

**WASHINGTON COUNTY
BOARD OF EDUCATION**

July 25, 2023

5:00 PM

Central Office

- I. Call to Order**
- II. SROs' Presentation**
- III. New Jonesborough Elementary School Update: Bob Browning**
- IV. Jonesborough Athletic Fields; Town of Jonesborough Mayor Chuck Vest**
- V. Future of Jonesborough Middle School Facility and Property, Jonesborough Elementary School Road Frontage, Midway Facility**
- VI. Appraisal of Jonesborough Middle School property**
- VII. Citi Property**
- VIII. Academics**
- IX. Business/Finance**
 - A. Postage Machine Lease Renewal; Pitney Bowes; Accounting Department (District Office); 5 year lease; \$282.81 Monthly; Line Item 141E 72510-399**
 - B. Purchase Orders**
 - 1. Purchase Order 8477; Carey Station; Greensboro, GA; Greenhouse Repairs (Daniel Boone High School); Funded by Insurance Recovery Funds; \$15,840.00; Line Item 141E 72620-335**
 - 2. Purchase Order 6388; Kaplan Early Learning Company; Lewisville, NC; PreK Curriculum (5 sets); \$14,975.00; Line Item 141E 7110-449**
 - 3. Purchase Order 8472; Gallopade; Peachtree City, CA; TN Experience (Social Studies); Grades 3-5; One Year SY 2023-2024; \$32,665.88; Line Item 141E 71100-449**
 - 4. Purchase Order 8474; Skyward; Stevens Point, WI; Fiscal Services; Sole Source; \$68,527.40; Line Item 141E 72250399;**
 - 5. Purchase Order 8475; Frontline Technologies Group LLC; Philadelphia, PA; Human Resources Platform Renewal; \$27,888.17; Line Item 141E 72250399**
 - 6. Purchase Order 8498; Frontline Technologies Group LLC; Philadelphia, PA; Absence and Substitute Management; \$28,263.24; Line Item 141E 71100-399**
 - 7. Purchase Order 8504; Harpara; Raleigh, NC; I.T. Subscription; \$80,764.88; Line Item 141E 72250399**

8. **Purchase Order 8515; Inspire Business Interiors; Johnson City, TN; Porcelain Dry Erase Boards (125); New Jonesborough Elementary School; Omnia Partners Contract No. R19184; \$47,013.19; Line Item 141E 76100-707**
 9. **Purchase Order 8536; BSN Sports; Middle School Football Uniforms (210); Daniel Boone High Athletics; \$11,932.55; Line Item 141E 72410-599**
 10. **Purchase Order 35191; Imagine Learning; Scottsdale, AZ; Digital Libraries 6-12; Steppenstone Academy; Funded by Title I-D; \$18,900.00; Line Item 142E 71100-499-160**
 11. **Purchase Order 35191; Imagine Learning; Scottsdale, AZ; Digital Libraries; Asbury; Funded by ESSER 3.0; \$83,284.00; Line Item 142E 71100-471-937**
 12. **Purchase Order 35199; Majority Clarity; Richmond, VA; Platform Renewal; Funded by CTE Basic Grant; \$15,920.00; Line Item 142E 71300-429-800**
 13. **Purchase Order 9331; Pearson; San Antonio, TX; Aimsweb Renewal; SPED; \$24, 850.00; Line Item 141E 72250-399**
 14. **Purchase Order 35231; Committee for Children; Seattle, WA; Subscription Renewal; CSH; \$11,645.00; Line Item 142E 72120 471 937**
 15. **Purchase Order 35197; Imagine Learning; Scottsdale, AZ; Professional Development; Steppen Stone Academy; Funded by Federal Projects Title I-D. \$6,500.00; Line Item 142E 72210-524-160**
 16. **Purchase Order 8616; Graybar; Maryland Heights, MO; Tools; David Crockett High CTE; Funded by ISM Grant; Omnia Partners, contract #EV23701; \$32,126.94; Line Item 71300 429-002; 71300 730-002**
 17. **Thought Exchange; Rossland, BC, Canada; I.T. Softward Program; System-wide; \$36,062.00; Line Item 141E 72250-399**
- C. **Gifts and Bequest Report**
- D. **2024 Health Insurance Rates for Employees**
1. **2023 Insurance Premium Breakdown**
 2. **2024 Insurance Premium Breakdown**
 3. **2024 Rate Change to Employees**
- X. **Operations**
- A. **Maintenance Updates**
 - B. **Annual Vehicle Authorization Report 2023-2024 School Year**
 - C. **Items to be declared as surplus and sold on GovDeals**
 - D. **West View Elementary Gym Floor**
 - E. **Water Heater Replacements at West View Elementary**
 - F. **David Crockett High School Culinary Department**
- XI. **Student Supports**
- XII. **Superintendent**
- XIII. **Policy**
- A. **Policy 6.200 Attendance**

- B. Policy 4.301 Interscholastic Athletics**
- XIV. Resolution request from Gregg Huddleston**
- XV. Adjournment**

1	MW90007	SendPro P Series Drop Stacker
1	MW92705	MailCenter 15in Display
1	PTJ1	SendPro Online-PitneyShip
1	PTJ4	Multicarrier Sending App w HW or Meter
1	PTJ8	SPO-PitneyShip Mailing included w HW
1	PTJC	SPO-PitneyShip Individual
1	PTJN	Single User Access
1	PTK1	Web Browser Integration
1	PTK3	SendPro P Series Meter Integration
1	SJM1	SoftGuard for SendPro P1000
1	STDLSLA	Standard SLA-Equipment Service Agreement (for MailCenter)

Your Payment Plan

Initial Term: 60 months	Initial Payment Amount:	
Number of Months	Monthly Amount	Billed Quarterly at*
60	\$ 282.81	\$ 848.43

*Does not include any applicable sales, use, or property taxes which will be billed separately.
If the equipment listed above is replacing your current meter, your current meter will be taken out of service once this lease commences.

- Tax Exempt Certificate Attached
- Tax Exempt Certificate Not Required
- Purchase Power[®] transaction fees included
- Purchase Power[®] transaction fees extra

Your Signature Below

By signing below, you agree to be bound by your State's/Entity's/Cooperative's contract, which is available at <http://www.pb.com/states> and is incorporated by reference. The terms and conditions of this contract will govern this transaction and be binding on us after we have completed our credit and documentation approval process and have signed below. If software is included in the Order, additional terms apply which are either (i) included in your State's contract which is available at <http://www.pb.com/states> or (ii) available by clicking on the hyperlink for that software located at https://www.naspovaluepoint.org/search/?term=pitney+bowes&page_ref=contractors. Those additional terms are incorporated by reference.

NASPO VALUEPOINT CTR058808;
State/Entity's Contract#

Lessee Signature

Print Name

Title

Date

Email Address

Pitney Bowes Signature

Print Name

Title

Date

Sales Information

Davinder Heslin

davinder.heslin@pb.com

Account Rep Name

Email Address

PBGFS Acceptance

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **№ 8477**
 Date Issued **07-05-23**
 Appropriation No. **72620335**
 Dept. **DBHS**
 School

PURCHASE ORDER

TO **Carey Station**

Deliver to **DBHS Greenhouse**
 Address
 Via

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Greenhouse Repairs				
* Price Quotes Attached *				
* Insurance Recovery Funds *				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				# 15,840.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

W. B. [Signature]
 Authorized Signature

APPROVED:

Sandra Dood

Purchasing Agent



WASHINGTON
COUNTY SCHOOLS
INSPIRE * STRIVE * THRIVE

PRICE INQUIRY FORM

VENDOR	DESCRIPTION OF ITEM FOR PRICE COMPARISON	PRICE QUOTED
Atlas Greenhouse Firm - _____ 9596 US 82 Address - _____ Alapaha, GA Person contacted _____ Date - <u>4/1/22</u>	DB Greenhouse Repair	No Quote Given
Carey Station Firm - _____ Address - <u>P.O. Box 87</u> <u>Greensboro GA 30692</u> Person contacted _____ Date - <u>3/28/23</u>	DB Greenhouse Repair	\$15,840 ⁰⁰
Conley's Greenhouse Firm - _____ Address - <u>4344 Mission</u> <u>Blvd. Montclair Ct</u> Person contacted _____ Date - <u>4/1/23</u>	DB Greenhouse Repair	No Quote Given

Name of person obtaining inquiry - Joshua Armentrout

Carey Station Outpost
P.O. Box 87
Greensboro, GA 30642



Estimate

Name/Address
Daniel Boone High School Josh Armentrout 1440 Suncrest Drive Gray TN 37615

Date	Estimate No.	Project
03/28/23	58	

Item	Description	Quantity	Cost	Total
	Option #1, Replace 2 broken Panels			
Materials	8mm Twin Wall Polycarbonate, 6'x 17'	2	300.00	600.00T
Materials	"H" Channell Aluminium Extrusions	2	30.00	60.00T
Materials	Screws, Caulk, Sealer, Etc.	1	70.00	70.00T
S&H	Shipping & Handling	1	500.00	500.00T
Labor	R&R 8mm Polycarbonat 2 Panels Roof Only	1	3,500.00	3,500.00
Materials	Total for 2 Panel Reapir to Roof, \$4730.00	1	0.00	
	OPTION #2, Replace 12 Additional Roof Panels			
Materials	8MM Twin Wall Polycarbonate 6'x17'	12	300.00	3,600.00T
Materials	"H" Channel Aluminum Extrusions	12	30.00	360.00T
Materials	Screws, Caulk, Sealer, ETC	1	300.00	300.00T
S&H	Shipping & Handling	1	850.00	850.00T
Labor	R&R 8mm polycarbonate, 12 Additional Panels	1	6,000.00	6,000.00
	Sales Tax		0.00%	0.00
			Total	\$15,840.00

**PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order No **6388**

Date Issued **7/11/23**

Appropriation No. **141E71100449**

Dept. **Academics**

School **CO - Prek**

PURCHASE ORDER

TO

Kaplan

NOTICE TO VENDOR

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Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

Deliver to **WCBE Warehouse**
Address **30612 Forrest Drive**
Via **Jonesborough, TN 37659**

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
New Adopted Prek Curriculum for 5 classrooms (see quote attached)		5	\$2,995	\$14,975
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$14,975⁰⁰

SUBJECT TO THE FOLLOWING CONDITIONS

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IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

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Authorized Signature

APPROVED:

Purchasing Agent

WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

TO

Deliver to

Address

Via

NOTICE TO VENDOR

1. Purchase order MUST bear two addresses in order to be valid.
2. Purchase order number MUST appear on all invoices submitted for payment.
3. Mail TWO copies of your invoice promptly to:

Washington County Board of Education
 400 West College Street
 Jonesborough, TN 37620
 Telephone (423) 753-1100

Articles on this order must be changed in account of

ITEM	DESCRIPTION	QUANTITY & UNIT	CODE	PRICE	TOTAL
	AMBIENT SERVICES				
	Grand Total - including all attached pages				

SUBJECT TO THE FOLLOWING CONDITIONS:

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3. Whenever a delivery is required, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
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APPROVED:

 Purchasing Agent

There is an alternate authorized method to the right of the order acceptance. Approval is held to meet the obligation assumed by the purchaser.

 Authorized Signature

SCHOOL'S COPY



Dan Divona
 Kaplan Early Learning Company
 1310 Lewisville-Clemmons Road
 Lewisville, NC 27023-0609
 Phone: 1-800-334-2014 ext. 5961
 Email: ddivona@kaplanco.com



CONTACT INFORMATION:

Hannah Woodward
 4237531100
 woodwardh@wcde.org

BILL TO:

647400-1
 WASHINGTON COUNTY BOARD OF EDUCATION
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659-1099
 Phone: 4237531105

SHIP TO:

647400-3
 WASHINGTON COUNTY BOARD OF EDUCATION
 306 1/2 FORREST DR
 JONESBOROUGH, TN 37659-1550
 Phone: 4237531105

	Description	Qty	List Price	Price	Freight	Total
Pre-K Classroom 1						
	C4L_KIT_ENG2E_1YD/1C_TXP21 36177	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Pre-K Classroom 2						
	C4L_KIT_ENG2E_1YD/1C_TXP21 36177	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Pre-K Classroom 3						
	C4L_KIT_ENG2E_1YD/1C_TXP21 36177	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Pre-K Classroom 4						
	C4L_KIT_ENG2E_1YD/1C_TXP21 36177	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Pre-K Classroom 5						
	C4L_KIT_ENG2E_1YD/1C_TXP21 36177	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Additional Services						
	Freight	1	\$0.00	\$0.00	\$0.00	\$0.00
Freight charges will be free for all UPS/small parcel products.						



Kaplan Early Learning Company
 1310 Lewisville-Clemmons Road
 Lewisville, NC 27023-0609

QUOTE #470798

Dan Divona
 Phone: 1-800-334-2014 ext. 5961
 Email: ddivona@kaplanco.com

BILL TO:

647400-1
 WASHINGTON COUNTY BOARD OF EDUCATION
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659-1099
 Phone: 4237531105

SHIP TO:

647400-3
 WASHINGTON COUNTY BOARD OF EDUCATION
 306 1/2 FORREST DR
 JONESBOROUGH, TN 37659-1550
 Phone: 4237531105

SubTotal	\$14,975.00
Tax	\$0.00
Freight	\$0.00
Grand Total	\$14,975.00

Quote valid for 30 days. Prices are subject to change after this period. This quote includes estimated sales tax. Applicable sales tax will be added to your invoice when this quote is approved for order processing. Please reference quote number 470798 when placing this order.

PURCHASING DEPARTMENT

WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order No 8472

Date Issued 7/1/23

Appropriation No. Dept. 141E-71100-449

School District

TO Gallopade
PO Box 2779
Peachtree City, GA 30269
1-800-536-2438 Vivian Bernstein

Deliver to
Address WCDE Warehouse
306 1/2 Forest Dr.
Via Jonesborough, TN 37659

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Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
TW Experience (social studies) One Year SY 2023-24 Grades 3-5 See attached				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				32665.88

SUBJECT TO THE FOLLOWING CONDITIONS

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VENDOR'S COPY

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Authorized Signature

APPROVED:

Purchasing Agent



P.O. Box 2779, Peachtree City, GA 30269 • tel: 800-536-2438 • fax: 800-871-2979 • curriculum@gallopade.com

TN Washington County Schools. One year REVISED 6-21-23. Renewal quote. 2023-24. Grades 3- 5

Quote created: May 15, 2023 Reference: 20230515-112827546

Washington County Schools TN
405 West college St
Jonesborough, TN 37659

Cindy Hayes
hayesc@wcde.org
423-753-1100

Comments

3rd grade 583 students/30 teachers

4th grade 586 students/30 teachers

5th grade 544 students/30 teachers

Products & Services

Item & Description	SKU	Quantity & Price
3rd Grade Tennessee Class Set [1-Year]	TN3PSC1	23 x \$449.75

Item & Description	SKU	Quantity & Price
Includes for Students: · 25 Student Books (print & digital) · 25 ExperTrack Assessment System 1-year s		
Includes for Teachers: · Teacher's Edition (print edition and digital access) · Teacher Toolbox Bundle (1-year digital access) · ExperTrack Assessment System (1-Year Teacher & Admin access) · FREE 20% off Discount Card (excludes curriculum)		
3rd Grade Tennessee - Individual License [1-Year]	TN3STU1	8 x \$17.99
Includes: · Student Workbook (print & digital · ExperTrack Student [1-year subscription])		
4th Grade Tennessee Class Set [1-Year]	TN4PSC1	23 x \$449.75
Includes for Students: · 25 Student Books (print & digital) · 25 ExperTrack Assessment System 1-year s		
Includes for Teachers: · Teacher's Edition (print edition and digital access) · Teacher Toolbox Bundle (1-year digital access) · ExperTrack Assessment System (1-Year Teacher & Admin access) · FREE 20% off Discount Card (excludes curriculum)		
4th Grade Tennessee - Individual License [1-Year]	TN4STU1	11 x \$17.99
Includes: · Student Workbook (print & digital · ExperTrack Student [1-year subscription])		
5th Grade Tennessee Class Set [1-Year]	TN5PSC1	21 x \$449.75
Includes for Students: · 25 Student Books (print & digital) · 25 ExperTrack Assessment System 1-year s		
Includes for Teachers: · Teacher's Edition (print edition and digital access) · Teacher Toolbox Bundle (1-year digital access) · ExperTrack Assessment System (1-Year Teacher & Admin access) · FREE 20% off Discount Card (excludes curriculum)		
5th Grade Tennessee - Individual License [1-Year]	TN5STU1	19 x \$17.99
Includes: · Student Workbook (print & digital · ExperTrack Student [1-year subscription])		

One-time subtotal	\$30,816.87
shipping 6%	\$1,849.01
	6% fee
Total	\$32,665.88

This quote expires on November 11, 2023

Purchase terms

- Digital licenses expire on June 30 of the final year listed on this quote above.
- Any shipping included in the quote is for shipping to a single district location.
- Quoted price is for a full single payment.
- This quote is priced, as requested, in its entirety and cannot be itemized or subdivided.
- If there is any change in number of students, grades involved, or duration of purchase, then a new quote must be provided.
- Training is included for any curriculum with digital access in this price for no additional fee. That includes initial training each year, live chat, 24/7 online module support, and a personal connection with your trainer.

