

**WASHINGTON COUNTY
BOARD OF EDUCATION**

March 19, 2024

5:15 PM

Central Office

- I. Call to Order**
- II. Academics**
- III. Business/Finance**
 - A. Monthly Financials**
 - B. Purchase Orders**
 - 1. Purchase Order 1986; Paxton/Patterson, Alsip, IL; Professional Development and learning system; Jonesborough Elementary; Sole Source; TN BuyBoard contract #653-21; Funded by ISM Middle Grant; \$113,078.00; Line Item multiple 141 Fund Expense Lines**
 - 2. Purchase Order 2047; GovConnection, Inc., Merrimack, NH; System-wide; Viewsonic Bundle(8), Google Chromebox(8), Chrome OS License(8), Sourcewell contract 0814196VC; \$19,995.52; Line Item 72250499**
 - 3. Purchase Order 2059; BrainPOP, New York, NY; Subscription Renewal; Effective 10/8/24 - 10/7/24; System-wide; \$22,758.75; Line Item 72250399**
- IV. Operations**
 - A. Fall Branch Elementary Ribbon Cutting for new playground March 22, 2024; 10:00 a.m.**
 - B. Updates**
 - C. Items to be declared as surplus**
 - D. Request for rental of the old Jonesborough Elementary School**
 - E. Updated quote for demolition of house located on property adjacent to Gray Elementary; Line Item 142E 72620-599**
 - F. Rental Rates for Athletic Facilities**
- V. Student Supports**
- VI. Superintendent**
- VII. Adjournment**

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 1986**

Date Issued **3/13/24**

Appropriation No. **141-E** *appropriate #s highlighted*

Dept. **ISM middle**

School **Jonesborough Elementary**

PURCHASE ORDER

TO Paxton/Patterson
 4141 W 126th St.
 Alsip, IL 60803
 christy@paxpat.com
 Deliver to Jonesborough Elementary
 Address 720 N. Cherokee St.
 Jonesborough, TN 37659
 Via Terri Blanton

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Professional Development - 72130-524-002		1	\$3,000. ⁰⁰	\$3,000. ⁰⁰
Pax/Pat Learning management system - 1 year - 71300-471-002		1	\$2,800. ⁰⁰	\$2,800. ⁰⁰
Setup & assembly - 71300-730-002		1	\$3,000. ⁰⁰	\$3,000. ⁰⁰
Storage components - 71100-722-002		1	\$11,668. ⁰⁰	\$11,668. ⁰⁰
Career Exploration components - Refer to quote - 71300-730-002		1	\$92,610. ⁰⁰	\$92,610. ⁰⁰
*sole source attached				
TN Buy Board contract #653-21 (Expires 10/31/24)				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$113,078. ⁰⁰

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

kH

PAXTON / PATTERSON4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Jonesborough Elementary School
 720 N Cherokee St
 Jonesborough TN 37659

Quote ID: QUO-02172-N1J9R2

Quote Date: 2/21/2024

Total: \$113,078.00

Tax: \$0.00

Total Amount: \$113,078.00*Quote Valid for 90 Days*

Product	Stock Number	Price Per Unit	Quantity	Total
Alternative Energy, CCR	725070	\$4,295.00	1	\$4,295.00
Welding Basics	725552	\$6,795.00	1	\$6,795.00
Cosmetology & Barbering	725551	\$3,495.00	1	\$3,495.00
Introduction to Culinary Arts	725500	\$4,495.00	1	\$4,495.00
Home Maintenance Fundamentals	725504	\$3,495.00	1	\$3,495.00
Home Maintenance Systems	725524	\$4,295.00	1	\$4,295.00
Structural Engineering	723574	\$7,695.00	1	\$7,695.00
Video Production	723576	\$4,495.00	1	\$4,495.00
Comp Graphics & Game Development	723548	\$3,295.00	1	\$3,295.00
Design & Marketing	725501	\$3,295.00	1	\$3,295.00
Sports Medicine	860028	\$4,695.00	1	\$4,695.00
Flight & Drone Technology	723558	\$4,595.00	1	\$4,595.00
Veterinary Medicine	860032	\$4,495.00	1	\$4,495.00
Emergency Medical Technician	860008	\$4,295.00	1	\$4,295.00
Nursing	860020	\$4,495.00	1	\$4,495.00

