

**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
NOVEMBER 13, 2018 - 9:30 AM**

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Tuesday, December 18, 2018, 9:30 am	
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A. INVOCATION AND PLEDGE

**PROCLAMATION – KEEP TAMPA BAY
BEAUTIFUL “TRASH FREE WATERS
PARTNERSHIP”**

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND APPROVAL OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
October 16, 2018
9:30 am**

The Port Tampa Bay (PTB) Business Meeting was called to order at 9:33 am with the following Board members present: Mr. Stephen W. Swindal, Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mayor Bob Buckhorn, Commissioner; and Ms. Sandra Murman, Commissioner. Mr. Mark Kaplan, Commissioner, and Mr. Carl Lindell, Jr., Vice-Chairman, were both absent. There is currently one vacant seat on the Board.

The following PTB senior management staff members were present: Mr. Paul Anderson, President/CEO; Mr. Charles Klug, Principal Counsel; Mr. Stephen Fry, Vice President of Finance; Mr. John Thornton, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Bruce Laurion, Vice President of Engineering; Mr. Lane Ramsfield, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Branding and Regional Alliances; Ms. Joanne Toledo, Vice President of Human Resources; and Mr. Jamal Sowell, Chief of Staff.

The public attendance sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Monroe Fauntleroy gave the invocation and led the Pledge of Allegiance.

B. PUBLIC COMMENT

Mr. Gus Muench, Ruskin, Florida, spoke regarding his opposition to a Minor Work Permit that PTB issued to Mr. and Mrs. Ruiz in January 2018 (Ruiz Permit). Mr. Muench expressed concerns for the length of the dock interfering with navigation in the channel. Mr. Muench stated the area had issues with sediment and could benefit from dredging. However, issuing a permit for a longer dock that extends further into the channel creates a narrow area that can be hazardous to boaters.

Commissioner Murman noted that Mr. Muench was a respected citizen of the South County area and the Board members should consider his comments and concerns.

In response to Mayor Buckhorn's question regarding how far the new dock would extend into the channel, Mr. Charles Klug stated that the permit would add 25 feet to the existing dock for a total of 45 feet with the water body being approximately 180 feet wide in that area. The water depth in that area ranges from approximately 3.5 -5.5 feet. The reason for the extension would be to dock a larger vessel.

Permit holder, Mr. Alex Ruiz, responding to Mayor Buckhorn's question regarding vessel size fitting in the existing dock, stated that the existing dock had been constructed in the 1960's and was 20 feet long, accommodating a 12 – 14 foot boat. That dock was damaged in 2017 due to Hurricane Irma. The new dock would be 22 feet off the property line, which would be further away from the area of concern.

In response to Commissioner Murman's question regarding the progress of the permit, Mr. Klug noted that PTB issued the permit in January 2018 and that Mr. Ruiz was preparing to build his dock but had not begun construction.

Mr. Ruiz stated that he had constructed a pool on his property as well as the electrical, plumbing and a travertine sidewalk going to the new area where the dock would be. Mr. Ruiz continued that he had invested a lot in the project based on the approved permit he received in January as well as approval from the Army Corps of Engineers. Mr. Ruiz also stated that he had already paid for the materials to build the dock.

Mr. Klug explained some of the criteria that was considered in issuing the permit for Mr. Ruiz. While the dock plan was within the criteria, Mr. Klug noted that Mr. Muench's concern was for the navigation portion of the permitting and he may have just become aware of the dock construction.

In response to Mayor Buckhorn's question regarding whether neighbors had any standing in terms of ability to deny or alter the permit, Mr. Klug stated not in this case. The minor work permit for the small dock permit was noticed to the adjoining property owners and the Environmental Protection Commission and some other government entities as required for a minor work permit. The neighbors to the East of the property were outside of the required notice area.

In response to Mayor Buckhorn's question as to whether PTB could require the applicant to install lighting for navigational hazards, Mr. Chris Cooley, PTB Director of Environmental Department, stated that PTB could recommend some lighting on the dock and there were ongoing efforts seeking a reasonable solution on this issue.

There was a brief continued discussion regarding the permit and the positive goodwill dialogue between the parties to work through the issue while making other recommendations to other agencies for navigable waterways and channel markers, etc.

Commissioner Allman noted that he had visited the site and encouraged staff to continue to work with the Mr. Ruiz to work toward a resolution to the process.

Mr. Chip McGrath spoke on the Ruiz Permit noting that the channel at the permit site is very important to navigation for the residents on Manatee Avenue. The waters become very shallow along that area. Mr. McGrath noted his concern about the length of the permitted dock which could make the navigation challenging for an inexperienced captain.

Mr. Stephen Telo also spoke on the Ruiz Permit stating that he lived along the adjacent canal and that boaters needed to navigate the area to get through to the open water. His main concern was for the safety of all boaters especially in the evening hours as there are a lot of people that go night fishing along the area. Mr. Telo suggested either marking the canal or make sure it is deep enough to safely navigate.

The public comment sign-in sheet is [Attachment 2](#).

**APPROVAL OF MINUTES OF THE SEPTEMBER 18, 2018 BOARD MEETING;
AUGUST 29, 2018 FY2019 BUDGET WORKSHOP; SEPTEMBER 5, 2018 TENTATIVE
MILLAGE RATE AND FY2019 BUDGET PUBLIC HEARING; SEPTEMBER 25, 2018
FINAL MILLAGE RATE AND FY2019 BUDGET PUBLIC HEARING**

Commissioner Murman, seconded by Mayor Buckhorn, moved to approve and receive the minutes as presented. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

**APPROVAL OF THE FINANCIAL STATEMENT OF TWELVE MONTHS ENDING
SEPTEMBER 30, 2018**

Mr. Stephen Fry presented the financial statement and reviewed specific line items.

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the Financial Statement of Twelve Months ending September 30, 2018. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

C. APPROVAL OF CONSENT AGENDA

- 1. Approval of Settlement Agreement with Vastec, Inc.**
- 2. Approval of Contract Renewal with Anchor Benefits – Administrator of Employee Dental Plan (Dental Decisions) and Approval of Funding for FY2019**
- 3. Approval of Lease Agreement for Copiers**

There being no further comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the Consent Agenda as presented. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

D. REGULAR AGENDA

- 1. Approval of Work Authorization to HDR for Consultant Services for Cruise Terminals Improvements**

Mr. Bruce Laurion outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Allman's question regarding what percentage of the proposed improvements were driven by US Customs and Border Protection (CBP), Mr. Laurion stated that approximately \$5 million of the \$6 project cost was for CBP improvements.

There being no further comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO, or his designee, to execute a work authorization under the General Engineering Consultancy Agreement with HDR in the amount not to exceed \$275,000 for A/E services needed to complete design, and provide bid support services and construction support services for the Cruise Terminals Improvements, subject to review by Port counsel. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

2. Approval of Consent to Assignment and Lease Amendment Between Titan Metal Service, Inc. and Maritime Real Estate, LLC

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

There being no discussion, Commissioner Allman, seconded by Commissioner Murman, moved to authorize the Port President/CEO, or his designee, to execute a Consent to Assignment of Lease to Maritime Real Estate, LLC and Lease Amendment with Maritime Real Estate, LLC in accordance with the terms set forth in the agenda item, subject to review by Port counsel. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

3. Approval of the Purchase of Hillsborough County Sheriff's Office and Port Tampa Bay Vehicles Across Multiple Departments

Mr. Chris Hart, Fleet Program Coordinator, outlined the item as presented in the write-up included in the agenda.

Mr. Anderson noted that since overseeing the fleet management program, Mr. Hart had created many efficiencies for fleet maintenance. Mr. Anderson also noted the Sheriff's Office would be performing training exercises utilizing assets that this Board approved and were purchased with Homeland Security Grants.

There being no further comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO, or his designee, to spend a maximum of \$1,105,000.00 for the purchase of up to twenty-five (25) vehicles, including fifteen (15) vehicles for the Hillsborough County Sheriff's Office and ten (10) vehicles for Port Tampa Bay with necessary equipment per their respective departments, subject to review by Port counsel. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

4. Approval of License Agreement with HMS Ferries, Inc. to use Berth 271

Mr. Charles Klug outlined the item as presented in the write-up included in the agenda.

Commissioner Murman noted the significant contribution the Board has made with there being no dockage charge and no passenger fee, which is equivalent to a \$500,000 in-kind donation for the project.

Commissioner Allman noted the cooperation from the *American Victory Ship* as well as The Florida Aquarium, which made the project possible.

Mr. Swindal inquired as to the specific location the ferry would dock. Mr. Klug noted that the ferry's vessel *Provincetown III* would dock at the same location as The Florida Aquarium's vessel *Bay Spirit II* and that the ferry would be a little longer and wider. Mr. Anderson recognized the HMS Ferries team as well as The Florida Aquarium and *American Victory Ship* that worked together collaboratively. The Florida Aquarium's vessel will relocate during the times the ferry would be docking.

