

### **Public Comment Period**

**There shall be a public comment period for each meeting with actionable items on the agenda, with the exception of teacher disciplinary hearings. Comments shall be limited to topics listed on the agenda. The total public comment period shall be for no more than three (3) minutes. If an individual wishes to address the Board, he/she shall sign up on the form provided before the beginning of the board meeting to request time to speak. Each speaker shall be given no more than (3) minutes. Delegations must select only one individual to speak on their behalf unless otherwise determined by the Board. *Board Policy 1.609 Appeals to and Appearances Before the Board***

## **WASHINGTON COUNTY BOARD OF EDUCATION**

**September 7, 2023**

**5:30 PM**

**Central Office**

- I. CALL TO ORDER**
- II. REORGANIZATION OF THE BOARD**
- III. RECOGNITION OF SCHOOL YEAR 2023 RETIREES**
- IV. Public Comment**
- V. Lewis Group Architects**
- VI. CONSIDERATION OF MEETING AGENDA**
- VII. APPROVAL OF MEETING MINUTES**
  - A. August 3, 2023**
  - B. August 21, 2023 (Called Meeting)**
  - C. August 29, 2023 (Workshop)**
- VIII. ANNOUNCEMENTS**
  - A. TOSS Fall Conference**  
**September 10-13, 2023**  
**Park Vista, Gatlinburg, TN**
  - B. County Commission Budget Committee**  
**September 13, 2023; 9:00 a.m.**
  - C. School Visits:**  
**September 19: Sulphur Springs Elementary, Fall Branch Elementary**  
**September 22: Asbury, Boones Creek Elementary**  
**September 26: Jonesborough Elementary, Jonesborough Middle**
  - D. Board Workshop**  
**September 19, 2023; 5:00 p.m.**
  - E. County Commission Meeting**  
**September 25, 2023; 6:00 p.m.**

- F. **Board Meeting (week early due to Fall Break)**  
**September 28, 2023; 5:30 p.m.**
- G. **Fall Break**  
**October 2-6, 2023**
- IX. **SUPERINTENDENT'S REPORT**
  - A. **Administrative Report (Annual Agenda Item)**
  - B. **Enrollment Update**
  - C. **Field Trips Report**
  - D. **Maintenance Report**
  - E. **Monthly Financials**
  - F. **Personnel Report**
  - G. **Grants Report**
  - H. **Other**
- X. **CONSIDERATION OF CONSENT AGENDA**
  - A. **Approval of Family Life Curriculum**
  - B. **Approval of Overnight Trip Requests, as submitted**
    - 1. **Daniel Boone High School**

*Civil War and A.P. U.S. History Classes*  
**October 16-18, 2023**  
**Gettysburg, PA**

*FFA*  
**November 1-4, 2023; National FFA Convention**  
**Indianapolis, IN**

*MJROTC*  
**October 27-28, 2023; Competition**  
**Statesville, NC**  
**November 30 - December 2, 2023; Competition**  
**Anniston, AL**  
**March 28-30, 2024; Competition**  
**Anniston, AL**  
**March 20-24, 2024; National Rifle Championship**  
**Camp Perry, OH**  
**February 8-12, 2024; National Marksmanship Championship**  
**Salt Lake City, UT**  
**June 18-22, 2024; Marksmanship National Competition**  
**Camp Perry, OH**  
**June 21-25, 2024; National Academic Championship**  
**Washington D.C.**

- 2. **David Crockett High School**

*Volleyball Team; Tournament*  
**August 18-19, 2023**  
**Knoxville, TN**

*Volleyball Team; Tournament*  
September 1-2, 2023  
Chattanooga, TN

*Concert Band; Competition*  
April 19-21, 2024  
Charleston, SC

*Agriculture Class; National FFA Convention*  
November 1-4, 2023  
Indianapolis, IN

*Agriculture Class; State Horse Judging*  
November 13-14, 2023  
Murfreesboro, TN

*Girls' Soccer Team; Tournament*  
October 2-5, 2023  
Hilton Head, SC

*Cross Country Team; Cross Country Meet*  
October 6-7, 2023  
Oakville, AL

*Cross Country Team; State Competition*  
November 2-3, 2023  
Hendersonville, TN

3. Joneborough Elementary

*7th Grade*  
May 7-10, 2024  
Williamsburg, VA

*8th Grade*  
May 14-17, 2024  
Washington D.C.

C. Purchase Orders

1. Purchase Order 9496; PowerSchool Renewal; System-wide; Effective 8/20/2023-8/19/2024; \$10,254.00; Line item 72250399
2. Purchase Order 9517; Gov Connection; Merrimack, NH; View Board Flat Panel Bundle (3); Sourcewell Contract #0814106VC; \$12,769.14; Line Item 72250499
3. Purchase Order 9524; BrightArrow Technologies; Bellevue, WV; BrightArrow subscription renewal; Effective 8/9/2023-8/8/2024; System-wide; \$12,480.00; Line Item 72250399

4. **Purchase Order 9642; Gov Connection; Merrimack, NH; IT Infrastructure for new Jonesborough Elementary; Sourcewell Contract #081419; \$73,520.19; Line Item 76100-707**
  5. **Purchase Order 35237; Learn Thru Movement; Ithaca,NY; Complete Math & Movement Family Fun Night Kit; Sole Source; \$15,475.00; Funded by ESSER 2.0; Line Item 142E 71100 429 934**
  6. **Purchase Order 35238; Learn Thru Movement; Ithaca, NY; South Central Elementary; Complete Math & Movement Family Fun Night Kit; Sole Source; Funded by ESSER 2.0; \$15,475.70; Line item 142E 71100 429 934**
  7. **Purchase Order 35239; Learn Thru Movement; Ithaca,NY; Complete Math & Movement Family Fun Night; Sulphur Springs Elementary; Sole Source; \$15,475.70; Funded by ESSER 2.0; Line Item 142E 71100 429 934**
  8. **Purchase Order 35248; Classwork; System-wide; Charlie and the Chocolate Factory (750); \$4,380.00; Funded by ESSER 2.0; Line Item 142E 72210 499 934**
  9. **Purchase Order 35249; Barnes & Noble; Johnson City,TN; System-wide; Charlie and the Chocolate Factory (1250); Funded by ESSER 2.0; \$7,300.00; Line Item 142E 72210 499 934**
  10. **Purchase Order 35220: ICEV Multimedia,LLC; Lubbock,TX; Agriculture,Arhcitecture, Construction & Manufacturing, and Health Science Instructional Materials (DBHS & DCHS CTE); \$15,187.50; Line Item 142E 71300429-800**
  11. **Purchase Order 35259; Learn Thru Movement; Ithaca,NY; Complete Math and Movement Family Fun Night Kit; Lamar Elementary; \$11,655.91; Funded by ESSER 2.0; Line Item 142E 71100 429 934**
  12. **Purchase Orders 9546,9590,9591, 9592; ACT Finance, Iowa City, IA; Pre ACT Scoring Services for Daniel Boone High and David Crockett High 9th and 10th Grades; \$21,960.00; Line Item 72130322**
  13. **Purchase Order 9528; Tyler Technologies; Dallas,TX; Renewal; System-wide; Effective 10/1/2023-9/30/2024; \$53,810.20; Line Item 72250399**
- D. **Approval for the addition of *E & I Cooperative Services* to the Cooperative Purchasing List**
  - E. **Approval to release bids for school bus tires**
  - F. **Approval to donate two portables (stationed at Gray Elementary), including the awnings and decking, to the Washington County Sheriff's Department; Portables were previously approved as surplus by the Board of Education.**
  - G. **Approval of the playground projects for Sulphur Springs Elementary and Fall Branch Elementary; Funded by the County Educational Capital Plan; Not to exceed \$300,000.00**

**XI. DISCUSSIONS/PRESENTATIONS**

- A. **Approval of Purchase Order 9583; ACT Finance, Iowa City, IA; District-wide; Scoring reports for 8th grade Pre-ACT. Not to exceed \$9,999.00; Line Item 721 30322(Purchase Order received after the Board workshop)**
  - B. **Approval of Budget Amendment**
  - C. **Approval of the NETCO Purchasing Contract for the School Nutrition Department; \$132,000.00**
  - D. **Approval of the revised David Crockett High security vestibule project**
  - E. **Approval to authorize the structural engineer to perform a complete assessment of the West View Elementary structural floor to determine the required repair.**
  - F. **West View Elementary Track**
  - G. **Future of the house located on property purchased by the Board of Education adjacent to Gray Elementary**
  - H. **FY24 Vehicle Purchase Requests**
  - I. **Purchase request for a John Deere Gator TX (replacing a non-repairable Gator in the Grounds Department); Meade Tractor, Johnson City, TN; Sourcewell Contract 031121-DAC; Not to exceed \$13,000.00; Line Item 141E 72710-729**
  - J. **Policy; Approval to waive 1st reading of the listed policies and pass on 2nd and final reading, as presented:**
    - 1. **Policy 6.304 Student Discrimination, Harassment, Bullying, Cyber-bullying, and Intimidation (First Reading)**
    - 2. **Policy 1.902 Charter School Agreements**
    - 3. **Policy 1.904 Charter School Intervention**
    - 4. **Policy 1.900 Charter School Authorizing Principles**
    - 5. **Policy 1.906 Charter School Revocation**
    - 6. **Policy 1.901 Charter School Application**
    - 7. **Policy 1.903 Charter School Oversight**
    - 8. **Policy 1.905 Charter School Renewal**
    - 9. **Policy 4.702 Testing Programs**
- XII. Additional Items for Board Approval**
- A. **Request to donate one portable (located at Gray Elementary) to Apostolic Holiness Church, Jonesborough, TN**
  - B. **Purchase Order 35269; Hazelden Publishing, Center City, MN: Olweus Bullying Prevention Program Materials and On-Site Training; System-wide; Funded by ESSER 3.0; \$72,575.00; Line Item 142E 72130 399 937**
  - C. **Purchase Order 35270; Frontier Health, Johnson City, TN; System-wide; School Based Behavioral Therapists for SY 2023-2024; \$120,000.00; Funded by ESSER 3.0; Line Item 142E 72120 399 937**
- XIII. ADJOURNMENT**

# WASHINGTON COUNTY BOARD OF EDUCATION

August 3, 2023; 5:30 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddleston, and Superintendent Jerry Boyd.

## I. CALL TO ORDER

Chairman Masters called the meeting to order. Mr. Walters led a prayer followed by the pledge led by Mr. Ervin, assisted with a student in the audience.

## II. Public Comment

No one signed up for public comment.

## III. Student Resource Officers' Presentation

It was noted that all schools now have a SRO, including Asbury.

## IV. AMP Camp Presentation and Summer School Program Video

Upcoming freshmen for SY23-24 shared their experience of attending the first AMP Camp. The Camp provided an opportunity for the students to meet fellow students both freshmen and upper class students as transitioning to high school.

The Board viewed a video highlighting the K-8 Summer School Program.

## V. Lewis Group Architects

Todd Brang, Paul McCall, Ginger Azpurua, and Elizabeth Walker (Intern) were present. The team provided an update on the security upgrades and high school stadium upgrades.

The group also provided an update on the project in the culinary department at David Crockett High to install stoves. The estimate to install the stoves that had been purchased was \$300,000.

## VI. CONSIDERATION OF MEETING AGENDA

David Hammond moved for approval of the meeting agenda. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **VII. APPROVAL OF MEETING MINUTES**

### **A. June 29, 2023**

### **B. July 25, 2023; Workshop**

Chad Fleenor moved for approval of the meeting minutes, as presented. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **VIII. ANNOUNCEMENTS**

### **A. August 2, 2023**

**First Student Day (Abbreviated)**

### **B. August 3, 2023; 1:00 p.m.**

**County Commission Health, Education, and Welfare Committee**

### **C. August 9, 2023; 9:00 a.m.**

**County Commission Budget Committee**

### **D. August 28, 2023; 6:00 p.m.**

**County Commission Monthly Meeting**

### **E. August 29, 2023; 5:00 p.m.**

**Workshop**

Mr. Boyd reminded the Board will visit the new Jonesborough Elementary at 2:30, prior to the August 29<sup>th</sup> workshop.

## **IX. SUPERINTENDENT'S REPORT**

### **A. Enrollment Update**

### **B. Maintenance Report**

### **C. Monthly Financials**

### **D. Personnel Report**

### **E. Grants Report**

### **F. Other**

#### **1. School Based Behavioral Health End of Year Report**

## **X. CONSIDERATION OF CONSENT AGENDA**

### **A. Overnight Field Trip Request**

- 1. David Crockett High School; Agriculture Class  
August 20-21, 2023  
Tennessee State Fair; Lebanon, TN**

### **B. Approval of Postage Machine Lease Renewal; Pitney Bowes; Accounting Department (District Office); 5 year lease; \$282.81 Monthly; Line Item 141E 72510-399**

### **C. Approval of 2024 Health Insurance Rates for Employees**

- 1. 2023 Insurance Premium Breakdown**
- 2. 2024 Insurance Premium Breakdown**
- 3. 2024 Rate Change to Employees**

### **D. Purchase Orders**

- 1. Purchase Order 8477; Carey Station; Greensboro, GA; Greenhouse Repairs (Daniel Boone High School); Funded by Insurance Recovery Funds; \$15,840.00; Line Item 141E 72620-335**
- 2. Purchase Order 6388; Kaplan Early Learning Company; Lewisville, NC; PreK Curriculum (5 sets); \$14,975.00; Line Item 141E 7110-449**
- 3. Purchase Order 8472; Gallopade; Peachtree City, CA; TN Experience (Social Studies); Grades 3-5; One Year SY 2023-2024; \$32,665.88; Line Item 141E 71100-449**
- 4. Purchase Order 8474; Skyward; Stevens Point, WI; Fiscal Services; Sole Source; \$68,527.40; Line Item 141E 72250399;**
- 5. Purchase Order 8475; Frontline Technologies Group LLC; Philadelphia, PA; Human Resources Platform Renewal; \$27,888.17; Line Item 141E 72250399**
- 6. Purchase Order 8498; Frontline Technologies Group LLC; Philadelphia, PA; Absence and Substitute Management; \$28,263.24; Line Item 141E 71100-399**
- 7. Purchase Order 8504; Harpara; Raleigh, NC; I.T. Subscription; \$80,764.88; Line Item 141E 72250399**
- 8. Purchase Order 8515; Inspire Business Interiors; Johnson City, TN; Porcelain Dry Erase Boards (125); New Jonesborough Elementary School; Omnia Partners Contract No. R19184; \$47,013.19; Line Item 141E 76100-707**
- 9. Purchase Order 8536; BSN Sports; Middle School Football Uniforms (210); Daniel Boone High Athletics; \$11,932.55; Line Item 141E 72410-599**
- 10. Purchase Order 35191; Imagine Learning; Scottsdale, AZ; Digital Libraries 6-12; Steppenstone Academy; Funded by Title I-D; \$18,900.00; Line Item 142E 71100-499-160**
- 11. Purchase Order 35191; Imagine Learning; Scottsdale, AZ; Digital Libraries; Asbury; Funded by ESSER 3.0; \$83,284.00; Line Item 142E 71100-471-937**

**12. Purchase Order 35199; Majority Clarity; Richmond, VA; Platform Renewal; Funded by CTE Basic Grant; \$15,920.00; Line Item 142E 71300-429-800**

**13. Purchase Order 9331; Pearson; San Antonio, TX; Aimsweb Renewal; SPED; \$24,850.00; Line Item 141E 72250-399**

**14. Purchase Order 35231; Committee for Children; Seattle, WA; Subscription Renewal; CSH; \$11,645.00; Line Item 142E 72120 471 937**

**15. Purchase Order 35197; Imagine Learning; Scottsdale, AZ; Professional Development; Steppen Stone Academy; Funded by Federal Projects Title I-D. \$6,500.00; Line Item 142E 72210-524-160**

**16. Purchase Order 8616; Graybar; Maryland Heights,MO; Tools; David Crockett High CTE; Funded by ISM Grant; Omnia Partners, contract #EV23701; \$32,126.94; Line Item 71300 429-002; 71300 730-002**

**17. Thought Exchange; Rossland, BC, Canada; I.T. Softward Program; System-wide; \$36,062.00; Line Item 141E 72250-399**

**E. West View Elementary Gym Floor (Sanding, Restriping, Finishing); Finchum Sports Floors, LLC; Sevierville, TN; \$14,063.00; Line Item 141E 72620 335 00014**

Vince Walters moved for approval of the consent agenda. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **XI. DISCUSSIONS/PRESENTATIONS**

### **A. School Leadership Team Supplement**

Gregg Huddlestone moved for approval of an annual supplement of \$500.00 for school leadership teams. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *no*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *no*
- David Hammond: *yes*

### **B. David Crockett High School Culinary Department Project**

Annette Buchanan moved for approval to complete the construction documents in order to release bids to move forward with the culinary project (installation of stoves) at David Crockett High; funded by the fund balance. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

### **C. Items to be declared as surplus and sold on GovDeals**

Vince Walters moved for approval of the items, as presented, to be declared as surplus and sold on GovDeals. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

### **D. Consideration to purchase property next to Gray Elementary School; \$400,000.00**

Vince Walters moved for approval to offer \$400,000.00 ; Annette Buchanan seconded the motion.

Mary Beth Dellinger moved to amend the motion to offer \$450,000.00 and to allow Board Attorney Scott Bennet to develop the contract. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*

- Chad Fleenor: *yes*
- David Hammond: *yes*

The motion as amended carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

### **E. Maintenance of Boones Creek Elementary Athletic Fields**

Chad Fleenor moved to accept the offer of receiving 250,000 (10 year) from TOJ to provide the maintenance of the fields at BCE. Whitney Riddle seconded the motion which failed on roll call vote:

- Gregg Huddleston: *no*
- Mike Masters: *no*
- Whitney Riddle: *no*
- Vince Walters: *no*
- Keith Ervin: *no*
- Annette Buchanan: *no*
- Mary Beth Dellinger: *no*
- Chad Fleenor: *no*
- David Hammond: *no*

Chad Fleenor moved to request \$100,000 per year for 5 years from TOJ for the maintenance of the fields at BCE. Vince Walters seconded the motion. Mr. Fleenor and Mr. Walters withdrew the motion and the second.

Whitney Riddle moved to forward info; have executive session with co and tow. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **F. Future of Jonesborough Middle School Facility and Property, Jonesborough Elementary School Road Frontage, Midway Facility**

Mary Beth Dellinger made a motion to postpone to the October 17 retreat. Gregg Huddlestone seconded the motion. Ms. Dellinger and Mr. Huddlestone withdrew the motion and the second.

Annette Buchanan made a motion to add this discussion to the executive meeting with TOJ, Co, and JB. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **G. Policy**

### **1. Policy 6.411 Student Wellness**

### **2. Policy 4.301 Interscholastic Athletics**

### **3. Policy 6.200 Attendance**

Annette Buchanan moved to waive 1st and pass policies on 2nd reading. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **XII. Additional Items**

### **A. Purchase Orders**

**1. Purchase Order 35241; Lexia Learning Systems; Concord, MA; Lexia Renewal; District-Wide K-8; Effective to 6/30/2024; Funded by ESSER 3.0; \$118, 698.21; Line Item 142E 71100-471 937**

**2. Purchase Order 8245; HAJOCA; 119 Gallon Hot Water Heater (2 for replacements at West View Elementary); BOE approved in May 2023 for purchase in FY24(under bid threshold); \$14, 818.43; Line Item 726 20336-0014**

**3. Purchase Order 9401; School Specialty; CTE/STEM Lab Furnishings; Grandview Elementary; Omnia contract #R191815; \$16,923.81; Funded by ISM Grant; Line Item 141E 71300499002**

**4. Purchase Order 9415; Raptor Technologies LLC, Houston, TX; Raptor Management Software and Renewal; Effective 9/1/23 - 8/31/24; District-wide; \$17,990.00; Line Item 72250399**

**5. Purchase Order 9367; Gov Connection Inc., Merrimack, NH; View Sonics for CTE/STEM labs (BCE,FB,GV,Gray,RV,SC,SS,WV); Omnia contract #R210402; Funded by ISM Grant; \$24,546.64; Line Item 141E 71300499002**

**6. Purchase Order 9400; Gov Connection Inc, Merrimack,NH; View Sonic Bundle (1); University School; Omnia contract #R210402; Funded by ISM Grant; \$3,215.65; Line Item 71300499002**

**7. Purchase Order 8605; Finalsite(BlackBoard),Active Internet Technologies, Philadelphia,PA; Website Managing System Renewal; Effective 7/1/2023 - 6/30/2024; District-wide; \$17,216.17; Line Item 72250399**

**8. Purchase Order 9355; Washington County Highway Department; Rock and Asphalt for basketball court at Gray Elementary; \$16,512.50; Line Item 72620-499**

**9. Purchase Order 8624; Staples; Copy Paper; District-wide; State contract-Sourcewell #012320-SCC; \$17,745.00; Line Item 71100499**

**10. Purchase Order 35233; NIET, Scottsdale, AZ; Strength Based Needs Assessment(includes onsite/virtual training and support); \$38, 500.00; Funded by ESSER 3.0; Line Item 142E 72210 524 937**

**11. Purchase Order 35242; NIET, Nashville,TN; 2023-24 NIET Support(year 2 of contract); District-wide; Math Implementation Work; \$70,000.00; Line Item 142E 72210 399 933**

Chad Fleenor moved for approval of purchase orders, as presented. Gregg Huddlestone seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

### **XIII. ADJOURNMENT**

# WASHINGTON COUNTY BOARD OF EDUCATION

**August 21, 2023; 5:00 PM; Central Office**

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

## **I. CALL TO ORDER**

Mr. Masters called the meeting order.

## **II. Public Comment**

### **II. Purchase agreement for property next to Gray Elementary School**

Chad Fleenor moved to approve the contract, omitting line 87 (removal of request to provide WCBOE bank statement) to purchase the property adjacent to Gray Elementary School. Gregg Huddlestone seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

## **III. Executive Session**

Mr. Masters adjourned the meeting. The Board and Superintendent Boyd entered into Executive Session with Board Attorney Scott Bennett.

## **V. ADJOURNMENT**

# WASHINGTON COUNTYBOARD OF EDUCATION

**August 29, 2023; 5:00 PM; Central Office**

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddleston, and Superintendent Jerry Boyd.

## **I. Call to Order**

## **II. Academics**

Mr. Boyd updated the Board on the start of the school year. He said they continue to monitor class sizes.

## **III. Business/Finance**

### **A. Budget Amendment**

Chief Finance Officer Brad Hale presented the budget amendment reflecting the recent purchase of the land adjacent to Gray Elementary.

### **B. Monthly Financials**

Mr. Hale provided an overview of general, federal, and dietary funds from the previous month.

### **C. NETCO Purchasing Contract for School Nutrition Department; \$132,000.00**

The Board requested more information on the processing fee included with the contract. Mr. Boyd will request School Nutrition Supervisor Caitlin Shew to be present the Board meeting to answer questions.

### **D. Purchase Orders**

**1. Purchase Order 9496; PowerSchool Renewal; System-wide; Effective 8/20/2023-8/19/2024; \$10,254.00; Line item 72250399**

**2. Purchase Order 9517; Gov Connection; Merrimack, NH; View Board Flat Panel Bundle (3); Sourcwell Contract #0814106VC; \$12,769.14; Line Item 72250499**

**3. Purchase Order 9524; BrightArrow Technologies; Bellevue,WV; BrightArrow subscription renewal; Effective 8/9/2023-8/8/2024; System-wide; \$12,480.00; Line Item 72250399**

**4. Purchase Order 9642; Gov Connection; Merrimack, NH; IT Infrastructure for new Jonesborough Elementary; Sourcwell Contract #081419; \$73,520.19; Line Item 76100-707**

**5. Purchase Order 35237; Learn Thru Movement; Ithaca,NY; Complete Math & Movement Family Fun Night Kit; Sole Source; \$15,475.00; Funded by ESSER 2.0; Line Item 142E 71100 429 934**

**6. Purchase Order 35238; Learn Thru Movement; Ithaca, NY; South Central Elementary; Complete Math & Movement Family Fun Night Kit; Sole Source; Funded by ESSER 2.0; \$15,475.70; Line item 142E 71100 429 934**

**7. Purchase Order 35239; Learn Thru Movement; Ithaca,NY; Complete Math & Movement Family Fun Night; Sulphur Springs Elementary; Sole Source; \$15,475.70; Funded by ESSER 2.0; Line Item 142E 71100 429 934**

**8. Purchase Order 35248; Classwork; System-wide; Charlie and the Chocolate Factory (750); \$4,380.00; Funded by ESSER 2.0; Line Item 142E 72210 499 934**

**9. Purchase Order 35249; Barnes & Noble; Johnson City,TN; System-wide; Charlie and the Chocolate Factory (1250); Funded by ESSER 2.0; \$7,300.00; Line Item 142E 72210 499 934**

**10. Purchase Order 35220: ICEV Multimedia,LLC; Lubbock,TX; Agriculture,Arhcitecture, Construction & Manufacturing, and Health Science Instructional Materials (DBHS & DCHS CTE); \$15,187.50; Line Item 142E 71300429-800**

**11. Purchase Order 35259; Learn Thru Movement; Ithaca,NY; Complete Math and Movement Family Fun Night Kit; Lamar Elementary; \$11,655.91; Funded by ESSER 2.0; Line Item 142E 71100 429 934**

**12. Purchase Orders 9546,9590,9591, 9592; ACT Finance, Iowa City, IA; Pre ACT Scoring Services for Daniel Boone High and David Crockett High 9th and 10th Grades; \$21,960.00; Line Item 72130322**

**13. Purchase Order 9528; Tyler Technologies; Dallas,TX; Renewal; System-wide; Effective 10/1/2023-9/30/2024; \$53,810.20; Line Item 72250399**

#### **IV. Operations**

##### **A. Monthly Facilities Update**

##### **August 2023**

- B. Playground renovations at Sulphur Springs and Fall Branch are in the planning phase.
- C. A structural engineer has reviewed the flooring issue at WV. The report is ready and will be presented at the August workshop.
- D. Bids are being prepared for the security upgrades at all schools. These should go out in September. Ground breaking in November.
- E. Bids are being prepared for the stadium upgrades at DBHS and DCHS. These should go out in September. Ground breaking after the last home football games.
- F. Renovation of faculty restrooms at Asbury will be done during this upcoming school year.
- G. Controls upgrades system wide has begun. Ridgeview is complete. The contractor is moving to Gray and Fall Branch.
- H. DCHS Library furniture is complete. A few defective pieces will be replaced.
- I. Burwill construction will begin replacing flooring as needed at Boones Creek during school breaks this school year.

- J. Ramp for the DCHS CDC class is currently being installed and should be finished by Friday August 25, 2023.
- K. Welding booths at DCHS are installed. Electrical connections will be made with consultation from Lincoln Electric as soon as possible.

Mr. Fleenor followed up on having someone check on installing sound boards in the gym at Boones Creek Elementary to help with quality of the sound with the sound system.

**B. Addition of *E & I Cooperative Services* to the Cooperative Purchasing List**

**C. Donation of two portables (stationed at Gray Elementary), including the awnings and decking, to the Washington County Sheriff's Department; Portables were previously approved as surplus by the Board of Education.**

**D. Approval to release bids for school bus tires**

**E. Update for the David Crockett High security vestibule**

Mr. Boyd and Dr. Adams informed the Board that after further review the proposed plan for the vestibule had to be reconfigured due to the different ground levels of the space. The Board reviewed the new layout and will consider action at the Board meeting. Lewis Group Architects will be present at the meeting to provide a monthly update and to answer questions.

**F. Floor structural repair at West View Elementary**

Mr. Boyd explained the initial repair made known at West View Elementary. He said the next step will be to authorize the structural engineer to do a full assessment of the school floor structure. The Board requested a school system representative to accompany the engineer in the process and to provide pictures back to the Board to review.

**G. Playground projects for Sulphur Springs Elementary and Fall Branch Elementary**

The Board reviewed the requested playground projects for the schools. Funding will be from the County Educational Capital Fund where funds have been designated to address needed playground updates at all schools as prioritized.

**H. West View Elementary Track**

Options were discussed on how to fix the track. The track position does have a drainage issue that would reoccur. The Board discussed the current uses of the track. Board members expressed needing to address the urgent need of the structural floor repair. It was also expressed fixing the track would be a positive impact for the community.

**I. Purchase request for a John Deere Gator TX (replacing a non-repairable Gator in the Grounds Department); Meade Tractor, Johnson City, TN; Sourcewell Contract 031121-DAC; Not to exceed \$13,000.00; Line Item 141E 72710-729**

The Board requested other replacement options be explored and presented at the Board meeting

**J. Purchase of outdoor and indoor security cameras for schools (excluding Jonesborough, Daniel Boone High, David Crockett High, Boones Creek); \$942,600.00; No funding source identified.**

## **K. FY24 Vehicle Purchase Requests**

### **V. Policy (First Readings)**

**A. Policy 6.304 Student Discrimination, Harassment, Bullying, Cyber-bullying, and Intimidation (First Reading)**

**B. Policy 1.902 Charter School Agreements**

**C. Policy 1.904 Charter School Intervention**

**D. Policy 1.900 Charter School Authorizing Principles**

**E. Policy 1.906 Charter School Revocation**

**F. Policy 1.901 Charter School Application**

**G. Policy 1.903 Charter School Oversight**

**H. Policy 1.905 Charter School Renewal**

**I. Policy 4.702 Testing Programs**

Ms. Buchanan suggested since the policies are reflecting required changes by new laws, the Board waive 1<sup>st</sup> and pass the policies on 2<sup>nd</sup> reading.

### **VI. Student Supports**

**A. Family Life Curriculum**

### **VII. Overnight Trip Requests**

**A. Daniel Boone High School**

*Civil War and A.P. U.S. History Classes*

**October 16-18, 2023**

**Gettysburg, PA**

*MJROTC*

**October 27-28, 2023; Competition**

**Statesville, NC**

**November 30 - December 2, 2023; Competition**

**Anniston, AL**

**March 28-30, 2024; Competition**

**Anniston, AL**

**March 20-24, 2024; National Rifle Championship**

**Camp Perry, OH**

**February 8-12, 2024; National Marksmanship Championship**

**Salt Lake City, UT**

**June 18-22, 2024; Marksmanship National Competition**

**Camp Perry, OH**

**June 21-25, 2024; National Academic Championship**

**Washington D.C.**

## **B. David Crockett High School**

### ***Volleyball Team; Tournament***

**August 18-19, 2023**

**Knoxville, TN**

### ***Volleyball Team; Tournament***

**September 1-2, 2023**

**Chattanooga, TN**

### ***Concert Band; Competition***

**April 19-21, 2024**

**Charleston, SC**

### ***Agriculture Class; National FFA Convention***

**November 1-4, 2023**

**Indianapolis, IN**

### ***Agriculture Class; State Horse Judging***

**November 13-14, 2023**

**Murfreesboro, TN**

### ***Girls' Soccer Team; Tournament***

**October 2-5, 2023**

**Hilton Head, SC**

### ***Cross Country Team; Cross Country Meet***

**October 6-7, 2023**

**Oakville, AL**

### ***Cross Country Team; State Competition***

**November 2-3, 2023**

**Hendersonville, TN**

## **VIII. Superintendent**

### **A. School Calendar**

Mr. Boyd said development of the next two school years will begin soon.

## **IX. Future of house located on property purchased adjacent to Gray Elementary**

Mr. Masters said sewer connection was purchased years ago. The propane tank will be removed from the property.

The Board will consider the future of the house at the board meeting. The option to sell the house to be relocated was discussed.

## **X. Adjournment**

# Director's Administrative Report 2022

## WCDE Policy 1.603

### 1. Number of applicants interviewed and the number employed:

July 1, 2022 through June 30, 2023: the number of Staff Interviewed was 503; the number of Staff employed was 227.

### 2. Procedures being used to ensure that the best applicants are being selected:

- Human Resources personnel attend multiple Career Fairs within a 300 mile radius and share information about our system and the process of applying.
- Positions are advertised through Frontline Applitrack on our webpage, often in the newspaper, and on social media.
- Our application process requires a completed online application, official transcript, copy of praxis tests, resume, satisfactory health statement from a doctor, and a letter of interest.
- The original screening of applicants comes through the Human Resources Department. The applicant's file is checked for all required documents.
- With each vacancy, applications are reviewed by the Principal (of the school with the vacancy) and contacted for interviews through the Frontline system.
- Interview teams include administrators, supervisors, and teachers.
- If an applicant is a possible hire, reference calls are made or emails sent to individuals with appropriate knowledge of the candidate's work.
- Once the recommendation has been made and approved by the Superintendent, required background checks, including the TBI/FBI Fingerprint-based background check as well as 4 additional background checks (DCS, Sex Offender, Abuse, and Drug Offender) are conducted. Finally, the recommended applicant will consent/complete a drug screening.

### 3. Evidence that all non-tenured teachers were evaluated:

At this time all non-tenured teachers were evaluated. The final report will be released in the fall.

### 4. Number of non-tenured teachers:

257, which includes interim positions and non-rehires for the school year 2022-2023.

5. Number of teachers non-renewed:

At the end of SY 2022-2023, eight (13) teachers were non-renewed. Some were in interim or temporary positions and those teachers returned to the position.

## Director's Administrative Report 2022

WCDE Policy 1.603

6. Percent of non-tenured teachers who scored at each level on the evaluation scale: At this time, no final evaluation scores have been finalized. These scores should be released in the fall.

7. Percent of tenured teachers who scored at each level on the evaluation scale:

At this time, no final evaluation scores have been finalized. These scores should be released in the fall.

8. Percent of principals who scored at each level on the evaluation scale:

At this time, no final evaluation scores have been finalized. These scores should be released in the fall.

9. Evidence of high correlation between evaluation and productivity:

At this time, no final evaluation scores have been finalized. These scores should be released in the fall. Once the finalized scores are available, an analysis of the correlation between evaluation and productivity will be conducted.

10. Percent of supervisory personnel (other than principals) who scored at each level on the evaluation scale:

At this time, no final evaluation scores have been finalized. These scores should be released in the fall.

11. Summary and explanation of how the school system fared on the Report Card distributed by the State Department of Education:

The Instructional staff will present this information at the regular Washington County Board meeting following release of the State Report Card.

School	-2	-1	K	1	2	3	4	5	6	7	8	9	10	11	12	Total
Boones Creek Elementary School	5	26	111	84	99	80	102	80	82	69	80					818
Daniel Boone High School												278	290	285	295	1148
David Crockett High School												290	302	289	301	1182
Fall Branch Elementary School			35	22	23	37	28	26	23	38	24					256
Gray Elementary School		19	56	51	55	48	63	52	54	55	46					499
Grandview Elementary School	7	52	65	72	53	72	61	49	68	71	73					643
Jonesborough Elementary School		11	103	88	99	108	86	94	99	113	112					913
Lamar Elementary School		20	33	56	48	32	36	42	42	39	49					397
Ridgeview Elementary School	6	16	66	91	80	85	71	89	104	84	98					790
South Central Elementary School			25	15	27	23	17	12	17	19	31					186
Sulphur Springs Elementary School			31	39	43	34	55	42	40	42	44					370
University School			20	19	20	21	24	47	52	52	53	77	81	77	70	613
West View Elementary School			25	31	31	29	40	28	36	30	36					286
Tennessee Virtual Learning Academy												6	5	5	18	50
District Total	18	144	570	568	578	569	583	561	617	612	652	650	678	669	682	8151

## **Monthly Facility Tracker reports**

All Locations -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=af78549c-6e53-41e9-afec-dd4d8bfa815d>

WVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7061e70d-ee81-4bbe-a0a9-333ee6630ce4>

SSES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=82641ccd-b40b-406e-9593-f1f5d6d454ea>

SCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=f4112e8b-ace7-42c8-83ce-ce7cca700d0a>

RVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=abece4e4-3aaf-4e20-afb9-e7a4b253e7ea>

LES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=03c462a1-53fd-429c-8d8a-862353a095d4>

JMS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=047f5116-d265-4220-bca1-d51fd1f24df6>

JES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=3c2e5fd0-4dc5-4a44-b1a8-7ff0bc15c27e>

GES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ef3d7048-0b99-4548-9f31-04632f0fae84>

GVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=e2b27430-f9cb-4618-8958-f37a78a60a75>

FBES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=b9027fb8-5461-4cad-a2ca-4cd8a33ecfbe>

DCHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=88424530-f628-46ae-8852-1a2d40bc9785>

DBHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=1f5402fa-95ef-4b85-bc13-1b2a390eadd8>

BCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=475154ae-7197-4f43-8ec4-6b9764458b84>

Midway -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ec7f00ea-3b78-41db-9542-060401a411e6>

Bus Garage -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=13f0ab1b-e7e9-4a01-bbeb-9b2d5181fb5f>

Warehouse -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7da489ac-1553-4a46-a0ac-27646726a003>

Central Office -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=fbf02e24-8b01-46d9-98d1-a5e123581838>

# Facilities Update

## August 29, 2023

1. Playground renovations at Sulphur Springs and Fall Branch are in the planning phase.
2. A structural engineer has reviewed the flooring issue at WV. The report is ready and will be presented at the August workshop.
3. Bids are being prepared for the security upgrades at all schools. These should go out in September. Ground breaking in November.
4. Bids are being prepared for the stadium upgrades at DBHS and DCHS. These should go out in September. Ground breaking after the last home football games.
5. Renovation of faculty restrooms at Asbury will be done during this upcoming school year.
6. Controls upgrades system wide has begun. Ridgeview is complete. The contractor is moving to Gray and Fall Branch.
7. DCHS Library furniture is complete. A few defective pieces will be replaced.
8. Burwill construction will begin replacing flooring as needed at Boones Creek during school breaks this school year.
9. Ramp for the DCHS CDC class is currently being installed and should be finished by Friday August 25, 2023.
10. Welding booths at DCHS are installed. Electrical connections will be made with consultation from Lincoln Electric as soon as possible.

