



**Edinburg Consolidated Independent School
District**

Regular

Tuesday, July 26, 2011 6:00 PM

Agenda of Regular Meeting

The Board of Trustees

Edinburg Consolidated Independent School District

A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held July 26, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM
Presenter: President David Torres
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE
Presenter: Mr. Jaime R. Chavana
3. CERTIFICATION OF PUBLIC NOTICE
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on July 22, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.
Presenter: President Torres
4. AWARDS & RECOGNITION
Presenter: Superintendent Rene Gutierrez
5. SUPERINTENDENT'S REPORT
Presenter: Superintendent Gutierrez
 - A. Update on Rezoning for High Schools
 - B. Update on Health Insurance Fund by Blue Cross/Blue Shield
 - C. Update on 2008 Bond Construction Account
 - D. Update on TASB Interlocal Agreement--Voluntary Products

E. Teacher Vacancies

6. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Torres

- A. (107A- 1) Minutes for Public Hearing and Regular Board Meeting on June 28, 2011 6
- B. (107A- 2) Letter of Agreement for Renewal of GradeSpeed Software Agreement COST \$21,731.50 SOURCE Local Funds 15

8. ACTION AGENDA

Presenter: President Torres

- A. (107A- 3) BID 11-194 Intercom System for B L Garza Middle School COST \$58,786.11 SOURCE Local Funds 21
- B. (107A- 4) RFP 11-164 Workers Compensation Insurance COST \$195,415.00 SOURCE Workers Compensation Insurance Funds 30
- C. (107A- 5) RFP 11-195 Closed Circuit Television for B L Garza Middle School COST \$70,712.12 SOURCE Local Funds 62
- D. (107A- 6) ECISD 2011-2012 Professional Development Appraisal System Calendar 66
- E. (107A- 7) ECISD 2011-2012 Professional Development Appraisal System Appraisers 69
- F. (107A- 8) Service Agreement for 40 Campuses with Creative Education Institute for All Elementary, Middle Schools, High Schools, Alternative Campus, and Justice Juvenile Center COST \$120,000.00 SOURCE Federal Funds 71

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and

including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

- A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:
 - 1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
 - 2. Update on Pending Litigation
 - 3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
 - 4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
 - 5. Discussion with Attorney Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property
 - 1. Discussion on Acquisition of Possible Land Donation for Future Development
 - 2. Discussion on Proposed Contracts for Land Purchases
 - 3. Discussion Regarding Sam Houston Property
 - C. Section 551.074--Personnel Matters
 - 1. Discussion of Employment, Reassignments, Resignations, and Retirements
 - 2. Update of Pending Personnel Investigations
 - D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
 - E. Section 551.082--Discipline of a Public School Child
 - 1. Discussion Regarding Level III Student/Parent Complaint Hearing--Mrs. Adriana E. Torres
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION
- Presenter: President Torres
- A. Section 551.071--Consultation with Attorney
 - 1. Consideration of and Possible Action Regarding Construction at Edinburg High School
 - 2. Consideration of and Possible Action Regarding Supplemental Education Service Providers
 - B. Section 551.072--Deliberation Regarding Real Property
 - C. Section 551.074--Personnel Matters
 - 1. Consideration of and Possible Action Regarding Employment, Reassignments, Resignations, and Retirements

D. Section 551.082--Discipline of Public School Child

1. Consideration of and Possible Action Regarding Level III Student/Parent Complaint Hearing--Mrs. Adriana E. Torres

11. ADJOURNMENT

Presenter: President Torres

APPROVAL OF MINUTES FOR BOARD MEETINGS

Superintendent's Recommendation

Board of Trustees approval of minutes for the following board meeting(s):

**Public Hearing (Optional Flexible School Day) on June 28, 2011
Regular Board Meeting of June 28, 2011**

Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

Paperwork Impact

No additional paperwork will be generated.

Budgetary Information

The budget will not be impacted.

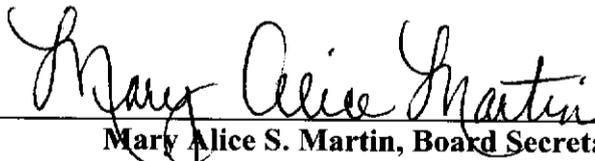
Resource Personnel

Dr. René Gutiérrez

Board Policy Reference and Compliance

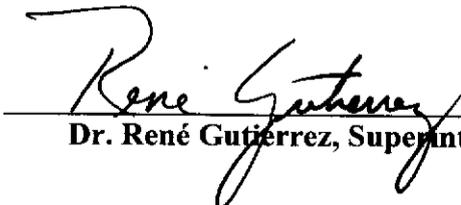
This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by



Mary Alice S. Martin, Board Secretary

Recommended by



Dr. René Gutiérrez, Superintendent of Schools

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

June 28, 2011

On the **28th day of June 2011**, the **Board of Trustees** for the Edinburg Consolidated Independent School District met for a **public hearing (Optional Flexible School Day Program)** with the following members present:

David Torres, President
Carmen González, Vice President
Ciro Treviño, Secretary

Martín Castillo, D.C., Member
Juan "Sonny" Palacios Jr., Member
Robert Peña Jr., Member

Absent from the meeting was Member Jaime R. Chavana.

NOTE: If more detailed information regarding the presentation or discussion during the hearing is desired, the audio and video taped recordings are available through the superintendent's office.

President Torres, who conducted **roll call**, called the meeting to order at 5:47 p.m. He then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on June 23, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

Superintendent Gutiérrez asked Vision Academy Director Nelda Garza to proceed with **Agenda Item III Request of the Optional Flexible School Day Program for 2011-2012 School Year and Item IV Reasons for the Request and Action Taken by the District to Implement the Optional Flexible School Day Program**. She handed out a copy of the application to be submitted to Texas Education Agency if board approved. Mrs. Garza stated that this program was implemented during the last six weeks of the 2010-2011 school year which proved to be very successful. The program is geared for students who are unable to attend classes during the "traditional full day class schedule" because they care for their child(ren), parents, or due to conflicting work schedules. To alleviate time consuming paperwork and using grant monies, administration plans to purchase a time clock and identification cards in order to monitor student attendance and facilitate recordkeeping.

At 5:52 p.m. President Torres opened the floor for **Agenda Item V Public Comments Regarding Request for the Optional Flexible School Day Program for 2011-2012 School Year**. No one approached the podium.

Mrs. Carmen González moved and Mr. Ciró Treviño seconded the motion to **adjourn**. The motion carried. President Torres adjourned the meeting at 5:53 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

June 28, 2011

On the 28th day of June 2011, the Board of Trustees for the Edinburg Consolidated Independent School District met in regular session with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Jaime R. Chavana, Member (arrived @ 6:08 p.m.)
Ciro Treviño, Secretary	Juan "Sonny" Palacios Jr., Member
	Robert Peña Jr., Member

Present at the request of the superintendent was Jacques E. Treviño, board attorney.

NOTE: If more detailed information regarding the presentations, discussion, and action taken during the meeting is desired, the audio and video-taped recordings are available through the superintendent's office.

President Torres, who established **quorum**, called the meeting to order at 6:00 p.m. Before offering the **prayer and led the Pledge of Allegiance and Texas Pledge**, Dr. Martin Castillo asked for a moment of silence in memory of Dee Dee Trevino.

President Torres asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on June 23, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

Under Awards & Recognition:

- A. Acknowledgement of Raymundo Rodriguez and Benigno Chavez for Years of Service

Under Superintendent's Report:

- A. Update on *Safe Routes to School* Program
- B. Update on Professional Services—Vendor Contracts
- C. Teacher Vacancies: 14 (6 elementary/8 secondary)

Under Public Comments (None)

CONSENT AGENDA ITEMS

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Items: 106B-1 Minutes for Special Called Board Meetings on June 7, 2011 and June 10, 2011, and Regular Board Meeting on June 14, 2011; 106B-2 Bid 11-162 Police Equipment and Supplies to GT Distributors Inc, Lawmen's & Shooters Supply Inc, Helgen Industries Inc, Nardis Public Safety, and Galls, an Aramark Company, LLC Totaling \$13,104.00; 106B-3 RFP 09-133 Audit Services External, Second and Final Contract Renewal with Luis C. Orozco in the Amount of \$31,000.00; 106B-4 RFP 11-130 Reading Intervention Software to Scientific Learning in the Amount of \$49,959.00; 106B-5 RFQ 09-126 Bus Driver Physical Exams and TB Testing, Second and Final Contract Renewal with Drs. Ben L. Garza and Rolando Yarritu of Edinburg Medical Center in the Amount of \$15,000.00;**

EXHIBIT A-2

CONSENT AGENDA ITEMS (continued)

106B-6 QUOTE 11-197 Online Character Education Program to Project Wisdom Inc in the Amount of \$21,607.00; 106B-7 Tandberg Video Communication Server and Software from Calence, LLC dba Insight Networking in the Amount of \$37,549.18; 106B-8 Contracted Service Agreement with Michael K. Sloan for Tutoring Services for Economedes High School Fine Arts Students in the Amount of \$4,000.00; 106B-9 Implementation Agreement Between the Advancement Via Individual Determination Center and Edinburg CISD in the Amount of \$40,865.00; 106B-10 Interlocal Cooperation Contract with University of Texas Pan American Texas Manufacturing Assistance Center for Participants (Students/ Teachers) from Edinburg, Economedes, and Edinburg North High Schools to Attend *Striving Towards Educational Pathways* Summer Camp 2011 in the Amount of \$15,000.00; 106B-11 ITCenter21: Introduction to Computers and Information Technology Curriculum Software Site License for Longoria Middle School in the Amount of \$21,030.00; 106B-12 Professional Development and Software Maintenance Services from Compass Learning Inc for Edinburg, Edinburg North, and Economedes High Schools in the Amount of \$16,148.80; 106B-13 Renewal of SmartFind Express Electronic Registrar Online from eSchool Solutions in the Amount of \$37,536.78; and 106B-14 Contract/Consultant Agreement with Texas Valley Communities Foundation for Participants from Barrientes, B L Garza, Harwell, Memorial, and South Middle Schools; Brewster School; and Edinburg, Edinburg North, and Economedes High Schools to Attend ENCORE Ford Partnership for Advanced Studies Professional Development Institute on August 2-4, 2011 in the Amount of \$21,678.00, as recommended by Superintendent René Gutiérrez. The motion carried.

ACTION AGENDA ITEMS

Mr. David Torres moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-15 BID 11-153 Athletic/Physical Education Supplies and Equipment to Several Vendors for a Total of \$442,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 106B-16 BID 11-186 Fine Arts – Music Equipment for Gorena Elementary, and Longoria and Harwell Middle Schools to Melhart Music Center and Wenger Corporation for a Total of \$109,091.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-17 RFP 11-171 Ambulance Services for School Sponsored Games to Star EMS in the Amount of \$68,200.00**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 0 with Jaime R. Chavana, who was away from the room, not voting.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-18 RFQ 11-128 School Board Attorney Legal Services and Fee Agreement Including Addendum to Legal Services Agreement with Kevin O’Hanlon of O’Hanlon, McCollom & Demerath and Renee Rodriguez-Betancourt, PLLC for an Annual Fee of \$222,000.00**, as recommended by Superintendent René Gutiérrez. The motion passed 6-0-1 with Juan “Sonny” Palacios Jr. abstaining.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-19 2011-2012 Tuition Fee of \$2,131.00 per Student for Out-of-District Transfers**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-3

EDINBURG CISD SCHOOL BOARD MEETING

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Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-20 Second Reading Revisions to Board Policy DC (Local): Employment Practices**, as recommended by Superintendent René Gutiérrez. (No vote taken.)

After much discussion, Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **withdraw** their motion to **Approve Agenda Item 106B-20 Second Reading Revisions to Board Policy DC (Local): Employment Practices**.

President Torres then withdrew **Agenda Item 106B-20 Second Reading Revisions to Board Policy DC (Local): Employment Practices**.

Mr. David Torres moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-21 Second Reading Revisions to Board Policy DEC (Local): Compensation and Benefits—Leaves and Absences**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 106B-22 Request for Optional Flexible Day Program for Submission to the Texas Education Agency for the 2011-2012 School Year**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Agenda Item 106B-23 2011-2012 Region One Education Service Center Contract/Consultant Agreement for CScope Curriculum Systems District Annual License for Unlimited CScope Users in the Amount of \$272,201.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 106B-24 2011-2012 Region One Education Service Center Library Services and Media Cooperative Agreement in the Amount of \$96,033.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-25 Implementation of Mandatory Standard Dress Code for Longoria Middle School Students Under the Conditions of Board Policy FNCA (Local) Beginning the 2011-2012 School Year**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 1 with Juan “Sonny” Palacios Jr. voting against.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-26 Skinny On: College Success; Skinny On: Guide Bundles, Classroom Strategies, Student Guides for Edinburg, Economedes, and Edinburg North High Schools; and UGO 365 Planners, Classroom Strategies, and Student Guides for Barrientes, Garza, Memorial, South, and Longoria Middle Schools, and Brewster School in the Amount of \$55,718.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. David Torres seconded the motion to **Approve Agenda Item 106B-27 Waterford Reading Software Site Licenses from NCS Pearson for 18 Elementary Campuses in the Amount of \$249,090.00 to Be Paid During a Two-Year Period**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 106B-28 Partial Substantial Completion for Building Areas C (Athletic) and D (Fine Arts and Kitchen) at New Harwell Middle School**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-4

Mrs. Carmen González moved and Dr. Martín Castillo and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 106B-29 Partial Guaranteed Maximum Price for Robert Vela High School for the Demolition and Asbestos Abatement Package**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. David Torres seconded the amended motion to **Approve Agenda Item 106B-30 2011-2012 Elementary and Secondary Student Code of Conduct and Student/Parent Handbooks with Changes by Separating "Parent's Response Regarding Release of Student Information to Military Recruiters and Institutions of Higher Education" into Two Consent Forms**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to enter **Closed Session**. The motion carried.

President Torres recessed the meeting at 7:24 p.m. enabling the Board to enter Closed Session.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 10:12 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Mr. Jaime R. Chavana seconded the motion to **Approve Section 551.074 10C.1 Employment of Kaarla Tijerina as Counselor at Cano/Gonzalez Elementary**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.2 Employment of Gabriel Farias Jr. as Curriculum Assistant at Memorial Middle School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.3 Employment of Faye Davis as Speech Language Pathologist for Special Education Department**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.4 Employment of Claudia Gonzalez as Athletic Trainer at Economedes High School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Robert Peña Jr. seconded the motion to **Approve Section 551.074 10C.5 Employment of Damian Gonzalez as Head Varsity Baseball Coach at Edinburg North High School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.6 Employment, Reassignments, Resignations, and Retirements Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2011-2012

Roderick Dorsey*	BA/UT, Pan American	2- 0 years experience
Rosa Isela Granados*	BA/UT, Pan American	0- 0 years experience

*Pending criminal background check

EXHIBIT A-5

EDINBURG CISD SCHOOL BOARD MEETING

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Employment for 2011-2012 (continued)

Ricardo Noe Hinojosa Jr*	BA/UT, Pan American	0- 0 years experience
Zachary Labus*	MED/SWTSU	15-15 years experience
Juan Pablo Lopez*	BA/UT, San Antonio	0- 0 years experience
Shari Martinez*	MA/West Texas A & M	12- 0 years experience
Yvette Mora*	BS/UT, Pan American	5- 0 years experience
Hector Hugo Rangel*	BFA/UT, Pan American	3- 0 years experience
Marisol Rodriguez-Portales*	BS/UT, Pan American	4- 3 years experience
Abel Salinas*	BA/UT, Pan American	0- 0 years experience
Sulema Velasquez*	BA/UT, Pan American	6- 0 years experience
Alexandra Benavidez*	BA/UT, Pan American	0- 0 years experience
Claire Ann Butts*	MA/UT, Pan American	25- 0 years experience
Jamie Lynn Enriquez*	BA/UT, San Antonio	5- 0 years experience
Claudio Esquivel*	BM/UT, Pan American	0- 0 years experience
Esmeralda Garcia*	BA/UT, Pan American	3- 2 years experience
Philip Bradley Johnson*	MM/Peabody University	9- 0 years experience
Sonia Partida*	BS/UT, Pan American	12- 0 years experience
Claudia Leticia Saavedra*	RN License	0- 0 years experience
Tracey Starr*	BS/North Texas University	18- 0 years experience
Virginia Torres*	BA/Notre Dame University	0- 0 years experience

*Pending criminal background check

Resignations, Reassignments, and Retirements

Jo Lynn Balli	8 th Grade English/Barrientes MS
Christina E. Cardenas	Music/Brewster
Sofia R. Garcia	1 st Grade Bilingual/San Carlos
Sylvia Guerra (Retiring)	PreK Bilingual/Magee
Israel Lara	Math/Edinburg HS
Yemin Sanchez	7 th Grade ELA/Barrientes MS
Jennifer L. Sunderland	Biology/Edinburg HS

