

**WASHINGTON COUNTY
BOARD OF EDUCATION**

June 1, 2023

5:30 PM

Central Office

- I. CALL TO ORDER**
 - A. Update on Earned Interest Revenue**
- II. School Safety Projects Update - Lewis Group Architects**
- III. CONSIDERATION OF MEETING AGENDA**
- IV. APPROVAL OF MEETING MINUTES**
 - A. May 4, 2023**
 - B. May 23, 2023 - Called Meeting and Workshop**
- V. ANNOUNCEMENTS**
 - A. Board Workshop**
June 20, 2023; 5:00 p.m.
 - B. County Commission Monthly Meeting**
June 26, 2023; 6:00 p.m.
 - C. Board Meeting**
June 29, 2023; 5:30 p.m.
- VI. SUPERINTENDENT'S REPORT**
 - A. Enrollment Update**
 - B. Field Trips Report**
 - C. Maintenance Report**
 - D. Personnel Report**
 - E. Grants Report**
 - F. Other**
- VII. CONSIDERATION OF CONSENT AGENDA**
 - A. Items to be declared as surplus**
 - B. Agreements**
 - 1. Southern Flooring, Greenville, SC; Gym Floor Maintenance Systems; System-wide; \$23, 912.00; Line Item 141E72620-335-000-141**
 - 2. Sidekick Therapy Partners; Knoxville, TN; Contract for Speech and Language Services; 2023-2024 School Year**
 - 3. Grace Rehabilitation Center, Inc.; Contract for Physical Therapy Services; Effective August 1, 2023 - July 31, 2024.**

- C. **Review of Bid Received for replacement of David Crockett High School Library Floor; \$33,430.00; Insurance Reimbursement; Line Item 141E 72620-335-000-00016**
- D. **Purchases**
 - 1. **Purchase of Angel Trax School Bus Cameras (72); \$199, 413.36; Funded by ESSER 2.0; Sourcewell Co-op; Line Item 142E 72710-729-934**
 - 1. **Purchase Order 35112 Angel Trax; Dothan, AL; Funded by ESSER 2.0; Line Item 93472710729**
 - 2. **Purchase of Angel Trax School Bus Cameras for SPED (22); \$62,141.86; Sourcewell Co-op; Funded by ARP IDEA Grant; Line Item 142E 72710-729-901**
- E. **Purchase Orders**
 - 1. **Purchase Order 8379; TCM, Huntington Beach, CA; District-Wide Summer Learning Camps; Summer Scholars Mathematics Materials Rising 1st - 4th grades; \$13,461.29; Line Item 141E 71100-429-003**
- F. **FY24 Meeting Calendar**
- G. **Amendments to 2023-2024 School Year District Calendar**
- H. **Overnight and/or Out of State Field Trips**
 - 1. **David Crockett High SkillsUSA National Convention; Atlanta, GA June 19-24, 2023**
 - 2. **David Crockett High Boys' Basketball Team Summer Camp; University of Georgia July 9-11, 2023**

VIII. DISCUSSIONS/PRESENTATIONS

- A. **FY24 General Purpose (GP) School Budget**
- B. **FY24 Federal Projects Budget**
- C. **5 Year Education Capital Improvement Plan Revisions/Updates**

IX. Additional Items for Consideration

- A. **Purchase Order 34916; TNTP Inc., Funded by Early Literacy Networks Grant; \$40,000.00; Line Item 142E 72210-399-952**
- B. **Purchase Order 35092 TNTP Inc., Funded by HQIM Literacy Implementation Grant; \$18,200.00; Line Item 142E 72210 399 951**
- C. **Purchase Order 8448 Coach Cliffs Gaga Ball Pits; Boones Creek Elementary; \$10,983.24; Funded by School Uplift Grant; Line Item 141E 71100-499 00004**
- D. **Purchase Order 35154; Learn Thru Movement; Gray Elementary; \$15,475.70; Funded by ESSER 2.0; Line Item 142E 7100-429-934**
- E. **Purchase Order 35155; Learn Through Movement; \$15,475.70; Grandview Elementary; Funded by ESSER 2.0; Line Item 142E 71100-429-934**
- F. **Purchase Order 35139; Attainment SPED: Funded by IDEA Part B Grant; \$29,975.03; Line Item 142E 72220-499-900**

**G. Purchase Order 35171; Kaplan; SPED; \$11,980.00; Funded by AALN
Grant; Line Item 142E 71200-429-895**

X. ADJOURNMENT

WASHINGTON COUNTY BOARD OF EDUCATION

May 4, 2023; 5:30 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

I. CALL TO ORDER

Mr. Masters called the meeting to order. Mr. Huddlestone led the pledge to the flag, followed by a prayer led by Mr. Walters.

II. South Central Elementary Chorus

III. West View Elementary School Students

Fourth grade students performed a variety of songs.

IV. Recognition of Crystal Fink

Crystal Fink was recognized for her service in Washington County Schools as a teacher and CTE Director. Ms. Fink had accepted a position at TCAT Elizabethton.

V. CONSIDERATION OF MEETING AGENDA

Mr. Fleenor made a motion to move item IX.A. Approval to Grant Tenure Status: Brandon Qualls to item XI.E. under "Discussion Items." Ms. Buchanan seconded the motion which carried on roll call vote.

VI. APPROVAL OF MEETING MINUTES

A. April 6, 2023

B. April 18, 2023

C. April 20, 2023

Chad Fleenor moved for approval of the meeting minutes, as presented. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

VII. ANNOUNCEMENTS

A. May 2, 2023; 6:00 p.m.

Teacher of the Year Banquet

Grace Meadows Farm

B. May 8, 2023; 9:00 a.m.

County Commission Budget Committee FY24 School Budget

C. May 9, 2023; 9:00 a.m.

County Commission Budget Committee FY24 Budget

D. May 10, 2023; 9:00 a.m.

County Commission Regular Budget Committee Meeting

E. May 11, 2023; 6:00 p.m.

CTE Banquet for Daniel Boone High and David Crockett High

The Heritage

F. May 15, 2023

Professional Development Day

No Student Attendance

G. May 20, 2023

Graduations:

Daniel Boone High 9:00 a.m.

David Crockett High 1:00 p.m.

East Tennessee State University, Mini-Dome

H. May 22, 2023

Professional Development Day

No Student Attendance

I. May 22, 2023; 6:00 p.m.

County Commission Meeting

J. May 23, 2023; 5:00 p.m.

Board Workshop

K. May 25, 2023

Last Student Day

L. May 29, 2023

Memorial Day

District Offices Closed

VIII. SUPERINTENDENT'S REPORT

A. We Are Washington County - Elizabeth Gray, Daniel Boone High School

B. Enrollment Update

C. Field Trips Report

D. Maintenance Report

E. Personnel Report

F. Grants Report

G. Other

Project Updates: Lewis Group Architects - School Security Upgrades

Todd Brang presented the proposed security upgrade for Asbury.

Chad Fleenor moved to add the security updates for Asbury to the other school security updates previously approved by the Board, as presented. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

-High School Athletic Complex Upgrades

Mr. Brang provided an update on the athletic phases at each high school.

IX. CONSIDERATION OF CONSENT AGENDA

B. Items to be considered as surplus and sold on GovDeals

C. Purchases

1. Temporary fencing at Daniel Boone High and David Crockett High football fields for the 2023 football season; National Construction Rental; Birmingham, AL; \$16,440.48; Line Item 141E 72620-336-00015 DBHS(50%); Line Item 141E 72620-336-00016 DCHS(50%)

D. Purchase Orders

1. Purchase Order 8194; ES Dockery, Johnson City, TN; Fall Branch Elementary; Window Blinds; Funded by Safe Schools Grant; \$14,600.00; Line Item 72620701

2. Purchase Order 35025; Howard Technology Solutions; Laurel, MS; SPED CDC/Behavior Classes; Outdoor Fisheye Camera (6); Contract BuyBoard 661-22; \$15,252.00 Line Item 72220 499(901)

3. Daniel Boone High School Purchase Order 26824; Varsity Spirit; Dallas, TX; Cheer Team; Cheer Apparel; Not to exceed \$13,000.00

4. Purchase Orders 8212 & 8221; Shield's Technology; Bristol, TN; (8212)Lamar Elementary and David Crockett High; Radios (74); Technology Department; \$13,024.00; Line Item 72250499; (8221)South Central Elementary and West View Elementary; Radios (33); Funded by Safe Schools Grant; \$5,808.00; Line Item 72620701

E. Dietary Five Year Plan

Vince Walters moved for approval of the consent agenda. David Hammond seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

X. DISCUSSIONS/PRESENTATIONS

A. Approval of Nursing Stipened; For meeting additional requirements in response to the COVID-19 pandemic; \$6,505.00; Funded by ELC Grant; Line Item 142E 72120-188-990

Vince Walters moved for approval of a Nursing Stipened for meeting additional requirements in response to the COVID-19 pandemic; \$6,505.00; Funded by ELC Grant; Line Item 142E 72120-188-990. David Hammond seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

B. Approval of Instructional Assistant Stipend; For meeting additional requirements in response to the COVID-19 pandemic; \$2,000.00; Funded by Best For All Grant; Line Item 142E 1100-188-938

Gregg Huddleston moved for approval of an Instructional Assistant Stipend for meeting additional requirements in response to the COVID-19 pandemic; \$2,000.00; Funded by Best For

All Grant; Line Item 142E 1100-188-938. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

C. Purchase of property adjacent to Gray Elementary

Chad Fleenor moved to approve a purchase agreement of \$650,000 for the property; with a 90 day window to close. Whitney Riddle seconded the motion which failed on roll call vote:

- Gregg Huddleston: *no*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *no*
- Keith Ervin: *no*
- Annette Buchanan: *no*
- Mary Beth Dellinger: *no*
- Chad Fleenor: *yes*
- David Hammond: *yes*

D. Five Year Educational Capital Plan

Mr. Boyd suggested to start with a new plan omitting all that was listed and add the capital plans the Board has elected to do.

E. Consideration of David Crockett High School Library Project

Annette Buchanan moved for approval of the renovation project of the David Crockett High School Library; Mary Beth Dellinger seconded the motion which carried on roll call vote:

Chad Fleenor moved to amend the motion to include *Item X.F. Approval for Inspire to provide the furnishings* and *Item X.G. Approval to release bids for the LVT flooring*; Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*

- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

The original motion as amended carried without opposition on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

F. Consideration for Inspire for the furnishing of the David Crockett High School Library Project

G. Consideration to release bids for the David Crockett High library flooring (LVT floor)

XI. Additional Items For Consideration

A. Purchase Orders

1. Purchase Order 8028; Reality Works; University School; Sole Source; Funded by CTE ISM Grant; \$20,876.02; Line Item 141E 71300-429-002

2. Purchase Order 8223; Anatomage Inc.; Santa Clara,CA; Table, Convertible, Warranty, Crate; Sole Source; Daniel Boone High; \$102, 865.00; Funded by CTE ISM Grant; Line Item 141E 71300-730-002

3. Purchase Order 35094; Benchmark Education Co., New Rochelle, NY; System-wide; Print and Digital Intervention/Tutoring Resources for grades 1-4; Funded by ESSER 3; \$42, 861.50; Line Item 142E71100429937

4. Purchase Order 35102; NIET, Nashville, TN; Contracted Services; Funded by Math Implementation Grant; \$61,000.00; Line Item 142E 72210 399 933

5. Multiple Purchase Orders; System-wide Textbooks; Funded by ESSER 3 and 141 Fund; \$1,203,495.51; Line Item 141E 7110-449 or 142E 71100-449-937

6. Purchase Order 8321; Greene Manufacturing, Inc., Chelsea, MI; David Crockett High School; Multipurpose Classroom/Lecture, Work Table, Freight cost included;

PEPPM State Contract; \$12,945.00; Funded by ISM Grant; Line Item 141E 71300 429 00000-002

7. Purchase Order 8236; Gov Connection; Merrimack, NH; Computer, Keyboard, Mouse, Monitor (25); David Crockett High; Omnia Partner R210402; Funded by CTE ISM Grant; \$25, 916.25; Line Item 71300730-002

8. Purchase Order 8234; Snap-On Industrial; Crystal Lake, IL; Measurement Kit, Gauge Kit, Instructor Kit; Daniel Boone High; Sole Source Funded by CTE ISM Grant; \$40,707.06; Line Item 141E 71300 730 002

9. Purchase Order 8224; Anatomage Inc.; Santa Clara, CA; Table Convertible, Warranty, Crate; Sole Source; Funded by CTE ISM Grant; \$102, 865.00; Line Item 141E 71300 730 002

10. Purchase Order 8357; Workrite; DCHS CTE (Business Class Materials); Omnia Contract; Funded by ISM Grant; \$32,963.50; Line Item 141E71300 429 00000-002

Vince Walters moved for approval of the purchase orders, as presented. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

B. Consideration to release bids for replacement water heaters at West View Elementary

Annette Buchanan moved for approval to release bids for replacement water heaters (3) at West View Elementary. Gregg Huddleston seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

C. Approval for Dietary Software Renewal 2023-2024; Horizon Software Intern, Inc., Atlanta, GA; Software Renewal - Point of Sale; \$15,125.68; Line Item 143E 73100 399

David Hammond Approval for Dietary Software Renewal 2023-2024; Horizon Software Intern, Inc., Atlanta, GA; Software Renewal - Point of Sale; \$15,125.68; Line Item 143E 73100 399.
Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

**D. Overnight Field Trip Request:
Grandview Elementary and Jonesborough Middle Schools
Track Meet; MTSU, Murfreesboro, TN
May 19, 2023 - May 21, 2023**

Mary Beth Dellinger moved for approval of the overnight field trip request: Grandview Elementary and Jonesborough Middle Schools Track Meet; MTSU, Murfreesboro, TN May 19, 2023 - May 21, 2023. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

A. Approval to Grant Tenure Status: Brandon Qualls

Gregg Huddleston moved for approval of tenure status. Mary Beth Dellinger seconded the motion which failed on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *no*
- Whitney Riddle: *no*
- Vince Walters: *no*

- Keith Ervin: *no*
- Annette Buchanan: *no*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *no*
- David Hammond: *no*

XI.F. Consideration of Property Insurance Bid

Chad Fleenor moved to award bid to TN Risk Management;. Mary Beth Dellinger seconded the motion which failed on roll call vote:

- Gregg Huddleston: *no*
- Mike Masters: *no*
- Whitney Riddle: *no*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *no*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *no*

Keith Ervin moved to award bid to Public Risk Insurors. Gregg Huddleston seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *no*
- Chad Fleenor: *no*
- David Hammond: *yes*

XII. ADJOURNMENT

WASHINGTON COUNTY BOARD OF EDUCATION

May 23, 2023; 5:00 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Board Member Gregg Huddlestone attended the meeting electronically, and Superintendent Jerry Boyd.

I. Call to Order

II. FY24 General Purpose (GP) School Budget

Mr. Boyd relayed the county funding body had asked for the Board to consider pulling the interest earned from the General Purpose and School Nutrition Funds.

Chad Fleenor moved for approval of the revised GP budget (pulling interest earned from GP), as presented, and to leave the School Nutrition budget as is (not pulling the interest earned). David Hammond seconded the motion which failed on roll call vote:

- Gregg Huddlestone: *no*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *no*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *no*
- Chad Fleenor: *yes*
- David Hammond: *no*

III. Adjournment and Convened to Workshop

IV. Call to Order

V. Academics

A. Amendments to 2023-2024 School Year District Calendar

Mr. Boyd said the calendar previously approved by the Board included some dates that were incorrect. The calendar included a November election day.

B. Overnight and/or Out of State Field Trips

1. David Crockett High
SkillsUSA National Convention; Atlanta, GA
June 19-24, 2023

2. David Crockett High
Boys' Basketball Team
Summer Camp; University of Georgia
July 9-11, 2023

C. Summer Learning Updates

D. AMP 2027 (class of 2027); entering 9th grade students for the 2023-2024 school year.

VI. Business/Finance

A. FY24 Federal Projects Budget - Motion "We move for the approval of the FY24 Consolidated Federal Application with budgets for fiscal year 2024 and for all subsequent amendments as approved by the TDOE"

B. Monthly Financials

C. Purchase Order 8379; TCM, Huntington Beach, CA; District-Wide Summer Learning Camps; Summer Scholars Mathematics Materials Rising 1st - 4th grades; \$13,461.29; Line Item 141E 71100-429-003

VII. Operations

A. Review of Bid Received for replacement of David Crockett High School Library Floor; \$33,430.00; Insurance Reimbursement; Line Item 141E 72620-335-000-00016

B. Gym Floor Maintenance Systems; System-wide; \$23, 912.00; Line Item 141E72620-335-000-141

C. Purchase of Angel Trax School Bus Cameras (72); \$199, 413.36; Funded by ESSER 2.0; Sourcewell Co-op; Line Item 142E 72710-729-934

D. Purchase of Angel Trax School Bus Cameras for SPED (22); \$62,141.86; Sourcewell Co-op; Funded by ARP IDEA Grant; Line Item 142E 72710-729-901

E. School Safety

F. Maintenance Updates

G. Items to be declared as surplus

VIII. Student Supports

A. Student Code of Conduct

B. Sidekick Therapy Partners; Knoxville, TN; Contract for Speech and Language Services; 2023-2024 School Year

C. Grace Rehabilitation Center, Inc.; Contract for Physical Therapy Services; Effective August 1, 2023 - July 31, 2024.

D. Social Worker Service Report

IX. Superintendent

A. FY24 Meeting Calendar

The Board reviewed the proposed FY24 meeting calendar.

B. 5 Year Education Capital Improvement Plan Revisions/Updates

Mr. Boyd and CFO Brad Hale will adjust the current capital improvement plan to incorporate the current projects (safety and stadium upgrades).

C. Long Range School Facilities Needs

Mr. Boyd shared notification had been received regarding the old Citi property that was available for purchase and had been approached to see if the Board of Education would be interested in the facility/property. The Board will schedule a time to tour the facility.

D. Key Education Legislative Updates from Spring 2023 TN General Session

X. Adjournment

School	-2	-1	K	1	2	3	4	5	6	7	8	9	10	11	12	Total
Boones Creek Elementary School	6	22	85	104	84	108	79	79	74	82	69					792
Daniel Boone High School												298	292	305	234	1129
David Crockett High School												297	302	304	195	1098
Fall Branch Elementary School		1	26	24	44	26	26	27	32	25	29					260
Gray Elementary School		21	51	56	53	64	53	51	54	46	72					521
Grandview Elementary School	22	42	80	51	72	63	51	71	74	74	64					664
Jonesborough Elementary			95	99	99	88	99									480
Jonesborough Middle School								97	107	106	109					419
Lamar Elementary School		21	52	53	36	39	41	42	40	46	49					419
Ridgeview Elementary School	19	30	97	81	88	69	92	104	85	99	74					838
South Central Elementary School			16	29	20	19	11	17	20	30	22					184
Sulphur Springs Elementary School		1	42	40	35	54	40	36	38	41	44					371
University School			18	18	22	19	25	46	51	53	52	74	67	69	74	588
West View Elementary School		3	37	30	32	41	26	37	35	36	39					316
Tennessee Virtual Learning Academy										9	1	2	15	18	6	51
Total	47	141	599	585	585	590	543	607	610	647	624	671	676	696	509	8130

<i>School</i>	<i>Date</i>	<i>Grade Level</i>	<i>Location</i>
BCES	05/16/2023	8th Grade	DCHS
BCES	05/18/2023	8th Grade	DBHS
Gray	05/16/2023	8th Grade	DCHS
Gray	05/23/2023	8th Grade	Sycamore Shoals Historic Site
SCES	05/17/2023	K-8 Grades	Willow Springs Park
SCES	05/23/2023	7th Grade	Bristol Caverns
SSES	05/19/2023	Kindergarten	Bristol Caverns
DBHS	05/22/2023	Tech Students	Dollywood
DCHS	05/05/2023	12th Grade Welding	Northeast State Community College
DCHS	05/11/2023	9-12th Grade Construction	Chuckey Doak High School
RVES	5/16/2023	1st-4th grades	Quantum Leap
GV & JMS	5/19/2023	Track	Murfreesboro, TN
JMS	5/27/2023	6th, 7th, 8th Grade	Dollywood
WVES	5/18/2023	8th Grade	DCHS
WVES	5/23/2023	1st	Bright's Zoo
DCHS	5/12/2023	Baseball Team	JMS
DCHS	5/12/2023	Athletes	Lamar
Gray	5/18/2023	Kindergarten	We Rock the Spectrum
SS	5/17/2023	Beta Club	Holiday Lanes & Mall Food Court
DCHS	5/20-5/23	Ag/FFA	Farm Bureau Office
DCHS	5/17/2023	9-12	Dollywood

Monthly Facility Tracker reports

All Locations -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=af78549c-6e53-41e9-afec-dd4d8bfa815d>

WVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7061e70d-ee81-4bbe-a0a9-333ee6630ce4>

SSES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=82641ccd-b40b-406e-9593-f1f5d6d454ea>

SCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=f4112e8b-ace7-42c8-83ce-ce7cca700d0a>

RVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=abece4e4-3aaf-4e20-afb9-e7a4b253e7ea>

LES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=03c462a1-53fd-429c-8d8a-862353a095d4>

JMS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=047f5116-d265-4220-bca1-d51fd1f24df6>

JES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=3c2e5fd0-4dc5-4a44-b1a8-7ff0bc15c27e>

GES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ef3d7048-0b99-4548-9f31-04632f0fae84>

GVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=e2b27430-f9cb-4618-8958-f37a78a60a75>

FBES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=b9027fb8-5461-4cad-a2ca-4cd8a33ecfbe>

DCHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=88424530-f628-46ae-8852-1a2d40bc9785>

DBHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=1f5402fa-95ef-4b85-bc13-1b2a390eadd8>

BCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=475154ae-7197-4f43-8ec4-6b9764458>

[b84](#)

Midway -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ec7f00ea-3b78-41db-9542-060401a41>

[1e6](#)

Bus Garage -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=13f0ab1b-e7e9-4a01-bbeb-9b2d5181fb5f>

Warehouse -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7da489ac-1553-4a46-a0ac-27646726a003>

Central Office -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=fbf02e24-8b01-46d9-98d1-a5e123581838>

Facilities Update

May 2023

- An area has been designated for an outdoor basketball court at Gray. Moving the court closer to the upper playground is not a good option.
- Areas at Fall Branch, Sulphur Springs, and Grandview to place coolers and or freezers for food service have been determined. The areas are ready to receive coolers and freezers.
- J.L. Jacobs and Associates are preparing documents for public bid for West View repairs. The Kindergarten area should be ready to bid in Three weeks. The area with the restrooms will come later. Mr. Jacobs is having difficulties securing a mechanical engineer.
- Flooring for RV and DBHS gyms is being installed. DBHS is at 90% Ridgeview is at 50%.
- Renovation of faculty restrooms at Asbury will be done during summer break.
- Controls upgrades system wide has begun. Ridgeview is complete. The contractor is moving to Gray and Fall Branch.
- TVA will be having A Day of Caring at Gray school. They will be installing mulch and border around an existing swing set.
- Maintenance staff will begin removing all shelving and furniture from DCHS library and prepping the walls for new paint.
- Burwill construction will begin replacing flooring as needed at Boones Creek during summer break.

Employee	w hire	School, Position	Effective Date	Replacing
Karen Tester	New hire	GV, SACC Site	05/08/2023	Abby Richardson
April Sneed	New hire	School Nutrition, Part-time Cook	05/04/2023	Sarah Littleton
Iva Furguson	New hire	School Nutrition, Sub. DCHS, Interim School	05/04/2023	
Victoria Bradley	New hire interim	Counselor	05/01/2023 and ending 05/25/2023	Interim for Julie Gentry August Dinkins Brown
Landrie McGuire	New hire interim	DBCE, Head Cheer GV, SACC Childcare	05/12/2023	
Marissa Stephenson	New hire	Worker	05/15/2023	Tammy King ongoing substitute needs
Heather Streeval	New hire interim	BCE, Interim 5th	05/08/2023 and ending 05/25/2023	
Charles Cutshall	New hire	Sub. Custodian	05/03/2023	
Micaeline Firestine	Transfer	Gray SACC, Site Director	transfer from Caregiver to Site Dreictor, effective 05/10/2023	Krsiten lane
Alexandra Johnson	Transfer	WV, Math	transfer from DBHS, Math to WV, Math	Additional help
Tracy Nave	Transfer	GV, IA	transfer from Interim Teacher to IA, effective 08/02/2023	Heidi Fisher
Sherry Orchard	Transfer	Lamar, Sped. IA	transfer from IA to Sped IA, effective 08/02/2023	
Heather Easterling	Transfer	DBHS, English	transfer from JMS, Assistant Principal to DBHS, English	Daniel Couper
Jeff Gray	Transfer	JES, Assistant Principal	transfer from CO, Teacher on Special Assisgnment to JES, Assistant Principal, effective 07/27/2023	
Candice Jones	Transfer	FB, School Nurse	transfer from Asbury School Nurse to FB, School Nurse, effective 08/02/2023	Jessica Hartley Healthier Shelton
Virginia "Katie" Deakins	Transfer	GV, 3rd Grade	transfer from Gray to GV, effective 07/27/2023	
Kelli Hauldren	Transfer	CO, CTE Supervisor	transfer from DBHS, Health Science to CO, CTE Supervisor	Megan Hite
Abbi Richardson	Transfer	Midway, SACC Admin. Assistant	transfer from GV, SACC Site Director/IA to Midway, SACC Admin. Assistant	
Stephanie Hall	Transfer	Gray, Interventionist	transfer from Lamar Interventionist to Gray Interventionist	New position
Tamera Roncaglione	Approved Substitute	Substitute	05/04/2023	ongoing substitute needs
Cheyenne McMillian	Resignation	Substitute	05/04/2023	
Sarah Peters	Resignation	WV, 7/8 Math	05/25/2023	
Heidi Fisher	Resignation	Lamar, Sped. IA	05/25/2023	
Mary Michael Davis	Resignation	WV, ELA	05/25/2023	
Carley Sanders	Resignation	JES, SACC Cargiver	04/27/2023	
Natalie Byrd	Resignation	WV, Kindergarten	05/25/2023	

Mary Ford	Resignation	JES, IA Gray, Head Girls'	05/12/2023
Karen Matherly	Resignation	Basketball Coach School Nutrition, RV	05/02/2023
Rebecca Peak	Resignation	Kitchen Manager	05/01/2023
Wendi Utterback	Resignation	BCE, Special	05/25/2023
Alex Turner	Resignation	Asbury, Chemistry	05/25/2023
Carla Weems	Resignation	DCHS, Head Softball	05/12/2023
Daniel Couper	Resignation	DBHS, English	05/25/2023
Megan Carter	Resignation	System-wide, ESL	05/25/2023
Laura Harke	Resignation	Gray, 5th Grade Transportation/Workpl	05/25/2023
Kenny Summey	Resignation	ace Readiness	05/25/2023
Paige Clark	Resignation	DCHS, Cosmetology WV, Head Girls	05/25/2023
Jonathan Orr	Resignation	Basketball Coach	05/18/2023
John Howington	Resignation	DCHS, Math	05/25/2023
Lauren Hyden	Resignation	JES, 4th Grade	05/25/2023
Josh Edens	Resignation	JES, PE	05/25/2023
Myra Chambers	Resignation	DCHS, Sped IA System-wide,	05/25/2023
Christen Williams	Resignation	Assistant Band	06/30/2023
Melissa Evans	Resignation	DBHS, Cosmetology WV, Middle School	05/25/2023
Anthony Thompson	Resignation	Boys Basketball	05/25/2023
Lauren Lyons	Resignation	BCE, 2nd Grade	05/25/2023
David Cornelius	Resignation	DBHS, Math	05/25/2023
Ashley Jackson	Resignation	DBHS, School Nurse	05/26/2023
Cassandra Summey	Resignation	RV, 2nd Grade	05/25/2023
Warner Andrew Griffith	Resignation	RV, 7th ELA Northside, Middle	05/25/2023
Courtney Bolton	Resignation	School Soccer Coach	05/25/2023
Stephanie Harvie	Resignation	BCE, Data Clerk	06/16/2023
Elizabeth Haught	Resignation	BCE, Music	05/25/2023
Chad Hegler	Resignation	SACC, Caregiver	05/24/2023
Crystal Fink	Resignation	CO, CTE Director	05/03/2023
Teresa Marin	Resignation	Lamar, PreK Teacher	05/25/2023
Tammy Wabshall	Resignation	BCE, Sped IA	05/25/2023
Donald Littleton	Resignation	Transportation, Bus	05/25/2023
Carely Sanders	Resignation	SACC, Caregiver	04/27/2023

Sandra Stelter	Resignation	DCHS, Sped. Teacher	05/30/2023
Kristen Ozust	Non-renewal	BCE, 4th Grade	05/25/2023
Caitlin Hughes	Non-renewal	Asbury, School	05/25/2023
Jacob Feltis	Non-renewal	DBHS, Math	05/25/2023
Ashley Brown	Non-renewal	DBHS, Librarian	05/25/2023
Mary Beth Hertz	Non-renewal	DBHS, Spanish	05/25/2023
Tucker Knouse	Non-renewal	DCHS, Math	05/25/2023
Robyn Middleton	Non-renewal	FB, 2nd Grade	05/25/2023
Reagan Lancaster	Non-renewal	JES, ART	05/25/2023
Sue Carney	Non-renewal	Lamar, Sped Teacher	05/25/2023
Brandon Qualls	Non-renewal	SS, PE	05/25/2023
Amanda Hodge	Non-renewal	BCE, Sped. IA	05/25/2023
Morgan Rogers	Non-renewal	BCE, Sped. IA	05/25/2023
Ellen McCall	Non-renewal	DBHS, Sped. IA	05/25/2023
Cindy Harrell	Non-renewal	DBHS, Sped. IA	05/25/2023
Mona Beldsoe	Non-renewal	FB, IA	05/25/2023
Marie Alexandra	Non-renewal	RV, Temporary Sped. Teacher	05/25/2023
Kristen Lane	Non-renewal	RV, Temporary Sped. Teacher	05/25/2023
Heather Streeval	Non-renewal	BCE, Interim 5th	05/25/2023
Jeannie Barnes	Retirement	School Nutrition	05/25/2023
Vickie Miller	Retirement	School Nutrition	05/25/2023
Tammy King	Retirement	BCE, 5th Grade	06/18/2023
David Shell	Retirement	DBHS, CTE	06/01/2023
Tammy King	Requested Leave	BCE, 5th Grade	04/26/2023 and ending 05/25/2023.
Penny Fowler	Extended Leave Requested	BCE, Cook DCHS, Science	05/18/2023 and ending 05/25/2023.
Scott Lavoie	Leave Requested	Teacher Transportation, Bus	05/09/2023 and ending 08/03/2023.
Freda Keefauver	Leave Requested	Driver	05/10/2023 and ending 08/07/2023.
Lori Beth Glennon	Leave Requested	Gray, ESL Teacher CO, Student	05/15/2023 and ending 05/30/2023.
Jada Bowman	Leave	Management	05/22/2023 and ending 06/05/2023.