Intent to Apply/Research	Grants Writer/Manager's Report		September 2023						
Assisting schools with foundation opportunities									
COPS SVPP US DOJ	SAFETY AND SECURITY GRANT FOR DB AND DC OUTDOOR SERVAILLANCE CAMERAS, PANIC BUTTONS IN LOCKERROOMS, SECURITY CAMERAS TO ENTRY/EXIT, CAR LICENSE CAMERAS								
Grants Awarded									
Lottery for Education Afterschool Program	\$75,000	3 years	\$225,000	New award for 3 years					
Grants Managed									
LEAPS PROGRAM	STARTED AUGUST, 2023	UPDATED EPLAN BUDGET \$75,000	Provide all necessary documentation into Department of Human Services Child Care Provider Portal to renew the SCES LEAPS site for continuing service	Assist new director with ELAP (attendance and data entry program)					
ISM Grant	Help with ePlan when becomes available to fill out application for FY 24								
Fulfill Federal requirement of LEAs receiving ESSER 3.0 funds	Addenda must be updated every six months	Due September 15th	Provide Safe Return to In-Person Instruction and Continuity of Services (i.e., Health and Safety Plan and Public Plan for Remaining Funds, and collect public input.						
BEST FOR ALL GRANT	expenditures for roll over by September 30, 2023			Schools					
ARP 2.0 Homeless Grant	one more year with this grant FY24, ePlan management	In collaboration with Director of Attendance and Chief Students Supports Officer.	Providing purchasing and documentation support.	HELP WITH REPORTING					
Math Implementation Support Grant	Last year for Math Implementation Grant		NIET will assist with math standards and textbook adoption	Academics Department					
TN All Corps	Academics Department			assist if needed					
Equipment Grant	Awarded \$60,000	Dishwasher at Gray elementary	awarded 4-3-2023	will do the reporting when requested from State Department					
RDE4HT ETCleanFuels	Rebate for 5 propane buses	\$78,000 Revised award	For one new propane school bus and three new diesel buses	Buses are expecting to arrive September-October					
School Uplift Program. Funds awarded May 1, 2023.	Winners for the School Uplift Program: Gray Elementary \$25,000, Lamar \$10,000, SSES \$10,000, West View \$10,000, RVES \$10,000, GVES \$10,000, FBES \$10,000, SCES \$10,000, BCE \$10,000, DBHS \$10,000, DCHS \$10,000			Working with Operations department	Reporting for reimbursements, extensions granted for schools not finished with projects				

**A Step Ahead Foundation Tri-Cities:**

**Family Life Lesson Plan**

**Lesson 1: Healthy Relationships**

- Speaker- ASAFTC
- Learning objectives: Students will identify factors that contribute to healthy relationships in families, friendships and dating. Students will identify types of abuse, red flags, and identify prevention strategies and resources for help. Instruction will include strategies for abstinence, maintaining respect for self and others such as communication, consent, assertiveness, and recognition of personal boundaries.
- Curriculum- Safe Dates and Centerstone

**Lesson 2 - Human Trafficking and Social Media and Internet Safety**

- Speaker- ASAFTC
- Learning Objectives: Students will learn warning signs of human trafficking as well as updated facts and statistics pertaining to Tennessee and the United States. Students will learn how to be safe and responsible online, and learn how to identify potential hazards associated with technology and apply online personal safety guidelines.
- Curriculum: Currently there is not a curriculum available for Human Trafficking, however facts and statistics will be pulled from the Tennessee Bureau of Investigation TBI and tn.gov. Social Media and Internet Safety Curriculum: Centerstone

**Lesson 3 - Contraception**

- Speaker- ASAFTC
- Learning objectives: Abstinence will be emphasized as the only 100% effective method for preventing pregnancy. Instruction will include information on barrier, hormonal, and surgical contraception methods. Community resources for contraception will be identified.
- Curriculum: Centerstone, and medically accurate information shared from CDC

**Lesson 4 - Sexually Transmitted Infections**

- Speaker- ASAFTC
- Learning Objectives: Instruction will include review of bacterial, viral and parasitic STIs as well as prevention, transmission, diagnosis, and treatment. Abstinence will be emphasized as the only 100% effective method for preventing sexually transmitted infections. Abstinence from intravenous drug use and use of condoms and use of pre-exposure prophylaxis (HIV prevention) as a means of prevention will also be presented.

- Curriculum: Centerstone

### **Lesson 5 - Anatomy, Self Exams, and Pregnancy**

- Speaker- ETSU Pediatrics
- Learning Objectives: Students will learn human reproductive anatomy and physiology and learn the process of ovulation, fertilization, and conception. Students will also learn medically accurate information about menstruation, proper use of feminine hygiene products as well as personal hygiene. Students will also learn the importance of routine check ups with a physician as well as disease prevention through self examination such as breast and testicular exams. Instruction will include signs and symptoms of pregnancy, importance of preventing teen pregnancy, stages of pregnancy, fetal development, stages of childbirth, and birthing options. Topics will include preconception and prenatal care, and effects of substance use on pregnancy and fetal development including neonatal abstinence syndrome. Abstinence will be emphasized as the only 100% effective method of pregnancy prevention. Instruction will include roles of the mother and father during pregnancy and birth. Community resources for pregnancy testing and further information are identified.
- Curriculum: Developed by ETSU Pediatrics Adolescent Pediatricians

**Safe Dates:** This curriculum is an evidence-based program that helps teens recognize the difference between caring, supportive relationships and controlling, manipulative or abuse relationships. The program offers updated statistics and facts as well as handouts and activities to get teens talking about healthy dating relationships. A hard copy of this curriculum is available for review upon request.

**Centerstone:** This curriculum is a toolkit with lessons on puberty, cost of raising a child, Sexually Transmitted Infections, Healthy Relationships, and more. This curriculum can be reviewed online at [https://centerstone.org/wp-content/uploads/Centerstone\\_Teen\\_Sexual\\_Health\\_Education\\_Toolkit.pdf](https://centerstone.org/wp-content/uploads/Centerstone_Teen_Sexual_Health_Education_Toolkit.pdf)

**Appalachian Replication Project at James Madison University**

# **Draw the Line Curriculum Details**



# ***Draw the Line, Respect the Line***

Grade Level Overview: Sixth grade

While *Draw the Line, Respect the Line* is a pregnancy prevention program, sixth grade contains no sexual content. Instead the focus is on identifying and establishing personal limits (“drawing the line”), responding to peer pressure, and respecting other people’s boundaries. Students learn a 4-step refusal process and then practice that process in a number of role plays. Sixth graders have two short homework assignments that involve interviewing a grown up at home, and those assignments are used in class discussions. Students think about their personal limits by identifying healthy and unhealthy behaviors.

The student booklet includes an “I Learned” page where students reflect on each day’s lesson. All student booklets contain English and Spanish versions of all the activities.

The program is designed to be delivered over five consecutive class meetings, and each lesson takes about 45 minutes.

# ***Draw the Line, Respect the Line***

## Lesson Descriptions: Sixth grade

*The first day of Draw the Line involves administering the pre-survey to students and handing out workbooks and name tents, in addition to Lesson 1.*

### **Lesson 1 - “Draw the Line/Respect the Line”**

Students explore the idea of drawing the line by participating in a game of Simon Says and discussing peer pressure. Students think about why it’s hard to handle peer pressure and work to identify their personal limits. At the end of class, students remove their homework assignment from their workbooks and take it with them, then reflect on Lesson 1 on the “I Learned” page.

### **Lesson 2 - “Steps for Drawing the Line Part 1”**

This lesson begins with a review of Lesson 1 and an opportunity for students to share what they wrote down for their homework. The teacher introduces the steps for drawing the line (Say No, Use Body Language, Change the Subject, Walk Away) and then demonstrates the steps with a sample role play about drinking alcohol.

Students then work on applying the steps to another role play in their workbooks called “The Dare.” Lastly, students reflect on Lesson 2 on the “I Learned” page.

# ***Draw the Line, Respect the Line***

Lesson Descriptions: Sixth grade

## **Lesson 3 - “Steps for Drawing the Line Part 2”**

Students have a discussion about things that are easier said than done, like handling peer pressure. The teacher reviews the first two steps from Lesson 2 and students work in pairs to practice those steps. Lastly, students remove their homework assignment from their workbooks and then reflect on Lesson 3 on the “I Learned” page.

## **Lesson 4 - “The Roleplay Challenge”**

This lesson begins with a review of Lesson 3. The teacher discusses Draw the Line steps 3 and 4 (Change the Subject and Walk Away)\*, and then students work on applying the steps to three more role plays in their workbooks. Lastly, students reflect on Lesson 4 on the “I Learned” page.

\*see sample slides

# Draw the Line, Respect the Line

## Lesson Descriptions: Sixth grade

### Lesson 5 - “Friends Respect the Line”

Lesson 5 begins with an opportunity for students to share their homework responses. The teacher explains what it means to respect someone’s line and why that’s important. After a demonstration role play, students complete role plays about respecting others’ limits in their workbooks. Students complete an activity in which they examine the impact of certain choices on their lives. After reflecting on the “I Learned” page, students take the post-survey.

The Roleplay Challenge Lesson 4

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**Activity**

## 4.3 Changing the Subject and Walking Away

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**Time** 15 minutes

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**Materials** □ Chart paper with Steps for Drawing the Line

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**Purpose** To introduce the third Step for Drawing the Line—change the subject—and show how important this step is for maintaining friendships. To introduce the fourth step—walk away—and discuss when this might be necessary.

**What the Teacher Does** Guides students in a discussion of changing the subject and walking away.

**What Students Do** Learn about characteristics of changing the subject and practice using this step. Discuss when walking away might be the best way to draw the line.

---

**Procedure**

- 1 Have students imagine or think about a time when a friend was pressuring them to cross one of their lines. Ask students to identify some of their concerns about telling a friend that they don't want to cross the line (e.g., friend may get mad, may lose my friend).
- 2 Explain that these are very realistic concerns, particularly when you really don't want to hurt the other person's feelings. Explain that today they will learn and practice an approach that they can use with their other steps for drawing the line that will help them draw the line and still stay friends.
- 3 Write "Change the subject" on the chart paper with the first 2 Steps for Drawing the Line. Ask students what this might mean. Explain that changing the subject is another way of dealing with pressure to cross the line. Explain that to use this strategy, the person being pressured suggests something else to do rather than crossing his or her line.

*(continued)*


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Draw the Line / Respect the Line • Grade 6 71

Draw the Line / Respect the Line Roleplay 4.5b

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## The Party



**Setting the Stage**

You are at a party at a friend's house and the parents aren't home. Your friend offers you some punch that has alcohol in it. You don't want to drink alcohol.

**Friend:** How about a drink? It's good.

**You:**

**Friend:** One drink is no big deal.

**You:**

**Friend:** Don't be such a wimp. Everybody drinks.

**You:**

**Friend:** OK.

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# ***Draw the Line, Respect the Line***

Grade Level Overview: Seventh grade

The seventh grade lessons center around stories of couples facing relationship pressure, establishing and maintaining personal limits, practicing refusal skills in romantic situations, the impact of life choices, and information about preventing the transmission of STDs. Seventh grade students also have at least one opportunity to ask anonymous questions. Students have two short homework assignments that are used later in class discussions.

The student booklet includes an “I Learned” page where students reflect on each day’s lesson. All student booklets contain English and Spanish versions of all the activities.

The program is designed to be delivered over seven consecutive class meetings and each lesson takes about 45 minutes.

# ***Draw the Line, Respect the Line***

## Lesson Descriptions: Seventh grade

*The first day of Draw the Line involves administering the pre-survey to students and handing out workbooks and name tents, in addition to Lesson 1.*

### **Lesson 1 - “Welcome”**

Students review what they already know about drawing the line and receive an overview of the seventh grade lessons. They read a story about teens in a pressure situation and discuss why it’s sometimes hard to draw the line. They also discuss how they can be more in charge of their futures, and they examine their personal limits. Lastly, students reflect on Lesson 1 on the “I Learned” page.

### **Lesson 2 - “Reasons For Not Having Sex”**

This lesson begins with a review of Lesson 1, followed by a story to help make the consequences of having sex or not having sex more real and immediate to students. Students write their own endings to the story, examining all possible consequences and putting themselves in the characters’ shoes\*. After the lesson, students get a chance to write anonymous questions for their teacher to answer later in the program. To close, students reflect on Lesson 2 on the “I Learned” page.

\*see sample slide

# ***Draw the Line, Respect the Line***

## Lesson Descriptions: Seventh grade

### **Lesson 3 - “Handling Risky Situations”**

Students review the story of Tina and Marco from Lesson 2 and then work to identify warning signs in the story and brainstorm ways to get out of situations that could lead to sex. They also identify factors such as embarrassment or peer pressure that make it hard to get out of these situations. Students then reflect on Lesson 3 on the “I Learned” page.

### **Lesson 4 - “Drawing the Line in Situations That Could Lead to Sex”**

After discussing the homework from Lesson 3, students review and practice the Steps for Drawing the Line (Say No, Use Body Language, Change the Subject, and Walk Away), using role plays that mimic romantic situations and are invited to perform their skits for the class. Students reflect on Lesson 4 on the “I Learned” page.

# ***Draw the Line, Respect the Line***

## Lesson Descriptions: Seventh grade

### **Lesson 5 - "STD Facts"**

Students learn the common symptoms of STD and read a story in which a teen couple learns they have an STD and what to do to prevent its spread\*. The story promotes abstinence as the best way to avoid the problems caused by STD. Student take their second homework assignment with them, and then reflect on Lesson 5 on the "I Learned" page.

\*see sample slide

### **Lesson 6 - "STD and Relationships"**

After a review of Lesson 5 and a discussion of the homework assignment, students participate in a Talk Show and roleplays to provide advice to other teens on how to draw the line in sexual pressure situations. Both activities encourage participation from the whole class. To close, students reflect on Lesson 6 on the "I Learned" page.

# Draw the Line, Respect the Line

## Lesson Descriptions: Seventh grade

### Lesson 7 - “Making a Commitment”

Students anonymously complete an activity in which they apply the skills of avoiding risky situations, drawing the line, and respecting others’ boundaries. They revisit the idea of being in charge of their futures and making choices in line with the vision they have for their lives. The teacher answers students’ anonymous questions from day 1, and the students reflect on the “I Learned” page. Lastly, the teacher administers the post-survey.

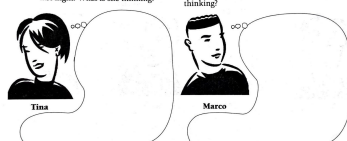
Draw the Line / Respect the Line Worksheet 2.3a

### Tina and Marco—Take 1

**Scene 1: The Next Morning**

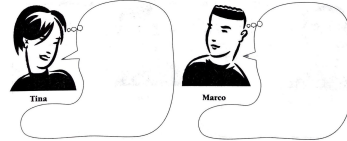
Tina wakes up in the morning feeling sick from the alcohol. She remembers what happened last night. What is she thinking?

Marco wakes up in the morning feeling sick from the alcohol. He remembers what happened last night. What is he thinking?



**Scene 2: Two Days Later**

Tina and Marco meet at school. They haven't talked since Saturday night. What are they thinking? What do they say?



© ETR (continued)

Student Workbook • Grade 7 7

STD Facts

Lesson 5

#### Activity

## 5.5 Quiz Review

**Time** 10 minutes

**Materials**  Students' completed STD Quizzes (Worksheet 2.3)

**Purpose** To provide accurate information about prevention, symptoms and treatment of STD, with emphasis on when and where to get help.

**What the Teacher Does** Leads discussion of each quiz question.

**What Students Do** Correct their answers on the quiz and clarify any questions.

**Procedure** 1 Have students review their quiz answers and make any corrections based on what they read in the story. Discuss each question.

#### Quiz Questions and Answers

1. Do people always know if they have an STD?  
**Answer:** No. Besides herpes there are other STDs, including HIV and chlamydia, that a person can have without knowing it.
2. What are some common symptoms of STD?  
**Answer:** Bumps, sores, painful blisters, discharge or drip, painful urination.
3. If a person has an STD, who could help?  
**Answer:** People could go to a clinic or their doctor. They could get information about it from websites, pamphlets or a hotline.
4. Can all STDs be cured?  
**Answer:** No. Some can. Some can't, including genital herpes, genital warts (HPV) and HIV. But all STDs can be treated. So it's important for people to get medical care if they have an STD.

(continued)

# ***Draw the Line, Respect the Line***

Grade Level Overview: Eighth grade

Eighth grade *Draw the Line* focuses primarily on HIV/AIDS prevention, pregnancy prevention and methods of protection, establishing and maintaining personal limits, practicing refusal skills in romantic situations, and the impact of life choices. Eighth grade students also have at least one opportunity to ask anonymous questions. Students have four short homework assignments that are used later in class discussions and activities.

The student booklet includes an “I Learned” page where students reflect on each day’s lesson. All student booklets contain English and Spanish versions of all the activities.

The program is designed to be delivered over seven consecutive class meetings and each lesson takes about 45 minutes.

# ***Draw the Line, Respect the Line***

## Lesson Descriptions: Eighth grade

*The first day of Draw the Line involves administering the pre-survey to students and handing out workbooks and name tents, in addition to Lesson 1.*

### **Lesson 1 - “HIV and Teens”**

Students read the personal story of a young woman affected by HIV/AIDS. They make personal promises about how they will draw the line to reduce their risk for HIV, other STD, and unplanned pregnancy. Students will identify parts of their lives that they value and hold dear and ways to avoid risky choices. For homework, students will take the HIV Fact sheets home to study. Lastly, students reflect on Lesson 1 on the “I Learned” page.

### **Lesson 2 - “Draw the Line Challenge”**

This lesson begins with a review of Lesson 1, followed by a discussion of what they learned from the fact sheets they took home. Then students will form teams and participate in the *Draw the Line* Challenge Game designed to review and present important information about how to prevent HIV and STD. After the game, students will have an opportunity to submit anonymous questions. To close, students reflect on Lesson 2 on the “I Learned” page.

# ***Draw the Line, Respect the Line***

Lesson Descriptions: Eighth grade

## **Lesson 3 - “Difficult Moments”**

Students review what they learned in Lesson 2 and then hear the story of a teenage couple facing relationship pressure. Students will consider emotions, thoughts, and factors that make it hard to stick to their limits and recognize that sexual feelings can be controlled. Students then reflect on Lesson 3 on the “I Learned” page and take a homework assignment with them.

## **Lesson 4 - “Sticking to Your Limit”**

After discussing the homework from Lesson 3, students review and practice the Steps for Drawing the Line (Say No, Use Body Language, Change the Subject, and Walk Away), using role plays that mimic romantic situations and are invited to perform their skits for the class. Students complete an activity to prepare for Lesson 5, and then they reflect on Lesson 4 on the “I Learned” page.

# ***Draw the Line, Respect the Line***

Lesson Descriptions: Eighth grade

## **Lesson 5 - “Talking to a Person Who Has HIV”**

Students learn about what it’s like to be a person living with HIV either through a guest speaker or a combination of a video and written testimonials. Students will understand the physical, emotional, and social impact of HIV and examine how their feelings and attitudes have changed as a result of the presentation. Students complete the “I Learned” page for Lesson 5, and for homework, students complete a reflection of their feelings about Lesson 5.

## **Lesson 6 - “Reduce Your Risk”**

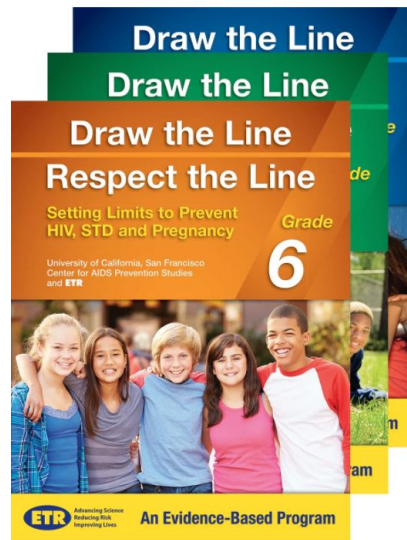
After a review of Lesson 5 and a discussion of the homework assignment, students discuss which methods of protection are effective for preventing HIV, other STD, and pregnancy. Students are reminded that abstinence is the safest choice for them right now, and that protecting their body once they are sexually active is vital. The teacher answers anonymous questions from day 2. To close, students reflect on Lesson 6 on the “I Learned” page.

# ***Draw the Line, Respect the Line***

Lesson Descriptions: Eighth grade

## **Lesson 7 - “Staying Safe”**

The teacher reviews Lesson 6 and answers any remaining anonymous questions. Students think about how their personal limits can protect them from HIV by identifying risky behaviors. Students also identify an image that can help them stick to their limits when they are tempted to cross their line. Students reflect on Lesson 7 on the “I Learned” page. Lastly, the teacher administers the post-survey.



# ***Draw the Line, Respect the Line***

grade level descriptions

## **6th grade**

Sixth grade lessons focus on identifying and establishing personal limits (“drawing the line”), responding to peer pressure, and respecting other people’s boundaries. Students learn a 4-step refusal process and then practice that process in a number of role plays. Sixth graders have two short homework assignments that involve interviewing a grown up at home. Students think about their personal limits by identifying healthy and unhealthy behaviors.

## **7th grade**

The seventh grade lessons center around stories of couples facing relationship pressure, establishing and maintaining personal limits, practicing refusal skills in romantic situations, the impact of life choices, and information about preventing the transmission of STDs. Alcohol use and consent are also included. Students have two short homework assignments, one of which is a family activity.

## **8th grade**

Eighth grade *Draw the Line* focuses primarily on HIV/AIDS prevention, pregnancy prevention and methods of protection. Students learn factual, medical information about HIV/AIDS, and also consider the experiences of people living with HIV/AIDS. A broad overview of contraception is provided. Students learn about establishing and maintaining personal limits, practice refusal skills in romantic situations, and consider the impact of life choices.

RECEIVED

AUG 07 2023

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

BY: RP

Jonesborough, Tennessee

School Educational **OVERNIGHT** Trip Authorization\*

7-27-23

Date of Request

School David Crockett Date of Trip 8-18 - 8-19

Estimated Time of Departure 10:00 on 8-18 and Return 7:00p.m. 8-19

Total Time Away \_\_\_\_\_

Destination(include location) Knoxville Convention Center

Teacher Coach Pleasant Class Volleyball Team Grade 9-12

Ashton Hippenstiel

Chaperones Jerry Day Number of Students Involved 15

Estimated Total Miles (Both Ways) of Trip 180

Bus Driver Jerry Day Bus Number -

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:  
To compete in a Volleyball Tournament  
representing our school

Total Cost Estimate: \$ 1600

Plans for meeting the costs: Booster Club Fundraiser

Transportation cost for education trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Alley Davis*

**APPROVED**

Principal's Signature

**BY WC SUPERINTENDENT**

*[Signature]*  
Superintendent's Signature

8/5/23

Date

8/7/23  
Date

\*Refer to Board Policy 4.302

\_\_\_\_\_  
Date Approved by the Board of Education

RECEIVED

AUG 07 2023

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

BY: KP

School Educational OVERNIGHT Trip Authorization\*

7-27-23

School David Crockett Date of Trip 9-1-2023/9-2-2023 Date of Request

Estimated Time of Departure 10:00 a.m. 9-1 and Return 7:00 p.m. 9-2

Total Time Away \_\_\_\_\_

Destination(include location) Choo Tournament, Chattanooga

Teacher Amy Pleasant Class Volleyball Team Grade 9-12<sup>th</sup>

Ashton Hippenstiel \_\_\_\_\_

Jerry Day \_\_\_\_\_

Chaperones Ashton Hippenstiel Number of Students Involved 15

Jerry Day Estimated Total Miles (Both Ways) of Trip 408 miles

Bus Driver Jerry Day Bus Number —

Will the chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given information group? yes rated (lost) from the \_\_\_\_\_

Will you have on file parental release forms signed \_\_\_\_\_

Explain the educational value of this trip:  
To Con Tournament 8/14 480 raft choo

Total Cost Estimate: \$1600

Plans for meeting the costs: Booster Club Fundraiser

Transportation cost for education trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

Adrian Dattaj  
**APPROVED**  
Principal's Signature

8/5/23

Date  
8/1/23

BY WC SUPERINTENDENT

[Signature]  
Superintendent's Signature

Date

\*Refer to Board Policy 4.302

\_\_\_\_\_  
Date Approved by the Board of Education

RECEIVED

AUG 21 2023

BY:

RP

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

School Educational OVERNIGHT Trip Authorization\*

8/16/23

School David Crockett HS Date of Trip 04/19/24 - 04/21/24 Date of Request

Estimated Time of Departure 6:00 AM (04/19/24) and Return 8:00 PM (04/21/24)

Total Time Away 3 Days

Destination(include location) Charleston, SC (Charleston Music Festival Competition)

Teacher Josh Ogle Class Concert Band Grade 9-12

Johanthan Garst

Preston Holley

Chaperones Angela Shelton Number of Students Involved 45

Nikki Brown Estimated Total Miles (Both Ways) of Trip 680

Gina Owens + other background checked chaperones TBD

Bus Driver Coach Bus Line Bus Number

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:

Students will be participating in an adjudicated performance event held at the Charleston School of the Arts by world class adjudicators. Following their performance, students will be given a clinic based on their performance and receive feedback. Students will also have the opportunity to explore historical downtown Charleston and the aquarium

Total Cost Estimate: \$16,000

Plans for meeting the costs: Students will provide a deposit and payments leading up to the trip. Students will have the opportunity to raise funds to help cover the bus fare to help lower their individual cost to attend the trip.

Transportation cost for education trips shall be calculated in the following manner.

\$16.00 per hour for driver (2 hour minimum)  
3.15 per hour to cover fixed charges (SS, Retirement, etc.)  
\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

Ashley David

8/10/23

**APPROVED**

Date  
8/21/23

\*Refer to Board Policy 4.302

**BY WC SUPERINTENDENT**  
[Signature]  
Superintendent's Signature

Date

\_\_\_\_\_  
Date Approved by the Board of Education

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WASHINGTON COUNTY DEPARTMENT OF EDUCATION

AUG 18 2023

Jonesborough, Tennessee

BY: KR

School Educational OVERNIGHT Trip Authorization\*

8/10/23

Date of Request

School David Crockett Date of Trip 11/1 - 11/4

Estimated Time of Departure 8:00 Am on 11/1 and Return 8:00 pm on 11/4

Total Time Away 84 hrs

Destination(include location) National FFA Convention - Indianapolis, IN

Teacher Ford / Conger Class Ag Grade 9-12

Chaperones Jessica Ford Number of Students Involved 10

Estimated Total Miles (Both Ways) of Trip 750

Bus Driver N/A Bus Number N/A

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:

Students will attend sessions and visit the career and trade show. They will meet with prospective employers and Universities.

Total Cost Estimate: \$9,000-

Plans for meeting the costs: FFA Funds - Fundraisers

Transportation cost for education trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

Ashley Davis

811-23 Principal's

**APPROVED**

Date  
8/18/23  
Date

\*Refer to Board Policy 4.302 BY WC SUPERINTENDENT  
[Signature]  
Superintendent's Signature

\_\_\_\_\_  
Date Approved by the Board of Education

RECEIVED

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

AUG 18 2023  
BY: KP

School Educational **OVERNIGHT** Trip Authorization\*

8/10/23

Date of Request

School David Crockett Date of Trip 11/13 - 11/14

Estimated Time of Departure 8:00 am on 11/13 and Return 8:00 pm on 11/14

Total Time Away 36 hrs

Destination(include location) State Horse Judging Murfreesboro, TN

Teacher Ford Class Ag Grade 9-12

Chaperones Collette Number of Students Involved 6

Estimated Total Miles (Both Ways) of Trip 500

Bus Driver N/A Bus Number N/A

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:  
Students will demonstrate knowledge learned about Equine. They will also demonstrate skills necessary for success working in the Equine industry

Total Cost Estimate: \$1,000

Plans for meeting the costs: FFA Funds

Transportation cost for education trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

Ashley Davis  
Principal's Signature

8-11-23  
Principal's Date

\*Refer to Board Policy 4.302

BY WC SUPERINTENDENT [Signature]

Superintendent's Signature

8/18/23  
Date

\_\_\_\_\_  
Date Approved by the Board of Education

RECEIVED

AUG 25 2023

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

BY: KE

School Educational **OVERNIGHT** Trip Authorization\*

8-21-23

Date of Request

School Oand crockett High School Date of Trip 10/2/23 - 10/5/23

Estimated Time of Departure 7:00 am and Return 4:00 pm

Total Time Away 4 days, 3 nights

Destination(include location) Hilton Head, SC

Teacher Ariel Flannagan Class Girls' Soccer Grade 9-12  
(coach)

Chaperones Chris Kindera Number of Students Involved 18

Alan & Tina Shaffer Estimated Total Miles (Both Ways) of Trip 736

Heather & Brant Orren

Bus Driver N/A Bus Number N/A

Will the chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of this trip:

Allow the girls to experience life skills such as cooking, laundry, scheduling, etc. while practicing and playing in a different environment.

Total Cost Estimate: 9,000

Plans for meeting the costs: Each player will pay a team fee and the remainder will be paid via soccer account balance.

Transportation cost for education trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

Ashley Davis

8/24/23

Principal's Signature  
**APPROVED**

Date  
8/25/23

\*Refer to Board Policy 4.302

BY WC SUPERINTENDENT  
Superintendent's Signature

\_\_\_\_\_  
Date Approved by the Board of Education

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

AUG 25 2023

Fall Break ~~(during Fall Break)~~

Date of Request 8-24-23 School David Crockett Trip Date 10/6 - 10/7

Estimated time of departure Friday 7am and return Saturday 10pm total time away 30 hours

Destination (include location) Oakville Al Jesse Owens Classic

Teacher Mark Jennings Class Cross Country Team Grade 9-12

Chaperones Liane Jennings

Number of Students Involved 30

Kevin Moore

Estimated Total Miles (both ways) of Trip 700

Erica Moore

Bus Driver/Number Jason Bellamy Bus Driver/ Number 44

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Sports trip to major cross country meet but we plan to visit; Jesse Owens Museum and Oakville Indian Mounds park and education center

Total Cost Estimate \$1300 for Rooms

Plans for meeting the costs Cross country funds-earned from Pioneer Perde Sk

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Alle O'Leary Davis  
Principal's Signature  
**APPROVED**

8/24/23  
Date

BY WC SUPERINTENDENT  
Superintendent's Signature

8/25/23  
Date

Date Approved by the Board of Education [Signature]

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

Date of Request 8-24-23 School David Crockett Trip Date 11/2 - 11/3 - BY 13

AUG 25 2023  
KL

Estimated time of departure Thursday 8:00 AM and return Friday 10:00 pm total time away 38 hours

Destination (include location) Hendersonville TN

Teacher Mash Jennings Class Cross County Team Grade 9-12

Chaperones Liane Jensen  
Kevin Moore  
Erica Moore

Number of Students Involved Much greater at person

Estimated Total Miles (both ways) of Trip 700

Bus Driver/Number Jason Bellamy Bus Driver/ Number 49

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Cross County State meet

Total Cost Estimate Athletics

Plans for meeting the costs Athletics / Runners who qualified for state

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement, etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Ashley Davis  
Principal's Signature  
**APPROVED**  
[Signature]  
BY WC SUPERINTENDENT  
Superintendent's Signature

8/24/23  
Date

8/25/23  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

AUG 11 2023

BY: KR

Date of Request 8-10-23 School DANIEL BOONE Trip Date Oct. 16-18

Estimated time of departure 7 AM and return 9:30 PM total time away 3 DAYS

Destination (include location) GETTYSBURG, PA

Teacher TERRY KING Class CIVIL WAR HISTORY Grade 11-12

NATHAN BOUGE A.P. U.S. HISTORY

Chaperones SARA CHAPMAN Number of Students Involved 45

BRANDON FENWICK Estimated Total Miles (both ways) of Trip 900

TANYA KING

~~Bus Driver/Number~~ TODLOW COACH ~~Bus Driver/Number~~ CHARTER

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: THIS TRIP WILL TAKE STUDENTS TO THE SITES OF IMPORTANT EVENTS IN U.S. HIST. SO THAT THEY MAY GAIN A DEEPER UNDERSTANDING AND APPRECIATION OF THE ROLE THESE EVENTS PLAYED IN U.S. HISTORY. (GETTYSBURG, ANTIETAM, HARPERS FERRY, ETC)

Total Cost Estimate 12,100

Plans for meeting the costs STUDENTS WILL PAY FOR THE TRIP

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Tim Campbell  
Principal's Signature

8/10/23  
Date

BY WC SUPERINTENDENT [Signature]  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

AUG 11 2023

BY: \_\_\_\_\_

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 27-28 Oct 23

Estimated time of departure 1130 27 Oct and return 6:00pm 28 Oct total time away 30.5 HRS

Destination (include location) SOUTH IREDELL HS STATESVILLE NC

Teacher MAJ SESSAS Class MCTROTIC DRILL TM Grade 9-12

1st Sgt Wilcox

Chaperones TARA GLISSON

Number of Students Involved 30

Estimated Total Miles (both ways) of Trip 280

Bus Driver/Number CHRISTIE HUBBARD (34) Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: PRECISION MILITARY DRILL COMPETITION

Total Cost Estimate \$1500<sup>00</sup>

Plans for meeting the costs COSTS ALREADY MET

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Ann Campbell  
Principal's Signature  
**APPROVED**

8/11/23  
Date

BY WC SUPERINTENDENT [Signature]  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

AUG 11 2023

BY: \_\_\_\_\_

Date of Request 8 AUG 23 School DANIEL BOONE HS Trip Date 30 NOV - 2 DEC 23

Estimated time of departure 1130, 30 NOV and return 10:00 PM 2 DEC total time away 58.5 HRS

Destination (include location) ANNISTON, ALABAMA

Teacher MAJOR SESSIS Class MCJROTC Grade 10-12

Chaperones TARA GLISSON

Number of Students Involved 8

Estimated Total Miles (both ways) of Trip 700

Bus Driver/Number TAKING VANS Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: NATIONAL LEVEL MARKSMANSHIP COMPETITION

Total Cost Estimate \$1,000

Plans for meeting the costs FUNDS ON HAND

Transportation cost for educational trips shall be calculated in the following manner:

- \$16.00 per hour for driver (2 hour minimum)
- \$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)
- \$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

\*Refer to Board Policy 4.302

Jim Campbell  
Principal's Signature

8/11/23  
Date

BY WC SUPERINTENDENT [Signature]

8-11-2023  
Date

Superintendent's Signature

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

AUG 11 2023

BY: \_\_\_\_\_

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 28-30 MAR 24

Estimated time of departure 1130 28 MAR and return 11:00PM, 30 MAR total time away 59.5 HRS

Destination (include location) ANNISTON, ALABAMA

Teacher MAJOR SESSIS Class MCJROTC Grade 10-12

Chaperones TARA GLISSON

Number of Students Involved 8

Estimated Total Miles (both ways) of Trip 700

Bus Driver/Number TAKING VANS Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: NATIONAL QUALIFYING MARKSMANSHIP  
COMPETITION

Total Cost Estimate \$1,000<sup>00</sup>

Plans for meeting the costs COSTS ALREADY MET

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement, etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Aime Campbell  
Principal's Signature  
**APPROVED**

8/11/23  
Date

BY: WC SUPERINTENDENT  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

AUG 11 2023

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 20-24 MAR 24 BY: \_\_\_\_\_

Estimated time of departure 2:30 20 MAR and return 5:00 PM 24 MAR total time away 101 HRS

Destination (include location) CAMP PERRY, OHIO

Teacher MAY SESSIS Class MCJROTC Grade 10-12

Chaperones TARA GLISSON

Number of Students Involved 8

MEGNA ROWAN

Estimated Total Miles (both ways) of Trip 1200

Bus Driver/Number TAKING VANS Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: JROTC INTERSERVICE NATIONAL RIFLE CHAMPIONSHIP

Total Cost Estimate \$2,000<sup>00</sup>

Plans for meeting the costs COSTS MET BY MCJROTC NATIONAL PROGRAM

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Tim Campbell  
Principal's Signature **APPROVED**

8/11/23  
Date

BY WC SUPERINTENDENT [Signature]  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

RECEIVED

AUG 11 2023

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 08-12 FEB 24

Estimated time of departure 1130 8 FEB and return 4:30PM 12 FEB total time away 101 HRS

Destination (include location) SALT LAKE CITY, UTAH

Teacher MATUR SASSIS Class MCTROTC Grade 10-12

Chaperones MISSY GLISSON

Number of Students Involved 8

Estimated Total Miles (both ways) of Trip 3400

Bus Driver/Number FLYING Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: MCTROTC NATIONAL MARKSMANSHIP CHAMPIONSHIP

Total Cost Estimate \$ 10,000<sup>00</sup>

Plans for meeting the costs FUNDED BY MCTROTC NATIONAL PROGRAM

Transportation cost for educational trips shall be calculated in the following manner:

- \$16.00 per hour for driver (2 hour minimum)
- \$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)
- \$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

\*Refer to Board Policy 4.302

Tim Campbell  
Principal's Signature

8/11/23  
Date

[Signature]  
SUPERINTENDENT  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

AUG 11 2023

BY: \_\_\_\_\_

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 18-22 JUN 24

Estimated time of departure 6AM 18 JUN and return 6pm 22 June total time away 108 HRS

Destination (include location) CAMP PERRY, OHIO

Teacher MAJUR SESSIS Class METROTC Grade 10-12

Chaperones Missy Glisson  
MICHA ROWAN

Number of Students Involved 8  
Estimated Total Miles (both ways) of Trip 600

Bus Driver/Number TAKING VANS Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: JUNIOR OLYMPIC AND CIVILIAN MARKSMANSHIP  
NATIONAL CHAMPIONSHIP

Total Cost Estimate \$3,000<sup>00</sup>

Plans for meeting the costs FUNDS ON-HAND

Transportation cost for educational trips shall be calculated in the following manner:  
\$16.00 per hour for driver (2 hour minimum)  
\$ 3.15 per hour to cover fixed charges (SS, retirement, etc.)  
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Jim Campbell  
Principal's Signature

8/11/23  
Date

BY WC SUPERINTENDENT [Signature]  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

AUG 11 2023

BY: \_\_\_\_\_

Date of Request 8 Aug 23 School DANIEL BOONE Trip Date 21-25 Jun 24

Estimated time of departure 6AM 21 JUNE and return 6 pm 25 JUNE total time away 108 HRS

Destination (include location) WASHINGTON DC

Teacher 1<sup>ST</sup> Sgt Wilcox Class MCJROTC Grade 9-11

Chaperones ANDREYA COX

Number of Students Involved 4

Estimated Total Miles (both ways) of Trip 800

Bus Driver/Number TAKING A VAN Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: JROTC NATIONAL ACADEMIC  
Championship

Total Cost Estimate \$1,000<sup>00</sup>

Plans for meeting the costs FUNDED BY MCJROTC NATIONAL PROGRAM

Transportation cost for educational trips shall be calculated in the following manner:

- \$16.00 per hour for driver (2 hour minimum)
- \$ 3.15 per hour to cover fixed charges (SS, retirement, etc.)
- \$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

\*Refer to Board Policy 4.302

[Signature]  
Principal **APPROVED**

8/11/23  
Date

BY WC SUPERINTENDENT [Signature]  
Superintendent's Signature

8-11-2023  
Date

Date Approved by the Board of Education \_\_\_\_\_

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

School Educational OVERNIGHT Trip Authorization\*

RECEIVED

SEP 01 2023

BY: KP

8/31/2023

Date of Request

School Jonesborough Elementary Date of Trip May 14-17, 2024

Estimated Time of Departure Tuesday, May 14<sup>th</sup> and Return Friday, May 17, 2024

Total Time Away 3 days

Destination(include location) Washington DC

Teacher Mrs. Dulaney Class \_\_\_\_\_ Grade 8<sup>th</sup>

Ms. Musselman \_\_\_\_\_

Ms. Bradley \_\_\_\_\_

↓ Mr. Combs

Chaperones \_\_\_\_\_ Number of Students Involved 50 min. - 75 max.

Ms. Duncan or Mr. Crump Estimated Total Miles (Both Ways) of Trip \_\_\_\_\_

Madison Creech

Bus Driver Young Transportation Bus Number \_\_\_\_\_

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:  
Incentive / reward trip.

