

Board of Education Regular Meeting  
Monday, January 13, 2025 6:00 PM  
Collinsville Public Schools  
1902 W Maple  
Collinsville, OK 74021

The Board of Education may discuss, vote to approve, vote to disprove, vote to table or decide not to vote on any item on the agenda.

1. Call to Order and Roll Call of Members
2. Record of Members Present and Absent
3. Board to Consider and Take Possible Action, in the Absence of the Board President and /or Board Clerk, to Appoint an Acting Board President and /or Board Clerk.
4. Request to Address the Board
5. Recognition of School Board Members During National School Board Member Month
6. Consent Agenda: Discussion and Vote Items (6a - 6i) of the Consent Agenda
  - 6.a. Approval of the 12/9/2024 Regular Board Meeting and the 12/20/2024 Special Board Meeting Minutes
  - 6.b. Approval of Purchase Orders and Payments of Purchase Orders - FY 2025 General and Building Funds, All District Funds - Approval of Budgets, Reports, Allocations and Investments.
  - 6.c. Approval of the Activity Fund Fundraisers as Attached
  - 6.d. Approval of Surplus of Middle School Library Materials as Attached
  - 6.e. Approval of Sales of Chromebooks to Seniors as Attached
  - 6.f. Approval to use Jostens for Pictures and Yearbooks FY26
  - 6.g. Approval of Additional Compensation FY 2025
  - 6.h. Approval of OSSAA Fall Coaches Stipends for Extended Season FY 2025 as Attached
  - 6.i. Approval of General Fund 307
7. Approval of Stacie Byrom as Deputy Activity Fund Clerk
8. Discussion and Approval of E-rate Category I and Category II Bids for FY 2025 (Kim Myers)
9. Discussion and Approval of District Policy Book Changes as attached Policy 2.17
10. Discussion and Vote to Approve the attached Proposal with GeoSurfaces, Inc. to complete the scope of work at the Collinsville High School Practice Field, Baseball Field, and Softball Field (Sourcewell Contract #031622-HLC).
11. Discussion and Vote to Approve the Legislative Liaison for the Collinsville Board of Education.
12. Building Site Reports
13. Directors Report
14. Superintendent's Report
15. Proposed executive session to discuss the employment of the Employees in Consent Agenda Item (19a-19c) and to perform the bi-monthly Superintendent Evaluation. Exhibit A. 25 O.S. Section 307(B)(1).
16. Vote to Convene in Executive Session
17. Acknowledge Return of Board to Open Session

18. Executive Session Minutes Compliance Announcement
19. Consent Agenda to Approve the Employment of Collinsville Schools Employees as listed below in Items (19a - 19c)
  - 19.a. Resignations:
    - 19.a.I. Kelsie Dickey- Certified Teacher (CUE- 4th grade)
    - 19.a.II. Sylvia Linzy- Bus Driver
    - 19.a.III. Sarah Rowell- CNP
  - 19.b. Hirings:
    - 19.b.I. Sarah Durbin - TA (ECC)
    - 19.b.II. Stacy Richardson - Adjunct Teacher- (CUE - 4th grade)
  - 19.c. Reassignments:
    - 19.c.I. Cara Burd- Reassignment from TA to Certified Teacher (ECC- Kindergarten)
    - 19.c.II. Stefanie Harp- Reassignment from Certified Teacher (ECC- Kdg) to Certified Special Ed Teacher (ECC)
20. Announcements
21. New Business
22. Adjournment

By: \_\_\_\_\_

Stacie Byrom, Assistant Minutes Clerk

Posted this \_\_\_\_ date of \_\_\_\_\_, \_\_\_\_\_ at \_\_\_\_\_ p.m. on the door of the Education Service Center, 1902 W Maple, Collinsville, OK 74021.

### CUE ECC Technology Additions

INTERNET	SPIN	Bandwidth	TERM	Monthly Recurring	Annual Recurring	Other Fees	One-Time Construction	NOTES
BTC RENEWAL	143031484	3GB	5 Years	\$ 2,200.00	\$ 26,400.00	\$ -	\$ -	RENEWAL
WAN		Bandwidth						NOTES
BTC RENEWAL	143031484	10 Gbps	5 Years	\$ 5,250.00	\$ 63,000.00	\$ -	\$ -	RENEWAL

**ERATE YEAR 27 CATEGORY 2**

UPS	Brand & Model	Quantity Req.	Quantity Bid	PPI	Installation	FEEES	EQUIP. TOTAL	NOTES	
	Vendor 1 - TwoTrees	Cyberpower 1500 RT2UCN	10	10	886.80	250.00	0.00	11,368.00	
	Vendor 2 - Advanced Networks	Cyberpower 1500 RT2UC	10	10	766.76	175.00	564.00	9,981.60	Fees include travel costs
	Vendor 3 - Skyrider	Cyberpower but no model #	10	10	911.67	0.00	4,389.90	13,506.60	Installation costs included in fees. Did not include a model # in quote
	Vendor 4 - United Systems	Vertiv Liebert PSi5-1500RT120	10	10	726.47	0.00	1,600.00	8,864.70	Installation costs included in fees.
	Vendor 5 - Telecomp	CyberPower 1500 RTXL2UCN	10	10	1,417.00	265.00	250.00	17,070.00	Fees include shipping
	<b>Vendor 6 - SHI</b>	<b>Cyberpower 1500 RT2UCN</b>	<b>10</b>	<b>10</b>	<b>845.74</b>	<b>0.00</b>	<b>0.00</b>	<b>8,457.40</b>	
	Vendor 7 - Peak Uptime	Vertiv Liebert PSi5-1500RT120	10	10	714.12	94.12	0.00	8,082.40	
	Vendor 8 - Electronaca	CyberPower OR1500LCDRT2U	10	10	569.95	0.00	2,655.00	8,354.50	Fees include installation and travel
	Vendor 9 - Optimus	CyberPower PR1500RT2U	10	10	900.00	0.00	500.00	9,500.00	Fees include shipping
<b>BID TOTALS</b>	<b>TOTAL</b>								
				<b>WINNING BID</b>					
				<b>Total</b>	<b>ERATE Portion</b>		<b>OUR Portion</b>		
	<b>Vendor 6 - SHI</b>	<b>UPS</b>		<b>8,457.40</b>	<b>5,074.44</b>		<b>3,382.96</b>		
				8,457.40	5,074.44		3,382.96		

# *Collinsville Schools Erate Bid Package*

*Year 28*

*Funding School Year 2025-26*

*Purpose:*

*Review & Evaluate Erate Category 2 Bids for School Year 2025-26*

*Due Date:*

*January 22, 2025*

*Eastern Oklahoma Erate Service*

*Julie C. Watson*

*(918) 441-3538*

*[Eratemone4u@yahoo.com](mailto:Eratemone4u@yahoo.com)*

**ERATE**

**CATEGORY 2**

**BIDS**

# Two Trees

## 2025 e-rate quote for Collinsville Public Schools 470 #250002898

From: James Pratt (jpratt@twotrees.com)  
To: bidsforerate@yahoo.com  
Cc: jmorton@twotrees.com  
Date: Sunday, November 17, 2024 at 02:27 PM CST

Attached is a bid for Collinsville Public Schools 2025 e-rate #250002898. I am working with Jenni Morton on this bid since she is on PTO for a few days. Please contact both myself and Jenni for any questions.



**James Pratt**  
*Account Executive*  
jpratt@twotrees.com  
Cell: 405-641-3830

Fortinet Network Security Expert 3  
Hewlett Packard Hybrid Cloud Solutions Expert  
VMWare Cloud on AWS  
AWS Certified Cloud Practioner  
Verkada Certified Engineer  
Sophos MDR Certified  
Microsoft HoloLens Certified  
Lenovo Storage & Server Certified



Proposal for 2025-26 E-Rate Collinsville Public Schools 470-250002898.pdf  
1.3MB



200 North Emporia-Suite 300, Wichita, KS 67202

800.364.5700

[www.twotrees.com](http://www.twotrees.com)

# Proposal for 2025-26 E-Rate 470 #250002898

Prepared for **Collinsville Public Schools**

## Category 2 Services

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### Proposal for Installation of CyberPower 1500VA Sine Wave UPS's

Twotrees Technologies proposes to install CyberPower 1500VA Sine Wave UPS (PR1500RT2UCN) units for Collinsville Public Schools. The CyberPower PR1500RT2UCN is a high-performance UPS system designed to protect sensitive electronic equipment from power disturbances and ensure continuous operation during power outages. This model features sine wave output, which is ideal for critical applications and sensitive equipment. It includes a multifunction LCD panel for real-time monitoring and control, and it supports network management through a built-in RMCARD205.

#### Physical Installation

The CyberPower 1500VA Sine Wave UPS units will be installed in standard 19-inch server racks located in the designated IT rooms of Collinsville Public Schools. Each UPS unit will be securely mounted using the provided rack-mounting hardware to ensure stability and proper airflow. Our technicians will follow best practices for cable management to maintain an organized and efficient setup, minimizing any potential interference or obstructions.

#### Network Configuration

To enable network management capabilities, each CyberPower UPS will be configured to connect to the school's network. This will involve the following steps:

- **Network Connection:** The built-in RCCARD100 will be connected to the school's network via an Ethernet cable. This allows for remote monitoring and management of the UPS units.
- **IP Address Assignment:** Each UPS will be assigned a static IP address to ensure consistent network communication. Our team will coordinate with the school's IT department to integrate the UPS units into the existing network infrastructure.
- **Software Configuration:** We will install and configure PowerPanel® Business Edition software on the designated management server. This software provides comprehensive monitoring, event logging, and automated shutdown capabilities, ensuring that the UPS units are effectively managed and maintained.

## Benefits of CyberPower's PowerPanel Software

CyberPower's PowerPanel® software offers numerous benefits for schools, enhancing the management and protection of critical IT infrastructure. Here are some key advantages:

- **Remote Management:** PowerPanel® software allows IT administrators to remotely monitor and manage UPS systems from any location. This feature is particularly beneficial for schools with multiple campuses or remote IT staff.
- **Real-Time Monitoring:** The software provides real-time data on power conditions, battery status, and UPS performance.

## OPTION: Non-networked Cyberpower UPS

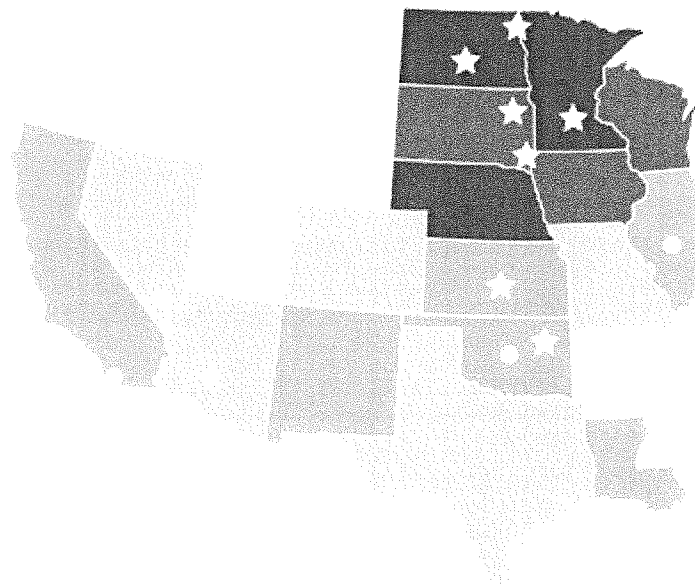
Twotrees has included a pricing option for a non-networked and hence non-monitored version of the same Cyberpower PR1500 UPS. This unit has the same features but does not include a network management card. Hence, the only audio warning signals provide notification of a UPS or power line failure.



# Twotrees Technologies - 30+ Years of K-12 Experience


Twotrees Technologies has been under the same management since 1984 with the same ownership since 1990. Our core competencies include K-12 schools and enterprise level Internet security, network management, E-Rate services and purchasing contract fulfillment.

Our technical staff has combined experience of 60 years working with network management. Twotrees Technologies has six internet security specialist engineers on staff that hold certifications that include HP Convergent Network Certification, Cisco CNA, Sophos XG Architect, Google Chrome Management, Google Enterprise Suite for Education, Lenovo Services, Microsoft Certified Systems Engineer.

