



**Edinburg Consolidated Independent School  
District**

**Regular**

**Tuesday, April 26, 2011 6:00 PM**

# Agenda of Regular Meeting

## The Board of Trustees

### Edinburg Consolidated Independent School District

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A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held April 26, 2011, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM  
Presenter: President David Torres  
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE  
Presenter: Mr. Juan "Sonny" Palcios Jr
3. CERTIFICATION OF PUBLIC NOTICE  
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on April 21, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.  
Presenter: President Torres
4. AWARDS & RECOGNITION  
Presenter: Superintendent Rene Gutierrez
  - A. Presentation to ING Rolando J. Guerra & Associates for His Contribution to the *2nd Annual Superintendent's Scholarship Golf Classic*
  - B. Norma A. Cardenas, South Middle School Orchestra Director, Retires After 37 Years of Service
  - C. Alberto Trejo of Edinburg High School Recipient of Minnie Piper Scholarship
  - D. Edinburg High School Students Selected as University of Texas Pan American Scholars

- E. Edinburg North High School (ENHS) Business Professionals of America Compete at the National Level
  - F. ENHS Color Guard Advances to National Competition
  - G. ENHS Golden Spurs Advance to National Competition
  - H. Economedes Entrepreneurship Team Advances to SkillsUSA Championship Competition
  - I. Orchestras from Edinburg and Edinburg North High Schools Earn UIL Sweepstakes Award
  - J. Orchestras from Barrientes, Harwell, and South Middle Schools Earn UIL Sweepstakes Award
5. SUPERINTENDENT'S REPORT  
Presenter: Superintendent Gutierrez
- A. Summary of the *2nd Annual Superintendent's Scholarship Golf Classic* Fundraiser
  - B. Update on E-Rate Program
  - C. Enrollment as of April 21, 2011
  - D. Teacher Vacancies
6. PUBLIC COMMENTS  
Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.  
Presenter: Superintendent Gutierrez
7. CONSENT AGENDA  
The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.  
Presenter: President Torres
- A. (104B- 1) Minutes for Special Called Board Meeting on April 6, 2011 and Regular Board Meeting on April 12, 2011 6
  - B. (104B- 2) BID 10-119 Armature Works and Repairs, First and Final Contract Renewal COST \$40,000.00 SOURCE Local Funds 13
  - C. (104B- 3) BID 11-85 Hardware Supplies COST \$90,000.00 SOURCE All Funds 17
  - D. (104B- 4) BID 11-86 Decals, Signs and Related Items COST \$28,000.00 SOURCE Local Funds 21
  - E. (104B- 5) BID 11-108 Plumbing Supplies COST \$150,000.00 SOURCE All Funds 25
  - F. (104B- 6) BID 11-119 Security Alarm Repair Only COST \$20,000.00 30

SOURCE Local Funds

- G. (104B- 7) RFP 11-123 Drug, Alcohol, and Random Drug Testing Re-Bid 35  
COST \$20,000.00 SOURCE Local Funds

8. ACTION AGENDA

Presenter: President Torres

- A. (104B- 8) Summer Work Schedule and 226 Day Calendar 39
- B. (104B- 9) Resolution to *Make Education a Priority* 42
- C. (104B-10) Resolution 2011-04 Extending Bank Depository Contract for Funds 44  
of Edinburg Consolidated Independent School District
- D. (104B-11) Participation in the Texas Department of Agriculture Seamless 47  
Summer Food Service Program
- E. (104B-12) Contract/Consultant Agreement with Texas Valley Communities 48  
Foundation ENCORE (Engaging Communities for College Readiness) for  
Students from Edinburg High School, Edinburg North High School,  
Economedes High School, and B. L. Garza Middle School to attend the  
ENCORE National Convocation 2011 COST \$36,036.00 SOURCE High  
School Allotment Funds
- F. (104B-13) Contract/Consultant Agreement and Purchase of Materials with 52  
Teacher Created Materials Publishing Company for District Wide Staff  
Development COST \$248,795.00 SOURCE Federal, Gifted & Talented,  
State Special Ed, and High School Allotment Funds
- G. (104B-14) Contract/Consultant Agreement and Purchase of Materials with J 58  
Taylor Education for District Wide Staff Development COST \$234,722.00  
SOURCE Federal, State Special Education, and High School Allotment Funds

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and including Section 551.084 of the Texas Open Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Torres

- A. Section 551.071--Consultation with Attorney on Any Permitted Subject 58  
Including, But Not Limited to:
1. Discussion with School Attorney on Item(s) Exempted under Attorney-Client Privilege
  2. Update on Pending Litigation

3. Discussion with Attorney on Legal Issues Regarding Bond Construction Projects
  4. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
  5. Discussion with Attorney Regarding Supplemental Education Service Providers
- B. Section 551.072--Deliberation Regarding Real Property
1. Discussion on Acquisition of Possible Land Donation for Future Development
  2. Discussion on Proposed Contracts for Land Purchases
- C. Section 551.074--Personnel Matters
1. Discussion of Employment, Resignations, Reassignments, and Retirements
  2. Update of Pending Personnel Investigations
  3. Discussion Regarding Proposed Employment Termination of Gilberto Rivera, Custodian, Child Nutrition
  4. Discussion Regarding Proposed Employment Termination of Oscar Salinas, Electrician, Maintenance & Facilities
- D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
- E. Section 551.082--Discipline of a Public School Child
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION  
Presenter: President Torres
- A. Section 551.071--Consultation with Attorney
1. Consideration of and Possible Action Regarding Supplemental Education Service Providers
- B. Section 551.072--Deliberation Regarding Real Property
- C. Section 551.074--Personnel Matters
1. Consideration of and Possible Action Regarding Employment, Resignations, Reassignments, and Retirements
  2. Consideration of and Possible Action Regarding Proposed Employment Termination of Gilberto Rivera, Custodian, Child Nutrition
  3. Consideration of and Possible Action Regarding Proposed Employment Termination of Oscar Salinas, Electrician, Maintenance & Facilities
- D. Section 551.082--Discipline of Public School Child
11. ADJOURNMENT  
Presenter: President Torres

**APPROVAL OF MINUTES FOR BOARD MEETINGS**

**Superintendent's Recommendation**

Board of Trustees approval of minutes for the following board meeting(s):

**Special Called Board Meeting of April 6, 2011  
Regular Board Meeting of April 12, 2011**

**Rationale**

**Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes for each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.**

**Paperwork Impact**

No additional paperwork will be generated.

**Budgetary Information**

The budget will not be impacted.

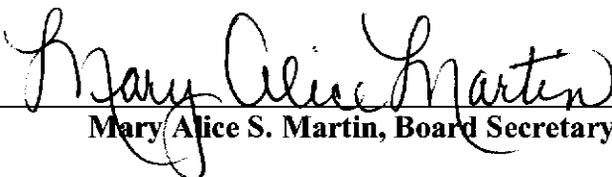
**Resource Personnel**

Dr. René Gutiérrez

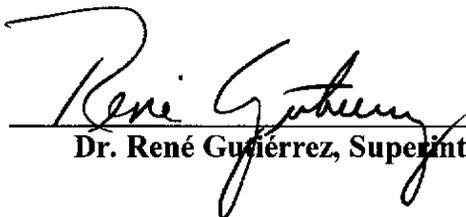
**Board Policy Reference and Compliance**

This item is in compliance and in accordance with Board Policy BE and BE (Local).

**Prepared by**

  
\_\_\_\_\_  
Mary Alice S. Martin, Board Secretary

**Recommended by**

  
\_\_\_\_\_  
Dr. René Gutiérrez, Superintendent of Schools

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
Edinburg, Texas

STATE OF TEXAS           §

COUNTY OF HIDALGO   §

April 6, 2011

On the **6<sup>th</sup>** day of **April 2011**, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **special session** at Gorena Elementary with the following members present:

David Torres, President  
Carmen González, Vice President  
Ciro Treviño, Secretary

Martín Castillo, D.C., Member  
Juan "Sonny" Palacios Jr., Member

Absent from the meeting were Members Jaime R. Chavana and Robert Peña Jr.

President Torres, who established **quorum**, called the meeting to order at 5:30 p.m. He then asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8<sup>th</sup> Street in Edinburg, Texas on April 1, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

President Torres recessed the meeting at 5:31 p.m. to conduct **Agenda Item III Walk Through of Macaria Gorena Elementary.**

At 5:55 p.m., President Torres reconvened the meeting.

Mr. Ciro Treviño moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item IV Substantial Completion for Macaria Gorena Elementary**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **adjourn**. The motion carried.

President Torres adjourned the meeting at 5:56 p.m.

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**DAVID TORRES**  
President of the Board of Trustees

**ATTESTED BY**

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**CIRO TREVINO**  
Secretary to the Board of Trustees

**EXHIBIT A**

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
Edinburg, Texas

STATE OF TEXAS           §

COUNTY OF HIDALGO   §

April 12, 2011

On the 12<sup>th</sup> day of April 2011, the Board of Trustees for the Edinburg Consolidated Independent School District met in **regular session** with the following members present:

David Torres, President	Martín Castillo, D.C., Member
Carmen González, Vice President	Jaime R. Chavana, Member
Ciro Treviño, Secretary	Juan "Sonny" Palacios Jr., Member
	Robert Peña Jr., Member

Present at the request of the superintendent was Jacques E. Treviño, board attorney.

NOTE: If more detailed information regarding the presentations, discussion, and action taken during the meeting is desired, the audio and video-taped recordings are available through the superintendent's office.

President Torres, who established **quorum**, called the meeting to order at 6:00 p.m. Mr. Jaime R. Chavana offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

President Torres asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8<sup>th</sup> Street in Edinburg, Texas on April 8, 2011 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

**Under Awards & Recognition:**

- A. Technology Club Members of Ramirez Elementary Place at the Texas Media Competition
- B. Destination Imagination Teams of Ramirez and Trevino Elementary Schools Advance to State Competition
- C. Edinburg High School Boys and Girls Basketball Teams Qualify for Regional Sweet 16 Tournament
- D. Aaron Olvera of Edinburg High School Selected to All-State 1<sup>st</sup> Team Boys 5A Basketball
- E. Economedes High School Designated as an AVID National Demonstration School
- F. Recipients of Title I Part A Distinguished Performance and Progress Schools Award

**Under Superintendent's Report:**

- A. Update on 2008 Bond Construction Projects by Broaddus & Associates
- B. Update on Rezoning for High Schools
- C. Update on Health Insurance Fund Plan Year 2010 by Blue Cross/Blue Shield
- D. Enrollment as of April 8, 2011: +1,035 (compared to 4/7/10)
- E. Teacher Vacancies: 2

Under **Public Comments**, Courtney Fellows, Edinburg North High School Chess Team Member, thanked the Board for its consideration for the ENHS chess team to travel to Nashville in order to participate in the national chess competition and as an opportunity to represent the city, district, and state of Texas.

**EXHIBIT A-2**

**CONSENT AGENDA ITEMS**

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Items: 104A-1 Minutes for Special Called Board Meeting on March 24, 2011, Regular Board Meeting on March 29, 2011, and Special Called Board Meeting on April 1, 2011; 104A-2 Bid 10-100 Miscellaneous Grocery, Staple, Clothing and Hardware, First and Final Renewal with Wal-Mart, Sam's Club Direct, H.E.B., and Target in the Amount of \$377,000.00; 104A-3 Bid 10-102 Automotive Parts and Tools, First and Final Term Contract Renewal with Several Vendors for a Total of \$60,000.00; 104A-4 Bid 10-109 Audio Visual Equipment Repair Service, First and Final Term Contract Renewal to Atlantic Professional Electronics Inc. and Industrial Audio Video Inc with Professional A/V SVC as Primary Vendor for a Total of \$10,000.00; 104A-5 Bid 10-111 Garbage Collection Services Outside City Limits, First and Final Term Contract Renewal with Waste Connections of Texas in the Amount of \$59,000.00; 104A-6 Bid 10-112 Gym Bleachers Inspection and Repair, First and Final Term Contract Renewal with Specialty Supply and Installation in the Amount of \$24,350.00; 104A-7 Bid 11-96 Machine Shop Services for Transportation Department to Karios Machine Shop in the Amount of \$49,230.00; 104A-8 Bid 11-100 Kitchen Equipment Replacement Parts to Several Vendors with Action Distributing Company, Commercial Kitchen, and Johnstone Supply as Primary Vendors for a Total of \$110,000.00; 104A-9 Bid 11-102 Print Shop Ink and Related Supplies to Presstek Inc. in the Amount of \$8,416.00; 104A-10 Bid 11-111 Fire Alarm Inspection and Repair to All American Security LLC in the Amount of \$30,000.00; and 104A-11 BuyBoard 11-141 Fine Arts Lighting and Theater Supplies to Norcostco/Texas Costume Inc in the Amount of \$35,000.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

**ACTION AGENDA ITEMS**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-12 Amend Bid 11-94 New Middle School Furniture to Lone Star Furnishings and Texas Furniture Source for a Total of \$96,225.60, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-13 Bid 11-110 Library Furniture for New Elementary and Middle Schools (Re-Bid) to Library Design Systems in the Amount of \$382,492.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-14 BuyBoard 11-142 Replacement Kitchen Equipment for Barrientes, Harwell, Memorial, B. L. Garza, San Carlos, De Zavala, Cano/Gonzalez, De Escandon, Lincoln, De La Vina, LBJ, and Edinburg North High Schools to Kitchen Resources and Pasco for a Total of \$501,742.61, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-15 GoDirect 11-139 Technology Equipment for Gorena Elementary and Longoria Middle School to Dell and Apple for a Total of \$146,511.26, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-16 Interlocal 11-145 Replacement of Xerox Copiers through the State of Texas Comptroller's Office and Texas Cooperative Purchasing Network to Xerox Corporation in the Amount of \$50,167.56, as recommended by Superintendent René Gutiérrez. The motion carried.**

**EXHIBIT A-3**

EDINBURG CISD SCHOOL BOARD MEETING

April 12, 2011

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Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-17 RFP 11-121 Sale of Real Property—Hargill Townsite Lot 8 Block 80 to Accept Bid Received from Patricia Linton in the Amount of \$4,001.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-18 RFQ 10-113 Asbestos Consultant Services for Maintenance & Facilities, First and Final Term Contract Renewal with Terracon Consultants Inc. in the Amount of \$30,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Item 104A-19 Tax Collection Service Fee of \$164,962.00 for 2011-2012 Fiscal Year with the County of Hidalgo**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-20 Construction Method of Competitive Bidding for Lee Elementary Paving Improvement Project**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-21 Construction Documents Prepared by Rio Delta Engineering for Lee Elementary Paving Improvement Project in the Amount of \$218,878.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-22 Construction Method of Competitive Bidding for Edinburg North High School, Lincoln Elementary, and Monte Cristo Elementary Paving Improvements**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-23 Construction Documents Prepared by SDI Engineering for Edinburg North High School, Lincoln Elementary, and Monte Cristo Elementary Paving Improvement Projects in the Amount of \$87,380.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mr. David Torres seconded the motion to **Approve Agenda Item 104A-24 Construction Method of Job Order Contracts for CATS Stadium Lighting Upgrade Project**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-25 Construction Documents Prepared by DBR Engineering for CATS Stadium Lighting Upgrade Project**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Agenda Item 104A-26 BuyBoard Item for CATS Stadium Lighting Upgrades to Musco Lighting in the Amount of \$180,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 104A-27 Contract Amendment of 2008 Bond Project Management Services for an Additional 11 Months Expiring August 2012 in the Amount of \$200,000.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

EXHIBIT A-4

Dr. Martín Castillo moved and Mr. Ciro Treviño seconded the motion to **Approve Agenda Item 104A-28 Change Order 2 (Decrease) for Group B Middle Schools Reducing Original Guaranteed Maximum Price by \$1,124,328.00 Prepared by Broaddus & Associates**, as recommended by Superintendent René Gutiérrez. The motion carried.