Employment of Paraprofessionals (University Hours) and Classified Employees (None)

Promotions

Erlinda Salinas	Attendance Clerk/Economedes HS
Claudia Islas	PI Lab Mgr.Aide/Gorena
Sandra Vera	AR Aide.Library Clerk/Gorena
Jose G. Garza	Lead Custodian/Gorena
Pablo Galaviz Jr	Certified Auto Mechanic/Transportation

Resignations, Reassignments, and Retirements

Ramiro Leal	Aide/Gorena
Roxanna Rodriguez	Nurse Aide/Harwell MS
Cynthia Lucio	Secretary Bilingual/Adm Bldg
Lucia A. Gonzalez (Retiring)	Custodian/Lee

EXHIBIT A-6

Terminations

Maria del Rosario Ramos Custodian/Barrientes MS

Employment of Interns/Tutors/Student Workers

Rodrigo Zamora* Tech Intern/Technology

*Pending district medical and employment requirements

Resignations

Sarah Runkle	Tutor/Edinburg North HS (ENHS)
Alyssa Granado	Tutor/ENHS
Andrea Arce	Tutor/ENHS
Krystal Garza	Tutor/ENHS
Beatrix Balogh	Tutor/ENHS
Felix Garcia	Tutor/ENHS
Roberto Lopez	Tutor/ENHS
Rogelio Garcia	Tutor/ENHS
Robert Andrade	Tech Intern/South MS
Daniel Barker	Tech Intern/Edinburg HS (EHS)
Kristina Carrizales	Tech Intern/Austin
Josue Castillo	Tech Intern/Avila
Jeanette de la Rosa	Tech Intern/Jefferson
Nallely Flores	Tech Intern/Travis
Jennifer Govea	Tech Intern/San Carlos
Jaime Jasso	Tech Intern/EHS
Oscar Leal	Tech Intern/Crawford
Aidil Llanes	Tech Intern/Trevino
Jessica Luna	Tech Intern/Magee
Roy Luna	Tech Intern/Memorial
Robert Ocana	Tech Intern/Economedes HS (JEHS)
Yvette Perez	Tech Intern/Garza MS
Esgar Quiroga	Tech Intern/Brewster
Marla Ramirez	Tech Intern/De Escandon
Eva M. Reyes-Molina	Tech Intern/JEHS
Yadira Salinas	Tech Intern/De La Vina
Dennis Santos	Tech Intern/Ramirez
Kyra Y. Salinas	Tutor/Garza MS
Krystal Gonzalez	Gear Up Tutor/EHS
Elizabeth Lara	Gear Up Tutor/EHS
Marco Adriana	AVID Tutor/South MS
Andrew Guzman	AVID Tutor/South MS
Dante Pena	Tutor/Vision Academy
Oscar M. Garcia	Tutor/Vision Academy
Ricardo Zuniga	Production Asst/KATS
Joel T. Sanchez	Tutor/Harwell MS

Employment of Special Education Shadows (None)

Resignations (None)

EXHIBIT A-7

Mr. Juan "Sonny" Palacios Jr. moved and Mrs. Carmen González seconded the motion **Not to Take Action Regarding the Remedies Requested in Section 551.074 10C.7 Level III Grievance of Dora Gonzalez, Secretary for Pupil Accounting.** The motion passed 5 to 2 with Jaime R. Chavana and Robert Peña Jr. voting against.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.8 Proposed Employment Termination of Maria del Rosario Ramos, Custodian at Barrientes Middle School,** as recommended Superintendent René Gutiérrez. The motion carried.

Board Attorney Treviño announced that no action would be taken on **Section 551.082 10D.1 Level III Student/Parent Complaint Hearing of Mrs. Adriana E. Torres,** but a decision would be rendered at the next regular board meeting.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn.** The motion carried.

President Torres adjourned the meeting at 10:15 p.m.

DAVID TORRES
President of the Board of Trustees

ATTESTED BY

CIRO TREVINO
Secretary to the Board of Trustees

EXHIBIT A-8

APPROVAL OF LETTER OF AGREEMENT FOR RENEWAL OF GRADESPEED SOFTWARE AGREEMENT

Superintendent's Recommendation

Board of Trustees approves the request for Gradespeed Renewal Software Agreement.

Rationale

Gradespeed is the District-wide software application used by teachers to manage and average grades. Parents are able to use Parent Connect to view assignments, grades, and attendance. This request is to approve the renewal of the District-wide Gradespeed application for elementary and secondary campuses. The attached quotes include the one-time set up cost for Longoria Middle School and Gorena Elementary Schools.

The attached ECISD Sole Source Memorandum complies with procurement policy, as the renewal of this application, Gradespeed, is a component of an existing District-wide system and only available from this supplier.

Gradespeed Renewal Fees

Total Renewal for Secondary Campuses	\$11,782.50
New Campus Elias Longoria, Sr.	\$ 1,200.00
Total Renewal for Elementary Campuses:	<u>\$ 8,749.00</u>
	\$21,731.50

User Department

This item was requested by Eduardo Javier Moreno of the Technology Department.

Budgetary Information

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-12-6249-52-999-199	Contracted Maintenance Services	\$263,901.00	\$57,731.67	\$184,437.49	\$21,731.84

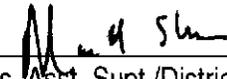
Resource Personnel

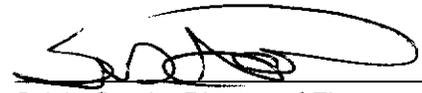
- René Gutiérrez
- Dr. Rebecca Morrison
- Sylvia García
- Mario Salinas
- Eduardo Javier Moreno

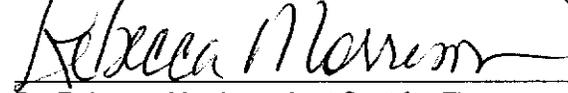
Board Policy Reference

This is in accordance with the ECISD Purchasing Department procedures.

Prepared by: 
 Eduardo Javier Moreno, Director of Technology

Approved by: 
 Mario H. Salinas, Asst. Supt./District Administration

Within Budgetary Allocation: 
 Sylvia Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst Supt for Finance

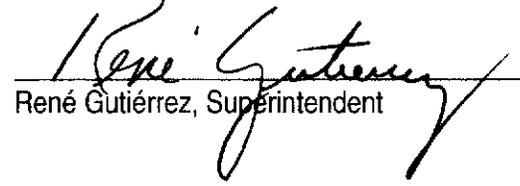
Superintendent of Schools: 
 René Gutiérrez, Superintendent

EXHIBIT B PAGE(S) 1-5



Estimate

Estimate No.	QTE0000298
Date	6/30/2011

525 7th Avenue, 4th Floor
New York NY 10018

Bill To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

Ship To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

PO No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	
	EDI001				0/0/0000	
Quantity	Description			Discount	Unit Price	Ext. Price
1.00000	GradeSpeed Net Yrly Subscription April 2011-March 2012			\$0.00	\$8,937.50	\$8,937.50
3.00000	GradeSpeed Net Yrly Subscription April 2012 - June 2012			\$0.00	\$745.00	\$2,235.00
1.00000	Harwell, BI Garza, South, Memorial, EHS, JEHS, Barrientes MS			\$0.00	\$0.00	\$0.00
3.00000	GradeSpeed SubScription renewal for ENHS			\$0.00	\$145.00	\$435.00
1.00000	GradeSpeed SubScription renewal for ENHS			\$0.00	\$175.00	\$175.00
Subtotal						\$11,782.50
Misc						\$0.00
Tax						\$0.00
Freight						\$0.00
Trade Discount						\$0.00
Total						\$11,782.50

EXHIBIT B



Estimate

Estimate No.	QTE0000293
Date	5/23/2011

525 7th Avenue, 4th Floor
New York NY 10018

Bill To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

Ship To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

PO No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	
	EDI001				0/0/0000	
Quantity	Description			Discount	Unit Price	Ext. Price
1.00000	New Campus One Time Set Up Fee - Elias Longoria Sr. MS campus 048			\$0.00	\$1,200.00	\$1,200.00

Subtotal	\$1,200.00
Misc	\$0.00
Tax	\$0.00
Freight	\$0.00
Trade Discount	\$0.00
Total	\$1,200.00

EXHIBIT B-2



Estimate

Estimate No.	QTE0000302
Date	6/30/2011

525 7th Avenue, 4th Floor
New York NY 10018

Bill To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

Ship To:

Edinburg ISD
PO Box 990
Edinburg TX 78540

PO No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	
	EDI001				0/0/0000	
Quantity	Description			Discount	Unit Price	Ext. Price
560.00000	Yearly Subscription Renewal Elementary Campuses April 11 - March 12			\$0.00	\$12.50	\$7,000.00
3.00000	Yearly Subscription Renewal Elementary Campuses April 2012 - June 2012			\$0.00	\$583.00	\$1,749.00
Subtotal						\$8,749.00
Misc						\$0.00
Tax						\$0.00
Freight						\$0.00
Trade Discount						\$0.00
Total						\$8,749.00

EXHIBIT B-3

SOLE SOURCE MEMORANDUM

DATE: June 21 2011
TO: Assistant Superintendent for Finance & Operations
FROM: Eduardo Moreno CAMPUS: Technology
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Schoolnet-Gradespeed
(Name of Vendor)

PURCHASE AMOUNT: \$ 21,731.50 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)
Gradespeed Yearly Subscription for 2011-2012 for Harwell, BL Garza, South, Memorial, Barrientes,
Gradespeed Yearly Subscription for EHS, ENHS,JEHS
Gradespeed Yearly Subscription for Elementary campuses
New Campus One Time Set up Fee - Elias Longoria Sr. MS campus 048

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- _____ - **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.

- _____ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.

- XX _____ - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.

- _____ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.

- _____ - **The item is produced by prison workers.** The state benefits from the sale of these items.

- _____ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Eduardo Moreno 6/30/2011
Signature Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

EXHIBIT B-4



Edinburg Consolidated Independent School District
Sole Source Affidavit

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared Stewart Hacker.
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is Stewart Hacker. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Schoolnet, Inc.
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)
GradeSpeed Campus & Teacher Licenses; Attendance; Courselinks; Discipline;
ParentConnection; Curriculum; Report Card generator; Maintenance; Support
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]
(Signature)

SUBSCRIBED AND SWORN to before me on this 23 day of June, 2011

(Seal)

OLGA DEYKINA
Notary Public, State of New York
No. 01DE6200851
Qualified in Kings County
Commission Expires Feb. 9, 2013

Olga Deykina
(Notary Public, State of NY)
Olga Deykina
(Printed Name)
02/09/2013
(Date Commission Expires)

Company Name: Schoolnet, Inc.
Address: 525 7th Ave., 4th Floor
City, State, Zip: New York, NY 10018
Telephone: 846-496-9000 Fax: 212-764-0569
Contact Person: Olga Deykina Email: odeykina@schoolnet.com

APPROVAL OF BID 11-194, INTERCOM SYSTEM FOR B.L. GARZA MIDDLE SCHOOL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Intercom System for B.L. Garza as requested by the Maintenance and Facilities Department as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for Intercom System for B.L. Garza Middle School. Bid opening was held at the Business Office Building on June 27, 2011 at 3:00 P.M., where five (5) proposals were received, opened, and read aloud. This bid is to replace the intercom system at B.L. Garza, which is not working properly. This is a life safety system that must be fully operational in order to meet state and federal regulations. This item was budgeted in capital outlay and Board approved.

User Department

This item was requested by Mr. Robert J. Saenz, Director of Maintenance and Facilities.

Budgetary Information

Estimated Award Recommendation

\$58,786.11

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6629-00-936-199000	Bldg Purch Const Improve	397,118.00	175,755.39	159,632.42	61,730.19
	TOTAL	397,118.00	175,755.39	159,632.42	61,730.19 *

* Budget revision in progress

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia
Jacqueline Kingan

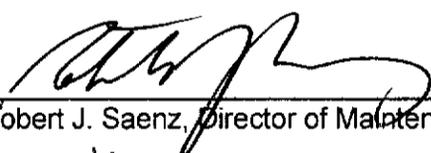
Dr. Rebecca Morrison
Robert J. Saenz

Mario H. Salinas
Amaro Tijerina

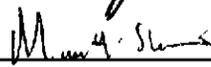
Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:


Robert J. Saenz, Director of Maintenance and Facilities

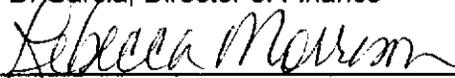
Approved by:


Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:


Sylvia D. Garcia, Director of Finance

Approved by:


Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:

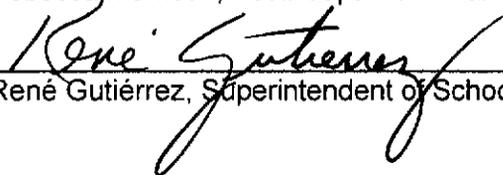

Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT C PAGE(S) 1-8

Notes for Bid Tabulation
Bid 11-194, Intercom System for B.L. Garza Middle School
July 26, 2011

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Mr. Robert J. Saenz will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a one time purchase.
3. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare purchase order(s) after the Board of Trustee approval.
4. **BID AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Superior Alarms 600 Ash Avenue McAllen, TX 78501 Contact: Alan Yoder PH: 956-682-6005 FAX: 956-213-1179	\$58,786.11
TOTAL AWARD RECOMMENDATION	\$58,786.11

TABULATION OF BID 11-194
INTERCOM SYSTEM FOR B.L. GARZA MIDDLE SCHOOL

ADMINISTRATION AREA									
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, INC.		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS		
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	
1	3	Administration Phones	28.75	86.25	199.00	597.00	300.00	900.00	
2	3	Call Button - Speaker - Single 4" Digital Clocks	328.92	986.76	217.00	651.00	500.00	1,500.00	
3	3	Common Speakers	60.35	181.05	59.00	177.00	120.00	360.00	
4	6	Single 4" Digital Clocks	263.28	1,417.68	168.00	1,008.00	240.00	1,440.00	
100 WING									
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, INC.		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS		
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	
5	20	Call Button - Speaker - Single 4" Digital Clocks	328.92	6,578.40	217.00	4,340.00	500.00	10,000.00	
6	9	Common Speakers	60.35	543.15	59.00	531.00	120.00	1,080.00	
7	2	Double Sided 4" Digital Clocks	536.98	1,073.96	348.00	696.00	510.00	1,020.00	
8	3	Horns	70.50	211.50	82.00	546.00	107.00	321.00	
9	1	Single 4" Digital Clocks	263.28	263.28	168.00	168.00	240.00	240.00	
200 WING									
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, INC.		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS		
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	
10	20	Call Buttons - Speaker - Single 4" Digital Clocks	328.92	6,578.40	217.00	4,340.00	500.00	10,000.00	
11	9	Common Speakers	60.35	543.15	59.00	531.00	120.00	1,080.00	
12	2	Double Sided 4" Digital Clocks	536.98	1,073.96	348.00	696.00	510.00	1,020.00	
13	3	Horns	70.50	211.50	82.00	546.00	107.00	321.00	
14	1	Single 4" Digital Clocks	263.28	263.28	168.00	168.00	240.00	240.00	

EXHIBIT C-2

300 WING										
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, LLC		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
15	20	Call Buttons – Speaker – Single 4" Digital Clocks	328.92	6,578.40	217.00	4,340.00	500.00	10,000.00		
16	9	Common Speakers	60.35	543.15	59.00	531.00	120.00	1,080.00		
17	2	Double Side 4" Digital Clocks	536.98	1,073.96	348.00	696.00	510.00	1,020.00		
18	3	Horns	70.50	211.50	82.00	546.00	107.00	321.00		
19	1	Single 4" Digital Clocks	263.28	263.28	168.00	168.00	240.00	240.00		
MID CENTER AREA										
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, LLC		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
20	17	Common Speakers	60.35	1,025.95	59.00	1,003.00	120.00	2,040.00		
21	14	Call Buttons – Speaker – Single 4" Digital Clocks	328.92	4,604.88	217.00	3,038.00	500.00	7,000.00		
22	3	Double Sided 4" Digital Clocks	536.98	1,610.94	348.00	696.00	510.00	1,530.00		
CAFETERIA – KITCHEN – FINE ARTS AREAS										
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, LLC		ALL AMERICAN SECURITY		PROTECH SECURITY SYSTEMS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
23	6	Call Buttons – Speaker – Single 4" Digital Clocks	328.92	1,973.52	217.00	1,302.00	500.00	3,000.00		
24	20	Common Speakers	60.35	1,207.00	59.00	1,180.00	120.00	2,400.00		
25	9	Single 4" Digital Clocks	263.28	2,369.52	168.00	1,512.00	240.00	2,160.00		
26	2	Horns	70.50	141.00	82.00	164.00	107.00	214.00		

