

**Notice of Public Meeting  
The Board of Trustees  
Granbury ISD  
Monday, April 20, 2026  
5:00 PM**

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A Public Meeting of the Board of Trustees of Granbury ISD will be held Monday, April 20, 2026, beginning at 5:00 PM in the Granbury ISD Board Room, 217 N. Jones St., Granbury, Texas 76048.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

1. CALL TO ORDER
2. CONVENE IN CLOSED SESSION
  - a. Personnel: To deliberate the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee. (Texas Government Code 551.074)
    1. Staff Recommendations
      - a. Chief Financial Officer
      - b. Granbury Middle School Principal
      - c. Acton Elementary School Principal
      - d. Emma Roberson Early Learning Academy
      - e. Employment Contracts
    - b. Real Property: To deliberate the purchase, exchange, lease of real property if deliberation in an open meeting would have a detrimental effect on the Board's position in negotiations with a third person. (Texas Government Code 551.072)
    - c. Consultation with Attorney, if needed: To consult with its attorney when the Board seeks advice about pending or contemplated litigation or a settlement offer, or when the attorney will have an ethical duty of confidentiality. (Texas Government Code 551.071)
3. RECONVENE IN OPEN SESSION - 6:00 PM
4. INVOCATION
5. PLEDGES - U.S. Flag & Texas Flag
6. ROBERSON EARLY LEARNING CAMPUS REPORT 3
7. ACHIEVEMENT SPOTLIGHT
  - a. Lamar Awards Recipients Carey Jo Davis & Viola Allen
  - b. Leap Academy Graduates: Brittany Aiken, AES; Auva Ball, AMS; Lacey Clark, Baccus; Summer Melendez, AES; Megan Reyna, GMS; Kristen Taylor, AES; Brooke White, OWS
  - c. Shottenkirk Senior of the Month Elyse Jernigan
  - d. 5A State Powerlifting State Qualifiers: Estrella Diaz, Kay Goodner, Gavin Osko, and Gary Osko.
  - e. GHS Law Enforcement and Forensic Student Association State Finalists: Katie Pigg, Ashley Olea, Emma Tempest & Abigail Sullivan
  - f. GHS UIL Debate State Finalists: Averi Taylor, Kadence Solis-Ball, Madison Neal and Carmen Wright
  - g. Community Donations 9
8. PUBLIC COMMENTS  
Patrons who have duly registered per policy BED (LOCAL) may address the board regarding matters of concern/interest to the district. The board may not act upon any matter that is not listed under the action item portion of the agenda.
9. Consider ACTION on ITEMS DISCUSSED IN CLOSED SESSION
  - a. Consider Staff Recommendations
    1. Chief Financial Officer
    2. Granbury Middle School Principal
    3. Acton Elementary School Principal
    4. Emma Roberson Early Learning Academy
    5. Employment Contracts
10. SUPERINTENDENT'S REPORT
11. DISTRICT REPORTS
  - a. April Budget 2026-2027 Update 1 10
  - b. Financial Statements for Period Ending March 31, 2026 12

c. Cash Flow and Investment Report for Period Ending March 31, 2026	15
12. CONSENT AGENDA ITEMS	
a. Approve Previous Board Meeting Minutes	17
b. Approve the Mentors Care Agreement for 2026-27	24
c. Approve Budget Amendments	31
d. Approve \$250,000 in blanket purchases for aging HVAC emergency supplies	34
e. Approve a lighting upgrade for James Wann Sports Center	35
f. Approve STARS Academy roofing repairs	59
g. Approve a Category 2 E-Rate Bid	78
13. DISCUSSION/ACTION	
a. Discuss and take Action on the Audit Engagement for August 31, 2026	127
14. ADJOURN	

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*If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Government Code, Chapter 551, Subchapters D and E. Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions, or decisions will be taken in open meeting.*

**On this notice was faxed or mailed to the news media who have previously requested such notice, posted on the GISD web page at [www.granburyisd.org](http://www.granburyisd.org), and an original was posted on an outside door at 3:00 p.m. at the School District Administration Building at 217 N. Jones St., Granbury, Texas.**

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**Superintendent or Designee (For the Board of Trustees)**



# EMMA ROBERSON EARLY LEARNING ACADEMY

3

Kellie Lambert | Principal

Kellie Pollock | Assistant Principal

Sheri Doucet | Instructional Specialist



# ERELA OVERVIEW

340 Students {226 PK4; 70 PK3; 42 ECSE}

56 Direct Instructional Staff; 2 Admin; 5 Support Staff

Qualified Student Attendance Only

- |   |   |
|---|---|
| 1) English Learner (Non-English Speaking) | 5) Star of Texas Award Dependent              |
| 2) Homeless                               | 6) Educationally Disadvantaged (Income Based) |
| 3) Member of the Armed Forces             | 7) Teacher Dependent                          |
| 4) Foster Child or DFPS Child             | 8) Early Childhood Special Education          |

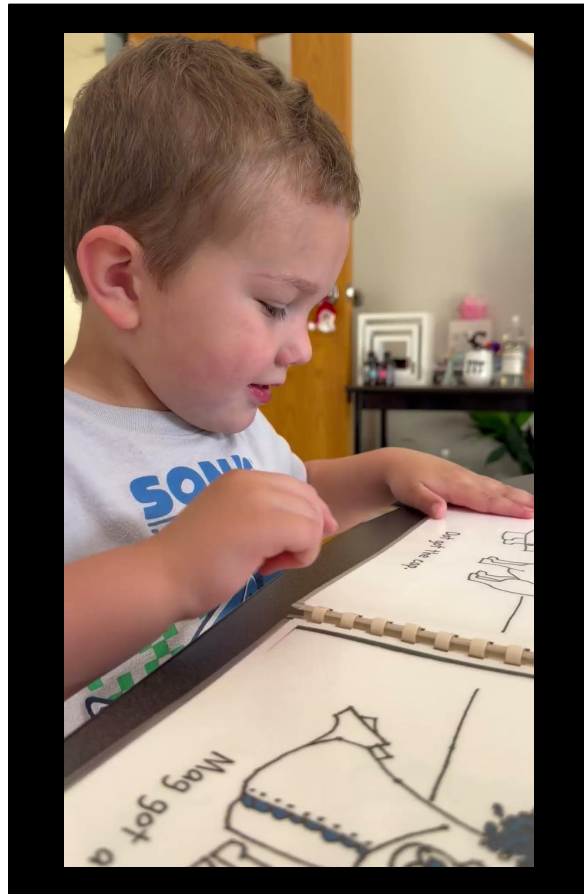
Head Start Partnership - Funds 8 classes (5 Pk3; 3 Pk4)

ECSE enrolls students throughout the entire year starting the day they turn 3 years of age.





## INSTRUCTION AT-A-GLANCE





# EXPERIENCE ROOMS

Our four learning experience classrooms are engaging environments where every moment is intentionally designed to prepare children for Kindergarten and beyond.

Through hands-on, real-world experiences, students build early literacy, math, and problem-solving skills while learning how to think, explore, and make meaningful connections to the world around them.





# FAMILY ENGAGEMENT

MONTHLY FAMILY ENGAGEMENT OPPORTUNITIES

GRANDPARENT'S DAY IN THE LIBRARY

FALL FAMILY FUN DAY

GRATEFUL GATHERING

CLASS PARTIES

FAMILY FIELD DAY

SPRING FAMILY FUN DAY

4 NIGHTS OF MUSIC PROGRAMS

HEAD START/ERELA PARENT ENGAGEMENT TRAININGS

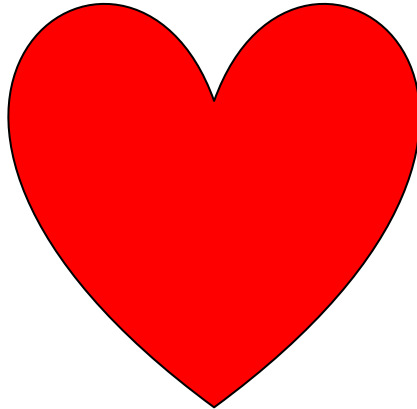
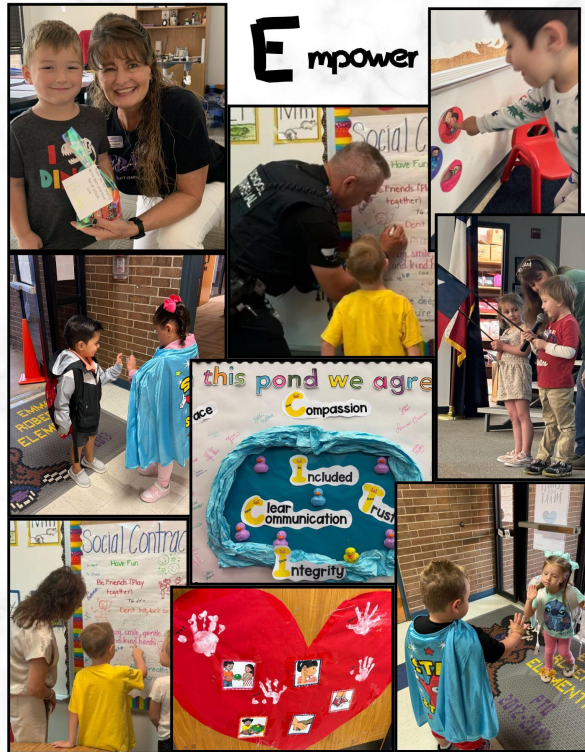


7





# CAPTURING KIDS HEARTS - NATIONAL SHOWCASE SCHOOL!!



<u>Other Donations from Community:</u>	
Donation from Jimmy John's (Melio Solutions) to the GHS AVID student activity fund for spirit night	150.00
Donation from Cindy Shifflett & Jerry Rockstroh to the GHS Bass Club student activity fund as a Memorial donation from the family of Captain Lee Shifflett USMC - in the form of fishing equipment to be used by the club	2,000.00
Donation from the Granbury Optimist Club to the GHS Jr Optimist Club student activity fund in support of the program	400.00
Donation from the Granbury Optimist Club to the GHS F1 Engineering student activity fund to purchase a computer for the program	2,500.00
Donation from Peter & Kelley O'Carrol (Ohara Medical Group) to the GHS F1 in schools student activity fund for a computer, pit display materials and consumables	500.00
Donation from Joseph & April Walma to the GHS BBQ team student actiity fund in support of the program	150.00
Donaton from the Fort Worth Police Officers Association to the GHS BBQ team student activity fund in memory of Mickey White Scholarship	250.00
Donation from Jimmy & Amy Sain to the GHS FFA Ag Mechanics campus activity fund for repairing a grill guard	100.00
Donation from the Agraccountant to the GHS FFA student activity fund for CDE teams	500.00
Donation from Royal Event Rentals (Allison Sibley) to the GHS Granbury FFA student activity account for Ag Science	500.00
Donation from AMS girls Booster Club to the AMS girls athletic teams campus activity account to supplement travel to TCU	118.50
Donaton from GHS Volleyball Boosters to the GHS Volleyball campus activity account to supplement tournament travel	40,791.00
Donation from Granbury Optimist Club to the GISD Childrens Charities Account to fund lunch accounts	64.00
Donation from an Anonymous donor to the GISD Childrens Charities Account to fund lunch accounts	466.00
Total Donations from Community	<b>48,489.50</b>

**GRANBURY INDEPENDENT SCHOOL DISTRICT**

**INTEROFFICE MEMO**

**FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20, 2026  
For: Information

**TO:** Dr. Courtney Morawski, Superintendent      **FROM:** Emmett Whitefield  
**DATE:** April 10, 2026  
**RE:** 2026-27 Budget Process Update

**SUMMARY:**

I have attached the budget process update as we develop the budget for the 2026-27 school year. I have also included the budget calendar.

Should you need additional information, please let me know.

Respectfully submitted,



Emmett Whitefield  
Chief Financial Officer

Staff Persons Responsible:                      Emmett Whitefield

Date Submitted:                                      April 10, 2026

**Granbury ISD**  
**April Budgeting Process Update**  
**2026-2027 Fiscal Year**

Campus principals have met with their team leads and discussed the needs at their campuses. Each campus has analyzed enrollment and the needs for teaching assignments for each grade level. Any needs above and beyond have also been discussed with those team leads and discussed with principals as well. Special needs at the campus level have been discussed with program directors at the district level with the Teaching and Learning department and the Special Education department. Any extraordinary campus facility and/or technology needs that were identified should have been relayed to those departments to be incorporated into their particular budgets

Central Office and Department offices have met with their staff and discussed the needs of their departments. Any needs above and beyond normal operations of the district should have been identified and noted during this time and discussed with these budget managers.

Each budget manager has been given the opportunity to meet with the Executive Cabinet to present their basic budget. At that time they were also given the opportunity to present any extraordinary budgetary needs that they may need for the upcoming year. They were also given the opportunity to reduce their budget in any areas they saw that there may have been any excess fund that were unnecessary for the upcoming budgetary cycle.

Preliminary property values are due at the end of April and we will have a better estimate on local revenue and that time. We are still estimating revenues on zero student growth for next year. So the difference will be made up with state revenues.

The Executive Cabinet will take into consideration everything brought to the table by every budget manager. And weigh all issues before making any decisions. The Superintendent will take the Executive Cabinet's consideration's and make all final decisions based on funding and need.

With student growth being held steady we will keep our recapture commitment approximately the same at \$3,844,645.

Budgets were to be entered by campuses and departments by April 15, 2026. Allocations will be verified by the Finance department.



**GRANBURY INDEPENDENT SCHOOL DISTRICT**  
**GENERAL OPERATING FUND - SORTED BY FUNCTION CODE**  
**INTERIM STATEMENT OF REVENUES AND EXPENDITURES**  
**FOR THE PERIOD ENDED MARCH 31, 2026**

	<b>ANNUAL BUDGET</b>	<b>YTD ACTUAL</b>	<b>REMAINING BALANCE</b>	<b>YTD PERCENT</b>	<b>PRIOR YTD PERCENT</b>
<b>REVENUES</b>					
5700 LOCAL					
PROPERTY TAXES	75,836,917	67,918,189	7,918,728	89.56%	93.78%
INVESTMENT INCOME	1,750,000	1,620,185	129,815	92.58%	57.89%
OTHER LOCAL INCOME	520,000	690,389	-170,389	132.77%	96.63%
5800 STATE					
STATE FUNDING	18,594,361	22,010,210	-3,415,849	118.37%	68.28%
5900 FEDERAL					
FEDERAL PROJECTS	1,418,946	401,915	1,017,031	28.32%	17.87%
<b>TOTAL REVENUES</b>	<b>98,120,224</b>	<b>92,640,888</b>	<b>5,479,336</b>	<b>94.42%</b>	<b>87.17%</b>
<b>EXPENDITURES</b>					
11 INSTRUCTION	56,633,465	32,152,752	24,480,713	56.77%	55.92%
12 INSTRUCTIONAL RESOURCES & MEDIA	782,189	468,567	313,622	59.90%	59.30%
13 CURRICULUM & STAFF DEVELOPMENT	889,252	470,291	418,961	52.89%	59.56%
21 INSTRUCTIONAL LEADERSHIP	1,291,008	617,486	673,522	47.83%	50.85%
23 SCHOOL LEADERSHIP	4,919,529	2,883,120	2,036,409	58.61%	57.73%
31 GUIDANCE/COUNSELING	2,664,989	1,438,841	1,226,148	53.99%	56.47%
32 SOCIAL WORK SERVICES	0	0	0	0.00%	0.00%
33 HEALTH SERVICES	557,567	340,164	217,403	61.01%	53.17%
34 TRANSPORTATION	5,793,332	3,560,862	2,232,470	61.46%	68.15%
35 FOOD SERVICE	0	0	0	0.00%	0.00%
36 CO-CURRICULAR/EXTRACURRICULAR	2,091,769	1,333,005	758,764	63.73%	57.80%
41 GENERAL ADMINISTRATION	3,250,393	1,985,231	1,265,162	61.08%	60.37%
51 PLANT MAINTENANCE	10,522,056	7,130,554	3,391,502	67.77%	66.79%
52 SECURITY & MONITORING SERVICES	1,628,150	967,548	660,602	59.43%	48.97%
53 DATA PROCESSING	1,751,150	891,990	859,160	50.94%	56.75%
61 COMMUNITY EDUCATION	55,140	34,211	20,929	62.04%	60.99%
71 DEBT SERVICE	231,464	150,459	81,005	65.00%	100.02%
81 FACILITIES CONSTRUCTION & ACQUISITION	1,365,525	1,230,173	135,352	90.09%	99.75%
91 CONTR INSTRUCTIONAL SERVICES	3,889,767	0	3,889,767	0.00%	0.00%
93 PAYMENTS TO FISCAL AGENT	0	0	0	0.00%	0.00%
99 OTHER INTER GOV CHARGES	1,863,479	802,768	1,060,711	43.08%	49.42%
<b>TOTAL EXPENDITURES</b>	<b>100,180,224</b>	<b>56,458,022</b>	<b>43,722,202</b>	<b>56.36%</b>	<b>56.25%</b>
OTHER SOURCES (USES)	0	4,465,261	-4,465,261		0.00%
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES</b>	<b>(2,060,000)</b>	<b>40,648,127</b>	<b>(42,708,127)</b>		

**GRANBURY INDEPENDENT SCHOOL DISTRICT**  
**GENERAL OPERATING FUND**  
**INTERIM STATEMENT OF REVENUES AND EXPENDITURES**  
**FOR THE PERIOD ENDED MARCH 31, 2026**

	<b>ANNUAL BUDGET</b>	<b>YTD ACTUAL</b>	<b>REMAINING BALANCE</b>	<b>YTD PERCENT</b>
<b><u>REVENUES</u></b>				
5700 LOCAL SOURCES	78,106,917	70,228,763	7,878,154	89.91%
5800 STATE SOURCES	18,594,361	22,010,210	-3,415,849	118.37%
5900 FEDERAL SOURCES	1,418,946	401,915	1,017,031	28.32%
<b>TOTAL REVENUES</b>	<b>98,120,224</b>	<b>92,640,888</b>	<b>5,479,336</b>	<b>94.42%</b>
<b><u>EXPENDITURES</u></b>				
6100 PAYROLL COSTS	79,104,879	44,255,572	34,849,307	55.95%
6200 PROFESSIONAL & CONTRACTED SERVICES	12,014,862	6,243,066	5,771,796	51.96%
6300 SUPPLIES/MATERIALS	3,188,929	1,827,595	1,361,334	57.31%
6400 OTHER OPERATING	2,401,588	1,457,937	943,651	60.71%
6500 DEBT SERVICE	231,464	150,459	81,005	65.00%
6600 CAPITAL OUTLAY	3,238,502	2,523,393	715,109	77.92%
<b>TOTAL EXPENDITURES</b>	<b>100,180,224</b>	<b>56,458,022</b>	<b>43,722,202</b>	<b>56.36%</b>
<b><u>OTHER SOURCES AND USES</u></b>				
7900 OTHER RESOURCES	0	4,465,261	-4,465,261	
8900 OTHER USES	0	0	0	0.00%
<b>OTHER SOURCES(USES)</b>	<b>0</b>	<b>4,465,261</b>	<b>-4,465,261</b>	<b>0.00%</b>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<b>(2,060,000)</b>	<b>40,648,127</b>	<b>(42,708,127)</b>	

**GRANBURY INDEPENDENT SCHOOL DISTRICT**

**INTEROFFICE MEMO**

**FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20, 2026  
For: Information

**TO:** Dr. Courtney Morawski, Superintendent      **FROM:** Emmett Whitefield  
**DATE:** April 10, 2026  
**RE:** Cash Flow and Investment Report  
as of March 31, 2026

**SUMMARY:**

Attached is the Cash Flow and Investment Report for the period ending March 31, 2026.

**BUDGET IMPACT:** None




Respectfully submitted,



Emmett Whitefield RSTBA  
Chief Financial Officer

Staff Person Responsible:      Emmett Whitefield

Date Submitted:                      April 10, 2026

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
1	<b>GRANBURY INDEPENDENT SCHOOL DISTRICT</b>																		
2	<b>CASH AND INVESTMENT REPORT</b>																		
3	<b>FROM MARCH 1, 2026 TO MARCH 31, 2026</b>																		
4	FOR BOARD MEETING APRIL 20, 2026		<u>FIRST FINANCIAL BANK</u>								<u>POOL INVESTMENTS</u>				<u>First Financial Bank Investment Account</u>		<u>CHECKING &amp; INVESTMENT ACCTS</u>		
5																			
6			GENERAL FUND	DEBT	CAPITAL PROJ	PAYROLL	A/P	WC FUND	EZDENT	CHILD NUTRITION	LOGIC	LONE STAR	TEXPOOL	TEXAS RANGE	FFB		TOTAL		
8	<b>BEGINNING BALANCE-MARCH 1, 2026</b>		\$ 4,807,711	\$ 130,032	\$ 27,090	\$ 2,207,547	\$ 808,785	\$ 1,042,169	\$ 74,478	\$ 2,608,229	\$ 4,792	\$ 99,051,778	\$ 34	\$ 288	\$ 13,988,204	\$ -	\$ 124,751,137		
10	LOCAL REVENUE-RENT, CAFÉ MEALS,ATH		\$ 7,118,727.62		\$ -	\$ -				\$ 409,903							\$ 7,528,631		
11																	\$ -		
12	TAX COLLECTIONS		\$ -	\$ -								\$ 1,294,968					\$ 1,294,968		
13																	\$ -		
14	TEA COLLECTIONS:																\$ -		
15	CHILD NUTRITION		\$ 372,378							\$ 377,580							\$ 749,958		
16	FOUNDATION		\$ -														\$ -		
17	TITLE FUNDS		\$ -														\$ -		
18	AVAILABLE SCHOOL FUND		\$ 303,751														\$ 303,751		
19	IDEA-B FUNDS		\$ -														\$ -		
20	IMA		\$ -														\$ -		
21	PERKINS		\$ -														\$ -		
22	Dyslexia Grant		\$ -														\$ -		
23	ESSER III		\$ -														\$ -		
24	ARP Homeless II		\$ -														\$ -		
25	TCLAS ESSER III		\$ -														\$ -		
26	MJROTC		\$ 15,806														\$ 15,806		
27	MAC/SHARS		\$ 34,357														\$ 34,357		
28	TRANSFERS IN		\$ 6,000,000	\$ -	\$ -	\$ 3,400,434	\$ 2,670,902	\$ 39,352	\$ 35,518	\$ -	\$ -	\$ -	\$ -				\$ 12,146,206		
29	TRANSFERS IN - SWEEP ACCOUNT		\$ 6,369,231	\$ -	\$ -	\$ 1,225,594	\$ 1,861,249	\$ 36,448	\$ 17,878	\$ 469,348							\$ 9,979,747		
30	BOND PAYMENT			\$ -													\$ -		
31	OPERATING EXPENSES		\$ (7,754,207)	\$ -	\$ -		\$ (2,670,902)	\$ -	\$ -	\$ (651,024)	\$ -	\$ -			\$ -		\$ (11,076,133)		
32	PAYROLL		\$ (6,091,404)	\$ -	\$ -	\$ (3,400,434)				\$ (136,459)							\$ (9,628,297)		
33	Sweep Account in transit		\$ -			\$ -	\$ -										\$ -		
34	TRANSFERS OUT			\$ -	\$ -			\$ (39,352)	\$ (35,518)		\$ -	\$ (3,000,000)	\$ -	\$ -	\$ (3,000,000)		\$ (6,074,870)		
35	TRANSFERS OUT - SWEEP ACCOUNT		\$ (7,454,353)			\$ (1,149,461)	\$ (1,667,561)	\$ (3,110)	\$ (17,658)	\$ (290,811)							\$ -		
36	MARKET APPRECIATION / (DEPRECIATION)														\$ -		\$ -		
37	MONTHLY DIVIDENDS & INTEREST EARNED AND PAID		\$ 3,675	\$ 346	\$ 72	\$ 5,696	\$ 3,144	\$ 2,862	\$ 220	\$ 6,695	\$ 15	\$ 317,466	\$ -	\$ 1	\$ 43,501.42		\$ 383,694		
38	ACCRUED INTEREST PAID																\$ -		
39																			
40	<b>ENDING BALANCE - MARCH 31, 2026</b>		\$ 3,725,672	\$ 130,378	\$ 27,163	\$ 2,289,376	\$ 1,005,617	\$ 1,078,369	\$ 74,918	\$ 2,793,461	\$ 4,807	\$ 97,664,212	\$ 34	\$ 289	\$ 11,031,705		\$ <b>119,826,000</b>		
41																			
42	INTEREST ACCRUED, NOT PAID AT MONTHS END																\$ -		
43																			
44	WEIGHTED AVERAGE MATURITY		1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	51 Day	45 Day	48 Day	1 Day	1 Day				
45																			
46	CURRENT MONTH AVERAGE MONTHLY INTEREST RATE:		3.129%	3.129%	3.129%	3.129%	3.129%	3.129%	3.129%	3.129%	3.788%	3.802%	3.795%	3.670%	3.681%				
47	PRIOR MONTH AVERAGE MONTHLY INTEREST RATE:		3.105%	3.105%	3.105%	3.105%	3.105%	3.105%	3.105%	3.105%	3.808%	3.826%	3.821%	3.700%	3.710%				
48																			
49																			
50	We, the approved Investment Officers of Granbury ISD, hereby certify that the above Investment Report represents the investment position											<b>2025-26 INTEREST</b>							
51	of the District (as of the end of the month indicated at the top of this investment form) in accordance with the Board approved Investment											ACCRUED (as of 3/31/26)							
52	Funds Policy, the Public Funds Investment Act (Texas Government Code 2256), and Generally Accepted Accounting Principals (GAAP).											Sep-25	\$ 206,872.85	Mar-26	\$ 383,694.11				
53																			
54																			
55																			
56	Emmett Whitefield	Courtney Morawski								Kathy Butler									
57	Chief Financial Officer	Superintendent								Business Manager									
58																	<b>TOTAL</b>	\$ 1,907,848.17	
59																			
60																	MARCH INTEREST ACCRUED	\$ -	
61																	MARCH INTEREST EARNED & PD	\$ 383,694.11	
62																	MARCH TOTAL INTEREST	\$ 383,694.11	



For:	Board of Trustees
Date:	April 20, 2026
Action:	Consent

To: Board of Trustees	From: Board Secretary
RE: Previous Board Meeting Minutes for Approval	

SUMMARY:

Previous Board Meeting Minutes for your approval:

- March Regular Board Meeting
- April Grievance & Work Session

RECOMMENDATION:

The recommendation is to approve all as presented.

Respectfully,

Barbara Townsend  
Board Secretary

Board Members:

Nancy Alana: Present  
Tim Bolton: Present  
Courtney Gore: Present  
Calvin Lawrence: Present  
Mike Moore: Present  
Stuart Neal: Present  
Barbara Townsend: Present

**1. CALL TO ORDER:**

Time is 5:00 pm, meeting was called to order by Board President Courtney Gore.

**2. CONVENE IN CLOSED SESSION:**

Convened into closed session at 5:01 pm.

2.a. Personnel: To deliberate the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee. (Texas Government Code 551.074)

2.a.1. Staff Recommendations

2.a.2. Professional Employee Term Contracts

2.b. Real Property: To deliberate the purchase, exchange, lease of real property if deliberation in an open meeting would have a detrimental effect on the Board's position in negotiations with a third person. (Texas Government Code 551.072)

2.b.1. Discuss the Decker Gym complex located at 301 N Hannaford and 600 W Bridge St., Granbury TX 76048.

2.c. Consultation with Attorney, if needed: To consult with its attorney when the Board seeks advice about pending or contemplated litigation or a settlement offer, or when the attorney will have an ethical duty of confidentiality. (Texas Government Code 551.071)

**3. RECONVENE IN OPEN SESSION:**

Meeting reconvened in open session at 6:04 pm following executive session. 5-minute break, reconvene at 6:09 pm.

**4. INVOCATION**

Given by Mrs. Nancy Alana

**5. PLEDGES - U.S. Flag & Texas Flag led by GMS students.**

**6. GRANBURY MIDDLE SCHOOL UPDATE** presented by GMS Administrators Julie Rohleder and Dr. Ben Sherley.

**7. ACHIEVEMENT SPOTLIGHT**

7.a. GMS Robotics State Championship Team "The Robotic Eels" -Alem Webb, Mateo Alvarez, Mason Collado, and Finn Burton

7.b. Top 300 Scholar in Regeneron Science- GHS Student Shanice Gibson

7.c. GISD Swimming State Finalists- Elliot Nelson, Cameron Ward, Bailey McDermott, Carmen Citzler, Autum Stuart, Jett McFerrin, Kyle Brawner, Sean Kim and Mason Ward.

7.d. Shottenkirk Senior of the Month- Cameron Ward

7.e. Community Donations

Community donations from Constellation Energy (Sam Hardin), Anonymous donor, Brawner PTO, Oakwoods PTO, 104 Cattle Company (Blake and Ambe Campbell), Donald and Angela Cox, Ryan and Laura Huebinger, Josh and Kristen Taylor, Granbury Pirate Boys Golf Booster Club, GHS Cheer Booster Club, Granbury Optimist Club, Joseph Walma, Hood County Democratic Club, Midway USA Foundation, Ruck Forward (DFW) for a total of \$33,627.05.

8. PUBLIC COMMENTS- One person signed up to speak.

1. Beverly Cheney- Not Present

9. Consider ACTION on ITEMS DISCUSSED IN CLOSED SESSION

Move to accept the action items discussed in closed session as presented. This motion, made by Tim Bolton and seconded by Nancy Alana, Passed.

Nancy Alana: Yea, Tim Bolton: Yea, Courtney Gore: Yea, Calvin Lawrence: Yea, Mike Moore: Yea, Stuart Neal: Yea, Barbara Townsend: Yea

Yea: 7, Nay: 0

9.a. Approve Staff Recommendations

9.b. Approve Professional Employee Term Contracts

10. SUPERINTENDENT'S REPORT

1. New Photos in the board room

2. Public comment procedure on website

3. Seniors foreign exchange students, certificate of attendance, will be recognized at graduation, gown but no cap/tassel

4. Coffee with the CFO Tomorrow at 9am

5. Job Fair April 11<sup>th</sup> from 9-12 at the Admin Bldg.

6. District Financial stability

7. Excited to celebrate Maggie Walton, Director of Strategic Initiatives 2026-2027

11. DISTRICT REPORTS

11.a. Mentors Care: Rene Chehardy introduced Brian Blackwell. Mr. Blackwell presented.

11.b. March Budget 2026-27 Update: All four financial reports were presented by Emmett Whitefield.

11.c. Financial Statements for period ending February 28, 2026.

11.d. Cash Flow and Investment Report for period ending February 28, 2026.

## 11.e. Categorical Spending Report

### 12. CONSENT AGENDA ITEMS

Motion to approve all consent agenda items as presented All consent agenda is listed below. This motion, made by Calvin Lawrence and seconded by Mike Moore, Passed. Nancy Alana: Yea, Tim Bolton: Yea, Courtney Gore: Yea, Calvin Lawrence: Yea, Mike Moore: Yea, Stuart Neal: Yea, Barbara Townsend: Yea  
Yea: 7, Nay: 0

12.a. Approve Previous Board Meeting Minutes

12.b. Approve Board Meeting Schedule

12.c. Approve Board Resolution related to Administrator third-party employment and House Bill 3372 of the 89th Texas Legislature.

12.d. Approve a Correction to prior information regarding IAG J-1 Teachers and TRS Costs

12.e. Approve Budget Amendments

12.f. Approve HVAC related services, Trane Controls, Test & Balance, and a Mechanical/Electrical Engineer.

12.g. Approve the School Library Collection Procurement List

12.h. Approve the 2026-27 Certification of Provision of Instructional Materials

### 13. DISCUSSION/ACTION

13.a. Discuss and take Action on the Board Election LOCAL policies BBB and BDAA. Move to approve the LOCAL policies BBB and BDAA that correspond with the Board Terms Elections Resolution passed last month, as presented. This motion, made by Stuart Neal and seconded by Calvin Lawrence, Passed.

Tim Bolton: Nay, Nancy Alana: Yea, Courtney Gore: Yea, Calvin Lawrence: Yea, Mike Moore: Yea, Stuart Neal: Yea, Barbara Townsend: Yea  
Yea: 6, Nay: 1  
Tim Bolton: Nay

13.b. Discuss and take Action on Senate Bill 546 seatbelts compliance. Presented by Houcine Chraibi and Brian Caruthers.

Move to report to the state that WE DO NOT HAVE the funds in our school district to replace 59 buses- for the 3-point seatbelt compliance. This motion, made by Nancy Alana and seconded by Tim Bolton, Passed.

Nancy Alana: Yea, Tim Bolton: Yea, Courtney Gore: Yea, Calvin Lawrence: Yea, Mike Moore: Yea, Stuart Neal: Yea, Barbara Townsend: Yea  
Yea: 7, Nay: 0

14. ADJOURN: President Gore adjourned the meeting at 7:26pm.

Level III Grievance  
Monday, April 6, 2026 4:00 PM Central

Granbury ISD Administration Building 217 N.  
Jones St., Granbury, TX 76048

Nancy Alana: Absent  
Tim Bolton: Absent  
Courtney Gore: Present  
Calvin Lawrence: Present  
Mike Moore: Absent  
Stuart Neal: Present  
Barbara Townsend: Present  
Present: 4, Absent: 3.

1. CALL TO ORDER & INVOCATION: Pres. Gore called the hearing to order at 4:04pm. There was a quorum of Board Members present.

