

**Official Agenda and Meeting Notice  
of the Board of the  
Beaumont Independent School District  
in the Board Room of the Beaumont ISD Administration Building**

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Thursday, September 15, 2022

Regular Meeting

5:00 PM

The items on this agenda may be taken in any order.

As directed under the Texas Open Meetings Act, Texas Government Code, Chapter 551 (the "Act"), if during the course of the meeting covered by this Notice, the Board should determine that a closed session of the Board is required, then such closed session will be held by the Board at the date, hour, and place given in this Notice or as soon after the commencement of the meeting covered by this Notice as the Board may conveniently meet in closed session concerning any and all purposes permitted by the Act.

**5:00 PM - (CALL TO ORDER)**

- I. INTRODUCTION
    - A. ROLL CALL
      - 1. CLOSED SESSION (CLOSED TO PUBLIC) - BOARD WILL CONVENE IN CLOSED SESSION UNDER CHAPTER 551 OF THE TEXAS GOVERNMENT CODE, SECTIONS 551.071, 551.072, 551.073, 551.074, 551.076, 551.082 and 551.0821 AND/OR 551.087, TO DELIBERATE ON THE FOLLOWING:
        - a. LEGAL
          - 1. Pending or contemplated litigation matters and status report
          - 2. Matters on which the school district legal counsel's duties to the school district under the Texas Disciplinary Rules of Professional Conduct or the State Bar of Texas Clearly conflicts with the Texas Open Meetings Act
        - b. PERSONNEL
          - 1. Deliberation regarding the appointment, employment, evaluation, reassignment, duties, proposed terminations, terminations and suspensions, proposed nonrenewals, renewals, and resignation/retirements, discipline, and/or dismissal of a public officer or employee, including the superintendent, and/or hear complaints and grievances against public officers or employees
            - 1. Level 3 Parent Grievance Hearing, L.C.
            - 2. Police Audit Update
            - 3. BISD Police Conduct Report
            - 4. Discussion of Board Member Compliance with Open Meetings Act
        - c. REAL ESTATE
          - 1. Deliberation regarding the purchase, exchange, lease or value of real property
        - d. ECONOMIC DEVELOPMENT
          - 1. Deliberation regarding an offer of a financial or other incentive to a business prospect related to economic development negotiations
- II. 6:30 p.m. - BOARD ROOM (REGULAR OPEN BOARD MEETING)
  - A. INTRODUCTION OF REGULAR MEETING
    - 1. United States and Texas Flags Pledges of Allegiance
    - 2. Recognitions
  - B. STUDENT OUTCOMES
    - 1. Superintendent's Report
    - 2. Cabinet Reports
      - a. Board Outcome Goals Progress Monitoring Report
      - b. System of Great Schools Update
      - c. Discipline Update
  - C. PUBLIC COMMENTS



# Superintendent's Report

September 15, 2022

Dr. Shannon Allen





# BISD's Vision and Mission



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**Vision** - In collaboration with the entire community, we will create an inclusive environment of academic excellence that supports the diverse needs of all learners.

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**Mission** – We will inspire and prepare all students for lifelong success by providing an exemplary education in a safe learning environment.

# Core Beliefs

1. All children can and will learn.
2. We can achieve higher levels of performance within every facet of our organization.
3. Every classroom will have an effective teacher and every school will have an effective principal.
4. All school and work environments will be safe, secure and supportive.
5. We will work collaboratively with our families and community partners.
6. We will be fiscally responsible and accountable to the public.

# Tonight's Presentation

- Attendance Awareness
- Discipline Update

**TIMBERWOLVES**

**HISPANIC  
HERITAGE  
MONTH**

SEPTEMBER 15 - OCTOBER 15



**NATIONAL  
HISPANIC  
MONTH**

**Thursday**

**Sept. 15**

Wear hispanic nationality attire or t-shirts to represent your latin country of choice.

**Hispanic  
Heritage Month**  
September 15-October 15



Progress Reports go home

**Sept.**



*Students may wear  
superhero or school spirit attire*

Contest ends: September  
30th, 2022

**YOUR DECORATING  
CONTEST**



# Attendance Awareness

- Attendance is a critical factor in student success
- Prevents potential drop-outs

**SEPTEMBER IS ATTENDANCE AWARENESS MONTH**  
**BISD COUNT ME IN!**

**Attendance Matters Awareness Activities** **22-23**

**SEPTEMBER** **SUGGESTED ATTENDANCE ACTIVITIES**  
The activities are suggested for campuses to increase awareness and engagement about school attendance.

**SEPT 07** **SHINE UP!**  
Students and staff wear NEON or BRIGHT socks to shine the light on the importance of attending school.

**SEPT 14** **POWER UP!**  
Students and staff wear favorite SUPERHERO shirt to promote strong attendance.

**SEPT 21** **DRAW UP!**  
Students draw or color signs and posters about the importance of attendance and display them throughout the school.

**SEPT 28** **TEAM UP!**  
Students and staff wear favorite sports team shirt to stand together to highlight the importance of attendance.

 **Beaumont ISD**  
Preparing Our Next Generation  
Made with PosterMyWall.com

Please visit [www.attendanceworks.org](http://www.attendanceworks.org) for more information

Beaumont Independent School District 1st Six Weeks Attendance Accounting Scorecard Week of - 9.6.22 - 9.9.22					ATTENDANCE GOAL
	Campus Name	Campus Number	Enrollment as of 9.9.22	% Percent Attendance	Total Days Absent
High Schools	Beaumont United	014	2144	86.01	1198.00
	Early College	013	302	97.11	35.00
	West Brook	008	2254	90.94	817.00
Altern. Ctrs.	Brown	012	103	75.40	94.00
	Elementary DAEP	134	3	100.00	0.00
	Pathways	006	61	84.26	34.00
	JCYA	011	5	75.00	5.00
Middle Schools	King	043	481	89.45	203.00
	Marshall	046	705	94.61	152.00
	Odom	047	709	93.65	180.00
	Smith	042	472	88.74	213.00
	Vincent	048	681	93.33	182.00
Elementary Schools	Amelia*	101	548	94.90	104.50
	Blanchette	127	571	92.38	174.00
	Caldwood	104	536	92.59	158.00
	Charl-Poll*	130	502	93.34	124.50
	Curtis	105	487	95.33	91.00
	Dishman*	126	514	95.54	87.00
	Fehl-Price	131	463	93.96	111.00
	Fletcher*	110	457	92.74	125.50
	Guess*	112	684	91.72	218.50
	Homer	123	410	93.34	110.00
	Jones- Clark	129	562	89.70	229.00
	Martin	128	491	91.77	162.00
	Pie-Mac*	125	1098	92.63	317.00
	Regina*	118	662	95.24	122.50
PK Ctrs.	Bingman PK*	132	505	86.91	132.50
	Lucas PK*	133	241	88.48	58.50
District Totals*			16,651	91.54	5,438.50

\*Includes PK 1/2 day attendance

pub 9.9.22



# Discipline Update



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Time Out

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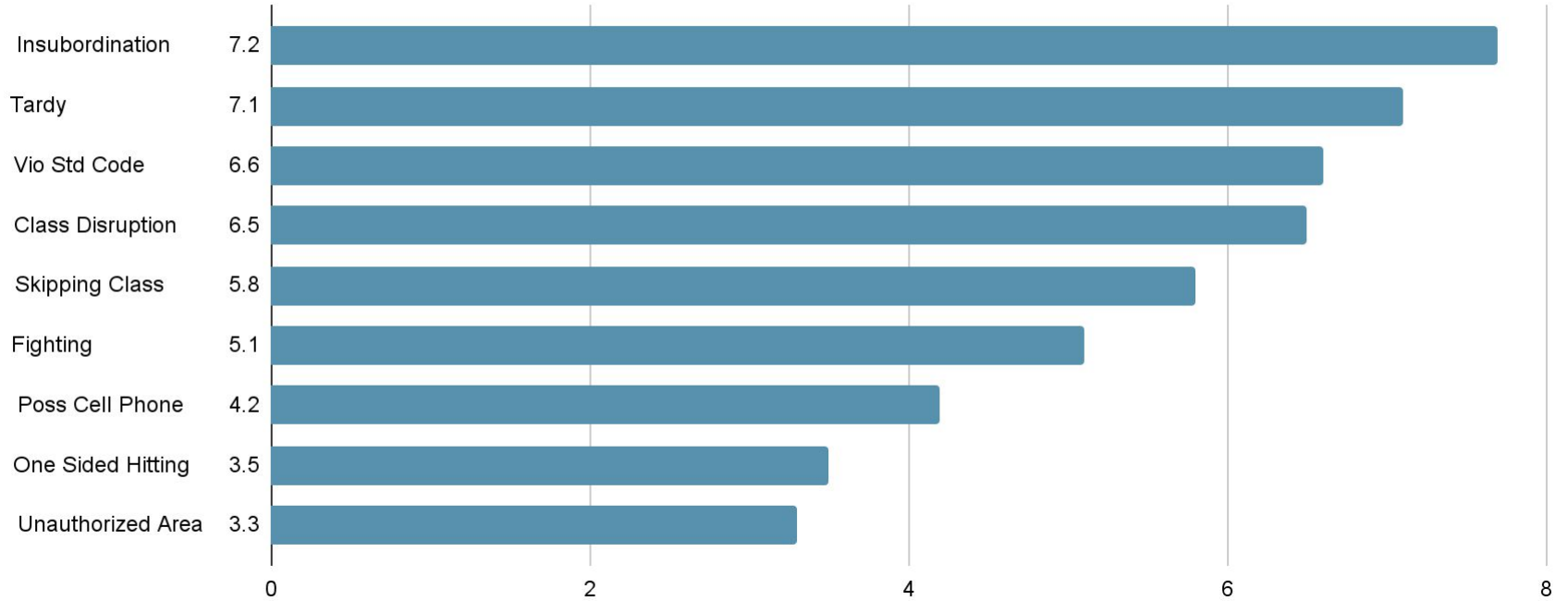
# Beaumont ISD suspends kids at Texas' highest rate — and it's not even close

By Jacob Carpenter and Isaac Windes

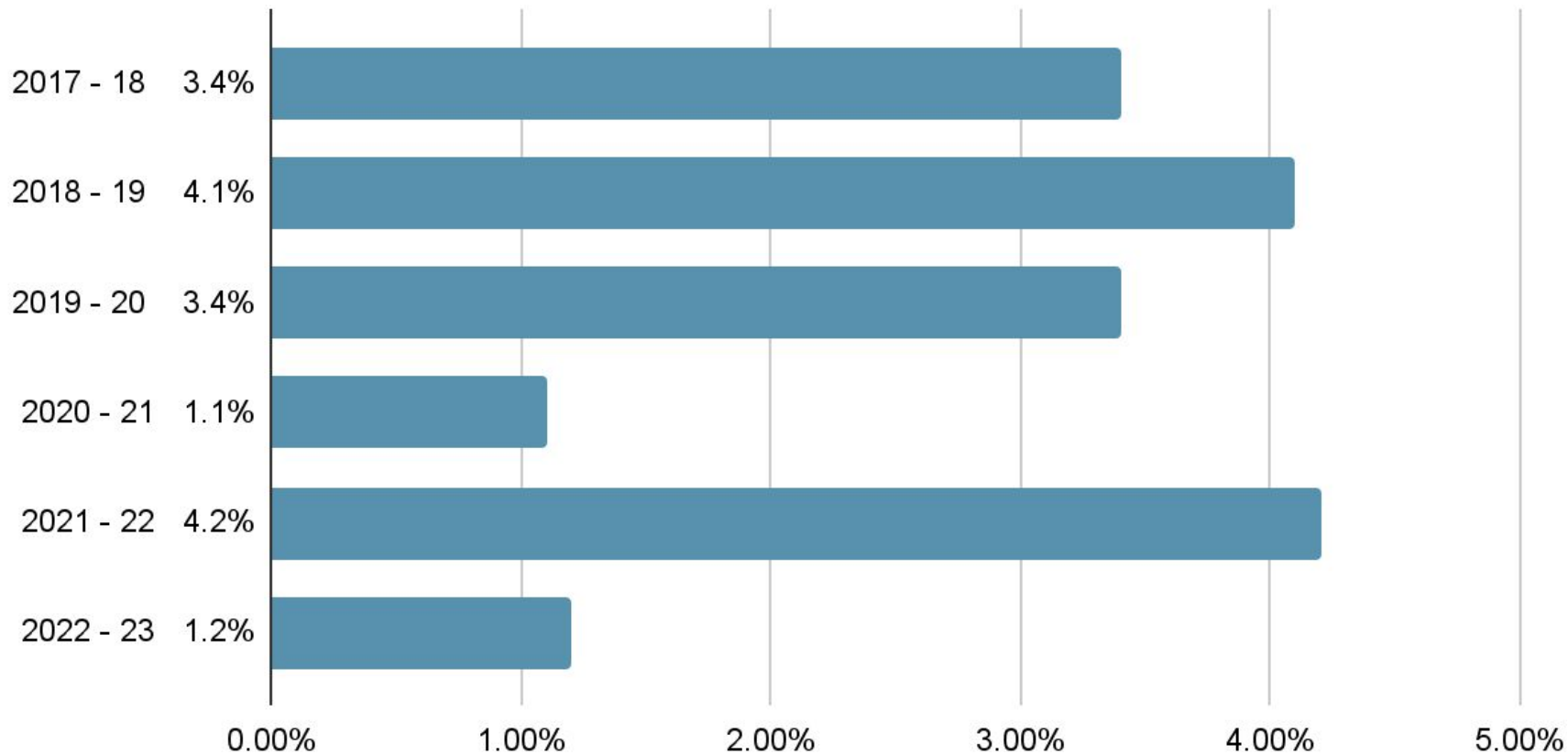


# Discipline Data Update

## Top Discipline Referrals By Percent



## Mutual Combat/Fighting Six Year Percent Trend



## Chapter 37 Discipline Guide:

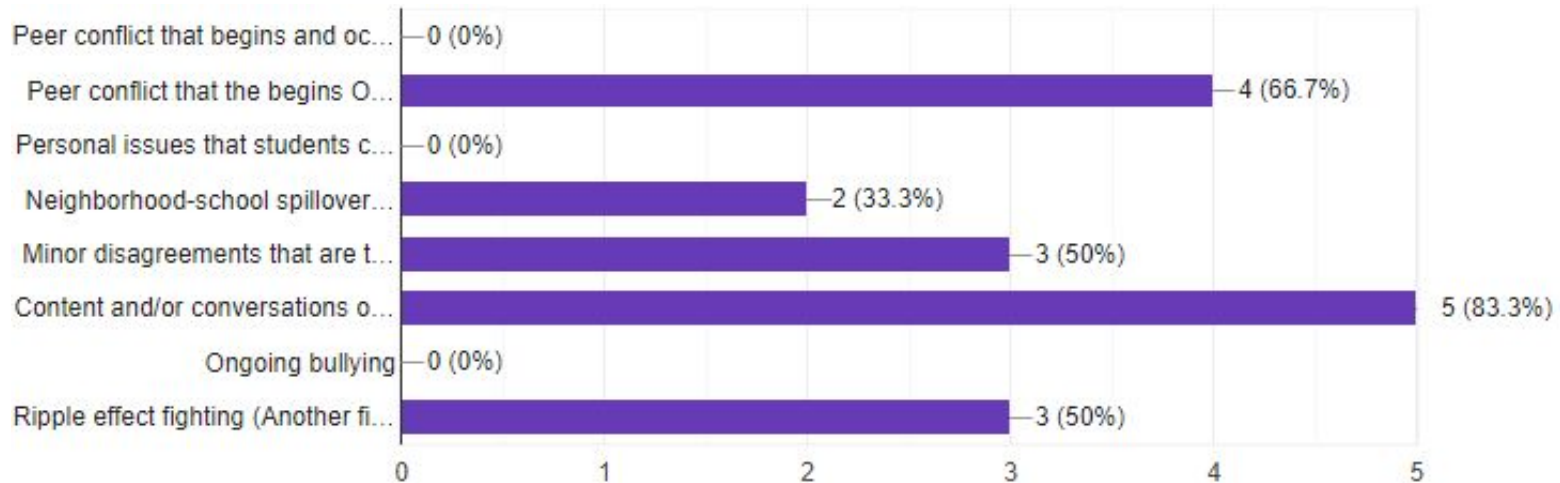
“Mitigating factors: Before deciding to assign a student OSS, DAEP, expulsion, or JJAEP, regardless of whether the decision is described as mandatory or discretionary in Chapter 37, a district must consider certain mitigating factors in relation to the student’s misconduct: self defense, intent, disciplinary history, a disability that substantially impairs the student’s capacity to appreciate the wrongfulness of the conduct, and the student’s status as homeless or in the conservatorship of DFPS (foster care). [TEC 37.001(a)].”

- 2021. Texas Association of School Boards, Inc.

# Survey input from Secondary Behavior Intervention Specialists

Feedback about observed and perceived top root causes:

- Content/conversations on **social media**
- Peer **conflict that begins outside** of school and is brought in
- Minor disagreements that are then **heavily instigated by peers**
- Ripple effect fighting (Another fight starts between youth who are “**taking sides**” with those involved in a separate conflict)



# Actions for Fighting and Student Conflict

## What are we currently doing?

### Use of Leveled Discipline Approach

- Three day Suspension
- Campus Restorative Discipline (ex. Full schedule of restorative program to be completed during 15 day placement)
- Pathways placement for 60 days
- Expulsion for 180 days
- Expansion and Redesign of Pathways Learning Center
- Wrap-around services ( Counselors, Student Wellness Coordinators, Behavior Interventionist)
- Roll-Out of Parent/Student Workshop series at Pathways in partnership with Buckner's in October
- Imposing Consequences for filming fights
- Post-incident student reflection questions/survey

Questions?