At the request of the superintendent, President Torres withdrew **Agenda Item 104A-29 Change Order 3 for Group A Elementary School Projects**.

Dr. Martín Castillo moved and Mrs. Carmen González seconded the motion to enter into **Closed Session**. The motion carried.

President Torres recessed the meeting at 7:36 p.m. enabling the Board to enter Closed Session.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to return to **Open Session**. The motion carried.

After returning to Open Session at 10:20 p.m., President Torres announced that no action had been taken on items discussed in Closed Session.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Section 551.074 10C.1 Employment of Tania Pratt as Counselor for Edinburg Alternative Education Academy**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Ciro Treviño moved and Mrs. Carmen González seconded the motion to **Approve Section 551.074 10C.2 Employment, Resignations, Reassignments, and Retirements as Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2010-2011 (None)

Resignations, Reassignments, and Retirements

Christina E. DeMara	Special Ed/Edinburg North HS
Melina Elhard	8 <sup>th</sup> Grade History/South MS
Ashley Hickey	4 <sup>th</sup> Grade/Villarreal
Christian D. Murray	Chemistry/Economedes HS
Ana Gloria Ramos	Kinder, Bilingual/Truman
Dina Salinas	English/Economedes HS
Justo Vela	Math/Economedes HS
Oscar Salinas	Auxiliary Teacher/Memorial MS

Employment of Paraprofessionals (University Hours) and Classified Employees (None)

Promotions (None)

Resignations and Retirements

Robert Cano Jr.	HVAC Technician/M&F
Carlota Garcia	Cafeteria Mgr/Eisenhower
Jovita Guzman (Retiring)	Bus Driver/Transportation
Petra Guerrero (Retiring)	Custodian/Lincoln

Termination

Josue Rivas	Bus Driver/Transportation
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Employment of Interns/Tutors/Student Workers

Josue Castillo\*                      Tech/Avila

\*Pending district medical and employment requirements

Resignations

Brittany Casas	CTE Clerk/De La Vina
Erica Luna	CTE Clerk/Trevino
Alfredo Salinas	CTE Clerk/Edinburg North HS
Brenda Valdez	CTE Clerk/Monte Cristo
Ryan Zarate	CTE Clerk/Avila
Brian Robledo	Tutor/Garza MS

Employment of Special Education Shadows (None)

Resignations (None)

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Section 551.074 10C.3 Superintendent's Recommendations on Approval of Contracts for 2011-2012 School Year for a. Principals, b. Term Contracted Non-Teaching Professionals, c. Probationary Contracted Non-Teaching Professionals, d. Term Contracted Teachers, e. Probationary Contracted Teachers, and f. Non-Certified Non-Teaching Professionals as Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Dr. Martín Castillo seconded the motion to **Approve Section 551.074 10C.4 Proposed Employment Termination of Josue Rivas, Bus Driver**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Ciro Treviño seconded the motion to **Approve Section 551.074 10C.5 Proposed Non-Renewal of Term Contract for Manuel Martinez, Edinburg High School**, as recommended by Superintendent René Gutiérrez. The motion passed 6 to 0 with Juan "Sonny" Palacios Jr. abstaining.

Mr. Juan "Sonny" Palacios Jr. moved and Dr. Martín Castillo seconded the motion to take **No Action on Section 551.082 10D.1 Regarding Student Expulsion Appeal—J. T., South Middle School**. The motion carried.

Mr. Ciro Treviño moved and Dr. Martín Castillo seconded the motion to **adjourn**. The motion carried. President Torres adjourned the meeting at 10:23 p.m.

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**DAVID TORRES**  
President of the Board of Trustees

ATTESTED BY

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**CIRO TREVINO**  
Secretary to the Board of Trustees

**EXHIBIT A-6**

**APPROVAL OF BID 10-119, ARMATURE WORKS AND REPAIR SERVICES FIRST AND FINAL CONTRACT RENEWAL**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to renew the Armature Works and Repair services bid, which is indicated in the attached renewal forms as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

This bid had a one year renewal option. Mr. Robert J. Saenz, Director of Maintenance & Facilities and the awarded vendor have agreed in writing to continue this bid for an additional year at no increase in cost.

The administration sought competitive sealed bids for Armature Works and Repair Services. Bid opening was held at the Business Office Building on April 9, 2010, at 3:30 P.M. two (2) proposals were opened. Vendor will repair motors, pumps, and related electrical components district wide. Work may be performed on site or at the vendor's shop. The majority of jobs are done on an urgent basis as components break down. Components are also salvaged to avoid purchasing new and more costly parts.

**Budgetary Information**

**Award Recommendation** **\$40,000.00**

Account	Description	Aropriations	Encumbrance	Expenditure	Balance
199-51-6249-63-936-199-000	Contracted Maint/Repairs	138,405.00	52,521.82	37,032.03	48,851.15
	<b>TOTAL</b>	<b>138,405.00</b>	<b>52,521.82</b>	<b>37,032.03</b>	<b>48,851.15*</b>

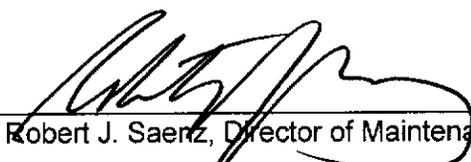
\* Pending approval of 2011-2012 budget by the School Board.

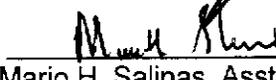
**Resource Personnel**

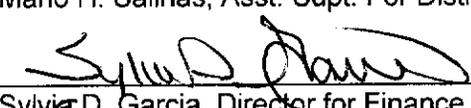
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Kay W. Green		

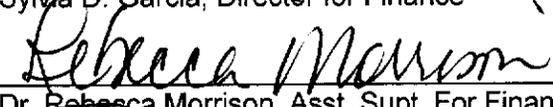
**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director for Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

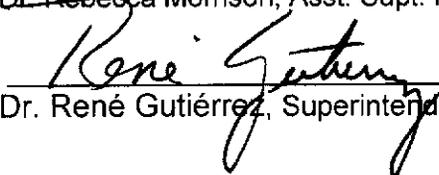
Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

**Notes for Renewal**  
**Bid 10-119, Armature Works and Repair Service First & Final Contract Renewal**  
**April 26, 2011**

1. **USER DEPARTMENT:** This renewal was requested by Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract for beginning June 1, 2011 and ending May 30, 2011. This is the first and final renewal contract.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance and Facilities Department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **UNIT PRICES:** The prices will remain the same for the term of the contract.
6. **APPROXIMATE AMOUNT SPENT LAST CONTRACT PERIOD:**       **\$20,000.00**
7. **TOTAL ESTIMATED AWARD RECOMMENDATION:**                       **\$40,000.00**

VENDOR
Valley Armature & Electric PO Box 3127 McAllen, TX 78502 Contact: Kasey L. Lewis PH: 956-393-2233 FX: 956-393-2234

BID 10-119  
ARMATURE WORKS & REPAIR SERVICE TABULATION

ITEM #	DESCRIPTION	WOFFORD MCALLEN ARMATURE	VALLEY ARMATURE & ELECTRIC
1	HOURLY RATE FOR EQUIPMENT REPAIRS & MODIFYING PARTS IN VENDORS SHOP	\$50.00 OR QUOTATION	\$51.00
2	HOURLY RATE FOR EQUIPMENT REPAIRS & MODIFYING PARTS ON SITE	\$75.00 OR QUOTATION	\$76.00
3	HOURLY RATE FOR PLC ON VARIABLE FREQUENCY DRIVE REPAIR 904		\$104.00
4	% DISCOUNT OFF SHELF OR CATALOG PRICE ON EQUIPMENT	0%	15%

Woffard McAllen Armature Works 617 Beaumont Ave McAllen, TX 78501 Contact: Melanie Woffard PH: 956-686-9502 FX: 956-630-6469	12 Mo. Warranty on repairs Free Estimates Free pick up & delivery 7 Days average turnaround time for repairs On-site services when possible
Valley Armature & Electric PO Box 3127 McAllen, TX 78502 Contact: Kasey L. Lewis PH: 956-393-2233 FX: 956-393-2234	12 Mo. Warranty on repairs Free Estimates Free pick up & delivery 1 Day pick up response 10 Day average turnaround time for repairs On-site services when possible

EXHIBIT \_\_\_\_\_



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

P.O. Box Drawer 990  
Edinburg, Texas 78540  
Purchasing Department  
Phone: (956) 289-2311  
Fax: (956) 383-7687



**MEMORANDUM**

Date: January 10, 2011  
TO: Robert J. Saenz, Coordinator of Maintenance & Facilities  
FROM: Kay W. Green, Buyer *KG*  
SUBJECT: **RENEWAL OF BID 10-119, ARMATURE WORKS & REPAIR SERVICE**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2178.

Yes, I want to renew:

*[Signature]* Date: 1-11-11

No, I don't want to renew:

Reason why you don't want to renew:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**THANK YOU!**

Non-discrimination Statement  
It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color origen nacional, ni discapacidad dentro de sus programas educacionales.



**APPROVAL OF BID 11-85, HARDWARE SUPPLIES**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Hardware Supplies, which is indicated as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

Administration sought competitive sealed bids for Hardware Supplies. Bid opening was held at the Business Office Building on February 23, 2011, at 2:00 P.M., where six (6) proposals were opened. Miscellaneous hardware supplies, such as water hoses, water jugs, gloves, shovels, etc. are essential in daily operation of maintenance district wide.

**User Department**

This bid was requested by Robert J. Saenz, Director of Maintenance & Facilities, and Mary De Luna, Director of Child Nutrition.

**Budgetary Information**

**Estimated Award Recommendation \$90,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
xxx-xx-63x9-xx-xxx-1xxxxx	Sup-Maint/Operations	12,290,430.00	2,364,798.96	6,287,994.29	3,637,636.75
<b>TOTAL</b>		<b>12,290,430.00</b>	<b>2,364,798.96</b>	<b>6,287,994.29</b>	<b>3,637,636.75*</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**

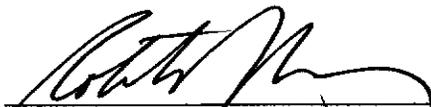
Dr. René Gutiérrez  
Mario Salinas  
Kay W. Green

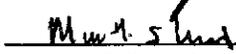
Dr. Rebecca Morrison  
Robert Saenz

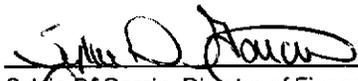
Sylvia D. Garcia  
Amaro Tijerina

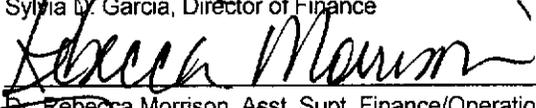
**Board Policy Reference**

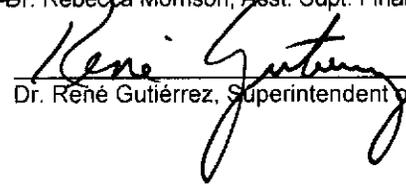
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
Bid 11-85, Hardware Supplies  
April 26, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities and Child Nutrition Departments, Robert Saenz and Mary De Luna will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is term contract beginning May 1, 2011 or soon thereafter and ending April 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert Saenz. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** The Maintenance Department will prepare the purchase orders as needed, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$80,000.00**
6. **AWARD RECOMMENDATION:**

The Edinburg CISD will require quotes from the awarded vendors on orders over \$2,000.00 Under \$2,000.00, you will use the discount listed.