2. PUBLIC COMMENTS REGARDING AGENDA ITEMS ONLY: No public comments. No one signed up to speak on the agenda item.

3. CONVENE IN CLOSED SESSION under the Texas Open Meetings Act, Texas Government Code Section 551.001 et seq.

The Board moved into closed session for a brief consultation on procedure with Board Attorney Joey Moore. Representing the district was Asst. Superintendent Tammy Clark. All parties went into closed session after the Board consultation was complete.

3.a. Conduct Level III grievance complaint by a parent.

3.b. Consultation with Attorney, if needed. Pursuant to Government Code 551.071: consult with its attorney when the Board seeks advice about pending or contemplated litigation or a settlement offer, or when the attorney will have an ethical duty of confidentiality

4. DECLARE CLOSED SESSION ENDED AND RECONVENE IN OPEN SESSION: The Board reconvened in open session at 6:04pm.

5. CONSIDER ACTION on ITEMS DISCUSSED IN CLOSED SESSION

5.a. Motion made by Stuart Neal and a second by Dr. Lawrence The motion was "To affirm the decision of the Administration but grant the relief requested in part, specifically that the student have no unrestricted participation in Athletics, effective immediately; that there be no athletic suspension or academically absences except what he has already served effective immediately; that there be reinstatement of his final exams exemptions' status with all other criteria met including academics, grades and attendance.". The Vote was 4-0 and passed.

Yay: Courtney Gore, Calvin Lawrence, Stuart Neal, Barbara Townsend

6. ADJOURN: The board adjourned the hearing at 6:06pm.

DRAFT

Meeting Minutes  
Board Work Session  
Monday, April 6, 2026 5:00pm

Granbury ISD Administration Building 217 N.  
Jones St., Granbury, TX 76048

Nancy Alana: Absent  
Tim Bolton: Absent  
Courtney Gore: Present  
Calvin Lawrence: Present  
Mike Moore: Present  
Stuart Neal: Present  
Barbara Townsend: Present  
Present: 5, Absent: 2.

1. CALL TO ORDER

2. INVOCATION & PLEDGES

3. PUBLIC COMMENTS

No one signed up to speak during public comment.

4. STRATEGIC PLAN BOARD WORK SESSION: Superintendent Courtney Morawski led the session. The Strategic Work session included Board Members and District Staff: Asst. Superintendent Tammy Clark, Executive Dir of HR Timothy Rocka, CFO Emmett Whitefield, Director of Teaching & Learning Stacie Brown and Director of Strategic Initiatives Maggie Walton.

5. ADJOURN



**TO:** Granbury ISD Board of Trustees  
**FROM:** Dr. Courtney Morawski, Superintendent  
**DATE:** April 20, 2026  
**RE:** Mentors Care

Granbury ISD is planning to partner with Mentors Care to provide a structured mentoring program for students at Granbury High School beginning in the 2026–2027 school year.

The program includes one employee to coordinate the mentoring efforts, including mentor recruitment, training, screening, and student support. There is a grant that will cover approximately half of the personnel cost for the first year, helping support the launch of the program.

**Strategic Plan:** This initiative aligns with the district's commitment to strengthening community partnerships and providing additional support systems to help students succeed.

It is my recommendation that you approve the contract with Mentors Care.

Respectfully,

**Dr. Courtney Morawski**  
Superintendent of Schools  
Granbury ISD



**Mentoring Program Services Agreement**  
**(Granbury High School; 2026-2027 Academic School Year)**

This Mentoring Program Services Agreement (the “*Agreement*”) is made and entered into as of August 3, 2026 (the “*Effective Date*”) by and between:

GRANBURY INDEPENDENT SCHOOL DISTRICT (the “*District*”), whose address is 217 North Jones Street, Granbury, Texas 76048; and

MENTORS CARE, a tax-exempt 501(c)(3) Texas non-profit corporation (“*Mentors Care*”) whose address is 661 E. Main St., #200, Midlothian, Texas 76065

for the purpose of specifying the terms and conditions under which Mentors Care has agreed to provide the mentoring services more particularly described herein (collectively, the “*Program Services*”) to the District for the benefit of participating high school students (grades 9-12 only) at Granbury High School, located at 2000 West Pearl Street., Granbury, Texas 76048 (the “*School*”).

*Background*

Mentors Care operates and maintains a syndicated, proprietary mentoring program (the “*Program*”) which is designed to identify, benefit, influence and change the lives of high school students who are at-risk of dropping out of school and thereby failing to achieve their full potential due to difficult family, socio-economic or other circumstances, by connecting them with adult mentors who serve as advocates, life-counselors and role models; and

The District believes that the Program would be of benefit to participating students at the School and desires to engage Mentors Care to implement, host, maintain, and operate the Program at the School, and Mentors Care desires to do so, subject to the terms and conditions set forth herein.

*Terms and Conditions*

1. Term and Termination.

a. The term of this Agreement will generally coincide with the District’s 2026–2027 academic school year (the “*Term*”) excluding summer semesters, holidays and bad weather days recognized by the District, and other days that the School is closed or students are not present for any reason; provided, however, that the Term will commence on the later of August 3, 2026 or the first Monday in August, 2026, if August 1 falls on a weekend or District-recognized holiday, and will continue through the last day of the Spring Semester of such academic school year, unless sooner terminated by either party at any time, with or without cause, upon not less than thirty (30) days’ prior written notice to the other.

b. In addition to any other termination or suspension rights it may have hereunder, Mentors Care reserves the right to terminate or suspend the relationship contemplated by this Agreement at any time if and as it deems it necessary to do so due to a lack of support from volunteers to serve as

prospective mentors, qualified and acceptable personnel to staff the Program, and/or funding from grants and other charitable contributions from third parties in an amount sufficient to cover the differential between the Program Service Fees (as such term is defined in Section 3.e. below) payable by the District hereunder and the greater amount of the costs and expenses which Mentors Care will actually incur in implementing, maintaining and operating the Program at the School during the Term.

c. If this Agreement is terminated by either party at any time before the expiration of the Term, then Mentors Care shall refund a pro-rata portion of any prepaid Program Service Fees for the period from the effective termination date through the end of the Term, as soon as reasonably practicable and no later than thirty (30) days after the effective date of any such termination.

2. Mentors Care's Responsibilities. During the Term, Mentors Care will:

a. Use its copyrighted, proprietary Program materials and curriculum to implement, maintain, and operate the Program at the School, at no additional cost to the District or to the Program participants, save and except for the Program Service Fees referenced in Section 3.e. below.

b. Use its best efforts to recruit local volunteers from within the District to serve as mentors for the Program at the School, and to solicit and require detailed applications from each prospective mentor, which include their names and driver's licenses.

c. Provide the District with the names and drivers licenses of Mentors Care's Program Coordinator and other Mentors Care employees who may be assigned to the School, and all Mentors Care volunteers who are assigned to serve as mentors for participating students at the School, so that the District may perform criminal history record information reviews (each, a "***Criminal History Review***") of such persons in accordance with Section 3.a. below.

d. Require all volunteers who pass the criminal history review process and are approved and assigned to serve as mentors for Program participants enrolled at the School to participate in (i) an in-person, group training session hosted by Mentors Care's Program Coordinator at the School if they are a first-time volunteer for Mentors Care, or (ii) an online, self-paced mentor training session if they have volunteered for Mentors Care and participated in an in-person, group training session hosted by Mentors Care during a previous School Year; and in either case, to do so sometime during the first month after the start of each new academic school year during the Term, and to further ensure that each mentor has completed such training prior to their first meeting with the participating student to whom they have been assigned.

e. Work with School administrators and staff to (i) identify students who are "at risk of dropping out of school" as such phrase is defined in Section 29.081(d) of the Texas Education Code, as such statute may be modified and amended from time to time (see <https://statutes.capitol.texas.gov/Docs/ED/htm/ED.29.htm#29.081>), and according to such additional criteria, factors and indicators, if any, as Mentors Care and the District may mutually agree ("***At-Risk Students***"), for referral to Mentors Care; (ii) establish and implement plans to achieve Program objectives for the School as a whole, and for individual Program participants, as well, and (iii) match Program participants with suitable mentors, and thereafter work with and monitor progress of mentors and Program participants on a regular basis throughout the Term.

f. Provide an Annual Report to the District's Board of Directors, showing reports and statistics for the then current academic school year, as soon as reasonably practicable following the conclusion of the academic school year included within the Term, and no later than the beginning of the

next academic school year, subject to the District's timely provision to Mentors Care of Student Data for participating students in accordance with the District's obligations under Section 3.f. below.

g. Not use any of the District's facilities, computers, telephones, internet, or network connections to access any obscene or illegal material, and to abide by, and cause its paid Program Coordinators (herein so called), employees, mentors, and volunteers to abide by the District's policies relating to technology resources.

3. The District's Responsibilities. During the Term, the District will, at its sole cost and expense:

a. Conduct criminal history record information reviews for (i) Mentors Care's Program Coordinator and any other employees of Mentors Care who are assigned to work at the School, each in accordance with Texas Education Code §22.0834 or its successor, and (ii) Mentors Care's volunteers who are assigned to serve as mentors for participating students at the School, each in accordance with Texas Education Code §22.0835 or its successor (each, a "***Criminal History Review***"). In furtherance of the foregoing, the District acknowledges and agrees that Section 22.0835 of the Texas Education Code requires each volunteer to provide the District with a copy of his or her driver's license or another form of identification containing the volunteer's photograph as issued by an entity of the United States Government, but does not require them to submit fingerprints or any other photographs aside from their driver's license or other form of identification specified above. The District further covenants and agrees that, unless and until Chapter 22 of the Texas Education Code is modified or amended to clearly and explicitly require the District do so, it will not require Mentors Care's volunteers to submit fingerprints or any other photographs aside from their driver's license or other form of identification specified above, and nor will it subject such volunteers to the type of national criminal history record information review which school districts, open-enrollment charter schools, and shared services arrangements are presently required to perform regarding certified educators, certain open-enrollment charter school employees, certain contract employees, substitute teachers and certain private school employees, under various other provisions of Chapter 22 of the Texas Education Code.

b. Work and collaborate with Mentors Care's Program Coordinator to identify At-Risk Students whom the School and Mentors Care believe might benefit from the Program.

c. Grant Mentors Care a revocable right and license to use suitable office accommodations at the School, together with a desk, a credenza, and chairs, and further provide Mentors Care with a desktop computer and telephone and Internet services, and access to the School's computer networks, information systems, and Student Data (as defined below).

d. Provide a public gathering area in close proximity to Mentors Care's assigned office accommodations at the School where mentors and participating students can meet during regularly scheduled meetings.

e. Pay Mentors Care a service fee in the amount of Twenty-Five Thousand and No/100 Dollars (\$25,000.00) for the Term (the "***Program Service Fees***"). The Program Service Fees for each academic school year during the Term shall be due and payable in ten (10) equal monthly installments, each in the amount of \$2,500.00, the first of which shall be due and payable on September 1, 2026 and the remainder of which shall be due and payable on the first day of each calendar month thereafter continuing through June 1, 2027. Program Service Fees, which are not paid within fifteen (15)

days after the date upon which such fees become due are subject to an administrative late fee in the amount of \$50.00. Time is of the essence with regard to the parties' payment obligations hereunder.

f. Provide Mentors Care with Student Data (as defined in Section 4.a. below) relative to the Term (*i.e.*, the 2026-2027 academic school year) for all participating students upon admission to the Program.

4. Student Data; Privacy.

a. For purposes of this Agreement, "***Student Data***" means all personally identifiable information and other non-public information which pertains to participating students at the School, including, without limitation, information relating to such students' demographics, attendance, grades, transcripts, course completion, credits earned, and disciplinary records. Employees, volunteers, mentors, and others providing services on behalf of Mentors Care in accordance with this Agreement are considered "school officials" with a legitimate educational interest in receiving Student Data necessary to provide the services contemplated by this Agreement, and shall be subject to the same requirements as District employees under the Family Educational Rights and Privacy Act (FERPA) and Board Policy FL (LOCAL).

b. Mentors Care acknowledges and agrees that:

i. The District will identify and inform Mentors Care of the names of those students whom the District believes might reasonably be expected to benefit from participating in the Program.

ii. Neither Mentors Care nor any of its Program Coordinators, employees, volunteers, or mentors will meet with or otherwise promote the benefits of participating in the Program to any particular students on a one-on-one basis, unless such students have been recommended by a counselor or teacher and their parent or legal guardian has approved of their participation in the Program. In no event, however, should the foregoing be construed as prohibiting Mentors Care from promoting the Program to students in general, so long as it does not selectively target specific students who have not otherwise previously been identified by the District as students who might benefit from participating in the Program.

iii. Except as to the names of those students whom it believes might reasonably benefit from participating in the Program, the District shall not provide Mentors Care with any Student Data relating to a particular student, unless and until such time as the student's parent or legal guardian has signed a written consent in such form as the District may reasonably approve or prescribe, approving of the student's involvement in the Program and of the District's provision or disclosure of such information to Mentors Care.

iv. To the extent that the District elects to provide or disclose Student Data to Mentors Care or otherwise allow Mentors Care access to any such Student Data through the parent or legal guardian's written consent, such information shall be regarded as "Student Data", and furthermore, that any right which it may have to access and use Student Data through the School's computer network and information systems will be subject to the terms, conditions, limitations and restrictions set forth herein, and shall be subordinate to the rights of the District in all respects.

c. Mentors Care covenants and agrees that:

i. It will not use any Student Data to advertise or market any third-party products or services to students or their parents, or for any purposes other than those expressly referenced in this

Agreement.

ii. It will not use any Student Data in any manner that is not otherwise intended to inure to the benefit of the particular student to whom such information relates.

iii. It will keep and hold all Student Data in confidence and not disclose such information to any third party, aside from the mentors who are working with the particular student(s) to whom such Student Data pertains, and who are bound to maintain the confidentiality of such Student Data.

iv. It will only collect and use Student Data as necessary in connection with its operation of the Program, and except as otherwise expressly provided herein, will not share any such Student Data with any third parties without prior written consent of the student and its parent or legal guardian, as required by law.

v. Any Student Data held by Mentors Care will be made available to the District upon request, provided that any information which a participating student may provide to Mentors Care in confidence will only be shared with that student's counselor, and/or district administrators, within the district.

vi. At the District's written request, Mentors Care will ensure that all Student Data in its possession or control is destroyed or transferred to the District, at the election of the District, when the Student Data is no longer needed for the purposes permitted hereunder.

## 5. Miscellaneous.

a. Choice of Law & Venue. This Agreement shall be governed under the laws of the State of Texas, and venue for any dispute or litigation arising hereunder shall be in Hood County, Texas. In any adjudication of a claim for breach of contract under this Agreement, reasonable and necessary attorneys' fees that are equitable and just may be awarded to the prevailing party, to the extent allowed by applicable law. Otherwise, no provision of this Agreement is a waiver of any immunity or defense or consent to suit.

b. Prohibition of Alcohol, Tobacco, Controlled Substances, and Firearms. The following are prohibited on the District property: Mentors Care and Mentors Care's Program Coordinators, employees, volunteers, and mentors shall not bring or use alcohol, tobacco, controlled substances, and/or firearms on school property as provided by Texas law. Mentors Care's Program Coordinators, employees, volunteers, and mentors shall conduct themselves with proper decorum, including adequate dress consistent with the nature of the work being performed. Any sexual harassment by Mentors Care's Program Coordinators, employees, volunteers, or mentors is prohibited.

c. Binding Agreement. The terms of this Agreement will not be binding upon either of the parties hereto unless and until it has been signed by a duly authorized representative of each of the parties below, and an original or copy thereof has been delivered to the other party hereto. This Agreement contains the entire agreement of the parties concerning the subject matter described herein, and there are no other promises or conditions in any other agreement, whether oral or written, concerning the subject matter described herein. This Agreement supersedes any prior written or oral agreements between the parties concerning the subject matter described herein.

d. Authorized Signature. Each of the undersigned representatives of the parties hereby represents and warrants that he or she has been duly authorized to make and enter into the relationship and agreement contemplated by this Agreement, and to bind the party which they represent to the terms

and conditions set forth herein. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, and all of which, when taken together, shall constitute the same instrument.

In Witness Whereof, the undersigned representatives of each of the parties have executed this Agreement as of the Effective Date in evidence of their mutual agreement to be bound by and adhere to the terms and conditions set forth above.

The District:

Granbury Independent  
School District

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Mentors Care:

Mentors Care,  
a Texas non-profit corporation

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



2024-2025  
Budget Amendment #8  
General Operating

		April 20, 2026 Meeting Proposed Budget Amendment #8		Increase	Decrease	Net Effect
<b>Object</b>	<b>Revenue</b>					
5700	Revenue Generated		0	3,000,000		
5800			3,000,000	0		
5900			0	0		
	<b>Total</b>		<b>3,000,000</b>	<b>3,000,000</b>		<b>0</b>
<b>Function</b>	<b>Expenses</b>					
11	GHS - Amend funds for correction to duplicate amendment request prior		0	3,000		
	GHS - Amend funds for end of year consolidation of budget for campus improvement		0	11,238		
	SPED - Amend funds for TCASE for SPED Coordinators and Director		0	3,500		
	Teaching & Learning - Amend funds to correct accounts		0	2,390		
	Finance - Amend funds for year end adjustments		0	308,000		
	<b>Overall effect on Function 11</b>		<b>0</b>	<b>328,128</b>		<b>(328,128)</b>
12	GHS - Amend funds for end of year consolidation of budget for campus improvement		0	235		
	<b>Overall effect on Function 12</b>		<b>0</b>	<b>235</b>		<b>(235)</b>
13	GHS - Amend funds for correction to duplicate amendment request prior		3,000	0		
	GHS - Amend funds for end of year consolidation of budget for campus improvement		0	3,217		
	<b>Overall effect on Function 13</b>		<b>3,000</b>	<b>3,217</b>		<b>(217)</b>
21	SPED - Amend funds for TCASE for SPED Coordinators and Director		3,500	0		
	<b>Overall effect on Function 21</b>		<b>3,500</b>	<b>0</b>		<b>3,500</b>
23	GHS - Amend funds for end of year consolidation of budget for campus improvement		227	0		
	Technology - Amend funds for APEX and Wireless Access Points		0	1,397		
	Teaching & Learning - Amend funds to correct accounts		2,390	0		
	<b>Overall effect on Function 23</b>		<b>2,617</b>	<b>1,397</b>		<b>1,220</b>
31	GHS - Amend funds for end of year consolidation of budget for campus improvement		0	4,813		
	<b>Overall effect on Function 31</b>		<b>0</b>	<b>4,813</b>		<b>(4,813)</b>
32	<b>Overall effect on Function 32</b>		<b>0</b>	<b>0</b>		<b>0</b>
33	Finance - Amend funds for year end salary adjustments		50,000	0		
	<b>Overall effect on Function 33</b>		<b>50,000</b>	<b>0</b>		<b>50,000</b>
34	<b>Overall effect on Function 34</b>		<b>0</b>	<b>0</b>		<b>0</b>
36	GHS - Amend funds for end of year consolidation of budget for campus improvement		0	550		
	Technology - Amend funds for APEX and Wireless Access Points		0	1,020		
	Finance - Amend funds for year end salary adjustments		40,000	0		
	<b>Overall effect on Function 36</b>		<b>40,000</b>	<b>1,570</b>		<b>38,430</b>
41	Finance - Amend funds for year end expenditures Red Rov		15,000	0		
	<b>Overall effect on Function 41</b>		<b>15,000</b>	<b>0</b>		<b>15,000</b>
51	GHS - Amend funds for end of year consolidation of budget for campus improvement		15,326	0		
	Technology - Amend funds for APEX		0	13,452		
	Technology - Amend funds for APEX and Wireless Access Points		0	15,088		
	Finance - Amend funds for year end facilities projects		143,000	0		
	<b>Overall effect on Function 51</b>		<b>158,326</b>	<b>28,540</b>		<b>129,786</b>
52	GHS - Amend funds for end of year consolidation of budget for campus improvement		4,500	0		
	Technology - Amend funds for APEX and Wireless Access Points		0	5,402		
	Finance - Amend funds for year end salary adjustments		60,000	0		
	<b>Overall effect on Function 52</b>		<b>64,500</b>	<b>5,402</b>		<b>59,098</b>
53	Technology - Amend funds for APEX and Wireless Access Points		22,907	0		
	<b>Overall effect on Function 53</b>		<b>22,907</b>	<b>0</b>		<b>22,907</b>
61	<b>Overall effect on Function 61</b>		<b>0</b>	<b>0</b>		<b>0</b>
71	Technology - Amend funds for APEX		13,452	0		
	<b>Overall effect on Function 71</b>		<b>13,452</b>	<b>0</b>		<b>13,452</b>
81	<b>Overall effect on Function 81</b>		<b>0</b>	<b>0</b>		<b>0</b>
91	<b>Overall effect on Function 91</b>		<b>0</b>	<b>0</b>		<b>0</b>
93	<b>Overall effect on Function 93</b>		<b>0</b>	<b>0</b>		<b>0</b>
99	<b>Overall effect on Function 99</b>		<b>0</b>	<b>0</b>		<b>0</b>
	<b>Total</b>		<b>373,302</b>	<b>373,302</b>		<b>0</b>

**Granbury Independent School District**

**Fiscal Year 2024-2025**

	<b>Adopted Budget</b>	<b>Prior Budget Amendments</b>	<b>Budget Amendment 4/20/2026</b>	<b>Revised Budget</b>
<b>REVENUE</b>				
5700 Local Revenue	78,106,917	-	(3,000,000)	75,106,917
5800 State Revenue	18,594,361	-	3,000,000	21,594,361
59/7900 Federal Programs/Other Sources	1,418,946	-	-	1,418,946
<b>Total</b>	<b>98,120,224</b>	<b>-</b>	<b>-</b>	<b>98,120,224</b>
<b>EXPENDITURES</b>				
11 Instruction & Instr. Related Services	57,593,420	(959,955)	(328,128)	56,305,337
12 Instructional Resources & Media Serve	780,889	1,300.00	(235)	781,954
13 Curriculum & Instr. Staff Development	904,173	(14,921)	(217)	889,035
21 Instructional Leadership	1,292,508	(1,500)	3,500	1,294,508
23 School Leadership	4,737,619	181,910	1,220	4,920,749
31 Guidance, Counseling & Evaluation Serve	2,664,894	95.00	(4,813)	2,660,176
32 Social Work Services	-	-	-	-
33 Health Services	557,367	200.00	50,000	607,567
34 Student (Pupil) Transportation	4,933,332	860,000	-	5,793,332
35 Food Service	-	-	-	-
36 Co curricular/Extracurricular Activities	2,080,619	11,150.00	38,430	2,130,199
41 General Administration	3,262,007	(11,614.00)	15,000	3,265,393
51 Plant Maintenance and Operations	10,114,337	407,719	129,786	10,651,842
52 Security & Monitoring Services	1,632,150	(4,000)	59,098	1,687,248
53 Data Processing Services	1,538,673	212,477.00	22,907	1,774,057
61 Community Services	55,140	-	-	55,140
71 Debt Service (M&O)	219,850	11,614.00	13,452	244,916
81 Facilities Acquisition	-	1,365,525	-	1,365,525
91 Contracted Instruction Services - Chapter 41	3,889,767	-	-	3,889,767
93 Shared Services Arrangement	-	-	-	-
99 Other Governmental Charges	1,863,479	-	-	1,863,479
00 Other Uses	-	-	-	-
<b>Total Budgeted Expenditures</b>	<b>98,120,224</b>	<b>2,060,000</b>	<b>-</b>	<b>100,180,224</b>
<b>Excess Revenue over (Under) Expenditures</b>	<b>-</b>	<b>(2,060,000)</b>	<b>-</b>	<b>(2,060,000)</b>

**GRANBURY INDEPENDENT SCHOOL DISTRICT  
INTEROFFICE MEMO  
FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20, 2026  
For: Approval

**TO:** Dr. Courtney Morawski  
Superintendent

**FROM:** Houcine Chraibi  
**DATE:** April 10, 2026  
**RE:** Purchase of HVAC Repair Supplies — Baker's  
Distributor

**SUMMARY:**

Granbury ISD's aging HVAC infrastructure requires ongoing repair and replacement of parts and supplies to maintain operational performance across district facilities. Baker's Distributor is an approved vendor currently on file with the district and is able to provide the necessary HVAC repair supplies needed to support these aging systems. In accordance with Board Policy CH(Local) and Texas Education Code 44.031, purchases of goods and services that, in the aggregate, are expected to exceed \$50,000 in a 12-month period require prior approval by the Board of Trustees; therefore, administration is requesting authorization for these HVAC-related purchases up to \$250,000.

**RECOMMENDATION:**

The assistant director of Finance recommends authorization to purchase HVAC repair supplies from Baker's Distributor in an amount not to exceed \$250,000.00 for the current fiscal year. Purchases will be made on an as-needed basis to address aging HVAC repair needs throughout the district. Funding is available within the currently approved maintenance budget.

Respectfully submitted,



Houcine Chraibi, RTSBA

Staff Person Responsible: Houcine Chraibi

Date Submitted: April 10, 2026

**GRANBURY INDEPENDENT SCHOOL DISTRICT  
INTEROFFICE MEMO  
FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20<sup>th</sup>, 2026  
For: Approval

**TO:** Dr. Courtney Morawski  
Superintendent

**FROM:** Houcine Chraibi  
**DATE:** April 10, 2026  
**RE:** RFP Lighting Upgrade for James Wann Sports Center

**SUMMARY:**

Granbury ISD issued a Request for Proposals seeking qualified electrical contractors to complete a comprehensive lighting upgrade at the James Wann Sports Center. The project scope includes replacing all existing interior lighting fixtures with high-efficiency LED systems, as well as replacing all exterior fixtures that are directly mounted to the building. To ensure accurate proposals and a clear understanding of the required work, the district conducted an on-site walkthrough, giving vendors the opportunity to assess current conditions and review the full extent of the project.

**RECOMMENDATION:**

It is recommended that the Board award the James Wann Sports Center lighting upgrade project to **Excel Energy Group, Inc.** in the total amount of **\$69,475.00**. Excel Energy Group's proposal most effectively aligned with the project scope, technical requirements, and overall needs identified for this upgrade, providing the lowest price and best value for a comprehensive approach to completing the work.

Respectfully submitted,



Houcine Chraibi, RTSBA

Staff Person Responsible: Bradee Drake  
Hailey Veron

Date Submitted: April 10, 2026



# 2026-1 LIGHTING UPGRADE FOR JAMES WANN SPORTS CENTER



Submitted By:

## Excel Energy Group, Inc.

March 31, 2026

The parties agree that all information provided by Excel Energy Group, Inc. to the District is proprietary and confidential and shall not be used or disseminated by the District to any individuals or entities without express written consent of Excel Energy Group, Inc.

## Brighter Futures **GUARANTEED**



# EXCEL ENERGY GROUP

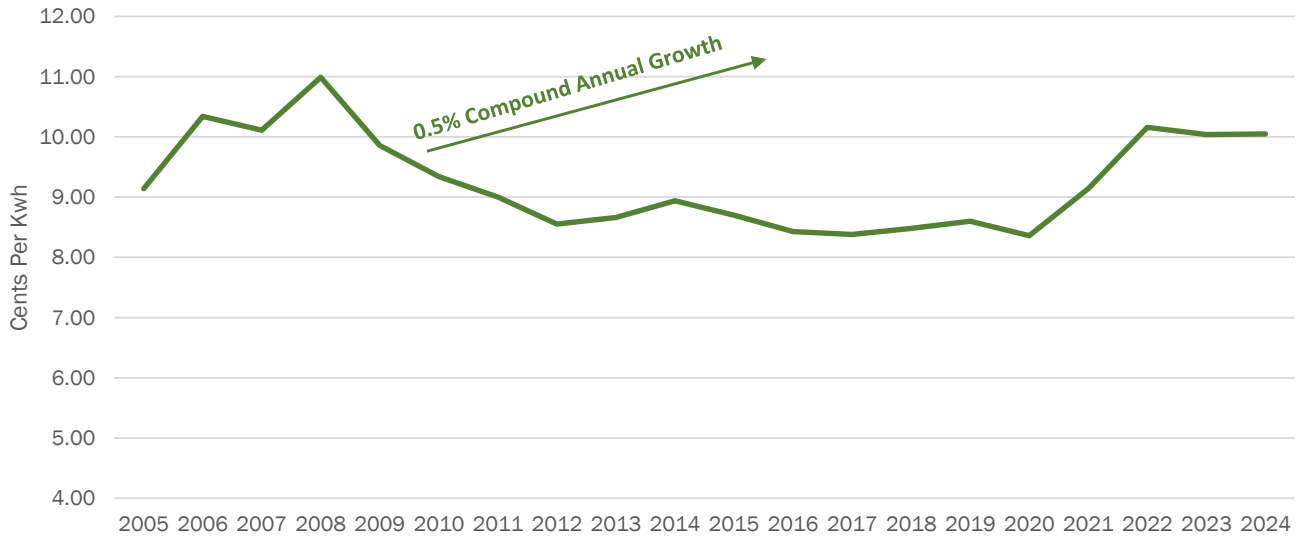
RUSSELLVILLE AR | LITTLE ROCK AR | FAYETTEVILLE AR  
NASHVILLE TN | AUSTIN TX | DALLAS TX

*"Excel has been the cutting edge provider of energy efficient lighting upgrades for over two decades"*

**- SCOTTY CAROOM, FOUNDER & CEO**

# The Cost of Lighting

Average Retail Price of Electricity  
for  
Texas



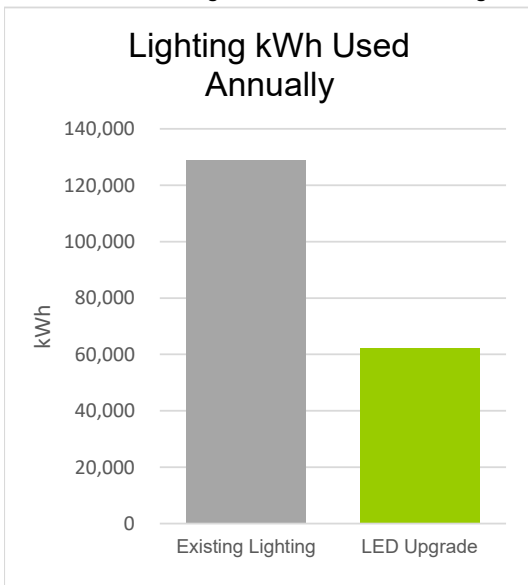
Data from the U.S. Energy Information Administration 2024 Annual Report ([www.eia.gov](http://www.eia.gov))

**66,671 kWh**

**\$9,147**

Annual kWh Savings

Annual Electric Savings



## Making the Switch to LED Lighting

- Reduce energy usage up to 50%
- Longer life means less material replacements
- Standardization of lighting
- Improve lighting quality
- Reduce carbon footprint

### Lighting Energy Savings

All energy savings are calculated per the US Department of Energy standards to insure accurate measurements. The savings calculations start with a baseline usage from the fixture watt loads and operating hours. Each fixture is designed with a replacement/retrofit solution to calculate a proposed system usage. The difference between the two systems is the saved energy usage (left).

kWh Savings Calculation:  
 (Existing kW Load x Current Operation Hours) -  
 (Proposed kW Load x Post Project Operation Hours)

# Product Warranties

Excel uses only top quality name brand fixtures and electrical components in our energy-efficient lighting projects. The system is designed to give you many years of greatly reduced lighting maintenance expense and is backed by manufacturers product warranties that are the best available in the industry. The products are warranted by the manufacturer as follows:

- Linear LED tubes have a manufacturers limited warranty for a period of ten years.
- New interior fixtures have a manufacturers limited warranty for a period of five years.
- Exit Sign fixtures have a manufacturers limited warranty for a period of five years.
- New exterior LED fixtures have a manufacturers limited warranty for a period of five years.
- LED "screw-in" or "plug-n-play" bulbs have a manufacturers limited warranty for three years.
- Excel will provide a one year labor warranty.

Above are the typical warranty periods for each product type. The lighting warranty may consist of different warranty periods depending on fixture/lamp type and manufacturer. Please refer to the specification sheet for each individual product for specific warranty periods and programs.

In the event of any outage that may occur with any warranted product, Excel will coordinate via Green Energy Products the necessary replacement material. Our program provides the District with a one-quarter percent par stock of lamps and drivers installed. This par stock will be replenished throughout the warranty periods in accordance to Green Energy Products' limited warranty. The District must retain any failed lamps or drivers for collection by Excel.

Upon project completion, the District will sign off on a project completion checklist and approve the installation as satisfactory. After this approval, the District is responsible for any labor necessary for replacing warranted products.



[www.excelenergygroup.com](http://www.excelenergygroup.com)

The parties agree that all information provided by Excel Energy Group, Inc. to the District is proprietary and confidential and shall not be used or disseminated by the District to any individuals or entities without the express written consent of Excel Energy Group, Inc.

# Lighting Upgrade Summary

## Granbury ISD - Preliminary Savings

Scope	Initial Cost	kWh Savings	Total Energy Savings	Material Savings	HVAC Savings	Total Savings	Payback In Years
James Wann Sports Center	\$69,475	66,671	\$9,147	\$1,134	\$2,012	\$12,294	5.7
<b>TOTAL PROJECT</b>	<b>\$69,475</b>	<b>66,671</b>	<b>\$9,147</b>	<b>\$1,134</b>	<b>\$2,012</b>	<b>\$12,294</b>	<b>5.7</b>

**NOTES FOR LIGHTING SCOPE:**

[www.excelenergygroup.com](http://www.excelenergygroup.com)

The parties agree that all information provided by Excel Energy Group, Inc. to the District is proprietary and confidential and shall not be used or disseminated by the District to any individuals or entities without the express written consent of Excel Energy Group, Inc.