Brooklyn Duncan	Requested Leave	RV, RTI Interventionist	05/24/2023 and ending 11/30/2023.
Lauren Ladd	Requested Leave	WV, 3rd Grade	07/27/2023 and ending 01/01/2024.
Anna Cassell	Requested Leave	RV, PE	07/27/2023 and ending 01/01/2024.



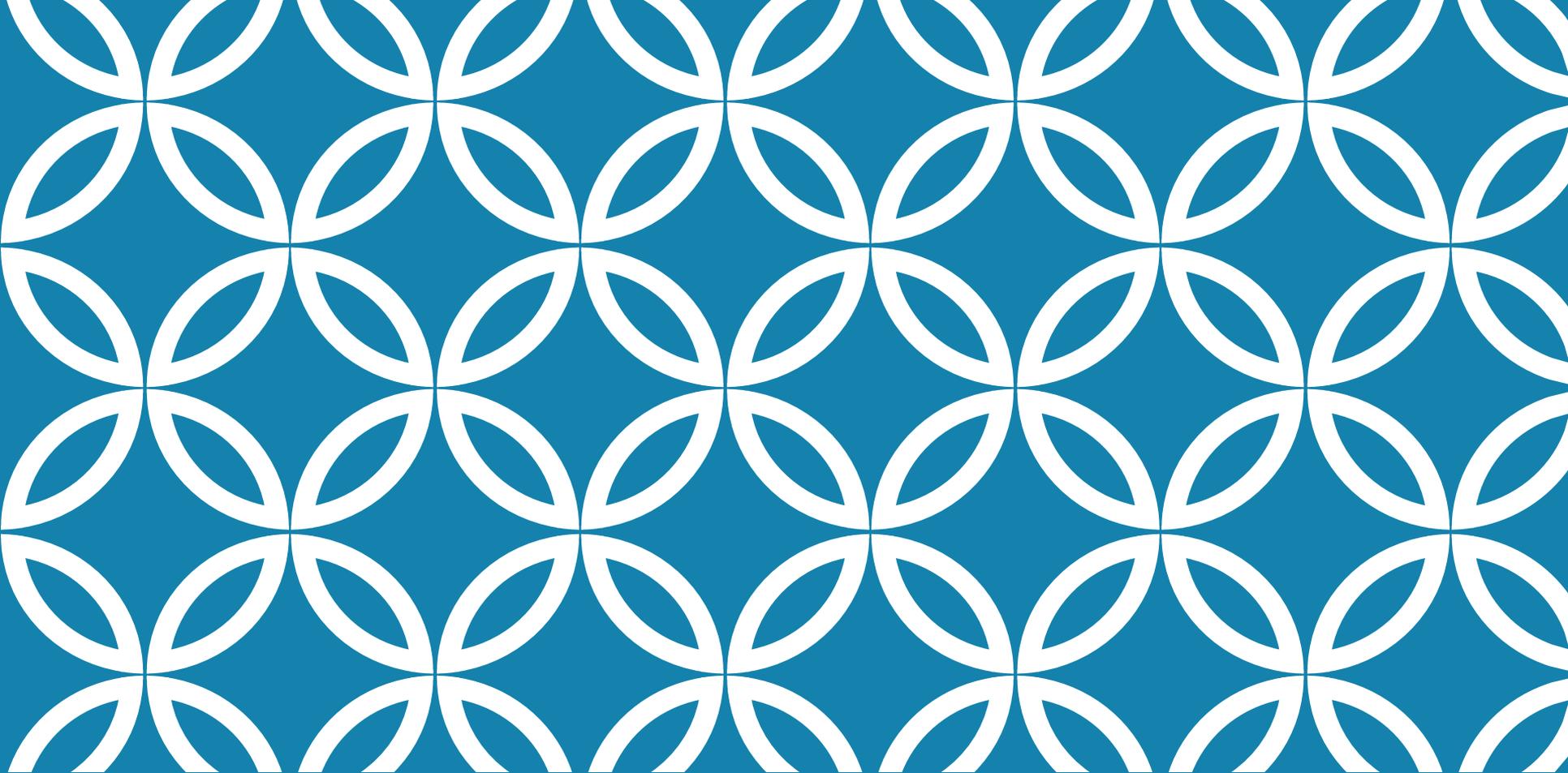




Intent to Apply/Research	Grants Writer/Manager's Report	June 2023							
TN Department of Health State HealthCare Resiliency Program Practice Transformation and Extension Grant	To continue having a grant funded nurse at Asbury. Three year grant application.			Submitted					
Looking for funding	Playground equipment	potential match grant opportunity being investigated			working with Operations Department				
R.E.A.C.H.E.S.	submitted	wrestling uniforms and headgear	DCHS	Announcement in March-April					
CTE/Innovations Grant	BCE, Gray, GV, RV, SS, SC, DB, DC, WV, Lamar, FB, University, Jonesborough		finalizing budget and editing narrative	Moved Submission to March 2023	\$6,900,000.00	Entitlement			
Dick's Sporting Goods	Sport uniforms for one school	Submitted	1-20-23	Announcement in April					
support for future district safety endeavors	EPA electric school bus grant	Due August 2023							
Perkins V competitive grant	CTE POS								
Assisting schools with foundation opportunities									
Lottery for Education Afterschool Program	To continue SCES program which ends June 30, 2023								
COPS SVPP US DOJ									
SAFETY AND SECURITY GRANT FOR DB AND DC OUTDOOR SERVAILLANCE CAMERAS, PANIC BUTTONS IN LOCKERROOMS, SECURITY CAMERAS TO ENTRY/EXIT, CAR LICENSE CAMERAS									
Grants Awarded									
U.S. Department of Agriculture (USDA) for Local Food for Schools (LFS) Cooperative Grant		\$90,000	nutrition department	non-competitive					
Equipment Grant	Awarded \$60,000	Dishwasher at Gray elementary	awarded 4-3-2023						
CTE/Innovation School Model Grant	BCE, Gray, GV, RV, SS, WV, University, Lamar, Jonesborough receives \$500,000 each, FB, SCES receives \$200,000 each and DB and DC receive \$1,000,000 each			Approved by State Department 4/4/2023	\$6,900,000.00	Entitlement			
RDE4HT ETCleanFuels	Rebate for 5 propane buses	\$78,000 Revised award	For one new propane school bus and three new diesel buses						
School Uplift Program. Funds awarded May 1, 2023.	Winners for the School Uplift Program: Gray Elementary \$25,000, Lamar \$10,000, SSES \$10,000, West View \$10,000, RVES \$10,000, GVES \$10,000, FBES \$10,000, SCES \$10,000, BCE \$10,000, DBHS \$10,000, DCHS \$10,000				Working with Operations department				
Grants Managed									
MANAGEMENT OF ISM GRANT	MANAGEMENT OF EXPENDITURES FY 23, LOGISTICS								
MANAGEMENT OF SCHOOL UPLIFT	SCHOOL UPLIFT EXPENDITURES , LOGISTICS								
STEM in the Classroom TVA/Battelle grant	SSES \$5000	GVES \$1500	purchasing of their budgeted items, schools will do individual reporting by June 2023						

CTE/Innovation School Model Grant	BCE, Gray, GV, RV, SS, WV, University, Lamar, Jonesborough receives \$500,000 each, FB, SC receives \$200,000 each and DB and DC receive \$1,000,000 each		Currently managing ePlan, receiving quotes, writing POs and executing communication of deliveries for University, DC, and DB until a new CTE Director is hired to continue managing the grant. Also, assisting with the CTE SPARC grant until that time.		ISM grant duration FY 23, 24, 25, and 26	Entitlement		
Monitoring	Civics Seal Grant	ARP 2.0 Homeless Grant	Best For All District Grant					
Revision of ESSER 2.0	Assisting with the revision of ESSER 2.0 and the associated spending plan		MULTIPLE LINE EXPENDITURES					
ESSER Education Stabilization Fund ESSERF Data Collection	Filling out the documentation for this reporting period for ESSER I, ESSER II, III, and ARP ESSER							
ESSER documentation and certain line items	Assisting creating quotes and POs for line items in ESSER 2.0 and 3.0	Providing 6-month report, ESSER 3.0 Public for Remaining Funds Plan Addendum	Director of CSH provided Health and Safety Plan	documentation is finished	ESSER community survey is Finished			
Game Time c/o Cunningham Recreation	Grant/Discount for playground equipment	Lamar Playground \$30,307.92	Lamar PreK Playground \$8122.59	approved, just reporting	Operations Department is handling project			
CTE/STEM M.S. Start-Up and SBE grant	Applied for VR CTE experience for Middle Schools, working with CTE department		6 elementary schools receiving the equipment and being trained by CTE department	\$60,000	30 VR devices and Career Exploration program provided by TRANSFR	6 elementary schools receiving the equipment and being trained by CTE department		
Safe Schools Grant	Entitlement Grant in ePlan for school safety		In progress	working with Operations Department	\$139,920.06	To services schools in response to their (state) safety assessment		
Resilient School Communities Grant	Working with CSH in the Student Supports Department	In progress	Mental Health Support	\$146,756	4-Behavioral Health Student Assistant Counselors	generate monthly POs		
BEST FOR ALL GRANT	\$250,000 awarded due to participating in TN ALL Corps and spending 50% ESSER 3.0 award amount (across budgets for ESSER 1.0, 2.0, 3.0) on activities directly related to improving student academic achievement.		Work with design team in the development of CTE Connections Lab at the middle school level.		Do purchases and communication on grant items under a strategic rollout plan, plus documentation support.	Finishing Purchases		Working with CTE department
Vulcan Equipment Grant	Grant is being monitored by Chief Operations Officer, Maintenance Director, and Food Service Director		Cafeteria cooking equipment for WV, GV, and Gray		appx \$35,000-\$70,000	DONE		
ARP 2.0 Homeless Grant	3 year term in year 2 of 3	\$108,626.44	In collaboration with Director of Attendance and Chief Students Supports Officer.	Providing purchasing and documentation support.	HELP WITH REPORTING	Will be opening year 2 go continue the program throughout the district.		working with Attendance Director in the Student Supports department

ELC Epidemiology & Laboratory Capacity Grant	Epidemiology - the branch of medicine which deals with the incidence, distribution, and possible control of diseases and other factors relating to health.		\$1,421,745.48	In collaboration with Director of Coordinated School Health, working on quotes and purchasing and shipments. The grant must be expended by June 30, 2023	Will be writing year 2 budget to continue the program and covid testing in schools.	working with CSH in the Student Supports department
LEAPS	Documents, Financial, Timesheets, Preparing Budget for routine approval	\$50,000 plus roll over	EPlan financial desktop and on-campus program monitoring (TDOE).	Will be starting year 3 of the Lottery for Education Afterschool Program at South Central.	Last year	All expenditures must finish by June 30, 2023
Science materials and Kajeets	Continue support for middle science materials and resources with the Science Coordinator		ESSER: Help with k-12 science funding for resources.	Inventory/ purchases done for 5-12 grade	Assisting schools in providing connectivity to their students	Assisting Technology and Academics departments
ESSER Planning Grant (2 years)	Education Elements partnership pertaining to DATA Monitoring	Participate with Ed Elements and keep up with contract/funding.		Year 2 with Ed Elements and with partnership starting districtwide PLC structure and monitoring ESSER funding educational resources.		
TN ALL Corps	Year 2 budget \$352,800	Year 2 budget to support the low ratio tutoring program		working with Academics Department		
Math Implementation Support Grant	\$71,250.00	2 year budget, 50% per year	NIET will assist with math standards and textbook adoption		working with Academics Department	



SURPLUS EQUIPMENT

June 1, 2023

OLD SCHOOL BOARD VAN



DCHS CAR-FORD



DCHS CAR-KIA



DCHS DRILL PRESS



DCHS MITER SAW



DCHS MILL



DCHS PLASMA CUTTER



DCHS WELDERS-4



MAINTENANCE SHOP-PAINT





PRICE INQUIRY FORM

VENDOR	DESCRIPTION OF ITEM FOR PRICE COMPARISON	PRICE QUOTED
Firm: Southern Flooring Address: 6820 Augusta Rd, Greenville, SC 29605 Person contacted: Patrick Couniham Date: 5/11/2023	<u>Maintenance of County wide Gym Floors</u>	\$23,912.00
Firm: Finchum Sports Floors Address: 2812 Boyds Creek Hwy, Sevierville, TN 37615 Person contacted: Debra Maldonado Date: 5/10/2023	<u>Maintenance of County wide Gym Floors</u>	\$73,286



SOUTHERN FLOORING INC.
6820 AUGUSTA ROAD, GREENVILLE, SC 29605
864-277-8238 * 864-299-8553
SALES@SOUTHERNFLOOR.COM

DATE: 5/11/2023

From: Patrick Counihan

PROJECT: 23258 Washington County Schools

To screen the entire gym floor with 220 grit screens. Clean the gym floor thoroughly to remove all dust and contamination. Apply 1 even coat of MFMA approved oil based polyurethane to the floor. The work will take one day to complete and 3 additional days to cure.

Boones Creek E.S.- Main- \$4,040.00

Aux-\$627.00

Daniel Boone H.S.- Aux- \$2,058.00

David Crockett H.S.- Main- \$2,894.00

Grandview E.S.- Main- \$2,881.00

Gray E.S.- Main- \$2,700.00

Lamar E.S.- Main- \$2,950.00

South Central- Main- \$2,881.00

Sulphur Srpings- Main- \$2,881.00

Total- \$23,912.00

THANK YOU FOR ALLOWING SOUTHERN FLOORING TO QUOTE ON THIS PROJECT.

Southern Flooring, Inc.:

Accepted by:

Patrick Counihan

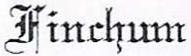
Page 1

Flooring – Concrete slab must be level to 1/8" in a 10' radius and dry to 85 % per a relative humidity test (In-Situ Probe Test), with no sealer applied. All slab prep work and associated cost is by others. Moisture test results must be provided to Southern Flooring Inc prior to scheduling of crew to jobsite by others and at others expense. Exterior thresholds, reducers, base and removal/reinstallation of anything on the floor (example-bleacher or floor embedment) which may be required are excluded unless specifically included above. Lead time 2-3 weeks if material is in inventory. If not in inventory, lead time is 10-12 weeks. GC to provide flooring contractor with electrical service for floor sanders – 208 v./3 phase/100 amps. Hoisting of materials for non ground floor access not included. Lead certified material not included unless specifically included in the quote above.



SOUTHERN FLOORING INC.
6820 AUGUSTA ROAD, GREENVILLE, SC 29605
864-277-8238 * 864-299-8553
SALES@SOUTHERNFLOOR.COM

Flooring – Concrete slab must be level to 1/8" in a 10' radius and dry to 85 % per a relative humidity test (In-Situ Probe Test), with no sealer applied. All slab prep work and associated cost is by others. Moisture test results must be provided to Southern Flooring Inc prior to scheduling of crew to jobsite by others and at others expense. Exterior thresholds, reducers, base and removal/reinstallation of anything on the floor (example-bleacher or floor embedment) which may be required are excluded unless specifically included above. Lead time 2-3 weeks if material is in inventory. If not in inventory, lead time is 10-12 weeks. GC to provide flooring contractor with electrical service for floor sanders – 208 v./3 phase/100 amps. Hoisting of materials for non ground floor access not included. Leed certified material not included unless specifically included in the quote above.



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865)453-3995
 Fax: (865)429-2431

DATE May 10, 2023
Job Name Boone's Creek ES
Job Location 132 Highland Church Rd
 Johnson City, TN 37615

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance
 WCDE
 405 West College St, Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

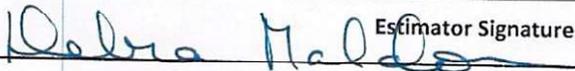
Start Date:
Type of Floor:

Job Phone:
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 11,544 sq ft	\$ 6,349.00
Aux Gym - 1,792 sq ft	\$ 986.00
Bleachers must be in a closed position	
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area	
Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

Finchum Sports Floors LLC

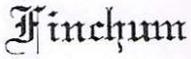
All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.


 Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865) 453-3995
 Fax: (865) 429-2431

DATE May 10, 2023
Job Name Daniel Boone HS
Job Location 1440 Suncrest Dr
 Gray, TN 37615

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 WCDE
 405 W College St; Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish Aux Gym - 5880 sq ft Bleachers must be in a closed position Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	 \$ 3,234.00

Finchum Sports Floors LLC

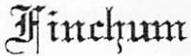
All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

 _____
 Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865) 453-3995
 Fax: (865) 429-2431

DATE May 10, 2023
Job Name David Crockett High School
Job Location 684 Old State Route 34
 Jonesborough, TN 37659

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 WCDE
 405 W College St; Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

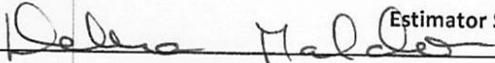
Start Date:
Type of Floor:

Job Phone:
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish Main Gym - 8,268 sq ft Bleachers must be in a closed position Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	 \$ 4,547.00
	\$ 4,547.00

Finchum Sports Floors LLC

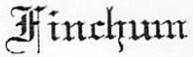
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 _____ Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865) 453-3995
 Fax: (865) 429-2431

DATE May 10, 2023
Job Name Grandview Elementary School
Job Location 2891 Highway 11E
 Telford, TN 37690

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 WCDE
 405 W College St; Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

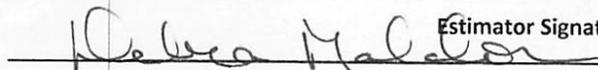
Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish Main Gym - 8,232 Bleachers must be in a closed position	\$ 4,116.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	\$ 4,116.00

Finchum Sports Floors LLC

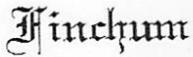
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 **Estimator Signature**

ACCEPTANCE OF CONTRACT

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SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
Sevierville, TN 37876
Office: (865) 453-3995
Fax: (865) 429-2431

DATE May 10, 2023
Job Name Gray ES
Job Location 755 Gray Station Rd
Gray, TN 37615

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
Michelle Stallard - Maintenance Dept
Washington County Schools
405 W College St
Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

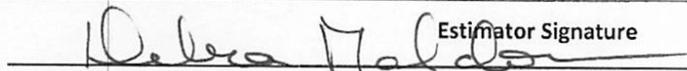
Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 7,719 sq ft . Maple flooring Bleachers must be in a closed position	\$ 4,246.00
2 offices that are Parquet flooring. 120 sq ft each	\$ 132.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

Finchum Sports Floors LLC

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 Estimator Signature

ACCEPTANCE OF CONTRACT

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SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865)453-3995
 Fax: (865)429-2431

DATE May 10, 2023
Job Name Jonesboro Elementary
Job Location 306 Forest Dr
 Jonesborough, TN 37659

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 Washington County Schools
 405 W College
 Jonesborough,
 StallardM@WCD

Architect:
Sq Footage:

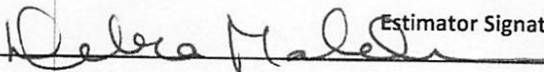
Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish Main Gym - 4800 sq ft Bleachers must be closed position Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	 \$ 2,640.00
	\$ 2,640.00

Finchum Sports Floors LLC

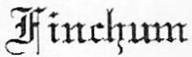
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 _____
 Estimator Signature

ACCEPTANCE OF CONTRACT

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SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office:(865)453-3995
 Fax:(865)429-2431

DATE May 10, 2023
Job Name Jonesboro Middle School
Job Location 308 Forest Dr
 Jonesborough, TN 37659

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 Washington County Schools
 405 W College St
 Jonesborough, TN 37659
 StallardM@WCDE.org

Architect:
Sq Footage:

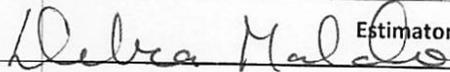
Start Date:
Type of Floor:

Job Phone:
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 9,540 sq ft Bleachers must be in a closed position	\$ 5,247.00
1 Water Leak noted. Entrance area, approx 10 x 10. Spot repair, sand and coat If the damage is more extensive/sq ft. Charge additional and will be billed at time, labor and materials	\$ 2,300.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

Finchum Sports Floors LLC

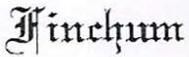
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 Estimator Signature

ACCEPTANCE OF CONTRACT

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SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865)453-3995
 Fax: (865)429-2431

DATE May 10, 2023
Job Name Lamar School
Job Location 3261 Highway 81 South
 Jonesborough, TN 37659

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 Washington County Schools
 405 W College St
 Jonesborough, TN 37659
 StallardM@WCDE.org

Architect:
Sq Footage:

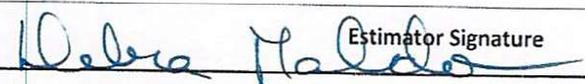
Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 8,428 sq ft	\$ 4,636.00
Bleachers must be in closed position	
TERMITE DAMAGE ---- Spot Repair(s), labor, sanded, finish Two (2) 64 sq ft areas (each) One (1) 100 sq ft area Bleacher(s) must be rolled back. We were informed that Pest Control had came out and treated. If live termites are found, the area(s) must be treated before we can resume work. If the damage is more extensive, additional charge for time/labor/materials will be added Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	\$ 5,244.00

Finchum Sports Floors LLC

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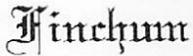


 Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office: (865) 453-3995
 Fax: (865) 429-2431

DATE May 10, 2023
Job Name South Central ES
Job Location 2955 Highway 107
 Chuckey, TN 37641

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
 Michelle Stallard - Maintenance Dept
 Washington County Schools
 405 W College St
 Jonesborough, TN 37659
 StallardM@WCDE.org

Architect:
Sq Footage:

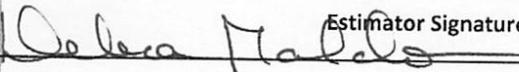
Start Date:
Type of Floor:

Job Phone:
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish Main Gym - 8,232 sq ft Bleachers must be in a closed position Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	 \$ 4,528.00
	\$ 4,528.00

Finchum Sports Floors LLC

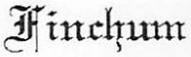
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 _____
 Estimator Signature

ACCEPTANCE OF CONTRACT

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SIGNATURE: _____ **Date of Acceptance:** _____



Proposal

2812 Boyds Creek Hwy
 Sevierville, TN 37876
 Office:(865)453-3995
 Fax:(865)429-2431

DATE May 10, 2023
Job Name Sulphur Springs ES
Job Location 1518 Gray/Sulphur Springs Rd
 Jonesborough, TN 37659

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:

Michelle Stallard - Maintenance Dept
 Washington
 County Schools
 405 W College St
 Jonesborough, TN 37659
 StallardM@WCDE.org

Architect:
Sq Footage:

Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following:	
Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 8,232 sq ft	\$ 4,528.00
Bleachers must be in a closed position	
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area	
Our men will maintain a clean work area, excluding bleachers, walls and ceiling	
	\$ 4,528.00

Finchum Sports Floors LLC

All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

 Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____

Finchum

SPORTS FLOORS LLC

2812 Boyds Creek Hwy
Sevierville, TN 37876
Office: (865) 453-3995
Fax: (865) 429-2431

Proposal

DATE May 10, 2023
Job Name West View ES
Job Location 2847 Old State Route 34
Limestone, TN 37681

Quotation valid until: June 10, 2023
Prepared by: Debra Maldonado

Submitted To:
Michelle Stallard - Maintenance Dept
Washington County Schools
405 W College St
Jonesborough, TN 37659
StallardM@WCDE.org

Architect:
Sq Footage:

Start Date:
Type of Floor:

Job Phone:
After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Sand and Refinish; Machine sand with coarse, medium and fine grades of sandpaper to achieve a level, smooth, uniform surface. Remove sanding dust by vacuum. Apply oil base seal and finish coats of finish system according to written instructions.	
Gym - 8,232	
Graphics/logo, lines	\$ 16,053.00
Bleachers must be in closed position	\$ 4,500.00
Our men will maintain a clean work area, excluding bleachers, walls and ceiling Owner/contractor must provide: 100 amp, 208 Volt, 3 phase power within 25' of work area	
	\$ 20,553.00

Finchum Sports Floors LLC

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Debra Maldonado Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

SIGNATURE: _____ **Date of Acceptance:** _____

13,286

CONTRACTUAL AGREEMENT

This Agreement, made and entered into this _____ day of _____, 2023, by and between **Washington County Schools**, (herein referred to as “**Board of Education**”), 405 W College Street, Jonesborough, TN 37659, and Deborah L. Curlee Communication Consultants, LLC, d/b/a **Sidekick Therapy Partners**, P.O. Box 32652, Knoxville, TN 37930-2652 (herein referred to as “**Sidekick**”).

WHEREAS, Board of Education is subject to and does operate in accordance with the requirements of the Individuals with Disabilities Education Act; and

WHEREAS, Board of Education has the authority to contract for services from suitable agencies having appropriate programs, capacity, and competence where necessary to provide appropriate special education services to students; and

WHEREAS, Board of Education, in order to provide a proper, comprehensive, and well implemented special education program, finds it desirable to contract for these services through an outside agency; and

WHEREAS, Sidekick is an agency having appropriate programs, capacity and competence to provide certain special education services for children who are the responsibility of the Board of Education.

NOW, THEREFORE, in consideration of the mutual benefits to be received by both parties hereto and certain other consideration, some of which is hereafter set out, and the sufficiency of all which is hereby acknowledged, Board of Education and Sidekick agree as follows:

The term of this agreement shall be for the **2023-2024 school year** (anticipated to start in August 2023 and run through May 2024, or through July 2024 at Board of Education’s option if seeking extended school year / ESY services).

1. Board of Education shall develop an Individualized Educational Program (IEP) which will be specifically designed to meet the unique needs of each child enrolled with provision for all support materials, equipment and services necessary for their education and which meets the requirements of State and Federal regulations and law. This special education program shall include:
 - a. A statement of the child’s present levels of educational performance.
 - b. A statement of the annual goals which describe the educational performance to be achieved by the end of the school year.
 - c. A statement of short-term instructional objectives.
 - d. A statement of the specific educational related services needed by the child.
 - e. The date when these services will begin and the length of time the services will be given.
 - f. A description of the extent to which the child will participate in regular education programs, if any.

- g. A justification for the type of educational placement which the child will have.
- h. The persons responsible for the implementation of the IEP.
- i. Objectives, criteria, evaluation procedures, and schedules for determining on at least an annual basis, whether the short-term instructional objectives are being achieved.
- j. Progress reports shall be sent to the parents every 9 weeks.
- k. The programs of the child shall not be terminated without an IEP Team meeting which results in agreement eligibility or non-eligibility services on the IEP.

2. The Board of Education ensures that the rights and privileges available to children attending schools of the Board of Education shall be available to the children served by Sidekick, including due process procedures, protection in evaluation procedures, least restrictive environment, and confidentiality of information. Sidekick and the Board of Education acknowledge and agree that Sidekick is not rendering services under this agreement in any facility owned or leased by Sidekick and that such services will be rendered only in the schools or other locations agreed upon by Sidekick and the Board of Education.

3. All Sidekick speech and language services will be provided by qualified speech-language pathologists (“SLP” or “SLPs”) who have a Master’s Degree and their Certificate of Clinical Competency or are completing their Clinical Fellowship period. All Sidekick SLPs are licensed or registered as healthcare providers with the State Department of Health Board of Communication Disorders and Sciences.

(a) Board of Education agrees for as long as SLPs (collectively “Therapist” or “Therapists”) are available to serve Board of Education’s TennCare-covered, eligible, and qualified students requiring therapy services (“TennCare Students”) at the Therapist’s assigned school location, that Sidekick will be the sole and exclusive provider of services at that school location for any TennCare Students whose services are billed to a TennCare insurance company (“MCO”).

(b) Sidekick will be the sole and exclusive provider of services to TennCare Students that are billed to any TennCare MCO at the school locations (the “School Locations”) that are mutually agreed upon by Board of Education and Sidekick.

Board of Education will refer all TennCare Students at the School Locations to Sidekick for services that can be billed to a TennCare MCO and will not serve such students with its own employees. If Sidekick’s Therapists do not have time available on their schedule to serve the referred TennCare Student, Sidekick will promptly notify Board of Education that Sidekick cannot provide services. Upon receipt of such notification, Board of Education may begin serving such student with Board of Education employees and---after Sidekick has declined services due to lack of therapist availability---may also bill the TennCare MCO for such services.

(c) Sidekick will make reasonable commercial efforts to provide a sufficient number of qualified Therapists to meet the anticipated TennCare and non-TennCare caseload at the School Locations. If Sidekick cannot provide a sufficient number of Therapists at a specific school to meet the caseload at

that location, then either Sidekick or Board of Education may reduce Sidekick's services at the affected school to the extent Sidekick Therapists are not available to serve that specific location. In the case of such a reduction at a specific school location due to the lack of availability of Sidekick Therapists, Board of Education Therapists may serve the TennCare Students previously served by Sidekick (or who cannot be served by Sidekick) and may bill the TennCare MCO for services to those students.

(d) As the school year progresses, Board of Education agrees that it will promptly assign other TennCare Students at the School Locations to Sidekick who have speech therapy services specified in their IEPs, when and to the extent such TennCare Students become available. (The purpose of such assignments throughout the year is to maintain or expand the caseload of Sidekick's Therapists in the School Locations.)

(e) With respect to TennCare Students in the School Locations served by Sidekick Therapists, Board of Education agrees that it will not refer those students to any other provider or third party TennCare billing / consulting company ("Other Providers"). It is the intention of the parties that Sidekick will continue to work with Board of Education to obtain TennCare MCO authorizations for services, Doctors Orders/IEP Consent Pages, IEPs, Parental Consents to release the IEP, and the like, in connection with all of the TennCare Students Sidekick serves in the School Locations and that any arrangements the Board of Education has with Other Providers will not interfere with Sidekick's services under this Agreement or interfere with Sidekick's Therapists serving their own caseload in the School Locations. In the event Sidekick cannot serve a TennCare Student due to the lack of availability of a Sidekick Therapist, then Board of Education may refer such student to Other Providers for assistance in dealing with the TennCare MCO in connection with services to be provided by Board of Education's own therapists.

4. Mileage and School Pay Services:

Sidekick provides the following services to TennCare-eligible students at **no cost to the School District**:

- Direct Therapy
- TennCare evaluations
- 9-week progress reports

Sidekick **charges a fee ("School Pay fee")** for any of the following services, at the District's option:

- Direct therapy for non-TennCare eligible students
- Evaluations for non-TennCare eligible students
- Progress reports for non-TennCare eligible students
- Initial eligibility testing
- Case management (e.g., setting up IEP meetings, sending out teacher observations, permission to test forms)
- Consultations with parents and teachers beyond 15 minutes
- Any additional testing required for 3-year re-evaluations
- Screenings
- Entering IEP information into EdPlan
- Participation in IEP meetings when there is no school therapist, and on a case-by-case basis
- Sidekick also charges a fee for miles traveled by therapists beyond the distance from their home to Sidekick, based on actual distance traveled and logged.