GYM AREA										
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, LLC			ALL AMERICAN SECURITY			PROTECH SECURITY SYSTEMS	
			UNIT PRICE	EXTENDED PRICE		UNIT PRICE	EXTENDED PRICE		UNIT PRICE	EXTENDED PRICE
27	4	Call Buttons – Speaker– Single 4" Digital Clocks	328.92	1,315.68		217.00	868.00		500.00	2,000.00
28	7	Common Speakers	60.35	422.45		59.00	413.00		120.00	840.00
29	2	Single 4" Digital Clocks with Grill Covers	312.13	624.26		228.00	456.00		340.00	680.00
30	2	Outside Horns	70.50	141.00		82.00	164.00		107.00	214.00
31	2	Inside Wall Mount Horns with Grill Covers	119.35	238.70		192.00	384.00		400.00	800.00
PORTABLE AREA										
ITEM #	QTY	DESCRIPTION	AL3 ENTERPRISES, LLC			ALL AMERICAN SECURITY			PROTECH SECURITY SYSTEMS	
			UNIT PRICE	EXTENDED PRICE		UNIT PRICE	EXTENDED PRICE		UNIT PRICE	EXTENDED PRICE
32	11	Call Buttons – Speakers	65.64	722.04		49.00	539.00		260.00	2,860.00
33	1	Installation, Labor, and Removal of Existing Wire and Equipment	13,000.00	13,000.00		19,906.00	19,906.00		35,000.00	35,000.00
		Additional Equipment		20,305.00			23,760.00			none
TOTAL COST OF PROJECT				78,387.55		76,661.00		102,921.00		

EXHIBIT C-4

ADMINISTRATION AREA									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS		TURNKEY COMMUNICATIONS				
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
1	3	Administration Phones	250.00	750.00	152.50	457.50			
2	3	Call Button - Speaker - Single 4" Digital Clocks	214.69	644.07	495.57	1,487.71			
3	3	Common Speakers	32.23	96.69	76.62	229.86			
4	6	Single 4" Digital Clocks	170.25	1,021.50	456.13	2,736.78			
100 WING									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS		TURNKEY COMMUNICATIONS				
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
5	20	Call Button - Speaker - Single 4" Digital Clocks	214.69	4,293.80	495.57	9,911.40			
6	9	Common Speakers	32.23	290.07	76.62	689.58			
7	2	Double Sided 4" Digital Clocks	251.36	502.72	1,016.43	2,032.86			
8	3	Horns	72.23	216.69	150.97	452.91			
9	1	Single 4" Digital Clocks	170.25	170.25	456.13	456.13			
200 WING									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS		TURNKEY COMMUNICATIONS				
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
10	20	Call Buttons - Speaker - Single 4" Digital Clocks	214.69	4,293.80	495.57	9,911.40			
11	9	Common Speakers	32.23	290.07	76.62	689.58			
12	2	Double Sided 4" Digital Clocks	251.36	502.72	1,016.43	2,032.86			
13	3	Horns	72.23	216.69	150.97	452.91			
14	1	Single 4" Digital Clocks	170.25	170.25	456.13	456.13			

EXHIBIT C-5

300 WING									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS			TURNKEY COMMUNICATIONS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
15	20	Call Buttons - Speaker - Single 4" Digital Clocks	214.69	4,293.80	495.57	9,911.40			
16	9	Common Speakers	32.23	290.07	76.62	689.58			
17	2	Double Side 4" Digital Clocks	251.36	502.72	1,016.43	2,032.86			
18	3	Horns	72.23	216.69	150.97	452.91			
19	1	Single 4" Digital Clocks	170.25	170.25	456.13	456.13			
MID CENTER AREA									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS			TURNKEY COMMUNICATIONS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
20	17	Common Speakers	32.23	547.91	76.62	1,302.54			
21	14	Call Buttons - Speaker - Single 4" Digital Clocks	214.69	3,005.66	495.57	6,937.98			
22	3	Double Sided 4" Digital Clocks	251.36	754.08	1,016.43	3,049.29			
CAFETERIA - KITCHEN - FINE ARTS AREAS									
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS			TURNKEY COMMUNICATIONS			
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE			
23	6	Call Buttons - Speaker - Single 4" Digital Clocks	214.69	1,288.14	495.57	2,973.42			
24	20	Common Speakers	32.23	644.60	76.62	1,532.40			
25	9	Single 4" Digital Clocks	170.25	1,532.25	456.13	4,105.17			
26	2	Horns	72.23	144.46	150.97	301.94			

GYM AREA						
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS		TURNKEY COMMUNICATIONS	
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
27	4	Call Buttons - Speaker - Single 4" Digital Clocks	214.69	858.76	495.57	1,982.28
28	7	Common Speakers	32.23	225.61	76.62	536.34
29	2	Single 4" Digital Clocks with Grill Covers	309.76	619.52	456.13	912.26
30	2	Outside Horns	72.23	144.46	150.97	301.94
31	2	Inside Wall Mount Horns with Grill Covers	211.74	423.48	205.97	411.94
PORTABLE AREA						
ITEM #	QTY	DESCRIPTION	SUPERIOR ALARMS		TURNKEY COMMUNICATIONS	
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
32	11	Call Buttons - Speakers	44.44	488.84	119.44	1,313.84
33	1	Installation, Labor, and Removal of Existing Wire and Equipment	29,175.49	29,175.49	5,298.45	5,298.45
TOTAL COST OF PROJECT				58,786.11	76,500.48	
					AWARD RECOMMENDATION	

11-194, INTERCOM SYSTEM FOR B.L. GARZA

9721 A E C INDUSTRIES INC. 6210 BARREDA CIRCLE EDINBURG, TX 78541	5658 74-2867578 ABSOLUTE SERVICES 2005 INDUSTRIAL DRIVE MCALLEN, TX 78504
7905 1-34-2040451-2 AISYS CONSULTING, LLC 1217 E. HACKBERRY AVENUE MCALLEN, TX 78501	7391 74-2967307 ALL AMERICAN SECURITY L.L.C. 1016 SOUTH CLOSNER EDINBURG, TX 78504
9495 AMERICAN SURVEILLANCE CO 55 GALONSKY ST BROWNSVILLE, TX 78521	772 1-74-2201352 ARGUS SECURITY SYSTEMS INC 314 ASH AVENUE MCALLEN, TX 78501
9629 C3 PROTECTION, LLC 38201 FM 1774, SUITE M4 MAGNOLIA, TX 77355	434 1-74-16756785 CIRCLE INDUSTRIES INC 815 WEST TYLER HARLINGEN, TX 78550
4064 74-2603360 CONTRACT SERVICES CO. 1405 E. SPRAGUE EDINBURG, TX 78539	6921 06-0961848 CSC COMMUNICATION SUPPLY CORP 1201 BUSINESS PARK DRIVE MISSION, TX 78572
8029 81-1662124 GOLDEN EAGLE TECHNOLOGIES LLC 1208 E. VIOLET AVE MCALLEN, TX 78504	435 74-1445511 LODICO ELECTRONICS 218 SOUTH 12TH STREET EDINBURG, TX 78539
5384 466-49-2742 PROTECH SECURITY SYSTEMS 4525 N. WESTGATE DR WESLACO, TX 78596	2491 1-74-215-8485 SECURITY INTERNATIONAL P O BOX 3323 11500 NORTH 10TH STREET MCALLEN, TX 78502-3323
8983 74-3010216 STARR TELECOMMUNICATIONS, ETC 304 W. VETERANS BLVD. PALMVIEW, TX 78572	759 74-2420252 SUPERIOR ALARMS 600 ASH AVENUE P.O. DRAWER 3097 MCALLEN, TX 78501
6504 74-2781427 T & C SERVICES, L.L.P. 885 S. SAM HOUSTON BLVD. SAN BENITO, TX 78586	9827 TELE-PRO COMMUNICATIONS 3315 NORTH WARE RD. MCALLEN, TX 78501
6501 20-0712107 TURNKEY COMMUNICATIONS 4220 N. BICENTENNIAL DRIVE SUITE D MCALLEN, TX 78504	98 74-2545600-2 WILLIS COMMUNICATIONS INC 943 NORTH EXPRESSWAY #15-9 112 BROWNSVILLE, TX 78520

Vendors Printed: 20

APPROVAL OF RFP 11-164, WORKERS' COMPENSATION INSURANCE

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the proposal for the Worker's Compensation Insurance which is indicated in the attached ranking as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed bids for the Workers' Compensation Insurance. Opening of the proposal was held at the Administration building on May 13, 2011 at 4:00 P.M. where ten (10) proposals were received and opened.

User Department

This item was requested Sylvia D. Garcia, Director of Finance

Budgetary Information

Estimated Award Recommendation **\$195,415.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
772-41-6429-00-999-199-000	Insurance	180,000.00	0.00	164,025.00	15,975.00
TOTALS		180,000.00	0.00	164,025.00	15,975.00

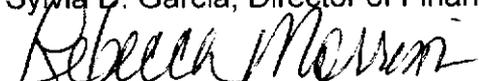
Resource Personnel

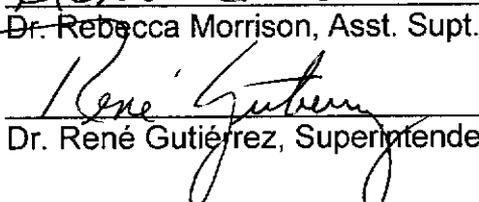
Dr. René Gutiérrez	Lawrence Serna	Claudina E. Longoria
Dr. Rebecca Morrison	Edna Mata	Amaro Tijerina
Sylvia D. Garcia	Rudy Zamora	

Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Within Budgetary Allocations : 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

Notes for Bid Tabulation
RFP 11-164, WORKERS' COMPENSATION INSURANCE
July 26, 2011

1. **USER DEPARTMENT:** This RFP was requested by Sylvia D. Garcia, Director of Finance. Ms. Garcia will be present to answer any detailed questions regarding this RFP.
2. **TYPE OF RFP:** This is a term contract beginning September 1, 2011 and ending August 31, 2014 with an extension of 2 years, renewed annually, with the option to terminate the contract during the term of the contract or at the end of each anniversary date on sixty (60) days' notice.
3. **RFP EVALUATION:** This RFP was evaluated by Dr. Rebecca Morrison, Sylvia D. Garcia, Rudy Zamora, Amaro Tijerina, Edna Mata, and Lawrence Serna. Final recommendations to the board are done by the Superintendent of Schools.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$ 188,239.00**
5. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

COMPANY	COST
Jl Companies	\$ 53,442.00
Frost Insurance	\$ 141,973.00
GRAND TOTAL	\$ 195,415.00

NOTES FOR RFP TABULATION - THIRD PARTY TABULATION
11-164, WORKERS' COMPENSATION INSURANCE

DESCRIPTION	Quantity	Unit Cost	Jl Companies Option 1	Jl Companies Option 2	Unit Cost	Tx. Political Subdivisions	Unit Cost	TriStarr Risk Management	Notes	Unit Cost	IAM Insurance (TPA - TriStarr)	Unit Cost	HealthSmart	Unit Cost	Carlisle Insurance	Unit Cost	504 Solutions - The Klement Agency
Network Fee	1																N/A
Flat Fee	1		\$53,442.00					\$50,000.00	*		\$36,000.00		\$98,000.00		\$569,925.00		
Medical Only (claims)	160	\$135.00		\$21,600.00	\$110	\$17,600.00											
Indemnity (claims)	39	\$735.00		\$28,665.00	\$605	\$23,595.00											
Admin. Fees	1			\$3,500.00		\$2,500.00		\$0.00			\$0.00		\$1,500.00				
Pre-Authorization Fees (Nurse)*	136	\$100.00	\$13,600.00	\$13,600.00	\$140	\$19,040.00	\$100	\$13,600.00		\$100	\$13,600.00	\$100	\$13,600.00	\$100		\$100	
Peer Review*	48	\$600.00	\$28,800.00	\$28,800.00	\$750	\$36,000.00	\$600	\$28,800.00		\$600	\$28,800.00	\$450	\$21,600.00	\$450		\$450	
E Bill*	2,958		\$0.00	\$0.00	\$1.25	\$3,697.00		\$0.00			\$0.00	\$1.00	\$2,958.00	\$2.00		\$2.00	
Nurse Case Management (hours)	242	\$95.00	\$23,000.00	\$23,000.00	\$90	\$21,780.00	\$95	\$23,000.00		\$95	\$23,000.00	\$100	\$24,200.00	\$75	\$18,150.00		
Conversion Fee (One time)	1		\$0.00	\$0.00		\$3,500.00		\$2,500.00			\$2,500.00		\$2,500.00				
TOTAL			\$118,842.00	\$119,165.00		\$127,712.00		\$117,900.00			\$153,900.00		\$164,358.00		\$588,075.00		N/A

***NOTE:** As per Mr. Dyer's email response to the question posed by the committee on how the \$50000 flat fee was calculated. His response was as follows:
Our flat annual fee is based on the loss run data and frequencies stated in the RFP. A "substantial" difference would be an increase or decrease of 15% from stated numbers in RFP. The actual claim counts would be utilized year 2 renewal to determine if an increase or

11-164, WORKERS' COMPENSATION INSURANCE

TPA EVALUATION

CRITERIA	TRISTARR	HEALTHSMART BENEFITS SOLUTION	CARLISLE INSURANCE	JJ COMPANIES	TEXAS POLITICAL SUBDIVISION	IAM INSURANCE
Coverage - 35%	33%	32%	33%	35%	33%	21%
Cost - 30%	24%	12%	3%	30%	17%	12%
Service - 20%	18%	18%	19%	20%	16%	12%
Professional/Financial Qualifications - 15%	15%	15%	15%	15%	15%	10%
TOTAL	90%	77%	69%	100%	81%	55%

EXCESS EVALUATION

CRITERIA	CAMERAN INVESTMENTS/DBA SHEPART WALTON KING INSURANCE	FROST INSURANCE	IAM INSURANCE	TEXAS SCHOOLS PROPERTY CASUALTY COOP
Coverage - 35%	25%	35%	17%	30%
Cost - 30%	20%	30%	3%	25%
Service - 20%	20%	20%	18%	18%
Professional/Financial Qualifications - 15%	15%	15%	15%	15%
TOTAL	80%	100%	53%	88%

COMMITTEE MEMBERS:

Dr. Rebecca Morrison, Sylvia D. Garcia, Rudy Zamora, Amaro Tijerina, Edna Mata, Lawrence Serna

TPA INSURANCE

EXHIBIT D-4

TRISTARR RISK MANAGEMENT		HEALTHSMART BENEFIT SOLUTIONS		CARLISLE INSURANCE
FEE STRUCTURE	Flat annual fee of \$50,000 year 1 for new losses and all open tail claims from prior self-insured policy years. The annual flat fee is based on the claim volume provided in Edinburg CISD's Request for Proposal. Should the actual claim counts substantially exceed the reported counts in RFP, TRISTAR and Edinburg CISD agree to negotiate in good faith a reasonable fee adjustment. 3.5% increase in year 2 & 3. Exceeds \$5,000 in payments; has less than 8 days of lost time 8 days or more of lost time; has issues before the TDI-DWC; has indemnity reserve; is disputed/controverted N/A N/A N/A N/A \$8.50 per bill-state fee schedule only or \$10 per bill, Network Contract Audit \$95/hour + expenses \$2,500 one-time fee \$95/hour N/A N/A \$95/hour	Pricing is based on estimated count of indemnity, medical, report-only claims, quarterly adjuster visits, excess carrier reporting, subro, mediation, Annual state filing, access to HCN, standard reporting N/A N/A N/A \$100 per pre-authorization \$123,000 \$123,000 \$100 per pre-authorization	Fee will be calculated based upon payroll, 1 st year - \$569,925	
Medical Only (Any medical treatment & RX. This is a one-time only fee)	N/A	N/A	N/A	
Indemnity (Temporary income benefit when taken off work. This is a one-time only fee)	N/A	W/O HCN \$575/claim over annual max of 190 W/HCN \$695/claim over annual max of 190	N/A	
Administrative Fees (Annual fee)	N/A	W/Network \$123,000	N/A	
Pre-Authorization Fees (Fees incurred for services other than initial visits. MRI's, x-rays, 2 nd opinion and other specialized medical care)	N/A	\$100 per pre-authorization	\$80 performed by registered nurse \$170, including nurse intake/review	
Medical/Hospital Bill Review (Every time a claim is reviewed for accuracy of billable charges)	\$8.50 per bill-state fee schedule only or \$10 per bill, Network Contract Audit			
Medical Peer Review	\$95/hour + expenses			
Conversion of Data Fee	\$2,500 one-time fee			
Loss Control Services	\$95/hour			
E-Bills Electronic Filing of Bills to State	N/A		\$2/bill for receipt	
Processing of Duplicate Bills Charge	N/A			
Nurse Care Management	\$95/hour		\$75/hour, \$60/hour telephonic	
B. Insurance Information	Company/Risk Pool			
Name of Company	TRISTR Risk Management	HealthSmart Benefit Solutions	Worker's Compensation Solutions/Safety	
Address of Company	5151 Flynn Parkway, STE 301, Corpus Christi, TX	222 West Las Colinas Boulevard, STE 400N, Irving, Clay Timmons, Regional Vice President	National Casualty Corp, 1004 Marble Heights Drive, Marble Falls, TX 78654	
Contact Person:	Jimmy Dyer	806-535-8966	Walker Trudeau	
Telephone Number	361-857-0115		830-693-2728	
Insurance Company:	N/A			
A.M. Best Rating/Size:	N/A			
Risk Pool:	N/A			
Financial Information:	N/A			
Year Founded:	1998			
			A/X Yes Yes	

