



**Edinburg Consolidated Independent School
District**

Regular

Wednesday, November 10, 2010 6:00 PM

Agenda of Regular Meeting

The Board of Trustees Edinburg Consolidated Independent School District

A Regular Meeting of the Board of Trustees of Edinburg Consolidated Independent School District will be held November 10, 2010, beginning at 6:00 PM in the Board Room, 411 North 8th Street; Edinburg, Texas 78541.

It is the policy of Edinburg CISD not to discriminate in its educational programs based on sex, age, religion, race, color, national origin, or handicap. *Es la poliza del distrito escolar de Edinburg de no discriminar en sus programas educativos por razon de sexo, edad, religion, raza, color, origen nacional o por incapacidad.*

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. CALL MEETING TO ORDER, CONDUCT ROLL CALL, ESTABLISH QUORUM
Presenter: President Omar Palacios
Time: 6:00 PM
2. PRAYER, PLEDGE OF ALLEGIANCE, AND TEXAS PLEDGE
Presenter: Mrs. Carmen Gonzalez
3. CERTIFICATION OF PUBLIC NOTICE
Notice was posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on November 5, 2010 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.
Presenter: President Palacios
4. AWARDS & RECOGNITION
Presenter: Superintendent Rene Gutierrez
 - A. National Hispanic Merit Scholar Recipients from Edinburg North High School
 - B. All Region Orchestra Members from South, Barrientes, Memorial and Harwell Middle Schools, and Edinburg, Edinburg North, and Economedes High Schools
 - C. Division I Earned at UIL Pigskin Competition by Marching Bands of Edinburg, Edinburg North, and Economedes High Schools
 - D. Career & Technical Education FordPAS Students from South Middle School

Achieve National Recognition

E. Presentation of TEA *Exemplary and Recognized* Accountability Ratings and *Adequate Yearly Progress* Performance Awards

5. PUBLIC COMMENTS

Public participation is limited to the designated open forum portion of the meeting. At all times during board meetings, the audience shall not enter into discussion or debate on matters being considered by the Board, unless recognized by the Board President. No presentation shall exceed five minutes.

Presenter: Superintendent Gutierrez

6. SUPERINTENDENT'S REPORT

Presenter: Superintendent Gutierrez

A. Update on Rezoning of Middle and High Schools

B. Update on 2008 Bond Construction Projects by Broaddus & Associates

C. USDE/Office of Migrant Education Onsite Monitoring Visit

D. Texas English Language Proficiency Assessment System

E. Enrollment as of November 5, 2010

F. Teacher Vacancies

7. CONSENT AGENDA

The following item(s) are of a routine or administrative nature. All items are to be acted on by one vote without being discussed separately, unless requested by a board member in which case the item(s) will be considered individually after the items not requiring discussion have been acted on.

Presenter: President Palacios

- | | |
|--|----|
| A. (011A- 1) Minutes for Regular Board Meeting of October 26, 2010 | 6 |
| B. (011A- 2) BID 10-25 Towing Services District Wide, First and Final Contract Renewal COST \$25,000.00 SOURCE Local Funds | 12 |
| C. (011A- 3) BID 11-01 Janitorial Supplies, Cleaners and Related Items COST \$29,069.65 SOURCE Local Funds | 16 |
| D. (011A- 4) BID 11-04 Janitorial Supplies, Brooms, Mops and Related Items COST \$19,881.20 SOURCE Local Funds | 46 |
| E. (011A- 5) BID 11-15 Poster Printer Supplies COST \$25,000.00 SOURCE All Funds | 55 |
| F. (011A- 6) BID 11-17 Lumber and Related Supplies COST \$73,000.00 SOURCE All Funds | 62 |
| G. (011A- 7) GODIRECT 11-44 Fortinet Software Contract Renewal for Technology Department COST \$37,693.50 SOURCE Local Funds | 73 |

8. ACTION AGENDA

Presenter: President Palacios

- | | |
|---|----|
| A. (011A- 8) Amend INTERLOCAL 11-18 District Wide Technology Equipment COST \$965,080.00 SOURCE All Funds | 76 |
|---|----|

B. (011A- 9) INTERLOCAL 11-46 Replacement of Xerox Copiers through the State of Texas Comptroller's Office and the Texas Cooperative Purchasing Network COST \$348,683.40 SOURCE All Funds	78
C. (011A-10) RFP 10-193 Data Reporting System COST \$88,400.00 SOURCE District Awards for Teacher Excel Funds	102
D. (011A-11) Additional Administrator for 2010-2011 "Professional Development Appraisal System" Appraisers	107
E. (011A-12) Contract with Renaissance Learning Inc for the Star Reading and Accelerated Reader Enterprise Program COST \$143,417.39 SOURCE State Compensatory Funds	109
F. (011A-13) Contract/Consultant Agreement with J Taylor Education for Staff Development COST \$23,505.00 SOURCE State, Federal, and Gifted & Talented Funds	131
G. (011A-14) 2010-2011 Commitment for Special Service Projects with Region One Education Service Center COST \$35,406.23 SOURCE Local Funds	137
H. (011A-15) Resolution 2011-03 Setting the 2010 Tax Levy	140
I. (011A-16) RFP 10-18 Self-Funded Medical Stop Loss Coverage and Administration Services, First Year Renewal COST \$2,556,894.00 SOURCE Health Insurance Funds	150
J. (011A-17) Changes to Health Insurance Plan Document as Required to Comply with the <i>Affordable Care Act</i>	162
K. (011A-18) Creative Education Institute Inc for Training and Software Licenses Using Essential Learning Systems and Mathematical Learning Systems COST \$141,300.00 SOURCE Federal Funds	168
L. (011A-19) Bus Driver Special Education Job Description to Complement the Newly Amended Regular Bus Driver Job Description to Comply with Local Policies, TEA Requirements, and State Mandates	173
M. (011A-20) Contracted Service Agreement with Margaret Kilgo of Kilgo Consulting Inc to Provide Training for English Language Arts School Teachers for the 2010-2011 School Year COST \$59,600.00 SOURCE Federal and State Funds	178
N. (011A-21) Employment, Resignations, and Retirements	

9. CLOSED SESSION

Discussion under the authority of Section 551, Texas Government Code: If, during the course of the meeting covered by this Notice, the Board should determine that a Closed Session of the Board should be held or is required in relation to any item included in this Notice, then such closed session as authorized by Section 551.001 et. seq. of the Texas Government Code (the Open Meetings Act) will be held by the Board after the commencement in Open Session of the meeting covered by this Notice. Such closed session may concern any or all of the subjects and be conducted for any and all purposes permitted by Section 551.071 through and including Section 551.084 of the Texas Open

Meetings Act, including, but not limited to, private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Presenter: President Palacios

- A. Section 551.071--Consultation with Attorney on Any Permitted Subject Including, But Not Limited to:
 - 1. Discussion with School Attorney of Item(s) Exempted under Attorney-Client Privilege
 - 2. Update on Pending Litigation
 - 3. Discussion with Attorney on Legal Issues Regarding Construction at Edinburg High School
 - B. Section 551.072--Deliberation Regarding Real Property
 - 1. Discussion on Acquisition of Possible Land Donation for Future Development
 - 2. Discussion on Proposed Contracts for Land Purchases
 - C. Section 551.074--Personnel Matters
 - 1. Discussion on Employment of
 - a. Educational Diagnostician, Special Education Department
 - 2. Discussion of Employment, Resignations, and Retirements
 - 3. Update of Pending Personnel Investigations
 - D. Section 551.071--Consultation with Attorney & Section 551.074--Personnel Matters
 - E. Section 551.082--Discipline of a Public School Child
10. ACTION ON ITEMS DISCUSSED IN CLOSED SESSION
Presenter: President Palacios
- A. Section 551.071--Consultation with Attorney
 - B. Section 551.072--Deliberation Regarding Real Property
 - C. Section 551.074--Personnel Matters
11. ADJOURNMENT
Presenter: President Palacios

APPROVAL OF BOARD MINUTES

Superintendent's Recommendation

Board of Trustees approval of the minutes for the following board meeting(s):

Regular Board Meeting of October 26, 2010

Rationale

Article 6252-17A, §3b, V.A.T.S. requires in part that the Board shall prepare and retain minutes of each of its open meetings. The minutes are public record and shall be available for public inspection and copying upon request to the Superintendent or his designee.

Paperwork Impact

No additional paperwork will be generated.

Budgetary Information

The budget will not be impacted.

Resource Personnel

Dr. René Gutiérrez

Board Policy Reference and Compliance

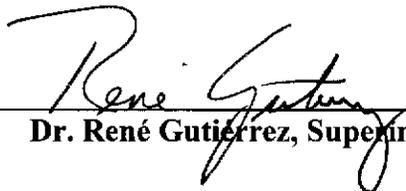
This item is in compliance and in accordance with Board Policy BE and BE (Local).

Prepared by



Mary Alice S. Martin, Board Secretary

Recommended by



Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT A, PAGES 1-5

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
Edinburg, Texas

STATE OF TEXAS §

COUNTY OF HIDALGO §

October 26, 2010

On the 26th day of October 2010, the **Board of Trustees** for the Edinburg Consolidated Independent School District met in **regular session** with the following members present:

Robert Peña Jr., Vice President

Jaime R. Chavana, Member

Gregory "Greg" García, Member

Carmen González, Member

David Torres, Member

Absent from the meeting were President Omar Palacios and Secretary Ciro Treviño.

Present at the request of the superintendent was Jacques E. Treviño, board attorney (arrived at 6:20 p.m.).

NOTE: If more detailed information regarding presentations, discussion, and action taken during the meeting is desired, the audio and video taped recordings are available through the superintendent's office.

Vice President Peña, who established **quorum**, called the meeting to order at 6:03 p.m. Mr. Gregory "Greg" García offered the **prayer and led the Pledge of Allegiance and Texas Pledge**.

Vice President Peña asked for certification that **Public Notice** had been posted in the Edinburg CISD Administration Building at 411 North 8th Street in Edinburg, Texas on October 22, 2010 at 6:00 p.m. signed Dr. René Gutiérrez, Superintendent of Schools.

Under Awards & Recognition:

- A. All Region Jazz Band Members from Edinburg and Edinburg North High Schools

Under **Public Comments**, "Bond Oversight Committee" Chairman **Bryant Morrison** announced that a detailed report on the overall \$14 million savings realized in 2008 bond construction projects is forthcoming. Even though some of these monies have been implemented to enhance the construction projects, a \$2.8 million savings was still realized. In "Public Concerns" **Joe Ponce** referred to news story on the potential shortfall in the future of Texas finances. He asked if the district is prepared. Linebarger Goggan Blair & Sampson Attorney **Augustin Hernandez** announced that a "tax resale auction" scheduled on November 13 could potentially add \$600,000 to the tax rolls for properties in ECISD jurisdiction. Before the Board takes action on health "insurance" agenda items, District Insurance Committee Chairman **Berta Chavana** asked that some of the committee concerns be addressed, i.e. availability of quarterly reports, accessibility to insurance plan document, is stop loss carrier coverage necessary.

Under Superintendent's Report:

- A. Annual Tax Collection Report for Period of September 1, 2009 through August 31, 2010 by Hidalgo County Tax Assessor/Collector
- B. Health Insurance Third Quarter Report for Period Ending September 30, 2010 by Blue Cross/Blue Shield

EXHIBIT A

Under Superintendent's Report: (continued)

- C. *The Affordable Care Act* Update
- D. State and Federal Reports on Performance Based Monitoring Analysis Systems
- E. Guidelines for Reserving Performing Arts Centers
- F. Enrollment as of October 22, 2010: +1,092 (compared to 10/21/09)
- G. Teacher Vacancies: 4 (1 elementary/3 secondary)
- H. Financial Reports:
 1. Monthly Budgetary Summaries as of August 31, 2010
 2. Condition of Funds as of August 31, 2010
 3. Tax Collections of August 2010
 4. Investments for Period Ending August 31, 2010
 5. Health Insurance Financials as of August 31, 2010 and September 30, 2010
 6. Health Insurance Run-Off Claims as of August 31, 2010 and September 30, 2010

CONSENT AGENDA ITEMS

Mrs. Carmen Gonzalez González moved and Mr. Carmen Gonzalez R. Chavana seconded the motion to **Approve Agenda Items: 010B-1 Board Minutes for Regular Board Meeting of October 12, 2010 and Special Called Board Meeting of October 13, 2010; 010B-2 Bid 10-06 Safety Supplies for Maintenance & Facilities, First and Final Renewal to A-Athletic & Medical Supply and Hertz Equipment with Beverly's Hardware and C & S Safety as Primary Vendors Totaling \$15,000.00; 010B-3 Bid 10-22 Music Supplies, First and Final Renewal to Several Vendors with Melhart Music Center and Texas Band and Orchestra as Primary Vendors Totaling \$70,000.00; 010B-4 Bid 10-205 Printing Services to FedEx Office and Print Services and Office Depot Inc with Copy Zone as Primary Vendor Totaling \$46,500.00; 010B-5 Bid 10-211 Award Jackets to Meca Sportswear Inc in the Amount of \$37,000.00; 010B-6 Bid 11-07 Gifted and Talented Instructional Materials to J Taylor Education LLC and Mentoring Minds Totaling \$125,400.00; 010B-7 Bid 11-09 Performing Arts Center Pianos to Valley Keyboards in the Amount of \$42,000.00; 010B-8 Bid 11-10 Diplomas and Related Graduation Items to Herff Jones Graduation Center in the Amount of \$21,000.00; 010B-9 Bid 11-20 Irrigation and Sprinkler Supplies to Ewing Irrigation Products and John Deere Land-scapes Totaling \$10,000.00; 010B-10 Bid 11-23 Maintenance and Repair Services for Heating, Ventilation, Air Conditioning, and Plumbing to Trane Company through Texas Cooperative Purchasing Network in the Amount of \$70,000.00; 010B-11 Bid 11-24 Trade Services and Labor for Electrical, Plumbing, and HVAC to Carrier Corporation through BuyBoard in the Amount of \$70,000.00; 010B-12 Bid 11-25 Maintenance and Repair Services for HVAC, Electrical, and Plumbing to Johnson Controls Inc through Texas Multiple Award Schedule in the Amount of \$70,000.00; and 010B-13 Bid 11-34 Replacement of Air Handler Unit for Edinburg North High School Academic Wing 200 to Johnson Controls through Texas Multiple Award Schedule in the Amount of \$28,294.19, as recommended by Superintendent René Gutiérrez. The motion carried.**

ACTION AGENDA ITEMS

Mr. Gregory "Carmen Gonzalez" García moved and Mrs. Carmen Gonzalez González seconded the motion to **Approve Agenda Item 010B-14 RFQ 11-13 Licensed Specialist in School Psychology and Behavior to Ruth Cardoza in the Amount of \$20,000.00, as recommended by Superintendent René Gutiérrez. The motion carried.**

Mr. Gregory "Greg" García moved and Mr. David Torres seconded the motion to **Approve Agenda Item 010B-15 Extend Contract with Edusoft Inc for Assessment and Instruction Software for All Elementary Campuses, and Middle and High Schools in the Amount of \$91,384.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Gregory "Greg" García moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 010B-16 Sing, Spell, Read, & Write Program for Grades Pre-K through 1st from Destiny Learning in the Amount of \$143,335.97**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Gregory "Greg" García moved and Mr. Jaime R. Chavana seconded the motion to **Approve Agenda Item 010B-17 District Textbook Committees for Selection of Elementary and Secondary Textbooks**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Carmen González moved and Mr. Jaime R. Chavana seconded the motion to **Approve Agenda Item 010B-18 Second Reading of Board Policy EHAD (Local) 2010-2011 Pass/Fail Option for High School Courses**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. David Torres moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 010B-19 Second Reading of TASB Localized Board Policy Update No. 88**, as recommended by Superintendent René Gutiérrez. The motion carried.

At the request of the superintendent, Vice President Peña withdrew **Agenda Item 010B-20 RFP 10-18 Self-Funded Medical Stop Loss Coverage and Administration Services, First Year Renewal**.

Mr. Jaime R. Chavana moved and Mrs. Carmen González seconded the motion to **Approve Agenda Item 010B-21 Purchase Food and Non-Food Products through Region One South Texas Co-Op Bid for the 2010-2011 School Year in the Amount of \$8,882,763.00**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Gregory "Greg" García moved and Mr. David Torres and Mrs. Carmen González seconded the motion to **Approve Agenda Item 010B-22 Interlocal Cooperation Agreement Between the County of Hidalgo and Edinburg CISD for Local Bioterrorism Preparedness and Response**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mrs. Carmen González moved and Mr. Gregory "Greg" García seconded the motion to **Approve Agenda Item 010B-23 Amended Budget for State Compensatory Fund 161 (1)**, as recommended by Superintendent René Gutiérrez. The motion carried.

At the request of the superintendent, Vice President Peña withdrew **Agenda Item 010B-24 Changes to Health Insurance Plan Document as Required to Comply with the Affordable Care Act**.

Mr. Gregory "Greg" García moved and Mr. David Torres seconded the motion to enter **Closed Session**. The motion carried.

Vice President Pena recessed the meeting at 8:04 p.m. enabling the Board to enter Closed Session.

Mrs. Carmen González moved and Mr. David Torres seconded the motion to return to **Open Session**. The motion carried.

EDINBURG CISD SCHOOL BOARD MEETING

October 26, 2010

Page 4

After returning to Open Session at 9:17 p.m., Vice President Peña announced that no action had been taken on items discussed in Closed Session.

Mr. Jaime R. Chavana moved and Mrs. Carmen González seconded the motion to **Approve Section 551.074 9C1.a Employment of Sylvia Rodriguez Lopez as Curriculum Assistant at Magee Elementary**, as recommended by Superintendent René Gutiérrez. The motion carried.

Mr. Gregory “Greg” García moved and Mr. David Torres seconded the motion to **Approve Section 551.074 C.2 (Agenda Item 010B-25) Employment, Resignations, and Retirements as Discussed in Closed Session**, as recommended by Superintendent René Gutiérrez. The motion carried.

Employment for 2010-2011

Juan J. Sepulveda*	BS/UT, Pan American	2- 0 years experience
Eric Gonzalez*	BS/UT, Pan American	0- 0 years experience
Celina Espinoza*	BS/UT, Pan American	0- 0 years experience
Priscilla Trigo*	BS/UT, Pan American	0- 0 years experience
Dina de la Vina*	BS/UT, Pan American	6- 6 years experience
Robert Lee Hernandez*	BA/Univ. Maryland	0- 0 years experience
Armando Villa*	BBA/UT, Pan American	12- 3 years experience

*Pending criminal background check

Resignations and Retirements

Nancy L. Watson (Retiring) Art/Barrientes MS

Employment of Paraprofessionals (University Hours) and Classified Employees

Hugo Garza*	UT, Pan American (BS)	0- 0 years experience
Graciela Rogers*	UT, San Antonio (100)	0- 0 years experience
Eva R. Tamez**/**	GED	13-13 years experience
Alexandra M. Benavidez*	UT, Pan American (BA)	0- 0 years experience
Teresita G. Calderon*	High School Diploma	3- 3 years experience
Elisa Fuentes*	South Texas College (65)	3- 0 years experience
Juan Duran**/**/#	CN Custodian/Avila	0- 0 years experience
Sebastian Razo**/**/^	Bus Driver/Transportation	0- 0 years experience
Jesus Benavides**/**/^	Bus Driver/Transportation	0- 0 years experience

*Pending criminal background check

**Pending PAKS

***Pending medical and employment requirements

#Employed as Child Nutrition substitute

^Employed as bus driver substitute

Promotions (None)

Resignations and Retirements

Andrew Gomez	Security Surveillance Monitor/JEHS
Mary Alice Ponce (Retiring)	Payroll Clerk/Transportation
Edna A. Garza (Retiring)	Special Ed Aide/De La Vina
Remigio A. Moreno	CN Custodian/Cavazos
Mark Lee Brown	Bus Driver/Transportation

EXHIBIT A-4

APPROVAL OF BID 10-25, TOWING SERVICES DISTRICT WIDE FIRST AND FINAL CONTRACT RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal for Towing Services District Wide, which is indicated in the attached renewal forms.

Rationale

This bid has a renewal option. Mr. Rudy Zamora and the awarded vendor have agreed in writing to continue this bid for an additional term contract at no increase in cost.

The administration sought competitive sealed bids for the Towing Services. Bid opening was held at the Business Office Building on October 9, 2009, at 3:00 P.M., one (1) proposal was opened. District Vehicles involved in accidents or broken down while on the road may require towing services to the transportation shop or other locations. The district does not own a tow truck to handle these emergencies.

User Department

This item was requested by Mr. Rudy Zamora, Director of Transportation.

Budgetary Information

Approximate Award Recommendation **\$25,000.00**

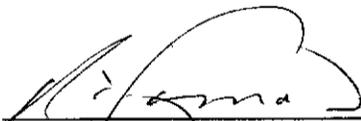
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-34-6319-71-939-199-000	Supplies/Maint/Operation	478,351.00	82,269.60	38,862.50	357,218.90
TOTAL		478,351.00	82,269.60	38,862.50	357,218.90

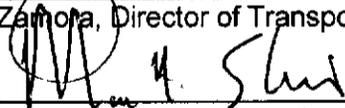
Resource Personnel

Dr. René Gutiérrez	Rigoberto V. Abrego	Sylvia D. Garcia
Mario H. Salinas	Rudy Zamora	Amaro Tijerina
Kay W. Green		

Board Policy Reference

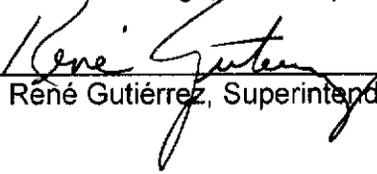
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by: 
Rudy Zamora, Director of Transportation

Approved by: 
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
Sylvia D. Garcia, Director for Finance

Approved by: 
Rigoberto V. Abrego, Asst. Supt. For Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Renewal
 Bid 10-25, Towing Services District Wide
 November 10, 2010**

1. **USER DEPARTMENT:** This bid was requested by Director Transportation. Mr. Rudy Zamora will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term bid beginning November 10, 2010 or soon thereafter and ending October 31, 2011. This is the first and final contract renewal.
3. **BID EVALUATION:** This bid was evaluated by Mr. Rudy Zamora, Director of Transportation.
4. **ORDERING INFORMATION:** The Transportation department will prepare purchase orders on an as needed basis following Board of Trustee approval.
5. **APROXIMATE AMOUNT SPENT LAST YEAR:** **\$24,000.00**
6. **AWARD RECOMMENDATION:**

VENDORS
M & M Towing and Recovery, Inc. 3716 South US Hwy 281 Edinburg, TX 78539 Contact: Valentin A. Cardenas PH: 956-380-1500 FAX: 956-380-1513 ACCOUNTING VENDOR NUMBER 49256 for Requisitions

WEIGHT OF VEHICLE	DISTANCE	RATE PER DISTANCE
2,000 to 10,000 pounds	0 to 30 miles	\$75.00
	31 to 60 miles	\$125.00
	61 to 100 miles	\$265.00
10,001 to 35,000 pounds	0 to 30 miles	\$350.00
	31 to 60 miles	\$470.00
	61 to 100 miles	\$630.00
ACCIDENT SERVICE (Emergencies) 2,000 to 10,000 pounds	0 to 30 miles	\$90.00
	31 to 60 miles	\$150.00
	61 to 100 miles	\$318.00
ACCIDENT SERVICE (Emergencies) 10,001 to 35,000 pounds	0 to 30 miles	\$420.00
	31 to 60 miles	\$564.00
	61 to 100 miles	\$756.00

NOTE: Price is for towing only maneuvers for recovery of the vehicle or to make the vehicle ready to tow will be charged extra.



**EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
411 North 8th/DRAWER 990
EDINBURG, TEXAS 78541
PHONE: (956) 289-2311
FAX (956) 383-7687**

August 4, 2010

Dear M & M Towing and Recovery, Inc.;

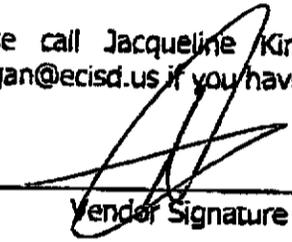
FAX: 956-380-1513

**REF: REQUEST FOR INFORMATION - FOR CONTRACT RENEWAL
BID 10-25, TOWING SERVICES DISTRICT WIDE**

Our original bid specifications provided for an extension of the awarded contract if both parties agreed in writing on the extension and if the unit prices, discounts, terms and conditions remained the same as the cost for contract renewal. If accepted by the Edinburg CISD, the renewal contract will start November 1, 2010 or soon thereafter and end October 31, 2011. Please see attachment for current pricing.

We are interested in knowing whether your company will extend this contract for an additional year. **If your renewal extension is accepted by the Edinburg CISD, this form will be signed and faxed back to your company to notify you of the renewed contract. The Edinburg CISD reserves the right to accept or reject the renewal of this contract and to bid out a new contract.**

Please call Jacqueline Kingan, Senior Buyer at 956-289-2311, Ext. 2137 or e-mail at j.kingan@ecisd.us if you have any questions regarding this contract.

YES: , per original discounts, terms, and conditions.
Vendor Signature

NO: _____, I am not interested in extending my awarded contract.
Vendor Signature

M+M Towing and Recovery Inc.
Company Name

Approved for Renewal:

Edinburg CISD Date



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT
DRAWER 990
EDINBURG, TEXAS 78540
PHONE: (956) 289-2311
FAX (956) 383-7687

MEMORANDUM

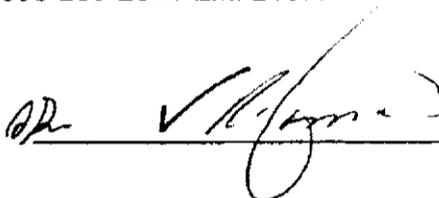
Date: July 27, 2010
TO: Rudy Zamora, Director of Transportation
FROM: Jacqueline Kingan, Senior Buyer ✕
SUBJECT: **RENEWAL OF BID 10-25, TOWING SERVICES DISTRICT WIDE**

There is an option to renew the above mentioned bid. Attached is the detailed information on what was awarded last year. Hopefully, this will assist you in making your decision. This will be the final renewal for this bid.

Please sign and return back to me for processing. Let me know as soon as possible, if you have any questions, give me a call at 956-289-2311 Ext. 2137.

THANK YOU!

Yes, I want to renew:



No, I don't want to renew:

Reason why you don't want to renew:

Thank you.

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

EXHIBIT _____

APPROVAL OF BID 11- 01, JANITORIAL SUPPLIES CLEANERS AND RELATED ITEMS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Janitorial Supplies Cleaners and Related Items, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

Rationale

Administration sought competitive sealed bids for Janitorial Supplies Cleaners and Related Items. Bid opening was held at the Business Office Building on September 13, 2010, at 2:30 P.M., where eighteen (18) proposals were opened. This bid will be used to purchase cleaning supplies for district wide use. Other supplies from this bid are used to maintain a clean, safe, and healthy environment in our facilities district wide.

User Department

This bid will be used by Maintenance and Facilities Department

Budgetary Information

Estimated Award Recommendation **\$29,069.65**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-19-936-199000	Supply-Maint/Operations	575,943.00	51,573.20	4,347.69	520,022.11
	TOTAL	575,943.00	51,573.20	4,347.69	520,022.11

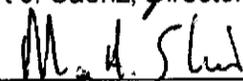
Resource Personnel

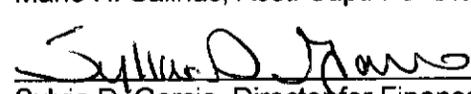
Dr. René Gutiérrez	Rigoberto V. Abrego	Sylvia D. Garcia
Mario H. Salinas	Robert J. Saenz	Amaro Tijerina
Jacqueline Kingan		

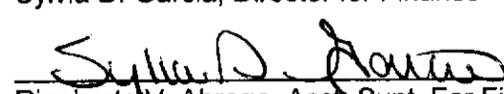
Board Policy Reference

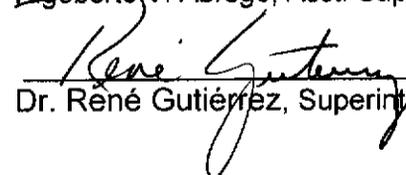
This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by: 
Robert J. Saenz, Director of Maintenance/Facilities

Approved by: 
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations: 
Sylvia D. Garcia, Director for Finance

Approved by: 
Rigoberto V. Abrego, Asst. Supt. For Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Bid Tabulation
 Bid 11- 01, Janitorial Supplies Cleaners and Related Items
 November 10, 2010**

1. **USER DEPARTMENT:** This bid was requested by Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning November 11, 2010 or soon thereafter and ending September 30, 2011 with an option to renew for another contract period.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance Department will prepare the purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$30,000.00**
6. **TOTAL AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Gulf Coast Paper 635 Billy Mitchell Brownsville, TX 78521 Contact: Carlos Solis PH: 800-460-3297 FAX: 956-541-2018	\$14,086.34
Rio Paper Supply, LLC 1800 Mozelle Ave. Pharr, TX 78577 Contact: Ramiro Cantu PH: 956-782-5111 FAX: 956-782-5127	\$5,113.58
Industrial Soap Company 722 S. Vandeventer Ave. St. Louis, MO 63110 Contact: Ron Morrison PH: 314-241-6363 FAX: 314-533-5556	\$3,450.10
Eagle Brush & Chemical, Inc. P.O. Box 59068 Dallas, TX 75229 Contact: Rosanne Benait PH: 800-888-5722 FAX: 972-484-4501	\$2,986.24
Valley Sanitary Supply P.O. Box 4746 Brownsville, TX 78523 Contact: John Young PH: 800-292-7703 FAX: 956-350-3134	\$1,936.20
Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 Contact: Kenneth D. Miller PH: 800-792-2644 FAX: 813-621-7688	\$1,295.59
Hesco, Inc. 6633 N. Milwaukee Niles, IL 60714 Contact: Paulette Krzankowski PH: 800-822-7467 FAX: 847-647-0534	\$201.60
TOTAL ESTIMATED AWARD RECOMMENDATION	\$29,069.65

7. **BID EVALUATION NOTES:**
 - A - Award recommendation to lowest overall and most advantageous bidder.
 - 1 - Bidders have a stipulation on quantities purchased at one time.
 - 2 - Not product we specified (ex. We ask for foam product and they did a non-foam)
 - 3 - Had a problem with delivery of this item.
 - 4 - No charge for this item.
 - 5 - We are deleting these items.

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (3011)	
EXTENDED AMOUNT ANALYSIS	-----			
CONTROL: 11 CLEANERS	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	INDUSTRIAL SOAP COMPANY	
PAGE/PART: 1/1	BROWNSVILLE TX 78521	PHARR TX 78577	ST LOUIS MO 63110	
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	15	
OPEN DATE: 09/13/10	TERMS: -2% IF PAID IN 20 DAYS	NET 30	NET 30	
EFFECTIVE: 10/01/10	OTHER 1: CARLOS SOLIS	RAMIRO CANTU	RON MORRISON	
EXPIRATION: 09/30/11	OTHER 2:			
ENTERED: 09/14/10	NOTE:			
PRINTED: 10/27/10	CODES:			
485-12-05015-3 STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	460.00	672.60	393.20* A ✓
485-16-10010-3 GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	1036.00	979.16	958.44
485-16-10015-2 SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	924.00	529.90* A ✓	756.00
485-17-10020-1 CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	322.84	411.60	204.82
485-17-10030-0 CARPET SPOTTER, use on all types of stains	10 CASE	354.10	306.40	133.00* A ✓
485-17-10040-9 SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	479.20	638.40	660.00
485-28-36046-3 CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	NB	373.80	372.05
485-30-11136-7 URINAL BLOCK WITH SCREEN	10 CASE	96.50* A ✓	101.10	108.90
485-30-11142-5 TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	NB	187.04* A ✓	188.16
485-32-10014-5 AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	495.30	986.40	465.00* 2
485-32-10017-8 SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	1409.40	1903.68	1076.40
485-32-10020-2 NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	1778.00	1674.40	1315.30 2
485-32-10030-1 Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	1530.50	1188.00	1123.50* A ✓
485-32-10040-0 FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	315.00* A ✓	NB	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (3011)	
CONTROL: 11 CLEANERS	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	INDUSTRIAL SOAP COMPANY	
PAGE/PART: 2/1	BROWNSVILLE TX 78521	PHARR TX 78577	ST LOUIS MO 63110	
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	15	
OPEN DATE: 09/13/10	TERMS: -2% IF PAID IN 20 DAYS	NET 30	NET 30	
EFFECTIVE: 10/01/10	OTHER 1: CARLOS SOLIS	RAMIRO CANTU	RON MORRISON	
EXPIRATION: 09/30/11	OTHER 2:			
ENTERED: 09/14/10	NOTE:			
PRINTED: 10/27/10	CODES:			
485-32-18100-4 POWDER CARPET FRESHENER	8 CASE	NB	249.04	223.84
485-32-18200-2 GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	95.00	NB	249.50
485-37-10010-8 INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	NB	402.00	298.80
485-37-10011-6 CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated polymeric formulation, 8.0-9.0 pH	14 PAIL	1003.10* A ✓	NB	NB
485-37-10013-2 CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	617.89* A ✓	NB	NB
485-37-10014-0 FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	900.00* A ✓	NB	NB
485-37-10020-7 FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	NB	4400.20* 3	NB
485-37-10030-6 AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	NB	280.00* A ✓	NB
485-37-10040-5 CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	1584.90* A ✓	NB	NB
485-38-10010-7 ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	NB	NB	296.80* A ✓
485-40-11230-6 HAIR AND BODY SHAMPOO	14 CASE	704.76	374.64* A ✓	NB
485-40-11235-5 NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	564.20	722.40	NB
485-40-11240-5 INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	6400.00	3742.00* A ✓	NB
485-46-10010-7 SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	122.92	NB	72.52

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT EXTENDED AMOUNT ANALYSIS	VENDOR 1 (245)	VENDOR 2 (8230)	VENDOR 3 (3011)
CONTROL: 11 CLEANERS	GULF COAST PAPER	RIO PAPER & SUPPLY LLC	INDUSTRIAL SOAP COMPANY
PAGE/PART: 3/1	BROWNSVILLE TX 78521	PHARR TX 78577	ST LOUIS MO 63110
BUYER: JACKIE KINGAN	DELIVERY DAYS: 7	10	15
OPEN DATE: 09/13/10	TERMS: -2% IF PAID IN 20 DAYS	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: CARLOS SOLIS	RAMIRO CANTU	RON MORRISON
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		
485-46-10020-6 DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	448.00	NB 276.64
485-46-10040-4 ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NC* 4	NB NB
485-46-10050-3 PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	1760.00* A ✓	NB NB
485-54-10010-6 DUST MOP TREATMENT, Oil base	28 CASE	1680.00	1424.64 1176.00
485-58-10010-2 FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance, cleans, waxes and	56 CASE	1456.00	1720.88 1176.00* A ✓
485-78-10010-8 BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	658.98	435.12 NB
485-78-10020-7 HOSIPIAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	999.95* A ✓	NB NB
485-86-10005-8 VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	560.00	NB 327.60 A ✓
485-86-10020-7 ANTIBACTERIAL HAND SOAP, 25% tricksan, clear non-staining, 800 ml bottles	56 CASE	1776.88	1442.56 NB
485-86-10030-6 HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	70.00* 5	NB NB
485-86-10040-5 HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB NB
505-25-01001-8 SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	212.00* A ✓	NB 245.12
505-25-01005-9 SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	1450.00* A ✓	NB 1749.00

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT VENDOR 1 (245) VENDOR 2 (8230) VENDOR 3 (3011)
 EXTENDED AMOUNT ANALYSIS

CONTROL: 11 CLEANERS
 PAGE/PART: 4/1 DELIVERY DAYS: 7
 BUYER: JACKIE KINGAN TERMS: -2% IF PAID IN 20 DAYS
 OPEN DATE: 09/13/10 OTHER 1: CARLOS SOLIS
 EFFECTIVE: 10/01/10 OTHER 2:
 EXPIRATION: 09/30/11 NOTE:
 ENTERED: 09/14/10 CODES:
 PRINTED: 10/27/10

505-25-01006-7	HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NC* 5		NB	NB
505-25-01007-5	PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	3040.00* A ✓		NB	NB
505-25-01010-9	SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	154.00* A ✓		NB	181.30
505-25-01020-8	WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	938.00 5		NB	876.40* 5
505-25-01030-7	HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	741.16* 5		NB	NB
505-25-10010-8	CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	241.50* A ✓		NB	NB
630-22-10010-9	CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	224.00* A ✓		NB	288.00

CONTROL TOTAL 37604.08 NI 25145.96 NI 15192.29 NI

Award Recommendation 12,598.84 5,113.58 3,450.10

ITEM COMMENTS
 ITEM# VENDOR COMMENT

- CODE DEFINITIONS
- * Low Bid On Item
 - 1 See Evaluation Notes
 - 2 See Evaluation Notes
 - 3 See Evaluation Notes
 - 4 See Evaluation Notes
 - 5 See Evaluation Notes
 - A AWARD RECOMMENDATION
 - NB No Bid
 - NC No Charge
 - NI DidNot Bid All Items
 - U Different Unit Meas.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (2719)	VENDOR 5 (8640)	VENDOR 6 (245-1)
EXTENDED AMOUNT ANALYSIS	-----		
	EAGLE BRUSH & CHEMICAL	VALLEY SANITARY SUPPLY	GULF COAST PAPER
	DALLAS TX 75229	BROWNSVILLE TX 78526	BROWNSVILLE TX 78521
CONTROL: 11 CLEANERS	DELIVERY DAYS: 5	2	7
PAGE/PART: 1/2	TERMS: NET 30	-2% IF PAID IN 15 DAYS	-2% IF PAID IN 20 DAYS
BUYER: JACKIE KINGAN	OTHER 1: ROSANNE BENOIT	JOHN YOUNG	CARLOS SOLIS
OPEN DATE: 09/13/10	OTHER 2:		
EFFECTIVE: 10/01/10	NOTE:		
EXPIRATION: 09/30/11	CODES:		
ENTERED: 09/14/10			
PRINTED: 10/27/10			

485-12-05015-3	STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	NB	673.00	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	NB	1015.00	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	672.00	548.80	NB
485-17-10020-1	CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	179.20* A ✓	522.20	NB
485-17-10030-0	CARPET SPOTTER, use on all types of stains	10 CASE	136.00	232.50	NB
485-17-10040-9	SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	296.80* A ✓	NB	NB
485-28-36046-3	CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	306.60* A ✓	374.50	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	104.50	NB
485-30-11142-5	TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	NB	193.76	NB
485-32-10014-5	AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	471.60 A ✓	NB	NB
485-32-10017-8	SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	786.24* A ✓	2758.32	NB
485-32-10020-2	NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	NB	1675.10	1487.50 A ✓
485-32-10030-1	Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	NB	1432.50	NB
485-32-10040-0	FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	NB	NB	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 4 (2719)	VENDOR 5 (8640)	VENDOR 5 (245-1)	
EXTENDED AMOUNT ANALYSIS		-----			
CONTROL: 11 CLEANERS		EAGLE BRUSH & CHEMICAL	VALLEY SANITARY SUPPLY	GULF COAST PAPER	
PAGE/PART: 2/2	DELIVERY DAYS: 5	DALLAS TX 75229	BROWNSVILLE TX 78526	BROWNSVILLE TX 78521	
BUYER: JACKIE KINGAN	TERMS: NET 30		-2% IF PAID IN 15 DAYS	-2% IF PAID IN 20 DAYS	
OPEN DATE: 09/13/10	OTHER 1: ROSANNE BENOIT		JOHN YOUNG	CARLOS SOLIS	
EFFECTIVE: 10/01/10	OTHER 2:				
EXPIRATION: 09/30/11	NOTE:				
ENTERED: 09/14/10	CODES:				
PRINTED: 10/27/10					
485-32-18100-4	POWDER CARPET FRESHENER	8 CASE	NB	373.12	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	NB	117.35	NB
485-37-10010-8	INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	211.50* A ✓		NB
485-37-10011-6	CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated polymeric formulation, 8.0-9.0 pH	14 PAIL	NB		NB
485-37-10013-2	CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	NB		NB
485-37-10014-0	FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	NB		NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	5040.00		NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	350.00		NB
485-37-10040-5	CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	NB		NB
485-38-10010-7	ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	349.44		NB
485-40-11230-6	HAIR AND BODY SHAMPOO	14 CASE	NB		NB
485-40-11235-5	NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	518.00* A ✓	735.00	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	NB	4275.00	NB
485-46-10010-7	SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	NB		NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (2719)	VENDOR 5 (8640)	VENDOR 6 (245-1)
EXTENDED AMOUNT ANALYSIS	-----		
	EAGLE BRUSH & CHEMICAL	VALLEY SANITARY SUPPLY	GULF COAST PAPER
	DALLAS TX 75229	BROWNSVILLE TX 78526	BROWNSVILLE TX 78521
CONTROL: 11 CLEANERS	DELIVERY DAYS: 5	2	7
PAGE/PART: 3/2	TERMS: NET 30	-2% IF PAID IN 15 DAYS	-2% IF PAID IN 20 DAYS
BUYER: JACKIE KINGAN	OTHER 1: ROSANNE BENOIT	JOHN YOUNG	CARLOS SOLIS
OPEN DATE: 09/13/10	OTHER 2:		
EFFECTIVE: 10/01/10	NOTE:		
EXPIRATION: 09/30/11	CODES:		
ENTERED: 09/14/10			
PRINTED: 10/27/10			

485-46-10020-6	DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	28 CASE	1116.64	494.20* A ✓	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance, cleans, waxes and	56 CASE	NB	1722.00	NB
485-78-10010-8	BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	216.30* A ✓	NB	NB
485-78-10020-7	HOSIPIAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	NB	NB	NB
485-86-10005-8	VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	NB	NB	NB
485-86-10020-7	ANTIBACTERIAL HAND SOAP, 25% tricksan, clear non-staining, 800 ml bottles	56 CASE	1982.40	1442.00* A ✓	NB
485-86-10030-6	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	NB	NB	NB
485-86-10040-5	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB	NB
505-25-01001-8	SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	NB	250.16	NB
505-25-01005-9	SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	NB	2026.00	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (2719)	VENDOR 5 (8640)	VENDOR 6 (245-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	EAGLE BRUSH & CHEMICAL	VALLEY SANITARY SUPPLY	GULF COAST PAPER
PAGE/PART: 4/2	DALLAS TX 75229	BROWNSVILLE TX 78526	BROWNSVILLE TX 78521
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	2	7
OPEN DATE: 09/13/10	TERMS: NET 30	-2% IF PAID IN 15 DAYS	-2% IF PAID IN 20 DAYS
EFFECTIVE: 10/01/10	OTHER 1: ROSANNE BENOIT	JOHN YOUNG	CARLOS SOLIS
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