VENDOR	DISCOUNT	NOTES
Alamo Iron Works 943 AT&T Center PRWY San Antonio, TX 78219 Contact: Billy Croft PH: 210-704-8434 FX: 210-704-8517	10%	<ol style="list-style-type: none"> <li>1. \$75 Min order</li> <li>2. S&amp;H cost + freight if under min</li> <li>3. 15% restocking if customer error</li> <li>4. No net pricer</li> <li>5. Deliver in 14 – 21 days</li> </ol>
American Industrial Supplies & Tool Repair 1101-A West Bus. 83 Pharr, TX 78577 Contact: Ruben Diaz PH: 956-702-4410 FX: 956-702-3616	30%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5. Delivery 10 day</li> </ol>
Beverly's Hardware 715 East University Edinburg, TX 78539 Contact: Jose Luis Lopez Jr. PH: 956-383-1581 FX: 956-383-4737	15%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No Restocking fee</li> <li>4. No net Pricer</li> <li>5. Delivery 10 days</li> </ol>
Lowe's Edinburg 2802 W. University Dr. Edinburg, TX 78539 Contact: Bernardo Claros PH: 956-289-4230 FX: 956-289-4234	10%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5.</li> </ol>
MSC Industrial 2125 Sunshine Strip Harlingen, TX 78550 Contact: Luis Omar Solis PH: 956-412-6500 FX: 956-412-8131	25% off catalog 20% off shelf price	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. Restocking on special orders</li> <li>4. No net pricer</li> <li>5. Deliver in 4 days</li> </ol>
Matt's Building Materials 401 East Expressway 83 Pharr, TX 78577 Contact: Danny Smith PH: 956-787-5589 FX: 956-787-6953	0%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5. Deliver 1-2 days</li> </ol>

EXHIBIT \_\_\_\_\_

## 11-85 HARDWARE SUPPLIES

1958 74-2191578 407 740477610  
 ACE BOLT & SCREW CO ALAMO IRON WORKS  
 1117 WEST HIGHWAY 83 943 AT&T CENTER PKWY  
 PHARR, TX 78577-4599 SAN ANTONIO, TX 78219

JAINIE CAVAZOS JOHN LEE  
 956-787-5569 FAX 956-787-6136 800-292-7817 FAX 210-704-8517

534 74-2606194 4751 74-2659554  
 ALLEN INDUSTRIAL SUPPLY AMERICAN INDUSTRIAL SUPPLIES  
 1309 BUSINESS PARK DRIVE 1101 A WEST BUSINESS 83  
 MISSION, TX 78572 PHARR, TX 78577

JUAN J VERONICO RUBEN DIAZ  
 956-584-2000 FAX 956-584-2277 956-702-4410 FAX 956-702-3616

5195 74-3015945 380 74-1890382  
 AMIGO BOLT & SUPPLY BEVERLY'S HARDWARE  
 502 N. COMMERCE P.O. BOX 116  
 HARLINGEN, TX 78550 715 E UNIVERSITY  
 EDINBURG, TX 78540

MARIO A. GARCIA JOE LOPEZ  
 956-412-2640 FAX E-MAIL/412-2 956-383-1581 FAX 956-383-4737

553 742609927 8555 952630609  
 C & S SAFETY SUPPLY CLARK SECURITY PRODUCTS INC.  
 P.O. BOX 4527 2409 OVER DRIVE  
 820 EAST WHITEWING BLDG C LEXINGTON, KY 40511  
 MCALLEN, TX 78502

SHAWN DONNELLY JEFF SAVAGE  
 956-687-4852 FAX 956-682-6096 800-483-5625 FAX 859-225-5730

6995 35-216859-1 2599 1-41-0948415-5  
 EXXPERT INC SPECIALTY CO FASTENAL COMPANY  
 P.O. BOX 9 225 NORTH MCCOLL ROAD  
 LINN, TX 78563 MCALLEN, TX 78501

956-661-0555 FAX 956-661-0558 EDDIE MONITA JR.  
 956-682-1747 FAX 956-682-2168

468 13611502801 5089 58-1853319  
 GRAINGER HOME DEPOT  
 921 EAST PECAN BLVD 409 N. JACKSON  
 MCALLEN, TX 78501 ACCT 863 203 576 00  
 PHARR, TX 78577

MICHAEL CHARLES ERIC PEREZ  
 956-682-6321 FAX 956-682-9122 956-994-1419 FAX 956-992-7332

4130 8615  
 LAWSON PRODUCTS, INC LOWE'S  
 1666 EAST TOUHY AVENUE 2802 W. UNIVERSITY DR.  
 DES PLAINES, IL 60018-3683 EDINBURG, TX 78539

JOSE ALEJO LOCAL CLAUDE ST. PIERRE  
 800-323-6312 FAX 847-827-1525 956-289-4230 FAX 956-289-4233

475 74-2253394 536  
 MARTIN FARM & RANCH SUPPLY INC MATT'S CASH & CARRY BUILDING  
 215 EAST MONTE CRISTO ROAD ATTN: DANNY SMITH, PRESIDENT  
 EDINBURG, TX 78541 P O BOX 1663  
 PHARR, TX 78577

DOUG MARTIN DANNY SMITH  
 956-383-4949 FAX 956-383-6768 956-787-5589 FAX 956-787-6953

11-85 HARDWARE SUPPLIES

2950	74-1542718	741	1-74-2204771-6
MCCOY'S BUILDING SUPPLY		MISSION HARDWARE	
2901 W UNIVERSITY		114 W 9TH ST	
EDINBURG, TX 78539		MISSION, TX 78572	
-----			
JESUS CANTU			
956-383-3304 FAX 956-383-2784		956-585-4831 FAX 956-581-7803	
5432	1-13-5526506-4	78	74-1540432
MSC INDUSTRIAL SUPPLY CO		NOSEY LUMBER COMPANY	
2125 N. 77 SUNSHINE STRIP #3		523 WEST MIRACLE MI	
HARLINGEN, TX 78550		P O BOX 2019	
		MCALLEN, TX 78501	
LUIS OMAR SOLIS		SALVADOR HERNANDEZ	
800-596-4748 FAX 956-412-8131		956-686-6761 FAX 956-686-3219	
196	465-62-0450	371	59-0712226
RIO FILTER SUPPLY COMPANY		SEA GARDEN SALES INDUSTRIAL SU	
210 N. EYE STREET		2771 ROBINDALE RD	
HARLINGEN, TX 78550		BROWNSVILLE, TX 78526	
RANDALL M. HANSEN		ROBERT N. GARCIA	
956-428-8542 FAX 956-428-7923		956-831-4291 FAX 956-831-9434	
1672	17420464905	1403	
SOUTH TEXAS MOULDING INC		WAL-MART SUPERCENTER	
PO BOX 549		1724 WEST UNIVERSITY DRIVE	
ALAMO, TX 78516		EDINBURG, TX 78539	
SEFERINO REGALADO		TANYA FLORES	
800-444-2881 FAX 956-464-2875		956-381-6674 FAX 956-381-4769	
2544	74-1779893-5	85	17418769588
WEST END LUMBER CO INC		ZARSKY LUMBER COMPANY	
1405 WEST EXPRESSWAY 83		P O BOX 248	
PHARR, TX 78577		700 S BICENTENNIAL	
GEORGE HERNANDEZ		MCALLEN, TX 78502	
800-460-3102 FAX 956-787-7520		PHILLIP STEFFY	
		956-686-5403 FAX 956-686-3513	

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Vendors Printed: 26

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**APPROVAL OF BID 11-86, DECALS, SIGNS AND RELATED ITEMS**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Decals, Signs and Related Items, which is indicated as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

Administration sought competitive sealed bids for Decals, Signs and Related Items. Bid opening was held at the Business Office Building on February 18, 2011, at 2:30 P.M., where three (3) proposals were opened. The Decals that we will be purchasing from this bid are mandatory by the State. These are decals that we install on all the Buses, rooms, hallways, etc. The signs are to meet Local and State Requirements.

**User Department**

This bid was requested by Rudy Zamora, Director of Transportation and Robert J. Saenz, Director of Maintenance & Facilities.

**Budgetary Information**

**Estimated Award Recommendation** **\$28,000.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
199-34-6319-71-939-199000	478,351.00	121,079.13	262,993.94	94,277.93
199-51-6319-19-936-199000	555,943.00	50,358.91	135,241.43	370,342.66
<b>TOTAL</b>	<b>1,034,294.00</b>	<b>171,438.04</b>	<b>398,235.37</b>	<b>464,620.59*</b>

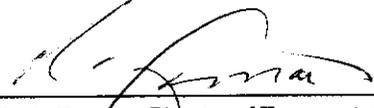
\* Pending approval of 2011-2012 budget by the School Board.

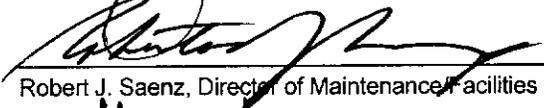
**Resource Personnel**

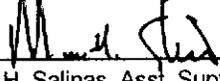
Dr. René Gutiérrez	Dr. Rebecca Morrison	Sylvia D. Garcia
Mario Salinas	Robert Saenz	Rudy Zamora
Amaro Tijerina	Kay W. Green	

**Board Policy Reference**

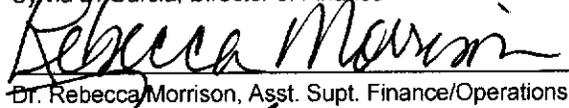
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

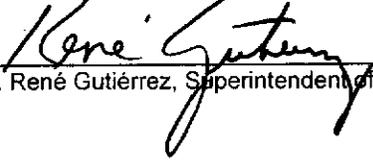
Prepared by:   
 Rudy Zamora, Director of Transportation

Prepared by:   
 Robert J. Saenz, Director of Maintenance Facilities

Approved by:   
 Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
 Bid 11-86, Decals, Signs and Related Items  
 April 26, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Transportation and Maintenance and Facilities Departments, Rudy Zamora and Robert Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is term contract beginning May 1, 2011 or soon thereafter and ending April 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Rudy Zamora and Robert Saenz. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** The Departments will prepare the purchase orders as needed, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$26,000.00**
6. **TOTAL AWARD RECOMMENDATION:**

The Edinburg CISD will require three quotes from the awarded vendors on orders over \$3,000.00, under \$3,000.00, you will use the discount listed.

VENDOR	DISCOUNT	NOTES
Affordable Signs 428 W. Adams Ave Alton, TX 78573 Contact: Juan Gomez PH: 956-212-9942 <a href="mailto:Affordable.Signs@hotmail.com">Affordable.Signs@hotmail.com</a>	10%	<ol style="list-style-type: none"> <li>1. Restocking fee \$25</li> <li>2. No Minimum order</li> <li>3. No Shipping fee</li> <li>4. Delivery date varies</li> </ol>
Elographics 2201 Annette Ave Edinburg, TX 78542 Contact: Renato A. Lopez PH: 956-313-0270 <a href="mailto:Alex.lopez@elog-pc.com">Alex.lopez@elog-pc.com</a>	15% off price list  On high quantities of the same Discount to be determined	<ol style="list-style-type: none"> <li>1. Restocking fee ?</li> <li>2. No Minimum order</li> <li>3. No Shipping fee</li> </ol>
Sign Solutions, Inc 22650 Mueschke Road, suite A Tomball, TX 77377 Contact: Donna M. Stone PH: 800-583-0358 FX: 832-442-4202 <a href="mailto:donna@signsolutions.com">donna@signsolutions.com</a>	2% off for payments received in 30 days	<ol style="list-style-type: none"> <li>1. No Restocking fee</li> <li>2. No Minimum order</li> <li>3. Shipping depends on weight</li> <li>4. Delivery 10 – 14 days</li> </ol>

11-86 DECALS, SIGNS & RELATED ITEMS

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2901 A PLUS MARKETING 2513 VIOLET ST. MCALLEN, TX 78504	6653 ADM SIGNS P.O. BOX 3554 EDINBURG, TX 78540	463-47-8492
PEDRO QUINTANILLA 956-661-0101 FAX 956-661-0101	ANTONIO C. MOLINAR 956-783-1811 FAX E-MAIL C-NOT	
9049 AFFORDABLE SIGNS 428 W. ADAMS AVE. ALTON, TX 78573	3447 ALLSTATE SIGN & PLAQUE CORP 70 BURT DRIVE DEER PARK, NY 11729	11-2001156
JUAN GOMEZ 956-212-9942 FAX E-MAIL -C-NO	PETER FICK 800-645-6330 FAX 631-242-2433	
6165 AUTOMATED DISPLAY SYSTEMS LP 9101 BURNET RD. SUITE #100 AUSTIN, TX 78758 DREW LEWIS 888-440-2531 FAX 512-453-1553	8592 CUSTOM PRODUCTS CORP. 1120 FLOWOOD DR. P.O. BOX 54091 JACKSON, MS 39288 HEIDI MCGEE 800-367-1492 FAX 800-206-3444	74-2958309
464 DELTA SPECIALTIES SIGNS RR 01 BOX 276 EDINBURG, TX 78539	799 FAST SIGNS 4107 NORTH 10TH ST MCALLEN, TX 78504	74-2356973
MARTIN PENA 956-316-1626 FAX 956-318-1316	WILLARD MOON 800-660-5054 FAX 956-618-5088	
6989 IMPACT PROMOTIONS 1900 N. WARE RD. MCALLEN, TX 78501	1251 MACDONALD SIGNS & ADVERTISING 1315 BUS HWY 83 P O BOX 486 ALAMO, TX 78516 WILLIAM C MACDONAL 800-847-0018 FAX 956-787-8466	2-467-90-2197-2
PHIL COUCH 956-605-0615 FAX 956-618-3894	1328 READY MADE SIGN COMPANY 480 FILLMORE AVENUE *NO LONGER AT LOCATION* C-NOTE TONAWANDA, NY 14150 QUOTE DEPT. NOT IN SERVI FAX 800-654-9774	01-0283854
741 MISSION HARDWARE 114 W 9TH ST MISSION, TX 78572 956-585-4831 FAX 956-581-7803	5970 SIGN SOLUTIONS INC 22650 MUESCHKE RD - STE A TOMBALL, TX 77377	1-74-2204771-6
647 SAFETY SIGN COMPANY P O BOX 360500 13700 PROSPECT ROAD CLEVELAND, OH 44136-0009 800-992-1177 FAX 800*654-5535	956 SIGNS PLUS 4242 MCINTOSH LANE SARASOTA, FL 34232	75-2127774
9475 SIGNS & WONDERS 1814 GIRASOL DRIVE MISSION, TX 78574	EBB CASTLE 800-848-4262 FAX 941-378-4062	
FERNANDO CRUZ 956-222-1981 FAX		

11-86 DECALS, SIGNS & RELATED ITEMS

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4779                    74-2125132-7  
VECO PRINTING  
3202 W. EXPRESSWAY 83  
WESLACO, TX 78596

9079  
VISUAL IMAGE SYSTEMS CO. LLC  
1808 LASER LANE  
LOUISVILLE, KY 40299

JONETTE R. SIMS  
956-968-1589 FAX 956-968-2072

JULIE WILLETT  
502-491-2300 FAX 502-491-2066

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Vendors Printed: 18

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**APPROVAL OF BID 11-108, PLUMBING SUPPLIES**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Plumbing Supplies, which is indicated as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

Administration sought competitive sealed bids for Plumbing Supplies. Bid opening was held at the Business Office Building on February 23, 2011, at 2:30 P.M., where nine (9) proposals were opened. Miscellaneous Plumbing supplies, such as water fountains, water heaters, commodes, and parts to repair plumbing problems, etc. are essential in daily operation of maintenance district wide.

