



**PORT TAMPA BAY  
MONTHLY BUSINESS MEETING  
NOVEMBER 14, 2017 - 9:30 AM**

<b>A. Invocation - Pledge</b>	<b>3</b>
<b>Public Comment</b>	
<b>B. Minutes and Financial Statement</b>	
1. Approval of Minutes of October 17, 2017 Board Meeting	4
2. Presentation of Cargo and Cruise Quarterly Report	19
3. Presentation and Approval of Financial Statement for One Month Ending October 31, 2017	21
<b>C. Consent Agenda</b>	
1. Approval of EPC Minor Work Permit No. 63556 - Submerged Lands Rule Variance for Shared Private Residential Dock at 2501 S. Dundee Street, Tampa, Florida	22
2. Approval of EPC Minor Work Permit No. 64050 - Submerged Lands Rule Variance for Shared Private Residential Dock at 1111 Abbeys Way, Tampa, Florida	24
3. Approval of the Removal of Unserviceable and Surplus Property from Port Tampa Bay's Asset Records	26
4. Approval of Logistec Gulf Coast LLC - Stevedore License Application	27
5. Approval of Logistec Gulf Coast LLC - Marine Terminal Operator License Application	28
6. Approval of License Agreement with Plains LPG Services, L.P.	29
7. Approval of Amendment to Port Facility Use Agreement with The Florida Aquarium, Inc.	31
8. Approval of License Agreement with TransGulf, LLC	34
9. Approval of License Agreement with Tampa Ship, LLC	37
10. Approval of Amendment of Terminal Use Agreement with APS East Coast, Inc.	40
11. Approval of Submerged Lands Easement with Hillsborough County	42
12. Approval of Contract Extension with GSL Solutions, Inc. for the Design, Development, Hosting and Maintenance for Port Tampa Bay Website	44
<b>D. Regular Agenda</b>	<b>45</b>
1. Approval of the Final Ranking and Agreements for General Engineering Consultant Services, RFQ No. Q-002-18, Agreement Nos. 18-00118-01, -02, & -03	46
2. Approval of the Award of Unit Price Marine Repair & Improvements Contract No. 18-00318, ITB No. B-002-18	51
3. Approval of the Contract Award for Outside Counsel for Litigation - Personal Injury Legal Services	52
4. Approval of Cruise Terminal Operating Agreement with Royal Caribbean Cruises LTD	57
<b>E. Receipt of Reports</b>	<b>60</b>
1. Report of Legal Fees by Project	61
2. Report of Aged Account Receivables	65
3. Report of Contract Status	70
4. Report of Work Permits	72
5. Report of Expenditures Between \$50,000 and \$100,000	73
<b>F. Executive Director Report</b>	<b>74</b>

**G. Presentations**

**New Port Tampa Bay Website - Karl Strauch, Vice President Branding and Regional Alliances**

**H. New Business/Commissioners' Comments - Port President/CEO Annual Performance Evaluation**

**I. Future Proposed Projects**

**75**

**J. Calendar of Events**

**76**

**November 17, 2017 - Port Tampa Bay "BAYSLAM" Inaugural Fishing Tournament, Benefitting: Tampa Bay Maritime Scholarship Foundation, Tampa Port Ministries, Volunteer Florida and Florida Sports Hall of Fame**

**November 18, 2017 - Tampa Port Ministries Thanksgiving Luncheon, Tampa Port Ministries, 11:00 am - 2:00 pm**

**K. Date of Next Meeting - Tuesday, December 19, 2017, 9:30 am**

**L. Adjournment**

**A. INVOCATION AND PLEDGE**

**PUBLIC COMMENT**

**B. APPROVAL OF MINUTES**

**PRESENTATION OF CARGO AND CRUISE  
QUARTERLY REPORT**

**PRESENTATION AND APPROVAL OF  
FINANCIAL STATEMENT**

**C. APPROVAL OF CONSENT AGENDA**

**PORT TAMPA BAY  
Business Meeting  
October 17, 2017  
9:30 am**

The Port Tampa Bay (PTB) Business Meeting was called to order at 9:30 am with the following Board members present: Mr. Stephen W. Swindal, Chairman; Ms. Sandra Murman, Commissioner; Mayor Bob Buckhorn, Commissioner; Mr. Gregory Celestan, Commissioner; and Mr. Michael E. Griffin, Commissioner. Mr. Carl Lindell, Jr. Vice-Chairman and Mr. Patrick H. Allman, Secretary/Treasurer, were both absent.

The following PTB senior management staff members were present: Mr. Paul Anderson, President/CEO; Mr. Charles Klug, Principal Counsel; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thornton, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Lane Ramsfield, Vice President of Real Estate; Ms. Joanne Toledo, Vice President of Human Resources; and Mr. Ken Washington, Vice President & Chief Information Officer.

The public attendance sheet is Attachment 1.

**A. INVOCATION – PLEDGE**

Pastor Jake English gave the invocation and led the Pledge of Allegiance.

**B. PUBLIC COMMENT**

There were no public comments.

**APPROVAL OF MINUTES OF THE SEPTEMBER 19, 2017 BOARD MEETING;  
MINUTES OF THE AUGUST 30, 2017 FISCAL YEAR 2018 BUDGET WORKSHOP;  
MINUTES OF THE SEPTEMBER 6, 2017 TENTATIVE MILLAGE RATE AND FISCAL  
YEAR 2018 BUDGET PUBLIC HEARING; AND MINUTES OF THE SEPTEMBER 22,  
2017 FINAL MILLAGE RATE AND FISCAL YEAR BUDGET PUBLIC HEARING**

Commissioner Murman, seconded by Mayor Buckhorn, moved to approve and receive the minutes as presented. The motion carried five to zero with Commissioners Lindell and Allman being absent.

**APPROVAL OF THE FINANCIAL STATEMENT OF TWELVE MONTHS ENDING  
SEPTEMBER 30, 2017**

Mr. Mike Macaluso presented the statement and reviewed specific line items.

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the Financial Statement of Twelve Months ending September 30, 2017. The motion carried five to zero with Commissioners Lindell and Allman being absent.

**C. APPROVAL OF CONSENT AGENDA**

- 1. Approval of Contract Renewal with Lincoln National Life Insurance Company – Provider of Employee Basic Term Life and Accidental Death and Dismemberment Group Insurance**
- 2. Approval of Contract Renewal with Anchor Benefits – Administrator of Employee Dental Plan (Dental Decisions) and Approval of Funding for FY 2018**
- 3. Approval of Community Investment Guidelines Update**
- 4. Approval of Renewal of Annual Maintenance and License Agreement for Microsoft Dynamics GP Financial Software**
- 5. Approval of The Florida Aquarium, Inc. – Temporary License Agreement for Fleet Vehicle and Boat Storage**
- 6. Approval of The Florida Aquarium, Inc. – Temporary License Agreement for Use of the Wharf Adjacent to Berth 271**
- 7. Approval of TPSI Terminals, LLC – Consent to Leasehold Mortgage**
- 8. Approval of Proposed Changes to Port of Tampa Tariff No. 14 and Operations Manual No. 5**

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the consent agenda as presented. The motion carried five to zero with Commissioners Lindell and Allman being absent.

**D. REGULAR AGENDA**

- 1. Approval of Amendment to Facility Lease Agreement with Transflo Terminal Services, Inc.**

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO, or his designee, to enter into an amendment to the Facility Lease Agreement with Transflo Terminal Services, Inc., in accordance with the terms set forth in the agenda item and subject to review by Principal Counsel. The motion carried five to zero with Commissioners Lindell and Allman being absent.

- 2. Approval of License Agreement with Tampa Ship, LLC**

Mr. Ramsfield outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Celestan regarding how site improvement costs would be assessed, Mr. Ramsfield stated that Port Tampa Bay was under no obligation for any site improvements.

There being no further comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO, or his designee, to enter into a license agreement with Tampa Ship, LLC in accordance with the terms set forth in the agenda item and subject to review by Principal Counsel.

**3. Approval of Ranking of Firms for Strategic Communications Services Consultant;  
RFQ No: Q-007-17**

Ms. Samara Sodos, PTB Director of Public Relations, outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Murman regarding the reduced budgeted amount for this contract over the previous consultant contract, Mr. Charles Klug noted that this contract did not include special projects and that this agreement was not exclusive. PTB had the option to use other firm(s) for special projects as needed.

There being no further comments, Commissioner Murman, seconded by Commissioner Griffin, moved to authorize the Port President/CEO, or his designee, to enter into negotiations and execute a contract with Catalyst Communications Group, Inc. for strategic communications services consultant, for a period of one (1) year at a not-to-exceed amount of \$60,000 with two (2) one-year consecutive renewal options at the sole discretion of PTB. If PTB is unable to negotiate a contract with the top ranked firm, negotiations shall be terminated, and PTB shall then undertake negotiations with the next best qualified firm, all subject to review by Principal Counsel. The motion carried five to zero with Commissioners Lindell and Allman being absent.

**E. RECEIPT OF REPORTS**

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Murman, seconded by Mayor Buckhorn, moved to receive the reports as presented. The motion carried five to zero with Commissioners Lindell and Allman being absent.

**F. EXECUTIVE DIRECTOR REPORT**

Mr. Anderson reported PTB staff had been traveling out in the global marketplace promoting Port Tampa Bay and the region and state. Raul Alfonso and Wade Elliott had attended the Transpacific Maritime (TPM) Conference Asia, held the week prior in Shenzhen, China. This event is a premier international conference for container shipping and logistics professionals dealing with issues facing the Asia/Europe, Transpacific, and inter-Asia container markets. PTB had a strong presence at the event and also attended a reception hosted by Enterprise Florida and the Florida Ports Council. The U.S./Northern Hemisphere version of this conference is also held in late February or early March in Long Beach, California, where PTB will also have a strong presence. The Transpacific Maritime Conferences are the most widely attended in the world for all of the global beneficial cargo owners, as well as Asian carriers, rail companies, logistics

providers and ports, and it is a great way for staff to network to both current and prospective customers.

Mr. Anderson then noted that in addition to TPM in Shenzhen, PTB Marketing and Development staff had also recently participated in the Tampa Bay Export Alliance Trade Mission to Colombia. Gonzalo Padron represented PTB at this event. Mr. Anderson continued that Colombia was Florida's second-largest export market and the fourth largest economy in Latin America and this trade mission provided an excellent opportunity to represent the port and the Tampa Bay Area to a key hemispheric trading partner.

Mr. Anderson also noted that PTB staff would be exhibiting this week at the Breakbulk Conference, in Houston, Texas, together with Ports America. Staff would also be attending the Produce Marketing Association's annual Fresh Summit in New Orleans with Port Logistics Refrigerated Services.