Generally, Sidekick does **not provide** the following services:

- Participation in IEP meetings if there is a school therapist
- Completion of state-related eligibility documents if there is a school therapist
- Completion of SSI documentation (however, Sidekick can provide our reports as input for this)
- Services at schools where there are less than 10 kids needing services (though these can be provided via teletherapy)
- Services in homes (though these can be provided via teletherapy)

When appropriate for the student's individual needs, and as agreed to by the IEP team, Sidekick prefers to provide:

- 1:1 direct therapy in 20-minute sessions (vs. 30-minute sessions) for TennCare-eligible students
- (Note: School Pay student groups are typically seen in 30-minute sessions)
- Monthly IEP frequencies to allow SLPs to maximize make-up sessions in order to meet IEP

Board of Education will pay Sidekick a mileage reimbursement rate of forty (40) cents per mile per Therapist per day, during the regular school year and during the school summer session (if Sidekick is requested to provide summer services). Mileage shall be calculated as (i) the distance between Sidekick's Johnson City office and the schools that Sidekick can serve in the district or (ii) the distance between the residence of Sidekick's Therapist and the schools served, whichever is less. Such mileage reimbursement rate also includes any travel within district if Sidekick's Therapist is traveling to more than one school in a day.

(a) At Board of Education's request and as mutually agreed by Sidekick, "School Pay" services may be provided for students whose services cannot be billed to a TennCare MCO.

- i. For any such clinical School Pay services with an in-person therapist, Board of Education will pay: **\$75.00 per hour for speech-language therapy services (or \$18.75 for any 15-minute increment thereof)**
- ii. For any such clinical School Pay services with a teletherapist, Board of Education will pay: **\$95.00 per hour for therapy services (or \$23.75 for any 15-minute increment thereof).**

6. Notwithstanding any provision of Sections 4 and 5 to the contrary, the Board of Education shall have the authority in exceptional circumstances, as determined by the Director of Special Education, on a case by case basis to retain or employ some other therapist or therapy agency where doing so would be in the best interest of the child.

7. Sidekick will submit monthly invoices with the Board of Education agreeing to reimburse Sidekick within 30 days of the date of receipt of the invoice.

8. Sidekick agrees to provide professional liability coverage for its employees serving Board of Education during the term of this agreement.

9. Board of Education will provide Sidekick with consent forms to begin the process of determining if students qualify for services. Board of Education will provide services until notification has been

provided by Sidekick that eligibility in TennCare is legitimate and has been approved for authorization. Board of Education will furnish Sidekick with each student's IEP (a copy) goals by the start of the school year, so that the goals are clearly communicated to Sidekick's staff.

10. Sidekick shall submit to the Board of Education reports specifying the progress of each child in achieving the short-term objectives specified in his/her IEP. Sidekick will make recommendations for updated goals and objectives for each student served, at least, every nine weeks or as deemed necessary on Board of Education forms. There will be no charge for progress reports prepared for TennCare-covered students.

11. Sidekick will be responsible for all TennCare paperwork of qualifying children.

12.

(a) Sidekick shall require all current employees providing services to the Board of Education under this contract to supply a fingerprint sample and submit to a criminal history records check to be conducted by the Tennessee Bureau of Investigation and/or the Federal Bureau of Investigation prior to permitting the employee to have contact with school children or enter the school grounds.

(b) Sidekick will not allow an employee providing services to the Board of Education under this contract to come in direct contact with school children or enter the grounds of a school when children are present until the criminal history records check has been conducted.

(c) Sidekick shall not allow an employee providing services to the Board of Education under this contract to come in direct contact with school children or with children in a child care program or enter the grounds of a school or child care center when children are present if the criminal history records check indicates the employer or employee has been convicted of an offense that is classified as a sexual offense or the employee has been convicted as a violent sexual offender as defined in Tennessee Code Annotated § 40-39 - 2002.

13. Sidekick agrees to protect, defend and indemnify Board of Education and to hold Board of Education harmless against any and all claims, demands, losses, suits or causes of action arising out of or in any way related to the performance of Sidekick's services under the terms of this Agreement including, but not specifically limited to, Sidekick's Billing Services, the therapy services of Sidekick therapists, or the training, supervision or retention of any of Sidekick's employees or agents; provided, however, that Sidekick shall not be responsible for any claims, demands, losses, suits, or causes of action that are solely the result of any error, omission, or intentional act on the part of any Board of Education employee.

14. With respect to services provided by Sidekick to school children under this contract, Board of the Education and Sidekick will work cooperatively to ensure that the rights and privileges available to children attending schools of the Board of Education shall be available to children served by Sidekick, including, to the extent applicable to Sidekick and the services provided to the Board of Education under this agreement, due process procedures, protection in evaluation procedures, least restrictive environment, and confidentiality of information.

15. If Board of Education recommends and Sidekick agrees that teletherapy is the best option for a student, Board of Education may request that Sidekick provide teletherapy services to that student in

the home or in school. Sidekick will provide services to the student throughout the year, including over holidays/breaks, if able to schedule. Consistent with students who are seen in-person in school, Sidekick will charge TennCare (in the case of a student covered by TennCare) or will charge Board of Education (in the case of a student not covered by TennCare) for these teletherapy sessions. For students seen by Sidekick via teletherapy not covered by TennCare, Sidekick will charge Board of Education as noted in section four. Sidekick will submit monthly invoices for teletherapy services rendered, with the Board of Education agreeing to reimburse Sidekick for such charges within 30 days of receipt of the invoice.

In the event that teletherapy services are agreed upon, Sidekick agrees to update schedules on a quarterly basis. This allows for moving children who qualify for TennCare to 20-minute sessions and billing TennCare for such sessions, rather than the school.

Board of Education agrees to:

- Provide initial eligibility testing. Sidekick does not complete initial eligibility testing via teletherapy.
- Provide one Educational Assistant (“EA”) per school to assist with pulling students from class and placing them in front of a school-provided computer in a quiet room or with school-provided headphones for therapy, pulling another student if the one scheduled is absent or unavailable.
- Provide Sidekick therapist with a detailed schedule of students to be seen at exact times within two weeks of engaging Sidekick for teletherapy. If serving students via “school pay,” Sidekick will not see students in groups of more than three at a time.
- Keep an open line of communication between the EA and Sidekick therapist to let the therapist know about tardiness, absences, etc. within a reasonable timeframe and with sufficient notice.
- Schedule students for make-ups when student is unable to attend the originally scheduled session.

Teletherapy cancellation policy:

If school is in session and teletherapy sessions are cancelled due to reasons outside of Sidekick control (i.e. EA unavailable, field trip, assembly, etc.) and other kids are not able to be scheduled, Sidekick will charge **\$75.00 per hour for speech-language therapy services (or \$18.75 for any 15-minute increment thereof)**

16. If due to a change in applicable law or regulation or the interpretation thereof by any court, government agency, authority, or other entity that renders any provision of this Agreement unlawful, unenforceable, economically or administratively impracticable or difficult of performance (a “Law Change”), the parties shall initiate good faith negotiations to amend this Agreement to eliminate the adverse effects of such Law Change. If either party determines that the parties are unlikely to agree upon and make alterations to this Agreement to eliminate the adverse effect of the Law Change, or alternatively, either party determines that alterations to meet such requirements are not commercially practicable, reasonable, and satisfactory, then such party may terminate the Agreement on thirty (30) days prior written notice to the other party. A “Law Change” also includes any change by (i) a Federal, State, or local legislative, regulatory, judicial, or administrative authority, or (ii) any TennCare Managed Care Organization (“MCO”) or other third party payor with respect to: clinical or other services provided pursuant to this Agreement, MCO requirements regarding eligibility or qualification for healthcare services, MCO procedures for authorizing, approving, billing or providing payment for healthcare

services (including the amount of payment or method of payment), or any other changes that adversely affect the arrangements and services provided to school system students pursuant to this Agreement.

17. Board of Education will not employ any Therapist formerly employed by Sidekick for one year following the termination or expiration of this Agreement or cessation of such Therapist's employment with Sidekick, whichever is earlier.

18. This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which taken together shall constitute one and the same agreement. Delivery of an executed facsimile or email transmission shall be as effective as delivery of a manually executed counterpart.

19. Board of Education acknowledges that Sidekick is recruiting and assigning Therapists in anticipation that they will be providing services to school system for the entire public school year and that this agreement will continue for the entire school year. Accordingly, in the event of a breach of this Agreement, either party (the "Sending Party") may terminate this Agreement, provided the Sending Party (i) has given the other party (the "Receiving Party") prior written notice sent by first class registered or certified mail (return receipt requested) detailing the basis for the proposed termination and specifying the scheduled termination date, and (ii) has given the Receiving Party an opportunity to provide a reasonable remedy or cure within 10 business days after receipt of the notice. If the Receiving Party fails to provide a reasonable remedy or cure, then the Agreement will terminate, and if the cause is remedied or cured to within 10 business days to the reasonable satisfaction of the Sending Party, then the notice will be deemed to be withdrawn and the contract will continue as if no notice had been given. The parties agree to work together in good faith to affect a remedy or cure of any matter that is the subject of a notice pursuant to this paragraph and to keep the other party fully informed: regarding the Receiving Party's corrective action plan, the status of any corrective actions by the Receiving Party, and whether the planned or completed corrective actions are reasonably satisfactory to the Sending Party.

20. **DISCRIMINATION:** No person shall on the grounds of race, color, national origin, sex, age or ability to pay, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity operated by Sidekick or the Board of Education, it being the intention of Sidekick and the Board of Education to bind all agencies, disbursing units, or organizations, operating under its jurisdiction and control to fully comply with and abide by the spirit and intent of the Civil Rights Act of 1964.

Sidekick shall not discriminate against any applicant for employment because of race, sex, color, religion, or natural origin.

[signatures follow]

In Witness Whereof:

Washington County Schools

Date

Justin D. Graham, President
Deborah L. Curlee Communication Consultants, LLC
d/b/a Sidekick Therapy Partners

Date

CONTRACT FOR PHYSICAL and OCCUPATIONAL THERAPY

This Contract, by and between the Washington County Board of Education, hereinafter termed the “Board of Education”, and Grace Rehabilitation Center, Inc., hereinafter termed the “Contractor”, is for the express purpose of providing the below listed therapy services.

WITNESSETH, in consideration of the mutual promises herein contained, the parties have agreed and do hereby enter into this contract, according to provisions set out herein.

- I. The Contractor agrees to provide and demonstrate its ability to provide the following services, as requested by the Board of Education.
 - A. Service students in all brick and mortar schools operated by the Board of Education.
 - B. TennCare will be the primary payer for the services provided. Contractor is a participating provider for all TennCare patients in East Tennessee.
 - C. Provide home therapy services for homebound students upon approval of and designation by the Special Education Director or 504 Coordinator.
 - D. Write goals and objectives for IEP or 504 Plan
 - E. Meet State and Federal requirements for all paperwork.
 - F. Meet State guidelines for certification.
 - G. Conduct evaluations and provide services on an as-needed basis.
 - H. Provide written evaluation and progress reports within acceptable times.
 - I. Supervisory visits will be provided at no cost to the Board of Education and are the responsibility of the Contractor.

- II. The Contractor agrees to the following general conditions:
 - A. Contractor will perform therapy services in accordance with the student’s IEP and will meet with the Special Education Supervisor either monthly or on an “as needed” basis.
 - B. Contractor will be responsible for his/her transportation to schools within the county at no cost to the school system.

- III. The parties further agree that the following shall be essential terms and conditions of this contract:
 - A. The term of this contract shall be for the 2023-2024 school year.
 - B. This contract may be terminated by either party by giving a 30 day written notice.
 - C. If the Contractor fails to fulfill in a timely and proper manner his/her obligations under this contract, or if the Contractor violates any of the terms of this contract, the Board of Education shall have the right to immediately terminate this contract and withhold payments in excess of fair compensation for work completed.

- D. Service Provider shall not discriminate against any applicant for employment because of race, color, religion, or natural origin, and:
 - a.) Shall take affirmative actions to insure that applicants are employed and employees are treated during employment without regard to their race, color, natural origin, and
 - b.) Shall in all solicitations or advertisements for employees state that all qualified applicants will receive consideration for employment without regard to race, color, religion, or natural origin.
 - c.) BOARD of EDUCATION and SERVICE PROVIDER ensures that the rights and privileges available to the children attending schools of BOARD OF EDUCATION shall be available to the children served by the SERVICE PROVIDER, including due process procedures, protection in evaluation procedures, least restrictive environment, and confidentiality of information.
- E. The Contractor agrees to carry adequate public liability and other appropriate forms of insurance and to pay all taxes incident hereunto. The school system shall have no liability except as specifically provided in this agreement.
- F. The Contractor warrants that he/she is licensed as required by law to perform the duties prescribed herein. All personnel of Contractor will hold proper credentials and copies of all licenses will be supplied to Board of Education.
- G. The parties agree that this contract is for independent services and does not create a regular employment relationship between the Board of Education and the Contractor.
- H. The Contractor will be the exclusive provider of physical and occupational therapy for the school system. Speech therapy will be provided at schools designated by the Board of Education and agreed upon by the Contractor.
- I. The IEP's will be developed or amended in coordination with the Director of Special Education according to state and federal rules and regulations.
- J. Service Provider shall:
 - a.) Require all applicants for employment and all current employees to supply a fingerprint sample and submit to a criminal history records check to be conducted by the Tennessee Bureau of Investigation and the Federal Bureau of Investigation prior to permitting the person to have contact with children or enter school grounds;
 - b.) Not allow an employee to come in direct contact with school children or to enter the grounds of a school when children are present until the criminal history records check has been conducted.
- K. Indemnification:

Irrespective of any insurance or allegations of fault, the Contractor agrees to protect, defend, and indemnify the Washington County Schools against any and all claims, demands, or losses arising out of related to its performance

under the terms of this Agreement including, but not limited to the actions of its agents and employees.

IV. Contract Length:

- A. August 1, 2023 to July 31, 2024.
- B. Fifty Two (52) weeks to include standard school year and summer program.

V. Expense

- A. IDEA regulations and Section 504 of the Rehabilitation Act require that all mandated services be provided at no cost to the family. A cost to the family may include an increase in premium, cancellation of the policy, or a decrease in any type of coverage.
- B. Since state and federal regulations also prohibit any company from not billing a co-insurance or deductible, the school system shall be responsible for paying Grace Rehabilitation this amount.
- C. Standard treatment for Physical and Occupational Therapy:
 1. The School System will be billed monthly, as secondary payer, for non TennCare (private pay) and 504 students at the rate of \$30.00 per visit.
 2. The above cost will include: Evaluation and individual or group therapy session performed by Contractor's licensed OTR's, and RPT's for all children referred for Occupational or Physical Therapy who do not have TennCare, mileage to and from schools within the county, and supervision of Contractor's COTA's, and LPTA's.
 3. The School System will be billed for attendance at IEP Meetings at a rate of \$0.00/hour for the first 30 minutes, then **\$15.00 per unit** (15 minutes) thereafter.

VI. Operations

- A. Contractor will be responsible for obtaining physicians' orders, parent approval, and school approval by signature prior to:
 1. First semester (2023 regular year)
 2. Second semester (2024 regular year)
 3. Summer Program (if needed)
- B. Clinical Paperwork
 1. Monthly progress notes sent to Special Ed Director or when requested

2. Monthly logs of service individualized per child or when requested
3. Re-evaluation on a monthly basis for each client

C. Clerical Paperwork/Billing

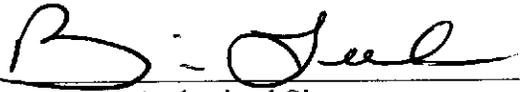
1. Attached logs for services to bill
 - a. Treatment sessions
 - b. Remittance advices from insurance company
 - c. IEP meetings and documentation
2. Miscellaneous
 - a. Invoice for school system will be sent at the first of each month for prior month's services. Payment will be due within 30 days upon receipt of invoice.

VII. Discharge Policy

- A. Recommendation to the doctor for discharge
- B. Communication with the schools concerning discharge
- C. Service continued until IEP development, including discharge

In Witness whereof, the parties have by their duly authorized representatives set their signatures.

Name of Contractor: **Grace Rehabilitation Center, Inc.**

By: 
Authorized Signature

5/09/23
Date

Name of School System: **Washington County Schools**

By: _____
Director of Schools

Date

By: _____
Special Education Director

Date

Bid Tabulation

DCHS Library Flooring Replacement

Bid Opening: Tuesday May 16, 2023 2:00PM

Bidding Firm	Specifications Met	Exceptions	Total Bid
ES Dockery	Yes	No	\$33,430.00
No other Bidders			



PROPOSAL

- Blinds
- Carpet
- Resilient Flooring
- Acoustical Ceilings
- Ceramic Tile

254 Christian Church Road • Gray, Tennessee • 37615
 Voice 423-854-9191 • Fax 423-854-9022 • www.esdockery.com

April 19, 2023

Project David Crockett High School Library

Location Jonesborough

Architect _____

Address _____

We propose to furnish and install, in accordance with drawings and specifications, and conditions below, and as specifically designated herein:

This proposal is based on the following conditions:

Flooring:

- Demo existing Carpet Tile
- Limited concrete substrate preparation
- New Interface LVT
- Tarkett 4 1/2 X 1/8 Coved Profile Resilient Base

Steady Stride Option Total: \$33,430.00

Studio Set or Brushed Lines Option Total: \$41,395.00

*The above price includes substrate preparation limited to the repair of small, isolated imperfections and a skim coat of Ardex SDF Featherfinish.

*The above price does not include any of the following:

- Any work of any type at any location not shown on the finish drawing
- Removal / disposal of existing floor finishes / adhesives / residues
- Substrate Preparation other than that listed above
- Moisture / PH Testing or Mitigation – should either be required
- Initial Maintenance (wax and polish)
- Initial protection (poly sheeting, building paper, etc...)

NOTE: We cannot guarantee that the installers performing the above work will have had COVID 19 Immunization shots.

*() Addenda Received

***Add 1.25% for Payment and Performance Bond**

This proposal is subject to acceptance within 30 days from date and is void thereafter at the option of the undersigned.

Accepted by _____

Accepted by _____

By _____

By  _____

Date _____

Randy Salzwedel – Project Manager
 Randy@esdockery.com



Friday, May 12, 2023

Heath Bailey

Washington County Department of
405 W College Street
Jonesborough, TN 37659

Dear Heath Bailey :

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink that reads "Laci Hatley". The signature is fluid and cursive, with the first letters of each word being capitalized and prominent.

Laci Hatley
Mid-Atlantic Sales Executive

laci.hatley@angeltrax.com
803.414.3035
334.692.4606 (F)



Search "AngelTrax" on www.gsaadvantage.gov
to see our products available for
direct purchase, without the bidding process.



ISSUE DATE.: 05/12/2023
 EXPIRY DATE.: 08/10/2023

PREPARED FOR:

PREPARED BY:
Laci Hatley



Mid-Atlantic Sales Executive
 119 South Woodburn Drive
 Dothan, AL 36305
 Cell: 803.414.3035
 Corporate Office: 1,800.673.1788
 laci.hatley@angeltrax.com

BILLING DETAILS	SHIPPING DETAILS
Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org	Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	72	\$2,269.63	\$163,413.36
 <p>V862HC Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP • Patented Hybrid Component Modular Design • Supports 3.5-Inch Platter Hard Drive (Sold Separately) • 64GB SD Card for Redundant Recording • Built-in Wi-Fi Module • Built-in G-Force Sensor • Vandal-Resistant Locking Hard Drive • Panic Button • H.264/H.265 Compression</p>	1		
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p>MSD64GB 64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>VULPBH Vulcan Series Panic Button Housing PC color</p>	1		
 <p>HD1700V (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>	3		
 <p>HD3600WS Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p>ADJBRWS Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p>HD4CBL 13.12 ft. HD Camera Cable</p>	1		
<p>HD9CBL 29.53 ft. HD Camera Cable</p>	1		
<p>HD12CBL 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable</p>	1		
 <p>VULPWRKEY Security Key USB 3,0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	4	\$0.00	\$0.00
<p>CONTLABOR-UNINSTALL CUT AND TUCK Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	72	\$50.00	\$3,600.00
<p>CONTLABOR Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	72	\$405.00	\$29,160.00
<p>SHIPPING/HANDLING Shipping and Handling Charges - 72 boxes * Optional items are not included in the calculation.*</p>	1	\$3,240.00	\$3,240.00
TOTAL			\$199,413.36

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD1700V Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared (Optional)</p>	72	\$263.92	\$19,002.24

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable (Optional)</p>	72	\$27.92	\$2,010.24
 <p>GPSACT1 Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	72	\$167.92	\$12,090.24
<p>CONTLABOR Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$40.00	\$2,880.00
<p>CONTLABOR Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$35.00	\$2,520.00
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p>V1235HDDTRAY 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: _____

Printed Name _____

CORPORATE & FREIGHT POLICIES

The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.

This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.

The customer will be responsible for all applicable taxes.

Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.

License Notice: All AngeTrax and VizuCop software is used by license agreement only and is not for sale.

TITLE & OWNERSHIP POLICY

"Title/Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.

BID TERMS & CONDITIONS

If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.

CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35112**
 Date Issued **6-1-2023**
 Appropriation No. **93472710729**
 Dept. **ESSER 2.0**
 School **S.W. - Jarrod Adams**

TO **Angel Trax**
119 South Woodburn Drive
Dothan, AL 36305
 Laci Hatley, Mid-Atlantic Sales Exec
 Deliver to **WCDE - Warehouse**
 Address **306 1/2 Forrest Drive**
Jonesborough, TN 37659
 Via **% Jarrod Adams**
 Articles on this order must be charged to account of

NOTICE TO VENDOR
 1. Purchase order number **MUST** appear on all invoices submitted for payment.
 2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

on or before

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Quote # ATX051196 (Special Ed - 22) Buses				
	Quote # ATX051197 (Buses - 72)				
	— see attached —				
	Sourcewell Contract # 020221-IVS (attached)				\$199,413.36
	* DO NOT EXCEED *				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				

SUBJECT TO THE FOLLOWING CONDITIONS

- All packages, cartons or other containers must be plainly marked with the purchase order number.
- The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
- Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
- No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
- Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
- The county is not liable for Federal excise tax or state sales tax.
- Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

22 for SPED



Friday, May 12, 2023

Heath Bailey

Washington County Department of
405 W College Street
Jonesborough, TN 37659

Dear Heath Bailey :

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

Laci Hatley
Mid-Atlantic Sales Executive

laci.hatley@angeltrax.com
803.414.3035
334.692.4606 (F)



Search "AngelTrax" on www.gsaadvantage.gov
to see our products available for
direct purchase, without the bidding process.



ISSUE DATE.: 05/12/2023
 EXPIRY DATE.: 08/10/2023

PREPARED FOR:

PREPARED BY:
Laci Hatley



BILLING DETAILS	SHIPPING DETAILS
Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org	Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org

Mid-Atlantic Sales Executive
 119 South Woodburn Drive
 Dothan, AL 36305
 Cell: 803.414.3035
 Corporate Office: 1.800.673.1788
 laci.hatley@angeltrax.com

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	22	\$2,269.63	\$49,931.86
 <p>V862HC Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder</p> <ul style="list-style-type: none"> • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP • Patented Hybrid Component Modular Design • Supports 3.5-Inch Platter Hard Drive (Sold Separately) • 64GB SD Card for Redundant Recording • Built-in Wi-Fi Module • Built-in G-Force Sensor • Vandal-Resistant Locking Hard Drive • Panic Button • H.264/H.265 Compression 	1		
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p>MSD64GB 64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>VULPBH Vulcan Series Panic Button Housing PC color</p>	1		
 <p>HD1700V (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera <ul style="list-style-type: none"> • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared </p>	3		
 <p>HD3600WS Vulcan Series 3600 HD Windshield Camera <ul style="list-style-type: none"> • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately) </p>	1		
 <p>ADJBRWS Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p>HD4CBL 13.12 ft. HD Camera Cable</p>	1		
 <p>HD9CBL 29.53 ft. HD Camera Cable</p>	1		
 <p>HD12CBL 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable</p>	1		
 <p>VULPWRKEY Security Key USB 3.0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	1	\$0.00	\$0.00
<p>CONTLABOR-UNINSTALL CUT AND TUCK Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	22	\$50.00	\$1,100.00
<p>CONTLABOR Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	22	\$460.00	\$10,120.00
<p>SHIPPING/HANDLING Shipping and Handling Charges - 22 boxes * Optional items are not included in the calculation.*</p>	1	\$990.00	\$990.00
TOTAL			\$62,141.86

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD1700V Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared (Optional)</p>	22	\$263.92	\$5,806.24

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable (Optional)</p>	22	\$27.92	\$614.24
 <p>GPSACT1 Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	22	\$167.92	\$3,694.24
<p>CONTLABOR Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$50.00	\$1,100.00
<p>CONTLABOR Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$35.00	\$770.00
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p>V1235HDDTRAY 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: _____

Printed Name _____

CORPORATE & FREIGHT POLICIES

The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.

This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.

The customer will be responsible for all applicable taxes.

Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.

License Notice: All AngelTrax and VisuCop software is used by license agreement only and is not for sale.

TITLE & OWNERSHIP POLICY

"Title/Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.

BID TERMS & CONDITIONS

If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.

CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.

72 buses



Friday, May 12, 2023

Heath Bailey

Washington County Department of
405 W College Street
Jonesborough, TN 37659

Dear Heath Bailey :

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

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Best Regards,

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direct purchase, without the bidding process.



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PREPARED FOR:

PREPARED BY:
Laci Hatley

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QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	72	\$2,269.63	\$163,413.36
 <p>V862HC Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP • Patented Hybrid Component Modular Design • Supports 3.5-Inch Platter Hard Drive (Sold Separately) • 64GB SD Card for Redundant Recording • Built-in Wi-Fi Module • Built-in G-Force Sensor • Vandal-Resistant Locking Hard Drive • Panic Button • H.264/H.265 Compression</p>	1		
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p>MSD64GB 64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>VULPBH Vulcan Series Panic Button Housing PC color</p>	1		
 <p>HD1700V (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>	3		
 <p>HD3600WS Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p>ADJBRWS Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p>HD4CBL 13.12 ft. HD Camera Cable</p>	1		
<p>HD9CBL 29.53 ft. HD Camera Cable</p>	1		
<p>HD12CBL 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable</p>	1		
 <p>VULPWRKEY Security Key USB 3.0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	4	\$0.00	\$0.00
<p>CONTLABOR-UNINSTALL CUT AND TUCK Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	72	\$50.00	\$3,600.00
<p>CONTLABOR Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	72	\$405.00	\$29,160.00
<p>SHIPPING/HANDLING Shipping and Handling Charges - 72 boxes * Optional items are not included in the calculation.*</p>	1	\$3,240.00	\$3,240.00
TOTAL			\$199,413.36

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD1700V Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared (Optional)</p>	72	\$263.92	\$19,002.24

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable (Optional)</p>	72	\$27.92	\$2,010.24
 <p>GPSACT1 Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	72	\$167.92	\$12,090.24
<p>CONTLABOR Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$40.00	\$2,880.00
<p>CONTLABOR Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$35.00	\$2,520.00
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p>V1235HDDTRAY 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: _____

Printed Name _____

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If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.

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Sourcewell

Contract Information

Nationwide

Contract Number:
020221-IVS - Fleet & Related

Effective 3/24/21 through
3/26/25

Available to all state and local
governments, education and
non-profit entities

Purchasing Privileges

Sourcewell is a service cooperative created by the Minnesota legislature as a local unit of government, Minn. Const. art. XII, sec. 3. Participation in Sourcewell is available for all eligible state and local governments, education, and nonprofit entities across North America. §123A.21 at Subd. 3.

In order to utilize a **Sourcewell awarded contract**, a qualifying entity must complete Sourcewell's online registration process and receive an account number in advance of the transaction. Participation with Sourcewell is at no cost and no obligation to the participating entity. More information on the registration process is available at <https://www.sourcewell-mn.gov/register>. To view the Sourcewell Vendor Listing visit <https://www.sourcewell-mn.gov/cooperative-purchasing/020221-ivs>.

Participation, Contract Access and Participating Entity Requirements

Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada such as federal, state/province, municipal, K-12 and higher education, tribal government and other public entities. The benefits of this contract should be available to all participating entities that can legally access the equipment, products or services under this contract. A participating entity's authority to access this contract is determined through its cooperative purchasing, interlocal or joint powers laws.

Any entity accessing benefits of this contract will be considered a service member of Sourcewell during such time of access. Vendor understands that a participating entity's use of this contract is at the participating entity's sole convenience and participating entities reserve the right to obtain like equipment, products or services from any other source. Vendor is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove participating entities to its roster during the term of this contract.

Participating Entity Use and Purchasing

Orders and Payment - To access the contracted equipment, products or services under this contract, a participating entity must clearly indicate to vendor that it intends to access this contract; however, order flow and procedure will be developed jointly between Sourcewell and the vendor. Typically, a participating entity will issue an order directly to the vendor. If a participating entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All participating entity orders under this contract must be issued prior to expiration of this contract; however, vendor performance, participating entity payment and any applicable warranty periods or other vendor or participating entity obligations may extend beyond the term of this contract.



Awarded Contract

Contract # 020221-IVS

(Continued on next page) Revised 4/27/21

Additional Terms And Conditions/Participating Addendum

Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a participating entity and vendor, such as job or industry-specific requirements, legal requirements (e.g. affirmative action or immigration status requirements), or specific local policy requirements. Some participating entities may require the use of a participating addendum, the terms of which will be worked out directly between the participating entity and the vendor. Any negotiated additional terms and conditions must never be less favorable to the participating entity than what is contained in this contract.

Procedure for Ordering Under Our Sourcewell Contract

To request a quote, please email your request to quotesandorders@angeltrax.com. Be sure to include the following in your email: Contract Number 020221-IVS, Fleet & Related. We will forward a formal quote to you.

Upon receipt of your quote, please issue and email your purchase order to AngelTrax at quotesandorders@angeltrax.com. Be sure to include the following in your purchase order: Contract Number 020221-IVS, Fleet & Related.



Focus Area: Addressing the Unique Needs of Spec...
School Type: Traditional Public School
Optional: Meeting Students' Academic, Social,...
Optional Program Code: BFA/Myers
Location Code: Washington County (900)
Quantity:
Cost:
Line Item Total:
Account Number: 72710 - Transportation
Line Item Number: 212 - Employer Medicare



Focus Area: Addressing the Unique Needs of Spec...
School Type: Traditional Public School
Optional: Meeting Students' Academic, Social,...
Optional Program Code: BFA/Myers
Location Code: Washington County (900)
Quantity:
Cost:
Line Item Total:
Account Number: 72710 - Transportation
Line Item Number: 499 - Other Supplies and Materials

Fringe benefits for the above salaries.