# Construction Schedule

## Granbury ISD

EXCEL ENERGY GROUP, INC.  
ENERGY EFFICIENT LIGHTING UPGRADE

### Preliminary Construction Schedule - 3/31/2026

Projected Start Date	Projected End Date	Facility
07/06/26	07/20/26	James Wann Sports Center

**Important Notes:**

Above schedule is tentative and subject to change.

Above schedule is based on our typical work hours of 4 pm - 4 am, 7 days per week.

# BID BOND

**CONTRACTOR:**

*(Name, legal status and address)*  
Excel Energy Group, Inc.  
P.O. Box 1281  
Russellville, AR 72811

**SURETY:**

*(Name, legal status and principal place of business)*  
Hudson Insurance Company  
100 William Street, 5th Floor  
New York, NY 10038

**OWNER:**

*(Name, legal status and address)*  
Granbury Independent School District  
217 N. Jones St., Granbury, TX 76048

**BOND AMOUNT:** Five Percent (5%) of Attached Bid Amount-----

**PROJECT:**

*(Name, location or address, and Project number, if any)*  
2026-1 Lighting Upgrade for James Wann Sports Center

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 31st day of March, 2026

  
\_\_\_\_\_  
*(Witness)*

  
\_\_\_\_\_  
*(Witness)*




Excel Energy Group, Inc.  
*(Principal)*

C.O.O.  
*(Title)*

Hudson Insurance Company

*(Surety)*

  
\_\_\_\_\_  
*(Title) Christy M. Long, Attorney-in-Fact*



The Company executing this bond vouches that this document conforms to American Institute of Architects Document A310, 2010 Edition



**BID BOND POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That HUDSON INSURANCE COMPANY, a corporation of the State of Delaware, with offices at 100 William Street, New York, New York, 10038, has made, constituted and appointed, and by these presents, does make, constitute and appoint

**Kevin Michael Bruick, Brian Arthur Boyd, Miki J. Rogers, J. Alan Rogers,**

**Landon Fisher, Mike Halter, Christy M. Long, Brittini Fisher**

**of the State of Arkansas**

its true and lawful Attorney(s)-in-Fact, at New York City in the State of New York, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety, bid bonds and Consents of Surety for any and all purposes.

Such bid bonds and Consents of Surety, when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to the same extent as if signed by the President of said Company under its corporate seal attested by its Secretary.

In Witness Whereof, HUDSON INSURANCE COMPANY has caused these presents to be of its Senior Vice President thereunto duly authorized, on this 1st day of November, 2025 at New York, New York.



(Corporate seal)

*Karen L. Colonna*

Attest.....  
**Karen L. Colonna, Corporate Secretary**

**HUDSON INSURANCE COMPANY**

*Andrew A. Dickson*

By.....  
**Andrew A. Dickson, Senior Vice President**

STATE OF NEW YORK  
COUNTY OF NEW YORK      SS.

On the 1st day of November, 2025 before me personally came Andrew A. Dickson to me known, who being by me duly sworn did depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the Company described herein and which executed the above instrument, that he knows the seal of said Company, that the seal affixed to said instrument is the corporate seal of said Company, that it was so affixed by order of the Board of Directors of said Company, and that he signed his name thereto by like order.

*Ann M. Murphy*

.....  
**ANN M. MURPHY**  
Notary Public, State of New York  
No. 01MU6067553  
Qualified in Nassau County  
Commission Expires December 10, 2029

(Notarial Seal)



**CERTIFICATION**

STATE OF NEW YORK  
COUNTY OF NEW YORK      SS.

The undersigned **Karen L. Colonna** hereby certifies:

THAT the original resolution, of which the following is a true and correct copy, was duly adopted by unanimous written consent of the Board of Directors of Hudson Insurance Company dated July 27<sup>th</sup>, 2007, and has not since been revoked, amended or modified:

“RESOLVED, that the President, the Executive Vice Presidents, the Senior Vice Presidents and the Vice Presidents shall have the authority and discretion, to appoint such agent or agents, or attorney or attorneys-in-fact, for the purpose of carrying on this Company’s surety business, and to empower such agent or agents, or attorney or attorneys-in-fact, to execute and deliver, under this Company’s seal or otherwise, bonds obligations, and recognizances, whether made by this Company as surety thereon or otherwise, indemnity contracts, contracts and certificates, and any and all other contracts and undertaking made in the course of this Company’s surety business, and renewals, extensions, agreements, waivers, consents or stipulations regarding undertakings so made; and

FURTHER RESOVLED, that the signature of any such Officer of the Company and the Company’s seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seal when so used whether heretofore or hereafter, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.”

THAT the above and foregoing is a full, true and correct copy of Power of Attorney issued by said Company, and of the whole of the original and that the said Power of Attorney is still in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Power of Attorney is now in force.



Witness the hand of the undersigned and the seal of said Company this 31 day of March, 2026.

By.....  
*Karen L. Colonna*  
**Karen L. Colonna, Corporate Secretary**

# Lake Travis ISD Partners with Excel Energy Group on LED Lighting Upgrade



**LAKE TRAVIS**  
INDEPENDENT SCHOOL DISTRICT

**Lake Travis, TX** – Lake Travis Independent School District (LTISD) has selected Excel Energy Group to implement a comprehensive LED lighting upgrade as part of an ongoing effort to improve facility performance and reduce operational costs. The project will modernize lighting systems using high-efficiency LED technology to support reliable, high-quality learning environments across the district.

Serving more than 11,000 students and located just west of Austin, Lake Travis ISD continues to invest in infrastructure improvements aligned with long-term financial planning and effective facility management.

The project represents an investment of approximately \$2.0 million and is expected to generate more than \$170,000 in annual energy savings, supported by utility incentives totaling approximately \$30,000. Upon completion, the lighting upgrades are anticipated to reduce annual district energy consumption by approximately 1.5 million kilowatt-hours (kWh).

The new LED systems will provide improved light quality and consistency in instructional and common areas while reducing ongoing maintenance requirements. These upgrades are expected to deliver measurable performance improvements and long-term cost savings over the life of the system.

*“Excel is thrilled to partner with Lake Travis ISD on this forward-thinking project that benefits students, staff, and the broader community,”* said Colton Churchill, Executive

*“Excel is thrilled to partner with Lake Travis ISD on this forward-thinking project that benefits students, staff, and the broader community,”*

**COLTON CHURCHILL, EXECUTIVE VICE PRESIDENT OF BUSINESS DEVELOPMENT, EXCEL ENERGY GROUP**



Vice President of Business Development at Excel Energy Group. *“This project reflects Excel’s continued commitment to improving educational facilities throughout the Austin area through high-quality, efficient solutions.”*

Excel Energy Group will manage the project from design through implementation, providing a turnkey solution focused on efficiency, reliability, and minimal disruption to district operations.

Construction is scheduled to begin soon, with upgraded facilities coming online shortly thereafter.

## About Excel Energy Group

Excel Energy Group provides turnkey energy solutions for school districts, municipalities, and commercial facilities. The company specializes in lighting and infrastructure upgrades designed to reduce energy consumption, lower operating costs, and improve facility performance.

# Excel Energy Group Announces Major LED Lighting Modernization Project With Round Rock ISD, One of Texas' Largest School Districts

July 11, 2025

**Austin, TX – November 11, 2025** – Excel Energy Group has executed a district-wide LED lighting and controls modernization agreement with Round Rock Independent School District in Central Texas. The \$15.1 million initiative spans 51 schools and facilities and represents one of the most substantial K-12 LED upgrades in the state.

The project will replace outdated fluorescent lighting with state-of-the-art LED flat panel fixtures, intelligent lighting controls, and customized dimming systems designed to optimize comfort, enhance learning environments, and reduce long-term operational costs. Once complete, the project is projected to generate \$1,308,557 in annual energy cost savings and reduce electricity usage by 13,313,729 kWh every year – the equivalent of removing more than 2,000 passenger vehicles from the road or powering over 1,200 U.S. homes annually. Construction has begun and final completion is expected by Summer 2026.

Excel Energy Group views this project as a key milestone for Texas public education infrastructure and a beacon for other large districts evaluating modernization strategies. Round Rock ISD serves more than 46,000 students in one of the fastest-growing regions in the country. A lighting upgrade of this scale materially impacts operating budgets, facility experience, and long-term sustainability performance all at once.

“Districts are under pressure to deliver more value with the same dollars” said Colton Churchill, Executive Vice President of Sales at Excel, “Lighting is one of the few measures where you can improve instructional environments and generate budget relief at the same time. Round Rock ISD saw the opportunity and acted. We’re excited to deliver a project of this magnitude.”

This agreement also demonstrates the scalability of Excel Energy Group’s turnkey delivery approach, which continues to be a differentiator in the K-12 infrastructure efficiency market. From audit and engineering to installation, commissioning, recycling, and warranty support – Excel



delivers modernization in a way that minimizes internal lift from district facilities teams. For large districts with dozens of campuses, that frictionless execution model matters.

Most school systems nationwide are operating buildings constructed during eras before LED was standard, thus leaving millions of square feet of instructional space lit with legacy fluorescent technology. Modernizing those spaces is no longer simply an efficiency conversation, it’s a student experience conversation. Better lighting improves clarity, comfort, mood, and focus. When paired with lower cost and lower carbon footprint, the case for modernization is immediate.

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*“This project reflects where K-12 operations are going – smarter infrastructure, better environments for teachers and students, and financial decisions that compound value year after year. Round Rock ISD is demonstrating what leadership looks like at scale, and we’re honored to help deliver it. Our team exists to help districts elevate the classroom experience while stewarding taxpayer dollars wisely, and this project does both.”*

**Scotty Caroom, CEO, Excel Energy Group**

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Round Rock ISD’s decision signals that major school systems can modernize aggressively and responsibly without taking on undue operational disruption. It also underscores Excel Energy Group’s expanding role as a trusted partner not just to individual districts, but also for other companies working to elevate the efficiency baseline of K-12 facilities nationwide.

## About Excel Energy Group

Excel Energy Group is a national leader in K-12 LED modernization, specializing in district-scale turnkey lighting and controls upgrades. With thousands of school district upgrades across the U.S., Excel helps educational organizations reduce operating cost, improve lighting quality, and advance long-term sustainability goals through engineered LED solutions and seamless implementation.





# Mansfield ISD(TX) LED Lighting Upgrade

## SCOPE OF PROJECT

Mansfield Independent School District, recognized as one of the premier school districts in Texas, continues to lead in innovation and forward-thinking solutions. In 2024, MISD partnered with Excel Energy Group to implement a comprehensive LED lighting upgrade across 13 facilities.

The project scope reflected the district’s commitment to excellence, featuring premium, state-of-the-art LED flat panel fixtures, localized controls via occupancy sensors, and personalized dimming capabilities tailored to each space.

Following a thorough engineering and design phase, Excel Energy Group executed a full turnkey installation in under four months. This included responsible disposal and recycling of outdated materials, precise installation of the new lighting systems, fine-tuning of custom dimming controls, coordination and procurement of utility rebates, comprehensive project management, and full warranty coverage.

This complete lighting system redesign not only delivered substantial energy savings but also greatly enhanced the visual environment of each facility. By customizing lighting solutions to meet the specific needs of individual spaces, Excel ensured optimal light levels to support both student and staff performance—ulti-

*“From planning to execution, our experience with Excel has been excellent: quality products, quick and efficient installations, and flexibility to adapt to changing needs. This is a project that stands to have an impact measured in decades, from lower ongoing utility and maintenance costs to a better learning environment for our students, and Excel has been an excellent partner in this endeavor.”*

– KELLY CAMPBELL  
MISD Energy Conservation Program Manager

### LED LIGHTING UPGRADE SUMMARY

INITIAL COST: **\$3,484,297**

Estimated Incentives ..... **\$110,000+**

Total Energy Savings..... **\$161,060**

**GRAND TOTAL ANNUAL SAVINGS INCLUDING HVAC & MAINT. .... \$209,143**

mately saving the district hundreds of thousands of dollars annually.

This project is a testament to what’s possible when innovation meets collaboration. Mansfield ISD’s commitment to excellence, combined with Excel’s expertise, delivered a future-ready lighting system that benefits the district today and for years to come.

**100% LED Upgraded 100% SATISFIED**



# Eanes Independent School District LED Lighting Upgrade

## SCOPE OF PROJECT

Similar to many districts across the country, Eanes ISD (located 8 miles northwest of Downtown Austin, TX) is tasked with improving older facilities, managing increased utility costs, and planning for financial uncertainty. In order to address these areas, Eanes ISD is partnering with Excel Energy Group, a turnkey, specialized lighting company, to ensure students have a “bright” future by investing a little over \$2.3 million into a new LED lighting system. The upgrade is expected to generate \$265,779 in annual savings and \$6 million in cumulative savings over the lifespan of the LED system.

Excel is focused on maximizing energy savings while optimizing district light levels in the most financially efficient manner. At Eanes, roughly 14,566 interior and exterior light fixtures will be upgraded to new LED technology along with 699 occupancy sensors. Fixture housings in great shape are generally retrofitted with LED lighting while old, unsightly fixtures are replaced. All gyms, emergency lighting, and exterior fixtures are upgraded to new LED fixtures for cosmetic and safety purposes. Occupancy sensors are installed to reduce hours of operation during unoccupied times.




100% LED Upgraded  
**100% SATISFIED**

### LED LIGHTING UPGRADE SUMMARY




NET COST: **\$2,300,000**

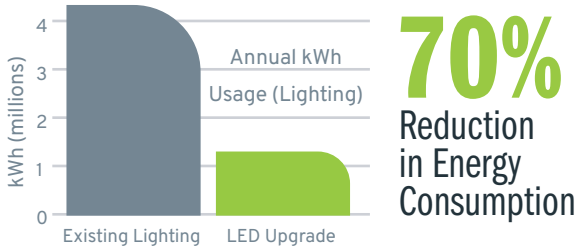
TOTAL ANNUAL SAVINGS ..... **\$265,779**

THIS NEW LED UPGRADE RESULTED IN AN ANNUAL KWH REDUCTION OF **2,170,000 kWh** 

### ENVIRONMENTAL IMPACT

**9,352,358** lbs. of harmful CO<sub>2</sub> greenhouse gas emissions reduced annually is equivalent to:

-  **1,619,475** pounds of coal burned
-  **164,050** gallons of gasoline consumed
-  **196** homes' energy use for one year



**THIS UPGRADE IS EXPECTED TO GENERATE \$6 MILLION IN CUMULATIVE ENERGY SAVINGS OVER ITS LIFESPAN FOR EANES INDEPENDENT SCHOOL DISTRICT.**





# Del Valle ISD LED Lighting Upgrade

100% LED Upgraded  
**100% SATISFIED**

## SCOPE OF PROJECT

Excel Energy Group is focused on maximizing savings while optimizing light levels in the most financially efficient manner. At Del Valle ISD, that meant a replacement of over 800 high profile areas and exterior fixtures to 100% LED lighting. Installation of new LED lights and a complete redesign of their lighting provided significant cosmetic improvements to the appearance of the facilities, as well as a significant annual savings. The end result ensured Del Valle ISD met all IES Standards in their facilities, and provided complete disposal, recycling and permitting of their replaced equipment.

Del Valle ISD elected to target high profile areas throughout the district with the newest state-of-the-art LED lighting panels. Panel LED lights are designed to provide uniform light distribution, reducing dark spots or harsh glares. This makes them ideal for offices, schools, hospitals, and workspaces. LED panel lights are thin and sleek, making them easier to install in ceilings with limited space. Their aesthetic appeal can enhance the overall look of modern interiors.

## CONFIGURABLE PANELS

1' x 4', 2' x 2' and 2' x 4'





# Pflugerville ISD (TX) LED Lighting Upgrade



## SCOPE OF PROJECT

Pflugerville ISD recently made the decision to upgrade all of the district’s exterior lighting to state-of-the-art LED lighting fixtures with fully programmable and dimming capabilities. The district partnered with Excel Energy Group, the nation’s leading LED lighting design and installation company, to modernize all of the district’s exterior lighting systems. All exterior lighting was equipped with Acuity nLight Air systems that allowed the district to remotely monitor, program, and control all exterior lighting from any designated mobile device. The upgrade was completed at 30 district campuses. This project will greatly reduce the district’s operational expenditures and manpower on lighting maintenance, improve the exterior lighting quality and building safety, as well as provide significant energy savings from the LED upgrade.

### LED LIGHTING UPGRADE SPOTLIGHT

This upgrade was completed across  
**THIRTY  
DISTRICT  
CAMPUSES**

**100% LED Upgraded 100% SATISFIED**

# Project References



	City	State	Contact	Phone	Units Installed
<b>Current &amp; Upcoming LED Projects</b>					
Marble Falls ISD	Marble Falls	TX		830-693-4357	
Unicoi County Schools	Erwin	TN		423-743-1600	
Sullivan County Schools	Blountville	TN		423-354-1004	
Cumberland County Schools	Crossville	TN		931-484-6135	
Round Rock ISD	Round Rock	TX		512-464-5000	
Liberty Hill ISD	Liberty Hill	TX		512-260-5580	
Lake Travis ISD	Austin	TX		512-533-6000	
<b>Completed LED Projects</b>					
El Paso ISD	El Paso	TX	Mr. Alan Wiernicki	915-230-2426	64,900
Kansas City Public Schools	Kansas City	KS	Mr. Dennis Covington	913-627-2455	43,800
Clarksville-Montgomery County Schools	Clarksville	TN	Mr. Gene Fish	931-358-4219	33,900
Sevier County School System	Sevier County	TN	Mr. Keith Shults	865-654-3482	28,700
Putnam County School System	Cookeville	TN	Mr. Jerry Boyd	931-526-9777	23,700
Arkansas Tech University	Russellville	AR	Mr. Brian Lasey	479-968-0261	22,600
Galveston ISD	Galveston	TX	Dr. Kelli Moulton	409-766-5121	16,900
University of Arkansas Pine Bluff	Pine Bluff	AR	Mr. Robert Wall	870-575-8831	16,500
Washington County Schools	Jonesborough	TN	Mr. Jerry S. Boyd	423-753-1100	16,400
Mansfield ISD	Mansfield	TX	Mr. Chris Munoz	972-989-4517	16,100
Hawkins County School District	Rogersville	TN	Mr. Matt Hixson	423-272-7629	15,700
Canutillo ISD	Canutillo	TX	Dr. Pedro Galaviz	915-877-7400	14,100
Russellville School District	Russellville	AR	Mr. Chris Campbell	479-968-1306	13,700
Pine Tree ISD	Longview	TX	Mr. Tony Hollins	903-295-5109	13,200
Maryville City Schools	Maryville	TN	Dr. Mike Winstead	865-982-7121	12,000
Franklin Special School District	Franklin	TN	Dr. David Snowden	615-794-6624	11,800
Little Rock School District	Little Rock	AR	Mr. Sterling Miller	314-854-9103	11,800
Franklin County School District	Winchester	TN	Mr. Stanley Bean	931-967-0626	11,500
Jonesboro Public Schools	Jonesboro	AR	Dr. Kim Wilbanks	870-933-5800	11,200
San Marcos ISD	San Marcos	TX	Dr. Michael Cardona	512-393-6700	10,500
Hickman County School District	Centerville	TN	Mrs. Michelle Gilbert	931-729-3391	10,400
Socorro ISD	Socorro	TX		915-937-0000	9,900
Benton School District	Benton	AR	Mr. Mike Skelton	501-778-4861	9,700
Carl Junction Schools	Carl Junction	MO	Dr. David Pyle	417-649-7026	9,650
Giles County School District	Pulaski	TN	Mr. Phillip Wright	931-363-4558	9,000
Lake Hamilton School District	Pearcy	AR	Mr. Steve Anderson	501-767-2306	8,700
Kansas City Public Schools	Kansas City	MO	Lloyd Jackson	870-403-2661	8,500
Hot Springs School District	Hot Springs	AR	Mr. Mike Hernandez	501-624-3372	8,300
Marion School District	Marion	AR	Mr. Don Johnston	870-739-5100	7,900
Whitehall School District	Whitehall	AR	Dr. Larry Smith	870-247-2196	7,750
Dyersburg City Schools	Dyersburg	TN	Mr. Neel Durbin	731-286-3600	7,600
Wayne County School District	Waynesboro	TN	Mr. Marlon Davis	931-722-3548	7,500
Moffat County School District	Craig	CO	Mr. Dave Ulrich	970-824-3268	7,400
Galena Park ISD	Houston	TX	Mr. Zachary Fade	832-386-4991	7,150
Camden Fairview School District	Camden	AR	Mr. Johnny Embry	870-836-4193	7,000
Gibson County Special School District	Trenton	TN	Mr. Eddie Pruett	731-692-3803	6,800
Eanes ISD	Austin	TX	Mr. Jeremy Trimble	512-732-9000	6,100
Monett R-I School District	Monett	MO	49 Dr. Brad Hanson	417-235-7422	5,900

	City	State	Contact	Phone	Units Installed
El Dorado School District	El Dorado	AR	Mr. Jim Tucker	870-864-5001	5,750
Polk County Schools	Benton	TN	Dr. James Jones	423-299-0471	5,700
Wynne Public Schools	Wynne	AR	Mr. Carl Easley	870-238-5020	5,400
Town of Smyrna	Smyrna	TN	Mr. Harry Gill	615-497-6378	5,200
San Elizario ISD	San Elizario	TX		915-872-3900	4,600
Lorena ISD	Lorena	TX	Dr. Joe Kucera	254-857-3239	4,500
Watson Chapel School District	Pine Bluff	AR	Mr. Danny Hazelwood	870-879-0220	4,360
Dumas Public Schools	Dumas	AR	Mr. Kelvin Gragg	870-382-4571	4,200
Warren School District	Warren	AR	Mr. Bobby Acklin	870-226-8500	4,100
Edna ISD	Edna	TX	Mr. Robert O'Connor	361-782-3573	3,900
Millington Municipal Schools	Millington	TN	Mr. Phil LeBlanc	901-351-2487	3,900
Prairie Grove School District	Prairie Grove	AR	Dr. Allen Williams	479-846-4213	3,900
Star City School District	Star City	AR	Dr. Richard Montgomery	870-628-4237	3,700
Meigs County Schools	Decatur	TN	Mr. Clint Baker	423-334-5793	3,500
Pottsville School District	Pottsville	AR	Mr. Larry Dugger	479-968-8101	3,400
East Otero School District	La Junta	CO	Mr. Rick Lovato	719-384-6909	3,350
Hood County	Granbury	TX	Mr. Jay Riley	817-579-3214	3,100
Emerson Taylor Bradley School District	Emerson	AR	Mr. Gary Hines	870-694-2251	3,100
Harrisburg School District	Harrisburg	AR	Mr. Danny Sample	870-578-2416	3,100
Clinton School District	Clinton	AR	Mr. Andrew Vining	501-508-2030	3,000
Benton Harmony Grove	Haskell	AR	Mr. Daniel Henley	501-778-6271	2,800
Fordyce School District	Fordyce	AR	Dr. Albert Snow	870-352-3005	2,800
Little Rock Christian Academy	Little Rock	AR	Mr. Jim Fink	501-868-9822	2,700
Atkins School District	Atkins	AR	Mr. Joe Fisher	479-641-7871	2,600
Lafayette County School District	Lewisville	AR	Mr. Robert Edwards	870-921-5500	2,600
Crossett School District	Crossett	AR	Mr. Gary Williams	870-364-3112	2,500
Drew Central School District	Monticello	AR	Mr. Billy Williams	870-367-5369	2,500
McGehee School District	McGehee	AR	Mr. Thomas Gathen	870-501-1660	2,500
Seagraves ISD	Seagraves	TX	Mr. Joshua Goen	806-387-2035	2,400
Muldrow Public Schools	Muldrow	OK	Mr. Ron Flanagan	918-427-7406	2,400
Corning School District	Corning	AR	Mrs. Kellee Smith	870-857-6818	2,400
Flippin School District	Flippin	AR	Mr. Dale Query	870-453-2233	2,400
Lawrence County School District	Walnut Ridge	AR	Mr. Terry Belcher	870-759-2300	2,400
Carlisle Public Schools	Carlisle	AR	Mr. Jason Clark	870-552-3931	2,300
Lincoln Consolidated School District	Lincoln	AR	Mrs. Mary Ann Spears	479-824-7305	2,300
Prescott School District	Prescott	AR	Mr. Robert Poole	870-887-3016	2,300
Dewitt School District	DeWitt	AR	Mr. Nick Hill	870-946-3576	2,200
Piggott School District	Piggott	AR	Mr. Barry DeHart	870-598-2572	2,200
Cleveland County School District	Rison	AR	Mr. Craig Dupuy	870-325-6344	2,100
Eureka Springs School District	Eureka Springs	AR	Mr. Byran Pruitt	479-253-5999	2,100
Lamar School District	Lamar	AR	Mr. Shane Gordon	479-885-3907	2,100
Ozark Mountain School District	St. Joe	AR	Mr. Jayme Jones	870-439-2218	2,000
Perryville School District	Perryville	AR	Mr. Walt Davis	501-889-2327	2,000
Rivercrest School District	Wilson	AR	Mr. Mike Smith	870-655-8633	2,000
West Carroll School District	Atwood	TN	Mr. Dexter Williams	731-662-4200	2,000
Camden Harmony Grove-Camden Campus	Camden	AR	Mr. Walt Pigott	870-574-0971	1,900
Ouachita River School District	Mena	AR	Mr. Jerry Strasner	479-394-2348	1,800
Danville Public Schools	Danville	AR	Mr. Gregg Grant	479-495-4800	1,700
Magazine School District	Magazine	AR	Mr. Brett Bunch	479-969-2566	1,700
Pierce City R-VI School District	Pierce City	MO	Mr. Russ Moreland	417-476-2555	1,700
Park County School District RE-2	Fairplay	CO	Mrs. Cindy Bear	719-836-4401	1,650
Parker's Chapel Schools	El Dorado	AR	Mr. Mike White	870-862-4641	1,650

	City	State	Contact	Phone	Units Installed
Cross County Schools District	Cherry Valley	AR	Mr. Jerry Buchanan	870-588-3338	1,600
McCrary School District	McCrary	AR	Mr. Bob Casteel	870-731-2535	1,600
Mountain Pine School District	Mountain Pine	AR	Mr. Robert Gray	501-767-1540	1,600
Shirley School District	Shirley	AR	Mrs. Tyrene Gardner	501-723-8191	1,500
Centerpoint School District	Amity	AR	Mr. Dan Breshears	870-356-2912	1,500
Deer/Mt. Judea	Deer	AR	Mr. Andrew Curry	870-428-5433	1,500
Desoto Regional Health	Mansfield	LA	Mr. Todd Eppler	318-872-4610	1,500
Springhill Medical Center	Springhill	LA	Mr. Vince Sedminik	318-539-1001	1,500
Sargent School District	Mone Vista	CO	Mr. Brian Crowther	719-852-4023	1,400
Peyton School District	Peyton	CO	Mr. Tim Kistler	719-749-2330	1,400
Big Sandy Schools 100J	Simla	CO	Mr. Steve Wilson	719-541-2292	1,400
County Line School District	County Line	AR	Mr. Taylor Gattis	479-635-2222	1,400
Hector School District	Hector	AR	Mr. Mark Taylor	479-284-2021	1,400
Quitman School District	Quitman	AR	Mr. Dennis Trexler	501-589-3156	1,400
Swink School District	Swink	CO	Mr. Kyle Hebbard	719-384-8103	1,300
Cotter School District	Cotter	AR	Mrs. Vanessa Thomas-Jones	870-435-6171	1,300
Hermitage School District	Hermitage	AR	Dr. Tracy Tucker	870-463-2246	1,300
Spring Hill School District	Hope	AR	Mrs. Angie Raney	870-777-8236	1,250
Pflugerville ISD	Pflugerville	TX	Mr. Michael Porter	512-786-1114	1,200
Sangre De Cristo School District	Mosca	CO	Mr. David Crews	719-378-2321	1,200
City Corporation - Russellville	Russellville	AR	Mr. Steve Mallett	479-968-2105	1,200
Dierks School District	Dierks	AR	Ms. Holly Cothren	870-286-2450	1,200
Miller R-II School District	Miller	MO	Dr. Dustin Storm	417-452-3515	1,200
Omaha School District	Omaha	AR	Mr. Jacob Sherwood	870-426-5400	1,200
Tahoka ISD	Tahoka	TX	Mr. Alan Umholtz	254-855-6345	1,200
Western Yell Co. School District	Havana	AR	Mr. Joe Staton	479-476-4116	1,200
Wonderview School District	Wonderview	AR	Mr. Jamie Stacks	501-354-0211	1,200
Calhan School District	Calhan	CO	Mr. David Slothower	719-347-2766	1,100
Alpena School District	Alpena	AR	Dr. Andrea Martin	870-437-2228	1,100
Barton-Lexa School District	Lexa	AR	Mr. David Tollett	870-572-7294	1,100
Hillcrest School District	Hillcrest	AR	Mr. Greg Crabtree	870-528-3856	1,100
Kirby School District	Kirby	AR	Mr. Jeff Alexander	870-398-4212	1,100
Ouachita School District	Donaldson	AR	Mr. Ronnie Kissire	501-384-2318	1,100
Conway Christian School	Conway	AR	Mr. Jason Carson	501-336-9067	1,000
Meadow ISD	Meadow	TX	Mr. Darrian Dover	806-539-2246	1,000
Liberal R-II School District	Liberal	MO	Mr. William Harvey	417-843-5115	1,000
Blevins School District	Blevins	AR	Mr. Billy Lee	870-874-2801	1,000
Southeast Dept of Human Service - Warren	Warren	AR	Mr. K Rex Mayfield	870-931-2664	1,000
Miami-Yoder School District	Rush	CO	Mr. Dwight Barnes	719-478-2206	900
Cotopaxi School District	Cotopaxi	CO	Mrs. Danielle Van Esselstine	719-942-4131	900
Poyen School District	Poyen	AR	Mr. Ronnie Kissire	501-332-8884	900
Blanket ISD	Blanket	TX	Mr. David Whisenhunt	325-748-5311	900
New Home ISD	New Home	TX	Mr. Shane Fiedler	806-924-7543	900
Del Valle ISD	Del Valle	TX	Mr. Steven Alves	512-386-3050	850
Sanford School District	Sanford	CO	Mr. Kevin Edgar	719-274-5167	800
Elbert 200 School District	Elbert	CO	Mrs. Kelli Thompson	303-648-3030	800
Hermleigh ISD	Hermleigh	TX	Mr. Brent Dawson	325-863-2451	800
Lavaca School District	Lavaca	AR	Mr. Steve B. Rose	479-674-5611	800
Hampton School District	Hampton	AR	Mr. Jimmy Cunningham	870-798-2742	600
Rising Star ISD	Rising Star	TX	Mr. Joe Branham	254-643-1981	600
Knox County Hosptial District	Knox City	TX	Stephen Kuehler	940-657-3535	500
Dawson Education Service Coop	Arkadelphia	AR	Mr. Darin Beckwith	870-246-3077	500

	City	State	Contact	Phone	Units Installed
Camden Harmony Grove - Sparkman Camp	Camden	AR	Mr. Walt Pigott	870-574-0971	500
Plainview RE-2 School District	Sheridan Lake	CO	Mr. Jess Buller	719-729-3331	470
Primero RE-2 School District	Weston	CO	Mr. Bill Naccarato	718-868-2715	400
Benjamin ISD	Benjamin	TX	Dr. Josh Smith	940-459-2231	350
Calhoun County Courthouse	Hampton	AR	Judge Floyd Nutt	870-798-4818	160
Arkansas Baptist College	Little Rock	AR	Mr. Charles Ripley	501-517-3185	25
Lamesa ISD - Gymnasium	Lamesa	TX	Mr. Adam Oliva	806-872-5461	25