Mr. Anderson stated that he was pleased to announce that for the 17<sup>th</sup> year in a row the Port Tampa Bay Comprehensive Annual Financial Report (CAFR) had received the Certificate of Achievement in Financial Reporting Awarded by the Government Finance Officers Association. The Certificate of Achievement is the highest form of recognition in the area of Governmental Accounting and Financial Reporting. PTB's CAFR had been judged to demonstrate a constructive spirit of full disclosure and to clearly communicate PTB's financial story. This is also very meaningful to the rating agencies among many other factors and dynamics that those agencies consider when they provide ratings.

Mr. Anderson reported that the most recent federal port security grant awards were announced in September and PTB received awards totaling \$682,500. PTB tenants and partner agencies, including the Hillsborough County Sheriff's Office, Gulf Marine Repair, and the City of Tampa received an additional \$258,800 for a total of \$941,300 in awards directly benefitting PTB and its partners. Mr. Anderson continued that the PTB awards would be used for a variety of projects, including biometric readers, a mobile surveillance platform, and tactical equipment. Of particular note was a project between PTB and the Florida Department of Transportation (FDOT) that would significantly enhance PTB's ability to monitor activity around commercial vessels transiting the Sunshine Skyway Bridge. Specifically, this would give PTB the ability to have cameras directly on the bridge to show vessels approaching from both the Gulf side and Bay side of the channel. These images would be sent directly to the Security Operations Center as well as other remote sites when necessary.

Mr. Anderson stated that October was National Cybersecurity Awareness Month, which offered an opportunity to revisit some of the things that PTB has done as an organization to address this worldwide issue. As an organization, Mr. Anderson noted that PTB addressed this threat proactively in a number of ways. PTB performed at least four cybersecurity assessments, examining different aspects of its IT systems. These assessments included evaluating procedures and policies against strict national standards, conducting internal and external penetration testing to determine PTB's vulnerability for an attack, and examining the design of PTB's systems to make them more efficient and secure. Three of these assessments utilized federal seaport security grant funds to pay for the majority of the expense for these assessments. PTB also invested in its employees by encouraging cybersecurity awareness and training at all levels throughout the organization. Mr. Anderson noted that securing and protecting the organization's data and infrastructure required a responsive and trained workforce. Senior managers in the Finance, IT and Security departments collaborated on a number of assessments

and have also individually sought advanced training, including attendance at events sponsored by the leading organizations in cybersecurity from both the public and private sector. Mr. Anderson continued that members of staff were also serving on the AAPA Cybersecurity Subcommittee, Maritime & Port Information Sharing and Analytical Organization Executive Committee and the Technology Working Group, State of Florida Information Sharing and Analytical Organization, Department of Homeland Security State, Local, Tribal, and Territorial Government Coordinating Council, and Suncoast Cybersecurity Consortium. Mr. Anderson then stated that the Port had made major investments to upgrade its network infrastructure and hardware, as well as implemented network redundancy.

Mr. Anderson stated that PTB had an abiding commitment to the environment and that commitment depends on strong partnerships such as the one that PTB enjoys with Audubon of Florida. Recently, PTB hosted a bird-viewing tour for attendees from around the state at the annual Florida Birding and Nature Festival. The excursion to the Alafia Bank on Saturday, October 14, 2017, highlighted the rich and diverse bird life that is thriving within the confines of the Port. Mr. Anderson also noted PTB was proud of the continuing partnership with Audubon and other environmental organizations.

Mr. Anderson reported that on October 16, 2017, Messrs. John Thorington and Mark Dubina addressed state legislators from eight counties surrounding Tampa Bay regarding the Port's coordinated approach to hurricane resiliency, highlighting the partnership efforts with key stakeholders to move fuel from the Port to key delivery points around the state immediately preceding and following the passage of Hurricane Irma. One of the key industry partners, Dave Mica, who is president of the Florida Petroleum Council, also addressed the Delegation. The comments about the Port's efforts during the storm were well received by members of the Delegation. Mr. Anderson thanked Commissioner Griffin for his attendance at the meeting and for supporting PTB staff.

Mr. Anderson reported that the 16<sup>th</sup> Annual Anchor Ball, benefitting Tampa Port Ministries and the Tampa Bay Maritime Scholarship Foundation, had taken place on October 7, 2017 and was a great success. Mr. Anderson announced that the donations, totaling \$86,550, were raised for these two great causes. Mr. Anderson continued that a great leader in the Port, Terry Fluke, Chairman of the Tampa Bay Harbor Safety and Security Committee, had received the Captain James McKay Port Achievement Award.

Commissioner Murman then presented a Commendation to the Anchor Ball from the Hillsborough County Board of County Commissioners. The commendation text is [Attachment 2](#).

## **G. PRESENTATIONS**

Mr. Dennis Martin, PTB General Manager, Operations, Safety and Training, gave a presentation on "The Role of the Ship's Agent."

Mr. Martin stated that ships and their cargoes were the lifeblood of the port and it takes a monumental collaborative effort to bring every ship to Tampa. From the cargo and owners' brokers, who fix the cargoes, through the charterers and vessel operators, to the shippers and receivers, there are many moving parts. Add to that government agencies like Customs and Border Protection (CBP) and the US Coast Guard, the pilots, tugs and line handlers, as well as port authorities and private terminal operators, there needs to be someone to coordinate all of it, so that the port call runs as smoothly as possible. That person is the vessel agent.

Mr. Martin continued to define the role of the ship's agent in the movement of commerce.

The presentation is Attachment 3.

#### **H. NEW BUSINESS / COMMISSIONERS' COMMENTS – EXPENSE POLICIES**

Commissioner Murman asked about the legislative agenda for the upcoming legislative session. Mr. John Thorington noted that PTB staff speaks every year at the legislative delegation annual meeting and this year's meeting would be on November 3, 2017. PTB and the Port of Tampa Maritime Industries Association would have representatives speak together at this year's meeting, as they do every year. Mr. Thorington noted that he and Mark Dubina had addressed the Bay Area Legislative Delegation the day before, primarily on the Port's response to Hurricane Irma but that he also had the opportunity to touch on some other issues as well. He indicated that Port Tampa Bay would continue to highlight the importance and value of state investment in seaport infrastructure projects. Mr. Ram Kancharla noted there were a number of programs at the state level that PTB would seek funds for various projects such as a proposal to FDOT to fund three projects in the Eastport expansion and additional work at Port Redwing as well as projects under the intermodal program. Mr. Anderson reiterated the importance of state support as part of the Port's Capital program, and he, Mr. Kancharla and Mr. Thorington all referenced the state's funding partnership toward the Big Bend Channel project.

#### **I. FUTURE PROPOSED PROJECTS**

Mr. Anderson noted the list of upcoming projects and encouraged vendors to submit bids and/or proposals. Mr. Anderson also noted that "Industry Day Tampa Harbor at Big Bend Channel" site visit would be on October 30, 2017.

#### **J. CALENDAR OF EVENTS**

Mr. Anderson noted the following events:

**November 9, 2017 – Propeller Club Port of Tampa Presents the 22<sup>nd</sup> Annual Stone Crab Fest, PTB Cruise Terminal 2, 5:30 – 8:30 pm**

**November 17, 2017 – Inaugural Port Tampa Bay "BAYSLAM" Tournament, Benefitting Various Local Charities, Tampa Convention Center, 8:30 am – 2:00 pm**

#### **K. NEXT MEETINGS**

Chairman Swindal announced that the next Board meeting would be held on the 2<sup>nd</sup> Tuesday, November 14, 2017, 9:30 am. The meeting was moved to the earlier date due to the 3<sup>rd</sup> Tuesday being the week of the Thanksgiving holiday.

**L. ADJOURNMENT**

There being no further business, the meeting adjourned at 10:18 am.

ATTEST:

---

Stephen Swindal, Chairman

---

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

OCTOBER 17, 2017 - 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

<u>NAME</u>	<u>BUSINESS</u>
ALLEN THOMPSON	Tampa Bay Pilot
Randall Reid	SE DUM
William Savage	AR Savage
CONNOR PALERMO	AMERISAFETY
Scott Sutek	Intertek - PSI
Bill Kremick	Public Prop Clear
David Nelson	Torts America
Chris Clayton	Beck
Brian Hunter	FDOT
Ray Clark	FDOT
MIKE BROWN	FDOT
Elyse Acanda	PlanGrid
Yu Rosen	PTB
Tim Shusta	Phelps Dunbar LLP
Richard Ghent	MOAIC
PATRICK BLANK	PTB

# PORT TAMPA BAY BUSINESS MEETING

OCTOBER 17, 2017 – 9:30 a.m.

## PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

Marty Millburn

Ardaman & Associates

Philip Erbland

S+ME, Inc.

Jan Long

Herdy Marie

DENNIS MAXWELL

" "

Brian Tanberg

WSP

Robyn Huber

Cutler

Richard Tapp

Lgc

Tina Meskel

Meskel & Assoc Eng.

Suzanne Cortie

Meskel & Assoc Eng.

Lester Saunde

LST

Additional spaces on next page.

# Port Tampa Bay Anchor Ball

The Hillsborough County Board of County Commissioners applauds the Port Tampa Bay Anchor Ball for its fundraising efforts that help seafarers in need and Hillsborough County students pursue their maritime endeavors.

Hosted by Port Tampa Bay, Tampa Port Ministries, and the Tampa Bay Maritime Scholarship Foundation, the Anchor Ball has been instrumental in bringing residents together to support local seafarers and maritime students. The event features a silent and live auction, where proceeds benefit the Tampa Bay Maritime Scholarship Foundation, in addition to the George M. Steinbrenner Memorial Scholarship, a special endowment that aids graduates from Howard W. Blake High School and Thomas Jefferson High School Magnet Honor Maritime Academy in expanding their knowledge in the maritime industry. The charitable donations from the Anchor Ball also support the Tampa Port Ministries Seafarers Center, which serves as a humanitarian sanctuary for Port of Tampa seafarers by combining compassion and dedication in meeting their physical, social, and spiritual needs. The 2017 Anchor Ball, whose theme is *Havana Nights*, continues its philanthropic endeavors and honors Terry Fluke with the James McKay Lifetime Achievement Award, proving once again its significant role and its positive impact in Hillsborough County.

The Board of County Commissioners of Hillsborough County, Florida does hereby commend the Port Tampa Bay Anchor Ball and its hosts for their humanitarian endeavors in supporting the county's seafarers and furthering educational opportunities for maritime students.

**Awarded this 17<sup>th</sup> day of October, 2017**



## THE ROLE OF THE SHIP'S AGENT



Dennis M. Martin, CPE  
General Manager, Operations Safety & Training





Telegrams: "GENERAL." Telephone: CENTRAL 793.  
(Private Branch Exchange)

**F. H. TUCKER & Co.**  
**SWANSEA.**

Colliery Agents and Exporters  
of Anthracite and Steam Coals  
and Coke. Bunkers Supplied.