**User Department**

This bid was requested by Robert J. Saenz, Director of Maintenance & Facilities, and Mary De Luna, Director of Child Nutrition.

**Budgetary Information**

**Award Recommendation \$150,000.00**

Account	Appropriations	Encumbrance	Expenditure	Balance
xxx-xx-66xx-xx-xxx-1xxxxx	49,971,647.00	12,333,570.03	22,727,157.83	14,910,919.14
xxx-xx-63xx-xx-xxx-1xxxxx	32,564,882.00	5,007,637.37	16,431,162.88	11,126,081.75
<b>TOTAL</b>	<b>82,536,529.00</b>	<b>17,341,207.40</b>	<b>39,158,320.71</b>	<b>26,037,000.89*</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**

Dr. René Gutiérrez  
Mario Salinas  
Kay W. Green

Dr. Rebecca Morrison  
Robert Saenz

Sylvia D. Garcia  
Amaro Tijerina

**Board Policy Reference**

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by: Mary De Luna  
Mary De Luna, Director of Child Nutrition

Prepared by: Robert J. Saenz  
Robert J. Saenz, Director of Maintenance/Facilities

Approved by: Mario H. Salinas  
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: Sylvia D. Garcia  
Sylvia D. Garcia, Director of Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Supt. Finance/Operations

Recommended by: René Gutiérrez  
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
Bid 11-108, Plumbing Supplies  
April 26, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance and Facilities and the Child Nutrition Departments, Robert Saenz and Mary De Luna will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is term contract beginning May 1, 2011 or soon thereafter and ending April 30, 2012. This contract has a renewal clause. In no way is this renewal to be considered automatic.
3. **BID EVALUATION:** This bid was evaluated by Robert Saenz. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** The Maintenance, Child Nutrition, and Athletic Departments will prepare the purchase orders as needed, following the Board of Trustees approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$150,000.00**
6. **TOTAL AWARD RECOMMENDATION:** **\$150,000.00**

The Edinburg CISD will require quotes from the awarded vendors on orders over \$1,000.00 Under \$1,000.00, you will use the discount listed.

VENDOR	DISCOUNT	NOTES
Alamo Iron Works 943 AT&T Center PRWY San Antonio, TX 78219 Contact: Billy Croft PH: 210-704-8434 FX: 210-704-8517	10%	<ol style="list-style-type: none"> <li>1. \$75 Min order</li> <li>2. S&amp;H cost + freight if under min</li> <li>3. 15% restocking if customer error</li> <li>4. No net pricer</li> <li>5. Deliver in 14 – 21 days</li> </ol>
American Industrial Supplies & Tool Repair 1101-A West Bus. 83 Pharr, TX 78577 Contact: Ruben Diaz PH: 956-702-4410 FX: 956-702-3616	30%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5. Delivery 10 day</li> </ol>
Beverly's Hardware 715 East University Edinburg, TX 78539 Contact: Jose Luis Lopez Jr. PH: 956-383-1581 FX: 956-383-4737	15%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No Restocking fee</li> <li>4. No net Pricer</li> <li>5. Delivery 10 days</li> </ol>
Lowe's Edinburg 2802 W. University Dr. Edinburg, TX 78539 Contact: Bernardo Claros PH: 956-289-4230 FX: 956-289-4234	10%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5.</li> </ol>
MSC Industrial 2125 Sunshine Strip Harlingen, TX 78550 Contact: Luis Omar Solis PH: 956-412-6500 FX: 956-412-8131	25% off catalog 20% off shelf price	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No shipping</li> <li>3. Restocking on special orders</li> <li>4. No net pricer</li> <li>5. Deliver in 4 days</li> </ol>
Matt's Building Materials 401 East Expressway 83 Pharr, TX 78577 Contact: Danny Smith PH: 956-787-5589 FX: 956-787-6953	0%	<ol style="list-style-type: none"> <li>1. No minimum order</li> <li>2. No Shipping</li> <li>3. No restocking fee</li> <li>4. No net pricer</li> <li>5. Deliver 1-2 days</li> </ol>

EXHIBIT \_\_\_\_\_

**BID 11-108, PLUMBING SUPPLIES TABULATION**

Morrison Supply Co 1101 N. 23 <sup>rd</sup> Street McAllen, TX 78501 Contact: Joel Leal PH: 956-994-9131 FX: 956-994-9704	<p align="center">20%</p>	<ol style="list-style-type: none"> <li>1. \$100 Min order</li> <li>2. No Shipping</li> <li>3. No Restocking fee</li> <li>4. No net Pricer</li> <li>5.</li> </ol>
Total Maintenance Solutions South 4155 West Bellfort Houston, TX 77025 Contact: Linda B. Hogan PH: 800-392-5066 FX: 800-342-0559	<p align="center">1% if paid in 10 days</p>	<ol style="list-style-type: none"> <li>1. \$25 Min order</li> <li>2. Prepaid freight over \$150.00</li> <li>3. Restocking fee on special orders only</li> <li>4. No net pricer</li> <li>5. Delivery 3-5 days</li> </ol>

11-108, PLUMBING SUPPLIES

9490 APPLE SPECIALTIES  
2042 N COUNTRY ROAD  
WADING RIVER, NY 11792

GERARD TILTON  
631-886-2160 FAX 631-886-2161 ✓

148 74-1082055  
BORDER STATE ELECRIC  
2221 AUSTIN STREET  
MCALLEN, TX 78501

GERALD GARVIN  
956-682-1376 FAX 956-686-4873 ✓

3869 CHARLIE'S PLUMBING SERVICE  
P.O. BOX 778  
EDINBURG, TX 78540

956-383-4346 FAX 956-381-4438 ✓

8616 FERGUSON ENTERPRISES  
705 EAST EXPRESSWAY 83  
PHARR, TX 78577

JESSE MARQUEZ  
888-894-5885 FAX 956-283-0560 ✓

4007 GRAINGER  
7950 RESEARCH BLVD  
AUSTIN, TX 78758-8425

CINDI CHATTERTON  
512-837-7440 FAX 512-837-2041 ✓

2763 JOHNSTONE SUPPLY  
3107 N. SUGAR RD  
PHARR, TX 78577

TONY MONCADA  
956-783-1036 FAX 956-783-5106 ✓

3947 17408120553  
BORDER STATES / BUSH SUPPLY  
1924 W TRENTON RD  
EDINBURG, TX 78539-8069

JOHN A. CHAVEZ  
956-618-2874 FAX 956-618-3208 ✓

149 17422064745  
CENTRAL PLUMBING & ELECTRICAL  
700 NORTH 23RD STREET  
MCALLEN, TX 78501

ROY LOPEZ  
956-631-1124 FAX 956-631-7730 ✓

385 FAIRES PLUMBING  
P O BOX 1199  
EDINBURG, TX 78540

956-383-3221 FAX 956-383-7382 ✓

386 74-2505585  
GARZA'S PLUMBING  
P.O. BOX 753  
EDINBURG, TX 78540

EDDIE GARZA  
956-383-3762 FAX 956-383-0322 ✓

5089 58-1853319  
HOME DEPOT  
409 N. JACKSON  
ACCT 863 203 576 00  
PHARR, TX 78577

ERIC PEREZ  
956-994-1419 FAX 956-992-7332 ✓

8615 LOWE'S  
2802 W. UNIVERSITY DR.  
EDINBURG, TX 78539

CLAUDE ST. PIERRE  
956-289-4230 FAX 956-289-4233 ✓

*Addendum*

*2/18*

11-108, PLUMBING SUPPLIES

3933 75-1868379  
MARKS PLUMBING PARTS  
P.O. BOX 121554  
FT. WORTH, TX 76121-1554

741 1-74-2204771-6  
MISSION HARDWARE  
114 W 9TH ST  
MISSION, TX 78572

LEE HICKEY  
817-710-2232 FAX 817-244-6275 ✓

956-585-4831 FAX 956-581-7803 ✓

7358 75-2588495  
MORRISON SUPPLY CO  
1101 N. 23RD STREET  
MCALLEN, TX 78501

383 75-1394196  
PLUMMASTER, INC  
P.O. BOX 850  
CONCORDVILLE, PA 19331

JOEL LEAL  
956-994-9131 FAX 956-994-9704 ✓

SHANNON KIRKPATRIC  
800-323-2630 FAX 800-259-3143 ✓

389 17411068806  
RIO GRANDE PLUMBING SUPPLY  
P O BOX 3330  
1010 EAST PECAN  
MCALLEN, TX 78502

371 59-0712226  
SEA GARDEN SALES INDUSTRIAL SU  
2771 ROBINDALE RD  
BROWNSVILLE, TX 78526

BEN BARRERA  
956-686-9557 FAX 956-686-7317 ✓

ROBERT N. GARCIA  
956-831-4291 FAX 956-831-9434 ✓

2439 742123400  
STANCO PLUMBING SPECIALTIES CO  
4155 WEST BELLFORT  
P O BOX 35377  
HOUSTON, TX 77025  
WAYNE STANCELL  
800-392-5066 FAX 713-664-4142 ✓

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Vendors Printed: 19

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**APPROVAL OF BID 11-119, SECURITY ALARM REPAIR ONLY**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the bid for Security Alarm Repair Only as requested by the Maintenance & Facilities Department as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

Administration sought competitive sealed bids for Security Alarm Repair Only. Bid opening was held at the Business Office Building on March 11, 2011 at 2:30 P.M. where three (3) proposals were received, opened, and read aloud. This bid is for security alarm systems district wide. The vendor will perform repairs on an as needed basis. Typical repairs include replacement of faulty key pads, cut wires, motion sensors, door and glass breaks. Security system should be kept operational to protect the district's property from theft.

**User Department**

This item was requested by Mr. Robert J. Saenz, Director of Maintenance & Facilities Department.

**Budgetary Information**

**Estimated Award Recommendation** **\$20,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-51-6299-63-936-19900	Misc Contracted Services	669,701.00	190,778.66	461,877.47	17,044.87
<b>TOTAL</b>		<b>669,701.00</b>	<b>190,778.66</b>	<b>461,877.47</b>	<b>17,044.87 *</b>

\* Pending approval of 2011-2012 budget by the School Board.

**Resource Personnel**

Dr. René Gutiérrez  
Sylvia D. Garcia  
Jacqueline Kingan

Dr. Rebecca Morrison  
Robert J. Saenz

Mario H. Salinas  
Amaro Tijerina

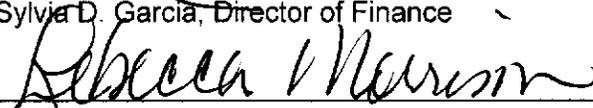
**Board Policy Reference**

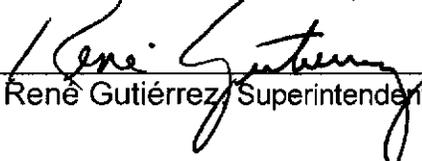
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
Robert J. Saenz, Director of Maintenance/Facilities

Approved by:   
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
Sylvia D. Garcia, Director of Finance

Approved by:   
Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation  
 Bid 11-119, Security Alarm Repair Only  
 April 26, 2011**

1. **USER DEPARTMENT:** This bid was requested by the Maintenance & Facilities Department. Mr. Robert J. Saenz will be present to answer any questions regarding this bid.
  
1. **TYPE OF BID:** This is a term bid beginning April 27, 2011 or soon thereafter and ending March 31, 2012. This contract has a one year renewal clause. The renewal will not be considered automatic.
  
2. **ORDERING INFORMATION:** Maintenance & Facilities Department will prepare purchase orders on an "as needed" basis after the Board of Trustee approval.
  