	City	State	Contact	Phone	Units Installed
<b>Completed Fluorescent Projects</b>					
North Kansas City Schools	North Kansas City	MO			34,500
Pulaski County School District	Little Rock	AR	Dr. Gary Smith	501-490-6209	44,500
Fort Smith Public Schools	Ft. Smith	AR	Dr. Benny Gooden	501-785-2501	20,500
University of Arkansas at Fayetteville	Fayetteville	AR	Mr. Cary Parks	501-258-3011	17,500
Texarkana Schools	Texarkana	AR	Mr. Bill Goff	501-772-3371	7,500
Cabot Schools	Cabot	AR	Dr. Frank Holman	501-843-3363	7,300
West Memphis Schools	West Memphis	AR	Mr. Bill Kessinger	870-735-1915	7,000
Forrest City Schools	Forrest City	AR	Mr. Lee Vent	870-633-1485	6,000
Russellville Schools	Russellville	AR	Mr. Johnny Thaxton	501-968-1306	5,400
Blytheville Schools	Blytheville	AR	Mr. Charles Van Pelt	870-762-2053	5,000
Crossett Schools	Crossett	AR	Ms. Barbara Gates	870-364-3112	5,000
Lee County Schools	Marianna	AR	Mr. Wayne Thompson	870-295-7100	5,000
Hope Schools	Hope	AR	Dr. Carlos Price	870-777-2251	4,800
Camden Fairview Schools	Camden	AR	Mr. Jerry Guess	870-836-4193	4,500
Helena/West Helena Schools	Helena	AR	Mr. Rodney Echols	870-338-8172	4,500
Mountain Home Schools	Mountain Home	AR	Mr. Steve Singleton	870-425-2501	4,100
Valley Springs Schools	Valley Springs	AR	Mr. Charles Trammell	870-429-9205	4,000
Hamburg Schools	Hamburg	AR	Mr. Bobby Harper	870-853-9851	4,000
Paragould Schools	Paragould	AR	Mr. Tom Kimbrell	870-239-2105	4,000
Searcy Schools	Searcy	AR	Mr. Calvin Estes	501-268-3517	4,000
Siloam Springs Schools	Siloam Springs	AR	Dr. Spear/Rick Keyes	501-524-3191	4,000
Harrison Schools	Harrison	AR	Dr. Charles Adair	870-741-7600	3,800
Alma Public Schools	Alma	AR	Mr. David Wooley	501-632-4791	3,600
Arkadelphia Schools	Arkadelphia	AR	Dr. Frank Holman	870-246-5564	3,500
Greenbrier Schools	Greenbrier	AR	Mr. Mike Mertens	501-679-4808	3,500
Pocahontas School District	Pocahontas	AR	Mr. Mark Van Camp	870-892-4573	3,500
Southern Mississippi Co. Schools	Wilson	AR	Mr. Harold Clemons		3,500
Wynne Schools	Wynne	AR	Mr. Darrell Smith	501-238-5000	3,400
Southern Arkansas University	Magnolia	AR	Mr. Billy Machen	870-235-4065	3,340
Heber Springs Schools	Heber Springs	AR	Mr. Forest Kyle	501-362-2451	3,200
UALR Library	Little Rock	AR	Mr. Jim Joyner	501-569-3390	3,100
Dumas Schools	Dumas	AR	Mr. Don McHan	870-382-4571	3,000
Lake Hamilton Schools	Hot Springs	AR	Mr. Danny Frazier	501-767-2306	3,000
Newark School District	Newark	AR	Mr. Guy Santucci	870-799-8691	3,000
Jonesboro Schools	Jonesboro	AR	Mr. Clint Byard	870-933-5800	2,800
Truman School District	Truman	AR	Mr. Joe Waleszonia	870-483-6444	2,800
Babst Medical Center	Little Rock	AR	Mr. Phil Hall	501-202-2269	2,700
Fordyce Schools	Fordyce	AR	Ms. Charlotte Nichols	870-352-3005	2,700
Mena Schools	Mena	AR	Mr. Jimmy Jones	501-394-1710	2,600
Dermott Schools	Dermott	AR	Mr. Bruce Terry	870-538-5264	2,500
Lakeside Schools	Hot Springs	AR	Mr. Danny Slay	501-262-1880	2,500
Watson Chapel	Pine Bluff	AR	Mr. Danny Knight	870-879-0220	2,500
Bald Knob Schools	Bald Knob	AR	Dr. Jeff Heverling	501-724-3361	2,400
Corning Schools	Corning	AR	Mr. Albert Brown	870-857-6818	2,400
Waldron Public Schools	Waldron	AR	Mr. Floyd Marshall	501-637-3179	2,400
Central Flying Station	Little Rock	AR	Mr. Dick Holbert	501-375-3245	2,300
Magnolia Schools	Magnolia	AR	Dr. Don Moore	501-234-4933	2,200
DeWitt Schools	DeWitt	AR	Mr. Jim Emerson	870-946-3576	2,100
Mountain View School District	Mountain View	AR	Mr. Mark Rector	870-269-3443	2,100
Carlisle Schools	Carlisle	AR	Dr. Ron Wilson	501-552-3931	2,000
Gentry Public Schools	Gentry	AR	Dr. Randy Barrett	501-736-2253	2,000
Green Forest Schools	Green Forest	AR	Mr. James Johnston	870-438-5201	2,000
Warren Schools	Warren	AR	Mr. Carl Barger	570-226-6738	2,000
Highland School District	Hardy	AR	Mr. Ronnie Brogden	870-856-3275	2,000
El Dorado Schools	El Dorado	AR	Mr. Bob Watson	870-864-5005	1,900
Gosnell Schools	Gosnell	AR	Mr. Stan Williams	870-532-4000	1,900
Malvern Schools	Malvern	AR	Mr. David Craig	501-332-7500	1,900
Mansfield Public Schools	Mansfield	AR	Dr. Larry Austin	501-928-4006	1,900
Star City Schools	Star City	AR	Mr. Ray Wynn	870-628-4237	1,900
Cedarville Schools	Cedarville	AR	Mr. David Green	501-474-7220	1,800
Prescott Schools	Prescott	AR	Mr. Ron Wright	870-887-3016	1,800
West Fork Schools	West Fork	AR	Mr. John Selph	501-839-2231	1,800
Paris School District	Paris	AR	Mr. Richard Abernathy	501-963-3243	1,800
Berryville Schools	Berryville	AR	Dr. Don Roberts	870-423-3311	1,700
Booneville Schools	Booneville	AR	Mr. Aaron Hosman	501-675-3504	1,700
Clarendon Schools	Clarendon	AR	Mr. Dennis Meins	870-747-3351	1,700
England Schools	England	AR	Mr. Jerome Wesson	501-842-2669	1,700
Eudora Schools	Eudora	AR	Mr. Thomas Gathen	870-355-2546	1,700

	City	State	Contact	Phone	Units Installed
Harrisburg Schools	Harrisburg	AR	Mr. Danny Sample	870-578-2416	1,700
Lonoke Schools	Lonoke	AR	Mr. Dee Human	501-676-2042	1,700
McGehee Schools	McGehee	AR	Ms. Barbara Wood	870-222-3670	1,700
Walnut Ridge Schools	Walnut Ridge	AR	Mr. Terry Belcher	870-886-6634	1,700
Westside Schools	Jonesboro	AR	Mr. Dick Young	870-935-7503	1,700
Cave City Schools	Cave City	AR	Mr. Larry Brown	870-283-5391	1,600
East Poinsett County Schools	Lepanto	AR	Mr. Gerald Jennings	870-475-2472	1,600
Jackson County Schools	Tuckerman	AR	Mr. Pete Whitby	870-349-2232	1,600
Dover Schools	Dover	AR	Mr. Dan Lovelady	501-331-2916	1,550
Bearden Schools	Bearden	AR	Mr. Jim Garrett	870-687-2236	1,500
Charleston Public Schools	Charleston	AR	Mr. Jeff Stubblefield	479-965-7160	1,400
Bergman Schools	Bergman	AR	Mr. Larry McKinney	870-741-5213	1,400
Eureka Springs Schools	Eureka Springs	AR	Mr. Reck Wallis	501-253-5999	1,400
Fountain Lake Schools	Fountain Lake	AR	Mr. Charles Clark	501-623-5655	1,400
Glen Rose Schools	Glen Rose	AR	Mike McNabb	501-332-3694	1,400
Hoxie Schools	Hoxie	AR	Mr. Danny Stanford	870-886-2401	1,400
Manilla Schools	Manilla	AR	Mr. Roland Wells	870-561-4419	1,400
Ouachita Medical Center	Camden	AR	Mr. Charles Jeffus	870-836-1297	1,400
Yellville Summit School District	Yellville	AR	Mr. Tommy Tyler	870-449-4061	1,400
Elkins Schools	Elkins	AR	Mr. John Smith	501-643-2172	1,350
Buffalo Island Schools	Monette	AR	Mr. George Ed Holland	870-486-5411	1,300
Huntsville Schools	Huntsville	AR	Ms. Dana Samples	501-738-2011	1,300
Junction City Schools	Junction City	AR	Mr. Alvin Kelley	870-924-4575	1,300
Oaklawn Park	Hot Springs	AR	Mr. Eric Jackson	501-623-4411	1,300
Perryville Schools	Perryville	AR	Mr. Calvin Tabor	501-889-8461	1,250
Cross County Schools	Cherry Valley	AR	Mr. Don Smith	870-588-3338	1,250
Marked Tree Schools	Marked Tree	AR	Mr. Larry Garrison	870-358-2913	1,250
Bismark Schools	Bismark	AR	Mr. Cliff Wishum	501-865-4888	1,200
Clay County Schools		AR	Ms. Kelly Scobey	870-595-3151	1,200
Piggot Schools	Piggot	AR	Mr. Barry Scott	870-598-2572	1,200
Cotter Schools	Cotter	AR	Mr. Bob Miller	870-435-6171	1,100
Dierks Schools	Dierks	AR	Mr. Wayne Freppon	870-286-2191	1,100
Hughes Schools	Hughes	AR	Dr. Randy Crowder	870-339-2570	1,100
Rison Schools	Rison	AR	Mr. Scotty Holderfield	870-325-2231	1,100
Riverside Schools	Lake City	AR	Mr. Larry Nowlin	870-237-4329	1,100
Taylor Schools	Tyalar	AR	Mr. Jerry Camp	870-694-2251	1,100
Hazen Schools	Hazen	AR	Mr. Danny Hazelwood	870-255-4549	1,020
Alpena School District	Alpena	AR	Mr. Robert Smalley	870-437-2220	1,000
Barton Schools	Barton	AR	Mr. Roy Kirkland	870-572-7294	1,000
Bay School District	Bay	AR	Mr. Jim Canada	870-781-3711	1,000
Bradford Schools	Bradford	AR	Mr. Arthur Dunn	501-344-2707	1,000
Brookland Schools	Brookland	AR	Ms. Gene goza	870-932-2080	1,000
Clarksville Schools	Clarksville	AR	Mr. Dean Pitts	501-754-8454	1,000
First National Bank	El Dorado	AR	Mr. Mike Houston	870-863-3181	1,000
Hermitage Schools	Hermitage	AR	Mr. John Jordan	870-463-2246	1,000
Izard County Consolidated Schools	Brockwell	AR	Mr. Fred Walker	870-258-7700	1,000
Johnson Co. Westside School District	Coal Hill	AR	Mr. Jim Lloyd	501-497-1171	1,000
Mt. Ida Schools	Mt. Ida	AR	Dr. Jim Regnier	870-867-2323	1,000
White County Schools	Judsonia	AR	Mr. Monty Betts	501-729-3992	1,000
Wickes Schools	Wickes	AR	Mr. Richard Holbert	870-385-7101	1,000
Wonderview Schools	Hattieville	AR	Ms. Rhonda Smith	501-354-0211	1,000
Sloan-Hendrix Schools	Imboden	AR	Mr. Michael Holland	570-886-2401	980
Jasper School District	Jasper	AR	Mr. Tommy Stokes	870-446-2223	950
Turrell Schools	Turrell	AR	Mr. Alfred Hogan	870-343-2533	950
Ola Schools	Ola	AR	Mr. Earl Jamison	501-489-5251	925
Pangburn Schools	Pangburn	AR	Mr. Jerome Browing	501-728-4511	920
Black Rock Schools	Black Rock	AR	Mr. Bobby McMillon	870-878-6273	900
Caddo Hills Schools	Caddo Hills	AR	Mr. Rick Green	870-356-3857	900
Harmony Grove Schools	Camden	AR	Mr. Harold Davidson	870-574-0971	900
Marmaduke Schools	Marmaduke	AR	Mr. Jerry McIntosh	870-597-2723	900
Nemo Vista Schools	Center Ridge	AR	Mr. Bill Jackson	501-893-2925	900
Norphlet Schools	Norphlet	AR	Mr. Eddie Miller	870-546-2781	900
North Point Ford/Lincoln/Mazda	N. Little Rock	AR	Mr. Paul Reiser	501-945-1200	900
Emerson Schools	Emerson	AR	Mr. Ron Harris	870-547-2218	850
Marvell Schools	Marvell	AR	Mr. Ulicious Reed	870-829-2101	850
Parkin Schools	Parkin	AR	Mr. Clint Williams	870-755-2742	850
Bradley Schools	Bradley	AR	Mr. Darrell Porter	870-894-3313	800
County Line Schools	Branch	AR	Dr. Kay Johnson	501-635-2222	800
Deer Schools	Deer	AR	Mr. Richard Denniston	870-428-5433	800
Delight Schools	Delight	AR	Mr. Randy Hughes	870-379-2214	800

	City	State	Contact	Phone	Units Installed
Lakeside Schools	Lake Village	AR	Ms. Joyce Vaught	870-265-7300	800
Lead Hill Schools	Lead Hill	AR	Mr. Bob Tutt	870-436-5249	800
Lockesburg Schools	Lockesburg	AR	Mr. Lavon Flaherty	870-289-5161	800
Magnet Cove Schools	Magnet Cove	AR	Dr. Harlan Buttrum	501-624-5355	800
Midland Schools	Pleasant Plains	AR	Mr. Lee Roy Brewer	501-345-2852	800
Mountain Pine Schools	Mountain Pine	AR	Mr. Ron Looper	501-767-1540	800
Omaha Schools	Omaha	AR	Dr. David Land	870-426-5400	800
City of Maumelle	Maumelle	AR	Mr. Mike Watson	501-851-2500	800
Magazine Schools	Magazine	AR	Mr. James Isaacs	870-969-2556	750
Mammoth Spring Schools	Mammoth Spring	AR	Mr. Houston Case	870-625-3612	750
Stephens Schools	Stephens	AR	Mr. Gary Kees	870-786-5443	750
Fouke Schools	Fouke	AR	Mr. Charlie Williams	870-653-4311	710
Armored Schools	Armored	AR	Mr. Joseph Cornelison	870-763-6639	700
Crawfordsville Schools	Crawfordsville	AR	Mr. Earvin Smith	870-823-5577	700
Cushman Schools	Cushman	AR	Mr. Gary Anderson	870-793-6321	700
Gillett Schools	Gillett	AR	Mr. Johnnie Johnson	870-548-2281	700
Hatfield Schools	Hatfield	AR	Mr. John Ponder	870-389-6164	700
Mineral Springs Schools	Mineral Springs	AR	Dr. Pat Adcock	870-287-4748	700
Ozark Schools	Ozark	AR	Mr. Scott Stone	501-667-4118	700
Stone County Schools	Timbo	AR	Mr. Dave Campbell	870-746-4603	650
Arkansas City Schools	Arkansas City	AR	Ms. Gene Gregory	870-877-2491	600
Biggers-Reyno Schools	Biggers	AR	Mr. J.M. Edington	870-769-2480	600
Cabot Schools	Cabot	AR	Mr. Leon Miles	501-843-3363	600
Cord-Charlotte Schools	Charlotte	AR	Mr. Jerrell Lillard	870-799-3704	600
Cutter Morning Star Schools	Hot Springs	AR	Mr. Carl Hughes	501-262-2414	600
Marion Schools	Marion	AR	Mr. Jeff Altemus	870-739-5100	600
McRae Schools	McRae	AR	Mr. Jeff Williams	501-726-3587	600
St. Paul Schools	St. Paul	AR	Mr. Bill Schafer	501-677-2411	600
Union Schools	Union	AR	Mr. Bruce Griffin	870-863-8472	600
Waldo Schools	Waldo	AR	Mr. Richard Britt	870-693-5731	600
Wilburn Schools	Wilburn	AR	Mr. Billy Jackson	501-362-6107	600
Winslow Schools	Winslow	AR	Dr. Roger Oge`	501-634-2062	600
Plainview Schools	Plainview	AR	Mr. Jimmy Cunningham	501-272-4241	575
Sulphur Rock Schools	Sulphur Rock	AR	Mr. Jerry Rose	870-799-3374	550
Fountain Hill Schools	Ft. Hill	AR	Mr. Keith Alexander	870-853-9277	515
Clinton Schools	Clinton	AR	Ms. Truett Love	501-745-2135	500
Delaplaine School District	Delaplaine	AR	Mr. Ronnie Lee	870-428-5433	500
Horizon Bank	Hot Springs	AR	Mr. Alan Kimball	501-624-5501	500
Leslie Schools	Leslie	AR	Mr. Roger Massey	870-447-2431	500
Piggly Wiggly	Arkadelphia	AR	Mr. Andy Riethmaeir	870-246-4641	480
McNeil School District	McNeil	AR	Mr. Terry Bo Ray	870-695-3500	475
Jessieville Schools	Jessieville	AR	Mr. George Foshee	501-984-5381	460
River Valley Schools	Strawberry	AR	Mr. Randy Scarbrough	870-528-3856	450
Bright Star Schools	Bright Star	AR	Mr. Sammy Bray	870-691-2800	400
Carthage Schools	Carthage	AR	Mr. Allen McDonald	870-254-2231	400
M&P Bank	Camden	AR	Mr. Jim Jordan	870-836-8136	400
Mt. Judea Schools	Mt. Judea	AR	Mr. Tommy Flud	870-434-5362	400
Walker School District	Magnolia	AR	Mr. Bertram Garmon	870-234-5654	400
Kingston Schools	Kingston	AR	Mr. Mike Cox	501-665-2995	350
Oden Schools	Oden	AR	Mr. Vernon Morrison	870-326-4311	350
Beebe School District	Beebe	AR	Mr. Keith Williams	501-882-5463	300
Oark Schools	Oark	AR	Ms. Estel Grigg	501-292-3353	300
Piggly Wiggly	Hot Springs	AR	Mr. Bob Tucker	501-623-4381	300
Plastics Ingenuity	Maumelle	AR	Mr. Dan Walker	501-851-0704	300
Bryant City Government	Bryant	AR	Mr. Gary Hollis	501-847-5559 Ext.10	300
Arch Ford Coop	Plumerville	AR	Dr. Mike Hargis	501-354-2269	250
Arlington Hotel	Hot Springs	AR	Mr. John Burford	501-623-7771	200
Hot Springs Chamber of Commerce	Hot Springs	AR	Mr. Jay Chessir	501-321-1700	200
Southwest Education Cooperative	Hope	AR	Mr. Anthony Gadberry	870-777-3076	200
Dawson Education Cooperative	Arkadelphia	AR	Mr. Rick Saunders	870-246-3077	150
Precision Aerospace Technologies, Inc.	Batesville	AR	Mr. Chris Emerson	870-251-2533	15
Rutherford County School District	Murfreesboro	TN	Mr. Gary Clarty	615-416-3157	65,600
Hamilton County Schools	Chattanooga	TN	Mr. Greg Higgins	423-304-1211	27,200
Wilson County Schools	Lebanon	TN	Mr. Jim Duncan/Mr. Mikey Hall	615-444-3282	24,600
Maury County Schools	Columbia	TN	Mr. Eddie Hickman	931-388-8403	24,000
Hardin County Schools	Savannah	TN	Mr. Michael Davis	731-925-3943	14,400
Franklin County Schools	Winchester	TN	Dr. Rebecca Sharber	931-967-0626	13,500
Cumberland County Schools	Crossville	TN	Mr. Dan Horst	615-332-2671	13,000
Lawrence County Schools	Lawrenceburg	TN	Mr. Larry Davis/Mr. David Crowell	931-762-3581	12,600
Cheatham Co. Schools	Ashland City	TN	Dr. Tim Webb	615-306-3450	12,400

	City	State	Contact	Phone	Units Installed
Bradley County Schools	Cleveland	TN	Mr. Johnny Mull	423-400-6757	10,800
Cleveland City Schools	Cleveland	TN	Mr. Paul Ramsey	423-310-6464	10,700
Knox County Schools	Knoxville	TN	Mr. Zane Foraker	865-293-7331	9,800
Dickson County Schools	Dickson	TN	Mr. Charlie Daniel/Mr. Gary Kimmons	615-446-7571	9,200
Lauderdale County Schools	Ripley/Halls	TN	Mr. Bobby Webb	901-635-2941	8,500
Hardeman County Schools	Bolivar	TN	Mr. Steve Young	901-658-2510	8,000
Franklin Special School District	Franklin	TN	Dr. David Snowden	615-794-6624	8,000
McNairy County	Selmer	TN	Mr. Charlie Miskelly	901-645-3267	6,500
Obion County School District	Troy	TN	Ms. Donna Neblitt	901-885-9743	5,000
Shelby County Schools	Memphis	TN	Dr. Bobby Webb	901-321-2500	5,000
Weakley County	Dresden	TN	Mr. Richard Barber	731-364-2755	4,900
Gibson County Schools	Dyer	TN	Mr. John Scott/Mr. Jim Acree	901-692-3803	4,200
Lebanon Special Sch. Dist.	Lebanon	TN	Mr. Andy Brummett	615-449-6060	4,100
Benton County Schools	Camden	TN	Mr. Randall Robertson	731-584-6111	3,700
Trenton Public Schools	Trenton	TN	Mr. Larry Ridings	901-855-1191	3,500
Franklin County Government	Winchester	TN	Mayor Richard Stewart	931-967-2905	3,200
Maury County Government	Columbia	TN	Mr. Ronnie Bates	931-626-0322	3,100
Lewis County Schools	Hohenwald	TN	Mr. Tim Webb	931-796-3264	2,900
Memphis City Schools	Memphis	TN	Mr. Tony Wright	901-416-0813	2,800
Humboldt Schools	Humboldt	TN	Mr. Butch Twyman	901-784-2652	2,800
Marion County Schools	Jasper	TN	Mr. Fred Taylor	423-942-3434	2,600
Cannon County Schools	Woodbury	TN	Ms. Barbara Parker	615-563-5752	2,500
Trousdale County Schools	Hartsville	TN	Ms. Margaret Oldham	615-374-2193	2,400
McKenzie School District	McKenzie	TN	Dr. Bently Rowdon	901-352-2246	2,300
Washington County	Jonesborough	TN	Mr. Willie Shrewsbury	423-791-1437	2,000
Huntingdon School District	Huntingdon	TN	Mr. Danny Truett	901-986-2222	2,000
Fayetteville City Schools	Fayetteville	TN	Mr. Billy Joe Evans	931-433-5542	1,900
University of Tennessee at Chattanooga	Chattanooga	TN	Mr. Warren Simpson	423-425-4500	1,700
Baptist Hospital Tipton	Covington	TN	Mr. James Smith	901-476-2621	1,700
Sweetwater City Schools	Sweetwater	TN	Dr. Keith Hickey	423-337-7051	1,600
Babstist Hospital Lauderdale	Ripley	TN	Mr. Jerry Vowell	901-635-1331	1,100
Manchester City Schools	Manchester	TN	Dr. Keith Brewer	931-728-2316	1,100
McKenzie Methodist Hospital	McKenzie	TN	Mr. Ted Lowder	901-352-4197	800
S. Carroll County School District	Clarksburg	TN	Mr. David Huss	901-986-4502	700
Alamo City Schools	Alamo City	TN	Mr. Reecha Black	901-696-5515	650
Carroll County Schools	Huntingdon	TN	Mr. Charlotte Tucker	901-986-4482	450
Union University	Jackson	TN	Mr. Will Butcher	731-661-9818	400
Hollow Rock-Bruceton Schools	Bruceton	TN	Mr. Cliff Sturdivant	901-586-7657	300
Town of Estill Springs	Estill Springs	TN	Ms. Tina Smith	931-649-5188	150
University of Louisiana at Monroe	Monroe	LA	Mr. Jason Roubique	318-342-5171	9,600
East Baton Rouge School District	Baton Rouge	LA	Mr. Toby Dodson	225-933-9555	4,500
Lafayette Consolidated Government	Lafayette	LA	Mr. Jim Gros	337-291-5626	3,000
Caddo Parish Schools	Shreveport	LA	Mr. Greg Spurlock	318-603-6346	2,100
McNeese State University	Lake Charles	LA	Mr. Kevin Martin	337-475-5888	2,000
Louisiana Delta Community College	Monroe	LA	Mr. Mike Colvin	318-372-0415	750
Desoto County Schools	Hernando	MS	Mr. Robert Earl Phillips	662-429-5271	20,000
Tupelo Public School District	Tupelo	MS	Mr. Bobby Sheffield/ Mrs. Julie Hinds	662-841-8906	9,300
Union County Schools	New Albany	MS	Mrs. Brenda Reedy	662-534-1960	3,800
Tate County Schools	Senatobia	MS	Mr. Truman Albritton	662-562-5861	3,600
Columbus Municipal School Distrcit	Columbus	MS	Mr. Kenneth Hughes	662-241-7408	2,400
Starkville High School	Starkville	MS	Mr. Leon Clark	662-324-4130	2,000
Marshall County Schools	Holly Springs	MS	Mr. Don Randolph	662-252-4271	300
University of South Carolina	Columbia	SC	Mr. Jeff Lingefelt	803-938-3784	1,700
Arlington ISD	Arlington	TX			9,600
Northside ISD	San Antonio	TX			6,600
Hill College	Hillsboro	TX			6,100
La Marque ISD	La Marque	TX	Mr. Andrew Wong	214-493-1458	1,000
Columbus School District	Columbus	TX	Mr. Robert O'Connor	979-732-5704	150
Habersham County Schools	Clarksville	GA	Mr. Will Butcher	706-778-7579	9,600
Perry Community School District	Perry	IA	Mr. Kevin McLaughlin	515-490-8466	2,500
BGM Community School District	Brooklyn	IA	Supt. Brad Hohensee	641-522-7058	1,000
Sante Fe Trail USD 434	Carbondale	KS	Dr. Steve Pegram	785-665-7168	3,000
Silver Lake USD 372	Silver Lake	KS	Dr. Randy Freeman	785-582-4026	2,500
Bluestem School District	Leon	KS	Mr. Dennis Engels	316-742-3261	2,400
Hugoton USD 210	Hugoton	KS	Mr. Mark Crawford	620-544-4397	2,200
North Lyon USD 251	Americus	KS	Mr. Mike Nulton	620-443-5116	1,700
Holcomb USD 363	Holcomb	KS	Mr. Robert O'Connor	620-277-2629	1,700
Lakin USD 215	Lakin	KS	Mr. Randall Steinle	620-355-6761	1,600
Deerfield USD 216	Deerfield	KS	Mr. Jon Ansley	620-426-8516	1,400
Satanta USD 507	Satanta	KS	Ms. Ardith Dunn	620-649-2234	1,300

	City	State	Contact	Phone	Units Installed
Montezuma USD 371	Montezuma	KS	Mr. Jay Zehr	620-846-2293	1,200
Moscow USD 209	Moscow	KS	Mr. Larry Phillippi	620-598-2205	1,200
Cimarron USD 102	Cimarron	KS	Mr. Mike Waters	620-855-7743	1,100
Spearville USD 381	Spearville	KS	Mr. Daryl Stegman	620-385-2676	950
Bucklin USD 459	Bucklin	KS	Mr. Skip Landis	620-826-3828	900
Ingalls USD 477	Ingalls	KS	Mr. Dave Novack	620-335-5136	800
Syracuse USD 494	Syracuse	KS	Ms. Joan Friend	620-384-7872	600
Copeland USD 476	Copeland	KS	Mr. Jay Zehr	620-668-5565	500
Ashland USD 220	Ashland	KS	Mr. Bill Day	620-635-2220	200
Kismet-Plains USD 483	Plains	KS	Mr. Elton Argo	620-563-7103	80
Moffat County School District	Craig	CO	Mr. Mike Taylor	970-824-5622	5,800
Academy 20 School District	Colorado Springs	CO	Mr. Dan Yaeger	719-234-1606	3,400
El Paso County Schools	Fountain	CO	Mr. Gary Hofstettler	719-382-1325	3,000
Big Sandy 100J School District	Simla	CO	Mr. Steve Wilson	719-541-2292	1,100
Elizabeth C-1 Schools	Elizabeth	CO	Mr. Mike Drake	303-646-1849	1,100
Springfield School District RE-4	Springfield	CO	Mr. Mike Page	719-523-6554	800
Peetz School District	Peetz	CO	Mr. Dean Koester	970-334-2435	700
Elbert Schools	Elbert	CO	Ms. Kelli Loflin	303-648-3030	600
Walsh School District	Walsh	CO	Mr. Kyle Hebbert	719-324-5400	600
Pritchett School District	Pritchett	CO	Ms. Stephanie Hund	719-523-4045	500
Primer RE-2 School District	Weston	CO	Mr. Eric Davies/Mr. Garland Gabbard	719-868-2715	500
La Veta School District	La Veta	CO	Mr. Dave Seaney	719-742-3562	500
Baca County Conservation District	Springfield	CO	Ms. Misty George	719-523-4522	100
Genoa Hugo Schools	Hugo	CO	Mr. Robert Ring	719-743-2428	100
Buffalo RE-4 School District	Merino	CO	Mr. Dave Kautz	970-522-7424	Gym
Wiggins RE-50 School District	Wiggins	CO	Mr. John Kopetzky	970-483-7762	Gym
Marshall School District	Marshall	MO	Mr. Joe Aull/Mr. Kevin Hart	660-886-7414	5,300
Lebanon R-III School District	Lebanon	MO	Dr. Duane Widhalm	417-532-9142	4,200
Ozark R-VI School District	Ozark	MO	Dr. Jordan Needham	417-581-7694	3,700
Union R-XI Schools	Union	MO	Dr. Veann Tilson	636-583-8626	3,600
Willard R-II School District	Willard	MO	Dr. Kent Medland	417-742-2584	3,500
Hallsville R-IV School District	Hallsville	MO	Mr. John Robertson	573-819-8580	3,200
Nixa R-II School District	Nixa	MO	Dr. Kleinsmith	417-725-7400	3,200
Bolivar R-I School District	Bolivar	MO	Dr. Dennis Cooper	417-326-5291	3,200
Republic R-III School District	Republic	MO	Dr. Carol Morgan	417-732-3605	3,000
Lamar R-I School District	Lamar	MO	Mr. Mike Resa	417-682-3527	2,900
Webb City R-VII Schools	Webb City	MO	Dr. Ron Lankford	417-673-6000	2,800
Logan-Rogersville Schools	Rogersville	MO	Dr. Alan Markley	417-753-2891	2,700
Cassville R-IV School District	Cassville	MO	Mr. Marvin Henningson	417-847-5525	2,500
Charleston R-I Schools	Charleston	MO	Mr. Terry Rowe	573-683-3776	2,300
Malden School District	Malden	MO	Dr. Englehardt	573-276-5794	2,200
Fox C-6 Schools	Arnold	MO	Mr. Tim Crutchley	636-296-8000	2,100
Warsaw R-IX Schools	Warsaw	MO	Michael Stevenson	660-438-7120	2,000
Forsyth R-III Schools District	Forsyth	MO	Marty Garrison	417-546-6384	1,900
Doniphan R-I School District	Doniphan	MO	Mr. Jack Leatherman	573-996-3819	1,800
Mtn. View-Birchtree School District	Mtn. View	MO	Ms. Tina Woolsey	417-934-2020	1,800
Twin Rivers R-X School District	Brosley	MO	Mr. Terry Brashers	573-328-4321	1,800
Scott County R-IV Schools	Benton	MO	Don Abner	573-545-3887	1,650
Bloomfield R-IVX School District	Bloomfield	MO	Mr. Michael Dumey	573-568-4564	1,600
Cabool R-IV School District	Cabool	MO	Dr. Wesley Davis	417-254-4661	1,500
Salem R-80 School District	Salem	MO	Mr. Steve Bryant	573-729-6642	1,500
Strafford R-VI School District	Strafford	MO	Mr. John Collins	417-736-7000	1,500
East Prairie R-II Schools	East Prairie	MO	Mr. Jack McIntosh	573-649-3562	1,500
Gainesville R-V School District	Gainesville	MO	Mr. Bill Luny	417-679-4260	1,500
Miller R-II School District	Miller	MO	Dr. Dane Allen	417-452-3515	1,500
Willow Springs School District	Willow Springs	MO	Mr. Derrick Hutsell	417-469-3260	1,400
Stockton R-I Schools	Stockton	MO	Mr. Ken Spurgeon	417-276-5143	1,400
Houston R-I School District	Houston	MO	Dr. Duane Widhalm	417-967-3024	1,400
Mansfield R-IV Schools	Mansfield	MO	Mrs. Arlene Magnin	417-924-8458	1,400
Thayer R-II Schools	Thayer	MO	Mr. Dan Chappell	417-264-7261	1,300
West St. Francois County	Leadwood	MO	Mr. Stacy Stevens	573-562-7535	1,300
Southwest R-V Schools	Washburn	MO	Mr. Jim Roe	417-826-5410	1,300
Spokane R-VII School District	Highlandville	MO	Mr. Daryl Bernskoetter	417-443-2200	1,200
Dixon R-I School District	Dixon	MO	Mr. Barry Morrow	573-759-7163	1,200
Hartville R-II Schools	Hartville	MO	Mr. John Link	417-741-7676	1,200
Marionville R-IX Schools	Marionville	MO	Mr. Larry Brown	417-258-7755	1,200
Summersville R-II Schools	Summersville	MO	Mr. Mike McAdams	417-932-4045	1,200
Purdy R-II Schools	Purdy	MO	Mr. Joe Layton	417-442-3216	1,200
Sparta R-III	Sparta	MO	Mr. David McGehee	417-634-4284	1,200
New Haven School District	New Haven	MO	Mr. Kyle Kruse	573-237-3231	1,100