PAXTON / PATTERSON

4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Energy & Power	723554	\$4,495.00	1	\$4,495.00
Engine/Stand/Mat Combination	720052	\$710.00	1	\$710.00
Paxton Content Learning Management System, 5-yr	720600	\$2,800.00	1	\$2,800.00 471
Setup & Assembly	643428	\$3,000.00	1	\$3,000.00 730
Professional Development, Hands-On / Minds-On	643449	\$3,000.00	1	\$3,000.00 524
Storage Components	TECD-F	\$11,668.00	1	\$11,668.00 722
Criminalistics	725548	\$4,295.00	1	\$4,295.00
Hospitality & Tourism Management	725505	\$3,295.00	1	\$3,295.00
Pneumatics	723568	\$6,595.00	1	\$6,595.00
Biomedical Engineering	860006	\$4,995.00	1	\$4,995.00

Created On: 2/21/2024 5:33 AM

730 = 72,410

40,890

WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district's copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not "built in" any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.



4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Quote Date: 2/21/2024

Dear Jonesborough Elementary School,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and Construction Career Labs.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Christy Rogers

708-325-7125
christy@paxpat.com



BuyBoard Current Vendors - Tennessee

Vendor	Address Line 1	City	State	ZIP	Effective	Expiration	Contract
Parkway Chevrolet, Inc.(E)(I)(T)	25500 TX 249	Tomball	TX	77375	12/1/2023	11/30/2026	Vehicles, Police Motorcycles, Parts, and Maintenance Repair Services 724-23
Pasco Brokerage, Inc.(M)(E)(I)(T)	6465 Chase Oaks Blvd.	Plano	TX	75023	12/1/2022	11/30/2025	Food Service Equipment, Supplies and Appliances 683-22
Pasco Scientific(E)(I)(T)	10101 Foothills Blvd.	Roseville	CA	95747	11/1/2021	10/31/2024	Instructional Materials and Classroom Teaching Supplies and Equipment 653-21
PASS Training & Compliance(E)(I)(T)	720 N Dr. MLK Jr. BLVD	Muncie	IN	47303	4/1/2023	3/31/2026	Software as a Service (SaaS), Cybersecurity Assessments and Related Products and Services 692-23
Paxton-Patterson LLC(E)(I)(T)	4141 W. 126th St.	Alsip	IL	60803	11/1/2021	10/31/2024	Instructional Materials and Classroom Teaching Supplies and Equipment 653-21
PC Automated Controls, Inc.(E)(I)(T)	10279 Dyer Street	El Paso	TX	79924	3/1/2021	3/31/2024	Trade Services 638-21
Peak Performers (St. Vincent DePaul Rehabilitation Service of Texas, Inc.) (E)(I)(T)	4616 Triangle Ave STE 405	Austin	TX	78751	7/1/2022	6/30/2025	Temporary Personnel Staffing and Workforce Management Services 674-22
Pearison Inc. dba Band Shoppe(E)(I)(T)	8900 Hwy 65	Cynthiana	IN	47612	6/1/2022	5/31/2025	Uniforms and Accessories 670-22
Pearison Inc. dba Band Shoppe(E)(I)(T)	8900 Hwy 65	Cynthiana	IN	47612	9/1/2023	8/31/2026	Musical Instruments, Equipment, Supplies, and Repair 712-23
Pearson Virtual School USA(E)(I)(T)	10960 Grantchester Way	Columbia	MD	21044	11/1/2021	10/31/2024	Instructional Materials and Classroom Teaching Supplies and Equipment 653-21
Pellerin Laundry Machinery Sales Co (E)(I)(T)	P.O. Box 1137	Kenner	LA	70063	12/1/2022	11/30/2025	Commercial Washers and Dryers 682-22
Pender's Music Company (E)(I)(T)	314 S. Elm St.	Denton	TX	76201	9/1/2023	8/31/2026	Musical Instruments, Equipment, Supplies, and Repair 712-23
Perfection Learning Corporation(E)(I)(T)	1000 North 2nd Avenue	Logan	IA	51546	11/1/2021	10/31/2024	Instructional Materials and Classroom Teaching Supplies and Equipment 653-21
Perfection Learning Corporation(E)(I)(T)	1000 North 2nd Avenue	Logan	IA	51546	6/1/2023	5/31/2026	Library Books, Used Textbooks, and Other Books 702-23
Performance Scoring, LLC.(E)(I)(T)	1760 S. Stemmons Fwy, Suite 285	Lewisville	TX	75067	4/1/2023	3/31/2026	Software as a Service (SaaS), Cybersecurity Assessments and Related Products and Services 692-23
Performance Truck(E)(I)(T)	1263 US Hwy 59 N.	Cleveland	TX	77328	12/1/2023	11/30/2026	Medium and Heavy-Duty Trucks, Parts, and Maintenance Repair Services 723-23