EXHIBIT D-5

TRISTARR RISK MANAGEMENT		HEALTHSMART BENEFIT SOLUTIONS		9/1/2001	CARLISLE INSURANCE
CLAIM ADMINISTRATIVE SERVICES – SELF INSURED RETENTION					
A. Background Information:					
1. The District desires to receive proposals for a three year period on one of the following basis:	Year 1 - \$50,000, Year 2 - \$51,750, Year 3 - \$53,560 3.5% increase in years 2 & 3				
a. Fixed price for the three year period, or	Fixed for 3 years			Yes, rates guaranteed, fees will be calculated based upon payroll	
b. Two annual renewal adjustments determined by formula at the time the contract is awarded, or					
c. One year contract with two annual renewal options for rate and premiums deemed to be favorable to the District. Renewal rates are to be provided to District by June 1 (90 days prior to anniversary date).					
B. Questions:					
1. Please provide financial information about your firm.	Please see Exhibit C for our year 2009 audited and 2010 unaudited Financial Statements		HealthSmart will be pleased to provide specific financial information to the district upon being selected as a finalist.		See attached Tab Proposal Summary after page 20
2. Describe Claim Administration experience	11 Each client averages around 2,000 employees	8 13,000		84 39,000	
a. Number of Clients					
b. Number of Client Employees					
c. Other					
3. Provide three Texas client references (preferably school districts):	Name of Client: Weslaco ISD Contact Person: Michael De La Rosa, Risk Management Telephone Number: 956-696-6580 Number of Employees: 3,000 Name of Client: Donna ISD Contact Person: Jose Campos, Risk Manager Telephone Number: 956-681-2841 Number of Employees: 2,700 Name of Client: Brownsville ISD Contact Person: Kent Whitemore, Administrator Telephone Number: 956-698-0688 Number of Employees: 7,000	Name of Client: Phar-San Juan-Alamo ISD Contact Person: Alfredo Lugo, Risk Manager Telephone Number: 956-354-2023 Number of Employees: 4,900+ Name of Client: Edcouch-Elsa ISD Contact Person: Belinda Castillo, Risk Manager Telephone Number: 956-262-6000 Number of Employees: 700+ Name of Client: Good Shepherd Health Systems Contact Person: Beth Chrismer, VP Telephone Number: 903-315-1298 Number of Employees: 2,700+	Name of Client: Mission ISD Contact Person: Sylvia Cruz Telephone Number: 956-323-5545 Number of Employees: Name of Client: Floresville ISD Contact Person: Ken Barber Telephone Number: 830-393-5300 Number of Employees: Name of Client: San Angelo ISD Contact Person: Jeff Bright Telephone Number: 325-947-3700 Number of Employees:		

EXHIBIT

D-6

TRISTARR RISK MANAGEMENT

HEALTHSMART BENEFIT SOLUTIONS

CARLISLE INSURANCE

<p>4. Do you provide the following services within the terms of the contract and quoted fee? (If available for an additional fee, please indicate and list fee):</p> <p>a. Representation at all Benefit Review Conference b. Representation at Contested Case Hearings/Subrogation Expert c. Legal Representation at Benefit Review Conferences at Contested Case Hearing d. Does your firm select t the law firm or will the District have the ability to select the law firm of its choosing? e. Adjuster monthly visits with District f. Computer supported on-site claims g. Provide a dedicated adjuster h. Handle claim for the life of claim i. Provide for medical review where necessary. j. Prove medical managed care network k. Calculate medical provider discounts l. Large Case Management m. Provide Quarterly claims reports n. Banking Process o. Utilization Review – Inpatient/Outpatient p. Medical Director</p>	<p>a. No, at cost b. No, at cost c. No, at cost d. Edinburg CISD will select e. Yes, included f. Yes, included g. Yes, included h. No, Life of contract i. Yes, See Managed Card quote j. Yes, TDI-DWC Certified W/C Network, \$195/claim "504" District owned W/C Network \$150/claim k. Yes, See Managed Care quote l. Yes, See Managed Care quote m. Yes n. Included o. \$100 per initial precertification; thereafter \$85/hour p. I - \$200/hour, II - \$250/hour</p>	<p>a. Yes, Attorney fee + \$220 file setup b. Yes, \$125 + mileage & expenses c. Yes, at cost d. District has ability to select e. Yes, included f. Yes, included g. Yes, included h. Yes, \$575/active claim i. Yes, included j. Yes, included k. Yes, 28% of savings through a certified HCN only l. Yes, included m. Yes n. All costs at clients expense, District reconciles accounts o. N/A p. N/A</p>	<p>a. No fee for adjuster b. No fee for adjuster c. \$140/hour + expenses d. Mutual selection e. Local adjuster visits no chg f. Remote access – no charge g. Local adjuster in Harlingen h. Yes, \$400/yr after 2 yrs i. See Allocated Fees j. Network not currently used k. See Allocated Fees for audit fees l. \$75/hr field; \$60/hr telephonic m. N/A n. N/A o. N/A p. N/A</p>	<p>5. Briefly describe how your company sets reserve limits</p> <p>Reserves are set to reflect the complete financial exposure, taking into account statutory benefits allowed, diagnosis/prognosis, treatment required and legal status. Reserves are monitored monthly and adjusted as warranted by a change in condition/legal status. Reserves >\$15K must be documented and approved by management.</p> <p>On all new claims, initial reserves will be set within three days. As conditions or facts of the claim change, the reserves are re-evaluated and updated as necessary, but not less frequently than every three months. The experience level and oversight of claims staff provide the district with the best possible estimate of future liability of each claim. Accurate reserve setting is dependent upon accurate predictions of future medical care and indemnity payments.</p> <p>TRISTAR is extremely cognizant of the effect reserves have on the financial bottom line of our clients. Consequently, we establish reserves based on the merit of the claim and the information available at the time. Reserves are established at what we believe will ultimately be paid on the claim, not necessarily the maximum exposure. The initial reserve is established within five business days of receipt of the claim. Thereafter, reserves are reviewed at each diary or when significant information is received necessitating an adjustment to the reserves, whichever is first.</p>
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EXHIBIT D-7

TRISTAR RISK MANAGEMENT		HEALTHSMART BENEFIT SOLUTIONS		CARLISLE INSURANCE	
6. Estimate your claims per adjuster ratio	The average recommended caseload for a lost time (indemnity) adjuster is 150 claims. The average recommended caseload for a medical management adjusters 250, and a medical only adjuster is 350 claims. Supervisors and Claim Managers do not carry caseloads. Assignment of clerical staff is dependent both on the caseload and the client. Typically, one clerical support personnel is dedicated to assist two adjusters.	The average caseload is approximately 175-200 claims per adjuster.	On average, our adjusters maintain a caseload of 135-140 claims total (medical only and indemnity files). Because school district claims can be cyclical in nature, there are limited times when an adjust caseload may be as high as 150 files. Generally the Sr. adjuster maintains a load of approximately 80% indemnity files and 20% medical only files		
7. Where is the location of the office that would handle the District's claims?	Our proposal allows ECISD to select the office and staff designated to service your program. We recommend utilizing our Corpus Christi or San Antonio operations.	HealthSmart Benefit Solutions, 2002 W Loop 289, STE 108, Lubbock, TX 79407	Claims submitted to central Marble Falls office are handles locally from Harlingen adjuster		
8. Is there 24 hour claims service?	Yes, TRISTAR provides 24 hour claim service. We will provide key District staff with after-hours contact information.	No, we currently do not have 24 hour claims service. However, if the district has a strong desire for this service, we could begin study of the enhancement upon being selected as a finalist.	Answering service is monitored 24/7 after regular business hours		
9. Will the District be consulted on the disposition of all claims over \$5,000?	Yes, Edinburg CISD will be consulted on the disposition of all claims over \$5,000	Yes	We maintain constant communication with the client on all claims		
10. Will the District receive monthly claim reports (please provide sample reports)?	Yes, please see Exhibit B for Sample Monthly Claim Reports	The Open Claims, Severity, and Current Fund Year Claims reports are provided at no additional charge. Additionally, Indemnity Roll Reports, (TIBS & IIBS) and Statistical Reports will be provided on a monthly basis at no additional charge. Special custom reports can be created for an additional fee of %150 per hour.	Monthly detailed loss runs by campus; dept summary of losses and check logs are posted monthly (list of reports provided)		
11. Will the District receive expanded quarterly claim reports (please provide sample reports)?	Yes, as part of our set up process, we will review the numerous pre-programmed reports in our system. The District will have the opportunity to create the types of reports needed and frequency.	Yes, statistical reports and trending reports are provided quarterly.	Addit'l quarterly reports may be provided; prior year open claims detail is provided quarterly (list of reports provided)		
12. Are you in a Workers' Compensation Network and if so, please provide a detailed outline of your operations and the history of your Workers' Compensation Network? Please include number and types of physicians and health related services provided.	TRISTAR has access to strategic partners that offer a TDI-DWC certified workers' compensation network or will assist Edinburg CISD create and customize a District owned medical provider network. In 2005, the Texas State Legislators made changes to the Workers' Compensation statute through the passage of House Bill 7. A special provision in the bill, Section 504.053, grants political subdivisions the authority to establish a health care panel if they determine that a certified health care network is not "available or practical". Should the governing body make a determination that a certified network is not "available or practical," the entity may create their own health care panel to provide medical benefits to its injured employees. All employees would be required to seek medical treatment for injuries in the network except in the case of an emergency. TRISTAR Managed Care will work with our clients to contract with medical providers as part often creation of a 504 that meets all the legal	HealthSmart offers access to Certified Health Care Network (HCN) through our Bill Review Vendor Genex Services. The current state-wide HCN offering is certified in the following counties Hidalgo, Cameron and Willacy with an expanded HCN offering currently being modified to include Starr County as well. With our partner, we will work with the District to set up the HCN and ensure staff are educated on the requirements and responsibilities for the employer. Provider bills will be processed through HealthSmart's claims system and the Genex bill review system. Provider counts are as follows for the District's surrounding counties: Hidalgo: 87 Primary Treaters, 8 Hospitals and 165 Specialists; Cameron: 75 Primary Treaters, 6 Hospitals and 63 Specialists; Willacy: 5 Primary Treaters and 3 Specialists	WC Solutions is not presently participating in a Workers' Compensation Network		

EXHIBIT D-8

<p>requirements mandated under Texas law. TMC would propose four clients that a shared services agreement between the parties will create the most comprehensive method for the management of the Health Care panel and services requirements for those political entities who choose to create their own workers' compensation network. Please refer to Exhibit J for a proposal to develop a "504" Network on behalf of the District.</p>	<p>In the Rio Grande Valley, TRISTAR assisted the city of Edinburg with the creation of their "504" network by integrating the medical provider panel with cost containment services and claims management. TRISTAR provides support services including bill review audit and monitoring provider and employee compliance with the network guidelines.</p> <p>Since the creation of the network by City of Edinburg on October 1, 2010, the City has experienced a 30% reduction in per claim costs when compared to prior years.</p>	<p>Please HealthSmart does not currently have clients enrolled in the HCN; however, our partner has several years of HCN experience with governmental entities.</p>	<p>N/A</p>
<p>13. If not already provided please provide a list of government entities or related organizations enrolled in your network.</p>	<p>In the Rio Grande Valley, TRISTAR assisted the city of Edinburg with the creation of their "504" network by integrating the medical provider panel with cost containment services and claims management. TRISTAR provides support services including bill review audit and monitoring provider and employee compliance with the network guidelines.</p>	<p>Please HealthSmart does not currently have clients enrolled in the HCN; however, our partner has several years of HCN experience with governmental entities.</p>	<p>N/A</p>
<p>14. Please discuss any unique cost savings associated with your network.</p>	<p>Since the creation of the network by City of Edinburg on October 1, 2010, the City has experienced a 30% reduction in per claim costs when compared to prior years.</p>	<p>Through our partner, we offer the "HCN discount" for medical bill review. The standard pricing on the majority of the provider agreements are either fee schedule or at a set price; whichever is the lesser of the two. Our partner does not require triage on every case as some other networks require this on every case. It is left as an elective expense chosen by the employer. Also, there are additional preauthorization requirements that the standard ODG guidelines do not offer to help control utilization. Our partner does not allow chiropractors to be "treating providers" in our network in order to control patient care ultimately resulting in lower costs.</p>	<p>N/A</p>
<p>15. Please outline how the District would integrate your network into its current program (include transitional timelines).</p>	<p>Once approved by ECISD School Board, TRISTAR and our strategic partners will meet with District staff and to develop an action plan and a preferred provider listing. Our team will contact each provider details on the District's network guidelines and a negotiate fee schedule rates. Once the panel is finalized, we will work with District staff to notify all District employees of the network which include a provider directory and instructions on how to select a network provider.</p>	<p>Through our partner, Genex Services, HealthSmart will work with the District to complete the enrollment with the state and complete the HCN filings as necessary. The time frame to complete the transaction should occur within 60 days.</p>	<p>N/A</p>
<p>LOSS CONTROL SERVICES 16. Please provide the scope of services that your firm offers in the Loss Control Services.</p>	<p>TRISTAR'S Loss Control Department works closely with the examiner and the District to help identify potential areas of loss exposures to prevent injuries and accidents. TRISTAR typically arranges to visit the District's sites and interview the District staff regarding loss prevention programs, accident reporting, hazardous chemical programs, emergency plans, and accident investigation procedures. This will enable TRISTAR to obtain</p>	<p>Conduct on-site hazard inspections of facilities, Evaluation/Recommendation reports to Risk Management/Worker's Compensation, Conferences with appropriate personnel, Employee workplace safety training, Administrative/research time, Assistance with Accident Prevention Plan Program</p>	<p>See attached Loss Control Services under WCS Service Tab</p>

EXHIBIT D-9

TRISTARR RISK MANAGEMENT

HEALTHSMART BENEFIT SOLUTIONS

CARLISLE INSURANCE

more in depth information about the District's activities to allow us to propose additional programs or improvements to enhance the District's efforts. Services include the following: Perform "Initial Surveys" or "Risk Analysis" of operations, buildings and safety/loss control programs to identify existing hazards and weak areas of those programs. Provide a written report with recommendations and suggestions. Conduct evaluations of departments to work areas with frequent or high cost losses. Complete quarterly, customized "Claims Analysis Reports" to management, outlining current employee injury trends, and costs along with charts and graphs, provide periodic department specific loss reports to help establish or improve management accountability for employee safety and workers' compensation, provide employee and management safety training, assist with implementing or maintaining required Federal or State OSHA programs, conduct property and liability loss control surveys related to worker's compensation, conduct Ergonomic surveys of computer workstations and other types of work areas, conduct departmental or "tail gate" safety meetings, conduct workplace "Noise" surveys, Distribute periodic Loss Control Safety Newsletter for Managers and supervisors, provide access to TRISTAR'S safety & Health Resource materials and Safety Video Lending Library to enhance employee and management safety knowledge and supplement client safety programs.

See attached Loss Control Services under WCS Service Tab

17. Please describe typical recommendations your firm implements for clients like ECISD.

Typical services we implement include the items listed below: HealthSmart will be pleased to present detailed recommendations directly to the Edinburg CISD: Dedicated Claim Examiners, ISO claim search, Establishing Claim Reserves, Identifying and handling of subrogation, Austin Board Representation & Legislative Updates
We have included an edited resume for David Trevino in the Exhibits section below.

See attached Loss Control Services under WCS Service Tab

18. Provide resumes of loss control personnel that will be assigned to ECISD and what is there home-base and territory.

See exhibit A for Resumes of Miles Katayama and Jim Echavarrri

See attached bio's under Service Team tab

19. Will you provide loss control personnel dedicated specifically to ECISD and if so how many hours per month will they be dedicated to the account?

The hours will at the discretion of ECISD at a rate of \$95 per hour. TRISTAR will subcontract with District approval to a local safety consultant for onsite inspections and training.

See attached Loss Control Services under WCS Service Tab

EXHIBIT **A10**

CERTIFICATE OF INSURANCE COVERAGE	TRISTARR RISK MANAGEMENT	HEALTHSMART BENEFIT SOLUTIONS	CARLISLE INSURANCE
20. Please provide certificate of insurance coverage for the following: a. Professional Liability Insurance b. Employee Dishonesty/Crime Insurance NOTES:	Arthur J. Gallagher & Co. Ins. Broker of California, Inc. 505 North Brand Blvd, STE 600 Glendale, CA 91203-3944	LimerWest Ins. Services 222 Court St. Woodland, CA 95695	Insurica PO Box 25928 Oklahoma City, OK 73125 30 year contract, ending August 31, 2031 Fixed cost and Loss Fund rates are guaranteed for three (3) years. By 2011-2012 payroll estimates that are provided by district and will be adjusted, see Proposal for further details. Page 1.