	City	State	Contact	Phone	Units Installed
Laquey R-V School District	Laquey	MO	Mr. Bob Boulware	573-765-3716	1,100
Liberal Schools	Liberal	MO	Mr. Bill Harvey	417-843-5115	1,100
Pierce City R-VI Schools	Pierce City	MO	Mrs. Lois Klatt	417-476-2555	1,100
Sarcoie School District	Sarcoie	MO	Mr. Rick Cook	417-548-3134	1,100
Winona R-III Schools	Winona	MO	Mr. Scott Lindsey	573-325-8101	1,100
Bakersfield Schools	Bakersfield	MO	Mr. Jerry Taylor	417-284-7333	1,000
Ash Grove R-IV Schools	Ash Grove	MO	Mr. Richard Harris	417-751-2534	1,000
Crane R-III Schools	Crane	MO	Mr. Tyler Laney	417-723-5300	1,000
Hollister R-V School District	Hollister	MO	Dr. Tim Taylor	417-243-4005	1,000
Greenfield R-IV School District	Greenfield	MO	Mr. David Hardage	417-637-5321	900
Hickory County R-I Schools	Urbana	MO	Mr. Ron Wilken	417-993-4241	900
Lockwood R-I Schools	Lockwood	MO	Dr. Lyle Boyles	417-232-4513	900
Jasper County R-V Schools	Jasper	MO	Mr. Jeff Kyle	417-394-2416	900
Richland R-IV Schools	Richland	MO	Dr. Terry Wolfe	573-765-3241	850
Marion C. Early R-V Schools	Morrisville	MO	Dr. Ron McIntire	417-376-2255	800
Plato R-V School District	Plato	MO	Mr. Leon Slape	417-458-3333	800
Bell City R-II School District	Bell City	MO	Mr. Don Abner	573-733-4444	800
Richland R-I Schools	Essex	MO	Ms. Carrell Odem	573-283-5332	800
Osceola School District	Osceola	MO	Mr. Aron Bennett	417-646-8143	750
Delta R-V School District	Delta	MO	Mr. Tom Allen	573-794-2500	750
Stoutland R-II Schools	Stoutland	MO	Ms. Geanine Bloch	417-286-3984	750
Halfway R-III School District	Halfway	MO	Mr. Jon Oetinger	417-445-2351	700
Walnut Grove R-V Schools	Walnut Grove	MO	Ms. Tanya Hunter	417-788-2543	700
Bronaugh R-VII School District	Bronaugh	MO	Ms. Patricia Phillips	417-922-3211	650
Holcomb R-III Schools	Holcomb	MO	Mr. Darrell Wilburn	573-792-3631	650
Shell Knob 78 Schools	Shell Knob	MO	Mr. Bill Hadlow	417-858-6743	650
Humansville R-IV Schools	Humansville	MO	Mr. Greg Thompson	417-754-2535	650
Madison C-3 School District	Madison	MO	Mr. Fred Weibling	660-291-5115	600
Verona R-VII School District	Verona	MO	Dr. Robert Abeln	417-498-2274	600
Lutie R-VI School District	Theodosia	MO	Mr. Chris Felmliee	417-273-4274	600
Osage County R-I Schools	Chamois	MO	Mr. Tom Allen/Mr. Brad Strobel	573-763-5666	600
Laclede Co. C-5 Schools	Lebanon	MO	Mr. Jason Buckner	417-532-4837	600
Golden City R-III Schools	Golden City	MO	Mr. Charles Brazeale	417-537-4900	600
Macks Creek R-V Schools	Macks Creek	MO	Mr. Clinton Waters	573-363-5909	600
Wheatland R-II Schools	Wheatland	MO	Mr. Mark Beem	417-282-6433	600
Everton R-III Schools	Everton	MO	Mr. David Hardage	417-535-2221	600
Climax Springs Schools	Climax	MO	Mr. Tom Wolf	573-347-3905	550
Eminence R-I Schools	Eminence	MO	Mr. Chris Combs	573-226-3251	550
Oregon-Howell R-III Schools	Koshkonong	MO	Mr. Steve Morgan	417-867-5601	500
Pemiscot County R-III Schools	Caruthersville	MO	Mr. Anthony Hartsfield	573-333-1856	450
Chadwick School District	Chadwick	MO	Mr. Don Reynolds	417-634-3588	400
Phelps County R-III School District	Edgar Springs	MO	Ms. Kay McMurtrey	573-435-6293	350
Sheldon R-VIII School District	Sheldon	MO	Mr. Phyllis Sprenkle	417-884-5113	300
Stet XV School District	Stet	MO	Mr. Fred Weibling	660-484-3122	250
Ridgeway R-V School District	Ridgeway	MO	Mr. Troy Gregory	660-872-6813	250
Raymondville R-VIII School District	Raymondville	MO	Mr. Nathan Holder	417-457-6237	200
Ozark County Courthouse	Gainesville	MO	Mr. Dave Morrisson	417-679-4096	200
Holden R-III Schools	Holden	MO	Mr. Mike Ringen	816-850-4444	130
Alton R-IV School District	Alton	MO	Mrs. Sheila Wheeler	417-778-7216	Gym

**GRANBURY INDEPENDENT SCHOOL DISTRICT  
INTEROFFICE MEMO  
FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20<sup>th</sup>, 2026  
For: Approval

**TO:** Dr. Courtney Morawski  
Superintendent

**FROM:** Houcine Chraibi  
**DATE:** April 10, 2026  
**RE:** CSP 2026-42 Roof Repair at  
STARS Academy

**SUMMARY:**

Granbury ISD solicited proposals from qualified roofing firms for repairs to the existing roof system at Stars Academy. To ensure the scope of work was fully and accurately defined, Armco conducted a comprehensive assessment of the roof, documenting all areas requiring repair and compiling a detailed project scope for vendors. The district also held an on-site walkthrough, providing all prospective candidates with the opportunity to access the roof, review existing conditions firsthand, and evaluate the full extent of the work required. This process helped ensure that all proposals were informed, competitive, and aligned with the district's needs.

**RECOMMENDATION:**

It is recommended that the Board approve the Stars Academy roof repair project to **DT Commercial Roofing Systems** in the total amount of **\$70,992.37**. DT Roofing's proposal fully met the detailed scope of work developed for this project and demonstrated a clear understanding of the repairs required to restore the existing roof system. Their submission aligned closely with the district's needs, offering a comprehensive and cost-effective solution to ensure the roof is repaired to a reliable and durable standard.

Respectfully submitted,



Houcine Chraibi, RTSBA

Staff Person Responsible: Bradee Drake  
Hailey Veron

Date Submitted: April 10, 2026

Thursday, April 2, 2026

Granbury ISD  
Mr. Houcine Chraibi  
Granbury ISD – 301 N Hannaford – CSP No. 2026-42

**Low Slope Built Up Roof -Repair (1) Building.**

- Remove loose gravel from all edge metal gravel guard, HVAC equipment, small ventilation equipment, pipes & projections, pitch pans & roof drains.
- All areas receiving new roof flashing will be primed with asphalt primer.
- Provide and install (1) ply of type IV fiberglass felt in hot applied type IV asphalt bitumen.
- Provide and install (1) ply of asphalt modified bitumen cap sheet in hot applied type IV asphalt bitumen lapped a minimum of (6) inches.
- All exposed asphalt will have gravel broadcast over it while still hot.
- Remove all existing mini pipe supports and replace with new.
- Repair any readily visible roof decencies as determine necessary by contractor during primary SOW.

**General Conditions:**

- All unforeseen excluded from contracts
- **ANY AND ALL PENETRATIONS TO BE CUT-IN PRIOR TO ROOF INSTALL**
  - Installer holds the right to void warranty with any penetrations made after completion of roofing system.
- All incidentals consistent with proposed roofing system
- All material to be delivered to the jobsite and stored in the designated area.
- Onsite containers, lifts and equipment to be provided by DT Commercial
- Job to be completed in TBD days depending on weather.
- Jobsite to be cleaned daily around full structure.

Base Bid:	\$68,924.63
Roofing System 1:	BUR
Sales Tax:	EXEMPT
Delivery fee included.	
Bond (3%)	\$2,067.74
<hr/>	
<b>Total Cost</b>	<b>70,992.37</b>

**Notes:**

- All unforeseen excluded from contract.
  - 2-year workmanship is included
  - Proposal is good for 30-days
  - Breakout pricing is for accounting purposes only
- 

**Exclusions:**

- Wind speed engineering
- Through wall flashing
- Soffit panels
- Metal wall panels
- Metal fascia
- Access doors
- Roof ladders, ladder assist post
- Fully tapered insulation
- Safety railing systems
- Wood blocking/nailers
- Wood sheathing
- Roof board on walls
- Primary steel/framing
- Vapor barrier
- Canopy roofs that are pre-fabricated
- Cleaning and protection of roofing systems job has been accepted by GC.
- After hours or overtime work.
- Sealant at windows
- Sealant at stone/masonry work
- Grout
- Edge metal
- Metal flashing
- Curb insulation, wood, metal flashing
- Leaks from portion of roof that were not re-flashed by DT Commercial
- NDL warranty

**Terms:**

- G702/703, pay schedule TBD.

**GRANBURY INDEPENDENT SCHOOL DISTRICT**  
**MISCELLANEOUS ROOF REPAIRS PROJECT**  
**Request for Competitive Sealed Proposal**  
**(CSP) Number CSP No. 2026-42**

---

**GRANBURY INDEPENDENT SCHOOL DISTRICT**

**BID BOND**

Bond: CBB-260006792-00

KNOW ALL MEN BY THESE PRESENTS: that the undersigned Principal and Surety are firmly bound to Granbury Independent School District ("GISD") in the principal sum of Dollars

5% of the contract price of \$68,924.63 equaling \$3,446.23

---

Dollars \$3,446.23 )

Now the condition of this bond is this: that whereas the undersigned Principal has submitted to GISD a Proposal to enter into a certain Contract where under Principal would undertake to perform the following described Work of construction, alteration or repair:

NOW, THEREFORE, if the Principal shall, within ten (10) days following acceptance by the Board of Trustees of GISD of such Proposal and award by said Board to said Principal of said Contract, execute and return such further Contract Documents, together with such bonds and insurance documents as may be required by the terms of the Proposal as accepted, then this obligation shall be null and void; otherwise, it shall remain in full force and effect and the amount hereof shall be paid to and retained by GISD as liquidated damages for Principal's failure to do so.

Principal: DT Commercial Roofing, LLC

By: 

Title: Managing Member Date: 4/1/2026

Surety: Insurors Indemnity Company

By: 

Title: Attorney in Fact Date: 4/1/2026



**POWER OF ATTORNEY of INSURORS INDEMNITY COMPANY  
Waco, Texas**

**KNOW ALL PERSONS BY THESE PRESENTS:**

**Number:** CBB-26-0006792-00

That INSURORS INDEMNITY COMPANY, Waco, Texas, organized and existing under the laws of the State of TEXAS, and authorized and licensed to do business in the State of TEXAS and the United States of America, does hereby make, constitute and appoint

K. Hunter Harris of the City of Granbury, State of TEXAS

as Attorney in Fact, with full power and authority hereby conferred upon him to sign, execute, acknowledge, and deliver for and on its behalf as Surety and as its act and deed, all of the following classes of document, to -wit:

Indemnity, Surety and Undertakings that may be desired by contract, or may be given in any action or proceeding in any court of law or equity; Indemnity in all cases where indemnity may be lawfully given and with full power and authority to execute consents and waivers to modify or change or extend any bond or document executed for this Company.

INSURORS INDEMNITY COMPANY

Attest: Tammy Tieperman  
Tammy Tieperman, Secretary

By: Dave E. Talbert  
Dave E. Talbert, President

State of Texas  
County of McLennan

On the 1st day of January, 2025, before me a Notary Public in the State of Texas, personally appeared Dave E. Talbert and Tammy Tieperman, who being by me duly sworn, acknowledged that they executed the above Power of Attorney in their capacities as President, and Corporate Secretary, respectively, of Insurors Indemnity Company, and acknowledged said Power of Attorney to be the voluntary act and deed of the Company.

Cheyenne Wasden  
Notary Public, State of Texas



Insurors Indemnity Company certifies that this Power of Attorney is granted under and by authority of the following resolutions of the Company adopted by the Board of Directors on November 11, 2014:

RESOLVED, that all bonds, undertakings, contracts or other obligations may be executed in the name of the Company by persons appointed as Attorney in Fact pursuant to a Power of Attorney issued in accordance with these Resolutions. Said Power of Attorney shall be executed in the name and on behalf of the Company either by the Chairman and CEO or the President, under their respective designation. The signature of such officer and the seal of the Company may be affixed by facsimile to any Power of Attorney, and, unless subsequently revoked and subject to any limitation set forth therein, any such Power of Attorney or certificate bearing such facsimile signature and seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signature and seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is validly attached.

RESOLVED, that Attorneys in Fact shall have the power and authority, subject to the terms and limitations of the Power of Attorney issued to them, to execute and deliver on behalf of the Company and to attach the seal of the Company to any and all bonds and undertakings, and any such instrument executed by such Attorneys in Fact shall be binding upon the Company as if signed by an Executive Officer and sealed and attested to by the Secretary or Assistant Secretary of the Company.

I, Tammy Tieperman, Secretary of Insurors Indemnity Company, do hereby certify that the foregoing is a true excerpt from the Resolutions of the said Company as adopted by its Board of Directors on November 11, 2014, and that this Resolution is in full force and effect. I certify that the foregoing Power of Attorney is in full force and effect and has not been revoked.

In Witness Whereof, I have set my hand and the seal of INSURORS INDEMNITY COMPANY on this 02nd day of April 2026

Tammy Tieperman  
Tammy Tieperman, Secretary

NOTE: IF YOU HAVE ANY QUESTION REGARDING THE VALIDITY OR WORDING OF THIS POWER OF ATTORNEY,  
PLEASE CALL 800 933 7444 OR WRITE TO US AT P. O. BOX 32577, WACO, TEXAS 76703 OR EMAIL US AT  
[BONDDEPT@INSURORSINDEMNITY.COM](mailto:BONDDEPT@INSURORSINDEMNITY.COM).

## IMPORTANT NOTICE - AVISO IMPORTANTE

To obtain information or make a complaint:

You may call Insurors Indemnity Company's toll-free telephone number for information or to make a complaint at:

1-877-816-2800

You may also write to Insurors Indemnity Company at:

P.O. Box 32577  
Waco, TX 76703-4200  
Or  
225 South Fifth Street  
Waco, TX 76701

You may contact the Texas Department of Insurance to obtain information on companies, coverages, rights or complaints at

1-800-252-3439

You may write the Texas Department of Insurance at:

Consumer Protection (111-1A)  
P.O. Box 149091  
Austin, TX 78714-9091  
Fax: 512-490-1007

Web: <http://www.tdi.texas.gov>

E-mail: [ConsumerProtection@tdi.texas.gov](mailto:ConsumerProtection@tdi.texas.gov)

### PREMIUM OR CLAIM DISPUTES:

Should you have a dispute concerning your premium or about a claim, you should contact the agent or the company first. If the dispute is not resolved, you may contact the Texas Department of Insurance.

### ATTACH THIS NOTICE TO YOUR POLICY:

This notice is for information only and does not become a part or condition of the attached document.

Para obtener informacion o para someter una queja:

Usted puede llamar al numero de telefono gratis de Insurors Indemnity Company's para informacion o para someter una queja al

1-877-816-2800

Usted tambien puede escribir a Insurors Indemnity Company:

P.O. Box 32577  
Waco, TX 76703-4200  
O  
225 South Fifth Street  
Waco, TX 76701

Puede comunicarse con el Departamento de Seguros de Texas para obtener informacion acerca de companias, coberturas, derechos o quejas al

1-800-252-3439

Puede escribir al Departamento de Seguros de Texas:

Consumer Protection (111-1A)  
P.O. Box 149091  
Austin, TX 78714-9091  
Fax: 512-490-1007

Web: <http://www.tdi.texas.gov>

E-mail: [ConsumerProtection@tdi.texas.gov](mailto:ConsumerProtection@tdi.texas.gov)

### DISPUTAS SOBRE PRIMAS O RECLAMOS:

Si tiene una disputa concemiente a su prima o a un reclamo, debe comunicarse con el agente o la compania primero. Si no se resuelve la disputa, puede entonces comunicarse con el departamento (TDI).

### UNA ESTE AVISO A SU POLIZA:

Este aviso es solo para proposito de informacion y no se convierte en parte o condicion del documento adjunto.

Ranger College – Luis Ramirez [lramirez@rangercollege.edu](mailto:lramirez@rangercollege.edu) +12542430605

Lingleville ISD – Rowdy Whitefield [rwhitefield@lingleville.us](mailto:rwhitefield@lingleville.us)

Glen Rose ISD – Kelly Shackelford [shacke@grisd.net](mailto:shacke@grisd.net) 2548983903

# CONFLICT OF INTEREST QUESTIONNAIRE

# FORM CIQ

## For vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

### OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

DT Commercial Roofing Systems

2  Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

\_\_\_\_\_  
Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

Yes  No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

Yes  No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

6  Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7 Brant Carr  
Name of signatory

[Signature]  
66  
Signature

04/11/26  
Date

## PRE-EMPLOYMENT OR PRE-SERVICE AFFIDAVIT FOR EDUCATIONAL ENTITIES

Pursuant to Texas Education Code (TEC) §22A.055, a person applying for employment with or who will act as a service provider for an educational entity (school district, district of innovation, open-enrollment charter school, other charter entity, regional education service center, or shared services arrangement) **must** submit, using a form adopted by the agency, a pre-employment or pre-service affidavit.

### Section 1 - Penalties for Failure to Disclose Required Information

A person commits an offense, a Class B misdemeanor, if the person fails to disclose information required to be disclosed under TEC §22A.055. Additionally, a determination that an employee or person providing services failed to disclose information required to be disclosed by a person under TEC §22A.055 is grounds for termination of employment or service.

### Section 2 – Disclosure of Work History and Consent for Release of Records

Have you previously been employed by or acted as a service provider, or are you currently employed by or currently acting as a service provider for a public or private school?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Do you consent for release of your prior employment records?  <i>Pursuant to TEC §22A.055, a person applying for employment with or who will act as a service provider for an educational entity <b>must</b> consent for release of the person's employment records.</i>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

### Section 3 – Disclosure of Investigation or Placement on the Do Not Hire Registry

Have you ever been terminated, non-renewed, or discharged from a public or private school?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Have you ever resigned, in lieu of being terminated or discharged, from a public or private school?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

<p>Have you ever been investigated by a law enforcement or child protective services agency for, or charged with, adjudicated for, or convicted of, an offense involving the following conduct described by TEC §22A.051(a)(2)(A), (B), (C), or (D) ?:</p> <ul style="list-style-type: none"> <li>• abused or otherwise committed an unlawful act with a student or minor, including by engaging in conduct that involves physical mistreatment or constitutes a threat of violence to a student or minor and that is not justified under Chapter 9, Penal Code, regardless of whether the conduct resulted in bodily injury;</li> <li>• was involved in or solicited a romantic relationship with or solicited or engaged in sexual contact with a student or minor;</li> <li>• engaged in inappropriate communications with a student or minor, as defined by board rule;</li> <li>• failed to maintain appropriate boundaries with a student or minor, as defined by board rule;</li> </ul> <p><i>Adjudication and conviction refer to a conviction, plea of guilty or no contest (nolo contendere), probation, suspension, or deferred adjudication.</i></p> <p><i>Charge refers to a formal criminal charge as documented by a primary charging instrument (a complaint, information, or indictment) under the Texas Code of Criminal Procedure.</i></p>	<p>Yes No</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/></p>
<p>Have you ever been investigated by a licensing authority or had a license, certificate, or permit denied, suspended, revoked, or subject to another sanction in this state or another state for conduct described by TEC §22A.051(a)(2)(A), (B), (C), or (D), which is described above?</p>	<p>Yes No</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/></p>
<p>Are you now the subject of an inquiry, disciplinary action, review, or investigation, by any public or private school, by a teacher-licensing agency, by any law enforcement agency, or in the court of Texas or any other state in connection with any alleged misconduct?</p>	<p>Yes No</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/></p>
<p>Have you ever been listed on the Do Not Hire Registry under TEC §22A.151 by the Texas Education Agency.</p>	<p>Yes No</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/></p>
<p>If you answered YES to any question in this section, disclose all relevant facts known to you pertaining to the matter, including, if applicable to the action, whether the allegation was determined to be true or false.</p>	

**Section 3 – Declaration of Applicant**

Brant Donald Carr  
Name (First, Middle, Last)

05/13/1994  
Date of Birth

5900 E us Hwy 377 Suite 102  
Address (House/Unit # and Street Name)

Gronbury TX 76049  
Address (City, State, Zip Code)

Hood  
County

  
Signature

04/01/26  
Date Signed

## CERTIFICATION REGARDING LOBBYING

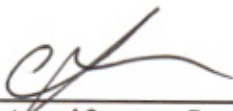
*Applicable to Grants, Sub grants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.*

Submission of this certification is a prerequisite for making or entering this transaction and is imposed by section 1352, Title 31, U. S. Code. This certification is a material representative of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No Federal appropriated funds have been paid or will be paid by or on behalf of the Undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewable, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Reporting Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub recipients shall certify and disclose accordingly.

(PLEASE TYPE OR PRINT CLEARLY)

  
\_\_\_\_\_  
Signature of Company Representative

04/01/26  
\_\_\_\_\_  
Date

Brant Carr  
\_\_\_\_\_  
Printed Name

president  
\_\_\_\_\_  
Title

Company Name: DT Commercial Roofing Systems LLC  
\_\_\_\_\_  
Address: 5900 E US Hwy Suite 102  
\_\_\_\_\_  
City: Granbury State: TX Zip: 76049

Note: I understand that providing false information on this form may be grounds for debarment and discontinuation of all business with GISD

THIS PAGE MUST BE COMPLETED AND RETURNED IN YOUR RESPONSE

CERTIFICATION REGARDING LOBBYING FORM

Last Revised: February 2022

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## RESIDENT BIDDER'S CERTIFICATION

Texas Government Code Chapter 2252.001A (3) and (4) defines "nonresident bidder" and "resident bidder" as follows:


Chapter 2252.001A (3) "Nonresident bidder" refers to a person who is not a resident.

Chapter 2252.001A (4) "Resident bidder" refers to a person whose principal place of business is in this state (Texas), including a contractor whose ultimate parent company or majority owner has its principal place of business in the state of Texas.

Chapter 2252.002 states "A governmental entity may not award a governmental contract to a nonresident bidder unless the nonresident underbids the lowest bid submitted by a responsible resident bidder by an amount that is not less than the amount by which a resident bidder would be required to underbid the nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located."

I certify that DT Commercial Roofing Systems LLC is a resident bidder of  
(Company Name)

Texas as defined in Texas Government Code 2252.001A (4).

Signature:   
Print Name: Brant Carr

---

I certify that \_\_\_\_\_ is a nonresident bidder of  
(Company Name)

Texas as defined in Texas Government Code 2252.001A (4).

Provide City and State of Residency: \_\_\_\_\_

Signature: \_\_\_\_\_  
Print Name: \_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND RETURNED IN YOUR RESPONSE**

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RESIDENT BIDDER'S CERTIFICATION

Last Revised: January 2023

## DEBARMENT OR SUSPENSION CERTIFICATION FORM

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transaction to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement of goods or services equal to or in excess of \$100,000. Contractors receiving individual awards of \$100,000 or more and all sub-recipients must certify that the organizations and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, this Firm:

- (1) Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract under the Federal OMB, A-102, common rule.

FIRM'S NAME: DT Commercial Roofing Systems LLC

ADDRESS: 5900 E US Hwy 377 Suite 102

CITY: Granbury

STATE: Texas ZIP CODE: 76049 + \_\_\_\_\_

PHONE: (817) - 579-7800

FAX: ( ) - \_\_\_\_\_

E-MAIL: brant @ dtroofing.net

Brant Carr  
AUTHORIZED COMPANY OFFICIAL'S NAME (Printed or typed)

President  
TITLE OF AUTHORIZED OFFICIAL

  
SIGNATURE OF AUTHORIZED OFFICIAL

04/01/26  
DATE

THIS PAGE MUST BE COMPLETED AND RETURNED IN YOUR RESPONSE

DEBARMENT OR SUSPENSION CERTIFICATION FORM

Last Revised: January 2023

## Chapter 2272 (VERIFICATION) NON-ABORTION AFFILIATION

Pursuant to Texas Government Code Chapter 2272, the District is prohibited from contracting with any abortion provider or an affiliate of an abortion provider whereby the provider or affiliate receives something of value derived from state or local tax revenue. Any contract entered into by the District is void if the prospective vendor has such a prohibited affiliation or contractual relationship. By submitting a proposal in response to the request for proposal, you are certifying to the District that you do not have such an affiliation or contractual relationship.

This bill prohibits a governmental entity, including a school district, from entering into a taxpayer resource transaction with an abortion provider or an affiliate of an abortion provider.

**Abortion provider** means a facility licensed under Texas Health and Safety Code chapter 245 or an ambulatory surgical center licensed under Texas Health and Safety Code chapter 243, which is used to perform more than 50 abortions in any 12-month period. A facility is not considered to be an abortion provider solely based on the performance of an abortion at the facility during a medical emergency as defined by Texas Health and Safety Code section 171.002.

**Affiliate** means a person or entity who enters into a legal relationship with another person or entity created or governed by at least one written instrument, including a certificate of formation, a franchise agreement, standards of affiliation, bylaws, or a license, that demonstrates: (1) common ownership, management, or control between the parties to the relationship; (2) a franchise granted by the person or entity to the affiliate; or (3) the granting or extension of a license or other agreement authorizing the affiliate to use the other person's or entity's brand name, trademark, service mark, or other registered identification mark.

**Taxpayer resource transaction** means a sale, purchase, lease, donation of money, goods, services, or real property, or any other transaction between a governmental entity and a private entity that provides to the private entity something of value derived from state or local tax revenue, regardless of whether the governmental entity receives something of value in return.

Providing basic public services, including fire and police protection and utilities to an abortion provider or affiliate in the same manner as the services are provided to the general public is not a taxpayer resource transaction.

Advocacy or lobbying by or on behalf of a governmental entity on behalf of the interests of an abortion provider or affiliate is considered a taxpayer resource transaction, unless an officer or employee of a governmental entity provides information to a member of the legislature or appears before a legislative committee at the request of the member or committee; an elected official advocates for or against or otherwise influences or attempts to influence the outcome of legislation pending before the legislature while acting in the capacity of an elected official; or an individual speaks as a private citizen on a matter of public concern.

The bill does not apply to certain hospitals and licensed physicians or to a taxpayer resource transaction that is subject to a conflicting federal law as determined by the executive commissioner of HHSC and confirmed in writing by the AG.

**Effective date:** September 1, 2019.

  
\_\_\_\_\_  
Signature of Company Representative

04/01/26  
\_\_\_\_\_  
Date

Brent Carr  
\_\_\_\_\_  
Printed Name

president  
\_\_\_\_\_  
Title

Company Name: DT Commercial Roofing Systems LLC  
\_\_\_\_\_

Address: 5900 E US Hwy Suite 102  
\_\_\_\_\_

City: Granbury State: TX Zip: 76049  
\_\_\_\_\_

Note: I understand that providing false information on this form may be grounds for debarment and discontinuation of all business with Granbury ISD

# SENATE BILL 252 – CHAPTER 2252 CERTIFICATION FORM

## Prohibition on Contracts with Terrorist Organizations

The Texas Legislature approved legislation that will impact all government contracts for goods and services. This procurement process requires a certification from any vendor/independent contractor entering into a contract for the Granbury Independent School District to ensure the vendor/contractor complies with the requirements stipulated herein.

### Pursuant to Texas Government Code, Chapter 2252, Section 2252.152 and Section 2252.153:

SB 252 prohibits governmental entities from contracting with parties on the State Comptroller's list of companies known to have contracts with, or provide supplies or services to, and organization designated as a Foreign Terrorist Organization by the U.S. Secretary of State. As a result of this law, governmental entities are required to certify that vendors/independent contractors are not on the listing of companies on the website of the Comptroller of the State of Texas which do business with Iran, Sudan, or any Foreign Terrorist Organization.

I, (authorized official) Brant Carr, do hereby depose and certify the truthfulness and accuracy of the contents of the statements submitted on this certification, that the company named below:

- 1) Does not do business with Iran, Sudan or any Foreign Terrorist Organization, and;
- 2) Will not do business with Iran, Sudan or any Foreign Terrorist Organization during the term of this contract, and;
- 3) Is not listed on Comptroller of the State of Texas Divestment Statute Lists

Company Name: DT Commercial Roofing Systems LLC

Address: 5900 E US Hwy 377 Suite 102

City: Granbury State: TX Zip: 76049

  
Signature of Authorized Company Representative

04/01/26  
Date

Brant Carr  
Printed Name

president  
Title

Firm hereby assigns to purchaser any and all claims for overcharges associated with this bid/RFP which arise under the antitrust laws of the United States, 15 USCA Section 1 and which arise under the antitrust laws of the State of Texas, Business and Commerce Code, Section 15.01.

**Chapter 809 (VERIFICATION)  
DOES NOT BOYCOTT CERTAIN ENERGY COMPANIES**

Pursuant to Texas Government Code, Section 1, Subtitle A, Title 8, as amended by adding Chapter 809, and Section 2, Subtitle F, Title 10, as amended by adding Chapter 2274, (TX SB13 | 2021-2022 | 87th Legislature), if Contractor is a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations, that exists to make a profit, which has ten (10) or more full-time employees and the value of the contract with Owner is \$100,000 or more, the Contractor represents and warrants to the Owner that the Contractor does not and will not boycott certain energy companies during the term of this Agreement.

If not exempt from this requirement, pursuant to Texas Government Code Chapter 2274, as amended, the undersigned authorized representative of the company named below (hereinafter referred to as Company), verifies, represents and warrants to the Hurst-Euleless-Bedford ISD that the Company:

1. Does not boycott energy companies; and
2. will not boycott energy companies during the term of the contract (if any) between the above-named Company, business or individual with the Hurst-Euleless-Bedford Independent School District

This statement will also be included in any contract that may result from this procurement.

Pursuant to Texas Government Code Section 1.A.8.809 and Section 2.F.10.2274:

1. "Boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company: (A) invests in or assists in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy; or (B) does business with a company described by Paragraph (A).
2. "Listed company" means a company listed by the comptroller under Section 809.051.
3. "Company" means a for-profit organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or associations that exists to make a profit.

**THE COMPANY SHALL INDEMNIFY AND HOLD HARMLESS THE HURST-EULELESS-BEDFORD ISD, ITS OFFICIALS AND EMPLOYEES FROM ANY AND ALL CLAIMS, DAMAGES, EXPENSES, AND COSTS OF ANY NATURE BASED UPON GISD.**

Exempt due to (select applicable condition):  Sole Proprietorship 10 or fewer employees

Signature of Company Representative: [Handwritten Signature] Date: 04/01/26

Printed Name: Brant Carr Title: President

Company Name: DT Commercial Roofing Systems LLC

Address: 5900 E US Hwy 377 Suite 102

City: Granbury State: TX Zip: 76049

Note: I understand that providing false information on this form may be grounds for debarment and discontinuation of all business with GISD

**THIS PAGE MUST BE COMPLETED AND RETURNED IN YOUR RESPONSE**

Thursday, April 2, 2026

Granbury ISD  
 Mr. Houcine Chraibi  
 Granbury ISD – 301 N Hannaford – CSP No. 2026-42

**Low Slope Built Up Roof -Repair (1) Building.**

- Remove loose gravel from all edge metal gravel guard, HVAC equipment, small ventilation equipment, pipes & projections, pitch pans & roof drains.
- All areas receiving new roof flashing will be primed with asphalt primer.
- Provide and install (1) ply of type IV fiberglass felt in hot applied type IV asphalt bitumen.
- Provide and install (1) ply of asphalt modified bitumen cap sheet in hot applied type IV asphalt bitumen lapped a minimum of (6) inches.
- All exposed asphalt will have gravel broadcast over it while still hot.
- Remove all existing mini pipe supports and replace with new.
- Repair any readily visible roof decencies as determine necessary by contractor during primary SOW.

**General Conditions:**

- All unforeseen excluded from contracts
- **ANY AND ALL PENETRATIONS TO BE CUT-IN PRIOR TO ROOF INSTALL**
  - Installer holds the right to void warranty with any penetrations made after completion of roofing system.
- All incidentals consistent with proposed roofing system
- All material to be delivered to the jobsite and stored in the designated area.
- Onsite containers, lifts and equipment to be provided by DT Commercial
- Job to be completed in TBD days depending on weather.
- Jobsite to be cleaned daily around full structure.

<b>Base Bid:</b>	<b>\$68,924.63</b>
<b>Roofing System 1:</b>	<b>BUR</b>
<b>Sales Tax:</b>	<b>EXEMPT</b>
<b>Delivery fee included.</b>	
<b>Bond (3%)</b>	<b>\$2,067.74</b>
<hr/>	
<b>Total Cost</b>	<b>70,992.37</b>

**Notes:**

- All unforeseen excluded from contract.
  - 2-year workmanship is included
  - Proposal is good for 30-days
  - Breakout pricing is for accounting purposes only
- 

**Exclusions:**

- Wind speed engineering
- Through wall flashing
- Soffit panels
- Metal wall panels
- Metal fascia
- Access doors
- Roof ladders, ladder assist post
- Fully tapered insulation
- Safety railing systems
- Wood blocking/nailers
- Wood sheathing
- Roof board on walls
- Primary steel/framing
- Vapor barrier
- Canopy roofs that are pre-fabricated
- Cleaning and protection of roofing systems job has been accepted by GC.
- After hours or overtime work.
- Sealant at windows
- Sealant at stone/masonry work
- Grout
- Edge metal
- Metal flashing
- Curb insulation, wood, metal flashing
- Leaks from portion of roof that were not re-flashed by DT Commercial
- NDL warranty

**Terms:**

- G702/703, pay schedule TBD.