Questions? Contact me



Vivian Bernstein

Regional Representative

vivian@gallopade.com

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **№ 8474**

Date Issued **07-05-23**

Appropriation No. **72250399**

Dept. **Fiscal Services**

School

PURCHASE ORDER

TO **Skyward**

NOTICE TO VENDOR

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3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

Deliver to **WASHINGTON COUNTY BOARD OF EDUCATION**
 Address **405 WEST COLLEGE STREET**
JONESBOROUGH, TN 37659
 Via

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Financial System Package				
* Sole Source, Existing Computer Program *				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$ 68,527.4

SUBJECT TO THE FOLLOWING CONDITIONS

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VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



Invoice Detail

WASHINGTON COUNTY SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
405 WEST COLLEGE STREET
JONESBOROUGH, TN 37659-1009

Invoice # 0000224619
Invoice Date 07/01/2023
Due Date 07/16/2023
Invoice Total 68,527.47

* Invoice was emailed.

Table with 4 columns: Qty., Item Description, Unit Price, Extension. Rows include items like FINANCIAL MANAGEMENT CORE (SAAS) - SOFTWARE LICENSE, TRUE TIME (SAAS) - SOFTWARE LICENSE, etc.

Software Licenses: 07/01/2023 - 06/30/2024

Quantity represents student count unless minimum rate applies.

PURCHASE CONTROL STAMP
WASHINGTON COUNTY BOARD OF EDUCATION
Received By: C.O. Date: 07/23
Approved for Payment By:
Date Approved:
Fund Charged: 72250399

Total Extension 68,527.47

REMIT TO:

SKYWARD ACCOUNTING DEPT
2601 SKYWARD DRIVE
STEVENS POINT, WI 54482

Invoice # 0000224619
Invoice Date 07/01/2023
Payor WASHINGTON COUNTY SCHOOL DIST
Due Date 07/16/2023 (WASHI*TN000)

Invoice Amount: 68,527.47
Remit Amount: 68,527.47

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **№ 8475**
 Date Issued **07-05-23**
 Appropriation No. **72250399**
 Dept. **HR**
 School

PURCHASE ORDER

TO
Frontline Technologies

NOTICE TO VENDOR

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Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

Deliver to
 Address **WASHINGTON COUNTY BOARD OF EDUCATION**
405 WEST COLLEGE STREET
JONESBOROUGH, TN 37659
 Via

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Human Capital Management System				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				# 27,888.17

SUBJECT TO THE FOLLOWING CONDITIONS

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VENDOR'S COPY

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Authorized Signature

APPROVED:

Purchasing Agent



INVOICE

Acct #: 9015061
#INVUS178757

Washington County School District (TN)
405 W COLLEGE ST
JONESBOROUGH TN 37659-1009

Start Date: 7/1/2023
Due Date: 7/31/2023

PAYMENT INFORMATION

Please send checks to:

Frontline Technologies Group LLC
PO Box 780577
Philadelphia, PA 19178-0577

To make payment via ACH/EFT:

Bank Name: Wells Fargo, N.A.
Account Name: Frontline Technologies Group LLC
ABA/Routing #: 121000248
Account #: 4121566533
Swift Code: WFBIUS6S

Please include the invoice number in the memo of your check or ACH payment to ensure timely processing.

Please send remittance advice to Billing@FrontlineEd.com.

You can find a copy of our W9 at <http://help.frontlinek12.com/WebNav/Docs/FrontlineEducationW9.pdf>.

Qty	Description	Start	End	End User	Rate	Amount
1	Human Capital Management - Recruiting & Hiring Bundle	7/1/2023	6/30/2024	9015061 Washington County School District (TN)	\$27,888.17	\$27,888.17

Your timely payment is important to maintain a continuous subscription status and allow for delivery of services. Our billing system tracks by contract, not PO#. Therefore, we are unable to address questions based on PO#. If information is needed about your PO#, please contact your organization's financial department.

SUBTOTAL \$27,888.17

TOTAL DUE \$27,888.17
by 7/31/2023

PURCHASE CONTROL STAMP
WASHINGTON COUNTY BOARD OF EDUCATION

Received By: _____ Date: _____

Approved for Payment By: _____

Date Approved: _____

Fund Charged: 72250399

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **Nº 8498**
 Date Issued **07-07-23**
 Appropriation No. **71100399**
 Dept. **Instruction**
 School

PURCHASE ORDER

TO
Frontline Technologies

Deliver to **WASHINGTON COUNTY BOARD OF EDUCATION**
405 WEST COLLEGE STREET
 Address **JONESBOROUGH, TN 37659**

Via

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Absence & Substitute Management				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				# 28,263.24

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



INVOICE

Acct #: 9015061
#INVUS186064

Washington County School District (TN)
405 W COLLEGE ST
JONESBOROUGH TN 37659-1009

Start Date: 7/1/2023
Due Date: 7/31/2023

PAYMENT INFORMATION

Please send checks to:

Frontline Technologies Group LLC
PO Box 780577
Philadelphia, PA 19178-0577

To make payment via ACH/EFT:

Bank Name: Wells Fargo, N.A.
Account Name: Frontline Technologies Group LLC
ABA/Routing #: 121000248
Account #: 4121566533
Swift Code: WFBIUS6S

Please include the invoice number in the memo of your check or ACH payment to ensure timely processing.

Please send remittance advice to Billing@FrontlineEd.com.

You can find a copy of our W9 at <http://help.frontlinek12.com/WebNav/Docs/FrontlineEducationW9.pdf>.

Qty	Description	Start	End	End User	Rate	Amount
1	Absence & Substitute Management, unlimited usage for internal employees	7/1/2023	6/30/2024	9015061 Washington County School District (TN)	\$28,263.24	\$28,263.24

Your timely payment is important to maintain a continuous subscription status and allow for delivery of services. Our billing system tracks by contract, not PO#. Therefore, we are unable to address questions based on PO#. If information is needed about your PO#, please contact your organization's financial department.

SUBTOTAL \$28,263.24

TOTAL DUE \$28,263.24
by 7/31/2023

141E 71100-399 - FY24

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **Nº 8504**

Date Issued **7-5-2023**

Appropriation No. **72250399**

Dept. **Technology**

School **System-Wide**

PURCHASE ORDER

TO **Hapara**

Deliver to **WCDE - C. Fullbright**

Address

Via

Articles on this order must be charged to account of

NOTICE TO VENDOR

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Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
1yr. Subscription - includes deployment, adoption, and support services.		8,500.00	\$3.708	\$31,518.00
1yr. licensed access to the Hapara Filter powered by Deledao web filtering software.		1.00		\$35,457.75
1yr. licensed access to real time alerts.		1.00		\$13,789.13
Quote Attached				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$80,764.88

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

Handwritten initials/signature

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

QUOTE

Washington County School District (TN)

Attention To:

Heath Bailey

405 W COLLEGE ST
Jonesborough, TN 37659
United States

Issued by:

Britt Elkins

britt.elkins@hapara.com

16W Martin Street
Raleigh, NC 27601
United States

Quote Date

6/13/2023

Quote Number

00020484

Description	Quantity	Total Price
One-year subscription to Hapara Highlights for G Suite (priced per student) which includes deployment, adoption and support services. Professional Learning package which includes private Community membership, free self-paced courses, Hapara Champion Certification Program, customized playbook and a PL rollout planning consultation meeting with district/school leadership.	8,500.00	USD 31,518.00
One year licensed access to the Hapara Filter powered by Deledao web filtering software. Purchase includes setup, ongoing support, administrative training, access to the Hapara community, and ongoing outreach from the Hapara engagement team.	1.00	USD 35,457.75
One year licensed access to the Real time alerts about student social-emotional well-being.		
Order for Washington County School District (TN)	1.00	USD 13,789.13
Your subscription runs from July 1, 2023 to June 30, 2024.		
Total Price		USD 80,764.88

Due Date 8/31/2023

Thank you for allowing us to provide you with a quote for our services. The quote is valid for 30 days from the date of the quote ("Quote Date" above).

Please note this quote does not include any applicable sales tax.

Please email Purchase Order to customeraccounts@hapara.com or fax to the following fax no: +1-650-644-2705. If you have any queries regarding pricing please feel free to contact the sales representative who issued the email (this can be found at the top of the quote).

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order No **8515**

Date Issued **7/10/23**

Appropriation No. **141E-76100-707**

Dept.

School **NewJES School**

PURCHASE ORDER

TO Inspire
 725 West Walnut St.
 Johnson City, TN 37604

Deliver to **WCDE**

Address

Via

Articles on this order must be charged to account of

NOTICE TO VENDOR

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3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Global Industrial Porcelain Dry Erase Whiteboard - 96" x 48"		125	\$364.55	\$45,568.75
Freight			1444.44	1444.44
*Omni Partners Co-op Contract #R19184				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$47,013.19

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
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6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



725 West Walnut Street
 Johnson City, TN 37604
 PH: 423-282-5400
 www.inspirebusinessinteriors.com

Date Printed: 7/7/2023
 Valid for 30 Days
 Sales Name: Tracy Johnson
 Designer Name : Isabelle Tisor

SOLD TO:
 Washington County Schools
 405 W. College St.
 Jonesborough, TN 37659

SHIP TO:
 Washington County Schools
 405 W. College St.
 Jonesborough, TN 37659

Sales Number:

OmniaPartners Co-op
 Contract # R19184

PROPOSAL

JES Whiteboards

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
1		125	695479	\$364.55	\$45,568.75
Global Industrial Porcelain Dry Erase Whiteboard- 96"x48"					

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
2		1	FREIGHT	\$1,444.44	\$1,444.44
Ship to 37604					

141E 76100-707

GRAND TOTAL \$47,013.19

Notes:

Signature: Jarrod Adams Date: 7/10/23 PO #: _____

Approved By: Jarrod Adams Title: Chief Operations Officer

TERMS & CONDITIONS

Notes:
Pricing does not include sales tax. Freight, if any, will be added at the time of invoice. A signature is needed to proceed with order. Payment terms: 50% deposit upon order. Net 20 upon final invoice.

Terms:
Client agrees that the list of items herein has been reviewed and accurately sets forth the items to be purchased. The client acknowledges and agrees that the items to be purchased are made to order and may not be returned and that the purchase of the items is final. The client agrees to pay the purchase price according to net 20 days payment terms. Any unpaid balance shall accrue interest of 1 1/2% per month. Buyer agrees to pay the balance, as extended, together with all cost of collection, including reasonable attorney's fees and court costs if collection by law or by an attorney at law is necessary.

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **№ 8536**
 Date Issued **07-12-23**
 Appropriation No. **72410599**
 Dept. **Athletics**
 School **DBHS**

PURCHASE ORDER

TO **BSN Sports**

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Deliver to **Daniel Boone High School**
 Address **1440 Suncrest Drive**
 Via **GRAY TN 37615**

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination) Middle School Football Uniforms		210	\$ 56.50 52.50	\$ 11,585.00
* Price Quotes Attached *	SEH			347.55
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES			\$	11,932.55

SUBJECT TO THE FOLLOWING CONDITIONS

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IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.


Authorized Signature

APPROVED:

Purchasing Agent

PRICE INQUIRY FORM
Washington County Schools

Vendor	Description of item for price comparison	Price Quoted
Firm BSN Sports	Goal Line Bottom 70 x \$52.50	\$3,675.00
Address P.O. Box 841393 Dallas, Tx.	Goal Line Top 140 x \$56.50	\$7,910.00
Person Contacted C.J. Lee 423-583-1931	Freight	\$347.55
Date	Total	\$11,932.55
Firm Riddle Sports	Football Bottom's 70 x 62.00	\$4,340.00
Address Jefferson, City, Tx	Football Top's 140 x 64.50	\$9,050.00
Person Contacted 865-898-4876	Freight	402.50
Date	Total	\$13,792.50
Firm Crazy Tommy Sports	Football Bottom's 70 x 65.00	\$4,550.00
Address Greenville, Tx	Football Top's 140 x 70.00	\$9,800.00
Person Contacted 423-636-5500	Freight	0
Date	Total	\$14,350.00


 Name of Person Obtaining Inquiry



BSN SPORTS

P.O. Box 841393
DALLAS, TX 75284-1393
Tel: 1-800-527-7510 | Fax: 1-800-899-0149
Visit us at www.bsnsports.com

Cart #:	229785
Ordered By:	
Payment Terms:	
Quote Created:	02/14/2023

Sold To
0001432885
DANIEL BOONE HIGH SCHOOL
1440 SUNCREST DR
JOHNSON CITY, TN 37615-4118

Ship To
0001432885
DANIEL BOONE HIGH SCHOOL
1440 SUNCREST DR
JOHNSON CITY, TN 37615-4118

Payer
0001432885
DANIEL BOONE HIGH SCHOOL
1440 SUNCREST DR
JOHNSON CITY, TN 37615-4118

GOAL LINE -	Type	Size	Qty	Unit Price	Total	
BSN7145	GOAL_LINE_02142023	Bottom	S	10	\$52.50	\$525.00
BSN7146	GOAL_LINE_02142023	Top	S	10	\$56.50	\$565.00
BSN7148	GOAL_LINE_02142023	Bottom	M	20	\$52.50	\$1,050.00
BSN7146	GOAL_LINE_02142023	Top	M	20	\$56.50	\$1,130.00
BSN7148	GOAL_LINE_02142023	Bottom	L	20	\$52.50	\$1,050.00
BSN7146	GOAL_LINE_02142023	Top	L	20	\$56.50	\$1,130.00
BSN7148	GOAL_LINE_02142023	Bottom	XL	15	\$52.50	\$787.50
BSN7146	GOAL_LINE_02142023	Top	XL	15	\$56.50	\$847.50
BSN7148	GOAL_LINE_02142023	Bottom	2XL	5	\$52.50	\$262.50
BSN7146	GOAL_LINE_02142023	Top	2XL	5	\$56.50	\$282.50

Totals 140 \$7,630.00

GOAL LINE -	Type	Size	Qty	Unit Price	Total	
BSN7146	GOAL_LINE_02142023	Top	S	10	\$56.50	\$565.00
BSN7146	GOAL_LINE_02142023	Top	M	20	\$56.50	\$1,130.00
BSN7146	GOAL_LINE_02142023	Top	L	20	\$56.50	\$1,130.00
BSN7146	GOAL_LINE_02142023	Top	XL	15	\$56.50	\$847.50
BSN7146	GOAL_LINE_02142023	Top	2XL	5	\$56.50	\$282.50

Totals 70 \$3,955.00

Total Units	210
Subtotal	\$11,585.00
Freight	\$347.55
Sales Tax	\$0.00

Order Total \$11,932.55

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35191**
 Date Issued **7-1-2023**
 Appropriation No. **142 E 71100 499 160**
 Dept. **Title I-D**
 School **Steppen Stone Academy**

TO
 Imagine Learning
 8860 E. Chaparral Rd Ste. 100
 Scottsdale, AZ 85250
 Deliver to Steppen Stone Academy
 Address PO Box 278
 Via Limestone, TN 37681
 Hannah Holder
 on or before

NOTICE TO VENDOR
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 2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Imagine learning curriculum educational platform 20 licenses for students for credit recovery, credit accrual remediation and enrichment.				\$18,900.00
	* Do not exceed				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$18,900.00

SUBJECT TO THE FOLLOWING CONDITIONS

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3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

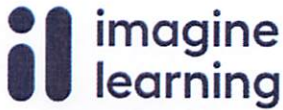
VENDOR'S COPY

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Authorized Signature

APPROVED:

Purchasing Agent



8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257

Price Quote

Date 2/15/2023
Quote No. 296954
Acct. No. 03:wa:TN:12211755
Total \$18,900.00
Pricing Expires 7/1/2023

Washington County Board of Education
405 W College St
Jonesborough TN 37659

Payment Schedule	Contract Start	Contract End
PO Required TIPS Contract #200105	7/1/2023	6/30/2024

Site	Description	Comment	End Date	Qty
1. Steppenstone Academy				
	Digital Libraries 6-12 Comprehensive All Content Concurrent User (MS and HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2024	20
	Digital Libraries Enhanced CTE Library Add-on Concurrent User		06/30/2024	20
	Edgenuity Academic Integrity Add-on - Includes Plagiarism Checker and Speed Radar		06/30/2024	20

Subtotal \$18,900.00
Total \$18,900.00

Imagine Learning will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Imagine Learning will invoice the customer for the additional usage.

