



*Dr. A. Katrise Perera
Superintendent of Schools*

**Certified Notice of Posting and Agenda
of Lancaster ISD Board of Trustees**

***Lancaster ISD Administration Building, Board Auditorium
422 S. Centre Avenue
Lancaster, TX 75146
June 10, 2021 @ 6:00 PM***

Due to health and safety concerns related to the COVID-19 coronavirus, this meeting will be conducted in person or by video conference or telephone call. At least a quorum of the board will be participating in person or by video conference or telephone call in accordance with the provisions of Sections 551.125 or 551.127 of the Texas Government Code that have not been suspended by order of the governor. An electronic copy of the agenda packet is attached to this online notice.

1. Zoom Video Conference or Call in

The public may access this meeting by Zoom video conference: **Join Zoom Meeting**, Meeting ID: **957 0942 9343**, Passcode: **241593**, by calling **1-346-248-7799** or by calling toll-free **1-833-302-1536**.

2. District Goals

- Goal 1 - (G1) Improve Student Performance
- Goal 2 - (G2) Fiscal Responsibility and Financial Transparency
- Goal 3 - (G3) Campus Safety
- Goal 4 - (G4) Improve Internal and External Communication

3. Call Meeting to Order

4. Citizens Communication on Posted Agenda Items

Should you wish to address the Board during public comment please do one of the following:

1. Virtual Citizens Communication: Please submit your name, address, and the item you wish to address to info@lancastrisd.org by 12:00 p.m. on Thursday, June 10, 2021. Please put the following in the subject line of the email: "Public Comment for June 10, 2021 Board Meeting".
2. In Person Citizens Communication: Please arrive early to request and fill out a speaker card and submit it to Superintendent's designee by the start of the meeting. No speaker cards will be accepted after the meeting starting time.

5. Recess to Closed Session

As authorized by the Texas Open Meetings Act, Texas Government Code Chapter 551 Tex. Gov't Code: §551.071 (Legal advice with school attorney), §551.072 (Deliberation regarding real property), §551.074 (Personnel matters), and §551.076 (Deliberation regarding security devices or security audits).

A. Discussion of the Superintendent's recommendation for Principal of Pleasant Run Elementary - DC(LEGAL and LOCAL) - (G1)

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Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the Superintendent's recommendation for Principal of Pleasant Run Elementary - G1

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? **X Yes** No No Budgetary Impact
(If Yes, description provided under Fiscal Implications.)

Attachments: **X Yes** No

Primary Contact Person: Pamela Brown

Presenter and District Contact: Shemeka Millner Williams

Explanation:

A candidate is being recommended for hire for the position of Principal of Pleasant Run Elementary.

Intended Audience:

All district stakeholders

Impact or Expected Outcome:

This person will serve the district in their new role.

Recommendation:

Board approval for hire.

Fiscal Implications and Funding Source:

General budget

Frequency Monitored: N/A

Project Start Date: Immediately upon board approval

Project Completion Date: Immediately upon board approval

B. Discussion of the Superintendent's recommendation for Director of Human Capital and Strategic Initiatives - DC(LEGAL and LOCAL) - (G1)



Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the Superintendent's recommendation for Director of Human Capital and Strategic Initiatives - G1

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? **X Yes** No No Budgetary Impact
(If Yes, description provided under Fiscal Implications.)

Attachments: **X Yes** No

Primary Contact Person: Pamela Brown

Presenter and District Contact: Shemeka Millner Williams

Explanation:

A candidate is being recommended for hire for the position of Director of Human Capital and Strategic Initiatives.

Intended Audience:

All district stakeholders

Impact or Expected Outcome:

This person will serve the district in their new role.

Recommendation:

Board approval for hire.

Fiscal Implications and Funding Source:

General budget

Frequency Monitored: N/A

Project Start Date: Immediately upon board approval

Project Completion Date: Immediately upon board approval

C. Discussion of the Superintendent's recommendation for Assistant Superintendent of Instructional Services - DC(LEGAL and LOCAL) - (G1)

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Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the Superintendent's recommendation for Assistant Superintendent of Instructional Services - G1

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? **X Yes** No No Budgetary Impact
(If Yes, description provided under Fiscal Implications.)

Attachments: **X Yes** No

Primary Contact Person: Pamela Brown

Presenter and District Contact: Shemeka Millner Williams

Explanation:

A candidate is being recommended for hire for the position of Assistant Superintendent of Instructional Services.

