 ✓

650 1-74-2546859-6
DIVERSITECH SYSTEMS
416 EAST CEDAR STREET
MCALLEN, TX 78501

2719 75-243464-2
EAGLE BRUSH & CHEMICAL
P.O. BOX 59068
DALLAS, TX 75229

DANIEL SWERINGER
956-687-7695 FAX 956-618-5014 ✓

ROSANNE RENOIT
800-888-5722 FAX 972-484-4501 ✓

2524 112005531
GLOBAL INDUSTRIAL
11 HARBOR PARK DRIVE
DEPT. HW
PORT WASHINGTON, NY 11050
800-472-0101 FAX 888-381-2868 ✓

468 13611502801
GRAINGER
921 EAST PECAN BLVD
MCALLEN, TX 78501

MICHAEL CHARLES
956-682-6321 FAX 956-682-9122 ✓

417 458-60-0352
GREEN DIAMOND DISTRIBUTORS
P O BOX 260578
CORPUS CHRISTI, TX 78426

245 1741533700
GULF COAST PAPER
635 BILLY MITCHELL BLVD
BROWNSVILLE, TX 78521

PATRICK CARSON
361-241-7881 FAX 361-241-8758 ✓

CARLOS SOLIS
800-460-3297 FAX 956-541-6917 ✓

39
MADE-RITE JANITOR SUPPLY CO
101 PALM DRIVE
PHARR, TX 78577

5432 1-13-5526506-4
MSC INDUSTRIAL SUPPLY CO
2125 N. 77 SUNSHINE STRIP #3
HARLINGEN, TX 78550

MARK CLOW
956-787-1875 FAX 956-787-1181 ✓

LUIS OMAR SOLIS
800-596-4748 FAX 956-412-8131 ✓

06-04-10A08:57 RCVD *h*

EXHIBIT _____

10-183, FLOOR CARE EQUIPMENT REPAIRS

3100 459-86-1657
PRIME SOURCE
4601 STAFFORD DRIVE
COLLEYVILLE, TX 76034

GERALD MCNUTT
972-790-7597 FAX 972-790-7525 ✓

445 44-0522196
SAFETY FLOORS
27502 WHITE RANCH RD
P.O. BOX 85
LA FERIA, TX 78559
MARIO GONZALEZ
956-873-3555 FAX 956-797-9487 ✓

7908 58-2633373
SELIG INDUSTRIES
4106 TARPON LN
GRAND PRAIRIE, TX 75052

4156 1-74-2196683-3
TEXAS MULTI CHEM, INC
P.O. BOX 291306
KERRVILLE, TX 78029-1306

CURTIS TIEKEN
800-447-3544 FAX 972-660-4675 ✓

STEVE CORAWAY
800-292-1214 FAX 830-895-3388 ✓

7295 3-20122-0650-7
TRIPLE "A" JANITORIAL SUPPLIES
P.O. BOX 155
LA BLANCA, TX 78558

618
VALLEY JANITOR SUPPLY CO
620 W VAN BUREN
HARLINGEN, TX 78550

JUAN A. SALINAS
956-383-0349 FAX 956-383-0683 -

956-423-4342 FAX 956-423-6036 ✓

3642 74-2686271
WASHING EQUIPMENT OF TEXAS/WET
2813 W. EXPRESSWAY 83
SUITE A
LA FERIA, TX 78559
Victor DeLosSantos
956-412-7257 FAX 210-662-9794 ✓

1306 246-78-0996
ZEP MANUFACTURING COMPANY
2814 LORETTA
HARLINGEN, TX 78550

MIKE PREDDY
956-412-1273 FAX 956-423-2001 ✓

Vendors Printed: 20

CLASS - ITEM
934 - 29

APPROVAL OF BID 10-205, PRINTING SERVICES, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Printing Services District Wide, which was requested by Instructional and Support Services.

Rationale

This bid had a one year renewal option. Mr. Ronaldo Cavazos, Director of Federal Programs and the awarded vendors have agreed in writing to continue this bid for an additional year at no increase in cost. Printing services are used to print curriculum binders, printing tests (mini benchmarks), and handouts for staff development, when the Print Shop is unable to print in the time needed. The Printing Services bid impacts grades K through 12 and district wide staff. This item was requested by Instructional and Support Services.

Administration sought competitive sealed bids for Printing Services. Bid opening was held at the Business Office Building on August 24, 2010, at 3:00 P.M. where three (3) bids were received, opened, and read aloud.

Budgetary Information

ESTIMATED AWARD RECOMMENDATION \$50,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-629X-XX-XXX-1XXXXX	Printing & Dup SVS	2,414,492.00	51,625.78	1,307,481.36	1,055,384.86
	TOTALS	2,414,492.00	51,625.78	1,307,481.36	1,055,384.86 *

* Pending Board approval of 2011-2012 budget

Resource Personnel

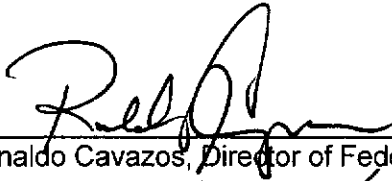
Dr. René Gutiérrez
Ronaldo Cavazos

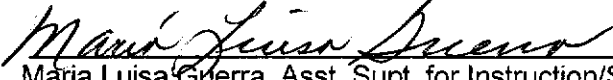
Dr. Rebecca Morrison
Amaro Tijerina

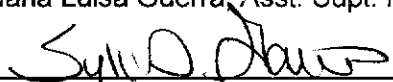
Maria Luisa Guerra
Jacqueline Kingan

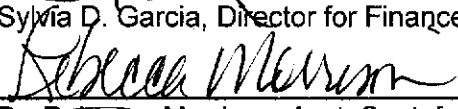
Board Policy Reference

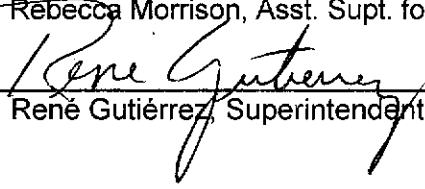
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Ronaldo Cavazos, Director of Federal Programs

Approved by: 
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director for Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
BID 10-205, Printing Services
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the District Specialists Irene D. Valdez, Yvonne Chapa, Elizabeth Perez, Felix Hernandez, Max Ceballos, Irma Villarreal, and Mr. Ronaldo Cavazos. Mrs. Maria Luisa Guerra, Assistant Superintendent of Instruction and Support Services will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluation by Robert Herrera, Teddie Valdez, and Yolanda Richarte, Secretaries for District Specialists. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The departments and campuses will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APROXIMATE AMOUNT SPENT LAST YEAR:** **\$45,000.00**
6. **ESTIMATED AWARD RECOMMENDATION:** **\$50,000.00**

PRIMARY VENDOR

Copy Zone
4131 North 10th Street
McAllen, TX 78504
Contact: Tony Corso
PH: 956-668-9600
FAX: 956-668-7818

APPROVED VENDORS

FedEx office & Print Services, Inc.
2812 North 10th Street
McAllen, TX 78501
Contact: Humberto Barberena
PH: 956-682-4040
FAX: 956-682-4013

Office Depot, Inc.
14600 Trinity Blvd. #300
Fort Worth, TX 76155
Contact: Nadia De Leon
PH: 966-827-1272
FAX: 413-556-9700

**PRICING FOR 10-205
PRINTING SERVICES**

DESCRIPTION	COPY ZONE	FED EX	OFFICE DEPOT
PRICE PER IMPRESSION Single-sided, #20 White Bond, Size 8-1/2" X 11"	.02	.02	.02
PRICE PER IMPRESSION Double-sided, #20 White Bond, Size 8-1/2" X 11"	.05	.05	.04
PRICE PER IMPRESSION Single-sided, #20 White Bond, Size 8-1/2" X 14"	.03	.02	.02
PRICE PER IMPRESSION Double-sided, #20 White Bond, Size 8-1/2" X 14"	.05	.05	.04
PRICE PER IMPRESSION Single-sided, #20 White Bond, Size 11" X 17"	.05	.10	.04
PRICE PER IMPRESSION Double-sided, #20 White Bond, Size 11" X 17"	.09	.19	.09
PRICE PER IMPRESSION Single-sided, #20 Pastel & Bright Bond Size 8-1/2" X 11"	.03	.08	.03
PRICE PER IMPRESSION Double-sided, #20 Pastel & Bright Bond, Size 8-1/2" X 11"	.07	.16	.05
PRICE PER IMPRESSION Single-sided, #20 Pastel & Bright Bond, Size 8-1/2" X 14"	.04	.08	.03
PRICE PER IMPRESSION Double-sided, #20 Pastel & Bright Bond, Size 8-1/2" X 14"	.07	.16	.05
PRICE PER IMPRESSION Single-sided, #20 Pastel & Bright Bond Size 11" X 17"	.07	.16	.05
PRICE PER IMPRESSION Double-sided, #20 Pastel & Bright Bond, Size 11" X 17"	.13	.322	.098
SPIRAL, RENZ WIRE, AND TAPE BINDING 10 to 100 units with clear front cover and cardstock back cover up to 1-1/2" thickness	1.95	2.415	Tape 1.203 Comp 1.403 Coil 1.503
SPIRAL, RENZ WIRE, AND TAPE BINDING 10 to 100 units with vinyl covers and clear covers up to 1- 1/2" thickness	1.95	3.415	Tape 1.54 Comb 1.74 Coil 1.84
MACHINE FOLDING Paper Size 8-1/2" X 11" PRICE PER SHEET	.03	.03	.04
MACHINE FOLDING Paper Size 8-1/2" X 14" PRICE PER SHEET	.03	.03	.06
MACHINE FOLDING Paper Size 11" X 17" PRICE PER SHEET	.03	.03	.06
FOLD Booklet fold with two (2) staples with trimming	.35	.50	.11
DRILLING Three (3) hole	.01	.01	3.56 Up to 500
DRILLING Four (4) hole	.01	.01	3.75 Up to 500
CUTTING Price per cut, per 200 sheets	.35	1.49	.54
FULL COVER LASER COPIES Size 8-1/2" X 11", 80# paper cover, single sided	.39	.90	.32
FULL COVER LASER COPIES Size 11" X 17", 90# paper cover, single sided	.79	1.81	.63
TRANSPARENCIES Full color laser copies, Size 8-1/2" X 11"	1.35	1.43	.92
LASER PRINTS BLACK AND WHITE Apple or IBM, 600 X 600dpi, Size 8-1/2" X 11"	.75	.50	.02
COLOR PRINTS Apple or IBM, 600 X 600 dpi, Size 8-1/2" X 11"	.39	.99	No Bid
LAMINATING Laminating of maximum 40" wide document, Two sided laminating, Approximately 1.5 mil, 10 mil lamination, COST PER LINEAR FOOT	1.50 Square Foot	3.00 Square Foot	3 mil 1.343 5 mil 1.493 10 mil 1.568
TABS 1 to 20 depending on job requirement, PRICE PER TAB	.25	.245	.1126
BLANKET DISCOUNT Discount for similar items not listed on bid sheet	No Bid	No Bid	40%

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 DRAWER 990
 EDINBURG, TEXAS 78540
 PHONE: (956) 289-2311
 FAX (956) 383-7687



MEMORANDUM

Date: February 18, 2011
 TO: Ronaldo Cavazos, Director of Federal Programs
 Gladys Ortega, Director of Bilingual/ESL
 FROM: Jacqueline Kingan, Senior Buyer *JK*
 SUBJECT: RENEWAL OF BID 10-205, PRINTING SERVICES

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

JK
 _____ 3/1/11

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU!

03-01-11P04:16 RCVD *JK*

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 411 North 8th/DRAWER 080
 EDINBURG, TEXAS 78541
 PHONE: (956) 289-2311
 FAX (956) 383-7687



March 8, 2011

Dear Tony Corso;
 Copy Zone


FAX: 956-668-7818

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 10-205, PRINTING SERVICES**


Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

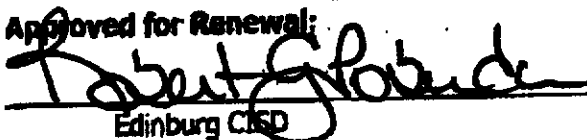
We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: , per original discounts, terms, and conditions.
 Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature


 Company Name

Approved for Renewal:
 3/9/11
 Edinburg CISD Date
 R. G. GLABUDA, ACCOUNT MANAGER



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78841
PHONE: (956) 289-2311
FAX (956) 383-7667**



March 8, 2011

Dear Humberto Barberena;
FedEx Office & Print Services

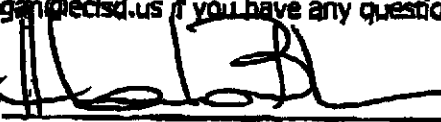
FAX: 956-682-4013

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-206, PRINTING SERVICES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@cisd.us if you have any questions regarding this contract.

YES: , per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

FedEx Office
Company Name

Approved for Renewal:

Edinburg CISD Date



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687**



March 8, 2011

Dear John Landen;
Office Depot

FAX: 888-438-8990

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-206, PRINTING SERVICES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *IF your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Nadine D. Lean*, per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Office Depot, Inc.

Company Name

Approved for Renewal:

Edinburg CISD

Date

OTE: It is Office Depot's intention to continue to provide Edinburg CISD with these services under The Cooperative Purchasing Network ("TCPN") program in response to this request. The pricing, terms and conditions of the TCPN program shall take precedence over any other terms and conditions.

EXHIBIT _____

APPROVAL OF BID 11-28, CARPET AND INSTALLATION, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Carpet and Installation, which is indicated in the attached renewal forms as being the most favorable and advantageous to the district.

Rationale

This bid has a one year renewal option. Mr. Robert J. Saenz, Director of Maintenance and Facilities and the awarded vendor have agreed in writing to continue this bid for an additional year at no increase in cost except, regarding the growth of the district. This bid will be used to purchase carpet on an as needed basis district wide. This bid is also used for flooring in areas that have to be renovated due to water damage, loose, torn or worn out carpet that have become a trip hazard.

The administration sought competitive sealed bids for the above mentioned bid. Bid opening was held at the Business Office Building on October 22, 2010, at 2:30 P.M. seven (7) proposals were received, opened, and read aloud.

User Department

This item was requested by Robert J. Saenz, Director of the Maintenance and Facilities Department.

Budgetary Information

Estimated Award Recommendation **\$20,000.00**

ACCOUNT	DISCRIPTION	APPROPRIATION	ENCUMBRANCE	EXPENDITURE	BALANCE
199-51-6299-63-936-199-000	MISC. CONTR. SERVICES	669,701.00	90,718.59	578,168.29	814.12
	TOTAL	669,701.00	90,718.59	578,168.29	814.12 *

* Pending Board approval of 2011-2012 budget

Resource Personnel

Dr. René Gutiérrez
Mario Salinas
Amaro Tijerina

Dr. Rebecca Morrison
Robert J. Saenz
Jacqueline Kingan

Sylvia D. Garcia
Mario Salinas


Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

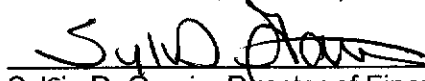
Requested by:


Robert J. Saenz, Director of Maintenance/Facilities

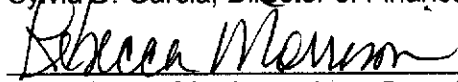
Approved by:


Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocation:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

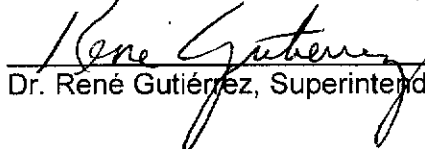

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

**NOTES FOR RENEWAL
 BID 11-28, CARPET AND INSTALLATION
 August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Mr. Robert Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 1, 2011 or soon thereafter and ending October 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz, Director of Maintenance and Facilities.
4. **ORDERING INFORMATION:** Maintenance and Facilities will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$20,000.00**
6. **ESTIMATED AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Royal Carpet Service 618 W. Ferguson Ave. Pharr, Tx. 78577 Contact: Paul Solis III Telephone: 956-782-8600 Fax: 956-702-3232	\$20,000.00
TOTAL	\$20,000.00

ITEM NO.	DESCRIPTION	UNIT OF ISSUE	PRICE
1.	CARPET COMMERCIAL, installation included, textured loop, 100% BCF permacolor olefin, 26 oz., solution dyed, permanent static control, 1/10 gauge, .250 pile height, 11.6 stitches per inch, woven polypropylene primary back, unitary back, 12Æ width, 4,775 density factor, 10 YEAR WARRANTY, SHAW MILLS, NEYLAND	SQ.YD.	\$9.99
2.	CARPET COMMERCIAL, installation included, level loop, 100% solution dyed nylon, 26 oz, permanent, static control, 5/64 gauge, .125 pile height, 9.3 stitches per inch, polypropylene primary back, unitary back, 12Æ width, 7865 density factor, 10 YEAR WARRANTY, PH.D., SHAW MILLS, PH.D.	SQ.YDS	\$12.89
3.	MODULAR CARPET TILE, installation included, Graphic loop pile, Antron legacy type 6.6 nylon, dye method: solution/yarn, gauge: 1/10, stitches per inch: 10, pile thickness: .108 inches, tufted yarn weight: 20 ounces per square yard, primary backing: 100% synthetic, secondary backing: Infinity Modular Reinforced Vinyl Composite Closed Cell Polymer with Recycled Content, lifetime limited wear warranty, lifetime limited backing warranty, bleach resistance warranty: 15 YEAR LIMITED COLORSAFE WARRANTY, STAIN RESISTANCE WARRANTY: 15 YEAR LIMITED XGUARD WARRANTY.	SQ.YDS	\$19.83

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
DRAWER 990
EDINBURG, TEXAS 78540
PHONE: (956) 289-2311
FAX (956) 383-7687



MEMORANDUM

Date: August 1, 2011
TO: Robert J. Saenz, Director of Maintenance & Facilities
FROM: Jacqueline Kingan, Senior Buyer *JK*
SUBJECT: RENEWAL OF BID 11-28, CARPET AND INSTALLATION

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

[Handwritten signature]

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



August 8, 2011

Dear Royal Carpet Service,

FAX: 956-702-3232

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 11-28, CARPET AND INSTALLATION

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end October 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Royal Carpet & Service
Company Name

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
In policies and District Boarding in Edinburg of no contractor per contract form on race, sex, religion, race, color or national origin, in educational programs or

APPROVAL OF BID 11-138, MAPS AND GLOBES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Maps and Globes, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Maps and Globes. Bid opening was held at the Administration Building on May 3, 2011, at 4:00 P.M., where ten (10) proposals were opened. All Texas classrooms shall be equipped with a Texas, United States, and World map.

User Department

This bid was requested by Irma I. Villarreal, Social Studies Specialist.

Budgetary Information

Award Recommendation **\$20,000.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
199-11-6399-94-xxx-111000	120,583.00	12,680.77	103,459.19	4,443.04
16x-xx-6399-xx-xxx-1xxxxx	3,469,235.00	359,605.93	2,680,562.55	429,066.52
2xx-xx-6399-xx-xxx-1xxxxx	2,648,574.00	113,340.26	1,899,669.93	635,563.81
TOTAL	6,238,392.00	485,626.96	4,683,691.67	1,069,073.37*

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez
Maria Luisa Guerra
Kay W. Green

Dr. Rebecca Morrison
Irma I. Villarreal

Sylvia D. Garcia
Amaro Tijerina

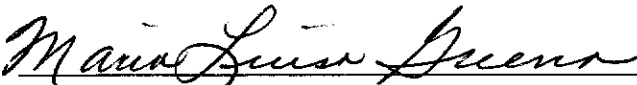
Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:


Irma I. Villarreal, Social Studies Specialist

Approved by:


Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv

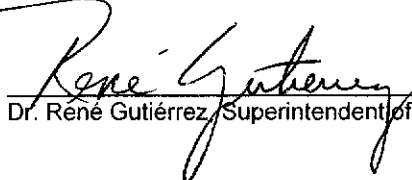
Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
Bid 11-138, Maps and Globes
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Social Studies Specialist. Irma I. Villarreal will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Irma Villarreal. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Campuses and Departments will prepare the purchase orders as needed, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$30,000.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$20,000.00**

The Edinburg CISD will require three quotes from the awarded vendors on orders over \$2,000.00. Under \$2,000.00, you will use the awarded vendors listed.

BID 11-138 MAPS & GLOBES TABULATION

AWARDED VENDORS	DISCOUNT	NOTES
American Eagle Co./The Exploration Co. 2676 Paldan Drive Auburn Hills, MI 48360 Contact: David McCutcheon PH: 888-394-6531 FX: 888-393-4093	0%	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping 10% of order 3. No restocking fee 4. Deliver 1-10 days
Gateway Printing & Office Supply, Inc. 315 South Closner Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FX: 956-383-4674	10 to 15%	<ol style="list-style-type: none"> 1. No minimum order 2. No shipping fee 3. No restocking fee 4. Deliver 1 to 15 days
Herff Jones, Inc./ Nystrom 4719 West 62 nd Street Indianapolis, IN 46268 Contact: Michael O'Conner PH: 800-621-8086 Fx: 317-329-3305	0% MUST REFERANCE BID #11-138 MAPS & GLOBES	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping up to \$10,000=9% \$10,000 plus = 5% 3. 20% restocking fee 4. Delivery 15 to 45 days
Learning Zone 4250 South Alameda Corpus Christi, TX 78412 Contact: Jimmy Perez PH: 800-434-7644 FX: 361-452-4387	15% order over \$100 10% furniture, equip., rugs	<ol style="list-style-type: none"> 1. \$100 minimum order 2. Shipping free orders over \$100 otherwise actual shipping 3. 5% restocking fee 4. Delivery 7 to 21 days
Nasco 901 Janesville Ave. PO Box 901 Fort Atkinson, WI 53538-0901 Contact: Dave Johnson PH: 800-558-9595 FX: 920-563-8296	15% QUOTE # 61628	<ol style="list-style-type: none"> 1. \$25 minimum order 2. Shipping: Free except live or hazardous material less than \$30=\$5 fee, \$12 fee for hazardous chemicals – shipment less than \$20=\$5 3. No restocking fee 4. Shipping 7 to 21 days

EXHIBIT _____

VENDOR	DISCOUNT	NOTES
RM Acquisition, LLC /Rand McNally 9855 Woods Drive Skokie, IL 60077 Contact: David Muscatel PH: 800-333-0136 FX: 847-329-6139	0% MUST REFERENCE BID #11-138 MAPS & GLOBES	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping 9% of order 3. No restocking fee 4. Deliver 30 days
VWR Education, LLC /Science Kit 777 East Park Drive PO Box 5003 Tonawanda, NY 14151 Contact: Trisha E. Henderson PH: 800-828-7777 FX: 800-828-7777	15% except live, preserved, telescopes, special orders, Verner probeware, Kodak cameras, RED items, publisher kits & replacement parts REFERANCE QUOTE # SE 10611	<ol style="list-style-type: none"> 1. \$200 minimum order 2. Shipping 12% of order / orders over \$200 no shipping except: live, hazardous, motor freight, overnight or 2 day delivery 3. Returns contact customer ser 4. Delivery 7 to 10 days
School Specialty W 6316 Design Drive Greenville, WI 54942 Contact: Joe Gooden PH: 888-388-3224 FX: 888-388-6344	10% Educators Price	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping prefix 7 & 9 free, furniture & equip 15% or \$49 Whichever is the greater 3. 15% restocking fee 4. Delivery 7 to 30 days
VWR Education LLC/ Wards Natural Sci. PO Box 92912 Rochester, NY 14692-9012 Contact: Becky Kriewall PH: 800-962-2660 FX: 877-247-0176	15% except: Vernier LabPro Probes & Sensors, Bio-Rad, Kodak Sigital Products MUST REFERENCE #C104458-999	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping free order over \$100 Except: living, perishable material, hazardous material or motor freight 3. No restocking fee 4. Delivery 15 to 30 days
Worthington Direct 6301 Gaston Ave., Suite #670 Dallas, TX 75214 Contact: Neely C. Rose PH: 800-599-6636 FX: 800-943-6687	5%	<ol style="list-style-type: none"> 1. No minimum order 2. Shipping Varies call for quote 3. Yes restocking fee variable 4. Delivery 14 days

EXHIBIT _____

11-138, MAPS & GLOBES

8741 65-0215033 2208 521242176
 ACE EDUCATIONAL SUPPLIES INC. ADVERTISING PREMIUMS INCENTIVE
 5595 SOUTH UNIVERSITY DRIVE 4471 NICOLE DR.
 DAVIE, FL 33328 LANHAM, MD 20706

RICHARD LUDWIG SR. TERI
 800-432-0213 FAX 800-865-5564 301-731-6100 FAX 301-731-6101

695 65-0131696 5769 23-2965253
 AFP INDUSTRIES, DBA AFP SCHOOL AMERICAN READING COMPANY
 7436 SW 48 ST. 201 S. GULPH ROAD
 MIAMI, FL 33155 KING OF PRUSSIA, PA 19406

VIVIAN CASTELLANOS ALLAN STRUZINSKI
 800-962-4041 FAX 305-665-1800 866-810-2665 FAX 610-992-4156

1821 561761729 9473
 BAKER & TAYLOR, INC BETTER LEARNING
 2550 WEST TYVOLA ROAD 320 E. EBONY LANE
 SUITE 300 EDINBURG, TX 78539
 CHARLOTTE, NC 28217
 LEE ANN QUEEN GUADALUPE RIOS JR.
 800-775-7930 FAX 704-998-3260 956-342-9133 FAX NO FAX/EMAIL

1896 1820100960-4 287 36-2063569
 BOISE CASCADE OFFICE PRODUCTS BRITANNICA
 6007 RANDOLPH BLVD. 331 NORTH LA SALLE STREET
 SAN ANTONIO, TX 78233 CHICAGO, IL 60610

LANETTE ALVAREZ LEAH BEAVER
 800-633-7676 FAX 210-650-3605 800-554-9862 FAX 800-344-9624

1702 38-2921566 519 56-036-4367
 CARLEX COMPANY CAROLINA BIOLOGICAL SUPPLY CO
 P O BOX 081786 2700 YORK ROAD
 ROCHESTER HILLS, MI 48308-1786 BURLINGTON, NC 27215-3398

800-526-3768 FAX 248-852-7142 WES REYNOLDS JR
 800-334-5551 FAX 336-538-6330

1523 44-0577574 657 020306063
 U.S. TOY CO., INC. dba DELTA EDUCATION INC
 CONSTRUCTIVE PLAYTHINGS 80 NORTHWEST BLVD
 13201 ARRINGTON RD NASHUA, NH 03063
 GRANDVIEW, MO 64030-2886
 TERESA TOONE THERESA AUSTIN
 800-448-2972 FAX 816-761-8225 800-338-5270 FAX 866-767-6942

2050 042599602 1998 77-0362097
 DIDAX EDUCATIONAL RESOURCES DMI INTERNATIONAL CORP.
 395 MAIN STREET 16360 MONTEREY ST - SUITE 190
 ROWLEY, MA 01969 MORGAN HILL, CA 95037

800-458-0024 FAX 800-350-2345 DAVE MYERS
 800-459-1718 FAX 800-813-1175

2366 1-74-21421243 2551 84-1268077
 EDUCATIONAL PRODUCTS INC EDUCATORS OUTLET INC
 1342 NORTH IH 35 EAST P.O. BOX 397
 CARROLLTON, TX 75006 TIMNATH, CO 80547-0397

MANUEL RUIZ KRISTIN HAWS
 800-365-5345 FAX 800-890-2461 800-315-2212 FAX 866-254-5786

11-138, MAPS & GLOBES

6900 80-0104182 217 17415026297
 ELITE PROMOTIONS GATEWAY PRINTING & OFFICE
 50 EAST ELIZABETH STREET DBA/JONES & COOK STATIONERS
 BROWNSVILLE, TX 78520 315 SOUTH CLOSNER
 EDINBURG, TX 78539
 JAMES GARZA BUTCH SHOOK
 956-982-2059 FAX 956-982-2499 956-383-3861 FAX 956-383-5942

218 133380486 3288 350252470
 GAYLORD BROS GEORGE F. CRAM COMPANY
 P.O. BOX 4901 P.O. BOX 68956
 SYRACUSE, NY 13221 INDIANAPOLIS, IN 46268-0956

JEROME DUBOS JEFF O'BRIEN
 800-469-1592 FAX 800-891-5280 800-227-4199 FAX 317-635-2720

795 1742404567-6 219 39-0934921
 GULF DATA PRODUCTS HGHSMITH LLC
 810 EAST HARRISON UPSTART & EDUPRESS
 HARLINGEN, TX 78550 4810 FOREST RUN ROAD
 MADISON, WI 53558
 KEVIN KANIPE LISA HEINEN
 800-825-5395 FAX 956-425-5535 800-543-2180 FAX 800-350-6236

3921 74-2767852-3 7296 74-2863281
 HOME EDUCATIONAL LEARNING PLAN KEE CORP. INC
 1055-A HUMBLE 915 S. 49TH STREET
 EL PASO, TX 79915 **ALL #'S DISC/WRONG NO YP****
 TEMPLE, TX 76504
 ESMERALDO SAENZ MAX O. KEES
 888-359-7323 FAX 915-771-7783 888-770-0749 FAX 254-770-0709

5942 74-2750051 331 36-3251268
 LEARNING ZONE LIBRARY STORE INC THE
 4250 S ALAMEDA 301 E SOUTH ST/PO BOX 964
 CORPUS CHRISTI, TX 78412 TREMONT, IL 61568

JIMMY PEREZ JILLIAN K REBMANN
 800-434-7644 FAX 361-452-4387 800-548-7204 FAX 800-320-7706

1996 17425809807 249 39-1747375
 MID VALLEY OFFICE SUPPLY & ART NASCO
 927 WEST HIGHWAY 83 901 JANSEVILLE AVENUE
 WESLACO, TX 78596 PO BOX 901
 FORT ATKINSON, WI 53538-0901
 LAUREL SCHILL DAVE JOHNSON
 956-968-8281 FAX 956-968-7911 800-558-9595 FAX 920-563-8296

1062 74-2587651 318 53-0193519
 NATIONAL EDUCATIONAL SYSTEMS NATIONAL GEOGRAPHIC SOCIETY
 12026 VISTA NOGAL 1145 17TH STREET NW
 SAN ANTONIO, TX 78249 WASHINGTON, DC 20036-4688

JOSE H. ATKINSON ROSE KAVANAGH
 800-231-4380 FAX 210-699-4674 202-857-7378 FAX 202-857-7300

8188 2130 13415737355
 NYSTROM HERFF JONES EDUC. DIV. OFFICE MAX PRINT & DOC SVCS
 4719 W. 62ND STREET 400 E. EXPRESSWAY 83
 INDIANAPOLIS, IN 46268-2593 MCALLEN, TX 78503

MICHAEL O'CONNOR MIRTA MARTINEZ
 800-621-8086 FAX 317-329-3305 956-664-9211 FAX 956-664-9224

11-138, MAPS & GLOBES

5139 PITSCO EDUCATION 913 E. JEFFERSON PITTSBURG, KS 66762	7732 PMI COMPUTER SUPPLIES INC. 10407-A BAUR DRIVE ST. LOUIS, MO 63132	43-1171564
ANGELA WATSON 800-835-0686 FAX 800-533-8104	SEAN JEFFRIES 800-798-8229 FAX 314-994-1733	
9604 PRINTER'S ISLAND, INC 3923 KELL BLVD WICHITA FALLS, TX 76308	1010 PROMACO INC 3714 RUNGE ST. FRANKLIN PARK, IL 60131	36-3363196
CARY VANARSDALL 940-687-1118 FAX 940-687-0529	JERRY DEAN 800-253-2866 FAX 847-288-9999	
3014 PYRAMID SCHOOL PRODUCTS 6510 NORTH 54TH STREET TAMPA, FL 33610-1908	9523 RAND MCNALLY 9855 WOODS DRIVE P.O. BOX 1906 SKOKIE, IL 60076 MELANIE VOGT 800-678-7263 FAX 847-329-6139	59-0932660
LAWRENCE A. MILLER 800-792-2644 FAX 813-621-7688		
3929 RIO GRANDE VALLEY OFFICE PRODU 1513 SAN PATRICIA ST. STE. C PHARR, TX 78577 JEFF TALBERT 956-782-5700 FAX 956-782-4989	463 RM ACQUISITION, LLC DBA; RAND MCNALLY 9855 WOODS DRIVE SKOKIE, IL 60077 DAVID MUSCATEL 800-333-0136 FAX 847-329-6139	36-1663680
9501 SCIENCE PURCHASE.COM DIVISION OF RSR ELECTRONICS IN 900 HART STREET RAHWAY, NJ 07065 JAI GULATI 800-972-2225 FAX 732-381-1572	527 SARGENT-WELCH VWR INTERNATIONA QUOTE DEPARTMENT 3850 NORTH WILKE ROAD-STE 300 ARLINGTON HIGHTS, IL 60004 JOHN C YOST 800-727-4368 FAX 800-814-0607	91-1319190
213 SCHOOL SPECIALTY 127 E. SUNFLOWER ST. MCALLEN, TX 78504	4008 SCHOOL SPECIALTY-BRODHEAD GARR 100 PARAGON PARKWAY P.O. BOX 8102 MANSFIELD, OH 44905 DOUGLAS BARND 888-388-3224 FAX 800-675-1775	41-1741342
BEN PLATA 956-683-8624 FAX 956-683-8625		
530 SCIENCE KIT INC P.O. BOX 5003 777 EAST PARK DRIVE TONAWANDA, NY 14151-5003 TRISHA E HENDERSON 800-828-7777 FAX 800-828-7777	6244 SOUTHWEST ACADEMIC SOLUTIONS 215 GROVETON ST. SAN ANTONIO, TX 78210	20-2357381
	ARTEMISA CERDA 800-320-1176 FAX 210-212-5114	
5338 STAPLES 1606 W. UNIVERSITY DRIVE EDINBURG, TX 78539	4273 STAPLES, INC 440 S ROYAL LANE COPPELL, TX 75019-3838	04-2896127
JOE CASTRO 956-287-1415 FAX 956-287-8413	LARRY KEATING 877-276-3206 FAX 972-432-0227	

11-138, MAPS & GLOBES

1141 84-1089700
SUMMIT LEARNING INCORPORATED
P.O. BOX 755
755 ROCKWELL AVE.
FORT ATKINSON, WI 53538
DAVE JOHNSON
800-777-8817 FAX 800-317-2194

7425 36-4377094
SUNBURST MEDIA
P.O. BOX 9120
PLAINVIEW, NY 11803
CATHY MELBY
800-431-1934 FAX 888-803-3908

6400 33-0004235
TEACHER CREATED MATERIALS PUB
5301 OCEANUS DRIVE
HUNTINGTON BEACH, CA 92649-103
DOUG TOWNE
800-858-7339 FAX 888-877-7606

4385 74-2900820
TEACHING INNOVATIONS, INC
411 BRAZOS ST #99
unable to updatec-notes**
AUSTIN, TX 78701-3608
JOE ARREDONDO
888-456-2325 FAX 512-239-6145

3023 1-74-2242230-7
TEJAS SCHOOL & OFFICE SUPPLY
103 EAST HUISACHE AVENUE
KINGSVILLE, TX 78363
LUCY B. CAMARILLO
361-592-6406 FAX 361-592-6407

7381 38-2152616
THE EXPLORATION COMPANY
(AMERICAN EAGLE CO, INC)
2676 PALDAN DR
AUBURN HILLS, MI 48326
DAVID MCCUTCHEON
888-394-6531 FAX 888-393-4093

4983 59-3291105
US MAP & BOOK CO
541 ROUTE 81
SEE NOTES REF FAX/PHONE
KILLINGWORTH, CT 06419-1129
CHRIS SOLIMENE
800-458-2306 FAX 800-773-8320

3878 75-2693807
WORTHINGTON DIRECT INC
6301 GASTON AVE - SUITE 670
DALLAS, TX 75214
KEVIN WORTHINGTON
800-599-6636 FAX 800-943-6687

Vendors Printed: 56

APPROVAL OF BID 11-143, AUTOMOTIVE BATTERIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Automotive Batteries Bid which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

Rationale

The automotive batteries are used to keep all district (Child Nutrition, Transportation, Police Department, Maintenance & Facilities, Technology, Fixed Assets, Career & Technical Education, and Athletics) automobiles running in a safe and optimal level.

The administration sought competitive bids for the above mentioned bid. Bid opening was held at the Business Office Building on May 3, 2011, at 3:00 P.M., where six (6) proposals were received and opened.

User Department

This item was requested by Mr. Rodolfo Zamora, Director of Transportation.

Budgetary Information

TOTAL ESTIMATED BID AWARD RECOMMENDATION: \$13,960.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-34-6319-71-939-199000	Supplies-Main/Operations	627,173.00	49,478.90	478,161.10	99,533.00
	TOTAL	627,173.00	49,478.90	478,161.10	99,533.00

Resource Personnel

Dr. René Gutiérrez
Mario H. Salinas
Soledad Schuller

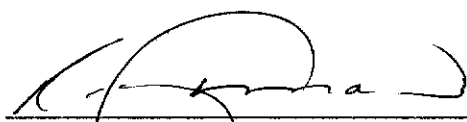
Dr. Rebeca Morisson
Rodolfo Zamora

Sylvia D. Garcia
Amaro Tijerina


Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

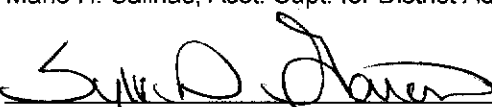
Prepared by:


Rodolfo Zamora, Director of Transportation

Approved by:


Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebeca Morisson, Asst. Supt. for Finance/Operations

Recommended by:

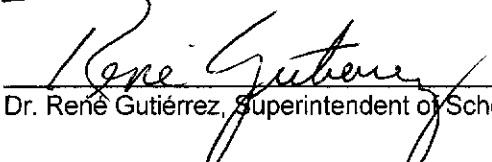

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____

**Notes for Bid Tabulation
 Bid 11-143, Automotive Batteries
 August 23, 2011**

1. **USER DEPARTMENTS:** This bid will be used by the Transportation Department for the purchase of automotive batteries.
2. **TERM BID:** This bid is a term bid beginning September 1, 2011 or soon thereafter and ending August 31, 2012.
3. **BID EVALUATION:** This bid was evaluated by Mr. Rodolfo Zamora. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The prices will be available to the Transportation Department who will be placing orders directly from the awarded vendors.
5. **UNIT PRICES:** The unit prices will remain the same for the term of the contract.
6. **TYPE OF BID:** This bid is for automotive batteries only. The district will purchase the materials on an AS NEEDED BASIS.
7. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$12,000.00

Notes:

AWARDED VENDOR	AWARDED AMOUNT
Interstate Battery Systems of RGV 3317 West Expressway 83 McAllen, Texas 78503 Phone: 956-212-5221 Fax: 956-688-6067 Contact: Ruben Cantu Sales Manager	\$13,960.00

EXHIBIT _____

11-143, AUTOMOTIVE BATTERIES

ITEM NO.	DESCRIPTION	ESTIMATED USAGE	FULL SERVICE AUTO PARTS		GONZALEZ AUTO PARTS		BURTON COMPANIES		Batteries Plus		Batteries Plus		Batteries Plus		INTERSTATE BATTERY		O'REILLY AUTO PARTS	
			UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.	UNIT PRICE	TOTAL AMT.
1	BCI GROUP 31 STUD, 12 volt, 4 years free replacement, 24 months pro-rata, 610-635 cold cranking amps, price to include disposal fee, SUPER	140 EACH	\$72.06 AC DELCO ACD1109C \$3.00 DISP.FEE	\$10,088.40	\$79.00 w/core exchange w/o core add \$22.50	\$11,060.00 925CCA 170RC EXCHANGE	\$79.95	\$11,193.00	\$225.00 2 FULL YR REPLACEMENT 925CCA	\$31,500.00	\$300.00 1150CCA 5 YR.RPLCMT SL13AG1MDP	\$42,000.00	\$113.00 18 MO. FULL RPLCMT 730CCA190RC RAYOVAC	\$15,820.00	\$66.95 18 MO. FREE RPL. 660CCA	\$9,373.00	\$90.99 SUPERSTART 31-4T	\$12,738.60
2	BCI GROUP 74-72 SIDE MOUNT, 12 volt, 4 year free replacement, 60 months pro rata, 630 cold cranking amps, price to include disposal fee, SUPER START, 75-72	30 EACH	\$61.99 AC DELCO ACD75-60 \$3.00 DISP.FEE	\$1,859.70	\$63.00 w/core exchange 2/o core add \$15.00	\$1,890.00 880CCA 150RC EXCHANGE	\$79.95	\$2,398.50	\$78.50 18 MO. FULL 60 MO. PRO RATED	\$2,355.00	N/A		\$78.00 RAYOVAC	\$2,340.00	\$73.95 24 FREE 75 PRORATA 750CCA	\$2,218.50	\$63.18 SUPERSTART 75-72	\$1,895.40
3	BCI GROUP 65-60 SIDE MOUNT, 12 volt, 4 year free replacement, 60 months, 630 cold cranking amps, price to include disposal fee, SUPER START, 75-72	30 EACH	\$67.81 AC DELCO ACD65-60 \$3.00 DISP.FEE	\$2,034.30	\$67.00 w/core exchange 2/o core add \$15.00	\$2,010.00 880CCA 150RC EXCHANGE	\$79.95	\$2,398.50	\$155.00 3 YR.FULL REPLACEMENT 800 CCA	\$4,650.00	\$229.00 SL16SAG1MDPM 930 CCA	\$6,870.00	\$80.00 RAYOVAC	\$2,400.00	\$78.95 24 F/75 MO PRORATA 700CCA	\$2,368.50	\$82.99 SUPERSTART 65EXTS	\$2,489.70
TOTALS				\$13,982.40		\$14,960.00		\$15,990.00		\$38,505.00		\$20,560.00		\$13,960.00		\$17,123.70		

**AWARDED VENDOR

EXHIBIT

11-143, AUTOMOTIVE BATTERIES

8070 ADVANCE AUTO PARTS #6514 815 E. UNIVERSITY DRIVE EDINBURG, TX 78539	9056 26-3631313 BATTERIES PLUS 1201 S. JACKSON RD. UNIT 11 PHARR, TX 78577
451 1-74-1476705-7 BOGGUS MOTOR COMPANY 1400 EAST HWY 83 P O BOX 2318 MCALLEN, TX 78501	2777 74-1239105 BURTON AUTO SUPPLY INC 529 E. HIGHWAY P.O. BOX 297 WESLACO, TX 78596
404 17412391058 BURTON TRUCK SUPPLY P.O. BOX 297 WESLACO, TX 78599-0297	453 74-0545450 CHARLES CLARK CHEVROLET CO. P.O. BOX 938 MCALLEN, TX 78501
3192 24503905218 CITY LIMITS AUTOMOTIVE 3515 EAST SCHUNIOR EDINBURG, TX 78539	8355 CLARK CHEVROLET 911 W. HIGHWAY 83 MCALLEN, TX 78501
2043 1-74-22132187 ENERGY BATTERY INCORPATE 2115 NORTH 77 SUNSHINE STRIP HARLINGEN, TX 78550-4131	777 23-0552730-6 EXIDE CORPORATION 520 EAST CEDAR, SUITE A **NO LONGER IN BUSINESS*** MCALLEN, TX 78501
457 1-74-19472166 FIESTA CHEVROLET 4002 S. HIGHWAY 281 EDINBURG, TX 78539	991 75-2516842 FMW DISTRIBUTORS INC 58 BROOKGREEN CIRCLE S. MONTGOMERY, TX 77356
1813 1-74-23108319 FRENCH-ELLISON TRUCK CENTER 4300 NORTH CAGE PHARR, TX 78577	9076 20-2071342 GONZALEZ AUTO PARTS 4220 SAN BERNARDO LAREDO, TX 78041 *SAME AS PHAR
3654 74-2751567 INTERSTATE BATTERY SYSTEM OF THE RIO GRANDE VALLEY 3317 W. EXPRESSWAY 83 MCALLEN, TX 78503	9132 LAREDO TRAILER SUPPLY P.O. BOX 451375 LAREDO, TX 78045-0033
52 17416516254 NAPA AUTO&TRUCK PARTS 3316 N 23RD MCALLEN, TX 78501	9472 NAPA AUTO PARTS 2144 HARVEY MITCHELL PARKWAY COLLEGE STATION, TX 77845
3860 1-74-19233543 O'REILLY AUTO PARTS 1416 ROSAVELT STREET BROWNSVILLE, TX 78521	8403 O'REILLY AUTO PARTS (BID DEPT) 233 S. PATTERSON SPRINGFIELD, MO 65802
541 74-2484868 O'REILLY'S AUTO PARTS 1405 EAST UNIVERSITY EDINBURG, TX 78539	1290 PURVIS BEARING SERVICE, INC 710 WEST EXPRESSWAY 83 PHARR, TX 78577

11-143, AUTOMOTIVE BATTERIES

4058 74-166012
RAMIREZ FORD SALES INC
5353 E HIGHWAY 83
RIO GRANDE CITY, TX 78582

5797 74-04861955
RUSSELL & SMITH FORD
3440 SOUTH LOOP WEST
HOUSTON, TX 77025

125 460-92-0898
SOUTH TEXAS COMPANY
P O BOX 720120
WRONG PH/FX - C-NOTES***
MCALLEN, TX 78504-0120

3180 742486102
SPIKES MOTOR CO
805 E EXPRESSWAY 83
MISSION, TX 78572

2007
STEWART & STEVESON
2701 NORTH CAGE BLVD
PHARR, TX 78577

1768 17424433641
TIPOTEX CHEVROLET INC
1600 N. EXPRESSWAY
BROWNSVILLE, TX 78521-1440

900 65-1258041
TMC IN TRIM CORPORATION
18238 FORT ST.
PHS BUSY/WRNG#/FAX DISC*
RIVERVIEW, MI 48193

349
UTILITY TRAILER SALES
SOUTHEAST TEXAS INC
104 W. UTILITY DR
PHARR, TX 78577

871 742521492
VALLEY TRUCK CENTER INC.
4301 N. CAGE
PHARR, TX 78577

Vendors Printed: 31

APPROVAL OF BID 11-167, IRON AND STEEL SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Iron and Steel Supplies, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Iron and Steel Supplies. Bid opening was held at the Administration Building on May 20, 2011, at 2:30 P.M., where three (3) bids were opened. The steel supplies will be used for repairs district wide as well as new construction of any corroded steel items such as playground equipment, drainage boxes, fence repairs, HVAC pipes, underground water lines, etc. Chloride Corrosion occurs with the environment exposure on carbon steels requiring replacement or repairs.

User Department

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities

Budgetary Information

Estimated Award Recommendation **\$22,543.07**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6319-28-936-199000	Supplies Maint/Operations	732,525.00	79,417.54	652,606.83	500.63
TOTAL		732,525.00	79,417.54	652,606.83	500.63*

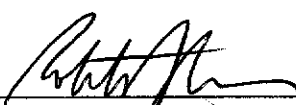
* Pending approval of 2011-2012 budget by the School Board.

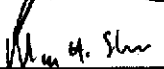
Resource Personnel

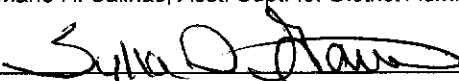
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario Salinas	Robert J. Saenz	Amaro Tijerina
Kay W. Green		

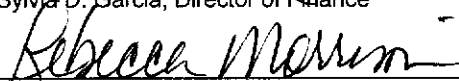
Board Policy Reference

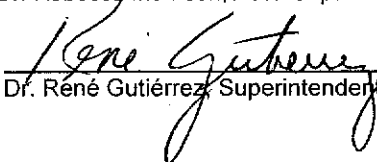
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Robert J. Saenz, Director of Maintenance/Facilities

Approved by: 
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
 Bid 11-167, Iron and Steel Supplies
 August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning August 24, 2011 or soon thereafter and ending January 31, 2012. This contract has a six month renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare the purchase orders on an as needed basis following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$22,200.00**
6. **ESTIMATED AWARD RECOMMENDATION:** **\$22,543.07**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Sea Garden Sales	\$16,457.57
Rio Grande Steel	\$4,881.00
Alamo Iron Works	\$1,204.50
ESTIMATED TOTAL AWARD	\$22,543.07

7. **BID EVALUATION NOTES:**

A - Award recommendation to lowest overall and most advantageous bidders.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 1 (4823)

VENDOR 2 (848)

VENDOR 3 (407)

CONTROL: 11 IRON & ST
PAGE/PART: 1/1
BUYER: KAY GREEN
OPEN DATE: 05/20/11
EFFECTIVE: 08/01/11
EXPIRATION: 01/31/12
ENTERED: 05/20/11
PRINTED: 06/06/11

DELIVERY DAYS: 3

TERMS: NET 30

OTHER 1: ROBERT N GARCIA

OTHER 2:

NOTE:

CODES:

SEA GARDEN INDUSTRIAL SUP
PHARR TX 78577

RIO GRANDE STEEL
MCALLEN TX 78502
1
NET 30
GENE ESPINOZA

ALAMO IRON WORKS
SAN ANTONIO TX 78219
5
NET 30
BILLY CRAFT

ITEM ID	DESCRIPTION	QTY	UNIT PRICE	TOTAL	VENDOR 2	VENDOR 3
895-70-10010-0	ANGLE, 1-1/2" X 1-1/2" X 3/16" X 20'	10 EACH	210.40* A ✓		230.05	250.00
895-70-10015-9	ANGLE, 1" X 1" X 1/8" X 20'	10 EACH	97.50* A ✓		107.00	119.00
895-70-10019-1	ANGLE, 2" X 2" X 1/8" X 20'	10 EACH	189.50* A ✓		207.60	225.50
895-70-10020-9	ANGLE, 2" X 2" X 3/16" X 20'	10 EACH	274.50* A ✓		301.00	326.50
895-70-10030-8	ANGLE, 2-1/2" X 2-1/2" X 3/16" X 20'	10 EACH	350.80		337.50* A ✓	417.00
895-70-10035-7	ANGLE, 3" X 3" X 1/4" X 20'	10 EACH	548.30* A ✓		587.00	652.00
895-70-10040-7	ANGLE, 1-1/2" X 1-1/2" X 1/8" X 20'	10 EACH	146.70* A ✓		161.00	174.00
895-70-10050-6	ANGLE, 4" X 4" X 1/4" X 20'	5 EACH	383.20* A ✓		408.50	455.00
895-70-10160-3	90 DEGREE ELBOWS 1-1/4"	100 EACH	350.00* A ✓		485.00	505.00
895-70-20010-8	HOT ROLLED CARBON FLAT, 1/8" X 2" X 20'	15 EACH	156.75* A ✓		172.50	176.25
895-70-20015-7	HOT ROLLED CARBON FLAT, 1/8" X 1" X 20'	10 EACH	53.00T A ✓		53.00T	66.50
895-70-20020-7	HOT ROLLED CARBON FLAT, 3-16" X 2" X 20'	15 EACH	239.70* A ✓		274.50	256.50
895-70-20025-6	HOT ROLLED CARBON FLAT, 3-16" X 1" X 20'	10 EACH	78.50* A ✓		94.00	92.20
895-70-20030-6	HOT ROLLED CARBON FLAT, 3-16" X 3" X 20'	8 EACH	193.20* A ✓		242.00	205.60
895-70-20040-5	HOT ROLLED CARBON FLAT, 3-16" X 4" X 20'	8 EACH	257.60* A ✓		306.80	274.00
895-70-20050-4	HOT ROLLED CARBON FLAT, 1/4" X 2" X 20'	8 EACH	163.92* A ✓		183.20	193.20
895-70-20060-3	HOT ROLLED CARBON FLAT, 1/4" X 3" X 20'	15 EACH	442.35* A ✓		513.75	525.00
895-70-20070-2	HOT ROLLED CARBON FLAT, 1/4" X 4" X 20'	10 EACH	384.30* A ✓		465.00	457.00
895-70-30010-6	CHANNEL, 4" X 1.72" X .320 X 20'	5 EACH	NB		342.00* A ✓	503.00
895-70-40010-4	SQUARE TUBING, 1" X 1" X 1/8" X 20'	20 EACH	423.60		372.00* A ✓	507.00
895-70-40020-3	SQUARE TUBING, 3" X 3" X	10 EACH	705.60* A ✓		752.50	828.50

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (4823)	VENDOR 2 (848)	VENDOR 3 (407)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 IRON & ST	SEA GARDEN INDUSTRIAL SUP	RIO GRANDE STEEL	ALAMO IRON WORKS
PAGE/PART: 2/1	PHARR TX 78577	MCALLEN TX 78502	SAN ANTONIO TX 78219
BUYER: KAY GREEN	DELIVERY DAYS: 3	1	5
OPEN DATE: 05/20/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 08/01/11	OTHER 1: ROBERT N GARCIA	GENE ESPINOZA	BILLY CRAFT
EXPIRATION: 01/31/12	OTHER 2:		
ENTERED: 05/20/11	NOTE:		
PRINTED: 06/06/11	CODES:		

1/8" X 24'

895-70-40030-2	SQUARE TUBING, 4" X 4" X 1/8" X 20'	10 EACH	776.50* A ✓	1013.00	1115.00
895-70-40040-1	SQUARE TUBING, 2" X 2" X 3/16" X 24'	10 EACH	652.90* A ✓	723.50	796.50
895-70-40050-0	SQUARE TUBING, 3" X 3" X 3/16" X 20'	5 EACH	451.05* A ✓	560.00	514.75
895-70-40060-9	SQUARE TUBING, 4" X 4" X 3/16" X 24'	5 EACH	697.50	758.70	696.50* A ✓
895-70-40080-7	SQUARE TUBING, 2" X 2" X 1/8" X 24'	10 EACH	451.50* A ✓	491.00	540.00
895-70-50010-1	PLATES, 11 GAUGE 4' X 8'	5 EACH	436.50* A ✓	527.25	502.50
895-70-50020-0	PLATES, 3/16" x 48" X 10'	5 EACH	834.80* A ✓	900.00	1230.75
895-70-60010-9	COLD ROLL, 3/4" X 20'	10 EACH	292.50	231.00	204.00* A ✓
895-70-60020-8	COLD ROLL, 1/2" X 20'	10 EACH	122.10	154.00	91.00* A ✓
895-70-60030-7	COLD ROLL, 5/8" X 20'	15 EACH	295.35	288.75	213.00* A ✓
895-70-70010-7	EXPANDED METAL STANDARD RAISED PATTERN, 1-1/2" X #6 X 4' X 8"	5 EACH	373.95	356.25* A ✓	404.60
895-70-70020-6	EXPANDED METAL STANDARD RAISED PATTERN, 1-1/2" X #9 X 4' X 8"	5 EACH	164.50* A ✓	209.25	205.75
895-70-80010-5	GALVANIZED PIPE, 1-1/2" X 21' X 40 SCH	10 EACH	487.30* A ✓	504.00	553.00
895-70-80020-4	GALVANIZED PIPE, 1-1/4" X 21' X 40 SCH	100 EACH	4055.00* A ✓	4452.00	4620.00
895-70-80030-3	GALVANIZED PIPE, 2" X 21' X 40 SCH	50 EACH	3272.50* A ✓	3570.00	3727.50
895-70-80040-2	GALVANIZED PIPE, 3" X 21' X 40 SCH	25 EACH	3361.00	3325.00* A ✓	3858.75
895-70-90010-3	REINFORCING BARS, #3 - 3/8"	5 EACH	16.00	15.75* A ✓	22.25
895-70-90020-2	REINFORCING BARS, #4 - 1/2"	5 EACH	27.55	27.25* A ✓	38.95
895-70-90030-1	REINFORCING BARS, #5 - 5/8"	5 EACH	43.05	42.25* A ✓	55.25
895-70-90040-0	REINFORCING BARS, #6 - 3/4"	5 EACH	64.80	63.00* A ✓	162.00

CONTROL TOTAL 22525.77 NI 24807.85 LT 26760.80

Award Recommendation

16,457.57

4,881.00

1,204.50

EXHIBIT

11-167, IRON & STEEL SUPPLIES

1958	74-2191578	407	740477610
ACE BOLT & SCREW CO		ALAMO IRON WORKS	
1117 WEST HIGHWAY 83		943 AT&T CENTER PKWY	
PHARR, TX 78577-4599		SAN ANTONIO, TX 78219	
JAINA CAVAZOS		JOHN LEE	
956-787-5569 FAX 956-787-6136		800-292-7817 FAX 210-704-8517	
534	74-2606194	5195	74-3015945
ALLEN INDUSTRIAL SUPPLY		AMIGO BOLT & SUPPLY	
1309 BUSINESS PARK DRIVE		502 N. COMMERCE	
MISSION, TX 78572		HARLINGEN, TX 78550	
JUAN J VERONICO		MARIO A. GARCIA	
956-584-2000 FAX 956-584-2277		956-412-2640 FAX E-MAIL/412-2	
380	74-1890382	3947	17408120553
BEVERLY'S HARDWARE		BORDER STATES / BUSH SUPPLY	
P.O. BOX 116		2308 W. TRENTON RD	
715 E UNIVERSITY		EDINBURG, TX 78539	
EDINBURG, TX 78540		ALFONSO CERDA	
JOE LOPEZ		956-618-2874 FAX 956-618-3208	
956-383-1581 FAX 956-383-4737			
259	74-1601321	2599	1-41-0948415-5
D & R SALES COMPANY INC		FASTENAL COMPANY	
2038 SARATOGA BLVD		225 NORTH MCCOLL ROAD	
CORPUS CHRISTI, TX 78417		MCALLEN, TX 78501	
ERNIE STIELER		EDDIE MONITA JR.	
361-853-1771 FAX 361-853-1626		956-682-1747 FAX 956-682-2168	
8616	541211771	386	74-2505585
FERGUSON ENTERPRISES		GARZA'S PLUMBING	
705 EAST EXPRESSWAY 83		P.O. BOX 753	
PHARR, TX 78577		EDINBURG, TX 78540	
JESSE MARQUEZ		EDDIE GARZA	
888-894-5885 FAX 956-283-0560		956-383-3762 FAX 956-383-0322	
468	13611502801	1935	36-1413-850
GRAINGER		LYON METAL PRODUCTS INC	
921 EAST PECAN BLVD		P.O. BOX 671	
MCALLEN, TX 78501		AURORA, IL 60507-0671	
MICHAEL CHARLES		800-628-6489 FAX 630-892-8966	
956-682-6321 FAX 956-682-9122			
5493	34-1010088	5432	1-13-5526506-4
MCNICHOLS CO		MSC INDUSTRIAL SUPPLY CO	
16405 AIR CENTER BLVD #100		2125 N. 77 SUNSHINE STRIP #3	
HOUSTON, TX 77032		HARLINGEN, TX 78550	
EILEEN OR DAVID		LUIS OMAR SOLIS	
800-237-3820 FAX 281-209-1999		800-596-4748 FAX 956-412-8131	
472	741256878	477	44-0571707
PALMER STEEL SUPPLIES INC		PAXTON/PATTERSON LLC	
4300 ACAPULCO		7523 S. SAYRE AVENUE	
MCALLEN, TX 78504		CHICAGO, IL 60638	
ARMANDO REYES		BRIAN DESOTO	
956-686-6575 FAX 956-686-7022		800-323-8484 FAX 708-594-1907	

11-167, IRON & STEEL SUPPLIES

389 17411068806
RIO GRANDE PLUMBING SUPPLY
P O BOX 3330
1010 EAST PECAN
MCALLEN, TX 78502
BEN BARRERA
956-686-9557 FAX 956-686-7317

848 742674985
RIO GRANDE STEEL
P.O. BOX 5178
MCALLEN, TX 78502
ALBERTO GUAJARDO
956-787-9991 FAX 956-702-4437

4823 59-071226-9
SEA GARDEN INDUSTRIAL SUPPLIES
5312 NORTH CAGE
PHARR, TX 78577

2461 760411791
SHEPLER'S RIO GRANDE STEEL
P.O. BOX 5178
MCALLEN, TX 78502

FELIX CRUZ
956-787-3700 FAX 956-787-3714

GERONIMO GALVAN
800-460-9089 FAX 956-702-4437

2623 17425207986
TEXAS STEEL
333 45TH ST
CORPUS CHRISTI, TX 78405

2271 742704851
U.S. HERR INDUSTRIAL COMPANY
3498 BURTON DRIVE
BROWNSVILLE, TX 78521

MARK HOLSONBACK
800-456-9057 FAX 361-884-0430

IRMA HERRERA
956-504-9450 FAX 956-504-9451

567 74-2204771
WURTH ADAMS NUT & BOLT INC.
4403 W. MILITARY HWY
SUITE 500A
MCALLEN, TX 78503-8844
ERNESTO GONZALEZ
956-687-9400 FAX 956-687-9409

Vendors Printed: 23

APPROVAL OF 2011-2012 COMMITMENT FOR PEIMS SERVICES COOPERATIVE

Superintendent's Recommendation

That the Board of Trustees approve the 2011-2012 Commitment for PEIMS Services Cooperative with Region One ESC.

Rationale

Region One Education Service Center provides assistance, support and training as described in the attached PEIMS Cooperative Schedule of Services. The projected cost for 2011-2012 school year services will be a total of \$2000.00

User Department

This item was requested by Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations.

Budgetary Information

Pending Board Approval of 2011-2012 budget.

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
199-41-6239-63-734-299	Region One Services	2,000	0	0	2,000
	Total	2,000	0	0	2,000

Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia

Board Policy Reference

This is in accordance with Board Policy CH(Local) Purchasing and Acquisition.

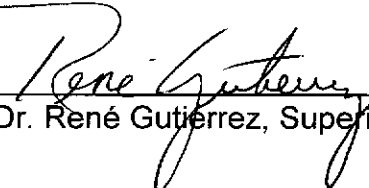
Prepared by:

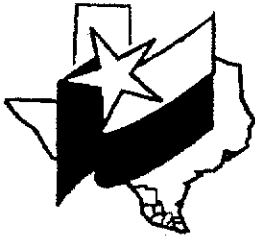

Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Business & Operations

Recommended By:

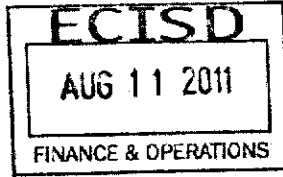

Dr. René Gutiérrez, Superintendent of Schools



Region One Education Service Center

1900 West Schunior • Edinburg, Texas 78541 • Phone: (956) 984-6000 Fax: (956) 984-6299

Jack C. Damron
Executive Director



July 15, 2011

Dr. Rene Gutierrez, Superintendent
Edinburg CISD
411 N. 8th St.
Edinburg, Texas 78540

Dear Dr. Gutierrez,

As we approach a new fiscal school year, we encourage you to renew your PEIMS cooperative membership. As a member of the coop, you continue to take advantage of uninterrupted ESC PEIMS services. To guarantee all the services provided in the past, we encourage your district to continue participation in this cooperative.