This quote is subject to Imagine Learning LLC Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <https://www.imaginelearning.com/standard-terms-and-conditions>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Imagine Learning's written consent.

Washington County Board of Education

Signature: _____
Print Name: _____
Title: _____
Date: _____

Imagine Learning Representative

Account Executive - TN
Katherine Morgan
katherine.morgan@imaginelearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



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- [Monitoring](#)
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- [Reimbursement Requests](#)
- [Project Summary](#)
- [LEA Document Library](#)
- [Address Book](#)
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- [Contact TDOE](#)
- [ePlan Sign Out](#)

Budget Detail

Washington County (900) Public District - FY 2024 - Consolidated - Rev 0 - Title I, Part D LEA

[Return](#)

Indirect Cost

Total Contributing to Indirect Cost

Indirect Cost Rate

Maximum Allowed for Indirect Cost

Filtering - 2 out of 5 Budget Details match selected filters

[Show All / Clear All](#)

Account Number	Line Item Number	Location Code	Tags	Narrative
71100 - Regular Instru...	All	All	No Options Selected	No Options Selected

[Download Budget Data](#)

<< First < Previous | 1 | Next > Last >> Items 1-2 out of 2

Items/Page:

Walls, Belinda

Production
 Session Timeout
 00:29:48

Budget Detail	Narrative Description
<p>Account Number: 71100 - Regular Instruction Program</p> <p>Line Item Number: 429 - Instructional Supplies & Materials</p> <p>Strategic Plan: Academics</p> <p>Admin Costs:</p> <p>Optional Program Code:</p> <p>Location Code: Washington County (900)</p> <p>Quantity: <input type="text" value="1.00"/></p> <p>Cost: <input type="text" value="\$3,677.70"/></p> <p>Line Item Total: <input type="text" value="\$3,677.70"/></p>	<p>Supplemental instructional material to help with study skills, test taking, life skills, reading skills and math skills. Graphing calculators, test prep material, Imperio system, supplemental curriculum materials for reference and source reading, or other technology that could support the facility academics</p> <p>Imperio system - \$660 for the year Career-Virtual Job Shadowing - \$3,000.00 for the year Supplemental curriculum: Study Skills/Test Prep , Math, Reading, Life Skills - \$17.70</p>
<p>Account Number: 71100 - Regular Instruction Program</p> <p>Line Item Number: 499 - Other Supplies and Materials</p> <p>Strategic Plan: Academics</p> <p>Admin Costs:</p> <p>Optional Program Code:</p> <p>Location Code: Washington County (900)</p> <p>Quantity: <input type="text" value="1.00"/></p> <p>Cost: <input type="text" value="\$20,900.00"/></p> <p>Line Item Total: <input type="text" value="\$20,900.00"/></p>	<p>Imagine Learning curriculum educational platform (20 licenses) for students for credit recovery, credit accrual remediation and enrichment - \$18,900 IXL Learning in Language Arts - \$2,000</p>

Total for filtered Budget Details:	<input type="text" value="\$24,577.70"/>
Total for all other Budget Details:	<input type="text" value="\$11,535.00"/>
Total for all Budget Details:	<input type="text" value="\$36,112.70"/>
Adjusted Allocation:	<input type="text" value="\$36,112.70"/>
Remaining:	<input type="text" value="\$0.00"/>

[Return](#)

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35192**

Date Issued **7-1-2023**

Appropriation No. **142 E 71100 471 937**

Dept. **Esser 3.0**

School **District / Asbury**

TO
Imagine Learning
8860 E. Chaparral Rd Suite 100
Scottsdale, AZ 85250
Deliver to Washington County Board of Education
Address 405 W College St
Via Jonesborough, TN 37659

NOTICE TO VENDOR

- 1. Purchase order number MUST appear on all invoices submitted for payment.**
- 2. Mail TWO copies of your invoice promptly to:**
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Digital libraries = grades 6-12 comprehensive site license				\$83,284.00
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					\$83,284.00

SUBJECT TO THE FOLLOWING CONDITIONS

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2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	Authorized Signature	Purchasing Agent

Items 1-24 out of 24

Budget Detail

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: McKinney

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Account Number: 71100 - Regular Instruction Program

Line Item Number: 471 - Software

Imagine Learning - Edgenuity seats will be purchased for students that will be enrolled in an alternative learning experience. This is a 6-12 learning management system (LMS), supporting student engagement and communication, student encouragement and self-assessment, and other tools to support student learning and progress.

Session Timeout
00:28:37

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/JGray

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Account Number: 71100 - Regular Instruction Program

Line Item Number: 471 - Software

SAVVAS Successmaker math & reading (includes training)

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Combs

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Account Number: 71100 - Regular Instruction Program

Line Item Number: 471 - Software

IXL math & ELA (\$6,412)
IXL science & social studies (\$20,671)

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Hayes

Location Code: Washington County (900)

Quantity:

Cost:



Price Quote

8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257

Date 4/3/2023
Quote No. 300483
Acct. No. 03:wa:TN:12211755
Total \$236,204.55
Pricing Expires 7/2/2023

Washington County Board of Education
405 W College St
Jonesborough TN 37659

Payment Schedule	Contract Start	Contract End
Invoice July 1 Payment Schedule: Year 1 23-24: \$83,284.00 Year 2 24-25: \$76,460.28 Year 3 25-26: \$76,460.27	7/1/2023	6/30/2026

Site	Description	Comment	End Date	Qty
1.	Asbury Optional High			
2.	Daniel Boone High School			
3.	David Crockett High School			
4.	Tennessee Virtual Learning Academy			
	EdgeEX Promotional Access – Available Fall 2023, access not to exceed 6/30/2024		06/30/2026	4

Site	Description	Comment	End Date	Qty
1.	Tennessee Virtual Learning Academy			
	Digital Libraries 6-12 Comprehensive All Content Concurrent User (MS and HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2026	20

Imagine Learning will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Imagine Learning will invoice the customer for the additional usage.

This quote is subject to Imagine Learning LLC Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <https://www.imaginelearning.com/standard-terms-and-conditions>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Imagine Learning's written consent.

Washington County Board of Education

Signature: _____
Print Name: _____
Title: _____
Date: _____

Imagine Learning Representative

Account Executive - TN
Katherine Morgan
katherine.morgan@imaginelearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



Price Quote

8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257

Date 4/3/2023
Quote No. 300483
Acct. No. 03:wa:TN:12211755
Total \$236,204.55
Pricing Expires 7/2/2023

Site	Description	Comment	End Date	Qty
	Digital Libraries Enhanced CTE Library Add-on Concurrent User		06/30/2026	20
	Edgenuity Academic Integrity Add-on - Includes Plagiarism Checker and Speed Radar		06/30/2026	20

Site	Description	Comment	End Date	Qty
1.	Daniel Boone High School			
2.	David Crockett High School			
	Digital Libraries 9-12 Comprehensive Site License (HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2026	2
	Digital Libraries Enhanced CTE Add-on Site License		06/30/2026	2
	Edgenuity Academic Integrity Add-on - Includes Plagiarism Checker and Speed Radar		06/30/2026	2

Site	Description	Comment	End Date	Qty
1.	Asbury Optional High			
	Digital Libraries 6-12 Comprehensive All Site License (MS and HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2026	1
	Digital Libraries Enhanced CTE Add-on Site License		06/30/2026	1
	Edgenuity Academic Integrity Add-on - Includes Plagiarism Checker and Speed Radar		06/30/2026	1

Site	Description	Comment	End Date	Qty
1.	Washington County Board of Education			
	Integration Clever/User provisioning (creates student and teachers from Clever)		06/30/2026	1
	Professional Development Onsite Day		06/30/2026	1
	Professional Development Webinar Training		06/30/2026	4

Subtotal \$262,449.50
Discount (\$26,244.95)
Total \$236,204.55

Here is a breakdown of what the multi-year discounts on the site-licenses could look like based on length of contract and if you are paying upfront or annually. This still does not take into account fees. @Jamie GRAY have you had a chance to connect with Heath?

Multi-Year Contract	Imagine Edgenuity Site License Discount Rate	Total Price	Total Savings	Annual Savings	Payment Schedule: Year 1 (with PD)	Payment Schedule: Year 2	Payment :
2-year contract paid annually	5%	\$168,601.35	\$8,531.65	\$4,265.83	\$87,550.68	\$81,050.68	N/A
3-year contract paid annually	10%	\$236,854.55	\$25,594.95	\$8,531.65	\$83,284.85	\$76,784.85	\$76,784.8
2-year contract paid up-front	15%	\$151,538.05	\$25,594.95		N/A	N/A	N/A
3-year contract paid up-front	20%	\$211,259.00	\$51,190.50		N/A	N/A	N/A

Please let me know if you have any questions!

Best,



Katherine Morgan
Account Executive

504.312.0213

katherine.morgan@imaginelearning.com
katherinemorgan@learn2illion.com

Imagine the future of learning with us.
imaginefutureoflearning.com

From: Alyssa Miller <alyssa.miller@imaginelearning.com>
Sent: Tuesday, January 31, 2023 2:59 PM
To: Jerry WHITAKER <whitakerj@wcde.org>; Katherine Morgan <katherine.morgan@imaginelearning.com>
Cc: Jamie GRAY <grayj3@wcde.org>
[Quoted text hidden]

[Quoted text hidden]

Katherine Morgan <katherine.morgan@imaginelearning.com>
To: Jerry WHITAKER <whitakerj@wcde.org>, Jamie GRAY <grayj3@wcde.org>
Cc: Alyssa Miller <alyssa.miller@imaginelearning.com>

Fri, Feb 3, 2023 at 4:19 PM

Hi Jamie,

Thank you so much for your time today. I am sending the updated quote to you. Though there are Concurrent Enrollments at the Virtual Learning Academy, the total is the same as the original quote. In addition, if you were to add more concurrent licenses, let's say 50 total, the total price would increase from \$91,161.50 to \$120,166. I want to reiterate that students will be able to log in without any problem, even if there are more than 20 students on at one time.

The multi-year discounting structure still stands, of course the totals will change once the integration package is added on.

I have communicated with our IT team and am waiting to hear back what integration package to add. I will let you know if I need any more information and as soon as I hear back from them, I will send you an updated quote.

Have a fabulous weekend and please do not hesitate to reach out with any questions!



Katherine Morgan
Account Executive

504.312.0213
katherine.morgan@imaginelearning.com
katherinemorgan@earnzillion.com

Imagine the future of learning with us.
imaginethefutureoflearning.com

From: Katherine Morgan <katherine.morgan@imaginelearning.com>
Sent: Thursday, February 2, 2023 12:59 PM
To: Jerry WHITAKER <whitakerj@wcde.org>; Jamie GRAY <grayj3@wcde.org>
Cc: Alyssa Miller <alyssa.miller@imaginelearning.com>
[Quoted text hidden]

[Quoted text hidden]

 **Washington County - 23:24 SY.pdf**
22K

Alyssa Miller <alyssa.miller@imaginelearning.com>
To: Jamie GRAY <grayj3@wcde.org>
Cc: Katherine Morgan <katherine.morgan@imaginelearning.com>, Jerry WHITAKER <whitakerj@wcde.org>

Mon, Feb 6, 2023 at 12:56 PM

Hello!

I hope you had a wonderful weekend. As we mentioned last week, Katherine and I wanted to provide you with an updated quote, with the integration package added in; it's attached to the email. Because you will be using a Clever sync and SSO, rather than a nightly import, our IT team suggested this package. However, if you end up needing a nightly import, please let us know and we will adjust the quote.

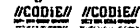
Please let us know what questions and/or feedback you have. Have the most amazing day!



Alyssa Miller
Sales Associate - TN

615.821.9389
alyssa.miller@imaginelearning.com
Twitter: @IAlyssaMiller
Schedule a Meeting: Calendly Link
Join our Teachers Lounge
Join our Inside ImagiNation Newsletter

Imagine the future of learning with us.
imaginethefutureoflearning.com



From: Katherine Morgan <katherine.morgan@imaginelearning.com>
Sent: Friday, February 3, 2023 3:19 PM
[Quoted text hidden]

[Quoted text hidden]

 **Washington County - 23:24 SY.pdf**
22K

Jamie GRAY <grayj3@wcde.org>
To: Jerry WHITAKER <whitakerj@wcde.org>

Fri, Mar 31, 2023 at 12:38 PM

Jamie Gray, Principal
Asbury Optional High School
Washington County Schools
423-434-4900

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

FEDERAL PROJECTS FUND
 PURCHASE ORDER

Purchase Order **35199**

Date Issued **7/7/23**

Appropriation No. **42E71300429-800**

Dept. **CTE**

School **District**

TO
 Major Clarity
 117 S. 14th St., Suite 160
 Richmond, VA 23219

Deliver to **Washington County Schools**
 Address **405 W College St.**
 Via **Jonesborough, TN 37659**

on or before

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Elementary Platform				\$1,180.00
	Secondary Platform				\$9,140.00
	Work Based Learning				\$1,600.00
	Professional Learning Courses				\$4,000.00
	*Renewal				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$15,920.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

MajorClarity
117 S 14th St, Suite 160
Richmond, VA 23219
hello@majorclarity.com
www.MajorClarity.com



BILL TO
Washington County School
District, TN
405 W College St, Jonesborough,
TN 37659, USA

INVOICE 3002

DATE 03/31/2023

DUE DATE 07/01/2023

ACTIVITY	TERM	QTY	RATE	AMOUNT
Elementary Platform Licensing fee for Elementary Career Exploration Platform		1		1,180.00T
Secondary Platform Licensing fee for College & Career Exploration Platform		1	9,140.00	9,140.00T
Work-Based Learning Additional License Fee for Work- Based Learning Add-on		1	1,600.00	1,600.00T
Professional Learning Courses Annual District All Access Pass		1	4,000.00	4,000.00T

Payment methods accepted are either check or wire transfer.

SUBTOTAL	15,920.00
TAX	0.00
TOTAL	15,920.00

Check Instructions:
Send a check to the address above, made out to MajorClarity, Inc.

ACH or Wire Transfers:
Routing Transit Number: 051403164
Bank Name: Atlantic Union Bank
City, State: Ruther Glen, VA
Account Number: 8524172349
Title of Account: MajorClarity, Inc.

TOTAL DUE \$15,920.00



MajorClarity by Paper Inc.
117 S 14th St. Suite 160
Richmond VA 23219
hello@majorclarity.com

Item/Fee	Price
Annual License, Secondary (6th-12th Grade)	\$9,140
Annual License, Elementary (5th Grade)	\$1,180
Annual License, Work-Based Learning	\$1,600
Professional Learning Courses: All-Access Pass	\$4,000
Training	Virtual: Free
Annual Total:	\$15,920

Point of Contact: Brandon Williams

Email: brandon@majorclarity.com

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 9331**

Date Issued **7-25-23**

Appropriation No. **72250399**

Dept. **SPED**

School **CO**

PURCHASE ORDER

TO Pearson
 PO Box 599700
 San Antonio, TX 78259

Deliver to Washington County Schools
 Address 405 W. College St.
 Jonesborough, TN 37659
 Via Attn: Mindy Myers

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
AimswEB Renewal (see attached quote)		3550	7.00	24,850.00
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				24,850.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



Pearson

QUOTE / PROFORMA

Customer Bill-to:

WASHINGTON COUNTY BOE
405 W COLLEGE ST
JONESBOROUGH TN, 37659-1009

Attention:

Customer Ship-to:

WASHINGTON COUNTY BOE
405 W COLLEGE ST
JONESBOROUGH TN, 37659-1009

Attention:

NCS Pearson, Inc.