There being no further comments, Commissioner Murman, seconded by Commissioner Allman, moved to authorize the Port President/CEO, or his designee, to execute a license

agreement with HMS Ferries, Inc. subject to review by Port counsel. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

E. RECEIPT OF REPORTS

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to receive the reports as presented. The motion carried four to zero with Commissioners Lindell and Kaplan being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson stated that Hurricane Michael had ravaged the Florida Panhandle and that Tampa Bay had been spared from a potential devastating impact of a major hurricane event. As the storm approached the Panhandle, Mr. Anderson directed staff to reach out to port colleagues in the Panhandle and to offer equipment, infrastructure such as survey boats, the emergency command vehicle, generators, engineering and operations support and any other assistance that might be needed in the aftermath of the storm. Mr. Anderson noted that he had spoken to Mr. Wayne Stubbs, Executive Director of Port Panama City, prior to this meeting. Port Panama City had significant damage. Mr. Anderson stated that PTB would be providing assistance in the coming weeks to Panama City.

Mr. Anderson reported he was honored to recently host the new District Engineer for the U.S. Army Corps / Jacksonville District, Col. Andrew Kelly. Colonel Kelly is the highest ranking official in the Jacksonville District. The Deputy District Engineer, Tim Murphy, also joined for the briefing and tour.

Mr. Anderson noted that as Mr. Fry reported earlier in the Financial Statement, the unaudited 2018 PTB operating revenue total was just under \$60 million at \$59.7 million, well in excess of operating revenue in 2017, which was the previous record year. In addition, last month Port Tampa Bay exceeded one million cruise passengers in a single fiscal year for the first time. Mr. Anderson also noted that post-cruise surveys of the passengers were in the mid 90% rating, which was the highest of any port.

Mr. Anderson reported that PTB's partner, Port Logistics Refrigerated Services, handled the Port's first shipment of Costa Rican pineapples recently, and regular pineapple shipments are expected to continue. Mr. Anderson also reported that the Port had recently received two new vessel calls with automobile shipments.

Mr. Anderson stated that the TPM Asia Conference is one of the most renowned conferences in the world for container shipping and international logistics. This year's event was held earlier this month in Shenzhen, China. PTB staff, Raul Alfonso and Wade Elliott, accompanied Ports America to the conference as well as some other Florida ports to promote Florida. Port Tampa Bay also had a major presence recently at another major industry event, the Breakbulk Americas Conference in Houston. Breakbulk Americas is the largest exhibition of its

kind in the Americas that connects top-tier shippers with breakbulk and project cargo providers. Mr. Anderson continued that later this week PTB staff would be in Orlando promoting fresh produce at one of the largest fresh produce shows in the world with another exhibit display.

Mr. Anderson stated that the 17th Annual Anchor Ball was held last month and it was a resounding success, raising approximately \$77,000, which will be split evenly to support Tampa Port Ministries and the Tampa Bay Maritime Scholarship Foundation. The evening was capped off by the presentation of the Captain James McKay Port Achievement Award to Tim Shusta. Mr. Anderson noted he was very honored to have presented that award to Mr. Shusta.

Mr. Anderson congratulated Mayor Buckhorn, who had recently received the Chairman's Award for Leadership in Economic Development from the 5,000-member International Economic Development Council. The Mayor was recognized for his extraordinary efforts to help our city recover from the Great Recession. The award was presented by Craig Richard, President and CEO of the Tampa-Hillsborough EDC.

G. PRESENTATIONS

Port Tampa Bay Engineering and Capital Projects Overview

Mr. Anderson asked Mr. Patrick Blair, PTB Director of Engineering, to present a Port Tampa Bay Engineering Capital Projects Overview.

Mr. Blair thanked Board members for the opportunity to present some of the major capital projects that have been completed in Fiscal Year 2018, as well as demonstrate some of the technological capabilities of PTB's Engineering Department due to equipment purchases in Fiscal Years 2017 and 2018.

Mr. Blair narrated some short demonstration videos of several projects and their costs and also demonstrated side scan sonar equipment as well as drone topographic surveying equipment that had been purchased upon Board approval. Mr. Blair noted that the drone surveying equipment allowed staff to calculate topographic surveys and volumetric calculations in one day which would have taken a week by standard surveying techniques.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

There was no new business.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson noted the list of upcoming projects and encouraged vendors to submit bids and/or proposals.

J. CALENDAR OF EVENTS

Mr. Anderson noted the following event:

November 1, 2018– Propeller Club Port of Tampa, Stone Crab Fest, PTB Cruise Terminal 2, 5:30 – 9:00 pm

K. NEXT MEETINGS

Chairman Swindal announced the next meeting would be the second Tuesday of the month on November 13, 2018 at 9:30 am.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:33 am.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

OCTOBER 16, 2018 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEETNAMEBUSINESS

Mark E. Valenti

Orion

Cornelius Demps

Smoot Christini

Andy Wood

Florida Agucation

MALCOLM EDWARDS

MCDA

KAREN Smerder

WSP

Tim Shusta

Phelps Dunbar LLP

Mike Freimer

HDR

Robyn Huber

DIAZ FRITZ Group

Dennis Manelli

Henry Marine

Ross McGillivray

Ardaman & Assoc.

E. Turanbek

HMS (Akerline)

ERIC SMITH

HMI

TROY MANTHEY

YACHT STARSHIP / PWT

DAN HAET

HZR Corp

Scott Harkness

Ground Works

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

OCTOBER 16, 2018 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

<u>NAME</u>	<u>BUSINESS</u>
Jane White	UPRC
Andy Schipper	LEPC
Christina Bryant	EPC
CONRAD PALERMO	AMERI SAFETY
CHRIS BUSH	TITAN METAL
MIKE FREEMAN	MOFFATT & NICHOL
JESUS PEREZ	First Choice Marine Supply
Madeline Sullivan	HCP
Philip E. bland	S+ME
JONATHAN BUSH	FTN F. WALKER
J. HOHIMER	GAS SECURE SOLUTIONS
Bill Krzemu	Aulku Auler
Chris Floyd	CLF Consulting, Inc.
Kayla Ouellette	SCS Engineers
Ray Clark	FDOT
MIKE BROWN	FDOT

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

OCTOBER 16, 2018 – 9:30 a.m.

PUBLIC COMMENT
SIGN-IN SHEET

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

<u>NAME / ADDRESS</u>	<u>TOPIC / AGENDA ITEM NUMBER(S)</u>
Gus Muever	Ruiz Permit
Chip McGrath	Ruiz Permit
Stephen Telo	Ruiz Permit

To make comments on specific agenda items:

<u>NAME / ADDRESS</u>	<u>AGENDA ITEM NUMBER(S)</u>

PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker’s lectern and state their names and addresses.

Port Tampa Bay
Port Tampa Bay Public Berths
FY18 VS FY17 1st - 4th Quarters (Oct-Sept)

BULK CARGO				
COMMODITY	FY18 NET TONS	FY17 NET TONS	Inc(Dec)	%
DRY BULK CARGO				
CEMENT, BULK	600,515	461,960	138,555	30%
GRANITE ROCK, BULK	624,029	752,332	(128,303)	-17%
LIMESTONE	2,342,384	1,932,263	410,121	21%
PRILLED SULPHUR	651,560	406,660	244,900	60%
PHOSPHATIC CHEMICAL, BULK	705,014	1,075,366	(370,352)	-34%
<i>Other Dry Bulk Commodities</i>	500,324	370,324	130,000	35%
Total Dry Bulk Cargo:	5,423,826	4,998,905	424,921	9%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	434,115	318,347	115,768	36%
CONCENTRATE & CITRUS JUICE	224,276	135,852	88,424	65%
PETROLEUM PRODUCTS	7,780,029	7,340,320	439,709	6%
SULPHUR, LIQUID	517,170	529,472	(12,302)	-2%
SULPHURIC ACID	110,408	49,568	60,840	123%
<i>Other Liquid Bulk Commodities</i>	258,056	243,290	14,766	6%
Total Liquid Bulk Cargo:	9,324,054	8,616,849	707,205	8%
TOTAL BULK CARGO:	14,747,880	13,615,754	1,132,126	8%
GENERAL CARGO				
Commodity	FY18 NET TONS	FY17 NET TONS	Inc(Dec)	%
Containerized	576,227	511,138	65,089	13%
Scrap Metal	525,201	521,832	3,369	1%
Steel Products	278,288	328,510	(50,222)	-15%
<i>Other General Cargo Commodities</i>	9,897	6,017	3,880	64%
TOTAL GENERAL CARGO:	1,389,613	1,367,497	22,116	2%
TOTAL BULK AND GENERAL:	16,137,493	14,983,251	1,154,242	8%
TEUS (includes empties)	87,526	56,555	30,971	55%
Passengers	1,043,329	960,901	82,428	9%
No. of Cruise Ship Sailings	233	226	7	3%

Data as of 11/7/2018

Subject to Change by ETA Date

Total Port Berths

FY18 VS FY17 1st - 4th Quarters (Oct-Sept)