AGENTS for NIXON'S NAVIGATION Co. Ltd.

*Shipping Agents & Ship Brokers.*

RATES QUOTED TO  
NORWAY SWEDEN RUSSIA  
FINLAND BALTIC PORTS SPAIN  
ENGLISH SOUTH & EAST COAST PORTS  
SCOTTISH EAST COAST PORTS

AGENTS FOR  
M. Langlands & Sons.  
T. Wilson, Sons & Co. Ltd.  
London-Welsh Steamship Co. Ltd.  
Furness Lines.  
Bull Line to Spain.

PRIVATE WHARVES AND WAREHOUSES AT  
NORTH DOCK AND NORTH DOCK BASIN.



## VESSEL AGENT



What my friends think I do



What my Mum thinks I do



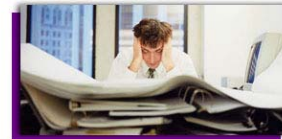
What society thinks I do



What my boss thinks I do



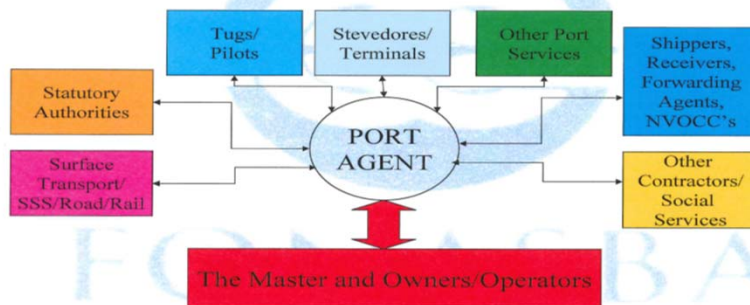
What I think I do



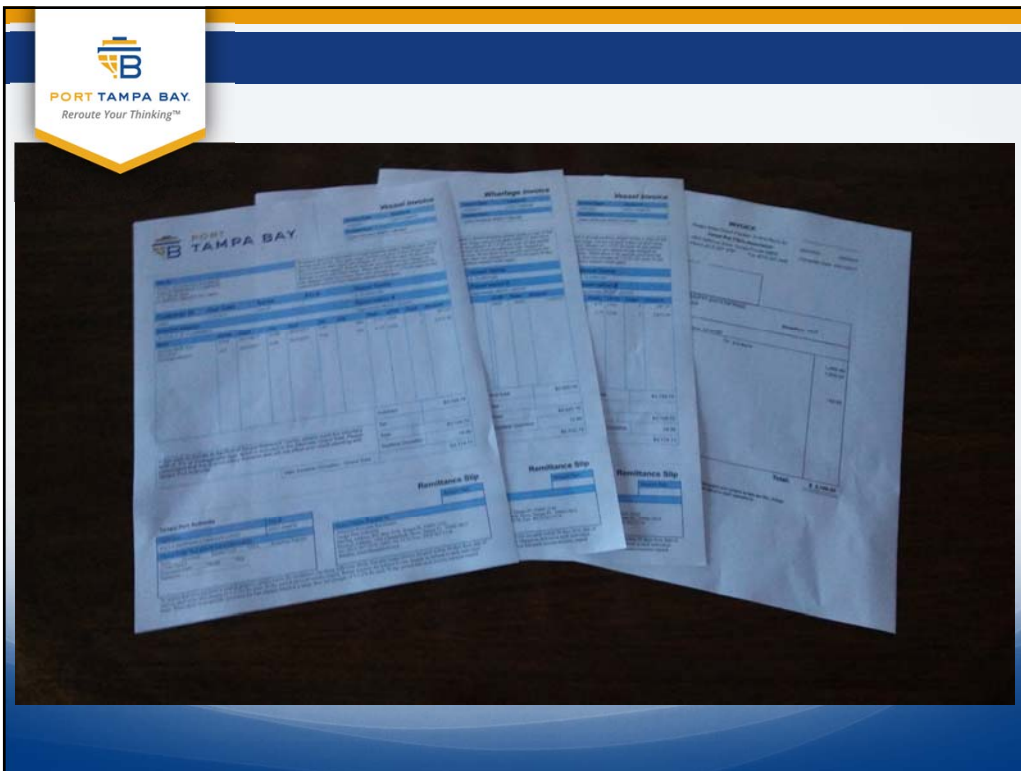
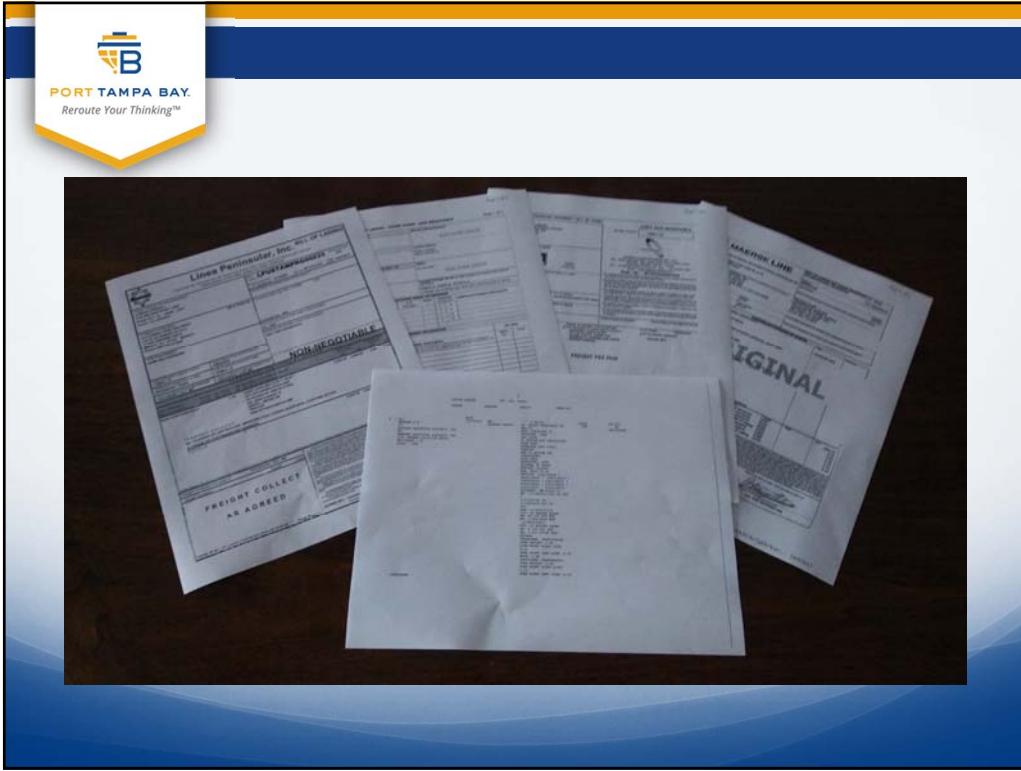
What I actually do



## The Role of the Port Agent in the Port Call







Port Tampa Bay  
**Port Tampa Bay Public Berths**  
**FY17 VS FY16 1st - 4th Quarters (Oct-Sept)**

BULK CARGO				
	FY17	FY16	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
<b>DRY BULK CARGO</b>				
CEMENT, BULK	461,960	361,630	100,330	28%
GRANITE ROCK, BULK	752,332	602,352	149,980	25%
LIMESTONE	1,932,263	2,122,205	(189,942)	-9%
PRILLED SULPHUR	406,660	185,676	220,984	119%
PHOSPHATIC CHEMICAL, BULK	1,075,366	873,677	201,689	23%
<i>Other Dry Bulk Commodities</i>	370,324	338,513	31,811	9%
<b>Total Dry Bulk Cargo:</b>	<b>4,998,905</b>	<b>4,484,053</b>	<b>514,852</b>	<b>11%</b>
<b>LIQUID BULK CARGO</b>				
AMMONIA, ANHYDROUS	318,347	390,103	(71,756)	-18%
CONCENTRATE & CITRUS JUICE	135,852	83,260	52,592	63%
PETROLEUM PRODUCTS	7,340,320	7,177,557	162,763	2%
SULPHUR, LIQUID	529,472	770,911	(241,439)	-31%
SULPHURIC ACID	49,568	63,441	(13,873)	-22%
<i>Other Liquid Bulk Commodities</i>	243,290	188,424	54,866	29%
<b>Total Liquid Bulk Cargo:</b>	<b>8,616,849</b>	<b>8,673,696</b>	<b>(56,847)</b>	<b>-1%</b>
<b>TOTAL BULK CARGO:</b>	<b>13,615,754</b>	<b>13,157,749</b>	<b>458,005</b>	<b>3%</b>
<b>GENERAL CARGO</b>				
	FY17	FY16	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	511,138	439,800	71,338	16%
Scrap Metal	521,832	330,821	191,011	58%
Steel Products	328,510	247,438	81,072	33%
<i>Other General Cargo Commodities</i>	6,017	15,082	(9,065)	-60%
<b>TOTAL GENERAL CARGO:</b>	<b>1,367,497</b>	<b>1,033,141</b>	<b>334,356</b>	<b>32%</b>
<b>TOTAL BULK AND GENERAL:</b>	<b>14,983,251</b>	<b>14,190,890</b>	<b>792,361</b>	<b>6%</b>
<b>TEUS (includes empties)</b>	<b>56,555</b>	<b>49,716</b>	<b>6,839</b>	<b>14%</b>
<b>Passengers</b>	<b>960,901</b>	<b>813,800</b>	<b>147,101</b>	<b>18%</b>
<b>No. of Sailings</b>	<b>226</b>	<b>180</b>	<b>46</b>	<b>26%</b>