Total Cost Estimate: \$750.00

Plans for meeting the costs: Broken down throughout the year.  
Three payment plan options

Transportation cost for education trips shall be calculated in the following manner:

16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Handwritten signature: Matt Cull*

Principal's Signature

**APPROVED**

BY WC SUPERINTENDENT

Superintendent's Signature

*Handwritten date: 9-1-23*

Date

*Handwritten date: 9-1-23*

Date

\*Refer to Board Policy 4.302

\_\_\_\_\_  
Date Approved by the Board of Education



PROPOSAL  
Jonesborough Middle School – 8<sup>th</sup> grade  
Washington, DC  
May 14-17, 2024

**May 14:**

- 6:30 AM Coaches arrive at the school for loading
- 7:30 AM Depart for Arlington, VA, making a rest area stop and a bag lunch stop en route (*bag lunch from home*)
- 3:00 PM Self-guided visit to **Arlington Cemetery** including the Changing of the Guard at the Tomb of the Unknowns
- 5:30 PM **Dinner at Chevy's Fresh Mex** (*Taco Buffet Bar with Chicken and Steak and includes rice, beans, corn and flour tortillas, lettuce, cheese, sour cream, pico, salsa and sweet corn tamalito, green salad, chips and salsa and cookies*)
- 7:00 PM Visit the **Pentagon 9/11 Memorial** with cell phone tour
- 9:00 PM Check in to the **SpringHill Suites**
- 10:30 PM **Private Security guard** arrives for duty

**May 15:**

- AM Hot breakfast at the hotel
- 8:30 AM Depart for DC
- 9:30 AM Arrive at the Capitol to clear security
- 10:00 AM **US Capitol Tour** (*Group leader needs to secure now through their Congressman's office*)
- 12:30 AM Lunch in or near the museums with \$20.00 cash while touring the **Smithsonian Museums**
- 4:45 PM Group walks over to Reagan Center
- 5:00 PM **Dinner at Reagan Center** with \$15.00 cash per person
- 6:00 PM **Guided Illuminated tour of DC** to see the monuments and memorials
- 9:00 PM Depart for the hotel
- 9:30 PM Return to the hotel
- 10:30 PM **Private Security guard** arrives for duty

**May 16:**

- AM Hot breakfast at the hotel
- 8:00 AM Depart the hotel for DC
- 9:00 AM Visit the **National Zoo** with \$20.00 cash for lunch
- 12:00 PM Depart for downtown DC
- 1:00 PM Visit the permanent exhibition at the **US Holocaust Museum** (*pending confirmation*)
- 3:45 PM **Tidal Basin Walk from MLK to FDR to the Jefferson Memorial**
- 5:30 PM **Dinner at Pentagon City Mall** with \$20.00 cash
- 7:00 PM Depart for Kennedy Center
- 7:30 PM Be seated
- 8:00 PM **Performance of "Shear Madness"**
- 10:30 PM Return to the hotel and the **Private Security guard** arrives for duty

**May 17:**

- AM Hot breakfast at the hotel
- 9:00 AM Group loads luggage, teachers check the rooms and group checks out of the hotel

**"Travel with Distinction"**

843 Riverside Drive, Asheville, NC 28804 • 828-258-0084 • [www.youngtransportation.com](http://www.youngtransportation.com)

- 9:30 AM Depart for touring
- 10:00 AM Visit the **Steven Udvar Hazy Air & Space Museum**. Home of the Space Shuttle Discovery, the Enola Gay, the Concorde and so much more
- 12:15 PM Depart for home with a **Chick fil a box lunch** making rest stops and a **fast food dinner stop** with \$10.00 cash en route
- 8:30 PM Estimated arrival time back to the school

**Price Per Student Includes:**

- Round-trip transportation aboard a luxury coach
- Three nights' accommodations & room taxes
- All admissions and touring as detailed
- Three breakfasts, three lunches and four dinners as detailed
- One comp teacher per ten paying students (double occupancy)

**Price Per Student:**

	<b>Quint</b>	<b>Quad</b>	<b>Triple</b>	<b>Double</b>
65-69 paying:	\$715.00	\$744.00	\$790.00	\$883.00
70-74 paying:	\$696.00	\$725.00	\$771.00	\$864.00
75-79 paying:	\$670.00	\$699.00	\$745.00	\$838.00
80-84 paying:	\$650.00	\$678.00	\$724.00	\$817.00

Quint= 5 persons in two beds and a pull-out sleeper

Quad= 4 persons in two beds and a pull-out sleeper

Triple = 3 persons in two beds and a pull-out sleeper

Double = 2 persons in two beds

**OPTIONS:**

- Group can replace the dinner and Show at Kennedy Center with Dinner and games at Uptown Alley and the prices would decrease by \$22.00 p/p
- Group can replace the show with late afternoon admission to the Spy Museum followed by dinner at the Mall and a night view of the Tidal Basin Monuments and the prices would decrease by \$26.00 per person

**Jonesborough Elementary School  
306/308 Forest Drive  
Jonesborough, TN  
Phone (423)**

August 30, 2023

Dear Eighth-grade Parent or Guardian,

The eighth-grade team is excited to announce that plans are being finalized for our overnight incentive trip to Washington D.C. on **May 14-17, 2024**. Students will travel by charter buses and depart from Jonesborough Middle School early on the morning of **Tuesday, May 14, 2024**. We will return at approximately 8:30PM on the evening of **Friday, May 17, 2024**. The trip could include a tour of the Arlington Cemetery, Pentagon 9/11 Memorial, US Capitol Building, Smithsonian Museums, Reagan Center, Illuminated tour of DC, the National Zoo, the US Holocaust Museum, Kennedy Center, Tidal Basin walk, and a visit to the Steven Udvar Hazy Air & Space Museum.

The eighth-grade team believes that each student should earn this trip through their performance in three categories: behavior, academics, and attendance.

1. A student must be in good academic standing and obtain at least a 60 average in all but two classes in through the midterm of the 4<sup>th</sup> nine weeks.
2. A student must participate in class and schoolwork must be completed.
3. A student must be in good standing in attendance and must not be in Tier III of the truancy policies.
4. Students must demonstrate respectful behavior by following and adhering to all school and district expectations as outlined in the student handbook, school-wide expectations framework, and WCDE School Board Policies. Any Level IV infraction or Zero Tolerance infraction is automatic dismissal from reward trips. A student must not earn 20 discipline points in the first three 9 weeks. 1 offense = 1 point.

**Exceptions:** The following absences will **NOT** apply toward policy limits:

1. School activities (Participation in activities such as trips, class meetings, athletics, band, chorus, etc.).
2. Homebound instruction.
3. Religious holidays.
4. Verified appointments with a physician, dentist, or court.
5. Death in the family/attendance at a funeral.
6. Unusual circumstances, a parental request for special exemptions due to a unique situation such as a long-term illness including Covid-19

**\*\*\*Administration has the right to add or take away from the criteria as they may see fit throughout the school year.\*\*\***

The total cost for the trip will be **approximately \$750**, and students will have the opportunity to make payments throughout the year. The cost of the trip includes the following:

- a. Charter bus fare
- b. **ALL Meals – No extra money needs to be sent for food.**
- c. 3 nights lodging
- d. Deluxe Continental Breakfast
- e. Admission to all museums and attractions
- f. Security guard for the hotel

**This amount does not include:**

Any expenses which your child may incur on his/her own such as snacks or souvenirs.

Please note **There will be no refunds given for any reason after April 2, 2024**, as this is when our final payment is due. **The first payment will be \$250.00, this payment is nonrefundable**, as it is required to guarantee the transportation costs. This includes students who become ineligible because of behavioral, academic, or attendance requirements.

**Payment Schedule:**

- **The first payment is due on or before September 21st of \$250.00 non-refundable deposit.**
  - A deposit of \$100.00 per person is due on or before October 4, 2023
  - A deposit of \$100.00 per person is due on or before November 1, 2023
  - A deposit of \$100.00 per person is due on or before January 10, 2024
  - A deposit of \$100.00 per person is due on or before February 7, 2024
  - A deposit of \$100.00 per person **along with the final room list and all food allergy forms** are due on or before March 6, 2024
  - The final payment is due on or before April 3, 2024

**Cancellation Policies:**

- Should a group or individual cancel after November 1, 2023, \$50.00 p/person would be forfeited.
- Should a group or individual cancel after January 10, 2024, \$100.00 p/person would be forfeited.
- Should a group or individual cancel after February 7, 2024, \$150.00 p/person would be forfeited.
- Should a group or individual cancel after March 6, 2024, the amount of the cancellation fee would be determined by deposits Young Transportation has made to suppliers (hotels, attractions, restaurants, etc.) that are non-refundable, administrative fees and other factors that would cause an increase in price to the remaining tour participants. **This amount could range from \$200.00 p/person to the full amount of the tour.** Any deposits exceeding the cancellation fee would be refunded to the contracting party to be dispensed to the individual.
- After the rooming list has been received the refunds to a group or individual will be **very minimal, if any.** **No refunds** will be given to individuals that are canceled from the tour by the school after the rooming list has been received for attendance or behavioral issues OR for individuals that are sent home for disciplinary action during the tour.

**There is a minimum number of 50 students needed to go on this trip. If this minimum number is not reached, the trip will be cancelled, and all deposits refunded. Only in the**

**event of the trip being canceled will the initial payment be refunded. NO refunds will be given if the student loses the trip or decides they do not want to go.**

Your child's deposit will not be accepted unless accompanied by the signed form that is attached. Even if you are uncertain of your child's ability to participate, please return this form to reserve their spot because seats cannot be added later. All forms and initial deposits are due no later than **September 21st** so that a preliminary number can be given to the trip company. If a special circumstance should arise and money cannot be given before this time, please contact us ASAP. **No students will be guaranteed a spot for the trip beyond September 21, 2023.** Students will be placed on a waiting list once we have reached a maximum of 75 participants.

A parent meeting will be held in the spring concerning the details of our trip. At this meeting we will be discussing the itinerary and details about the trip.

We are very excited about our plans for this educational experience with our students. We look forward to meeting with you later to discuss more details about this trip. **Please sign and return only the back page of this letter and keep the other pages for future reference.**

Sincerely,

Elizabeth Dulaney  
8<sup>th</sup> Grade Team Leader

**Students whose percentages are 85% or higher with positive dojo points throughout the entire school year, will be able to attend this trip. Below is a reminder of the positive rewards that will help your child meet or exceed this percentage.**

Positive rewards for earning dojos are:

30 positive points= candy

80 positive points= wear a hat to school

120 positive points= wear pj pants to school

150 positive points= sit in teacher's chair

220 positive points= 15 minutes extra outside time

300 positive points= 30 minutes extra outside time

#### **PLEASE NOTE:**

1. The first payment of \$250 is non-refundable and is due on or before September 21st, 2023.
2. Students should not acquire any Level IV infraction or Zero Tolerance infraction is automatic dismissal from reward trips.
3. A student must be in good academic standing and obtain at least a 60 average in all but two classes in through the midterm of the 4<sup>th</sup> nine weeks.
4. A student must be in good standing with attendance and must not be in a Tier III of the truancy policies.
5. No refunds after April 2, 2024.

**By signing below, you and your student are acknowledging that you have read this contract in full and you agree to the following policies that are included in this contract. Your signature/s indicates that you understand and agree to said policies, provided in the attached letter, concerning the Washington DC field trip.**

Please Mark the Following Payment Option:

\_\_\_\_\_ - I am making the full payment of \$750.00

\_\_\_\_\_ - I am making a \$375.00 payment at this time, and \$375.00 during the January payment.

\_\_\_\_\_ - I am making the initial \$250.00 payment and will make the other payments as scheduled.

**\*\*\*\* Please contact Mrs. Dulaney if another payment option is needed. We would like all students to have a chance to go. \*\*\*\***

I \_\_\_\_\_ understand and agree to the following policies (stated in full in the attached letter) concerning the Washington DC trip:

Students Name: \_\_\_\_\_  
(Please Print)

Parent/Guardian Name: \_\_\_\_\_  
(please print)

Student Signature: \_\_\_\_\_

Parent/Guardian Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Relationship to student: \_\_\_\_\_

**To secure your child's spot, please return this form with payment.**

**CHECKS AND CASH ONLY (PERMISSION SLIPS NEED TO BE TURNED IN TO RESERVE YOUR CHILDS SPOT).  
MAKE CHECKS OUT TO JONESBOROUGH ELEMENTARY SCHOOL.**

**\*\*\*ONCE YOU HAVE SIGNED THIS CONTRACT, PLEASE RETURN THE BACK PAGE OF THIS LETTER AND KEEP THE OTHER PAGES FOR FUTURE REFERENCES. THANK YOU!**

RECEIVED

WASHINGTON COUNTY DEPARTMENT OF EDUCATION

Jonesborough, Tennessee

SEP 01 2023  
BY: KP

School Educational OVERNIGHT Trip Authorization\*

8/31/2023

School Jonesborough Elementary Date of Trip May 7<sup>th</sup> - 10<sup>th</sup>, 2024 Date of Request

Estimated Time of Departure Tuesday, May 7<sup>th</sup>, 2024 and Return May 10<sup>th</sup>, 2024

Total Time Away 3 days

Destination(include location) Williamsburg, VA

Teacher Mr. Hoverton Class \_\_\_\_\_ Grade 7<sup>th</sup>  
Ms. Taylor  
Ms. Hutson  
Mr. Coffey

Chaperones Mr. Combs Number of Students Involved 50 min - 100 max  
Mrs. Crass or Estimated Total Miles (Both Ways) of Trip \_\_\_\_\_  
Mrs. Duncan  
Jerry Dearstone

Bus Driver \_\_\_\_\_ Bus Number \_\_\_\_\_  
Young Transportation

Will the chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of this trip:  
Incentive / reward trip

Total Cost Estimate: \$1600.00

Plans for meeting the costs: Broken down throughout the year.  
Three payment plan options

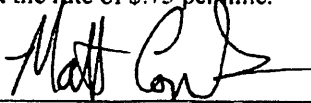
Transportation cost for education trips shall be calculated in the following manner:

16.00 per hour for driver (2 hour minimum)

3.15 per hour to cover fixed charges (SS, Retirement, etc.)

\$19.15 Total to be remitted to the Central Office

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.



Principal's Signature  
**APPROVED**

9-1-23

Date

\*Refer to Board Policy 4.302

BY WC SUPERINTENDENT

Superintendent's Signature  


9-1-23

Date

Date Approved by the Board of Education

7:37



Jonesborough MS 7th WILL P2...



Don



**PROPOSAL**  
**Jonesborough MS 7<sup>th</sup> Grade**  
**Williamsburg, VA**  
**May 7-10 ,2024**

**Day 1:**

- 7:00 AM Coaches arrive at the school for loading
- 7:30 AM Depart for Williamsburg, VA, making rest area stops and a bag lunch stop en route (*bag lunch from home*)
- 3:00 PM Visit the **Jamestown Settlement with a guided tour**
- 5:30 PM Check in to the **Springhill Suites, Fairfield Inn or Holiday Inn Express**
- 6:30 PM **Dinner at Anna's Brick Oven Pizza** (*served family style with salad, assorted pizzas, dessert beverage, tax and gratuity*)
- 8:00 PM **Ghost Tour of Williamsburg**
- 9:30 PM Depart for the hotel
- 10:30 PM **Private Security guard** arrives for duty

**Day 2:**

- AM **Hot breakfast** at the hotel
- 8:45 AM Depart for Colonial Williamsburg
- 9:00 AM **Visit Colonial Williamsburg with interactive learning stations set up for our group**
- Mid-day **Lunch on your own with \$20.00 cash** while in Williamsburg
- 2:00 PM **Guided tour of Yorktown**
- 4:30 PM Depart for the hotel for a quick chance to freshen up
- 5:30 PM **Dinner at Golden Corral** (*buffet, beverage, tax and gratuity included*)
- 7:00 PM **Williamsburg Night Program** such as Cry Witch or To Hang a Pirate
- 9:00 PM Return to the hotel
- 10:30 PM **Private Security guard** arrives for duty

**Day 3:**

- AM **Hot breakfast** at the hotel
- 9:30 AM Depart the hotel for Busch Gardens
- 10:00 AM **Spend the day in Busch Gardens** with two meal vouchers for lunch and dinner
- 8:00 PM Depart for the hotel
- 10:30 PM **Security guard** arrives for duty

**Day 4:**

- AM **Hot breakfast** at the hotel
- 8:00 AM Load luggage, teachers check rooms and group checks out of the hotel
- 8:30 AM Depart for home via a ferry ride making a **fast food lunch stop** and rest stops en route.  
(*\$10.00 cash per person included for lunch*)
- 4:00 PM Estimated arrival time back to the school

**"Travel with Distinction"**

843 Riverside Drive, Asheville, NC 28804 • 828-258-0084 • www.youngtransportation.com

**Price Per Person Includes:**

- R/T transportation aboard a luxury coach
- Three nights' accommodations and room taxes
- All touring and admissions as detailed
- Three hot breakfasts, three lunches and three dinners as detailed
- One complimentary teacher per ten paying students – double occupancy

**Price Per Student:** *PRICES DO NOT INCLUDE DRIVER GRATUITIES*

2 buses:	Quad	Triple	Double	
80-89 paying:	\$619.00	\$665.00	\$759.00	8 comps/4 rooms
90-99 paying:	\$604.00	\$650.00	\$743.00	9 comps/5 rooms
100-102 paying:	\$587.00	\$633.00	\$726.00	10 comps/5 rooms

**OPTIONS:**

- Group can choose to do a box lunch on day two and the prices would DECREASE by \$5.00 per person
- Group can choose to omit the night program at Williamsburg and use the hotel pool and the prices



Sent from my iPhone

On Aug 21, 2023, at 3:52 PM, Stephanie Duncan <duncans1@wcrde.org> wrote:

[Quoted text hidden]  
<Williamsburg field trip contract.doc>

**Jonesborough Elementary School  
306/308 Forest Drive  
Jonesborough, TN  
Phone (423)**

August 30, 2023

Dear Seventh-grade Parent or Guardian,

The seventh-grade team is excited to announce that plans are being finalized for our overnight incentive trip to Williamsburg on **May 7-10, 2024**. Students will travel by charter buses and depart from Jonesborough Middle School early on the morning of **Tuesday, May 7, 2024**. We will return at approximately 8:30PM on the evening of **Friday, May 10, 2024**. The trip could include a tour of the Jamestown Settlement, ghost tour of Williamsburg, a visit to Colonial Williamsburg with interactive learning stations, guided tour of Yorktown, a Williamsburg night program, and a day in Busch Gardens.

The seventh-grade team believes that each student should earn this trip through their performance in three categories: behavior, academics, and attendance.

1. A student must be in good academic standing and obtain at least a 60 average in all but two classes in through the midterm of the 4<sup>th</sup> nine weeks.
2. A student must participate in class and schoolwork must be completed.
3. A student must be in good standing in attendance and must not be in Tier III of the truancy policies.
4. Students must demonstrate respectful behavior by following and adhering to all school and district expectations as outlined in the student handbook, school-wide expectations framework, and WCDE School Board Policies. Any Level IV infraction or Zero Tolerance infraction is automatic dismissal from reward trips. A student must not earn 20 discipline points in the first three 9 weeks. 1 offense = 1 point.

**Exceptions:** The following absences will **NOT** apply toward policy limits:

1. School activities (Participation in activities such as trips, class meetings, athletics, band, chorus, etc.).
2. Homebound instruction.
3. Religious holidays.
4. Verified appointments with a physician, dentist, or court.
5. Death in the family/attendance at a funeral.
6. Unusual circumstances, a parental request for special exemptions due to a unique situation such as a long-term illness including Covid-19

**\*\*\*Administration has the right to add or take away from the criteria as they may see fit throughout the school year.\*\*\***

The total cost for the trip will be **approximately \$600**, and students will have the opportunity to make payments throughout the year. The cost of the trip includes the following:

- a. Charter bus fare
- b. **ALL Meals – No extra money needs to be sent for food.**
- c. 3 nights lodging
- d. Deluxe Continental Breakfast
- e. Admission to all museums and attractions
- f. Security guard for the hotel

**This amount does not include:**

Any expenses which your child may incur on his/her own such as snacks or souvenirs.

Please note **There will be no refunds given for any reason after April 3, 2024**, as this is when our final payment is due. **The first payment will be \$100.00, this payment is nonrefundable**, as it is required to guarantee the transportation costs. This includes students who become ineligible because of behavioral, academic, or attendance requirements.

**Payment Schedule:**

- **The first payment is due on or before September 21st of \$100.00 non-refundable deposit.**
  - A deposit of \$100.00 per person is due on or before October 4, 2023
  - A deposit of \$100.00 per person is due on or before November 1, 2023
  - A deposit of \$100.00 per person is due on or before January 10, 2024
  - A deposit of \$100.00 per person is due on or before February 7, 2024
  - A deposit of \$100.00 per person **along with the final room list and all food allergy forms** are due on or before March 6, 2024
  - The final payment is due on or before April 3, 2024

**Cancellation Policies:**

- Should a group or individual cancel after November 1, 2023, \$50.00 p/person would be forfeited.
- Should a group or individual cancel after January 10, 2024, \$100.00 p/person would be forfeited.
- Should a group or individual cancel after February 7, 2024, \$150.00 p/person would be forfeited.
- Should a group or individual cancel after March 6, 2024, the amount of the cancellation fee would be determined by deposits Young Transportation has made to suppliers (hotels, attractions, restaurants, etc.) that are non-refundable, administrative fees and other factors that would cause an increase in price to the remaining tour participants. **This amount could range from \$200.00 p/person to the full amount of the tour.** Any deposits exceeding the cancellation fee would be refunded to the contracting party to be dispensed to the individual.
- After the rooming list has been received the refunds to a group or individual will be **very minimal, if any**. **No refunds** will be given to individuals that are canceled from the tour by the school after the rooming list has been received for attendance or behavioral issues OR for individuals that are sent home for disciplinary action during the tour.

**There is a minimum number of 50 students needed to go on this trip. If this minimum number is not reached, the trip will be cancelled, and all deposits refunded. Only in the event of the trip being canceled will the initial payment be refunded. NO refunds will be given if the student loses the trip or decides they do not want to go.**

**Your child's deposit will not be accepted unless accompanied by the signed form that is attached.** Even if you are uncertain of your child's ability to participate, please return this form to reserve their spot because seats cannot be added later. All forms and initial deposits are due no later than **September 21st** so that a preliminary number can be given to the trip company. If a special circumstance should arise and money cannot be given before this time, please contact us ASAP. **No students will be guaranteed a spot for the trip beyond September 21, 2023.** Students will be placed on a waiting list once we have reached a maximum of 100 participants.

A parent meeting will be held in the spring concerning the details of our trip. At this meeting we will be discussing the itinerary and details about the trip.

We are very excited about our plans for this educational experience with our students. We look forward to meeting with you later to discuss more details about this trip. **Please sign and return only the back page of this letter and keep the other pages for future reference.**

Sincerely,

James Howerton  
7<sup>th</sup> Grade Team Leader

**Students whose percentages is 85% or higher with positive dojo points throughout the entire school year, will be able to attend this trip. Below is a reminder of the positive rewards that will help your child meet or exceed this percentage.**

Positive rewards for earning dojos are:

30 positive points= candy

80 positive points= wear a hat to school

120 positive points= Sit in Teacher's chair

150 positive points= soda

200 positive points= sit with a friend or teacher during lunch

220 positive points= 30 minutes playing game/listening to music

300 positive points= 1 hour outside

#### **PLEASE NOTE:**

1. The first payment of \$100 is non-refundable and is due on or before September 21st, 2023.
2. Students should not acquire any Level IV infraction or Zero Tolerance infraction is automatic dismissal from reward trips.
3. A student must be in good academic standing and obtain at least a 60 average in all but two classes in through the midterm of the 4<sup>th</sup> nine weeks.
4. A student must be in good standing with attendance and must not be in a Tier III of the truancy policies.
5. No refunds after April 2, 2024.

**By signing below, you and your student are acknowledging that you have read this contract in full and you agree to the following policies that are included in this contract. Your signature/s indicates that you understand and agree to said policies, provided in the attached letter, concerning the Williamsburg field trip.**

Please Mark the Following Payment Option:

\_\_\_\_\_ - I am making the full payment of \$600.00

\_\_\_\_\_ - I am making a \$300.00 payment at this time, and \$300.00 during the January payment.

\_\_\_\_\_ - I am making the initial \$100.00 payment and will make the other payments as scheduled.

**\*\*\*\* Please contact Mr. Howerton if another payment option is needed. We would like all students to have a chance to go. \*\*\*\***

I \_\_\_\_\_ understand and agree to the following policies (stated in full in the attached letter) concerning the Williamsburg trip:

Students Name: \_\_\_\_\_  
(Please Print)

Parent/Guardian Name: \_\_\_\_\_  
(please print)

Student Signature: \_\_\_\_\_

Parent/Guardian Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Relationship to student: \_\_\_\_\_

**To secure your child's spot, please return this form with payment.**

**CHECKS AND CASH ONLY (PERMISSION SLIPS NEED TO BE TURNED IN TO RESERVE YOUR CHILDS SPOT).  
MAKE CHECKS OUT TO JONESBOROUGH ELEMENTARY SCHOOL.**

**\*\*\*ONCE YOU HAVE SIGNED THIS CONTRACT, PLEASE RETURN THE BACK PAGE OF THIS LETTER AND KEEP THE OTHER PAGES FOR FUTURE REFERENCES. THANK YOU!**

RECEIVED

Washington County Department of Education  
School Educational OVERNIGHT Trip Authorization\*

AUG 31 2023

BY: KL

Date of Request 8/29/2023 School DBHS Trip Date November 1-4, 2023

Estimated time of departure 7AM on 11/1/23 and return 2PM on 11/4/23 total time away 4 Days(3 Instructional)

Destination (include location) National FFA Convention, 500 South Capitol Ave Indianapolis, IN 46225

Teacher Leann Little Turner Class Daniel Boone FFA Grade 9-12

Joshua Armentrout

Chaperones Leann Little Turner

Number of Students Involved 12

Joshua Armentrout

Estimated Total Miles (both ways) of Trip 614

Bus Driver/Number n/a Bus Driver/ Number n/a

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of the trip: National FFA Convention brings more than 69,500 FFA members and supporters from across the country to celebrate agriculture and agricultural education. Students will be exposed to agricultural entities and educational institutions throughout the U.S.

Total Cost Estimate Approximately \$4000

Plans for meeting the costs Corn Calendar Fundraiser, Donations from Ag Organizations

Transportation cost for educational trips shall be calculated in the following manner:

- \$16.00 per hour for driver (2 hour minimum)
- \$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)
- \$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.  
\*Refer to Board Policy 4.302

Jim Campbell  
Principal's Signature

8/30/2023  
Date

BY WC SUPERINTENDENT  
[Signature]  
Superintendent's Signature

8/31/2023  
Date

Date Approved by the Board of Education [Signature]

**PURCHASING DEPARTMENT  
WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **No 9496**

Date Issued **8/10/2023**

Appropriation No. **722 50399**

Dept. **Technology**  
School **System-wide**

**PURCHASE ORDER**

To **PowerSchool Renewal**

Deliver to **WCDE-C. Fullbright**

Address

Via

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education  
405 West College Street  
Jonesborough, TN 37659  
Telephone (423) 753-1105**

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<b>PS-PS-S-EMS: Mang. Services</b> <b>Start: 8/20/2023</b> <b>End: 8/19/2024</b>  <b>*Quote Attached*</b>		8,545 Students	\$ 1.20	\$10,254.00
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$10,254.00</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

*OK*

<b>VENDOR'S COPY</b>	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	_____ Authorized Signature	_____ Purchasing Agent



# Invoice

Date 03/01/2023  
 Invoice# **INV340395**  
 Due Date 08/20/2023  
 Customer ID 10005191

**Bill To**  
~~Kathy Cox~~ *Nicole Wolfe*  
 Washington County School District (TN)  
 405 West College St  
 Jonesborough TN 37659  
 United States

**Ship To**  
 Washington County School District (TN)  
 405 W College St  
 Jonesborough TN 37659-1009  
 United States

VAT:

PO#	Quote#	Customer Success Manager			
Executable Quote 753712 -9496	Q-753712	Lauren Franklin			
Product Description	Qty	Unit	Tax	Unit Price	Extended Price
PS-PS-S-EMS: PowerSchool SIS Enterprise Management Service Invoice Period: 08/20/2023 - 08/19/2024	8,545	Students	\$0.00	1.20	\$10,254.00

Subtotal	Tax Total	Total (USD)
\$10,254.00	\$0.00	\$10,254.00
		Amt. Due (USD)
		\$10,254.00

**Pay Now**

Thank you for your business

<b>Remit by Check (US Mail Only):</b> POWERSCHOOL GROUP LLC PO BOX 888408 LOS ANGELES, CA 90088-8408	<b>Remit by Check (Courier):</b> Wells Fargo Lockbox Services Dept #38408 3440 Walnut Ave, Bldg A, Window H Fremont, CA 94538	<b>Remit by Wire or ACH:</b> Wells Fargo Bank, NA Account Name: PowerSchool Group LLC ABA Routing No: 121000248 Account No: 4633847017 SWIFT: WFBIUS65 (Include invoice number in transmission)	<b>Customer Service:</b> ar@powerschool.com 888-265-7641 (Toll-Free) 916-357-9934 (Fax)
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This is your annual support/subscription/hosting renewal. To avoid cancellation of your phone support, product updates or hosted products, please work with your Director of Technology or appropriate business person to approve a purchase order and payment for this annual recurring invoice.

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **No 9517**

Date Issued **8/14/2023**

Appropriation No. **72250499**

Dept. **Technology**

School **System-wide**

PURCHASE ORDER

TO **Gov. Conn.**

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education**  
**405 West College Street**  
**Jonesborough, TN 37659**  
**Telephone (423) 753-1105**

Deliver to **WCDE-Warehouse**  
 Address **306 1/2 Forest Dr.**  
**Jonesborough, TN 37659**  
 Via **Att: Joe Lyons**  
 Articles on this order must be charged to account of

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<b>75" ViewBoard 4K Ultra Flat Panel Bundle # 316540295</b>		<b>3 <del>com</del></b>	<b>\$1,929.85</b>	<b>\$5,789.55</b>
<b>Motorized Trolley Cart # 36224997</b>		<b>3</b>	<b>\$1,542.72</b>	<b>\$4,628.16</b>
<b>Dell-OP7010 i513500T CTO/syst. #41687314</b>		<b>3</b>	<b>\$783.81</b>	<b>\$2,351.43</b>
<b>State Contract- Sourcewell # 0814196VC</b>				
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$12,769.14</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Jamie Stoltze  
**Phone:** (800) 800-0019 ext. 75520  
**Fax:** 603-683-0882  
**Email:** jamie.stoltze@connection.com

**# 25530568.01**

PLEASE REFER TO THE ABOVE  
QUOTE # WHEN ORDERING

**Date:** 8/11/2023  
**Valid Through:** 9/10/2023  
**Account #:** 1855661

**Account Manager:**  
**Phone:**  
**Fax:**  
**Email:**

**Customer Contact:** Jeana Money  
**Email:** moneyj@wcde.org

**Phone:** (423) 753-1100  
**Fax:**

<b>QUOTE PROVIDED TO:</b> AB#: 1855661 <b>WASHINGTON COUNTY BOARD OF EDUCATION</b> ACCOUNTS PAYABLE 405 West College Street JONESBOROUGH, TN 37659 US  (423) 753-1105	<b>SHIP TO:</b> AB#: 12352735 <b>WASHINGTON COUNTY SCHOOLS</b> 306 1/2 FORREST DR TECHNOLOGY DEPARTMENT JONESBOROUGH, TN 37659 US  (423) 753-1100
---	---

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	FEDEX LTL Economy	898.00 lbs	Net 30	R210402

Important Notice: — THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	3	<u>36675991</u>	IFP-EW-70-02	4th and 5th Year Extended On-site Repair Warranty ViewSonic	ViewSonic	\$ -	\$ -
2	3	<u>36540295</u>	IFP7550-E1	75" ViewBoard 4K Ultra HD Interactive Flat Panel Bundle (Wall Mount) ViewSonic	ViewSonic	\$ 1,929.85	\$ 5,789.55
3	3	<u>36224997</u>	VB-STND-003	Motorized Trolley Cart ViewSonic	ViewSonic	\$ 1,542.72	\$ 4,628.16
4	3	41687314	3000157796218.1	Cust. OP7010 i513500T 8 / 30 Dell Direct CTO/Systems	Dell Direct CTO/Systems	\$ 783.81	\$ 2,351.43
<b>Subtotal</b>						\$	<b>12,769.14</b>
<b>Fee</b>						\$	<b>0.00</b>
<b>Shipping and Handling</b>						\$	<b>0.00</b>
<b>Tax</b>							<b>Exempt!</b>
<b>Total</b>						\$	<b>12,769.14</b>

Product Notes for Quote# 25530568.01

Item #	Description	Notes
41687314	Cust. OP7010 i513500T 8 / 30	3th Gen Intel Core i5-13500T (6+8 Cores/24MB/20T/1.6GHz to 4.6GHz/35W) 338-CHBX - 1 - Windows 11 Pro, English, Spanish, French, Brazilian Portuguese 619-ARSB - 1 - No Microsoft Office License Included 658-BCSB - 1 - 16GB (1x16GB) DDR4 Non-ECC Memory 370-AFWB - 1 - M.2 2230 256GB PCIe NVMe Class 35 Solid State Drive 400-BOQJ - 1 - Thermal Pad for Micro 412-AAZO - 1 - M2X3.5 Screw for SSD/DDPE 773-BBBC - 1 - Micro with 35W CPU L5.5 FSJ local build 329-BHPX - 1 - US Power Cord 450-AAZN - 1 - Intel(R) AX211 Wi-Fi 6E 2x2 and Bluetooth 5.3 555-BHDU - 1 - Internal Antenna 555-BHDV - 1 - Wireless Driver, Intel(R) WiFi 6e AX211 2x2 (Gig+) + Bluetooth 5.3 555-BIIO - 1 - No Additional Video Ports 492-BCKH - 1 - Dell KB216 Wired Keyboard English 580-ADJC - 1 - Dell Optical Mouse - MS116 (Black) 570-ABIE - 1 - No Cover Selected 325-BCZQ - 1 - Dell Additional Software 658-BFPY - 1 - ENERGY STAR Qualified 387-BBLW - 1 - Dell Watchdog Timer 379-BEZX - 1 - Quick Start Guide, OptiPlex Micro 340-DDHG - 1 - Print on Demand Label 389-BDQH - 1 - Trusted Platform Module (Discrete TPM Enabled) 329-BBJL - 1 - Shipping Material 340-CQYN - 1 - Shipping Label 389-BBUU - 1 - FSJ Reg label 90W adaptor 389-FBSN - 1 - Intel Rapid Storage Technology Driver MFF 658-BFQK - 1 - Intel Core i5 vPro Enterprise Processor Label 389-EDDQ - 1 - Desktop BTS/BTP Shipment 800-BBIP - 1 - Fixed Hardware Configuration 998-FZXD - 1 - OptiPlex Micro (7010) 210-BFXP - 1 -
	Cust. OP7010 i513500T 8 / 30 Notes Continued...	Internal Speaker 520-AAVE - 1 - Intel vPro Enterprise 631-BBKP - 1 - No Option Included 340-ACQQ - 1 - 90 Watt A/C Adapter 450-ALFO - 1 - Dell Limited Hardware Warranty Plus Service 803-8583 - 1 - ProSupport Plus: Accidental Damage Service, 3 Years 803-8774 - 1 - ProSupport Plus: Keep Your Hard Drive, 3 Years 803-8802 - 1 - ProSupport Plus: Next Business Day Onsite, 3 Years 803-8830 - 1 - ProSupport Plus: 7x24 Technical Support, 3 Years 803-8886 - 1 - Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">www.dell.com/contactdell</a> or call 1-866-516-3115 997-8367 - 1 - No Accidental Damage Selected 981-4619 - 1 - EPEAT 2018 Registered (Gold) 379-BDZB - 1 - System Box Asset Label without PO 365-1176 - 1 - Client ProSupport Plus Asset Label without Company Name 365-0896 - 1 - CFI, Information, VAL, CHASSISDEF, Factory Install 377-8262 - 1 - Partner Success Program Management 998-2512 - 1



**ORDERING INFORMATION**  
GovConnection, Inc. DBA Connection  
OMNIA Partners/Region 4 ESC Contract #R210402  
Contract Expiration: 31 May 2024

**Please contact your account manager with any questions.**

**Ordering Address**  
GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Remittance Address**  
GovConnection, Inc.  
Box 536477  
Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE

**WARRANTY: Manufacturer's Standard Commercial Warranty**

**NOTE:** It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

*Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract #R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.*

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:  
<https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

<b>Please forward your Contract or Purchase Order to:</b> <a href="mailto:SLEDOPS@connection.com">SLEDOPS@connection.com</a>
<b>QUESTIONS: Call 800-800-0019</b>
<b>FAX: 603.683.0374</b>

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

PURCHASE ORDER

Purchase Order No **9524**

Date Issued **8/10/2023**

Appropriation No. **72250399**

Dept. **Technology**  
 School **System-wide**

TO **Bright Arrow Technologies** **Renewal**

Deliver to **WCDE - C. Fullbright**

Address

Via

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
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3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
 405 West College Street  
 Jonesborough, TN 37659  
 Telephone (423) 753-1105

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
System annual subscription Phone and email support and updates for 9,600 students Start: 8/9/2023 End: 8/8/2024		9,600	\$1.30	\$12,480.00
*invoice Attached*				\$12,480.00
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				

**SUBJECT TO THE FOLLOWING CONDITIONS**

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5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

*Michael Hale*

Authorized Signature

APPROVED:

*AK*

Purchasing Agent




BrightArrow Technologies, Inc.  
 PO Box 7493  
 Bellevue, WA 98008  
 P 425-558-2100  
 F 425-412-6860

# Invoice

Date	Invoice #
8/11/2023	15886

<b>Bill To</b>
Washington County Tennessee Schools Attn: Accounts Payable 405 W. College Street Jonesborough, TN 37659

P.O. No.	Terms	Project
Verbal Dr. Jarrod A.	Net 30	

Quantity	Description	Rate	Amount
9,600	BrightArrow Notification System Annual Subscription Plan renewal for phone/e-mail support and updates. For 9,600 students, cost is \$1.30 per student, as per year 2 of the 3 year agreement.  Coverage period is August 9, 2023 - August 8, 2024.	1.30	12,480.00
<p>Approved  8/14/23</p>		<div data-bbox="966 1375 1526 1648" style="border: 2px solid red; padding: 5px;"> <p style="text-align: center; margin: 0;"><b>PURCHASE CONTROL STAMP</b>  <b>WASHINGTON COUNTY BOARD OF EDUCATION</b></p> <p>Received By: <u><i>J. Money</i></u> Date: <u>8/17/23</u></p> <p>Approved for Payment By: <u><i>[Signature]</i></u></p> <p>Date Approved: <u>8/17/23</u></p> <p>Fund Charged: _____</p> </div>	
Thank you for your business.		<b>Total</b>	\$12,480.00

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **№ 9642**  
 Date Issued **8/25/2023** 76100  
 Appropriation No. ~~72250499~~ -707  
 Dept. **Technology**  
 School **System-wide New JS**

PURCHASE ORDER

TO **Gov. Connection**

Deliver to **WCDE - C. Fullbright**

Address

Via

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
 405 West College Street  
 Jonesborough, TN 37659  
 Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
#41293351 - Aruba AP-635 US Campus AP Aruba HPE		75	\$698.62	\$52,396.50
#41377135 - 1yr. Aruba Foundation Care Next business day Service		75	\$63.02	\$4,726.50
#41521885 - 5yr. Aruba Central AP Sub E-stu Aruba HPE		75	\$202.19	\$15,164.25
#33701778 - Micro-USB TTL3.3V to USB2.0 AP Console Adapter Cable.		3	\$14.48	\$43.44
#37286401 - AP mount Bracket Aruba		75	\$15.86	\$1,189.50
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES (Quote Att.)</b>				<b>\$73,520.19</b>

**SUBJECT TO THE FOLLOWING CONDITIONS** *gfm*

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

*AK*

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Jamie Stoltze  
**Phone:** (800) 800-0019 ext. 75520  
**Fax:** 603-683-0882  
**Email:** jamie.stoltze@connection.com

**# 25533635.01**

PLEASE REFER TO THE ABOVE  
QUOTE # WHEN ORDERING

**Date:** 8/18/2023  
**Valid Through:** 9/17/2023  
**Account #:** 1855661

**Account Manager:**  
**Phone:**  
**Fax:**  
**Email:**

**Customer Contact:** Jeana Money  
**Email:** moneyj@wcde.org

**Phone:** (423) 753-1100  
**Fax:**

<b>QUOTE PROVIDED TO:</b> AB#: 1855661 <b>WASHINGTON COUNTY BOARD OF EDUCATION</b> ACCOUNTS PAYABLE 405 West College Street JONESBOROUGH, TN 37659 US (423) 753-1105	<b>SHIP TO:</b> AB#: 12352735 <b>WASHINGTON COUNTY SCHOOLS</b> 306 1/2 FORREST DR TECHNOLOGY DEPARTMENT JONESBOROUGH, TN 37659 US (423) 753-1100
---	---

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	UPS Ground Commercial	413.00 lbs	Net 30	R210402