Session Timeout
00:29:17

Focus Area: Conducting Other Necessary Activiti...
School Type: Traditional Public School
Optional: Operational Continuity and Other Al...
Optional Program Code: McKinney
Location Code: Washington County (900)
Quantity:
Cost:
Line Item Total:
Account Number: 72710 - Transportation
Line Item Number: 729 - Transportation Equipment

Bus radios
In response to COVID, the need for quick and efficient communication is necessary due to a health-related situation. The State allows bus drivers to use two-way radios.
2021 TN Code Title 55 Chapter 8 Part 1 - 55-8-192.
Two-way radio communications, or any device used in a similar manner as two-way radio communications, made to and from a central dispatch, school transportation department, or its equivalent; or
The use of a device capable of voice communication to report an emergency to the 911 system, a law enforcement agency, fire department, or emergency medical provider.
estimated cost per unit \$3237.12

Focus Area: Conducting Other Necessary Activiti...
School Type: Traditional Public School
Optional: Addressing Physical Health and Safe...
Optional Program Code:
Location Code: Washington County (900)
Quantity:
Cost:
Line Item Total:

Upgrading school bus cameras provides dependable safety measures for students, staff, and bus drivers. Currently, the cameras are older, and parts are becoming difficult to find due to the age of the cameras. The technology and associated materials with the cameras will be necessary because the old cameras are incompatible. In understanding the seriousness of how COVID-19 affected our population and the period when contact tracing was most necessary, the upgraded cameras will provide a better quality video for the safety of all who are on the bus.



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- [LEA Document Library](#)
- [Address Book](#)
- [TDOE Resources](#)
- [Help for Current Page](#)
- [Contact TDOE](#)
- [ePlan Sign Out](#)

Whitaker, Jerry

Production
Session Timeout
 00:29:17

Budget Detail

Washington County (900) Public District - FY 2023 - Elementary and Secondary School Emergency Relief (ESSER) 2.0 - Rev 2 - Elementary and Secondary School Emergency Relief (ESSER) 2.0

[Return](#)

Indirect Cost

Total Contributing to Indirect Cost **\$1,203,164.24**

Indirect Cost Rate **14.95%**

Maximum Allowed for Indirect Cost **\$169,485.04**

Filtering - 6 out of 40 Budget Details match selected filters

[Show All / Clear All](#)

Account Number	Line Item Number	Location Code	Tags	Narrative
72710 - Transportation	All	All	No Options Selected	No Options Selected

[Download Budget Data](#)

<< First < Previous | 1 | Next > Last >> Items 1-6 out of 6

Items/Page: **10** ▼

Budget Detail

Narrative Description

Account Number: 72710 - Transportation

Line Item Number: 146 - Bus Drivers

Focus Area: Addressing the Unique Needs of Spec...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Myers

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

8 Bus drivers to transport students with disabilities to summer learning camp.

Account Number: 72710 - Transportation

Line Item Number: 201 - Social Security

Focus Area: Addressing the Unique Needs of Spec...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Myers

Location Code: Washington County (900)

Quantity:

Cost:

Line Item Total:

Fringe benefits for the above salaries

Account Number: 72710 - Transportation

Line Item Number: 204 - State Retirement

Fringe benefits for the above salaries



Friday, May 12, 2023

Heath Bailey

Washington County Department of
405 W College Street
Jonesborough, TN 37659

Dear Heath Bailey :

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink that reads "Laci Hatley". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Laci Hatley
Mid-Atlantic Sales Executive

laci.hatley@angeltrax.com
803.414.3035
334.692.4606 (F)



Search "AngelTrax" on www.gsaadvantage.gov
to see our products available for
direct purchase, without the bidding process.



ISSUE DATE.: 05/12/2023
 EXPIRY DATE.: 08/10/2023

PREPARED FOR:

PREPARED BY:
Laci Hatley



Mid-Atlantic Sales Executive
 119 South Woodburn Drive
 Dothan, AL 36305
 Cell: 803.414.3035
 Corporate Office: 1,800.673.1788
 laci.hatley@angeltrax.com

BILLING DETAILS	SHIPPING DETAILS
Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org	Washington County Department of Education Heath Bailey 405 W College Street Jonesborough, TN 37659 USA 423-753-1100 baileyh@wcde.org

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	22	\$2,269.63	\$49,931.86
 <p>V862HC Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP • Patented Hybrid Component Modular Design • Supports 3.5-Inch Platter Hard Drive (Sold Separately) • 64GB SD Card for Redundant Recording • Built-in Wi-Fi Module • Built-in G-Force Sensor • Vandal-Resistant Locking Hard Drive • Panic Button • H.264/H.265 Compression</p>	1		
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p>MSD64GB 64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>VULPBH Vulcan Series Panic Button Housing PC color</p>	1		
 <p>HD1700V (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>	3		
 <p>HD3600WS Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p>ADJBRWS Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p>HD4CBL 13.12 ft. HD Camera Cable</p>	1		
 <p>HD9CBL 29.53 ft. HD Camera Cable</p>	1		
 <p>HD12CBL 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable</p>	1		
 <p>VULPWRKEY Security Key USB 3,0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	1	\$0.00	\$0.00
<p>CONTLABOR-UNINSTALL CUT AND TUCK Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	22	\$50.00	\$1,100.00
<p>CONTLABOR Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	22	\$460.00	\$10,120.00
<p>SHIPPING/HANDLING Shipping and Handling Charges - 22 boxes * Optional items are not included in the calculation.*</p>	1	\$990.00	\$990.00
TOTAL			\$62,141.86

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD1700V Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared (Optional)</p>	22	\$263.92	\$5,806.24

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p>HD18CBL 59.06 ft. HD Camera Cable (Optional)</p>	22	\$27.92	\$614.24
 <p>GPSACT1 Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	22	\$167.92	\$3,694.24
<p>CONTLABOR Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$50.00	\$1,100.00
<p>CONTLABOR Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$35.00	\$770.00
<p>HDD1TB35 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p>V1235HDDTRAY 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: _____

Printed Name _____

CORPORATE & FREIGHT POLICIES

The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.

This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.

The customer will be responsible for all applicable taxes.

Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.

License Notice: All AngeTrax and VizuCop software is used by license agreement only and is not for sale.

TITLE & OWNERSHIP POLICY

"Title/Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.

BID TERMS & CONDITIONS

If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.

CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 8379**

Date Issued **5/9/23**

Appropriation No. **71100-429 -003**

Dept. **Summer Learning Camps**

School **District**

PURCHASE ORDER

TO TCM
 5482 Argosy Ave
 Huntington Beach, CA 92649
 Fax 888-877-7606

Deliver to
 Address **Cindy Hayes**
 405 W College Street
 Via **Jonesborough, TN 37659**
 423-753-1100

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination) Summer Scholars: Mathematics Rising 1 st - 4 th grade				
			S/H	\$12,349.81
				1,111.48
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$13,461.29

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

[Handwritten Signature]

Authorized Signature

APPROVED:

Purchasing Agent



Teacher Created Materials

Created by Teachers for Teachers and Students

Company Address 5301 Oceanus Drive
Huntington Beach, CA 92649
US
Phone (800) 858-7339
Fax (888) 877-7606

Created Date 5/2/2023
Expiration Date 6/30/2023
Quote Number 00016676

Prepared By Molly Myer
Email molly.myer@teachercreatedmaterials.com

Contact Name Cindy Hayes
Email hayesc@wcde.org

Bill To Name Washington County School District
Bill To 405 W COLLEGE ST
JONESBOROUGH, TN 37659-1009
United States

Ship To Name Washington County School District
Ship To 405 W College St
Jonesborough, TN 37659
United States

Please remit all purchase orders to orders@tcmpub.com

Product	Product Code	ISBN13	List Price	Sales Price	Quantity	Discount	Total Price
Summer Scholars: Mathematics: Rising 1st Grade	931916	9798765922071	\$649.99	\$649.99	1.00		\$649.99
Summer Scholars: Mathematics: Rising 1st Grade	931916	9798765922071	\$649.99	\$649.99	3.00	100.00%	\$0.00
Summer Scholars: Mathematics: Rising 2nd Grade	931917	9798765922088	\$649.99	\$649.99	4.00		\$2,599.96
Summer Scholars: Mathematics: Rising 3rd Grade	931918	9798765922095	\$649.99	\$649.99	8.00		\$5,199.92
Summer Scholars: Mathematics: Rising 4th Grade	931919	9798765922101	\$649.99	\$649.99	6.00		\$3,899.94
Virtual Product Launch - Summer Scholars: Mathematics	687989		\$799.99	\$799.99	1.00	100.00%	\$0.00

Reference Code SS2023
Special Offer Code TCM

Subtotal \$15,099.77
Discount Amount \$2,749.96
Total Price \$12,349.81
Total Sales Tax \$0.00
Shipping and Handling \$1,111.48
Grand Total \$13,461.29

Quote Acceptance Information

Signature _____
Name _____
Title _____
Date _____

Teacher Created Materials

P U B L I S H I N G

August 15, 2022

Dear Customer,

Teacher Created Materials is the publisher and sole source provider for all items on the included list within the United States. These items can only be purchased through Teacher Created Materials. These items are not distributed in stores for retail sales or through any other third party distributors.

Our Federal Tax ID number is 33-000-4235. Please remit all purchase orders and payments to the below address.

**Teacher Created Materials
5301 Oceanus Drive
Huntington Beach, CA 92649
Phone #: 800-858-7339
Fax #: 888-877-7606**

Respectfully,

**Teacher Created Materials
5301 Oceanus Drive
Huntington Beach, CA 92649
800-858-7339 ext 173**

Teacher Created Materials

PUBLISHING

August 15, 2022

Dear Customer,

Teacher Created Materials is the publisher and sole source provider for all items on the included list within the United States. These items can only be purchased through Teacher Created Materials. These items are not distributed in stores for retail sales or through any other third party distributors.

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Phone #: 800-858-7339
Fax #: 888-877-7606**

Respectfully,

**Teacher Created Materials
5301 Oceanus Drive
Huntington Beach, CA 92649
800-858-7339 ext 173**

Board Meeting Calendar 2023-2024

Month	Workshop 5:00	Board Meeting 5:30
July	Agenda Deadline - June 13, 2023 Workshop - June 20, 2023	Agenda Deadline - June 22, 2023 Meeting – June 29, 2023
August	Agenda Deadline - July 18, 2023 Workshop - July 25, 2023	Agenda Deadline - July 27, 2023 Meeting - August 3, 2023
September	Agenda Deadline - August 22, 2023 Workshop - August 29, 2023	Agenda Deadline - August 25, 2023 Meeting - September 7, 2023
October	Agenda Deadline - September 12, 2023 Workshop - September 19, 2023	Agenda Deadline - September 21, 2023 Meeting - September 28, 2023 Meeting is a week ahead due to Fall Break
November	Agenda Deadline - October 24, 2023 Workshop - October 31, 2023	Agenda Deadline - October 26, 2023 Meeting - November 2, 2023
December	Agenda Deadline - November 14, 2023 Workshop - November 21, 2023	Agenda Deadline - November 30, 2023 Meeting - December 7, 2023 Meeting time will be changed to 5:00
January	No Workshop	Agenda Deadline - December 28, 2023 Meeting - January 4, 2024
February	Agenda Deadline - January 16, 2024 Workshop - January 23, 2024	Agenda Deadline - January 25, 2024 Meeting - February 1, 2024
March	Agenda Deadline - February 20, 2024 Workshop - February 27, 2024	Agenda Deadline - February 29, 2024 Meeting - March 7, 2024
April	Agenda Deadline - March 14, 2024 Workshop - March 21, 2024	Agenda Deadline - March 28, 2024 Meeting - April 4, 2024
May	Agenda Deadline - April 16, 2024 Workshop - April 23, 2024	Agenda Deadline - April 25, 2024 Meeting - May 2, 2024
June	Agenda Deadline - May 21, 2024 Workshop - May 28, 2024	Agenda Deadline - May 30, 2024 Meeting - June 6, 2024

WCDE FY24 General Fund Budget Changes from FY23

Budget Variances from FY24 to FY23 (Must Have Items)	Step Only	W/1% Raise	W/2% Raise	W/3% Raise	W/4% Raise	W/5% Raise	\$1,250 - Cert., Flat Rate Classified, 5% Mgt	Line Item	Director
Step Increases/Pay increases including FICA, Med-D, & Retirement	\$ 836,528	\$ 1,428,000	\$ 2,019,472	\$ 2,610,944	\$ 3,202,416	\$ 3,793,888	\$ 4,461,723	Mult. Lines	System
Health Insurance (Increase Currently Unknown) Use 5.1% Increase	\$ 404,600	\$ 404,600	\$ 404,600	\$ 404,600	\$ 404,600	\$ 404,600	\$ 404,600	Mult. Lines_207	System
Electricity (2% Estimated Increase)	\$ 34,850	\$ 34,850	\$ 34,850	\$ 34,850	\$ 34,850	\$ 34,850	\$ 34,850	72610-415	System
Water & Sewer (1% estimated increase from FY24 Budget)	\$ 2,482	\$ 2,482	\$ 2,482	\$ 2,482	\$ 2,482	\$ 2,482	\$ 2,482	72610-454	System
Natural Gas-Propane Expense (12%)	\$ 21,675	\$ 21,675	\$ 21,675	\$ 21,675	\$ 21,675	\$ 21,675	\$ 21,675	72610-434	System
Diesel Fuel (Based on Current Trends)	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	72710-412	System
Gasoline (Based on Current Trends)	\$ 17,000	\$ 17,000	\$ 17,000	\$ 17,000	\$ 17,000	\$ 17,000	\$ 17,000	72710-425	System
Trustee Commissions (Based on Projected Revenue Increase)	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	72310-510	System
Contracted Janitorial Services (Contractual Increase)	\$ 878,026	\$ 878,026	\$ 878,026	\$ 878,026	\$ 878,026	\$ 878,026	\$ 878,026	72610-328	System
E-Rate Increase	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	72250-350	System
University School-Revenue Sharing (Potentially Budget Neutral-TISA)	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000	71100-399	System
Textbooks	\$ 620,000	\$ 620,000	\$ 620,000	\$ 620,000	\$ 620,000	\$ 620,000	\$ 620,000	71100-449	System
Key Risk -System Liability Insurance (Umbrella Coverage Personal)	\$ 92,600	\$ 92,600	\$ 92,600	\$ 92,600	\$ 92,600	\$ 92,600	\$ 92,600	Mult.	System
Less Capital Outlay Spent on new JES Project To-Date	\$ (390,000)	\$ (390,000)	\$ (390,000)	\$ (390,000)	\$ (390,000)	\$ (390,000)	\$ (390,000)	76100-707	System
Less Operating Transfers from FY23 Budget Not Repeating	\$ (841,000)	\$ (841,000)	\$ (841,000)	\$ (841,000)	\$ (841,000)	\$ (841,000)	\$ (841,000)	99100-590	System
Less Cert. Retirement Emp. Contrib. Rate Reduction (8.69% to 6.81%)	\$ (340,000)	\$ (340,000)	\$ (340,000)	\$ (340,000)	\$ (340,000)	\$ (340,000)	\$ (340,000)	Mult.	System

Section Total \$ 2,078,761 \$ 2,670,233 \$ 3,261,705 \$ 3,853,177 \$ 4,444,649 \$ 5,036,121 \$ 5,703,956 **Included in FY24 Budget**

\$ 238,000 \$ 79,333.33 \$ 404,600 \$ 166,600

OPTIONAL BUDGET ITEMS FOR FY24 (Requested)

Recurring Expenses

HR Generalist (add back the 3rd employee in H.R.)	\$ 38,000	\$ 38,380	\$ 38,760	\$ 39,140	\$ 39,520	\$ 39,900	\$ 44,240	72520-189	Hale/Whitaker
HR Generalist Fixed Cost	\$ 17,479	\$ 17,654	\$ 17,829	\$ 18,003	\$ 18,178	\$ 18,353	\$ 18,720		
Board Compensation to Match County Commission	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	72310-191	Board
Inflationary Parts/Supplies Adjustment (5% Increase)	\$ 63,200	\$ 63,200	\$ 63,200	\$ 63,200	\$ 63,200	\$ 63,200	\$ 63,200	Multiple	Maint, Trans, I.T.
School Improvement Allocations	\$ 170,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 170,000	71100-599	Boyd
System Standard Disability Insurance to include Classified Employees	\$ 15,300	\$ 15,300	\$ 15,300	\$ 15,300	\$ 15,300	\$ 15,300	\$ 15,300	Multiple	BOE-Huddlestone
Pre-K Teacher at New JES	\$ 59,067	\$ 59,658	\$ 60,248	\$ 60,839	\$ 61,430	\$ 62,020	\$ 61,407	71100-116	Hayes
Pre-K Fixed Cost	\$ 19,652	\$ 19,849	\$ 20,045	\$ 20,242	\$ 20,438	\$ 20,635	\$ 20,847	Multiple	
Pre-K Instructional Assistant	\$ 16,986	\$ 17,156	\$ 17,326	\$ 17,496	\$ 17,665	\$ 17,835	\$ 21,261	71100-163	Hayes
Pre-K IA Fixed Cost	\$ 13,343	\$ 13,476	\$ 13,610	\$ 13,743	\$ 13,877	\$ 14,010	\$ 14,434	Multiple	
Practice of Statistics 6th Edition	\$ 7,028	\$ 7,028	\$ 7,028	\$ 7,028	\$ 7,028	\$ 7,028	\$ 7,028	71100-449	Hayes
TN Experience Social Studies (6-8)	\$ 32,038	\$ 32,038	\$ 32,038	\$ 32,038	\$ 32,038	\$ 32,038	\$ 32,038	71100-449	Hayes
TN Experience Social Studies (3-5)	\$ 32,849	\$ 32,849	\$ 32,849	\$ 32,849	\$ 32,849	\$ 32,849	\$ 32,849	71100-449	Hayes
CTE 71300-429 Consumables Req. Increase	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	71300-429	Fink/Hayes
Freshman Academy/Jump Start	\$ 40,032	\$ 40,032	\$ 40,032	\$ 40,032	\$ 40,032	\$ 40,032	\$ 40,032	71100-599	Hayes
School Nurse - Asbury	\$ 32,161	\$ 32,483	\$ 32,483	\$ 33,126	\$ 33,447	\$ 33,769	\$ 38,401	72120-189	Wagner/Myers
Fixed Costs	\$ 16,330	\$ 16,493	\$ 16,657	\$ 16,820	\$ 16,983	\$ 17,147	\$ 17,557		
Metal Health Coverage (Continue, formally from ELC Grant)	\$ 254,544	\$ 254,544	\$ 254,544	\$ 254,544	\$ 254,544	\$ 254,544	\$ 254,544	71100-399	Wagner/Myers
CDC Teacher at RVES	\$ 59,067	\$ 59,658	\$ 60,248	\$ 60,839	\$ 61,430	\$ 62,020	\$ 61,407	71100-116	Myers
CDC Teacher Fixed Costs	\$ 19,652	\$ 19,849	\$ 20,045	\$ 20,242	\$ 20,438	\$ 20,606	\$ 22,085	Multiple	
Intervention Teacher at FBES	\$ 59,067	\$ 59,658	\$ 60,248	\$ 60,839	\$ 61,430	\$ 62,020	\$ 61,407	71100-116	Myers
Intervention Teacher Fixed Costs	\$ 19,652	\$ 19,849	\$ 20,045	\$ 20,242	\$ 20,438	\$ 20,606	\$ 20,479	Multiple	
Psychiatrist Contract	\$ 95,200	\$ 95,200	\$ 95,200	\$ 95,200	\$ 95,200	\$ 95,200	\$ 95,200	71100-399	Myers
Assistant Principal (2nd for RVES-Enrollment)	\$ 72,928	\$ 73,657	\$ 74,387	\$ 75,116	\$ 75,845	\$ 76,574	\$ 78,033	72410-139	RVES
Fixed Cost	\$ 21,916	\$ 22,135	\$ 22,354	\$ 22,573	\$ 22,793	\$ 23,012	\$ 23,284		
School Counselor (Addition)	\$ 61,653	\$ 62,270	\$ 62,886	\$ 63,503	\$ 64,119	\$ 64,736	\$ 63,993	72130-123	GVES
Fixed Cost	\$ 20,074	\$ 20,275	\$ 20,475	\$ 20,676	\$ 20,877	\$ 21,078	\$ 20,753		
School Nurse (RN)	\$ 31,319	\$ 31,632	\$ 31,945	\$ 32,259	\$ 32,572	\$ 32,885	\$ 35,594	72120-189	ASB
Fixed Cost	\$ 16,164	\$ 16,326	\$ 16,487	\$ 16,649	\$ 16,811	\$ 16,972	\$ 18,005		
SPED Teacher	\$ 59,067	\$ 59,658	\$ 60,248	\$ 60,839	\$ 61,430	\$ 62,020	\$ 61,407	71200-116	FBES
Fixed Cost	\$ 19,625	\$ 19,821	\$ 20,018	\$ 20,214	\$ 20,410	\$ 20,606	\$ 20,429		

Recurring Expense Totals \$ 1,409,893 \$ 1,416,625 \$ 1,423,035 \$ 1,430,089 \$ 1,436,821 \$ 1,443,496 \$ 1,460,434 **Optional Items Considered for the FY24**

Budget

Non-Recurring Expenses

School Intercoms (DCHS, LES)	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	71100-708	Fulbright
HS Small Theater -AV upgrades	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	71100-708	Patrick/Fulbright
Pre-K Program Start-Up	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	73400-599	JES
Intercom and Digital Clocks for Replacement/Upgrade	\$ 88,506	\$ 88,506	\$ 88,506	\$ 88,506	\$ 88,506	\$ 88,506	\$ 88,506	\$ 88,506	71100-708	LES
Graphing Calculators (Rechargeable)	\$ 96,000	\$ 96,000	\$ 96,000	\$ 96,000	\$ 96,000	\$ 96,000	\$ 96,000	\$ 96,000	71100-708	DBHS
Math Textbooks	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000	71100-449	Hayes
Non-Recurring Expense Totals	\$ 1,299,506	Optional Items Considered for the FY24 Budget								
Total Optional Recurring and Non-Recurring Expenses the FY24 Budget	\$ 2,709,399	\$ 2,716,131	\$ 2,722,541	\$ 2,729,595	\$ 2,736,327	\$ 2,743,002	\$ 2,743,002	\$ 2,759,940		
Total Expenses Added to the FY24 Budget	\$ 4,788,160	\$ 5,386,364	\$ 5,984,246	\$ 6,582,772	\$ 7,180,976	\$ 7,779,123	\$ 8,463,896			

Washington County Board of Education
 FY24 Budget Summary (BOE Approved)
 April 25, 2023

FY24 Budget With Step, \$1,250 Certified Base, \$3/\$5 Hourly Increase, 5% System Management

Total Estimated FY24 Expenses **94,888,965**

Major Revenue Items	<u>% of Overall Revenue</u>	<u>FY24 Estimate</u>	<u>Change PY</u>
Property Tax Estimate for FY24	15.32%	13,193,520	219,369
Sales Tax Estimate for FY24	22.06%	19,000,000	1,000,000
BEP-Estimate Estimate for FY24 (Replaced by TISA)	0.00%	0	
TISA-Based on Recent Data Estimates	56.31%	48,500,000	10,179,000
	93.69%	80,693,520	1,219,369

Total Estimate Local Revenue (all sources)	86,125,465
<i>Pulling from WCDE Fund Balance for FY23</i>	<i>9,095,250</i>
<i>WCDE Fund Balance Restricted for the new JES Project</i>	<i>(331,750)</i>

Total Funds Available (Including \$'s from WCDE Fund Balance) **94,888,965**

FY24 Funding Requested from the Washington County Commission **\$ -**

Must Have Expense Increases

Step Increases/Pay increases including FICA, Med-D, & Retirement	\$ 4,461,723
Health Insurance (Increase Currently Unknown) Use 3% Increase	\$ 404,600
Electricity (2% Estimated Increase)	\$ 34,850
Water & Sewer (1% estimated increase from FY24 Budget)	\$ 2,482
Natural Gas-Propane Expense (12%)	\$ 21,675
Diesel Fuel (Based on Current Trends)	\$ 32,000
Gasoline (Based on Current Trends)	17,000
Trustee Commissions (Based on Projected Revenue Increase)	\$ 65,000
Contracted Janitorial Services (Contractual Increase)	\$ 878,026
E-Rate Increase	\$ 45,000
University School-Revenue Sharing (Potentially Budget Neutral-TISA)	\$ 600,000
Textbooks	\$ 620,000
Key Risk -System Liability Insurance (Umbrella Coverage Personal)	\$ 92,600
Less Capital Outlay Spent on new JES Project To-Date	\$ (390,000)
Less Operating Transfers from FY23 Budget Not Repeating	\$ (841,000)
Less Cert. Retirement Emp. Contrib. Rate Reduction (8.69% to 6.81%)	\$ (340,000)

Total Must Have Expense Increase for the FY24 Budget **5,703,956**

Requested "Recurring" Expense Items Added to the FY24 Budget

HR Generalist (add back the 3rd employee in H.R.)	\$ 44,240
HR Generalist Fixed Cost	\$ 18,720
Board Compensation to Match County Commission	\$ 11,500
Inflationary Parts/Supplies Adjustment (5% Increase)	\$ 63,200
School Improvement Allocations	\$ 170,000
System Standard Disability Insurance to include Classified Employees	\$ 15,300
Pre-K Teacher at New JES	\$ 61,407
Pre-K Fixed Cost	\$ 20,847
Pre-K Instructional Assistant	\$ 21,261
Pre-K IA Fixed Cost	\$ 14,434
Practice of Statistics 6th Edition	\$ 7,028
TN Experience Social Studies (6-8)	\$ 32,038
TN Experience Social Studies (3-5)	\$ 32,849
CTE 71300-429 Consumables Req. Increase	\$ 15,000
Freshman Academy/Jump Start	\$ 40,032
School Nurse - Asbury	\$ 38,401
Fixed Costs	\$ 17,557
Metal Health Coverage (Continue, formally from ELC Grant)	\$ 254,544
CDC Teacher at RVES	\$ 61,407
CDC Teacher Fixed Costs	\$ 22,085
Intervention Teacher at FBES	\$ 61,407
Intervention Teacher Fixed Costs	\$ 20,479
Psychiatrist Contract	\$ 95,200
Assistant Principal (2nd for RVES-Enrollment)	\$ 78,033
Fixed Cost	\$ 23,284
School Counselor (Addition)	\$ 63,993
Fixed Cost	\$ 20,753
School Nurse (RN)	\$ 35,594
Fixed Cost	\$ 18,005
SPED Teacher	\$ 61,407
Fixed Cost	\$ 20,429

Total Requested "Recurring" Expense Items Added to the FY24 Budget **\$ 1,460,434**

Washington County Board of Education
FY24 Budget Summary (BOE Approved)
April 25, 2023

Requested "Non Recurring" Expense Items Added to the FY24 Budget

School Intercoms (DCHS, LES)	\$	185,000
HS Small Theater -AV upgrades	\$	20,000
Pre-K Program Start-Up	\$	30,000
Intercom and Digital Clocks for Replacement/Upgrade	\$	88,506
Graphing Calculators (Rechargeable)	\$	96,000
Math Textbooks	\$	880,000

Total Requested "Non Recurring" Expense Items Added to the FY24 Budget \$ 1,299,506

Total Requested Items Added to the FY24 Budget \$ 2,759,940

6/1/2023		Washington County Board of Education	2022-2023	2023-2024	2023-2024
(FY24 Working Budget Draft)			Approved Budget	Budget Step Only	\$1,250 Flat Cert. with 3% and 5% Classified
	Prg	Estimated Revenues	Final		BOE Approved
40100000		Local Taxes			
40100000		County Property Taxes			
40110000		Current Property Tax (ADA Split Not In Yet)	12,974,151	13,193,520	13,193,520
40120000		Trustee's Collect - Prior Year	405,900	281,000	281,000
40125000		CLK/Master Collections-Prior	2,400	630	630
40130000		Clerk & Master Collect - Prior Years	90,000	62,431	62,431
40140000		Interest and Penalty	88,000	69,000	69,000
40150000		Pick-up Taxes	-		
40161000		Payments in Lieu of Taxes - TVA	2,020	2,020	2,020
40162000		Payments in Lieu of Taxes - Local Utilities	224,000	227,000	227,000
40163000		Payments in Lieu of Taxes - Other	17,600	17,410	17,410
40200000		County Local Option Taxes	-		
40210000		Local Option Sales Tax	18,000,000	19,000,000	19,000,000
40270000		Business Tax	420,000	529,000	529,000
40300000		Statutory Local Taxes	-		
40320000		Bank Excise Tax	88,000	88,000	88,000
40350000		Interstate Telecommunications Tax	-		
41110000		Marriage License	19,000	1,800	1,800
42410000		Fines	-		
		Total Local Taxes	32,331,071	33,471,811	33,471,811
43000000		Charges for Current Services			
43512000		Tuition - Adult Education	10,000	-	-
43517000		Other Tuition - BCES Pre-K	78,000	86,000	86,000
43581000		Community Service Fees - Children	700,000	507,000	507,000
		Total Charges for Current Services	788,000	593,000	593,000
44000000		Other Local Revenue			
44100000		Recurring Items			
44110000		Interest Earned	143,000	-	-
44120000		Rent on Buildings	1,000	1,000	1,000
44520000		Insurance Recovery	60,000	33,200	33,200
44500000		Nonrecurring Items			
44530000		Sale of Equipment	35,000	27,900	27,900
44540000		Sale of Property	1,871,750	-	-
44560000		Damages Recovered from Individuals	1,000	-	-
44570000		Contributions & Gifts	14,554	14,554	14,554
44990000		Other Local Revenue - Tags	500	500	500
44991000		Other Local Revenue - Court Fines & Contract	98,000	102,000	102,000

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Revenues		Final		
44992000	Other Local Revenue - Royalties & Comm	33,150	22,000	22,000
Total Other Local Revenue		2,257,954	201,154	201,154
46000000	State of Tennessee			
46511000	BEP Improvement Funds	38,321,000	-	
46510000	TISA (ESTIMATE)		48,500,000	48,500,000
46515000	Early Childhood Education	173,000	225,000	225,000
46550000	Driver Education	30,500	38,000	38,000
46590000	Other State Funds	175,000	775,000	775,000
46610000	Career Ladder Program	121,000	80,000	80,000
46615000	Career Ladder - Extended Contract	-		
46640000	Vocational Equipment	60,000	60,000	60,000
Total State Education Funds		38,880,500	49,678,000	49,678,000
Other State Revenues				
40275000	Mixed Drink Tax	13,000	5,500	5,500
46851000	State Revenue Sharing - TVA	1,300,000	1,300,000	1,300,000
46980000	Other State Grants	701,841	252,000	252,000
Total Other State Revenues		2,014,841	1,557,500	1,557,500
Federal Funds Received Through State				
47143000	Education Handicapped Act - IDEA	-		-
47146000	English Language Acquisition Grants	-		-
47590000	Other Federal Funds Through State	14,430	-	-
Total Federal Funds Through State		14,430	-	-
Direct Federal Revenue				
47640000	ROTC Reimbursement	165,000	150,000	150,000
Total Direct Federal Revenue		165,000	150,000	150,000
Total Revenues				
Other Government and Citizens Groups				
48990000	Other	1,500	224,000	224,000
Total Other Gov. & Citizens Groups		1,500	224,000	224,000
Other Sources (Non-revenue)				
49700000	Insurance Recovery			
49800000	Operating Transfers	522,460	250,000	250,000
49801000	Transfers			
Total Other Sources		522,460	250,000	250,000
Total Revenues & Other Sources		76,975,756	86,125,465	86,125,465