(M) - MWBE (E) - EDGAR Received (D) - Designated Dealer (I) - No Israel Boycott (T) - No Foreign Terrorist Orgs

Contract Name	Contract Number	Effective Date	Expiration Date	Contract Description
Instructional Materials and Classroom Teaching Supplies and Equipment	653-21	11/1/2021	10/31/2024	Curriculum materials for english language arts (ELA), math, science, social studies and other curriculum subjects from pre-k thru high school; career & technology curriculum subjects; special education materials; instructional technology equipment, supplies and services; professional development services; full line of general classroom supplies and equipment
Job Order Contracting for Energy Conservation and Efficiency	681-22	12/1/2022	11/30/2025	Contracting services for energy conservation and efficiency related to energy control systems, heating air-conditioning modifications and replacements, building insulation, lighting fixtures and upgrades, storm windows and doors, and water-conserving fixtures and equipment. Pricing based on RS Means Facilities Construction Cost Data books
Job Order Contracting (Gordian EzIQC)	660-21	12/1/2021	11/30/2026	Contracting services for the maintenance, repair, alteration, renovation, remediation, or minor construction when the work is of a recurring nature, but delivery times and quantities are indefinite. Pricing based on the Construction Task Catalogs (CTC) published by the Gordian Group for the Cooperative.
Job Order Contracting (RSMeans)	728-24	4/1/2024	3/31/2029	Contracting services for the maintenance, repair, alteration, renovation, remediation, or minor construction when the work is of a recurring nature, but delivery times and quantities are indefinite. Pricing based on RS Means Facilities Construction Cost Data books
Law Enforcement Body Cameras, Supplies and Equipment	648-21	10/1/2021	9/30/2024	All types of body cameras and software management systems; battery packs; docking stations; accessories; service/repair & installation
Library Books, Used Textbooks, and Other Books	702-23	6/1/2023	5/31/2026	Hardback bindings for publishers trade, text & reference, school & library and bilingual/foreign language books; paperback bindings for trade cover; pre-recorded audio, video & electronic media and books; magazines & newspaper; used textbooks; book processing & cataloging
Low-Speed Electric Vehicles (LSV)	659-21	12/1/2021	11/30/2024	All electric, low speed commuter vehicles and utility trucks.
Mobile Command Emergency Management and Bio Terrorist Vehicles	714-23	9/1/2023	8/31/2026	Commercial and custom designed light, medium & heavy duty vehicles; single & dual axle command trailers; service/repair

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 2047**

Date Issued **3/12/2024**

Appropriation No. **72250499**

Dept. **Technology**

School **System-wide**

PURCHASE ORDER

TO **Gov. Conn.**

Deliver to **WCDE - Warehouse**

Address

Via

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Viewsonic Bundle		8	\$2,238.20	\$1,7830.08
Google Chromebox		8	\$238.84	\$1,911.12
Chrome OS License		8	\$31.79	\$254.32
*Quote Att. * State Contract - Sourcewell - 084196VC				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$19,995.52