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	75	<a href="#">41293351</a>	R7J28A	Aruba AP-635 US Campus AP Aruba HPE -	Aruba HPE	\$ 698.62	\$ 52,396.50
2	75	<a href="#">41377135</a>	H29XYE	1-Year Aruba Foundation Care Next Business Day Exchange AP-635 C Service Hewlett Packard Aruba/Services -	Hewlett Packard Aruba/Services	\$ 63.02	\$ 4,726.50
3	75	<a href="#">41521885</a>	Q9Y60AAE	5 Year Aruba Central AP Sub E-Stu Aruba HPE -	Aruba HPE	\$ 202.19	\$ 15,164.25
4	3	<a href="#">33701778</a>	JY728A	Micro-USB TTL3.3V to USB2.0 AP Console Adapter Cable Aruba HPE -	Aruba HPE	\$ 14.48	\$ 43.44
5	75	<a href="#">37286401</a>	R3J18A	AP-MNT-D AP Mount Bracket Aruba HPE -	Aruba HPE	\$ 15.86	\$ 1,189.50
						<b>Subtotal</b>	<b>\$ 73,520.19</b>
						<b>Fee</b>	<b>\$ 0.00</b>
						<b>Shipping and Handling</b>	<b>\$ 0.00</b>
						<b>Tax</b>	<b>Exempt!</b>
						<b>Total</b>	<b>\$ 73,520.19</b>



**ORDERING INFORMATION**  
**GovConnection, Inc. DBA Connection**  
**OMNIA Partners/Region 4 ESC Contract #R210402**  
**Contract Expiration: 31 May 2024**

**Please contact your account manager with any questions.**

**Ordering Address**  
GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Remittance Address**  
GovConnection, Inc.  
Box 536477  
Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

*Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract #R210402. Any Order accepted by GovConnection for the Items Included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.*

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:  
<https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

<b>Please forward your Contract or Purchase Order to:</b>
<a href="mailto:SLEDOPS@connection.com">SLEDOPS@connection.com</a>
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

FEDERAL PROJECTS FUND  
 PURCHASE ORDER

Purchase Order **35237**

Date Issued **8-16-2023**

Appropriation No. **142 E 71100 429 934**

Dept. **ESSER 2.0**

School **Jonesborough Elementary**

TO **Learn Thru Movement**  
**dba - Math and Movement**  
**PO Box 4017**  
**Ithaca NY 14852**

Deliver to **Jonesborough Elementary**  
 Address **306 Forest Dr.**  
**Jonesborough, TN 37659**

Via **Brandi Dugger**

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>Complete Math + Movement Family Fun Night kit</b>  <b>Quote # 4023</b> <b>Attached</b>		1	\$15,475.70	\$15,475.70
	<b>* Sole Source Letter Attached *</b>				
	<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				\$15,475.70

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

Learn Thru Movement, Inc.  
 dba- Math and Movement  
 PO Box 4017  
 Ithaca, NY 14852  
 (607)233-4209

**Estimate**



© Copyright 2009 Learn Thru Movement, Inc.  
 www.mathandmovement.com

ADDRESS
Washington County Schools 405 W College Street Jonesborough, TN 37659

SHIP TO
Brandi Dugger Jonesborough Elementary School 306 Forest Drive Jonesborough, TN 37659

ESTIMATE #	DATE
4023	08/16/2023

**P.O. NUMBER**  
 Jonesborough ES

ACTIVITY	QTY	RATE	AMOUNT
Complete Math & Movement Family Fun Night Kit. Includes activity guides for all of the mats, and a manual that can be printed and handed out to families at parent engagement events. Unlimited access to the Jumper Family Fun Night Guide (e-file). Books & Resources for Parents, Students, and Teachers. Please see e-book files below.			
<b>sk0022e</b> Buddies: A Math Adventure (eBook)	1	9.95	9.95
<b>sk0024e</b> Honey: A Math Adventure (e-book)	1	9.95	9.95
<b>mm2017e</b> Jump & Learn Multiplication Workbook - Ebook	1	19.95	19.95
<b>sk0017e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Instructor Guide (ebook)	1	24.95	24.95
<b>sk0018e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Workbook (ebook)	1	14.95	14.95
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's)	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700  
 NYC WBE - MVCERT 2017-1066  
 NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
<b>mm0002</b> Skip Counting by 2's Mat	1	175.00	175.00
<b>mm0046mini5</b> Mini Clock Hop Floor Mat 5 feet by 5 feet Clock Hands	1	245.00	245.00
<b>mm0018</b> Add/Subtract Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
<b>mm164</b> Equivalent Fraction Hop Floor Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
<b>mm0087</b> Dollar Hop Mat	1	125.00	125.00
<b>mm0088</b> Money Hop Mat	1	125.00	125.00
<b>mm154</b> Multiplication Hop 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
<b>mm0071</b> Cartesian Coordinate Hop Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
<b>mm0083</b> Hopscotch for Threes Mat	1	195.00	195.00
<b>mm0072</b> Place Value Hop (P1) (ones, tens, hundreds, thousands) mm100 - Place Value Banner Cards.	1	245.00	245.00
<b>mm0073</b> Place Value Hop (P2) (ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions) mm107 - Place Value Banner Cards	1	395.00	395.00
<b>mm0074</b> Place Value Hop – Decimals (P3) (thousandths, hundredths, tenths, ones, tens, hundreds, thousands) mm101 - Place Value Banner Cards (yellow) mm107 - Place Value Banner Cards	1	395.00	395.00
<b>mm10014 - Set - Fraction Walk Mat</b> mm0080-Fraction Walk Mat 1/2 & 1/4 mm0047-Fraction Walk Mat 1/3 & 1/6	1	295.00	295.00
<b>mm0089</b> Factor Fun Hop Mat and cards	1	345.00	345.00
<b>mm165</b> Geometric Shapes Hop	1	175.00	175.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
<b>mm0066</b> Positive/Negative Number Mat	1	175.00	175.00
<b>mm184</b> Ten Frame Hop Floor mat	1	145.00	145.00
<b>mm0065</b> Number Line to 10 Mat	1	95.00	95.00
<b>mm190</b> Count to Ten mat	1	145.00	145.00
<b>mm193</b> Open Number Line Mat	1	145.00	145.00
<b>Measurement Hop Mat 0-12 feet</b> Measurement Hop Mat 0-12 feet	1	125.00	125.00
<b>mm150</b> Multiplication Hopscotch	1	195.00	195.00
<b>mm166</b> My First Shapes Hop	1	125.00	125.00
<b>mm0079</b> Hop by 10's Mat	1	95.00	95.00
<b>mm169</b> Hopping by 100's Mat	1	95.00	95.00
<b>mm197</b> Hop by 1000's Mat	1	95.00	95.00
<b>mm198</b> Doubles Hopscotch	1	195.00	195.00
<b>mm160</b> Angle Hop floor mat	1	95.00	95.00
<b>mm178</b> Make 100 Hop	1	400.00	400.00
Discounted Shipping for the Jumper Kit			255.25
<b>ADDITIONAL ITEMS</b>			
<b>sny019</b> Alphabet Hopscotch Floor Stickers	1	295.00	295.00
<b>hLM024</b> Make-A-Word Hop Laminated Floor Mat	4	395.00	1,580.00
<b>mm184</b> Ten Frame Hop Floor mat	6	145.00	870.00
<b>mm2000</b> Math & Movement Training Manual for Elementary Schools	6	29.95	179.70
<b>mm0120</b> Add/Subtract 1-120 Mat	6	395.00	2,370.00
10 ft by 10 ft version			
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s)	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
<del>mm0046</del> Clock Hop Floor Mat Clock Hands	3	245.00	735.00
Shipping is usually 10% of the order subtotal for items not in kits or packages.	1	701.00	701.00
<b>TOTAL</b>			<b>\$15,475.70</b>

Accepted By

Accepted Date

# Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

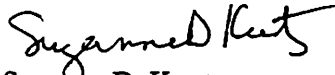
January 5, 2023

To Whom it May Concern:

This letter is to state that Learn Thru Movement, Inc. holds the copyright to the Math and Movement program, and is both the publisher and sole source vendor of the Math and Movement Program (all floor mats and banners), training guides and materials. There is no other company or organization that is licensed to provide our materials or to provide training in the Math & Movement Program.

For any additional questions regarding the Math & Movement Program, please visit our website, [www.mathandmovement.com](http://www.mathandmovement.com) or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President

Learn Thru Movement, Inc.

Math and Movement

607-233-4209 (office)

607-339-6182 (cell)

[www.mathandmovement.com](http://www.mathandmovement.com)

[suzy@mathandmovement.com](mailto:suzy@mathandmovement.com)

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

FEDERAL PROJECTS FUND  
 PURCHASE ORDER

TO Learn Thru Movement  
 dba- Math and Movement  
 PO Box 4017  
 Ithaca, NY 14852  
 Deliver to South Central Elementary  
 Address 2955 Highway 107  
 Via Cheeky, TN 37641  
 Krystal Johnson

Articles on this order must be charged to account of

Purchase Order **35238**

Date Issued 8-16-2023

Appropriation No. 142 E 71100 429 934

Dept. **ESSER 2.0**

School **Jonesborough RW  
 South Central Elementary**

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

on or before

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Complete Math + Movement Family Fun Night Kit Quote # 4024 Attached		1	\$15,475.70	\$15,475.70
	* Sole Source Letter Attached *				
	<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				\$15,475.70

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

Learn Thru Movement, Inc.  
 dba- Math and Movement  
 PO Box 4017  
 Ithaca, NY 14852  
 (607)233-4209

**Estimate**



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 www.mathandmovement.com

ADDRESS
Washington County Schools 405 W College Street Jonesborough, TN 37659

SHIP TO
Krystal Johnson South Central Elementary School 2955 Hwy 107 Chuckey, TN 37641

ESTIMATE #	DATE
4024	08/16/2023

**P.O. NUMBER**  
 South Central ES

ACTIVITY	QTY	RATE	AMOUNT
Complete Math & Movement Family Fun Night Kit. Includes activity guides for all of the mats, and a manual that can be printed and handed out to families at parent engagement events. Unlimited access to the Jumper Family Fun Night Guide (e-file). Books & Resources for Parents, Students, and Teachers. Please see e-book files below.			
<b>sk0022e</b> Buddies: A Math Adventure (eBook)	1	9.95	9.95
<b>sk0024e</b> Honey: A Math Adventure (e-book)	1	9.95	9.95
<b>mm2017e</b> Jump & Learn Multiplication Workbook - Ebook	1	19.95	19.95
<b>sk0017e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Instructor Guide (ebook)	1	24.95	24.95
<b>sk0018e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Workbook (ebook)	1	14.95	14.95
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's)	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700  
 NYC WBE - MVCERT 2017-1066  
 NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans <b>mm0002</b>	1	175.00	175.00
Skip Counting by 2's Mat <b>mm0046mini5</b>	1	245.00	245.00
Mini Clock Hop Floor Mat 5 feet by 5 feet Clock Hands <b>mm0018</b>	1	395.00	395.00
Add/Subtract Mat 10ftx10ft comes in two parts with velcro. <b>mm164</b>	1	395.00	395.00
Equivalent Fraction Hop Floor Mat 10ftx10ft comes in two parts with velcro. <b>mm0087</b>	1	125.00	125.00
Dollar Hop Mat <b>mm0088</b>	1	125.00	125.00
Money Hop Mat <b>mm154</b>	1	395.00	395.00
Multiplication Hop 10ftx10ft comes in two parts with velcro. <b>mm0071</b>	1	395.00	395.00
Cartesian Coordinate Hop Mat 10ftx10ft comes in two parts with velcro. <b>mm0083</b>	1	195.00	195.00
Hopscotch for Threes Mat <b>mm0072</b>	1	245.00	245.00
Place Value Hop (P1) (ones, tens, hundreds, thousands) mm100 - Place Value Banner Cards. <b>mm0073</b>	1	395.00	395.00
Place Value Hop (P2) (ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions) mm107 - Place Value Banner Cards <b>mm0074</b>	1	395.00	395.00
Place Value Hop – Decimals (P3) (thousandths, hundredths, tenths, ones, tens, hundreds, thousands) mm101 - Place Value Banner Cards (yellow) mm107 - Place Value Banner Cards <b>mm10014 - Set - Fraction Walk Mat</b>	1	295.00	295.00
mm0080-Fraction Walk Mat 1/2 & 1/4 mm0047-Fraction Walk Mat 1/3 & 1/6 <b>mm0089</b>	1	345.00	345.00
Factor Fun Hop Mat and cards <b>mm165</b>	1	175.00	175.00
Geometric Shapes Hop			

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
<b>mm0066</b> Positive/Negative Number Mat	1	175.00	175.00
<b>mm184</b> Ten Frame Hop Floor mat	1	145.00	145.00
<b>mm0065</b> Number Line to 10 Mat	1	95.00	95.00
<b>mm190</b> Count to Ten mat	1	145.00	145.00
<b>mm193</b> Open Number Line Mat	1	145.00	145.00
<b>Measurement Hop Mat 0-12 feet</b> Measurement Hop Mat 0-12 feet	1	125.00	125.00
<b>mm150</b> Multiplication Hopscotch	1	195.00	195.00
<b>mm166</b> My First Shapes Hop	1	125.00	125.00
<b>mm0079</b> Hop by 10's Mat	1	95.00	95.00
<b>mm169</b> Hopping by 100's Mat	1	95.00	95.00
<b>mm197</b> Hop by 1000's Mat	1	95.00	95.00
<b>mm198</b> Doubles Hopscotch	1	195.00	195.00
<b>mm160</b> Angle Hop floor mat	1	95.00	95.00
<b>mm178</b> Make 100 Hop	1	400.00	400.00
Discounted Shipping for the Jumper Kit			255.25
<b>ADDITIONAL ITEMS</b>			
<b>sny019</b> Alphabet Hopscotch Floor Stickers	1	295.00	295.00
<b>hlLM024</b> Make-A-Word Hop Laminated Floor Mat	4	395.00	1,580.00
<b>mm184</b> Ten Frame Hop Floor mat	6	145.00	870.00
<b>mm2000</b> Math & Movement Training Manual for Elementary Schools	6	29.95	179.70
<b>mm0120</b> Add/Subtract 1-120 Mat	6	395.00	2,370.00
10 ft by 10 ft version			
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s)	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
<b>mm0046</b> Clock Hop Floor Mat Clock Hands	3	245.00	735.00
Shipping is usually 10% of the order subtotal for items not in kits or packages.	1	701.00	701.00
<b>TOTAL</b>			<b>\$15,475.70</b>

Accepted By

Accepted Date

# Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

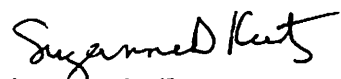
January 5, 2023

To Whom it May Concern:

This letter is to state that Learn Thru Movement, Inc. holds the copyright to the Math and Movement program, and is both the publisher and sole source vendor of the Math and Movement Program (all floor mats and banners), training guides and materials. There is no other company or organization that is licensed to provide our materials or to provide training in the Math & Movement Program.

For any additional questions regarding the Math & Movement Program, please visit our website, [www.mathandmovement.com](http://www.mathandmovement.com) or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President

Learn Thru Movement, Inc.

Math and Movement

607-233-4209 (office)

607-339-6182 (cell)

[www.mathandmovement.com](http://www.mathandmovement.com)

[suzy@mathandmovement.com](mailto:suzy@mathandmovement.com)

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

FEDERAL PROJECTS FUND  
 PURCHASE ORDER

Purchase Order **35239**

Date Issued **8-16-2023**

Appropriation No. **142 E 71100 429 934**

Dept. **ESSER 2.0**

School **Sulphur Springs Elementary**

TO **Learn Thru Movement**  
**dba - Math and Movement**  
**PO Box 4017**  
**Ithaca, NY 14852**

Deliver to **Sulphur Springs Elementary**  
 Address **1518 Gray / Sulphur Springs Rd**  
**Jonesborough, TN 37659**  
 Via **Valerie Moore**

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

on or before

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>Complete Math + Movement Family Fun Night kit</b>  <b>Quote # 4022</b> <b>Attached</b>		1	\$15,475.70	\$15,475.70
	<b>* Sole Source Letter Attached *</b>				
	<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				\$15,475.70

**SUBJECT TO THE FOLLOWING CONDITIONS**

- All packages, cartons or other containers must be plainly marked with the purchase order number.
- The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
- Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
- No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
- Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
- The county is not liable for Federal excise tax or state sales tax.
- Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

Learn Thru Movement, Inc.  
 dba- Math and Movement  
 PO Box 4017  
 Ithaca, NY 14852  
 (607)233-4209

## Estimate



© Copyright 2009 Learn Thru Movement, Inc.  
 www.mathandmovement.com

ADDRESS
Washington County Schools 405 W College Street Jonesborough, TN 37659

SHIP TO
Valerie Moore Sulphur Springs Elementary School 1518 Gray Station Sulphur Springs Road Jonesborough, TN 37659

ESTIMATE #	DATE
4022	08/16/2023

**P.O. NUMBER**  
 Sulphur Springs

ACTIVITY	QTY	RATE	AMOUNT
Complete Math & Movement Family Fun Night Kit. Includes activity guides for all of the mats, and a manual that can be printed and handed out to families at parent engagement events. Unlimited access to the Jumper Family Fun Night Guide (e-file). Books & Resources for Parents, Students, and Teachers. Please see e-book files below.			
<b>sk0022e</b> Buddies: A Math Adventure (eBook)	1	9.95	9.95
<b>sk0024e</b> Honey: A Math Adventure (e-book)	1	9.95	9.95
<b>mm2017e</b> Jump & Learn Multiplication Workbook - Ebook	1	19.95	19.95
<b>sk0017e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Instructor Guide (ebook)	1	24.95	24.95
<b>sk0018e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Workbook (ebook)	1	14.95	14.95
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners -	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
(3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans <b>mm0002</b>	1	175.00	175.00
Skip Counting by 2's Mat <b>mm0046mini5</b>	1	245.00	245.00
Mini Clock Hop Floor Mat 5 feet by 5 feet Clock Hands <b>mm0018</b>	1	395.00	395.00
Add/Subtract Mat 10ftx10ft comes in two parts with velcro. <b>mm164</b>	1	395.00	395.00
Equivalent Fraction Hop Floor Mat 10ftx10ft comes in two parts with velcro. <b>mm0087</b>	1	125.00	125.00
Dollar Hop Mat <b>mm0088</b>	1	125.00	125.00
Money Hop Mat <b>mm154</b>	1	395.00	395.00
Multiplication Hop 10ftx10ft comes in two parts with velcro. <b>mm0071</b>	1	395.00	395.00
Cartesian Coordinate Hop Mat 10ftx10ft comes in two parts with velcro. <b>mm0083</b>	1	195.00	195.00
Hopscotch for Threes Mat <b>mm0072</b>	1	245.00	245.00
Place Value Hop (P1) (ones, tens, hundreds, thousands) mm100 - Place Value Banner Cards. <b>mm0073</b>	1	395.00	395.00
Place Value Hop (P2) (ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions) mm107 - Place Value Banner Cards <b>mm0074</b>	1	395.00	395.00
Place Value Hop – Decimals (P3) (thousandths, hundredths, tenths, ones, tens, hundreds, thousands) mm101 - Place Value Banner Cards (yellow) mm107 - Place Value Banner Cards <b>mm10014 - Set - Fraction Walk Mat</b>	1	295.00	295.00
mm0080-Fraction Walk Mat 1/2 & 1/4 mm0047-Fraction Walk Mat 1/3 & 1/6 <b>mm0089</b>	1	345.00	345.00
Factor Fun Hop Mat and cards			

ACTIVITY	QTY	RATE	AMOUNT
<b>mm165</b> Geometric Shapes Hop	1	175.00	175.00
<b>mm0066</b> Positive/Negative Number Mat	1	175.00	175.00
<b>mm184</b> Ten Frame Hop Floor mat	1	145.00	145.00
<b>mm0065</b> Number Line to 10 Mat	1	95.00	95.00
<b>mm190</b> Count to Ten mat	1	145.00	145.00
<b>mm193</b> Open Number Line Mat	1	145.00	145.00
<b>Measurement Hop Mat 0-12 feet</b> Measurement Hop Mat 0-12 feet	1	125.00	125.00
<b>mm150</b> Multiplication Hopscotch	1	195.00	195.00
<b>mm166</b> My First Shapes Hop	1	125.00	125.00
<b>mm0079</b> Hop by 10's Mat	1	95.00	95.00
<b>mm169</b> Hopping by 100's Mat	1	95.00	95.00
<b>mm197</b> Hop by 1000's Mat	1	95.00	95.00
<b>mm198</b> Doubles Hopscotch	1	195.00	195.00
<b>mm160</b> Angle Hop floor mat	1	95.00	95.00
<b>mm178</b> Make 100 Hop	1	400.00	400.00
Discounted Shipping for the Jumper Kit			255.25
<b>ADDITIONAL ITEMS</b>			
<b>sny019</b> Alphabet Hopscotch Floor Stickers	1	295.00	295.00
<b>hLM024</b> Make-A-Word Hop Laminated Floor Mat	4	395.00	1,580.00
<b>mm184</b> Ten Frame Hop Floor mat	6	145.00	870.00
<b>mm2000</b> Math & Movement Training Manual for Elementary Schools	6	29.95	179.70
<b>mm0120</b> Add/Subtract 1-120 Mat	6	395.00	2,370.00
10 ft by 10 ft version			
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
<b>mm0046</b> Clock Hop Floor Mat Clock Hands	3	245.00	735.00
Shipping is usually 10% of the order subtotal for items not in kits or packages.	1	701.00	701.00
<b>TOTAL</b>			<b>\$15,475.70</b>

Accepted By

Accepted Date

# Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

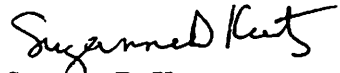
January 5, 2023

To Whom it May Concern:

This letter is to state that Learn Thru Movement, Inc. holds the copyright to the Math and Movement program, and is both the publisher and sole source vendor of the Math and Movement Program (all floor mats and banners), training guides and materials. There is no other company or organization that is licensed to provide our materials or to provide training in the Math & Movement Program.

For any additional questions regarding the Math & Movement Program, please visit our website, [www.mathandmovement.com](http://www.mathandmovement.com) or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President  
Learn Thru Movement, Inc.  
Math and Movement  
607-233-4209 (office)  
607-339-6182 (cell)  
[www.mathandmovement.com](http://www.mathandmovement.com)  
[suzy@mathandmovement.com](mailto:suzy@mathandmovement.com)

PURCHASING DEPARTMENT  
**WASHINGTON COUNTY BOARD OF EDUCATION**  
 FEDERAL PROJECTS FUND  
 PURCHASE ORDER

Purchase Order **35248**  
 Date Issued **8/17/2023**  
 Appropriation No. **72210 499 934**  
**ESSER 2**  
 Dept. **Academics**  
 School **District Academics**

**NOTICE TO VENDOR**

**1. Purchase order number MUST appear on all invoices submitted for payment.**

**2. Mail TWO copies of your invoice promptly to:**

Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

TO **Classwork**

Deliver to **Washington County Warehouse**  
 Address **306 1/2 Forest Dr.**  
 Via **Jonesborough, TN 37659**  
**Attn: Cindy Hayes**

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>District wide - Reading/Book Initiative</b>		<b>750</b>	<b>8.99</b>	<b>6,742.50</b>
	<b>Charlie and the Chocolate Factory Books</b>	<b>Discount</b>			<b>- 2,362.50</b>
	<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>4,380.00</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

- All packages, cartons or other containers must be plainly marked with the purchase order number.
- The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
- Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
- No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
- Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
- The county is not liable for Federal excise tax or state sales tax.
- Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**





<b>VENDOR'S COPY</b>	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	Authorized Signature	Purchasing Agent

 **Shopping List** Default

Assigned To: Mrs Hannah Woodward ...

SAVE EVEN MORE! Additional discounts are available on qualified purchases over \$1,000; with deeper discounts over \$5,000.

 Add a note to entire Shopping List

<input type="checkbox"/>	Item	Qty	Price	Subtotal	...
<input type="checkbox"/>	 Charlie and the Chocolate Factory Charl: 9780142410318 In Stock	750 each	\$8.99 	<del>\$6,742.50</del> -\$2,362.50 \$4,380.00	 

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**  
**FEDERAL PROJECTS FUND**  
**PURCHASE ORDER**

Purchase Order **35249**  
 Date Issued **8/17/2023**  
 142E72210499934  
 Appropriation No. **ESSER 2**  
 Dept. **Academics**  
 School **District**

TO **Barnes & Noble**  
**3030 Franklin Terrace**  
**Johnson City, TN 37604**

Deliver to **Washington County Warehouse**  
 Address **306 1/2 Forest DR**  
 Via **Jonesborough, TN 37659**  
**Attn: Cindy Hayes**

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:  
 Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

Articles on this order must be charged to account of

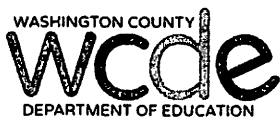
ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)  District wide - Reading / Book Initiative  Charlie and the Chocolate Factory Books		1250	5.84	7,300
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>					<b>7,300</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
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4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

<b>VENDOR'S COPY</b>	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	Authorized Signature	Purchasing Agent



Hannah Woodward <woodwardh@wcde.org>

### Barnes & Noble Quote 1566891

2 messages

CRM2129@bn.com <CRM2129@bn.com>

Mon, Jul 31, 2023 at 9:31 AM

To: woodwardh@wcde.org

Cc: CRM2129@bn.com

Barnes & Noble  
Booksellers  
Store 2129

Johnson City 3030 Franklin Terrace Johnson City, TN 37604

#### Quote # 1566891

Store Number: 2129	Shipping Address:
Prepared For: Washington County TN BOE Hannah Woodward Washington County TN	
School/Company: BOE	
Store Contact: Vickie	
Contact Phone: (423) 747-7111	
Store Fax No.: (423) 952-5571	
Preparation Date: 07/31/2023	
Order Due Date: 08/07/2023	Customer Phone: (423) 755-1100
	Customer Email: woodwardh@wcde.org

Product	Title	Author	Publisher	Format	Discount Allowed	Destination	Quantity	List Price	% Off	Quoted Price	Extended Price
9780142410318	Charlie and the Chocolate Factory	Roald Dahl	Penguin Young Readers Group	TP		Ship-to-Store	1250	8.99	35.0%	5.84	7300.00

By placing this order, I acknowledge and understand that all items are non-returnable.

Subtotal: \$7300.00

Shipping: \$0.00

Sales Tax: \$0.00

Total: \$7300.00

Message from Store: Hey lady:) I did 1,250 copies in this quote and you can get the remaining 750 in Classwork with a 3 day delivery at a 35% discount as well. Please let me know if that could work or if i need to do all 2,000 on one quote. Thanks so much :)

Please direct any questions to Vickie at (423) 747-7111 or CRM2129@bn.com.

Price valid through 08/30/2023. Delivery date depends upon date of order. Additional fees may apply.

Quantities subject to availability at time of order.

Please make checks payable to "Barnes & Noble" and present your Tax Exempt certificate at payment.

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**  
**FEDERAL PROJECTS FUND**  
**PURCHASE ORDER**

Purchase Order **35250**  
 Date Issued **8/11/23**  
 Appropriation No. **142-E 71300429-800**  
 Dept. **LTE**  
 School **DBHS & DCHS**

TO **ICEV multimedia, LLC**  
**1020 SE Loop 289**  
**Lubbock, TX 79404**

Deliver to **Washington County Schools**  
 Address **405 W college st.**  
 Via **Jonesborough, TN 37659**

on or before

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)  <b>Turnkey Package   3 subjects  </b> <b>8 Teachers</b>  <b>(750 student licenses)</b>  <b>* Sole source</b>			<b>\$15,187.50</b>	<b>\$15,187.50</b>
	<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$15,187.50</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

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5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



**Quote:** Q-22860  
**Today's Date:** 8/11/2023  
**Start Date:** 9/1/2023  
**End Date:** 8/31/2024

CEV Multimedia, LLC  
 1020 SE Loop 289  
 Lubbock, TX 79404  
**Phone** 800/922-9965 \* 806/745-8820  
**Fax** 800/243-6398 \* 806/745-5300  
**E-Mail** customersupport@icevonline.com

**BILL TO**  
 Washington County Schools - TN  
 405 West College Street  
 Jonesborough, Tennessee 37659

**SHIP TO**  
 Washington County Schools - TN  
 Kelli Hauldren  
 hauldrenk@wcde.org

Purchase Order No.	Customer ID	Salesperson ID	Territory ID	Payment Terms
Pending	WASH0020	TN02	iCEV-CTE	Net 30

Qty	Item #	Description	Term	Ext. Price
750	TK-000750-3	Turnkey Package   3 Subjects   8 Teachers	12	\$15,187.50
		Agriculture		
		Architecture, Construction & Manufacturing		
		Health Science		
<b>TOTAL:</b>				\$15,187.50

**iCEVonline.com CANCELLATION & REFUND POLICY**  
**No charge** for cancellation within 30 days of receipt of purchase order.  
**No cancellation or refund** after 30 days of receipt of purchase order.

Quote valid for 90 days

# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>CEV Multimedia, LLC</b></p> <p>2 Business name/disregarded entity name, if different from above</p>	
	<p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.</p> <p><input checked="" type="checkbox"/> Individual/sole proprietor or single-member LLC    <input type="checkbox"/> C Corporation    <input type="checkbox"/> S Corporation    <input type="checkbox"/> Partnership    <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____</p> <p><b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions) ▶ _____</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p>
	<p>5 Address (number, street, and apt. or suite no.) See instructions. <b>1020 SE Loop 289</b></p> <p>6 City, state, and ZIP code <b>Lubbock, TX 79404</b></p> <p>7 List account number(s) here (optional)</p>	<p>Requester's name and address (optional)</p>

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
or									
<b>Employer identification number</b>									
7	5	-	2	8	0	3	6	6	9

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ <u>7/24/2023</u>
------------------	----------------------------	-------------------------

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



Here's to the power of unlocked potential.

### Sole Source Affidavit

This letter is to confirm that CEV Multimedia, LLC is the producer and publisher as well as the owner of the copyright to icevonline.com which includes iCEV Instructor and Student Annual Licenses for each of our sites: Agricultural Science; Architecture, Construction, & Manufacturing; Business, Marketing, Finance, IT & Media; Career Exploration; Cosmetology & Barbering; Family & Consumer Sciences; Health Science; Law, Public Safety, Corrections & Security; Middle School Digital Literacy & Career Exploration; STEM; Transportation: Automotive, Diesel & Small Engine. icevonline.com is a sole source product, manufactured, published, produced, sold and distributed exclusively by CEV Multimedia, LLC, the owner of icevonline.com. No other company makes a similar or competing product. This product must be purchased directly from CEV Multimedia, LLC at the address listed below. There are no agents or dealers authorized to represent this product(s).

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There is no other like product(s) available for purchase that would serve the same purpose or function. There is only one price for the above named product(s) because of exclusive distribution or marketing rights.

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**Fax:** 800.243.6398      806-745-5300

**Website:** www.icevonline.com

**E-mail:** accounting@icevonline.com

**Orders:** e-mail customersupport@icevonline.com

Authorized Signature: *Bryce Moore*

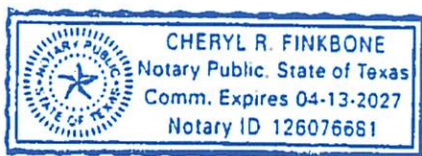
Printed Name: Bryce Moore

SUBSCRIBED AND SWORN to before me on this 24th day of July 2023

Notary Public, State of Texas

*Cheryl R. Finkbone*  
Signature

4-13-2027  
Date Commission Expires



**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**  
**FEDERAL PROJECTS FUND**  
**PURCHASE ORDER**

Purchase Order **35259**  
 Date Issued **8-22-2023**  
 Appropriation No. **142 E 71100 429 934**  
 Dept. **ESSEN 2.0**  
 School **Lamar Elementary**

TO **Learn Thru Movement**  
**dka- Math and Movement**  
**PO Box 4017**  
**Ithaca, NY 14852**  
 Deliver to **Lamar Elementary**  
 Address **3261 Highway 81 South**  
**Jonesborough, TN 37659**  
 Via **Mark Merriman**

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:  
 Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>Complete Math + Movement Family Fun Night kit</b>  <b>Quote # 4027</b> <b>Attached</b>		<b>1</b>	<b>\$11,655.91</b>	<b>\$11,655.91</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>					<b>\$11,655.91</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
  2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
  3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
  4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
  5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
  6. The county is not liable for Federal excise tax or state sales tax.
  7. Each shipment and/or each purchase order should be covered by separate invoice.
- IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

<b>VENDOR'S COPY</b>	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	<b>APPROVED:</b>
	Authorized Signature	Purchasing Agent

Learn Thru Movement, Inc.  
 dba- Math and Movement  
 PO Box 4017  
 Ithaca, NY 14852  
 (607)233-4209

Estimate



© Copyright 2009 Learn Thru Movement, Inc.  
 www.mathandmovement.com

ADDRESS
Washington County Schools 405 W College Street Jonesborough, TN 37659

SHIP TO
Mark Merriman Lamar Elementary School 3261 Highway 81 South Jonesborough, TN 37659 merrimanm@wcde.org

ESTIMATE #	DATE
4027	08/18/2023

ACTIVITY	QTY	RATE	AMOUNT
Complete Math & Movement Family Fun Night Kit. Includes activity guides for all of the mats, and a manual that can be printed and handed out to families at parent engagement events. Unlimited access to the Jumper Family Fun Night Guide (e-file). Books & Resources for Parents, Students, and Teachers. Please see e-book files below.			
<b>sk0022e</b> Buddies: A Math Adventure (eBook)	1	9.95	9.95
<b>sk0024e</b> Honey: A Math Adventure (e-book)	1	9.95	9.95
<b>mm2017e</b> Jump & Learn Multiplication Workbook - Ebook	1	19.95	19.95
<b>sk0017e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Instructor Guide (ebook)	1	24.95	24.95
<b>sk0018e</b> Multiply With Me: Learning to Multiply Can Be Fun -- Workbook (ebook)	1	14.95	14.95
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set -	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700  
 NYC WBE - MVCERT 2017-1066  
 NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans <b>mm0002</b>	1	175.00	175.00
Skip Counting by 2's Mat <b>mm0046mini5</b>	1	245.00	245.00
Mini Clock Hop Floor Mat 5 feet by 5 feet Clock Hands <b>mm0018</b>	1	395.00	395.00
Add/Subtract Mat 10ftx10ft comes in two parts with velcro. <b>mm164</b>	1	395.00	395.00
Equivalent Fraction Hop Floor Mat 10ftx10ft comes in two parts with velcro. <b>mm0087</b>	1	125.00	125.00
Dollar Hop Mat <b>mm0088</b>	1	125.00	125.00
Money Hop Mat <b>mm154</b>	1	395.00	395.00
Multiplication Hop 10ftx10ft comes in two parts with velcro. <b>mm0071</b>	1	395.00	395.00
Cartesian Coordinate Hop Mat 10ftx10ft comes in two parts with velcro. <b>mm0083</b>	1	195.00	195.00
Hopscotch for Threes Mat <b>mm0072</b>	1	245.00	245.00
Place Value Hop (P1) (ones, tens, hundreds, thousands) mm100 - Place Value Banner Cards. <b>mm0073</b>	1	395.00	395.00
Place Value Hop (P2) (ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions) mm107 - Place Value Banner Cards <b>mm0074</b>	1	395.00	395.00
Place Value Hop – Decimals (P3) (thousandths, hundredths, tenths, ones, tens, hundreds, thousands) mm101 - Place Value Banner Cards (yellow) mm107 - Place Value Banner Cards <b>mm10014 - Set - Fraction Walk Mat</b>	1	295.00	295.00
mm0080-Fraction Walk Mat 1/2 & 1/4 mm0047-Fraction Walk Mat 1/3 & 1/6 <b>mm0089</b>	1	345.00	345.00
Factor Fun Hop Mat and cards <b>mm165</b>	1	175.00	175.00
Geometric Shapes Hop			

ACTIVITY	QTY	RATE	AMOUNT
<b>mm0066</b> Positive/Negative Number Mat	1	175.00	175.00
<b>mm184</b> Ten Frame Hop Floor mat	1	145.00	145.00
<b>mm0065</b> Number Line to 10 Mat	1	95.00	95.00
<b>mm190</b> Count to Ten mat	1	145.00	145.00
<b>mm193</b> Open Number Line Mat	1	145.00	145.00
<b>Measurement Hop Mat 0-12 feet</b> Measurement Hop Mat 0-12 feet	1	125.00	125.00
<b>mm150</b> Multiplication Hopscotch	1	195.00	195.00
<b>mm166</b> My First Shapes Hop	1	125.00	125.00
<b>mm0079</b> Hop by 10's Mat	1	95.00	95.00
<b>mm169</b> Hopping by 100's Mat	1	95.00	95.00
<b>mm197</b> Hop by 1000's Mat	1	95.00	95.00
<b>mm198</b> Doubles Hopscotch	1	195.00	195.00
<b>mm160</b> Angle Hop floor mat	1	95.00	95.00
<b>mm178</b> Make 100 Hop	1	400.00	400.00
Discounted Shipping for the Jumper Kit			255.25
<b>ADDITIONAL ITEMS</b>			
<b>sny019</b> Alphabet Hopscotch Floor Stickers	1	295.00	295.00
<b>hLM024</b> Make-A-Word Hop Laminated Floor Mat	1	395.00	395.00
<b>mm184</b> Ten Frame Hop Floor mat	7	145.00	1,015.00
<b>mm2000</b> Math & Movement Training Manual for Elementary Schools	2	29.95	59.90
<b>mm0120</b> Add/Subtract 1-120 Mat	1	395.00	395.00
10 ft by 10 ft version			
<b>Multiplication Package</b> Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s)	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
<b>mm0046</b> Clock Hop Floor Mat Clock Hands	1	245.00	245.00
Shipping is usually 10% of the order subtotal for items not in kits or packages.	1	506.01	506.01
<b>TOTAL</b>			<b>\$11,655.91</b>

Accepted By

Accepted Date

# Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

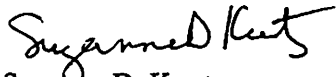
January 5, 2023

To Whom it May Concern:

This letter is to state that Learn Thru Movement, Inc. holds the copyright to the Math and Movement program, and is both the publisher and sole source vendor of the Math and Movement Program (all floor mats and banners), training guides and materials. There is no other company or organization that is licensed to provide our materials or to provide training in the Math & Movement Program.

For any additional questions regarding the Math & Movement Program, please visit our website, [www.mathandmovement.com](http://www.mathandmovement.com) or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President  
Learn Thru Movement, Inc.  
Math and Movement  
607-233-4209 (office)  
607-339-6182 (cell)  
[www.mathandmovement.com](http://www.mathandmovement.com)  
[suzy@mathandmovement.com](mailto:suzy@mathandmovement.com)

**Account Number:** 71100 - Regular Instruction Program  
**Line Item Number:** 429 - Instructional Supplies & Materials  
**Focus Area:** Addressing Learning Loss: Coordinat...  
**School Type:** Traditional Public School  
**Optional:** Meeting Students' Academic, Social,...  
**Optional Program Code:** BFA/McKinney  
**Location Code:** Washington County (900)  
**Quantity:** 1.00  
**Cost:** \$58,083.01  
**Line Item Total:** \$58,083.01

Math & Movement materials <https://mathandmovement.com/> use a kinesthetic way of learning and fully engaging in math. These items are associated with learning loss due to COVID, and now that we are back in school having family engagement activities for math nights. Items include but are not limited to:  
 Alphabet Hopscotch stickers  
 make a word hop laminated floor mat  
 Ten Frame Hop  
 Math & Movement Training Manual for elementary  
 Add/Subtract 1-120 Mat  
 Multiplication Package  
 The Jumper Kit - Family Engagement  
 Clock Hop mats

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **№ 9546**

Date Issued **8/21/23**

Appropriation No. **72130322 Testing**

Dept. **ASSESSMENT**

School **District Wide Secondary Testing**

PURCHASE ORDER

**TO ACT Finance**  
**PO Box 4072**  
**IOWA CITY, IA 52243-4072**

Deliver to **Washington Co. Schools**

Address **405 West College St.**

Via **Jonesborough TN 37059**

**Attn: JOSH DAVIS**

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education**  
**405 West College Street**  
**Jonesborough, TN 37659**  
**Telephone (423) 753-1105**

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<b>Pre Act 8/9 Scoring Services for DBHS 9th grade students</b>		<b>300</b>	<b>\$18.<sup>00</sup></b>	<b>\$5,400</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>		<i>Net to except</i>		<b>\$5400</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

*W. Broadbent*

APPROVED:

Purchasing Agent


[Logout](#)
[Home](#)
[Solutions](#)
[Order History](#)

DANIEL BOONE HIGH  
SCHOOL

## Confirmation #63991514 - STANDARD/NATIONAL PRACT 8/9 2023-2024

Thank you for your order! We have received your order and it is currently being processed.

