



LAREDO INDEPENDENT SCHOOL DISTRICT - 2400 SAN BERNARDO - LAREDO, TX - (956)273-1000

**Laredo I.S.D. Board of Trustees
Special Called Meeting
LISD Amber Yeary Board Room, 2400 San Bernardo Ave., Laredo, TX 78040**

Thursday, July 30, 2026, at 5:30 PM

Please visit the link below to view supporting documentation for agenda items:

<https://meetings.boardbook.org/Public/Organization/2520>

- A. Call to Order
- B. Roll Call
- C. Pledge of Allegiance and Song
- D. Public Forum

As per Board Policy BED (Legal) and BED (Local), the following processes and procedures must be adhered to during Public Forum. Comments are limited to three (3) minutes per speaker. Non-English speakers, requiring a translator (provided by Laredo ISD), may be allotted additional time by the presiding Board Officer. The presiding Board Officer may modify or waive these time limits as appropriate. Public comment shall not be used for personal attacks by the speaker against District employees, students, or others. Speakers who engage in personal attacks or use insulting, profane, threatening, or abusive language during any Board meeting shall be ruled out of order by the presiding Board Officer and may be escorted from the Board meeting room by District peace officers or security staff. Any concerns or complaints regarding individual District employees, students, or parents must be resolved via the appropriate complaint process, as stated in Board Policy BED (Local). Pursuant to section 551.041 of the Texas Government Code, no Board Member or Administrator may respond to a member of the public unless such response is a recitation of District policy or a statement of specific factual information.

AGENDA

1. BA #2627-01 Discussion and possible action on the General Operating Fund (199) budget amendment in the amount of \$220,749 as a result of transfers between functional expenditure categories.

Mr. Guillermo Pro, Superintendent of Schools

LISD BOARD OF TRUSTEES

Goyo M. Lopez
President, District 5

Veronica V. Orduño
Vice President, District 3

Rodolfo "Rudy" Morales, III
Secretary, District 2

Alfredo Gustavo Perez
Parliamentarian, District 4

Juan Ramirez, Jr.
Trustee, District 1

Dr. Gilberto "Gil" Martinez,
Jr.
Trustee, District 6

Monica Rangel- Garcia
Trustee, District 7

Guillermo Pro
Superintendent



AGENDA ITEM

Special Called Meeting, 7/30/2026

Agenda Item: BA #2627-01

Purpose: Discussion

Resource Personnel: Ms. Flor Ayala, CPA, Assistant
Superintendent for Finance,
Business Services, &
Accountability

Subject: BA #2627-01 Discussion and possible action on the General Operating Fund (199) budget amendment in the amount of \$220,749 as a result of transfers between functional expenditure categories.

Topic: Finance

- I. Recommendation:** Staff recommends approval of BA #2627-01.
- II. Rationale:** The requests for amendments to the adopted budget must be submitted in writing and must be accompanied by a clear statement of the reasons for the change requested. Approval from the Superintendent or designee is required on all requests for budget amendments before they may be presented to the Board. Board approval will be required in accordance with CE(LOCAL) and the budgeting and other relevant provisions of the Financial Accountability System Resource Guide.
- III. Evaluation Method and Timeline:** The school district's board minutes should be used to record any amendments to the budget. Monthly functional financial statements are prepared and presented to ensure expenditures are within the budgeted functional categories. Funds will expire June 30, 2027.
- IV. Fiscal Impact and Cost/Funding Source:** The enclosed detail is being presented as budget amendment BA #2627-01 with no effect on Fund Balance.
- V. Compliance with Board Policy (Include copy of board policy):** CE (Local/Legal) - Annual Operating Budget. Education Code 44.006

Date	Description	Department	Fund	Amount
July 30, 2026	BA #2627-01 Discussion and possible action on the General Operating Fund (199) budget amendment in the amount of \$220,749 as a result of transfers between functional expenditure categories.	Financial Management Department	Fund 199 - General Operating	\$220,749

2. Discussion and possible action to approve the recommendation or selection for the following bids, proposals, or qualifications. Purchases shall be made from appropriations in the adopted/amended budget.

- 2A. TIPS 230904: Academic Language Instruction Materials. Estimated expenditures of \$61,100.