Attached you will find a summary of PEIMS cooperative services. A commitment form has also been attached. Please return the signed form to Region One Education Service Center on or before September 30, 2011. If you have any questions, please contact Mary Trevino-Cortez at (956) 984-6096. Thank you for your continued support.

Sincerely,

Adrian Garcia, Administrator
Information Technology

cc Attachments
Mary Trevino-Cortez, PEIMS Coordinator
District PEIMS Coordinator

Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender, or disability.

EXHIBIT _____

REGION ONE EDUCATION SERVICE CENTER
SCHOOL DISTRICT COMMITMENT FORM FOR
PEIMS SERVICES COOPERATIVE
2011-2012

DISTRICT EDINBURG CISD

For ESC Use Only
Revenue Account
199-00-5729-00-235-200

This commitment form is an agreement for Region One Education Service Center to provide assistance, support and training as described in our attached PEIMS Cooperative Schedule of Services. In return for services, the district will commit to payment of fees as stated below.

Cooperative Cost \$2000.00

Superintendent's Signature _____

Please return by September 30, 2011 to: Region One Education Service Center
Information Technology
PEIMS Department
1900 W. Schunior
Edinburg, TX 78541

EXHIBIT _____

PEIMS Cooperative Schedule of Services

State required services include:

Regional Training at the ESC
Annual training in Fall
Edit+ Training
Annual spring meeting

Technical phone support for:

Data standards
Edit+ usage, reports, and errors
Student Attendance Accounting Manual
PID
TEA audits

PEIMS Cooperative services include but are not limited to:

Data Analysis
Review reports/data to find anomalies in the data
Ad hoc reports

PEIMS Web Page

Regional database for 5 years

Region One Handbook

Student, staff, finance and attendance code table sheets

Maintenance of official historical PEIMS data files for 5 years

Fall custom reports

Dual Enrollment
Dual Employment
Leavers found enrolled
LEP with home language of English
LEP students not served in Bil/ESL
PK not LEP or economic disadvantaged
LEP and not at-risk
Enrollment comparison
Cumulative enrollment by district/campus
Career and Technology Indicator Counts
Disaggregation of data
Campus
District

EXHIBIT _____

County
ESC
Disaggregation comparison
Professional staff years experience comparison
Analysis of submission status

Fall Custom Reports Review/Meeting in December

Mid-year custom reports
Financial Analysis
Comparison of audit report

Summer custom reports
Dual Enrollment
Discipline code 50-60
Disciplinary action reason summary
Disciplinary action code summary
Discipline mandatory expellable offense and not expelled or placed
Discipline expelled without mandatory expellable offense
Discipline suspended with 0 days absent
Discipline out of school suspension >3 days
Discipline special ed referrals more than 10 days
Discipline less than 10 years and not a violation of code of conduct
Discipline expelled under 10 years of age
Discipline less than 7 years of age and place in DAEP
Discipline disruptive behavior
Ineligible for PK with PK eligible days
Ineligible students at snapshot with eligible days
Parental denial with bilingual days

APPROVAL OF BID 10-156, MOVING PORTABLE BUILDINGS, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Moving Portable Buildings, which is indicated in the attached renewal forms.

Rationale

This bid has a renewal option. Mr. Robert J. Saenz and the awarded vendors have agreed in writing to continue this bid for an additional term contract at no increase in cost to the district. Portable buildings are relocated from time to time due to enrollment growth, re-zoning, and other needs of the district.

The administration sought competitive sealed bids for Moving Portable Buildings. Bid opening was held at the Administration Building on May 24, 2010, at 3:00 P.M., where two (2) proposals were opened.

Budgetary Information

Approximate Total Award Recommendation \$50,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6299-63-936-199000	Misc Contracted Services	669,701.00	91,108.59	578,168.29	424.12
TOTAL		669,701.00	91,108.59	578,168.29	424.12 *

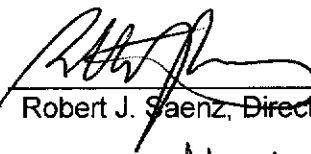
* Pending Board approval 2011-2012 budget

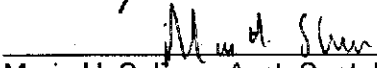
Resource Personnel

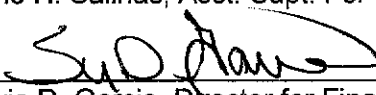
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		

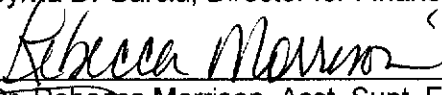
Board Policy Reference

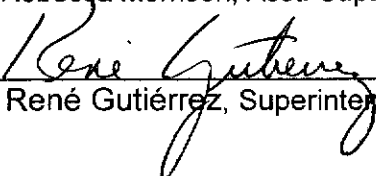
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Robert J. Saenz, Director of Maintenance/Facilities

Approved by: 
 Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director for Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
Bid 10-156, Moving Portable Buildings
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance and Facilities department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$40,000.00
6. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Iglesias Bros. House Movers 4704 E. Richardson Road Edinburg, TX 78542 Contact: Jose L. Iglesias PH: 956-383-1456 FAX: 956-287-1126	\$50,000.00
ESTIMATED AWARD RECOMMENDATION	\$50,000.00

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
CONTROL: 10 MOVING
MOVING PORTABLE BUILDINGS
FOR THE PERIOD 09/01/10 THRU 08/31/11

PAGE 2

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
962-57-10010-5	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 20' X 30', within school campus	BID 10-156	2200.00/EACH
962-57-10015-4	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 20' X 30', outside school campus, under 5 miles	BID 10-156	3000.00/EACH
962-57-10020-4	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 20' X 30', outside school campus, over 5 miles	BID 10-156	3000.00/EACH
962-57-10025-3	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 32', within school campus	BID 10-156	2200.00/EACH
962-57-10030-3	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 32', outside school campus, under 5 miles	BID 10-156	3000.00/EACH
962-57-10035-2	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 32', outside school campus, over 5 miles	BID 10-156	3000.00/EACH
962-57-10040-2	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 40', within school campus	BID 10-156	2800.00/EACH
962-57-10045-1	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 40', outside school campus, under 5 miles	BID 10-156	3600.00/EACH
962-57-10050-1	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 40', outside school campus, over 5 miles	BID 10-156	3600.00/EACH
962-57-10055-0	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' X 56', within school campus	BID 10-156	3800.00/EACH
962-57-10060-0	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' x 56', outside school campus, under 5 miles	BID 10-156	4800.00/EACH
962-57-10065-9	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' x 56', outside school campus, over 5 miles	BID 10-156	4800.00/EACH
962-57-10070-9	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' x 60', within school campus	BID 10-156	3800.00/EACH
962-57-10075-8	1165	IGLESIAS HOUSE MOVERS MOVING PORTABLE BUILDING, 24' x 60', outside school campus, under 5 miles	BID 10-156	4800.00/EACH

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
CONTROL: 10 MOVING
MOVING PORTABLE BUILDINGS
FOR THE PERIOD 09/01/10 THRU 08/31/11

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
-----	-----	-----	-----	-----
962-57-10080-8	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4800.00/EACH
		MOVING PORTABLE BUILDING, 24' x 60', outside school campus, over 5 miles		
962-57-10085-7	1165	IGLESIAS HOUSE MOVERS	BID 10-156	3800.00/EACH
		MOVING PORTABLE BUILDING, 24' x 64', within school campus		
962-57-10090-7	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4800.00/EACH
		MOVING PORTABLE BUILDING, 24' x 64', outside school campus, under 5 miles		
962-57-10095-6	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4800.00/EACH
		MOVING PORTABLE BUILDING, 24' x 64', outside school campus, over 5 miles		
962-57-10100-4	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4800.00/EACH
		MOVING PORTABLE BUILDING, 24' x 72', within school campus		
962-57-10105-3	1165	IGLESIAS HOUSE MOVERS	BID 10-156	6500.00/EACH
		MOVING PORTABLE BUILDING, 24' x 72', outside school campus, under 5 miles		
962-57-10110-3	1165	IGLESIAS HOUSE MOVERS	BID 10-156	6500.00/EACH
		MOVING PORTABLE BUILDING, 24' x 72', outside school campus, over 5 miles		
962-57-10115-2	1165	IGLESIAS HOUSE MOVERS	BID 10-156	3200.00/EACH
		MOVING PORTABLE BUILDING, 28' x 40', within school campus		
962-57-10120-2	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4300.00/EACH
		MOVING PORTABLE BUILDING, 28' x 40', outside school campus, under 5 miles		
962-57-10125-1	1165	IGLESIAS HOUSE MOVERS	BID 10-156	4300.00/EACH
		MOVING PORTABLE BUILDING, 28' x 40', outside school campus, over 5 miles		
962-57-10130-1	1165	IGLESIAS HOUSE MOVERS	BID 10-156	700.00/EACH
		PORTABLE STORAGE UNITS, building less than 200 square feet		
962-57-10135-0	1165	IGLESIAS HOUSE MOVERS	BID 10-156	700.00/EACH
		PORTABLE STORAGE UNITS, building less than 400 square feet		



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
DRAWER 990
EDINBURG, TEXAS 78540
PHONE: (956) 289-2311
FAX (956) 383-7687



MEMORANDUM

Date: February 28, 2011
TO: Robert J. Saenz, Director of Maintenance & Facilities
FROM: Jacqueline Kingan, Senior Buyer *R*
SUBJECT: RENEWAL OF BID 10-156, MOVING PORTABLE BUILDINGS

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

[Handwritten signature] 3-1-11

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU!

RECEIVED - RCVA *R*

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 411 North 8th/DRAWER 990
 EDINBURG, TEXAS 78541
 PHONE: (956) 289-2311
 FAX (956) 383-7687**



March 8, 2011

Dear Apolinar Iglesias;
Iglesias Bros. House Movers

FAX: 956-287-1126

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 10-156, MOVING PORTABLE BUILDINGS**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *[Signature]*, per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Iglesias Bros. House Movers
Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT

APPROVAL OF BID 11-159, SMART BOARD INTERACTIVE WHITEBOARDS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Smart Boards Interactive Whiteboards, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Smart Boards Interactive Whiteboards. Bid opening was held at the Administration Building on May 9, 2011, at 4:00 P.M., where four (4) proposals were opened. Smart Board Interactive whiteboards assist students in developing motor skills while providing universal accessibility. The Boards are touch sensitive and therefore accessible to all users, regardless of skill level or physical dexterity. The Smart Board Interactive Whiteboards will be used by students with disabilities in grades 6-12.

User Department

This bid was requested by Alida Suarez, Director of Special Education.

Budgetary Information

Estimated Award Recommendation **\$32,496.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
224-11-6397-00-XXX-123045	Fixed Assets-Inventory Item	31,098.00	0.00	0.00	31,098.00
225-11-6397-00-XXX-123045	Fixed Assets-Inventory Item	10,900.00	0.00	0.00	10,900.00
TOTAL		41,998.00	0.00	0.00	41,998.00

Resource Personnel

Dr. René Gutiérrez
Maria Luisa Guerra
Kay W. Green

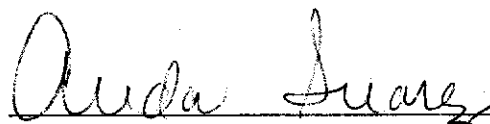
Dr. Rebecca Morrison
Alida Suarez

Sylvia D. Garcia
Amaro Tijerina

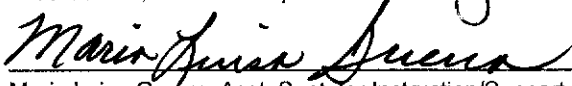
Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:


Alida Suarez, Director of Special Education

Approved by:


Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv

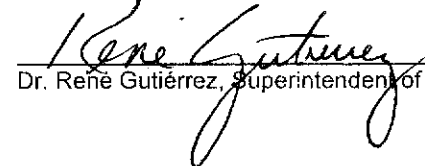
Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

Notes for Bid Tabulation
Bid 11-159, Smart Boards Interactive Whiteboards
August 23, 2011

1. **USER DEPARTMENT:** This bid was requested by the Special Education Department. Alida Suarez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a one time purchase.
3. **BID EVALUATION:** This bid was evaluated by Alida Suarez. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Special Education Department will prepare the purchase order following the Board of Trustees approval.
5. **TOTAL AWARD RECOMMENDATION:**

VENDOR	TOTAL RECOMMENDATION
Aisys Consulting, LLC 1217 East Hackberry McAllen, TX 78501 PH: 956-686-0101 FX: 956-686-0106	\$32,496.00
TOTAL AWARD	\$32,496.00

EXHIBIT _____

REQ NO: 730-9-52	AISYS CONSULTING, LLC MCALLEN TX 78501	eINSTRUCTION DENTON TX 76201	eINSTRUCTION DENTON TX 76201
PAGE/PART: 1/1	DELIVERY DATE:		
BUYER: KAY GREEN	DELIVERY DAYS: 15	10	10
OPEN DATE: 05/09/11	TERMS: NET 30	NET 30	NET 30
OPEN TIME: 4:00p	OTHER 1: JUAN M CORTINA	TIM TORNO	TIM TORNO
REQUESTED:	OTHER 2:		
ENTERED: 03/30/11	NOTE:		
PRINTED: 06/01/11	CODES:		

1 SMART BOARD 42"W X 32"H X 5-1/2"D INTERACTIVE WHITEBOARD	24 EA	16224.00* A ✓	20400.00	NB
2 PORTABLE FLOOR STAND FOR SMART BOARD * Lightweight and mobile	24 EA	7200.00 A ✓	6000.00*	NB
3 INTEGRATION SERVICE INCLUDES: INSTALLATION OF SOFTWARE,	24 EA	2280.00 A ✓	1920.00*	NB
4 SYSTEM AND EQUIPMENT TRAINING SESSION 4 HOURS LONG	2 EA	1200.00* A ✓	NB	NB
5 SMART RESPONCE LE 32 PACK FOR SPECIAL EDUCATION * Interactive response	2 EA	2998.00 A ✓	2520.00*	3800.00
6 SMART RESPONCE LE RECEIVER * Receive instant feedback and stay engaged in	8 EA	2594.00 A ✓	1600.00T	1600.00T

EST: 0.00 REQUISITION TOTAL 32496.00 LT 32440.00 NI 5400.00 NI

Award Recommendation

\$32,496.00

-0-

-0-

ITEM COMMENTS

ITEM# VENDOR COMMENT

"NO BID" AND LATE RESPONSES

CODE DEFINITIONS

901 382 AUDIO VISUAL AIDS CORP

- * Low Bid On Item
- A AWARD RECOMMENDATION
- LT Low Total
- NB No Bid
- NI DidNot Bid All Items
- T Tie

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT VENDOR 4 (9452)
EXTENDED AMOUNT ANALYSIS

PROCOMPUTING CORPORATION
CARROLLTON TX 75006

REQ NO: 730-9-52
PAGE/PART: 1/2
BUYER: KAY GREEN
OPEN DATE: 05/09/11
OPEN TIME: 4:00p
REQUESTED:
ENTERED: 03/30/11
PRINTED: 06/01/11

DELIVERY DATE:
DELIVERY DAYS: 10
TERMS: NET 30
OTHER 1: MICHAEL MCKINSTRY
OTHER 2:
NOTE:
CODES:

1 SMART BOARD 42"W X 32"H X 5-1/2"D INTERACTIVE WHITEBOARD	24 EA	139056.00	
2 PORTABLE FLOOR STAND FOR SMART BOARD * Lightweight and mobile	24 EA		NB
3 INTEGRATION SERVICE INCLUDES: INSTALLATION OF SOFTWARE,	24 EA		NB
4 SYSTEM AND EQUIPMENT TRAINING SESSION 4 HOURS LONG	2 EA		NB
5 SMART RESPONCE LE 32 PACK FOR SPECIAL EDUCATION * Interactive response	2 EA	3398.00	
6 SMART RESPONCE LE RECEIVER * Receive instant feedback and stay engaged in	8 EA		NB

EST: 0.00 REQUISITION TOTAL 142454.00 NI

Award Recommendation

-0-

EXHIBIT _____

730-52, SMART BOARDS INTERACTIVE WHITE

7905 1-34-2040451-2 8598
 AISYS CONSULTING, LLC ATLANTA PROFESSIONAL ELECTRONI
 1217 E. HACKBERRY AVENUE 5600 OAKBROOK PARKWAY,
 MCALLEN, TX 78501 SUITE 250
 NORCROSS, GA 30093

JOEL HERNANDEZ
 956-686-0101 FAX 956-686-0106 770-242-6900 FAX 770-242-6999

382 1-74-12599015 8595
 AUDIO VISUAL AIDS CORP AUDIO/VIDEO SPEC. INC.
 2903 NORTH FLORES STREET 5620 HEEBE STREET
 SAN ANTONIO, TX 78212 HARAHAN, LA 70123

RUDY RUBIO, JR.
 800-422-1282 FAX 800-422-1282 504-304-3220 FAX 504-304-3439

96 1-74-1995484 720 25-1448101
 BEAR AUDIO VISUAL INC BERNIE'S PHOTO CENTER, INC
 P.O. BOX 100927 aka PITTSBURGH CAMERA EXCHANGE
 SAN ANTONIO, TX 78201 525 EAST OHIO ST.
 PITTSBURGH, PA 15212
 LOU MANGIONE
 800-621-2327 FAX 210-735-5331 800-346-8884 FAX 412-231-1217

434 1-74-16756785 2332 41-1234968
 CIRCLE INDUSTRIES INC DIGI-KEY CORPORATION
 815 WEST TYLER 701 BROOKS AVENUE SOUTH
 HARLINGEN, TX 78550 THIEF RIVER FALLS, MN 56701-06

GARY BISHOP LINDA HESSE
 800-365-8218 FAX 956-423-7246 800-344-4539 FAX 218-681-3380

6215 9479
 INDUSTRIAL AUDIO/VIDEO, INC. JAMBROS TECHNOLOGIES LLC
 P.O. BOX 25127 2010 KATHERINE AVE
 HOUSTON, TX 77265-5127 EDINBURG, TX 78539

TOM AUSTIN ANDIE MEDALLA
 1-800-392-43 FAX 713-524-2823 956-720-4224 FAX E-MAIL

2570 11-2947873 470 742342251
 KELVIN ELECTRONICS KEN BRIDGES AUDIO VIDEO
 280 ADAMS BLVD P.O. BOX 3041
 FARMINGDALE, NY 11735 CORPUS CHRISTI, TX 78404

800-535-8469 FAX 631-756-1763 KEN C. BRIDGES
 800-227-5228 FAX 361-881-9522

1313 34-1843410 768
 MCM ELECTRONICS INC OFFICE COMMUNICATIONS SYSTEMS
 650 CONGRESS PARK DRIVE 1527 W. EXPRESSWAY 83
 CENTERVILLE, OH 45459 SUITE #3 & 4
 WESLACO, TX 78599

BRIAN L. MITCHELL
 800-543-4330 FAX 800-765-6960 956-631-1695 FAX 956-973-8169

174 74-2196464 477 44-0571707
 OFFICE EQUIPMENT COMPANY PAXTON/PATTERSON LLC
 220 S. K 7523 S. SAYRE AVENUE
 SUITE A CHICAGO, IL 60638
 MCALLEN, TX 78501

JOHN NASSIFF BRIAN DESOTO
 956-686-8315 FAX 956-686-1171 800-323-8484 FAX 708-594-1907

730-52, SMART BOARDS INTERACTIVE WHITE

8471 20-8398984
PRIORITY TECHNOLOGY SERVICES
7941 KATY FREEWAY #315
HOUSTON, TX 77024

8594
PROFESSIONAL AUDIO/VIDEO SERVI
6420 RICHMOND AVE. #156
HOUSTON, TX 77057

MATTHEW D COLLETTI
281-831-9983 FAX 713-774-1302

713-266-9511 FAX 713-266-9521

9501
SCIENCE PURCHASE.COM
DIVISION OF RSR ELECTRONICS IN
900 HART STREET
RAHWAY, NJ 07065
JAI GULATI
800-972-2225 FAX 732-381-1572

4733 751218029
TEACHING SYSTEMS, INC
4601 HOLLOW TREE DRIVE
SUITE #111
ARLINGTON, TX 76018
KIMBERLY SCHWARTZ
800-762-4133 FAX 817-465-8184

3166 74-2027085-6
TECHNICAL LABORATORY SYSTEMS
P O BOX 218609
HOUSTON, TX 77218

9827
TELE-PRO COMMUNICATIONS
3315 NORTH WARE RD.
MCALLEN, TX 78501

TIMOTHY M. BROWN
800-445-1088 FAX 281-391-1113

956-618-2360 FAX 956-686-0422

8596
VIDEO TECH
535 SILVER SLIPPER LANE
TALLAHASSEE, FL 32303

Vendors Printed: 23

850-386-4827 FAX 850-386-1841

APPROVAL OF BID 11-203, PRINT SHOP PAPER AND SHOP SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Print Shop Paper and Shop Supplies, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the District.

Rationale

The administration sought competitive sealed bids for Print Shop Paper and Shop Supplies. The bid opening was held at the Administration building on June 28, 2011 at 3:00 P.M., where four (4) proposals were received. The paper is used for the printing needs of the entire Edinburg School District.

User Department

This item was requested by Hector Luna, Print Shop Manager/Instructor and Griselda Quintanilla, Director of Career and Technical Education Department.

Budgetary Information

Estimated Award Recommendation \$60,028.96

Account	Appropriations	Encumbrance	Expenditure	Balance
752-12-6399-00-820-199000	57,193.00	30.00	57,062.81	100.19
TOTAL	57,193.00	30.00	57,062.81	100.19 *


* Pending approval of 2011-2012 budget by the School Board.

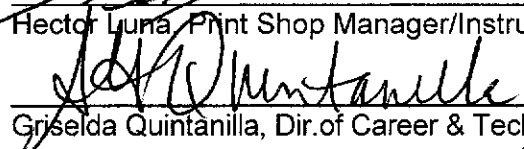
Resource Personnel

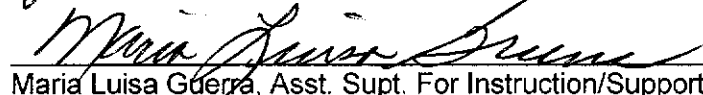
Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Griselda Quintanilla	Kay W. Green
Sylvia D. Garcia	Hector Luna	

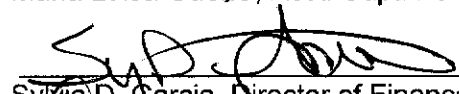
Board Policy Reference and Compliance

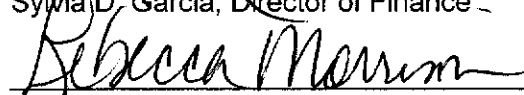
This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Hector Luna, Print Shop Manager/Instructor

Requested by: 
Griselda Quintanilla, Dir. of Career & Technical Edu. Dept.

Approved by: 
Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

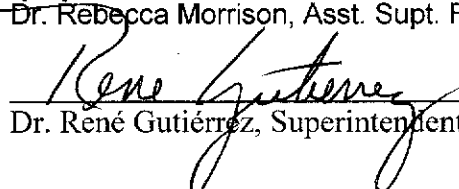
Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

Notes for Tabulation
Bid 11-203, Print Shop Paper and Shop Supplies
August 23, 2011

1. **USER DEPARTMENT:** This bid was requested by the Print Shop Department, Mrs. Griselda Quintanilla will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract that begins September 1, 2011 or soon thereafter and ending August 31, 2012 with an option to renew for an additional contract period.
3. **BID EVALUATION:** This bid was evaluated by Hector Luna, Manager/Instructor of the Print Shop Department. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Print Shop Department will prepare purchase orders following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST TERM PERIOD:** **\$54,598.00**
6. **AWARD RECOMMENDATION:**

VENDORS	AWARD RECOMMENDATION
Western Paper Company	\$50,016.64
Xerox	\$7,120.52
Gateway Printing & Office	\$2,891.80
TOTAL AWARD RECOMMENDATION	\$60,028.96

7. **BID EVALUATION NOTES:**

- A – Award Recommendation to lowest and most advantageous bidder.
- B – Vendor's Stipulation must purchase 90 cases per order.

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 1 (6614)

VENDOR 2 (4897)

VENDOR 3 (217)

WESTERN PAPER CO
AUSTIN TX 78744

XEROX CORPORATION
LEWISVILLE TX 75057

GATEWAY PRINTING & OFFICE
EDINBURG TX 78539

CONTROL: 11 PRINTSHOP
PAGE/PART: 5/1
BUYER: KAY GREEN
OPEN DATE: 06/28/11
EFFECTIVE: 09/01/11
EXPIRATION: 08/31/12
ENTERED: 06/29/11
PRINTED: 07/28/11

DELIVERY DAYS: 14
TERMS: NET 30
OTHER 1: RICHARD E FRANCO
OTHER 2:
NOTE:
CODES:

5
NET 30
KIRSTEN FOLEY

10
NET 30
BUTCH SHOOK

655-71-51050-5	PINK, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	111.30* A ✓	155.96	NB
655-71-51060-4	WHITE TAG, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	164.40* A ✓	NB	NB
655-71-51070-3	CANARY, C-F & B CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	173.10* A ✓	253.40	NB
655-71-51080-2	WHITE, CB CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	178.70* A ✓	NB	NB
655-71-51090-1	BLUE, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	141.50* A ✓	NB	NB
655-71-51100-8	CANARY, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	141.50* A ✓	NB	NB
655-71-51110-7	GOLDENROD, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	141.50* A ✓	NB	NB
655-71-51120-6	GREEN, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	141.50* A ✓	NB	NB
655-71-51130-5	PINK, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	141.50* A ✓	NB	NB
655-71-61010-7	BLUE, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61020-6	BUFF, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61030-5	CANARY, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61040-4	CHERRY, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61050-3	CREAM/IVORY, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61060-2	GRAY, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61070-1	GREEN, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61080-0	PEACH/SALMON, 22-1/2" X 35", 110 LB.	10 CTN	1163.80* A ✓	NB	NB
655-71-61090-9	WHITE, 22-1/2" X 35", 110 LB.	20 CTN	2216.00* A ✓	NB	NB

CONTROL TOTAL 61888.08 NI

12818.80 NI

15262.90 NI

Award Recommendation

\$ 50,016.64

\$ 7,120.52

\$ 2,891.80

EXHIBIT

STANDARD STATIONERY SUPPL
 WHEELING IL 60090

CONTROL: 11 PRINTSHOP
 PAGE/PART: 5/2 DELIVERY DAYS: 10
 BUYER: KAY GREEN TERMS: NET 30
 OPEN DATE: 06/28/11 OTHER 1: DAVID WILSON
 EFFECTIVE: 09/01/11 OTHER 2:
 EXPIRATION: 08/31/12 NOTE:
 ENTERED: 06/29/11 CODES:
 PRINTED: 07/28/11

655-71-51050-5 PINK, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51060-4 WHITE TAG, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51070-3 CANARY, C-F & B CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51080-2 WHITE, CB CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-51090-1 BLUE, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-51100-8 CANARY, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-51110-7 GOLDENROD, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-51120-6 GREEN, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-51130-5 PINK, CF CARBONLESS PAPER, 8-1/2" x 14",	2 CTN	NB
655-71-61010-7 BLUE, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61020-6 BUFF, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61030-5 CANARY, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61040-4 CHERRY, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61050-3 CREAM/IVORY, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61060-2 GRAY, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61070-1 GREEN, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61080-0 PEACH/SALMON, 22-1/2" X 35", 110 LB.	10 CTN	NB
655-71-61090-9 WHITE, 22-1/2" X 35", 110 LB.	20 CTN	NB

CONTROL TOTAL 4607.00 NI

Award Recommendation

-0-

CONTROL: 11 PRINTSHOP	WESTERN PAPER CO	XEROX CORPORATION	GATEWAY PRINTING & OFFICE
PAGE/PART: 1/1	AUSTIN TX 78744	LEWISVILLE TX 75057	EDINBURG TX 78539
BUYER: KAY GREEN	DELIVERY DAYS: 14	5	10
OPEN DATE: 06/28/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 09/01/11	OTHER 1: RICHARD E FRANCO	KIRSTEN FOLEY	BUTCH SHOOK
EXPIRATION: 08/31/12	OTHER 2:		
ENTERED: 06/29/11	NOTE:		
PRINTED: 07/28/11	CODES:		

310-30-25010-9	A-6 Bluestone, Parchment Envelopes, 250 per box, 4 boxes per carton MUST BE DOMTAR SKYSTONE BRAND	16 BOX	310.24* A ✓	NB	NB
310-30-25020-8	A-6 Natural Parchment Envelopes, 250 per box, 4 boxes per carton ** MUST BE DOMTAR SKYSTONE	16 BOX	261.44* A ✓	NB	NB
310-30-35010-7	A-6 White Linen Envelopes, 250 per box, 4 boxes per carton	24 BOX	352.80* A ✓	NB	NB
310-30-40015-9	#1024 Linen Envelopes, 500 per box, 5 boxes per carton	20 BOX	555.40* A ✓	NB	NB
310-30-50010-7	#1024 Plain Envelopes, No windows, Sub. 24 #10, 500 per box, 5 boxed per carton OSDS (Open Side)	400 BOX	3784.00	NB	2744.00* A ✓
310-30-50020-6	#1024 Plain Envelopes, Legal size, With windows, Sub. 24 #10, 500 per box, 5 boxes per	200 BOX	2218.00 A ✓	NB	2640.00
310-30-50030-5	WHITE OPEN END CATALOG ENVELOPES, ** NO GUM ** NO CLASP, Flap extended, 6" X 9", 24 lb.	20 CTN	340.00	NB	147.80* A ✓
640-25-15010-9	Letter size, 17-1/4" x 11-1/4" x 10-3/4", 25 per bundle	10 BUND	370.00* A ✓	NB	NB
640-25-25015-6	Legal size, 17-1/4" x 14-1/4" x 10-3/4", 25 per bundle	10 BUND	490.00* A ✓	NB	NB
640-87-45020-7	CHIPBOARD, 22-1/2 X 34-1/2	8 BUND	360.64* A ✓	NB	NB
645-10-23010-1	CANARY, 8-1/2" x 11"	10 CASE	459.50	451.50* A ✓	543.50
645-10-23020-0	YELLOW, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23030-9	GREEN, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23040-8	ORCHID, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23050-7	SALMON, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23060-6	BLUE, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23070-5	GOLDENROD, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23090-3	PINK, 8-1/2" x 11"	8 CASE	367.60	361.20* A ✓	434.80

STANDARD STATIONERY SUPPL
 WHEELING IL 60090

CONTROL: 11 PRINTSHOP
 PAGE/PART: 1/2 DELIVERY DAYS: 10
 BUYER: KAY GREEN TERMS: NET 30
 OPEN DATE: 06/28/11 OTHER 1: DAVID WILSON
 EFFECTIVE: 09/01/11 OTHER 2:
 EXPIRATION: 08/31/12 NOTE:
 ENTERED: 06/29/11 CODES:
 PRINTED: 07/28/11

310-30-25010-9	A-6 Bluestone, Parchment Envelopes, 250 per box, 4 boxes per carton MUST BE DOMTAR SKYSTONE BRAND	16 BOX	NB
310-30-25020-8	A-6 Natural Parchment Envelopes, 250 per box, 4 boxes per carton ** MUST BE DOMTAR SKYSTONE	16 BOX	NB
310-30-35010-7	A-6 White Linen Envelopes, 250 per box, 4 boxes per carton	24 BOX	NB
310-30-40015-9	#1024 Linen Envelopes, 500 per box, 5 boxes per carton	20 BOX	NB
310-30-50010-7	#1024 Plain Envelopes, No windows, Sub. 24 #10, 500 per box, 5 boxed per cartonOSDS (Open Side	400 BOX	2748.00
310-30-50020-6	#1024 Plain Envelopes, Legal size, With windows, Sub. 24 #10, 500 per box, 5 boxes per	200 BOX	1582.00* B
310-30-50030-5	WHITE OPEN END CATALOG ENVELOPES, ** NO GUM ** NO CLASP, Flap extended, 6" X 9", 24 lb.	20 CTN	277.00
640-25-15010-9	Letter size, 17-1/4" x 11-1/4" x 10-3/4", 25 per bundle	10 BUND	NB
640-25-25015-6	Legal size, 17-1/4" x 14-1/4" x 10-3/4", 25 per bundle	10 BUND	NB
640-87-45020-7	CHIPBOARD, 22-1/2 X 34-1/2	8 BUND	NB
645-10-23010-1	CANARY, 8-1/2" x 11"	10 CASE	NB
645-10-23020-0	YELLOW, 8-1/2" x 11"	8 CASE	NB
645-10-23030-9	GREEN, 8-1/2" x 11"	8 CASE	NB
645-10-23040-8	ORCHID, 8-1/2" x 11"	8 CASE	NB
645-10-23050-7	SALMON, 8-1/2" x 11"	8 CASE	NB
645-10-23060-6	BLUE, 8-1/2" x 11"	8 CASE	NB
645-10-23070-5	GOLDENROD, 8-1/2" x 11"	8 CASE	NB
645-10-23090-3	PINK, 8-1/2" x 11"	8 CASE	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (6614)	VENDOR 2 (4897)	VENDOR 3 (217)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 PRINTSHOP	WESTERN PAPER CO	XEROX CORPORATION	GATEWAY PRINTING & OFFICE
PAGE/PART: 2/1	AUSTIN TX 78744	LEWISVILLE TX 75057	EDINBURG TX 78539
BUYER: KAY GREEN	DELIVERY DAYS: 14	5	10
OPEN DATE: 06/28/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 09/01/11	OTHER 1: RICHARD E FRANCO	KIRSTEN FOLEY	BUTCH SHOOK
EXPIRATION: 08/31/12	OTHER 2:		
ENTERED: 06/29/11	NOTE:		
PRINTED: 07/28/11	CODES:		

645-10-23100-0	BUFF, 8-1/2" X 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-23140-6	CHERRY, 8-1/2" X 11"	8 CASE	367.60	361.20* A ✓	434.80
645-10-25010-9	YELLOW, 8-1/2" X 14"	8 CASE	512.00* A ✓	NB	555.20
645-10-25020-8	YELLOW, 8-1/2" X 14"	8 CASE	493.20* A ✓	NB	555.20
645-10-25030-7	GREEN, 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-10-25040-6	ORCHID, 8-1/2" X 14"	6 CASE	369.90* A ✓	NB	416.40
645-10-25050-5	SALMON, 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-10-25060-4	BLUE, 8-1/2" X 14"	6 CASE	369.90* A ✓	NB	416.40
645-10-25070-3	GOLDENROD, 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-10-25080-2	IVORY, 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-10-25090-1	PINK, 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-10-25100-8	BUFF, 8-1/2" X 14"	6 CASE	384.00	367.92* A ✓	NB
645-10-25110-7	GRAY, 8-1/2" X 14"	6 CASE	384.00	367.92* A ✓	416.40
645-10-25130-5	CHERRY, 8-1/2" X 14"	6 CASE	384.00	367.92* A ✓	416.40
645-10-25131-3	CANARY 8-1/2" X 14"	6 CASE	369.90	367.92* A ✓	416.40
645-25-10010-9	BUSINESS CARD BOXES, 250 cards per box MUST PURCHASE \$500.01 XEROX PRODUCTS OR ADD	2 CTN	291.00	42.72* A ✓	NB
645-25-10020-8	BUSINESS CARD BOXES, 500 cards per box MUST ORDER \$500.01 XEROX PRODUCTS OR ADD \$10.00	2 CTN	317.14	64.22* A ✓	NB
645-30-10010-2	8-1/2" x 11", 2 PART, 5,000 sheets per case	10 CASE	633.00* A ✓	1045.80	NB
645-30-10020-1	8-1/2" x 11", 3 PART, 5,001 sheets per case	10 CASE	712.50* A ✓	1091.30	NB
645-30-10030-0	8-1/2" x 11", 4 PART, 5,000 sheets per case	10 CASE	762.00* A ✓	1194.90	NB
645-30-10040-9	8-1/2" x 11", 5 PART, 5,000 sheets per case	10 CASE	788.50* A ✓	1230.60	NB
645-30-15010-7	9" X 11", 2 PART, NCR, 5,000 sheets per case	10 CASE	889.50* A ✓	NB	NB
645-30-15015-6	9" X 11", 3 PART, NCR, 5,001 sheets per case	10 CASE	1000.50* A ✓	NB	NB
645-30-15020-6	9" X 11", 4 PART, NCR, 5,000 sheets per case	10 CASE	1070.50* A ✓	NB	NB

 STANDARD STATIONERY SUPPL
 WHEELING IL 60090

CONTROL: 11 PRINTSHOP
 PAGE/PART: 2/2 DELIVERY DAYS: 10
 BUYER: KAY GREEN TERMS: NET 30
 OPEN DATE: 06/28/11 OTHER 1: DAVID WILSON
 EFFECTIVE: 09/01/11 OTHER 2:
 EXPIRATION: 08/31/12 NOTE:
 ENTERED: 06/29/11 CODES:
 PRINTED: 07/28/11

645-10-23100-0	BUFF, 8-1/2" X 11"	8 CASE	NB
645-10-23140-6	CHERRY, 8-1/2" X 11"	8 CASE	NB
645-10-25010-9	YELLOW, 8-1/2" X 14"	8 CASE	NB
645-10-25020-8	YELLOW, 8-1/2" X 14"	8 CASE	NB
645-10-25030-7	GREEN, 8-1/2" X 14"	6 CASE	NB
645-10-25040-6	ORCHID, 8-1/2" X 14"	6 CASE	NB
645-10-25050-5	SALMON, 8-1/2" X 14"	6 CASE	NB
645-10-25060-4	BLUE, 8-1/2" X 14"	6 CASE	NB
645-10-25070-3	GOLDENROD, 8-1/2" X 14"	6 CASE	NB
645-10-25080-2	IVORY, 8-1/2" X 14"	6 CASE	NB
645-10-25090-1	PINK, 8-1/2" X 14"	6 CASE	NB
645-10-25100-8	BUFF, 8-1/2" X 14"	6 CASE	NB
645-10-25110-7	GRAY, 8-1/2" X 14"	6 CASE	NB
645-10-25130-5	CHERRY, 8-1/2" X 14"	6 CASE	NB
645-10-25131-3	CANARY 8-1/2" X 14"	6 CASE	NB
645-25-10010-9	BUSINESS CARD BOXES, 250 cards per box MUST PURCHASE \$500.01 XEROX PRODUCTS OR ADD	2 CTN	NB
645-25-10020-8	BUSINESS CARD BOXES, 500 cards per box MUST ORDER \$500.01 XEROX PRODUCTS OR ADD \$10.00	2 CTN	NB
645-30-10010-2	8-1/2" x 11", 2 PART, 5,000 sheets per case	10 CASE	NB
645-30-10020-1	8-1/2" x 11", 3 PART, 5,001 sheets per case	10 CASE	NB
645-30-10030-0	8-1/2" x 11", 4 PART, 5,000 sheets per case	10 CASE	NB
645-30-10040-9	8-1/2" x 11", 5 PART, 5,000 sheets per case	10 CASE	NB
645-30-15010-7	9" X 11", 2 PART, NCR, 5,000 sheets per case	10 CASE	NB
645-30-15015-6	9" X 11", 3 PART, NCR, 5,001 sheets per case	10 CASE	NB
645-30-15020-6	9" X 11", 4 PART, NCR, 5,000 sheets per case	10 CASE	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (6614)	VENDOR 2 (4897)	VENDOR 3 (217)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 PRINTSHOP	WESTERN PAPER CO	XEROX CORPORATION	GATEWAY PRINTING & OFFICE
PAGE/PART: 3/1	AUSTIN TX 78744	LEWISVILLE TX 75057	EDINBURG TX 78539
BUYER: KAY GREEN	DELIVERY DAYS: 14	5	10
OPEN DATE: 06/28/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 09/01/11	OTHER 1: RICHARD E FRANCO	KIRSTEN FOLEY	BUTCH SHOOK
EXPIRATION: 08/31/12	OTHER 2:		
ENTERED: 06/29/11	NOTE:		
PRINTED: 07/28/11	CODES:		

645-30-20016-7	CARBONLESS PAPER, 4 part, 8-1/2" X 14", 5,000 sheets per case	4 CASE	387.84* A ✓	NB	NB
645-30-20026-6	CARBONLESS PAPER, 2 PART, 8-1/2" X 14",	4 CASE	322.08* A ✓	529.48	NB
645-30-20036-5	CARBONLESS PAPER, 3 PART, 8-1/2" X 14",	4 CASE	362.88* A ✓	NB	NB
645-35-40010-1	WHITE KROMEKOTE (CIS) 26" X 40", 10 pt, 400 sheets per carton	18 CASE	4260.96* A ✓	NB	NB
645-51-45010-5	WHITE LINEN TEXT, 23" X 35", 70 LB, 1,250 sheets per case	2 CASE	405.36* A ✓	NB	NB
645-51-50012-3	WHITE LINEN COVER, 26" X 40", 80 LB, 500 sheets per case	18 CASE	4905.00* A ✓	NB	NB
645-68-10010-7	BLUESTONE, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	1682.76* A ✓	NB	NB
645-68-10020-6	NATURAL, PARCHMENT COVER, 23" X 35", 65 LB, 700 SHEETS PER CASE ** MUST BE THIS BRAND NO	4 CASE	1597.96* A ✓	NB	NB
645-68-10030-5	ANCIENT GOLD, PARCHMENT COVER, 23 X 35, 65 LBS, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	695.80* A ✓	NB	NB
645-68-10040-4	GRAY, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	696.00* A ✓	NB	NB
645-68-10060-2	SPRING GREEN, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THE THIS BRAND	2 CASE	673.14* A ✓	NB	NB
645-68-10080-0	AMETHYST, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	2 CASE	NB	NB	NB
645-68-10090-9	SAND, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	696.00* A ✓	NB	NB
645-68-10095-8	WHITE PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST	2 CASE	348.00* A ✓	NB	NB

 STANDARD STATIONERY SUPPL
 WHEELING IL 60090

CONTROL: 11 PRINTSHOP
 PAGE/PART: 3/2 DELIVERY DAYS: 10
 BUYER: KAY GREEN TERMS: NET 30
 OPEN DATE: 06/28/11 OTHER 1: DAVID WILSON
 EFFECTIVE: 09/01/11 OTHER 2:
 EXPIRATION: 08/31/12 NOTE:
 ENTERED: 06/29/11 CODES:
 PRINTED: 07/28/11

645-30-20016-7	CARBONLESS PAPER, 4 part, 8-1/2" X 14", 5,000 sheets per case	4 CASE	NB
645-30-20026-6	CARBONLESS PAPER, 2 PART, 8-1/2" X 14",	4 CASE	NB
645-30-20036-5	CARBONLESS PAPER, 3 PART, 8-1/2" X 14",	4 CASE	NB
645-35-40010-1	WHITE KROMEKOTE (CIS) 26" X 40", 10 pt, 400 sheets per carton	18 CASE	NB
645-51-45010-5	WHITE LINEN TEXT, 23" X 35", 70 LB, 1,250 sheets per case	2 CASE	NB
645-51-50012-3	WHITE LINEN COVER, 26" X 40", 80 LB, 500 sheets per case	18 CASE	NB
645-68-10010-7	BLUESTONE, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	NB
645-68-10020-6	NATURAL, PARCHMENT COVER, 23" X 35", 65 LB, 700 SHEETS PER CASE ** MUST BE THIS BRAND NO	4 CASE	NB
645-68-10030-5	ANCIENT GOLD, PARCHMENT COVER, 23 X 35, 65 LBS, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	NB
645-68-10040-4	GRAY, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	NB
645-68-10060-2	SPRING GREEN, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THE THIS BRAND	2 CASE	NB
645-68-10080-0	AMETHYST, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	2 CASE	NB
645-68-10090-9	SAND, PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST BE THIS BRAND NO	4 CASE	NB
645-68-10095-8	WHITE PARCHMENT COVER, 23" X 35", 65 LB, 800 sheets per case ** MUST	2 CASE	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (6614)	VENDOR 2 (4897)	VENDOR 3 (217)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 PRINTSHOP	WESTERN PAPER CO	XEROX CORPORATION	GATEWAY PRINTING & OFFICE
PAGE/PART: 4/1	AUSTIN TX 78744	LEWISVILLE TX 75057	EDINBURG TX 78539
BUYER: KAY GREEN	DELIVERY DAYS: 14	5	10
OPEN DATE: 06/28/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 09/01/11	OTHER 1: RICHARD E FRANCO	KIRSTEN FOLEY	BUTCH SHOOK
EXPIRATION: 08/31/12	OTHER 2:		
ENTERED: 06/29/11	NOTE:		
PRINTED: 07/28/11	CODES:		

BE THIS BRAND NO

645-71-05000-0	Chadwick Brand 25% cotton, Air dried cockle, 24 lb, (75gsm), 8.5 x 11, 500 sheets per	19 CASE	1784.10* A ✓	NB	NB
655-71-10000-0	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 8.5 x 11, 500 sheets per ream, 10 reams per case	10 CASE	546.40* A ✓	NB	NB
655-71-10010-9	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 8.5 x 14, 500 sheets per ream, 10 reams per case	4 CASE	161.32* A ✓	NB	NB
655-71-10020-8	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 11 x 17, 500 sheets per ream, 10 reams per case	10 CASE	575.60* A ✓	NB	NB
655-71-30000-6	GLAMMA NATURAL CLEAR PAPER, 29 LBS, 23" X 35", 125 M, LONG GRAIN,	2 CASE	NB	NB	NB
655-71-30010-5	SELF-ADHESIVE CAST COATED, SCORE BACK, 17" X 22", 86#	6 CART	1312.50* A ✓	NB	NB
655-71-30020-4	GLOSS FINISH 80# 23" X 35" WHITE,	2 CTN	240.30* A ✓	NB	NB
655-71-40000-4	65 LBS, 23" X 35"	4 CASE	507.52* A ✓	NB	NB
655-71-40005-3	65 LB, 23" X 35"	4 CASE	507.52* A ✓	NB	NB
655-71-40010-3	65 LB, 23" X 35"	4 CASE	507.52* A ✓	NB	NB
655-71-40015-2	65 LB, 23" X 35"	4 CASE	507.52* A ✓	NB	NB
655-71-40020-2	HUSKEY OFFSET WHITE 60#, 17-1/2" X 22-1/2",	4 CTN	476.00* A ✓	NB	NB
655-71-41020-1	175#, 14 POINT, 1/2 CUT, 11-3/4" X 9-1/2", I NEED THEM WITH NO SMEAD, GLOBAL, ETC LOGOS	50 BOX	NB	NB	NB
655-71-51010-9	WHITE, CB CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	141.24* A ✓	196.84	NB
655-71-51020-8	BLUE, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	111.30* A ✓	NB	NB
655-71-51030-7	GLODENROD, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	111.30* A ✓	NB	NB
655-71-51040-6	GREEN, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	111.30* A ✓	NB	NB

EXHIBIT

EXTENDED AMOUNT ANALYSIS

STANDARD STATIONERY SUPPL

WHEELING IL 60090

CONTROL: 11 PRINTSHOP
 PAGE/PART: 4/2 DELIVERY DAYS: 10
 BUYER: KAY GREEN TERMS: NET 30
 OPEN DATE: 06/28/11 OTHER 1: DAVID WILSON
 EFFECTIVE: 09/01/11 OTHER 2:
 EXPIRATION: 08/31/12 NOTE:
 ENTERED: 06/29/11 CODES:
 PRINTED: 07/28/11

BE THIS BRAND NO

645-71-05000-0	Chadwick Brand 25% cotton, Air dried cockle, 24 lb, (75gsm), 8.5 x 11, 500 sheets per	19 CASE	NB
655-71-10000-0	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 8.5 x 11, 500 sheets per ream, 10 reams per case	10 CASE	NB
655-71-10010-9	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 8.5 x 14, 500 sheets per ream, 10 reams per case	4 CASE	NB
655-71-10020-8	MICROPRINT LAZER PAPER, 24 lb, Heavyweight, 11 x 17, 500 sheets per ream, 10 reams per case	10 CASE	NB
655-71-30000-6	GLAMMA NATURAL CLEAR PAPER, 29 LBS, 23" X 35", 125 M, LONG GRAIN,	2 CASE	NB
655-71-30010-5	SELF-ADHESIVE CAST COATED, SCORE BACK, 17" X 22", 86#	6 CART	NB
655-71-30020-4	GLOSS FINISH 80# 23" X 35" WHITE,	2 CTN	NB
655-71-40000-4	65 LBS, 23" X 35"	4 CASE	NB
655-71-40005-3	65 LB, 23" X 35"	4 CASE	NB
655-71-40010-3	65 LB, 23" X 35"	4 CASE	NB
655-71-40015-2	65 LB, 23" X 35"	4 CASE	NB
655-71-40020-2	HUSKEY OFFSET WHITE 60#, 17-1/2" X 22-1/2",	4 CTN	NB
655-71-41020-1	175#, 14 POINT, 1/2 CUT, 11-3/4" X 9-1/2", I NEED THEM WITH NO SMEAD, GLOBAL, ETC LOGOS	50 BOX	NB
655-71-51010-9	WHITE, CB CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51020-8	BLUE, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51030-7	GLODENROD, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB
655-71-51040-6	GREEN, CF CARBONLESS PAPER, 8-1/2" x 11",	2 CTN	NB

APPROVAL OF GODIRECT 11-222, APPLE IPOD TOUCH FOR FEDERAL PROGRAMS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the DIR quote for the Apple iPod Touch from the State of Texas Department of Information Resources.

Rationale

The iPod Touch purchased through Department of Information Resources (DIR) meet all bidding requirements. The State of Texas has awarded Apple a contract that is available to the District.

The Federal Programs and Bilingual/ESL Departments are requesting to purchase iPod Touches as part of the district's reading initiative for children in grades K to 12. Our district will be using these iPod Touches along with TANGO, a software program to collect student data for the Tejas LEE assessment.

The DIR program was established under Chapter 2054, Texas Education Code. DIR is a cooperative contracts program that provides a channel for procurement of Information Technology Resources. It enables government entities to pool their purchasing power to drive down IT costs. http://www.dir.state.tx.us/dir_overview/index.htm

Budgetary Information

AWARD RECOMMENDATION: \$24,666.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
161-11-6397-00-999-130-145	Fixed Assets	26,000.00	0.00	0.00	26,000.00
TOTAL		26,000.00	0.00	0.00	26,000.00

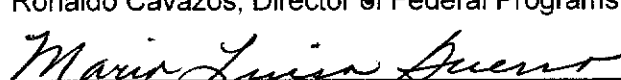
Resource Personnel

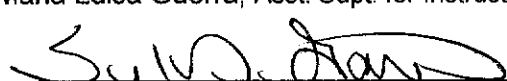
Dr. René Gutiérrez	Maria Luisa Guerra	Claudina E. Longoria
Dr. Rebecca Morrison	Ronaldo Cavazos	
Sylvia D. Garcia	Amaro Tijerina	

Board Policy Reference

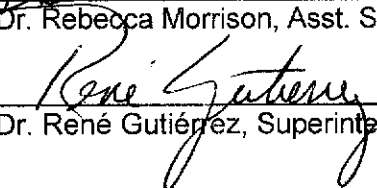
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Ronaldo Cavazos, Director of Federal Programs

Approved by: 
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

03-11-11 10:35 AM OUT
 BT

EXHIBIT _____, PAGE(S) _____

Notes for GoDirect Tabulation
GoDirect 11-222, Apple iPod Touch for Technology Department
August 23, 2011

1. **USER DEPARTMENT:** This quote was requested by the Federal Programs Department. Ronaldo Cavazos will be present to answer any detailed questions regarding this quote.
2. **TYPE OF QUOTE:** This is a single time purchase.
3. **QUOTE REVIEW:** This Quote was reviewed by Jaime Ortiz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Federal Programs Department will prepare purchase orders following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** None were purchased last year.
6. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

VENDOR	AWARD AMOUNT
Apple Education Apple Quote #W71889122	\$24,666.00
TOTAL AWARD	\$24,666.00

EXHIBIT _____

Apple Inc. Education Price Quote

Customer:	Jaime Ortiz EDINBURG CONSOLIDATED I S D 9562892325 phone j.ortiz@edinburg.esc1.net email	Apple Inc:	Wade Hoelting MS: 800-800 ph 866/845-2999 fax whoelting@apple.com email
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Apple Quote: W71889122
 Quote Date: 09-AUG-2011
 Quote Valid Until: 15-SEP-2011

Quote Comments:
 TX DIR-SDD-891

Part Number	Details & Comments	Qty	Unit List Price	Unit Disc. Price	Extended Disc. Price
1	S3139LL/A AppleCare Protection Plan for iPod touch or iPod classic - Auto-enroll	90	59.00	59.00	5,310.00
2	MC540LL/A iPod touch, 8GB Please place your free laser engraving request on your order.	90	229.00	215.00	19,350.00
Edu List Price Total					25,920.00
- Total Discount					1,260.00
Extended Disc. Sub Total					24,660.00
- eWaste Fee / Recycling Fee					0.00
Extended Disc. Total Price*					24,660.00

**In most cases Extended discounted Total price does not include Sales Tax
 If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary

Completing your order is easy:

*Reference Apple Quote number W71889122 on your Purchase Order
 *Fax a copy of this quote along with your Purchase Order to 866/845-2999:

Apple Inc.
 MS:

THIS IS A QUOTE FOR THE SALE OF PRODUCTS OR SERVICES. YOUR USE OF THIS QUOTE IS SUBJECT TO THE FOLLOWING PROVISIONS:

- A. ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE CLICK HERE TO APPLY FOR A CONTRACT.
- B. IF YOU USE YOUR FORM OF PURCHASE ORDER TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.
- C. YOUR ORDER MUST REFER SPECIFICALLY TO THIS QUOTE AND IS SUBJECT TO APPLE'S ACCEPTANCE.
- D. UNLESS THIS QUOTE SPECIFIES OTHERWISE, IT REMAINS IN EFFECT UNTIL 15-SEP-2011 UNLESS APPLE WITHDRAWS IT BEFORE YOU PLACE AN ORDER, BY SENDING NOTICE OF ITS INTENTION TO WITHDRAW THE QUOTE TO YOUR ADDRESS SET OUT IN THE QUOTE. APPLE MAY MODIFY ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF THIS QUOTE CONTAINS A TYPOGRAPHIC OR OTHER ERROR.

SEA #

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Document rev 9.6

Date of last revision - January 18, 2011

APPROVAL OF BID 10-178, INSTRUCTIONAL MATERIALS, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Instructional Materials, which is indicated in the renewal forms. The renewal forms are in the Purchasing Department.

Rationale

This bid has a renewal option. Mrs. Maria Luisa Guerra and the awarded vendors have agreed in writing to continue this bid for an additional term contract at no increase in discount to the district. Instructional Materials are used by all grade levels and departments to aid in quality instruction to the students and in staff development in training teachers.

The administration sought competitive sealed bids for the Instructional Materials. Bid opening was held at the Business Office Building on August 28, 2009, at 3:00 P.M., where two hundred and fifty three (253) proposals were opened.

User Department

This item was requested by Mrs. Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services.

Budgetary Information

Estimated Award Recommendation **\$3,400,000.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
XXX-XX-6399-XX-XXX-1XXXXX	General Supplies	9,645,845.00	662,671.31	7,090,730.03	1,892,443.66
XXX-XX-6339-XX-XXX-1XXXXX		348,445.00	20,923.68	185,046.80	142,474.52
XXX-XX-632X-XX-XXX-1XXXXX		424,538.00	58,873.00	225,135.62	140,529.38
XXX-XX-6497-XX-XXX-1XXXXX		818,524.00	23,331.74	625,807.01	169,385.25
TOTAL		11,237,352.00	765,799.73	8,126,719.46	2,344,832.81*

* Pending Board approval of 2011-2012 budget.

Resource Personnel

Dr. René Gutiérrez
Maria Luisa Guerra

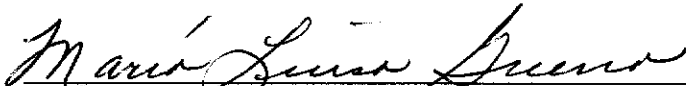
Dr. Rebecca Morrison
Amaro Tijerina

Sylvia D. Garcia
Jacqueline Kingan


Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

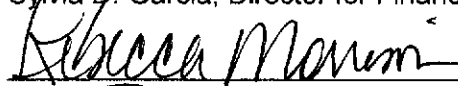
Requested by:


Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv.