SUBJECT TO THE FOLLOWING CONDITIONS

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2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

CA

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Jamie Stoltze
Phone: (800) 800-0019 ext. 75520
Fax: 603-683-0882
Email: jamie.stoltze@connection.com

25603368.02

PLEASE REFER TO THE ABOVE
QUOTE # WHEN ORDERING

Date: 3/12/2024
Valid Through: 4/11/2024
Account #: 1855661

Customer Contact: Jeana Money
Email: moneyj@wcde.org

Phone: (423) 753-1100
Fax:

QUOTE PROVIDED TO: AB#: 1855661 WASHINGTON COUNTY BOARD OF EDUCATION ACCOUNTS PAYABLE 405 West College Street JONESBOROUGH, TN 37659 US (423) 753-1105	SHIP TO: AB#: 12352735 WASHINGTON COUNTY SCHOOLS 306 1/2 FORREST DR TECHNOLOGY DEPARTMENT JONESBOROUGH, TN 37659 US (423) 753-1100
---	---

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	FEDEX LTL Economy	1,099.00 lbs	Net 30	SOURCEWELL RFP#081419

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our Sourcewell Contract #: RFP#081419. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	8	36605175	IFP-EW-70-02	4th & 5th Year On-site ViewSonic -	ViewSonic	\$ -	\$ -
2	8	36681979	IFP7550-E2	Bundle includes a 75inch ViewBoard IFP7550 4K interactive flat panel, a LB- WIFI-001 wireless AC adapter, and a VB- STND-001 mobile trolley cart ViewSonic -	ViewSonic	\$ 2,228.76	\$ 17,830.08
3	8	41279784	NMP760	Google Chromebox, Intel Celeron 5205U 1.9GHz, 8GB DDR4, 64GB ViewSonic -	ViewSonic	\$ 238.89	\$ 1,911.12
4	8	41216547	CROSSWDISEDUNEW	Acad. Chrome OS Management Console Perpetual License Google -	Google	\$ 31.79	\$ 254.32
Subtotal						\$	19,995.52
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	19,995.52



ORDERING INFORMATION

GovConnection, Inc. DBA Connection
SOURCEWELL Contract # RFP#081419
Contract Expiration: 30 October 2024

Please contact your account manager with questions.

Ordering Address
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Remittance Address
GovConnection, Inc.
PO Box 536477
Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
Delivery Time:	1-30 DAYS ARO
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our Sourcewell Contract # 081419. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one: <https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

Notice on Tariff Tax Impacts: Please be aware that the pricing shown in this quote is potentially subject to change at time of order placement due Federal Government tax law changes resulting in increases in Tariff's assessed on imports and exports, which are outside our control and the control of our suppliers. Please confirm pricing with your Account Manager prior to order placement. We apologize for this inconvenience.

Please forward your Contract or Purchase Order to: SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 2059**

Date Issued **3/19/2024**

Appropriation No. **72250399**

Dept. **Technology**

School **System-wide**

PURCHASE ORDER

TO **BrainPop**

NOTICE TO VENDOR

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3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Deliver to **WCDE-C. Fullbright**

Address

Via

Quote Att.

Articles on this order must be charged to account of

Please invoice on 7/1/2024

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
FB - JR				\$26,775.00
Start - 10/8/2024				
GV - JR				
End - 10/7/2025				
JES - JR				
Lamar - JR				
RV - JR				
SC - JR				
SS - JR				
WV - JR				
Gray - JR				
BCE - Combo - BCE w/ reimburse technology			\$590	
			Discount	
			Total =	
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$22,758.75

SUBJECT TO THE FOLLOWING CONDITIONS

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2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	_____ Authorized Signature
_____ Purchasing Agent	

BrainPOP

Issued By Alicia Cooper
 Email aliciac@brainpop.com
 Phone 212.574.6035

Quote PDF (Created 3/12/2024 Date)
 Quote Number 00071659
 Account Name Washington County School District

Bill To Name Washington County School District
 Bill To 405 West College Street
 Jonesborough, TN 37659
 United States

Description Discounts provided for 2024/2025:
 -10% Multi-Site
 -5% Manager (nonrenewable)

Contact Name Jeana Money Email moneyj@wcde.org

Please Note: If the person listed above is not the primary contact for your subscription, please let us know.