Intended Audience:

All district stakeholders

Impact or Expected Outcome:

This person will serve the district in their new role.

Recommendation:

Board approval for hire.

Fiscal Implications and Funding Source:

General budget

Frequency Monitored: N/A

Project Start Date: Immediately upon board approval

Project Completion Date: Immediately upon board approval

D. Discussion of the Superintendent's recommendation for Chief of Communications,
Marketing & Community Engagement- DC(LEGAL and LOCAL)- (G1)

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Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the Superintendent's recommendation for Chief of Communications, Marketing & Community Engagement - G1

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? **X Yes** No No Budgetary Impact
(If Yes, description provided under Fiscal Implications.)

Attachments: **X Yes** No

Primary Contact Person: Pamela Brown

Presenter and District Contact: Shemeka Millner Williams

Explanation:

A candidate is being recommended for hire for the position of Chief of Communications, Marketing & Community Engagement.

Intended Audience:

All district stakeholders

Impact or Expected Outcome:

This person will serve the district in their new role.

Recommendation:

Board approval for hire.

Fiscal Implications and Funding Source:

General budget

Frequency Monitored: N/A

Project Start Date: Immediately upon board approval

Project Completion Date: Immediately upon board approval

E. Discussion with legal counsel regarding the scope of the request for qualifications for a forensic audit.

F. Discuss with legal counsel regarding the final judgment in a Case No. DC-20-16656, Marion Hamilton, et al. v. Lancaster ISD, 116th District Courts Dallas County, TX.

6. Reconvene in Open Session

Consider and take Possible Action on Items Discussed in Closed Session:

A. Discussion and possible approval of the Superintendent's recommendation for Principal of Pleasant Run Elementary - DC(LEGAL and LOCAL)-(G1)

B. Discussion and possible approval of the Superintendent's recommendation for Director of Human Capital and Strategic Initiatives - DC(LEGAL and LOCAL)-(G1).

C. Discussion and possible approval of the Superintendent's recommendation for Assistant Superintendent of Instructional Services - DC(LEGAL and LOCAL)-(G1).

D. Discussion and possible approval of the Superintendent's recommendation for Chief of Communications, Marketing & Community Engagement- DC(LEGAL and LOCAL)- (G1)

E. Discuss with legal counsel regarding the final judgment in a Case No. DC-20-16656, Marion Hamilton, et al. v. Lancaster ISD, 116th District Courts Dallas County, TX.

F. Discussion and possible approval of Tech Lab Purchase for LHS and BAMO-CH(LEGAL and LOCAL)-(G1)

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Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the Tech-Labs Purchase for Drone Equipment and additional FANUC Industrial Robot equipment in the amount of \$107,818.

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? Yes No Budgetary Impact

Attachments: Yes No

Primary Contact Person: Interim Shemeka-Millner Williams

Presenter and District Contact: Patonia Bell

Explanation: This equipment is being purchased to start Drone Technology program and to purchase additional equipment for FANUC Industrial Robots to give more students hands-on capabilities.

Intended Audience: Stakeholders

Impact or Expected Outcome: Students being prepared for high wage, high demand positions in the DFW Metroplex as well as preparing them for Industry Based Certifications.

Recommendation: Approval

Fiscal Implications and Funding Source: CTE Funding source for \$107,818

Frequency Monitored: Ongoing

Projected Start Date: 6/11/2021

Projected Completion Date: 8/31/21



LANCASTER ISD TECH-LAB EQUIPMENT PURCHASES



CAREER & TECHNICAL EDUCATION
LANCASTER ISD



ENGINEERING & ADVANCED MANUFACTURING PROGRAMS OF STUDY

for

LHS Campus



Drone Technology – LHS Integration

- 1) Prepares students for fast growing future opportunities
- 2) Prepares students for success on industry certifications
- 3) Gives students access to high wage, in demand jobs ¹⁴
- 4) **BOTH Areas:** Unmanned *Ground* Vehicles (UGV) and Unmanned *Aerial* Vehicle (UAV)





Equipment for Drone Technology

- Minds-I Drones LAB UGV + UAV = \$29,140
- Minds-I Drone Cage = \$17,320
- Minds-I Drone Gimbal Rig = \$2,998
- **TOTAL DRONE TECH COST = \$49,458**
- Funds from CTE Budget Allocation

