



**Edinburg Consolidated Independent School  
District**

**Regular**

**Tuesday, June 14, 2011 6:00 PM**

# Agenda of Regular Meeting

## The Board of Trustees

## Edinburg Consolidated Independent School District

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A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held June 14, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM  
Presenter: President David Torres  
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE  
Presenter: Mr. Ciro Trevino
3. CERTIFICATION OF PUBLIC NOTICE  
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on June 10, 2011 at 12:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.  
Presenter: President Torres
4. AWARDS & RECOGNITION  
Presenter: Superintendent Rene Gutierrez
  - A. ENHS Girls Track Team Earns Track and Field District Championship
5. SUPERINTENDENT'S REPORT  
Presenter: Superintendent Gutierrez
  - A. Update on Vision Academy Graduates
  - B. Update on Rezoning for High Schools
  - C. Update on 2008 Bond Construction Projects by Broaddus & Associates

D. Update on 2011-2012 Capital Improvement Projects

E. Teacher Vacancies

6. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Torres

- |   |    |
|---|----|
| A. (106A- 1) Minutes for Special Called Board Meeting on May 17, 2011 and Regular Board Meeting on May 24, 2011   | 7  |
| B. (106A- 2) BID 10-135 Fire Extinguisher Inspections and Repair Services, First and Final Contract Renewal COST \$16,582.50 SOURCE Local Funds                   | 15 |
| C. (106A- 3) BID 10-169 Service Awards and Plaques, First and Final Contract Renewal COST \$15,375.05 SOURCE Local Funds  | 23 |
| D. (106A- 4) BID 11-84 Iron and Steel Catalog Bid COST \$25,000.00 SOURCE All Funds   | 29 |
| E. (106A- 5) BID 11-134 Insecticides and Herbicides COST \$26,606.92 SOURCE Local Funds   | 33 |
| F. (106A- 6) BID 11-157 Band Instrument Repair Services COST \$30,000.00 SOURCE Fine Arts Funds   | 45 |
| G. (106A- 7) BID 11-158 Concrete and Related Supplies COST \$20,005.00 SOURCE Local Funds   | 56 |
| H. (106A- 8) BID 11-160 Solid Plastic Toilet Partitions for San Carlos Elementary COST \$12,998.00 SOURCE Local Funds   | 61 |
| I. (106A- 9) BID 11-163 Sheet Music COST \$25,000.00 SOURCE Fine Arts Funds   | 65 |
| J. (106A-10) INTERLOCAL 11-184 Water Treatment Chemicals for Chillers COST \$30,000.00 SOURCE Local Funds   | 68 |
| K. (106A-11) TXMAS 11-199 New Athletic Equipment for Longoria Middle School COST \$27,656.44 SOURCE Athletic Funds  | 72 |
| L. (106A-12) Subscription Licenses for Odyssey Software Program from Compass Learning Inc for the Juvenile Detention Center COST \$25,330.00 SOURCE Federal Funds | 77 |

8. ACTION AGENDA

Presenter: President Torres

A. (106A-13) BID 10-128 Miscellaneous Hardware, First and Final Contract Renewal COST \$70,000.00 SOURCE All Funds	83
B. (106A-14) BID 10-180 School Bus Painting and Repair, First and Final Contract Renewal COST \$70,000.00 SOURCE Local Funds	98
C. (106A-15) AMEND BID 11-108 Plumbing Supplies COST \$150,000.00 SOURCE All Funds	103
D. (106A-16) BID 11-144 Medical Supplies COST \$90,000.00 SOURCE All Funds	106
E. (106A-17) BUYBOARD 11-198 Athletic and P E Supplies/Equipment for Longoria and Harwell Middle Schools COST \$75,000.00 SOURCE Athletic and Local Funds	111
F. (106A- 18) BUYBOARD 11-201 Repair of Gym Floor at Brewster School COST \$66,500.00 SOURCE Local Funds	118
G. (106A-19) INTERLOCAL 11-193 Building Automation System for Esparza Elementary from Texas Multiple Award Schedule COST \$59,302.17 SOURCE Local Funds	122
H. (106A-20) RFP 09-128 School Health and Related Services for Special Education, Second and Final Contract Renewal COST \$240,000.00 SOURCE State Special Education Funds	132
I. (106A-21) First Reading Revisions to Board Policy DC (Local) Employment Practices	137
J. (106A-22) First Reading Revisions to Board Policy DEC (Local): Compensation and Benefits--Leaves and Absences	140
K. (106A-23) Second Reading of Board Policy FFAC (Local) Wellness and Health Services: Medical Treatment	148
L. (106A-24) 2011-2012 Commitment for Data Processing Services with Region One Education Service Center COST \$857,151.00 SOURCE Local Funds	150
M. (106A-25) Contract for Property Value Study Appeals Representation	153
N. (106A-26) Amended Budget for State Special Education Fund 164 (1)	156
O. (106A-27) Amended Budget for Local Maintenance Fund 199 (1)	160
P. (106A-28) Service Agreement for Creative Education Institute for All District Campuses Including Gorena Elementary and Longoria Middle School COST \$140,000.00 SOURCE State Compensatory Funds	166
Q. (106A-29) Adobe Creative Suite 5 for Master Collection Window DVD for Edinburg High School, Edinburg North High School, and Economedes High School COST \$61,772.00 SOURCE Career & Technical Funds	211
R. (106A-30) Implementation of Mandatory Standard Dress Code for Gorena Elementary School Students Under the Conditions of Board Policy FNCA (Local) Beginning the 2011-2012 School Year	213
S. (106A-31) Contracted Service Agreement with Region One Education	215

Service Center for Edinburg Consolidated Independent School District 2011 Principals Academy	COST \$32,000.00	SOURCE Federal Funds	
T. (106A-32) RFP 11-169 Cavazos Elementary Reroofing Project	COST \$133,290.00	SOURCE Local Funds	224
U. (106A-33) Amendment to <i>Safe Routes to School</i> Interlocal Agreement with the City of Edinburg and County of Hidalgo			228
V. (106A-34) Change Order 3 (Decrease) for Group A Elementary School Projects	DECREASE \$284,735.79	SOURCE Construction 2008 Bond Funds	236
W. (106A-35) Change Order 3 (Decrease) for Group B Middle School Projects	DECREASE \$650,000.00	SOURCE Construction 2008 Bond Funds	239
X. (106A-36) Adjustment of Construction Phase Fee for Group E Robert Vela High School	COST \$1,739,000.00	SOURCE Construction 2008 Bond Funds	242
Y. (106A-37) SureScore College Readiness Program Vision College and Career Awareness and Math Applications and Resources for Success for Edinburg, Edinburg North, and Economedes High Schools	COST \$75,125.00	SOURCE Career & Technical and Federal Funds	246

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:

1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
2. Update on Pending Litigation
3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
5. Discussion with Attorney Regarding Supplemental Education Service Providers

B. Section 551.072--Deliberation Regarding Real Property

1. Discussion on Acquisition of Possible Land Donation for Future Development
2. Discussion on Proposed Contracts for Land Purchases
3. Discussion Regarding Sam Houston Property
- C. Section 551.074--Personnel Matters
  1. Discussion of Employment for
    - a. Curriculum Assistant, Gorena Elementary
    - b. Head Varsity Softball Coach, Economedes High School
    - c. Head Varsity Swim Coach, Economedes High School
  2. Discussion of Employment, Reassignments, Resignations, and Retirements
  3. Update of Pending Personnel Investigations
  4. Conduct Level III Grievance--Dora Gonzalez, Secretary for Pupil Accounting
- D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
- E. Section 551.082--Discipline of a Public School Child
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION
 

Presenter: President Torres

  - A. Section 551.071--Consultation with Attorney
    1. Consideration of and Possible Action Regarding Construction at Edinburg High School
    2. Consideration of and Possible Action Regarding Supplemental Education Service Providers
  - B. Section 551.072--Deliberation Regarding Real Property
  - C. Section 551.074--Personnel Matters
    1. Consideration of and Possible Action Regarding Employment of Curriculum Assistant, Gorena Elementary
    2. Consideration of and Possible Action Regarding Employment of Head Varsity Softball Coach, Economedes High School
    3. Consideration of and Possible Action Regarding Employment of Head Varsity Swim Coach, Economedes High School
    4. Consideration of and Possible Action Regarding Employment, Reassignments, Resignations, and Retirements
    5. Consideration of and Possible Action Regarding Level III Grievance--Dora Gonzalez, Secretary for Pupil Accounting
  - D. Section 551.082--Discipline of Public School Child
11. ADJOURNMENT
 

Presenter: President Torres



## APPROVAL OF MINUTES FOR BOARD MEETINGS

### Superintendent's Recommendation

Board of Trustees approval of minutes for the following board meeting(s):

**Special Called Board Meeting of May 17, 2011  
Regular Board Meeting of May 24, 2011**

### Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

### Paperwork Impact

No additional paperwork will be generated.

### Budgetary Information

The budget will not be impacted.

### Resource Personnel

Dr. René Gutiérrez

### Board Policy Reference and Compliance

This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by

  
\_\_\_\_\_  
Mary Alice S. Martin, Board Secretary

Recommended by

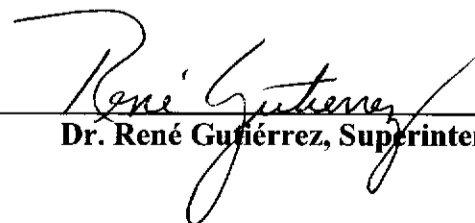
  
\_\_\_\_\_  
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT A, PAGES 1-7

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
Edinburg, Texas

STATE OF TEXAS           §

COUNTY OF HIDALGO   §

May 17, 2011

On the 17<sup>th</sup> day of May 2011, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **special session** with the following members present:

Carmen González, Vice President  
Ciro Treviño, Secretary

Martín Castillo, D.C., Member  
Jaime R. Chavana, Member

Absent from the meeting were President David Torres, and Members Juan "Sonny" Palacios Jr. and Robert Peña Jr.

Vice President González, who established **quorum**, called the meeting to order at 5:40 p.m. She then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8<sup>th</sup> Street in Edinburg, Texas on May 13, 2011 at 6:00 p.m.

Vice President González recessed the meeting at 5:41 p.m. enabling the Board to **Conduct Agenda Item III Walk Through of Elias Longoria Sr. Middle School.**

Vice President González reconvened the meeting at 6:23 p.m.

Mr. Ciro Treviño moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item IV Substantial Completion for Elias Longoria Sr. Middle School Except for Landscaping**, as recommended by Superintendent Rene Gutierrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **adjourn**. The motion carried.

Vice President González adjourned the meeting at 6:28 p.m.

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**CARMEN GONZALEZ**  
Vice President of the Board of Trustees

**ATTESTED BY**

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**CIRO TREVINO**  
Secretary to the Board of Trustees

**EXHIBIT A**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

May 24, 2011

On the 24<sup>th</sup> day of May 2011, the Board of Trustees for the Edinburg Consolidated Independent School district met in **regular session** with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Jaime R. Chavana, Member
Ciro Treviño, Secretary	Juan "Sonny" Palacios Jr., Member
	Robert Peña Jr., Member

Present at the request of the superintendent was Jacques E. Treviño, board attorney (arrived at 6:03 p.m.).

NOTE: If more detailed information regarding the presentations, discussion, and action taken during the meeting is desired, the audio and video taped recordings are available through the superintendent's office.

President Torres, who established **quorum**, called the meeting to order at 6:01 p.m. Mrs. Carmen González offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

President Torres asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8<sup>th</sup> Street in Edinburg, Texas on May 20, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

**Under Awards & Recognition:**

- A. Top Millionaire Club Readers from the Elementary, Middle and High Schools
- B. Edinburg CISD Receives HEB Excellence in Education Award
- C. ENCORE Southwest Educational Convocation Robotics Competition
- D. Adriana Banos-Mendez, Finalist in the National Braille Challenge
- E. May is *Better Speech & Hearing* Month
- F. Economedes High School (JEHS) Amanda Aguilera and Ariana Mata Business Professionals of America Eam 2<sup>nd</sup> Place in National Global Marketing Competition
- G. Felipe Gaitan of Edinburg North High School (ENHS) Earns 1<sup>st</sup> Place in 2011 Artist Discovery Congressional Art Competition
- H. ENHS Chess Team Qualifies for National Competition
- I. Ramirez Elementary Duke University (DUKE) Talent Identification Program (TIP) Eligible Scholars
- J. De La Vina Elementary DUKE TIP Eligible Scholars
- K. Barrientes Middle School DUKE TIP Eligible Scholars
- L. JEHS Seniors Graduating with 30+ College Hours
- M. JEHS Adriana Saavedra and Kasaundra Borrego Recipients of Bill Gates Millennium Scholarship
- N. JEHS Adan Cortez Recipient of Dell Scholarship
- O. JEHS Dulce Loera Recipient of Frank Kazmierczak Scholarship
- P. JEHS Dennis Luna Named "Student of the Year" of the UT Austin Migrant Student Graduation Enhancement Program
- Q. JEHS David Torres Nava Accepted to University of Texas Pan American(UTPA)/Baylor Pre-Medical Honors Program
- R. JEHS Amanda Lynn Aguilar Named the Border Patrol "Youth of the Year"
- S. JEHS Students Selected as UTPA Scholars
- T. JEHS Students Selected as UTPA Gear Up Scholars
- U. JEHS Leigha Brown Advances to Track State Competition
- V. EHS Students Selected as UTPA Gear Up Scholars
- W. EHS Girls Softball Team Advances to State Playoffs
- X. EHS Jessica Tamen Advances to Golf State Competition
- Y. ENHS Girls Softball Team Advances to State Playoffs
- Z. Fine Arts Program (FA)—Band: UIL Concert & Sight Reading Sweepstakes – EHS
- AA. FA—Band: State Solo & Ensemble Qualifiers – JEHS
- BB. FA—Choir: UIL Concert & Sight Reading Sweepstakes – South Middle School
- CC. FA—Mariachi: First Place in Mariachi Competition – Mariachi Oro de ENHS
- DD. FA—Folklorico: Buc Days Folklorico Competition – "Best of the Best" Award to JEHS Folklorico Jaguar
- EE. FA—Colorguard: Winter Guard International Competition – "Scholastic A National Semi-Finalist" JEHS Colorguard
- FF. Crawford, De Zavala, L B Johnson, Lee, Magee, and Ramirez Elementary Schools Achieve "Accident Free" Status

**EXHIBIT A-2**

**Under Superintendent's Report:**

- A. Selection of Mascot for Longoria Middle School: Panthers
- B. Update on Health Insurance Program for the First Quarter 2011 and End of Year 2010 by Blue Cross/Blue Shield of Texas, Inc.
- C. Summary of Workers Compensation Insurance Program by JI Specialty Services
- D. Update on Truancy Program
- E. Update on 2008 Bond Construction Account
- F. Enrollment as of May 20, 2011: +1,004 (compared to 5/19/10)
- G. Teacher Vacancies: 7 posted (music area)
- H. Financial Reports:
  - 1. Monthly Budgetary Summaries as of March 31, 2011 and April 30, 2011
  - 2. Condition of Funds as of March 31, 2011 and April 30, 2011
  - 3. Tax Collections for March 2011 and April 2011
  - 4. Investment Report for the Periods of March 2011 and April 2011
  - 5. Health Insurance Financial Programs as of March 31, 2011 and April 30, 2011

Under **Public Comments**, **Luis Tovar** presented the Board with 963 signed petition cards (only 13 campuses visited) from ECISD employees requesting that an in-house district clinic be established as an effort to cut down staff absenteeism and medical expenses. Mr. Tovar stated that during the past six years PSJA ISD in-house clinic has paid for itself and has realized a \$2.6 million savings for the district.

**CONSENT AGENDA ITEMS**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-1 Minutes for Regular Board Meeting on May 10, 2011; 105B-2 Bid 10-163 Ice Chest Styrofoam for Child Nutrition, First and Final Contract Renewal with Lifoam Industries in the Amount of 11,814.00; 105B-3 RFQ 10-157 Pre-Employment Testing Services, First and Final Contract Renewal with Edinburg Medical Center in the Amount of \$26,500.00**, as recommended by Superintendent René Gutiérrez. The motion passed with Juan "Sonny" Palacios Jr., who was away from the room, not voting.

**ACTION AGENDA ITEMS**

Mr. David Torres moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-4 Bid 10-117 Annual Chiller Stop Inspection and Repair, First and Final Contract Renewal with Johnson Controls Inc. in the Amount of \$61,785.00**, as recommended by Superintendent René Gutiérrez. The motion passed with Juan "Sonny" Palacios Jr., who was away from the room, not voting.

Mrs. Carmen Gonzalez moved and Dr. Martin Castillo seconded the motion to **Approve Agenda Item 105B-5 Bid 11-132 Interior and Exterior Doors for San Carlos Elementary to Link & Associates Inc. in the Amount of \$68,997.00**, as recommended by Superintendent René Gutiérrez. The motion carried (Mr. Palacios was now present.).

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 105B-6 Bid 11-135 Intercom Systems for Alternative Academy, Career Center, and Travis, Monte Cristo and Austin Elementaries to All American Security LLC in the Amount of \$137,328.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

**EXHIBIT A-3**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-7 Bid 11-155 Edinburg North High School, Lincoln Elementary, and Monte Cristo Elementary Paving Improvements to Valley Paving Inc. in the Amount of \$114,327.75**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 105B-8 Bid 11-166 Robert E. Lee Elementary Paving and Drainage Improvements to Mission Paving in the Amount of \$251,833.20**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 105B-9 Bid 11-168 Cats Stadium and Barrientes Middle School Stadium Pole Repairs to Spacemaker Construction Management Company in the Amount of \$85,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. David Torres moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-10 RFQ 10-93 Speech Therapy Services, First and Final Contract Renewal with Kidspeech Inc. and Salubrious Therapeutic Associates LLC for a Total of \$200,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-11 First Reading of Board Policy FFAC (Local) Wellness and Health Services: Medical Treatment**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-12 Implementation of Mandatory Standard Dress Code for Flores/Zapata Elementary School Students Under the conditions of Board Policy FNCA (Local) Beginning the 2011-2012 School Year**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-13 District Supplemental Science Committees for Selection of Elementary and Secondary Online Instructional Material**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Item 105B-14 Purchase Library Books from Awarded Vendors through the Region One Library Purchasing Cooperative for the Fiscal School Year 2010-2011 for Four Elementary Schools and One Middle School for a Total of \$275,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-15 Interlocal Cooperation Contract with the University of Texas Pan American for Participants to Attend Texas Pre-Freshman Engineering Program Summer 2011 from Barrientes, B L Garza, Harwell, Memorial, and South Middle Schools, and Edinburg, Economedes, and Edinburg North High Schools in the Amount of \$26,520.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-16 Construction Method of Competitive Sealed Proposals for Cavazos Elementary Reroofing Project**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-4

Mrs. Carmen González moved and Mr. David Torres seconded the motion to **Approve Agenda Item 105B-17 Formal Quote 11-183 Digital LED Message Display Sign for Edinburg North High School to AAA Electrical Signs in the Amount of \$25,471.70**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-18 RFP 08-235 Athletic & Student Insurance, Third and Final Contract Renewal with Texas Kids First – Fidelity Security in the Amount of \$504,427.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-19 Amended Budget for State Compensatory Fund 161 (1)**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-20 Amended Budget for Career & Technical Fund 162 (1)**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-21 Amended Budget for State Bilingual Fund 165 (1)**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 105B-22 Amended Budget for Local Maintenance Fund 199 (1)**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to enter **Closed Session**. The motion carried.

President Torres recessed the meeting at 9:18 p.m. enabling the Board to enter Closed Session.

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 11:27 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.1 Employment of Lori G. Galvan as Dean of Instruction at Edinburg High School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Juan "Sonny" Palacios Jr. seconded the motion to **Approve Section 551.074 10C.2 Employment of Michele L. Pena as Assistant Principal at Memorial Middle School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.3 Employment of Alonda G. Navarro as Curriculum Assistant at Longoria Middle School**, as recommended by Superintendent René Gutiérrez. The motion carried.

Superintendent Gutiérrez announced that administration did not have a recommendation for **Section 551.074 10C.4 Employment of Curriculum Assistant for Memorial Middle School**.

**EXHIBIT A-5**

EDINBURG CISD SCHOOL BOARD MEETING

May 24, 2011

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Superintendent Gutiérrez announced that administration did not have a recommendation for **Section 551.074 10C.5 Employment of Curriculum Assistant for Gorena Elementary.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.6 Employment of Lonnie G. Garza as Defense Football Coordinator at Economedes High School,** as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.7 Employment of Frank A. Franz III as Special Teams Football Coordinator at Edinburg North High School,** as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Section 551.074 10C.8 Employment, Reassignments, Resignations, and Retirements as Discussed in Closed Session,** as recommended by Superintendent René Gutiérrez. The motion carried.

Employment 2011-2012

Mathew Marnon*	MED/Wayn University	24-12 years experience
Jose M. Ponce *	BA/UT, Pan American	8- 0 years experience

\*Pending criminal background check

Resignations, Reassignments, and Retirements

Ralph J. Cavazos (Retiring)	8 <sup>th</sup> Grade Reading/South MS
Luana Sandoval	4 <sup>th</sup> Grade/Guerra
Sylvia Verdooren	1 <sup>st</sup> Grade Bilingual/De Escandon
Liza M. Guerra (Retiring)	Library Srvc Supervisor/Adm Bldg
Elizabeth Sanchez (Retiring)	Pupil Srvc Intake Supervisor/Adm Bldg

Employment of Paraprofessionals (University Hours) and Classified Employees (None)

Promotions

Elizabeth Cantu	Registrar Clerk/Economedes HS
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Resignations, Reassignments, and Retirements

Corina Hernandez	Kindergarten Aide/Travis
Maria A. Saenz	Clerical.AR Library Aide/Garza MS
Guadalupe Jackson (Retiring)	Registrar.Payroll Clerk/Economedes HS
Miriam B. Castillo	Kindergarten Aide/J F K
Rosalba Martinez	Special Needs Aide/Magee
Ruperto V. Vaca	Lab Mgr Aide/Esparza
Landon M. Rider	Bus Driver/Transportation
Frank Gomez (Retiring)	Carpenter Foreman/M & F
Jose L. Luna (Retiring)	Warehouseman/M & F
Rosita Pena (Retiring)	Food Prep/Lee
Noe Castillo	Lead Custodian/F Gonzalez

Employment of Interns/Tutors/Students Workers

Krystal Gonzalez*	Gear Up/Edinburg HS
Elizabeth Lara*	Gear Up/Edinburg HS

\*Pending district medical and employment requirements

EXHIBIT A-6

Resignations

Darla Ortega	Tutor/South MS
Fidel Covarrubias	Tutor/South MS
Janae Herrera	Tutor/South MS
Marc A. Pena	Prod Aide/KATS TV
Jonathan Rivera	Prod Aide/KATS TV
Jonathan Trejo	Prod Aide/KATS TV
Gabriel Yanez	Prod Aide/KATS TV
Amber McCallum	Prod Aide/KATS TV
Javier Guerrero	Prod Asst/KATS TV
Randy Navarro	Prod Asst/KATS TV
Vanessa Bravo	Tutor/Edinburg HS (EHS)
Ramon G. de la Rosa	Tutor/EHS
Benjamin Gallegos	Tutor/EHS
Veronica Gonzalez	Tutor/EHS
Flor Salinas	Tutor/EHS
April Gomez	Tutor/EHS
Javier Pena	Tutor/EHS
Paulina Rodriguez	Tutor/EHS
Diana Torres	Tutor/EHS
Lexy Vela	Tutor/EHS
Mark Delgado	Tutor/EHS

Employment of Special Education Shadows (None)

Resignations (None)

Mr. Juan "Sonny" Palacios Jr. moved and Mrs. Carmen González seconded the motion to take **No Action on Section 551.082 10D.1 Regarding Level III Student/Parent Complaint Hearing of Mr. Joe Eufrazio.** The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **adjourn.** The motion carried.

President Torres adjourned the meeting at 11:30 p.m.

---

**DAVID TORRES**  
President of the Board of Trustees

**ATTESTED BY**

---

**CIRO TREVINO**  
Secretary to the Board of Trustees

**EXHIBIT A-7**

**APPROVAL OF BID 10-135, FIRE EXTINGUISHER INSPECTIONS AND REPAIR SERVICES FIRST AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Fire Extinguisher Inspections and Repair Services First and final contract renewal which is indicated in the attached bid tabulation as being the most favorable and advantageous to the District.

**Rationale**

The Administration sought competitive sealed bids for Fire Extinguisher Inspections and Repair Services. The bid opening was held at the Business Office Building on April 29, 2010 at 3:00 P.M.; where three (3) bids were received.

This bid is for the inspection and repair for all fire extinguishers district wide. Fire extinguishers are required by the NFPA code to be inspected annually. The basis is to insure that devices will work properly, which will minimize injury and property damage in case of a fire. Extinguishers are visually inspected for dents, leaks, rust chemical deposits or other signs of abuse/wear. If an extinguisher is damaged or needs recharging, it is removed from service and replaced with a new one.

**User Department**

This item was requested by Mr. Robert Saenz, Director of Maintenance & Facilities.

**Budgetary Information**

**TOTAL ESTIMATED AWARD RECOMMENDATION: \$16,582.50**

Account	Appropriation	Encumbrance	Expenditure	Balance
199-51-6299-63-936-199-000	669,701.00	146,019.76	521,071.43	2,609.81
<b>TOTALS</b>	<b>669,701.00</b>	<b>146,019.76</b>	<b>521,071.43</b>	<b>2,609.81</b>

\*Department will expense the account up to the available funding for the current fiscal year and will be appropriating funds for the 2011-2012 school year, which is to follow after board approval.

**Resource Personnel**

Dr. René Gutiérrez  
Robert Saenz  
Soledad Schuller


Dr. Rebecca Morrison  
Mario H. Salinas

Sylvia D. Garcia  
Amaro Tijerina

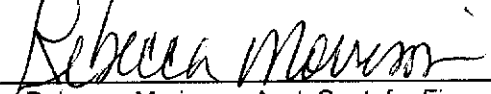
**Board Policy Reference**

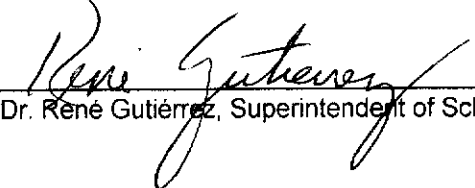
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Robert Saenz, Coordinator of Maintenance & Facilities

Approved by:   
Mario H. Salinas, Assistant Superintendent for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
 Bid 10-135, Fire Extinguisher Inspections  
 and Repair Services-First and Final Contract Renewal  
 June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance & Facilities Department. Mr. Robert Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning June 15, 2011 or soon thereafter and ending May 31, 2012, this will be the final renewal for this bid.
3. **BID EVALUATION:** This bid was evaluated by Abel Garza, Buyer for Maintenance & Facilities. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Maintenance & Facilities will prepare purchase orders after the Board of Trustee approval on an as needed basis.
5. **TOTAL ESTIMATED AWARD RECOMMENDATION:** **\$16,582.50**
6. **AWARD RECOMMENDATION TO THE FOLLOWING VENDOR:**

VENDOR	TOTAL ESTIMATED AWARD
Argus Security Systems 314 Ash Avenue McAllen, TX 78501 Contact: Toby Bowen PH: 956-682-6344	\$16,582.50
<b>TOTAL ESTIMATED AMOUNT</b>	<b>\$16,582.50</b>

7. **BID EVALUATION NOTES:**
  - A – Award Recommendation to lowest overall and most advantageous bidder.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Phone: (956) 289-2311  
Fax (956) 383-7687



May 6, 2011

FAX: 956-686-2427

Argus Security Systems  
314 Ash Avenue  
McAllen, Texas 78501  
Attn: Bid Dept.

Attn: Bid Dept.;

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
RFP 10-136, FIRE EXTINGUISHER INSPECTIONS & REPAIR SERVICES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start June 28, 2011 or soon thereafter and end May 31, 2012.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Soledad Schuller, Buyer at 956-289-2311, Ext. 2138 if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
Es política del Distrito Escolar de Edinburg no discriminar por razones como sexo, edad, religión, raza, color o origen nacional, en sus programas educacionales.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
DRAWER 990  
EDINBURG, TEXAS 78540  
PHONE: (956) 289-2311  
FAX (956) 383-7687**

**MEMORANDUM**

**Date:** May 9, 2011  
**TO:** Robert Saenz, Director for Maintenance Department  
**FROM:** Soledad Schuller, Buyer

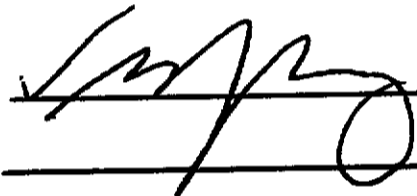
**SUBJECT: RENEWAL OF BID 10-135, FIRE EXTINGUISHERS - SECOND AND FINAL RENEWAL**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2138.

**THANK YOU!**

Yes, I want to renew:

 5-12-11

No, I don't want to renew:

Reason why you don't want to renew:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Thank you.

**Nondiscrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

**EXHIBIT \_\_\_\_\_**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (772)	VENDOR 2 (9559)	VENDOR 3 (2491)
EXTENDED AMOUNT ANALYSIS			
CONTROL: 10 FIRE EXTI	ARGUS SECURITY SYSTEMS IN	INDUSTRIAL FIRE AND SAFET	SECURITY INTERNATIONAL
PAGE/PART: 1/1	MCALLEN TX 78501	DONNA TX 78537	MCALLEN TX 78502-3323
BUYER: SOLEDAD SCHULLER	DELIVERY DAYS: 30	2	45
OPEN DATE: 04/29/10	TERMS: NET 30	-5% IF PAID IN 15 DAYS	NET 30
EFFECTIVE: 06/23/10	OTHER 1: TOBY BOWEN	CESAR G TOVAR	GUADALUPE RODRIGUEZ
EXPIRATION:	OTHER 2:		
ENTERED: 04/29/10	NOTE:		
PRINTED: 05/27/11	CODES:		

340-28-10010-4	REPLACEMENT COST, 2-1/2 lb ABC, steel fire extinguisher	1 EACH	250.00 ✓	250.00	390.00
340-28-10020-3	REPLACEMENT COST, 5 lb ABC, steel fire extinguisher	1 EACH	320.00 ✓	320.00	527.50
340-28-10030-2	REPLACEMENT COST, 10 lb ABC, steel fire extinguisher	1 EACH	520.00 ✓	600.00	950.00
340-28-10040-1	REPLACEMENT COST, 5 lb CO2, steel fire extinguisher	1 EACH	1350.00 ✓	1350.00	1500.00
340-28-10050-0	REPLACEMENT COST, 2-1/2 GAL WATER, fire extinguisher	1 EACH	1000.00 ✓	1000.00	1260.00
340-28-10060-9	REPLACEMENT COST, 6 LITER K, fire extinguisher	1 EACH	1920.00 ✓	1900.00	2000.00
340-28-15005-9	5 YEAR HIGH PRESSURE CYLINDER HYDRO TEST	1 EACH	1000.00 ✓	1000.00	9250.00
340-28-15018-2	12 YEAR LOW PRESSURE HYDRO-TEST	1 EACH	1200.00 ✓	1200.00	NB
340-29-10010-3	INSPECTION COST, 2-1/2 LB ABC, steel fire extinguisher	1 EACH	250.00 ✓	110.00	400.00
340-29-10020-2	INSPECTION COST, 5 LB ABC, steel fire extinguisher	1 EACH	250.00 ✓	110.00	400.00
340-29-10030-1	INSPECTION COST, 10 LB ABC, steel fire extinguisher	1 EACH	250.00 ✓	110.00	400.00
340-29-10040-0	INSPECTION COST, 5 LB CO2, steel fire extinguisher	1 EACH	250.00 ✓	110.00	400.00
340-29-10050-9	INSPECTION COST, 2-1/2 GAL WATER, fire extinguisher	1 EACH	250.00 ✓	110.00	400.00
936-34-10010-6	RECHARGE COST, 2-1/2 LB ABC, steel fire extinguisher	1 EACH	800.00 ✓	800.00	1550.00
936-34-10020-5	RECHARGE COST, 5 LB ABC, steel fire extinguisher	1 EACH	1050.00 ✓	1000.00	2400.00
936-34-10030-4	RECHARGE COST, 10 LB ABC, steel fire extinguisher	1 EACH	1500.00 ✓	1500.00	3700.00
936-34-10040-3	RECHARGE COST, 5 LB CO2, steel fire extinguisher	1 EACH	1150.00 ✓	1000.00	6650.00

EXHIBIT \_\_\_\_\_

EXTENDED AMOUNT ANALYSIS

TRINITY FIRE  
SAN JUAN TX 78589

CONTROL: 10 FIRE EXTI  
PAGE/PART: 1/2 DELIVERY DAYS: 2  
BUYER: SOLEDAD SCHULLER TERMS: -5% IF PAID IN 15 DAYS  
OPEN DATE: 04/29/10 OTHER 1: EDDIE G GARCIA  
EFFECTIVE: 06/23/10 OTHER 2:  
EXPIRATION: NOTE:  
ENTERED: 04/29/10 CODES:  
PRINTED: 05/27/11

340-28-10010-4	REPLACEMENT COST, 2-1/2 lb ABC, steel fire extinguisher	1 EACH	380.00
340-28-10020-3	REPLACEMENT COST, 5 lb ABC, steel fire extinguisher	1 EACH	410.00
340-28-10030-2	REPLACEMENT COST, 10 lb ABC, steel fire extinguisher	1 EACH	640.00
340-28-10040-1	REPLACEMENT COST, 5 lb CO2, steel fire extinguisher	1 EACH	1790.00
340-28-10050-0	REPLACEMENT COST, 2-1/2 GAL WATER, fire extinguisher	1 EACH	1550.00
340-28-10060-9	REPLACEMENT COST, 6 LITER K, fire extinguisher	1 EACH	2250.00
340-28-15005-9	5 YEAR HIGH PRESSURE CYLINDER HYDRO TEST	1 EACH	2500.00
340-28-15018-2	12 YEAR LOW PRESSURE HYDRO-TEST	1 EACH	1000.00
340-29-10010-3	INSPECTION COST, 2-1/2 LB ABC, steel fire extinguisher	1 EACH	98.00
340-29-10020-2	INSPECTION COST, 5 LB ABC, steel fire extinguisher	1 EACH	98.00
340-29-10030-1	INSPECTION COST, 10 LB ABC, steel fire extinguisher	1 EACH	98.00
340-29-10040-0	INSPECTION COST, 5 LB CO2, steel fire extinguisher	1 EACH	98.00
340-29-10050-9	INSPECTION COST, 2-1/2 GAL WATER, fire extinguisher	1 EACH	98.00
936-34-10010-6	RECHARGE COST, 2-1/2 LB ABC, steel fire extinguisher	1 EACH	800.00
936-34-10020-5	RECHARGE COST, 5 LB ABC, steel fire extinguisher	1 EACH	1000.00
936-34-10030-4	RECHARGE COST, 10 LB ABC, steel fire extinguisher	1 EACH	1500.00
936-34-10040-3	RECHARGE COST, 5 LB CO2, steel fire extinguisher	1 EACH	1300.00

CONTROL: 10 FIRE EXTI		ARGUS SECURITY SYSTEMS IN INDUSTRIAL FIRE AND SAFET	SECURITY INTERNATIONAL
PAGE/PART: 2/1	DELIVERY DAYS: 30	MCALLEN TX 78501	MCALLEN TX 78502-3323
BUYER: SOLEDAD SCHULLER	TERMS: NET 30	DONNA TX 78537	45
OPEN DATE: 04/29/10	OTHER 1: TOBY BOWEN	-5% IF PAID IN 15 DAYS	NET 30
EFFECTIVE: 06/23/10	OTHER 2:	CESAR G TOVAR	GUADALUPE RODRIGUEZ
EXPIRATION:	NOTE:		
ENTERED: 04/29/10	CODES:		
PRINTED: 05/27/11			

936-34-10050-2 RECHARGE COST, 2-1/2 GAL WATER, fire extinguisher	1 EACH	600.00 ✓	600.00	6050.00
936-34-10060-1 RECHARGE COST, 6 LITER K, fire extinguisher	1 EACH	890.00 ✓	7900.00	16750.00
936-34-20010-4 4" X 4" STICKER, Reads "Fire Extinguisher Inside"	1 EACH	250.00 ✓	200.00	100.00
936-34-20020-3 4" X 18" STICKER, Reads "Fire Extinguisher" with an arrow	1 EACH	175.00 ✓	200.00	200.00
936-35-10005-5 HANDLE REAPIRS	1 EA	300.00 ✓	250.00	NB
936-35-10010-5 VERIFICATION COLLARS	1 EA	NCT	NB	NCT
936-35-10015-4 PULL PINS	1 EA	25.00 ✓	12.50	50.00
936-35-10020-4 "O" RINGS	1 EA	NC*	NB	75.00
936-35-10025-3 PRESSURE GAUGES	1 EA	300.00 ✓	250.00	500.00
936-35-10030-3 VALVE STEMS	1 EA	612.50 ✓	600.00	475.00
936-35-10035-2 REPLACEMENT HOSE	1 EA	120.00 ✓	120.00	200.00
	CONTROL TOTAL	16582.50 LT ✓	<u>          </u>	<u>          </u>

CODE DEFINITIONS

\* Low Bid On Item  
 LT Low Total  
 NB No Bid  
 NC No Charge



**APPROVAL OF BID 10-169, SERVICE AWARDS AND PLAQUES, FIRST AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to renew the bid for Service Awards and Plaques, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

**Rationale**

This bid had a one year renewal option. Jose Vasquez, Director of Personnel and the awarded vendors have agreed in writing to continue this bid for an additional year at no increase in cost except the growth of the district.

The Administration sought competitive sealed bids for Service Awards and Plaques. Bid opening was held at the Business Office Building on May 28, 2010, at 2:00 P.M., where two (2) proposals were opened. These awards and plaques recognize Edinburg CISD employees for their dedication and loyal years of service. They help build employee morale and enhance continued loyalty to the school district.

**Budgetary Information**

**Award Recommendation** **\$15,375.05**

Account	Description	Aropriations	Encumbrance	Expenditure	Balance
199-41-6497-00-726-199000	General Supply	20,000.00	2,370.00	14,328.50	3,301.50
	<b>TOTAL</b>	<b>20,000.00</b>	<b>2,370.00</b>	<b>14,328.50</b>	<b>3,301.50</b>

\* Pending approval of 2011-2012 budget by the School Board.

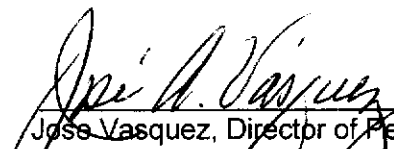
**Resource Personnel**

Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Jose Vasquez	Amaro Tijerina	Kay W. Green

**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

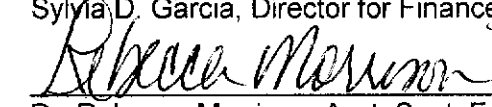
Requested by:

  
 Jose Vasquez, Director of Personnel

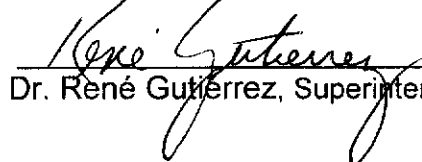
Within Budgetary Allocations:

  
 Sylvia D. Garcia, Director for Finance

Approved by:

  
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:

  
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Renewal**  
**Bid 10-169, Service Awards and Plaques, First and Final Contract Renewal**  
**June 14, 2011**

1. **USER DEPARTMENT:** This renewal was requested by the Director of Personnel. Jose Vasquez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning September 1, 2011 or soon thereafter and ending August 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Jose Vasquez, Director of Personnel. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Personnel Department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **UNIT PRICES:** The prices will remain the same for the term of the contract.
6. **APPROXIMATE AMOUNT SPENT LAST CONTRACT PERIOD:**       **\$14,863.55**
7. **TOTAL ESTIMATED AWARD RECOMMENDATION:**               **\$15,375.05**

VENDORS	AWARD RECOMMENDATION
Valley Trophies 529 South Texas Blvd Weslaco, TX 78596 Contact: Rana Tobelmann PH: 956-968-6510 ITCCS # 82628	\$9,450.05
Expressions In Glass Mercedes Industrial Park PO Box 1317 Mercedes, TX 78570 Contact: Tommy De Leon PH: 956-565-1325 ITCCS # 26580	\$5,925.00
<b>TOTAL ESTIMATED AWARD RECOMMENDATION</b>	<b>\$15,375.05</b>

EXHIBIT \_\_\_\_\_

CONTROL: 10 AWARDS	VALLEY TROPHIES	EXPRESSIONS IN GLASS
PAGE/PART: 1/1	WESLACO TX 78596	MERCEDES TX 78570
BUYER: KAY GREEN	DELIVERY DAYS: 20	8
OPEN DATE: 05/28/10	TERMS: NET 30	NET 30
EFFECTIVE: 09/01/10	OTHER 1: RANA TOBELMANN	FRANK DE LEON
EXPIRATION: 08/31/11	OTHER 2:	
ENTERED: 05/27/10	NOTE:	
PRINTED: 05/30/11	CODES:	

080-15-10010-3	PAPERWEIGHT - 5 YEARS SERVICE 2-1/2" X 4", Double black over gold	300 EACH	1710.00* A ✓	NB
080-15-10020-2	PAPERWEIGHT - 10 YEARS SERVICE Same as item #1 except for years of service	200 EACH	1140.00* A ✓	NB
080-15-10040-0	WOODEN PLAQUES FOR 15 YEARS SERVICE 7" X 9", Blue Marble Mist brass plate on	115 EACH	1604.25* A ✓	NB
080-15-10050-9	WOODEN PLAQUES FOR 20 YEARS SERVICE Same as item #4 except for size: 8" X 10"	100 EACH	1700.00* A ✓	NB
080-15-10060-8	WOODEN PLAQUES FOR 25, 30 and 35 YEARS SERVICE Same as item #5 except for size 9" X 12"	125 EACH	3100.00* A ✓	NB
080-15-10070-7	WALNUT BOOK CLOCK WITH QUARTZ CLOCK FOR 40 and 45 YEARS SERVICE 12.5" X 9.5" X 4.5",	2 EACH	195.80* A ✓	NB
080-15-10090-5	GLASS AWARDS 8" X 6" X 3/4", Classic Diamond shaped glass award on 3/4" glass	75 EACH	NB	5925.00* A ✓

CONTROL TOTAL                    9450.05    NI                    5925.00    NI

*Award Recommendation*                    \$ 9,450.05                    \$ 5,925.00

ITEM COMMENTS  
 ITEM#                    VENDOR    COMMENT

CODE DEFINITIONS  
 \* Low Bid On Item  
 A AWARD RECOMMENDATION  
 NB No Bid  
 NI DidNot Bid All Items



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
 PURCHASING DEPARTMENT  
 DRAWER 990  
 EDINBURG, TEXAS 78540  
 PHONE: (956) 289-2311  
 FAX (956) 383-7687



MEMORANDUM

Date: April 19, 2011  
 TO: Jose Vasquez, Director of Personnel  
 FROM: Kay W. Green, Buyer *KW*  
 SUBJECT: **RENEWAL OF BID 10-169, AWARDS; SERVICE AWARDS & PLAQUES**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

No, I don't want to renew:

*Jose A. Vasquez 4/20/2011*

Reason why you don't want to renew:

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THANK YOU!

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its' educational programs.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 3, 2011

Dear Valley Trophies,

FAX: 956-973-2804

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-169, AWARDS: SERVICE AWARDS AND PLAQUES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *Rana Sobelmann* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

VALLEY TROPHIES  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. No funds for District activities are distributed to any individual or organization on the basis of race, color, religion, sex, or national origin. It is the policy of Edinburg CISD to provide equal opportunities for all students and staff members.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 3, 2011

Dear Expressions in Glass,

FAX: 956-565-0323<sup>1325</sup>

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-169, AWARDS: SERVICE AWARDS AND PLAQUES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start September 1, 2011 or soon thereafter and end August 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@cisid.us](mailto:k.green@cisid.us) if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

EXPRESSIONS IN GLASS  
Company Name

To buy 1317  
NECESSITY  
78520

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

ITEM 080-15-10090-5 Bids 10-169 @ 79 EACH  
8x6 glass award

It is the policy of Edinburg CISD not to discriminate on the basis of race, sex, national origin, or disability in its educational programs. If you believe you have been discriminated against, please contact the Superintendent of Edinburg CISD at 956-289-2311. This document is for informational purposes only and does not constitute an offer of insurance. Please refer to the actual policy for complete terms, conditions, coverages, exclusions, and limitations.

**APPROVAL OF BID 11-84, IRON AND STEEL CATALOG BID**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Iron and Steel Catalog Discount, which is indicated as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for Iron and Steel Catalog Bid. Bid opening was held at the Business Office Building on February 11, 2011, at 3:00 P.M., where four (4) proposals were opened. This type of contract provides for a percentage discount from the vendors catalog or manufacturers price list. Items not covered under this bid are the itemized iron and steel listed on our Iron and Steel Supplies Bid. Career and Technical Education Department will use this bid to purchase materials for their classes to teach metal skills. Iron and steel materials are also needed to make repairs throughout the district to provide a safe environment for the students and staff.

**User Departments**

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities and Griselda Quintanilla, Director for the Career and Technical Education Department.

**Budgetary Information**

**Estimated Award Recommendation** **\$25,000.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-63x9-xx-xxx-1xxxxx	12,875,708.00	1,636,459.84	7,864,899.32	3,374,348.84
<b>TOTAL</b>	<b>12,875,708.00</b>	<b>1,636,459.84</b>	<b>7,864,899.32</b>	<b>3,374,348.84*</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**

Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario Salinas	Maria Luisa Guerra	Robert J. Saenz
Griselda Quintanilla	Amaro Tijerina	Kay W. Green

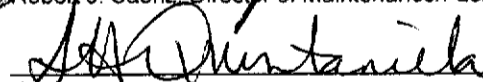
**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

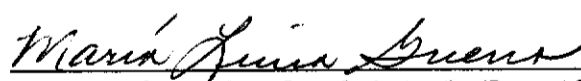
Requested by:

  
 Robert J. Saenz, Director of Maintenance/Facilities

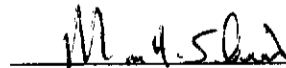
Requested by:

  
 Griselda Quintanilla, Director for Career & Technical Edu. Dept.


Approved by:

  
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

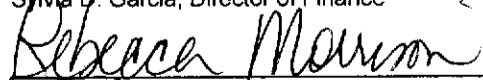
Approved by:

  
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:

  
 Sylvia D. Garcia, Director of Finance

Approved by:

  
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:

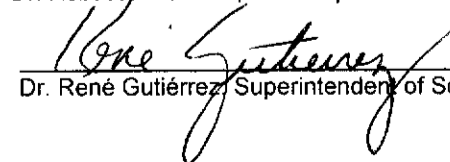
  
 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

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**Notes for Bid Tabulation**  
**Bid 11-84, Iron and Steel Catalog Bid**  
**June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities, and Career and Technical Education Departments. Robert Saenz and Griselda Quintanilla will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning June 15, 2011 or soon thereafter and ending March 31, 2011. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Maintenance and Facilities and Career and Technical Education Departments will prepare the purchase orders on an as needed basis following the Board of Trustees approval.
5. **NEW BID:** To cover items that are not on our Iron and Steel itemized list.
6. **TOTAL AWARD RECOMMENDATION:** **\$25,000.00**

The Edinburg CISD will require 3 quotes from the awarded vendors on orders over \$2,000.00; under \$2,000.00, you will use the discount listed.