Twotrees Technologies, LLC, with annual revenues over \$70 million, has its main office in Wichita KS with administrative offices in Tulsa, OK and sales offices in Phoenix AZ, Springfield IL, Edmond, OK and San Diego CA as well as North and South Dakota, Minnesota, Wisconsin, and Nebraska. Twotrees employs locally approximately 75 associates and has access to the resources of the WTI organization with over 400 technology professionals.



 Connecting Point Offices       Representative Locations

 Twotrees Technologies Offices

Twotrees offers a uniquely broad and deep understanding of local and wide area networks, backed by a proven track record of deploying customer-focused technology solutions in the K-12 education space. We continue to lead the way in Managed Network services with a passionate commitment to excellence in network design, implementation, management, and support.

## Support

Twotrees has provided support to Oklahoma K-12 schools for over 30 years. We provide on-site technicians to dozens of schools on a weekly basis across Oklahoma. In some smaller schools, Twotrees is the IT department – we handle everything to do with technology at these schools.

Twotrees offers 24/7 support to our customers with active support contracts.

## Purchasing Contracts

- Twotrees is listed on several purchasing contracts that makes it easy for K-12 schools in Oklahoma to purchase equipment and services from Twotrees without competitive bidding.
- NASPO – Lenovo Master Contract MNWNC-17
- NASPO – Hewlett-Packard Industries Master Contract MNNVP-133 & MNWNC-115
- NASPO – Oklahoma Contract SW1020HIP
- TIPS Contract 230105 – All Technology Solutions Products and Services
- Lenovo DIR Contract DIR-TSO-3830
- NCPA 01-97-TD Synnex



**Twotrees Technologies, LLC**  
 200 North Emporia St  
 Suite #300  
 Wichita, Kansas 67202  
 United States  
 (P) 800-364-5700  
 (F) 316-636-2166

**Quotation (Open)**

**Date**  
 Nov 17, 2024 01:39 PM CST

**Modified Date**  
 Nov 17, 2024 02:03 PM CST

**Quote #**  
 48749 - rev 1 of 1

**Description**  
 2025 e-rate Form 470 #250002898

**SalesRep**  
 Pratt, James  
 (P) 800-364-5700

**Customer Contact**  
 Myers, Kim  
 (P) 918-371-0228  
 kimmyers@collinsville.k12.ok.us

**Customer**

Collinsville Public Scholls (CP2281)  
 Myers, Kim  
 1902 West Maple  
 Collinsville, OK 74021  
 United States  
 (P) 918-371-2326

**Bill To**

Collinsville Public Scholls  
 Payable, Accounts  
 1902 West Maple  
 Collinsville, OK 74021  
 United States  
 (P) 918-371-2326

**Ship To**

Collinsville Public Scholls  
 Myers, Kim  
 1902 West Maple  
 Collinsville, OK 74021  
 United States  
 (P) 918-332-6462  
 kimmyers@collinsville.k12.ok.us

**Customer PO:**

**Terms:**  
 Undefined

**Ship Via:**  
 UPS Ground

**Special Instructions:**

**Carrier Account #:**

Item	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		Cyberpower 1500VA 1500W Sine Wave Line-Interactive rack mount UPS Includes Network Management Card so UPS can be monitored over network  Note: Pick UPS with or without network management card.	PR1500RT2UCN	Yes	10	\$886.80	\$8,868.00
2		Cyberpower UPS 4A 2-Year Extended Warranty - INCLUDED Cyberpower-provided 2-year extended warranty (3-year total)	WEXT5YRU4A	Yes	10	\$0.00	\$0.00
3		UPS Installation & configuration	TTPROSERV	Yes	10	\$250.00	\$2,500.00
4		Cyberpower 1500VA 1500W Sine Wave Line-Interactive rack-mount UPS Does not include network management card  Note: Pick UPS with or without network management card.	PR1500RT2UC	Yes	0	\$697.48	\$0.00

**This order is subject to Twotrees Terms and Conditions:**

<https://www.twotrees.com/terms/>

**Subtotal: \$11,368.00**  
**Tax (.0000%): \$0.00**  
**Shipping: \$0.00**  
**Total: \$11,368.00**

Quote is valid until E-Rate 471 closing date.

Twotrees SPIN is 143004463

USF Contingency

This contract is contingent upon your district receiving Universal Services Fund funding approval and Board of Education approval.

Twotrees Technologies

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Customer:

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

# CONTRACT FOR SERVICES AND/OR PRODUCTS E-RATE FUNDING YEAR 28, 2025-26

	Service Provider "Provider"	School/Library "Applicant"
<b>Company Name:</b>		
<b>Contact Name:</b>		
<b>SPIN:</b>		
<b>Address:</b>		
<b>City, State Zip:</b>		
<b>Phone:</b>		

This contract made and entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_ by and between Provider and Applicant as specified above.

### SERVICES

The Provider agrees to provide to the Applicant the services and/or products as specified in

Bid # \_\_\_\_\_ attached.

### RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254, Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain telecommunications, Internet, and internal connections services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

### AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the services bid.

### TERMS

#### 1-Year Term

The term of this contract shall commence on July 1, 2025 and shall terminate on (a) June 30, 2026 for recurring services or (b) September 30, 2026 for non-recurring services. The contract expiration date for non-recurring shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved after March 1, 2025.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed by the governing board.

The total costs of the services and/or products shall not exceed \$ \_\_\_\_\_ (Pre-discount amount). In no circumstances, shall Applicant be liable for an amount exceeding Applicant's share\*\* unless Applicant's governing board specifically waives this provision in writing.

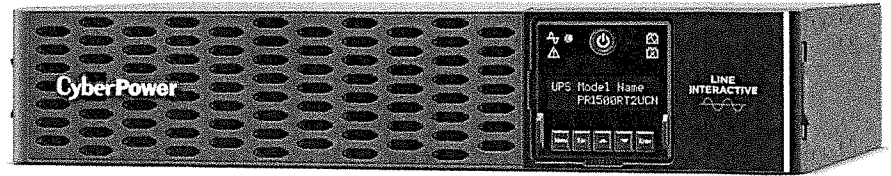
\*\*The Applicant is responsible for the non-discounted portion, plus, the ineligible fees. Executed and delivered on the day and year first written above.

<b><u>For Provider:</u></b>	<b><u>For Applicant:</u></b>
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date:

*Note: Contracts are NOT required for Tariffed and Month-to-Month Services*



# PR1500RT2UCN SMART APP SINEWAVE UPS



Protect corporate and network servers, telecom installations, and Voice Over Internet Protocol (VoIP) systems.

The PR1500RT2UCN is a Smart App Sinewave rack/tower convertible UPS with line-interactive topology, surge protection, and battery backup. CyberPower's Smart App Sinewave series has sine wave output to eliminate power gaps that can be detected by sensitive equipment and cause unexpected shutdowns.

The Smart App Sinewave PR1500RT2UCN improves battery life through battery equalization technology and Automatic Voltage Regulation (AVR), which corrects minor power fluctuations without switching to battery power. The enhanced chassis design with an easy-to-access toolless front panel, captive screws for battery panel access, and color-coded rear panel make battery changes and installations simple and fast. The PR1500RT2UCN also has an innovative LCD panel that rotates 90°, tilts for a better viewing angle, and provides information on 47 different settings including UPS stats, UPS setup and control management, and testing options.

This model includes pre-installed remote management card RMCARD205, which provides remote management and configuration of the UPS via a standard web browser or network management system. Built-in Cloud Monitoring.

With a \$400,000 connected equipment guarantee and a three-year warranty, you can trust CyberPower's commitment to the quality of the PR1500RT2UCN.

## TYPICAL APPLICATIONS

- Department Servers
- Storage Devices
- VoIP Installations
- Network Devices
- Corporate Servers
- Telecom Installations

## FEATURES

- Capacity: 1500 VA / 1500 W
- Topology: Line Interactive
- Waveform: Sine Wave
- Output: 100-125 VAC +/- 5%
- Runtime (half/full): 18.2 minutes / 6.5 minutes
- Plug type & cord: NEMA 5-15P, 10 ft. cord
- Outlets: 8 surge + battery backup
- Outlet types: 8 x NEMA 5-15R
- Communication: USB, Serial, SNMP, Relay, EPO
- Management software: PowerPanel® Business Edition
- Remote management: Yes, pre-installed RMCARD205 and Built-in Cloud Monitoring
- Warranty: 3-year
- Connected Equipment Guarantee: \$400,000
- ENERGY STAR® certified: Yes

## SPECIFICATIONS

### GENERAL

Active PFC Compatible	Yes
Energy Saving	GreenPower UPS™ Bypass Technology
ENERGY STAR® Certified	Yes
UPS Topology	Line Interactive

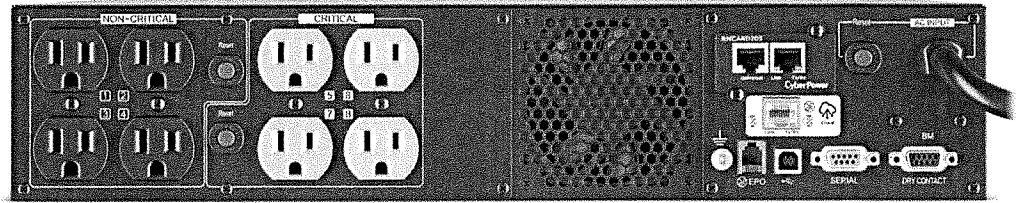
### INPUT

Adjustable Voltage Range	70 - 155 VAC
Circuit Breaker	15A

### INPUT - CONT.

Cord Length	10 ft. (3.0 m)
Input Frequency Range	47 Hz - 63 Hz
Input Plug Type	NEMA 5-15 P
Input Voltage	100 - 125 VAC
Input Voltage Range	75 - 149 VAC
Nominal Input Voltage	120 VAC
Plug Style	Right Angle, 45° Offset

# PR1500RT2UCN SMART APP SINEWAVE UPS



## SPECIFICATIONS - CONT.

OUTPUT		SURGE PROTECTION & FILTERING	
Automatic Voltage Regulation	Double Boost, Single Buck	EMI/RFI Filtration	Yes
On Battery Frequency	50 Hz - 60 Hz +/- 1%	Surge Suppression	2430 J
On Battery Voltage	100/110/120/125 VAC +/- 5%	MANAGEMENT & COMMUNICATIONS	
On Battery Waveform	Sine Wave	Audible Alarms	Battery Mode Low Battery Overload Overcharge Fault
Outlet Type	NEMA 5-15 R	Emergency Power Off (EPO) Port	Yes
Outlets - Battery & Surge Protected	8	HID Compliant USB Port	Yes
Outlets - Critical Load	4	LCD	Multifunction LCD
Outlets - Total	8	LED Indicators	Power On Line Mode Battery Mode Fault
Output Power Factor	1	Management Cable	USB Cable EPO Cable
Overload Protection	On Battery: Internal Circuitry Limiting On Utility: Circuit Breaker Protected	Serial Port	1 Serial 1 Dry Contact
Typical Transfer Time	4 ms	SNMP / HTTP Remote Monitoring	Yes - RMCARD205 pre-installed
VA	1500 VA	Software (Free Download)	PowerPanel® Business
Watts	1500 W	PHYSICAL	
BATTERY		Color	Black
Battery Quantity	4	Form Factor	Rack/Tower
Battery Size	12 V / 9 Ah	Material of Construction	Metal
Battery Type	Sealed Lead-Acid	Rack Height	2U
Hot-Swappable	Yes		
Replacement Battery Cartridge	1 x RB1290X4J		
Runtime at Full Load	6.5 min.		
Runtime at Half Load	18.2 min.		
Typical Recharge Time	3 Hours		
User-Replaceable Battery	Yes		

# PR1500RT2UCN SMART APP SINEWAVE UPS

## SPECIFICATIONS - CONT.

### DIMENSIONS

Dimensions - Width/Height/Depth (cm)	43.43 x 8.64 x 41.15 cm
Dimensions - Width/Height/Depth (mm)	434 x 86 x 411 mm
Dimensions - Width/Height/Depth (in.)	17.1 x 3.4 x 16.2 in
Weight (kg)	25.31 kg
Weight (lbs.)	55.8 lbs.
Country of Origin	China

### SHIPPING DIMENSIONS

Shipping Dimensions - Width/Height/Depth (cm)	52.71 x 27.31 x 55.88 cm
Shipping Dimensions - Width/Height/Depth (mm)	527.05 x 273.05 x 558.8 mm
Shipping Dimensions - Width/Height/Depth (in.)	22 x 10.75 x 22 in
Shipping Weight (kg)	29.21 kg
Shipping Weight (lbs.)	64.4 lbs.