Product Name	Quantity	Product Description	Discount (Percentage)	Sales Price	Subtotal
School Combo 24/7	1.00	School-wide subscription to BrainPOP and BrainPOP Jr. gives you full access to over 1,200 topics across the curriculum, including grade-level movies with Pause Points, quizzes, challenges, and creative learning tools. Also includes access to BrainPOP Español and BrainPOP Français.	15.00%	USD 4,095.00	USD 3,480.75
School JR 24/7	8.00	School-wide access to BrainPOP Jr. for K-3rd grade classrooms. Foster curiosity for learning and set a foundation for success with our unique content and effective learning tools designed for young learners.	15.00%	USD 2,520.00	USD 17,136.00
School JR 24/7	1.00	School-wide access to BrainPOP Jr. for K-3rd grade classrooms. Foster curiosity for learning and set a foundation for success with our unique content and effective learning tools designed for young learners.	15.00%	USD 2,520.00	USD 2,142.00

Subtotal USD 26,775.00

Discount 15.00%

Grand Total USD 22,758.75

Provisions

Access Recipient	Product	Access Start Date	Access End Date	Provision Price
Fall Branch Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Grandview Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Jonesborough Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Lamar Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Ridgeview Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
South Central Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00

BrainPOP

Sulphur Springs Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
West View School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Gray Elementary School	School JR 24/7	10/8/2024	10/7/2025	USD 2,142.00
Boones Creek Elementary School	School Combo 24/7	10/8/2024	10/7/2025	USD 3,480.75

I accept the purchase of the items included herein. I understand that I will be invoiced for this order.

Name: _____ Authorized Signature: _____

Title: _____ Date: _____

*Please include any applicable tax exemption certificates for the school/district along with your order.

Quote valid for 90 days. All amounts listed are in USD. This subscription is governed by the Terms of Use and Privacy Policy posted on www.brainpop.com, as amended from time to time. By accepting this quote, you agree to these terms. Changes/modifications to the terms must be approved and signed by an authorized representative of BrainPOP. Terms and conditions submitted with any Purchase Order shall not apply to this subscription. If the Customer has a signed agreement with BrainPOP that is applicable to this subscription, then that agreement will apply.

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Please make all checks payable to 'BrainPOP'. Email: purchaseorders@brainpop.com

Bid Information
Lamar Exterior Repair
and Security Upgrades at Daniel Boone High and David Crockett High