EXHIBIT D-11

FEE STRUCTURE	OPTION 1 FLAT ANNUAL FEE								
Medical Only (Any medical treatment & RX. This is a one-time only fee)	Year 1 & 2 - \$53,442 Year 3 - \$55,045	OPTION 2 Year 1 & 2 - \$21,600 Year 3 - \$22,240 (based on 160 claims)	\$110.00/Claim (Life of Contract Handling) \$50/claim (Tail File (take over) Handling)						
Indemnity (Temporary income benefit when taken off work. This is a one-time only fee)	Year 1 & 2 - \$28,665 Year 3 - \$29,523 (based on 39 claims)	\$3,500 for all three years	\$605.00/Claim (Life of Contract Handling) \$185/claim (Tail File (take over) Handling)						
Administrative Fees (Annual fee)			\$2,500.00						
Pre-Authorization Fees (Fees incurred for services other than initial visits. MRI's, x-rays, 2 nd opinion and other specialized medical care)	<table border="1"> <tr> <td data-bbox="322 712 371 900">NURSE ONLY</td> <td data-bbox="322 712 371 900">PHYSICIAN</td> </tr> <tr> <td data-bbox="322 900 371 981">Year 1 & 2 - \$100/hr</td> <td data-bbox="322 900 371 981">Year 1 & 2 - \$160/hr</td> </tr> <tr> <td data-bbox="322 981 371 1061">Year 3 - \$103/hr</td> <td data-bbox="322 981 371 1061">Year 3 - 165/hr</td> </tr> </table>	NURSE ONLY	PHYSICIAN	Year 1 & 2 - \$100/hr	Year 1 & 2 - \$160/hr	Year 3 - \$103/hr	Year 3 - 165/hr		\$140.00/Review
NURSE ONLY	PHYSICIAN								
Year 1 & 2 - \$100/hr	Year 1 & 2 - \$160/hr								
Year 3 - \$103/hr	Year 3 - 165/hr								
Medical/Hospital Bill Review (Every time a claim is reviewed for accuracy of billable charges)	Year 1 & 2 - \$8.64/bill Year 3 - \$8.90/bill		\$8.50/Bill						
Medical Peer Review	Allocated to the claim file on a per case basis. Fee is based on Medical specialty & ranges from \$300 - \$600. JJ does not charge to coordinate fee.		\$750.00						
Conversion of Data Fee	No charge		\$3,500.00						
Loss Control Services	\$105/hour		\$125.00 / Hour						
E-Bills Electronic Filing of Bills to State	Included		\$1.25 / bill						
Processing of Duplicate Bills Charge	No charge		No charge						
Nurse Care Management	Telephonic/Field Year 1 & 2 - \$95/hour Year 3 - \$98/hour		\$90.00 / Hour						
	Additional Fees: Utilization Review (Nurse only) Year 1 & 2 - \$100/hr, Year 3 - \$103/hr, Utilization Review (Physician) Year 1 & 2 - \$160/hr, Year 3 - \$163/hr		Additional Fees: Record Only - \$35/input (life of contract handling), Subrogation Recoveries (only if recovery is made) - 23% of the net recovery						
B. Insurance Information	Company/Risk Pool								
Name of Company	JJ Specialty Services, Inc		Texas Political Subdivisions						
Address of Company	10535 Boyer Blvd, STE 100, Austin, TX 78758		15660 N. Dallas Pkwy #1175, Dallas, TX 75248						
Contact Person:	David P. Murray, CLU, CIC, Vice President,		Keith Alberts						
Telephone Number	812-427-2357		972-361-6303						
Insurance Company:	Yes ___ No ___								
A.M. Best Rating/Size:	Yes ___ No ___								
Risk Pool:	Yes ___ No ___								
Financial Information:	Yes ___ No ___								
Year Founded:	1985								

EXHIBIT

D-12

CLAIM ADMINISTRATIVE SERVICES – SELF INSURED RETENTION

A. Background Information:

1. The District desires to receive proposals for a three year period on one of the following basis:
 - a. Fixed price for the three year period, or
 - b. Two annual renewal adjustments determined by formula at the time the contract is awarded, or
 - c. One year contract with two annual renewal options for rate and premiums deemed to be favorable to the District. Renewal rates are to be provided to District by June 1 (90 days prior to anniversary date).

Yes – Fixed 3 year

Refer to Section 5 for JJ's Fee Schedule. We will be providing ECISD a fixed price for the three year period

B. Questions:

1. Please provide financial information about your firm.
2. Describe Claim Administration experience
 - a. Number of Clients
 - b. Number of Client Employees
 - c. Other
3. Provide three Texas client references (preferably school districts):

See RFP – pg. 51

31
155,000

Name of Client: Rio Grande City ISD
Contact Person: Arcadio Salinas
Telephone Number: 956-716-7659
Number of Employees: 1,980

Name of Client: Alief ISD
Contact Person: Raymond Brantley
Telephone Number: 281-498-3860
Number of Employees: 6,240

Name of Client: Spring ISD
Contact Person: John Brownlow
Telephone Number: 281-891-6326
Number of Employees: 5,300

Name of Client: Hidalgo County Irrigation District #2
Contact Person: Sonny Hinojosa
Telephone Number: 956-787-1422
Number of Employees: 40

Name of Client: Temple ISD
Contact Person: Jane Hays
Telephone Number: 361-572-5006
Number of Employees:

Name of Client: Galena Part ISD
Contact Person: Larry Helgeson
Telephone Number: 832-386-1218
Number of Employees:

Name of Client: Socorro ISD
Contact Person: Mark Vechione
Telephone Number: 915-937-0160
Number of Employees:

J1 COMPANIES

TEXAS POLITICAL SUBDIVISIONS

IAM INSURANCE

<p>4. Do you provide the following services within the terms of the contract and quoted fee? (If available for an additional fee, please indicate and list fee):</p> <p>a. Representation at all Benefit Review Conference</p> <p>b. Representation at Contested Case Hearings/Subrogation Expert</p> <p>c. Legal Representation at Benefit Review Conferences at Contested Case Hearing</p> <p>d. Does your firm select t the law firm or will the District have the ability to select the law firm of its choosing?</p> <p>e. Adjuster monthly visits with District</p> <p>f. Computer supported on-site claims</p> <p>g. Provide a dedicated adjuster</p> <p>h. Handle claim for the life of claim</p> <p>i. Provide for medical review where necessary.</p> <p>j. Prove medical managed care network</p> <p>k. Calculate medical provider discounts</p> <p>l. Large Case Management</p> <p>m. Provide Quarterly claims reports</p> <p>n. Banking Process</p> <p>o. Utilization Review – Inpatient/Outpatient</p> <p>p. Medical Director</p> <p>5. Briefly describe how your company sets reserve limits</p>	<p>a. No, Attorney rate per TDI-DWC Fee Schedule</p> <p>b. No, Attorney rate per TDI-DWC Fee Schedule</p> <p>c. No, Attorney rate per TDI-DWC Fee Schedule</p> <p>d. Yes</p> <p>e. Yes</p> <p>f. Yes</p> <p>g. Yes</p> <p>h. Yes, JI's pricing is for the life of the contract</p> <p>i. Yes</p> <p>j. Yes</p> <p>k. Yes</p> <p>l. Yes, \$95/hour</p> <p>m. Yes, at no cost</p> <p>n. No additional fee from TPA</p> <p>o. N/A</p> <p>p. N/A</p> <p>Reserves are established when the claim is initially set up in the claims system. The adjuster utilized the Official Disability Guidelines (ODG) and Medical Disability Advisory (MDA) to assist in the evaluation, as well as the JI Claims Procedures Reserve Guidelines. The goal is to establish the full liability of the claim and to avoid "stair stepping" throughout the life of the claim. However, the adjuster is required to review the reserves for adequacy on every 30-day diary review and, in the event of an unexpected change in medical or work status, to modify them accordingly. Each reserve change is documented in the electronic claim record with a reserve worksheet.</p>	<p>a. Usually Adjuster</p> <p>b. No, Attorney's rate per TDI-DWC Fee Schedule</p> <p>c.</p> <p>d. Yes, or School District can select</p> <p>e. Yes</p> <p>f. Yes</p> <p>g. Adjusters work in teams of 3 & 4 led by Veteran</p> <p>h. No, contract handling</p> <p>i.</p> <p>j. Offering access to prescreened & credentialed providers who have contracted to deliver medical services at discounted rates.</p> <p>k.</p> <p>l.</p> <p>m. Yes, at no cost</p> <p>n.</p> <p>o.</p> <p>p.</p> <p>Adjusters promptly set reserves equal to the probable ultimate exposure of each claim</p>	
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EXHIBIT D-14

1:3 or 4

<p>6. Estimate your claims per adjuster ratio</p>	<p>JJ's Texas indemnity adjusters typically handle 110 to 120 claims, with a maximum target of 125. Medical only adjusters typically carry 250 to 275 claims, with a target maximum of no more than 300. Supervisors are responsible for auditing and management of staff, and do not carry caseloads.</p>	
<p>7. Where is the location of the office that would handle the District's claims?</p>	<p>JJ's Houston office has services Edingurg CISD for the past three years and will continue to do so. JJ's Houston office is located at 509 N Sam Houston Pkwy East, STE 500, Houston, TX 77060. JJ's bill review functions are centralized in our Austin Headquarters, as are our Medical Management units.</p>	
<p>8. Is there 24 hour claims service?</p>	<p>JJ Risk Online currently allows the District to submit claims electronically 24 hours per day, 7 days per week. The First Report of Injury (DWC-1) as well as a Wage Statement (DWC-3sd) and Supplemental Report of Injury (DWC-6) are available for online reporting. These documents are imported into the claims system several times per day. JJ also offers the ability to interface with the District's payroll system, which auto-populates demographics of the employee in the JJ Risk Online claim system. Once this process is in place, the method of look up for an employee will include either the SSN or the First and Last name of the employee. When an employee is identified, an automatic lookup is performed and the data then populates the DWC form for all fields that are present in the payroll data file. The payroll file will be updated on a scheduled basis approved by the District and sent to a secured JJ FTP site. We will be happy to discuss the payroll interface in more detail.</p>	
<p>9. Will the District be consulted on the disposition of all claims over \$5,000?</p>	<p>Yes, as the current TPA, JJ's claim staff is in constant communication with the District staff on all claims.</p>	
<p>10. Will the District receive monthly claim reports (please provide sample reports)?</p>	<p>Yes, as the current claims administrator, JJ currently provides the District with the following reports each month: Open claim report – a report of all open claims, New open claims – a report of all claims that were reported in the prior month, Large claim report – a report of all claims with over \$50,000 in total incurred, Report by location – this report is all claims that were reported by location from September through the end of the prior month, Summary report – a report of total paid medical, indemnity, legal, allocated expense and number of claims by fiscal year</p>	

<p>11. Will the District receive expanded quarterly claim reports (please provide sample reports)?</p>	<p>Yes, the District currently receives the following reports every quarter: Number of injuries and total incurred by campus as a percentage of total number of claims and total paid, total incurred by department as a percentage of total number of claims and total paid, cause of injury as a percentage of total number of claims and total paid, number of claims by claim type, average cost of claim by claim type, top 5 cause of injury, top 5 nature of injury, top 5 injuries by body part, cost of claims by the day of week, summary of injuries by body part. In addition, JJ provides quarterly updated loss information to the Excess Carrier and Frost Insurance. See Exhibit 3 for sample reports</p>	<p>Yes</p>	
<p>12. Are you in a Workers' Compensation Network and if so, please provide a detailed outline of your operations and the history of your Workers' Compensation Network? Please include number and types of physicians and health related services provided.</p>	<p>Yes, JJ has selected Majoris as our certified Worker's Compensation Health Care Network.</p>		
<p>13. If not already provided please provide a list of government entities or related organizations enrolled in your network.</p>	<p>Through its parent and sister companies, Majoris has a long standing history (over 20 years) of providing network services to government agencies, self-insured clients, and national carriers and special districts. Their list of clients consists of but is not limited to: SAIF Corporation, Montana State Fund, Jackson County, Safeway, Marriot Claims Services Empire Pacific, Special Districts. A complete list is available upon request.</p>		
<p>14. Please discuss any unique cost savings associated with your network.</p>	<p>We anticipate insurers will see cost savings through decreased utilization. Majoris carefully screens their providers before admission to the network, and continues to work with the self-insured client and its claims administrator to monitor trends of medical overutilization or authorization of excess time loss. In addition, Majoris has the resources and skills necessary to negotiate discounts for "bid ticket" out of network items that are not subject to the standard network contracts.</p>		
<p>15. Please outline how the District would integrate your network into its current program (include transitional timelines).</p>	<p>We will recommend a September 1, 2011 effective date for the network. TDI requires that all employees sign an acknowledgement letter and are informed of a Certified Network through the District. The acknowledgement letter in the month of July. Acknowledgement letters will be sent to each employee the first week of August. Employees will be required to return the signed letter no later than August 26, 2011. Majoris will be responsible for notifying and educating the providers that Edinburg CISD is participating in their network.</p>		<p>My agency would manage and implement a 504 network</p>

EXHIBIT D-16

LOSS CONTROL SERVICES	JI COMPANIES	TEXAS POLITICAL SUBDIVISIONS	IAM INSURANCE
<p>16. Please provide the scope of services that your firm offers in the Loss Control Services.</p>	<p>Jl proposes to develop a loss prevention plan of service for Edinburg CISD. The purpose is to reduce occupational injuries, return injured workers back to work, and help ensure a safe environment for students, staff, and visitors. The loss prevention plan will focus on specific activities and areas of the District's operation with the greatest impact for producing results. As an initial service, Jl will provide a safety survey of a facility (District's choice) to address any safety exposures or concerns. The loss prevention plan and survey will serve as initial assessment to provide an overview of priorities. This initial service will be provided at no charge in order to develop a discussion of the loss prevention needs of the District. The focus of Jl loss prevention activities will be on planning and organizing for a more effective long-term program. Following are brief descriptions of services that Jl can provide for the District: Loss information analyses and reporting, Safety program, Safety training, Risk management/Safety committee, Survey of facilities and operations, Job analyses and descriptions, Risk management assessment</p>		<p>My agency works closely with the TPA and with the providers in the negotiated and conflatied network</p>
<p>17. Please describe typical recommendations your firm implements for clients like ECISD.</p>	<p>Every client is different and a solution that fits one client may not necessarily be a good fit for all. Jl's approach is to address the specific needs of the District. Jl's past experience in developing recommendations for a new client has included the following activities: Detailed review and analysis of claims history for the past three to five years, which will provide a good starting point to understand where the District's claims are coming from. This is helpful in establishing a priority list. Safety surveys are an important tool used as a second set of eyes and ears to the risk management staff. The Loss Control Consultant will conduct an on-site safety survey to determine areas where accidents have occurred or have the potential to occur. Surveys of the District's facilities and operations include a physical inspection for compliance with life safety codes and other safety standards. Once identified, recommendations in identifying hazardous conditions and work practices requiring corrective action will be communicated in writing. Recommendations include suggested times for abatement, depending on the severity of the hazard. Based on the detailed analysis and safety surveys, Jl's Loss Control Consultants will make suggestions on how the best address the priorities. These</p>		<p>We contract with the providers at a negotiated rate and monitor them very closely.</p>

JJ COMPANIES

TEXAS POLITICAL SUBDIVISIONS

IAM INSURANCE

activities may include training and program development that include program or policy development. Training programs presented will address exposures that are currently contributing to a frequency or severity problem. Prior to the training session, the area in questions and/or source of potential loss, are visited and reviewed to ensure that the program is accurate as it relates to the operation(s) to the training is meant to address. Loss Control Consultants may be asked to perform specific consultation or program development for a particular safety matters. This may require the Loss Control Consultant to research federal, state or other related regulations and provide guidance to District staff. The District staff may also contact the Loss Control Consultant to develop safety programs and/or policies. Program development includes the research on a specific issue to develop a safety program, process or policy. In addition, the Loss Control Consultant may meet with the district's safety committees, safety officers, managers, and other district staff to provide safety-related consultation in such areas as accident investigation, and to discuss loss trends and safety program needs.