### ENVIRONMENTAL

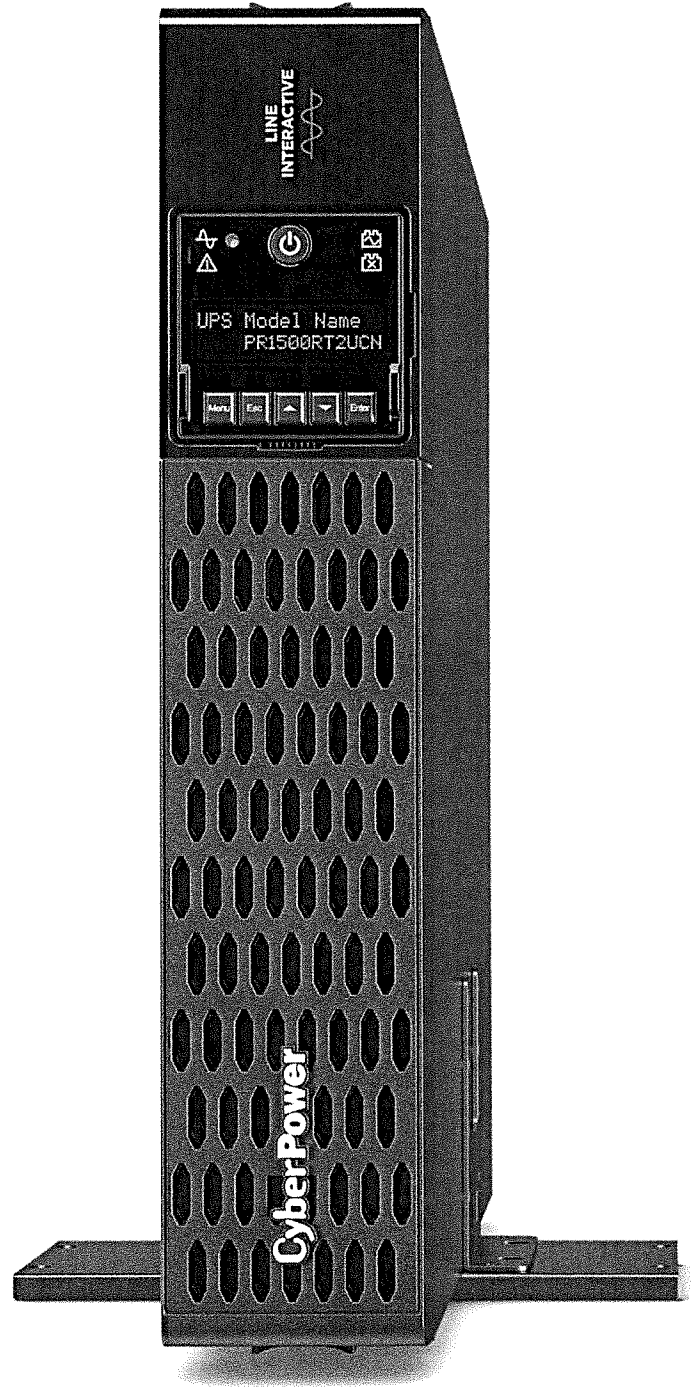
Audible noise at 1m from surface of unit	52.5 dBA
Online Thermal Dissipation	93.3 BTU/hr
Operating Elevation	0 - 9,843 ft (0 - 3,000 m)
Operating Relative Humidity	0 - 95 % (non-condensing)
Operating Temperature	32 - 104 °F (0 - 40 °C)
Storage Elevation	0 - 49,213 ft (0 - 14,999 m)
Storage Relative Humidity	0 - 95 % (non-condensing)
Storage Temperature	5 - 113 °F (-15 - 45 °C)

### CERTIFICATIONS

Environmental	RoHS Compliant
Safety	UL1778 / CSA C22.2 No 107.3 FCC Class B / VCCI

### WARRANTY

CEG Amount	\$400,000
Connected Equipment Guarantee	Lifetime
Extended Warranty Option	WEXT5YR-U4A
Product Warranty	3-Year Limited



# **Advanced Networks**



23144 Cinco Ranch Blvd., Katy, TX 77494 Phone (972) 850-8414 Fax (281) 676-3631

October 02, 2024

**Re: E-rate CAT2 Year 28 (2024-2025) Response Cover Letter**

Dear School,

**Advanced Networks of Texas Spin # 143036711** is pleased to enclose a bid response to your C2 Internal Connections and or basic maintenance requirements as noted on your YR 28 E-Rate 470 application and or RFP filed on the SLD web site.

Advanced Networks of Texas, Inc. SPIN # 143036711 is aware that this proposal is contingent upon E-Rate funding. If the applicant does not receive the total anticipated funding from the E-Rate program for this proposal, the school may choose to void all or part of this proposal. Advanced Networks of Texas will also certify our **SPAC is current** and that no federal or state suspension or debarment is in place and we offer both **SPI and BEAR invoicing methods**.

Advanced Networks of Texas has been specializing in E-rate solutions for over 15 years in the state of Texas and surrounding states including Oklahoma. We look forward to the opportunity in establishing a working relationship with you on this E-rate project.

Please review the attached proposal and let us know if you have any questions or if any changes are needed.

Yours sincerely,

*Mark Morrone*

**Mark Morrone**

**Advanced Networks of Texas**

**markm@anettexas.com**

Phone **972-850-8414**

Fax **281-676-3631**

FCC Registration # 002219679

**SPIN # 143036711**

## Collinsville Schools - 470 250002898 Bid Response

From: Mark Morrone (markm@anettexas.com)

To: bidsforerate@yahoo.com

Cc: gilliann@anettexas.com; deanm@anettexas.com; ben@anettexas.com; ricks@anettexas.com

Date: Wednesday, November 20, 2024 at 02:14 PM CST

Hi Julie,

As per your posted 470 application and RFP.  
Please find attached C2 UPS bid response.

Let us know if you have any questions or if you need anything further.

Thank you,

**Mark Morrone**  
**Advanced Networks of Texas**  
**E-rate K-12 Specialist**  
**SPIN # 143036711**  
**markm@anettexas.com**  
**972-850-8414**



W9 2024.pdf  
833.5kB



ANET COVER LETTER SIGNED.pdf  
491.4kB



ANETTX References 2024.pdf  
455.4kB



CertificateOfInsurance (1).pdf  
119.9kB



Estimate 250002898-CyberPower - Collinsville Schools C2 YR 28.pdf  
51.4kB

**ANET PARTNERS - ADVANCED NETWORKS - SPIN # 143036711**

23144 Cinco Ranch Blvd Ste B  
Katy, TX 77494 US  
+8508414  
accounting@anettexas.com  
www.anettexas.com



## QUOTE / PROPOSAL

**ADDRESS**

Kim Myers  
COLLINSVILLE SCHOOLS  
1902 West Maple  
Collinsville, OK 74021  
United States of America

**SHIP TO**

Kim Myers  
COLLINSVILLE SCHOOLS  
1902 West Maple  
Collinsville, OK 74021  
United States of America

**QUOTE / 250002898-  
PROPOSAL # CyberPower  
DATE 11/15/2024**

**470 OR FRN#**

250002898

**SCHOOL ENTITY #**

140054

**PREPARED BY**

Rick and Ben

ACTIVITY	QTY	RATE	AMOUNT
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Thank you for the opportunity to serve your network needs!

With 20+ years' experience, we're committed to delivering exceptional service, from planning to implementation, and as a result, build strong relationships with the partners we service and support.

Below you will find a quote for the PR1500RT2UC UPS with free cloud monitoring as well as the UCN version which includes a bundled remote management card. Please adjust quantities as needed.

**Uninterruptable Power Supplies**

Free 2 year Extended Warranty from CyberPower Erate Promotion for a total of 5 years protection.

<b>PR1500RT2UC</b> Smart App Sinewave UPS System, 1500VA/1500W, 8 Outlets, 2U Rack/Tower, Built-in Cloud Monitoring, 5 YR Wty.	10	766.76	7,667.60
<b>PR1500RT2UCN</b> CYBERPOWER PR1500RT2UCN 1500VA/1500W SINE WAVE UPS, 2U	0	974.89	0.00

Capacity: 1500 VA / 1500 W  
Topology: Line Interactive

ACTIVITY	QTY	RATE	AMOUNT
Waveform: Sine Wave Output: 100-125 VAC 5% Runtime (half/full): 18.2 minutes / 6.5 minutes Plug type & cord: NEMA 5-15P, 10 ft. cord Outlets: 8 surge + battery backup Outlet types: 8 NEMA 5-15R Communication: USB, Serial, SNMP, Relay, EPO Management software: PowerPanel® Business Edition Remote management: Yes, pre-installed RMCARD205 and Built-in Cloud Monitoring			
<b>WEXT5YRU4A</b> UPS 4A 2-Year Extended Warranty	10	0.00	0.00
No Cost - CyberPower Erate Promotion			
<b>UPS Installation</b> Installation and configuration per UPS	10	175.00	1,750.00
			Subtotal: 9,417.60
<hr/>			
Shipping and Travel			
<hr/>			
<b>Shipping Charges</b> Shipping Charges	1	289.00	289.00
<b>Travel &amp; Per Diem</b> Travel & Per Diem for Network Tech	1	275.00	275.00

This signed quote constitutes a contract for delivery and installation of the listed products and services for the period April 01, 2024 to September 30, 2025. An extension of this contract may be provided upon written notice for both parties. This proposal is contingent upon E-rate anticipated funding. If the customer does not receive the total anticipated funding for this proposal, the school may choose to void all or part of this contract. However, if the customer does not receive the total anticipated funding from the E-rate program for this proposal, the school will be liable for any products ordered and delivered complete with any with any work performed to date. The parties agree that the terms of this paragraph may be enforced by injunction. All risk or loss or damage in respect of the hardware shall be the customers from the time that Advanced Networks of Texas (ANET) delivers the hardware to a carrier for transportation to the customer (F.O.B. point of shipment).

<b>SUBTOTAL</b>	9,981.60
<b>TAX</b>	0.00
<b>TOTAL</b>	<b>\$9,981.60</b>

Accepted By

Accepted Date

# CONTRACT FOR SERVICES AND/OR PRODUCTS E-RATE FUNDING YEAR 28, 2025-26

	Service Provider "Provider"	School/Library "Applicant"
<b>Company Name:</b>		
<b>Contact Name:</b>		
<b>SPIN:</b>		
<b>Address:</b>		
<b>City, State Zip:</b>		
<b>Phone:</b>		

This contract made and entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ by and between Provider and Applicant as specified above.

### SERVICES

The Provider agrees to provide to the Applicant the services and/or products as specified in

Bid # \_\_\_\_\_ attached.

### RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254, Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain telecommunications, Internet, and internal connections services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

### AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the services bid.

### TERMS

#### 1-Year Term

The term of this contract shall commence on July 1, 2025 and shall terminate on (a) June 30, 2026 for recurring services or (b) September 30, 2026 for non-recurring services. The contract expiration date for non-recurring shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved after March 1, 2025.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

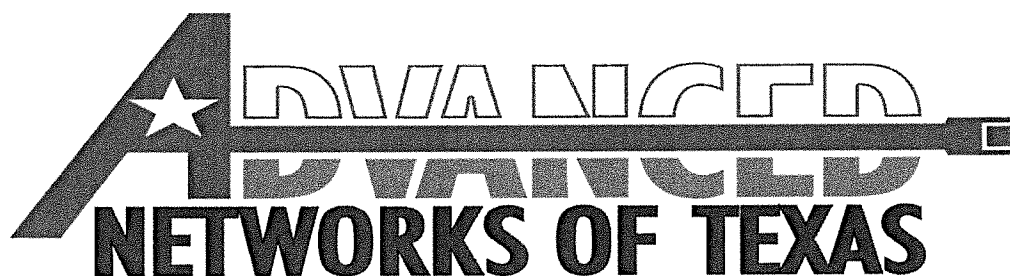
If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed by the governing board.