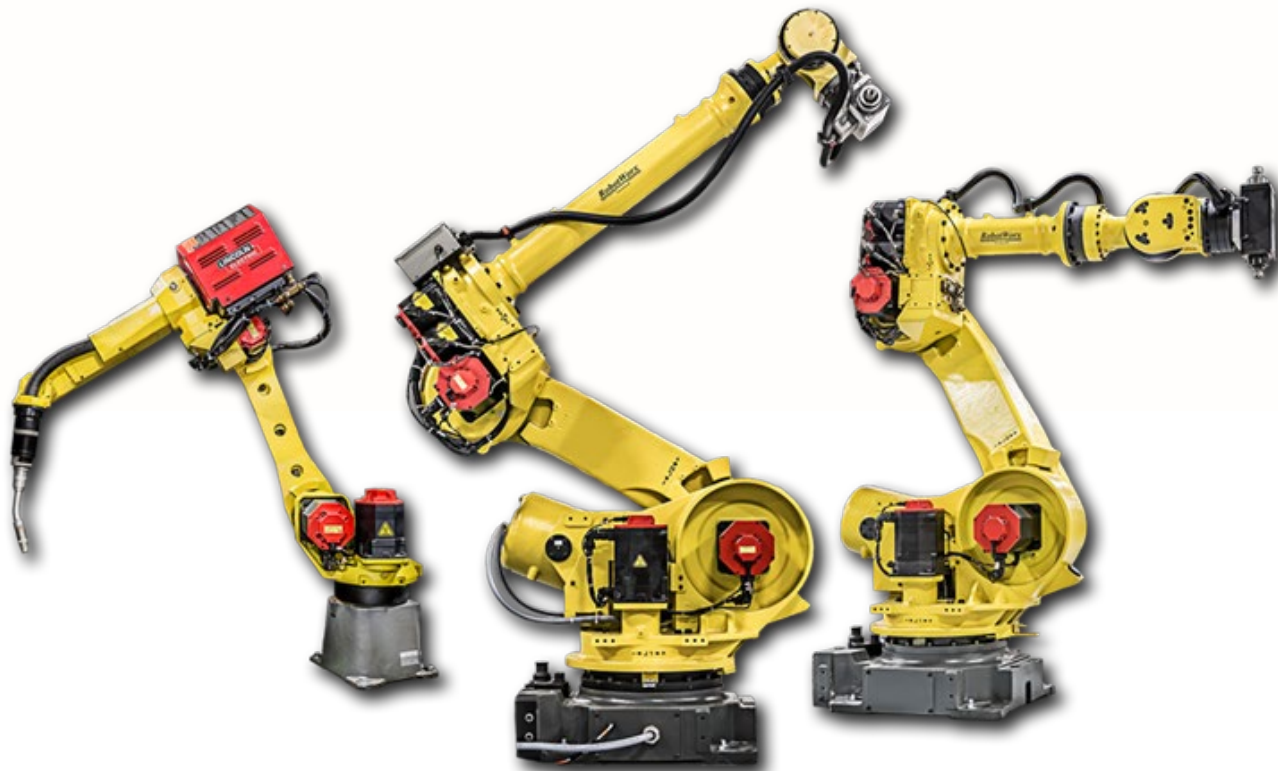


ENGINEERING & ADVANCED MANUFACTURING PROGRAMS OF STUDY *for* **LHS and BAMO Campuses**



FANUC Robot Add-Ons

- 1) Prepares students for fast growing opportunities
- 2) Prepares students for success on industry certifications
- 3) Gives students access to high wage, in demand jobs
- 4) Gives students more accessibility in classroom





Add-Ons for FANUC Industrial Robots

- Touch Screen iPendant for LHS 3 additional Units for LHS = \$22,965
- ELEARN and Roboguide Licenses for LHS = \$6,000
- **TOTAL LHS = \$28,965**
- Touch Screen iPendant for LHS 3 additional Units for BAMO = \$22,965
- ELEARN and Roboguide Licenses for LHS = \$6,000
- **TOTAL BAMO = \$28,965**
- **GRAND TOTAL FANUC ROBOT Add-ons = \$57,930**
- Funding from CTE Budget Allocation