505-25-01006-7	HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NB	NB	NB
505-25-01007-5	PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	NB	NB	NB
505-25-01010-9	SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	NB	191.59	NB
505-25-01020-8	WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	NB	NB	NB
505-25-01030-7	HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	NB	NB	NB
505-25-10010-8	CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	NB	NB	NB
630-22-10010-9	CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	NB	280.00	NB

CONTROL TOTAL	12632.72 NI	21436.60 NI	1487.50 NI
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Award Recommendation	<u>2,986.24</u>	<u>1,936.20</u>	<u>1,487.50</u>
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EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 7 (3014)	VENDOR 8 (2798)	VENDOR 9 (3890)	
EXTENDED AMOUNT ANALYSIS		-----	-----	-----	
CONTROL: 11 CLEANERS		PYRAMID SCHOOL PRODUCTS	HESCO INC	MANTEK	
PAGE/PART: 1/3		TAMPA FL 33610-1908	NILES IL 60714-4416	DALLAS TX 75266-0196	
BUYER: JACKIE KINGAN		DELIVERY DAYS: 21	20	7	
OPEN DATE: 09/13/10		TERMS: NET 30	NET 30	NET 30	
EFFECTIVE: 10/01/10		OTHER 1: KENNETH MILLER	PAULETTE KRZANKOWSKI	DEB HALL	
EXPIRATION: 09/30/11		OTHER 2:			
ENTERED: 09/14/10		NOTE:			
PRINTED: 10/27/10		CODES:			
485-12-05015-3	STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	395.80	730.80	1891.00
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	920.64* A ✓	NB	5719.28
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	NB	822.36	1627.64
485-17-10020-1	CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	NB	878.64	1703.80
485-17-10030-0	CARPET SPOTTER, use on all types of stains	10 CASE	NB	667.60	NB
485-17-10040-9	SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	NB	1847.20	NB
485-28-36046-3	CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	NB	1776.60	5663.70
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	109.80	149.90	1277.10
485-30-11142-5	TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	447.44	358.12	6469.68
485-32-10014-5	AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	NB	932.40	4993.80
485-32-10017-8	SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	NB	3598.56	5038.20
485-32-10020-2	NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	1742.30	2847.60	5155.50
485-32-10030-1	Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	1267.50	NB	6042.50
485-32-10040-0	FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	NB	NB	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT		VENDOR 7 (3014)	VENDOR 8 (2798)	VENDOR 9 (3890)	
EXTENDED AMOUNT ANALYSIS					
CONTROL: 11 CLEANERS		PYRAMID SCHOOL PRODUCTS	HESCO INC	MANTEK	
PAGE/PART: 2/3	DELIVERY DAYS: 21	TAMPA FL 33610-1908	NILES IL 60714-4416	DALLAS TX 75266-0196	
BUYER: JACKIE KINGAN	TERMS: NET 30		NET 30	NET 30	
OPEN DATE: 09/13/10	OTHER 1: KENNETH MILLER		PAULETTE KRZANKOWSKI	DEB HALL	
EFFECTIVE: 10/01/10	OTHER 2:				
EXPIRATION: 09/30/11	NOTE:				
ENTERED: 05/14/10	CODES:				
PRINTED: 10/27/10					
485-32-18100-4	POWDER CARPET FRESHENER	8 CASE	NB	201.60* A ✓	1482.08
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	91.45 A ✓	143.40	689.50
485-37-10010-8	INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	NB	NB	1814.50
485-37-10011-6	CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated polymeric formulation, 8.0-9.0 pH	14 PAIL	NB	NB	NB
485-37-10013-2	CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	NB	NB	NB
485-37-10014-0	FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	NB	NB	NB
485-37-10040-5	CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	NB	NB	NB
485-38-10010-7	ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	NB	558.88	NB
485-40-11230-6	HAIR AND BODY SHAMPOO	14 CASE	NB	NB	NB
485-40-11235-5	NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	NB	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	6098.00	6828.00	NB
485-46-10010-7	SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	60.06* A ✓	88.06	NB

EXHIBIT _____

CONTROL: 11 CLEANERS		PYRAMID SCHOOL PRODUCTS	HESCO INC	MANTEK
PAGE/PART: 3/3	DELIVERY DAYS: 21	TAMPA FL 33610-1908	NILES IL 60714-4416	DALLAS TX 75266-0196
BUYER: JACKIE KINGAN	TERMS: NET 30		NET 30	NET 30
OPEN DATE: 09/13/10	OTHER 1: KENNETH MILLER		PAULETTE KRZANKOWSKI	DEB HALL
EFFECTIVE: 10/01/10	OTHER 2:			
EXPIRATION: 09/30/11	NOTE:			
ENTERED: 09/14/10	CODES:			
PRINTED: 10/27/10				

485-46-10020-6	DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	223.44* A ✓	360.92	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	28 CASE	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpourri fragrance, cleans, waxes and	56 CASE	1225.28	3554.88	5090.40
485-78-10010-8	BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	NB	1214.64	NB
485-78-10020-7	HOSPITAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	NB	2826.60	NB
485-86-10005-8	VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	NB	531.72	NB
485-86-10020-7	ANTIBACTERIAL HAND SOAP, 25% triclosan, clear non-staining, 800 ml bottles	56 CASE	NB	NB	NB
485-86-10030-6	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	NB	NB	NB
485-86-10040-5	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB	NB
505-25-01001-8	SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	238.80	306.32	NB
505-25-01005-9	SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	1699.50	2532.90	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 7 (3014)	VENDOR 8 (2798)	VENDOR 9 (3890)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	PYRAMID SCHOOL PRODUCTS	HESCO INC	MANTEK
PAGE/PART: 4/3	TAMPA FL 33610-1908	NILES IL 60714-4416	DALLAS TX 75266-0196
BUYER: JACKIE KINGAN	DELIVERY DAYS: 21	20	7
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: KENNETH MILLER	PAULETTE KRZANKOWSKI	DEB HALL
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

505-25-01006-7 HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NB	NB	NB
505-25-01007-5 PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	NB	NB	NB
505-25-01010-9 SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	180.53	476.63	NB
505-25-01020-8 WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	NB	NB	NB
505-25-01030-7 HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	NB	NB	NB
505-25-10010-8 CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	NB	NB	NB
630-22-10010-9 CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	NB	NB	958.80

CONTROL TOTAL	14700.54 NI	34234.33 NI	55617.48 NI
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Award Recommendation	<u>1295.59</u>	<u>201.60</u>	<u>-0-</u>
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EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (3100)	VENDOR 11 (417)	VENDOR 12 (8230-1)
EXTENDED AMOUNT ANALYSIS	-----		
	PRIME SOURCE	GREEN DIAMOND DISTRIBUTOR	RIO PAPER & SUPPLY LLC
CONTROL: 11 CLEANERS	COLLEYVILLE TX 76034	CORPUS CHRISTI TX 78426	PHARR TX 78577
PAGE/PART: 1/4	DELIVERY DAYS: 10	10	10
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 09/13/10	OTHER 1: GERALD MCNUTT	PATRICK CARSON	RAMIRO CANTU
EFFECTIVE: 10/01/10	OTHER 2:		
EXPIRATION: 09/30/11	NOTE:		
ENTERED: 09/14/10	CODES:		
PRINTED: 10/27/10			

485-12-05015-3	STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	400.00	1840.00	NB
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	940.80	2450.00	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	588.00	1264.20	NB
485-17-10020-1	CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	NB	NB	NB
485-17-10030-0	CARPET SPOTTER, use on all types of stains	10 CASE	NB	490.00	NB
485-17-10040-9	SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	NB	2500.00	NB
485-28-36046-3	CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	630.00	987.00	NB
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	NB	320.00	NB
485-30-11142-5	TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	NB	884.80	NB
485-32-10014-5	AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	NB	NB	NB
485-32-10017-8	SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	NB	NB	NB
485-32-10020-2	NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	1260.00* 1	NB	NB
485-32-10030-1	Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	1200.00	4510.00	NB
485-32-10040-0	FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	NB	NB	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (3100)	VENDOR 11 (417)	VENDOR 12 (8230-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	PRIME SOURCE	GREEN DIAMOND DISTRIBUTOR	RIO PAPER & SUPPLY LLC
PAGE/PART: 2/4	COLLEBYVILLE TX 76034	CORPUS CHRISTI TX 78426	PHARR TX 78577
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	10
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: GERALD MCNUTT	PATRICK CARSON	RAMIRO CANTU
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

485-32-18100-4	POWDER CARPET FRESHENER	8 CASE	232.00	399.68	746.24
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	90.00* 1	NB	NB
485-37-10010-8	INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	NB	NB	NB
485-37-10011-6	CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated poymeric formulation, 8.0-9.0 pH	14 PAIL	NB	NB	NB
485-37-10013-2	CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	NB	NB	NB
485-37-10014-0	FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	NB	NB	NB
485-37-10040-5	CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	NB	NB	NB
485-38-10010-7	ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	NB	781.90	NB
485-40-11230-6	HAIR AND BODY SHAMPOO	14 CASE	NB	NB	NB
485-40-11235-5	NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	NB	3307.50	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	5200.00	11200.00	NB
485-46-10010-7	SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	77.00	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (3100)	VENDOR 11 (417)	VENDOR 12 (2230-1)
EXTENDED AMOUNT ANALYSIS	-----		
	PRIME SOURCE	GREEN DIAMOND DISTRIBUTOR	RIO PAPER & SUPPLY LLC
CONTROL: 11 CLEANERS	COLLEYVILLE TX 76034	CORPUS CHRISTI TX 78426	PHARR TX 78577
PAGE/PART: 3/4	DELIVERY DAYS: 10	10	10
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 09/13/10	OTHER 1: GERALD MCNUTT	PATRICK CARSON	RAMIRO CANTU
EFFECTIVE: 10/01/10	OTHER 2:		
EXPIRATION: 09/30/11	NOTE:		
ENTERED: 09/14/10	CODES:		
PRINTED: 10/27/10			

485-46-10020-6	DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	322.00	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	28 CASE	NB	2438.80	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance, cleans, waxes and	56 CASE	1232.00	4513.60	NB
485-78-10010-8	BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	NB	1996.40	NB
485-78-10020-7	HOSIPIAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	NB	NB	NB
485-86-10005-8	VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	260.40* 1	NB	NB
485-86-10020-7	ANTIBACTERIAL HAND SOAP, 25% tricksan, clear non-staining, 800 ml bottles	56 CASE	NB	6916.00	NB
485-86-10030-6	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	NB	NB	NB
485-86-10040-5	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB	NB
505-25-01001-8	SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	NB	624.80	NB
505-25-01005-9	SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	NB	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 10 (3100)	VENDOR 11 (417)	VENDOR 12 (8230-1)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	PRIME SOURCE	GREEN DIAMOND DISTRIBUTOR	RIO PAPER & SUPPLY LLC
PAGE/PART: 4/4	COLLEYVILLE TX 76034	CORPUS CHRISTI TX 78426	PHARR TX 78577
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	10	10
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: GERALD MCNUTT	PATRICK CARSON	RAMIRO CANTU
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

505-25-01006-7	HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NB	NB	NB
505-25-01007-5	PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	NB	NB	NB
505-25-01010-9	SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	NB	482.93	NB
505-25-01020-8	WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	NB	NB	NB
505-25-01030-7	HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	NB	NB	NB
505-25-10010-8	CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	NB	NB	NB
630-22-10010-9	CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	NB	551.60	NB

CONTROL TOTAL	12432.20 NI	48459.21 NI	746.24 NI
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Award Recommendation -0- -0- -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (445)	VENDOR 14 (4423)	VENDOR 15 (272)
EXTENDED AMOUNT ANALYSIS	-----		
	SAFETY FLOORS	CHEMSEARCH	SYSCO FOOD SERVICES
CONTROL: 11 CLEANERS	LA FERIA TX 78559	IRVING TX 75015-2170	SAN ANTONIO TX 78218-33
PAGE/PART: 1/5	DELIVERY DAYS: 5	7	10
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 09/13/10	OTHER 1: MARIO GONZALEZ	DEB HALL	REBECCA DRESCH
EFFECTIVE: 10/01/10	OTHER 2:		
EXPIRATION: 09/30/11	NOTE:		
ENTERED: 09/14/10	CODES:		
PRINTED: 10/27/10			

485-12-05015-3	STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	876.00	1891.00	489.20
485-16-10010-3	GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	1554.00	5719.28	NB
485-16-10015-2	SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	718.20	1627.64	NB
485-17-10020-1	CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	659.12	1703.80	NB
485-17-10030-0	CARPET SPOTTER, use on all types of stains	10 CASE	367.50	NB	NB
485-17-10040-9	SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	1036.00	NB	NB
485-28-36046-3	CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	892.50	5663.70	582.75
485-30-11136-7	URINAL BLOCK WITH SCREEN	10 CASE	215.00	1277.10	226.60
485-30-11142-5	TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	NB	6469.68	NB
485-32-10014-5	AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	NB	4993.80	982.50
485-32-10017-8	SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	NB	5038.20	NB
485-32-10020-2	NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	NB	5155.50	NB
485-32-10030-1	Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	NB	6042.50	1383.50
485-32-10040-0	FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	NB	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (445)	VENDOR 14 (4423)	VENDOR 15 (272)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	SAFETY FLOORS	CHEMSEARCH	SYSCO FOOD SERVICES
PAGE/PART: 2/5	LA FERIA TX 78559	IRVING TX 75015-2170	SAN ANTONIO TX 78218-03
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	7	10
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: MARIO GONZALEZ	DEB HALL	REBECCA DRESCH
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

485-32-18100-4	POWDER CARPET FRESHENER	8 CASE	308.40	1482.08	NB
485-32-18200-2	GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	173.20	689.50	NB
485-37-10010-8	INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	NB	1814.50	NB
485-37-10011-6	CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated polymeric formulation, 8.0-9.0 pH	14 PAIL	NB	NB	NB
485-37-10013-2	CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	NB	NB	NB
485-37-10014-0	FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	NB	NB	NB
485-37-10020-7	FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	NB	NB	NB
485-37-10030-6	AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	NB	NB	NB
485-37-10040-5	CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	NB	NB	NB
485-38-10010-7	ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	NB	NB	NB
485-40-11230-6	HAIR AND BODY SHAMPOO	14 CASE	NB	NB	NB
485-40-11235-5	NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	791.00	NB	NB
485-40-11240-5	INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	NB	NB	NB
485-46-10010-7	SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	NB	NB	NB

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (445)	VENDOR 14 (4423)	VENDOR 15 (272)
EXTENDED AMOUNT ANALYSIS	-----		
	SAFETY FLOORS	CHEMSEARCH	SYSCO FOOD SERVICES
CONTROL: 11 CLEANERS	LA FERIA TX 78559	IRVING TX 75015-2170	SAN ANTONIO TX 78218-03
PAGE/PART: 3/5	DELIVERY DAYS: 5	7	10
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 09/13/10	OTHER 1: MARIO GONZALEZ	DEB HALL	REBECCA DRESCH
EFFECTIVE: 10/01/10	OTHER 2:		
EXPIRATION: 09/30/11	NOTE:		
ENTERED: 09/14/10	CODES:		
PRINTED: 10/27/10			

485-46-10020-6	DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	28 CASE	2086.00	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance, cleans, waxes and	56 CASE	1887.20	5090.40	1498.00
485-78-10010-8	BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	NB	NB	NB
485-78-10020-7	HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	NB	NB	NB
485-86-10005-8	VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	NB	NB	NB
485-86-10020-7	ANTIBACTERIAL HAND SOAP, 25% tricksan, clear non-staining, 800 ml bottles	56 CASE	NB	NB	NB
485-86-10030-6	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	NB	NB	NB
485-86-10040-5	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB	NB
505-25-01001-8	SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	NB	NB	NB
505-25-01005-9	SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	NB	NB	NB

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 13 (445)	VENDOR 14 (4423)	VENDOR 15 (272)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	SAFETY FLOORS	CHEMSEARCH	SYSCO FOOD SERVICES
PAGE/PART: 4/5	LA FERIA TX 78559	IRVING TX 75015-2170	SAN ANTONIO TX 78218-03
BUYER: JACKIE KINGAN	DELIVERY DAYS: 5	7	10
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: MARIO GONZALEZ	DEB HALL	REBECCA DRESCH
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

505-25-01006-7	HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NB	NB	NB
505-25-01007-5	PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	NB	NB	NB
505-25-01010-9	SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	NB	NB	NB
505-25-01020-8	WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	NB	NB	NB
505-25-01030-7	HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	NB	NB	NB
505-25-10010-8	CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	NB	NB	NB
630-22-10010-9	CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	NB	958.80	NB

CONTROL TOTAL	11564.12 NI	55617.48 NI	5164.55 NI
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Award Recommendation -0- -0- -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (7913)	VENDOR 17 (2719-1)	VENDOR 18 (2719-2)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	CENTRAL POLY CORP	EAGLE BRUSH & CHEMICAL	EAGLE BRUSH & CHEMICAL
PAGE/PART: 1/6	LINDEN NJ 07036	DALLAS TX 75229	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	5	5
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: ANDREW HOFFER	ROSANNE BENOIT	ROSANNE BENIOT
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		
485-12-05015-3 STAINLESS STEEL CLEANER AND POLISH, OIL BASED	20 CASE	NB	NB
485-16-10010-3 GRAFFITI & SPRAY PAINT REMOVER, Jelled type spray, removes lipstick, grease, ball point ink,	28 CASE	NB	NB
485-16-10015-2 SCRUBS - GRAFFITI & SPRAY PAINT REMOVER, Self-dispensing canister, 45 towels per	14 BOX	NB	NB
485-17-10020-1 CARPET EXTRACTOR CLEANER, 2 oz per gallon of water	14 CASE	NB	NB
485-17-10030-0 CARPET SPOTTER, use on all types of stains	10 CASE	NB	NB
485-17-10040-9 SPRAY BUFF, COMBINATION FLOOR FINISH POLYMENT AND DETERGENT, 1 gallon plastic bottles	20 CASE	NB	NB
485-28-36046-3 CLEANER, WINDOW & MIRROR, 1 GAL JUGS, GLASS	35 CASE	NB	NB
485-30-11136-7 URINAL BLOCK WITH SCREEN	10 CASE	NB	NB
485-30-11142-5 TOWEL BOWL FRESH RIM CAGE, controls "Ring around the Bowl", unique after flow holder	28 CASE	NB	NB
485-32-10014-5 AIRLIFT SMOKE & ODOR ELIMINATOR, ready to use silk screen bottle with adjustable spray nozzle,	30 CASE	NB	NB
485-32-10017-8 SUPER HDQ NEUTRAL ONE STEP GERMICIDAL DETERGENT & DEODORANT, 1:256 ratio, 1/2 oz per	36 CASE	NB	NB
485-32-10020-2 NON-ABRASIVE FOAMING DISINFECTANT CLEANER, Bactericidal, Virucidal, Effective against HBV,	70 CASE	NB	NB
485-32-10030-1 Tuberculicidal, Bactericidal, Fungicidal, Virucidal, Kills HBV, HIV-1 Type 1	50 CASE	NB	NB
485-32-10040-0 FOAM GUN, With quick disconnect for Fresh Rinse spray, Self diluting at 2 oz. per	7 EACH	NB	NB

EXHIBIT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (7913)	VENDOR 17 (2719-1)	VENDOR 18 (2719-2)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 CLEANERS	CENTRAL POLY CORP	EAGLE BRUSH & CHEMICAL	EAGLE BRUSH & CHEMICAL
PAGE/PART: 2/6	LINDEN NJ 07036	DALLAS TX 75229	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	5	5
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: ANDREW HOFFER	ROSANNE BENOIT	ROSANNE BENIOT
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		
485-32-18100-4 POWDER CARPET FRESHENER	8 CASE	NB	NB
485-32-18200-2 GUM REMOVER, clear, orange fragrance, 100% solvent, 99% voc content; free of	5 CASE	NB	NB
485-37-10010-8 INDUSTRIAL LIQUID LAUNDRY DETERGENT, USDA Classification B1, 5-gallon pail,	10 PAIL	NB	NB
485-37-10011-6 CLOTHESLINE FRESH LAUNDRY DETERGENT Concentrated polymeric formulation, 8.0-9.0 pH	14 PAIL	NB	NB
485-37-10013-2 CLOTHESLINE FRESH FABRIC SOFTENER - SANITIZER Concentrated EPA registered Residual	7 PAIL	NB	NB
485-37-10014-0 FRONT LOAD LAUNDRY DISPENSERS - 3 PUMP UNIT Programmable top load	3 EACH	NB	NB
485-37-10020-7 FOAM ANTIBACTERIAL SOAP, Light Green, antibacterial foam lotion soap with a mild	140 CASE	NB	4690.00 4550.00
485-37-10030-6 AERO FOAM SOAP SYSTEM DISPENSER, Tamper resistant lock and casing, Product	140 EACH	NB	NB
485-37-10040-5 CONCENTRATED AIR FRESHENER AND ROUTINE DEODORIZER, Tropical scent, For use with all	15 CASE	NB	NB
485-38-10010-7 ULTRA ANTIBACTERIAL DISHWASHING LIQUID, 28 oz. plastic bottle, squirt tip	14 CASE	NB	NB
485-40-11230-6 HAIR AND BODY SHAMPOO	14 CASE	NB	NB
485-40-11235-5 NABC, A non acid, ready to use disinfectant bathroom cleaner/deodorizer -	35 CASE	NB	NB
485-40-11240-5 INSTANT HAND SANITIZER, Must fit existing Dial dispensers	100 CASE	NB	NB
485-46-10010-7 SINGLE ROLL TOILET TISSUE DISPENSER, chrome	14 EACH	NB	NB

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 16 (7913)	VENDOR 17 (2719-1)	VENDOR 18 (2719-2)
EXTENDED AMOUNT ANALYSIS	-----		
	CENTRAL POLY CORP	EAGLE BRUSH & CHEMICAL	EAGLE BRUSH & CHEMICAL
	LINDEN NJ 07036	DALLAS TX 75229	DALLAS TX 75229
CONTROL: 11 CLEANERS	DELIVERY DAYS: 10	5	5
PAGE/PART: 3/6	TERMS: NET 30	NET 30	NET 30
BUYER: JACKIE KINGAN	OTHER 1: ANDREW HOFFER	ROSANNE BENOIT	ROSANNE BENLOT
OPEN DATE: 09/13/10	OTHER 2:		
EFFECTIVE: 10/01/10	NOTE:		
EXPIRATION: 09/30/11	CODES:		
ENTERED: 09/14/10			
PRINTED: 10/27/10			

485-46-10020-6	DOUBLE ROLL TOILET TISSUE DISPENSER, stainless steel	28 EACH	NB	NB	NB
485-46-10040-4	ULTRA MINI TWIN TISSUE DISPENSER, Dispenser encloses tissue to reduce risk of germs,	70 EACH	NB	NB	NB
485-46-10050-3	PREMIUM MINI TISSUE, 2 ply, Size: 3.75" x 350' roll	50 CASE	NB	NB	NB
485-54-10010-6	DUST MOP TREATMENT, Oil base	28 CASE	NB	NB	NB
485-58-10010-2	FURNITURE POLISH, 17 oz aerosol can, pleasant potpoussi fragrance, cleans, waxes and	56 CASE	NB	NB	NB
485-78-10010-8	BONNET SHAMPOO AND TRAFFIC LANE CLEANER, 16 oz cleaner per gallon of water	14 CASE	NB	NB	NB
485-78-10020-7	HOSIPTAL GRADE QUATERNARY - BASED GERMICIDAL CLEANER, pH 12.8 - 13.1, Must	35 CASE	NB	NB	NB
485-86-10005-8	VACUUM CLEANER REPLACEMENT BAGS, disposable paper bags	28 PK	NB	NB	NB
485-86-10020-7	ANTIBACTERIAL HAND SOAP, 25% tricksan, clear non-staining, 800 ml bottles	56 CASE	NB	NB	NB
485-86-10030-6	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, 800 ml plastic bottles	14 EACH	NB	NB	NB
485-86-10040-5	HAND SOAP DISPENSER FOR KIMBERLY CLARK SOAP BOTTLES, stainless steel, light gauge	14 EACH	NB	NB	NB
505-25-01001-8	SURFACE-MOUNTED PAPER TOWEL DISPENSER, CABINET: 18-8S, type 304, 22-gauge stainless	8 EACH	NB	NB	NB
505-25-01005-9	SURFACE-MOUNTED ROLL TOWEL DISPENSER, ROLL TOWEL MECHANISM: Durable, high-impact	10 EACH	NB	NB	NB

EXHIBIT

CONTROL: 11 CLEANERS	CENTRAL POLY CORP	EAGLE BRUSH & CHEMICAL	EAGLE BRUSH & CHEMICAL
PAGE/PART: 4/6	LINDEN NJ 07036	DALLAS TX 75229	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 10	5	5
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 10/01/10	OTHER 1: ANDREW HOFFER	ROSANNE BENOIT	ROSANNE BENOIT
EXPIRATION: 09/30/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/27/10	CODES:		

505-25-01006-7	HANDS FREE FLAT SHEET TOWEL DISPENSER, Delivers single servings of towels every time to	14 EACH	NB	NB	NB
505-25-01007-5	PREMIUM NATURAL ROLL TOWEL, Size: 7.5" X 800' roll	80 CASE	NB	NB	NB
505-25-01010-9	SURFACE-MOUNTED SOAP DISPENSER, SPECIFICATIONS: Surface-mounted soap	7 EACH	NB	NB	NB
505-25-01020-8	WALL MOUNT AUTOMATED TOWEL DISPENSER, Splash Blue, Dimensions: 14.8" X 9.75" X 16.75"	14 EACH	NB	NB	NB
505-25-01030-7	HIGH CAPACITY ROLL TOWEL, White, Dimensions 10W X 800L	14 EACH	881.86 5	NB	NB
505-25-10010-8	CLOTHESLINE FRESH COLOR SAFE BLEACH Concentrated, non-chlorinated, oxygen	7 EACH	NB	NB	NB
630-22-10010-9	CONCRETE SEALER SOLVENT BASE, acrylic seal	4 PAIL	NB	NB	NB

CONTROL TOTAL 881.86 NI 4690.00 NI 4550.00 NI

Award Recommendation -0- -0- -0-

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
REFERENCE LIST

10/28/10

PAGE 1

11-01, JANITORIAL SUPPLIES CLEANERS & RE

1160 64-0471334
ABC MANUFACTURING
2373 SCR 503 S
MAGEE, MS 39111-3167

9610
AGRO FLO
901 LEXINGTON CIRCLE #7
EDINBURG, TX 78539

8588 35-1848677
AIRE-MATE, INC.
P.O. BOX 406
WESTFIELD, IN 46074

1301 75-2312977
AL MAR MAINTENANCE GROUP
200 SOUTH FIELDER
ARLINGTON, TX 76013-1714

5195 74-3015945
AMIGO BOLT & SUPPLY
502 N. COMMERCE
HARLINGEN, TX 78550

4968 75-04-08335
ARROW MAGNOLIA INTERNATIONAL
P.O. BOX 59089
DALLAS, TX 75229

7218 74-18
AVERY & COMPANY
219 DUVAL STREET
SAN ANTONIO, TX 78208

629 74-2059757
BLUE STAR CHEMICAL CO INC
P.O. BOX 3305
EDINBURG, TX 78540-3305

4423 75-0457200
CHEMSEARCH
P.O. BOX 152170
IRVING, TX 75015-2170

7067 95-3806755
COASTAL ENTERPRISES
CORP NAME: JOY PRODUCTS OF CA
17281 MT. WYNNE CIR.
FOUNTAIN VALLEY, CA 92708

1687 1-75-10213735
CRAIN CHEMICALS COMPANY
P.O. DRAWER 540995
2624 ANDJON DRIVE
DALLAS, TX 75220

4756 57-0792940
DISPOZ-O PLASTICS INC
P.O. BOX 766
OLD LAURENS ROAD
FOUNTAIN INN, SC 29644

650 1-74-2546859-6
DIVERSITECH SYSTEMS
416 EAST CEDAR STREET
MCALLEN, TX 78501

4755 2-453-212278-5
E Z MIX CHEMICAL PRODUCTS
P.O. BOX 904
HARLINGEN, TX 78551

2719 75-243464-2
EAGLE BRUSH & CHEMICAL
P.O. BOX 59068
DALLAS, TX 75229

400 41-0231510
ECOLAB INC
ATTN: GOVERNMENT SALES
370 N. WABASHA STREET
ST PAUL, MN 55102

7923 14-1934063
F N SUPPLY CO.
P.O. BOX 581
RICHMOND, TX 77406

2599 1-41-0948415-5
FASTENAL COMPANY
225 NORTH MCCOLL ROAD
MCALLEN, TX 78501

1960 11-3584699
GLOBAL EQUIPMENT
2505 MILL CENTER PARKWAY
SUITE #100
BUFORD, GA 30518

9722
GONZALEZ OFFICE PRODUCTS
2929 LONGHORN BLVD.
SUITE #106
AUSTIN, TX 78758

468 13611502801
GRAINGER
921 EAST PECAN BLVD
MCALLEN, TX 78501

4007 1-36-115-0280
GRAINGER
7950 RESEARCH BLVD
AUSTIN, TX 78758-8425

EXHIBIT _____

11-01, JANITORIAL SUPPLIES CLEANERS & RE

417 458-60-0352
GREEN DIAMOND DISTRIBUTORS
P O BOX 260578
CORPUS CHRISTI, TX 78426

245 1741533700
GULF COAST PAPER
635 BILLY MITCHELL BLVD
BROWNSVILLE, TX 78521

5132 1-741533700
GULF COAST PAPER
1309 E. NOEMI
PHARR, TX 78577

2798 36-2704009
HESCO INC
6633 N MILWAUKEE AVENUE
NILES, IL 60714-4416

9717
ILLUMETRIX LIMITED
1343 E. HACKBERRY AVE.
MCALLEN, TX 78501

5238 43-0964848
INDOFF, INC
1721 BUTKUS DRIVE
PH/FX DISC. SEE NOTES**
EDINBURG, TX 78539

3011 73-0336850
INDUSTRIAL SOAP COMPANY
722 S. VANDEVENTER AVENUE
ST LOUIS, MO 63110

2554 74-2945967-4
INTERMEXIC CORP
1318 AVENIDA SANTA ANA
OLMITO, TX 78575

9399
IPAX CLEANOGEL, INC.
8301 LYNDON AVE.
DETROIT, MI 48238

499 06-1784666
J & B INDUSTRIES INC.
P.O. BOX 1719
SAN BENITO, TX 78586

1700 74-2863334
JACO INDUSTRIAL SUPPLY INC.
P.O. BOX 3307
VICTORIA, TX 77903

9479
JAMBROS TECHNOLOGIES LLC
2010 KATHERINE AVE
EDINBURG, TX 78539

1191 860521153
JEFFCO INC
1671 SOUTH RESEARCH LOOP
TUCSON, AZ 85710

2201 75-0457200
KERNITE
1310 E. NORTHGATE DRIVE
IRVING, TX 75062

1005
KLINGER ASSOCIATES
2611 COUCH STREET
HOUSTON, TX 77008

3080 75-2604712
LAST GROUP ENTERPRISES INC
P O BOX 120441
ARLINGTON, TX 76012-0441

4130
LAWSON PRODUCTS, INC
1666 EAST TOUHY AVENUE
DES PLAINES, IL 60018-3683

1221 75-2434642
LONE STAR DBA EAGLE BRUSH
P.O. BOX 59068
DALLAS, TX 75229

7360 1-56-0748358-1
LOWE'S STORE #1702
707 SOUTH JACKSON ROAD
PHARR, TX 78577

8615
LOWE'S
2802 W. UNIVERSITY DR.
EDINBURG, TX 78539

39
MADE-RITE JANITOR SUPPLY CO
101 PALM DRIVE
PHARR, TX 78577

1686 75-2145363
MADISON BIONICS DIV OF SYSTEMS
P.O. BOX 152170
IRVING, TX 75015

11-01, JANITORIAL SUPPLIES CLEANERS & RE

2501 22-2148977
MAINTENANCE WORLD
P.O. BOX 1333
PLEASANTVILLE, NJ 08232

3890 75-0457200
MANTEK
P.O. BOX 660196
DALLAS, TX 75266-0196

6176 470719344
MARC (MID-AMERICAN RESEARCH CH
5934 LONG CREEK DRIVE
CORPUS CHRISTI, TX 78414

6092 58-052-4461
MOMAR
1830 ELISWORTH INDUSTRIAL BLVD
ATLANTA, GA 30318

5364 63-0251578
MOTION INDUSTRIES INC.
P.O. BOX 4695
BROWNSVILLE, TX 78523

1873 135526506
MSC INDUSTRIAL SUPPLY CO
2300 EAST NEWLANDS DRIVE
FERNLEY, NV 89408

1223 75-0457200
NATIONAL CHEMSEARCH DIV OF NCH
P O BOX 152170
IRVING, TX 75015-2150

9009 75-2575097
NORTHEAST TEXAS DISTRIBUTORS
P.O. BOX 247
TRENTON, TX 75490

7732 43-1171564
PMI COMPUTER SUPPLIES INC.
10407-A BAUR DRIVE
ST. LOUIS, MO 63132

989 751015406
POLLOCK PAPER DISTRIBUTORS
1 POLLOCK PLACE
GRAND PRAIRIE, TX 75050

4339 75-101-5406
POLLOCK PAPER DISTRIBUTORS
3802 BINZ-ENGLEMAN
SUITE #143
SAN ANTONIO, TX 78219

3100 459-86-1657
PRIME SOURCE
4601 STAFFORD DRIVE
COLLEYVILLE, TX 76034

1010 36-3363196
PROMACO INC
3714 RUNGE ST.
FRANKLIN PARK, IL 60131

3014 59-0932660
PYRAMID SCHOOL PRODUCTS
6510 NORTH 54TH STREET
TAMPA, FL 33610-1908

6625 1-74-3009547-5
QUALITY MEDICAL SUPPLY CO
805 N. CAGE / SUITE F
PHARR, TX 78577

9608
RAY'S BUSINESS PRODUCTS
P.O. BOX 443
PHARR, TX 78577

8230 20-5562371
RIO PAPER & SUPPLY LLC
1800 MOZELLE AVE
PHARR, TX 78577

445 44-0522196
SAFETY FLOORS
27502 WHITE RANCH RD
P.O. BOX 85
LA FERIA, TX 78559

7908 58-2633373
SELIG INDUSTRIES
4106 TARPON LN
GRAND PRAIRIE, TX 75052

2120 39-1142958
SHARE CORPORATION
P.O. BOX 245013
MILWAUKEE, WI 53224 USE VENDOR

547 34-0552740
STATE CHEMICAL MFG COMPANY
1930 LAUREL DRIVE
HARLINGEN, TX 78550

1625 34-0552740
STATE INDUSTRIAL PRODUCTS
3100 HAMILTON AVENUE
CLEVELAND, OH 44114

11-01, JANITORIAL SUPPLIES CLEANERS & RE

8021 20-0892327
SUPPLY LINE USA
5502 BURNHAM DRIVE
CORPUS CHRISTI, TX 78413

272 1-74-2604210-1
SYSCO FOOD SERVICES
P O BOX 18364
SAN ANTONIO, TX 78218-0364

4156 1-74-2196683-3
TEXAS MULTI CHEM, INC
P.O. BOX 291306
KERRVILLE, TX 78029-1306

7295 3-20122-0650-7
TRIPLE "A" JANITORIAL SUPPLIES
P.O. BOX 155
LA BLANCA, TX 78558

6816 48-104-3463
ULTRA-CHEM INC
P.O. BOX 50850
PHOENIX, AZ 85076

207 362535769
UNITED LABORATORIES
1707 SHASTA
MCALLEN, TX 78504

8640 26-1600165
VALLEY SANITARY SUPPLY
4604 N. EXPRESSWAY
BROWNSVILLE, TX 78526

374 1-75-1634640-4
VIKING LABS
11531 CHAIRMAN DRIVE
DALLAS, TX 75243

533 16-0971836
WARD'S NATURAL SCIENCE
5100 WEST HENRIETTA ROAD
P O BOX 92912
ROCHESTER, NY 14692-9012

6481 25-1723345
WESCO DISTRIBUTION INC.
306 E. NAKOMA DR.
SAN ANTONIO, TX 78216

580 1-13-1427390-2
XPEDX
5903 NORTHWEST PKWY
SAN ANTONIO, TX 78249

1306 246-78-0996
ZEP MANUFACTURING COMPANY
2814 LORETTA
HARLINGEN, TX 78550

Vendors Printed: 78

APPROVAL OF BID 11- 04, JANITORIAL SUPPLIES BROOMS, MOPS, AND RELATED ITEMS

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Janitorial Supplies Brooms, Mops, and Related Items, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

Rationale

Administration sought competitive sealed bids for Janitorial Supplies, Brooms, Mops and Related Items. Bid opening was held at the Business Office Building on September 13, 2010, at 3:30 P.M., where ten (10) proposals were opened. The Janitorial Booms Bid includes scrapers, brooms, mop heads, mop buckets, etc. This bid is used to maintain a clean and safe environment at all campuses and departments.

User Department

This bid will be used by Maintenance and Facilities Department

Budgetary Information

Estimated Award Recommendation **\$19,881.20**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-28-936-199000	Supply-Maint/Operations	732,044.55	235,044.55	72,287.06	424,712.94
	TOTAL	732,044.55	235,044.55	72,287.06	424,712.94

Resource Personnel

Dr. René Gutiérrez
Mario H. Salinas
Jacqueline Kingan

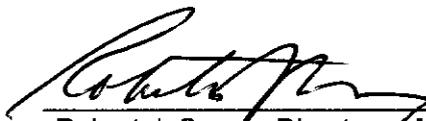
Rigoberto V. Abrego
Robert J. Saenz

Sylvia D. Garcia
Amaro Tijerina

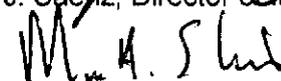
Board Policy Reference

This is in accordance with Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:


Robert J. Saenz, Director of Maintenance/Facilities

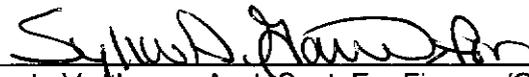
Approved by:


Mario H. Salinas, Asst. Supt. For District Administration

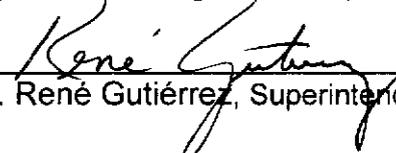
Within Budgetary Allocations:


Sylvia D. Garcia, Director for Finance

Approved by:


Rigoberto V. Abrego, Asst. Supt. For Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

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Notes for Bid Tabulation
Bid 11- 04, Janitorial Supplies Brooms, Mops, and Related Items
November 10, 2010

1. **USER DEPARTMENT:** This bid was requested by Director of Maintenance and Facilities. Mr. Robert J. Saenz will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning November 11, 2010 or soon thereafter and ending October 31, 2011 with an option to renew for another contract period.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance Department will prepare the purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$20,000.00**
6. **TOTAL AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Industrial Soap Company 722 SW. Vandeventer Avenue St. Louis, MO 63110 Contact: Ron Morrison PH: 314-241-6363 FAX: 314-533-5556	\$10,179.20
Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 Contact: Kenneth D. Miller PH: 800-792-2644 FAX: 813-621-7688	\$5,985.00
Rio Paper Supply, LLC 1800 Mozelle Ave. Pharr, TX 78577 Contact: Ramiro Cantu PH: 956-782-5111 FAX: 956-782-5127	\$1,176.25
Hesco, Inc. 6633 N. Milwaukee Niles, IL 60714 Contact: Paulette Krzankowski PH: 800-822-7467 FAX: 847-647-0534	\$1,151.75
Valley Sanitary Supply P.O. Box 4746 Brownsville, TX 78523 Contact: John Young PH: 800-292-7703 FAX: 956-350-3134	\$864.00
Eagle Brush & Chemical, Inc. P.O. Box 59068 Dallas, TX 75229 Contact: Rosanne Benait PH: 800-888-5722 FAX: 972-484-4501	\$525.00
TOTAL ESTIMATED AWARD RECOMMENDATION	\$19,881.20

7. **BID EVALUATION NOTES:**
 - A - Award recommendation to lowest overall and most advantageous bidder.
 - 1 – Bidders have a stipulation on quantities purchased at one time.
 - 2 – We need the mop buckets specified for durability.