VENDOR	DISCOUNT	NOTES
Alamo Iron Works PO Box 231 San Antonio, TX 78219 Contact: David Foley PH: 210-704-8438 FX: 210-704-8517 <a href="mailto:dfoley@aivnet.com">dfoley@aivnet.com</a>	10%	No minimum order Shipping No restocking fee No net pricer Delivery time – 5 days
Rio Grande Steel PO Box 5178 McAllen, TX 78502 Contact: Gene Espinoza PH: 956-787-9991 FX: 956-702-4434 <a href="mailto:geneespinoza@riograndesteel.com">geneespinoza@riograndesteel.com</a>	5%	No minimum order \$15 shipping Yes restocking fee No net pricer Delivery time 1 day
Sea Garden Sales Industrial Supplies 2771 Robindale Rd Brownsville, TX 78526 Contact: Robert Garcia PH: 956-831-4291 FX: 956-831-9434 <a href="mailto:rgarcia@sgsindustrial.com">rgarcia@sgsindustrial.com</a>	15%	No minimum order No Shipping Yes on Non-Stock Items No net pricer
U.S. HERR Industrial Metals 3498 Bunton Dr. Brownsville, TX 78521 Contact: Irma Herrera PH: 888-214-3253 FX: 956-504-9451 <a href="mailto:Brownsville@herrmetals.com">Brownsville@herrmetals.com</a>	0%	\$1,000.00 min order No Shipping fee Restocking fee 20% No net pricer Delivery time 15 – 20

## 11-84, IRON &amp; STEEL CATALOG BID

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407	740477610	534	74-2606194
ALAMO IRON WORKS		ALLEN INDUSTRIAL SUPPLY	
943 AT&T CENTER PKWY		1309 BUSINESS PARK DRIVE	
SAN ANTONIO, TX 78219		MISSION, TX 78572	
JOHN LEE		JUAN J VERONICO	
800-292-7817 FAX 210-704-8517		956-584-2000 FAX 956-584-2277	
259	74-1601321	1935	36-1413-850
D & R SALES COMPANY INC		LYON METAL PRODUCTS INC	
2038 SARATOGA BLVD		P.O. BOX 671	
CORPUS CHRISTI, TX 78417		AURORA, IL 60507-0671	
ERNIE STIELER			
361-853-1771 FAX 361-853-1626		800-628-6489 FAX 630-892-8966	
5493	34-1010088	78	74-1540432
MCNICHOLS CO		NOSER LUMBER COMPANY	
16405 AIR CENTER BLVD #100		523 WEST MIRACLE MI	
HOUSTON, TX 77032		P O BOX 2019	
EILEEN OR DAVID		MCALLEN, TX 78501	
800-237-3820 FAX 281-209-1999		SALVADOR HERNANDEZ	
		956-686-6761 FAX 956-686-3219	
472	741256878	477	44-0571707
PALMER STEEL SUPPLIES INC		PAXTON/PATTERSON LLC	
4300 ACAPULCO		7523 S. SAYRE AVENUE	
MCALLEN, TX 78504		CHICAGO, IL 60638	
ARMANDO REYES		BRIAN DESOTO	
956-686-6575 FAX 956-686-7022		800-323-8484 FAX 708-594-1907	
848	742674985	4823	59-071226-9
RIO GRANDE STEEL		SEA GARDEN INDUSTRIAL SUPPLIES	
P.O. BOX 5178		5312 NORTH CAGE	
MCALLEN, TX 78502		PHARR, TX 78577	
ALBERTO GUAJARDO		FELIX CRUZ	
956-787-9991 FAX 956-702-4437		956-787-3700 FAX 956-787-3714	
371	59-0712226	2461	760411791
SEA GARDEN SALES INDUSTRIAL SU		SHEPLER'S RIO GRANDE STEEL	
2771 ROBINDALE RD		P.O. BOX 5178	
BROWNSVILLE, TX 78526		MCALLEN, TX 78502	
ROBERT N. GARCIA		GERONIMO GALVAN	
956-831-4291 FAX 956-831-9434		800-460-9089 FAX 956-702-4437	
3881	74-2038967	2623	17425207986
STEP RIGHT CO.		TEXAS STEEL	
P.O. BOX 793		333 45TH ST	
SAN JUAN, TX 78589		CORPUS CHRISTI, TX 78405	
LAZARO APARICIO		MARK HOLSONBACK	
800-894-2234 FAX 956-781-5774		800-456-9057 FAX 361-884-0430	
2271	742704851	4702	3-01191-0799-0
U.S. HERR INDUSTRIAL COMPANY		VALLEY DISCOUNT METAL	
3498 BURTON DRIVE		4309 W. BUS. 83	
BROWNSVILLE, TX 78521		MCALLEN, TX 78501	
IRMA HERRERA		TIMOTHY OLIVAREZ	
956-504-9450 FAX 956-504-9451		956-688-6900 FAX 956-688-6903	

11-84, IRON & STEEL CATALOG BID

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1069                   74-2667195  
VICTORIA STEEL AND SUPPLY INC  
P.O. BOX 967  
2401 N FM 493  
DONNA, TX 78537  
JOE MORALEZ  
956-464-8475 FAX 956-464-7016

\*\*\*\*\*  
Vendors Printed: 17  
\*\*\*\*\*

**APPROVAL OF BID 11-134, INSECTICIDES AND HERBICIDES**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Insecticides and Herbicides, which is indicated as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for Insecticides and Herbicides. Bid opening was held at the Business Office Building on May 2, 2011, at 3:00 P.M., where seven (7) proposals were opened. This bid is needed to purchase insecticides and herbicides to treat lawns and fields district wide. Chemicals are applied by district certified employees during scheduled hours to avoid hazard to students and staff. Insecticide treatment is intended to reduce infestation of insects. Herbicides are mainly used on athletic fields for turf care program. The purpose is also to eliminate lawn bur-weed, more commonly referred to as sticker weed, which will ensure student safety.

**User Department**

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities

**Budgetary Information**

**Award Recommendation \$26,606.92**

Account	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-51-936-199000	200,910.00	67,181.29	132,686.90	1,041.81
199-51-6319-19-936-199000	555,943.00	55,759.19	166,537.21	333,646.60
<b>TOTAL</b>	<b>756,853.00</b>	<b>122,940.48</b>	<b>299,224.11</b>	<b>334,688.41*</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**


Dr. René Gutiérrez  
Mario Salinas  
Kay W. Green

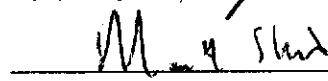
Dr. Rebecca Morrison  
Robert J. Saenz


Sylvia D. Garcia  
Amaro Tijerina

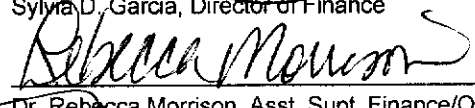
**Board Policy Reference**

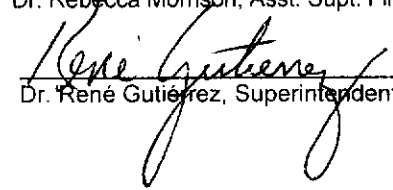
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

08-05-11 A10:10 OUT

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for Bid Tabulation**  
**Bid 11-134, Insecticides and Herbicides**  
**June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning July 1, 2011 or soon thereafter and ending June 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare the purchase orders, on an as needed basis following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$20,000.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$26,606.92**

VENDOR	RECOMMENDED AWARD
Univar USA	\$26,365.42
BWI – Schulenburg	\$189.00
Red River Specialities	\$52.50
<b>TOTAL</b>	<b>\$26,606.92</b>

7. **BID EVALUATION NOTES:**
  - A - Award recommendation to lowest overall and most advantageous bidder.
  - B. - Vendor past experience had delivery problems.
  - C. – Bid on substitute, want to stay with chemicals that are familiar.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
UNIT PRICE ANALYSIS (WITH EXTENDED TOTALS)

VENDOR 1 (4323)

VENDOR 2 (4645)

VENDOR 3 (9528)

		UNIVAR HARLINGEN TX 78550	BWI-SCHULENBURG SCHULENBURG TX 78956	RED RIVER SPECIALTIES, IN SHREVEPORT LA 71107
CONTROL: 10 INSECTS				
PAGE/PART: 1/1	DELIVERY DAYS: 2		7	5
BUYER: KAY GREEN	TERMS: NET 30		NET 30	NET 30
OPEN DATE: 04/26/11	OTHER 1: LARRY M WOODARD		TIM WEBER	ROYAL M TYLER JR
EFFECTIVE: 07/01/11	OTHER 2:			
EXPIRATION: 06/30/12	NOTE:			
ENTERED: 05/03/11	CODES:			
PRINTED: 05/17/11				
675-45-10000-9 MERIT 75 WSP 4 X 1.6 oz packets - 6.4 oz total net per bag	3 BAG	99.590 A ✓	37.500	28.000
675-45-10010-8 PERMISE 75 INSECTICIDE, 4 X 4.2 oz packets - 9 oz total net per bag	3 BAG	79.000 A ✓	264.000	NB
675-45-10020-7 DELTA DUST INSECTICIDE, 1 lb bottle	25 BOTT	11.990 A ✓	2.000* C	NB
675-45-10030-6 PI CONTACT INSECTICIDE, 18 oz can	25 CAN	16.000* A ✓	NB	NB
675-45-10040-5 INVADER HPX INSECTICIDE, 14oz can	25 CAN	7.750* A ✓	NB	NB
675-45-10050-4 NUTRABAIT ANT BAIT, 4.2 oz can	15 CAN	NB	NB	NB
675-45-10060-3 ALPINE ROACH GEL BAIT, 4.2 oz can	15 CAN	15.500 A ✓	NB	NB
675-45-10070-2 MAX FORCE FC ANT BAIT STATIONS, 24 per bag	25 BAG	24.000 A ✓	NB	NB
675-45-10080-1 MAX FORCE FC ROACH BAIT STATIONS, 72 per bag	25 BAG	38.000 A ✓	NB	NB
675-45-10090-0 NIBAN GRANULAR BAIT, 5 lb shaker bag	25 BAG	6.660* A ✓	NB	NB
675-45-10100-7 CY-KICK CS, 1 pint bottle	25 BOTT	31.000* A ✓	NB	NB
675-45-10110-6 SUSPEND SC INSECTICIDE, 1 pint bottle	25 BOTL	32.000* A ✓	NB	NB
675-45-10120-5 DRAGNET SFR INSECTICIDE, 1.25 gallon jug	25 JUG	79.000 A ✓	NB	58.000* C
675-45-10130-4 WASP - FREEZE, 17.5 oz can	25 CAN	5.200* A ✓	6.630	NB
675-45-10140-3 AMDRO GRANULAR ANT BAIT, 25 lb bag	25 BAG	NB	189.000* A ✓	212.500
675-90-10000-3 ROUNDUP - PRO HERBICIDE, 30 gallon drum	3 DRUM	2550.000 A ✓	327.000* C	358.500
675-90-10010-2 TRIMEC SOUTHERN, 2.5 gallon jug	25 JUG	98.000* A ✓	132.000	117.875
675-90-10020-1 MSMA 6 PLUS, 2.5 gallon jug	15 JUG	NB	64.500	52.500* A ✓
675-90-10030-0 BID RAT SPRING TRAPS	25 EACH	15.600 A ✓	1.390* C	NB
675-90-10040-9 SMALL MOUSE TRAPS, (spring)	10 EACH	26.000 A ✓	0.410	NB

EXHIBIT \_\_\_\_\_

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (9176)	VENDOR 5 (9852)	VENDOR 6 (4423)
UNIT PRICE ANALYSIS (WITH EXTENDED TOTALS)	-----		
CONTROL: 10 INSECTS	JOHN DEERE LANDSCAPES	ADAPCO, INC.	CHEMSEARCH
PAGE/PART: 1/2	CLEVELAND OH 44114	SANFORD FL 32771	IRVING TX 75015-2170
BUYER: KAY GREEN	DELIVERY DAYS: 10	3	7
OPEN DATE: 04/26/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 07/01/11	OTHER 1: MARGARET DWORZMAK	TOM WELLS	DEB HALL
EXPIRATION: 06/30/12	OTHER 2:		
ENTERED: 05/03/11	NOTE:		
PRINTED: 05/17/11	CODES:		

675-45-10000-9	MERIT 75 WSP 4 X 1.6 oz packets - 6.4 oz total net per bag	3 BAG	26.925* B	NB	NB
675-45-10010-8	PERMISE 75 INSECTICIDE, 4 X 4.2 oz packets - 9 oz total net per bag	3 BAG	20.600* B	NB	NB
675-45-10020-7	DELTA DUST INSECTICIDE, 1 lb bottle	25 BOTT	13.920	13.720	NB
675-45-10030-6	PI CONTACT INSECTICIDE, 18 oz can	25 CAN	17.930		NB
675-45-10040-5	INVADER HPX INSECTICIDE, 14oz can	25 CAN	7.950		NB
675-45-10050-4	NUTRABAIT ANT BAIT, 4.2 oz can	15 CAN	NB		NB
675-45-10060-3	ALPINE ROACH GEL BAIT, 4.2 oz can	15 CAN	4.970* B		NB
675-45-10070-2	MAX FORCE FC ANT BAIT STATIONS, 24 per bag	25 BAG	20.900* B		NB
675-45-10080-1	MAX FORCE FC ROACH BAIT STATIONS, 72 per bag	25 BAG	35.820* B		NB
675-45-10090-0	NIBAN GRANULAR BAIT, 5 lb shaker bag	25 BAG	17.650		NB
675-45-10100-7	CY-KICK CS, 1 pint bottle	25 BOTT	32.910		NB
675-45-10110-6	SUSPEND SC INSECTICIDE, 1 pint bottle	25 BOTL	35.780	35.280	NB
675-45-10120-5	DRAGNET SFR INSECTICIDE, 1.25 gallon jug	25 JUG	63.610		NB
675-45-10130-4	WASP - FREEZE, 17.5 oz can	25 CAN	5.520		NB
675-45-10140-3	AMDRO GRANULAR ANT BAIT, 25 lb bag	25 BAG	NB		NB
675-90-10000-3	ROUNDUP - PRO HERBICIDE, 30 gallon drum	3 DRUM	430.000		NB 3118.500
675-90-10010-2	TRIMEC SOUTHERN, 2.5 gallon jug	25 JUG	176.110		NB
675-90-10020-1	MSMA 6 PLUS, 2.5 gallon jug	15 JUG	NB		NB
675-90-10030-0	EID RAT SPRING TRAPS	25 EACH	1.570		NB
675-90-10040-9	SMALL MOUSE TRAPS, (spring)	10 EACH	0.400* B		NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT    VENDOR 7 (9852-1)  
 UNIT PRICE ANALYSIS (WITH EXTENDED TOTALS)    -----

ADAPCO, INC.  
 SANFORD FL 32771

CONTROL: 10 INSECTS	DELIVERY DAYS: 3
PAGE/PART: 1/3	TERMS: NET 30
BUYER: KAY GREEN	OTHER 1: TOM WELLS
OPEN DATE: 04/26/11	OTHER 2:
EFFECTIVE: 07/01/11	NOTE:
EXPIRATION: 06/30/12	CODES:
ENTERED: 05/03/11	
PRINTED: 05/17/11	

675-45-10000-9	MERIT 75 WSP 4 X 1.6 oz packets - 6.4 oz total net per bag	3 BAG	NB
675-45-10010-8	PERMISE 75 INSECTICIDE, 4 X 4.2 oz packets - 9 oz total net per bag	3 BAG	NB
675-45-10020-7	DELTA DUST INSECTICIDE, 1 lb bottle	25 BOTT	11.370
675-45-10030-6	PI CONTACT INSECTICIDE, 18 oz can	25 CAN	NB
675-45-10040-5	INVADER HPX INSECTICIDE, 14oz can	25 CAN	NB
675-45-10050-4	NUTRABAIT ANT BAIT, 4.2 oz can	15 CAN	NB
675-45-10060-3	ALPINE ROACH GEL BAIT, 4.2 oz can	15 CAN	NB
675-45-10070-2	MAX FORCE FC ANT BAIT STATIONS, 24 per bag	25 BAG	NB
675-45-10080-1	MAX FORCE FC ROACH BAIT STATIONS, 72 per bag	25 BAG	NB
675-45-10090-0	NIBAN GRANULAR BAIT, 5 lb shaker bag	25 BAG	NB
675-45-10100-7	CY-KICK CS, 1 pint bottle	25 BOTT	NB
675-45-10110-6	SUSPEND SC INSECTICIDE, 1 pint bottle	25 BOTL	NB
675-45-10120-5	DRAGNET SFR INSECTICIDE, 1.25 gallon jug	25 JUG	NB
675-45-10130-4	WASP - FREEZE, 17.5 oz can	25 CAN	NB
675-45-10140-3	AMDRO GRANULAR ANT BAIT, 25 lb bag	25 BAG	NB
675-90-10000-3	ROUNDUP - PRO HERBICIDE, 30 gallon drum	3 DRUM	NB
675-90-10010-2	TRIMEC SOUTHERN, 2.5 gallon jug	25 JUG	NB
675-90-10020-1	MSMA 6 PLUS, 2.5 gallon jug	15 JUG	NB
675-90-10030-0	BID RAT SPRING TRAPS	25 EACH	NB
675-90-10040-9	SMALL MOUSE TRAPS, (spring)	10 EACH	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
UNIT PRICE ANALYSIS (WITH EXTENDED TOTALS)

VENDOR 1 (4323)

VENDOR 2 (4645)

VENDOR 3 (9528)

CONTROL: 10 INSECTS		UNIVAR	BWI-SCHULENBURG	RED RIVER SPECIALTIES, IN
PAGE/PART: 2/1	DELIVERY DAYS: 2	HARLINGEN TX 78550	SCHULENBURG TX 78956	SHREVEPORT LA 71107
BUYER: KAY GREEN	TERMS: NET 30		7	5
OPEN DATE: 04/26/11	OTHER 1: LARRY M WOODARD		NET 30	NET 30
EFFECTIVE: 07/01/11	OTHER 2:		TIM WEBER	ROYAL M TYLER JR
EXPIRATION: 06/30/12	NOTE:			
ENTERED: 05/03/11	CODES:			
PRINTED: 05/17/11				

675-90-10050-8	GLUE TRAPS, 72 MB SUPER, PEANUT BUTTER SCENT	25 EACH	19.000 A ✓	1.970* C	NB
675-90-10060-7	DEMICE NYLAR, 16 oz bottle	6 BOTT	36.000 A ✓	10.000* C	NB
675-90-10070-6	CONQUER RESIDUAL INSECTICIDE, 16 oz bottle	12 BOTT	19.500* A ✓	NB	NB
675-90-10080-5	DEMAND CS INSECTICIDE, 1 quart bottle	32 BOTT	112.000 A ✓	NB	85.000* C
675-90-10090-4	PHANTOM INSECTICIDE, 21 oz bottle	6 BOTT	51.000* A ✓	NB	NB
675-90-10100-1	TERMIDOR SC INSECTICIDE, 20 oz bottle	6 BOTT	59.000* A ✓	NB	NB
675-90-10110-0	TALSTAR PRO INSECTICIDE, 3/4 gallon jug	6 BOTT	38.000 A ✓	30.000	26.000
675-90-10120-9	BLAZON BLUE SPRAY PAHERN INDICATOR, 2.5 gallon	5 GAL	58.000 A ✓	34.000* C	36.000
675-90-10130-8	NYGUARD IGR CONCENTRATE, 110 mil bottle	15 BOTT	39.000* A ✓	NB	NB
675-90-10140-7	GENTROL POINT SOURCE ROACH CONTROL DEVICE, 20 per box	5 BOX	24.000* A ✓	NB	NB
675-90-10150-6	PROVOKE MOUSE ATTRACTANT, 2 oz	20 OZ	5.000 A ✓	NB	NB
675-90-10160-5	CATALYST INSECTICIDE, 1 pint	10 PINT	19.000* A ✓	NB	NB
675-90-10170-4	ALTOSID MOSQUITOES BRIQUETS, 30 DAY, 100 per box	5 BOX	156.030 A ✓	NB	NB
675-90-10180-3	MASTERLINE KOOTROL 4-4, 2.5 gal	5 GAL	31.000 A ✓	NB	NB
675-90-10190-2	VECTOR BIO - 5, 1 quart	5 QRT	10.000 A ✓	NB	NB
675-90-10200-9	WHITMIRE ULTRACIDE PRESSURIZED FLEA IGR & ADULTICIDE, 20 oz can	10 CAN	12.000* A ✓	NB	NB
675-90-10210-8	WHITMIRE 565 PLUS XLO, 20 oz can	10 CAN	14.000* A ✓	NB	NB
675-90-10220-7	ONSLAUGHT INSECTICIDE, 1 pint	15 PINT	42.000* A ✓	NB	NB

CONTROL TOTAL      26365.42 NI      11591.85 NI      14712.38 NI

*Award Recommendation*

*# 26,365.42*

*# 189.00*

*# 52.50*

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (9176)	VENDOR 5 (9852)	VENDOR 6 (4423)
UNIT PRICE ANALYSIS (WITH EXTENDED TOTALS)	-----		
CONTROL: 10 INSECTS	JOHN DEERE LANDSCAPES	ADAPCO, INC.	CHEMSEARCH
PAGE/PART: 2/2	CLEVELAND OH 44114	SANFORD FL 32771	IRVING TX 75015-2170
BUYER: KAY GREEN	DELIVERY DAYS: 10	3	7
OPEN DATE: 04/26/11	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 07/01/11	OTHER 1: MARGARET DWORZMAK	TOM WELLS	DEB HALL
EXPIRATION: 06/30/12	OTHER 2:		
ENTERED: 05/03/11	NOTE:		
PRINTED: 05/17/11	CODES:		

675-90-10050-8	GLUE TRAPS, 72 MB SUPER, PEANUT BUTTER SCENT	25 EACH	20.310		NB	NB
675-90-10060-7	DEMICE NYLAR, 16 oz bottle	6 BOTT	51.990		NB	NB
675-90-10070-6	CONQUER RESIDUAL INSECTICIDE, 16 oz bottle	12 BOTT	20.390		NB	NB
675-90-10080-5	DEMAND CS INSECTICIDE, 1 quart bottle	32 BOTT	125.520		NB	NB
675-90-10090-4	PHANTOM INSECTICIDE, 21 oz bottle	6 BOTT	61.170		NB	NB
675-90-10100-1	TERMIDOR SC INSECTICIDE, 20 oz bottle	6 BOTT	65.480		NB	NB
675-90-10110-0	TALSTAR PRO INSECTICIDE, 3/4 gallon jug	6 BOTT	25.240* B	32.070		NB
675-90-10120-9	BLAZON BLUE SPRAY PAHERN INDICATOR, 2.5 gallon	5 GAL	66.910		NB	51.750
675-90-10130-8	NYGUARD IGR CONCENTRATE, 110 mil bottle	15 BOTT	40.690		NB	NB
675-90-10140-7	GENTROL POINT SOURCE ROACH CONTROL DEVICE, 20 per box	5 BOX	72.220		NB	NB
675-90-10150-6	PROVOKE MOUSE ATTRACTANT, 2 oz	20 OZ	3.450* B		NB	NB
675-90-10160-5	CATALYST INSECTICIDE, 1 pint	10 PINT	19.940		NB	NB
675-90-10170-4	ALTOSID MOSQUITOES BRIQUETS, 30 DAY, 100 per box	5 BOX	149.110	142.500*		NB
675-90-10180-3	MASTERLINE KOOTROL 4-4, 2.5 gal	5 GAL		NB	28.000*	NB
675-90-10190-2	VECTOR BIO - 5, 1 quart	5 QRT	7.350* B		NB	NB
675-90-10200-9	WHITMIRE ULTRACIDE PRESSURIZED FLEA IGR & ADULTICIDE, 20 oz can	10 CAN	12.600		NB	NB
675-90-10210-8	WHITMIRE 565 PLUS XLO, 20 oz can	10 CAN	15.330		NB	NB
675-90-10220-7	ONSLAUGHT INSECTICIDE, 1 pint	15 PINT	47.420		NB	NB

CONTROL TOTAL	21592.53 NI	2269.92 NI	9614.25 NI
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*Award Recommendation*

<u>- 0 -</u>	<u>- 0 -</u>	<u>- 0 -</u>
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ADAPCO, INC.  
 SANFORD FL 32771

CONTROL: 10 INSECTS  
 PAGE/PART: 2/3 DELIVERY DAYS: 3  
 BUYER: KAY GREEN TERMS: NET 30  
 OPEN DATE: 04/26/11 OTHER 1: TOM WELLS  
 EFFECTIVE: 07/01/11 OTHER 2:  
 EXPIRATION: 06/30/12 NOTE:  
 ENTERED: 05/03/11 CODES:  
 PRINTED: 05/17/11

675-90-10050-8	GLUE TRAPS, 72 MB SUPER, PEANUT BUTTER SCENT	25 EACH	NB
675-90-10060-7	DEMICE NYLAR, 16 oz bottle	6 BOTT	NB
675-90-10070-6	CONQUER RESIDUAL INSECTICIDE, 16 oz bottle	12 BOTT	NB
675-90-10080-5	DEMAND CS INSECTICIDE, 1 quart bottle	32 BOTT	NB
675-90-10090-4	PHANTOM INSECTICIDE, 21 oz bottle	6 BOTT	NB
675-90-10100-1	TERMIDOR SC INSECTICIDE, 20 oz bottle	6 BOTT	NB
675-90-10110-0	TALSTAR PRO INSECTICIDE, 3/4 gallon jug	6 BOTT	NB
675-90-10120-9	BLAZON BLUE SPRAY PAHERN INDICATOR, 2.5 gallon	5 GAL	NB
675-90-10130-8	NYGUARD IGR CONCENTRATE, 110 mil bottle	15 BOTT	NB
675-90-10140-7	GENTROL POINT SOURCE ROACH CONTROL DEVICE, 20 per box	5 BOX	NB
675-90-10150-6	PROVOKE MOUSE ATTRACTANT, 2 oz	20 OZ	NB
675-90-10160-5	CATALYST INSECTICIDE, 1 pint	10 PINT	NB
675-90-10170-4	ALTOSID MOSQUITOES BRIQUETS, 30 DAY, 100 per box	5 BOX	NB
675-90-10180-3	MASTERLINE KOOTROL 4-4, 2.5 gal	5 GAL	NB
675-90-10190-2	VECTOR BIO - 5, 1 quart	5 QRT	NB
675-90-10200-9	WHITMIRE ULTRACIDE PRESSURIZED FLEA IGR & ADULTICIDE, 20 oz can	10 CAN	NB
675-90-10210-8	WHITMIRE 565 PLUS XLO, 20 oz can	10 CAN	NB
675-90-10220-7	ONSLAUGHT INSECTICIDE, 1 pint	15 PINT	NB

CONTROL TOTAL 284.25 NI

*Award Recommendation*

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11-134, INSECTICIDES & HERBICIDES

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9610 AGRO FLO 901 LEXINGTON CIRCLE #7 EDINBURG, TX 78539	8588 35-1848677 AIRE-MATE, INC. P.O. BOX 406 WESTFIELD, IN 46074
RICHARD FLORES 713-264-2828 FAX E-MAIL	WEBSTER PETERSON 800-544-8990 FAX 317-896-3788
407 740477610 ALAMO IRON WORKS 943 AT&T CENTER PKWY SAN ANTONIO, TX 78219	3356 01-74259-4280 BIO ZAPP LABORATORIES INC P O BOX 20127 SARASOTA, FL 34276
JOHN LEE 800-292-7817 FAX 210-704-8517	800-776-7721 FAX E-MAIL
629 74-2059757 BLUE STAR CHEMICAL CO INC P.O. BOX 3305 EDINBURG, TX 78540-3305	4423 75-0457200 CHEMSEARCH P.O. BOX 152170 IRVING, TX 75015-2170
JERRY MORA 956-383-1077 FAX 956-383-7889	DEBBIE SCHUMANN 800-527-9921 FAX 972-721-6802
7067 95-3806755 COASTAL ENTERPRISES 17281 MOUNT WYNNE CIRCLE FOUNTAIN VALLEY, CA 92708	1536 COMMUNICATIONS ETC 421 S BROADWAY MCALLEN, TX 78501
SHAYNE PERKINS 800-644-3900 FAX 714-437-7251	EDDIE GUERRA 956-631-8597 FAX 956-631-8697
826 36-2537040 CROP PRODUCTION 501 E. MONTE CRISTO EDINBURG, TX 78541	650 1-74-2546859-6 DIVERSITECH SYSTEMS 416 EAST CEDAR STREET MCALLEN, TX 78501
ROBERT GONZALEZ 956-380-0710 FAX 956-381-1707	DANIEL SWERINGER 956-687-7695 FAX 956-618-5014
2719 75-243464-2 EAGLE BRUSH & CHEMICAL P.O. BOX 59068 DALLAS, TX 75229	569 74-1502187 ESPARAZA PEST CONTROL P O BOX 1146 EDINBURG, TX 78540
ROSANNE RENOIT 800-888-5722 FAX 972-484-4501	ADRIAN ESPARZA 956-383-4621 FAX 956-702-0000

11-134, INSECTICIDES & HERBICIDES

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1960	11-3584699	468	13611502801
GLOBAL EQUIPMENT		GRAINGER	
2505 MILL CENTER PARKWAY		921 EAST PECAN BLVD	
SUITE #100		MCALLEN, TX 78501	
BUFORD, GA 30518			
MICHAEL BARKER		MICHAEL CHARLES	
800-847-4715 FAX 678-969-6823		956-682-6321 FAX 956-682-9122	
417	458-60-0352	5132	1-741533700
GREEN DIAMOND DISTRIBUTORS		GULF COAST PAPER	
P O BOX 260578		1309 E. NOEMI	
CORPUS CHRISTI, TX 78426		PHARR, TX 78577	
PATRICK CARSON		CHARLIE SOLIS	
361-241-7881 FAX 361-241-8758		956-867-5646 FAX 956-541-6917	
3011	73-0336850	499	06-1784666
INDUSTRIAL SOAP COMPANY		J & B INDUSTRIES INC.	
722 S. VANDEVENTER AVENUE		P.O. BOX 1719	
ST LOUIS, MO 63110		SAN BENITO, TX 78586	
RON MORRISON		CALVIN R BURGESS	
314-241-6363 FAX 314-533-5556		800-242-3029 FAX 956-748-9095	
1700	74-2863334	1221	75-2434642
JACO INDUSTRIAL SUPPLY INC.		LONE STAR DBA EAGLE BRUSH	
P.O. BOX 3307		P.O. BOX 59068	
VICTORIA, TX 77903		DALLAS, TX 75229	
DARREN BORDOVSKY		BEN R. CARRIKER	
888-572-4408 FAX 361-572-4265		800-888-5722 FAX 972-484-4501	
8615		1686	75-2145363
LOWE'S		MADISON BIONICS DIV OF SYSTEMS	
2802 W. UNIVERSITY DR.		P.O. BOX 152170	
EDINBURG, TX 78539		IRVING, TX 75015	
CLAUDE ST. PIERRE		MARIA TRIOS	
956-289-4230 FAX 956-289-4233		800-527-7850 FAX 972-438-0634	
2501	22-2148977	1223	75-0457200
MAINTENANCE WORLD		NATIONAL CHEMSEARCH DIV OF NCH	
P.O. BOX 1333		P O BOX 152170	
PLEASANTVILLE, NJ 08232		IRVING, TX 75015-2150	
RICHARD OJSERKIS		DARON BLYTHE	
800-257-8557 FAX 609-641-7766		800-527-9921 FAX 972-438-0949	

11-134, INSECTICIDES & HERBICIDES  
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3100 459-86-1657  
PRIME SOURCE  
4601 STAFFORD DRIVE  
COLLEYVILLE, TX 76034

GERALD MCNUTT  
972-790-7597 FAX 972-790-7525

848 742674985  
RIO GRANDE STEEL  
P.O. BOX 5178  
MCALLEN, TX 78502

ALBERTO GUAJARDO  
956-787-9991 FAX 956-702-4437

547 34-0552740  
STATE CHEMICAL MFG COMPANY  
1930 LAUREL DRIVE  
HARLINGEN, TX 78550

NANCY KNIGHT  
800-782-2436 FAX 216-931-7717

8021 20-0892327  
SUPPLY LINE USA  
5502 BURNHAM DRIVE  
CORPUS CHRISTI, TX 78413

POLLY WELCH  
866-833-1105 FAX 361-906-1844

4156 1-74-2196683-3  
TEXAS MULTI CHEM, INC  
P.O. BOX 291306  
KERRVILLE, TX 78029-1306

STEVE CORAWAY  
800-292-1214 FAX 830-895-3388

3768 74-2736263  
U-DO IT PEST CONTROL PRODUCTS  
2229 W. HOUSTON  
MCALLEN, TX 78501

DAVID GUTIERREZ  
956-682-8552 FAX 956-631-4785

9528  
RED RIVER SPECIALTIES, INC  
7545 HAYGOOD RD  
SHREVEPORT, LA 71107

ROYAL TYLER  
800-256-3344 FAX 318-220-9609

2385 742457693  
SOUTH TEXAS INSECT CONTROL  
4311 N. 10TH STREET  
MCALLEN, TX 78501

956-630-1918 FAX 956-631-0924

1625 34-0552740  
STATE INDUSTRIAL PRODUCTS  
3100 HAMILTON AVENUE  
CLEVELAND, OH 44114

JIM VINSON  
800-782-2436 FAX 888-771-9670

571 36-3478837  
TERMINEX INTERNATIONAL  
8002 WESTWAY DRIVE  
HARLINGEN, TX 78552

JACK HOLLAND  
800-874-2505 FAX 956-973-8767

7295 3-20122-0650-7  
TRIPLE "A" JANITORIAL SUPPLIES  
P.O. BOX 155  
LA BLANCA, TX 78558

JUAN A. SALINAS  
956-383-0349 FAX E-MAIL

6816 48-104-3463  
ULTRA-CHEM INC  
P.O. BOX 50850  
PHOENIX, AZ 85076

RANDY PRUETT  
800-659-9575 FAX 480-893-2739

11-134, INSECTICIDES & HERBICIDES

4323 19113479356  
UNIVAR  
125 NORTH "G" STREET  
\*\*SAME AS V#9857 -CORPUS CHRIS  
HARLINGEN, TX 78550  
ED LOPEZ  
800-299-2489 FAX 956-423-6789

8640 26-1600165  
VALLEY SANITARY SUPPLY  
4604 N. EXPRESSWAY  
BROWNSVILLE, TX 78526  
KMBERLY E. YOUNG  
800-292-7703 FAX 956-350-3134

374 1-75-1634640-4  
VIKING LABS  
11531 CHAIRMAN DRIVE  
DALLAS, TX 75243

6481 25-1723345  
WESCO DISTRIBUTION INC.  
306 E. NAKOMA DR.  
SAN ANTONIO, TX 78216

WARREN HAY  
800-969-0001 FAX 972-690-8560

THOMAS BONIN  
800-456-1801 FAX 210-341-1946

829 98-098184  
WILBUR ELLIS COMPANY  
3809 W. MONTE CRISTO  
EDINBURG, TX 78541

1306 246-78-0996  
ZEP MANUFACTURING COMPANY  
2814 LORETTA  
HARLINGEN, TX 78550

THOMAS ELLIOTT  
956-383-8433 FAX 956-380-6807

MIKE PREDDY  
956-412-1273 FAX 956-423-2001

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Vendors Printed: 42

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# APPROVAL OF BID 11-157, BAND INSTRUMENT REPAIR SERVICES

## Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Band Instrument Repair Services term bid, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

## Rationale

The administration sought competitive sealed bids for Band Instrument Repair Services. Bid opening was held at the Business Office Building on May 9, 2011 at 1:30 P.M.; where five (5) proposals were received, opened, and read aloud.

The instruments are used on a daily basis by our students. These instruments may need to be repaired, cleaned, or adjusted for everyday use. The middle schools and high schools Orchestra, Band, and Mariachi programs will utilize this instrument services bid.

## User Department

This item was requested by the department of Fine Arts/UII.

## Budgetary Information

Total Estimated Award: \$30,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
166-11-6249-XX-XXX-1XX-000	CONT.MAINT. & REPAIRS	44,600.00	11,134.50	17,864.52	15,600.98
	TOTALS	44,600.00	11,134.50	17,864.52	15,600.98

\*Pending approval of 2011-2012 budget by the school board.

## Resource Personnel

Dr. René Gutiérrez  
Maria Luisa Guerra  
Soledad Schuller

Dr. Rebecca Morrison  
Nelinda Villarreal

Sylvia D. Garcia  
Amaro Tijerina

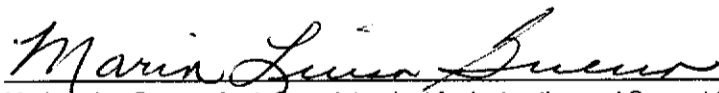
## Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

  
Nelinda Villarreal, Director of Fine Arts/UII

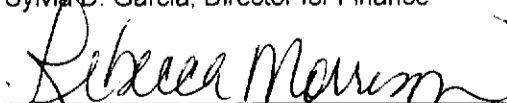
Approved by:

  
Maria Luisa Guerra, Asst. Superintendent for Instruction and Support Services

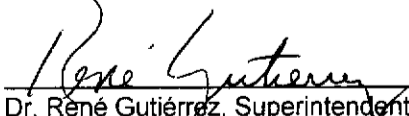
Within Budgetary allocations:

  
Sylvia D. Garcia, Director for Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Bid 11-157, BAND INSTRUMENT REPAIR SERVICES**  
**June 14, 2011**

1. **USER DEPARTMENT:** Nelinda Villarreal will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning June 15, 2011 and ending May 31, 2012 with an option to renew annually for an additional year.
3. **BID EVALUATION:** This bid was evaluated by Jason Rogers, Edinburg High School, Tom Pena, Johnny Economedes High School, and Chad Dempsey, Edinburg North High School. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Each campus/department will prepare purchase orders following Board of Trustee bid approval on an as needed basis.
5. **UNIT PRICES:** Prices and discounts are good for the term of the contract.
6. **APPROXIMATE AMOUNT SPENT LAST CONTRACT PERIOD:**     **\$30,000.00**
9. **AWARD RECOMMENDATION:** Staff is recommending multiple awards to various vendors. Staff will submit the repairs orders with the Primary vendor providing the best service & best prices; however, if the Primary vendor is unable to repair due to high workloads, the district will go to the next approved vendor who can complete the repairs on a timely manner.

Primary Vendors	No of Repair Personnel	Award Repair Services by Category
Melhart Music Center	6	Primary Vendor for Woodwind & Brass Percussion, Guitars
Texas Band & Orchestra	4	Approved Vendor for Woodwind & Brass Percussion and String
Approved Vendors	No of Repair Personnel	Award Repair Services By Category
Valley Band Service	3	Approved Vendor for Woodwind & Brass Instruments
Antonio Strad Violin	4	Approved Vendor for All String Instruments
N Tune Music & Sound	14	Approved Vendor for All String Instruments

**TEXAS BAND & ORCHESTRA**  
Prices must include parts & labor

**WOODWIND INSTRUMENTS**

**BRASS INSTRUMENTS**

MINOR REPAIR	Piccolo	Flute	Oboe	Bassoon	Eb Sop Clarinet	Bb Clarinet	Eb Alto Clarinet	MINOR REPAIR	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve	Tuba/Sousaphone
1. Replace flat spring	N/A	10.00	10.00	10.00	10.00	10.00	10.00	1. Resolder brace/water Key	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00
2. Replace needle spring	15.00	15.00	15.00	15.00	15.00	15.00	15.00	2. Chemical flush	55.00	55.00	95.00	69.00	59.00	89.00	79.00	79.00	99.00
3. Replace and seat one pad	9.00	12.00	12.00	12.00	12.00	12.00	12.00	3. Pull stuck slide	17.50	17.50	17.50	17.50	17.50	17.50	17.50	17.50	17.50
4. Recork joint-mouthpiece/neck	N/A	N/A	15.00	15.00	15.00	15.00	15.00	4. Replace valve string	N/A	4.50	4.50	N/A	N/A	4.50	N/A	N/A	N/A
5. Average hourly rate for Playing condition	47.50	47.50	47.50	47.50	47.50	47.50	47.50	5. Silver solder	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00
<b>MAJOR REPAIR</b>								6. Replace valve string	N/A	4.50	4.50	N/A	N/A	4.50	N/A	N/A	N/A
1. Complete Repad	169.00	189.00	Student 189.00, pro 249.00	269.00	169.00	189.00	229.00	7. Average hourly rate For playing condition	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00
2. Complete Overhaul	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	8. Silver polish	45.00	55.00	65.00	50.00	40.00	60.00	70.00	80.00	85.00
3. Labor Adjustment								9. Dent work	50.00/HR	50.00/HR	50.00/HR	50.00/HR	50.00/HR	50.00/HR	50.00/HR	50.00/HR	50.00/HR
<b>MINOR REPAIR</b>								10. Playing condition (average)	39.00	39.00	39.00	39.00	39.00	49.00	49.00	49.00	59.00
1. Replace flat spring	10.00	10.00	10.00	10.00	10.00	10.00	10.00										
2. Replace needle spring	15.00	15.00	15.00	15.00	15.00	15.00	15.00										
3. Replace and seat one pad	12.00	12.00	12.00	12.00	12.00	12.00	12.00										
4. Recork joint-mouthpiece/neck	15.00	15.00	15.00	15.00	15.00	15.00	15.00										
1. Average hourly rate for playing condition	47.50	47.50	47.50	47.50	47.50	47.50	47.50										
<b>MAJOR REPAIR</b>																	
1. Complete Repad	225.00	Bladder pads- 225.00 Leather 295.00	325.00	325.00	350.00	395.00	445.00										
2. Complete Overhaul	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY										

# TEXAS BAND & ORCHESTRA

## STRING INSTRUMENTS Prices must include parts & labor

CONTINUED.....

MAJOR REPAIR	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve
1. Complete Overhaul/Lacquer	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY
2. Complete Overhaul/Silver	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY	EST. ONLY

FRET INSTRUMENTS	ELECTRIC GUITAR	ACOUSTIC GUITAR	VIHUELA GUITAR	GUITARRON GUITAR	HARPA	STRING INSTRUMENTS	BASS	CELLO	VIOLA	VIOLIN
1. Internal repair requiring top removal			95.00+	195.00+		1. Average hourly rate (Items 2-7 only)	59.00	59.00	49.00	49.00
2. Internal repair not requiring top removal			79.00+	129.00+		2. Internal repair requiring top removal	250.00+	195.00+	120.00+	120.00+
3. Refinish/Touchup (minor)			49.00	69.00		3. Internal repair not requiring top removal	89.00+	89.00+	69.00+	69.00+
4. Reset fingerboard			85.00	85.00+		4. Refinish/Touchup (minor)	39.00	39.00	39.00	39.00
5. Planeing finger board			129.00	129.00+		5. Reset fingerboard	99.00	79.00	69.00	69.00
6. Replace fingerboard			189.00	199.00+		6. Planeing finger board	129.00	129.00	89.00	89.00
7. Reset nut			35.00	35.00+		7. Replace fingerboard	350.00	275.00	195.00	195.00
8. Adjust neck			89.00	89.00+		8. Reset nut	49.00	49.00	39.00	39.00
9. Carve and set new bridge			89.00	89.00+		9. Reset neck	295.00	275.00	145.00	145.00
10. Reset sound post			N/A	N/A		10. Carve and set new bridge	155.00	89.00	55.00	55.00
11. Repair rib			89.00+	89.00+		11. Reset sound post	35.00	35.00	25.00	25.00
12. Replace saddle			89.00+	120.00+		12. Repair rib	89.00	79.00	69.00	69.00
13. Replace tail gut						13. Replace saddle	75.00	65.00	55.00	55.00
14. Replace endpin						14. Replace tail gut	69.00	59.00	49.00	49.00
15. Refit peg						15. Replace endpin	55.00+ PART	55.00+ PART	49.00	49.00
16. Replace peg						16. Refit peg	NA	59.00	35.00	35.00
17. Replace machine head			79.00+	120.00+		17. Replace peg	NA	69.00	49.00	49.00
18. Adjust action			79.00+	99.00+		18. Replace machine head	129.00+ part	NA	NA	NA
19. Refret			99.00+	120.00+		19. Bow rehair, horsehair	79.00	79.00	79.00	79.00
20. Solder						20. Replace bow screw-eyelet	35.00	35.00	35.00	35.00
21. Restring			69.00	79.00		21. Replace wooden bow grip, silver--Winding	75.00	69.00	59.00	59.00
						22. Replace ivory tip on wooden bow	55.00	55.00	55.00	55.00

# VALLEY BAND SERVICE

## WOODWIND INSTRUMENTS

### Prices must include parts & labor

## BRASS INSTRUMENTS

MINOR REPAIR	Piccoto	Flute	Oboe	Bassoon	Eb Sop Clarinet	Bb Clarinet	Eb Alto Clarinet	MINOR REPAIR	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve	Tuba/Sou saphone
1. Replace flat spring	N/A	8.00	8.00	8.00	8.00	8.00	8.00	1. Resolder brace/water Key	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50
2. Replace needle spring	N/A	8.00	8.00	8.00	8.00	8.00	8.00	2. Chemical flush	62.50	74.50	64.50	68.50	60.00	68.50	68.50	78.50	6-18.00
3. Replace and seat one pad	N/A	9.00	9.00	9.00	9.00	9.00	9.00	3. Pull stuck slide	6-18.00	6-18.00	6-18.00	6-18.00	6-18.00	6-18.00	6-18.00	6-18.00	6-18.00
4. Recork joint-mouthpiece/neck	N/A	10.50	13.00	10.50	10.50	10.50	10.50	4. Replace valve string	NA	NA	NA	NA	NA	NA	NA	NA	N/A
5. Average hourly rate for Playing condition	42.50	42.50	42.50	42.50	42.50	42.50	42.50	5. Silver solder	24.50	24.50	24.50	24.50	24.50	24.50	24.50	24.50	24.50
<b>MAJOR REPAIR</b>								6. Replace valve string	NA	NA	NA	NA	NA	NA	NA	NA	N/A
1. Complete Repad	225.00	PLAT 145.00 FRENCH 210.00	Student 270.00 CONS 375.00	475.00	225.00	225.00	275.00	7. Average hourly rate For playing condition	42.50	42.50	42.50	42.50	42.50	42.50	42.50	42.50	42.50
2. Complete Overhaul	SAME	BY	REQUEST ONLY	ONLY				8. Silver polish	25.00	40.00	60.00	25.00	25.00	25.00	55.00	65.00	110.00
3. Labor Adjustment		AS	AVERAGE	HOURLY	RATE			9. Dent work	DETERM	INED	BY	HOURLY	RATE				
<b>MINOR REPAIR</b>								10. Playing condition (average)	DETERM	INED	BY	HOURLY	RATE				
1. Replace flat spring	8.00	8.00	8.00	8.00	8.00	8.00	8.00	<b>MAJOR REPAIR</b>									
2. Replace needle spring	8.00	8.00	8.00	8.00	8.00	8.00	8.00	1. Complete Overhaul/Lacquer	ESTIMAT	ES	BY	REQUEST	ONLY				
3. Replace and seat one pad	9.00	9.00	9.00	9.00	9.00	9.00	9.00	2. Complete Overhaul/Silver	ESTIMAT	ES	BY	REQUEST	ONLY				
4. Recork joint-mouthpiece/neck	10.50	10.50	10.50	10.50	10.50	10.50	10.50										
5. Average hourly rate for playing condition	42.50	42.50	42.50	42.50	42.50	42.50	42.50										
<b>MAJOR REPAIR</b>																	
1. Complete Repad	275.00	310.00	P/C ONLY	P/C ONLY	390.00	415.00	490.00										
2. Complete Overhaul			BY	REQUEST	ONLY												

\*\*CHEM.CLEAN---3-Valve Tuba \$95.00---4-Valve Tuba \$110.00---Rotary valve tuba \$135.00---\*It is understood that Valley Band Service is a "Play condition" repair shop for wind instruments only.