**Your order number is #63991514.** You will receive an email soon confirming the details of this order.

Please save this page or print a copy for your records.

### Test Materials

**DANIEL BOONE HIGH  
SCHOOL**

**Deliver Test Materials:09/04/2023**

PREACT 8/9 TEST MATERIALS PACKAGE

300

#### School Contact

CHRIS BROWN

#### Test Materials Shipping Address

CHRIS BROWN  
DANIEL BOONE HIGH  
SCHOOL  
1440 SUNCREST DR  
GRAY, TN, 37615



*Boone  
PO #1  
PRACT 8/9  
\$18/300*

### Billing

### Test Materials

#### Invoice To:

DISTRICT TEST COORDINATOR  
WASHINGTON COUNTY SCHOOLS  
405 W COLLEGE ST  
JONESBOROUGH, TN, 37659

#### Payment Type:

Invoice

Subtotal	\$0.00
Shipping	\$0.00
Tax	\$0.00
<b>Total Amount</b>	<b>\$0.00</b>

### What's Next?

If you have any questions about this order or need to change the order details, please contact Customer Services:

- [CustomerServices@act.org](mailto:CustomerServices@act.org)
- 877-789-2925

Thank you for your business. We value you as a customer and look forward to our continued partnership in helping your students achieve college and career readiness. We will continue to focus on providing curriculum-based solutions that help guide your students toward reaching their greatest potential.

[Place Another Order](#)

[Return to the Home Page](#)

[Logout](#)

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

PURCHASE ORDER

Purchase Order No **9590**

Date Issued **8/21/23**

Appropriation No. **72130322**

Dept. **Assessment**  
 School **District Wide**

TO **ACT Finance**  
**PO Box 4072**  
**IOWA City, IA 52243-4072**

Deliver to **Washington County Schools**

Address **Attn: Josh Davis**

Via **405 West College St**  
**Jonesborough, TN 37659**

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education**  
 405 West College Street  
 Jonesborough, TN 37659  
 Telephone (423) 753-1105

*Secondary Testing*

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<b>Pre ACT Scoring Services for DBHS 10th graders</b>		<b>300</b>	<b>\$18.00</b>	<b>\$5,400</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$5,400</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

*W. David Baker*

APPROVED:

Purchasing Agent

*Not to exceed*  
*JSD*  
*WDB*



[Logout](#)

[Home](#)   [Solutions](#)   [Order History](#)

DANIEL BOONE HIGH SCHOOL

## Review - STANDARD/NATIONAL PREACT 2023-2024

Please review the details of your order below, and make any updates as needed to ensure the information you provide is accurate. Failure to provide complete and accurate information may result in a delay in processing your Order. All Orders are subject to ACT review and acceptance. You must agree to the PreACT Terms and Conditions (linked below) before placing an Order. If you do not agree to the Terms and Conditions, do not place an Order.

[Place Order](#)

### Test Materials

**DANIEL BOONE HIGH SCHOOL**

[Update](#) | [Remove](#)

**Deliver Test Materials:09/04/2023**

PREACT TEST MATERIALS PACKAGE

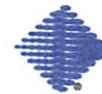
300

**School Contact**

CHRIS BROWN

**Test Materials Shipping Address**

CHRIS BROWN  
DANIEL BOONE HIGH SCHOOL  
1440 SUNCREST DR  
GRAY, TN, 37615



**EASTMAN CREDIT UNION®**  
ECU BESIDE YOU

*Boone PO #2*

*PreACT*

*\$18 / 300*

### Billing Information and Estimated Payment Amount

### Test Materials

Invoice To:     [Update](#)  
DISTRICT TEST COORDINATOR  
WASHINGTON COUNTY SCHOOLS  
405 W COLLEGE ST  
JONESBOROUGH, TN, 37659

Payment Type:     [Update](#)  
Invoice

Subtotal	\$0.00
Shipping	\$0.00
Tax	\$0.00
<b>Estimated Amount</b>	<b>\$0.00</b>

[PREACT TERMS AND CONDITIONS](#)

**By clicking this box I warrant that I have read the PreACT Terms and Conditions, I have authority to bind my employer/organization to the agreement, and my employer/organization will comply with the PreACT Terms and Conditions.**

Place Order

[Logout](#)

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

PURCHASE ORDER

Purchase Order **№ 9591**

Date Issued **8/21/2023**

Appropriation No. **72130322**

Dept. **Testing Secondary**

School **Districtwide**

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education**  
**405 West College Street**  
**Jonesborough, TN 37659**  
**Telephone (423) 753-1105**

TO **Act Finance**  
**P.O. Box 4072**  
**IOWA CITY, IA 52243-4072**  
 Deliver to **Washington County Schools**  
 Address **ATTN: JASH DAVIS**  
 Via **405 West College St**  
**Jonesborough, TN 37659**  
 Articles on this order must be charged to account of

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<b>Pre Act Scoring Services for DCHS 10th Graders</b>		<b>320</b>	<b>\$18.00</b>	<b>\$5760</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>			<b>Not to exceed</b>	<b>\$5760</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

*[Signature]*  
 Authorized Signature

**APPROVED:**

*[Signature]*  
 Purchasing Agent



[Logout](#)

[Home](#)   [Solutions](#)   [Order History](#)

# DAVID CROCKETT HIGH SCHOOL

## Confirmation #63991506 - STANDARD/NATIONAL PRACT 2023-2024

Thank you for your order! We have received your order and it is currently being processed.  
**Your order number is #63991506.** You will receive an email soon confirming the details of this order.

Please save this page or print a copy for your records.

### Test Materials

**DAVID CROCKETT HIGH SCHOOL**

**Deliver Test Materials:09/04/2023**

PREACT TEST MATERIALS PACKAGE

#### School Contact

PRINCIPAL

#### Test Materials Shipping Address

PRINCIPAL  
DAVID CROCKETT HIGH SCHOOL  
684 OLD STATE ROUTE 34  
JONESBOROUGH, TN,  
37659



*Crockett  
PO #2  
Pre ACT  
\$18/320*

### Billing

### Test Materials

Invoice To:  
DISTRICT TEST COORDINATOR  
WASHINGTON COUNTY SCHOOLS  
405 W COLLEGE ST  
JONESBOROUGH, TN, 37659

Payment Type:  
Invoice

Subtotal	\$0.00
Shipping	\$0.00
Tax	\$0.00
<b>Total Amount</b>	<b>\$0.00</b>

### What's Next?

If you have any questions about this order or need to change the order details, please contact Customer Services:

- [CustomerServices@act.org](mailto:CustomerServices@act.org)
- 877-789-2925

Thank you for your business. We value you as a customer and look forward to our continued partnership in helping your students achieve college and career readiness. We will continue to focus on providing curriculum-based solutions that help guide your students toward reaching their greatest potential.

[Place Another Order](#)

[Return to the Home Page](#)

[Logout](#)

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **№ 9592**  
 Date Issued **8/21/23**  
 Appropriation No. **72130322 Testing**  
 Dept. **Secondary**  
 School **District Wide**

PURCHASE ORDER

TO **ACT Finance**  
**PO Box 4072**  
**IOWA CITY, IA 52243-4072**  
 Deliver to **Washington County Schools**  
 Address **ATTN JOSH DAVIS**  
 Via **405 West College St**  
**Jonesborough TN, 37659**

**NOTICE TO VENDOR**  
 1. Purchase order **MUST** bear two signatures in order to be valid.  
 2. Purchase order number **MUST** appear on all invoices submitted for payment.  
 3. Mail **TWO** copies of your invoice promptly to:  
**Washington County Board of Education**  
**405 West College Street**  
**Jonesborough, TN 37659**  
**Telephone (423) 753-1105**

Articles on this order must be charged to account of

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
Pre Act Scoring Services for DCHS 9th grade students		300	\$18. <sup>00</sup>	\$5400
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>			<i>JSD</i> Net Total	\$5400

**SUBJECT TO THE FOLLOWING CONDITIONS**

- All packages, cartons or other containers must be plainly marked with the purchase order number.
- The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
- Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
- Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
- The county is not liable for Federal excise tax or state sales tax.
- Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

*[Signature]*  
 Authorized Signature

**APPROVED:**

*[Signature]*  
 Purchasing Agent


[Logout](#)
[Home](#)
[Solutions](#)
[Order History](#)

DAVID CROCKETT HIGH  
SCHOOL

## Confirmation #63991497 - STANDARD/NATIONAL PRACT 8/9 2023-2024

Thank you for your order! We have received your order and it is currently being processed.  
**Your order number is #63991497.** You will receive an email soon confirming the details of this order.

Please save this page or print a copy for your records.

### Test Materials

DAVID CROCKETT HIGH  
SCHOOL

Deliver Test Materials:09/04/2023

PREACT 8/9 TEST MATERIALS PACKAGE

300

#### School Contact

PRINCIPAL

#### Test Materials Shipping Address

PRINCIPAL  
DAVID CROCKETT HIGH  
SCHOOL  
684 OLD STATE ROUTE 34  
JONESBOROUGH, TN,  
37659



*Crockett  
PO #1  
PRACT 8/9  
\$18 / 300*

### Billing

### Test Materials

Invoice To:  
DISTRICT TEST COORDINATOR  
WASHINGTON COUNTY SCHOOLS  
405 W COLLEGE ST  
JONESBOROUGH, TN, 37659

Payment Type:  
Invoice

Subtotal	\$0.00
Shipping	\$0.00
Tax	\$0.00
<b>Total Amount</b>	<b>\$0.00</b>

### What's Next?

If you have any questions about this order or need to change the order details, please contact Customer Services:

- [CustomerServices@act.org](mailto:CustomerServices@act.org)
- 877-789-2925

Thank you for your business. We value you as a customer and look forward to our continued partnership in helping your students achieve college and career readiness. We will continue to focus on providing curriculum-based solutions that help guide your students toward reaching their greatest potential.

[Place Another Order](#)

[Return to the Home Page](#)

[Logout](#)

**PURCHASING DEPARTMENT  
WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order **№ 9528**  
 Date Issued **8/21/2023**  
 Appropriation No. **72250399**  
 Dept. **Technology**  
 School **System-Wide**

PURCHASE ORDER

TO **Tyler Technologies Renewal**

Deliver to **WCDE - C. Fullbright**

Address

Via

Articles on this order must be charged to account of

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education  
 405 West College Street  
 Jonesborough, TN 37659  
 Telephone (423) 753-1105**

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
<small>(Unless otherwise stated all prices F.O.B. Destination)</small>				
<p><b>Annual Maintenance and Support GSM US, All 1/0s or use of telematics</b></p> <p>Start: <del>10/01</del> <b>OCT. 01 - 2023</b></p> <p>End: <b>Sept. 30 - 2024</b></p> <p><b>Please see Att: invoice</b></p>				
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$53,810.20</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

*Handwritten initials*



**Remittance:**  
 Tyler Technologies, Inc.  
 (FEIN 75-2303920)  
 P.O. Box 203556  
 Dallas, TX 75320-3556

# Invoice

<i>Invoice No</i>	<i>Date</i>	<i>Page</i>
045-433615	09/01/2023	1 of 1

**Questions:**  
 Tyler Technologies - ERP & Schools  
 Phone: 1-800-772-2260 Press 2, then 1  
 Email: ar@tylertech.com



Bill To: WASHINGTON COUNTY BOE  
 TECHNOLOGY DEPARTMENT  
 405 WEST COLLEGE STREET  
 JONESBOROUGH, TN 37659

Ship To: WASHINGTON COUNTY BOE  
 TECHNOLOGY DEPARTMENT  
 405 WEST COLLEGE STREET  
 JONESBOROUGH, TN 37659

<i>Cust No.-BillTo-ShipTo</i>	<i>Ord No</i>	<i>PO Number</i>	<i>Currency</i>	<i>Terms</i>	<i>Due Date</i>
5889 - 9111 - 9111	196355		USD	NET30	10/01/2023

Date	Description	Units	Rate	Extended Price
Contract No.: VersaTrans				
	Annual Maintenance & Support:T-Mo, GSM, US, All I/Os or use of telematics	110	382.98	42,127.80
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Versatrans Onscreen Software Maintenance & Support	1	4,715.83	4,715.83
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support:T-Mo, GSM, US, All I/Os or use of telematics	1	370.03	370.03
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support -GO7-Verizon-1 Solution, All I/Os and telematics	2	370.03	740.06
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support -GO7-Verizon-1 Solution, All I/Os and telematics	11	398.55	4,384.05
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support -GO7-Verizon-1 Solution, All I/Os and telematics	1	379.57	379.57
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support -GO7-Verizon-1 Solution, All I/Os and telematics-	2	385.07	770.14
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			
	Annual Maintenance & Support -AT&T Solution, All I/Os and telematics	1	322.72	322.72
	Maintenance: Start: 01/Oct/2023, End: 30/Sep/2024			

**\*\*ATTENTION\*\***  
 Order your checks and forms from  
 Tyler Business Forms at 877-749-2090 or  
 tylerbusinessforms.com to guarantee  
 100% compliance with your software.

Subtotal	53,810.20
Sales Tax	\$0.00
Invoice Total	53,810.20



Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

## **Memorandum**

To: Washington County Schools Board of Directors  
From: Dr. Jarrod Adams, Chief Operations Officer  
RE: Current Purchasing Cooperatives Memberships  
Date: June 20, 2023

Board Members:

The following is a list of purchasing cooperatives to which Washington County Schools has current membership:

1. BuyBoard
2. Sourcewell
3. PEPPM Cooperative Purchasing
4. Tennessee Statewide Contracts
5. TIPS-USA
6. SAMS (Nutrition)
7. Landscape Structures
8. Omnia Partners
9. National Purchasing Partners
10. AEPA (Association of Education Purchasing Agencies)
11. Schools/Communities USA
12. E & I Cooperative Services

Board of Directors

Annette Buchanan  
Mary Beth Dellinger  
Keith Ervin

Chad Fleenor  
David Hammond  
Gregg Huddlestone

Mike Masters  
Whitney Riddle  
Vince Walters



Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

Board of Directors

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Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

September 8, 2023

INVITATION TO BID  
**TIRES**

Sealed bids are being secured toward purchase of **tires** by the Washington County Department of Education for its bus fleet as further detailed below. Proposals will be accepted until 2:00 PM EST, Tuesday September 18, 2023, at which time bids will be publicly opened and read aloud at the above Central Office address. Bidders/Representatives are welcome to attend the opening. Any bid received later will be returned to the bidder unopened.

The Washington County Board of Education reserves the right to reject any bids, all bids or parts thereof, award on what is determined as best dollar value for intended educational use which may not be that of low bid, award by individual group as identified by item number and make additional purchases or decrease quantity so to stay within budgeted allocation. WCBE also reserves the right to terminate the contract on 30 days prior written notice due to breach of contract or unsatisfactory service. The decision reached and any action of the Board will remain final. Bidder may quote on any or all items of the dealership that meets the specifications in this invitation.

Price quoted must be full and complete to include items of bid, pre-disposal fee on new tires, shipping, handling, and delivery on an **"AS NEEDED"** basis to the School Bus Garage, 307 Forest Drive, Jonesborough, TN 37659. No demounting or mounting is required of the bidding firm. All complete bids on any item will receive consideration toward award. Give full detail of any exceptions to specifications on the attached sheet.

Successful bidding firm(s), if any, will receive notification by our issue of a Washington County Board of Education purchase order following Board action of award. Payment will be made in full within fifteen days of delivery and receipt of invoice but not prior to September 18, 2023. The Board of Education is tax exempt and form can be provided.

No dealership is favored or intended as specifications, details of description and any referenced herein are given solely to express the standard of quality being sought. The determination of equality of substitute bids as an equal or similar product to that specified will be made by the Board of Education and its decision will be conclusive.

Should any questions arise regarding these specifications, you may contact Tony Roberts at 423-753-1172. However, any changes in specifications will be made by addendum directed to all prospective bidders and posted on our website, [www.wcde.org/bids](http://www.wcde.org/bids).

Board of Directors

Annette Buchanan  
Mary Beth Dellinger  
Keith Ervin

Chad Fleenor  
David Hammond  
Gregg Huddleston

Mike Masters  
Whitney Riddle  
Vince Walters



Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

Page 2

## SPECIFICATIONS

***School bus and/or mini-bus tires*** quoted on attached sheet must meet the following standards of quality:

### NEW TIRES

- A. Standard equal to or better than Goodyear or Michelin. (Any brand)
- B. Radial tires (11 R 22.5, 16 ply) shall be of the above named manufacturers, have steel belt and ply fabric; be of premium quality construction and tread design; and have minimum 22/32 front tread. No low-profile tires will be considered.
- C. A sample of the tread design being bid is needed to be delivered prior to or on bid opening date to be considered for award.

**NOTE:** Bidder will not be involved in demounting of old tires or mounting of new tires as all will be done by Bus Garage mechanics. No tires are offered for trade-in on this bid.

---

end of specifications

*Continue to Bid Quotation Sheet, complete all blanks without alterations and return BID QUOTATION SHEET, and any pertinent items in a SEALED envelope by mail or bring to Dr. Jarrod Adams, Washington County Department of Education, 405 West College Street, Jonesborough, Tennessee, 37659, so to arrive no later than the date and time given of the scheduled public opening.*

**For Bid Identity, clearly mark "TIRES" on outside of envelope.**

Board of Directors

Annette Buchanan  
Mary Beth Dellinger  
Keith Ervin

Chad Fleenor  
David Hammond  
Gregg Huddleston

Mike Masters  
Whitney Riddle  
Vince Walters



Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

Page 3

BID QUOTATION SHEET

**Tires**

Bid to be opened Tuesday September 18, 2023 2:00 PM EST

Bidder has read Invitation to Bid with specifications, understands, and by submitting this proposal hereby agrees, upon receiving a Washington County Board of Education purchase order as notification of award, to furnish all new tires as specified, described or reasonably implied including pre-disposal fee, shipping and delivery "AS NEEDED" to

Washington County School Bus Garage  
307 Forest Drive  
Jonesborough, Tennessee 37659

per following detail of BID with any EXCEPTIONS to specifications listed on the following page:

<b>No.Needed</b>	<b>Brand &amp; Tread Design</b>	<b>Each</b>	<b>Total Bid</b>
(1) 100	22.5 x 75 x 16 E, all season	\$ _____	\$ _____
(2) 150	11R 22.5, 16 ply, steer tires	\$ _____	\$ _____

WARRANTY: New Tires

Sample provided: Yes \_\_\_\_\_ No \_\_\_\_\_

By submitting this proposal bidder hereby agrees, as attested by signature below, that quoted product(s) and services, if awarded, meets specifications set forth herein and will remain in accordance with such requirements and standards of the Washington County Board of Education for the duration of the contract period beginning September 18, 2023, and continuing through June 30, 2024.

\_\_\_\_\_  
Printed name of bidder

\_\_\_\_\_  
company name

\_\_\_\_\_  
Bidder's signature

\_\_\_\_\_  
mailing address

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Telephone # / cell # / fax #

\_\_\_\_\_  
city/state/zip code

\_\_\_\_\_  
Email address

\_\_\_\_\_  
date

Board of Directors

Annette Buchanan  
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Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

Page 4

State EXCEPTIONS in detail below, if necessary. If none, state 'no conditions and/or exceptions'.

---

---

Board of Directors

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Keith Ervin

Chad Fleenor  
David Hammond  
Gregg Huddleston

Mike Masters  
Whitney Riddle  
Vince Walters

# Fall Branch Elementary School Fall Branch, TN

Design • Build • PLAY!

View 1



View 2



View 3



Colors:  
 Uprights: Sage  
 Plastic/Roof: Burgundy  
 Accent/Arch: Butterscotch  
 2 Color HDPE: Burgundy/ White  
 HDPE: Burgundy  
 Decks: Brown

View 4





GameTime c/o Cunningham Recreation  
 PO Box 240981  
 Charlotte, NC 28224  
 800.438.2780  
 704.525.7356 FAX

08/01/2023  
 Quote #  
 166566-01-01

## Fall Branch Elementary School (Equipment Only - 2023 GT Grant CWO)

Washington County Schools  
 Attn: Logan Clark  
 405 W. College Street  
 Jonesborough, TN 37659  
 Phone: 423-753-1100  
 clarkl@wcde.org

Ship to Zip 37659

Quantity	Part #	Description	Unit Price	Amount
1	RDU	GameTime - Primetime Modular Structure for Ages 5-12 (per drawing) [Basic: _____] [RotoPlastic: _____] [2ColorHDPE: _____] [Deck:Pvc: _____] [MetalRoof: _____] [Accent: _____] [HDPE: _____] [Arch: _____] [Accent2: _____] [UniPlastic: _____]	\$70,969.00	\$70,969.00
		(1) 4870 -- 3-in-A-Row 11" Gizmo (doubel sided)		
		(1) 4956 -- Answer Wheel		
		(1) 4958 -- Hypno Wheel		
		(1) 4962 -- Echo Chamber		
		(1) 12962 -- Gizmo Panel 36"Dk - 4 Gizmos		
		(1) 19427 -- Single Spiral		
		(1) 19792 -- Double Zip slide 4'-0"		
		(1) 19841 -- Answer Ball Panel		
		(13) 80001 -- 49"Tri Punched Steel Deck		
		(6) 80167 -- Roof Ext 24" W/Rivet		
		(1) 80206 -- Tin Roof Hex		
		(1) 80605 -- 3'-6"Entrance Barrier		
		(1) 81665 -- Seat And Table For Two		
		(1) 81670 -- Crunch Bar		
		(1) 81699 -- Bongos		
		(1) 90019 -- Archway W/ Barrier		
		(1) 90032 -- 3' Transfer Platform W/Guardrail		
		(1) 90109 -- 7'-6"/8' Schooner Climber		
		(1) 90211 -- Rung Encl Telescope & Barrier,Above Dk		
		(1) 90267 -- 9' Upright, Alum		
		(4) 90272 -- 14' Upright, Alum		
		(6) 90273 -- 15' Upright, Alum		
		(1) 90333 -- 7' Dna Climber		



GameTime c/o Cunningham Recreation  
 PO Box 240981  
 Charlotte, NC 28224  
 800.438.2780  
 704.525.7356 FAX

08/01/2023  
 Quote #  
 166566-01-01

## Fall Branch Elementary School (Equipment Only - 2023 GT Grant CWO)

Quantity	Part #	Description	Unit Price	Amount
		(1) 90355 -- Store Front Panel, Below Dk		
		(1) 90369 -- River Rock Climber		
		(1) 90411 -- Climber Archway W/ Barrier		
		(1) 90506 -- 6' Single Wave Zip Slide		
		(2) 90533 -- 2'-6" Rung Kickplate		
		(1) 90732 -- Kinetic Spinner 1 Color Pnl Above Dk		
		(1) 91139 -- Entryway - Barrier		
		(1) 91140 -- High Point Entryway - Barrier		
		(1) 91208 -- Climber Entryway - Guardrail		
		(2) G90268 -- 10' Upright, Galv		
1	RDU	GameTime - Primetime Modular Structure for Ages 2-5 (per drawing [Basic: _____] [RotoPlastic: _____] [Deck:Pvc: _____] [Roof: _____] [Arch: _____] [Accent: _____]	\$12,711.00	\$12,711.00
		(1) 4958 -- Hypno Wheel		
		(4) 12027 -- 3 1/2" Uprt Ass'Y Alum 12'		
		(1) 12964 -- Single Gizmo Panel		
		(1) 18200 -- 36" Sq Punched Deck P/T 1.3125		
		(1) 18672 -- Slate Roof		
		(1) 19057 -- Wave (Standard)		
		(1) 19122 -- Wave Zip Slide (2'-6" & 3')		
		(1) 19215 -- Rung Enclosure W/ Steering Wheel		
		(1) 19285 -- Transfer Platform W/ Guardrail 3'		
1	RDU	GameTime - Primetime Swings [Basic: _____]	\$10,052.00	\$10,052.00
		(1) 5152 -- Pt Solo Add-A-Bay 3 1/2" X 8'		
		(1) 5167 -- Expression Swing Tandem		
		(4) 8910 -- Belt Seat 3 1/2"Od(8910)		
		(4) 12027 -- 3 1/2" Uprt Ass'Y Alum 12'		
		(1) 12583 -- Ada Primetime Swing Frame, 3 1/2" Od		
		(1) 12584 -- Ada Primetime Swing Aab, 3 1/2" Od		
1	178749	GameTime - Owner's Kit	\$84.00	\$84.00



GameTime c/o Cunningham Recreation  
 PO Box 240981  
 Charlotte, NC 28224  
 800.438.2780  
 704.525.7356 FAX

08/01/2023  
 Quote #  
 166566-01-01

## Fall Branch Elementary School (Equipment Only - 2023 GT Grant CWO)

Quantity	Part #	Description	Unit Price	Amount
1	2023 GT- Grant	MISC - 2023 Matching Funds Grant- <b>Grant Rules and Limitations:</b> <b>To qualify for up to 100% matching grant</b> , list price of the qualifying playground system must exceed \$75,000, and <b>payment in full must accompany your order</b> . For play systems with a list price of less than \$75,000 and greater than \$25,000 with payment in full, GameTime playground grants are available with matching funds up to 90%. For play systems that exceed \$25,000, and purchased with credit terms, matching funds are available up to 65%. Matching funds are subject to rounding rules and may vary based on qualified purchase. No other offer, discount, or special programs can be used with this grant program. This special matching fund offer applies to PowerScape®, PrimeTime®, Xscape®, IONiX®, Modern City®, and The Stadium® systems only. THRIVE (up to \$15,000) and Challenge Course (up to \$50,000) are also eligible for funding from GameTime. VistaRope, freestanding net structures, TuffForms, Landmark Design, GTSymphony freestanding, other freestanding play products, and Play On! non-system events are not eligible for funding. All applications must be validated by the project administrator by October 20, 2023. GameTime reserves the right to decline any application for a GameTime grant. <b>GameTime will accept grant orders until October 27, 2023, or until eligible funds are disbursed, whichever comes first. Customer must be able to receive order by December 31, 2023, subject to transportation availability.</b> GameTime reserves the right to terminate this offer at any time without notice. GameTime playground grants can only be applied to additional GameTime purchases and only in conjunction with the original purchase. Standard policies and warranties as listed in the 2023 GameTime Playground Design Guide apply. Freight and applicable sales tax are extra and not included.		
Contract: OMNIA #2017001134			<b>Sub Total</b>	\$93,816.00
			<b>Grant</b>	(\$21,150.78)
			<b>Additional Grant</b>	(\$21,949.20)
			<b>Freight</b>	\$2,451.26
			<b>Total</b>	<b>\$53,167.28</b>

### Comments

\* **MATERIALS ONLY:** Quotation does not include any site work, off-loading, storage, safety surfacing, or installation (Installation and surfacing pricing included on quote #166566-02-01).

\* **Taxes, if applicable, will be applied at the time of invoice. Please provide a copy of your tax exempt certificate to avoid the addition of taxes.**

\* **Payment in full, via check or money order, will be due with order.**



GameTime c/o Cunningham Recreation  
PO Box 240981  
Charlotte, NC 28224  
800.438.2780  
704.525.7356 FAX

08/01/2023  
Quote #  
166566-01-01

## Fall Branch Elementary School (Equipment Only - 2023 GT Grant CWO)

### GAMETIME - TERMS & CONDITIONS:

- **PRICING:** Due to volatile economic demand, pricing is valid for 30 days. Pricing is subject to change. Request updated pricing when purchasing from quotes more than 30 days old.
- **TERMS OF SALE:** For equipment & material purchases, Net 30 days from date of invoice for governmental agencies and those with approved credit. All others, full payment for equipment, taxes and freight up front. Balance for services & materials due upon completion or as otherwise negotiated upon credit application review. Pre-payment may be required for equipment orders totaling less than \$5,000. Payment by VISA, MasterCard, or AMEX is accepted (**If you elect to pay by credit card, GameTime charges a 2.50% processing fee that is assessed on the amount of your payment. This fee is shown as a separate line item and included in the total amount charged to your credit card. You have the option to pay by check, ACH or Wire without any additional fees.**). Checks should be made payable to Playcore Wisconsin, Inc. d/b/a GameTime unless otherwise directed. **Any order exceeding \$300,000 will require progress payments during the course of completion.**
- **CREDIT APPLICATION:** Required for all non-governmental agencies and those entities who have not purchased from GameTime within the previous twelve calendar months.
- **FINANCE CHARGE:** A 1.5% monthly finance charge (or maximum permitted by law) will be added to all invoices over 30 days past due.
- **CASH WITH ORDER DISCOUNT:** Orders for GameTime equipment paid in full at time of order via check or electronic funds transfer (EFT) are eligible for a 3% cash-with-order (CWO) discount.
- **ORDERS:** All orders shall be in writing by purchase order, signed quotation or similar documentation. Purchase orders must be made out to Playcore Wisconsin, Inc. d/b/a GameTime.
- **FREIGHT CHARGES:** Shipments shall be F.O.B. destination. Freight charges prepaid and added separately.
- **SHIPMENT:** **Standard Lead time is 8-10 weeks** (some items may take longer) after receipt and acceptance of purchase order, credit application, color selections and approved drawings or submittals.
- **PACKAGING:** All goods shall be packaged in accordance with acceptable commercial practices and marked to preclude confusion during unloading and handling.
- **RECEIPT OF GOODS:** Customer shall coordinate, receive, unload, inspect and provide written acceptance of shipment. Any damage to packaging or equipment must be noted when signing delivery ticket. If damages are noted, receiver must submit a claim to Cunningham Recreation within 15 Days. Receiver is also responsible for taking inventory of the shipment and reporting any concealed damage or discrepancy in quantities received within 60 days of receipt.
- **RETURNS:** Returns are only available on shipments delivered within the last 60 days. A 25% (min.) restocking fee will be deducted from any credit due. Customer is responsible for all packaging & shipping charges. Credit is based on condition of items upon return. All returns must be in unused and merchantable condition. GameTime reserves the right to deduct costs associated with restoring returned goods to merchantable condition. Uprights & custom products cannot be returned.
- **TAXES:** Sales tax is shown as a separate line item when included. A copy of your tax exemption certificate must be submitted at time of order or taxes will be added to your invoice.

### SUPPLY ONLY:

- All items are quoted supply only.
- Installation services are not included.
- Customer is responsible for coordinating delivery, receipt, unloading, and inventory equipment.
- Missing or damaged equipment must be reported within 60 days of delivery.



GameTime c/o Cunningham Recreation  
PO Box 240981  
Charlotte, NC 28224  
800.438.2780  
704.525.7356 FAX

08/01/2023  
Quote #  
166566-01-01

## Fall Branch Elementary School (Equipment Only - 2023 GT Grant CWO)

### ACCEPTANCE OF QUOTATION:

*Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.*

Accepted By (printed): \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

P.O. Number: \_\_\_\_\_ Date: \_\_\_\_\_

Purchase Amount: **\$53,167.28**

SALES TAX EXEMPTION CERTIFICATE #: \_\_\_\_\_

(PLEASE PROVIDE A COPY OF CERTIFICATE)

\_\_\_\_\_  
Salesperson's Signature

\_\_\_\_\_  
Customer Signature

### BILLING INFORMATION:

Bill to: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

### SHIPPING INFORMATION:

Ship to: \_\_\_\_\_

Contact: \_\_\_\_\_

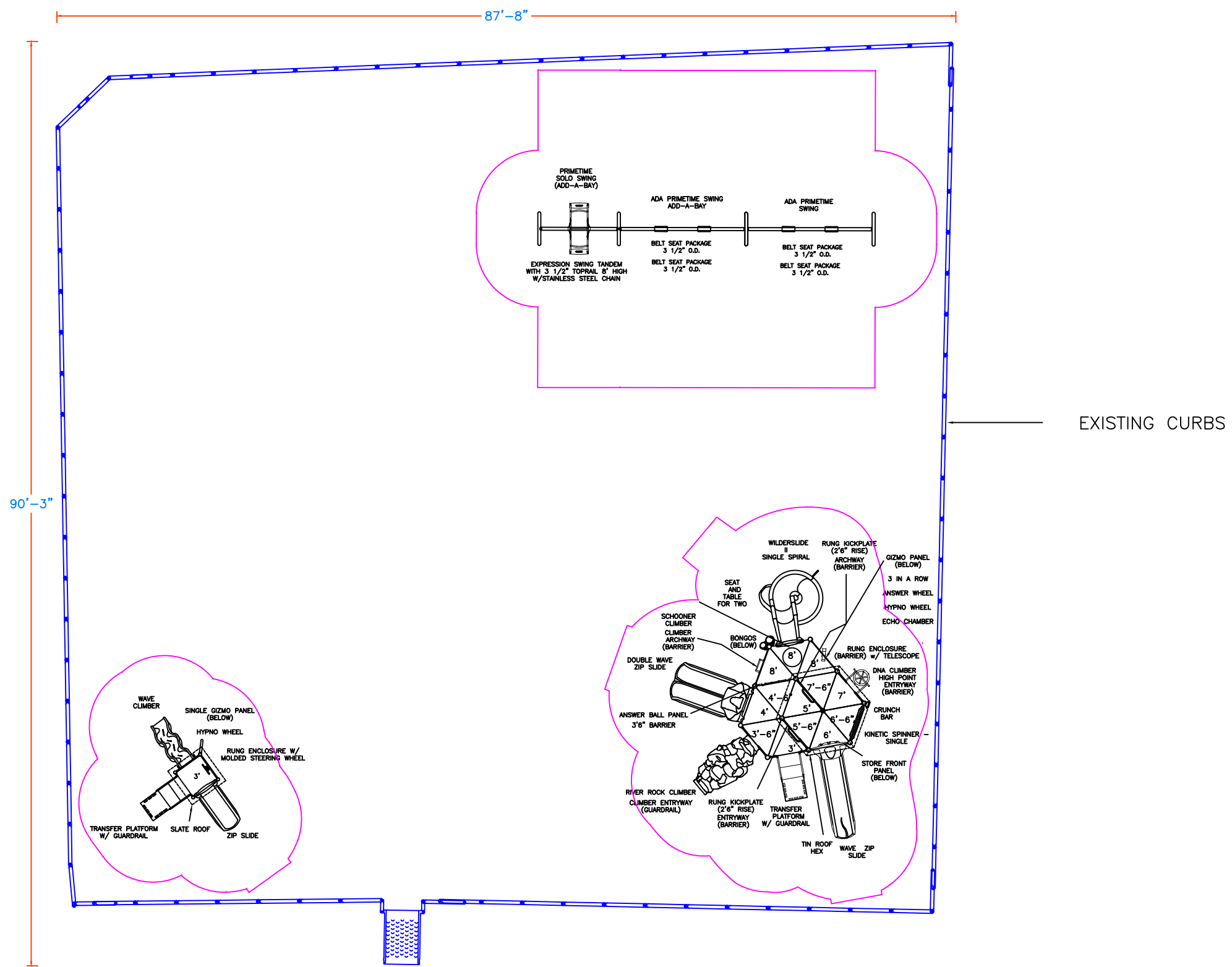
Address: \_\_\_\_\_

Address: \_\_\_\_\_

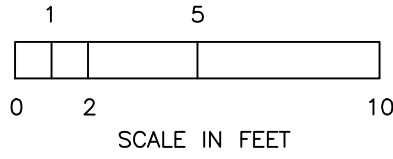
City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_



SURFACING	
TYPE	EWF
SQ FT	7,037
DEPTH	12"



**GameTime**  
 A PLAYCORE Company  
 150 PlayCore Drive SE  
 Fort Payne, AL 35967  
[www.gametime.com](http://www.gametime.com)



Washington County Schools  
 Fall Branch Elementary School  
 Fall Branch, TN  
 Representative  
 Cunningham Recreation

This play equipment is recommended for children ages 2-5 & 5-12

Minimum Area Required:  
 Scale:  
 This drawing can be scaled only when in an 11" x 17" format

**IMPORTANT:** Soft resilient surfacing should be placed in the use zones of all equipment, as specified for each type of equipment, and at depths to meet the critical fall heights as specified by the U.S. consumer Product Safety Commission, ASTM standard F 1487 and Canadian Standard CAN/CSA-Z-614

Drawn By: LO  
 Date: 7.26.23  
 Drawing Name: 166566-01



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08/01/2023  
 Quote #  
 166566-02-01

## Fall Branch Elementary School (Installation and Surfacing)

Washington County Schools  
 Attn: Logan Clark  
 405 W. College Street  
 Jonesborough, TN 37659  
 Phone: 423-753-1100  
 clarkl@wcde.org

Ship to Zip 37659

Quantity	Part #	Description	Unit Price	Amount
348	EFW	GT-Impax - Engineered Wood Fiber Safety Surfacing (CY)- <ul style="list-style-type: none"> <li>• Area: 7,037 Sq.Ft.</li> <li>• Thickness (Compacted): 12"</li> </ul>	\$27.25	\$9,483.00
1	INSTALL	MISC - Removal and Disposal of Existing Equipment- * (Removal and disposal of existing composite structure, swings, and balancing pods/beam	\$7,070.00	\$7,070.00
1	INSTALL	MISC - Removal and Disposal of Existing Shredded Rubber	\$23,335.00	\$23,335.00
1	INSTALL	MISC - Installation of Primetime Structures and Swings- * As listed on quote #166566-01-01.	\$28,800.00	\$28,800.00
1	INSTALL	MISC - Installation of EWF Surfacing	\$6,960.00	\$6,960.00
1	178749	GameTime - Owner's Kit	\$84.00	\$84.00
Contract: OMNIA #2017001134			<b>Sub Total</b>	\$75,732.00
			<b>Freight</b>	\$2,740.00
			<b>Total</b>	<b>\$78,472.00</b>

### Comments

\* Site must be clear, level, free of obstructions, and accessible. Site should permit installation equipment access. Purchaser shall be responsible for unknown conditions such as buried utilities, tree stumps, bedrock or any concealed materials or conditions that may result in additional costs.

\* Taxes, if applicable, will be applied at the time of invoice. Please provide a copy of your tax exempt certificate to avoid the addition of taxes.