BULK CARGO				
	FY18	FY17	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	602,773	461,960	140,813	30%
COAL	912,786	2,275,643	(1,362,857)	-60%
GRANITE ROCK, BULK	624,029	752,332	(128,303)	-17%
LIMESTONE	2,375,679	1,968,643	407,036	21%
PRILLED SULPHUR	651,560	406,660	244,900	60%
PHOSPHATE, ROCK/CHEMICAL	5,211,324	8,034,245	(2,822,921)	-35%
<i>Other Dry Bulk Commodities</i>	<i>1,237,151</i>	<i>1,040,843</i>	<i>196,308</i>	<i>19%</i>
Total Dry Bulk Cargo:	11,615,302	14,940,326	(3,325,024)	-22%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	1,253,539	1,462,066	(208,527)	-14%
CONCENTRATE & CITRUS JUICE	224,276	135,852	88,424	65%
PETROLEUM PRODUCTS	16,543,222	16,901,399	(358,177)	-2%
SULPHUR, LIQUID	2,403,381	2,853,139	(449,758)	-16%
SULPHURIC ACID	110,408	49,568	60,840	123%
<i>Other Liquid Bulk Commodities</i>	<i>394,628</i>	<i>315,082</i>	<i>79,546</i>	<i>25%</i>
Total Liquid Bulk Cargo:	20,929,454	21,717,106	(787,652)	-4%
TOTAL BULK CARGO:	32,544,756	36,657,432	(4,112,676)	-11%
GENERAL CARGO				
	FY18	FY17	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	576,227	511,138	65,089	13%
Scrap Metal	625,199	577,811	47,388	8%
Steel Products	298,278	329,872	(31,594)	-10%
<i>Other General Cargo Commodities</i>	<i>16,363</i>	<i>25,371</i>	<i>(9,008)</i>	<i>-36%</i>
TOTAL GENERAL CARGO:	1,516,067	1,444,192	71,875	5%
TOTAL BULK AND GENERAL:	34,060,823	38,101,624	(4,040,801)	-11%
VESSELS				
Barge	933	898	35	4%
Cruise	234	226	8	4%
Tug	877	791	86	11%
Vessel	1,190	1,105	85	8%
TOTAL VESSELS:*	3,234	3,020	214	7.1%
TEUS (includes empties)	87,526	56,555	30,971	55%
Passengers	1,043,329	960,901	82,428	9%
No. of Sailings	233	226	7	3%

Includes all port berths; foreign and domestic cargo

Vessel includes training vessels, repair/idle vessels

Data as of 11/07/2018

Subject to Change

Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
with Debt Service Coverage
For the one (1) month ending October 2017 and 2018

Oct 2017 Actual	Oct 2018 Actual	Favorable (Unfavorable)	%		Oct 2018 Budget	Oct 2018 Actual	Favorable (Unfavorable)	%
-----Operating Revenue-----								
2,677,999	3,467,013	789,015	29.5%	Port Usage Fees	3,555,839	3,467,013	(88,825)	-2.5%
1,137,075	1,379,336	242,262	21.3%	Rentals	1,414,725	1,379,336	(35,389)	-2.5%
69,442	102,602	33,160	47.8%	Other Operating	97,817	102,602	4,785	4.9%
3,884,516	4,948,952	1,064,436	27.4%	-----Total Operating Revenue-----	5,068,381	4,948,952	(119,429)	-2.4%
-----Operating Expense-----								
966,265	1,107,260	(140,994)	-14.6%	Personnel	1,110,856	1,107,260	3,596	0.3%
49,938	217,828	(167,890)	-336.2%	Promotional	275,440	217,828	57,612	20.9%
1,000,102	1,213,335	(213,233)	-21.3%	Administrative	1,400,462	1,213,335	187,127	13.4%
2,016,305	2,538,422	(522,117)	-25.9%	-----Total Operating Expense-----	2,786,758	2,538,422	248,336	8.9%
1,868,210	2,410,530	542,319	29.0%	-----Operating Income-----	2,281,623	2,410,530	128,907	5.6%
Non-Operating Rev/(Exp)								
26,499	62,265	35,765	135.0%	Interest Income	27,188	62,265	35,077	129.0%
(261,645)	(424,705)	(163,060)	62.3%	Interest Expense	(434,063)	(424,705)	9,358	-2.2%
-	-	-	0.0%	Ad Valorem Tax Receipts	-	-	-	0.0%
32,269	348,231	315,962	979.1%	Other Net	68,851	348,231	279,380	405.8%
(202,876)	(14,209)	188,667	-93.0%	-----Net Non-Operating Revenue-----	(338,023)	(14,209)	323,815	-95.8%
1,665,334	2,396,321	730,986	43.9%	-----Net Income-----	1,943,599	2,396,321	452,722	23.3%
<i>*Before Depreciation/Amortization</i>								
Debt Service Coverage <i>(based on preceding 12-month period)</i>								
22,524,392	27,383,151	4,858,760	22%	Total Available for Debt Service				
14,159,360	14,031,478	(127,882)	-1%	Combined Debt Service, Parity Bonds				
1.59	1.95			Bond Coverage, Parity Bonds				
14,496,567	14,613,900	117,333	1%	Combined Debt Service, Parity & Junior				
1.55	1.87			Bond Coverage, Parity & Junior Bonds				

**SUBJECT: CONTAINER VOLUME INCENTIVE AGREEMENT WITH
MEDITERRANEAN SHIPPING COMPANY**

BACKGROUND:

Mediterranean Shipping Company, S.A., (MSC) headquartered in Geneva, Switzerland, and one of the world's largest shipping lines in terms of container vessel capacity, has provided container service via Port Tampa Bay since 2013.

FACTS/COMMENTS:

MSC, as part of a vessel sharing agreement with partner Zim Integrated Shipping Services (ZIM), offers exporters and importers weekly global container service connections via Port Tampa Bay. The current container volume incentive agreement between Port Tampa Bay and MSC is scheduled to expire on December 31, 2018. To assist MSC in growing its business via Port Tampa Bay, staff proposes an extension of the existing agreement at the current rates which are per loaded container (twenty or forty foot), inclusive of wharfage, dockage and harbor master fees:

<u>Number of loaded containers/year</u>	<u>Rate per full container</u>
0-2500	\$58.00
2501-5000	\$51.50
5001-7500	\$47.00
>7500	\$41.90

The rate per empty container would be \$29 per empty container. The rate proposal would be effective for a three-year period running from January 1, 2019 through December 31, 2021.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter into a three-year volume incentive rate agreement with Mediterranean Shipping Company, as described above, and subject to review by Port counsel.

Board Meeting
November 13, 2018
Marketing 154454/154268

SUBJECT: SITE IMPROVEMENTS PERMIT – READY MIX CONCRETE BATCH FACILITY AT THE CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC LEASE ALONG BERTH 150

BACKGROUND:

Port Tampa Bay's (PTB) policy for Site Improvements Permits establishes guidelines for tenants and other users of PTB lands to obtain PTB's permission before constructing any improvements on PTB lands. The policy requires that all improvements or modifications on PTB lands with an estimated construction cost in excess of \$200,000.00 OR involve the grant of an easement(s) must be approved by PTB's Board of Commissioners.

FACTS/COMMENTS:

Cemex Construction Materials Florida, LLC (Cemex) leases approximately 26.11 acres of land along the Causeway Boulevard and adjacent to Berth 150 (Premises).

Cemex has submitted a Site Improvements Permit (SIP) Application for the construction off a ready-mix concrete batch facility at their Premises. Cemex estimates the project cost at \$500,000. The project may require utility easements (necessary for water, sewer, electric, communications, and other utilities) and, therefore, the approval of the Board for the execution of these utility easements. PTB staff has reviewed the application and recommends issuance of the permit and necessary easements for the proposed facility.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to approve the Site Improvements Permit for the construction of a ready-mix concrete batch facility at the Premises and authorize the execution of any utility easements that may be required for the project, subject to review by PTB counsel.

Board Meeting
November 13, 2018
Engineering #154477



SUBJECT: SITE IMPROVEMENTS PERMIT AND UTILITY EASEMENT FOR CROWN CASTLE NG EAST, LLC – FIBER-OPTIC COMMUNICATION SYSTEM AT CHANNELSIDE DRIVE

BACKGROUND:

Port Tampa Bay's (PTB) policy for Site Improvements Permits establishes guidelines for tenants and other users of PTB lands to obtain PTB's permission before constructing any improvements on PTB lands. The policy requires that all improvements or modifications on PTB lands with an estimated construction cost in excess of \$200,000.00 OR involve the grant of an easement(s) must be approved by PTB's Board of Commissioners.

FACTS/COMMENTS:

Crown Castle NG East LLC (Crown Castle) submitted a Site Improvements Permit application requesting an underground utility easement and approval to construct new fiber-optic infrastructure along Channelside Drive south of the Cumberland Circle. Crown Castle estimates the project cost at \$25,000. PTB staff has reviewed the application and determined that the location of the proposed utility easement and fiber-optic infrastructure along Channelside Drive are acceptable.