**ANTONIO STRAD VIOLIN**

**STRING INSTRUMENTS**  
**Prices must include parts & labor**

FRET INSTRUMENTS	VIHUELA GUITAR	GUITARRON GUITAR	HARPA	STRING INSTRUMENTS	BASS	CELLO	VIOLA	VIOLIN
1. Internal repair requiring top removal				1. Average hourly rate (Items 2-7 only)	30.00	30.00	30.00	30.00
2. Internal repair not requiring top removal	10-100	10-100	10-100	2. Internal repair requiring top removal	250+ Crack	150+ Crack	120+ Crack	120+ Crack
3. Refinish/Touchup (minor)	10-20	10-20	10-20	3. Internal repair not requiring top removal	10-100	10-100	10-80	10-80
4. Reset fingerboard				4. Refinish/Touchup (minor)	0-60.00	0-60.00	0-50.00	0-50.00
5. Planeing finger board	40.00	60.00		5. Reset fingerboard	90.00	60.00	40.00	40.00
6. Replace fingerboard				6. Planeing finger board	90.00	60.00	40.00	40.00
7. Reset nut	15.00	20.00		7. Replace fingerboard	395.00	180.00	110.00	85.00
8. Adjust neck				8. Reset nut	20.00	10.00	10.00	10.00
9. Carve and set new bridge				9. Reset neck	320.00	200.00	120.000	120.00
10. Reset sound post				10. Carve and set new bridge	120.00	85.00	30.00	28.00
11. Repair rib				11. Reset sound post	20.00	15.00	7.00	7.00
12. Replace saddle				12. Repair rib	10-80.00	10-50.00	10-50.00	10-50.00
13. Replace tail gut				13. Replace saddle	50.00	30.00	25.00	25.00
14. Replace endpin				14. Replace tail gut	40.00	15.00	10.00	10.00
15. Refit peg	10.00	12.00		15. Replace endpin	40+pind	20+ pin	8.00	8.00
16. Replace peg	10.00 plus cost of peg	10.00 plus cost of peg		16. Refit peg		16.00	10.00	10.00
17. Replace machine head				17. Replace peg		25.63	14.00	14.00
18. Adjust action	10.00	10.00		18. Replace machine head	130.00 per side			
19. Refret				19. Bow rehair, horsehair	29-37	27-29	25-27	25-27
20. Solder				20. Replace bow screw-eyelet	10.00	10.00	10.00	10.00
21. Restring				21. Replace wooden bow grip, silver Winding	60.00	50.00	40.00	40.00
				22. Replace ivory tip on wooden bow	31.00	27.00	25.00	25.00

# MELHART MUSIC CENTER

## WOODWIND INSTRUMENTS Prices must include parts & labor

MINOR REPAIR	Piccolo	Flute	Oboe	Bassoon	Eb Sop Clarinet	Bb Clarinet	Eb Alto Clarinet
1. Replace flat spring	N/A	10.00	10.00	10.00	10.00	10.00	10.00
2. Replace needle spring	10.00	10.00	10.00	10.00	10.00	10.00	10.00
3. Replace and seat one pad	5.00	5.00	5.00	5.00	5.00	5.00	5.00
4. Recork joint-mouthpiece/neck	N/A	N/A	10.00	15.00	10.00	10.00	15.00
5. Average hourly rate for playing condition	45.00	45.00	45.00	45.00	45.00	45.00	45.00
<b>MAJOR REPAIR</b>							
1. Complete Repad	175.00	175.00	195.00	260.00	165.00	165.00	195.00
2. Complete Overhaul	QUOTE EST.	QUOTE EST.	QUOTE EST.	QUOTE EST.	QUOTE EST.	QUOTE EST.	QUOTE EST.
3. Labor Adjustment	45 HR	45 HR	45 HR	45 HR	45 HR	45 HR	45 HR
	Eb Alto Clarinet	Bb Bass Clarinet	Eb Contra Clarinet	Bb Contra Clarinet	Alto Sax	Tenor Sax	Bari Sax
<b>MINOR REPAIR</b>							
1. Replace flat spring	10.00	10.00	10.00	10.00	10.00	10.00	10.00
2. Replace needle spring	10.00	10.00	10.00	10.00	10.00	10.00	10.00
3. Replace and seat one pad	5.00	5.00	5.00	5.00	5.00	5.00	5.00
4. Recork joint-mouthpiece/neck	15.00	15.00	15.00	15.00			
3. Average hourly rate for playing condition	45.00	45.00	45.00	45.00	45.00	45.00	45.00
<b>MAJOR REPAIR</b>							
1. Complete Repad	195.00	225.00	235.00	245.00	295.00	325.00	395.00
2. Complete Overhaul	QUOTE	QUOTE	QUOTE	QUOTE	QUOTE	QUOTE	QUOTE

# BRASS INSTRUMENTS

## Prices must include parts & labor

MINOR REPAIR	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve	Tuba/Sou
1. Resolder brace/water Key	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
2. Chemical flush	55.00	55.00	85.00	60.00	55.00	65.00	65.00	85.00	150.00
3. Pull stuck slide	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
4. Replace valve string	N/A	3.00	3.00	N/A	N/A	3.00	N/A	N/A	N/A
5. Silver solder	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00
6. Replace valve string	N/A	3.00	3.00	N/A	N/A	3.00	N/A	N/A	N/A
7. Average hourly rate For playing condition	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00
8. Silver polish	45.00	55.00	75.00	55.00	55.00	75.00	75.00	90.00	110.00
9. Dent work	45.00/HR	45.00/HR	45.00/HR	45.00/HR	45.00/HR	45.00/HR	45.00/HR	45.00/HR	45.00/HR
10. Playing condition (average)	35.00	40.00	55.00	40.00	40.00	55.00	50.00	55.00	95.00
<b>MAJOR REPAIR</b>									
1. Complete Overhaul/Lacquer	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST
2. Complete Overhaul/Silver	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST	QUOTE EST
	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve	

# MELHART MUSIC CENTER

## STRING INSTRUMENTS Prices must include parts & labor

FRET INSTRUMENTS	ELECTRIC GUITAR	ACOUSTIC GUITAR	VIHUELA GUITAR	GUITARRON GUITAR	HARPA	STRING INSTRUMENTS	BASS	CELLO	VIOLA	VIOLIN
1. Internal repair requiring top removal	300-500	300-500	300	300-500	N/B	1. Average hourly rate (Items 2-7 only)	45.00	45.00	45.00	45.00
2. Internal repair not requiring top removal	50-200	50-200	50-200	50-200	N/B	2. Internal repair requiring top removal	45.00	45.00	45.00	45.00
3. Refinish/Touchup (minor)	50-100	50-100	50-100	50-100	N/B	3. Internal repair not requiring top removal	45.00	45.00	45.00	45.00
4. Reset fingerboard	100	100	50.00	N/B	N/B	4. Refinish/Touchup (minor)	45.00	45.00	45.00	45.00
5. Planeing finger board	300	300	100	300.00	N/B	5. Reset fingerboard	45.00	45.00	45.00	45.00
6. Replace fingerboard	300	300	150	300	N/B	6. Planeing finger board	45.00	45.00	45.00	45.00
7. Reset nut	30-50	30-50	30-50	30-50	N/B	7. Replace fingerboard	45.00	45.00	45.00	45.00
8. Adjust neck	100-250	100-250	100-250	100-250	N/B	8. Reset nut	30-85	25-65	20-50	20-50
9. Carve and set new bridge	100	100	100	100	N/B	9. Reset neck	175+ up	125+ up	75+ up	75+ up
8. Reset sound post	N/B	N/B	N/B	N/B	N/B	10. Carve and set new bridge	40-80	30-60	20-40	20-40
11. Repair rib	50.00	50.00	50.00	50.00	N/B	11. Reset sound post	20-40	15-25	10-20	10-20
12. Replace saddle	30-50.00	30-50.00	30-50.00	30-50.00	N/B	12. Repair rib	300+ up	250+ up	150+ up	150+ up
13. Replace tail gut	N/B	N/B	N/B	N/B	N/B	13. Replace saddle	25-70	20-60	15-45	15-45
14. Replace endpin	25.00	25.00	25.00	25.00	N/B	14. Replace tail gut LOOP	20-30	20	10	10
15. Refit peg	15.00	15.00	15.00	15.00	N/B	15. Replace endpin	30-60 + parts	20-40 + parts	10+ parts	10+ parts
16. Replace peg	20.00	20.00	20.00	20.00	N/B	16. Refit peg	N/A	20-40	10-25	10-25
17. Replace machine head	20.00	20.00	20.00	20.00	N/B	17. Replace peg	N/A	20-40	10-25	10-25
18. Adjust action	50.00	30.00	30.00	50.00	N/B	18. Replace machine head	60-90 + parts	N/A	N/A	N/A
19. Reset COMPLETE	250.00	250.00	N/B	N/B	N/B	19. Bow rehair, horsehair	60.00	50.00	40.00	40.00
20. Sober ELECTRIC	40.00	40.00	N/B	N/B	N/B	20. Replace bow screw-eyelet	10.00	10.00	10.00	10.00
21. Restring	10-20	10-15	20.00	40.00	N/B	21. Replace wooden bow grip, silver Winding	40.00	40.00	40.00	40.00
						22. Replace ivory tip on wooden bow	35-50	35-50	30-40	30-40

# N TUNE MUSIC & SOUND

Woodwind Instruments - Prices must include parts & labor

BRASS INSTRUMENTS ---Must include parts & labor

MINOR REPAIR	Piccolo	Flute	Oboe	Bassoon	Eb Sop Clarinet	Bb Clarinet	Eb Alto Clarinet	Cornet Trumpet	French Horn, Single	French Horn, Double	French Horn, Marching	Tenor Trombone	Bass Trombone	Euph 3 valve	Euph 4 valve	Tuba/Sou sa phone
1. Replace flat spring	N/A															
2. Replace needle spring																
3. Replace and seat one pad																
4. Recork joint-mouthpiece/neck																
5. Average hourly rate for Playing condition																
<b>MAJOR REPAIR</b>																
1. Complete Repad	160.00	CLOSED-180-OPEN-190.00	250.00 275.00	375.00		180.00	195.00									
2. Complete Overhaul	175.00	195.00 205.00	275.00 320.00	415.00		205.00	220.00									
3. Labor Adjustment																
<b>MINOR REPAIR</b>																
1. Replace flat springs																
2. Replace needle spring																
3. Replace and seat one pad																
4. Recork joint-mouthpiece/neck																
5. Average hourly rate for playing condition																
<b>MAJOR REPAIR</b>																
1. Complete Repad		250.00		350.00		375.00	450.00									
2. Complete Overhaul		275.00		400.00												
<b>MINOR REPAIR</b>																
1. Complete									French Horn, Single 695.00	French Horn, Double 895.00	French Horn, Marching 475.00	Tenor Trombone 295.00	Bass Trombone 375.00	Euph 3 valve 595.00	Euph 4 valve 750.00	2195.00
Overhaul/Lacquer																
2. Complete Overhaul/Silver									925.00	1195.00	725.00	495.00	575.00	995.00	1150.00	3400.00

# N TUNE MUSIC & SOUND STRING INSTRUMENTS Prices must include parts & labor

FRET INSTRUMENTS	ELECTRIC GUITAR	ACOUSTIC GUITAR	VIHUELA GUITAR	GITARRON GUITAR	HARPA	STRING INSTRUMENTS	BASS	CELLO	VIOLA	VIOLIN
1. Internal repair requiring top removal	NA	NA				1. Average hourly rate (Items 2-7 only)				
2. Internal repair not requiring top removal						2. Internal repair requiring top removal	220.00	170.00	130.00	130.00
3. Refinish/Touchup (minor)						3. Internal repair not requiring top removal				
4. Reset fingerboard						4. Refinish/Touchup (minor)				
5. Planeing finger board						5. Reset fingerboard	45.00	40.00	35.00	30.00
6. Replace fingerboard						6. Planeing finger board				
7. Reset nut	50.00+	50.00+				7. Replace fingerboard	142.00	106.00	66.00	66.00
8. Adjust neck						8. Reset nut				
9. Carve and set new bridge	NA	30.00				9. Reset neck	155.00	111.00	66.00	66.00
9. Reset sound post						10. Carve and set new bridge	116.00	71.00	39.00	39.00
11. Repair rib						11. Reset sound post				
12. Replace saddle						12. Repair rib				
13. Replace tail gut						13. Replace saddle				
14. Replace endpin						14. Replace tail gut LOOP				
15. Refit peg						15. Replace endpin				
16. Replace peg						16. Refit peg				
17. Replace machine head						17. Replace peg				
18. Adjust action						18. Replace machine head				
19. Refret						19. Bow rehair, horsehair	33-46	33-46	33-46	33-46
20. Solder						20. Replace bow screw-eyelet				
21. Resting	5-10	5+10				21. Replace wooden bow grip, silver Winding				
						22. Replace ivory tip on wooden bow				

11-157, BAND INSTRUMENT REPAIR SERV.

7485 743003301  
ANTONIO STRAD VIOLIN  
10288 SAN PEDRO  
SAN ANTONIO, TX 78216

3497 13-2768071  
B & H PHOTO-VIDEO INC  
420 NINTH AVENUE  
NEW YORK, NY 10001

605 742560511  
CHERIJONS MUSIC STORE  
317 S. "H" STREET  
HARLINGEN, TX 78550-6004

607 11-212-4672  
CORNET MUSIC  
29 EAST MAIN STREET  
SMITHTOWN, NY 11787

4623  
HARRY J. REEVES  
P.O. BOX 2797  
\*\*DECEASED / DELETE\*\*\*\*\*  
BATESVILLE, AR 72503

2607 76-0127336  
LISLIE VIOLIN SHOP  
4510 SOUTH BURKE  
SUITE C  
PASADENA, TX 77504

602 74-1681112  
MELHART MUSIC CENTER  
3325 NORTH 10TH STREET  
MCALLEN, TX 78501

8799 90-0062787  
N TUNE MUSIC & SOUND, INC.  
1141 E. 42ND ST.  
ODESSA, TX 79762

7228 20-0015801  
TEXAS BAND & ORCHESTRA  
301 N. MCCOLL  
SUITE I  
MCALLEN, TX 78501

3257 24057257685  
VALLEY BAND SERVICE  
10816 NORTH WARE ROAD  
MCALLEN, TX 78504

613 1742436582  
VALLEY KEYBOARDS INC  
900 HARVEY DRIVE  
MCALLEN, TX 78501

\*\*\*\*\*  
Vendors Printed: 11  
\*\*\*\*\*

# APPROVAL OF BID 11-158, CONCRETE AND RELATED SUPPLIES

## Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the bid for Concrete and Related Supplies, which is indicated as being the most favorable and advantageous to the District.

## Rationale

Administration sought competitive sealed bids for Concrete and Related Supplies. Bid opening was held at the Business Office Building on May 9, 2011, at 3:30 P.M., where two (2) proposals were opened. This bid includes 2500 psi concrete for sidewalk and 3000 psi concrete for foundations (sold by yard). The bid also includes 80 lb. bags of Portland Cement and Masonry Cement used for small projects.

## User Department

This bid was requested by Robert J. Saenz, Director of Maintenance and Facilities

## Budgetary Information

**Award Recommendation** **\$20,005.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-19-936-199000	555,943.00	55,759.19	166,537.21	333,646.60
<b>TOTAL</b>	<b>555,943.00</b>	<b>55,759.19</b>	<b>166,537.21</b>	<b>333,646.00*</b>

\* Pending approval of 2011-2012 budget by the School Board.

## Resource Personnel

Dr. René Gutiérrez  
Mario Salinas  
Kay W. Green

Dr. Rebecca Morrison  
Robert J. Saenz

Sylvia D. Garcia  
Amaro Tijerina


## Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

  
Robert J. Saenz, Director of Maintenance/Facilities

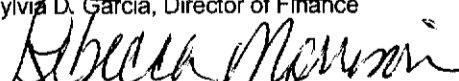
Approved by:

  
Mario H. Salinas, Asst. Supt. for District Administration

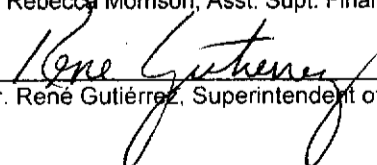
Within Budgetary Allocations:

  
Sylvia D. Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Bid 11-158, Concrete and Related Supplies**  
**June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities Department. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning June 15, 2011 or soon thereafter and ending May 31, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare the purchase orders on an as needed basis, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$29,000.00
6. **TOTAL AWARD RECOMMENDATION:** \$20,005.00

VENDOR	RECOMMENDED AWARD
Alamo Concrete Products	\$19,235.00
Lowe's Edinburg	\$770.00
<b>TOTAL</b>	<b>\$20,005.00</b>

7. **BID EVALUATION NOTES:**  
A - Award recommendation to lowest overall and most advantageous bidders.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT    VENDOR 1 (3086)    VENDOR 2 (8615)  
 EXTENDED AMOUNT ANALYSIS

CONTROL: 11 CONCRETE		ALAMO CONCRETE PRODUCTS	LOWE'S
PAGE/PART: 1/1	DELIVERY DAYS: 1	HARLINGEN TX 78553	EDINBURG TX 78539
BUYER: KAY GREEN	TERMS: NET 30		1
OPEN DATE: 05/09/11	OTHER 1: AL LONGORIA		NET 30
EFFECTIVE: 06/01/11	OTHER 2:		SANTIAGO ZUNIGA
EXPIRATION: 05/31/12	NOTE:		
ENTERED: 05/10/11	CODES:		
PRINTED: 05/24/11			

150-12-00010-3 CEMENT, 94 lb bag, portland, price per bag	50 BAG	425.00	412.50* A
150-12-00020-2 MASONRY CEMENT	50 BAG	375.00	357.50* A
750-70-00010-6 CONCRETE, standard transit mix with minimum 2500 P.S.I. @ 28 DAYS, cement content shall be	55 YARD	3905.00* A	NB
750-70-00020-5 CONCRETE, standard transit mix with minimum 3000 P.S.I. @ 28 DAYS, cement content shall be	210 YARD	15330.00* A	NB

CONTROL TOTAL    20035.00 LT    770.00 NI

*Award Recommendation*    \$ 19,235.00    \$ 770.00

ITEM COMMENTS  
 ITEM#    VENDOR    COMMENT

CODE DEFINITIONS

- \* Low Bid On Item
- A AWARD RECOMMENDATION
- LT Low Total
- NB No Bid
- NI DidNot Bid All Items

## 11-158, CONCRETE &amp; RELATED SUPPLIES

412 1-39-1413708-1 9185  
ABC SUPPLY COMPANY INC ACME BRICK CO.  
6110 S 42ND STREET 16121 COLLEGE OAK DR.  
MCALLEN, TX 78503 SAN ANTONIO, TX 78249

KATHERINE NIETO RICK DUNN  
956-661-8900 FAX 956-668-8066 888-283-2263 FAX 210-493-2928

3086 5686 74-2240357  
ALAMO CONCRETE PRODUCTS CARDENAS MASONRY INC  
P.O. BOX 531808 1013 FRESNO AVENUE  
HARLINGEN, TX 78553 MCALLEN, TX 78501

RAY GONZALEZ  
956-423-6380 FAX 956-425-3336 956-618-4046 FAX 956-618-4140

3085 5089 58-1853319  
CENTRAL READY MIX HOME DEPOT  
P O BOX 143 409 N. JACKSON  
SAN JUAN, TX 78589 ACCT 863 203 576 00  
PHARR, TX 78577  
ERIC PEREZ  
956-383-2261 FAX 956-783-8352 956-994-1419 FAX 956-992-7332

8219 20-0845572 8615  
INNOVATIVE BLOCK LOWE'S  
P.O. BOX 30 2802 W. UNIVERSITY DR.  
LA FERIA, TX 78559 EDINBURG, TX 78539

RAUL ATKINSON CLAUDE ST. PIERRE  
956-797-4200 FAX 956-797-4201 956-289-4230 FAX 956-289-4233

5224 74-2454215 3083 74-2329076  
LYNWOOD BUILDING MATERIALS INC MAGIC VALLEY CONCRETE, INC.  
P.O. BOX 41-FF P.O. BOX 1941  
1146 W. LAUREL MISSION, TX 78572  
SAN ANTONIO, TX 78201  
HANK HANNASCH JESSE DENNETT JR.  
800-580-9052 FAX 210-477-3090 956-581-7429 FAX 956-581-1083

475 74-2253394 2950 74-1542718  
MARTIN FARM & RANCH SUPPLY INC MCCOY'S BUILDING SUPPLY  
215 EAST MONTE CRISTO ROAD 2901 W UNIVERSITY  
EDINBURG, TX 78541 EDINBURG, TX 78539

DOUG MARTIN JESUS CANTU  
956-383-4949 FAX 956-383-6768 956-383-3304 FAX 956-383-2784

2461 760411791 1440 74-2032977  
SHEPLER'S RIO GRANDE STEEL SOUTH-TEX CONCRETE READY-MIX  
P.O. BOX 5178 P.O. BOX 531808  
MCALLEN, TX 78502 HARLINGEN, TX 78553-1808

GERONIMO GALVAN AL LONGORIA  
800-460-9089 FAX 956-702-4437 956-381-9886 FAX 956-425-3336

8455 3-20427-4403-0 3084 741484694  
WHOLESALE BUILDER'S SUPPLY SPENCE CONCRETE COMPANY  
1200 ALBRAD ST. P.O. BOX 2767  
PHARR, TX 78577 3420 W ASH  
MCALLEN, TX 78502-2767

MARK HOSKINS BUTCH KELLY  
956-702-1223 FAX 956-702-4342 956-682-5551 FAX 956-682-2607

11-158, CONCRETE & RELATED SUPPLIES

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85                    17418769588  
ZARSKY LUMBER COMPANY  
P O BOX 248  
700 S BICENTENNIAL  
MCALLEN, TX 78502  
PHILLIP STEFFY  
956-686-5403 FAX 956-686-3513

\*\*\*\*\*  
Vendors Printed: 17  
\*\*\*\*\*

**APPROVAL OF BID 11-160, SOLID PLASTIC TOILET PARTITIONS FOR SAN CARLOS ELEMENTARY**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Solid Plastic Toilet Partitions for San Carlos Elementary as requested by the Facilities and Construction Department as being the most favorable and advantageous to the District.

**Rationale**

Administration sought competitive sealed bids for Solid Plastic Toilet Partitions for San Carlos Elementary. Bid opening was held at the Business Office Building on May 13, 2011 at 4:00 P.M., where two (2) proposals were received, opened, and read aloud. The toilet partitions are being replaced. They are in poor condition, not compliant with the Texas Accessibility Standards, and part of the renovation plans for the campus.

**User Department**

This item was requested by Mr. Robert Estrada, District Architect.

**Budgetary Information**

**Estimated Award Recommendation \$12,998.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-81-6629-00-118-19900	Bldg Purch Const Improveme	370,000.00	205,945.96	26,689.52	137,364.52
	<b>TOTAL</b>	<b>370,000.00</b>	<b>205,945.96</b>	<b>26,689.52</b>	<b>137,364.52</b>

**Resource Personnel**


Dr. René Gutiérrez  
Sylvia D. Garcia  
Jacqueline Kingan


Dr. Rebecca Morrison  
Robert Estrada

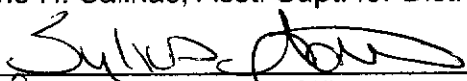
Mario H. Salinas  
Amaro Tijerina


**Board Policy Reference**

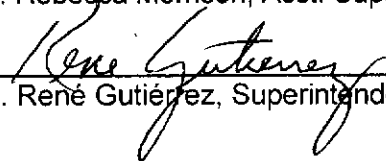
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Robert Estrada, District Architect

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Bid 11-160, Solid Plastic Toilet Partitions for San Carlos Elementary**  
**June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Facilities and Construction Department. Mr. Robert Estrada will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a single time purchase.
3. **ORDERING INFORMATION:** Facilities and Construction Department will prepare purchase order(s) after the Board of Trustee approval.
4. **BID AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Link & Associates, Inc. P.O. Box 4705 McAllen, TX 78502 Contact: Ted Link PH: 956-631-5465 FAX: 956-687-5465	\$12,998.00
<b>TOTAL AWARD RECOMMENDATION</b>	<b>\$12,998.00</b>

**TABULATION OF BID 11-160  
SOLID PLASTIC TOILET PARTITIONS FOR SAN CARLOS ELEMENTARY**

ITEM #	QTY	DESCRIPTION	LINK & ASSOCIATES		REFCO	
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	8	Handicap Toilet Partitions	1,000.00	8,000.00	1,148.00	9,184.00
2	4	Toilet Partitions	900.00	3,600.00	1,000.00	4,000.00
3	6	Urinal Partitions	233.00	1,398.00	400.00	2,400.00
<b>TOTAL AMOUNT OF BID</b>				<b>12,998.00</b>		<b>15,584.00</b>
			<b>AWARD RECOMMENDATION</b>			

11-160, SOLID PLASTIC TOILET PARTITIONS

6478 467-53-9998  
ADVANCE DOOR SERVICE & SPECIAL  
901 EAST RIDGELAND  
MCALLEN, TX 78503

9855  
AMPCO  
TEXAS PLANT  
201 RAILROAD AVE.  
SANGER, TX 76266

149 17422064745  
CENTRAL PLUMBING & ELECTRICAL  
625 S AIRPORT DR  
WESLACO, TX 78596

3869  
CHARLIE'S PLUMBING SERVICE  
P.O. BOX 778  
EDINBURG, TX 78540

385  
FAIRES PLUMBING  
P O BOX 1199  
EDINBURG, TX 78540

8616 541211771  
FERGUSON ENTERPRISES  
705 EAST EXPRESSWAY 83  
PHARR, TX 78577

386 74-2505585  
GARZA'S PLUMBING  
P.O. BOX 753  
EDINBURG, TX 78540

9854  
HADRIAN SALES AGENT  
PEERLESS MARKETING GROUP, INC  
13645 BETA ROAD  
DALLAS, TX 75244

394 1-043058990-2  
PROBUILD  
5020 WEST BUS. 83  
MCALLEN, TX 78501

1005  
KLINGER ASSOCIATES  
2611 COUCH STREET  
HOUSTON, TX 77008

490 74-2235507  
LINK AND ASSOCIATES INC  
P.O. BOX 4705  
MCALLEN, TX 78502-4705

8615  
LOWE'S  
2802 W. UNIVERSITY DR.  
EDINBURG, TX 78539

741 1-74-2204771-6  
MISSION HARDWARE  
114 W 9TH ST  
MISSION, TX 78572

7358 75-2588495  
MORRISON SUPPLY CO  
1101 N. 23RD STREET  
MCALLEN, TX 78501

414 1-74-20346292  
REFCO - R E FRIEDRICH'S COMPANY  
ATTN: VICKIE DELGADO  
P O BOX 4079  
MCALLEN, TX 78502-4079

389 17411068806  
RIO GRANDE PLUMBING SUPPLY  
P O BOX 3330  
1010 EAST PECAN  
MCALLEN, TX 78502

371 59-0712226  
SEA GARDEN SALES INDUSTRIAL SU  
2771 ROBINDALE RD  
BROWNSVILLE, TX 78526

2439 742123400  
TOTAL MAINTENANCE SOLUTIONS SO  
4155 WEST BELLFORT  
P O BOX 35377  
HOUSTON, TX 77025

9856  
XPB LOCKER & SUPPLY  
732 KRUEGER CANYON, SUITE 100  
NEW BRAUNFELS, TX 78132

\*\*\*\*\*  
Vendors Printed: 19  
\*\*\*\*\*

# APPROVAL OF BID 11-163, SHEET MUSIC

## Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Sheet Music term bid, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the District.

## Rationale

The administration sought competitive sealed bids for Sheet Music. Bid opening was held at the Business Office Building on May 9, 2011 at 11:00 A.M.; where six (6) proposals were received, opened, and read aloud. Sheet Music is used in the Elementary, Middle Schools, and High schools, for all the Fine Arts Programs in the District.

## User Department

This item was requested by Mrs. Nelinda Villarreal, Director of Fine Arts/UII.

## Budgetary Information

Total estimated bid award **\$25,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
166-XX-6399-XX-XXX-1XX000	General Supplies	356,531.00	59,774.94	205,472.07	91,283.99
	Totals	356,531.00	59,774.94	205,472.07	91,283.99*

\*Pending approval of 2011-2012 budget by the school board.

## Resource Personnel

Dr. René Gutiérrez  
Maria Luisa Guerra  
Soledad Schuller

Dr. Rebeca Morrison  
Nelinda Villarreal

Sylvia D. Garcia  
Amaro Tijerina

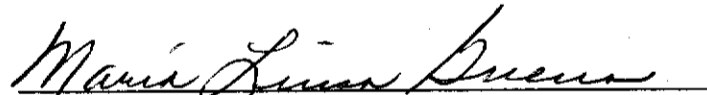
## Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

  
Nelinda Villarreal, Director of Fine Arts

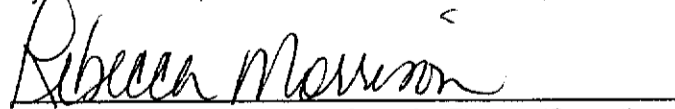
Approved by:

  
Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

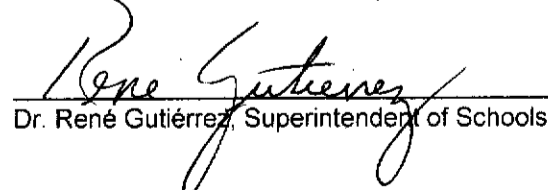
Within Budgetary Allocations:

  
Sylvia D. Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
Bid 11-163, SHEET MUSIC  
June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by Nelinda Villarreal, Director of Fine Arts/UII. Mrs. Villarreal will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning June 15, 2011 or soon thereafter and ends May 31, 2012 with an option to renew annually for an additional two (2) years.
3. **BID EVALUATION:** This bid was evaluated by Nelinda Villarreal. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Each campus/department will prepare purchase orders following Board of Trustee bid approval on an as needed basis.
5. **UNIT PRICES:** Prices and discounts are good for the term of the contract.

Mrs. Nelinda Villarreal recommends awarding this bid to three primary vendors. Items not available through the primary vendors may be purchased from vendors in the approved vendor list.

**AWARD RECOMMENDATION:**

VENDORS	DISCOUNT	DELIVERY TIME
<b>PRIMARY VENDORS:</b>		
RBC Music Company Inc P.O. Box 29128 San Antonio, TX 78229 Contact: Don Bierschenk PH: 800-548-0917 FAX: 210-736-2919	10% from published current list price of all items ordered	Retail list price 95% filled in seven (7) days 5% filled in seven (7) to fourteen (14) days Standard UPS or USPS rates will be prepaid and added to invoice on all shipped orders.
Pender's Music Company 314 South Elm Street Denton, TX 76201 Contact: Richard Gore PH: 800-772-5918 FAX: 800-772-8404	0% Blanket Discount for all categories	Retail list price 90% filled in seven (7) days 5% filled after fourteen (14) days 5% filled after twenty one (21) days Shipping are prepaid and added to each invoice
Shar Products Company 2465 S. Industrial Hwy Ann Arbor, Michigan 48104 Contact: Paula Leshkevich PH: 866-742-7261 FX: 800-997-8723 <a href="http://www.sharmusic.com">www.sharmusic.com</a>	20% Orchestral, String solos and Ensembles	Free shipping on orders over \$50 Actual freight on orders under \$50 Vendors catalog or current online 98% of orders filled between five (5) days and fourteen (14) days.
<b>AWARDED VENDORS:</b>		
Melhart Music Center 3325 N. 10 <sup>th</sup> Street McAllen, Tx 78577 Contact: Jim Melhart PH: 800-727-2834/682-6147 FAX: 956-682-4253 <a href="http://www.melhart.com">www.melhart.com</a>	10% All categories	Retail "list" price on current catalogs  Orders to be filled between seven (7) and fourteen (14) days
Washington Music Center 11151 Veirs Mill Road Wheaton, MD 20902 Contact: Melody O'Neil PH: 301-946-8808, Ext.559 FX: 301-946-0487 <a href="mailto:bids@chucklevins.com">bids@chucklevins.com</a>	25% off retail from select publishers	Free freight on orders over \$75 Retail "list" price 0% filled in seven (7) days 0% filled in seven (7) to fourteen (14) days 75% filled after fourteen (14) days 25% filled after twenty one (21) days
Antonio Strad Violin 208 N. Street, C-4 McAllen, TX 78501 Contact: Guolian Zhou PH: 800-284-9788 FX: 210-349-9788	0% All Categories	0 Shipping & Handling Retail "list" price 50% filled in seven (7) days 25% filled in seven (7) to fourteen (14) days 25% filled after fourteen (14) days

11-163, SHEET MUSIC CATALOG BID

7485 743003301  
ANTONIO STRAD VIOLIN  
10288 SAN PEDRO  
SAN ANTONIO, TX 78216

1279 23-0963171  
JW PEPPER & SON, INC.  
7459 AIRPORT FREEWAY  
RICHLAND HILLS, TX 76118

2607 76-0127336  
LISLIE VIOLIN SHOP  
4510 SOUTH BURKE  
SUITE C  
PASADENA, TX 77504

602 74-1681112  
MELHART MUSIC CENTER  
3325 NORTH 10TH STREET  
MCALLEN, TX 78501

2522 751599893  
PENDER'S MUSIC COMPANY  
314 SOUTH ELM STREET  
DENTON, TX 76201

1938 450225345  
POPPLERS MUSIC INC  
4924 HWY 2 W  
GRAND FORKS, ND 58203

1398 742510541  
RBC MUSIC COMPANY INC  
P O BOX 29128  
4410 PEDRAS DRIVE WEST  
SAN ANTONIO, TX 78229

1393 74-1090682  
SOUTHERN MUSIC COMPANY  
1248 AUSTIN HIGHWAY  
SUITE 212  
SAN ANTONIO, TX 78209

1102 86-0463716  
SOUTHWEST STRINGS  
1721 S. CHERRYBELL STRAV.  
TUCSON, AZ 85713-1935

7228 20-0015801  
TEXAS BAND & ORCHESTRA  
301 N. MCCOLL  
SUITE I  
MCALLEN, TX 78501

613 1742436582  
VALLEY KEYBOARDS INC  
900 HARVEY DRIVE  
MCALLEN, TX 78501

\*\*\*\*\*  
Vendors Printed: 11  
\*\*\*\*\*

**APPROVAL OF INTERLOCAL 11-184, WATER TREATMENT CHEMICALS FOR CHILLERS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept attached interlocal contract for Water Treatment Chemicals for Chillers through the State of Texas Comptroller Office.

**Rationale**

Chemicals for Chillers purchased through the State of Texas Comptroller Office meet all the bidding requirements. The state awarded Nalco Company a contract, which is available to the Edinburg CISD. Chemicals are used to treat air condition cooling water systems at secondary schools. Chemicals include inhibitors to prevent scaling, corrosion, fouling and microbiological contamination in condenser tubes. Build up in tubes can increase costs up to 10%, reduce efficiency by 30%, and decrease equipment life. Conductivity meters are installed at chiller rooms to monitor feed rates, and control treatments for optimal, cost effective performance. The vendor will also also, perform monthly water analysis and will recommend an appropriate range for the cycles.

**User Department**

This item will be used by Maintenance and Facilities Department.

**Budgetary Information**

**Award Recommendation** **\$30,000.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6249-01-936-199000	Contracted Maint & Repairs	178,587.00	55,295.98	122,696.11	594.91
199-51-6397-00-936-199044	Fixed Assests-Inventory Ite	200,779.00	2,596.00	146,279.71	51,903.29
<b>TOTAL</b>		<b>379,366.00</b>	<b>57,891.98</b>	<b>268,975.82</b>	<b>52,498.20 *</b>

\* Pending Board approval of 2011-2012 budget.

**Resource Personnel**

Dr. René Gutiérrez  
Mario H. Salinas  
Jacqueline Kingan

Dr. Rebecca Morrison  
Robert J. Saenz

Sylvia D. Garcia  
Amaro Tijerina

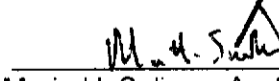
**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

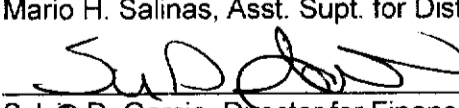
Requested by:

  
Robert J. Saenz, Director of Maintenance/Facilities

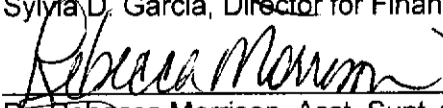
Approved by:

  
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:

  
Sylvia D. Garcia, Director for Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operation

Recommended by:

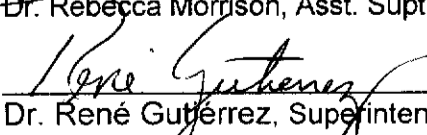
  
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for  
Interlocal 11-184, Water Treatment Chemicals for Chillers  
Contract 885-N1  
June 14, 2011**

1. **USER DEPARTMENT:** This interlocal contract was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this contract.
2. **TYPE OF INTERLOCAL:** This is a State of Texas Comptroller Office bid beginning June 15, 2011 and ending December 31, 2011.
3. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare the purchase orders on an as needed basis following Board of Trustee approval.
4. **TOTAL AWARD RECOMMENDATION:**

<b>VENDORS</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Nalco Company 13333 Blanco Road, Suite 206 San Antonio, TX 78216-2138 Contact: Daniel Verdejo PH: 210-493-0379 FAX: 210-493-8903	\$30,000.00
<b>TOTAL ESTIMATED AWARD RECOMMENDATION</b>	<b>\$30,000.00</b>



Web Site Survey

**NOTE:** The products listed are for use by eligible State of Texas entities ONLY and are not for personal purchase or purchase by commercial entities.

- All Term Contracts
- TxSmartBuy Term
- "Green" Items
- Managed & CCG
- Travel Contracts
- Emergency Mgmt

## Contract Terms and Instructions

### 885-N1-COOLING TOWER, BOILER & WASTEWATER, WATER TREATING CHEMICALS ONLY

**Start Date:** 02/2007

**End Date:** 12/2011

**Item Descriptions and Pricing**      **Contractor Information**

#### Section 1

1.1 **DESCRIPTION:** 885-N1 Water Treating Chemicals for cooling tower, boiler and wastewater use ONLY.

This contract does not include Bulk Generic Chemicals, Standard Reagents, Coil Cleaners, Glassware, Fuel Treatments or Chemicals for potable water.

1.2 **TYPE:** Non-Automated Discount-From-List, Multiple Award

1.3 **PURCHASE ORDERS:**  
Purchase orders must be processed through the TxSmartBuy system through the "Add Quotes" feature.

**VENDOR CATALOGS:** Contact the contractor(s) to obtain a copy of their current catalog and/or price lists as detailed in the Contract Information pages or for Internet access.

Request a quote from the contractor reflecting their discount as indicated in Section 3 (below).

1.4 **INITIAL TERM OF CONTRACT:** February 1, 2007 through December 31, 2009  
**RENEWAL TERM OF CONTRACT:** January 1, 2010 through December 31, 2010  
**EXTENSION:** January 1, 2011 through June 30, 2011  
**EXTENSION:** July 1, 2011 through December 31, 2011

1.5 **DELIVERY:** 15 days after receipt of order (ARO)

1.6 **MINIMUM ORDER:** None

1.7 **SPOT PURCHASE OPTION:** None

1.8 **ZONE:** This is a statewide contract

1.9 **SHIPPING INFORMATION:** F.O.B. Destination, freight prepaid and allowed on orders totaling \$500.00 to a single destination shipped freight prepaid and allowed; Orders less than \$500.00 shipped freight prepaid and added as a separate item on invoice.

<http://www.window.state.tx.us/procurement/contracts/gci/885-N1.php>

5/16/2011

- 1.10 WARRANTY: Manufacturer's standard warranty applies.
- 1.11 CASH DISCOUNT: Applicable cash discounts are identified in line item descriptions.
- 1.12 EDUCATIONAL DISCOUNT: Applicable educational discounts are identified in line item descriptions.
- 1.13 QUANTITY OR LARGE ORDER DISCOUNT: Applicable quantity or large order discounts are identified in line item descriptions.
- 1.14 CONTRACTOR POINT OF CONTACT and HUB Status: Contact information is listed in Section 4.
- 1.15 CPA CONTRACT MANAGER: Questions concerning terms and conditions and technical specifications should be directed to:

Yvette Marietta CTPM  
 Texas Procurement and Support Services  
 Comptroller of Public Accounts  
 512/463-6988  
 E-mail: yvette.marietta@cpa.state.tx.us

1.16 ITEMS ON CONTRACT:

- 885-16 - COOLING TOWER WATER TREATING CHEMICALS
- 885-32 - BOILER WATER TREATING CHEMICALS
- 885-96 - WATER TREATING CHEMICALS

Section 2 - Specific Contract Instructions:

- 2.1 SUBSTITUTION: Following contract award, alteration in product formulation or fabrication or delivery of a substitute commodity requires prior written approval of the Texas Comptroller of Public Accounts (CPA).

Section 3 - Contractor Information:

ITEM NO. 885-16 COOLING TOWER WATER TREATING CHEMICALS

885-16-5019 NALCO COMPANY                      Nalco Company  
 Price List Dated September 15, 2008  
 Discount - Less: 0% - Price list reflects  
 state of Texas pricing; call vendor for  
 copy of price list  
 Cash Discount: n/a  
 Educational Discount: n/a  
 Basis for Quantity Discount: n/a

<http://www.window.state.tx.us/procurement/contracts/gci/885-N1.php>

5/16/2011

**APPROVAL OF TXMAS 11-199, NEW ATHLETIC EQUIPMENT FOR LONGORIA MIDDLE SCHOOL**

**Superintendent's Recommendation**

That the Board of Trustees approves the recommendation to accept the TXMAS quote for Athletic Equipment as requested by the Athletic Department.

**Rationale**

Athletic Equipment purchased through TXMAS meet all the bidding requirements. TXMAS has awarded Life Fitness a contract which is available to the Edinburg CISD. This athletic equipment will be used by all grade levels and sports at Longoria Middle School.

**User Department**

This item was requested by Joe Filoteo, Director of Athletics.

**Budgetary Information**

AWARD RECOMENDATION:					\$27,656.44	
Account	Description	Appropriations	Encumbrance	Expenditure	Balance	
167-36-6397-00-048-191-044	Fixed Assets	46,030.00	0.00	0.00	46,030.00	
TOTAL		46,030.00	0.00	0.00	46,030.00	

**Resource Personnel**

Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Joe Filoteo	Claudina E. Longoria
Sylvia D. Garcia	Mario Lopez	

**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: Joe Filoteo  
Joe Filoteo, Athletic Director

Approved by: Maria Luisa Guerra  
Maria Luisa Guerra, Asst. Superintendent for Instruction & Support Services

Within Budgetary : Sylvia D. Garcia  
Allocations Sylvia D. Garcia, Director for Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: René Gutiérrez  
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_, PAGE(S) \_\_\_\_\_

NOTES FOR TABULATION  
**TXMAS 11-199, NEW ATHLETIC EQUIPMENT FOR LONGORIA MIDDLE SCHOOL**  
**June 14, 2011**

1. **USER DEPARTMENTS:** This quote will be used by the Athletic Department for Longoria Middle School for the purchase of New Athletic Equipment. Mr. Joe Filoteo will be present to answer any detailed questions.
2. **QUOTE:** This is a one-time purchase.
3. **ORDERING INFORMATION:** The Athletic Department will be placing orders directly from the awarded vendor.
4. **TOTAL AWARD RECOMENDATION:** \$27,656.44
5. **AWARD RECOMMENDATION:**

VENDOR	AWARD RECOMMENDATION
Life Fitness 5100 North River Road Schiller Park, IL 60176 CONTACT: Gus Rodriguez PH: 210-862-8919 FX: 210-568-6100	\$27,656.44
<b>TOTAL</b>	<b>\$27,656.44</b>

EXHIBIT \_\_\_\_\_

5100 River Road  
Schiller Park, IL 60176

**Direct Dial: 210 862-8919**  
**Fax: 210 568-6100**  
**Email:**  
**[gus.rodriquez@lifelitness.com](mailto:gus.rodriquez@lifelitness.com)**

Date: 5/31/2011  
To: Coach Mario Lopez  
Edinburg ISD

---

Dear Coach Lopez,

Below, please find the information regarding our Txmas Contract with The Texas Building and Procurement Commission. We are a sole source provider for our equipment and also carry a state contract. You may reference our Txmas Contract number, which is:

TXMAS-5-78040

Sincerely,

---

LIFE FITNESS AND HAMMER STRENGTH  
Gus Rodriguez  
Sales Manager  
Life Fitness and Hammer Strength

© 2008 LIFE FITNESS INC. www.lifelitness.com

*LifeFitness*  
LIFE FITNESS AND HAMMER STRENGTH

EXHIBIT \_\_\_\_\_



Sales Representative RODRIGUEZ, GUS

Company Life Fitness

Office # 210-862-8919  
Cell # 210-862-8919  
Fax # 210-568-6100  
Email Gus.Rodriguez@lifefitness.com

Address 5100 North River Road  
Schiller Park, IL 60176  
USA  
  
Phone Main (847) 288-3440  
Toll Free (800) 494-6344  
  
Fax (847) 789-8506  
GSA Contract  
GS07F9380G

**Sold To** LONGORIA MIDDLE SCHOOL  
14101 N Rooth Rd  
EDINBURG, HIDALGO  
TX 78541-4372  
United States

**Bill To** LONGORIA MIDDLE SCHOOL  
14101 N Rooth Rd  
EDINBURG, HIDALGO  
TX 78541-4372  
United States

**Ship To** LONGORIA MIDDLE SCHOOL  
14101 N Rooth Rd  
EDINBURG, HIDALGO  
TX 78541-4372  
United States

**Contact**  
**Office #**  
**Cell #**  
**Fax #**  
**Email**

**Contact**  
**Office #**  
**Cell #**  
**Fax #**  
**Email**

**Contact**  
**Office #**  
**Cell #**  
**Fax #**  
**Email**

Line	Model/Description	Item Number	Qty	Unit Price (USD)	Unit Price Selling (USD)	Total Price Selling (USD)
1.0	<b>OFB</b> Hammer Olympic Flat Bench - PLATINUM FRAME/BLACK UPHOLSTERY Total: 1,599.00(USD)	OFB	3	533.00	533.00	1,599.00
2.0	<b>OIB</b> Hammer Olympic Incline Bench - PLATINUM FRAME/BLACK UPHOLSTERY Total: 1,848.00(USD)	OIB	3	616.00	616.00	1,848.00
3.0	<b>OBWS</b> Hammer Olympic Bench Weight Sto. - PLATINUM FRAME Total: 1,230.00(USD)	OBWS	6	205.00	205.00	1,230.00
4.0	<b>ASPR</b> ATHLETIC SERIES POWER RACK - FRAME.PLT/LANG.ENG Total: 3,063.00(USD)	ASPR	3	1,021.00	1,021.00	3,063.00
5.0	<b>ILKLC</b> ISO-LATERAL KNEELING LEG CURL - PLATINUM FRAME/BLACK UPHOLSTERY/PLATINUM WORKARM Total: 1,559.00(USD)	ILKLC	1	1,559.00	1,559.00	1,559.00
6.0	<b>ILLE</b> Hammer Iso-Lateral Leg Extension - PLATINUM FRAME/BLACK UPHOLSTERY/PLATINUM WORKARM Total: 1,396.00(USD)	ILLE	1	1,396.00	1,396.00	1,396.00

*This is a draft quote and not a contract - Subject to management approval*

**EXHIBIT** \_\_\_\_\_



Line	Model/Description	Item Number	Qty	Unit Price (USD)	Unit Price Selling (USD)	Total Price Selling (USD)
7.0	<b>PL4W</b> Hammer 4 Way Neck - PLATINUM FRAME/BLACK UPHOLSTERY/PLATINUM WORKARM Total: 904.00(USD)	PL4W	1	904.00	904.00	904.00
8.0	<b>IRNG</b>	IRNG-OB-7	9	380.00	380.00	3,420.00
9.0	<b>IRNG</b> IGX 5 LBS RUBBER PLATE	IRNG-XRP-005	30	8.00	8.00	240.00
10.0	<b>IRNG</b> IGX 10 LBS RUBBER PLATE	IRNG-XRP-010	48	16.00	16.00	768.00
11.0	<b>IRNG</b> IGX 2.5 LBS RUBBER PLATE	IRNG-XRP-02.5	18	4.00	4.00	72.00
12.0	<b>IRNG</b> IGX 25 LBS RUBBER PLATE	IRNG-XRP-025	30	40.00	40.00	1,200.00
13.0	<b>IRNG</b> IGX 35 LBS RUBBER PLATE	IRNG-XRP-035	18	56.00	56.00	1,008.00
14.0	<b>IRNG</b> IGX 45 LBS RUBBER PLATE	IRNG-XRP-045	36	72.00	72.00	2,592.00
15.0	<b>IGBULLDOG</b> BULLDOG OLYMPIC COLLAR	IGBULLDOG	9	45.00	45.00	405.00

<b>PO Number</b>	<b>Subtotal</b>	List Price	21,304.00
<b>Payment Type</b>		Total Adjustment	0.00
<b>Payment Terms</b>		Selling Price	21,304.00
<b>Freight Terms</b>			
<b>FOB</b>			
	<b>Freight/Installation</b>		6,352.44
	<b>Tax</b>	TAXES AS APPLICABLE	
	<b>Total( USD )</b>		27,656.44

Notes:

ADDITIONAL TERMS OF SALE:

FOB Life Fitness' dock. Invoice will issue on shipment. Life Fitness may ship partial orders, if approved in advance by customer. Orders canceled after shipment are subject to a 20% restocking fee. Delays in delivery at customer request may result in storage fees. Prices are subject to GSA contract modifications.

*This is a draft quote and not a contract. Subject to management approval*

**EXHIBIT** \_\_\_\_\_

**APPROVAL TO PURCHASE SUBSCRIPTION LICENSES OF THE ODYSSEY SOFTWARE PROGRAM FROM COMPASS LEARNING INC. FOR THE JUVENILE DETENTION CENTER**

**Superintendent's Recommendation**

That the Board of Trustees give approval to purchase subscription licenses of the Odyssey software program from Compass Learning, Inc. for the Juvenile Detention Center.