Lamar Exterior

Security

4/5

Advertise

3/26

4/16

Pre- Bid

4/2

4/30

Bid Opening

4/16



Surplus Equipment March 2024

Hot Pass Through/Warming Cabinet #1-Operational no Shelves



Hot Pass Through/Warming Cabinet #2-Operational, no shelves



Food Warming Cart #1-Operational



Food Warming Cart #2-Operational



2 Storage Bins-Not needed any longer



Milk Cooler-Operational but has rust on the bottom



Floor Mixer #1-Operational



Floor Mixer #2-Operational



Floor Mixer #2 continued



Prep Table-Not needed any longer



2 Cash Carts-Not needed any longer



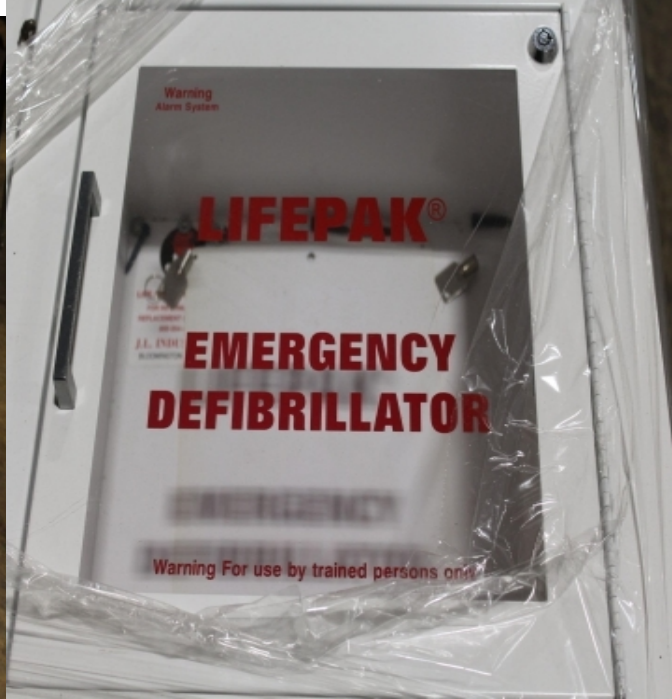
Small Prep Table-Not needed any longer



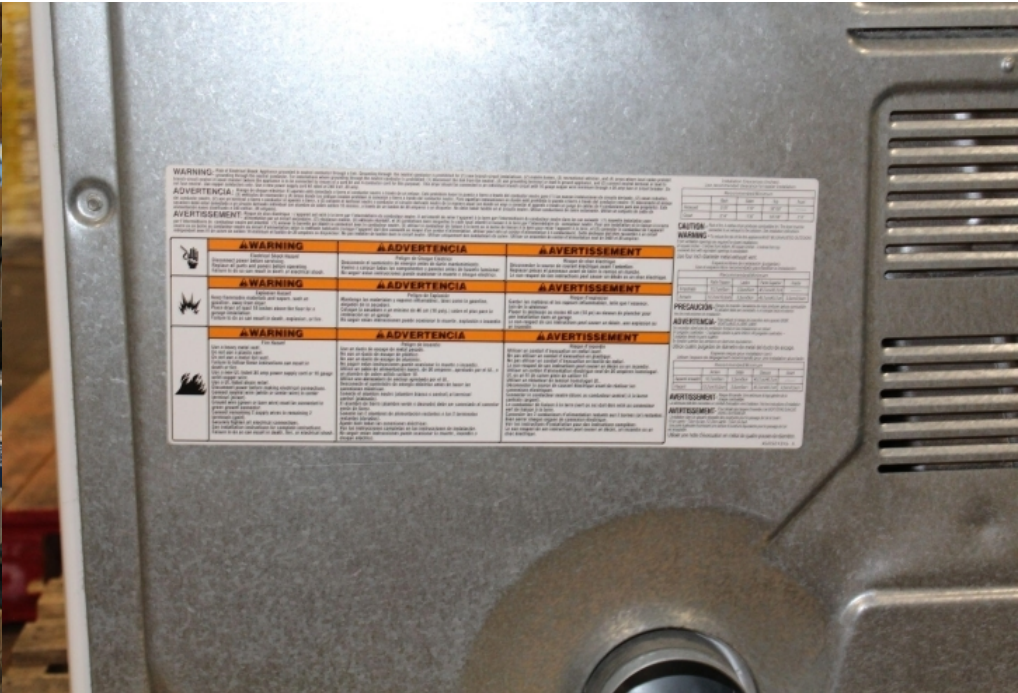
Bread Shelf–Not needed any longer



15 AED Cabinets and 43 actual AED's -Expiring Soon



Washer and Dryer-Operational



Washer and Dryer continued



Blue 4 Wheeler-Non operational, needs significant work



Blue 4 Wheeler-Continue



John Deere Gator-Non Operational, needs significant work. Approximately 2000 hrs



Wall Mounts



Wall Mounts #2



Complex Comparison Sheet

WCDE Athletic Complexes Current Pricing

- Field Rental- \$100.00 per field/per day
- Cleaning Fee- \$125.00 per night
- Portable Mound/Fence Usage- \$50.00 per tournament/ per field
- 5 bags of field conditioner are provided per field for an event
- Lights available until 11:00pm, after 11:00 pm \$20.00 per hour
- Miscellaneous items such as mar mound, additional field conditioner, relining of a field, etc.. are additional charges (these costs are based off of our prices we pay for material)