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT VENDOR 1 (3011) VENDOR 2 (8230) VENDOR 3 (3014)
 EXTENDED AMOUNT ANALYSIS

INDUSTRIAL SOAP COMPANY RIO PAPER & SUPPLY LLC PYRAMID SCHOOL PRODUCTS
 ST LOUIS MO 63110 PHARR TX 78577 TAMPA FL 33610-1908

CONTROL: 11 BROOMS DELIVERY DAYS: 15 7 21
 PAGE/PART: 1/1 TERMS: NET 30 NET 30 NET 30
 BUYER: JACKIE KINGAN OTHER 1: RON MORRISON RAMIRO CANTU KENNETH MILLER
 OPEN DATE: 09/13/10 OTHER 2:
 EFFECTIVE: 11/01/10 NOTE:
 EXPIRATION: 10/31/11 CODES:
 ENTERED: 09/14/10
 PRINTED: 10/26/10

ITEM#	DESCRIPTION	QTY	UNIT	PRICE	TOTAL	STATUS
485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	40	CASE	1480.00* A ✓	2216.80	1675.20
485-10-30010-5	PLASTIC BLOCK BRUSHES, Standard utility brushes, 8-1/2" overall,	35	CASE	770.00	823.20	537.60
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	32	CASE	531.20 A ✓	760.32	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	20	BOX	198.40	NB	NB
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right up against window frame	25	CASE	1350.00	1676.25	2098.50
485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	30	TUBE	120.00* A ✓	151.50	126.60
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	10	BOX	630.00* A ✓	1890.00	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	125	EACH	6625.00 A ✓	NB	7018.75
485-72-12610-9	MOP HEAD, 16 oz, cotton	65	PACK	793.00* A ✓	1840.80	973.70
485-72-12612-5	MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	125	EACH	1735.00	581.25* A ✓	690.00
485-72-98139-6	DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	125	CASE	9750.00	NB	5985.00 A ✓
485-94-10020-7	LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	32	CASE	1881.60	NB	2282.88
485-94-10030-6	DUSTER, with 51" extension handle and washable head, design	125	EACH	1985.00	595.00* A ✓	640.00

CONTROL TOTAL 27849.20 LT 10535.12 NI 22028.23 NI

Award Recommendation 10,179.20 1,176.25 5,985.00

ITEM COMMENTS
 ITEM# VENDOR COMMENT

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 4 (2798)	VENDOR 5 (8640)	VENDOR 6 (2719)
EXTENDED AMOUNT ANALYSIS			
CONTROL: 11 BROOMS	HESCO INC	VALLEY SANITARY SUPPLY	EAGLE BRUSH & CHEMICAL
PAGE/PART: 1/2	NILES IL 60714-4416	BROWNSVILLE TX 78526	DALLAS TX 75229
BUYER: JACKIE KINGAN	DELIVERY DAYS: 20	2	5
OPEN DATE: 09/13/10	TERMS: NET 30	-2% IF PAID IN 15 DAYS	NET 30
EFFECTIVE: 11/01/10	OTHER 1: PAULETTE KRZANKOWSKI	JOHN YOUNG	ROSANNE BENOIT
EXPIRATION: 10/31/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/26/10	CODES:		

485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	40 CASE	4459.20	1782.40	1569.60
485-10-30010-5	PLASTIC BLOCK BRUSHES, Standard utility brushes, 8-1/2" overall,	35 CASE	915.60	NB	525.00 A ✓
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	32 CASE	648.96	NB	NB
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	20 BOX	178.00* A ✓	NB	280.00
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right up against window frame	25 CASE	973.75* A ✓	NB	NB
485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	30 TUBE	128.70	NB	NB
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	10 BOX	1308.00	NB	NB
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	125 EACH	10248.75	NB	NB
485-72-12610-9	MOP HEAD, 16 oz, cotton	65 PACK	1942.20	1576.25	NB
485-72-12612-5	MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	125 EACH	2036.25	885.00	NB
485-72-98139-6	DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	125 CASE	6435.00	6208.75	6165.00
485-94-10020-7	LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	32 CASE	1007.68	864.00* A ✓	2275.20
485-94-10030-6	DUSTER, with 51" extension handle and washable head, design	125 EACH	2036.25	NB	812.50
	CONTROL TOTAL		32318.34	11316.40 NI	11627.30 NI

Award Recommendation 1,151.75 864.00 525.00

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 7 (9735)	VENDOR 8 (3100)	VENDOR 9 (417)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 BROOMS	CHANNEL SAFETY & MARINE S	PRIME SOURCE	GREEN DIAMOND DISTRIBUT
PAGE/PART: 1/3	CORPUS CHRISTI TX 78408	COLLEYVILLE TX 76034	CORPUS CHRISTI TX 78426
BUYER: JACKIE KINGAN	DELIVERY DAYS: 2	10	10
OPEN DATE: 09/13/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 11/01/10	OTHER 1: EDWARD WILSON	GERALD MCNOTT	PATRICK CARSON
EXPIRATION: 10/31/11	OTHER 2:		
ENTERED: 09/14/10	NOTE:		
PRINTED: 10/26/10	CODES:		

485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	40 CASE	2592.00	1520.00	4920.00
485-10-30010-5	PLASTIC BLOCK BRUSHES, Standard utility brushes, 8-1/2" overall,	35 CASE	NB	393.75* 1	1580.25
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	32 CASE	885.44	448.00* 1	1022.40
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	20 BOX	231.60	240.00	720.00
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right up against window frame	25 CASE	NB	3750.00	3125.00
485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	30 TUBE	198.00	150.00	299.70
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	10 BOX	NB	980.00	3400.00
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	125 EACH	6500.00* 2	6875.00	9997.50
485-72-12610-9	MOP HEAD, 16 oz, cotton	65 PACK	2440.75	1365.00	4420.00
485-72-12612-5	MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	125 EACH	1150.00	NB	3168.75
485-72-98139-6	DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	125 CASE	6318.75	5625.00* 1	15225.00
485-94-10020-7	LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	32 CASE	2980.80	NB	12062.40
485-94-10030-6	DUSTER, with 51" extension handle and washable head, design	125 EACH	690.00	868.75	1218.75

CONTROL TOTAL	23987.34	NI	22215.50	NI	61159.75
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Award Recommendation -0- -0- -0-

 GULF COAST PAPER
 BROWNSVILLE TX 78521

CONTROL: 11 BROOMS	DELIVERY DAYS: 7
PAGE/PART: 1/4	BUYER: JACKIE KINGAN
OPEN DATE: 09/13/10	TERMS: -2% IF PAID IN 20 DAYS
EFFECTIVE: 11/01/10	OTHER 1: CARLOS SOLIS
EXPIRATION: 10/31/11	OTHER 2:
ENTERED: 09/14/10	NOTE:
PRINTED: 10/26/10	CODES:

485-10-20010-7	LARGE PLASTIC ANGLER BROOM, 13" sweeping surface with sturdy	40 CASE	2800.00
485-10-30010-5	PLASTIC BLOCK BRUSHES, Standard utility brushes, 8-1/2" overall,	35 CASE	1428.00
485-10-73811-4	COMMODE BRUSH, BLACK NYLON FILLING, 4-3/4" X 4-1/2", FIBER TRIM 2"	32 CASE	1132.80
485-32-18205-1	GUM SCRAPING TOOL, 1-1/4"w x 7-1/2"l, flexible steel blade	20 BOX	1640.00
485-32-18207-7	48" LONG-HANDLED SCRAPER, scrapes right up against window frame	25 CASE	2343.75
485-32-18209-3	4" REVERSIBLE, HARDENED-STEEL SCRAPER REPLACEMENT BLADES, 1	30 TUBE	162.00
485-32-18220-0	RAZOR BLADE METAL SCRAPER, holds razor blades firmly, easy to	10 BOX	1700.00
485-68-10020-9	35-QUART BUCKET WITH DOWNWARD PRESSURE WRINGER, Large capacity	125 EACH	9118.75
485-72-12610-9	MOP HEAD, 16 oz, cotton	65 PACK	1716.00
485-72-12612-5	MOP HANDLE MAXI-GRIP, 54" handle, Geerpres Maxi-Grip handle is	125 EACH	1625.00
485-72-98139-6	DURA WHITE FINISH MOP HEAD, 16 to 20 oz medium size, lint-free, clean	125 CASE	7500.00
485-94-10020-7	LOBBY DUST PAN AND BROOM SET, dust pan pivots up to trap debris, flagged	32 CASE	3244.80
485-94-10030-6	DUSTER, with 51" extension handle and washable head, design	125 EACH	862.50

CONTROL TOTAL 35273.60

Award Recommendation - 0 -

11-04, JANITORIAL SUPPLIES BROOMS, MOPS

9610
AGRO FLO
901 LEXINGTON CIRCLE #7
EDINBURG, TX 78539

8588 35-1848677
AIRE-MATE, INC.
P.O. BOX 406
WESTFIELD, IN 46074

1301 75-2312977
AL MAR MAINTENANCE GROUP
200 SOUTH FIELDER
ARLINGTON, TX 76013-1714

7727 13-4276871
BEST RESTAURANT SUPPLY LLC
1807 N. 10TH STREET
MCALLEN, TX 78501-4109

629 74-2059757
BLUE STAR CHEMICAL CO INC
P.O. BOX 3305
EDINBURG, TX 78540-3305

7067 95-3806755
COASTAL ENTERPRISES
CORP NAME: JOY PRODUCTS OF CA
17281 MT. WYNNE CIR.
FOUNTAIN VALLEY, CA 92708

1687 1-75-10213735
CRAIN CHEMICALS COMPANY
P.O. DRAWER 540995
2624 ANDJON DRIVE
DALLAS, TX 75220

4756 57-0792940
DISPOZ-O PLASTICS INC
P.O. BOX 766
OLD LAURENS ROAD
FOUNTAIN INN, SC 29644

650 1-74-2546859-6
DIVERSITECH SYSTEMS
416 EAST CEDAR STREET
MCALLEN, TX 78501

3621 39-1688999
DOZIER EQUIPMENT INC
770 S. 70TH STREET
MILWAUKEE, WI 53214

2719 75-243464-2
EAGLE BRUSH & CHEMICAL
P.O. BOX 59068
DALLAS, TX 75229

7923 14-1934063
F N SUPPLY CO.
P.O. BOX 581
RICHMOND, TX 77406

5548 39-156-4801
GEMPLER'S INC.
P.O. BOX 44993
MADISON, WI 53744

417 458-60-0352
GREEN DIAMOND DISTRIBUTORS
P O BOX 260578
CORPUS CHRISTI, TX 78426

245 1741533700
GULF COAST PAPER
635 BILLY MITCHELL BLVD
BROWNSVILLE, TX 78521

5132 1-741533700
GULF COAST PAPER
1309 E. NOEMI
PHARR, TX 78577

2798 36-2704009
HESCO INC
6633 N MILWAUKEE AVENUE
NILES, IL 60714-4416

9717
ILLUMETRIX LIMITED
1343 E. HACKBERRY AVE.
MCALLEN, TX 78501

3011 73-0336850
INDUSTRIAL SOAP COMPANY
722 S. VANDEVENTER AVENUE
ST LOUIS, MO 63110

2554 74-2945967-4
INTERMEXIC CORP
1318 AVENIDA SANTA ANA
OLMITO, TX 78575

1700 74-2863334
JACO INDUSTRIAL SUPPLY INC.
P.O. BOX 3307
VICTORIA, TX 77903

1005
KLINGER ASSOCIATES
2611 COUCH STREET
HOUSTON, TX 77008

11-04, JANITORIAL SUPPLIES BROOMS, MOPS

4130 LAWSON PRODUCTS, INC 1666 EAST TOUHY AVENUE DES PLAINES, IL 60018-3683	4477 LEE EQUIPMENT COMPANY 1000 PEMBROKE ROAD HALLANDALE, FL 33009	59-0900-702
1221 LONE STAR DBA EAGLE BRUSH P.O. BOX 59068 DALLAS, TX 75229	8615 LOWE'S 2802 W. UNIVERSITY DR. EDINBURG, TX 78539	75-2434642
39 MADE-RITE JANITOR SUPPLY CO 101 PALM DRIVE PHARR, TX 78577	6092 MOMAR 1830 ELISWORTH INDUSTRIAL BLVD ATLANTA, GA 30318	58-052-4461
5364 MOTION INDUSTRIES INC. P.O. BOX 4695 BROWNSVILLE, TX 78523	383 PLUMMASTER, INC P.O. BOX 850 CONCORDVILLE, PA 19331	63-0251578
7732 PMI COMPUTER SUPPLIES INC. 10407-A BAUR DRIVE ST. LOUIS, MO 63132	989 POLLOCK PAPER DISTRIBUTORS 1 POLLOCK PLACE GRAND PRAIRIE, TX 75050	43-1171564
4339 POLLOCK PAPER DISTRIBUTORS 3802 BINZ-ENGLEMAN SUITE #143 SAN ANTONIO, TX 78219	3100 PRIME SOURCE 4601 STAFFORD DRIVE COLLEYVILLE, TX 76034	75-101-5406
4494 PUBLIC SPACE PLUS P.O BOX 92095 **UNABLE TO FORWARD**WRONG #* SOUTHLAKE, TX 76092	3014 PYRAMID SCHOOL PRODUCTS 6510 NORTH 54TH STREET TAMPA, FL 33610-1908	311619656
9608 RAY'S BUSINESS PRODUCTS P.O. BOX 443 PHARR, TX 78577	3104 RECEPTACLE WORLD DIV. P O BOX 1333 PLEASANTVILLE, NJ 08232	22-2148977
3929 RIO GRANDE VALLEY OFFICE PRODU 1513 SAN PATRICIA ST. STE. C PHARR, TX 78577	8230 RIO PAPER & SUPPLY LLC 1800 MOZELLE AVE PHARR, TX 78577	74-2989563
763 TEXAS CORRECTIONAL INDUSTRIES P.O. BOX 4013 HUNTSVILLE, TX 77342-4013	7295 TRIPLE "A" JANITORIAL SUPPLIES P.O. BOX 155 LA BLANCA, TX 78558	74-6001431
8640 VALLEY SANITARY SUPPLY 4604 N. EXPRESSWAY BROWNSVILLE, TX 78526	6481 WESCO DISTRIBUTION INC. 306 E. NAKOMA DR. SAN ANTONIO, TX 78216	26-1600165

11-04, JANITORIAL SUPPLIES BROOMS, MOPS

580	1-13-1427390-2	1306	246-78-0996
XPEDX		ZEP MANUFACTURING COMPANY	
5903 NORTHWEST PKWY		2814 LORETTA	
SAN ANTONIO, TX 78249		HARLINGEN, TX 78550	

Vendors Printed: 46

APPROVAL OF BID 11-15, POSTER PRINTER SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Poster Printer Supplies from Imagery Graphic Systems as they are the sole source to the Edinburg CISD.

Rationale

The Imagery Graphic Systems have a patent on Veritronic Poster Printer Supplies, Veriquest Poster Maker 3600 equipment and Poster Maker Supplies, and Veriquest Visual Learning Tools and Supplies. The district utilizes the poster printer paper at all campuses, K through 12 grades. The poster printer paper is utilized to print instructional materials which are used in the classrooms as visual aids for the students. Teachers are able to post instructional strategies such as grammar rules, math concepts, social studies timelines, and science data which aid in the students comprehension of material being taught.

User Department

This item was requested by Santa Alvarado, Area Director

Budgetary Information

ESTIMATED AWARD RECOMMENDATION: \$25,000.00

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
xxx-xx-6399-xx-xxx-1xx000	General Supplies	5,580,116.00	1,085,173.15	481,426.33	4,013,516.52
	TOTAL	5,580,116.00	1,085,173.15	481,426.33	4,013,516.52

Resource Personnel

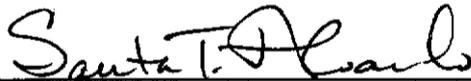
Dr. René Gutiérrez
Maria Luisa Guerra
Kay W. Green

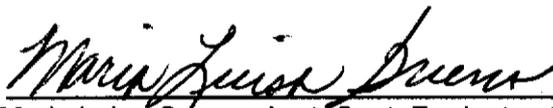
Rigoberto V. Abrego
Santa Alvarado

Sylvia D. Garcia
Amaro Tijerina

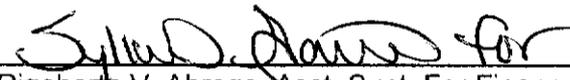
Board Policy Reference

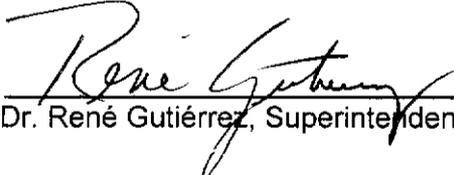
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
Santa Alvarado, Area Director

Approved by: 
Maria Luisa Guerra, Asst. Supt. For Instruction/Support Serv.

Within Budgetary Allocations: 
Sylvia D. Garcia, Director for Finance

Approved by: 
Rigoberto V. Abrego, Asst. Supt. For Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

**Notes for Sole Source
Bid 11-15, Poster Printer Supplies
November 10, 2010**

1. **USER DEPARTMENT:** This bid was requested by the Area Directors, Mrs. Santa Alvarado will be present to answer any questions regarding this bid.
2. **TYPE OF CONTRACT:** This is a term contract beginning December 1, 2010 or soon thereafter and ending November 30, 2011.
3. **ORDERING INFORMATION:** Campuses and Departments will prepare purchase orders on an as needed basis after the Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$23,000.00**
5. **BID AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Imagery Graphic Systems 10777 Sentinel San Antonio, TX 78217 Contact: Linda Garrahan PH: 210-341-7000 FX: 210-341-2984	\$25,000.00
ESTIMATED TOTAL AWARD RECOMMENDATION	\$25,000.00

EXHIBIT _____



Edinburg Consolidated Independent School District
Sole Source Affidavit



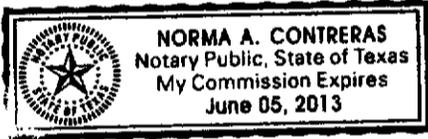
BEFORE ME, the undersigned official, on this day, personally appeared John Skaggs
A person known to me to be the person whose signature appears below, who after being duly
sworn upon his oath deposed and said:

1. My name is John Skaggs, I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Imagery Graphic Systems
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)
Varitronic posterprinter supplies, Variquest Postemaker 3600 equipment and postemaker supplies, Variquest Visual Learning Tools equipment & supplies.
4. Competition providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]
(Signature)

SUBSCRIBED AND SWORN to before me on this 15 day of Sept, 2010

(Seal)



Norma Contreras
(Notary Public, State of TX)
Norma Contreras
(Printed Name)
6-5-13
(Date Commission Expires)

1289

Imagery Graphic Systems, Inc.

Company Name: 10777 Sentinel St.
Address: San Antonio, TX 78217
City, State, Zip:
Telephone: 210-341-7000 Fax: 210-341-2984
Contact Person: Linda Garrahan Email: imagerysales@imagerygraphic.com
John Skaggs - V.P.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
 CONTROL: 10 POSTER PR
 POSTER PRINTER SUPPLIES
 FOR THE PERIOD 12/01/10 THRU 11/30/11

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
-----	-----	-----	-----	-----
STANDARD PAPER - COLD LAMINATION ONLY, 100 FEET PER ROLL				
This Bid will start December 1, 2010 and end November 30, 2011				
There will be an option to renew for another contract period providing ECISD and the vendor agree in writing and with the approval of the Board of Trustee.				
615-72-10001-6	1284	IMAGERY COMPANY	BID 11-15	79.95/ROLL
17", STANDARD PAPER - COLD LAMINATION ONLY, 100 FEET PER ROLL, BLACK ON WHITE, 100 FT. PER ROLL, POSTERMAKER 3600, 1700D				
615-72-10002-4	1284	IMAGERY COMPANY	BID 11-15	79.95/ROLL
17" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLUE ON WHITE, 1701D				
615-72-10003-2	1284	IMAGERY COMPANY	BID 11-15	79.95/ROLL
17" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, RED ON WHITE, 1702D				
615-72-10004-0	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON WHITE, 2300D				
615-72-10005-7	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLUE ON WHITE, 2301D				
615-72-10006-5	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, RED ON WHITE, 2302D				
615-72-10008-1	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON PINK, 2308D				
615-72-10009-9	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON BLUE, 2314D				
615-72-10010-7	1284	IMAGERY COMPANY	BID 11-15	99.95/ROLL
23" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON YELLOW, 2307D				
615-72-10015-6	1284	IMAGERY COMPANY	BID 11-15	119.95/ROLL
29" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON WHITE , 2900D				
615-72-10016-4	1284	IMAGERY COMPANY	BID 11-15	119.95/ROLL
29" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLUE				

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
CONTROL: 10 POSTER PR
POSTER PRINTER SUPPLIES
FOR THE PERIOD 12/01/10 THRU 11/30/11

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
-----	-----	-----	-----	-----
		ON WHITE , 2901D		
615-72-10017-2	1284	IMAGERY COMPANY 29" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, RED ON WHITE , 2902D	BID 11-15	119.95/ROLL
615-72-10018-0	1284	IMAGERY COMPANY 36" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLACK ON WHITE , 3600D	BID 11-15	139.95/ROLL
615-72-10019-8	1284	IMAGERY COMPANY 36" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, BLUE ON WHITE , 3601D	BID 11-15	139.95/ROLL
615-72-10020-6	1284	IMAGERY COMPANY 36" STANDARD PAPER-COLD LAMINATION ONLY, 100 FT PER ROLL, RED ON WHITE , 3602D	BID 11-15	139.95/ROLL
		TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FEET PER ROLL		
615-72-20001-4	1284	IMAGERY COMPANY 17" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLACK ON WHITE, 1700T	BID 11-15	99.95/ROLL
615-72-20002-2	1284	IMAGERY COMPANY 17" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLUE ON WHITE, 1701T	BID 11-15	99.95/ROLL
615-72-20003-0	1284	IMAGERY COMPANY 17" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, RED ON WHITE, 1702T	BID 11-15	99.95/ROLL
615-72-20004-8	1284	IMAGERY COMPANY 17" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, GREEN ON WHITE, 1703T	BID 11-15	99.95/ROLL
615-72-20005-5	1284	IMAGERY COMPANY 23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLACK ON WHITE, 2300T	BID 11-15	129.95/ROLL
615-72-20006-3	1284	IMAGERY COMPANY 23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLUE ON WHITE, 2301T	BID 11-15	129.95/ROLL
615-72-20007-1	1284	IMAGERY COMPANY 23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, RED ON WHITE, 2302T	BID 11-15	129.95/ROLL
615-72-20008-9	1284	IMAGERY COMPANY 23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, GREEN ON WHITE, 2303T	BID 11-15	129.95/ROLL

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
CONTROL: 10 POSTER PR
POSTER PRINTER SUPPLIES
FOR THE PERIOD 12/01/10 THRU 11/30/11

COMMODITY NO.	VENDOR	VENDOR NAME	BID NUMBER	UNIT PRICE/UNIT
-----	-----	-----	-----	-----
615-72-20009-7	1284	IMAGERY COMPANY	BID 11-15	129.95/ROLL
		23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, MAROON ON WHITE, 2305T		
615-72-20010-5	1284	IMAGERY COMPANY	BID 11-15	129.95/ROLL
		23" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, PURPLE ON WHITE, 2306T		
615-72-20012-1	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		29" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLACK ON WHITE, 2900T		
615-72-20013-9	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		29" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLUE ON WHITE, 2901T		
615-72-20014-7	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		29" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, RED ON WHITE, 2902T		
615-72-20015-4	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		29" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, GREEN ON WHITE, 2903T		
615-72-20016-2	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		36" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLACK ON WHITE, 3600T		
615-72-20017-0	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		36" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, BLUE ON WHITE, 3601T		
615-72-20018-8	1284	IMAGERY COMPANY	BID 11-15	159.95/ROLL
		36" TRANSFER PLUS-HOT OR COLD LAMINATION, 85 FT PER ROLL, RED ON WHITE, 3602T		

VENDOR NO.	NAME/ADDRESS	VENDOR NO.	NAME/ADDRESS
---------------	--------------	---------------	--------------

1284	IMAGERY COMPANY 10777 SENTIENEL SAN ANTONIO TX 78217 LINDA GARRAHAN 800-735-8770		
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EXHIBIT _____

APPROVAL OF BID 11-17, LUMBER AND RELATED SUPPLIES

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the Lumber and Related Supplies Bid, which is indicated in the attached bid tabulation as being the most favorable and advantageous to the Edinburg CISD.

Rationale

Administration sought competitive sealed bids for Lumber and Related Supplies. Bid opening was held at the Business Office Building on October 8, 2010, at 3:30 P.M., where five (5) proposals were opened. The lumber bid includes lumber, ceiling tile, roofing material, etc. This bid is used for repair and replacement of existing ramps and structures district wide. This bid is also used for approved projects, which include event setup (stages) and other needs in our district to maintain a safe learning environment.

User Department

This bid will be used by Maintenance and Facilities and Career and Technology Departments

Budgetary Information

Estimated Award Recommendation **\$73,000.00**

Account	Description	Appropriations	Encumbrance	Expenditure	Balance
199-51-6319-19-936-199000	Supply-Maint/Operations	555,943.00	52,852.58	21,261.46	481,828.96
XXX-XX-6399-XX-XXX-1XXXXX	General Supplies	1,631,449.00	464,813.49	172,695.05	993,940.46
TOTAL		2,187,392.00	517,666.07	193,956.51	1,475,769.42

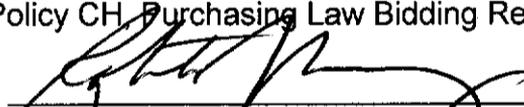
Resource Personnel

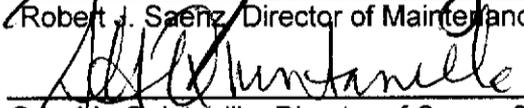
Dr. René Gutiérrez	Rigoberto V. Abrego	Sylvia D. Garcia
Mario H. Salinas	Maria Luisa Guerra	Robert J. Saenz
Griselda Quintanilla	Amaro Tijerina	Jacqueline Kingan

Board Policy Reference

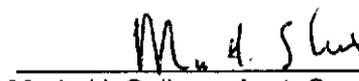
This is in accordance with Board Policy CH Purchasing Law Bidding Requirements.

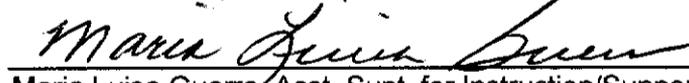
Prepared by:


 Robert J. Saenz, Director of Maintenance/Facilities

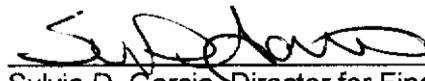

 Griselda Quintanilla, Director of Career & Technical Edu.

Approved by:

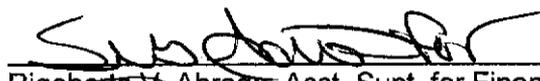

 Mario H. Salinas, Asst. Supt. for District Administration


 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Serv.

Within Budgetary Allocations:


 Sylvia D. Garcia, Director for Finance

Approved by:


 Rigoberto V. Abrego, Asst. Supt. for Finance/Operations

Recommended by:

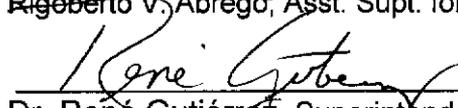

 Dr. René Gutiérrez, Superintendent of Schools

EXHIBIT _____ PAGE(S) _____

**Notes for Bid Tabulation
Bid 11-17, Lumber and Related Supplies
November 10, 2010**

1. **USER DEPARTMENT:** This bid was requested by Director of Maintenance and Facilities and Director of Career and Technical Education. Mr. Robert J. Saenz and Mrs. Griselda Quintanilla will be present to answer any detailed questions regarding this bid.
2. **TYPE OF BID:** This is a term contract beginning December 1, 2010 or soon thereafter and ending November 30, 2011 with an option to renew for another contract period.
3. **BID EVALUATION:** This bid was evaluated by Mr. Robert J. Saenz, Director of Maintenance and Facilities. Final recommendations to the board are done by the Superintendent of School.
4. **ORDERING INFORMATION:** Maintenance Department and Career and Technology will prepare the purchase orders on an as needed basis following Board of Trustee approval.
5. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$72,500.00**
6. **TOTAL AWARD RECOMMENDATION:**

VENDORS
Lowe's Edinburg #2485 2802 W. University Drive Edinburg, TX 78539 Contact: Bernardo Claros PH: 956-289-4230 FAX: 956-289-4233
South Texas Moulding P.O. Box 549 Alamo, TX 78516 Contact: Eddie Cantu PH: 956-464-3371 FAX: 956-464-2875

7. **BID EVALUATION NOTES:**
 - A - Award recommendation to lowest overall and most advantageous bidder.
 - 1 - Bidders will not hold their price for the length of the term contract.
 - 2 - These items are deleted.

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
EXTENDED AMOUNT ANALYSIS

VENDOR 1 (8615)

VENDOR 2 (1672)

VENDOR 3 (8589)

CONTROL: 11 LUMBER	DELIVERY DAYS: 1	LOWE'S	SOUTH TEXAS MOULDING INC	MCCOY'S BUILDING SUPPLY
PAGE/PART: 1/1		EDINBURG TX 78539	ALAMO TX 78516	SAN MARCOS TX 78667-102
BUYER: JACKIE KINGAN	TERMS: NET 30		NET 30	NET 30
OPEN DATE: 10/08/10	OTHER 1: BERNARDO CLAROS		EDDIE CANTU	DEBBIE COOPER
EFFECTIVE: 12/01/10	OTHER 2:			
EXPIRATION: 11/30/11	NOTE:			
ENTERED: 10/08/10	CODES:			
PRINTED: 10/20/10				

150-53-10010-1 MOLDING, PM6, 16' length, ash	15 EACH	NB	141.60* A ✓	NB
150-53-10020-0 BASE MOLDING, ASH, 3-1/2"	100 L/F	NB	99.00* A ✓	NB
150-53-10030-9 BASE MOLDING, ASH, 2-1/2"	130 L/F	NB	102.70 A ✓	NB
150-53-10040-8 BASE MOLDING, POPLAR, 2-1/2"	135 L/F	NB	93.15* A ✓	NB
150-53-10050-7 OUTSIDE CORNER MOULDING, ASH, 3/4 X 3/4	135 L/F	NB	79.65T A ✓	NB
150-53-10060-6 INSIDE CORNER MOULDING, ASH, 3/4 X 3/4	135 L/F	NB	79.65* A ✓	NB
150-53-10070-5 OUTSIDE CORNER MOULDING, ASH, 1"	130 L/F	NB	89.70* A ✓	NB
150-53-10080-4 WALL PANEL MOULDING, ASH, 1-1/2"	100 L/F	NB	69.00* A ✓	NB
150-53-10090-3 HALF ROUND MOULDING, ASH, 3/4"	100 L/F	NB	59.00T A ✓	NB
150-53-10100-0 HALF ROUND MOULDING, ASH, 1"	100 L/F	NB	59.00* A ✓	NB
150-53-10110-9 BASE MOULDING, ASH, 3-1/2", Colonial	100 L/F	NB	99.00* A ✓	NB
150-53-10120-8 Wall Molding 12' X 7/8 White	35 EACH	113.75* A ✓	NB	NB
540-14-10005-8 ROUGH CEDAR, 1 X 4 X 16'	160 L/F	75.20 A ✓	NB	84.80
540-14-10010-8 ROUGH CEDAR, 1" x 6" x 12'	170 L/F	103.70* A ✓	NB	147.90
540-14-10020-7 ROUGH CEDAR, 1" x 6" x 16'	170 L/F	124.10* A ✓	NB	125.80
540-14-10030-6 ROUGH CEDAR, 1" x 6" x 20'	160 L/F	107.20* A ✓	NB	110.40
540-14-10040-5 ROUGH CEDAR, 1" x 8" x 12'	35 L/F	37.45 A ✓	NB	44.10
540-14-10050-4 ROUGH CEDAR, 1" x 8" x 16'	30 L/F	34.50 A ✓	NB	39.00
540-14-10060-3 ROUGH CEDAR, 1" x 8" x 20'	30 L/F	32.10 A ✓	NB	39.60
540-14-10090-0 ROUGH CEDAR, 1" x 2" x 16'	35 L/F	9.10 A ✓	NB	12.95
540-14-10100-7 ROUGH CEDAR, 2 X 4 X 16'	30 L/F	27.30 A ✓	NB	32.10

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (8615)	VENDOR 2 (1672)	VENDOR 3 (8589)
EXTENDED AMOUNT ANALYSIS	-----	-----	-----
CONTROL: 11 LUMBER	LOWE'S	SOUTH TEXAS MOULDING INC	MCCOY'S BUILDING SUPPLY
PAGE/PART: 2/1	EDINBURG TX 78539	ALAMO TX 78516	SAN MARCOS TX 78667-102
BUYER: JACKIE KINGAN	DELIVERY DAYS: 1	1	1
OPEN DATE: 10/08/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 12/01/10	OTHER 1: BERNARDO CLAROS	EDDIE CANTU	DEBBIE COOPER
EXPIRATION: 11/30/11	OTHER 2:		
ENTERED: 10/08/10	NOTE:		
PRINTED: 10/20/10	CODES:		
540-14-10110-6 ROUGH CEDAR, 2 X 6 X 16'	170 L/F	261.80 A ✓	NB 294.10
540-23-10010-7 WHITE PINE, 2" X 4" X 8'	135 EACH	259.20 A ✓	NB 288.90
540-23-10011-5 WHITE PINE, 2" X 4" X 92-5/8", Pre-cut framing studs	130 EACH	245.70 A ✓	NB 253.50
540-23-10030-5 WHITE PINE, 2" X 4" X 16'	35 EACH	193.20 A ✓	NB 178.50 1
540-23-10040-4 WHITE PINE, 2" X 4" X 20'	30 EACH	NB	NB 173.40 2
540-23-10050-3 WHITE PINE, 2" X 6" X 12'	30 EACH	172.50 A ✓	NB 172.50
540-23-10060-2 WHITE PINE, 2" X 6" X 16'	30 EACH	240.00 A ✓	NB 224.10 1
540-23-10070-1 WHITE PINE, 2" X 6" X 20'	30 EACH	282.00 A ✓	NB 258.90 1
540-23-10075-0 White Pine, 2 X 6 X 14	35 EACH	261.80 A ✓	NB 224.70 1
540-23-10080-0 White Pine, 2 X 4 X 12	30 EACH	114.00 A ✓	NB 106.80 1
540-23-10085-9 White Pine, 2 X 6 X 24	30 EACH	449.10 A ✓	NB 454.50
540-23-10090-9 White Pine, 2 X 8 X 24	30 EACH	621.00 A ✓	NB 569.40 1
540-23-10095-8 White Pine, 2 X 6 X 10	35 EACH	169.75 A ✓	NB 177.45
540-23-10100-6 White Pine, 2 X 6 X 8	30 EACH	113.70 A ✓	NB 108.90 1
540-23-10105-5 White Pine, 2 X 10 X 24	30 EACH	NB	NB 690.90 2
540-47-05010-6 PINE, 2" X 8" X 16'	30 EACH	299.40 A ✓	NB 258.90* 1
540-47-05020-5 PINE, 2" X 10" X 16'	30 EACH	329.40 A ✓	NB 287.70* 1
540-47-05030-4 PINE, 2" X 12" X 16'	35 EACH	489.30 A ✓	NB 537.25
540-47-05040-3 PINE, 2" X 12" X 18'	30 EACH	630.00 A ✓	NB 503.70* 1
540-47-10070-3 TREATED PINE, 2" X 6" X 12', LOUISIANA PACIFIC	30 EACH	210.00 A ✓	NB 230.10
540-47-10080-2 TREATED PINE, 2" X 6" X 16', LOUISIANA PACIFIC, #2	30 EACH	270.00 A ✓	NB 287.70
540-47-10090-1 TREATED PINE, 2" X 6" X 20'	30 EACH	660.00 A ✓	NB 388.50 1
540-47-10100-8 TREATED PINE, 1" X 6" X 10'	35 EACH	175.00 A ✓	NB 134.05* 1
540-62-10009-1 BIRCH, 4' X 8' X 3/4", C-2 Cabinet Grade, 40	70 EACH	2590.00	2422.00* A ✓ 2754.50

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (8615)	VENDOR 2 (1672)	VENDOR 3 (8589)
EXTENDED AMOUNT ANALYSIS	-----		
CONTROL: 11 LUMBER	LOWE'S	SOUTH TEXAS MOULDING INC	MCCOY'S BUILDING SUPPLY
PAGE/PART: 3/1	EDINBURG TX 78539	ALAMO TX 78516	SAN MARCOS TX 78667-102
BUYER: JACKIE KINGAN	DELIVERY DAYS: 1	1	1
OPEN DATE: 10/08/10	TERMS: NET 30	NET 30	NET 30
EFFECTIVE: 12/01/10	OTHER 1: BERNARDO CLAROS	EDDIE CANTU	DEBBIE COOPER
EXPIRATION: 11/30/11	OTHER 2:		
ENTERED: 10/08/10	NOTE:		
PRINTED: 10/20/10	CODES:		

PER BUNDLE, ROSEBURG OR
TIMBER PRODUCTS, 3/4"

540-62-10015-8	BIRCH, 4' X 8' X 1/2", D-3 cabinet grade, 60 PCS, TIMBER PRODUCTS, 1/2" D-3 NAT BIRCH WPF	70 EACH	2100.00* A ✓	2233.00	NB
540-62-10020-8	BIRCH, 4' X 8' X 1/4" BIRCH, A-3 good 1 side	65 EACH	1462.50	773.50* A ✓	1122.55
540-65-10015-5	TREATED PLYWOOD, 3/4 X 4 X 8	65 EACH	1803.75 A ✓	NB	2120.95
540-65-10016-3	SOFFFIT PLYWOOD B.C., 3/8 X 4 X 8	65 EACH	1137.50 A ✓	NB	1171.95
540-65-10017-1	T-I-II PLYWOOD SIDING, 3/8 X 4 X 8	70 EACH	1365.00* A ✓	NB	1400.00
540-65-10018-9	WHITE PINE, 1" X 12", #2 grade	130 L/F	172.90 A ✓	162.50	161.20 1
540-65-10020-5	T-1-11 4" GROOVE, 4 X 8 X 5/8", premium grade pine	70 EACH	2170.00 A ✓	NB	1880.90 1
540-65-10030-4	CDX, 4' X 8' X 1/2", APA	65 EACH	907.40 A ✓	NB	910.00
540-65-10040-3	CDX, 4' X 8' X 5/8"	65 EACH	1070.55 A ✓	NB	1028.95* 1
540-65-10050-2	FORMING PLYWOOD, 4' X 8' X 3/4" forming plywood, BB O+ES APA, 46 PER BUNDLE, INTERNATIONAL	35 BUND	NB	NB	1209.25
540-65-10060-1	4' X 8' X 1/4", ARAUCO	65 EACH	877.50* A ✓	NB	1219.40
540-65-10070-0	4' X 8' X 3/4", ARAUCO	100 EACH	3450.00 A ✓	NB	3132.00 1
540-65-10080-9	PLYWOOD, 1/2 VC, OKOUME	10 EACH	340.00	179.00* A ✓	217.60
540-65-10090-8	PLYWOOD, 1/2 VIROLA VC	10 EACH	NB	179.00* A ✓	NB
540-65-10100-5	PLYWOOD, 1/2 VC 1-PF, ARAUCO	10 EACH	255.00 A ✓	NB	221.30 1
540-65-15002-8	TREATED LUMBER, 2 X 4 X 12	30 EACH	135.00 A ✓	NB	143.70
540-65-15004-4	TREATED LUMBER, 2 X 4 X 16	30 EACH	217.50 A ✓	NB	230.10
540-65-15010-1	TREATED LUMBER, 4 X 4 X 8'	30 EACH	179.10* A ✓	NB	209.70
540-65-15011-9	TREATED LUMBER, 4" X 4" X 10'	15 EACH	135.00* A ✓	NB	176.85
540-65-15012-7	TREATED LUMBER, 4" X 4" X 12'	15 EACH	157.50* A ✓	NB	187.05

EXHIBIT _____

EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT	VENDOR 1 (8615)	VENDOR 2 (1672)	VENDOR 3 (8589)
EXTENDED AMOUNT ANALYSIS	-----		
	LOWE'S	SOUTH TEXAS MOULDING INC	MCCOY'S BUILDING SUPPLY
CONTROL: 11 LUMBER	EDINBURG TX 78539	ALAMO TX 78516	SAN MARCOS TX 78667-102
PAGE/PART: 4/1	DELIVERY DAYS: 1	1	1
BUYER: JACKIE KINGAN	TERMS: NET 30	NET 30	NET 30
OPEN DATE: 10/08/10	OTHER 1: BERNARDO CLAROS	EDDIE CANTU	DEBBIE COOPER
EFFECTIVE: 12/01/10	OTHER 2:		
EXPIRATION: 11/30/11	NOTE:		
ENTERED: 10/08/10	CODES:		
PRINTED: 10/20/10			

540-65-15013-5 TREATED LUMBER, 1" X 4" X 10'	30 EACH	82.50* A ✓	NB	86.10
540-65-15015-0 MAPLE, 1' X 12', Solid Maple	330 L/F	1560.90 A ✓	3956.70	NB
540-65-15020-0 POPLAR 1' X 12'	70 L/F	280.00 A ✓	342.30	NB
540-65-15025-9 SHEET ROCK, FIRE GRADE, 5/8 X 4 X 8	70 EACH	525.00 A ✓	NB	511.00
540-65-15100-0 ROOF SHINGLES, Classic shingles dessert tan (20 yr.) bundle	130 BUND	2860.00 A ✓	NB	2532.40* 1
540-65-15110-9 FELT FOR ROOF SHINGLES #30	70 ROLL	1190.00 A ✓	NB	1163.40 1
540-65-15200-8 CEILING TILE, #942 Ceiling Tile 2' X 4'	100 PACK	3300.00 A ✓	NB	3039.00* 1
540-65-15210-7 CEILING TILE, #942 Ceiling Tile 2' X 2'	100 PACK	2900.00* A ✓	NB	5699.00
540-65-15300-6 INSULATION, R19 X 15	15 PKG	450.00 A ✓	NB	298.50 1
540-65-15310-5 INSULATION, R19 X 23	15 PKG	825.00 A ✓	NB	460.05 1
540-65-15320-4 Termite shields, 8" X 8"	35 EACH	96.25 A ✓	NB	115.85
540-65-15330-3 Se OSB sheathing 19/32 X 4 X 8	30 EACH	299.10* A ✓	NB	399.60
540-65-15340-2 Drip edge galv. 10'	30 EACH	97.50 A ✓	NB	90.90 1
540-65-15350-1 SturdiFloor T&G 23/32	30 EACH	690.00 A ✓	NB	633.30* 1
540-65-15360-0 Peak Foam Grid 12' Main Beam White	30 EACH	127.50* A ✓	NB	227.70
540-65-15370-9 Ceiling Cross Tee's White 2'	30 EACH	28.50* A ✓	NB	36.60
	CONTROL TOTAL	42949.70 NI	11219.45 NI	42232.45 NI

Award Recommendation 38,557.20 4,524.95 0-

ITEM COMMENTS

ITEM# VENDOR COMMENT

CODE DEFINITIONS

- * Low Bid On Item
- 1 See Evaluation Notes
- 2 See Evaluation Notes
- A AWARD RECOMMENDATION
- LT Low Total
- NB No Bid

RODDIS LUMBER & VENEER CO MATT'S CASH & CARRY BUILD
 SAN ANTONIO TX 78295-1446 PHARR TX 78577

CONTROL: 11 LUMBER	DELIVERY DAYS: 5	3
PAGE/PART: 1/2	BUYER: JACKIE KINGAN	TERMS: -1% IF PAID IN 10 DAYS NET 30
OPEN DATE: 10/08/10	OTHER 1: SCOTT H FRIEDINCHEM	DANNY SMITH
EFFECTIVE: 12/01/10	OTHER 2:	
EXPIRATION: 11/30/11	NOTE:	
ENTERED: 10/08/10	CODES:	
PRINTED: 10/20/10		