**Rationale**

Our office supports each high school campus with software site licenses from Compass Learning that helps students in grades 9 to 12 meet the state's academic assessment standards (TAKS remediation). Earlier this year, our district was awarded the Texas Title I Priorities School Grant and requested that funds from the grant be used to purchase annual subscriptions of this software for students attending the Hidalgo County Juvenile Detention Center. Under this agreement, the district is purchasing 3 years of access to these software licenses for 34 users (18 lab/16 classroom). The licenses include all the courses that come with Odyssey. This purchase meets purchasing law compliance because it is a sole source and is an extension of an existing program used in our district. This contract is being negotiated by Ronaldo Cavazos, Director of Federal Programs.

**Connections to the District Plan:** Indicator Technology/Performance Goal III

- Initiative III: Increase academic performance across the curriculum through the use of technology.
- Strategy 1: Enhance student performance through the use of technology.

**Paperwork Impact**

Minimal

**Budgetary Information**

The support services agreement is attached and the amount listed below is an estimate and will not exceed the amount indicated.

Account	Description	Purchase Total		\$25,330.00	
		Apro.	Enc.	Exp.	Balance
286-11-6399-00-040-128200	General Supplies	31,027.00	3,795.00	0	27,232.00
286-13-6219-00-040-128100	Other Professional Services	4,880.00	0	0	4,880.00

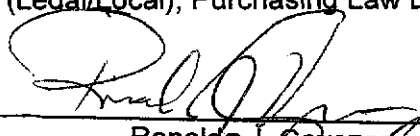
**Resource Personnel**

- Dr. René Gutiérrez, Jr. Superintendent
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Ronaldo J. Cavazos, Director for Federal Programs
- Patricio Escamilla, Migrant Education Coordinator
- Susie Aguilar, EAEA Principal

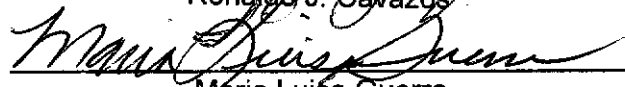
**Board Policy Reference and Compliance**

This item is in accordance with Board Policy CH (Legal/Local), Purchasing Law Bidding Requirements:

Prepared by:

  
 \_\_\_\_\_  
 Ronaldo J. Cavazos

Approved by:

  
 \_\_\_\_\_  
 Maria Luisa Guerra

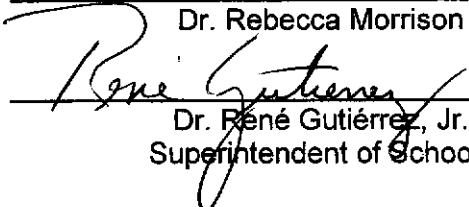
Within Budgetary Allocation:

  
 \_\_\_\_\_  
 Sylvia D. Garcia

Finance Department Approval:

  
 \_\_\_\_\_  
 Dr. Rebecca Morrison

Recommended by:

  
 \_\_\_\_\_  
 Dr. René Gutiérrez, Jr.  
 Superintendent of Schools

→ EXHIBIT \_\_\_\_\_, PAGES \_\_\_\_\_



CompassLearning Inc. Price Quote  
 EDINBURG CONS S.D. (73100)  
 SO-125916-004500

Date: 05/03/2011  
 Quote #: SO-125916-004500  
 Total: \$25,330

Purchase of 25 Participant add-on contingent on purchase Blended District Foundation, SO-87128-16606.

Site	Description	Product Code	End Date	Quantity	List Price	Tier Price	Adjusted Price	Discount	Total Price
JUVENILE JUSTICE CENTER (AC-955724)	Odyssey K-12 Multi-User Subscription	SUBALLM	06/30/2012	34.0	\$600	\$600	\$600	\$0	\$20,400
JUVENILE JUSTICE CENTER (AC-955724)	Add on participant group Blended	PDA25B	06/30/2012	1.0	\$2,480	\$2,480	\$2,480	\$0	\$2,480
JUVENILE JUSTICE CENTER (AC-955724)	Professional Development Site Reporting	PDSR	06/30/2012	1.0	\$1,600	\$1,600	\$1,600	\$0	\$1,600
JUVENILE JUSTICE CENTER (AC-955724)	Professional Development Site Video and Webinar License	PDSVW	06/30/2012	1.0	\$800	\$800	\$800	\$0	\$800
JUVENILE JUSTICE CENTER (AC-955724)	Processing Fee	SHIP		1.0	\$50	\$50	\$50	\$0	\$50
JUVENILE JUSTICE CENTER (AC-955724)	Hosted New- KB and HS	DELHOSNEWKHS		1.0	\$0	\$0	\$0	\$0	\$0

Total: \$25,330  
 Tax: \$0

Grand Total: \$25,330

EXHIBIT



**As Seen And Agreed By:**

Signature

Print Name

Title

Date

Requested Installation Date

**Site Contact For Installation:**

Name

Title

Phone #

Email Address to send user/password info

Order Should Be Shipped To The Following Address:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**EXHIBIT**

Not valid without a purchase order.  
Fax entire quote and order documentation to 512-391-1703.

All pricing shall be valid for 30 days from the date of this quote. All prices are net thirty (30) days from the date of invoice. All applicable taxes, if any, shall be paid by Customer. Past due invoices shall accrue interest at the rate of 1.5% per month. All products are shipped FOB CompassLearning. Financing shall be subject to credit approval. In the event of any conflict or inconsistency between the quote documents (including Exhibits, Terms and Conditions or the End User Agreement) and Customer's purchase order, the quote documents shall control. CompassLearning Inc. 203 Cobrads, Austin, TX 78701



April 1, 2010

Dear Educator:

Thank you for your interest in our product. CompassLearning, Inc. ("CompassLearning"), a Delaware corporation, is the sole source vendor in the United States for the CompassLearning curriculum; assessment and tools; and the CompassLearning Manager.

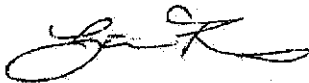
These software/services are owned, developed, and published as a package exclusively by CompassLearning headquartered in Austin, Texas. Our EIN is 27-1342439 and our Dun & Bradstreet identification number is 96-2110552.

The software/services meet the SEA/LEA scientifically-based assessment, curriculum, management and reporting obligations under NCLB especially for Title I and Title III designated students.

CompassLearning is the copyright proprietor of these items, and offers the copyrighted materials of third parties under license which allows for the integration of those materials into the CompassLearning offerings. Please see the attached Appendix A that lists the CompassLearning sole source programs. CompassLearning provides an entire turnkey system: courseware, teacher training/professional development, and hardware.

For additional information, please contact CompassLearning at 1-800-422-4339 or please visit our website at [www.compasslearning.com](http://www.compasslearning.com).

Sincerely,  
CompassLearning, Inc.



Gina Rivera  
Director, Business Administration  
CompassLearning, Inc.  
203 Colorado St.  
Austin, TX 78701

→EXHIBIT \_\_\_\_\_

**Sole Source Appendix**

These software/services are owned, developed, and published as a package exclusively by CompassLearning.

**CompassLearning Curriculum**

- Odyssey Reading/Language Arts K-8
- Odyssey Mathematics K-8
- Odyssey Matemáticas K-6
- Odyssey Writer
- Odyssey Algebra
- Odyssey Supplementary Science
- Odyssey Supplementary Social Studies
- OHS Algebra 1
- OHS Algebra 2
- OHS Geometry
- OHS Trigonometry
- OHS Pre-Calculus
- OHS Biology
- OHS Physical Science
- OHS Chemistry
- OHS Physics
- OHS US History 1
- OHS US History 2
- OHS US Government
- OHS World History
- OHS English 1
- OHS English 2
- OHS English 3 -- American Literature
- OHS English 4 - British Literature
- OHS Civics
- OHS Integrated Physics and Chemistry
- OHS World Geography
- OHS Earth Space Science
- OHS Health
- OHS Economics/Personal Finance
- OHS Math Models
- OHS Math 1
- OHS Math 2
- OHS Math 3
- OHS Math 4
- Brain Buzzers
- Thematic Research Projects

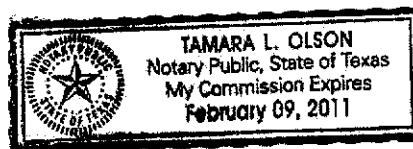
**Assessment**

- CompassLearning Explorer™
- TX Focus Math Assessment™ - Texas
- Assessment Designer®
- Custom Test Builder
- College Readiness

**Management Systems**

- CompassLearning Odyssey® Manager

*Tamara L. Olson*



→EXHIBIT \_\_\_\_\_

**APPROVAL OF BID 10-128, MISCELLANEOUS HARDWARE, FIRST AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to renew the bid for Miscellaneous Hardware, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

**Rationale**

This bid had a one year renewal option. Mr. Robert J. Saenz, Director of Maintenance and Facilities and the awarded vendors have agreed in writing to continue this bid for an additional year at no increase in cost.

The administration sought competitive sealed bids for Miscellaneous Hardware. Bid opening was held at the Business Office Building on April 30, 2010, at 3:00 P.M., where eleven (11) proposals were opened. This bid is to purchase miscellaneous hardware supplies for district wide repairs. Local vendors stock inventory of critical parts which allow us to repair failures in a timely manner. Parts include, but not limited to small circuit breakers, conduit, plumbing supplies, shovels, rakes, water hose, etc.

**Budgetary Information**

**Award Recommendation** **\$70,000.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-63xx-xx-xxx-1xxxxx	Maint/Operation	33,304,466.00	4,177,265.36	20,771,344.15	8,355,856.49
<b>TOTAL</b>		<b>33,304,466.00</b>	<b>4,177,265.36</b>	<b>20,771,344.15</b>	<b>8,355,856.49*</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**


Dr. René Gutiérrez  
Mario Salinas  
Kay W. Green

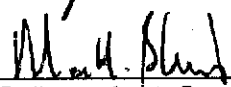
Dr. Rebecca Morrison  
Robert J. Saenz

Sylvia D. Garcia  
Amaro Tijerina

**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

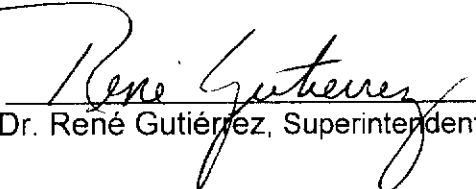
Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for Bid Tabulation**  
**Bid 10-128, Miscellaneous Hardware, First and Final Contract Renewal**  
**June 14, 2011**

1. **USER DEPARTMENT:** This renewal was requested by the Maintenance and Facilities Department. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning August 1, 2011 or soon thereafter and ending July 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Campuses and Departments will prepare the purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$70,000.00
6. **AWARD RECOMMENDATION:**  
 Staff recommends awarding the bid to all vendors. Campuses and departments will place orders from the approved vendors according to the catalog price less the applicable discount allowed. All orders over \$1,000.00 will require at least 3 quotes from the board approved vendors list. Any orders under \$1,000.00 campuses and departments will use the discount (%) offered by the vendor(s) of their choice off the board approved list.

**APPROVED VENDORS**

COMPANY	DISCOUNT	NOTES
Allen Industrial Supply 1309 Business Park Drive Mission, TX 78527 Contact: Tenci Akin PH: 956-584-2000 Fx: 956-584-2277	0%	Restocking fee only if Mfr, charges No Minimum order
Amigo Bolt & Supply 502 N. Commerce Harlingen, TX 78550 Contact: Mario A. Garcia PH: 956-412-2640 FX: 956-412-2788	10-40%	NO restocking fee No minimum order
American Industrial Supply & Tool Repair 1101-A West Bus 83 Pharr, TX 78577 Contact: Ruben Diaz PH: 956-702-4410 FX: 956-702-3616	0%	No Restocking fee No Minimum order
Beverly's Hardware 715 East University Edinburg, TX 78539 Contact: Jose Luis Lopez Jr. PH: 956-383-1581 FX: 956-383-4737	15%	No Restocking fee No minimum order
Fastenal Company 2001 Theurer Blvd., PO Box 1244 Winona, MN 55987 Contact: Lee Hein PH: 507-453-8339 FX: 507-494-6423	VARIES NO OVERALL DISCOUNT	Restocking fee linked to mfr. Return No minimum order

EXHIBIT \_\_\_\_\_

## APPROVED VENDORS

COMPANY	DISCOUNT	NOTES
Link Industrial, Inc. 1008 W, Ferguson Ave. Pharr, TX 78577 Contact: Jeff Zimmerer PH: 956-618-3684 FX: 956-618-3646	0 – 60%	No Restocking fee No minimum order
Lowe's Home Improvement Edinburg 2485 2802 W. University Drive Edinburg, TX 78539 Contact: Bernardo Claros PH: 956-289-4230 FX: 956-289-4233	20%	No Restocking fee No minimum order
Matt's Building Materials 401 East Expressway 83 Pharr, TX 78577 Contact: Danny Smith PH: 956-787-5589 FX: 956-787-6953	0%	No Restocking fee No minimum order
Mission Hardware 114 West 9th Street Mission, TX 78572 Contact: Dan C. Gerlach PH: 956-585-4831 FX: 956-581-7803	15%	No Restocking fee No Minimum order
SGS Industrial Supplies 2771 Robindale RD Brownsville, TX 78526 Contact: Robert N. Garcia PH: 956-831-4291 FX: 956-831-9434	16%	No Restocking fee No minimum order
Wurth McAllen Bolt & Screw 4403 W. Military Hwy #500A McAllen, TX 78503 Contact: Javier Gaytan PH: 956-687-9400 FX: 956-687-9409	10 to 50%	No Restocking fee \$5.00 Minimum order

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
DRAWER 990  
EDINBURG, TEXAS 78540  
PHONE: (956) 289-2311  
FAX (956) 383-7687



MEMORANDUM

Date: March 9, 2011  
TO: Robert Saenz, Director of Maintenance & Facilities  
FROM: Kay W. Green, Buyer *KW*  
SUBJECT: RENEWAL OF BID 10-12B, MISCELLANEOUS HARDWARE

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

*[Handwritten Signature]*

3-9-11

No, I don't want to renew:

Reason why you don't want to renew:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

THANK YOU!

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



April 11, 2011

Dear Allen Industrial Supply,

FAX: 956-584-2277

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at k.green@ecisd.us if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions.
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.
Vendor Signature

Allen Industrial Supply
Company Name

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.
Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, ni discriminación contra de sus programas educativos.

EXHIBIT



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Amigo Bolt & Supply,

FAX: 956-412-2788

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

*Amigo Bolt & Supply*  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Edinburg CISD further prohibits discrimination on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7687



April 11, 2011

Dear American Industrial Supply & Tool Repair,

FAX: 956-702-3618

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at k.green@ecisd.us if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions.
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.
Vendor Signature

American Industrial Supplies & Tool Repair, Inc.
Company Name

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, ni en sus programas educativos.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Beverly's Hardware,

FAX: 956-383-4737

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

*Beverly's Hardware* *04/11/2011*  
Company Name

**Approved for Renewal:**

\_\_\_\_\_ Date  
Edinburg CISD

It is the policy of Edinburg CISD not to discriminate on the basis of race, age, handicap, religion, sex, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en raza, edad, religión, raza, color u origen nacional, en sus programas educativos.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Fastenal Company,

FAX: 507-494-6423

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *[Signature]* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Fastenal  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

Non-discrimination statement  
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
Es política del Distrito Escolar de Edinburg no de discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, ni discriminación dentro de sus programas educacionales.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Link Industrial, Inc.

FAX: 956-618-3646

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *[Signature]*, per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
Vendor Signature

LINK INDUSTRIAL, INC.  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

Non-discrimination statement  
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
Es política del Distrito Escolar de Edinburg al no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, ni discapacidades dentro de sus programas educacionales.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Lowe's Home Improvement,

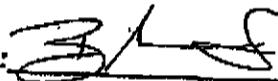
FAX: 956-289-4233

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES:  per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
Vendor Signature

Lowe's of Edinburg #2485  
Company Name

**Approved for Renewal:**

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, ni discriminación dentro de sus programas educacionales.

+9563837687 P 1/3

<< (956) 289-4233 >>

SALES CTR-8484

Apr-11-11 02:40pm From-EDINBURG CISD PURCHASING DEPT

0583837887

T-447 P.01/03 F-008



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990
Edinburg, Texas 78540
Purchasing Department
Phone: (956) 289-2311
Fax: (956) 383-7887



April 11, 2011

Dear Matt's Building Materials,

FAX: 956-787-6953

REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at k.green@ecisd.us if you have any questions regarding this contract.

YES: [Signature] per original discounts, terms, and conditions.
Vendor Signature

NO: [Signature] I am not interested in extending my awarded contract.
Vendor Signature

MATT'S BUILDING MATERIALS
Company Name

Approved for Renewal:

Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of race, age, handicap, religion, race, color, or national origin in all educational programs...



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
 P.O. Box Drawer 990  
 Edinburg, Texas 78540  
 Purchasing Department  
 Phone: (956) 289-2311  
 Fax: (956) 383-7687



April 11, 2011

Dear Mission Hardware,

FAX: 956-581-7803

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
 BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

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Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *[Handwritten Signature]* per original discounts, terms, and conditions.  
 Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
 Vendor Signature

MISSION HARDWARE  
 Company Name

Approved for Renewal:

\_\_\_\_\_  
 Edinburg CISD Date

Non-Discrimination Statement  
 It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
 Es política del Distrito Escolar de Edinburg no discriminar por razones con base en sexo, edad, religión, raza, color o origen nacional, en sus programas educacionales.

l'd



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 890  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687

*att: Robert*



April 11, 2011

Dear SGS Industrial Supplies,

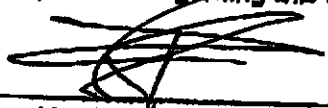
FAX: 956-831-9434

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

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We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES:  per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

SGS Industrial Supplies  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of race, age, handicap, religion, sex, color, or national origin in its educational programs. Es política del Distrito Escolar de Edinburg no discriminar por razones de raza, edad, discapacidad, religión, sexo, color o origen nacional, ni proporcionar dentro de sus programas educativos.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



April 11, 2011

Dear Wurth McAllen Bolt & Screw,

FAX: 956-687-9409

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-128, MISCELLANEOUS HARDWARE SUPPLIES**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: \_\_\_\_\_ per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_ I am not interested in extending my awarded contract.  
Vendor Signature

Wurth Adams Bolt & Screw  
Company Name

**Approved for Renewal:**

\_\_\_\_\_  
Edinburg CISD Date

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs. Es paises del Distrito Escolar de Edinburg no discriminan por razones de sexo, edad, religión, raza, color o origen nacional en sus programas educativos.

**APPROVAL OF BID 10-180, SCHOOL BUS PAINTING AND REPAIR, FIRST AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the renewal for the School Bus Painting and Repair, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

**Rationale**

This bid had a one year renewal option. Mr. Rudolfo Zamora, Director of Transportation and the awarded vendor have agreed in writing to continue this bid for an additional year at no increase in cost. This bid is used to repair body and upholstery on buses to get them back to presentable and safe conditions.

Administration sought competitive sealed bids on the above mentioned bid for the Transportation Department. Bid opening was held at the Business Office Building on June 21, 2010 at 3:30 P.M.; where four (4) proposals were received, opened, and read aloud.

**User Department**

This item was requested by Mr. Rudolfo Zamora, Director of Transportation.

**Budgetary Information**

**Total Estimated Award Recommendation: \$70,000.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-34-6249-63-939-199000	Contracted Maint & Repairs	65,979.00	28,722.53	36,329.38	927.09
	<b>TOTAL</b>	<b>65,979.00</b>	<b>28,722.53</b>	<b>36,329.38</b>	<b>927.09 *</b>

\* Pending Board approval of 2011-2012 budget.

**Resource Personnel**


Dr. René Gutiérrez  
Sylvia D. Garcia  
Jacqueline Kingan

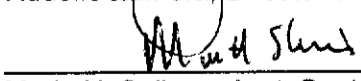
Dr. Rebecca Morrison  
Rudolfo Zamora


Mario Salinas  
Amaro Tijerina

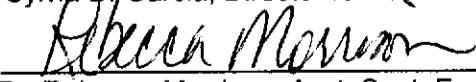
**Board Policy Reference**

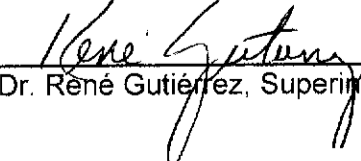
This is in accordance with the Board Policy CH, Purchasing Bidding Requirements.

Requested by:   
Rudolfo Zamora, Director of Transportation

Approved by:   
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Renewal  
 Bid 10-180, School Bus Repainting and Repair  
 June 14, 2011**

1. **USER DEPARTMENTS:** This bid will be used by the Transportation Department for the repainting and repair of school buses. Mr. Rudolfo Zamora will be present to answer any detailed questions.
2. **TERM BID:** This bid is a term bid beginning August 1, 2011 or soon thereafter and ending July 31, 2012. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mr. Rudolfo Zamora. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Transportation Department will be placing Purchase Orders on an as needed basis.
5. **TYPE OF BID:** This bid is for school bus repainting and repair.
6. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$65,000.00**
7. **TOTAL ESTIMATED AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>ESTIMATED AWARD RECOMMENDATION</b>
Espinos Tire Auto Center 603 W. Business 83 Pharr, TX 78577 Contact: Hector Espinos PH: 956-781-5121 FAX: 956-781-0060	<b>\$70,000.00</b>
<b>ESTIMATED AWARD RECOMMENDATION</b>	<b>\$70,000.00</b>

**\*\*\* BID 10-180, SCHOOL BUS REPAINTING AND REPAIR \*\*\***

**October 13, 2010 and ending July 31, 2011**

**USER DEPARTMENT:** This bid was requested by Mr. Rudy Zamora, Director of Transportation.

**TYPE OF BID:** This is a term bid beginning October 13, 2010 and ending July 31, 2011..

**RENEWAL CLAUSE:** This contract may be renewed for an additional TERM CONTRACT PERIOD if the vendor and the Edinburg CISD agree and no increase in cost are incurred except for the growth of the district.

**UNIT PRICES:** Prices are good for the term of the contract.

**REFERENCE BID NO:** Please type the BID NUMBER 10-180 on all your Requisition and PO forms to get the discount and shipping terms. Failure to include the bid number may delay your orders.

**BUYER:** Contact Jacqueline Kingan @ 956-289-2311, ext. 2137 if you have any questions regarding this bid.

<b>VENDOR</b>
Espino's Tire Auto Center 603 W. Business 83 Pharr, TX 78577 Contact: Hector Espino PH: 956-783-3900 FAX: 956-781-0060

<b>DESCRIPTION</b>	<b>PRICE</b>
Hourly rate for bus repainting & repairs	\$55.00 hour
Parts must be at cost plus add your % profit margin	10%
Hourly rate for upholstery repairs	\$55.00 hour
Parts fir upholstery at cost plus add your % profit margin	10%
Warranty on repainting and repairs	6 months
Warranty on upholstery	6 months
Estimate	Free
Pick up and delivery of bus	Free
Response time to pick up	1 day
Average turn around time to repaint and repair	20 days
Average turn around time to upholstery	20 days

**EXHIBIT \_\_\_\_\_**



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
DRAWER 990  
EDINBURG, TEXAS 78640  
PHONE: (956) 289-2311  
FAX (956) 383-7857



MEMORANDUM

Date: February 2, 2011  
TO: Rudy Zamora, Director of Transportation  
FROM: Jacqueline Kingan, Senior Buyer *JK*  
SUBJECT: RENEWAL OF BID 10-180, SCHOOL BUS REPAINTING & REPAIR

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

*[Handwritten signature]*  
\_\_\_\_\_

No, I don't want to renew:

\_\_\_\_\_

Reason why you don't want to renew:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

THANK YOU!

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 8<sup>th</sup> / DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 383-7687



April 14, 2011

Dear Hector Espino;  
Espino's Tire Auto Center

FAX: 956-781-0060

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
BID 10-180, SCHOOL BUS REPAINTING & REPAIR**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at [j.kingan@ecisd.us](mailto:j.kingan@ecisd.us) if you have any questions regarding this contract.

YES: *Hector P. Espino* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
Vendor Signature

Espino's Tire Auto Center  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

# APPROVAL TO AMEND BID 11-108, PLUMBING SUPPLIES

## Superintendent's Recommendation

That the Board of Trustees approve the recommendation to amend the Plumbing Supplies Bid, which is indicated as being the most favorable and advantageous to the District.

## Rationale

This Bid was approved on April 26, 2011, and is being amended to add the vendors, that submitted a bid. Administration sought competitive sealed bids for Plumbing Supplies. Bid opening was held at the Business Office Building on February 23, 2011, at 2:30 P.M.; where nine (9) bids were opened. Miscellaneous Plumbing supplies include water fountains, water heaters, commodes, and parts to repair plumbing problems, etc. They are essential in the daily operation of maintenance district wide.

## User Department

This bid was requested by Robert J. Saenz, Director of Maintenance & Facilities; and Mary De Luna, Director of Child Nutrition.

## Budgetary Information

**Award Recommendation** **\$150,000.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-66xx-xx-xxx-1xxxxx	50,102,512.00	8,378,308.12	25,703,862.96	16,020,340.92
xxx-xx-63xx-xx-xxx-1xxxxx	33,304,466.00	4,177,265.36	20,771,344.15	8,355,856.49
<b>TOTAL</b>	<b>83,406,978.00</b>	<b>12,555,573.48</b>	<b>46,475,207.11</b>	<b>24,376,197.41*</b>

\* Pending approval of 2011-2012 budget by the School Board.

## Resource Personnel

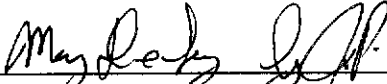
Dr. René Gutiérrez  
Mario H. Salinas  
Kay W. Green

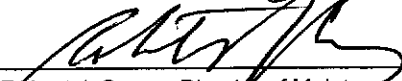
Dr. Rebecca Morrison  
Robert J. Saenz

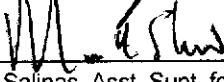
Sylvia D. Garcia  
Amaro Tijerina

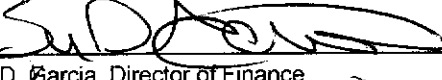
## Board Policy Reference

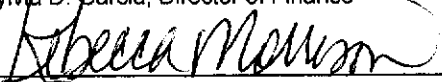
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Mary De Luna, Director of Child Nutrition

Requested by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

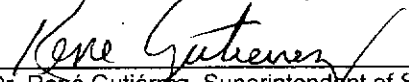
Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for Amending  
Bid 11-108, Plumbing Supplies  
June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities and the Child Nutrition Departments. Robert Saenz and Mary De Luna will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is term contract beginning June 15, 2011 or soon thereafter and ending April 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert J. Saenz. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** The Maintenance and Facilities and Child Nutrition Departments will prepare the purchase orders on an as needed basis following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$150,000.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$150,000.00**

The Edinburg CISD will require quotes from the awarded vendors on orders over \$1,000.00 Under \$1,000.00, you will use the discount listed.

VENDOR	DISCOUNT	NOTES
Beverly's Hardware 715 East University Edinburg, TX 78539 Contact: Jose Luis Lopez Jr. PH: 956-383-1581 FX: 956-383-4737	15%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No Restocking fee</li> <li>4. Delivery 10 days</li> </ol>
Border States 2308 W. Trenton Road Edinburg, TX 78539 Contact: Alfonso Cerda PH: 956-618-2874 FX: 956-618-3208	6% off AC	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. Restocking on made to order or non-returnable By manufacturer</li> <li>4. Delivery 3 days</li> </ol>
Central Plumbing & Electric 625 South Airport Drive Weslaco, TX 78596 PH: 956-968-8525 FX: 956-968-7903	15%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. No restocking fee</li> </ol>
Ferguson Enterprises 705 E. Expressway 83 Pharr, TX 78577 Contact: Jesse Marquez PH: 956-283-0137 FX: 956-283-0560	30 to 70%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. Shipping only on special orders</li> <li>3. Restocking on special orders only</li> <li>4. Delivery 1 day</li> </ol>
Interline Brands Inc 701 San Marco Blvd. Jacksonville, FL 32207 Contact: Fred M. Bravo PH: 800-476-5830 x 115388 FX: 800-476-5848	25%	<ol style="list-style-type: none"> <li>1. \$50 minimum order</li> <li>2. No shipping</li> <li>3. 15% restocking fee</li> <li>4. Delivery 3 to 5 days</li> </ol>
Marks Plumbing & Parts PO Box 121554 Fort Worth, TX 76121 Contact: Lee Hickey PH: 800-772-2347 FX: 817-244-6275	20%	<ol style="list-style-type: none"> <li>1. \$500 minimum order</li> <li>2. Shipping min \$6.95</li> <li>3. 15% min restocking fee</li> <li>4. Delivery 4 days</li> </ol>

EXHIBIT \_\_\_\_\_

11-108, PLUMBING SUPPLIES TABULATION

VENDOR	DISCOUNT	NOTES
Matt's Building Materials 401 East Expressway 83 Pharr, TX 78577 Contact: Danny Smith PH: 956-787-5589 FX: 956-787-6953	0%	1. No minimum order 2. No Shipping 3. No restocking fee 4. Deliver 1-2 days
Morrison Supply Company 1101 North 23 <sup>rd</sup> Street McAllen, TX 78501 Contact: Joel Leal PH: 956-994-9131 FX: 956-994-9704	20%	1. \$100.00 minimum order 2. No shipping 3. Restocking on special orders only
Total Maintenance Solutions 4155 West Bellfort Houston, TX 77025 Contact: Linda B. Hogan PH: 800-392-5066 FX: 800-342-0559	0%	1. \$25 minimum order 2. Prepaid freight over \$150 under reg freight fee 3. Restocking on special orders

**APPROVAL OF BID 11-144, MEDICAL SUPPLIES**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the term bid for Medical Supplies for the Health Services Department as being the most favorable and advantageous to the District.

**Rationale**

The administration sought competitive sealed bids for the above mentioned bid. Bid opening was held at the Business Office Building on May 9, 2011 at 10:30 A.M.; where eight (8) proposals were received, opened, and read aloud.

This request will allow the district nurses and the Health Services Dept. to purchase needed supplies to care for the students and staff at E.C.I.S.D.

**User Department**

This item was requested by Mr. Albert Lopez, Coordinator of Health Services.

**Budgetary Information:**

**APPROXIMATE ESTIMATED AWARD: \$90,000.00**

ACCOUNT	APPROPRIATION	ENCUMBRANCE	EXPENDITURE	BALANCE
XX-XX-6399-XX-XXX-1XX000	\$9,028,023.00	\$1,016,764.76	\$5,673,890.82	\$2,337,367.42
<b>TOTAL</b>	<b>\$9,028,023.00</b>	<b>\$1,016,764.76</b>	<b>\$5,673,890.82</b>	<b>\$2,337,367.42</b>

\*The Edinburg CISD has appropriated funds to cover the 2010-2011 school budget. Department will expense the account up to the available funding for the current fiscal year and will be appropriating funds for the 2011-2012 school year which is to follow with board approval.

**Resource Personnel**

Dr. René Gutiérrez  
Mario H. Salinas  
Soledad Schuller

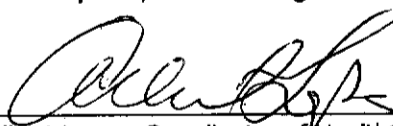
Dr. Rebecca Morisson  
Albert Lopez

Sylvia D. Garcia  
Amaro Tijerina


**Board Policy Reference**

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:

  
Albert Lopez, Coordinator of Health Services

Approved by:

  
Mario H. Salinas, Asst. Supt. for District Administration

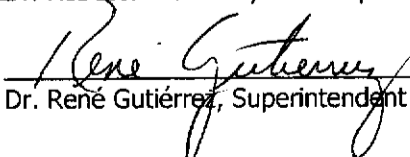
Within Budgetary Allocations:

  
Sylvia D. Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morisson, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

**NOTES FOR BID TABULATION  
 BID 11-144, MEDICAL SUPPLIES  
 JUNE 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Health Services Department. Mr. Albert Lopez will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning June 15, 2011 or soon thereafter and ending June 30, 2012.
3. **BID EVALUATION:** This bid was evaluated by Albert Lopez. Final recommendations to the board are done by the Superintendent of Schools.
4. **RENEWAL CLAUSE:** This contract may be renewed for an additional TERM CONTRACT PERIOD if the vendor (s) and Edinburg CISD agree in writing and no increases in cost are incurred except for the growth of the district.
5. **ORDERING INFORMATION:** Departments and Campuses will prepare purchase orders following Board of Trustee bid approval.
6. **UNIT PRICES:** Prices are good for the term of the contract.
7. **RECOMMENDATION:**

The purpose of this bid for medical supplies is to purchase expendable items costing less than \$200.00 per item. Medical supplies costing \$200.00 per item or more after discount will not be purchased through this bid. All orders over \$1,000.00 will require at least 3 quotes from the board approved vendors list. Any orders under \$1,000.00 the department/campuses will use the discount (%) offered by the vendor(s) of their choice off the board approved list.

AWARDED VENDOR	DISCOUNT	OTHER INFORMATION
Alert Services, Inc. P.O. BOX 1088 San Marcos, TX 78667 Contact: Jaime Salinas PH: 800-688-3767 <a href="http://www.alertservices.com">www.alertservices.com</a>	20%	Summer 2011 Alert, no minimum order required, no restocking charges, no shipping and handling charges
Henry Schein, Inc 135 Duryea Road E-255 Melville, NY 11747 Contact: Joanne Viggiano PH: 800-851-0400 <a href="http://www.henryschein.com">www.henryschein.com</a>	18%	2011-12 Henry Schein, Inc. Catalog, \$125.00 minimum order required, Restocking Fee for Customer error, 2-5 business days in stock items, 5-10 days non stock items, 6 wks., for special orders. Call for shipping, free freight on orders over \$125.00
Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY. 14150 Contact: Darbie Peiffer PH: 800-556-3326 <a href="mailto:darbiep@medocsupply.com">darbiep@medocsupply.com</a>	0-18%	<b>Bid #100298481</b> , 2011 Medco School Nurse, Medco Sports Medicine, online discounts are not available, air delivery charges will apply, restocking on drop ship products only-none on stock products, for orders over \$90 all items are quoted F.O.B. Destination via UPS or motor freights, Exp.12/12, Hazardous material fee \$25.00, Net

AWARDED VENDOR	DISCOUNT	OTHER INFORMATION
		Exp.12/12, Hazardous material fee \$25.00, Net 30 days, no minimum order required, custom orders are non returnable
PMI Supply Inc. 2460 Ash Street Vista, CA 92081 Contact: Lisa Tunnclif PH: 800-764-0636 www.progressivemed.com	15% With exceptions	Discount does not include fluids, sheets, manikins, cots, and equipment, 2011-2012 PMI Catalog, 3-4 days ARO, no minimum order required, no restocking fee's and no shipping/handling charges.
Pocket Nurse Enterprise 2001 <sup>st</sup> Street Ambridge, PA 15003 Contact: Aaron Vicari PH: 800-225-1600 www.pocketnurse.com	0-20%	4-5 days ARO, \$25 minimum order required, restocking fee's apply, shipping/handling charges apply
School Health Corp 865 Murfield Drive Hanover Park, IL 60133 Contact: Tim Connealy PH: 800-323-1305 www.schoolhealth.com	12% With exclusions	Use Bid #1881553 to receive discounts, 2011 School Nurse Catalog, Free shipping on orders over \$90.00, no minimum order required, 10-20% restocking fee, no shipping Fee, shortages will be filled out as soon as possible
School Nurse Supply, Inc P.O. Box 68968 Schaumburg, IL 60168-9068 Contact: Dave Pullias PH: 800-485-2737 www.SchoolNurseSupplyinc.com	5%	Please reference bid #11-144 to receive catalog discount, 2010-2011 School Nurse Supply Inc., 10 ARO, all orders under \$50.00 will have Shipping Fee's, No Restocking Fee
William V. MacGill & Co 1000 North Lombard Road Lombard, IL 60148 1. Contact: Ed Whitman <b>APPROXIMATE AMOUNT            SPENT LAST CONTRACT            YEAR:</b>  Melissa Birch PH: 800-323-2841 www.macgill.com	7% Supplies 5% Equipment With exclusions	2011 MacGill Discount Medical and School Nurse Supplies, UPS estimated shipment 3-5 days UPS ground, no minimum order, Furniture freight is based on weight, no restocking fee,

## 11-144, MEDICAL CATALOG SUPPLIES

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4071	76-0453337	1800	132828345
A-ATHLETIC & MEDICAL SUPPLY CO		AMZCO HEALTH SUPPLY	
406 LINK RD.		200 NORTH MAIN STREET	
HOUSTON, TX 77009		FREEPORT, NY 11520	
4141	11-3090131	8860	
DARBY DENTAL SUPPLIES		FAMILY CHOICE MEDICAL SUPPLY	
300 JERICHO QUADRANGLE		2212 PRIMROSE AVENUE	
JERICHO, NY 11753		SUITE D	
		MCALLEN, TX 78504	
358	132692560	3562	11-0908550
HENRY SCHEIN		HENRY SCHEIN	
135 DURYEA ROAD		135 DURYEA ROAD	
MELVILLE, NY 11747		**duplicate of vendor#358*****	
		MELVILLE, NY 11747	
7201		1766	17415337801
HOPKINS MEDICAL PRODUCTS		JEFFERSON MEDICAL SUPPLY	
5 GREENWOOD PLACE		4365 RITTIMAN ROAD	
BALTIMORE, MD 21208		SAN ANTONIO, TX 78218	
6538		8604	
LAERDAL MEDICAL CORP		MACGILL NURSE SUPPLIES	
167 MYERS CORNERS RD.		1000 NORTH LOMBARD RD	
P.O. BOX 1840		LOMBARD, IL 60148	
WAPPINGERS FALLS, NY 12590-884			
36	35-1874988	3609	74-2143453
MEDCO SCHOOL FIRST AID		MEDISTAT MEDICAL - HALLMARK	
500 FILLMORE AVENUE		P O BOX 12247	
TONAWANDA, NY 14150		SPRING, TX 77391-2247	
2174	221897821	3888	33-0673785
MOORE MEDICAL CORPORATION		PMI SUPPLY INC	
1690 NEW BRITAIN AVE		2460 ASH STREET	
P O BOX 4066		VISTA, CA 92081	
FARMINGTON, CT 06032			
5447	11-3495077	5165	25-1763055
PERFECT HEALTH SUPPLIES		POCKET NURSE ENTERPRISES INC	
6373 N. ORANGE BLOSSOM TRAIL		200 1ST STREET	
UNIT B		AMBRIGE, PA 15003	
ORLANDO, FL 32810			
2856	65-0174304	8139	
PRO-MED PRODUCTS		PRO-MEDIC EMS	
6445 POWERS FERRY ROAD		TX	
SUITE #199			
ATLANTA, GA 30339			
1010	36-3363196	3014	59-0932660
PROMACO INC		PYRAMID SCHOOL PRODUCTS	
3714 RUNGE ST.		6510 NORTH 54TH STREET	
FRANKLIN PARK, IL 60131		TAMPA, FL 33610-1908	
6625	1-74-3009547-5	3137	742566627
QUALITY MEDICAL SUPPLY CO		ECON DISPOSABLE SUPPLIES	
805 N. CAGE / SUITE F		P.O. BOX 421048	
PHARR, TX 78577		HOUSTON, TX 77242	

11-144, MEDICAL CATALOG SUPPLIES

979 941545228  
SAMMONS-PRESTON  
1000 REMINGTON BLVD  
BOLINGBROOK, IL 60440

360 36-2425385  
SCHOOL HEALTH CORPORATION  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60133

5889  
SCHOOL NURSE NEWS  
P.O. BOX 408  
\*\*\*UNABLE TO UPDATE\*\*\*\*\*  
MORRIS PLAINS, NJ 07950-0408

6462 36-411-5350  
SCHOOL NURSE SUPPLY, INC.  
P.O. BOX 68968  
SCHAUMBURG, IL 60168

3589 36-2425385  
SPORTS HEALTH  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60103

3325 88-0348159  
UNITED HEALTH SUPPLIES, INC  
P.O. BOX 33958  
LAS VEGAS, NV 89133

906 36-3094464  
WILLIAM V MACGILL & COMPANY  
1000 N. LOMBARD RD  
LOMBARD, IL 60148

362 751311925  
WILLIS MEDICAL  
600 FACTORY OUTLET DR  
\*\*PH NO ANWER/NO FAX ON FILE\*\*  
ARCADIAN, LA 71001

4022 74-2592500  
WOOD MEDICAL SUPPLY  
P.O. BOX 780488  
SAN ANTONIO, TX 78278-0488

7882  
ZAMS INC  
200 N. MAIN STREET  
FREEPORT, NY 11520

881 952703273  
ZEE MEDICAL SERVICE  
P O BOX 781591  
INDIANAPOLIS, IN 46278

\*\*\*\*\*  
Vendors Printed: 33  
\*\*\*\*\*

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF BUYBOARD 11-198, ATHLETIC AND PE SUPPLIES/EQUIPMENT FOR LONGORIA AND HARWELL MIDDLE SCHOOLS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the BuyBoard contract for the Athletic and PE Supplies/Equipment as requested by the Athletic Department.

**Rationale**

Supplies and equipment purchased through the BuyBoard meet all the bidding requirements. The BuyBoard has awarded the attached list of vendors a contract which is available to the Edinburg CISD. The Athletic Department will purchase athletic and physical education supplies and equipment for all the grade levels at Longoria and Harwell Middle Schools.

**User Department**

This item was requested by Joe Filoteo, Director of Athletics.

**Budgetary Information**

Estimated Award Recommendation: \$75,000.00

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
167-36-639x-xx-048-1910xx	Fixed Assets/supplies	120,672.00	64,575.03	0.00	56,096.97
167-36-6397-xx-047-191044	Fixed Assets/supplies	20,000.00	0.00	0.00	20,000.00
199-81-6397-xx-048-191044	Fixed Assets/supplies	590,700.00	504,975.71	0.00	85,724.29
	<b>TOTAL</b>	<b>731,372.00</b>	<b>569,550.74</b>	<b>0.00</b>	<b>161,821.26</b>


**Resource Personnel**

Dr. René Gutiérrez	Maria Luisa Guerra	Amaro Tijerina
Dr. Rebecca Morrison	Joe Filoteo	Claudina E. Longoria
Sylvia D. Garcia	Mario Lopez	

**Board Policy Reference**

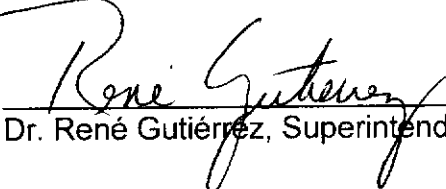
This is in accordance with Board Policy CH, Purchasing/Law Bidding Requirements.