Example

RV softball tournament one day event:

- 4 fields= \$400.00
- 2 temporary fences= \$100.00
- 1 day cleaning service= \$125.00
- No additional items were purchased
- Total for 1 Day Saturday Tournament: \$625.00

Note: We always have a WCDE employee onsite to assist in any way and monitor the facility. Their duties consist of monitoring bathrooms, trash control, field maintenance (upon the request of the umpire if needed), enforcing WCDE policy, etc...

Winged Deer Park

- **Grass Field Rentals**- \$145.00 per field/per day (5 fields available)
- Cleaning Fee built into field rental
- Portable Mound/Fence Usage- \$75.00 per tournament/ per field
- 5 bags of field conditioner per field per event
- Lights are provided until 11:00, after 11:00 additional \$25.00 per hour
- I am unsure of the pricing of their additional items such as mar mound, field conditioner, etc...

- **Artificial Turf Fields**- \$250.00 per field per day (4 fields available)
- Cleaning Fee built into rental
- Portable Mound/Fencing Usage- \$75.00 per tournament/ per field
- Conditioner not needed
- Lights are provided until 11:00, after 11:00 \$25.00 per hour
- Should not be any additional items needed other than maybe paint (bases or pitching circle)

Grass Field Example

- Winged Deer (5 grass fields)- \$725.00 (\$145.00 per field)
- 5 Temporary Fences- \$375.00
- No cleaning fee- 0
- No additional charges throughout the day- 0
- Total for 1 day SB Tournament (Grass fields)- \$1,100.00

Synthetic Turf Field Example

- Winged Deer Park (4 Synthetic Turf Fields)- \$1,000.00 (250.00 per field)
- 2 Temporary Fences- \$150.00
- No cleaning fee- 0
- No additional charges throughout the day- 0
- Total for 1 day SB tournament (Synthetic Fields)- \$1,150.00

Additional Comments: Wing Deer Park has additional resources provided throughout the day. Where we (WCDE) provide 1 employee throughout the day, Wing Deer normally has a minimum of 2 and most times 3 employees. Winged Deer Park also gives a price break for a multi day tournament.

These prices include setting up for the tournament the day before and all materials needed for setup.

Brickyard Park (Kingsport City)

- 4 Grass Fields- \$85.00 Per day/Per Field
- Setup/Cleanup Fee- \$80.00 Per day/per field
- Portable Mound/Fence Rental-\$75.00 Per Field/ Per Day
- Lighting is provided until 10:00 each night, after 10:00 a \$25.00 fee is implemented

- I do not know the charges for additional equipment, material, etc...

Brickyard Example

- 4 Field Rentals- \$340.00 Per Day
- 4 Fields Setup/Cleanup Fee-\$320.00
- 4 Temporary Fences- \$300.00
- No additional lighting needed-0
- No extra charges present-0
- Total for 1 day SB tournament- \$980.00

Overall Note:

Both Winged Deer and Brickyard have made pricing adjustments this new year 2024. When this analysis was done last year, these fees looked much different and were very much inline with our pricing listed above.

WCDE Grounds/Parks and Rec Moving Forward 2024

- Grass Field Rental: **\$140.00 Per Field/ 1 Day Tournament**
- Grass Field Rental: **\$125.00 Per Field/ On day 2 of Tournament (Price Break for Multi-Day Tournament)**
 - This will include preparation for the tournament (Lining of Field, Dragging, Mowing, Foulne Painting, Trashcan Liners installed, misc.....)
 - This will also include 5 bags of field conditioner per field/per tournament (Not Per Day of Tournament if multi day tournament)
- Cleaning Service Fee: **\$125.00 per day of the tournament** (this price remains the same as it was last year)
- Portable Mound/Fencing: \$65.00 per tournament (if placement has to be changed or removed, and additional \$30.00 fee will be implemented per mound/fence)
 - **This is a \$15.00 increase to our current price**
- Lighting for **TOURNAMENTS** will remain available until 11:00 pm with no additional charge (After 11:00 a \$20.00 fee will be added per hour of use)
- Material costs will be based on current purchase price per county cost