3. **ESTIMATED BID AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Superior Alarms 600 Ash Avenue McAllen, TX 78501 Contact: Alan Yoder PH: 956-682-6005 FAX: 956-213-1179	\$20,000.00
<b>ESTIMATED TOTAL AWARD RECOMMENDATION</b>	<b>\$20,000.00</b>

TABULATION OF BID 11-119  
SECURITY ALARM SYSTEM REPAIR ONLY

DESCRIPTION	SUPERIOR ALARMS	ABSOLUTE SERVICES	AL3 ENTERPRISES
LABOR PER HOUR FOR REPAIRS	<b>\$45.00</b>	\$55.00	\$75.00
PARTS AT COST PLUS % PROFIT MARGIN	<b>Discount Applied</b>	1.25%	10%
WARRANTY ON REPAIRS	<b>12 MONTHS</b>	12 MONTHS	3 MONTHS
	<b>AWARD RECOMMENDATION</b>		

EXHIBIT \_\_\_\_\_

TABULATION OF BID 11-119  
SECURITY ALARM SYSTEM REPAIR ONLY

<b>DESCRIPTION</b>	<b>SUPERIOR ALARMS</b>	<b>ABSOLUTE SERVICES</b>	<b>AL3 ENTERPRISES</b>
CONTROL PANEL (ADEMCO)	\$129.59	\$234.00	\$429.06
KEY PAD (ADEMCO)	\$74.24	\$82.50	\$211.55
DOOR CONTACT	\$4.88	\$3.08	\$2.30
OVERHEAD DOOR CONTACT	\$14.00	\$15.75	\$35.28
LONG RANGE MOTION (ADEMCO)	\$29.70	\$277.50	\$35.28
REGULAR MOTION (ADEMCO)	\$24.98	\$37.50	\$21.92
GLASS BREAKAGE	\$44.63	\$59.55	\$22.59
WIRE (4 COND - 22 STRANDED)	\$67.50 P/K	\$79.43	\$126.00
SIREN	\$13.08	\$15.00	\$13.50
POWER SUPPLY (ADEMCO)	\$12.14	\$75.00	\$157.50
TRANSFORMER (24 VAC)	\$10.73	\$11.25	\$11.34
<b>SUBTOTAL</b>	\$425.38	DID NOT FILL IN	\$1,066.32
<b>% DISCOUNT</b>	-0-	-0-	10%
<b>GRAND TOTAL</b>	\$425.38	\$890.56	\$1,066.32

EXHIBIT \_\_\_\_\_

11-119, SECURITY ALARM SYSTEM REPAIR RE-

9721  
A E C INDUSTRIES INC.  
6210 BARREDA CIRCLE  
EDINBURG, TX 78541

5658                    74-2867578  
ABSOLUTE SERVICES  
2005 INDUSTRIAL DRIVE  
MCALLEN, TX 78504

7552                    74-2917729  
ADVANCED COMMUNICATION & CABLI  
6318 HARWICK STREET  
CORPUS CHRISTI, TX 78417

7391                    74-2967307  
ALL AMERICAN SECURITY L.L.C.  
1016 SOUTH CLOSNER  
EDINBURG, TX 78504

772                    1-74-2201352  
ARGUS SECURITY SYSTEMS INC  
314 ASH AVENUE  
MCALLEN, TX 78501

6493  
RED HAWK AUTC FIRE & SECURITY  
4410 DILLON LN STE 38  
CORPUS CHRISTI, TX 78415-5337

434                    1-74-16756785  
CIRCLE INDUSTRIES INC  
815 WEST TYLER  
HARLINGEN, TX 78550

9578  
CULTRIS SECURITY SYSTEMS INC.  
1035 DAIRY ASHFORD  
SUITE #105  
HOUSTON, TX 77079

8029                    81-1662124  
GOLDEN EAGLE TECHNOLOGIES LLC  
1208 E. VIOLET AVE  
MCALLEN, TX 78504

8278                    74-288-2687  
INTERNAL CONTROL SYSTEMS  
2807 WEST EXPWAY 83 SUITE A  
LA FERIA, TX 78559

5384                    466-49-2742  
PROTECH SECURITY SYSTEMS  
4525 N. WESTGATE DR  
WESLACO, TX 78596

7585                    742967564  
SECURITY DEPOT  
2212 SOUTH INTERNATIONAL BLVD  
WESLACO, TX 78596

3894                    742310204  
SECURITY GENERAL INTERNATIONAL  
12500 SAN PEDRO  
SUITE #475  
SAN ANTONIO, TX 78216

2491                    1-74-215-8485  
SECURITY INTERNATIONAL  
P O BOX 3323  
11500 NORTH 10TH STREET  
MCALLEN, TX 78502-3323

759                    74-2420252  
SUPERIOR ALARMS  
600 ASH AVENUE  
P.O. DRAWER 3097  
MCALLEN, TX 78501

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Vendors Printed: 15  
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**APPROVAL OF RFP 11-123, DRUG, ALCOHOL, AND RANDOM DRUG TESTING RE-BID**

**Superintendent's Recommendation**

That the Board of Trustees approve the recommendation to accept the RFP for Drug, Alcohol, and Random Drug Testing for Transportation Department as being the most favorable and advantageous to the Edinburg CISD.

**Rationale**

Administration sought competitive sealed RFP for Drug, Alcohol, and Random Drug Testing. RFP opening was held at the Business Office Building on April 1, 2011 at 2:30 P.M. where four (4) proposals were received, opened, and read aloud. The state administers a program for testing and enduring the fitness of persons to operate commercial motor vehicles (CMV) in accordance with minimum Federal standards. The Medical Review Officer shall be a duly licensed and certified physician with the knowledge of substance abuse, medical use of prescription drugs and the pharmacology and toxicology of illicit drugs shall administer the testing. The Medical Review Officer must comply with Federal Register Section 382.407 and section 382.409.

**User Department**

This item was requested by Mr. Rodolfo Zamora, Director of Transportation Department.

**Budgetary Information**

**Estimated Award Recommendation \$20,000.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
199-34-6217-63-939-19900	Athletic Physicals	82,000.00	42,266.00	22,734.00	17,000.00
<b>TOTAL</b>		<b>82,000.00</b>	<b>42,266.00</b>	<b>22,734.00</b>	<b>17,000.00 *</b>

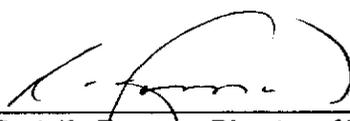
\* Pending approval of 2011-2012 budget by the School Board.

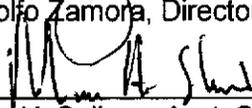
**Resource Personnel**

Dr. René Gutiérrez	Dr. Rebecca Morrison	Mario H. Salinas
Sylvia D. Garcia	Rodolfo Zamora	Amaro Tijerina
Jacqueline Kingan		

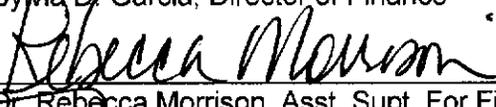
**Board Policy Reference**

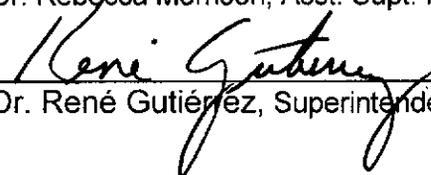
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:   
 Rodolfo Zamora, Director of Transportation

Approved by:   
 Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:   
 Sylvia D. Garcia, Director of Finance

Approved by:   
 Dr. Rebecca Morrison, Asst. Supt. For Finance/Operations

Recommended by:   
 Dr. René Gutiérrez, Superintendent of Schools

**Notes for RFP Tabulation  
RFP 11-123, Drug, Alcohol, and Random Drug Testing  
April 26, 2011**

1. **USER DEPARTMENT:** This RFP was requested by the Transportation Department. Mr. Rodolfo Zamora will be present to answer any questions regarding this bid.
1. **TYPE OF RFP:** This is a term RFP beginning April 27, 2011 or soon thereafter and ending March 31, 2012. This contract has a two year renewal clause to be renewed annually. The renewal will not be considered automatic.
2. **ORDERING INFORMATION:** Transportation Department will prepare purchase orders on an "as needed" basis after the Board of Trustee approval.
3. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$15,000.00
4. **ESTIMATED RFP AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Southwest Labs, Inc. 1201 S. Jackson Road, Suite #2 Pharr, TX 78577 Contact: Dan Velazquez PH: 956-971-8822 FAX: 956-688-8230	\$20,000.00
<b>ESTIMATED TOTAL AWARD RECOMMENDATION</b>	<b>\$20,000.00</b>

**TABULATION OF RFP 11-123, DRUG, ALCOHOL, AND RANDOM DRUG TESTING**

QUESTION	SOUTHWEST LABS		MED QUICK DIAGNOSTICS		N.T.C. Drug & Alcohol Testing		PINNACLE MEDICAL	
	TOTAL POINTS	PTS	PTS	PTS	PTS	PTS	PTS	PTS
Urine Drug Test – DOT criteria	20	10	30.00	10	30.00	10	30.00	10
Breath Alcohol Test – DOT criteria	20	8	15.00	9	12.00	10	15.00	9
Random Selection Generated Via Computer	5	0	-0-	5	-0-	5	Included	5
Medical Review Officer Services	5	4	1.50/min.	2	2.00	3	Included	5
Breath Alcohol Confirmation Test – DOT criteria (Specify fee – flat rate per minute)	5	4	3.00	1	5.00	2	Included	5
Reasonable Suspicion Annual DOT training for Supervisors	5	3	25.00	0	75.00	2	Included 1 per year	5
Medical Evaluation if employee fails to provide adequate breath for alcohol testing or fails to provide urine sample for substance as required	5	5	50.00	1	135.00	0	Per Dr. fee	0
Any On-Site training needed for the Supervisors and Employees following the DOT criteria	5	4	25.00	0	-0-	1	Included	5
Post Accidents Test – DOT Criteria	5	2	75.00	5	30.00	4	Did not fill in	0
After hours on-site Post Accidents Test – DOT Criteria	5	2	75.00	5	35.00	4	Did not fill in	0
How long has your company been providing Drug/Alcohol Testing Services? (years)	5	5	13 years	5	16 years	5	25 years	5
What is the distance between the location providing the testing services and our location? (miles)	10	9	10.4 miles Pharr	5	20 miles Weslaco	10	0 - onsite	0
Upon receiving a call from the requesting department, how long is your response to send someone to our location during regular business hours?	10	10	15 minutes	8	20 minutes	6	45-60 minutes	2
Upon receiving a call from the requesting department, how long is your response to send someone to our location during evenings, weekends, and holidays? (minutes)	10	10	15 minutes	7	30 minutes	2	60 minutes	1
How many employees do you have that are trained and certified to perform on-site training? (# employees)	10	10	7 employees	10	6 employees	10	40 employees	10
Upon performing the testing services, how long will it take for the results to come in?	10	10	1 – 2 days	8	2 - 3 days	10	Nest day - Negative 72 hour Positive	8
Where are the tests sent for processing?	10	10	St. Paul, MN	10	Teneda, KS	10	Lenexa, KS	10
Upon performing random drug testing will your company be able to provide both a male and female tester?	10	10	Yes	10	Yes	10	Did not fill in	0
Will your company be able to provide us with a contact for 24/7 service?	10	10	Dora Mendoza Administrator 956-563-7061	10	Arasely Camacho Operations Mgr 956-463-8721	10	Cheryl Vela Lead Collector 956-490-3011	0
<b>TOTAL</b>	<b>170</b>	<b>126</b>	<b>AWARD RECOMMENDATION</b>	<b>111</b>		<b>114</b>		<b>80</b>

\* NTC Drug & Alcohol Testing doesn't charge any on-site fees 24/7 only the test that were performed

**EXHIBIT**

EXHIBIT

11-123, DRUG, ALCOHOL & RANDOM DRUG TEST

8796 262180835  
CENTER POINTE REHAB, LLC  
3226 W. ALBERTA RD  
EDINBURG, TX 78539-9635

9822  
COMPLIANCE CONSORTIUM CORP  
201 EAST 2ND AVE  
P O BOX 932  
BELTON, TX 76513

4575 74-2913737  
GUTIERREZ MEDICAL CENTER  
DR. ALBERTO GUTIERREZ  
122 W CHAMPION  
EDINBURG, TX 78539

9821  
MED QUICK DIAGNOSTICS, INC.  
1400 N. WESTGATE DR. - STE 107  
SUITE #107  
WESLACO, TX 78596

9813  
MEDTOX LABORATORIES, INC  
402 WEST COUNTY ROAD D  
SAINT PAUL, MN 55112

5295 74-2766441  
N.T.C. DRUG TESTING SERVICES  
P.O. BOX 2883  
MCALLEN, TX 78501

5757  
OCCUPATIONAL & INDUSTRIAL  
HEALTH CENTER  
1106 WEST SAM HOUSTON  
PHARR, TX 78577

9816  
PHAMATECH INC  
10151 BARNES CANYON RD  
SAN DIEGO, CA 92121

7873 760400106  
PINNACLE MEDICAL MANAGEMENT  
654 N. SAM HOUSTON PARKWAY EAS  
SUITE #189  
HOUSTON, TX 77060

6403 74-2660479  
RIO GRANDE VALLEY ORTHOPEDIC  
1005 E. NOLANA LOOP  
MCALLEN, TX 78504

7444 41-2024446  
SOUTHWEST LABS INC  
1201 S. JACKSON RD  
SUITE 2  
PHARR, TX 78577-6860

2847 74-2339637  
WRS GROUP INC  
PO BOX 21207  
WACO, TX 76702-1207

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Vendors Printed: 12

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**APPROVAL OF SUMMER WORK SCHEDULE AND 226 DAY CALENDAR**

Superintendent's Recommendation:

That the ECISD Board of Trustees approve the proposed summer work schedule as attached.

Rationale:

June – 4 day work weeks with 10 hour workdays – 7:00 a.m. to 6:00 p.m. with 1 hour lunch Monday-Thursday. The workdays of June 27<sup>th</sup>, 28<sup>th</sup>, 29<sup>th</sup> & 30<sup>th</sup> will be regular 8 hour workdays – 8:00 a.m. to 5:00 p.m. with 1 hour lunch.

July/August – regular 5 day work weeks with 8 hour workdays (8:00 a.m. – 5:00 p.m.)

Budgetary Information:

n/a

Resource Personnel:

- Dr. René Gutiérrez
- Dr. Rebecca Morrison
- Mr. Jose A. Vasquez
- Mr. Robert Vina, Jr.

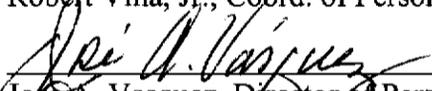
Board Policy Reference:

This item is in accordance with Board Policy DK (Local): Assignments and Schedules.