**GRANBURY INDEPENDENT SCHOOL DISTRICT  
INTEROFFICE MEMO  
FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20<sup>th</sup> 2026  
For: Approval

**TO:** Dr. Courtney Morawski  
Superintendent

**FROM:** Houcine Chraibi  
**DATE:** April 10, 2026  
**RE:** Category 2 Erate Bid

**SUMMARY:**

Granbury ISD has formally issued a Request for Proposals (RFP) under the E-Rate Category 2 (C2) program to support a districtwide refresh of its network infrastructure. The solicitation seeks vendor responses for the purchase, installation, and configuration of key networking components necessary to modernize campus connectivity and ensure long-term reliability of instructional and operational systems. The RFP encompasses **180 indoor wireless access points, 10 outdoor access points, 30 network switches, one primary/core switch**, and all associated **licensing, warranties, and support services** required to implement the upgrades. These improvements are intended to increase wireless capacity, enhance network performance, and align the district's infrastructure with current technology standards and anticipated future demand. The procurement follows E-Rate guidelines to maximize federal funding support and ensure a competitive, transparent vendor selection process. Responses were evaluated based on cost-effectiveness, technical capability, compliance with specifications, and the vendor's ability to deliver a scalable, secure solution that meets the district's long-term instructional technology goals.

**RECOMMENDATION:**

It is recommended that the Board approve the E-Rate Category 2 network infrastructure project to CDW-G in the amount of \$413,003.95. CDW-G submitted the most cost-effective and technically responsive proposal following a competitive evaluation process. Through the E-Rate program, USAC will fund up to 80% of the eligible project costs, significantly reducing the district's financial obligation. The remaining portion will be covered through technology local funds. Approval of this award will allow the district to proceed with the planned network upgrades and remain aligned with E-Rate implementation timelines.

Respectfully submitted,



Houcine Chraibi, RTSBA

Staff Person Responsible: Bradee Drake

Date Submitted: April 10, 2026



**Form 470#  
260003631**

**Granbury Independent School District  
RFP 260003631**

**Deadline: February 27, 2026**

**Funding Year 2026-2027  
Electronic Submission**

**CDW Government LLC  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061**



**February 27, 2026**

Granbury Independent School District  
217 N. Jones Street  
Granbury, Texas, 76048

**RE: CDW Government's Response to GISD's, 470# 260003631**

Dear Matthew O'Bryant and All Other ESC 12 and Granbury ISD Stakeholders,

Granbury Independent School District ("GISD") is seeking to identify a reliable and experienced IT partner capable of managing your E-Rate initiative. Our response demonstrates CDW Government's unique ability to contribute to the overall success of this initiative.

CDW Government LLC (CDW•G) is a global systems integrator, impacting 75 million students across 34 countries. With over 30 years of experience, we are a trusted partner to more than 15,000 school districts nationwide. Benefits of partnering with us include:

- **History of Success:** CDW•G is the leading Value Added Reseller E-Rate provider, participating in the program since 1998. To date we have managed more than 20,816 E-Rate projects for schools and libraries nationwide.
- **Strong Partnerships:** We maintain strong relationships with more than 1,000 vendor partners (OEMs), including leading networking OEMs well-versed in Internal Connections, to provide you with the best products, services, and support.
- **E-Rate Expertise:** Our dedicated in-house technical experts and E-Rate specialists ensure contract compliance, expert handling of the program's specialized invoicing processes, and ongoing consultation.
- **Personalized Support:** Your highly trained and experienced account team includes **Mike Chiesa**, who serves as your primary point of contact, and is responsible for coordinating all your needs.

We thank you for the opportunity to participate in the 470-response process. Please contact your Executive Account Manager, **Mike Chiesa**, at **866-301-5739** or **mikechi@cdw.com** with any questions.

Sincerely,

A handwritten signature in black ink that reads "Justin Schwier".

Justin Schwier  
Manager, Proposals  
CDW Government LLC

# Bid Documents and Forms

# Pricing Offer and E-Rate Purchase Agreement

Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to [mikechi@cdw.com](mailto:mikechi@cdw.com) and [470award@cdwg.com](mailto:470award@cdwg.com).

**Granbury ISD**  
**RFP 260003631 – Granbury ISD**  
**470# 260003631**  
**CDW•G Response # 158927**  
**Category 2 Network Upgrades**  
**Quotes/Options Summary**

Option Description	CDW•G Quote#	Term Durations (Months)	Quote Total
<b>Base Offer:</b> "As Requested"	PTSQ529	<ul style="list-style-type: none"> <li>• Meraki License: 60.00 Months</li> <li>• C9500 SMARTnet: 60.00 Months</li> <li>• C9500 DNA: 60.00 Months</li> <li>• C9200L DNA: 36.00 Months</li> </ul>	\$421,831.89
<b>Alt 1 Offer:</b> "Recommended Outdoor AP + 5YR DNA/SMARTnet on C9500"	PTSQ907	<ul style="list-style-type: none"> <li>• Meraki License: 60.00 Months</li> <li>• C9500 SMARTnet: 60.00 Months</li> <li>• C9500 DNA: 60.00 Months</li> <li>• C9200L DNA: 36.00 Months</li> </ul>	\$419,005.17
<b>Alt 2 Offer:</b> "Recommended Outdoor AP + 3YR DNA/SMARTnet on C9500"	PTSQ773	<ul style="list-style-type: none"> <li>• Meraki License: 60.00 Months</li> <li>• C9500 SMARTnet: 36.00 Months</li> <li>• C9500 DNA: 60.00 Months</li> <li>• C9200L DNA: 36.00 Months</li> </ul>	\$413,003.95

While CDW•G would be pleased to serve Granbury ISD with this upgrade project and accommodate the exact requested term and solution as submitted via our base offer, it is our recommendation that Granbury ISD considers the Alternate Offer options for the following reasons:

1. In the initial RFP, the district specified DNA-Advantage Level subscription for the C9500 series switch but followed with the DNA-Essential Level designation on the Q/A Addendum. CDW•G **does not** recommend purchasing Essential Level DNA for distribution switching (Cat 9500 Series) because in order to receive the embedded perpetual Network-Advantage license the DNA-Advantage Subscription must be ordered. We did not quote DNA-Essentials on any of the C9500 quote options.
2. Since Granbury ISD is leveraging E-Rate funding for a 5YR cycle, CDW•G recommends Granbury ISD commit to a 5YR subscription term for DNA and SMARTnet support (only if

- 24x7x4 is required) to achieve the most life and support protection via the E-Rate funding source.
3. CDW•G recommends the CW9163E-MR outdoor access point in lieu of the requested MR86-HW access point given it is a more future-proofed AP with the potential for more capabilities and software updates in the future. The MR86 will only do up to Wi-Fi 6 technology with 2 bands whereas the newer AP's support Wi-Fi 6E and are tri-band while still having similar Omni outdoor antennas when compared to the MR86. This suggested AP will be a better, long-term option for the district to realize the most out of this investment in upgraded wireless technology.
  4. CDW•G quoted 60.00 Months of 24x7x4 SMARTnet Support for the C9500 switches on the base quote and Alt 1 Offer however, the quoted SKU is an "EDU" designated SKU. This will already include 3YR of TAC access (phone support only,) in addition to the product's Enhanced Limited Lifetime Warranty. While CDW•G will happily provide this SMARTnet uplift to Granbury ISD, we note that it is not uncommon for K-12 districts in Texas we serve to fully omit the additional SMARTnet SKU and associated cost when leveraging "EDU" SKUs. We have quoted based on the addendum Q/A response, however leave that choice to Granbury ISD stakeholders to decide what is best.

This E-Rate Customer Purchase Agreement (this “Agreement”) is entered into the date the contract is signed, and effective on April 1, 2026 (“Effective Date”) and is made by and between CDW Government LLC an Illinois limited liability corporation with an office at 230 N. Milwaukee Ave., Vernon Hills, Illinois 60061 (“Seller”), and Granbury Independent School District a non-profit school or library eligible for Universal Service funding, as defined below.

<b>E-Rate Contract Number</b>	158927	<b>Spin #</b>	143005588
<b>E-Rate Funding Year</b>	2026	<b>FCC Registration #</b>	0012123287
<b>Customer</b>	Granbury Independent School District 217 N. Jones Street Granbury, Texas, 76048	<b>Seller</b>	CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061
<b>Effective Date</b>	April 1, 2026	<b>Quoted Items (see Exhibit I)</b>	<b>470# 260003631</b>

### 1. TERMS AND CONDITIONS

All orders submitted to Seller by Customer for Products under this Agreement are subject to the terms and conditions of the Sourcewell 121923-CDWG Tech Catalog (121923) Contract, unless otherwise stated herein in the Agreement.

### 2. NON-ASSIGNABILITY AGREEMENT

Customer shall not assign or otherwise transfer its rights or delegate its obligations under this Agreement without Seller’s advance written consent. Any attempted assignment, transfer or delegation without such consent shall be void.

The term of this Agreement shall commence on April 1, 2026 (“Effective Date”) and be valid through the later of the Funding Year 2026 or 9/30/2027.

- i. Seller may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice to the Customer.
- ii. Customer may terminate this Agreement or withdraw an order upon written notice to Seller if: (a) funds are not appropriated to Customer under this program, or (b) Customer’s School Board rejects this Agreement (“Termination Notice”). In the event that Customer terminates this Agreement due to non-appropriation of funds, or termination for convenience, then Seller may immediately cease performance. However, the Customer shall remain liable for any Products that have shipped or services, already provided, or have been subscribed or purchased prior to Seller’s receipt of the Termination Notice. Customer shall also be responsible for any of Seller’s out-of-pocket costs arising as a result of any such termination.
- iii. In the event Customer receives an extension of funding from SLP, Customer will notify Seller in writing and the parties may agree to execute an amendment to extend this Agreement.

### 3. GOVERNING LAW

This Agreement will be governed by the laws of Texas, without regard to conflicts of law rules. Any litigation will be brought exclusively in a federal or state court located in the state or commonwealth where Customer’s location identified above, and the parties consent to the jurisdiction of the federal and state courts located therein, submit to the jurisdiction thereof. The parties further consent to the exercise of personal jurisdiction.

### 4. PURCHASE AUTHORIZATIONS

#### A. E-Rate Status

CDW Government LLC

SPIN #143005588

February 27, 2026

To the extent allowable, all information and documents hereby submitted in response to FCC 470# 260003631 furnished by GRANBURY INDEPENDENT SCHOOL DISTRICT are the Proprietary and Confidential property of CDW Government LLC (“CDW•G”).

- i. Customer represents and warrants that it qualifies as eligible under the SLP to receive E-Rate funding.
- ii. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT THIS AGREEMENT, WHEN EXECUTED, CONSTITUTES A CONTRACT AS REQUIRED BY FCC.

**B. E-Rate Purchases**

- i. Customer represents and warrants that all purchases made under this Agreement shall be for its own use and that it is eligible to receive E-Rate funding as specified by USAC.
- ii. IN ACCORDANCE WITH FCC REQUIREMENTS, THE CUSTOMER SHALL SUBMIT A COMPLETED AND SIGNED FCC FORM 486 TO USAC The Form 486 shall be approved by USAC prior to order placement with Seller. See Payment Terms for details.

**5. ORDERING AND ASSISTANCE**

**A. Ordering**

Purchase orders shall be submitted through electronic means (email, electronic data interchange (EDI), etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

**B. Other Requirements**

- i. All purchase orders shall include 1) a contact name; 2) phone number; 3) purchase order number; 4) CDW Part Number and OEM Part Number; 5) Product description; 6) original and discounted Product price 7) percentage Customer owes and percentage SLP owes (if applicable) 8) ship to location; 9) bill to location; 10) BEAR or SPI Order; and 11) FCC Form 471 and Funding Request Number (FRN) number for each part number. SEPARATE PURCHASE ORDERS SHALL BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS SHALL BE SUBJECT TO ACCEPTANCE BY SELLER.
- ii. If the Customer is unable to commit the full purchase order amount, any balance remaining that was not funded or approved for payment by USAC will be the responsibility of the Customer. The Customer must add the following language to its purchase order:  
  
"The total cost of this purchase order is \$ \_\_\_\_\_. The E-Rate portion is \$ \_\_\_\_\_, and is committed by USAC. If there is any reduction or denial of payment with the E-Rate portion, Granbury Independent School District accepts full responsibility for the cost of this purchase, \$ \_\_\_\_\_."
- iii. Should Customer choose to add Product or make substitutions to the Products originally sought, following USAC's funding decision, Customer agrees it will be responsible for the amounts owed for the added or substituted Products in excess of its committed funding from USAC.
- iv. Customer must complete installation of Products ordered pursuant to this Agreement within thirty (30) days of delivery. In the event Customer, or a third party hired by Customer to complete the installation, fails to install the Products within the timeframe provided herein, the Parties acknowledge and agree that Customer will begin to accrue interest on the amounts owed for such Products in an amount of one and one-half percent (1.5%) per month, or the maximum rate permitted by applicable law.

**C. Assistance with Order**

- i. Customer may call 1-800-328-4239 to get assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are inconsistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall not be valid, are considered null and void and shall not be applicable to or binding on Seller.

- ii. FOR PRODUCTS WHICH ARE DISCONTINUED AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BY SELLER BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO OFFER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE, IF AVAILABLE, UPON SLP'S APPROVAL OF THE PRODUCT SUBSTITUTION. ANY INCREASE IN PRICE THAT CANNOT BE ABSORBED BY THE SELLER WILL BE THE RESPONSIBILITY OF Granbury Independent School District.

## 6. PRICE AND PAYMENT TERMS

- i. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller's opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
- ii. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable laws and regulations.

### A. Price

The Price shall be as set forth on the Customer's quote from Seller and which is in the form attached hereto as Exhibit I, and as amended from time to time. All prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer.

### Payment Terms

- i. All payments, regardless of method, shall be submitted to "Accounts Receivable," please contact your account manager for payment method options.
- ii. CUSTOMER MAY EITHER WAIT TO PLACE AN ORDER PRIOR TO OR AFTER RECEIPT OF ITS FCDL. IN THE EVENT THAT CUSTOMER PLACES AN ORDER PRIOR TO RECEIPT OF THE FCDL, CUSTOMER SHALL BE RESPONSIBLE FOR PAYMENT OF THE ENTIRE PURCHASE PRICE WITHOUT REGARD TO SLP FUNDING.
- iii. Customer must choose one of the following payment methods. However, Customers that choose to order Products prior to receiving their FCDL must follow the BEAR payment method.



#### Form 474 Service Provider Invoice (SPI) Method

Seller will invoice the Customer for the Product price, as set forth on the Product quote, net of the FCDL amount. Customer shall be responsible for making payment within thirty (30) days from date of invoice. There must be an approved FCC Form 486 prior to placing the SPI order.



#### Form 472 Billed Entity Applicant Reimbursement (BEAR) Method

Seller will invoice Customer, upon Product shipment, for the total purchase price without regard to any SLP funding applied to that purchase price for the Products. Customer shall pay the invoiced amount within thirty (30) days from the date of invoice.

- iv. Seller accepts BEAR orders beginning April 1 before the beginning of the Funding Year. Seller accepts SPI orders beginning July 1 of the Funding Year when Customer has received its FCDL and completed the FCC Form 486, Seller DOES NOT accept SPI orders before July 1 of the Funding Year, or prior to the Form 486 approval by USAC.

## 7. NOTICES

All notices and other communications required or permitted under this Agreement shall be served in person or sent by U.S. mail, Federal Express, or equivalent carrier to the party's address listed above

## 8. GENERAL

If any term or provision herein is determined to be illegal or unenforceable, the validity or enforceability of the remainder of the terms or provisions herein will remain in full force and effect.

**9. ENTIRE AGREEMENT**

This Agreement constitutes the entire agreement between Seller and Customer and supersedes and replaces any and all previous and contemporaneous communications, representations or agreements between the parties, whether oral or written, regarding transactions hereunder. No provision of this Agreement may be waived or modified except by an amendment signed by an authorized representative of each party.

**10. DOCUMENT RETENTION**

All documents related to this Agreement will be kept on file by both parties for a period of ten (10) years after the project completion in accordance with the rules of the SLP.

**11. DEFINITIONS**

As used in the Agreement, the following terms shall have the meanings set forth below:

- A. "Universal Service Administrative Co." or "USAC" – The not-for-profit organization designated by the U.S. Federal Communications Commission ("FCC") to administer and ensure compliance with the Universal Services Fund.
- B. "SLP" - The Schools and Libraries Program of the Universal Service Fund, which includes the E-Rate Program and that is administered by USAC under the direction of the FCC.
- C. "E-Rate" – The education rate funding program that is a part of SLP that provides discounts to keep students and library patrons connected to broadband and voice services and which is one of the programs that form the Universal Service Program.
- D. "Funding Commitment Decision Letter" or "FCDL" – A letter that a Customer receives from USAC which indicates the applicable discount amount for a specific funding year.
- E. "Products" – E-Rate eligible products or services that include computer related hardware but are not limited to caching servers, routers, switches, wireless access points, installation, and warranty maintenance and other items which are eligible for E-Rate discounts in accordance with the rules issued by USAC.
- F. "Funding Year" – The specific calendar period, as defined by the SLP, during which the Customer is approved for funding or discounts on Products. FY 2026 is in reference to the program year.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

**CDW Government LLC**

**Granbury Independent School District**

\_\_\_\_\_  
*(Authorized Signature)*

\_\_\_\_\_  
*(Authorized Signature)*

\_\_\_\_\_  
*Printed Name*

\_\_\_\_\_  
*Printed Name*

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**\*\* Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to [mikechi@cdw.com](mailto:mikechi@cdw.com) and [470award@cdwg.com](mailto:470award@cdwg.com)**

## Exhibit I – Pricing Offer

**Please note:** USAC and the FCC makes the final determination on the eligibility of products. Final eligibility of any component (and the E-Rate service category in which discounts should be requested) will be determined by technical configuration (use), installation location, user population served, cost-effectiveness, and other E-Rate regulatory requirements.



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

# QUOTE CONFIRMATION

### Pricing and Availability Notice

CDW and the OEMs will maintain this pricing for the duration of E-Rate Funding Year 2026

**BRENT WILSON,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTSQ529	2/26/2026	RFP 260003631 - AS REQUESTED	1966832	<b>\$421,831.89</b>

### IMPORTANT - PLEASE READ

**Special Instructions:** TAX: MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS Granbury ISD E-Rate FY 26 RFP 260003631 470# 260003631 CDWG Response# 158927 QUOTE OPTION: Requested hardware with: 5YR Meraki Licenses C9500-24Y4C-EDU Switch 60.00 Months of 24x7x4 SMARTnet Uplift 60.00 Months of DNA-Advantage Level Subscription for C9500 Switches 36.00 Months of DNA-Essentials Level Subscription for C9200L Switches

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Catalyst 9166I - wireless access point - Bluetooth, Wi-Fi 6E - cloud-</a> Mfg. Part#: CW9166I-MR TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)	180	7099903	\$922.64	\$166,075.20
<a href="#">Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</a> Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)	180	3354009	\$257.78	\$46,400.40
<a href="#">Cisco Meraki MR86 - wireless access point - Wi-Fi 6 - cloud-managed</a> Mfg. Part#: MR86-HW TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)	12 90	6073863	\$1,066.36	\$12,796.32

**QUOTE DETAILS (CONT.)**

<a href="#"><u>Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</u></a>	12	3354009	\$257.78	\$3,093.36
Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>Cisco Meraki Dual-Band Omni Antenna (4 7 dBi Gain) Set - antenna</u></a>	48	3605173	\$83.36	\$4,001.28
Mfg. Part#: MA-ANT-20 UNSPSC: 43221706 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9500 - switch - 24 ports - managed - rack-mountable</u></a>	1	5305590	\$9,684.32	\$9,684.32
Mfg. Part#: C9500-24Y4C-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Smart Net Total Care - extended service agreement</u></a>	1	5689036	\$10,212.30	\$10,212.30
Mfg. Part#: CON-SNTP-C9E5024U UNSPSC: 81111811 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Network and Digital Network Architecture Advantage - Term License (5</u></a>	1	4955624	\$4,792.78	\$4,792.78
Mfg. Part#: C9500-DNA-L-A-5Y UNSPSC: 43233204 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>Cisco - power supply - redundant - 650 Watt</u></a>	1	5071935	\$943.18	\$943.18
Mfg. Part#: C9K-PWR-650WAC-R/2 UNSPSC: 39121004 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9200L - switch - 48 ports - managed - rack-mountable</u></a>	30	5368715	\$3,036.40	\$91,092.00
Mfg. Part#: C9200L-48P-4X-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Digital Network Architecture Essentials - Term License (3 years) - 48</u></a>	30	5365451	\$453.67	\$13,610.10
Mfg. Part#: C9200L-DNA-E-48-3Y UNSPSC: 43233204 Duration: 36.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				

**QUOTE DETAILS (CONT.)**

**NEW ITEM**

1 NEW-ITEM \$59,130.65 \$59,130.65

Mfg. Part#: NEW-ITEM  
CDW/Traversa Professional Services  
Installation, Activation, and  
Initial Configuration.  
Please refer to separate preliminary  
statement of work for proposed  
installation service engagement  
details.  
Contract: Sourcewell 121923-CDWG  
Tech Catalog (121923)  
TAX: GRANBURY, TX .0000% \$.00  
Contract: Standard Pricing

<b>SUBTOTAL</b>	\$421,831.89
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$421,831.89</b>

**PURCHASER BILLING INFO**

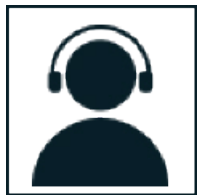
**DELIVER TO**

**Billing Address:**  
GRANBURY ISD  
ACCTPAY@GRANBURYISD.ORG  
217 N JONES ST  
GRANBURY, TX 76048-2030  
**Phone:** (817) 579-2200  
**Payment Terms:** ERATE QUOTES ONLY

**Shipping Address:**  
GRANBURY ISD  
217 N JONES ST  
GRANBURY, TX 76048-2030  
**Shipping Method:** UPS Ground

**Please remit payments to:**

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



**Sales Contact Info**

**K12 North Texas Account Team - Mike & Eric** | (866) 301-5739 |  
[k12northtexas@cdwg.com](mailto:k12northtexas@cdwg.com)

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Cisco's Customer Contract Experience site at the following URL: <https://www.cisco.com/site/us/en/about/legal/contract-experience/index.html>, which includes Cisco's General Terms at the following URL: [https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/Cisco\\_General\\_Terms.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf), and the Offer Descriptions at the following URL: <https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html#offer-descriptions-product>, and (2) that Cisco or its affiliates and not Seller will be responsible for the performance of the Cisco Products and Services.

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For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTSQ907	2/26/2026	RFP 260003631 - 5YR DNA/SNTP	1966832	<b>\$419,005.17</b>

### IMPORTANT - PLEASE READ

**Special Instructions:** TAX: MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS Granbury ISD E-Rate FY 26 RFP 260003631 470# 260003631 CDWG Response# 158927 QUOTE OPTION: Requested hardware with: 5YR Meraki Licenses C9500-24Y4C-EDU Switch 60.00 Months of 24x7x4 SMARTnet Uplift for C9500-24Y4C-EDU Switch 60.00 Months of DNA-Advantage Level Subscription for C9500 Switches 36.00 Months of DNA-Essentials Level Subscription for C9200L Switches Alternate Outdoor Access Point CW9163E-MR as recommended over MR86-HW

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Catalyst 9166I - wireless access point - Bluetooth, Wi-Fi 6E - cloud-</a> Mfg. Part#: CW9166I-MR TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)	180	7099903	\$922.64	\$166,075.20
<a href="#">Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</a> Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)	180	3354009	\$257.78	\$46,400.40
<a href="#">Cisco Catalyst 9163E - wireless access point - Wi-Fi 6E, Bluetooth - cloud-</a> Mfg. Part#: CW9163E-MR TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)	12 94	7718453	\$824.81	\$9,897.72

**QUOTE DETAILS (CONT.)**

<a href="#"><u>Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</u></a>	12	3354009	\$250.85	\$3,010.20
Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>Cisco 2.4 5 6GHz Omnidirectional Dipole External Antenna for CW9163E Access</u></a>	48	7718456	\$86.59	\$4,156.32
Mfg. Part#: CW-ANT-O1-NS-00 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9500 - switch - 24 ports - managed - rack-mountable</u></a>	1	5305590	\$9,684.32	\$9,684.32
Mfg. Part#: C9500-24Y4C-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Smart Net Total Care - extended service agreement</u></a>	1	5689036	\$10,212.30	\$10,212.30
Mfg. Part#: CON-SNTP-C9E5024U UNSPSC: 81111811 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Network and Digital Network Architecture Advantage - Term License (5</u></a>	1	4955624	\$4,792.78	\$4,792.78
Mfg. Part#: C9500-DNA-L-A-5Y UNSPSC: 43233204 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>Cisco - power supply - redundant - 650 Watt</u></a>	1	5071935	\$943.18	\$943.18
Mfg. Part#: C9K-PWR-650WAC-R/2 UNSPSC: 39121004 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9200L - switch - 48 ports - managed - rack-mountable</u></a>	30	5368715	\$3,036.40	\$91,092.00
Mfg. Part#: C9200L-48P-4X-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Digital Network Architecture Essentials - Term License (3 years) - 48</u></a>	30	5365451	\$453.67	\$13,610.10
Mfg. Part#: C9200L-DNA-E-48-3Y UNSPSC: 43233204 Duration: 36.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>NEW ITEM</u></a>	95	NEW-ITEM	\$59,130.65	\$59,130.65

**QUOTE DETAILS (CONT.)**

Mfg. Part#: NEW-ITEM  
CDW/Traversa Professional Services  
Installation, Activation, and  
Initial Configuration.  
Please refer to separate preliminary  
statement of work for proposed  
installation service engagement  
details.  
Contract: Sourcewell 121923-CDWG  
Tech Catalog (121923)  
TAX: GRANBURY, TX .0000% \$.00  
Contract: Standard Pricing

<b>SUBTOTAL</b>	\$419,005.17
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$419,005.17</b>

**PURCHASER BILLING INFO**

**Billing Address:**  
GRANBURY ISD  
ACCTPAY@GRANBURYISD.ORG  
217 N JONES ST  
GRANBURY, TX 76048-2030  
**Phone:** (817) 579-2200  
**Payment Terms:** ERATE QUOTES ONLY

**DELIVER TO**

**Shipping Address:**  
GRANBURY ISD  
217 N JONES ST  
GRANBURY, TX 76048-2030  
**Shipping Method:** UPS Ground

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CDW Government  
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[https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/Cisco\\_General\\_Terms.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf), and the Offer Descriptions at the following URL: <https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html#offer-descriptions-product>, and (2) that Cisco or its affiliates and not Seller will be responsible for the performance of the Cisco Products and Services.

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**BRENT WILSON,**

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**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTSQ773	2/26/2026	RFP 260003631 - 3YR DNA/SNTP	1966832	<b>\$413,003.95</b>

### IMPORTANT - PLEASE READ

**Special Instructions:** TAX: MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS Alternate Outdoor Access Point CW9163E-MR as recommended over MR86-HW Granbury ISD E-Rate FY 26 RFP 260003631 470# 260003631 CDWG Response# 158927 QUOTE OPTION: Requested hardware with: 5YR Meraki Licenses C9500-24Y4C-EDU Switch 36.00 Months of 24x7x4 SMARTnet Uplift for C9500-24Y4C-EDU Switch 36.00 Months of DNA-Advantage Level Subscription for C9500 Switches 36.00 Months of DNA-Essentials Level Subscription for C9200L Switches

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Catalyst 9166I - wireless access point - Bluetooth, Wi-Fi 6E - cloud-</a> Mfg. Part#: CW9166I-MR TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcwell 121923-CDWG Tech Catalog (121923)	180	7099903	\$922.64	\$166,075.20
<a href="#">Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</a> Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Duration: 60.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcwell 121923 CDWG-Software (121923)	180	3354009	\$257.78	\$46,400.40
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**QUOTE DETAILS (CONT.)**

<a href="#"><u>Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</u></a>	12	3354009	\$250.85	\$3,010.20
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Mfg. Part#: CW-ANT-O1-NS-00 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9500 - switch - 24 ports - managed - rack-mountable</u></a>	1	5305590	\$9,684.32	\$9,684.32
Mfg. Part#: C9500-24Y4C-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Smart Net Total Care - extended service agreement</u></a>	1	5689036	\$6,127.38	\$6,127.38
Mfg. Part#: CON-SNTP-C9E5024U UNSPSC: 81111811 Duration: 36.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Network and Digital Network Architecture Advantage - Term License (3</u></a>	1	4859381	\$2,876.48	\$2,876.48
Mfg. Part#: C9500-DNA-L-A-3Y UNSPSC: 43233204 Duration: 36.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>Cisco - power supply - redundant - 650 Watt</u></a>	1	5071935	\$943.18	\$943.18
Mfg. Part#: C9K-PWR-650WAC-R/2 UNSPSC: 39121004 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Catalyst 9200L - switch - 48 ports - managed - rack-mountable</u></a>	30	5368715	\$3,036.40	\$91,092.00
Mfg. Part#: C9200L-48P-4X-EDU UNSPSC: 43222612 TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923-CDWG Tech Catalog (121923)				
<a href="#"><u>Cisco Digital Network Architecture Essentials - Term License (3 years) - 48</u></a>	30	5365451	\$453.67	\$13,610.10
Mfg. Part#: C9200L-DNA-E-48-3Y UNSPSC: 43233204 Duration: 36.00 Months Electronic distribution - NO MEDIA TAX: GRANBURY, TX .0000% \$.00 Contract: Sourcewell 121923 CDWG-Software (121923)				
<a href="#"><u>NEW ITEM</u></a>	99	NEW-ITEM	\$59,130.65	\$59,130.65

**QUOTE DETAILS (CONT.)**

Mfg. Part#: NEW-ITEM  
CDW/Traversa Professional Services  
Installation, Activation, and  
Initial Configuration.  
Please refer to separate preliminary  
statement of work for proposed  
installation service engagement  
details.  
Contract: Sourcewell 121923-CDWG  
Tech Catalog (121923)  
TAX: GRANBURY, TX .0000% \$.00  
Contract: Standard Pricing

<b>SUBTOTAL</b>	\$413,003.95
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$413,003.95</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> GRANBURY ISD ACCTPAY@GRANBURYISD.ORG 217 N JONES ST GRANBURY, TX 76048-2030 <b>Phone:</b> (817) 579-2200 <b>Payment Terms:</b> ERATE QUOTES ONLY	<b>Shipping Address:</b> GRANBURY ISD 217 N JONES ST GRANBURY, TX 76048-2030 <b>Shipping Method:</b> UPS Ground
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



**Sales Contact Info**

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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
<b>\$413,003.95</b>	<b>\$11,688.01/Month</b>	<b>\$413,003.95</b>	<b>\$13,439.15/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

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- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

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This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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[https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/Cisco\\_General\\_Terms.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf), and the Offer Descriptions at the following URL:

<https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html#offer-descriptions-product>, and (2) that Cisco or its affiliates and not Seller will be responsible for the performance of the Cisco Products and Services.

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# SERVICES PROPOSAL

## PROJECT FUNDAMENTALS

<b>Project Name:</b>	E-Rate FY 26 470# 260003631 - Cisco LAN/WLAN Implementation – CDWG Response# 158927	<b>Requested By (Sales):</b> Mike Chiesa 866.301.5739 mikechi@cdw.com
<b>Customer Name:</b>	Granbury Independent School District	
<b>Provider Name:</b>	Traversa Solutions, Inc.	
<b>CDW Affiliate:</b>	CDW Government LLC	<b>Submitted By (SA/ISA):</b> Andrew (Drew) Meyers ameyers@traversa.net
<b>Effective Date:</b>	February 10, 2026	
<b>Version:</b>	1.0	

## CUSTOMER-DESIGNATED LOCATIONS

Location(s)	Service(s)		
Granbury ISD 217 N. Jones Granbury, TX 76048	<input type="checkbox"/> Assessment <input checked="" type="checkbox"/> Configuration <input checked="" type="checkbox"/> Design <input checked="" type="checkbox"/> Implementation	<input checked="" type="checkbox"/> Knowledge Transfer <input checked="" type="checkbox"/> Project Management <input type="checkbox"/> Reconfiguration <input type="checkbox"/> Reinstallation	<input type="checkbox"/> Staff Augmentation <input type="checkbox"/> Support <input type="checkbox"/> Training <input type="checkbox"/> Custom Work

## PROJECT SCOPE

### Project Overview

CDW (“Seller” or “Partner”) has requested that Traversa Solutions (“Provider”) perform E-Rate Cisco LAN/WLAN services for their customer, Granbury Independent School District (“Customer”), as they are seeking a network upgrade across ten district sites. Traversa will provide an onsite implementation of Qty. 31 Cisco Catalyst switches and Qty. 192 Cisco Meraki wireless access points. All hardware will be staged at Traversa’s Integration Facility. After staging, Traversa will travel onsite to perform installation services. Appendix A details the Bill of Material of equipment for this E-Rate network implementation. Appendix B details the allocation of equipment per district site. Services by Traversa will be performed both remotely and onsite.