RECOMMENDATION:

Approve the Site Improvements Permit and authorize the Port President/CEO, or his designee, to execute a Utility Easement with Crown Castle NG East, LLC for construction and maintenance of underground fiber-optic infrastructure as described above, subject to review by Port counsel.



SUBJECT: **CONTRACT EXTENSION WITH HCP ASSOCIATES, INC.**

BACKGROUND:

On October 26, 2017, the Port Tampa Bay (PTB) Board of Commissioners approved the ranking of firms for the Strategic Communications Services Consultant contract and PTB subsequently entered into a contract with HCP Associates, Inc. (HCP) to provide these services for a term of one (1) year with two (2) one-year extension options. The initial contract term expired October 31, 2018.

FACTS/COMMENTS:

Throughout the year, HCP Associates has worked with senior PTB staff on a range of issues, offering the most support for the Director of Public Relations, who has no direct support staff. HCP staff have assisted the Director of Public Relations with multiple media requests, social media, social media development, and media strategy. HCP has also handled media relations for the Director of Public Relations in her absence. In addition, HCP has provided services for several other PTB departments including marketing, branding, and executive.

PTB staff recommends exercising the first extension option of the three-year contract with HCP Associates, Inc. for the period November 1, 2018 through October 31, 2019 at a not to exceed amount of \$60,000 which includes all expenses except for special assignments as specifically authorized by PTB. This contract is non-exclusive, and PTB retains the right to engage additional outside consulting services on an as-needed basis. This contract may be terminated by PTB at any time with thirty (30) days' written notice.

Funding for this contract has been included in the FY18 Operating Expense budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to exercise the first extension option for strategic communications services consultant HCP Associates, Inc. from November 1, 2018 to October 31, 2019, for a not-to-exceed amount of \$60,000, subject to review by Port counsel.

Board Meeting
November 13, 2018
Public Relations 154460

SUBJECT: LOCATION OF THE PURCHASE PARCEL IN THE PURCHASE AND SALE AGREEMENT WITH CBP DEVELOPMENT LLC

BACKGROUND:

On March 20, 2018, the Port Tampa Bay (PTB) Board authorized the lease of approximately 120,000 to 130,000 s.f. of land located on the surface lot at the corner of Beneficial Drive and Channelside Drive (Garrison Lot) to CBP Development LLC (CBP Development). The Board also approved the sale of approximately 20,000 s.f. of land within the Garrison Lot (Purchase Parcel) to CBP Development for the sales price of \$9,868,120; payable to PTB in equal monthly installments (\$82,234/mo. or \$986,812/yr.). The exact location of the Purchase Parcel was not delineated in the March 20, 2018 Board approval.

FACTS/COMMENTS:

The Board approval provided that both parties would use best efforts to provide resolution to items that would need to be addressed to develop the Garrison Lot within an 18 month due diligence period (Due Diligence Period). In addition, the Board approval provided that either party would have a right to terminate in the event the conditions have not been resolved within the Due Diligence Period.

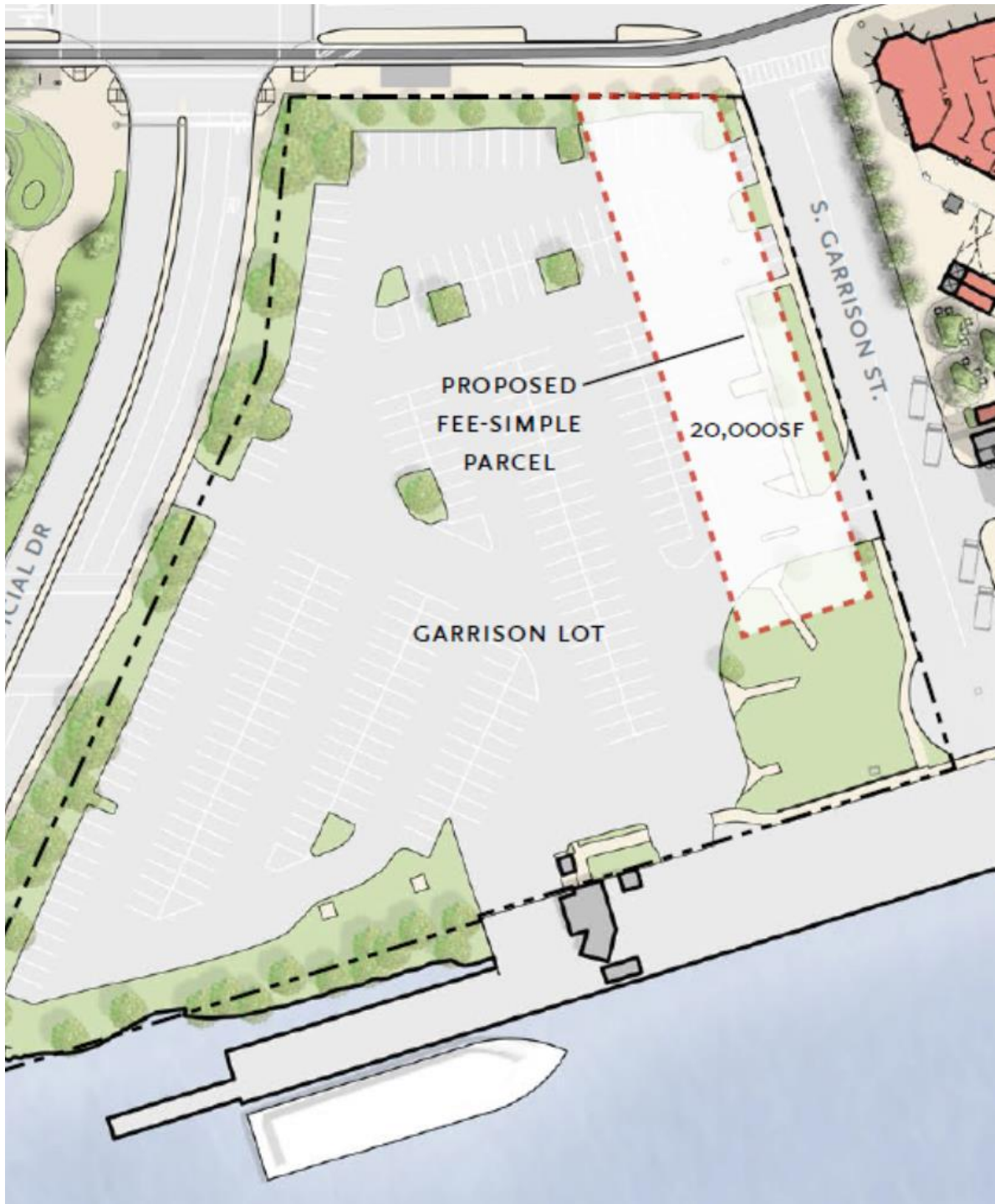
CBP Development has commenced its due diligence of the Garrison Lot, including the Purchase Parcel, and has identified the tract outlined in red dashes in the depiction attached on Exhibit "A" as its preferred site for the Purchase Parcel within the Garrison Lot. The site has the approximate size, shape and location needed for CBP Development's proposed development. CBP Development and PTB staff would agree upon the exact legal description of the Purchase Parcel during the Due Diligence Period, and that legal description would be used for the purchase and sale agreement, deed and other applicable closing documents with CBP Development for the transfer of the Purchase Parcel.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to use the site shown on Exhibit "A" as the location for the approximately 20,000 s.f. Purchase Parcel within the Garrison Lot and execute the applicable closing documents with this location, subject to a survey of the site, further due diligence of the Garrison Lot, and review by Port counsel.

Board Meeting
November 13, 2018
Principal Counsel 154601

EXHIBIT "A"



D. REGULAR AGENDA

SUBJECT: UNIFORMED SECURITY GUARD SERVICES MASTER CONTRACT**BACKGROUND:**

On December 15, 2015, the Port Tampa Bay (PTB) Board of Commissioners approved a three (3) year contract with G4S Secure Solutions (USA) Inc. (G4S) to provide uniformed security guard services to PTB. That contract ends January 20, 2019.

PTB policy states that, in general, contractual products and services will be competitively procured every three (3) years. However, due to the time and expense, in addition to the continuity of security operations disruption related to potential key personnel turnover associated with a service transition, it is not practicable to change service so frequently. For this reason, PTB staff recommends that the term of the Uniformed Security Guard Services Master Contract be for a period of three (3) years with two (2) one (1) year renewal options. At the end of the initial three (3) year term, PTB staff would present the renewal option(s) to the Board for approval prior to exercising that option.

FACTS/COMMENTS:

On August 31, 2018, in accordance with PTB policy, staff advertised a Request for Proposals (RFP) for qualified Uniformed Security Guard Services in the Tampa Bay Times, Florida Sentinel Bulletin, LaGaceta newspapers and electronically on the DemandStar eProcurement distribution system. Fifteen (15) firms participated in the mandatory pre-proposal conference and site tour conducted on September 14, 2018. On October 3, 2018, PTB received five (5) responsive proposals.