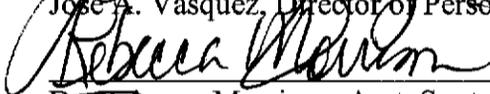
Prepared by:

  
 Robert Vina, Jr., Coord. of Personnel & Legal Issues

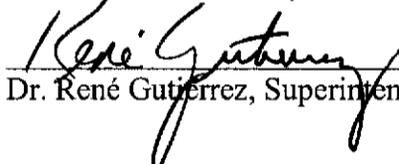
Approved by:

  
 José A. Vasquez, Director of Personnel

Approved by:

  
 Dr. Rebecca Morrison, Asst. Supt. for Finance & Operations

Recommended by:

  
 Dr. René Gutiérrez, Superintendent of Schools



**EDINBURG**  
**CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**  
DRAWER 990  
EDINBURG, TEXAS 78540-0990  
Phone: (956) 289-2300 Fax: (956) 383-3576

April 27, 2011

To: All Principals/Dept. Heads  
From: Dr. René Gutiérrez  
Superintendent of Schools  
Re: Summer Work Schedule and 226 Day Calendar

**Summer Work Schedule**

**JUNE:**

The summer work schedule effective June 6, 2011 will be from 7:00 a.m. to 6:00 p.m. with an hour lunch Monday – Thursday. (No work on Fridays) Summer attire will be casual. This summer work schedule will conclude on Thursday, June 23, 2011. The workdays of June 27<sup>th</sup>, 28<sup>th</sup>, 29<sup>th</sup> & 30<sup>th</sup> will be regular 8 hour workdays – 8:00 a.m. to 5:00 p.m. with 1 hour lunch.

**JULY/AUGUST:**

Regular work hours (8:00 a.m. to 5:00 p.m.) resume Monday thru Friday for work days beginning on Wednesday, July 18, 2011.

**226 Day Calendar:**

Please be advised that the Administration Building will be closed from July 1, 2011 through July 15, 2011. All 226 day staff will report to work for the first day of the new (2011-2012) calendar on July 18, 2011, unless your department has an approved alternative plan due to summer work volume.

Thank you for your cooperation. I hope you have an enjoyable and relaxing summer vacation.

RG/esr

It is the policy of Edinburg C.I.S.D. not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.  
Es política del Distrito Escolar de Edinburg el no discriminar por razones con base en sexo, edad, religión, raza, color, origen nacional, ni por discapacidad dentro de sus programas educativos.

**EXHIBIT \_\_\_\_\_**

**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT  
SCHOOL CALENDAR 2011 - 2012**

**226 Days**

**JULY 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

**AUGUST 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	11	12	13	14	15	16
14	16	17	18	19	20	21
21	22	23	24	25	26	27
28	29	30	31			

**SEPTEMBER 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

**OCTOBER 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**NOVEMBER 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

**DECEMBER 2011**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**JANUARY 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

**FEBRUARY 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29			

**MARCH 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**APRIL 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

**MAY 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

**JUNE 2012**

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

 Holiday

 Workday

 Inservice

**INSTRUCTION WORKDAYS** 180  
**INSERVICE** 3  
**TOTAL** 183

**Beginning Date: July 18, 2011**

**Ending Date: June 29, 2012**

**EXHIBIT** \_\_\_\_\_

# APPROVAL OF RESOLUTION TO MAKE EDUCATION A PRIORITY

## Superintendent's Recommendation

That the School Board of Trustees approves the resolution to *Make Education a Priority*.

## Rationale

To unite with other elected local government officials and community organizations by empowering and supporting our legislative representatives in their efforts to obtain adequate and equal funding for Texas schools in our common goal...the education of children.

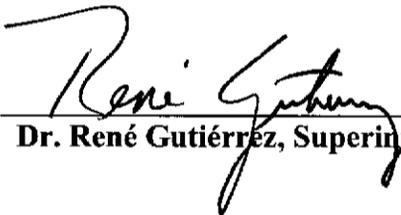
## Budgetary Information

Not applicable

## Resource Personnel

ECISD Board of Trustees  
Dr. René Gutiérrez

Prepared by

  
\_\_\_\_\_  
Dr. René Gutiérrez, Superintendent of Schools

Recommended by

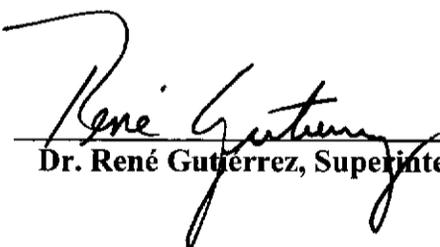
  
\_\_\_\_\_  
Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_, PAGES \_\_\_\_\_

# RESOLUTION

## ***Edinburg Consolidated Independent School District Makes Education a Priority***

**WHEREAS**, we, the elected Board of Trustees for the Edinburg Consolidated Independent School District and other local government elected officials and community organizations come together seeking a common goal for the sake of the education of our children and our communities. We recognize each school district relies substantially on funding from the State of Texas in order to provide educational opportunities for children and that the current Texas public school finance system is negatively affecting an increasing number of public school districts; and

**WHEREAS**, we have been informed that the proposed budget cuts in education will have a negative economic impact in communities located in the Region One Education Service Center area in amounts estimated to be over \$950,000,000, and we know that the future success of the children in our communities as well as the teaching profession is directly tied to the success of our local educational systems; and

**WHEREAS**, past diligent legislative efforts to address the state's method of adequately and equitably funding Texas schools has fallen short of broad measured success; and

**WHEREAS**, the 2011 legislative session bears the attributes of repeating the lack of reliable funding improvements as in the 2009 session; it is, therefore,

**RESOLVED**, that a responsible and concerned group of community leaders with a UNITED awareness respectfully empowers and supports our respected legislative representatives to act positively for the benefit of our children; and be it

**RESOLVED**, that in light of our current Texas economic challenges and the complexity of financing public education; improvements in school funding be established with the attitude where education is the highest priority and that reductions in funding be limited to no more than 5% of a school district's budget in any one year to allow school districts to properly plan and retool themselves for the future; and be it

**RESOLVED**, that this attitude begins with the leadership of Texas school districts, and together, we respectfully share one unified message to all involved;

**THEREFORE**, be it resolved that the Board of Trustees for the Edinburg Consolidated Independent School District does hereby proclaim to **Make Education a Priority**.

**APPROVED** on this 26<sup>th</sup> day of April 2011 by the Board of Trustees for the Edinburg Consolidated Independent School District

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**DAVID TORRES**  
President of the Board of Trustees  
Edinburg CISD

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**CARMEN GONZALEZ**  
Vice President of the Board of Trustees  
Edinburg CISD

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**CIRO TREVINO**  
Secretary to the Board of Trustees  
Edinburg CISD

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**MARTIN CASTILLO, D.C.**  
Member of the Board of Trustees  
Edinburg CISD

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**JAIME R. CHAVANA**  
Member of the Board of Trustees  
Edinburg CISD

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**JUAN "SONNY" PALACIOS JR**  
Member of the Board of Trustees  
Edinburg CISD

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**ROBERT PENA JR**  
Member of the Board of Trustees  
Edinburg CISD

**EXHIBIT** \_\_\_\_\_

**APPROVAL OF RESOLUTION 2011- 04 EXTENDING DEPOSITORY CONTRACT FOR FUNDS OF EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT**

**Superintendent's Recommendation**

That the Board of Trustees approve the Resolution 2011-04 extending the Depository Contract for funds of the Edinburg Consolidated Independent School District.

**Rationale**

Administration sought competitive sealed proposals for Bank Depository Services for the school district. Proposals were opened at the Business Office Building on May 29, 2009 at 10:00 a.m. where four ( 4 ) proposals were received and opened.

Texas Education Code (TEC) , Section 45.205 ( b ) requires each school district's depository contract be renewed every two years. In addition, the Education Code allows school districts to extend the depository service contract for an additional two-year term provided the school district and bank agree to the extension. The two year term will be from September 1, 2011 through August 31, 2013. In discussion with First National Bank, the Bank is willing to extend the current depository contract under the current terms and conditions.

**Budgetary Information**

Account Number	Appropriation	Encumbrance	Expenditure	Balance
199-41-6499-01-728-199000	40,000.00	0	24,123.22	15,876.78

**Resource Personnel**

Dr. René Gutiérrez                      Oscar Silva  
 Dr. Rebecca Morrison              Amaro Tijerina  
 Sylvia D. Garcia  
 Patsy Gayken

**Board Policy Reference**

This is in accordance with Board Policy, BDAE ( Legal ) Duties and Requirements of Depository and Board Policy CH ( Legal) Purchasing and Acquisition.

Prepared by: Sylvia D. Garcia  
 Sylvia D. Garcia, Director of Finance

Approved by: Rebecca Morrison  
 Dr. Rebecca Morrison , Asst. Superintendent for Finance/Operations

Recommended By: René Gutiérrez  
 Dr. René Gutiérrez, Superintendent of Schools

# Resolution 2011-04

## Board Resolution Extending Depository Contract for Funds Of Independent School Districts Under Texas Education Code, Chapter 45, Subchapter G, School District Depositories

Be it Resolved by the Edinburg Consolidated Independent School Board of Trustees that:

First National Bank Bank, Depository, located at Hidalgo County,  
*Name of Depository Bank* *Name of County*

State of Texas, being a bank as that term is defined in section 45.201 of the Texas Education Code, and

Edinburg Consolidated Independent School District (CDN: 108-904) agree to extend for an additional  
*Name of District*

two-year term from 09-01-2011 through 08-31-2013, the existing terms and conditions for banking services and rates previously agreed to in the Depository Contract in effect from 09-01-2009 through 08-31-2011.

This agreement to extend is allowed under Texas Education Code, Section 45.205 Subchapter G.

AGREED AND ACCEPTED on behalf of Edinburg Consolidated Independent School District  
*Name of District*

this the 26th day of April, 2011.

*Signature of President of School Board*

AGREED AND ACCEPTED on behalf of Depository this the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

First National Bank  
*Typed Name of Depository*

*Signature of Authorized Bank Officer*

*Title of Authorized Bank Officer*

### ACKNOWLEDGMENT

STATE OF TEXAS

COUNTY OF Hidalgo

Before me, the undersigned authority in and for said county and state, on this day personally appeared

Authorized Bank Officer known to me to be the person whose name is subscribed to the foregoing

instrument on behalf of the Depository named therein, and known to me to be an officer authorized to execute the foregoing instrument on behalf of said Depository, and acknowledged to me that (s)he executed the same as the act and deed of said Depository, for the purpose therein expressed and in the capacity therein stated.

Given under my hand and seal of office this the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

(SEAL)

*Signature of Notary*

Notary Public in and for \_\_\_\_\_ County, Texas



**APPROVAL OF PARTICIPATION IN THE TEXAS DEPARTMENT OF AGRICULTURE SEAMLESS SUMMER FOOD SERVICE PROGRAM**

**Superintendent's Recommendation**

That the Board of Trustees approves the participation in the Texas Department of Agriculture's Seamless Summer Food Service Program under the National School Lunch and Breakfast program for the summer of 2011.

**Rationale**

This program entitles students up to the age of 18 to be served a free breakfast and lunch during the program period at our summer school campuses and at the City of Edinburg Parks & Recreation and Edinburg Boys & Girls Club Legacy Unit.

**Budgetary Information**

District is reimbursed for all meals served during the program.

**Resource Personnel:**

Dr. Rene Gutiérrez  
Mary De Luna

Mario Salinas  
Dr. Rebecca Morrison

Sylvia García

**Board Policy Reference**

This is in accordance with Board Policy COB (Local/Legal), Food Services Management

Prepared by: Mary De Luna  
Mary De Luna, Director of Child Nutrition

Approved by: Mario H. Salinas  
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: Sylvia D. García  
Sylvia D. García, Director for Finance

Approved by: Rebecca Morrison  
Dr. Rebecca Morrison, Asst. Supt. for Finance/Operations

Recommended by: Rene Gutiérrez  
Dr. Rene Gutiérrez, Superintendent of Schools

**APPROVAL OF THE CONTRACT/CONSULTANT AGREEMENT WITH TEXAS VALLEY COMMUNITIES FOUNDATION-ENCORE(ENGAGING COMMUNITIES FOR COLLEGE READINESS) FOR STUDENTS FROM EDINBURG HIGH SCHOOL, EDINBURG NORTH HIGH SCHOOL, J. ECONOMEDES HIGH SCHOOL AND B.L. GARZA MIDDLE SCHOOL TO ATTEND THE ENCORE NATIONAL CONVOCATION 2011**

**Superintendent's Recommendation:**

That the Board of Trustees approve the Contract /Consultant agreement with Texas Valley Communities Foundation-ENCORE(Engaging Communities for College Readiness) for students from B.L. Garza Middle School, Edinburg High School, Edinburg North High School and J.Economedes High School to attend the ENCORE National Convocation 2011.

**Rationale:**

The Engaging Communities for College Readiness (ENCORE) Southwest Educational Convocation 2011 is an event for secondary students and their parents to participate in self-selective career tracks that include interactive hands-on career investigation sessions, college readiness workshops and life skills development activities. ENCORE has partnered with numerous key shareholders including governmental agencies, community-based "grassroots" entities, university student organizations and Fortune 500 corporations to provide a dynamic line up of motivational speakers to provide students and parents a significant college and career readiness experience. Students and parents will be exposed to careers in growing industries and interact with university students, professional industry mentors and university professors.

This is a sole source item. This contract was negotiated by Maria Luisa Guerra.

**Connection to the District Plan:**

*District Goal One: Academic Excellence*

Objective I: ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students will achieve and meet the Districts' Performance Objectives standards on the math, reading, writing, English Language Arts, science and social studies sections of the spring 2011 TAKS administration.

**Budgetary Information:**

ENCORE National Convocation 2011

May 6-7, 2011

UT-Pan American

Edinburg HS                    57 slots @ \$198 a slot = \$11,286  
 Edinburg North HS        50 slots @ \$198 a slot = \$ 9,900  
 J. Economedes HS        50 slots @ \$198 a slot = \$ 9,900  
 B.L. Garza MS              25 slots @ \$198 a slot = \$ 4,950

Funding	Description	Expense	Appropriation	Encumbrance	Expenditure	Balance
193-11-6412-00-001-131000	Travel & Subsistence/Student	11,286	22,900	0	1,134.00	21,766.00
193-11-6412-00-002-131000	Travel & Subsistence/Student	9,900	24,900	70	3,092.11	21,737.89
193-11-6412-00-003-131000	Travel & Subsistence/Student	9,900	10,686	0	276.00	10,410.00
193-11-6412-00-043-131000	Travel & Subsistence/Student	4,950	25,700	0	0.00	25,700.00

**GRAND TOTAL: \$36,036**

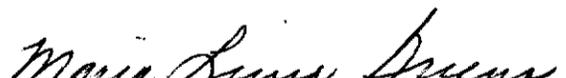
**Resource Personnel:**

Dr. René Gutiérrez., Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction/Support Services  
 Dr. Rebecca Morrison, Assistant Superintendent for Finance and Operations  
 Sylvia Garcia, Director of Finance

**Board Policy Reference and Compliance:**

This item is in accordance with Board Policy CH, Purchasing Bidding Requirements.