Requested by:   
 Joe Filoteo, Athletic Director

Approved by:   
 Maria Luisa Guerra, Asst. Superintendent for Instruction & Support Services

Within Budgetary :   
 Allocations Sylvia D. Garcia, Director for Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

NOTES FOR TABULATION  
**BUYBOARD 11-198, ATHLETIC AND PE SUPPLIES/EQUIPMENT FOR  
LONGORIA AND HARWELL MIDDLE SCHOOLS**  
June 14, 2011

1. **USER DEPARTMENTS:** This will be used by the Athletic Department for Longoria and Harwell Middle Schools for purchase of school P.E. Supplies & Equipment. Mr. Joe Filoteo will be present to answer any detailed questions.
2. **TERM CONTRACT:** This is a term contract beginning June 15, 2011 or soon thereafter and ending January 31, 2012.
3. **ORDERING INFORMATION:** The Athletic Department will be placing orders directly from the awarded primary vendors.
4. **TOTAL ESTIMATED AWARD RECOMENDATION:** \$75,000.00
5. **AWARD RECOMMENDATION TO THE FOLLOWING VENDORS:** The following companies are approved vendors through the Buyboard. The Buyboard contract name and Buyboard Contract number is the following:

BUYBOARD CONTRACT: Athletic, PE, Gym & Exercise Equip & Supplies #336-10

VENDORS	DISCOUNT	Phone & Contacts
Academic Specialties Texas, Inc. 1114 South Airport Circle, Suite 100 Euleess, TX 76640	5-15%	Phone: 817-354-3450 Contact: Tracy Scheibel <a href="mailto:tracy@astexas.com">tracy@astexas.com</a>
Action Sporting Goods 106 S. Mays, Suite 100 Round Rock, TX 78664	30-37%	Phone: 512-610-2024 Contact: Erin Roberts <a href="mailto:erin@actionsportsshop.com">erin@actionsportsshop.com</a>
Advertising Matters 4612 Williams Road Benbrook, TX 76116	0%	Phone: 8107-244-0762 Contact: Rose Key <a href="mailto:sales@advertising-matters.com">sales@advertising-matters.com</a>
Alert Services P.O. BOX 1088 San Marcos, TX 78667	12%	Phone: 800-688-3767 Contact: Sharon Morin <a href="mailto:sharonm@alertservices.com">sharonm@alertservices.com</a>
All-Valley Screenprinting 4308 N. 23 <sup>rd</sup> McAllen, TX 78504	10%	Phone: 956-664-2777 Contact: Rod Zamora <a href="mailto:sales@avspe.com">sales@avspe.com</a>
Aluminum Athletic Equipment 1000 Enterprise Drive Royersford, PA 19468	10%	Phone: 800-523-5471 Contact: Tom Syron <a href="mailto:toms@aaesports.com">toms@aaesports.com</a>
Ares Sports Wear 3650 Parkway Lane Hilliard, OH 43026	0%	Phone: 800-439-8614 Contact: Kelly Bollinger <a href="mailto:kelly@areswear.com">kelly@areswear.com</a>
Athletes World Inc. 3949 Sherwood Way San Angelo, TX 76901	0-25%	Phone: 325-944-0792 Contact: Scott Lipsay <a href="mailto:slip@ATHLETESWORLDUSA.com">slip@ATHLETESWORLDUSA.com</a>
Athletic Supply Inc. 1107 N. Grant Odessa, TX 79761	25-40%	Phone: 432-332-1568 Contact: Ted Flowers <a href="mailto:athleticsupply@sbcglobal.net">athleticsupply@sbcglobal.net</a>
B & B Athletic Supply Box 7189 Waco, TX 76714	20%	Phone: 254-756-2999 Contact: Tim McGinty <a href="mailto:tim_mcginty@hotmail.com">tim_mcginty@hotmail.com</a>
Bakka Sports Corp. 311 W. Borderland Rd. El Paso, TX 79932	30%	Phone: 915-877-4185 Contact: Mike Ortega <a href="mailto:mortega@bakkasports.com">mortega@bakkasports.com</a>
Barcelona Sporting Goods 6905 K Avenue. Suite 202 Plano, TX 75074	0-40%	Phone: 972-526-0352 Contact: Curt Thompson <a href="mailto:cat@barcelonasports.com">cat@barcelonasports.com</a>

EXHIBIT \_\_\_\_\_

Bauer Sport Floors 10026 Talley Lane/PO Box 41858 Houston, TX 77241	12%	Phone: 713-939-0157 Contact: Kirk Van Hook <a href="mailto:Rebecca@bauerfloor.com">Rebecca@bauerfloor.com</a>
BBI Tennis Group P.O. BOX 1115 Belton, TX 76513	20%	Phone: 254-939-6500 Contact: Brit Coleman <a href="mailto:brit@bbitenis.com">brit@bbitenis.com</a>
Bill Fritz Sports Corp. 1072 Classic Road Apex, NC 27539	10%	Phone: 800-234-1004 Contact: Bill Fritz <a href="mailto:bfritz@billfritzsports.com">bfritz@billfritzsports.com</a>
Bill Guthrie Sports, Inc. 5701 W. Expressway 83 Harlingen, TX 78552	4-25%	Phone: 956-428-6462 Contact: Scott Guthrie <a href="mailto:wgut752265@aol.com">wgut752265@aol.com</a>
Blue Moose Tees 912 113 <sup>th</sup> ST Arlington, TX 76011	0%	Phone: 877-566-6673 Contact: Jennifer Kohl <a href="mailto:krodgers@bluemoosetees.com">krodgers@bluemoosetees.com</a>
Boathouse Sports 425 E. Hunting Park Ave. Philadelphia, PA 19124	5-10%	Phone: 215-425-4300 Contact: Mike Zuidema <a href="mailto:mzuidema@boathouse.com">mzuidema@boathouse.com</a>
Bobby Evans Sporting Goods Inc. 2404 Kemp Wichita Falls, TX 76309	0%	Phone: 940-723-1459 Contact: Eddie Andrews <a href="mailto:bobbyevans@xanadoo.com">bobbyevans@xanadoo.com</a>
Body Works Fitness Equip. 2222 W. Rundbert Lane #400 Austin, TX 78758	5-22.5%	Phone: 888-285-0700 Contact: Mike Berger <a href="mailto:mberger@bodyworksfitness.net">mberger@bodyworksfitness.net</a>
BSN Sports/Collegiate Pacific P.O. BOX 7726 Dallas, TX 75209	0-35%	Phone: 800-527-7510 Contact: John Stafford <a href="mailto:bsnbid@sportssupplygroup.com">bsnbid@sportssupplygroup.com</a>
Buck Terrell Athletics P.O. BOX 16181 Houston, TX 77222	3%	Phone: 713-673-2577 Contact: Phillip Terrell <a href="mailto:btapt@yahoo.com">btapt@yahoo.com</a>
Cannon Sports, Inc. P.O. BOX 11179 Burbank, CA 915101179	25%	Phone: 800-223-0064 Contact: Allen Graves <a href="mailto:csi@cannonsports.com">csi@cannonsports.com</a>
Cardinals Sport Center 1602 13 <sup>th</sup> Street Lubbock, TX 79401	15-20%	Phone: 806-765-6645 Contact: Daniel Walker <a href="mailto:dwalker@cardsport.net">dwalker@cardsport.net</a>
Carey's Sporting Goods 2905 S. Cherry LN/P.O. BOX 123890 Fort Worth, TX 761213890	10%	Phone: 817-735-4794 Contact: Dan Carey <a href="mailto:careysports@sbcglobal.net">careysports@sbcglobal.net</a>
Clark Distributing 9233 Bryant Houston, TX 77075	0%	Phone: 800-777-3444 Contact: Don Clarke <a href="mailto:don@clarke-distributing.com">don@clarke-distributing.com</a>
CoachComm, LLC 205 Technology Parkway Auburn, AL 36830	0%	Phone: 800-749-2761 Contact: Brad Chisum <a href="mailto:brad.chisum@coachcomm.com">brad.chisum@coachcomm.com</a>
Conner Athletic Prod. Inc. P.O. BOX 348 Jefferson, IA 50129	10%	Phone: 800-872-1543 Contact: Mike Richardson <a href="mailto:mrichardson@power-lift.com">mrichardson@power-lift.com</a>
Cornish Medical Electronics, Inc. 9350 Kirby Drive, Suite 200 Houston, TX 77054	1-10%	Phone: 800-722-5304 Contact: Chris Farnie <a href="mailto:info@cornishmedical.com">info@cornishmedical.com</a>
Creative Ideas 2 435 Shadow Creek Court Myrtle Beach, SC 29588	0%	Phone: 301-639-0087 Contact: Candace Ausherman <a href="mailto:candy@highschoolgolfballs.com">candy@highschoolgolfballs.com</a>
Daktronics, Inc. 11886 Greenville Ave. #106 Dallas, TX 75243	0-5%	Phone: 972-680-8511 Contact: Dina Sellers <a href="mailto:dina.sellers@daktronics.com">dina.sellers@daktronics.com</a>
DBS Texas-Houston 1218 Garden Park Drive Deer Park, TX 77536	5-12%	Phone: 281-479-2191 Contact: Keith Kouba <a href="mailto:dbstexas1@aol.com">dbstexas1@aol.com</a>

EXHIBIT \_\_\_\_\_

Diamond Fitness 7500 Benbrook Pkwy. Suite 6/P.O. BOX 26979 Benbrook, TX 76126	5-15%	Phone: 817-249-9797 Contact: Lou Hebert <a href="mailto:lhebert@diamondfitness.com">lhebert@diamondfitness.com</a>
DunRite Playgrounds 11011 Clodine Rd. Richmond, TX 77407	3-10%	Phone: 281-242-5921 Contact: Robert Haack <a href="mailto:sales@dunriteplaygrounds.com">sales@dunriteplaygrounds.com</a>
East Texas Sports Center 310 N. Washington Marshall, TX 75670	15%	Phone: 903-930-1024 Contact: Bill Wood <a href="mailto:wood_billy@hotmail.com">wood_billy@hotmail.com</a>
Fit Supply, LLC 749 Port America Place Suite 100 Grapevine, TX 76132	15-27%	Phone: 800-379-1602 Contact: Ryan Freeman <a href="mailto:sales@fitsupply.net">sales@fitsupply.net</a>
Fitco Fitness Center Outfitters 2101 Midway Road S-240 Carrollton, TX 75006	10-30%	Phone: 972-503-6060 Contact: David Novit <a href="mailto:dnovit@fitcofitness.com">dnovit@fitcofitness.com</a>
Fitness In Motion 8522 Broadway Suite 101 San Antonio, TX 78217	20%	Phone: 210-828-4542 Contact: Lorne LaPorte <a href="mailto:llaporte@austin.rr.com">llaporte@austin.rr.com</a>
Flaghouse, Inc. 601 Flaghouse Drive Hasbrouck Heights, NJ 07604	10%	Phone: 800-793-7900 Contact: John Holt <a href="mailto:bids@flaghouse.com">bids@flaghouse.com</a>
Game Court Services 10901 Circle Drive Austin, TX 78736	5%	Phone: 512-394-0461 Contact: Shannon Donelson <a href="mailto:sales@gamecourtservices.com">sales@gamecourtservices.com</a>
GameWear Team Sports 9960 N.W. 116 <sup>th</sup> Suite 8 Medley, FL 33178	0%	Phone: 305-805-7800 Contact: Jim Abbate <a href="mailto:jabbate@gamewearteamsports.com">jabbate@gamewearteamsports.com</a>
Georgetown Sporting Goods, Inc. 930 N. Austin Avenue Georgetown, TX 78626	10-15%	Phone: Brian Burkhart Contact: 512-863-9379 <a href="mailto:bburkhart@gtxsports.com">bburkhart@gtxsports.com</a>
Gilman Gear 30 Gilman Rd. Gilman, CT 06336	5%	Phone: 800-243-0398 Contact: Neil Gilman <a href="mailto:sales@gilmangear.com">sales@gilmangear.com</a>
Gopher Sports P.O. BOX 998 Owatonna, MN 55060	10%	Phone: 800-533-0446 Contact: Doug Satre <a href="mailto:dougs@gophersport.com">dougs@gophersport.com</a>
Green Group Media 5521 Greenville Ave. Suite 104-762 Dallas, TX 75206	0%	Phone: 214-957-0390 Contact: Brian Bachman <a href="mailto:brianb@greengroupmedia.com">brianb@greengroupmedia.com</a>
GTM Sportswear 520 McCall Road Manhattan, KS 66502	0%	Phone: 800-336-4486 Contact: Matt Sims <a href="mailto:gtmbids@iqtm.com">gtmbids@iqtm.com</a>
Henry Schein, Inc. 135 Duryea Road Mellville, NY 11747	15%	Phone: 800-851-0400 Contact: Joanne Viggiano <a href="mailto:joanne.viggiano@henryschein.com">joanne.viggiano@henryschein.com</a>
Image Maker 4U, Inc. P.O. BOX 26 Savannah, MO 64485	1%	Phone: 816-324-6627 Contact: Earlene Deaton <a href="mailto:imaker@imagemaker4u.com">imaker@imagemaker4u.com</a>
Irwin Telescopic Seating Co. 610 Cumberland Rd/P.O. BOX 320 Attamont, IL 62411	35%	Phone: 618-483-6157 Contact: Doug Green <a href="mailto:doug.green@irwinseating.com">doug.green@irwinseating.com</a>
J & S Equipment Co. 1222 E. Arapaho Suite 300 Richardson, TX 75081	30%	Phone: 972-235-8828 Contact: Chuck Huffstutler <a href="mailto:chuck.huffstutler@jsequipment.com">chuck.huffstutler@jsequipment.com</a>
Jelco 1109 Regal Row Austin, TX 78748	10%	Phone: 512-282-5256 Contact: Don Jellison <a href="mailto:don@jelcogymfloors.com">don@jelcogymfloors.com</a>
Jerry's Sporting Goods 4031 Sports Street Wichita Falls, TX 76308	25%	Phone: 940-696-0480 Contact: 940-696-0480 <a href="mailto:jerry@jerryscoreboard.com">jerry@jerryscoreboard.com</a>

EXHIBIT \_\_\_\_\_

John F. Clark Co. 5626 Fondren Drive Dallas, TX 75206	5%	Phone: 214-369-2331 Contact: Jennifer C. Junker <a href="mailto:jjunker@johnfclark.com">jjunker@johnfclark.com</a>
Key Enterprises 3000 Joe Di Maggio #95 Round Rock, TX 78664	0-5%	Phone: 512-246-9776 Contact: Ken Yerrington <a href="mailto:ken@keyenterprises.com">ken@keyenterprises.com</a>
Lea Park & Play, Inc. 325 Highland View Dr. Wylie, TX 75098	5%	Phone: 972-690-8163 Contact: Travis Lea <a href="mailto:info@leaparkandplay.com">info@leaparkandplay.com</a>
Legends Athletic Supply P.O. BOX 50916 Denton, TX 76206	15-20%	Phone: 214-444-8679 Contact: Larry White <a href="mailto:larrytwhite@averizon.net">larrytwhite@averizon.net</a>
LISCO, LLP 2101 East 50 <sup>th</sup> St. Lubbock, TX 79404	0%	Phone: 800-322-5126 Contact: John Lanham <a href="mailto:lisco@swbell.net">lisco@swbell.net</a>
Mac Barbell Equip. Co., Inc. 2860 Alouette Drive Grand Prairie, TX 75052	20%	Phone: 972-988-8604 Contact: Keith Allen <a href="mailto:keith@macbarbell.com">keith@macbarbell.com</a>
Mansion Grove House, Inc. P.O. BOX 201734 Austin, TX 78720	5%	Phone: 512-431-0189 Contact: Mukta Uday <a href="mailto:mukta_uday@mansionselect.com">mukta_uday@mansionselect.com</a>
MatsMatsMats.com 6303 Ownsmouth Ave., 10 <sup>th</sup> Fl. Woodland Hills, CA 91367	10%	Phone: 877-777-6287 Contact: Ana Tagarao <a href="mailto:anat@matsmatsmats.com">anat@matsmatsmats.com</a>
Medco Sports Medicine 500 Fillmore Ave. Tonawanda, NY 14150	18%	Phone: 800-556-3326 Contact: Darbie Peiffer <a href="mailto:darbiep@medcosupply.com">darbiep@medcosupply.com</a>
MFAC, LLC (formerly M-F Athletic Co.) P.O. BOX 8090 Cranston, RI 02920-8090	8%	Phone: 800-556-7464 Contact: Isaac Rodriguez <a href="mailto:Isaac.rodriguez@mfathletic.com">Isaac.rodriguez@mfathletic.com</a>
Morse Enterprise 112 S. Stanton St. El Paso, AK 79901	19-48%	Phone: 915-533-2746 Contact: Luanne Morse <a href="mailto:lm41654@aol.com">lm41654@aol.com</a>
Neff Motivation Inc. 645 Pine Street/P.O. BOX 218 Greenville, OH 45331	5-18%	Phone: 800-232-6333 Contact: Betsy Hesson <a href="mailto:bhesson@neffco.com">bhesson@neffco.com</a>
Nevco, Inc 301 East Harris Avenue Greenville, IL 62246.	5%	Phone: 800-851-4040 Contact: Eric Light <a href="mailto:elight@nevco.com">elight@nevco.com</a>
Nuprints, Inc. 3309 Talley Rd. San Antonio, TX 78253	20%	Phone: 210-679-7617 Contact: Kari Justice <a href="mailto:sales@nuprints.com">sales@nuprints.com</a>
Olen Williams, Inc. 1123 South Airport Circle Eules, TX 76040	3%	Phone: 800-888-7116 Contact: Charlotte DuPree <a href="mailto:bret@olenwilliamsinc.com">bret@olenwilliamsinc.com</a>
Palos Sports 11711 S. Austin Ave. Alsip, IL 60803	10%	Phone: 800-233-5484 Contact: Joy Petkus <a href="mailto:jpetkus@palosports.com">jpetkus@palosports.com</a>
Pasadena Sporting Goods 115 E. Pasadena Freeway Pasadena, TX 77506	0-30%	Phone: 713-477-7151 Contact: Waylon Gossett <a href="mailto:pasadenasports@aol.com">pasadenasports@aol.com</a>
Ponder Company Inc. 6825 Levelland #3B Dallas, TX 75252	15%	Phone: 972-248-9001 Contact: Abby Mitchell <a href="mailto:abby@ponder.com">abby@ponder.com</a>
Pro Look Sports 1325 South 800 East Orem, UT 84097	10-25%	Phone: 800-776-5665 Contact: Brent Lloyd <a href="mailto:brent@prolook.com">brent@prolook.com</a>
Pro Star Sports Inc. 1133 Winchester Ave. Kansas City, MO 64126	20-25%	Phone: 800-821-8482 Contact: Chris Thorman <a href="mailto:info@prostarsports.com">info@prostarsports.com</a>

EXHIBIT \_\_\_\_\_

Pro Tech Track & Tennis, Inc. 494 CR 3808 Bullard, TX 75757	15%	Phone: 903-894-6461 Contact: Lisa Phillips <a href="mailto:prtchtracktennis@aol.com">prtchtracktennis@aol.com</a>
Promaxima Strength & Conditioning 5310 Ashbrook Houston, TX 77081	0%	Phone: 713-667-9606 Contact: John Rutigliano <a href="mailto:order@promaxima.com">order@promaxima.com</a>
Recreation Consultants of Texas, LLC 11660 Plano Road Dallas, TX 75243	0-7%	Phone: 877-870-5567 Contact: Deborah A. Muse <a href="mailto:deborah@4funrct.com">deborah@4funrct.com</a>
Reflects Activewear 10800 Plumewood Dr. Austin, TX 78750	20%	Phone: 512-470-1247 Contact: Larry Minter <a href="mailto:lminter@minterholdings.com">lminter@minterholdings.com</a>
Riddell/All American 6846 Alamo Downs Parkway San Antonio, TX 78238	1-23%	Phone: 800-275-9844 Contact: Robin Campbell-Hotchkiss <a href="mailto:rcampbell@riddellsales.com">rcampbell@riddellsales.com</a>
Rocky Mountain Pedometer Co. P.O. BOX 15481 Boise, ID 83715-5481	5-20%	Phone: 877-685-9059 Contact: Bonnie Hopper <a href="mailto:hopperbb@aol.com">hopperbb@aol.com</a>
Rogers Athletic Co. 3760 West Ludington Dr. Farwell, MI 48622	5%	Phone: 800-248-0270 Contact: Nathan Yarhouse <a href="mailto:nyarhouse@rogersathletic.com">nyarhouse@rogersathletic.com</a>
S & S Worldwide, Inc. 75 Mill Street Colchester, CT 06415	14%	Phone: 800-642-7354 Contact: Miranda Stuckey <a href="mailto:bids@ssww.com">bids@ssww.com</a>
School Connections 1025 Fawn Drive Shertz, TX 78154	0%	Phone: 210-651-6592 Contact: Cheri Armstrong <a href="mailto:schoolconnections@sbcglobal.net">schoolconnections@sbcglobal.net</a>
School Specialty, Inc. W6316 Design Drive Greenville, WI 54942	12%	Phone: 920-243-5424 Contact: Holli Korstad <a href="mailto:texasbb@schoolspecialty.com">texasbb@schoolspecialty.com</a>
Sign Solutions, Inc. 5434 Spring Cypress Spring, TX 77379	0%	Phone: 281-320-8494 Contact: Donna Stone <a href="mailto:donna@signsolutions.com">donna@signsolutions.com</a>
Soccer Post 3001 S. Central Expwy. #300 McKinney, TX 75070	15-40%	Phone: 214-544-8444 Contact: Randy Kruse <a href="mailto:soccerpostmck@covad.net">soccerpostmck@covad.net</a>
Specialty Supply & Installation Co. P.O. BOX 1047 Conroe, TX 77305	45%	Phone: 936-890-8997 Contact: Ken Maniord <a href="mailto:kenmaniord@yahoo.com">kenmaniord@yahoo.com</a>
Sports-O-Zone USA 425 Pine Creek Court Elkhart, IN 46516	0%	Phone: 574-293-5141 Contact: Gae Eades <a href="mailto:geades8234@msn.com">geades8234@msn.com</a>
Swim Shops of the Southwest 5010-M Louetta Spring, TX 77379	20-25%	Phone: 281-376-4460 Contact: TJ Fry <a href="mailto:sales@swimshops.com">sales@swimshops.com</a>
T-Shirt Gallery & Sports 5815-A Weber Road Corpus Christi, TX 78413	1-20%	Phone: 361-852-8992 Contact: Kathy Dunn <a href="mailto:jokaysports@sbcglobal.net">jokaysports@sbcglobal.net</a>
Team Express 933- E. Nakoma Suite 103 San Antonio, TX 78216	10-20%	Phone: 210-348-7000 Contact: Steven Bell <a href="mailto:steven.bell@teamexpress.com">steven.bell@teamexpress.com</a>
Team Marathon Fitness P.O. Box 17705 Sugar Land, TX 77496	25-42%	Phone: 281-565-2307 Contact: Paul Croegaert <a href="mailto:paul@marathonfitness.com">paul@marathonfitness.com</a>
Team Sports of Texas 104 West Third Street Victoria, TX 77901	10-35%	Phone: 800-242-0151 Contact: Mark Goodman <a href="mailto:mark@teamsportsoftexas.com">mark@teamsportsoftexas.com</a>
TeamLine 989 Sandy Lake Road #200 Coppell, TX 75019	10-60%	Phone: 972-471-0200 Contact: Sue Ann Clark <a href="mailto:saclark@eteamline.com">saclark@eteamline.com</a>

EXHIBIT \_\_\_\_\_

Tech Mesh Apparel, LLC P.O. BOX 702357 Tulsa, OK 74170	0%	Phone: 918-492-1193 Contact: Jean Barrett <a href="mailto:jbarrettinc@aol.com">jbarrettinc@aol.com</a>
Tennis Outlet 4202 50 <sup>th</sup> Street Lubbock, TX 79413	0-30%	Phone: 806-687-4112 Contact: Terry Hunter <a href="mailto:atennisoutlet@gmail.com">atennisoutlet@gmail.com</a>
The Fitness Group of Texas 116 Union Ave. Altoon, PA 16602	10-20%	Phone: 814-949-2769 Contact: David Steur <a href="mailto:david@ufitnessequipment.com">david@ufitnessequipment.com</a>
The Soccer Corner 1820 Coit Rd. #125 Plano, TX 75075	25%	Phone: 972-519-0222 Contact: Mark Robinson <a href="mailto:mark@thesoccercorner.com">mark@thesoccercorner.com</a>
TKO Sports Group 7354 Denny Road Houston, TX 77040	0%-20%	Phone: 713-895-9270 Contact: Pete Willetts <a href="mailto:pwilletts@tko.com">pwilletts@tko.com</a>
U.S. Games P.O. BOX 7726 Dallas, TX 75209	8-22% Discount	Phone: 800-327-0484 Contact: Chris Bloomfield <a href="mailto:usgamesbid@sportssupplygroup.com">usgamesbid@sportssupplygroup.com</a>
Varsity Select Soccer 6745 Lenox Center CT., Suite 300 Memphis, TN 38115	10%	Phone: 800-533-8022 Contact: Cathy Ray <a href="mailto:oebids@varsityspirit.com">oebids@varsityspirit.com</a>
Varsity Spirit Fashions 6745 Lenon Center Ct. Suite 300 Memphis, TX 38115	0%	Phone: 800-533-8022 Contact: Cathy Ray <a href="mailto:oebids@varsityspirit.com">oebids@varsityspirit.com</a>
Vonco Medical Products, Inc. 11480 Anaheim Drive Dallas, TX 75229	10-25%	Phone: 972-247-6155 Contact: Stan Von Strohe <a href="mailto:stan@voncomed.com">stan@voncomed.com</a>
Wenger Corporation 555 Park Drive/P.O. BOX 448 Owatonna, MN 550600448	0%	Phone: 800-733-0393 Contact: Jackie Berg <a href="mailto:jackie.berg@wengercorp.com">jackie.berg@wengercorp.com</a>
Wildcat Manufacturing & Fitness P.O. BOX 914 Tahoka, TX 79373	0%	Phone: 806-327-5602 Contact: Starr Bray <a href="mailto:wcat@wildcatmfg.net">wcat@wildcatmfg.net</a>
Wilder Fitness Equipment 215 E. Oxford St. Pontotoc, MS 38863	0%	Phone: 800-770-7781 Contact: Joseph Golden <a href="mailto:sales@wilderfitness.com">sales@wilderfitness.com</a>
Williams Sporting Goods P.O. BOX 817 Paris, TX 75461	0%	Phone: 903-785-3333 Contact: Steve Bellene <a href="mailto:wsg1945@sbcglobal.net">wsg1945@sbcglobal.net</a>
Z Wear, Inc. 4613 Creekmont Drive Houston, TX 770915230	0%	Phone: 713-864-1550 Contact: Cindy Zwink Cowart <a href="mailto:cindy@z-wear.com">cindy@z-wear.com</a>

EXHIBIT \_\_\_\_\_

**APPROVAL OF BUYBOARD 11-201, REPAIR OF GYM FLOOR AT BREWSTER SCHOOL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the BuyBoard quote for the repair of the gym floor at Brewster School as requested by the Facilities and Construction Department as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

The BuyBoard sought competitive sealed bids and have awarded a contract to Long Flooring for Flooring Products and Sport Surfaces. This purchase complies with all bidding requirements as required by federal, state, and local laws. This is to include the demolition, slab disinfection, and replacement of new gym flooring due to water damage caused by a clogged sewer pipe. The sewer pipe was clogged by construction materials during construction.

The OCIP Policy will pay all but the \$25,000.00 deductible.

**User Department**

This item was requested by Mr. Robert Estrada, District Architect.

**Budgetary Information**

**Award Recommendation** **\$66,500.00**


Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-81-6629-00-102-199000	Bldg Purch Const Improve	67,000.00	0.00	0.00	67,000.00
<b>TOTAL</b>		<b>67,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>67,000.00</b>

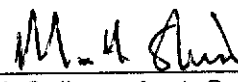
**Resource Personnel**


Dr. René Gutiérrez	Dr. Rebecca Morrison	Mario H. Salinas
Sylvia D. Garcia	Robert Estrada	Amaro Tijerina
Jacqueline Kingan		

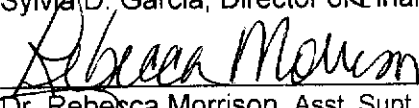
**Board Policy Reference**

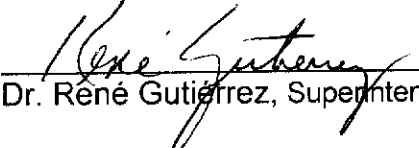
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
Robert Estrada, District Architect

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for  
 Bid 11-201, Repair Gym Floor at Brewster School  
 BuyBoard #310-08  
 June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Facilities and Construction Department. Mr. Robert Estrada will be present to answer any questions regarding this bid.
2. **TYPE OF BID:** This is a one-time purchase.
3. **ORDERING INFORMATION:** Facilities and Construction Department will prepare purchase orders after Board approval.
4. **BID AWARD RECOMMENDATION:**

VENDOR	DESCRIPTION	PRICE
Long Flooring 5104 Ave T Lubbock, TX 79412 PH: 210-602-8484 FAX: 806-765-0757	Demolition	\$4,000.00
	Slab Disinfecting	\$1,500.00
	Gym Floor Replacement Including Material and Labor	\$61,000.00
<b>TOTAL AWARD RECOMMENDATION</b>		<b>\$66,500.00</b>

EXHIBIT \_\_\_\_\_



Resources | Help | Email Us | Financing

Commodity Search  
Vendor Search

**Shopping**  
**Purchasing**  
**Reports**  
**Utilities**  
**Administration**

**Contact Us:**

Phone: 800-695-2919  
Fax: 800-211-5454

**Log Out**

**Vendor Contract Information** [Proposal Documents](#)

[Back](#)

**Vendor:** Long Flooring  
**Address:** 5104 Avenue T  
Lubbock, TX 79412  
**Phone:** (806) 765-8628  
**Contact:** Dave Long  
**Email:** [clicks40@yahoo.com](mailto:clicks40@yahoo.com)  
**Website:** [www.longflooring.com](http://www.longflooring.com)  
**Federal ID:** 457946145  
**Accepts RFQs:** Yes  
**Contract:** Flooring Products & Sports Surfaces #310-08  
**Effective Date:** 3/1/2009  
**Expiration Date:** 2/28/2012  
**Payment Terms:** 30 days  
**Delivery Days:** 15  
**Shipping Terms:** Free Freight  
**Freight Terms:** FOB Destination  
**Ship Via:** Common Carrier  
**Quote Reference Number:** 310-08  
**Regions Served:** All Texas Regions  
**States Served:** Arkansas, Colorado, Louisiana, Nevada, New Mexico, Oklahoma, Texas  
**Vendor Exceptions:** None  
**Return Policy:** 15% restocking fee

[\[ Log Out \]](#)

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ALL RIGHTS RESERVED

# LONG FLOORING

5104 ave T  
LUBBOCK, TEXAS 79412  
210 602 8484 OFF  
806 765 0757 FAX

06/02/2011

**Ref Project: Brewster MS / Edinburg ISD**  
**Ref Location: Water damaged new gym floor**

I am pricing on the above ref. project using Action / Connor Floors as the flooring manuf.

**Demolition:** includes labor and materials to remove existing gym floor and components off site or into dumpsters we provide.

*Exclusions: no cleaning of ducts or frame work above*

**PRICE: \$4,000**

**Slab Disinfect:** includes labor and material to apply bleach to the surface under the existing gym floor.

**PRICE: \$1,500**

**Gym:** includes labor and material to supply and install the following: 6 mil poly, 2 layers of 1/2" cdx plywood as subfloor with 1/2" rubber pad attached to bottom layer, 25/32" x 21/4" x 2<sup>nd</sup> grade maple flooring, sanding, sealer, stripes (as shown on plans, No Logos No Lettering included), finishes, new vent cove base and existing metals transitions reapplied.

*Exclusions: no 220 power supplied, no overhead cleaning*

**PRICE: \$61,000**

**We are member of the Buyboard, our number is #310-08**

*Dave Long*

Dave Long/Long Flooring

EXHIBIT \_\_\_\_\_

**APPROVAL OF INTERLOCAL 11-193, BUILDING AUTOMATION SYSTEM FOR ESPARZA ELEMENTARY FROM TEXAS MULTIPLE AWARD SCHEDULE**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation for a Building Automation System for Esparza Elementary through the Texas Multiple Award Schedule (TXMAS) award contracts.

**Rationale**

Texas Multiple Award Schedule sought competitive sealed bids and have awarded a contract to Johnson Controls for Complete Facilities Maintenance and Management. This contract complies with all bidding requirements as required by federal, state, and local laws. This bid is to replace the Building Automation System at Esparza Elementary. Existing system is not communicating with equipment. System needs to be working properly to be able to control comfort level. Energy consumption is expected to decrease by an estimated 10%. Prices are based on Texas Multiple Award Schedule (TXMAS).

**User Department**

This item was requested by Mr. Robert J. Saenz, Director of Maintenance and Facilities.

**Budgetary Information**

**Award Recommendation** **\$59,302.17**

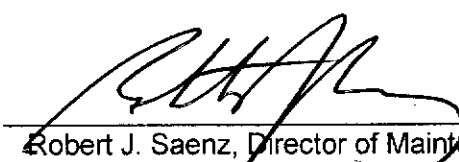
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6629-00-936-199000	Fixed Assets-Inventory Item	397,118.00	163,037.22	113,048.42	121,032.36
	TOTAL	397,118.00	163,037.22	113,048.42	121,032.36

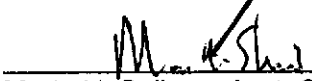
**Resource Personnel**

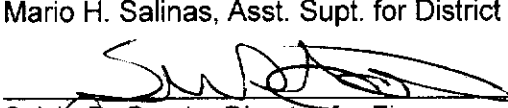
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		

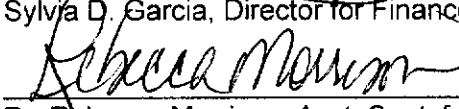
**Board Policy Reference**

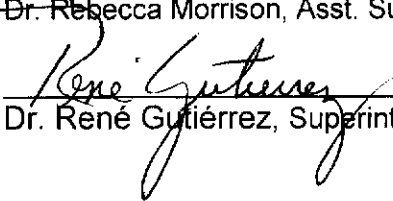
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
 Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director for Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation**  
**Interlocal 11-192, Building Automation System for Esparza Elementary**  
**Contract TXMAS – 5-03FAC020**  
**June 14, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a TXMAS bid from December 8, 2004 ending July 13, 2014.
3. **ORDERING INFORMATION:** Maintenance & Facilities Department will prepare the purchase order following Board of Trustee approval.
4. **TOTAL AWARD RECOMMENDATION:**

<b>VENDOR</b>	<b>AWARD RECOMMENDATION</b>
Rio Grande Valley Contract Johnson Controls, Inc. 117 Airport Road Corpus Christi, TX 78409 Contact: Adalberto Cavzos PH: 956-535-2718 FAX: 956-428-1591	\$59,302.17
<b>TOTAL AWARD RECOMMENDATION</b>	<b>\$59,302.17</b>



Susan Combs Texas Comptroller of Public Accounts

Search TXMAS Contracts:

Rebates: Pursuant to Texas Government Code § 2155.510(b), rebates generated from TXMAS contract purchases made using federal funds must be reported to the federal funding agency for reporting and reconciliation purchases. Each quarter of the State's fiscal year, TXMAS contractors rebate .75% of their TXMAS sales to the State of Texas via the Texas Comptroller of Public Accounts (CPA). It is the purchasing entity's responsibility to report the amount of rebate using the above percent based on the total dollar value of the TXMAS purchase order.

Example: A purchasing entity receives and uses federal funds of \$50,000 to purchase items/services on a TXMAS contract. The purchasing entity must report to the federal fund-provider that a sales rebate of \$375 ( $\$50,000 * .75\% = \$375$ ) will be paid to the State of Texas by the TXMAS contractor.



**JOHNSON CONTROLS, INC.**  
**Contract TXMAS-5-03FAC020**

**On-Line Catalog/Order Processing**

**COMPLETE FACILITIES MAINTENANCE AND MANAGEMENT**

**Corporate Office:**

JOHNSON CONTROLS, INC.  
 507 EAST MICHIGAN STREET  
 MILWAUKEE WI 53201  
 USA

**Send PO to:**

JOHNSON CONTROLS, INC.  
 2101 E. ST. ELMO ROAD, STE. 330  
 AUSTIN TX 78744  
 USA

Vendor ID: 15826641308

**Invoice From:**

JOHNSON CONTROLS, INC.  
 VARIES; SEE CONTRACTORS  
 WEBSITE

0

USA

Vendor ID:

Delivery: 30 DAYS ARO

FOB Point: JOBSITE

Terms: NET 30 DAYS

Remit To: JOHNSON CONTROLS,  
 INC.  
 P.O. BOX 951101  
 DALLAS TX 75395-1101  
 USA  
 Vendor ID:

Vendor ID: 15826641308

Business  
 Type: Small

DUNS #: 100363840

Effective: 12/8/2004

Expires: 7/13/2014

**CONTACT: JOHN WENZEL**

Phone 240-683-7670

[JOHN.S.WENZEL@JCI.COM](mailto:JOHN.S.WENZEL@JCI.COM)

<http://portal.cpa.state.tx.us/txmas/txmasb.asp?CONTRACT=12865&dealer=0>

5/26/2011

EXHIBIT 8-2

**Effective Date:** This Texas Multiple Award Schedule (TXMAS) contract is effective beginning 12/8/2004 through 7/13/2014 and is automatically renewed on the date that the General Services Administration (GSA) exercises the renewal option. All State of Texas terms and conditions will continue and apply to all renewal periods by mutual agreement. The contractor has certified that the prices reflected in the contractor's catalog are the same as the prices contained in the most current modification to GSA Contract No. GS-06F-0060P.

**Placement of Orders:** Purchasing entities must use both the instructions on the contractor's web page and the terms and conditions in the federal supply schedule to place orders. Purchasing entities may use either a departmental purchase order or the contractor's on-line ordering system to place orders. Purchasing entities may opt out of using the contractor's on-line ordering system if it is incompatible with the entity's purchasing procedures. The contractor is not required to accept orders below the minimum listed below. Orders between the minimum and maximum listed below are subject to GSA preferred customer pricing. For orders above the maximum, purchasing entities are entitled to negotiate for lower prices than those listed on the on-line federal supply schedule price list.

**Order Limitation:**

Minimum Order: \$100

Maximum Order: \$1,500,000

**Approved Products/Services:** Only products or services listed in the CPA approved GSA contract may be purchased from this TXMAS contract, with one exception. Incidental, off-schedule items may be purchased as "best value, open market" items provided that they are necessary for product integration or product completeness. The purchasing entity is responsible for ensuring that the quoted price for such incidental items is fair and reasonable. These incidental items may be added to the TXMAS purchase order if they are clearly labeled as "open market (OM), best value" items.

**State Contracts:** All Texas Council for Purchasing from People with Disabilities contracts and Texas Correctional Industries (TCI) term contracts take precedence over this TXMAS contract. If similar products or services are listed on this TXMAS contract and a CPA term contract, a determination should be made that will result in a best value purchase.

**Payment Due Date:** Payment will be due on the thirtieth (30) calendar day after the later of: (a) the date the State actually receives a proper invoice at the office designated in the applicable purchase order to receive it; or (b) the date the State accepts the products or services. The post mark date on the envelope for the State warrant (State's equivalent to a check) or banking information showing when a direct deposit transaction was received will be considered the date payment is made. Interest starts accruing on the first day that payment is late. The rate of interest for late payments is set at one percent per month.

**Special Note:** The State of Texas, including but not limited to its Agencies, cooperative purchasing members and any local governmental entity authorized by law to use the Texas Multiple Award Schedule method for purchasing is not obligated to procure any products or services from this TXMAS contract. This schedule contract shall not be construed to prevent the State from purchasing products or services using other procurement methods as authorized by law.

**Keywords:** Complete Facilities Management Services, Complete Facilities Maintenance Services, maintenance and repair, elevator inspection and maintenance service, plumbing and pipefitting, electrical including high/low voltage systems and utility service, Energy Management Control Services

<http://portal.cpa.state.tx.us/txmas/txmasb.asp?CONTRACT=12865&dealer=0>

5/26/2011

EXHIBIT S-3

(EMCS), mechanical operations, maintenance and repair of building systems, heating ventilation Air Conditioning, HVAC, rental of maintenance equipment, refrigeration services, operation and maintenance of HVAC, operation and maintenance of water distribution system Refrigeration, HVAC Maintenance Services, periodic preventative maintenance (PPM), emergency service, retrofit aftermarket, Energy Management Control Services (EMCS), Direct Digital Control (DDC), Standard Communications Protocol-BACnet, cooling tower, chiller, pumps, boilers, air handlers, fan coils, variable air volume boxes, vav, refrigeration cycle, Sustainment Agreements, Performance based contracts, Total Service Agreements, parts and labor, Inspection-Plus Agreements Carrier, Trane, McQuay, Dunham-Bush, Inspection Agreements, Systems Evaluation, Master plans, Infrastructure, Centrifugal Compressor, Screw compressor, Reciprocating Compressor, Scroll compressor, remanufactured, Preventive Maintenance Predictive Analysis Vibration, oil refrigerant, fluid analysis, Air handler, Eddy Current Tube Testing, Dynamic Balancing, Air Curtains, Makeup Air Fans, Dust Collectors, Humidification, Air/Water Balancing, Fill / Louver Replacement, Alignments, Booster Systems, Exhaust Fans, Supply/Return Fans, Kitchen Ventilation, De-Humidification, Calibration, Ductwork

## Contact Us

If you have any suggestions on how to improve TXMAS or this web site, please send an email to [txmas@cpa.state.tx.us](mailto:txmas@cpa.state.tx.us) or call 512-463-3421.

[Texas.gov](#) | [Statewide Search from the Texas State Library](#) | [State Link Policy](#) | [Texas Homeland Security](#)

**Susan Combs**, Texas Comptroller • [Window on State Government](#) • [Contact Us](#)  
[Privacy and Security Policy](#) | [Accessibility Policy](#) | [Link Policy](#) | [Public Information Act](#) | [Compact with Texans](#)

<http://portal.cpa.state.tx.us/txmas/txmasb.asp?CONTRACT=12865&dealer=0>

5/26/2011

EXHIBIT 8-4



5/10/2011 (Install JCI BacNet Metasys Extended Architecture)

Edinburg Independent School District  
1305 E. Schunior  
Edinburg, TX. 78539

Attn: Mr. Rene Olivarez  
Cc: Mr. Feliciano Ramirez

**Install Johnson Controls Web-Based Metasys Extended Architecture BacNet System, On Identified Areas of School**

**Location: Esparza Elementary School**

- 1) Chiller Plant
- 2) Building A
- 3) Building B
- 4) Building C
- 5) Building D
- 6) Building E
- 7) Building F

We propose to furnish the services specified herein at the prices stated and in accordance with Johnson Controls standard terms and conditions. Johnson Controls would like to submit the following proposal for your review and approval. \* Johnson Controls will provide the following start up and material to perform scope of the following work identified and approved by the customer. All work will be performed in accordance with the job specifications as provided by Johnson Controls.

\* Provide & install Johnson Controls Metasys Extended Architecture Web Based-NAE (Network Automation Engine) to include point mapping for all JCI installed field controllers & graphics.

- 1.) The installed Johnson Controls Building Automation System will control & monitor the existing HVAC Equipment:
  - RTU 28
  - DRTU 4
  - MUA 4
  - VAV 34
  - CHILLERS
  - PUMPS
- 2.) New controllers for the existing HVAC equipment will be provided & mounted by Johnson Controls, Inc.
- 3.) Existing control wire will be re-utilized & ran to each designated termination point by Johnson Controls, Inc.
- 4.) Program sequence of operation based on the original building specifications & design provided by the client
- 5.) Scheduling will be programmed in accordance with Edinburg ISD maintenance department instructions
- 6.) Hardware engineering submittals for various controls & monitoring systems within the project this includes network architecture, controls schematics, sequence of operation, bill of quantity, controller wiring drawings
- 7.) Software programming & database generation for supervisory devices

**Exclusion & Responsibilities**

- Any type of upgrade on electrical is excluded
- Upgrade of controls outside of what is listed above excluded
- This proposal is a partial retrofit leaving some of the remaining automation system in tact
- Overtime is not included in this proposal
- Limited to the scope of work listed above
- Any additions or work outside the scope would be quoted separately and added as a change order
- We currently exclude any additions to a change in the existing sequence of operation, if requested a cost value could be provided & if approved a change order to the initial contract would take place with approval.
- Any additional points other than what is originally covered in the drawings & existing sequence of operation is excluded
- Customer is responsible to verify operation of fire alarm contactors in conjunction with smoke evacuation system & AHU shut down sequences.
- We will reuse existing control valves, & valve actuators, dampers & damper actuators if discovered while project is in progress that a component is defective the customer will be notified & a repair or replacement can be made by utilizing a change order or requesting a separate quote for this work to be performed.
- The customer will be responsible to provide an Ethernet drop & static IP address
- All type of HVAC mechanical repairs, upgrades, or service is excluded

**Johnson Controls, Inc.**  
Telephone (956) 535-2718 \* Fax (956) 428-1591

**The total project is: \$59,302.17 +plus tax if applicable.** Pricing good for 30 days from the above date and is based on **straight time (Monday thru Friday from 8am to 5pm)**. If you have any questions regarding this proposal please contact me at (956) 535-2718. Thank you for the opportunity to quote on this valued inquiry and your interest in Johnson Controls.

**\*Recommended:**

\*We strongly recommend a Planned Service Agreement to up keep & maintain any JCI system properly.

**Proprietary:**

Johnson Controls, as a benefit to you, has developed the concepts detailed in this proposal on 5/10/2011. These are considered by Johnson Controls to be confidential and proprietary. These ideas and concepts remain the sole property of Johnson Controls, Edinburg ISD acknowledge and agree to honor our proprietary right to the contents of this proposal and *refrain from disclosing such content or any information to any third party*, without the prior written consent of Johnson Controls. Any unauthorized use of these ideas and concepts is strictly prohibited.

**Proposal Validity:**

The terms of this proposal are VALID FOR 30 DAYS and are contingent upon equipment availability.

**Mobilization Fee**

If the project is awarded a **30% mobilization fee** is charged upon order of equipment.

If you have any questions regarding this proposal please contact me at (956) 535-2718. Thank you for the opportunity to quote on this valued inquiry and your interest in York / Johnson Controls.

Respectfully,

Lonnie Cavazos  
LEED Green Associate  
Johnson Controls, Inc. - Building Efficiency  
Account Executive  
Rio Grande Valley  
Fax: 956.428.1591  
[Adalberto.Cavazos@jci.com](mailto:Adalberto.Cavazos@jci.com)  
[www.johnsoncontrols.com](http://www.johnsoncontrols.com)

<p>Johnson Controls, Inc. Telephone (956) 535-2718 * Fax (956) 428-1591</p>
---



### Fax Acceptance

**\*SIGNATURE REQUIRED FOR AUTHORIZATION TO PROCEED\***

*- If this proposal is approved please fill out this acceptance page & fax to (956) 428-1591. This will assist us with scheduling & ordering any part necessary to proceed with the work.*

**By(print):** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**\* Purchase Order:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Johnson Controls, Inc.  
Telephone (956) 535-2718 \* Fax (956) 428-1591



## TERMS AND CONDITIONS

By accepting this proposal, Purchaser agrees to be bound by the following terms and conditions:

1. **SCOPE OF WORK.** This proposal is based upon the use of straight time labor only. Plastering, patching and painting are excluded. "in-line" duct and piping devices, including, but not limited to, valves, dampers, humidifiers, wells, taps, flow meters, orifices, etc., if required hereunder to be furnished by Johnson, shall be distributed and installed by others under Johnson's supervision but at no additional cost to Johnson. Purchaser agrees to provide Johnson with required field utilities (electricity, toilets, drinking water, project hoist, elevator service, etc.) without charge. Johnson agrees to keep the job site clean of debris arising out of its own operations. Purchaser shall not back charge Johnson for any costs or expenses without Johnson's written consent.  
  
Unless specifically noted in the statement of the scope of work or services undertaken by JCI under this agreement, JCI's obligations under this agreement expressly exclude any work or service of any nature associated or connected with the identification, abatement, clean up, control, removal, or disposal of environment Hazards or dangerous substances, to include but not be limited to asbestos or PCBS, discovered in or on the premises. Any language or provision of the agreement elsewhere contained which may authorize or empower the Purchaser to change, modify, or alter the scope of work or services to be performed by JCI shall not operate to compel JCI to perform any work relating to Hazards without JCI's express written consent.
2. **INVOICING & PAYMENTS.** Johnson may invoice Purchaser monthly for all materials delivered to the job site or to an off-site storage facility and for all work performed on-site and off-site. Purchaser shall pay Johnson at the time purchaser signs this agreement an advance payment equal to 30% of the contract price, which advance payment shall be credited against the final payment (but not any progress payment) due hereunder and purchaser agrees to pay Johnson additional amounts invoiced upon receipt of the invoice. Waivers of lien will be furnished upon request, as the work progresses, to the extent payments are received. If Johnson's invoice is not paid within 30 days of its issuance, it is delinquent.
3. **MATERIALS.** If the materials or equipment included in this proposal become temporarily or permanently unavailable for reasons beyond the control and without the fault of Johnson, then in the case of such temporary unavailability, the time for performance of the work shall be extended to the extent thereof, and in the case of permanent unavailability, Johnson shall (a) be excused from furnishing said materials or equipment, and (b) be reimbursed for the difference between the cost of the materials or equipment permanently unavailable and the cost of a reasonably available substitute therefore.
4. **WARRANTY.** Johnson warrants that the equipment manufactured by it shall be free from defects in material and workmanship arising from normal usage for a period of one (1) year from delivery of said equipment, or if installed by Johnson, for a period of one (1) year from installation. Johnson warrants that for equipment furnished and/or installed but not manufactured by Johnson, Johnson will extend the same warranty terms and conditions which Johnson receives from the manufacturer of said equipment. For equipment installed by Johnson, if Purchaser provides written notice to Johnson of any such defect within thirty (30) days after the appearance or discovery of such defect, Johnson shall, at its option, repair or replace the defective equipment. For equipment not installed by Johnson, if Purchaser returns the defective equipment to Johnson within thirty (30) days after appearance or discovery of such defect, Johnson shall, at its option, repair or replace the defective equipment and return said equipment to Purchaser. All transportation charges incurred in connection with the warranty for equipment not installed by Johnson shall be borne by Purchaser. These warranties not extend to any equipment which has been repaired by others, abused, altered or misused, or which has not been properly and reasonably maintained. THESE WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THOSE OF MERCHANTABILITY AND FITNESS FOR A SPECIFIC PURPOSE.
5. **LIABILITY.** Johnson shall not be liable for any special, indirect or consequential damages arising in any manner from the equipment or material furnished or the work performed pursuant to this agreement.
6. **TAXES.** The price of this proposal does not include duties, sales, use, excise, or other similar taxes, unless required by federal, state or local law. Purchaser shall pay, in addition to the stated price, all taxes not legally required to be paid by Johnson or, alternatively, shall provide Johnson with acceptable tax exemption certificates. Johnson shall provide Purchaser with any tax payment certificate upon request and after completion and acceptance of the work.
7. **DELAYS.** Johnson shall not be liable for any delay in the performance of the work resulting from or attributed to acts or circumstances beyond Johnson's control, including, but not limited to, acts of God, fire, riots, labor disputes, conditions of the premises, acts or omissions of the Purchaser, Owner, or other Contractors or delays caused by suppliers or subcontractors of Johnson, etc.
8. **COMPLIANCE WITH LAWS.** Johnson shall comply with all applicable federal, state and local laws and regulations and shall obtain all temporary licenses and permits required for the prosecution of the work. Licenses and permits of a permanent nature shall be procured and paid for by the Purchaser.

Johnson Controls, Inc.  
Telephone (956) 635-2718 \* Fax (956) 428-1591



9. **DISPUTES.** All disputes involving more than \$15,000 shall be resolved by arbitration in accordance with the rules of the American Arbitration Association. The prevailing party shall recover all legal costs and attorney's fees incurred as a result. Nothing here shall limit any rights under construction lien laws.
10. **INSURANCE.** Insurance coverage in excess of Johnson's standard limits will be furnished when requested and required. No credit will be given or premium paid by Johnson for insurance afforded by others.
11. **INDEMNITY.** The Parties hereto agree to indemnify each other from any and all liabilities, claims, expenses, losses or damages, including attorneys' fees, which may arise in connection with the execution of the work herein specified and which are caused, in whole or in part, by the negligent act or omission of the-indemnifying Party.
12. **OCCUPATIONAL SAFETY AND HEALTH.** The Parties hereto agree to notify each other immediately upon becoming aware of an inspection under, or any alleged violation of, the Occupational Safety and Health Act relating in any way to the project or project site.
13. **ENTIRE AGREEMENT.** This proposal, upon acceptance, shall constitute the entire agreement between the parties and supersedes any prior representations or understandings.
14. **CHANGES.** No change or modification of any of the terms and conditions stated herein shall be binding upon Johnson unless accepted by Johnson in writing.

Johnson Controls, Inc.  
Telephone (956) 535-2718 \* Fax (956) 428-1591

**APPROVAL OF RFP 09-128, SCHOOL HEALTH AND RELATED SERVICES (SHARS) FOR SPECIAL EDUCATION, SECOND AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to renew the RFP for School Health and Related Services, which is indicated in the attached renewal forms as being the most favorable and advantageous to the District.

**Rationale**

This RFP had a two (2) year contract renewal option. Alida Suarez, Director of Special Education and the awarded vendor have agreed in writing to renew this term contract for another year at no increase in cost.

The Administration sought Requests for Competitive Sealed Proposals for School Health and Related Services (SHARS) for Special Education Department. Request for Proposals opening was held at the Business Office Building on May 15, 2009 at 2:30 P.M., where three (3) proposals were received, and opened. Texas State Billing has an on-site consultant to assist with billing requirements. They provide for all audits and in any reports needing submission. This RFP is utilized district wide in the implementation of the SHARS program.