Questions





TECHNICAL LABORATORY SYSTEMS, INC.
 P.O. BOX 218609
 HOUSTON, TX 77218
 1-800-445-1088
 FAX: 281-391-1113

DATE: May 20, 2021
 PREPARED FOR:
 Shelia Benskin
 Lancaster ISD
 422 S. Centre Ave.
 Lancaster, TX 75146
 EMAIL: sheliabenskin@lancasterisd.org

MINDS-i Drones LAB UGV + UAV

Part No.	Description	Qt	Per Unit	Total
MCK-DRLB-MR2	STEM Integrated Robotics: Drones LAB UGV + UAV Foundations is the recommended prerequisite to the Drones LAB + Curriculum. Each lab includes two (2) MultiRotors and is one semester (90 Hour), designed for 3 to 5 students	4	\$6,215.00	\$24,860.00
MCK-DRSL-090	STEM Integrated Robotics: Drones Curriculum with Site License Includes: Qty: 1 MINDS-i Drones Curriculum Digital Copy accessible through CanvasLMS Qty: 1 Curriculum Site License	1	\$935.00	\$935.00
MIC-DUL-100	Web based curriculum annual subscription for two products (UGV+UAV Drones, FFA 107 Certification Prep)	1	\$1,170.00	\$1,170.00
Printed Binder	Drones Curriculum UGV + UAV Binder Printed Version	1	\$90.00	\$90.00
Freight		1	\$235.00	\$235.00
			Grand Total:	\$27,290.00
			Optional Installation and Orientation:	\$1,850.00
			Grand Total with Optional Installation and Orientation:	\$29,140.00

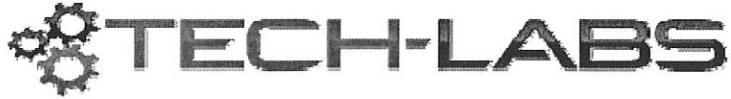
Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Chris McKay
 Regional Sales Manager

CM/lms/mo



TECHNICAL LABORATORY SYSTEMS, INC.
P.O. BOX 218609
HOUSTON, TX 77218
1-800-445-1088
FAX: 281-391-1113
www.tech-labs.com

DATE: May 20, 2021
PREPARED FOR:
Sheila Baskin
Lancaster ISD
Suite B202C, 200 East Wintergreen Road
Lancaster, TX. 75134
EMAIL: sheilabenskin@lancasterisd.org

Quote # 052021 - Drone

MINDS-i Drone Cage

Part No.	Description	Qty	Per Unit	Total
Medium	MINDS-i Medium Drone Cage System Includes: <ul style="list-style-type: none">• 64 Cage Erector Parts• 5 Netting Panels• 4 Base Plates• 6 Roll Around Storage Containers• All necessary Tools and Hardware• Cage Dimensions: 30' x 30' x 15'	1	\$14,945.00	\$14,945.00
Install	Installation of Medium Cage	1	\$1,850.00	\$1,850.00
Freight		1	\$525.00	\$525.00
			Grand Total:	\$17,320.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Chris McKay

Regional Sales Manager
CM/lms



Quotation

Technical Laboratory Systems, Inc.

PREPARED FOR:

Shelia Benskin
Lancaster ISD
422 S. Centre Ave.
Lancaster, TX 75146
sheliabenskin@lancasterisd.org

Quote #: Q-03308-3

Date: 5/20/2021

PO Box 218609
Houston, TX 77218
(800) 445-1088
Fax: 281-391-1113
sales@tech-labs.com

Send POs to lisa@tech-labs.com

Thank you for your interest in our products. Technical Laboratory Systems is pleased to provide the following quotation for your consideration.

MINDS-i Drone Gimbal Rig

Model Number	Description	Quantity	Price Each	Total Price
MCK-DRGY-001	MINDS-i Drone Gimbal Includes: <ul style="list-style-type: none">• 1) Pre-Built MINDS-i UAV (with GPS and Telemetry) in 3-axis Gimbal• 1) 6 Channel Radio Transmitter• 1) Battery Charger Bank• 5) Batteries• 1) Tools and Replacement Hardware Kit	1	\$2,930.00	\$2,930.00
			Subtotal:	\$2,930.00
			Freight:	\$68.00
			Grand Total:	\$2,998.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Regional Sales Manager

cc: Timothy M. Brown, President



Quotation

Quote #: Q-04067-3
Date: 5/20/2021

Technical Laboratory Systems, Inc.