Data as of 11/8/2017

Subject to Change by ETA Date

## Total Port Berths FY17 VS FY16 1st - 4th Quarters (Oct-Sept)

BULK CARGO				
	FY17	FY16	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	461,960	371,630	90,330	24%
COAL	2,275,643	1,561,180	714,463	46%
GRANITE ROCK, BULK	752,332	602,352	149,980	25%
LIMESTONE	1,968,643	2,155,552	(186,909)	-9%
PRILLED SULPHUR	406,660	185,676	220,984	119%
PHOSPHATE, ROCK/CHEMICAL	8,034,245	7,375,520	658,725	9%
<i>Other Dry Bulk Commodities</i>	<i>1,040,843</i>	<i>1,366,676</i>	<i>(325,833)</i>	<i>-24%</i>
<b>Total Dry Bulk Cargo:</b>	<b>14,940,326</b>	<b>13,618,586</b>	<b>1,321,740</b>	<b>10%</b>
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	1,462,066	1,419,842	42,224	3%
CONCENTRATE & CITRUS JUICE	135,852	83,260	52,592	63%
PETROLEUM PRODUCTS	16,901,399	17,678,990	(777,591)	-4%
SULPHUR, LIQUID	2,853,139	3,342,409	(489,270)	-15%
SULPHURIC ACID	49,568	63,441	(13,873)	-22%
<i>Other Liquid Bulk Commodities</i>	<i>315,082</i>	<i>233,618</i>	<i>81,464</i>	<i>35%</i>
<b>Total Liquid Bulk Cargo:</b>	<b>21,717,106</b>	<b>22,821,560</b>	<b>(1,104,454)</b>	<b>-5%</b>
<b>TOTAL BULK CARGO:</b>	<b>36,657,432</b>	<b>36,440,146</b>	<b>217,286</b>	<b>1%</b>
GENERAL CARGO				
	FY17	FY16	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	511,138	439,800	71,338	16%
Scrap Metal	577,811	370,775	207,036	56%
Steel Products	329,872	247,438	82,434	33%
<i>Other General Cargo Commodities</i>	<i>25,371</i>	<i>27,295</i>	<i>(1,924)</i>	<i>-7%</i>
<b>TOTAL GENERAL CARGO:</b>	<b>1,444,192</b>	<b>1,085,308</b>	<b>358,884</b>	<b>33%</b>
<b>TOTAL BULK AND GENERAL:</b>	<b>38,101,624</b>	<b>37,525,454</b>	<b>576,170</b>	<b>2%</b>
VESSELS				
Barge	898	1,004	(106)	-11%
Cruise	226	180	46	26%
Tug	791	953	(162)	-17%
Vessel	1,105	965	140	15%
<b>TOTAL VESSELS:</b>	<b>3,020</b>	<b>3,102</b>	<b>(82)</b>	<b>-2.6%</b>
<b>TEUS<sup>2</sup> (includes empties)</b>	<b>56,555</b>	<b>49,716</b>	<b>6,839</b>	<b>14%</b>
<b>Passengers<sup>3</sup></b>	<b>960,901</b>	<b>813,800</b>	<b>147,101</b>	<b>18%</b>
<b>No. of Sailings</b>	<b>226</b>	<b>180</b>	<b>46</b>	<b>26%</b>

<sup>1</sup> Does not include tractors, trailers or ferry vehicles

Includes all port berths; foreign and domestic cargo

Vessel includes training vessels, repair/idle vessels

Data as of 11/8/2017

Subject to Change

**Tampa Port Authority**  
**Budgetary Comparative Statement of Revenues and Expenses**  
**with Debt Service Coverage**  
**For the one (1) month ending October 2016 and 2017**

Oct 2016 Actual	Oct 2017 Actual	Favorable (Unfavorable)	%		Oct 2017 Budget	Oct 2017 Actual	Favorable (Unfavorable)	%
<b>-----Operating Revenue-----</b>								
2,385,998	2,682,293	296,295	12.4%	Port Usage Fees	2,694,810	2,682,293	(12,517)	-0.5%
1,008,247	1,234,117	225,869	22.4%	Rentals	1,127,110	1,234,117	107,006	9.5%
77,857	69,442	(8,415)	-10.8%	Other Operating	81,940	69,442	(12,497)	-15.3%
<b>3,472,102</b>	<b>3,985,852</b>	<b>513,750</b>	<b>14.8%</b>	<b>-----Total Operating Revenue-----</b>	<b>3,903,860</b>	<b>3,985,852</b>	<b>81,992</b>	<b>2.1%</b>
<b>-----Operating Expense-----</b>								
931,770	966,255	(34,484)	-3.7%	Personnel	981,380	966,255	15,126	1.5%
41,584	41,188	395	1.0%	Promotional	123,364	41,188	82,176	66.6%
983,983	995,927	(11,944)	-1.2%	Administrative	1,245,193	995,927	249,267	20.0%
<b>1,957,336</b>	<b>2,003,369</b>	<b>(46,033)</b>	<b>-2.4%</b>	<b>-----Total Operating Expense-----</b>	<b>2,349,938</b>	<b>2,003,369</b>	<b>346,568</b>	<b>14.7%</b>
<b>1,514,765</b>	<b>1,982,482</b>	<b>467,717</b>	<b>30.9%</b>	<b>-----Operating Income-----</b>	<b>1,553,923</b>	<b>1,982,482</b>	<b>428,560</b>	<b>27.6%</b>
<b>Non-Operating Rev/(Exp)</b>								
16,591	24,118	7,527	45.4%	Interest Income	22,985	24,118	1,133	4.9%
(260,526)	(269,812)	(9,286)	3.6%	Interest Expense	(333,280)	(269,812)	63,468	-19.0%
-	-	-	0.0%	Ad Valorem Tax Receipts	-	-	-	0.0%
1,591	(57,231)	(58,822)	-----	Other Net	(57,994)	(57,231)	763	-1.3%
<b>(242,344)</b>	<b>(302,925)</b>	<b>(60,581)</b>	<b>25.0%</b>	<b>-----Net Non-Operating Revenue-----</b>	<b>(368,288)</b>	<b>(302,925)</b>	<b>65,364</b>	<b>-17.7%</b>
<b>1,272,422</b>	<b>1,679,558</b>	<b>407,136</b>	<b>32.0%</b>	<b>-----Net Income without Grants-----</b>	<b>1,185,634</b>	<b>1,679,558</b>	<b>493,923</b>	<b>41.7%</b>
119,257	207,699	88,442	74.2%	<b>-----Grants-----</b>	200,000	207,699	7,699	3.8%
<b>1,391,679</b>	<b>1,887,257</b>	<b>495,578</b>	<b>35.6%</b>	<b>Net Income with Grants</b>	<b>1,385,634</b>	<b>1,887,257</b>	<b>501,622</b>	<b>36.2%</b>
<i>*Before Depreciation/Amortization</i>								
<b>Debt Service Coverage</b> <i>(based on preceding 12-month period)</i>								
21,013,664	26,030,634	5,016,970	24%	<b>Total Available for Debt Service</b>				
14,315,494	14,228,510	(86,984)	-1%	<b>Combined Debt Service, Parity Bonds</b>				
1.47	1.83			<b>Bond Coverage, Parity Bonds</b>				
14,458,468	14,569,878	111,410	1%	<b>Combined Debt Service, Parity &amp; Junior</b>				
1.45	1.79			<b>Bond Coverage, Parity &amp; Junior Bonds</b>				

**SUBJECT: EPC MINOR WORK PERMIT NO. 63556 - SUBMERGED LANDS RULE VARIANCE FOR PRIVATE RESIDENTIAL DOCK AT 2501 S. DUNDEE STREET, TAMPA, FLORIDA**

**BACKGROUND:**

Gregg and Danielle Scarlett (Applicants) submitted Minor Work Permit (MWP) Application No. 63556 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The application is for a minor work permit to modify an existing shared dock structure by adding an 11-foot by 12-foot non-covered boat lift in the existing boat slip area on the western half of the shared dock for the property currently owned by the Applicants with a shoreline frontage of 20 linear feet.

The proposed dock modification exceeds the allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline owned by the Applicants along the affected waterbody for private single-family docking facilities within the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The Applicants' proposal to add 132 square feet for the boat lift structure would exceed the total limitation by approximately 221 square feet for their portion of the dock over the standard maximum size of 200 square feet of preempted area allowed. All other aspects of the proposed structure are consistent with the Rules.

**FACTS/COMMENTS:**

The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

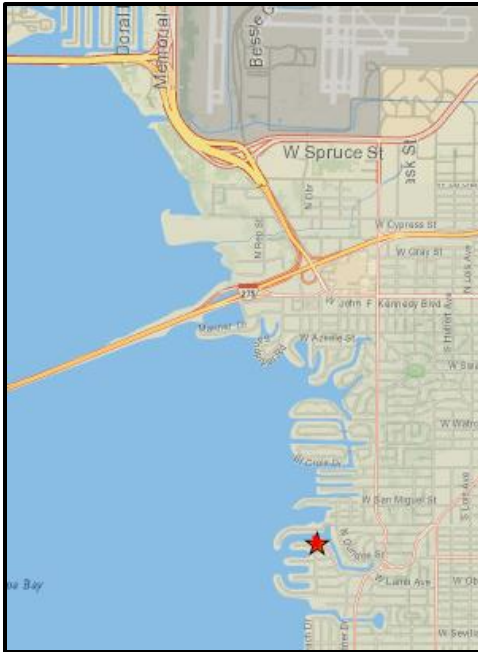
The application is supported by the EPC reviewing staff and the co-owner of the dock structure has consented to the proposed dock modification.

PTB staff has reviewed the application and recommends approval of the variance.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Environmental 149064/148969



**SUBJECT: EPC MINOR WORK PERMIT NO. 64050 - SUBMERGED LANDS RULE  
VARIANCE FOR PRIVATE RESIDENTIAL DOCK AT 1111 ABBEYS  
WAY, TAMPA, FLORIDA**

**BACKGROUND:**

Mr. Martin Jacobson submitted Minor Work Permit (MWP) Application No. 64050 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The application is for a minor work permit to modify the existing shared dock structure by adding a non-covered boat lift in the existing boat slip area on the southern half of the dock for the property currently owned by Mr. Jacobson with a shoreline of 31.39 linear feet.

The proposed dock modification exceeds the allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline owned by the applicant along the affected waterbody for private single-family docking facilities within the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The applicant's proposal would exceed the limitation by approximately 71 square feet over the standard maximum size of 313.9 square feet of preempted area allowed. All other aspects of the proposed structure are consistent with the Rules.

**FACTS/COMMENTS:**

The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

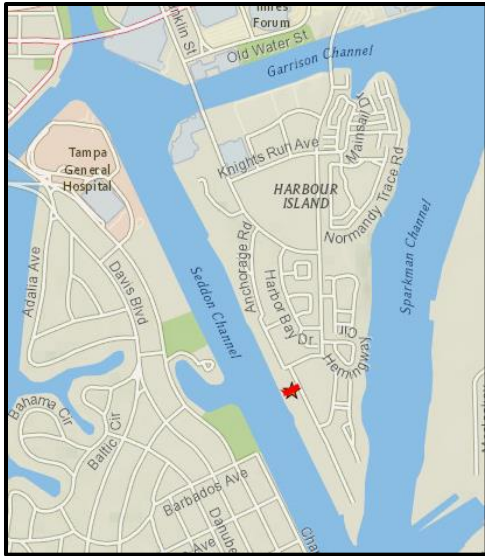
The application is supported by the EPC reviewing staff and the co-owner of the dock structure has consented to the proposed dock modification.