150-53-10010-1	MOLDING, PM6, 16' length, ash	15 EACH	NB	149.85
150-53-10020-0	BASE MOLDING, ASH, 3-1/2"	100 L/F	NB	125.00
150-53-10030-9	BASE MOLDING, ASH, 2-1/2"	130 L/F	NB	76.70* 1
150-53-10040-8	BASE MOLDING, POPLAR, 2-1/2"	135 L/F	NB	128.25
150-53-10050-7	OUTSIDE CORNER MOULDING, ASH, 3/4 X 3/4	135 L/F	NB	79.65T 1
150-53-10060-6	INSIDE CORNER MOULDING, ASH, 3/4 X 3/4	135 L/F	NB	87.75
150-53-10070-5	OUTSIDE CORNER MOULDING, ASH, 1"	130 L/F	NB	123.50
150-53-10080-4	WALL PANEL MOULDING, ASH, 1-1/2"	100 L/F	NB	119.00
150-53-10090-3	HALF ROUND MOULDING, ASH, 3/4"	100 L/F	NB	59.00T 1
150-53-10100-0	HALF ROUND MOULDING, ASH, 1"	100 L/F	NB	79.00
150-53-10110-9	BASE MOULDING, ASH, 3-1/2", Colonial	100 L/F	NB	125.00
150-53-10120-8	Wall Molding 12' X 7/8 White	35 EACH	NB	160.65
540-14-10005-8	ROUGH CEDAR, 1 X 4 X 16'	160 L/F	NB	57.60* 1
540-14-10010-8	ROUGH CEDAR, 1" x 6" x 12'	170 L/F	NB	127.50
540-14-10020-7	ROUGH CEDAR, 1" x 6" x 16'	170 L/F	NB	127.50
540-14-10030-6	ROUGH CEDAR, 1" x 6" x 20'	160 L/F	NB	120.00
540-14-10040-5	ROUGH CEDAR, 1" x 8" x 12'	35 L/F	NB	36.75* 1
540-14-10050-4	ROUGH CEDAR, 1" x 8" x 16'	30 L/F	NB	31.50* 1
540-14-10060-3	ROUGH CEDAR, 1" x 8" x 20'	30 L/F	NB	31.50* 1
540-14-10090-0	ROUGH CEDAR, 1" x 2" x 16'	35 L/F	NB	7.70* 1
540-14-10100-7	ROUGH CEDAR, 2 X 4 X 16'	30 L/F	NB	25.50* 1

RODDIS LUMBER & VENEER CO MATT'S CASH & CARRY BUILD
SAN ANTONIO TX 78295-1446 PHARR TX 78577
DELIVERY DAYS: 5 3
TERMS: -1% IF PAID IN 10 DAYS NET 30
OTHER 1: SCOTT H FRIEDINCHEM DANNY SMITH
OTHER 2:
NOTE:
CODES:

CONTROL: 11 LUMBER
PAGE/PART: 2/2
BUYER: JACKIE KINGAN
OPEN DATE: 10/08/10
EFFECTIVE: 12/01/10
EXPIRATION: 11/30/11
ENTERED: 10/08/10
PRINTED: 10/20/10

540-14-10110-6	ROUGH CEDAR, 2 X 6 X 16'	170 L/F	NB	219.30* 1
540-23-10010-7	WHITE PINE, 2" X 4" X 8'	135 EACH	NB	252.45* 1
540-23-10011-5	WHITE PINE, 2" X 4" X 92-5/8", Pre-cut framing studs	130 EACH	NB	163.80* 1
540-23-10030-5	WHITE PINE, 2" X 4" X 16'	35 EACH	NB	146.30* 1
540-23-10040-4	WHITE PINE, 2" X 4" X 20'	30 EACH	NB	78.00* 2
540-23-10050-3	WHITE PINE, 2" X 6" X 12'	30 EACH	NB	138.00* 1
540-23-10060-2	WHITE PINE, 2" X 6" X 16'	30 EACH	NB	180.00* 1
540-23-10070-1	WHITE PINE, 2" X 6" X 20'	30 EACH	NB	225.00* 1
540-23-10075-0	White Pine, 2 X 6 X 14	35 EACH	NB	187.25* 1
540-23-10080-0	White Pine, 2 X 4 X 12	30 EACH	NB	94.50* 1
540-23-10085-9	White Pine, 2 X 6 X 24	30 EACH	NB	384.00* 1
540-23-10090-9	White Pine, 2 X 8 X 24	30 EACH	NB	495.00* 1
540-23-10095-8	White Pine, 2 X 6 X 10	35 EACH	NB	133.00* 1
540-23-10100-6	White Pine, 2 X 6 X 8	30 EACH	NB	97.50* 1
540-23-10105-5	White Pine, 2 X 10 X 24	30 EACH	NB	690.00* 2
540-47-05010-6	PINE, 2" X 8" X 16'	30 EACH	NB	261.00 1
540-47-05020-5	PINE, 2" X 10" X 16'	30 EACH	NB	351.00 1
540-47-05030-4	PINE, 2" X 12" X 16'	35 EACH	NB	476.00* 1
540-47-05040-3	PINE, 2" X 12" X 18'	30 EACH	NB	504.00 1
540-47-10070-3	TREATED PINE, 2" X 6" X 12', LOUISIANA PACIFIC	30 EACH	NB	195.00* 1
540-47-10080-2	TREATED PINE, 2" X 6" X 16', LOUISIANA PACIFIC, #2	30 EACH	NB	248.70* 1
540-47-10090-1	TREATED PINE, 2" X 6" X 20'	30 EACH	NB	348.00* 1
540-47-10100-8	TREATED PINE, 1" X 6" X 10'	35 EACH	NB	138.25 1
540-62-10009-1	BIRCH, 4' X 8' X 3/4", C-2 Cabinet Grade, 40	70 EACH	2584.40	2940.00

 RODDIS LUMBER & VENEER CO MATT'S CASH & CARRY BUILD
 SAN ANTONIO TX 78295-1446 PHARR TX 78577
 DELIVERY DAYS: 5 3
 TERMS: -1% IF PAID IN 10 DAYS NET 30
 OTHER 1: SCOTT H FRIEDINCHEM DANNY SMITH
 OTHER 2:
 NOTE:
 CODES:

CONTROL: 11 LUMBER
 PAGE/PART: 3/2
 BUYER: JACKIE KINGAN
 OPEN DATE: 10/08/10
 EFFECTIVE: 12/01/10
 EXPIRATION: 11/30/11
 ENTERED: 10/08/10
 PRINTED: 10/20/10

PER BUNDLE, ROSEBURG OR
 TIMBER PRODUCTS, 3/4"

540-62-10015-8	BIRCH, 4' X 8' X 1/2", D-3 cabinet grade, 60 PCS, TIMBER PRODUCTS, 1/2" D-3 NAT BIRCH WPF	70 EACH	2194.50	2940.00
540-62-10020-8	BIRCH, 4' X 8' X 1/4" BIRCH, A-3 good 1 side	65 EACH	1043.90	909.35
540-65-10015-5	TREATED PLYWOOD, 3/4 X 4 X 8	65 EACH	NB	1690.00* 1
540-65-10016-3	SOFFEIT PLYWOOD B.C., 3/8 X 4 X 8	65 EACH	NB	1007.50* 1
540-65-10017-1	T-I-II PLYWOOD SIDING, 3/8 X 4 X 8	70 EACH	NB	1393.00
540-65-10018-9	WHITE PINE, 1" X 12", #2 grade	130 L/F	NB	128.70* 1
540-65-10020-5	T-1-11 4" GROOVE, 4 X 8 X 5/8", premium grade pine	70 EACH	NB	1819.30* 1
540-65-10030-4	CDX, 4' X 8' X 1/2", APA	65 EACH	NB	897.00* 1
540-65-10040-3	CDX, 4' X 8' X 5/8"	65 EACH	NB	1092.00
540-65-10050-2	FORMING PLYWOOD, 4' X 8' X 3/4" forming plywood, BB O+ES APA, 46 PER BUNDLE, INTERNATIONAL	35 BUND	NB	857.50* 2
540-65-10060-1	4' X 8' X 1/4", ARAUCO	65 EACH	1143.35	1104.35
540-65-10070-0	4' X 8' X 3/4", ARAUCO	100 EACH	2905.00	2699.00* 1
540-65-10080-9	PLYWOOD, 1/2 VC, OKOUME	10 EACH	NB	179.90
540-65-10090-8	PLYWOOD, 1/2 VIROLA VC	10 EACH	NB	179.90
540-65-10100-5	PLYWOOD, 1/2 VC 1-PF, ARAUCO	10 EACH	210.30	199.90* 1
540-65-15002-8	TREATED LUMBER, 2 X 4 X 12	30 EACH	NB	134.70* 1
540-65-15004-4	TREATED LUMBER, 2 X 4 X 16	30 EACH	NB	180.00* 1
540-65-15010-1	TREATED LUMBER, 4 X 4 X 8'	30 EACH	NB	202.50
540-65-15011-9	TREATED LUMBER, 4" X 4" X 10'	15 EACH	NB	142.50
540-65-15012-7	TREATED LUMBER, 4" X 4" X 12'	15 EACH	NB	172.50

RODDIS LUMBER & VENEER CO SAN ANTONIO TX 78295-1446
MATT'S CASH & CARRY BUILD PHARR TX 78577
DELIVERY DAYS: 5 3
TERMS: -1% IF PAID IN 10 DAYS NET 30
OTHER 1: SCOTT H FRIEDINCHEM DANNY SMITH
OTHER 2:
NOTE:
CODES:

CONTROL: 11 LUMBER
PAGE/PART: 4/2
BUYER: JACKIE KINGAN
OPEN DATE: 10/08/10
EFFECTIVE: 12/01/10
EXPIRATION: 11/30/11
ENTERED: 10/08/10
PRINTED: 10/20/10

540-65-15013-5	TREATED LUMBER, 1" X 4" X 10'	30 EACH	NB	84.00
540-65-15015-0	MAPLE, 1' X 12', Solid Maple	330 L/F	NB	1547.70* 1
540-65-15020-0	POPLAR 1' X 12'	70 L/F	NB	230.30* 1
540-65-15025-9	SHEET ROCK, FIRE GRADE, 5/8 X 4 X 8	70 EACH	NB	489.30* 1
540-65-15100-0	ROOF SHINGLES, Classic shingles dessert tan (20 yr.) bundle	130 BUND	NB	2533.70 1
540-65-15110-9	FELT FOR ROOF SHINGLES #30	70 ROLL	NB	1119.30* 1
540-65-15200-8	CEILING TILE, #942 Ceiling Tile 2' X 4'	100 PACK	NB	3499.00
540-65-15210-7	CEILING TILE, #942 Ceiling Tile 2' X 2'	100 PACK	NB	2995.00
540-65-15300-6	INSULATION, R19 X 15	15 PKG	NB	284.85* 1
540-65-15310-5	INSULATION, R19 X 23	15 PKG	NB	419.85* 1
540-65-15320-4	Termite shields, 8" X 8"	35 EACH	NB	87.15* 1
540-65-15330-3	Se OSB sheathing 19/32 X 4 X 8	30 EACH	NB	404.70
540-65-15340-2	Drip edge galv. 10'	30 EACH	NB	65.70* 1
540-65-15350-1	Sturdifloor T&G 23/32	30 EACH	NB	704.70
540-65-15360-0	Peak Foam Grid 12' Main Beam White	30 EACH	NB	245.70
540-65-15370-9	Ceiling Cross Tee's White 2'	30 EACH	NB	58.50

CONTROL TOTAL 10081.45 NI 43524.00 LT

Award Recommendation

- 0 -

- 0 -

11-17, LUMBER AND RELATED SUPPLIES

412 1-39-1413708-1
ABC SUPPLY COMPANY INC
6110 S 42ND STREET
MCALLEN, TX 78503

4909
F & G MOULDING
1801 W EXPWY 83
MISSION, TX 78572

5089 58-1853319
HOME DEPOT
409 N. JACKSON
ACCT 863 203 576 00
PHARR, TX 78577

394 1-043058990-2
PROBUILD
5020 WEST BUS. 83
MCALLEN, TX 78501

7360 1-56-0748358-1
LOWE'S STORE #1702
707 SOUTH JACKSON ROAD
PHARR, TX 78577

8615
LOWE'S
2802 W. UNIVERSITY DR.
EDINBURG, TX 78539

536
MATT'S CASH & CARRY BUILDING
ATTN: DANNY SMITH, PRESIDENT
P O BOX 1663
PHARR, TX 78577

2950 74-1542718
MCCOY'S BUILDING SUPPLY
2901 W UNIVERSITY
EDINBURG, TX 78539

78 74-1540432
NOSER LUMBER COMPANY
523 WEST MIRACLE MI
P O BOX 2019
MCALLEN, TX 78501

371 59-0712226
SEA GARDEN SALES INDUSTRIAL SU
2771 ROBINDALE RD
BROWNSVILLE, TX 78526

2461 760411791
SHEPLER'S RIO GRANDE STEEL
P.O. BOX 5178
MCALLEN, TX 78502

1672 17420464905
SOUTH TEXAS MOULDING INC
PO BOX 549
ALAMO, TX 78516

85 17418769588
ZARSKY LUMBER COMPANY
P O BOX 248
700 S BICENTENNIAL
MCALLEN, TX 78502

Vendors Printed: 13

APPROVAL OF GODIRECT 11-44, FORTINET SOFTWARE CONTRACT RENEWAL FOR TECHNOLOGY DEPARTMENT

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the lowest Department of Information Resource quote for Fortinet Software which is indicated in the attached quote as being the most favorable and advantageous to the District.

Rationale

Fortinet is used to filter and secure all Internet traffic within the ECISD Network and comply with the Children's Internet Protection Act as required for Erate funding eligibility.

The DIR Program was established under Chapter 2054, Texas Education Code. DIR is a cooperative contract program that provides a channel for procurement of Information Technology Resources. It enables government entities to pool their purchasing power to drive down IT costs.

Software purchased through the State of Texas Department of Information Resources meet all the bidding requirements. The State of Texas has awarded MicroShare a software contract which is available to the District.

User Department

This item was requested by Eduardo J. Moreno from the Technology Department.

Budgetary Information

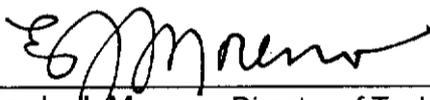
Account	Appropriation	Encumbrance	Expenditure	Balance
199-12-6249-52-999-199-000	528,000.00	85,385.00	12,850.05	429,764.95
TOTAL	528,000.00	85,385.00	12,850.05	429,764.95

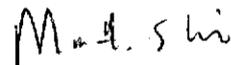
Resource Personnel

Dr. René Gutiérrez	Mario Salinas	Amaro Tijerina
Sylvia D. Garcia	Eduardo J. Moreno	Claudina E. Longoria
Rigoberto V. Abrego		

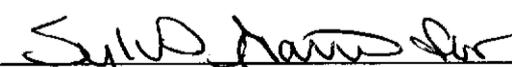
Board Policy Reference

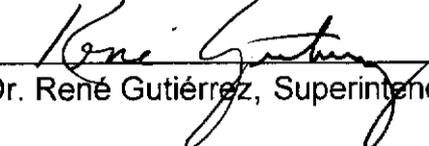
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by: 
Eduardo J. Moreno, Director of Technology

Approved by: 
Mario Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
Sylvia D. Garcia, Director of Finance

Approved by: 
Rigoberto V. Abrego, Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent of Schools

Notes for Bid Tabulation
GODIRECT 11-44, FORTINET SOFTWARE FOR TECHNOLOGY DEPARTMENT
November 10, 2010

1. **USER DEPARTMENT:** This quote was requested by the Technology Department. Mr. Eduardo J. Moreno will be present to answer any detailed questions regarding this bid.
2. **TYPE OF QUOTE:** This quote is single time purchase.
3. **QUOTE EVALUATION:** This quote was evaluated by Eduardo J. Moreno and Jerry L. Garza. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Department will prepare purchase order following the Board of Trustees Bid approval.
5. **AMOUNT SPENT LAST YEAR:** \$37,693.50
6. **TOTAL AWARD RECOMMENDATION**

COMPANY NAME	TOTAL AMOUNT
MicroShare, Inc 2935 Thousand Oaks, #6-178 San Antonio, TX 78247 CONTACT: Ben Droll PH: 210-825-7160 FX: 210-946-4687	\$37,693.50

EXHIBIT _____,

MicroShare

Date: 10-07-2010

Fortinet DIR Contract Number DIR-SDD-488

Customer Information:		Reseller Information:				
Organization: Edinburg ISD Address: 411 N. 8th St. Address 2: City, State Zip: Edinburg, TX 78539 Phone: (956) 207-2469 Fax: Attn: Jerry Garza Email: jl.garza@ecisd.us		Organization: Microshare Inc Address: 2935 Thousand Oaks, #6-178 City, State Zip: San Antonio, TX 78247 URL: www.microshare-inc.com Phone: (210) 822-2080 Fax: (210) 822-2081 Attn: Benjamin Droll Email: Benjamin@microshare-inc.com				
Part Number	Description	Qty	Unit Price	Discount	Discounted Unit Price	Total
MicroShare FortiGate Renewal						
FG-1240B-BDL-900-12	PRIMARY - Fortinet renewal (Bundle - Web, AV, IPS, Spam) 8x5 support w/ over night replacement warranty.	1	\$ 28,995.00	25.00%	\$ 21,746.25	\$ 21,746.25
FG-1240B-BDL-900-12	High Availability - Fortinet renewal (Bundle-Web, AV, IPS, Spam) 8x5 support w/ send in replacement warranty.	1	\$ 28,995.00	45.00%	\$ 15,947.25	\$ 15,947.25
					\$ -	\$ -
					Subtotal:	\$ 37,693.50
Price Summary...						
					Subtotal:	\$ 37,693.50
					Sales Tax:	\$ -
					Shipping:	
					Total:	\$ 37,693.50
Proposal Notes...						
<p>Pricing good through October 31th... please send PO by the 29th for processing</p> <p>FortiGate Bundles AV, IPS, A-Spam, Web filtering , 24X7 & 8X5 phone support, advanced return & replacement - 1 year and includes appliance for HTTP, HTTPS filtering</p> <p>To receive 45% off pricing of HA bundle, both bundles must be purchased at the same time.</p> <p>Please send PO attn: Benjamin Droll - Benjamin@microshare-inc.com or fax # 210-822-2081</p> <p>Approved by: _____ Date: _____</p>						

EXHIBIT _____

APPROVAL TO AMEND INTERLOCAL 11-18, DISTRICT-WIDE TECHNOLOGY EQUIPMENT

Superintendent's Recommendation

That the Board of Trustees approve the amendment of the Interlocal Agreement for District-Wide Technology Equipment.

Rationale

This request is to approve the purchases of the District-wide technology equipment via the DIR purchasing and/or TCPN purchasing programs. All technology equipment listed was approved in the 2010-2011 ECISD capital outlay departmental budgets. DIR and/or TCPN pricing for technology equipment will not exceed the 2009-2010 amounts paid by the ECISD, as noted below. The DIR and TCPN procurement programs meet all purchasing policies and have been used by the ECISD Technology Department to successfully secure the most competitive technology equipment pricing.

CDW-Government, Hewlett Packard, Dell and ACP Direct are eligible State of Texas DIR and/or TCPN vendors. Below is an explanation of each purchasing program.

The DIR program was established under Chapter 2054, Texas Education Code. DIR is a cooperative contracts program that provides a channel for procurement of Information Technology Resources. It enables government entities to pool their purchasing power to drive down IT costs.
http://www.dir.state.tx.us/dir_overview/index.htm

The method of procurement for document readers is The Cooperative Purchasing Network. TCPN provides one of the largest national governmental competitive purchasing cooperative pools. TCPN contracts comply with state procurement laws and regulations and are available for use by public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities.
<http://www.tcpn.org/default.aspx?name=aboutTCPN>

User Department

This item was requested by Eduardo Javier Moreno, Director of Technology, and Alida Suarez, Director of Special Education, and Ronaldo Cavazos, Director of Federal Programs.

Budgetary Information

ESTIMATED TOTAL AMMENDMENT: \$965,080.00

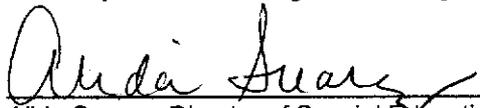
Account	Description	Appropriations	Encumbrance	Expenditure	Balance
XXX-XX-6397-XX-XXX-1XX-045	Fixed Assets	1,781,085.00	471,064.09	9,211.77	1,300,809.14
	TOTAL	1,781,085.00	471,064.09	9,211.77	1,300,809.14

Resource Personnel

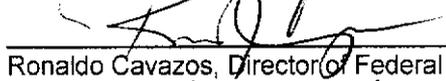
Dr. René Gutiérrez	Maria Luisa Guerra	Alida Suarez
Rigoberto V. Abrego	Mario Salinas	Amaro Tijerina
Sylvia D. Garcia	Eduardo J. Moreno	Claudina E. Longoria

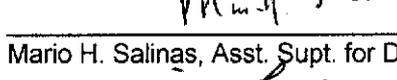
Board Policy Reference

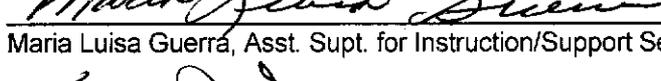
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Alida Suarez, Director of Special Education

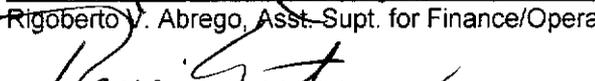
Requested by: 
 Eduardo Javier Moreno, Director of Technology

Requested by: 
 Ronaldo Cavazos, Director of Federal Programs

Approved by: 
 Mario H. Salinas, Asst. Supt. for District Administration

Approved by: 
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Rigoberto V. Abrego, Asst. Supt. for Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

Notes for Bid Tabulation
InterLocal 11-18, District-Wide Technology Equipment
November 10, 2010

1. **USER DEPARTMENT:** This was requested by the Technology, Special Education, and Federal Program Department. Eduardo J. Moreno, Alida Suarez, and Ronaldo Cavazos will be present to answer any detailed questions.
2. **TYPE OF INTERLOCAL:** This is a single time purchase.
3. **INTERLOCAL EVALUATION:** This was evaluated by Mr. Eduardo J. Moreno. Final recommendations to the board are done by the Superintendent of Schools.
4. **ORDERING INFORMATION:** Purchasing will prepare purchase orders following the Board of Trustees approval.
5. **AMOUNT SPENT LAST YEAR:** \$3,809,000.00
6. **ESTIMATED AWARD RECOMMENDTION:**

VENDOR	STATE CONTRACT	ITEM	ESTIMATED QTY	BUDGET AMOUNT	BUDGET TOTAL	REQUESTING DEPARTMENT
CDW-Government	GoDirect	Document Reader	224	\$500.00	\$112,000.00	Technology
Dell	GoDirect	Desktops	20	\$850.00	\$17,000.00	Special Ed
Dell	GoDirect	Laptops	480	\$1,300.00	\$624,000.00	Special Ed
Del	GoDirect	B/W Printer	10	\$600.00	\$6,000.00	Special Ed
Dell	GoDirect	B/W Printer	60	\$818.00	\$49,080.00	Federal
Dell	GoDirect	Laptop Carts	43	\$1,500.00	\$64,500.00	Special Ed
Dell	GoDirect	Media Projectors	185	\$500.00	\$92,500.00	Technology
ESTIMATED GRAND TOTAL					\$965,080.00	

Board approved 9/28/10: \$1,385,200.00
 Amendment amount: \$ 965,080.00
TOTAL: \$2,350,280.00

APPROVAL OF INTERLOCAL 11-46, REPLACEMENT OF XEROX COPIERS THROUGH THE STATE OF TEXAS COMPTROLLER'S OFFICE AND THE TEXAS COOPERATIVE PURCHASING NETWORK

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to lease Xerox copiers through the State of Texas Comptroller's Office and the Texas Cooperative Purchasing Network awarded contracts.

Rationale

The State of Texas Comptroller's Office and the Texas Cooperative Purchasing Network sought competitive sealed bids and have awarded a contract to Xerox Corporation for the Xerox Copiers. This operating lease complies with all bidding requirements as required by federal, state, and local laws.

All parts, labor, maintenance, and staples are included in the monthly lease fee, except paper. Please see attached Campus/Department Schedule. The lease of these copiers will impact the campuses listed in the attachment and also to include Print Shop.

Budgetary Information

ESTIMATED AWARD: \$348,683.40

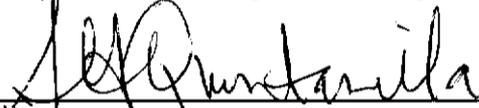
Account	Appropriation	Encumbrance	Expenditure	Balance
XXX-XX-62XX-XX-XXX-1XX-000	26,373,584.00	4,288,360.78	2,703,331.97	19,381,891.25
TOTAL	26,373,584.00	4,288,360.78	2,703,331.97	19,381,891.25

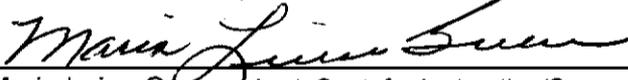
Resource Personnel

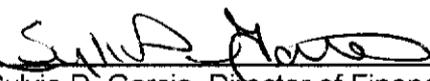
Dr. René Gutiérrez	Sylvia D. Garcia	Amaro Tijerina
Maria Luisa Guerra	Griselda Quintanilla	Claudina E. Longoria
Rigoberto V. Abrego	Mario Salinas	

Board Policy Reference

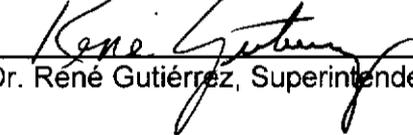
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Requested by: 
 Griselda Quintanilla, Director of Career & Technical Education

Requested by: 
 Maria Luisa Guerra, Asst. Supt. for Instruction/Support Services

Within Budgetary Allocations: 
 Sylvia D. Garcia, Director of Finance

Approved by: 
 Rigoberto V. Abrego, Assist. Supt. for Finance/Operations

Recommended by: 
 Dr. René Gutiérrez, Superintendent of Schools

Notes

**InterLocal 11-46, Replacement of Xerox Copiers Through The State of Texas Comptroller's Office and the Texas Cooperative Purchasing Network
November 10, 2010**

1. **USER DEPARTMENT:** Maria Luisa Guerra, Rigoberto V. Abrego, Griselda Quintanilla, Mario Salinas, and Amaro Tijerina will be present to answer any detailed questions regarding these leases.
2. **TYPE OF LEASE:** This is an operating lease term contract beginning November 11, 2010 or soon thereafter and ending August 31, 2011. The lease monthly payments will remain the same throughout the term contract.
3. **ORDERING INFORMATION:** Department will prepare purchase orders after the Board of Trustee approval.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** \$327,663.60
5. **ESTIMATED AWARD RECOMMENDATION:**

AWARD RECOMMENDATION:	ESTIMATED AWARD RECOMMENDATION
Xerox Corporation Attn: David Cavazos 708 North McColl Rd McAllen, TX 78501	Campuses....\$215,435.52 Print Shop....\$133,247.88
TOTAL ESTIMATED AWARD	\$348,683.40

ECISD EXPIRES LIST OCT 2010

11/3/2010

Location	MODEL	# OF STUDENTS	Volume	SERIAL #	TYPE OF PURCHASE	CURRENT COST		PROPOSED COST			Notes	
						MONTHLY	PRICE PLAN	New MONTHLY	Allowance	PROPOSED MODEL		PROPOSED PRICE PLAN
Travis	CC265	429	1,035,480	UTU826694	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Austin	CC265	398	669,305	UTU826743	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Brewster	CC265	405	901,065	UTU826571	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Hargil	CC265	322	640,007	UTU826720	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Jefferson	CC265	462	683,193	UTU825635	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
JFK	W5675TC	712	1,400,547	WTM774966	State Rental	\$ 755.86	State of Texas Refinal - Includes 75 PPM, 4K HCF, Conv. Staples, Hole Punch & Office Stapler ---125,000 Monthly Allowance ---\$755.86 per month	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- ALREADY HAS THIRD UNIT
Cano Gonzalez	W5675TC	593	1,062,560	WTM774942	State Rental	\$ 755.86	State of Texas Refinal - Includes 75 PPM, 4K HCF, Conv. Staples, Hole Punch & Office Stapler ---125,000 Monthly Allowance ---\$755.86 per month	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- ALREADY HAS THIRD UNIT
Zavala	CC275	550	1,306,367	UTU826765	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 524.54	1,200,000	TWO - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	2 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- ALREADY HAS THIRD UNIT
Cavazos	CC265	550	867,073	UTU829254	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- UPGRADE BASED ON ENROLLMENT AND VOLUME
Johnson	CC265	634	892,749	UTU826735	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- UPGRADE BASED ON ENROLLMENT AND VOLUME
Lincoln	CC265	687	967,955	UTU826567	LEASE (48 Mo.)	\$ 480.91	State Lease Contract \$480.91 includes 1,020,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME -- UPGRADE BASED ON ENROLLMENT AND VOLUME

EXHIBIT

ECISD EXPIRES LIST OCT 2010

11/3/2010

Location	MODEL	# OF STUDENTS	Volume	SERIAL #	TYPE OF PURCHASE	CURRENT COST		PROPOSED COST			Notes	
						MONTHLY	PRICE PLAN	New MONTHLY	Allowance	PROPOSED MODEL		PROPOSED PRICE PLAN
Eisenhower	W56757C	634	1,456,281	WTM75013	State Rental	\$ 755.86	State of Texas Retinal - Includes 75 PPM, 4K HCF, Conv. Staples, Hole Punch & Office Stapler -- 125,000 Monthly Allowance -- \$755.86 per month	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Betts	CC275	608	951,293	UTU825189	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Canterbury	CC275	808	1,361,684	UTU826641	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
DelaVina	CC275	636	975,242	UTU826630	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Escandon	CC275	596	1,589,932	UTU826094	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Freddy Gonzalez	CC275	543	1,486,284	UTU826883	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Guerra	CC275	593	1,381,834	UTU825611	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Lee	CC275	607	900,862	UTU825902	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Monte Christo	CC275	708	1,177,409	UTU826769	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
San Carlos	CC275	662	954,849	UTU826655	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Trevino	CC275	602	1,378,868	UTU826640	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W575SPT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME

EXHIBIT

ECISD EXPIRES LIST OCT 2010

11/3/2010

				CURRENT COST			PROPOSED COST					
Location	MODEL	# OF STUDENTS	Volume	SERIAL #	TYPE OF PURCHASE	MONTHLY	PRICE PLAN	New MONTHLY	Allowance	PROPOSED MODEL	PROPOSED PRICE PLAN	Notes
Truman	CC275	687	1,182,926	UTU826652	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Villareal	CC275	695	1,223,746	UTU826570	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 786.81	1,800,000	THREE - W5755PT 4 trays, copy, finisher & 3 hole punch, Duplex, Document Feeder, Print, convenience stapler & 4K HCF	State Lease Contract \$262.27 EACH includes 600K per year Overages @ .0066 48 Months	3 VS 1 COPIER, BACK UP UNITS, ADDS NETWORK PRINTING, MORE COPIES, FASTER SPEEDS, MORE CLASSROOM TIME
Garza	CC275		1,145,774	UTU826639	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 583.84	1,800,000	WC5790PTC - Includes 90 PPM, 4K HCF, Conv. Staples, Hole Punch, HV Stapler & Network Printing --- 48 Month Lease @ \$583.84	48. Mo State Lease Contract \$583.84 includes 1.8M per year Overages @ .0038	Garza already has a third unit at 75 ppm on separate contract. Brings in line with all middle schools which have two unlimited machines and a third 75ppm machine.
Garza	CC275		1,210,721	UTU826642	LEASE (48 Mo.)	\$ 672.43	State Lease Contract \$672.43 includes 1,500,000 per Year overages @ .015	\$ 583.84	1,800,000	WC5790PTC - Includes 90 PPM, 4K HCF, Conv. Staples, Hole Punch, HV Stapler & Network printing --- 48 Month Lease @ \$583.84	48. Mo State Lease Contract \$583.84 includes 1.8M per year Overages @ .0038	Garza already has a third unit at 75 ppm on separate contract. Brings in line with all middle schools which have two unlimited machines and a third 75ppm machine.

EXHIBIT

EXECUTIVE SUMMARY ECISD CAMPUS COPIER REPLACEMENTS

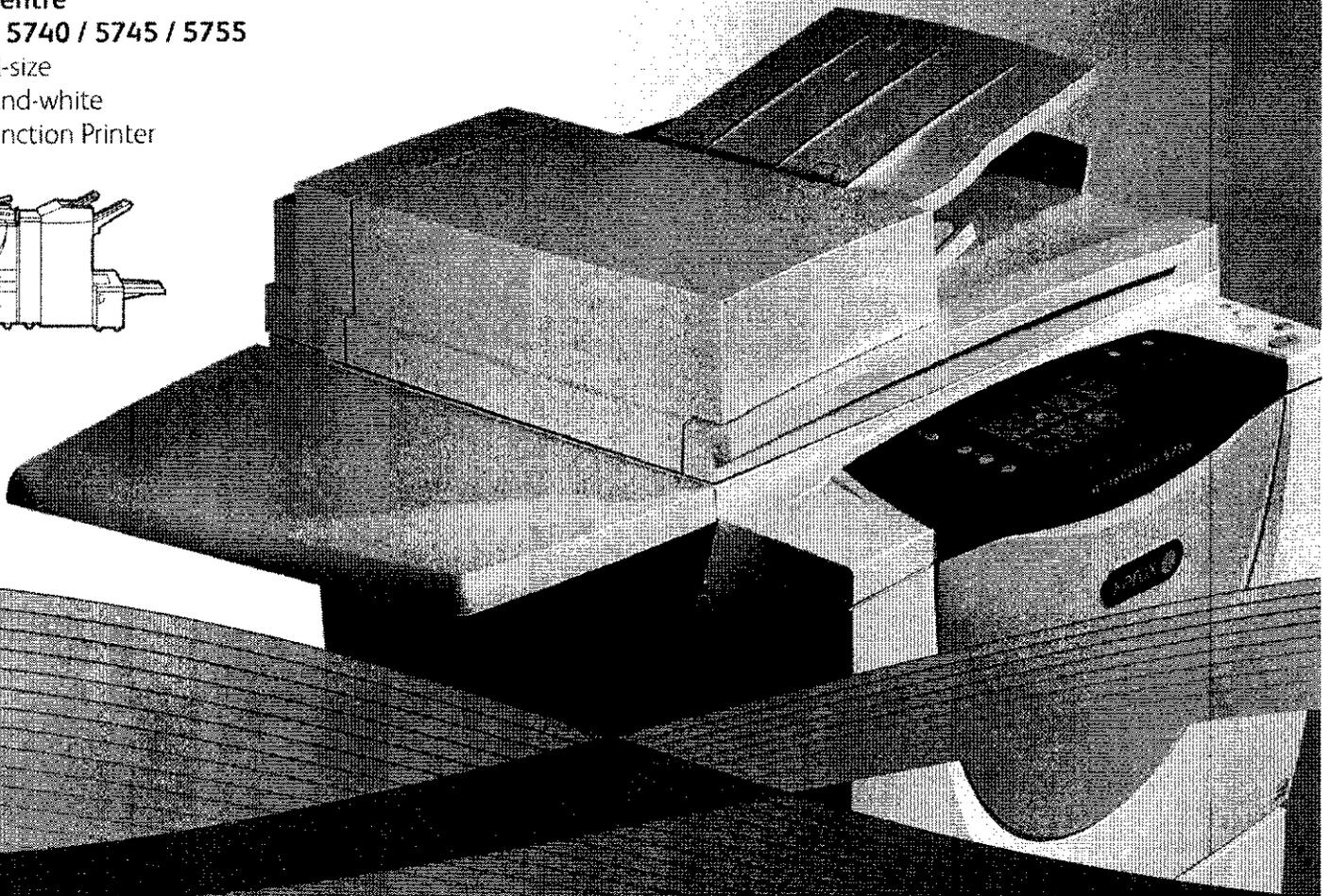
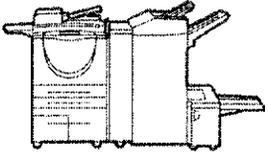
11-10-2010

- As you may remember last August we replaced the copiers in the High Schools and Middle Schools with multiple units and units that would have printing capabilities. Teachers and staff throughout the campuses can either print or walk up copier to these copiers in the campuses.
- We opened three new elementary schools this year with three workroom copiers and one office unit all with network printing capabilities. Teachers and staff throughout the campuses can either print or walk up copier to these copiers in the campuses.
- This is an effort to bring the next groups of copiers, which have expiring leases, up to the standard now set. All campuses on the attached list will now have multiple copiers and network printing.
- The current attached campuses have only one copier in the workrooms. In an effort to provide backup machines as well as additional speed and capacity we are downsizing the machine speed but providing multiply copiers. Increasing over all speed and efficiency at the campus level.
- Volume allowances have increase slightly as well allowing for growth and more capacity.
- The network printing will allow for the elimination of most printers in most campus environments saving the districts printing cost and expensive supply cost related to the operation of these devices.
- Most Elementary campuses will receive three units for the one they currently have. Five campuses will receive two copiers. A cutoff of 500 student and historical volume was used to make the determination. Should these campuses at a later date require additional resources they can be added.
- There are 3 campuses which are not part of this group and will be done when their contracts expire, Avila, Esparza and McGee. Once these have been done all campuses will be up to date.
- Network printing will also allow the monitoring of all volume across all campuses at the administrative level through additional software installed at the admin building.

We respectfully request your approval of the copier replacements on the attached spreadsheet using contracts previously approved by this board. We believe the transactions will have a significant benefit to ECISD personnel and staff through increase speed, efficiency, less down time, overall cost reductions and more classroom time for our teachers.

EXHIBIT _____

WorkCentre®
5735 / 5740 / 5745 / 5755
Tabloid-size
Black-and-white
Multifunction Printer



Xerox® WorkCentre®
5735 / 5740 / 5745 / 5755
Multifunction Printer
Raise your productivity,
reduce costs, stay secure.



EXHIBIT _____

WorkCentre® 5735 / 5740 / 5745 / 5755 Multifunction Printer

A better way to get work done.

Engineered to make your workgroup more productive. WorkCentre 5700 series multifunction printers provide the right tools for the work you do every day, plus advanced capabilities that help you work smarter, cost-effectively and more securely.

Office work optimized

Streamline your critical business processes and make your daily tasks faster and more efficient. From easy walk-up copying to powerful scan and fax capabilities — even full color scan to email — these multifunction printer works as hard as you do.

- **Dramatically increase your workflow efficiency.** Cutting-edge scanning functionality opens the door to better ways of getting work done. Scan to Email quickly distributes documents to multiple email addresses. Store files on the device, or in a personal directory. You can also scan documents to network folders, FTP sites and fax servers right from the device.

- **Scan to Mailbox** feature allows you to scan to a folder on the printer's hard drive to reprint on demand or retrieve via a web browser.
- **Easy archiving, organizing and searching.** With scan to searchable PDF or XPS files, you can create a fully text-searchable file and integrate it into your workflow process in one easy step.
- **Automatic file distribution.** The exclusive Xerox SMARTsend® scan, capture and distribution software option lets you route documents to multiple destinations — email, folders, document management systems or remote devices — from a single scan, using a pre-set workflow. LDAP capability can even integrate your network address book.

- **Quick access to frequently printed documents.** The Capture/Print, Save & Reprint feature lets you store scanned documents on the device for exact reprint later, while also retaining the flexibility to change document parameters before reprinting.
- **Extensive fax capabilities.** Network Server Fax enablement, Internet Fax enablement (to avoid long distance charges) and Walkup Fax with LAN Fax. With fax forward to email feature, incoming faxes can be automatically routed to any valid email address, device folder or network folder to save paper and speed retrieval.

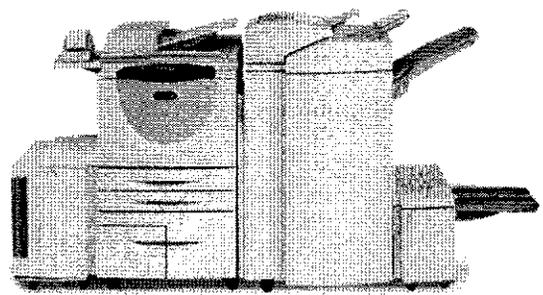
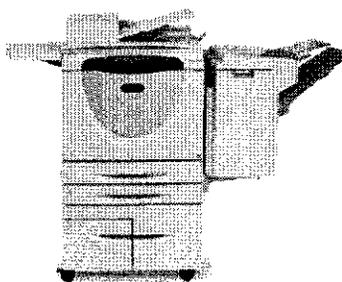
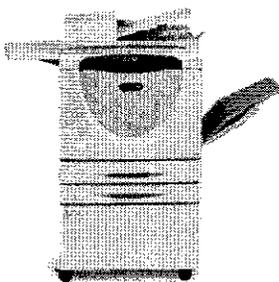
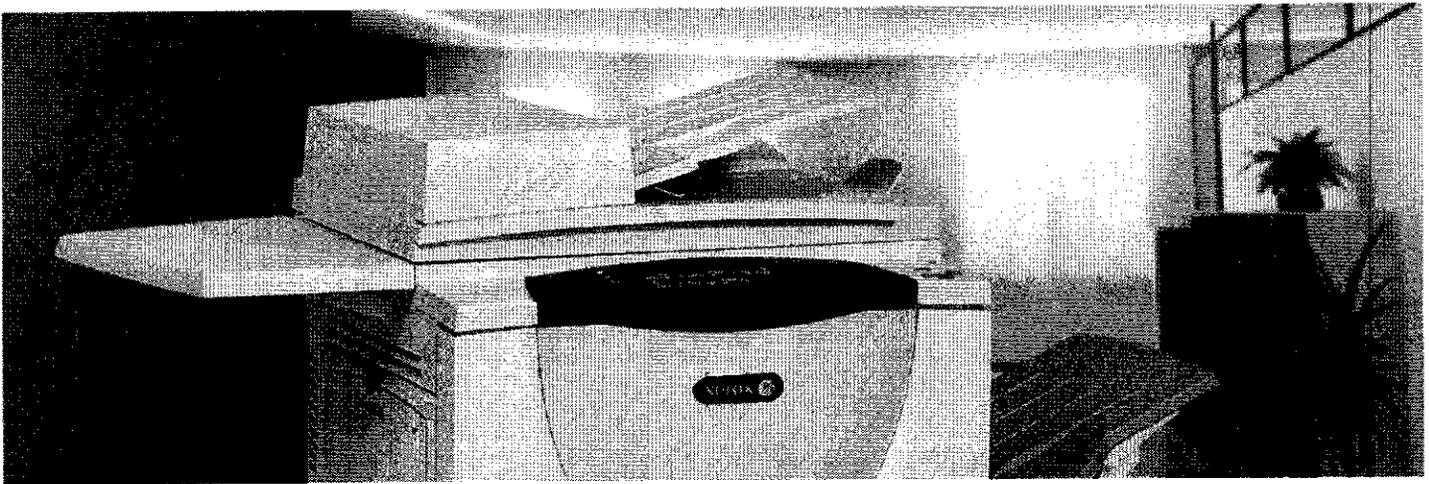


EXHIBIT _____



Xerox Workflow Solutions take your WorkCentre 5700 series multifunction printer to a higher level of office optimization.