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Revenues	Final		
34293000		Reserves - Local Prior Year			
34555000		Reserves - State			
39000000		Undesignated Fund Balance	10,000,370	2,584,082	9,095,250
34775000		Assigned for Capital Outlay-New JES Project	(331,750)	(331,750)	(331,750)
		Total Estimated Revenues & Reserves	86,644,376	88,377,797	94,888,965
		Total Estimate Expenses	86,644,376	88,377,797	94,888,965
General Fund Expenses					
Regular Instruction - 71100					
71100116		Teachers (approx. 414)	28,729,474	28,758,410	29,644,673
71100117		Career Ladder Program	107,865	107,865	107,865
71100127		Career Ladder Extended Contracts	-	-	-
71100128		Homebound Teachers	16,535	16,535	16,535
71100163		Educational Assistants (approx. 101)	1,715,569	1,744,106	2,178,515
71100195		Certified Substitute Teachers	270,000	165,000	165,000
71100195	995	WCDE Retired Substitute Teachers	-	60,000	60,000
71100198		Non-Certified Substitute Teachers	302,000	347,000	347,000
71100201		Social Security	1,930,769	1,934,333	2,016,214
71100204		State Retirement	2,713,785	2,176,735	2,289,349
71100206		Life Insurance	15,000	15,000	15,000
71100207		Medical Insurance	4,687,344	4,994,564	5,034,564
71100210		Unemployment Compensation	32,000	32,000	32,000
71100212		Employer Medicare	451,551	452,384	471,534
71100217		Retirement-Hybrid SRT	130,000	130,000	130,000
71100299		Other Fringe Benefits	80,000	80,000	80,000
71100336		Maintenance & Repair Services	-		
71100399		Other Contracted Services - University School	4,409,768	5,009,768	5,359,512
71100429		Instructional Supplies & Materials	200,000	200,000	200,000
71100449		Textbooks	130,000	750,000	1,701,915
71100499		Other Supplies & Materials	582,486	582,486	582,486
71100499	802	Other Supplies & Materials (Science Classes)	24,000	24,000	24,000
71100599		Other Charges	-	-	210,032
71100708		Communication Equipment			389,506
		Total Regular Instruction	46,528,146	47,580,187	51,055,701
Special Education Program - 71200					
71200116		Special Education Teachers (approx. 51)	3,033,731	3,090,717	3,141,660
71200117		Career Ladder Program	12,000	12,000	12,000
71200127		Career Ladder Extended Contracts	-	-	-
71200128		Homebound Teachers	20,400	20,400	20,400
71200163		Educational Assistants (24)	419,814	445,689	984,330
71200171		Speech Pathologist (4)	238,076	241,426	246,426
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Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Revenues		Final		
71200188	Bonus	-	-	
71200189	Other Salaries (7)	178,469	186,646	222,853
71200195	Certified Substitute Teachers	20,000	20,000	20,000
71200198	Non-Certified Substitute Teachers	65,000	65,000	65,000
71200201	Social Security	247,224	253,076	292,185
71200204	State Retirement	359,109	305,195	378,159
71200206	Life Insurance	2,810	2,810	2,810
71200207	Medical Insurance	589,563	607,250	617,250
71200212	Employer Medicare	57,819	59,187	68,334
71200299	Other Fringe Benefits	-	-	-
71200399	Other Contracted Services	6,000	6,000	6,000
71200429	Instructional Supplies & Materials	22,400	22,400	22,400
71200599	Other Charges	6,140	6,140	6,140
Total Special Education		5,278,555	5,343,937	6,105,947
Vocational Education Program - 71300				
71300116	Vocational Teachers (approx. 33)	2,061,521	2,243,225	2,312,498
71300117	Career Ladder Program	2,000	2,000	2,000
71300127	Career Ladder Extended Contracts	-	-	-
71300163	Educational Assistants (2)	31,380	34,929	46,055
71300188	Bonus	-	-	-
71300195	Certified Substitute Teachers	20,000	20,000	20,000
71300198	Non-Certified Substitute Teachers	25,000	25,000	25,000
71300201	Social Security	132,674	144,160	149,144
71300204	State Retirement	183,095	157,102	163,158
71300206	Life Insurance	1,305	1,305	1,305
71300207	Medical Insurance	262,599	270,477	270,477
71300212	Employer Medicare	31,029	33,715	34,881
71300299	Other Fringe Benefits	503	503	503
71300429	Instructional Supplies & Materials	105,000	105,000	120,000
71300730	Vocational Instruction Equipment	22,000	22,000	22,000
Total Vocational Education Program		2,878,106	3,059,415	3,167,021
Adult Education Program - 71600				
71600116	Teachers	6,831	6,831	7,173
71600201	Social Security	424	424	445
71600204	State Retirement	594	465	488
71600212	Employer Medicare	99	99	104
71600429	Instructional Supplies & Materials	4,500	4,500	4,500
Total Adult Education		12,447	12,319	12,710

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		Support Services - 72000			
		Attendance Program - 72110			
72110105		Supervisor / Director (1)	85,287	85,287	97,352
72110117		Career Ladder Program	1,000	1,000	1,000
72110162		Clerical Personnel (1)	33,733	34,929	41,579
72110188		Bonus	-	-	-
72110201		Social Security	7,441	7,515	8,676
72110204		State Retirement	11,556	10,078	11,700
72110206		Life Insurance	44	44	44
72110207		Medical Insurance	18,356	18,907	18,907
72110212		Employer Medicare	1,740	1,740	1,740
72110299		Other Fringe Benefits	-	-	-
72110355		Travel	6,000	6,000	6,000
72110499		Other Supplies & Materials	1,500	1,500	1,500
72110499	100	Other Supplies & Materials	-	-	-
		Total Attendance Program	166,658	167,000	188,497
		Health Services - 72120			
72120131		School Nurses (approx. 4.5)	259,190	311,221	313,387
72120188		Bonus	-	-	-
72120189		Other Salaries & Wages (approx. 15 Nurses)	462,897	463,566	604,523
72120201		Social Security	44,769	48,037	56,910
72120204		State Retirement	86,867	93,207	110,425
72120206		Life Insurance	443	443	443
72120207		Medical Insurance	152,467	157,041	177,041
72120212		Employer Medicare	10,470	11,234	13,310
72120299		Other Fringe Benefits	-	-	-
72120355		Travel	10,000	10,000	10,000
72120399		Other Contracted Services	5,000	5,000	5,000
72120399	100	Other Contracted Services_Grant	-	-	-
72120499		Other Materials & Supplies	29,000	29,000	29,000
72120599		Other Charges	9,000	9,000	9,000
		Total Health Services	1,070,103	1,137,749	1,329,039
		Other Student Support - 72130			
72130117		Career Ladder Program	2,000	2,000	2,000
72130123		Guidance Personnel (approx. 18)	1,109,753	1,190,194	1,279,345
72130188		Bonus	-	-	-
72130201		Social Security	68,929	73,916	79,443
72130204		State Retirement	96,611	81,188	87,260
72130206		Life Insurance	778	778	778
72130207		Medical Insurance	179,801	185,195	195,195
72130212		Employer Medicare	16,120	17,287	18,580
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72130299	Other Fringe Benefits		-	-	
72130309	Contracts with Other Public Agencies		90,000	90,000	90,000
72130310	Contracts with Other Public Agencies		-	-	-
72130322	Evaluation & Testing		70,000	70,000	70,000
72130499	Other Supplies & Materials		7,200	7,200	7,200
72130790	Other Equipment		179,000	179,000	179,000
	Total Other Student Support		1,820,192	1,896,758	2,008,801
	Support Regular Instruction - 72210				
72210105	Supervisor / Director (3)		297,913	306,555	321,477
72210117	Career Ladder Program		12,000	12,000	12,000
72210129	Librarians (14)		915,927	927,102	949,024
72210138	Technology		-	-	-
72210162	Clerical Personnel (11)		178,403	182,570	234,156
72210188	Bonus		-	-	-
72210189	Other Personnel (0)		-	-	-
72210201	Social Security		87,063	88,550	94,033
72210204	State Retirement		127,987	106,792	115,507
72210206	Life Insurance		921	921	921
72210207	Medical Insurance		192,796	198,580	198,580
72210212	Employer Medicare		20,362	20,709	21,992
72210299	Other Fringe Benefits		-	-	-
72210336	Instructional Equipment & Repair		25,000	25,000	25,000
72210355	Travel		43,000	43,000	43,000
72210432	Library Books / Media		100,000	100,000	100,000
72210499	Other Supplies & Materials		10,000	10,000	10,000
72210524	In-Service / Staff Development		190,000	190,000	190,000
	Total Support Regular Instruction		2,201,372	2,211,780	2,315,689
	Support Special Education - 72220				
72220105	Supervisor / Director (2)		172,434	174,958	191,783
72220117	Career Ladder Program		4,000	4,000	4,000
72220124	Psychological Personnel (1)		68,469	68,469	69,719
72220127	Career Ladder Extended Contracts		-	-	-
72220135	Assessment Personnel (3)		184,229	186,379	190,129
72220161	Special Education Secretary (1)		41,385	41,704	49,379
72220162	Clerical Personnel (0)		-	-	-
72220171	Speech Pathologist (4)		246,472	251,668	257,804
72220188	Bonus		-	-	-
72220189	Other Personnel (2)		115,689	132,494	135,559
72220201	Social Security		51,626	53,300	55,699
72220204	State Retirement		83,759	77,366	80,758
72220206	Life Insurance		473	473	
72220207	Medical Insurance		97,000	99,910	99,910
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72220212	Employer Medicare		12,074	12,465	13,026
72220299	Other Fringe Benefits		-	-	-
72220336	Maintenance & Repair of Equipment		500	500	500
72220355	Travel		33,000	33,000	33,000
72220399	Other Contracted Service		68,000	68,000	68,000
72220499	Other Supplies & Materials		8,500	8,500	8,500
72220524	In-Service / Staff Development		4,500	4,500	4,500
	Total Support Special Education		1,192,110	1,217,686	1,262,266
	Support Vocational Education - 72230				
72230105	Supervisor / Director (1)		71,522	71,540	80,715
72230117	Career Ladder Program		3,000	3,000	3,000
72230127	Career Ladder Extended Contracts		-	-	-
72230161	Vocational Secretary (1)		-	35,152	42,952
72230188	Bonus		-	-	-
72230201	Social Security		4,620	6,801	7,853
72230204	State Retirement		6,476	9,305	10,868
72230206	Life Insurance		61	61	61
72230207	Medical Insurance		23,027	23,718	23,718
72230212	Employer Medicare		1,081	1,591	1,837
72230299	Other Fringe Benefits		-	-	-
72230336	Maintenance & Repair of Equipment		10,000	10,000	10,000
72230355	Travel		35,000	35,000	35,000
72230399	Other Contracted Services		60,000	60,000	60,000
72230499	Other Supplies & Materials		2,250	2,250	2,250
	Total Support Vocational Education		217,037	258,417	278,254
	Support Education Technology-72250				
72250105	Supervisor / Director (4)		277,606	279,894	294,694
72250121	Data Processing Personnel (3.5)		177,753	178,842	167,560
72250138	Instructional Computer Personnel (1)		58,228	69,738	72,424
72250161	Secretary		35,144	35,144	-
72250189	Other Salaries & Wages (approx. 7 Techs.)		329,553	331,675	382,595
72250201	Social Security		52,275	53,329	56,871
72250204	State Retirement		101,430	103,476	110,348
72250206	Life Insurance		479	479	479
72250207	Medical Insurance		111,343	114,683	114,683
72250212	Employer Medicare		12,226	12,472	13,300
72250299	Other Fringe Benefits		-	-	-
72250350	Internet Connectivity		100,000	145,000	145,000
72250355	Travel		7,000	7,000	7,000
72250399	Other Contracted Services		550,000	550,000	550,000
72250499	Other Supplies & Materials		527,016	527,016	553,367
	Total Support Education Technology		2,340,052	2,408,749	2,468,322

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Expenses		Final		
Board of Education Services - 72310				
72310191	Board Member Fees (9)	36,000	36,000	45,300
72310201	Social Security	2,232	2,232	2,809
72310204	State Retirement	4,331	4,331	5,450
72310207	Medical Insurance	57,666	59,396	59,396
72310212	Employer Medicare	522	522	657
72310305	Audit Services	60,000	60,000	60,000
72310320	Dues & Memberships	33,669	33,669	33,669
72310331	Legal Services	54,000	54,000	54,000
72310355	Board Travel	23,000	23,000	23,000
72310399	Other Contracted Services	173,460	173,460	173,460
72310502	Building and Contents Insurance	131,000	131,000	131,000
72310506	Liability Insurance	47,000	139,600	139,600
72310508	Premium on Corporate Surety Bonds	17,000	17,000	17,000
72310510	Trustee Commissions	615,000	680,000	680,000
72310513	Worker's Compensation Insurance	300,000	300,000	300,000
72310599	Other Charges	15,000	15,000	
Total Board of Education		1,569,880	1,729,210	1,725,340
Office of the Director - 72320				
72320101	Director (1)	140,000	155,000	155,000
72320117	Career Ladder Program	1,000	1,000	1,000
72320161	Secretaries (5)	243,960	247,965	286,145
72320188	Bonus	10,000	10,000	10,000
72320189	Other Salaries & Wages (1)	37,018	37,315	44,491
72320201	Social Security	26,783	27,979	30,791
72320204	State Retirement	47,258	46,146	51,602
72320206	Life Insurance	174	174	174
72320207	Medical Insurance	69,157	71,232	71,232
72320212	Employer Medicare	6,652	6,949	7,648
72320299	Other Fringe Benefits	-	-	-
72320307	Communication	75,000	75,000	75,000
72320348	Postal Charges	14,000	14,000	14,000
72320355	Travel	10,000	10,000	10,000
72320399	Other Contracted Services	85,000	85,000	85,000
72320435	Office Supplies	5,000	5,000	5,000
Total Office of the Director		771,001	792,760	847,083
Office of the Principal - 72410				
72410104	Principals (13)	1,092,435	1,124,892	1,238,039
72410117	Career Ladder Program	25,000	25,000	25,000
72410139	Assistant Principals (16)	1,166,848	1,184,789	1,341,755
72410161	Secretaries & Bookkeepers (approx 32)	830,489	850,153	1,020,873
72410188	Bonus	-	-	
72410189	Other Personnel (2)	149,356	152,245	156,656
72410201	Social Security	202,376	206,899	234,504
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72410204		State Retirement	316,380	279,580	319,043
72410206		Life Insurance	1,795	1,795	1,795
72410207		Medical Insurance	517,450	532,974	542,974
72410212		Employer Medicare	47,330	48,388	54,844
72410299		Other Fringe Benefits	-	-	-
72410307		Communication	25,000	25,000	25,000
72410355		Travel	7,000	7,000	7,000
72410499		Other Supplies & Materials	71,500	71,500	71,500
72410599		Other Charges	65,000	65,000	65,000
72410599-001		Other Charges-Pepsi Sponsor	20,000	20,000	20,000
72410599-002		Other Charges-Pepsi Scoreboard	5,000	5,000	5,000
72410599-003		Other Charges-Pepsi Scholarship	5,000	5,000	5,000
		Total Office of the Principal	4,547,958	4,605,214	5,133,982
		Fiscal Services - 72510			
72510105		Supervisor / Director (2)	155,869	157,711	165,207
72510119		Accounting Staff (3)	157,996	158,495	181,833
72510188		Bonus	-	-	-
72510201		Social Security	19,460	19,605	21,516
72510204		State Retirement	37,758	38,040	41,749
72510206		Life Insurance	60	60	60
72510207		Medical Insurance	47,070	48,458	48,458
72510212		Employer Medicare	4,551	4,585	5,032
72510355		Travel	2,400	2,400	2,400
72510399		Other Contracted Services	12,000	12,000	12,000
72510499		Other Supplies & Materials	15,300	15,300	15,300
		Total Fiscal Services	452,464	456,654	493,556
		Human Services/Personnel - 72520			
72520105		Supervisor / Director (1.5)	136,039	136,688	144,363
72520188		Bonus	-	-	-
72520189		Other Salaries and Wages	39,929	40,248	92,101
72520201		Social Security	10,910	10,970	14,661
72520204		State Retirement	16,625	14,150	20,911
72520206		Life Insurance	200	200	200
72520207		Medical Insurance	42,440	43,713	53,713
72520212		Employer Medicare	2,552	2,566	3,429
72520355		Travel	2,000	2,000	2,000
72520399		Other Contracted Services	-	-	-
72520499		Other Supplies & Materials	1,000	1,000	1,000
		Total Human Services/Personnel	251,695	251,535	332,378
		Operation of Plant - 72610			
72610166		Custodial Personnel (approx 32)	803,788	810,243	1,035,374
72610188		Bonus	-	-	-
72610189		Other Personnel (7)	240,188	244,182	284,930
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72610201	Social Security		64,727	65,374	81,859
72610204	State Retirement		125,590	126,847	158,833
72610206	Life Insurance		695	695	695
72610207	Medical Insurance		251,008	258,538	258,538
72610212	Employer Medicare		15,138	15,289	19,144
72610328	Janitorial Services		844,000	1,722,026	1,722,026
72610359	Disposal Fees		124,000	124,000	124,000
72610399	Other Contracted Services		149,000	149,000	149,000
72610410	Custodial Supplies		130,000	130,000	136,500
72610415	Electricity		1,740,837	1,775,654	1,775,654
72610434	Natural Gas		180,625	202,300	202,300
72610454	Water & Sewer		248,230	250,712	250,712
72610499	Other Supplies & Materials		70,000	70,000	73,500
72610501	Boiler Insurance		21,000	21,000	21,000
72610599	Other Charges		38,000	38,000	39,900
		Total Operation of Plant	5,046,826	6,003,861	6,333,965
		Maintenance of Plant - 72620			
72620105	Supervisor / Director (4)		268,456	273,728	287,415
72620167	Maintenance Personnel (20)		829,845	839,845	969,447
72620188	Bonus		-	-	-
72620201	Social Security		68,095	69,042	77,925
72620204	State Retirement		132,126	133,963	151,200
72620206	Life Insurance		281	281	281
72620207	Medical Insurance		139,714	143,905	143,905
72620212	Employer Medicare		15,925	16,147	18,224
72620307	Communication		2,700	2,700	2,700
72620335	Maintenance & Repair of Buildings		45,000	45,000	45,000
72620336	Maintenance & Repair of Equipment		50,000	50,000	50,000
72620399	Other Contracted Services		33,500	33,500	33,500
72620499	Other Supplies & Materials		450,000	450,000	472,500
72620599	Other Charges		26,000	26,000	27,300
72620701	Administration Equipment		203,000	203,000	203,000
		Total Maintenance of Plant	2,264,642	2,287,111	2,482,399
		Student Transportation - 72710			
72710105	Supervisor / Director (2)		128,915	130,187	136,677
72710142	Mechanics (5)		257,746	265,019	302,771
72710146	Bus Drivers (approx. 86)		1,308,162	1,339,845	1,463,286
72710161	Secretary (Transportation)		-	-	-
72710188	Bonus		-	-	-
72710189	Other Personnel		-	37,648	44,574
72710201	Social Security		105,079	107,573	117,970
72710204	State Retirement		203,887	208,727	228,899
72710206	Life Insurance		1,517	1,517	1,517
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72710207		Medical Insurance	473,868	488,084	488,084
72710212		Employer Medicare	24,575	25,158	27,590
72710307		Communication	750	750	750
72710330		Operating Lease Payments	33,400	33,400	33,400
72710399		Other Contracted Services	5,000	5,000	5,000
72710412		Diesel Fuel	301,000	333,000	333,000
72710424		Garage Supplies	30,000	30,000	30,000
72710425		Gasoline & Lubricants	150,000	167,000	167,000
72710450		Tires & Tubes	60,000	60,000	60,000
72710453		Vehicle Parts	160,000	160,000	160,000
72710499		Other Supplies & Materials	5,000	5,000	5,250
72710511		Vehicle & Equipment Insurance	250,000	250,000	250,000
72710599		Other Charges	18,000	18,000	18,900
72710729		Transportation Equipment	100,000	100,000	100,000
72710729	100	Transportation Equipment	424,545	424,545	424,545
		Total Student Transportation	4,041,445	4,190,453	4,399,212
		Other Support Services - 72810			
72810105		Supervisor / Director (1)	79,856	81,146	87,725
72810162		Clerical Personnel (1)	26,407	26,750	33,210
72810188		Bonus	-	-	-
72810189		Other Salaries & Wages (1)	15,924	15,924	15,591
72810201		Social Security	6,588	6,690	7,498
72810204		State Retirement	12,783	12,980	14,548
72810206		Life Insurance	76	76	76
72810207		Medical Insurance	15,547	16,013	16,013
72810212		Employer Medicare	1,541	1,564	1,754
72810499		Other Supplies & Materials	5,000	5,000	5,000
72810599		Other Charges	6,000	6,000	
		Total Other Support Services	169,723	172,143	181,415
		Food Service - 73100			
73100105		Supervisor / Director (1)	-		
73100188		Bonus	-		
73100189		Other Salaries & Wages	-		
73100201		Social Security	-		
73100204		State Retirement	-		
73100206		Life Insurance	-		
73100207		Medical Insurance	-		
73100212		Employer Medicare	-		
73100299		Other Fringe Benefits	-		
73100355		Travel	-		
		Total Food Service	-		

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		Community Services - 73300			
73300105	Supervisor / Director (1)		78,295	58,843	61,776
73300116	Teachers		-	-	-
73300162	Secretary (1)		29,809	30,098	36,774
73300188	Bonus		-	-	-
73300189	Other Salaries & Wages (34-Part Time)		374,555	378,388	460,928
73300201	Social Security		29,925	28,974	34,688
73300204	State Retirement		58,064	56,220	67,305
73300207	Medical Insurance		24,068	24,790	24,790
73300212	Employer Medicare		6,999	6,776	8,112
73300355	Travel		2,000	2,000	2,000
73300422	Food Supplies		30,000	30,000	30,000
73300499	Other Supplies & Materials		20,000	20,000	20,000
73300599	Other Charges		13,000	13,000	13,000
		Total Community Services	666,714	649,089	759,373
		Early Childhood Education - 73400			
73400116	Teachers (4)		226,484	230,309	237,693
73400163	Educational Assistants (3)		49,712	63,909	83,789
73400188	Bonus		-	-	-
73400201	Social Security		17,124	18,242	19,932
73400204	State Retirement		25,662	23,372	26,267
73400207	Medical Insurance		58,563	60,320	60,320
73400212	Employer Medicare		4,005	4,266	4,661
73400336	Maintenance & Repair Services-Equipment		2,400	2,400	2,400
73400429	Instrutional Supplies & Materials		1,100	1,100	1,100
73400499	Other Supplies & Materials		8,200	8,200	8,200
73400524	In-Service / Staff Development		4,000	4,000	4,000
73400599	Other Charges		27,000	27,000	57,000
73400722	Regular Instrution Equipment		13,000	13,000	13,000
		Total Early Childhood Education	437,250	456,118	518,362
		Regular Capital Outlay - 76100			
76100707	Building Improvements		1,540,000	1,150,653	1,150,653
		Total Regular Capital Outlay	1,540,000	1,150,653	1,150,653
99100590	Transfers Out				
		Total Transfers Out	1,180,000	339,000	339,000
		Total Estimated Expenditures	86,644,376	88,377,797	94,888,965
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WASHINGTON COUNTY SCHOOL NUTRITION FY24 PROPOSED BUDGET

REVENUE	FY23 Budget	FY24 Budget
	Approved	Proposed
40140 Interest		26,000.00
43521 Lunch Payments - Children	720,000.00	1,200,000.00
43522 Lunch Payments - Adults	8,000.00	-
43523 Income from Breakfast	145,000.00	-
43525 A la Carte Sales	60,000.00	-
43990 Other Charges for Services	20,000.00	40,000.00
46990 State Matching	32,918.82	36,611.74
47111 USDA School Lunch Program	1,700,000.00	1,800,000.00
47112 USDA Commodities	241,026.38	345,582.78
47113 USDA Breakfast	500,000.00	445,000.00
47114 USDA Snack	50,000.00	68,000.00
47114 USDA Other/Supper Program	145,080.00	53,000.00
39000 Undesignated Fund Balance	1,334,419.03	688,996.06
TOTAL REVENUE	4,956,444.23	4,703,190.58

EXPENDITURES	FY23 Budget	FY24 Budget
	Approved	Proposed
73100 105 Supervisor/Director	85,303.50	90,314.00
73100 165 Cafeteria Personnel	1,341,905.18	1,400,000.00
73100 201 Social Security	88,486.94	92,399.47
73100 204 State Retirement	171,693.20	179,284.77
73100 207 Medical Insurance	405,000.00	405,000.00
73100 210 Unemployment Compensation	2,000.00	2,000.00
73100 212 Employer Medicare	20,694.53	21,609.55
73100 355 Travel	12,000.00	12,000.00
73100 399 Other Contracted Services	208,334.51	200,000.00
73100 415 Utilities	6,500.00	6,500.00
73100 421 Food Preparation Supplies	275,000.00	190,000.00
73100 422 Food Supplies	1,540,000.00	1,200,000.00
73100 435 Office Supplies	8,500.00	8,500.00
73100 469 USDA Commodities	241,026.38	345,582.78
73100 499 Other Supplies and Materials	40,000.00	40,000.00
73100 524 Inservice/Staff Development	4,000.00	4,000.00
73100 509 Refunds	6,000.00	6,000.00
73100 710 Food Service Equipment/Capital Imp	500,000.00	500,000.00
99100-590 Transfer to Other Funds		
TOTAL EXPENDITURES	4,956,444.23	4,703,190.58

5/31/2023	Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
(FY23 Amendment 1 DRAFT)			Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
	Prg	Estimated Revenues	Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
40100000		Local Taxes					
40100000		County Property Taxes					
40110000		Current Property Tax	12,974,151		12,974,151		12,974,151
40120000		Trustee's Collect - Prior Year	405,900		405,900		405,900
40125000		CLK/Master Collections-Prior	2,400		2,400		2,400
40130000		Clerk & Master Collect - Prior Years	90,000		90,000		90,000
40140000		Interest and Penalty	88,000		88,000		88,000
40150000		Pick-up Taxes	-		-		-
40161000		Payments in Lieu of Taxes - TVA	2,020		2,020		2,020
40162000		Payments in Lieu of Taxes - Local Utilities	224,000		224,000		224,000
40163000		Payments in Lieu of Taxes - Other	17,600		17,600		17,600
40200000		County Local Option Taxes					
40210000		Local Option Sales Tax	18,000,000		18,000,000		18,000,000
40270000		Business Tax	420,000		420,000		420,000
40300000		Statutory Local Taxes					
40320000		Bank Excise Tax	88,000		88,000		88,000
40350000		Interstate Telecommunications Tax					
41110000		Marriage License	19,000		19,000		19,000
42410000		Fines					
		Total Local Taxes	32,331,071		32,331,071		32,331,071
43000000		Charges for Current Services					
43512000		Tuition - Adult Education	10,000		10,000		10,000
43517000		Other Tuition - BCES Pre-K	78,000		78,000		78,000
43581000		Community Service Fees - Children	700,000		700,000		700,000
		Total Charges for Current Services	788,000		788,000		788,000
44000000		Other Local Revenue					
44100000		Recurring Items					
44110000		Interest Earned	143,000		143,000		143,000
44120000		Rent on Buildings	1,000		1,000		1,000
44520000		Insurance Recovery	60,000		60,000	320,600	380,600
44500000		Nonrecurring Items					
44530000		Sale of Equipment	35,000		35,000		35,000
44540000		Sale of Property	-	1,871,750	1,871,750		1,871,750
44560000		Damages Recovered from Individuals	1,000		1,000		1,000
44570000		Contributions & Gifts	10,000	4,554	14,554		14,554
44990000		Other Local Revenue - Tags	500		500		500
44991000		Other Local Revenue - Court Fines & Contract	98,000		98,000		98,000

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Revenues		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
44992000	Other Local Revenue - Royalties & Comm	33,150		33,150		33,150
	Total Other Local Revenue	381,650		2,257,954		2,578,554
46000000	State of Tennessee					
46511000	BEP Improvement Funds	38,321,000		38,321,000		38,321,000
46515000	Early Childhood Education	173,000		173,000		173,000
46550000	Driver Education	30,500		30,500		30,500
46590000	Other State Funds	175,000		175,000	1,450,000	1,625,000
46610000	Career Ladder Program	121,000		121,000		121,000
46615000	Career Ladder - Extended Contract			-		-
46640000	Vocational Equipment		60,000	60,000		60,000
	Total State Education Funds	38,820,500		38,880,500		40,330,500
	Other State Revenues					
40275000	Mixed Drink Tax	13,000		13,000		13,000
46851000	State Revenue Sharing - TVA	1,300,000		1,300,000		1,300,000
46980000	Other State Grants	639,441	62,400	701,841	273,000	974,841
	Total Other State Revenues	1,952,441		2,014,841		2,287,841
	Federal Funds Received Through State					
47143000	Education Handicapped Act - IDEA			-		-
47146000	English Language Acquisition Grants			-		-
47590000	Other Federal Funds Through State	14,430		14,430		14,430
	Total Federal Funds Through State	14,430		14,430		14,430
	Direct Federal Revenue					
47640000	ROTC Reimbursement	165,000		165,000		165,000
	Total Direct Federal Revenue	165,000		165,000		165,000
	Total Revenues					
	Other Government and Citizens Groups					
48990000	Other	0	1,500	1,500	6,500	8,000
	Total Other Gov. & Citizens Groups	0		1500		8000
	Other Sources (Non-revenue)					
49700000	Insurance Recovery					
49800000	Operating Transfers	513,000	9,460	522,460		522,460
49801000	Transfers					
	Total Other Sources	513,000		522,460		522,460
	Total Revenues & Other Sources	74,966,092		76,975,756		79,025,856