### District Sites:

1. Acton Elementary School: 3200 Acton Rd., Granbury, TX 76049
2. Acton Middle School: 1300 James Rd., Granbury, TX 76049
3. Emma Roberson Early Learning Academy: 1500 Misty Meadows, Granbury, TX 76048
4. Granbury High School: 2000 W. Pearl St., Granbury, TX 76048
5. Granbury Middle School: 2000 Crossland Rd., Granbury, TX 76048
6. John and Lynn Brawner Elementary School: 1520 S. Meadows, Granbury, TX 76048
7. Mambrino School: 3835 Mambrino Hwy., Granbury, TX 76048
8. Nettie Baccus Elementary School: 901 Loop 567, Granbury, TX 76048
9. Oak Woods Intermediate School: 311 Davis Rd., Granbury, TX 76049
10. Stars Accelerated High School: 305 N. Hannaford, Granbury, TX 76048

### New Cisco Environment:

- LAN – Cisco Catalyst
  - 1ea Cisco C9500-24Y4C-EDU Switch
  - 30ea Cisco C9200L-48P-4X-EDU Switches
  - Cisco DNA
- WLAN – Cisco Meraki

- 180ea Cisco CW9166I-MR Wireless APs
- 12ea Cisco Meraki MR86 or CW9163E-MR Outdoor Wireless APs

**Assumptions:**

- All hardware will be staged at Traversa's Integration Center in Richardson, TX.
- Traversa will travel onsite to provide installation service for the Cisco switches and APs.
- Traversa will provide a man lift during AP installation for ceiling heights greater than 10 ft.
- Traversa services will be performed both remotely and onsite.

**Out of Scope:**

- Structured cabling
- Pre- and post-site wireless surveys
- DNA configuration

CDW will provide all necessary hardware, software, and licenses to complete the desired solution.

All products will be received and staged at Traversa's Integration Facility in Richardson, TX where Traversa will remotely stage, configure and test the devices. Once staging is complete, Traversa will travel onsite to perform installation of the new equipment. Traversa will provide Day One Support, as well as deliver documentation and knowledge transfer on the day-to-day operation of the new solution. Services by Traversa will be performed both remotely and onsite.

Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

All equipment staged remotely must be sent to the following address:

Traversa Solutions  
 1361 North Glenville Drive  
 Richardson, TX 75081  
 C/O: **Granbury ISD (E-Rate)**

\*\*Additional fees may occur if equipment is not delivered to facility for remote staging. Please review scope.

**Project Kickoff – LAN / WLAN Implementation**

Provider will work with Customer and Seller to determine the goals of the project and review the project scope, approach, key personnel and inputs as well as overall schedule.

**Tasks:**

Conduct Project Kickoff call to introduce key personnel and discuss the following:

- Define project stakeholders.
- Define project approach, deliverables and dependencies.
- Obtain needed inputs, documents and configuration files from Customer to perform discovery and analysis.
- Outline project schedule.

**Provider Deliverables:**

- Meeting Minutes
  - Stakeholder information
  - Milestone dates
  - Project assumptions
  - Action Items

**Customer Deliverables:**

- Unattended Remote Access
- Configuration files
- Active service agreement number

- Licenses that pertain to equipment on bill of material

**Project Kickoff Assumptions:**

- *Provider will be assigned a project lead from Customer's IT staff and provided with his/her contact details.*
- *Customer will supply remote access for duration of project.*

**LAN / WLAN Network Design and Migration Plan**

Provider Engineers will work with Customer's staff to discover current network requirements and consult on the design and configuration parameters needed to complete a solution that meets Customer's needs. Provider will define the design based on best practices for the proposed solution.

**Tasks:**

Provider Engineer will lead a network design discussion to better understand the following:

- Physical and Logical Design
- Device Configuration and Standardization
- Routing Design (Static, RIP, OSPF, BGP, MPLS)
- L2/L3 Redundancy (ERPS, MCT, Spanning Tree, VRRP)
- Security Features/Best Practice (SNMP, Password Management, Device Access)
- Review and Discuss staging, implementation and documentation process
  - Onsite Implementation
  - Onsite Testing Scenarios
  - Site Completion Documentation
- SSID name schemes and VLAN Design
- Network Services (Radius, DHCP, DNS)
- Network Authentication Review
- RADIUS Infrastructure Design
- Client Type Review (XP, SP3, Vista, Win7)
- Client Device Requirements
- AD or LDAP Review (Groups, Schema and GPO)
- Identify IP address to be assigned to WLAN components
- Power provisioning requirements
- WLAN system management requirements

**Provider Deliverables:**

- Current network configuration information as it pertains to the new design and Customer requirements
- Design Acceptance Document that will provide the network configuration for review and approval before starting the final programming and connections of the system
  - Physical and Logical Network Design
  - Configuration Requirements
    - IP Addressing
    - L2 Redundancy Design
    - L3 Redundancy Design
    - VLAN Layout
    - Management
  - If applicable, migration and testing plan
  - WLAN Solution Design (Authentication, VLAN, Network Services, Guest Network)
  - Integration Plan including client configuration strategy and infrastructure changes

**Customer Deliverables:**

- Authorized Design Acceptance Document

**Network Design Assumptions:**

- *Provider will be supplied the necessary IP addresses to VLAN and management interfaces.*

- *Customer will provide timely information during the design process.*

## LAN / WLAN Device Staging

Provider will supply network engineering support to stage Customer's equipment as shown in the Bill of Material found in Appendix A. At the end of this phase, the network will be configured, tested and made ready for onsite implementation.

## Remote Staging

Provider will provide network engineering support to stage Customer's WLAN solution based on the survey results and the customer's authorized Solution Design. The solution will be staged, configured, and tested at Provider's facility in Richardson, TX.

### **Tasks:**

Provider will perform the following tasks to set the stage for a clean and successful implementation:

- Stage Equipment in Integration Facility.
  - Unbox and power on for 24-hour burn in.
  - Firmware Update.
  - Device Configuration.
    - Module Installation (if applicable).
    - VLAN/IP Addresses.
    - Routing.
    - Network Services (SNTP, Spanning Tree, VRRP, etc.).
- Test network functionality via testing scenario (QA Checklists).
- Pre-stage wireless controller and APs for deployment.
- Physically label AP.
- Asset tagging (if applicable), labeling and device documentation.
- Asset reporting: Serial number, host name, closet, asset tag, etc.
- Prepare onsite implementation documentation.
- Devices will be packed and shipped to site.

### **Provider Deliverables:**

- Per site / per closet devices configured, tested and ready to be installed in cabling racks
- Device Documentation
  - Onsite implementation documentation (Port Maps)

### *Device Staging Assumptions:*

- *Seller is responsible for shipping equipment to Provider's facility.*
- *Staging of all devices will be completed at Provider's Integration Center in Richardson, TX prior to implementation start date.*
- *Seller is responsible for resolving product availability constraints that will affect staging production schedule or Provider's ability to meet onsite deployment schedule. Start and stops to production schedule will increase overall project cost.*

## LAN / WLAN Implementation

Provider project manager will work with Customer's provided Stakeholder to review expectations of the implementation. A site readiness meeting will be held to review details of the implementation with the team prior to scheduled implementation date.

## Onsite Implementation

The equipment will be delivered to Customer's location or closet. Provider will supply engineering support on Customer's site to provide rack / stack and device implementation. Once equipment has been fully tested, the legacy hardware will be moved to a centralized area to be decommissioned.

Provider will provide resources to physically hang all access points after cabling has been terminated to each access point location based on agreed upon floor plan.

## **Tasks:**

- Survey site.
- Validate that all necessary equipment has been received.
- Deliver equipment to appropriate closets.
- Label up link cables (if applicable).
- Physically label all AP ports on existing switches.
- Validate that all necessary equipment has been received.
- Install Access points at locations.
- Access points will be adopted and synchronized.
- Integration with authentication infrastructure.
- Rack equipment.
- Reconnect patch cords to new devices and dress.
- Remove Trash.
- Legacy switch removal.
  - Equipment will be transported to central staging area that customer designates.

## **Customer Onsite Implementation Assumptions:**

- *Customer is responsible for all home run cables to each access point.*
- *Customer is responsible for the removal of any existing access points, if not be replaced by new.*
- *Customer is responsible for providing timely access to all sites.*
- *Customer will be responsible for migrating host to any new VLANs or IP scheme.*
- *Customer is responsible for providing work areas that are clear from obstructions. If work is not able to be completed due to site constraints, an additional change order cost may apply.*
- *Customer will provide an inventory staging facility to manage hardware delivery for onsite deployment.*
- *Customer will designate a central area to store decommissioned equipment.*
- *Customer authentication infrastructure will be set-up, configured and in good working condition prior to implementation.*
- *Customer is responsible for providing adequate power to support design in each rack.*
- *Customer has the appropriate rack space to install new equipment.*
- *Customer will reuse existing patch cables and patch panels.*
- *Network transitions and cutovers will occur during customer defined maintenance window(s).*
- *All racks, patch cables, cable and cable management will be pre-existing and operational prior to start of project.*
- *All fiber (if applicable) will be certified for required speed and distance prior to start of physical Implementation.*

## **Provider Onsite Implementation Assumptions:**

- *Provider is responsible for all rack / stack resources.*
- *Provider will supply a man lift for areas with ceiling heights greater than 10 ft.*

## **LAN / WLAN Testing**

Provider will check the quality, performance and/or reliability of devices that have been installed on the network.

## **Remote Testing**

All testing scenarios will be executed by Provider with the assistance of a Customer Stakeholder. Results will be documented to validate the Scope of Work ("SOW") and subsequent Scope of Process ("SOP") procedures and deliverables. Provider Engineers will perform a final configuration check to validate consistency. This is to ensure that all device configurations consistently meet the Customer's standards for all device services and labeling.

## **Tasks:**

- Device Configuration
  - Per Device Configurations will be provided in the documentation at the end of the Device Staging phase. These configurations will be updated during physical implementation, if necessary. Customer will be provided with a Configuration QA Check List for each device and can validate for accuracy. Any issues relating to device configuration or documentation can be escalated to Provider during the testing period for resolution. Provider will work with customer to test all client connectivity on wireless. Customer will provide all user client devices available for testing, to include Laptops, iPads, Androids, Chromebooks, etc.

- Redundancy  
Failover of device and link scenarios will be tested to ensure that the failover and recovery of L2 and L3 protocols are working appropriately. This testing will include LAG testing and L3 redundancy.
- Network Connectivity  
A network PING test will be performed by the remote implementation Engineer. Successful results will be captured and documented to confirm site functionality. These tests can be used to affirm network connectivity per VLAN. A network PING test (roaming PING) will be performed by Customer. These tests can be used to affirm network connectivity per SSID. The test will consist of continuous PING of 2-3 key assets and public servers. Once started, testers will roam environment to ensure consistency of coverage and L2 roaming.

#### **Provider Deliverables:**

- Results documented to validate Scope of Work
- Configuration QA Checklist per device configuration
- Device Configuration Completion documents

#### **Testing Assumptions:**

- *Customer is responsible for configurations on all client devices.*
- *Customer is responsible for updating IPs and/or drivers on all printers.*
- *Customer will provide a list of key resources and/or applications for testing during the scheduled maintenance window.*
- *Customer will provide timely feedback during the implementation maintenance window. The maintenance will be continuous with no breaks greater than 15 minutes, unless noted in migration plan.*
- *Customer is responsible for assistance of physical device and cable moves for testing or troubleshooting.*
- *Customer will provide network access to allow completion of testing scenarios or help desk resources to perform testing.*

#### **LAN / WLAN Day One Support**

Provider will offer Day One Support once the network is running on the new solution. Day One Support will begin the first business day after the maintenance window has been completed.

#### **Remote Support**

Provider Engineer will be available via remote access for Day One Support. Provider will provide remote configuration and troubleshooting to resolve any issue from site turn-up. Any issues that arise will need to be emailed or called into the Lead Engineer or Project Manager.

Provider will offer remote support for 2 hours following the scheduled maintenance window. Extended support can be added to a block hour contract.

#### **Remote Support Assumptions:**

- *Provider will provide timely returned calls or emails should a service issue arise during Day One Support.*

#### **LAN / WLAN Documentation**

Provider will prepare customer site documentation. Documentation will be delivered per site no later than one week after site migration to Seller. Delivery of this documentation will mark the site complete, and the billing milestone will be executed.

#### **Provider deliverables:**

- Site Asset Report
- Physical and Logical per site design
- Site Complete Documents
  - Closet Acceptance (if applicable)
  - QA Checklists
  - Administrative Sign-Off

### Document Assumptions:

- *If the administrative sign-off is not signed by Customer within 6 days of implementation, then it will be assumed that there are no open items on the project and the project will therefore be closed.*

## LAN / WLAN Knowledge Transfer

Provider will offer 2 hours to explain the technologies used during the implementation, review provided documentation and provide best practices regarding the day-to-day management and troubleshooting of the implemented solution.

## CUSTOMER RESPONSIBILITIES

Customer is responsible for the following:

1. Maps / Floor Plans are to be provided by Customer.
2. All racks, patch cables, cable and cable management will be pre-existing and operational prior to start of project.
3. Unattended remote access is required by Customer.
4. Customer is responsible for all home run cables to each access point.

## PROJECT ASSUMPTIONS

### 1. Customer Assumptions:

- Customer will provide full access to any information necessary towards the completion of the project. This includes IP addresses, passwords, phone numbers, etc.

### 2. Seller Assumptions:

- Seller will be responsible for overall project management which includes overall project schedule, customer escalations, change management processes, participating in bi-weekly meetings and project decisions that will vary from pre-implementation plan.
- Seller and Manufacturer are responsible for assuring that products meet technical requirements and interoperate with any existing equipment prior to implementation on the customer network.

### 3. General Assumptions:

- Provider is not responsible for network issues caused by deficient manufacture hardware or software.
- A scheduled event requires a cancellation notice within two (2) business days. If the event is cancelled in less than 2 days, a change order will be issued for a \$2,500 fee plus travel expenses (if applicable).
- Work will be performed Monday through Friday during normal business hours (8:00am -5:00 pm) or as otherwise defined elsewhere in this SOW, unless a mutually agreed upon after hours schedule is required.
- Project duration will be continuous and **no greater than 6 Weeks**.
- Additional assumptions could be defined as a detailed SOP if developed and agreed upon by Provider and Seller.

### 4. Provider Assumptions:

- Provider is responsible for only those services that pertain to devices listed on the bill of material.
- Provider was not involved in developing the project bill of materials and not responsible for design limitations caused by the bill of materials.
- Provider is not responsible for cabling plant issues that occur due to bad cables or cable terminations.
- Provider is only responsible for establishing or verifying network connectivity L2 and L3. A PING and TRACEROUTE test will be used to determine connectivity.
- Provider is not responsible for application issues unless there is direct correlation with work being performed.

## OUT OF SCOPE

Tasks outside this SOW include, but are not limited to:

1. Structured cabling is considered out of scope.
2. Pre- and post-site wireless surveys are not included within this SOW and will require a separate SOW or Change Order to be issued.
3. Cisco DNA configuration is considered out of scope.

Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

Item(s) Provided to Customer

Table 1 – Item(s) Provided to Customer

Item	Description	Format
Project Documentation	Device Configuration Files Per Site Physical and Logical Design	.pdf

## PROJECT SCHEDULING

Customer and Seller, who will jointly manage this project, will together develop timelines for an anticipated schedule (“**Anticipated Schedule**”) based on Seller’s project management methodology. Any dates, deadlines, timelines or schedules contained in the Anticipated Schedule, in this SOW or otherwise, are estimates only, and the Parties will not rely on them for purposes other than initial planning.

## TOTAL FEES

The total fees due and payable under this SOW (“**Total Fees**”) include both fees for Seller’s performance of work (“**Services Fees**”) and any other related costs and fees specified in the Expenses section (“**Expenses**”). Unless otherwise specified, taxes will be invoiced but are not included in any numbers or calculations provided herein.

Seller will invoice for the Total Fees.

## SERVICES FEES

Services Fees hereunder are **FIXED FEES**, meaning that the amount invoiced for the Services will be \$59,130.65.

The invoiced amount of Service Fees will equal the amount of fees applicable to each completed project milestone, as specified in Table 2.

Table 2 – Services Fees

Project Milestones	Percentage	Fees
Acton Elementary School Complete	5.43%	\$3,755.48
Acton Middle School Complete	26.22%	\$18,127.32
Emma Roberson Early Learning Academy Complete	5.43%	\$3,755.48
Granbury High School Complete	9.53%	\$6,587.65
Granbury Middle School Complete	26.22%	\$18,127.32
John and Lynn Brawner Elementary School Complete	5.43%	\$3,755.48
Mambrino School Complete	5.43%	\$3,755.48
Nettie Baccus Elementary School Complete	5.43%	\$3,755.48
Oak Woods Intermediate School Complete	5.43%	\$3,755.48
Stars Accelerated High School Complete	5.43%	\$3,755.48
<b>Sub-Total</b>	<b>100%</b>	<b>\$69,130.65</b>
	<i>Less Services Discount</i>	<i>(\$10,000.00)</i>
	<b>Services Total</b>	<b>\$59,130.65</b>

## EXPENSES

Neither travel nor direct expenses will be billed for this project, unless services are cancelled with less than two (2) business days’ advance notice. In instances where the event is cancelled in less than two (2) days, cancellation fees will apply with a signed changed order.

Two (2) weeks' advance notice from Customer is required for any necessary travel by Seller personnel.

## Appendix A

### **Bill of Material:**

WAPs

- (180) x CW9166I-MR + 5YR Classic Meraki Licensing
- (12) x MR86-HW or CW9163E-MR + 5YR Classic Meraki Licensing

Switches

- (1) x C9500-24Y4C-EDU w/ 5YR DNA-Advantage
  - Include Dual PSU
- (30) x C9200L-48P-4X-EDU w/ 3YR DNA-Essentials and no stacking kits/cables.

## Appendix B

### **Equipment Per Site:**


**CW9166I AP    MR86 or CW9163E Outdoor AP    C9500 Series Switch    C9200 Series Switch**







Acton Elementary	0	0	0	3
Acton Middle School	90	1	0	3
Emma Roberson EL Academy	0	0	0	3
Granbury High School	0	10	1	3
Granbury Middle School Complete	90	1	0	3
John and Lynn Brawner Elementary	0	0	0	3
Mambrino School	0	0	0	3
Nettie Baccus Elementary	0	0	0	3
Oak Woods Intermediate	0	0	0	3
Stars Accelerated High School	0	0	0	3
<b>Total:</b>	180	12	1	30

## NOT FOR SIGNATURE

THIS DOCUMENT IS A DRAFT INTENDED ONLY FOR USE IN THE REVIEW OF TEXT APPLICABLE TO A POSSIBLE SERVICES ENGAGEMENT. IT DOES NOT CONSTITUTE A CONTRACT OR A PROPOSAL FOR A CONTRACT. THE CONTENT OF THIS DOCUMENT, AS IT MAY BE NEGOTIATED BY THE PARTIES, IS INTENDED TO BE INCORPORATED INTO A STATEMENT OF WORK, WHICH WILL INCLUDE OTHER PROVISIONS AND WHICH WILL BE GOVERNED BY ADDITIONAL TERMS AND CONDITIONS. A PARTY'S SIGNATURE OR OTHER INDICATION OF APPROVAL ON OR RELATED TO THIS DOCUMENT SHALL HAVE NO BINDING OR CONTRACTUAL EFFECT.

# CDW Government Overview



-  **Vernon Hills, IL**  
U.S. Headquarters
-  **\$22.4B**  
2025 Annual Net Sales
-  **14,800**  
Coworkers
-  **250,000+**  
Customers
-  **205**  
Fortune 500 Ranking
-  **#5**  
CRN's Solution Provider 500 List

CDW Government LLC (CDW•G) is the wholly owned subsidiary of CDW LLC, a leading multi-brand technology solutions provider to corporate and public sector customers in the U.S., U.K., and Canada.

Founded in 1984, CDW currently employs 14,800 coworkers worldwide. Our broad array of offerings ranges from discrete hardware and software products to integrated IT solutions. Our sales and service delivery teams are organized by segment and geographic regions. We have an expansive network of offices near major cities and a large team of customer-facing coworkers - including field sellers, technology specialists, and advanced delivery engineers - across the country.

CDW’s sustainable growth and continued financial stability – growing from \$4 billion net sales in 2001, to \$22.4 billion in 2025 - serve to assure GISD that we are here to stay and can support you through the life of this contract and beyond.

**We are a trusted partner to more than 15,000 school districts.**

## K-12 Education Expertise

For more than 30 years, CDW Government has helped schools leverage technology to achieve great educational outcomes. With more than **200 government and education contracts**, we are one of the nation’s largest direct-response providers of multi-brand technology products and services. We closely monitor emerging technologies to stay at the forefront of innovation and proactively expand our offerings and certifications to support your evolving needs.

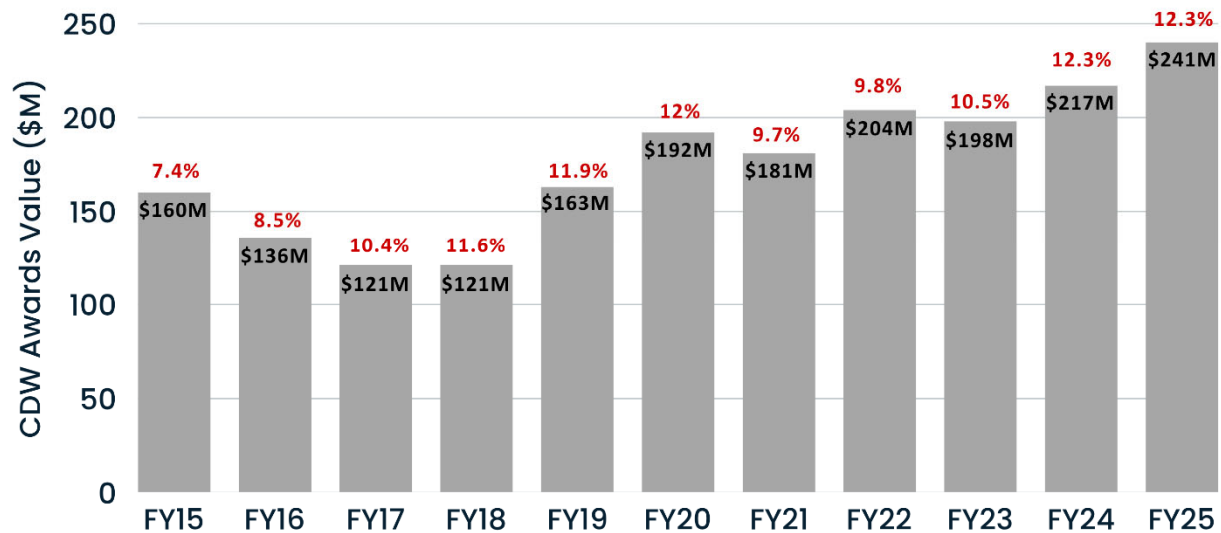
Products and Partnerships	Total E-Rate Solutions
More than <b>100,000 products</b> from more than <b>1,000 vendors</b> including leading networking OEMs such as: APC, Cisco, Cradlepoint, Extreme Networks, Fortinet, HPE, Aruba, Juniper, Kajeet, Leibert, Palo Alto, Ruckus, Starlink, and more.	<ul style="list-style-type: none"> <li>▪ <b>Category One</b> <ul style="list-style-type: none"> <li>▪ C1 Network Equipment</li> <li>▪ Wireless Hot Spots and Bus WiFi</li> </ul> </li> <li>▪ <b>Category Two</b> <ul style="list-style-type: none"> <li>▪ Internal Connections</li> <li>▪ Basic Maintenance of Internal Connections</li> <li>▪ Managed Internal Broadband Services</li> </ul> </li> <li>▪ <b>Pilot Program:</b> Cybersecurity</li> </ul>

## A Powerful E-Rate Partner

We have nearly 30 years of experience delivering successful outcomes for E-Rate funded projects. CDW Government has been participating in the E-Rate program since 1998. We are the largest Category 2 provider nationwide, delivering two-times the amount of Category 2 E-Rate projects than our next closest competitor. Since the E-Rate Modernization in 2015, we have been awarded **over 20,816 E-Rate projects totaling over \$1.9B** in equipment delivered to eligible entities throughout the United States.



### CDW E-RATE AWARDS % = CDW's Market Share of E-Rate Awards



### Proven Management Approach

Due to our streamlined and best-practice system of checks and balances, **we have never lost funding for a school**, as substantiated by numerous audits and PIA reviews. Our dedicated internal K-12 and E-Rate resources help ensure accurate invoicing and contract compliance, as well as provide knowledgeable resources and guidance as you navigate your E-Rate journey.

- **E-Rate Program Management Team** offers knowledge, assistance, and advisement, as well as ensures contract compliance.
- **E-Rate Funding Team** ensures expert handling of both BEAR and SPI E-Rate invoicing by accounts receivable specialists.
- **K-12 Education Strategists** focus on helping you implement solutions attuned to your needs, with realistic budget constraints in mind.

## Account Management Team Resources

CDW offers an account management structure that focuses on providing value-added presales consulting and comprehensive support throughout the lifecycle management of your assets. When you work with CDW, you have access to expertise that is not available within your organization. Your CDW Account Management Team coordinates with the applicable value-added resources to help your organization develop the best solution for your specific needs, challenges, and long-term goals. Our team of technology experts and dedicated Account Teams will tailor a piece of equipment or an entire network to deliver the most effective and sustainable results. We will work closely with your organization and respond with solutions that provide robust functionality, efficiencies, and cost savings.

Account Management Resources	
<p><b>Mike Chiesa</b> Executive Account Manager K-12, Texas P: 866-301-5739 E: <a href="mailto:mikechi@cdw.com">mikechi@cdw.com</a></p>	<p><b>Eric Althoff</b> Executive Account Manager K-12, Texas P: 866-222-3168 E: <a href="mailto:ericalt@cdwg.com">ericalt@cdwg.com</a></p>
<p><b>Andy Arroyo</b> Account Manager K-12, Texas P: 877-213-7343 E: <a href="mailto:K12NorthTexas@cdwg.com">K12NorthTexas@cdwg.com</a></p>	<p><b>Patrick Weller</b> Client Executive K-12, Texas P: 682-247-5307 E: <a href="mailto:patrick.weller@cdw.com">patrick.weller@cdw.com</a></p>
<p><b>Sia Pettaras</b> Sales Manager K-12, Texas P: 866.443.0263 E: <a href="mailto:siapett@cdwg.com">siapett@cdwg.com</a></p>	<p><b>Eric Goff</b> Director of Sales K-12, Central Majors P: 312-705-9101 E: <a href="mailto:ericgof@cdw.com">ericgof@cdw.com</a></p>
Technical Resource	
<p><b>Miguel Cruz</b> Consulting Solution Architect – Enterprise Networking P: 786.910.4222 E: <a href="mailto:miguel.cruz@cdw.com">miguel.cruz@cdw.com</a></p>	<p><b>Matt Giersch</b> Senior ISA – Power and Cooling P: 847-371-5694 E: <a href="mailto:MattGie@cdw.com">MattGie@cdw.com</a></p>
E-Rate Program Management Resources	
<p><b>Mandi Maricque</b> Manager, Program Management – K12 P: 224-315-2047 E: <a href="mailto:Amanda.maricque@cdwg.com">Amanda.maricque@cdwg.com</a></p>	<p><b>Amy Passow</b> Sr. Manager, Education Funding Solutions P: 719-359-3326 E: <a href="mailto:amypass@cdw.com">amypass@cdw.com</a></p>
<p><b>Dave LeNard</b> Business Development Manager, E-Rate P: 202-941-9378 E: <a href="mailto:e-rate@cdw.com">e-rate@cdw.com</a></p>	<p><b>Deb Orts</b> Contract Analyst P: 203-851-7144 E: <a href="mailto:deborts@cdw.com">deborts@cdw.com</a></p>

# YOUR NEIGHBORHOOD IT SOLUTIONS PROVIDER.

CDW Education K-12 Texas team serves Public Schools,  
Catholic Archdiocese, Charter Schools and Private Schools



Traditional classrooms are evolving into blended learning environments, permitting educators to work closely with students by adapting mobile devices and collaborative technologies with more engaging learning spaces. Today's students are using interactive technology to absorb classroom instruction quicker and engage more with their peers, allowing them to better prepare for online assessments and get ready for the next level of education.

## Your local CDW Education team will help you discover the solutions that can help improve learning outcomes.

### We have the tools and the talent:

- **Dedicated account managers.** With CDW Education, you get a dedicated account manager who is your main point of contact. He or she is there to provide an in-depth approach, do the research for you and ensure you're getting the technology best suited to your needs. Your account manager is backed by a team of experienced, certified specialists who can help you through every stage of your product's lifecycle.
- **Solution architects.** Our locally based solution architects can design custom engagements and deliverables based on specific district needs.
- **Experts.** Our specialty teams include experts in the areas of servers and storage, collaboration, security, wireless, power and cooling, networking, software licensing, mobility solutions and more.
- **Added value.** We provide a portfolio of value-added services including web-based tools, technology assessments, ROI calculators, automated software license management and asset management.

## Why CDW Education?

- CDW•G is a leader in public-sector customer service and product knowledge. We have 500+ coworkers in Texas, 85 of those in the field, ready to assist with everything from pre-sales assessment and design to post-sales support.
- We offer more than 1,000 leading technology brands of hardware, software, peripheral products and services support.
- We hold over 25 contracts in Texas and have preferred vendor awards for federal government, state and local government, and educational institutions.
- My Account customer portal provides customized access to your account team, product information, purchase history, quotes and order status – plus, you can manage asset-tagged items and order-configured systems.
- Our state-of-the-art distribution centers in Las Vegas and Chicago house nearly 1 million square feet of warehousing and configuration space.

## Meet your CDW Education Texas K-12 sales team



Michael Swartz  
CDW•G District  
Manager,  
K-12 Texas  
866.224.6471  
michswa@cdwg.com



Mike Chiesa  
CDW•G Executive  
Account Manager  
Direct: 866.301.5739  
Team: 877.213.7343  
mikechi@cdw.com  
K12NorthTexas@cdwg.com



Eric Althoff  
CDW•G Executive  
Account Manager  
Direct: 866.222.3168  
Team: 877.213.7343  
ericalt@cdwg.com  
K12NorthTexas@cdwg.com



Patrick Weller  
CDW•G Client  
Executive  
972.725.2011  
patrick.weller@cdw.com



## Solutions

- Advanced Technology Services and Cabling Services
- Audio/Visual
- Classroom Technology
- Cloud Computing
- Collaboration
- Data Center Optimization
- Esports
- Managed Print Services
- Networking
- Power and Cooling
- Security
- Software Licensing and Management
- Storage
- Total Mobility Management and BYOD
- Virtualization

## CDW Education supports the Texas economy

In 2024, CDW·G collected and remitted \$69.68 million in sales taxes to Texas. Our presence in Austin, Dallas, Houston, and San Antonio is generating jobs contributing directly to the Texas local economy. Texas customers are supported by local CDW·G reps based out of Texas. Supplemented by our regional team of engineers located throughout the state of Texas, as well as our national team, we have a deep bench of SLED experience waiting in the wings to ensure our education customers receive all of the data communications and networking expertise. CDW·G's main Texas branch is in Plano and serves customers from Dallas and the Fort Worth Metroplex area and west to El Paso. With a corporate training room and a videoconferencing room, our customers' IT personnel can do whiteboard sessions, proof of concept and project plans for their upcoming networking implementations.

CDW·G delivers contract pricing to DIR, TCPN, NJPA, National IPA, TIPS/TAPS, Choice Partners and WSCA members.

**For a complete list of available contracts, please visit [CDWG.com/contracts](https://www.cdw.com/contracts)**

## Texas Contracts

- |                                 |                                     |
|---------------------------------|-------------------------------------|
| Dell/EMC DIR-TSO-4299           | Peripherals DIR-TSO-3865            |
| Brocade DIR-CPO-4410            | Emergency DIR-TSO-4234              |
| Brother DIR-TSO-3102            | Emergency Preparedness DIR-TSO-3926 |
| Carahsoft (Rubrik) DIR-TSO-4444 | Surveillance DIR-CPO-4547           |
| Carahsoft (VMware) DIR-TSO-4288 | Storage DIR-TSO-4300                |
| Cisco DIR-TSO-4167              | BuyQ                                |
| Education DIR-TSO-3124          | Choice Partners                     |
| Extreme DIR-TSO-4339            | Cooperative 791                     |
| HP DIR-TSO-4159                 | E&I                                 |
| HPE DIR-TSO-4160                | Sourcewell                          |
| Juniper DIR-TSO-4240            | PACE                                |
| Lenovo DIR-TSO-4839             | Omnia                               |
| Lexmark DIR-TSO-4438            | TexBuy                              |
| Microsoft DIR-CPO-44-38         | TIPS/TAPS                           |
| NetApp DIR-TSO-4286             | And many more.....                  |
| Panasonic DIR-TSO-4025          |                                     |

## Awards and recognitions

- Cisco Public Sector Partner of the Year – Digital Transformation (2018)
- Cisco Americas Commercial Partner of the Year (2018)
- Cisco SLED Education Partner of the Year (2019)
- Cisco Commercial Partner of the Year (2019)
- Cisco US Nationals Architectural Excellence – Security (2018)
- Cisco US Nationals Architectural Excellence – Collaboration (2018)
- Cisco Software Partner of the Year (2020)
- Cisco Meraki Elevate Partner of the Year (2018)
- Cisco's North American Master Partner – All Five Certifications (2018)
- Glassdoor Best Place to Work (2022)
- Google Chrome Global Partner of the Year (2017)
- NetApp National Partner of the Year Award (2018)
- ServiceNow Elite Partner of the Year (2020) (2021)
- No. 17 on Best Places to Work in IT – Computerworld (2018)
- America's Best Employers – Forbes Magazine (2021)
- No. 161 on Fortune 500 list of America's Largest Corporations – Fortune Magazine (2021)
- Top 100 Military Friendly Employers – G.I. Jobs (2018)
- Computerworld Best Places to Work in IT (2019)
- Fortune's Future 50 (2019)
- No. 5 on CRN Top 25 Solution Providers (2021)
- Veeam North America Impact Partner (2021)
- VMware Partner Industry Award (2021)

To learn more about how CDW Education is dedicated to the success of your students and Texas community, contact your dedicated CDW Education account manager at **800.808.4239** or visit **[CDWG.com/K12](https://www.cdw.com/K12)**



Education

# FCC FRN E-Rate Display System Status

The screen shot below is from July 22<sup>nd</sup>, 2025. CDW•G remains in **Green Light Status**.