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08/01/2023  
Quote #  
166566-02-01

## Fall Branch Elementary School (Installation and Surfacing)

### GAMETIME - TERMS & CONDITIONS:

- **PRICING:** Due to volatile economic demand, pricing is valid for 30 days. Pricing is subject to change. Request updated pricing when purchasing from quotes more than 30 days old.
- **TERMS OF SALE:** For equipment & material purchases, Net 30 days from date of invoice for governmental agencies and those with approved credit. All others, full payment for equipment, taxes and freight up front. Balance for services & materials due upon completion or as otherwise negotiated upon credit application review. Pre-payment may be required for equipment orders totaling less than \$5,000. Payment by VISA, MasterCard, or AMEX is accepted (**If you elect to pay by credit card, GameTime charges a 2.50% processing fee that is assessed on the amount of your payment. This fee is shown as a separate line item and included in the total amount charged to your credit card. You have the option to pay by check, ACH or Wire without any additional fees.**). Checks should be made payable to Playcore Wisconsin, Inc. d/b/a GameTime unless otherwise directed. **Any order exceeding \$300,000 will require progress payments during the course of completion.**
- **CREDIT APPLICATION:** Required for all non-governmental agencies and those entities who have not purchased from GameTime within the previous twelve calendar months.
- **FINANCE CHARGE:** A 1.5% monthly finance charge (or maximum permitted by law) will be added to all invoices over 30 days past due.
- **CASH WITH ORDER DISCOUNT:** Orders for GameTime equipment paid in full at time of order via check or electronic funds transfer (EFT) are eligible for a 3% cash-with-order (CWO) discount.
- **ORDERS:** All orders shall be in writing by purchase order, signed quotation or similar documentation. Purchase orders must be made out to Playcore Wisconsin, Inc. d/b/a GameTime.
- **FREIGHT CHARGES:** Shipments shall be F.O.B. destination. Freight charges prepaid and added separately.
- **SHIPMENT: Standard Lead time is 8-10 weeks** (some items may take longer) after receipt and acceptance of purchase order, credit application, color selections and approved drawings or submittals.
- **PACKAGING:** All goods shall be packaged in accordance with acceptable commercial practices and marked to preclude confusion during unloading and handling.
- **RECEIPT OF GOODS:** Customer shall coordinate, receive, unload, inspect and provide written acceptance of shipment. Any damage to packaging or equipment must be noted when signing delivery ticket. If damages are noted, receiver must submit a claim to Cunningham Recreation within 15 Days. Receiver is also responsible for taking inventory of the shipment and reporting any concealed damage or discrepancy in quantities received within 60 days of receipt.
- **RETURNS:** Returns are only available on shipments delivered within the last 60 days. A 25% (min.) restocking fee will be deducted from any credit due. Customer is responsible for all packaging & shipping charges. Credit is based on condition of items upon return. All returns must be in unused and merchantable condition. GameTime reserves the right to deduct costs associated with restoring returned goods to merchantable condition. Uprights & custom products cannot be returned.
- **TAXES:** Sales tax is shown as a separate line item when included. A copy of your tax exemption certificate must be submitted at time of order or taxes will be added to your invoice.

### INSTALLATION CONDITIONS:

- **ACCESS:** Site should be clear, level and allow for unrestricted access of trucks and machinery.
- **STORAGE:** Customer is responsible for providing a secure location to off-load and store the equipment during the installation process. Once equipment has delivered to the site, the owner is responsible should theft or vandalism occur unless other arrangements are made and noted on the quotation.
- **FOOTER EXCAVATION:** Installation pricing is based on footer excavation through earth/soil only. Customer shall be responsible for unknown conditions such as buried utilities (public & private), tree stumps, rock, or any concealed materials or conditions that may result in additional labor or materials cost.
- **UTILITIES:** Installer will contact 811 to locate all public utilities prior to layout and excavation of any footer holes. Owner is responsible for locating any private utilities.
- **ADDITIONAL COSTS:** Pricing is based on a single mobilization for installation unless otherwise noted. Price includes ONLY what is stated in this quotation. If additional site work or specialized equipment is required, pricing is subject to change.





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08/03/2023  
 Quote #  
 166568-01-01

## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

Washington County Schools  
 Attn: Logan Clark  
 405 W. College Street  
 Jonesborough, TN 37659  
 Phone: 423-753-1100  
 clarkl@wcde.org

Ship to Zip 37659

Quantity	Part #	Description	Unit Price	Amount
<b>Area 1</b>				
1	RDU	GameTime - Primetime Modular Structure for Ages 5-12 (per drawing) [Basic: _____] [Accent: _____] [Deck:Pvc: _____] [RotoPlastic: _____] [2ColorHDPE: _____] [HDPE: _____] [Accent2: _____] [UniPlastic: _____] [Roof: _____] [Roof2: _____] [Arch: _____] [HDPE2: _____]	\$79,397.00	\$79,397.00
		(1) 12025 -- 3 1/2" Uprt Ass'Y Alum 10'		
		(4) 12027 -- 3 1/2" Uprt Ass'Y Alum 12'		
		(6) 12077 -- 3 1/2" Uprt Ass'Y Alum 15'		
		(1) 12215 -- Crunch Bar Prime Time		
		(1) 12224 -- 1'-6"/2"S"Rev Horiz Loop		
		(1) 12728 -- Single Seat P/T		
		(2) 18201 -- 36" Tri Punched Deck P/T		
		(1) 18319 -- Single Steering Wheel		
		(1) 18679 -- Bongos		
		(1) 18689 -- Hand Cyclcr		
		(6) 18833 -- Umbra Roof Extensio 3'		
		(1) 19014 -- Transfer Platform W/ Barrier (4')		
		(1) 19064 -- Wavy Tree (7'-6" & 8')		
		(1) 19084 -- Ashiko		
		(1) 19169 -- Leaning Wall (2')		
		(1) 19200 -- Telescope Enclosure		
		(1) 19235 -- Count & Spell Panel (One Color)		
		(1) 19244 -- Thunderring Panel		
		(1) 19247 -- How Tall Am I		
		(1) 19253 -- Scramble Up (3'6" & 4')		



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## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

Quantity	Part #	Description	Unit Price	Amount
		(1) 19269 -- Double Ridge Climber		
		(1) 19287 -- River Rock Climber		
		(3) 19289 -- Two Piece Hex Deck		
		(1) 19363 -- 3'-6"/4'-0" Zip Swerve Slide Right		
		(1) 19382 -- Single Entrance Wilderslide li		
		(2) 19386 -- Left Curve Section Wilderslide li		
		(1) 19388 -- Exit Section Wilderslide li		
		(1) 19391 -- Support Wilderslide li		
		(1) 19427 -- Single Spiral		
		(2) 19698 -- Sloped Funnel Climber Barrier (Dbl)		
		(2) 19758 -- Umbra Hex roof		
		(12) 19762 -- Umbra Roof Plug		
		(1) 19786 -- Edge Climber Attachment 2'0/5'0		
		(1) 19807 -- Ripple Pass		
		(1) 19947 -- Tic-Tac-Toe Panel		
		(1) G12025 -- 3 1/2" Uprt Ass'Y Galv 10'		
		(6) G12077 -- 3 1/2" Uprt Ass'Y Galv 15'		
61	4862	GameTime - 12" Playground Border	\$79.00	\$4,819.00
1	4858	GameTime - Access Playcurb-W/Adap	\$782.00	\$782.00
<b><u>Area 2</u></b>				
1	RDU	GameTime - Primetime Modular Structure for Ages 2-5 (per drawing) [Basic: _____] [Accent: _____] [Deck:Pvc: _____] [Fabric1: _____] [RotoPlastic: _____] [Arch: _____]	\$31,990.00	\$31,990.00
		(3) 12024 -- 3 1/2" Uprt Ass'Y Alum 9'		
		(5) 12025 -- 3 1/2" Uprt Ass'Y Alum 10'		
		(1) 12728 -- Single Seat P/T		
		(3) 18200 -- 36" Sq Punched Deck P/T 1.3125		
		(1) 18201 -- 36" Tri Punched Deck P/T		
		(1) 19873 -- Sunblox Hex Umbrella Canopy		
		(1) 19003 -- Decorative Panel		
		(1) 19014 -- Transfer Platform W/ Barrier (4')		
		(1) 19028 -- Rung Access Ladder (3' & 4')		



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## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

Quantity	Part #	Description	Unit Price	Amount
		(1) 19076 -- Arch (2'6" & 3')		
		(1) 19087 -- Chain Link (3' & 3'6")		
		(1) 19121 -- Curved Zip Slide		
		(1) 19244 -- Thunderring Panel		
		(1) 19792 -- Double Zip slide 4'-0"		
		(1) H12026 -- 11' Heavy Wall Upright		
1	RDU	GameTime - Primetime Swings [Basic: _____]	\$6,221.00	\$6,221.00
		(1) 12583 -- Ada Primetime Swing Frame, 3 1/2" Od		
		(2) 12584 -- Ada Primetime Swing Aab, 3 1/2" Od		
		(6) 8910 -- Belt Seat 3 1/2"Od(8910)		
57	4862	GameTime - 12" Playground Border	\$79.00	\$4,503.00
1	4858	GameTime - Access Playcurb-W/Adap	\$782.00	\$782.00
1	178749	GameTime - Owner's Kit	\$84.00	\$84.00
1	2023 GT-Grant	<p>MISC - 2023 Matching Funds Grant-  <b>Grant Rules and Limitations:</b>  <b>To qualify for up to 100% matching grant</b>, list price of the qualifying playground system must exceed \$75,000, and <b>payment in full must accompany your order</b>. For play systems with a list price of less than \$75,000 and greater than \$25,000 with payment in full, GameTime playground grants are available with matching funds up to 90%. For play systems that exceed \$25,000, and purchased with credit terms, matching funds are available up to 65%. Matching funds are subject to rounding rules and may vary based on qualified purchase. No other offer, discount, or special programs can be used with this grant program. This special matching fund offer applies to PowerScape®, PrimeTime®, Xscape®, IONiX®, Modern City®, and The Stadium®systems only. THRIVE (up to \$15,000) and Challenge Course (up to \$50,000) are also eligible for funding from GameTime. VistaRope, freestanding net structures, TuffForms, Landmark Design, GTSymphony freestanding, other freestanding play products, and Play On! non-system events are not eligible for funding. All applications must be validated by the project administrator by October 20, 2023. GameTime reserves the right to decline any application for a GameTime grant. <b>GameTime will accept grant orders until October 27,2023, or until eligible funds are disbursed, whichever comes first. Customer must be able to receive order by December 31, 2023, subject to transportation availability.</b> GameTime reserves the right to terminate this offer at any time without notice. GameTime playground grants can only be applied to additional GameTime purchases and only in conjunction with the original purchase. Standard policies and warranties as listed in the 2023 GameTime Playground Design Guide apply. Freight and applicable sales tax are extra and not included.</p>		
Contract: OMNIA #2017001134			<b>Sub Total</b>	\$128,578.00
			<b>Grant</b>	(\$27,386.99)
			<b>Additional Grant</b>	(\$30,520.38)
			<b>Freight</b>	\$1,200.00
			<b>Total</b>	<b>\$71,870.63</b>



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## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

### Comments

\* Site must be clear, level, free of obstructions, and accessible. Site should permit installation equipment access. Purchaser shall be responsible for unknown conditions such as buried utilities, tree stumps, bedrock or any concealed materials or conditions that may result in additional costs.

\* Taxes, if applicable, will be applied at the time of invoice. Please provide a copy of your tax exempt certificate to avoid the addition of taxes.

\* Payment in full, via check or money order, will be due with order.

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## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

### ACCEPTANCE OF QUOTATION:

*Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.*

Accepted By (printed): \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

P.O. Number: \_\_\_\_\_ Date: \_\_\_\_\_

Purchase Amount: **\$71,870.63**

SALES TAX EXEMPTION CERTIFICATE #: \_\_\_\_\_

(PLEASE PROVIDE A COPY OF CERTIFICATE)

\_\_\_\_\_  
Salesperson's Signature Customer Signature

### BILLING INFORMATION:

Bill to: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

### SHIPPING INFORMATION:

Ship to: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_



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Washington County Schools  
 Attn: Logan Clark  
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 Phone: 423-753-1100  
 clarkl@wcde.org

Ship to Zip 37659

Quantity	Part #	Description	Unit Price	Amount
<b>Area 1</b>				
168	EWF	GT-Impax - Engineered Wood Fiber Safety Surfacing (CY)- <ul style="list-style-type: none"> <li>Area: 5,821 Sq.Ft.</li> <li>Thickness (Compacted): 12"</li> </ul>	\$29.43	\$4,944.24
1	INSTALL	MISC - Installation of the Above EWF Surfacing	\$5,760.00	\$5,760.00
1	INSTALL	MISC - Installation of Area 1 Structure (as Listed on Quote #166568-01-01)	\$24,140.00	\$24,140.00
1	INSTALL	MISC - Installation of Playcurbs (as Listed on Quote #166568-01-01)	\$1,600.00	\$1,600.00
1	INSTALL	MISC - Removal and Disposal of Existing Structure and Swings- * Crawl tube and balance beam to remain	\$8,935.00	\$8,935.00
1	INSTALL	MISC - Removal and Disposal of Existing Timber Borders	\$1,340.00	\$1,340.00
1	INSTALL	MISC - Removal and Disposal of Existing Shredded Rubber Surfacing	\$21,120.00	\$21,120.00
<b>Area 2</b>				
149	EWF	GT-Impax - Engineered Wood Fiber Safety Surfacing (CY)- <ul style="list-style-type: none"> <li>Area: 3,000 Sq.Ft.</li> <li>Thickness (Compacted): 12"</li> </ul>	\$29.43	\$4,385.07
1	INSTALL	MISC - Installation of the Above EWF Surfacing	\$2,980.00	\$2,980.00
1	INSTALL	MISC - Installation of Area 2 Structure and Swings (as Listed on Quote #166568-01-01)	\$14,670.00	\$14,670.00
1	INSTALL	MISC - Installation of Playcurbs (as Listed on Quote #166568-01-01)	\$1,140.00	\$1,140.00
Contract: OMNIA #2017001134			<b>Sub Total</b>	\$91,014.31
			<b>Freight</b>	\$2,740.00
			<b>Total</b>	<b>\$93,754.31</b>

**Comments**

\* Site must be clear, level, free of obstructions, and accessible. Site should permit installation equipment access. Purchaser shall be responsible for unknown conditions such as buried utilities, tree stumps, bedrock or any concealed materials or conditions that may result in additional costs.

\* Taxes, if applicable, will be applied at the time of invoice. Please provide a copy of your tax exempt certificate to avoid the addition of taxes.



GameTime c/o Cunningham Recreation  
PO Box 240981  
Charlotte, NC 28224  
800.438.2780  
704.525.7356 FAX

08/03/2023  
Quote #  
166568-02-01

## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

### GAMETIME - TERMS & CONDITIONS:

- **PRICING:** Due to volatile economic demand, pricing is valid for 30 days. Pricing is subject to change. Request updated pricing when purchasing from quotes more than 30 days old.
- **TERMS OF SALE:** For equipment & material purchases, Net 30 days from date of invoice for governmental agencies and those with approved credit. All others, full payment for equipment, taxes and freight up front. Balance for services & materials due upon completion or as otherwise negotiated upon credit application review. Pre-payment may be required for equipment orders totaling less than \$5,000. Payment by VISA, MasterCard, or AMEX is accepted (**If you elect to pay by credit card, GameTime charges a 2.50% processing fee that is assessed on the amount of your payment. This fee is shown as a separate line item and included in the total amount charged to your credit card. You have the option to pay by check, ACH or Wire without any additional fees.**). Checks should be made payable to Playcore Wisconsin, Inc. d/b/a GameTime unless otherwise directed. **Any order exceeding \$300,000 will require progress payments during the course of completion.**
- **CREDIT APPLICATION:** Required for all non-governmental agencies and those entities who have not purchased from GameTime within the previous twelve calendar months.
- **FINANCE CHARGE:** A 1.5% monthly finance charge (or maximum permitted by law) will be added to all invoices over 30 days past due.
- **CASH WITH ORDER DISCOUNT:** Orders for GameTime equipment paid in full at time of order via check or electronic funds transfer (EFT) are eligible for a 3% cash-with-order (CWO) discount.
- **ORDERS:** All orders shall be in writing by purchase order, signed quotation or similar documentation. Purchase orders must be made out to Playcore Wisconsin, Inc. d/b/a GameTime.
- **FREIGHT CHARGES:** Shipments shall be F.O.B. destination. Freight charges prepaid and added separately.
- **SHIPMENT:** **Standard Lead time is 8-10 weeks** (some items may take longer) after receipt and acceptance of purchase order, credit application, color selections and approved drawings or submittals.
- **PACKAGING:** All goods shall be packaged in accordance with acceptable commercial practices and marked to preclude confusion during unloading and handling.
- **RECEIPT OF GOODS:** Customer shall coordinate, receive, unload, inspect and provide written acceptance of shipment. Any damage to packaging or equipment must be noted when signing delivery ticket. If damages are noted, receiver must submit a claim to Cunningham Recreation within 15 Days. Receiver is also responsible for taking inventory of the shipment and reporting any concealed damage or discrepancy in quantities received within 60 days of receipt.
- **RETURNS:** Returns are only available on shipments delivered within the last 60 days. A 25% (min.) restocking fee will be deducted from any credit due. Customer is responsible for all packaging & shipping charges. Credit is based on condition of items upon return. All returns must be in unused and merchantable condition. GameTime reserves the right to deduct costs associated with restoring returned goods to merchantable condition. Uprights & custom products cannot be returned.
- **TAXES:** Sales tax is shown as a separate line item when included. A copy of your tax exemption certificate must be submitted at time of order or taxes will be added to your invoice.

### INSTALLATION CONDITIONS:

- **ACCESS:** Site should be clear, level and allow for unrestricted access of trucks and machinery.
- **STORAGE:** Customer is responsible for providing a secure location to off-load and store the equipment during the installation process. Once equipment has delivered to the site, the owner is responsible should theft or vandalism occur unless other arrangements are made and noted on the quotation.
- **FOOTER EXCAVATION:** Installation pricing is based on footer excavation through earth/soil only. Customer shall be responsible for unknown conditions such as buried utilities (public & private), tree stumps, rock, or any concealed materials or conditions that may result in additional labor or materials cost.
- **UTILITIES:** Installer will contact 811 to locate all public utilities prior to layout and excavation of any footer holes. Owner is responsible for locating any private utilities.
- **ADDITIONAL COSTS:** Pricing is based on a single mobilization for installation unless otherwise noted. Price includes ONLY what is stated in this quotation. If additional site work or specialized equipment is required, pricing is subject to change.



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800.438.2780  
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08/03/2023  
Quote #  
166568-02-01

## Sulphur Springs Elementary School (Equipment Only - 2023 GT Grant CWO)

### ACCEPTANCE OF QUOTATION:

*Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.*

Accepted By (printed): \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

P.O. Number: \_\_\_\_\_ Date: \_\_\_\_\_

Purchase Amount: **\$93,754.31**

SALES TAX EXEMPTION CERTIFICATE #: \_\_\_\_\_

(PLEASE PROVIDE A COPY OF CERTIFICATE)

\_\_\_\_\_  
Salesperson's Signature

\_\_\_\_\_  
Customer Signature

### BILLING INFORMATION:

Bill to: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

### SHIPPING INFORMATION:

Ship to: \_\_\_\_\_

Contact: \_\_\_\_\_

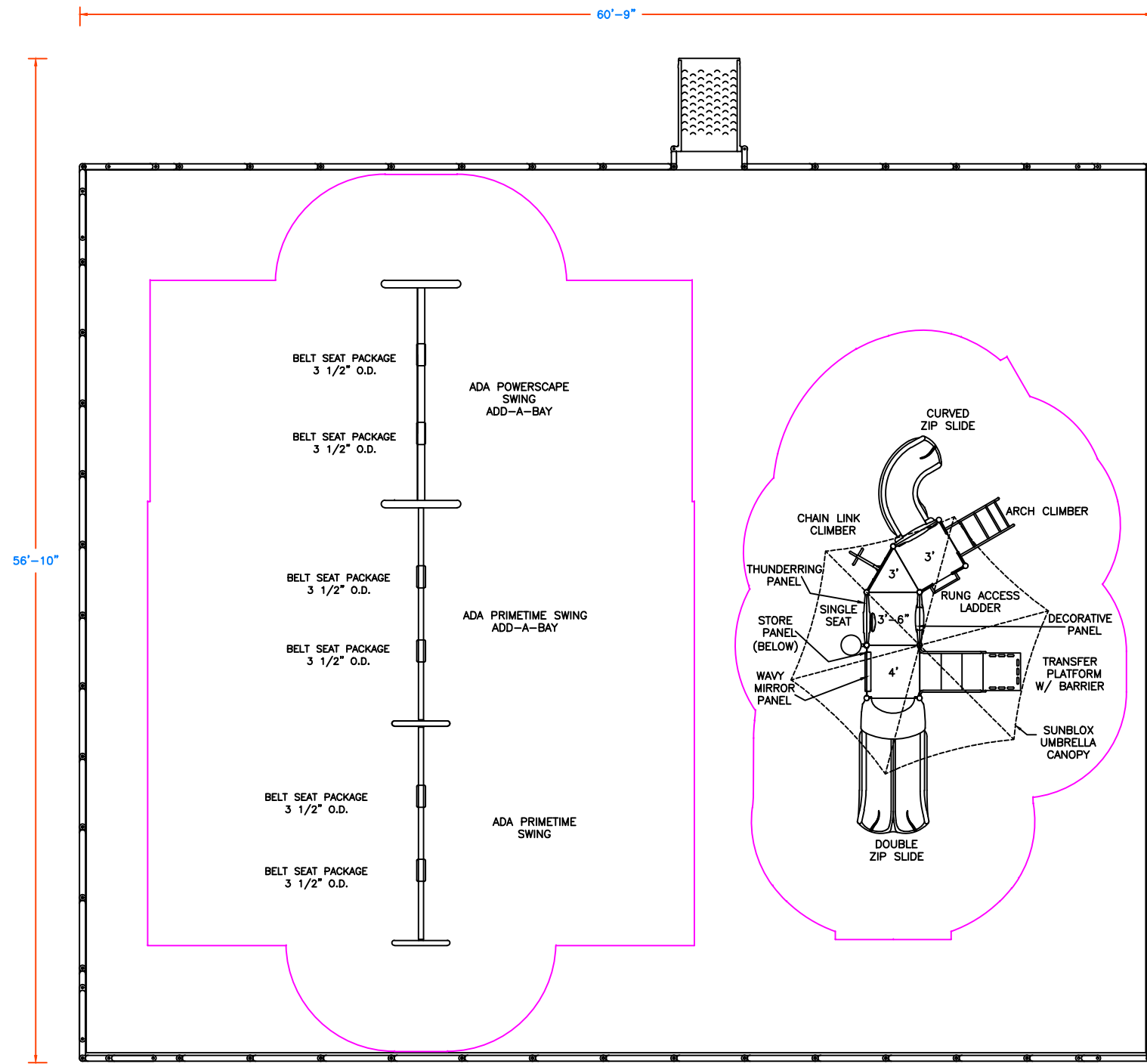
Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_



A PLAYCORE Company

150 PlayCore Drive SE  
Fort Payne, AL 35967  
www.gametime.com



Washington County Schools  
Sulphur Springs Elementary School  
Jonesborough, TN

Representative  
Cunningham Recreation

This play equipment is recommended for children ages 2-5 & 5-12

Minimum Area Required:

Scale: NTS

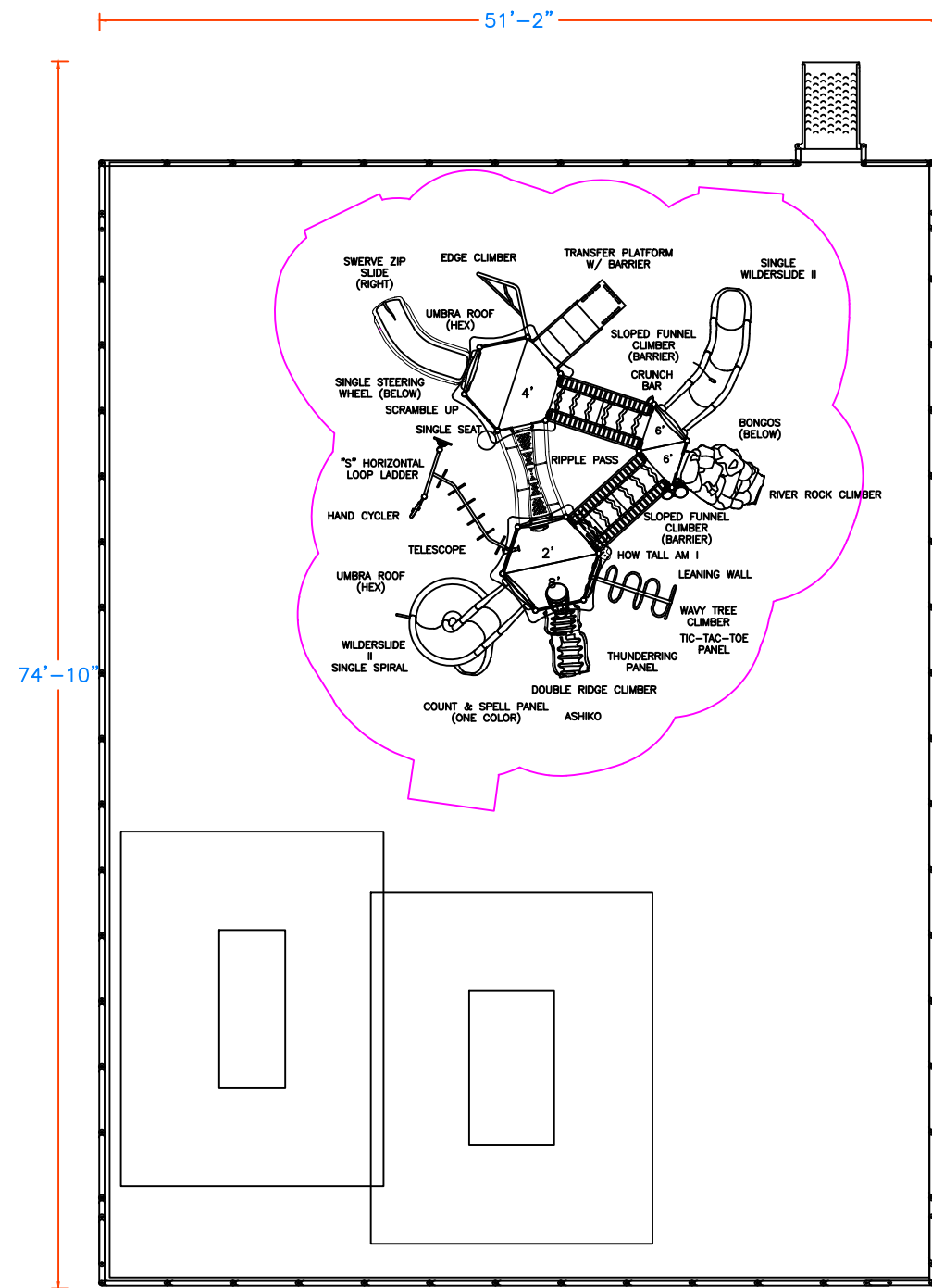
This drawing can be scaled only when in an 11" x 17" format

**IMPORTANT:** Soft resilient surfacing should be placed in the use zones of all equipment, as specified for each type of equipment, and at depths to meet the critical fall heights as specified by the U.S. consumer Product Safety Commission, ASTM standard F 1487 and Canadian Standard CAN/CSA-Z-614

Drawn By:  
LO

Date:  
8.2.23

Drawing Name:  
166568-02



A PLAYCORE Company

150 PlayCore Drive SE  
Fort Payne, AL 35967  
www.gametime.com



Washington County Schools  
Sulphur Springs Elementary School  
Jonesborough, TN

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This play equipment is recommended for children ages 2-5 & 5-12

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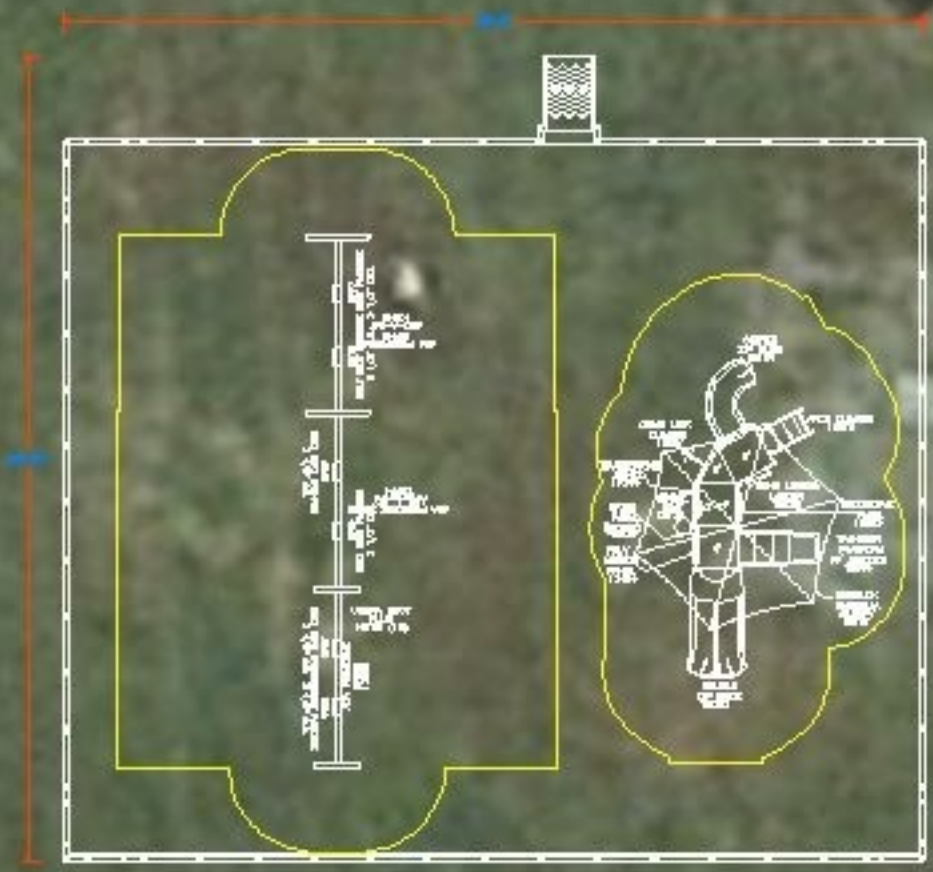
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Drawn By:  
LO

Date:  
8.2.23

Drawing Name:  
166568-01



# Sulphur Springs Elementary School Area 2

Colors:  
Deck: Blue  
Accents: White  
Uprights: Yellow  
Rotoplastic/Roofs: Burgundy  
Rockplastic: Deep Granite  
HDPE: Gray



View 1



View 2



View 3

# Sulphur Springs Elementary School Area 1

Design • Build • PLAY!

Colors:  
Deck: Blue  
Accents: White  
Uprights: Yellow  
Rotoplastic/Roofs: Burgundy  
Rockplastic: Deep Granite  
HDPE: Gray



**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

PURCHASE ORDER

Purchase Order **No 9593**

Date Issued **8/21/23**

Appropriation No. **72130322**

Dept. **Secondary**

School **Dist. wide Grade 8**

**TO Act Financial**  
**P.O. Box 4072**  
**LIONA City, IA 52243-4072**  
 Deliver to **Washington County Schools**  
 Address **Attn. Josh Davis**  
 Via **405 West College St**  
**Jonesborough, TN 37659**

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education**  
**405 West College Street**  
**Jonesborough, TN 37659**  
**Telephone (423) 753-1105**

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Scoring Reports - Pre-Act 8th grade For each student at each school BCES-90 SSES-50 FBS-30 WVES-40 GES-50 TVLA-6 GVS-90 JMS-120 LES-62 RES-101 SCES-47		BCE-90 FB-30 GES-50 GVS-90 JMS-120 LES-62 RES-101 SCES-47 SSES-50 WVES-40		
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>		<b>GRB</b>		<b>NOT TO EXCEED \$9,999.00</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

<b>VENDOR'S COPY</b>	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	_____ Authorized Signature	_____ Purchasing Agent

**WCDE 141-General Fund Budget Amendment-Land Purchase**

08/29/2023

141Q 39000-000 Undesignated Fund Balance – Increase from \$9,095,250 to \$9,570,250

141E 76100-715 Regular Capital Outlay – Land Increase from \$0.00 to \$475,000

- Total 76100 category increase from \$1,150,653 to \$1,625,653

6/1/2023		Washington County Board of Education	2022-2023	2023-2024	2023-2024
(FY24 Working Budget Draft)			Approved Budget	Budget Step Only	\$1,250 Flat Cert. with 3% and 5% Classified
	Prg	Estimated Revenues	Final		BOE Approved
40100000		<b>Local Taxes</b>			
40100000		<b>County Property Taxes</b>			
40110000		Current Property Tax (ADA Split Not In Yet)	12,974,151	13,193,520	13,193,520
40120000		Trustee's Collect - Prior Year	405,900	281,000	281,000
40125000		CLK/Master Collections-Prior	2,400	630	630
40130000		Clerk & Master Collect - Prior Years	90,000	62,431	62,431
40140000		Interest and Penalty	88,000	69,000	69,000
40150000		Pick-up Taxes	-		
40161000		Payments in Lieu of Taxes - TVA	2,020	2,020	2,020
40162000		Payments in Lieu of Taxes - Local Utilities	224,000	227,000	227,000
40163000		Payments in Lieu of Taxes - Other	17,600	17,410	17,410
40200000		<b>County Local Option Taxes</b>	-		
40210000		Local Option Sales Tax	18,000,000	19,000,000	19,000,000
40270000		Business Tax	420,000	529,000	529,000
40300000		<b>Statutory Local Taxes</b>	-		
40320000		Bank Excise Tax	88,000	88,000	88,000
40350000		Interstate Telecommunications Tax	-		
41110000		Marriage License	19,000	1,800	1,800
42410000		Fines	-		
		<b>Total Local Taxes</b>	<b>32,331,071</b>	<b>33,471,811</b>	<b>33,471,811</b>
43000000		<b>Charges for Current Services</b>			
43512000		Tuition - Adult Education	10,000	-	-
43517000		Other Tuition - BCES Pre-K	78,000	86,000	86,000
43581000		Community Service Fees - Children	700,000	507,000	507,000
		<b>Total Charges for Current Services</b>	<b>788,000</b>	<b>593,000</b>	<b>593,000</b>
44000000		<b>Other Local Revenue</b>			
44100000		<b>Recurring Items</b>			
44110000		Interest Earned	143,000	-	-
44120000		Rent on Buildings	1,000	1,000	1,000
44520000		Insurance Recovery	60,000	33,200	33,200
44500000		<b>Nonrecurring Items</b>			
44530000		Sale of Equipment	35,000	27,900	27,900
44540000		Sale of Property	1,871,750	-	-
44560000		Damages Recovered from Individuals	1,000	-	-
44570000		Contributions & Gifts	14,554	14,554	14,554
44990000		Other Local Revenue - Tags	500	500	500
44991000		Other Local Revenue - Court Fines & Contract	98,000	102,000	102,000

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Revenues		Final		
44992000	Other Local Revenue - Royalties & Comm	33,150	22,000	22,000
<b>Total Other Local Revenue</b>		<b>2,257,954</b>	<b>201,154</b>	<b>201,154</b>
46000000	<b>State of Tennessee</b>			
46511000	BEP Improvement Funds	38,321,000	-	
46510000	TISA (ESTIMATE)		48,500,000	48,500,000
29	Early Childhood Education	173,000	225,000	225,000
46550000	Driver Education	30,500	38,000	38,000
46590000	Other State Funds	175,000	775,000	775,000
46610000	Career Ladder Program	121,000	80,000	80,000
46615000	Career Ladder - Extended Contract	-		
46640000	Vocational Equipment	60,000	60,000	60,000
<b>Total State Education Funds</b>		<b>38,880,500</b>	<b>49,678,000</b>	<b>49,678,000</b>
<b>Other State Revenues</b>				
40275000	Mixed Drink Tax	13,000	5,500	5,500
46851000	State Revenue Sharing - TVA	1,300,000	1,300,000	1,300,000
46980000	Other State Grants	701,841	252,000	252,000
<b>Total Other State Revenues</b>		<b>2,014,841</b>	<b>1,557,500</b>	<b>1,557,500</b>
<b>Federal Funds Received Through State</b>				
47143000	Education Handicapped Act - IDEA	-		-
47146000	English Language Acquisition Grants	-		-
47590000	Other Federal Funds Through State	14,430	-	-
<b>Total Federal Funds Through State</b>		<b>14,430</b>	<b>-</b>	<b>-</b>
<b>Direct Federal Revenue</b>				
47640000	ROTC Reimbursement	165,000	150,000	150,000
<b>Total Direct Federal Revenue</b>		<b>165,000</b>	<b>150,000</b>	<b>150,000</b>
<b>Total Revenues</b>				
<b>Other Government and Citizens Groups</b>				
48990000	Other	1,500	224,000	224,000
<b>Total Other Gov. &amp; Citizens Groups</b>		<b>1,500</b>	<b>224,000</b>	<b>224,000</b>
<b>Other Sources (Non-revenue)</b>				
49700000	Insurance Recovery			
49800000	Operating Transfers	522,460	250,000	250,000
49801000	Transfers			
<b>Total Other Sources</b>		<b>522,460</b>	<b>250,000</b>	<b>250,000</b>
<b>Total Revenues &amp; Other Sources</b>		<b>76,975,756</b>	<b>86,125,465</b>	<b>86,125,465</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Revenues	Final		
34293000		Reserves - Local Prior Year			
34555000		Reserves - State			
39000000		Undesignated Fund Balance	10,000,370	2,584,082	9,570,250
34775000		Assigned for Capital Outlay-New JES Project	(331,750)	(331,750)	(331,750)
		<b>Total Estimated Revenues &amp; Reserves</b>	<b>86,644,376</b>	<b>88,377,797</b>	<b>95,363,965</b>
		<b>Total Estimate Expenses</b>	<b>86,644,376</b>	<b>88,377,797</b>	<b>95,363,965</b>
<b>General Fund Expenses</b>					
<b>Regular Instruction - 71100</b>					
71100116		Teachers (approx. 414)	28,729,474	28,758,410	29,644,673
71100117		Career Ladder Program	107,865	107,865	107,865
71100127		Career Ladder Extended Contracts	-	-	-
71100128		Homebound Teachers	16,535	16,535	16,535
71100163		Educational Assistants (approx. 101)	1,715,569	1,744,106	2,178,515
71100195		Certified Substitute Teachers	270,000	165,000	165,000
71100195	995	WCDE Retired Substitute Teachers	-	60,000	60,000
71100198		Non-Certified Substitute Teachers	302,000	347,000	347,000
71100201		Social Security	1,930,769	1,934,333	2,016,214
71100204		State Retirement	2,713,785	2,176,735	2,289,349
71100206		Life Insurance	15,000	15,000	15,000
71100207		Medical Insurance	4,687,344	4,994,564	5,034,564
71100210		Unemployment Compensation	32,000	32,000	32,000
71100212		Employer Medicare	451,551	452,384	471,534
71100217		Retirement-Hybrid SRT	130,000	130,000	130,000
71100299		Other Fringe Benefits	80,000	80,000	80,000
71100336		Maintenance & Repair Services	-		
71100399		Other Contracted Services - University School	4,409,768	5,009,768	5,359,512
71100429		Instructional Supplies & Materials	200,000	200,000	200,000
71100449		Textbooks	130,000	750,000	1,701,915
71100499		Other Supplies & Materials	582,486	582,486	582,486
71100499	802	Other Supplies & Materials (Science Classes)	24,000	24,000	24,000
71100599		Other Charges	-	-	210,032
71100708		Communication Equipment			389,506
		<b>Total Regular Instruction</b>	<b>46,528,146</b>	<b>47,580,187</b>	<b>51,055,701</b>
<b>Special Education Program - 71200</b>					
71200116		Special Education Teachers (approx. 51)	3,033,731	3,090,717	3,141,660
71200117		Career Ladder Program	12,000	12,000	12,000
71200127		Career Ladder Extended Contracts	-	-	-
71200128		Homebound Teachers	20,400	20,400	20,400
71200163		Educational Assistants (24)	419,814	445,689	984,330
71200171		Speech Pathologist (4)	238,076	241,426	246,426
					<b>Page 3</b>