**Budgetary Information**

**Total Award Recommendation 240,000.00**

ACCOUNT	APPROPRIATION	ENCUMBRANCES	EXPENDITURES	BALANCES
164-11-6219-00-xxx-123000	1,046,000.00	0.00	837,035.61	208,964.39
<b>TOTAL</b>	<b>1,046,000.00</b>	<b>0.00</b>	<b>837,035.61</b>	<b>208,964.39*</b>

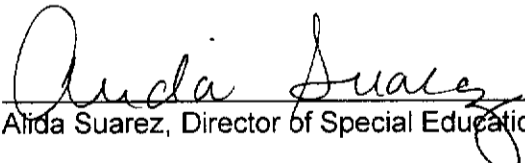
\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**


Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Maria Luisa Guerra	Alida Suarez	Amaro Tijerina
Kay W. Green		

**Board Policy Reference**

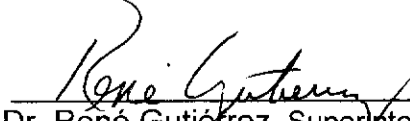
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by:   
Alida Suarez, Director of Special Education Dept.

Approved by:   
Maria Luisa Guerra, Asst. Supt. Instruction/Support Serv.

Within Budgetary Allocations:   
Sylvia D. Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

Notes for RFP Tabulation  
RFP 09-128, School Health and Related Services (SHARS) for Special Education,  
Second and Final Contract Renewal  
June 14, 2011

1. **USER DEPARTMENT:** This RFP was requested by the Special Education Department. Alida Suarez will be present to answer any detailed questions regarding this RFP.
2. **TYPE OF RFP:** This is a term RFP beginning August 1, 2011 or soon thereafter and ending July 31, 2012.
3. **BID EVALUATION:** This RFP was evaluated by Alida Suarez, Director of Special Education Department. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Special Education will prepare purchase orders following Board of Trustee approval.
5. **UNIT PRICES:** Prices are good for the term of the contract.
6. **APPROXIMATE AMOUNT SPENT LAST CONTRACT YEAR:** **\$170,230.00**
7. **TOTAL ESTIMATES AWARD RECOMMENDATION:** **\$240,000.00**
8. **VENDOR AWARD RECOMMENDATION:**

VENDOR	AWARD
Texas State Billing Services, Inc Contact: Thomas W. Tafel 1807 Slaughter Lane, #200 Austin, TX 78748 Ph: 877-897-8283 Fax: 956-682-9163	8% Of generated savings

SCHOOL HEALTH & RELATED SERVICES (SHARS)  
FOR SPECIAL EDUCATION  
RFP 09-128  
2011 – 2012

NAME OF COMPANY	TOTAL PROPOSAL PRICE	QUALITY OF CLAIMS SERVICE	SPECIAL NEEDS OF EDINBURG CISD	REPUTATION OF VENDOR & SERVICE	VENDOR'S PAST PERFORMANCE	ANY OTHER REVELANT FACTOR	TOTALS	RANKED
	30%	20%	15%	15%	10%	10%		
TEXAS STATE BILLING SERVICES, INC	8%		Input by TSBS		Knowledge of Staff	Local Staff On site Fri		(A)
	26	20	15	15	10	10	96%	1
HISD MEDICAID FINANCE & CONSULTING SERVICE	6%		Input by District			Not Local		
	30	20	5	15	0	0	70%	2
TEXAS ASSOCIATION OF SCHOOL BOARDS	7%		Input by District			Not Local		
	28	20	5	15	0	0	68%	3

9. A – Award recommendation to the Vendor with the best overall qualifications. Vendor well established in this District and will not require further training.

**\*\* RFP 09-128, SCHOOL HEALTH & RELATED SERVICES \*\***  
**FOR SPECIAL EDUCATION (SHARS) RENEWAL**

August 1, 2010 through July 31, 2011  
BOARD APPROVED MAY 25, 2010

**1. AWARDED VENDOR:**

Texas State Billing Services  
2401 North 10 Street  
Suite B  
McAllen, TX 78501  
PH: 956-343-9901  
FAX: 956-682-9163

**BILLING ADDRESS:**

Texas State Billing Services  
12015 Manchaca Rd #142  
Austin, TX 78748  
PH: 1-877-897-8283  
[www.TSBS.cc](http://www.TSBS.cc)

**2. FEE STRUCTURE:**

Percentage paid to company from Medicaid reimbursement 8%

**3. RENEWAL OPTION:**

Option to Renew for 1 additional year

**4. ECISD CONTACT:**

Margie Barrera, Director of Special Ed  
956-289-2305, ext. 2052

**5. BUYER:**

Kay W. Green, Buyer, 956-289-2311, ext. 2178 or e-mail [k.green@ecisd.us](mailto:k.green@ecisd.us)

**6. SERVICES :**

- a. Must have knowledge and implement the Rules & Regulations that deal with ECISD Medicaid Program.
- b. Must complete processing of all Medicaid claims.
- c. Must do Medicaid Reimbursement process.
- d. Must do On-Site assistance and training of Personnel.
- e. Must handle all paperwork (Data Entry).
- f. Must track all Medicaid Claims.
- g. Billing process must be accurate and confidential.
- h. Must do reports of Medicaid reimbursement by student, campus, etc.



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
DRAWER 990  
EDINBURG, TEXAS 78540  
PHONE: (956) 289-2311  
FAX (956) 383-7687



MEMORANDUM

Date: April 29, 2011  
TO: Alida Suarez, Director of Special Education  
FROM: Kay W. Green, Buyer *kle*  
SUBJECT: RENEWAL OF BID 09-128, SCHOOL HEALTH & RELATED SERVICES (SHARS)

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

*Alida Suarez*  
\_\_\_\_\_

No, I don't want to renew:

\_\_\_\_\_

Reason why you don't want to renew:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ *9/1/11 - 4/29/11 = 170,230.00* \_\_\_\_\_

THANK YOU!

Non-Discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT \_\_\_\_\_



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
PURCHASING DEPARTMENT  
411 North 8<sup>th</sup>/DRAWER 990  
EDINBURG, TEXAS 78541  
PHONE: (956) 289-2311  
FAX (956) 383-7687

May 2, 2011

Dear Texas State Billing Services,

FAX: 956-682-9163

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL  
RFP 09-128, SCHOOL HEALTH AND RELATED SERVICES (SHARS)  
SECOND CONTRACT RENEWAL**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start August 1, 2011 or soon thereafter and end July 31, 2012. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional contract period. *If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.*

Please call Kay W. Green, Buyer at 956-289-2311, Ext. 2178 or e-mail at [k.green@ecisd.us](mailto:k.green@ecisd.us) if you have any questions regarding this contract.

YES: *Steven A. Dyer* per original discounts, terms, and conditions.  
Vendor Signature

NO: \_\_\_\_\_, I am not interested in extending my awarded contract.  
Vendor Signature

*TEXAS STATE BILLING SERVICES*  
Company Name

Approved for Renewal:

\_\_\_\_\_  
Edinburg CISD Date

APPROVAL OF FIRST READING REVISIONS TO BOARD POLICY DC (LOCAL):  
EMPLOYMENT PRACTICES

Superintendent's Recommendation

That the Board of Trustees approves the First Reading Revisions to Board Policy DC (Local):  
Employment Practices as attached.

Rationale

The first reading of this policy was presented to the board for approval on March 8, 2011, and  
the Second Reading was board approved on March 29, 2011. After legal review by TASB it was  
recommended to revise and resubmit section Eligibility for Rehire for board approval.

To ensure that local policy correlates with the district's employment and financial goals and  
objectives.

Budgetary Information

Not Applicable

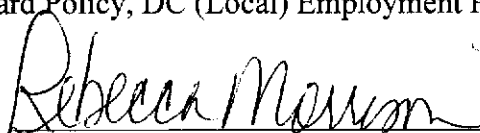
Resource Personnel

Dr. René Gutiérrez  
Dr. Rebecca Morrison

Board Policy Reference

This is in accordance with Board Policy, DC (Local) Employment Practices.

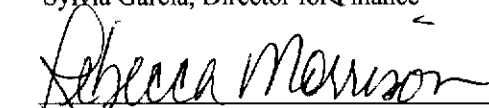
Prepared by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

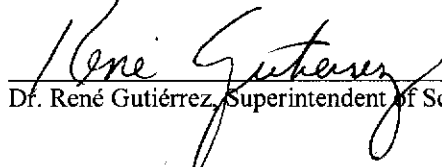
Within Budgetary Allocations:

  
Sylvia Garcia, Director for Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

PERSONNEL DUTIES	The Superintendent shall define the qualifications, duties, and responsibilities of all positions and shall ensure that job descriptions are current and accessible to employees and supervisors.
POSTING VACANCIES	The Superintendent or designee shall establish guidelines for advertising employment opportunities and posting notices of vacancies. These guidelines shall advance the Board's commitment to equal opportunity employment and to recruiting well-qualified candidates. Current District employees may apply for any vacancy for which they have appropriate qualifications.
APPLICATIONS	All applicants shall complete the application form supplied by the District. Information on applications shall be confirmed before a contract is offered for a contractual position and before hiring or as soon as possible thereafter for a noncontractual position.
EMPLOYMENT OF ALL PERSONNEL	<p>The Superintendent has sole authority to make recommendations to the Board regarding the selection of personnel.</p> <p>The Board retains final authority for the employment of contractual and noncontractual personnel. [See DCA, DCB, DCC, and DCE as appropriate]</p>
EXIT INTERVIEWS AND EXIT REPORTS	An exit interview shall be conducted, if possible, and an exit report shall be prepared for every employee who leaves employment with the District.
PROCEDURES FOR HIRING RETIREES	<p>An employee planning to retire from the District shall contact the Teacher Retirement System of Texas (TRS) for all information regarding retirement benefits, including the effect on such benefits of returning to employment.</p> <p>No person shall be hired under this policy for either a full-time or part-time position until the former employee has been officially re-tired for at least one full calendar month.</p>
ELIGIBILITY FOR REHIRE	<p>Effective with the adoption of this policy, a person who has retired from the District under TRS shall not be eligible to be rehired by the District on either a full-time or part-time basis unless the person is to be hired in one of the following:</p> <ol style="list-style-type: none"><li>1. A position determined by the Board to be an "acute teacher shortage area" for the school year in which the retiree would be employed;</li><li>2. A substitute or temporary position; or</li><li>3. An at-will position in an area the Superintendent, at his or her discretion, has identified as a shortage area.</li></ol>

EXHIBIT \_\_\_\_\_

Any retired employee seeking to return to employment in the District shall complete the application process and be considered along with other applicants. In accordance with Government Code 824.602(a)(m)(3), in considering applicants for professional educator positions, the District must give preference to certified applicants who are not retirees.

The Board shall review annually the list of acute teacher shortage areas in which retired teachers or administrators may be hired and shall ~~authorize the Superintendent to~~ make such additions or deletions to the list as may be necessary in accordance with applicable law.

A retiree who is rehired by the District shall:

CONTRACT

1. If hired as a full-time employee, be entitled to the same type of contract as a classroom teacher who is not retired. Any contract entered into with a District retiree following the adoption of this policy shall be limited to one year. At the end of the one-year term, the retiree may reapply subject to the requirements stated above at ELIGIBILITY FOR REHIRE.

A contract with any retiree that was effective prior to the adoption of this policy may not be renewed and a new contract may not be issued unless the retiree was employed by the District at the time of retirement and the employee is to be rehired in an acute teacher shortage area as determined by the Board.

SALARY

2. Be paid according to the state minimum teacher salary schedule.

BENEFITS

3. Be entitled to participate in the District's group health coverage.
4. Be eligible for state personal leave, state assault leave, and temporary disability leave as provided by Education Code 22.003; and federal family and medical leave, if applicable.

APPRAISAL

5. Not be eligible for local leave.
6. Be subject to the same appraisal requirements as any other District employee.

EXHIBIT \_\_\_\_\_

APPROVAL OF FIRST READING REVISIONS TO BOARD POLICY DEC (LOCAL):  
COMPENSATION AND BENEFITS LEAVES AND ABSENCES

Superintendent's Recommendation

That the Board of Trustees approves the First Reading Revisions to Board Policy DEC (Local):  
Compensation and Benefits Leaves and Absences as attached.

Rationale

The first reading of this policy was presented to the board for approval on March 8, 2011, and  
Second Reading was board approved on March 29, 2011. After legal review by TASB it was  
recommended to revise and resubmit section Attendance Incentive for approval.

Budgetary Information

Not Applicable

Resource Personnel

Dr. René Gutiérrez  
Dr. Rebecca Morrison

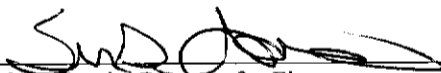
Board Policy Reference

This is in accordance with Board Policy, DEC (Local) Compensation and Benefits Leaves and  
Absences.

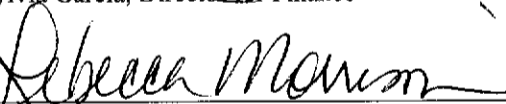
Prepared by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

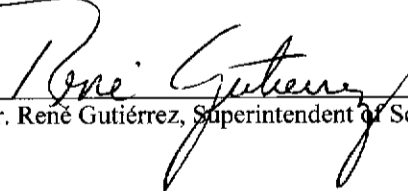
Within Budgetary Allocations:

  
Sylvia Garcia, Director for Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

DEFINITIONS  
FAMILY

The term "immediate family" shall include:

1. Spouse.
2. Son or daughter, including a biological, adopted, or foster child, a son- or daughter-in-law, a stepchild, a legal ward, or a child for whom the employee stands *in loco parentis*.
3. Parent, stepparent, parent-in-law, or other individual who stands *in loco parentis* to the employee.
4. Sibling, stepsibling, and sibling-in-law.
5. Grandparent and grandchild.
6. Any person residing in the employee's household at the time of illness or death.

For purposes of the Family and Medical Leave Act, (FMLA) the definitions of spouse, parent, son or daughter, and next of kin of a covered service member are found in DECA(LEGAL).

FAMILY  
EMERGENCY

The term "family emergency" shall be limited to disasters and life-threatening situations involving the employee or a member of the employee's immediate family.

WORKDAY

A "workday" for purposes of earning, using, or recording shall mean the number of hours per day equivalent to the employee's usual assignment, whether full-time or part-time.

CATASTROPHIC  
ILLNESS OR INJURY

A catastrophic illness or injury is a severe condition or combination of conditions affecting the mental or physical health of the employee or a member of the employee's immediate family that requires the services of a licensed practitioner for a prolonged period of time and that forces the employee to exhaust all leave time earned by that employee and to lose compensation from the District. Complications resulting from pregnancy shall be treated the same as any other condition.

STATE PERSONAL  
LEAVE

For purposes of this section, each employee shall earn state personal leave up to the statutory maximum of five workdays annually at the rate established in administrative regulations.

TYPES OF STATE  
PERSONAL LEAVE

The Board requires employees to differentiate the manner in which state personal leave is used.

DISCRETIONARY  
NON-  
DISCRETIONARY

Discretionary use of leave shall be at the individual employee's discretion subject to limitations set out below.

Non-discretionary use of leave shall be for the same reasons and used in the same manner as state sick leave accumulated before May 30, 1995. [See DEC(LEGAL)]

DISCRETIONARY  
REQUEST FOR LEAVE

A written request for use of discretionary personal leave shall be submitted to the immediate supervisor or designee in advance in accordance with administrative regulations. The reasons for which personal leave may be used shall not be limited by the District. In deciding to approve personal leave, however, the supervisor or designee shall consider the effect of the employee's absence on the educational program, as well as the availability of substitutes. [See DEC(LEGAL)]

LIMITATIONS

Discretionary personal leave may be taken at the employee's discretion not to exceed five days per semester. Discretionary leave shall not be allowed under the following circumstances:

1. The day before a school holiday,
2. The day after a school holiday,
3. Days scheduled for end-of-semester or end-of-year exams,
4. Days scheduled for state-mandated assessments, or
5. Professional or staff development days.

Prior approval must be obtained from the immediate supervisor or principal.

DURATION OF  
LEAVE

Discretionary personal leave may not be taken for more than three consecutive days.

LOCAL LEAVE

All employees shall earn five workdays of local leave per school year, at the rate of one-half workday for each 18 workdays of employment.

Local leave shall accumulate to a maximum of 20 workdays and shall be taken with no loss of pay.

Local leave shall be used under the terms and conditions applicable to state sick leave accumulated prior to the 1995-96 school year. [See DEC(LEGAL)]

ORDER OF USE

Earned compensatory time shall be used before any available paid state and local leave. [See DEA]

Unless an employee requests a different order, available paid state and local leave shall be used in the following order, as applicable.

1. Local leave.
2. State sick leave accumulated prior to the 1995-96 school year.
3. State personal leave.

RECORDING

Leave shall be recorded as follows:

1. Leave shall be recorded in half-day increments for all employees.
2. If the employee is taking intermittent FMLA leave, leave shall be recorded in one-hour increments.
3. If the employee chooses to offset leave against workers' compensation benefits, leave shall be recorded in the amount used.

AVAILABILITY

The District shall make paid leave for the current year available for use at the beginning of the school year for all monthly paid employees. For all biweekly paid employees, local leave shall be made available as earned.

When an employee who has used more leave than he or she has accumulated ceases to be employed by the District, the cost of the unearned leave days shall be deducted from the employee's final paycheck.

EARNING LEAVE

An employee shall not earn leave when he or she is in unpaid status. An employee using full or proportionate paid leave shall be considered to be in paid status.

When an employee has used more leave than he or she has earned, the District shall deduct the cost of unearned leave days from the employee's paycheck for the pay period in which the leave is incurred.

ATTENDANCE  
INCENTIVE

A 187-day full-time District employee who does not miss work for the entire semester shall receive a \$125 stipend at the end of each semester (January and June). All other full-time employees shall be paid in January and the month after their contract ends. **All absences, including use of state sick and personal leave and any local leave, will be taken into account in determining eligibility.**

MEDICAL  
CERTIFICATION

An employee shall submit medical certification of the need for leave and at 30-day intervals thereafter if:

1. The employee is absent more than three consecutive work-days because of personal illness or illness in the immediate family;
2. The District requires medical certification due to a questionable pattern of absences or when deemed necessary by the supervisor or Superintendent;
3. The employee requests FMLA leave for the employee's serious health condition or that of a spouse, parent, or child; or
4. The employee requests FMLA leave for military caregiver purposes.

	<p>In each case, medical certification shall be made by a health-care provider as defined by the FMLA. [See DECA(LEGAL)]</p>
PATTERNS OF ABSENCE	<p>If an employee establishes a questionable pattern of absences of less than five consecutive days, the principal or supervisor may inquire about the necessity of such absences and may require a doctor's certification for any subsequent absence.</p>
BEREAVEMENT (FUNERAL) LEAVE	<p>Use of state personal leave and/or local leave for death in the immediate family shall not exceed five workdays per occurrence, subject to the approval of the District.</p> <p>Personnel may attend any funerals of distant relatives or friends (one day per occurrence) subject to the approval of the District. Bereavement leave for distant relatives or friends shall be charged against state personal leave.</p>
TEMPORARY DISABILITY	<p>Any full-time employee whose position requires educator certification by the State Board for Educator Certification or by the District shall be eligible for temporary disability leave. The maximum length of temporary disability leave shall be 180 calendar days.</p>
COURT APPEARANCES	<p>Absences for court appearances related to an employee's personal business shall be deducted from the employee's state personal leave or, at the option of the employee, shall be taken as leave without pay.</p>
FAMILY AND MEDICAL LEAVE	<p>For purposes of an employee's entitlement to family and medical leave, the 12-month period shall be measured backward from the date an employee uses family and medical leave.</p>
CONCURRENT USE OF LEAVE	<p>The District shall require employees to use family and medical leave concurrently with paid leave and with temporary disability leave, if applicable.</p>
COMBINED LEAVE FOR SPOUSES	<p>The District shall limit FMLA leave for the birth, adoption, or placement of a child, or placement of a child, or to care for a parent with a serious health condition, to combined total of 26 weeks. [See DECA(LEGAL)]</p>
INTERMITTENT LEAVE FOR CHILD CARE	<p>Use of intermittent family and medical leave shall not be permitted for the care of a newborn child or upon the adoption or placement of a child with the employee.</p>
CERTIFICATION OF LEAVE	<p>If an employee requests leave, the employee shall provide certification, as required by FMLA regulations, of the need for leave. [See DECA(LEGAL)]</p>
FITNESS-FOR-DUTY CERTIFICATION	<p>If an employee takes FMLA leave due to the employee's own serious health condition, the employee shall provide, before resuming work, a fitness-for-duty certification. If the District will require veri-</p>

	<p>fication of the employee's ability to perform essential job functions, the District shall provide a list of essential job functions to the employee with the FMLA designation notice.</p>
FAILURE TO RETURN	<p>If, at the expiration of FMLA leave, the employee is able to return to work but chooses not to do so, the District may require reimbursement of premiums paid by the District during the leave. [See DE-CA(LLEGAL), RECOVERY OF BENEFIT COST]</p>
MEDICAL RELEASE	<p>The employee's request for reinstatement shall be accompanied by medical certification of the employee's ability to perform essential job functions.</p>
TEACHER REINSTATEMENT	<p>A teacher desiring to return to work at or near the conclusion of a semester shall be reinstated in accordance with the END-OF-TERM LEAVE section in DEC(LLEGAL).</p>
WORKERS' COMPENSATION	<p>An employee absent because of a job-related injury or illness shall be assigned to family and medical leave, temporary disability leave, and/or assault leave, as applicable.</p>
PAID LEAVE OFFSET	<p>The employee shall inform the appropriate administrator whether he or she chooses to use available paid leave. Any paid leave used shall be offset against workers' compensation wage benefits. [See CRE]</p>
SICK LEAVE BANK ENROLLMENT	<p>Employees may join the sick leave bank by donating three sick leave days. The enrollment period shall begin every school year and lasts through September 30.</p> <p>A sick leave bank delayed enrollment exception may be granted to a District employee who meets the criteria established under the sick leave bank administrative procedures.</p>
USE	<p>The sick leave bank may be used for excessive absences due to a death in the immediate family or the care of a disabled or catastrophically ill immediate family member.</p>
APPLYING FOR BENEFITS	<p>After returning to work, members may apply for benefits from the sick leave bank to seek reimbursement for absence deductions. A maximum of 30 days per school year may be awarded to an employee.</p> <p>If benefits are used, the employee must donate another three days the following school year to continue membership.</p>
REIMBURSEMENT FOR UNUSED LEAVE AT RETIREMENT	<p>At full retirement age (50 minimum), employees with a total of 30 years of service and at least ten consecutive years of service to the District shall be paid for 50 percent of their unused leave (local and state) at their current daily rate of pay.</p>

UNIFORM ABSENCE  
POLICY

The District shall take all necessary steps to terminate the employment of any employee who has exhausted all available leave under District policy if the employee is subsequently absent from duty for five or more days within the course of the same school year. Before making a final decision to terminate employment based on absences after all leave is exhausted, the District shall consider the employee's eligibility for reasonable accommodation of a disability under the Americans with Disabilities Act. [See DAA] This policy shall not require the District to maintain the employment of any person who is incarcerated in a federal, state, or local correctional institution.

MODIFIED DUTY FOR  
EMPLOYEE ON  
WORKERS'  
COMPENSATION  
LEAVE

Supervisors shall attempt to make short-term modified duty assignments for an employee who has been released by his or her physician to return to work from workers' compensation leave with limitation or disability.

The purpose of this policy is to allow employees to return to work in a limited/modified capacity until fully recovered and to lower workers' compensation costs.

The follow shall apply:

1. Only those employees who are on short-term leave, or those on extended leave whose jobs have not been filled, are eligible for limited/modified duty.
2. The supervisors shall attempt to identify suitable work within the department/school. Since this assignment is of a temporary nature, the employee shall remain in his or her current position.
3. The supervisor shall analyze the specific job restrictions and attempt to accommodate the restriction on a temporary basis, normally not to exceed 90 days. If the restrictions exceed 90 days, then the continued availability of the modified duty assignment shall be up to the supervisor for a maximum of 30 days.
4. Should the supervisor not be able to accommodate limited duty, the supervisor shall contact the risk manager to establish if any other limited/modified duty is available. The originating department/school shall be responsible for the employee's salary.
5. During the period of limited duty, the employee shall follow all District policies and procedures.
6. After 60 days of continuous absence due to a workers' compensation-related injury or if the limited/modified duty cannot

be extended past 90 days, the employee shall make arrangements with the payroll office to pay for his or her health insurance premiums.

**APPROVAL OF THE SECOND READING OF BOARD POLICY FFAC (LOCAL)  
WELLNESS AND HEALTH SERVICES: MEDICAL TREATMENT**

**Superintendent's Recommendation**

That the Board of Trustees approve the Second Reading of Board Policy FFAC (Local) Wellness and Health Services: Medical Treatment

**Rationale**

The intent of the proposed policy change is to clarify the circumstances that would make it allowable to administer herbal substances and dietary supplements. The proposed change in wording of FFAC (LOCAL), as it pertains to the administration of herbal substances and dietary supplements, will make it identical to the FFAC (LOCAL) policy of most other local school districts.

**Budgetary Information**

Does not impact the budget

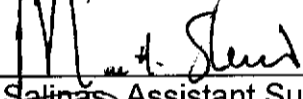
**Resources Personnel**

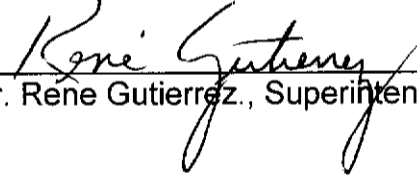
Dr. Rene Gutierrez  
Mario Salinas  
Albert Lopez

**Board Policy Reference and Compliance**

This item is in compliance and in accordance with FFAC (Legal)

Prepared by:   
Albert Lopez, R.N. Coordinator of Health Services

Approved by:   
Mario Salinas, Assistant Superintendent for District Admin.

Recommended by:   
Dr. Rene Gutierrez., Superintendent of Schools

**PROPOSED REVISIONS**

STUDENT ILLNESS	Procedures shall be established by the administration to ensure that proper attention is given to any student who becomes ill during the course of a school day.
ACCIDENTS INVOLVING STUDENTS	Emergency procedures shall be established by the administration to ensure proper attention for any student injured at school. Records shall be maintained on all accidents that require the attention of a medical doctor.
EMERGENCY TREATMENT FORMS	Each year, students and parents shall complete and sign a student health inventory form that provides a health history and emergency information, and authorizes school officials to obtain emergency medical treatment, as provided by law.
ADMINISTERING MEDICATION	No employee shall give any student prescription medication, non-prescription medication, herbal substances, anabolic steroids, or dietary supplements of any type, except as provided below.
EXCEPTIONS	Employees authorized by the Superintendent or designee may administer to students:
PROVIDED BY PARENT	<ol style="list-style-type: none"><li>1. Prescription medication in accordance with legal requirements. [See FFAC(LEGAL)]</li><li>2. Nonprescription and sample medication:<ol style="list-style-type: none"><li>a. That appears to be properly labeled and in the original container, and</li><li>b. That is accompanied by a parent/guardian's written request and a written authorization by a physician or other health care professional with the authority to write prescriptions in the state of Texas.</li></ol></li></ol>
PROVIDED BY DISTRICT	<ol style="list-style-type: none"><li>3. <u>Nonprescription medication, herbal substances, or dietary supplements provided by the parent and only if required by the individualized education program or Section 504 plan of a student with disabilities.</u></li><li><del>3.</del>4. Nonprescription and emergency medication provided by the District and consistent with:<ol style="list-style-type: none"><li>a. Protocols established by the District's medical advisor who must be licensed to practice medicine in the state of Texas; and</li><li>b. Parental consent given on the emergency treatment form.</li></ol></li></ol>
PSYCHOTROPICS	Except as permitted by Education Code 38.016, an employee shall not: <ol style="list-style-type: none"><li>1. Recommend to a student or a parent that the student use a psychotropic drug;</li><li>2. Suggest a particular diagnosis; or</li><li>3. Exclude the student from a class or a school-related activity because of the parent's refusal to consent to psychiatric evaluation or examination or treatment of the student.</li></ol>

**APPROVAL OF 2011-2012 COMMITMENT FOR DATA PROCESSING SERVICES WITH REGION ONE ESC**

**Superintendent's Recommendation**

That the Board of Trustees approve the 2011-2012 Commitment for Data Processing Services with Region One ESC as presented.

**Rationale**

Region One Education Service Center provides data information services to the district. The projected cost for 2011-2012 school year services will be a total of \$857,151. Data information services include the following:

- \$832,286 for Business, Payroll, Budget, Requisition System, Fixed Assets, Personnel Management System, Personnel, Student, PEIMS, Attendance, Discipline, Historical Data, Special Education Management System, and Criminal History.
- \$24,865 for Miscellaneous Services

**User Department**

This item was requested by Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations.

**Budgetary Information**

Pending Board Approval of 2011-2012 budget.

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
199-53-6239-00-728-299	Region One Services	857,151	0	0	857,151

**Resource Personnel**

Dr. René Gutiérrez  
 Dr. Rebecca Morrison  
 Sylvia D. Garcia

**Board Policy Reference**

This is in accordance with Board Policy CH(Local) Purchasing and Acquisition.

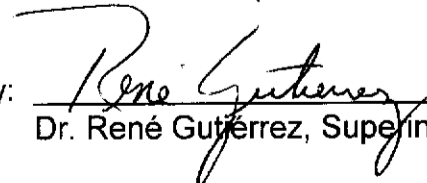
Prepared by:

  
 Sylvia D. Garcia, Director of Finance

Approved by:

  
 Dr. Rebecca Morrison, Assistant Superintendent for Business & Operations

Recommended By:

  
 Dr. René Gutiérrez, Superintendent of Schools



**REGION ONE EDUCATION SERVICE CENTER  
SCHOOL DISTRICT COMMITMENT FOR INFORMATION TECHNOLOGY  
2011-2012 MISCELLANEOUS ITCCS SERVICES**

**EDINBURG CISD  
DISTRICT**

This commitment form is an agreement for Region One ESC to provide requested application software and interface assistance for the ITCCS miscellaneous services: Batch Downloads, ROSCOE Services, TSO Sign-on Services, RJE/NJE, Query Services, FTP Access, PEIMS Processing, Supplemental Services, and SNAP Health Module.

**MISCELLANEOUS SERVICES**

1. **RJE/NJE services** is defined as being when a district remotely inputs all its jobs, prints all jobs, scans all jobs, and distributes output within the district.

SELECT OPTION A OR B

A. Connect Charges with Job Class and one Execute	\$5440.00	
B. Connect Charges with Shared Job Class	\$2495.00	\$ <u>5,440.00</u>
2. <b>ROSCOE Services</b>		
A. On-line and Disk Program Maintenance	\$4400.00	\$ _____
B. Second Sign-On	\$2100.00	
3. <b>TSO Sign-On</b>	\$1300.00	\$ <u>1,300.00</u>
4. <b>FTP ACCESS:</b>		
Standard Service <u>  1  </u> X    \$ 625.00		\$ <u>  625.00  </u>
5. <b>Data Reporters.</b> Cost is based on the number of reports run		\$ _____
6. <b>PEIMS PROCESSING</b>		\$ <u>  2,500.00  </u>
7. <b>SUPPLEMENTAL PROCESSING AND REPORTS</b>		\$ <u> 15,000.00  </u>
Throughout the year, users may run jobs in excess of the commitment or for special reports.		
8. <b>SNAP HEALTH MODULE</b>		\$ _____
<b>MISCELLANEOUS TOTAL</b>		\$ <u> 24,865.00  </u>

PLEASE PROVIDE A PURCHASE ORDER NUMBER FOR THE SERVICES REQUESTED ON THIS COMMITMENT \_\_\_\_\_

**RETURN BY: AUGUST 31, 2011 TO:** REGION ONE ESC  
INFORMATION TECHNOLOGY  
1900 WEST SCHUNIOR  
EDINBURG TX 78541

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF CONTRACT FOR PROPERTY VALUE STUDY APPEALS REPRESENTATION**

**Superintendent's Recommendation**

That the Board of Trustees approve the firm of Linebarger Goggan Blair & Sampson, LLP, Attorneys at Law to represent the District in the administrative appeal and any judicial appeal of the property value study conclusions for the district for the school year 2012-2013.

**Rationale**

Each year, the Comptroller's office estimates the total taxable value of property in each school district as required by Section 403.302 of the Government Code. The Comptroller certifies this estimate to the Commissioner of Education, who uses them to distribute state aid to school districts. If the school districts values, as determined by the Appraisal District are calculated to be within 5% of the Comptroller's estimates of value, the Comptroller will automatically certify the school district values. No protest would be needed in this situation. However, if the difference were more than 5% then the District would need to decide whether to file a protest. The services of the firm of Linebarger Goggan Blair & Sampson, LLP, Attorneys at Law would be needed to file the protest and represent this District at the hearings. Although an appeal was not required for the 2010 property value study, the 1998 to 2010 appeals have resulted in total value reductions of \$349,316,842 and approximately \$5,241,000 in additional state aid.

**Budgetary Information**

The estimated fee for this service, if needed, will be known by June 2012 and will be included in the 2011-2012 school budget. The fee will equal to 10% of the additional state aid that the District qualifies for in the year 2012 - 2013 as a result of the administrative or judicial appeal.

**Resource Personnel**

Dr. René Gutiérrez  
Dr. Rebecca Morrison  
Sylvia D. Garcia

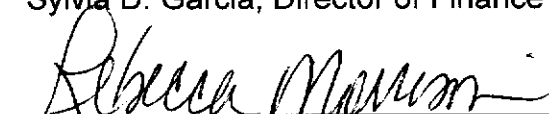
**Board Policy Reference**

This is in accordance with Board Policy CH (Legal) Purchasing and Acquisition.

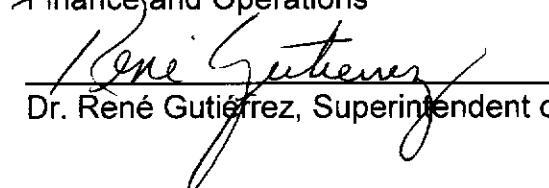
Prepared by:

  
Sylvia D. Garcia, Director of Finance

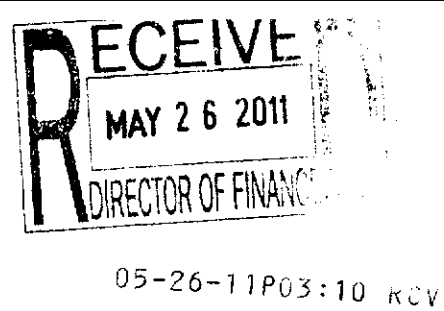
Approved by:

  
Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations

Recommended by:

  
Dr. René Gutiérrez, Superintendent of Schools

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP  
ATTORNEYS AT LAW  
TERRACE II  
2700 VIA FORTUNA DRIVE  
SUITE 400 (78746)  
P.O. BOX 17428 (78760)  
AUSTIN, TEXAS  
  
512/447-6675  
FAX 512/447-2433



May 25, 2011

Ms. Sylvia D. Garcia  
Director of Finance  
Edinburg Cons. Independent School District  
P.O. Box 990  
Edinburg, Texas 78540-0990

Dear Ms. Garcia:

I have prepared our report and proposal to continue representing Edinburg Cons. Independent School District for an appeal of the Comptroller's 2011 Property Value Study. With the exception of updating years, the contract is identical to that used in previous years.

Although an appeal was not required for the 2010 Property Value Study, our 1998 to 2010 appeals have resulted in total value reductions of \$349,316,842 and approximately \$5,241,000 in additional state aid.

I appreciate your continued support of our appeals services and hope that our past performance has equaled your expectations. I would also appreciate your assistance in scheduling our report and proposed contract for board consideration at your convenience. When approved, please execute both original contracts and return one to me in the enclosed envelope. If you have questions or require additional information, please contact me direct at 512-634-3804, or toll free at 800-262-7225 ext. 3804, or email to [tom.witt@lgbs.com](mailto:tom.witt@lgbs.com).

Sincerely,

A handwritten signature in black ink, appearing to read "Tom Witt".

Tom Witt  
Director  
Property Value Study Appeals Division

EXHIBIT \_\_\_\_\_

STATE OF TEXAS §

COUNTY OF HIDALGO §

**CONTRACT**

This Contract is between the law firm of Linebarger Goggan Blair & Sampson, LLP, hereinafter referred to as Firm, and Edinburg Consolidated Independent School District, hereinafter referred to as District. This Contract is for the administrative appeal and any judicial appeal of the property value study findings as conducted by the Comptroller's Office as of January 1, 2011 for the school year 2012-2013. Firm and District agree as follows:

I.

Administrative and Judicial Appeal Services

Firm agrees to represent District in the administrative appeal and any judicial appeal of the property value study conclusions for District for the school year 2012-2013. Included in such administrative and judicial appeal representation is research of the preliminary conclusions, the gathering and analysis of property sales, appraisals and such other evidence as may be necessary or appropriate, presentation of the appeal at administrative hearings, and prosecution of any judicial appeal. Firm agrees to retain any necessary consultants or appraisers as required.

II.

Fees and Expenses

Firm agrees to bear the costs of preparing and presenting the administrative appeal and prosecuting any judicial appeal including the expenses, if any, for appraisers or other consultants.

District agrees to pay Firm as compensation for services under this Contract a contingent fee equal to ten percent (10%) of the additional State aid that District qualifies for in the year 2012-2013 as a result of the administrative or judicial appeal. Payment of the fee to Firm shall be made in equal quarterly payments on November 1, February 1, May 1, and August 1 following the certification of State aid amounts by the Commissioner of Education, or as agreed upon in a letter to District executed by a partner of the Firm.

This Contract is executed on \_\_\_\_\_, 2011 in duplicate originals at Hidalgo County, Texas.

Edinburg Consolidated Independent School District

Linebarger Goggan Blair & Sampson, LLP

By: Dr. Rene Gutierrez  
Superintendent  
TITLE

By: Kent M. Rider  
PARTNER

EXHIBIT \_\_\_\_\_

**APPROVAL OF AMENDED BUDGET FOR STATE SPECIAL EDUCATION FUND 164 ( 1 )**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to amend the State Special Education Fund 164 ( 1 ) budget as presented.

**Rationale**

The State Special Education Fund (164) revenues must be reduced by \$1,663,842 to accurately reflect the decrease in the refined ADA special education student enrollment for 2010-2011. However, ECISD must maintain compliance with the IDEA Maintenance of Effort (MOE) requirement mandated by state and federal regulations. This requirement maintains that the amount of state and local funds spent per pupil must be at least equal to the amount spent the previous year. If the District fails to meet the required IDEA Maintenance of Effort, the Texas Education Agency must reduce the amount of the District's allocation of IDEA Part B funds by the same amount. In order to maintain regulatory compliance with the Maintenance of Effort mandate, the total revenues for the State Special Education Fund (164) may not be reduced by more than \$700,000. Therefore, the District must contribute the difference in revenue through local funds in the amount of \$963,842.

**Budgetary Information**

<b>6000</b>	<b>Expenditures</b>		
<b>6100</b>	<b>Payroll Costs</b>	<b>(495,211)</b>	
		Supplements-Professional Staff	(136,128)
		Salaries- Professionals	(274,129)
		Extra Duty Payroll-Support Staff	8,868
		Salaries- Paraprofessionals	(21,907)
		Employee Benefits	(71,915)
<b>6200</b>	<b>Professional &amp; Contr. Svcs</b>	<b>(65,534)</b>	
		Contracted Maintenance	(17,400)
		Consultants	(50,702)
		Rentals	6,009
		Utilities	(1,441)
		Printing	(2,000)
<b>6300</b>	<b>Supplies &amp; Materials</b>	<b>(115,605)</b>	
		Reading Materials	(1,000)
		Testing Materials	(3,000)
		Fixed Assets	(4,043)
		General Supplies	(107,562)
<b>6400</b>	<b>Other</b>	<b>(23,650)</b>	
		Staff Travel	(6,300)
		Student Travel	(758)
		Bus Transportation	(2,600)
		Dues	(300)
		Awards	(2,795)
		Misc. Operating Costs	(10,897)
	<b>Total Decrease to Expenditures</b>	<b>(700,000)</b>	
<b>5000</b>	<b>Revenues</b>		
<b>5800</b>	<b>State Program Revenues</b>	<b>(1,663,842)</b>	<b>(1,663,842)</b>
		Adjustment due to lower student counts	
	<b>Total Decrease to Revenues</b>	<b>(1,663,842)</b>	
<b>7900</b>	<b>Other Resources</b>		
<b>7915</b>	<b>Operating Transfers In</b>	<b>963,842</b>	<b>963,842</b>
		Transfer in from Fund 199 Local Maintenance	
	<b>Total Change in Revenues and Other Resources</b>	<b>(700,000)</b>	
	<b>Change to Fund Balance</b>	<b>0</b>	

**Resource Personnel**

Dr. René Gutiérrez Alida Suarez  
 Dr. Rebecca Morrison Sylvia D. Garcia  
 Maria Luisa Guerra

This is in accordance with Board Policy CE(Legal) and CE(Local) Annual Operating Budget.

Prepared by: Alida Suarez  
 Alida Suarez, Director for Special Education

Approved By: Maria Luisa Guerra  
 Maria Luisa Guerra, Asst. Supt. for Instructional/Support Services

Within Budgetary Allocation: Sylvia D. Garcia  
 Sylvia D. Garcia, Director of Finance

Approved by: Rebecca Morrison  
 Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended By: René Gutiérrez  
 Dr. René Gutiérrez, Superintendent of Schools

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

**STATE SPECIAL EDUCATION - FUND 164**

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>REVENUES:</b>			
5800 STATE PROGRAM REVENUES	\$17,013,392	\$15,349,550	(\$1,663,842)
5810 PER CAPITA & FOUNDATION REV.	16,432,892	14,769,050	(1,663,842)
5830 STATE REV TEXAS GOVT AGENCIES	580,500	580,500	0
5900 FEDERAL PROGRAM REVENUES	\$1,300,000	\$1,300,000	\$0
5930 FED REV DIST OTHER THAN TEA	1,300,000	1,300,000	0
Total Revenue	\$18,313,392	\$16,649,550	(\$1,663,842)
7900 OTHER RESOURCES	\$1,089,011	\$2,052,853	\$963,842
7915 OPERATING TRANSFERS IN	1,089,011	2,052,853	963,842
<b>EXPENDITURES:</b>			
11 INSTRUCTION	\$13,790,790	\$13,391,429	(\$399,361)
6100 PAYROLL COSTS	12,309,240	12,079,459	(229,781)
6200 PROFESSIONAL & CONTRACTED SRVS	1,057,000	1,023,408	(33,592)
6300 SUPPLIES AND MATERIALS	318,150	199,945	(118,205)
6400 OTHER OPERATING EXPENSES	106,400	88,617	(17,783)
12 INST'L RESOURCES & MEDIA SRVS	\$76,275	\$0	(\$76,275)
6100 PAYROLL COSTS	76,275	0	(76,275)
13 CURR & INST STAFF DEVELOPMENT	\$13,200	\$19,450	\$6,250
6200 PROFESSIONAL & CONTRACTED SRVS	11,951	13,201	1,250
6400 OTHER OPERATING EXPENSES	1,249	6,249	5,000

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

**STATE SPECIAL EDUCATION - FUND 164**

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>21 INSTRUCTIONAL LEADERSHIP</b>	<b>\$691,718</b>	<b>\$569,163</b>	<b>(\$122,555)</b>
6100 PAYROLL COSTS	612,418	503,743	(108,675)
6200 PROFESSIONAL & CONTRACTED SRVS	45,500	34,600	(10,900)
6300 SUPPLIES AND MATERIALS	15,500	18,100	2,600
6400 OTHER OPERATING EXPENSES	18,300	12,720	(5,580)
<b>23 SCHOOL LEADERSHIP</b>	<b>\$5,000</b>	<b>\$0</b>	<b>(\$5,000)</b>
6200 PROFESSIONAL & CONTRACTED SRVS	5,000	0	(5,000)
<b>31 GUIDANCE,COUNSELING &amp; EVAL SRV</b>	<b>\$2,393,607</b>	<b>\$2,257,330</b>	<b>(\$136,277)</b>
6100 PAYROLL COSTS	2,245,807	2,127,308	(118,499)
6200 PROFESSIONAL & CONTRACTED SRVS	97,500	85,009	(12,491)
6300 SUPPLIES AND MATERIALS	30,500	30,500	0
6400 OTHER OPERATING EXPENSES	19,800	14,513	(5,287)
<b>33 HEALTH SERVICES</b>	<b>\$36,400</b>	<b>\$34,440</b>	<b>(\$1,960)</b>
6200 PROFESSIONAL & CONTRACTED SRVS	36,400	34,440	(1,960)
<b>34 STUDENT (PUPIL) TRANSPORTATION</b>	<b>\$308,689</b>	<b>\$346,708</b>	<b>\$38,019</b>
6100 PAYROLL COSTS	308,689	346,708	38,019
<b>51 FACILITIES MNTCE &amp; OPERATIONS</b>	<b>\$1,600</b>	<b>\$159</b>	<b>(\$1,441)</b>
6200 PROFESSIONAL & CONTRACTED SRVS	1,600	159	(1,441)
<b>52 SECURITY &amp; MONITORING SERVICES</b>	<b>\$100</b>	<b>\$100</b>	<b>\$0</b>
6200 PROFESSIONAL & CONTRACTED SRVS	100	100	0

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

**STATE SPECIAL EDUCATION - FUND 164**

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
53 DATA PROCESSING SRVS(REGION I)	\$2,000	\$1,000	(\$1,000)
6200 PROFESSIONAL & CONTRACTED SRVS	2,000	1,000	(1,000)
61 COMMUNITY SERVICES	\$25,500	\$25,100	(\$400)
6200 PROFESSIONAL & CONTRACTED SRVS	500	100	(400)
6400 OTHER OPERATING EXPENSES	25,000	25,000	0
<b>Total Expenditures - All Functions</b>	<b>\$17,344,879</b>	<b>\$16,644,879</b>	<b>(\$700,000)</b>
8911 OPERATING TRANSFERS OUT	2,057,524	2,057,524	0
<b>Total Expenditures - Other Uses</b>	<b>\$2,057,524</b>	<b>\$2,057,524</b>	<b>\$0</b>
<b>Total All Functions / Other Uses</b>	<b>\$19,402,403</b>	<b>\$18,702,403</b>	<b>(\$700,000)</b>
<b>Total Revenues / Other Resources</b>	<b>\$19,402,403</b>	<b>\$18,702,403</b>	<b>(\$700,000)</b>
<b>Total Expenditures / Other Uses</b>	<b>\$19,402,403</b>	<b>\$18,702,403</b>	<b>(\$700,000)</b>
<b>(Deficit) / Surplus</b>	<b>\$0</b>	<b>\$0</b>	
Aug 31, 2010 (Unaudited Fund Balance)	(\$1,363,335)	(\$1,363,335)	
Sep 1, 2010 (Projected Fund Balance)	(\$1,363,335)	(\$1,363,335)	
Aug 31, 2011 (Projected Fund Balance)		(\$1,363,335)	

**APPROVAL OF AMENDED BUDGET FOR LOCAL MAINTENANCE FUND 199 (1)**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to amend the Local Maintenance Fund 199 ( 1) as presented.

**Rationale**

The Local Maintenance Fund (199) must be reduced by \$963,842 and transferred to State Special Education Fund (164) to ensure compliance with the IDEA Maintenance of Effort (MOE) requirement mandated by state and federal regulations. This requirement maintains that the amount of state and local funds spent per pupil must be at least equal to the amount spent the previous year. If the District fails to meet the required IDEA Maintenance of Effort, the Texas Education Agency must reduce the amount of the District's allocation of IDEA Part B funds by the same amount. Therefore, the District must contribute the indicated amount to ensure compliance.

**Budgetary Information**

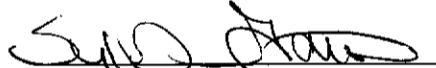
<b>8900</b>	<b>Other Uses</b>			
<b>8911</b>	Operating Transfers Out	<b>963,842</b>	Transfer to Fund 164 State Special Education	<u><b>963,842</b></u>
	<b>Total Change in Other Uses</b>	<u><b>963,842</b></u>		
	<b>Decrease to Fund Balance</b>	<u><u><b>(\$963,842)</b></u></u>		

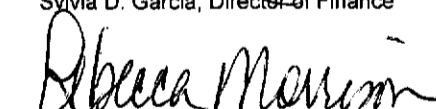
**Resource Personnel**

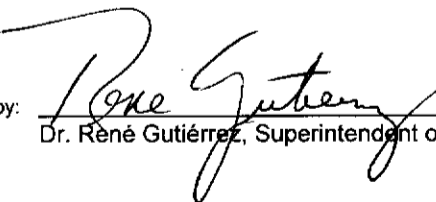
Dr. René Gutiérrez  
Dr. Rebecca Morrison  
Sylvia D. Garcia

**Board Policy Reference**

This is in accordance with Board Policy CE(Legal) and CE(Local) Annual Operating Budget.