New Facility Rental Example

- RV 4 Grass Fields- \$560.00 (this includes preparation and setup the day before)
- 1 Day cleaning fee- \$125.00
- 2 Portable Fence Rentals- \$130.00 (no adjustments needed during tournament for fence removal)
- 1 additional hour of lighting charge: \$20.00 (11:00-12:00 pm light usage)
- No additional materials needed during the tournament were requested- \$0
 - Total For 1 Day SB Tournament- **\$830.00**

2 Day Baseball Tournament USSSA

- RV 4 Grass Fields Day 1- \$560.00
- RV 4 Grass Fields Day 2- \$500.00
 - 2 Day **FIELD ONLY RENTAL**- \$1,060
- 2 Days of Cleaning Fee- \$250.00
- 3 Portable Mound Rentals/ 1 Temporary Fence Rental- \$260.00
- No additional lighting needed-\$0
- No additional materials or services were necessary-\$0
 - Total for 2 Day USSA BB Tournament- **\$1,550.00**

Current Materials Cost List

- Mar Mound Clay- \$11.00 per bag
- Field Conditioner- \$14.00 per bag
- Chalk- \$6.00 per bag
- Aerosol White Marking Paint- \$6.00 per can
- Additional Labor Requested- \$30.00 per hour (cost based on an average of \$20.00 an hour for a full time employee making time and a half)
 - Additional Labor would only be needed if there were a mound change or a fence removal during a tournament.

New BCE Athletic Complex Moving Forward

- 1 Day: 4 Field Rental- \$800.00 Per day (\$200.00 per field)
 - 2 Day: 4 Field Rental- \$700.00 Per day (Price Break \$175.00 per field on multi day Tournament)
- Cleaning Fee- \$125.00 Per day (Remains the same throughout the county)
- Portable Mound/Fence Rental- \$65.00 Per Tournament (Unless a change is needed, then the additional fee would be implemented)
- Lighting available until 11:00 pm, after 11:00 additional \$20.00 per hour

Something To Think About

- There has become a major uptick in requests for field availability for practices throughout the spring, summer, and fall. I have had to turn several teams away from practicing due to field availability. During school ball for the most part we do not allow other organized teams to practice at our major facilities (RV, GV, BCE), due to multiple school teams using the facilities throughout the week. It becomes a scheduling nightmare and many conflicts can arise. However, during the summer and fall months primarily, I have still had to turn several teams away for field availability, because of the amount using it currently. Our current board policy states that if a team consists of 50% or MORE Washington County students, the fee is waived. It does not speak anything about lighting the field for later practices though. I do not schedule practices currently that require field lighting, due to the cost that comes with the use of the field and the fee being waived.
 - If you would like to rent the fields out for evening practices that require lighting, I would implement a \$10.00 fee per hour/ per field. This would still allow more county students to use the fields with more availability, but would also help recover some of the cost associated with the field usage.
 - I would also recommend that if a team requests to use the fields during the day the fee be \$15.00 per hour with a minimum of two hour rental (for non county teams and students), and if the practice requires lighting, implement the additional \$10.00 an hour fee. This would make the rental fee for non Washington county students, \$25.00 an hour with lighting.
- There is also no specification on football/soccer field rental. There is obviously not as much need in setup for these fields and their usage. I would recommend the fee stay at

\$100.00 per field on the football/ soccer fields and if additional materials are needed, add the cost at the conclusion of the event.

I have had some interest in using our gymnasiums for basketball tournaments as well. This is currently run through our principals but people have touched base with me. To my knowledge we have not done these in the past, but could be another source of revenue if the interest is there. Looking at the current pricing, that may need to be adjusted if it is the route you desire.