PTB staff has reviewed the application and recommends approval of the variance.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Environmental 148965



**SUBJECT: REMOVAL OF UNSERVICEABLE AND SURPLUS PROPERTY FROM PORT TAMPA BAY'S ASSET RECORDS**

**BACKGROUND:**

The removal of Port Tampa Bay (PTB) property from the asset records requires specific approval by the PTB Board of Commissioners. Additionally, the disposal of PTB's tangible personal property, such as equipment and vehicles, is subject to Section 274.06, *Florida Statutes*, which states that a governmental unit's property which is obsolete or the continued use of which is uneconomical or inefficient, or which is without commercial value may be first offered to any governmental unit and then donated, destroyed, or abandoned. Further, if the value of the property is estimated to be \$5,000 or less, it may be disposed of in the most efficient and cost-effective means as determined by the governmental unit. Section 274.04, *Florida Statutes*, provides that a government may exchange property with a seller as a trade-in and apply the exchange allowance to the cost of the property acquired.

**FACTS/COMMENTS:**

PTB staff has determined that the tangible personal property consisting of the vehicles listed below, is surplus and/or obsolete or no longer serves a useful function to PTB. Staff believes that one of the vehicles (2012 Ford F-150) may have value as a trade-in toward the purchase of a new vehicle. However, should the vehicle not be accepted as trade, staff recommends it be sent to auction for disposal.

<u>Asset No.</u>	<u>Description</u>	<u>Net Book Value</u>	<u>Disposal Method</u>
A-162	2004 Ford F150	\$0	Auction
A-170	2005 Ford Crown Victoria	\$0	Auction
A-196	2012 Ford F150	\$0	Trade-in

**RECOMMENDATION:**

Approve removal of the referenced assets from PTB's asset records and authorize the Port President/CEO, or his designee, to declare the subject property surplus and dispose of the items in accordance with the stated methodology.

Board Meeting  
November 14, 2017  
Finance #148999

**SUBJECT: LOGISTEC GULF COAST LLC - STEVEDORE LICENSE APPLICATION****BACKGROUND:**

Logistec Gulf Coast LLC (Logistec) filed an application with Port Tampa Bay (PTB) for a stevedore license to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff). The application included the necessary fees and submittals for a stevedore license.

**FACTS/COMMENTS:**

Logistec's primary interest is to perform stevedoring operations within the Hillsborough County Port District. Logistec has met all requirements set forth in Section L of the Tariff, including providing evidence that the applicant is maintaining the required types and amounts of insurance, and is prepared to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the October 13, 2017 issue of the Tampa Bay Times and a public hearing was held on November 2, 2017 regarding Logistec's stevedore license application, and there were no comments. The application and a transcript of the public hearing and public comments are attached.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to issue a Stevedore License to Logistec Gulf Coast LLC.

Board Meeting  
November 14, 2017  
Marketing 149066/148438

**SUBJECT: LOGISTEC GULF COAST LLC - MARINE TERMINAL OPERATOR  
LICENSE APPLICATION**

**BACKGROUND:**

Logistec Gulf Coast LLC (Logistec) has filed an application with Port Tampa Bay (PTB) for a Marine Terminal Operator License to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff). The application included the necessary fees and submittals.

**FACTS/COMMENTS:**

Logistec's primary interest is to perform marine terminal operations within the Hillsborough County Port District. Logistec has met all requirements set forth in Section L of the Tariff including providing evidence that the applicant is maintaining the required types and amounts of insurance and is ready, willing, and able to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the October 13, 2017 issue of the Tampa Bay Times and a public hearing was held on November 2, 2017 regarding Logistec's marine terminal operator license application, and there were no comments. The application and a transcript of the public hearing and public comments are attached.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to issue a Marine Terminal Operator License to Logistec Gulf Coast LLC.

Board Meeting  
November 14, 2017  
Marketing 149068/148443

**SUBJECT: LICENSE AGREEMENT WITH PLAINS LPG SERVICES, L.P.****BACKGROUND:**

The Port Tampa Bay (PTB) Board approved a consent to assignment of lease of approximately 12.4 acres of improved land located on Pendola Point from Sea-3 of Florida, Inc. to Plains LPG Services, L.P. (Plains) at the December 20, 2016 Board meeting. Plains has requested the additional use of an approximately 1 acre of unimproved land located at Pendola Point in Hillsborough County, Florida for a temporary parking, laydown and access area during construction on its 12.4 acre lease premises.

**FACTS/COMMENTS:**

PTB staff and Plains have negotiated the following terms for a license agreement:

- Premises:** Approximately 1 acre of land as outlined in Exhibit A attached, subject to mapping of the site by PTB's surveyors.
- Use:** Non-exclusive license for parking, laydown and access in support of construction operations for improvements to the existing 12.4 acre leasehold premises.
- Term:** 7 months' initial term commencing upon the effective date, with 4 sequential 1 month extensions exercisable by Plains by delivering written notice to PTB at least 30 days in advance and ending not longer than 11 months after commencement.
- Rent:** Rent would be \$6,000.00 per month or \$6,000.00 per Acre per month paid in advance, in the event more than one (1) acre is utilized.
- Other:** Plains would take the Premises "AS-IS", "WHERE-IS" in all respects. All appropriate environmental restrictions would be applied to the Agreement, including odor and emissions control as required in the vicinity of the Premises. Plains would have a continuing obligation that would survive this agreement for any environmental matters resulting from Plain's use of the Premises. Plains would be responsible for all improvements to the Premises and would acknowledge that PTB has made no representations or warranties regarding the condition of the Premises. Plains would install a temporary boundary demarcation that would be acceptable to PTB, in its sole discretion. Plains would be responsible for all utilities, real estate taxes, site improvements, insurance, maintenance of the Premises, and compliance with all seaport security laws and regulations, environmental laws and regulations and all other applicable regulations and laws.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into a License Agreement with Plains LPG Services, L.P. in accordance with the terms set forth above and subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate #148992

EXHIBIT A



**SUBJECT: AMENDMENT TO PORT FACILITY USE AGREEMENT WITH  
THE FLORIDA AQUARIUM, INC.**

**BACKGROUND:**

The Port Tampa Bay (PTB) Board approved a port facility use agreement with The Florida Aquarium, Inc. (Aquarium), at its August 16, 2016 meeting, for the non-exclusive right to load and unload and park certain vehicles bringing visitors to the Aquarium, within a designated area along PTB Cruise Terminal 3, subject to PTB priority use of the premises for its operations (Agreement). The Aquarium wishes to amend the Agreement to maintain its current bus parking options and add additional bus parking options along McKay and Harbor Streets.

**FACTS/COMMENTS:**

PTB staff and The Florida Aquarium have agreed to the following terms for an amendment to the Agreement:

**Premises:** The premises would be as shown on the attached exhibit and include new areas along McKay and Harbor Streets as optional bus parking areas.

**Use:** The Use would be bus parking privileges along Cruise Terminal 3 in accordance with the existing license agreement and would add bus parking options along McKay and Harbor Streets as shown on the attached exhibit; subject to PTB's scheduled and non-scheduled operations and events that would have priority over the Aquarium's use of the premises.

**Term:** The term for the amendment would run concurrent with the current term of the license agreement; ending April 14, 2021, subject to PTB's right to terminate in the event it leases the premises or needs the premises for its operations.

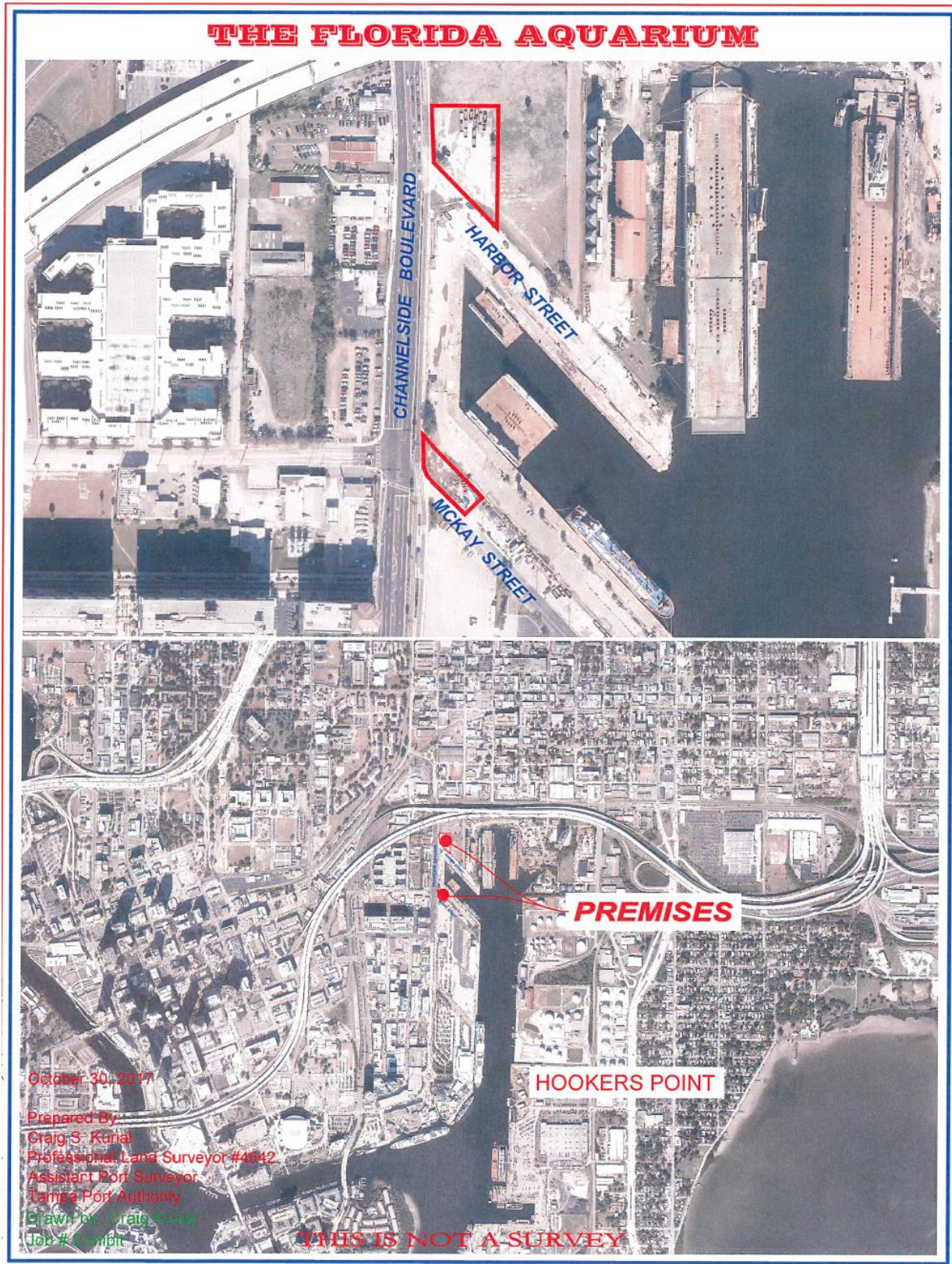
**Other:** All other terms and conditions of the Agreement would remain unchanged other than the addition of this bus parking option.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into an amendment to the license agreement with The Florida Aquarium, Inc. in accordance with the terms set forth above, subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate #148991





**SUBJECT: LICENSE AGREEMENT WITH TRANSGULF, LLC****BACKGROUND:**

TransGulf, LLC (TransGulf) is a Florida limited liability company that operates an expedited container service calling on Tampa and Tuxpan, Mexico. The TransGulf service is focused on serving the refrigerated and perishable market, including fresh concentrated orange juice carried in ISO tank containers, and is an integral link in the logistics chain, driving containers from Mexico throughout Central Florida. TransGulf wishes to utilize approximately 2.36 acres of paved land located at Hookers Point for trailer parking for the storage of ISO Tanks and other containers used in its container service. An ISO Tank is a tank container that is built to the ISO standard (International Organization for Standardization).