Your key to a simplified office.

Xerox Workflow Solutions connect users to the tools they need to make their information workflows faster, more efficient and more effective. Control access to information. Reduce the costs of information workflow and your organization's environmental impact. Enable new ways of working that streamline and accelerate business cycles and give you a competitive advantage.

Xerox Workflow Solutions give you measurably better ways of working with information no matter what industry, no matter how big or small your organization, and no matter where you operate.

Following are just a few examples of the many possible Xerox Workflow Solutions.

Xerox® Scan to PC Desktop®

Developed by Nuance and Xerox, Scan to PC Desktop software bridges the gap between Microsoft Office documents, PDFs and paper. It allows you to customize the scanning menus on your WorkCentre 5700 series multifunction printer directly from your desktop. This makes it easy to securely scan to specific folders on your desktop, turning a shared multifunction printer into your own personal multifunction printer.

Xerox® Secure Access Unified ID System®

Secure Access integrates with your existing employee ID badge solution, allowing users to simply swipe their badge at the WorkCentre 5700 series multifunction printer to unlock access to features. Usage data can then be made available to other solutions for tracking, accounting and regulatory purposes. Follow-You™ print, a feature of Secure Access, allows you to send a document to a secure print queue, walk up to any printer on the network equipped with Secure Access, swipe your ID card and access the document for printing.

ScanFlowStore®

ScanFlowStore software by Nuance® greatly reduces document processing time with its powerful Optical Character Recognition technology. Using template-based scanning, a user simply selects specific "zones" on a document from which data specific to industries such as healthcare, legal or financial, is captured and used for file naming, creating network folders, populating PDF properties, searching and retrieving, and routing scanned documents to their correct repositories.



Personalized solutions you access right from the touch screen interface.

Increase office efficiency. WorkCentre 5700 series multifunction printers have the power you need along with the work-saving features to help you get more done, in less time and with less effort.

The power you need for more productivity

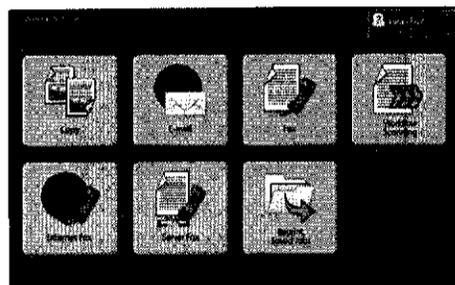
WorkCentre 5700 series multifunction printers stay on task and deliver optimum results no matter how demanding the workload.

- **The speed you need.** With ultra-fast copying and printing — choose from 35 ppm up to 55 ppm — there's more than enough speed to meet the needs of any busy department or workgroup.
- **Lab-tested performance.** According to laboratory testing, the advanced Xerox WorkCentre controller outperforms the competition when printing the documents business professionals work on every day.
- **Multitasking mastery.** Scan a job while another job prints. Send a fax while making copies. The powerful 1.2 GHz Freescale processor concurrently processes all jobs received, and performs multiple tasks simultaneously.
- **Your print job, your priority.** The Print Around feature eliminates extended printing delays by holding a job in need of resources (such as a different paper size) and printing the next job in the queue. If you need your work first, you can manage the job queue at the device by promoting or deleting jobs accordingly.
- **Significantly smaller scan files.** The latest scan-export compression technologies reduce traffic on the network and accelerate document delivery.

Easy operation

Office life's a lot less complicated thanks to innovative Xerox features.

- **New color touch screen interface.** Provides the comfortable look and feel Xerox is known for and features bright, intuitive icons and easy access to all major functions directly from the home screen.
- **Less user intervention means less downtime.** More efficient toner lasts longer and can be replaced quickly by any user.
- **A help desk at your fingertips.** Get a wealth of helpful information — like tips for sending a scan via email — right from the touch screen interface.
- **A truly universal print driver.** Xerox Global Print Driver® (X-GPD) lets IT administrators install, upgrade and manage Xerox and non-Xerox devices from a single driver. It provides a consistent, easy-to-use interface for end-users, reducing the number of support calls, and simplifying print services management.
- **Advanced copy and print features.** Plenty of support for specialized print applications, such as Annotation, Bates Stamping, ID Card Copy, tab print capability and page-level programming.



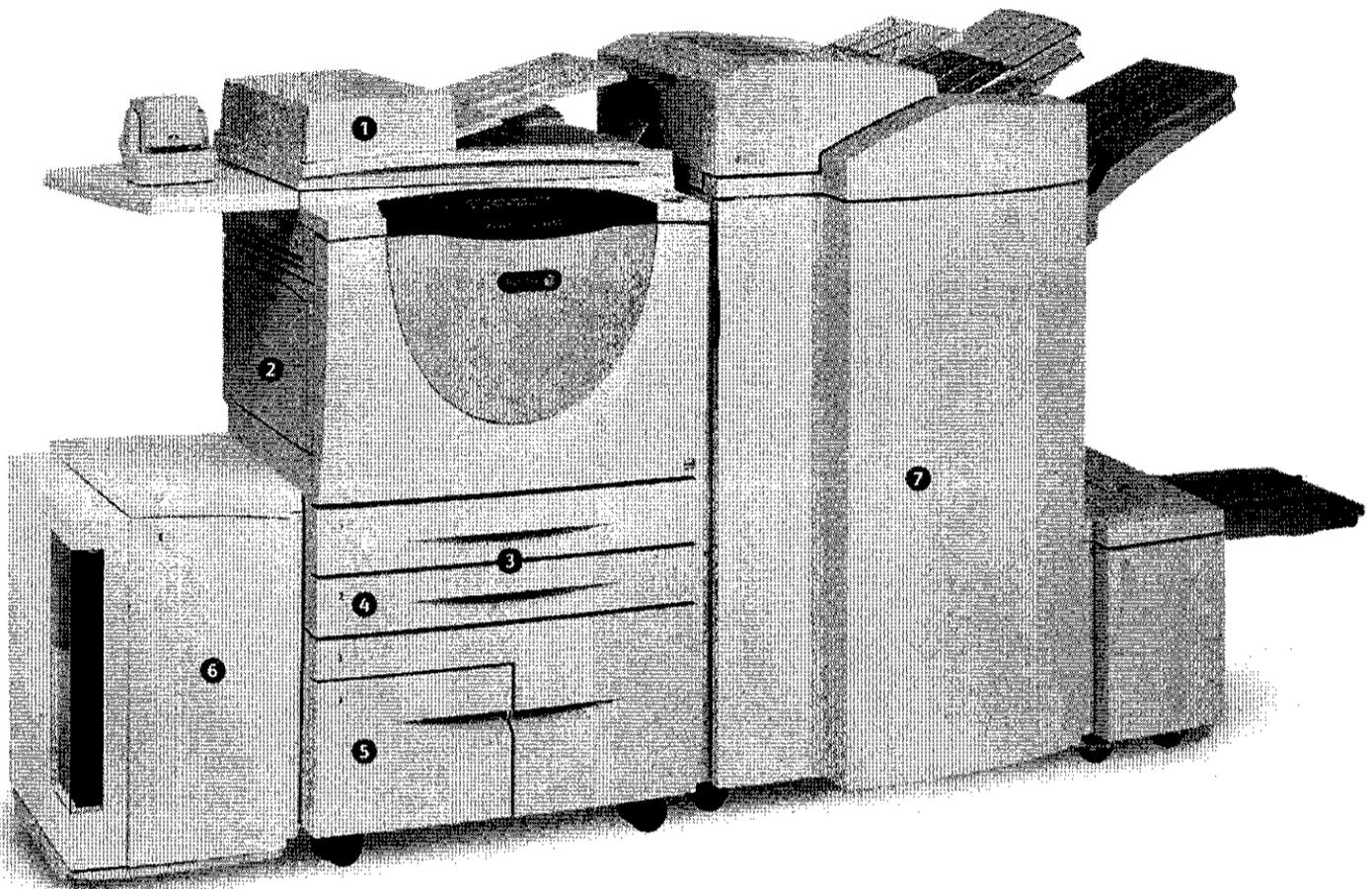
Get instant access to all functions with the easy-to-follow touch screen interface.

Conservation built-in

Get a powerful multifunction printer that is environmentally preferable.

- **Power save with quick start-up** conserves electricity during downtime while keeping the device ready for action.
- **Full compliance with the EU Restriction of Hazardous Substances (RoHS) Directive*** and the stringent 2009 ENERGY STAR® standards.
- **Automatic paper-saving print settings** allow for reduced impact on the environment. Options include default two-sided printing, proof print, recycled paper and draft mode.
- **Stay earth-friendly.** Our innovative new EarthSmart feature automatically chooses the most environmentally sensitive options for your job.

* All newly manufactured WorkCentre 5700 MFPs are fully RoHS compliant. There may be occasions when we will provide some equipment or spare parts which will not be fully RoHS compliant. This is necessary in order to minimize the detrimental environmental impacts that would occur if we prematurely dispose of these existing parts that fully comply with existing North American legal requirements. Fully RoHS compliant equipment and parts are available upon request for select customers.



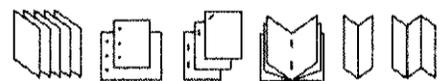
Paper Input

- ① Duplex Automatic Document Feeder automatically scans documents as fast as 80 spm.
- ② 100-sheet Bypass Tray handles heavy paper up to 80 lb. cover.
- ③ Two 500-sheet universal trays are adjustable up to 11 x 17 in.

- ④ Optional Envelope Kit (replaces Tray 2) provides trouble-free feeding of 50 envelopes.
- ⑤ High-Capacity Tandem Tray holds a total of 3,600 sheets of letter-size paper.
- ⑥ 4,000-sheet letter-size High-Capacity Feeder (optional) can increase total capacity to 8,700 sheets. Or add the 2,000-sheet Short-Edge Kit in either letter/legal size or 11 x 17 in. size.

Finishing Options

- ⑦ Multiple finishing options let you add the capabilities that are right for individual workgroups. Choose basic features like staple and hole punch, or advanced capabilities to produce paginated, saddle-stitched and folded booklets and Z and C-folded brochures.



WorkCentre® 5735 / 5740 /
5745 / 5755
Quick Facts

- Print and copy up to 35 / 40 / 45 / 55 ppm
- Powerful scan features, including scan to email
- Fax solutions available, including wakeup and Internet fax
- Maximum paper capacity: 8,700 sheets
- Xerox Extensible Interface Platform® (EIP)



Print / Copy / Scan / Fax / Email

11 x 17 in. / A3

55 ppm

WxDxH:
(configuration with OCT and DADF)
38 x 26 x 45 in.
955 x 650 x 1140 mm



Take control of your costs.



Xerox helps businesses work smarter, for less. Get plenty of cost-saving features built-in, along with Xerox expertise to help simplify ownership and improve your printing efficiency.

Boost your bottom line

Let our industry-leading technologies help you minimize time and money spent on device administration and upkeep.

- **Control costs.** Xerox Standard Accounting monitors not only the pages your office produces, but also who produced them. Administrators can allocate user access and generate usage reports, providing the information you need to optimize device deployment and reduce costs.
- **Color scanning one of many value-packed features.** Scan your color documents as originally created and retain visually critical information. Then, use color scan to PDF to immediately distribute your color documents via email.
- **Finish documents in-house.** A host of advanced finishing options help you save on outsourcing costs by creating your finished documents right in the office.
- **Reduce service calls with Smart Kit® components.** Xerox Smart Kit technology predicts and prevents downtime by letting you know ahead of time when easy-to-change components need replacement.
- **Use less paper.** Two-sided printing, junk fax rejection, and efficient scanning workflows help you print less paper, and save more money.
- **Automated billing.** Job Based Accounting ensures accurate billing of device output to the correct department using one of several third-party billing solutions.
- **Streamline costs and simplify ownership.** The Smart eSolution suite of offerings manages time-consuming maintenance chores for you:
 - MeterAssistant®** collects and submits usage meter reads automatically.
 - SuppliesAssistant®** monitors consumables such as toner and ensures that you have the right amount on hand.
 - Maintenance Assistant™** offers a fast, free way to troubleshoot, report and resolve potential repair issues.

Security at every level.

How much would it cost your business if the security of critical, sensitive information became compromised? You can put your mind at ease. We have you covered with the industry's most advanced security technologies at all points of vulnerability.

WorkCentre 5700 series multifunction printer security model



Document

- Secure print
- Secure fax
- Fax forwarding



Device

- Secure access
- Audit log
- Device access password protection
- Hide job and user name display
- Analog fax and network isolation
- Smart Card authentication



Hard drive

- Image overwrite
- Encrypted disk drive



Network

- Network user authentication
- IEEE 802.1x protocol
- IPv6 network routing protocol
- IPSec
- SNMP v 3.0
- HTTPS
- Encrypted scan to email
- IP Filtering

Secure your information

WorkCentre 5700 series multifunction printers boast numerous security features and options that employ the latest advancements in data protection technologies, ensuring that sensitive information stays confidential.

- **Submitted for full system Common Criteria (ISO 15480) Certification** ensures that the entire device, not just individual components, conforms to the most stringent security standards and regulations.
- **Secure Print** prevents unauthorized viewers from seeing documents by holding jobs in the print queue until the user is authenticated.
- **Xerox Secure Access Unified ID System[®]** uses card-based identification to authenticate authorized users when they insert an ID card.
- **Follow-You Print** lets you submit print jobs to a secure print queue and print them at the device of your choice, after ID authentication.
- **Smart Card technology.** WorkCentre 5700 series multifunction printers support the Smart Card technology used by the U.S. Department of Defense for its Common Access Card (CAC)^{*} system, which protects against unauthorized access.

Secure administration

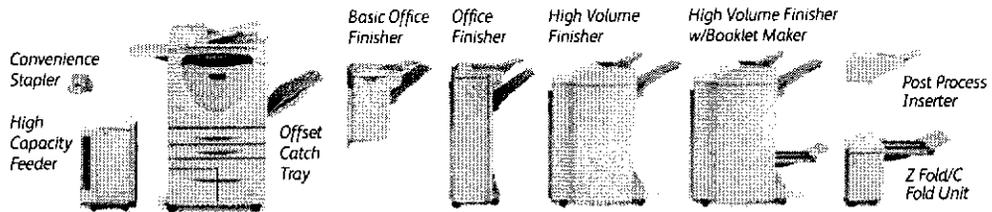
Access device information and control enterprise-wide systems with an exceptional range of reporting and management tools.

- **Fast deployment and consistent uptime.** CentreWare[®] IS Embedded Web Server automates installation, troubleshooting, cloning and upgrading, providing virtually effortless device management. Plus, CentreWare[®] Web software manages an entire enterprise-wide print environment — regardless of manufacturer mix — and helps ensure all devices run smoothly and reliably.

- **Remote software upgrades.** Easily update your devices with the latest software and security patches and customize functionality to meet your business needs.
- **Third-party certification.** The WorkCentre 5700 series multifunction printers have received certified approval for use with software solutions from such industry leaders as Citrix Systems and MEDITECH.
- **Network authentication** restricts access to scan, email and network fax features by validating user names and passwords before use. Audit Log capabilities let you know who sent what, when.

^{*} Available in the U.S. in certain configurations

WorkCentre® 5735 / 5740 / 5745 / 5755



	WorkCentre 5735 / 5740 / 5745 / 5755 Copier	WorkCentre 5735 / 5740 / 5745 / 5755 Printer / Copier	WorkCentre 5735A / 5740A / 5745A / 5755A Printer / Copier / Color Scanner
Speed	Up to 35 / 40 / 45 / 55 ppm		
System Memory	1 GB (includes 384 MB EPC and 640 MB ESS)	1 GB (includes 384 MB EPC and 640 MB ESS), expandable to 2 GB (includes 1 GB EPC and 1 GB ESS)	
Paper Handling Paper input Standard	Duplex Automatic Document Handler (DADH): 5735: 75 sheets (a Platen version is also available for the 5735); 5740 / 5745 / 5755: 100 sheets Bypass Tray: 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3; 16-58 lb. bond / 60-216 gsm Trays 1-2: 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3; 16-53 lb. bond / 60-200 gsm High Capacity Tandem Tray: 3,600-sheet total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4 High Capacity Feeder (HCF): 4,000 sheets; Size 8.5 x 11 in. / A4 long edge feed HCF Kits (HCF required): 2,000-sheet 11 x 17 in. Short Edge Kit or 2,000-sheet Letter/Legal Short Edge Kit Envelope Tray: Up to 50 envelopes: #10 commercial, monarch, DL, C5, custom, Large U.S., Postcard, A6		
Optional			
Finishing options	Offset Catch Tray (available with 5735 / 5740 / 5745 / 5755): 300 sheets Basic Office Finisher (available with 5735 / 5740 / 5745): 1,000 + 250-sheet trays, 30-sheet single-position stapling Office Finisher (available with 5735 / 5740 / 5745 / 5755): 2,000 + 250-sheet trays, 50-sheet multiposition stapling, optional hole punch High Volume Finisher (HVF) (available with 5740 / 5745 / 5755): 3,000 + 250-sheet trays, 100-sheet multiposition stapling, optional hole punch High Volume Finisher with Booklet Maker (available with 5740 / 5745 / 5755): adds saddle-stitch booklet-making Z Fold / C Fold Unit (with HVF with Booklet Maker): adds letter-size Z- and C-folding Post Process Inserter (with HVF and with HVF with Booklet Maker): adds preprinted inserts Convenience Stapler: 50-sheet stapling		
Copy First-page-out-time	5735: As fast as 4.7 seconds; 5740 / 5745 / 5755: As fast as 3.4 seconds		
Resolution (max)	600 x 600 x 8 dpi input / 4800 x 600 dpi interpolated output		
Copy features	Automatic two-sided, Collation, Auto reduction / enlargement, Auto paper select, Auto tray switching, Image quality enhancement, Transparencies, Booklet creation, Multi-up, Invert image, Covers, ID Card Copy, Annotation and Bates Stamping, Build Job, Inserts and tab copying, Sample set, Job storage and reprint		
Print Resolution (max)	Optional	Up to 1200 x 1200 dpi	
Processor	1.2 GHz Freescale dedicated / 80 GB Hard Drive shared		
Connectivity	Ethernet 10/100/1000 Base T, IEEE802.5 (Token Ring) [via third party adapter], Wireless Ethernet (IEEE802.11 a/b/g) [via third party adapter], USB print		
Page description languages	PCL® 6, PCL® 5e emulation, PostScript® 3™ emulation, LCDS, SCS, XES and IPDS via third party transforms, Direct print TIFF, PDF, AI/400 support via WorkStation Customization Objects		
Print features	Delay-, Sample-, Secure-, and Store-Print; Simultaneous rip, receive, program-ahead, queue-process and transmit; Bidirectional print drivers; Exception page programming; Tab printing; Embedded Web Server for remote control/monitor/setup; Job monitoring at device and at desktop		
Fax	Optional: Walkup Fax (33.6 Kbps, one-line and two-line [256 MB] options) with JBIG compression	Internet Fax enablement, Network Server Fax enablement, Optional: Walkup Fax (33.6 Kbps, one-line and two-line [256 MB] options) with LAN Fax and Fax Forward to Email or File	
Scan	Optional	Optional: Black-and-white Network Scanning with Scan to Email (Authentication and LDAP), Scan to Mailbox, Scan to Home, Scan to searchable PDF, PDF/A, XPS, Additional options: Scan to PC Desktop®, SMARTsend®	Standard: Color Network Scanning with Scan to Email (Authentication and LDAP), Scan to Mailbox, Scan to Home, Scan to searchable PDF, PDF/A, XPS, Additional options: Scan to PC Desktop®, SMARTsend®
Security	Fax Security (with Fax option)	Fax Security, Secure Print, 802.1x, HTTPS (SSL), SNMP V3, IPv6, IPsec, Network Authentication, Device Access Password Protection, IP Filtering, Audit Log, Disk Encryption, Disk Image Overwrite	
Accounting	NA	Xerox Standard Accounting – Copy, Print, Fax; Optional: Network Accounting enablement (via 3rd Party)	
Other Options	Upgrade Kit to Copier/Printer, Foreign Device Interface*, Xerox Copier Assistant	Foreign Device Interface*, Xerox Copier Assistant, Fax / Scan / Accounting Partner Solutions, Xerox Unicode International Printing, Xerox Secure Access Unified ID System® with Follow You Print®, Common Access Card enablement (US only)	

* The optional Foreign Device Interface enables external access and accounting via third-party magnetic card readers and coin devices.



Does not include 5735



For 5700 Series Printer/Copier and Printer/Copier/Scanner configurations. Includes Copier-Only configuration if fax is installed.



For more information, call 1-800-ASK-XEROX or visit us at www.xerox.com/office

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EXECUTIVE SUMMARY ECISD PRINTSHOP PRODUCTION EQUIPMENT

11-10-2010

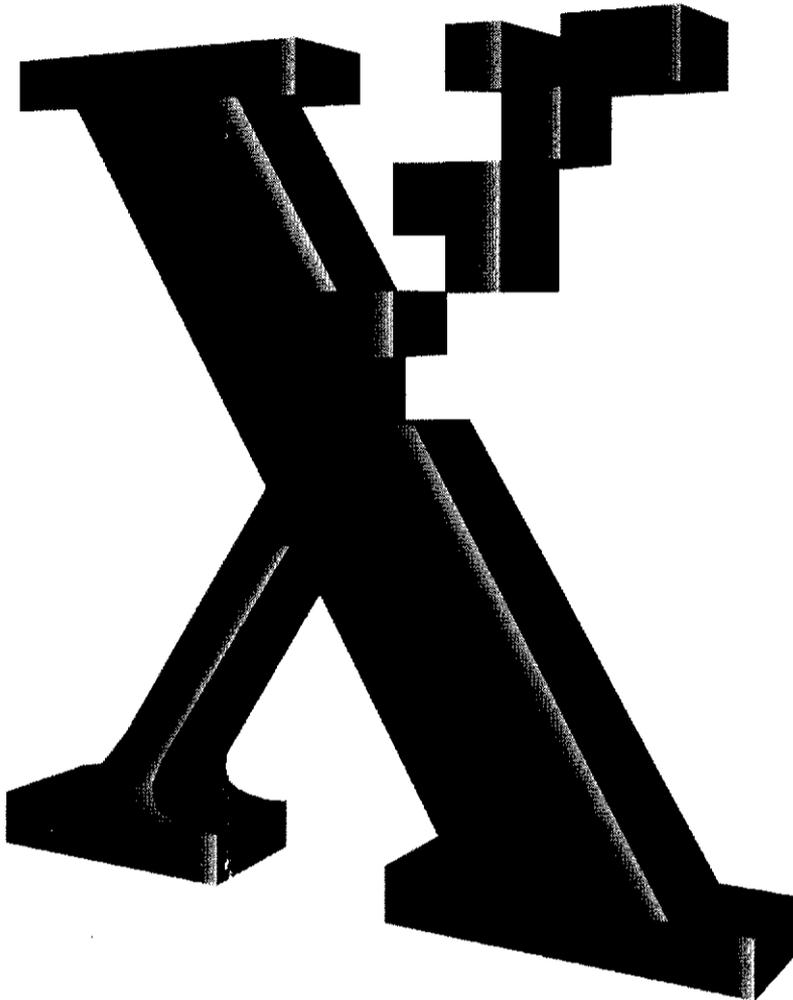
- The first Xerox Production copier was installed in ECISD print shop in 1996 and remained in the shop until 2000. It was a refurbished model 5090 which copied at 135 pages per minute. The machine was purchased cash for \$55k. It remained in the shop until the year 2000 and was running approximately 300,000 copies per month when it was replaced.
- In 2000 TWO new 5690 model production machines were placed at a speed of 135 pages per minute. These units were placed on lease for 5 years and ECISD placed a down payment of \$50K on the contracts. These two machines remained in the shop until 2005 and were running approximately 500,000 copies per month combined
- In 2005 the old light lens technology was replaced with two full digital production model DT100s. The district again placed a \$50k down payment to lower the operating cost. The newer technology made a significant difference in the productivity of the shop and subsequently the volume doubled to just over 1,000,000 per month.
- The purpose of this item is to seek permission to replace the two digital DT100s with THREE Nuvera 120s and replace the current color copier in the shop as well. Again with a \$50k down payment. Benefits of the proposed replacements are as follows:
 - LOWER COST FOR THE REPLACEMENTS
 - Faster turnaround times for the shop with increased speed
 - Prepares the shop for additional growth over the next 5 years
 - Moves the shop to over 350 pages per minute in production speed
 - Superior Technology and Quality of output
 - Extensive number of feature improvements in both color and production to numerous to list here and are attached
 - Third unit will allow shop to not turn away jobs that require short turn arounds.
- Ultimately our #1 concern is the print shops customers. Administration and campus customer satisfaction will improve with reduced turnaround times and improved quality at lower cost to ECISD print shop customers.

EXHIBIT _____

A Document Solution Proposal For

Edinburg ISD

Offer Date: October 15, 2010
Offer Valid Through: November 15, 2010



PREPARED BY

David Cavazos
Xerox Corporation
Three Nuvera P120MFFC

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EXHIBIT _____

Executive Summary

Xerox is pleased to present this proposal to Edinburg ISD. In this document we:

- Confirm our understanding of your current print shop requirements for high volume reproduction and color.
- Identify the Proposed Xerox' solution.
- Compare current Xerox equipment price plans, monthly print volumes, and costs with proposed costs.
- Review the benefits of our recommendation.

Summary of Requirements

We have identified the following requirements to meet Edinburg Print Shop objectives:

1. Edinburg has over 33,000 students to support. Over 34 Campuses in all. A Large district and your print shop certainly reflects that.
2. Continue to reproduce your current monthly print volumes with the most reliable Xerox Digital Publishing systems
3. Redundancy for reproduction of your documents, such as: Booklets. Tests, Test Booklets
4. Continue to produce print through network connectivity to enable print jobs to be submitted to the print center via the network.
5. Keep and continue to develop your on-line, Document Library in the print center for "Print on Demand" applications and reprints
6. Continuer to have in line finishing tape and stitch capabilities
7. Reduce overall printing and publishing costs by elimination of manual steps in the current workflow process.
8. Registration is always key to your applications.
9. Increase print Quality. 4800 x 600 dpi
10. Printing Redundancy
11. The ability to control your print jobs through the new and upgraded Free Flow with true PDF workflow
12. Continue to improve on print quality, productivity, and reliability.
13. Continued great support through the Service Team is key to you

Xerox Solution

This proposed Xerox solution is to Incorporate a 3 Xerox Nuvera P120MFFC System's w/FreeFlow and DocuColor 700 w/EFI, supporting your multiple data streams, including PCL, PDF, ASCII, TFF, SMB and more. Trade both DocuTech 6100 systems, except the Scanner (SN#HHK-298721) and Make Ready Table.

Benefits of Proposed Xerox Solution

1. This solution will support your organization by helping with fast turn round times, Printing for shorter runs (versioning/customizing) and overall great print, electronic distribution and printing of documents.
2. Increase your Speed and productivity from: 200ppm to 360 ppm.
3. Same true reliability you have today with a upgraded software features.
4. True PDF work flow environment
5. Electronic registration viewer at the workstation.
6. .Handles a wide range of your Data streams to support a variety of your applications such as: publishing(PS,PCL,PDF,TIFF), personalization (VIPP,PPML) and native Transactional data streams (IPDS,LCDS)
7. Continue to build your Documents Library with more power and memory.
8. Redundancy

9. Registration is extremely tight. Meets offset standards.
10. Saddle Stitch in line and 2 and 3 Hole punch in line.
11. Keep Scanner because of the Color Scanning to Color Systems.
12. Increase you work capacity on your new DocuColor 700
13. Tighter registration on the DocuColor 700
14. Able to auto Duplex 80 Cover CS2
15. Run up to 300 GSM
16. Green technology
17. Emulsion Aggregate Inks
18. Run more types of Media
19. 2400 x 2400 dpi
20. Proven reliability of Xerox Production Publishing Systems backed by on-site prompt local service, operator training and Xerox Systems Analysts support.

As always, the Service team will be there for you as they are today.

Current Workflow

1. User submits electronic file directly from PC application via the network to the print center. Hard Copy is not required.
2. Documents printed directly from electronic file, or scanned once if submitted in hard copy
3. Any required "Cut & Paste" may be done electronically in DigiPath Professional Software at the print center by the DigiPath operator. This includes the ability to combine hard copy and electronic files in one document, automatically repaginate, specify special inserts or paper stocks, create and insert tabs, scan and crop photos, do electronic signature or multi-up imposition, create PDF's, and save documents in the DigiPath Digital Document Library as print ready files for future reprints or updating
4. PDF workflow has to be converted from RDO and the input and digested into PDF.
5. Electronically retrieve and reprint jobs for true "Print on Demand" as needed. Print only what you need today and avoid production, storage, and wastage costs of doing print over runs.

Current Equipment, Volumes & Costs

Xerox H2L-110181, VNH-993149 CNTRL, HHK-298721 Scanner

Current Plan: \$3,099.75 monthly base; includes 200,000 impressions; overages are \$0.041 with supplies

Configuration: Xerox 6100 standard Configuration with Tape Bind

Average Volume: 515,000.

Invoice: \$4,391.25

Xerox H2L-112211, VHN-993149 CNTRL, VCP-002060 DIGIPC, WFL-867602 FreeFlow.

Current Plan: \$3,089.15 monthly base; includes 200,000 impressions; overages are \$0.0041 with supplies

Configuration: Xerox standard configuration with Tape bind

Average Volume: 495,000

Invoice: \$4,298.65

Xerox DocuColor 250 & Fiery, VGW-629581, EFI Controller BMK-757143

Current Plan: \$1,083.52 monthly base. Includes no Impressions and all service and supplies included.

Average Color Volume 15,436 billed @ \$0.10ea

Average B/W Volume 4,896 billed @ \$0.0145

Total Invoice for the Docucolor is: **Invoice:** 2,698.52

Total for Both DocuTech 6100PMC's and your Doc250

Average Volume:1,010,000 based on last 12 months

Total Invoice: \$11,388.42

Pricing

The following pricing is valid through November 15, 2010

Three Xerox Nuvera's, Three P120MFFC Publishing Systems with New Free Flow and Controllers. Keep the SN# HHK-298721 Scanner for Color Scanning. Trade both 6100 systems SN's # H2L-110181, HDL-112211, VNH993314 Cntrl - Cntrl VNH-993148 and FFLOW WFL-867602 and of the existing Docutech Systems at Edinburg today. Leave MakeReady tables and re-use.

One Xerox DocuColor 700 with EFI controller and Profiler. Oversized high capacity Feeder and Professional Finisher. 70ppm Color and 80ppm B/W. Trade Docucolor 250 SN# VGW-629581 and EFI CNTRL BMK-757143.

Lease payment for the Nuvera P120MFFC's Publishing Systems , Onboard Scanning, FreeFlow S/W, Controllers, Saddle Stitch and 2/3 Hole Punch. (200,000 Impressions included) Overages billed at \$0.0039	\$ 2,111.37 P120MFFC
Lease payment for the Nuvera P120MFFC's Publishing Systems , Onboard Scanning, FreeFlow S/W, Controllers, Saddle Stitch and 2/3 Hole Punch. (200,000 Impressions included) Overages billed at \$0.0039	\$2,111.37 P120MFFC
Lease payment for the Nuvera P120MFFC's Publishing Systems , Onboard Scanning, FreeFlow S/W, Controllers, Saddle Stitch and 2/3 Hole Punch. (200,000 Impressions included) Overages billed at \$0.0039 (600,000 impressions included all fixed @ \$0.0039ea)	\$2,111.37 P120MMF
FREEFLOW MakeReady (FFMKRC) with Imposition a Light Table True PDF Workflow New Dell PC	571.24 FFMKRC
DocuColor X700XV with Professional Finisher and Oversized high Capacity Feeder. 70 ppm. full color and 80 ppm. b/w. Excellent Registration, Green Technology	\$1,131.03 X700XV
DocuColor X70EX2 Fiery Server for the Docu-Color 700, Profiler included with more memory and storage.	\$566.61 X70EX2
Total Equipment Cost Only:	\$8,602.99
<i>Includes 600,000 impressions on the Nuvera's, and overages are \$0.0039 impression³</i>	600,000 Included B/W
<i>Include:</i>	
<i>Color Impressions on the Docucolor 700 are 15,436 x \$0.0539 = \$832.00 on average</i>	NA
<i>B /W Impressions on the DocuColor 700 are 4,896 x \$0.0142 = \$70.00 on average</i>	NA
Total Equipment Cost Only	\$8,602.99
Overages are 410,000 @ \$0.0039	\$1,599.00
Total Meter Charges for the DocuColor 700 (See above) \$832.00 + \$70.00 =	\$902.00
Total Cost for Equipment with S/W and impressions on average:	\$11,103.99

¹ Three Nuvera P120MFF with 4 tray 5800 sheet capacity and saddle stitch Free Flow MakeReady, Imposition New Dell PC and DocuColor 700 with EFI RIP

² Based on 60 month FMV lease.

Includes 4260FX and 7435PH Copier/Printer/Scan/Fax MFP

³ Includes supplies, with exception to paper, staples, and tape. Maintenance is not fixed on components² Includes supplies, with exception to paper and staples. Maintenance is fixed for term of lease.

Cost Comparison

Today's Average Cost is: \$11,388.42

Today's Proposed Cost is: \$11,103.99

Average Difference: Decrease per month: \$284.43 (Based on a 12 month average)
TCPN Contract and all meters are fixed for the term. VQ#L44288

Xerox Value Add

In addition to providing outstanding products and solutions to satisfy the requirements of each customer, Xerox also offers a comprehensive array of value added services that are of equal importance to you. A brief overview of these services is provided below.

Xerox Total Satisfaction Guarantee (TSG)

- The most comprehensive protection for your investment ensuring your total satisfaction or Xerox will replace your equipment.
- Term of the TSG is 3 years from date of equipment delivery. If Xerox finances the equipment for a longer term, the Guarantee is applicable to the entire term of your Xerox financing.
- Applies to equipment: (1) acquired directly from Xerox (including sales agents and participating dealers and retailers), and (2) continuously maintained by Xerox or its authorized representatives under our manufacturer's warranty or a Service Contract.

Comprehensive Maintenance Programs

We recommend Xerox Full Service Maintenance to protect your investment in the product. A variety of plans and service options are available to meet your requirements.

Reliability is built into all Xerox products, ensuring maximum availability for your business. However, when unforeseen problems occur, you should be assured that Xerox, one of the largest service providers in the nation, will provide maintenance. We maintain extensive local parts availability to minimize any potential downtime.

The Document Company—Xerox provides you with the technology to solve your business problems and the service to ensure your Xerox product is functional, thereby maximizing your investment.

Xerox Maintenance

- Product reliability
- Worldwide coverage
- Local parts availability
- Assured service and parts availability

Flexible Financing Options

You've identified a document solution to increase the productivity of your organization. Your next step is to line up affordable financing. The easiest, smartest place to start is with The Document Company—Xerox. When you do, you'll find all the options you need. Competitive rates. Flexible terms. Built-in service programs. *That's what Xerox Total Solution Financing is all about.*

We work with you to define your needs and then tailor a plan to meet them. If eligible, you can take the depreciation on our capital lease/installment contracts. Best of all, you can enjoy the simplicity of working with one vendor.

Xerox Value Add - *continued*

Genuine Xerox Supplies

The right supplies can improve the performance of your equipment and save on the total equipment costs. Xerox supply items are manufactured to strict specifications that enhance your product's performance. These supplies are specifically designed to:

- Provide maximum uptime
- Reduce machine contamination
- Decrease unscheduled service calls
- Eliminate document waste.

In addition to the traditional consumables—such as toner, cartridge, developer, and fuser products—Xerox also offers additional products that help you develop great looking documents. These items include transparencies, labels, page protectors, and many more.

APPROVAL OF RFP 10-193, DATA REPORTING SYSTEM

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the proposal for the Data Reporting System as indicated in the attached evaluation as being the most favorable and advantageous to the District.

Rationale

Administration sought competitive sealed proposals for the Data Reporting System. RFP opening was held at the Business Office Building on August 2, 2010, at 2:00 P.M. where eleven (11) proposals were received, and opened.

The Eduphoria AWARE Data Reporting System will allow the District to consolidate and organize data into a single data warehouse and provide real-time, easily accessed, reports correlated to local, state, and national standards. Eduphoria will allow the District to use data more efficiently to identify at-risk students and accelerate appropriate intervention. The system will allow the District to correlate student academic success and identify successful teachers. The District will be able to integrate benchmark assessment scores for more efficient reporting. Eduphoria will provide the District the ability to track and monitor student academic success and conduct more efficient progress monitoring. It will allow the District to efficiently generate charts and graphs for reporting. Coordinators, Specialists, Administrators, Dean's, and Teachers will be provided with secure access to teacher, class, or individual student data for progress monitoring of student academic success. Eduphoria integrates with Regional ESC ITCCS Data Management System, and it is has a user-friendly interface for access and reporting. The District is currently using the Eduphoria Teacher Professional Development Assessment System PDAS Management module.

All vendors presented one time. Two vendors were selected to present a second time and a committee evaluated each presentation and scored them using the attached scoring guide.

Eduphoria Cost Subscription with Webcat Test Generator 1 Year: \$88,400

User Department

This item was requested by Eduardo Javier Moreno/Director of the Technology.