P.O Box 599700,
San Antonio, TX 78259
Tel: 800-627-7271

Tax ID No:
41-0850527

Quote/Proforma Number : 210039

Date : 24-JUL-2023

Customer Account# : 3814202

Sales Order Number : 210039

Customer PO# :

Currency : USD

Shipment Terms : Paid

Customer Tax Number :

Number of Pages : Page 1 of 2

Prices will be honored for 60 days from price quote date.
This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

Total Ordered Quantity (No. Of Items) :		3550
Other Charges :	USD	\$0.00
Net Amount :	USD	\$24,850.00
Tax Total :	USD	\$0.00
Quote/Proforma Total :	USD	\$24,850.00
Amount Due :	USD	\$24,850.00

REMITTANCE INFORMATION

Make Checks Payable to:

13036 COLLECTION CENTER DRIVE
CHICAGO
60693
NCS Pearson, Inc.

Bank Wire to:

Bank of America N A
071000039
A/C No: 8188105388
SWIFT : 071000039



Pearson

Quote/Proforma Number: 210039

Item Number	Item Description	Quantity	Unit Price	Discount	Tax	Line Total
AIMPLSCSUB	AIMSWEBPLUS COMPLETE NEW QTY 1 (DIGITAL)	3550	7.00	NET	0.00	\$24,850.00

*** IMPORTANT CUSTOMER MESSAGES ***

AW+ QUOTE REQUEST SY 23-24 ; CID 91397

Subtotal	Total Other Charges	Total Tax	Total Due
USD \$24,850.00	USD \$0.00	USD \$0.00	USD \$24,850.00
QUOTE/PROFORMA TOTALS			

By placing your order, you hereby agree to the Terms and Conditions which govern your purchase:

<https://www.pearsonassessments.com/footer/terms-of-sale---use.html>

For questions, please visit our support site at

<https://www.pearsonassessments.com/contact-us.html>

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35231**

Date Issued **7-24-2023**

Appropriation No. **142 E 72120 471 937**

Dept. **ESSER 3.0**
 School **Coordinated School Health**

TO **Committee for Children**
2815 Second Ave Suite 400
Seattle, WA 98121-3207

Deliver to **Coordinated School Health - Midway**
 Address **3519 W Walnut St**
Johnson City, TN 37604
 Via **Kelly Wagner**

on or before

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Second Step Elementary + Second Step Middle School 1 year licenses				\$11,645.00
	* Do not exceed *				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$11,645.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
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4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



2815 Second Avenue, Suite 400
 Seattle, WA 98121-3207 USA
 800-634-4449 FAX: 206-343-1445
 orders@cfchildren.org

Quote	
Quote #	5034427
Date	7/24/2023
Customer ID	10160947

Bill To	Ship To
---------	---------

Washington County Board of Education
 405 West College Street
 Jonesborough TN 37659
 United States

Kelly Wagner
 Washington Co School District
 348 Christian Church Road
 Gray TN 37615
 United States

Requested By	Ship To	Setup Admin	Entered By
Kelly Wagner	Kelly Wagner	Name: Kelly Wagner Email: csh@wcde.org	Wesleigh Drellishak

Item	Description	Months	Start Date	End Date	QTY	Rate	Amount
904101	Second Step Elementary + Second Step Middle School, Multi-Site Pricing, 1-Year Licenses		8/24/2023	8/24/2024	10	\$2,329.00	\$23,290.00
	Renewing Subscription ID: 80023706						

Subtotal	\$23,290.00
Discount	(\$11,645.00)
Shipping & Handling	\$0.00
Sales Tax* (%)	\$0.00
TOTAL	\$11,645.00

Please remit in US Funds.

Make check payable to: Committee for Children

*Sales tax rates are based on the ship to address. All rates are estimates until shipped. If tax was included in this quote and your organization is state sales tax exempt, email your state sales tax exemption ID and certificate to orders@cfchildren.org.

Client Memo: Renewal (1 year)

Shipping Method: UPS Ground (UPS)

Your Second Step program License purchase is governed by the applicable License Agreement at: <https://secondstep.org/license-agreements>

Prices valid for 30 days from quote date.

Please include quote ID:5034427 on your order to guarantee pricing.

Items 1-8 out of 8

Budget Detail

Code:
Location Washington County (900)
Code:
Quantity:
Cost:
Line Item
Total:
Account 72120 - Health Services
Number:
Line Item 212 - Employer Medicare
Number:
Focus Area: Conducting Other Necessary Activiti...
School Type: Traditional Public School
Optional: Meeting Students' Academic, Social,...

AMP Medicare for nurses

Optional Hayes
Program
Code:
Location Washington County (900)
Code:
Quantity:
Cost:
Line Item
Total:
Account 72120 - Health Services
Number:
Line Item 399 - Other Contracted Services
Number:
Focus Area: Providing Mental Health Supports
School Type: Traditional Public School
Optional: Mental Health Supports for Students...

Two full-time contracted behavioral health therapists to serve the school population

Optional Wagner
Program
Code:
Location Washington County (900)
Code:
Quantity:
Cost:
Line Item
Total:
Account 72120 - Health Services
Number:
Line Item 471 - Software
Number:
Focus Area: Providing Mental Health Supports
School Type: Traditional Public School
Optional: Addressing Physical Health and Safe...

Welnet (Focused Fitness)

Optional Wagner
Program
Code:
Location Washington County (900)
Code:
Quantity:
Cost:
Line Item
Total:
Account 72120 - Health Services
Number:
Line Item 471 - Software
Number:
Focus Area: Providing Mental Health Supports

Second Step

Session Timeout
00:20:33

Budget Detail

Items 1-8 out of 8

Budget Detail

Optional Program Code: Wagner
 Location Code: Washington County (900)
 Quantity: 1.00
 Cost: \$45,000.00
 Line Item Total: \$45,000.00
 Account Number: 72120 - Health Services
 Line Item Number: 499 - Other Supplies and Materials
 Focus Area: Providing Mental Health Supports
 School Type: Traditional Public School
 Optional: Mental Health Supports for Students...
 Optional Program Code: Wagner
 Location Code: Washington County (900)
 Quantity: 1.00
 Cost: \$13,580.58
 Line Item Total: \$13,580.58

Calming Area/Self Regulation Tools/Sensory Devices

Session Timeout
00:20:33

Total for filtered Budget Details:	\$225,950.24
Total for all other Budget Details:	\$9,744,689.93
Total for all Budget Details:	\$9,970,640.17
Adjusted Allocation:	\$9,970,640.17
Remaining:	\$0.00

Return

[TN.gov Directory](#) | [Web Policies](#) | [Accessibility](#)

TN Department of Education | Andrew Johnson Tower | 710 James Robertson Parkway | Nashville, TN 37243 | (629) 395-4684 | ePlan.Help@tn.gov

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35197**

Date Issued **7-1-2023**

Appropriation No. **142 E 72210 524 160**

Dept. **Title I-D**

School **Steppen Stone Academy**

TO **Imagine Learning**
8860 E. Chaparral Rd Ste 100
Scottsdale, AZ 85250

Deliver to **Steppen Stone Academy**
 Address **PO Box 278**
Limestone, TN 37681
 Via **Hannah Holder**

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Professional Development Onsite Day		1		\$3,500.00
	Professional Development Webinar Training		4	\$750.00	\$3,000.00
	* Do not exceed *				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$6,500.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



Price Quote

8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257

Date 2/15/2023
Quote No. 296954
Acct. No. 03:wa:TN:12211755
Total \$25,400.00
Pricing Expires 7/1/2023

Washington County Board of Education
405 W College St
Jonesborough TN 37659

Payment Schedule	Contract Start	Contract End
PO Required TIPS Contract #200105	7/1/2023	6/30/2024

Site	Description	Comment	End Date	Per Unit	Qty	Amount
1. Steppenstone Academy						
	Digital Libraries 6-12 Comprehensive All Content Concurrent User (MS and HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2024	\$800.00	20	\$16,000.00
	Digital Libraries Enhanced CTE Library Add-on Concurrent User		06/30/2024	\$121.00	20	\$2,420.00
	Edgenuity Academic Integrity Add-on - Includes Plagiarism Checker and Speed Radar		06/30/2024	\$24.00	20	\$480.00

Site	Description	Comment	End Date	Per Unit	Qty	Amount
1. Washington County Board of Education						
	Professional Development Onsite Day		06/30/2024	\$3,500.00	1	\$3,500.00
	Professional Development Webinar Training		06/30/2024	\$750.00	4	\$3,000.00

Imagine Learning will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Imagine Learning will invoice the customer for the additional usage.

This quote is subject to Imagine Learning LLC Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <https://www.imaginelearning.com/standard-terms-and-conditions>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Imagine Learning's written consent.

Washington County Board of Education

Signature: _____
Print Name: _____
Title: _____
Date: _____



Imagine Learning Representative

Account Executive - TN
Katherine Morgan
katherine.morgan@imaginelearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257

Price Quote

Date 2/15/2023
Quote No. 296954
Acct. No. 03:wa:TN:12211755
Total \$25,400.00
Pricing Expires 7/1/2023

Subtotal	\$25,400.00
Total	\$25,400.00



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Walls, Belinda

Production
Session Timeout
00:29:42

Budget Detail

Washington County (900) Public District - FY 2024 - Consolidated - Rev 0 - Title I, Part D LEA

[Return](#)

Indirect Cost

Total Contributing to Indirect Cost

Indirect Cost Rate

Maximum Allowed for Indirect Cost

Filtering - 2 out of 5 Budget Details match selected filters

[Show All / Clear All](#)

Account Number	Line Item Number	Location Code	Tags	Narrative
72210 - Support Servic...	All	All	No Options Selected	No Options Selected

[Download Budget Data](#)

<< First < Previous | 1 | Next > Last >> Items 1-2 out of 2

Items/Page:

Budget Detail

Narrative Description

Account Number: 72210 - Support Services/Regular Instruction Program

Line Item Number: 524 - In-Service / Staff Development

Strategic Plan: Academics

Admin Costs:

Optional Program Code:

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Account Number: 72210 - Support Services/Regular Instruction Program

Line Item Number: 524 - In-Service / Staff Development

Strategic Plan: Academics

Admin Costs:

Optional Program Code:

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Imagine Learning professional development for curriculum platform

Professional development with evidenced-based practices for staff for conferences such and/or Non-traditional Educational Programs Conference (2 teachers attend with approximate cost of \$1,000 each). Conference registration, hotel accommodations, meals and travel (mileage) are the costs associated with this conference. If these conferences are not available, other appropriate conferences may be substituted such as the NAEA Conference on Alternative Education and the Autism Conference.

Total for filtered Budget Details:

Total for all other Budget Details:

Total for all Budget Details:

Adjusted Allocation:

Remaining:

[Return](#)



11885 LACKLAND RD
 MARYLAND HEIGHTS MO 63146-4208
 Phone: 314-573-2000
 Fax: 314-573-0000

To: WASHINGTON COUNTY SCHOOLS
 405 W COLLEGE STREET
 JONESBOROUGH TN 37659-1009
 Attn: Twana Mckinney
 Phone: 423-753-1100
 Fax:
 Email: allison.alvey@graybar.com

Date: 07/24/2023
 Proj Name:
 GB Quote #: 0243929206
 Release Nbr:
 Purchase Order Nbr:
 Additional Ref#
 Valid From: 07/24/2023
 Valid To: 08/23/2023
 Contact: ALLISON ALVEY
 Email: allison.alvey@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	GREENLEE TOOLS INC	508	HICKEY-BENDING 1/2 RIGID 508	\$81.93	1	\$81.93
GB Part #: 88210232		UPC #: 78331018102						
200		1 EA	GREENLEE TOOLS INC	512	HICKEY-BENDING 3/4 RIGID 512	\$99.35	1	\$99.35
GB Part #: 88121173		UPC #: 78331018103						
300		10 EA	GREENLEE TOOLS INC	840AH	BENDERHAND-1/2 W/HANDLE	\$46.71	1	\$467.10
GB Part #: 25197870		UPC #: 78331012676						
400		1 EA	GREENLEE TOOLS INC	841AH	BENDERHAND-3/4 W/HANDLE	\$55.39	1	\$55.39
GB Part #: 25197874		UPC #: 78331012677						
500		1 EA	GREENLEE TOOLS INC	842AH	BENDERHAND-1 W/HANDLE	\$94.89	1	\$94.89
GB Part #: 25197880		UPC #: 78331012678						
600		10 EA	GREENLEE TOOLS INC	L77	LEVEL BUBBLE POP	\$42.43	1	\$424.30
GB Part #: 22117413		UPC #: 78331011617						

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill. Unless noted the estimated ship date will be determined at the time of order placement.

To: WASHINGTON COUNTY SCHOOLS
 405 W COLLEGE STREET
 JONESBOROUGH TN 37659-1009
 Attn: Twana Mckinney

Date: 07/24/2023
 Proj Name:
 GB Quote #: 0243929206

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

700	10 EA	GREENLEE TOOLS INC	0155-25A	RULEPOWER RETURN 25 POP	\$13.24	1	\$132.40
GB Part #: 25201535 UPC #: 78331012479							
800	10 EA	GREENLEE TOOLS INC	333A	HACKSAW 12 POP	\$29.63	1	\$296.30
GB Part #: 25087813 UPC #: 78331023635							
900	10 EA	GREENLEE TOOLS INC	9753-11C	DRIVERREAMER 1/23/41EMT	\$25.66	1	\$256.60
GB Part #: 25087814 UPC #: 78331054696							
1000	1 EA	GREENLEE TOOLS INC	1818	BENDER- MECHANICAL	\$6,707.23	1	\$6,707.23
GB Part #: 88120695 UPC #: 78331022192							
1100	1 EA	GREENLEE TOOLS INC	36273	460-6 TRISTAND CHAIN VISE	\$464.91	1	\$464.91
GB Part #: 25796804 UPC #: 09569136273							
1200	1 EA	GREENLEE TOOLS INC	36475	1/2-2-IN EXPOSD THRDR	\$837.26	1	\$837.26
GB Part #: 88224069 UPC #: 09569136475							
1300	1 EA	GREENLEE TOOLS INC	10883	OILER 418 ALL WEATHER	\$331.26	1	\$331.26
GB Part #: 26409801 UPC #:							
1400	1 EA	GREENLEE TOOLS INC	34945	1/8-2-IN STR REAMER	\$228.61	1	\$228.61
GB Part #: 88223878 UPC #: 09569134945							

71300 730

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 Unless noted the estimated ship date will be determined at the time of order placement.