Prepared by:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

# EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

## LOCAL MAINTENANCE - FUND 199

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>REVENUES:</b>			
5700 REVENUE FROM LOCAL/INTER	\$58,319,924	\$58,319,924	\$0
5710 LOCAL REAL, PROPERTY TAXES	54,959,802	54,959,802	0
5730 TUITION AND FEES	65,000	65,000	0
5740 OTH REV-LOCAL SOURCES	3,295,122	3,295,122	0
5800 STATE PROGRAM REVENUES	\$117,176,915	\$117,176,915	\$0
5810 PER CAPITA & FOUNDATION REV.	109,634,061	109,634,061	0
5820 STATE PROGRAM REVENUES - TEA	29,797	29,797	0
5830 STATE REV TEXAS GOVT AGENCIES	7,513,057	7,513,057	0
5900 FEDERAL PROGRAM REVENUES	\$16,037,566	\$16,037,566	\$0
5910 FED REV DIST OTHER THAN ST/FED	14,984,138	14,984,138	0
5920 FEDERAL REV DIST. BY TEA	753,428	753,428	0
5930 FED REV DIST OTHER THAN TEA	150,000	150,000	0
5940 FED REV DIST DIR BY FED GOVT.	150,000	150,000	0
Total Revenue	\$191,534,405	\$191,534,405	\$0
7900 OTHER RESOURCES	\$22,819,670	\$22,819,670	\$0
7912 SALE OF REAL/PERSONAL PROPERTY	0	0	0
7915 OPERATING TRANSFERS IN	22,819,670	22,819,670	0
<b>EXPENDITURES:</b>			
11 INSTRUCTION	\$116,562,120	\$116,562,120	\$0
6100 PAYROLL COSTS	98,719,355	98,719,355	0
6200 PROFESSIONAL & CONTRACTED SRVS	4,036,096	4,036,096	0
6300 SUPPLIES AND MATERIALS	1,835,788	1,835,788	0
6400 OTHER OPERATING EXPENSES	508,223	508,223	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	11,462,658	11,462,658	0

# EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

## LOCAL MAINTENANCE - FUND 199

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>12 INST'L RESOURCES &amp; MEDIA SRVS</b>	<b>\$6,408,934</b>	<b>\$6,408,934</b>	<b>\$0</b>
6100 PAYROLL COSTS	4,510,200	4,510,200	0
6200 PROFESSIONAL & CONTRACTED SRVS	411,754	411,754	0
6300 SUPPLIES AND MATERIALS	1,391,829	1,391,829	0
6400 OTHER OPERATING EXPENSES	95,151	95,151	0
<b>13 CURR &amp; INST STAFF DEVELOPMENT</b>	<b>\$638,815</b>	<b>\$638,815</b>	<b>\$0</b>
6100 PAYROLL COSTS	222,170	222,170	0
6200 PROFESSIONAL & CONTRACTED SRVS	266,255	266,255	0
6300 SUPPLIES AND MATERIALS	108,373	108,373	0
6400 OTHER OPERATING EXPENSES	42,017	42,017	0
<b>21 INSTRUCTIONAL LEADERSHIP</b>	<b>\$1,466,651</b>	<b>\$1,466,651</b>	<b>\$0</b>
6100 PAYROLL COSTS	1,060,905	1,060,905	0
6200 PROFESSIONAL & CONTRACTED SRVS	156,699	156,699	0
6300 SUPPLIES AND MATERIALS	165,951	165,951	0
6400 OTHER OPERATING EXPENSES	83,096	83,096	0
<b>23 SCHOOL LEADERSHIP</b>	<b>\$10,252,483</b>	<b>\$10,252,483</b>	<b>\$0</b>
6100 PAYROLL COSTS	10,002,773	10,002,773	0
6200 PROFESSIONAL & CONTRACTED SRVS	68,252	68,252	0
6300 SUPPLIES AND MATERIALS	114,491	114,491	0
6400 OTHER OPERATING EXPENSES	66,967	66,967	0
<b>31 GUIDANCE,COUNSELING &amp; EVAL SRV</b>	<b>\$4,989,289</b>	<b>\$4,989,289</b>	<b>\$0</b>
6100 PAYROLL COSTS	4,526,481	4,526,481	0
6200 PROFESSIONAL & CONTRACTED SRVS	277,613	277,613	0
6300 SUPPLIES AND MATERIALS	155,186	155,186	0
6400 OTHER OPERATING EXPENSES	30,009	30,009	0

# EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

## LOCAL MAINTENANCE - FUND 199

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>32 SOCIAL WORK SERVICES</b>	<b>\$1,127,501</b>	<b>\$1,127,501</b>	<b>\$0</b>
6100 PAYROLL COSTS	881,601	881,601	0
6200 PROFESSIONAL & CONTRACTED SRVS	2,873	2,873	0
6300 SUPPLIES AND MATERIALS	29,055	29,055	0
6400 OTHER OPERATING EXPENSES	213,972	213,972	0
<b>33 HEALTH SERVICES</b>	<b>\$2,909,201</b>	<b>\$2,909,201</b>	<b>\$0</b>
6100 PAYROLL COSTS	2,737,558	2,737,558	0
6200 PROFESSIONAL & CONTRACTED SRVS	66,660	66,660	0
6300 SUPPLIES AND MATERIALS	80,983	80,983	0
6400 OTHER OPERATING EXPENSES	24,000	24,000	0
<b>34 STUDENT (PUPIL) TRANSPORTATION</b>	<b>\$11,577,754</b>	<b>\$11,577,754</b>	<b>\$0</b>
6100 PAYROLL COSTS	7,367,784	7,367,784	0
6200 PROFESSIONAL & CONTRACTED SRVS	284,420	284,420	0
6300 SUPPLIES AND MATERIALS	2,652,572	2,652,572	0
6400 OTHER OPERATING EXPENSES	345,841	345,841	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	927,137	927,137	0
<b>35 FOOD SERVICES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
6100 PAYROLL COSTS	0	0	0
<b>36 COCURREXTRACOCURR ACTIVITIES</b>	<b>\$481,542</b>	<b>\$481,542</b>	<b>\$0</b>
6100 PAYROLL COSTS	361,620	361,620	0
6200 PROFESSIONAL & CONTRACTED SRVS	22,719	22,719	0
6300 SUPPLIES AND MATERIALS	16,541	16,541	0
6400 OTHER OPERATING EXPENSES	80,662	80,662	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	0	0	0

# EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

## LOCAL MAINTENANCE - FUND 199

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
<b>41 GENERAL ADMINISTRATION</b>	<b>\$5,766,705</b>	<b>\$5,766,705</b>	<b>\$0</b>
6100 PAYROLL COSTS	4,218,266	4,218,266	0
6200 PROFESSIONAL & CONTRACTED SRVS	729,777	729,777	0
6300 SUPPLIES AND MATERIALS	404,941	404,941	0
6400 OTHER OPERATING EXPENSES	405,721	405,721	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	8,000	8,000	0
<b>51 FACILITIES MNTCE &amp; OPERATIONS</b>	<b>\$26,219,392</b>	<b>\$26,219,392</b>	<b>\$0</b>
6100 PAYROLL COSTS	11,616,258	11,616,258	0
6200 PROFESSIONAL & CONTRACTED SRVS	10,000,696	10,000,696	0
6300 SUPPLIES AND MATERIALS	2,938,357	2,938,357	0
6400 OTHER OPERATING EXPENSES	1,045,313	1,045,313	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	618,768	618,768	0
<b>52 SECURITY &amp; MONITORING SERVICES</b>	<b>\$3,211,965</b>	<b>\$3,211,965</b>	<b>\$0</b>
6100 PAYROLL COSTS	2,950,380	2,950,380	0
6200 PROFESSIONAL & CONTRACTED SRVS	78,930	78,930	0
6300 SUPPLIES AND MATERIALS	153,898	153,898	0
6400 OTHER OPERATING EXPENSES	14,757	14,757	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	14,000	14,000	0
<b>53 DATA PROCESSING SRVS(REGION I)</b>	<b>\$1,379,864</b>	<b>\$1,379,864</b>	<b>\$0</b>
6100 PAYROLL COSTS	94,225	94,225	0
6200 PROFESSIONAL & CONTRACTED SRVS	1,262,899	1,262,899	0
6300 SUPPLIES AND MATERIALS	22,740	22,740	0
<b>71 DEBT SERVICE</b>	<b>\$2,699,196</b>	<b>\$2,699,196</b>	<b>\$0</b>
6500 DEBT SERVICE	2,699,196	2,699,196	0

# EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

## LOCAL MAINTENANCE - FUND 199

DESCRIPTION	CURRENT 2010-2011 BUDGET	AMENDED 2010-2011 BUDGET	INCREASE/ (DECREASE)
81 FACILITIES ACQUISITON & CONST	\$5,017,600	\$5,017,600	\$0
6200 PROFESSIONAL & CONTRACTED SRVS	497,000	497,000	0
6300 SUPPLIES AND MATERIALS	1,517,600	1,517,600	0
6600 CAPITAL OUTLAY-LAND,BLDG,EQUIP	3,003,000	3,003,000	0
95 PMTS JUVENILE JSTCE ALT ED PGM	\$42,000	\$42,000	\$0
6200 PROFESSIONAL & CONTRACTED SRVS	42,000	42,000	0
99 OTHER GOVERMENTAL CHARGES	\$828,962	\$828,962	\$0
6200 PROFESSIONAL & CONTRACTED SRVS	828,962	828,962	0
Total Expenditures - All Functions	\$201,579,974	\$201,579,974	\$0
8949 OTHER USES	10,124,659	11,088,501	963,842
Total Expenditures - Other Uses	\$10,124,659	\$11,088,501	\$963,842
Total All Functions / Other Uses	\$211,704,633	\$212,668,475	\$963,842
Total Revenues / Other Resources	\$214,354,075	\$214,354,075	\$0
Total Expenditures / Other Uses	\$211,704,633	\$212,668,475	\$963,842
(Deficit) / Surplus	\$2,649,442	\$1,685,600	
Aug 31, 2010 (Unaudited Fund Balance)	\$39,763,963	\$39,763,963	
Sep 1, 2010 (Projected Fund Balance)	\$42,413,405	\$41,449,563	
Aug 31, 2011 (Projected Fund Balance)		\$41,449,563	

**APPROVAL OF THE SERVICE AGREEMENT FOR CREATIVE EDUCATION INSTITUTE (CEI) FOR ALL DISTRICT CAMPUSES INCLUDING GORENA ELEMENTARY AND LONGORIA MIDDLE SCHOOL**

**Superintendent's Recommendation**

That the Board of Trustees approve the service agreement for Creative Education Institute (CEI) for all district campuses including Gorena Elementary and Longoria Middle School.

**Rationale**

The Federal Programs Department is requesting approval to purchase maintenance agreements for the Creative Education Institute (CEI) instructional software used in all of our campuses. This instructional software is a major component of the district's dyslexia program and provides specific reading intervention strategies for identified dyslexic students and other at-risk students in the district. This service agreement will also provide essential components to the Creative Education Institute Labs such as formal teacher training, software updates, and instructionally related materials for teachers. This contract was negotiated by Ronaldo J. Cavazos, Director of Federal Programs. This purchase meets purchasing law compliance and is a sole source.

**Connections to the District Plan:** Indicator Technology/Performance Goal III

Initiative III: Increase academic performance across the curriculum through the use of technology.

Strategy 1: Enhance student performance through the use of technology.

**Budgetary Information**

The support services agreement for each campus is attached. **Total Purchase: \$140,000.00**

Account	Description	Appro.	Encum.	Expen.	Balance
161-11-6249-31-XXX-130	Contracted Maint. & Repairs	262,500	0	122,500	140,000

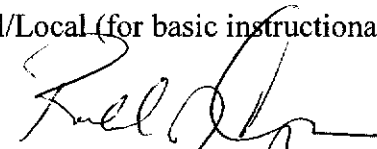
**Resource Personnel**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services  
 Ronaldo J. Cavazos, Director of Federal Programs  
 Area Directors  
 Yvonne Chapa, Reading Specialist

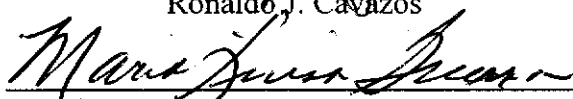
**Board Policy Reference and Compliance**

This item is in accordance with Board Policy EHAC Legal/Local (for basic instructional program); CH Legal/Local; EEL Legal/Local;

Prepared by:

  
 \_\_\_\_\_  
 Ronaldo J. Cavazos

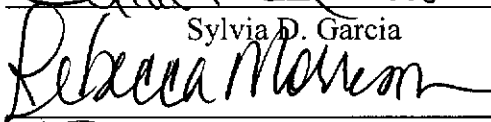
Approved by:

  
 \_\_\_\_\_  
 Maria Luisa Guerra

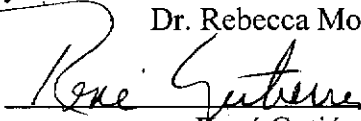
Within Budgetary Allocation:

  
 \_\_\_\_\_  
 Sylvia D. Garcia

Finance Dept. Approval:

  
 \_\_\_\_\_  
 Dr. Rebecca Morrison

Recommended by:

  
 \_\_\_\_\_  
 René Gutiérrez  
 Superintendent of Schools

➔ EXHIBIT \_\_\_\_\_, PAGES \_\_\_\_\_

# SOLE SOURCE MEMORANDUM

DATE: June 6, 2011

TO: Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos                      CAMPUS: Federal Programs

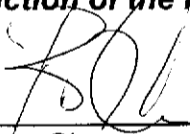
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Creative Education Institute  
(Name of Vendor)

PURCHASE AMOUNT: \$ 140,000.00                      REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

  
\_\_\_\_\_  
Signature

6/7/11  
\_\_\_\_\_  
Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

→ EXHIBIT \_\_\_\_\_



*Learning Solutions that are key to making a difference!*

June 23, 2010

Mr. Ron Cavazos  
Federal Programs Director  
ECISD

Dear Mr. Cavazos:

This is to inform you that Creative Education Institute® is the sole source: sole designer, sole manufacturer, sole distributor and sole service provider of *Essential Learning Systems*® (ELS®). ELS® was copyrighted effective May 8, 2001, with the following United States Copyright Office numbers:

TX 3 081-180, TX 3 081-181, TX 3 072-551, TX 3 072 550, TX 3 104-041,  
TX 3 129-432, TX 3 129-454, TX 3 129-436, TX 3 122-462, TX 3 129-431,  
TX 3 134-377, TX 3 129-438, TX 3 129-437, TX 3 129-435, TX 3 129-433,  
TX 3 122-463.

Sincerely,

A handwritten signature in black ink that reads 'Thomas D. Johnson'. The signature is written in a cursive, flowing style.

Thomas D. Johnson  
Vice President

P.O. Box 7306, Waco TX 76714-7306  
254-751-1188 • 1-800-234-7319 • fax 254-751-1199  
E-mail [info@ceilearning.com](mailto:info@ceilearning.com) • Website: [www.ceilearning.com](http://www.ceilearning.com)

→ EXHIBIT \_\_\_\_\_



# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Austin Elementary  
Location: Austin Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Austin Elementary School  
Attn: CEI Lab  
1023 E. Kuhn Street  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

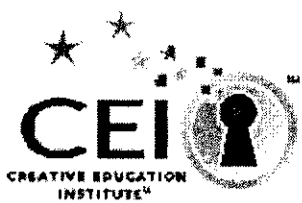
Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306**

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Brewster Elementary  
Location: Brewster Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Brewster Elementary School  
Attn: CEI Lab  
Route 3 Box 101  
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Hargill Elementary
Location: Hargill Elementary School

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Hargill Elementary School
Attn: CEI Lab
4th & Wilson Avenue
Hargill, TX 78549

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_
Signature: \_\_\_\_\_ Date: \_\_\_\_\_
Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
Creative Education Institute
P.O. Box 7306
Waco, Texas 76714-7306

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Betts Elementary  
Location: Betts Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Betts Elementary  
Attn: CEI Lab  
2320 S Cesar Chaves  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

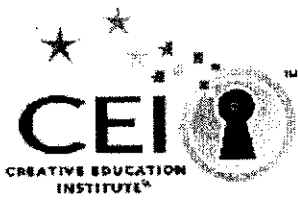
Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Jefferson Elementary  
Location: Jefferson Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Jefferson Elementary  
Attn: CEI Lab  
904 S 12th Ave  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306**

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→EXHIBIT \_\_\_\_\_



# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Trevino Elementary  
Location: Trevino Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Trevino Elementary School  
Attn: CEI Lab  
909 S Monmack  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306**

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Robert E Lee Elementary
Location: Robert E Lee Elementary

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
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Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Robert E Lee Elementary
Attn: CEI Lab
1215 W Sprague St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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P.O. Box 7306
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Lincoln Elementary  
Location: Lincoln Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Lincoln Elementary School  
Attn: CEI Lab  
1319 E Lovett St  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
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P.O. Box 7306  
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# Professional Development and Support Agreement

## August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** E B Guerra Elementary  
**Location:** E B Guerra Elementary

**Product:** ELS  
**Status:** Initial License  
**Annual Fee:** \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
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- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

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- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** E B Guerra Elementary  
 Attn: CEI Lab  
 10010 North Villa Fernandez  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Purchase Order Number: \_\_\_\_\_

Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Lorenzo De Zavala Elem
Location: Lorenzo De Zavala Elem School

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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E-care: Virtual Tech Visit Capabilities
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Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Lorenzo De Zavala Elem School
Attn: CEI Lab
3615 W Rogers Rd
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Travis Elementary  
Location: Travis Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
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- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

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- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Travis Elementary  
Attn: CEI Lab  
1200 S 21st St  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Freddy Gonzalez Elementary  
Location: Freddy Gonzalez Elem

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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### Upgrades, Enhancements and Supplementary Materials

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### Advanced Communications and Support

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- Toll-free Customer Service support for non-technical issues
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### Professional Training and Development

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- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Freddy Gonzalez Elem  
Attn: CEI Lab  
2401 S Sugar Rd  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Lyndon B Johnson Elem
Location: Lyndon B Johnson Elementary

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Lyndon B Johnson Elementary
Attn: CEI Lab
1801 W Sprague St
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

Please fax to 888-475-2402, or mail to:
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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Canterbury Elementary
Location: Canterbury Elementary

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

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Toll-free Customer Service support for non-technical issues
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E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
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Professional Training and Development

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On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Canterbury Elementary
Attn: CEI Lab
2821 W Canton Ave
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Monte Cristo Elementary  
Location: Monte Cristo Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

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- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

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- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Monte Cristo Elementary School  
Attn: CEI Lab  
4010 North Doolittle Rd (zip 78541)  
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Escandon Elementary  
Location: Escandon Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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### Upgrades, Enhancements and Supplementary Materials

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### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
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- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Escandon Elementary School  
Attn: CEI Lab  
1100 E Trenton Rd  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: De La Vina Elementary  
Location: De La Vina Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: De La Vina Elementary  
Attn: CEI Lab  
1001 S Jackson Rd  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: San Carlos Elementary  
Location: San Carlos Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: San Carlos Elementary School  
Attn: CEI Lab  
505 South 83rd Street (zip 78539)  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Truman Elementary  
Location: Truman Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Truman Elementary School  
Attn: CEI Lab  
701 W Rogers Rd  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement

## August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Eisenhower Elementary  
**Location:** Eisenhower Elementary

**Product:** ELS  
**Status:** Initial License  
**Annual Fee:** \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website -- 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** Eisenhower Elementary  
 Attn: CEI Lab  
 2901 E Russel Rd  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: John F Kennedy Elementary  
Location: John F Kennedy Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: John F Kennedy Elementary  
Attn: CEI Lab  
87th and Tex-Mex  
San Carlos, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Cano-Gonzalez Elem  
**Location:** Cano-Gonzalez Elem

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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### Advanced Communications and Support

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- E-care: Virtual Tech Visit Capabilities
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### Professional Training and Development

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- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

**Shipping Address:** Cano-Gonzalez Elem  
Attn: CEI Lab  
1701 S Raul Longoria St  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Cavazos Elementary
Location: Cavazos Elementary

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Cavazos Elementary
Attn: CEI Lab
1501 W Freddie Gonzalez
McAllen, TX 78504

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement

## August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Villarreal Elementary  
**Location:** Villarreal Elementary School

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
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- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
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- Toll-free Customer Service support for non-technical issues
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- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** Villarreal Elementary School  
 Attn: CEI Lab  
 4014 North Doolittle Rd  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:**  
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Avila Elementary  
Location: Avila Elementary School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes.

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Avila Elementary School  
Attn: CEI Lab  
9205 N. Alamo  
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Magee Elementary School
Location: Magee Elementary School

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Magee Elementary School
Attn: CEI Lab
3420 Rogers Rd.
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:
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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Esparza Elementary
Location: Esparza Elementary

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
Toll-free Technical Support to address software, hardware and network issues
Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Esparza Elementary
Attn: CEI Lab
2510 S. Cesar Chavez
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:
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P.O. Box 7306
Waco, Texas 76714-7306

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Dr Kay Teer Crawford Elem
Location: Dr Kay Teer Crawford Elem

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Upgrades, Enhancements and Supplementary Materials

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Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
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E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website --- 24 hours a day, 7 days a week

Professional Training and Development

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On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Dr Kay Teer Crawford Elem
Attn: CEI Lab
1800 East Davis Road
Edinburg, TX 78542

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Alfonso R Ramirez  
Location: Alfonso R Ramirez Elementary

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78539

Shipping Address: Alfonso R Ramirez Elementary  
Attn: CEI Lab  
1700 West Alberta Road  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: RC (Fito) Flores/Mark Anthony Zapata  
Location: RC (Fito) Flores/Mark Anthony Zapata

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78541

Shipping Address: RC (Fito) Flores/Mark Anthony Zapata  
Attn: CEI Lab  
14000 North Rooth Road  
Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Macaria de la Garza Gorena Elem  
**Location:** Macaria de la Garza Gorena Elem

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$0.00 for first year (2011 – 2012)

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78539

**Shipping Address:** Macaria de la Garza Gorena Elem  
Attn: CEI Lab  
1701 South Raul Longoria Road  
Edinburg, TX 78542

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
 Purchase Order Number: \_\_\_\_\_

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Harwell Jr High School
Location: Harwell Jr High School

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

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Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

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On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
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Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Harwell Jr High School
Attn: CEI Lab
1100 E Ebony Ln
Edinburg, TX 78539

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Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement

## August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** B L Garza Middle  
**Location:** B L Garza Middle School

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

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- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** B L Garza Middle School  
 Attn: CEI Lab  
 1202 N MomMack Road  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

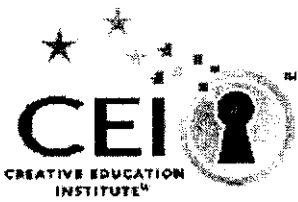
Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:**  
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**P.O. Box 7306**  
**Waco, Texas 76714-7306**

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Edinburg South Middle School  
Location: Edinburg South Middle School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Edinburg South Middle School  
Attn: CEI Lab  
601 W Freddy Gonzalez Dr  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

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# Professional Development and Support Agreement

## August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Memorial Jr High School  
**Location:** Memorial Jr High School

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** Memorial Jr High School  
 Attn: CEI Lab  
 3105 N Doolittle Rd  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:**  
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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Francisco Barrientes Middle
Location: Francisco Barrientes Middle

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*Fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

- Continuous Progress Monitoring Reports
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Toll-free Customer Service support for non-technical issues
On-demand virtual visits through CEI Direct
E-care: Virtual Tech Visit Capabilities
Unlimited E-mail and telephone communication with your Solutions Analyst
Internet support through the CEI website — 24 hours a day, 7 days a week

Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Francisco Barrientes Middle
Attn: CEI Lab
1100 E. Ebony
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name:
Signature:
Purchase Order Number:

Title:
Date:

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# Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Elias Longoria Sr Middle School  
**Location:** Elias Longoria Sr Middle School

**Product:** ELS  
**Status:** Initial License

**Annual Fee:** \$0.00 for first year (2011 – 2012)

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

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**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78539

**Shipping Address:** Elias Longoria Sr Middle School  
 Attn: CEI Lab  
 14101 North Rooth Road  
 Edinburg, TX 78541

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. **Unless otherwise requested, CEI will not invoice this agreement until August 2011.**

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
 Purchase Order Number: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:  
 Attn: Support Agreements  
 Creative Education Institute  
 P.O. Box 7306  
 Waco, Texas 76714-7306**

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Edinburg High School  
Location: Edinburg High School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Edinburg High School  
Attn: CEI Lab  
801 E Canton Ave  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

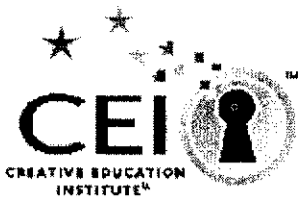
Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306

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# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Economedes High School  
Location: Economedes High School

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law; \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Economedes High School  
Attn: CEI Lab  
1414 North Alamo Road  
Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
Creative Education Institute  
P.O. Box 7306  
Waco, Texas 76714-7306

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→EXHIBIT \_\_\_\_\_



# Professional Development and Support Agreement

August 1, 2011, through July 31, 2012

**Contact on Record:** Mr. Ron Cavazos  
**Title:** Director of Federal Programs  
**District:** Edinburg Cons School District  
**Lab Name:** Edinburg North High School  
**Location:** Edinburg North High School

**Product:** ELS  
**Status:** Initial License  
**Annual Fee:** \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

**Upgrades, Enhancements and Supplementary Materials**

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

**Advanced Communications and Support**

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

**Professional Training and Development**

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

**Recognition Programs**

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

**Billing Address:** Mr. Ron Cavazos  
 Edinburg Cons School District  
 PO Box 990  
 Edinburg, TX 78540

**Shipping Address:** Edinburg North High School  
 Attn: CEI Lab  
 3101 N Closner  
 Edinburg, TX 78539

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Purchase Order Number: \_\_\_\_\_

Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

**Please fax to 888-475-2402, or mail to:**  
**Attn: Support Agreements**  
**Creative Education Institute**  
**P.O. Box 7306**  
**Waco, Texas 76714-7306**

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Professional Development and Support Agreement
August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos
Title: Director of Federal Programs
District: Edinburg Cons School District
Lab Name: Alternative Education Academy
Location: Alternative Education Academy

Product: ELS
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law. \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
Enhancements and updates to resource manuals throughout the year
Supplementary materials and software to improve reading or mathematics achievement

Advanced Communications and Support

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Toll-free Technical Support to address software, hardware and network issues
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Unlimited E-mail and telephone communication with your Solutions Analyst
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Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
On-site service visit by a CEI professional
Customized 60-minute in-service presentation for faculty
Interactive awareness session for parents/community members

Recognition Programs

- SHARE Magazine, which recognizes students, staff, schools and districts
Achievement certificates for all students who complete the program
Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos
Edinburg Cons School District
PO Box 990
Edinburg, TX 78540

Shipping Address: Alternative Education Academy
Attn: CEI Lab
1301 E Schunor
Edinburg, TX 78540

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. Unless otherwise requested, CEI will not invoice this agreement until August 2011.

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_
Signature: \_\_\_\_\_ Date: \_\_\_\_\_
Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:
Attn: Support Agreements
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→EXHIBIT \_\_\_\_\_



# Professional Development and Support Agreement August 1, 2011, through July 31, 2012

Contact on Record: Mr. Ron Cavazos  
Title: Director of Federal Programs  
District: Edinburg Cons School District  
Lab Name: Ramierez Juvenile Justice Center  
Location: Ramierez Juvenile Justice Center

Product: ELS  
Status: Initial License

Annual Fee: \$3,500

\*plus sales tax where required by state law, \*\*fee may reflect a multiple product or multiple lab discount and may not apply if the number of products or number of labs at a single site changes

This annual CEI support agreement provides for the materials, training and support detailed below. Receipt of your approved agreement and purchase order number by May 16, 2011, ensures shipment of materials prior to the new school year.

### Upgrades, Enhancements and Supplementary Materials

- Software upgrades as they apply to your current program and computer/network capacity
- Enhancements and updates to resource manuals throughout the year
- Supplementary materials and software to improve reading or mathematics achievement

### Advanced Communications and Support

- Continuous Progress Monitoring Reports
- Unlimited use of the Web-based Activity Center (WAC) from anywhere with Internet access
- Toll-free Technical Support to address software, hardware and network issues
- Toll-free Customer Service support for non-technical issues
- On-demand virtual visits through CEI Direct
- E-care: Virtual Tech Visit Capabilities
- Unlimited E-mail and telephone communication with your Solutions Analyst
- Internet support through the CEI website — 24 hours a day, 7 days a week

### Professional Training and Development

- Professional training for new or replacement lab personnel (1 person for every 5 stations)
- On-site service visit by a CEI professional
- Customized 60-minute in-service presentation for faculty
- Interactive awareness session for parents/community members

### Recognition Programs

- SHARE Magazine*, which recognizes students, staff, schools and districts
- Achievement certificates for all students who complete the program
- Annual awards and contests to honor both students and faculty

Billing Address: Mr. Ron Cavazos  
Edinburg Cons School District  
PO Box 990  
Edinburg, TX 78540

Shipping Address: Ramierez Juvenile Justice Center  
Attn: CEI Lab  
1001 N Doolittle Rd  
Edinburg, TX 78542

My signature below indicates that the lab information at the top of this form is correct and that I have made the necessary corrections to the above addresses. I understand and approve of the terms in this CEI support agreement, and I authorize the shipment of materials and agree to the invoicing requirements. ***Unless otherwise requested, CEI will not invoice this agreement until August 2011.***

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Please fax to 888-475-2402, or mail to:  
Attn: Support Agreements  
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→EXHIBIT \_\_\_\_\_

**APPROVAL OF THE PURCHASE OF THE ADOBE CREATIVE SUITE 5 FOR MASTER COLLECTION WINDOW DVD FOR EDINBURG HIGH SCHOOL, EDINBURG NORTH HIGH SCHOOL & ECONOMEDES HIGH SCHOOL**

**Superintendent's Recommendation:**

That the Board of Trustees approve the purchase of the Adobe Creative Suite 5 for Master Collection Window DVD for Edinburg High School, Edinburg North High School & Economedes High School.

**Rationale:**

Adobe Creative Suite 5 for Master Collection Window DVD purchased through the State of Texas Department of Information Resources meet all the bidding requirements. The State of Texas has awarded SHI Government Solutions a contract which is available to the Edinburg CISD. The program is for the use of the Digital & Interactive media, Animation and Business Information & Management courses for Dual Enrollment credit. DIR (Department of Information Resources) Quote.

**Connection to the District Plan:**

District Goal One: Academic Excellence-Objective 1: ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students will achieve and meet the Districts' Performance Objectives standards on the Math, Reading, Writing, Science and Social Studies sections of the Spring 2012 TAKS administration.

**Budgetary Information:**

Funding	Description	Expense	Appropriation	Encumbrance	Expenditure	Balance
244-11-6645-00-001-122-000	Technology Related Equipment	\$20,590	\$64,212	0	\$43,621.68	\$20,590.32
244-11-6645-00-002-122-000	Technology Related Equipment	\$20,591	\$64,212	0	\$43,621.66	\$20,591.34
244-11-6645-00-003-122-000	Technology Related Equipment	\$20,591	\$64,213	0	\$43,622.66	\$20,591.34

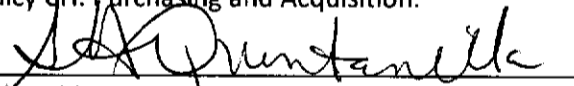
Grand Total: \$61,772.00

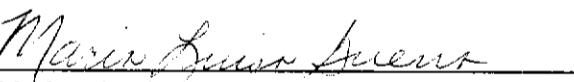
**Resource Personnel:**

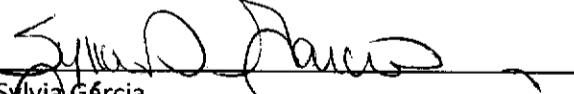
- Dr. René Gutiérrez, Superintendent of Schools
- Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations
- Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services
- Sylvia Garcia, Director of Finance
- Griselda H. Quintanilla, Director for Career and Technical Education

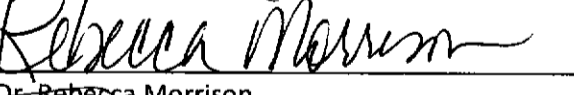
**Board Policy Reference and Compliance:**

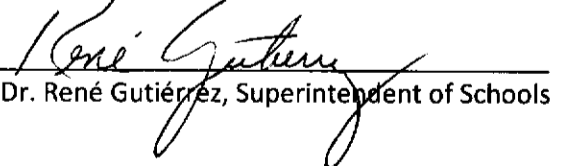
This item is in accordance with Board Policy QH: Purchasing and Acquisition.

Prepared by   
Griselda H. Quintanilla

Approved by   
Maria Luisa Guerra

Within Budgetary Allocation   
Sylvia Garcia

Finance Department Approval   
Dr. Rebecca Morrison

Recommended by   
Dr. René Gutiérrez, Superintendent of Schools

To register under the correct organization unit on SHI.com please visit the following link and create an account with the information

[www.publicsector.shidirect.com/k12/tx](http://www.publicsector.shidirect.com/k12/tx)

Token: 8493  
Access Key: L3U4JT7KEB



**Pricing Proposal**

Quotation #: 4580091  
Description: Adobe update  
Reference #: DIR-SDD-810  
Created On: Jun-06-2011  
Valid Until: Jun-30-2011

**EDINBURG CISD**

Santa Lopez-Seeds  
Phone: (956) 289-2422  
Fax: (956) 316-7757  
Email: s.seeds@ecisd.us

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 Adobe Creative Suite 5.5 Master Collection - License - 1 user - EDU - TLP - level 2 (2500+) - Win, Mac - Universal English Adobe - Part#: 65117060AE02A00	4	\$704.00	\$2,816.00
2 K-12 Site <250 Master Collection Adobe - Part#: 65116195AE02A00	4	\$14,739.00	\$58,956.00
Total:			\$61,772.00

**Additional Comments**

The Products offered under this proposal are subject to the SHI Return Policy posted at [www.shi.com/returnpolicy](http://www.shi.com/returnpolicy), unless there is an existing agreement between SHI and the Customer.

**APPROVAL OF IMPLEMENTATION OF A MANDATORY STANDARD DRESS CODE FOR MACARIA DE LA GARZA GORENA ELEMENTARY SCHOOL UNDER THE CONDITIONS OF BOARD POLICY FNCA (LOCAL) BEGINNING THE 2011 - 2012 SCHOOL YEAR**

**SUPERINTENDENTS' RECOMMENDATION:**

That the board of trustees approve the implementation of a mandatory standard dress code for Macaria De La Garza Gorena Elementary School under the conditions of board policy FNCA (local) beginning the 2011-2012 school year.

**RATIONALE:**

Macaria De La Garza Gorena Elementary staff and parents believe that the implementation of a mandatory standard dress code for Macaria De La Garza Gorena Elementary students will:

- Instill greater school pride.
- Encourage appropriate behaviors among students.
- Prepare students for the world of work.
- Eliminate symbolic distractions that are a result of certain types of apparel.

**CONNECTIONS TO THE DISTRICT PLAN:**

Goal 1: Academic Excellence: ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical thinking, application and problem solving.

Goal 6: Learning Environment: ECISD shall provide the art facilities and resources, and maintain safe drug-free environment.

**PAPERWORK IMPACT:**

No additional paperwork will be generated

**BUDGETARY INFORMATION:**

PTO donations for students with financial hardship

**RESOURCE PERSONNEL:**

Dr. René Gutiérrez, Superintendent of Schools

Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Santa T. Alvarado, JEHS Area Director

Belinda Sandoval Figarelli, Principal, Macaria De la Garza Gorena Elementary

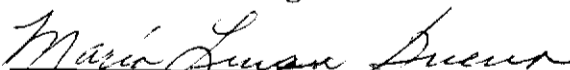
**BOARD POLICY REFERENCE AND COMPLIANCE:**

This item is in compliance and in accordance with Board Policy FNCA (Legal), FNCA (Local) and TEC 11.62.

**Prepared by:**

  
\_\_\_\_\_  
Belinda Sandoval Figarelli

**Approved by:**

  
\_\_\_\_\_  
Maria Luisa Guerra

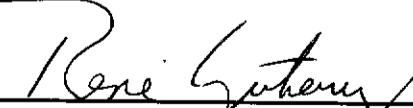
**Within Budgetary Allocation:**

  
\_\_\_\_\_  
Sylvia D. Garcia

**Finance Department Approval:**

  
\_\_\_\_\_  
Dr. Rebecca Morrison

**Recommended by:**

  
\_\_\_\_\_  
Dr. René Gutiérrez  
Superintendent of Schools

## Macaria De La Garza Gorena Elementary

Macaria De La Garza Gorena Elementary is promoting a standard dress code for the 2011-2012 school year.

### Macaria De La Garza Gorena Elementary wants to:

- Provide our students with a safer school climate, and
- Reduce negative peer pressure resulting from the clothes they wear, and
- Reduce the use of inappropriate attire by students Pre-K - 5.

### Standard Dress Code Proposal

Macaria De La Garza Gorena Elementary students can wear pants, shorts, or skirts in **navy blue** or **khaki** twill material. The pants, shorts, and skirts must fit the students and be of uniform style. Shirts will be **red, orange** or **navy** in color and polo style. The shirts should not have any brand decal on them. PTO will sell a school t-shirt that may be used as an acceptable uniform attire on Fridays.

Uniforms may be purchased at any local retail store.

### Plan of action:

May 2011	Parents were notified that uniforms for the students of Macaria De la Garza Gorena Elementary were being considered for the 2011-2012 school year
May 2011	Held Uniform Committee meeting: Created survey Established plan of action
May 2011	Conducted staff survey Conducted student survey Conducted parent survey
May 2011	Held Uniform Committee Meeting: Tabulation of Results 500 surveys were sent 272 surveys were returned 54% of the parents responded to the survey 97% of the parents were in favor of uniforms 3% of the parents were not in favor of uniforms
June 2011	Presentation to the ECISD Board of Trustees for approval
June 2011	Notification to parents to ensure compliance for mandatory dress code for the 2011-2012 school year.
August 2011	Mail registration information to all parents and reminder of standard dress code.

### GUIDELINES FOR STUDENTS WITH FINANCIAL HARDSHIPS

- A hardship will be determined by the home income survey provided by the parents or information provided in written request from the parents.
- Parents will be required to submit a request in writing for financial assistance. The information will be verified for accuracy and the parental involvement clerk will make a home visit for further verification.
- Determination of the financial amount of assistance will be made by a committee consisting of an administrator, a counselor and the parental involvement clerk to assist parents in purchasing affordable clothing for their child to attend school.

**APPROVAL OF THE CONTRACTED SERVICE AGREEMENT WITH REGION ONE EDUCATION SERVICE CENTER FOR EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT 2011 PRINCIPALS ACADEMY**

**SUPERINTENDENT'S RECOMMENDATION**

That the Board of Trustees approves the contracted service agreement with Region One Education Service Center for Edinburg Consolidated Independent School District 2011 Principals Academy.

**RATIONALE**

Region One Education Service Center will provide staff development for Edinburg C.I.S.D. administrators. The "Transition to STAAR: Leadership Training" supports a systemic approach to ensure grade-level proficiency and college readiness. The training dates are July 26-29, 2011.

The participants for this training are as follows: all Campus Principals, all Assistant Principals, all Curriculum Assistants, all Deans of Instruction, Edinburg Alternative Education Academy Administrative Team, Vision Academy Team and Central Office Administrators.

*Connections to the District Plan: Academic Excellence*—ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance.

**PAPERWORK IMPACT**

None

**BUDGETARY INFORMATION**

160 Participants @ \$ 50 a day x 4 days = \$32,000

Account	Appropriation	Encumbrance	Expenditure	Balance
255-13-6239-00-999-124000	35,000	-0-	-0-	35,000

**Grand Total \$32,000**

**RESOURCE PERSONNEL**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services  
 Sylvia Garcia, Director of Finance  
 Dr. Rebecca Morrison, Assistant Superintendent for Finance & Operations  
 Ronaldo Cavazos, Director of Federal Programs

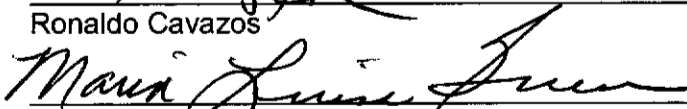
**BOARD POLICY REFERENCE AND COMPLIANCE**

This item is in compliance and in accordance with Board Policy GNB (Legal): Relations with Educational Entities: Regional Education Service Centers.

Prepared by:

  
 \_\_\_\_\_  
 Ronaldo Cavazos

Approved by:

  
 \_\_\_\_\_  
 Maria Luisa Guerra

Within Budgetary Allocations:

  
 \_\_\_\_\_  
 Sylvia Garcia

Finance Department Approval:

  
 \_\_\_\_\_  
 Dr. Rebecca Morrison

Recommended by:

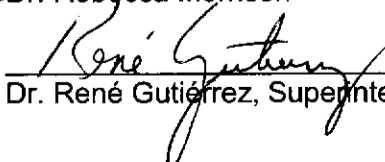
  
 \_\_\_\_\_  
 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_, PAGE(S) \_\_\_\_\_

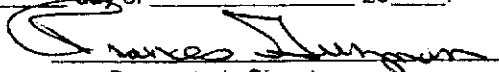
## CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Region I Education Service Center referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$32,000 for services and related expenses. \*

Approved and accepted by Contractor this 8th day of June 2011.

  
 Contractor's Signature (Mr. Dameron  
Supt of Trun)

Contractor's Name: Region One Education Service Center

Address: 1900 W. Schunior City: Edinburg State: TX. Zip Code: 78541

Social Security: 74-1588186 Contract Period From: 7/26/11 to 7/29/11

Scope of Work: Principals Academy-- The Transition to STAAR: Leadership Training"

Amount of Fee: \$32,000

Funding Account Number: 199-21-6291-00-885-199000

**Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.**

**FOR CONTRACTS OVER \$10,000**

**Termination of Contract:** Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

\*Contracted Services totaling over \$5000.00 require prior board approval.

**Non-discrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor

Yellow - Originator

Pink - Accounts Payable

Exhibit \_\_\_\_\_

## Professional Development Day(s) of Service



Total Number of Professional Development Days (4) \$50.00 per participant per day  
July 26-29, 2011

Total Day(s) of Training	4
Total Contract Amount	\$ 32,000.00

***"Ensuring Academic Rigor for All"***



1900 W. Schunior Edinburg, TX 78541 | (956) 984-6000 | [www.esc1.net](http://www.esc1.net)

Exhibit \_\_\_\_\_



**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Edinburg Consolidated Independent School District  
On-Site Staff Development Proposal**

With the advent of the State of Texas Assessments of Academic Readiness (STAAR) accountability system, 12 end-of-course assessments (SB 1031 in 2007) and grade 3-8 assessments (HB3 in 2009) will be implemented as part of this new assessment model in 2011-2012 that will have a greater emphasis on increased rigor and strong focus on college and career readiness. Preparing students for the next generation of assessments is a critical responsibility. In an effort to support local improvement efforts during this critical transition, professional development on key areas of the HB3 STAAR accountability system will be provided. This training has been developed by Region One ESC specialists to support a systemic approach to ensure grade-level proficiency and college and career readiness for all. Region One Education Service Center is pleased to design this Leadership Training to support ECISD leadership as we collectively embark on a journey for successful transition to STAAR and beyond.

***“Ensuring Academic Rigor for All”***



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**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Leadership Training Critical Elements**

**July 26, 2011**

- Comprehensive Framework to Ensure Academic Rigor for All
- Assessment Framework: Part I

**July 27, 2011**

- Assessment Framework: Part II
- Academic Framework: Part I

**July 28, 2011**

- Academic Framework: Part II
- Enhancing Teacher Capacity to Ensure Rigorous

**July 29, 2011**

- Systemic Framework
- Action Planning



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**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Edinburg Consolidated Independent School District  
On-Site Staff Development Schedule**

**July 26, 2011**

**AM Session**

**Comprehensive Framework to Ensure Academic Rigor for All**

- Assessment Framework
- Academic Framework
- Systemic Framework

**PM Session**

**Assessment Framework**

**Rigor in Assessment: Part I**

- Focus: Cognitive Complexity of Learning Standards
- Clarity: Blueprint of Performance Standards



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Exhibit \_\_\_\_\_



**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Edinburg Consolidated Independent School District  
On-Site Staff Development Schedule**

**July 27, 2011**

**AM Session**

**Assessment Framework**

**Rigor in Assessment: Part II**

- Depth: Content Complexity of Assessment Items
- Depth of Knowledge Levels

**PM Session**

**Academic Framework**

**Research-based Effective Instructional Strategies: Part I**

- A Quality Instructional Framework



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**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Edinburg Consolidated Independent School District  
On-Site Staff Development Schedule**

**July 28, 2011**

**AM Session**

**Academic Framework**

**Research-based Effective Instructional Strategies: Part II**

- A Quality Instructional Framework
  - Analysis of Exemplar Lesson for Evidence of Effective Instructional Strategies to Support Rigor

**PM Session**

**Academic Framework**

**Enhancing Teacher Capacity to Ensure Rigorous**

- Monitoring Tools and Components
- Differentiated Mentoring and Coaching
- Supporting A Rigorous Learning Environment



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Exhibit \_\_\_\_\_



**Transition to STAAR: Leadership Training  
Supporting a Systemic Approach to Ensure Grade-Level Proficiency  
and College Readiness**

**Edinburg Consolidated Independent School District  
On-Site Staff Development Schedule**

**July 29, 2011**

**AM Session**

**Systemic Framework**

- Ensuring Academic Rigor for All: Part I
  - HB 3 EOC Graduation and Grade Policy Requirements

**PM Session**

**Systemic Framework**

- Ensuring Academic Rigor for All: Part II
- Action Planning
  - ESC Support and Services
    - STAAR One
    - Project Share
    - CSCOPE
    - Eduphoria
- Action Planning
  - District Support and Services



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# APPROVAL OF RFP # 11-169 FOR CAVAZOS ELEMENTARY REROOFING PROJECT

## Superintendent's Recommendation

That the Board of Trustees approves RFP # 11-169 for Cavazos Elementary Reroofing Project as recommended by Administration.

## Rationale

The Administration received Competitive RFP #11-169 on Wednesday June 1, 2011 2:00 p.m. for the Cavazos Elementary Reroofing Project where they were opened and read aloud only two (2) bids were received.

The bids have been reviewed by Project Architect and District Administration and recommend accepting **Sechrist – Hall Company** bid for **\$133,290.00**. The bid tabulation is as follows:

<u>Contractor</u>	<u>Base Bid</u>
Port Enterprises	\$ 217,152.00
Sechrist – Hall Company	\$ 133,290.00

The Budget for the Cavazos Elementary Re-Roofting Project is **\$180,000.00**.

**The Facilities Committee has reviewed this item and recommended Board approval.**

## Budgetary Information

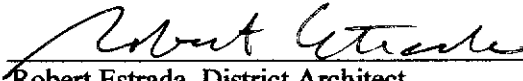
<u>Account Number</u>	<u>Appropriation</u>	<u>Encumbrance</u>	<u>Expenditure</u>	<u>Balance</u>
199-81-6629-00-123-199	\$135,000.00	\$0.00	\$0.00	\$135,000.00

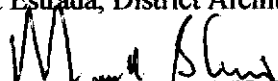
## Resource Personnel


Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Dr. Rebecca Morrison
Sylvia Garcia	Robert Estrada

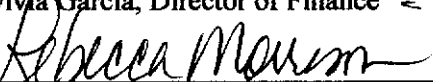
## Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
Robert Estrada, District Architect

Approved by:   
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations:   
Sylvia Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Superintendent for Finance

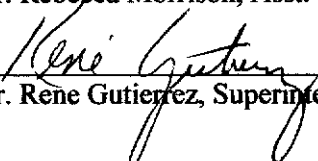
Recommended by:   
Dr. Rene Gutierrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Pages \_\_\_\_\_

June 2, 2011

Mr. Robert Estrada, AIA  
Edinburg Consolidated Independent School District  
101 N. 8<sup>th</sup> Street  
Edinburg, TX 78539

Re: Review of Competitive Sealed Proposal # 11-169  
Cavazos Elementary School Roofing Repairs – 2011 Project

Dear Mr. Estrada:

The District received two proposals that were opened at 2:00 pm on June 1<sup>st</sup> 2011 for the above referenced project (please refer to the attached Proposal Tabulation Sheet). Both Contractors submitted the required Proposal Form together with the Bid Bond and Contractor's Qualification Statement (AIA Document A305).