On October 22, 2018, the evaluation committee (Committee) consisting of Ken Washington, PTB Vice President & Chief Information Officer; Jorge Torres, PTB Director of Security & Safety; and Master Sergeant Dan Lubinski, Hillsborough County Sheriff's Department Port Unit, met to evaluate the proposals based on experience, qualifications, and cost of service. The Committee reviewed all proposals and requested to interview two (2) companies. Based on the interview process that occurred on November 1, 2018, the Committee ranked the firms as follows:

<u>Proposer</u>	<u>SBE %</u>
1. G4S Secure Solutions (USA) Inc.	10%
2. Universal Protection Service LLC dba Allied Universal	9%

G4S Secure Solutions (USA) Inc. proposes to partner with Martinez and Company, Inc. to achieve ten-percent (10%) Small Business Enterprise participation for this contract. PTB staff recommends the selection of G4S Secure Solutions (USA) Inc. to perform uniformed security guard services for PTB.

Funds for this contract were included in the approved FY 2019 Operating Budget.

RECOMMENDATION:

Authorize the President/CEO, or his designee, to negotiate a contract with G4S Secure Solutions (USA) Inc. to provide uniformed guard services for the period of three (3) years at a cost not to exceed \$2,800,000.00, which includes a five-percent (5%) contingency, for the first year beginning in January 2019. The initial three (3) year contract period would be followed by two (2) consecutive extension options of one-year each, at the sole discretion of PTB, subject to review by Port counsel. If PTB staff is unable to negotiate a contract with the top ranked firm, PTB staff would terminate negotiations and then undertake negotiations with the next best-qualified firm, all subject to review by Port counsel.

Board Meeting
November 13, 2018
Security #154475

**RFP 002-19 UNIFORMED SECURITY GUARD SERVICES
PRESENTATION EVALUATION SUMMARY**

Committee Member	Firm Names	
	G4S Secure Solutions	Universal Protection dba Allied Universal
Evaluator #1	1.30	1.70
Evaluator #2	1.30	1.70
Evaluator #3	1.30	1.70
Total:	3.90	5.10
Ranking:	1	2

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP NO. P-002-19 UNIFORMED SECURITY GUARD SERVICES

	Evaluation Criteria	Weight	G4S Secure Solutions	Universal Protection dba Allied Universal
1	<p><u>Qualifications and Experience of the Firm:</u></p> <ul style="list-style-type: none"> • History of firm's organization (including current organization chart). • Firm's experience and qualifications. • Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts. • Firm's methodology (work plan) to be used to manage contract. • Proximity to PTB. • Information, qualifications or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration. 	40%	1	2
2	<p><u>Qualifications and Experience of Key Personnel:</u></p> <ul style="list-style-type: none"> • Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services. • Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case by case basis. • Identification of key personnel associated with projects profiled in Form 6 who are currently employed with the firm and performing similar work. • Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services. • Firm's supervisor to worker ratio / employee turnover. 	20%	1	2
3	<p><u>Pricing & Staffing Fee Schedule:</u></p> <ul style="list-style-type: none"> • Cost of the contract, including the proposed percentage markup for Contractor compensation (Form 7). 	25%	2	1
4	<p><u>Responder's Overall Responsiveness:</u></p> <ul style="list-style-type: none"> • Demonstrated understanding of contract requirements. • Clarity/completeness of Form 6 responses. • Response meets requirements outlined in Section A; Paragraph 3 and Section B; Paragraph 1.4. Response is presented in exactly the order requested and includes only information requested. • Consideration of past performance including references and SBE program compliance. 	10%	1	2
5	<p><u>Volume of Work:</u></p> <ul style="list-style-type: none"> • Considers fees paid to the firm by PTB within the last three (3) years with the intent of effecting equitable distribution of contracts among qualified firms. 	5%	2	1
Total:		100%	1.30	1.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #1

Date: 11/1/2018

Evaluator Signature: (On File)

PROPOSAL EVALUATION - RFP NO. P-002-19 UNIFORMED SECURITY GUARD SERVICES

	Evaluation Criteria	Weight	G4S Secure Solutions	Universal Protection dba Allied Universal
1	<p><u>Qualifications and Experience of the Firm:</u></p> <ul style="list-style-type: none"> • History of firm's organization (including current organization chart). • Firm's experience and qualifications. • Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts. • Firm's methodology (work plan) to be used to manage contract. • Proximity to PTB. • Information, qualifications or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration. 	40%	1	2
2	<p><u>Qualifications and Experience of Key Personnel:</u></p> <ul style="list-style-type: none"> • Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services. • Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case by case basis. • Identification of key personnel associated with projects profiled in Form 6 who are currently employed with the firm and performing similar work. • Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services. • Firm's supervisor to worker ratio / employee turnover. 	20%	1	2
3	<p><u>Pricing & Staffing Fee Schedule:</u></p> <ul style="list-style-type: none"> • Cost of the contract, including the proposed percentage markup for Contractor compensation (Form 7). 	25%	2	1
4	<p><u>Responder's Overall Responsiveness:</u></p> <ul style="list-style-type: none"> • Demonstrated understanding of contract requirements. • Clarity/completeness of Form 6 responses. • Response meets requirements outlined in Section A; Paragraph 3 and Section B; Paragraph 1.4. Response is presented in exactly the order requested and includes only information requested. • Consideration of past performance including references and SBE program compliance. 	10%	1	2
5	<p><u>Volume of Work:</u></p> <ul style="list-style-type: none"> • Considers fees paid to the firm by PTB within the last three (3) years with the intent of effecting equitable distribution of contracts among qualified firms. 	5%	2	1
Total:		100%	1.30	1.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #2

Date: 11/1/2018

Evaluator Signature: (On File) 29

PROPOSAL EVALUATION - RFP NO. P-002-19 UNIFORMED SECURITY GUARD SERVICES

	Evaluation Criteria	Weight	G4S Secure Solutions	Universal Protection dba Allied Universal
1	<p><u>Qualifications and Experience of the Firm:</u></p> <ul style="list-style-type: none"> • History of firm's organization (including current organization chart). • Firm's experience and qualifications. • Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts. • Firm's methodology (work plan) to be used to manage contract. • Proximity to PTB. • Information, qualifications or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration. 	40%	1	2
2	<p><u>Qualifications and Experience of Key Personnel:</u></p> <ul style="list-style-type: none"> • Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services. • Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case by case basis. • Identification of key personnel associated with projects profiled in Form 6 who are currently employed with the firm and performing similar work. • Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services. • Firm's supervisor to worker ratio / employee turnover. 	20%	1	2
3	<p><u>Pricing & Staffing Fee Schedule:</u></p> <ul style="list-style-type: none"> • Cost of the contract, including the proposed percentage markup for Contractor compensation (Form 7). 	25%	2	1
4	<p><u>Responder's Overall Responsiveness:</u></p> <ul style="list-style-type: none"> • Demonstrated understanding of contract requirements. • Clarity/completeness of Form 6 responses. • Response meets requirements outlined in Section A; Paragraph 3 and Section B; Paragraph 1.4. Response is presented in exactly the order requested and includes only information requested. • Consideration of past performance including references and SBE program compliance. 	10%	1	2
5	<p><u>Volume of Work:</u></p> <ul style="list-style-type: none"> • Considers fees paid to the firm by PTB within the last three (3) years with the intent of effecting equitable distribution of contracts among qualified firms. 	5%	2	1
Total:		100%	1.30	1.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #3

Date: 11/1/2018

Evaluator Signature: (On File) 30

E. RECEIPT OF REPORTS

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

FY2018 – LEGAL FEES AND EXPENSES REPORT THROUGH OCTOBER 31, 2018

YEAR-TO-DATE LEGAL FEES AND EXPENSES

Vice President - Finance	FY 2019 Budget	FY 2019 Actual
• Bond Counsel -	\$ 60,000.00	\$ 0.00
• HCPD Series 2018A/2018B Bonds	\$ 0.00	\$ 0.00
Year-to-Date FY 2018-19	\$ 60,000.00	\$ 0.00
[Under Budget FY2019 – \$60,000.00]		
Principal Counsel	FY 2019 Budget	FY 2019 Actual
• GrayRobinson	\$ 10,000.00	\$ 0.00
• Price Waterhouse Coopers LLP	\$ 15,000.00	\$ 0.00
• Trenam Law	\$ 50,000.00	\$ 0.00
• Venable LLP	\$ 6,000.00	\$ 0.00
Year-To-Date FY 2018-19	\$ 81,000.00	\$ 0.00
[Under Budget FY2019 - \$81,000.00]		
Vice President – Legal Affairs	FY 2019 Budget	FY 2019 Actual
• Employment / Labor	\$ 23,000.00	\$
• Environmental	\$ 23,000.00	\$ 63.00
• General Support / Litigation	\$ 10,000.00	\$
• Hearing Master	\$ 20,000.00	\$
• Personal Injury	\$ 40,000.00	\$ 1,400.00
Year-To-Date FY 2018-19	\$116,000.00	\$ 1,463.00
[Under Budget FY2019 \$114,537.00]		
FY 2019 Total Legal Fees and Expenses		\$ 1,463.00