The total costs of the services and/or products shall not exceed \$\_\_\_\_\_ (Pre-discount amount). In no circumstances, shall Applicant be liable for an amount exceeding Applicant's share\*\* unless Applicant's governing board specifically waives this provision in writing.

\*\*The Applicant is responsible for the non-discounted portion, plus, the ineligible fees. Executed and delivered on the day and year first written above.

<b>For Provider:</b>	<b>For Applicant:</b>
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date:

*Note: Contracts are NOT required for Tariffed and Month-to-Month Services*



**SPIN # 14306711      E-rate References**

**BUFFALO ISD**  
708 CEDAR CREEK ROAD  
BUFFALO, TEXAS 75831

**Contact: Paul Daniel – Technical Contact**  
(903) 388-1583 – [danielpd@buffaloisd.net](mailto:danielpd@buffaloisd.net)

**Project Details:** Network refresh including installation of UPS, firewall, switches, and WAPs, and cabling CAT6 Drops and Fiber work.

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**ARISTOI CLASSICAL ACADEMY**  
5618 11<sup>TH</sup> ST  
KATY, TX 77493

**Contact: Jim Jones – Technology Director**  
(281) 391-5003 - [technology@aristoiclassical.org](mailto:technology@aristoiclassical.org)

**Project Details:** Successful replacement of Switches and WAPs, License renewals cabling and Fiber work over the last 7 years for several E-rate projects.

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**THE RHODES SCHOOL DISTRICT**  
11821 EAST FREEWAY SUITE 400  
HOUSTON, TX 77029

**Contact: Jamaal Locket - Technology Director**  
(281) 459-9797 - [jlockett@rhodesschool.org](mailto:jlockett@rhodesschool.org)

**Project Details:** New Construction/Renovation, Cat 6 Cabling, Fiber to interconnect new buildings, all network electronics, switching and wireless at both Wallisville campus and Humble Campus. Cat 6 Cabling, Fiber to interconnect new buildings, all network electronics, switching, wireless. Full campus network replacement including Meraki switching and wireless, Cat 6 Cabling and Fiber at Northshore, Channelview and Tidwell Campuses.

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**AUSTIN ACHIEVE PUBLIC SCHOOLS**

7424 E. HWY 290  
AUSTIN, TX 78723

**Contact: Fred Levily - Director of IT**  
(512) 522-4190 - [flevilly@austinachieve.org](mailto:flevilly@austinachieve.org)

**Project Details:** Complete school networking refresh. Provided whole campus with switches, WAPs, routers, cabling and Fiber.

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**CHILTON ISD**

905 DURANGO AVE  
CHILTON, TEXAS 76632

**Contact: Elsa Wylie – Technology Director**  
ewylie@chiltonisd.org  
254-546-1280 Office  
254-214-8498 Cell

**Project Details:** Successful replacement of switches, WAPs, License renewals, cabling and Fiber work over the last 6 years.

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**LORENA ISD**

308 N. FRONTAGE RD.  
LORENA, TEXAS 76655

**Contact: Jennifer Grimm – Technology Director**  
(254) 857-3616 - [jennifergrimm@lorenaisd.net](mailto:jennifergrimm@lorenaisd.net)

**Project details:** Lorena High school, Middle school, Lorena intermediate and Lorena elementary school- successful replacement of 28 switches and 198 WAPs, Lic. Renewals, CAT 6 cabling and Fiber.

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**AXTELL ISD**

308 OTTAWA  
AXTELL, TEXAS 76624

**Contact: Janice Hornsby – Technology Director**  
(254) 863-5301 – [jhornsby@axtellisd.net](mailto:jhornsby@axtellisd.net)

**Project Details:** Successful replacement of switches, firewall and some Fiber work.

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**BROWNFIELD ISD**  
601 TAHOKA ROAD  
BROWNFIELD, TEXAS 79316

**Contact: Chris Martinez – Director of Technology**  
**(806) 637-5743 - [chris.martinez@brownfieldisd.net](mailto:chris.martinez@brownfieldisd.net)**

**Project Details:** Successful replacement of Meraki switches, WAPS and cabling drops with full installation and configuration.

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**MULESHOE ISD**  
514 W. AVENUE G  
MULESHOE, TEXAS 79347

**Contact: Susan Hinojosa - Director of Technology**  
**(806) 272-7319 - [shinojosa@muleshoeisd.net](mailto:shinojosa@muleshoeisd.net)**

**Project Details:** Successful replacement of Meraki CORE switches for new construction site. Fiber and cable drops with full installation and configuration.

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**NEDERLAND ISD**  
220 N. 17<sup>TH</sup> STREET  
NEDERLAND, TEXAS 77627

**Contact: Cindy Laird – Director of Technology**  
**(409) 726-2242 - [claird@nederland.k12.tx.us](mailto:claird@nederland.k12.tx.us)**

**Project Details:** Currently installing Dell switches, Fiber and cabling drops throughout the school district.

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**MARION ISD**  
214 WEST HUEBINGER  
MARION, TEXAS 78124

**Contact: Jason Causey – Director of Technology**  
**(830) 914-2803 – [jcausey@marionisd.net](mailto:jcausey@marionisd.net)**

**Project Details:** Complete school networking refresh. Provided whole campus with switches, WAPs, routers, cabling and Fiber.

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# Skyrider

470 Application Number: 250002898

Internal Connections (Category 2)

**2025-2026 Funding Year**

**YR28**

**Collinsville Public Schools**

PRESENTED BY:



*Statement of Confidentiality:*

*This document includes data that shall not be disclosed to any third party and shall not be duplicated, used or disclosed – in whole or in part – for any purpose other than for internal evaluation of this document. If a contract is awarded to SkyRider Communications as a result of, or in conjunction with the submission of this document, except as noted, the contracted parties shall have the right to duplicate, use or disclose that data to the extent provided in the resulting contract.*



Collinsville Public Schools  
1902 W Maple  
Collinsville, OK 74021

Ref: Category 2 Services - FY2025-2026 - 470 ID #250002898:

It is our privilege to present the following proposal for Category 2 services for the Collinsville Public Schools . The proposed Category 2 Connections will provide a scalable, reliable, high throughput infrastructure for your District. SkyRider's recommended services improve bandwidth and include element management, security, and support to assure bandwidth and network resource needs.

SkyRider is an authorized E-rate vendor. SkyRider Communications, LLC.'s FCC Filer 499 ID is 826572. SkyRider Communications is registered with Schools and Libraries Division. The SPIN for SkyRider Communications, LLC. is 143031192. SkyRider's capabilities to deliver and manage customized telecommunications services are unique and a key advantage to school districts considering broadband access today. Key benefits to the Collinsville Public Schools include:

- \* Increased Bandwidth
- \* Reliable Connection
- \* 24x7x365 Monitoring Service
- \* Professionally Installed Network Components
- \* Best Service After the Sale

SkyRider has an outstanding reputation in the telecommunications industry and has assembled a highly capable and qualified staff. We have a combined 60 years of experience in Telecommunications, Internet, Wide Area Network (WAN), and Local Area Network (LAN) solutions. SkyRider personnel has been involved in the E-Rate process since its inception.

SkyRider Communications, LLC. complies with Local, State, and Federal Policies including agreement to fully cooperate with Audit Support and Ten Year Document Retention Requirements.

Thank you and the Collinsville Public Schools for your consideration of SkyRider's proposal. On behalf of the entire SkyRider team, we look forward to providing a reliable and secure network solution.

I am fully authorized to sign on behalf of SkyRider Communications, LLC.

**Jess Warden**

Director of Operations  
SkyRider Communications, LLC.  
318-680-8008



**Company Profile:**

SkyRider Communications, LLC.  
 308 Pine Street  
 West Monroe, LA 71291  
 (800) 536-7035  
 Incorporated: 5/21/2001  
 State of Incorporation: Louisiana  
 Area of Service: Arkansas, Louisiana, Mississippi, Oklahoma & Texas

USAC SPIN #: 143031192  
 FCC FRN #: 0021883640  
 FCC 499 ID: 826572

**Experience by Area of Expertise:**

Telecom & Internet Services 80 + years  
 Network Infrastructure 50 + years  
 Outside Plant & Inside Wiring 30 + years  
 E-Rate Projects 15 + years

**Project Team**

SkyRider project team members provide complimentary independent competencies including wireless network design and engineering, project management and telecommunication construction.

**Project Supervisors**

Jess Warden  
 Director of Operations

**Texas**

Max Richardson  
 Project Manager

**Arkansas/Louisiana**

Chuck Walters  
 Project Manager

**Texas/Oklahoma**

Luke Benton  
 Project Manager

**USAC/SPIN Search Results**

SPIN	Service Provider Name	Contact Name	Contact Address	Contact Phone	Form 499 Filer	SPAC Filed
143031192	SkyRider Communications, LLC.	Brad W Warden	308 Pine Street West Monroe, LA 71291	800-536-7035	Y	2007-2024



## Statement of Qualifications

### Carrier Qualifications

SkyRider provides voice, video, data telecommunications services and high-speed Internet access for K-12 schools, state and local government and municipalities, healthcare systems, libraries, colleges, and universities. SkyRider's focus is the design, installation, operation, and management of government-funded wide area networks (WAN).

SkyRider Communications, LLC. and its management team have been active in providing quality Telecom services for over 20 years. SkyRider Communications is a Regional Telecom provider serving many qualified customers within the geographic area of Louisiana, Mississippi, Texas, Oklahoma and Arkansas.

Our staff has assisted in the design and operation of many of the region's largest WANs, covering hundreds of square miles and delivering bandwidths of up to 100 Gigabit. As a licensed telecommunications carrier, we provide unmatched management and customer service.

SkyRider and its staff hold industry and manufacturer certifications for the design, implementation, maintenance, and support for the services customers receive.

### SLD Qualifications

The FCC Filer 499 ID assigned to SkyRider Communications is 826572. SkyRider Communications is registered with Schools and Libraries Division. The SPIN for SkyRider Communications, LLC. is 143031192.

### FCC and PSC Qualifications

SkyRider Communications, LLC is registered and in good standing with the FCC. SkyRider is licensed with Public Service Commissions in the States of Louisiana and Oklahoma.

### Locations and Availability

SkyRider Communications maintains offices or employees in the following locations:

Main Branch 308 Pine Street West Monroe, Louisiana 71291
Yukon, OK
Flower Mound, TX

SkyRider maintains a 24/7 Network Operations Center (NOC) that identifies issues as soon as they arise. A large amount of troubleshooting and fault isolation can be done remotely. In addition, when required, field technicians are on call 24/7.

### Licensed General Contractor

SkyRider Communications, LLC. through its Managing Member, Brad Warden, is a licensed General Contractor, specializing in Telecommunications.



308 Pine Street  
 West Monroe, LA 71291-3138  
 800-536-7035  
[www.skyrider.net](http://www.skyrider.net)

Prepared by: **Jess Warden**

# QUOTATION

<b>Quote ID:</b>	<b>104221</b>
<b>Date:</b>	<b>12-08-2023</b>
<b>Collinsville Public Schools</b>	
1902 W Maple Collinsville, OK 74021	
<b>Project Name:</b>	<b>470 App Num: 250002898</b>

Line	Description	Qty	Retail	Ext
1	Cyber Power, 1500VA/1500W, Sine Wave, 2U, NEMA 5-15P, 10 Ft Cord, 8 NEMA 5-	10	\$911.67	\$9,116.70
2			\$0.00	\$0.00
3			\$0.00	\$0.00
4			\$0.00	\$0.00
5			\$0.00	\$0.00
6			\$0.00	\$0.00
7			\$0.00	\$0.00
8			\$0.00	\$0.00
9			\$0.00	\$0.00
10			\$0.00	\$0.00
11			\$0.00	\$0.00
12			\$0.00	\$0.00
13			\$0.00	\$0.00
14			\$0.00	\$0.00
15			\$0.00	\$0.00
16			\$0.00	\$0.00
17			\$0.00	\$0.00
18			\$0.00	\$0.00
Installation, Mobilization, and Configuration				\$4,389.90
<b>Subtotals</b>				\$13,506.60
<b>Taxes</b>			0%	\$0.00
<b>Grand Total</b>				\$13,506.60

**Notes and Instructions:**

\*Ubiquiti UniFi Products sold by SkyRider come with SkyRider's No-Hassle Advanced Replacement Warranty\*



## Internal Connections Agreement

THIS AGREEMENT, made this \_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ by and between, Collinsville Public Schools, hereinafter called the Owner, and SkyRider Communications, LLC., hereinafter called the Contractor.