PREPARED FOR:

Shelia Benskin
Lancaster ISD - Lancaster High School
422 S. Centre Ave.
Lancaster, TX 75146
sheliabenskin@lancasterisd.org

PO Box 218609
Houston, TX 77218
(800) 445-1088
Fax: 281-391-1113
sales@tech-labs.com

Send POs to lisa@tech-labs.com

Thank you for your interest in our products. Technical Laboratory Systems is pleased to provide the following quotation for your consideration.

Fanuc

Model Number	Description	Quantity	Price Each	Total Price
1.10.4-21	Touch Screen iPendant for R30iB PLUS - Material Handling (XGMF-30296)	3	\$5,000.00	\$15,000.00
1.10.6-21	3M iPendant PC Conversion Kit with Power Supply (EE-6686-076-002)	3	\$500.00	\$1,500.00
1.9.2-21	Project Based Learning – Battery Package with Basic iRvision 2D & Error Proofing Includes: <ul style="list-style-type: none"> • Gripper Fingers for LR Mate – (Std. M1 gripper will work) • Machined 'AA' Battery Magazine • (8) "AA" Batteries Included • Machined Loading Trays with iRvision target for teaching Vertical, Horizontal, and Diagonal load and unload programming • (1) FANUC iRvision 2D Manual * Includes Demo Program with iRvision when purchased w/ a CERT cart ** Requires iRvision 2D Guidance Hardware & Software ***Requires iRvision CERT Instructor Program	1	\$4,000.00	\$4,000.00
			Subtotal:	\$20,500.00
			Freight:	\$615.00
			Grand Total without Optional Installation and Orientation:	\$21,115.00
			Optional Installation/Orientation:	\$1,850.00
			Grand Total with Optional Installation and Orientation:	\$22,965.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Regional Sales Manager

cc: Timothy M. Brown, President

Estimated delivery is 90-120 days after receipt of order.
This offer expires in 60 days unless otherwise specified in writing.

View our return and cancellation policies here:
<https://tech-labs.com/policies>.



Quotation

Quote #: Q-04114-2
Date: 5/13/2021

Technical Laboratory Systems, Inc.

PREPARED FOR:

Shelia Benskin
Lancaster ISD - Lancaster High School
422 S. Centre Ave.
Lancaster, TX 75146
sheliabenskin@lancasterisd.org

PO Box 218609
Houston, TX 77218
(800) 445-1088
Fax: 281-391-1113
sales@tech-labs.com

Send POs to lisa@tech-labs.com

Thank you for your interest in our products. Technical Laboratory Systems is pleased to provide the following quotation for your consideration.

Fanuc

Model Number	Description	Quantity	Price Each	Total Price
1.10.8-21	ELEARN RENEWAL - Please note that the 2nd year and beyond requires an annual eLearn software registration and maintenance fee of \$100.00 per package <i>each student package includes one each of the following items per seat: Robot Operations, HandlingTool/ArcTool, & HandlingPRO/WeldPRO</i>	30	\$100.00	\$3,000.00
1.10.12-21	ROBOGUIDE K-12 Academic License (10yr license) (RTL or RTS -1CERT-EDU2) <i>Available ONLY to Non-Profit K-12 Schools</i> <i>** Not offered to college level educational institutions</i> <i>** Cannot be purchased without prior purchase of Teach Pendant w/ Conversion kit or R30iA or newer Robot</i>	20	\$150.00	\$3,000.00
			Total:	\$6,000.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Regional Sales Manager

cc: Timothy M. Brown, President



Quotation

Quote #: Q-04067-3
Date: 5/20/2021

Technical Laboratory Systems, Inc.

PREPARED FOR:

Shelia Benskin
Lancaster ISD - Lancaster High School
422 S. Centre Ave.
Lancaster, TX 75146
sheliabenskin@lancasterisd.org

BAMO

PO Box 218609
Houston, TX 77218
(800) 445-1088
Fax: 281-391-1113
sales@tech-labs.com

Send POs to lisa@tech-labs.com

Thank you for your interest in our products. Technical Laboratory Systems is pleased to provide the following quotation for your consideration.