VICE PRESIDENT – FINANCE:

BOND COUNSEL

Outside Counsel / Matter	October	Cumulative FY To Date
Bryant Miller Olive		
- General Services/Debt Issuance		
- HCPD Revenue Bonds Series 2018A/2018B		

PRINCIPAL COUNSEL:

GrayRobinson / Matter	October	Cumulative FY To Date
- Channelside Bay Mall [14]		
- Service Mark [24] <i>Spoil You</i>		
- Service Mark [33] <i>PTB</i>		
- General		

<u>PriceWaterhouse/Coopers / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
-		

<u>Trenam Law / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
-		

<u>Venable LLP / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
-		

VICE PRESIDENT – LEGAL AFFAIRS:

LITIGATION AND GENERAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel		

Broad and Cassel

- General
- Ins – LAV
- Ins – JCM
- Ins – GT

Gray Robinson

- General
- Unit Price Bid

EMPLOYMENT / LABOR LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel		

Broad and Cassel

- General

Gray Robinson

- General
- Emp Ben [22]

Mandelbaum Fitzsimmons

- General
- Employment [EC]

ENVIRONMENTAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Busack Law Firm - General		
Gramling Environmental Law - General - Tampa Scrap - Port Ybor - MOA FDEP	\$ 63.00	\$ 63.00
Nason Yeager Gerson White & Lioce - General		

HEARING MASTER

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
-		

PERSONAL INJURY LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Bush Graziano Rice & Platter - PI – JHS - PI – M/M R - PI – SB		
GrayRobinson PA - PI – SB	\$ 1,400.00	\$ 1,400.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
Q416	AA METALS INC	6,240.58	-	-	-	6,240.58
Q023	ALTAMAR SHIPPING SERVICE	(104.30)	-	-	-	(104.30)
T012	AMALIE OIL COMPANY	4,715.63	-	-	-	4,715.63
B152	AMBASSADOR GROUP OF NORTH AMERICA LLC	-	-	-	350.00	350.00
A470	AMERICAN MARINE AGENCIES	44,008.01	-	-	-	44,008.01
A415	AMERICAN VICTORY MARINERS	39.67	330.89	-	-	370.56
D054	ANCHOR SANDBLASTING AND COATINGS, INC	320.00	-	-	-	320.00
T320	APS EAST COAST, INC DBA AMPORTS, INC	9.20	-	-	-	9.20
V108	ATG TRANSPORTATION LLC	-	-	-	250.00	250.00
Q372	BAOSTEEL AMERICA INC.	-	-	2,791.25	-	2,791.25
A533	BLUE CUBE OPERATIONS LLC	-	-	-	282.75	282.75
A012	BOUCHARD TRANSPORT CO	86,448.94	-	-	-	86,448.94
S041	BRONCO TRANSPORT	168.00	-	-	-	168.00
T201	BUCKEYE TERMINALS, LLC	28,751.26	-	-	-	28,751.26
T003	CARGILL INC	(26.32)	-	-	-	(26.32)
D049	CARGILL SALT	(2.80)	20.00	-	-	17.20
T131	CARNIVAL CRUISE LINES	568,870.25	1,916.83	-	-	570,787.08
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	17,915.94	-	-	181.79	18,097.73
T014	CENTRAL FLORIDA PIPELINE LLC	239,683.94	-	-	-	239,683.94
Q414	CENTURY METALS & SUPPLIES INC	-	-	774.62	-	774.62
T183	CERES MARINE TERMINALS INC	-	-	-	511.21	511.21
T109	CITRUS PRODUCTS	7,362.62	41,027.67	-	-	48,390.29
D047	CITY OF TAMPA	1,640.00	-	-	-	1,640.00
A423	DANN OCEAN TOWING, INC	74.00	-	273.60	-	347.60
D063	DAVIS INDUSTRIAL	40.00	-	-	-	40.00
D059	DILLON LOGISTICS INC	120.00	-	-	-	120.00
B105	EMBASSY LIMOUSINE & SEDAN SERVICE INC	-	-	-	350.00	350.00
A031	FILLETTE GREEN & CO, INC	35 874.00	-	336.75	-	1,210.75
D052	FLORIDA DIRT SOURCE LLC	(600.00)	-	-	-	(600.00)

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q097	FRONTIER LOGISTICS SERVICES	-	2,796.75	-	-	2,796.75
A429	GAC SHIPPING (USA) INC	55,586.11	-	-	-	55,586.11
S043	GLOBAL DISTRIBUTION INC	8.00	-	-	-	8.00
T108	GRIFFIN INDUSTRIES	716.73	-	-	-	716.73
A264	GULF MARINE REPAIR INC	7,552.94	-	-	-	7,552.94
T063	GULF SULPHUR SERVICES	18,047.86	-	-	-	18,047.86
C003	HELLENIC SHIP SUPPLY CO	-	-	-	250.00	250.00
M001	HILLSBOROUGH COUNTY BOARD OF COUNTY COMMISSIONERS	150,000.00	-	-	-	150,000.00
T189	HOLLAND AMERICA LINE	29,389.08	-	-	-	29,389.08
A496	INTERCRUISES SHORESIDE & PORT SERVICES	-	-	-	500.00	500.00
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	617.00	-	-	-	617.00
A078	INTERNATIONAL SHIP REPAIR	80.00	-	-	-	80.00
A003	KIRBY OFFSHORE MARINE	1,139.14	-	-	-	1,139.14
A248	LA CARRIERS, LLC	1,739.38	2,913.15	-	-	4,652.53
Q410	LEE COMPANY CUSTOMS BROKER	-	710.84	1,740.62	-	2,451.46
T319	LINEA PENINSULAR, INC	10,200.24	-	-	-	10,200.24
Q399	LIVINGSTON INTERNATIONAL - VA	-	-	-	100.74	100.74
T308	LOGISTEC GULF COAST LLC	31,173.42	-	-	-	31,173.42
S049	MARDOT LOGISTICS INC	384.00	-	-	-	384.00
A360	MARTIN GAS MARINE	7,967.31	156.75	-	-	8,124.06
T135	MARTIN MARIETTA AGGREGATES	38,960.85	-	-	-	38,960.85
T134	MARTIN OPERATING PARTNERSHIP	7,614.87	-	-	-	7,614.87
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	26,745.00	16,414.00	-	-	43,159.00
Q070	METAL ONE AMERICA	53.52	-	-	-	53.52
Q158	METALLIA, A DIVISION OF HARTREE PARTNERS LP	-	157.02	-	-	157.02
Q378	MINMETALS, INC	1,221.17	-	-	-	1,221.17
A053	MORAN TOWING CORPORATION	3,850.00	408.75	-	-	4,258.75
A430	MORAN-GULF SHIPPING AGENCIES	35,279.18	-	-	-	35,279.18
T002	MOSAIC CROP NUTRITION, LLC	(3,435.64)	-	-	-	(3,435.64)
T181	MOSAIC FERTILIZER, LLC	230,546.63	-	-	-	230,546.63
T011	MURPHY OIL USA INC	190,918.60	13,922.95	-	-	204,841.55