Prepared by and Approved by:

  
 Maria Luisa Guerra

Within Budgetary Allocation:

  
 Sylvia Garcia

Finance Department Approval:

  
 Dr. Rebecca Morrison

Recommended by:

  
 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT \_\_\_\_\_ PAGE(S) \_\_\_\_\_

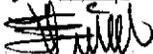
## CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Texas Valley Communities Foundation referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 36,036 for services and related expenses. \*

Approved and accepted by Contractor this 14 day of April 2011.



Contractor's Signature

Contractor's Name: Texas Valley Communities Foundation

Address: 1098 W. Expressway City: Mercedes State: TX Zip Code: 78570  
83

Social Security: \_\_\_\_\_ Contract Period From: 05-06-11 to 05-07-11

Scope of Work: ENCORE National Convocation 2011

Amount of Fee: \$36,036

Funding Account Number: 193-11-6412-00-001-131000      193-11-6412-00-003-131000  
193-11-6412-00-002-131000      193-11-5412-00-043-131000

Contracted Services must be approved **14 days prior of work**. A **Purchase Order** must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. **Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.**

**FOR CONTRACTS OVER \$10,000**

**Termination of Contract:** Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

\*Contracted Services totaling over \$5000.00 require prior board approval.

**Nondiscrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

**White - Vendor**

**Yellow - Originator**

**Pink - Accounts Payable**



Edinburg Consolidated Independent School District  
Sole Source Affidavit

RESET FORM

**BEFORE ME**, the undersigned official, on this day, personally appeared Gilbert Maldonado.  
A person known to me to be the person whose signature appears below, who after being duly  
sworn upon his oath deposed and said:

1. My name is Gilbert Maldonado. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
Texas Valley Communities Foundation
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)  
Engaging Communities for College Readiness (ENCORE) Program and National Convocation
4. Competition in providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

*Gilbert Maldonado*  
(Signature)

SUBSCRIBED AND SWORN to before me on this 14th day of April, 2011

(Seal)

*Gladys Ortiz*  
(Notary Public, State of TX)  
Gladys Ortiz  
(Printed Name)  
1-20-2011  
(Date Commission Expires)

Company Name: Texas Valley Communities Foundation

Address: 1098 W. EXPWY 83

City, State, Zip: Mercedes, TX 78570

Telephone: (956) 903-4231 Fax: (956) 903-4132

Contact Person: Gilbert Maldonado Email: gmaldonado@tvcof.org

EXHIBIT \_\_\_\_\_



**APPROVAL TO ACCEPT CONTRACT/CONSULTANT AGREEMENT AND PURCHASE OF MATERIALS WITH TEACHER CREATED MATERIALS PUBLISHING COMPANY FOR DISTRICT WIDE STAFF DEVELOPMENT**

**Superintendent's Recommendation:**

Approval to accept contract/consultant agreement and purchase of materials with Teacher Created Materials Publishing Company for district wide Staff Development.

**Rationale:**

The Teacher Created Materials Publishing Company is a sole source vendor who works with educators to help them learn to differentiate instruction to enable their students to think in differentiated ways and create instructional rigor. This professional development will help educators prepare for the upcoming changes related to the **STAAR** assessment. Over an 11-day period starting in June, cadres of district and campus instructional leaders will be trained through Trainer of Trainer sessions. Over 2,000 ECISD teachers will be impacted by follow-up training sessions and support materials such as webinars, access to electronic videos, and coaching sessions. Teachers will participate in hands-on activities that will provide them with ready-to-implement lesson ideas and strategies for their classroom, professional development, resource materials, and the latest in research and best practices in the area of differentiation to meet the needs of all students. The Trainer of Trainer sessions, follow up trainings, and materials are designed to meet the needs of a variety of students: ELL, SPED, GT, and Reg ED K-12. The district will own the rights to the materials indefinitely. There will be no recurring or renewal fees for the materials purchased. This contract was negotiated by Angelica Perez.

**Connections to the District:**

**Goal I – Academic Excellence** - The ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance. **Objective 1** - ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students demonstrate an increase on the math, reading, writing, science and social studies sections of the spring 2011 TAKS addresses the current state mandated standards TEKS, CCRS, and ELPS, in preparation for the STAAR and EOC exams, and engage students.

**Budgetary Information:**

\*Note: The average cost per teacher is \$120.01 which includes materials for classroom use.

Consultant Fees: \$ 74,450

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
211-13-6291-70-999-130	Consultant Services	50,000	0	0	50,000
168-21-6291-00-890-121	Consultant Services	31,699	0	500	26,699

Materials: \$ 174,345

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
211-13-6399-70-999-130	General Supplies	18,887	0	0	18,887
255-13-6399-70-999-124	General Supplies	55,800	0	0	55,800
164-11-6399-00-999-123	General Supplies	227,000	3,216.57	60,341.28	161,442
193-11-6399-00-042-131	General Supplies	24,950	0	501.00	24,448
193-11-6399-00-043-131	General Supplies	40,800	4,245.46	591.95	35,962
193-11-6399-00-044-131	General Supplies	47,408	17,634.50	13,823.49	15,950
193-11-6399-00-045-131	General Supplies	33,353	853.57	166.55	32,332
193-11-6399-00-046-131	General Supplies	10,067	3,564.00	359.46	6,143
193-13-6399-00-046-131	General Supplies	16,402	0	0	16,402

Total Amount: \$ 248,795

**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services  
 Angelica Perez, District GT Specialist  
 Alida Suarez, Director of Special Education  
 Ronaldo Cavazos, Director of Federal Programs

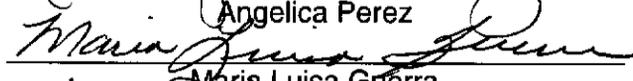
**Board Policy Reference and Compliance:**

This item is in compliance and in accordance with Board Policy CH Local (Purchasing Authority) and EEL (Legal): Contracting for Instruction with outside agencies

Prepared by:

  
 Angelica Perez

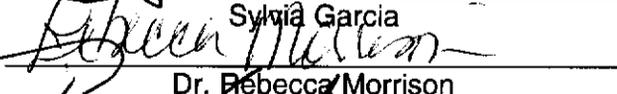
Approved by:

  
 Maria Luisa Guerra

Within Budgetary Allocation:

  
 Sylvia Garcia

Finance Department Approval:

  
 Dr. Rebecca Morrison

Recommended by:

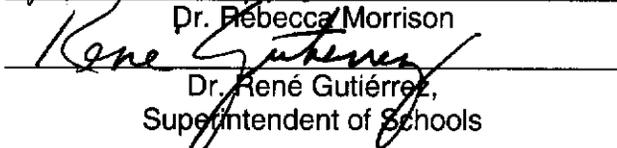
  
 Dr. René Gutiérrez,  
 Superintendent of Schools

Exhibit \_\_\_\_\_, Page(s) \_\_\_\_\_

March 24, 2011

Dear Edinburg CISD:

Attached is an outline of the suggested professional development model built by TCM in partnership with Edinburg CISD to support ECISD's district focus of, "**Differentiation**" and mastery of the upcoming STAAR.

Following are some points of clarification for each of the line items:

I. "**Applying Differentiation Strategies Handbooks – Site License**" – TCM will deliver the teacher handbooks electronically allowing every K-5, Math, ELA, Social Studies, and Science teacher within Edinburg CISD the ability to access their specific grade-level / content-area handbook via district servers. *This increases teacher accountability because no one can say they "lost" their handbook.* However, the district has the option to opt for hard copies of the handbook.

II. "**Train-the-Trainer Professional Development Workshop**" – TCM will comprehensively train all district "trainers" to facilitate / repeat the *Differentiation* workshops which they attend. TCM will provide all "trainers" with the following resources to support their campus-based trainings: *PowerPoint presentation, facilitator's guide, pacing guide, and custom correlations.* District also has the option to videotape the TOTs for future usage.

III. "**Differentiation Strategies Professional Development DVD**" – Every teacher within Edinburg CISD will have unlimited online access to the *Differentiation Strategies Professional Development DVD*. This DVD will provide ongoing professional development for all teachers thus minimizing the amount of days needed to pull teachers out of their classrooms for follow ups.

IV. "**Custom Correlations – Correlated to the Tested TEKS**" – TCM will provide (at no charge) a correlation of all handbooks to all tested TEKS / STAAR across all content-areas, grades K-12.

V. "**Professional Development Webinars**" – TCM will provide webinars – exact focus of webinars will be driven by campus principal feedback but could potentially target participants by grade level and content area. *The Professional Development Webinars* allow for ongoing PD (beneficial for new teachers) eliminating the need to pull teachers out of their classrooms time after time.

VI. "**Modeling/Coaching**" – TCM will make available our trainers to visit campuses and work with teachers and students in real classroom settings throughout the year. *Our trainers will be able to also model lessons which can be videotaped for future use.* The exact number of visits/sessions will be determined by principal feedback but we are suggesting at least 2.

VII. "**Sets of Differentiation Handouts per campus**" – TCM will provide hard copies sets of the *Differentiation Handbooks* to each campus, K-12. Elementary campuses will receive K-2 & 3-5 handbook, and each middle and high school will receive a set of the four content area handbooks. Total cost of these handbooks is \$11,798 – they will be provided at no cost to district.

Note that ECISD will have access to the resources (handbooks, DVD, videotaped sessions, and webinars) for an unlimited number of years with no recurring fees for their use.

Please feel free to contact me with any questions regarding this suggested professional development model.

Sincerely,  
**Fernando A. Pérez**  
Teacher Created Materials  
Market Development Manager  
Rio Grande Valley  
[fperez@tcmpub.com](mailto:fperez@tcmpub.com)  
956.371.4724

Exhibit \_\_\_\_\_

# Teacher Created Materials

PUBLISHING

Pricing model in support of Edinburg CISD's district-wide differentiated instruction initiative

Item Description	QTY	Price Before Discount	Total Before Discount	% Discount	Net Total
<i>Differentiation Strategies Tangible Handbooks or Electronic Site License of Handbooks</i>	2,073	\$99.99 each	\$207,279	30%	\$145,095
Train-the-Trainer Professional Development Workshop	11	\$5,000.00	\$55,000	15%	\$46,750
Differentiation Strategies Professional Development DVD Site License	39	\$1,500.00	\$58,500	50%	\$29,250
Professional Development Webinars	12	\$2,000.00	\$24,000	20%	\$19,200
Coaching Sessions/Modeling of Lessons at selected campuses	2	\$5,000.00	\$10,000	15%	\$8,500
Hardcopy set of Various levels of Differentiation Handbook per campus (Elem, MS, and HS)	118	\$99.99 each	\$11,798.82	100%	\$0
<b>Total Cost</b>			<b>\$354,779.00</b>	<b>30%</b>	<b>\$248,795</b>
<b>PRICE PER TEACHER</b>					<b>\$120.01</b>

**All fees above represent one-time fees. There are no "renewal" or "recurring" fees in future years.**

www.tcmpub.com

Exhibit \_\_\_\_\_

# CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Teacher Created Materials Publishing referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 248,795.00 for services and related expenses. \*

Approved and accepted by Contractor this 12 day of April 2011.

[Signature]  
Contractor's Signature

Contractor's Name: Fernando A. Leizaola

Address: 5301 Oceanus Drive City: Huntington Beach State: TX Zip Code: 92649

Federal Tax ID: 33-0000-4235 Contract Period From: 6/2011 to 7/2012

Scope of Work: Professional Development Services

Amount of Fee: 248,795.00

Funding Account Number: \_\_\_\_\_

**Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached.** By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.

**FOR CONTRACTS OVER \$10,000**

**Termination of Contract:** Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>[Signature]</u>
Administrative Assistant	<input type="checkbox"/>	<input type="checkbox"/>	_____
Superintendent/Designee	<input type="checkbox"/>	<input type="checkbox"/>	_____

\*Contracted Services totaling over \$5000.00 require prior board approval.

**Nondiscrimination Statement**

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor                      Yellow - Originator                      Pink - Accounts Payable

Exhibit \_\_\_\_\_



Edinburg Consolidated Independent School District  
Sole Source Affidavit

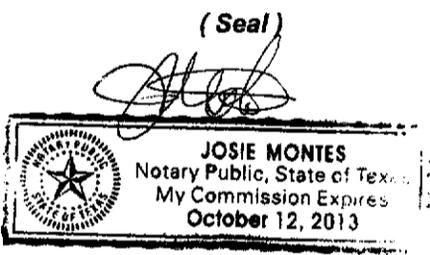
RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared 4/11/11.  
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is Fernando A. Pérez. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
Teacher Created Materials Publishing
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)  
(see attached letter)
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]  
(Signature)

SUBSCRIBED AND SWORN to before me on this 11 day of April, 2011



[Signature]  
(Notary Public, State of Texas)  
Josie Montes  
(Printed Name)  
10/12/2013  
(Date Commission Expires)

Company Name: Teacher Created Materials Publishing  
Address: 5301 Oceanus Drive  
City, State, Zip: Huntington Beach, CA 92649  
Telephone: 956-371-4724 Fax: 888-877-7606  
Contact Person: Fernando A. Pérez Email: fperez@tcmpub.com

Exhibit \_\_\_\_\_

# SOLE SOURCE MEMORANDUM

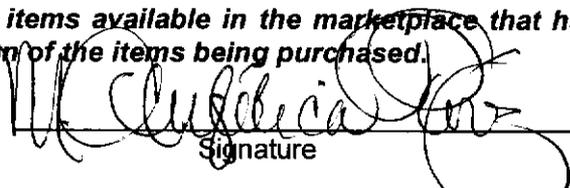
DATE: 04/12/2011  
TO: Assistant Superintendent for Finance & Operations  
FROM: Angelica Perez CAMPUS: Advanced Academics  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Teacher Created Materials  
(Name of Vendor)

PURCHASE AMOUNT: \$ 248,795 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
11-days of consulting on Applying Differentiated Strategies  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- XXX - **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- XXX - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

  
Signature \_\_\_\_\_ Date 04/12/11

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

Exhibit \_\_\_\_\_

**APPROVAL TO ACCEPT CONTRACT/CONSULTANT AGREEMENT AND PURCHASE OF MATERIALS WITH J TAYLOR EDUCATION FOR DISTRICT WIDE STAFF DEVELOPMENT**

**Superintendent's Recommendation:**

Approval to accept contract/consultant agreement and purchase of materials with J Taylor Education for district wide Staff Development.