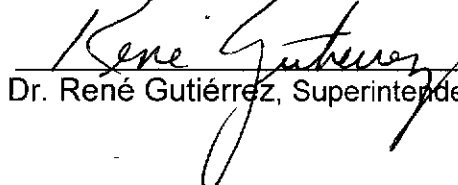
Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
Bid 10-178, INSTRUCTIONAL MATERIALS
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by Assistant Superintendent for Instruction & Support. Mrs. Maria Luisa Guerra will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by a committee of District Specialists and Special Education; Yvonne Chapa, Fernando Rosa, Max Ceballos, Irma Villarreal, Irene D. Valdez, and Linda Hernandez. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Each campus and department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$3,350,000.00**
6. **APPROXIMATE AWARD RECOMMENDATION:** **\$3,400,000.00**

PRIMARY VENDORS		
VENDORS	DISCOUNTS	NOTES
Attainment Company P.O. Box 930160 Verona, WI 53593-0160 Contact: Brent Dena PH: 800-327-4269 FAX: 800-942-3865	0%	Net Pricer – No Delivery time – 6 days Minimum order - \$1.00 Shipping – 5% Restocking fee – No
Barnes & Noble Booksellers 4005 North 10 th Street McAllen, TX 78504 Contact: Maria Florez PH: 956-683-7773 FAX: 956-683-7710	20 to 25%	Net Pricer – No Delivery time – 3 business days, if in stock Minimum order – No Shipping fee – No, unless rush shipments Restocking fee – No
Borders, Inc. 100 Phoenix Drive Ann Arbor, MI 48108 Contact: Morgan Schlicker PH: 800-243-7510 ext 1231 FAX: 734-477-1356	0 to 25% Contact vendor	Net Pricer – No Delivery time – 3 business expedited shipping charge Minimum order – No Shipping – up to \$4.50/carton (det, by weight) Restocking fee - No
Discount Dictionaries 5917 Oak Ave. #359 Temple City, CA 91780 Contact: Arthur Chou PH: 877-641-0341 FAX: 626-628-3249	0%	Net Pricer – Yes Delivery time 7-10 work days No Minimum order Shipping 10% of order – Free shipping on 100 + books Restocking fee – No

PRIMARY VENDORS		
VENDORS	DISCOUNTS	NOTES
Flinn Scientific, Inc P.O. Box 219 Batavia, IL 60510 Contact: Jim Nesbit PH: 800-452-1261 FAX: 866-452-1436	10% Reference number 78092	Net Pricer – Yes Delivery time – 3 to 5 days Minimum order – No Shipping – No Restocking fee – No
Gateway Printing & Office Supply, Inc. 315 South Schunior Edinburg, TX 78539 Contact: Burch Shook PH: 956-383-3861 FAX: 956-383-4674	28%	Net Pricer – Yes (Upon request) Delivery time – 3 business days Minimum order – No Shipping No Restocking fee – No
Nasco 901 Janesville Ave. P.O. Box 901 Fort Atkinson, WI 53538-0901 Contact: Dave Johnason PH: 800-558-9595 FAX: 920-563-8296	10 to 20% Contact vendor Reference Number 53963	Net Pricer – Yes Delivery time 7 to 21 days Minimum order – \$50.00 Shipping – Free except for live or hazardous material and items with a “Z” or “KM” prefix Restocking – No
National Educational Systems 6333 De Zavala Road, Ste 106 San Antonio, TX 78299 Contact: Jose H. Atkinson PH: 800-231-4380 FAX: 210-699-4674	10%	Net Pricer – No Delivery time – Did not fill in Minimum order – \$150.00 Shipping – No Restocking fee – 20% plus freight
Pearson Clinical Assessment 19500 Bulverde Road San Antonio, TX 78259 Contact: Michael Flynn PH: 800-627-7271 FAX: 800-232-1223	0% Reference Number BP1	Net Pricer – No Delivery time – Did not specify Minimum order – No Shipping Under \$500.00 8% (minimum \$10.00) \$500.00 to \$2,499.00 – 5% \$2,500.00 plus – 4% Restocking fee – No
Sargent –Welch /VWR 3850 North Wilke Rd, Suite 300 Arlinton Heights, IL 60004 PH; 847-463-1180 FAX: 800-814-0607	25% on Scienc Supplies & Equipment	Net Pricer – No Delivery time 7-30 days Minimum order – No Shipping Items price ending “9” Shipped at cat net price. Orders Over \$200 ship free Restocking fee sometimes
Dbas Science Kit 777 East Park Drive PO Box 5003 Tonawanda, NY 14151 Contact: Trisha E. Henderson PH: 800-828-7777 FAX: 800-828-3299	15% orders over \$200 except Live, preserved, telescopes, special orders, Vernier probeware, Kodak cameras, Pasco Items & Publisher kits & parts REFERENCE # SE01176	Net Pricer – No Delivery time 7-10 days Minimum order – No Shipping fee on live materials, hazardous materials, motor freight is 12% on total order Restocking fee – 12%
Social Studies School Service 10200 Jefferson Blvd. Culver City, CA 90232 Contact: Matthew Kraus PH: 800-421-4246 FAX: 800-944-5432	0%	Net Pricer – No Delivery time 10-20 days Minimum order – No Shipping 12% min \$4.00 Restocking fee – No

PRIMARY VENDORS		
VENDORS	DISCOUNTS	NOTES
Super Duper, Inc 5201 Pelham Road Greenville, SC 29615 Contact: Belinda Shorts PH: 800-277-8737 FAX: 800-978-7379	0% REFERENCE # Z10178	Net Pricer – No Delivery time 7-10 Bus days Minimum order \$20 Shipping – No Restocking - No
Teacher Created Materials 5301 Oceanus Drive Huntington Beach, CA 92649 Contact: Richard Levitt PH: 800-858-7339 FAX: 888-877-7606	0%	Net Pricer – No Delivery time – 3 to 5 business days Minimum order – No Shipping fee – \$0 to \$249.99 – 15% of order \$249.99 up – 10% of order Restocking fee – No
Voyager Expanded Learning, dba Cambium Learning Voyager (SEE CAMBIUM LEARNING)	Reference Number FEIN 38-3724764 for Voyager only	

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
A.W. Peller & Associates, Inc 344 Wagaraw Road Hawthorne, NJ 07507 Contact: Neil Peller PH: 800-451-7450 FAX: 973-423-5569	0%	Net Pricer – Yes Delivery time – 10 days No minimum order Shipping 10% or \$7.99 minimum Restocking fee - No
Abecedarian P.O. Box 92843 Austin, TX 78709-2843 Contact: Ursula Jackson PH: 800-342-1165 FAX: 512-233-2689	0%	Net Pricer – No Delivery time – 3 days No minimum order Shipping Up to \$70.00 - \$7.00 \$70.01 to \$1499.99 – 10% Over \$1500.00 – 5% Restocking fee - No
AbleNet 2808 Fairview Ave. N Roseville, MN 55113 Contact: Paul L. Sugden PH: 800-322-0956 FAX: 651-294-2222	0%	Net Pricer – No Delivery time - 3 days with extra cost No minimum order Shipping \$0 to \$49.00 - \$10.00 \$50.00 to \$99.00 - \$15.00 \$100.00 to \$249.00 - \$18.00 \$250.00 to \$499.00 - \$25.00 \$500.00 and up – 6% of subtotal Restocking fee – None if returned in 30 days (Otherwise call for quote)
ACE Educational Supplies 5595 S. University Drive Davie, FL 33328 Contact: Richard Ludwig PH: 800-432-0213 FAX: 800-865-5564	10%	Net Pricer – No Delivery Time – 3 days Minimum order - \$50.00 Shipping – add 20% to only Items with shipping symbol Restocking fee - No

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Aims Education Foundation P.O. Box 8120 Fresno, CA 93747 Contact: Carol Shaner PH: 888-733-2467 FAX: 559-255-6396	0%	Net Pricer – No Delivery time – 4 days after receipt of P.O. No minimum order Shipping Up to \$60.00 - \$6.00 \$60.00 to \$100.00 – 10% \$100.01 to \$250.00 – 8% \$250.01 and up – 6% Restocking fee - No
American Book Company P.O. Box 2638 Woodstock, GA 30188 Contact: Devin Pintozzi PH: 888-264-5877 FAX: 866-827-3240	0%	Net Pricer – Yes Delivery time – 3 to 5 days 10 books per title minimum order Shipping – 12% Restocking fee 15% on large orders
American Eagle Dba: Teacher's Discovery 2711 Paldan Drive Auburn, MI 48326 Contact: Donna Hosner PH: 800-832-2437 FAX: 800-287-4509	0%	Net Pricer – No Delivery time – 7 to 10 business days Minimum order – No Shipping – 12% of total Restocking fee - No
American Reading Company 201 South Gulph Road King of Prussia, PA 19406 Contact: Allan Struzinski PH: 866-810-2665 FAX: 610-992-4156	0%	Net Pricer – Yes Delivery time – 2 to 6 weeks No minimum order Shipping – No Restocking fee - No
AnsMar Publishers, Inc. 13257 Kirkham Way Poway, CA 92064-7116 Contact James Stark PH: 866-866-7026 FAX: 858-513-2764	0%	Net Pricer – No Delivery time – 3 business days Minimum order – did not fill in Shipping – 10% Restocking fee – 10%
A.I.H. Curriculum Concepts (Art in History) 200 Willis Drive Stockbridge, GA 30281 Contact: Phillip Mikula PH: 866-278-5481 FAX: 770-507-9008	0%	Net Pricer – No Delivery time 3 days No minimum order Shipping – 7.5% Restocking fee – 15%
Apex Learning 1215 Fourth Ave, Ste 1500 Seattle, WA 98161 Contact: Cynthia Rogan PH: 800453-1454 FAX: 206-381-5601	Tiered discounts based on implementation size and pre-payment of multiyear contracts	Net Pricer – No Delivery time – 30 days Minimum order - \$500.00 Shipping charge – No Restocking fee – No
Applied Practice, Ltd. 3519 Cedar Springs Rd. Ste. A Contact: Meri Ferrell PH: 866-374-3768 FAX: 866-897-6137	0%	Net Pricer – No Delivery Time – 3 to 5 days Minimum order – No Shipping – 15% Restocking fee - \$12.00 per item
Assessment Services, Inc. P.O. Box 117 Pepperell, MA 01463 Contact: Grant Gardner PH: 800-425-4370 FAX: 978-383-0400	5% Math 20% Science	Net Pricer – No Delivery time – 7 to 10 days Minimum order - \$15.00 Shipping Under \$100.00 standard Shipping charger Over \$100.00 ship free Restocking fee - No

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
At Ease Inc. 7672 Montgomery Rd. Cincinnati, OH 45236 Contact: Ann Marie Sabath PH: 800-873-9909 FAX: 513-241-8701	0%	Net Pricer – No Delivery time – Some orders may be backordered Minimum order – No Shipping - \$7.50 per order Restocking fee – No
Audio Visual Aids Corp. 2903 N. Flores Street San Antonio, TX 78212 Contact: Chris Thompson PH: 800-422-1282 FAX: 800-854-8140	Catalog prices reflect varied discounts up to 81.25% off M.S.R.P.	Net Pricer – Yes Delivery time – 3 business days Minimum order – No Shipping – Free freight on items weighing less than 50 lbs. Restocking fee – 15% on special orders
B.E. Publishing P.O. Box 8558 Warwick, RI 02888 Contact: Colleen Cooney PH: 888-781-6921 FAX: 401-781-7608	5%	Net Pricer – No Delivery time – 7 to 10 days Minimum order – Textbook (min or 5) Shipping – 85% Restocking fee – No
Baker & Taylor, Inc. 2550 West Tyvola Rd. Ste 300 Charlotte, NC 28217 Contact: Lee Ann Queen PH: 800-775-1800 FAX: 704-998-3260	0 to 40% Contact vendor	Net Pricer – Yes Delivery time – 3 business days Minimum order – No Shipping fee – No Restocking fee – No
Bio Corporation 3910 Minnosota Alexandra, MN 56308 Contact: Rebacca Hedstrom PH: 800-222-9094 FAX: 800-332-9094	5%	Net Pricer – No Delivery time – 14 days Minimum order - \$250.00 Shipping – On pail packing, live, tables, stools Restocking fee - No
Books Are Fun 604 Lynn Drive Edinburg, TX 78539 Contact: Noel Ledesma PH: 956-457-5265 FAX: 956-289-1964	0%	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping fee – No Restocking fee – No
Boulden Publishing P.O. Box 1186 Weaverville, CA 96093 Contact: Ken Harrison PH: 800-238-8433 FAX: 530-623-5525	0%	Net Pricer – Did not fill in Delivery time – 7 to 10 days Minimum order – No Shipping – Min. \$7.95 or 10% of order Restocking fee - No
Brightpoint Literacy P.O. Box 8148 Saddle Brook, NJ 07663 Contact: Virginia Tanaka PH: 888-424-8398 FAX: 201-712-0046	0%	Net Pricer – Yes Delivery time – 7 to 14 business days Minimum order – No Shipping Up to \$49.99 - \$5.00 \$50.00 to \$2,499.00 – 9% \$2,500.00 to \$4,999.00 – 8% \$5,000.00 to \$9,999.00 – 7% \$10,000.00 to \$20,000.00 – 5% Restocking fee - No
Brodhead Garrett 100 Paragon Parkway Mansfield, OH 44903 Contact: Douglas A. Barad PH: 800-321-6730 FAX: 800-232-8776	10% Contract # 2010235022ss-CTE	Net Pricer – No Delivery time – 5 to 45 days Minimum order – No Shipping Minimum \$7.95 15% after applicable discount Restocking fee – Varies Contact vendor

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Brook Mays Music 8605 Carpenter Frwy Dallas, TX 75247 Contact: Bill Everitt PH: 800-637-8966 FAX: 214-905-5031	0%	Net Pricer – Yes Delivery time 10 days Minimum order – No Shipping – No Restocking – 20%
Buckle Down Publishing 136 Madison Ave, 8 th Floor New York, NY 10016 Contact: Allison Leff PH: 800-776-3454 FAX: 877-365-0111	0%	Net Pricer – No Delivery time 7-10 Bus days Minimum order – No Shipping 0 to \$100.99 = \$10.99 \$101 to \$500.99 = \$5.99 \$501 + add 10% of subtotal Restocking fee - No
Budgetext Corporation 1936 N. Shiloh Drive Fayetteville, AR 72702 Contact: Rob Cardell PH: 888-888-2272 FAX: 800-642-26658	3% New Condition Classic Literature & Reference Materials 5% Quality Reconditioned Textbooks	Net Pricer – Yes Delivery time 7 to 14 days Minimum order – No Shipping – No Restocking fee – No
CaDan Computers (SEE TECHNOLOGY FOR EDUCATION)		
Callaway House, Inc. 451 Richardson Drive Lancaster, PA 17603 Contact: Sharon L Markus PH: 800-233-0290 FAX: 717-299-6754	0%	Net Pricer – No Delivery time 7 to 10 Business days Minimum order – No Shipping Up to \$25.00 - \$7.95 \$25.01 to \$50.00 - \$9.95 \$50.01 to \$75.00 - \$12.95 \$75.01 to \$100.00 - \$15.95 \$100.01 to \$200.00 - \$17.95 \$200.01 to \$750.00 – 10% Over \$750.00 - Free Restocking fee – No
Cambium Learning, Inc. 4185 Salazar Way Frederick, CO 80504 Contact: Erin Famsey PH: 800-547-6747 FAX: 888-819-7767	0% Reference Number FEIN #45-0525540	Net Pricer – No Delivery time – 9 to 12 Business days Minimum order – No Shipping fee \$1.00 to \$99.99 – 12% (\$4.00 Minimum) \$100.00 to \$99,999.99 – 10% \$100,000.00 to \$249,999.99 8% \$250,000.00 to \$499,999.99 6% \$500,000.00 to 1 million – 5% Over 1 million – 4% Restocking fee – 15% after 30 days
Capstone Publuishers 151 Good Counsel Drive P.O. Box 669 Mankato, MN 56002-0669 Contact: Connie Ruyter PH: 800-747-4992 FAX: 888-262-0705	25% Off list price	Net Pricer – Yes Deliver time – 7 to 10 days Minimum order – No Shipping Free on orders of 25 books 10% on orders of 24 books or less Restocking fee – No

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Carlex 1545 W. Hamlin Road Rochester Hills, MI 48309 Contact: Megan Larnee PH: 800-526-3768 FAX: 248-852-7142</p>	<p align="center">0%</p>	<p>Net Pricer – Yes Delivery time – 3 to 5 business days Minimum order – No Shipping Up to \$25.00 - \$4.95 \$25.01 to \$50.00 - \$5.95 \$50.01 to \$75.00 - \$7.25 \$75.01 to \$100.00 - \$8.95 \$100.01 and over – 10% Restocking fee - No</p>
<p>Carolina Biological Supply Co. Burlington, NC 27215 Contact: Elizabeth J. Stanfield PH: 800-334-5551 FAX: 336-538-6330</p>	<p align="center">5%</p> <p align="center">Reference Number 111069-SQ</p>	<p>Net Pricer – No Delivery time – Fed-ex shipping Minimum order – No Shipping – Contact vendor Restocking fee – No</p>
<p>Cengage Learning, Inc. 5191 Natrop Blvd. Mason, OH 45040 Contact: Patricia E. Brandt PH: 800-543-0487 FAX: 513-229-1017</p>	<p align="center">0%</p>	<p>Net Pricer – Yes Delivery time – 3 days expedited charge Minimum order – No Shipping – Approximately 4% Restocking fee - No</p>
<p>Center for Civic Education 5145 Douglas Fir Road Calabasas, CA 91302-1440 Contact: John Hale PH: 800-350-4223 FAX: 818-591-9330</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 7 days Minimum order – No Shipping - 12% of total order Restocking fee – 15%</p>
<p>Charles A. Dana Center (The) 1616 Guadalupe Street, Ste 3.206 Austin, TX 78701-1222 Contact: Richard P. Blount PH: 512-471-6190 FAX: 512-232-1855</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 3 days Minimum order - \$0.01 Shipping \$0.01 to \$50.00 - \$8.50 \$50.01 to \$100.00 - \$13.50 \$100.01 to \$250.00 - \$19.50 \$250.01 and up – 8% of total Restocking fee – No (does not accept returns)</p>
<p>Charlesbridge Publishing Inc. 85 Main Street Watertown, MA 02472 Contact: Jessica Russell PH: 800-225-3214 FAX: 800-926-5775</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 7 to 10 days Minimum order – No Shipping – 10% of total Minimum of \$4.50 Restocking fee – No</p>
<p>Cheryl Cox Educational Consultants P.O. Box 452142 Garland, TX 75045 PH: 214-221-4322 FAX: 214-221-4324</p>	<p align="center">5%</p>	<p>Net Pricer – No Delivery time – 3 business day Minimum order – No Shipping fee – No Restocking fee – No</p>
<p>Children's Plus, Inc. 1387 Dutch American Way Beecher, IL 60401 Contract: John G. Walsh PH: 800-230-1279 FAX: 800-896-7213</p>	<p align="center">Varies Contact vendor</p>	<p>Net Pricer – Yes Delivery time – 3 days, if in Stock Minimum order – No Shipping fee – No Restocking fee – No</p>
<p>Classroom Products Warehouse 225 N. Fairway Drive Vernon Hills, IL 60061 Contact: Barbara Glasser PH: 888-271-8305 FAX: 888-280-6110</p>	<p align="center">15% Texas Instruments & Casio Products excluded from discount</p>	<p>Net Pricer - No Delivery time – 5 to 10 days, if in stock Minimum order – No Shipping fee – No Restocking fee - No</p>

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Continental Press 520 East Bainbridge Street Elizabeth Town, PA 17022 Contact: M. Gene McFail PH: 800-233-0759 FAX: 888-834-1303	0%	Net Pricer – No Delivery time – 4 to 5 days if rush order, extra charge Minimum order – No Shipping – 10% of order \$5.00 minimum Restocking fee – No, must be returned in 30 days
Courage to Change 303 Crossway Park Drive Woodbury, NY 11797 Contact: Diane Baur PH: 516-496-4863 x 100 FAX: 516-496-4050	0%	Net Pricer – No Delivery time 10 days Minimum order – No Shipping 10% min \$6.95 Restocking fee – No
Creative Education Institute P.O. Box 7306 Waco, TX 76714-7306 Contact: Thomas D. Johnson PH: 800-234-7319 FAX: 888-705-8620	0%	Net Pricer – Did not fill in Delivery time – 3 to 5 business days Minimum order – No Shipping fee – No Restocking fee – No
Curriculum Associates, LLC P.O. Box 2001 N. Billerica, MA 01862 Contact: Betty Duncan PH: 800-225-0248 FAX: 800-366-1158	0%	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping – 10% of order \$10.99 minimum Restocking fee - No
Delta Education, LLC 80 North West Blvd. Nashua, NH 03063 Contact: Theresa Austin PH: 800-338-5270 x 433 FAX: 866-767-6942	0% up to \$249.99 \$250.00 to 4499.99= 5% \$500.00 TO \$999.99= 10% \$1000.00=15% EXCLUDED ITEMS: Delta Exclusive, Foss, Delta Science Modules, SCIS 3+, Science in a Nutshell, Math in a Nutshell, Fast Food & the Seeds of Science Roots of reading programs. Also living materials, items not listed in the PreK-8 Science & math catalog Reference Number 2010CD	Net Pricer – No Delivery time 7-30 days No Minimum order Shipping – 6% Min \$5.00 Shipping on Live Materials 1-3 Items = \$12.50 4-5 Items = \$22.00 6 or more = \$30.00 Restocking fee - No
Destination Learn, Inc PO Box 338 Bloomington, IN 47402-0338 Contact: Terry R. Wisneuski PH: 800-925-7853 FAX: 812-331-8699	VARIES CONTACT VENDOR	Net Pricer – No Delivery time 10 days No Minimum order Shipping – Yes see web site or catalog pg 26 Restocking fee – No
Destiny Learning PO Box 160516 Austin, TX 78716 Contact: Don Casey PH: 866-553-8355 x 1791 FAX: 512-233-2400	0% Leapfrog School Catalog 5% Pearson Supplemental Catalog	Net Pricer – Yes Delivery time 10 days No Minimum order Shipping up to 10% of order Restocking fee – 15% after 90 days from invoice date

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Dick Blick Company PO Box 1267 Galesburg, IL 61402 Contact: Kristan Dwyer PH: 800-704-7744 FAX: 800-621-8293</p>	<p align="center">20% 2010 Resources For Art Educators EXCLUSIONS: Items with (F) in item number – Sale Catalogs – Internet specials – orders with quantity pricing 20% only on items with (A, B, C, Z) Reference Number QD20100</p>	<p>Net Pricer – Yes Delivery time 7-10 days No Minimum order Shipping free on orders of \$99 EXCLUSIONS: 50# modeling materials, paper rolls, foamboard Linoleum rolls, the 999 or master etch presses. Additional fee for lowering your order to ground from truck. Restocking fee – Minimum 15% on factory direct items</p>
<p>Dinah Might Adventures, LP PO Box 690328 San Antonio, TX 78269 Contact: Brenda Schultz PH: 800-993-4624 FAX: 210-698-0095</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time 7-10 days No Minimum order Shipping – Varies Restocking fee – No</p>
<p>Dynastudy, Inc PO Box 1767 League City, TX 77574 Contact: Ellen Harris PH: 877-361-0550 FAX: 877-361-1197</p>	<p align="center">0% Dyna Notes 2010-2011 catalog</p>	<p>Net Pricer – No Delivery time 10 days Minimum Order \$25 (call for waiver) Shipping up to \$60 = \$5.00 \$60 to \$999.99 = 8% \$1000 to \$2499.99 = 6% \$2500.00 to \$4999.99 = 5% \$5000 to \$9999.99 = 4% \$10000.00 up = 3.5% Restocking fee - No</p>
<p>EAI Education PO Box 7046 Oakland, NJ 07436 Contact: Bernard Guglberger PH: 800-770-8010 FAX: 201-891-5689</p>	<p align="center">15% 2010-2011 k-12 math & k-6 Literacy only</p>	<p>Net Pricer – No Delivery time 7-10 work days Minimum order – request \$30 Shipping over \$100 free less is \$7.00 – Actual charges apply to calculators, storage products, over sized & drop shipped items from factory Restocking fee – No</p>
<p>Early Learning Materials Group, Inc 2727 West Woodlawn San Antonio, TX 78228 Contact: Lauren Emmot PH: 800-417-0330 FAX: 210-366-1148</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time 14 days Minimum order – No Shipping 10% - orders over \$2000 free shipping Restocking fee – No</p>
<p>Easy English News (SEE ELIZABETH CLAIRE, INC.)</p>		
<p>ECS Learning Systems PO Box 440 Bulverde, TX 78163-0440 Contact: Sam Mammen PH: 800-688-3224 FAX: 877-688-3226</p>	<p align="center">0%</p>	<p>Net Pricer – Yes Delivery time 7-14 work days Minimum order \$25 Orders under \$45 = \$6.75 \$45.01 to \$200 = 15% \$200.01 to \$750 = 10% \$759.01 to \$2000 = 8% Over \$2000 = 5% Restocking fee – No No returns on broken packages</p>
<p>Educational Innovations, Inc 362 Main Avenue Norwalk, CT 06851 Contact: Tami G. O'Connor PH: 888-912-7474 FAX: 203-229-0740</p>	<p align="center">7% 2010-2011 Educational Innovations</p>	<p>Net Pricer – No Delivery time 5-7 days Minimum order – No Shipping orders under \$200, 9.8% - \$7.97 min Restocking fee – No</p>

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Educational Insights 380 North Fairway Dr. Vernon Hills, IL 60061 Contact: Darlene Nineberg PH: 888-213-1696 FAX: 847-281-1782	0%	Net Pricer – No Delivery time 5-10 days Minimum order – No Shipping – 10% of sub total Restocking fee – No
Educational Media Corp. PO Box 21311 Minneapolis, MN 55421 PH: 800-966-3382 FAX: 763-781-7753	0%	Net Pricer – No Delivery time 10 days Minimum order – 1 Item Shipping 9% Restocking fee – No
Educational Video Network, Inc 1401 19 th Street Huntsville, TX 77340 Contact: Marilyn Phillips PH: 800-762-0060 FAX: 866-814-1714	0%	Net Pricer – No Delivery time – 5-7 days Minimum order – No Shipping - \$6 for first item - \$1 for each added item Restocking fee – 20%
Educators Outlet PO Box 397 Timnath, CO 80547 Contact: Kristin Haws PH: 800-315-2212 FAX: 866-254-5786	15% Excluding calculators	Net Pricer – No Delivery time 15 days if in stock Minimum order – No Shipping – Free ground with bid Restocking fee
EI Saber Enterprises PO Box 610681 Dallas, TX 78261 Contact: Tonie Garza PH: 214-563-6869 FAX: 972-692-8832	0%	Net Pricer – No Delivery time 15 days Minimum order – No Shipping – 8% of order Restocking fee – No
Electronic Express RSR Electronixs, Inc 365 Blair Road Avenel, NJ 07001 PH: 800-972-2225 FAX: 732-381-1006	5% Electronix Express Science Purchase.com	Net Pricer – No Delivery time 14 days Minimum order \$25 Shipping 6% of order Restocking 20%
Elizabeth Claire, Inc 302 Nedellec Drive Saddle Brook, NJ 07663 Contact: Tina Di Bella PH: 888-296-1090 FAX: 201-791-1901	0%	Net Pricer – No Delivery time 3 to 5 days if in stock Minimum order – No Shipping included in price Restocking fee – No
Encyclopedia Britannica, Inc 331 North La Salle Street Chicago, IL 60654 Contact: Becky Henry PH: 800-621-3900 FAX: 800-344-9624	20% 2010 Education Catalog	Net Pricer – No Delivery time 5-10 work days Minimum order – No Shipping – No Restocking fee – No
Eric Armin, Inc. (SEE EAI EDUCATION)		
Estrellita 1203 Flynn Road #250 Camarillo, CA 93012 Contact: Christine Ruvalcaba PH: 805-384-1052 FAX: 805-384-1062	0%	Net Pricer – No Delivery time 30 days Minimum order – No Shipping No Restocking fee – No
ETA Cuisenaire 500 Greenview Court Vernon Hills, IL 60061 Contact: Carolyn Vsnco PH: 800-445-5985 x 5177 FAX: 888-333-9588	20% Math & Science 6% Reading Excluded: all items with P in 3 rd position on item number	Net Pricer – No Delivery time 7-10 days Minimum order – No Shipping orders 0 to \$100 = 12% Min. \$7 Over \$100 free shipping Restocking fee – 15% after 30 days

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
(DBA) Everything About Learning 25797 Conifer Road, Suite B219 Conifer, CO 80433 Contact: Deborah Swanson PH: 303-679-9780 FAX: 303-679-9781	0-45% Tiered savings as to the amount of copies of each book you purchase	Net Pricer – No Delivery time 14 days Minimum order – No Shipping ground 0 to \$300 = \$7.50 for first unit \$1.50 per ea up to 10 units Over \$300 =7.5% Freight exact cost 3.5 to 6.5% Restocking fee - No
Fardley Publications (SEE ELIZABETH CLAIRE, INC)		
Fisher Science Education 4500 Turnberry Drive Hanover Park, IL 60133 Contact: Kim Wilk PH: 800-955-1177 FAX: 800-955-4763	31%	Net Pricer – Yes Delivery time 3 days on most items Minimum order – No Shipping – On items less than \$100.00 or MF items Restocking – 15% only on Items without replacement
Follett Educational Services, Inc 1433 International Parkway Woodridge, IL 60517 Contact: John F. Fleming PH: 800-621-4272 FAX: 800-638-4424	Up to 75% over publisher net prices Call vendor	Net Pricer – Yes Delivery time – 3 days if in stock Minimum order – No Shipping – No Restocking fee – No
Follett Library Resources, Inc 1340 Ridgeview Drive McHenry, IL 60050 Contact: J. Scott Chain PH: 888-511-5114 FAX: 800-852-5458	Varies Contact vendor	Net Pricer – Yes Delivery time – 15-20 days Minimum order – No Shipping – No Restocking fee – \$25.00 returns 31 to 60 days after invoice
Frey Scientific 80 Northwest Blvd. Nashua, NH 03063 Contact: Trish Fields PH: 800-225-3739 FAX: 877-256-3739	20% Reference number C-025270316-F	Net Pricer – No Delivery time – 3 days on items in stock Minimum order – No Shipping - Free except live specimens, hazardous materials and products shipped by motor freight Restocking fee – No
Frog Publications, Inc 11820 Uradro Place, Ste 105 San Antonio, FL 33576 Contact: Kaye Pittman PH: 800-777-3764 FAX: 352-588-0863	0%	Net Pricer – No Delivery time – 3 days with extra charge Minimum order – No Shipping – \$7.00 minimum or 10% which is greater (maximum of \$225.00) Restocking fee – No
Frog Street Press 800 Industrial Blvd #100 Grapevine, TX 76051 Contact: Traci Noble PH: 800-884-3764 FAX: 800-759-3828	0%	Net Pricer – No Delivery time – 3 days in most cases Minimum order – No Shipping – 15% Minimum \$8.00 Restocking fee – 15% only on Items without replacement
Gale Group, Inc (The) 27500 Drake Road Farmington Hills, MI 48331 Contact: Nader Qaimari PH: 800-877-4253 FAX: 248-699-8062	0% REFERENCE # 20100723-P144	Net Pricer – No Delivery time 7-10 days unprocessed – 4-6 weeks processed books Minimum order – No Shipping free on orders over \$500 Restocking fee – No

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Gareth Stevens Classroom 111 East 14th Street Suite 349 New York, NY 10003 Contact: Cheri A. Sandlin PH: 877-444-0210 FAX: 888-436-4643</p>	<p align="center">15% reflected in catalog</p>	<p>Net Pricer – Yes Delivery time 3 days with extra cost Minimum order – No Shipping Less than \$40.00 - \$3.95 \$40.00 to \$249.99 – 10% \$250.00 to \$499.99 – 8% More than \$500.00 - Free Restocking fee - No</p>
<p>Gareth Stevens Publishing 111 East 14th Street, Suite 349 New York, NY 10003 Contact: Cheri A. Sandlin PH: 800-542-2492 FAX: 877-542-2596</p>	<p align="center">25% reflected in catalog</p>	<p>Net Pricer – Yes Delivery time 3 days with extra charge Minimum order – No Shipping – No Restocking – No</p>
<p>Garrett Book Company P.O. Box 1588 Ada, OK 74821-1588 Contact: John H. Garrett PH: 800-654-9366 FAX: 888-525-1560</p>	<p align="center">30% From publisher's list price</p>	<p>Net Pricer – Yes Delivery time – 30 days Minimum order – No Shipping fee – No Restocking fee – No</p>
<p>GF Educators, Inc. P.O. Box 1309 Mineola, TX 75773 Contact: Patsy Gutierrez PH: 866-425-4155 FAX: 972-937-0742</p>	<p align="center">0% Volume discount for 150 plus books contact vendor</p>	<p>Net Pricer – No Delivery time – 3 days if in stock Minimum order – No Shipping – prepaid and added Restocking fee – return approval is required contact vendor</p>
<p>GHC Specialty Brands (SEE HIGHSMITH)</p>		
<p>Greenwood Publishing (SEE dba HEINEMANN)</p>		
<p>HMH Supplemental Publishers 1175 N. Stemmons Freeway Lewisville, TX 75067 Contact: Robin Hereford PH: 800-426-6577 ext 6109 FAX: 972-459-6114</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 45 days Minimum order – \$4.50 Shipping – 10% Restocking fee – No</p>
<p>Hampton Brown (SEE NATIONAL GEOGRAPHIC SCHOOL PUBLISHING)</p>		
<p>Harry K. Wong Publications 943 North Shoreline Blvd Mountain View, CA 94043 Contact: Maria Silva PH: 650-965-7896 FAX: 650-965-7890</p>	<p align="center">0 to 40%</p>	<p>Net Pricer - Yes Delivery time – 5 to 6 Business days Minimum order – No Shipping Up to \$50.00 - \$8.00 \$50.01 to \$150.00 - \$14.00 \$150.01 to \$1,900.00 – 10% \$1,900.01 to \$5,000.00 – 9% \$5,000.01 to \$10,000.00 – 8% Restocking fee – No</p>
<p>Hawthorne Educational Services, Inc. 800 Gray Oak Drive Columbia, MO 65201 Contact: Adina Laird PH: 800-542-1673 FAX: 800-442-9509</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – UPS ground Minimum order – No Shipping – 10% of subtotal Restocking fee – return approval is required contact vendor</p>

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Hayes School Publishing 321 Pennwood Ave. Pittsburgh, PA 15217 Contact: Clain N. Hayes III PH: 800-245-6234 FAX: 800-543-8771	0% Reference number 32545	Net Pricer – No Delivery time – 3 to 4 days Minimum order – No Shipping Under \$40.00 - \$5.95 Over \$40.01 – 15% Restocking fee – Must return In unopened packs
Heinemann 361 Hanover Street Portsmouth, NH 03801 Contact: Robert Chase PH: 800-225-5800 FAX: 800-847-0938	0%	Net Pricer – No Delivery time – 3 days extra Cost – must ship air Minimum order – No Shipping Up to \$2,000.00 – 10% Up to \$10,000.00 – 8% Up to \$100,000.00 – 7% Up to \$9,999,999.00 – 5% Restocking fee – Did not fill in
Heinemann Raintree Classroom 151 Good Counsel Drive P.O. Box 669 Mankato, MN 56002-0669 Contact: Connie Ruyter PH: 888-454-2279 FAX: 888-844-5329	0% Various programs discounted 5-10%, catalog reflects discount	Net Pricer – No Delivery time – 7 to 10 days Minimum order – No Shipping \$2,500.00 or less – 10% \$2,500.01 and over 8% Restocking fee – No
Heinemann Raintree Library 151 Good Counsel Drive P.O. Box 669 Mankato, MN 56002-0669 Contact: Connie Ruyter PH: 888-454-2279 FAX: 888-844-5329	25% Off list price	Net Pricer – Yes Delivery time – 7 to 10 days Minimum order – No Shipping 25 books or more - free 24 books or less – 10% Restocking fee – No
Hendrick-Long Publishing 10635 Tower Oaks #D Houston, TX 77070 Contact: Michael Long PH: 800-544-3770 FAX: 832-912-7353	5%	Net Pricer – No Delivery time – 3 business days Minimum order – did not fill in Shipping Under \$50.00 - \$7.95 Over \$50.00 - Free Restocking fee – No
Highsmith 401 S. Wright Road Janesville, WI 53546 Contact: Lisa Heinen PH: 800-543-2180 FAX: 800-350-6236	13% in stock 5% non stock	Net Pricer – No Delivery time – 3 days extra charge Minimum order – \$25.00 Shipping fee – No Restocking fee – Varies by Supplier
James Stanfield Company P.O. Box 41058 Santa Barbara, CA 93140 Contact: Jack Azar PH: 800-421-6534 FAX: 805-897-1187	10% On orders over \$5,000.00	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping – 10% of subtotal Restocking fee – No
Janelle Publications 1189 Twombly Road P.O. Box 811 DeKalb, IL 60115 Contact: Janet Marguardt PH: 800-888-8834 FAX: 815-756-4799	0%	Net Pricer – No Delivery time – 7 to 14 Business days Minimum order – No Shipping 10% of total order \$5.00 minimum Restocking fee – No

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Jarrett Publishing Company P.O. Box 1460 Rankankoma, NY 11779 Contact: Mark Jarrett PH: 800-859-7679 FAX: 631-588-4722	0%	Net Pricer – No Delivery time – 10 business days Minimum order – 10 copies Per order Shipping – 10% Under \$35.00 - \$3.50 Restocking fee – No
Kamico Instructional Media, Inc PO Box 1143 Salado, TX 76571 Contact: Kathy Michael PH: 254-947-7283 FAX: 254-947-7284	0% 2010-2011 TAKS Connection	Net Pricer – No Delivery time 3 days Minimum order – No Shipping – No Restocking fee – No
Kaplan Early Learning Co. PO Box 609 Lewisville, NC 27023 Contact: Kate Shelton PH: 800-334-2014 FAX: 336-712-2243	15% on orders over \$300 Excludes: any other offers or disc. Or gift certificates – playground items – lofts, computers or parts – assessments or screening material – ECERSR or ITERS-R – tot tree and items on pg 182-183 in infant/toddler catalog	Net Pricer – No Delivery time 7-14 work days Minimum order \$300 Shipping order over \$300 free Charges if under \$300 Restocking fee 15% of order
Kids Wings Educational Associates 1707 Twin Island Drive Lockhart, TX 78644 Contact: Suzy Red PH: 888-558-1121 FAX: 888-558-1123	0%	Net Pricer – No Delivery time 7 days Minimum order No Shipping - Yes Restocking – No
Knowsys Test Prep, LLC 9300 S. IH 35, suiteA-500 #453 Austin, TX 78748 Contact: Sheila Griffith PH: 512-961-8522 FAX: 512-295-9809	5% 9/1/10 – 8/31/11 Basic Genius Math, Vocabulary Builder	Net Pricer – No Delivery time 3 days Minimum order 1 Teacher Set & 30 Student Sets Shipping 10% of order Restocking fee – No
Lakeshore Learning Material 2695 E. Dominguez Street Carson, CA 90895 Contact: Diana Lopez PH: 800-421-5354 FAX: 310-537-8600	5% All orders	Net Pricer – Yes Delivery time 7-10 days Minimum order – No Shipping – Free Restocking fee – No
Laureate Learning Systems, Inc 110 East Spring Street Wenooski, VT 05404 Contact: Karen Germaine PH: 800-562-6801 FAX: 802-655-4757	0%	Net Pricer – Available on request Delivery time 7-10 days Minimum order – No Shipping \$1 to \$50 = \$5.00 \$51 to \$100 = \$15.00 \$101 to \$250 = \$25 \$251 to \$500 = \$30 \$501 to \$1000 = \$40 \$1001 to \$1600 = 65 Over \$1600 = 5% Restocking fee – No
LAZEL, Inc. (SEE CAMBIUM LEARNING)	Reference Number FEIN #27-1609020 for LACEL, Inc only	

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Learning Links, Inc 2300 Marcus Avenue New Hyde Park, NY 11042 Contact: Joyce Friedland PH: 800-724-2616 FAX: 516-437-5392	20% 2010-2011 Learning Links	Net Pricer – No Delivery time 14 days Minimum order – No Shipping orders 0 to \$1000 5% Orders over \$1000 free shipping Restocking fee – No
Learning Resources 380 North Fairway Drive Vernon Hills, IL 60061 Contact: Darlene Nineberg PH: 888-213-1696 FAX: 888-892-8731	0%	Net Pricer – No Delivery time 7-14 days Minimum order – No Shipping 10% of order Restocking fee – No
Learning Zone 526 Everhart Road Corpus Christi, TX 78411 Contact: Jimmy Perez PH: 800-434-7644 FAX: 210-341-8760	15% orders \$100 or more Exceptions 10% off \$100 rugs, Furniture, Equipment	Net Pricer – No Delivery time 7-21 work days Minimum order \$100 Shipping order over \$100 free Otherwise actual charges Restocking fee – 5%
Lego Education 2556 Prestonwood Drive Plano, TX 75093 Contact: Betty Justus PH: 800-350-8035 FAX: 360-365-9203	5% 2010 – 2011 Lego Education	Net Pricer – No Delivery time 3-5 work days Minimum order – No Shipping 3% of order Restocking fee – No
Lerner Publishing Group 241 First Avenue North Minneapolis, MN 55401 Contact: Pharon Windquest PH: 800-328-4929 FAX: 800-332-1132	0%	Net Pricer – Yes Delivery time 30 days Minimum order – No Shipping – No Restocking – No
Library Video Company 7 East Wynnewood Road Wynnewood, PA 19096 Contact: Judith C Koss PH: 800-843-3620 FAX: 610-645-4040	0%	Net Pricer – No Delivery time 3-5 days Minimum order – No Shipping 0 to \$100 = \$6.95 Over \$100 = add 7% Over \$1500 = add 5% Restocking fee – No
LiguiSystems, Inc 3100 4 th AVE East Moline, IL 61244 Contact: William Pisarra PH: 800-776-4332 FAX: 800-577-4555	0%	Net Pricer – No Delivery time 4-5 days Minimum order – No Shipping – No Restocking fee – No
LitConn, Inc 4726 W. Jacquelyn Avenue Fresno, CA 93722 Contact: Ken Davis PH: 877-842-1350 FAX: 559-277-9886	0%	Net Pricer – No Delivery time 5-7 days Minimum order – No Shipping 9% of order Restocking fee – 20%
Marco Products, Inc. 1443 Old York Road Warminster, PA 18974 Contact: Kathy L. Crocco PH: 800-448-2197 FAX: 215-956-9041	0% unless Over \$500.00 to \$749.99 – 5% \$750.00 to \$999.99 – 10% Over \$1,000.00 – 15%	Net Pricer – No Delivery time - 5 to 7 business days Minimum order – No Shipping – \$7.00 minimum or 10% Restocking – No

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Master Teacher (The) PO Box 1207 Manhattan, KS 66505 Contact: DeAnn Spade PH: 800-669-9633 FAX: 800-669-1132</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time 14 days Minimum order – No Shipping up to \$14.99 = \$5.75 \$15. to \$29.99 = \$7.65 \$30 to \$79.99 = \$12.05 \$80 to \$159.99 = \$19.80 \$160 to \$299.99 = \$33.00 \$300 to \$599.99 = \$49.50 \$600 to \$999.99 = \$66.00 \$1000 to \$1999.99 = \$94.75 \$2000 up Call Vendor Video & Software up to \$299.99 = \$11 \$300 to \$999.99 = \$16.50 \$1000 and up = \$25.30 Restocking fee - No</p>
<p>Math Teachers Press 4850 Park Glen Road Minneapolis, MN 55416 Contact: Caryl K. Pierson PH: 800-852-2435 FAX: 952-546-7502</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – Did not fill in Minimum order – No Shipping – 10% Restocking fee – No</p>
<p>McGraw Hill (The) 420 E. Daniieldale Desoto, TX 75115 Contact: Martha Bartlett PH: 800-334-7344 FAX: 469-567-5901</p>	<p align="center">25% Already in catalog price</p>	<p>Net Pricer – Yes Delivery time – 10 to 12 days Minimum order – No Shipping – 20% Restocking fee – No</p>
<p>McGraw Hill School Education 420 E. Daniieldale Desoto, TX 75115 Contact: Lee Burtow PH: 800-442-9685 FAX: 469-567-5901</p>	<p align="center">0%</p>	<p>Net Pricer – Yes Delivery time – 28 to 42 days Minimum order – No Shipping – 10 to 14% Restocking fee – No</p>
<p>Mentoring Minds P.O. Box 8843 Tyler, TX 75711 Contact: Robert L. Bush Ph: 800-585-5258 FAX: 800-838-8186</p>	<p align="center">0% Bulk pricing on quantities</p>	<p>Net Pricer – No Delivery time – 7 to 10 Business days Minimum order – No Shipping – See chart in Catalog or website Restocking fee – No</p>
<p>Meriwether Publishing LTD 885 Elkton Drive Colorado Springs, CO 80907 Contact: Diana Short PH: 800-937-5297 FAX: 719-594-9916</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 3 to 7 days Minimum order – \$5.00 Shipping – UPS published rates Restocking fee – No</p>
<p>Millmark Education 7101 Wisconsin Ave. Ste 104 Bethesda, MD 20814 Contact: Amy Bursma PH: 877-322-8020 FAX: 877-888-5130</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 14 days Minimum order – \$5.00 Shipping Up to \$2,499.99 – 10% Over \$2,500.00 – 8% Restocking fee – No</p>
<p>Mind Ware 2100 County Road C West Roseville, MN 55113 Contact: Jennifer Carlson PH: 800-274-6123 FAX: 888-299-9273</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 7 to 10 days Minimum order – No Shipping Under \$25.00 - \$6.50 \$25.00 to \$49.00 - \$8.99 \$50.00 to \$74.99 - \$10.99 \$75.00 to \$99.99 - \$12.99 \$100.00 to \$149.99 - \$14.99 \$150.00 tp \$499.99 – 10% \$500.00 and up 5% Restocking fee – No</p>

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Modern School Supplies, Inc. P.O. Box 958 Hartford, CT 06143 Contact: David Lahey PH: 800-243-2329 FAX: 800-934-7206	10% Reference Number DISC 10%	Net Pricer – No Delivery time – 14 to 21 days Minimum order – \$50.00 to get discount Shipping – Estimated 10% Restocking fee – 15% on Unopened goods
Mondo Publishing 980 Ave of the Americas New York, NY 10018 Contact: Randi Machado PH: 800-242-3650 FAX: 212-268-3561	0%	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping \$1.00 to \$499.00 – 10% \$500.00 Plus – 8% Restocking fee – No
Morning Glory Press 6595 San Haroldo Way Buena Park, CA 90620 Contact: Geri Lawson PH: 888-612-8254 FAX: 888-327-4362	Quantity pricing contact vendor	Net Pricer – Yes Delivery time – 3 to 4 days Minimum order – No Shipping \$40.00 or lower - \$3.50 \$400.00 or lower 10% \$400.00 to \$1,000.00 – 8% \$1,000.00 plus 6% Restocking fee – No
Music in Motion 1601 E. Plano Parkway Ste 100 Plano, TX 75074 Contact: Kayle Kimery PH: 800-445-0649 FAX: 866-943-8906	0%	Net Pricer – No Delivery time – 5 to 7 days Minimum order – No Shipping \$0.00 to \$25.00 - \$6.95 \$25.00 to \$40.00 - \$7.95 \$40.01 to \$60.00 – 8.95 \$60.01 to \$80.00 - \$9.95 \$80.01 to \$100.00 - \$10.95 \$100.01 to \$500.00 – 10% \$500.01 and up – 7% Restocking fee – No
Nathan Levy Books, LLC 18 Moorland Blvd Monroe TWP, NJ 08831 Contact: Nathan Levy PH: 732-605-1643 FAX: 732-656-7822	0%	Net Pricer – No Delivery time – 3 days Minimum order – No Shipping – 15% or \$4.50 minimum Restocking fee – No
National Geographic School Publishing 110 Broadway, Suite 208 San Antonio, TX 78205 Contact: Bonnie Skloss PH: 210-444-9359 FAX: 210-444-9366	0%	Net Pricer – No Delivery time – 3 with extra cost Minimum order – \$3.00 Shipping – 12% Restocking fee – No
National Reading Styles Institute (NRSI) P.O. Box 737 Syosset, NY 11791 Contact: Juliet DiTroia PH: 800-331-3117 FAX: 516-921-5591	0%	Net Pricer – No Delivery time – 3 with extra cost Minimum order – No Shipping Up to \$40.00 - \$7.95 \$40.01 to \$100.00 - \$9.95 \$100.01 and up – 10% Restocking fee – No
NCS Pearson (SEE PEARSON CLINICAL ASSESSMENT)		

EXHIBIT

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Neuhaus Educational Center 4433 Bissonnet Street Bellaire, TX 77401-3233 Contact: Rossanne Kelley PH: 713-664-7676 FAX: 713-664-4744</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time – 3 days Minimum order – No Shipping Up to \$20.00 - \$5.00 \$21.00 to \$50.00 - \$7.00 \$51.00 to \$100.00 - \$8.00 \$101.00 to \$200.00 - \$11.00 \$201.00 to \$500.00 - \$22.00 \$501.00 to \$750.00 - \$34.00 \$751.00 to \$1,000.00 – \$50.00 Over \$1,001.00 – Contact Vendor Restocking fee – No returns all sales final</p>
<p>New Learning Concepts P.O. Box 7886 Bloomington, IN 47407-7886 Contact: Terry R. Wisniewski PH: 800-925-7853 FAX: 812-331-8699</p>	<p align="center">See catalog for specified discounts</p>	<p>Net Pricer – No Delivery time – 3 days Minimum order – No Shipping – See catalog Restocking fee – No</p>
<p>New Readers Press 1320 Jamesville Ave. Syracuse, NY 13210 Contact: Nancy Ascenzo PH: 800-448-8878 FAX: 866-894-2100</p>	<p align="center">20%</p>	<p>Net Pricer – No Delivery time – 7 to 10 days Minimum order – No Shipping – See chart in catalog Restocking fee – Did not fill in</p>
<p>Novel Units, Inc. P.O. Box 97 Bulverde, TX 78163-0097 Contact: Sam Mammen PH: 800-688-3224 FAX: 877-688-3226</p>	<p align="center">0%</p>	<p>Net Pricer – Yes Delivery time – 7 to 10 days Minimum order – \$25.00 Shipping Under \$45.00 - \$6.75 \$45.01 to \$200.00 – 15% \$200.01 to \$750.00 – 10% \$750.01 to \$2,000.00 – 8% Over \$2,000.00 – 5% Restocking fee – No</p>
<p>Nystrom-Heriff Jones Educational Division 4719 W. 62nd Street Indianapolis, IN 46268 Contact: Michael O'Connor PH: 800-621-8086 FAX: 317-329-3305</p>	<p align="center">0%</p> <p align="center">Reference Number BID 10-178 on P.O.</p>	<p>Net Pricer – No Delivery time – 7 to 45 days Minimum order – No Shipping – 9% (\$5.00 minimum charge) Restocking fee – 20% of product price</p>
<p>Options Publishing 136 Madison Ave, 8th Floor New York, NY 10016 Contact: Allison Leff PH: 800-782-7300 FAX: 866-424-4056</p>	<p align="center">0%</p>	<p>Net Pricer – No Delivery time 7-10 Bus days Minimum order – No Shipping 0 to \$100.99 = \$10.99 \$101 to \$500.99 = \$5.99 \$501 + add 10% of subtotal Restocking fee - No</p>
<p>Overlooked Books 694 Loop Road Killeen, TX 76542 Contact: Melissa Ritchie PH: 888-463-1169 FAX: 888-463-1166</p>	<p align="center">0 -25% Off publisher list</p>	<p>Net Pricer – No Delivery time – 30 to 45 days Minimum order – No Shipping Less than \$500.00 – 5% Over \$500.00 - Free Restocking fee – No</p>

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Pacific Learning 15342 Graham Street Huntington Beach, CA 92649 Contact: Cindy Carter PH: 800-279-0737 FAX: 714-516-8369	0%	Net Pricer – Yes Delivery time – 7 to 10 Business days Minimum order - \$30.00 Shipping Under \$1,000.00 – 10% Over \$1,000.00 – 8% Restocking fee – No
Pasco Scientific 10101 Foothills Blvd Roseville, CA 95747 Contact: Maryann Sexton PH: 800-772-8700 FAX: 916-786-7565	3% Reference Number QT75388	Net Pricer – Yes Delivery time – stock items Can be shipped next day All other items 14 to 28 days Minimum order – No Shipping fee - No Restocking fee – No
Peak Learning System (SEE dba EVERYTHING ABOUT LEARNING)		
Perma-Bound Books 617 E. Vandalia Road Jacksonville, IL 62650 Contact: Carol Foster PH: 800-637-6581 FAX: 800-551-1169	Catalos are 15 to 30% discounted price Additional 3% off all books in Perma- Bound bindings	Net Pricer – Yes Delivery time – Within 60 days Minimum order – No Shipping fee - No Restocking fee – No
Perfection Learning Corp. 1000 N. 2 nd Ave P.O. Box 500 Logan, IA 51546 Contact: Gayla Fisher PH: 800-831-4190 FAX: 800-543-2745	30% Already reflected in catalog price Reference Number Bid 10-178	Net Pricer – No Delivery time – 14 to 21 days Minimum order – No Shipping fee - No Restocking fee – No
Pitsco Education P.O. Box 1708 913 E. Jefferson Pittsburg, KS 66762 Contact: Angela Watson PH: 800-835-0686 FAX: 800-533-8104	0% Reference Number 451991	Net Pricer – No Delivery time – 4 days Minimum order – No Shipping fee Up to \$99.99 - \$6.00 \$100.00 to \$499.99 – 7% \$500.00 to \$999.99 – 6% \$1,000.00 to \$2,750.99 – 5% \$2,751.00 to \$3,500.99 – 4% Over \$3,501.00 – 3% Restocking fee – No
Positive Promotions 15 Gilpin Ave. Hauppauge, NY 11788 Contact: Linda De Luca PH: 877-258-1225 ext 4214 FAX: 877-258-1226	5%	Net Pricer – No Delivery time – 5 to 8 days Minimum order - \$100.00 for discount Shipping fee - No Restocking fee – No
Power Kids Press (SEE ROSEN PUBLISHING)		
Premier Agendas, Inc. 2000 Kentucky Street Bellingham, WA 98229 Contact: Kristen Peterson PH: 800-836-2959 FAX: 800-886-8776	0%	Net Pricer – No Delivery time – 7 to 10 days Minimum order – 25 to 100 units on custom products Shipping fee – 10 to 12% of order Restocking fee – Does not accept returns
Prentice Hall (SEE PEARSON EDUCATION, INC)		

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Prestwick House, Inc. P.O. Box 658 Clayton, TX 19928 Contact: Susan Thomas PH: 800-932-4593 FAX: 888-718-9333	0%	Net Pricer – No Delivery time – 5 to 7 days Minimum order – No Shipping fee \$50.00 or less - \$6.00 \$50.01 to \$799.99 – 12% \$800.00 or greater – 10% Restocking fee – No
Primary Concepts 1338 7 th Street Berkeley, CA 94710 Contact: Robert Davis PH: 800-660-8646 FAX: 510-527-8760	0%	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping fee – 12% Restocking fee – No
Psychological Assessment Resources, Inc. (PAR) 16204 N. Florida Avenue Lutz, FL 33549 Contact: James S. Gyurke PH: 800-331-8378 FAX: 813-969-0794	5%	Net Pricer – No Delivery time – 5 to 7 days Minimum order – No Shipping fee – 5% of total order Restocking fee – 20% after 1 Year from purchase date
QEP Professional Books P.O. Box 864964 Plano, TX 75086 Contact: Catherine McGough PH: 800-323-6787 FAX: 972-964-2104	15%	Net Pricer – No Delivery time – 7 to 10 days Minimum order – No Shipping – 9% Restocking fee – 5%
RM Acquisition. LLC 9855 Woods Drive Skokie, IL 60077 Contact: David Muscatel PH: 800-678-7263 FAX: 847-329-6139	0% Reference Number BID 10-178 on P.O.	Net Pricer – No Delivery time – 7 to 10 business days Minimum order – No Shipping Under \$50.00 - \$5.00 Handling fee 9% of total order Restocking fee – No
RM Educational Software 310 Barnstable Road, Suite 101 A & B Hyannis, MA 02601 Contact: Justin Mason PH: 866-728-6756 FAX: 877-861-0770	5%	Net Pricer - Yes Delivery time – 5 business days (if in stock) Minimum order – \$50.00 Shipping – Varies contact vendor Restocking fee – 15% after 14 Days of receipt of order (No Custom returns)
Rally Education 22 Railroad Ave. Glen Head, NY 11545 Contact: Margaret Ricke PH: 888-997-2559 FAX: 516-671-7900	0%	Net Pricer – Yes Delivery time – 5 days Minimum order – No Shipping fee - No Restocking fee – No
Dbas Rand McNelly (SEE RM ACQUISITIONS LLC)		
Read Naturally, Inc. 2945 Lone Oak Drive Suite IGO Saint Paul, MN 55121 Contact: Brianna McGill PH: 800-788-4085 FAX: 651-286-8751	0%	Net Pricer – No Delivery time – Ships in 1 to 5 days Minimum order – No Shipping – 10% of total order Restocking fee – \$25.00

EXHIBIT _____

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
<p>Really Good Stuff 448 Pepper Street Monroe, CT 06468 Contact: Kelly O'Connell PH: 800-366-1920 FAX: 203-268-1796</p>	<p>Volume discount 3 to 15%</p> <p>Contact vendor in writing</p>	<p>Net Pricer – No Delivery time – 3 days with extra charge Minimum order – No Shipping \$0.01 to \$29.99 - \$6.95 \$30.00 to \$49.99 - \$8.95 \$50.00 to \$79.99 - \$10.95 Over \$80.00 – 12% of order Shipping of overweight items \$0.01 to \$59.95 - \$6.95 Over \$59.96 – 10% of order Restocking fee – No</p>
<p>Region IV Education Services 7145 W. Tidwell Houston, TX 77092 Contact: Jo Ann Wheeler PH: 888-729-2468 FAX: 713-744-4444</p>	<p>0%</p>	<p>Net Pricer – No Delivery time – UPS ground Minimum order – No Shipping – 2% of order Restocking fee – 15%</p>
<p>Renaissance Learning, Inc. P.O. Box 8036 2911 Peach Street Wisconsin Rapids, WI 54495 PH: 800-338-4204 FAX: 800-788-1272</p>	<p>0%</p> <p>Volume discounts may apply</p> <p>Contact vendor</p>	<p>Net Pricer – No Delivery time – call 800-338- 4204 as special rates may apply Minimum order – No Shipping – Fee schedule in catalog Restocking fee – No for first 30 days – Exchanges will be charged \$8.95 shipping rate</p>
<p>Renegade Teacher Products 4500 Sojourn Drive #1707 Addison, TX 75001 Contact: Diane C. Mack PH: 972-836-3822 FAX: Did not fill in</p>	<p>40%</p>	<p>Net Pricer – Yes Delivery time – 3 days (if in stock Minimum order – No Shipping – Yes contact vendor Restocking fee – No</p>
<p>Research Press 2612 N. Mattis Champaign, IL 61822 Contact: Judy Parkinson PH: 800-519-2707 FAX: 217-352-1221</p>	<p>0%</p> <p>Over 50 books per order contact vendor for discount</p>	<p>Net Pricer – No Delivery time – 5 to 7 days Minimum order – \$1.00 Shipping fee \$1.00 to \$59.99 - \$6.00 \$60.00 to \$499.99 – 10% \$500.00 to \$1,999.99 – 8% \$2,000.00 to \$2,499.99 – 6% Over \$2,500.00 – 4% Restocking fee – No</p>

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Riverside Publishing 3800 Golf Road, Suite 100 Rolling Meadows, IL 60008 Contact: Molly Zebrowski PH: 800-323-9540 FAX: 630-467-7192	0% Quantity Discount for complete test kits 15 to 49 – 10% 50+ - 15% Pkg of 15 (100 to 249) – 10% 250+ 15% Pkg of 25 (60 to 149) – 10% 150+ - 15% Pkg of 50 (35 to 175) – 10% 176+ - 15% Pkg of 100 (18 to 87) – 10% 88+ - 15% Manuals/Guides 15 to 49 – 10% 50+ - 15% Complete Software Program 5 to 9 – 10% 10+ - 15%	Net Pricer – No Delivery time – 3 days with Extra cost Minimum order – N/A Shipping Under \$100.00 - \$10.00 \$100.00 to \$3,000.00 – 10% \$3,000.01 to \$10,000.00 – 8% \$10,000.01 to \$50,000.00 – 7.5% \$50,000.01 to \$100,000.00 – 7% \$100,000.01 to \$200,000.00 6% Over \$200,000.01 – 5% Restocking fee – Call vendor for authorization for the return
Robert-Leslie Publishing 1007 Church Street; Suite 420 Evanston, IL 60201 Contact: Charles A. Sandlin PH: 888-345-1735 FAX: 888-329-7735	0% Reference Number BID 10-178	Net Pricer – No Delivery time – 14 to 21 days Minimum order – No Shipping – 10% of Invoice Restocking fee – No
Rosen Classroom 29 East 21 st Street New York, NY 10010 Contact: Cheri A. Sandlin PH: 800-237-9932 FAX: 888-436-4643	15% reflected in catalog Reference Number BID 10-178	Net Pricer – Yes Delivery time – 3 days with Extra charge Minimum order - No Shipping \$1.00 to \$100.00 – 10% \$101.00 to \$500.00 – 8% \$501.00 to \$1,000.00 – 7% \$1,001.00 + - 6% Restocking fee – No
Rosen Publishing 29 East 21 st Street New York, NY 10010 Contact: Cheri A. Sandlin PH: 800-237-9932 FAX: 888-436-4643	25% reflected in catalog Reference Number BID 10-178	Net Pricer – Yes Delivery time – 3 days with Extra charge Minimum order – No Shipping – No Restocking fee – No
S&S Worldwide, Inc 75 Mile Street Colchester, CT 06415 Contact: Miranda Stuckey PH: 800-642-7354 FAX: 800-432-2842	18% not combined with other offers	Net Pricer – No Delivery time 7-10 Bus days Minimum order – No Shipping – Items labeled FOB drop ship in catalog will add shipping to invoice Restocking – No
Saddleback Educational Pub Inc 3120 Pullman St Costa Mesa, CA 92626 Contact: Carmen Mansfield PH: 800-637-8715 Fax: 888-734-4010	20%	Net Pricer – No Delivery time 7-10 Bus days Minimum order – No Shipping 15% min \$7 Restocking fee 5%
SAFARI Montage (SEE LIBRARY VIDEO COMPANY)		

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Scholastic Inc 557 Broadway New York, NY 10012 Contact: Allison Henderson PH: 800-387-1437 FAX: 888-757-5110	25% Teaching Resources & Teacher's Friend 2010 catalog REFERENCE # PVM	Net Pricer – No Delivery time 7-10 days Minimum order – No Shipping 5% Restocking fee – No
Scholastic Library Publishing Inc 90 Old Sherman Turnpike Danbury, CT 06816 Contact: Kathy Brown PH: 800-825-4579 x 6951 FAX: 203-797-3478	Varies Call Vendor for prices	Net Pricer – No Delivery time 10-30 days Minimum order – No Shipping 9% Restocking – No
School Company (The) (SEE CAREER DEVELOPMENT)		
School Specialty W 6316 Design Drive Greenville, WI 54912 PH: 888-388-3224 Fax: 800-333-0712	7% ENP priced Cat 25% Furniture & Equipment Catalog REFERENCE # 2010235558SS	Net Pricer – No Delivery time 7-30 days Minimum order – No Shipping Supplies free, furniture & equipment 15% min \$39 Restocking fee – No
Science Select, LLC 70 Shearwater Place The Woodlands, TX 77381 Contact: Carol Daniels PH: 281-419-4461 FAX: 281-292-3730	0%	Net Pricer – No Delivery time 15 days Minimum order – No Shipping 10% of order Restocking fee – No
Skills USA 14001 Skills USA Way Leesburg, VA 20176 Contact: Keith Ashby PH: 800-321-8422 FAX: 703-737-8999	0%	Net Pricer – No Delivery time 5 days Minimum order – No Shipping up to \$500 = 10% Over \$500 = 8% Restocking fee – No
Sleek Software Corporation 12325 Hymeadow, Bldg H02 Austin, TX 78750 Contact: Christy Threet PH: 800-337-5335 FAX: 512-833-9718	0%	Net Pricer – No Delivery time 3-7 days Minimum order – No Shipping – No Restocking – No
Slosson Educational Pub, Inc PO Box 280 East Aurora, IL 14052-0280 Contact: Leslie M. Foote PH: 888-756-7766 FAX: 800-655-3840	5%	Net Pricer – No Delivery time 10-14 Bus days Minimum order – No Shipping 0 to \$2999 = 10% \$3000 to \$4999 = 7% \$5000 to \$6999 = 5% Over \$7000 = Actual Over \$10000 = free Restocking fee 10%
SKS Smart Kids Software, Inc PO Box 590464 Houston, TX 77259-0464 Contact: Samzntha Gray PH: 888-881-6001 FAX: 888-611-8400	0%	Net Pricer – Yes Delivery time 10 days Minimum order – No Shipping Determined per order Restocking fee – No
Software Express 4128 A South Blvd. Charlotte, NC 28209 PH: 800-522-7638 FAX: 704-529-1010	0%	Net Pricer – Yes Delivery time 3-5 days Minimum order \$50 Shipping \$12.50 to \$23.50 on size of order Restocking fee – No

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Sopris West Educational Services, Inc. dba Cambium Learning Sopris (SEE CAMBIUM LEARNING)	Reference Number FEIN #84-0770709 For Sopris West Educational Services only	
Springboards to Education, Inc 3802 South 281 Edinburg, TX 78539 Contact: Johnny Lopez PH: 956-383-3557 FAX: 956-381-0310	0%	Net Pricer – No Delivery time 2-3 days Minimum order \$25.00 Shipping 11% of order Restocking - No
Summit Learning 755 Rockwell Ave, PO Box 755 Fort Atkinson, WI 53538 Contact: Dave Johnson PH: 800-777-8817 FAX: 800-317-2194	15% off calculators 20% Math & Science Except: furniture & truck logo, live materials, REFERENCE # 53977	Net Pricer – No Delivery time 7-21 days Minimum order \$50 Shipping Free except: live materials, furniture & items with truck logo
Sunburst Technology (SEE SMARTERVILLE EDUCATIONAL)		
Teacher's Discovery (SEE AMERICAN EAGLE)		
Technology for Education 4131 Old Sibley Memorial Hy Eagan, MN 55122 Contact: James C. Rogers PH: 800-370-0047 FAX: Did not fill in	3%	Net Pricer – Yes Delivery time – 3 business days Minimum order – \$100.00 Shipping fee – 2% of P.O. Restocking fee – 25% after 30 days
Teddy Bear Press 3703 S. Edmunds Street Seattle, WA 98118 Contact: Frances S. Parker PH: 206-402-6947 FAX: 206-299-2999	0% Contact vendor for large orders	Net Pricer – No Delivery time – 7 business days Minimum order – No Shipping fee – 15% Restocking fee – No
Texas Educational Tools, Inc. 3500 Beachwood Ct. St 102 Jacksonville, FL 32224 Contact: Ryan Pettus PH: 800-586-9940 FAX: 904-998-1941	0%	Net Pricer – No Delivery time – 3 business days Minimum order – No Shipping fee – No Restocking fee – No
Texas School Administrator's Legal Digest 1601 Rio Grande #441 Austin, TX 78701 Contact: Debbie Stover PH: 512-478-2113 FAX: 512-495-9955	0%	Net Pricer – No Delivery time – 3 business Days (if in stock) Minimum order – No Shipping fee – \$3.50 per item Restocking fee – No
Therapro, Inc. 225 Arlington Street Framingham, MA 01702 Contact: Karen Wehrance PH: 800-257-5376 FAX: 508-875-2062	0 to \$15.00 – 0% \$151.00 to \$500.00 – 5% \$501.00 to \$1,000.00 10% \$1,000.00 + - 10% plus free shipping	Net Pricer – No Delivery time – 3 business Days Minimum order – No Shipping fee Up to \$50.00 - \$7.50 \$50.01 to \$75.00 - \$8.95 \$75.01 to \$100.00 - \$10.00 \$100.01 to \$1,000.00 – 10% Over \$1,000.01 - Free Restocking fee – No

APPROVED VENDORS		
VENDORS	DISCOUNTS	NOTES
Tin Man Press P.O. Box 11409 Eugene, OR 97440 Contact: Matt Rasmussen PH: 800-676-0459 FAX: 888-515-1764	10% Only to orders of \$500.00 or more	Net Pricer – No Delivery time – 7 days Minimum order – No Shipping fee Under \$50.00 - \$5.00 \$50.01 to \$74.99 - \$7.00 \$75.00 to \$99.99 - \$8.00 Over \$100.00 - Free Restocking fee – No
Toledo Physical Education P.O. Box 5618 Toledo, OH 43612 Contact: Dennis Metzger PH: 800-225-7749 FAX: 800-489-6256	15%	Net Pricer – No Delivery time – 2 to 4 weeks Minimum order – No Shipping fee Under \$150.00 – 15% (\$7.95 min) Restocking fee – Varies by Product
Treetop Publishing, Inc. P.O. Box 320725 Franklin, WI 53132 Contact: Jeffrey G. Meyers PH: 800-255-9228 FAX: 888-201-5916	10 to 15%	Net Pricer – No Delivery time – 4 to 5 Business Days Minimum order – \$25.00 Shipping fee – No Restocking fee – No
Triumph Learning, LLC 136 Madison Avenue, 8 th Floor New York, NY 10016 Contract: 800-221-9372 FAX: 866-805-5723	0%	Net Pricer – No Delivery time – 7 to 10 Business days Minimum order – 5 copies per title Shipping fee Less than \$500.00 – 10% Plus \$5.95 handling Over \$500.00 – 10% only Restocking fee – No
Turtle Pine, Inc. (SEE dba BOULDEN PUBLISHING)		
Unique Books, Inc. 5010 Kemper Ave. St. Louis, MO 63139 Contact: Mary Jo Hunter PH: 800-533-5446 FAX: 314-776-0841	0 to 45%	Net Pricer – No Delivery time – 3 business Days Minimum order – 5 books Shipping fee – 5% Restocking fee – No
University of Texas at Austin (The) (SEE CHARLES A. DANA)		
Valley Speech Language & Learning Center 535 Stovall Road Brownsville, TX 78520 Contact: Andrew J. Hagan PH: 956-504-2200 FAX: 956-504-2231	0%	Net Pricer – No Delivery time – 5 to 10 days Minimum order – No Shipping fee Less the \$100.00 - \$10.00 More than \$100.00 – 10% Restocking fee – No
Visions Technology in Education P.O. Box 70479 Eugene, OR 97401 Contact: Colleen Waggoner PH: 800-877-1858 FAX: 541-349-0944	0%	Net Pricer – No Delivery time – 4 to 5 days Minimum order – No Shipping fee – UPS cost Plus \$5.00 handling Restocking fee – No
VWR Education, LLC (SEE dba SCIENCE KIT)		

EXHIBIT

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Dba Ward's Natural Science PO Box 92912 Rochester, NY 14692-9012 Contact: Patti Luciano PH: 800-962-2660 FAX: 877-247-0176	10% Except Vernier Labpro, Probes & Sensors, Pasco PasPort & Kodak digital products REFERENCE # L007021-005	Net pricer – No Delivery time 15-30 days Minimum order – No Shipping free on orders \$100 or more – except Living/perishable Materials, hazardous materials & motor freight shipments Restocking fee – No
W. Oscar Neuhaus Memorial Foundation (SEE NEUHAUS EDUCATION CENTER)		
Weekly Reader 3001 Cindel Drive Delran, NJ 08075 Contact: Melissa McConnell PH: 800-446-3355 FAX: 856-786-3360	0%	Net Pricer – No Delivery time 7-10 days Minimum order – No Shipping 10% of order Restocking fee – No
Windmill Books 303 Park Ave. South, Suite 1280 New York, NY 10010-3657 Contact: Cheri A. Sandlin PH: 866-478-0556 FAX: 866-814-2764	0%	Net Pricer – Yes Delivery time 7-10 days Minimum order – No Shipping - No Restocking fee – No
Woodburn Press 405 Littell Avenue Dayton, OH 45419 Contact: John O'Brien PH: 888-285-1502 FAX: 888-818-0711	0%	Net Pricer – Yes Delivery time 5-6 Bus days Minimum order – No Shipping 0 to \$500 = 10% \$500 to \$999 = 7% \$1000 to \$4999 = 5% \$5000 + Free Restocking fee – No
World Book, Inc 233 N. Michigan Ave. Suite 2000 Chicago, IL 60601 Contact: Donald D. Keller PH: 800-975-3250 FAX: 888-922-3766	0%	Net Pricer – No Delivery time 7-12 days Minimum fee – No Shipping – No Restocking – No
World Research Company 4926 Profit Drive Tyler, TX 75707 PH: 800-843-9737 FAX: 903-534-9289	0%	Net Pricer – Yes Delivery time 14 days Minimum order \$30 Shipping \$30 to \$99.99 = \$9.95 Over \$100 add 10% of order Restocking fee – No
WRS Group, Ltd PO Box 21207 Waco, TX 76702-1207 Contact: Vicki Fulton PH: 800-299-3366 FAX: 888-977-7653	8% 2010 -2011 Health Edco, Childbirth Graphics	Net pricer – No Delivery time 7-10 days Minimum order \$50 Shipping – No Restocking fee – No
Youthlight, Inc PO Box 115 Chapin, SC 29036 Contact: Sandra C. McCarthy PH: 800-209-9774 FAX: 803-345-0888	0%	Net pricer – Yes Delivery time 10 days Minimum order – No Shipping 0 to \$70 = \$6.95 \$70.01 to 299.99 = 10% subtotal \$300 to \$999.99 = 6% \$1000 + 4% Restocking fee – No
Zaner – Blosler, Inc 1201 Dublin Road Columbus, OH 43215 PH: 800-421-3018 FAX: 800-992-6087	0%	Net Pricer – Yes Delivery time 7-10 Bus days Minimum order – No Shipping fee – 10% of order Restocking fee – No

APPROVAL OF BID 10-190, DIESEL AND UNLEADED FUEL, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Diesel and Unleaded Fuel, which is indicated in the attached renewal forms.