To: WASHINGTON COUNTY SCHOOLS
405 W COLLEGE STREET
JONESBOROUGH TN 37659-1009
Attn: Twana Mckinney

Date: 07/24/2023
Proj Name:
GB Quote #: 0243929206

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

1500	1 EA	GREENLEE TOOLS INC	32820	2-IN HD PIPE CUTTER	\$179.00	1	\$179.00
GB Part #: 88223810 UPC #: 09569132820							
1600	1 EA	GREENLEE TOOLS INC	2460	24X24X60 STORAGE BX B	\$746.33	1	\$746.33
GB Part #: 88121255 UPC #: 78331023363							
1700	1 EA	GREENLEE TOOLS INC	503	CASTER SET 503 OPTIONAL ON 668	\$158.60	1	\$158.60
GB Part #: 88121169 UPC #: 78331028044							
1800	1 EA	GREENLEE TOOLS INC	20972	HAND BENDER STORAGE RACK	\$408.76	1	\$408.76
GB Part #: 26411133 UPC #:							
1900	1 EA	GREENLEE TOOLS INC	668	RACK ASSY PIPE AND CONDUIT 668	\$526.90	1	\$526.90
GB Part #: 88121329 UPC #: 78331015343							

Total in USD (Tax not included): \$12,497.12

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To: WASHINGTON COUNTY SCHOOLS
405 W COLLEGE STREET
JONESBOROUGH TN 37659-1009
Attn: Twana Mckinney

Date: 07/24/2023
Proj Name:
GB Quote #: 0243929206

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

GRAYBAR ELECTRIC COMPANY, INC. TERMS AND CONDITIONS OF SALE

1. **ACCEPTANCE OF ORDER; TERMINATION** - Acceptance of any order is subject to credit approval and acceptance of order by Graybar Electric Company, Inc. ("Graybar") and, when applicable, Graybar's suppliers. If credit of the buyer of the goods or services ("Buyer") becomes unsatisfactory to Graybar, Graybar reserves the right to terminate upon notice to Buyer and without liability to Graybar.
2. **PRICES AND SHIPMENTS** - Unless otherwise quoted, prices for goods shall be those in effect at time of shipment, which shall be made F.O.B. shipping point, prepaid and bill. Unless otherwise indicated in the applicable quotation or statement of work, prices for services shall be those in effect at the time of completion. The contract price for goods and/or services shall be increased by the amount of any applicable tariff, excise, fee, assessment, levy, charge or duty of any kind whatsoever, imposed, assessed or collected by any governmental body, whether or not reflected in the costs charged to Graybar, and Graybar may increase its cost for goods and/or services appropriately to take into account such increases in Graybar's costs.
3. **RETURN OF GOODS** - Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover cost of handling. Returns will not be accepted for services or any material which has been modified at the request of or by Buyer. In addition, no custom orders may be returned.
4. **TAXES** - Prices shown do not include sales or other taxes imposed on the sale of goods or services. Taxes now or hereafter imposed upon sales, shipments or services will be added to the purchase price. Buyer agrees to reimburse Graybar for any such tax or provide Graybar with acceptable tax exemption certificate.
5. **DELAY IN DELIVERY** - Graybar is not to be accountable for delays in delivery of goods or services occasioned by acts of God, failure of its suppliers to ship or deliver on time, or other circumstances beyond Graybar's reasonable control, including, but not limited to, sourcing, shipment or delivery issues caused by, related to or resulting from COVID-19 or other similar national or global health situations. Factory shipment or delivery dates are best estimates, and in no case shall Graybar be liable for any consequential or special damages arising from any delay in provision of services, shipment or delivery.
6. **LIMITED WARRANTIES** - Graybar warrants that all goods sold are free of any security interest and will make available to Buyer all transferable warranties (including without limitation warranties with respect to intellectual property infringement) made to Graybar by the manufacturer of the goods. Buyer acknowledges that the performance of any service which alters the manufacturer provided goods as indicated in the statement of work may void the manufacturer's warranty. Graybar shall use the same care and skill a similarly situated provider of like services would exercise following commonly accepted industry practices in the performance of its duties under this agreement. **GRAYBAR MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE. UNLESS OTHERWISE AGREED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF GRAYBAR, PRODUCTS SOLD HEREUNDER ARE NOT INTENDED FOR USE IN OR IN CONNECTION WITH (1) ANY SAFETY APPLICATION OR THE CONTAINMENT AREA OF A NUCLEAR FACILITY, OR (2) IN A HEALTHCARE APPLICATION, WHERE THE GOODS HAVE POTENTIAL FOR DIRECT PATIENT CONTACT OR WHERE A SIX (6) FOOT CLEARANCE FROM A PATIENT CANNOT BE MAINTAINED AT ALL TIMES.**
7. **LIMITATION OF LIABILITY** - Buyer's remedies under this agreement are subject to any limitations contained in manufacturer's terms and conditions to Graybar, a copy of which will be furnished upon written request. Furthermore, Graybar's liability shall be limited to either repair or replacement of the goods, re-performance of the services, or refund of the purchase price, all at Graybar's option, and IN NO CASE SHALL GRAYBAR BE LIABLE FOR INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES. In addition, claims for shortages, other than loss in transit, must be made in writing not more than five (5) days after receipt of shipment. Unless otherwise agreed in the applicable statement of work, acceptance of services will occur not more than five (5) days after completion of performance.
8. **WAIVER** - The failure of Graybar to insist upon the performance of any of the terms or conditions of this agreement or to exercise any right hereunder shall not be deemed to be a waiver of such terms, conditions, or rights in the future, nor shall it be deemed to be a waiver of any other term, condition, or right under this agreement.
9. **MODIFICATION OF TERMS AND CONDITIONS** - These terms and conditions, and any associated statement of work, supersede all other communications, negotiations, and prior oral or written statements regarding the subject matter of these terms and conditions. No change, modification, rescission, discharge, abandonment, or waiver of these terms and conditions shall be binding upon Graybar unless made in writing and signed on its behalf by a duly authorized representative of Graybar. No conditions, usage of trade, course of dealing or performance, understanding or agreement, purporting to modify, vary, explain, or supplement these terms and conditions shall be binding unless hereafter made in writing and signed by the party to be bound. Any proposed modifications or additional terms are specifically rejected and deemed a material alteration hereof. If this document shall be deemed an acceptance of a prior offer by Buyer, such acceptance is expressly conditional upon Buyer's assent to any additional or different terms set forth herein.
10. **REELS** - When Graybar ships returnable reels, a reel deposit may be included in the invoice. The Buyer should contact the nearest Graybar service location to return reels.
11. **CERTIFICATION** - Graybar hereby certifies that these goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof. This agreement is subject to Executive Order 11246, as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Veterans' Readjustment Assistance Act of 1974, as amended, E.O. 13496, 29 CFR Part 471, Appendix A to Subpart A, and the corresponding regulations, to the extent required by law. 41 CFR 60-1.4, 60-741.5, and 60-250.5 are incorporated herein by reference, to the extent legally required.
12. **FOREIGN CORRUPT PRACTICES ACT** - Buyer shall comply with applicable laws and regulations relating to anti-corruption, including, without limitation, (i) the United States Foreign Corrupt Practices Act (FCPA) (15 U.S.C. §878d-1, et. seq.) irrespective of the place of performance, and (ii) laws and regulations implementing the Organization for Economic Cooperation and Development's Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, the U.N. Convention Against Corruption, and the Inter-American Convention Against Corruption in Buyer's country or any country where performance of this agreement or delivery of goods will occur.
13. **ASSIGNMENT** - Buyer shall not assign its rights or delegate its duties hereunder or any interest herein without the prior written consent of Graybar, and any such assignment, without such consent, shall be void.
14. **GENERAL PROVISIONS** - All typographical or clerical errors made by Graybar in any quotation, acknowledgment or publication are subject to correction. This agreement shall be governed by the laws of the State of Missouri applicable to contracts to be formed and fully performed within the State of Missouri, without giving effect to the choice or conflicts of law provisions thereof. All suits arising from or concerning this agreement shall be filed in the Circuit Court of St. Louis County, Missouri, or the United States District Court for the Eastern District of Missouri, and no other place unless otherwise determined in Graybar's sole discretion. Buyer hereby irrevocably consents to the jurisdiction of such court or courts and agrees to appear in any such action upon written notice thereof.
15. **PAYMENT TERMS** - Payment terms shall be as stated on Graybar's invoice or as otherwise mutually agreed. As a condition of the sales agreement, a monthly service charge of the lesser of 1-1/2% or the maximum permitted by law may be added to all accounts not paid by net due date. Visa, MasterCard, American Express, and Discover credit cards are accepted at point of purchase only.
16. **EXPORTING** - Buyer acknowledges that this order and the performance thereof are subject to compliance with any and all applicable United States laws, regulations, or orders. Buyer agrees to comply with all such laws, regulations, and orders, including, if applicable, all requirements of the International Traffic in Arms Regulations and/or the Export Administration Act, as may be amended. Buyer further agrees that if the export laws are applicable, it will not disclose or re-export any technical data received under this order in any countries for which the United States government requires an export license or other supporting documentation at the time of export or transfer, unless Buyer has obtained prior written authorization from the United States Office of Export Control or other authority responsible for such matters.
17. **CANCELLATION; CHANGES FOR SERVICES** - Buyer may cancel or make changes to a statement of work up to five (5) business days prior to commencement of the work. All changes and cancellations after such date are subject to Graybar's prior written approval in Graybar's sole and absolute discretion. Buyer shall pay to Graybar amounts necessary to cover cancellation, restocking fees and other charges applicable to the cancelled goods or services including those incurred or committed to by Graybar.

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill.

Unless noted the estimated ship date will be determined at the time of order placement.



11885 LACKLAND RD
 MARYLAND HEIGHTS MO 63146-4208
 Phone: 314-573-2000
 Fax: 314-573-0000

To: WASHINGTON COUNTY SCHOOLS
 405 W COLLEGE STREET
 JONESBOROUGH TN 37659-1009
 Attn: Twana Mckinney
 Phone: 423-753-1100
 Fax:
 Email: allison.alvey@graybar.com

Date: 07/24/2023
 Proj Name:
 GB Quote #: 0243929266
 Release Nbr:
 Purchase Order Nbr:
 Additional Ref#
 Valid From: 07/24/2023
 Valid To: 08/23/2023
 Contact: ALLISON ALVEY
 Email: allison.alvey@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		7 EA	GREENLEE TOOLS INC	3548SLL	BOX TRAINING CENTER 36X60	\$2,138.59	1	\$14,970.13
GB Part #: 26410581		UPC #:						
200		7 EA	GREENLEE TOOLS INC	07217	WISE 5IN W/ HARDWARE	\$360.40	1	\$2,522.80
GB Part #: 26565256		UPC #: 78331007217						
300		14 EA	GREENLEE TOOLS INC	10987	MERCHANDISER COUNTER STOOL	\$64.24	1	\$899.36
GB Part #: 26565255		UPC #:						
400		7 EA	GREENLEE TOOLS INC	703	KIT CASTER	\$176.79	1	\$1,237.53
GB Part #: 99894306		UPC #: 78331008420						

Total in USD (Tax not included): \$19,629.82

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To: WASHINGTON COUNTY SCHOOLS
405 W COLLEGE STREET
JONESBOROUGH TN 37659-1009
Attn: Twana Mckinney

Date: 07/24/2023
Proj Name:
GB Quote #: 0243929266

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

GRAYBAR ELECTRIC COMPANY INC. TERMS AND CONDITIONS OF SALE

1. **ACCEPTANCE OF ORDER; TERMINATION** - Acceptance of any order is subject to credit approval and acceptance of order by Graybar Electric Company, Inc. ("Graybar") and, when applicable, Graybar's suppliers. If credit of the buyer of the goods or services ("Buyer") becomes unsatisfactory to Graybar, Graybar reserves the right to terminate upon notice to Buyer and without liability to Graybar.
2. **PRICES AND SHIPMENTS** - Unless otherwise quoted, prices for goods shall be those in effect at time of shipment, which shall be made F.O.B. shipping point, prepaid and bill. Unless otherwise indicated in the applicable quotation or statement of work, prices for services shall be those in effect at the time of completion. The contract price for goods and/or services shall be increased by the amount of any applicable tariff, excise, fee, assessment, levy, charge or duty of any kind whatsoever, imposed, assessed or collected by any governmental body, whether or not reflected in the costs charged to Graybar, and Graybar may increase its cost for goods and/or services appropriately to take into account such increases in Graybar's costs.
3. **RETURN OF GOODS** - Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover cost of handling. Returns will not be accepted for services or any material which has been modified at the request of or by Buyer. In addition, no custom orders may be returned.
4. **TAXES** - Prices shown do not include sales or other taxes imposed on the sale of goods or services. Taxes now or hereafter imposed upon sales, shipments or services will be added to the purchase price. Buyer agrees to reimburse Graybar for any such tax or provide Graybar with acceptable tax exemption certificate.
5. **DELAY IN DELIVERY** - Graybar is not to be accountable for delays in delivery of goods or services occasioned by acts of God, failure of its suppliers to ship or deliver on time, or other circumstances beyond Graybar's reasonable control, including, but not limited to, sourcing, shipment or delivery issues caused by, related to or resulting from COVID-19 or other similar national or global health situations. Factory shipment or delivery dates are best estimates, and in no case shall Graybar be liable for any consequential or special damages arising from any delay in provision of services, shipment or delivery.
6. **LIMITED WARRANTIES** - Graybar warrants that all goods sold are free of any security interest and will make available to Buyer all transferable warranties (including without limitation warranties with respect to intellectual property infringement) made to Graybar by the manufacturer of the goods. Buyer acknowledges that the performance of any service which alters the manufacturer provided goods as indicated in the statement of work may void the manufacturer's warranty. Graybar shall use the same care and skill a similarly situated provider of like services would exercise following commonly accepted industry practices in the performance of its duties under this agreement. **GRAYBAR MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE, UNLESS OTHERWISE AGREED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF GRAYBAR. PRODUCTS SOLD HEREUNDER ARE NOT INTENDED FOR USE IN OR IN CONNECTION WITH (1) ANY SAFETY APPLICATION OR THE CONTAINMENT AREA OF A NUCLEAR FACILITY, OR (2) IN A HEALTHCARE APPLICATION, WHERE THE GOODS HAVE POTENTIAL FOR DIRECT PATIENT CONTACT OR WHERE A SIX (6) FOOT CLEARANCE FROM A PATIENT CANNOT BE MAINTAINED AT ALL TIMES.**
7. **LIMITATION OF LIABILITY** - Buyer's remedies under this agreement are subject to any limitations contained in manufacturer's terms and conditions to Graybar, a copy of which will be furnished upon written request. Furthermore, Graybar's liability shall be limited to either repair or replacement of the goods, re-performance of the services, or refund of the purchase price, all at Graybar's option, and **IN NO CASE SHALL GRAYBAR BE LIABLE FOR INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES.** In addition, claims for shortages, other than loss in transit, must be made in writing not more than five (5) days after receipt of shipment. Unless otherwise agreed in the applicable statement of work, acceptance of services will occur not more than five (5) days after completion of performance.
8. **WAIVER** - The failure of Graybar to insist upon the performance of any of the terms or conditions of this agreement or to exercise any right hereunder shall not be deemed to be a waiver of such terms, conditions, or rights in the future, nor shall it be deemed to be a waiver of any other term, condition, or right under this agreement.
9. **MODIFICATION OF TERMS AND CONDITIONS** - These terms and conditions, and any associated statement of work, supersede all other communications, negotiations, and prior oral or written statements regarding the subject matter of these terms and conditions. No change, modification, rescission, discharge, abandonment, or waiver of these terms and conditions shall be binding upon Graybar unless made in writing and signed on its behalf by a duly authorized representative of Graybar. No conditions, usage of trade, course of dealing or performance, understanding or agreement, purporting to modify, vary, explain, or supplement these terms and conditions shall be binding unless hereafter made in writing and signed by the party to be bound. Any proposed modifications or additional terms are specifically rejected and deemed a material alteration hereof. If this document shall be deemed an acceptance of a prior offer by Buyer, such acceptance is expressly conditional upon Buyer's assent to any additional or different terms set forth herein.
10. **REELS** - When Graybar ships returnable reels, a reel deposit may be included in the invoice. The Buyer should contact the nearest Graybar service location to return reels.
11. **CERTIFICATION** - Graybar hereby certifies that these goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof. This agreement is subject to Executive Order 11246, as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Veterans' Readjustment Assistance Act of 1974, as amended, E.O. 13496, 39 CFR Part 471, Appendix A to Subpart A, and the corresponding regulations, to the extent required by law. 41 CFR 60-1.4, 60-741.5, and 60-250.5 are incorporated herein by reference, to the extent legally required.
12. **FOREIGN CORRUPT PRACTICES ACT** - Buyer shall comply with applicable laws and regulations relating to anti-corruption, including, without limitation, (i) the United States Foreign Corrupt Practices Act (FCPA) (15 U.S.C. §§78dd-1, et. seq.) irrespective of the place of performance, and (ii) laws and regulations implementing the Organization for Economic Cooperation and Development's Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, the U.N. Convention Against Corruption, and the Inter-American Convention Against Corruption in Buyer's country or any country where performance of this agreement or delivery of goods will occur.
13. **ASSIGNMENT** - Buyer shall not assign its rights or delegate its duties hereunder or any interest herein without the prior written consent of Graybar, and any such assignment, without such consent, shall be void.
14. **GENERAL PROVISIONS** - All typographical or clerical errors made by Graybar in any quotation, acknowledgment or publication are subject to correction. This agreement shall be governed by the laws of the State of Missouri applicable to contracts to be formed and fully performed within the State of Missouri, without giving effect to the choice or conflicts of law provisions thereof. All suits arising from or concerning this agreement shall be filed in the Circuit Court of St. Louis County, Missouri, or the United States District Court for the Eastern District of Missouri, and no other place unless otherwise determined in Graybar's sole discretion. Buyer hereby irrevocably consents to the jurisdiction of such court or courts and agrees to appear in any such action upon written notice thereof.
15. **PAYMENT TERMS** - Payment terms shall be as stated on Graybar's invoice or as otherwise mutually agreed. As a condition of the sales agreement, a monthly service charge of the lesser of 1-1/2% or the maximum permitted by law may be added to all accounts not paid by net due date, Visa, MasterCard, American Express, and Discover credit cards are accepted at point of purchase only.
16. **EXPORTING** - Buyer acknowledges that this order and the performance thereof are subject to compliance with any and all applicable United States laws, regulations, or orders. Buyer agrees to comply with all such laws, regulations, and orders, including, if applicable, all requirements of the International Traffic in Arms Regulations and/or the Export Administration Act, as may be amended. Buyer further agrees that if the export laws are applicable, it will not disclose or re-export any technical data received under this order to any countries for which the United States government requires an export license or other supporting documentation at the time of export or transfer, unless Buyer has obtained prior written authorization from the United States Office of Export Control or other authority responsible for such matters.
17. **CANCELLATION; CHANGES FOR SERVICES** - Buyer may cancel or make changes to a statement of work up to five (5) business days prior to commencement of the work. All changes and cancellations after such date are subject to Graybar's prior written approval in Graybar's sole and absolute discretion. Buyer shall pay to Graybar amounts necessary to cover cancellation, restocking fees and other charges applicable to the cancelled goods or services including those incurred or committed to by Graybar.