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Revenues		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
34293000	Reserves - Local Prior Year					
34555000	Reserves - State					
39000000	Undesignated Fund Balance	8,901,707	1,098,663	10,000,370		9,308,458
34775000	Assigned for Capital Outlay-New JES Project		(331,750)	(331,750)		(331,750)
	Total Estimated Revenues & Reserves	83,867,799		86,644,376		88,002,564
	Total Estimate Expenses	83,867,799		86,644,376		88,002,564
General Fund Expenses						
Regular Instruction - 71100						
71100116	Teachers (approx. 414)	28,749,474	(20,000)	28,729,474	(1,242,495)	27,486,979
71100117	Career Ladder Program	107,865		107,865		107,865
71100127	Career Ladder Extended Contracts	-		-		-
71100128	Homebound Teachers	16,535		16,535	20,000	36,535
71100163	Educational Assistants (approx. 101)	1,715,569		1,715,569	(315,000)	1,400,569
71100188	Bonus	-		-		-
71100189	Other Salaries and Wages				2,500	2,500
71100195	Certified Substitute Teachers	270,000		270,000	100,000	370,000
71100198	Non-Certified Substitute Teachers	302,000		302,000	75,000	377,000
71100201	Social Security	1,932,009	(1,240)	1,930,769	(225,000)	1,846,295
71100204	State Retirement	2,715,523	(1,738)	2,713,785	(103,000)	2,569,655
71100206	Life Insurance	15,000		15,000		15,000
71100207	Medical Insurance	4,687,344		4,687,344	(50,000)	4,637,344
71100210	Unemployment Compensation	32,000		32,000		32,000
71100212	Employer Medicare	451,841	(290)	451,551	60,000	431,795
71100217	Retirement-Hybrid SRT	130,000		130,000		130,000
71100299	Other Fringe Benefits	80,000		80,000		80,000
71100336	Maintenance & Repair Services	-		-		-
71100399	Other Contracted Services - University School	4,409,768		4,409,768	400,000	4,809,768
71100429	Instructional Supplies & Materials	200,000		200,000	130,000	330,000
71100449	Textbooks	130,000		130,000		130,000
71100499	Other Supplies & Materials	566,832	15,654	582,486	30,000	612,486
71100499 802	Other Supplies & Materials (Science Classes)	24,000		24,000		24,000
71100599	Other Charges	-		-	38,000	38,000
	Total Regular Instruction	46,535,760		46,528,146		45,467,791
Special Education Program - 71200						
71200116	Special Education Teachers (approx. 51)	3,033,731		3,033,731		3,033,731
71200117	Career Ladder Program	12,000		12,000		12,000
71200127	Career Ladder Extended Contracts	-		-		-
71200128	Homebound Teachers	20,400		20,400		20,400
71200163	Educational Assistants (24)	419,814		419,814		419,814
71200171	Speech Pathologist (4)	238,076		238,076	1,000	239,076

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Revenues		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
71200188	Bonus	-		-		
71200189	Other Salaries (7)	178,469		178,469		178,469
71200195	Certified Substitute Teachers	20,000		20,000		20,000
71200198	Non-Certified Substitute Teachers	65,000		65,000		65,000
71200201	Social Security	247,224		247,224		247,286
71200204	State Retirement	359,109		359,109		359,196
71200206	Life Insurance	2,810		2,810		2,810
71200207	Medical Insurance	589,563		589,563		589,563
71200212	Employer Medicare	57,819		57,819		57,833
71200299	Other Fringe Benefits	-		-		-
71200399	Other Contracted Services	6,000		6,000		6,000
71200429	Instructional Supplies & Materials	22,400		22,400		22,400
71200599	Other Charges	6,140		6,140		6,140
Total Special Education		5,278,555		5,278,555		5,279,718
Vocational Education Program - 71300						
71300116	Vocational Teachers (approx. 33)	2,061,521		2,061,521	150,000	2,211,521
71300117	Career Ladder Program	2,000		2,000		2,000
71300127	Career Ladder Extended Contracts	-		-		-
71300163	Educational Assistants (2)	31,380		31,380		31,380
71300188	Bonus	-		-		-
71300195	Certified Substitute Teachers	20,000		20,000		20,000
71300198	Non-Certified Substitute Teachers	25,000		25,000		25,000
71300201	Social Security	132,674		132,674		141,974
71300204	State Retirement	183,095		183,095		196,130
71300206	Life Insurance	1,305		1,305		1,305
71300207	Medical Insurance	262,599		262,599		262,599
71300212	Employer Medicare	31,029		31,029		31,029
71300299	Other Fringe Benefits	503		503		503
71300429	Instructional Supplies & Materials	106,000	(1,000)	105,000	186,000	291,000
71300730	Vocational Instruction Equipment	21,000	1,000	22,000	425,000	447,000
Total Vocational Education Progt		2,878,106		2,878,106		3,661,441
Adult Education Program - 71600						
71600116	Teachers	6,831		6,831		6,831
71600201	Social Security	424		424		424
71600204	State Retirement	594		594		594
71600212	Employer Medicare	99		99		99
71600429	Instructional Supplies & Materials	4,500		4,500		4,500
Total Adult Education		12,447		12,447		12,447

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
Support Services - 72000						
Attendance Program - 72110						
72110105	Supervisor / Director (1)	85,287		85,287	25,000	110,287
72110117	Career Ladder Program	1,000		1,000		1,000
72110162	Clerical Personnel (1)	33,733		33,733		33,733
72110188	Bonus	-		-		-
72110201	Social Security	7,441		7,441	10,000	17,441
72110204	State Retirement	11,556		11,556		13,729
72110206	Life Insurance	44		44		44
72110207	Medical Insurance	18,356		18,356		18,356
72110212	Employer Medicare	1,740		1,740		2,103
72110299	Other Fringe Benefits	-		-		-
72110355	Travel	6,000		6,000		6,000
72110499	Other Supplies & Materials	1,500		1,500		1,500
72110499	100 Other Supplies & Materials	-		-		-
Total Attendance Program		166,658		166,658		204,193
Health Services - 72120						
72120131	School Nurses (approx. 4.5)	259,190		259,190	50,000	309,190
72120188	Bonus	-		-		-
72120189	Other Salaries & Wages (approx. 15 Nurses)	462,897		462,897	13,000	475,897
72120201	Social Security	44,769		44,769	1,000	48,675
72120204	State Retirement	86,867		86,867		94,446
72120206	Life Insurance	443		443		443
72120207	Medical Insurance	152,467		152,467		152,467
72120212	Employer Medicare	10,470		10,470	500	11,384
72120299	Other Fringe Benefits	-		-		-
72120355	Travel	10,000		10,000		10,000
72120399	Other Contracted Services	5,000		5,000		5,000
72120399	100 Other Contracted Services_Grant	-		-		-
72120499	Other Materials & Supplies	29,000		29,000		29,000
72120599	Other Charges	9,000		9,000		9,000
Total Health Services		1,070,103		1,070,103		1,145,502
Other Student Support - 72130						
72130117	Career Ladder Program	2,000		2,000		2,000
72130123	Guidance Personnel (approx. 18)	1,109,753		1,109,753	100,000	1,209,753
72130188	Bonus	-		-		-
72130201	Social Security	68,929		68,929		75,129
72130204	State Retirement	96,611		96,611		105,301
72130206	Life Insurance	778		778		778
72130207	Medical Insurance	179,801		179,801		179,801
72130212	Employer Medicare	16,120		16,120		17,570

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
72130299	Other Fringe Benefits	-		-		-
72130309	Contracts with Other Public Agencies	90,000		90,000		90,000
72130310	Contracts with Other Public Agencies	-		-		-
72130322	Evaluation & Testing	70,000		70,000		70,000
72130499	Other Supplies & Materials	7,200		7,200		7,200
72130790	Other Equipment	128,000	51,000	179,000		179,000
	Total Other Student Support	1,769,192		1,820,192		1,936,532
	Support Regular Instruction - 72210					
72210105	Supervisor / Director (3)	297,913		297,913	77,000	374,913
72210117	Career Ladder Program	12,000		12,000		12,000
72210129	Librarians (14)	915,927		915,927		915,927
72210138	Technology	-		-		-
72210162	Clerical Personnel (11)	178,403		178,403		178,403
72210188	Bonus	-		-		-
72210189	Other Personnel (0)	-		-	113,500	113,500
72210201	Social Security	87,063		87,063	3,000	91,837
72210204	State Retirement	127,987		127,987	4,000	148,333
72210206	Life Insurance	921		921		921
72210207	Medical Insurance	192,796		192,796		192,796
72210212	Employer Medicare	20,362		20,362	1,000	23,124
72210299	Other Fringe Benefits	-		-		-
72210336	Instructional Equipment & Repair	25,000		25,000		25,000
72210355	Travel	43,000		43,000		43,000
72210432	Library Books / Media	100,000		100,000		100,000
72210499	Other Supplies & Materials	10,000		10,000		10,000
72210524	In-Service / Staff Development	190,000		190,000		190,000
	Total Support Regular Instruction	2,201,372		2,201,372		2,419,754
	Support Special Education - 72220					
72220105	Supervisor / Director (2)	172,434		172,434	40,000	212,434
72220117	Career Ladder Program	4,000		4,000		4,000
72220124	Psychological Personnel (1)	68,469		68,469		68,469
72220127	Career Ladder Extended Contracts	-		-		-
72220135	Assessment Personnel (3)	184,229		184,229		184,229
72220161	Special Education Secretary (1)	41,385		41,385		41,385
72220162	Clerical Personnel (0)	-		-	10,000	10,000
72220171	Speech Pathologist (4)	246,472		246,472	40,000	286,472
72220188	Bonus	-		-		-
72220189	Other Personnel (2)	115,689		115,689	25,000	140,689
72220201	Social Security	51,626		51,626		58,756
72220204	State Retirement	83,759		83,759		93,719
72220206	Life Insurance	473		473		473
72220207	Medical Insurance	97,000		97,000		97,000

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
72220212	Employer Medicare	12,074		12,074		13,741
72220299	Other Fringe Benefits	-		-		-
72220336	Maintenance & Repair of Equipment	500		500		500
72220355	Travel	33,000		33,000		33,000
72220399	Other Contracted Service	68,000		68,000		68,000
72220499	Other Supplies & Materials	8,500		8,500		8,500
72220524	In-Service / Staff Development	4,500		4,500		4,500
	Total Support Special Education	1,192,110		1,192,110		1,325,867
	Support Vocational Education - 72230					
72230105	Supervisor / Director (1)	71,522		71,522	25,000	96,522
72230117	Career Ladder Program	3,000		3,000		3,000
72230127	Career Ladder Extended Contracts	-		-		-
72230161	Vocational Secretary (1)	35,144	(35,144)	-	30,000	30,000
72230188	Bonus	-		-		-
72230201	Social Security	6,799	(2,179)	4,620		8,030
72230204	State Retirement	10,704	(4,228)	6,476		12,257
72230206	Life Insurance	61		61		61
72230207	Medical Insurance	23,027		23,027		23,027
72230212	Employer Medicare	1,590	(509)	1,081		1,878
72230299	Other Fringe Benefits	-		-		-
72230336	Maintenance & Repair of Equipment	10,000		10,000		10,000
72230355	Travel	35,000		35,000		35,000
72230399	Other Contracted Services		60,000	60,000		60,000
72230499	Other Supplies & Materials	2,250		2,250		2,250
	Total Support Vocational Education	199,097		217,037		282,026
	Support Education Technology-72250					
72250105	Supervisor / Director (4)	277,606		277,606		277,606
72250121	Data Processing Personnel (3.5)	177,753		177,753		177,753
72250138	Instructional Computer Personnel (1)	58,228		58,228	25,000	83,228
72250161	Secretary		35,144	35,144		35,144
72250189	Other Salaries & Wages (approx. 7 Techs.)	329,553		329,553		329,553
72250201	Social Security	52,275		52,275		53,825
72250204	State Retirement	101,430		101,430		104,437
72250206	Life Insurance	479		479		479
72250207	Medical Insurance	111,343		111,343		111,343
72250212	Employer Medicare	12,226		12,226		12,588
72250299	Other Fringe Benefits	-		-		-
72250350	Internet Connectivity	100,000		100,000		100,000
72250355	Travel	7,000		7,000		7,000
72250399	Other Contracted Services	550,000		550,000		550,000
72250499	Other Supplies & Materials	500,000	27,016	527,016		527,016
	Total Support Education Technology	2,277,892		2,340,052		2,369,972

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
Board of Education Services - 72310						
72310191	Board Member Fees (9)	36,000		36,000		36,000
72310201	Social Security	2,232		2,232		2,232
72310204	State Retirement	4,331		4,331		4,331
72310207	Medical Insurance	57,666		57,666		57,666
72310212	Employer Medicare	522		522		522
72310305	Audit Services	60,000		60,000	5,000	65,000
72310320	Dues & Memberships	33,669		33,669		33,669
72310331	Legal Services	54,000		54,000	2,500	56,500
72310355	Board Travel	23,000		23,000	5,000	28,000
72310399	Other Contracted Services	4,000	169,460	173,460	225,000	398,460
72310502	Building and Contents Insurance	131,000		131,000	75,000	206,000
72310506	Liability Insurance	47,000		47,000	30,000	77,000
72310508	Premium on Corporate Surety Bonds	17,000		17,000	30,000	47,000
72310510	Trustee Commissions	615,000		615,000		615,000
72310513	Worker's Compensation Insurance	300,000		300,000		300,000
72310599	Other Charges	15,000		15,000	30,000	45,000
Total Board of Education		1,400,420		1,569,880		1,972,380
Office of the Director - 72320						
72320101	Director (1)	140,000		140,000	15,000	155,000
72320117	Career Ladder Program	1,000		1,000	4,000	5,000
72320161	Secretaries (6)	243,960		243,960		243,960
72320188	Bonus	10,000		10,000		10,000
72320189	Other Salaries & Wages (1)	37,018		37,018		37,018
72320201	Social Security	26,783		26,783		27,961
72320204	State Retirement	47,258		47,258		48,909
72320206	Life Insurance	174		174		174
72320207	Medical Insurance	69,157		69,157		69,157
72320212	Employer Medicare	6,652		6,652		6,945
72320299	Other Fringe Benefits	-		-		-
72320307	Communication	75,000		75,000		75,000
72320348	Postal Charges	14,000		14,000		14,000
72320355	Travel	10,000		10,000		10,000
72320399	Other Contracted Services	85,000		85,000		85,000
72320435	Office Supplies	5,000		5,000		5,000
Total Office of the Director		771,001		771,001		793,123
Office of the Principal - 72410						
72410104	Principals (13)	1,092,435		1,092,435	65,000	1,157,435
72410117	Career Ladder Program	25,000		25,000		25,000
72410139	Assistant Principals (16)	1,166,848		1,166,848	40,000	1,206,848
72410161	Secretaries & Bookkeepers (approx 32)	830,489		830,489		830,489
72410188	Bonus	-		-		-
72410189	Other Personnel (2)	149,356		149,356		149,356
72410201	Social Security	202,376		202,376		208,886

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
72410204	State Retirement	316,380		316,380		325,504
72410206	Life Insurance	1,795		1,795		1,795
72410207	Medical Insurance	517,450		517,450		517,450
72410212	Employer Medicare	47,330		47,330		48,852
72410299	Other Fringe Benefits	-		-		-
72410307	Communication	25,000		25,000		25,000
72410355	Travel	7,000		7,000		7,000
72410499	Other Supplies & Materials	71,500		71,500		71,500
72410599	Other Charges	65,000		65,000		65,000
72410599-001	Other Charges-Pepsi Sponsor		20,000	20,000		20,000
72410599-002	Other Charges-Pepsi Scoreboard		5,000	5,000		5,000
72410599-003	Other Charges-Pepsi Scholarship		5,000	5,000		5,000
Total Office of the Principal		4,517,958		4,547,958		4,670,115
Fiscal Services - 72510						
72510105	Supervisor / Director (2)	155,869		155,869	2,500	158,369
72510119	Accounting Staff (3)	157,996		157,996	2,500	160,496
72510188	Bonus	-		-		-
72510201	Social Security	19,460		19,460		19,770
72510204	State Retirement	37,758		37,758		38,359
72510206	Life Insurance	60		60		60
72510207	Medical Insurance	47,070		47,070	25,000	72,070
72510212	Employer Medicare	4,551		4,551		4,624
72510355	Travel	2,400		2,400	5,000	7,400
72510399	Other Contracted Services	12,000		12,000		12,000
72510499	Other Supplies & Materials	15,300		15,300		15,300
Total Fiscal Services		452,464		452,464		488,448
Human Services/Personnel - 72520						
72520105	Supervisor / Director (1.5)	136,039		136,039	20,000	156,039
72520188	Bonus	-		-		-
72520189	Other Salaries and Wages	39,929		39,929		39,929
72520201	Social Security	10,910		10,910		12,150
72520204	State Retirement	16,625		16,625		18,363
72520206	Life Insurance	200		200		200
72520207	Medical Insurance	42,440		42,440		42,440
72520212	Employer Medicare	2,552		2,552		2,842
72520355	Travel	2,000		2,000		2,000
72520399	Other Contracted Services	-		-		-
72520499	Other Supplies & Materials	1,000		1,000		1,000
Total Human Services/Personnel		251,695		251,695		274,963
Operation of Plant - 72610						
72610166	Custodial Personnel (approx 32)	803,788		803,788		803,788
72610188	Bonus	-		-		-
72610189	Other Personnel (7)	240,188		240,188	25,000	265,188

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
72610201	Social Security	64,727		64,727		66,277
72610204	State Retirement	125,590		125,590		128,598
72610206	Life Insurance	695		695		695
72610207	Medical Insurance	251,008		251,008		251,008
72610212	Employer Medicare	15,138		15,138		15,500
72610328	Janitorial Services	844,000		844,000	25,000	869,000
72610359	Disposal Fees	124,000		124,000	75,000	199,000
72610399	Other Contracted Services	149,000		149,000		149,000
72610410	Custodial Supplies	130,000		130,000	20,000	150,000
72610415	Electricity	1,740,837		1,740,837	175,000	1,915,837
72610434	Natural Gas	180,625		180,625	40,000	220,625
72610454	Water & Sewer	248,230		248,230	45,000	293,230
72610499	Other Supplies & Materials	70,000		70,000		70,000
72610501	Boiler Insurance	21,000		21,000	12,000	33,000
72610599	Other Charges	38,000		38,000		38,000
Total Operation of Plant		5,046,826		5,046,826		5,468,746
Maintenance of Plant - 72620						
72620105	Supervisor / Director (4)	268,456		268,456	5,000	273,456
72620167	Maintenance Personnel (20)	829,845		829,845	-	829,845
72620188	Bonus	-		-		-
72620201	Social Security	68,095		68,095		68,405
72620204	State Retirement	132,126		132,126		132,727
72620206	Life Insurance	281		281		281
72620207	Medical Insurance	139,714		139,714		139,714
72620212	Employer Medicare	15,925		15,925		15,998
72620307	Communication	2,700		2,700		2,700
72620335	Maintenance & Repair of Buildings	45,000		45,000	275,000	320,000
72620336	Maintenance & Repair of Equipment	50,000		50,000	140,000	190,000
72620399	Other Contracted Services	500	33,000	33,500		33,500
72620499	Other Supplies & Materials	450,000		450,000	200,000	650,000
72620599	Other Charges	26,000		26,000		26,000
72620701	Administration Equipment	203,000		203,000		203,000
Total Maintenance of Plant		2,231,642		2,264,642		2,885,626
Student Transportation - 72710						
72710105	Supervisor / Director (2)	128,915		128,915		128,915
72710142	Mechanics (5)	257,746		257,746		257,746
72710146	Bus Drivers (approx. 86)	1,308,162		1,308,162	116,000	1,424,162
72710161	Secretary (Transportation)	-		-		-
72710188	Bonus	-		-		-
72710189	Other Personnel	-		-	40,000	40,000
72710201	Social Security	105,079		105,079	5,500	112,271
72710204	State Retirement	203,887		203,887	9,500	217,842
72710206	Life Insurance	1,517		1,517		1,517

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
72710207	Medical Insurance	473,868		473,868	(25,000)	448,868
72710212	Employer Medicare	24,575		24,575	1,500	27,757
72710307	Communication	750		750		750
72710330	Operating Lease Payments	8,400	25,000	33,400		33,400
72710338	Maint. & Repair Services-Vehicles				15,000	15,000
72710399	Other Contracted Services	5,000		5,000		5,000
72710412	Diesel Fuel	301,000		301,000	157,500	458,500
72710424	Garage Supplies	30,000		30,000		30,000
72710425	Gasoline & Lubricants	150,000		150,000	80,000	230,000
72710450	Tires & Tubes	60,000		60,000		60,000
72710453	Vehicle Parts	160,000		160,000		160,000
72710499	Other Supplies & Materials	5,000		5,000		5,000
72710511	Vehicle & Equipment Insurance	170,000	80,000	250,000		250,000
72710599	Other Charges	18,000		18,000		18,000
72710729	Transportation Equipment	100,000		100,000	430,000	530,000
72710729	100 Transportation Equipment	424,545		424,545	(424,545)	-
	Total Student Transportation	3,936,445		4,041,445		4,454,728
	Other Support Services - 72810					
72810105	Supervisor / Director (1)	79,856		79,856	5,000	84,856
72810162	Clerical Personnel (1)	26,407		26,407		26,407
72810188	Bonus	-		-		-
72810189	Other Salaries & Wages (1)	15,924		15,924		15,924
72810201	Social Security	6,588		6,588		6,898
72810204	State Retirement	12,783		12,783		13,385
72810206	Life Insurance	76		76		76
72810207	Medical Insurance	15,547		15,547		15,547
72810212	Employer Medicare	1,541		1,541		1,613
72810499	Other Supplies & Materials	5,000		5,000		5,000
72810599	Other Charges	6,000		6,000		6,000
	Total Other Support Services	169,723		169,723		175,707
	Food Service - 73100					
73100105	Supervisor / Director (1)			-		
73100165	Cafeteria Personnel			30,400	47,500	77,900
73100188	Bonus					
73100189	Other Salaries & Wages			-		
73100201	Social Security			-	5,500	4,830
73100204	State Retirement			-	4,000	9,371
73100206	Life Insurance			-		
73100207	Medical Insurance			-	1,000	1,130
73100212	Employer Medicare			-		
73100299	Other Fringe Benefits			-		
73100355	Travel			-		
	Total Food Service	-		30,400		93,231

Washington County Board of Education		2022-2023	2022-2023	2022-2023	2022-2023	2022-2023
		Budget	Budget Amend. 1	Budget Amend. 1	Budget Amend. 2	Budget Amend. 2
Estimated Expenses		Option-A & 6% Classified	Increase/(Decrease)	Final	Increase/(Decrease)	Final
Community Services - 73300						
73300105	Supervisor / Director (1)	58,295	20,000	78,295		78,295
73300116	Teachers	-		-	70,000	70,000
73300162	Secretary (1)	29,809		29,809		29,809
73300163	Educational Assistants				3,500	3,500
73300188	Bonus	-		-		-
73300189	Other Salaries & Wages (34-Part Time)	374,555		374,555	14,000	388,555
73300201	Social Security	28,685	1,240	29,925	3,000	35,133
73300204	State Retirement	55,658	2,406	58,064	5,000	65,831
73300207	Medical Insurance	24,068		24,068		24,068
73300212	Employer Medicare	6,709	290	6,999	1,000	8,217
73300355	Travel	2,000		2,000		2,000
73300422	Food Supplies	30,000		30,000		30,000
73300499	Other Supplies & Materials	20,000		20,000		20,000
73300599	Other Charges	13,000		13,000		13,000
Total Community Services		642,778		666,714		768,408
Early Childhood Education - 73400						
73400116	Teachers (4)	226,484		226,484	2,500	228,984
73400163	Educational Assistants (3)	49,712		49,712	25,000	74,712
73400188	Bonus	-		-		-
73400201	Social Security	17,124		17,124		18,829
73400204	State Retirement	25,662		25,662		28,887
73400207	Medical Insurance	58,563		58,563		58,563
73400212	Employer Medicare	4,005		4,005		4,404
73400336	Maintenance & Repair Services-Equipment	2,400		2,400		2,400
73400429	Instructional Supplies & Materials	1,100		1,100		1,100
73400499	Other Supplies & Materials	8,200		8,200		8,200
73400524	In-Service / Staff Development	4,000		4,000		4,000
73400599	Other Charges	27,000		27,000		27,000
73400722	Regular Instrution Equipment	13,000		13,000		13,000
Total Early Childhood Education		437,250		437,250		470,079
Regular Capital Outlay - 76100						
76100707	Building Improvements	0	1,540,000	1,540,000	(945,000)	595,000
76100715	Land				379,000	379,000
Total Regular Capital Outlay				1,540,000		595,000
99100590	Transfers Out	680,000				
Total Transfers Out		680,000	500,000	1,180,000	(300,000)	880,000
Total Estimated Expenditures		83,867,799		86,644,376		88,002,564

Education Capital Projects Fund (\$1,000s)

FY2024 - FY2028

Fiscal Years Ended June 30,

		2022	2023	2024	2025	2026	2027	2028
Projected Penny Value at .75% Growth		330,937	333,420	349,841	352,465	355,109	357,773	360,457
Capital Project Pennies		17	17	17	17	17	17	17
Source of Funds for Capital Expenditures								
Property Tax Projected at 0.75% Growth		5,626	5,668	5,947	5,992	6,037	6,082	6,128
Other Revenue (Grants, PY Tax, Other Tax, Investment)		533	549	565	582	600	618	636
EESI - LED Lighting Project-Funded by WCDE General Fund		2,328						
Unused Funds from the Prior Year		2,608	4,847	6,274	805	183	2,391	190
Revenues		11,095	11,064	12,786	7,380	6,820	9,091	6,954
Capital Projects Encumbrance Projection								
1	Trustee Commission	179	226	261	151	139	185	142
2	New Jonesborough K-8			2,550	2,550	2,550	2,550	2,550
3	Johnson City Schools Capital Funds			500	500	500	500	500
4	Technology (Smart Classroom, Tablets, Audio)	640	640	600	550	500	400	300
5	School Buses	946	460	870	870	740	1,405	1,320
6	School Security Updates			3,500				
7	School Playground Upgrades			300				
8	Boone Stadium Renovations			1,700				
9	Crockett Stadium Renovations			1,700				
10	Phase II-Boone HS Athletic Facilities		300	0				
11	Phase II-Crockett HS Athletic Facilities		300	0				
12	Old JES Renovation-Repurpose for Alt. School & C.O. Admin.-at 50%				1,056			
13	Old JES-Replacement of full HVAC System-at 50%				1,400			
14	New BCES-Add. Boiler, pump, pipping, etc.				120			
15	DCHS Reroof						3,550	
16	Asbury Reroof						310	
Transfer								
Total Expenditure Projection		6,248	4,791	11,981	7,197	4,429	8,900	4,812
Projected Fund Balance (Deficit)		4,847	6,274	805	183	2,391	190	2,142

Education Capital Projects Fund (\$1,000s)

FY2024 - FY2028

Fiscal Years Ended June 30,

	2022	2023	2024	2025	2026	2027	2028
Projected Penny Value at .75% Growth	330,937	333,420	349,841	352,465	355,109	357,773	360,457
Capital Project Pennies	17	17	17	17	17	17	17
Source of Funds for Capital Expenditures							
Property Tax Projected at 0.75% Growth	5,626	5,668	5,947	5,992	6,037	6,082	6,128
Other Revenue (Grants, PY Tax, Other Tax, Investment Income)	533	549	565	582	600	618	636
EESI - LED Lighting Project-Funded by WCDE General Fund	2,328						
Unused Funds from the Prior Year	2,608	4,847	6,274	765	119	2,328	104
Revenues	11,095	11,064	12,786	7,340	6,756	9,028	6,868
Capital Projects Encumbrance Projection							
1 Trustee Commission	179	226	261	150	138	184	140
2 New Jonesborough K-8			2,550	2,550	2,550	2,550	2,550
3 Johnson City Schools Capital Funds			500	500	500	500	500
4 Technology (Smart Classroom, Tablets, Audio)	640	640	600	550	500	400	300
5 School Buses	946	460	870	870	740	1,405	1,320
6 School Security Updates			3,500				
7 School Playground Upgrades			300				
8 Boone Stadium Renovations			1,700				
9 Crockett Stadium Renovations			1,700				
10 Phase II-Boone HS Athletic Facilities		300	0				
11 Phase II-Crockett HS Athletic Facilities		300	0				
12 Old JES Renovation-Repurpose for Alt. School & C.O. Admin.-at 50%				1,056			
13 Old JES-Replacement of full HVAC System-at 50%				1,400			
14 New BCES-Add. Boiler, pump, pipping, etc.				120			
15 DCHS Reroof						3,550	
16 Asbury Reroof						310	
18 EESI - LED Lighting Project	2,328						
19 Boone - Football Stadium Turf	750						
20 Crockett - Football Stadium Turf	750						
21 Dietary Kitchen Upgrades	525	0					
22 DBHS Replace Basketball Goals	70						
23 DCHS Replace Basketball Goals	60						
24 Gray Elementary School Playground Equipment-(Addition)		165					
25 System HVAC Controls (Except BCES)		1,700					
26 BCES Athletic Complex		1,000					
27 South Central - Doors	0						
28 West View - Doors	0						
29 Fall Branch - Door Controls / HVAC Controls	0						
30 Sulphur Springs - Door & Hardware / HVAC Controls-(Reduction)	0						
17 Paving, Sidewalks, & Curbing	0	0	0				
31 DBHS Concrete at Entrance & Curb		0	0				
32 DBHS Replace Galvanized Piping			0				
33 DCHS Replace Galvanized Piping			0				
34 DCHS Re-roof of Annex Buildings			0				
35 LES New Guttering & Downspouts			0				
36 LES Replacement of Walls & Fascia Panels			0				
37 LES Replace Glass in the Courtyard			0				
Transfer							
Total Expenditure Projection	6,248	4,791	11,981	7,197	4,429	8,900	4,812
Projected Fund Balance (Deficit)	4,847	6,274	805	183	2,391	190	2,142

FY 2024 NOTES

Items 1-3: Annual Recurring

Item 4: After FY24, begin reducing and shifting to GP

Item 5: Continue with annual replacement schedule; amounts adjusted due to increase costs of bus purchases

Item 6: School Security Vestibules; Estimated Cost = \$3.5 Million

Item 7: SSES and FBES next scheduled upgrades

Items 8 & 9: DBHS & DCHS Stadium upgrades -- Amount identified for PHASE 1 Only = \$3.4 Million = approximately 50% of total estimated cost to complete PHASE 1.



Mr. Jerry S. Boyd
Superintendent

405 W. College St.
Jonesborough, TN 37659
Phone (423) 753-1100

FUTURE BUS NEEDS
SY 23/24 to SY 27/28

The following list indicates the needs of conventional AND mini-buses for the next five school years.

School year of Purchase	Year to go in Service	Number of Propane Buses		Number of Minibuses				Total Cost per School Year
		@ \$145,000 per Bus		@ \$80,000 per Standard Bus		@ \$85,000 per Wheelchair Bus		
2023-2024	August 2024	6	\$870,000	0	0	0	0	\$870,000
2024-2025	August 2025	6	\$870,000	0	0	0	0	\$870,000
2025-2026	August 2026	4	\$580,000	2	\$160,000	0	0	\$740,000
2026-2027	August 2027	8	\$1,160,000	2	\$160,000	1	\$85,000	\$1,405,000
2027-2028	August 2028	8	\$1,160,000	2	\$160,000	0	0	\$1,320,000
OVERALL TOTALS		32	\$4,640,000	6	\$480,000	1	\$85,000	\$5,205,000

Grant monies will be explored to purchase electric schools buses in place of propane moving forward. Cost difference should be negligible.

Board of Directors

Annette Buchanan
Mary Beth Dellinger
Keith Ervin

Chad Fleenor
David Hammond
Gregg Huddleston

Mike Masters
Whitney Riddle
Vince Walters

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **34916**

Date Issued **5/25/23**

Appropriation No. **142E-72210-399-952**

Dept.