Rationale

This bid has a renewal option. Mr. Rodolfo Zamora and the awarded vendors have agreed in writing to continue this bid for an additional term contract at no increase in cost to the district. Diesel and unleaded fuels are used to keep all district buses operating to transport students to and from school, for maintenance, food service, and police department vehicles.

The administration sought competitive sealed bids on the above mentioned bid for the Transportation Department. Bid opening was held at the Administration Building on July 23, 2010 at 3:00 P.M., where six (6) proposals were received, opened, and read aloud.

User Department

This item was requested by Mr. Rudy Zamora, Director of Transportation.

Budgetary Information

Total Estimated Award Recommendation: \$1,500,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-34-6311-00-939-199000	Gas & Fuel Vehicles/Bus	1,648,160.00	41,927.06	1,494,074.78	112,158.16
	TOTAL	1,648,160.00	41,927.06	1,494,074.78	112,158.16 *

* Pending Board approval 2011-2012 budget.

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia
Jacqueline Kingan

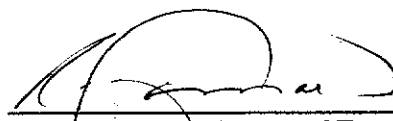
Dr. Rebecca Morrison
Rudy Zamora

Mario Salinas
Amaro Tijerina

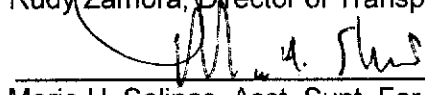
Board Policy Reference

This is in accordance with the TASB Local Policy CH, Purchasing Bidding Requirements.


Requested by:


Rudy Zamora, Director of Transportation

Approved by:


Mario H. Salinas, Asst. Supt. For District Administration

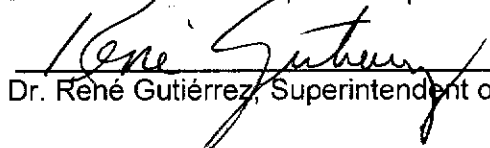
Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
 Bid 10-190, Diesel and Unleaded Fuel
 August 23, 2011**

1. **USER DEPARTMENTS:** This bid will be used by the Transportation Department for the school buses and district vehicles.
2. **TERM BID:** This bid is a term bid beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mr. Rudy Zamora. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Transportation Department will be placing purchase orders on an as needed basis.
5. **TYPE OF BID:** This bid is for diesel and unleaded fuel.
6. **APPROXIMATE AMOUNT SPENT LAST TERM CONTRACT:** \$1,500,000.00
7. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Gold Star Petroleum, Inc. P.O. Box 363 Pharr, TX 78577 Contact: J.J. Rodriguez PH: 956-782-9407 FAX: 956-702-7827	\$1,500,000.00
ESTIMATED AWARD RECOMMENDATION	\$1,500,000.00



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 DRAWER 990
 EDINBURG, TEXAS 78540
 PHONE: (956) 289-2311
 FAX (956) 383-7687



MEMORANDUM

Date: February 28, 2011
 TO: Rudy Zamora, Director of Transportation
 FROM: Jacqueline Kingan, Senior Buyer *JK*
 SUBJECT: **RENEWAL OF BID 10-190, DIESEL & UNLEADED FUEL**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

JK

No, I don't want to renew:

Reason why you don't want to renew:

THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North Bth / DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 289-7467



March 8, 2011

Dear J.J. Rodriguez:
Gold Star Petroleum


FAX: 956-702-7827

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-100, DIESEL & UNLEADED FUEL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and send back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: , *Per*, per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

GOLD STAR PETROLEUM, INC.
Company Name

Approved for Renewal:

Edinburg CISD Date

**Bid 10-190, DIESEL & UNLEADED FUEL
September 1, 2010 – August 31, 2011**

1. DESCRIPTION OF CONTRACT: Fuel and Oil
2. BID NUMBER: Bid 10-190 (TYPE THIS BID # ON ALL PO'S).
3. TYPE OF CONTRACT: Term, fixed prices
4. TERM ON CONTRACT: See dates referenced above
5. DELIVERY: All prices are FOB - Edinburg, Texas and no additional freight is required, unless noted as an exception.
6. UNIT PRICES: The unit prices remain firm for the term of this contract.
7. FUEL PAD DELIVERY: The awarded vendor shall be required to obtain fuel from the Harlingen Pad. In the event that there is no fuel available at the Harlingen Pad, the vendor shall obtain fuel from the Corpus Christi Pad. In the event that there is no fuel available from the Corpus Christi Pad, the vendor shall obtain fuel from the Three Rivers Pad.
8. ORDERING INFORMATION: Each campus/department are responsible to prepare a Requisition/purchase order form using the attached prices and vendor information. Route your prepared purchase orders to the Purchasing Department.
9. PAYMENT INFORMATION: Payments to the vendor will be made on the District's regular payment schedule.
10. TERMS: Net 30 days unless otherwise noted.
11. BUYER: Contact Jacqueline Kingan, Senior Buyer, at 956-289-2311, ext. 2137 or e-mail to j.kingan@ecisd.us
12. FUEL DELIVERY FEES: The ECISD will pay the delivery fees based on the State of Texas Petroleum Products Delivery Fee Schedule. (See Below)
 - a. A fee is collected by bulk facility operators (rail, pipeline, barge, or refinery terminals) upon the withdrawal of petroleum products into cargo tanks and on petroleum products imported into Texas.
 - b. The fee was reduced on September 1, 2007. (Texas Water Code, Sec. 26.3574)

GALLONS DELIVERED:	FEE:
Less than 2,500	\$3.75
2,000 but less than 5,000	\$7.50
5,000 but less than 8,000	\$11.75
8,000 but less than 10,000	\$15.00
Each 5,000 increment on 10,000 gallons or more	\$7.50

- c. For gasoline portion of the delivery of at least 7,000 but less than 8,000 gallons (whether single product type or split load), special rules apply:
- d. If the gasoline portion of the delivery is less than 7,000 gallons, the fee is \$11.75.
- e. If the gasoline portion of the deliver is at least 7,000 gallons, the total load is presumed to be at least 8,000 gallons and the fee is \$25.00
- f. H.B 3554 (2007 Texas Legislature) reduces the petroleum products delivery fee on September 1, 2007. The fee will expire on September 1, 2011

EXHIBIT _____

DIESEL & UNLEADED FUEL FEES

(Please contact Jacqueline Kingan at 289-2311 ext. 2137 if you have any questions regarding these fees.)

GASOLINE TYPE	GOLD STAR PETROLEUM
HARLINGEN OPIS (First delivery choice)	
Ultra Low Sulfur Diesel	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.0098
Unleaded Gasoline	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.0096
CORPUS CHRISTI OPIS (Second delivery choice)	
Ultra Low Sulfur Diesel	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.1025
Unleaded Gasoline	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.1025
THREE RIVERS OPIS (Third delivery choice)	
Ultra Low Sulfur Diesel	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.1125
Unleaded Gasoline	
Opis Rack Average	CURRENT PRICING AT 10:00 A.M.
PLUS Profit of Margin	.1125
OTHER FEES	
Leaking Underground Storage Tank Fund Fee	.0010/per gallon
Oil Spill Liability Trust Fund	.0019/per gallon

EXHIBIT _____

APPROVAL OF BID 10-197, OFFICE SUPPLIES, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Office Supplies, which is indicated in the attached renewal forms.

Rationale

This bid has a renewal option. Mrs. Maria Luisa Guerra and the awarded vendors have agreed in writing to continue this bid for an additional term contract at no increase in discount to the district. Office supplies are used by all campuses and departments to insure a smooth operation in all areas.

The administration sought competitive sealed bids for Office Supplies. The bid opening was held at the Administration building on August 9, 2010 at 2:30 P.M., where sixteen (16) proposals were received. The tabulation and evaluation summary shown on the attached exhibits reflect the most favorable and advantageous vendor(s) to the district.

User Department

This item was requested by Mrs. Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services.

Budgetary Information

ESTIMATED AWARD RECOMMENDATION: \$1,600,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
XXX-XX-63X9-XX-XXX-1XXXXX	General Supplies	2,407,436.00	136,936.88	1,834,141.90	436,357.22
TOTALS		2,407,436.00	136,936.88	1,834,141.90	436,357.22 *

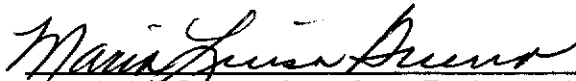
* Pending Board Approval of 2011-2012 Budget

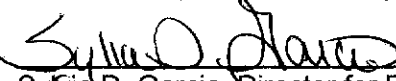
Resource Personnel

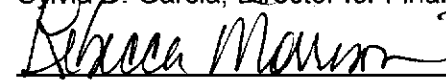
Dr. René Gutiérrez Dr. Rebecca Morrison Sylvia D. Garcia
 Maria Luisa Guerra Amaro Tijerina Jacqueline Kingan

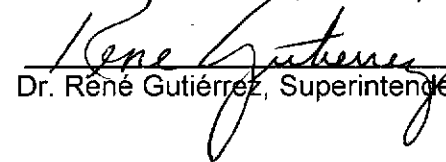
Board Policy Reference and Compliance

This is in compliance and in accordance with Board Policy CH (Legal), Purchasing Law Bidding Requirements.

Requested by: 
 Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director for Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
Bid 10-197, Office Supplies
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Assistant Superintendent for Instruction and Support Services. Mrs. Maria Luisa Guerra will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract that begins September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mrs. Maria Luisa Guerra, Amaro Tijerina, and Jacqueline Kingan. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Purchase orders will be prepared on an as needed basis by the campuses and departments following Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$1,600,000.00**
6. **ESTIMATED AWARD RECOMMENDATION:** **\$1,600,000.00**

PRIMARY VENDOR:		
VENDOR	DISCOUNT	NOTES
Office Depot 14600 Trinity Blvd, Suite 300 Fort Worth, TX 76155 Contact: John Lander PH: 817-684-4400 FAX: 817-571-0432	Max. of 85% U.S. Communities Contract max. of 85%	1. Website has US Communities pricing reflected 2. Delivers in 1 or 2 days 3. No minimum order 4. No restocking fee 5. No substitutions 6. Representative – Nadia De Leon – 956-827-1272
Gateway Printing & Office 315 S. Closner Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FAX: 956-383-4674	Up to 60%	1. Website has approval password must have P.O. 2. Deliver in 1 day 3. No minimum order 4. No substitutions 5. Representative – Junior Cordero, Edinburg

APPROVED VENDOR

VENDOR	DISCOUNT	NOTES
<p>A & W Office Supply 3240 Torquia Brownsville, TX 78520 Contact: Julio Nunez PH: 888-313-9991 FAX: 800-485-8905</p>	<p>Cost plus markup of 18%</p>	<ol style="list-style-type: none"> 1. Next day delivery 2. No minimum order 3. No restocking fee 4. No substitutions 5. Representative – Julio Nunez, Brownsville, TX
<p>Buffalo Business Products 1514 S. 77 Sunshine Strip #12 Harlingen, TX 78550 Contact: Cathy Garrison PH: 877-909-7788 FAX: 866-638-4724</p>	<p>5 to 60%</p>	<ol style="list-style-type: none"> 1. Delivery in 1 to 3 days 2. No minimum order 3. No restocking fee 4. No substitutions 5. Representative – Wate Olivarez, Harlingen, TX
<p>CDW Government 230 North Milwaukee Ave. Vernon Hills, IL 60061 Contact: Matt Flood PH: 866-222-4918 FAX: 312-705-9531</p>	<p>TCPN contract</p>	<ol style="list-style-type: none"> 1. Delivery in 2 to 10 days 2. No minimum order 3. No restocking fee 4. No substitutions 5. Representative – Matt Albertson, Vernon Hills, IL
<p>Ceilo Office Products 1209 E. Hackberry McAllen, TX 78501 Contact: David Barrera PH: 956-688-6001 FAX: 956-688-6012</p>	<p>15 – 72%</p>	<ol style="list-style-type: none"> 1. Delivers in 1 day 2. No minimum order 3. No shipping fee 4. No substitutions 5. Representatives – Raul Ibarra/Joe Saldana, McAllen, TX
<p>Copy Plus 4500 North 10th, Suite 240 McAllen, TX 78504 Contact: Rey Roseles PH: 956-668-7587 FAX: 956-668-7590</p>	<p>5 to 75%</p>	<ol style="list-style-type: none"> 1. Deliver in 1 to 2 days 2. No minimum order 3. No shipping fee 4. No substitutions 5. Representative – Rey Rosales, McAllen, TX
<p>Learning Zone 4250 S. Alameda Corpus Christi, TX 78412 Contact: Jimmy Perez PH: 800-434-7644 FAX: 210-341-8760</p>	<p>15% off for \$100.00 orders otherwise actual charge Coop. Region 2 MRPC</p>	<ol style="list-style-type: none"> 1. Deliver in 7 to 21 business days 2. \$100.00 minimum order 3. Actual shipping fee 4. No substitutions 5. Representative – Jimmy Perez, Corpus Christi, TX
<p>Premier Agendas, Inc. 2000 Kentucky Street Bellingham, WA 98229 Contact: Kristeen Peterson PH: 800-536-2959 FAX: 800-880-3287</p>	<p>0% U.S. Communities 15% Classic Planners only</p>	<ol style="list-style-type: none"> 1. Delivery in 56 days 2. Minimum order 25 to 100 units 3. 10% restocking fee 4. No substitutions 5. Representative – Matthew Reveley

EXHIBIT _____

APPROVED VENDOR

VENDOR	DISCOUNT	NOTES
Pyramid School Products 6510 N. 54 th Street Tampa, FL 33610-1908 Contact: John O. Miller PH: 800-792-2644 FAX: 813-621-7688	10%	1. Delivers in 21 to 30 days 2. No minimum order 3. Shipped orders under \$95.00 will have actual freight added Over \$95.00 free shipping 4. No substitutions 5. Representative – Did not fill in
Quill Corporation 100 Schelster Rd. Uncolnshire, IL 60069 Contact: JP Keller PH: 800-634-4809 FAX: 800-789-2016	15% TCPN 10%	1. Delivery in 1 to 2 business days 2. No minimum order 3. No shipping fee 4. Will substitute 5. Representative – Michael Faugust, Lincolnshire, IL
RGV Toner Outlet 2109 Cornerstone Blvd. Edinburg, TX 78539 Contact: Mark Alaniz PH: 956-867-1119 FAX: 956-205-0566	0%	1. Delivery in 5 days 2. No minimum order 3. No shipping fee 4. No substitutions 5. Representative – Homero Rios, Edinburg, TX
Ray's Business Products 3803 N. Cesar Chavez San Juan, TX 78589 Contact: Ray Cano PH: 956-784-2349 FAX: 956-783-6094	10 to 45% with exceptions	1. Delivery in 3 days 2. No minimum order 3. Shipping – did not fill in 4. No substitutions 5. Representative – Ray Cano, Pharr, TX
Sam's Club 1400 E. Jackson McAllen, TX 78503 Contact: Carlos Garcia PH: 956-618-3363 FAX: 956-618-5252	0%	1. Pick up 24 hours if available 2. Minimum order – did not fill in 3. No restocking fee 4. Substitution – did not fill in 5. Representative – Carlos Garcia, McAllen, TX
School Specialty W6316 Design Drive Greenville, WI 54942 Contact: Joe Gooden PH: 888-388-3224 FAX: 888-388-6344	ENO - 10% TCPN, AEPA US Communities	1. Deliver in 7 to 30 days 2. No minimum order 3. Shipping Prefix Items 7 + 9 free 15% all other items 4. No substitutions 5. Representative – Ben Plata, McAllen, TX
Standard Stationary Supply 2251 S. Foster Ave. Wheeling, IL 60090 Contact: David Wilson PH: 800-870-1315 FAX: 847-870-1338	5%	1. Deliver in 7-10 days 2. \$25.00 minimum order 3. Shipping under \$50.00 usually \$4.95, over \$50.00 free 4. No substitutions 5. Representative – Debbie or Margaret (no address)



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 DRAWER 990
 EDINBURG, TEXAS 78540
 PHONE: (956) 289-2311
 FAX (956) 383-7687



MEMORANDUM

Date: April 1, 2011
 TO: Maria Luisa Guerra, Asst.. Supt. For Instruction and Support Services
 FROM: Jacqueline Kingan, Senior Buyer *JK*
 SUBJECT: **RENEWAL OF BID 10-197, OFFICE SUPPLIES**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew: *M. Guerra 4/5/2011*

No, I don't want to renew: _____

Reason why you don't want to renew:

THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

Dear Vendors;

FAX: 817-571-0432

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-107, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. U.S. Communities Contract Max. of 85%, Delivers 1 or 2 days, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Nadia Peleon* per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

OFFICE DEPOT, INC.
Company Name

Approved for Renewal:

_____ Edinburg CISD Date



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

Dear Vendors;

FAX: 956-383-4674

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount up to 60%, Deliver in 1 day, No minimum order, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: B. Shook, per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Gateway Printing & Office Supply, Inc.
Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
413 North 8th/DRAWER 890
EDINBURG, TEXAS 78841
PHONE: (956) 289-2311
FAX (956) 383-7887



April 12, 2011

Dear Vendors;

FAX: 800-481-8905

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Cost plus markup of 18%, Next day delivery, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. ~~*If your renewal extension is accepted by the Edinburg CISD, this form will be signed and hand back to your company to notify you of the renewal contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*~~

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@cisd.us if you have any questions regarding this contract.

YES: *J. Kingan* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

A & W Office Supply
Company Name

Approved for Renewal:

Edinburg CISD Date



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78841
PHONE: (956) 289-2311
FAX: (956) 363-7687



April 12, 2011

FAX: 866-638-4724

Dear Vendors;

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 5 to 60%, Delivers 1 to 3 days, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: Cathy Garrison per original discounts, terms, and conditions.
Vendor Signature

NO: I am not interested in extending my awarded contract.
Vendor Signature

Buffalo Business Products
Company Name

Approved for Renewal:

Edinburg CISD Date



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

Dear Vendors;

FAX: 312-705-9531

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. TCPN contract, Delivers 2 to 10 days, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Mark P. ...* per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

CDW Government LLC.
Company Name

Approved for Renewal:

_____ Date
Edinburg CISD

Reviewed
By:



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 900
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 283-7687**



April 12, 2011

Dear Vendors;

FAX: 956-688-6012

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 15 - 72%, Delivers in 1 day, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. ***If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.***

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *[Handwritten Signature]* per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Cielo Office Products
Company Name

Approved for Renewal:

_____ Date

Edinburg CISD

04-30-11 03:22pm

From-EDINBURG CISD PURCHASING DEPT

9563897687

T-177 P.02/02 F-461



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 890
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

FAX: 956-668-7590

Dear Vendors;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 5 to 75%, Delivers 1 or 2 days, No minimum order, No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Ray Koxler* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Copy Plus LLC
Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____

221722
Jimmy



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
413 North 8th/DRAWER 990
EDINBURG, TEXAS 78941
PHONE: (956) 289-2311
FAX (956) 383-7687**



April 12, 2011

Dear Vendors;

FAX: 210-341-8760

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-187, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. 15% off for \$100.00 orders otherwise actual charge, Coop Region 2 MRPC, Delivers IN 7 to 21 business days, \$100.00 minimum order, Actual shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *J. Perry* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

LEARNING ZONE

Company Name

Approved for Renewal:

Edinburg CISD Date

Apr-11-11 01:53pm

From-EDINBURG CISD PURCHASING DEPT

9563837687

T-431 P.01/01 F-991



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687**



April 12, 2011

Dear Vendors;

FAX: 800-880-3287

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. 0 % U.S. Communities 15% classic planners only, Delivers in 56 days, Minimum order 25 to 100 units, 10% shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

[Signature], per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Premier Agendas, Inc.
Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
413 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

Dear Vendors;

FAX: 813-621-7688

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-187, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 10%, Delivers 21 to 30 days, No minimum order, Shipped orders under \$95.00 will have actual freight added, Over \$95.00 free shipping, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Jacqueline Kingan* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

Pyramid School Products
6510 North 54th Street
Tampa FL 33610-1908
(AC813) 621-6446
(Toll Free) 800-792-2644
(Fax) 813-621-7688

Pyramid School Products
6510 North 54th Street
Tampa FL 33610-1908
(AC813) 621-6446
(Toll Free) 800-792-2644
(Fax) 813-621-7688

Company Name

Approved for Renewal:

Edinburg CISD

Date



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 5th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

E

Dear Amy Mark;

FAX: 888-888-8250

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 15%, TCPN 10%, Delivers 1 or 2 business days, No minimum order, No shipping fee, and Will substitution.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

Quill Corporation
Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687



April 12, 2011

Dear Vendors;

FAX: 956-205-0566

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 0%, Delivers in 5 days, No minimum order. No shipping fee, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Kevin J. Kingan* per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

RGV Toner Outlet
Company Name

Approved for Renewal:

Edinburg CISD Date



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 411 North 8th/DRAWER 990
 EDINBURG, TEXAS 78541
 PHONE: (956) 289-2311
 FAX (956) 383-7687**



April 12, 2011

Dear Vendors;

FAX: 956-783-6094

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 10 to 45% with exceptions, Delivers in 3 days, No minimum order, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: Ray's Business Products, per original discounts, terms, and conditions.
 Vendor Signature Ray's Business Products

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature

Ray's Business Products
 Company Name

Approved for Renewal:

 Edinburg CISD Date

EXHIBIT _____



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 411 North 8th / DRAWER 890
 EDINBURG, TEXAS 78541
 PHONE: (956) 289-2311
 FAX (956) 383-7687**



April 12, 2011

Dear Vendors;

FAX: 956-618-5252

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 0%, Pick up 24 hours if available, and No shipping fee.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: _____, per original discounts, terms, and conditions.
 Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature

 Company Name

Approved for Renewal:

 Edinburg CISD Date

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7887



April 12, 2011

Dear Vendors;

FAX: 888-388-6344

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. ENO 10%, TCPN, AEPA, US Communities, Delivers in 7 to 30 days, No minimum order, Shipping Prefix 7 + 9 free, 15% all other items, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions. *See Attachment*
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

School Specialty
Company Name

Approved for Renewal:

Edinburg CISD Date



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687**



April 12, 2011

Dear Vendors;

FAX: 847-870-1338

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-197, OFFICE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Discount 5%, Delivers in 7 to 10 days, \$25.00 minimum order, Shipping under \$50.00 usually \$4.95, over \$50.00 free, and No substitutions.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: Dal W per original discounts, terms, and conditions.
Vendor Signature

NO: _____ I am not interested in extending my awarded contract.
Vendor Signature

**STANDARD STATIONERY SUPPLY CO
2251 FOSTER AVE., WHEELING IL 60090**

Company Name

Approved for Renewal:

Edinburg CISD Date

EXHIBIT _____

APPROVAL OF BID 11-126, PAINTS AND RELATED ITEMS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Paints and Related Items as requested by the Maintenance & Facilities Department as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Paints and Related Items. Bid opening was held at the Business Office Building on May 4, 2011 at 3:00 P.M.; where five (5) proposals were received, opened, and read aloud. Paint and related items are needed district wide to paint exterior and interior walls and surfaces. Work includes repairs and improvements of deteriorated surfaces, removal of graffiti, and pavement striping. Visual inspections are performed periodically to determine painting needs and schedule.

User Department

This item was requested by Mr. Robert J. Saenz, Director of Maintenance & Facilities Department.

Budgetary Information

Estimated Award Recommendation

\$70,036.09

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6319-69-936-199000	Misc Contracted Services	66,970.00	8,339.35	54,212.17	4,418.48
	TOTAL	66,970.00	8,339.35	54,212.17	4,418.48 *

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia
Jacqueline Kingan


Dr. Rebecca Morrison
Robert J. Saenz

Mario H. Salinas
Amaro Tijerina

Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:


Robert J. Saenz, Director of Maintenance/Facilities

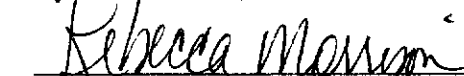
Approved by:


Mario H. Salinas, Asst. Supt. For District Administration

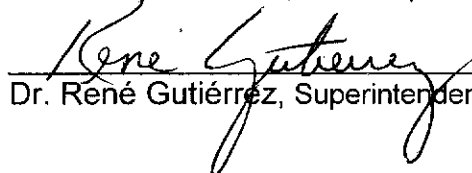
Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
 Bid 11-126, Paints and Related Items
 August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance & Facilities Department. Mr. Robert J. Saenz will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This contract has a one year renewal clause. The renewal will not be considered automatic.
3. **ORDERING INFORMATION:** Maintenance & Facilities Department will prepare purchase orders on an as needed basis after the Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$55,000.00**
5. **ESTIMATED BID AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Sherwin Williams Company 2223 South Closner Blvd. Edinburg, TX 78539 Contact: Tanner Johnson PH: 956-383-3101 FAX: 956-383-0233	\$70,036.09
ESTIMATED TOTAL AWARD RECOMMENDATION	\$70,036.09

6. **BID EVALUATION:**
 - A - Award recommendation to second lowest overall and most advantageous bidder.
 - 1 - Recommendation was based on reputation of the vendor's goods and service.
 - 2 - The extent to which the goods and services meet the District's needs, and long term cost of the District to acquire the vendors goods.
 - 3 - The best value for the District not just on low bidder.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 1 (372)	VENDOR 2 (2096)	VENDOR 3 (51)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 PAINTS		SHERWIN-WILLIAMS COMPANY	GLIDDEN PROFESSIONAL PAINT	PPG ARCHITECTURAL COATS	
PAGE/PART: 1/1		EDINBURG TX 78539	MCALLEN TX 78501	MCALLEN TX 78502	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 3	1	1	
OPEN DATE: 04/27/11		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 09/01/11		OTHER 1: OSCAR SALINAS	REY RODRIGUEZ, JR.	MARVIN VILLARREAL	
EXPIRATION: 08/31/12		OTHER 2:			
ENTERED: 05/05/11		NOTE:			
PRINTED: 05/20/11		CODES:			
630-58-10010-6	PAINT, EXTERIOR, ACRYLIC LATEX, FLAT FINISH, WHITE, STANDARD AND CUSTOM MIXED COLORS,	100 GAL	1299.00 A ✓	1039.00* 1	1475.00
630-58-10020-5	PAINT, EXTERIOR, ACRYLIC LATEX, SEMI-GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS.	177 GAL	2653.23 A ✓	2387.73* 1	2708.10
630-58-10030-4	PAINT, EXTERIOR, ACRYLIC LATEX, GLOSS FINISH, WHITE, BLACK AND CUSTOM MIXED COLORS. MINIMUM	200 GAL	4198.00 A ✓	3078.00	2990.00* 1
630-58-10040-3	PAINT, INDUSTRIAL EXTERIOR/INTERIOR, 100% ACRYLIC BASE, SEMI-GLOSS, WHITE AND	200 GAL	4198.00 A ✓	3078.00* 1	3300.00
630-58-10050-2	PAINT, INTERIOR, ACRYLIC, SEMIGLOSS, WHITE AND CUSTOM PASTEL COLORS, MINIMUM	168 GAL	2686.32 A ✓	3190.32	2350.32
630-58-10060-1	PAINT, INTERIOR/EXTERIOR, BOND-PLEX WB ACRYLIC IS A SINGLE COMPONENT,	40 GAL	1118.00 A ✓	759.60* 1	876.00
630-58-20010-4	PAINT, INTERIOR, ACRYLIC LATEX, SEMI-GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS.	267 GAL	2800.83* A ✓	3041.13	3735.33
630-58-20015-3	INTERIOR WATERBASED ACRYLIC-ALKYD SEMI-GLOSS - PROMAR 200 INTERIOR WATERBASED ACRYLIC-ALKYD	33 GAL	823.35 A ✓	692.67* 1	829.95
630-58-20020-3	PAINT, INTERIOR, ACRYLIC LATEX, GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS. MINIMUM	27 GAL	269.73* A ✓	415.53	539.73
630-58-20030-2	PAINT, INTERIOR, ACRYLIC LATEX, EGGSHELL, SATIN, WHITE, STANDARD AND CUSTOM MIXED COLORS.	113 GAL	1580.87 A ✓	1287.07	1128.87* 1
630-58-20035-1	PROMAR 200 ZERO VOC INTERIOR LATEX SEMI-GLOSS IS A DURABLE, PROFESSIONAL QUALITY,	33 GAL	659.67 A ✓	494.67	544.50
630-58-20040-1	PAINT, INTERIOR, LATEX SATIN/FLAT, COLOR ACCENTS, BRIGHT AND DEEP COLORS, SOLIDS CONTENT:	133 GAL	1993.67* A ✓	2858.17	2786.35

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 1 (372)	VENDOR 2 (2096)	VENDOR 3 (51)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 PAINTS		SHERWIN-WILLIAMS COMPANY	GLIDDEN PROFESSIONAL PAINT	PPG ARCHITECTURAL COATS	
PAGE/PART: 2/1		EDINBURG TX 78539	MCALLEN TX 78501	MCALLEN TX 78502	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 3	1	1	
OPEN DATE: 04/27/11		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 09/01/11		OTHER 1: OSCAR SALINAS	REY RODRIGUEZ, JR.	MARVIN VILLARREAL	
EXPIRATION: 08/31/12		OTHER 2:			
ENTERED: 05/05/11		NOTE:			
PRINTED: 05/20/11		CODES:			
630-58-20060-9	PAINT, COLOR ACCENTS, INTERIOR LATEX SEMI-GLOSS, MANY COLORS, VOC (less exempt)	100 GAL	1499.00 A ✓	2349.00	1399.00* 1
630-58-20070-8	PAINT, INTERIOR, PROMAR 400 FLAT, MOST COLORS, VOC (LESS EXEMP SOLVENTS): 145A g/l;	67 GAL	702.83 A ✓	596.30* 1	636.50
630-58-20080-7	PAINT, INTERIOR, PROMAR 400 LATEX SEMI-GLOSS, MOST COLORS, VOC (LESS EXEMP SOLVENTS): 145A	67 GAL	1037.83 A ✓	763.13* 1	937.33
630-58-30010-2	PAINT, EXTERIOR/INTERIOR, ALKYD BASE, SATIN, WHITE, STANDARD AND CUSTOM	33 GAL	560.67* A ✓	626.67	658.35
630-58-30020-1	PAINT, ALKYD BASE, EXTERIOR, GLOSS FOR METAL, CONTRACTOR GRADE, LOW ODER, WASHABLE,	33 GAL	362.67* A ✓	742.17	724.35
630-58-30030-0	PAINT, INDUSTRIAL EXTERIOR/INTERIOR, ALKYD BASE, GLOSS, WHITE AND CUSTOM MIXED COLORS.	133 GAL	2658.67 A ✓	2046.87* 1	2919.35
630-58-30035-9	INDUSTRIAL ENAMEL - A MEDIUM OIL/ALKYD ALL-PURPOSE ENAMEL. DESIGNED FOR INTERIOR	33 GAL	857.67 A ✓	823.35	1120.35
630-58-30040-9	PAINT, SOLVENT BASED ZONE MARKING PAINT, SETFAST PREMIUM ALKYD ZONE MARKING PAINT, FLAT	180 GAL	2698.20 A ✓	2248.20	2158.20* 1
630-58-30050-8	PAINT, INTERIOR ALKYD SEMI-GLOSS - QUALITY PRODUCT DESIGNED FOR THE PROFESSIONAL,	67 GAL	1305.83 A ✓	890.43* 1	1396.95
630-58-40010-0	PRIMER, INTERIOR/EXTERIOR, WHITE, MINIMUM REQUIREMENTS: TITANIUM	100 GAL	1449.00T A ✓	1449.00T 1	1695.00
630-58-40020-9	PRIMER, INTERIOR, ACRYLIC, WHITE, MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 10.2%, RESIN	133 GAL	1057.35 A ✓	1115.87	990.85* 1
630-58-40030-8	PRIMER EXTERIOR, OIL ALKYD BASE, WHITE. MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 8%,	100 GAL	1795.00 A ✓	1449.00* 1	1950.00

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 1 (372)	VENDOR 2 (2096)	VENDOR 3 (51)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 PAINTS		SHERWIN-WILLIAMS COMPANY	GLIDDEN PROFESSIONAL PAINT	PPG ARCHITECTURAL COATS	
PAGE/PART: 3/1		EDINBURG TX 78539	MCCALLEN TX 78501	MCCALLEN TX 78502	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 3	1	1	
OPEN DATE: 04/27/11		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 09/01/11		OTHER 1: OSCAR SALINAS	REY RODRIGUEZ, JR.	MARVIN VILLARREAL	
EXPIRATION: 08/31/12		OTHER 2:			
ENTERED: 05/05/11		NOTE:			
PRINTED: 05/20/11		CODES:			
530-58-40040-7	PRIMER EXTERIOR, ACRYLIC LATEX, WHITE. MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 15%, RESIN 18%.	133 GAL	2060.17 A ✓	1860.67	1855.35* 1
630-58-40050-6	PRIMER, WATERBORNE, ACRYLIC EMULSION, ADHESION PROMOTING BONDING PRIMER, DESIGNED	67 GAL	1674.33 A ✓	1272.33* 1	1467.30
630-58-40060-5	PAINT, SHOPCOAT PRIMER FAST DRYING OFFERING FIELD CORROSION PROTECTION ON IRON AND	33 GAL	494.67 A ✓	412.50* 1	655.05
630-58-40080-3	PAINT, PREPRITE BONDING PRIMER, INTERIOR/EXTERIOR, COLOR WHITE, VOC 42g/l; 0.35	133 GAL	2525.67 A ✓	2299.57	2254.35
630-58-50010-7	SANDING SEALER, INTERIOR, ACRYLIC, CLEAR, SEMI-GLOSS, MINIMUM REQUIREMENTS:	67 GAL	937.33* A ✓	1071.33	1859.25
630-58-60010-5	POLYURETHANE VARNISH, INTERIOR, ALKYD, CLEAR, SATIN AND GLOSS FINISH. MINIMUM REQUIREMENTS:	100 GAL	2399.00 A ✓	1799.00* 1	2385.00
630-58-60020-4	CONCRETE SEALER, CLEAR GLOSS OIL BASED, TESTING: DO TO THE WIDE VARIETY OF SUBSTRATES,	33 GAL	527.67* A ✓	758.67	602.25
630-58-60030-3	VARNISH, INTERIOR, WATER BASED, CLEAR GLOSS, ONES, BY WEIGHT 29+-2%, BY VOLUME 26+-2%	200 GAL	6598.00 A ✓	3998.00* 1	4830.00
630-66-10010-6	TRAFFIC PAINT, WHITE OR YELLOW, ALKYD BASED, FLAT FINISH. SOLIDS CONTENT BY WEIGHT 73%,	200 GAL	2098.00* A ✓	2498.00	4790.00
630-66-10020-5	PAINT, SETFAST LATEX TRAFFIC PAINTS ARE CONVENTIONAL DRY (NON-HEATED APPLICATION)	67 GAL	769.83* A ✓	870.33	1336.65
630-66-10030-4	PAINT, TRAFFIC MARKING PAINT, SETFAST ACRYLIC WATERBORNE, AVAILABLE IN TWO COLORS; WHITE AND	67 GAL	769.83 A ✓	588.93* 1	803.33
630-84-10010-4	STAIN, INTERIOR OIL, WOOD CLASSICS, FEATURES: SEALS AND PENETRATES, TOPCOAT IN 2 HOURS,	133 GAL	2525.67 A ✓	2259.67	2241.05* 1

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 1 (372)	VENDOR 2 (2096)	VENDOR 3 (51)
	-----	-----	-----
CONTROL: 11 PAINTS	SHERWIN-WILLIAMS COMPANY	GLIDDEN PROFESSIONAL PAIN	PPG ARCHITECTURAL COATI
PAGE/PART: 4/1	EDINBURG TX 78539	MCALLEN TX 78501	MCALLEN TX 78502
BUYER: JACKIE KINGAN	DELIVERY DAYS: 3	1	1
OPEN DATE: 04/27/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 09/01/11	OTHER 1: OSCAR SALINAS	REY RODRIGUEZ, JR.	MARVIN VILLARREAL
EXPIRATION: 08/31/12	OTHER 2:		
ENTERED: 05/05/11	NOTE:		
PRINTED: 05/20/11	CODES:		

630-84-10020-3 STAIN, INTERIOR/EXTERIOR, USE OF CONCRETE, MASONRY AND ASPHALT, WILL NOT PEEL,	200 GAL	3798.00* A ✓	3998.00	4200.00
630-99-10030-5 2 PART EPOXY, TILE-CLAD HIGH SOLIDS, WIDE RANGE OF COLOR, VOLUME SOLIDS 56% + 2%, MIXED, may	67 GAL	1473.33 A ✓	1406.33* 1	2609.65
630-99-10040-4 PAINT, KEM LUSTRAL ENAMEL, SEMI GLOSS BLACK, VOLUME SOLIDS 38% + 2% (may vary by	40 GAL	559.60* A ✓	759.60	878.00
630-99-10050-3 PAINT, KEM LUSTRAL ENAMEL, FLAT BLACK, VOLUME SOLIDS 36 + 2% (may vary by color),	40 GAL	559.60* A ✓	799.60	878.00

CONTROL TOTAL	70036.09	64074.41 LT	73495.61
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Award Recommendation	<u>70,036.09</u>	<u>-0-</u>	<u>-0-</u>
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ITEM COMMENTS

ITEM#	VENDOR	COMMENT
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CODE DEFINITIONS

- * Low Bid On Item
- 1 See Evaluation Notes
- A AWARD RECOMMENDATION
- LT Low Total
- NB No Bid
- NI DidNot Bid All Items
- T Tie

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 4 (8275)

VENDOR 5 (8455)

CONTROL: 11 PAINTS		D & M PAINTS	WHOLESALE BUILDER'S SUPPL
PAGE/PART: 1/2	DELIVERY DAYS: 7	MCALLEN TX 78501	PHARR TX 78577
BUYER: JACKIE KINGAN	TERMS: NET 30		-5% IF PAID IN 7 DAYS
OPEN DATE: 04/27/11	OTHER 1: DAMIAN GUEVARA		MARK W. HOSKINS
EFFECTIVE: 09/01/11	OTHER 2:		
EXPIRATION: 08/31/12	NOTE:		
ENTERED: 05/05/11	CODES:		
PRINTED: 05/20/11			

630-58-10010-6 PAINT, EXTERIOR, ACRYLIC LATEX, FLAT FINISH, WHITE, STANDARD AND CUSTOM MIXED COLORS,	100 GAL	1190.00	1530.00
630-58-10020-5 PAINT, EXTERIOR, ACRYLIC LATEX, SEMI-GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS.	177 GAL	3186.00	3009.00
630-58-10030-4 PAINT, EXTERIOR, ACRYLIC LATEX, GLOSS FINISH, WHITE, BLACK AND CUSTOM MIXED COLORS. MINIMUM	200 GAL	3200.00	3948.00
630-58-10040-3 PAINT, INDUSTRIAL EXTERIOR/INTERIOR, 100% ACRYLIC BASE, SEMI-GLOSS, WHITE AND	200 GAL	3200.00	5796.00
630-58-10050-2 PAINT, INTERIOR, ACRYLIC, SEMIGLOSS, WHITE AND CUSTOM PASTEL COLORS, MINIMUM	168 GAL	2016.00* 1	4788.00
630-58-10060-1 PAINT, INTERIOR/EXTERIOR, BOND-PLEX WB ACYLIC IS A SINGLE COMPONENT,	40 GAL	960.00	1140.00
630-58-20010-4 PAINT, INTERIOR, ACRYLIC LATEX, SEMI-GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS.	267 GAL	3204.00	4384.14
630-58-20015-3 INTERIOR WATERBASED ACRYLIC-ALKYD SEMI-GLOSS - PROMAR 200 INTERIOR WATERBASED ACRYLIC-ALKYD	33 GAL	792.00	NB
630-58-20020-3 PAINT, INTERIOR, ACRYLIC LATEX, GLOSS, WHITE, STANDARD AND CUSTOM MIXED COLORS. MINIMUM	27 GAL	594.00	792.45
630-58-20030-2 PAINT, INTERIOR, ACRYLIC LATEX, EGGSHELL, SATIN, WHITE, STANDARD AND CUSTOM MIXED COLORS.	113 GAL	1638.50	1582.00
630-58-20035-1 PROMAR 200 ZERO VOC INTERIOR LATEX SEMI-GLOSS IS A DURABLE, PROFESSIONAL QUALITY,	33 GAL	396.00* 1	NB
630-58-20040-1 PAINT, INTERIOR, LATEX SATIN/FLAT, COLOR ACCENTS, BRIGHT AND DEEP COLORS, SOLIDS CONTENT:	133 GAL	2924.67	2765.07

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 4 (8275)

VENDOR 5 (8455)

CONTROL: 11 PAINTS		D & M PAINTS	WHOLESALE BUILDER'S SUPPL
PAGE/PART: 2/2	DELIVERY DAYS: 7	MCALLEN TX 78501	PHARR TX 78577
BUYER: JACKIE KINGAN	TERMS: NET 30		-5% IF PAID IN 7 DAYS
OPEN DATE: 04/27/11	OTHER 1: DAMIAN GUEVARA		MARK W. HOSKINS
EFFECTIVE: 09/01/11	OTHER 2:		
EXPIRATION: 08/31/12	NOTE:		
ENTERED: 05/05/11	CODES:		
PRINTED: 05/20/11			

630-58-20060-9	PAINT, COLOR ACCENTS, INTERIOR LATEX SEMI-GLOSS, MANY COLORS, VOC (less esempt	100 GAL	2199.00	2150.00
630-58-20070-8	PAINT, INTERIOR, PROMAR 400 FLAT, MOST COLORS, VOC (LESS EXEMP SOLVENTS): 145A g/l;	67 GAL	804.00	745.04
630-58-20080-7	PAINT, INTERIOR, PROMAR 400 LATEX SEMI-GLOSS, MOST COLORS, VOC (LESS EXEMP SOLVENTS): 145A	67 GAL	804.00	1100.14
630-58-30010-2	PAINT, EXTERIOR/INTERIOR, ALKYD BASE, SATIN, WHITE, STANDARD AND CUSTOM	33 GAL	709.50	920.70
630-58-30020-1	PAINT, ALKYD BASE, EXTERIOR, GLOSS FOR METAL, CONTRACTOR GRADE, LOW ODER, WASHABLE,	33 GAL	725.67	884.40
630-58-30030-0	PAINT, INDUSTRIAL EXTERIOR/INTERIOR, ALKYD BASE, GLOSS, WHITE AND CUSTOM MIXED COLORS.	133 GAL	2924.67	3564.40
630-58-30035-9	INDUSTRIAL ENAMEL - A MEDIUM OIL/ALKYD ALL-PURPOSE ENAMEL. DESIGNED FOR INTERIOR	33 GAL	808.50* 1	825.00
630-58-30040-9	PAINT, SOLVENT BASED ZONE MARKING PAINT, SETFAST PREMIUM ALKYD ZONE MARKING PAINT, FLAT	180 GAL	4140.00	3384.00
630-58-30050-8	PAINT, INTERIOR ALKYD SEMI-GLOSS - QUALITY PRODUCT DESIGNED FOR THE PROFESSIONAL,	67 GAL	1541.00	1546.36
630-58-40010-0	PRIMER, INTERIOR/EXTERIOR, WHITE, MINIMUM REQUIREMENTS: TITANIUM	100 GAL	2400.00	1975.00
630-58-40020-9	PRIMER, INTERIOR, ACRYLIC, WHITE, MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 10.2%, RESIN	133 GAL	1263.50	1263.50
630-58-40030-8	PRIMER EXTERIOR, OIL ALKYD BASE, WHITE. MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 8%,	100 GAL	2400.00	1746.00

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 4 (8275)

VENDOR 5 (8455)

CONTROL: 11 PAINTS		D & M PAINTS	WHOLESALE BUILDER'S SUPPL
PAGE/PART: 3/2	DELIVERY DAYS: 7	MCALLEN TX 78501	PHARR TX 78577
BUYER: JACKIE KINGAN	TERMS: NET 30		5
OPEN DATE: 04/27/11	OTHER 1: DAMIAN GUEVARA		-5% IF PAID IN 7 DAYS
EFFECTIVE: 09/01/11	OTHER 2:		MARK W. HOSKINS
EXPIRATION: 08/31/12	NOTE:		
ENTERED: 05/05/11	CODES:		
PRINTED: 05/20/11			

630-58-40040-7	PRIMER EXTERIOR, ACRYLIC LATEX, WHITE. MINIMUM REQUIREMENTS: TITANIUM DIOXIDE 15%, RESIN 18%.	133 GAL	3192.00	2626.75
630-58-40050-6	PRIMER, WATERBORNE, ACRYLIC EMULSION, ADHESION PROMOTING BONDING PRIMER, DESIGNED	67 GAL	1809.00	1871.98
630-58-40060-5	PAINT, SHOPCOAT PRIMER FAST DRYING OFFERING FIELD CORROSION PROTECTION ON IRON AND	33 GAL	1221.00	561.33
630-58-40080-3	PAINT, FREPRITE BONDING PRIMER, INTERIOR/EXTERIOR, COLOR WHITE, VOC 42g/l; 0.35	133 GAL	2128.00* 1	3710.70
630-58-50010-7	SANDING SEALER, INTERIOR, ACRYLIC, CLEAR, SEMI-GLOSS, MINIMUM REQUIREMENTS:	67 GAL	1206.00	1558.42
630-58-60010-5	POLYURETHANE VARNISH, INTERIOR, ALKYD, CLEAR, SATIN AND GLOSS FINISH. MINIMUM REQUIREMENTS:	100 GAL	2200.00	2513.00
630-58-60020-4	CONCRETE SEALER, CLEAR GLOSS OIL BASED, TESTING: DO TO THE WIDE VARIETY OF SUBSTRATES,	33 GAL	792.00	785.73
630-58-60030-3	VARNISH, INTERIOR, WATER BASED, CLEAR GLOSS, ONES, BY WEIGHT 29+-2%, BY VOLUME 26+-2%	200 GAL	8400.00	5262.00
630-66-10010-6	TRAFFIC PAINT, WHITE OR YELLOW, ALKYD BASED, FLAT FINISH. SOLIDS CONTENT BY WEIGHT 73%,	200 GAL	4600.00	4642.00
630-66-10020-5	PAINT, SETFAST LATEX TRAFFIC PAINTS ARE CONVENTIONAL DRY (NON-HEATED APPLICATION)	67 GAL	1407.00	953.41
630-66-10030-4	PAINT, TRAFFIC MARKING PAINT, SETFAST ACRYLIC WATERBORNE, AVAILABLE IN TWO COLORS; WHITE AND	67 GAL	1407.00	NB
630-84-10010-4	STAIN, INTERIOR OIL, WOOD CLASSICS, FEATURES: SEALS AND PENETRATES, TOPCOAT IN 2 HOURS,	133 GAL	2859.50	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 4 (8275)

VENDOR 5 (8455)

CONTROL: 11 PAINTS
PAGE/PART: 4/2
BUYER: JACKIE KINGAN
OPEN DATE: 04/27/11
EFFECTIVE: 09/01/11
EXPIRATION: 08/31/12
ENTERED: 05/05/11
PRINTED: 05/20/11

DELIVERY DAYS: 7
TERMS: NET 30
OTHER 1:
OTHER 2:
NOTE:
CODES:

D & M PAINTS
MCALLEN TX 78501
DAMIAN GUEVARA

WHOLESALE BUILDER'S SUPPL
PHARR TX 78577
5
-5% IF PAID IN 7 DAYS
MARK W. HOSKINS

630-84-10020-3 STAIN, INTERIOR/EXTERIOR, USE OF CONCRETE, MASONRY AND ASPHALT, WILL NOT PEEL,	200 GAL	NB	6068.00
630-99-10030-5 2 PART EPOXY, TILE-CLAD HIGH SOLIDS, WIDE RANGE OF COLOR, VOLUME SOLIDS 56% + 2%, MIXED, may	67 GAL	2412.00	3011.65
630-99-10040-4 PAINT, KEM LUSTRAL ENAMEL, SEMI GLOSS BLACK, VOLUME SOLIDS 38% + 2% (may vary by	40 GAL	840.00	NB
630-99-10050-3 PAINT, KEM LUSTRAL ENAMEL, FLAT BLACK, VOLUME SOLIDS 38 + 2% (may vary by color),	40 GAL	1080.00	NB

CONTROL TOTAL

79574.51 NI

83404.17 NI

Award Recommendation

-0-

-0-

EXHIBIT _____

11-126, PAINT & RELATED ITEMS

407 740477610 7217 466-47-3554
ALAMO IRON WORKS ALL VALLEY PAINT & SUPPLY
943 AT&T CENTER PKWY 614 W. FERGUSON
SAN ANTONIO, TX 78219 PHARR, TX 78577

6676 20-4458359 553 742609927
AZTECA DESIGNS, INC. C & S SAFETY SUPPLY
6852 ALAMO DOWNS PARKWAY P.O. BOX 4527
SAN ANTONIO, TX 78238 820 EAST WHITEWING BLDG C
MCALLEN, TX 78502

4423 75-0457200 2121 11116655884
CHEMSEARCH DEVOE & RAYNOLDS PAINT COMPANY
P.O. BOX 152170 4420 SOUTH PADRE ISLAND DRIVE
IRVING, TX 75015-2170 CORPUS CHRISTI, TX 78411

2096 1-51-0290518-7 5089 58-1853319
GLIDDEN PROFESSIONAL PAINT HOME DEPOT
1200 E HACKBERRY AVENUE 409 N. JACKSON
SUITE K ACCT 863 203 576 00
MCALLEN, TX 78501 PHARR, TX 78577

499 06-1784666 2201 75-0457200
J & B INDUSTRIES INC. KERNITE
P.O. BOX 1719 1310 E. NORTHGATE DRIVE
SAN BENITO, TX 78586 IRVING, TX 75062

7360 1-56-0748358-1 3304 74-2606595
LOWE'S STORE #1702 M & A QUALITY PAINTING
707 SOUTH JACKSON ROAD 3509 E MAIN AVENUE
PHARR, TX 78577 SUITE 103
ALTON, TX 78573

370 74-2588093 2950 74-1542718
MCALLEN PAINT CENTER INC MCCOY'S BUILDING SUPPLY
227 NORTH MCCOLL 2901 W UNIVERSITY
**ALL #'S DISC/NO LISTING -YP* EDINBURG, TX 78539
MCALLEN, TX 78501

8589 1223 75-0457200
MCCOY'S BUILDING SUPPLY NATIONAL CHEMSEARCH DIV OF NCH
1200 IH 35 NORTH P O BOX 152170
P.O. BOX 1028 IRVING, TX 75015-2150
SAN MARCOS, TX 78667-1028

78 74-1540432 6372 74-2617079
NOSER LUMBER COMPANY PATHMARK TRAFFIC PRODUCTS
523 WEST MIRACLE MI P.O. BOX 1066
P O BOX 2019 SAN MARCOS, TX 78677
MCALLEN, TX 78501

2548 752228991 51 72-1070192
PITTSBURGH PAINT PPG ARCHITECTURAL COATINGS
1615 N. 11TH STREET PITTSBURGH MONARCH
MCALLEN, TX 78501 1615 N 11TH STREET
MCALLEN, TX 78502

371 59-0712226 2461 760411791
SEA GARDEN SALES INDUSTRIAL SU SHEPLER'S RIO GRANDE STEEL
2771 ROBINDALE RD P.O. BOX 5178
BROWNSVILLE, TX 78526 MCALLEN, TX 78502

11-126, PAINT & RELATED ITEMS

372 34-0526850
SHERWIN-WILLIAMS COMPANY
2223 SOUTH CLOSNER BLVD
EDINBURG, TX 78539

547 34-0552740
STATE CHEMICAL MFG COMPANY
1930 LAUREL DRIVE
HARLINGEN, TX 78550

411 75-0481530
TEXAS REFINERY CORPORATION
P.O. BOX 711
FORT WORTH, TX 76101

8455 3-20427-4403-0
WHOLESALE BUILDER'S SUPPLY
1200 ALBRAD ST.
PHARR, TX 78577

85 17418769588
ZARSKY LUMBER COMPANY
P O BOX 248
700 S BICENTENNIAL
MCALLEN, TX 78502

Vendors Printed: 27

APPROVAL OF BID 11-136, AWARDS AND INCENTIVES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Awards and Incentives, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Awards and Incentives. Bid opening was held at the Administration Building on May 3, 2011 at 2:30 P.M., where nineteen (19) proposals were opened. Items to be purchased under this bid include, but are not limited to: balloons, kiddie sunglasses, whistles, balls, yo-yo's, jack set, t-shirts, teacher incentives, magic springs, insect stamps, friendship bracelets, kiddie visors, flying discs, pick-up games, pinwheels, pens, pencils, and any other related Award and Incentive items. This will be utilized by all campuses and Departments throughout the District.

User Department

This bid will be used by all campuses and departments.

Budgetary Information

Estimated Award Recommendation \$220,000.00

Account	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-6497-xx-xxx-1xx-000	789,425.00	23,331.74	601,399.00	164,694.26
xxx-xx-6399-xx-xxx-1xx-xxx	9,645,845.00	678,623.87	7,091,874.21	1,875,346.92
TOTAL	10,435,270.00	701,955.61	7,693,273.21	2,040,041.18*

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez
Maria Luisa Guerra

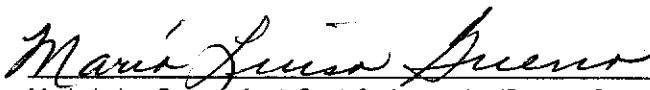
Dr. Rebecca Morrison
Amaro Tijerina

Sylvia D. Garcia
Kay W. Green

Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Approved by:


Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

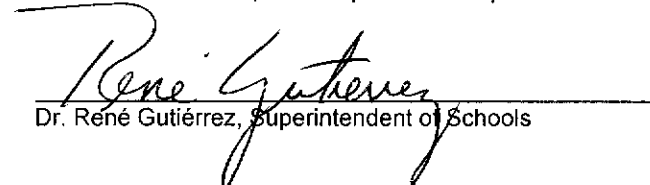
Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
Bid 11-136, Awards and Incentives
August 23, 2011**

1. **USER DEPARTMENT:** This bid will be used by all campuses and departments for the purchase of awards and incentives.
2. **TYPE OF BID:** This is term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Jacqueline Kingan. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Campuses and Departments will prepare the purchase orders as needed following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$215,000.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$220,000.00**

The Edinburg CISD will require three quotes from the awarded vendors on orders over \$1,000.00. Under \$1,000.00, you will use the discount listed.

Staff recommends awarding the Awards and Incentive bid to four primary vendors who are offering the best discounted prices and service. Items not purchased from primary vendor may be ordered from approved vendors.