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill.

Unless noted the estimated ship date will be determined at the time of order placement.

wrong school system on quotes

Allison Alvey <allison.alvey@graybar.com>
To: Twana MCKINNEY <mckinneyt@wcde.org>

Mon, Jul 24, 2023 at 4:41 PM

Twana,

Your quote does reflect OMNIA Partners pricing. Omnia Contact #: EV2370 /
<https://www.graybar.com/omniapartners> The lead times vary per item. The item with the longest
lead time is currently 4 months.

[Quoted text hidden]



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- [Contact TDOE](#)
- [ePlan Sign Out](#)

McKinney, Hannah

Production
 Session Timeout
 00:29:09

Budget Detail

Washington County (900) Public District - FY 2023 - Innovative School Models (ISM) - Rev 1 - Innovative School Models

[Return](#)

Filtering - 2 row of 18 Budget Details - match selected filters [Show All](#) - [Clear All](#)

Account Number	Line Item Number	Location Code	Tags	Narrative
71300 - Vocational Edu...	429 - Instructional Su...	David Crockett High Sc...	No Options Selected	No Options Selected
	730 - Vocational Instr...			

[Download Budget Data](#)

<< First < Previous **1** Next > Last >> Items 1-2 out of 2

Items/Page: 10

Budget Detail	Narrative Description
<p>Account Number: 71300 - Vocational Education Program</p> <p>Line Item Number: 429 - Instructional Supplies & Materials</p> <p>Priority Area: CTE Programs of Study</p> <p>Optional Program Code:</p> <p>Location Code: David Crockett High School (900-0038)</p> <p>Quantity: <input type="text" value="1.00"/></p> <p>Cost: <input type="text" value="\$91,371.29"/></p> <p>Line Item Total: <input type="text" value="\$91,371.29"/></p>	<p>purchases SY 22-23</p> <p>Mechanics Carts work tables Multi Device keyboard and mouse OptiPlex v ProCore Dell Distribution systems, dvd+rw Optix G241V E2 MSI computer Student desk upgrade for Business POS</p> <p>NC3 tables and stools for lab Bending hickey bending 1/2 hickey bending 3/4 rigid 512 Benderhand 1/2 w/handle Benderhand 3/4 w/handle Benderhand 1 w/handle level bubble pop Rulepower Return 25 pop Hacksaw 12 pop Driverreamer</p> <p>Trist and Chain Vise Exposd Thdr 1/2-2 in. Oiler 418 all weather 1/8 - 2 -in STR Reamer 2-in HD pipe cutter Storage box Caster set hand bender storage box rack assy pipe and conduit</p>
<p>Account Number: 71300 - Vocational Education Program</p> <p>Line Item Number: 730 - Vocational Instruction Equipment</p> <p>Priority Area: CTE Programs of Study</p> <p>Optional Program Code:</p> <p>Location Code: David Crockett High School (900-0038)</p> <p>Quantity: <input type="text" value="1.00"/></p> <p>Cost: <input type="text" value="\$182,221.27"/></p> <p>Line Item Total: <input type="text" value="\$182,221.27"/></p>	<p>purchases for SY 22-23 Anatomage \$102,865.00 Computers upgrade for Business POS \$844.44 Bender Mechanical \$8345.22 NC3 Certification box training center \$14,970.13</p>

Total for filtered Budget Details:	<input type="text" value="\$273,592.56"/>
Total for all other Budget Details:	<input type="text" value="\$6,626,407.44"/>
Total for all Budget Details:	<input type="text" value="\$6,900,000.00"/>
Adjusted Allocation:	<input type="text" value="\$6,900,000.00"/>
Remaining:	<input type="text" value="\$0.00"/>

[Return](#)

Session Timeout
00:29:09

Service Order

Fulcrum Management Solutions Inc.
Suite E, 1990 Columbia Avenue
PO Box 2260
Rossland, BC, Canada. V0G 1Y0

Sales Rep: Tristan Read
Phone: 6043680277
Email: tristan.read@thoughtexchange.com

Company Information

Bill To: Washington County School District
Address: 405 W College St, Jonesborough, Tennessee United States
Postal/Zip Code: 37659

Billing Contact Name:
Billing Contact Email:
Billing Contact Phone:

Ship To (if different than Bill To):

Address:
Postal/Zip Code:

Shipping Contact Name:
Shipping Contact Email:
Shipping Contact Phone:

Order Details

Subscription Start Date: August 1, 2023
Subscription End Date: July 31, 2024
Annual Price Increase: 5.0%
Number of Students: 8,298

Billing Frequency: All Up-Front, Annually
Payment Terms: Net 15 days
Currency: USD

Pricing

ThoughtExchange Subscription	Amount
ThoughtExchange for Education	\$36,272.00
Classic Survey	\$6,155.00
One-Time Discount	-\$6,365.00
Subscription Total	\$36,062.00

Product Description can be found in Attachment 1

Classic Survey: Traditional surveys designed to collect quantitative data with question types including likert scale, dropdown, comment box, and satisfaction score questions. Includes up to 50 questions for Surveys and Exchanges. Subscription includes up to 10 Leaders with the ability to create Surveys.

Standard Terms and Conditions

The services described in this order are governed by the Subscription Terms found at:
<https://thoughtexchange.com/subscription-terms>

Order Special Terms

[Delete if not used]

Purchase Order Information

Is a Purchase Order (PO) required?
Is the licensee exempt from sales and use tax?

Customer Purchasing Contact Email:

Any purchasing or vendor registration documents can be directed to accounts@thoughtexchange.com

Acceptance

Please indicate your acceptance of this agreement (including the attachments) by signing below and returning this Service Order to us. By signing you represent that you are authorized to agree to this agreement on behalf of the undersigned organization.

Washington County School District**Fulcrum Management Solutions Inc.**

By: _____

By: _____

Print Name Above_____
Print Name Above_____
Title_____
Title_____
Date_____
Date

ThoughtExchange® Services – Attachment 1

ThoughtExchange for Education

ThoughtExchange is a hosted Software-as-a-Service platform. ThoughtExchange allows Exchange Leaders to engage with Participants in structured online interactions. We call each of these interactions an Exchange. Each Exchange is created by an “Exchange Leader” designated by you, our customer. A “Participant” is any other person who participates in the Exchange.

Exchange Leaders and Participants can access ThoughtExchange via most popular web browsers on standard desktop and mobile platforms (see <https://get.thoughtexchange.help/hc/en-us/articles/226950227-Supported-browsers-and-devices> for a list of supported platforms).

Core Features and Services

Exchange Leaders: Each holder of an Exchange Leader account can create their own Exchanges and have access to special ThoughtExchange features. Initial access, onboarding and training is provided for up to 5 Leaders.

Unlimited Participants per Exchange: Exchanges have no limit on the number of participants, however, when including thousands of Participants, we recommend contacting your Customer Success Manager.

Unlimited Exchanges: An Exchange Leader can create an unlimited number of Exchanges.

Unlimited Report Creation: Create an unlimited number of printable, downloadable, or web-based reports.

Multilingual: The ThoughtExchange user interface runs natively in either English, French, or Spanish. Exchanges can be created where Participants can participate in the same Exchange in any language that Google Translate supports.

Analytics and Data Visualization: You have access to analytics and data visualization that is automatically generated by the software. This includes our presentation mode functions and AI-generated theming technology.

Phone, Chat, and Email Support: These are available to you during regular working hours.

Access to Customer Success: Ensures your Exchange Leaders get the training, support, and access to resources in order to run successful Exchanges.

Access to Events and Resources: Engage with your peers, learn from industry leaders, and identify new ideas to better engage with your community and organization.

Administrative Controls: Increased security controls to provide maximum protection. Adjust Room names, registration requirements, set domain restrictions, and add/remove Exchange Leaders.

Machine Moderation: Access to our machine moderation technology which can review thoughts that appear toxic, or that name people explicitly, before they are shared in the Exchange. This allows Exchange Leaders additional security and an opportunity to keep the Exchange a safe space.

Survey Questions: Up to 20 survey-style questions, allowing for additional filtering of your Exchange data for deeper analysis.

Custom Logo: Add your logo on your exchanges and Summary Reports.

Participant Grouping: Create custom participant groups within a single exchange to keep participant thoughts and ratings contained and be able to compare trends between groups.

2023 Insurance Premium Breakdown

Appendix E

Premier PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	8,196.00	13,512.00	17,628.00	21,300.00
Board	6,276.00	10,356.00	13,500.00	16,320.00
Employee Cost	1,920.00	3,156.00	4,128.00	4,980.00
# of Months	10	10	10	10
Per month	192.00	315.60	412.80	498.00

Standard PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,620.00	12,552.00	16,368.00	19,788.00
Board	6,276.00	10,356.00	13,500.00	16,320.00
Employee Cost	1,344.00	2,196.00	2,868.00	3,468.00
# of Months	10	10	10	10
Per month	134.40	219.60	286.80	346.80

Limited PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,200.00	11,880.00	15,492.00	18,732.00
Board	6,276.00	10,356.00	13,500.00	16,320.00
Employee Cost	924.00	1,524.00	1,992.00	2,412.00
# of Months	10	10	10	10
Per month	92.40	152.40	199.20	241.20

CDHP with HSA (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	6,276.00	10,356.00	13,500.00	16,320.00
Board	6,276.00	10,356.00	13,500.00	16,320.00
Employee Cost	0.00	0.00	0.00	0.00
# of Months	10	10	10	10
Per Month	0.00	0.00	0.00	0.00

WCDE Board Contribution to HSA	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Board	1,000.00	2,000.00	1,500.00	2,500.00
# of Months	10	10	10	10
Per Month	100.00	200.00	150.00	250.00

2022 upcharge for the following networks paid by the employee in addition to monthly premium listed above:

CIGNA Open Access	78.00	78.00	156.00	156.00
BCBS Network P	78.00	78.00	156.00	156.00

2024 Insurance Premium Breakdown

Premier PPO

(Network S or

CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	8,556.00	14,100.00	19,248.00	22,224.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	2,004.00	3,300.00	4,512.00	5,196.00
# of Months	10	10	10	10
Per month	200.40	330.00	451.20	519.60

Standard PPO

(Network S or

CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,944.00	13,104.00	17,880.00	20,652.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	1,392.00	2,304.00	3,144.00	3,624.00
# of Months	10	10	10	10
Per month	139.20	230.40	314.40	362.40

Limited PPO

(Network S or

CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,500.00	12,372.00	16,884.00	19,500.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	948.00	1,572.00	2,148.00	2,472.00
# of Months	10	10	10	10
Per month	94.80	157.20	214.80	247.20

CDHP with HSA

(Network S or

CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	6,552.00	10,800.00	14,736.00	17,028.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	0.00	0.00	0.00	0.00
# of Months	10	10	10	10
Per Month	0.00	0.00	0.00	0.00

WCDE Board

Contribution to HSA

	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Board	1,000.00	2,000.00	1,500.00	2,500.00
# of Months	10	10	10	10
Per Month	100.00	200.00	150.00	250.00

If one of the following networks are chosen, the associated upcharge will be added to the employee's monthly premium:

CIGNA Open Access	90.00	102.00	180.00	180.00
BCBS Network P	90.00	102.00	180.00	180.00

2024 Insurance Premium Breakdown

Premier PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	8,556.00	14,100.00	19,248.00	22,224.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	2,004.00	3,300.00	4,512.00	5,196.00
# of Months	10	10	10	10
Per month	200.40	330.00	451.20	519.60
Monthly Employee Change	\$8.40	\$14.40	\$38.40	\$21.60

Standard PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,944.00	13,104.00	17,880.00	20,652.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	1,392.00	2,304.00	3,144.00	3,624.00
# of Months	10	10	10	10
Per month	139.20	230.40	314.40	362.40
Monthly Employee Change	\$4.80	\$10.80	\$27.60	\$15.60

Limited PPO (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	7,500.00	12,372.00	16,884.00	19,500.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	948.00	1,572.00	2,148.00	2,472.00
# of Months	10	10	10	10
Per month	94.80	157.20	214.80	247.20
Monthly Employee Change	\$2.40	\$4.80	\$15.60	\$6.00

CDHP with HSA (Network S or CIGNA LocalPlus)	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Total Cost	6,552.00	10,800.00	14,736.00	17,028.00
Board	6,552.00	10,800.00	14,736.00	17,028.00
Employee Cost	0.00	0.00	0.00	0.00
# of Months	10	10	10	10
Per Month	0.00	0.00	0.00	0.00
Monthly Employee Change	\$0.00	\$0.00	\$0.00	\$0.00

WCDE Board Contribution to HSA	<u>Employee</u>	<u>Emp+Child(ren)</u>	<u>Emp+Spouse</u>	<u>Emp+Spouse+Children</u>
Board	1,000.00	2,000.00	1,500.00	2,500.00
# of Months	10	10	10	10
Per Month	100.00	200.00	150.00	250.00

If one of the following networks are chosen, the associated upcharge will be added to the employee's monthly premium:

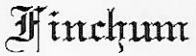
Facilities Update

July 2023

- Basketball court at Gray has been paved.
- Coolers and freezers have been installed at Grandview and Fall Branch. Waiting for delivery of freezer for Sulphur Springs.
- J.L. Jacobs and Associates have not made any progress. I recommend the board move on to a different architect.
- Flooring for DCHS and DBHS gyms is installed. I am waiting on the contractor to give me pricing on thresholds and for them to install Volleyball sleeves and covers.
- Renovation of faculty restrooms at Asbury will be done during summer break.
- Controls upgrades system wide has begun. Ridgeview is complete. The contractor is moving to Gray and Fall Branch.
- DCHS library shelving has been removed. Flooring has been installed. Waiting on delivery of furniture.
- BurWil construction will begin removing affected flooring as needed at Boones Creek after summer school is complete. Due to summer school being at Boones Creek, replacing the flooring will be scheduled during breaks in the fall.