For the consideration hereinafter named, the said Owner covenants and agrees with said Contractor, as follows:

FIRST. The Contractor agrees to provide all material as defined in Contractor's proposal, regarding USAC Form 470 #250002898 within 60 days of receiving the executed Purchase Order from Owner until all equipment has been delivered as defined in the Contractor's proposal, Quote ID: 104221.

SECOND. This agreement will not be considered "awarded" until and unless an approved Purchase Order is issued for said agreement.

THIRD. The purchase of the items defined in the Contractor's proposal is contingent upon the Owner receiving e-Rate funding and/or Board Approval. If e-Rate funding or Board Approval is not approved, the Owner shall be held harmless and indemnified from making the purchase of the items as defined in the Contractor's proposal. The Owner agrees to provide the Contractor with appropriate tax exemption certifications. The maximum fee the Owner will be charged under this contract, unless otherwise provided herein, for a total project cost of \$13506.6.

This, THIRD, covenant may be waived at the Owner's discretion. In doing so, Owner agrees to promptly pay the fee upon receipt of Contractor invoice, not to exceed the "maximum fee" as defined in this THIRD covenant. Owner agrees that waiver of e-Rate funding approval decision will require Contractor to invoice Owner at the non-discounted rate (i.e. e-Rate discount percentage will not be applied.)

FOURTH. Any additional applicable Federal, State, or Local use, excise, sales or privilege taxes, duties, or similar liabilities, charged to or against SkyRider or customer because of the service furnished by SkyRider, shall be paid by the customer in addition to the regular charges under this agreement.

FIFTH. No extra work or changes under this contract will be recognized or paid for, unless agreed to in writing before the work is done or the changes made. Owner agrees to issue a Change Order for any, and all, extra work or changes.

SIXTH. This contract shall not be assigned by the Contractor without first obtaining permission in writing from the Owner.

SEVENTH. The Contractor and Owner for themselves, their successors, executors, administrators and assigns, hereby agree to the full performance of the covenants of this agreement.

EIGHTH. This agreement constitutes a contract for the delivery and installation of the listed products and services for the period beginning April 1, 2025 through September 30, 2026.

\_\_\_\_\_  
Print Name:

\_\_\_\_\_  
Title:

Collinsville Public Schools  
1902 W Maple  
Collinsville, OK 74021

\_\_\_\_\_  
Jess Warden

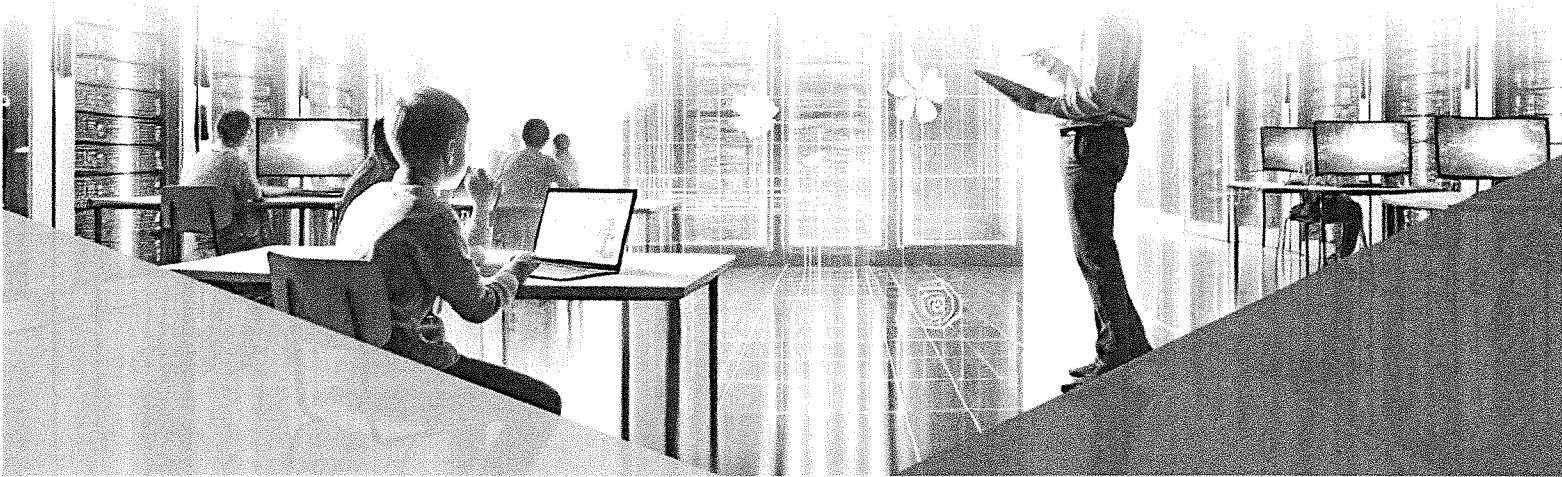
\_\_\_\_\_  
Director of Operations

SkyRider Communications, LLC.  
308 Pine Street  
West Monroe, LA 71291

# United Systems



Partner of  BLUE ALLIANCE



# Collinsville Public Schools

**E-Rate FY2025-2026 YR28**

**Category 2  
Internal Connections  
FCC Form 470 #250002898**

**Prepared by:  
David Laase  
Sales Solutions Manager  
SPIN #143004698  
November 20, 2024**

November 20, 2024

Collinsville Public Schools  
Kim Myers  
Director of Technology  
1902 W. Maple  
Collinsville, OK 74021

Dear Kim Myers,

United Systems, LLC is pleased to present this proposal for E-rate FY2025-2026 Internal Connections. With decades of experience serving K-12 schools, we have a deep understanding of the unique technology needs of educational institutions. Our team of experts is well-versed in navigating the E-rate process, ensuring your district receives the maximum benefit from this essential funding.

Our proposal is designed to provide your district with cost-effective, reliable, and future-proof technology solutions, backed by the knowledge and abilities of our certified technical personnel. We are committed to delivering a smooth, efficient deployment to keep your school's technology running at peak performance.

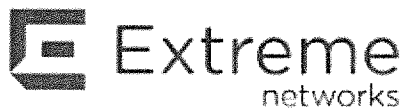
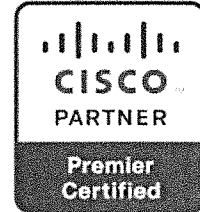
If you have any questions or concerns, I am available to discuss them at your convenience. On behalf of United Systems, thank you for this opportunity, and we look forward to supporting your district's technology needs.

Sincerely,

David Laase  
Sales Solutions & Partner Manager

405-523-2162 (office)  
405-778-8326 (direct)  
405-818-9575 (mobile)  
[dlaase@unitedsystemsok.com](mailto:dlaase@unitedsystemsok.com)

**VENDOR PARTNERSHIPS**



We have prepared a quote for you

**Collinsville Schools - E-rate  
FY2025 - 470 250002898 - C2  
Internal Connections**

Quote # 017653  
Version 1

Prepared for  
**Collinsville School Dist 6**

Prepared by  
**David Laase**

## Collinsville Schools - E-rate FY2025 - 470 250002898 - C2 Internal Connections

**Prepared for:**

**Collinsville School Dist 6**  
 1902 W. Maple  
 Collinsville, OK 74021  
 Kim Myers  
 (918) 371-0228  
[kimmyers@collinsville.k12.ok.us](mailto:kimmyers@collinsville.k12.ok.us)

**Prepared by:**

**United Systems, Inc.**  
 David Laase  
 405-778-8326  
 Fax 405-523-2185  
[dlaase@unitedsystemsok.com](mailto:dlaase@unitedsystemsok.com)

**Quote Information:**

**Quote #: 017653**  
 Version: 1  
 Delivery Date: 11/20/2024  
 Expiration Date: 12/18/2024

Vertiv UPS		Price	Qty	Ext. Price
PSI5-1500RT120	<b>Vertiv Liebert PSI5 UPS - 1500VA/1350W 120V,2U Line Interactive AVR Tower/Rack Mount UPS</b>	\$726.47	10	\$7,264.70
<b>Subtotal</b>				<b>\$7,264.70</b>

USI Services		Price	Qty	Ext. Price
Installation-Network Equipment	<b>USI Installation - Vertiv UPS</b> Installation & Configuration of Network Equipment - Vertiv UPS	\$1,160.00	1	\$1,160.00
Travel	<b>USI Travel</b> Related Travel Expenses	\$290.00	1	\$290.00
Project Management	<b>USI Project Management</b> Project Management - United Systems will assign a project manager with the responsibilities of coordination of all equipment installation.	\$150.00	1	\$150.00
<b>Subtotal</b>				<b>\$1,600.00</b>

Phone: 405-523-2162

Email: [dlaase@unitedsystemsok.com](mailto:dlaase@unitedsystemsok.com)

Web: <http://www.unitedsystemsok.com>

Quote Summary	Amount
Vertiv UPS	\$7,264.70
USI Services	\$1,600.00
<b>Total:</b>	<b>\$8,864.70</b>

Pricing is valid for 30 days. Signature below constitutes acceptance of this quotation and authorizes United Systems, Inc. to proceed to supply all goods and services as stated. I hereby declare acceptance of payment terms, which is due upon receipt of invoice. Product will be invoiced when delivered and services will be invoiced as they are completed. Items that are returned or cancelled after written approval will be charged a restocking fee.

United Systems, Inc.

Collinsville School Dist 6

Signature: David Laase  
Name: David Laase  
Title: Sales Solutions Manager  
Date: 11/20/2024

Signature: \_\_\_\_\_  
Name: Kim Myers  
Title: Director of Technology  
Date: \_\_\_\_\_



**E-RATE CATEGORY 2 CONTRACT - FUNDING YEAR 2025-2026**

This is an Agreement between United Systems, LLC and Collinsville Public Schools (Applicant) effective \_\_\_\_\_, 2025. For setting forth the exclusive terms and conditions by which Applicant will issue Purchase Orders for the purchase and installation of Category 2 E-rate Eligible Services which provide and/or support access to the Internet as evidenced by:

Quote Number \_\_\_\_\_ in the Amount of \$ \_\_\_\_\_ for C2 Internal Connections  
Contract # Collinsville Public Schools - FY2025-2026-CAT2-IC

**PURCHASE ORDERS**

Applicant is not obligated to issue any Purchase Orders under this agreement until the approval has been received from the Universal Service Administrative Company (USAC) Schools and Libraries Division (SLD) for E-Rate discounts. Applicant may issue Purchase Orders, which will contain the specific locations receiving services and the timing for services to begin, which will be agreed upon by both parties. Applicant shall have the right by written order to make changes in the work, specifications, or quality, provided any change in price or delivery caused thereby shall be adjusted equitably by mutual agreement. United Systems will provide the Category 2 Services as described.

**PAYMENT METHOD**

Work at each site is to be invoiced in total when the job has commenced. Payment will be made after satisfactory performance of the contract in accordance with all of the provisions thereof and upon receipt of a properly completed invoice. The School Board reserves the right to withhold any or all payments or portions thereof for the contractor's failure to perform in accordance with the provisions of the contract or any modifications thereto.

**GOVERNING LAW**

This agreement shall be interpreted and enforced in accordance with the laws of the State of Oklahoma.

**TERM**

In accordance with E-rate FY2025-2026, this agreement is in effect for the period of July 1, 2025, through (a) June 30, 2026, for recurring services or (b) September 30, 2026, for non-recurring services. This agreement may be extended and otherwise altered to coincide with any funding delays or other unforeseen circumstances that do not allow the contract to be fulfilled within the original stated timeframe. It may also be voluntarily extended for subsequent years through mutual agreement by both parties. This agreement may only be terminated in the event that United Systems is unable or unwilling to perform delivery of associated products and services.

**FORCE MAJEURE**

Neither United Systems nor Applicant shall be responsible for damages resulting from riots, flood, strikes, Acts of God and/or other foreseen events.

**WARRANTY**

United Systems will provide a warranty from the manufacturer. United Systems certifies that it has the insurance coverage for General Liability of \$1,000,000 combined single limits and Worker's Compensation as required by law. In no event shall United Systems be liable for consequential damages.