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.D.2.**

**Agenda Item Title:** Report – Tax Collections

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):**

**Executive Summary:** N/A

**Recommendation:** N/A

**Budget Impact\* (if applicable):** N/A

**Funding Source (if applicable):** N/A

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**

**Policy Reference (if applicable, list policy/regulation):**

**Legal Review (if necessary, list attorney and firm):**

Cheryl Hernandez  
Cabinet Level Presenter's Signature

9/7/2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

**Tax Collection Report**  
**August 31, 2022**

	<b>Taxes Collected</b>			
	<b>8/31/22</b>		<b>8/31/21</b>	
	<b>M &amp; O</b>	<b>I &amp; S</b>	<b>M &amp; O</b>	<b>I &amp; S</b>
Current	57,866.83	16,082.75	257,508.60	67,694.42
Delinquent	91,587.57	22,022.93	92,380.15	22,432.65
Penalties & Interest	90,650.40	20,292.59	102,368.09	24,204.21
<b>Totals</b>	<b>240,104.80</b>	<b>58,398.27</b>	<b>452,256.84</b>	<b>114,331.28</b>

	<b>Current Taxes</b>			
	<b>Tax Levy</b>	<b>Collections for 08/31/2022</b>	<b>YTD Current Collections</b>	<b>Collected Percentage</b>
	141,213,475.29	73,949.58	138,732,483.38	98.24%

<b>Two Year Comparison</b>	
<b>Current Year as of 08/31/2022</b>	<b>Prior Year as of 08/31/2021</b>
98.24%	98.56%

**AGENDA:**  
September 15, 2022



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.D.3.**

**Agenda Item Title:** Report – General Fund Summary

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):**

**Executive Summary:** N/A

**Recommendation:** N/A

**Budget Impact\* (if applicable):** N/A

**Funding Source (if applicable):** N/A

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**

**Policy Reference (if applicable, list policy/regulation):**

**Legal Review (if necessary, list attorney and firm):**

Cheryl Hernandez  
Cabinet Level Presenter's Signature

9/7/2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

BEAUMONT INDEPENDENT SCHOOL DISTRICT  
**GENERAL FUND**  
 Budget vs. Expenditures  
 August 31, 2022

	Amended Budget	Month To Date	Year to Date Transactions	Outstanding Encumbrances	Balances
<b>REVENUES</b>					
Property Tax Collection (including delinquencies)	111,152,658	240,105	491,556	-	110,661,102
Sources of Misc Income (Foreign Trade Zone, Athletics...)	13,556,437	49,861	264,716	-	13,291,721
State Program Revenues	39,437,743	2,118,414	3,429,751	-	36,007,992
Federal Program Revenues	7,854,174	41,539	561,208	-	7,292,966
Other Financing Sources	300,000	5,361	5,361	-	294,640
<b>Total Revenues</b>	<b>172,301,012</b>	<b>2,455,280</b>	<b>4,752,593</b>	<b>-</b>	<b>167,548,419</b>
<b>EXPENDITURES</b>					
11 Classroom	86,811,186	7,382,825	8,629,029	408,083	77,774,074
12 Library	1,322,478	93,283	107,349	22,956	1,192,174
13 Staff Development	683,385	26,509	44,166	57,782	581,437
21 Asst Sups, Directors, Supervisors, Curriculum Coordinators	3,486,090	280,911	549,825	52,237	2,884,028
23 Principal, Asst. Principals, Office Clerical	10,418,914	964,549	1,445,050	66,022	8,907,841
31 Counselors	6,302,581	782,124	1,009,487	125,639	5,167,455
32 Social Workers	297,374	19,112	30,306	-	267,068
33 Nurses	1,911,928	183,174	216,003	4,546	1,691,379
34 Transportation	5,652,865	643,477	823,397	935,742	3,893,726
36 Extracurricular	5,909,791	699,538	870,864	333,333	4,705,593
41 Administration	7,147,487	770,201	1,295,438	348,355	5,503,694
51 Maintenance and Utilites	32,579,119	2,136,090	4,451,392	3,461,288	24,666,439
52 Police and Monitoring Services	3,421,056	283,472	424,282	87,220	2,909,554
53 Data Processing Personnel	6,000,690	317,562	479,829	1,178,786	4,342,075
61 Parent involment Liaisons, Day Car Workers	201,164	358	1,952	1,682	197,531
71 Debt Service	1,114,965	-	-	-	1,114,965
93 Fiscal Agent - Shared Service for Deaf Program	352,950	-	-	-	352,950
95 Juvenile Justice Alternative Ed Program	161,860	-	-	-	161,860
99 Other Intergovernmental Charges	2,103,765	-	-	366,098	1,737,667
<b>Total Expenditures</b>	<b>175,879,648</b>	<b>14,583,186</b>	<b>20,382,264</b>	<b>7,449,770</b>	<b>148,047,614</b>
<b>Net increase (decrease)</b>	<b>(3,578,636)</b>				<b>19,500,805</b>



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.D.4.**

**Agenda Item Title:** Report – Campus Activity Funds and Donations

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):**

**Executive Summary:** N/A

**Recommendation:** N/A

**Budget Impact\* (if applicable):** N/A

**Funding Source (if applicable):** N/A

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**

**Policy Reference (if applicable, list policy/regulation):**

**Legal Review (if necessary, list attorney and firm):**

Cheryl Hernandez  
Cabinet Level Presenter's Signature

9/7/2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

**CAMPUS ACTIVITY FUND  
EXPLANATION OF AMENDMENTS  
AUGUST 2022**

<b>West Brook High School</b>	<b>\$ 18,920.00</b>
Explanation: Car Registrations, Chromebook Fees, AP Fees, Cell Phone Fines, Library Fines, Commissions/Vending Machines	
<b>Beaumont United High School</b>	<b>\$ 6,034.00</b>
Explanation: Car Registrations, AP Fees, Chromebook Fees, Cell Phone Fines, Commissions/Vending Machines	
<b>Smith Middle School</b>	<b>\$ 305.00</b>
Explanation: Commissions/Vending Machines, Cell Phone Fines, Chromebook Fees	
<b>King Middle School</b>	<b>\$ 30.00</b>
Explanation: Chromebook Fees	
<b>Marshall Middle School</b>	<b>\$ 2,245.00</b>
Explanation: Cell Phone Fines, Gym Suits, LED Signs, Chromebook Fees, Yearbooks	
<b>Odom Academy</b>	<b>\$ 1,145.00</b>
Explanation: Cell Phone Fines, Chromebook Fees	
<b>Vincent Middle School</b>	<b>\$ 60.00</b>
Explanation: Chromebook Fees	
<b>Amelia Elementary</b>	<b>\$ 1,729.00</b>
Explanation: Commissions/Vending Machines	
<b>Caldwood Elementary</b>	<b>\$ 771.00</b>
Explanation: Library Fines, Chromebook Fees	
<b>Curtis Elementary</b>	<b>\$ 30.00</b>
Explanation: Chromebook Fees	
<b>Fletcher Elementary</b>	<b>\$ 410.00</b>
Explanation: Fundraiser Proceeds	
<b>Guess Elementary</b>	<b>\$ 390.00</b>
Explanation: Chromebook Fees	
<b>Regina Howell Elementary</b>	<b>\$ 290.00</b>
Explanation: Chromebook Fees	
<b>Homer Drive Elementary</b>	<b>\$ 382.00</b>
Explanation: Commissions/Vending Machines	
<b>Pietzsch Elementary</b>	<b>\$ 570.00</b>
Explanation: Chromebook Fees, Library Fines	
<b>Dishman Elementary</b>	<b>\$ 252.00</b>
Explanation: Commissions/Vending Machines, Chromebook Fees	
<b>Blanchette Elementary</b>	<b>\$ 150.00</b>
Explanation: Chromebook Fees	
<b>Martin Elementary</b>	<b>\$ 30.00</b>
Explanation: Chromebook Fees	

**CAMPUS ACTIVITY FUND  
EXPLANATION OF AMENDMENTS, CONTINUED  
AUGUST 2022**

<b>Phalen Leadership Academy (Jones-Clark ES)</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Charlton-Pollard Elementary</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Fehl Price Classical Academy</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Bingman Pre-K Center</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Lucas Pre-K Center</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Pathways Learning Center</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Career and Technical Center</b>	<b>\$</b>	<b>5,900.00</b>
<b>Explanation:</b> Ag Farm Fundraiser Proceeds		
<b>Brown Center</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Transportation Dept</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Maintenance Dept</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Administration Building</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Admin. Annex Building</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		
<b>Police Dept.</b>	<b>\$</b>	<b>11.00</b>
<b>Explanation:</b> Crash Reports		
<b>Early College H.S.</b>	<b>\$</b>	<b>2,258.00</b>
<b>Explanation:</b> Dormant Account Transfer		
<b>School for the Deaf (Deaf Ed.)</b>	<b>\$</b>	<b>-</b>
<b>Explanation:</b>		

**CAMPUS ACTIVITY FUNDS  
BUDGET CHANGE REPORT - AUGUST 2022**

<u>Revenues</u>		<u>Original Budget</u>	<u>Change</u>	<u>Amended Budget</u>
Local Revenue - Other Sources	461.00.5749.00	283,957	41,912	325,869
<b><u>Expenditures</u></b>				
	<b><u>School Leadership</u></b>			
West Brook High School	461.XX.6499.00.008.00.000	90,671	18,920	109,591
Beaumont United High School	461.XX.6499.00.014.00.000	17,871	6,034	23,905
Smith Middle School	461.XX.6499.00.042.00.000	391	305	696
King Middle School	461.XX.6499.00.043.00.000	7,034	30	7,064
Marshall Middle School	461.XX.6499.00.046.00.000	24,407	2,245	26,652
Odom Academy	461.XX.6499.00.047.00.000	24,076	1,145	25,221
Vincent Middle School	461.XX.6499.00.048.00.000	8,295	60	8,355
Amelia Elementary	461.XX.6499.00.101.00.000	1,581	1,729	3,310
Caldwood Elementary	461.XX.6499.00.104.00.000	2,850	771	3,621
Curtis Elementary	461.XX.6499.00.105.00.000	11,792	30	11,822
Fletcher Elementary	461.XX.6499.00.110.00.000	11,097	410	11,507
Guess Elementary	461.XX.6499.00.112.00.000	5,218	390	5,608
Regina Howell Elementary	461.XX.6499.00.118.00.000	12,743	290	13,033
Homer Drive Elementary	461.XX.6499.00.123.00.000	5,549	382	5,931
Pietzsch Elementary	461.XX.6499.00.125.00.000	4,039	570	4,609
Dishman Elementary	461.XX.6499.00.126.00.000	5,275	252	5,527
Blanchette Elementary	461.XX.6499.00.127.00.000	637	150	787
Martin Elementary	461.XX.6499.00.128.00.000	1,964	30	1,994
Phalen Leadership Academy (Jones-Clark)	461.XX.6499.00.129.00.000	15,872	-	15,872
Charlton-Pollard Elementary	461.XX.6499.00.130.00.000	5,269	-	5,269
Fehl Price Classical Academy	461.XX.6499.00.131.00.000	2,159	-	2,159
Bingman Pre-K Center	461.XX.6499.00.132.00.000	952	-	952
Lucas Pre-K Center	461.XX.6499.00.133.00.000	329	-	329
Pathways Learning Center	461.XX.6499.00.006.00.000	63	-	63
Career and Technical Center	461.XX.6499.00.009.00.000	9,546	5,900	15,446
Brown Center	461.XX.6499.00.012.00.000	1,884	-	1,884
Transportation Dept	461.XX.6499.00.811.00.000	104	-	104
Maintenance Dept	461.XX.6499.00.819.00.000	557	-	557
SSA Deaf Program	461.XX.6499.00.838.00.000	3,026	-	3,026
Administration Building	461.XX.6499.00.842.00.000	2,388	-	2,388
Admin. Annex Building	461.XX.6499.00.843.00.000	1,811	-	1,811
Police Dept.	461.XX.6499.00.850.00.000	185	11	196
Early College H.S.	461.XX.6499.00.013.00.000	4,322	2,258	6,580
	Total Expenditures	<u>283,957</u>	<u>41,912</u>	<u>325,869</u>
<b>BUDGET CHANGE</b>				
	Total Revenues	283,957	41,912	325,869
	Total Expenditures	<u>(283,957)</u>	<u>(41,912)</u>	<u>(325,869)</u>
	Adjusted Surplus	-	-	-

**DONATION REPORT - AUGUST 2022  
MONETARY DONATIONS**

<u>Donor Name/Organization</u>	<u>Recipient</u>	<u>Account Number</u>	<u>Amount Given</u>
Commercial Metals Company	Amelia Elementary School	461.00.5749.00.101.00.C47	1,000
<b>Total Monetary Donations</b>			1,000

**DONATION REPORT - AUGUST 2022  
RECORD OF DONATED ITEMS**

<u>Donor Name/Organization</u>	<u>SAF Club/Department</u>	<u>Description of Items</u>	<u>Estimated Value</u>
Sofia Cruz	Early College High School Class of 2023	Fundraiser - Concession Stand Items	18
Mt. Zion Missionary Baptist Church	Caldwood Elementary Students	Clear Backpacks with School Supplies (10)	1,500

## Trustee Request for Agenda Item(s)

**Developing Board Meeting Agendas:** Agendas for Board meetings in Beaumont ISD are prepared by the Superintendent with consultation from the Board President. Two Trustees may request that an item be placed on the agenda. The Superintendent will include all Trustee-requested topics that have been submitted by noon of the seventh business day before the regular meetings and noon on the third business day before special meetings. Action items will be presented to the Board President at the Agenda Review meeting before the regular scheduled Board meeting. Matters which do not appear on the agenda will not come up for action of the Board except in emergency situations.

Meeting Date: \_\_\_\_\_

Agenda Topic(s) Requested: Discussion and update on  
Early College. Percentage of BISD students attending  
Early College (student body breakdown in numbers and percentages)  
where the students come from. If it still applies a vote to  
remove the question on the EC application asking if a  
student is interesting in EC.

Open Meeting  
 Closed Meeting

Additional Information: It has come to my knowledge that there  
is a question that gives the student a choice if they  
want to attend. These are minors and it  
should be the parents decision not the child  
we want parents involved

Ken W. Reese  
Trustee 1

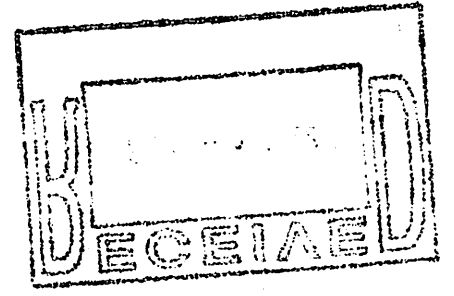
W Reese II  
Trustee 2



Please fill out required information and return to the Superintendent accordingly.

M. J. ... II

...



... the ... of ...

... EC ...

...

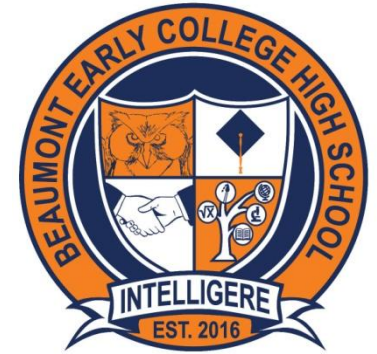
...

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# Beaumont ISD

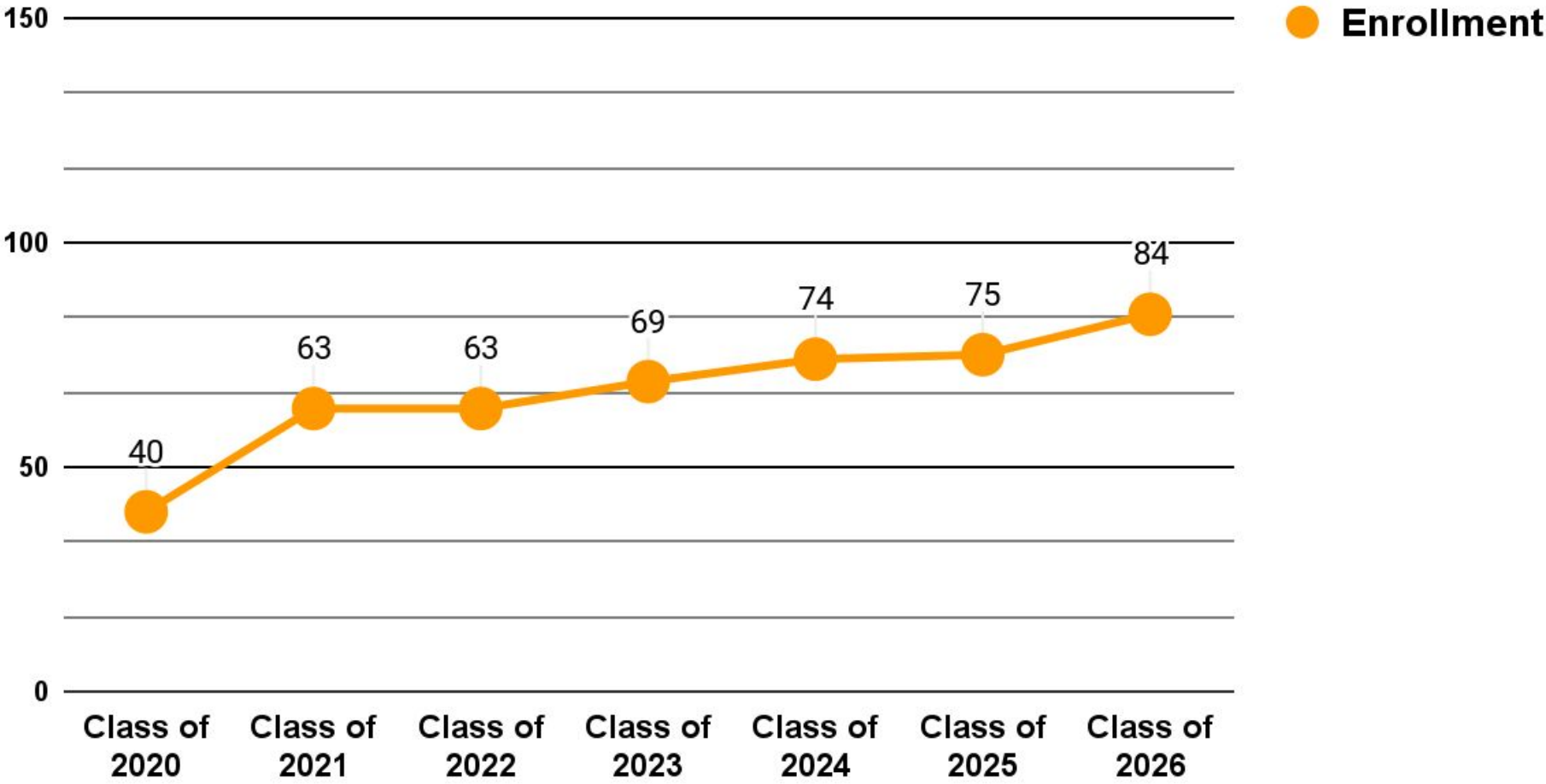
Preparing Our Next Generation



# Attainment Data

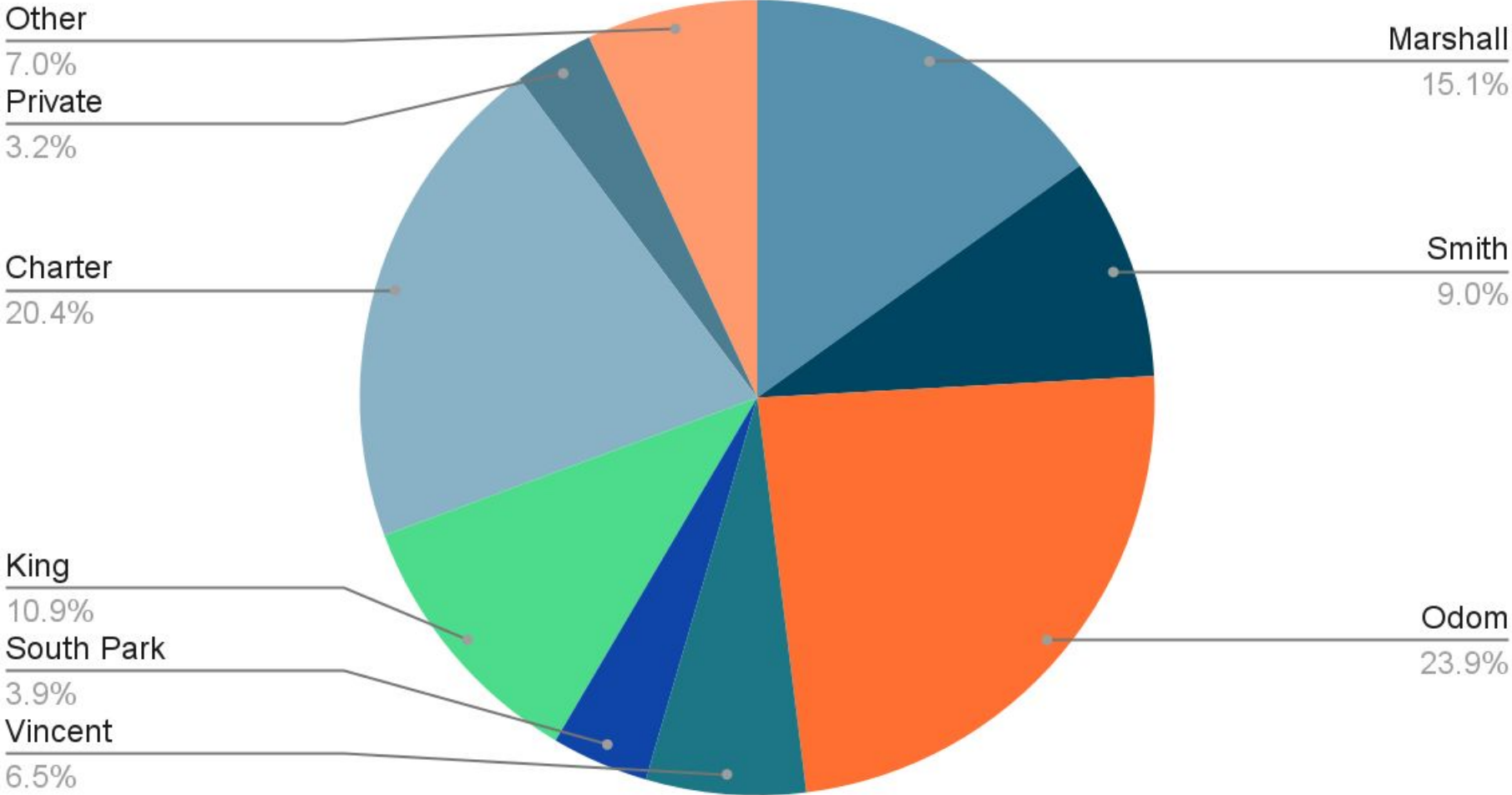
<b>Class of</b>	<b>Associate Degree</b>	<b>Core Complete</b>	<b>High School Diploma + College Hours</b>	<b>Total Number of High School Graduates</b>
<b>2020</b>	<b>31</b>	<b>6</b>	<b>3</b>	<b>40 / 100%</b>
<b>2021</b>	<b>48</b>	<b>4</b>	<b>11</b>	<b>63 / 100%</b>
<b>2022</b>	<b>36</b>	<b>10</b>	<b>15</b>	<b>61 / 100%</b>
<b>Totals to Date</b>	<b>116</b>	<b>20</b>	<b>29</b>	<b>164 / 100%</b>