18. Provide resumes of loss control personnel that will be assigned to ECISD and what is there home-base and territory.

JJ is proud to offer the expertise of our Loss Control professional staff to help augment the District's safety efforts. Following are brief descriptions of their special experience and training. Joe Salazar has been a Loss Control Consultant with JJ companies for over four years, and brings over twelve years of experience in the areas of technical management, and safety. Joe's home base is San Antonio and his territory is San Antonio and south Texas. Joe's safety-related experience includes organizational, environmental, facility/equipment and fleet safety management. Other areas of experience include workers' compensation, injury management, human resources, plant engineering and facility management. Joe is proficient in Spanish and can offer safety training in Spanish. Joe holds the OSHA Certified Safety and Health Official (CSHO) designation. Janina Flores is JJ's Loss Control Program Manager since 2005, and has over 16 years of experience in the insurance and risk management field. Janina's home-base is Austin and manages the loss control services. She began her career at USAS Insurance Company, and later worked at Capital Metro Transportation Authority, where she developed an innovative

All of South Texas

<p>19. Will you provide loss control personnel dedicated specifically to ECISD and if so how many hours per month will they be dedicated to the account?</p>	<p>Return-To-Work program, which resulted in reducing workers' compensation costs over 50% in two years. As the Safety/Loss Prevention Manager at the City of San Marcos, she was responsible for the management and administration of the City's risk management and safety programs. Janina later accepted the Occupational Health and Safety Manager position at the City of Fort Worth, where she was responsible for preparing and managing the workers compensation and safety budget for 5,700 employees. She holds a BA in Business Administration from the University of North Texas and MBA from Texas State University. In addition, Janina holds a Certified Public Manager (CPM) certification and maintains a workers' compensation insurance adjuster license.</p>	<p>Yes will provide loss control</p>	<p>This will be determined by the need the District has.</p>
<p>CERTIFICATE OF INSURANCE COVERAGE</p> <p>20. Please provide certificate of insurance coverage for the following: a. Professional Liability Insurance b. Employee Dishonesty/Crime Insurance</p> <p>NOTES:</p>	<p>Joe Salazar will be the Primary Loss Control Consultant working with ECISD in enhancing its current safety program. As indicated earlier, an initial safety assessment will be done to identify any safety exposures or concerns. This initial service will be provided at no charge in order to develop a discussion of the loss prevention needs of the District. From this initial assessment, a loss prevention plan will be developed to provide an overview of priorities. This plan, developed with the help of ECISD staff, will identify goals and time commitments.</p>	<p>Insurance Certificates Navigators 433 California St, STE 300 San Francisco, CA 94104</p>	<p>Included</p>
<p>NOTES:</p>	<p>Additional Services: Independent Medical Exams – set up fees; actual examination per medical fee guidelines Pharmacy RX program – TPA included Southwest Index Bureau – \$7.55 per filing on current rate (ALAE – pass through, JJ does not charge any additional fees) – JJ has developed criteria for submitting claims to the index bureau based on claim type and severity Medicare Secondary Reporting (SCHIP) – included 1305 Network provided through Majoris- \$20 per open claim per month Safety_ENG/Loss Control Svcs - \$105/hour</p>	<p>\$36,000 flat fee for year for networking</p>	

JI COMPANIES	TEXAS POLITICAL SUBDIVISIONS	IAM INSURANCE
<p>RMIS system & services -- included</p> <p>Field Services/Investigation - \$75/hour ALAE</p> <p>Litigation Management -- TPA included</p> <p>Photocopying, phone charges -- included</p> <p>Preparation of 1099's -- included</p> <p>Generating of Reports -- included</p> <p>Online connectivity (License fees, system maintenance, training, installation) -- included</p> <p>Surveillance Services - \$75/hour + travel & expenses</p> <p>Concurrent/Retrospective Review (if different) - \$75/hour</p>		

EXCESS INSURANCE & NETWORKS

CAMERON INVESTMENT CO INC DBA SHEPARD WALTON KING INS		FROST INSURANCE AGENCY		IAM INSURANCE AGENCY		TEXAS SCHOOLS PROPERTY CASUALTY COOPERATIVE	
FEE STRUCTURE							
Medical Only (Any medical treatment & RX. This is a one-time only fee)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Indemnity (Temporary income benefit when taken off work. This is a one-time only fee)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Administrative Fees (Annual fee)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pre-Authorization Fees (Fees incurred for services other than initial visits. MRI's, x-rays, 2 nd opinion and other specialized medical care)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Medical/Hospital Bill Review (Every time a claim is reviewed for accuracy of billable charges)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Medical Peer Review	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Conversion of Data Fee	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Loss Control Services	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E-Bills Electronic Filing of Bills to State	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Processing of Duplicate Bills Charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Nurse Care Management	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insurance Company/Risk Pool Information							
Name of Company	National Interstate Insurance Company		Safety National Casualty Corporation		New York Marine & General Ins. Co		
Address of Company	c/o Breckenridge Ins., 3870 S. Lindbergh Blvd, STE 100, St. Louis, MO 63127						
Contact Person:	Vernon Southerland						
Telephone Number	314-725-8394						
Insurance Company:	Yes	No	Yes	No	Yes	No	
A.M. Best Rating/Size:	A/X		A		A		
Risk Pool:	No		No		No		
Financial Information:	No						
Year Founded:							
Quotation - Specific & Aggregate							
1. Self Insured Retention							
		Per Occurrence		Annual Premium		Aggregate Limit	
		\$150,000		N/A			
		\$200,000		N/A			
		\$250,000		\$180,570		None	
		\$300,000		\$159,914			
		Raul Cabaza III - Vice-President		801 N Main / P O Box 1630		McAllen TX 78501	
		Tom Ellison - Account Executive		3611 Paesonos PKWY, STE 100		San Antonio, TX 78231	
		Midlands Management Corporation		Michael Corcoran		PO Box 22778	
		Oklahoma City, OK 73123					
		Per Occurrence		Annual Premium		Aggregate Limit	
		\$150,000		N/A			
		\$200,000		N/A			
		\$300,000		\$338,468		Nil	
		Steve Neece		Javier Farias		McAllen, TX	
		PO Box 161568					
		Austin, TX 78716					
		Per Occurrence		Annual Premium		Aggregate Limit	
		\$150,000		\$189,569		\$3,407,971	
		\$200,000		N/A		N/A	
		\$250,000		\$139,151		\$3,407,971	

EXHIBIT D-22

CAMERON INVESTMENT CO INC DBA SHEPARD WALTON KING INS	FROST INSURANCE AGENCY	IAM INSURANCE AGENCY	TEXAS SCHOOLS PROPERTY CASUALTY COOPERATIVE
2. Explain formula for calculation of annual premium for (a) first year, (b) second year, (c) third year	Proposal for annual policy only. Policy is non-auditable.	A. Specific plus aggregate coverage option: 1 st year - 5% of audited manual premium, 2 nd year - 5% of audited manual premium if 2 year option is selected (negotiable if 1 year option is selected), 3 rd year - negotiable B. Specific coverage only option (no aggregate coverage): 1 st year - .05 per \$100 audited payroll, 2 nd year - .05 per \$100 if 2 year option is selected (negotiable if 1 year option is selected), 3 rd year - negotiable See Quote Options	See calculation worksheet in RFP with noted credits and factors adjusted for payroll
3. Explain formula for calculation of annual aggregate excess limit for (a) first year, (b) second year, (c) third year	Non applicable - aggregate excess insurance limit not requested	See Claims reporting section of the specimen policy	See calculation worksheet in RFP with noted credits and factors adjusted for payroll
4. Explain procedure & documentation required for Specific Excess recovery	A claim involving the loss of a limb, eye, paralysis and death must be reported on occurrence. All claims over \$50,000 should be reported by the TPA to you and the excess insurance company	See claims reporting section of the specimen policy	TSPCC will work closely with the district TPA to monitor claims provided documentation to claim recovery
5. Explain procedure & documentation required for Aggregate Excess recovery	No coverage limit was requested. Procedure would be similar to #4 above	See claims reporting section of the specimen policy	N/A
6. Explain any special services/features that are included in the proposal	1. Identify departments with loss problems, suggest loss control services, 2. At 9 months prepare report detailing loss history by department and employee as well as coordination of TPA claim review. 3. Facilitate reporting of excess claims meeting criteria stated in #4.	A. See carrier services in section III B. See agency services in section IV	TSPCC provides individualized services to member districts with local Texas based staffing including Austin, Dallas and the Valley. Our staff can assist with loss prevention monitoring of claim administration for efficiency and make recommendations to assist the district.
CLAIM ADMINISTRATIVE SERVICES - SELF INSURED RETENTION			
A. Background Information:			
1. The District desires to receive proposals for a three year period on one of the following basis:			
a. Fixed price for the three year period, or			
b. Two annual renewal adjustments determined by formula at the time the contract is awarded, or			
c. One year contract with two annual renewal options for rate and premiums deemed to be favorable to the District. Renewal rates are to be provided to District by June 1 (90 days prior to anniversary date).			
B. Questions:			
1. Please provide financial information about your firm.			

EXHIBIT **D** **23**

CAMERON INVESTMENT CO INC DBA SHEPARD WALTON KING INS	FROST INSURANCE AGENCY	IAM INSURANCE AGENCY	TEXAS SCHOOLS PROPERTY CASUALTY COOPERATIVE
<p>2. Describe Claim Administration experience</p> <p>a. Number of Clients</p> <p>b. Number of Client Employees</p> <p>c. Other</p> <p>3. Provide three Texas client references (preferably school districts):</p>	<p>Name of Client:</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p> <p>Name of Client:</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p> <p>Name of Client:</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p>	<p>Name of Client: City of Edinburg</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p> <p>Name of Client:</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p> <p>Name of Client:</p> <p>Contact Person:</p> <p>Telephone Number:</p> <p>Number of Employees:</p>	<p>Name of Client: McAllen ISD</p> <p>Contact Person: Andres Silva</p> <p>Telephone Number: 956-618-6000</p> <p>Number of Employees:</p> <p>Name of Client: Sharyland ISD</p> <p>Contact Person: Mark Dougherty</p> <p>Telephone Number: 956-580-5200</p> <p>Number of Employees:</p> <p>Name of Client: Laredo ISD</p> <p>Contact Person: Naomi Velarde</p> <p>Telephone Number: 956-795-3378</p> <p>Number of Employees:</p>
<p>4. Do you provide the following services within the terms of the contract and quoted fee? (if available for an additional fee, please indicate and list fee):</p> <p>a. Representation at all Benefit Review Conference</p> <p>b. Representation at Contested Case Hearings/Subrogation Expert</p> <p>c. Legal Representation at Benefit Review Conferences at Contested Case Hearing</p> <p>d. Does your firm select the law firm or will the District have the ability to select the law firm of its choosing?</p> <p>e. Adjuster monthly visits with District</p> <p>f. Computer supported on-site claims</p> <p>g. Provide a dedicated adjuster</p> <p>h. Handle claim for the life of claim</p> <p>i. Provide for medical review where necessary.</p> <p>j. Prove medical managed care network</p> <p>k. Calculate medical provider discounts</p> <p>l. Large Case Management</p> <p>m. Provide Quarterly claims reports</p> <p>n. Banking Process</p> <p>o. Utilization Review – Inpatient/Outpatient</p> <p>p. Medical Director</p>			

EXHIBIT D-24

CAMERON INVESTMENT CO INC DBA SHEPARD WALTON KING INS	FROST INSURANCE AGENCY	IAM INSURANCE AGENCY	TEXAS SCHOOLS PROPERTY CASUALTY COOPERATIVE
5. Briefly describe how your company sets reserve limits			
6. Estimate your claims per adjuster ratio			
7. Where is the location of the office that would handle the District's claims?			
8. Is there 24 hour claims service?			
9. Will the District be consulted on the disposition of all claims over \$5,000?			
10. Will the District receive monthly claim reports (please provide sample reports)?			
11. Will the District receive expanded quarterly claim reports (please provide sample reports)?			
12. Are you in a Workers' Compensation Network and if so, please provide a detailed outline of your operations and the history of your Workers' Compensation Network? Please include number and types of physicians and health related services provided.			
13. If not already provided please provide a list of government entities or related organizations enrolled in your network.			
14. Please discuss any unique cost savings associated with your network.			
15. Please outline how the District would integrate your network into its current program (include transitional timelines).			
LOSS CONTROL SERVICES			
16. Please provide the scope of services that your firm offers in the Loss Control Services.		My agency would manage and implement a 504 network	
17. Please describe typical recommendations your firm implements for clients like ECISD.		My agency works closely with the TPA and with the providers in the negotiated and conflated network We contract with the providers at a negotiated rate and monitor them very closely.	
18. Provide resumes of loss control personnel that will be assigned to ECISD and what is their home-base and territory.		All of South Texas	
19. Will you provide loss control personnel dedicated specifically to ECISD and if so how many hours per month will they be dedicated to the account?		This will be determined by the need the District has.	
CERTIFICATE OF INSURANCE COVERAGE			
20. Please provide certificate of insurance coverage for the following: a. Professional Liability Insurance b. Employee Dishonesty/Crime Insurance	Not included, upon request	Included	Included

EXHIBIT D-25

NOTES:	CAMERON INVESTMENT CO INC DBA SHEPARD WALTON KING INS	FROST INSURANCE AGENCY	IAM INSURANCE AGENCY	TEXAS SCHOOLS PROPERTY CASUALTY COOPERATIVE
	TDI License issued to a company (exp 11/2011) Certified of Liability is issued to Shepard Walton King Group		\$36,000 flat fee for the year to manage and implement 504 network TRISTAR'S TPA'S fees in care of: Ismael A. Martinez IAM Ins. Agency 2101 Remington Ave, STE E Edinburg, TX 78539	

EXHIBIT D-26

**THE KLEMENT AGENCY/
MULTI LINE AGENCY**

<p>4. Explain procedure & documentation required for Specific Excess recovery</p> <p>5. Explain procedure & documentation required for Aggregate Excess recovery</p> <p>6. Explain any special services/features that are included in the proposal</p>	
<p>CLAIM ADMINISTRATIVE SERVICES – SELF INSURED RETENTION</p>	
<p>A. Background Information:</p>	
<p>1. The District desires to receive proposals for a three year period on one of the following basis:</p>	
<p>a. Fixed price for the three year period, or</p> <p>b. Two annual renewal adjustments determined by formula at the time the contract is awarded, or</p> <p>c. One year contract with two annual renewal options for rate and premiums deemed to be favorable to the District. Renewal rates are to be provided to District by June 1 (90 days prior to anniversary date).</p>	
<p>B. Questions:</p>	
<p>1. Please provide financial information about your firm.</p>	
<p>2. Describe Claim Administration experience</p> <p>a. Number of Clients</p> <p>b. Number of Client Employees</p> <p>c. Other</p>	
<p>3. Provide three Texas client references (preferably school districts):</p>	<p>Name of Client: Contact Person: Telephone Number: Number of Employees:</p> <p>Name of Client: Contact Person: Telephone Number: Number of Employees:</p> <p>Name of Client: Contact Person: Telephone Number: Number of Employees:</p>

EXHIBIT D-28

**THE KLEMENT AGENCY/
MULTI LINE AGENCY**

<p>4. Do you provide the following services within the terms of the contract and quoted fee? (If available for an additional fee, please indicate and list fee):</p> <ul style="list-style-type: none"> a. Representation at all Benefit Review Conference b. Representation at Contested Case Hearings/Subrogation Expert c. Legal Representation at Benefit Review Conferences at Contested Case Hearing d. Does your firm select the law firm or will the District have the ability to select the law firm of its choosing? e. Adjuster monthly visits with District f. Computer supported on-site claims g. Provide a dedicated adjuster h. Handle claim for the life of claim i. Provide for medical review where necessary. j. Prove medical managed care network <p>k. Calculate medical provider discounts</p> <ul style="list-style-type: none"> l. Large Case Management m. Provide Quarterly claims reports n. Banking Process <p>o. Utilization Review – Inpatient/Outpatient</p> <p>p. Medical Director</p>	
<p>5. Briefly describe how your company sets reserve limits</p>	
<p>6. Estimate your claims per adjuster ratio</p>	
<p>7. Where is the location of the office that would handle the District's claims?</p>	
<p>8. Is there 24 hour claims service?</p>	
<p>9. Will the District be consulted on the disposition of all claims over \$5,000?</p>	
<p>10. Will the District receive monthly claim reports (please provide sample reports)?</p>	
<p>11. Will the District receive expanded quarterly claim reports (please provide sample reports)?</p>	

EXHIBIT

D-29

**THE KLEMENT AGENCY/
MULTI LINE AGENCY**

<p>12. Are you in a Workers' Compensation Network and if so, please provide a detailed outline of your operations and the history of your Workers' Compensation Network? Please include number and types of physicians and health related services provided.</p>	
<p>13. If not already provided please provide a list of government entities or related organizations enrolled in your network.</p>	<p>We have set up a very successful network under labor code title 5 section 504 for the City of Edinburg</p>
<p>14. Please discuss any unique cost savings associated with your network.</p>	<p>ECISD would pick & choose the doctors in the network. ECISD can terminate doctors in network within 30 days' notice</p>
<p>15. Please outline how the District would integrate your network into its current program (include transitional timelines).</p>	<p>We need approximately 30 days to set up network and notify employees, employees with prior injury, not subject to network, no back dating of network.</p>
<p>LOSS CONTROL SERVICES</p>	
<p>16. Please provide the scope of services that your firm offers in the Loss Control Services.</p>	<p>We partner with Anchor Risk Managers - Fortune 500 Risk Manager Bill Pro0es. Qtrly review, Physical Inspection & Review Loss Control - fee is \$2,500/year</p>
<p>17. Please describe typical recommendations your firm implements for clients like ECISD.</p>	<p>We look at where claims are coming from and try to present and educate same event taking place.</p>
<p>18. Provide resumes of loss control personnel that will be assigned to ECISD and what is there home-base and territory.</p>	<p>N/A</p>
<p>19. Will you provide loss control personnel dedicated specifically to ECISD and if so how many hours per month will they be dedicated to the account?</p>	<p>Only if contracted with Anchor Risk</p>
<p>CERTIFICATE OF INSURANCE COVERAGE</p>	
<p>20. Please provide certificate of insurance coverage for the following: a. Professional Liability Insurance b. Employee Dishonesty/Crime Insurance</p>	

**THE KLEMENT AGENCY/
MULTI LINE AGENCY**

Notes:

504 Plan Only

The cost is \$150.00 per claim. Utilizing your data supplied in the RFP, we would estimate an average of 175 claims for next year. \$26,250.00 for the year to have your own network. Our network can be implemented with any Third Party Administrator (TPA) or Excess Carrier.