Budgetary Information

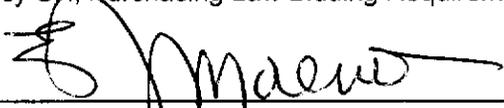
Account	Description	Appropriation	Encumbrance	Expenditure	Balance
429-21-6649-01-885-099	Misc/Other Equipment	96,000.00	0.00	0.00	96,000.00
TOTAL		96,000.00	0.00	0.00	96,000.00

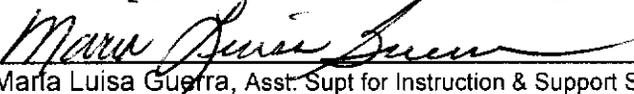
Resource Personnel

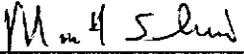
Dr. René Gutiérrez	Sylvia Garcia	Amaro Tijerina
Mario Salinas	María Luisa Guerra	Claudina E. Longoria
Rigoberto V. Abrego	Eduardo Javier Moreno	

Board Policy Reference

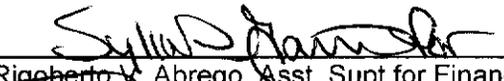
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements

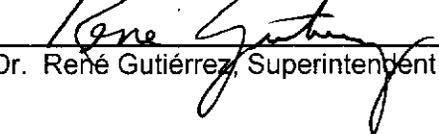
Prepared by: 
Eduardo Javier Moreno, Director of Technology

Approved by: 
María Luisa Guerra, Asst. Supt for Instruction & Support Services

Approved by: 
Mario H. Salinas, Asst. Supt. for District Administration

Within Budgetary Allocations: 
Sylvia Garcia, Director of Finance

Approved by: 
Rigoberto V. Abrego, Asst. Supt for Finance & Operations

Superintendent of Schools: 
Dr. René Gutiérrez, Superintendent of Schools

DATA REPORTING EVALUATION RFP 10-193

Vendor	Type of Purchase	Presentation Day and Time					Data Warehouse Reporting	Assessment	Student Intervention and Tracking		5 Year Cost Comparison					Notes	References	
		T	W	TR	F	M			RTI	504	YR 1	YR 2	YR 3	YR 4	YR 5			Total
D2	Vendor/Subscription Vendor/Perpetual	11					Yes Yes	Yes Yes	Yes Yes	Yes Yes	93,000 329,220	93,000 50,220	93,000 50,220	93,000 50,220	93,000 50,220	465,000 530,100	Dashboard Dashboard	Grand Prairie, Irving
GG Consulting	Vendor/Subscription	12					No	No	Yes	Yes	98,300	44,475	44,475	44,475	44,475	276,200	Focus is SE No Reporting	PSJA ISD
Pearson	Vendor/Subscription	1					Yes	Yes	No	No	140,115	124,000	124,000	124,000	124,000	636,115		Bexley, OH
	District Hosted						Yes	Yes	No	No	215,485	40,300	40,300	40,300	40,300	376,685	Dashboard	Oakland, MI
Tetra Data	Software Only		11				Yes	No	No	No	356,077	128,698	128,698	128,698	128,698	870,869		
	Vendor/Subscription						Yes	No	No	No	835,160	64,806	64,806	64,806	64,806	1,094,384	Dashboard	Birdville ISD
esped	Vendor/Subscription	12					No	No	Yes	Yes	62,000	62,000	62,000	62,000	62,000	310,000	No Reporting	Tyler ISD
SunGuard	Vendor/Subscription			11			Yes	Yes	Yes	Yes	96,250	62,000	62,000	62,000	62,000	344,250	No Testing Data	NH and PA
Integrity	District Hosted			12			Yes	Yes	Yes	Yes	155,500	48,000	48,000	48,000	48,000	347,500	No Texas Districts	Illinois Schools Only
	License for 100 Users			1			Yes	No	No	No	284,240	56,848	56,848	56,848	56,848	511,632		
Decision Ed	License for 560 Users						Yes	No	No	No	589,000	117,800	117,800	117,800	117,800	1,060,200	Dashboard	PSJA ISD
	Vendor/Subscription			11			Yes	Yes	Yes	Yes	149,175	60,875	60,875	60,875	60,875	392,675		
	Vendor/Perpetual						Yes	Yes	Yes	Yes	234,425	37,625	37,625	37,625	37,625	384,925		
	District/Subscription						Yes	Yes	Yes	Yes	139,175	50,375	50,375	50,375	50,375	340,675	No Testing Data	Fortworth, Round Rock, and Dallas
Spectrum K12	District/Perpetual						Yes	Yes	Yes	Yes	224,425	27,125	27,125	27,125	27,125	332,925		
	Vendor/Subscription					11	Yes	Yes	Yes	Yes	73,200	73,200	73,200	73,200	73,200	366,000		Sharyland, PSJA, Brownsville
Eduphoria	Vend/Subs.w/Webcat						Yes	Yes	Yes	Yes	88,400	88,400	88,400	88,400	88,400	442,000	Dashboard	
DMAC	Vendor/Subscription					12	Yes	No	No	No	36,405	36,405	36,405	36,405	36,405	182,025	Concern w/ Speed	Harlingen, Point Isabel, Raymondville

Low bid

8/11/2010

EXHIBIT

Data Reporting Evaluation RFP 10-193

	E. Moreno	E. Ayala	A. Perez	M. Barrera	S. Barron	M. Zuniga	J. Fong	I. Villarreal	M. Ceballos
	Eduph	Eduph	Eduph	Eduph	Eduph	Eduph	Eduph	Eduph	Eduph
1	5	4	0	1	3	4	4	5	4
2	5	4	4	5	5	5	4	5	5
3	5	4	4	4	5	5	4	4	5
4	5	5	5	4	4	5	5	5	5
5	5	5	5	5	5	5	5	4	5
Totals	25	23	18	19	22	23	22	23	25
									200

Legend	
1	Dashboard
2	Data Reporting
3	Assessment
4	Program Grouping
5	Program Tracking

Elma Ayala
 Angelica Perez
 Marta Barrera
 Sebastian Barron
 Mary Zuniga
 Janie Fong
 Irma Villarreal
 Max Ceballos
 Eduardo Moreno

Elma Ayala
Angelica Perez
Marta Barrera
Sebastian Barron
Mary Zuniga
Janie Fong
Irma Villarreal
Max Ceballos
Eduardo Moreno

10-193, DATA REPORTING SYSTEM

2588
800-SOFTWARE
1007 CANAL BLVD
RICHMOND, CA 94804

7708
ALEJANDRO ARREGUIN
1901 CONVENT AVE
DO NOT MAIL BIDS/SEE NOTES
LAREDO, TX 78040

7702
ANTHONY COVACEVICH
401 SOUTH GATE CIRCLE
WESLACO, TX 78596

7699
CLARENCE UPCHURCH
5700 SOUTH STAPLES
SUITE F5
CORPUS CHRISTI, TX 78413

7199 71-0775982
COMPUTER AUTOMATION SYSTEMS
P.O. BOX 590
MOUNTAIN HOME, AR 72654

9622
D2 DATA DRIVEN SOFTWARE CORP
900 JACKSON STREET, STE #380
DALLAS, TX 75202

5403
DATABASE PRO
9632 HAMILTON AVE.
SUITE H4
HUNTINGTON BEACH, CA 92646

7668
DATABASE SECURITY & OPTIMIZATI
9228 LIMONCILLO DR
AUSTIN, TX 78750

7697
DAVID L. GOMEZ
PO BOX 534075
HARLINGEN, TX 78553

7701
DAVID LEE WALKER
6622 SAHARA DR
***REMOVE AS PER VENDOR REQUES
CORPUS CHRISTI, TX 78412

7694
DOUGLAS W. DARR
12542 RIVA RIDGE LANE
HOUSTON, TX 77071

7704
EDGAR R FARRERA
5509 SAFARI DR
COURPUS CHRISTI, TX 78411

9428
ESPED.COM, INC.
6 RIVERSIDE DRIVE
ANDOVER, MA 01810

9619
FOLLETT SOFTWARE COMPANY
300 EXECUTIVE CENTER DR, #300
GREENVILLE, SC 29615-4519

9324
GARZA, TABATHA A
6306 SELENA DRIVE
EDINBURG, TX 78542

7722 84-1349233
GG CONSULTING LLC
175 PAWNEE DRIVE
BOULDER, CO 80303

7706
HUXLEY TC SMITH
1913 THAMES DRIVE
CORPUS CHRISTI, TX 78412

7671
INFORMATION BUILDERS INC.
10375 RICHMON AVENUE
SUITE #1400
HOUSTON, TX 77099

7901
INTEGRATED MARKETING SYSTEMS
945 HORNBLEND STREET
SUITE G
SAN DIEGO, CA 92109

9620
INTEGRITY SCHOOLS
816 S. ELDORADO RD
BLOOMINGTON, IL 61704

1944 76-0339770
INTERNATIONAL LEADING TECH
10700 RICHMOND AVENUE
SUITE #203
HOUSTON, TX 77042

7700
JESSICA PIAZZA
925 E HIGHWAY 80 - BOX 102-B
****D E L E T E D****
SAN MARCOS, TX 78666

10-193, DATA REPORTING SYSTEM

7709
JUAN J MOLANO, JR.
2502 IRWIN DRIVE
LAREDO, TX 78045

7703
KENNETH OTTEN
6100 RICHMOND AVE
#110
HOUSTON, TX 77057

9564
MAXIMUS CONSULTING SER, INC
11419 SUNSET HILLS ROAD
RESTON, VA 20190

9360
MICHAEL IMBIMBO, INC.
16500 SAN PEDRO
SUITE #235
SAN ANTONIO, TX 78232

7674
PAPERLESS SOLUTIONS OF TEXAS
467 VALLEY DRIVE
PH DISCONNECTED ***
MOODY, TX 76557

9618
PATTERSON MEDICAL
P.O. BOX 5071
BOLINGBROOK, IL 60440-5071

4844
QA SYSTEMS, INC
5000 BURLESON RD.
AUSTIN, TX 78744

7705
RODOLFO R MOLINA, JR. AIA
608 SOUTH 12TH STREET
MCALLEN, TX 78501

9498
SLI DESIGN INC.
10200 KATY FREEWAY
HOUSTON, TX 77043

9415
SPECTRUM K12 SCHOOL SOLUTIONS
901 DULANEY VALLEY ROAD
SUITE #800
TOWSON, MD 21204

9426
SUNGARD PUBLIC SECTOR
3 WEST BROAD STREET
FAX DISCONNECTED*
BETHLEHEM, PA 18018

9623
SUNGUARD
3 WEST BROAD STREET, STE #1
BETHLEHEM, PA 18018

7707
SUSAN J COREY
PO BOX 3156
CORPUS CHRISTI, TX 78463

7696
TERESA L. DARR, AIA
12542 RIVA RIDGE LANE
HOUSTON, TX 77071

7672
TEXAS APPLICATIONS SPECIALISTS
2915 HOLLOW CREEK
PH DISCONNECTED*
HOUSTON, TX 77082

7675
US TECH
1236 SAN JACINTO MALL
SAN ANGELO, TX 77521

7695
WILLIAM T WINNING, III
9943 SAGEBUD LANE
HOUSTON, TX 77089

Vendors Printed: 39

**APPROVAL OF AN ADDITIONAL ADMINISTRATOR FOR 2010-2011
"PROFESSIONAL DEVELOPMENT APPRAISAL SYSTEM" (PDAS) APPRAISERS**

Superintendent's Recommendation:

That the Board of Trustees approve an additional administrator to be included as board approved (PDAS) Appraiser for the 2010-2011 school year.

Rationale: This action is required by local policy, State Board of Education Rule, and state law. Refer to Board Policy DNA (Legal), DNA (Local), Sections 21.351(a), and 19 TAC 150.1001(b) (c) of the Texas Education Code, and Senate Bill 1.

Connection to the District Plan: Mission Statement (page 3).

Goal 1 – Staff Development – learning opportunities for all employees (page 4).

Goal 4 – Communications – clear concise, accurate exchange of information, and understanding (page 4).

Paperwork Impact:

N/A

Budgetary Information:

N/A

Resource Personnel:

José A. Vásquez, Director of Personnel

Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services

Santa Alvarado, Area Director/Inst. & Supp. Serv.

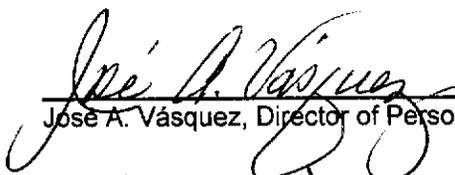
Hector Gonzalez, Area Director/Inst. & Supp. Serv.

Dominga Vela, Area Director/Inst. & Supp. Serv.

Board Policy Reference and Compliance:

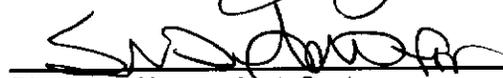
This item is in compliance and in accordance with Board Policy DNA (Legal), DNA (Local), Sections 21.451(a), and 19 TAC 150.1001 (b) (c) of the Texas Education Code and Senate Bill 1.

Prepared by:



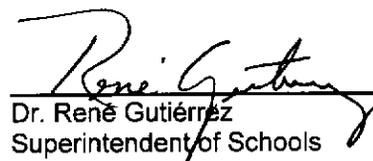
José A. Vásquez, Director of Personnel

Approved by:



Rigoberto Abrego, Asst. Supt.
for Finance and Operations

Recommended by:



Dr. René Gutiérrez
Superintendent of Schools

EXHIBIT _____ (PAGE(S)) _____



Edinburg Consolidated Independent School District 2010-2011 List of Appraisers

Aguilar, Ernesto
Aguilar, Susana M.
Alamia, Luis A.
Avila, Celia
Avila, Sandra M.
Ballesteros, Antonio
Benavides, Arnoldo F.
Caldwell, Yvonne
Cano, Ernestina E.
Cano, Homero
Cantu, Jesus M.
Carriaga, Benito T.
Cavazos, Jaime
Cavazos, Maria M.
Cruz, Ana M.
De La Rosa, Belinda
Desiga-Lozano, Carolina
D'Lorm, Dr. Raul
Escobedo, Felix R.
Esparza, Cristina L.
Flores, Eliana
Garcia, Regino
Garza, Anthony
Garza, Laura R.
Garza, Mary Frances
Garza, Nelda
Gaytan, Nelda
Gonzalez, Arturo
Gonzalez, Fermin
Gonzalez, Rosa M.
Gordon, Mark L.
Gorena, Anibal I.
Guerra, Ramiro
Guerra, Sandra E.
Guzman, Carlos
Guzman, Dahlia Z.
Lopez, Robert L.
Lumbreras, Francisco

Martinez, Victoria
Martinez, Jr., Juan
Martinez, Jr., Pablo
Molina, Yesenia T.
Montero, Elva
*Morales, Maria Esther
Olivarez, Edna L.
Patterson, Priscilla R.
Pena, Cipriano
Perez, Diane
Pesina, Arnoldo
Playle, Erika L.
Quintanilla, Griselda
Rendon, Trina D.
Rivera, Gloria C.
Rivera Floy, Blanca
Rodriguez, Ramon M.
Rodriguez, Roel O.
Rodriguez, Sandra
Rodriguez, Sonya Y.
Rodriguez, Thelma
Roma, Daniel G.
Saavedra, Juan F.
Saenz, Cynthia A.
Saenz, Yvonne
Salinas, Ana H.
Salinas, Yolanda
Sanchez, Gilda G.
Sandoval, Eva
Sandoval, Socorro
Sandoval-Figarelli, Belinda
Serna, Lawrence
Suarez, Alida
Torres, Eva T.
Torres, Ruth I.
Vaiz, Juan
Villarreal, Odilia
Villegas-Perez, Graciela
Willis, Diane

*Pending Certification

Administrators are in contact with Region One for completion of this certification

** Please note that Maria Esther Morales was approved as Special Education Supervisor after the Board approved the 2010-2011 school year PDAS Appraisers on August 24, 2010.

2nd Appraisers

Santa T. Alvarado
Hector Gonzalez
Dominga A. Vela

EXHIBIT _____

APPROVAL OF CONTRACT WITH RENAISSANCE LEARNING, INC. FOR THE STAR READING AND ACCELERATED READER ENTERPRISE PROGRAM

Superintendent's Recommendation:

That the Board of Trustees approve the contract with Renaissance Learning, Inc. for the Star Reading and Accelerated Reader Enterprise Program.

Rationale:

Our office is requesting approval to purchase Accelerated Reader Enterprise. The Accelerated Reader and STAR Reading programs are web-based programs that allow unlimited access to over 100,000 reliable and valid quizzes including Reading Practice, Vocabulary, Literary Skills, Spanish and Recorded Voice Quizzes. These programs allow for consolidated reporting including STAR Reading at both the district and campus level. It allows for the disaggregation of data in the Accelerated Reader reports and provides staff with unlimited access to Renaissance University online, a resource for best practices utilizing Accelerated Reader. Unlimited toll free technical support is included. This agenda meets purchasing requirements because this is a sole source. This contract was negotiated by Ronaldo J. Cavazos, Federal Programs Director.

Connections to the District Plan: Indicator Technology/Performance Goal III

Initiative III: Increase academic performance across the curriculum through the use of technology.

Strategy 1: Enhance student performance through the use of technology.

Paperwork Impact:

Minimal

Budgetary Information:

Total Purchase 143,417.39

Account	Description	Appro.	Enc.	Exp.	Balance
161-11-6399-77-XXX-130	General Supplies	138,939	0	0	138,939
161-11-6219-77-999-130	Other Professional Services	4,500	0	0	4,500

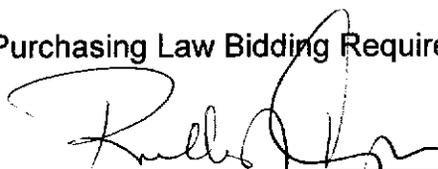
Resource Personnel:

Dr. René Gutiérrez, Superintendent of Schools
 Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services
 Ronaldo Cavazos, Director of Federal Programs
 Gladys Ortega, Director for Bilingual/ESL

Board Policy Reference and Compliance:

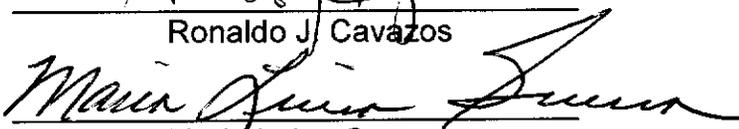
This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:



 Ronaldo J. Cavazos

Approved by:



 Maria Luisa Guerra

Within Budgetary Allocations:



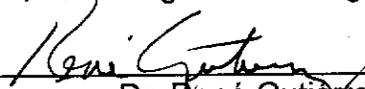
 Sylvia D. Garcia

Finance Department Approval:



 Rigoberto Abrego

Recommended by:



 Dr. René Gutiérrez
 Superintendent of Schools

➔ EXHIBIT _____, PAGE(S) _____



PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

Quote #: 644463 Created: 10/15/2010 Incident #: 8622856

Edinburg Consolidated ISD - 238747
PO Box 990
Edinburg, TX 78540-0990
Contact: Ronald Cavazos - (956) 289-2300
Email: r.cavazos@ecisd.us

Quote Totals by Product

	Reading			Services	Hosting	Totals
	STAR Reading	STAR Early Literacy	Accelerated Reader	Technical Consulting	Hosting	
Edinburg Consolidated ISD - 238747				\$4,500.00		\$4,500.00
Alfonso Ramirez Elementary School - 2836343	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Anita E. Villarreal Elementary School - 912406	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Anne L. Magee Elementary School - 1693122	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Austin Elementary School - 238748	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
B L Garza Middle School - 972009	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Barrientes Middle School - 2354527	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Betty Harwell Middle School - 238752	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Brewster School - 238741	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Cano Gonzalez Elementary School - 238737	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Canterbury Elementary School - 238784	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Carmen Avila Elementary School - 1693117	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Cavazos Elementary School - 238366	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
De La Vina Elementary School - 238744	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Doctor Kay Teer Crawford Elementary School - 2836328	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Dr Thomas Esparza Elementary School - 1693123	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Economedes High School - 1136995	\$1,818.53	\$190.92	\$7,806.82		\$399.00	\$10,215.27
Edinburg High School - 238812	\$1,528.96	\$190.92	\$6,563.70		\$399.00	\$8,682.58
Edinburg North High School - 238789	\$1,307.99	\$190.92	\$5,615.10		\$399.00	\$7,513.01
Eisenhower Elementary School - 238787	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Escandon Elementary School - 238754	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Flores Zapata Elementary - 2836364	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Freddy Gonzalez Elementary School - 238781	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43

→EXHIBIT _____

	Reading			Services	Hosting	Totals
	STAR Reading	STAR Early Literacy	Accelerated Reader	Technical Consulting	Hosting	
Guerra Elementary School - 912405	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Hargill Elementary School - 238820	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Harry S Truman Elementary School - 318913	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
J F Kennedy Elementary School - 375217	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Jefferson Elementary School - 238816	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
L B Johnson Elementary School - 238772	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Lincoln Elementary School - 238767	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Lorenzo De Zavala Elementary - 238794	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Melissa D Betts Elementary School - 911086	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Memorial Middle School - 238791	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Monte Cristo Elementary School - 238800	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Robert E Lee Elementary - 238764	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
San Carlos Elementary School - 238740	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
South Middle School - 238805	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Travis Elementary School - 238759	\$451.74	\$190.92	\$2,168.77		\$399.00	\$3,210.43
Trevino Elementary School - 911089	\$478.47	\$190.92	\$2,283.52		\$399.00	\$3,351.91
Quote Totals	\$20,493.11	\$7,254.96	\$96,007.32	\$4,500.00	\$15,162.00	\$143,417.39

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Quote #:	644463	Quote Total:	\$143,417.39
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This quote contains subscription-based software.

This quote is for 38 schools and includes the following discounts:
\$13,326.47 in applied discounts.

This quote is not considered an order. To change it into an order, please sign below with an authorized signature. Send a copy of this quote with the purchase order and any required paperwork to be processed. If changes are necessary, or additional information is required, please contact Lizzie Jarzombek at (866)391-3314 or Jon Powell at (800)656-6521, Thank You.

Authorized signature: _____ Date: _____

Title: _____ PO# _____

This quote is valid for 30 days. Alterations to this quote will not be honored without Renaissance Learning approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance Learning with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order. (Hawaii residents only. Orders shipped to Hawaii residents will be subject to the 4.16% Hawaii General Excise tax.) Standard payment terms are net 30 days from invoice date.

Renaissance Place is an advanced, web-based, software system. Renaissance Learning personnel are available to assist with each step of the detailed implementation to help you realize the multiple benefits that Renaissance Place provides. To ensure a successful implementation, please allow 30 to 90 days for the remote installation and setup.

→ EXHIBIT _____

Subscription Student Summary

Accelerated Reader Start Date: 1/1/2011 **Renewal Date: 1/1/2012	Enterprise Real Time	Student Qty	Alignment	Subscription	Totals
	Alfonso Ramirez Elementary School - 2836343	567		\$2,168.77	\$2,168.77
	Anita E. Villarreal Elementary School - 912406	567		\$2,168.77	\$2,168.77
	Anne L. Magee Elementary School - 1693122	567		\$2,168.77	\$2,168.77
	Austin Elementary School - 238748	567		\$2,168.77	\$2,168.77
	B L Garza Middle School - 972009	567		\$2,168.77	\$2,168.77
	Barrientes Middle School - 2354527	567		\$2,168.77	\$2,168.77
	Betty Harwell Middle School - 238752	567		\$2,168.77	\$2,168.77
	Brewster School - 238741	567		\$2,168.77	\$2,168.77
	Cano Gonzalez Elementary School - 238737	567		\$2,168.77	\$2,168.77
	Canterbury Elementary School - 238784	567		\$2,168.77	\$2,168.77
	Carmen Avila Elementary School - 1693117	567		\$2,168.77	\$2,168.77
	Cavazos Elementary School - 238366	567		\$2,168.77	\$2,168.77
	De La Vina Elementary School - 238744	567		\$2,168.77	\$2,168.77
	Doctor Kay Teer Crawford Elementary School - 2836328	567		\$2,168.77	\$2,168.77
	Dr Thomas Esparza Elementary School - 1693123	567		\$2,168.77	\$2,168.77
	Economedes High School - 1136995	2041		\$7,806.82	\$7,806.82
	Edinburg High School - 238812	1716		\$6,563.70	\$6,563.70
	Edinburg North High School - 238789	1468		\$5,615.10	\$5,615.10
	Eisenhower Elementary School - 238787	567		\$2,168.77	\$2,168.77
	Escandon Elementary School - 238754	567		\$2,168.77	\$2,168.77
	Flores Zapata Elementary - 2836364	567		\$2,168.77	\$2,168.77
	Freddy Gonzalez Elementary School - 238781	567		\$2,168.77	\$2,168.77
	Guerra Elementary School - 912405	567		\$2,168.77	\$2,168.77
	Hargill Elementary School - 238820	567		\$2,168.77	\$2,168.77
	Harry S Truman Elementary School - 318913	567		\$2,168.77	\$2,168.77
	J F Kennedy Elementary School - 375217	567		\$2,168.77	\$2,168.77
	Jefferson Elementary School - 238816	567		\$2,168.77	\$2,168.77
	L B Johnson Elementary School - 238772	567		\$2,168.77	\$2,168.77
	Lincoln Elementary School - 238767	567		\$2,168.77	\$2,168.77
	Lorenzo De Zavala Elementary - 238794	567		\$2,168.77	\$2,168.77
	Melissa D Betts Elementary School - 911086	567		\$2,168.77	\$2,168.77
	Memorial Middle School - 238791	567		\$2,168.77	\$2,168.77
	Monte Cristo Elementary School - 238800	567		\$2,168.77	\$2,168.77
	Robert E Lee Elementary - 238764	567		\$2,168.77	\$2,168.77
	San Carlos Elementary School - 238740	567		\$2,168.77	\$2,168.77
	South Middle School - 238805	567		\$2,168.77	\$2,168.77
	Travis Elementary School - 238759	567		\$2,168.77	\$2,168.77

→ EXHIBIT

Accelerated Reader Start Date: 1/1/2011 **Renewal Date: 1/1/2012	Enterprise Real Time	Student Qty	Alignment	Subscription	Totals
	Trevino Elementary School - 911089	597		\$2,283.52	\$2,283.52
	Enterprise Real Time Subtotal	25100		\$96,007.32	\$96,007.32
	Accelerated Reader Subtotal	25100		\$96,007.32	\$96,007.32
STAR Early Literacy Start Date: 1/1/2011 **Renewal Date: 1/1/2012	Service Real Time				
	Alfonso Ramirez Elementary School - 2836343	203		\$190.92	\$190.92
	Anita E. Villarreal Elementary School - 912406	203		\$190.92	\$190.92
	Anne L. Magee Elementary School - 1693122	203		\$190.92	\$190.92
	Austin Elementary School - 238748	203		\$190.92	\$190.92
	B L Garza Middle School - 972009	203		\$190.92	\$190.92
	Barrientes Middle School - 2354527	203		\$190.92	\$190.92
	Betty Harwell Middle School - 238752	203		\$190.92	\$190.92
	Brewster School - 238741	203		\$190.92	\$190.92
	Cano Gonzalez Elementary School - 238737	203		\$190.92	\$190.92
	Canterbury Elementary School - 238784	203		\$190.92	\$190.92
	Carmen Avila Elementary School - 1693117	203		\$190.92	\$190.92
	Cavazos Elementary School - 238366	203		\$190.92	\$190.92
	De La Vina Elementary School - 238744	203		\$190.92	\$190.92
	Doctor Kay Teer Crawford Elementary School - 2836328	203		\$190.92	\$190.92
	Dr Thomas Esparza Elementary School - 1693123	203		\$190.92	\$190.92
	Economedes High School - 1136995	203		\$190.92	\$190.92
	Edinburg High School - 238812	203		\$190.92	\$190.92
	Edinburg North High School - 238789	203		\$190.92	\$190.92
	Eisenhower Elementary School - 238787	203		\$190.92	\$190.92
	Escandon Elementary School - 238754	203		\$190.92	\$190.92
	Flores Zapata Elementary - 2836364	203		\$190.92	\$190.92
	Freddy Gonzalez Elementary School - 238781	203		\$190.92	\$190.92
	Guerra Elementary School - 912405	203		\$190.92	\$190.92
	Hargill Elementary School - 238820	203		\$190.92	\$190.92
	Harry S Truman Elementary School - 318913	203		\$190.92	\$190.92
	J F Kennedy Elementary School - 375217	203		\$190.92	\$190.92
	Jefferson Elementary School - 238816	203		\$190.92	\$190.92
	L B Johnson Elementary School - 238772	203		\$190.92	\$190.92
	Lincoln Elementary School - 238767	203		\$190.92	\$190.92
	Lorenzo De Zavala Elementary - 238794	203		\$190.92	\$190.92
	Melissa D Betts Elementary School - 911086	203		\$190.92	\$190.92
	Memorial Middle School - 238791	203		\$190.92	\$190.92
	Monte Cristo Elementary School - 238800	203		\$190.92	\$190.92
	Robert E Lee Elementary - 238764	203		\$190.92	\$190.92
	San Carlos Elementary School - 238740	203		\$190.92	\$190.92

➔ EXHIBIT

	Service Real Time	Student Qty	Alignment	Subscription	Totals
STAR Early Literacy Start Date: 1/1/2011 **Renewal Date: 1/1/2012	South Middle School - 238805	203		\$190.92	\$190.92
	Travis Elementary School - 238759	203		\$190.92	\$190.92
	Trevino Elementary School - 911089	203		\$190.92	\$190.92
	Service Real Time Subtotal	714		\$7,254.96	\$7,254.96
STAR Reading Start Date: 1/1/2011 **Renewal Date: 1/1/2012	STAR Early Literacy Subtotal	714		\$7,254.96	\$7,254.96
	Service Real Time				
	Alfonso Ramirez Elementary School - 2836343	507		\$451.74	\$451.74
	Anita E. Villarreal Elementary School - 912406	507		\$451.74	\$451.74
	Anne L. Magee Elementary School - 1693122	507		\$451.74	\$451.74
	Austin Elementary School - 238748	507		\$451.74	\$451.74
	B L Garza Middle School - 972009	507		\$451.74	\$451.74
	Barrientes Middle School - 2354527	507		\$451.74	\$451.74
	Betty Harwell Middle School - 238752	507		\$451.74	\$451.74
	Brewster School - 238741	507		\$451.74	\$451.74
	Cano Gonzalez Elementary School - 238737	507		\$451.74	\$451.74
	Canterbury Elementary School - 238784	507		\$451.74	\$451.74
	Carmen Avila Elementary School - 1693117	507		\$451.74	\$451.74
	Cavazos Elementary School - 238366	507		\$451.74	\$451.74
	De La Vina Elementary School - 238744	507		\$451.74	\$451.74
	Doctor Kay Teer Crawford Elementary School - 2836328	507		\$451.74	\$451.74
	Dr Thomas Esparza Elementary School - 1693123	507		\$451.74	\$451.74
	Economedes High School - 1136995	2041		\$1,818.53	\$1,818.53
	Edinburg High School - 238812	1716		\$1,528.96	\$1,528.96
	Edinburg North High School - 238789	1468		\$1,307.99	\$1,307.99
	Eisenhower Elementary School - 238787	507		\$451.74	\$451.74
	Escandon Elementary School - 238754	507		\$451.74	\$451.74
	Flores Zapata Elementary - 2836364	507		\$451.74	\$451.74
	Freddy Gonzalez Elementary School - 238781	507		\$451.74	\$451.74
	Guerra Elementary School - 912405	507		\$451.74	\$451.74
	Hargill Elementary School - 238820	507		\$451.74	\$451.74
	Harry S Truman Elementary School - 318913	507		\$451.74	\$451.74
J F Kennedy Elementary School - 375217	507		\$451.74	\$451.74	
Jefferson Elementary School - 238816	507		\$451.74	\$451.74	
L B Johnson Elementary School - 238772	507		\$451.74	\$451.74	
Lincoln Elementary School - 238767	507		\$451.74	\$451.74	
Lorenzo De Zavala Elementary - 238794	507		\$451.74	\$451.74	
Melissa D Betts Elementary School - 911086	507		\$451.74	\$451.74	
Memorial Middle School - 238791	507		\$451.74	\$451.74	
Monte Cristo Elementary School - 238800	507		\$451.74	\$451.74	

→ EXHIBIT

STAR Reading Start Date: 1/1/2011 **Renewal Date: 1/1/2012	Service Real Time	Student Qty	Alignment	Subscription	Totals
	Robert E Lee Elementary - 238764	507		\$451.74	\$451.74
	San Carlos Elementary School - 238740	507		\$451.74	\$451.74
	South Middle School - 238805	507		\$451.74	\$451.74
	Travis Elementary School - 238759	507		\$451.74	\$451.74
	Trevino Elementary School - 911089	537		\$478.47	\$478.47
	Service Real Time Subtotal	23000		\$20,493.11	\$20,493.11
	STAR Reading Subtotal	23000		\$20,493.11	\$20,493.11
Subscription Totals (Included in Quote Totals section above)		55814		\$123,755.39	\$123,755.39

→ EXHIBIT _____

Quote 644463

Edinburg
Consolidated ISD
PO Box 990
Edinburg, TX
78540-0990

Edinburg Consolidated ISD - 238747

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
Data Integration Maintenance Fee Level 5 (20,000+ Students)	1	\$4,500.00
Edinburg Consolidated ISD Subtotal:		\$4,500.00

Alfonso Ramirez Elementary School - 2836343

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00
Alfonso Ramirez Elementary School Subtotal:		\$3,210.43

Anita E. Villarreal Elementary School - 912406

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00
Anita E. Villarreal Elementary School Subtotal:		\$3,210.43

Anne L. Magee Elementary School - 1693122

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77

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Anne L. Magee Elementary School - 1693122

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Anne L. Magee Elementary School Subtotal:		\$3,210.43

Austin Elementary School - 238748

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Austin Elementary School Subtotal:		\$3,210.43

B L Garza Middle School - 972009

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
B L Garza Middle School Subtotal:		\$3,210.43

Barrientes Middle School - 2354527

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00

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Barrientes Middle School Subtotal: \$3,210.43

Betty Harwell Middle School - 238752

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00

Betty Harwell Middle School Subtotal: \$3,210.43

Brewster School - 238741

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00

Brewster School Subtotal: \$3,210.43

Cano Gonzalez Elementary School - 238737

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	\$399.00

Cano Gonzalez Elementary School Subtotal: \$3,210.43

Canterbury Elementary School - 238784

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92

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Canterbury Elementary School - 238784

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Canterbury Elementary School Subtotal:		\$3,210.43

Carmen Avila Elementary School - 1693117

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Carmen Avila Elementary School Subtotal:		\$3,210.43

Cavazos Elementary School - 238366

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Cavazos Elementary School Subtotal:		\$3,210.43

De La Vina Elementary School - 238744

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
De La Vina Elementary School Subtotal:		\$3,210.43

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Doctor Kay Teer Crawford Elementary School - 2836328

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Doctor Kay Teer Crawford Elementary School Subtotal:		\$3,210.43

Dr Thomas Esparza Elementary School - 1693123

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Dr Thomas Esparza Elementary School Subtotal:		\$3,210.43

Economedes High School - 1136995

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 2041 students	Subscription	\$7,806.82
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 2041 students	Subscription	\$1,818.53
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Economedes High School Subtotal:		\$10,215.27

Edinburg High School - 238812

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 1716 students	Subscription	\$6,563.70
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

Edinburg High School - 238812

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
SR Service Real Time Subscription Renewal Includes access for up to 1716 students	Subscription	\$1,528.96
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Edinburg High School Subtotal:		\$8,682.58

Edinburg North High School - 238789

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 1468 students	Subscription	\$5,615.10
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 1468 students	Subscription	\$1,307.99
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Edinburg North High School Subtotal:		\$7,513.01

Eisenhower Elementary School - 238787

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Eisenhower Elementary School Subtotal:		\$3,210.43

Escandon Elementary School - 238754

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Escandon Elementary School Subtotal:		\$3,210.43

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→ EXHIBIT _____

Flores Zapata Elementary - 2836364

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Flores Zapata Elementary Subtotal:		\$3,210.43

Freddy Gonzalez Elementary School - 238781

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Freddy Gonzalez Elementary School Subtotal:		\$3,210.43

Guerra Elementary School - 912405

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Guerra Elementary School Subtotal:		\$3,210.43

Hargill Elementary School - 238820

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→ EXHIBIT _____

Hargill Elementary School - 238820

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Hargill Elementary School Subtotal:		\$3,210.43

Harry S Truman Elementary School - 318913

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Harry S Truman Elementary School Subtotal:		\$3,210.43

J F Kennedy Elementary School - 375217

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
J F Kennedy Elementary School Subtotal:		\$3,210.43

Jefferson Elementary School - 238816

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Jefferson Elementary School Subtotal:		\$3,210.43

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

L B Johnson Elementary School - 238772

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
L B Johnson Elementary School Subtotal:		\$3,210.43

Lincoln Elementary School - 238767

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Lincoln Elementary School Subtotal:		\$3,210.43

Lorenzo De Zavala Elementary - 238794

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Lorenzo De Zavala Elementary Subtotal:		\$3,210.43

Melissa D Betts Elementary School - 911086

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

Melissa D Betts Elementary School - 911086

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Melissa D Betts Elementary School Subtotal:		\$3,210.43

Memorial Middle School - 238791

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Memorial Middle School Subtotal:		\$3,210.43

Monte Cristo Elementary School - 238800

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Monte Cristo Elementary School Subtotal:		\$3,210.43

Robert E Lee Elementary - 238764

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Robert E Lee Elementary Subtotal:		\$3,210.43

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

San Carlos Elementary School - 238740

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
San Carlos Elementary School Subtotal:		\$3,210.43

South Middle School - 238805

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
South Middle School Subtotal:		\$3,210.43

Travis Elementary School - 238759

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 567 students	Subscription	\$2,168.77
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92
SR Service Real Time Subscription Renewal Includes access for up to 507 students	Subscription	\$451.74
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Travis Elementary School Subtotal:		\$3,210.43

Trevino Elementary School - 911089

<u>Description</u>	<u>Qty</u>	<u>Extended Price</u>
AR Enterprise Real Time Subscription Renewal Includes access for up to 597 students	Subscription	\$2,283.52
SEL Service Real Time Subscription Renewal Includes access for up to 203 students	Subscription	\$190.92

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

Trevino Elementary School - 911089

Description

	<u>Qty</u>	<u>Extended Price</u>
SR Service Real Time Subscription Renewal Includes access for up to 537 students	Subscription	\$478.47
Annual All Product RP Hosting Fee Renewal	1	<u>\$399.00</u>
Trevino Elementary School Subtotal:		\$3,351.91

Quote Subtotal: \$143,417.39
Shipping & Processing: \$0.00
Grand Total: \$143,417.39

Renaissance Learning, Inc. - PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

→EXHIBIT _____

SOLE SOURCE MEMORANDUM

DATE: October 28, 2010

TO: Rigoberto Abrego, Assistant Superintendent for Finance & Operations

FROM: Ronaldo J. Cavazos CAMPUS: Federal Programs

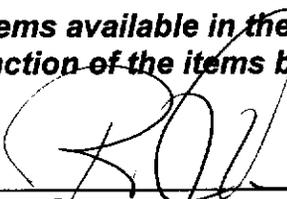
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Renaissance Learning, Inc.
(Name of Vendor)

PURCHASE AMOUNT: \$ 143,417.39 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**



Signature

10/28/10

Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

→ EXHIBIT _____



Edinburg Consolidated Independent School District
Sole-Source Affidavit
Publisher

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared, Colleen Urban.
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is Colleen Urban. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Renaissance Learning, Inc.
3. The above named company or firm is the sole-source of the following item(s) or product(s): (Attach list if necessary) publisher
Accelerated Reader, STAR Reading, and STAR Early Literacy
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

Colleen Urban
(Signature)

SUBSCRIBED AND SWORN to before me on this 28th day of October, 2010

(Seal)

Linda J. Raasch
(Notary Public, State of WI)

Linda J. Raasch
(Printed Name)
10/28/12
(Date Commission Expires)

Company Name: Renaissance Learning, Inc.
Address: 2911 Peach Street, PO Box 8036
City, State, Zip: Wisconsin Rapids, Wisconsin 54495-8036
Telephone: 800-338-4204 Fax: 800-788-1272
Contact Person: Tracie Mann Email: dept10@renlearn.com

*Follett Library Resources and Perma-Bound are authorized resellers of Accelerated Reader, STAR Reading, and STAR Early Literacy.

→ EXHIBIT _____

APPROVAL OF THE CONTRACT/CONSULTANT AGREEMENT WITH J TAYLOR EDUCATION FOR STAFF DEVELOPMENT

SUPERINTENDENT'S RECOMMENDATION:

That the Board of Trustees approves the contract/consultant agreement with J Taylor Education for staff development.

RATIONALE:

The J Taylor Education will provide one full day of professional development and resource materials for De La Vina Elementary, Canterbury Elementary, Cano/Gonzalez Elementary, Crawford Elementary, Ramirez Elementary, Flores/Zapata Elementary, Villarreal Elementary, Jefferson Elementary, and San Carlos Elementary. Using depth and complexity to differentiate the core curriculum is an effective, proven way to create appropriately challenging learning experiences for students, including gifted, talented, and advanced learners. Trainings will allow teachers to (1) explore several classroom-tested procedures for introducing the Depth and Complexity Icons. (2) Ways to develop differentiated learning opportunities when using required textbooks and without sacrificing the authenticity of the core curriculum. This agenda item meets purchasing requirements because this is a sole source. This contract was negotiated by Angelica Perez.

Connections to the District Plan Goal Area 1: Academic Excellence

District Performance Objective 3, Gifted and Talented: Initiative 1 – The District will support services that go beyond the minimum to meet the needs of gifted learners so that they may demonstrate skills in self-directed learning, thinking, research, and communication as evidenced by the development of innovative products and performances that reflect individuality and creativity and are advanced in relation to students of similar age, experience or environment. S-I Evaluate, analyze, and establish district assessment procedures that are uniform and consistent throughout the district. A-I Evaluate and analyze assessment instruments to ensure that they reflect the district population.

PAPERWORK IMPACT:

None

BUDGETARY INFORMATION:

1-full day session of Staff Development for Kinder thru 5th grade teachers at De La Vina Elementary, Canterbury Elementary, Cano/Gonzalez Elementary, Crawford Elementary, Ramirez Elementary, Flores/Zapata Elementary, Villarreal Elementary, Jefferson Elementary and San Carlos Elementary.

Total Cost **\$ 23,505.00**

Account	Description	Appropriation	Encumbrance	Expenditure	Balance
161-13-6291-00-128-130000	Consultant Services	6,750	0	0	6,750
211-13-6291-00-128-130000	Consultant Services	4,000	0	0	4,000
285-11-6291-00-122-130100	Consultant Services	5,111	0	2,500	2,611
285-11-6291-00-117-130100	Consultant Services	5,200	2,500	0	2,700
168-11-6291-00-114-121000	Consultant Services	1,000	0	0	1,000
168-13-6291-00-105-121000	Consultant Services	1,000	0	0	1,000
168-13-6291-00-124-121000	Consultant Services	1,000	0	0	1,000
168-21-6291-00-890-121000	Consultant Services	5,000	0	0	5,000
285-11-6291-00-118-131000	Consultant Services	2,800	0	0	2,800

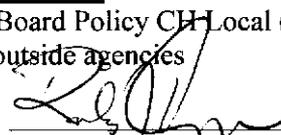
RESOURCE PERSONNEL:

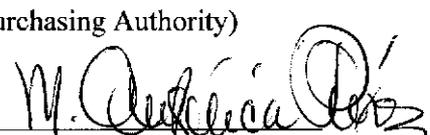
- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction & Support Services
- Hector Gonzalez, Area Director
- Santa Alvarado, Area Director
- Dominga Vela, Area Director
- Angelica Perez, District GT Specialist
- Ronaldo Cavazos, Director of Federal Programs

BOARD POLICY REFERENCE AND COMPLIANCE:

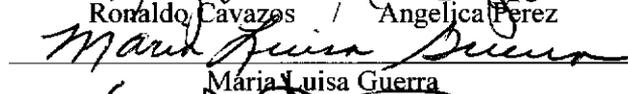
This item is in compliance and in accordance with Board Policy CH Local (Purchasing Authority) and EEL (Legal): Contracting for Instruction with outside agencies

Prepared by:

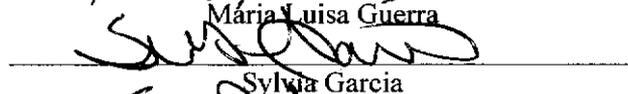

 Ronaldo Cavazos


 Angelica Perez

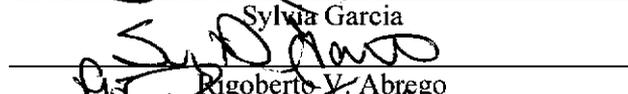
Approved by:


 Maria Luisa Guerra

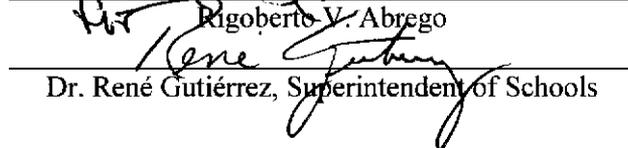
Within Budgetary Allocation:


 Sylvia Garcia

Finance Department Approval:


 Rigoberto V. Abrego

Recommended by:


 Dr. René Gutiérrez, Superintendent of Schools

CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and J Taylor Education LLC referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 23,505 for services and related expenses. *

Approved and accepted by Contractor this 19th day of October 2010.

[Signature] / John Gould - President
Contractor's Signature

Contractor's Name: J Taylor Education LLC
Address: 9800 D Topanga Cyn #4 City: Chatsworth State: CA Zip Code: 91311

TIN Social Security: 33-1135204 Contract Period From: November to December 2010

Scope of Work: Workshop / materials using depth & complexity to differentiate

Amount of Fee: \$ 23,505.00

Funding Account Number: 161-13-6291-00-128-130000 285-11-6291-00-117-130100 285-11-6291-00-118-131000
211-13-6291-00-128-130000 168-11-6291-00-114-121000 168-13-6291-00-124-121000
285-11-6291-00-122-130100 168-21-6291-00-105-121000 168-13-6291-00-890-121000

Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.