The lowest proposal was submitted by Seachrist-Hall, of Harlingen, Texas, with a total lump sum of \$133,290.<sup>00</sup>, of which \$20,000.<sup>00</sup> is included in the proposal as a contingency. This proposal is below the budget that ECISD allocated for this Project.

Seachrist-Hall was also the highest ranked proposer. Based on the results of the ranking of the proposals for the above referenced project by Heralio Perez (ECISD) and myself, Seachrist-Hall received a point total of 100 of a possible 100 points. Port Enterprises, of Corpus Christi, Texas, submitted a lump sum proposal of \$217,152.<sup>00</sup> and received a point total of 95.

Based on our evaluation of the proposals, the budget for the Project and our past experience in this kind of Project, Amtech Building Sciences, Inc., recommends that Edinburg Consolidated Independent School District enter into negotiations with Seachrist-Hall to contract for the work.

Sincerely,

Amtech Building Sciences, Inc.



Alejandro Folchi, Associate AIA

11002 Award\_Recom\_060211.pages

**DOCUMENT 00210 – CONTRACTOR EVALUATION CRITERIA**

**Project:** Cavazos Elementary School Roofing Repairs

**Bidder:** Port Enterprises, LTD.

Criteria		Relative Weight	Score (1-5)	Weighted Score
1.	The amount of the base bid or alternate selected by Owner	9	4	40
<b>Proposal Price (45 points max.)</b>				<b>40</b>
2.	Quality and availability of contractor's personnel	1	5	5
3.	Contractor year of Service.	1	5	5
<b>Quality of Goods and Services (10 points max.)</b>				<b>10</b>
4.	Proposed timeline for completion of project	1	5	5
5.	Compatibility of proposed product with Owner's facilities and similar products currently in use	1	5	5
6.	Contractor ability to handle warranties.	1	5	5
7.	Contractor ability to work with District Schedule.	1	5	5
<b>Fulfillment of ECISD Needs (20 points max.)</b>				<b>20</b>
8.	The reputation of the contractor for delivering products, including quality, timeliness, overall performance, compliance with laws & regulations, and cooperation with clients	2	5	10
9.	Sufficiency of contractor's financial resources, ability to complete the project, and prior history with other projects	2	5	10
10.	Contractor's past relationship with Owner or with other similar construction projects	1	5	5
<b>Contractor Experience and Ability (25 points max.)</b>				<b>25</b>
<b>Total of All Criteria (100 points maximum)</b>				<b>95</b>

END OF DOCUMENT

**Amtech Building Sciences, Inc.**  
AUSTIN • DALLAS • HOUSTON • MCALLEN

**Edinburg CISD**  
CAVAZOS ELEMENTARY SCHOOL ROOFING REPAIRS

00210 - 1

**EXHIBIT** \_\_\_\_\_

**DOCUMENT 00210 – CONTRACTOR EVALUATION CRITERIA**

**Project:** Cavazos Elementary School Roofing Repairs

**Bidder:** Sechrist-Hall Company

Criteria		Relative Weight	Score (1-5)	Weighted Score
1.	The amount of the base bid or alternate selected by Owner	9	5	45
<b>Proposal Price (45 points max.)</b>				<b>45</b>
2.	Quality and availability of contractor's personnel	1	5	5
3.	Contractor year of Service.	1	5	5
<b>Quality of Goods and Services (10 points max.)</b>				<b>10</b>
4.	Proposed timeline for completion of project	1	5	5
5.	Compatibility of proposed product with Owner's facilities and similar products currently in use	1	5	5
6.	Contractor ability to handle warranties.	1	5	5
7.	Contractor ability to work with District Schedule.	1	5	5
<b>Fulfillment of ECISD Needs (20 points max.)</b>				<b>20</b>
8.	The reputation of the contractor for delivering products, including quality, timeliness, overall performance, compliance with laws & regulations, and cooperation with clients	2	5	10
9.	Sufficiency of contractor's financial resources, ability to complete the project, and prior history with other projects	2	5	10
10.	Contractor's past relationship with Owner or with other similar construction projects	1	5	5
<b>Contractor Experience and Ability (25 points max.)</b>				<b>25</b>
<b>Total of All Criteria (100 points maximum)</b>				<b>100</b>

**END OF DOCUMENT**

**Amtech Building Sciences, Inc.**  
AUSTIN • DALLAS • HOUSTON • MCALLEN

**Edinburg CISD**  
CAVAZOS ELEMENTARY SCHOOL ROOFING REPAIRS

00210 - 1

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF AMENDMENT TO SAFE ROUTES TO SCHOOL  
INTERLOCAL AGREEMENT WITH THE CITY OF EDINBURG  
AND COUNTY OF HIDALGO**

**Superintendent's Recommendation**

That the Board of Trustees approves the Amendment to Safe Routes to School Interlocal Agreement with The City of Edinburg and County of Hidalgo as prepared by Administration.

**Rationale**

The County of Hidalgo requested to amend their agreement to define and include the Consultants Procurement Process.

The original agreement did not specify the Committee make up of three ECISD Members, one City of Edinburg Member and one County of Hidalgo Member. The City of McAllen did not want a member in the Committee. This agreement is for the Safe Routes to School (SRTS) Second Letting (Phase II) Engineering and Construction as shown on attached spreadsheet.

The schedules of Safe Routes to School (SRTS) Projects are as follows:

**July 1, 2011**

- First Letting (Phase I) – Campuses begin design.

**August 1, 2011**

- Second Letting (Phase II) – Begin design.

**August 2012**

- First Letting (Phase I) – Begin Construction.

**September 2012**

- Second Letting (Phase II) – Begin Construction.

The Facilities Committee has reviewed this item and recommended Board approval.

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
199-81-6629-00-999-199	\$ 1,846,500.00	\$0.00	\$0.00	\$ 1,846,500.00

**Resource Personnel**

Facilities Committee                      Dr. Rene Gutiérrez  
Mario Salinas                                Sylvia Garcia  
Robert Estrada

**Board Policy Reference**

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by: Robert Estrada  
Robert Estrada, District Architect

Approved by: Mario Salinas  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations: Sylvia Garcia  
Sylvia Garcia, Director of Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by: Dr. Rene Gutierrez  
Dr. Rene Gutierrez, Superintendent of Schools

**ECISD SAFE ROUTES TO SCHOOL INTERLOCAL AGREEMENT WITH  
THE CITY OF EDINBURG, CITY OF McALLEN, HIDALGO COUNTY**

<b>FIRST LETTING (PHASE I)</b>					
<b>NAME OF SCHOOL</b>	<b>ENGINEERING</b>	<b>ENVIRONMENTAL</b>	<b>CONSTRUCTION</b>	<b>CONSTRUCTION CONTINGENCIES</b>	<b>TOTAL</b>
<b>CITY OF EDINBURG</b>					
Eisenhower Elem. / Memorial MS	50,000	10,000	370,000	65,000	495,000
Villarreal / Monte Cristo Elem.	40,000	10,000	380,760	65,000	495,760
De Zavala Elementary	40,000	10,000	381,900	65,000	496,900
Truman Elementary	40,000	10,000	382,870	65,000	497,870
Guerra Elementary	40,000	10,000	382,600	65,000	497,600
B.L. Garza Middle School	40,000	10,000	380,900	65,000	495,900
Austin Elementary	50,000	10,000	372,650	65,000	497,650
Lincoln Elementary	50,000	10,000	369,875	65,000	494,875
<b>FIRST LETTING TOTAL:</b>	<b>350,000</b>	<b>80,000</b>	<b>3,021,555</b>	<b>520,000</b>	<b>3,971,555</b>
<b>SECOND LETTING (PHASE II)</b>					
<b>NAME OF SCHOOL</b>	<b>ENGINEERING</b>	<b>ENVIRONMENTAL</b>	<b>CONSTRUCTION</b>	<b>CONSTRUCTION CONTINGENCIES</b>	<b>TOTAL</b>
<b>CITY OF EDINBURG</b>					
L.B. Johnson Elementary	40,000	10,000	381,480	65,000	496,480
Jefferson Elementary	40,000	10,000	381,480	65,000	496,480
Jose De Escandon Elementary	40,000	10,000	381,490	65,000	496,490
Cano-Gonzalez Elementary	40,000	10,000	378,960	65,000	493,960
Trevino Elementary	40,000	10,000	380,760	65,000	495,760
Harwell Middle School	40,000	10,000	382,560	65,000	497,560
Robert E. Lee Elementary	40,000	10,000	382,960	65,000	497,960
Freddy Gonzalez Elementary	40,000	10,000	382,560	65,000	497,560
Canterbury Elementary	40,000	10,000	380,470	65,000	495,470
South Middle School	40,000	10,000	380,470	65,000	495,470
Travis Elementary	50,000	10,000	373,360	65,000	494,875
De La Vina Elementary	40,000	10,000	382,560	65,000	497,560
<b>SECOND LETTING TOTAL:</b>	<b>490,000</b>	<b>120,000</b>	<b>4,569,110</b>	<b>780,000</b>	<b>5,955,625</b>
<b>CITY OF McALLEN</b>					
Cavazos Elementary	30,000	10,000	286,870	65,000	376,870
<b>SECOND LETTING TOTAL:</b>	<b>30,000</b>	<b>10,000</b>	<b>286,870</b>	<b>65,000</b>	<b>376,870</b>
<b>HIDALGO COUNTY</b>					
Carmen Avila Elementary	40,000	10,000	382,200	65,000	497,200
San Carlos / J.F. Kennedy Elem.	40,000	10,000	381,070	65,000	496,070
Esparza / Betts Elementary	50,000	10,000	371,360	65,000	496,360
<b>SECOND LETTING TOTAL:</b>	<b>130,000</b>	<b>30,000</b>	<b>1,134,630</b>	<b>195,000</b>	<b>1,489,630</b>
<b>SECOND LETTING GRAND TOTAL:</b>	<b>650,000</b>	<b>160,000</b>	<b>5,990,610</b>	<b>1,040,000</b>	<b>7,822,125</b>

**EXHIBIT \_\_\_\_\_**

STATE OF TEXAS §

COUNTY OF HIDALGO §

**AMENDED AND RESTATED  
INTERLOCAL COOPERATION AGREEMENT BETWEEN THE COUNTY OF  
HIDALGO, THE CITY OF EDINBURG, TEXAS AND THE EDINBURG  
CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

This Agreement is made on this the day of \_\_\_\_\_, 2011, by and between HIDALGO COUNTY, TEXAS hereinafter referred to as "**County**," the EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT, hereinafter referred to as "**ECISD**," and the CITY OF EDINBURG, TEXAS hereinafter referred to as "**City**" pursuant to the provisions of the Texas Interlocal Cooperation Act, as follows:

**WITNESSETH:**

**WHEREAS**, Edinburg Consolidated Independent School District through the County of Hidalgo applied for a Safe Routes to School Grant from the Texas Department of Transportation (the "Grant");

**WHEREAS**, though Minute Order No. 112268 on May 27, 2010 County was granted \$1,134,430.00 through the Safe Routes to School Program (SRTS) Fund for the construction of improvements such as the construction of sidewalks, redesign of crosswalks and installation of bicycle racks in the vicinity of five (5) campuses located within the County belonging to ECISD (Carmen Avila Elementary School, San Carlos Elementary School, J.F. Kennedy Elementary School, Esparza Elementary School, and Betts Elementary School) (the "Project");

**WHEREAS**, County entered into three Advance Funding Agreements ("AFA") with the Texas Department of Transportation (the "State") for funds to construct the Project;

**WHEREAS**, County and ECISD originally entered into an Interlocal Agreement on February 1, 2011 (the "Original Agreement") to cooperate in constructing the Project and desire to amend and restate such agreement to amend and restate the terms of the Original Agreement and to add the City as a party;

**WHEREAS**, City desires to assist with the efforts of County and ECISD in the coordination of the Project;

**WHEREAS**, the County has determined that it will receive a benefit from the infrastructure improvements and has agreed to assist ECISD and the City;

**WHEREAS**, ECISD and City have determined that they will receive benefits from the infrastructure improvements and have agreed to assist County;

**EXHIBIT** \_\_\_\_\_

**WHEREAS**, ECISD, City, and County have agreed to cooperate in the improvements as further herein described; and

**WHEREAS**, ECISD, City, and County are authorized to enter into this Agreement pursuant to the Interlocal Cooperation Act, Texas Govt. Code 791.001 et seq., which authorizes local governments to contract with each other to perform governmental functions and services under the terms of the Act.

**NOW, THEREFORE**, ECISD and County hereby amend and restate the Original Agreement and ECISD, City and County, in consideration of the mutual covenants expressed hereinafter agree as follows:

1. The County serves as the lead agency for the Project and executed the AFA with the State. ECISD, City, and County will jointly coordinate the Request For Qualifications process and contract award for preliminary engineering and environmental assessment services. The County will provide any required submissions to the State as required by the AFA and the Grant.
2. The County, City and ECISD will participate in the RFQ process for the procurement of engineering services on the Project. All parties agree that such procurement shall be done in accordance with the procurement requirements of 23 C.F.R. § 172, if applicable, and Texas Government Code § 2254, *et seq.* as amended (the "Procurement Laws"). A committee shall be created to coordinate the RFQ and contract award. Such committee shall consist of three individuals selected by ECISD, one individual selected by the County and one individual selected by the City (the "Committee"). The Committee shall present their recommendation of the contract award to the respective governing bodies of County, City and ECISD for approval and the parties will not withhold approval of the contract award to the recommended engineering firm chosen by the Committee unless the selection of such engineering firm was not done in compliance with the Procurement Laws. The County shall have the right to reject such recommendation if approval of such contract award will cause the County to breach its obligations under the AFA.
3. The County in conjunction with the ECISD and the City will coordinate the construction of the Project through the Texas Department of Transportation who will provide all construction services. All parties agree that the terms of the AFA related to construction of the Project, specifically Section 11, "Construction Responsibilities" will govern the construction of the Project and the parties, if applicable, will obtain any approvals required by the State before commencement of any construction work. The County and ECISD may agree by future mutual written agreement to evenly split the cost of any increase in the construction costs of the Project. The County and ECISD shall not be required to agree to any increase in the construction costs of the Project. County and ECISD agree to follow any procedures required by the State under the AFAs before approving any increase in the construction cost of the Project.

**EXHIBIT** \_\_\_\_\_

4. Upon final completion of construction of the Project, the County agrees to repair and maintain only those improvements located within the jurisdiction of the County right-of-way. Such repair and maintenance shall be done in accordance with the same standards the County would normally use to repair and/or maintain any improvements of similar nature located within the County right-of-way.
5. All engineering costs and environmental assessment costs shall be paid for by the County and, to the extent applicable, will submit the invoices to the State for reimbursement.
6. The City will cause the engineer chosen for the Project to segregate the invoices for the Project. The parties agree that the Engineer is to provide County with a separate invoice for services rendered for the Project herein described by this agreement only. The City will provide to County any documents related to the Project to County as soon as possible, but no later than three (3) business days, upon written request by the County.
7. County will designate personnel to assist with the coordination of the Project.
8. Each party agrees to conform to its own applicable purchasing laws, regulations, policies, and procedures with respect to the portion of the work under this Agreement performed by each party, to the extent those such purchasing laws, regulations, policies, and procedures will not constitute a breach of any obligation under the AFA.
9. **Conflict of Applicable Law:** Nothing in this Agreement shall be construed so as to require the commission of any act contrary to law, and whenever there is any conflict between any provision of their Agreement and any present or future law, ordinance, or administrative, executive or judicial regulation, order or decree, or amendment thereof, contrary to which the parties have no legal right to contract, the latter shall prevail, but in such event the affected provision(s) of this Agreement shall be modified only to the extent necessary to bring them within the legal requirements and only during the time such conflict exists.
10. **No Waiver:** No waiver by any party hereto of any breach of any provision of the Agreement shall be deemed to be a waiver of any preceding or succeeding breach of the same or any other provision hereof.
11. **Entire Agreement:** This Agreement contains the entire contract between the parties hereto and each party acknowledges that neither has made (either directly or through any agent or representative) any representation or agreement in connection with this Agreement not specifically set forth herein. This Agreement may be modified or amended only by agreement in writing executed by Edinburg and County, and not otherwise.

**EXHIBIT** \_\_\_\_\_

TEXAS LAW TO APPLY. THIS AGREEMENT SHALL BE CONSTRUED UNDER AND IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS, AND ALL OBLIGATION OF THE PARTIES CREATED HEREUNDER ARE PERFORMABLE IN HIDALGO COUNTY, TEXAS. THE PARTIES HEREBY CONSENT TO PERSONAL JURISDICTION IN HIDALGO COUNTY, TEXAS.

12. **Notice.** Except as may be otherwise specifically provided in this Agreement, all notices, demands, requests or communication required or permitted hereunder shall be in writing and shall either be (i) personally delivered against a written receipt, or (ii) sent by registered or certified mail, return receipt requested, postage prepaid and addressed to the parties at the addresses set forth below, or at such other addresses as may have been theretofore specified by written notice delivered in accordance herewith:

If to ECISD:           Edinburg Consolidated Independent School District  
                                  Attention : Dr. Rene Gutierrez, Superintendent of Schools  
                                  411 N. 8th St.  
                                  Edinburg, Texas 78540

If to County:           County of Hidalgo  
                                  Attention: Ramon Garcia, Hidalgo County Judge  
                                  1615 S. Closner, Ste. J  
                                  Edinburg, Texas 78539-3523

If to City:              City of Edinburg, Texas  
                                  Attn: \_\_\_\_\_  
                                  415 W. University  
                                  Edinburg, Texas 78540

Each notice, demand, request or communication which shall be delivered or mailed in the manner described above shall be deemed sufficiently given for all purposes at such time as it is personally delivered to the addressee or, if mailed, at such time as it is deposited in the United States mail.

13. **Additional Documents.** The parties hereto covenant and agree that they will execute such other and further instruments and documents as are or may become necessary or convenient to effectuate and carry out the terms of this Agreement.

14. **Successors.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, executors, administrators, legal representatives, successors, and assigns where permitted by this Agreement.

15. **Assignment.** This Agreement shall not be assignable.

**EXHIBIT** \_\_\_\_\_

16. **Headings.** The headings and captions contained in this Agreement are solely for convenience reference and shall not be deemed to affect the meaning or interpretation of any provision of paragraph hereof.

17. **Gender and Number.** All pronouns used in this Agreement shall include the other gender, whether used in the masculine, feminine or neuter gender, and singular shall include the plural whenever and so often as may be appropriate.

18. **Authority to Execute.** The execution and performance of this Agreement by Edinburg and County have been duly authorized by all necessary laws, resolutions corporate action, and this Agreement constitutes the valid and enforceable obligations of Edinburg and County in accordance with its terms

19. **Governmental Purpose.** Each party hereto is entering into this agreement for the purpose of providing for governmental services or functions and will pay for such services out of current revenues available to the paying party as herein provided.

20. **Commitment of Current Revenues Only.** In the event that, during any term, hereof, the governing body of any party does not appropriate sufficient funds to meet the obligations of such party under this Agreement, then any party may terminate this Agreement upon ninety (90) days written notice to the other party. Each of the parties hereto agrees, however, to use its best efforts to secure funds necessary for the continued performance of this Agreement. The parties intend this provision to be a continuing right to terminate this Agreement at the expiration of each budget period of each party hereto pursuant to the provisions of Tex. Loc. Govt. Code Ann. §271.903.

WITNESS THE HANDS OF THE PARTIES effective as of the day and year first written above.

HIDALGO COUNTY, TEXAS

\_\_\_\_\_  
Ramon Garcia, Hidalgo County Judge

ATTEST:

\_\_\_\_\_  
Arturo Guajardo, Jr., County Clerk

EDINBURG CONSOLIDATED INDEPENDENT  
SCHOOL DISTRICT

\_\_\_\_\_  
David Torres, President, Board of Trustees

**EXHIBIT** \_\_\_\_\_

ATTEST:

By: \_\_\_\_\_  
Ciro Trevino, Secretary, Board of Trustees

CITY OF EDINBURG

\_\_\_\_\_  
Richard H. Garcia, Mayor

ATTEST:

By: \_\_\_\_\_  
Myra Garcia, City Secretary

**APPROVED AS TO FORM:**

By: \_\_\_\_\_  
Jacques Trevino  
ECISD General Counsel

ATLAS & HALL, L.L.P.

By: \_\_\_\_\_  
Stephen L. Crain

By: \_\_\_\_\_  
\_\_\_\_\_, City Attorney

Approved by Commissioners Court

On: \_\_\_\_\_

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF CHANGE ORDER #3 (DECREASE) FOR GROUP A  
- ELEMENTARY SCHOOL PROJECTS**

**Superintendent's Recommendation**

That the Board of Trustees approves the Change Order #3 (Decrease) for Group A Elementary School Projects as prepared by Administration.

**Rationale**

Broaddus & Associates and District Administration has reviewed the proposed change request submitted by Construction Manager-at-Risk (CMR) Joe Williamson Construction, Inc. for a reduction to the GMP to include the Owner Controlled Insurance Program (OCIP) and project cost savings. The original Guaranteed Maximum Price (GMP) of \$35,600,000 will be further reduced by an additional \$284,735.79. The revised GMP will be \$33,879,517.94.

Description	Amount
Original GMP	\$ 35,600,000.00
Change Order #01 – Project Savings	\$ (600, 000.00)
Change Order #02 – Project Savings / OCIP Contribution	\$ (835,746.27)
Change Order #03 – Project Savings / OCIP Contribution	\$ (284,735.79)
<b>Revised GMP</b>	<b>\$ 33,879,517.94</b>

The District Administration and Broaddus & Associates finds the proposed costs reduction to be fair and reasonable.

**The Facilities Committee has reviewed this item and recommended Board approval.**

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
623-81-6629-00-128-199	\$1,078,298.00	\$ 2,000.45	\$ 659,775.06	\$ 416,522.49
623-81-6629-00-129-199	\$1,034,037.00	\$ 0.00	\$ 616,812.41	\$ 417,224.59
623-81-6629-00-130-199	\$ 933,872.00	\$ 246,157.03	\$ 687,652.00	\$ 62.97
623-81-6629-00-131-199	\$2,763,012.00	\$ 942,109.40	\$1,722,901.99	\$ 98,000.61

**Resource Personnel**

Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Dr. Rebecca Morrison
Sylvia Garcia	Robert Estrada

**Board Policy Reference**

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by: Robert Estrada  
Robert Estrada, District Architect

Approved by: Mario Salinas  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations: Sylvia Garcia  
Sylvia Garcia, Director of Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by: Rene Gutierrez  
Dr. Rene Gutierrez, Superintendent of Schools

**Exhibit \_\_\_\_\_, Pages \_\_\_\_\_**

**BROADDUS  
& ASSOCIATES**  
INNOVATIVE PROJECT MANAGEMENT AND CONSULTING

06/01/2011

Dr. Rene Gutierrez, Ed.D.  
Superintendent of Schools  
Edinburg Consolidated Independent School District  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

Re: ECISD 2008 Bond Program  
Deductive Change Order # 03  
Group A Elementary Schools

Dear Mr. Gutierrez:

Broaddus & Associates has reviewed the proposed change request submitted by Construction Manager-at-Risk (CMR) Joe Williamson Construction, Inc. for a reduction to the GMP to include the Owner Controlled Insurance Program (OCIP) and project cost savings. The original Guaranteed Maximum Price (GMP) of \$35,600,000 will be further reduced by an additional \$285,000.00. The final GMP will be \$33,879,517.94.

Description	Amount
Original GMP	\$35,600,000.00
Change Order #01 – Project Savings	(600,000.00)
Change Order #02 – Project Savings / OCIP Contribution	(835,746.27)
Change Order #03 – Project Savings	(284,735.79)
<b>Revised GMP</b>	<b>\$33,879,517.94</b>

Based on our review, Broaddus & Associates finds the proposed costs reduction to be fair and reasonable and respectfully requests that the Facility Committee consider recommending approval of this change order to the Board of Trustees for a credit to the GMP.

Please contact me if you have any questions or if you require any additional information.

Sincerely,



Rolando L. Garcia, FAIA  
Senior Project Manager, LEED AP

FN: 110601 ECISD ES Change Order 03 Recom Let.docx

1100 E. Jasmine Ave. ◊ McAllen, Texas 78501 ◊ Phone: (956) 688-2307 ◊ Fax: (956) 688-2315

1301 S. Capital of Texas Highway, Suite A-302 ◊ Austin, Texas 78746 ◊ Phone: (512) 329-8822 ◊ Fax: (512) 329-8242

**EXHIBIT** \_\_\_\_\_

## Change Order (For CM/R, D/B and Performance Contracts)

Project Name: ECISD 2008 Bond Elementary Schools Change Order No.: 3  
 Project No.: 28025 Date: June 3, 2011  
 Location: ECISD Elementary Schools 28, 29, 30, and 31

This Change Order Impacts Phase all Services

To: Joe Williamson Construction Co., Inc., Contractor for the above project;  
 You are hereby authorized to make the following changes in the work under your contract:

C.P./F.O. No.	Description of Work	Cost	Time Extension
1	Deduct GC OCIP savings from GMP for elementaries 30 & 31	79,494.00	0
	Deduct subs OCIP savings from GMP for elementaries 30 & 31	68,163.00	0
	Deduct remaining Owner contingencies for elementaries 28 & 29	137,078.19	0

It is agreed that the \_\_\_\_\_ cost ~~xxxxx~~ credit of **Two Hundred Eighty-Four Thousand, Seven Hundred Thirty-Five Dollars and Nineteen Cents (\$284,735.19)** and N.A. Time extension provided

For in this Change Order, constitutes full compensation to the Contracting Firm (CM/R, D/B, Performance Contractor), whether direct, consequential or otherwise, in any wise incident to, or arising out of, or resulting directly from the work performed or modified by the Contracting Firm under this Change Order. The Contract completion date, including this time extension if any, is unchanged

For the above changes the sum of; **\$284,735.19**  
 will be: \_\_\_\_\_ added to, xxxx deducted from, the contract price.

Original Part <u>I</u> <u>&amp;II</u> Services Amt. OR Contingency Allowance	( \$ <u>35,600,000.00</u> )	<b>Accepted:</b>
Previous Additions	( \$ <u>0</u> )	
Previous Deductions	( \$ <u>1,435,746.27</u> )	By: _____
Net Bal. Part <u>II</u> Services Amount OR Contingency Allowance	( \$ <u>34,164,253.73</u> )	Joe Williamson Construction Co., Inc.
This <b>ADDITION</b>	( \$ _____ )	
This <b>DEDUCTION</b>	( \$ <u>284,735.19</u> )	By: _____
Adjusted Part <u>II</u> Services Amount OR Contingency Allowance Balance	( \$ <u>33,879,518.54</u> )	Broaddus & Associates
<b>Summary of Other Services Total:</b>		Rike Ogden Figueroa Allex Architects, Inc.
Part _____ Services Amount	( \$ _____ )	By: _____
Part _____ Services Amount	( \$ _____ )	E.C.I.S.D.
<b>Total Adjusted Contract</b>	( \$ <u>33,879,518.54</u> )	

**BROADDUS  
& ASSOCIATES**

**EXHIBIT \_\_\_\_\_**

## APPROVAL OF CHANGE ORDER #3 (DECREASE) FOR GROUP B – MIDDLE SCHOOLS PROJECTS

### Superintendent's Recommendation

That the Board of Trustees approves the Change Order #3 (Decrease) for Group B – Middle School Projects as recommended by Administration.

### Rationale

Broaddus & Associates and District Administration has reviewed the proposed change request submitted by Construction Manager-at-Risk (CMR) D. Wilson Construction, Inc. for a reduction to the GMP to include the Owner Controlled Insurance Program (OCIP) and project cost savings. The original Guaranteed Maximum Price (GMP) of \$39,114,749 will be reduced by an additional \$650,000. The revised GMP will be \$36,994,323.

Description	Amount
Original GMP	\$ 39,114,749.00
Change Order #01 – Project Savings	\$ (346,098.00)
Change Order #02 – Project Savings / OCIP Contribution	\$ (1,124,328.00)
Change Order #03 – Project Savings	\$ (650,000.00)
<b>Revised GMP</b>	<b>\$ 36,994,323.00</b>

The District Administration and Broaddus & Associates finds the proposed costs reduction to be fair and reasonable.

The Facilities Committee has reviewed this item and recommended Board approval.

### Budgetary Information

Account Number	Appropriation	Encumbrance	Expenditure	Balance
623-81-6629-00-047-199	\$8,692,306.00	\$2,200,941.00	\$5,362,718.00	\$1,128,647.00
623-81-6629-00-048-199	\$9,856,453.00	\$2,423,831.00	\$6,296,386.38	\$1,136,235.62

### Resource Personnel

Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Rebecca Morrison
Sylvia Garcia	Robert Estrada

### Board Policy Reference

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by:

  
Robert Estrada, District Architect

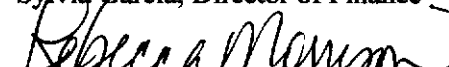
Approved by:

  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary  
Allocations:

  
Sylvia Garcia, Director of Finance

Approved by:

  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by:

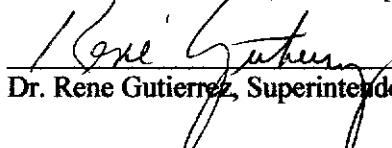
  
Dr. Rene Gutierrez, Superintendent of Schools

Exhibit \_\_\_\_\_, Pages \_\_\_\_\_

**BROADDUS  
& ASSOCIATES**  
INNOVATIVE PROJECT MANAGEMENT AND CONSULTING

6/01/2011

Dr. Rene Gutierrez, Ed.D.  
Superintendent of Schools  
Edinburg Consolidated Independent School District  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

Re: ECISD 2008 Bond Program  
Deductive Change Order #03  
Group B Middle Schools


Dear Superintendent Gutierrez:

Broaddus & Associates has reviewed the proposed change request submitted by Construction Manager-at-Risk (CMR) D. Wilson Construction, Inc. for a reduction to the GMP to include the Owner Controlled Insurance Program (OCIP) and project cost savings. The original Guaranteed Maximum Price (GMP) of \$39,114,749 will be further reduced by an additional \$650,000. The revised GMP will be \$36,994,323.

Description	Amount
Original GMP	\$39,114,749
Change Order #01 – Project Savings	(346,098)
Change Order #02 – Project Savings / OCIP Contribution	(1,124,328)
Change Order #03 – Project Savings	(650,000)
<b>Revised GMP</b>	<b>\$36,994,323</b>

Based on our review, Broaddus & Associates finds the proposed costs reduction to be fair and reasonable and respectfully requests that the Facility Committee consider recommending approval of this change order to the Board of Trustees for a credit to the GMP.

Sincerely,

  
Rolando L. Garcia, FAIA  
Senior Project Manager, LEED AP

FN: 110601 ECISD MS deductive CO #3 Recom Let.docx

1100 E. Jasmine Ave.    ♦    McAllen, Texas 78501    ♦    Phone: (956) 688-2307    ♦    Fax: (956) 688-2315  
1301 S. Capital of Texas Highway, Suite A-302    ♦    Austin, Texas 78746    ♦    Phone: (512) 329-8822    ♦    Fax: (512) 329-8242

**EXHIBIT** \_\_\_\_\_

## Change Order (For CM/R, D/B and Performance Contracts)

Project Name: ECISD 2008 Bond Middle Schools Change Order No.: 3  
 Project No.: N.A. Date: June 3, 2011  
 Location: ECISD Middle School #5 and #6  
 This Change Order Impacts Phase I&II Services

To: D. Wilson Construction Co., Inc., Contractor for the above project;  
 You are hereby authorized to make the following changes in the work under your contract:

C.P./F.O. No.	Description of Work	Cost	Time Extension
3	Deduct buy-out savings from cost of work	650,000.00	0
	Total deduct	650,000.00	

It is agreed that the \_\_\_\_\_ cost ~~xxxxx~~ credit of Six Hundred Fifty Thousand Dollars and Zero Cents (\$650,000.00) and N.A. Time extension provided  
 For in this Change Order, constitutes full compensation to the Contracting Firm (CM/R, D/B, Performance Contractor), whether direct, consequential or otherwise, in any wise incident to, or arising out of, or resulting directly from the work performed or modified by the Contracting Firm under this Change Order. The Contract completion date, including this time extension if any, is unchanged

For the above changes the sum of; \$650,000.00  
 will be: \_\_\_\_\_ added to, xxxx deducted from, the contract price.

Original Part <u>I&amp;II</u> Services Amt. OR Contingency Allowance	( \$ <u>39,114,749.00</u> )	<b>Accepted:</b>
Previous Additions	( \$ <u>0</u> )	
Previous Deductions	( \$ <u>1,470,426.00</u> )	By: _____
Net Bal. Part <u>I&amp;II</u> Services Amount OR Contingency Allowance	( \$ <u>37,644,323.00</u> )	D. Wilson Construction Co., Inc.
This <b>ADDITION</b>	( \$ _____ )	
This <b>DEDUCTION</b>	( \$ <u>650,000.00</u> )	By: _____
Adjusted Part <u>I&amp;II</u> Services Amount OR Contingency Allowance Balance	( \$ <u>36,994,323.00</u> )	Broaddus & Associates
<b>Summary of Other Services Total:</b>		By: _____ PBK Architects, Inc.
Part _____ Services Amount	( \$ _____ )	By: _____
Part _____ Services Amount	( \$ _____ )	E.C.I.S.D.
<b>Total Adjusted Contract</b>	( \$ <u>36,994,323.00</u> )	

**BROADDUS & ASSOCIATES**

**EXHIBIT \_\_\_\_\_**

**APPROVAL TO ADJUSTMENT TO CONSTRUCTION PHASE FEE FOR GROUP E - ROBERT VELA HIGH SCHOOL**

**Superintendent's Recommendation**

That the Board of Trustees approves to the Adjustment to Construction Phase Fee for Group E – Robert Vela High School as prepared by Broaddus & Associates.

**Rationale**

Attached is the list of items that were presented to the Facilities Committee for their consideration for modifying the project. These items would increase the scope of work as well as the total Construction Cost Limitation (CCL) for the project. The revised CCL would increase by \$1,739,000 from the previously established \$5,453,339 to a new construction total of \$7,192,339.

Attached is a proposal for an Adjustment to the Construction Manager's construction phase fee. Per the attachment, the most recent project construction budget of \$5,453,339 is increased to \$7,192,339. The corresponding construction phase fee will increase by \$74,777, from \$234,493 to **\$309,270**. Broaddus & Associates and District Administration believe that this adjustment to the Construction Manager at Risk's construction phase fee is fair and reasonable.

Broaddus & Associates respectfully request the ECISD Board of Trustees consider approval of the proposed increase in the Scope of work as well as the increase to the Construction Manager at Risk's (CMR) fee based on the revised cost projections.

**The Facilities Committee recommended that this item be taken to the Full Board for approval.**

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
623-81-6629-00-006-199	\$ 863,775.00	\$ 10,000.00	\$ 13,982.98	\$ 867,757.98

- Additional funds will be from 2008 Bond savings and Child Nutrition indirect cost reimbursements.

**Resource Personnel**

Facilities Committee	Dr. Rene Gutiérrez
Mario Salinas	Dr. Rebecca Morrison
Sylvia Garcia	Robert Estrada

**Board Policy Reference**

This is in accordance with Board Policy BAA (Legal) Board Powers and Duties.

Prepared by: Robert Estrada  
Robert Estrada, District Architect

Approved by: Mario Salinas  
Mario Salinas, Asst. Superintendent for District Administration

Within Budgetary Allocations: Sylvia Garcia  
Sylvia Garcia, Director of Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Superintendent for Finance

Recommended by: Dr. Rene Gutierrez  
Dr. Rene Gutierrez, Superintendent of Schools

**Exhibit \_\_\_\_\_, Pages \_\_\_\_\_**

**ADJUSTMENT TO CONSTRUCTION PHASE FEE**

**Date:** June 14, 2011  
**Project Name:** Robert Vela High School  
**Campus:** Robert Vela High School  
**Project No.:** NA

**Date of Agreement:** April 14, 2009

**To:** Edinburg Consolidated ISD  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

**Attn:** Dr. Rene Gutierrez, Ed.D.

In accordance with the provisions of the Agreement, the Owner hereby amends the Basis of Compensation as described in Article 24.

The original basis for compensation shall be amended for the following reasons:

*Increase in the scope of work for the project. The Pre-Construction Fee will not be changed and the construction duration will be mutually agreed upon as part of the GMP submission.*

The Construction Phase Fee shall be amended as follows:

<b>ORIGINAL CCL:</b>	<u>\$ 855,000.00</u>
<b>ORIGINAL FEE PERCENTAGE:</b>	<u>6.5 %</u>
<b>ORIGINAL CONSTRUCTION PHASE FEE:</b>	<u>\$ 55,575.00</u>

(as described in Art. 24.3)

<b>ADJUSTED CCL:</b>	<u>\$ 7,192,339.00</u>
<b>REVISED FEE PERCENTAGE:</b>	<u>4.3 %</u>
<b>ADJUSTED CONSTRUCTION PHASE FEE:</b>	<u>\$ 309,270.00</u>

**APPROVED BY:**

**OWNER:**

Edinburg Consolidated ISD

**By:**

**Name:** Dr. Rene Gutierrez, Ed.D.

**Title:** Superintendent of Schools

**Date:** \_\_\_\_\_

**CONSTRUCTION MANAGER:**

Enriquez Enterprises, Inc.

**By:**

**Name:** Gilbert Enriquez

**Title:** Owner

**Date:** \_\_\_\_\_

**EXHIBIT** \_\_\_\_\_

# Robert Vela Campus Renovations

## List of Alternates

Description	Amount
\$5,453,339	Current Renovation Budget (CCL)
70,000	Item # 1 - Kitchen Remodeling (30,000 in Base)
295,000	Item # 2 - Fine Arts Area
210,000	Item # 3 - Security Lock/Lobby/Toilet Room
100,000	Item # 4 - Renovate Existing Public Toilet Rooms
115,000	Item # 5 - Provide Wainscot at all Corridors
280,000	Item # 6 - Painting (500,000 SF)
669,000	Item # 7 - Terrazzo Flooring at High Traffic Areas
<b>\$1,739,000</b>	<b>Total Probable Cost</b>
<b>\$7,192,339</b>	<b>Total Probable Cost with Additional Items Included</b>

**EXHIBIT**

**BROADDUS  
& ASSOCIATES**  
Executive Project Management and Construction

06/09/2011

Dr. Rene Gutierrez, Ed.D.  
Superintendent of Schools  
Edinburg Consolidated Independent School District  
411 N. 8<sup>th</sup> St.  
Edinburg, TX 78541

Re: ECISD 2008 Bond Program  
Robert Vela High School (Harwell) Campus Renovations  
Revisions to Project Budget and CMR's Agreement

Dear Mr. Gutierrez:

Attached is the list of items that were presented to the Facilities Committee for their consideration for modifying the project referred to above. The list includes items that would be added to the project scope with the Board's approval. These items would increase the scope of work as well as the total Construction Cost Limitation (CCL) for the project. The revised CCL would increase by \$1,739,000 from the previously established \$5,453,339 to a new total of \$7,192,339.

Attached is a proposal for an adjustment to the Construction Manager's construction phase fee. Per the attachment, the most recent project construction budget of \$5,453,339 is increased to \$7,192,339. The corresponding construction phase fee will increase by \$74,777, from \$234,493 to \$309,270. Broaddus & Associates believes that this adjustment to the Construction Manager at Risk's construction phase fee is fair and reasonable.

Broaddus & Associates respectfully request the ECISD Board of Trustees consider approval of the proposed increase in the Scope of work as well as the increase to the Construction Manager at Risk's (CMR) fee based on the revised cost projections.

Please contact me if you have any questions or if you require any additional information.

Sincerely,



Rolando L. Garcia, FAIA  
Senior Project Manager, LEED AP  
FN: 110609 ECISD RVHS Renovs Board Recom Let Enriquez.docx

1100 E. Jasmine Ave. • McAllen, Texas 78501 • Phone: (956) 688-2307 • Fax: (956) 688-2315

1301 S. Capital of Texas Highway, Suite A-302 • Austin, Texas 78746 • Phone: (512) 329-8822 • Fax: (512) 329-8242

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF THE PURCHASE OF THE SURESCORE COLLEGE READINESS PROGRAM VISION COLLEGE AND CAREER AWARENESS AND MATH APPLICATIONS AND RESOURCES FOR SUCCESS FOR EDINBURG HIGH SCHOOL, EDINBURG NORTH HIGH SCHOOL AND ECONOMEDES HIGH SCHOOL**

**Superintendent's Recommendation:**

That the Board of Trustees approve the purchase of the SureScore College Readiness Program Vision College and Career Awareness and Math Applications and Resources for Success for Edinburg High School, Edinburg North High School and Economedes High School

**Rationale:**

SureScore will provide resource materials, and ACT/SAT Test preparation training. The enhanced program will prepare students with the best practices that increase career and college awareness in reinforcing foundational math skills, improving the understanding of math concepts and illustrating the connection between math and real-world situation through in-depth career exploration and college planning. In addition, students will be able to acquire the confidence, higher order thinking skills, and strategies required for a successful achievement of college admissions tests.

This is a sole source item.

**Connection to the District Plan:**

District Goal One: Academic Excellence-Objective 1: ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students will achieve and meet the Districts' Performance Objectives standards on the Math, Reading, Writing, Science and Social Studies sections of the Spring 2012 TAKS administration.

**Budgetary Information:**

Funding	Description	Expense	Appropriation	Encumbrance	Expenditure	Balance
244-11-6399-00-001-122-000	General Supplies(Binders)	\$1,003.00	\$22,861.00	\$5,520.00	\$16,336.00	\$2.00
244-11-6399-00-002-122-000	General Supplies (Binders)	\$5,291.00	\$22,861.00	\$573.00	\$16,995.00	\$2.00
244-11-6399-00-003-122-000	General Supplies (Binders)	\$7,045.00	\$22,862.00	\$74.00	\$15,742.00	\$1.00
162-11-6399-00-001-122-000	General Supplies (Binders)	\$16,887.00	\$100,903.00	\$8,468.00	\$65,520.00	\$10,028.00
162-11-6399-00-002-122-000	General Supplies(Binders)	\$16,887.00	\$103,016.00	\$6,964.00	\$65,447.00	\$13,718.00
162-11-6399-00-003-122-000	General Supplies(Binders)	\$16,687.00	\$101,017.00	\$6,125.00	\$65,417.00	\$8,142.00
162-13-6411-00-001-122-000	Teacher Training	\$3,709.00	\$17,262.00	0	\$2,222.00	\$11,331.00
162-13-6411-00-002-122-000	Teacher Training	\$3,708.00	\$17,951.00	0	\$2,896.00	\$11,347.00
162-13-6411-00-003-122-000	Teacher Training	\$3,708.00	\$17,735.00	0	\$2,710.00	\$11,317.00

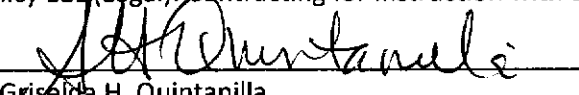
Grand Total: \$75,125.00

**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
 Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations  
 Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services  
 Sylvia Garcia, Director of Finance  
 Griselda H. Quintanilla, Director for Career and Technical Education

**Board Policy Reference and Compliance:**

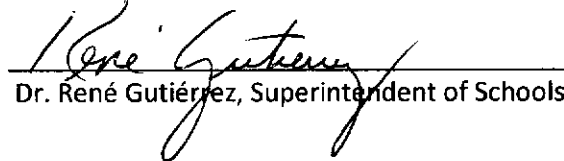
This item is in accordance with Board Policy EEL (Legal): Contracting for Instruction with outside agencies.

Prepared by   
 Griselda H. Quintanilla

Approved by   
 Maria Luisa Guerra

Within Budgetary Allocation   
 Sylvia Garcia

Finance Department Approval   
 Dr. Rebecca Morrison

Recommended by   
 Dr. René Gutiérrez, Superintendent of Schools



# SOLE SOURCE MEMORANDUM


DATE: JUNE 8, 2011  
TO: Assistant Superintendent for Finance & Operations  
FROM: GRISELDA QUINTANILLA, CTE CAMPUS: 820  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR SURESCORE - COLLEGE READINESS  
(Name of Vendor)

PURCHASE AMOUNT: \$ 75,125.00 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
PROVIDE RESOURCE MATERIALS AND ACT/SAT TEST PREPARATION TRAINING  
\_\_\_\_\_  
\_\_\_\_\_

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- \_\_\_\_\_ - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

 6/8/11  
Signature Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

Exhibit \_\_\_\_\_



HIGHER EXPECTATIONS. HIGHER EDUCATION.

College Readiness Proposal  
Edinburg CISD  
High Schools  
2011-2012

May 19, 2011

Prepared for:  
Griselda Quintanilla  
C.T.E. Director  
Edinburg CISD  
411 North 8<sup>th</sup> Avenue  
Edinburg, TX 78541  
P (956) 289-2300

SureScore Sales Contact:  
Roy Nieto  
P (888) 545-8378 ext. 107  
F (888) 470-8015  
rsnieto@surescore.com

Exhibit \_\_\_\_\_



HIGHER EXPECTATIONS. HIGHER EDUCATION.

I. Proposal Summary

College Readiness Proposal for Edinburg CISD impacting the 2011-2012 academic year

Recommendation at three high school campuses:

- High Schools: Edinburg, Edinburg North, and J. Economedes
- Campus-led Instruction
  - o Core Enrichment
    - MARS for 500 freshman and sophomores
    - One regional professional development session to train Edinburg North and J. Economedes High School teachers implementing MARS
  - o Test Preparation
    - ACT or SAT Preparation for 500 juniors
    - One regional professional development for six teachers implementing ACT Preparation
    - One regional professional development session for six teachers implementing SAT Preparation

II. Proposal Cost Detail

College Readiness Initiative Edinburg CISD	Number of Students	Average Cost Per Student	Total Cost
MARS	500	\$25.00	\$12,500.00
Professional Development MARS	1 session	\$1,500/session	\$1,500.00
ACT or SAT Preparation	500	\$100.00	\$50,000.00
Professional Development ACT	1 session	\$2,500/session	\$2,500.00
Professional Development SAT	1 session	\$2,500/session	\$2,500.00
Program Management Fee	3 campuses	\$3,500/campus	\$10,500.00
<b>Total Program Cost</b>			<b>\$79,500.00</b>
Test Preparation Volume Discount			(\$4,375.00)
<b>Net Program Cost</b>			<b>\$75,125.00</b>

SureScore • P.O. Box 151412 • Austin, TX 78715 • (888) 545-8378 • [information@surescore.com](mailto:information@surescore.com)  
SURESCORE.COM



### III. Description of Proposed Programs

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#### MARS (Math Applications and Resources for Success)

- Full-year program that provides strategies to reinforce foundational math skills, improves understanding of math concepts, and illustrates the connection between math and real-world situations
  - \$25.00 per student
- MARS consumable for participating students
- Pre and post assessments with individual student reports, class summary reports, and item analyses
- Half-day professional development session for sixteen teachers
  - \$1,500 per session
  - Additional teachers may attend at \$150.00 per teacher
- Teacher manual with lessons, activities, and assessments

#### ACT or SAT Preparation

- Test preparation program that prepares students for all facets of the ACT or SAT
  - \$100.00 per student for the first 125 students per campus
  - \$65.00 per student for the remaining students
- ACT or SAT consumable for participating students
- Released ACT or SAT Diagnostic Test for student participants
- Individual student reports and class summary reports for each diagnostic (up to two tests provided per student)
- Two-day professional development session for six teachers implementing SAT
  - \$2,500 per session
  - Additional teachers may attend at \$250.00 per teacher
- Two-day professional development session for six teachers implementing ACT
  - \$2,500 per session
  - Additional teachers may attend at \$250.00 per teacher
- Teacher manual containing activity-based lessons and hundreds of practice problems
- *The Real ACT Prep Guide* or *The Official SAT Study Guide* for participating teachers

#### Program Management Fee

- Ongoing program support
- District and campus visits
- Program analysis, evaluation, and reporting
- Curriculum alignment and updates
- \$3,500 per campus

SURE SCORE, INC. 15117 A HWY 20745 FORT WORTH, TX 76116



HIGHER EXPECTATIONS. HIGHER EDUCATION.

IV. Terms and Agreement

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**Licensing Period:**

All programs are licensed through May 31, 2012.

**Payment Terms:**

Payment is due upon implementation of professional development or shipment of materials.

**Pricing:**

Above prices are good for 30 days from date of proposal.

Purchase Order Number: \_\_\_\_\_

**Signatures:**

For Edinburg CISD: \_\_\_\_\_

For SureScore: \_\_\_\_\_

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SURESCORE.COM

Exhibit \_\_\_\_\_