Vendor	DISCOUNT	EXCEPTIONS
PRIMARY VENDORS You are required to order from the Primary vendors first.		
ABC Custom Advertising Marketing Concepts Unlimited 1800 South Main Street #850 McAllen, TX 78503 Contact: Marti Miller PH: 956-631-3131 FX: 956-631-3150	10-45%	<ol style="list-style-type: none"> 1. \$25 minimum order 2. No restocking fee 3. Shipping depends on item & Qty. normally no 4. Deliver in 7 to 10 days
K.C, Ad. Specialties, Inc. 620 North McColl Road McAllen, TX 78501 Contact: Leroy Cadena PH: 956-682-5223 FX: 956-682-3299	10 to 50%	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. No Shipping fee 4. Delivery Varies
Lamac, Inc. P.O. Box 1629 McAllen, TX 78505 Contact: Salvador Gonzalez, Jr. PH: 956-682-0552 FX: 956-682-6271	10% discount	<ol style="list-style-type: none"> 1. \$25 Min order 2. No restocking fee 3. Shipping 10% up to \$200 Over \$200 free 4. Delivery 7 to 10 days
Oriental Trading Company 4206 South 108th Street Omaha, NE 68137 Contact: Joan Squire PH: 800-1228-0038 FX: 800-869-2351	5% PUT #564251 ON ALL ORDERS	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. Shipping up to \$25 \$6.99 \$25.01 to \$50 =\$9.99 \$50.01 to 75=\$11.99 \$75.01 to \$100=\$12.99 \$100.01 to \$125=\$13.99 \$125.01 to \$150=\$16.99 Over \$150 free 4. Delivery 14 days

EXHIBIT _____

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Affinity Wear, Inc. 2608 West Freddy Gonzalez Dr. Edinburg, TX 78539 Contact: Laurie Ruiz PH: 956-380-1122 FX: 956-380-2282	2% on orders Between \$100 & \$499 5% on orders over \$500	1. See catalog for Min order 2. Customized items are not returnable unless defective 3. Shipping depends on weight of items 4. Delivery 15 days
Authentic Promotions 6151 Fair Oaks Blvd. #103 Carmichael, CA 95608 Contact: Kendra Burow PH: 800-497-7765 FX: 800-497-7706	15% to \$299 20% from \$300 to \$699 25% \$700 +	1. Min per items specific to Manufacturer 2. Restocking No Answer 3. Shipping 2% of order 4. Delivery 20 days
Curtis 1000 PO Box 4547 McAllen, TX 78502 Contact: Oscar Zapata PH: 956-605-1309 FX: 956-631-1001	10% up to \$299 15% \$300 to \$699 20% \$700 +	1. \$150 Minimum order 2. Restocking No answer 3. Shipping is variable, quote at time of bid, not all orders have shipping 4. Delivery 12 to 15 days
Elite Promotions 50 East Elizabeth St Brownsville, TX 78520 Contact: Rossy Galarza PH: 956-982-2059 FX: 956-982-2499	5% up to \$299 15% \$300 +	1. No Minimum order 2. 15% restocking fee 3. No shipping fee 4. Delivery days not listed
Gateway Printing & Office Supply, Inc. 315 South Closner Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FX: 956-383-4674	28% 2011 Edu. Materials Catalog 15% 2011 Spectrum Catalog 5% Gateway Corporate Awards & Gift Items	1. No minimum order 2. No restocking fee 3. No Shipping 4. Delivery 2 to 15 days
Gulf Data Products 810 East Harrison Harlingen, TX 78550 Contact: Kevin Kanipe PH: 800-825-5395 FX: 956-425-5535	10% up to \$99 20% \$100 +	1. \$1 Minimum order 2. 15% restocking fee 3. No Shipping 4. Delivery 5 to 10 weeks
C.H. Harden, Jr. Enterprises, Inc. 240 West St. Charles Brownsville, TX 78520 Contact: C.H. Harden, III PH: 800-643-9103 FX: 956-542-6733	20%	1. No minimum order 2. Charges restocking fee 3. Charges shipping fee depends on weight & Qty 4. Delivery 10 days
Imprint Resources 1100 Grassmere Richardson, TX 75080 Contact: Cissy Holloway PH: 800-929-2618 FX: 877-690-4217	0 to 35%	1. Min depends on Mfr. 2. Cannot restock printed items 3. Shipping sometimes not usually 4. Delivery varies
Learning Zone 4250 South Alameda Corpus Christi, TX 78412 Contact: Jimmy Perez PH: 800-434-7644 FX: 361-452-4387	15% off orders \$100 + 10% off furniture, equipment & rugs	1. \$100 Min order 2. 5% restocking fee 3. \$100 + no shipping otherwise actual fees furniture, equip, & rugs Actual fees 4. Delivery 7-21 bus days

EXHIBIT _____

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Positive Promotions 15 Gilpin Ave. Hauppauge, NY 11788 Contact: Jason Ricardi PH: 877-258-1225 FX: 877-258-1226	5% Cannot be combined w/other specials	1. \$100 min order for free shipping 2. No restocking fee 3. No shipping over \$100 4. Delivery 5 to 8 days
Promo Masters P.O. Box 639 Mission, TX 78573 Contact: Edna J. Pena PH: 956-585-3112 FX: 956-585-1132	5% on orders up to \$299 - 10% \$300 to \$499 - 15% \$500 to \$699 - 20% \$700 +	1. \$10 min order 2. No restocking order 3. No shipping 4. Delivery varies with each order
Renaissance Learning, Inc. PO Box 8036 Wisconsin Rapids, WI 54495 Contact: Shelly Tesnow PH: 800-338-4204 FX: 866-558-4056	Volume Discounts may apply contact salesman 800-338-4204	1. No min order 2. Restocking no charge within 30 days of invoice Exchange no fee 60 days of invoice, returns 31 to 60 days \$25 3. Shipping contact salesman 4. Delivery 7 to 10 bus days
Smile Makers 425 Sha Lane Spartanburg, SC 29307 Contact: Christine Brodsky PH: 888-800-7645 FX: 864-327-1712	10%	1. No minimum order 2. No restocking fee 3. No shipping fee 4. Delivery 10 days
Springboards to Education, Inc. 3802 South Hwy 281 Edinburg, TX 78539 Contact: Johnny Lopez PH: 956-383-3557 FX: 956-381-0310	0%	1. \$25 Minimum order 2. No restocking fee 3. Shipping 11% of order 4. Deliver 1 day
Toy Depot P.O. Box 1759 Bishop, CA 93515 Contact: Debby Van Lakerveld PH: 800-873-1774 FX: 800-873-1758	5%	1. \$35 Minimum order 2. \$15% restocking over \$200 3. Shipping up to \$49.99=\$9.95, \$50 to \$99.99=\$11.95, \$100 to \$149.99=\$12.95, over \$150= free

EXHIBIT _____

11-136, AWARDS & INCENTIVIES

5502	39-1837105	9	74-2557188
4IMPRINT INC		ABC CUSTOM ADVERTISING	
101 COMMERCE ST		1800 SO. MAIN ST.	
P.O. BOX 320		SUITE 850	
OSHKOSH, WI 54903-0320		MCALLEN, TX 78503	
		MARTI MILLER	
877-446-7746 FAX 800-355-5043		956-631-3131 FAX 956-631-3150	
2065	59-3199876	7922	743080693
APPLES, ANGELS & MORE		AUTHENTIC PROMOTIONS.COM	
2148 16TH AVE. SW		6151 FAIR OAKS BLVD - STE 103	
LARGO, FL 33770		CARMICHAEL, CA 95608	
DEBBIE WELL		PETER CARMAZU	
800-441-8600 FAX 727-518-0729		800-497-7765 FAX 800-497-7706	
4428	76-0348269	3372	363984977
BALLOON & NOVELTY WHOLESALERS		BEST IMPRESSION CATALOG CO	
1032 PASADENA BLVD		345 N. LEWIS AVE	
PASADENA, TX 77506		OGLESBY, IL 61348	
SHAWNA ANNOOT			
800-442-0060 FAX 713-528-5899		800-635-2378 FAX 815-883-8346	
8463		7719	1-74-1989205-8
BUSINESS SERVICES		C.H. HARDEN JR ADVERTISING SPE	
940 PARK BLVD.		240 WEST ST. CHARLES	
SUITE #428		BROWNSVILLE, TX 78520	
SAN DIEGO, CA 92101			
TERRY BRUNNING		SKIP HARDEN	
619-819-6401 FAX 619-819-6401		800-643-9103 FAX 956-542-6733	
2517	41-0852411	3595	95-288-7025
CREATIVE PROMOTIONS		CREATIVE PRODUCT SOURCING, INC	
P.O. BOX 64784		DBA/ D.A.R.E. CATALOG.COM	
ST PAUL, MN 55164		3130 WILSHIRE BLVD. SUITE 555	
		SANTA MONICA, CA 90403	
		STEPHANIE BONGARTZ	
800-457-0165 FAX 651-426-0275		888-811-3273 FAX 949-348-2690	
1326	131982808	3223	
CRESTLINE COMPANY INC		CURTIS 1000 INC	
P.O. BOX 2027		P O BOX 4547	
70 MT. HOPE AVENUE		MCALLEN, TX 78502	
LEWISTON, ME 04241			
		OSCAR ZAPATA	
800-221-7797 FAX 800-242-8290		956-605-1309 FAX 956-631-1001	
9488		9719	
EVENT PROMOTIONS NOW		T-SHIRTS & MORE	
1270 GLEN AVENUE		308 N. CLOSNER	
MOORESTOWN, NJ 08057		SUITE B	
		EDINBURG, TX 78541	
		JERRY LOPEZ/ALICE	
800-378-6373 FAX 800-528-4366		956-316-0009 FAX	
4630		217	17415026297
FUTURE VISION		GATEWAY PRINTING & OFFICE	
21818 LASSEN STREET		DBA/JONES & COOK STATIONERS	
PH/FAX DISCNO UPDATE YP*		315 SOUTH CLOSNER	
CHATSWORTH, CA 91311		EDINBURG, TX 78539	
ALAN FREEDMAN		BUTCH SHOOK	
818-772-9620 FAX 818-772-9618		956-383-3861 FAX 956-383-4674	

11-136, AWARDS & INCENTIVES

1626
GO PROMOS
P.O. BOX 312
GLOVERSVILLE, NY 12078-0003

3700 11-3269488
GREAT EVENTS PUBLISHING
P.O. BOX 9120
PLAINVIEW, NY 11803-9020

800-523-9909 FAX 800-523-3292

DARLENE CLARI
800-646-7999 FAX 800-262-1886

6599 030540677
GREEN APPLES
2201 DOVE AVENUE
MCALLEN, TX 78504

795 1742404567-6
GULF DATA PRODUCTS
810 EAST HARRISON
HARLINGEN, TX 78550

ALFREDO MARROQUIN
956-668-0028 FAX 956-668-9302

KEVIN KANIPE
800-825-5395 FAX 956-425-5535

5755
GX GRAPHICS LLC DBA; LOGO'S ET
P.O. BOX 3484
5501 N ATHOL STREET, PHARR
EDINBURG, TX 78540

6989 2-467-90-2197-2
IMPACT PROMOTIONS
1900 N. WARE RD.
MCALLEN, TX 78501

LUIS GUERRERO
956-313-5236 FAX NO FAX-EMAIL

PHIL COUCH
956-605-0615 FAX 956-618-3894

5713 75-2166288
IMPRINT RESOURCES
1100 GRASSMERE
RICHARDSON, TX 75080

7513 627-14-6764
INFINITI IDEAS SPECIALTY ADVER
P O BOX 13051
112 W QUEEN ISABELLA BLVD
PORT ISABEL, TX 78578

CISSY HOLLOWAY
800-929-2618 FAX 877-690-4217

JEANETTE REYNOLDS
956-433-1000 FAX E-MAIL ONLY

3445 74-2590036
KC ADVERTISING SPECIALTIES
620 N. McCOLL RD
MCALLEN, TX 78501

1516
KIPP BROTHERS INC
P.O. BOX 781080
INDIANAPOLIS, IN 46278

LEROY CADENA
956-682-5223 FAX 956-682-3299

800-428-1153 FAX 800-832-5477

3752 1-741-770162-4
LAMAC INC
P O BOX 1629
MCALLEN, TX 78501

5942 74-2750051
LEARNING ZONE
4250 S ALAMEDA
CORPUS CHRISTI, TX 78412

SALVADOR GONZALEZ
956-682-0552 FAX 956-682-6271

JIMMY PEREZ
800-434-7644 FAX 361-452-4387

3393
HALO BRANDED SOLUTIONS
1980 INDUSTRIAL DRIVE
STERLING, IL 61081

7598
LORENZO DAVID CORTEZ JR.
3422 N. BRYAN ROAD
MISSION, TX 78572

815-625-0980 FAX 630-875-2951

SEE NOTES FAX

8409 205513193
MGM PRINTING
1200 E. HACKBERRY AVE
SUITE H
MCALLEN, TX 78501

9533
NAMIFIERS
280 WEST 900 NORTH
SPRINGVILLE, UT 84663

MARTIN MACIAS
956-994-8821 FAX 956-994-8133

CHELSEA A. MAUGHAN
800-470-6970 FAX 800-470-6938

11-136, AWARDS & INCENTIVIES

846 47-0521273
ORIENTAL TRADING COMPANY INC
4206 S. 108TH STREET
OMAHA, NE 68137

3938
POSITIVE PROMOTIONS
15 GILPIN AVENUE
HAUPPAUGE, NY 11788

JOAN SQUIRE
800-228-0038 FAX 800-869-2351

JASON RICCARDI
877-258-1225 FAX 877-258-1226

8032 27-0043954
PROMO MASTERS
P.O. BOX 639
MISSION, TX 78573

9487
PROMOTIONS NOW
1270 GLEN AVE.
MOORESTOWN, NJ 08057

EDNA J. PENA
956-585-3112 FAX 956-585-1132

800-378-6376 FAX 800-528-4366

487 39-1559474
RENAISSANCE LEARNING INC
P.O. BOX 8036
WISCONSIN RAPIDS, WI 54495-803

2842
RHODE ISLAND NOVELTY
5 INDUSTRIAL RD.
CUMBERLAND, RI 02864

SHELLEY TESNOW
800-338-4204 FAX 866-558-4056

800-528-5599 FAX 800-448-1775

4322 455-11-7594
AFFINITYWEAR, INC.
2608 W. FREDDY GONZALEZ DRIVE
EDINBURG, TX 78539 AFFINITYWEA

6617 59-3424829
SAY WHAT SCREEN PRINTING & EMB
1651 12TH ST. EAST
PALMETTO, FL 34221

LAURIE RUIZ
956-380-1122 FAX 956-380-2282

NANCY L. UNDERWOOD
877-729-0041 FAX 941-729-3660

1084 57-0858060
SMILEMAKERS
425 SHA LANE
SPARTANBURG, SC 29307

8535 463-82-0472
STITCHES 4 ALL
1800 S. MAIN STREET
OFC #1030
MCALLEN, TX 78503-5444
LOLI E. ESCOBAR
956-631-3144 FAX 956-631-3144

888-800-7645 FAX 864-327-1712

3392 06-1195334
TEE'S PLUS
1425 GOLD STAR HIGHWAY
ROUTE 184
GROTON, CT 06340-2719
SANDY LENORE
800-782-8337 FAX 860-446-9086

2057
TOY DEPOT
P.O. BOX 1759
BISHOP, CA 93515
DEBBY VANLAKERVELD
800-873-1774 FAX 800-873-1758

3394 41-1768284
TREADWAY GRAPHICS
1401 CANNON CIRCLE
SUITE 2
FARIBAULT, MN 55021

Vendors Printed: 45

800-658-7063 FAX 507-334-0437

APPROVAL OF BID 11-137, LIBRARY SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Library Supplies, which is indicated as being the most favorable and advantageous to the Edinburg CISD.

Rationale

Administration sought competitive sealed bids for Library Supplies. Bid opening was held at the Administration Building on May 3, 2011, at 3:30 P.M., where fifteen (15) proposals were opened. Library Supplies are supplies to process library books such as barcode labels, spine labels, label protectors, etc. Promotional reading materials such as posters, book marks, and other supplies such as stationary/color paper, book holders, shelf files, and shelf displays, label holders etc. These supplies will be used from pre-K through 12th grade students district wide.

User Department

This bid was requested by the Library Services Department.

Budgetary Information

Estimated Award Recommendation \$60,000.00

Account	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-6497-xx-xxx-1xxxxx	818,524.00	23,331.74	625,807.01	169,385.25
xxx-xx-6399-xx-xxx-1xxxxx	9,645,845.00	660,181.02	7,087,124.47	1,898,539.51
TOTAL	10,464,369.00	683,512.76	7,712,931.48	2,067,924.76*

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez
 Maria Luisa Guerra
 Kay W. Green

Dr. Rebecca Morrison
 Jesusa Ramirez

Sylvia D. Garcia
 Amaro Tijerina

Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: Jesusa Ramirez
 Jesusa Ramirez, A.R. Curriculum Assistant

Approved by: Maria Luisa Guerra
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations: Sylvia D. Garcia
 Sylvia D. Garcia, Director of Finance

Approved by: Rebecca Morrison
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by: René Gutiérrez
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
Bid 11-137, Library Supplies
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Library Services Supervisor. Jesusa Ramirez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011, or soon thereafter, and ending August 31, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Liza M. Guerra. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Campuses and Departments will prepare the purchase orders as needed, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$56,500.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$60,000.00**

The Edinburg CISD will require three quotes from all the awarded vendors on orders over \$2,000.00. Under \$2,000.00, you will use the discount that is listed.

Staff recommends awarding the Library Supplies bid to two primary vendors who are offering the best discounted prices and services. Items not purchased from primary vendor may be ordered from approved vendors.

Vendor	DISCOUNT	EXCEPTIONS
PRIMARY VENDORS You are required to order from the Primary vendors first.		
Highsmith, LLC 4810 Forest Run Road Madison, WI 53704 Contact: Lisa Heinen PH: 800-543-2180 FX: 800-350-6236	13% stock items 5% non stock items Reference # 53785	1. \$25 minimum order 2. Stock no restocking – Non-stock, varies by supplier 3. No shipping 4. Delivery 7 to 10 days
Brodart Co. 100 North Road McElhatten, PA 17748 Contact: Trudy Wagner PH: 888-820-4377 FX: 800-578-1064	15% off current full line Library & Furnishings Catalog except: books, auto division, electronics, game sys., flat panel mounts, Microform, Printer, scanner, security sys & accs., software & Brodart Solutions Line	1. \$25 Minimum order 2. Yes a restocking fee 3. Shipping FOB: prepaid & added to invoice 4. Delivery 7 to 10 days REFERENCE # DTEXAS

APPROVED VENDORS

EXHIBIT _____

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
Barns & Noble #2311 3300 West Expressway 83 McAllen, TX 78501 Contact: Nancy Escaname PH: 956-686-4231 FX: 956-631-0438	20% 25% if order over \$5,000	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. Shipping depends on weight and rush orders 4. Delivery 7 to 10 days
Escue & Associates 32711 Teal Street Brookshrie, TX 77423 Contact: Greg Escue PH: 800-676-2093 FX: 800-304-4040	0% to 30%	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. 0 to 20% shipping added to invoice 4. Delivery 28 days
Gareth Stevens Publishing 111 East 14 th Street, suite 349 New York, NY 10003 Contact: Cheri A. Sandlin PH: 800-542-2595 FX: 877-542-2596	0%	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. No shipping 4. Delivery 7 to 10 no processing 21 to 30 with processing
Gateway Printing & Office Supply 315 South Closner Edinburg, TX 78539 Contact: Butch Shook PH: 956-383-3861 FX: 956-383-4674	28% Gateway Educational Materials Catalog	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. No shipping charges 4. Delivery 2 to 15 days
Kapco 1000 Cherry Street Kent, Ohio 44240 Contact: Shawn Smith PH: 800-791-8965 FX: 800-451-3724	10%	<ol style="list-style-type: none"> 1. \$25 minimum order 2. 15% restocking fee need RMA# 3. Shipping up to \$49.99=15% \$50 to \$99.99=10%, \$100 to \$299.99=7.5%, \$300 + add 5% 4. Delivery 7 to 10 days
Lakeshore Learning Materials 2695 East Dominguez Street Carson, CA 90895 Contact: Ashley Bicanek PH: 800-421-5354	5%	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. No shipping 4. Deliver 7 to 10 days
Quill Corporation 100 Schelter Road Lincolnshire, IL 60069 Contact: Jon Paul Keller PH: 800-634-4809 FX: 800-789-2016	15% REFERENCE #11-15477	<ol style="list-style-type: none"> 1. No Minimum order 2. No restocking fee 3. No shipping 4. Delivery 1 to 2 days Stock items Truck delivery 5 to 7 bus. Days
Renaissance Learning, Inc. PO Box 8036 Wisconsin Rapids, WI 54495-8036 Contact: Shelley Tesnow PH: 800-338-4204 FX: 866-558-4056	May qualify for volume discount contact sales rep 800-338-4204	<ol style="list-style-type: none"> 1. Minimum orders may apply for student subscriptions 2. \$25 restocking fee no return after 60 days 3. Call rep for price of shipping 4. Delivery 7 to 10 days
Rosen Publishing Group 29 East 21 st Street New York, NY 10000-6209 Contact: Cheri A Sandlin PH: 800-237-9932 FX: 888-436-4643	0%	<ol style="list-style-type: none"> 1. No minimum order 2. No restocking fee 3. No Shipping 4. Delivery 7 to 10 day no processing – 21 to 30 day with processing

EXHIBIT _____

APPROVED VENDORS

VENDORS	DISCOUNTS	NOTES
School Media Associates 5815 Live Oak Pkwy 2-B Norcross, GA 30093 Contact: Randy Kenworthy PH: 800-451-5226 FX: 770-441-8529	0%	1. No Minimum order 2. Yes restocking fee 3. Shipping \$9 orders under \$100 4. Delivery 21 days
Sprinboards to Education, Inc. 3802 South Hwy 281 Edinburg, TX 78539 Contact: Johnny Lopez PH: 956-383-3557 FX: 956-381-0310	0%	1. \$25 Minimum order 2. No restocking fee 3. Shipping 11% of order 4. Deliver 1 day
The Library Store 301 E. South St. – PO Box 964 Tremont, Il 61568 Contact: Jillian K. Rebmann PH: 800-548-7204 FX: 800-320-7706	15 o 20%	1. \$50 minimum order for free shipping 2. Restocking varies by manufacturer 3. Shipping Actual charges 4. Deliver 4 to 5 days
Texas Educational Paperback Books 3824 Cedar Springs RD #202 Dallas, TX 75219 Contact: Vincent Pucciargzi PH: 800-443-2078 FX: 800-437-7070	35% 10 to 15% on Text or workbooks	1. No minimum order 2. No restocking fee 3. 8% shipping min of \$8 4. Delivery 2 to 5 days

EXHIBIT _____

11-137, LIBRARY SUPPLIES

1156 47-0739089 1787 111764921
 ACCU CUT SERVICES, LLC ADAMS BOOK COMPANY INC
 1035 E. DODGE STREET 537 SACKETT STREET
 FREMONT, NE 68025 BROOKLYN, NY 11217

JOE GUINAN 800-221-0909 FAX 800-329-2326
 800-288-1670 FAX 800-369-1332

4235 5178 36-216-6947
 ADVANCED EDUCATIONAL PRODUCTS ALA GRAPHICS
 2495 MAIN STREET 50 E HURON
 SUITE #230 CHICAGO, IL 60611
 BUFFALO, NY 14214
 MARIA T. NARANJO LISA G. HERALD
 800-311-1522 FAX 716-446-5642 800-545-2433 FAX 312-280-2422

8696 1-22-3691349-2 9165
 BARNES & NOBLE BOOKSELLER 2311 BRIGHT POINT LITERACY
 3300 W. EXPRESSWAY 83 299 MARKET ST
 SUITE #1100 P O BOX 8148
 MCALLEN, TX 78501 SADDLE BROOK, NJ 07663
 EDITH HERNANDEZ MOLLY BROADBERT
 956-686-4231 FAX 956-631-0438 201-708-2351 FAX 201-712-0045

289 232248758 7872 52-241-9421
 BRODART COMPANY CIELO OFFICE PRODUCTS, LLC
 CLINTON CTY INDUSTRIAL PARK 1209 E. HACKBERRY AVE
 100 NORTH RD. PO BOX 300 MCALLEN, TX 78501
 MCELHATTAN, PA 17748
 CALLEN LAYLON DAVID BARRERA
 800-233-8467 FAX 800-578-1064 956-688-6001 FAX 956-688-6012

299 39-1697376 1588 95-3693910
 DEMCO INC ELLISON EDUCATIONAL EQUIPMENT
 P.O. BOX 7488 25862 COMMERCENTRE DRIVE
 MADISON, WI 53707-7488 LAKE FOREST, CA 92630-8804

BRENDA WALL LISA CORCORAN
 800-448-8939 FAX 888-329-4728 800-253-2238 FAX 800-253-2240

3256 526-81-0355 217 17415026297
 FAMILY LIBRARY GATEWAY PRINTING & OFFICE
 P O BOX 1091 DBA/JONES & COOK STATIONERS
 PH/FX DISC/NO YP LISTING 315 SOUTH CLOSNER
 SAN JUAN, TX 78589 EDINBURG, TX 78539
 PENNY L SANDOVAL BUTCH SHOOK
 956-781-9959 FAX 956-781-9959 956-383-3861 FAX 956-383-5942

218 133380486 1271 74-2204779
 GAYLORD BROS GREG ESCUE & ASSOCIATES
 P.O. BOX 4901 32711 TEAL STREET
 SYRACUSE, NY 13221 BROOKSHIRE, TX 77423

JEROME DUBOS GREG ESCUE
 800-469-1592 FAX 800-891-5280 800-676-2093 FAX 800-301-4040

219 39-0934921 5439 77-0473962
 HGSMITH LLC INPATH DEVICES
 UPSTART & EDUPRESS 3610 DODGE STREET
 4810 FOREST RUN ROAD SUITE #200
 MADISON, WI 53558 OMAHA, NE 68131
 LISA HEINEN NANETTE ZASTERA
 800-543-2180 FAX 800-350-6236 800-988-1914 FAX 888-526-5920

11-137, LIBRARY SUPPLIES

2527	34-1146275	1829	41-0669764
KAPCO/KENT ADHESIVE PRODUCT CO		KNOWBUDDY RESOURCES	
1000 CHERRY STREET		C/O LAURIE OSBURN	
KENT, OH 44240		199 CAMPBELL ST	
		COLLINGWOOD, ONT L9Y4J9	
KARY BARTH		LAURIE OSBURN	
800-791-8965 FAX 800-451-3724		888-865-6455 FAX 877-894-1304	
314	94-1525814	2467	74-2573850
LAKESHORE LEARNING MATERIALS		LARRY MUNSCH & ASSOCIATES INC	
2695 E. DOMINGUEZ STREET		P.O. BOX 316	
CARSON, CA 90895		**NO LONGER AT THIS ADDRESS	
		SWEET HOME, TX 77987	
DIANA LOPEZ		LARRY MUNSCH	
800-421-5354 FAX 310-632-8314		800-762-1475 FAX 512-293-7100	
331	36-3251268	225	1-06-0866215
LIBRARY STORE INC THE		MODERN SCHOOL SUPPLIES INC	
P.O. BOX 964		P O BOX 958	
112 E. SOUTH STREET		HARTFORD, CT 06143-0958	
TREMONT, IL 61568			
A. MCCABE		JAMES L REGISTER	
800-548-7204 FAX 800-320-7706		800-243-2329 FAX 800-934-7206	
5534	36-4001815	1008	15926639541
NORTHERN AV, INC		OFFICE DEPOT	
34W 358 VALLEY CIRCLE		943 N. EXPRESSWAY	
SAINT CHARLES, IL 60174		15-149A	
		BROWNSVILLE, TX 78526	
ROBERT OLSEN		NADIA DE LEON	
888-330-4910 FAX 888-330-4915		956-827-1272 FAX 956-225-0413	
487	39-1559474	3218	58-1770228
RENAISSANCE LEARNING INC		SCHOOL MEDIA ASSOCIATES, LLC	
P.O. BOX 8036		5815 LIVE OAK PARKWAY	
WISCONSIN RAPIDS, WI 54495-803		SUITE 2-B	
		NORCROSS, GA 30093-1724	
COLLEEN SCHNEIDER		TOM KENWORTHY	
800-338-4204 FAX 800-788-1272		800-451-5226 FAX 404-728-9450	
213	36-2754535	7986	203063005
SCHOOL SPECIALTY		SPRINGBOARDS TO EDUCATION	
127 E. SUNFLOWER ST.		3802 S. HWY. 281	
MCALLEN, TX 78504		EDINBURG, TX 78539	
BEN PLATA		JOHNNY LOPEZ	
956-683-8624 FAX 956-683-8625		956-383-3557 FAX 956-381-0310	
333	04-2438004	334	52-1033250
UNIVERSITY PRODUCTS INC		UPSTART LIBRARY PROMOTIONALS	
517 MAIN STREET		P O BOX 800	
HOLYOKE, MA 01041		W5527 HIGHWAY 106	
		FORT AKINSON, WI 53538	
EVELYN FOURNIER		DORIS NESTER	
800-628-1912 FAX 800-532-9281		800-448-4887 FAX 800-448-5828	
3636	58-1605770	1356	36-2364281
VERNON LIBRARY SUPPLIES, INC		WORLD BOOK INC	
2851 COLE COURT		233 NORTH MICHINGAN AVENUE	
NORCROSS, GA 30071		SUITE #2000	
		CHICAGO, IL 60601	
DAVID R. JACOBSON		DONALD D. KELLER	
800-878-0253 FAX 800-466-1165		800-975-3250 FAX 888-922-3766	

APPROVAL OF BID 11-165, CHARTER BUS SERVICE

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Charter Bus Service as being the most favorable and advantageous to the District.

Rationale

The administration sought competitive sealed bids for Charter Bus Service. The bid opening was held at the Administration building on June 9, 2011 at 3:00 P.M. where six (6) proposals were received. The tabulation and evaluation summary shown on the attached exhibits reflect the most favorable and advantageous vendor(s) to the district. Charter buses are used to take athletic teams to playoff games past 150 mile radius. This insures the players are ready and at their best to play a great game. Fine Arts uses charter buses to transport band, orchestra, choir, drama, mariachi, chess, and destination imagination students K-12 to state activities. In addition, UIL Academics also uses charter buses, when they advance to state competitions. Career and Technical Education uses the charter buses for competition.

User Department

This item was requested by Mrs. Nelinda Villarreal, Director of Fine Arts/UIL; Mrs. Griselda Quintanilla, Director of CATE; and Mr. Joe Filoteo, Director of Athletics.

Budgetary Information

Estimated Award Recommendation

\$115,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
xxx-xx-626x-xx-xxx-1xxxxx	Travel & Subsistence/Stude	1,677,107.00	143,854.85	1,273,165.36	260,086.79
xxx-xx-641x-xx-xxx-1xxxxx	Travel & Subsistence/Stude	2,759,734.00	57,850.31	1,876,800.88	825,082.81
TOTAL		4,436,841.00	201,705.16	3,149,966.24	1,085,169.60*

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia
Nelinda Villarreal

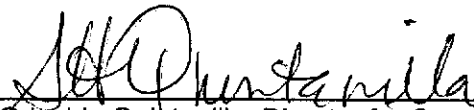
Dr. Rebecca Morrison
Griselda Quintanilla
Amaro Tijerina

Maria Luisa Guerra
Joe Filoteo
Jacqueline Kingan

Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

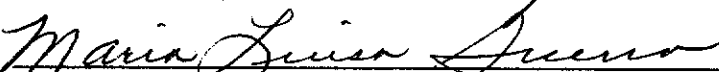
Requested by:


Griselda Quintanilla, Director for Career & Tech. Dept.



Joe Filoteo, Director of Athletics


Nelinda Villarreal, Director of Fine Arts/UIL


Approved by:


Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv

Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:

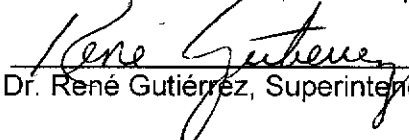

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____

**Notes for Bid Tabulation
Bid 11-165, Charter Bus Service
August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Athletic, Career and Technical Education and Fine Art Departments. Mrs. Maria Luisa Guerra will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This contract has a one year renewal clause. The renewal will not be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Mr. Joe Filoteo, Mrs. Griselda Quintanilla and Mrs. Melinda Villarreal. Final recommendations to the board are done by the Superintendent of Schools
4. **ORDERING INFORMATION:** Purchase orders will be prepared on an "as needed" basis by the departments following Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$114,500.00**
6. **ESTIMATED BID AWARD RECOMMENDATION:** **\$115,000.00**

Award to all six (6) vendors, so availability of vehicles is guaranteed.
However, vendors must be called in order listed below.

1. Escamilla Tour Buses, LLC
6916 North 30th Street
McAllen, TX 78504
Contact: Jose D. Escamilla
PH: 956-994-1169
FAX: 956-618-2763
2. Cougar Bus Lines, Ltd.
209 Flecha Lane
Laredo, TX 78045
Contact: Richard Rodriguez, Jr.
PH: 956-726-9978
FAX: 956-726-6058
3. Valley Transit Company, Inc.
P.O. Box 530010
Harlingen, TX 78553
Contact: William C. Farris
PH: 800-580-4710
FAX: 956-423-4888
4. Kerrville Bus Co./Coach America
1430 E. Houston Street
San Antonio, TX 78202
Contact: Gloria Butler
PH: 800-256-2757
FAX: 210-299-1237
5. Eagle Tours
2218 N. Walters
San Antonio, TX 78208
Contact: Chris McKenney
PH: 210-227-7900
FAX: 210-227-7901
6. MVLE Enterprises, Inc.
dBa The Charter Bus.com
5714 North 34th Street
McAllen, TX 78504
Contact: Jose V. Solar
PH: 956-467-5170
FAX: 956-467-5280

EXHIBIT _____

**TABLATION OF BID 11-165
CHARTER BUS SERVICE**

DESCRIPTION	COUGAR BUS LINES	EAGLE TOURS	ESCAMILLA TOUR BUSES	KERRVILLE BUS/ COACH AMERICA	MVLE ENTERPRISES Dba: THE CHARTERBUS.COM	VALLEY TRANSIT COMPANY
	47 Seat Bus	47 Seat Bus	47 Seat Bus	47 Seat Bus	47 Seat Bus	47 Seat Bus
	6 hour minimum \$150.00	5 hour minimum \$500.00	Not available	Not available	5 hour minimum \$110.00	Not available
Daily Rate	\$1,750.00	\$925.00			\$850.00	
Mileage Charge	\$3.00	\$3.00			\$3.00	
	55 Seat Bus	55 Seat Bus	55 Seat Bus	55 Seat Bus	55 Seat Bus	55 Seat Bus
	6 hour minimum \$150.00	5 hour minimum \$550.00	Minimum hour blank \$70.00	5 hour minimum \$267.00	5 hour minimum \$110.00	Not Available
Daily Rate	\$1,750.00	\$975.00	\$750.00	\$1,925.00	\$850.00	
Mileage Charge	\$3.00	\$3.25	\$3.00	\$3.75	\$3.00	
	57 Seat Bus	57 Seat Bus	57 Seat Bus	57 Seat Bus	57 Seat Bus	57 Seat Bus
	6 hour minimum \$150.00	Not available	Minimum hour blank \$70.00	Not available	5 hour minimum \$110.00	4 hour minimum \$150.00
Daily Rate	\$1,750.00		\$750.00		850.00	\$1,495.00
Mileage Charge	\$3.00		\$3.00		\$3.00	\$4.25
COMMITTEE RATING USING SERVICE AND PRICE	2	5	1	4	6	3

ADDITIONAL TERMS:

COUGAR BUS LINES, LTD – out of Laredo, TX

Cancellation Policy: No charge if notified within 168 hours of rental start time
Drug Testing done every three (3) months
Owns 11 buses – 1996 to 2009
Overnight Fee \$500.00
Additional fees: Overnight fee \$500.00 - Tolls, Parking, Driver's room paid by District

Note: If the price of diesel increases dramatically a fuel sur-charge will be implemented

EAGLE TOURS – out of San Antonio

Cancellation Policy: No charge if notified within 24 hours of rental start time
They drug test drivers did not state how often.
Owns 32 buses – 1995 to 2009
Deadhead miles to Edinburg \$1,000.00

ESCAMILLE TOUR BUSES, LLC – out of McAllen, TX

Cancellation Policy 7 day advance notice required
No charge if notified 14 days in advance
10% charge if over 14 days
Drug tests drivers randomly
Owns 6 buses – 1999 to 2001
Additional fees: Hotel room and parking fees paid by District.

KERRVILLE BUS CO./COACH AMERICA – out of San Antonio, TX

Cancellation Policy 72 hours (3 days) notice required
No charge if notified within 48 – 72 hours of rental start time
Less than 48 hours - \$755.00
Drug tests drivers randomly
Owns in charter fleet 44 buses – 1994 to 2010
Additional fees: 1. 9% fuel surcharge added to each charter service total
2. \$200.00 driver relief charge (if required on any charter that exceeds 10 hours of consecutive service or 550 miles)
3. \$100.00 driver hotel lodging (for overnight charter service)
4. \$1.90 for deadhead miles or position fees total \$875.00
5. If we decide to renew this bid there will be an increase in fuel surcharge amount based on National fuel status.

MVLE ENTERPRISES, INC. dBa THE CHARTERBUS.COM – out of McAllen, TX

Cancellation Policy 2 weeks advance notice no charge
100% charge if not notified in 2 weeks
Drug testing not filled out
Owns how many buses not filled out
Additional information: The Charter Bus.com is a group and event transportation specialists. They are the valley leader in providing a single-source for chartering a bus anytime, anywhere in North America. They are not local bus owners, they are transportation and event specialists with local knowledge of bus availability, bus quality, and seasonal events, by working with independent operators. They maintain the flexibility to create customized group transportation solutions that fit the specific needs of the customer and situation.

VALLEY TRANSIT COMPANY, INC – out of Harlingen, TX

Cancellation Policy	1 month or more	None
	2 weeks – less than 1 month	\$600.00
	1 week – less than 2 weeks	50% of charter cost
	Less than 1 week	75 % of charter cost
	48 hours or less	100% of charter cost

Drug testing random
Owns 27 buses – 2001 to 2006
Additional fees: Group responsible for driver's hotel room, parking fees and toll charges.
Charter rates figured by hour, by day, or by mile and charged whichever is greater. Drivers are allowed to drive 10 hours/day, on duty 15 hours/day and then must be off 8 hours prior to return. If itinerary exceed Federal DOT limits, additional driver required at \$800.00/day/driver. VTC does not travel with any other bus company.

11-165, CHARTER BUS SERVICE

2208 521242176
ADVERTISING PREMIUMS INCENTIVE
4471 NICOLE DR.
LANHAM, MD 20706

6515
CHAMPION TOURS
201 TESORO AVENUE
RANCH VIEJO, TX 78575

8101
COUGAR BUS LINES
209 FLECHA LANE
LAREDO, TX 78045

8363
CUSA EE.LLC
UNABLE TO UPDATE **C-NOTES
812 DELANO STREET
HOUSTON, TX 77003

6482 47-0846861
DEL VALLE GRAND TURISMO INC
1015 WEST MINNESOTA
PHARR, TX 78577

7277 466-47-7270
ESCAMILLA TOURS
6916 N. 30TH STREET
MCALLEN, TX 78504

922 74-2900702
EXPRESS TRAVEL
1001 SOUTH 10TH STREET
SUITE P
MCALLEN, TX 78501

8806 65-12611895
G TOURS
875 EAST ASHBY PLACE
SUITE 1104
SAN ANTONIO, TX 78212

9059 37-1558789
MARTIN TOURS AND TRAVEL
3602 PECAN GROVE DRIVE
ph busy/fax now wkng#***
WESLACO, TX 78596

8805
OK TOURS
737 AUSTIN STREET
SAN ANTONIO, TX 78215

4068
VALLEY TRANSIT COMPANY
P.O. BOX 530010
HARLINGEN, TX 78553

Vendors Printed: 11

APPROVAL OF BID 11-180, AIR CONDITIONER AND REFRIGERATOR SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Air Conditioner and Refrigerator Supplies, which is indicated as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Air Conditioner and Refrigerator Supplies. Bid opening was held at the Administration Building on June 7, 2011, at 3:30 P.M., where three (3) bids were opened. This bid will be used to purchase miscellaneous air conditioner and refrigerator supplies for district wide repairs. Local Vendors stock inventory of critical parts, which allow us to repair failures in a timely manner. Common parts include but not limited to motors, compressors, belts, diffusers, and thermostats.

User Department

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities & Jamie O. Perez, Interim Director of Child Nutrition Department.

Budgetary Information

Estimated Award Recommendation \$200,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6319-01-936-199000	Supplies Maint/Operations	232,163.00	28,185.25	121,008.94	82,968.81
101-35-6319-60-938-199000	Maintenance/Operations	160,000.00	23,923.03	87,690.20	48,386.77
TOTAL		392,163.00	52,108.28	208,699.14	131,355.58*

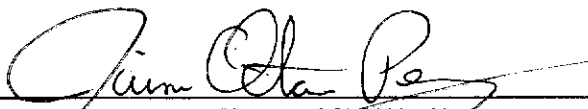
* Pending approval of 2011-2012 budget by the School Board.

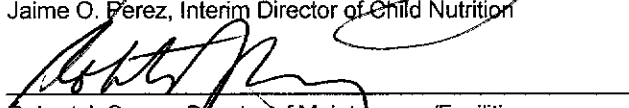
Resource Personnel

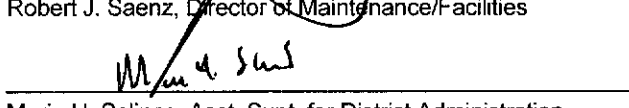
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario Salinas	Robert J. Saenz	Jaime O. Perez
Amaro Tijerina	Kay W. Green	

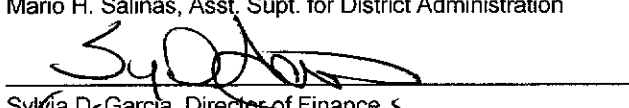
Board Policy Reference

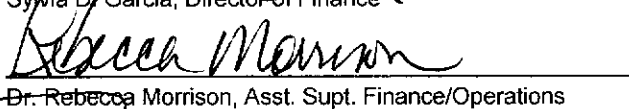
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

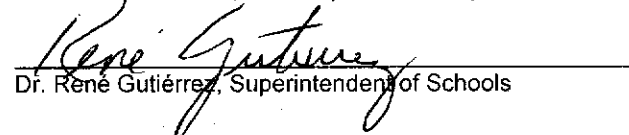
Requested by: 
 Jaime O. Perez, Interim Director of Child Nutrition

Requested by: 
 Robert J. Saenz, Director of Maintenance/Facilities

Approved by: 
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Tabulation
 Bid 11-180, Air Conditioner and Refrigerator Supplies
 August 23, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities and Child Nutrition Departments. Robert J. Saenz and Jaime O. Perez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning October 1, 2011 or soon thereafter and ending September 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Departments will prepare the purchase orders on an as needed basis following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$200,000.00**
6. **ESTIMATED TOTAL AWARD RECOMMENDATION:** **\$200,000.00**

The Edinburg CISD will require three quotes from the awarded vendors on orders over \$3,000.00, orders under \$3,000.00, can use the approved vendors.

APPROVED VENDOR	DISCOUNT	NOTES
Johnstone Supply 3107 Sugar Road Pharr, TX 78577 Contact: Willie Gonzalez PH: 956-687-6283 FX: 956-783-5106	50% Off price List	<ol style="list-style-type: none"> 1. No restocking fee 2. No Minimum order 3. No Shipping 4. Delivery 2 days
Lowe's Home Improvements 2802 West University Edinburg, TX 78539 Contact: Santiago Zuniga PH: 956-289-4230 FX: 956-289-4233	10%	<ol style="list-style-type: none"> 1. No restocking fee 2. No Minimum order 3. No Shipping 4. Delivery 2 days
United Refrigeration 501 South "F" Street Harlingen, TX 78550 Contact: Enrique Del Angel PH: 956-425-5995 FX: 956-425-5684	50% Off catalog Prices	<ol style="list-style-type: none"> 1. No restocking fee 2. No Minimum order 3. No shipping unless next day air 4. Delivery 1 day

EXHIBIT _____

11-180, AIR CON AND REFREGERATOR SUPPLY

142 17423233398 268 74-2354287
 ACTION DISTRIBUTING CO AMERICAN SERVICE COMPANY
 429 W. HWY 83 P.O. BOX 867
 PHARR, TX 78577 **phone/fax disc/no yp listing
 EDINBURG, TX 78540
 GUMARO GUZMAN JR HENRY J BENTE
 956-783-1121 FAX 956-781-8619 956-383-3444 FAX 956-383-6476

558 15102876545 4794 06-1519509
 BAKER DISTRIBUTING CARRIER SOUTH TEXAS
 517 CEDAR AVENUE 12625 WETMORE RD
 BUILDING A SUITE 118
 MCALLEN, TX 78501 SAN ANTONIO, TX 78247-3609
 JOE GONZALEZ ROBERT CALDER
 956-686-9561 FAX 956-630-4367 800-966-6112 FAX 210-499-2221

5675 74-2673843 4255 1-7601840196
 COLAIR, INC COMFORT SUPPLY INC
 P.O. BOX 1169 320 E. CEDAR
 MISSION, TX 78573-0019 SUITE B
 MCALLEN, TX 78501
 RUBEN SANCHEZ GEORGE GONZALEZ
 877-426-5247 FAX 956-581-6217 956-668-1147 FAX 956-668-1596

3692 1-76-0406951-2 1582 742530917
 COMPRESSOR MEDICS INC ELHARD AIR CONDITIONING & ELEC
 635 LANGHAM RD 1902 ANN STREET
 PH/FX DISCONNECTED** EDINBURG, TX 78539
 BEAUMONT, TX 77707
 BENSON JARRELL
 800-982-1962 FAX 936-321-2709 956-380-0017 FAX 956-316-0566

468 13611502801 947 17413259460
 GRAINGER INSCO DISTRIBUTING, INC
 921 EAST PECAN BLVD 1321 E TAMARACK
 MCALLEN, TX 78501 MCALLEN, TX 78501

MICHAEL CHARLES ROEL CASTRO
 956-682-6321 FAX 956-682-9122 956-686-0912 FAX 956-686-0261

2763 1-74-2763168-8 271 74-2269016
 JOHNSTONE SUPPLY KITCHEN RESOURCES LP
 3107 N. SUGAR RD 2102 FAIRPARK BLVD
 PHARR, TX 78577 HARLINGEN, TX 78550

TONY MONCADA DAFFNEY MALEY
 956-783-1036 FAX 956-783-5106 956-423-2491 FAX 956-423-3088

3893 74-1926535 157
 MCALLEN REFRIGERATION INC MCCLELLAND ELECTRIC
 309 N 2ND STREET 2522 W FREDDY GONZALEZ
 MCALLEN, TX 78501 EDINBURG, TX 78539

DENNIS D. CURL JACK MCCLELLAND
 956-682-2651 FAX 956-682-4028 956-383-2201 FAX 956-316-4547

5432 1-13-5526506-4 8580 26-0371885
 MSC INDUSTRIAL SUPPLY CO NORFOXX REFRIGERATION
 2125 N. 77 SUNSHINE STRIP #3 415 TEXAS AVENUE -SUITE A
 HARLINGEN, TX 78550 ROUND ROCK, TX 78664

LUIS OMAR SOLIS MIKE SMITH
 800-596-4748 FAX 956-412-8131 512-531-9843 FAX 512-531-9844

11-180, AIR CON AND REFREGERATOR SUPPLY

1304
SOLAR SUPPLY
1318 EAST LAUREL
MCALLEN, TX 78501

1192
UNITED REFRIGERATION INC
501 SOUTH F STREET
HARLINGEN, TX 78550

HECTOR CAVAZOS
956-687-8551 FAX 956-687-4925

DEMITERIO DE LEON
956-425-5995 FAX 956-425-5684

Vendors Printed: 18

APPROVAL OF BUYBOARD 11-223, 53 & 77 SEAT PASSENGER SCHOOL BUSES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the BuyBoard quote for the 53 & 77 Seat Passenger School Buses as requested by the Transportation Department as being the most favorable and advantageous to the Edinburg CISD.

Rationale

School Buses purchased through the BuyBoard meet all bidding requirements. The BuyBoard has awarded Longhorn Bus Sales a contract that is available to the District.

User Department

This item was requested by Mr. Rudy Zamora, Transportation Department.

Budgetary Information

AWARD RECOMMENDATION: \$745,300.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-34-6631-00-939-299-000	Vehicles \$5000/Unit	745,300.00	0.00	0.00	745,300.00
TOTAL		745,300.00	0.00	0.00	745,300.00*


*Pending Board approval for fiscal year budget for 2011 – 2012.

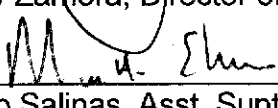
Resource Personnel

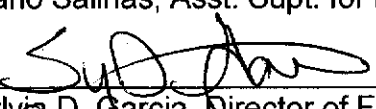
Dr. René Gutiérrez	Mario Salinas	Claudina E. Longoria
Dr. Rebecca Morrison	Rudy Zamora	
Sylvia D. Garcia	Amaro Tijerina	

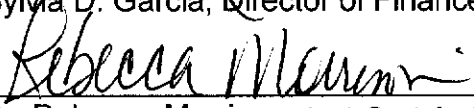
Board Policy Reference

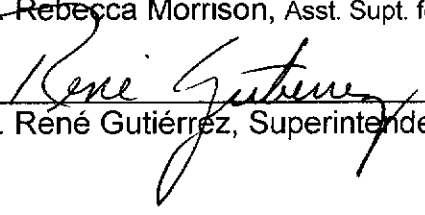
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Rudy Zamora, Director of Transportation

Approved by: 
 Mario Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. for Finance & Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

Notes for BuyBoard Tabulation
BUYBOARD 11-223, 53 & 77 SEAT PASSENGER SCHOOL BUSES
August 23, 2011

1. **USER DEPARTMENT:** This BuyBoard quote was requested by the Transportation Department. Rudy Zamora will be present to answer any questions regarding this quote.
2. **TYPE OF QUOTE:** This is a one time purchase.
3. **QUOTE REVIEW:** This quote was reviewed by Osbaldo Garza. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Transportation Department will prepare purchase orders after the Board of Trustee approval.
5. **AMOUNT SPENT LAST YEAR:** \$916,478.00
6. **BID AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Longhorn Bus Sales 6921 Homestead Road Houston, TX 77028 Contact: Robert Lofgren PH: 800-392-5356 FAX: 713-631-4634	\$744,500.00
BUYBOARD FEE	\$800.00
TOTAL AWARD	\$745,300.00

EXHIBIT _____



LONGHORN BUS SALES

6921 Homestead Rd. Houston, Tx. 77028
713-631-9306 Fax 713-631-4634

EDINBURG C.I.S.D.

Date: July 22, 2011

Body Manufacturer: IC Corp Model: C3402 Conventional 2012

Chassis Manufacturer: IC Corp Model: PB105 2012

Capacity: 77 Passengers

Price/Unit: **\$92,744.00** Number of units: **6** Total **\$556,464.00**

State Contract # 306-08

<u>Standard Body Specifications</u>	<u>Chassis Specifications</u>
78" headroom standard	Engine: Maxx DT Inline 6cyl 2010 Emission Engine
13 rows of fire resistant seating	Horsepower: 230
Intermittent windshield wipers and washers	Torque: 620 ft-lb
Seat centers on 27" spacing	Wheelbase: 276"
Upgrade First aid kit and body fluid clean-up kit	Alternator: 320 amp hi-output
Full Insulation Roof & Sides	Transmission: AT 2500
Complete body undercoating	Brakes: Full Air
Fire extinguisher	Front Axle: 10,000#
Rubber flooring throughout Gray	Rear Axle: 19,800#
(3) Triangle Reflectors	Tires: 11R 22.5G
Aluminum aisle strips	Fuel Tank: 100 Gallon BTF
90,000 btu front heater/defrost system	Battery System: 3-12volt 1950 CCA
School bus yellow paint	Air Ride Suspension
Two full rows interior dome lights	Tachometer
Rear view mirror inside (10 x 30)	Warning buzzers
Mirror Lite Cross Over Mirrors	Auto. Slack Adjusters
Rear view mirrors (2) Roscoe motorized	Auto. Moisture Ejectors
Emergency door buzzer and hold-back device	Power Steering Tilt
National hi-back air suspension driver's seat	
Drivers three point seat belt with retractors	
Three-step riser	
Two Specialty roof hatches	
Four emergency kickout windows	
Reflectorized stop arm	
State Spec LED light pkg.	
Monitor, Post Trip Inspection	
Light, Exterior, Check, Pre Trip	

EXHIBIT _____

<u>Body Options Included</u>	<u>Chassis Options Included</u>
Interior paint Spring Gray Reflective Material Vandaloock Security System White Roof 5/8" Marine plywood Over Steel Floor Dark Tinted/Laminated Safety Glass 84,500 BTU Rear Heater Drivers Area Defrost Fan Strobe Light Air Door outward opening Anchor Seats Drivers Dome Light Power Source Rear Mud Flaps A/C 126k Radio-am/fm/cd/pa Kenwood TK 980 Nitro 1000 Gatekeeper Eco Fuel Enhancer Nav/Cable/Software	Bendix 4-Channel ABS Brake System Daytime Running Lights Locking Throttle Cruise Control
SEAT BELT CUTTER Lettering	

Estimated delivery time: 30-45 Days

F.O.B: Edinburg CISD

Both body and chassis specifications meet or exceed Texas School Bus Specification for 2010.

Buyboard Pricing ONLY! Buyboard fee not included. \$800 fee must be added to the PO by the school.

Authorized Signature _____

All stock buses are subject to prior sale.