FOR CONTRACTS OVER \$10,000

Termination of Contract: Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

*Contracted Services totaling over \$5000.00 require prior board approval.

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor

Yellow - Originator

Pink - Accounts Payable

Exhibit _____



Edinburg Consolidated Independent School District
Sole Source Affidavit

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared John Gould.
A person known to me to be the person whose signature appears below, who after being duly sworn upon his oath deposed and said:

1. My name is John Gould. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
J Taylor Education, LLC

3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)

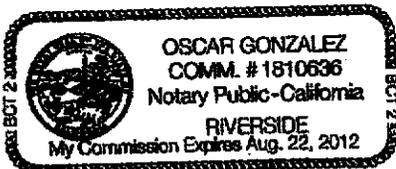
The Flip Book, The Flip Book, Too, Frames: Differentiating the Core Curriculum, Depth & Complexity ICON Cards, Depth & Complexity ICON Stamps, Content Imperative Cards, Content Imperative Magnets, Content Imperative Stamps, Math Icon Cards, Math Icon Magnets, Math Icon Stamps, Tiered Literacy Centers, Deep and Complex Look Books, "THINK" in Deep and Complex Ways Poster, "THINK" in Deep and Complex Ways Magnets, Differentiation Smart Reference Guide, Th Scholar in Me, Empower Primary and Inspire Change, Q3 Cards, Independent Study, A Deep and Complex Look at Me, The Icon Game

4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

[Signature]
(Signature)

SUBSCRIBED AND SWORN to before me on this 2nd day of March, 2010

(Seal)



[Signature]
(Notary Public, State of California)
Oscar Gonzalez
(Printed Name)
August 22, 2012
(Date Commission Expires)

Company Name: J Taylor Education, LLC
Address: 9800 D Topanga Cyn. Blvd #4
City, State, Zip: Chatsworth, Ca 91311
Telephone: 866-729-3817 Fax: 866-729-4817
Contact Person: John Gould - President/Owner Email: igould@jtayloreducation.com

Exhibit _____

SOLE SOURCE MEMORANDUM

DATE: OCTOBER 27, 2010
TO: Assistant Superintendent for Finance & Operations
FROM: ANGELICA PEREZ CAMPUS: ADVANCED ACADEMIC SRVCS
SUBJECT: SOLE SOURCE AFFIDAVIT FOR J. TAYLOR EDUCATION
(Name of Vendor)

PURCHASE AMOUNT: \$ 23,505.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)
1 ONE FULL DAY OF CONSULTING ON DIFFERENTIATING CURRICULUM USING DEPTH AND
COMPLEXITY---DEPTH AND COMPLEXITY ICON CARDS, DIFFERENTIATION SMART REFERENCE
GUIDE, DEEP AND COMPLEX LOOK BOOKS, Q3CARDS

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- XXX - **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- _____ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- XXX - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- _____ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- _____ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- _____ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

W. Angelica Perez 11/01/10
Signature Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

Exhibit _____



www.jtayloreducation.com

9800 D'Topanga Canyon #4
Chatsworth, California 91311

Office: (866) 729-3817

Fax: (866) 729-4817

Cell: (310) 739-4394

jgould@jtayloreducation.com

Date: October 19, 2010
To: Edinburg Consolidated Independent School District
Attn: Angelica Perez/Debbie Gomez, Advanced Academics
From: John Gould, President - J Taylor Education, LLC

**Incorporating Depth & Complexity into the Core Curriculum
to Create Differentiated Learning Experiences**

Cost: \$23,505.00 (includes honorarium for three full-day workshops and all travel expenses including copies. In addition, each participant will receive 6 products - see line item quote on next page)

Date: TBD **Three full-day workshops** 8:30-3:30 (morning break and lunch break)

Description: Using depth & complexity to differentiate the core curriculum is an effective, proven way to create valuable learning experiences for students, including G/T, advanced learners, and bilingual students. Research shows using pictorial stimuli with all students, especially bilingual children, allows for greater cognitive mapping, while encouraging high-level thinking. Explore several classroom-tested ways to introduce the *Depth & Complexity Icons*. Discover and develop a number of engaging ways to incorporate the *Depth & Complexity Icons* into prescribed curriculum, while overcoming obstacles like time constraints. Work in grade-level groups to create differentiated task statements that guide lesson writing and aid in the development of sophisticated content that exceeds Standards and elicits high-level thinking.

Items to be covered and offered include:

- Information and examples provided related to a number of classroom-proven differentiation strategies, including using the depth and complexity icons/prompts while adhering to prescribed texts, and writing differentiated task statements
- Ideas for various ways to introduce these differentiation tools
- Ways to develop differentiated lessons when using required curriculum
- Questions and Answer opportunity
- Contact information will be distributed so that J Taylor Education can keep in touch with any participating teachers to provide support and to answer any questions following workshop

MATERIALS: *Deep & Complex Look Books, Differentiation Reference Guide, D/C Icon Cards, Q3 Cards, THiNK in Deep and Complex Ways Poster, THiNK Depth & Complexity Icon Magnets*

Exhibit _____



PRICE QUOTE

J Taylor Education

QUOTE # 101910-2PQ
DATE: OCTOBER 19, 2010

9800 D Topanga Canyon Blvd. #4, Chatsworth, CA 91311
Phone 866-729-3817 Fax 866-729-4817
www.jtayloreducation.com

SOLD TO Edinburg Consolidated Independent School District
Attn: Accounts Payable
Drawer 990
Edinburg, TX 78540

SHIP TO Edinburg Consolidated Independent School District
Attn: Angelica Perez - Inst. Specialist-GT
411 N. 8th Avenue
Edinburg, TX 78541

SALESPERSON	JOB	SHIPPING METHOD	PO #	DATE SHIPPED	PAYMENT TERMS	DUE DATE
John	Edinburg-2/10	UPS	TBD	TBD	TBD	TBD

QTY	ITEM #	DESCRIPTION	UNIT PRICE	DISCOUNT	LINE TOTAL
180	JTE-3	Depth & Complexity ICON Cards	20.00		\$3,600.00
180	JTE-23	Differentiation Smart Reference Guide	20.00		\$3,600.00
180	JTE-27	Q3 Cards	22.00		\$3,960.00
180	JTE-28	THINK Depth & Complexity Icon Magnets	20.00		\$3,600.00
180	JTE-29	THINK in Deep and Complex Ways Poster	8.00		\$1,440.00
180	JTE-22	Deep and Complex Look Books	20.00		\$3,600.00
				-\$1,980.00	\$17,820.00
1	JTE-Cons.	<i>One full day of consulting on differentiating curriculum using depth and complexity (De La Vina, Canterbury, Cano/Gonzalez)</i>	1,850.00	-\$100.00	\$1,750.00
1	JTE-Cons.	<i>One full day of consulting on differentiating curriculum using depth and complexity (Crawford, Ramirez, Flores/Zapata)</i>	1,850.00	-\$100.00	\$1,750.00
1	JTE-Cons.	<i>One full day of consulting on differentiating curriculum using depth and complexity (Villarreal, Jefferson, San Carlos)</i>	1,850.00	-\$100.00	\$1,750.00
			TOTAL DISCOUNT	\$2,280.00	
				SUBTOTAL	\$23,070.00
				SALES TAX	\$0.00
				SHIPPING & HANDLING	\$435.00
				TOTAL DUE	\$23,505.00

* For questions about this quote, contact John Gould @ 310-739-4394

PLEASE MAKE PURCHASE ORDERS TO J TAYLOR EDUCATION LLC

Exhibit _____

APPROVAL OF 2010-2011 COMMITMENT FOR SPECIAL SERVICE PROJECTS WITH REGION ONE ESC

Superintendent's Recommendation

That the Board of Trustees approve the 2010-2011 Commitment for Special Services Projects with Region One ESC as presented.

Rationale

Region One ESC provides legal contracted services support and consulting services for the superintendent. Region One ESC provides support through conferences, workshops, seminars, onsite technical assistance related to governance and evaluation of superintendent and curriculum instruction and assessment leadership support activities. In addition, Region One ESC provides assistance in preparation of grant applications, financial technical assistance and support, staff development database, management system and other services as requested by the Region One Advisory Council of Superintendents. The district's fund commitment is \$35,406.23

Budgetary Information

Account Number	Appropriation	Encumbrance	Expenditure	Balance
199-41-6239-00-701-199000	35,000	0	0	35,000

Resource Personnel

Dr. René Gutiérrez
Rigoberto V. Abrego
Sylvia D. Garcia

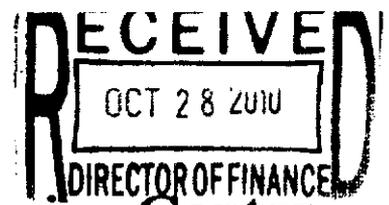
Board Policy Reference

This is in accordance with Board Policy CH (Local) Purchasing and Acquisition

Within Budgetary Allocations Sylvia D. Garcia
Sylvia D. Garcia, Director of Finance

Approved by: Rigoberto V. Abrego for
Rigoberto V. Abrego, Assistant Superintendent for Finance and Operations

Recommended By: Dr. René Gutiérrez
Dr. René Gutiérrez, Superintendent of Schools

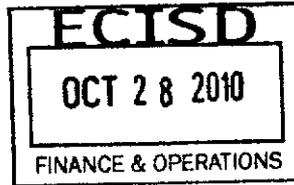


Region One Education Service Center

1900 W. Schunior • Edinburg, TX 78541 • Phone (956) 984-6000 Fax (956) 984-7655

Jack C. Damron
Executive Director

October 25, 2010



Dr. Rene Gutierrez, Superintendent
Edinburg Consolidated Independent School District
411 N. 8th St.
Edinburg, Texas 78540-0990

Dear Dr. Gutierrez:

Enclosed you will find the Region One Education Service Center's Local Assessment Fee Commitment Form for special service projects for the 2010-2011 school year. With the funds generated by the Local Assessment Fee, Region One Education Service Center agrees to provide the following:

- Consulting services to school districts through contracts with Moak, Casey and Associates
- Technical assistance provided to Superintendents
- Special conferences, workshops, and seminars for superintendents and central office personnel
- Superintendents' Summer Leadership Academy
- On-site workshops and technical assistance related to governance, goal setting and evaluation of superintendents
- Curriculum, instruction, and assessment leadership support activities
- School finance technical assistance and support
- Human resources technical assistance and support
- PEIMS reviews and data disaggregation reports
- General contracted legal services support for Superintendents
- Consultant fees associated with special projects
- Public Information Office support for districts
- Technical assistance with grant applications
- Staff development database and management system reports
- School board support
- Other services as requested by the Region One Advisory Council of Superintendents

On behalf of Region One Education Service Center, please accept our sincerest appreciation for your continued support. We pledge to utilize these resources to enhance the quality of service we provide to our districts in support of educational excellence for all children within the Region.

Respectfully,


Jack Damron
Executive Director

Enclosure

Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, or disability.

EXHIBIT _____

APPROVAL OF RESOLUTION NO. 2011 - 03 SETTING THE 2010 TAX LEVY

Superintendent's Recommendation

That the Board of Trustees approves Resolution No. 2011-03 Setting the 2010 Tax Levy for the Edinburg Consolidated Independent School District.

Rationale

Section 26.09(e) of the Texas Property Tax Code requires that the Tax Assessor submit to the Board of Trustees the amount of tax determined after applying the approved tax rate to the certified tax roll.

Budgetary Information

The budget will not be impacted.

Resource Personnel

Dr. René Gutiérrez
Rigoberto V. Abrego
Sylvia D. Garcia

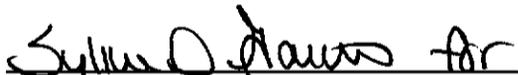
Board Policy Reference

This is in accordance with Board Policy, CCG (Legal) AD Valorem Taxes.

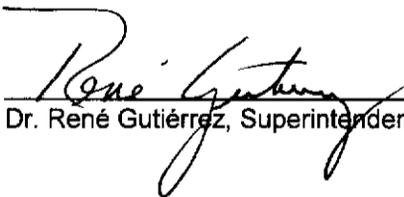
Prepared by:


Sylvia D. Garcia, Director of Finance

Approved by:


Rigoberto V. Abrego, Asst. Supt. For Finance & Operations

Recommended by:


Dr. René Gutiérrez, Superintendent of Schools

RESOLUTION NO. 2011 - 03

WHEREAS, the Board of Trustees of the Edinburg Consolidated Independent School District have lawfully established the tax rate for the 2010 tax year, and

WHEREAS, Section 26.09(e) Texas Property Tax Code required the Board of Trustees to approve the amounts of tax entered on the Appraisal Roll by the Tax Assessor for the Edinburg Consolidated Independent School District; and

WHEREAS, the attached summary, which is made a part hereof for all purposes, depicts the valuation for the various categories of property together with the appropriate tax levy for the Edinburg Consolidated Independent School District's Appraisal Roll 2010 tax year and which the District's Tax Assessor has calculated are hereby approved.

ADOPTED AND APPROVED, this 10th day of November, 2010

Omar Palacios, President
School Board of Trustees

ATTEST:

Ciro Trevino, Secretary
School Board of Trustees

EXHIBIT _____

2010 TAX VALUATION AND LEVY

Valuation Amounts

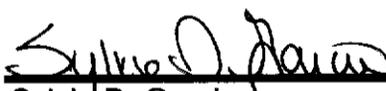
Real Estate Property	6,117,365,844
Personal Property and Mineral	1,734,116,480
Total Market Value	\$7,851,482,324

Deduction Amounts

Homestead CAP adjustment	28,327,272
Exempt Property	770,283,477
Deferred Agricultural Use	1,238,484,862
State Homestead Exemption	282,807,261
State and Local Homestead Over-65 Exemption	58,536,584
Disability Exemption	11,025,323
Veteran Disability Exemption	3,572,181
Veteran Full Exemptions	12,007,773
Pollution	29,321,210
HB 366 Exemption -- 366 (5) (Personal & Mineral Properties Valued under \$500)	5,842
Freeport	7,908,154
Primary Charitable Organization	173,079
Total Deductions	\$2,442,453,018

Net Taxable Value	(Before Freeze of Over-65 Exempt accts.)	5,409,029,306
Net Taxable Value	(After Freeze of Over-65 Exempt accts.)	5,216,927,340
2010 Tax Levy @ 1.2398 / \$100		\$66,259,936.00

Prepared by:

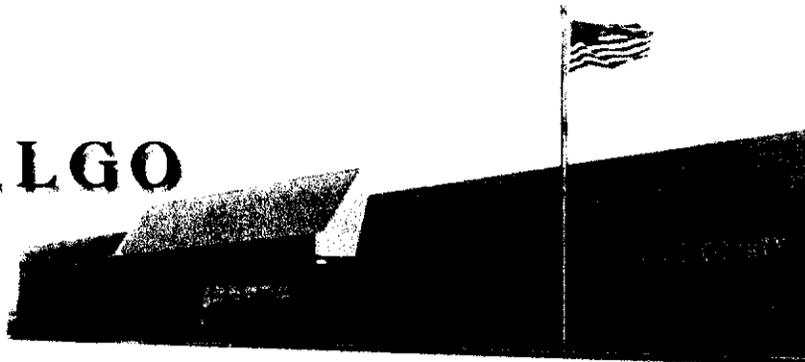


 Sylvia D. Garcia
 Director of Finance

 10-29-10
 Date

Office of Tax Assessor-Collector

COUNTY of HIDALGO



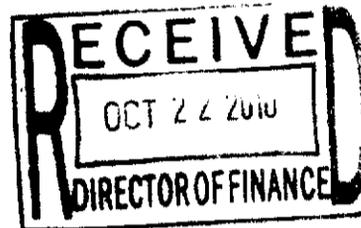
Armando Barrera Jr., RTA

Assessor and Collector

P.O. Box 178
Edinburg, Texas 78540-0178
(956) 318-2157 • Fax (956) 318-2733

October 20, 2010

Mr. Rigoberto Abrego, Asst Supt. of Finance
Edinburg CISD
P.O. Box 990
Edinburg, Texas 78540



Dear Mr. Abrego:

Enclosed please find the 2010 Tax Roll Totals for your district.

Be advised these totals do not include totals for accounts currently under protest. Those totals will be added once the protests are resolved.

Please place this item on the agenda of your next meeting for approval by your governing body, as per Section 26.09(e), of the Texas Property Tax Code.

Should you have any questions in regards, do contact our office.

Sincerely,

Armando Barrera Jr., RTA
Hidalgo County Tax Assr/Coll

ABJ:nc

Xc: Hon. Ray Eufrazio,
Hidalgo County Auditor

2804 S. Bus. Hwy 281 • Edinburg, TX 78539

EXHIBIT _____

ENTITY	EDINBURG CISD		2010
JURISDICTION	41		
AG EXCLUSION	1,238,484,862	TOTAL PARCELS	65,271
HS CAPPED AMOUNT	28,327,272	TOTAL MARKET VALUE	7,851,482,324
ABATED AMOUNT	0	TOTAL EXEMPT PROPERTY	- 2,442,453,018
PRIMARILY CHRTBLE	173,079	TAXABLE VALUE	= 5,409,029,306
CHDO EXEMPTION	0	FROZEN TAXABLE	- 192,101,966
DISABLED AMT	11,025,323	NET TAXABLE VALUE	= 5,216,927,340
VETERAN EXEMPTIONS	3,572,181	TAX RATE PER \$100	* 1.2398
VETERAN FULL EXEMP	12,007,773	LEVY (Before Frozen Levy Loss)	= 64,679,465.16
EXEMPT VALUE	770,283,477	FROZEN LEVY	+ 1,458,468.83
HB366 VALUE	5,842	LATE AG	+ 250.07
FREEPORT VALUE	7,908,154	LATE RENDITION	+ 121,754.26
HOMESTEAD	282,807,261	LEVY	= 66,259,938.32
HISTORICAL VALUE OVER 65 HOMESTEAD EXEMPTION	0 58,536,584	TOTAL LEVY (From TC501)	= 66,259,935.79
POLLUTION VALUE	29,321,210	VARIANCE	+/- 2.53
TOTAL EXEMPT PROPERTY	2,442,453,018		

2010 CERTIFIED TOTALS

SEB - EDINBURG ISD

Property Count: 65,271

ARB Approved Totals

7/23/2010

8:02:38PM

Land	Value			
Homestead:	483,292,662			
Non Homestead:	1,398,386,198			
Ag Market:	1,314,987,280			
Timber Market:	0	Total Land	(+)	3,196,666,140

Improvement	Value			
Homestead:	1,190,123,404			
Non Homestead:	1,748,156,971	Total Improvements	(+)	2,938,280,375

Non Real	Count	Value		
Personal Property:	3,075	748,129,005		
Mineral Property:	8,851	968,406,804		
Autos:	0	0	Total Non Real	(+)
			Market Value	=
				1,716,535,809
				7,851,482,324

Ag	Non Exempt	Exempt		
Total Productivity Market:	1,314,987,280	0		
Ag Use:	76,502,418	0	Productivity Loss	(-)
Timber Use:	0	0	Appraised Value	=
Productivity Loss:	1,238,484,862	0		6,612,997,462
			Homestead Cap	(-)
			Assessed Value	=
				28,327,272
				6,584,670,190

Exemption	Count	Local	State	Total		
CH	1	173,079	0	173,079		
DP	1,188	0	11,025,323	11,025,323		
DV1	126	0	716,294	716,294		
DV1S	3	0	15,000	15,000		
DV2	64	0	489,049	489,049		
DV2S	1	0	7,500	7,500		
DV3	58	0	606,000	606,000		
DV3S	5	0	40,000	40,000		
DV4	133	0	1,470,080	1,470,080		
DV4S	20	0	228,258	228,258		
DVHS	152	0	12,007,773	12,007,773		
EN	1	0	0	0		
EX	1,398	0	770,283,477	770,283,477		
EX366	22	0	5,842	5,842		
FR	8	7,908,154	0	7,908,154		
HS	19,080	0	282,807,261	282,807,261		
OV65	4,013	18,235,849	36,903,794	55,139,643		
OV65S	233	1,134,137	2,262,804	3,396,941		
PC	7	29,321,210	0	29,321,210	Total Exemptions	(-)
						1,175,640,884

Net Taxable = 5,409,029,306

Freeze	Assessed	Taxable	Actual Tax	Celling	Count		
DP	70,512,000	40,213,995	376,747.65	415,106.22	1,151		
OV65	271,308,096	150,984,840	1,108,074.80	1,162,424.09	4,089		
Total	341,820,096	191,198,835	1,484,822.45	1,577,530.31	5,240	Freeze Taxable	(-)
Tax Rate	1.219800						191,198,835

Freeze Adjusted Taxable = 5,217,830,471

2010 CERTIFIED TOTALS

Property Count: 65,271

SEB - EDINBURG ISD
ARB Approved Totals

7/23/2010 8:02:38PM

APPROXIMATE LEVY = (FREEZE ADJUSTED TAXABLE * (TAX RATE / 100)) + ACTUAL TAX
65,131,918.54 = 5,217,830,471 * (1.219800 / 100) + 1,484,822.45

Tax Increment Finance Value:	0
Tax Increment Finance Levy:	0.00

ALL JURISDICTIONS

EDINBURG CISD TAX RATE: 1.239800

TOTALS FOR JURISDICTION 0041

NUMBER OF ACCOUNTS	55,271	
LAND VALUE	3,196,666,140	
LESS AC EXCLUSION	1,237,901,192	
FREPORT EXCLUSION	7,908,154	
ABATEMENTS	0	
HOMESTEAD CAP	4,370,793	2,362
TOTAL APPRAISED LAND	1,958,764,948	2,362
IMPROVEMENT VALUE	2,920,699,704	

TOTAL REAL PROPERTY	6,117,365,844	
TOTAL PERSONAL PROPERTY	1,734,116,480	

TOTAL APPRAISED VALUE 7,851,482,324

EXEMPTIONS:

OSP	1,238,484,862	5,741
FREPORT	7,908,154	8
HB 366	5,842	19
HOMESTEAD	282,807,261	19,080
OVER 65 AGE	55,139,643	4,013
CAP	28,327,272	2,362
DISABLED	11,025,323	1,188
S SPOUSE	3,386,941	243
FV	12,007,773	147
DAV	3,572,181	401
POLLUTION	29,321,210	7
CH	0	
MSC	173,079	1
ABATEMENT	0	
HISTORIC	0	

TOTAL EXEMPT	770,283,477	1,398
TAXABLE VALUE	5,409,029,306	
ACTUAL LEVY	66,259,935.79	
LEVY LOSS DUE TO FROZEN	923,211.72	

JURISDICTION: 0041 EDINBURG CISD

TOTAL PARCELS:	65,271	TAX RATE:01.239800	OPT HOM: 0.00000
MARKET VALUE:	7,851,482,324	STATE HOM: 15,000	OPT O65: 5,450
EXEMPT PARCELS:	1,398	STATE O65: 10,000	
EXEMPT VALUE:	770,283,477	DISABLED: 10,000	
AG PROPERTIES:	5,741	AG EXCLUSION:	1,238,484,862
HS CAPPED CNT:	2,362	HS CAPPED AMT:	28,327,272
FREEPORT CNT:	8	FREEPORT VALUE:	7,908,154
HB366 CNT:	19	HB366 VALUE:	5,842
POLLUTION CNT:	7	POLLUTION VALUE:	29,321,210
FTZ CBD TRM CHA:	1	FTZ CBD TRM CHA VAL:	173,079
VET FULL XMP CNT:	147	VET FULL EXEMPTION:	12,007,773
GROSS TAXABLE:	5,764,970,655		
STATE HOMESTEAD	19,080	HOMESTEAD AMT:	282,807,261
LOCAL HOMESTEAD	19,080	HOMESTEAD AMT:	0
OVER65	4,013	OVER 65 AMT:	36,944,940
LOCAL OVER65	4,013	OVER 65 AMT:	18,194,703
SURVIVING SPOUSE:	233	AMOUNT:	3,396,941
# OF DISABLED:	1,188	DISABLED AMT:	11,025,323
VET @ \$5000	119	VETERAN AMT:	577,981
VET @ \$7500	63	VETERAN AMT:	452,144
VET @ \$10000	51	VETERAN AMT:	498,629
VET @ \$12000	176	VETERAN AMT:	2,043,427
TOTAL VET	409	VETERAN AMT:	3,572,181
TOTAL PART XMP:	355,941,349		
TAXABLE VALUE:	5,409,029,306		
FROZEN ACCTS:	5,271		
LEVY LOSS:	923,211.62		
TOTAL LEVY:	66,259,935.79	LATEAG AMT:	250.07
LATEAG CNT:	1	LATE RENDPEN AMT:	121,754.26
LATE RENDPEN CNT:	1,200		
FROZEN HOMESITE:	343,898,227		
FROZEN TAXABLE:	192,101,966		
UNFROZEN LEVY:	2,381,680.45		
FROZEN LEVY:	1,458,468.83		
TIF CAPTURED:	0		
TOTAL NON-EXMT PARCELS:	63,873		

§ 26.09. Calculation of Tax

(a) On receipt of notice of the tax rate for the current tax year, the assessor for a taxing unit other than a county shall calculate the tax imposed on each property included on the appraisal roll for the unit.

(b) The county assessor-collector shall add the properties and their values certified to him as provided by Chapter 24 of this code to the appraisal roll for county tax purposes. The county assessor-collector shall use the appraisal roll certified to him as provided by Section 26.01 with the added properties and values to calculate county taxes.

(c) The tax is calculated by:

(1) subtracting from the appraised value of a property as shown on the appraisal roll for the unit the amount of any partial exemption allowed the property owner that applies to appraised value to determine net appraised value;

(2) multiplying the net appraised value by the assessment ratio to determine assessed value;

(3) subtracting from the assessed value the amount of any partial exemption allowed the property owner to determine taxable value; and

(4) multiplying the taxable value by the tax rate.

(d) If a property is subject to taxation for a prior year in which it escaped taxation, the assessor shall calculate the tax for each year separately. In calculating the tax, he shall use the assessment ratio and tax rate in effect in the unit for the year for which back taxes are being imposed. To the amount of back taxes due, he shall add interest calculated at the rate provided by Subsection (c) of Section 33.01 of this code from the date the tax would have become delinquent had the tax been imposed in the proper tax year.

(e) The assessor shall enter the amount of tax determined as provided by this section in the appraisal roll and submit it to the governing body of the unit for approval. The appraisal roll with amounts of tax entered as approved by the governing body constitutes the unit's tax roll. Acts 1979, 66th Leg., p. 2281, ch. 841, § 1, eff. Jan. 1, 1982. Amended by Acts 1981, 67th Leg., 1st C.S. p. 166, ch. 13, § 121, eff. Jan. 1, 1982; Acts 1983, 68th Leg., p. 4827, ch. 851, § 19, eff. Aug. 29, 1983.

APPROVAL OF RFP 10-18, SELF-FUNDED MEDICAL STOP LOSS COVERAGE AND ADMINISTRATION SERVICES – FIRST YEAR RENEWAL

Superintendent's Recommendation

That the Board of Trustees approve the recommendation to accept the renewal of the proposal from Blue Cross Blue Shield of Texas for Self-Funded Medical Stop Loss Coverage and Administration Services.

Rationale

This proposal has a three year renewal option. This would be the first year renewal option. Mr. Rigoberto V. Abrego, Assistant Superintendent for Finance and Operations and the vendor have agreed to continue this bid for an additional year at no increase to cost.

Proposals were opened at Business Office Building on October 2, 2009 at 10:00 A.M. where nine (9) proposals were received, opened, and read aloud.

Blue Cross Blue Shield of Texas will continue to keep the district informed of changes to federal regulations and will inform the district of changes that need to be made the District's Self Funded Health Insurance Plan so that the district can be in compliance with federal regulations.

Budgetary Information

Total Award Recommendation \$ 2,556,894.00

Account Number	Appropriations	Expenditure	Balance
774-41-6429-01-999-199000	\$2,775,000	\$ 214,117.02	\$2,560,882.98

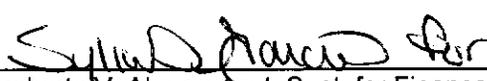
Resource Personnel

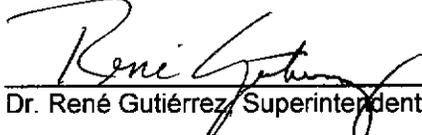
Dr. René Gutiérrez Amaro Tijerina
Rigoberto V. Abrego Jacqueline Kingan
Sylvia D. Garcia

Board Policy Reference

This is in accordance with Board Policy CH (Legal), Purchasing Law Bidding Requirements

Within Budgetary Allocations: 
Sylvia Garcia, Director for Finance

Approved by: 
Rigoberto V. Abrego Asst. Supt. for Finance/Operations

Recommended by: 
Dr. René Gutiérrez, Superintendent

Notes for RFP Tabulation
RFP 10-18, Self-Funded Medical Stop Loss Coverage and Administration Services –
First Year Renewal
October 26, 2010

1. **USER DEPARTMENT:** This RFP was requested by Mr. Rigoberto V. Abrego, Assistant Superintendent for Finance and Operations. Mr. Rigoberto V. Abrego will be present to answer any detailed questions regarding this RFP.
2. **TYPE OF RFP:** This is a term RFP beginning January 1, 2011 or soon thereafter and ending December 31, 2011.
3. **RFP EVALUATION:** This RFP was evaluated by a committee of Olga L. Saenz, Rigoberto V. Abrego, Sylvia D. Garcia, Zaida M. Lopez, Gilbert Tagle, Jaime Ortiz, Bertha Chavanna and Amaro Tijerina . Final recommendations to the board are done by the Superintendent of Schools.
4. **APPROXIMATE AMOUNT SPENT LAST YEAR:** **\$2,581,500.78**
5. **TOTAL AWARD RECOMMENDATION:**

VENDOR	ESTIMATED AWARD RECOMMENDATION
Blue Cross Blue Shield of Texas Group Life & Health Insurance Co. PO Box 655403 Dallas, TX 75265-5403 Tita Iruegas, Account Executive 956-581-5615	\$2,556,894.00
ESTIMATED AWARD RECOMMENDATION	\$2,556,894.00

EXHIBIT _____



BlueCross BlueShield
of Texas

October 7, 2010

Dear Group Administrator:

Our underwriters have evaluated the *January 1, 2011* renewal of the group insurance coverage for *Edinburg Independent School District*. The current and renewal information is enclosed.

This renewal reflects our continued commitment to adjusting to changes in the health insurance industry. *As part of these changes, we are gathering information from groups seeking to maintain grandfathered status. Important information and instructions regarding grandfathered status are enclosed.*

Thank you for doing business with Blue Cross and Blue Shield of Texas. We appreciate your continued trust in our organization, and will strive to continue to exceed the service needs of you and your employees.

Please contact your Broker/Producer or Account Representative if you have any questions.

Sincerely,

Tita Iruegas

Tita Iruegas
Account Executive
956-581-5615
tita_iruegas@bcbstx.com

*A Division of Health Care Service Corporation, a Mutual Legal Reserve Company,
an Independent Licensee of the Blue Cross and Blue Shield Association*

Group – 12/1 Mid & Large Grp Renewal Cover Letter 092810

1

EXHIBIT _____

BlueCross BlueShield
of Texas



Edinburg C.I.S.D. #47300

ASO Projection
for the period
January 1, 2011 - December 31, 2011

1/1/2011 ASO Renewal

EXHIBIT _____



Edinburg C.I.S.D. #47300

ASO Projection

for the period

January 1, 2011 - December 31, 2011

1/1/2011 ASO Renewal

TOTAL PROJECTED COST BY ASSOCIATION

Please refer to the ACA Disclaimer regarding benefits and final pricing.

	2011	2012	2013	2014	2015	Total
Projected Net Paid Claims						\$15,358,663
Projected Enrollment	3,737	410		4,147		
Individual Stop Loss (\$250,000 Level)		12/15*	\$21.41			\$959,948
Aggregate Stop Loss 125% Attachment Point		12/15*	\$3.41			\$152,776
Administration Fee	\$39.90	\$7.83		\$36.73		\$1,827,832
Prescription Drug Rebate Credit	(\$8.56)	N/A		(\$7.71)		(\$383,680)
Net Administration Fee	\$31.34	\$7.83		\$29.02		\$1,444,152
Total Projected Cost						\$17,915,539
Run-Off Administration	\$17.68	\$7.83		\$16.71		\$207,841

EXHIBIT



BlueCross BlueShield
of Texas

Edinburg C.I.S.D. #47300

ASO Projection
for the period
January 1, 2011 - December 31, 2011
1/1/2011 ASO Renewal

FEE COMPARISON (BY ASSOCIATION)

Please refer to the ACA Disclaimer regarding benefits and final pricing.

Mature	Current		Renewal		Current		Renewal	
	PCPM	Rate	PCPM	Rate	PCPM	Rate	PCPM	Change
Projected Enrollment			3,737	410	4,032	4,147	2.9%	
Administration Fee	\$38.98	\$7.83	\$39.90	\$7.83	\$35.90	\$36.73	2.3%	
Prescription Drug Rebate Credit	(\$7.64)	N/A	(\$8.56)	N/A	(\$6.88)	(\$7.71)	-12.0%	
Net Administration Fee PCPM	\$31.34	\$7.83	\$31.34	\$7.83	\$29.02	\$29.02	0.0%	
Individual Stop Loss \$250,000 Level	\$21.41		\$21.41		\$21.41	\$21.41	0.0%	
Aggregate Stop Loss 125% Att. Pt.	\$3.41		\$3.41		\$3.41	\$3.41	0.0%	
Total Fixed Costs PCPM	\$56.16	\$7.83	\$56.16	\$7.83	\$53.84	\$53.84	0.0%	
Projected Average Claim Value PCPM	\$414.16		\$342.49		\$414.16	\$342.49	-17.3%	
Projected Aggregate Limit PCPM	\$517.70		\$428.11		\$517.70	\$428.11	-17.3%	
Total Projected Costs PCPM	\$470.32	\$7.83	\$398.65	\$7.83	\$468.00	\$396.33	-15.3%	

EXHIBIT



Edinburg C.I.S.D. #47300

ASO Projection
January 1, 2011 - December 31, 2011
1/1/2011 ASO Renewal

CONDITIONS AND CAVEATS

Please refer to the ACA Disclaimer regarding benefits and final pricing.

Rates are projected to be effective for the 12-month period beginning on the effective date indicated. Final rates may vary based on actual enrollment results.

This renewal offer assumes BCBSTX will remain the exclusive carrier.

The total annual premiums are based upon the total current enrollment and contract distribution as indicated.

If the enrollment or contract distribution varies by more than 10% in total or in each coverage independently, we reserve the right to re-rate.

The minimum participation requirement is 75% without waivers and 65% with valid waivers in order for coverages to be issued.

The employer maintaining the current contribution schedule.

Annual open enrollment.

No additional taxes will be imposed and no increase in existing taxes until the next Anniversary Date.

Upon inquiry from employer groups, BCBSTX will provide information to the employer group regarding commissions and other compensation paid to the employer's agent by BCBSTX in connection with the employer's policy or contract with BCBSTX.

The renewal is being offered on a paid basis.

*At the end of the Policy Period, Individual and Aggregate Stop Loss coverage shall be extended to cover claims incurred through December 31, 2011 and paid through March 31, 2012. Subsequent renewals will remain on a 12/15 basis.

Health Paid Claims subject to Stop Loss are claims paid during the policy period indicated above.

Health Paid Claims subject to Individual Stop Loss are paid claims from the following line(s) of coverage: Medical and Drug

Health Paid Claims subject to Aggregate Stop Loss are paid claims from the following line(s) of coverage: Medical and Drug

The total annual health Stop Loss premiums and ACV factors are based upon the total current enrollment and contract distribution as indicated on this exhibit. Significant changes in the above stated enrollment and contract distribution will require a review and adjustment of the fees and factors.

The minimum Aggregate Attachment Point was calculated as 90% of the ASL Limit per contract per month multiplied by the projected cumulative contracts for the period.

Individual Health Stop Loss and Aggregate Health Stop Loss premiums are payable on the first day of each month.

Any amount in excess of the Individual Health Stop Loss limit will not be included in the Aggregate Health Stop Loss Settlement.

The Aggregate Stop Loss benefit payments shall not exceed a maximum of \$1,000,000 per policy period.

The Individual Stop Loss benefit payments shall not exceed a maximum of \$2,000,000 per policy period.

Premium Equivalent Rates reflect expected benefit cost only and do not include an adjustment for a change in needed reserves. Premium Equivalent Rates should fund expected paid claims (EPC), administration, stoploss charges and estimated reserves; if claims exceed EPC, the Employer will be required to make additional funds available up to the Maximum Claim Liability.

Upon Termination, the run-off factors above will be multiplied times the total of all certificates actually exposed during each of the three months immediately preceding contract termination and the result will be the obligation of the Employer.

The Run-off Administration amount is due and payable whether or not BCBSTX processes the run-off claims.

The Administrative charge includes a network access fee for Texas employees. Out-of-state employees will be assessed a charge of 10% of the discount per claim, not to exceed \$2,000 per claim. This claim charge will be included in your monthly BARS statement.

Costs associated with special services or custom materials provided by BCBSTX will be billed separate and apart from the Administrative Charges outlined on this exhibit. The employer is responsible for any administrative services taxes due for benefits paid under this agreement.

EXHIBIT



Edinburg C.I.S.D. #47300

ASO Projection

January 1, 2011 - December 31, 2011

1/1/2011 ASO Renewal

Important Updates

If your existing group health plan or group health insurance coverage (each "plan") was in effect on March 23, 2010, it may be a "grandfathered health plan" as that term is "defined in the Affordable Care Act and related regulations (currently 75 Fed. Reg. 34538). "

Federal regulations have been published regarding the maintenance and loss of grandfathered health plan status. We encourage you to confer with your own legal counsel to determine what benefit changes or other events may cause the loss of grandfathered health plan status and to evaluate the benefit options that are most suitable for you.

The following proposed benefit programs are not considered "grandfathered health plans".

EXHIBIT _____



Blue Cross BlueShield
of Texas

Edinburg C.I.S.D. #47300

ASO Projection
January 1, 2011 - December 31, 2011
1/1/2011 ASO Renewal

CLAIM EXPERIENCE SUMMARY

Please refer to the ACA Disclaimer regarding benefits and final pricing.

Gold / Silver / Bronze

Current Month	Claims		Total		Enrollment	
	Medical	Prescription	Medical	Prescription	Medical	Prescription
Jan-10	\$300.47	\$46,855.10	\$47,155.57		4,227	
Feb-10	\$568,861.91	\$121,262.82	\$690,124.73		4,222	
Mar-10	\$688,571.64	\$160,583.41	\$849,155.05		4,219	
Apr-10	\$988,223.65	\$192,962.08	\$1,181,185.73		4,214	
May-10	\$648,801.39	\$155,888.27	\$804,689.66		4,204	
Jun-10	\$793,043.53	\$172,680.77	\$965,724.30		4,199	
Jul-10	\$879,015.08	\$231,163.27	\$1,110,178.35			
Aug-10	\$953,668.23	\$179,879.16	\$1,133,547.39			
Total	\$5,520,485.90	\$1,261,274.88	\$6,781,760.78		25,285	
Cost PCPM	\$218.33	\$49.88	\$268.21			

EXHIBIT _____



Edinburg C.I.S.D. #47300
 ASO Projection
 January 1, 2011 - December 31, 2011
 1/1/2011 ASO Renewal

CLAIM PROJECTION
 Please refer to the ACA Disclaimer regarding benefits and final pricing.

	01/10-08/10	01/10-08/10	01/10-08/10
	Current	Current	Current
Net Paid Claims	\$5,520,488	\$1,261,275	\$6,781,761
Remove Large Claims	\$0	\$0	\$0
Number of Large Claims	0	0	0
Adjusted Net Paid Claims	\$5,520,488	\$1,261,275	\$6,781,761
Expense	25,285	25,285	25,285
Average Claim Value (ACV) Per Contract Per Month (PCPM)	\$216.33	\$49.88	\$266.21
Annual Trend Rate	11.5%	9.0%	
Trend Months (midpoint method)	14.0	14.0	
Trend Factor	13.6%	10.6%	
Trended ACV PCPM	\$247.80	\$55.17	\$302.97
Historical Plan Change Adjustment	0.00%	0.00%	
Dependent Ratio Adjustment	-0.47%	-0.48%	
Adjusted ACV PCPM	\$246.64	\$54.91	\$301.55
Non-Pooled Large Claims PCPM	\$0.00	\$0.00	\$0.00
Projected ACV PCPM by Period	\$246.64	\$54.91	\$301.55
Experience Period Weighting	100%	100%	100%
Blended Experience ACV PCPM	\$246.64	\$54.91	\$301.55
Manual ACV PCPM	\$285.40	\$99.71	\$395.11
Credibility	100%	100%	100%
Total Projected ACV PCPM	\$246.64	\$54.91	\$301.55
Projected Plan Change Adjustment	2.87%	0.00%	
Total Projected ACV PCPM with Projected Plan Changes	\$253.72	\$54.91	\$308.63
Slop Loss Alternate Level Adjustment	1.0000	1.0000	
Adjusted Projected ACV PCPM with Projected Plan Changes	\$253.72	\$54.91	\$308.63
Projected Enrollment	4,147	4,147	4,147
Number of Months in Policy Period	12	12	12
Projected Net Paid Claims	\$12,626,122	\$2,732,541	\$15,358,663
01/01/2011 Proj. Lifetime/Annual Units	2.87%		
Total Projected Benefit Adjustments	2.87%	0.00%	



BlueCross BlueShield
of Texas

Edinburg C.I.S.D. #47300

ASO Projection

for the period

January 1, 2011 - December 31, 2011

1/1/2011 ASO Renewal

CONVENTIONAL EQUIVALENT RATE DEVELOPMENT

Please refer to the ACA Disclaimer regarding benefits and final pricing.

	\$500 Gold Plan	\$750 Silver Plan	\$1,000 Bronze Plan
HCSC Primary			
Composite	183 \$519.72 \$453.52	736 \$482.28	2,815 \$447.51 \$390.42
Medicare Primary			
Single	1 \$519.72 \$453.52	1 \$482.28	1 \$447.51 \$390.42
Family	0 \$519.72 \$453.52	0 \$482.28	0 \$447.51 \$390.42
HCSC & Medicare Total	184	737	2,816

EXHIBIT _____



BlueCross BlueShield
of Texas

Edinburg C.I.S.D. #47300

ASO Projection

January 1, 2011 - December 31, 2011

1/1/2011 ASO Renewal

STOP LOSS

Please refer to the ACA Disclaimer regarding benefits and final pricing.