No School Districts Served

Loss Control Services Limited to physical inspections & review for \$2,500 annually & only through a third party (Anchor Risk)

District needs to notify all employees of network setup

No online management portal

Fees are guaranteed for 3 years

Will work with a local group – MultiLine Agency (McAllen)

Requires an Agent of Record/Recommending Tri Star Risk Management for TPA services

APPROVAL OF RFP 11-195, CLOSED CIRCUIT TELEVISION "CCTV" FOR B.L. GARZA MIDDLE SCHOOL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the RFP for Closed Circuit Television "CCTV" for B.L. Garza as requested by the Maintenance and Facilities Department as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed RFP's for Closed Circuit Television "CCTV" for B.L. Garza Middle School. The opening of the RFP was held at the Business Office Building on June 27, 2011 at 3:30 P.M., where five (5) proposals were received, opened, and read aloud. This RFP is to replace 32 cameras and DVR's at B.L. Garza that are not working. For security purposes, cameras must be fully operational. This item was budgeted in capital outlay and Board approved.

User Department

This item was requested by Mr. Robert J. Saenz, Director of Maintenance and Facilities.

Budgetary Information

Estimated Award Recommendation \$70,712.12

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6629-00-936-199000	Bldg Purch Const Improve	397,118.00	175,755.39	159,632.42	61,730.19
	TOTAL	397,118.00	175,755.39	159,632.42	61,730.19 *

* Budget revision in progress

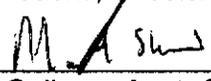
Resource Personnel

Dr. René Gutiérrez	Dr. Rebecca Morrison	Mario H. Salinas
Sylvia D. Garcia	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		

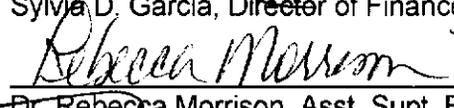
Board Policy Reference

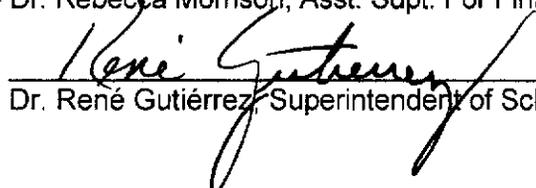
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Robert J. Saenz, Director of Maintenance and Facilities

Approved by: 
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

Notes for RFP Tabulation
RFP 11-194, Intercom System for B.L. Garza Middle School
July 26, 2011

1. **USER DEPARTMENT:** This RFP was requested by the Maintenance and Facilities Department. Mr. Robert J. Saenz will be present to answer any questions regarding this RFP.
2. **TYPE OF RFP:** This is a one time purchase.
3. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare purchase order(s) after the Board of Trustee approval.
4. **BID AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Superior Alarms 600 Ash Avenue McAllen, TX 78501 Contact: Alan Yoder PH: 956-682-6005 FAX: 956-213-1179	\$70,712.12
TOTAL AWARD RECOMMENDATION	\$70,712.12

EXHIBIT E

EXHIBIT _____

TABULATION OF RFP 11-195

CLOSED CIRCUIT TELEVISION "CCTV" FOR B.L. GARZA MIDDLE SCHOOL

DESCRIPTION	SUPERIOR ALARMS	AL3 ENTERPRISES	PROTECH SECURITY SYSTEMS	SECURITY INTERNATIONAL	ALL AMERICAN SECURITY
B.L. Garza Middle School Security & Camera System	70,712.12	73,000.00	89,500.00	99,950.00	81,425.00
	AWARD RECOMMENDATION				

11-195, CLOSED CIRCUIT TELEVISION "CCTV"

9721
A E C INDUSTRIES INC.
6210 BARREDA CIRCLE
EDINBURG, TX 78541

5658 74-2867578
ABSOLUTE SERVICES
2005 INDUSTRIAL DRIVE
MCALLEN, TX 78504

7905 1-34-2040451-2
AISYS CONSULTING, LLC
1217 E. HACKBERRY AVENUE
MCALLEN, TX 78501

7391 74-2967307
ALL AMERICAN SECURITY L.L.C.
1016 SOUTH CLOSNER
EDINBURG, TX 78504

9495
AMERICAN SURVEILLANCE CO
55 GALONSKY ST
BROWNSVILLE, TX 78521

772 1-74-2201352
ARGUS SECURITY SYSTEMS INC
314 ASH AVENUE
MCALLEN, TX 78501

9629
C3 PROTECTION, LLC
38201 FM 1774, SUITE M4
MAGNOLIA, TX 77355

434 1-74-16756785
CIRCLE INDUSTRIES INC
815 WEST TYLER
HARLINGEN, TX 78550

4064 74-2603360
CONTRACT SERVICES CO.
1405 E. SPRAGUE
EDINBURG, TX 78539

6921 06-0961848
CSC COMMUNICATION SUPPLY CORP
1201 BUSINESS PARK DRIVE
MISSION, TX 78572

8029 81-1662124
GOLDEN EAGLE TECHNOLOGIES LLC
1208 E. VIOLET AVE
MCALLEN, TX 78504

435 74-1445511
LODICO ELECTRONICS
218 SOUTH 12TH STREET
EDINBURG, TX 78539

5384 466-49-2742
PROTECH SECURITY SYSTEMS
4525 N. WESTGATE DR
WESLACO, TX 78596

2491 1-74-215-8485
SECURITY INTERNATIONAL
P O BOX 3323
11500 NORTH 10TH STREET
MCALLEN, TX 78502-3323

8983 74-3010216
STARR TELECOMMUNICATIONS, ETC
304 W. VETERANS BLVD.
PALMVIEW, TX 78572

759 74-2420252
SUPERIOR ALARMS
600 ASH AVENUE
P.O. DRAWER 3097
MCALLEN, TX 78501

6504 74-2781427
T & C SERVICES, L.L.P.
885 S. SAM HOUSTON BLVD.
SAN BENITO, TX 78586

9827
TELE-PRO COMMUNICATIONS
3315 NORTH WARE RD.
MCALLEN, TX 78501

6501 20-0712107
TURNKEY COMMUNICATIONS
4220 N. BICENTENNIAL DRIVE
SUITE D
MCALLEN, TX 78504

98 74-2545600-2
WILLIS COMMUNICATIONS INC
943 NORTH EXPRESSWAY
#15-9 112
BROWNSVILLE, TX 78520

Vendors Printed: 20

APPROVAL OF THE ECISD 2011-2012 "PROFESSIONAL DEVELOPMENT APPRAISAL SYSTEM (PDAS) CALENDAR

Superintendent's Recommendation:

That the Board of Trustees approve the ECISD 2011-2012 Professional Development Appraisal System (PDAS) Calendar (see attachment).

Rationale: Attached is a proposed 2011-2012 PDAS Calendar. In accordance to state statute a calendar shall be adopted and distributed to teachers annually. New Teacher PDAS Orientation will be completed August 9, 2011 for first year teachers and new teachers to ECISD. All other teachers will receive training at each campus between August 16-18, 2011. The appraisal period is to begin no earlier than three weeks after the PDAS teacher orientation occurs and is not to occur:

- the day before or after a holiday, or
- the last fifteen days prior to the last day of instruction for students.

Connection to the District Plan: Mission Statement (page 3).

Goal 1 – Staff Development – learning opportunities for all employees (page 4).

Goal 4 – Communications – clear concise, accurate exchange of information, and understanding (page 4).

Paperwork Impact:

N/A

Budgetary Information:

Reproduction of manuals. Funds have been placed in the new budget.

Resource Personnel:

Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations

Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Board Policy Reference and Compliance:

This item is in compliance and in accordance with Board Policy DNA (Legal), DNA (Local), Sections 21.451(a), and 19 TAC 150.1001 (b) (c) of the Texas Education Code and Senate Bill 1.

Prepared by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance and Operations

Approved by:


Dr. Rebecca Morrison, Assistant Superintendent
for Finance and Operations

Recommended by:

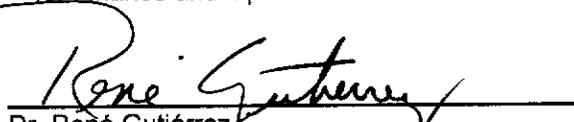

Dr. René Gutiérrez
Superintendent of Schools

EXHIBIT F PAGE(S) 1-2

**Edinburg Consolidated Independent School District
Personnel Department
PDAS Appraisal Calendar
2011-2012**

<u>PDAS Appraisal Activities</u>	<u>Person(s) Responsible</u>	<u>Deadline</u>
1. Conduct PDAS Orientation for first year teachers and new teachers to ECISD	Trainer of Trainers	August 9, 2011
2. Conduct PDAS Orientation for all other teachers	Principals	August 16-18, 2011
3. Submit Teacher Self-Report Part I for AFFECTED teachers	Teachers/Principals	September 9, 2011
4. Beginning of PDAS Observation Window	Principals	September 12, 2011
5. Submit Teacher Self-Report Part II and III	Teachers/Principals	February 24, 2012
6. End of PDAS Observation Window	Principals	March 1, 2012
7. Final day to release Summative Annual Report for viewing by teacher	Principals	March 1, 2012
8. Final Date to Complete Summative Annual Report for each teacher	Teachers/Principals	March 8, 2012
9. Final date to hold Summative Conference with each teacher	Teachers/Principals	March 8, 2012
10. Submit Summative PDAS Appraisals for all affected teachers to the Personnel Office	Principals	March 9, 2012
11. All PDAS Teacher Waiver Forms due to Personnel Office	Principals	May 11, 2012

EXHIBIT

CF

Edinburg Consolidated Independent School District
PDAS Appraisal Calendar
2011-2012 (continued)

12. OBSERVATION DATE LIMITATIONS

Observations cannot be conducted on the following days as per Board Policies DNA (LEGAL) and DNA (LOCAL)

- Last day before a holiday:

September 2, 2011
October 7, 2011
November 22, 2011
December 16, 2011
March 9, 2012
April 5, 2012

- Day after a holiday:

September 6, 2011
October 11, 2011
November 28, 2011
January 4, 2012
March 19, 2012
April 10, 2012

- Days scheduled for end of semester examinations (as scheduled by campus)
- Days scheduled for state-mandated assessments (as scheduled)

Pending Board Approval 07-26-2011

EXHIBIT

f-2

APPROVAL OF THE ECISD 2011-2012 "PROFESSIONAL DEVELOPMENT APPRAISAL SYSTEM" (PDAS) APPRAISERS

Superintendent's Recommendation:

That the Board of Trustees approve the list of ECISD 2011-2012 (PDAS) Appraisers. (see attachment)

Rationale: This action is required by local policy, State Board of Education Rule, and state law. Refer to Board Policy DNA (Legal), DNA (Local), Sections 21.351(a), and 19 TAC 150.1001(b) (c) of the Texas Education Code, and Senate Bill 1.

Connection to the District Plan: Mission Statement (page 3).

Goal 1 – Staff Development – learning opportunities for all employees (page 4).

Goal 4 – Communications – clear concise, accurate exchange of information, and understanding (page 4).

Paperwork Impact:

N/A

Budgetary Information:

N/A

Resource Personnel:

Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations
Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Board Policy Reference and Compliance:

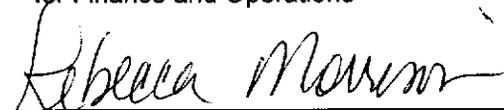
This item is in compliance and in accordance with Board Policy DNA (Legal), DNA (Local), Sections 21.451(a), and 19 TAC 150.1001 (b) (c) of the Texas Education Code and Senate Bill 1.

Prepared by:



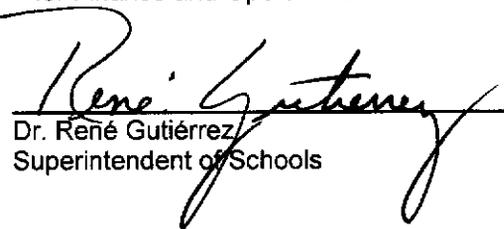
Dr. Rebecca Morrison, Assistant Superintendent
for Finance and Operations

Approved by:



Dr. Rebecca Morrison, Assistant Superintendent
for Finance and Operations

Recommended by:



Dr. René Gutiérrez
Superintendent of Schools

EXHIBIT G PAGE(S) 1



**Edinburg Consolidated Independent School District
2011-2012 List of PDAS Appraisers**

Aguilar, Ernesto
Aguilar, Susana M.
Alamia, Luis A.
Avila, Celia
Avila, Sandra M.
Ballesteros, Antonio
Benavides, Arnoldo F.
Botello, Jorge A.
Boyko, Sylvia
Caldwell, Yvonne
Cano, Ernestina E.
Cano, Homero
Cantu, Jesus M.
Carriaga, Benito T.
Cavazos, Jaime
Cavazos, Marla M.
Cruz, Ana M.
De La Rosa, Belinda
Desiga-Lozano, Carolina
D'Lorm, Dr. Raul
Escobedo, Felix R.
Esparza, Cristina L.
Farias, Gabriel, Jr.
Flores, Eliana
Garza, Anthony
Garza, Laura R.
Garza, Mary Frances
Garza, Nelda
Gaytan, Nelda
Gonzalez, Arturo
Gonzalez, Fermin
Gonzalez, Rosa M.
Gordon, Mark L.
Gorena, Anibal I.
Guerra, Ramiro
Guerra, Sandra E.
Guzman, Carlos
Guzman, Dahlia Z.
Lopez, Robert L.
Lumbreras, Francisco

Martinez, Victoria
Martinez, Jr., Juan
Martinez, Jr., Pablo
Molina, Yesenia T.
Montero, Elva
Olivarez, Edna L.
Patterson, Priscilla R.
Pena, Cipriano
Perez, Diane
Pesina, Arnoldo
Playle, Erika L.
Quintanilla, Griselda
Ramos, Dale
Rendon, Trina D.
Rivera, Gloria C.
Rivera Floy, Blanca
Rodriguez, Ramon M.
Rodriguez, Roel O.
Rodriguez, Sandra
Rodriguez, Sonya Y.
Rodriguez, Thelma
Roma, Daniel G.
Saavedra, Juan F.
Saenz, Cynthia A.
Saenz, Yvonne
Salinas, Ana H.
Salinas, Yolanda
Sanchez, Gilda G.
Sandoval, Eva
Sandoval, Socorro
Sandoval-Figarelli, Belinda
Serna, Lawrence
Suarez, Alida
Torres, Eva T.
Torres, Ruth I.
Vaiz, Juan
Vasquez, Jose A.
Villarreal, Odilia
Villegas-Perez, Graciela
Willis, Diane

2nd Appraisers
Hector Gonzalez
Dominga A. Vela

EXHIBIT G

APPROVAL OF THE SERVICE AGREEMENT FOR 40 CAMPUSES WITH CREATIVE EDUCATION INSTITUTE (CEI) FOR ALL ELEMENTARY, MIDDLE SCHOOLS, HIGH SCHOOLS, ALTERNATIVE CAMPUS, AND JUSTICE JUVENILE CENTER

SUPERINTENDENT'S RECOMMENDATION:

That the Board of Trustees approve the service agreement for 40 campuses with Creative Education Institute (CEI) for all elementary, middle schools, high schools, alternative campus, and Justice Juvenile Center.

RATIONALE:

MLS (Mathematical learning Systems) is a 2-part program, composed of Concept Building and Fluency. During Concept Building, students move from Concrete to semi-concrete to abstract processing. They are placed on only those concepts that they are struggling with – example, Double Digit Division. As they work through a concept, they receive daily practice in Fluency, where they practice their single-digit facts until these facts are implanted in their memory. The program is computer-assisted as well as teacher directed.