10-126

EXHIBIT _____

July 20, 2011

Prepared For:
Edinburg CISD
Rodolfo Zamora
Drawer 990
Edinburg, TX 78540-
(956)316 - 7230

Presented By:
LONGHORN BUS SALES
Jeanette Javellana
6921 HOMESTEAD ROAD
HOUSTON TX 77028 -
(713)631-9306

Current price per unit is \$94,018.00. The total price for two(2) units will be \$188, 036.00

*State Contract
306-02*

Thank you for the opportunity to provide you with the following quotation on a new IC Corporation vehicle. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile
2012 INTEGRATED CE S BUS (PB105)

MISSION:	Requested GVWR: 25500. Calc. GVWR: 25500
FUEL ECONOMY:	9.11 MPG @ 55 MPH
DIMENSION:	Wheelbase: 217.00, CA: N/A, Axle to Frame: 117.00
ENGINE, DIESEL:	{MaxxForce DT} EPA 10, 230 HP @ 2200 RPM. 660 lb-ft Torque @ 1300 RPM. 2400 RPM Governed Speed
TRANSMISSION, AUTOMATIC:	{Allison 2500_PTS} 4th Generation Controls; Wide Ratio. 5-Speed. With Overdrive: Less PTO Provision, Less Retarder. With 33,000-lb GVW & GCW Max. School Bus
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Dana Spicer D800-F} I-Beam Type. 8,000-lb Capacity
AXLE, REAR, SINGLE:	{Dana Spicer 17060S} Single Reduction. 17,500-lb Capacity. 190 Wheel Ends Gear Ratio: 4.63
TIRE, FRONT:	(2) 255/70R22.5 HSR-1 (CONTINENTAL) 565 rev/mile. load range H. 16 ply
TIRE, REAR:	(4) 255/70R22.5 HSR-1 (CONTINENTAL) 565 rev/mile. load range H. 16 ply
SUSPENSION, REAR, AIR, SINGLE:	{International} Ride Optimized Suspension (IROS); 21,000-lb Capacity. 9.25" Ride Height. With Shock Absorbers
PAINT:	Cab schematic 100NB Location 1: 4421, School Bus Yellow (Std) Chassis schematic N/A

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
PB10500	Base Chassis, Model INTEGRATED CE S BUS with 217.00 Wheelbase, N/A CA, and 117.00 Axle to Frame.
1570	TOW HOOK, FRONT (2) Frame Mounted
1CAC	FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL
1LLE	BUMPER, FRONT Full Width, Aerodynamic, Heavy Duty, Steel
1LNT	CROSSING GATE, FRONT Omit Item
1SAM	CROSSMEMBER, REAR, AF (2)
1WHT	WHEELBASE RANGE 193" (490cm) Through and Including 217" (550cm)
2AEM	AXLE, FRONT NON-DRIVING {Dana Spicer D800-F} I-Beam Type, 8,000-lb Capacity
3ADA	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 8,000-lb Capacity; With Shock Absorbers
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications
4722	DRAIN VALVE {Bendix DV-2} Automatic; With Heater; for Air Tank
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)
4EBS	AIR DRYER {Bendix AD-9} With Heater
4ESX	BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 SqIn
4EVL	BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake
4JCH	BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers
4NDB	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq. In. Long Stroke Brake Chamber and Spring Actuated Parking Brake
4SBC	AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity
4WEA	PARKING BRAKE INTERLOCK Parking Brake Cannot be Released until Ignition Switch is in the "ON" Position and the Service Brake Pedal is Applied, Use with air brake chassis only.
5708	STEERING COLUMN Tilting
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black
5PRG	STEERING GEAR {TRW (Ross) TAS-40} Power
7BDV	EXHAUST SYSTEM Single, Horizontal Aftertreatment Device Frame Mounted Right Side, Includes Long Horizontal Tail Pipe
7WBL	TAIL PIPE Long Horizontal, Exits Left Side Through Bumper
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment
8540	HORN, ELECTRIC (2)
8GWY	ALTERNATOR {Leece-Neville 14931PAH} Brush Type, 12 Volt 320 Amp. Capacity, Pad Mounted
8MKL	BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 1950CCA Total
8VZY	STARTING MOTOR {Leece-Neville M105R} 12 Volt; Less Thermal Over-Crank Protection
8WPB	HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
9WAB	HOOD TILT ASSIST {EASY TILT} Mechanical
9WAY	FRONT END Tilting, Fiberglass, With Three Piece Construction
10020	CHASSIS PAINT Full Chassis
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100
10788	PAINT TYPE Urethane, One or Two Colors, Other than Imron or International.
11001	CLUTCH Omit Item (Clutch & Control)
12NUM	ENGINE, DIESEL {MaxxForce DT} EPA 10, 230 HP @ 2200 RPM, 660 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed
12TSY	FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On
12UAY	RADIATOR Aluminum, 2-Row, Cross Flow, Over Under System, 817 SqIn Louvered, With 262 SqIn CAC, With In Tank Oil Cooler
12UGN	THROTTLE, HAND CONTROL Electronic
12UXG	FEDERAL EMISSIONS for 2010; MaxxForce DT Engines
12VBR	AIR CLEANER With Service Protection Element
12VVN	CRUISE CONTROL Electronic
12VWH	GOVERNOR Electronic Road Speed Type; for International Electronic Engines and Bus Models; With 55 MPH Default
12WAK	ENGINE SOUND ABATEMENT PACKAGE Exterior, for International Engines With Underhood Blanket and Foam Covered Splash Shields.
12WZD	EMISSION COMPLIANCE Engine Shutdown System Exempt Vehicles, Complies With California Clean Air Regulations
13AMG	TRANSMISSION, AUTOMATIC {Allison 2500_PTS} 4th Generation Controls; Wide Ratio, 5-Speed, With Overdrive; Less PTO Provision, Less Retarder, With 33,000-lb GVW & GCW Max. School Bus
13WLN	TRANSMISSION OIL Synthetic; 20 thru 28 Pints
13WYL	SHIFT CONTROL PARAMETERS Allison Performance Programming in Primary and Allison Economy Programming in Secondary
14AGE	AXLE, REAR, SINGLE {Dana Spicer 17060S} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.63
14TBS	SUSPENSION, REAR, AIR, SINGLE {International} Ride Optimized Suspension (IROS); 21,000-lb Capacity, 9.25" Ride Height, With Shock Absorbers
14WAW	FLAT FLOOR EFFECTS for Air Suspension; With Conventional Bus Models
15LKG	FUEL/WATER SEPARATOR With Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor
15SAL	FUEL TANK Top Draw; Rectangular Steel, 65 U.S. Gal., 246 L With Protective Cage, Mounted Right Side
16010	COWL Flat Back
16HBA	GAUGE CLUSTER English With English Electronic Speedometer
16HGH	GAUGE, OIL TEMP, ALLISON TRAN
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster
26DRA	WHEEL, SPARE, DISC 22.5" Painted Steel, 10 Stud (285.75MM BC Hub Piloted) 8.25 DC Rim

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
27DMA	WHEELS, FRONT DISC; 22.5" Painted Steel, 2 Hand Hole, 10 Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs
28DMA	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 2 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs
29580	WHEEL SEALS, FRONT (International) Oil-Lubricated Wheel Bearings
47AES	BODY, BUS Conventional; 78" Headroom, 25'11" Body Length, +9 Section Front, 53 Passenger, 217/218 WB
47AJA	BODY CERTIFICATION TAG Metal
47AJC	BODY TAG, METAL
47AKK	STEP, FRONT ENTRANCE DOOR 25 3/4" Depth; 14ga Steel
47AKZ	DECAL, HANDICAP (4) 6"x6", 1 Mounted on Electrical Access Door, 1 Mounted on Lift Door Below Window Line, 1 on Left Bumper, 1 on Rear Door Between Top and Bottom Glass
47ALL	TIRE CARRIER Winch Type, Electric, Mounted Center Back of Rear Axle
47AMA	FASTENERS, EXTERIOR MOUNTED Stainless Steel Screws; for Fender and Body Exterior Rear View Mirrors, Bumper Mounted Crossing Gate and Body Mounted Stop Arm
47APJ	BODY RATING TAG Metal; for State of Texas, Includes Design Capacity and Seat Capacity
47APR	HEADLINER, BODY Conventional; 25'11"-34'11" Body Length, Perforated Full Length With Sound Insulation Full Length
47APX	FASTENERS, HEADLINER Screws
47ARH	BOWS, ROOF 14 ga., One Piece Construction
47ARP	LIGHT BARS Plastic
47ASG	SKIRT, BODY for Conventional, 14 1/2", 16ga
47AUR	TIE DOWNS, BODY Grade 8 Bolts, Every Body Section
47AXR	RUB RAILS, BODY (4) Conventional; Steel, 25'2", 25'11", 26'8", 27'5" Body Length, Includes Snow Rail
47AYB	BODY, REAR Includes Emergency Door
47AZC	SIDE SHEET, BODY, EXTERIOR Conventional, 16ga., Smooth, 25'2", 25'11", 26'8", 27'5", Body Length
47AZK	FLOOR, BODY Flat
47BAR	SUPPORTS, REAR BUMPER Bolted to Frame
47BAU	BUMPER, REAR Painted; 12" High, 3/16" Thick, With 7" Hole for Exhaust
47BAW	TOW HOOK, LEFT REAR (01)
47BAX	TOW HOOK, RIGHT REAR (01)
47BBH	LINING, SIDE INTERIOR, LOWER Embossed Steel, Clear Coated
47BEX	SEALER Water-proof Sealer on all Floor Covering Seams
47BKK	LETTERS, SCHOOL BUS FRONT/REAR Decal; "SCHOOL BUS"; With 8" Black Reflective Letters, 3M Fluorescent Diamond Grade, Yellow On Front and Rear Cap
47DAJ	COVER, REAR DOOR INSIDE HANDLE Partial Coverage
47DAK	FASTENERS, REAR DOOR Bolts and Nutserts, Rear Door To Body
47DBP	DOOR, ENTRANCE, FRONT Air, Outward Opening, With Split Pane Glass
47DCW	HANDLE, EXTERIOR, LIFT DOOR Single Door, Yellow

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
47DDE	HANDLE, ASSIST, ENTRANCE DOOR Outside Entrance
47DDH	HOLD BACK, REAR DOOR Stationary, No Cables, With Plastic Cover
47DDR	LATCH, LIFT DOOR Single, Three Point Slide Bar
47DDV	LATCH, REAR DOOR Three Point Slide Bar, Cam Operated, With One Inch Stroke
47DEY	HANDLE, EXTERIOR, REAR Emergency Door, Yellow
47DNK	SWITCH, LOCATION Steering Wheel; Includes Master Flasher, Flasher ON/OFF, Red Override, and Door Control
47DWP	DOOR, LIFT Single, 43" x 69.79", Mounted Aft of Rear Wheel Pocket, With 78" Headroom
47DXG	FASTENERS, HANDRAIL Plusnuts & Screws
47EAA	COMPARTMENT, BATTERY Mounted Behind Left Front Wheel Pocket, 13" x 15" x 25.5"
47EBM	HOLD DOWN, BATTERY For (2) Standard Size Batteries
47ECS	COMPARTMENT, TOOL, FWD LEFT Aft of Standard Battery Box, Key Lock, 13"x 15"x 25 1/2"
47EHA	CARTON, SHIPPING Carton for Spare Wheel Only, Inside Bus
47KDC	MONITOR, POST TRIP INSPECTION {Leave No Student Behind} Accessory Controlled, With Push Button Alarm Disable at Rear of Bus Prompts Driver to Walk to Back of Bus and Push Button in Light Bar to Deactivate System
47LAB	NOISE REDUCTION, DRIVER FLOOR Insulation Covering Complete Driver Floor Area
47LAR	NOISE REDUCTION, ROOF BOW Conventional; Insulation, 25'2", 25'11", 26'8", 27'5" Body Lengths
47LAU	INSULATION, ROOF AND SIDES 1.50", All Models
47MAV	LETTERS, SCHOOL BUS SIDE Decal; "SCHOOL BUS"; in 8" Reflective Black Letters, Each Side
47MBA	UNDERCOAT, BODY Fire Resistant, Water Based, TT-C-730 Spec
47MJR	LETTERS, DOOR, REAR Decals; "EMERGENCY DOOR", 2" Black Letters Inside and Outside
47MNT	ARROW, RR DOOR, INSIDE Decal; Red, .75" Stroke, Indicating Handle Direction
47MRU	LETTERS, K/O WINDOW, LEFT (2) Decal Sets, "EMERGENCY EXIT", Black Inside and Outside
47MTY	WIRING DIAGRAM Schematic, Electrical
47MVA	LETTERS, HEADER Decal; "WATCH YOUR STEP", 1" Black, Above Windshield
47MVC	LETTERS, STEPWELL Decal, "WATCH YOUR STEP", 2.5" Black, Behind Door on Step Riser
47NAB	PAINT RUB RAILS 0001 Canyon Black
47NGP	LETTERS, FUEL I.D. Paint; "DIESEL FUEL", 2" Black, Adjacent to Fuel Filler Door
47NGW	SEAL, RUB RAILS Top Edge, All Rails
47NHB	PLATE INSTR, LT. K/O WINDOW (2) Mounted Under Window
47NHL	LETTERS, K/O WINDOW, RIGHT (2) Decal Sets, "EMERGENCY EXIT", Black, Inside and Outside
47NHW	PLATE INSTR, RT. K/O WINDOW (2) Mounted Under Window
47NJA	PAINT COLOR, BODY EXTERIOR 4421 Yellow, SBNS
47NJM	PAINT FLASHER BACKGRD 0001 Canyon Black
47NJS	PAINT COLOR, BUMPER Rear; 0001 Canyon Black

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
47NKC	PAINT COLOR, ROOF 9219 Winter White
47NKL	PAINT, RUB RAIL Flange to Flange
47NKM	PAINT COLOR, BODY INTERIOR 9384 Spring White
47NMG	OPERATING INSTR, REAR Decal, Inside Rear Emergency Door
47NTE	LOGO, ROOF LINE Decal; Wing and Shield, First Body Section, Above Driver Window and Entrance Door Over Driver Window and Entrance Door
47NTY	PAINT HOOD AND FENDER To Match Body Exterior
47NWH	STRIPING, ROOF HATCH, REAR Decal, Perimeter, 1", Yellow, 3M Fluorescent Diamond Grade
47NWJ	STRIPING, SEATLINE {3M} 2" Yellow, Fluorescent Diamond Grade
47NWR	STRIPING, REAR END {3M} 2" Yellow Fluorescent Diamond Grade
47NWT	STRIPING, ROOF HATCH, FRONT {3M} Decal, Perimeter, 1", Yellow Fluorescent Diamond Grade
47NWU	STRIPING, K/O WINDOW, RIGHT (2) Perimeter, 1" 3M Yellow Fluorescent Diamond Grade
47NXH	STRIPING, K/O WINDOW, LEFT (2) {3M} Perimeter, 1" Yellow Fluorescent Diamond Grade
47NXN	STRIPING, PERIMETER, REAR Emergency Door, 1" Wide, 3M Fluorescent Diamond Grade, Yellow
47PBZ	HANDLE, ASSIST Windshield Side Mounted, Left and Right, Body Color
47SBP	SUB FLOOR, PLYWOOD Conventional; B-C Exterior Grade, Less Sealed Edges, 5/8", 5 Ply, for 25'2", 25'11", 26'8" or 27'5" Body Lengths
47SPC	ALPHA/NUMERIC DECAL GUIDE Quantity 031-40
48ANE	WINDOW, ENTRANCE DOOR, TOP Laminated, Clear
48ANM	WINDOW, ENTRANCE DOOR, BOTTOM Laminated, Clear
48ANT	WINDOW, DRIVER Laminated, Clear
48APL	WINDOW, STOPS 12" Opening, Only With 78" Headroom
48ARE	WINDOW, SASH (10) 27" Sections, 9"x 23" Opening
48ASP	WINDOW, SASH +9 SECTIONS (2) 9" x 32 1/4" Opening
48AUL	WINDOW, PASSENGER, TINT Conventional; 28% Light, Laminated Glass, 78" Headroom, With 25'2", 25'11", 26'8", 27'5" Body Lengths
48BAB	WINDOW, K/O, LEFT (2) Horizontal Hinge
48BJA	COLOR, WINDOW FRAME, PASS Passenger Window, Natural Aluminum Finish
48BKB	WINDOW, K/O, RIGHT (2) Horizontal Hinge
48BXD	SEAT, UCRA, LT, 39", 2 LEG (02); With 2 UCRA Position per Seat
48BXV	SEAT, UCRA, RT, 39", 2 LEG (02); With 2 UCRA Position per Seat
48GHC	HEATER, DRIVER 90,000 BTU, with Defroster and Without Rear Heat Duct
48GHD	SEAT BELT, DRIVER, COLOR With Black Seat Belt Webbing
48NAT	FITTINGS, AIR SEAT for Driver Seat
48PAM	WINDSHIELD 3 Flat Pieces, 73% Light, With Band
48PAY	AISLE POSITION Center, for balanced seating

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
48PBB	FLOOR COVERING, COLOR Black
48PHE	UPHOLSTERY, PASS SEATS, TYPE Prevaill, 42 oz.; for (09-10) Seats
48PJR	FLOOR COVERING, TRIM Aluminum
48PJZ	FLOOR COVERING, TYPE {Koroseal} All Body Lengths
48PKC	HOSE CLAMPS, HEATER HOSE Constant Torque for Heater System
48PKS	FAN, DEFOG RIGHT CENTER 6.50" Diam., Mounted Over Windshield, 15" Right of Centerline, 2-Speed Switch in Panel
48PNW	HEATER, WATER PUMP {2MPU 12} Self Priming, With Plastic Housing
48PPM	HEATER CUT OFF, VALVE Ball, With Butterfly Handle
48PPP	HEATER CUT OFF, VALVE INSIDE Brass Ball, Inside Forward of Driver Heater
48PPS	ROOF VENT, FRONT Static
48PUT	NUTS, BELT MOUNTING Standard Nuts For Seat Belt Mounting
48PVA	UPHOLSTERY, DRIVER SEAT, STYLE Plain, With Cloth Insert
48PVN	UPHOLSTERY, DRIVER SEAT, COLOR Drivers Seat, Gray
48PWD	UPHOLSTERY, PASS SEATS, COLOR Gray, for Seats, Barriers and Head Bumpers
48PWR	UPHOLSTERY, DRIVER SEAT, TYPE Prevail, 42 oz.
48PXP	UPHOLSTERY, BARRIER, TYPE (1-2) Prevaill, 42 oz.
48RAE	BARRIER, CRASH, AFT ENTRY DOOR 39", 1 Leg
48RAL	BARRIER, CRASH, AFT DRIVER 39", 1 Leg
48RGE	HAND RAIL, ENTRANCE DOOR, FWD Stainless Steel, Curved
48RGR	HAND RAIL, ENTRANCE DOOR, AFT Stainless Steel, 4", Above Step
48RLX	CUSHION, SEAT 15" Depth
48RRA	UPHOLSTERY, SEAT, STITCHING Single
48RYW	SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Cloth, Isolated, With 2 Position Front Cushion Adjustment, 6 to 17 Degree Seat Back Adjustment, Mechanical Lumbar Support, Includes Additional Back Padding For School Bus Use
48RZJ	STEP TREADS {Koroseal} Pebble Top With White Nosing, With Non-Metal Backing
48SDK	SEAT,PASS,LT,39",2 LEG (03)
48SKC	SEAT,PASS,RT,39",2 LEG (03)
48UCP	ROOF HATCH, FRONT {Transpec 1975-028-121-03} With Outside Release, With English Decals
48UCR	ROOF HATCH, REAR {Transpec 1975-028-121-03} With Outside Release, With English Decals
48USV	SEAT BACK, PASSENGER High Back
49AHP	LIGHT, STROBE, REAR Low Profile, Self-Contained, Double Flash 1st Section Above Rear Window
49AJH	CONNECTION, LIGHTS Cluster, Clearance and Side Marker To Tail Lights
49ALW	LIGHTS, ASIDE FRONT DOOR Exterior, 4" Lights Upper Portion Shield, Wired to Clearance Lights
49AMB	WIRE, FEED 4 Gauge, Chassis To Body

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
49AMD	SWITCH, DRIVER PANEL, TYPE Rocker
49AMJ	ALARM, BACKING {Ecco #575} 107 db
49AMT	CIRCUIT, PROTECTION Breakers, Manual Reset in Lieu of Fuses
49AMY	SWITCH, REAR DOOR BUZZER for Emergency Door
49ANH	SWITCH, MAGNETIC, DISCONNECT Master, Ignition Operated, All Body Circuits
49APA	LIGHT, DRIVER, CEILING With Separate Switch, Mounted in Light Bar
49APV	LIGHT, LIFT DOOR, INTERIOR Above Lift Door, With Door Operated Switch
49APX	LIGHTS, DOME Conventional; Two Full Rows Rectangular Recessed Dome Lights, 25'2", 25'11", 26'8", 27'5" Body Length
49ARN	LIGHT, STEP Wired to Clearance Lights
49ATJ	LIGHT, INDIC, LIFT DOOR Amber; Flashing, Located in Driver Area
49BCN	FLASHER SYSTEM (8) Warning Lights, 8-Lamp System, Electronic Relay Flasher, Non-Sequential Operation, Red Lights Activate With Door Open
49BCR	LIGHT, EXTERIOR, CHECK Automatically Activates Lights for Pre Trip Inspection
49BEJ	RADIO, ENTERTAINMENT {Panasonic} AM/FM/CD Stereo, Includes Antenna and Cable, Four Speakers, With Public Adress System
49BGN	SWITCH, RED, OVERRIDE WARNING Wired Hot, With ESC
49BHV	WIRING, WARNING LIGHTS (8) for 7" Red Warning Lights, Alternately Flashing, 2 Front, 2 Rear, Red Warning Lights to Operate When Lift Door is Open
49BJM	LIGHTS, DIRECTIONAL, SIDE {Sound Off} Armor Type, Amber, 1 Each Side, Second Bow Section Aft of Entrance Door Between 2nd & 3rd Rub Rail
49BKG	LIGHTS, STOP (2) {Sound Off ECV7561SST} and Tail; 7", LED, Red
49BKH	LIGHTS, DIRECTIONAL, REAR (2) {Sound Off ECV7561ITY} LED, 7" Amber
49BKJ	LIGHTS, MARKER, FRONT, REAR {Sound Off ECVML153Y&R} LED, Armored, (8) Four Amber Front and Four Red Rear
49BVE	MIRROR, CROSS VIEW, EXTERIOR {Mirror Lite High Definition Busboy} for Left & Right Side; Black
49BWL	LIFT, WHEELCHAIR {Braun Model NL919F1B} Gen-2, Power Pack Mounted Forward of Lift, 800-lb Capacity
49DAG	LIGHT, INDIC, WARNING LIGHTS LED Type; Red and Amber
49DBR	HOOD, WARNING LAMP (4) Black, 8-Lamp System, One Hood Above Two Lights
49EAE	LIGHTS, MARKER, SIDE {Sound Off EVCML153Y} LED, Armored Type, Intermediate, Centered; Required for Units 30 Foot or Longer
49EBA	KIT, FIRST AID Plastic; 24 Unit, Spec State
49EEW	STOP ARM, LEFT REAR {Specialty} Electric, 18" Octagon, Single Sided, 1/2" White Border, Hi Intensity Grade, Flashing RED Incandescent Lights
49EEX	STOP ARM, FRONT {Specialty} Electric, 18" Octagon, Double Sided, 1/2" White Border, Hi Intensity, Flashing RED Incandescent Lights
49EGB	MIRROR, INSIDE 10" x 30", Clear
49ENK	VISOR, INTERIOR, LEFT FRONT 6" x 30", Transparent, For Left Windshield

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Code</u>	<u>Description</u>
49EVL	SWITCH, NOISE SUPPRESSION Actuator Legend States, "NOISE SUPP ", for Separate Solenoid, With Red Switch in Panel
49EYB	MIRROR, REAR VIEW, EXTERIOR {Rosco 717} Single Arm Breakaway Bracket, Motorized Head, Stainless Steel, Overhang Type
49GAY	KIT, BODY FLUID Texas
49GBV	WINDSHIELD WIPERS (2) Cowl Mounted
49GEH	SAFETY TRIANGLES Warning Reflectors, Mounted on Drivers Barrier Level With Top of a Modesty Shield
49GGE	FIRE EXTINGUISHER, DRIVER AREA 5 lb 2A-40BC Minimum With Flexible Hose and Metal Nozzle
49GGU	FIRE BLANKET 36 Sq. Ft.
49GKZ	FUEL FILLER DOOR With Non-Locking Latch
49GLA	REFLECTORS, SIDE, INTERMEDIATE (2) 3" Amber, 1 Each Side, Mounted With Screws, Below The Third Rub Rail From the Top
49GLG	REFLECTORS, SIDE, REAR (2) 3", Red, Mounted With Screws
49GLM	REFLECTORS, SIDE, FRONT (2) 3", Amber; 1 Aft Drivers Window Left, 1 Aft Entrance Door Right, Mounted With Screws
49GLP	REFLECTORS, REAR (2) 3", Red, Mounted With Screws
49GMM	INTERLOCK, LIFT for FMVSS Wheel Chair Interlock Requirements; Key Off, Lift Door Must be Open before Lift can be Activated, With Key in "On or Accessory" Position, Park Brake Must be Applied, Transmission in Neutral, Lift Door Must be Open Before Lift Can be Activated, With Automatic Transmission Only
49GRG	LIGHT, LICENSE PLATE {Sound Off ECVLPBLED} LED, With Mounting Gasket
49GRS	LIGHTS, CLUSTER {Sound Off ATCVMLDP1R & ATCVMLDP1Y} LED; Amber Front and Red Rear
49GUB	CUTTER, SEAT BELT {Safecut} for Cutting Seat Belts
49GUM	INSPECTION PLATE Fuel Sending Unit 8" x 8" Steel
49GUX	MUD FLAPS, FRONT WHEELS (2) Rubber
49GUY	MUD FLAPS, REAR WHEELS (2) Anti-Spray and Anti-Sail; Behind Rear Wheels
49GWW	WINDSHIELD WASHER Kit; 6 Quart Capacity, Bottle
49HAJ	STORAGE COMPARTMENT, BELTS (3) for Q-Straint Wheelchair Belts, Mounted to Wall
49HES	MIRROR, BRACE, EXTERIOR Telescoping for Breakaway Bracket
49HEW	TRACK, TYPE (BRAND) {Q'Straint L Track}
49HEZ	TRACK, FLOOR LENGTHS 101"-150", With Full Shoulder Track
49HHB	TIE DOWN, TRACK (03) Retractable
49MJX	TIE DOWN, TRACK TYPE {QRT Q-8107-A1-L2} Retractable, With Track Fittings on Shoulder Belt
49MYH	LIGHTS, WARNING (8) {Sound Off} (4) 7" Red Flashing LED and (4) 7" Amber Flashing LED, 2 Front, 2 Rear Each Color
49UBZ	STATE OF OPERATION Texas
49XHP	LIGHTS, STOP & TAIL ADDITIONAL (2) {Sound Off} Red, LED, 4" Diameter, With Flange
49XJJ	LIGHTS, BACK UP (2) {Sound Off} White, LED, 4" Diameter, With Flange
7752525411	(2) TIRE, FRONT 255/70R22.5 HSR-1 (CONTINENTAL) 565 rev/mile, load range H, 16 ply

Vehicle Specifications
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

Code	Description
7752525411	(4) TIRE, REAR 255/70R22.5 HSR-1 (CONTINENTAL) 565 rev/mile, load range H, 16 ply
OBD001	HEADLIGHT WARNING BUZZER OMIT
OBD002	BODY PLAN, SPECIAL NEEDS BODY PLAN PENDING
Services Section:	
40CGJ	SERVICES, TOWING To 36-Month/150,000 Miles (240,000 km), Service Call to the Vehicle or Towing to the Nearest International Dealership for a Non-Drivable Unit in Conjunction with an International Warrantable Failure; \$500 (USA) Maximum Benefit per Incident
40EUR	SRV CONTRACT, EXT VEH COVERAGE 24 Month/Unlimited Miles; With 90-Day Towing; Covers 100% Parts and Labor; Includes Body; Excludes Extending Warranty for Engine, Transmission, Frame Side Rails, Perforation or Corrosion of Cab/Cowl Structure and Paint
49GVN	WARRANTY 5-Year, Limited A/C 126K BTU DIGITAL CAMERA MOBILE RELAY 2WAY RADIO NAV CABLE & SOFTWARE

Financial Summary
2012 INTEGRATED CE S BUS (PB105)

July 20, 2011

<u>Description</u>	(USA DOLLAR)	<u>Price</u>
Net Sales Price:		\$188,036.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an IC Corporation vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

This proposal is not binding upon the seller without
Seller's Authorized Signature

Official Title and Date

APPROVAL OF RFP 10-201, TRAVEL AGENCY SERVICES, FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Travel Agency Services, which is indicated in the attached renewal forms.

Rationale

This RFP has a renewal option. Mrs. Maria Luisa Guerra and the awarded vendors have agreed in writing to continue this RFP for an additional term contract at no increase to the district. The Travel Agency Service is used to make arrangements for scheduling of travel by airlines to conventions and performances. All campuses and departments use this RFP.

The administration sought competitive sealed Proposals for the Travel Agency Services. RFP opening was held at the Administration Building on August 16, 2010, at 4:00 P.M., where one (1) proposal was received, opened, and read aloud.

Budgetary Information

ESTIMATED AWARD RECOMMENDATION \$121,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-6411-XX-XXX-1XX-000	Travel & Substitutes	664,774.00	47,607.81	395,817.28	221,348.91
XXX-XX-6412-XX-XXX-1XX-000	Travel & Substitutes	1,252,811.00	6,619.00	965,681.06	280,510.94
XXX-XX-6419-XX-XXX-1XX-000	Travel & Substitutes	63,250.00	0.00	31,391.61	31,858.39
TOTALS		1,980,835.00	54,226.81	1,392,889.95	533,718.24 *

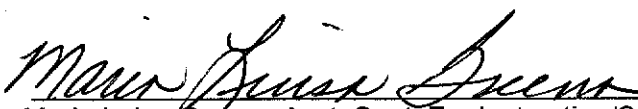
* Pending Board approval of 2011-2012 budget.


Resource Personnel

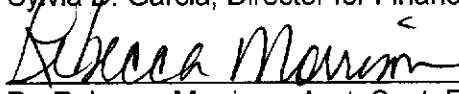
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Maria Luisa Guerra	Amaro Tijerina	Jacqueline Kingan

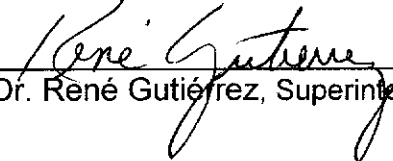
Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv.

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director for Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal
RFP 10-201, Travel Agency Services
August 23, 2011**

1. **USER DEPARTMENT:** This RFP was requested by Mrs. Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services who will be present to answer any detailed questions regarding this RFP.
2. **TYPE OF RFP:** This is a term contract beginning September 1, 2011, or soon thereafter, and ending August 31, 2012. This is the first and final contract renewal.
3. **TYPE OF SERVICES:** This RFP is for the scheduling of domestic airline tickets. The Travel Agent will be using the best and lowest government, or corporate discount rates available at the time the services are requested.
4. **RFP EVALUATION:** There was only one RFP. Final recommendations to the board are done by the Superintendent of Schools.
5. **ORDERING INFORMATION:** Each campus and department will prepare purchase orders on an as needed basis following Board of Trustee approval.
6. **APROXIMATE AMOUNT SPENT LAST YEAR:** **\$121,000.00**
7. **AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Shands Brooks Travel 730 West Nolana, Suite 100 McAllen, TX 78504 Contact: Debra E. Brooks PH: 956-687-7202 FX: 956-687-2210	\$121,000.00
ESTIMATED TOTAL AWARD	\$121,000.00

EXHIBIT _____

**** BID 10-201, TRAVEL AGENCY SERVICES ****

September 15, 2010 thru August 31, 2011

1. **BID NUMBER:** BID 10-201 (TYPE THIS BID# ON ALL PO'S)
2. **TYPE OF CONTRACT:** Term, fixed prices.
3. **BUYER:** Please contact Jacqueline Kingan, Senior Buyer at 956-289-2311, ext. 2137 or email j.kingan@ecisd.us, if you have any questions regarding this bid.
4. **TERM BID:** This is a term contract for one year beginning September 15, 2010 and ending August 31, 2011. This BID may be renewed for an additional year.
5. **PURCHASE ORDER INFORMATION:** Each campus/department are responsible to prepare a requisition or purchase order form using the attached prices and vendor information after negotiating the final price with the selected vendor.
6. **PAYMENT INFORMATION:** Payments to the vendor will be made on the District's Regular payment schedule.

AWARDED VENDOR	
VENDOR	NOTES
Shands Brooks Travel 730 West Nolana, Ste 100 McAllen, TX 78504 Contact: Debra Brooks PH: 956-687-7202 FAX: 956-687-2210	\$20.00 per ticket transaction No additional service fees All airline imposed fees will apply Hours Monday thru Friday 8:30 a.m. to 6:30 p.m.

7. **TYPE OF SERVICES:** This bid is for domestic airline tickets. The Travel Agent will be using the best and lowest government or corporate discount rates available at the time the services are requested.
8. **PROCESS FOR AIRLINE TICKETS**
 - a. Call Shands Brooks Travel and tell them how many airline tickets you need, destination, and dates.
 - b. Shands Brooks Travel will e-mail to verify the names, departure, and rate. Due to Federal regulations the airline can not change a name on the ticket, **(No Exceptions)** be sure you have the right name of the person taking the flight. If all is correct, prepare an electronic requisition and call Shands Brooks Travel the P.O. number then fax it to them. **(The price will only hold for that day, so you must do your Requisition immediately and follow the approval path)**
 - c. Shands Brooks Travel will e-mail you the confirmation and issue an E-ticket with seat assignment. Take your E-ticket to the airlines when you depart and they will give you a boarding ticket.
9. **PROCESS FOR HOTEL & CAR RENTAL:**
 - a. Call Shands Brooks Travel and tell them how many rooms you need, dates, etc.
 - b. Shands Brooks Travel will make arrangements for hotel and car rental and include the charges in your statement.
 - c. Shand Brooks Travel may require that you prepaid the hotel, car rental or other charges in states that have more stringent requirements.
 - d. In cases where Shands Brooks Travel is not able to make the accommodations, you will be required to use your personal credit card to hold the hotel rooms or car rentals. Submit your payment authorization forms to Accounts Payable for processing.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 DRAWER 990
 EDINBURG, TEXAS 78540
 PHONE: (956) 289-2311
 FAX (956) 383-7687



MEMORANDUM

Date: February 8, 2011
 TO: Maria Luisa Guerra, Asst. Supt. For Instruction & Support Services
 FROM: Jacqueline Kingan, Senior Buyer *JK*
 SUBJECT: **RENEWAL OF BID 10-201, TRAVEL AGENCY SERVICES**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

M. Guerra 4/19/2011

No, I don't want to renew: _____

Reason why you don't want to renew:

THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its' educational programs.

EXHIBIT _____



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 PURCHASING DEPARTMENT
 411 North 8th / DRAWER 990
 EDINBURG, TEXAS 78541
 PHONE: (956) 289-2311
 FAX (956) 383-7687



March 19, 2011

Dear Shands Brooks Travel;

FAX: 956-687-2210

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
 BID 10-201, TRAVEL AGENCY SERVICES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: *Shands Brooks* per original discounts, terms, and conditions.
 Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
 Vendor Signature

Shands Brooks Travel
 Company Name

Approved for Renewal:

 Edinburg CISD Date

APPROVAL OF RFQ 11-151, OCCUPATIONAL THERAPY SERVICES FOR THE SPECIAL EDUCATION DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the qualifications and fee structure for Occupational Therapy Services for Special Education as being the most favorable and advantageous to the District.

Rationale

Administration sought Request for Qualifications for Occupational Therapy Services. The RFQ opening was held at the Administration building on May 6, 2011 at 2:30 P.M., where four (4) RFQ's were received and opened. This RFQ will provide occupational therapy services to pre K through 12th grade students with disabilities.

User Department

This RFQ was requested by Alida Suarez, Director of Special Education.

Budgetary Information

Estimated Award Recommendation \$500,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
164-11-6219-00-xxx-123-000	Contract serv	1,017,908.00	286.00	1,003,742.97	13,879.03
	TOTAL	1,017,908.00	286.00	1,003,742.97	13,879.03*

* Pending approval of 2011-2012 budget by the School Board.


Resource Personnel

Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Alida Suarez	Kay W. Green
Sylvia D. Garcia		

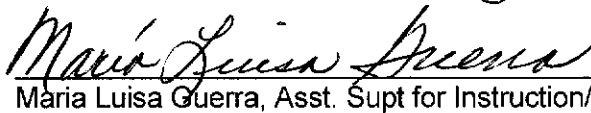
Board Policy Reference and Compliance

This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.


Requested by:


Alida Suarez, Director of Special Education

Approved by:


Maria Luisa Guerra, Asst. Supt for Instruction/Support Serv.

Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

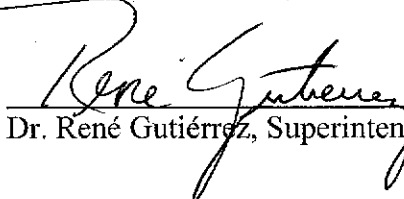

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

Notes for Tabulation
RFQ 11-151, Occupational Therapy for the Special Education Department
August 23, 2011

1. **USER DEPARTMENT:** This RFQ was requested by the Special Education Department. Alida Suarez will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 1, 2011, or soon thereafter, and ending August 31, 2012 with an option to renew for an additional two (2) years with Board of Trustees approval each year.
3. **RFQ EVALUATION:** This RFQ was evaluated by Blanca R. Floy of the Special Education Department.
4. **ORDERING INFORMATION:** The Special Education Department will prepare purchase orders following Board of Trustee RFQ approval on an "as needed" basis.
5. **APPROXIMATE AMOUNT SPENT LAST CONTRACT YEAR:** \$390,000.00
6. **ESTIMATED AWARD RECOMMENDATION:**

VENDORS	ESTIMATED AWARD RECOMMENDATION
Kid Care Therapies 4107 West Mile 17-1/2 Road Edinburg, TX 78541 Contact: Sheila Trevino PH: 956-207-9121 FX: 956-292-0572	\$500,000.00
TOTAL ESTIMATED RECOMMENDATION	\$500,000.00

7. **FEE STRUCTURE:**

OCCUPATIONAL SERVICES	KID CARE THERAPIES
Therapy	65.00 / 30 min
OT Evaluation	200.00
ARDS/504 Meetings	100.00 / hr
Consult	50.00 / hr

EXHIBIT _____

**OCCUPATIONAL THERAPY
EVALUATION RANKING
BID 11-151**

RANK	EVALUATION	CORE MEDICAL GROUP	INVO HEALTH CARE ASSOCIATES	KID CARE THERAPY	PROGRESSUS THERAPY
1-20	Years of Experience	15	15	15	15
1-20	Past Performance	5	10	15	10
1-20	Record for Completing Evaluations	5	10	15	10
1-20	Reputation w/School Districts of similar size	5	10	15	10
1-20	Meeting the overall needs of Edinburg CISD	5	10	15	10
	TOTALS	35	55	75	55
	RANK	3	2	1	2

EVALUATED BY Blanca R. Hoy

11-151, OCCUPATIONAL THERAPY SPECIAL ED

6891 ABC THERAPY, INC 1824 POST OAKS EDINBURG, TX 78539	6847 ALMA DE LA GARZA 1001 SUSAN DRIVE EDINBURG, TX 78539
ANNABEL ESAU 454-5578-CEL FAX 292-0888	956-318-0228 FAX E-MAIL
6544 APTUS THERAPY SERVICES 2610 CORNERSTONE BLVD. EDINBURG, TX 78539	8796 262180835 CENTER POINTE REHAB, LLC 3226 W. ALBERTA RD EDINBURG, TX 78539-9635
JENNIFER SAENZ 956-668-1818 FAX 956-668-1819	ROBERT B. FRASER 956-668-7900 FAX 956-668-7904
6496 59-3684604 COMMUNITY REHAB ASSOCIATES INC 3950 3RD STREET NORTH SUITE D ST. PETERSBURG, FL 33703 SUMMER JOHNSON 877-268-4329 FAX 866-547-1017	9838 CORE MED GROUP 2 KEEWAYDIN DRIVE SALEM, NH 03079 BILL TARR 800-995-2673 FAX 866-420-1055
8108 C - NOTES CUMBERLAND THERAPY SERVICES 9140 ARROWPOINT BLVD, STE 140 CHARLOTTE, NC 28273	8651 PRO CARE THERAPY SERVICE 4400 NORTH MCCOLL RD. MCALLEN, TX 78504
A. MAJEEED QASIM 800-248-7562 FAX 800-822-8287	JORGE ESCOBEDO 956-460-7840 FAX 956-664-0774
8648 KID CARE THERAPIES 4107 W MILE 17 1/2 RD EDINBURG, TX 78541	365 74-252-1651 KIDS IN MOTION 5211 N. MCCOLL RD. MCALLEN, TX 78504
SHEILA TREVINO 956-207-9121 FAX 956-292-0572	956-630-6112 FAX 956-683-9504
6838 LEONARD MICHAEL 404 LINDBERG McALLEN, TX 78501 956-687-8488 FAX 956-687-2540	5757 OCCUPATIONAL & INDUSTRIAL HEALTH CENTER 1106 WEST SAM HOUSTON PHARR, TX 78577 JOSE F. LOPEZ 956-787-1975 FAX 956-787-1996
6403 74-2660479 RIO GRANDE VALLEY ORTHOPEDIC 1005 E. NOLANA LOOP MCALLEN, TX 78504	6831 STAFFING OPTIONS & SOLUTIONS 6249 SOUTH EAST STREET SUITE E INDIANAPOLIS, IN 46227
ALEJARDO ESQUIVEL 956-686-6510 FAX 956-686-2942	800-554-7823 FAX 317-791-2457
9151 STEPPING STONES REHABILITATION 2215 CORNERSTONE BLVD. EDINBURG, TX 78539	8343 THERA CARE 316 CONQUEST BLVD. EDINBURG, TX 78539
MELISA GARZA 956-631-4127 FAX 956-661-9403	JUDY PHEANIS 956-380-6200 FAX 956-380-6205

11-151, OCCUPATIONAL THERAPY SPECIAL ED

5556
THERA-KIDS INCORPORATED
PO BOX 8029
MISSION, TX 78572

Vendors Printed: 17

956-664-0987 FAX SAME AS PHON

APPROVAL TO PURCHASE VOYAGER EXPANDED LEARNING READING AND MATH INTERVENTION MATERIALS AND CONSULTANT SERVICES FOR ALL SECONDARY CAMPUSES FOR THE 2011-2012 SCHOOL YEAR

Superintendent's Recommendation

That the Board of Trustees give approval to purchase Voyager Expanded Learning Reading and Math intervention materials and consultant services for all secondary campuses for the 2011-2012 school year.

Rationale

We are requesting approval to purchase materials and consultant services as part of the district's intervention initiative for students in 6th to 9th grade. Voyager Expanded Learning® is a leading provider of in-school core reading programs, reading and math intervention programs, and professional development programs for school districts throughout the United States. The Voyager Passport™ Reading Intervention System is patented for its "method and system of preventing illiteracy." Voyager Expanded Learning also provides professional development in research-based reading instruction to thousands of teachers. Vmath®, Voyager's math intervention system, is designed to strengthen the math foundation of struggling students and accelerate their learning to grade level. These materials and services will be provided to all of the districts' secondary campuses. This purchase meets purchasing law compliance because it is an existing system that is available from one supplier and was negotiated by Ronaldo J. Cavazos, Federal Programs Director.

Connections to the District Plan:

District Goal: Goal 1-Academic Excellence in all grade levels: ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance.

District Goal: Goal 2- Professional Development: The district will plan, develop, and implement professional development opportunities for all teachers to provide a quality education for all students.

Paperwork Impact

Minimal

Budgetary Information:

Purchase Total \$326,029.59

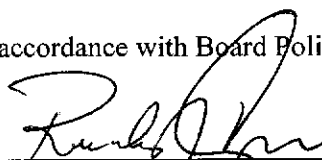
Account	Description	Appro.	Enc.	Exp.	Balance
161-11-6399-47-xxx-130000	General Supplies	250,784.00	0	0	250,784.00
211-13-6291-00-999-130000	Consulting Services	150,963.00	33,800.00	65,224.95	51,938.05
193-11-6399-00-001-131000	General Supplies	78,000.00	0	55,392.75	22,607.25
193-13-6291-00-001-131000	Consulting Services	7,000.00	0	0	7,000.00
193-11-6399-00-002-131000	General Supplies	29,142.00	0	6,071.89	23,070.11
193-13-6291-00-002-131000	Consulting Services	7,000.00	0	0	7,000.00
193-11-6399-00-003-131000	General Supplies	26,644.00	2,453.22	1,190.25	23,000.53
193-13-6291-00-003-131000	Consulting Services	7,000.00	0	0	7,000.00

Resource Personnel

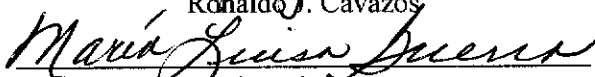
Dr. René Gutiérrez, Superintendent of Schools
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
 Ronaldo J. Cavazos, Director of Federal Programs
 Elizabeth Perez, ELA Specialist

Board Policy Reference and Compliance: This item is in accordance with Board Policy CH (Local): Purchasing and Acquisitions.

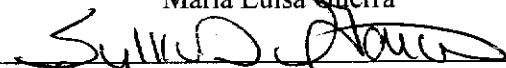
Requested by:


 Ronaldo J. Cavazos

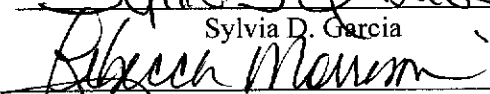
Approved by:


 Maria Luisa Guerra

Within Budgetary Allocation:


 Sylvia D. Garcia

Finance Department Approval:


 Dr. Rebecca Morrison

Recommended by:

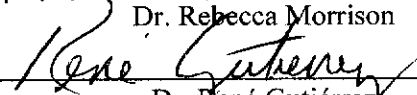

 Dr. René Gutiérrez
 Superintendent of Schools

EXHIBIT _____ PAGES _____

SOLE SOURCE MEMORANDUM

DATE: June 21, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

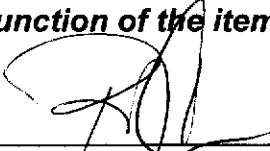
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Voyager
(Name of Vendor)

PURCHASE AMOUNT: \$ 337,882.09 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**



Signature

8/10/11

Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

→ EXHIBIT _____

To Whom It May Concern:

Voyager Expanded Learning, Inc. ("Voyager"), a business unit under Cambium Learning Group, is the sole source vendor for the following products:

TimeWarp® Plus Series: A summer school intervention system for Grades K-9, teacher materials and student materials. .

Voyager Passport™ Reading Intervention: A reading intervention system that integrates with other reading programs for Grades K-5, teacher materials and student materials. .

California Voyager Passport™ Reading Intervention: A complete reading/language arts system for Grades 4-8, teacher materials and student materials.

Ticket to Read™: Student-centered online component offering more time on task and improved reading performance.

Passport Reading Journeys™: An accelerated reading intervention series for middle and high school students for Grades 6-10, teacher materials and student materials. .

Voyager Pasaporte™ Spanish Reading Intervention: A Spanish reading intervention system for Grades K-3, teacher materials and student materials.

Vmath® Series: A targeted math intervention system for Grades 3-8, teacher materials and student materials. .

VmathLive™: Technology program – An online program that provides interactive math activities for Grades 3-8.

Vmath Texas Edition: A targeted math intervention system aligned with the TEKS for Grades 3-8, teacher materials and student materials.

Vmath Summer Adventure: A summer school math intervention system for Grades K-8, teacher materials and student materials. .

Voyager Universal Literacy System®: A complete reading system for Grades K-3, teacher material and student materials. .

VoyagerU®: Professional development courses designed to increase K-8 teachers' knowledge and skills in reading instruction. Comprehensive Courses include Reading Academy, Reading for Understanding, Getting Reading Results: A Continuous Improvement Process, and Getting Reading Results: Content Integration. Targeted Courses include Small Group Intervention, Vocabulary, Fluency, and Content Integration.

→EXHIBIT _____



Sopris West Educational Services, Inc. ("Sopris"), a business unit under Cambium Learning Group, is the sole source vendor for the following products:

Read Well: Grades K-2, teacher materials and student materials. A Reading and Language Arts curriculum sold solely by Sopris.

LANGUAGE!: Grades 3-12, teacher materials and student materials. An English Languages Arts curriculum sold solely by Sopris.

TransMath: Grades 5-10, teacher materials and student materials. A middle school math intervention curriculum sold solely by Sopris.

We Can!: Comprehensive preschool curriculum sold solely by Sopris.

Algebra 1 Rescue!: Grades 8-12, teacher materials and student materials. An intervention algebra program sold solely by Sopris.

Inside Algebra: Grades 8-12 teacher materials and student materials. The revised version of *Algebra 1 Rescue!* sold solely by Sopris.

Additionally, Sopris is the sole source provider for training services for all programs listed above.

All of Voyager's and Sopris's original works of authorship are entitled to registration with the Copyright Office. Registration with Copyright Office, however, is not a prerequisite of obtaining copyright ownership. Copyright ownership and the right to register exist as soon as the work of authorship is fixed in a tangible way. We register all our original works.

Should you have any questions, please call 1-888-399-1995.

Sincerely,

Brad Almond

Brad Almond
Chief Financial Officer

→EXHIBIT _____

PROPOSAL TO: District: Edinburg CISD School: Address: 411 North 8th Avenue City, State, Zip: Edinburg, TX 78541 Contact Person: Maria Luisa Guerra Email: ml.guerra@ecisd.us Phone/Fax: (956) 289-2300 Select Program Year Usage below 2011-2012	PRESENTED BY: Sales Rep Name: Ernesto Ayala Address: 17855 Dallas Parkway, Suite 400 City, State, Zip: Dallas, TX 75287 Phone: (956) 463-8153 Email: ernesto.ayala@voyagerlearning.com Fax: (800) 942-6519
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What You Need to Order for an Effective Implementation—Year 1

Step 1:	Teacher Materials. Order one Voyager Passport Teacher's Resource Kit of appropriate grade level per classroom. (Level A = Grade K, Level B = Grade 1, Level C = Grade 2, Level D = Grade 3, Level E = Grade 4, Level F = Grade 5)
Step 2:	Student Materials: Order one Voyager Passport Student Reading Pack of appropriate grade level per student.
Step 3:	Professional Development: Please contact your sales executive to learn about Professional Development options.

What You Need to Order for Subsequent years

Order one Voyager Passport Student Renewal Pack of appropriate grade level per student

Voyager Passport Pricing

Teacher's Resource Kit: Level-specific Teacher Editions, Assessment Guides, Reteach Lesson: Blackline Masters, Fluency CDs, Passport Stamp, Letter/Picture/Word Cards (Levels A and B only), access to VPORT, Ticket to Read, and Voyager Passport Online Product Training.

Student Reading Pack: Level-specific Student Books, Student Assessment Book, Fluency Books, Letter Squares and Letter Tray, Write-on Board and Pen, Word Mats (Levels A and B only) and access to Ticket to Read. (Teacher access to VPORT, Ticket to Read and Voyager Passport Online Product Training is included with renewal purchases of Voyager Passport Student Reading Packs for ongoing years of a Voyager Passport Implementaion.)

Student Renewal Pack: Student Books, Student Assessment Book Ticket to Read, VPORT, Online Training.

Product	Product ID	#	cost/unit	total cost/item
Voyager Passport Teacher's Resource Kit Level A	190001	0	\$349.00	\$0.00
Voyager Passport Teacher's Resource Kit Level B	190027	0	\$349.00	\$0.00
Voyager Passport Teacher's Resource Kit Level C	190043	0	\$349.00	\$0.00
Voyager Passport Teacher's Resource Kit Level D	190060	0	\$349.00	\$0.00
Voyager Passport Teacher's Resource Kit Level E	190086	0	\$349.00	\$0.00
Voyager Passport Teacher's Resource Kit Level F	190107	3	\$349.00	\$1,047.00
Student Reading Packs				
Voayger Passport Student Reading Pack Level A	189991	0	\$109.00	\$0.00
Voayger Passport Student Reading Pack Level B	190019	0	\$109.00	\$0.00
Voayger Passport Student Reading Pack Level C	190035	0	\$109.00	\$0.00
Voayger Passport Student Reading Pack Level D	190051	0	\$109.00	\$0.00
Voayger Passport Student Reading Pack Level E	190078	0	\$109.00	\$0.00
Voayger Passport Student Reading Pack Level F	190094	77	\$109.00	\$8,393.00
Student Renewal Packs				
Voyager Passport Student Reading Renewal Pack Level A	205330	0	\$59.00	\$0.00
Voyager Passport Student Reading Renewal Pack Level B	205381	0	\$59.00	\$0.00
Voyager Passport Student Reading Renewal Pack Level C	205971	0	\$59.00	\$0.00
Voyager Passport Student Reading Renewal Pack Level D	206471	0	\$59.00	\$0.00

→ EXHIBIT _____

Voyager Passport Student Reading Renewal Pack Level E	206981	0	\$59.00	\$0.00
Voyager Passport Student Reading Renewal Pack Level F	207511	0	\$59.00	\$0.00
Subtotal for Product				\$9,440.00
			1000%	\$944.00
			00%	\$0.00
Total for Product including Shipping, Handling, Taxes				\$10,384.00

Technology

Ticket to Read School Site Access School Year	189931	0	\$3,500.00	\$0.00
Ticket to Read School Site Access January - End of School Year (The mid-	189940	0	\$2,500.00	\$0.00
Ticket to Read Summer School Site Access - Access is limited to Summer Only	288024	0	\$1,500.00	\$0.00
Ticket To Read - VOLUME PRICING SITE LICENSE MUST INCLUDE MINIMUM OF 30 Site Licenses	291522	0	\$3,000	\$0.00
Ticket To Read - Two-Year License --School Year	291531	0	\$6,000	\$0.00
Total for Technology				\$0.00

Training and Support

Launch Training: 6 day (6 instructional hours) with a maximum of 40 participants.				
Voyager Passport Launch Training	257842	0	\$2,500	\$0.00
Voyager Passport Support Days	257869	0	\$1,500	\$0.00
Subtotal for Training and Support				\$0.00

Total for Product, Technology, Training and Support **\$10,384.00**

Customer Service

4185 Salazar Way
 Frederick, CO 80504
 Phone: (800) 547-6747
 Fax: (888) 819-7767
 Email: customerservice@cambiumlearning.com
www.voyagerlearning.com

→ EXHIBIT _____

PROPOSAL TO: District: Edinburg CISD School: Address: 411 North 8th Avenue City, State, Zip: Edinburg, TX 78541 Contact Person: Maria Luisa Guerra Email: ml.guerra@ecisd.us Phone/Fax:(956) 289-2300	PRESENTED BY: Sales Rep Name: Ernesto Ayala Address: 17855 Dallas Parkway, Suite 400 City, State, Zip:Dallas, TX 75287 Phone:(956) 463-8153 Email:ernesto.ayala@voyagerlearning.com Fax:(800) 942-6519
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Select Program Year Usage below
2011-2012

Vmath Texas Edition 3-8

	ISBN	Product ID	#	cost/unit	total cost/item
Vmath Level C Teacher's Resource Kit	978-1-4168-6202-4	189771	0	\$399	\$0.00
Vmath Level D Teacher Resource Kit- TX	978-1-4168-5276-6	212054	0	\$399	\$0.00
Vmath Level E Teacher Resource Kit-TX	978-1-4168-5278-X	212071	0	\$399	\$0.00
Vmath Level F Teacher Resource Kit-TX	978-1-4168-5280-3	212097	0	\$399	\$0.00
Vmath Level G Teacher Resource Kit-TX 2nd Edition	978-1-4168-7487-4	292859	12	\$399	\$4,788.00
Vmath Level H Teacher Resource Kit-TX 2nd Edition	978-1-4168-7488-1	292867	13	\$399	\$5,187.00
Vmath Level I Teacher Resource Kit-TX 2nd Edition	978-1-4168-7489-8	292875	14	\$399	\$5,586.00
Vmath Level C Student Math Pack	978-1-4168-6201-7	189763	0	\$79	\$0.00
Vmath Level D Student Math Pack -TX	978-1-4168-5275-9	212046	0	\$79	\$0.00
Vmath Level E Student Math Pack-TX	978-1-4168-5277-3	212062	0	\$79	\$0.00
Vmath Level F Student Math Pack-TX	978-1-4168-5279-7	212089	0	\$79	\$0.00
Vmath Level G Student Math Pack-TX 2nd Edition	978-1-4168-7490-4	292883	233	\$79	\$18,407.00
Vmath Level H Student Math Pack-TX 2nd Edition	978-1-4168-7491-1	292891	324	\$79	\$25,596.00
Vmath Level I Student Math Pack-TX 2nd Edition	978-1-4168-7492-8	292904	301	\$79	\$23,779.00
Subtotal for Product					\$83,343.00
Shipping and Handling				10.00%	\$8,334.30
Applicable Sales Tax (Please remember to add applicable sales tax to your state)				0.00%	\$0.00
Total for Product including Shipping, Handling, and Taxes					\$91,677.30

Technology

VmathLive - Site License	978-1-4168-6203-1	189982	0	\$3,500	\$0.00
VmathLive - Site License--Partial Year--January - July	978-1-4168-6204-8	259741	0	\$2,500	\$0.00
Vmath Live-Summer School Site License	978-1-4168-7140-8	288032	0	\$1,500	\$0.00
Subtotal for Technology					\$0.00

Training and Support

TX Vmath 3-8 Launch Training	XMA-T2	257711	1	\$2,500	\$2,500.00
TX Vmath 3-8 Support Days	XMA-T4	257738	5	\$1,500	\$7,500.00
Subtotal for Training					\$10,000.00

Total for Product, Technology and Training **\$101,677.30**

Customer Service
4185 Salazar Way
Frederick, CO 80504
Phone: (800) 547-6747
Fax: (888) 819-7767
Email: customerservice@cambiumlearning.com
www.voyagerlearning.com

→ EXHIBIT _____

PROPOSAL TO: District: Edinburg CISD School: Address: 411 North 8th Avenue City, State, Zip: Edinburg, TX 78541 Contact Person: Maria Luisa Guerra Email: ml.guerra@ecisd.us Phone/Fax: (956) 289-2300 Select Program Year Usage below: 2011-2012	PRESENTED BY: Sales Rep Name: Ernesto Ayala Address: 17855 Dallas Parkway, Suite 400 City, State, Zip: Dallas, TX 75287 Phone: (956) 463-8153 Email: ernesto.ayala@voyagerlearning.com Fax:
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What You Need to Order for an Effective Implementation—Year 1

Step 1:	Teacher Materials. Order one level-specific <i>Classroom System</i> (Beginnings I, II, or III)
Step 2:	Student Materials. Order one level-specific <i>Student Reading Pack</i> (SRP) per student (Beginnings, I, II, or III)
Step 3:	Professional Development: Please contact your sales executive to learn about Professional Development options.

What You Need to Order for Subsequent years

	Order one level-specific <i>Student Renewal Pack</i> per student (Beginnings, I, II, or III)
--	--

Passport Reading Journeys Pricing

Passport Reading Journeys Classroom System
 Each classroom system includes one Teacher Resource Kit and Classroom Library

Teacher Resource Kit includes Teacher Editions, Assessment Teacher Edition, Word Study Teacher Edition, Library Teacher Edition, Transparencies, Library Wall Chart, Expedition DVDs, access to VPORT Data Management System, SOLO (Beginnings, I, and II) or VocabJourney (III), and Online Product Training

Product	Product ID	#	cost/unit	total cost/item
Passport Reading Journeys Beginnings Classroom System	209058	3	\$3,500.00	\$10,500.00
Passport Reading Journeys I Classroom System	208207	4	\$3,500.00	\$14,000.00
Passport Reading Journeys II Classroom System	209189	2	\$3,500.00	\$7,000.00
Passport Reading Journeys III Classroom System	210551	0	\$3,500.00	\$0.00

Student Reading Pack includes level-specific Student Book, Student Anthology, Assessment Student Edition, Word Study Student Book, and access to VPORT Online Data Management System, and SOLO (Beginnings, I, and II) or VocabJourney (III).

Passport Reading Journeys Beginning Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190182	223	\$99.00	\$22,077.00
Passport Reading Journeys I Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190211	250	\$99.00	\$24,750.00
Passport Reading Journeys II Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190246	282	\$99.00	\$27,918.00
Passport Reading Journeys III Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190289	0	\$99.00	\$0.00

Student Renewal Pack includes level-specific Student Books, Assessment Student Edition, Word Study Student Book, and access to VPORT Data Management System and SOLO (Beginnings, I, and II) or VocabJourney (III). Teacher access to VPORT, SOLO and/or VocabJourney and Online Product Training is included with renewal purchases for subsequent years of implementation.

Passport Reading Journeys Beginning Student Renewal Pack	190191	0	\$59.00	\$0.00
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Passport Reading Journeys I Student Renewal Pack	190220	0	\$59.00	\$0.00
Passport Reading Journeys II Student Renewal Pack	190254	0	\$59.00	\$0.00
Passport Reading Journeys III Student Renewal Pack	190271	0	\$59.00	\$0.00
Subtotal for Product				\$106,245.00
Shipping and Handling			10.00%	\$10,624.50
Applicable Sales Tax** Please remember to add applicable sales tax for your state			0.00%	\$0.00
Total for Product including Shipping, Handling, and Taxes				\$116,869.50

Training and Support

Launch training is 2 days (12 instructional hours) with a maximum of 40 participants. Each day is \$2,500. Support days, which include a menu of services, can be purchased and customized to support the district/school through every phase of the implementation.

Voyager Passport Reading Journeys Launch Training	258301	1	\$2,500	\$2,500.00
Voyager Passport Reading Journeys Support Days	258327	5	\$1,500	\$7,500.00
Subtotal for Training and Support				\$10,000.00

Total for Product, Training and Support				\$126,869.50
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Customer Service

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Frederick, CO 80504

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→ EXHIBIT _____

PROPOSAL TO: District: Edinburg CISD School: Address: 411 North 8th Avenue City, State, Zip: Edinburg, TX 78541 Contact Person: Maria Luisa Guerra Email: ml.guerra@ecisd.us Phone/Fax: (956) 289-2300 Select Program Year Usage below 2011-2012	PRESENTED BY: Sales Rep Name: Ernesto Ayala Address: 17855 Dallas Parkway, Suite 400 City, State, Zip: Dallas, TX 75287 Phone: (956) 463-8153 Email: ernesto.ayala@voyagerlearning.com Fax
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115

What You Need to Order for an Effective Implementation—Year 1

Step 1:	Teacher Material: Order one <i>Inside Algebra Classroom Set of 20 with Gizmos</i>
Step 2:	Student Material. Have more than 20 students? Order the appropriate quantities of <i>Inside Algebra Student Set</i>
Step 3:	Professional Development: Please contact your sales executive to learn about Professional Development options.

Less than 20 students—Year 1

Step 1:	Teacher Material: Order one <i>Inside Algebra Instructor Kit</i> per teacher
Step 2:	Student Material: Order one <i>Inside Algebra Student Set with Gizmos</i> per student.

What You Need to Order for Subsequent years

	Order the appropriate quantities of <i>Inside Algebra Student Sets with Gizmos</i> , one per student.
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Inside Algebra Pricing

Product	Product ID	#	cost/unit	total cost/item
Inside Algebra Classroom Set of 20 with GIZMOS (Includes Inside Algebra Instructor Kit, 20 Student Sets, and access to VPORT and Gizmos)	259813	0	\$799.00	\$0.00
Inside Algebra Instructor Kit (Includes Teacher Guide Volume 1 and 2, Student Interactive Text, Student Assessment Book, Placement Test: Teacher Edition, Classroom Manipulative Starter Kit, and access to VPORT but does NOT include GIZMOS.	188875	4	\$336.00	\$1,344.00
Inside Algebra Teacher Set (Includes Teacher Guide Volume 1 and 2 and does NOT include VPORT or GIZMOS)	188883	0	\$138.00	\$0.00
Inside Algebra Student Set with GIZMOS (Includes one copy of the Student Interactive Text, Student Assessment Book, Placement Test: Student Edition, and access to VPORT and GIZMOS)	259821	510	\$24.49	\$12,489.90
Inside Algebra Placement Test: Teacher Edition	188832	0	\$18.00	\$0.00
Inside Algebra Placement Test: Student Edition	188841	0	\$0.49	\$0.00
Inside Algebra Student Interactive Text	188816	0	\$18.00	\$0.00
Inside Algebra Student Assessments	188824	0	\$4.00	\$0.00
Inside Algebra Teacher Guide Volume 1	188795	0	\$71.00	\$0.00
Inside Algebra Teacher Guide Volume 2	188808	0	\$71.00	\$0.00

→ EXHIBIT _____

How to Order Inside Algebra Sets without Gizmos Pricing

Inside Algebra Classroom Set of 20 without GIZMOS (Includes Inside Algebra Instructor Kit, 20 Student Sets, and access to VPORT)	188904	0	\$714.00	\$0.00
Inside Algebra Student Set without GIZMOS (Includes one copy of the Student Interactive Text, Student Assessment Book, Placement Test: Student Edition, and access to VPORT)	188891	0	\$20.00	\$0.00
Subtotal for Product				\$13,833.90
Shipping and Handling			10.00%	\$1,383.39
Applicable Sales Tax - Please remember to add applicable sales tax for			0.00%	\$0.00
Total for Product including Shipping, Handling, and Taxes				\$15,217.29

Training and Support

Launch training is 1 day (6 hrs instructional hours) with a maximum of 40 participants. Support days, which include a menu of services, can be purchased and customized to support the district/school through every phase of the implementation.

Inside Algebra Launch Training	277173	1	\$2,500	\$2,500.00
Inside Algebra Support Days	277190	5	\$1,500	\$7,500.00
Subtotal for Training and Support				\$10,000.00

Total for Product, Training and Support

\$25,217.29

Customer Service

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→ EXHIBIT _____

PROPOSAL TO: District: Edinburg CISD School: Address: 411 North 8th Avenue City, State, Zip: Edinburg, TX 78541 Contact Person: Maria Luisa Guerra Email: ml.guerra@ecisd.us Phone/Fax: (956) 289-2300 Select Program Year Usage below 2011-2012	PRESENTED BY: Sales Rep Name: Ernesto Ayala Address: 17855 Dallas Parkway, Suite 400 City, State, Zip: Dallas, TX 75287 Phone: (956) 463-8153 Email: ernesto.ayala@voyagerlearning.com Fax:
--	--

What You Need to Order for an Effective Implementation—Year 1

Step 1:	Teacher Materials. Order one level-specific <i>Classroom System</i> (Beginnings I, II, or III)
Step 2:	Student Materials. Order one level-specific <i>Student Reading Pack</i> (SRP) per student (Beginnings, I, II, or III)
Step 3:	Professional Development: Please contact your sales executive to learn about Professional Development options.

What You Need to Order for Subsequent years

	Order one level-specific <i>Student Renewal Pack</i> per student (Beginnings, I, II, or III)
--	--

Passport Reading Journeys Pricing

Passport Reading Journeys Classroom System

Each classroom system includes one Teacher Resource Kit and Classroom Library

Teacher Resource Kit includes Teacher Editions, Assessment Teacher Edition, Word Study Teacher Edition, Library Teacher Edition, Transparencies, Library Wall Chart, Expedition DVDs, access to VPORT Data Management System, SOLO (Beginnings, I, and II) or VocabJourney (III), and Online Product Training

Product	Product ID	#	cost/unit	total cost/item
Passport Reading Journeys Beginnings Classroom System	209058	0	\$3,500.00	\$0.00
Passport Reading Journeys I Classroom System	208207	0	\$3,500.00	\$0.00
Passport Reading Journeys II Classroom System	209189	0	\$3,500.00	\$0.00
Passport Reading Journeys III Classroom System	210551	4	\$3,500.00	\$14,000.00

Student Reading Pack includes level-specific Student Book, Student Anthology, Assessment Student Edition, Word Study Student Book, and access to VPORT Online Data Management System, and SOLO (Beginnings, I, and II) or VocabJourney (III).

Passport Reading Journeys Beginning Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190182	0	\$99.00	\$0.00
Passport Reading Journeys I Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190211	0	\$99.00	\$0.00
Passport Reading Journeys II Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190246	0	\$99.00	\$0.00
Passport Reading Journeys III Student Reading Pack (SE, Stud. Anth., Assess SE, Word Study SE, SOLO)	190289	335	\$99.00	\$33,165.00

Student Renewal Pack includes level-specific Student Books, Assessment Student Edition, Word Study Student Book, and access to VPORT Data Management System and SOLO (Beginnings, I, and II) or VocabJourney (III). Teacher access to VPORT, SOLO and/or VocabJourney and Online Product Training is included with renewal purchases for subsequent years of implementation.

Passport Reading Journeys Beginning Student Renewal Pack	190191	0	\$59.00	\$0.00
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→ EXHIBIT _____

Passport Reading Journeys I Student Renewal Pack	190220	0	\$59.00	\$0.00
Passport Reading Journeys II Student Renewal Pack	190254	0	\$59.00	\$0.00
Passport Reading Journeys III Student Renewal Pack	190271	0	\$59.00	\$0.00
Subtotal for Product				\$47,165.00
Shipping and Handling			10.00%	\$4,716.50
Applicable sales tax** Please remember to add applicable sales tax to your state			0.00%	\$0.00
Total for Product including Shipping, Handling, and Taxes				\$51,881.50
Training and Support				
Launch training is 2 days (12 instructional hours) with a maximum of 40 participants. Each day is \$2,500. Support days, which include a menu of services, can be purchased and customized to support the district/school through every phase of the implementation.				
Voyager Passport Reading Journeys Launch Training	258301	1	\$2,500	\$2,500.00
Voyager Passport Reading Journeys Support Days	258327	5	\$1,500	\$7,500.00
Subtotal for Training and Support				\$10,000.00
Total for Product, Training and Support				\$61,881.50

Customer Service

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www.voyagerlearning.com

→ EXHIBIT _____

APPROVAL OF SECOND READING OF TASB LOCALIZED BOARD POLICY UPDATE
NO. 90.

Superintendent's Recommendation

That the Board of Trustees approves second reading of TASB Localized Policy Update No. 90.

Rationale

School districts are required to maintain a current Localized Policy Manual. Update 90 addresses a variety of issues, focusing on two key topics-technology and the new assessment system, the State of Texas Assessments of Academic Readiness (STAAR). New and revised technology policies address board member use of district technology resources, employee and student use of district technology resources, district Web sites, accessing and searching electronic communications, and student use of personal electronic devices for instructional purposes. Other topics covered in the update include board member training requirements intellectual property, employee standards of conduct end-of-course assessments, and student use of service animals.