Mr. Guillermo Pro, Superintendent of Schools

LISD BOARD OF TRUSTEES

Goyo M. Lopez President, District 5	Veronica V. Orduño Vice President, District 3	Rodolfo "Rudy" Morales, III Secretary, District 2	Alfredo Gustavo Perez Parliamentarian, District	Juan Ramirez, Jr. Trustee, District 1	Dr. Gilberto "Gil" Martinez, Jr. Trustee, District 6	Monica Rangel- Garcia Trustee, District 7	Guillermo Pro Superintendent
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SPECIAL CALLED MEETING JULY 30, 2026 AGENDA

2. Bids, Proposals, Quotations & Contracts

	Date	Description	Recommendation	TimePeriod	Avail Amt
2A.	July 23, 2026	The Interlocal Purchasing System (TIPS) Co-op Contract 230904: Academic Language Instruction Materials Division of Curriculum, Instruction and Assessment	The evaluation committee recommends Seidlitz Education, LLC for an estimated amount of \$61,100, which represents the best value to the District. Purchase orders will be processed on an "as needed" basis.	In effect for a period of four (4) months beginning July 31, 2026 and ending November 30, 2026.	There were no historical expenditures in the past twelve months. Estimated expenditures for one year are \$61,100.
Purpose: To comply with procurement requirements to purchase instructional materials. Funding is available in 199 General Operating Fund.					

AGENDA ITEM

Purpose:	Discussion	Resource Personnel:	Ms. Flor Ayala, CPA, Assistant Superintendent for Finance and Business Services
Subject:	The Interlocal Purchasing System (TIPS) Co-op Contract 230904: Discussion and possible action to approve the purchase of academic language instructional materials.		
Topic:	Finance and HR		

I. Recommendation

The evaluation committee recommends Seidlitz Education, LLC for an estimated amount of \$61,100, which represents the best value to the District. Purchase orders will be processed on an "as needed" basis.

II. Rationale

Based on the evaluation committee's review, the recommended vendor offered the best value to the District.

III. Evaluation Method and Timeline

The evaluation committee represented by two Bilingual Strategists, Fine Arts Director, Federal Programs Director, Elementary Principal and High School Assistant Principal met to review and evaluate this proposal. This will be in effect for a period of four (4) months beginning July 31, 2026 and ending November 30, 2026.

IV. Fiscal Impact and Cost/Funding Source

Estimated expenditures for one year are \$61,100.
Funding is available in 199 General Operating Fund.

V. Compliance with Board Policy: (Include copy of board policy)

Purchasing and Acquisition (CH LOCAL/LEGAL)



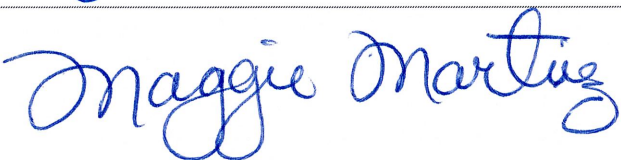
TIPS Contract #230904 - Academic Language Instruction Materials

Project Overview

Project Details	
Reference ID	TIPS Contract #230904
Project Name	Academic Language Instruction Materials
Department	Bilingual/ ESL Department
Historical Expenditures	\$0.00
Estimated Expenditures	\$61,100
Project Description	Evaluating 1 co-op vendor that provides academic language instruction materials.
Evaluation Date	July 23, 2026
Contract Term	In effect for a period of four (4) months beginning July 31, 2026 and ending November 30, 2026.
Recommended Vendor	Seidlitz Education, LLC



TIPS Contract #230904 - Academic Language Instruction Materials Signatures

Name	Signatures
Lizette Trevino Bilingual Strategist (Evaluator)	
Anita Benavides Bilingual Strategist (Evaluator)	
Jose Iznaola Fine Arts Director (Evaluator)	
Sylvia Moreno Federal Programs Director (Evaluator)	
Michelle Lopez Bruni Elem. Principal (Evaluator)	
Loretta Cisneros Martin High Asst. Principal (Evaluator)	
Armando Molina Bilingual Director (Contract Manager)	
Maggie Martinez Asst. Superintendent of Curriculum, Instruction & Assessment (Approver)	

ESTIMATE

Seidlitz Education, LLC
638 Camino de Los Mares, Suite
H130 / 639
San Clemente, CA 92673

michelle@seidlitzeducation.com
+1 (949) 351-7374



LAREDO ISD

Bill to

Laredo ISD
2400 San Bernardo
c/o Accounts Payable
Laredo, TX 78040

Ship to

Laredo ISD
2400 SAN BERNADO
LAREDO, TX 78040

Estimate details

Estimate no.: 8325
Estimate date: 07/16/2026

#	Product or service	Description	Qty	Rate	Amount
1.	CR - RTI FOR ELLS	Rtl for ELLs Considerations for Success w/Diverse Learners	35	\$16.95	\$593.25
2.	SHIPPING	Shipping & Handling	1	\$53.39	\$53.39
3.	Sales Tax	Sales Tax calculated by AvaTax for 178989-V4 at Tue Jul 21 06:57:54 UTC 2026	1	\$0.00	\$0.00
4.		TIPS 230904			
				Total	\$646.64

Note to customer

Thank you for your interest in Seidlitz Education. If you wish to accept this estimate, please submit a purchase order OR contact Michelle Belanger for a credit card processing link.
Michelle@seidlitzeducation.com