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
D067	NATIONWIDE SKILLED TRADES, INC	20.00	-	-	-	20.00
Q381	NIPPON STEEL & SUMIKIN BUSSAN AMERICAS INC	823.14	-	-	-	823.14
A486	NORTH AMERICAN GENERAL AGENTS	2,657.80	-	-	-	2,657.80
A071	NORTON LILLY INTERNATIONAL	622,197.20	-	-	-	622,197.20
A439	NOVA INTERNATIONAL SHIPPING	6,299.13	-	-	-	6,299.13
A464	NYK LINE (NA) INC.	6,831.30	-	-	-	6,831.30
S050	ONLINE TRANSPORT INT'L - OTI	264.00	-	-	-	264.00
A341	ORION MARINE CONSTRUCTION	454.00	318.00	-	-	772.00
A069	OSG AMERICA INC	465.06	-	-	-	465.06
T205	PLAINS LPG SERVICES, L.P.	-	124.25	-	-	124.25
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	230.33	98.08	-	-	328.41
S039	PORTS AMERICA	20.00	-	-	-	20.00
T006	PORTS AMERICA	7,693.19	-	-	-	7,693.19
T182	PORTS AMERICA	23,626.96	-	-	-	23,626.96
T182I	PORTS AMERICA (INTERNATIONAL)	4,500.91	-	-	-	4,500.91
Q359	POSCO AMERICA	-	333.35	-	-	333.35
A283	PRO TRANSPORT INC, TAMPA	(160.00)	-	-	-	(160.00)
T292	PURAGLOBE FLORIDA LLC	207,137.78	-	-	-	207,137.78
T202	ROYAL CARIBBEAN CRUISES LTD.	15,277.57	-	-	-	15,277.57
A064	SAVAGE & SON, AR	193,259.41	-	-	-	193,259.41
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	6,101.44	2,961.45	-	-	9,062.89
A065	SEA & LAND SHIPPING	33,442.90	-	-	-	33,442.90
A400	SEABULK TANKERS INC	811.07	-	-	-	811.07
Q417	SK NETWORKS AMERICA INC	351.71	-	-	-	351.71
S061	SOUTH BAY DISTRIBUTION CO. INC.	(40.00)	-	-	-	(40.00)
S042	SOUTHERN WASTE SERVICES INC	16.00	-	-	-	16.00
T101	SULPHURIC ACID TRADING COMPANY	14,499.03	-	-	-	14,499.03
M054	SWIFT SECURITY, INC	-	-	-	250.00	250.00
M092	TAMPA DOWNTOWNER GROUP LLC	-	1,080.35	-	-	1,080.35
T021	TAMPA PORT SERVICES, LLC	377,870.86	4,307.70	-	-	12,178.56
V111	TAMPA RESIDENCE INN	-	-	-	350.00	350.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A384	TAMPA SHIP LLC	780.00	-	-	-	780.00
D065	THE LANE CONSTRUCTION CORPORATION	160.00	-	-	-	160.00
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	6,650.72	-	-	-	6,650.72
T173	TITAN FLORIDA LLC	27,527.18	-	-	-	27,527.18
T193	TITAN METAL SERVICE, INC.	2,091.83	-	-	-	2,091.83
Q007	TOYOTA TSUSHO AMERICA	906.27	105.99	-	-	1,012.26
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	68,985.86	-	-	-	68,985.86
A497	TRANS-ATLANTIC AGENCIES INC	13,830.23	-	-	-	13,830.23
T321	TRANSGULF LLC	22,190.72	-	-	-	22,190.72
T020	TRANSMONTAIGNE INC	43,276.74	-	-	-	43,276.74
S021	TRX SOUTHEAST (TAMPA #770)	8.00	-	-	-	8.00
T311	TTI Holdings, Inc.	20.00	-	-	-	20.00
Q163	UNIVERSAL STEEL PRODUCTS INC	-	280.61	-	-	280.61
A465	VALLS SHIPPING COMPANY	74,092.37	-	-	-	74,092.37
T119	VULCAN MATERIALS COMPANY	164,747.84	25,889.90	-	-	190,637.74
A532	WORLD FUEL SERVICES, INC.	22,678.10	-	-	-	22,678.10
T056	YARA NORTH AMERICA INC	9,270.69	-	-	-	9,270.69
T171	ZIM ISRAELI NAVIGATION COMPANY	90,798.00	101,310.00	-	-	192,108.00
Subtotal Port Fees		\$ 3,555,569.35	\$ 217,585.28	\$ 5,916.84	\$ 3,376.49	\$ 3,782,447.96

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>Lease Charges</u>						
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	1,000.00	-	-	-	1,000.00
L320	APS EAST COAST, INC DBA AMPORTS, INC	81,334.63	-	-	-	81,334.63
L207	CARGILL INC SALT FACILITY	(199.60)	-	-	-	(199.60)
L225P	CBP DEVELOPMENT, LLC	323,443.82	-	-	-	323,443.82
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	(162.58)	-	-	-	(162.58)
L058	CENTRAL FLORIDA PIPELINE	59,953.53	-	-	-	59,953.53
L124	GULF MARINE REPAIR INC	97,003.66	-	-	-	97,003.66
L287	HCP ASSOCIATES, INC	4,407.28	-	-	-	4,407.28
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	8.00	-	-	-	8.00
L308	LOGISTEC GULF COAST LLC	2,608.83	-	-	-	2,608.83
L010	MOSAIC CROP NUTRITION, LLC	(7.82)	-	-	-	(7.82)
L039	MURPHY OIL USA INC	-	621.61	-	-	621.61
L291	ONLINE TRANSPORT INT'L LLC	90.00	-	-	-	90.00
L205	PLAINS LPG SERVICES, LP	7,561.44	-	85.91	-	7,647.35
L318	PORT LOGISTICS TERMINAL OPERATIONS LLC	(984.02)	128.80	-	-	(855.22)
L292	PURAGLOBE FLORIDA LLC	40.00	-	-	-	40.00
L196	SEABULK TOWING INC	150.17	100.78	-	-	250.95
L138	SHRIMP SVC DOCK ASSOCIATION	8.00	-	-	-	8.00
L235	STARSHIP CRUISE LINE	153.58	-	-	-	153.58
L064	SUPERIOR SEAFOODS INC	154.70	-	-	-	154.70
L049	TAMPA PORT SERVICES, LLC	(21.34)	-	-	-	(21.34)
L269	TITAN METAL SERVICE, INC.	689.79	-	-	-	689.79
L078	TRANSMONTAIGNE TERMINALING INC	10.27	-	-	-	10.27
L311	TTI Holdings, Inc.	31,102.87	-	-	-	31,102.87
L079	VERSAGGI SHRIMP COMPANY	134.23	-	-	-	134.23
L146	VULCAN MATERIALS	720.81	-	-	-	720.81
Subtotal Lease Charges		\$ 609,200.25	\$ 851.19	\$ 85.91	\$ -	\$ 610,137.35

**TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31,2018**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>Accounts in Litigation/Renegotiation/Bankruptcy</u>						
A417	SULPHUR CARRIERS	70.74	70.74	70.74	6,460.96	6,673.18
A034	UNITED OCEAN SHIPPING	1,279.35	1,119.46	660.46	61,611.80	64,671.07
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		\$ 1,350.09	\$ 1,190.20	\$ 731.20	\$ 68,072.76	\$ 71,344.25
Total Aged Receivables as of October 31, 2018		<u>\$ 4,166,119.69</u>	<u>\$ 219,626.67</u>	<u>\$ 6,733.95</u>	<u>\$ 71,449.25</u>	<u>\$ 4,463,929.56</u>

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
10/31/18

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Online Data Service Backup	Venyu Solutions, Inc. (5 years @ \$50k/yr)	13-13	05/21/13	\$ 250,000	116,789	46.7%
Government Relations Consultant Services	Alcalde & Fay	14-10	09/19/17	\$ 90,000	83,776	93.1%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	14-12a	09/02/14	\$ 118,400	104,361	88.1%
Financial Advisory Service	Public Financial Management (2nd renewal)	14-16	08/20/13	\$ 60,000	16,371	27.3%
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites (year 4)	14-28	09/20/16	\$ 70,320	5,860	8.3%
Video Production Services	Shooting Stars Post Inc (year 2)	17-30	17/18/17	\$ 75,000	62,642	83.5%
Software Licensing - iSeaports	Harbour Mastery, Inc.	15-06	10/21/14	\$ 65,000	43,330	66.7%
Grounds Maintenance	Williams Landscape Management (year 3)	15-18	08/18/15	\$ 203,500	203,500	100.0%
Landscaping Services	South Shore Landscape and Lawn Inc. (year 3)	16-05	09/15/15	\$ 76,000	71,011	93.4%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)(year 3)	19-05	08/21/18	\$ 110,669	79,972	72.3%
Uniformed Security Guard Services	G4S Security Solutions (Year 3)	16-08	12/15/15	\$ 2,611,500	1,727,606	66.2%
Security System Maintenance & Repair	GSA Security	16-09	12/15/15	\$ 1,052,496	469,804	44.6%
Copier Leases (8 copiers)	Ricoh Americas Corporation	16-11	10/20/15	\$ 180,000	141,034	78.4%
Maintenance plan on PARCs system	Amano McGann	16-11	04/19/16	\$ 166,416	-	0.0%
SBE Uniformed Security Guard Service	Martinez & Company (year 3)	16-14	07/19/16	\$ 170,000	157,636	92.7%
Real Estate Consulting Services	CBRE, Inc.	16-17	08/16/16	\$ 175,000	23,335	13.3%
Government Relations Consultant Services	Van Scoyoc & Associates	16-18	09/20/16	\$ 180,000	173,036	96.1%
State Legislative Services	Ballard Partners (year 2)	16-23	08/16/16	\$ 60,000	60,000	100.0%
Insurance Consultants	Interisk	16-24	07/19/16	\$ 180,000	110,614	61.5%
State Legislative Services	Advocacy Group at Cardenas Partners (year 3)	16-25	08/16/16	\$ 60,000	50,000	83.3%
Employee Dental Plan	Anchor Benefit Consulting	16-26	08/16/16	\$ 42,000	22,709	54.1%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	16-27	08/16/16	\$ 295,000	215,088	72.9%
Website Development & Website Hosting Services	GSL Solutions	17-03	10/18/16	\$ 110,000	103,350	94.0%
Janitorial Services	ASK Solutions; All Southern Cleaning	17-08	09/20/16	\$ 446,000	364,584	81.7%
GIS Enterprise Managed Cloud Servies	Timmons Group	17-09	11/15/16	\$ 125,000	58,850	47.1%
Law Enforcement Services	Hillsborough County Sheriff's Office	18/10	01/16/18	\$ 2,241,719	1,174,851	52.4%
Software Licensing - Concur	Carahsoft Technology Corp	18-05	05/15/18	\$ 221,168	70,948	32.1%
Insurance Broker Services	Hugh Wood	18-17	05/19/17	\$ 50,000	12,500	25.0%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 9,485,188	\$ 5,723,556	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 1)	18-22	04/17/18	\$ 30,000	\$ -	0.0%
Continuing Repair / Improvements Contracts	Various	17-01	09/20/16	\$ 3,700,000	\$ 3,221,811	87.1%
Professional Service Contracts	Various	18-02	07/24/17	\$ 2,600,000	\$ 1,362,215	52.4%
Professional Service Contracts	Various	17-02	09/20/16	\$ 3,540,000	\$ 1,500,848	42.4%
CONTINUING ANNUAL CONTRACTS:				\$ 9,870,000	\$ 6,084,874	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
10/31/18