# Enrollment = 302

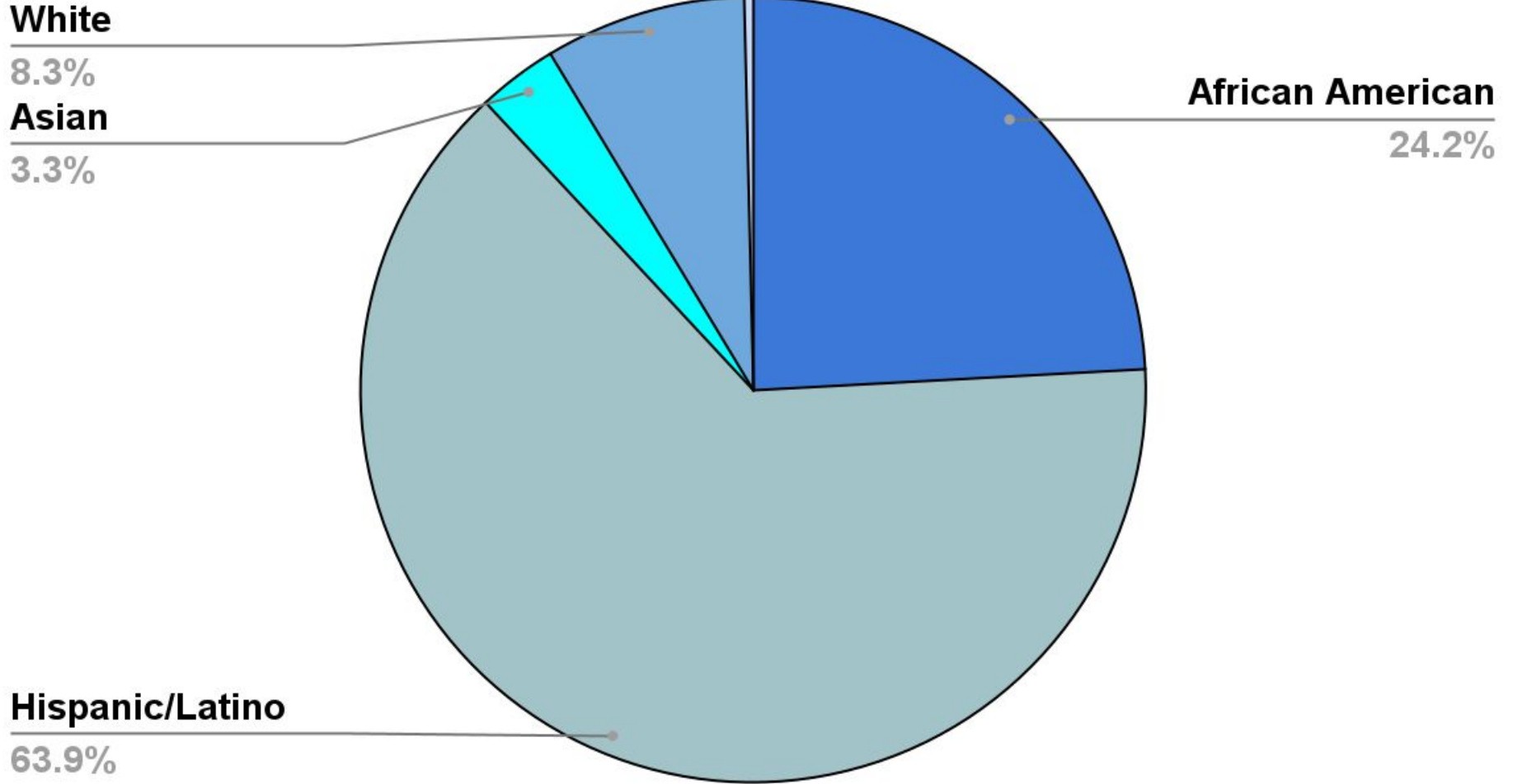


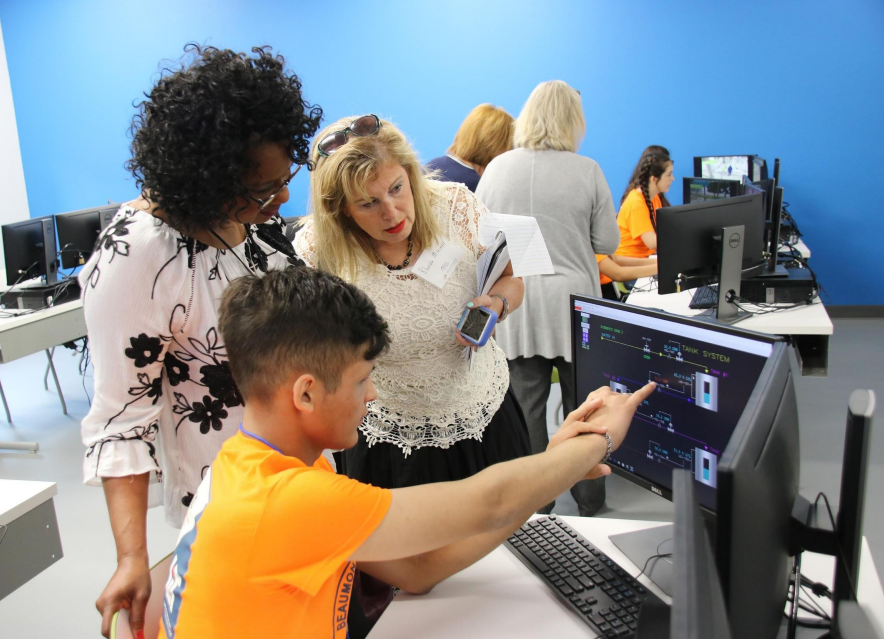
# Percentage of Enrollment by Middle School

Points scored



# Student Demographics







## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.2.**

**Agenda Item Title:** Consider approval of a pay grade adjustment for SLPs and a stipend for SLP Supervisors be added to the 2022-2023 Compensation Plan

**Cabinet Level Presenter(s):** Derwin Samuels, Jr., Executive Director of Human Resources

**Additional Presenters:**

**Executive Summary:** In an effort to align our pay grades with industry standards and offer a more competitive salary, administration is requesting a pay grade change from Administrative four to Administrative five for the District's SLPs. Additionally, administration is requesting a stipend for the SLP Supervisors who will oversee speech language pathology clinical fellowship students who are transitioning from being a student to being an independent provider of speech-language pathology clinical services. Our participation in this program gives us a first hand look at potential candidates for hire and serves as an excellent recruiting source.

**Recommendation:** Approve the recommendation to adjust the pay grade for SLPs and add a stipend for SLP Supervisors to the 2022-2023 Compensation Plan.

**Budget Impact\* (if applicable):**

**Funding Source (if applicable):**

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** N/A

**Policy Reference (if applicable, list policy/regulation):**

**Legal Review (if necessary, list attorney and firm):**

Derwin Samuels, Jr.  
Cabinet Level Presenter's Signature

9-7-2022  
Date

Chey Alexander  
\*CFO Signature (required if there is a budget impact)

9/7/2022  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.3.**

**Agenda Item Title:** Approve Payments over \$50,000 for annual contracts

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):** D'Lana Barbay

**Executive Summary:** The attached list reflects the payments due for the 2022-2023 fiscal year.

**Recommendation:** Approve payments due for the 2022-2023 fiscal year under existing contracts in the amounts shown on the attached sheet.

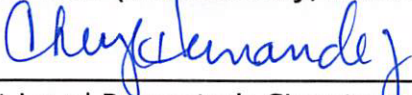
**Budget Impact\* (if applicable):** General Fund: \$154,368.43  
Federal Fund: \$70,000.00

**Funding Source (if applicable):** General Fund / Federal Fund

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** Ch. 44.031, 2CFR 200, EDGAR

**Policy Reference (if applicable, list policy/regulation):** CH (LOCAL)

**Legal Review (if necessary, list attorney and firm):**

  
\_\_\_\_\_  
Cabinet Level Presenter's Signature

  
\_\_\_\_\_  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date



## General Fund

Vendor	Department	Description/Justification of Purchase	Contract #	Cost
Key Government Finance	Business & Finance	Annual lease contract payment for district phone system. This is the final payment of the contract.	DIR-TSO #2542	\$154,368.43
<b>TOTAL</b>				<b>\$154,368.43</b>

## Federal Fund

National Math + Science Initiative	Curriculum (240)	Yearly BISD contribution for College Readiness Program for West Brook and Beaumont United. Component of larger grant program. This is the final payment of the contract.	Interlocal	\$70,000.00
<b>TOTAL</b>				<b>\$70,000.00</b>



KEY GOVERNMENT FINANCE, INC.  
 1000 S McCaslin Blvd  
 Superior, CO 80027-9437

**Remittance Section**

Account Number: 185210  
 Invoice Date: 07/05/2022  
 Invoice Number: 4859741  
 Due Date: 08/01/2022  
**Total Amount Due: \$154,368.43**

Check here for change of address (see reverse for details)

Amount Enclosed: \$ \_\_\_\_\_

Send Payment To:

BEAUMONT INDEPENDENT SCHOOL DISTRICT  
 3395 HARRISON AVE  
 BEAUMONT TX 77706-5009

KEY GOVERNMENT FINANCE, INC.  
 PO BOX 74238  
 CLEVELAND, OH 44194-4238



30801014760 016400004859741 15436843 9

*Return upper section with your payment, keep this section for your records. Thank you for your business.*



KEY GOVERNMENT FINANCE, INC.  
 1000 S McCaslin Blvd  
 Superior, CO 80027-9437

Account Number: 185210  
 Invoice Date: 07/05/2022  
 Invoice Number: 4859741  
 Due Date: 08/01/2022  
**Total Amount Due: \$154,368.43**

BEAUMONT INDEPENDENT SCHOOL DISTRICT  
 3395 HARRISON AVE  
 BEAUMONT TX 77706-5009

Send Payment To:  
 KEY GOVERNMENT FINANCE, INC.  
 PO BOX 74238  
 CLEVELAND, OH 44194-4238

Contact Customer Service:  
 Phone: 800-690-2225  
 CustomerService@key.com  
 8:00 am to 5:00 pm Monday - Friday

**Customer Communications**

Prefer to receive this invoice by e-mail? Contact our Customer Service team to enroll!

We're here to help! Contact our Customer Service team with any questions. We value your business and are committed to providing you with the highest level of service.

To pay via wire, please use routing number 021300077 and account 329951040644 to Key Bank NA 1000 S. McCaslin Blvd Superior CO 80027. Please include your account name and account number in the reference information to ensure timely application of funds.

**Summary**

Description	08/01/2022	Total
Payment Due	\$154,368.43	\$154,368.43
<b>Total Due</b>	<b>\$154,368.43</b>	<b>\$154,368.43</b>

**Detail**

DESCRIPTION	DUE DATE	CHARGE
Contract #: 1800119333		
Description: Phone Communication System		
Payment Due	08/01/2022	154,368.43
	<b>SUBTOTAL:</b>	<b>154,368.43</b>
	<b>TOTAL AMOUNT DUE:</b>	<b>\$154,368.43</b>



**NATIONAL  
MATH + SCIENCE  
INITIATIVE**

Attn: April Tamez  
P O Box 732578  
Dallas, TX 75373-2578  
Phone: (214) 346-1203  
Email: atamez@nms.org

<b>INVOICE</b>	
Invoice Date	9/7/2022
Invoice ID	20152560
Amount Due: \$70,000.00	Page 1

**CUSTOMER**

**SHIP TO**

Beaumont Independent School District 0685  
3395 Harrison Avenue  
Beaumont, TX 77706

Beaumont Independent School District 0685  
3395 Harrison Avenue  
Beaumont, TX 77706

----- Please detach and return this portion with your remittance -----

Customer ID	Customer PO No.	Order Date	Shipped Via	FOB
0685		9/7/2022		
Terms	Due Date	If Paid By	Deduct	Sold By
Net 30	10/7/2022		\$0.00	

Item No.	Description	Qty	Unit	Unit Price	Discount	Extended Price
7917	SY 22-23 District Match for College Readiness Program - Beaumont United HS and West Brook HS	1.00	Each	\$70,000.00		\$70,000.00

SY 22-23 CRP District Contribution

<b>Subtotal</b>	\$70,000.00
<b>Sales Tax</b>	\$0.00
<b>Total</b>	\$70,000.00
<b>Total Due</b>	\$70,000.00



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.4.**

**Agenda Item Title:** 2022-2023 T-TESS Certified Appraisers

**Cabinet Level Presenter(s):** Dr. Anita Frank

**Additional Presenter(s):**

**Executive Summary:** The District shall appraise teachers annually using the Texas Teacher Evaluation and Support System (T-TESS) in accordance with law and administrative regulations. Each year the Board shall approve a list of certified appraisers who can appraise a teacher in place of the teacher's supervisor.

**Recommendation:** The Board approves the additional 2022-2023 T-TESS Certified Appraisers

**Budget Impact\* (if applicable):** N/A

**Funding Source (if applicable):** N/A

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** N/A

**Policy Reference (if applicable, list policy/regulation):** DNB Legal and Local

**Legal Review (if necessary, list attorney and firm):** N/A

*Anita Frank*  
Cabinet Level Presenter's Signature

9/8/2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date



**Beaumont Independent School District  
T-TESS Certified Appraisers  
2022-2023**

<b>Last Name</b>	<b>First Name</b>	<b>Certification Status</b>	<b>Certification Year</b>
<b>Bradford</b>	<b>Shonquail</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Campbell</b>	<b>Lance</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Cooper</b>	<b>Felicia</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Guidry</b>	<b>Rachiel</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Lathan</b>	<b>Eric</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Stewart</b>	<b>Murrell</b>	<b>Certified</b>	<b>2022-2023</b>
<b>Taylor</b>	<b>Belinda</b>	<b>Certified</b>	<b>2022-2023</b>



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.5.**

**Agenda Item Title:** Award recommended vendor for RFP 21.17 Supplemental SPED Services

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):** Richelle Brooks

**Executive Summary:** An RFP was issued for all SPED contracted services to support open positions within the SPED department. SLP positions have been particularly difficult to fill. This award will allow the district to move away from virtual services,

**Recommendation:** Approve vendor award for RFP #21.17 to TheraSpace.

**Budget Impact\* (if applicable):** \$406,000.00

**Funding Source (if applicable):** Federal Fund

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**  
Ch. 44.031, 2 CFR 200, EDGAR

**Policy Reference (if applicable, list policy/regulation):** CH (LOCAL)

**Legal Review (if necessary, list attorney and firm):**

  
\_\_\_\_\_  
Cabinet Level Presenter's Signature

  
\_\_\_\_\_  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

Beaumont ISD  
RFP #22.17 Supplemental SPED Services

Description	Awarded		Awarded		Awarded	
	Ciara Johnson		Amy Callazo		Autism & Behavioral	
	\$15	Points	\$40	Points	\$100	Points
Price (30)		30.00		30.00		30.00
Capabilities / Experience (15)		15.00		15.00		15.00
Ability to Meet District Needs (15)		15.00		15.00		15.00
Reputation / Stability (15)		10.00		12.00		15.00
Preparation and Responsiveness of Proposal (5)		3.00		5.00		5.00
Minority or Women Owned Business (5)		5.00		5.00		5.00
Best Value - Ability to provide services Immediately (15)		15.00		15.00		15.00
	Carroll	93.00		97.00		100.00
	SPED Department or Designee	85.00		90.00		90.00
					bcba	
	Average	89.00		93.50		95.00

Vendors must reach 85 points for consideration of award.  
Maximum for licensed services \$100/hr - \$120/hr for Ph.D.

Bid Evaluators:  
Beau Carroll  
Dr. Tyrell White(prior) Richelle Brooks(current)  
Doris Brown  
Carrie Sarver

Awarded		Not Awarded		Awarded		Awarded		Awarded	
Southeast Texas Pediatric		Therapia Staffing		Pamela Forsander		Presence Learning		Linda Neal(Dyslexia)	
\$100	Points	\$45-\$100	Points	\$40	Points	\$73	Points	\$120	Points
	25.00		25.00		30.00		30.00		25.00
	15.00		15.00		15.00		15.00		15.00
	15.00		10.00		15.00		15.00		15.00
	15.00		12.00		15.00		15.00		15.00
	5.00		5.00		5.00		5.00		5.00
	5.00		5.00		5.00		0.00		5.00
	15.00		10.00		15.00		10.00		15.00
	95.00		82.00		100.00		90.00		95.00
	85.00		80.00		85.00		90.00		80.00
ot, pt, slp						slp, slp-a, otr			
	90.00		81.00		92.50		90.00		87.50

Awarded		Awarded		Not Awarded		Awarded		Awarded	
Tcase		DH Principle		Health Pro Pediatrics		Ability Central		MyPotential	
	Points	\$90	Points	\$49-\$85	Points	\$125	Points	\$75	Points
	20.00		25.00		30.00		25.00		30.00
	15.00		12.00		15.00		15.00		15.00
	15.00		15.00		10.00		15.00		15.00
	15.00		13.00		12.00		15.00		15.00
	5.00		5.00		5.00		5.00		3.00
	5.00		0.00		5.00		5.00		5.00
	10.00		15.00		10.00		15.00		15.00
	85.00		85.00		87.00		95.00		98.00
	95.00		85.00		60.00		90.00		96.00
		pt		comp		lssp, bcba		otr	
	90.00		85.00		73.50		92.50		97.00

Not Awarded		Awarded		Awarded		Awarded		Awarded	
TeleTeachers		LAF Sign Language		Spanish Language Svc		Tiffany Silva		Inclusive Assessment	
\$66-\$83	Points	\$60	Points	\$45	Points	\$40	Points	\$65-\$120	Points
	30.00		30.00		30.00		30.00		28.00
	10.00		15.00		15.00		15.00		13.00
	10.00		15.00		12.00		15.00		13.00
	12.00		12.00		12.00		15.00		12.00
	5.00		3.00		3.00		5.00		5.00
	5.00		5.00		5.00		5.00		5.00
	10.00		10.00		10.00		10.00		8.00
	82.00		90.00		87.00		95.00		84.00
	50.00		90.00		90.00		83.00		95.00
slp, slp-a, lssp, bcba, pt, deaf,								slp,aac	
	66.00		90.00		88.50		89.00		89.50

Awarded		NEW AWARD	
Autism Family Services		TheraSpace	
\$120	Points	\$100	Points
	30.00		25.00
	15.00		13.00
	15.00		13.00
	15.00		12.00
	5.00		5.00
	5.00		5.00
	15.00		15.00
	100.00		88.00
	70.00		83.00
bcba, rbt, acas, aba lpc-a			slp, slpa, pt
	85.00		85.50



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.6.**

**Agenda Item Title:** Award recommended vendor for RFQ #23.02 Roofing and Waterproofing Consulting Services

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):** Allen Devault

**Executive Summary:** An RFQ was issued for roofing and waterproofing engineering services. The district is seeking to identify the condition of all roofs to develop a life-cycle maintenance and replacement plan.

**Recommendation:** Approve vendor award for RFQ #23.02 to Armko Industries, Inc.

**Budget Impact\* (if applicable):** \$200,000.00

**Funding Source (if applicable):** General Fund

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**  
Ch. 44.031, 2 CFR 200, EDGAR

**Policy Reference (if applicable, list policy/regulation):** CH (LOCAL)

**Legal Review (if necessary, list attorney and firm):**

  
\_\_\_\_\_  
Cabinet Level Presenter's Signature

  
\_\_\_\_\_  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

Beaumont ISD RFQ #23.02 Roofing & Waterproofing		Mantis Innovation	Armko Industries	Scarborough Industries	Centrix Energy Partners
Description	Points	Points	Points	Points	Points
Principal Experience (50)	45.00	47.00	40.00	40.00	
Experience with K-12 Schools (20)	20.00	20.00	15.00	15.00	
Project Experience - Sm. Med. Lg. (20)	20.00	20.00	15.00	15.00	
Proximity to District (10)	5.00	5.00	10.00	5.00	
Carroll	90.00	92.00	80.00	75.00	
Devault	95.00	93.00	73.00	81.00	
McClelland	96.00	98.00	90.00	91.00	
Chenault	95.00	95.00	80.00	92.00	
	94.00	94.50	80.75	84.75	

This RFQ (Request for Qualifications) award is based on qualifications of the vendor and proximity to BISD, not price.  
Price will be negotiated by the department head. Board approval will be sought for project at a later date.

Bid Evaluators:  
Beau Carroll  
Allen Devault  
Mark McClelland  
Ben Chenault

Audited by:  
Carrie Sarver



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.E.7.**

**Agenda Item Title:** Approve contract renewal for RFP #22.02 SHARS and Medicaid Billing Services

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):** Richelle Brooks

**Executive Summary:** A Request for Proposal (RFP) was issued for SHARS and Medicaid Billing Services. This services also includes cost reporting. There were six bid responses received. Onward offered a 3.5% services fee for interim and cost reporting services. This is the first of three renewal options.