**EXECUTION**

Each individual executing this Agreement on behalf of a party to this agreement represents and personally warrants that he has authority to enter into this Agreement on behalf of such party and that this Agreement is binding on such party.

Collinsville Public Schools  
1902 W. Maple  
Collinsville, OK 74021  
FCC Form 470 #250002898

United Systems, LLC  
5700 N Portland Ave, Suite 201  
Oklahoma City, OK 73112  
SPIN # 143004698

By \_\_\_\_\_  
Authorized Signature  
Date \_\_\_\_\_

By \_\_\_\_\_  
United Systems Representative  
Date \_\_\_\_\_

## Collinsville Schools - E-rate FY2025 - 470 250002898 - C2 IC Proposal

From: Mandy Wood (mwood@unitedsystemsok.com)  
To: bidsforerate@yahoo.com  
Cc: DLaase@unitedsystemsok.com  
Date: Wednesday, November 20, 2024 at 02:34 PM CST

Julie,

Please accept the attached proposal for Collinsville Schools - E-rate FY2025 - 470 250002898 - C2 Internal Connections.

The document includes the Statement of Work followed by the quote. There is a brief overview of the proposal on page 4 in the SOW section.

Please let me know if you have any questions. Please let me know that you received this proposal.


Thank you,



**Mandy Wood**  
E-rate Process Manager  
T. 405.778.8360



Classified as Confidential

 Collinsville FY2025 470-250002898 IC Proposal.pdf  
1.7MB

# Telecomp

Technology you need. **Experience you deserve.**



# PROPOSAL FOR SERVICES

QUOTE #: 013869 V1

VALID UNTIL 07/01/2025

Prepared for:  
**Collinsville Public Schools**

Project:  
**Collinsville Public Schools Erate Yr28 (2025-  
2026) C2 470-250002898**



Thursday, November 07, 2024

Collinsville Public Schools  
Kim Myers  
1902 W Maple St  
Collinsville, Oklahoma 74021  
kimmyers@collinsville.k12.ok.us

C2 - Internal Connections

ERATE Year 28 (2025-2026)  
Form 470: 250002898  
Form 471:  
FRN:  
BEN: 140054  
Eligibility: 60%  
Total Cost: \$ 17,070.00  
Total Ineligible Cost: \$ 0  
Total Eligible Cost: \$ 17,070.00  
USAC Cost: \$ 10,242.00  
School Cost: \$ 6,828.00

\*\*\*Internal Connections\*\*\*

TeleComp SPIN# 143039764  
TeleComp FCC# 0023249451

*Sharon C. Burns*

Sharon Burns  
Sales Operations  
TeleComp



## Battery Backup Hardware/Software/Installation

Description	Price	Qty	Ext. Price
PR1500RTXL2 UCN <b>CyberPower Smart App Sinewave 1500VA Pure Sine Wave RT LCD UPS - 1500VA/1500W - 5 Minute Full Load - 8 x NEMA 5-15R - Battery/Surge-protected</b>	\$1,417.00	10	\$14,170.00
Labor - Implementation Implementation labor for Installation and Configuration of UPS Equipment	\$265.00	10	\$2,650.00
Shipping and Handling <b>Shipping and Handling on UPS's</b>	\$250.00	1	\$250.00
<b>Subtotal:</b>			<b>\$17,070.00</b>

### Statement of Work (SOW)

By accepting this quote the School or Library agrees that if USAC denies payment for any reason after product has been ordered, received and invoiced the School or Library will be responsible to pay any balance due on the invoice to Telecomp in full.

TeleComp shall be responsible for setup and installation of the Erate equipment, which will include the following:

1. Configure and install 10 UPS units.

School to provide building maps for projects prior to installation.

### Out of Scope Agreement:

*Any additional items not expressly outlined in this statement of work will be deemed outside the scope of this project and will be billed separately at either an hourly rate or pre-determined retainer agreement.*



# Collinsville Public Schools Erate Yr28 (2025-2026) C2 470-250002898

Prepared by:  
**TeleComp Holdings, Inc.**  
Sharon Burns  
918-844-0219  
Fax 4792716060  
sharon.burns@telecomp.com

Prepared for:  
**Collinsville Public Schools**  
1902 W Maple St  
Collinsville, Oklahoma 74021  
Kim Myers  
(918) 371-0228  
kimmyers@collinsville.k12.ok.us

Quote Information:  
**Quote #: 013869**  
Version: 1  
Delivery Date: 11/07/2024  
Expiration Date: 07/01/2025

## Quote Summary

Description	Amount
Battery Backup Hardware/Software/Installation	\$17,070.00
<b>Total:</b>	<b>\$17,070.00</b>

When a credit card is used for payment, a 3% credit card convenience fee will be assessed. Pricing is subject to availability. Product warranties are provided through the manufacturer. Installation labor will be billed against any available maintenance agreement or by the hour unless stated otherwise. Minimum 20% restocking fee will be assessed with original packaging within 10 Days of product delivery. We reserve the right to cancel orders arising from pricing or other errors. The information provided is a proposal and is subject to credit approval. The proposal provides an approximate monthly payment for hardware, software and services based upon the contract type and term in months. Taxes, fees, and insurance are not included in the financing figures. Any change in the amount financed will change monthly payment amounts. The provisions in our Master Solutions Agreement (MSA) found online at [www.telecomp.com/legal](http://www.telecomp.com/legal) shall apply to the terms of this Agreement, unless otherwise expressly rejected, in writing, or in a Statement of Work (SOW). NOTE: By signing below, you agree to the terms and conditions of our Master Solutions Agreement as outlined at the URL shown above.

TeleComp Holdings, Inc

Collinsville Public Schools

Signature: Sharon E. Burns  
Name: Sharon Burns  
Title: Sales Operations  
Date: 11/07/2024

Signature: \_\_\_\_\_  
Name: Kim Myers  
Date: \_\_\_\_\_



## AGREEMENT FOR E-RATE PRODUCTS AND/OR SERVICES FY2025-26

APPLICANT		PROVIDER	
Organization	Collinsville Public Schools	Company Name	TCSI., Inc (Telecomp)
Contact Name	Kim Myers	Contact Name	Chris Elliot
Contact Email	kimmyers@collinsville.k12.ok.us	Contact Email	Chris.elliott@telecomp.com
Address	1902 W Maple St	Address	5104 S. Pinnacle Hills Pkwy
City, ST, Zip	Collinsville, OK 74021	City, ST, Zip	Rogers, AR 72758
USAC BEN	140054	USAC SPIN	143039764
FCC Form 470 #	250002898	Bid #	13869
E-Rate RFP #		Bid Amount \$	\$17,070.00
Number of annual renewals allowed for this agreement:		Initial one year with up to four renewals.	

### SERVICES

The Provider agrees to provide to the Applicant the products and/or services as specified in the Provider's Bid and incorporated with the Applicant's E-Rate RFP and FCC Form 470 as listed above.

### RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254. Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain products and services. Provider submitted a bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such products and/or services and they set their agreement in writing as follows:

### AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the products and/or services bid.

The term of this agreement shall commence (a) on or after July 1, 2025, and shall terminate on June 30, 2026, for recurring services or (b) on or after April 1, 2025 and shall terminate on September 30, 2026 for non-recurring services. The agreement expiration for non-recurring services and software/license purchases that may be classified as recurring by USAC shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved on or after March 1st or upon certification of a FCC Form 500 Service Delivery Deadline Extension Request.. This agreement may be extended annually and voluntarily by mutual written ratification up to the number of renewals listed above. The Applicant must issue a written notice to proceed to the Provider prior to commencement of service, delivery or installation. The Applicant is under no obligation to pay if the Provider commences work without the Applicant's written notice to proceed.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the products and services covered by this agreement, the Applicant shall have the right, at its option, to cancel this agreement, as to that part of the products and services disallowed for discount pricing. If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the products and services covered by this agreement, the Applicant shall have the right, at its option, to cancel this agreement as to that part of the products and services disallowed by the governing board. The total costs of the products and services shall not exceed the Bid Amount. In no circumstances shall Applicant be liable for an amount exceeding the Applicant's non-discount share unless Applicant's governing board specifically waives this provision in writing.

**For Applicant:**

**For Provider:**

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Date

*Chris Elliot*  
\_\_\_\_\_  
Provider Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name:

Chris Elliot  
\_\_\_\_\_  
Printed Name:  
CFO

\_\_\_\_\_  
Title:

\_\_\_\_\_  
Title:

## Erate Bid and Contract for Collinsville School C2

From: Sharon Burns (sharon.burns@telecomp.com)

To: bidsforerate@yahoo.com

Date: Thursday, November 7, 2024 at 08:41 AM CST

Hi Julie,

Please find attached an Erate bid and Contract from Telecomp for Collinsville School for their C2 Internal Connections 470-250002898. We appreciate the opportunity to bid on their project.

Thank you,

For service tickets please send an email to [support@telecomp.com](mailto:support@telecomp.com).



**Sharon Burns**

**Sales Operations | TeleComp**

D: 918-844-0219 | O: 918-496-1111

[Customer Support Center | TeleComp.com](#)



Collinsville Public Schools Erate Yr28 (2025-2026) C2 470-250002898.pdf  
223.6kB



Telecomp Service Provider Contract FY2025 - Collinsville C2.pdf  
207.7kB

**SHI**



## SHI Response to Collinsville Schools

E-rate #25000099

11/12/2024

FCC RN #0022242192

SPIN #143012572

For E-rate questions:

503.690.0011



**SHI International Corp.**

290 Davidson Avenue

Somerset, NJ 08873

888-764-8888

[SHI.com](http://SHI.com)

11/12//2024

Kim Meyers

1902 West Maple

Collinsville, OK 74021

[kimmyers@collinsville.k12.ok.us](mailto:kimmyers@collinsville.k12.ok.us)

Dear Kim,

Thank you for your interest in SHI, and for the opportunity to participate in Collinsville Schools request for E-rate funding. As an authorized E-rate Service Provider since 1998, we are uniquely positioned to be your cost-efficient, full-service supplier.

Our customer service and E-rate qualifications are second to none.

SHI provides world class support and service to all our customers, and we have a proven record of success with customers of similar size and nature. Our FCC Registration Number (FCC RN) #0022242192 has Green Light status with the FCC, and our Service Provider Identification Number (SPIN) #143012572 is in good standing.

We are able to respond for both Category 1 and 2 services and products.

Leveraging our broad range of authorizations and manufacturer relationships, along with a \$750 million networking practice, SHI is prepared to support all requirements contained in this response and offer a complete solution for your IT procurement needs. Our proposal provides a streamlined and efficient managed program designed to help you painlessly meet your IT goals in a cost-efficient manner.

We have a dedicated support team to help with all E-rate needs.

We want to ensure that the solution we build together meets your technology goals within your budget, and we've built a team to back that up. Our growing team of E-rate experts includes E-rate Program Managers, dedicated OEM experts, and vendor neutral datacenter and networking professionals.

Thank you for your consideration, and we look forward to working with you on this project!

Respectfully,

Oliver Trujillo  
Account Executive

---

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# EXECUTIVE SUMMARY

With over 20 years as an E-rate Service Provider, SHI helps schools, districts, and libraries leverage E-rate funds to get services and products they need, especially those they otherwise could not afford.

## SHI at a Glance

<p><b>Headquartered</b> in SOMERSET, NJ</p>	<p>Founded <b>1989</b></p>	<p><b>\$14 BILLION</b> 2022 Revenue</p>
<p>Largest US Minority and <b>Woman Owned</b> Business Enterprise</p>	<p><b>Local Presence</b> Throughout the U.S.</p>	<p><b>SUPPORTING</b> Federal   State   Local   Tribal Government, Education, &amp; Healthcare</p>

SHI focuses on offering cost-effective and compelling solutions to ensure that every E-rate dollar secured can be utilized to achieve each customers' specific needs and ultimately empower learning in the communities they serve. In support of this initiative, SHI established a dedicated team of E-rate experts that consists of tenured Senior E-rate Program Specialists, E-rate Business Development Managers, dedicated OEM experts, and agnostic data center and networking professionals. Through SHI's E-rate team, SHI Solutions supports both Category 1 and 2 services and products.

The E-rate program provides discounts on services and products essential for classrooms and libraries to receive broadband and networking solutions. Discounts depend on the level of need and the location of the entity receiving service but typically range from 20% to 90% of the cost of eligible services.