**Rationale:**

The J Taylor Education Company is a sole source vendor who works with educators to help them learn to differentiate instruction to enable their students to think in deep and complex ways and create instructional rigor. The training will help educators prepare for the upcoming changes related to the STAAR assessment. Over an 11-day period, at least 660 district wide teachers in all subject areas will learn to discover and develop a number of engaging ways to incorporate the depth & complexity icons and prompts into the prescribed district curriculum. Teachers will learn to work in grade-level groups to create differentiated task statements that include: thinking like a scholar, task appropriateness, cross-curricular universal themes, research, and presentations. This contract was negotiated by Angelica Perez.

**Connections to the District:**

**Goal 1 - Academic Excellence** - The ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance. **Objective 1** - ECISD will offer all students a challenging high quality curriculum and will provide an effective delivery system to ensure that all students demonstrate an increase on the math, reading, writing, science and social studies sections of the spring 2011 TAKS addresses the current state mandated standards TEKS, CCRS, and ELPS, in preparation for the STAAR and EOC exams, and engage students.

**Budgetary Information:**

\*Note: The average cost per teacher is \$ 113.23, which includes materials for classroom use.

Consultant Fees: \$ 45,000

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
255-13-6291-70-999-124	Consultant Services	35,000	0	0	35,000
255-13-6291-00-999-124	Consultant Services	11,917	0	0	11,914

Materials: \$ 189,722

Account Number	Description	Appropriation	Encumbrance	Expenditure	Balance
255-13-6399-00-999-124	General Supplies	25,000	0	0	25,000
255-13-6399-70-999-124	General Supplies	55,800	0	0	55,800
164-11-6399-00-999-123	General Supplies	227,000	3,216	60,341	161,442
193-11-6399-00-042-131	General Supplies	24,950	0	501	24,448
193-11-6399-00-043-131	General Supplies	40,800	4,245	591	35,962
193-11-6399-00-044-131	General Supplies	47,408	17,634	13,823	15,950
193-11-6399-00-045-131	General Supplies	33,353	853	166	32,332
193-11-6399-00-046-131	General Supplies	10,067	3,564	359	6,143
193-13-6399-00-046-131	General Supplies	16,402	0	0	16,402

Total Amount: \$ 234,722

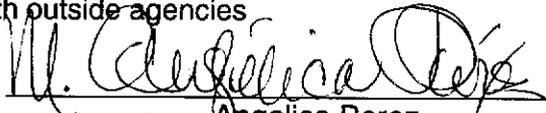
**Resource Personnel:**

Dr. René Gutiérrez, Superintendent of Schools  
 Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services  
 Angelica Perez, District GT Specialist  
 Alida Suarez, Director of Special Education  
 Ronaldo Cavazos, Director of Federal Programs

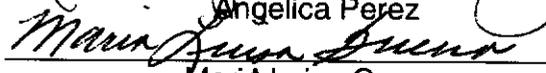
**Board Policy Reference And Compliance:**

This item is in compliance and in accordance with Board Policy CH Local (Purchasing Authority) and EEL (Legal): Contracting for Instruction with outside agencies

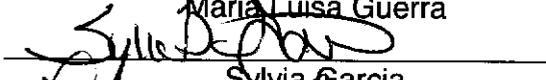
Prepared by:

  
 Angelica Perez

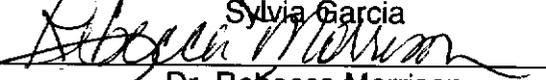
Approved by:

  
 Maria Luisa Guerra

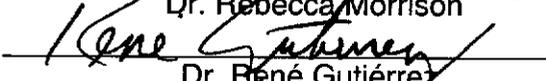
Within Budgetary Allocation:

  
 Sylvia Garcia

Finance Department Approval:

  
 Dr. Rebecca Morrison

Recommended by:

  
 Dr. René Gutiérrez,  
 Superintendent of Schools





Edinburg Consolidated Independent School District  
Sole Source Affidavit

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared John Gould  
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is John Gould. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:  
J Taylor Education
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)

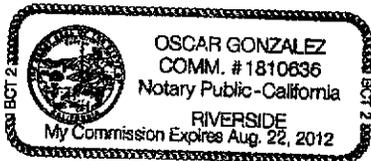
*The Flip Book, The Flip Book, Too, Frames, Tiered Literacy Centers, A Deep and Complex Look at Me, Q3 Cards, Depth & Complexity Icon Cards, Depth & Complexity Icon Magnets, Depth & Complexity Icon Stamps, Content Imperative Cards, Content Imperative Magnets, Content Imperative Stamps, Math Icon Cards, Math Icon Magnets, Math Icon Stamps, Deep and Complex Look Books, "THINK" in Deep and Complex Ways Poster, , Differentiation Smart Reference Guide, The Scholar in Me, Empower Primary and Inspire Change, Independent Study, The Icon Game, Independent Study, Lit Response Journal*

4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]  
(Signature)

SUBSCRIBED AND SWORN to before me on this 11th day of April, 2011

(Seal)



[Signature]  
(Notary Public, State of California)  
Oscar Gonzalez  
(Printed Name)  
08/22/2012  
(Date Commission Expires)

Company Name: J Taylor Education  
Address: 27475 Ynez Rd #191  
City, State, Zip: Temecula, CA 92591  
Telephone: 866-729-3817 Fax: 866-729-4817  
Contact Person: John Gould Email: jtaylor@education.com

Exhibit \_\_\_\_\_

April 11, 2011

Dear Edinburg CISD Board & Administrators,

Thank you for the opportunity to provide a proposal and Professional Development model that supports the district's emphasis on Differentiation for all students. In the past year, we have worked with over 350 ECISD teachers, leading them through an introduction to using depth & complexity as a means to differentiate curriculum and elicit high-level thinking. We hope to continue our partnership with ECISD as we empower educators to become the impetus for deep and complex thinking, and to mold students that are independent, life-long learners. For reference, below are some highlights of our proposal for the upcoming 2011-2012 school year.

- **seven days of Level One and four days of Level Two Depth/Complexity Differentiation Training.** Hundreds of ECISD teachers have participated in our Level One training so they will move into Level Two. Level One workshop will include teachers who have not yet worked with our consultants
- **supplemental PD & coaching**  
To make the framework "stick" and to support integration into the curriculum, additional workshops will be provided, including administrator strands, classroom demonstration lessons led by J Taylor consultants/teachers, coaching sessions, Webinars, and "Trainer of Trainer" workshops
- **J Taylor products**  
J Taylor will provide and show teachers the best ways to use our most effective products, including the *Depth & Complexity Icon Cards, Content Imperative Cards, Q3 Depth & Complexity Questioning Cards.* And ECISD classrooms will receive sets of student Icon cards, which provide a hands-on way for students to reference to the Depth & Complexity framework as they think in deep and complex ways
- **STAAR & TEKS Alignment to Framework**  
With new testing and focuses compelling instruction that necessitates in-depth, complex thinking and college and career readiness, J Taylor will provide a manual/resource book that aligns TEKS and STAAR to the Depth & Complexity framework (provided for all grade levels and content areas.)
- **J Taylor online community**  
Our newest online resource will be available to every educator in ECISD. Among many resources, it will contain Depth & Complexity Icon toolbars, online versions of our products, writable templates, lesson samples, student work samples, worksheets, links to Webinars and demo lessons from classrooms using this framework, and most importantly will allow ECISD teachers to collaborate via the community with one another, and J Taylor consultants

Please feel free to contact me if you have any questions about this proposal, our products, or our professional development. Thank you.

John Gould  
President, J Taylor Education  
310-739-4394  
jgould@jtayloreducation.com

**Edinburg CISD**  
**Comprehensive Differentiation Plan with Depth & Complexity, 2011-2012**  
(all costs reflect 10-20% discounts)

<b>Training (\$2,000 per day)</b>	<b><u>COST</u></b>
• Level ONE - 7 days in Summer 2011	<b>\$14,000</b>
• Level TWO - 4 days in Summer 2011	<b>\$8,000</b>
• 3 "Trainer of Trainer" workshops	<b>\$6,000</b>
• Administrator PD (1 day elem/ 1 day secondary)	<b>\$4,000</b>
• Classroom Demo Lessons (2 days)	<b>\$4,000</b>
• Classroom Walk-Throughs/Coaching (2 days)	<b>\$4,000</b>
• Tutorial & Instructional Webinars (4)	<b>\$5,000</b>
<b>Products</b>	
• J Taylor suite of 5 products	<b>\$70,722</b>
o Depth & Complexity Icon Cards & Magnets (800 sets)	
o Content Imperative Cards & Magnets (1,035 sets)	
o Q3 Question Cards (800 sets)	
• Hands-on Student Icon Cards (8,000 @ \$10/each)	<b>\$80,000</b>
• Standards and STAAR correlation handbook for all grade levels	<b>NO COST</b>
• Online Depth & Complexity Community Site Licenses (39 schools)	<b>\$39,000</b>
o Online versions of more J Taylor products and Icon toolbars	
o Contact with J Taylor consultants	
o Student work samples, worksheets, reproducibles, lesson tips, from entire J Taylor community, not just ECISD	
o Collaboration with grade-specific teachers	
o Webinars and other demo lessons from J Taylor community	
<b><u>Total Cost for 1-year implementation:</u></b>	<b><u>\$234,722.00</u></b>
<b><u>Cost per teacher:</u></b>	<b><u>\$113.23</u></b>
<b><u>Cost per student:</u></b>	<b><u>\$7.33</u></b>

Questions about this PD and product quote? Contact John Gould at 310-739-4394



# Price Quote

**J Taylor Education - our address has changed**

QUOTE # 041111-1ECISD  
DATE: APRIL 11, 2011

27475 Ynez Road, #191 Temecula, Ca 92591  
Phone 866-729-3817 Fax 866-729-4817  
www.jtayloreducation.com

**Quote valid until May 30, 2011**

**SOLD TO** Edinburg Consolidated Independent School District  
Attn: Accounts Payable  
Drawer 990  
Edinburg, TX 78540

**SHIP TO** Edinburg Consolidated Independent School District  
Attn: Differentiation Professional Development  
411 N. 8<sup>th</sup> Avenue  
Edinburg, TX 78541

SALESPERSON	JOB	SHIPPING METHOD	PO #	DATE SHIPPED	PAYMENT TERMS	DUE DATE
John	ECISD-222/DiffPD	UPS Freight	TBD	TBD	TBD	TBD

QTY	ITEM #	DESCRIPTION	UNIT PRICE	DISCOUNT	LINE TOTAL	
800	JTE-3	Depth & Complexity Icon Cards	20.00	-\$1,600.00	\$14,400.00	
800	JTE-28	Depth & Complexity Icon Magnets	20.00	-\$1,600.00	\$14,400.00	
800	JTE-27	Q3 Cards	22.00	-\$1,760.00	\$15,840.00	
1035	JTE-2	Content Imperative Cards	18.00	-\$1,863.00	\$16,767.00	
1035	JTE-10	Content Imperative Magnets	10.00	-\$1,035.00	\$9,315.00	
8000	JTE-37	"Hands-On" Depth/Complexity & Cont. Imperative Student Icon Cards	15.00	-\$40,000.00	\$80,000.00	
20	JTE-Cons	Consulting with J Taylor Education - Patry Marcum Lerwick & Erik Mickelson Consulting includes: 7 days of Level ONE Depth/Complexity Training, 4 days of Level TWO Training, 3 Trainer of Trainer workshops, 2 administrator workshops, 2 classroom demonstration days, 2 classroom coaching days	2,250.00	-\$5,000.00	\$40,000.00	
39	JTE-DCON	Site licence for J Taylor Depth/Complexity Online Community	1,500.00	-\$19,500.00	\$39,000.00	
4	JTE-DCW	Online Tutorial and Training Webinars	1,500.00	-\$1,000.00	\$5,000.00	
				<b>TOTAL DISCOUNT</b>	\$73,358.00	
* Questions about this quote? Contact John Gould @ 310-739-4394					<b>SUBTOTAL</b>	\$234,722.00
<i>Free shipping for this order (\$1,600.00)</i>					<b>SALES TAX</b>	\$0.00
<b>MAKE PURCHASE ORDERS AND CHECKS TO J TAYLOR EDUCATION</b>					<b>SHIPPING</b>	\$0.00
					<b>TOTAL DUE</b>	\$234,722.00

**THANK YOU FOR YOUR BUSINESS!**

Exhibit \_\_\_\_\_

# SOLE SOURCE MEMORANDUM

DATE: APRIL 11, 2011  
TO: Assistant Superintendent for Finance & Operations  
FROM: ANGELICA PEREZ CAMPUS: ADVANCED ACADEMICS  
SUBJECT: SOLE SOURCE AFFIDAVIT FOR J TAYLOR EDUCATION  
(Name of Vendor)

PURCHASE AMOUNT: \$ 234,722 REQUISITION NO: \_\_\_\_\_

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)  
11-DAY OF CONSULTING ON DIFFERENTIATED CURRICULUM USING DEPTH AND COMPLEXITY

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- XXX - **There is no competitive or similar product.**  
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- \_\_\_\_\_ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- XXX - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- \_\_\_\_\_ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- \_\_\_\_\_ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- \_\_\_\_\_ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Angelica Perez 042111  
Signature Date

*(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)*

Exhibit \_\_\_\_\_