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Model Number	Description	Quantity	Price Each	Total Price
1.10.4-21	Touch Screen iPendant for R30iB PLUS - Material Handling (XGMF-30296)	3	\$5,000.00	\$15,000.00
1.10.6-21	3M iPendant PC Conversion Kit with Power Supply (EE-6686-076-002)	3	\$500.00	\$1,500.00
1.9.2-21	Project Based Learning – Battery Package with Basic iRvision 2D & Error Proofing Includes: <ul style="list-style-type: none"> • Gripper Fingers for LR Mate – (Std. M1 gripper will work) • Machined 'AA' Battery Magazine • (8) "AA" Batteries Included • Machined Loading Trays with iRvision target for teaching Vertical, Horizontal, and Diagonal load and unload programming • (1) FANUC iRvision 2D Manual * Includes Demo Program with iRvision when purchased w/ a CERT cart ** Requires iRvision 2D Guidance Hardware & Software ***Requires iRvision CERT Instructor Program	1	\$4,000.00	\$4,000.00
			Subtotal:	\$20,500.00
			Freight:	\$615.00
			Grand Total without Optional Installation and Orientation:	\$21,115.00
			Optional Installation/Orientation:	\$1,850.00
			Grand Total with Optional Installation and Orientation:	\$22,965.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Regional Sales Manager

cc: Timothy M. Brown, President

Estimated delivery is 90-120 days after receipt of order.
This offer expires in 60 days unless otherwise specified in writing.



Quotation

Technical Laboratory Systems, Inc.

PREPARED FOR:

Shelia Benskin
Lancaster ISD - Obama 9th Grade Campus
422 S. Centre Ave.
Lancaster, TX 75146
sheliabenskin@lancasterisd.org

Quote #: Q-04113-2
Date: 5/20/2021

PO Box 218609
Houston, TX 77218
(800) 445-1088
Fax: 281-391-1113
sales@tech-labs.com

Send POs to lisa@tech-labs.com

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Fanuc

Model Number	Description	Quantity	Price Each	Total Price
1.10.8-20.2	ELEARN RENEWAL - Please note that the 2nd year and beyond requires an annual eLearn software registration and maintenance fee of \$100.00 per package <i>each student package includes one each of the following items per seat: Robot Operations, HandlingTool/ArcTool, & HandlingPRO/WeldPRO</i>	24	\$100.00	\$2,400.00
1.10.12-20.2	ROBOGUIDE K-12 Academic License(10yr license) (RTL or RTS -1CERT-EDU2) <i>Available ONLY to Non-Profit K-12 Schools</i> <i>** Not offered to college level educational institutions</i> <i>** Cannot be purchased without prior purchase of Teach Pendant w/ Conversion kit or R30iA or newer Robot</i>	24	\$150.00	\$3,600.00
			Total:	\$6,000.00

Should you have any questions or need further assistance, please do not hesitate to contact me.

Kind Regards,

Chris McKay

Regional Sales Manager

cc: Timothy M. Brown, President

G. Discussion and possible approval of Cisco Lab Purchase for LHS- CH(LEGAL and LOCAL)-(G1)

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Lancaster ISD Board Agenda

Meeting Type: Called

Meeting Date: 6/10/2021

Category: Action Item

Item Name: Discussion and possible approval of the DSI (Disys Solutions) Cisco Lab Purchase for 10 POD Cisco Lab at Lancaster High School in the amount of \$97,868.

Related Goals (District and/or Strategic): Goal 1: Improve Student Performance

Currently Budgeted? Yes No Budgetary Impact

Attachments: Yes No

Primary Contact Person: Interim Shemeka-Millner Williams

Presenter and District Contact: Patonia Bell

Explanation: This equipment is being purchased to start a Cisco Lab at Lancaster High School for students in Programming & Software Development and Cybersecurity Programs of Study

Intended Audience: Stakeholders

Impact or Expected Outcome: Students being prepared for high wage, high demand positions in the DFW Metroplex as well as preparing them for Industry Based Certifications.

Recommendation: Approval

Fiscal Implications and Funding Source: CTE Funding source for \$97,868.