We recognize the needs of educators and can help you make the best choices for those needs, including Mobility; Networking Infrastructure upgrades; Security and Cybersecurity; Virtualization, and, of course, Cost Savings. SHI offers pre-sales support with our Solutions Team and a vendor-neutral approach to all of our advising, focusing on your needs rather than one specific OEM. In support of your eligible networking components strictly for Cat2, SHI's tenured Networking team understands the challenges of deploying and maintaining your infrastructure. We have the technical expertise to help you address, acquire, and adopt solutions to ensure you implement an efficient, secure, and cost-effective solution. Our Networking team is experienced in supporting our customers and evaluating your current environment, and providing recommendations. These discussions include understanding details on your upcoming projects/refreshes of equipment and your current pain points. The Team can help K-12 school districts and libraries determine what manufacturer to lead with based on your current setup, goals, and needed functionality.

As an eligible Service Provider under the Schools and Libraries Program, SHI focuses on providing our library and K-12 customers with complete solutions for their IT initiatives and technology plans. SHI can help you with cost-effective and innovative solutions delivering world-class customer service and support through long-term relationships with industry-leading hardware manufacturers, software publishers, and service providers.

## SHI Top Networking Partners



## E-RATE PROCESS

### Filing A Form 471

This formally declares that you have selected SHI for your project and tells us what the project entails and how much funding you have requested. Once you have filed your Form 471, you'll receive a Funding Commitment Decision Letter (FCDL) formalizing your agreement to work with SHI.

### Filing A Form 486

FCC Form 486, also known as the Receipt of Service Confirmation and Children's Internet Protection Act Certification Form, is a form that must be filed by you before any reimbursements can be paid out. Its purpose is to alert USAC that services, on which discounts have been approved as indicated in a funding letter, are indeed being provided by the service provider. The Form 486 can be submitted only after receiving an FCDL.

### Invoicing Methods

There are two types of invoicing methods used to invoice USAC:

- Form 472 Billed Entity Applicant Reimbursement (BEAR) – With BEAR invoices, you'll pay SHI in full on normal net 30 terms upfront. Then on July 1st, once the FCDL and Form 486 are issued, SHI certifies the BEAR form for reimbursement.
- Form 474 Service Provider Invoice (SPI) – With SPI invoices, the order cannot be placed until 7/1 and the FCDL letters and Form 486 are received. Once the paperwork is settled, SHI will issue two invoices: one to USAC for the portion they are funding, and a second to you for the remaining balance, if applicable.

Please keep in mind that funds are released on July 1st to all applicants that are approved for funding by USAC.

### SHI Green Light Status

SHI maintains active Green Light status (FRN number 0022242192).

## TERMS AND CONDITIONS

### A. Proposed Terms and Conditions

**When Sales confirms that we can use an existing contract, the PS can use this**

**statement:** "SHI is responding to this RFP under the terms of the [INSERT NAME OF CONTRACT AND CONTRACT NUMBER]. The terms of the [CONTRACT NAME/NUMBER] will supersede the terms and conditions of the RFP."

OR

**If we are not bidding under an existing contract, the PS can use this statement:** "SHI reserves the right to review and negotiate terms and conditions if awarded."

### B. E-Rate Status

Customer represents and warrants that it qualifies as eligible to receive E-rate discounts.

### C. E-rate Purchases

Customer represents and warrants that all purchases of products shall be for its own use and shall be installed and made operational within the specific funding year period set forth by E-rate Program rules.

### D. Price and Payment Terms

Payment terms are subject to continuing credit approval by SHI. SHI may, at SHI's reasonable discretion, change credit or payment terms at any time when, Customer's financial condition, previous payment record, or the nature of Customer's relationship with SHI so warrants.

SHI may suspend or withhold delivery of product(s) if (i) Customer fails to pay any sum due to SHI, until final and complete payment is received or (ii) Customer is in violation of applicable laws and regulations.

The price shall be as set forth on the Customer's quote from SHI. Customer understands that taxes are E-rate eligible and may be included on your Form 471. Unless otherwise stated on SHI's quote, all quoted prices are exclusive of federal, state, local, or other taxes. Please inform your SHI representative if tax should be included in quote costs.

SHI shall not be held responsible for product price increases occurring between the quote date and the Customer order date which are caused by circumstances outside of its direct control.

For products that have been discontinued after SHI has accepted a Customer purchase order but before the product has shipped, SHI will make reasonable efforts to offer a comparable or better product at the same or less price, if available, upon USAC's approval of a service substitution request filed by Customer.

## E. General

If any term or provision herein is determined to be illegal or unenforceable, the remainder of the terms or provisions herein shall remain in full force and effect.

Issuance of a Customer purchase order shall constitute Customer acceptance of these Terms and Conditions. Any terms or conditions stated in or on the Customer's purchase order which are inconsistent with or in addition to these Terms and Conditions, or the Terms and Conditions on SHI's website, shall not be valid, are considered null and void, and shall not be applicable to or binding on SHI.

## F. Document Retention

Both parties will retain all documents related to this purchase for a period of ten (10) years after the project completion in accordance with E-rate Program rules.

Note: If you choose SHI's bid and want to issue an award to SHI, you must use the standard Letter of Intent template that can be found on the next page

# SAMPLE LETTER OF INTENT

[Date]

SHI International Corp.  
290 Davidson Ave.  
Somerset, NJ 08873

Dear Oliver Trujillo,  
Collinsville Schools accepts quote # 25523893 and agrees to the terms and conditions put forth in SHI International Corp.'s response to our Form 470 # 250002898. This contract is valid until 9/30/2025, with an option to extend for one (1) year.

## Disclaimers

- By signing this document, the applicant is not contractually bound to complete this procurement in its entirety. The Applicant may complete this procurement in whole or in part. SHI will fulfill only those orders initiated by the Applicant via Purchase Order.
- For SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Preferred Invoicing Method:

SPI  
 BEAR

\_\_\_\_\_  
Customer / Applicant Name Signature

\_\_\_\_\_  
Signer's Name

\_\_\_\_\_  
Date



Pricing Proposal  
 Quotation #: 25523893  
 Created On: 11/11/2024  
 Valid Until: 6/30/2025

**OK-Town of Collinsville Public Schools**

**Public Sector IAE**

**Kim Meyers**  
 1902 West Maple  
 Collinsville, OK 74021  
 United States  
 Phone:  
 Fax:  
 Email:

**Oliver Trujillo**  
 300 Davidson Ave, Somerset, Nj 08873  
 Phone: +17325377114  
 Fax:  
 Email: Oliver\_Trujillo@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 1500VA/1500W, Sine Wave, 2U, NEMA 5-15P, 10 Ft Cord, 8 NEMA 5-15R, USB, Serial, SNMP, Relay, EPO, PowerPanel Business Edition software, Pre-installed RMCARD205, Built-in Cloud Monitoring, 3 Year Warranty CyberPower - Part#: PR1500RT2UCN Contract Name: Open Market Contract #: Open Market	10	\$845.74	\$8,457.40
2 UPS 4A 2-Year Extended Warranty CyberPower - Part#: WEXT5YR-U4A Contract Name: Open Market Contract #: Open Market	10	\$0.00	\$0.00
		<b>Total</b>	<b>\$8,457.40</b>

**Additional Comments**

Please Note: CyberPower has a zero returns policy.

SHI SPIN: #143012572  
 SHI-GS SPIN (For Texas customers ONLY): #143028315  
 For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at [SHI Online Customer Resale Terms and Conditions](#).*



# We Are SHI

**We bring together  
IT and Procurement  
like never before**

# Collinsville Schools- Form 470 #250002898- SHI Erate Bid

From: Oliver Trujillo (oliver\_trujillo@shi.com)


To: bidsforerate@yahoo.com

Date: Tuesday, November 12, 2024 at 10:53 AM CST


Hello,

I am sending over a bid for Collinsville Schools Form 470 #250002898 on behalf of SHI. If you have any questions or concerns please contact me!

Best,




**Oliver Trujillo**  
 PubSec Inside Account Executive - Development  
 Global HQ: 290 Davidson Ave, Somerset, NJ 08873  
 Office: +17325377114



[SHI.com](http://SHI.com)



Review SHI's [privacy policy](#) to manage communications.



Collinsville Schools Erate Bid.pdf  
 1.3MB

# Peak Uptime



1516 S. Boston Avenue Suite 211  
Tulsa, OK 74119


**We have prepared a quote for you**

**E-rate 2025 SPIN 143031547**

Quote # TS009300 v1

Prepared for:  
**Collinsville Public Schools**

Prepared by:  
**Terry Siemens**

UPS Units		Price	Qty	Ext. Price
PSI5-1500RT120	 <b>Vertiv Liebert PSI5 UPS - 1500VA/1350W 120V  2U Line Interactive AVR Tower/Rack - 0.9 Power Factor  Rotatable LCD Monitor  Pure Sine Wave Output on Battery  1 Group of Programmable Outlet  4 Hour Recharge - 6 Minute Stand-by</b>	\$714.12	10	\$7,141.20
P400107	<b>Professional Services--Physical Installation of UPS Units</b> Professional Services--External Vendor Management by Peak	\$94.12	10	\$941.20
			Subtotal:	<b>\$8,082.40</b>



# E-rate 2025 SPIN 143031547

Prepared by:

**Peak UpTime**

Terry Siemens  
918.585.8488  
Fax 918-585-5615  
terry.siemens@peakuptime.com

Prepared for:

**Collinsville Public Schools**

1119 W Broadway St  
Collinsville, OK 74021  
Kim Myers  
(918) 332-6462  
kimmyers@collinsville.k12.ok.us

Quote Information:

**Quote #: TS009300**

Version: 1  
Delivery Date: 11/20/2024  
Expiration Date: 01/20/2025

## Quote Summary

Description	Amount
UPS Units	\$8,082.40
<b>Total:</b>	<b>\$8,082.40</b>

Please Note: This is not an Invoice. Proposal valid for 30 days. Shipping and taxes not included unless specified. Prices and availability subject to change. Invoice date based on date of shipment and not on date of installation. All product returns must meet Peak UpTime return policies in order to issue a Return Authorization. A MINIMUM 15% RESTOCKING FEE MAY APPLY, provided Peak UpTime has return rights with its manufacturers or suppliers. Peak UpTime only accepts the return of products within THIRTY (30) DAYS from the date of the invoice. Peak UpTime makes no other warranties with respect to the services or the deliverables other than those stated in this agreement or any other properly executed work order, expressed or implied, or arising by operation of the law or the course of performance, custom, usage, in the trade or profession, including without limitation the implied warranties of merchantability and fitness for a particular purpose.

### Peak UpTime

### Collinsville Public Schools

Signature: Terry Siemens

Name: Terry Siemens

Title: Cloud Sales Executive

Date: 11/21/2024

Signature: \_\_\_\_\_

Name: Kim Myers

Date: \_\_\_\_\_

## Collinsville Schools 470 250002898

From: Terry Siemens (terry.siemens@peakuptime.com)

To: bidsforerate@yahoo.com

Date: Thursday, November 21, 2024 at 05:44 PM CST

Have this done just did not get it sent in yesterday.