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	459,636	61.3%
Rail Crossing Improvements	CSX	15-09	02/17/15	\$ 1,500,000	942,047	62.8%
Port Redwing Improvements Phase V (underground utility installation)	Himes Electrical Services	15-20	08/18/15	\$ 455,895	353,675	77.6%
Portwide Roadway Improvements	Ajax Paving Industries of Florida	15-22	09/15/15	\$ 1,593,331	1,372,039	86.1%
Parking Access Revenue Control System	Amano McGann	16-12	04/16/16	\$ 1,282,615	1,154,354	90.0%
Port Redwing Phase III – Security Gate	QGS Development	16-15	05/17/16	\$ 2,027,146	1,796,801	88.6%
Southbay Development Phase I - Kracker Avenue Widening	Alto Construction Co	17-05	10/16/16	\$ 1,473,224	1,374,844	93.3%
Berth 302 Improvements	GLF Construction Corp	17-06	12/20/16	\$ 14,451,058	13,752,270	95.2%
Terminal 3 - roof replacement	R.F. Lusa & Sons Sheetmetal, Inc.	17-14	02/21/17	\$ 675,252	556,440	82.4%
Southbay Sitework	Alto Construction Co	17-19	06/20/17	\$ 534,419	469,095	87.8%
Berth 219 Wharf Extension	Shoreline Construction	17-20	08/15/17	\$ 8,606,303	2,389,869	27.8%
Southbay Access Road & Security Fencing	Alto Construction Co	17-23	09/19/17	\$ 699,259	504,040	72.1%
Building to house PTB security command vehicle and intrusion barriers	Austin Construction Group	17-24	09/19/17	\$ 442,610	245,242	55.4%
Channelside Parking Garage Repairs & Improvements	Restocon Corp	17-25	09/19/17	\$ 363,800	260,054	71.5%
PTB Variable Message Signs Improvements	Traffic Control Devices Inc	17-26	09/19/17	\$ 356,756	312,212	87.5%
Berth 3 Improvements	Infrastructure & Industrial Constructors Southeast (I-ICON)	17-27	09/19/17	\$ 6,273,401	3,938,581	62.8%
Navigational Improvements / Unit Price Dredging	Orion Dredging	18-04	09/15/16	\$ 2,000,000	1,811,615	90.6%
Berth 214 Uplands Development	Pepper Construction	18-10-01	02/20/18	\$ 6,504,115	912,623	14.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 49,989,184	\$ 32,605,436	
GRAND TOTAL:				\$ 69,344,373	\$ 44,413,866	

PERMIT REPORT
10/1/2018 – 10/31/2018

PERMITS ISSUED

REVISIONS

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VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	Minor/ Stand.	Applicant	Proposed Work
16-024	S	Len Little Harbor LLC	Multiple Private Single-Family Lot Docks Masterplan for Subdivision
16-025	S	Orion Marine Group, LLC	Replacement of Bulkhead-Tyson Yard Improvements for Maintenance Dredge, Fill & New Bulkhead
17-022	M	Andalucia Master Association (Keith Hill)	Installation of 4 Piles & Boat Lift within Marina Slip A-16
17-028	S	New Port Tampa CDD/ Westshore Marina District (fka Imperial Marina)	149-Slip Docking Facility, Bulkhead Replacement, Rip-Rap & Living Shoreline @ 5000 W. Gandy Blvd.
17-033	M	Westshore FL Partners LLC	Recreational Pier for Private Multi-Family Property @ 6301 S. West Shore Blvd.
18-002	M	TECO	Relocate Natural Gas Utility Pipeline via HDD @ W. Cypress Street/Old Tampa Bay w/ Possible Submerged Lands Easement
18-005	S	Taylor Morrison/A La Carte	Construct 12 single-family residential docks w 12 deck lifts & Maint. Dredge
18-016	M	Teleport Communications America	HDD 4" Fiber Optic Cable Utility Pipeline under Cypress Creek @ Bruce B Downs Blvd. Bridge w/in Existing Cnty ROW/Easement
18-020	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 301 Bridge-LMR w/ Submerged Lands Easement
18-021	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 41 Bridge-LMR w/ Submerged Lands Easement
18-022	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ Bell Shoals Rd Bridge-Alafia River w/ Submerged Lands Easement
18-023	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 301 Bridge-Alafia River w/ Submerged Lands Easement
18-024	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 41-Kitchen Branch Creek w/ Submerged Lands Easement
18-025	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 41 Bridge-Marsh Branch w/ Submerged Lands Easement
18-027	M	Mosaic Fertilizer LLC	Maintenance Dredge for Mosaic Riverview Berth @ Alafia River
15-005 Rev #1	S	RMC Brothers	Modify Existing Dock-Extend 5-Finger Pier Lengths & Add "T" Terminal Platform to Pier - Restaurant Docking Facility Expansion w/ Possible New SSLs Lease

18-032	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ Maydell Dr Bridge-Alafia River <u>w/ Submerged Lands Easement</u>
18-033	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ US Hwy 41 Bridge-Bullfrog Ck <u>w/ Submerged Lands Easement</u>
18-034	M	MCI Metro Access Transmission Svcs d/b/a Verizon	HDD 6" HDPE Fiber Optic Cable Utility Pipeline @ County Line Rd Bridge-Cypress Ck <u>w/ SSLs Easement</u>
18-035	S	Spray Misner International	20,000 CY of Maintenance Dredging Port Tampa Channel Privately Owned
18-037	?	Hideaway-Venture 1, LLC	Replace 22 finger piers/docks & Rip-Rap Re- Nourishment
18-039	M	Christopher Colvin	Dock & Non-covered Lift 2 LMR/CBARPA
18-031 Rev #1	M	Little Manatee Properties, llc	125 Cy Rip-Rap with 35 LF Whaler
18-038	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-040	M	TECO	200 LF Seawall Replacement @ Bayside Station/Port Sutton
18-041	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-042	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-043	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-044	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-045	M	MCI Metro Access Transmission Svcs d/b/a Verizon	
18-046	M	Frontier Florida LLC	1-8 Inch Relocated HDD Utility Pipeline under Marsh Branch Creek <u>w/ Submerged Lands Easement</u>
18-047	M	Gulf Marine Repair	Bulkhead Replacement @ Ybor Channel

SWPA #16-021 (Revision #1/Addendum) – ZF Development/Seazen/Rocky Point Apts.

EXPENDITURES

Between \$50,000 - \$100,000

10/01/2018 - 10/31/2018

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
Florida Ports Council	Annual Membership Dues	\$ 78,500.00	Operating	Membership Period 10/01/18-09/30/19

Board Meeting
November 13, 2018
ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**MOSAIC'S ALAFIA BANK SANCTUARY
PARTNERSHIP VIDEO**

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

**PORT PRESIDENT/CEO ANNUAL
PERFORMANCE EVALUATION**

I. FUTURE PROPOSED PROJECTS

**PORT TAMPA BAY - LIST OF FUTURE PROPOSED PROJECTS
NOVEMBER 2018**

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
General Environmental Engineering Consultant Services	AECOM Gannett-Flemming	Nov 2018	Jan 2019
Berth 211 Upland Improvements	New Contract	Dec 2018	Feb 2019
Comprehensive Banking Services	Suntrust Bank	Feb 2019	Jul 2019
Financial Advisory Services	Public Financial Management	Mar 2019	Jul 2019

J. CALENDAR OF EVENTS

NOVEMBER 14, 2018, TAMPA PORT MINISTRIES & TAMPA SEAFARERS CENTER THANKSGIVING LUNCHEON, 1309 SHORELINE DRIVE, TAMPA 33605, 11:30 AM – 2:00 PM

K. DATE OF NEXT MEETING

TUESDAY, DECEMBER 18, 2018, 9:30 AM

L. ADJOURNMENT