Annual Vehicle Authorization Report 2023-2024 School Year

<u>Vehicle Number</u>	<u>Employee Name</u>	<u>Employee Assignment</u>	<u>Need for 24 hour access</u>	<u>One-way mileage home</u>
<u>Truck #24 2020 Silverado 1500</u>	Tony Roberts	Transportation Supervisor	Breakdowns or to drive bus	15 miles one-way
<u>Truck #9 2021 Silverado 1500</u>	Lynn Archer	Support Supervisor for Transportation	Breakdowns or to drive bus	3 miles one-way
<u>Truck #20 1993 Dodge Ram</u>	James Brewer	Bus Mechanic	Breakdowns or to drive bus	14 miles one-way
<u>Truck #42 2021 Chevy Silverado</u>	William Meneses	Bus Mechanic	Breakdowns or to drive bus	3 miles one-way
<u>Truck #11 1999 Ford F-350</u>	Adam Tipton	Bus Mechanic	Breakdowns or to drive bus	16 miles one-way
<u>Truck #26 2020 Silverado 1500</u>	Phillip Patrick	Maintenance Supervisor	On call for system-wide emergencies	6 miles one-way
<u>Truck #45 2021 Chevy Silverado</u>	Logan Clark	Ground Maintenance	Sporting events (nights/weekends)	5 miles one-way
<u>Van #105 2023 Ford Van</u>	Vince Swiney	Technology	Alarm/Security Checks System-wide	27 miles one-way
<u>Truck #28 2017 Ford F-150</u>	Joe Lyons	Technology	Alarm/Security Checks System-wide	7 miles one-way
<u>Van #100 2020 Ford Transit Van</u>	Jeff Carver	Foodservice	Freezer/Security Checks System-wide	20 Miles one-way
<u>Truck #3 2006 Chevy 1500</u>	Dale Scott	DCHS Security Guard	Grounds work and security	Lives on Campus
<u>Truck #52 2017 Ford F-150</u>	Michelle Stallard	Maintenance	Occasional Use	22 Miles one-way



Proposal

2812 Boyds Creek Hwy
Sevierville, TN 37876
Office: (865)453-3995
Fax: (865)429-2431

DATE July 19, 2023
Job Name Westview ES
Job Location 2847 Old State Route 34
Limestone, TN 37681

Quotation valid until: August 19, 2023
Prepared by: Debra Maldonado

Submitted To:
Washington County Schools

Keith Lyons
LyonsK@wcde.org

Architect:
Sq Footage: 8036

Start Date:
Type of Floor:

Job Phone:
After Hours Contact:

Line Item	AMOUNT
To provide all labor, materials and services for the following: Sand and Refinish; Machine sand with coarse, medium and fine grades of sandpaper to achieve a level, smooth, uniform surface. Remove sanding dust by vacuum. Apply seal and finish coats of finish system according to written instructions.	
Gym Floor, 8036 sq ft	\$ 14,063.00
Sand and Refinish plus lines	
	\$ 14,063.00

Finchum Sports Floors LLC

All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.



Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____

Washington County Board of Education

Monitoring: Review: Annually	Descriptor Term: Student Wellness	Descriptor Code: 6.411	Issued Date: 11/05/20
		Rescinds: 6.411	Issued: 03/07/17

1 The Board recognizes the value of proper nutrition, physical activity, and other health conscious
2 practices and the impact that such practices have on student academic achievement, health, and well-
3 being. In order to provide an environment conducive to overall student wellness, this policy shall be
4 followed by all schools in the district.¹

5 **COMMITMENT TO COORDINATED SCHOOL HEALTH**

6 All schools shall implement the CDC's Coordinated School Health approach to managing new and
7 existing wellness related programs and services in schools and the surrounding community based on
8 state law and State Board of Education CSH standards and guidelines. Washington County's
9 Coordinated School Health Coordinator shall be responsible for overseeing compliance with State
10 Board of Education CSH standards and guidelines in the school district.

11 **SCHOOL HEALTH ADVISORY COUNCIL^{2,3}**

12 A school district health advisory council shall be established to serve as a resource to school sites for
13 implementing policies and programs and develop an active working relationship with the county health
14 council. The council shall consist of individuals representing the school and community, including
15 parents, students, teachers, school administrators, health professionals, school food service
16 representatives, and members of the public. The primary responsibilities of the council include but are
17 not limited to:

- 18 1. Developing, implementing, monitoring, reviewing, and as necessary, making recommendations
19 as to physical activity and nutrition policies;
20
- 21 2. Ensuring all schools within the district create and implement an action plan related to all
22 School Health Index modules;
23
- 24 3. Ensuring that the results of the action plan are annually reported to the council; and
25
- 26 4. Ensuring that school level results include measures of progress on each indicator of the School
27 Health Index.

28 The State Board of Education's Coordinated School Health and Physical Activity policies shall be used
29 as guidance by the council to make recommendations. The Board will consider recommendations of
30 the council in making policy changes or revisions.

1 Additionally, each school will have a Healthy School Team consisting of but not limited to the school
2 nurse, teachers, students, parents, community members, and administrators.² The Team will hold
3 Healthy School Team meetings during the school year to assess needs and oversee planning and
4 implementation of school health efforts. The Director of Schools/designee will ensure compliance with
5 the school wellness policy, to include an assessment of the implementation of the wellness policy and
6 the progress made in attaining the policy goals. The assessment will be made available to the public.

7 **COMMITMENT TO NUTRITION**

8 All schools within the district shall participate in the USDA child nutrition programs, which may
9 include but not be limited to, the National School Lunch Program, the School Breakfast Program, the
10 Summer Food Service Program, and the After School Snack Program.^{4,5,6}

11 Meals shall be accessible to all students in a non-stigmatizing manner. Students will be given adequate
12 time to enjoy healthy meals and relax in a pleasant environment. Good nutritional habits shall be
13 encouraged. All food including vending machines, fundraising items, and concessions must meet
14 guidelines set forth by the Healthy, Hunger-free Kids Act, 2010, Smart Snacks in Schools.^{4,5,6} The
15 school principal/designee shall be responsible for overseeing the school district's compliance with the
16 State Board of Education rules and regulations for sale of food items in the school district.^{2,5,6}

17 **DISTRICT GOALS**

18 The district will promote healthy nutrition through various activities, including nutrition related
19 newsletters, informational links on the district website, healthy eating posters and bulletin boards in
20 dining areas, and informational booths at various community functions. Nutrition education will be
21 offered as part of a standards based program designed to provide students with the knowledge and
22 skills needed to promote and protect their health as outlined in the State Board of Education
23 Health Education and Lifetime Wellness Standards. Nutrition education will discourage teachers
24 from using high fat, sugar, and sodium foods as rewards and encourage students to start each day with
25 a healthy breakfast.

26 **COMMITMENT TO PHYSICAL ACTIVITY AND PHYSICAL EDUCATION⁷**

27 The Board recognizes that physical activity is extremely important to the overall health of a child.
28 Schools shall support and promote physical activity. Physical activity may be integrated into any areas
29 of the school program.

30 Physical education classes shall be offered as part of a standards based program designed to provide
31 developmentally appropriate moderate to vigorous physical activity as an integral part of the class. All
32 physical education classes shall comply with the State Board of Education's Physical Education
33 Standards. In addition to the district's physical education program, non-structured physical activity
34 periods shall be offered as required by law.

35 Schools shall continue to offer after school sports and activities. Physical activity shall not be
36 employed as a form of discipline or punishment during scheduled curricular activities. This policy is
37 not designed to address the use of physical activity as a form of discipline for students choosing to
38 participate in extracurricular activities. The withholding of physical activity or physical education in
39 response to inappropriate behavior such as failure to complete assignments or other negative behavior

1 is not permitted. This does not refer to withholding physical activity, benching a student for a time
2 period, because of inappropriate behavior during physical education class or other organized physical
3 game/activity.

4 **MARKETING OF SMART SNACKS**

5 All food and beverage marketing within school premises, including vending machines, school stores,
6 cafeteria displays, and promotional materials, must exclusively feature items that meet the USDA's
7 Smart Snacks in School nutrition standards. Foods and beverages promoted through marketing
8 materials must be in compliance with these standards, ensuring that only nutritious and healthy choices
9 are encouraged. Food and beverage items that do not meet the Smart Snacks in School guidelines, such
10 as sugary snacks, regular sodas, and high-calorie items, shall not be advertised or promoted through
11 marketing initiatives within the school. Beverage vending machines located on school premises will
12 exclusively offer beverages that meet Smart Snacks requirements. Non-compliant beverages, such as
13 regular sodas and sugary drinks, shall not be available for purchase through school vending machines.

14 **COMMITMENT TO CURRICULUM³**

15 All applicable courses of study should be based on State-approved curriculum standards.

16 **SCHOOL HEALTH INDEX³**

17 All schools within the district shall annually administer a baseline assessment on each of the
18 recommended School Health Index modules. Results shall be submitted to the School Health Advisory
19 Council and reported to the State Department of Education.

20 **RECORD KEEPING COMPLIANCE**

21 The district's Coordinated School Health Coordinator shall ensure that records demonstrating
22 compliance with community involvement requirements are maintained. The Coordinated School
23 Health Coordinator shall additionally document that the school wellness policy and triennial
24 assessments are made available to the public.⁸

Legal References

1. TCA 49-1-1022
2. State Board of Education Policy 4.204
3. State Board of Education Policy 4.206
4. 42 USCA § 1758b
5. TRR/MS 0520-01-06
6. 7 CFR § 210; 7 CFR § 220
7. TCA 49-6-1021
8. 7 CFR § 210.31(f)

Cross References

Student Suicide Prevention 6.415

Washington County Board of Education			
Monitoring: Review: Annually	Descriptor Term: Attendance	Descriptor Code: 6.200	Issued Date: 06/30/22
		Rescinds: 6.200	Issued: 11/04/21

General

Attendance is a key factor in student achievement; therefore, students are expected to be present each day school is in session.

The Director of Schools/designee shall ensure that this policy is posted in each school building and disseminated to all students, parent(s)/guardian(s), teachers, and administrative staff.

The Attendance Supervisor shall oversee the entire attendance program which shall include:¹

1. All accounting and reporting procedures and their dissemination;
2. Alternative program options for students who severely fail to meet minimum attendance requirements;
3. Ensuring that all school age children attend school;
4. Providing documentation of enrollment status upon request for students applying for new or reinstatement of driver's permit or license; and
5. Notifying the Department of Safety whenever a student with a driver's permit or license withdraws from school.²

Student attendance records shall be given the same level of confidentiality as other student records. Only authorized school officials with legitimate educational purposes may have access to student information without the consent of the student or parent(s)/guardian(s).³

Absences shall be classified as either excused or unexcused as determined by the principal/designee. Excused absences shall include:⁴

1. Personal illness/injury;
2. Illness of immediate family member;
3. Death in the family;

4. Extreme weather conditions;
5. Religious observances;⁵
6. Pregnancy;
7. School-endorsed activities;
8. Summons, subpoena, or court order; or
9. Circumstances which in the judgment of the principal create emergencies over which the student has no control.

The principal shall be responsible for ensuring that:⁶

1. Attendance is checked and reported daily for each class;
2. Daily absentee sheets contain sign in/sign out sheets and indicate students present or absent for the majority of the day;
3. All student absences are verified;
4. Written excuses are submitted for absences and tardiness; and
5. System-wide procedures for accounting and reporting are followed.

TRUANCY

Annually, the Director of Schools/designee will provide written notice to parent(s)/guardian(s) that attendance at school is required. Students shall be present at least fifty percent (50%) of the scheduled school day in order to be counted present. Students may attend part-time days, alternating days, or for a specific amount of time as indicated in their Individualized Education Plan or 504 Plan and shall be considered present for school attendance purposes. If a student is required to participate in a remedial instruction program outside of the regular school day where there is no cost to the parent(s)/guardian(s) and the school district provides transportation, unexcused absences from these programs shall be reported in the same manner.⁷

Excuses for absences must be made in writing to the principal or administrative designee by a parent or guardian and must be submitted within five (5) days of the student's return to school. All absences, and/or corrections to absences must be recorded within the respective 20-day attendance reporting period or no later than ten (10) days following the end of each 20-day attendance reporting period.

A student who is absent five (5) days without adequate excuse shall be reported to the Director of Schools/designee who will, in turn, provide written notice to the parent(s)/guardian(s) of the student's absence. If a parent/guardian does not provide documentation within adequate time excusing those absences or request an attendance hearing, then the Director of Schools shall implement tier two of the progressive truancy plan described below prior to referral to juvenile court.

*Progressive Truancy Plan*⁸

Tier I of the progressive truancy plan shall apply to all students within the district and include schoolwide prevention-oriented supports to assist with satisfactory attendance. These supports shall include, but are not limited to; including the Attendance Policy in the Student Handbook, reviewing the Attendance Policy with students during a school assembly, sending home a school calendar with each student, and calling the parent/guardian from the school or alerting via the school system's messaging service at every absence.

Tier II of the progressive truancy plan shall be implemented after the student accumulates five (5) unexcused absences, but before referral to juvenile court, and includes the following:

1. A conference with the student and the student's parent(s)/guardian(s);
2. An attendance contract, based on the conference, signed by the student, the parent(s)/guardian(s), and the Attendance Supervisor/designee. The contract shall include:
 - a. A specific description of the school's attendance expectations for the student;
 - b. The period for which the contract is effective; and
 - c. Penalties for additional absences and alleged school offenses, including additional disciplinary action and potential referral to juvenile court.
3. Regularly scheduled follow-up meetings to discuss the student's progress; and
4. A school employee shall conduct an individualized assessment detailing the reasons a student has been absent from school. The employee may refer the student to counseling, community-based services, or other services to address the student's attendance problems.

Tier III shall be implemented if the truancy interventions under Tier II are unsuccessful. Tier III shall consist of the following interventions: referral to Truancy Board for a student hearing; referral to school-based community resources; referral to community resources such as counseling, parenting classes, in-home services, etc.

These interventions shall be determined by a team formed at each school. The interventions shall address student needs in an age-appropriate manner. Finalized plans shall be approved by the Director of Schools/designee.

NON-SCHOOL SPONSORED EXTRACURRICULAR ACTIVITY⁹

A principal/designee may excuse a student to participate in non-school sponsored extracurricular activities. The principal shall document the approval in writing and shall excuse no more than ten (10) absences each school year. No later than seven (7) business days prior to the student's absence, the student shall provide documentation to the school as proof of the student's participation along with a written request for the excused absence from the student's parent/guardian. The request shall include the following:

1. Student's name and personal identification number;

2. Student's grade;
3. The dates of the student's absence;
4. The reason for the student's absence; and
5. The signatures of the student and parent/guardian.

RELEASED TIME COURSE¹⁰

A principal/designee may excuse a student to attend a course in religious moral instruction for up to one (1) class period per school day. Students shall not be excused during any class which requires an examination for state or federal accountability purposes.

The student shall submit a written consent form signed by the student's parent/guardian prior to participation in the released time course. The principal/designee shall document the approval in writing. The student shall provide documentation to the principal/designee as proof of the student's participation in the released time course.

The district shall not be responsible for transporting students to and from the place of instruction.

Upon submission of the student's transcript from the entity that provided the released time course, the student may be awarded one (1) unit of elective credit. The Director of Schools shall develop procedures with secular criteria for determining whether credit shall be awarded.]

MAKE-UP WORK

Any student whose absence is unexcused or excused shall be expected to make up work missed or due on dates of absence.

All missed class work or tests from absences may be made up provided that the student makes the request immediately upon returning to school and provided class time is not taken from other students.

STATE-MANDATED ASSESSMENT

Students who are absent the day of the scheduled end-of-course (EOC) exams shall present a signed doctor's excuse or shall have been given an excused release by the principal prior to testing to receive an excused absence. Students who have excused absences will be allowed to take a make-up exam.

Students who have an unexcused absence shall receive a failing grade on the EOC exam, which shall be averaged into their final grade.

CREDIT/PROMOTION DENIAL

Credit/promotion denial determinations may include student attendance; however, student attendance may not be the sole criterion.¹¹ If attendance is a factor prior to credit/promotion denial, the following shall occur:

1. The student and the parent(s)/guardian(s) shall be advised if the student is in danger of credit/promotion denial due to excessive absenteeism; and
2. Procedures in due process are available to the student when credit or promotion is denied.

DRIVER'S LICENSE REVOCATION²

A student who has more than ten (10) consecutive or fifteen (15) unexcused absences during any semester shall be ineligible to retain a driver's permit or license.

ATTENDANCE HEARING¹²

Students with excessive (more than five (5)) unexcused absences or those in danger of credit/promotion denial shall have the opportunity to appeal to an attendance hearing committee appointed by the principal. If the student chooses to appeal, the student or his/her parent(s)/guardian(s) shall be provided written or actual notice of the appeal hearing and shall be given the opportunity to address the committee. The committee will conduct a hearing to determine if any extenuating circumstances exist to excuse an absence(s) or to determine if the student has met attendance requirements that will allow him/her to pass the course or be promoted. Upon notification of the attendance committee decision, the principal shall send written notification to the Director of Schools/designee and the parent(s)/guardian(s) of the student of any action taken regarding the excessive unexcused absences. The notification shall advise parent(s)/guardian(s) of their right to appeal such action within two (2) school days to the Director of Schools/designee.

The appeal shall be heard no later than ten (10) school days after the request for appeal is received.

Within five (5) school days of the Director of Schools/designee rendering a decision, the student's parent(s)/guardian(s) may request a hearing by the Board, and the Board shall review the record. Following the review, the Board may affirm or overturn the decision of the Director of Schools/designee. The action of the Board shall be final.