School **System wide**

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

TO
TNTP, Inc
PO Box 412809
Boston, MA 02241-2809

Deliver to **Washington County Schools**
Address **405 West College Street**
Via **Jonesborough, TN 37659** on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	<small>(Unless otherwise stated all prices F.O.B. Destination)</small>				
	plan- Early Literacy Networks ELA Curriculum Support Year One Scope of Work				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					\$ 40,000

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

Early Literacy Grant

INVOICE

TNTP, Inc
500 7th Avenue, 8th Floor
New York, NY 10018
+1 (718) 2332800
FEIN/EIN: 13-3850158



Date	Invoice Number
02/24/2023	CINV23034770
Payment Terms	Due Date
Net 30	03/26/2023
Contract Number	
CC22040156	

Bill To:
Washington County Schools 405 West College Street Jonesborough, TN 37659 United States of America

Remit To:
TNTP, Inc PO Box 412809 Boston, MA 02241-2809 United States of America +1 (718) 2332800

Purchase Order Number	Customer ID
	CUST000860

Item Description	Amount
Targeted early literacy support provided as part of the TDOE Early Literacy Network	\$40,000.00

cyb Rec'd 3/29/23 WBF

Total	\$40,000.00
Less Withholding	\$0.00
Total Invoice Amount	\$40,000.00

TNTP prefers payment via ACH. Our ACH payment information is:

Account Name: The New Teachers Project Inc.
Bank Name: Bank of America
Bank Account Number: 483043601627
Bank Routing Number: 021000322
Memo/reference: Please use Invoice ID

Or, if paying by check, please make checks payable to "TNTP"
TNTP cannot accept payment via credit card

Reviewed and certified by Tonya Horton, Executive Vice President, TNTP:

THIS SERVICES AGREEMENT (this "**Agreement**") is made by and between TNTP, Inc., a not-for-profit corporation organized under the laws of the State of Delaware, with its principal office at 500 7th Avenue, 8th Floor, New York, New York 10018 ("**TNTP**"), and Washington County Schools, with its principal office at 405 W College Street, Jonesborough, TN 37659 (the "**Client**"). This Agreement shall be effective as of the later of the dates beneath the parties' signatures below (the "**Effective Date**").

STATEMENT OF PURPOSE: TNTP entered into Contract No. 72444 with the State of Tennessee, Department of Education (the "State"), dated September 28, 2021, pursuant to which TNTP would provide support services for school districts participating in the State's early literacy network ("State Contract"). The State Contract requires each participating school district to enter into its own contract with TNTP for support services. The Client is a participant in the State's Early Literacy Network. Accordingly, the Client wants to engage TNTP to provide school support as detailed in this Agreement. Any terms not defined here shall have the meaning assigned to them in the State Contract.

Section 1. Term and Services.

For the period commencing on the Effective Date until **June 30, 2023** (the "**Term**"), TNTP agrees to provide services for the Client as specified in Schedule A ("**TNTP's Services**"), attached to and incorporated by reference in this Agreement. TNTP's Client proposal will be considered accepted upon execution or upon commencement of the services at Client's direction following Client's instructions to commence services under the Proposal.

Section 2. Client Responsibilities.

Cooperate with TNTP, to facilitate the performance of TNTP's Services, and provide TNTP with access (which may be in-person or via virtual means such as teleconference and videoconference, as agreed upon by the parties) to Client personnel, classrooms, meeting spaces, and buildings as needed for TNTP's Services. The Services may require student and/or teacher surveys, focus groups, student work samples and video recordings of classroom activities, students or groups.

TNTP and Client may mutually agree to permit in-person essential work-site visits under certain, very limited circumstances. In making a determination to permit in-person, essential work-site visits, TNTP and Client will take into account CDC guidance, state and local regulations and guidance, the school and district's health and safety COVID-19 response plan and the internal policies of both Client and TNTP. The parties must mutually agree that in-person work-site visits are essential, cannot be done virtually. If the parties agree to work-site visits, school staff and TNTP will be instructed to follow all healthy and safety procedures, including the requisite Personal Protective Equipment prior to commencing on-site work. TNTP reserves the right to discontinue work-site visits at any time if TNTP determines that cessation of work-site visits is necessary to protect the health and safety of its personnel.

If required by the scope of services, provide to TNTP, at no cost to TNTP, and within thirty (30) days of a written request all requested student data ("**Student Data**"), teacher and staff related data ("**Staff Data**"), and demographic and school/district information ("**School Data**"). Student Data, Staff Data, and School Data is collectively referred to herein as "**Data**," as provided in Section 10 of this agreement. The Client's failure to provide TNTP with Data, or access to collect the Data, may cause a material delay in the delivery of services for which TNTP will not be held responsible.

Section 3. Acknowledgements.

- a. For the purposes of this agreement and pursuant to FERPA, CFR 99.31, a School Official is a contractor that: (1) Performs an institutional service or function for which the agency or institution would otherwise use employees; (2) Is under the direct control of the agency or institution with respect to the use and maintenance of education records; and (3) Is subject to CFR 99.33(a) governing the use and re-disclosure of personally identifiable information from student records. The Client designates TNTP to act in a School Official role for the purposes outlined in the Scope of Work.
- b. TNTP's relationship to the Client is that of an independent contractor. The Client and TNTP intend that an independent contractor relationship be created by this Agreement, and not an employer/employee relationship, partnership, joint

venture or other business group or concerted action. TNTP may upon written notice to you, subcontract any portion of TNTP's Services in its sole discretion. The Client, and not TNTP, is responsible for all employment-related obligations, liabilities, and decisions that may relate to the implementation of TNTP's services.

- c. TNTP will use its reasonable efforts to achieve the deadlines for services, if any, set forth in any timetable and/or dates for delivery contained in the Scope of Services.
- d. TNTP may use video for any of TNTP's Services in its sole discretion and for its legitimate business purposes in perpetuity so long as it is made pursuant to all federal, state and local laws, rules and policies relating to confidentiality and protected information.

Section 4. Representations and Warranties. Each party agrees that it:

- a. Has the full right, power, legal capacity and authority to enter into this Agreement and to carry out its obligations hereunder.
- b. Maintains adequate and appropriate insurance, including comprehensive general liability, professional liability and workers' compensation insurance, to cover activities under this Agreement.
- c. Will comply in all material respects with all applicable federal, state, and local laws, ordinances, codes, and regulations in performing its services hereunder.
- d. Is not subject to and will not enter into any agreement or arrangements which preclude compliance with the provisions of this Agreement.

Section 5. Payment and Invoicing.

The Client shall pay a flat fee to TNTP in the amount of \$80,000 for TNTP Services (the "Client Fee"). TNTP shall invoice the Client for the total Client Fee according to the following schedule:

Invoice Date	Invoice Amount
June 20, 2022	\$40,000
May 20, 2023	\$40,000
Total	\$80,000

TNTP will submit an invoice reflecting the flat fee according to the above schedule. TNTP's failure to timely invoice will not constitute a waiver of any of TNTP's rights hereunder or constitute a breach by TNTP of this Agreement. The invoice is due and payable by ACH or wire transfer within 30 days of your receipt of the invoice, without regard to any delay for purchase order or invoice reference. The Client will validate any changes to ACH or wire payments by contacting TNTP at finance@tntp.org. After 30 days, interest may be charged at a rate of 1% per month. The Client agrees to provide, for inclusion in each Project Proposal, the specific information that must be included on an invoice (e.g., a Purchase Order Number or other reference). If there are disputed amounts on any invoice, the balance of such invoice, after deducting any disputed amounts, shall be paid in full when due and payable, and the disputed amounts shall be presented to TNTP for resolution as soon as such disputed amounts have been determined by the Client. The Client shall not be obligated to compensate TNTP for, and TNTP shall not be obligated to provide, services to be performed after termination of this Agreement.

Financial Contacts:

For TNTP: Tonya Horton
EVP, Central Operations
ar@tntp.org

For Client: _____ (Financial Contact Name)
_____ (Title)
_____ (Email Address)
(TNTP will direct invoices to this address)

Section 6. Termination.

If at any time either of the parties believes that the other party has materially breached its obligations hereunder, written notice shall be given setting forth the asserted breach and providing an opportunity to cure the same within thirty (30) days after such written notice. If the asserted breach shall not have been cured to the reasonable satisfaction of the party providing the written notice, but reasonable attempts to cure are claimed in writing by the party to whom the written notice of asserted breach was given, said party will have an additional opportunity to cure for a period of thirty (30) days following the expiration of the initial thirty (30) day cure period. If the asserted breach shall not have been cured to the satisfaction of the party providing written notice of asserted breach, that party may elect to terminate this Agreement upon written notice to the breaching party. If this Agreement is terminated, the rights and obligations of each party hereunder will terminate, provided, however, that such termination will not terminate the rights and obligations of the parties that expressly survive the termination of this Agreement, including, without limitation, the obligation of the Client to pay TNTP for expenses incurred and for all services provided pursuant to this Agreement prior to the effective date of such termination.

Section 7. Indemnification, Limitation of Liability and Subpoenas.

The Parties agree to defend and indemnify the other Party, their subsidiaries and affiliates, and hold them harmless from any and all claims, losses, damages, penalties, costs, and expenses including without limitation, settlement costs and any legal, accounting and other expenses for investigation or defending any actions or threatened actions (collectively, "Losses") to the extent such Losses were caused by (a) the intentional misconduct of a Party, its personnel, or any of their employees or agents, (b) any untruth, inaccuracy, fraud or material omission in any representation or warranty made by a Party, or (c) any employment decisions made by a client related to the services provided by TNTP. Except for a party's indemnification obligations under this Agreement: (i) in no event shall either party be liable for any indirect, consequential, special, incidental or punitive damages arising from or relating to performance under this Agreement, and (ii) in no event shall either party's liability for any and all claims arising out of or relating to its performance under this Agreement exceed the amounts paid by or payable by the Client hereunder, or as allowed by law. Nothing herein is intended to limit or restrict the indemnification rights or obligations outlined in Section 7.

In no event will TNTP be liable for any loss profits, loss of use, loss of contracts or for any indirect or consequential loss or damage. TNTP will not be liable to the Client for any liability arising in connection with TNTP's services, except to the extent such liability results from TNTP's fraud or intentional misconduct.

If TNTP is requested by Client or required by subpoena or similar legal process to produce TNTP's materials or personnel with respect to an engagement for Client, provided that TNTP is not a party to the proceeding, the Client will reimburse TNTP for our professional time and reasonable out of pocket expense, including the reasonable fees and out of pocket expenses of our outside counsel which we incur in responding to such a request.

Section 8. Intellectual Property Rights.

Ownership by TNTP. Title to and ownership of all work product, data, reports, and materials created by or on behalf of TNTP prior to the Effective Date of this Agreement or in the course of implementing and executing the Services, whether partial or complete, and any work product derived therefrom (collectively referred to as the "**Work**"), shall be and remain solely in TNTP except for the Client Data. The Client agrees that all Work created by will not be transferred, shared, licensed or sold by the Client to any other entity under any circumstances without the prior written consent of TNTP. TNTP shall be considered the author of the Work for purposes of copyright and only TNTP shall have the right to copyright the same. Additionally, TNTP retains all rights, title and interest in and to all processes, methods, systems, layouts, and information including TNTP's Video Library, Learning Portal, Insight, Academic Scorecard and online platforms (collectively the "**TNTP Tools**") used in creating the Work. Nothing in this Agreement shall be deemed to grant to the Client any ownership rights in the Work or the TNTP Tools, and except as expressly granted to the Client hereunder, the Client shall have no right or license with respect thereto.

Ownership by the Client. As between the Client and TNTP, the Client owns all Client Data provided to TNTP by or on behalf of

Client in connection with this Agreement. The Client agrees that TNTP may use de-identified Client Data to perform its obligations hereunder and may use de-identified Client Data for its legitimate business purposes, including, without limitation, for purposes of publication, research, evaluation and presentation by TNTP.

Client Partners. The Client grants TNTP permission to share the Client Data with third party researchers, evaluators, partners and funders designated by the Client upon receiving written permission (including permission through electronic mail) from the Client.

Promotional Materials. The Client and TNTP agree that either party may use descriptions of the Services in future promotional materials and client lists, and that TNTP may explicitly identify the Client as a client of TNTP and the Services.

License to the Client. TNTP grants the Client the following limited, revocable non-exclusive, non-transferable, non-sublicensable license to use the deliverables for the Client's own internal business operations, trainings and analysis only and agree not to disclose the deliverables to any third party except as otherwise permitted under this Agreement. TNTP does not convey to Client any ownership or license rights in any TNTP IP used in performance of the Services, or in the frameworks, processes, methodologies, analytical tools and industry data and insights that may be used or developed by TNTP in the performance of the Services. The Client agrees to keep the TNTP IP confidential and nothing in this agreement shall grant any ownership rights in the TNTP IP to the Client.

License to TNTP. The Client grants TNTP a worldwide, perpetual, irrevocable, royalty-free license, with the right to grant sublicenses, to use, modify, reproduce, display, transmit, distribute, publicly perform, and create derivative works of the Client Data in de-identified and/or aggregated form. The Client agrees that TNTP may use any de-identified data and metrics regarding the Client's business which are provided to TNTP by the Client or which are otherwise collected by TNTP during the course of the engagement.

TNTP may identify the Client as the source from which the data originated if it complies with the other terms in this Agreement. The Client and TNTP agree that either party may use descriptions of TNTP's Services in future promotional materials, media and client lists, and that TNTP may explicitly identify the Client as a client of TNTP.

Survival. The terms of this Intellectual Property Rights Section shall survive the termination of this Agreement.

Section 9. Data

The Parties agree that confidential or proprietary Data may be shared between the Parties and may only be used by the other Party for the purposes identified in Appendix A. The Client agrees to provide the requested data in a timely manner to ensure that project timelines are followed. The Parties agree to comply with all relevant federal, state, and local laws and regulations governing the privacy and security of personally identifiable information (including transmission of data), to the extent applicable.

The Parties agree that any disclosure of Confidential Information shall be made available only to its employees, officers, directors, financial and legal advisors, agents or representatives (Representatives) who need to know in order to further the purpose of the services addressed in this agreement and as required by law. The Parties further agree to inform its Representatives of the confidential nature of the Confidential Information and direct them to treat the Confidential Information in accordance with the terms of this Agreement. The Parties acknowledge that irreparable injury and damage may result from disclosure of the Confidential Information to unauthorized third parties or from utilization of the Confidential Information for purposes other than those connected with TNTP's Services. The Parties acknowledge that irreparable injury and damage may result from disclosure of the Confidential Information to unauthorized third parties or from utilization of the Confidential Information for purposes other than those connected with TNTP's Services.

Client recognizes and agrees that for purposes of the Family Educational Rights and Privacy Act of 1974, 20 U.S.C. § 1232g; 34 CFR Part 99 ("FERPA"), TNTP is considered a School Official with a legitimate educational interest, providing services that would otherwise be performed by the Client, and under the control and direction of the Client with respect to the education records. The Client shall define the criteria for determining who constitutes a "school official" and what constitutes a "legitimate

educational interest" as permitted by FERPA, broadly enough to permit the provision of the Services hereunder, and reasonably inform students or their parents of the same in accordance with 34 C.F.R. § 99.31. TNTP shall comply with all applicable provisions of the United States Family Educational Rights and Privacy Act, 20 U.S.C. 1232g, 34 CFR Part 99 (FERPA) in receiving and handling personally identifiable information from education records as a "school official" under FERPA.

Notwithstanding the above, Client shall not provide or make available to TNTP any student's personally identifiable information from education records (for purposes of FERPA) unless: (i) Client has obtained, with respect to each student's PII provided to TNTP, appropriate written consent to disclose such PII to TNTP, and authorization for TNTP to use such PII in connection with performing Services, and (ii) written notice identifying particular Data as PII. All personally identifiable information will be destroyed within 60 days of the termination of this agreement.

Separate from the parties' obligations with respect to student data, the Client agrees not to send TNTP any data that can identify an individual ("Personal Data") unless otherwise mutually agree that it is a requirement in order to effectuate TNTP's services under the Agreement. In such circumstances, the parties shall comply with the obligations imposed on us by applicable data privacy legislation and these paragraphs. In providing TNTP with Personal Data the Client will be acting as the data controller and will confirm that Client has complied with relevant laws and obtained all necessary consents for lawful processing, including in connection with any transfers of Client's Personal Data.

Section 10. Miscellaneous.

- TNTP's services are limited to those specifically described in the Agreement and applicable Scope of Services and do not under any circumstances constitute accounting, audit, or tax related assistance or advice, investment advice, legal advice or services (including as to the manner, if any, in which you the Client may lawfully implement any advice provided by TNTP), expert witness services.
- In any event any provision of this Agreement is held by a court to be unenforceable as written, that provision will be reformed so as to give effect to the intentions of the parties, and the other provisions of the Agreement.
- Neither the Client nor TNTP may assign their rights under this Agreement without the prior written consent of the other.
- TNTP will not be liable to the Client or to any third party, nor be deemed to have breached this Agreement, for any failure or delay in performing any of its obligations under this Agreement when such failure or delay is caused by or results from an event beyond TNTP's reasonable control, including without limitation (1) acts of God, (2) natural disasters, (3) war, invasion, hostilities (whether war is declared or not), terrorist threats or acts, riot, or other civil unrest, (4) governmental orders or restrictions, (5) international, national or regional emergency, (6) flood, fire, or explosion, (7) strikes, labor shortages, stoppages or slowdowns, (8) epidemics, pandemics, diseases, quarantines, or other extraordinary event which is determined to constitute a public health risk ("Force Majeure Event"). TNTP will use commercially reasonable efforts to give notice of the Force Majeure Event to the Client stating the period of time the occurrence is expected to continue, provided that (a) TNTP is able, given the nature and scope of the Force Majeure Event, to reasonably state such time period, and (b) any delay by TNTP to provide such notice or to state the time period when performance will be resumed will not negate the enforceability of this Section. Upon cessation of such Force Majeure Event, as reasonably determined by TNTP, TNTP will thereupon use commercially reasonable efforts to resume efforts to promptly perform or complete the performance of TNTP's Services hereunder as soon as reasonably practicable after the cessation or resolution of the Force Majeure Event. If TNTP's failure or delay to resume efforts to promptly perform or complete the performance remains uncured for a period of 60 days following notice given by it to Client under this Section, either party may thereafter suspend or terminate its performance under the applicable Scope of Work upon 30 days' written notice.
- All notices required by this Agreement will be in writing and either personally delivered or mailed, to such party at its address specified on the first page of this Agreement or to such other address as such party may designate by notice given in accordance herewith. If to TNTP, the notice will be to Florrie Chapin, General Counsel.

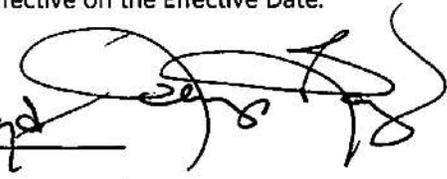
- This Agreement will be governed by Tennessee law without reference to conflicts of laws principles. The Parties agree and consent to the jurisdiction of and venue in the state or federal courts of the state of Tennessee in all disputes arising out of or relating to this Agreement.
- This Agreement constitutes the entire agreement between the parties and supersedes all prior negotiations, understandings, representations and agreements, if any, with respect to the subject matter hereof. Neither this Agreement nor any provision hereof may be modified, amended, supplemented, waived, discharged, or terminated except in a writing signed by the parties. No failure or delay in exercising any right or remedy hereunder shall constitute a waiver of such, any other, right or remedy.
- The Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. The Agreement may also be executed by email, or other electronic means, and so executed shall have the full force and legal effect of an original.

[Signature Page to Follow]

Signatures.

The parties, by signing below, by their duly authorized representatives confirm their acceptance of the terms and agree to execute this Agreement, which shall be effective on the Effective Date.

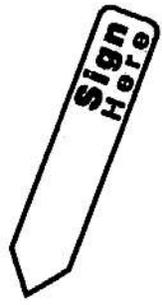
Washington County Schools

By: Jerry S. Boyd 

Date: 3-4-2022

Name (print): Jerry S. Boyd

Title: Superintendent



TNTP, Inc.

By: _____

Date: _____

Tonya Horton
EVP, Central Operations

**Schedule A
Statement of Work**

(All work will be conducted virtually unless agreed to by both parties as described in Section 2.)

Early Literacy Network Scope of Work for Washington County Schools

Overview: The Early Literacy Network is a crucial learning opportunity to support leaders and teachers across the state in continuing to build knowledge and skills around excellent reading foundational skills in PK-2 classrooms. The Tennessee Department of Education continues to invest in ongoing support and development for all educators to ensure strong delivery of a Sounds-First approach to early literacy and ability to effectively implement the district-specific high quality instructional materials.

As the district's Early Literacy Network vendor, TNTP will collaboratively partner with Washington County Schools to provide targeted early literacy support aligned to your district's needs. Our work will focus on developing teachers' and leaders' knowledge and skill in delivering effective reading foundational skills instruction.

Proposed Scope of Work for March 1, 2022 – June 30, 2022:

TNTP will meet with designated district leaders approximately monthly to preview upcoming or debrief recent professional learning offerings and/or walkthroughs. In addition to these strategy meetings, TNTP will provide the following services from March 1, 2022 through June 30, 2022. Please note that the timing and delivery of these can be modified for district needs.

Early Reading Support	Purpose	Implementation Plan	Cost Reference
Instructional Walkthroughs	Support school leaders in developing their knowledge and understanding of what excellent reading foundational skills instruction looks like, using the TN Foundational Skills IPG as an observation tool.	In the Spring of 2022, conduct walk-throughs (full day) with school leaders/coaches focused on PK-2 Reading Foundational Skills lessons.	\$9,000.00
Assessment and Differentiation Training	Provide teachers with the background knowledge they need to understand what effective assessment and differentiation in Foundational Skills classroom. Provide teachers with models using assessments to monitor mastery of specific skills.	In the Spring of 2022, facilitate this professional development opportunity. Delivery can be based on need, either in-person or virtual, and could be broken up into parts or delivered in one training day. This training can be run with multiple groups or repeated as needed.	\$5,000.00
Instructional Walkthroughs	Support school leaders in developing their knowledge and understanding of what excellent reading foundational skills instruction looks like, using the TN Foundational Skills IPG as an observation tool.	In the Spring of 2022, conduct walk-throughs (full day) with school leaders/coaches focused on PK-2 Reading Foundational Skills lessons, with special emphasis on the practices highlighted in the assessment and differentiation training.	\$9,000.00
Student Work Analysis Protocol Training	Train teachers, leaders, and/or coaches on the principles behind effective student work analysis for reading foundational skills. Provide exemplars and provide opportunity for educators to engage with a model of student work analysis.	In the Spring of 2022, facilitate this professional development opportunity. Delivery can be based on need, either in-person or virtual, and could be broken up into parts or delivered in one training day. This training can be run with multiple groups or repeated as needed.	\$5,000.00
Instructional Walkthroughs	Support school leaders in developing their knowledge and understanding of what excellent reading foundational skills instruction looks like, using the TN Foundational Skills IPG as an observation tool.	In the Spring of 2022, conduct walk-throughs (full day) with school leaders/coaches focused on PK-2 Reading Foundational Skills lessons, with special emphasis on the practices highlighted in the student work analysis protocol training.	\$9,000.00
			\$37,000 Total for Year 1 Scope of Work

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35092**

Date Issued **5/25/23**

Appropriation No. **142E-72210-399-951**

Dept.

School **System wide**

TO **TNTP INC**
PO Box 412809
Boston, MA 02241-2809

NOTICE TO VENDOR

1. Purchase order number MUST appear on all invoices submitted for payment.

2. Mail TWO copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

Deliver to **Washington County Schools**
 Address **405 West College Street**
 Via **Jonesborough, TN 37659**

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	<small>(Unless otherwise stated all prices F.O.B. Destination)</small>				
	e plan - HQIM Literacy Implementation Grant ECA Curriculum Implementation support Contract # CC21090266 3rd Installment for 5/22-23 TNTP Invoice # CIN V23034940				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$ 18,200

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

TNTP, Inc
 500 7th Avenue, 8th Floor
 New York, NY 10018
 +1 (718) 2332800
 FEIN/EIN: 13-3850158



INVOICE

Date	Invoice Number
03/20/2023	CINV23034940
Payment Terms	Due Date
Net 30	04/19/2023
Contract Number	
CC21090266	

Bill To:
 Washington County Schools
 405 West College Street
 Jonesborough, TN 37659
 United States of America

Remit To:
 TNTP, Inc
 PO Box 412809
 Boston, MA 02241-2809
 United States of America
 +1 (718) 2332800

Purchase Order Number	Customer ID
	CUST000860

Item Description	Amount
Support for regional literacy implementation network	\$18,200.00

Total	\$18,200.00
Less Withholding	\$0.00
Total Invoice Amount	\$18,200.00

TNTP prefers payment via ACH. Our ACH payment information is:

Account Name: The New Teachers Project Inc.
Bank Name: Bank of America
Bank Account Number: 483043601627
Bank Routing Number: 021000322
Memo/reference: Please use Invoice ID

Or, if paying by check, please make checks payable to "TNTP"
TNTP cannot accept payment via credit card

Reviewed and certified by Tonya Horton, Executive Vice President, TNTP:

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 8448**

Date Issued **5-31-23**

Appropriation No. **141E7110049900004**

Dept. **School uplift Grant**

School **BCE**

Twana McKinney

PURCHASE ORDER

TO Coach Cliff's Gaga Ball Pits LLC

P.O. Box 704

Libertyville, IL 60048

Deliver to **WCS Warehouse**

Address **306 1/2 Forest Dr.
Jonesborough TN 37659**

Via **Twana McKinney**

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105**

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Quote # 24486 please see attached estimate on shipping School uplift Grant \$10,000 BCE \$983.24 per J. Hughes <u>upto \$1100.00</u>				10,983.24
* Do Not Exceed \$11,100.00 *				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				10,983.24

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



COACH CLIFF'S® Gaga Ball Pits, LLC

RE: Sole Source letter

January 1, 2023

To Whom It May Concern:

COACH CLIFF'S® Gaga Ball Pits, LLC is the sole source, creator, manufacture and provider of the Coach Cliff's® Gaga Ball Pit Products, as seen on our website www.gagaballpits.com, and advertisements, trade shows and other marketing avenues.

Cliff Silverman (Coach Cliff) owns the patent and registered trademark of these Gaga Ball Pit products. Any imitation (not so far identified in the industry) would be at risk of infringement if not otherwise given permission to sell or manufacture.

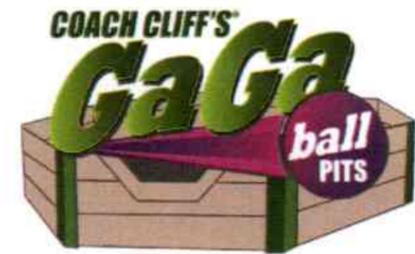
Sincerely,

A handwritten signature in purple ink, appearing to be "Cliff Silverman", written over a white background.

Cliff Silverman (Coach Cliff)
GAGABALLPITS.COM
877 266-8426 or local 847 573-2377
95 Noll Street
Waukegan, IL 60085
www.gagaballpits.com
Email: coachcliff@gagaballpits.com



Coach Cliff's Gaga Ball Pits LLC
 PO Box 704
 Libertyville, IL 60048
 847.573.2377
 info@gagaballpits.com



Estimate

ADDRESS

Washington County Schools
 405 W College St
 Jonesborough, TN 37659
 Attn: Twana McKinney
 423.430.0990
 mckinneyt@wcde.org
 herrmannj@wcde.org

SHIP TO

WCS Warehouse
 306 1 / 2 Forrest Drive
 Jonesborough, TN 37659
 Attn: Ray Duncan / McKinney-
 BCE
 423.753.1129
 duncanr@wcde.org

ESTIMATE # 24486

DATE 05/24/2023

EXPIRATION DATE 06/07/2023

SHIP VIA

FEG & LTLx2

P.O. NUMBER

PO to come

SALES REP

BP

QTY	SKU	DESCRIPTION	RATE	AMOUNT
		* For Boones Creek Elementary School *		
2	00830-RED	OCTAGON 30H - RED Gaga Ball Pit Bracket System: 8-Oct 30H brackets, Template, Assembly Instructions, Fastener Pack and Cut-Out templates and instructions	650.00	1,300.00T
16	03010-RED-C	Wall Top Cover - RED 83" polyurethane cover to fit 8ft gaga pit wall. Includes instructions and zip ties.	22.00	352.00T
20	03050	Classic Gaga Ball - 7"-10" lightweight, inflatable, vinyl ball. Ships deflated.	3.50	70.00T
1	02040-SCL	30H ADA DOORWAY KIT - Kit includes black jambs, hinges, latch, fasteners and instructions, door is constructed with matching structural composite lumber. Compatible with 30H models.	395.00	395.00T
1	T1-BLK-ADA	2 - 5/4x6x8 Tier 1 (Black) Structural Composite boards - used to build the ADA door.	70.80	70.80T
48	T1-BLK-210-8	2x10x8 Tier 1 (Black) Structural Composite.	79.68	3,824.64T
48	090-FHD	Factory Hole Drilling per Structural Composite board to attach to corner brackets	3.75	180.00T
2	T1-BLK-CO	5/4x6x8 Tier 1 (Black) Structural Composite for Framing Cut-Out Opening.	35.40	70.80T
2	0330-28GRS	20'x22'9" area, 28 piece set of 5'x3'x3/4" Rubber MATS (type with holes throughout). Includes 200 zip ties.	1,750.00	3,500.00T

The terms set forth at <https://www.gagaballpits.com> supersede all prior statements or understandings, whether oral or written, with regard to the purchase of goods and services from Coach Cliff's Gaga Ball Pits LLC and are incorporated by reference into the estimate and control over any inconsistent terms in your purchase order or other acceptance.

QTY	SKU	DESCRIPTION	RATE	AMOUNT
		50 pins will be sent if building the Gaga Ball pit on soft ground.		
1		Estimated ship cost will be finalized once order is placed. - Bracket System via GROUND = \$196 - Lumber via LTL Freight = \$639 - Flooring via LTL Freight = \$385 Note: Liftgate Service is not included --- equipment on-site to assist with LTL delivery	1,220.00	1,220.00

TAX EXEMPT FORM RECEIVED

Based on original est 24306

SUBTOTAL	10,983.24
TAX (0)	0.00
TOTAL	\$10,983.24

Accepted By

Accepted Date

The terms set forth at <https://www.gagaballpits.com> supersede all prior statements or understandings, whether oral or written, with regard to the purchase of goods and services from Coach Cliff's Gaga Ball Pits LLC and are incorporated by reference into the estimate and control over any inconsistent terms in your purchase order or other acceptance.

TVA EnergyRight: SUP Learning Environment Grant Project Approval – BOONES CREEK ELEMENTARY SCHOOL

TVA EnergyRight School Uplift <tvaschooluplift@trccompanies.com>

Tue, May 2, 2023 at 10:00 AM

To: herrmannj <herrmannj@wcde.org>, mckinneyt <mckinneyt@wcde.org>

Cc: taborden <taborden@tva.gov>, bbolling <bbolling@brightridge.com>, Christopher Quillen <caquillen@tva.gov>, Josh Cole <jcole@jcpb.com>, jcole <jcole@brightridge.com>, pphipps <pphipps@brightridge.com>, "Irwin, Thomas L" <tirwin@tva.gov>

Dear Jon Hermann and Twana McKinney,

CURRENT STATUS:

Congratulations! Your **Learning Environment Grant** for BOONES CREEK ELEMENTARY SCHOOL located at [132 Highland Church Rd, Johnson City, TN](#) has been **approved** to receive an estimated grant amount of **\$10,000.00**. The grant amount was determined based on the completion of the program requirements.