Mature	3,737	44,844
Projected Enrollment		
Projected Paid Claims	\$15,358,663	
Projected Average Claim Value	\$342.49	\$15,358,663
Aggregate Stop Loss Attachment Point	125%	125%
Aggregate Stop Loss Limit	\$428.11	\$19,198,329
Aggregate Stop Loss Premium	\$3.41	\$152,776
Individual Stop Loss Attachment Point	\$250,000	\$250,000
Individual Stop Loss Premium	\$21.41	\$959,948
Minimum Aggregate Attachment Point		\$17,278,496

Global/Global/Global
P/PM/PM/PM

EXHIBIT _____

Subject to and contingent upon conditions and caveats outlined in attached addendum.

Division of Health Care Service Corporation, a Mutual Legal Reserve Company.

APPROVAL OF CHANGES TO HEALTH INSURANCE PLAN DOCUMENT AS REQUIRED TO COMPLY WITH THE AFFORDABLE CARE ACT

Superintendent's Recommendation

That the Board of Trustees approves the changes to the health insurance plan document as required to comply with the Affordable Care Act.

Rationale

The Affordable Care Act was signed by President Obama on March 23, 2010. While many of the Affordable Care Act's provisions will be implemented incrementally, a number of the provisions do become effective in 2010. The effective date of the provisions listed below is the first day of the plan year that is six months following enactment of the law. The changes listed below will become effective on January 1, 2011 for the health insurance plan for Edinburg Consolidated Independent School District.

The changes are listed below:

The elimination of lifetime dollar limits and annual dollar limits on Hospice, Home Health Care, Skilled Nursing Facility, Physical Therapy, Occupational Therapy, and Organ & Tissue Transplant Donor Search and Acceptability. Benefits that are considered essential benefits (as that term is defined in the Affordable Care Act and applicable regulations) will not be subject to any lifetime limit on the dollar value of such benefits for any individual.

Requires group health plans that provide dependent coverage of children to continue to make such coverage available for an adult child until the child turns age 26.

Providing health insurance coverage to those dependents under the age of 19 who have been denied coverage because of a pre-existing condition.

Prohibits group health plans from rescinding coverage with respect to participants once they are covered.

If an existing group health plan or group health insurance coverage (each "plan") was in effect on March 23, 2010, it may be a "grandfathered health plan" as that term is "defined in the Affordable Care Act and related regulations (currently 75 Fed. Reg. 34538)." Federal regulations have been published regarding the maintenance and loss of grandfathered health plan status. Blue Cross Blue Shield of Texas has listed proposed benefit programs that are not considered "grandfathered health plans". The attached list that was provided to us by Blue Cross Blue Shield of Texas is subject to final federal regulations to be determined by the Department of Health and Human Services. The Affordable Care changes for policy/plan years beginning on or after September 23, 2010 will be discussed at a board workshop that will be held on November 8, 2010.

The Alternate Plan can be continued to be offered to the employees who waive the medical insurance .

Budgetary Information

The impact to the health insurance plan is subject to final regulations that will be determined by the Department of Health and Human Services.

The health insurance plan is being reviewed by the District Insurance Committee and will make recommendations to the board. Recommendations will be discussed with the board at the November 8, 2010 board workshop. Any recommendations for change to the health insurance plan will be presented at the November 10, 2010 board meeting.

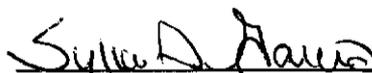
Resource Personnel

Dr. René Gutiérrez
Rigoberto V. Abrego
Sylvia D. Garcia

Board Policy Reference

This is in accordance with Board Policy CH (Legal), Purchasing Law Bidding Requirements

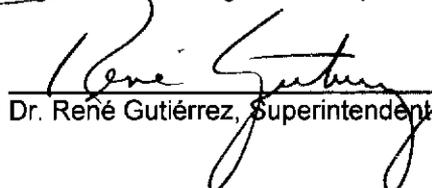
Within Budgetary Allocations:


Sylvia Garcia, Director for Finance

Approved by:


Rigoberto V. Abrego-Asst. Supt. for Finance/Operations

Recommended by:


Dr. René Gutiérrez, Superintendent

Benefit Changes



Affordable Care Act changes for policy/plan years beginning on or after Sept. 23, 2010

Partial list of near-term provisions

	New Plans ²			Grandfathered Plans		
	Insured		Self-Funded	Insured		Self-Funded
	Indiv.	Group		Indiv.	Group	
Lifetime Limits: Prohibits lifetime dollar limits on essential health benefits.	✓					✓
Annual Limits: Prohibits annual dollar limits on essential health benefits. ¹	✓					✓
Pre-Ex: Prohibits applying pre-existing condition exclusions on enrollees under age 19.	✓					✓
Children Under 26: Allows children to remain covered until age 26.	✓					✓ ³
Preventive Services: Requires coverage of certain preventive services without cost sharing.	✓					n/a
Rescissions: Limited to fraud or intentional misrepresentation of material fact.	✓			✓		✓

¹ For plan/policy years beginning prior to 1/1/14, a plan or coverage may have a restricted annual dollar limit on essential health benefits as provided for in federal regulations. Federal regulations and guidance also provide for a waiver process.

² Not limited to new plans. Could include non-grandfathered plans.

³ For plan years beginning before 1/1/14, group health plans that qualify as grandfathered health plans, and that make coverage of dependent children available, may exclude an adult child under 26 from coverage *only if the child is eligible to enroll in an eligible employer sponsored health plan other than a plan of a parent.*

This presentation is a high-level summary and for general informational purposes only. The information in this presentation is not comprehensive and does not constitute legal, tax, compliance or other advice or guidance.



BlueCross BlueShield
of Texas

Edinburg C.I.S.D. #47300

ASO Projection
January 1, 2011 - December 31, 2011
1/1/2011 ASO Renewal

Important Updates

If your existing group health plan or group health insurance coverage (each "plan") was in effect on March 23, 2010, it may be a "grandfathered health plan" as that term is defined in the Affordable Care Act and related regulations (currently 75 Fed. Reg. 34538). "

Federal regulations have been published regarding the maintenance and loss of grandfathered health plan status. We encourage you to confer with your own legal counsel to determine what benefit changes or other events may cause the loss of grandfathered health plan status and to evaluate the benefit options that are most suitable for you.

The following proposed benefit programs are not considered "grandfathered health plans".

EXHIBIT _____



IMPORTANT UPDATES & REMINDERS

BENEFIT PLAN CHANGES

Lifetime/Annual Dollar Limits

All lifetime dollar limits and annual dollar limits on Hospice, Home Health Care, Skilled Nursing Facility, Physical Therapy, Occupational Therapy, and Organ & Tissue Transplant Donor Search & Acceptability Testing have been eliminated.

Important: An individual whose coverage or benefits ended by reason of reaching a lifetime limit on the dollar value of all benefits and becomes once again eligible for benefits on the first day of the first plan year beginning on or after September 23, 2010 must be given written notice that the lifetime limit on the dollar value of all benefits no longer applies and that the individual is once again eligible for benefits under the plan. Additionally, if the individual is not enrolled in the plan or if an enrolled individual is eligible for but not enrolled in any benefit package under the plan, then an individual must be given an opportunity to enroll that continues for at least 30 days (including written notice of the opportunity to enroll). The notices and enrollment opportunity must be provided beginning not later than the first day of the first plan year beginning on or after September 23, 2010. For individuals who enroll under this opportunity, coverage must take effect not later than the first day of the first plan year beginning on or after September 23, 2010. The notices may be provided to an employee on behalf of the employee's dependent. In addition, the notices may be included with other enrollment materials that a plan distributes to employees, provided that the statement is prominent.

REMINDERS

Timely Notification

The timely notification requirements, Group Premium Payment after Employee Termination (enacted by Senate Bill 51 in 2005), as amended in the Texas Insurance Code (TIC), have been in effect for new and renewing business since January 1, 2006. To comply with this legislation, BCBSTX requires written notification to cancel coverage for an enrollee or insured. Notification will be accepted by receipt through the U.S. Postal Service, fax, email, or by real time entry into BlueAccess® for Employers (BAE).

IMPORTANT NOTE: In compliance with this legislation, BCBSTX no longer processes retroactive group adjustments for the termination of Participants.

If you require additional information regarding this legislation, please refer to the following Texas Department of Insurance (TDI) website at www.capitol.state.tx.us/BillLookup/History.aspx?LegSess=79R&Bill=SB51

Open Enrollment Mandate

Texas legislation mandates an annual open enrollment period. This means your annual open enrollment for all eligible employees and their dependents must be at least 31 days long and **prior to your anniversary date**. It is imperative that you submit all enrollment applications and change forms during this open enrollment period. Enrollment updates received after your anniversary date will be considered late. The next eligibility window will occur at your group's open enrollment the next year.

*A Division of Health Care Service Corporation, a Mutual Legal Reserve Company,
an Independent Licensee of the Blue Cross and Blue Shield Association*

SG 1/1/11 Renewal

EXHIBIT _____

Memorandum

TO: ECISD
Rigoberto Abrego
FROM: Tita Iruegas
Account Executive
PHONE: 956-581-5615

DATE: October 12, 2010
FAX: 312-540-3104

SUBJECT: #047300 Edinburg CISD

Please review attached check list and let us know how you would like to cover the health benefits.

Lifetime Maximums

Benefits that are considered essential benefits (as that term is defined in the Affordable Care Act and applicable regulations) will not be subject to any lifetime limit on the dollar value of such benefits for any individual.

Annual Benefit Maximums

Although under the Affordable Care Act a restricted annual limit on the dollar value of essential health benefits (as that term is defined in the Affordable Care Act and applicable regulations) may be applied prior to 2014, benefits under this policy that are considered essential health benefits will not be subject to any annual limit on the dollar value of such benefits for any individual.

If any questions, feel free to call me @ 956-581-5615 or 1-800-829-4120.

Sincerely

Tita Iruegas
Account Executive

/ti
attachment, Master Contract

Blue Cross and Blue Shield of Texas a Division of Health Care Service Corporation, a Mutual Legal Reserve Company,
an Independent Licensee of the Blue Cross and Blue Shield Association
101 N Stuart Place Ste B. PMB 91, Harlingen, Texas 78551-1471

EXHIBIT _____



Essential Health Benefits for Purposes of Determining Annual and Lifetime Dollar Maximums

The Affordable Care Act defines essential health benefits to include at least the following general categories and items and services covered within the categories:

- Ambulatory patient services
- Emergency services
- Hospitalization
- Maternity and newborn care
- Mental health and substance use disorder services, including behavioral health treatment
- Prescription drugs
- Rehabilitative and habilitative services and devices
- Laboratory services
- Preventive and wellness services and chronic disease management
- Pediatric services, including oral and vision care

BCBSTX's Determination

Absent contrary regulatory guidance, BCBSTX believes that certain items and services in the following categories constitute essential health benefits:

- Allergy
- Ambulance
- Ambulatory patient services
- Chiropractor rendering medical services
- CT, PET, MRI, Nuclear Medicine
- Coordinated Home Care
- Diabetic Management (medical)
- Durable Medical Equipment
- Emergency Services
- Hearing & Vision Test
- Home Health Care
- Hospitalization
- Hospice
- Human Organ Transplants
- Infertility - diagnosis and treatment
- Maternity and newborn care
- Mental Health and substance abuse services
- Occupational Therapy
- Pediatric services
- Physical Therapy
- Prescription Drugs
- Preventive Care
- Private Duty Nursing
- Prosthetics
- Rehabilitative and habilitative services and devices
- Skilled Nursing Facility
- Speech Therapy
- Surgery
- TMJ

This information is for informational purposes only, does not constitute legal or other advice, and should not be relied upon to determine coverage. BCBSTX's determination as to essential health benefits is for purposes of addressing annual and lifetime dollar maximums and is not exhaustive. Federal regulatory agencies are expected to issue regulations on essential health benefits. Therefore, BCBSTX's determination as to essential health benefits is subject to change.

APPROVAL TO CONTRACT WITH CREATIVE EDUCATION INSTITUTE, INC. FOR TRAINING AND SOFTWARE LICENSES USING ESSENTIAL LEARNING SYSTEMS AND MATHEMATICAL LEARNING SYSTEMS

SUPERINTENDENT'S RECOMMENDATION:

That the Board of Trustees approves to contract with Creative Education Institute, Inc. for training and software licenses using essential learning systems and mathematical learning systems.

RATIONALE:

CEI focuses on the very core of learning problems using a therapeutic approach with activities that link visual, auditory, and motor-kinesthetic pathways. The process focuses on the individual needs of each student providing built-in accountability reports that give educators the ability to monitor students on a daily basis. ELS is cross-platform software that uses a multidimensional, therapeutic approach to address the reading, language, and learning development needs of students of all ages. ELS capitalizes on the brain's ability to develop more fluid pathways for automatic recognition, retention, comprehension, and application of information. MLS uses the same proven approach as the ELS program, improving math skills by helping students to overcome sensory processing problems and develop appropriate learning pathways. MLS consists of two distinct stages – Concept Building and Fluency – both of which are crucial in math skills development. This program includes both training and full time support from Creative Education Institute, Inc. for special education students K-12. This contract was negotiated by Alida Suarez, and the contract meets purchasing requirements because it is sole source.

Connections to the District Plan:

District Performance Goal 1: ECISD shall provide a diversified and innovative Curriculum that focuses on comprehension, critical and creative thinking application and problem solving for all students to achieve commended performance.

Objective 3: ECISD will supplement the instructional programs to meet the special needs of all special populations in order to narrow the achievement gap.

PAPERWORK IMPACT:

No additional paperwork will be generated.

BUDGETARY INFORMATION

ACCOUNT	DESCRIPTION	APPRO.	ENCUM.	EXPEND.	BALANCE
283-11-6399-00-XXX-023-000	Supplies & Materials	\$939,500.00	\$424,179.19	\$232,699.00	\$282,621.81
283-11-6645-00-XXX-023-000	Technology Related Equip.	\$802,643.00	\$321,688.50	\$390,059.50	\$90,895.00

Grand Total.....\$141,300

RESOURCE PERSONNEL:

Dr. René Gutiérrez, Superintendent
 Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
 Rigoberto Abrego, Assistant Superintendent for Finance & Operations
 Alida Suarez, Director of Special Education
 Sylvia Garcia, Director of Finance

BOARD POLICY REFERENCE AND COMPLIANCE:

This policy is in compliance and in accordance with Board Policy CH (Legal), Purchasing Law Bidding Requirements

Requested by: Alida Suarez
 Alida Suarez

Approved by: Maria Luisa Guerra
 Maria Luisa Guerra

Within Budgetary Allocations: Sylvia D. Garcia
 Sylvia D. Garcia

Finance Department Approval: Rigoberto Abrego
 Rigoberto Abrego

Recommended by: Dr. René Gutiérrez
 Dr. René Gutiérrez
 Superintendent of Schools

CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and CREATIVE EDUCATION INSTITUTE referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 141,300 for services and related expenses. *

Approved and accepted by Contractor this 25th day of OCTOBER 2010.

Thomas D. Johnson
Contractor's Signature

Contractor's Name: CREATIVE EDUCATION INSTITUTE (CEI)

Address: P.O. Box 7306 City: WACO, State: TX Zip Code: 76714-7306

Social Security: --- Contract Period From: --- to ---

Scope of Work: CEI WILL PROVIDE TRAINING AND MAINTENANCE SUPPORT OF ALL PRODUCTS INCLUDING MLES MATH AND ELS READING.

Amount of Fee: \$ 141,300

Funding Account Number: 283-11-6645-00-XXX-023-000-63,000.00 283-11-6399-00-XXX-023-000-71,100.00

Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.

FOR CONTRACTS OVER \$10,000

Termination of Contract: Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	Approved	Not Approved	Signature/Date
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

*Contracted Services totalling over \$5000.00 require prior board approval.

Nondiscrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor

Yellow - Originator

Pink - Accounts Payable

EXHIBIT _____



Edinburg Consolidated Independent School District Sole Source Affidavit

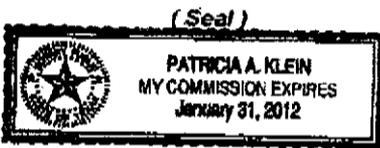
RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared THOMAS D. JOHNSON
A person known to me to be the person whose signature appears below, who after being duly
sworn upon his oath deposed and said:

1. My name is THOMAS D. JOHNSON. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
CREATIVE EDUCATION INSTITUTE (CEI)
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)
ELS READING SOFTWARE
WLS MATH SOFTWARE
SLS SCIENCE SOFTWARE
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

Thomas D. Johnson
(Signature)

SUBSCRIBED AND SWORN to before me on this 22 day of October, 2010



Patricia A Klein
(Notary Public, State of Texas)
Patricia A Klein
(Printed Name)
1-31-12
(Date Commission Expires)

Company Name: CREATIVE EDUCATION INSTITUTE (CEI)
Address: P.O. Box 7306
City, State, Zip: WASO, TEXAS 76714-7306
Telephone: 800-234-7319 Ext. 212 Fax: 888-705-8620
Contact Person: THOMAS D. JOHNSON Email: tomj@ceilearning.com

EXHIBIT _____

SOLE SOURCE MEMORANDUM

DATE: 10/25/10
 TO: Assistant Superintendent for Finance & Operations
 FROM: Alida Suarez CAMPUS: Director for Sp. Ed. Dept.
 SUBJECT: SOLE SOURCE AFFIDAVIT FOR _____
(Name of Vendor)

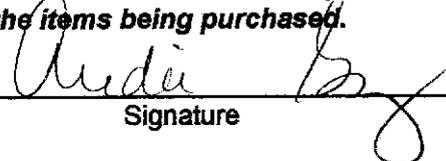
PURCHASE AMOUNT: \$ 141,360 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

ESL Reading Software
MLS Math Software
SLS Science Software

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- **The item is produced by prison workers.** The state benefits from the sale of these items.
- **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**



 Signature Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

EXHIBIT _____

APPROVAL OF BUS DRIVER'S SPECIAL EDUCATION JOB DESCRIPTION TO COMPLEMENT THE NEWLY AMENDED REGULAR BUS DRIVER JOB DESCRIPTION. THIS NEW JOB DESCRIPTION COMPLIES WITH LOCAL POLICIES, TEA REQUIREMENTS AND STATE MANDATES.

Superintendent's Recommendation

That the Board of Trustees approve the recommendation for the Special Education Bus Driver job description and the approval of the newly amended Regular Bus Driver job description.

Rationale

The creation of a Bus Driver's Special Education job description was needed to complement the newly amended Regular Bus Driver job description. This new job description complies with local policies, TEA requirements and state mandates.

Resource Personnel

Dr. René Gutiérrez
Sylvia D. Garcia

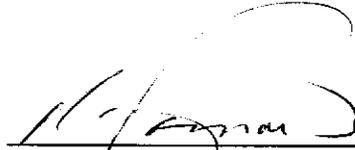
Rigoberto V. Abrego
Jose A. Vasquez

Mario H. Salinas
Rudy Zamora

Board Policy Reference

This is in accordance with the Board Policy CH, Purchasing Law Bidding Requirements.

Prepared by:



Rudy Zamora, Director of Transportation

Approved by:



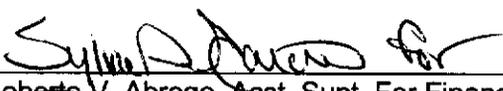
Mario H. Salinas, Asst. Supt. For District Administration

Within Budgetary Allocations:



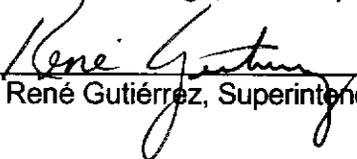
Sylvia D. Garcia, Director of Finance

Approved by:



Rigoberto V. Abrego, Asst. Supt. For Finance/Operations

Recommended by:



Dr. René Gutiérrez, Superintendent of Schools

Job Title: Bus Driver Special Education

Wage/Hour Status: Non-Exempt

Reports To: Director of Transportation/Bus Route Supervisor

Pay Grade:

Dept. /School: Transportation Dept.

Date Revised:

PRIMARY PURPOSE:

The role of the Special Education bus driver is to operate a school bus that transports students with disabilities and other authorized personnel in a safe and orderly manner to and from school or other designated locations.

QUALIFICATIONS:

Education /Certification:

High School Graduate or GED Preferred

Valid Texas Commercial Driver's License Class B with Endorsement P (passenger) and S (school bus).

Special Knowledge/Skills:

Must be 21 years of age

Must clear the Department of Public Safety license checks

Maintain an acceptable criminal history record, secured from any law enforcement agency or criminal justice agency, and reviewed in accordance with the provisions of Education Code Chapter 22.

Must meet the medical qualifications specified by the Department of Public Safety (DPS) at 37 TAC 14.12.

Maintain an acceptable driving record in accordance with minimum standards established by the DPS at 37 TAC 14.14

Ability to complete required bus driver safety training

Ability to follow written and verbal instructions

Ability to communicate effectively

Knowledge of student discipline procedures

Ability to manage behavior of students with disabilities

Must be available for a.m. and p.m. routes and other extra curricular driving runs

Experience:

Special Needs Classes Preferred

Five years of experience as a school bus driver required.

MAJOR RESPONSIBILITIES AND DUTIES:

Assumes responsibility for the safe driving of a school bus.

Assumes responsibility for the safety of children while under his/her supervision.

Observes all traffic and safety laws, rules, and regulations.

Prepares misconduct reports to report disciplinary problems.

Observes safety practices at all times in performing duties.

Performs all duties in a safe manner to avoid injury to oneself and/or to others.

Drivers must cross over all students who live on the opposite side of the roadway.

Performs other related duties as assigned.

Vehicle Operation

Follow assigned route and adhere to established schedules. Transport only authorized students.

Drive bus to and from extracurricular activities. Exercise responsible leadership when on out-of-district school trips.

Check bus for mechanical defects before and after each operation and notify Bus Route Supervisor/Team Leader of needed repairs. (Daily Operation Reports).

Report all accidents, vehicle damage, student injuries, mechanical failure, and complete required reports.

Keep records on bus mileage, fuel and oil consumption, and number of passengers transported.

Keep assigned bus clean and fueled.

Ability to operate lift with or without power.
Maintain reports such as: mileage, fuel usage and servicing.

Student Management

Supervise students as they board and exit bus.
Learn and adapt to each student's special medical, physical, communicative and emotional needs.
Help students with disabilities get on and off the bus according to the individual needs.
Communicate with principals, teachers and parents as needed regarding disruptive student behavior.
Prepare Bus Conduct Report to report disciplinary problems.
Instruct students on safe riding rules and regulations.

Safety

Observe all traffic laws, and safety regulations for school buses.
Inspect bus by checking fuel, oil, water, tires, lights, brakes, lift, and steering to ensure bus can be operated safely before driving. Maintain reports such as: mileage, fuel usage and servicing.
Ensure proper condition of emergency equipment, such as first aid kit, fire extinguisher, flags, body fluid kits, and reflectors.
Instruct student on safe riding and regulations.
Report any hazardous conditions along scheduled routes.
Load and unload students only at authorized stops.

Other:

Operate two-way radios to communicate with transportation office.
Work irregular hours as needed.
Attend and complete required training program to maintain certification status.
Enforce regulations against smoking and eating on the bus.
Must adhere to ECISD School Dress Code Policy
Performs other related duties, as assigned.

EQUIPMENT USED:

School bus, wheelchair lift ramp, locks, seatbelts, harnesses, car seats, special adaptive equipment, safety equipment, first aid kits, reflective signs, fire-extinguisher and seat belt cutters, etc.

WORKING CONDITIONS:

Mental Demands/Physical Demands/Environmental Factors:

Maintain emotional control. Continual sitting, reaching, and repetitive hand and arm motions; pushing, pulling, moderate lifting
Work outside and inside, moderate exposure to extreme temperatures and vehicle fumes.
Terms of Employment: Salary and work year to be established by the board and/or Superintendent of Schools.

Evaluation:

Director of Transportation/Bus Route Supervisor will evaluate employee based on the criteria of the ECISD Selected Evaluation Instrument.

The foregoing statements described the general purpose and responsibilities assigned to this job and are not an exhaustive list of all responsibilities and duties that may be assigned or skills that may be required.

Signature of Employee _____ Date _____

Edinburg Consolidated Independent School District
Job Description

Job Title: Bus Driver

Wage/Hour Status: Non-Exempt

Reports To: Director of Transportation/Bus Route Supervisor

Pay Grade:

Dept. /School: Transportation Dept.

Date Revised:

PRIMARY PURPOSE:

The role of the Bus Driver is to operate a school bus that transports regular route students and other authorized personnel in a safe and orderly manner to and from school or other designated locations.

QUALIFICATIONS:**Education /Certification:**

High School Graduate or GED Preferred

Valid Texas Commercial Driver's License Class B with Endorsement P (passenger) and S (school bus).

Special Knowledge/Skills:

Must be 21 years of age

Must clear the Department of Public Safety license checks

Maintain an acceptable criminal history record, secured from any law enforcement agency or criminal justice agency, and reviewed in accordance with the provisions of Education Code Chapter 22.

Must meet the medical qualifications specified by the Department of Public Safety (DPS) at 37 TAC 14.12.

Maintain an acceptable driving record in accordance with minimum standards established by the DPS at 37 TAC 14.14

Ability to complete required bus driver safety training

Ability to follow written and verbal instructions

Ability to communicate effectively

Knowledge of student discipline procedures

Ability to manage behavior of all students

Must be available for a.m. and p.m. routes and other extra curricular driving runs

MAJOR RESPONSIBILITIES AND DUTIES:

Assumes responsibility for the safe driving of a school bus.

Assumes responsibility for the safety of children while under his/her supervision.

Observes all traffic and safety laws, rules, and regulations.

Prepares misconduct reports to report disciplinary problems.

Observes safety practices at all times in performing duties.

Performs all duties in a safe manner to avoid injury to oneself and/or to others.

Drivers must cross over all students who live on the opposite side of the roadway.

Performs other related duties as assigned.

Vehicle Operation

Follow assigned route and adhere to established schedules. Transport only authorized students.

Drive bus to and from extracurricular activities. Exercise responsible leadership when on out-of-district school trips.

Check bus for mechanical defects before and after each operation and notify Bus Route Supervisor/Team Leader of needed repairs. (Daily Operation Reports).

Report all accidents, vehicle damage, student injuries, mechanical failure, and complete required reports.

Keep records on bus mileage, fuel and oil consumption, and number of passengers transported.

Keep assigned bus clean and fueled.

Maintain reports such as: mileage, fuel usage and servicing.

Student Management

Supervise students as they board and exit bus.

Learn and adapt to each student's special medical, physical, communicative and emotional needs.

Communicate with principals as needed regarding disruptive student behavior.

Prepare Bus Conduct Report to report disciplinary problems.

Instruct students on safe riding rules and regulations.

Safety

Observe all traffic laws, and safety regulations for school buses.

Inspect bus by checking fuel, oil, water, tires, lights, brakes, lift, and steering to ensure bus can be operated safely before driving. Maintain reports such as: mileage, fuel usage and servicing.

Ensure proper condition of emergency equipment, such as first aid kit, fire extinguisher, flags, body fluid kits, and reflectors.

Instruct student on safe riding and regulations.

Report any hazardous conditions along scheduled routes.

Load and unload students only at authorized stops.

Other:

Operate two-way radios to communicate with transportation office.

Work irregular hours as needed.

Attend and complete required training program to maintain certification status.

Enforce regulations against smoking and eating on the bus.

Must adhere to ECISD School Dress Code Policy

Performs other related duties, as assigned.

EQUIPMENT USED:

School bus safety equipment, to include reflective signs, first aid kits, fire extinguishers and etc.

WORKING CONDITIONS:

Mental Demands/Physical Demands/Environmental Factors:

Maintain emotional control. Continual sitting, reaching, and repetitive hand and arm motions

Work outside and inside; moderate exposure to extreme temperature (hot) and vehicle fumes.

Terms of Employment: Salary and work year to be established by the board and/or superintendent of Schools.

Evaluation:

Director of Transportation/Bus Route Supervisor and/or Designee will evaluate employee based on the criteria of the ECISD Selected Evaluation Instrument.

The foregoing statements described the general purpose and responsibilities assigned to this job and are not an exhaustive list of all responsibilities and duties that may be assigned or skills that may be required.

Signature of Employee _____ Date _____

Edinburg Consolidated Independent School District
Job Description

APPROVAL OF THE CONTRACTED SERVICE AGREEMENT WITH MARGARET KILGO OF KILGO CONSULTING, INC. TO PROVIDE TRAINING FOR ENGLISH LANGUAGE ARTS SCHOOL TEACHERS FOR THE 2010-2011 SCHOOL YEAR

Superintendent's Recommendation:

That the Board of Trustees approves the contracted Service Agreement with Margaret Kilgo of Kilgo Consulting, Inc. to provide training for English Language Arts school teachers for the 2010-2011 school year.

Rationale:

Margaret Kilgo of Kilgo Consulting, Inc. will involve participants in a research-based process of writing assessment questions and developing district, campus, and/or classroom pre-assessment, check-point, and benchmark assessments 100% aligned with the Texas Essential Knowledge and Skills (TEKS) and Student Expectations (SE) to the depth and complexity of the Texas Assessment of Knowledge and Skills (TAKS).

Margaret Kilgo, of Kilgo Consulting, Inc. is a sole source of this training and no other company or firm in the United States of America sells or distributes the products being purchased. Additionally, there is no like item(s) or products available for purchase that would serve the same purpose or function and there is only one price for the name items or products because of exclusive distribution or marketing rights.

This contract was negotiated by Elizabeth S. Perez, Secondary Language Arts Specialist.

Connections to the District Plan of Student Achievement: Academic Goal 1: Academic Excellence –The ECISD shall provide a diversified and innovative curriculum that focuses on comprehension, critical and creative thinking, application and problem solving for all students to achieve commended performance. District performance: Objective I. Initiative I: Align and connect the curriculum to TEKS and the TAKS objectives.

Paperwork Impact:

No additional paperwork will be generated.

Budgetary Information:

10 training days @ \$4,200 a day: 4 Days for ELA/Reading, 2 Days for Mathematics, 2 Days for Science, and 2 Days for Social Studies..... **\$42,000**
 Materials (100 Binders per Content Area)..... **\$17,600**
Total: \$59,600

Account	Appropriation	Encumbrance	Expenditure	Balance
283-13-6219-00-999-023000	125,000.00	0	51,760.00	73,240.00
283-11-6399-00-999-023000	65,000.00	7,844.24	20,586.39	36,569.37
211-13-6291-00-999-130000	364,010.00	40,750.00	22,560.00	300,700.00
161-11-6399-00-999-130000	208,500.00	32,150.82	107,007.58	69,341.60

Resource Personnel:

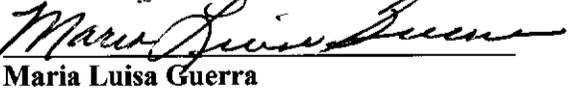
- Dr. René Gutiérrez, Superintendent of Schools
- Maria Luisa Guerra, Assistant Superintendent for Instruction and Support Services
- Rigoberto Abrego, Assistant Superintendent for Finance and Operations
- Ronaldo Cavazos, Director of Federal Programs
- Alida Suarez, Special Ed. Director
- Elizabeth S. Perez, English Language Arts Secondary Specialist

Board Policy Reference and Compliance:

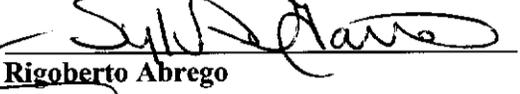
This is in accordance with Board Policy EEL (Local): Contracting for Instruction With Outside Agencies and CH Purchasing and Acquisitions.

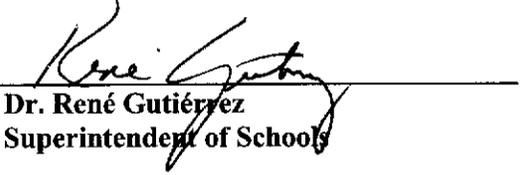
Prepared by: 
 Elizabeth S. Perez/Alida Suarez

Prepared by: 
 Ronaldo Cavazos

Approved by: 
 Maria Luisa Guerra

Within Budgetary Allocation: 
 Sylvia D. Garcia

Finance Department Approval: 
 Rigoberto Abrego

Recommended by: 
 Dr. René Gutiérrez
 Superintendent of Schools

Kilgo Consulting, Inc.
 Tax ID #74-2976559
 P.O. Box 270124, Austin, Texas 78727
 254-399-0330 / 254-399-0388 fax

Contract Proposal

Client:	Edinburg CISD	Address	Edinburg CISD Attn: Elizabeth Perez 411 North 8th Street Edinburg, Texas 78539 Phone: (956) 289- 2300
Service Date(s)	Specific Dates To Be Determined (Nov. 2010 – June, 2011) Kilgo Consulting Workshops		

CONSULTING FEES AND TRAVEL EXPENSES	
Consultant Fees for Kilgo Consulting Workshops: 10 days @ \$4,200.00/day	\$42,000.00
Contract to include: 4 days for ELA/Reading 2 days for Mathematics 2 days for Science 2 days for Social Studies	
Materials	\$17,600.00
TOTAL CONTRACT (Fees and Travel Expenses)	\$59,600.00

SERVICES TO BE RENDERED: Monica Sandoval, Kilgo Consulting Associate, will present workshops based on the Kilgo research on the relationship between the Texas Essential Knowledge and Skills (TEKS) and Student Expectations (SEs) and the Texas Assessment of Knowledge and Skills (TAKS) in ELA/Reading, Mathematics, Science and Social Studies, Grades K-12. Participants will be involved in an innovative process that promotes student success on the TAKS by effectively implementing the TEKS/SEs with a focus on higher standards in classroom instruction and assessment through a district-wide curriculum and assessment plan.

The three critical components of this type of district-wide plan include: (1) making data-driven decisions for the instructional program, K-12, based on an analysis of the state curriculum tested on prior years TAKS and determining the instructional implications for future testing; (2) specific instructional strategies and models for teaching and assessing across the curriculum the higher-level thinking and logical reasoning skills embedded in the TEKS/SE and tested on TAKS so students' grades are accurate predictors of achievement scores; and (3) strategies for monitoring the effective implementation of the TEKS/SE and alignment with the TAKS.

CREDENTIALS: Margaret Kilgo, B.S, M.ED. Curriculum and Instruction; 80 hours training with Dr. Fenwick English, developer of curriculum alignment; certified curriculum management auditor for the National Curriculum Management Audit Center; 30 years experience as a principal, teacher, and central office administrator in the Houston Independent School District; researched the requirements of the Texas Essential Knowledge and Skills (TEKS) and state assessment (TAAS and TAKS) for over 20,000 hours; 14 years of experience as a successful educational consultant in schools throughout Texas.

CONTRACTED SERVICE AGREEMENT

This Contract/Agreement is made and entered into by and between Edinburg CISD, and Margaret Kilgo Consulting, Inc. referred to herein as "Contractor". The parties have severally and collectively agreed and by the execution hereof are bound to the mutual obligations and to the performance and accomplishment of the tasks hereinafter described.

Contractor shall provide professional services, consultation, and expertise for use and benefit to Edinburg Consolidated Independent School District.

Agency shall pay contractor a fee of \$ 59,600 for services and related expenses. *

Approved and accepted by Contractor this 4th day of November 2010.
Brian K. Kilgo
Contractor's Signature

Contractor's Name: Margaret Kilgo Consulting, Inc.

Address: P.O. Box 270124 City: Austin State: TX Zip Code: 78727

Social Security: _____ Contract Period From: _____ to _____

Scope of Work: Research-based process of writing assessment aligned with the TEKS and TAKS

Amount of Fee: 59,600

Funding Account Number: 283-13-6219-00-999-023000 282-11-6399-00-999-023000
211-13-6291-00-999-130000 161-11-6399-00-999-130000

Contracted Services must be approved 14 days prior of work. A Purchase Order must also be attached. By approval, the supervisor certifies the need for contract services and that sufficient funds are available. The supervisor will also monitor the contracted services. Invoice is required for payment. Invoice must be received in the Business Office by Monday in order to get paid by Friday of that week. Also, a W-9 is required if not already on file for payment.

FOR CONTRACTS OVER \$10,000

Termination of Contract: Contractor shall have completed all work covered by this contract and this contract shall terminate unless extended by mutual agreement of the district and the contracted services at the time final service is completed as indicated in paragraph 2 herein. This contract may be terminated by the District if for any reason the Contractor shall fail to fulfill in a timely and proper manner his obligation under this contract, in which event the district may terminate the contract by giving written notice of such termination and the effective date of the termination. In the event of termination prior to completion of the contract, the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed to the date of termination. The District may also terminate this contract at any time without cause by the furnishing of a five day written notice from the Senior Financial Administrator to the Contractor, but the contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed to the total services of this contract, less any compensation previously paid.

	<u>Approved</u>	<u>Not Approved</u>	<u>Signature/Date</u>
Supervisor	_____	_____	_____
Administrative Assistant	_____	_____	_____
Superintendent/Designee	_____	_____	_____

*Contracted Services totaling over \$5000.00 require prior board approval.

Non-discrimination Statement

It is the policy of Edinburg CISD not to discriminate on the basis of sex, age, handicap, religion, race, color, or national origin in its educational programs.

White - Vendor

Yellow - Originator

Pink - Accounts Payable



Edinburg Consolidated Independent School District
Sole Source Affidavit

RESET FORM

BEFORE ME, the undersigned official, on this day, personally appeared, _____
A person known to me to be the person whose signature appears below, who after being duly
sworn upon his oath deposed and said:

1. My name is Leigh Weisinger. I am over the age of 18, have never been convicted of a crime and am competent to sign this affidavit.
2. I am an authorized representative of the following company or firm:
Kilgo Consulting
3. The above named company or firm is the sole source of the following item(s) or product(s): (Attach list if necessary)
See attached list
4. Competition is providing the above named item(s) is precluded by the existence of a patent, copyright, secret process or monopoly.
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution or marketing rights.
6. We certify that no suspension or debarment is in place, which would preclude receiving a federally funded contract.

Leigh Weisinger
(Signature)

SUBSCRIBED AND SWORN to before me on this 2nd day of March, 2010

(Seal)



[Signature]
(Notary Public, State of Texas)

James Wise
(Printed Name)
October 08, 2011
(Date Commission Expires)

Company Name: Kilgo Consulting
Address: P.O. Box 270124
City, State, Zip: Austin, TX 78727
Telephone: 254-399-0330 Fax: 254-399-0388
Contact Person: Leigh Weisinger Email: l.kilgo@margaretkilgo.com

EXHIBIT _____

SOLE SOURCE MEMORANDUM

DATE: 11/4/2010
TO: Assistant Superintendent for Finance & Operations
FROM: Elizabeth S. Perez CAMPUS: Administartion
SUBJECT: SOLE SOURCE AFFIDAVIT FOR Margaret Kilgo Consulting, Inc.
(Name of Vendor)

PURCHASE AMOUNT: \$ 59,600.00 REQUISITION NO: _____

DESCRIPTION OF ITEMS OR SERVICE: (Attach additional documentation, if necessary)

Research-based process of writing assessment aligned with the

TEKS and TAKS

I have contacted a sufficient number of vendors to determine that only one practical source of supply exists. I have initialed the reason(s) why only one source of supply exists and stated it below:

- _____ - **There is no competitive or similar product.**
The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source, or a unique item such as an art work.
- _____ - **The product is only available from a regulated or natural monopoly.** For example, utilities, gravel from the only pit in the area or some similar situation.
- X - **The product is a component of an existing system which is only available from one supplier.** The replacement of a component or a repair part is only available from the original supplier.
- _____ - **The item is produced by non-profit corporations using handicapped workers.** Products made by blind or otherwise handicapped workers are often used by schools, cities, and counties.
- _____ - **The item is produced by prison workers.** The state benefits from the sale of these items.
- _____ - **There are no other items available in the marketplace that have the same fit, form and function of the items being purchased.**

Elizabeth S. Perez Signature 11/4/10 Date

(Instructions: Campuses & Departments are required to complete this form and attach it to your sole source vendor affidavit. Fax or route all documents, such as Agenda Items, sole source affidavit, sole source memorandum to the Office of Assistant Superintendent for Finance & Operations.)

EXHIBIT _____

Kilgo Consulting, Inc.

P.O. Box 270124
Austin, TX 78727
254-399-0330 phone / 254-399-0388 fax
www.margaretkilgo.com

Sole Source Certification

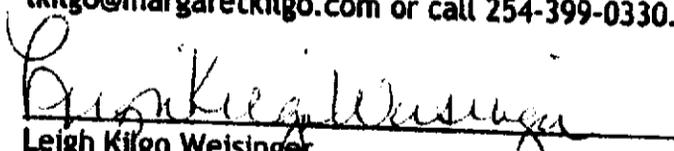
This is to certify that Kilgo Consulting, Inc. (Kilgo) has developed and published and is the sole source for the following products:

- **Research notebooks** containing the Kilgo alignment strategies based on Margaret Kilgo's analysis of the TEKS/TAKS relationship and longitudinal statewide student performance data trends, Kilgo's Alignment strategies, Data-Driven Decisions Snapshot charts, and levels of questions.
- **Scope and Sequence materials** incorporating Kilgo alignment strategies, Kilgo's Alignment strategies, and Kilgo's levels of questions.
- **Data-Driven Decision Snapshot CD** - the spreadsheets contained in the research and the scope and sequence notebooks were created by Kilgo Consulting, Inc., and are available solely through Kilgo.

These materials are used in workshops that Kilgo Consulting conducts that train educators to use the Kilgo research and strategies to improve student achievement and the workshops and the workshop notebooks were created by and are the sole property of Kilgo Consulting, Inc. Workshops include: *Data-Driven Decisions Workshops, Assessment Workshops, Scope & Sequence Workshops, and Special Education Workshops.*

Kilgo owns all copyrights and is the sole distributor for these products and owns the intellectual property associated with the research and resulting materials and workshops.

If you have any questions or require additional information please send an email to lkilgo@margaretkilgo.com or call 254-399-0330.


Leigh Kilgo Weisinger
Kilgo Consulting, Inc.

3-2-2010
Date

EXHIBIT _____