Legal References

1. [TCA 49-6-3006](#)
2. [TCA 49-6-3017\(c\)](#)
3. [20 USCA § 1232g](#)
4. [TRR/MS 0520-01-02-.17\(5\); State Board of Education Policy 4.100](#)
5. [TCA 49-6-2904\(b\)\(5\)](#)
6. [TCA 49-6-3007](#)
7. [TCA 49-6-3021](#)
8. [TCA 49-6-3007; TCA 49-6-3009](#)

Cross References

School Calendar 1.800
 Extracurricular Activities 4.300
 Interscholastic Athletics 4.301
 Field Trips/Excursions/Competitions 4.302
 Reporting Student Progress 4.601
 Promotion and Retention 4.603
 Recognition of Religious Beliefs, Customs, & Holidays 4.803
 Voluntary Pre-K Attendance 6.2011
 Homeless Students 6.503
 Students in Foster Care 6.505

9. TCA 49-6-3022
10. TCA 49-2-130
11. TCA 49-2-203(b)(7); TCA 49-6-3002(b);
Public Acts of 2023, Chapter No. 130
12. TRR/MS 0520-01-02-.17(7)

Students from Military Families 6.506
Student Records 6.600

First Reading

Washington County Board of Education			
Monitoring: Review: Annually	Descriptor Term: Interscholastic Athletics	Descriptor Code: 4.301	Issued Date: 08/05/21
		Rescinds: 4.301	Issued: 11/13/18

1 No person shall, on the basis of sex, be excluded from participation in, be denied the benefits of, be
2 treated differently from another person, or otherwise be discriminated against in any athletic program of
3 the school. Equal athletic opportunities shall be provided for members of both sexes.¹ Student athletes
4 shall only be allowed to participate in athletic activities or events that align with the student's sex
5 indicated on his/her original birth certificate.² The Director of Schools/designee shall require the
6 parent/guardian to provide the student's original birth certificate prior to participation in any
7 interscholastic athletics. If the original birth certificate is not available or does not indicate the student's
8 sex at the time of birth, the parent/guardian shall provide medical documentation showing evidence of
9 the student's sex at birth.

10 Interscholastic athletics shall be administered as a part of the regular school program and shall be the
11 principal's responsibility. Principals shall ensure that school regulations regarding participation in a sport
12 are reasonable. Athletic schedules shall be filed in each school principal's office. The principal or his/
13 her designee must accompany an athletic team on trips. Transportation of teams to athletic games is
14 approved by the Board, provided the team's school reimburses the Board for mileage.

15 Bylaws of the Tennessee Secondary School Athletic Association shall regulate the operation and control
16 of athletics.³ The Director of Schools shall develop a code of conduct for all coaches to follow in order
17 to ensure the health and safety of athletes.⁴

18 **INSURANCE & PHYSICAL EXAMINATIONS**

19 In the event that the school's insurance provider does not extend coverage to an athlete, that athlete must
20 provide proof of independently secured catastrophic coverage and liability coverage, with the school
21 system as a named insured, of not less than the limits set forth in state law.⁵ It shall be the responsibility
22 of the parent(s) or guardian(s) to provide health and hospitalization insurance for all students
23 participating in interscholastic athletics.

24 Prior to participation in interscholastic athletics, every student must complete an annual physical
25 examination.⁶ The parents/guardians of each student shall be responsible for covering the cost of the
26 examination, and these records shall be on file in the principal's office.

27 **SCHEDULING CONFLICTS**

28 No principal or teacher of any school under the control of the board shall dismiss his/her school or any
29 group of students for the purpose of attending the practice of any interscholastic sport during the school
30 day without written permission from the board.⁷ This does not prevent the inclusion of regular physical
31 training lessons in the daily school program.

1 Students shall not be required to attend a school athletic event, or event related to participation on a
 2 school athletic team, if the event is on an official school holiday, observed day of worship, or religious
 3 holiday. The student's parent or legal guardian shall notify the coach in writing three (3) full school days
 4 prior to the event.⁸

5 **SEVERE WEATHER⁴**

6 Severe weather is any type of weather that could impede the safety of any athlete by compromising the
 7 playing conditions of the interscholastic sport. Severe weather includes, but is not limited to, thunder,
 8 lightning, and extreme temperatures. When severe weather is forecasted, suspension of play shall be
 9 discussed with all players, coaches, and officials, if applicable.

10 All coaches who oversee or participate in outdoor training, practice, or competition shall annually
 11 complete a heat illness prevention course approved by the Tennessee Department of Health as well as
 12 receive training on activity modifications based on environmental conditions.

13 **PERSONAL CONDUCT AT SPORTING EVENTS**

14 **Good sportsmanship and appropriate personal conduct are expected from all student athletes,**
 15 **coaches, and spectators.**

16 **In the event any student of Washington County Schools behaves in a manner that violates the Code**
 17 **of Acceptable Behavior, the school administration will impose appropriate discipline.**
 18 **Additionally, if any spectator, whether student or adult, behaves in a manner that results in**
 19 **TSSAA imposing a fine on the school for unruly behavior, then any such person will be barred**
 20 **from attending any extracurricular activities of the Washington County Schools until such fine**
 21 **has been reimbursed to the Board.**

22 **PROHIBITION AGAINST HAZING**

23 Coaches, employees, and volunteers of the school district shall not encourage, permit, condone, or
 24 tolerate hazing activities.⁹

Legal References

1. 34 CFR § 106.41; 20 USCA § 1681 et seq.
2. Public Acts of 2021, Chapter No. 40
3. TRR/MS 0520-01-02-.08(1)
4. Public Acts of 2021, Chapter No. 272
5. TCA 29-20-403
6. 20 USCA § 1232h(c); TRR/MS 0520-01-13-.01(1)(a)
7. TCA 49-6-1002(a)
8. TCA 49-6-1002(c)
9. TCA 49-2-120

Cross References

- Special Use of School Vehicles 3.402
- Student Insurance Program 3.601
- Extracurricular Activities 4.300
- Attendance 6.200

Washington County Board of Education

Monitoring: Review: Annually	Descriptor Term: Supplemental Pay	Descriptor Code: 5.610	Issued Date: 09/05/13
		Rescinds:	Issued:

1 The board shall have a supplemental pay program for employees engaged in certain activities,
2 including but not limited to the following:

- 3 1. School administrators
- 4 2. System supervisors
- 5 3. Athletic coaches
- 6 4. Cheerleading sponsors
- 7 5. Yearbook sponsors
- 8 6. Band and vocal music teachers
- 9 7. Career and technical education teachers

10 Supplemental pay shall be in addition to the regular salary paid to employees and subject to all normal
11 salary deductions.

12 A schedule of all supplemental pay shall be adopted by the board on an annual basis as part of the
13 process of adopting an annual operating budget. The director of schools shall recommend changes to
14 the supplemental pay schedule when presenting the overall operating budget to the board.

15 The board authorizes the director of schools to shift funds allocated to athletic coaching supplements
16 during the school year as may be necessary to address the needs of individual athletic programs. At no
17 time shall the total allocation for athletic coaching supplements be increased without authorization of
18 the board.

Washington County Board of Education

Monitoring: Review: Annually	Descriptor Term: Supplemental Pay Schedule	Descriptor Code: 5.6101	Issued Date: 06/30/22
		Rescinds: 5.6101	Issued: 01/14/21

1 **Athletic Directors**

- 2 1. Base salary in terms of training and experience on the salary schedule.
- 3 2. Add two-tenths (2/10) of the base salary for a twelve (12) month contract.
- 4 3. Add a supplement of \$4,000

5 **Agriculture Education Teachers**

- 6 1. Base salary in terms of training and experience on the salary schedule.
- 7 2. Add two-tenths (2/10) of the base salary for a twelve (12) month contract.
- 8 3. Add an annual supplement of \$1,050.

9 **Family & Consumer Science, Trade & Industrial, Marketing Education, Business Education, Health Science Education, and Technology Engineering Education Teachers**

- 11 1. Base salary in terms of training and experience on the salary schedule.
- 12 2. Add an annual supplement of \$1,050.

13 **High School Band Director**

- 14 1. Base salary in terms of training and experience on the salary schedule.
- 15 2. An 11-month contract
- 16 3. An annual supplement of \$2,850 for extracurricular activities at both the high school and middle school level. Activities to be verified by building principals.
- 17 4. A high school band director, who has total responsibility for the extracurricular band activities of middle schools, shall receive an additional supplement equal to one middle school supplement (\$750).

21 **Assistant High School Band Director**

- 22 1. Base salary in terms of training and experience on the salary schedule.
- 23 2. An 11-month contract
- 24 3. An annual supplement of \$1,250 for extracurricular activities at both the high school and middle school level. Activities to be verified by building principals.

26 **Middle School Band Director**

- 27 1. Base salary in terms of training and experience on the salary schedule.
- 28 2. An annual supplement of \$750 for extracurricular activities at the middle school level.
- 29 Activities to be verified by building principals.

30 **Vocal Music**

- 31 1. Base salary in terms of training and experience on the salary schedule.
- 32 2. High School – add an annual supplement of \$1,500.

- 1 3. Middle School (grades 5-8) – add an additional supplement equal to a base of \$200 plus two
2 dollars (\$2.00) per hour for up to 100 hours maximum (\$400). Time to be verified by building
3 principals.

4 **Yearbook Sponsor**

- 5 1. Base salary in terms of training and experience on the salary schedule.
6 2. High School – add an annual supplement of \$1,000.
7 3. Other – add an annual supplement equal to the base of \$150 plus one dollar (\$1.00) per hour for
8 up to \$450 maximum. Time to be verified by building principals.

9 **High School Guidance Counselors**

- 10 1. Base salary in terms of training and experience on the salary schedule.
11 2. Add one-tenth (1/10) for an 11 month contract.

12 **Special Programs**

13 New Programs may be developed with the approval of:

- 14 1. The building principal, and;
15 2. The Director of Schools

16 The sponsors of these new approved programs will be compensated at:

- 17 1. A base supplement of \$250;
18 2. Five dollars (\$5) per hour for up to a maximum of one hundred (\$100) hours. Time to be
19 verified and approved by the building principal.

20 **JROTC Instructor Compensation Structure (JROTC employees hired prior to 1/14/2021)**

21 1. JROTC Minimum Salary

- 22 a. JROTC personnel have a minimum salary determined by the United States Military.
23 The U.S. Military reimburses the Washington County Department of Education for fifty
24 percent (50%) of the gross salary amount annually. This amount is adjusted annually by
25 the U.S. Military.
26

27 2. JROTC Annual Salary Adjustment

- 28 a. JROTC personnel will be given an annual salary adjustment equal to fifty percent
29 (50%) of the annual percentage pay raise the Washington County Board of Education
30 votes to give Washington County Department of Education employees.
31 i. The Certified Salary Pay Scale at the ten (10) year experience level based on the
32 JROTC Employee's education level will be used to calculate the annual salary
33 adjustment. This amount will carry forward to the next year and increase
34 accordingly as pay raises are approved by the Washington County Board of
35 Education.
36 ii. At the start of the JROTC Employee's employment, the appropriate ten (10)
37 year benchmark will be used relating to the appropriate educational level to
38 calculate the initial pay adjustment.
39 1. For the initial pay adjustment, the annual salary will be used based on the
40 prior criteria. The appropriate annual salary will be divided by ten (10)

1 months. The resulting amount will be equally divided over the
 2 employees annual pay checks for the fiscal year. This amount carries
 3 forward and increases per the above criteria.

- 4 iii. If the JROTC employee's education level is less than a Bachelor's degree, the
 5 Bachelor's degree level and zero (0) years of experience will be used as the
 6 benchmark for calculation purposes.

7 **JROTC Compensation Structure (JROTC Employees hired on or after 1/14/2021)**

8 1. JROTC Minimum Salary

- 9 a. JROTC personnel have a minimum salary determined by the United States Military.
 10 The U.S. Military reimburses the Washington County Department of Education for fifty
 11 percent (50%) of the gross salary amount annually. This amount is adjusted annually by
 12 the U.S. Military.

14 2. JROTC Annual Salary Adjustment

- 15 a. The purpose of this salary component is to capture one hundred percent (100%) of the
 16 pay increases annually to Washington County Department of Education employees, if
 17 given, and add it to the JROTC employee's compensation carrying forward each year.
 18 i. The benchmark for calculating the JROTC Annual Salary Adjustment will be
 19 based off the Certified Salary Teacher Pay Scale using the ten (10) year
 20 experience dollar amount based on the appropriate education level starting with
 21 the Bachelor's degree level.
 22 1. Each year, using the aforementioned benchmark, any salary amount
 23 increase to the Certified Staff Pay Scale will be added at one hundred
 24 percent (100%) to the JROTC Employee's annual salary adjustment total
 25 carrying forward each year.
 26 ii. If the JROTC employee's education level is less than a Bachelor's degree, the
 27 Bachelor's degree level and ten (10) years of experience will be used as the
 28 benchmark for calculation purposes.

29 **Secondary Supplements for Athletic Coaching** 30 **Sport/Position**

31 **Football**

32 Head Coach	\$3,500 plus an eleven month contract
33 Offense Coach	\$2,800
34 Defense Coach	\$2,800
35 Assistant Coach	\$2,200

36 **Basketball**

37 Head Coach, boys	\$3,500 plus an eleven month contract
38 Varsity Assistant	\$2,800
39 Assistant Coach	\$2,500
40 Freshman Boys Coach	\$2,200
41 Head Coach, girls	\$3,500 plus an eleven month contract
42 Varsity Assistant	\$2,800

1	Assistant Coach	\$2,500
2	Freshman Girls Coach	\$2,200
3	Baseball/Softball	
4	Head Coach	\$3,000
5	Assistant Coach	\$2,200
6	Assistant / 9th Baseball	\$1,800
7	Assistant Coach	\$1,200
8	Track	
9	Head Coach, boys	\$3,000
10	Assistant Coach	\$2,200
11	Head Coach, girls	\$3,000
12	Assistant Coach	\$2,200
13	Assistant, boys and girls	\$2,000
14	Cross Country	
15	Head Coach, boys	\$2,100
16	Head Coach, girls	\$2,100
17	Volleyball	
18	Head Coach	\$3,000
19	Assistant Coach	\$2,200
20	Asst. Coach/Freshman	\$1,700
21	Wrestling	
22	Head Coach	\$2,500
23	Assistant Coach	\$1,700
24	Head Girls Coach	\$2,500
25	Cheerleading	
26	Head Coach	\$2,000
27	Assistant Coach	\$1,800
28	Golf	
29	Head Coach	\$1,800
30	Assistant Coach	\$1,500
31	Soccer	
32	Head Coach, boys	\$3,000
33	Assistant Coach	\$2,200
34	Head Coach, Girls	\$3,000
35	Assistant Coach	\$2,200
36	Floating supplement of \$1,500 is available to be applied to any coach at the principal's discretion.	
37	Middle School Supplements for Athletic Coaching	
38	Sport/Position	

1	Football (Combined Team)	
2	Head Coach	\$3,000
3	Offensive Coordinator	\$2,000
4	Defensive Coordinator	\$2,000
5	Special Teams	\$2,000
6	Assistant Coach	\$1,500
7	Basketball (7/8)	
8	Boys Coach	\$2,200
9	Girls Coach	\$2,200
10	Track	
11	Head Coach	\$1,600
12	Baseball	
13	Head Coach	\$1,600
14	Softball	
15	Head Coach	\$1,600
16	Cheerleading	
17	Head Coach	\$1,450
18	Volleyball	
19	Head Coach	\$1,450
20	Soccer (Combined Team)	
21	Head Coach Boys	\$1,800
22	Asst. Coach Boys	\$1,200
23	Head Coach Girls	\$1,800
24	Asst. Coach Girls	\$1,200
25	Wrestling	
26	Head Coach	\$1,400
27	Cross Country	
28	Head Coach	\$500 (participating middle schools)

29
30 **Supplements for Curriculum Design and Professional Development**

31 Teachers who are doing additional curriculum design or professional development outside of their
32 Washington County Schools contract will receive \$33 per hour for each hour of work up to the hours
33 allotted by the Director or his/her designee. Curriculum Design and Professional Development hours
34 must be approved by the Director of Schools or his/her designee prior to the start of the additional
35 work.