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Revenues		Final		
71200188	Bonus	-	-	
71200189	Other Salaries (7)	178,469	186,646	222,853
71200195	Certified Substitute Teachers	20,000	20,000	20,000
71200198	Non-Certified Substitute Teachers	65,000	65,000	65,000
71200201	Social Security	247,224	253,076	292,185
71200204	State Retirement	359,109	305,195	378,159
71200206	Life Insurance	2,810	2,810	2,810
71200207	Medical Insurance	589,563	607,250	617,250
71200212	Employer Medicare	57,819	59,187	68,334
71200299	Other Fringe Benefits	-	-	-
71200399	Other Contracted Services	6,000	6,000	6,000
71200429	Instructional Supplies & Materials	22,400	22,400	22,400
71200599	Other Charges	6,140	6,140	6,140
<b>Total Special Education</b>		<b>5,278,555</b>	<b>5,343,937</b>	<b>6,105,947</b>
<b>Vocational Education Program - 71300</b>				
71300116	Vocational Teachers (approx. 33)	2,061,521	2,243,225	2,312,498
71300117	Career Ladder Program	2,000	2,000	2,000
71300127	Career Ladder Extended Contracts	-	-	-
71300163	Educational Assistants (2)	31,380	34,929	46,055
71300188	Bonus	-	-	-
71300195	Certified Substitute Teachers	20,000	20,000	20,000
71300198	Non-Certified Substitute Teachers	25,000	25,000	25,000
71300201	Social Security	132,674	144,160	149,144
71300204	State Retirement	183,095	157,102	163,158
71300206	Life Insurance	1,305	1,305	1,305
71300207	Medical Insurance	262,599	270,477	270,477
71300212	Employer Medicare	31,029	33,715	34,881
71300299	Other Fringe Benefits	503	503	503
71300429	Instructional Supplies & Materials	105,000	105,000	120,000
71300730	Vocational Instruction Equipment	22,000	22,000	22,000
<b>Total Vocational Education Program</b>		<b>2,878,106</b>	<b>3,059,415</b>	<b>3,167,021</b>
<b>Adult Education Program - 71600</b>				
71600116	Teachers	6,831	6,831	7,173
71600201	Social Security	424	424	445
71600204	State Retirement	594	465	488
71600212	Employer Medicare	99	99	104
71600429	Instructional Supplies & Materials	4,500	4,500	4,500
<b>Total Adult Education</b>		<b>12,447</b>	<b>12,319</b>	<b>12,710</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		<b>Support Services - 72000</b>			
		<b>Attendance Program - 72110</b>			
72110105		Supervisor / Director (1)	85,287	85,287	97,352
72110117		Career Ladder Program	1,000	1,000	1,000
72110162		Clerical Personnel (1)	33,733	34,929	41,579
72110188		Bonus	-	-	-
72110201		Social Security	7,441	7,515	8,676
72110204		State Retirement	11,556	10,078	11,700
72110206		Life Insurance	44	44	44
72110207		Medical Insurance	18,356	18,907	18,907
72110212		Employer Medicare	1,740	1,740	1,740
72110299		Other Fringe Benefits	-	-	-
72110355		Travel	6,000	6,000	6,000
72110499		Other Supplies & Materials	1,500	1,500	1,500
72110499	100	Other Supplies & Materials	-	-	-
		<b>Total Attendance Program</b>	<b>166,658</b>	<b>167,000</b>	<b>188,497</b>
		<b>Health Services - 72120</b>			
72120131		School Nurses (approx. 4.5)	259,190	311,221	313,387
72120188		Bonus	-	-	-
72120189		Other Salaries & Wages (approx. 15 Nurses)	462,897	463,566	604,523
72120201		Social Security	44,769	48,037	56,910
72120204		State Retirement	86,867	93,207	110,425
72120206		Life Insurance	443	443	443
72120207		Medical Insurance	152,467	157,041	177,041
72120212		Employer Medicare	10,470	11,234	13,310
72120299		Other Fringe Benefits	-	-	-
72120355		Travel	10,000	10,000	10,000
72120399		Other Contracted Services	5,000	5,000	5,000
72120399	100	Other Contracted Services_Grant	-	-	-
72120499		Other Materials & Supplies	29,000	29,000	29,000
72120599		Other Charges	9,000	9,000	9,000
		<b>Total Health Services</b>	<b>1,070,103</b>	<b>1,137,749</b>	<b>1,329,039</b>
		<b>Other Student Support - 72130</b>			
72130117		Career Ladder Program	2,000	2,000	2,000
72130123		Guidance Personnel (approx. 18)	1,109,753	1,190,194	1,279,345
72130188		Bonus	-	-	-
72130201		Social Security	68,929	73,916	79,443
72130204		State Retirement	96,611	81,188	87,260
72130206		Life Insurance	778	778	778
72130207		Medical Insurance	179,801	185,195	195,195
72130212		Employer Medicare	16,120	17,287	18,580
					<b>Page 5</b>

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Expenses		Final		
72130299	Other Fringe Benefits	-	-	
72130309	Contracts with Other Public Agencies	90,000	90,000	90,000
72130310	Contracts with Other Public Agencies	-	-	-
72130322	Evaluation & Testing	70,000	70,000	70,000
72130499	Other Supplies & Materials	7,200	7,200	7,200
72130790	Other Equipment	179,000	179,000	179,000
<b>Total Other Student Support</b>		<b>1,820,192</b>	<b>1,896,758</b>	<b>2,008,801</b>
<b>Support Regular Instruction - 72210</b>				
72210105	Supervisor / Director (3)	297,913	306,555	321,477
72210117	Career Ladder Program	12,000	12,000	12,000
72210129	Librarians (14)	915,927	927,102	949,024
72210138	Technology	-	-	-
72210162	Clerical Personnel (11)	178,403	182,570	234,156
72210188	Bonus	-	-	-
72210189	Other Personnel (0)	-	-	-
72210201	Social Security	87,063	88,550	94,033
72210204	State Retirement	127,987	106,792	115,507
72210206	Life Insurance	921	921	921
72210207	Medical Insurance	192,796	198,580	198,580
72210212	Employer Medicare	20,362	20,709	21,992
72210299	Other Fringe Benefits	-	-	-
72210336	Instructional Equipment & Repair	25,000	25,000	25,000
72210355	Travel	43,000	43,000	43,000
72210432	Library Books / Media	100,000	100,000	100,000
72210499	Other Supplies & Materials	10,000	10,000	10,000
72210524	In-Service / Staff Development	190,000	190,000	190,000
<b>Total Support Regular Instruction</b>		<b>2,201,372</b>	<b>2,211,780</b>	<b>2,315,689</b>
<b>Support Special Education - 72220</b>				
72220105	Supervisor / Director (2)	172,434	174,958	191,783
72220117	Career Ladder Program	4,000	4,000	4,000
72220124	Psychological Personnel (1)	68,469	68,469	69,719
72220127	Career Ladder Extended Contracts	-	-	-
72220135	Assessment Personnel (3)	184,229	186,379	190,129
72220161	Special Education Secretary (1)	41,385	41,704	49,379
72220162	Clerical Personnel (0)	-	-	-
72220171	Speech Pathologist (4)	246,472	251,668	257,804
72220188	Bonus	-	-	-
72220189	Other Personnel (2)	115,689	132,494	135,559
72220201	Social Security	51,626	53,300	55,699
72220204	State Retirement	83,759	77,366	80,758
72220206	Life Insurance	473	473	
72220207	Medical Insurance	97,000	99,910	99,910
				<b>Page 6</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72220212	Employer Medicare		12,074	12,465	13,026
72220299	Other Fringe Benefits		-	-	-
72220336	Maintenance & Repair of Equipment		500	500	500
72220355	Travel		33,000	33,000	33,000
72220399	Other Contracted Service		68,000	68,000	68,000
72220499	Other Supplies & Materials		8,500	8,500	8,500
72220524	In-Service / Staff Development		4,500	4,500	4,500
	<b>Total Support Special Education</b>		<b>1,192,110</b>	<b>1,217,686</b>	<b>1,262,266</b>
	<b>Support Vocational Education - 72230</b>				
72230105	Supervisor / Director (1)		71,522	71,540	80,715
72230117	Career Ladder Program		3,000	3,000	3,000
72230127	Career Ladder Extended Contracts		-	-	-
72230161	Vocational Secretary (1)		-	35,152	42,952
72230188	Bonus		-	-	-
72230201	Social Security		4,620	6,801	7,853
72230204	State Retirement		6,476	9,305	10,868
72230206	Life Insurance		61	61	61
72230207	Medical Insurance		23,027	23,718	23,718
72230212	Employer Medicare		1,081	1,591	1,837
72230299	Other Fringe Benefits		-	-	-
72230336	Maintenance & Repair of Equipment		10,000	10,000	10,000
72230355	Travel		35,000	35,000	35,000
72230399	Other Contracted Services		60,000	60,000	60,000
72230499	Other Supplies & Materials		2,250	2,250	2,250
	<b>Total Support Vocational Education</b>		<b>217,037</b>	<b>258,417</b>	<b>278,254</b>
	<b>Support Education Technology-72250</b>				
72250105	Supervisor / Director (4)		277,606	279,894	294,694
72250121	Data Processing Personnel (3.5)		177,753	178,842	167,560
72250138	Instructional Computer Personnel (1)		58,228	69,738	72,424
72250161	Secretary		35,144	35,144	-
72250189	Other Salaries & Wages (approx. 7 Techs.)		329,553	331,675	382,595
72250201	Social Security		52,275	53,329	56,871
72250204	State Retirement		101,430	103,476	110,348
72250206	Life Insurance		479	479	479
72250207	Medical Insurance		111,343	114,683	114,683
72250212	Employer Medicare		12,226	12,472	13,300
72250299	Other Fringe Benefits		-	-	-
72250350	Internet Connectivity		100,000	145,000	145,000
72250355	Travel		7,000	7,000	7,000
72250399	Other Contracted Services		550,000	550,000	550,000
72250499	Other Supplies & Materials		527,016	527,016	553,367
	<b>Total Support Education Technology</b>		<b>2,340,052</b>	<b>2,408,749</b>	<b>2,468,322</b>

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Expenses		Final		
<b>Board of Education Services - 72310</b>				
72310191	Board Member Fees (9)	36,000	36,000	45,300
72310201	Social Security	2,232	2,232	2,809
72310204	State Retirement	4,331	4,331	5,450
72310207	Medical Insurance	57,666	59,396	59,396
72310212	Employer Medicare	522	522	657
72310305	Audit Services	60,000	60,000	60,000
72310320	Dues & Memberships	33,669	33,669	33,669
72310331	Legal Services	54,000	54,000	54,000
72310355	Board Travel	23,000	23,000	23,000
72310399	Other Contracted Services	173,460	173,460	173,460
72310502	Building and Contents Insurance	131,000	131,000	131,000
72310506	Liability Insurance	47,000	139,600	139,600
72310508	Premium on Corporate Surety Bonds	17,000	17,000	17,000
72310510	Trustee Commissions	615,000	680,000	680,000
72310513	Worker's Compensation Insurance	300,000	300,000	300,000
72310599	Other Charges	15,000	15,000	
<b>Total Board of Education</b>		<b>1,569,880</b>	<b>1,729,210</b>	<b>1,725,340</b>
<b>Office of the Director - 72320</b>				
72320101	Director (1)	140,000	155,000	155,000
72320117	Career Ladder Program	1,000	1,000	1,000
72320161	Secretaries (5)	243,960	247,965	286,145
72320188	Bonus	10,000	10,000	10,000
72320189	Other Salaries & Wages (1)	37,018	37,315	44,491
72320201	Social Security	26,783	27,979	30,791
72320204	State Retirement	47,258	46,146	51,602
72320206	Life Insurance	174	174	174
72320207	Medical Insurance	69,157	71,232	71,232
72320212	Employer Medicare	6,652	6,949	7,648
72320299	Other Fringe Benefits	-	-	-
72320307	Communication	75,000	75,000	75,000
72320348	Postal Charges	14,000	14,000	14,000
72320355	Travel	10,000	10,000	10,000
72320399	Other Contracted Services	85,000	85,000	85,000
72320435	Office Supplies	5,000	5,000	5,000
<b>Total Office of the Director</b>		<b>771,001</b>	<b>792,760</b>	<b>847,083</b>
<b>Office of the Principal - 72410</b>				
72410104	Principals (13)	1,092,435	1,124,892	1,238,039
72410117	Career Ladder Program	25,000	25,000	25,000
72410139	Assistant Principals (16)	1,166,848	1,184,789	1,341,755
72410161	Secretaries & Bookkeepers (approx 32)	830,489	850,153	1,020,873
72410188	Bonus	-	-	
72410189	Other Personnel (2)	149,356	152,245	156,656
72410201	Social Security	202,376	206,899	234,504
				<b>Page 8</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72410204		State Retirement	316,380	279,580	319,043
72410206		Life Insurance	1,795	1,795	1,795
72410207		Medical Insurance	517,450	532,974	542,974
72410212		Employer Medicare	47,330	48,388	54,844
72410299		Other Fringe Benefits	-	-	-
72410307		Communication	25,000	25,000	25,000
72410355		Travel	7,000	7,000	7,000
72410499		Other Supplies & Materials	71,500	71,500	71,500
72410599		Other Charges	65,000	65,000	65,000
72410599-001		Other Charges-Pepsi Sponsor	20,000	20,000	20,000
72410599-002		Other Charges-Pepsi Scoreboard	5,000	5,000	5,000
72410599-003		Other Charges-Pepsi Scholarship	5,000	5,000	5,000
		<b>Total Office of the Principal</b>	<b>4,547,958</b>	<b>4,605,214</b>	<b>5,133,982</b>
		<b>Fiscal Services - 72510</b>			
72510105		Supervisor / Director (2)	155,869	157,711	165,207
72510119		Accounting Staff (3)	157,996	158,495	181,833
72510188		Bonus	-	-	-
72510201		Social Security	19,460	19,605	21,516
72510204		State Retirement	37,758	38,040	41,749
72510206		Life Insurance	60	60	60
72510207		Medical Insurance	47,070	48,458	48,458
72510212		Employer Medicare	4,551	4,585	5,032
72510355		Travel	2,400	2,400	2,400
72510399		Other Contracted Services	12,000	12,000	12,000
72510499		Other Supplies & Materials	15,300	15,300	15,300
		<b>Total Fiscal Services</b>	<b>452,464</b>	<b>456,654</b>	<b>493,556</b>
		<b>Human Services/Personnel - 72520</b>			
72520105		Supervisor / Director (1.5)	136,039	136,688	144,363
72520188		Bonus	-	-	-
72520189		Other Salaries and Wages	39,929	40,248	92,101
72520201		Social Security	10,910	10,970	14,661
72520204		State Retirement	16,625	14,150	20,911
72520206		Life Insurance	200	200	200
72520207		Medical Insurance	42,440	43,713	53,713
72520212		Employer Medicare	2,552	2,566	3,429
72520355		Travel	2,000	2,000	2,000
72520399		Other Contracted Services	-	-	-
72520499		Other Supplies & Materials	1,000	1,000	1,000
		<b>Total Human Services/Personnel</b>	<b>251,695</b>	<b>251,535</b>	<b>332,378</b>
		<b>Operation of Plant - 72610</b>			
72610166		Custodial Personnel (approx 32)	803,788	810,243	1,035,374
72610188		Bonus	-	-	-
72610189		Other Personnel (7)	240,188	244,182	284,930
					<b>Page 9</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72610201	Social Security		64,727	65,374	81,859
72610204	State Retirement		125,590	126,847	158,833
72610206	Life Insurance		695	695	695
72610207	Medical Insurance		251,008	258,538	258,538
72610212	Employer Medicare		15,138	15,289	19,144
72610328	Janitorial Services		844,000	1,722,026	1,722,026
72610359	Disposal Fees		124,000	124,000	124,000
72610399	Other Contracted Services		149,000	149,000	149,000
72610410	Custodial Supplies		130,000	130,000	136,500
72610415	Electricity		1,740,837	1,775,654	1,775,654
72610434	Natural Gas		180,625	202,300	202,300
72610454	Water & Sewer		248,230	250,712	250,712
72610499	Other Supplies & Materials		70,000	70,000	73,500
72610501	Boiler Insurance		21,000	21,000	21,000
72610599	Other Charges		38,000	38,000	39,900
		<b>Total Operation of Plant</b>	<b>5,046,826</b>	<b>6,003,861</b>	<b>6,333,965</b>
		<b>Maintenance of Plant - 72620</b>			
72620105	Supervisor / Director (4)		268,456	273,728	287,415
72620167	Maintenance Personnel (20)		829,845	839,845	969,447
72620188	Bonus		-	-	-
72620201	Social Security		68,095	69,042	77,925
72620204	State Retirement		132,126	133,963	151,200
72620206	Life Insurance		281	281	281
72620207	Medical Insurance		139,714	143,905	143,905
72620212	Employer Medicare		15,925	16,147	18,224
72620307	Communication		2,700	2,700	2,700
72620335	Maintenance & Repair of Buildings		45,000	45,000	45,000
72620336	Maintenance & Repair of Equipment		50,000	50,000	50,000
72620399	Other Contracted Services		33,500	33,500	33,500
72620499	Other Supplies & Materials		450,000	450,000	472,500
72620599	Other Charges		26,000	26,000	27,300
72620701	Administration Equipment		203,000	203,000	203,000
		<b>Total Maintenance of Plant</b>	<b>2,264,642</b>	<b>2,287,111</b>	<b>2,482,399</b>
		<b>Student Transportation - 72710</b>			
72710105	Supervisor / Director (2)		128,915	130,187	136,677
72710142	Mechanics (5)		257,746	265,019	302,771
72710146	Bus Drivers (approx. 86)		1,308,162	1,339,845	1,463,286
72710161	Secretary (Transportation)		-	-	-
72710188	Bonus		-	-	-
72710189	Other Personnel		-	37,648	44,574
72710201	Social Security		105,079	107,573	117,970
72710204	State Retirement		203,887	208,727	228,899
72710206	Life Insurance		1,517	1,517	1,517
					<b>Page 10</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72710207		Medical Insurance	473,868	488,084	488,084
72710212		Employer Medicare	24,575	25,158	27,590
72710307		Communication	750	750	750
72710330		Operating Lease Payments	33,400	33,400	33,400
72710399		Other Contracted Services	5,000	5,000	5,000
72710412		Diesel Fuel	301,000	333,000	333,000
72710424		Garage Supplies	30,000	30,000	30,000
72710425		Gasoline & Lubricants	150,000	167,000	167,000
72710450		Tires & Tubes	60,000	60,000	60,000
72710453		Vehicle Parts	160,000	160,000	160,000
72710499		Other Supplies & Materials	5,000	5,000	5,250
72710511		Vehicle & Equipment Insurance	250,000	250,000	250,000
72710599		Other Charges	18,000	18,000	18,900
72710729		Transportation Equipment	100,000	100,000	100,000
72710729	100	Transportation Equipment	424,545	424,545	424,545
		<b>Total Student Transportation</b>	<b>4,041,445</b>	<b>4,190,453</b>	<b>4,399,212</b>
		<b>Other Support Services - 72810</b>			
72810105		Supervisor / Director (1)	79,856	81,146	87,725
72810162		Clerical Personnel (1)	26,407	26,750	33,210
72810188		Bonus	-	-	-
72810189		Other Salaries & Wages (1)	15,924	15,924	15,591
72810201		Social Security	6,588	6,690	7,498
72810204		State Retirement	12,783	12,980	14,548
72810206		Life Insurance	76	76	76
72810207		Medical Insurance	15,547	16,013	16,013
72810212		Employer Medicare	1,541	1,564	1,754
72810499		Other Supplies & Materials	5,000	5,000	5,000
72810599		Other Charges	6,000	6,000	
		<b>Total Other Support Services</b>	<b>169,723</b>	<b>172,143</b>	<b>181,415</b>
		<b>Food Service - 73100</b>			
73100105		Supervisor / Director (1)	-		
73100188		Bonus	-		
73100189		Other Salaries & Wages	-		
73100201		Social Security	-		
73100204		State Retirement	-		
73100206		Life Insurance	-		
73100207		Medical Insurance	-		
73100212		Employer Medicare	-		
73100299		Other Fringe Benefits	-		
73100355		Travel	-		
		<b>Total Food Service</b>	<b>-</b>		

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		<b>Community Services - 73300</b>			
73300105	Supervisor / Director (1)		78,295	58,843	61,776
73300116	Teachers		-	-	-
73300162	Secretary (1)		29,809	30,098	36,774
73300188	Bonus		-	-	-
73300189	Other Salaries & Wages (34-Part Time)		374,555	378,388	460,928
73300201	Social Security		29,925	28,974	34,688
73300204	State Retirement		58,064	56,220	67,305
73300207	Medical Insurance		24,068	24,790	24,790
73300212	Employer Medicare		6,999	6,776	8,112
73300355	Travel		2,000	2,000	2,000
73300422	Food Supplies		30,000	30,000	30,000
73300499	Other Supplies & Materials		20,000	20,000	20,000
73300599	Other Charges		13,000	13,000	13,000
		<b>Total Community Services</b>	<b>666,714</b>	<b>649,089</b>	<b>759,373</b>
		<b>Early Childhood Education - 73400</b>			
73400116	Teachers (4)		226,484	230,309	237,693
73400163	Educational Assistants (3)		49,712	63,909	83,789
73400188	Bonus		-	-	-
73400201	Social Security		17,124	18,242	19,932
73400204	State Retirement		25,662	23,372	26,267
73400207	Medical Insurance		58,563	60,320	60,320
73400212	Employer Medicare		4,005	4,266	4,661
73400336	Maintenance & Repair Services-Equipment		2,400	2,400	2,400
73400429	Instrutlional Supplies & Materials		1,100	1,100	1,100
73400499	Other Supplies & Materials		8,200	8,200	8,200
73400524	In-Service / Staff Development		4,000	4,000	4,000
73400599	Other Charges		27,000	27,000	57,000
73400722	Regular Instrution Equipment		13,000	13,000	13,000
		<b>Total Early Childhood Education</b>	<b>437,250</b>	<b>456,118</b>	<b>518,362</b>
		<b>Regular Capital Outlay - 76100</b>			
76100707	Building Improvements		1,540,000	1,150,653	1,150,653
76100715	Land				475,000
		<b>Total Regular Capital Outlay</b>	<b>1,540,000</b>	<b>1,150,653</b>	<b>1,625,653</b>
99100590	<b>Transfers Out</b>				
		<b>Total Transfers Out</b>	<b>1,180,000</b>	<b>339,000</b>	<b>339,000</b>
		<b>Total Estimated Expenditures</b>	<b>86,644,376</b>	<b>88,377,797</b>	<b>95,363,965</b>
					<b>Page 12</b>

<i>REQ DATE</i>
<b>08/24/2023</b>

## Washington County Schools Nutrition

405 West College Street  
 Jonesborough, TN 37659  
 423-753-1107  
 nutrition@wcde.org

<i>REQUISITION NUMBER</i>
<b>1430000059</b>

VENDOR KEY : NETCO 000  
 SHIP DATE : 08/24/2023  
 FISCAL YEAR : 2023-2024  
 ENTERED BY : RAINSPAU001

PRINTED 08/24/2023

VENDOR:  
 NETCO  
 100 E MAPLE ST  
 JOHNSON CITY, TN 37601

SHIP TO:  
 Washington County Schools - Food Service  
 405 W COLLEGE ST  
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		processing fees	132000.00000	132,000.00
			<b>PAGE TOTAL</b>	132,000.00
			<b>TOTAL</b>	132,000.00

This is a Requisition and not an official Purchase Order.  
 The District is not financially responsible for the  
 unauthorized purchases made with a Requisition.

## **Benefits of Being Part of NETCO (Northeast Tennessee Cooperative Purchasing)**

**Cost-Efficiency:** NETCO enables member school systems to pool their purchasing power, allowing for bulk purchases and lower prices on essential goods and services. This cost-efficiency can result in significant savings for each participating school system.

**Streamlined Procurement:** NETCO simplifies the procurement process by centralizing purchasing activities. This means that member schools can access a wide range of products and services through a single procurement entity, reducing administrative workload and paperwork.

**Competitive Bidding:** By leveraging the collective purchasing power of multiple school systems, NETCO can negotiate more competitive bids with suppliers, resulting in better pricing and terms for its members.

**Comprehensive Data Analysis:** NETCO provides detailed spreadsheets and reports that break down every dollar spent, making it easier for school boards and administrators to understand and manage their budgets effectively.

**Transparency:** The organization promotes transparency by sharing information related to processing fees, coordinating district fees, and the breakdown of expenses. This helps ensure that all expenditures are fully accounted for.

**Timely Procurement:** NETCO follows a well-defined timeline for procurement activities, ensuring that schools receive the goods and services they need when they need them. This contributes to smoother operations and planning for member schools.

**Long-Term Planning:** The multi-year contracts and potential for extensions offered by NETCO provide member school systems with the stability they need to plan for the future with confidence.

**Expertise in Professional Services:** NETCO handles professional services like Request for Proposals (RFPs) and negotiations, allowing schools to benefit from the expertise of the organization in securing the best contracts for services.

**Access to USDA Commodities:** NETCO's ability to secure, process, and distribute USDA commodities efficiently benefits schools by ensuring a stable supply of these essential food items.

**Financial Benefits:** NETCO's Revolving Fund model allows individual school systems to earn interest on payments made for anticipated purchases. This interest is allocated back to the participating systems, providing additional financial benefits.

**Flexibility:** NETCO offers flexibility in the types of bids and contracts it manages, accommodating both low volume, indirect items, and high volume, direct bids. This flexibility caters to the diverse needs of member school systems.

**Quality Assurance:** NETCO's focus on factors like product quality, student acceptance, and continuous supply ensures that member schools receive the best products for their students.

**Collaborative Network:** Being part of NETCO allows school systems to collaborate with neighboring districts, fostering a sense of community and shared goals in improving education and student well-being.

In summary, NETCO offers a multitude of benefits for school systems, ranging from cost savings and streamlined procurement processes to transparency and expertise in professional services. Being part of NETCO helps member schools operate more efficiently and effectively, ultimately enhancing the educational experience for students while maximizing the use of limited resources.

**Member Districts:**

- Bristol City
- Carter County
- Cocke County
- Grainger County
- Greeneville City
- Hamblen County
- Hawkins County
- Jefferson County
- Johnson City
- Johnson County
- Newport City
- Rogersville City
- Sullivan County
- Unicoi County
- Washington County



Mr. Jerry S. Boyd  
Superintendent

405 W. College St.  
Jonesborough, TN 37659  
Phone (423) 753-1100

### **Vehicle Purchases SY 2023-2024**

1 1500 pickup truck for Grounds (Chevrolet)--Replacing #19 (2008 F150 152,453  
mileage) **\$44,070.00**

2 1500 pickup trucks for Transportation-Replacing #5 (1998 F150 146,517 mileage)  
and #73 (1994 F250 231,548 mileage) **\$42,389.80 x 2 = \$84,779.60**

1 2500 pickup truck for Technology (previously approved and ordered for Joe Lyons  
but delivery was canceled)--Replacing #58 (2002 Ford Ranger 170,719 mileage)  
**\$45,362.20**

**TOTAL AMOUNT: \$174,211.80**

### **Pricing Not Available**

1 passenger van for Homeless Department--NEW

2 passenger vans for CTE program--NEW

2 vans for maintenance (previously approved and ordered but delivery was canceled)-  
-Replacing #76 (2006 Chevy Express 2500 187,512 mileage) #22(2008 E250 164,570  
mileage)

1 van for Technology--Replacing vehicle #47 (2005 E250 185,831 mileage)

1 van for Mail carrier--Replacing #23 (2008 E250 164,050 mileage)

Board of Directors

Annette Buchanan  
Mary Beth Dellinger  
Keith Ervin

Chad Fleenor  
David Hammond  
Gregg Huddlestone

Mike Masters  
Whitney Riddle  
Vince Walters



JOHN DEERE

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

- Vendor: Deere & Company
- 2000 John Deere Run  
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

**For any questions, please contact:**

**Boone Hamby**

Meade Tractor  
3042 Boones Creek Road  
Johnson City, TN 37615

Tel: 423-282-4343

Fax: 423-282-3297

Email: [boone.hamby@meadetractor.com](mailto:boone.hamby@meadetractor.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

Quote Id: 29512591

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

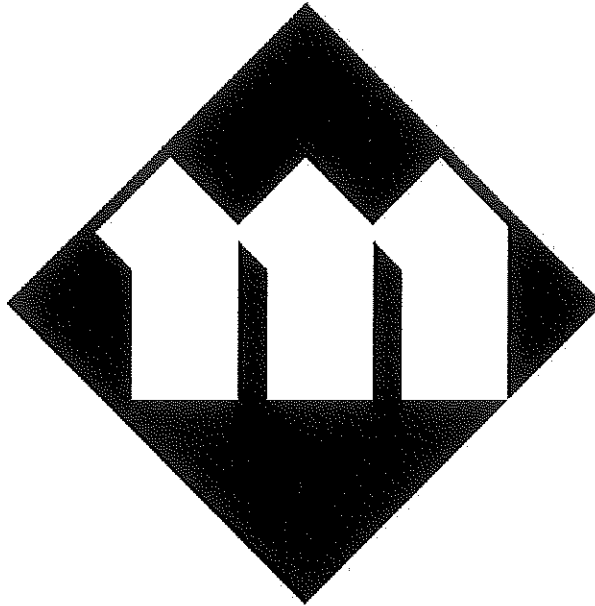
**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Meade Tractor  
3042 Boones Creek Road  
Johnson City, TN 37615  
423-282-4343  
johnsoncityag@meadetractor.com

---

Prepared For:

**COUNTY OF WASHINGTON WASHINGTON COUNTY DEPARTMENT OF EDUCATION, WASHINGTON**



**Proposal For:**

**Delivering Dealer:**

Boone Hamby

Meade Tractor  
3042 Boones Creek Road  
Johnson City, TN 37615

johnsoncityag@meadetractor.com

**Quote Prepared By:**

Boone Hamby  
boone.hamby@meadetractor.com



Quote Id: 29512591

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Meade Tractor  
3042 Boones Creek Road  
Johnson City, TN 37615  
423-282-4343  
johnsoncityag@meadetractor.com

---

29 August 2023  
405 W COLLEGE ST  
JONESBOROUGH, TN 37659

Greetings,

We at Meade Tractor are thankful for the opportunity to prepare this quote for you.

We appreciate the confidence you have shown in our equipment, our company and our ability to provide solutions for you and/or your business.

Please feel free to follow up with any questions you may have regarding this quote.

If we did not meet your expectations in the preparation and delivery of the quote, please let us know how we can improve to better meet your needs.

Thanks again for your time and consideration and we look forward to following up soon.

For the equipment you need, think Meade.

Boone Hamby  
423-282-4343  
Meade Tractor



**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**  
 Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**  
 Meade Tractor  
 3042 Boones Creek Road  
 Johnson City, TN 37615  
 423-282-4343  
 johnsoncityag@meadetractor.com

**Quote Summary**

**Prepared For:**  
 COUNTY OF WASHINGTON WASHINGTON COUNTY  
 DEPARTMENT OF EDUCATION, WASHINGTON  
 COUNTY SCHOOL DI  
 405 W COLLEGE ST  
 JONESBOROUGH, TN 37659

**Delivering Dealer:**  
**Meade Tractor**  
 Boone Hamby  
 3042 Boones Creek Road  
 Johnson City, TN 37615  
 Phone: 423-282-4343  
 boone.hamby@meadetractor.com

**Quote ID:** 29512591  
**Created On:** 29 August 2023  
**Last Modified On:** 29 August 2023  
**Expiration Date:** 31 August 2023

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE GATOR™ TX (Model Year 2024)	\$ 10,047.34 X	1 =	\$ 10,047.34
<b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)			
<b>Price Effective Date:</b> August 28, 2023			
<b>Equipment Total</b>			<b>\$ 10,047.34</b>

* Includes Fees and Non-contract items	Quote Summary	
	Equipment Total	\$ 10,047.34
	Trade In	
	SubTotal	<b>\$ 10,047.34</b>
	Est. Service Agreement Tax	\$ 0.00
	Total	\$ 10,047.34
	Down Payment	(0.00)
	Rental Applied	(0.00)
	<b>Balance Due</b>	<b>\$ 10,047.34</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



JOHN DEERE

# Selling Equipment

Quote Id: 29512591    Customer Name: COUNTY OF WASHINGTON WASHINGTON COUNTY DEPARTMENT OF EDUCATION, WASHINGTON COUNTY

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):    SCHOOL DISTRICT    ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

Meade Tractor  
3042 Boones Creek Road  
Johnson City, TN 37615  
423-282-4343  
johnsoncityag@meadetractor.com

## JOHN DEERE GATOR™ TX (Model Year 2024)

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC  
(PG NB CG 70)

Price Effective Date: August 28, 2023

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty
56A6M	GATOR™ TX (Model Year 2024)	1

### Standard Options - Per Unit

0202	United States	1
0505	Build to Order	1
1016	AT (All Terrain) Tires	1
2016	Non Adjustable Seat	1
3001	Deluxe Cargo Box with Paint and Reflectors	1
3100	Cargo Box Manual Lift	1
4099	Less Front Protection Package	1
4199	Less Rear Protection Package	1

### Dealer Attachments/Non-Contract/Open Market

BM23734	Cargo Box Power Lift	1
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### Additional Discounts

### Fees

Delivery Charge



Extended Repair Plan Proposal

PowerGard™ Protection Plan Residential

Date : August 29, 2023

Machine/Use Information		Plan Description	Price	
Manufacturer	JOHN DEERE	Plan Type:	Deductible:	
Equipment Type	TX 4X2 GAS GATOR	Coverage:	Quoted Price	\$ 0.00
Model	TX 4X2 GAS GATOR	Total Months:		
		Total Hours:		

THIS PROPOSAL IS VALID FOR 30-DAYS FROM DATE ISSUED. GRACE pricing is offered only early during the Deere basic warranty period and has no surcharges. After this period, DELAYED PURCHASE pricing (surcharged) is offered later during the John Deere Basic Warranty. Many PowerGard quotes presented in the Delayed Purchase Period will require inspection/certification process and must also pass fluid testing. The Total Months and Total Hours listed above include the John Deere Basic Warranty terms (24 months / 2000 hours on Tractors, 24 months on Golf & Turf Products, 12 months for all AG Harvesting and Sprayer equipment, and 12 months/1000 hours on most Gator Utility Vehicles). "Limited" Plan coverage = Engine & Powertrain only. "Comprehensive" Plan coverage = Full Machine.

Proposal Prepared for:

I have been offered this coverage and

Customer Name - Please Print

- I ACCEPT the Residential plan
- I DECLINE the Residential plan

Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard™ Protection plan Residential coverage, please refer to the terms and conditions on John Deere's public website([www.JohnDeere.com](http://www.JohnDeere.com)) under Services & Support >Warranty > Extended Warranties > PowerGard protection plan Residential.

PowerGard™ Protection Plan Residential (Residential plan) is:

The PowerGard™ Protection Plan Residential is an extended repair plan that provides parts and labor coverage up to four years beyond the manufacturer's warranty. It is available on all riding lawn equipment, zero-turn radius mowers, utility vehicles, utility tractors and compact utility tractors. Your John Deere equipment will be in the hands of qualified, certified technicians from John Deere dealers using Genuine John Deere Parts.

Not covered under a Residential plan:

Residential plans do not cover routine maintenance services or items normally designed to be replaced by the purchaser due to normal wear and tear. They do not cover any product used for commercial or rental applications. They also do not cover repairs for damage from accident, misuse, fire, theft, or exposure to weather conditions such as lightning, hail, flood or water. See the actual PowerGard™ Protection Plan Residential Terms and Conditions for a complete listing of coverage, and limitations and conditions under the program.



**JOHN DEERE**

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**Benefits of a Residential plan:**

- Offer the choice of adding up to 4 years of repair coverage beyond the machine's factory warranty.
- Do not require preapproval before repairs are made by the authorized John Deere dealership.
- Is transferable by the original purchaser for the balance of the original agreement period.
- Ensures higher resale value and makes equipment more marketable during sale or trade-in.
- Comprehensive Plans:
  - No deductibles and no out-of-pocket costs on covered repairs.
  - Free transportation for factory warranty and extended repair plan repairs for the term of the plan (Note: A surcharge may apply for machines located outside of the dealership's normal service area).
- Limited Powertrain Plans:
  - Low deductibles on covered repairs
  - Do not provide transportation coverage

## Utility Vehicle Comparison

<b>Brand</b>	<b>Year</b>	<b>Condition</b>	<b>Hours Used</b>	<b>Cost</b>
<b>John Deere Gator TX (Model Year 2024)</b>	<b>2024</b>	<b>New</b>		<b>\$10,047.34</b>
<b>Axix 5004X4 UTV Camo</b>	<b>2024</b>	<b>New</b>		<b>\$8,067.26</b>
<b>Polaris Ranger 800 XP Wheel Power Steering 4X4</b>	<b>2011</b>	<b>Used</b>		<b>\$8,500</b>
<b>Polaris Ranger 570</b>	<b>2016</b>	<b>Used</b>		<b>\$6,900</b>
<b>John Deere Gator 625i dump bed</b>	<b>2012</b>	<b>Used</b>	<b>360</b>	<b>\$7,600</b>
<b>Polaris Ranger 500</b>	<b>2012</b>	<b>Used</b>	<b>Unavailable</b>	<b>\$7,800</b>
<b>Kawasaki trex 750</b>	<b>2007</b>	<b>Used</b>	<b>Unavailable</b>	<b>\$5,900</b>

# Washington County Board of Education

Monitoring: Review: <b>Annually</b>	Descriptor Term: <b>Student Discrimination, Harassment, Bullying, Cyber-bullying, and Intimidation</b>	Descriptor Code: <b>6.304</b>	Issued Date: <b>draft</b>
		Rescinds: <b>6.305</b>	Issued: <b>01/07/10</b>

1 The Washington County Board of Education has determined that a safe, civil, and supportive  
2 environment in school is necessary for students to learn and achieve high academic standards. In order  
3 to maintain that environment, acts of bullying, cyber-bullying, discrimination, harassment, hazing, or  
4 any other victimization of students, based on any actual or perceived traits or characteristics, are  
5 prohibited.<sup>1</sup>

6 This policy shall be disseminated annually to all school staff, students, and parents. This policy shall  
7 cover employees, employees' behaviors, students, students' behaviors, third parties, and third parties'  
8 behaviors while on school property, at any school-sponsored activity, on school-provided equipment or  
9 transportation, or at any official school bus stop. If the act takes place off school property or outside of  
10 a school-sponsored activity, this policy is in effect if the conduct is directed specifically at a student or  
11 students and has the effect of creating a hostile educational environment or otherwise creating a  
12 substantial disruption to the education environment or learning process.

13 Building administrators are responsible for educating and training their respective staff and students as  
14 to the definition and recognition of discrimination/harassment.

## 15 **DEFINITIONS**

16 Bullying/Intimidation/Harassment - An act that interferes with a student's educational benefits,  
17 opportunities, or performance, and the act has the effect of:

- 18 • Physically harming a student or damaging a student's property;
- 19 • Knowingly placing a student or students in reasonable fear of physical harm to the  
20 student or damage to the student's property;
- 21 • Causing emotional distress to a student or students; or
- 22 • Creating a hostile educational environment.

23 Bullying, intimidation, or harassment may also be unwelcome conduct based on a protected class  
24 (race, nationality, origin, color, gender, age, disability, religion) that is severe, pervasive, or persistent  
25 and creates a hostile environment.

26 Cyber-bullying - A form of bullying undertaken through the use of electronic devices. Electronic devices  
27 include, but are not limited to, telephones, cellular phones or other wireless telecommunication devices,  
28 text messaging, emails, social networking sites, instant messaging, videos, web sites, or fake profiles.

1 Hazing - An intentional or reckless act by a student or group of students that is directed against any other  
2 student(s) that endangers the mental or physical health or safety of the student(s) or that induces or  
3 coerces a student to endanger his/her mental or physical health or safety. Coaches and other employees  
4 of the school district shall not encourage, permit, condone, or tolerate hazing activities.<sup>2</sup>

5 “Hazing” does not include customary athletic events or similar contest or competitions and is limited to  
6 those actions taken and situations created in connection with initiation into or affiliation with any  
7 organization.

## 8 **COMPLAINTS AND INVESTIGATIONS**

9 Alleged victims of the above-referenced offenses shall report these incidents immediately to a teacher,  
10 counselor, or building administrator.<sup>3</sup> All school employees are required to report alleged violations of  
11 this policy to the principal or his/her designee. All other members of the school community, including  
12 students, parents, volunteers, and visitors, are encouraged to report any act that may be a violation of  
13 this policy.