Upon request, CDW•G can provide an updated screenshot.

- Spin #143005588
- FCC Registration #0012123287

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## Helpful Hints for Preparing Form 471

Things to consider when preparing your funding request (Form 471):

- Enter only one manufacturer part number per line item (do not bundle part numbers)
- All software should be requested under IC, Software
- Even when bundled with warranty support from manufacturer for purchase, as long as warranty cannot be purchased on its own
- If you live in a state that has applicable taxes, such as AR, NC, CA, AZ, WA, make sure to include those taxes on your FCC Form 471.
- If warranty can be purchased separately, then it should be separated for funding request, and warranty funding requested under Basic Maintenance
- Warranty only part numbers should be requested under Basic Maintenance
- List months of service, should only be for coverage July 1 – June 30 (Funding Year)
- List hardware supported part number
- List site where hardware sits
- CDW•G can complete Bulk Submission Forms if chosen as the service provider for your funding request. Please email [E-Rate@cdw.com](mailto:E-Rate@cdw.com) for assistance.

Additionally, **please note** - upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to [mikechi@cdw.com](mailto:mikechi@cdw.com) and [470award@cdwg.com](mailto:470award@cdwg.com). Please see **E-Rate Order Process** information on the following page for further details.

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# E-Rate Order Process

## Ordering

Purchase orders shall be submitted through electronic means (email, EDI, etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

## Required Information

All orders must include:

- Contact name, Phone number
- Purchase order number
- Part number, Product description
- Pre-discount and discounted product price
- Percentage Customer owes and percentage SLD owes (SPI – Form 474 Method)
- Ship to location, Bill to location
- FCC Form 471 Number (also known as Application Number)
- FRN for each part number
- Billing method (BEAR – Form 472 or SPI – Form 474)
- "Net 30 Terms"

**SEPARATE PURCHASE ORDERS SHOULD BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS ARE SUBJECT TO ACCEPTANCE BY SELLER. PO TOTAL SHOULD REFLECT FULL PURCHASE PRICE OF ORDER.**

## Assistance With Order

Customer may call 1-800-328-4239 for assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are not consistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall be null and void and shall not be applicable hereto or binding on Seller.

**IN THE CASE OF CHANGES TO PRODUCTS AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO MAKE AVAILABLE TO THE CUSTOMER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE WHEN OR IF AVAILABLE, UPON APPROVAL FROM SLD ON PRODUCT SUBSTITUTION.**

## Price

Price shall be as stated in the quotation attached hereto as Exhibit I by CDW-G account manager. Prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer. Any taxes will be listed separately on the invoice.

## Payment Terms (Customer must choose one)

- a. **Form 474 Service Provider Invoice (SPI) Method:** Seller will invoice Customer for their portion of the Products upon shipment of Product and Customer shall

pay the invoiced amount (non-discounted amount owed by Customer) within thirty (30) days from date of invoice

- b. **Form 472 BEAR Method:** Seller will invoice Customer for pre-discount amount of the Products upon shipment of Product and Customer shall pay the invoiced amount (full amount owed by Customer) within thirty (30) days from the date of invoice.

**Payment Method**

In adherence to Federal E-Rate compliance regulations, CDW-G’s quoted price is all-inclusive of any and all discounts, if applicable. No further discounts will be applied during time of invoice. All payments for both methods shall be submitted to the address presented below WHERE APPLICABLE:

ACH PAYMENT INFORMATION:	CHECK PAYMENT INFORMATION:
E-mail Remittance To: <a href="mailto:gachremittance@cdw.com">gachremittance@cdw.com</a>	CDW Government
THE NORTHERN TRUST	75 Remittance Drive Suite 1515
50 SOUTH LASALLE STREET	Chicago, IL 60675-1515
CHICAGO, IL 60675	
ROUTING NO.: 071000152	
ACCOUNT NAME: CDW GOVERNMENT	
ACCOUNT NO.: 91057	

1. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller’s opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
2. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable regulations.

**NOTWITHSTANDING ANYTHING TO THE CONTRARY, CUSTOMER IS RESPONSIBLE FOR PAYMENT OF 100% THE PRICE OF PRODUCTS IN THE CASE WHERE CUSTOMER PLACES ORDER FOR PRODUCTS SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT AND REFUSES PAYMENT TO SELLER OF THE DISCOUNT AMOUNT FOR PRODUCTS. IF SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT CUSTOMER IS IN NO WAY REQUIRED TO PLACE ORDER FOR PRODUCTS.**

# Appendix

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# References

**Mansfield ISD**

1522 N Walnut Creek Dr Mansfield, TX 76063  
Shawntee Cowan, Chief Technology Officer  
817.299.4393  
[shawnteecowan@misdmail.org](mailto:shawnteecowan@misdmail.org)

**Grand Prairie ISD**

2602 S. Belt Line Rd Grand Prairie, TX 75052  
Dianna Drew, Executive Director of Technical & Digital Solutions  
972.237.5455  
[dianna.drew@gpisd.org](mailto:dianna.drew@gpisd.org)

**Grapevine-Colleyville ISD**

3051 IRA E Woods Ave Grapevine, TX 76051  
Jason Brown, Systems Engineering  
817.251.5631  
[jason.brown@gcisid.net](mailto:jason.brown@gcisid.net)

**Midland ISD**

615 W. Missouri Ave. Midland, TX 79701  
D.J. Rambo, M. Ed., Director of IT  
432.240.1104  
[Dj.rambo@midlandisd.net](mailto:Dj.rambo@midlandisd.net)

**Greenville ISD**

3504 King St Greenville, TX 75401  
Shannon Fulp, Assistant Superintendent of Technology  
903.408.4491  
[fulps@greenvilleisd.com](mailto:fulps@greenvilleisd.com)

**Everman ISD**

1520 Everman Parkway Everman, TX 76140  
Chera Harrison, Director of Technology & Instructional Media  
817.615.3600 Ext. 4051  
[charrison@eisd.org](mailto:charrison@eisd.org)

**Mesquite ISD**

800 E Kearney St Mesquite, TX 75149  
Brandon Embrey, Director of Technical Services  
972.882.5474  
[bembrey@mesquiteisd.org](mailto:bembrey@mesquiteisd.org)

**Burleson ISD**

1160 SW Wilshire Blvd Burleson, TX 76028  
Nathan Tollison, Director of Technology Operations and Esports  
817.245.1095  
[nathan.tollison@bisdmail.net](mailto:nathan.tollison@bisdmail.net)

# Implementation Plan

## Tasks for First Two Weeks (Sample Version)

Upon award, your Account Management Team will remain in constant contact with key employee(s) at each location to implement the contract and ensure total satisfaction. CDW•G will make this process as seamless as possible and will follow the work plan that has been developed. In addition, if requested, CDW•G will facilitate any necessary meetings via teleconference, videoconference, or in person, pending appointment, at your location or ours, to ensure that the process meets your expectations.

While there can be challenges to implementing a project of any scale, CDW•G tries to minimize potential problems upfront. We will need Granbury Independent School District to provide the following in a timely manner in order to facilitate the implementation process:

- Updated contact information for all key personnel
- Information regarding product forecasts
- Standardized product list
- List of authorized users and restrictions
- Imaging specifications
- Specific reporting requirements
- Permission for CDW•G to be listed on manufacturer agreements.

During the implementation process, any problems or concerns should be directed to your account manager for immediate resolution. The following implementation plan demonstrates how CDWG will work with you to successfully implement this project.

Task	Week 1	Week 2
<b>Account Management Set Up</b>		
<ul style="list-style-type: none"> <li>• Introduce key customer contacts to CDW•G Account Team</li> <li>• Introductory letter/phone contact/ site visit</li> </ul>	X	
<ul style="list-style-type: none"> <li>• Gather/confirm general customer information</li> <li>• Contacts: phone, email, fax</li> <li>• <b>GISD's</b> locations and addresses</li> </ul>	X	
<ul style="list-style-type: none"> <li>• Outline customer's procedures and requirements, i.e.                             <ul style="list-style-type: none"> <li>○ Frequency of contact/schedule</li> <li>○ Turnaround expectations (quotes)</li> <li>○ Reporting</li> </ul> </li> </ul>	X	

• Conduct walkthrough or webinar: Account Center		X
<b>CDW•G Capabilities and Support</b>		
• Make contact with Account Specialists, as needed		X
• Review technical support options	X	
• Review customer service processes (i.e., returns)	X	
<b>Customer Financial Arrangements</b>		
• Complete forms for credit approval	X	
• Complete financing application		X
<b>Product Specific Needs and Services</b>		
• Arrange conference call(s) with manufacturer(s)	X	
• Develop product forecasts	X	
• Process and test image(s)		X
• Customize asset tag/schedule asset tagging		X
• Input customer installation/configuration specifications		X
<b>Procurement and Management Systems</b>		
• Standardize products through your Account Center		X
• Create bundles		X
• Set up purchase authorizations and controls		X
• Establish account linking		X
• Set up software license tracking system		X
• Implement asset tracking system		X
• Investigate or link with e-procurement programs and third parties		X
• Utilize EDI for invoicing and/or ordering functions		X
<b>Pricing</b>		
• Have CDW•G listed on all manufacturer contracts		X
• Enter pricing information into contract management system		X
<b>Optional Systems/Services</b>		
• Finalize staging agreement		X
• Finalize minority/disabled small business partnership		X
• Arrange for onsite services		X
• Select appropriate training programs		X
• Set up Employee Purchase Program		X

## K-12 Funding and Other Resources

We know your need for vendor support does not stop at deployment completion. Maintaining technology program innovativeness and alignment with your education goals is a continuous and daunting task. In fact, in a year, your program will look very different. You need a vendor that does more than meet your RFP's technology requirements; you need a vendor partner that shares a passion for education and continued development. Our teams, and our partners, are dedicated to supporting the full scope of GISD's technology and all your program goals. Following are highlights of the value-adds we offer our education customers.

### Get Ed Funding Overview

CDW•G sponsors [GetEdFunding.com](https://www.getedfunding.com), a free grant-finding resource, providing access to billions of dollars' worth of educational funding opportunities. Through sponsoring this resource, CDW•G's mission is to help educators and institutions discover the funds they need to supplement tight budgets to achieve your goals and take learning to the next level.

Monitored daily, [GetEdFunding.com](https://www.getedfunding.com) can reduce the energy your teachers are spending to search for programs and money. You can finetune your search based on key concepts and 21<sup>st</sup> century skills and themes. Once you are registered on the site, you can save the grants of greatest interest to return to later. The funding opportunities listed are already available and applicable to standard learning paths. For example, there are more than 60 STEM specific programs currently available for application. Please reach out to your account manager for more information.

# An Award-Winning Partnership

CDW has 20+ years of experience delivering Cisco solutions to Enterprise, Commercial and Public Sector customers. With this experience comes an exceptional track record in driving software sales and recurring revenue as well as alignment with Cisco's plans to deliver a secure, intelligent platform for digital business.

-  Data Center Partner of the Year (Global)
-  Cisco Capital Partner of the Year (Americas)
-  Partner of the Year (USA)
-  SMB Partner of the Year (USA)
-  Federal Intelligence Partner of the Year
-  Area Partner of the Year (USA - Central)
-  Commercial Partner of the Year (USA - Central)

**700+**

Cisco Certified Sales Experts (CSSE 6.0)

**300+**

Cisco Certified network/design associates

**1,300+**

Experts certified in Cisco technologies

**215**

Cisco Certified network/design/ voice professionals

**650,000+**

Billable hours to customers using Cisco solutions

**\$4.2B**

In Cisco sales in 2023

**125**



**GRANBURY INDEPENDENT SCHOOL DISTRICT**

**INTEROFFICE MEMO**

**FINANCE AND BUSINESS AFFAIRS**

To: Board of Trustees  
Date: April 20, 2026  
For: Information

**TO:** Dr. Courtney Morawski, Superintendent

**FROM:** Emmett Whitefield

**DATE:** April 10, 2026

**RE:** Engagement of Auditing Firm  
For 2025-26 School Year

**SUMMARY:**

Each year TEA requires school districts to have their annual financial statements audited by a licensed independent CPA firm. The District approved Pattillo, Brown & Hill, LLP for the audit services for the year ended August 31, 2025 at the November 17, 2025 meeting. The attached is the engagement letter.

**RECOMMENDATION:**

That the Board of Trustees approve the engagement of Pattillo, Brown & Hill, LLp, Certified Public Accountants as the independent auditor for the 2025-26 school year.

Respectfully submitted,



Emmett Whitefield  
Chief Financial Officer

Staff Person Responsible: Emmett Whitefield

Date Submitted: April 10, 2026

March 30, 2026

Granbury Independent School District  
217 N Jones St  
Granbury, TX 76048

Board of Trustees and Management:

You have requested that we audit the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Granbury Independent School District (the "District"), as of August 31, 2026, and for the year then ended, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

In addition, we will audit the entity's compliance over major federal award programs for the period ended August 31, 2026. We are pleased to confirm our acceptance and our understanding of this audit engagement by means of this letter. Our audits will be conducted with the objectives of our expressing an opinion on each opinion unit and an opinion on compliance regarding the entity's major federal award programs. The objectives of our audit of the financial statements are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America (GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the Texas Education Agency audit requirements included in the *Financial Accountability System Resource Guide* will always detect a material misstatement when it exists. Misstatements, including omissions, can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

The objectives of our compliance audit are to obtain sufficient appropriate audit evidence to form an opinion and report at the level specified in the governmental audit requirement about whether the entity complied in all material respects with the applicable compliance requirements and identify audit and reporting requirements specified in the governmental audit requirement that are supplementary to GAAS and *Government Auditing Standards*, if any, and perform procedures to address those requirements.

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## OFFICE LOCATIONS

TEXAS | Waco | Temple | Hillsboro | Houston  
NEW MEXICO | Albuquerque

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and pension and other postemployment benefit related information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. As part of our engagement, we will apply certain limited procedures to the required supplementary information (RSI) in accordance with auditing standards generally accepted in the United States of America. These limited procedures will consist primarily of inquiries of management regarding their methods of measurement and presentation and comparing the information for consistency with management's responses to our inquiries. We will not express an opinion or provide any form of assurance on the RSI. The following RSI is required by accounting principles generally accepted in the United States of America. This RSI will be subjected to certain limited procedures but will not be audited:

- Management's Discussion and Analysis.
- Budgetary Schedules.
- Schedule of District's Proportionate Share of Net Pension Liability and Net Other Postemployment Benefits (OPEB) Liability, and Related Ratios.
- Schedule of District Pension and OPEB Contributions.

Supplementary information other than RSI will accompany the District's basic financial statements. We will subject the following supplementary information to the auditing procedures applied in our audit of the basic financial statements and certain additional procedures, including comparing and reconciling the supplementary information to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and additional procedures in accordance with auditing standards generally accepted in the United States of America. We intend to provide an opinion on the following supplementary information in relation to the financial statements as a whole:

- Combining Statements.
- Required Texas Education Agency Schedules.

Also, the document we submit to you will include the following other additional information that will not be subjected to the auditing procedures applied in our audit of the financial statements:

- Introductory Section.

### **Schedule of Expenditures of Federal Awards**

We will subject the schedule of expenditures of federal awards to the auditing procedures applied in our audit of the basic financial statements and certain additional procedures, including comparing and reconciling the schedule to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and additional procedures in accordance with auditing standards generally accepted in the United States of America. We intend to provide an opinion on whether the schedule of expenditures of federal awards is presented fairly in all material respects in relation to the financial statements as a whole.

## **Data Collection Form**

Prior to the completion of our engagement, we will complete the sections of the Data Collection Form that are our responsibility. The form will summarize our audit findings, amounts and conclusions. It is management's responsibility to submit a reporting package including financial statements, schedule of expenditure of federal awards, summary schedule of prior audit findings and corrective action plan along with the Data Collection Form to the federal audit clearinghouse. The financial reporting package must be text searchable, unencrypted, and unlocked. Otherwise, the reporting package will not be accepted by the federal audit clearinghouse. We will assist you in the electronic submission and certification. You may request from us copies of our report for you to include with the reporting package submitted to pass-through entities.

The Data Collection Form is required to be submitted within the earlier of 30 days after receipt of our auditors' reports or nine months after the end of the audit period, unless specifically waived by a federal cognizant or oversight agency for audits. Data Collection Forms submitted untimely are one of the factors in assessing programs at a higher risk.

## **Audit of the Financial Statements**

We will conduct our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America; the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and the Texas Education Agency audit requirements included in the *Financial Accountability System Resource Guide*.

As part of an audit of financial statements in accordance with GAAS, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the Texas Education Agency audit requirements included in the *Financial Accountability System Resource Guide* we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. However, we will communicate to you in writing concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Conclude, based on the audit evidence obtained, whether there are conditions or events considered in the aggregate, that raise substantial doubt about the District's ability to continue as a going concern for a reasonable period of time.

Although we are currently in the planning stage of our audit, we have identified the following significant risks during our audit to date that require special audit consideration:

- Management override of controls is considered an inherent risk according to GAAS.

Because of the inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements or noncompliance may not be detected exists, even though the audit is properly planned and performed in accordance with GAAS, *Government Auditing Standards* of the Comptroller General of the United States of America, and the Texas Education Agency audit requirements included in the *Financial Accountability System Resource Guide*. Please note that the determination of abuse is subjective, and *Government Auditing Standards* does not require auditors to detect abuse.

Our responsibility as auditors is limited to the period covered by our audit and does not extend to any other periods.

We will issue a written report upon completion of our audit of the District's basic financial statements. Our report will be addressed to Board of Trustees of the District. Circumstances may arise in which our report may differ from its expected form and content based on the results of our audit. Depending on the nature of these circumstances, it may be necessary for us to modify our opinions, add an emphasis-of-matter or other-matter paragraph(s) to our auditor's report, or if necessary, withdraw from the engagement. If our opinions on the basic financial statements are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or to issue a report as a result of this engagement.

In accordance with the requirements of *Government Auditing Standards*, we will also issue a written report describing the scope of our testing over internal control over financial reporting and over compliance with laws, regulations, and provisions of grants and contracts, including the results of that testing. However, providing an opinion on internal control and compliance over financial reporting will not be an objective of the audit and, therefore, no such opinion will be expressed.

### **Audit of Major Program Compliance**

Our audit of the District's major federal award program(s) compliance will be conducted in accordance with the requirements of the Single Audit Act, as amended; and the Uniform Guidance, and will include tests of accounting records, a determination of major programs in accordance with the Uniform Guidance and other procedures we consider necessary to enable us to express such an opinion on major federal award program compliance and to render the required reports. We cannot provide assurance that an unmodified opinion on compliance will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion or withdraw from the engagement.

The Uniform Guidance requires that we also plan and perform the audit to obtain reasonable assurance about whether material noncompliance with applicable laws and regulations, the provisions of contracts and grant agreements applicable to major federal award programs, and the applicable compliance requirements occurred, whether due to fraud or error, and express an opinion on the entity's compliance based on the audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements is considered material if there is a substantial likelihood that, individually or in the

aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the entity's compliance with the requirements of the federal programs as a whole.

As part of a compliance audit in accordance with GAAS, *Government Auditing Standards* of the Comptroller General of the United States of America, and the Texas Education Agency audit requirements included in the *Financial Accountability System Resource Guide*, we exercise professional judgment and maintain professional skepticism throughout the audit. We also identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks.

Our procedures will consist of determining major federal programs and, performing the applicable procedures described in the U.S. Office of Management and Budget *OMB Compliance Supplement* for the types of compliance requirements that could have a direct and material effect on each of the entity's major programs, and performing such other procedures as we consider necessary in the circumstances. The purpose of those procedures will be to express an opinion on the entity's compliance with requirements applicable to each of its major programs in our report on compliance issued pursuant to the Uniform Guidance.

Also, as required by the Uniform Guidance, we will obtain an understanding of the entity's internal control over compliance relevant to the audit in order to design and perform tests of controls to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to each of the entity's major federal award programs. Our tests will be less in scope than would be necessary to render an opinion on these controls and, accordingly, no opinion will be expressed in our report. However, we will communicate to you regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we have identified during the audit.

We will issue a report on compliance that will include an opinion or disclaimer of opinion regarding the entity's major federal award programs, and a report on internal controls over compliance that will report any significant deficiencies and material weaknesses identified; however, such report will not express an opinion on internal control.

### **Management's Responsibilities**

Our audit will be conducted on the basis that management and those charged with governance acknowledge and understand that they have responsibility:

1. For the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America.
2. For the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
3. For identifying, in its accounts, all federal awards received and expended during the period and the federal programs under which they were received.
4. For maintaining records that adequately identify the source and application of funds for federally funded activities.
5. For preparing the schedule of expenditures of federal awards (including notes and noncash assistance received) in accordance with the Uniform Guidance.

6. For designing, implementing, and maintaining effective internal control over federal awards that provides reasonable assurance that the entity is managing federal awards in compliance with federal statutes, regulations, and the terms and conditions of the federal awards.
7. For identifying and ensuring that the entity complies with federal laws, statutes, regulations, rules, provisions of contracts or grant agreements, and the terms and conditions of federal award programs, and implementing systems designed to achieve compliance with applicable federal statutes, regulations, and the terms and conditions of federal award programs.
8. For disclosing accurately, currently, and completely the financial results of each federal award in accordance with the requirements of the award.
9. For identifying and providing report copies of previous audits, attestation engagements, or other studies that directly relate to the objectives of the audit, including whether related recommendations have been implemented.
10. For taking prompt action when instances of noncompliance are identified.
11. For addressing the findings and recommendations of auditors, for establishing and maintaining a process to track the status of such findings and recommendations and taking corrective action on reported audit findings from prior periods and preparing a summary schedule of prior audit findings.
12. For following up and taking corrective action on current year audit findings and preparing a corrective action plan for such findings.
13. For submitting the reporting package and data collection form to the appropriate parties.
14. For making the auditor aware of any significant contractor relationships where the contractor is responsible for program compliance.
15. To provide us with:
  - a. Access to all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements including the disclosures, and relevant to federal award programs, such as records, documentation, and other matters.
  - b. Additional information that we may request from management for the purpose of the audit.
  - c. Unrestricted access to persons within the entity from whom we determine it necessary to obtain audit evidence.
  - d. A written acknowledgement of all the documents that management expects to issue that will be included in the annual report and the planned timing and method of issuance of that annual report, if one is issued. This document would include more than an annual comprehensive financial report (ACFR) or annual financial report (AFR).
  - e. If applicable, a final version of the annual report, (including all the documents that, together, comprise the annual report) in a timely manner prior to the date of the auditor's report.
16. For adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the current year period(s)

under audit are immaterial, both individually and in the aggregate, to the financial statements as a whole.

17. For acceptance of non-attest services, including identifying the proper party to oversee non-attest work.
18. For maintaining adequate records, selecting and applying accounting principles, and safeguarding assets.
19. For informing us of any known or suspected fraud affecting the entity involving management, employees with significant role in internal control and others where fraud could have a material effect on compliance.
20. For the accuracy and completeness of all information provided.
21. For taking reasonable measures to safeguard protected personally identifiable and other sensitive information.
22. For confirming your understanding of your responsibilities as defined in this letter to us in your management representation letter.

With regard to the supplementary information referred to above, you acknowledge and understand your responsibility: (a) for the preparation of the supplementary information in accordance with the applicable criteria; (b) to provide us with the appropriate written representations regarding supplementary information; (c) to include our report on the supplementary information in any document that contains the supplementary information and that indicates that we have reported on such supplementary information; and (d) to present the supplementary information with the audited basic financial statements, or if the supplementary information will not be presented with the audited basic financial statements, to make the audited basic financial statements readily available to the intended users of the supplementary information no later than the date of issuance by you of the supplementary information and our report thereon.

With regard to the schedule of expenditures of federal awards referred to above, you acknowledge and understand your responsibility (a) for the preparation of the schedule of expenditures of federal awards in accordance with the Uniform Guidance, (b) to provide us with the appropriate written representations regarding the schedule of expenditures of federal awards, (c) to include our report on the schedule of expenditures of federal awards in any document that contains the schedule of expenditures of federal awards and that indicates that we have reported on such schedule, and (d) to present the schedule of expenditures of federal awards with the audited financial statements, or if the schedule will not be presented with the audited financial statements, to make the audited financial statements readily available to the intended users of the schedule of expenditures of federal awards no later than the date of issuance by you of the schedule and our report thereon.

As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit.

We understand that your employees will prepare all confirmations we request and will locate any documents or invoices selected by us for testing.

If you intend to publish or otherwise reproduce the financial statements and make reference to our firm, you agree to provide us with printers' proofs or masters for our review and approval before printing. You also agree to provide us with a copy of the final reproduced material for our approval before it is distributed.

**Non-attest Services**

We will also assist in preparing the financial statements, schedule of expenditures of federal awards, and related notes of the District in conformity with U.S. generally accepted accounting principles and the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) based on information provided by you. These non-audit services do not constitute an audit under *Government Auditing Standards* and such services will not be conducted in accordance with *Government Auditing Standards*. These services are limited to preparing the financial statements, schedule of expenditures of federal awards, and related notes of the District as previously outlined.

We will not assume management responsibilities on behalf of the District. However, we will provide advice and recommendations to assist management of the District in performing its responsibilities.

The District’s management is responsible for (a) making all management decisions and performing all management functions; (b) assigning a competent individual to oversee the services; (c) evaluating the adequacy of the services performed; (d) evaluating and accepting responsibility for the results of the services performed; and (e) designing, implementing, and maintaining the system of internal control, including the process used to monitor the system of internal control.

Our responsibilities and limitations of the engagement is limited to our preparation of the financial statements and related note disclosures and the schedule of expenditures of federal awards previously outlined. Our firm in its sole professional judgment, reserves the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities, including determining account coding and approving journal entries. Our firm will advise with regard to financial reporting, but the District must make all decisions with regard to those matters.

*Government Auditing Standards* require that we document an assessment of the skills, knowledge, and experience of management, should we participate in any form of preparation of the basic financial statements and related schedules or disclosures as these actions are deemed a non-audit service.

**Engagement Administration, Fees and Timing**

We will schedule the engagement based in part on deadlines, working conditions, and the availability of your key personnel. We will plan the engagement based on the assumption that your personnel will cooperate and provide assistance by performing tasks such as preparing requested schedules, retrieving supporting documents, and preparing confirmations. If for whatever reason your personnel are unavailable to provide the necessary assistance in a timely manner, it may substantially increase the work we have to do to complete the engagement within the established deadlines, resulting in an increase in fees over our original fee estimate.

The timing of our audit will be scheduled for performance and completion as follows:

Document internal control and preliminary tests	June 2026
Mail confirmations	September 2026
Perform year-end audit procedures	October 2026
Issue audit reports	December 2026

Paula Lowe is the engagement partner for the audit services specified in this letter. Her responsibilities include supervising Pattillo, Brown & Hill, LLP's services performed as part of this engagement and signing or authorizing another qualified firm representative to sign the audit report.

Our fees for these services will be at our standard hourly rates plus out-of-pocket cost (such as reports reproduction, word processing, postage, travel, copies, telephone, etc.) except that we agree that our gross fee, including expenses, will not exceed \$49,050. Our standard hourly rates vary according to the degree of responsibility involved and the experience level of the personnel assigned to your audit. Our invoices for these fees will be rendered each month as work progresses and are payable on presentation. In accordance with our firm policies, work may be suspended if your account becomes 30 days or more overdue and may not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, our engagement will be deemed to have been completed upon written notification of termination, even if we have not completed our report(s). You will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket costs through the date of termination. The above fee is based on anticipated cooperation from your personnel and the assumption that unexpected circumstances will not be encountered during the audit. If significant additional time is necessary, we will discuss it with you and arrive at a new fee estimate before we incur the additional cost.

### **Other Matters**

During the course of the engagement, we may communicate with you or your personnel via fax or email, and you should be aware that communication in those mediums contains a risk of misdirected or intercepted communications. In addition to fax and email, our firm also exchanges data over the internet using other methods (such as portals) or store electronic data via software applications hosted remotely through a third-party vendor's secured portal and/or cloud.

Regarding the electronic dissemination of audited financial statements, including financial statements published electronically on your Internet website, you understand that electronic sites are a means to distribute information and, therefore, we are not required to read the information contained in these sites or to consider the consistency of other information in the electronic site with the original document.

Professional standards prohibit us from being the sole host and/or the sole storage for your financial and non-financial data. As such, it is your responsibility to maintain your original data and records and we cannot be responsible to maintain such original information. By signing this engagement letter, you affirm that you have all the data and records required to make your books and records complete.

You authorize us to disclose any and all information you furnish to us in connection with the services provided under this engagement, including audit procedures, to third-party service providers who assist us in fulfilling our professional responsibilities. These service providers may be located within or outside the United States. Such disclosures may include, but are not limited to, confidential financial or investment information necessary to complete assessments or verify valuations. We have obtained confidentiality agreements with all our service providers to maintain the confidentiality of your information and we will take reasonable precautions to determine that they have the appropriate procedures in place to prevent the unauthorized release of confidential information to others. We will remain responsible for the work provided by any third-party service providers used under this agreement. By your signature below, you consent to having confidential information transmitted to entities outside the firm. Please feel free to inquire if you would like additional information regarding the transmission of confidential information to entities outside the firm.

The audit documentation for this engagement is the property of Pattillo, Brown & Hill, LLP and constitutes confidential information. However, we may be requested to make certain audit documentation available to the Texas Education Agency, federal agencies and the U.S. Government

Accountability Office pursuant to authority given to it by law or regulation, or to peer reviewers. If requested, access to such audit documentation will be provided under the supervision of Pattillo, Brown & Hill's personnel. Furthermore, upon request, we may provide copies of selected audit documentation to these agencies and regulators. The regulators and agencies may intend, or decide, to distribute the copies of information contained therein to others, including other governmental agencies.

Further, we will be available during the year to consult with you on financial management and accounting matters of a routine nature.

During the course of the audit, we may observe opportunities for economy in, or improved controls over, your operations. We will bring such matters to the attention of the appropriate level of management, either orally or in writing.

We agree to retain our audit documentation or work papers for a period of at least five years from the date of our report.

You agree to inform us of facts that may affect the financial statements of which you may become aware during the period from the date of the auditor's report to the date the financial statements are issued.

At the conclusion of our audit engagement, we will communicate to management and Board of Trustees the following significant findings from the audit:

- Our view about the qualitative aspects of the entity's significant accounting practices.
- Significant difficulties, if any, encountered during the audit.
- Uncorrected misstatements, other than those we believe are trivial, if any.
- Disagreements with management, if any.
- Other findings or issues, if any, arising from the audit that are, in our professional judgment, significant and relevant to those charged with governance regarding their oversight of the financial reporting process.
- Material, corrected misstatements that were brought to the attention of management as a result of our audit procedures.
- Representations we requested from management.
- Management consultations with other accountants, if any.
- Significant issues, if any, arise from the audit that were discussed, or the subject of correspondence, with management.

In accordance with the requirements of *Government Auditing Standards*, we have attached a copy of our latest external peer review report of our firm for your consideration and files.

Please sign and return the attached copy of this letter to indicate your acknowledgment of, and agreement with, the arrangements for our audit of the financial statements, compliance over major federal award programs including our respective responsibilities.

We appreciate the opportunity to be your financial statement auditors and look forward to working with you and your staff.

Respectfully,  
Pattillo, Brown & Hill, L.L.P.



Paula Lowe, CPA  
Waco, Texas

RESPONSE:

This letter correctly sets forth our understanding.

Acknowledged and agreed on behalf of Granbury Independent School District by:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## Report on the Firm's System of Quality Control

December 12, 2025

To the Partners of Pattillo, Brown & Hill, LLP  
and the National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Pattillo, Brown & Hill, LLP (the firm) in effect for the year ended May 31, 2025. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants (Standards).

A summary of the nature, objectives, scope, limitations of, and the procedures performed in a System Review as described in the Standards may be found at [www.aicpa.org/prsummary](http://www.aicpa.org/prsummary). The summary also includes an explanation of how engagements identified as not performed or reported on in conformity with applicable professional standards, if any, are evaluated by a peer reviewer to determine a peer review rating.

### Firm's Responsibility

The firm is responsible for designing and complying with a system of quality control to provide the firm with reasonable assurance of performing and reporting in conformity with the requirements of applicable professional standards in all material respects. The firm is also responsible for evaluating actions to promptly remediate engagements deemed as not performed or reported on in conformity with the requirements of applicable professional standards, when appropriate, and for remediating weaknesses in its system of quality control, if any.

### Peer Reviewer's Responsibility

Our responsibility is to express an opinion on the design of and compliance with the firm's system of quality control based on our review.

### Required Selections and Considerations

Engagements selected for review included engagements performed under *Government Auditing Standards* including compliance audits under the Single Audit Act; an audit of an employee benefit plan; and an audit performed under FDICIA.

As a part of our peer review, we considered reviews by regulatory entities as communicated by the firm, if applicable, in determining the nature and extent of our procedures.

### Opinion

In our opinion, the system of quality control for the accounting and auditing practice of Pattillo, Brown & Hill, LLP in effect for the year ended May 31, 2025, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Pattillo, Brown & Hill, LLP has received a peer review rating of *pass*.

***Ericksen Krentel, LLP***

Certified Public Accountants