**FACTS/COMMENTS:**

Port Tampa Bay (PTB) staff and TransGulf have negotiated the following terms for a license agreement (Agreement):

**Premises:** Approximately 2.36 acres of paved land located at Hookers Point along the intersection of Maritime Boulevard and Eastport Drive as shown on the attached exhibit.

**Use:** The Premises would be used solely for trailer parking for the storage of ISO Tank containers and other containers.

**Term:** 11 months commencing on December 1, 2017 and ending October 31, 2018.

**Fee:** The license fee would be based on a rate of \$27,000 per acre or approximately \$58,410 for approximately 2.36 acres of land over a period of 11 months.

**Wharfage Incentive****Credits:**

TransGulf would provide a monthly reporting of all ISO Tanks transported over a PTB wharf and handled by TransGulf each month during the term of the Agreement. Following receipt and review of each monthly report by PTB, PTB would apply a rent credit for each ISO Tank to TransGulf's account. The amount of the credit would be equal to 100% of the wharfage paid by TransGulf as reported and confirmed in the monthly report. The aggregate wharfage incentive credit over the term of the Agreement would not to exceed the license fee for the term.

**Environmental  
Conditions:**

TransGulf would take the Premises "AS-IS" in all respects. All appropriate environmental restrictions would be applied to the Agreement, including, without limitation, odor and emissions control as required in the vicinity of the Premises.

**Improvements:**

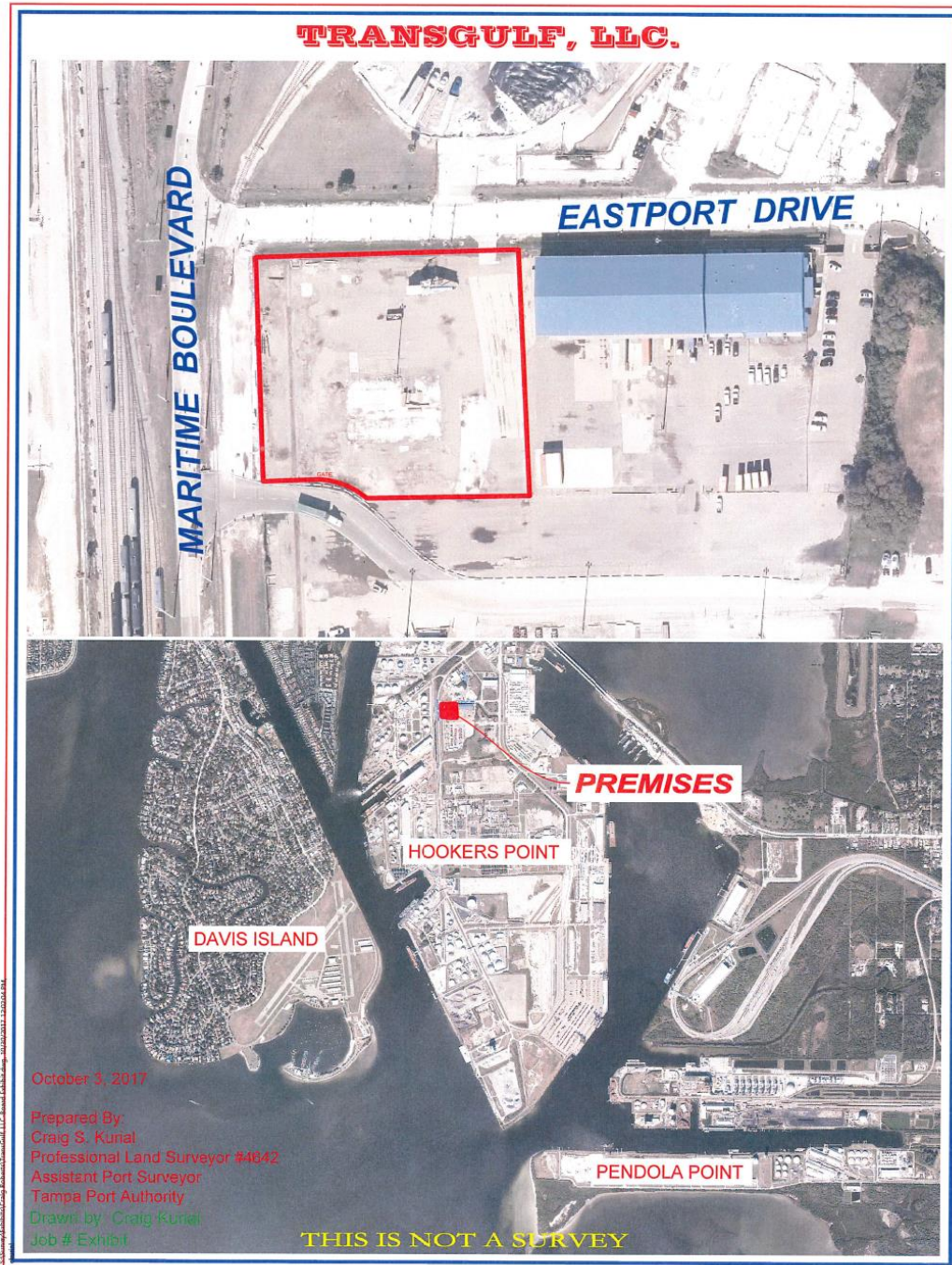
TransGulf would be responsible for all improvements to the Premises, and agrees to take the Premises and all existing improvements "AS-IS", WHERE-IS", and TransGulf would acknowledge that PTB disclaims and makes no representations or warranties, express or implied, including, without limitation, suitability or fitness for a particular purpose or otherwise.

**Other:** Trans-Gulf would be responsible for all utilities, real estate taxes, site improvements, insurance, maintenance of the Premises and compliance with all seaport security laws and regulations, environmental laws and regulations and all other applicable regulations and laws.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into a License Agreement with Trans-Gulf, LLC in accordance with the terms set forth above and subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate #148993



**SUBJECT: LICENSE AGREEMENT WITH TAMPA SHIP, LLC****BACKGROUND:**

On October 17, 2017 the License Agreement with Tampa Ship, LLC was presented to the Board under Discussion item two (2) of the regular agenda. This item today is to correct a Scrivener's error in the Dockage Fees by changing the words "minimum monthly dockage fee" to "maximum monthly dockage fee".

**FACTS/COMMENTS:**

PTB staff and Tampa Ship, LLC (Tampa Ship) have agreed to the following terms:

**Premises:** No Correction.

**Use:** No Correction.

**Term:** No Correction.

**Dockage Fees:** Correction changing the word "minimum" to "maximum".

**Corrected Term**

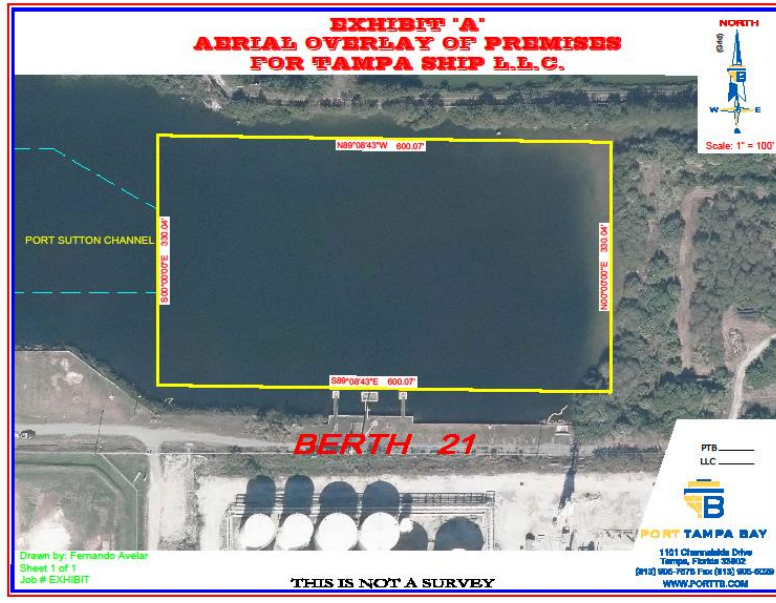
The maximum monthly dockage fee would be \$6,500.00 per location per month for the Berth locations, plus any applicable sales or use tax thereon, for each Berth used by Tampa Ship to moor vessels. Tampa Ship would be assessed separately for the use of any electricity, water or other utilities. In the event Tampa Ship does not use a Berth, PTB would not assess any charges for such Berth. In the event Tampa Ship uses a Berth for a partial period of the month, and has been scheduled with PTB Operations, Tampa Ship would pay on a per day per foot basis as published in the current PTB Tariff at the Lay-Up Rate; but not to exceed \$6,500.00 in any single month.