14 While reports may be made anonymously, an individual's need for confidentiality must be balanced with  
15 obligations to cooperate with police investigations or legal proceedings, to provide due process to the  
16 accused, to conduct a thorough investigation, or to take necessary actions to resolve a complaint, and the  
17 identity of parties and witnesses may be disclosed in appropriate circumstances to individuals with a  
18 need to know.

19 The principal or his/her designee at each school shall be responsible for investigating and resolving  
20 complaints. Once a complaint is received, the principal or his/her designee shall initiate an investigation  
21 within forty-eight (48) hours of receipt of the report.<sup>4</sup> If a report is not initiated within forty-eight (48)  
22 hours, the principal or his/her designee shall provide the director of schools with appropriate  
23 documentation detailing the reasons why the investigation was not initiated within the required  
24 timeframe.<sup>4</sup>

25 The principal or his/her designee shall notify the parent(s)/guardian(s) when a student is involved in an  
26 act of discrimination, harassment, intimidation, bullying, or cyber-bullying. The principal or his/her  
27 designee shall provide information on district counseling and support services. Students involved in an  
28 act of discrimination, harassment, intimidation, bullying, or cyber-bullying shall be referred to the  
29 appropriate school counselor by the principal or his/her designee when deemed necessary.<sup>1, 4</sup>

30 The principal or his/her designee is responsible for determining whether an alleged act constitutes a  
31 violation of this policy, and such act shall be held to violate this policy when it meets one of the following  
32 conditions:

- 33 • It places the student in reasonable fear or harm for the student’s person or property;
- 34
- 35 • It has a detrimental effect on the student’s physical or mental health;
- 36
- 37 • It has the effect of interfering with the student’s academic performance; or
- 38

- It has the effect of interfering with the student’s ability to participate in or benefit from the services, activities, or privileges provided by a school.

Alleged violations of this policy in regard to the school nutrition program shall also be reported to the principal.

Upon the determination of a violation, the principal or his/her designee shall conduct a prompt, thorough, complete, and impartial investigation of each alleged incident. All investigations shall be completed and appropriate intervention taken within twenty (20) calendar days from the receipt of the initial report.<sup>4</sup> If the investigation is not complete or intervention has not taken place within twenty (20) calendar days, the principal or his/her designee shall provide the director of schools with appropriate documentation detailing the reasons why the investigation has not been completed or the appropriate intervention has not taken place.<sup>4</sup> Within the parameters of the federal Family Educational Rights and Privacy Act (FERPA) at 20 USCA § 1232g, a written report on the investigation and the outcome of the investigation will be delivered to the parents of the complainant, parents of the accused students, and to the director of schools.

## RESPONSE AND PREVENTION

School administrators shall consider the nature and circumstances of the incident, the age of the violator, the degree of harm, previous incidences or patterns of behavior, or any other factors, as appropriate to properly respond to each situation and to prevent a recurrence of the incident.

A substantiated charge against an employee shall result in disciplinary action up to and including termination. A substantiated charge against a student may result in corrective or disciplinary action up to and including suspension.

An employee disciplined for violation of this policy may appeal the decision by contacting the Federal Rights Coordinator or the complaint manager. Any student disciplined for violation of this policy may appeal the decision in accordance with disciplinary policies and procedures.

Remedial action shall be taken to address any impact on the complainant, any witnesses, and the student body, if needed, and to prevent future occurrences of the above-referenced offenses.

## REPORTS

When a complaint is filed alleging a violation of this policy where there is physical harm or the threat of physical harm to a student or a student's property, the principal or his/her designee of each middle school, junior high school, or high school shall report the findings and any disciplinary actions taken to the director of schools and the chair of the board of education.

By July 1 of each year, the director of schools or his/her designee shall prepare a report of all of the bullying cases brought to the attention of school officials during the prior academic year. The report shall also indicate how the cases were resolved and/or the reasons they are still pending. This report shall be presented to the board of education at its regular July meeting, and it shall be submitted to the state department of education by August 1.

- 1 The director of schools shall develop forms and procedures to ensure compliance with the
- 2 requirements of this policy and TCA 49-6-4503.

### 3 **RETALIATION AND FALSE ACCUSATIONS**

4 Retaliation against any person who reports or assists in any investigation of an act alleged in this policy  
5 is prohibited. The consequences and appropriate remedial action for a person who engages in retaliation  
6 shall be determined by the administrator after consideration of the nature, severity, and circumstances of  
7 the act.

8 False accusations accusing another person of having committed an act prohibited under this policy are  
9 prohibited. The consequences and appropriate remedial action for a person found to have falsely  
10 accused another may range from positive behavioral interventions up to and including suspension and  
11 expulsion.

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#### Legal References

1. TCA 49-6-4503
2. TCA 49-2-120
3. 20 USCA §§ 1681 to 1686
4. TCA 49-6-4503(c)(2)(B)

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#### Cross References

Appeals to and Appearances Before the Board 1.404  
Staff-Student Relations 5.610  
Student Goals 6.100  
Student Complaints and Grievances 6.305  
Code of Behavior and Discipline 6.300  
Student Suicide Prevention 6.415

## First Reading

<h1 style="margin: 0;">Washington County Board of Education</h1>			
Monitoring: <b>Review: Annually, in August</b>	Descriptor Term: <h2 style="text-align: center; margin: 0;">Charter School Agreements</h2>	Descriptor Code: <b>1.902</b>	Issued Date:
		Rescinds: <b>NEW</b>	Issued:

1 *General*

2 Charter agreements shall articulate the rights and responsibilities of each party regarding school  
3 autonomy, funding, administration and oversight, outcomes, measures for evaluating success or failure,  
4 performance consequences, and other material terms. These agreements shall be separate from the  
5 application and contain terms and performance standards under which the school shall operate.<sup>1</sup>

6 All charter agreements shall:<sup>1</sup>

- 7 1. Clearly state the rights and responsibilities of the school and the authorizer;
- 8
- 9 2. Define the material terms of the agreement as being those relevant to renewal;
- 10
- 11 3. Allow amendments subject to the approval of both parties;
- 12
- 13 4. State and respect the autonomies to which schools are entitled (e.g. programming, staffing,  
14 budgeting, and scheduling);
- 15
- 16 5. Define performance standards, criteria, and conditions for renewal, intervention, revocation,  
17 and non-renewal;
- 18
- 19 6. State the amount of the authorizer fee and when it will be collected;
- 20
- 21 7. Establish the consequences for meeting or not meeting standards as outlined by the Board;
- 22
- 23 8. State the statutory, regulatory, and procedural terms and conditions for the school's operation;
- 24
- 25 9. State reasonable pre-opening requirements or conditions for new schools to ensure that they  
26 meet all health, safety, and other legal requirements prior to opening;
- 27
- 28 10. State the responsibility and commitment of the school to adhere to essential public education  
29 obligations, including admitting and serving all eligible students so long as space is available,  
30 and not expelling or counseling out students except pursuant to a legal discipline policy  
31 approved by the Board; and
- 32
- 33 11. State the responsibilities of the school and the authorizer in the event of school closures.

34

## 1 **PERFORMANCE STANDARDS**

2 Charter agreements shall include clear academic, financial, and organizational performance standards.  
3 Sources for obtaining this information shall be outlined in the agreement. At a minimum, these  
4 agreements shall include the following:

- 5 1. Academic performance standards that set expectations for student achievement and growth,  
6 incorporate state and federal accountability systems, and set expectations for postsecondary  
7 readiness (for high schools);  
8
- 9 2. Financial performance standards that enable the Board to evaluate the charter's financial  
10 stability; and  
11
- 12 3. Organizational performance standards that define the vital components of the educational  
13 program, the financial management standards, state and federal legal requirements, and school  
14 environment expectations for which the Board shall hold the charter accountable.

15 The performance standards included in the charter agreement shall establish specific expectations  
16 using objective measures of student achievement. This shall be the primary measure of school quality.

## 17 **FEE-BASED SERVICES**

18 Any fee-based services shall be outlined in a separate agreement. The provision of any such fee-based  
19 services shall not be a condition of charter approval, continuation, or renewal.<sup>2</sup>

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### Legal References

1. TCA 49-13-110; State Board of Education Policy 6.111
2. State Board of Education Policy 6.111



## First Reading

<h1 style="margin: 0;">Washington County Board of Education</h1>			
Monitoring: <b>Review: Annually, in August</b>	Descriptor Term: <h2 style="text-align: center; margin: 0;">Charter School Intervention</h2>	Descriptor Code: <b>1.904</b>	Issued Date:
		Rescinds: <b>NEW</b>	Issued:

1 *General*<sup>1</sup>

2 The Board shall develop a clear plan for monitoring charter schools that shall be set forth in the charter  
3 agreement. If the Board identifies a deficiency in the academics, finances, or operations of the charter  
4 school, the Director of Schools/designee shall communicate the problem to the charter school. Any  
5 intervention shall be proportionate to the identified problem and adhere to the provisions of the charter  
6 agreement, and intervention strategies shall preserve the school autonomy and responsibility while  
7 clearly stating consequences for noncompliance.<sup>1</sup>

8 The Director of Schools/designee shall give the charter school timely notice of any charter agreement  
9 violations or performance deficiencies requiring intervention. Notices shall state the:

- 10 1. Deficiency;
- 11
- 12 2. Applicable regulatory, performance, or contractual provision(s) not achieved;
- 13
- 14 3. Expected remedy; and
- 15
- 16 4. Timeframe by which the Board expects the deficiency to be remedied or a corrective action  
17 plan to be submitted.

18 The Director of Schools shall provide charter schools with reasonable time and opportunity to remedy  
19 the deficiency or to submit a corrective action plan.

20 **PROGRESSIVE INTEVENTIONS**<sup>2</sup>

21 The Board shall assign a level of intervention for the charter school as defined by the charter  
22 agreement if deficiencies are identified. Depending on the severity of the deficiency, the Board  
23 reserves the right to revoke the charter agreement in accordance with state law.

24 *Tier I – Notice of Deficiency*

25 The Board shall provide the charter school with notice of the specific deficiency with supporting  
26 documentation as well as information on possible consequences.

27 Possible Deficiency: Failure to comply with the terms of the charter agreement, violation of state law.

28 Possible Consequence: Sending a letter to the charter’s governing board, sending terms of a corrective  
29 action plan.

1 *Tier II – Notice of Probationary Status*

2 Tier II shall be implemented if the interventions in Tier I are unsuccessful. These interventions shall  
3 consist of **letter to the charter’s governing board as notice of probationary status, outlining the terms of**  
4 **the probation and the timeline for correction.**

5 *Tier III – Review of Status*

6 Tier III shall be implemented if the interventions in Tier II are unsuccessful. These interventions shall  
7 consist of **recommendation to revoke the charter contract or other sanctions.**

8 **REMEDIES<sup>1</sup>**

9 Charter schools shall be responsible for notifying the Board:

- 10 1. When a deficiency has been remedied;  
11  
12 2. If the charter school requires an extension of time to remedy a deficiency; or  
13  
14 3. If the charter school requests a modification to its corrective action plan.

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Legal References

1. State Board of Education Policy 6.111
2. TCA 49-13-122; Public Acts of 2023, Chapter No. 206

## First Reading

<b>Washington County Board of Education</b>			
Monitoring: <b>Review: Annually, in August</b>	Descriptor Term: <b>Charter School Authorizing Principles</b>	Descriptor Code: <b>1.900</b>	Issued Date:
		Rescinds: <b>New</b>	Issued:

1 The Washington County Board of Education shall ensure that only high-quality charter schools are  
2 authorized to operate within the district and adhere to the State Board of Education’s quality charter  
3 authorizing standards. To accomplish this, the Board shall adopt the following authorizing principles  
4 that require charter schools to maintain high standards, while upholding school autonomy and  
5 protecting student and public interests.<sup>1</sup>

### 6 **MAINTAINING HIGH STANDARDS**

7 Charter schools shall be held accountable for meeting the performance standards and targets set forth  
8 in their charter agreement. The Board shall maintain high standards for the charter school(s) it oversees  
9 and close any charter school that fails to meet the standards and targets established in the charter  
10 agreement or set by state law.<sup>2</sup>

### 11 **UPHOLDING SCHOOL AUTONOMY**

12 Charter school governing boards shall be independent of the Board and have the authority to make  
13 instructional programming, financial, personnel, school culture, and scheduling decisions. The Board  
14 shall assume responsibility not for the success or failure of individual schools but for holding schools  
15 accountable for their performance.

16 The Board shall only impose requirements on charter schools in its portfolio when there is a legal basis  
17 or compelling reason to do so.

### 18 **PROTECTING STUDENT AND PUBLIC INTERESTS**

19 The Board shall ensure clarity, consistency, and public transparency in authorizing policies, practices,  
20 and decisions regarding any charter school. The Board shall hold charter school governing boards  
21 accountable for being fiscally responsible and transparent.

22 Charter schools are part of the public education program and shall adhere to non-selective,  
23 nondiscriminatory practices and ensure the fair treatment of all students. They shall provide  
24 appropriate services to all enrolled students in accordance with state and federal laws.<sup>3</sup> Charter school  
25 governing boards shall ensure fiscal responsibility and transparency.

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Legal References

1. TCA 49-13-108(f); State Board of Education Policy 6.111; TRR/MS 0520-14-01-.01
2. TCA 49-13-111, TCA 49-13-120, TCA 49-13-122
3. TCA 49-13-111

## First Reading

<b>Washington County Board of Education</b>			
Monitoring: <b>Review: Annually</b>	Descriptor Term: <b>Charter School Revocation</b>	Descriptor Code: <b>1.906</b>	Issued Date: <b>08/13/19</b>
		Rescinds:	Issued:

1 *General*

2 The Board shall revoke a charter school agreement if the charter school:<sup>1</sup>

- 3 1. Failed to meet the minimum performance requirements set forth in the charter school  
4 agreement;
- 5
- 6 2. Committed a material violation of any of the conditions, standards, or procedures set forth in  
7 the charter school agreement;
- 8
- 9 3. Failed to meet generally accepted standards of fiscal management; or
- 10
- 11 4. Performed any of the acts that are conditions for non-approval of charter schools under state  
12 law.

13 **NOTICE**

14 The Director of Schools/designee shall notify the charter school of the Board's intent to revoke the  
15 charter school agreement in writing at least thirty (30) days prior to the revocation.<sup>2</sup>

16 Within ten (10) days of the Board voting to renew, not renew, or revoke a charter school agreement,  
17 the Director of Schools/designee shall report the Board's decision to the Department of Education. The  
18 Director of Schools/designee shall also provide a copy of the Board's resolution setting forth the  
19 decision and the reasons for the decisions.<sup>3</sup>

20 **REVOCAION DUE TO PRIORITY STATUS**

21 The Board may revoke a charter school agreement if the charter school is identified as a priority school  
22 under state law. Revocation shall take effect immediately following the close of the school year in  
23 which the charter school is identified as a priority school.<sup>4</sup>

24 The Board shall revoke a charter school agreement if the charter school is identified as a priority  
25 school for two consecutive cycles (beginning in 2017). Revocation shall occur immediately after the  
26 close of the school year in which the charter school is identified as a priority school for the second  
27 consecutive cycle.

## 1 PROCEDURES FOR CLOSURE

2 The Director of Schools shall develop administrative procedures regarding charter school closures  
3 prior to the Board denying renewal or revoking a charter school agreement.<sup>5</sup> These procedures shall  
4 outline a detailed protocol that will ensure timely notification to parents, orderly transition of students  
5 and student records, and disposition of school funds, property, and assets in accordance with the state  
6 law.

---

### Legal References

1. TCA 49-13-122(b); State Board of Education Policy 6.111
2. TCA 49-13-122(c)
3. [State Board of Education Policy 6.111](#)
4. TCA 49-13-122(a);
5. TCA 49-13-130



# Washington County Board of Education

Monitoring: <b>Review: Annually</b>	Descriptor Term: <b>Charter School Applications</b>	Descriptor Code: <b>1.901</b>	Issued Date: <b>01/14/21</b>
		Rescinds: <b>1.901</b>	Issued: <b>08/13/19</b>

## 1 *General*

2 This policy shall apply to sponsors and potential sponsors of charter schools. It shall not apply to  
3 charter schools converting from existing public schools. Proposals from existing charter school  
4 operators or replicators and applicants proposing to contract with educational service providers shall be  
5 in accordance with state law.<sup>1</sup>

## 6 **APPLICATION PROCESS<sup>2</sup>**

7 A prospective charter school sponsor shall send notice to the Director of Schools of its intent sixty (60)  
8 calendar days prior to February 1<sup>st</sup> of the year preceding the year in which the proposed charter school  
9 plans to begin operation as a charter school.

10 A sponsor seeking board approval of an initial charter school application shall complete the forms  
11 provided by the Department of Education. The application shall provide all the information required by  
12 state law. The sponsor shall demonstrate that the proposed charter school meets the purpose prescribed  
13 by state law for the formation of a charter school, and the proposed charter school will be able to  
14 implement a viable program of quality education for its students.

15 Applications shall be submitted to the Board and Department of Education on or before 4:30 p.m. on  
16 February 1<sup>st</sup> of the year preceding the year in which the proposed charter school plans to begin  
17 operation as a charter school. If the 1<sup>st</sup> of February falls on a Saturday, Sunday, or holiday on which  
18 the school district offices are closed, applications will be accepted on the next business day on or  
19 before 4:30 p.m. Late applications will not be accepted, without exception. The sponsor shall pay an  
20 application fee of \$2,500.00.<sup>2</sup>

21

22 **The Board shall determine whether an application is complete within ten (10) business days of**  
23 **receiving the application and shall notify the sponsor withing five (5) business days of the**  
24 **determination if the application is determined to be incomplete.<sup>3</sup>**

## 25 **REVIEW TEAM<sup>1</sup>**

26 If necessary, the Board shall appoint a review team to assist in reviewing and evaluating charter school  
27 applications. The team shall be comprised of members of the administrative staff for the district,  
28 community members, and a member of the Board with relevant educational, organizational, financial,  
29 and legal experience. At the board meeting in December of each year, the Director of Schools shall  
30 make a recommendation to the Board on which members of his/her administrative staff should be  
31 appointed to the team. The Board shall name the members of the team at its meeting in January of each  
32 year. The Board shall designate a Chair of the review team as the contact person for answering

1 questions about the application process and receiving applications. The Director of Schools shall  
2 develop an orientation for the team to ensure consistent evaluation standards and the elimination of  
3 real or perceived conflicts of interest.

4 The Board shall require the Director of Schools to develop a procedure for receiving, reviewing, and  
5 ruling on applications for the establishment of charter schools by the review team. The procedure shall  
6 include a timeline for the application and review process. A copy of the procedure, including the  
7 review criteria, shall be available to any interested party upon request.

8 The review team shall:

- 9 1. Evaluate all charter school applications based on the review criteria adopted by the Board;
- 10 11 2. Recommend one of the following options to the Board for each application: approve, reject, or  
12 reject with stipulations for reconsideration; and
- 13 14 3. Make recommendations for revocation, renewal, or non-renewal of charter school contracts.

#### 15 **APPROVAL/DENIAL OF APPLICATION<sup>4</sup>**

16 The Board shall rule by resolution on the approval or denial of a charter school application within  
17 ninety (90) calendar days of receipt of the completed application, or the application shall be deemed  
18 approved by state law. The Director of Schools shall report the action taken by the Board to the  
19 Department of Education.

#### 20 *Approval*

21 The sponsor of a charter school that is approved by the Board shall enter into a written agreement with  
22 the Board which shall be binding on the charter school's governing body. The charter school agreement  
23 shall be in writing and signed by the sponsor and the Board.

24 The Board will receive an annual authorizer fee of three percent (3%) of the annual per student state  
25 and local allocations or thirty-five thousand dollars (\$35,000), whichever is less.<sup>5</sup>

26 Charter schools approved by the Board are expected to implement the application as submitted and  
27 approved. Material variations in operations from the approved application require amendment pursuant  
28 to state law and the charter school agreement.<sup>6</sup>

29 The Board shall not provide services to charter schools that are not requested during the application  
30 process except for those services that are required under state or federal law. Services agreed to be  
31 provided to the charter school by the Board shall be provided at board actual cost. The Board and  
32 charter school shall execute a service contract for any additional services.

33 New charter school agreements are approved for a ten (10) year period.<sup>7</sup> The Board may revoke or  
34 deny renewal of a charter school agreement for any of the reasons enumerated in state law.<sup>8</sup>

#### 35 *Denial*

- 1 Upon written receipt of the grounds for denial, the sponsor shall have thirty (30) calendar days within
- 2 which to submit an amended application to correct the deficiencies. The Board shall have sixty (60)
- 3 calendar days either to deny or to approve the amended application, or the application shall be deemed
- 4 approved by state law.<sup>4</sup>
  
- 5 Within ten (10) calendar days of final denial, an appeal may be filed with the Tennessee Charter
- 6 School Commission.<sup>9</sup>

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Legal References

1. TCA 49-13-106; State Board of Education Policy 6.111
2. TCA 49-13-107; TCA 1-3-102; TCA 49-13-108; TRR/MS 0520-14-01
3. [TRR/MS 0520-14-01\(1\)\(i\)](#)
4. TCA 49-13-108; TRR/MSS 0520-14-01
5. TCA 49-13-128
6. TRR/MS 0520-14-01-06; TCA 49-13-110
7. TCA 49-13-110
8. TCA 49-13-122
9. TCA 49-13-108(b)(5)

# Washington County Board of Education

Monitoring: <b>Review: Annually</b>	Descriptor Term: <b>Charter School Oversight</b>	Descriptor Code: <b>1.903</b>	Issued Date: <b>08/13/19</b>
		Rescinds:	Issued:

## 1 *General*

2 The Board shall oversee and annually evaluate charter schools to ensure they meet the performance  
3 standards and targets set forth in the charter school agreement.<sup>1</sup> The Board shall create a  
4 comprehensive performance, accountability, and compliance monitoring system based on the charter  
5 school agreement and communicate the results to each charter school. At a minimum, the monitoring  
6 system shall address academic, financial, and organizational performance standards as outlined in the  
7 charter school agreement and required by the State Board of Education.<sup>1</sup> The Board shall utilize the  
8 results when making renewal, revocation, and intervention decisions. [Reports on charter school  
9 oversight shall be compiled by Chief Academic Officer and published on the district's webpage at least  
10 annually.](#)

11 The Board shall communicate with the charter schools in its portfolio as needed, including both the  
12 charter school leader and governing board, and provide timely notice of any material charter school  
13 agreement violations and performance deficiencies.

14 The Board shall articulate and enforce stated consequences for failing to meet performance  
15 expectations or compliance requirements.

## 16 **SITE VISITS**

17 A site visit to each charter school shall be conducted annually. The purpose shall be to collect data and  
18 other qualitative information that cannot be obtained otherwise. The Director of Schools shall develop  
19 a site visit procedure that outlines the expectations of charter schools prior to, during, and after the site  
20 visit, including review of the documents and data, classroom observations, and interviews. These visits  
21 shall minimize operational interference.

22 The Board shall provide the charter school with a report that summarizes the charter school's  
23 performance. The report shall provide an analysis of relevant data and include general  
24 recommendations, if applicable.<sup>2</sup>

## 25 **CHARTER SCHOOL REPORTING**

26 Charter schools shall provide the information required by the charter school agreement and state law to  
27 the Board. The Director of Schools shall develop a reporting calendar that defines and communicates  
28 the process, methods, and timing of gathering and reporting data to the Board.<sup>2</sup>

1 By September 1<sup>st</sup>, the governing body of an approved charter school shall make a written report to the  
2 Board.<sup>3</sup> The annual report shall include:

- 3 1. A report on the progress of the charter school in achieving the goals outlined in the charter  
4 school agreement;
- 5  
6 2. A financial statement disclosing the financial health of the charter school, including the costs of  
7 the administration, instruction, and other spending categories of the charter school; and  
8
- 9 3. A detailed accounting, including the amounts and sources, of all funds received by the charter  
10 school, other than the funds received per state law.<sup>4</sup>

11 This reporting requirement shall begin in the year after the year in which the charter school begins  
12 operation.

13 Multiple charter schools overseen by a single governing board shall report their performance as  
14 separate, individual charter schools. Each charter school shall be independently accountable for its  
15 performance.

16 Each charter school governing body shall submit an annual audit of all accounts and records, to include  
17 internal school activity and cafeteria funds, to the Board as soon as practical after June 30<sup>th</sup>.<sup>5</sup>

## 18 **AUTHORIZER REPORTING AND REVIEW**

19 By December 1<sup>st</sup>, the Board shall report to the Department of Education detailing the authorizer fees  
20 collected in the previous school year and the authorizing obligations fulfilled using the fee.<sup>6</sup> By  
21 January 1<sup>st</sup>, the Board shall submit an annual authorizer report to the Department of Education and the  
22 State Board of Education.<sup>7</sup> The Director of Schools shall prepare the reports and provide the  
23 information to the Board prior to submission.

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### Legal References

1. TCA 49-13-111(d); State Board of Education Policy 6.111
2. State Board of Education Policy 6.500
3. TCA 49-13-120(a), (b)
4. TCA 49-13-112(a), Public Acts of 2019, Chapter No. 219
5. TCA 49-13-127
6. TCA 49-13-128(c)
7. TCA 49-13-120(d)

# Washington County Board of Education

Monitoring: <b>Review: Annually</b>	Descriptor Term: <b>Charter School Renewal</b>	Descriptor Code: <b>1.905</b>	Issued Date: <b>08/13/19</b>
		Rescinds:	Issued:

## 1 INTERIM REVIEW

2 The Director of Schools/designee shall conduct an interim review of a charter school in the fifth year  
3 of a charter term in accordance with guidelines developed by the Department of Education. As part of  
4 this process, the charter school shall submit a report on the progress of the school in achieving the  
5 goals and objectives set forth in the charter agreement.<sup>1</sup>

## 6 CUMULATIVE PERFORMANCE REPORT

7 Three (3) months prior to the date on which a charter school is required to submit a renewal  
8 application, the Director of Schools/designee shall submit a performance report to the charter school  
9 that summarizes the school's performance record over the charter term and states the summative  
10 findings concerning the school's performance and prospects for renewal.<sup>2</sup>

## 11 APPLICATION AND EVALUATION

12 No later than April 1<sup>st</sup> of the year prior to the year in which the charter school agreement expires, the  
13 governing body of a charter school shall submit a renewal application to the Board.<sup>3</sup>

14 The Director of Schools/designee shall conduct a renewal evaluation site visit to each charter school  
15 that submits a charter school renewal application.

16 The Board will make renewal decisions by February 1<sup>st</sup> in the year the charter school agreement  
17 expires.

## 18 RENEWAL CRITERIA<sup>4</sup>

19 The Board shall define and communicate with schools the criteria for renewal that is consistent with  
20 the charter agreement. The Board shall make its renewal decision based on the renewal application,  
21 annual progress reports, and renewal performance report.

22 Within ten (10) days of the Board voting by resolution on a renewal application, the Director of  
23 Schools/designee shall promptly notify a school of its renewal recommendation and decision,  
24 including the reasons for the decision and any rights to an appeal. The Director of schools/designee  
25 shall promptly communicate renewal decisions to the school community and public.

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Legal References

1. TCA 49-13-121(k)
2. State Board of Education Policy 6.111
3. TCA 49-13-121(a)
4. TCA 49-13-121; State Board of Education Policy 6.111

# Washington County Board of Education

Monitoring: <b>Review: Annually</b>	Descriptor Term: <b>Testing Programs</b>	Descriptor Code: <b>4.702</b>	Issued Date: <b>12/01/22</b>
		Rescinds: <b>4.702</b>	Issued: <b>08/13/19</b>

## 1 *General*

2 The Board shall provide for a system-wide testing program which shall be periodically reviewed and  
3 evaluated. The purposes of the program shall be to:

- 4 1. Assist in promoting accountability;
- 5
- 6 2. Determine the progress of students;
- 7
- 8 3. Assess the effectiveness of the instructional program and student learning;
- 9
- 10 4. Aid in counseling and guiding students in planning future education and other endeavors;
- 11
- 12 5. Analyze the improvements needed in each instructional area;
- 13
- 14 6. Assist in the screening of students with learning difficulties;<sup>1,2</sup>
- 15
- 16 7. Assist in placing students in remedial programs;
- 17
- 18 8. Provide information for college entrance and placement; and
- 19
- 20 9. Assist in educational research by providing data.

21 The Director of Schools shall be responsible for planning and implementing the program, which  
22 includes:

- 23 1. Determining specific purposes for each test;
- 24
- 25 2. Selecting the appropriate test to be given;
- 26
- 27 3. Establishing procedures for administering the tests;
- 28
- 29 4. Making provisions for interpreting and disseminating the results;
- 30
- 31 5. Maintaining testing information in a consistent and confidential manner; and
- 32
- 33 6. Ensuring that results are obtained as quickly as possible, especially when placement in a special  
34 learning program might be necessary.

1 State-mandated student testing programs shall be undertaken in accordance with procedures published  
2 by the State Department of Education.<sup>3</sup>

### 3 **WEIGHTING TCAP SCORES**

4 TNReady<sup>4</sup> and EOC<sup>5</sup> scores will be included in students' final grades as follows:

- 5 1. Grades 3-5 – 10% of the final grade
- 6 2. Grades 6-8 – 10% of the final grade
- 7 3. Grades 9-12 – 15% of the final grade

8 The cube root method will be used to determine the TNReady and EOC score.

9 The Director of Schools may exclude these scores from students' final grades if results are not received  
10 by the district at least five (5) instructional days before the end of the course.<sup>4,5</sup>

### 11 **INTEREST INVENTORIES AND CAREER ASSESSMENTS<sup>6</sup>**

12 Interest inventories shall be administered to middle school students. These will include assessments such  
13 as the Kuder assessment, Myers-Briggs Type Indicator, the ASVAB, the College Board Career Finder,  
14 or other interest inventories as deemed appropriate by administration.

15 Career aptitude assessments shall be administered to 8<sup>th</sup> grade students in order to inform the student's  
16 high school plan of study. Upon receiving the results from these assessments, the school shall provide  
17 students with information on any available career and technical education opportunities in which the  
18 student is eligible to participate in.

### 19 **TESTING INFORMATION AND PARENTAL CONSENT**

20 Any test directly concerned with measuring student ability or achievement through individual or group  
21 psychological or socio-metric tests shall not be administered by or with the knowledge of any employee  
22 of the system without first obtaining written consent of the parent(s) or guardian(s).<sup>2</sup>

23 Results of all group tests shall be recorded on students' permanent records and shall be made available  
24 to appropriate personnel in accordance with established procedures.<sup>7</sup>

25 No later than July 31<sup>st</sup> of each year, the board shall publish on its website information related to state  
26 and board mandated tests that will be administered during the school year. The information shall  
27 include:<sup>8</sup>

- 28 1. The name of the test;
- 29
- 30 2. The purpose and use of the test;
- 31
- 32 3. The grade or class in which the test will be administered;
- 33

- 1       4. The tentative date or dates that the test will be administered;
- 2
- 3       5. The time and manner in which parents and students will be notified of the results of the test;
- 4
- 5       6. How parents can access the questions and answers on their student's state-required tests; and
- 6
- 7       7. If a board mandated test, how the test complements and enhances student instruction and
- 8       learning and how it serves a purpose distinct from state-required tests.

9       Testing information shall also be placed in student handbooks or other school publications that are  
10      provided to parents on an annual basis.

## 11

### 12   **TESTING FOR GRADE PLACEMENT OR AWARDING CREDIT<sup>9</sup>**

13      Students transferring from a Category IV church-related school, Category V private school, or home  
14      school shall be awarded credit upon completion of a written exam. These exams shall be approved,  
15      administered, and graded by the school's principal/designee. Upon request from a parent/guardian,  
16      student scores from a nationally standardized achievement test in the relevant subject shall be accepted  
17      as a substitute for these exams.

18      For students in grades one through eight (1-8), the exam shall only cover the last grade completed. For  
19      students in grades nine through twelve (9-12), the exam shall only cover the last course completed by  
20      the student (for example, if a student has completed English I, II, and III, the examination shall only  
21      cover English III).

22      The Director of Schools shall provide notice to parent(s)/guardian(s) of these exams.

### 23   **HIGH SCHOOL CREDIT EXAM FOR ELIGIBLE COURSES<sup>10</sup>**

24      A student in grades nine through twelve (9-12) may receive credit for an eligible course in which the  
25      student is not enrolled but attains a qualifying score on the eligible course's credit exam. The  
26      qualifying scores for these exams shall be presented to the Board at the June Board of Education  
27      meeting.

28      The Director of Schools/designee shall be responsible for determining which eligible courses will have  
29      a credit exam and shall provide high school students each semester the opportunity to take a credit exam  
30      for an eligible course offered. Each eligible course's credit exam shall be administered to any student  
31      seeking course credit during the first two weeks of the school year as determined by the principal.  
32      Before taking a credit exam, the student shall be notified of the qualifying score needed to receive  
33      credit for the eligible course and the grade that will be included in his/her overall grade point average if

1 the student achieves a qualifying score on the credit exam. A student may only take a credit exam  
2 once.

3 A student may take up to four (4) exams, earning no more than four (4) credits that will be applied to  
4 the student's graduation requirements and be included in the student's overall grade point average.

5 The Director of Schools/designee shall provide information on these exams to the Department of  
6 Education at the end of the school year per state law.

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#### Legal References

1. TCA 49-10-108
2. 20 USCA § 1232(g)
3. TRR/MS 0520-01-03-.03(11)
4. TCA 49-1-617; State Board of Education Policy 2.102
5. TRR/MS 0520-01-03-.03(11)(e); State Board of Education Policy 2.103; TCA 49-1-617
6. TCA 49-6-412
7. TCA 10-7-504(a)(4)(A)
8. TCA 49-6-6007; State Board of Education Policy 2.102; State Board of Education Policy 2.103
9. TRR/MS 0520-07-01-.03(3)
10. [Public Acts of 2023, Chapter No. 269; State Board of Education Policy 2.103](#)

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#### Cross References

Student Surveys, Analyses, and Evaluations 6.4001  
Student Records 6.600

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

FEDERAL PROJECTS FUND  
 PURCHASE ORDER

Purchase Order **35269**

Date Issued **9-5-2023**

Appropriation No. **142 E 72130 399 937**

Dept. **ESSER 3.0**

School **District**

TO **Hazelden Publishing**  
**P O Box 176**  
**Center City, MN 55012-0176**

Deliver to **Washington County Department of Education**  
 Address **405 W College St**  
**Jonesborough, TN 37659**

Via **Mindy Conner** on or before

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>Olweus bullying prevention program</b>				<b>\$72,575.00</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>					<b>\$72,575.00</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

---

Authorized Signature

APPROVED:

---

Purchasing Agent

## Quotation



P.O. Box 176 Center City, MN 55012-0176

**For Inquires:**  
 800-328-9000 toll free for all US & Canada  
 651-213-4000 ext. 4699 for all other countries  
 Hazelden.org/bookstore

PAGE	PAYMENT TERMS	EXPIRE DATE	SALES REP	CUSTOMER PO
1 of 2	NET 30	30-SEP-2023	RAYGOR, TASHINA GRACE	
QUOTE NUMBER		CUSTOMER NUMBER	AMOUNT	
1167302		1371403	72,575.00	

**BILL TO**

WASHINGTON COUNTY DEPARTMENT OF EDUCATION  
 405 W COLLEGE STREET  
 JONESBOROUGH, WASHINGTON TN 37659

**SHIP TO**

MINDY CONNOR  
 WASHINGTON COUNTY DEPARTMENT OF EDUCATION  
 405 W COLLEGE STREET  
 JONESBOROUGH, WASHINGTON TN 37659

LINE	QUANTITY	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	UNIT ADJUSTMENT	NET PRICE	NET TOTAL
1	15	TR9010	Olweus Coach Open Enrollment Training	3,425.00	0.00	3,425.00	51,375.00
2	14	SE1921	Olweus Core 10+ Schools On Demand (1 Year)	550.00	0.00	550.00	7,700.00
3	2	SE1951	Olweus High School Resources On Demand (1 Year)	450.00	-100.00	350.00	700.00
4	12	SE1941	Olweus Middle School Resources On Demand (1 Year)	450.00	-100.00	350.00	4,200.00
5	12	SE1931	Olweus Elementary School Resources On Demand (1 Year)	450.00	-100.00	350.00	4,200.00
6	14	OD4889	On Demand More Class Meetings That Matter for Grades K-12 (1 Year)	0.00	0.00	0.00	0.00
7	1	TR9148	Travel Expenses: 3 Day Training for 2 Trainers	5,000.00	-600.00	4,400.00	4,400.00

INCLUDES PRIVATE TRAINING FOR 15 STAFF + 14 CORE & SUPPLEMENTAL RESOURCES PROGRAM MATERIAL 12-MONTH SUBSCRIPTION VIA DIGITAL PLATFORM HAZELDEN ONDEMAND TO IMPLEMENT OLWEUS BULLYING PREVENTION PROGRAM AT 14 SCHOOLS.

**BREAKDOWN:**

LINE 1- 3 DAY TRAINING FEES FOR OLWEUS TRAINING FOR 15 STAFF (14 REPRESENTING SCHOOLS, 1 DISTRICT STAFF)

LINE 2-CORE PROGRAM MATERIALS (SCHOOL-WIDE AND TEACHER GUIDE + 1 ADMINISTRATION OF ONLINE BULLYING QUESTIONNAIRE) PER SCHOOL.

LINES 3, 4, 5-ELEM, MIDDLE, AND HIGH SCHOOL SUPPLEMENTAL RESOURCE PROGRAM MATERIALS

\*\*12 K-8 SCHOOLS (ELEM + MS RESOURCES)

\*\*2 HIGH SCHOOLS (HS RESOURCES)

LINE 6- BONUS PROGRAM MATERIALS AVAILABLE AT NO COST

LINE 7- TRAINER TRAVEL/DELIVERY EXPENSES FOR 3 DAYS (2 TRAINERS)

LIST PRICE	ADJUSTMENT	SELLING PRICE	SHIPPING/ HANDLING	TAX	TOTAL (USD)
75,775.00	-3,200.00	72,575.00	0.00	0.00	<b>72,575.00</b>

WASHINGTON COUNTY DEPARTMENT OF EDUCATION Contact		Hazelden Foundation - OU Contact	
Name:	MINDY CONNOR	Name:	RAYGOR, TASHINA GRACE
Title:	CHIEF STUDENT SUPPORTS OFFICER	Title:	Sales Representative
Telephone:	423-268-0097	Telephone:	16512134644
Fax:		Fax:	
Email:	MYERSM@WCDE.ORG	Email:	TRaygor@hazeldenbettyford.org

End Of Report

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

FEDERAL PROJECTS FUND  
 PURCHASE ORDER

Purchase Order **35270**

Date Issued **9-5-2023**

Appropriation No. **142 E 72120 399 937**

Dept. **ESSER 3.0**

School **Coordinated School Health**

TO **Frontier Health**  
**PO Box 9054**  
**Gray, TN 37615**

Deliver to **Midway**  
 Address **3519 W Walnut St.**  
**Johnson City, TN 37604**  
 Via **Kelby Wagner**

**NOTICE TO VENDOR**

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
 405 West College Street  
 Jonesborough, Tennessee 37659  
 Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	<b>School Based Behavioral Therapists 2023-2024</b>				
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>					<b>\$120,000.00</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

- All packages, cartons or other containers must be plainly marked with the purchase order number.
  - The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
  - Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
  - No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
  - Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
  - The county is not liable for Federal excise tax or state sales tax.
  - Each shipment and/or each purchase order should be covered by separate invoice.
- IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

**Account Number:** 72120 - Health Services

**Line Item Number:** 399 - Other Contracted Services

**Focus Area:** Providing Mental Health Supports

**School Type:** Traditional Public School

**Optional:** Mental Health Supports for Students...

**Optional Program Code:** Wagner

**Location Code:** Washington County (900)

**Quantity:** 1.00

**Cost:** \$120,000.00

**Line Item Total:** \$120,000.00

Two full-time contracted behavioral health therapists to serve the school population