Frequency Monitored: Ongoing

Projected Start Date: 6/11/2021

Projected Completion Date: 8/31/21



LANCASTER ISD CISCO LAB PURCHASE FOR 2020 - 2021



CAREER & TECHNICAL EDUCATION
LANCASTER ISD



PROGRAMMING & SOFTWARE DEVELOPMENT AND CYBERSECURITY PROGRAMS OF STUDY

- LHS CAMPUS
- CISCO NETWORKING ACADEMY (Netacad)
- EQUIPMENT RECOMMENDED BY CISCO AND LISD TECHNOLOGY DEPARTMENT

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PROGRAMMING & SOFTWARE DEVELOPMENT AND CYBERSECURITY PROGRAMS OF STUDY

- 1) Students study and practice on current equipment
- 2) Prepares students for fast growing future opportunities
- 3) Prepares students for success on industry certifications
- 4) Gives students access to high wage, in demand jobs

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CISCO LAB

- **Includes 10 PODs**
 - Switchers and Routers
 - Level 3 Switch (LAN Based)
 - Cables
 - WAN Interface Cards
 - Racks
- **Total Cost = \$97,868**
- **Funding Source CTE Budget Allocation**

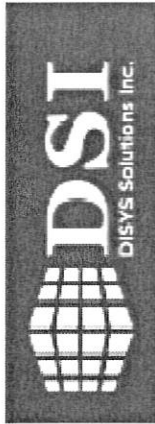
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Questions





Corporate Headquarters
 44670 Cape Court, Suite 10
 Ashburn, VA 20147
 www.disyssolutions.com

To: Elizabeth Jackson
 Lancaster ISD
 1201 North Dallas Ave
 Lancaster, Texas 75146
 214.790.1010
 elizabethjackson@lancasterisd.org

Himmat Rathore
 DISYS SOLUTIONS INC
 111 Congress Avenue, Suite 400
 Austin, TX 78701
 Ph no: +1 571-797-3611
 Himmat.Rathore@disyssolutions.com

Quote ID: LISD-020121-1
 Date: 5/18/2021
 Valid through: 8/16/2021

Schedule A
 TX DIR - Cisco Branded Products & Related Services #DIR-TSO-4167

LINE#	PART#	DESCRIPTION	MONTH	LEAD	LIST PRICE	QTY	UNIT PRICE	DISC	EXT. PRICE
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All prices are shown in USD

Lancaster ISD Cisco Networking Academy - CCNA v7: 10 POD

1	ISR4331/K9	Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	---	28	\$3,848.55	20	\$1,346.99	65.00	\$26,939.80
2	WS-C2960+24TC-L	Catalyst 2960 Plus 24 10/100 + 2T/SFP LAN Base	---	91	\$1,666.68	20	\$583.34	65.00	\$11,666.80
3						20	\$0.00	35.00	\$0.00
Core Total									\$38,606.60

Lancaster ISD Cisco Networking Academy - CCNA v7: 10 POD Optional Products

4	WS-C3650-24TS-S	Layer 3 switch (LAN Base)	---	28	\$6,371.10	10	\$2,229.89	65.00	\$22,298.90
5	CON-SNT-WS6524SS	Cisco Catalyst 3650 24 Port Data 4x1G Uplink IP Base	36	0	\$999.63	10	\$649.76	35.00	\$6,497.60
6	C3650-DNA-A-24-3Y	C3650 DNA Advantage, 24-port, 3 Year Term license	36	30	\$2,017.04	10	\$705.96	65.00	\$7,059.60
7	NIM-2T=	2-Port Serial WAN Interface card	---	28	\$812.63	20	\$284.42	65.00	\$5,688.40
8	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet	---	28	\$100.35	20	\$35.12	65.00	\$702.40
9	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet	---	28	\$100.35	20	\$35.12	65.00	\$702.40
10	CAB-CONSOLE-USB=	Console Cable 6ft with USB Type A and mini-B	---	14	\$100.35	20	\$35.12	65.00	\$702.40
11	CON-SNT-ISR4331K	SNTC-8X5XNBD Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G	12	0	\$513.93	20	\$334.05	35.00	\$6,681.00
12	CON-SNT-WSC2961C	SNTC-8X5XNBD Catalyst 2960 Plus 24 10/100 + 2T/SFP LA	12	0	\$85.80	20	\$55.77	35.00	\$1,115.40
Optional Total									\$51,448.10

Engineering Notes:

This quote includes Materials only.
 All returns or exchanges are at the discretion of the Manufacturer.
 Customer agrees to abide by the Manufacturer return policy and will not hold DISYS Solutions liable for returns.