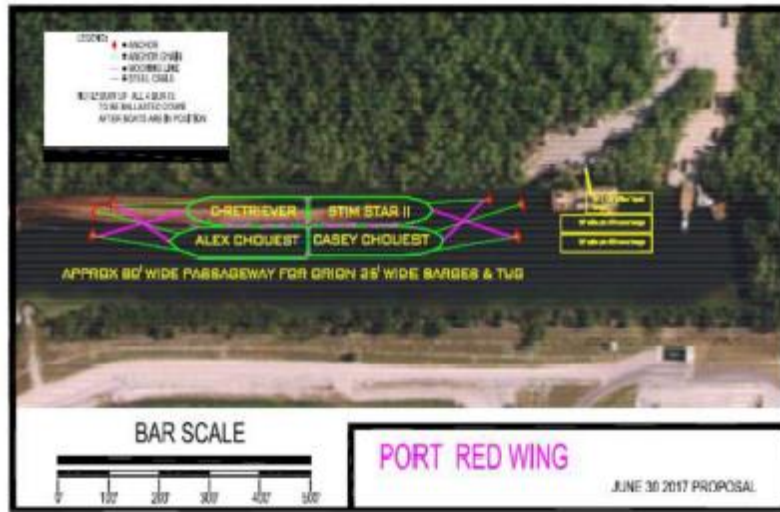
**Other:** No Correction.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into a License Agreement with Tampa Ship, LLC in accordance with the terms set forth above and subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate #148994





**SUBJECT: AMENDMENT OF TERMINAL USE AGREEMENT WITH APS EAST COAST, INC.**

**BACKGROUND:**

APS East Coast, Inc. (APS) is a division of Amports. At the November 15, 2016 meeting, the Port Tampa Bay (PTB) Board of Commissioners approved a terminal use agreement (Terminal Agreement) with APS for the non-exclusive use of approximately 5 acres of terminal area (Parcel A) along Berth 202 and the use of approximately 33,000 sf of warehouse area within the southerly portion of Building 310 located within the terminal area for staging, processing and other vehicle logistical operations. The Terminal Agreement provides that APS shall pay PTB the sum of \$2,083.00 per acre per month for the use of the terminal area, \$9,625.00 per month for the use of the warehouse area, and \$4.60 per vehicle as a throughput fee or wharfage fee upon arrival. In addition, the Terminal Agreement provides that in the event that APS requires additional acreage for its operations, rent would be at a rate of an additional \$2,083 per acre per month for each acre of terminal area used. At the January 17, 2017 meeting, the Board approved an amendment to the Terminal Agreement to add three additional parcels to the terminal area at the rate of \$2,083 per acre per month: B – 5.89 acres, C – 6.68 acres, and D – 2.65 acres; totaling 15.22 acres of additional terminal area and \$31,703.26 of additional fees per month. At the February 21, 2017 meeting, the Board approved an amendment to the Terminal Agreement to add one additional parcel (Parcel E) to the terminal area at the rate of \$2,083 per acre per month.

**FACTS/COMMENTS:**

PTB staff and APS have negotiated a third amendment to the Terminal Agreement to “swap” parcels, therefore adjusting the Premises as follows:

**Premises:** The acreage would remain the same but would be revised to (i) remove approximately 3.60 acres of land from Parcel C, on Hookers Point, and (ii) add two parcels of land, Parcel “F” consisting of approximately 2.52 acres of land on Hookers Point, and Parcel “G” consisting of approximately 1.08 acres of land at Eastbay, containing a total of approximately 3.60 acres of land..

**Other:** All other terms and conditions would remain the same, including Rent, Use, Throughput Fees and the Opt Out clause.

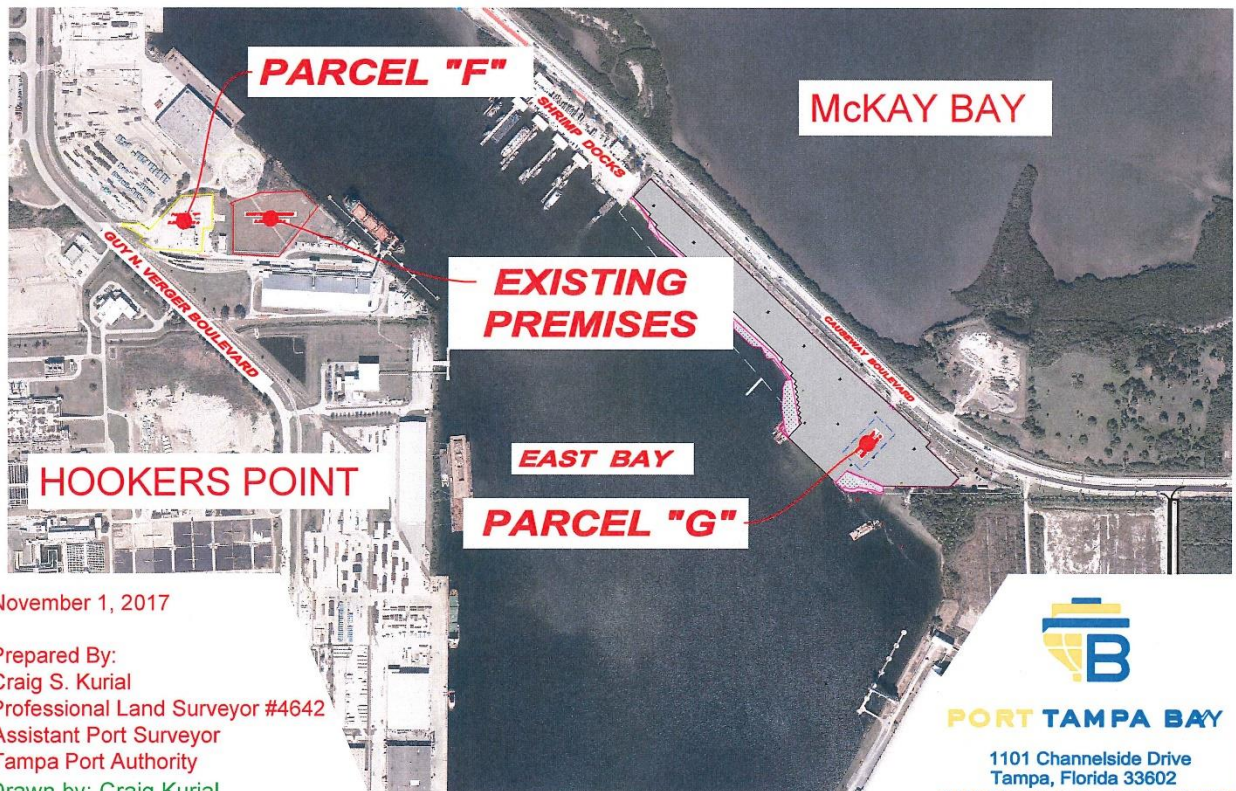
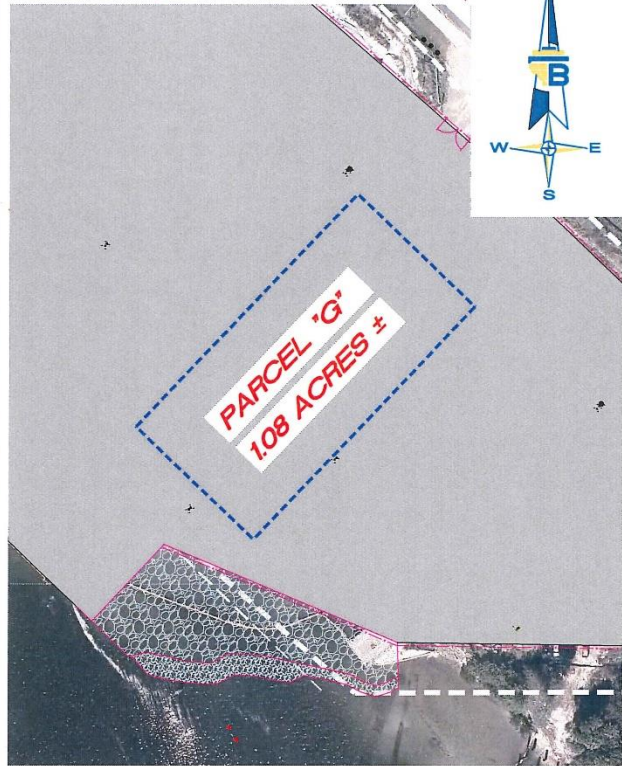
**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to execute an amendment to the Terminal Use Agreement with APS East Coast, Inc. subject to the terms described above and review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate 149054

**APS EAST COAST, INC.**

NORTH



November 1, 2017

Prepared By:  
 Craig S. Kurial  
 Professional Land Surveyor #4642  
 Assistant Port Surveyor  
 Tampa Port Authority  
 Drawn by: Craig Kurial  
 Job # Exhibit



**PORT TAMPA BAY**  
 1101 Channelside Drive  
 Tampa, Florida 33602  
 (813) 905-7678 Fax (813) 905-5029  
 WWW.PORTTB.COM

THIS IS NOT A SURVEY

S:\Survey\2016 APS East Coast\APS East Coast Board Exhibit.dwg 11/1/2017 05:27:11 AM

**SUBJECT:** SUBMERGED LANDS EASEMENT WITH HILLSBOROUGH COUNTY

**BACKGROUND:**

Hillsborough County Public Works Department submitted Minor Work Permit Application No. 17-014 proposing a replacement bridge and sewer and water line crossings of the Ruskin Inlet for 2<sup>nd</sup> Street, located in southern Hillsborough County. The two crossings are for a public purpose and require a submerged lands easement of Port Tampa Bay's sovereign submerged lands.

**FACTS/COMMENTS:**

**Premises:** All of Port Tampa Bay's sovereign submerged lands lying over and under the aerial and subaqueous crossings of the Ruskin Inlet. The easement is non-exclusive.

**Term:** The term is perpetual, but will terminate if the bridge and sewer and water lines installed within the easement are ever removed or no longer utilized as public purposes.