The local policies in update 90 should be reviewed by the administration and the board to ensure that they reflect the current practices of the district.

Budgetary Information

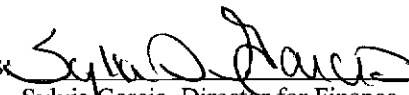
This will required the printing of 100 packets for distribution.

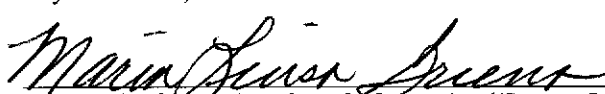
Resource Personnel

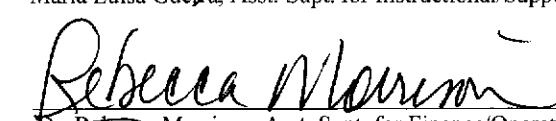
Dr. René Gutiérrez
Dr. Rebecca Morrison

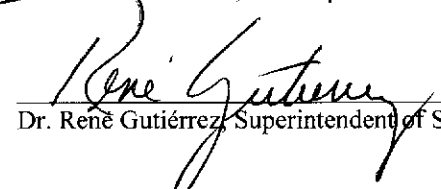
Board Policy Reference

This item is in compliance and in accordance with Board Policy, BF (Legal) and BF (local) Board Polices.

Within Budgetary Allocations: 
Sylvia Garcia, Director for Finance

Approved by: 
Maria Luisa Guerra, Asst. Supt. for Instructional/Support Services

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

APPROVAL OF A CONTRACT WITH LIBERTY SOURCE, LP FOR TEJAS LEE ASSESSMENT SERVICES

Superintendent's Recommendation

That the Board of Trustees approve a contract with Liberty Source, LP for Tejas LEE assessment services.

Rationale

Each year our district must administer a diagnostic reading inventory to all kindergarten, 1st and 2nd grade students. TANGO is a data collection program from Liberty Source, LP that is used to collect the results from the Tejas LEE assessment. TANGO is a product exclusively developed and produced by Liberty Source that provides teachers with immediate feedback regarding students' individual performance through the use of handheld modules. It will also provide strategies and activities for those students who are in need of immediate intervention and will conserve instructional time by providing teachers with more time to work with these students. This purchase meets purchasing law compliance because it is a sole source.

Connections to the District Plan: Academic Excellence District Performance Goal: Goal 1, ECISD will offer all students a challenging, high-quality curriculum and will provide an effective delivery system to ensure 90% of all students will achieve a minimum passing score on the Reading, Math, and Writing sections of the Spring 2012 STAAR/EOC Administration. *Initiative 10:* The district will support campus improvement efforts obtained through special grants.

Paperwork Impact

Minimal

Budgetary Information

Total Cost: \$16,590.00

Account	Description	Appro.	Enc.	Exp.	Bal.
161-11-6399-01-xxx-130	General Supplies	10,660.00	0	0	10,660.00
161-11-6249-00-999-130	Contracted Maint. & Repairs	2,430.00	0	0	2,430.00
211-13-6291-00-999-130	Consultant Services	150,963.00	33,800.00	65,224.95	51,938.05

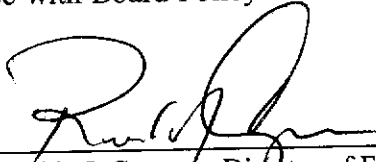
Resource Personnel

Dr. René Gutiérrez, Superintendent
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
 Ronaldo J. Cavazos, Director for Federal Programs
 Elma Ayala, Director of Testing and Evaluation
 Gladys Ortega, Bilingual/ESL Director

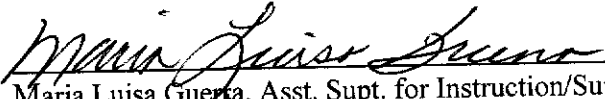
Board Policy Reference and Compliance

This is in compliance and in accordance with Board Policy CE and CE (Local), CH (Local) and EKC (Legal).

Prepared by:


 Ronaldo J. Cavazos, Director of Federal Programs

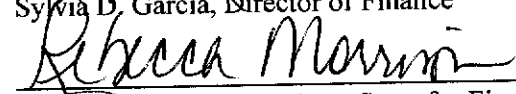
Approved by:


 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Svcs.

Within Budgetary Allocation:


 Sylvia D. Garcia, Director of Finance

Finance Department Approval:


 Dr. Rebecca Morrison, Asst. Supt. for Finance and Operations

Recommended by:

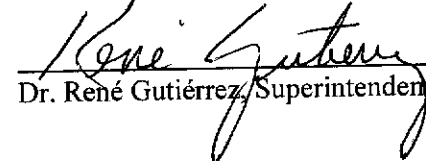

 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____, PAGES _____



Send Processing information to:

Liberty Source

2101 South IH 35, Suite 410
 Austin, TX 78741
 512-416-7774 phone
 512-416-8200 fax

To: **Ron Cavazos**
Edinburg CISD
Tejas LEE Only
2011-2012 School Year

August 9, 2011

Tango Student Software		Type	Part Number	Qty	Cost	Extended Cost
1	Tango Software: Tango Student Standard Module Annual RTUL - Grade K	Software	LS-TSP-SIM-K	830	\$6.50	\$5,395.00
2	Tango Software: Tango Student Standard Module Annual RTUL - Grade 1	Software	LS-TSP-SIM-1	550	\$6.50	\$3,575.00
3	Tango Software: Tango Student Standard Module Annual RTUL - Grade 2	Software	LS-TSP-SIM-2	260	\$6.50	\$1,690.00
4	Tango Service: Data Processing Services: PEIMS and Roster Data Extraction and Load	Services	LS-TS-DS0	27	\$90.00	\$2,430.00
					Recurring Cost	\$13,090.00

Tango Training		Type	Part Number	Qty	Cost	Extended Cost
5	Tango Training: 2 Day On-Site Tango Certified Trainer	Training	LS-OS-TS-D1.2	1	\$3,500.00	\$3,500.00

Total \$16,590.00

The Tango RTUL is contingent on the end user's acquisition of a valid license for the referenced copyrighted products.

→ EXHIBIT _____

SOLE SOURCE MEMORANDUM

DATE: August 10, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

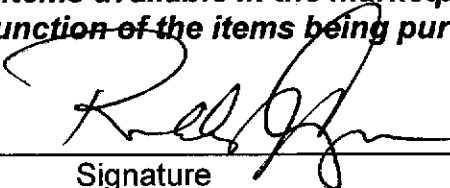
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Liberty Source, LP
(Name of Vendor)

PURCHASE AMOUNT: \$ 16,590.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**


Signature _____ Date 8/11/11

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

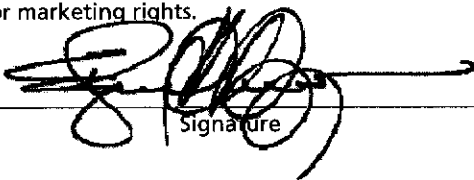
→ EXHIBIT _____

LIBERTY SOURCE, L.P. / TANGO SOFTWARE

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official on this day personally appeared Edward Barrera, a person known to me to be the person whose signature appears below, who, after being duly sworn upon his oath deposed and said:

1. My name is **Edward Barrera**, I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of **Liberty Source, L.P. and Tango Software**.
3. The above named company or firm is sole source of the following items(s) or product(s):
All software, installation, system integration, configuration and training for Tango Software
4. Completion in providing the above named item(s) or product(s) is precluded by the existence of a patent, **copyright**, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above name item(s) or product(s) because of exclusive distribution or marketing rights.


Signature

08/10/2011

Date

COMPANY: Liberty Source, LP
 ADDRESS: 2101 South IH 35, Suite 410
 CITY, STATE: Austin, Texas
 ZIP CODE: 78741
 TELEPHONE: (512) 416-7774
 PLEASE PRINT NAME: Edward Barrera

THIS DOCUMENT MUST BE NOTARIZED:

Subscribed and sworn to before me on this 10th day of August 2011.

Notary Public, State of Texas

SEAL:

PRINT NAME:

MY COMMISSION EXPIRES:



Signature:



→EXHIBIT _____

APPROVAL TO PURCHASE SUCCESSMAKER ANNUAL MAINTENANCE AND SUPPORT LICENSES FROM NCS PEARSON, INC. FOR THE MIDDLE SCHOOL CAMPUSES

Superintendent's Recommendation

That the Board of Trustees give approval to purchase SuccessMaker annual maintenance and support licenses from NCS Pearson, Inc. for the middle school campuses.

Rationale

Our office supports two computer labs at each of our middle school campuses that use the SuccessMaker software program from Pearson, Inc. Students in grades 6th to 8th are provided access to these computer labs during the day. We are requesting the purchase of maintenance and support licenses for the 5 existing middle schools. These services were purchased for Longoria Middle School earlier this year and are not part of this proposal. This purchase includes software support as well as any upgrades or updates to the program for one year. This purchase meets purchasing law compliance because it is an existing system that is available from one supplier.

Connections to the District Plan: Indicator Technology/Performance Goal III

Initiative III: Increase academic performance across the curriculum through the use of technology.

Strategy 1: Enhance student performance through the use of technology.

Paperwork Impact

Minimal

Budgetary Information

The support services agreement is attached and the amount listed below is an estimate and will not exceed the amount indicated.

SuccessMaker Total Purchase - \$60,165.00

Account	Description	Appro.	Enc.	Exp.	Bal.
161-11-6249-63-xxx-130	Contracted Maint. & Repairs	55,440.00	0	0	55,440.00
161-11-6399-63-128-130	General Supplies	4,725.000	0	0	4,725.00

Resource Personnel

Dr. René Gutiérrez, Superintendent of Schools

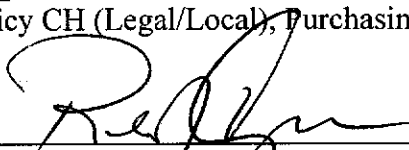
Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services

Ronaldo J. Cavazos, Director for Federal Programs

Board Policy Reference and Compliance

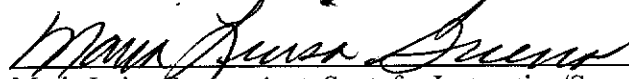
This item is in accordance with Board Policy CH (Legal/Local), Purchasing Law Bidding Requirements:

Prepared by:




 Ronaldo J. Cavazos, Director of Federal Programs

Approved by:




 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Svcs.

Within Budgetary Allocation:



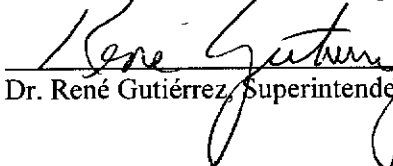
 Sylvia Garcia, Director of Finance

Finance Department Approval:



 Dr. Rebecca Morrison, Asst. Supt. for Finance and Operations

Recommended by:



 Dr. René Gutiérrez, Superintendent of Schools

➔EXHIBIT _____, PAGES _____

SOLE SOURCE MEMORANDUM

DATE: August 10, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

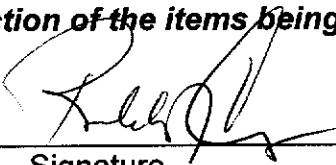
SUBJECT: SOLE SOURCE AFFIDAVIT FOR NCS Pearson, Inc.
(Name of Vendor)

PURCHASE AMOUNT: \$ 60,165.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**



Signature

8/10/11

Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

→ EXHIBIT _____

PEARSON

NCS Pearson, Inc.

3075 W Ray Road, Suite 200
Mailstop 315
Chandler, AZ 85226
Tel: 800-736-4357
Fax: 480-457-7610

May 25, 2010

Ron Cavazos
Federal Programs Director
Edinburg CISD
411 N 8th Street
Edinburg, TX 78541

Re: Sole Source Letter – SuccessMaker and Waterford Software

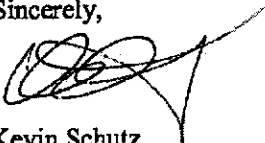
Dear Mr. Cavazos:

The purpose of this letter is to inform you that NCS Pearson, Inc. ("Pearson"), is the sole source for SuccessMaker® software and, in certain markets, the Waterford Early Reading Program™ and Waterford Early Math & Science™ software.

The SuccessMaker software, for use by your school, district, or other organization, is available only from Pearson. In addition, Pearson is the sole source of the Waterford Early Reading Program and Waterford Early Math & Science software for public school districts and public schools (other than charter schools, privately managed public schools, or schools operated by the United States Department of Defense) in the fifty United States, Washington D.C., and Puerto Rico for use in kindergarten through second grade instruction. Pearson's sole source status for the Waterford products in this market is the result of our exclusive distribution rights in this market via a contract with Waterford Research Institute, LLC, the developer of the products.

If you have any questions or concerns, please feel free to contact me at 480-457-7679.

Sincerely,



Kevin Schutz
Assistant General Counsel

State of Arizona)

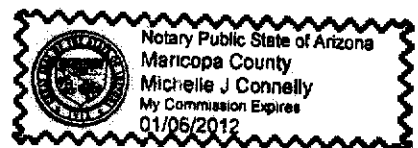
County of Maricopa)

On this 25th day of May, 2010 before me personally appeared Kevin Schutz,

whom I know personally, and acknowledged that he executed the same.

(seal)


Michelle J. Connelly, Notary Public



→EXHIBIT _____

INVOICE

INVOICE NUMBER: 8419509	
INVOICE	
TAX I.D. NO.: 41-0850527	
DATE: 26-JUL-11	Page 1 of 2
CUSTOMER NO.: 1052275	CREDIT REF. NO.:

BILL TO:

ATTN: ACCOUNTS PAYABLE
EDINBURG CONSOLIDATED ISD
PO DRAWER 990
EDINBURG, TX 78540

LOCATED AT:

MULTIPLE LOCATIONS

Reference Number: OUP-559279

PURCHASE INFORMATION		SHIPPING INFORMATION		PAYMENT INFORMATION		
PURCHASE ORDER:		(MOST RECENT SHIPMENT)		TERMS: PAY ON RECEIPT		
CUSTOMER CONTRACT NUMBER:		SHIP DATE:		DUE DATE: 26-JUL-11		
NCS CONTRACT NUMBER: 3294537-3		CARRIER:		CONTACT: Customer Service 888-977-7900 480-323-2904 (Fax) renewalsupport@pearson.com (e-mail)		
B/L NUMBER:						
DESCRIPTION	U/M	QTY	A X	UNIT PRICE	EXTENDED PRICE	
SHIP-TO: B L GARZA MS, EDINBURG, TX 78539 SUCCESSMAKER MAINT & SUPPORT DIRECT RESPONSE CONCURRENT LICENSE FOR PERIOD 26-JUL-11 THROUGH 25-JUL-12	Each	1	N	11,088.00	11,088.00	
SHIP-TO: BARRIENTES MS, EDINBURG, TX 78541 SUCCESSMAKER MAINT & SUPPORT DIRECT RESPONSE CONCURRENT LICENSE FOR PERIOD 26-JUL-11 THROUGH 25-JUL-12	Each	1	N	11,088.00	11,088.00	
SHIP-TO: HARWELL MS, EDINBURG, TX 78539 SUCCESSMAKER MAINT & SUPPORT DIRECT RESPONSE CONCURRENT LICENSE FOR PERIOD 26-JUL-11 THROUGH 25-JUL-12	Each	1	N	11,088.00	11,088.00	
SHIP-TO: MEMORIAL MS, EDINBURG, TX 78539 SUCCESSMAKER MAINT & SUPPORT DIRECT RESPONSE CONCURRENT LICENSE FOR PERIOD 26-JUL-11 THROUGH 25-JUL-12	Each	1	N	11,088.00	11,088.00	
SHIP-TO: SOUTH MS, EDINBURG, TX 78539 SUCCESSMAKER MAINT & SUPPORT DIRECT RESPONSE CONCURRENT LICENSE FOR PERIOD 26-JUL-11 THROUGH 25-JUL-12	Each	1	N	11,088.00	11,088.00	
INVOICE SUMMARY:						
TOTAL FOR ALL LINE ITEMS					55,440.00	
6.25% STATE TAX					0.00	
0.00% COUNTY TAX					0.00	
2.00% CITY TAX					0.00	
SUBTOTAL				TAX	TOTAL	
55,440.00				0.00	(USD) 55,440.00	

Remit by Check to:
NCS PEARSON, INC.
13036 COLLECTION CENTER DRIVE
CHICAGO, IL 60693
Remit by Wire or ACH to:
Bank of America - Account Name: NCS Pearson Inc.
ACH: # 071-000-039 WIRE: #0260-0959-3
Account No: 81881-05388 SWIFT: BOFAUS3N
(Include invoice number in transmission)

CUSTOMER COPY**→EXHIBIT _____**

INVOICE



510 us_mes3_combo

INVOICE NUMBER: 8419509	
INVOICE	
TAX I.D. NO.: 41-0850527	
DATE: 26-JUL-11	Page 2 of 2
CUSTOMER NO.: 1052275	CREDIT REF. NO.:

BILL TO:

ATTN: ACCOUNTS PAYABLE
 EDINBURG CONSOLIDATED ISD
 PO DRAWER 990
 EDINBURG, TX 78540

LOCATED AT:

MULTIPLE LOCATIONS

Reference Number: OUP-559279

PURCHASE INFORMATION	SHIPPING INFORMATION	PAYMENT INFORMATION
PURCHASE ORDER: CUSTOMER CONTRACT NUMBER: NCS CONTRACT NUMBER: 3294537-3	(MOST RECENT SHIPMENT) SHIP DATE: CARRIER: B/L NUMBER:	TERMS: PAY ON RECEIPT DUE DATE: 26-JUL-11 CONTACT: Customer Service 888-977-7900 480-323-2904 (Fax) renewalsupport@pearson.com (e-mail)

DESCRIPTION	U/M	QTY	UNIT PRICE	EXTENDED PRICE
SUCCESSMAKER MAINTENANCE AND DIRECT RESPONSE SUPPORT For on-line access to your account, please register at https://ipay.pearson.com/OA_HTML/SelfRegistration.jsp (URL is case sensitive) THIS IS YOUR ANNUAL SUPPORT/SUBSCRIPTION RENEWAL. A NEW PURCHASE ORDER IS REQUIRED. TO AVOID CANCELLATION OF YOUR PHONE SUPPORT, PRODUCT UPDATES, OR HOSTED PRODUCT PLEASE WORK WITH YOUR DIRECTOR OF TECHNOLOGY OR APPROPRIATE PARTY TO ESTABLISH AND APPROVE A CURRENT YEAR PO AND PAYMENT FOR THIS ANNUALLY RECURRING INVOICE. IF YOU ARE NOT RENEWING, PLEASE FAX WRITTEN NOTIFICATION TO 480-323-2904.				
SUBTOTAL			TAX	TOTAL
		55,440.00	0.00	55,440.00
				(USD)

Remit by Check to:
 NCS PEARSON, INC.
 13036 COLLECTION CENTER DRIVE
 CHICAGO, IL 60693
Remit by Wire or ACH to:
 Bank of America - Account Name: NCS Pearson Inc.
 ACH: # 071-000-039 WIRE: #0260-0959-3
 Account No: 81881-05388 SWIFT: BOFAUS3N
 (Include invoice number in transmission)

CUSTOMER COPY

→ EXHIBIT _____

INVOICE



INVOICE NUMBER: 8417835	
INVOICE	
TAX I.D. NO.: 41-0850527	
DATE: 17-JUN-11	Page 1 of 2
CUSTOMER NO.: 1052275	CREDIT REF. NO.:

BILL TO:

ATTN: ACCOUNTS PAYABLE
 EDINBURG CONSOLIDATED ISD
 PO DRAWER 990
 EDINBURG, TX 78540

LOCATED AT:

MULTIPLE LOCATIONS

Reference Number: OUP-557639

PURCHASE INFORMATION		SHIPPING INFORMATION		PAYMENT INFORMATION		
PURCHASE ORDER:		(MOST RECENT SHIPMENT)		TERMS: PAY ON RECEIPT		
CUSTOMER CONTRACT NUMBER:		SHIP DATE:		DUE DATE: 17-JUN-11		
NCS CONTRACT NUMBER: 3299361-2		CARRIER:		CONTACT: Customer Service 888-977-7900 480-323-2904 (Fax) renewalsupport@pearson.com (e-mail)		
		B/L NUMBER:				
DESCRIPTION		U/M	QTY	TAX	UNIT PRICE	EXTENDED PRICE
SHIP-TO: A RAMIREZ ELEMENTARY SCHOOL, EDINBURG, TX 78539 MY TRAINING CONNECTION - WATERFORD - SITE LICENSE FOR PERIOD 17-JUN-11 THROUGH 16-JUN-12		Each	1	N	0.00	0.00
SHIP-TO: DR K TEER CRAWFORD ELEMENTARY SCHOOL, EDINBURG, TX 78541 MY TRAINING CONNECTION - WATERFORD - SITE LICENSE FOR PERIOD 17-JUN-11 THROUGH 16-JUN-12		Each	1	N	0.00	0.00
SHIP-TO: EDINBURG CONSOLIDATED ISD, EDINBURG, TX 78541 MY TRAINING CONNECTION - WATERFORD - SITE LICENSE FOR PERIOD 17-JUN-11 THROUGH 16-JUN-12		Each	1	N	4,725.00	4,725.00
SHIP-TO: FLORES AND ZAPATA ELEMENTARY SCHOOL, EDINBURG, TX 78541 MY TRAINING CONNECTION - WATERFORD - SITE LICENSE FOR PERIOD 17-JUN-11 THROUGH 16-JUN-12		Each	1	N	0.00	0.00
INVOICE SUMMARY:						
TOTAL FOR ALL LINE ITEMS						4,725.00
6.25% STATE TAX						0.00
2.00% CITY TAX						0.00
0.00% COUNTY TAX						0.00
		SUBTOTAL			TAX	TOTAL
						(USD)
		4,725.00			0.00	4,725.00

Remit by Check to:
 NCS PEARSON, INC.
 13036 COLLECTION CENTER DRIVE
 CHICAGO, IL 60693
Remit by Wire or ACH to:
 Bank of America - Account Name: NCS Pearson Inc.
 ACH: # 071-000-039 WIRE: #0260-0959-3
 Account No: 81881-05388 SWIFT: BOFAUS3N
 (Include invoice number in transmission)

CUSTOMER COPY

→ EXHIBIT _____

APPROVAL OF THE INTER-LOCAL AGREEMENT WITH THE MUSEUM OF SOUTH TEXAS HISTORY FOR SEVENTH GRADE STUDENT PARTICIPATION DISTRICT-WIDE

SUPERINTENDENT'S RECOMMENDATION

That the Board of Trustees approve the inter-local agreement with the Museum of South Texas History for seventh grade student participation district-wide

RATIONALE

Engaging in this contract will provide the opportunity for seventh grade students to participate in guided tours and selected activities. The Museum of South Texas housed in the old 1920 jailhouse and city annexes, offers our students an exciting look at history, science, the arts, and more. The new Rio Grande Legacy exhibit traces Valley history from prehistoric times through the Twentieth Century and provides an exceptional overview of the development of South Texas and northeastern Mexico. It accomplished these interpretations through unique permanent and special exhibits built around its large collection of artifact and archival materials

Connections to the District Plan: Goal 1 Academic Excellence Performance:
 Objective I Provide a challenging high quality curriculum and an effective delivery system
 Objective III Provide an instructional program to meet the special needs of all special populations in order to narrow the achievement gap

PAPERWORK IMPACT

Purchase Order and Transportation Requisitions
 Provide class rosters to the Museum of South Texas History

BUDGETARY INFORMATION

Entry Fee to Museum for Seventh Grade Students	\$17,800
Transportation	\$ 7,000
Grand Total	\$24,800

This expenditure will be dependent on approval of the 2011-2012 budget.

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199 11 6412 94 999 211	Travel Subsistence/Students	\$17,800			\$17,800
161 11 6494 00 999 230	Transportation	\$10,000			\$10,000

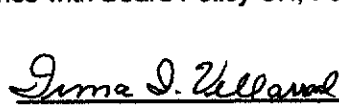
RESOURCE PERSONNEL

Dr. René Gutiérrez, Superintendent of Schools
 Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services
 Dr. Rebecca Morrison, Assistant Superintendent for Finance/Operations
 Hector Gonzalez, Area Director for Instruction/Support Services
 Dominga Vela, Area Director for Instruction/Support Services
 Ronaldo J. Cavazos, Director of Federal Programs
 Irma Villarreal, Social Studies Specialist

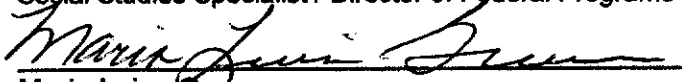
BOARD POLICY REFERENCE AND COMPLIANCE

This item is in compliance and accordance with Board Policy CH; Purchasing Law Bidding Requirements


Prepared by:


 Irma I. Villarreal / Ronaldo J. Cavazos
 Social Studies Specialist / Director of Federal Programs

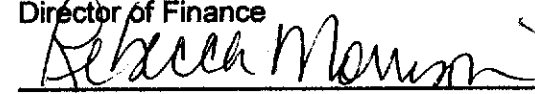
Approved by:


 Maria Luisa Guerra
 Assistant Superintendent for Instruction/Support Services

Within Budgetary Allocation:


 Sylvia D. Garcia
 Director of Finance

Finance Department Approval:


 Dr. Rebecca Morrison
 Assistant Superintendent for Finance/Operations

Recommended by:

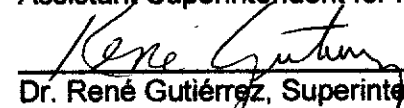

 Dr. René Gutiérrez, Superintendent of Schools

Exhibit _____, Page(s) _____



Founded in 1967 as the
Hidalgo County Historical Museum

April 1, 2011



Dr. Rene Gutierrez, Superintendent
Edinburg Consolidated Independent School District
P.O. Box 990/ 411 N. 8th Street
Edinburg, Texas 78540-0990

Dear Doctor Gutierrez:

Enclosed for your review, and approval by the school board, **is a proposed contract** to reserve places for your students in the Museum's 2011-2012 school year programs **geared to reinforce students' grasp of TEKS targeted concepts**. The new **Rio Grande Legacy** exhibit traces Valley history from prehistoric times through the Twentieth Century and provides an exceptional overview of the development of South Texas and northeastern Mexico. Please visit www.mosthistory.org to see why a visit to MOSTH should be at the top of your list, in addition to the following:

- The Museum's \$8 million expansion and renovation provides a state-of-the-art experience that meets and/or exceeds those found in major metropolitan areas.
- Major foundations throughout the U. S. sponsored this effort precisely so Rio Grande Valley students could have a first rate museum experience—without having to travel great distances.
- Museum visitor studies have shown museum visits, especially early in life with parents, to be an important component in the development of the lifelong love of learning so critical to future success.
- School tours are often the first introduction for local students and their families to the Museum experience.

You will note we are proposing a "flat fee" contract so all fourth graders in your district can visit the Museum. **By contracting** for a definite block of tours, **your students receive priority treatment**. District contracts will also enable teachers to plan for visits so the tour can be an essential supplementary tool, not an intrusion into the curriculum. *We are anxious to make this experience an integral part of the learning process, incorporated into the schedule early in the year as a complementary resource.* Teacher development/continuing education opportunities are also offered with our weekend programs.

Spaces are limited, so please process your contract quickly, and let us know **soon** about your District's intention to contract for tours this fall. Having the schedule in place early will aid in organizing the tours and assuring the best possible experience for your students.

On behalf of the Board of Trustees, the staff and our volunteers, we look forward to welcoming your students and educators to the Museum of South Texas History.

Sincerely yours,

(Mrs.) Shan P. Rankin
Executive Director

Enclosures

... preserving and presenting the borderland heritage of South Texas and Northeastern Mexico

200 N. CLOSNER BLVD. • EDINBURG, TEXAS 78541 • 956 383-6911 • fax 956 381-8518

Exhibit _____

SCHOOL DISTRICT MEMBERSHIP CONTRACT

1. Parties

This agreement is between Museum of South Texas History and Edinburg Consolidated Independent School District

2. Length of Contract

This agreement will cover the 2011-2012 school year.

3. Terms

The MUSEUM OF SOUTH TEXAS HISTORY agrees to:

- a) Reserve a block of scheduled tour time slots for participating 7th grade classes in accordance with schedule details below.*
- b) Provide Teacher's Packets via the website at: www.mosthistory.org
- c) Provide librarians with a Calendar of Museum Events for posting at each campus (from the MOSTHistory website).
- d) Provide free admission for teachers wishing to preview exhibits (upon presentation of their tour confirmation receipt).
- e) Provide tours to classes from other grades at the rate of \$80.00 for a class of 1 to 15 students and \$160.00 for a class of 16 to 30 students. **Other grade levels may also be contracted at a District Membership rate. Please call for quotes.**

In addition, UPON REQUEST, MOSTH will provide (at no additional charge for contracted Districts):

- f) Opportunities for Teacher/Docent Development/continuing education through summer and weekend programs.**

The EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT agrees to:

- a) Schedule a block of visits with the MOST History Education Officer in accordance with schedule details below.
- b) Make appropriate arrangements within the district for students to be at the museum on scheduled dates and times.
- c) Distribute information provided by MOSTH to teachers in a timely fashion.
- d) Prepare students for the visit by reviewing pre-visit material on appropriate behavior.
- e) Pay annual Membership rate of **\$17,800.00** for all participating 7th grade classes. (Note: Fees and estimated number of 7th grade students based on Region One ESC enrollment for 2010-2011.)
- f) Provide an email address (_____) for the coordinator responsible for keeping teachers informed of scheduled visits and of the Teacher Development/continuing education opportunities.

Please read the above proposal carefully and indicate your approval by signing in the space below. Retain one copy for your files, and return the original to Museum of South Texas History.

_____ Date _____ Date _____
(Mrs.) Shan Rankin, Executive Director Name of Authorizing Official
Museum of South Texas History

***SCHEDULE:** Guided tours are scheduled on Tuesdays, Wednesdays, Thursdays, and Fridays, at 9:00 and 11:15 a.m., excluding school holidays. In the event additional docents become available, guided tours may also be scheduled at 1:00. Maximum capacity per time slot is currently 90 students. **One adult per 10 students (at no additional charge) is requested to chaperone the groups. In the unlikely event of student misbehavior, chaperones should be prepared to isolate the student.**

****TEACHER DEVELOPMENT:** Districts may select programs from the calendar of museum events to be counted as teacher development sessions. The district may provide MOSTHistory with a sign-in sheet for teachers to sign when they attend programs. The page will be returned to the district as proof of attendance.

Exhibit _____



Founded in 1967 as the
Hidalgo County Historical Museum

Rotation of Groups (15-20 min. per area)

A- Upstairs /River Frontier & River Highway

B- 20th Century/River Crossroads

C- Courtyard/Legacy Park

D- Jail Exhibits

Teacher's choice:

Store Visit/Grand Lobby

(no more than 10 students at a time in the store)

GROUP 1 A. River Frontier –B. River Crossroads—C. Courtyard—D. Jail

GROUP 2 D. River Crossroads –B. Courtyard –C. Jail—A. River Frontier

GROUP 3 B. Courtyard—C. Jail—A. River Frontier—D. River Crossroads

GROUP 4 C. Jail –A. River Frontier—D. River Crossroads—B. Courtyard

Please notice the rules for the Museum of South Texas History:

- 1. The adult supervising the group is responsible for the behavior of the students. (One adult for every group of 10 students)**
- 2. No touching of displayed objects unless otherwise instructed.**
- 3. No food, gum or drinks allowed in the exhibit area.**
- 4. No running or pushing allowed anywhere in the museum.**
- 5. Photography (without flash) is allowed in the exhibit areas of the museum.**

Exhibit _____

**Edinburg Consolidated Independent School District
MOSTHistory (tentative) 7th grade Tour Schedule
2011-2012**

These dates are subject to change.

Tues., Sept. 13, 2011
9:00 Barrientes 7-1a* students
11:30 Barrientes 7-1 b* students

Tues., Sept. 27, 2011
9:00 Memorial 7-3a*students
11:30 Memorial 7-3b* students

Wed., Sept. 14, 2011
9:00 Barrientes 7-2a* students
11:30 Barrientes 7-2b* students

Wed., Sept. 28, 2011
9:00 Harwell 7-1a*students
11:30 Harwell 7-1b*students

Thurs., Sept. 15, 2011
9:00 Barrientes 7-3a*students
11:30 Barrientes 7-3b*students

Thurs., Sept. 29, 2011
9:00 Harwell 7-2a*students
11:30 Harwell 7-2b* students

Fri., Sept. 16, 2011
9:00 Longoria 7-1a*students
11:30 Longoria7-1b*students

Friday, Sept. 30, 2011
9:00 Harwell 7-3a* students
11:30 Harwell 7-3b* students

Tues., Sept. 20, 2011
9:00 Longoria 7-2a*students
11:30 Longoria 7-2b*students

Tues., Oct. 4, 2011
9:00 South 7-1a* students
11:30 South 7-1b* students

Wed., Sept. 21, 2011
9:00 Longoria 7-3a*students
11:30 Longoria 7-3b*students

Wed., Oct. 5, 2011
9:00 South 7-2a* students
11:30 South 7-2b* students

Thurs., Sept. 22, 2011
9:00 Memorial 7-1a*students
11:30 Memorial 7-1b*students

Thurs., Oct. 6, 2011
9:00 South 7-3a*students
11:30 South 7-3b* students

Fri., Sept. 23, 2011
9:00 Memorial 7-2a* students
11:30 Memorial 7-2b* students

Fri., Oct. 7, 2011
9:00 Garza 7-1a* students
11:30 Garza 7-1b* students

Tues., Oct. 11, 2011
9:00 Brewster 7th grade students

a*-b* indicates half of team.

APPROVAL OF THE MIDDLE SCHOOL ION ANNUAL RENEWAL- MATH, SCIENCE, AND SOCIAL STUDIES FROM IGNITE! LEARNING FOR BARRIENTES MIDDLE SCHOOL, B.L. GARZA MIDDLE SCHOOL, BREWSTER SCHOOL, HARWELL MIDDLE SCHOOL, MEMORIAL MIDDLE SCHOOL, SOUTH MIDDLE SCHOOL AND FOR THE INITIAL PURCHASE OF THE MIDDLE SCHOOL ION-MATH, SCIENCE, AND SOCIAL STUDIES ELL CSCOPE EXEMPLAR LESSON FROM IGNITE! LEARNING FOR LONGORIA MIDDLE SCHOOL

Superintendent's Recommendation:

That the Board of Trustees approves the Middle School ION Annual Renewal- Math, Science, and Social Studies from Ignite! Learning for Barrientes Middle School, B.L. Garza Middle School, Brewster School, Harwell Middle School, Memorial Middle School, South Middle School and for the initial purchase of the Middle School ION-Math, Science, Social Studies ELL CSCOPE Exemplar Lesson from IGNITE! Learning for Longoria Middle School.

Rationale:

Ignite! Learning is a digital content solution focusing on the middle grades by motivating hard to reach learners in general education, special education, ELL and enhancing local standards based instruction. Ignite!'s Interactive Math, Science, and Social Studies content area solutions targets lasting progress with interactive materials designed to state, local, subject, and grade level priorities that integrate with existing technology, support classroom instruction, and promote critical thinking. The program accommodates the various styles of learning: linguistic, logical/mathematical, visual/spatial/musical, bodily/kinesthetic, interpersonal and intrapersonal. It offers teachers ways to connect with those students that did not get it from the linear text and offer them a secondary route for learning.

This agenda item meets purchasing requirements because it is a sole source item.

Connection to the District Plan:

*District Goal One: Academic Excellence
Objective 1: ECISD will offer all students a challenging high quality curriculum and will provide an Effective delivery system to ensure that all students will achieve and meet the Districts' Performance Objectives standards on the Math, Reading, Writing, English Language Arts, Science And Social Studies sections of the spring 2012 TAKS/STAAR administration*

Paperwork Impact: Minimal or none.

Budgetary Information:

Total: \$44,000.00

Funding	Description	Expense	Appropriation	Encumbrance	Expenditure	Balance
162 11 6399 00 001 122000	General Supplies	\$14,666.66	\$107,324.00	\$14,346.09	\$78,745.60	\$14,232.31
162 11 6399 00 002 122000	General Supplies	\$14,666.67	\$108,077.00	\$15,818.77	\$76,743.42	\$15,514.81
162 11 6399 00 003 122000	General Supplies	\$14,666.67	\$106,077.00	\$14,400.35	\$75,698.30	\$15,978.35

Resource Personnel:

Dr. René Gutiérrez, Superintendent of Schools
Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations
Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services
Sylvia Garcia, Director of Finance
Griselda H. Quintanilla, Director for Career and Technical Education

Board Policy Reference and Compliance:

This item is in accordance with Board Policy CH (Legal): Purchasing and Acquisition

Prepared by Griselda H. Quintanilla
Griselda H. Quintanilla, Director for Career & Technical Education

Approved by Maria Luisa Guerra
Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services

Within Budgetary Allocation Sylvia Garcia
Sylvia Garcia, Director of Finance

Finance Department Approval Rebecca Morrison
Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

Recommended by René Gutiérrez
Dr. René Gutiérrez, Superintendent of Schools

SOLE SOURCE MEMORANDUM

DATE: 07/25/11
TO: Assistant Superintendent for Finance & Operations
FROM: Griselda H. Quintanilla, CTE Dept CAMPUS: 820
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Ignite! Learning
(Name of Vendor)
PURCHASE AMOUNT: \$ \$44,000.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)
Middle School ION Annual Renewal-Math, Science, Social Studies

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- _____ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- _____ - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- _____ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- _____ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- _____ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Griselda H. Quintanilla 7/25/11
Signature Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

Ignite / Learning

2011 Sole Source Provider

Ignite! Inc. is the sole owner of its Ignite! Learning Curriculum and all copyrighted content and material, patentable designs and processes, trademarks, and all intellectual property used in the courseware being provided by Ignite!. Ignite! Inc. holds a 2009 copyright on content and materials. The curriculum comes in five delivery platforms: Curriculum on Wheels (COW), The Brick, The Torch, The Stick and ION (Ignite! over Network). Ignite! Inc. is the sole owner of all five delivery platforms.


Ignite! Learning has one issued design patent and one utility patent pending related to our unique COW product in addition to various copyrights that fully cover the software contained in the COW:

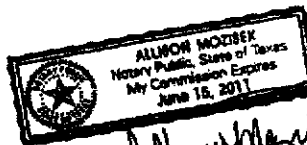
1. A design patent - This issued patent protects the look and the unit against outright duplication.
2. A utility patent - This pending patent protects the concept of using an integrated turnkey solution in the classroom to deliver comprehensive print and media materials using Ignite!'s unique approach to engaging learners while keeping the teacher the center of the curriculum. This pending patent broadly applies to any form of teaching with such turnkey appliance - K12, workplace, tutorial, etc. using Ignite!'s curricular approach.

Furthermore, there is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named product(s) because of exclusive distribution and marketing rights with the exception of Puerto Rico. Therefore, please accept this letter as verification that Ignite! Inc. is the only authorized sole source for the Curriculum on Wheels, or COW, The Brick, The Torch, The Stick and the ION courseware.

If you have any questions about this sole source statement, please feel free to call at 512-697-7000.

Best Regards,


Ignite! Learning



2905 San Gabriel
Suite 5012

PHONE (512) 697-7000
FAX (512) 697-7001





Renewal Proposal

August 11, 2011

2905 SAN GABRIEL, SUITE 212
 AUSTIN, TEXAS 78705
 866-464-4648
 512-697-7001
 David Arredondo
 956-874-9123 darredondo@ignitelearning.com

Griselda Quintanilla
 Edinburg CISD
 Career and Technology Director

SALESPERSON	PHONE	EMAIL	Part Description	Grade	Shipping Method	Delivery Date	Payment Terms	
David Arredondo	956-874-9123	darredondo@ignitelearning.com	Middle School ION Annual Renewal - Math, Science, Social Studies	4th-8th	Ground	N/A	Due on receipt	
MSION-REN	Qty 6		Middle School ION - Post Purchase Academic Vocabulary Update	4th-8th		Lead Price \$ 4,000.00	Line Total \$ 24,000.00	
MSION-AV	6		Middle School ION - Post Purchase Interactive Vocabulary Update	4th-8th		\$ -	NO CHARGE	
MSION-FLASH	6		Middle School ION - Post Purchase Integrated Print Update	4th-8th		\$ -	NO CHARGE	
MSION-CLASS	6		Middle School ION - C.L.A.S.S Web-based Student Lab/Home Extension Access	4th-8th		\$ -	NO CHARGE	
IGNVISION	6		Ignite! Vision - Administrator Data Tracking System Updates	4th-8th		\$ -	NO CHARGE	
IGNSTAAR	6		Ignite! STAAR Enhancement Assessment Updates	4th-8th		\$ -	NO CHARGE	
Sub-total							\$ 24,000.00	
Shipping & Handling							NO CHARGE	
Renewal & Additions							\$ 24,000.00	

Remit to Ignite! Learning \$ 24,000.00

Ignite Learning

August 11, 2011

2905 SAN GABRIEL, SUITE 212
 AUSTIN, TEXAS 78705
 866-464-4648
 512-697-7001
 David Arredondo
 956-874-9123 darredondo@ignitelearning.com

Griselda Quintanilla
 Edinburg CISD
 Career and Technology Director
 Longoria Middle School

SALESPERSON	PHONE	EMAIL	SHIPPING METHOD	DELIVERY DATE	PAYMENT TERMS
David Arredondo	956-874-9123	darredondo@ignitelearning.com	Ground	N/A	Due on receipt
SKU	Qty		Grade	Inst Price	Inst Total
MSION-CSCOPE6L	1		4th-8th	\$ 20,000.00	\$ 20,000.00
			Part Description		
			Middle School ION - Math, Science Social Studies ELL, Purchase CSCOPE Exemplar Lesson		
			Sub-total	\$	20,000.00
			Shipping & Handling		NO CHARGE
			Renewal & Additions	\$	20,000.00

Remit to Ignite! Learning \$ 20,000.00

APPROVAL OF THE NEW ATTENDANCE BOUNDARIES FOR THE HIGH SCHOOLS

Superintendent's Recommendation

That the Board of Trustees approves the new attendance boundaries for the High Schools.

Rationale

The new attendance boundaries for the High Schools are necessary due to the opening of a fourth High School. This initiative will facilitate an even distribution of students with regard to building capacity. The Rezoning Committee considered the following criteria in the decision-making process:

- A. Neighborhood concept (as much as possible)
- B. Building capacity
- C. Membership at each campus
- D. Minimizing number of students impacted by rezoning

The Rezoning Committee met on the following dates to work on this initiative:

September 8, 2010	December 10, 2010	March 11, 2011
October 15, 2010	January 14, 2011	March 25, 2011
November 5, 2010	February 18, 2011	

Rezoning Updates were presented to the Board of Trustees on the following dates:

November 10, 2010	February 8, 2011	May 10, 2011
December 14, 2010	February 22, 2011	June 14, 2011
January 25, 2011	April 12, 2011	July 26, 2011

Rezoning Public Meetings were held to solicit parent feedback as follows:

Edinburg North High School – May 18, 2011
Edinburg High School – May 25, 2011
J. Economedes High School – June 1, 2011
Edinburg High School – August 15, 2011

The rezoning drafts were presented to the Superintendent's Parent Roundtable as follows:

Ramirez - September 30, 2010
ENHS Fine Arts - November 12, 2010
IT Complex - December 10, 2010
IT Complex - February 11, 2011
Longoria - May 19, 2011

The Rezoning Committee recommends Map No. 4 for the High School zones

Rezoning Committee is as follows:

Dr. Rene Gutierrez
Mario H. Salinas
Jaime Castillo
Antonio Nieto
Gloria Rivera
Ramiro Guerra
Dan Roma

Juan Davila/Community
Chris Trevino/Community
Josie Cappadona/Community
Corina Larralde/Parent
Sandra Falcon/Parent
Lilia Gobellan/Parent
Primitivo de la Rosa/Parent

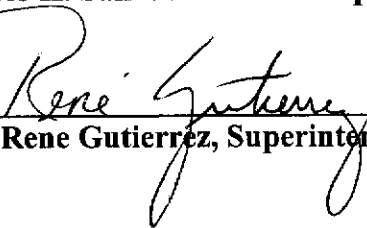
Juan J. Rangel/Parent
Blanca Pena/Parent
Claudia Arce/Parent
Robert Arce/Parent
Beth Garza/Parent
Alma Jimenez
Edith Cortez

Prepared by:



Mario H. Salinas Assistant Superintendent

Recommended by:



Dr. Rene Gutierrez, Superintendent

EXHIBIT _____, PAGE(S) _____

APPROVAL OF 2010-2011 FINAL AMENDED COMPOSITE BUDGET FOR THE GENERAL AND DEBT SERVICE FUNDS.

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to adopt the 2010-2011 Final Amended Composite Budget for the General and Debt Service Funds.

Rationale

The General and Debt Service funds are required to be submitted to the Texas Education Agency in final amended form to close out the 2010-2011 fiscal year changes. A copy of this amended budget can be found in Tab 2 of the budget booklet for your review and consideration.

Budgetary Information

Not applicable

Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia

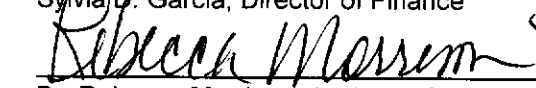
Board Policy Reference

This is in accordance with Board Policy CE and CE (Local).

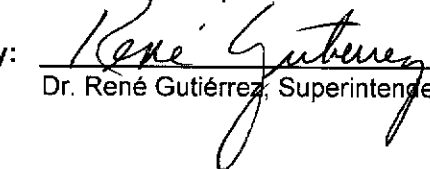
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance & Operations

Recommended By:


Dr. René Gutiérrez, Superintendent

APPROVAL OF 2011-2012 PROPOSED COMPOSITE BUDGET FOR THE GENERAL AND DEBT SERVICE FUNDS.

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to adopt the Proposed 2011-2012 Composite Budget for the General and Debt Service Funds

Rationale

The enclosed 2011-2012 Proposed Composite Budget for the General and Debt Service Funds is the result of six workshops with the Board of Trustees. Proposed drafts of the budget were presented at each of these meetings and changes were made accordingly. This budget is a composite of the original budgets and all proposed changes. A copy of the 2011-2012 Proposed Composite Budget for the General and Debt Service Funds can be found in Tab 2 of the budget booklet for your review and consideration.

Budgetary Information

Not applicable.

Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia

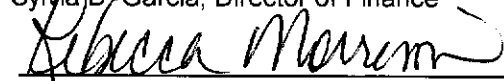
Board Policy Reference

This is in accordance with Board Policy CE and CE (Local).

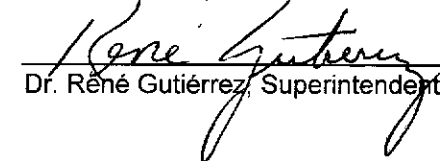
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance & Operations

Recommended By:


Dr. René Gutiérrez, Superintendent

APPROVAL OF RESOLUTION AND ORDINANCE NO. 2011-07, MAKING SPECIFIC BOARD FINDINGS AND ADOPTING THE TAX RATE AND LEVY IN AND FOR THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT, TEXAS FOR THE YEAR 2011 UPON ALL TAXABLE PROPERTY IN SAID SCHOOL DISTRICT, FOR THE PURPOSE OF PAYING THE CURRENT EXPENSES OF SAID SCHOOL DISTRICT FOR THE FISCAL YEAR ENDING AUGUST 31, 2012 AND THE FURTHER PURPOSE OF MAINTAINING A SINKING FUND TO RETIRE THE PRINCIPAL AND INTEREST OF THE BONDED INDEBTNESS OF SAID SCHOOL DISTRICT; PROVIDING FOR PUBLICATION AND AN EFFECTIVE DATE AND DECLARING AN EMERGENCY

Superintendent's Recommendation

That the Board of Trustees approves Resolution and Ordinance No. 2011-07, making specific board findings and adopting the Tax Rate and Levy in and for the Edinburg Consolidated Independent School District, Texas for the year 2011 upon all taxable property in said School District, for the purpose of paying the current expenses of said School District for the fiscal year ending August 31, 2012 and the further purpose of Maintaining a Sinking Fund to retire the principal and interest of the bonded indebtedness of said School District; providing for publication and an effective date and declaring an emergency.

Rationale

A Resolution and Ordinance adopting the Tax Rate is required for general school purposes, to pay the current operating expenses, and to pay the interest and retire the principal of the valid bonded and warrant indebtedness of the school district, now outstanding for the fiscal year ending August 31, 2012. These taxes, when collected, shall be appropriated to and deposited in and to the credit of the Maintenance and Operating Fund and deposited in and to the credit of the Interest and Sinking Fund of Edinburg CISD.

Budgetary Information


No Applicable

Resource Personnel

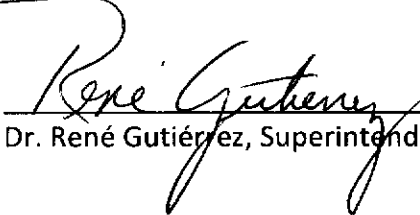
Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia Garcia
Oscar Silvia
Kevin O'Hanlon, McCollom & Demerath, Law Firm

Board Policy Reference

This is in accordance with Board Policy, BAA (Legal) Board legal Status Powers and Duties.

Within Budgetary Allocations: 
Sylvia Garcia, Director for Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

RESOLUTION AND ORDINANCE
NO. 2011-07

A RESOLUTION AND ORDINANCE MAKING SPECIFIC BOARD FINDINGS AND ADOPTING THE TAX RATE AND LEVY IN AND FOR THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT IN EDINBURG, TEXAS FOR THE YEAR 2011 UPON ALL TAXABLE PROPERTY IN SAID SCHOOL DISTRICT, FOR THE PURPOSE OF PAYING THE CURRENT EXPENSES OF SAID SCHOOL DISTRICT FOR THE FISCAL YEAR ENDING AUGUST 31, 2012 AND THE FURTHER PURPOSE OF MAINTAINING A SINKING FUND TO RETIRE THE PRINCIPAL AND INTEREST OF THE BONDED INDEBTNESS OF SAID SCHOOL DISTRICT; PROVIDING FOR PUBLICATION AND AN EFFECTIVE DATE AND DECLARING AN EMERGENCY.

BE IT ORDAINED BY THE BOARD OF TRUSTEES OF THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT OF EDINBURG, TEXAS

WHEREAS, Hurricane Alex was formed from a tropical wave on June 25, 2010. After entering the Gulf of Mexico, the intensity of Alex grew and became even more threatening. Early on June 30, the system attained hurricane status as it approached northeastern Mexico. The storm rapidly intensified just off the coast of Tamaulipas, Mexico, and struck near Soto la Marina, Mexico, as a Category 2 hurricane on the Saffir-Simpson Hurricane Wind Scale. This was the first June hurricane in the Atlantic basin since Hurricane Allison in 1995; and,

WHEREAS, in southern Texas, the northern side of the hurricane produced heavy rainfall and high winds. Multiple tornadoes touched down in association with the storm. Brownsville International Airport received 6.80 inches (173 millimeters) of rain in a 36-hour period. The 5.86 inches (149 millimeters) of rain that fell on June 30, broke the daily rainfall record of 3.80 inches (97 millimeters) from 1995. Rainfall in McAllen, Texas, measured 6.66 inches (169 millimeters) on June 30, which is now the city's wettest June day on record; and,

WHEREAS, as the rains continued, amounts from 6 to 12 inches fell throughout the LRGV. According to the International Boundary and Water Commission, the pool elevation at Falcon Reservoir reached a new record level on July 15, necessitating the release of significant amounts of water, resulting in major flooding at various locations in Starr and Hidalgo Counties, as well as diversions to the floodway systems in Cameron, Hidalgo and Willacy Counties; and,

WHEREAS, on July 28, 2010 Governor Rick Perry, via letter to President Barak Obama and to Tony Russell, Regional Administrator Federal Emergency Management Agency (FEMA), Region VI, under the provisions of Section 401 of the Robert T. Stafford Disaster Relief and Emergency Assistance Act, 42 U.S.C. §§ 5121-5207 (Stafford Act), and implemented by 44 CFR § 206.36, requested the declaration of a major disaster for the State of Texas as a result of Hurricane Alex, which impacted the State of Texas beginning on June 30, 2010 and continuing thereafter; and,

WHEREAS, beginning with the 2010-11 school year (the 2010 tax year) and continuing thereafter into the upcoming 2011-12 school year (tax year 2011) the Edinburg Consolidated Independent School District has been required to expend an increased amount of money in order to respond to a flooding caused by Hurricane Alex, beginning of June 30, 2010, and continuing thereafter through the present time as certified by Robert Estrada, AIA, the District Architect, Rene Olivarez, District Engineer, and Robert Saenz, Coordinator for Maintenance and Facilities; and,

WHEREAS, the Board finds that such disaster has impacted the Edinburg Consolidated Independent School District; and,

WHEREAS, on July 28, 2010, Texas Governor Rick Perry, via letter to President Barak Obama and to the Federal Emergency Management Agency-Region VI, requested federal disaster assistance for, *inter alia*, all of Hidalgo Country, Texas, the county in which the Edinburg Consolidated Independent School District school district is located; and,

WHEREAS, tax year 2011 (the 2011-12 school year) is the year following the year in which the disaster occurred; and,

WHEREAS, the Board of Trustees has requested and received a legal opinion letter from its General Counsel to the effect that the provisions of Texas Tax Code § 26.08(a) authorize the Board of Trustees of the Edinburg Consolidated Independent School District to raise its Maintenance & Operations Tax rate, without an election, for a one year period in the tax year following the Governor's declaration of a disaster, due to the increased expenditure of money necessary to respond to Hurricane Alex.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF TRUSTEES OF THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT:

SECTION 1. That the facts and recitations contained in the preamble of this Resolution are hereby found and declared to be true and correct.

SECTION 2. That the Board is authorized by the provisions of Texas Tax Code §26.08(a) to raise its Maintenance & Operations Tax rate, without an election, for a one year period in the tax year following the Governor's declaration of a disaster, due to the increased expenditure of money necessary to respond to Hurricane Alex.

SECTION 3. There is hereby levied for the year of 2011 upon all the real property situated within the limits of the Edinburg Consolidated Independent School District of Edinburg, Texas and on all personal property which was owned within said district on the first day of

January, 2011 except so much thereof as may be exempt by the Constitution and laws of the State of Texas a total tax of \$1.2398 Dollars on each ONE HUNDRED AND NO/100TH (100.00) DOLLARS of assessed valuation on all of said property. The total tax here now levied as aforesaid, is respectively, as follows:

SECTION 4. An ad valorem tax of and at the rate of \$1.17 DOLLARS on each ONE HUNDRED AND NO/100TH (100.00) DOLLARS of assessed valuation of said taxable property is hereby levied for the year 2011 for general school purposes and to pay the current operating expenses of said School District for the fiscal year ending August 31, 2012, which tax, when collected, shall be appropriated to and deposited in and to the credit of the Maintenance and Operating Fund of said school district of Edinburg, Texas. In adopting such rate the Board finds that:

THIS TAX RATE WILL RAISE MORE TAXES FOR MAINTENANCE AND OPERATIONS THAN LAST YEAR'S TAX RATE. THE TAX RATE WILL EFFECTIVELY BE RAISED BY TWELVE and ONE-HALF PERCENT AND WILL RAISE TAXES FOR MAINTENANCE AND OPERATIONS ON A \$100,000 HOME BY APPROXIMATELY \$110.50.

SECTION 5. An ad valorem tax of and at the rate of \$0.0698 DOLLARS on each ONE HUNDRED AND NO/100TH (100.00) DOLLARS of assessed valuation of said taxable property is hereby levied for the year 2011 for the purpose of maintaining an Interest and Sinking Fund with which to pay the interest and retire the principal of the valid bonded and warrant indebtedness of the school district, now outstanding, and such tax, when collected, shall be appropriated and deposited in and to the credit of the Interest and Sinking Fund of said school district in Edinburg, Texas.

SECTION 6. The assessed valuation of real and personal property subject to taxation, within the district will be one hundred percent (100%) of its fair market value. The fair market value and assessed value of said property will be determined by the Chief Appraiser for the Hidalgo County Appraisal District or his authorized agents and approved as submitted or amended by the Board of Review for Hidalgo County Appraisal District.

SECTION 7. *Severability Clause.* If any section, part, or provision of the Resolution and Ordinance is declared unconstitutional or invalid it is expressly provided, and it is the intention of the Board of Trustees in passing this Resolution and Ordinance, that all other parts of this Resolution and Ordinance shall remain in full force and effect.

SECTION 8. *Publication and Effective Date Clause.* This Resolution and ordinance shall be published in a local newspaper as provided by law, and shall be and remain in full force and effect from and after said date of publication.

SECTION 9. *Emergency Clause.* The importance of the subject matter hereof creates an emergency and imperative public necessity requiring the suspension of the rule that Ordinances be read on three (3) separate days, and such rule is hereby suspended and said

requirement is dispensed with by a vote of not less than majority of all members of the Board of Trustees.

SECTION 10. Board Approval. A motion was made by _____, and seconded by _____ to pass, approve and adopt this Resolution and Ordinance No. 2012-01 setting the tax rate for the year 2011.

THE FOLLOWING VOTE WAS RECORDED:

Yes:

No:

Other:

PASSED, APPROVED AND ADOPTED this the ____ day of _____, 2011.

APPROVAL OF INVESTMENT RESOLUTION NO. 2011-08 AND AUTHORIZATION OF INVESTMENT OFFICERS

Superintendent's Recommendation

That the Board of Trustees approve the Investment Resolution and Authorization of Investment Officers.

Rationale

The primary investment officer shall be Sylvia D. Garcia, Director of Finance. Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations and Oscar Silva, Administrative Accountant will be available to transfer funds from the Investment Pool and/or purchase Securities/Certificates of Deposit when Ms. Garcia is not available.

Budgetary Information

Not applicable.

Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia
Oscar Silva


Board Policy Reference

This is in accordance with Board Policy, CDA (Legal) Other Revenues Investment.

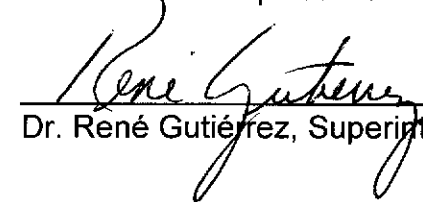
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance and Operations

Recommended By:

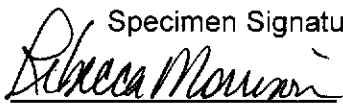
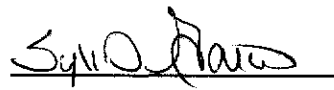


Dr. René Gutiérrez, Superintendent of Schools

**Investment Resolution and Authorization of Investment Officers
Resolution No. 2011-08**

WHEREAS, the Board of Trustees of the Edinburg Consolidated Independent School District may purchase, sell, and invest its funds under its control in investments authorized by the Public Funds Investment Act of 1987 as amended and as stated in the District's Investment Policy (CDA); and

WHEREAS, the District's Investment Policy authorizes the Superintendent or designee to serve as the investment officer of the district and invest district funds in legally authorized and adequately secured investments with all investment transactions being executed on a delivery versus payment basis.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF TRUSTEES OF THE EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT, that the following designated officer(s) and/or authorized signatory(ies)

Name and Title	Specimen Signature
1. Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations	
2. Sylvia D. Garcia, Director of Finance	
3. Oscar Silva, Administrative Accountant For Finance	

are hereby authorized and directed to open and maintain accounts with Bank/Broker Dealer on behalf of the Edinburg C.I.S.D. and to enter orders for the purchase and sale of investment securities permitted by the District's Investment Policy (Government Code 2256.003: Education Code 23.80), Interlocal Cooperation Act (Article 4413 (34c), Ver. Tex. Civ. Stat.)

Resolved further, that Bank/Broker Dealer may rely upon this resolution in its entirety until receipt by it of notice in writing of any modification and/or revocation of authorized persons.

Upon motion duly seconded, the above resolution was unanimously passed at the regular meeting of the School Board of Edinburg Consolidated Independent School District held on the 23rd day of August, 2011.

David Torres, President of Board of Trustees

Attested:

Ciro Trevino, Secretary of Board of Trustees

APPROVAL OF RESOLUTION NO. 2011-09 APPROVING INDEPENDENT SOURCES OF INSTRUCTION RELATING TO THE INVESTMENT RESPONSIBILITIES

Superintendent's Recommendation

That the Board of Trustees approve Resolution approving independent sources of instruction relating to the investment responsibilities.

Rationale

Section 2256.008 (a) of the Texas Government Code requires that the chief financial officer and the investment officers of the District to attend an investment training session not less than once in a two-year period and receive not less than ten hours of instruction relating to investment responsibilities from an independent source approved by the Board of Trustees. The resolution includes the approval of the following independent sources for investment officer training.

- Texas Association of School Boards
- Texas Association of School Business Officials
- Region One Education Service Center affiliate organizations of the Texas Association of School Business Officials
- Texas Society of CPA's
- Patterson & Associates
- University of North Texas Center for Public Management

Budgetary Information

Pending Approval of 2011-2012 Budget

Total Estimated Cost \$1,000

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-41-6411-XX-72X-2XXXXX	Travel & Subsistence	5,000	0	0	5,000
Totals		5,000	0	0	5,000

Resource Personnel

- Dr. René Gutiérrez
- Dr. Rebecca Morrison
- Sylvia D. Garcia
- Oscar Silva

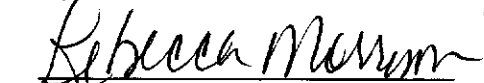
Board Policy Reference

This is in accordance with Board Policy CDA Legal and CDA Local.

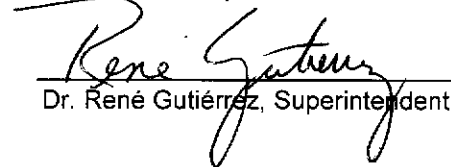
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance & Operations

Recommended By:


Dr. René Gutiérrez, Superintendent

**RESOLUTION No. 2011 – 09 APPROVING INDEPENDENT SOURCES OF INSTRUCTION
RELATING TO INVESTMENT RESPONSIBILITIES**

WHEREAS, Section 2256.008(A), Texas Government Code, as amended, requires the chief financial officer and the investment officers of the District to attend an investment training session not less than once in a two-year period and receive not less than ten hours of instruction relating to investment responsibilities from an independent source approved by the Board of Trustees.