**Recommendation:** Approve contract renewal for Onward award from RFP #22.02 SHARS and Medicaid Billing Services

**Budget Impact\* (if applicable):** \$50,000.00

**Funding Source (if applicable):** General Fund

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** Ch. 44.031

**Policy Reference (if applicable, list policy/regulation):** CH (LOCAL)

**Legal Review (if necessary, list attorney and firm):**

Richelle Brooks  
Cabinet Level Presenter's Signature

9-8-2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date



**Board Exhibit Cover Sheet**

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.F.2.**

**Agenda Item Title:** Approve Budget Amendments

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):**

**Executive Summary:**

**Recommendation:** Approve budget amendments GF-3 and accept amendments SR-8, SR-9, SR-10, SR-11, and SR-12

**Budget Impact\* (if applicable):**

**Funding Source (if applicable):**

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):**

**Policy Reference (if applicable, list policy/regulation):**

**Legal Review (if necessary, list attorney and firm):**

Cheryl Hernandez  
Cabinet Level Presenter's Signature

9/7/2022  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

## Explanations of September Budget Amendments

### General Fund GF-3

- Record a \$377,000 increase in Insurance Recovery.
- Transfer \$8,000 from instructional general supplies to school leadership general supplies (enough funds were not originally allocated in function 23) – Homer ES (123).
- Transfer \$2,611 from instructional fixed assets to school leadership fixed assets (enough funds were not originally allocated in function 23) – Curtis ES (105).
- Transfer \$1,000 from staff development employee travel to school leadership membership dues for increase in membership dues for function 23 – Pathways (006).
- Transfer \$50,000 from instructional exempt employee salaries to library exempt employee salaries for PCN repurposing at Pietzsch-MacArthur K-8.
- Increase Maintenance Dept budget \$307,000.
- Increase Business Administration budget \$70,000.
- Increase for purchased orders carried from FY 2021-22 for items not yet received or services performed on projects in progress:
  - Pietzsch-MacArthur K-8 - \$5,196
  - Amelia ES - \$2,300
  - Odom Academy - \$1,948
  - Vincent MS - \$2,318
  - Guess ES - \$1,504
  - Marshall MS - \$732
  - Fine Arts Dept - \$1,423
  - Human Resources Dept - \$4,378
  - Superintendent's Office - \$16,500
  - Business Administration - \$23,155
  - Maintenance Dept - \$932,554
  - Athletics Dept - \$52,632
  - Chief Innovation Office - \$3,200

### SR-8

- Fund 263 Title III - Reallocating of funds to order instructional materials for Bilingual & ESL Classrooms.

### SR-9

- Fund 211.ESF Title I 1003 ESF-Focus Support Grant - Reallocating of funds to cover cost of Various Resources and Training.

### SR-10

- Fund 211.SAP School Action Fund Planning - Reallocating of funds to cover ACE Maintenance project cost.

### SR-11

- Fund 446 Regional Day School Deaf - Reallocating of Deaf Co-op funds for Sign Language & Legal Expenses.

### SR-12

- Fund 281 CRRSA ESSER II - Reallocating of funds To Purchase Sabyr Firewall Software System.

**2022-2023 BUDGET AMENDMENT NUMBER GF-3**

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
<b><u>Revenues</u></b>			
199.00.5745.00.000.00.000	-	(377,000)	377,000
Total Revenues		<b>(377,000)</b>	
<b><u>Expenditures</u></b>			
199.11.6399.04.123.30.000	31,470	(8,000)	23,470
199.23.6399.01.123.99.000	787	8,000	8,787
199.11.6395.04.105.30.000	16,500	(2,611)	13,889
199.23.6395.01.105.99.000	1,125	2,611	3,736
199.13.6411.01.006.28.000	2,250	(1,000)	1,250
199.23.6495.04.006.29.000	750	1,000	1,750
199.11.6119.90.125.11.000	2,615,249	(50,000)	2,565,249
199.12.6119.90.125.99.000	-	50,000	50,000
199.51.6299.80.819.99.000	1,942,763	307,000	2,249,763
199.41.6399.87.726.99.000	40,000	70,000	110,000
199.11.639X.04.125.30.000	58,530	5,196	63,726
199.12.6329.01.101.99.000	900	2,300	3,200
199.11.6399.01.047.11.000	3,421	1,629	5,050
199.31.6399.01.047.99.000	-	319	319
199.12.6329.01.048.99.000	900	1,773	2,673
199.23.6395.01.048.99.000	545	545	1,090
199.12.6329.40.112.99.000	2,030	1,434	3,464
199.13.6411.04.112.30.000	2,250	70	2,320
199.31.6395.01.046.99.000	450	366	816
199.23.6395.04.046.30.000	2,872	366	3,238
199.11.6399.42.849.11.000	123	105	228
199.13.6399.42.849.11.000	258	1,318	1,576
199.41.6399.78.728.99.000	16,000	4,378	20,378
199.41.6399.72.701.99.000	63,102	16,500	79,602
199.41.6219.70.726.99.000	5,000	23,155	28,155
199.51.6299.08.819.99.000	-	932,554	932,554
199.36.6399.07.805.91.000	300,000	46,811	346,811
199.36.6399.41.805.91.000	26,240	5,821	32,061
199.23.6399.53.717.99.CIO	-	3,200	3,200
Total Expenditures		<b><u>1,424,840</u></b>	
<b>Net Change in the General Fund Budget</b>		<b><u>1,047,840</u></b>	
<hr/>			
<b>2022-2023 BUDGET CHANGE</b>			
Total Revenues/Other Sources	172,301,012	(377,000)	172,678,012
Total Expenditures	<u>175,879,648</u>	<u>1,424,840</u>	<u>177,304,488</u>
2022-2023 Adjusted	(3,578,636)	(1,047,840)	(4,626,476)



**2022-2023 BUDGET AMENDMENT NUMBER SR-9**

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
<b><u>Instruction</u></b>			
211.11.6399.00.101.30.ESF	32,500	(237)	32,263
<b><u>Curr Dev/ Inst Staff Development</u></b>			
211.13.6299.00.101.30.ESF	21,333	(21,333)	-
211.13.6299.00.123.30.ESF	21,333	(12,833)	8,500
211.13.6299.00.128.30.ESF	21,333	(21,333)	
<b><u>Instructional Leadership</u></b>			
211.21.6299.00.717.30.ESF	70,001	55,499	125,500
211.21.6411.00.717.30.ESF		(849)	
<b><u>School Leadership</u></b>			
211.23.6399.00.101.30.ESF	237	237	-
211.23.6411.00.717.30.ESF	849	849	-
Total Expenditures		<u>-</u>	
Net (Increase)TITLE I 1003 FOCUS Support Grant- ESF		<u><u>-</u></u>	
<hr/> <hr/>			
<b>2022-2023 BUDGET CHANGE</b>			
Total Revenues/Other Sources	509,361	-	509,361
Total Expenditures	<u>509,361</u>	-	<u>509,361</u>
2022-2023 Adjusted	-	-	-

**2022-2023 BUDGET AMENDMENT NUMBER SR-10**

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
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Instruction

**Curr Dev/ Inst Staff Development**

211.13.6117.00.717.99.SAP	37,504	(4,376)	33,128
211.13.6146.00.717.99.SAP	4,850	(2,900)	1,950
211.13.6299.00.717.99.SAP	33,500	(1,500)	

**Instructional Leadership**

211.21.6411.00.717.99.SAP	10,000	(6,700)	3,300
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**Plant Maintenance**

211.51.6299.00.717.99.SAP	65,476	15,476	50,000
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Total Expenditures

-

Net (Increase) School Action Planning

-

**2022-2023 BUDGET CHANGE**

Total Revenues/Other Sources	187,500	-	187,500
Total Expenditures	<u>187,500</u>	-	<u>187,500</u>

2022-2023 Adjusted

-

-

-

**2022-2023 BUDGET AMENDMENT NUMBER SR-11**

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
<b><u>Instruction</u></b>			
446.11.6299.00.838.23.000	308,800	8,000	300,800
446.11.6399.00.838.23.000	27,100	(3,000)	24,100
<b><u>Curr Dev/ Inst Staff Development</u></b>			
446.13.6411.00.838.23.000	37,504	(8,000)	29,504
<b><u>General Administration</u></b>			
446.41.6211.00.838.23.000	-	3,000	3,000
Total Expenditures		<u>-</u>	
Net (Increase) Regional Day School Deaf- local		<u><u>-</u></u>	
<hr/> <hr/>			
<b>2022-2023 BUDGET CHANGE</b>			
Total Revenues/Other Sources	187,500	-	187,500
Total Expenditures	<u>187,500</u>	-	<u>187,500</u>
2022-2023 Adjusted	-	-	-

**2022-2023 BUDGET AMENDMENT NUMBER SR-12**

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
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<b>Instruction</b>			
281.11.6299.00.859.24.000	4,166,000	(84,000)	4,082,000

<b>Data Processing</b>			
281.53.6399.00.859.24.000	84,000	84,000	-

Total Expenditures		-	
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Net (Increase) CRRSA ESSER II		-	
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**2022-2023 BUDGET CHANGE**

Total Revenues/Other Sources	25,428,686	-	25,428,686
Total Expenditures	25,428,686	-	25,428,686

2022-2023 Adjusted	-	-	-
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## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.F.3.**

**Agenda Item Title:** Approve Purchases over \$50,000.00

**Cabinet Level Presenter(s):** Cheryl Hernandez

**Additional Presenter(s):** D'Lana Barbay, Toni McPherson, Jenny Angelo, Peggy Haynes, and Brandi Phillips.

**Executive Summary:** The attached list reflects the purchase over \$50,000.00.

**Recommendation:** Approve purchases in the amounts shown on the attached list.

**Budget Impact\* (if applicable):** General Fund: \$75,250.00  
Capital Projects Fund: \$550,000.00  
IMA: \$84,650.00  
Federal Fund: \$1,752,060.90

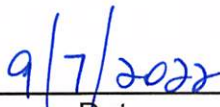
**Funding Source (if applicable):** General Fund / Capital Projects Fund / IMA / Federal Fund

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** Ch. 44.031, EDGAR, 2 CFR 200

**Policy Reference (if applicable, list policy/regulation):** CH (LOCAL), CV (Legal)

**Legal Review (if necessary, list attorney and firm):** N/A

  
\_\_\_\_\_  
Cabinet Level Presenter's Signature

  
\_\_\_\_\_  
Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date



## General Fund

Vendor	Department	Description/Justification of Purchase	Contract #	Cost
College Board	Research and Testing	Annual contract payment for PSAT and SAT testing 8 <sup>th</sup> – 12 <sup>th</sup> grades.	Interlocal	\$75,250.00
<b>TOTAL</b>				<b>\$75,250.00</b>

## Capital Projects Fund

Vendor	Department	Description/Justification of Purchase	Contract #	Cost
Preferred Facilities Group	Maintenance & Operations	Free-standing building on slab for Bingman Elementary.	BuyBoard #581-19	Not to Exceed \$550,000.00
<b>TOTAL</b>				<b>\$550,000.00</b>

## IMA

Vendor	Department (Fund Code)	Description/Justification of Purchase	Contract #	Cost
CEV Multimedia	Curriculum	Yearly renewal for Taylor Career classes for certification programs.	Sole Source	\$84,650.00
<b>TOTAL</b>				<b>\$84,650.00</b>

## Federal Fund

<b>Vendor</b>	<b>Department (Fund Code)</b>	<b>Description/Justification of Purchase</b>	<b>Contract #</b>	<b>Cost</b>
Salas O'Brien	Maintenance & Operations (282)	Engineering for Mechanical, Electrical, and Plumbing for extensive component replacements at 6 campuses.	RFP #22.06	Not to Exceed \$336,900.00
Salas O'Brien	Maintenance & Operations (282)	Engineering for Mechanical, Electrical, and Plumbing for chiller replacements at 8 campuses.	RFP #22.06	Not to Exceed \$244,300.00
Progressive Learning	Curriculum (211)	Lift Off by Progressive Learning site licenses for all elementary and middle schools.	TIPS #210301	\$89,922.52
Renaissance Learning	Curriculum (211)	Yearly subscription to Renaissance Accelerated Reader 360 and Renaissance Star 360 for 17 campuses.	TIPS #210902	\$156,157.50
Renaissance Learning	Curriculum (211)	Yearly subscription to MyON for 19 campuses.	TIPS #210902	\$142,901.90
Gaggle	Information Technology (289)	Yearly subscription to safety platform to assist with self-harm and bullying.	BuyBoard #661-22	\$94,500.00
Upbeat	Human Resources (255)	Upbeat provides customized survey creation, management, and data disaggregation.	CTPA #FB2019	\$128,700.00
Amplify	Curriculum (211)	Yearly subscription to mClass formative diagnostic reading tool that allows teachers to evaluate strengths and weaknesses of students.	BuyBoard #653-21	\$83,055.00
Amplify	Curriculum (279)	Yearly subscription for robust reading program that has been piloted in the district and determined to be successful.	BuyBoard #653-21	\$69,624.00
TheraSpace	Special Services (224)	Four full-time SLP in-person positions to manage evaluations, ARD meetings, SHARS billing, RTI, and collaborate with staff and families. These in-person services will replace current virtual services.	RFP #21.17	\$406,000.00
<b>TOTAL</b>				<b>\$1,752,060.92</b>



This proposal is confidential. Its contents, including pricing and any terms, may not be shared with any third party. Any such dissemination shall make this proposal null and void.

Company Address 250 Vesey Street  
New York, New York 10281  
United States

Created Date 8/19/2022  
Expiration Date 10/1/2022  
Quote Number 00048932

Prepared By Joshua Romberg  
Phone 5127211845  
Email jromberg@collegeboard.org

Bill To Name Beaumont Independent School District  
Bill To United States

Comments Grade 8 PSAT8/9  
Grade 10 PSAT/NMSQT  
Grade 11 PSAT/NMSQT  
Grade 12 SATSD

Product	Catalog Unit Price	Unit Price	Quantity	Subtotal	Total Discount Amount	Total Price
PSAT 8/9 EPP Fixed-Fee - 8th Grade	\$14.00	\$9.00	1,210	\$16,940.00	\$6,050.00	\$10,890.00
PSAT/NMSQT EPP Fixed-Fee - 10th Grade	\$18.00	\$12.00	1,230	\$22,140.00	\$7,380.00	\$14,760.00
PSAT/NMSQT EPP Fixed-Fee - 11th Grade	\$18.00	\$12.00	1,050	\$18,900.00	\$6,300.00	\$12,600.00
SAT SD Volume-Based Without Essay - 12th Grade	\$60.00	\$37.00	1,000	\$60,000.00	\$23,000.00	\$37,000.00

Subtotal \$117,980.00  
Total Price \$75,250.00  
Shipping and Handling \$0.00  
Grand Total \$75,250.00

*Quoted total price does not include applicable sales taxes*

#### Associated Contacts

Contact Name	Email	Role
Beau Carrol	bcarrol@bmtisd.com	Signatory
Dannette Menendez	dmenend@bmtisd.com	Primary Contact
Darren Frederick	dfreder@bmtisd.com	Data Contact
Dannette Menendez	dmenend@bmtisd.com	Billing Contact
Dannette Menendez	dmenend@bmtisd.com	Bulk Registration Coordinator
Darren Frederick	dfreder@bmtisd.com	Bulk Registration Coordinator

#### Participating Schools

Organization Name	AI Code	Administration	Grades Covered	Primary or make-up
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This proposal is confidential. Its contents, including pricing and any terms, may not be shared with any third party. Any such dissemination shall make this proposal null and void.

Odom Academy	449738	PSAT 8/9: Sept. 2022 - Jan. 2023	8	
M L King Middle School	449750	PSAT 8/9: Sept. 2022 - Jan. 2023	8	
Marshall Middle School	449751	PSAT 8/9: Sept. 2022 - Jan. 2023	8	
Smith Magnet Middle School	449752	PSAT 8/9: Sept. 2022 - Jan. 2023	8	
Vincent Middle School	449753	PSAT 8/9: Sept. 2022 - Jan. 2023	8	
Beaumont Early College High School	440044	PSAT/NMSQT: Fall 2022	10, 11	
Beaumont United High School	440436	PSAT/NMSQT: Fall 2022	10, 11	
West Brook High School	440513	PSAT/NMSQT: Fall 2022	10, 11	
Beaumont Early College High School	440044	SAT School Day: October 12, 2022	12	Primary
Beaumont United High School	440436	SAT School Day: October 12, 2022	12	Primary
West Brook High School	440513	SAT School Day: October 12, 2022	12	Primary
Beaumont Early College High School	440044	SAT School Day: October 27, 2022	12	Make-Up
Beaumont United High School	440436	SAT School Day: October 27, 2022	12	Make-Up
West Brook High School	440513	SAT School Day: October 27, 2022	12	Make-Up



# PREFERRED

FACILITIES GROUP - USA

Mailing Address:  
PO Box 20658  
Beaumont, TX 77720-0658

{409} 842-8181  
{409} 842-2274  
pfg@pfg-usa.com  
pfg-usa.com

9/7/2022

Steve Tatum  
Beaumont ISD  
1650 Caldwell  
Beaumont, Texas 77703

**Project:** "BISD Bingman Modular Buildings"

**Subject:** "Proposal"

Job Order Contracting

Co-Op Purchasing Agreements

Indefinite Delivery, Indefinite Quantity - IDIQ

Multiple Award Construction Contracts - MACC

Task Order Contracts TOC

Construction Management - Agent or At-Risk

Design Build

Government

Commercial

Education

Industrial

Infrastructure

Communications

Corporate/Retail

Assembly

Dear Mr. Tatum,

We are pleased to submit our Rough Order of Magnitude proposal utilizing our 581-19 Buy Board Texas Contract based on local CCI and coefficient of .89.

**Proposal Recap:**

- Excavate 12" soils and dispose of.
- Provide 8" of select fill.
- Form and pour 4" reinforced concrete slab.
- Add ADA concrete ramps and galvanized handrails at both entrances.
- New concrete steps at both entrances.
- New aluminum canopies over ramps and steps.
- Provide and set up modular buildings as proposed.
- Furnish and install Karndean Opus Ignea WP313
- Install building manufacturer provided base.
- Electrical tie in routed from existing modular classrooms.
- Provide lights under canopies
- Fire alarm system with boring to existing mechanical room.
- Plumbing to tie into existing at site.

**Total Price                      \$ 549,676.66**

We estimate approximately **sixty (60)** working days to complete upon material delivery. We explicitly exclude all liquidated damages for this project due to the volatility of the market and supply chain challenges.

Our estimate is based on our interpretation of the project as presented to us. Our scope is limited to the line items broken down into individual tasks of work and developed based upon the Unit Price Book rate as modified by the city cost adjustment and our Coefficient. All pricing for the required line-item estimate is derived from the current calendar year RSMeans Facilities Construction Cost Data Book with Updates.

Once the quantities of work and price are approved, the individual Job Order becomes a fixed-price lump sum contract.



# QUOTE ANALYSIS FORM

Form version 7.23.2019



## INSTRUCTIONS FOR COMPLETION:

- 1) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 2) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 3) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 4) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

### Quote Analysis Summary

All awards should be made based on "Best Value" to the District. Please write a short summary below of each the vendor was chosen or denied.

<b>Vendor Name:</b>	CEV Multimedia	<b>Quote Total:</b>	\$84,650.00	CEV Multimedia is a sole source vendor. Affidavit is attached with
<b>Summary:</b>	documents. These are annual renewals for Taylor Career Center's classes, which are industry certified and require specific instruction.			
<b>Vendor Name:</b>		<b>Quote Total:</b>		
<b>Summary:</b>				
<b>Vendor Name:</b>		<b>Quote Total:</b>		
<b>Summary:</b>				

Vendor Selected: CEV Multimedia

Selection Justification: CEV Multimedia is a sole source vendor. These are annual renewals for Taylor Career Center's classes, which are industry certified and require specific instruction. Affidavit states that no other company makes a similar or competing product.

Name of Person Completing this Form: Brandi Phillips, IMA      Signature: Brandi Phillips  
Coordinator.

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



Here's to the power of unlocked potential.

### TEXAS Sole Source Affidavit

A sole source purchase can be made without the benefit of a competitive process when there are **no other items available in the marketplace that have the same fit, form and function of the items being purchased.** To comply with the State of Texas definition of sole source provider, the vendor must satisfy one of the following requirements as defined in the Texas Education Code, Subchapter B., Section. 44.031:

(j) Without complying with Subsections (a), the Board of Trustees of a school district may purchase an item that is available from the only one source including (check all that apply):

- Manuscript
- Patent
- Copyright
- Utility Service (electricity, water, gas)
- Monopoly
- Book
- Secret Process
- Captive replacement part or component for equipment

(k) The exceptions provided by Subsections (j) do not apply to mainframe data-processing equipment and peripheral attachments with a single-item purchase price in excess of \$15,000.