Accepted date

Accepted by

ESTIMATE

Seidlitz Education, LLC
638 Camino de Los Mares, Suite
H130 / 639
San Clemente, CA 92673

michelle@seidlitzeducation.com
+1 (949) 351-7374



LAREDO ISD

Bill to

Laredo ISD
2400 San Bernardo
c/o Accounts Payable
Laredo, TX 78040

Ship to

Laredo ISD
STAFF DEVELOPMENT
2400 SAN BERNADO
LAREDO, TX 78040

Estimate details

Estimate no.: 8313
Estimate date: 07/14/2026

#	Product or service	Description	Qty	Rate	Amount
1.	BK - ELPS FLIP 2ND E	ELPS FLIP BOOK - 2ND EDITION	1500	\$36.95	\$55,425.00
2.	SHIPPING	Shipping & Handling	1	\$4,988.25	\$4,988.25
3.	Sales Tax	Sales Tax calculated by AvaTax for 178875-V2 at Tue Jul 21 04:59:04 UTC 2026	1	\$0.00	\$0.00
4.		TIPS 230904			
				Total	\$60,413.25

Note to customer

Thank you for your interest in Seidlitz Education. If you wish to accept this estimate, please submit a purchase order OR contact Michelle Belanger for a credit card processing link.
Michelle@seidlitzeducation.com

Accepted date

Accepted by

The Interlocal Purchasing System

Purchasing Made Personal



Seidlitz Education LLC

Printed: July 21, 2026
www.seidlitzeducation.com

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM

PO AND QUOTE MUST REFERENCE VENDOR'S TIPS CONTRACT NUMBER

ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

PAYMENT TO

ADDRESS **638 Camino de Los Mares, Suite H130/639**
CITY **San Clemente**
STATE **CA**
ZIP **92673**

TIPS CONTACT

NAME **Charlie Martin**
PHONE **(866) 839-8477**
FAX **(866) 839-8472**
EMAIL **tips@tips-usa.com**

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VI | VA | WA | WI | WY | PR

Overview

Seidlitz Education is a company that provides research-based consultations, coaching, trainings and products to support educators with the goal of increasing academic achievement for their English Language Learners. At Seidlitz Education, we share the mission of helping kids grow in academic literacy. Our teaching, research, and innovative educational tools focus on ways we can help give students the gift of academic language. We are always looking for user-friendly ways to help teachers give students rich background knowledge and the ability to communicate in academic settings. Seidlitz Education's mission is to support school districts and teachers with increasing academic achievement for English Language Learners.

AWARDED CONTRACTS

"View EDGAR Doc" on Website

Contract	Commodity	Exp Date	EDGAR
230904	Books, Library, and Educational Materials	11/30/2026	Yes
240601	Consulting and Other Related Services	08/31/2029	Yes

CONTACTS BY CONTRACTS

230904

Name	Title	Phone	Email
Kathy Belanger	Director of Operations	(210) 315-7119	kathy@johnseidlitz.com
Michelle Belanger	Director of Operations/Accounting	(949) 351-7374	michelle@seidlitzeducation.com

240601

Name	Title	Phone	Email
Kathy Belanger	Director of Operations	(210) 315-7119	kathy@johnseidlitz.com
Michelle Belanger	Director of Operations/Accounting	(949) 351-7374	michelle@seidlitzeducation.com
Lindsey Moore	PO Contact	(760) 579-2067	lindsey.encompass@gmail.com

3. Discussion and possible action regarding the Level III hearing of the grievance of employee P.L., including discussion with legal counsel regarding related legal issues. Possible Closed Session pursuant to Texas Government Code Sections 551.071(1) and (2); 551.074; and, 551.082 (a)(2).

Mr. Guillermo Pro, Superintendent of Schools

4. Communication and Updates

Mr. Guillermo Pro, Superintendent of Schools

5. Adjournment

Chairperson

NOTICE OF VIDEO CONFERENCE CALL

Notice is hereby given that one or more board members may participate remotely in this board meeting by means of a videoconference call. The location of the meeting will be at the Amber Yeary Board Room - 2400 San Bernardo Ave., Laredo, TX 78040 where the presiding officer and a quorum of the Board will be physically present, and it is intended for the presiding officer to be present at this location during the meeting.

NOTICE OF POTENTIAL CLOSED MEETING

If during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code, Chapter 551, Subchapter D and E, regardless of whether the particular agenda item identifies a potential closed meeting.

DISABILITY ACCESS STATEMENT

Persons with disabilities who plan to attend this meeting and who may need auxiliary aid or services are requested to contact Erika Trevino at (956) 273-1401 at least two working days prior to the meeting so that appropriate arrangements can be made. The accessible entrance and accessible parking spaces are located at the Amber Yeary Board Room, 2400 San Bernardo Ave.

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