WHEREAS, the Texas Association of School Boards, the Texas Association of School Business Officials, Region One Education Service Center affiliate organizations of the Texas Association of School Business Officials, the Texas Society of Certified Public Accountants, Patterson & Associates, and The University of North Texas Center for Public Management as independent sources of instruction to provide investment training sessions required by Texas Government Code Section 2256.008 (a);

NOW, THEREFORE, BE IT RESOLVED BY THE Board of Trustees of the Edinburg Consolidated Independent School District as follows:

1. That the Texas Association of School Boards, Texas Association of School Business Officials, Region One Education Service Center affiliate organizations of the Texas Association of School Business Officials, the Texas Society of Certified Public Accountants, Patterson & Associates, and The University of North Texas Center for Public Management are hereby approved as independent sources of instruction relating to investment responsibilities for the chief financial officer and the investment officers of the District, as required by Section 2256.008 (a) , Texas Education Code , as amended.
2. It is hereby found, determined and declared that a sufficient written notice of the date, time, place and subject of the meeting of the Board of Trustees of the Edinburg Consolidated Independent School District at which this Resolution was adopted was posted at a place convenient and readily accessible at all times to the general public at the regular meeting place of the government body for the time required by law preceding this meeting, as required by Chapter 551, Texas Government Code, and that this meeting has been open to the public as required by the law at all times during which this Resolution and the subject matter thereof has been discussed, considered and formally acted upon. The Board of Trustees further ratifies, approves and confirms such written notice and the contents and posting thereof.

Finally passed and adopted this the 23rd day of August 2011.

David Torres, President of Board of Trustees

Attested: _____
Ciro Treviño, Secretary of Board of Trustees

EXHIBIT _____

APPROVAL OF RESOLUTION NO. 2011-10 STATING ANNUAL REVIEW OF DISTRICT'S INVESTMENT POLICY AND STRATEGIES

Superintendent's Recommendation

That the Board of Trustees approve Resolution Stating that the District's Investment Policy and Strategies have been reviewed by the Executive Committee with no changes being recommended at this time.

Rationale

Section 2256.005 (e) of the Texas Government Code requires that the Board of Trustees take formal action stating that its investment policy and strategies have been reviewed and that changes if any have been made to the policy. Executive Committee reviewed policy and strategies on August 23, 2011.

Texas Government Code 2256.008 (a) requires that within 12 months after taking office or assuming duties, the treasurer or chief financial officer and the investment officer of the District shall attend at least one training session from an independent source approved by the Board. This initial training must contain at least ten hours of instruction relating to their respective responsibilities under the Public Funds Investment Act. Texas Government Code 2256.008 (a) requires the Investment Officer(s) of the District to attend an investment training session not less than once in a two-year period and receive not less than ten hours of instruction relating to investment responsibilities. Attached are the copies of the required investment training completed by two of the investment officers of the District.

Budgetary Information

No additional paperwork will be generated.


Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia
Oscar Silva

Board Policy Reference

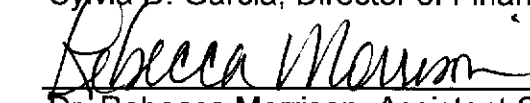
This is in accordance with Board Policy CDA Legal and CDA Local.

Prepared by:



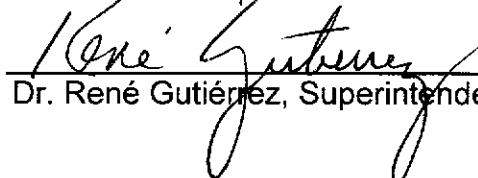
Sylvia D. Garcia, Director of Finance

Approved by:



Dr. Rebecca Morrison, Assistant Superintendent
for Finance & Operations

Recommended By:



Dr. René Gutiérrez, Superintendent

**RESOLUTION No. 2011 – 10 STATING ANNUAL REVIEW OF
DISTRICT'S INVESTMENT POLICY & STRATEGIES**

WHEREAS, Section 2256.005(e), Texas Government Code, as amended, requires that the governing body of an entity review its Investment Policy and Investment Strategies annually;

WHEREAS, the District's Investment Committee comprised of the executive officers of the Board met on August 23, 2011 to review the Investment Policies and Investment Strategies of the District;

WHEREAS, after the review of the Investment Policies and Investment Strategies, the Board of Trustees recommended no changes be made at this time to the Investment Policies and Investment Strategies of the District.

NOW, THEREFORE, BE IT RESOLVED BY THE Board of Trustees of the Edinburg Consolidated Independent School District as follows:

- 1. That the District's Investment Committee has completed an annual review of its Investment Policies and Investment Strategies as required by Section 2256.005(e), Texas Government Code, as amended.**
- 2. It is hereby found, determined and declared that a sufficient written notice of the date, time, place and subject of the meeting of the Board of Trustees of the Edinburg Consolidated Independent School District at which this Resolution was adopted was posted at a place convenient and readily accessible at all times to the general public at the regular meeting place of the government body for the time required by law preceding this meeting, as required by Chapter 551, Texas Government Code, and that this meeting has been open to the public as required by the law at all times during which this Resolution and the subject matter thereof has been discussed, considered and formally acted upon. The Board of Trustees further ratifies, approves and confirms such written notice and the contents and posting thereof.**

Finally passed and adopted this the 23rd day of August 2011.

**_____
David Torres, President of Board of Trustees**

Attested:

**_____
Ciro Treviño, Secretary of Board of Trustees**

EXHIBIT _____

All investments made by the District shall comply with the Public Funds Investment Act (Texas Government Code Chapter 2256, Subchapter A) and all federal, state, and local statutes, rules or regulations. *Gov't Code 2256.026*

WRITTEN POLICIES

Investments shall be made in accordance with written policies approved by the Board. The investment policies must primarily emphasize safety of principal and liquidity and must address investment diversification, yield, and maturity and the quality and capability of investment management. The policies must include:

1. A list of the types of authorized investments in which the District's funds may be invested;
2. The maximum allowable stated maturity of any individual investment owned by the District;
3. For pooled fund groups, the maximum dollar-weighted average maturity allowed based on the stated maturity date of the portfolio;
4. Methods to monitor the market price of investments acquired with public funds; and
5. A requirement for settlement of all transactions, except investment pool funds and mutual funds, on a delivery versus payment basis.

Gov't Code 2256.005(b)

ANNUAL REVIEW

The Board shall review its investment policy and investment strategies not less than annually. The Board shall adopt a written instrument stating that it has reviewed the investment policy and investment strategies and that the written instrument so adopted shall record any changes made to either the investment policy or investment strategies. *Gov't Code 2256.005(e)*

ANNUAL AUDIT

The District shall perform a compliance audit of management controls on investments and adherence to the District's established investment policies. The compliance audit shall be performed in conjunction with the annual financial audit. *Gov't Code 2256.005(m)*

INVESTMENT
STRATEGIES

As part of the investment policy, the Board shall adopt a separate written investment strategy for each of the funds or group of funds under the Board's control. Each investment strategy must describe the investment objectives for the particular fund under the following priorities in order of importance:

1. Understanding of the suitability of the investment to the financial requirements of the District;

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2. Preservation and safety of principal;
3. Liquidity;
4. Marketability of the investment if the investment needs to be liquidated before maturity;
5. Diversification of the investment portfolio; and
6. Yield.

Gov't Code 2256.005(d)

INVESTMENT
OFFICER

The District shall designate one or more officers or employees as investment officer(s) to be responsible for the investment of its funds. If the District has contracted with another investing entity to invest its funds, the investment officer of the other investing entity is considered to be the investment officer of the contracting Board's District. In the administration of the duties of an investment officer, the person designated as investment officer shall exercise the judgment and care, under prevailing circumstances that a prudent person would exercise in the management of the person's own affairs, but the Board retains the ultimate responsibility as fiduciaries of the assets of the District. Unless authorized by law, a person may not deposit, withdraw, transfer, or manage in any other manner the funds of the investing entity. Authority granted to a person to invest the District's funds is effective until rescinded by the District or until termination of the person's employment by the District, or for an investment management firm, until the expiration of the contract with the District. *Gov't Code 2256.005(f)*

A District or investment officer may use the District's employees or the services of a contractor of the District to aid the investment officer in the execution of the officer's duties under Government Code, Chapter 2256. *Gov't Code 2256.003(c)*

INVESTMENT
TRAINING
INITIAL

Within 12 months after taking office or assuming duties, the treasurer or chief financial officer and the investment officer of the District shall attend at least one training session from an independent source approved either by the Board or by a designated investment committee advising the investment officer. This initial training must contain at least ten hours of instruction relating to their respective responsibilities under the Public Funds Investment Act. *Gov't Code 2256.008(a)*

WITHIN A TWO-
YEAR PERIOD

The treasurer or chief financial officer and the investment officer must also attend an investment training session not less than once in a two-year period and receive not less than ten hours of instruction relating to investment responsibilities under the Public Funds Investment Act from an independent source approved by the Board

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or a designated investment committee advising the investment officer. If the District has contracted with another investing entity to invest the District's funds, this training requirement may be satisfied by having a Board officer attend four hours of appropriate instruction in a two-year period. *Gov't Code 2256.008(a), (b)*

Investment training shall include education in investment controls, security risks, strategy risks, market risks, diversification of investment portfolio, and compliance with the Government Code, Chapter 2256. *Gov't Code 2256.008(c)*

STANDARD OF
CARE

Investments shall be made with judgment and care, under prevailing circumstances that a person of prudence, discretion, and intelligence would exercise in the management of his or her own affairs, not for speculation, but for investment, considering the probable safety of capital and the probable income to be derived. Investments shall be governed by the following objectives in order of priority:

1. Preservation and safety of principal;
2. Liquidity; and
3. Yield.

In determining whether an investment officer has exercised prudence with respect to an investment decision, the following shall be taken into consideration:

1. The investment of all funds, rather than the prudence of a single investment, over which the officer had responsibility.
2. Whether the investment decision was consistent with the Board's written investment policy.

Gov't Code 2256.006

PERSONAL
INTEREST

A District investment officer who has a personal business relationship with a business organization offering to engage in an investment transaction with the District shall file a statement disclosing that personal business interest. An investment officer who is related within the second degree by affinity or consanguinity, as determined by Government Code Chapter 573, to an individual seeking to sell an investment to the investment officer's District shall file a statement disclosing that relationship. A required statement must be filed with the Board and with the Texas Ethics Commission. For purposes of this policy, an investment officer has a personal business relationship with a business organization if:

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1. The investment officer owns ten percent or more of the voting stock or shares of the business organization or owns \$5,000 or more of the fair market value of the business organization;
2. Funds received by the investment officer from the business organization exceed ten percent of the investment officer's gross income for the previous year; or
3. The investment officer has acquired from the business organization during the previous year investments with a book value of \$2,500 or more for the personal account of the investment officer.

Gov't Code 2256.005(i)

QUARTERLY
REPORTS

Not less than quarterly, the investment officer shall prepare and submit to the Board a written report of investment transactions for all funds covered by the Public Funds Investment Act. This report shall be presented to the Board and the Superintendent not less than quarterly, within a reasonable time after the end of the period. The report must:

1. Contain a detailed description of the investment position of the District on the date of the report;
2. Be prepared jointly and signed by all District investment officers.
3. Contain a summary statement for each pooled fund group (i.e., each internally created fund in which one or more accounts are combined for investing purposes). The report must be prepared in compliance with generally accepted accounting principles and must state:
 - a. Beginning market value for the reporting period;
 - b. Additions and changes to the market value during the period;
 - c. Ending market value for the period; and
 - d. Fully accrued interest for the reporting period.
4. State the book value and market value of each separately invested asset at the beginning and end of the reporting period by the type of asset and fund type invested.
5. State the maturity date of each separately invested asset that has a maturity date.
6. State the account or fund or pooled group fund in the District for which each individual investment was acquired.

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7. State the compliance of the investment portfolio of the District as it relates to the District's investment strategy expressed in the District's investment policy and relevant provisions of Government Code, Chapter 2256.

If the District invests in other than money market mutual funds, investment pools or accounts offered by its depository bank in the form of certificates of deposit, or money market accounts or similar accounts, the reports shall be formally reviewed at least annually by an independent auditor, and the result of the review shall be reported to the Board by that auditor.

Gov't Code 2256.023

SELECTION OF
BROKER

The Board or a designated investment committee, shall, at least annually, review, revise, and adopt a list of qualified brokers that are authorized to engage in investment transactions with the District. *Gov't Code 2256.025*

AUTHORIZED
INVESTMENTS

The Board may purchase, sell, and invest its funds and funds under its control in investments described below, in compliance with its adopted investment policies and according to the standard of care set out in this policy. Investments may be made directly by the Board or by a nonprofit corporation acting on behalf of the Board or an investment pool acting on behalf of two or more local governments, state agencies, or a combination of the two. *Gov't Code 2256.003(a)*

In the exercise of these powers, the Board may contract with an investment management firm registered under the Investment Advisers Act of 1940 (15 U.S.C. Section 80b-1 et seq.) or with the State Securities Board to provide for the investment and management of its public funds or other funds under its control. A contract made for such purpose may not be for a term longer than two years. A renewal or extension of the contract must be made by the Board by order, ordinance, or resolution. *Gov't Code 2256.003(b)*

The following investments are authorized:

1. Obligations, including letters of credit, of the United States or its agencies and instrumentalities; direct obligations of the state of Texas or its agencies and instrumentalities; collateralized mortgage obligations directly issued by a federal agency or instrumentality of the United States, the underlying security for which is guaranteed by an agency or instrumentality of the United States; other obligations, the principal and interest of which are unconditionally guaranteed or insured by, or backed by the full faith and credit of, the state of Texas, the United States, or their respective agencies and instrumentalities; ob-

ligations of states, agencies, counties, cities, and other political subdivisions of any state rated as to investment quality by a nationally recognized investment rating firm not less than A or its equivalent; and bonds issued, assumed, or guaranteed by the state of Israel. *Gov't Code 2256.009(a)*

The following investments are not authorized:

- a. Obligations whose payment represents the coupon payments on the outstanding principal balance of the underlying mortgage-backed security collateral and pays no principal.
- b. Obligations whose payment represents the principal stream of cash flow from the underlying mortgage-backed security collateral and bears no interest.
- c. Collateralized mortgage obligations that have a stated final maturity date of greater than ten years.
- d. Collateralized mortgage obligations the interest rate of which is determined by an index that adjusts opposite to the changes in a market index.

Gov't Code 2256.009(b)

2. Certificates of deposit or share certificates issued by a depository institution that has its main office or a branch office in Texas that is guaranteed or insured by the FDIC or its successor or the National Credit Union Share Insurance Fund or its successor and is secured by obligations described in item 1 above, including mortgage-backed securities directly issued by a federal agency or instrumentality that have a market value of not less than the principal amount of the certificates (but excluding those mortgage-backed securities described in Section 2256.009(b)) or secured in any other manner and amount provided by law for the deposits of the investing entity. *Gov't Code 2256.010(a)*

In addition to the authority to invest funds in certificates of deposit under the previous section, an investment in certificates of deposit made in accordance with the following conditions is an authorized investment under Government Code 2256.010:

- a. The funds are invested by the District through a depository institution that has its main office or a branch office in this state and that is selected by the District;
- b. The depository institution selected by the District arranges for the deposit of the funds in certificates of de-

posit in one or more federally insured depository institutions, wherever located, for the account of the District;

- c. The full amount of the principal and accrued interest of each of the certificates of deposit is insured by the United States or an instrumentality of the United States;
- d. The depository institution selected by the District acts as custodian for the District with respect to the certificates of deposit issued for the account of the District entity; and
- e. At the same time that the funds are deposited and the certificates of deposit are issued for the account of the District, the depository institution selected by the District receives an amount of deposits from customers of other federally insured depository institutions, wherever located, that is equal to or greater than the amount of the funds invested by the District through the depository institution.

Gov't Code 2256.010(b)

The investment policies may provide that bids for certificates of deposit be solicited orally, in writing, electronically, or in any combination of those methods. *Gov't Code 2256.005(c)*

- 3. Fully collateralized repurchase agreements that have a defined termination date, are secured by obligations of the United States or its agencies and instrumentalities, are pledged to the District, held in the District's name, and deposited with the District or a third party selected and approved by the Board, and placed through a primary government securities dealer, as defined by the Federal Reserve or a financial institution doing business in Texas. The term of any reverse security repurchase agreement may not exceed 90 days after the date the reverse security repurchase agreement is delivered. Money received by the District under the terms of a reverse security repurchase agreement shall be used to acquire additional authorized investments, but the term of the authorized investments acquired must mature not later than the expiration date stated in the reverse security repurchase agreement. *Gov't Code 2256.011*
- 4. A securities lending program if:
 - a. The value of securities loaned is not less than 100 percent collateralized, including accrued income, and the loan allows for termination at any time;

- b. The loan is secured by:
 - (1) Pledged securities described by Government Code 2256.009;
 - (2) Pledged irrevocable letters of credit issued by a bank that is organized and existing under the laws of the United States or any other state and continuously rated by at least one nationally recognized investment rating firm at not less than A or its equivalent; or
 - (3) Cash invested in accordance with Government Code 2256.009, 2256.013, 2256.014, or 2256.016;
- c. The terms of the loan require that the securities being held as collateral be pledged to the investing entity, held in the investing entity's name, and deposited at the time the investment is made with the entity or with a third party selected by or approved by the investing entity; and
- d. The loan is placed through a primary government securities dealer or a financial institution doing business in this state.

An agreement to lend securities under a securities lending program must have a term of one year or less.

Gov't Code 2256.0115

- 5. Banker's acceptance, with a stated maturity of 270 days or fewer from the date of issuance that will be liquidated in full at maturity, which is eligible for collateral for borrowing from a Federal Reserve Bank, and is accepted by a bank meeting the requirements of Government Code 2256.012(4). *Gov't Code 2256.012*
- 6. Commercial paper that has a stated maturity of 270 days or fewer from the date of issuance and is rated not less than A-1 or P-1 or an equivalent rating by at least two nationally recognized credit rating agencies or by one nationally recognized credit rating agency provided the commercial paper is fully secured by an irrevocable letter of credit issued by a bank organized and existing under United States law or the law of any state. *Gov't Code 2256.013*
- 7. No-load money market mutual funds that:
 - a. Are registered with and regulated by the Securities and Exchange Commission;

- b. Provide the District with a prospectus and other information required by the Securities and Exchange Act of 1934 (15 U.S.C. 78a et seq.) or the Investment Company Act of 1940 (15 U.S.C. 80a-1 et seq.);
- c. Have a dollar-weighted average stated maturity of 90 days or fewer; and
- d. Include in their investment objectives the maintenance of a stable net asset value of \$1 for each share.

However, investments in no-load money market mutual funds shall be limited to the percentages authorized by Government Code 2256.014(c).

- 8. No-load mutual funds that:
 - a. Are registered with the Securities and Exchange Commission;
 - b. Have an average weighted maturity of less than two years;
 - c. Are invested exclusively in obligations approved by Government Code Chapter 2256, Subchapter A, regarding authorized investments (Public Funds Investment Act);
 - d. Are continuously rated by at least one nationally recognized investment rating firm of not less than AAA or its equivalent; and
 - e. Conform to the requirements in Government Code Section 2256.016(b) and (c) relating to the eligibility of investment pools to receive and invest funds of investing entities.

Investments in no-load mutual funds shall be limited to the percentages authorized by Government Code 2256.014(c). In addition, the District may not invest any portion of bond proceeds, reserves, and funds held for debt service, in no-load mutual funds described in this item.

Gov't Code 2256.014

- 9. A guaranteed investment contract, as an investment vehicle for bond proceeds, if the guaranteed investment contract:
 - a. Has a defined termination date.
 - b. Is secured by obligations described by Government Code Section 2256.009(a)(1), excluding those obliga-

tions described by Section 2256.009(b), in an amount at least equal to the amount of bond proceeds invested under the contract.

- c. Is pledged to the District and deposited with the District or with a third party selected and approved by the District.

Bond proceeds, other than bond proceeds representing reserves and funds maintained for debt service purposes, may not be invested in a guaranteed investment contract with a term longer than five years from the date of issuance of the bonds.

To be eligible as an authorized investment:

- a. The Board must specifically authorize guaranteed investment contracts as eligible investments in the order, ordinance, or resolution authorizing the issuance of bonds.
- b. The District must receive bids from at least three separate providers with no material financial interest in the bonds from which proceeds were received.
- c. The District must purchase the highest yielding guaranteed investment contract for which a qualifying bid is received.
- d. The price of the guaranteed investment contract must take into account the reasonably expected drawdown schedule for the bond proceeds to be invested.
- e. The provider must certify the administrative costs reasonably expected to be paid to third parties in connection with the guaranteed investment contract.

Gov't Code 2256.015

- 10. A public funds investment pool meeting the requirements of Government Code 2256.016 and 2256.019, if the Board authorizes the investment in the particular pool by resolution.
Gov't Code 2256.016, 2256.019

CHANGE IN LAW

The District is not required to liquidate investments that were authorized investments at the time of purchase. *Gov't Code 2256.017*

SELLERS OF
INVESTMENTS

A written copy of the investment policy shall be presented to any person offering to engage in an investment transaction with the District or to an investment management firm under contract with

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the District to invest or manage the District's investment portfolio. For purposes of this section, a business organization includes investment pools and an investment management firm under contract with the District to invest or manage the District's investment portfolio. The qualified representative of the business organization offering to engage in an investment transaction with the District shall execute a written instrument in a form acceptable to the District and the business organization substantially to the effect that the business organization has:

1. Received and thoroughly reviewed the District investment policy; and
2. Acknowledged that the business organization has implemented reasonable procedures and controls in an effort to preclude investment transactions conducted between the District and the organization that are not authorized by the District's policy, except to the extent that this authorization is dependent on an analysis of the makeup of the District's entire portfolio or requires an interpretation of subjective investment standards.

The investment officer may not acquire or otherwise obtain any authorized investment described in the District's investment policy from a person who has not delivered to the District the instrument described above.

Gov't Code 2256.005(k), (l)

DONATIONS

A gift, devise, or bequest made to provide college scholarships for District graduates may be invested by the Board as provided in Property Code 117.004, unless otherwise specifically provided by the terms of the gift, devise, or bequest. *Education Code 45.107*

Investments donated to the District for a particular purpose or under terms of use specified by the donor are not subject to the requirements of Government Code Chapter 2256, Subchapter A. *Gov't Code 2256.004(b)*

ELECTRONIC FUNDS
TRANSFER

The District may use electronic means to transfer or invest all funds collected or controlled by the District. *Gov't Code 2256.051*

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INVESTMENT
AUTHORITY

The Superintendent or other person designated by Board resolution shall serve as the investment officer of the District and shall invest District funds as directed by the Board and in accordance with the District's written investment policy and generally accepted accounting procedures. All investment transactions except investment pool funds and mutual funds shall be executed on a delivery versus payment basis.

An investment committee comprised of the executive officers of the Board shall review annually the investment program of the District and recommend changes to current policies and procedures for adoption by the Board.

APPROVED
INVESTMENT
INSTRUMENTS

From those investments authorized by law and described further in CDA(LEGAL), the Board shall permit investment of District funds in only the following investment types, consistent with the strategies and maturities defined in this policy:

1. Obligations of, or guaranteed by, governmental entities as permitted by Government Code 2256.009.
2. Certificates of deposit and share certificates as permitted by Government Code 2256.010.
3. Fully collateralized repurchase agreements permitted by Government Code 2256.011.
4. A securities lending program as permitted by Government Code 2256.0115.
5. Banker's acceptances as permitted by Government Code 2256.012.
6. Commercial paper as permitted by Government Code 2256.013.
7. No-load money market mutual funds and no-load mutual funds as permitted by Government Code 2256.014.
8. A guaranteed investment contract as an investment vehicle for bond proceeds, provided it meets the criteria and eligibility requirements established by Government Code 2256.015.
9. Public funds investment pools as permitted by Government Code 2256.016.

SAFETY AND
INVESTMENT
MANAGEMENT

The main goal of the investment program is to ensure its safety and maximize financial returns within current market conditions in accordance with this policy. Investments shall be made in a manner that ensures the preservation of capital in the overall portfolio, and offsets during a 12-month period any market price losses re-

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sulting from interest-rate fluctuations by income received from the balance of the portfolio. No individual investment transaction shall be undertaken that jeopardizes the total capital position of the overall portfolio.

LIQUIDITY AND
MATURITY

Any internally created pool fund group of the District shall have a maximum dollar weighted maturity of 180 days. The maximum allowable stated maturity of any other individual investment owned by the District shall not exceed one year from the time of purchase. The Board may specifically authorize a longer maturity for a given investment, within legal limits.

The District's investment portfolio shall have sufficient liquidity to meet anticipated cash flow requirements.

DIVERSITY

The investment portfolio shall be diversified in terms of investment instruments, maturity scheduling, and financial institutions to reduce risk of loss resulting from overconcentration of assets in a specific class of investments, specific maturity, or specific issuer.

MONITORING MARKET
PRICES

The investment officer shall monitor the investment portfolio and shall keep the Board informed of significant declines in the market value of the District's investment portfolio. Information sources may include financial/investment publications and electronic media, available software for tracking investments, depository banks, commercial or investment banks, financial advisors, and representatives/advisors of investment pools or money market funds. Monitoring shall be done monthly or more often as economic conditions warrant by using appropriate reports, indices, or benchmarks for the type of investment.

FUNDS / STRATEGIES

Investments of the following fund categories shall be consistent with this policy and in accordance with the strategy defined below.

OPERATING FUNDS

Investment strategies for operating funds (including any commingled pools containing operating funds) shall have as their primary objectives safety, investment liquidity, and maturity sufficient to meet anticipated cash flow requirements.

AGENCY FUNDS

Investment strategies for agency funds shall have as their objectives safety, investment liquidity, and maturity sufficient to meet anticipated cash flow requirements.

DEBT SERVICE
FUNDS

Investment strategies for debt service funds shall have as their objective sufficient investment liquidity to timely meet debt service payment obligations in accordance with provisions in the bond documents. Maturities longer than one year are authorized provided legal limits are not exceeded.

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- CAPITAL PROJECTS** Investment strategies for capital project funds shall have as their objective sufficient investment liquidity to timely meet capital project obligations. Maturities longer than one year are authorized provided legal limits are not exceeded.
- SPECIAL REVENUE FUNDS** Investment strategies for special revenue funds shall have as their primary objectives safety, investment liquidity, and maturity sufficient to meet anticipated cash flow requirements.
- INTERNAL SERVICE FUNDS** Investment strategies for internal service funds shall have as their primary objectives safety, investment liquidity, and maturity sufficient to meet anticipated cash flow requirements. Maturities longer than one year are authorized provided legal limits are not exceeded.
- SAFEKEEPING AND CUSTODY** The District shall retain clearly marked receipts providing proof of the District's ownership. The District may delegate, however, to an investment pool the authority to hold legal title as custodian of investments purchased with District funds by the investment pool.
- Collateralization shall be required on certificates of deposit and repurchase agreements. In order to anticipate market changes and provide a level of security for all funds, the collateralization level shall be 103 percent of market value of principal and accrued interest. The District chooses to limit collateral to the type of securities it is allowed to invest in and with a final stated maturity not to exceed three years.
- BROKERS / DEALERS** Prior to handling investments on behalf of the District, brokers/dealers must submit required written documents in accordance with law. [See SELLERS OF INVESTMENTS, CDA(LEGAL)] Representatives of brokers/dealers shall be registered with the Texas State Securities Board and must have membership in the Securities Investor Protection Corporation (SIPC), and be in good standing with the Financial Industry Regulatory Authority (FINRA).
- The investment officer of the District shall maintain a list of brokers/dealers authorized to provide investment services. The investment committee of the District shall select and approve all brokers/dealers to provide investment services.
- SOLICITING BIDS FOR CD'S** In order to get the best return on its investments, the District may solicit bids for certificates of deposit in writing, by telephone, or electronically, or by a combination of these methods.
- INTEREST RATE RISK** To reduce exposure to changes in interest rates that could adversely affect the value of investments, the District shall use final and weighted-average-maturity limits and diversification.

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The District shall monitor interest rate risk using weighted average maturity and specific identification.

INTERNAL CONTROLS

A system of internal controls shall be established and documented in writing and must include specific procedures designating who has authority to withdraw funds. Also, they shall be designed to protect against losses of public funds arising from fraud, employee error, misrepresentation by third parties, unanticipated changes in financial markets, or imprudent actions by employees and officers of the District. Controls deemed most important shall include:

1. Separation of transaction authority from accounting and recordkeeping and electronic transfer of funds.
2. Avoidance of collusion.
3. Custodial safekeeping.
4. Clear delegation of authority.
5. Written confirmation of telephone transactions.
6. Documentation of dealer questionnaires, quotations and bids, evaluations, transactions, and rationale.
7. Avoidance of bearer-form securities.

These controls shall be reviewed by the District's independent auditing firm.

PORTFOLIO REPORT

In addition to the quarterly report required by law and signed by the District's investment officer, a comprehensive report on the investment program and activity shall be presented annually to the Board.

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Public Funds Investment Training

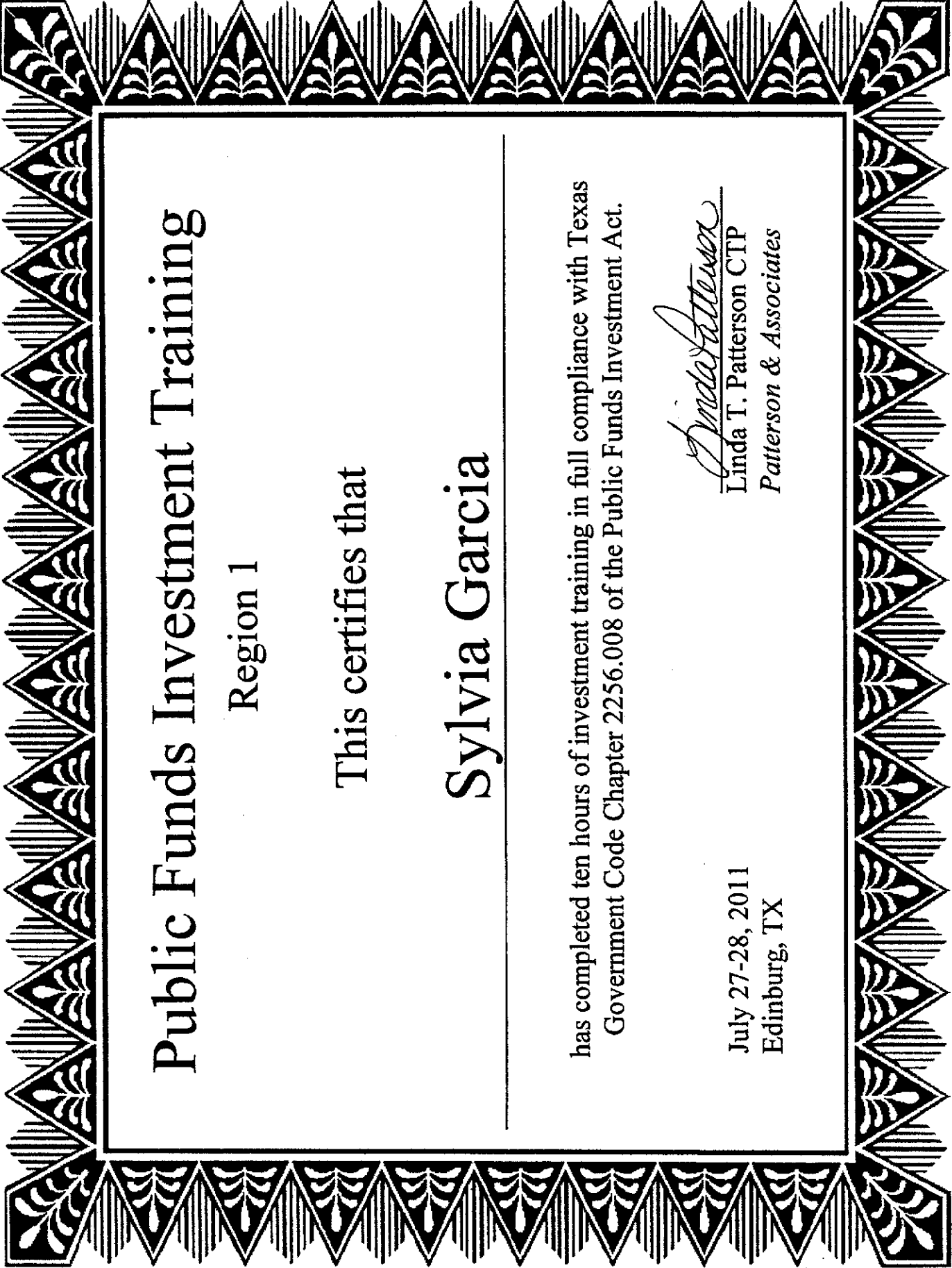
This certifies that

Dr. Rebecca Morrison

Will complete ten hours of investment training in full compliance with Texas
Government Code Chapter 2256.008 of the Public Funds Investment Act.

October 12 - 13, 2011
McAllen, Texas

EXHIBIT _____



Public Funds Investment Training

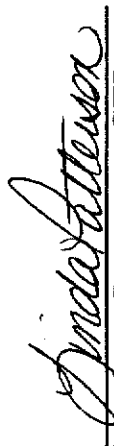
Region 1

This certifies that

Sylvia Garcia

has completed ten hours of investment training in full compliance with Texas
Government Code Chapter 2256.008 of the Public Funds Investment Act.

July 27-28, 2011
Edinburg, TX


Linda T. Patterson CTP
Patterson & Associates

Public Funds Investment Training

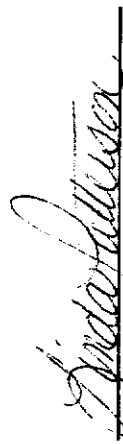
Region 1

This certifies that

Oscar Silva

has completed ten hours of investment training in full compliance with Texas
Government Code Chapter 2256.008 of the Public Funds Investment Act.

July 27-28, 2011
Edinburg, TX


Linda T. Patterson CTP
Patterson & Associates

**APPROVAL OF ANNUAL REVIEW AND ADOPTION FOR LIST OF QUALIFIED
BROKER/DEALER INVESTMENT FIRMS FOR THE DISTRICT'S INVESTMENTS**

Superintendent's Recommendation

That the Board of Trustees approve to continue using the Investment Firms of Lone Star Investment Pool, USB Paine Webber, Inc., First National Bank of Edinburg, First Empire Securities, Inc., Federated Investors, MBIA Municipal Investors Service Corporation and Texas Investment Pool.

Rationale

This list provides the District with the ability to have a good selection of investment securities available in the market for purchase by the District. Section 256.025 of the Texas Government Code requires the Board review, revise and adopt a list of qualified Brokers that are authorized to engage in investment transactions with the District. The Executive Committee of the Board of Trustees met on August 23, 2011 to review these policies and strategies.

Budgetary Information

N/A

Resource Personnel

Dr. René Gutiérrez
Dr. Rebecca Morrison
Sylvia D. Garcia
Oscar Silva

Board Policy Reference

This is in accordance with Board Policy CDA Legal and CDA Local.

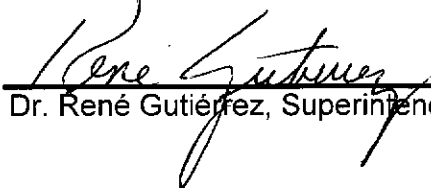
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance & Operations

Recommended By:


Dr. René Gutiérrez, Superintendent

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
RECOMMENDED LIST OF BROKERS/DEALERS**

Lone Star Investment Pool
P.O. Box 2912
Austin, TX 78768-2912
Broker: Steve Orta
(800) 758-3927

UBS Paine Webber, Inc.
1021 E. St. Mary Blvd.
Lafayette, LA 70503
Broker: Richard Ebert
(800) 333-2527

First National Bank, Edinburg
P.O. Box 810
Edinburg, TX 78540
Saul Ortega
Phone: (956) 380-8562

First Empire Securities, Inc.
100 Motor Parkway 2nd Floor
Hauppauge, New York 11788-5157
Broker: Bill Kodak
Phone: (800) 645-5424 or (631) 979-0097

Federated Investors
5800 Corporate Drive
Pittsburgh, PA 15237
Broker: Jeff Flynn
Phone: (800) 758-3927

MBIA Municipal Investors Service Corporation
815-A Brazos Street #345
Austin, TX 78701-9996
Broker: Danny A. King
Phone: (800) 707-6242

TexasTERM Investment Pool
700 Lavaca Suite 1500
Austin, TX 78701-3106
Broker: Ken Couch
Phone: (866) 839-8376

EXHIBIT _____

APPROVAL OF CONTRACT WITH RENAISSANCE LEARNING, INC. FOR STAR EARLY LITERACY PROFESSIONAL DEVELOPMENT SERVICES

Superintendent's Recommendation:

That the Board of Trustees approve the contract with Renaissance Learning, Inc. for Star Early Literacy Professional Development Services.

Rationale:

Our office is requesting approval to purchase professional development services from Renaissance Learning, Inc. Our district will be using the STAR Early Literacy (SEL) Program this year as part of the states early reading assessment requirement for grades K to 2. This agenda meets purchasing requirements because this is a sole source and is an existing system that is available from one supplier. This contract was negotiated by Ronaldo J. Cavazos, Federal Programs Director.

Connections to the District Plan: Indicator Technology/Performance Goal III

Initiative III: Increase academic performance across the curriculum through the use of technology.

Strategy 1: Enhance student performance through the use of technology.

Paperwork Impact:

Minimal

Budgetary Information:

Pending Board Approval of 2011-2012 Budget

Total Purchase \$24,900

Account	Description	Appro.	Enc.	Exp.	Balance
255-13-6291-00-999-224	Consultant Services	10,000.00	0	0	10,000.00
161-13-6291-00-999-230	Consultant Services	20,000.00	0	0	20,000.00

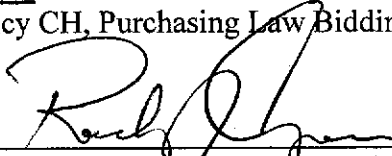
Resource Personnel:

Dr. René Gutiérrez, Superintendent of Schools
 Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services
 Ronaldo Cavazos, Director of Federal Programs
 Gladys Ortega, Director for Bilingual/ESL

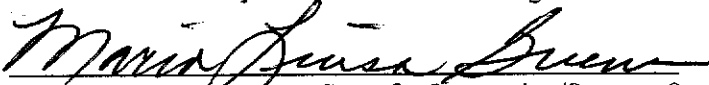
Board Policy Reference and Compliance:

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:


 Ronaldo J. Cavazos, Director of Federal Programs

Approved by:


 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Svcs.

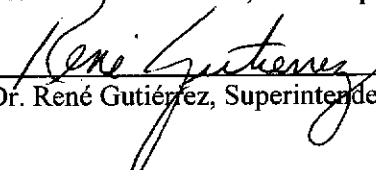
Within Budgetary Allocations:


 Sylvia D. Garcia, Director of Finance

Finance Department Approval:


 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:


 Dr. René Gutiérrez, Superintendent of Schools

→ EXHIBIT _____, PAGE(S) _____

SOLE SOURCE MEMORANDUM

DATE: August 18, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

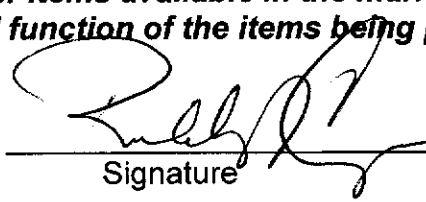
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Renaissance Learning
(Name of Vendor)

PURCHASE AMOUNT: \$ 24,900.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**



Signature

8/18/11

Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

→ EXHIBIT _____



**Edinburg Consolidated Independent School District
Sole-Source-Affidavit
Publisher**

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared Colleen Urban.
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is Colleen Urban. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Renaissance Learning, Inc.
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary) publisher
Accelerated Reader, STAR Reading, and STAR Early Literacy
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

Colleen Urban
(Signature)

SUBSCRIBED AND SWORN to before me on this 28th day of October, 2010



(Seal)

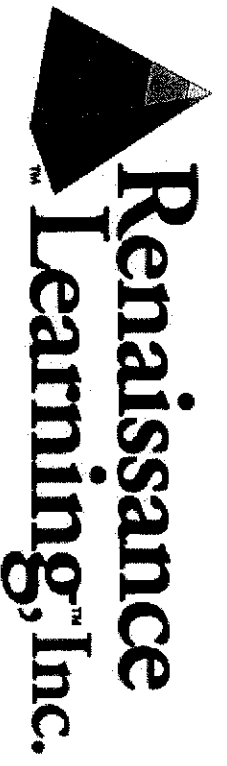
Linda J. Raasch
(Notary Public, State of WI)

Linda J. Raasch
(Printed Name)
10/28/12
(Date Commission Expires)

Company Name: Renaissance Learning, Inc.
Address: 2911 Peach Street, PO Box 8036
City, State, Zip: Wisconsin Rapids, Wisconsin 54495-8036
Telephone: 800-338-4204 Fax: 800-788-1272
Contact Person: Tracie Mann Email: dept10@renlearn.com

*Follett Library Resources and Perma-Bound are authorized resellers of Accelerated Reader, STAR Reading, and STAR Early Literacy.

→ EXHIBIT _____



PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

Quote #: 776916 Created: 08/18/2011 Incident #: 9580560

Edinburg Consolidated ISD - 238747

PO Box 990

Edinburg, TX 78540-0990

Contact: Maria Louisa Guerra - (956) 289-2300

Email: ml.guerra@ecisd.us

Quote Totals by Product

	Services		Totals
		Seminar	
Edinburg Consolidated ISD - 238747		\$24,900.00	\$24,900.00
Quote Totals		\$24,900.00	\$24,900.00

→ EXHIBIT

Quote #:	776916	Quote Total:	\$24,900.00
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This quote is not considered an order. To change it into an order, please sign below with an authorized signature. Send a copy of this quote with the purchase order and any required paperwork to be processed. If changes are necessary, or additional information is required, please contact Lizzie Jarzombek at 866-391-3314 or Jon Powell at (800)656-6521, Thank You.

Authorized signature: _____ Printed signature: _____ Date: _____

Title: _____ PO# _____

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

This quote is valid for 30 days. Alterations to this quote will not be honored without Renaissance Learning approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance Learning with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order. (Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.16% Hawaii General Excise tax). Standard payment terms are net 30 days from invoice date.

All professional development hours must be delivered within 12 months of order acceptance.

→ EXHIBIT

Q776916

Quote 776916

**Edinburg
Consolidated ISD
PO Box 990
Edinburg, TX
78540-0990**

Edinburg Consolidated ISD - 238747

Description

Onsite Professional Development Day(s)

Includes:

STAR Prof Devel - 6 hour Onsite Day

STAR Prof Devel -6 hour Consecutive Onsite Day

Program Management Services

Includes:

Program Management (hourly)

Program Management - Onsite Day

Qty Extended Price
5 \$10,500.00

Qty Extended Price
2 \$6,000.00

3 \$4,500.00

39 \$14,400.00

Qty Extended Price
36 \$5,400.00

3 \$9,000.00

Edinburg Consolidated ISD Subtotal: \$24,900.00

Quote Subtotal: \$24,900.00
Shipping & Processing: \$0.00
Grand Total: \$24,900.00

→ EXHIBIT

APPROVAL OF RFQ 11-147, EDUCATIONAL DIAGNOSTICIAN FOR DYSLEXIA EVALUATION CONTRACTOR FOR THE GUIDANCE SERVICES DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the qualifications and fee structure for Educational Diagnostician for Dyslexia Evaluation Contractor as requested by the Guidance Services Department as being the most favorable and advantageous to the District.

Rationale

Administration sought Request for Qualifications for Educational Diagnostician for Dyslexia Evaluation Contractor Services. The RFQ opening was held at the Administration building on May 6, 2011 at 4:00 P.M., where one (1) RFQ was received and opened. The Educational Diagnostician will provide dyslexia assessments to pre K through 12th grade students with disabilities for Section 504 services

User Department

This RFQ was requested by Janie Fong, Coordinator for Guidance Services.

Budgetary Information

Estimated Award Recommendation \$23,800.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-31-6291-00-884-199000	Consulting ser	40,000.00	5,250.00	14,056.00	20,694.00
199-11-6219-00-884-111000	Oth Prof Ser	30,000.00	18,570.00	11,405.00	25.00
	TOTAL	70,000.00	23,820.00	25,461.00	20,719.00*

* Pending approval of 2011-2012 budget by the School Board.

Resource Personnel

Dr. René Gutiérrez	Mario H. Salinas	Amaro Tijerina
Dr. Rebecca Morrison	Janie Fong	Kay W. Green
Sylvia D. Garcia		

Board Policy Reference and Compliance

This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: Janie Fong
Janie Fong, Coordinator for Guidance Services

Approved by: Mario H. Salinas
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: Sylvia D. Garcia
Sylvia D. Garcia, Director of Finance

Approved by: Rebecca Morrison
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: René Gutiérrez
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

Notes for Tabulation
RFQ 11-147, Educational Diagnostician for the Dyslexia Evaluation Contractor for
Guidance Services Department
August 23, 2011

1. **USER DEPARTMENT:** This RFQ was requested by the Guidance Services Department. Mrs. Janie Fong will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012, with an option to renew for an additional two (2) years with Board of Trustees approval each year.
3. **RFQ EVALUATION:** This RFQ was evaluated by Janie Fong, Coordinator for Guidance Services Department and Elizabeth Perez, Secondary Language Arts Specialist. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Guidance Services Department will prepare purchase orders following Board of Trustee RFQ approval on an "as needed" basis.
5. **APPROXIMATE AMOUNT SPENT LAST CONTRACT YEAR:** \$16,800.00
6. **ESTIMATED AWARD RECOMMENDATION:**

VENDORS	ESTIMATED AWARD RECOMMENDATION
Agustin De Lucio 525 Palm Haven Drive Brownsville, TX 78521 PH: 956-459-8045 FX: 956-831-9939	\$23,800.00
TOTAL ESTIMATED RECOMMENDATION	\$23,800.00

7. **FEE STRUCTURE:**

Dyslexia Evaluation	\$450.00
Bilingual Dyslexia Evaluation	\$600.00
No show or cancellation on day of appointment	\$200.00

EXHIBIT _____

11-172, EDUCATIONAL DIAGNOSTICIAN DYSLEX

6847
ALMA DE LA GARZA
1001 SUSAN DRIVE
EDINBURG, TX 78539

8115
ANGIE PENA
4823 EAST HYWAY 107
EDINBURG, TX 78541

956-318-0228 FAX E-MAIL

956-383-4395 FAX

8270
AGUSTIN DE LUCIO
525 PALM HAVEN DRIVE
BROWNSVILLE, TX 78521

8860
FAMILY CHOICE MEDICAL SUPPLY
2212 PRIMROSE AVENUE
SUITE D
MCALLEN, TX 78504
A. CARLOS MARTINEZ

956-459-8045 FAX 956-831-9939

956-668-9296 FAX 956-668-9298

7849 20-1414608
FORTRESS REHABILITATION GROUP
2006 SABINAL ST.
MISSION, TX 78572

1766 17415337801
JEFFERSON MEDICAL SUPPLY
4365 RITTIMAN ROAD
SAN ANTONIO, TX 78218

FERNANDO RIVERA
956-519-4949 FAX 956-519-4506

LINDA COLLINS
888-881-8075 FAX 210-946-8204

2174 221897821
MOORE MEDICAL CORPORATION
1690 NEW BRITAIN AVE
P O BOX 4066
FARMINGTON, CT 06032

Vendors Printed: 7

800-234-1464 FAX 800-944-6667

APPROVAL OF RFQ 11-148, OCCUPATIONAL THERAPY SERVICES FOR THE GUIDANCE SERVICES DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the qualifications and fee structure for Occupational Therapy Services as requested by the Guidance Services Department as being the most favorable and advantageous to the District.

Rationale

Administration sought Request for Qualifications for Occupational Therapy Services. The RFQ opening was held at the Administration building on May 9, 2011 at 2:30 P.M., where five (5) proposals were received and opened. Occupational Therapy is needed by some section 504 students who have a disability requiring occupational therapy, but do not qualify for Special Education services.

User Department

This RFQ was requested by Janie Fong, Coordinator for Guidance Services.

Budgetary Information

Estimated Award Recommendation **\$10,700.00**


Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-31-6291-00-884-199000	Consulting ser	40,000.00	5,250.00	14,056.00	20,694.00
	TOTAL	40,000.00	5,250.00	14,056.00	20,694.00

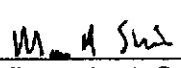
Resource Personnel

Dr. René Gutiérrez	Mario H. Salinas	Amaro Tijerina
Dr. Rebecca Morrison	Janie Fong	Kay W. Green
Sylvia D. Garcia		

Board Policy Reference and Compliance

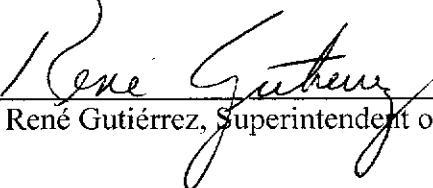
This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Janie Fong, Coordinator for Guidance Services

Approved by: 
Mario H. Salinas, Asst. Supt. For District Administration.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

Notes for Tabulation
RFQ 11-148, Occupational Therapy Services for the Guidance Services Department
August 23, 2011

1. **USER DEPARTMENT:** This RFQ was requested by the Guidance Services Department. Mrs. Janie Fong will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012, with an option to renew for an additional two (2) years with Board of Trustees approval each year.
3. **RFQ EVALUATION:** This RFQ was evaluated by Janie Fong, Coordinator for Guidance Services Department and Elizabeth Perez, Secondary Language Arts Specialist. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Guidance Services Department will prepare purchase orders following Board of Trustee RFQ approval on an "as needed" basis.
5. **APPROXIMATE AMOUNT SPENT LAST CONTRACT YEAR:** \$8,295.00
6. **ESTIMATED AWARD RECOMMENDATION:**

VENDORS	ESTIMATED AWARD RECOMMENDATION
Kid Care Therapies 4107 West Mile 17-1/2 Road Edinburg, TX 78541 Contact: Sheila Trevino PH: 956-207-9121 FX: 956-292-0572	\$10,700.00
TOTAL ESTIMATED RECOMMENDATION	\$10,700.00

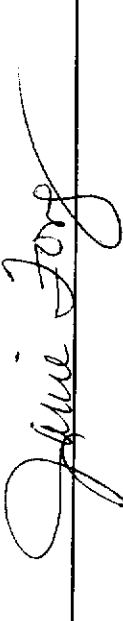
7. **FEE STRUCTURE:**

OCCUPATIONAL SERVICES	KID CARE THERAPIES
Therapy	65.00 / 30 MIN
OT Evaluation / re-evaluation	200.00
ARDS/504 Meetings	100.00 / hr
Consult	50.00 / hr

EXHIBIT _____

**RFQ 11-148, OCCUPATIONAL THERAPY SERVICES FOR GUIDANCE SERVICES DEPARTMENT
EVALUATION RANKING**

RANK	EVALUATION	KID CARE THERAPY	INVO HEALTH CARE	PROGRESSUS THERAPY	DYNAMIC CHILDREN	CORE MEDICAL GROUP
1-20	Years of Experience	20	20	20	20	20
1-20	Past Performance	20	0	0	0	0
1-20	Record for Completing Evaluations	20	0	0	0	0
1-20	Reputation w/School Districts of similar size	20	15	15	0	0
1-20	Meeting the overall needs of Edinburg CISD	20	10	5	18	0
	TOTALS	100	45	40	38	20
	RANK	1	2	3	4	5

EVALUATED BY Janie Fong


11-148, OCCUPATIONAL THERAPY GUIDANCE

6891
ABC THERAPY, INC
1824 POST OAKS
EDINBURG, TX 78539

ANNABEL ESAU
454-5578-CEL FAX 292-0888

6544
APTUS THERAPY SERVICES
2610 CORNERSTONE BLVD.
EDINBURG, TX 78539

JENNIFER SAENZ
956-668-1818 FAX 956-668-1819

6496 59-3684604
COMMUNITY REHAB ASSOCIATES INC
3950 3RD STREET NORTH
SUITE D
ST. PETERSBURG, FL 33703
SUMMER JOHNSON
877-268-4329 FAX 866-547-1017

8108 C - NOTES
CUMBERLAND THERAPY SERVICES
9140 ARROWPOINT BLVD, STE 140
CHARLOTTE, NC 28273

A. MAJEEED QASIM
800-248-7562 FAX 800-822-8287

8648
KID CARE THERAPIES
4107 W MILE 17 1/2 RD
EDINBURG, TX 78541

SHEILA TREVINO
956-207-9121 FAX 956-292-0572

6838
LEONARD MICHAEL
404 LINDBERG
MCALLEN, TX 78501

956-687-8488 FAX 956-687-2540

6403 74-2660479
RIO GRANDE VALLEY ORTHOPEDIC
1005 E. NOLANA LOOP
MCALLEN, TX 78504

ALEJARDO ESQUIVEL
956-686-6510 FAX 956-686-2942

9151
STEPPING STONES REHABILITATION
2215 CORNERSTONE BLVD.
EDINBURG, TX 78539

MELISA GARZA
956-631-4127 FAX 956-661-9403

6847
ALMA DE LA GARZA
1001 SUSAN DRIVE
EDINBURG, TX 78539

956-318-0228 FAX E-MAIL

8796 262180835
CENTER POINTE REHAB, LLC
3226 W. ALBERTA RD
EDINBURG, TX 78539-9635

ROBERT B. FRASER
956-668-7900 FAX 956-668-7904

9838
CORE MED GROUP
2 KEEWAYDIN DRIVE
SALEM, NH 03079

BILL TARR
800-995-2673 FAX 866-420-1055

8651
PRO CARE THERAPY SERVICE
4400 NORTH MCCOLL RD.
MCALLEN, TX 78504

JORGE ESCOBEDO
956-460-7840 FAX 956-664-0774

365 74-252-1651
KIDS IN MOTION
5211 N. MCCOLL RD.
MCALLEN, TX 78504

956-630-6112 FAX 956-683-9504

5757
OCCUPATIONAL & INDUSTRIAL
HEALTH CENTER
1106 WEST SAM HOUSTON
PHARR, TX 78577
JOSE F. LOPEZ
956-787-1975 FAX 956-787-1996

6831
STAFFING OPTIONS & SOLUTIONS
6249 SOUTH EAST STREET
SUITE E
INDIANAPOLIS, IN 46227

800-554-7823 FAX 317-791-2457

8343
THERA CARE
316 CONQUEST BLVD.
EDINBURG, TX 78539

JUDY PHEANIS
956-380-6200 FAX 956-380-6205

11-148, OCCUPATIONAL THERAPY GUIDANCE

5556
THERA-KIDS INCORPORATED
PO BOX 8029
MISSION, TX 78572

Vendors Printed: 17

956-664-0987 FAX SAME AS PHON

APPROVAL OF RFQ 11-149, PHYSICAL THERAPY SERVICES FOR THE GUIDANCE SERVICES DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the qualifications and fee structure for Physical Therapy Services as requested by the Guidance Services Department as being the most favorable and advantageous to the District.

Rationale

Administration sought Request for Qualifications for Physical Therapy Services. The RFQ opening was held at the Administration building on May 9, 2011 at 3:00 P.M., where four (4) RFQ's were received and opened. Physical Therapy is needed by some Section 504 students who have a disability requiring physical therapy but do not qualify for Special Education services.

User Department

This RFQ was requested by Janie Fong, Coordinator for Guidance Services.

Budgetary Information

Estimated Award Recommendation **\$10,275.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-31-6291-00-884-199000	Consulting ser	40,000.00	5,250.00	14,056.00	20,694.00
199-11-6219-00-884-111000	Oth Prof Ser	30,000.00	18,570.00	11,405.00	25.00
	TOTAL	70,000.00	23,820.00	25,461.00	20,719.00*

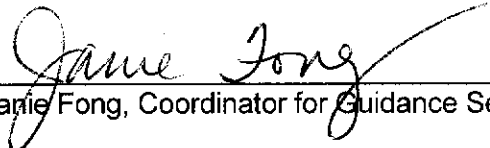
* Pending approval of 2011-2012 budget by the School Board.

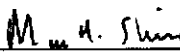
Resource Personnel

Dr. René Gutiérrez	Mario H. Salinas	Amaro Tijerina
Dr. Rebecca Morrison	Janie Fong	Kay W. Green
Sylvia D. Garcia		

Board Policy Reference and Compliance

This is in compliance and in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Janie Fong, Coordinator for Guidance Services

Approved by: 
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

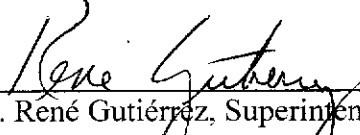
Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

Notes for Tabulation
RFQ 11-149, Physical Therapy Services for Guidance Services Department
August 23, 2011

1. **USER DEPARTMENT:** This RFQ was requested by the Guidance Services Department. Mrs. Janie Fong will be present to answer any detailed questions regarding this RFQ.
2. **TYPE OF RFQ:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012, with an option to renew for an additional two (2) years depending on approval by the Board of Trustees each year.
3. **RFQ EVALUATION:** This RFQ was evaluated by Janie Fong, Coordinator for Guidance Services Department and Elizabeth Perez, Secondary Language Arts Specialist. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Guidance Services Department will prepare purchase orders following Board of Trustee RFQ approval.
5. **APPROXIMATE SPENT LAST CONTRACT YEAR:** \$0.00
There were no students in need of the services last year.
6. **AWARD RECOMMENDATION:**

VENDORS	AWARD RECOMMENDATION
Dynamic Children Therapy 421 South 12 th Street McAllen, TX 78501 Contact: Perla E. Tamez PH: 956-683-7770 FX: 956-683-9957	\$10, 275.00
TOTAL ESTIMATED RECOMMENDATION	\$10,275.00

6. **FEE STRUCTURE:**

PT Evaluation	\$140.00
Therapy Services	\$60.00 per session
504 Meeting	\$125.00 per meeting

EXHIBIT _____

**RFQ 11-149, PHYSICAL THERAPY SERVICES FOR GUIDANCE SERVICES DEPARTMENT
EVALUATION RANKING**

RANK	EVALUATION	DYNAMIC CHILDREN THERAPY	INVO HEALTH CARE ASSOCIATES	JUNCTION OF FUNCTION	CORE MEDICAL GROUP
	LOCATION OF COMPANY	Edinburg, TX	Jamison, PA	Naples, FL	Salem, NH
1-20	Years of Experience	20	20	20	20
1-20	Past Performance	0	0	0	0
1-20	Record for Completing Evaluations	0	0	0	0
1-20	Reputation w/School Districts of similar size	0	15	15	0
1-20	Meeting the overall needs of Edinburg CISD	20	0	0	0
	TOTALS	40	35	35	20
	RANK	1	2	2	3

EVALUATED BY Janie Fong *Janie Fong* 8/10/11

11-149, PHYSICAL THERAPY GUIDANCE SERVIC

6847
ALMA DE LA GARZA
1001 SUSAN DRIVE
EDINBURG, TX 78539

956-318-0228 FAX E-MAIL

8796 262180835
CENTER POINTE REHAB, LLC
3226 W. ALBERTA RD
EDINBURG, TX 78539-9635

ROBERT B. FRASER
956-668-7900 FAX 956-668-7904

9838
CORE MED GROUP
2 KEEWAYDIN DRIVE
SALEM, NH 03079

BILL TARR
800-995-2673 FAX 866-420-1055

6200 58-2473010
JUNCTION OF FUNCTION INC.
8603 IBIS COVE CIRCLE
NAPLES, FL 34119

KELLY ANN WILK
239-777-4009 FAX E-MAIL

6838
LEONARD MICHAEL
404 LINDBERG
MCALLEN, TX 78501

956-687-8488 FAX 956-687-2540

6403 74-2660479
RIO GRANDE VALLEY ORTHOPEDIC
1005 E. NOLANA LOOP
MCALLEN, TX 78504

ALEJARDO ESQUIVEL
956-686-6510 FAX 956-686-2942

6831
STAFFING OPTIONS & SOLUTIONS
6249 SOUTH EAST STREET
SUITE E
INDIANAPOLIS, IN 46227

800-554-7823 FAX 317-791-2457

8343
THERA CARE
316 CONQUEST BLVD.
EDINBURG, TX 78539

JUDY PHEANIS
956-380-6200 FAX 956-380-6205

6544
APTUS THERAPY SERVICES
2610 CORNERSTONE BLVD.
EDINBURG, TX 78539

JENNIFER SAENZ
956-668-1818 FAX 956-668-1819

6496 59-3684604
COMMUNITY REHAB ASSOCIATES INC
3950 3RD STREET NORTH
SUITE D
ST. PETERSBURG, FL 33703
SUMMER JOHNSON
877-268-4329 FAX 866-547-1017

8108 C - NOTES
CUMBERLAND THERAPY SERVICES
9140 ARROWPOINT BLVD, STE 140
CHARLOTTE, NC 28273

A. MAJEEED QASIM
800-248-7562 FAX 800-822-8287

8648
KID CARE THERAPIES
4107 W MILE 17 1/2 RD
EDINBURG, TX 78541

SHEILA TREVINO
956-207-9121 FAX 956-292-0572

8651
PRO CARE THERAPY SERVICE
4400 NORTH MCCOLL RD.
MCALLEN, TX 78504

JORGE ESCOBEDO
956-460-7840 FAX 956-664-0774

6843
SALAMANCA'S THERAPY
1022 E. GRIFFIN PKWY
SUITE #104
MISSION, TX 78572-2401

956-580-7579 FAX 956-580-7987

9151
STEPPING STONES REHABILITATION
2215 CORNERSTONE BLVD.
EDINBURG, TX 78539

MELISA GARZA
956-631-4127 FAX 956-661-9403

5556
THERA-KIDS INCORPORATED
PO BOX 8029
MISSION, TX 78572

956-648-3099 FAX 956-664-1332