We have carefully reviewed the Texas Education Code, Subchapter B., Sec. 44.031 and hereby certify that we meet and comply with Section (j) and (k) and: Before me, the undersigned official, on this day, personally appeared Bryce Moore, a person known to me to be the person whose signature appears below, who after being duly sworn upon oath deposed and said: **CEV Multimedia, LLC** has carefully reviewed the requirements of Texas Education Code, Subchapter B., Sec. 44.031 and hereby certifies that **CEV Multimedia, LLC** is the producer and publisher as well as the owner of the copyright of the following item(s) or product(s):

**CTE curriculum subscription licenses for instructors and students as well as certification vouchers for [www.icevonline.com](http://www.icevonline.com)** which includes ICEV High School Instructor and Student Annual Licenses for each of our sites: Agricultural Science; Business, Marketing, Finance, IT & Media; Career Exploration; Family & Consumer Sciences; Health Science; Law, Public Safety, Corrections & Security; Architecture, Construction, Transportation & Manufacturing; STEM. [icevonline.com](http://icevonline.com) is a sole source product, manufactured, published, produced, sold and distributed exclusively by **CEV Multimedia, LLC** the owner of [icevonline.com](http://icevonline.com). No other company makes a similar or competing product. This product must be purchased directly from **CEV Multimedia, LLC** at the address listed below. There are no agents or dealers authorized to represent this product.

**Business Name:** CEV Multimedia, LLC  
**Address:** 1020 SE Loop 289  
Lubbock, TX 79404

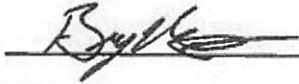
**Telephone:** 800.922.9965/806.745.8820  
**Fax:** 800.243.6398/806.745.5300

**FEIN:** 75-2803669  
**DUNS:** 158885608

**Website:** [www.icevonline.com](http://www.icevonline.com)

**E-mail:** [accounting@cevmultimedia.com](mailto:accounting@cevmultimedia.com)

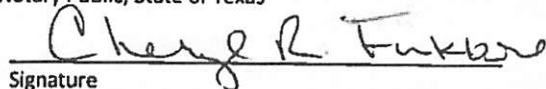
**Orders:** e-mail [icevcoachteam@cevmultimedia.com](mailto:icevcoachteam@cevmultimedia.com)

**Authorized Signature:** 

**Printed Name:** Bryce Moore

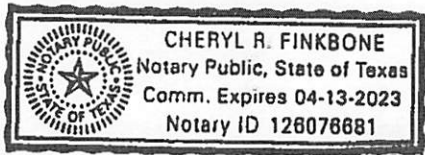
SUBSCRIBED AND SWORN to before me on this 6<sup>th</sup> day of January 2022

Notary Public, State of Texas



Signature

4/13/2023  
Date Commission Expires





1020 SE Loop 289  
Lubbock, TX 79404

Phone 800/922-9965 \* 806/745-8820

Fax 800/243-6398 \* 806/745-5300

e-mail customersupport@cevmultimedia.com

Quote	QTE045141
Date	8/26/2022
Page	1

**Bill To:**

Beaumont ISD  
Attn: Accounts Payable  
3395 Harrison Ave  
Beaumont TX 77706

**Ship To:**

Beaumont ISD  
Alicia Green CTE Coordinator  
agreen2@bmtisd.com  
3395 Harrison Avenue  
Beaumont TX 77706

Purchase Order No.	Customer ID	Salesperson ID	Territory ID	Shipping Method	Payment Terms	Req Ship Date
PENDING	BEAU0004	TX06	ICEV-ADOPT		Net 30 days	0/0/0000
Quantity	Item Number	ISBN Number	Description	Unit Price	Ext. Price	
6	Ag Instr-TX	9781614592389	iCEV AgTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$3,150.00	
2	ACTM Instr-TX	9781614593263	iCEV ACTMTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$1,050.00	
25	B&M Instr-TX	9781614593638	iCEV BMFIMTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$13,125.00	
8	Career Instr-TX	9781614594376	iCEV CareerTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$4,200.00	
12	FCS Instr-TX	9781614594741	iCEV FCSTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$6,300.00	
4	Health Instr-TX	9781614595113	iCEV HealthTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$2,100.00	
4	LPCS Instr-TX	9781614595489	iCEV LPCSTeacherLicense (1 YR, 10+CTE)-Renewal	\$525.00	\$2,100.00	
5	STEM HS Instr	300-200	iCEV STEM HSInstructorAnnualLicense-Renewal	\$525.00	\$2,625.00	
5,000	Student Annual	100-101	iCEV Student License-Annual-Renewal	\$10.00	\$50,000.00	

We Appreciate Your Business! All Returns Must Be Requested Within 30 Days of Invoice. Sales Tax is not collected

**QTE045141**

<b>Subtotal</b>	\$84,650.00
<b>Misc</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Shipping/Handling</b>	\$0.00
<b>YOUR DISCOUNT</b>	\$0.00
<b>Total</b>	\$84,650.00



**SALAS O'BRIEN**

| expect a difference |

10930 W Sam Houston Pkwy,  
North Suite 900  
Houston, Texas 77064  
281.664.1900 | 281.664.1912 (f)  
[www.salasobrien.com](http://www.salasobrien.com)

August 9, 2022

Beaumont ISD  
1650 Caldwell  
Beaumont, TX 77701  
409-656-4300

Attention: Mark McClelland

Project: HVAC Upgrades Part 3

Salas O'Brien, LLC shall provide Mechanical, Electrical and Plumbing consulting engineering for the aforementioned Project as shown in Attachment "A".

The fee for these BASIC PROFESSIONAL ENGINEERING SERVICES for the following campuses:

1. Austin Early College High School
2. Homer Elementary School
3. Marshall Middle School
4. Taylor Career Center
5. Vincent Middle School
6. West Brook High School

The TOTAL FIXED FEE for these BASIC PROFESSIONAL ENGINEERING SERVICES is **THREE HUNDRED THIRTY-SIX THOUSAND NINE HUNDRED DOLLARS (\$336,900.00)**.

Services in addition to the basic services are ADDITIONAL SERVICES OF THE ENGINEER (See Attachment "C"). Compensation shall be in accordance with the terms and conditions described in Attachment "D". Additional services, if authorized by you in advance in writing, will be billed at our STANDARD HOURLY RATES FOR ENGINEERS AND TECHNICAL PERSONNEL used on the Project (See Attachment "E").

If you accept the Proposal, please sign where noted below and return a copy to our office to serve as our authorization.

Thank you for considering our firm for this Project.

Energetically Yours,  
**Salas O'Brien**

Sean Holder, P.E.  
Principal

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_  
**Mark McClelland**

Attachments

- A. Basic Professional Engineering Services
- B. Additional Services of The Engineer
- C. Compensation
- D. Hourly Rates for Engineers and Technical Personnel

**Client Project Number:** \_\_\_\_\_

*(If applicable, please provide your project number when you sign this agreement and return)*

## **ATTACHMENT "A"**

### BASIC PROFESSIONAL ENGINEERING SERVICES

#### **PROJECT SCOPE**

1. Austin Early College High School
  - a. Replacement of the existing outside air system and air conditioning system located at the existing Fibrebond building.
  - b. Replacement of existing exterior boiler, pump and removal of existing boiler and associated devices.
2. Homer Elementary School
  - a. Replacement of the existing outside air system and air conditioning system located at the existing Fibrebond building.
3. Marshall Middle School
  - a. Replacement of the existing outside air system and air conditioning system located at the existing Fibrebond building.
4. Taylor Career Center
  - a. Replacement of existing water source heat pumps.
  - b. Replacement of existing fluid cooler, boiler, pumps, expansion tank, and exterior piping.
  - c. Adding chemical feed system to the closed loop.
5. Vincent Middle School
  - a. Replacement of the existing outside air system and air conditioning system located at the existing Fibrebond building.
6. West Brook High School
  - a. Adding Air Conditioning to the existing R.O.T.C. classroom.

#### **DESIGN DOCUMENT PHASE**

1. Participate in conferences as required to establish the scope of the project and the requirements of the Mechanical, Electrical, and Plumbing.
2. Determine the type of Mechanical, Electrical, and Plumbing Systems, which meet the Owner's requirements. Study alternative Mechanical and Electrical energy systems to develop recommendations. The scope of these services does not include detailed economic feasibility or operating cost studies.
3. Visit the building to perform a complete site investigate of the existing HVAC, Electrical and Plumbing systems. This shall include documenting all field measurements and existing conditions required in the generation of the bid documents.
4. Prepare drawings and specifications for the Mechanical, Electrical, and Plumbing portion of the project.

#### **BIDDING PHASE**

1. Prepare and issue addenda as required during the bidding period.
2. Organize and provide a pre-bid meeting with Contractors bidding project.

#### **CONSTRUCTION PHASE**

1. This office will prepare AIA Document A101 Contract between the Contractor and Beaumont ISD. This office will obtain the Insurance Certificate, Performance and Payment Bonds from the contractor and issue to Beaumont ISD.
2. This office will Review Mechanical, Electrical and Plumbing Submittal Data / Shop Drawings and endeavor to assure that the quality of the material and equipment meets the requirements of the Contract Documents.
3. This office will work with the contractor to ensure the equipment is shipped in a timely manner to meet project schedule.
4. We will ensure the successful initiation, planning, execution, monitoring, controlling and closure of the project.
5. Make one visit to the site per week to observe the progress and quality of the executed work and to determine in general, if the work is proceeding in accordance with the Contract Documents.
6. Furnish periodic reports, in conjunction with site observations, of progress of work and contractor's compliance with the approved progress schedule.
7. This office will review all AIA G702 & 3 Application and Certificate of Payment from the contractor, after this office approves these applications for payment we will sign them and send to Beaumont ISD.
8. After completion of the project this office will issue the AIA G704 Certificate of Substantial Completion and all closeout documents within contract documents.
9. Prior to final Payment to the contractor this office will ensure all lien releases are obtain.

## **ATTACHMENT "B"**

### ADDITIONAL SERVICES OF THE ENGINEER

If authorized in writing by the OWNER, the ENGINEER shall furnish or obtain from others, Additional Services of the following types, which are not considered normal or customary BASIC PROFESSIONAL ENGINEERING SERVICES, except to the extent, provide otherwise in Proposal.

1. Shop Drawing Stipulation:
  - a. Show drawings and submittals shall be processed a maximum of two (2) times only. Services related to shop drawings and submittals, which are incomplete, rejected, or otherwise not approved, shall be invoiced to the Owner through the prime consultant.
  - b. Additional Services required by field corrections or remedies due to services not in conformance with Contract Documents by the General Contractor or his Subcontractors shall be invoiced to the Owner, through the Prime Consultant.
  - c. Additional Services required due to corrections, remedies, or field observation resulting from the General Contractor or his Subcontractors' failure to complete the Punch List items shall be invoiced to the Owner through the prime consultant, who may seek remedy from the Contractor (s).
2. Technical observation of construction by a full or part-time representative and supporting staff as required.
3. Observing or guiding detail performance or capacity tests of Mechanical, Electrical, Plumbing and Technology Systems during construction, during start-up, or upon completion of the project.
4. Preparation of Drawings and/or Specifications for Construction Contract Change Order Documents.
5. Preparation of alternate designs for the purposes of obtaining alternate bids.
6. Preparation of the documents for prepurchase of equipment or "out of sequence" construction work.
7. Acceleration of the Design/Construction Phase of the project requiring overtime working hours.
8. Preparation of special reports and supporting documents for testimony at Regulatory Agencies.
9. Preparing to serve or serving as a consultant or witness for OWNER in any litigation, public hearing, or other legal or administrative proceeding involving the project.
10. Additional or extended services during the Construction Phase of the project made necessary by:
  - a. Work damaged by fire or other cause during construction.
  - b. Defective or neglected work of the Contractor.
  - c. Prolongation of the contract time by more than sixty days.
  - d. Acceleration of the construction progress schedule requiring services beyond normal working hours.
  - e. Default by the Contractor.



**ATTACHMENT "C"**

**COMPENSATION**

A statement will be rendered to you by the 25<sup>th</sup> day of the month for the work performed that month. Payment will be due by the 10<sup>th</sup> day of the following month.

A statement will be rendered to you, by the 25<sup>th</sup> day of the month, for all reimbursable costs for reproduction and related material for that month. Payment will be due by the 10<sup>th</sup> day of the following month.

Reimbursable costs include and are not limited to: cost of transportation, lodging and board; overnight mail; outside courier service; special presentation boards; multiple copies of Drawings and Specifications outside of the normal interoffice routine.

Other reimbursable expenses will not be incurred without your prior approval.

**ATTACHMENT "D"**

STANDARD HOURLY RATES  
FOR ENGINEERS AND TECHNICAL PERSONNEL

PRINCIPAL	\$230.00
SENIOR VICE PRESIDENT	\$210.00
VICE PRESIDENT	\$195.00
ASSOCIATE VICE PRESIDENT	\$185.00
PROJECT MANAGER	\$170.00
DEPARTMENT HEAD	\$170.00
CONSTRUCTION MANAGEMENT	\$150.00
PROFESSIONAL ENGINEER	\$150.00
GRADUATE ENGINEER	\$135.00
DESIGNER	\$100.00
CAD/REVIT TECHNICIAN	\$85.00
OFFICE STAFF	\$70.00

Rate Table 2022



**SALAS O'BRIEN**

| expect a difference |

10930 W Sam Houston Pkwy,  
North Suite 900  
Houston, Texas 77064  
281.664.1900 | 281.664.1912 (f)

[www.salasobrien.com](http://www.salasobrien.com)

August 9, 2022

Beaumont ISD  
1650 Caldwell  
Beaumont, TX 77701  
409-656-4300

Attention: Mark McClelland

Project: HVAC Upgrades Part 4

Salas O'Brien, LLC shall provide Mechanical, Electrical and Plumbing consulting engineering for the aforementioned Project as shown in Attachment "A".

The fee for these BASIC PROFESSIONAL ENGINEERING SERVICES for the following campuses:

1. Austin Early College High School
2. Beaumont United High School
3. Curtis Elementary School
4. Dishman Elementary School
5. Odom Academy
6. Regina-Howell Elementary School
7. Smith Middle School
8. Westbrook High School

The TOTAL FIXED FEE for these BASIC PROFESSIONAL ENGINEERING SERVICES is **TWO HUNDRED FOURTY-FOUR THOUSAND THREE HUNDRED DOLLARS (\$244,300.00)**.

Services in addition to the basic services are ADDITIONAL SERVICES OF THE ENGINEER (See Attachment "C"). Compensation shall be in accordance with the terms and conditions described in Attachment "D". Additional services, if authorized by you in advance in writing, will be billed at our STANDARD HOURLY RATES FOR ENGINEERS AND TECHNICAL PERSONNEL used on the Project (See Attachment "E").

If you accept the Proposal, please sign where noted below and return a copy to our office to serve as our authorization.

Thank you for considering our firm for this Project.

Energetically Yours,  
**Salas O'Brien**

Sean Holder, P.E.  
Principal

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_  
**Mark McClelland**



Attachments

- A. Basic Professional Engineering Services
- B. Additional Services of The Engineer
- C. Compensation
- D. Hourly Rates for Engineers and Technical Personnel

**Client Project Number:** \_\_\_\_\_

*(If applicable, please provide your project number when you sign this agreement and return)*

## **ATTACHMENT "A"**

### BASIC PROFESSIONAL ENGINEERING SERVICES

#### **PROJECT SCOPE**

1. Austin Early College High School
  - a. Replace (1) Air Cooled Chiller.
2. Beaumont United High School
  - a. Replace (6) Air Cooled Chillers.
  - b. Replace (2) Chilled Water Pumps
3. Curtis Elementary School
  - a. Replace (1) Air Cooled Chiller.
4. Dishman Elementary School
  - a. Replace (1) Air Cooled Chiller.
5. Odom Academy
  - a. Replace (1) Air Cooled Chiller.
  - b. Replace (1) Chiller Water Pump
6. Regina-Howell Elementary School
  - a. Replace (1) Air Cooled Chiller.
7. Smith Middle School
  - a. Replace (1) Air Cooled Chiller.
8. Westbrook High School
  - a. Replace (1) Air Cooled Chiller.

#### **DESIGN DOCUMENT PHASE**


1. Participate in conferences as required to establish the scope of the project and the requirements of the Mechanical, Electrical, and Plumbing.
2. Determine the type of Mechanical, Electrical, and Plumbing Systems, which meet the Owner's requirements. Study alternative Mechanical and Electrical energy systems to develop recommendations. The scope of these services does not include detailed economic feasibility or operating cost studies.
3. Visit the building to perform a complete site investigate of the existing HVAC, Electrical and Plumbing systems. This shall include documenting all field measurements and existing conditions required in the generation of the bid documents.
4. Prepare drawings and specifications for the Mechanical, Electrical, and Plumbing portion of the project.

#### **BIDDING PHASE**

1. Prepare and issue addenda as required during the bidding period.
2. Organize and provide a pre-bid meeting with Contractors bidding project.

#### **CONSTRUCTION PHASE**

1. This office will prepare AIA Document A101 Contract between the Contractor and Beaumont ISD. This office will obtain the Insurance Certificate, Performance and Payment Bonds from the contractor and issue to Beaumont ISD.


- 
2. This office will Review Mechanical, Electrical and Plumbing Submittal Data / Shop Drawings and endeavor to assure that the quality of the material and equipment meets the requirements of the Contract Documents.
  3. This office will work with the contractor to ensure the equipment is shipped in a timely manner to meet project schedule.
  4. We will ensure the successful initiation, planning, execution, monitoring, controlling and closure of the project.
  5. Make one visit to the site per week to observe the progress and quality of the executed work and to determine in general, if the work is proceeding in accordance with the Contract Documents.
  6. Furnish periodic reports, in conjunction with site observations, of progress of work and contractor's compliance with the approved progress schedule.
  7. This office will review all AIA G702 & 3 Application and Certificate of Payment from the contractor, after this office approves these applications for payment we will sign them and send to Beaumont ISD.
  8. After completion of the project this office will issue the AIA G704 Certificate of Substantial Completion and all closeout documents within contract documents.
  9. Prior to final Payment to the contractor this office will ensure all lien releases are obtain.

## **ATTACHMENT "B"**

### ADDITIONAL SERVICES OF THE ENGINEER

If authorized in writing by the OWNER, the ENGINEER shall furnish or obtain from others, Additional Services of the following types, which are not considered normal or customary BASIC PROFESSIONAL ENGINEERING SERVICES, except to the extent, provide otherwise in Proposal.

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  - b. Additional Services required by field corrections or remedies due to services not in conformance with Contract Documents by the General Contractor or his Subcontractors shall be invoiced to the Owner, through the Prime Consultant.
  - c. Additional Services required due to corrections, remedies, or field observation resulting from the General Contractor or his Subcontractors' failure to complete the Punch List items shall be invoiced to the Owner through the prime consultant, who may seek remedy from the Contractor (s).
2. Technical observation of construction by a full or part-time representative and supporting staff as required.
3. Observing or guiding detail performance or capacity tests of Mechanical, Electrical, Plumbing and Technology Systems during construction, during start-up, or upon completion of the project.
4. Preparation of Drawings and/or Specifications for Construction Contract Change Order Documents.
5. Preparation of alternate designs for the purposes of obtaining alternate bids.
6. Preparation of the documents for prepurchase of equipment or "out of sequence" construction work.
7. Acceleration of the Design/Construction Phase of the project requiring overtime working hours.
8. Preparation of special reports and supporting documents for testimony at Regulatory Agencies.
9. Preparing to serve or serving as a consultant or witness for OWNER in any litigation, public hearing, or other legal or administrative proceeding involving the project.
10. Additional or extended services during the Construction Phase of the project made necessary by:
  - a. Work damaged by fire or other cause during construction.
  - b. Defective or neglected work of the Contractor.
  - c. Prolongation of the contract time by more than sixty days.
  - d. Acceleration of the construction progress schedule requiring services beyond normal working hours.
  - e. Default by the Contractor.

- 
11. Furnishing services of special consultants for other than the normal services incident to this part of the project.
  12. Unusual travel and subsistence and other out-of-pocket costs to the Engineer, in connection with the project.
  13. Employing the services of a professional estimating firm to provide detailed itemized material and labor costs estimates.
  14. Investigations involving detailed consideration of operations, maintenance, and overhead expenses; the preparation of feasibility studies, cash flow and economic evaluations, rate schedules and appraisals.
  15. Services resulting from significant changes in extent of the project or its design and revising previously accepted studies, reports, design documents, or Contract Documents when such revisions are due to causes beyond the Engineer's control.
  16. Additional services in connection with the design of the following utilities 5'-0" beyond the building exterior.
    - a. Domestic Water Supply.
    - b. Fire Protection Water Supply.
    - c. Sanitary Sewer.
    - d. Storm Sewer.



**ATTACHMENT "C"**

**COMPENSATION**

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A statement will be rendered to you, by the 25<sup>th</sup> day of the month, for all reimbursable costs for reproduction and related material for that month. Payment will be due by the 10<sup>th</sup> day of the following month.