Terry

**Terry Siemens**

**PEAK UPTIME**

1516 S Boston Ave, STE 211 Tulsa, OK 74119

Office: 918.591.2215 | Fax: 918.585.5615 | Support: 918.669.8000

Cell 918.237.0929



Collinsville E-rate 2025 Proposal.pdf

556.2kB

# Electronaca



ERATE QUOTE  
10-29-2024

**Electronaca Inc.**

7000 W Palmetto Park Rd Suite 210,  
Boca Raton Florida 33433

561 571 7525  
erate@electronaca.com  
www.electronaca.com

**APPLICANT**  
COLLINSVILLE SCHOOLS  
1902 West Maple  
COLLINSVILLE OK 74021

**FORM 470**  
250002898  
**SUBJECT**  
Collinsville Form 470 Year 28 2025

**BRAND**  
Cyberpower

**SPIN NUMBER**  
143035753

**QUOTE NUMBER**  
QUO25337

Item	Unit Price	Qty	Total
<b>OR1500LCDRT2U</b> Cyberpower UPS Rackmount - AC 120 V - 900 Watt - 1500 VA 7 Ah - RS-232, USB - output connectors: 8 - 2U	\$569.95	10.00	\$5,699.50
<b>EPS</b> Professional Services for Installation and Initial Configuration.	\$165.00	12.00	\$1,980.00
<b>EPT</b> Travel and lodging per diem.	\$250.00	2.00	\$500.00
<b>Shipping</b> Shipping and Handling.	\$175.00	1.00	\$175.00
<b>GRAND TOTAL</b>			\$8,354.50

**COMMENTS: ERATE PERCENTAGE DISCOUNT HAS NOT BEEN APPLIED TO THE TOTAL OF THIS QUOTE.**

Terms & Conditions:

Discounts are subject to revision if item quantities are modified. All work performed is charged in hours per person, per visit. Minimum 4 hour charge per visit. If a Site Survey work is needed, the report will be based on proposed RF path suggested by the customer, frequency sweeps and channel discovery might be performed. Electronaca Inc. will not perform any civil, mechanical or electrical work other than clarifying to the customer his/her options in the proposed area, unless otherwise specified. Towers, electrical runs, lighting protection and conduits should be prepared in advance to specs prior to installation. 50% of balance payment is expected to begin installation. Customer is responsible for City and County Permits. Prices are valid for 30 days. Customer accepts upfront charges on the selected method of payment.

Electronaca Inc.

# CONTRACT FOR SERVICES AND/OR PRODUCTS E-RATE FUNDING YEAR 28, 2025-26

	Service Provider "Provider"	School/Library "Applicant"
<b>Company Name:</b>		
<b>Contact Name:</b>		
<b>SPIN:</b>		
<b>Address:</b>		
<b>City, State Zip:</b>		
<b>Phone:</b>		

This contract made and entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_ by and between Provider and Applicant as specified above.

### SERVICES

The Provider agrees to provide to the Applicant the services and/or products as specified in

Bid # \_\_\_\_\_ attached.

### RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254, Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain telecommunications, Internet, and internal connections services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

### AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the services bid.

### TERMS

#### 1-Year Term

The term of this contract shall commence on July 1, 2025 and shall terminate on (a) June 30, 2026 for recurring services or (b) September 30, 2026 for non-recurring services. The contract expiration date for non-recurring shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved after March 1, 2025.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed by the governing board.

The total costs of the services and/or products shall not exceed \$\_\_\_\_\_ (Pre-discount amount). In no circumstances, shall Applicant be liable for an amount exceeding Applicant's share\*\* unless Applicant's governing board specifically waives this provision in writing.

\*\*The Applicant is responsible for the non-discounted portion, plus, the ineligible fees. Executed and delivered on the day and year first written above.

<b>For Provider:</b>	<b>For Applicant:</b>
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date:

---

*Note: Contracts are NOT required for Tariffed and Month-to-Month Services*

## Response to FCC form 470 250002898 - COLLINSVILLE SCHOOLS

From: erate@electronaca.com

To: bidsforerate@yahoo.com

Cc: erate@electronaca.com

Date: Wednesday, October 30, 2024 at 12:51 PM CDT

Dear Applicant,

Please see attached response to FCC form 470 number250002898 - COLLINSVILLE SCHOOLS

We are writing to you in response to the request on FCC form 470 250002898 from your school. We are excited to propose a solution that meets the technology needs of your institution. We are including your requested quote. Electronaca Inc. has been providing technology solutions to the K12 market for 22 years and it has been an approved Service Provider with the USAC for over 12 years under SPIN 143035753.

Electronaca Inc. is current with its Service Provider Annual Certification and accepts both methods of payment, Service Provider Invoice (SPI) and Billing Entity Applicant Reimbursement (BEAR).

We have successfully served School Districts and Schools to secured the approval of funds that allows the implementation of technology plans for its students. Please see below a list of some of our clients which references will be provided upon request.

East Coast offices:

Boca Raton, FL

Washington, DC

West Coast offices:

Los Angeles, CA

Salt Lake City, UT

### REFERENCES

St. Lucie County Public Schools - Florida

Babcock School District - Florida

Marshall School District C2 - Illinois

Delray Beach Public Library - Florida

Sunlight Schools - Florida

Miami Dade County Public Schools - Florida

Miami Unified School District #40 - Arizona

Archdiocese of Miami Schools - Florida

Sincerely,

Electronaca Sales Team

(561) 571 7525

erate@electronaca.com



QUO25337.pdf

71.2kB

# Optimus



# QUOTE

## Q3403

11400 Brindle St.  
Orlando FL 32824

sales@optimus-tc.com  
407 595 5034

**SPIN 143053517**

Quote For	Form 470	Quote Date	Quote Brand
Collinsville Schools 1902 West Maple Collinsville OK 74021	250002898	11-08-2024	Cyberpower

Item Name	Qty	Unit Price	Total
<b>PR1500RT2U</b> Cyberpower UPS Smart 1500Watt Rack Mount 2U 8 output connectors	10	\$900	\$9,000
<b>Shipping</b> Shipping	1	\$500	\$500
		Items Total	\$9,500
		Erate Discount(0%)	\$0
		Adjustment	\$0
		<b>GRAND TOTAL</b>	<b>\$9,500</b>

Comments:

sales@optimus-tc.com

# CONTRACT FOR SERVICES AND/OR PRODUCTS E-RATE FUNDING YEAR 28, 2025-26

	Service Provider "Provider"	School/Library "Applicant"
<b>Company Name:</b>		
<b>Contact Name:</b>		
<b>SPIN:</b>		
<b>Address:</b>		
<b>City, State Zip:</b>		
<b>Phone:</b>		

This contract made and entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ by and between Provider and Applicant as specified above.

### SERVICES

The Provider agrees to provide to the Applicant the services and/or products as specified in

Bid # \_\_\_\_\_ attached.

### RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254, Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain telecommunications, Internet, and internal connections services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

### AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the services bid.

### TERMS

#### 1-Year Term

The term of this contract shall commence on July 1, 2025 and shall terminate on (a) June 30, 2026 for recurring services or (b) September 30, 2026 for non-recurring services. The contract expiration date for non-recurring shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved after March 1, 2025.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed by the governing board.

The total costs of the services and/or products shall not exceed \$\_\_\_\_\_ (Pre-discount amount). In no circumstances, shall Applicant be liable for an amount exceeding Applicant's share\*\* unless Applicant's governing board specifically waives this provision in writing.

\*\*The Applicant is responsible for the non-discounted portion, plus, the ineligible fees. Executed and delivered on the day and year first written above.

<b>For Provider:</b>	<b>For Applicant:</b>
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date:

*Note: Contracts are NOT required for Tariffed and Month-to-Month Services*

## Proposal for Erate application 470 number 250002898

From: sales@optimus-tc.com

To: bidsforerate@yahoo.com; kimmyers@collinsville.k12.ok.us; eratemone4u@yahoo.com

Cc: lgarcia@optimus-tc.com

Date: Friday, November 8, 2024 at 09:06 AM CST

Dear Collinsville Schools,

Please see the attached quote number Q3403 for your Erate FY25 application number 250002898.

Feel free to contact us if you have any questions. Looking forward to working with you.

Sincerely,

Optimus Technology Company  
Sales Team  
407 595 5034



Q3403.pdf

138.6kB

# INTERNAL CONNECTIONS - BID EVALUATION

Available Erate Category 2 Budget for the next 2 school years: \$28,246.71

FACTORS	TOTAL POINTS AVAILABLE	Vendor 1 SPIN 143004463  Two Trees \$11,368.00	Vendor 2 SPIN 143036711  Advanced Net. \$9,981.60	Vendor 3 SPIN 143031192  Skyrider \$13,506.60	Vendor 4 SPIN 143004698  United Systems \$8,864.70
<b>Cost of Eligible Goods &amp; Services</b>	<b>21-40*</b>	28	30	26	34
<b>Prior Experience</b>	<b>0-20</b>	20	0	0	20
<b>Availability</b>	<b>0-10</b>	10	10	10	10
<b>Technical Experience &amp; Qualifications</b>	<b>0-10</b>	10	10	10	10
<b>References</b>	<b>0-10</b>	10	10	10	10
<b>Completeness of Bid –Total Solution</b>	<b>0-5</b>	0	0	0	0
<b>Price for associated non-erate, ineligible items</b>	<b>0-5</b>	5	5	5	5
<b>TOTAL POINTS</b>	<b>100</b>	<b>83</b>	<b>65</b>	<b>61</b>	<b>89</b>

Winning Bidder: Vendor 6 SHI provided the most cost effective total solution for UPS.

Disqualified Bidders, Reasons for Disqualification, and/or Comments: Vendors 1 (Two Trees), 2 (Advanced Networks), 3 (Skyrider), 4 (United Systems), 5 (Telecomp), 7 (Peak Uptime), 8 (Electronaca), and 9 (Optimus) did not provide the most cost effective total solution for UPS.

Authorized School Contact Name: Kim Myers

Authorized School Contact Signature: 

Date: 01/13/25

# INTERNAL CONNECTIONS - BID EVALUATION

Available Erate Category 2 Budget for the next 2 school years: \$28,246.71

FACTORS	TOTAL POINTS AVAILABLE	Vendor 5 SPIN 143039764  Telecomp \$17,070.00	Vendor 6 SPIN 143012572  SHI \$8,457.40	Vendor 7 SPIN 143031547  Peak Uptime \$8,082.40	Vendor 8 SPIN 143035753  Electronaca \$8,354.50	Vendor 9 SPIN 143053517  Optimus \$9,500.00
Cost of Eligible Goods & Services	<b>21-40*</b>	24	36	40	38	32
Prior Experience	0-20	20	20	20	0	0
Availability	0-10	10	10	10	10	10
Technical Experience & Qualifications	0-10	10	10	10	10	10
References	0-10	10	10	10	10	10
Completeness of Bid –Total Solution	0-5	5	5	0	0	0
Price for associated non-erate, ineligible items	0-5	5	5	5	5	5
<b>TOTAL POINTS</b>	<b>100</b>	<b>84</b>	<b>96</b>	<b>95</b>	<b>73</b>	<b>67</b>

Winning Bidder: Vendor 6 SHI provided the most cost effective total solution for UPS.

Disqualified Bidders, Reasons for Disqualification, and/or Comments: Vendors 1 (Two Trees), 2 (Advanced Networks), 3 (Skyrider), 4 (United Systems), 5 (Telecomp), 7 (Peak Uptime), 8 (Electronaca), and 9 (Optimus) did not provide the most cost effective total solution for UPS.

Authorized School Contact Name: Kim Myers

Authorized School Contact Signature: 

Date: 01/13/25

# CONTRACT FOR SERVICES AND/OR PRODUCTS E-RATE FUNDING YEAR 28, 2025-26

	<b>Service Provider "Provider"</b>	<b>School/Library "Applicant"</b>
<b>Company Name:</b>	SHI	Collinsville Public Schools
<b>Contact Name:</b>	Oliver Trujillo	Kim Myers
<b>SPIN:</b>	143012572	
<b>Address:</b>	300 Davidson Avenue	1902 W. Maple
<b>City, State Zip:</b>	Somerset, NJ 08873	Collinsville, OK 74021
<b>Phone:</b>	732-537-7114	(918)371-0228

This contract made and entered into on this 13<sup>th</sup> day of January, 2025 by and between Provider and Applicant as specified above.

### **SERVICES**

The Provider agrees to provide to the Applicant the services and/or products as specified in

Bid # 25523893 attached.

### **RECITALS**

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254, Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain telecommunications, Internet, and internal connections services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

### **AGREEMENT**

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the services bid.

### **TERMS**

#### **1-Year Term**

The term of this contract shall commence on July 1, 2025 and shall terminate on (a) June 30, 2026 for recurring services or (b) September 30, 2026 for non-recurring services. The contract expiration date for non-recurring shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved after March 1, 2025.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the services and products covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed by the governing board.

The total costs of the services and/or products shall not exceed \$ 8,457.40 (Pre-discount amount). In no circumstances, shall Applicant be liable for an amount exceeding Applicant's share\*\* unless Applicant's governing board specifically waives this provision in writing.

\*\*The Applicant is responsible for the non-discounted portion, plus, the ineligible fees. Executed and delivered on the day and year first written above.

<b>For Provider:</b>	<b>For Applicant:</b>
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date:

---

*Note: Contracts are NOT required for Tariffed and Month-to-Month Services*