According to the Learning Environment Grant guidelines, installation must be completed by **8/15/2023** and final project paperwork submitted to the Program at completion. Failure to complete by this date will result in **forfeit of the grant**.

Scope: LEG Scope 3 : Octoball Court- 6000.00
Commercial Swing Sets- 3500.00 each

NEXT STEPS:

- ✓ Submit RFP, if applicable
- ✓ Call or email your Energy Coach and Project Coordinator once installation is finished and equipment is fully operational (if applicable) to ensure the timeliness of incentive processing.
- ✓ Submit the following completion paperwork upon finalization of the project work:
 - Final invoices/receipts that include the quantity, manufacturer, model number and price per quantity
 - Photos of project installed and in place
 - Specification Sheets *if* applicable
 - Valid W9
 - Payee Info:
 - Attention To
 - Email
 - Phone Number
 - Street, City, State, Zip

Any change in project cost may affect final incentive amount. Incentive amounts are subject to adjustment based on final invoicing. Please note that if the project costs go over the granted funding amount awarded, the school is responsible for any overages.

Lastly, TVA EnergyRight for Business and Industry has an incentive program that covers pre-approval projects for LED Lighting, HVAC, UVGI, and Custom, For more information, please visit www.EnergyRight.com

If you have any questions or concerns, please let me know.

Sincerely,

Clay Hoover

Senior Program Manager

TVA EnergyRight® for Business and Industry

M. 615-337-6372 E. gchoover@tva.gov

26 Century Blvd., Nashville, TN 37214

www.EnergyRight.com



PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35154**
 Date Issued **5-31-23**
 Appropriation No. **142E71100429934**
 Dept. **ESSER 2.0**
 School **Gray**
Twana McKinney

TO **Learn Thru Movement, Inc.**
 dba - **Math and Movement**
 PO Box 4017
 Ithaca, NY 14852
 Deliver to **WCS Warehouse**
 Address **306 1/2 Forest Dr.**
Jonesborough TN 37659
 Via **Twana McKinney, Gray**
 Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination) Quote# 3943 Attached				15,475.70
* Sole source letter attached					
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					15,475.70

SUBJECT TO THE FOLLOWING CONDITIONS

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4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	Authorized Signature	

Learn Thru Movement, Inc.
 dba- Math and Movement
 PO Box 4017
 Ithaca, NY 14852
 (607)233-4209

Estimate



© Copyright 2009 Learn Thru Movement, Inc.
 www.mathandmovement.com

ADDRESS

Washington County Schools
 405 W College Street
 Jonesborough, TN 37659

SHIP TO

WCS Warehouse
 306 1/2 Forest Drive
 Jonesborough TN 37659
 Via Twana McKinney
 Gray
 mckinneyt@wcde.org

ESTIMATE

DATE

3943

05/30/2023

P.O. NUMBER

Gray Elementary Updated

ACTIVITY

QTY

RATE

AMOUNT

Complete Math & Movement Family Fun Night Kit.
 Includes activity guides for all of the mats, and a
 manual that can be printed and handed out to families
 at parent engagement events.

Unlimited access to the Jumper Family Fun Night
 Guide (e-file).

Books & Resources for Parents, Students, and
 Teachers. Please see e-book files below.

sk0022e

Buddies: A Math Adventure (eBook)

1

9.95

9.95

sk0024e

Honey: A Math Adventure (e-book)

1

9.95

9.95

Jump & Learn Multiplication Workbook - Ebook

Jump & Learn Multiplication Workbook - Ebook

1

19.95

19.95

sk0017e

Multiply With Me: Learning to Multiply Can Be Fun --
 Instructor Guide (ebook)

1

24.95

24.95

sk0018e

Multiply With Me: Learning to Multiply Can Be Fun --
 Workbook (ebook)

1

14.95

14.95

Multiplication Package

Multiplication Package Includes:

Skip Counting Hopping Mats ((Includes Skip Counting
 Mat for mm0003-3s, mm0004-4s, mm0006-6s,
 mm0007-7s, mm0008-8s and mm0009-9s)

mm10011 Set - Skip Counting Digital Wall Banners -

1

995.00

995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
(3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
mm0002 Skip Counting by 2's Mat	1	175.00	175.00
mm0046mini5 Mini Clock Hop Floor Mat 5 feet by 5 feet Clock Hands	1	245.00	245.00
mm0018 Add/Subtract Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
mm164 Equivalent Fraction Hop Floor Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
mm0087 Dollar Hop Mat	1	125.00	125.00
mm0088 Money Hop Mat	1	125.00	125.00
mm154 Multiplication Hop 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
mm0071 Cartesian Coordinate Hop Mat 10ftx10ft comes in two parts with velcro.	1	395.00	395.00
mm0083 Hopscotch for Threes Mat	1	195.00	195.00
mm0072 Place Value Hop (P1) (ones, tens, hundreds, thousands) mm100 - Place Value Banner Cards.	1	245.00	245.00
mm0073 Place Value Hop (P2) (ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions) mm107 - Place Value Banner Cards	1	395.00	395.00
mm0074 Place Value Hop – Decimals (P3) (thousandths, hundredths, tenths, ones, tens, hundreds, thousands) mm101 - Place Value Banner Cards (yellow) mm107 - Place Value Banner Cards	1	395.00	395.00
mm10014 - Set - Fraction Walk Mat mm0080-Fraction Walk Mat 1/2 & 1/4 mm0047-Fraction Walk Mat 1/3 & 1/6	1	295.00	295.00
mm0089 Factor Fun Hop Mat and cards	1	345.00	345.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
mm165 Geometric Shapes Hop	1	175.00	175.00
mm0066 Positive/Negative Number Mat	1	175.00	175.00
mm184 Ten Frame Hop Floor mat	1	145.00	145.00
mm0065 Number Line to 10 Mat	1	95.00	95.00
mm190 Count to Ten mat	1	145.00	145.00
mm193 Open Number Line Mat	1	145.00	145.00
Measurement Hop Mat 0-12 feet Measurement Hop Mat 0-12 feet	1	125.00	125.00
mm150 Multiplication Hopscotch	1	195.00	195.00
mm166 My First Shapes Hop	1	125.00	125.00
mm0079 Hop by 10's Mat	1	95.00	95.00
mm169 Hopping by 100's Mat	1	95.00	95.00
mm197 Hop by 1000's Mat	1	95.00	95.00
mm198 Doubles Hopscotch	1	195.00	195.00
mm160 Angle Hop floor mat	1	95.00	95.00
mm178 Make 100 Hop	1	400.00	400.00
Discounted Shipping for the Jumper Kit			255.25
ADDITIONAL ITEMS			
sny019 Alphabet Hopscotch Floor Stickers	1	295.00	295.00
hILM024 Make-A-Word Hop Laminated Floor Mat	4	395.00	1,580.00
mm184 Ten Frame Hop Floor mat	6	145.00	870.00
mm2000 Math & Movement Training Manual for Elementary Schools	6	29.95	179.70
mm0120 Add/Subtract 1-120 Mat	6	395.00	2,370.00
10 ft by 10 ft version			
Multiplication Package Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting	1	995.00	995.00

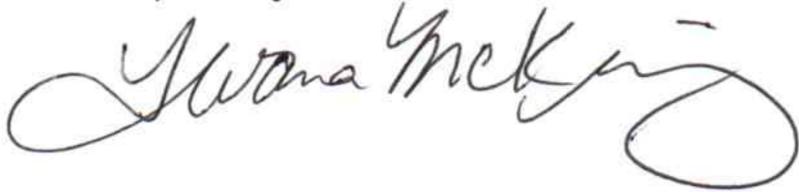
National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners - (3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
mm0046	3	245.00	735.00
Clock Hop Floor Mat Clock Hands			
Shipping is usually 10% of the order subtotal for items not in kits or packages.	1	701.00	701.00
TOTAL			\$15,475.70

Accepted By



Accepted Date

5-31-23

Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

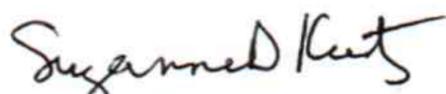
January 5, 2023

To Whom it May Concern:

This letter is to state that Learn Thru Movement, Inc. holds the copyright to the Math and Movement program, and is both the publisher and sole source vendor of the Math and Movement Program (all floor mats and banners), training guides and materials. There is no other company or organization that is licensed to provide our materials or to provide training in the Math & Movement Program.

For any additional questions regarding the Math & Movement Program, please visit our website, www.mathandmovement.com or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President
Learn Thru Movement, Inc.
Math and Movement
607-233-4209 (office)
607-339-6182 (cell)
www.mathandmovement.com
suzy@mathandmovement.com



PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35155**
 Date Issued **5-31-23**
 Appropriation No. **142F71100429934**
 Dept. **ESSER 2.0**
 School **GVES**

TO **Learn Thru movement, Inc**
dba-math and movement
PO Box 4017
Ithaca NY 14852
 Deliver to **WCS Warehouse**
 Address **306 1/2 Forest Dr.**
Jonesborough TN 37659
 Via **Twana McKinney**
 Articles on this order must be charged to account of

Twana McKinney
NOTICE TO VENDOR
 1. Purchase order number **MUST** appear on all invoices submitted for payment.
 2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

on or before

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination) Quote # 3946 attached				15,475.70
	** Sole Source letter attached				
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				15,475.70

SUBJECT TO THE FOLLOWING CONDITIONS

- All packages, cartons or other containers must be plainly marked with the purchase order number.
- The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
- Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
- No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
- Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
- The county is not liable for Federal excise tax or state sales tax.
- Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:
	Authorized Signature	

Learn Thru Movement, Inc.
 dba- Math and Movement
 PO Box 4017
 Ithaca, NY 14852
 (607)233-4209

Estimate



ADDRESS

Washington County Schools
 405 W College Street
 Jonesborough, TN 37659

SHIP TO

WCS Warehouse
 306 1/2 Forest Drive
 Jonesborough TN 37659
 Via Twana McKinney
 Grandview
 mckinneyt@wcde.org

ESTIMATE #	DATE
3946	05/31/2023

P.O. NUMBER

Grandview Elementary Updated

ACTIVITY	QTY	RATE	AMOUNT
Complete Math & Movement Family Fun Night Kit. Includes activity guides for all of the mats, and a manual that can be printed and handed out to families at parent engagement events.			
Unlimited access to the Jumper Family Fun Night Guide (e-file).			
Books & Resources for Parents, Students, and Teachers. Please see e-book files below.			
sk0022e Buddies: A Math Adventure (eBook)	1	9.95	9.95
sk0024e Honey: A Math Adventure (e-book)	1	9.95	9.95
Jump & Learn Multiplication Workbook - Ebook Jump & Learn Multiplication Workbook - Ebook	1	19.95	19.95
sk0017e Multiply With Me: Learning to Multiply Can Be Fun -- Instructor Guide (ebook)	1	24.95	24.95
sk0018e Multiply With Me: Learning to Multiply Can Be Fun -- Workbook (ebook)	1	14.95	14.95
Multiplication Package Multiplication Package Includes: Skip Counting Hopping Mats ((Includes Skip Counting Mat for mm0003-3s, mm0004-4s, mm0006-6s, mm0007-7s, mm0008-8s and mm0009-9s) mm10011 Set - Skip Counting Digital Wall Banners -	1	995.00	995.00

National Womens Business Enterprise Certification - WBE1801700

NYC WBE - MVCERT 2017-1066

NYS WBE - 55417

ACTIVITY	QTY	RATE	AMOUNT
(3's, 4's,6's,7's,8's and 9's) Oodles of Algebra eBook Set - I Love to Cancel Workbook eBook Multiply with Me eBook set Math and Movement Training Manual eBook Multiplication Mar-A-Thon Workbooks eBook(2) Digital Activity Guide Digital Lesson Plans			
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10 ft by 10 ft version			
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		TOTAL	\$15,475.70

Accepted By

Accepted Date

Learn Thru Movement, Inc.

PO Box 4017 · Ithaca · New York · 14852 · 607-233-4209

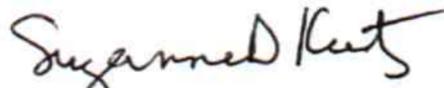
January 5, 2023

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For any additional questions regarding the Math & Movement Program, please visit our website, www.mathandmovement.com or feel free to contact us at the number below.

Best regards,



Suzanne D. Kuntz

President
Learn Thru Movement, Inc.
Math and Movement
607-233-4209 (office)
607-339-6182 (cell)
www.mathandmovement.com
suzy@mathandmovement.com





- ePlan Home
- Administer
- Search
- Reports
- Inbox
- Planning
- Monitoring
- Funding
- Data and Information
- Reimbursement Requests
- Project Summary
- LEA Document Library
- Address Book
- TDOE Resources
- Help for Current Page
- Contact TDOE
- ePlan Sign Out

Budget Detail

Washington County (900) Public District - FY 2023 - Elementary and Secondary School Emergency Relief (ESSER) 2.0 - Rev 2 - Elementary and Secondary School Emergency Relief (ESSER) 2.0

[Return](#)

Indirect Cost

Total Contributing to Indirect Cost **\$1,203,164.24**

Indirect Cost Rate **14.95%**

Maximum Allowed for Indirect Cost **\$169,485.04**

Filtering - 9 out of 40 Budget Details match selected filters

[Show All / Clear All](#)

Account Number	Line Item Number	Location Code	Tags	Narrative
71100 - Regular Instru...	All	All	No Options Selected	No Options Selected

[Download Budget Data](#)

Whitaker, Jerry

Production

Session Timeout

00:29:08

Budget Detail

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/McKinney

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$61,000.00

Line Item Total: \$61,000.00

Narrative Description

Teachers for grades K-4 will be allocated a classroom budget to purchase student-led science investigative supplies, materials, and equipment to support 3-Dimensional science standards and strengthen the students' ability to navigate rigorous benchmark test questions and State TCAP assessments. The science materials/equipment will address learning loss in a variety of ways including 21st Century skills; such as critical thinking, communication, collaboration, and creativity, commonly called the 4 C's. Please refer to related documents for items

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Hayes/McKinney

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$52,249.62

Line Item Total: \$52,249.62

Science Resources grades 5-12
Please refer to Related Documents for items

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Math & Movement materials <https://mathandmovement.com/> use a kinesthetic way of learning and fully engaging in math. These items are associated with learning loss due to COVID, and now that we are back in school having family engagement activities for math nights. Items include but are not limited to:
Alphabet Hopscotch stickers
make a word hop laminated floor mat

Budget Detail

Clock Hop mats

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Mckinney/Gray/GV

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$31,129.40

Line Item Total: \$31,129.40

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Hayes

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$10,775.00

Line Item Total: \$10,775.00

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Focus Area: Purchasing Education Technology

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/McKinney

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$9,025.50

Line Item Total: \$9,025.50

Account Number: 71100 - Regular Instruction Program

Line Item Number: 429 - Instructional Supplies & Materials

Focus Area: Addressing Learning Loss: Coordinat...

School Type: Traditional Public School

Optional: Meeting Students' Academic, Social,...

Optional Program Code: BFA/Morelock

Location Code: Washington County (900)

Quantity: 1.00

Cost: \$5,044.53

Line Item Total: \$5,044.53

TN History for Kids supplemental material

Kajeets - continue existing internet connectivity

ESL instructional materials such as multi-sensory education resources, digital leveled reading materials, blending boards, decodable readers, comprehension card packs, graphic picture cards and WIDA materials

Session Timeout

00:29:08

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35139**
 Date Issued **5-25-23**
 Appropriation No. **72220-499(900)**
 Dept. **SpEd**
 School **System-wide CDC Teachers**

TO **Attainment**
1158 Clarity St.
Verona, WI 53593-0160

Deliver to **Washington County Schools**
 Address **Various Locations**
See attached list

Via _____ on or before _____

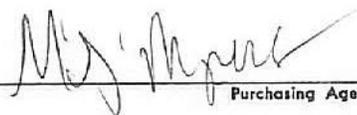
NOTICE TO VENDOR
 1. Purchase order number **MUST** appear on all invoices submitted for payment.
 2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of _____

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Curriculum for CDC teachers (see attached list)				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					24,975.03

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
 2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
 3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
 4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
 5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
 6. The county is not liable for Federal excise tax or state sales tax.
 7. Each shipment and/or each purchase order should be covered by separate invoice.
- IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

VENDOR'S COPY	There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.	APPROVED:  Purchasing Agent
	Authorized Signature	



1158 Clarity Street
P.O. Box 930160
Verona, WI 53593-0160

U.S.A. and Canada
Phone 800-327-4269
Fax 800-942-3865

International
Phone 608-845-7880
Fax 608-845-8040

Page	Date	Invoice No.
1	05/25/23	368444A

www.AttainmentCompany.com

Federal ID 39-1365288

B I L L T O
PAUL MASTERS
WASHINGTON COUNTY DEPT. OF EDUCATION
504 WEST COLLEGE ST.
JONESBOROUGH, TN 37659

S H I P T O

Customer No.	Sales I.D.	Reference #	Media Code	Terms		
1053131	AL /AL		/REPEAT	QUOTATION, EXP 06/30/23		
Ordered By	Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
4			AE1-10	ACCESS ENGLISH 1 CURRICULUM	349.0000	5	1326.20
4			AA-10	ACCESS ALGEBRA CURRICULUM	349.0000	10	1256.40
4			EM-B10	EXPLORE BUDGETING CURRICULUM	159.0000	10	572.40
4			TE-S10	TEACHING TO STANDARDS SCIENCE CURRICULUM	249.0000	10	896.40
4			EAH-10	EXPLORE AMERICAN HISTORY CURRICULUM	199.0000	10	716.40
2			RS-10	READY, SET, COOK CURRICULUM	99.0000	5	188.10
4			IML-10	IT'S MY LIFE CURRICULUM BE WELL, LIVE WELL, PLAY WELL, AND PLAN WELL	199.0000	5	756.20
2			AG-10	ACCESS GEOMETRY CURRICULUM	349.0000	5	663.10
2			EX-2B10	EXPLORE BIOLOGY 2ND EDITION CURRICULUM	349.0000	10	628.20
2			ST-10	STEPPING OUT CURRICULUM	199.0000	5	378.10
2			JSS-10	JOB SKILLS STORIES CURRICULUM	249.0000	5	473.10
1			PRE-20	PRE-EMPLOYMENT TRANSITION SOLUTION (2 BOX SET)	995.0000	5	945.25
3			EL-SS07	ELSB FOR OLDER STUDENTS PROGRAM	495.0000	10	1336.50
1			ER-SB30	EARLY READING SKILLS BUILDER CURRICULUM PLUS	595.0000	10	535.50
1			TTW-10	TAKING ON TOUGH WORDS INTRODUCTORY KIT	199.0000	5	189.05
4			TE-LA10	TEACHING TO STANDARDS ENGLISH LANGUAGE ARTS CURRICULUM	349.0000	10	1256.40
1			ALW-10	ACCESS LANGUAGE ARTS: WRITE CURRICULUM	249.0000	5	236.55
5			TE-M10	TEACHING TO STANDARDS MATH CURRICULUM	199.0000	10	895.50



1158 Clarity Street
P.O. Box 930160
Verona, WI 53593-0160

U.S.A. and Canada
Phone 800-327-4269
Fax 800-942-3865

International
Phone 608-845-7880
Fax 608-845-8040

Page	Date	Invoice No.
2	05/25/23	368444A

www.AttainmentCompany.com

Federal ID 39-1365288

B I L L T O
PAUL MASTERS
WASHINGTON COUNTY DEPT. OF EDUCATION
504 WEST COLLEGE ST.
JONESBOROUGH, TN 37659

S H I P T O

Customer No.	Sales I.D.	Reference #	Media Code	Terms		
1053131	AL /AL		/REPEAT	QUOTATION, EXP 06/30/23		
Ordered By	Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
4			EM-12	EXPLORE MATH CURRICULUM KIT	259.0000	10	932.40
1			EA-10	EXPLORE ALGEBRA CURRICULUM	299.0000	5	284.05
1			EG-10	EXPLORE GEOMETRY CURRICULUM	299.0000	5	284.05
4			ELS-10	EXPLORE LIFE SCIENCE CURRICULUM	259.0000	10	932.40
5			ESO-10	EXPLORE SOCIAL STUDIES CURRICULUM	99.0000	10	445.50
2			RT-30	READ AND TELL CURRICULUM PLUS	529.0000	10	952.20
1			TM-P10	TELL ME: AAC IN THE PRESCHOOL CLASSROOM	149.0000	5	141.55
4			ENC-30	EARLY NUMERACY CURRICULUM PLUS	599.0000	10	2156.40
4			ELA35-30	ACCESS ELA GRADES 3-5 CURRICULUM PLUS	495.0000	10	1782.00
3			ESC-30	EARLY SCIENCE CURRICULUM PLUS (2 boxes)	499.0000	10	1347.30
4			SCI-10	SIMPLY SCIENCE CURRICULUM PACKAGE	369.0000	5	1402.20
1			PAT-10	PATHWAYS TO LITERACY KIT	495.0000	10	445.50
4			DM35-30	DIG INTO MATH GRADES 3-5 CURRICULUM PLUS	399.0000	5	1516.20
6			AT-TR	ATTAINMENT TRAINING HALF DAY	1000.0000	100	0.00
1			ESC-30	EARLY SCIENCE CURRICULUM PLUS (2 boxes)	499.0000	10	449.10
1			ER-SB30	EARLY READING SKILLS BUILDER CURRICULUM PLUS	595.0000	10	535.50
1			ALW-10	ACCESS LANGUAGE ARTS: WRITE CURRICULUM	249.0000	5	236.55
1			TE-LADC01	CONSUMABLE TEACHING TO STANDARDS: ELA DAILY WRITING JOURNAL 10 PACK	79.0000	5	75.05
1			ALW-C01	CONSUMABLE ACCESS LANGUAGE ARTS :WRITE STUDENT WORKBOOK 10 PACK	79.0000	5	75.05



1158 Clarity Street
P.O. Box 930160
Verona, WI 53593-0160

U.S.A. and Canada
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Fax 800-942-3865

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Phone 608-845-7880
Fax 608-845-8040

Page	Date	Invoice No.
3	05/25/23	368444A

www.AttainmentCompany.com

Federal ID 39-1365288

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PAUL MASTERS
WASHINGTON COUNTY DEPT. OF EDUCATION
504 WEST COLLEGE ST.
JONESBOROUGH, TN 37659

**S
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Customer No.	Sales I.D.	Reference #	Media Code	Terms		
1053131	AL /AL		/REPEAT	QUOTATION, EXP 06/30/23		
Ordered By	Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
1			ALW-CE01	CONSUMABLE ACCESS LANGUAGE ARTS :WRITE STUDENT EXTENSION 10 PACK	79.0000	5	75.05
2			AE1-C01SET	CONSUMABLE ACCESS ENGLISH 1 STUDENT WORKBOOK SET	149.0000	5	283.10
2			TE-ME01SET	2 BOOK SET 20 BOOKS TOTAL TEACHING TO STANDARDS: MATH EXTENSION ACTIVITY PACKAGE (4 SETS OF 10 BOOKS)	299.0000	5	568.10
1			PRE-C01SET	PRE-ETS: ALL 5 BOOK SETS 60 BOOKS TOTAL	399.0000	5	379.05
				MERCHANDISE QUOTATION TOTAL	\$		28547.65
				SHIPPING & HANDLING	\$		1427.38
				QUOTATION TOTAL	\$		29975.03

Shipping directions for #368444

**Special Ed. CDC Grades 9-12/Ashley Bailey
Daniel Boone High School
1440 Suncrest Dr.
Gray, TN 37615
423-477-1600**

Item #	Product	Quantity
AE1-10	Access English I	2
AA-10	Access Algebra	2
EM-B10	Explore Budgeting	2
TE-S10	Teaching to Standards: Science	1
EAH-10	Explore American History	2
RS-10	Ready, Set, Cook!	1
IML-10	It's My Life	2
AG-10	Access Geometry	1
EX-2B10	Explore Biology 2nd Edition	1
ST-10	Stepping Out into the Community	1
JSS-10	Job Skills Stories	1
PRE-20	Pre-ETS	1
PRE-C01SET	Pre-ETS Student Workbooks	1
AE1-C01SET	Access English I Consumable Workbooks	2

**Special Ed. CDC Grades 9-12
David Crockett High School
684 Old State Rt. 34
Jonesborough, TN 37659
423-753-1150**

Item #	Product	Quantity
AE1-10	Access English I	2
AA-10	Access Algebra	2
EM-B10	Explore Budgeting	2
TE-S10	Teaching to Standards: Science	1
EAH-10	Explore American History	2
RS-10	Ready, Set, Cook!	1
IML-10	It's My Life	2
AG-10	Access Geometry	1
EX-2B10	Explore Biology 2nd Edition	1
ST-10	Stepping Out into the Community	1
JSS-10	Job Skills Stories	1

Special Ed. CDC Grades K-8/Kaitlin Bevins
 Boones Creek Elementary School
 132 Highland Church Rd.
 Johnson City, TN 37615
 423-850-8580

Item #	Product	Quantity
EL-SS07	ELSB-FOS	1
ER-SB30	ERSB	2
TTW-10	Taking on Tough Words	1
TE-LA10	Teaching to Standards: ELA	1
ALW-10	Access Language Arts: WRITE	2
TE-M10	Teaching to Standards: Math	1
EM-12	Explore Math Series	1
EA-10	Explore Algebra	1
EG-10	Explore Geometry	1
ELS-10	Explore Life Science	1
ESO-10	Explore Social Studies	1
ELA35-30	Access ELA Grades 3-5	1
ENC-30	Early Numeracy	1
ESC-30	Early Science	1
DM35-30	DIG Into Math	1
SCI-10	Simply Science Series	1
TE-ME01SET	Teaching to Standards: Math Extension Activity Package	2
ALW-C01	Access Language Arts: WRITE consumable workbooks set	1
ALW-CE01	Access Language Arts: WRITE Extension Student consumable workbooks	1
TE-LADC01	TS: ELA consumable workbooks	1

Special Ed. CDC Grades 5-8
 Jonesborough Middle School
 308 Forest Dr.
 Jonesborough, TN 37659
 423-753-1190

Item #	Product	Quantity
EL-SS07	ELSB-FOS	1
RT-30	Read & Tell	1
TE-M10	Teaching to Standards: Math	2
TE-S10	TS: Science	1
ESO-10	Explore Social Studies	2
TE-LA10	Teaching to Standards: ELA	1
EM-12	Explore Math Series	1
ELS-10	Explore Life Science	1

Special Ed. CDC Grades K-4
Jonesborough Elementary School
306 Forest Dr.
Jonesborough, TN 37659
423-753-1180

Item #	Product	Quantity
TM-P10	TELL ME	1
ENC-30	Early Numeracy	1
ESC-30	Early Science	1
ELA35-30	Access ELA Grades 3-5	1
DM35-30	Dig Into Math	1
SCI-10	Simply Science	1

Special Ed. CDC Grades K-8
Lamar Elementary School
3261 Hwy 81 South
Jonesborough, TN 37659
423-753-1130

Item #	Product	Quantity
RT-30	Read & Tell	1
TE-LA10	Teaching to Standards: ELA	1
TE-M10	Teaching to Standards: Math	1
EM-12	Explore Math Series	1
TE-S10	TS: Science	1
ELS-10	Explore Life Science	1
ESO-10	Explore Social Studies	1
ENC-30	Early Numeracy	1
ESC-30	Early Science	1
ELA35-30	Access ELA Grades 3-5	1
DM35-30	DIG Into Math	1
SCI-10	Simply Science Series	1

Special Ed. CDC Grades K-8
Ridgeview Elementary School
252 Sam Jenkins Rd
Gray, TN 37615
423-788-7340

Item #	Product	Quantity
TE-LA10	Teaching to Standards: ELA	1
TE-M10	Teaching to Standards: Math	1
EM-12	Explore Math Series	1
ELS-10	Explore Life Science	1
ESO-10	Explore Social Studies	1
EL-SS07	ELSB-FOS	1
ELA35-30	Access ELA Grades 3-5	1
DM35-30	DIG Into Math	1
SCI-10	Simply Science Series	1
PAT-10	Pathways to Literacy	1
ENC-30	Early Numeracy	1
ESC-30	Early Science	1

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

FEDERAL PROJECTS FUND
 PURCHASE ORDER

Purchase Order **35171**

Date Issued **5-30-23**

Appropriation No. **71200-429 (895)**
 Dept. **SpEd** **AALN Grant**
 School **RV PreK**
GV PreK

TO **Kaplan**
1310 Lewisville-Clemmons Rd.
Lewisville, NC 27033-0609

Deliver to **Washington County Schools Warehouse**
 Address **306 1/2 Forest Dr.**
Jonesborough, TN 37659
 Via **Attn: Special Ed**

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	[Unless otherwise stated all prices F.O.B. Destination]				
	Connect 4 Learning Curriculum Kits for PreK Special Ed Teachers (see attached quote)		4	2,995.00	11,980.00
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					11,980.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

 Authorized Signature

APPROVED:

Mary Myers

 Purchasing Agent



Teneshia Miller
 Kaplan Early Learning Company
 1310 Lewisville-Clemmons Road
 Lewisville, NC 27023-0609
 Phone: 1-800-334-2014 ext. 2232
 Email: temiller@kaplanco.com

BILL TO:

647400-1
 WASHINGTON COUNTY BOARD OF EDUCATION
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659-1099
 Phone: 4237531105

SHIP TO:

647400-1
 WASHINGTON COUNTY BOARD OF EDUCATION
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659-1099
 Phone: 4237531105

Product	Description	Qty	List Price	Price	Freight	Total
Mark For: CLASSROOM 1						
36177	C4L_KIT_ENG2E_1YD/IC_TXP21	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Mark For: CLASSROOM 2						
36177	C4L_KIT_ENG2E_1YD/IC_TXP21	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Mark For: CLASSROOM 3						
36177	C4L_KIT_ENG2E_1YD/IC_TXP21	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Mark For: CLASSROOM 4						
36177	C4L_KIT_ENG2E_1YD/IC_TXP21	1	\$2,995.00	\$2,995.00	\$0.00	\$2,995.00
Mark For Totals				\$2,995.00	\$0.00	\$2,995.00
Additional Services						
FREIGHT	Freight	1	\$0.00	\$0.00	\$0.00	\$0.00
Freight charges will be free for all UPS/small parcel products.						

SubTotal \$11,980.00
Tax \$0.00
Freight \$0.00

Grand Total **\$11,980.00**

Quote valid for 30 days. Prices are subject to change after this period. This quote includes estimated sales tax. Applicable sales tax will be added to your invoice when this quote is approved for order processing. Please reference quote number 464742 when placing this order.