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**ATTACHMENT "D"**

STANDARD HOURLY RATES  
FOR ENGINEERS AND TECHNICAL PERSONNEL

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GRADUATE ENGINEER	\$135.00
DESIGNER	\$100.00
CAD/REVIT TECHNICIAN	\$85.00
OFFICE STAFF	\$70.00

Rate Table 2022

# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019



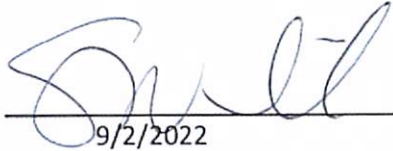
**INSTRUCTIONS FOR COMPLETION:**

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

<b>Informal Quote Tabulation Summary</b>			
All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.			
<b>Vendor Name:</b>	Progress Learning	<b>Quote Total:</b>	\$89,922.52 Site licences for all elementary and middle school campuses
<b>Summary:</b>	Lift Off by Progress Learning is an online program that provides Tier II and III instruction for students and formatively assesses progress. Robust data and assessments are included. This product has been successfully utilized within the district previously.		
<b>Vendor Name:</b>	Voyager Sopris	<b>Quote Total:</b>	\$257,784.00 Access for all elementary and middle school campuses
<b>Summary:</b>	This product is very similar to Lift Off except it is designed as more of a Tier I inclusive curriculum than Tier II and III intervention. The cost is higher and this program would not meet our needs.		
<b>Vendor Name:</b>	Lowman Education	<b>Quote Total:</b>	\$62,400.00 Materials for all elementary and middle school campuses
<b>Summary:</b>	Lowman Education provides skill practice materials but not a complete Tier II or III curriculum. There is no online component and all materials would be in print with little data provided. This program would not meet our needs.		

**Vendor Selected:** Progress Learning

**Name of Person Completing this Form:** Sheree Will

**Signature:**   
**Date:** 9/2/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



400 Galleria Parkway, Suite 1000  
 Atlanta, GA 30339  
 US

Phone: 1-877-377-9537  
 Fax: 877-816-0808  
 Email:  
 orders@progresslearning.com

**Quote**

**Quote #:** Q-14932-1  
**Date:** 7/22/2022 10:12 AM  
**Expires On:** 9/30/2022  
**Quote Total:** \$89,922.52

USATestprep and Education Galaxy are now Progress Learning

**Ship To**  
 Sheree Will  
 Beaumont ISD  
 3395 Harrison Ave  
 Beaumont, TX 77706  
 United States  
 (409) 617-5155  
 swill@bmtisd.com

**Bill To**  
 Accounts Payable Department PO Box 672  
 Beaumont, TX 77704  
 United States

SALESPERSON	EMAIL	PAYMENT METHOD
Myllinda Aphayarath	myllinda.aphayarath@usatestprep.com	Net 30

*For credit card payments, a 3% processing fee will be applied at time of payment.  
 The credit card total after fees will be \$105,808.95.*

**Subscription Information**

Amelia Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Amelia Elementary School Subtotal:</b>					\$8,500.00
<b>Amelia Elementary School Discount:</b>					\$2,094.82
<b>Amelia Elementary School Total:</b>					\$6,405.18

Blanchette Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18



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 Date: 7/22/2022 10:12 AM  
 Expires On: 9/30/2022  
 Quote Total: \$89,922.52

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Blanchette Elementary School Subtotal:</b>					\$8,500.00
<b>Blanchette Elementary School Discount:</b>					\$2,094.82
<b>Blanchette Elementary School Total:</b>					\$6,405.18

Caldwood Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Caldwood Elementary School Subtotal:</b>					\$8,500.00
<b>Caldwood Elementary School Discount:</b>					\$2,094.82
<b>Caldwood Elementary School Total:</b>					\$6,405.18

Charlton-Pollard Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$6,250.00	\$2,094.82	\$4,155.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Charlton-Pollard Elementary School Subtotal:</b>					\$6,250.00
<b>Charlton-Pollard Elementary School Discount:</b>					\$2,094.82
<b>Charlton-Pollard Elementary School Total:</b>					\$4,155.18

Sallie Curtis Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18



400 Galleria Parkway, Suite 1000  
 Atlanta, GA 30339  
 US

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Quote

Quote #: Q-14932-1  
 Date: 7/22/2022 10:12 AM  
 Expires On: 9/30/2022  
 Quote Total: \$89,922.52

License	Start Date	End Date	List	Discount	Total
<small>USATestprep and Education Galaxy are now Progress Learning</small>					
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Sallie Curtis Elementary School Subtotal:</b>					\$8,500.00
<b>Sallie Curtis Elementary School Discount:</b>					\$2,094.82
<b>Sallie Curtis Elementary School Total:</b>					\$6,405.18

Dishman Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Dishman Elementary School Subtotal:</b>					\$8,500.00
<b>Dishman Elementary School Discount:</b>					\$2,094.82
<b>Dishman Elementary School Total:</b>					\$6,405.18

Fletcher Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$6,250.00	\$2,094.82	\$4,155.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Fletcher Elementary School Subtotal:</b>					\$6,250.00
<b>Fletcher Elementary School Discount:</b>					\$2,094.82
<b>Fletcher Elementary School Total:</b>					\$4,155.18

Homer Drive Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18



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US

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orders@progresslearning.com

**Quote**

**Quote #:** Q-14932-1  
**Date:** 7/22/2022 10:12 AM  
**Expires On:** 9/30/2022  
**Quote Total:** \$89,922.52

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Homer Drive Elementary School Subtotal:</b>					\$8,500.00
<b>Homer Drive Elementary School Discount:</b>					\$2,094.82
<b>Homer Drive Elementary School Total:</b>					\$6,405.18

Martin Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Martin Elementary School Subtotal:</b>					\$8,500.00
<b>Martin Elementary School Discount:</b>					\$2,094.82
<b>Martin Elementary School Total:</b>					\$6,405.18

Pietzsch-MacArthur Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Pietzsch-MacArthur Elementary School Subtotal:</b>					\$8,500.00
<b>Pietzsch-MacArthur Elementary School Discount:</b>					\$2,094.82
<b>Pietzsch-MacArthur Elementary School Total:</b>					\$6,405.18

Regina-Howell Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18



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Quote

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Expires On: 9/30/2022  
Quote Total: \$89,922.52

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Regina-Howell Elementary School Subtotal:</b>					\$8,500.00
<b>Regina-Howell Elementary School Discount:</b>					\$2,094.82
<b>Regina-Howell Elementary School Total:</b>					\$6,405.18

Roy Guess Elementary School

License	Start Date	End Date	List	Discount	Total
Elementary School Progress Learning	10/11/2022	10/10/2023	\$8,500.00	\$2,094.82	\$6,405.18
Liftoff (TX) - Elementary	10/11/2022	10/10/2023	Included	\$0.00	\$0.00
<b>Roy Guess Elementary School Subtotal:</b>					\$8,500.00
<b>Roy Guess Elementary School Discount:</b>					\$2,094.82
<b>Roy Guess Elementary School Total:</b>					\$6,405.18

Odom Middle School

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Middle	2/17/2023	10/10/2023	\$9,000.00	\$1,047.41	\$4,952.59
<b>Odom Middle School Subtotal:</b>					\$6,000.00
<b>Odom Middle School Discount:</b>					\$1,047.41
<b>Odom Middle School Total:</b>					\$4,952.59

Vincent Middle School

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Middle	3/22/2023	10/10/2023	\$9,000.00	\$1,047.41	\$4,202.59
<b>Vincent Middle School Subtotal:</b>					\$5,250.00
<b>Vincent Middle School Discount:</b>					\$1,047.41
<b>Vincent Middle School Total:</b>					\$4,202.59



400 Galleria Parkway, Suite 1000  
 Atlanta, GA 30339  
 US

Phone: 1-877-377-9537  
 Fax: 877-816-0808  
 Email:  
 orders@progresslearning.com

**Quote**

**Quote #:** Q-14932-1  
**Date:** 7/22/2022 10:12 AM  
**Expires On:** 9/30/2022  
**Quote Total:** \$89,922.52

USATestprep and Education Galaxy are now Progress Learning

**Marshall Middle School**

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Middle	3/22/2023	10/10/2023	\$9,000.00	\$1,047.41	\$4,202.59
<b>Marshall Middle School Subtotal:</b>					\$5,250.00
<b>Marshall Middle School Discount:</b>					\$1,047.41
<b>Marshall Middle School Total:</b>					\$4,202.59

**Pietzsch-MacArthur Elementary School**

License	Start Date	End Date	List	Discount	Total
Liftoff (TX) - Middle	3/22/2023	10/10/2023	\$9,000.00	\$1,047.41	\$4,202.59
<b>Pietzsch-MacArthur Elementary School Subtotal:</b>					\$5,250.00
<b>Pietzsch-MacArthur Elementary School Discount:</b>					\$1,047.41
<b>Pietzsch-MacArthur Elementary School Total:</b>					\$4,202.59

<b>Subtotal:</b>	\$119,250.00
<b>Discount</b>	\$29,327.48
<b>Total:</b>	\$89,922.52

Includes 12 Elementary campuses that have K-6 Progress Learning and Liftoff. Includes 5 Middle campuses that have Liftoff only. A \$30K discount has been applied if the contract is renewed with the package listed above.

# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019



## INSTRUCTIONS FOR COMPLETION:

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.


### Informal Quote Tabulation Summary

All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.

<b>Vendor Name:</b>	Renaissance	<b>Quote Total:</b>	\$156,157.50	17 campuses and district license
<b>Summary:</b>	STAR 360 and Accelerated Reader provide formative testing with robust data for both interim and BOY/MOY/EOY assessments. It supports both English and Spanish learners. This product has been successfully utilized within the district previously for multiple years.			
<b>Vendor Name:</b>	NWEA MAPS Screener	<b>Quote Total:</b>	\$185,083.50	\$1,500 annual subscription per campus & \$13.50 per student
<b>Summary:</b>	This program only provides screening/formative testing for grades K-8 in Reading and Math. It is not available in Spanish nor does it offer book quizzes to continually assess student reading fluency. This program is based on national standards and would not be a good choice for BISD.			
<b>Vendor Name:</b>	Fastbridge	<b>Quote Total:</b>	\$88,675.50	\$7.50 per student at 11,821 students K-8
<b>Summary:</b>	This screening tool provides computer based, content formative testing but only in English. It does not include all components for reading; missing phonemic awareness. Book quizzes are not provided. Based on the limited scope of the program, it is not a good choice for BISD.			

Vendor Selected: Renaissance

Name of Person Completing this Form: Jenny Angelo

Signature:   
 Date: 9/2/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**

# RENAISSANCE®

Quote  
# 2847972

PO Box 8036, Wisconsin Rapids, WI 54495-8036  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
[www.renaissance.com](http://www.renaissance.com)

## Beaumont Independent School District - 234989

Reference ID: 564678

3395 Harrison Ave  
Beaumont, TX 77706-5009  
Contact: Jenny Angelo - (409) 617-5000  
Email: [jangelo@bmtisd.com](mailto:jangelo@bmtisd.com)

### Quote Summary

School Count: 17

Renaissance Products & Services Total	\$168,517.40
Applied Discounts	\$(12,359.90)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
<b>Grand Total</b>	<b>USD \$156,157.50</b>

### This quote includes: Renaissance Accelerated Reader 360 and Renaissance Star 360.

To receive applicable discounts, all orders included on this quote must be received at the same time.

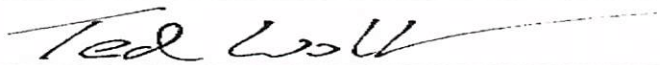
By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy/>.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice for this Quote on the earlier of (a) the date You specify below or (b) the day before Your Subscription Period starts (Invoice Date). If You require a purchase order, You agree to provide one to Renaissance at least 15 days before the Invoice Date. You also agree to pay the invoice within 30 days of the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: [ ]

Renaissance Learning, Inc.	Beaumont Independent School District - 234989
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
	Date:
	Invoice Date:

Email: [electronicorders@renaissance.com](mailto:electronicorders@renaissance.com)

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Terra Smith at (214)764-3889, Thank You.

# RENAISSANCE®

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## Additional Comments:

**BuyBoard Coop - 653-21 - Instructional Materials and Classroom Teaching Supplies and Equipment (All Products). Expiration Date: October 2023**

All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves – only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom – transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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## Quote Details

### Beaumont Independent School District - 234989

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Data Integration Services</b>					
Custom Data Integration Level 4 Maintenance	11/01/2022 - 10/31/2023	1	\$3,125.00	\$0.00	\$3,125.00
<b>Beaumont Independent School District Total</b>				<b>\$0.00</b>	<b>\$3,125.00</b>

### Amelia Elementary School - 235010

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	550	\$10.35	\$(566.50)	\$5,126.00
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Amelia Elementary School Total</b>				<b>\$(596.50)</b>	<b>\$6,590.50</b>

### Blanchette Elementary School - 234967

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	565	\$10.35	\$(581.95)	\$5,265.80
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Blanchette Elementary School Total</b>				<b>\$(611.95)</b>	<b>\$6,730.30</b>

### Caldwood Elementary School - 234990

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					

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Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	530	\$10.35	\$(545.90)	\$4,939.60
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Caldwood Elementary School Total</b>				<b>\$(575.90)</b>	<b>\$6,404.10</b>

### Charlton-Pollard Elementary School - 234903

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	515	\$10.35	\$(530.45)	\$4,799.80
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Charlton-Pollard Elementary School Total</b>				<b>\$(560.45)</b>	<b>\$6,264.30</b>

### Dishman Elementary School - 235007

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	520	\$10.35	\$(535.60)	\$4,846.40
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Dishman Elementary School Total</b>				<b>\$(565.60)</b>	<b>\$6,310.90</b>

### Dr Mae Jones Clark Elementary School - 234925

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					

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Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	555	\$10.35	\$(571.65)	\$5,172.60
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Dr Mae Jones Clark Elementary School Total</b>				<b>\$(571.65)</b>	<b>\$5,922.60</b>

Fletcher Elementary School - 234891					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	455	\$10.35	\$(468.65)	\$4,240.60
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Fletcher Elementary School Total</b>				<b>\$(498.65)</b>	<b>\$5,705.10</b>

Homer Drive Elementary School - 235018					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	420	\$10.35	\$(432.60)	\$3,914.40
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Homer Drive Elementary School Total</b>				<b>\$(462.60)</b>	<b>\$5,378.90</b>

Marshall Middle School - 234987					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	720	\$10.35	\$(741.60)	\$6,710.40

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Star 360 Subscription	11/01/2022 - 10/31/2023	730	\$14.89	\$(438.00)	\$10,431.70
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Marshall Middle School Total</b>				<b>\$(1,179.60)</b>	<b>\$17,892.10</b>

### Martin Elementary School - 234943

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	490	\$10.35	\$(504.70)	\$4,566.80
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Martin Elementary School Total</b>				<b>\$(534.70)</b>	<b>\$6,031.30</b>

### Odom Academy - 234969

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	720	\$10.35	\$(741.60)	\$6,710.40
Star 360 Subscription	11/01/2022 - 10/31/2023	730	\$14.89	\$(438.00)	\$10,431.70
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Odom Academy Total</b>				<b>\$(1,179.60)</b>	<b>\$17,892.10</b>

### Pietzsch-MacArthur Elementary School - 234976

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	1,100	\$10.35	\$(1,133.00)	\$10,252.00

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Phone: (800) 338-4204 | Fax: (877) 280-7642  
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Star 360 Subscription	11/01/2022 - 10/31/2023	480	\$14.89	\$(288.00)	\$6,859.20
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Pietzsch-MacArthur Elementary School Total</b>				<b>\$(1,421.00)</b>	<b>\$17,861.20</b>

Regina-Howell Elementary School - 234998					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	660	\$10.35	\$(679.80)	\$6,151.20
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Regina-Howell Elementary School Total</b>				<b>\$(709.80)</b>	<b>\$7,615.70</b>

Roy Guess Elementary School - 235015					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	670	\$10.35	\$(690.10)	\$6,244.40
Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Roy Guess Elementary School Total</b>				<b>\$(720.10)</b>	<b>\$7,708.90</b>

Sallie Curtis Elementary School - 235002					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	500	\$10.35	\$(515.00)	\$4,660.00

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Star 360 Subscription	11/01/2022 - 10/31/2023	50	\$14.89	\$(30.00)	\$714.50
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Sallie Curtis Elementary School Total</b>				<b>\$(545.00)</b>	<b>\$6,124.50</b>

Smith Middle School - 234945					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	470	\$10.35	\$(484.10)	\$4,380.40
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Smith Middle School Total</b>				<b>\$(484.10)</b>	<b>\$5,130.40</b>

Vincent Middle School - 235009					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Accelerated Reader 360 Subscription	11/01/2022 - 10/31/2023	690	\$10.35	\$(710.70)	\$6,430.80
Star 360 Subscription	11/01/2022 - 10/31/2023	720	\$14.89	\$(432.00)	\$10,288.80
<b>Platform Services</b>					
Annual All Product Renaissance Platform	11/01/2022 - 10/31/2023	1	\$750.00	\$0.00	\$750.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Vincent Middle School Total</b>				<b>\$(1,142.70)</b>	<b>\$17,469.60</b>

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# 2847972

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# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019

## INSTRUCTIONS FOR COMPLETION:

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.


### Informal Quote Tabulation Summary

All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.

<b>Vendor Name:</b>	Renaissance	<b>Quote Total:</b>	\$142,901.00	19 campuses
<b>Summary:</b>	myON offers nearly 16,000 digital book titles in English and Spanish for K-12 students to access. Nearly all title (98%) have a correlating Accelerated Readed quiz. This product has been successfully utilized within the district previously.			
<b>Vendor Name:</b>	TumbleBook Library	<b>Quote Total:</b>	\$13,583.00	\$799 per school / 17 campuses
<b>Summary:</b>	This program has a limited book selection with 1,100 digital titles written for a K-6 audience. Most middle school and high school students would not have access to content. The program is aligned to Common Core rather than TEKS and would not be a good choice for BISD.			
<b>Vendor Name:</b>	RAZ Kids	<b>Quote Total:</b>	\$61,250.00	\$125 per classroom / 14 campuses at average of 35 teachers per campus
<b>Summary:</b>	RAZ Kids also has a limited book selection with only 400 digital titles written for a K-5 audience. The program would not provide titles for our middle or high school students. Due to this, it is not a good choice for our district.			

Vendor Selected: Renaissance

Name of Person Completing this Form: Jenny Angelo

Signature:   
Date: 9/24/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**

# RENAISSANCE®

Quote  
# 2848903

PO Box 8036, Wisconsin Rapids, WI 54495-8036  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
[www.renaissance.com](http://www.renaissance.com)

## Beaumont Independent School District - 234989

Reference ID: 562344

3395 Harrison Ave  
Beaumont, TX 77706-5009  
Contact: Jenny Angelo - (409) 617-5000  
Email: [jangelo@bmtisd.com](mailto:jangelo@bmtisd.com)

### Quote Summary

School Count: 19

Renaissance Products & Services Total	\$168,464.72
Applied Discounts	\$(25,562.82)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
<b>Grand Total</b>	<b>USD \$142,901.90</b>

#### This quote includes: myON.

To receive applicable discounts, all orders included on this quote must be received at the same time.

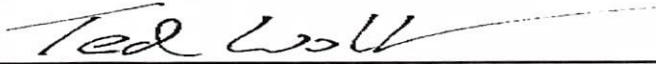
By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy/>.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice for this Quote on the earlier of (a) the date You specify below or (b) the day before Your Subscription Period starts (Invoice Date). If You require a purchase order, You agree to provide one to Renaissance at least 15 days before the Invoice Date. You also agree to pay the invoice within 30 days of the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: [ ]

Renaissance Learning, Inc.	Beaumont Independent School District - 234989
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
	Date:
	Invoice Date:

Email: [electronicorders@renaissance.com](mailto:electronicorders@renaissance.com)

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Terra Smith at (214)764-3889 or Linda Bessmer at (713)581-8694 [linda@muses3.com](mailto:linda@muses3.com) or Carl Franklin at (713)581-8694 [carl@muses3.com](mailto:carl@muses3.com), Thank You.