If you have any questions regarding this quote, please contact: Himmat Rathore @ 571-797-3611 or himmat.rathore@disyssolutions.com

Wire Transfer Information:
 Bank of America
 10440 Main Street
 Fairfax, VA 22030-3378
 Routing/Transit #: 026009593
 Lockbox Account #: 435013348599

Remittance:
 Disys Solutions, Inc.
 44670 Cape Court, Suite 100
 Ashburn, VA 20147

Product/Subscription Total : \$90,054.70
 Service Total : \$0.00

Schedule A Subtotal: \$90,054.70

Professional Services Total: \$0.00

Shipping & Handling: \$0.00
 Estimated Sales Tax (0%): \$0.00
Total Investment: \$90,054.70

"The materials contained and expressed in this proposal represent the exclusive intellectual property of DISYS Solutions, Inc. and are intended for use of the customer. Any reproduction, distribution, or unauthorized sharing of this information without the express written consent of DISYS Solutions, Inc. executive authority is strictly prohibited."

Client Name:

DISYS Solutions, Inc. Name:

Title:

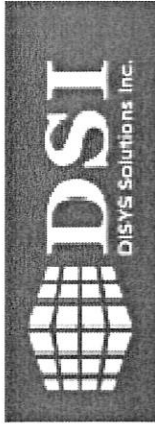
Title:

Signature:

Signature:

Date:

Date:



Corporate Headquarters
 44670 Cape Court, Suite 10
 Ashburn, VA 20147
 www.disysolutions.com

To: Elizabeth Jackson
 Lancaster ISD
 1201 North Dallas Ave
 Lancaster, Texas 75146
 214.790.1010
 elizabethjackson@lancasterisd.org

Himmat Rathore
 DISYS SOLUTIONS INC
 111 Congress Avenue, Suite 400
 Austin, TX 78701
 Ph no: +1 571-797-3611
 Himmat.Rathore@disysolutions.com

Quote ID: LISD-020121-5
 Date: 5/18/2021
 Valid through: 8/16/2021

Schedule A
 TX DIR - Cisco Branded Products & Related Services #DJR-TSO-4167

LINE#	PART#	DESCRIPTION	MONTH	LEAD	LIST PRICE	QTY	UNIT PRICE	DISC	EXT. PRICE
Lancaster ISD Cisco Networking Academy - CCNA v7: 10 POD - Racks and Wireless Router									
1	R7000-100NAS	NETGEAR - Nighthawk AC1900 Dual-Band Wi-Fi 5 Router - Black	---	14	\$320.00	10	\$208.00	35.00	\$2,080.00
2	SR2POST	45U SmartRack 2-Post Open Frame Rack, 800 lbs (362.9 kgs) Capacity	---	21	\$289.80	10	\$188.37	35.00	\$1,883.70
3	SR4POST	Tripp Lite 45U 4-Post Open Frame Rack Cabinet Square Holes 1000lb Capa	---	21	\$592.20	10	\$384.93	35.00	\$3,849.30
Total									\$7,813.00

All prices are shown in USD

Engineering Notes:

This quote includes Materials only.
 All returns or exchanges are at the discretion of the Manufacturer.
 Customer agrees to abide by the Manufacturer return policy and will not hold DISYS Solutions liable for returns.

If you have any questions regarding this quote, please contact: Himmat Rathore @ 571-797-3611 or himmat.rathore@disysolutions.com

Wire Transfer Information:

Bank of America
 10440 Main Street
 Fairfax, VA 22030-3378
 Routing/Transit #: 026009593
 Lockbox Account #: 435013348599

ACH Information:

Routing #: 051000017
 Disys Solutions, Inc.
 44670 Cape Court, Suite 100
 Ashburn, VA 20147

Remittance:

Disys Solutions, Inc.
 44670 Cape Court, Suite 100
 Ashburn, VA 20147

Product/Subscription Total :	\$7,813.00
Service Total :	\$0.00
Schedule A Subtotal:	\$7,813.00
Professional Services Total:	\$0.00
Shipping & Handling:	\$0.00
Estimated Sales Tax (0%):	\$0.00
Total Investment:	\$7,813.00

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Client Name: DISYS Solutions, Inc. Name: _____

Title: _____

Signature: _____

Date: _____

7. **Adjournment**

This notice was posted in compliance with the Texas Open Meetings Act on Monday, June 7, 2021, at 6:00 pm.



**Dr. A. Katrise Perera,
Superintendent of Schools**



**Marion F. Hamilton, MBA-MHA
Board President**