Renewal of the agreement for this year includes data identifying Commendable Performance, Standard Performance or Sub-Standard Performance of each student on the CEI program data available to view or print. In addition to providing CEI's updated software, professional training by certified educators, toll free technical support and on-site visits, the CEI Support Agreement gives the district 24/7 access to the Knowledge Center, unlimited use of the Web-based Activity Center, resource manual updates, professional development, recognition programs, customized in-services, the CEI Exemplary Lab Awards, CEI's Share Magazine, and full time on-site support from Creative Education Institute.

Connections to the District Plan:

District Performance Goal 1: ECISD shall provide a diversified and innovative Curriculum that focuses on comprehension, critical and creative thinking application and problem solving for all students to achieve commended performance.

Objective 3: ECISD will supplement the instructional programs to meet the special needs of all special populations in order to narrow the achievement gap.

PAPERWORK IMPACT:

No additional paperwork will be generated.

BUDGETARY INFORMATION

Grand Total: \$120,000

ACCOUNT	DESCRIPTION	APPRO.	ENCUM.	EXPEND.	BALANCE
224-11-6249-00-xxx-123-000	Contracted Maint. & Repairs	\$277,000	-0-	-0-	\$277,000

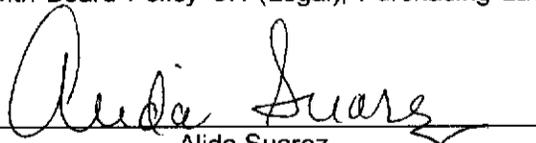
RESOURCE PERSONNEL:

Dr. René Gutiérrez, Superintendent of Schools
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
 Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations
 Alida Suarez, Director of Special Education
 Sylvia Garcia, Director of Finance

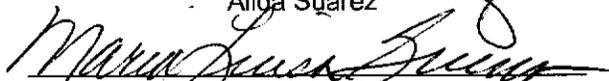
BOARD POLICY REFERENCE AND COMPLIANCE:

This policy is in compliance and in accordance with Board Policy CH (Legal), Purchasing Law Bidding Requirements

Requested by:


 Alida Suarez

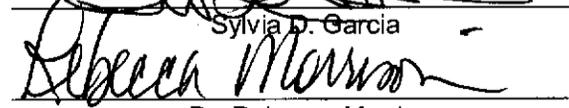
Approved by:


 Maria Luisa Guerra

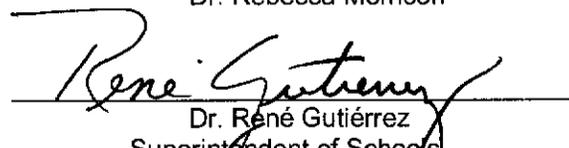
Within Budgetary Allocations:


 Sylvia P. Garcia

Finance Department Approval:


 Dr. Rebecca Morrison

Recommended by:


 Dr. René Gutiérrez
 Superintendent of Schools

11

SOLE SOURCE MEMORANDUM

DATE: 06/29/2011
TO: Assistant Superintendent for Finance & Operations
FROM: Alida Suarez, Director for Sp. Ed. CAMPUS: Sp. Ed. Dept.
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Creative Education Institute (CEI)
(Name of Vendor)

PURCHASE AMOUNT: \$ 120,000.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

Essential Learning Systems - ELS

Mathematical Learning Systems - MLS

Science Vocabulary Essential - SVE

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- _____ - **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- _____ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- x _____ - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- _____ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- _____ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- _____ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Alida Suarez
Signature _____ Date _____

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

EXHIBIT H



Edinburg Consolidated Independent School District
Sole Source Affidavit

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared Thomas D. Johnson
A person known to me to be the person whose signature appears below, who after being duly
sworn upon his oath deposed and said:

1. My name is Thomas D. Johnson. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Creative Education Institute
3. The above named company or firm is the sole source of the following item(s) or product(s). (Attach list if necessary)
Essential Learning Systems - ELS
Mathematical Learning Systems - MLS
Science Vocabulary Essentials - SVE
4. Competition in providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

Thomas D. Johnson
(Signature)

SUBSCRIBED AND SWORN to before me on this 29 day of June, 2011.

(Seal)



Patricia A. Klein
(Notary Public, State of Texas)
Patricia A. Klein
(Printed Name)
January 31, 2012
(Date Commission Expires)

Company Name: Creative Education Institute Inc
Address: PO Box 7306
City, State, Zip: Waco TX 76714-7306
Telephone: 254-751-1188 Fax: 888-705-8600
Contact Person: Thomas Johnson Email: TomJ@celearning.com

EXHIBIT H-2

CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Creative Education Institute referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$120,000. for services and related expenses. *

Approved and accepted by Contractor this 29th day of JUNE 2011.

Thomas D. Johnson
Contractor's Signature

Contractor's Name: CREATIVE EDUCATION INSTITUTE (CEI)

Address: P.O. Box 7306 City: WACO State: TX Zip Code: 76714-7306

Social Security: Contract Period From: 8/1/11 to 8-31-12

Scope of Work: CEI WILL PROVIDE TRAINING MAINTENANCE SUPPORT OF ALL PRODUCTS INCLUDING MATH

Amount of Fee: \$120,000.

Funding Account Number: 224-11-6249-00-XXX-123-000

Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.

FOR CONTRACTS OVER \$10,000

Termination of Contract: Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

*Contracted Services totaling over \$5000.00 require prior board approval.

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor

Yellow - Originator

Pink - Accounts Payable

EXHIBIT H-3



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Edinburg High School
Location: Edinburg High School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law, **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Edinburg High School
Attn: CEI Lab
801 E Canton Ave
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____

Title: _____

Signature: _____

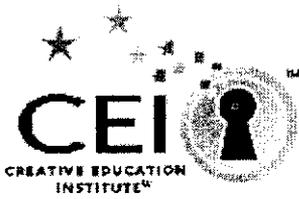
Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-4



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Economedes High School
Location: Economedes High School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Economedes High School
Attn: CEI Lab
1414 North Alamo Road
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

**Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306**

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EXHIBIT H-5



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Edinburg North High School
Location: Edinburg North High School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Edinburg North High School
Attn: CEI Lab
3101 N Closner
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT A-6



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Alternative Educaiton Academy
Location: Alternative Education Academy

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website - 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Alternative Education Academy
Attn: CEI Lab
1301 E Schunor
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-7



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Ramirez Juvenile Justice Center
Location: Ramirez Juvenile Justice Center

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
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Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website -- 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Ramirez Juvenile Justice Center
Attn: CEI Lab
1001 N Doolittle Rd
Edinburg, TX 78542

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-8



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: B L Garza Middle
Location: B L Garza Middle School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
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- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78539

Shipping Address: B L Garza Middle School
Attn: CEI Lab
1202 N MomMack Road
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

**Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306**

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EXHIBIT H-9



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

041

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Edinburg South Middle School
Location: Edinburg South Middle School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

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Advanced Communications and Support

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E-care: Virtual Tech Visit Capabilities
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Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Edinburg South Middle School
Attn: CEI Lab
601 W Freddy Gonzalez Dr
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-10



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Memorial Jr High School
Location: Memorial Jr High School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

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Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
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Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Memorial Jr High School
Attn: CEI Lab
3105 N Doolittle Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

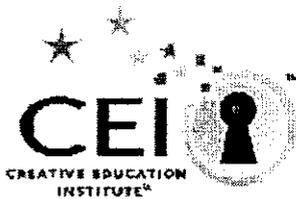
Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-11



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

046

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Francisco Barrientes Middle
Location: Francisco Barrientes Middle

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

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Advanced Communications and Support

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Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
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Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Francisco Barrientes Middle
Attn: CEI Lab
1100 E. Ebony
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-12



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Harwell Jr High School
Location: Harwell Jr High School

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Upgrades, Enhancements and Supplementary Materials

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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Harwell Jr High School
Attn: CEI Lab
1100 E Ebony Ln
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-13



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Austin Elementary
Location: Austin Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Austin Elementary School
Attn: CEI Lab
1023 E. Kuhn Street
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-14



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Brewster Elementary
Location: Brewster Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Brewster Elementary School
Attn: CEI Lab
Route 3 Box 101
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-15



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

10

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Hargill Elementary
Location: Hargill Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Hargill Elementary School
Attn: CEI Lab
4th & Wilson Avenue
Hargill, TX 78549

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-16



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Betts Elementary
Location: Betts Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website --- 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Betts Elementary
Attn: CEI Lab
2320 S Cesar Chaves
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____

Title: _____

Signature: _____

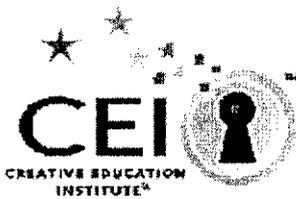
Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-17



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Jefferson Elementary
Location: Jefferson Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Jefferson Elementary
 Attn: CEI Lab
 904 S 12th Ave
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

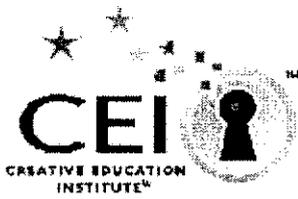
Printed Name: _____
 Signature: _____
 Purchase Order Number: _____

Title: _____
 Date: _____

**Please fax to 888-475-2402, or mail to:
 Attn: Support Agreements
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 P.O. Box 7306
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EXHIBIT H-18



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Trevino Elementary
Location: Trevino Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Trevino Elementary School
Attn: CEI Lab
909 S Monmack
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

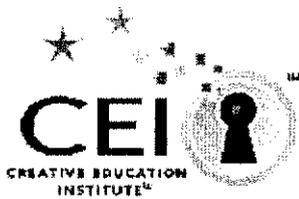
Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-19



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Robert E Lee Elementary
Location: Robert E Lee Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Robert E Lee Elementary
Attn: CEI Lab
1215 W Sprague St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-20



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Lincoln Elementary
Location: Lincoln Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Lincoln Elementary School
Attn: CEI Lab
1319 E Lovett St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-21



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: E B Guerra Elementary
Location: E B Guerra Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: E B Guerra Elementary
Attn: CEI Lab
10010 North Villa Fernandez
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
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EXHIBIT H-22



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Lorenzo De Zavala Elem
Location: Lorenzo De Zavala Elem School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law, **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

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- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

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- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

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- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX

Shipping Address: Lorenzo De Zavala Elem School
 Attn: CEI Lab
 3615 W Rogers Rd
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
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EXHIBIT H-23



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Travis Elementary
Location: Travis Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

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- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Travis Elementary
 Attn: CEI Lab
 1200 S 21st St
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
 Signature: _____
 Purchase Order Number: _____

Title: _____
 Date: _____

**Please fax to 888-475-2402, or mail to:
 Attn: Support Agreements
 Creative Education Institute
 P.O. Box 7306
 Waco, Texas 76714-7306**

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EXHIBIT H-24



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Freddy Gonzalez Elementary
Location: Freddy Gonzalez Elem

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Freddy Gonzalez Elem
Attn: CEI Lab
2401 S Sugar Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____

Title: _____

Signature: _____

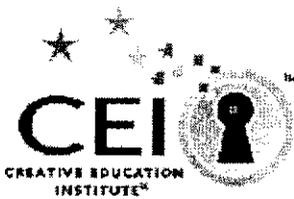
Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT A-25



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Lyndon B Johnson Elem
Location: Lyndon B Johnson Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Lyndon B Johnson Elementary
Attn: CEI Lab
1801 W Sprague St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-26



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Canterbury Elementary
Location: Canterbury Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Canterbury Elementary
 Attn: CEI Lab
 2821 W Canton Ave
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-27



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Monte Cristo Elementary
Location: Monte Cristo Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX

Shipping Address: Monte Cristo Elementary School
Attn: CEI Lab
4010 North Doolittle Rd (zip 78541)
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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EXHIBIT H-2.8



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Escandon Elementary
Location: Escandon Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law, **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Escandon Elementary School
Attn: CEI Lab
1100 E Trenton Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-29



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: De La Vina Elementary
Location: De La Vina Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: De La Vina Elementary
Attn: CEI Lab
1001 S Jackson Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

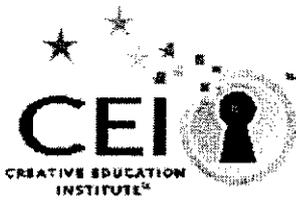
Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT 14-30



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: San Carlos Elementary
Location: San Carlos Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: San Carlos Elementary School
Attn: CEI Lab
505 South 83rd Street (zip 78539)
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____

Title: _____

Signature: _____

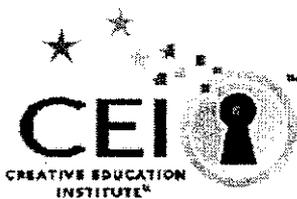
Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT A-31



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Truman Elementary
Location: Truman Elementary School

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Truman Elementary School
Attn: CEI Lab
701 W Rogers Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

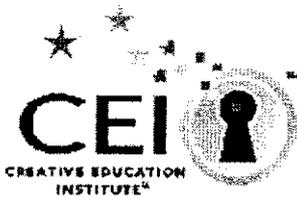
Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
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EXHIBIT H-32



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Eisenhower Elementary
Location: Eisenhower Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website -- 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Eisenhower Elementary
Attn: CEI Lab
2901 E Russel Rd
Edinburg, TX 78539

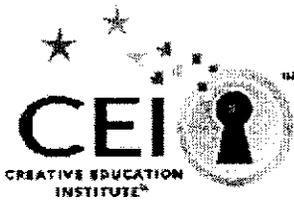
My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
Waco, Texas 76714-7306

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: John F Kennedy Elementary
Location: John F Kennedy Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

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- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
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Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: John F Kennedy Elementary
Attn: CEI Lab
87th and Tex-Mex
San Carlos, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-34



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Cano-Gonzalez Elem
Location: Cano-Gonzalez Elem

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Cano-Gonzalez Elem
Attn: CEI Lab
1701 S Raul Longoria St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-35



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Cavazos ELeментарy
Location: Cavazos Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes.

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Cavazos Elementary
Attn: CEI Lab
1501 W Freddie Gonzalez
McAllen, TX 78504

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT A-36



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Villarreal Elementary
Location: Villarreal Elementary School

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Villarreal Elementary School
Attn: CEI Lab
4014 North Doolittle Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-37



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Avila Elementary
Location: Avila Elementary School

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Avila Elementary School
Attn: CEI Lab
9205 N. Alamo
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: _____

Title: _____

Signature: _____

Date: _____

Purchase Order Number: _____

Please fax to 888-475-2402, or mail to:
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EXHIBIT H-38



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Magee Elementary School
Location: Magee Elementary School

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law, **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Magee Elementary School
 Attn: CEI Lab
 3420 Rogers Rd.
 Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
 Signature: _____
 Purchase Order Number: _____

Title: _____
 Date: _____

Please fax to 888-475-2402, or mail to:
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EXHIBIT H-39



Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Esparza Elementary
Location: Esparza Elementary

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law; **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Esparza Elementary
 Attn: CEI Lab
 2510 S. Cesar Chavez
 Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
 Signature: _____
 Purchase Order Number: _____

Title: _____
 Date: _____

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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P.O. Box 7306
Waco, Texas 76714-7306

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EXHIBIT H-40



Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Dr Kay Teer Crawford Elem
Location: Dr Kay Teer Crawford Elem

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

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- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
 Edinburg Cons School District
 PO Box 990
 Edinburg, TX 78540

Shipping Address: Dr Kay Teer Crawford Elem
 Attn: CEI Lab
 1800 East Davis Road
 Edinburg, TX 78542

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
 Signature: _____
 Purchase Order Number: _____

Title: _____
 Date: _____

**Please fax to 888-475-2402, or mail to:
 Attn: Support Agreements
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 P.O. Box 7306
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EXHIBIT H-41



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms. Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: Alfonso R Ramirez
Location: Alfonso R Ramirez Elementary

Product: MLS
Status: Multiple Lab Discount

Annual Fee: \$3,000

*plus sales tax where required by state law. **Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website -- 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms. Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Alfonso R Ramirez Elementary
Attn: CEI Lab
1700 West Alberta Road
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

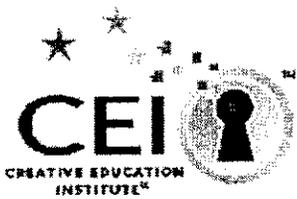
Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

**Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
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EXHIBIT H-42



Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Ms Alida Suarez
Title: Director of Special Education
District: Edinburg Cons School District
Lab Name: RC(Fito) Flores/Mark Anthony Zapata
Location: RC (Fito) Flores/Mark Anthony Zapata

Product: MLS
Status: Multiple Lab Discount
Annual Fee: \$3,000

*plus sales tax where required by state law. **Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
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- Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Ms Alida Suarez
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: RC (Fito) Flores/Mark Anthony Zapata
Attn: CEI Lab
14000 North Rooth Road
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: _____
Signature: _____
Purchase Order Number: _____

Title: _____
Date: _____

**Please fax to 888-475-2402, or mail to:
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EXHIBIT H-43