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## Additional Comments:

**BuyBoard Coop - 653-21 - Instructional Materials and Classroom Teaching Supplies and Equipment (All Products) Expiration Date: October 2023**

All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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### Quote Details

#### Amelia Elementary School - 235010

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Amelia Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

#### Beaumont ISD Westbrook Senior High - 235006

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Saddleback Books: TERL (Teen Emergent Reader Library) add-on Publisher	09/01/2022 - 09/30/2022	1	\$144.00	\$0.00	\$144.00
Saddleback Books: ELL/Newcomers add-on Publisher	09/01/2022 - 09/30/2022	1	\$48.00	\$0.00	\$48.00
ABDO: Diversity with Duchess Harris add-on Publisher	09/01/2022 - 09/30/2022	1	\$33.33	\$0.00	\$33.33
myON Tier 5	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(638.01)	\$6,450.99
Saddleback Books: TERL (Teen Emergent Reader Library) add-on Publisher	10/01/2022 - 09/30/2023	1	\$1,800.00	\$0.00	\$1,800.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics for HS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
Saddleback Books: ELL/Newcomers add-on Publisher	10/01/2022 - 09/30/2023	1	\$600.00	\$0.00	\$600.00
ABDO: Diversity with Duchess Harris add-on Publisher	10/01/2022 - 09/30/2023	1	\$400.00	\$0.00	\$400.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Beaumont ISD Westbrook Senior High Total</b>				<b>\$(638.01)</b>	<b>\$9,476.32</b>

#### Beaumont United High School - 234973

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
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Applications					
ABDO: Diversity with Duchess Harris add-on Publisher	09/01/2022 - 09/30/2022	1	\$33.33	\$0.00	\$33.33
myON Tier 5	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(638.01)	\$6,450.99
Saddleback Books: TERL (Teen Emergent Reader Library) add-on Publisher	10/01/2022 - 09/30/2023	1	\$1,800.00	\$0.00	\$1,800.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics for HS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
Saddleback Books: ELL/Newcomers add-on Publisher	10/01/2022 - 09/30/2023	1	\$600.00	\$0.00	\$600.00
ABDO: Diversity with Duchess Harris add-on Publisher	10/01/2022 - 09/30/2023	1	\$400.00	\$0.00	\$400.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Beaumont United High School Total</b>				<b>\$(638.01)</b>	<b>\$9,284.32</b>

Bingman Head Start Pre-K Center - 5420698					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Little, Brown: Picture Books add-on Publisher	09/01/2022 - 09/30/2022	1	\$17.35	\$0.00	\$17.35
Red Lemon Press add-on Publisher	09/01/2022 - 09/30/2022	1	\$22.10	\$0.00	\$22.10
Harper Collins: Early Elementary Phonics add-on Publisher	09/01/2022 - 09/30/2022	1	\$58.33	\$0.00	\$58.33
myON Tier 3	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(2,481.15)	\$4,607.85
Little, Brown: Picture Books add-on Publisher	10/01/2022 - 09/30/2023	1	\$217.00	\$0.00	\$217.00
Red Lemon Press add-on Publisher	10/01/2022 - 09/30/2023	1	\$276.00	\$0.00	\$276.00
Harper Collins: Early Elementary Phonics add-on Publisher	10/01/2022 - 09/30/2023	1	\$700.00	\$0.00	\$700.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Bingman Head Start Pre-K Center Total</b>				<b>\$(2,481.15)</b>	<b>\$5,898.63</b>

Blanchette Elementary School - 234967					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Student Subscription	10/01/2022 - 09/30/2023	565	\$15.00	\$(339.00)	\$8,136.00
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00

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Quote  
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Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Blanchette Elementary School Total</b>				<b>\$(339.00)</b>	<b>\$8,692.25</b>

Caldwood Elementary School - 234990					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Caldwood Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

Charlton-Pollard Elementary School - 234903					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Student Subscription	10/01/2022 - 09/30/2023	515	\$15.00	\$(309.00)	\$7,416.00
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Charlton-Pollard Elementary School Total</b>				<b>\$(309.00)</b>	<b>\$7,972.25</b>

Dishman Elementary School - 235007					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total

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### Applications

Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00

### Professional Services

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Dishman Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

### Fletcher Elementary School - 234891

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
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### Applications

Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 3	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(2,481.15)	\$4,607.85
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00

### Professional Services

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Fletcher Elementary School Total</b>				<b>\$(2,481.15)</b>	<b>\$5,164.10</b>

### Homer Drive Elementary School - 235018

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
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### Applications

Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 3	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(2,481.15)	\$4,607.85
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00

### Professional Services

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
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<b>Homer Drive Elementary School Total</b>	<b>\$(2,481.15)</b>	<b>\$5,164.10</b>
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### Lucas Pre-K Center - 234921

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Picture Books add-on Publisher	09/01/2022 - 09/30/2022	1	\$17.35	\$0.00	\$17.35
Red Lemon Press add-on Publisher	09/01/2022 - 09/30/2022	1	\$22.10	\$0.00	\$22.10
Harper Collins: Early Elementary Phonics add-on Publisher	09/01/2022 - 09/30/2022	1	\$58.33	\$0.00	\$58.33
myON Tier 2	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(3,119.16)	\$3,969.84
Little, Brown: Picture Books add-on Publisher	10/01/2022 - 09/30/2023	1	\$217.00	\$0.00	\$217.00
Red Lemon Press add-on Publisher	10/01/2022 - 09/30/2023	1	\$276.00	\$0.00	\$276.00
Harper Collins: Early Elementary Phonics add-on Publisher	10/01/2022 - 09/30/2023	1	\$700.00	\$0.00	\$700.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Lucas Pre-K Center Total</b>				<b>\$(3,119.16)</b>	<b>\$5,260.62</b>

### Marshall Middle School - 234987

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: MS add-on Publisher	09/01/2022 - 09/30/2022	1	\$35.85	\$0.00	\$35.85
Lerner: Middle School add-on Publisher	09/01/2022 - 09/30/2022	1	\$24.65	\$0.00	\$24.65
Shout Mouse Press: Secondary add-on Publisher	09/01/2022 - 09/30/2022	1	\$17.00	\$0.00	\$17.00
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Saddleback Books: With Audio Support add-on Publisher	10/01/2022 - 09/30/2023	1	\$1,163.00	\$0.00	\$1,163.00
Little, Brown: MS add-on Publisher	10/01/2022 - 09/30/2023	1	\$448.00	\$0.00	\$448.00
Little, Brown: James Patterson add-on Publisher	10/01/2022 - 09/30/2023	1	\$121.00	\$0.00	\$121.00
Lerner: Middle School add-on Publisher	10/01/2022 - 09/30/2023	1	\$308.00	\$0.00	\$308.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics for HS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
Shout Mouse Press: Secondary add-on Publisher	10/01/2022 - 09/30/2023	1	\$204.00	\$0.00	\$204.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00

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<b>Marshall Middle School Total</b>	<b>\$(1,346.91)</b>	<b>\$8,063.59</b>
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### Martin Elementary School - 234943

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Student Subscription	10/01/2022 - 09/30/2023	490	\$15.00	\$(294.00)	\$7,056.00
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Martin Elementary School Total</b>				<b>\$(294.00)</b>	<b>\$7,612.25</b>

### Odom Academy - 234969

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: MS add-on Publisher	09/01/2022 - 09/30/2022	1	\$35.85	\$0.00	\$35.85
Lerner: Middle School add-on Publisher	09/01/2022 - 09/30/2022	1	\$24.65	\$0.00	\$24.65
Shout Mouse Press: Secondary add-on Publisher	09/01/2022 - 09/30/2022	1	\$17.00	\$0.00	\$17.00
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Saddleback Books: With Audio Support add-on Publisher	10/01/2022 - 09/30/2023	1	\$1,163.00	\$0.00	\$1,163.00
Little, Brown: MS add-on Publisher	10/01/2022 - 09/30/2023	1	\$448.00	\$0.00	\$448.00
Little, Brown: James Patterson add-on Publisher	10/01/2022 - 09/30/2023	1	\$121.00	\$0.00	\$121.00
Lerner: Middle School add-on Publisher	10/01/2022 - 09/30/2023	1	\$308.00	\$0.00	\$308.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics for HS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
Shout Mouse Press: Secondary add-on Publisher	10/01/2022 - 09/30/2023	1	\$204.00	\$0.00	\$204.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Odom Academy Total</b>				<b>\$(1,346.91)</b>	<b>\$8,063.59</b>

PO Box 8036, Wisconsin Rapids, WI 54495-8036  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
www.renaissance.com

## Pietzsch-MacArthur Elementary School - 234976

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Student Subscription	10/01/2022 - 09/30/2023	1,100	\$15.00	\$(660.00)	\$15,840.00
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Pietzsch-MacArthur Elementary School Total</b>				<b>\$(660.00)</b>	<b>\$16,396.25</b>

## Regina-Howell Elementary School - 234998

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Regina-Howell Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

## Roy Guess Elementary School - 235015

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00

# RENAISSANCE®

Quote  
# 2848903

PO Box 8036, Wisconsin Rapids, WI 54495-8036  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
www.renaissance.com

## Professional Services

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Roy Guess Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

## Sallie Curtis Elementary School - 235002

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: Matt Christopher Sports add-on Publisher	09/01/2022 - 09/30/2022	1	\$18.25	\$0.00	\$18.25
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Little, Brown: Matt Christopher Sports add-on Publisher	10/01/2022 - 09/30/2023	1	\$228.00	\$0.00	\$228.00
Candlewick Press: Upper Elementary add-on Publisher	10/01/2022 - 09/30/2023	1	\$310.00	\$0.00	\$310.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
<b>Professional Services</b>					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Sallie Curtis Elementary School Total</b>				<b>\$(1,346.91)</b>	<b>\$6,298.34</b>

## Vincent Middle School - 235009

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Applications</b>					
Little, Brown: MS add-on Publisher	09/01/2022 - 09/30/2022	1	\$35.85	\$0.00	\$35.85
Lerner: Middle School add-on Publisher	09/01/2022 - 09/30/2022	1	\$24.65	\$0.00	\$24.65
Shout Mouse Press: Secondary add-on Publisher	09/01/2022 - 09/30/2022	1	\$17.00	\$0.00	\$17.00
myON Tier 4	10/01/2022 - 09/30/2023	1	\$7,089.00	\$(1,346.91)	\$5,742.09
Saddleback Books: With Audio Support add-on Publisher	10/01/2022 - 09/30/2023	1	\$1,163.00	\$0.00	\$1,163.00
Little, Brown: MS add-on Publisher	10/01/2022 - 09/30/2023	1	\$448.00	\$0.00	\$448.00
Little, Brown: James Patterson add-on Publisher	10/01/2022 - 09/30/2023	1	\$121.00	\$0.00	\$121.00
Lerner: Middle School add-on Publisher	10/01/2022 - 09/30/2023	1	\$308.00	\$0.00	\$308.00
myON Classics for MS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics for HS	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
myON Classics - Spanish	10/01/2022 - 09/30/2023	1	\$0.00	\$0.00	\$0.00
Shout Mouse Press: Secondary add-on Publisher	10/01/2022 - 09/30/2023	1	\$204.00	\$0.00	\$204.00
<b>Professional Services</b>					

# RENAISSANCE®

Quote  
# 2848903

PO Box 8036, Wisconsin Rapids, WI 54495-8036  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
[www.renaissance.com](http://www.renaissance.com)

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Vincent Middle School Total</b>				<b>\$(1,346.91)</b>	<b>\$8,063.59</b>

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# QUOTE ANALYSIS FORM

Form version 7.23.2019



## INSTRUCTIONS FOR COMPLETION:

- 1) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 2) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 3) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 4) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

Quote Analysis Summary			
All awards should be made based on "Best Value" to the District. Please write a short summary below of each the vendor was chosen or denied.			
<b>Vendor Name:</b>	Gaggle	<b>Quote Total:</b>	\$ 94,500.00
<b>Summary:</b>	Gaggle was chosen based on its ability to best fulfill the district's needs for a campus safety platform as we work to expand our 1:1 initiative to protect our student's gmail and google drive from self-harm and cyber bullying.		
<b>Vendor Name:</b>	Managed Methods	<b>Quote Total:</b>	\$~76,000 \$16/staff, \$2/student
<b>Summary:</b>	Managed Methods focuses on cloud security. It is oriented around threat protection, data loss prevention, and user account governance.		
<b>Vendor Name:</b>	Cisco Cloudlock	<b>Quote Total:</b>	\$ ~300,000
<b>Summary:</b>	Cisco Cloudlock was demoed in our environment during a trial within the district with some other products. To get the product to work effectively, several pieces has to be purchased and upgraded. Therefore, it was cost prohibitive to BISD.		

**Vendor Selected:** Gaggle

**Selection Justification:** In an effort to continue our focus on behavioral risks and cyber bullying, we believe Gaggle is the best tool to work in tandem with systems the district already has in place. It has been proven in our current implementation that Gaggle has curbed student behaviors like self-harm and cyber bullying through 24/7 monitoring.

**Name of Person Completing this Form:** Toni McPherson

**Signature:** 

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



After Hours

## Are you concerned about how your team will handle critical student crises after hours?

**Gaggle is bridging the gap with our new Gaggle After Hours service**, helping your district keep students safe around the clock. In the most serious, life-threatening situations, our Gaggle Safety Team members will immediately alert designated local authorities, who can then determine the appropriate course of action to help ensure student well-being.

### How It Works



More than one-third of student safety incidents flagged by Gaggle occur between 5:00 PM and 8:00 AM or over the weekend



PSS incidents occurring after hours, overnight, and on weekends will be handled by the Gaggle Safety Team



Instead of calling your district's designated emergency contacts, Gaggle will reach out to local authorities or social workers to perform a wellness check

**It's a stressful time to be an educator. Let Gaggle help lighten your load.**

If you're concerned about the added burden of responding to incidents around the clock, Gaggle has your back. Give us a call today to discuss options for additional support after hours.



Gaggle.Net, Inc.  
 PO Box 735566  
 Dallas, TX 75373-5566  
 800-288-7750  
 www.gaggle.net

## Gaggle Quote

Beaumont Independent School District - Beaumont TX intends to implement and use the Gaggle services as outlined below:

### Service Details

DESCRIPTION	LINK	NOTES	QUANTITY	UNIT PRICE	DISCOUNT	NET UNIT PRICE	NET TOTAL
Gaggle Safety Management - Google - Student	<a href="#">Learn More</a>	Email and Drive	18,000	\$6.00	\$1.00	\$5.00	\$90,000.00
SpeakUp for Safety - Google	<a href="#">Learn More</a>		18,000	\$1.00	\$1.00	\$0.00	\$0.00
<b>TOTAL:</b>							\$90,000.00

**PRICING TERM:** 12 Month Annual

**SERVICE TERM:** 10/1/2022 - 9/30/2023

**VALID THROUGH:** 4/27/2023

**ADDITIONAL INFO:** BuyBoard Contract 661-22

\*Does not include any applicable sales tax.

While this letter shall not constitute a legal binding license, it is an expression of the intent of both parties to work towards formalizing a legally binding agreement.

Upon the commencement of service; Gaggle's applicable Quote, Invoice, <http://www.gaggle.net/terms-conditions>, <http://www.gaggle.net/service-level-agreement>, <http://www.gaggle.net/privacy>, <http://www.gaggle.net/student-data-privacy-notice> along with future engagements and renewals of service; are hereby acknowledged and incorporated by reference.

Quote Number: Q-112905

# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019



## INSTRUCTIONS FOR COMPLETION:

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

<b>Informal Quote Tabulation Summary</b>			
All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.			
<b>Vendor Name:</b>	Upbeat	<b>Quote Total:</b>	\$128,700.00   all instructional and non-instructional employees
<b>Summary:</b>	Upbeat provides customized survey creation, management and data disaggregation. Coaching and consultation with administrators is provided to fully understand the survey data and create next steps. Engagement & Exit surveys for instructional and non-instructional staff is included.		
<b>Vendor Name:</b>	Custom Insight	<b>Quote Total:</b>	\$2,460.00   1500 employees only
<b>Summary:</b>	This product is an online survey tool but does not provide the customization nor data disaggregation that Upbeat does. It does not provide assistance, training and consultation for next steps based on surveys. This program would not meet our needs.		
<b>Vendor Name:</b>	Workify	<b>Quote Total:</b>	\$37,500.00   Workify Professional
<b>Summary:</b>	This program allows for customization of surveys and data; however, the data is not as robust as what Upbeat provides. They offer support for the product but no training or assistance with next steps. This would not be a good choice for the district.		

Vendor Selected: Upbeat

Name of Person Completing this Form: Derwin Samuels

Signature: *Derwin Samuels, Jr.*  
 Date: 9/6/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



Teach Upbeat, LLC  
 445 Henry Street  
 Brooklyn, NY 11231  
 (646) 694-0252

SERVICE ORDER FORM

Form 507

July 22, 2022

**Teach Upbeat, LLC Contact:**  
 Henry Wellington  
 Managing Member  
 Phone: 301-518-4918  
 Email: [henry@teachupbeat.com](mailto:henry@teachupbeat.com)

**Customer Billing Address:**  
 Derwin Samuels  
 Executive Director of Human Resources  
 Beaumont ISD  
 3395 Harrison Avenue  
 Beaumont, TX 77706  
[dsamuel@bmtisd.com](mailto:dsamuel@bmtisd.com)

**Customer Shipping Address:**  
 Derwin Samuels  
 Executive Director of Human Resources  
 Beaumont ISD  
 3395 Harrison Avenue  
 Beaumont, TX 77706  
[dsamuel@bmtisd.com](mailto:dsamuel@bmtisd.com)

PRODUCT DESCRIPTION AND SERVICES	QTY	UNIT PRICE	SURVEY ADMINISTRATION	TOTAL FOR SY22-23
<b>Engagement Survey for Instructional Staff   SY 22-23</b> Teach Upbeat, LLC ("Upbeat") shall provide Beaumont ISD ("Customer") with two survey administrations during the 22-23 school year and reports that measure teacher engagement across the district and at each school, as well as a subscription to Upbeat's website through which products and services are provided. Also included in the subscription: <ul style="list-style-type: none"> <li>• Unlimited access to Upbeat toolkits</li> <li>• 30-minute consultation with each principal during both fall and spring survey administrations; total coaching of 27 hours of individual principal coaching</li> <li>• Principal access to Upbeat leadership coaches for two months after consultation for implementation support</li> <li>• Five hours of district consultations per survey administration</li> </ul>	27 schools	\$3,000 per school	2 survey administrations	\$81,000
<b>Engagement Survey for Non-Instructional Staff   SY 22-23</b> Teach Upbeat, LLC ("Upbeat") shall provide Beaumont ISD ("Customer") with two survey administrations to non-instructional staff in the district during 22-23 school year. Also included in this subscription: <ul style="list-style-type: none"> <li>• English and Spanish Version</li> <li>• 30 minutes of virtual consultation to review results per survey administration</li> <li>• 30 minutes to review and action plan with each department leader per survey administration</li> </ul>	1,200 classified staff	\$20 per employee	Ongoing survey administration	\$24,000



Teach Upbeat, LLC  
 445 Henry Street  
 Brooklyn, NY 11231  
 (646) 694-0252

PRODUCT DESCRIPTION AND SERVICES	QTY	UNIT PRICE	SURVEY ADMINISTRATION	TOTAL FOR SY22-23
<b>Exit Survey for Instructional Staff   SY 22-23</b> Teach Upbeat, LLC ("Upbeat") shall provide Beaumont ISD ("Customer") with an exit survey given to all departing teachers during the 2022-23 school year. Also included in the subscription: <ul style="list-style-type: none"> <li>• Exit survey deployment to any teacher that left the district over the course of the year</li> <li>• Continued access to Upbeat Exit Reporting throughout the school year to review results</li> <li>• Two hours of consulting to review &amp; action plan based on exit survey reports</li> </ul>	27 schools	\$500 per school	Ongoing survey administration	\$13,500
<b>Exit Survey for Non-Instructional Staff   SY 22-23</b> Teach Upbeat, LLC ("Upbeat") shall provide Beaumont ISD ("Customer") with an exit survey given to all departing non-instructional employees during the 2022-23 school year. Also included in the subscription: <ul style="list-style-type: none"> <li>• Exit survey deployment to any employee that left the district over the course of the year</li> <li>• Continued access to Upbeat Exit Reporting throughout the school year to review results</li> <li>• Two hours of consulting to review &amp; action plan based on exit survey reports</li> </ul>	1,200 employees	\$10 per employee	Ongoing survey administration	\$12,000
<b>Subtotal per school year</b>				\$130,500
<b>15% for Exit Survey for Non-Instructional Staff</b>				-\$1,800
<b>Total Sales Tax</b>				\$0.00
<b>Grand Total</b>				\$128,700
<b>Notes</b>				
<ul style="list-style-type: none"> <li>• Any applicable sales, use, excise, property or other federal, state, county, municipal, local or foreign taxes, levies, value added tax, or other indirect taxes, customs duties, tariffs, or other imposts are the responsibility of Customer; any such amounts included in this quote are estimates for informational purposes only.</li> <li>• Customer's access to the Upbeat reporting website shall expire on September 1<sup>st</sup>, 2023</li> </ul>				



Teach Upbeat, LLC  
445 Henry Street  
Brooklyn, NY 11231  
(646) 694-0252

**TERM AND TERMINATION**

This service order form (the "Order Form") shall be effective upon its execution by Customer and Upbeat, and shall continue in effect for a period of 12 months following the service activation date of September 1, 2022 (the "Initial Term"), unless terminated earlier in accordance with the terms herein. Thereafter, this Order Form shall automatically renew for consecutive renewal terms of one (1) year each (each a "Renewal Term", and together with the Initial Term, the "Term"), unless a party hereto gives the other party written notice of termination of this Order Form prior to the expiration date of the then current Renewal Term; provided, however, that prior to each Renewal Term of this Order Form, Upbeat shall have the right to revise the pricing and other terms set forth in this Order Form to be effective for the next Renewal Term. If the parties fail to agree in writing on the revisions to pricing or other terms set forth in this Order Form prior to the commencement of the next Renewal Term, this Order Form will terminate on the expiration date of the then current Renewal Term.

Customer acknowledges that Upbeat owns and retains all intellectual property rights that may exist in or come to exist in the products or services sold or disclosed to Customer under this Order Form, and that except for Customer's own use of such products or services, Customer shall not make any other unauthorized reproductions or use of such products or services.

During the Term of this Order Form, by no later than October 1, 2023 of the Initial Term and no later than October 1 of each Renewal Term, Customer shall provide to Upbeat a list identifying the names of all teachers who are then currently employed by Customer and those who have left the employ of Customer in the preceding year. Customer shall retain its ownership rights of any data provided through the Upbeat website and can request its return or deletion, subject to Upbeat's rights to retain copies of such data as may be required by law. Upbeat shall ensure to display any of Customer's data in a manner such that individuals cannot be personally identified. Upbeat agrees to use AES-256 encryption algorithm to safeguard any of Customer's data in Upbeat's possession, subject to Upbeat's rights to choose in the future, at its sole discretion, any other security technology measures that Upbeat deems adequate to safeguard Customer's data. Upbeat shall use commercially reasonable efforts to store Customer's data in redundant databases to ensure that Customer's data is not lost. Upbeat shall also use commercially reasonable efforts to have independent third parties conduct audits on Upbeat's security measures for protecting Customer's data. Upbeat shall also use commercially reasonable means to control authorized users' access to Customer's data, including ensuring that only authorized users are given access to data they are authorized to view.

Upbeat, without prejudice to its other rights hereunder, may immediately and without notice, suspend the delivery of and/or terminate this Order Form or suspend Customer's access to the Upbeat website in the event that Customer: (i) fails to make any payment when due, (ii) becomes insolvent or bankrupt, or ceases paying its debts generally as they mature, or (iii) breaches the terms and conditions of this Order Form or of Upbeat's Privacy Policy or Terms of Use posted to the Upbeat website. Customer may, without prejudice to its other rights, terminate this Order Form forthwith on duly providing written notice to Upbeat to that effect in the event of Upbeat's failure to provide or perform the products and services described in the table above through the Initial Term and any subsequent Renewal Term, and such default is continued for thirty (30) days after receipt of Customer's notice by Upbeat. In the event of the expiration or termination of this Order Form for any reason, all rights granted to Customer hereunder shall terminate, and Customer shall immediately discontinue, and cause Customer's authorized users to immediately discontinue, all use of the services and products provided by Upbeat. In the event of the expiration or termination of this Order Form, Customer shall notify all authorized users that their rights to access the Upbeat website and services and products provided by Upbeat have been terminated and Upbeat shall also have the right to notify all such authorized users of such termination.

**INVOICING AND PAYMENT TERMS**

Upbeat will invoice Customer for the initial installment payment stated above upon execution of this Order Form by the parties hereto and prior to each Renewal Term of this Order Form. Invoices are payable by Customer on net 30-day terms, F.O.B. Point of Origin.

**ACCEPTANCE**

This quote also serves as an order form. CUSTOMER AND TEACH UPBEAT, LLC AGREE THAT THE TERMS AND CONDITIONS OF THIS AGREEMENT SUPERSEDE ANY PROVISIONS OF ANY CUSTOMER DRAFTED PURCHASE ORDER AND SUPERSEDE ALL PROPOSALS, WRITTEN OR ORAL, AS WELL AS OTHER COMMUNICATIONS BETWEEN CUSTOMER AND TEACH UPBEAT, LLC RELATING TO THE SUBJECT MATTER HEREOF.

Teach Upbeat, LLC

Beaumont ISD

By: \_\_\_\_\_  
Authorized Signing Authority

By: \_\_\_\_\_  
Authorized Signing Authority

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019



**INSTRUCTIONS FOR COMPLETION:**

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

## Informal Quote Tabulation Summary

All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.

<b>Vendor Name:</b>	Amplify	<b>Quote Total:</b>	\$83,055.00
<b>Summary:</b>	mCLASS is a formative diagnostic reading tool that allows teachers to determine strengths and weaknesses of students. It provides interventional next steps for each component. It has been tested in BISD and was successful. It includes online student licenses.		
<b>Vendor Name:</b>	Learning A-Z	<b>Quote Total:</b>	\$20,500.00
<b>Summary:</b>	Reading A-Z is a formative diagnostic tool but does not have all the components that Amplify contains. It does not provide interventional next steps for students and is limited in the scope that is included on assessments. This program would not meet our needs.		
<b>Vendor Name:</b>	Istation	<b>Quote Total:</b>	\$28,783.00
<b>Summary:</b>	This program has been utilized previously in BISD and it only provided limited diagnostic assessments. Teachers do not receive interventional next steps for students and the data provided is limited. This would not be a good choice for the district.		

Vendor Selected: Amplify

Name of Person Completing this Form: Valerie Maclin

Signature: Valerie Maclin  
Date: 9/6/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



# Price Quote

## Amplify

55 Washington Street, Suite 800  
 Brooklyn, NY 11201  
 Phone: (800) 823-1969  
 Fax: (646) 403-4700

Quote #: Q-133370-3  
 Date: 8/16/2022  
 Expires On: 9/30/2022

BuyBoard Contract # 653-21

**Customer Contact Information**  
 D'Lana Barbay  
 BEAUMONT IND SCHOOL DISTRICT  
 (409) 617-5000  
 dbarbay@bmtisd.com

**Amplify Contact Information**  
 Mary Brown  
 Account Executive  
 (832) 594-6425  
 marbrown@amplify.com

### Renewal Licenses

PRODUCT	QUANTITY	PRICE	TOTAL DISCOUNT	TOTAL PRICE
mCLASS Texas, GK-G2 - 1yr (2022-2023)	3,380.00	\$0.00	\$0.00	\$0.00
mCLASS:Lectura Annual Student Subscr GK-2 for existing mCLASS Texas customers - 1yr (2022-2023)	488.00	\$0.00	\$0.00	\$0.00
Amplify Reading Texas G3-5 Student License - 1yr (2022-2023)	1,500.00	\$21.10	\$0.00	\$31,650.00
<b>TOTAL</b>			\$0.00	\$31,650.00

### New Licenses

PRODUCT	QUANTITY	PRICE	TOTAL DISCOUNT	TOTAL PRICE
mCLASS Texas, G3-G6 - 1yr (2022-2023)	3,450.00	\$14.90	\$0.00	\$51,405.00
<b>TOTAL</b>			\$0.00	\$51,405.00

### Renewal Licenses

SHIPPING AND HANDLING	SHIPPING COST	TOTAL DISCOUNT	TOTAL PRICE
Amplify Shipping and Handling	\$0.00	\$0.00	\$0.00

### New Licenses

SHIPPING AND HANDLING	SHIPPING COST	TOTAL DISCOUNT	TOTAL PRICE
Amplify Shipping and Handling	\$0.00	\$0.00	\$0.00



# INFORMAL QUOTES TABULATION FORM

Form version 7.23.2019

## INSTRUCTIONS FOR COMPLETION:

- 1) Purchases between \$10,000 and \$49,999.99 require at least three (3) vendor quotes.
- 2) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 3) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 4) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 5) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

### Informal Quote Tabulation Summary

All awards should be made based on "Best Value" to the District. Please write a short summary below of why the vendor was chosen or denied.

<b>Vendor Name:</b>	Amplify	<b>Quote Total:</b>	\$69,624.00	Amplify Reading
<b>Summary:</b>	Amplify Reading Texas K-2 is a robust reading program that has been piloted in our district and found to be successful so this purchase would expand to all campuses. Online student licences are included for 3,600 students.			
<b>Vendor Name:</b>	Learning A -Z	<b>Quote Total:</b>	\$37,392.00	Foundations A-Z
<b>Summary:</b>	This product is also a reading program but does not have all the components that Amplify does. It is not aligned to Texas standards so not all TEKS are covered. Additional components would need to be purchased as this is a base cost. This program would not meet our needs.			
<b>Vendor Name:</b>	Zaner-Bloser	<b>Quote Total:</b>	\$72,160.00	The Superkids Reading Program
<b>Summary:</b>	This program does not have an online component so all resources are paper based. It is not aligned to Texas standards so not all TEKS are covered. Additional student materials would need to be purchased as this price is teacher edition only. This would not be a good choice for BISD.			

Vendor Selected: Amplify

Name of Person Completing this Form: Valerie Maclin

Signature: Valerie Maclin  
Date: 9/6/2022

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**



# Price Quote

## Amplify

55 Washington Street, Suite 800  
 Brooklyn, NY 11201  
 Phone: (800) 823-1969  
 Fax: (646) 403-4700

Quote #: Q-169260-3  
 Date: 8/15/2022  
 Expires On: 9/30/2022

BuyBoard Contract # 653-21

### Customer Contact Information

Valerie MacIn  
 Beaumont Ind School District  
 409-665-8366  
 vmaclin@bmtisd.com

### Amplify Contact Information

Mary Brown  
 Account Executive  
 (832) 594-6425  
 marbrown@amplify.com

PRODUCT	QUANTITY	PRICE	TOTAL DISCOUNT	TOTAL PRICE
Amplify Reading Texas GK-2 Student License - 1yr (2022-2023)	3,600.00	\$21.10	\$6,336.00	\$69,624.00
<b>TOTAL</b>			\$6,336.00	\$69,624.00

Please refer to Product Description section below for more detail.

SHIPPING AND HANDLING	SHIPPING COST	TOTAL DISCOUNT	TOTAL PRICE
Amplify Shipping and Handling	\$0.00	\$0.00	\$0.00

TOTAL DISCOUNT \$6,336.00  
 GRAND TOTAL \$69,624.00

### Scope and Duration

#### Payment Terms:

- This Price Quote (including all pricing and other terms) is valid through Quote Expiration Date stated above.
- Payment terms: net 30 days.
- Prices do not include sales tax, if applicable.
- Pricing terms in the Price Quote are based on the scope of purchase and other terms herein.
- The Federal Tax ID # for Amplify Education, Inc. is 13-4125483. A copy of Amplify's W-9 can be found at: <http://www.amplify.com/w-9.pdf>

#### License and Services Term:

- Licenses: 09/01/2022 until 08/31/2023.
- Services: 18 months from order date. Unless otherwise stated above, all training and other services purchased must be scheduled and delivered within such term or will be forfeited.

# QUOTE ANALYSIS FORM

Form version 7.23.2019



## INSTRUCTIONS FOR COMPLETION:

- 1) Vendor quotes must be in writing (i.e. Vendor Quotation form; Vendor email; Internet Quote, etc.).
- 2) All awards should be made to the vendor whose proposal offers the "best value" to Beaumont ISD.
- 3) Awards based on "best value" may consider various factors, including but not limited to:
  - (a) Price / Total Cost of Ownership, (b) Quality, (c) Availability, (d) Vendor/Product Reputation, (e) Vendor's Ability to Meet District Needs, (f) Client References, (g) Past Experience with Beaumont ISD, and/or (h) any other relevant factor that ensures best value to the District.
- 4) Upon consideration of all factors, if all quotes meet District needs, the award should be made to the lowest bidder.

Quote Analysis Summary			
All awards should be made based on "Best Value" to the District. Please write a short summary below of each the vendor was chosen or denied.			
Vendor Name:	TheraSpace	Quote Total:	\$ 406,000.00
Summary:	4 SLP positions for 7 hours per day for the remainder of the school year: in-person.		
Vendor Name:	Prescense Learning	Quote Total:	\$ 378,000.00
Summary:	4 SLP positions, virtual only		
Vendor Name:	Stepping Stones Group	Quote Total:	\$ 507,500.00
Summary:	Quote based on \$120 per hour. Vendor unable to support the needs of the district		

Vendor Selected: TheraSpace

Selection Justification: Theraspace is the best value for the district. The district wishes to move away from virtual SLP services.

Name of Person Completing this Form: Richelle Brooks

Signature: Richelle Brooks

**NOTE: THE COMPLETED & SIGNED TABULATION FORM AND COPIES OF ALL QUOTES MUST BE ATTACHED TO THE REQUISITION.**

## Section 1: General Informatio



TheraSPACE LLP  
4700 FM 365 Suite J Port Arthur, TX 77642  
Phone (409) 344-9089  
Fax (409) 344-9390

Type of Organization: Women Owned, Limited Liability Partnership  
Number of Employees: 8

TheraSPACE LLP is a locally owned and operated partnership located in Port Arthur, TX. We specialize in evaluation and treatment of a broad range of disorders including speech- language delay, myofunctional disorders, feeding therapy, autism intervention, fluency disorders, dysphagia treatment, and much more. We strive to provide client-centered services with individualized treatment plans. We offer school-based experience, as contract employees, in the evaluation and treatment of speech-language impairments. TheraSPACE is happy to be able to accommodate Beaumont ISD by providing four full time Speech-Language Pathologists. All team members proposed are available Monday-Friday during school hours, and are committed to all terms provided in the contract for duration of the agreement. Services will be provided by certified Speech-Language Pathologists who are able to provide expertise in the area of IEPs, the ARD process, IDEA, and TEA SPED guideline as well as assess and treat speech and language impairments, working alongside faculty, and billing SHARS (Medicaid) for services rendered.

When you hire TheraSPACE, you are not only hiring our SLPs, but our CCC-SLP owners as well. We, as managing partners, will oversee everything our SLPs are doing within your schools, ensuring deadlines are being met, and work is being completed to the highest of standards. We aim to provide superior service, therefore to ensure this is happening, we are very involved with our therapists and their caseloads. We do not bill for the supervision role that we fulfill when it comes to overseeing our therapists. This is just one of many benefits you will receive by hiring TheraSPACE.

Marilee Brinson, M.S., CCC-SLP  
Managing Partner

Jacie Smith-Hyatt, M.S., CCC-SLP  
Managing Partner

## **Section 2: Applicant Project Experience**

All TheraSPACE LLP employees are current members of American Speech and Hearing Association and the Texas Speech and Hearing Association.

TheraSPACE LLP is owned and operated by the original managing partners, Marilee Brinson, M.S., CCC-SLP and Jacie Smith-Hyatt, M.S., CCC-SLP, who formed the business in September of 2020. We are local to the Southeast Texas area since birth, and are eager to offer our services to the place we call home.

Previous school experience includes the following: Administered language, articulation, fluency & AAC evaluations & therapy. Completed progress reports & IEPs. Formulated appropriate goals and collaborated with staff (diagnosticians, OT, PT, teachers). Provided individualized, skilled services to groups of children simultaneously. Participated in ARD meetings, in addition to meetings over the phone and in person with parents and caregivers. Experienced in treating children ages 3-21 in the school setting. Trained and knowledgeable in SHARS Medicaid billing.

We have previously worked with, and continue to contract with, the following schools: Port Arthur ISD, Deweyville ISD, Bob Hope School, Tekoa Academy of Accelerated Studies, Little Cypress Christian Academy.

TheraSPACE LLP specializes in a broad range of disorders including speech-language delay, articulation disorders, myofunctional disorders, fluency disorders, feeding therapy, autism intervention, dysphagia treatment, intensive stroke recovery, and much more. We offer school-based experience, as contract employees, in evaluation and treatment of speech-language impairments. In addition, we offer knowledge and expertise in the area of IEPs, the ARD process, IDEA, and TEA SPED guidelines.

We provide comprehensive speech and language evaluations based on recommendations from the American Speech and Language Association, as listed below:

Case history, including medical status, education, socioeconomic, cultural, and linguistic backgrounds and information from teachers and other related service providers

Patient/client/student and family interview

Review of auditory, visual, motor, and cognitive status

Standardized and/or non-standardized measures of specific aspects of speech, spoken and non-spoken language, cognitive-communication, and swallowing function, including observations and analysis of work samples

Identification of potential for effective intervention strategies and compensations

Selection of standardized measures for speech, language, cognitive-communication, and/or swallowing assessment with consideration for documented ecological validity and cultural sensitivity

Follow-up services to monitor communication and swallowing status and ensure appropriate intervention and support for individuals with identified speech, language, cognitive-communication, and/or swallowing disorders

### **Section 3: Project Personnel**

All team members proposed are available Monday-Friday during school hours, and are committed to all terms provided in the contract for duration of the agreement.

Services will be monitored closely by owners, Marilee Brinson, M.S., CCC-SLP and Jacie Smith-Hyatt, M.S., CCC-SLP. Both individuals will serve as key personnel, as certified SLPs who are able to assess and treat speech and language impairments.

### **Section 4: Fee Schedule**

TheraSPACE LLP shall receive the fee \$100 per hour for speech and language services per employee. Services included: treatment sessions, supervision of Beaumont ISD's SLPA(s), evaluations, documentation, required meetings, ARD meetings, SHARS billing, RtI, screens, and collaboration with school faculty and staff. With 145 billable days remaining following this board meeting, TheraSPACE requires a total of \$406,000 to cover speech and language services. That is \$100 per hour x 7 hours per day = \$700 a day per therapist. \$700 a day x 4 therapists = \$2,800 a day for four SLPs. \$2,800 x 145 billable days= \$406,000 for remainder of the year.

### **Section 4: Fee Schedule**

In the event, the district is able to fill vacant Speech and Language Pathology positions, the services provided by Theraspace may be reduced. Should this occur BISD agrees to provide TheraSPACE with one month's notice.



## Board Exhibit Cover Sheet

**Meeting Date:** September 15, 2022

**Agenda Item/Exhibit Number:** **II.F.4.**

**Agenda Item Title:** Approve Amendment of Board Policy DBE (Local)

**Cabinet Level Presenter(s):** Derwin Samuels, Jr., Executive Director of Human Resources

**Executive Summary:** Currently Board Policy DBE (Local) prohibits administrators from directly or indirectly supervising any employee who is related to the administrator within the third degree of consanguinity or second degree of affinity. The proposed revisions narrow the nepotism prohibition and makes it inapplicable to supplemental duty assignments, such as coaching, tutoring, club sponsorship, etc, Minimum statutory nepotism standards remain unchanged.

**Recommendation:** The Administration makes no recommendation, as the revision to Board Policy DBE (Local) was at the request of the Board of Trustees.

**Budget Impact\* (if applicable):** Not Applicable

**Funding Source (if applicable):** Not Applicable

**Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):** N/A

**Policy Reference (if applicable, list policy/regulation):** Board Policy Manual, Policy DBE (Local)

**Legal Review (if necessary, list attorney and firm):** Sierra Fisher, General Counsel

Cabinet Level Presenter's Signature

9/8/22

Date

\_\_\_\_\_  
\*CFO Signature (required if there is a budget impact)

\_\_\_\_\_  
Date

\_\_\_\_\_  
General Counsel's Signature

\_\_\_\_\_  
Date

EMPLOYMENT REQUIREMENTS AND RESTRICTIONS  
NEPOTISM

DBE  
(LOCAL)

**Employing Related Employees**

In all cases involving employment, fair and equitable hiring practices shall be observed. Persons responsible for employment decisions in the District shall avoid any act or practice that might be interpreted as preferential consideration shown a relative.

**Hiring / Supervising Family Members**

**Excluding supplemental duty assignments**, an administrator shall not directly or indirectly supervise any employee who is related to him or her within the third degree of consanguinity or second degree of affinity. ~~There shall not be any circumstance where an administrator's relative is either hired to work or allowed to work in a program or division that falls underneath the said administrator's reporting authority.~~ This provision shall not apply to any employees hired or assigned prior to September 1, 2020.

**Assignment of Related Employees**

A member of the immediate family may teach and/or work in the same school, building, or worksite. However, because of the opportunity for conflicts to arise when members of the immediate family work on the same campus or at the same worksite, the District reserves the right to reassign an employee or restrict such employment. ~~In all cases~~ **With the exception of supplemental duty assignments**, one member of the immediate family shall not directly supervise and/or evaluate another immediate family member and/or be in the line of supervision to influence or affect the employment, promotion, salary administration, or other management or personnel transaction regarding the family member.

**Definition**

For purposes of this policy, "immediate family" shall be defined as relation by the third degree of consanguinity or second degree of affinity consistent with interpretation of Texas Government Code section 573.002. Immediate family shall include:

- Parent or child (first degree)
- Grandparent, grandchild, sibling (second degree)
- Great-grandparent, great-grandchild, aunt, uncle, niece, or nephew (third degree)

The provisions of the policy shall not apply to positions held by persons employed or assigned before the adoption date of this policy, September 2020, but shall apply to all subsequent assignments or positions held by any such employee.