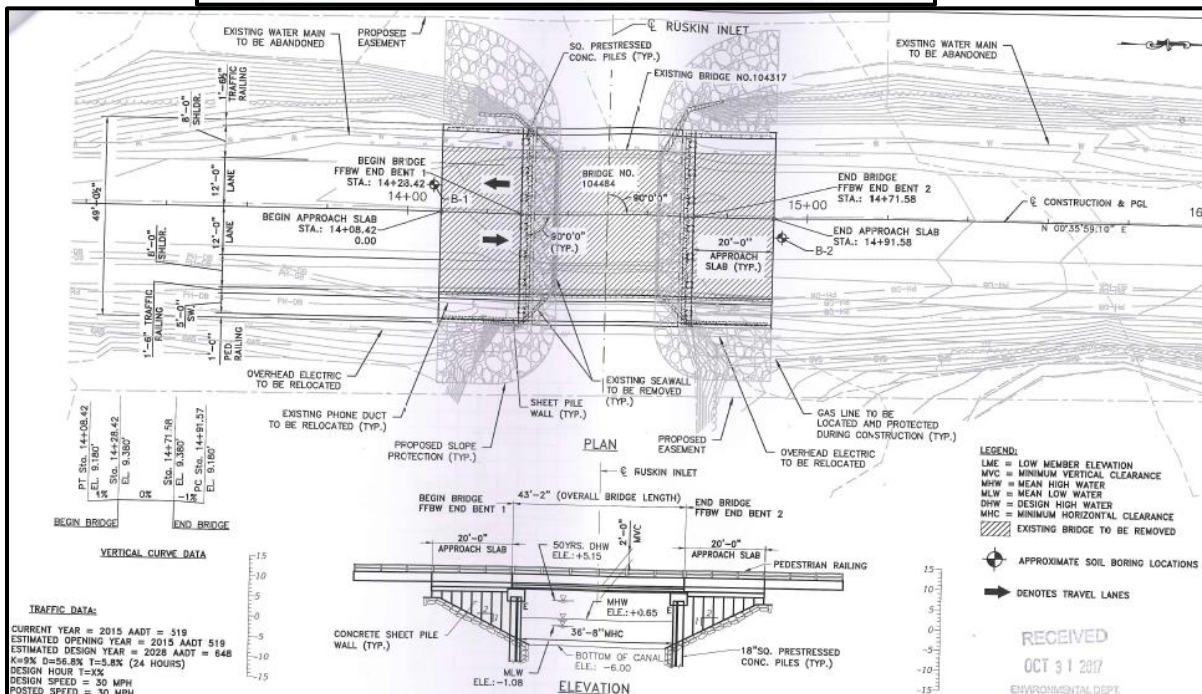
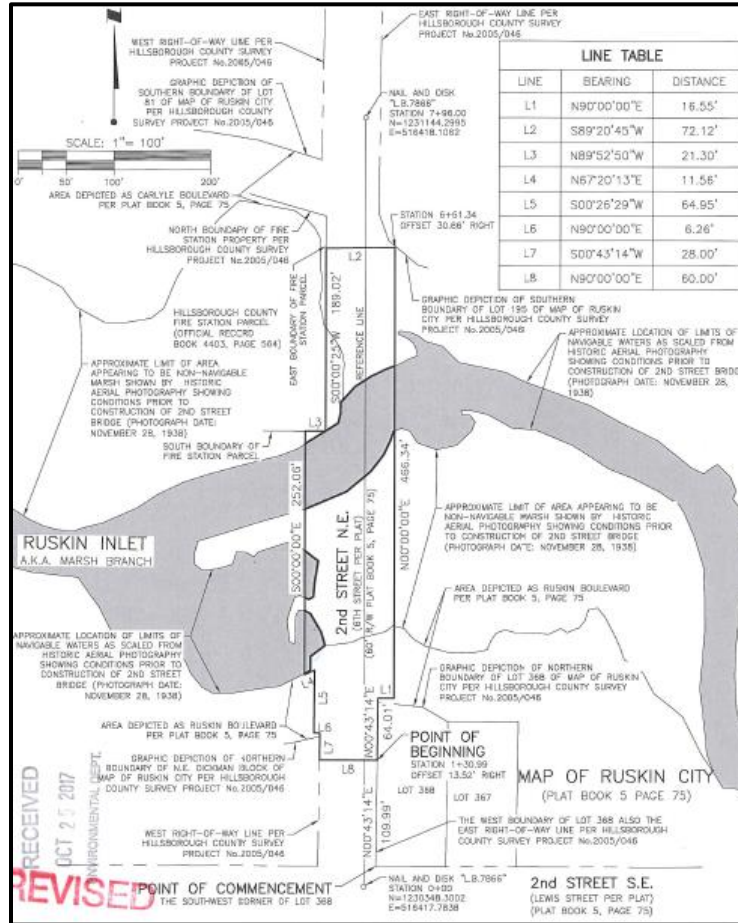
**Use:** The Premises are for public purposes and will be used for right-of-way and sewer and water line crossings.

A public hearing is not required as the easement is for public purposes.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to execute a Submerged Lands Lease Easement with Hillsborough County Board of County Commissioners in accordance with the above terms, subject to approval of Minor Work Permit #17-014 and review by Principal Counsel.

Board Meeting  
November 14, 2017  
Real Estate 149096



**SUBJECT: CONTRACT EXTENSION WITH GSL SOLUTIONS, INC. FOR THE DESIGN, DEVELOPMENT, HOSTING AND MAINTENANCE FOR PORT TAMPA BAY WEBSITE**

**BACKGROUND:**

On October 18, 2016, the Port Tampa Bay (PTB) Board of Commissioners approved the ranking of firms and contract negotiations for GSL Solutions, Inc. The original contract was approved for one (1) year with two (2) one-year extension options. The first term, which expired October 31, 2017, was for an amount not to exceed \$65,000.

**FACTS/COMMENTS:**

In late January 2017, following contract negotiation with GSL Solutions, Port Staff and GSL began a research phase to completely redesign a content rich web site that would provide both an aesthetic and functional showcase for Port Tampa Bay to tell its story to shippers, shipping companies, commercial real estate audiences, the Tampa Bay maritime community, and the local, regional and state communities at large. Over 3 months, the PTB brand team and GSL met or communicated internally with most departments to determine their wants and needs for a port web site.

In August, a new Port Tampa Bay website was launched and the resulting database and administration dashboards allow department personnel throughout the organization to have limited access to keeping their areas of expertise up to date on their own. The website templates employed also have allowed us to introduce newly designed micro web sites for Port Tampa Bay's Steel Conference as well as for its Safety Summit all of which will be summarized in a short presentation following the Executive Director's report.

PTB staff recommends exercising the first one-year contract extension option with GSL Solutions, Inc. for the period of November 1 2017 through October 31, 2018. The fees associated with the extension (what would be primarily maintenance related to the proprietary GSL database engine for all three websites as well as Search Engine Optimization (SEO) services) are estimated in the amount of \$45,000.

Funding for the extension was included in the approved FY 18 Operating budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to exercise the first one-year extension from November 1, 2017 through October 31, 2018, with GSL Solutions, Inc. for an amount not to exceed \$45,000, subject to review by Principal Counsel.

Board Meeting  
November 14, 2017  
Branding and Regional Alliances 149171

## **D. REGULAR AGENDA**

**SUBJECT: FINAL RANKING AND AGREEMENTS FOR GENERAL ENGINEERING CONSULTANT SERVICES, RFQ NO. Q-002-18, AGREEMENT NOS. 18-00118-01, -02 & -03**

**BACKGROUND:**

Port Tampa Bay (PTB) currently has continuing general engineering consultant (GEC) services agreements with three (3) firms (Moffatt and Nichol Engineers, WSP (f/k/a Parsons and Brinkerhoff) and HDR). Because of critical projects that were underway the agreements were extended in January 2017 to expire on December 31, 2017.

PTB issues work assignments to the engineering firms using a work order system, wherein any work order in excess of \$250,000 is submitted to the PTB Board for prior approval. The continuing contracts are funded annually in September. Funds in the amount of \$1.5-million for these consultant services for the FY 2018 Capital Improvement Program were previously approved by the PTB Board on September 19, 2017. The priority of work and need for outside engineering assistance dictates the work order assignments and there is no obligation that PTB expend all of the budget.

**FACTS/COMMENTS:**

PTB advertised a Request for Qualifications (RFQ) to perform the GEC services for PTB on September 29, 2017 in the Tampa Bay Times, LaGaceta, Florida Sentinel Bulletin and posted electronically on Onvia (DemandStar). On October 19, 2017, PTB received submittals from 6 firms. PTB's evaluation committee included Patrick Blair, PTB Director of Engineering; Jim Forsyth, PTB Director of Operations; and Brian Hunter, FDOT Direct Freight Coordinator. On October 31, 2017, the Committee reviewed the proposals and ranked the firms as follows:

<b><u>Ranked</u></b>	<b><u>Firm Name</u></b>	<b><u>Office Location</u></b>	<b><u>SBE PARTICIPATION</u></b>
1	Moffatt & Nichol, Inc.	Tampa	10-20%
2	WSP USA Inc.	Tampa	9%
3	HDR Engineering, Inc.	Tampa	10%
4	Atkins North America, Inc.	Tampa	9%
5	CPH, Inc.	Tampa	12%
6	Ellis & Ellis Associates, E2, Inc.	St. Petersburg	100%

Staff recommends the approval of this ranking and authorization to negotiate and execute continuing agreements with the top three (3) firms with identical terms, and conditions. The agreements would also include a termination clause for convenience of PTB. If an agreement cannot be reached with any of the top three ranked firms, then negotiations would be terminated with that firm and staff would commence negotiations with the next highest-ranked firm.

**RECOMMENDATION:**

Approve the final ranking of firms as shown above for the General Engineering Consultant Services, Agreement Nos. 18-00118-01, 02 & 03 and authorize staff to negotiate identical agreements with the three (3) highest ranked firms, and authorize the Port President/ CEO, or his designee, to execute the agreements, subject to final review by Principal Counsel.

**GENERAL ENGINEERING CONSULTANT SERVICES  
PROPOSAL EVALUATION SUMMARY**

**RFQ NO. Q-002-18; PROJECT NO. 18-00118**

	Firm Names					
Committee Member	Atkins North America, Inc.	GPH, Inc.	Ellis & Ellis Associates	HDR Engineering, Inc.	Moffatt & Nichol, Inc.	WSP USA, Inc.
Evaluator #1	4.35	4.30	5.75	2.85	1.55	2.05
Evaluator #2	3.85	4.80	5.75	2.65	1.75	2.05
Evaluator #3	3.85	4.70	5.75	3.05	1.80	1.70
<b>Total</b>	<b>12.05</b>	<b>13.80</b>	<b>17.25</b>	<b>8.55</b>	<b>5.10</b>	<b>5.80</b>
<b>Ranking</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>3</b>	<b>1</b>	<b>2</b>

**Ranking Scale:** #1 (the lowest score) is the best score, #2 second best, #3 third best.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFQ NO. Q-002-18 GENERAL ENGINEERING CONSULTANT SERVICES

Evaluation Criteria	Weight	Firm Names					
		Atkins North America	CPH, Inc.	Ellis & Ellis	HDR Engineering	Moffatt & Nichol	WSP USA, Inc.
<p><b>Qualifications / Experience of the Firm:</b> (i.e., Responsible)</p> <ul style="list-style-type: none"> <li>Detail experience and qualifications of the firm.</li> <li>Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and/or qualifications for these tasks (Section B: 1.2).</li> <li>Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients.</li> <li>Local presence - office location within 35 miles of PTB.</li> </ul>	30%	5	4	6	3	1	2
<p><b>Qualifications / Experience of Key Personnel:</b></p> <ul style="list-style-type: none"> <li>Detail experience and qualifications for Project Manager and Marine Structural Engineer according to the Minimum Qualifications (Section B: 1.3). Project Manager must reside in office located within 35 miles of PTB.</li> <li>Highlight key personnel (project manager, laboratory manager, supervisory personnel, etc.) qualifications, credentials and experience who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services (Section B: 1.2).</li> <li>Identify key personnel associated with the projects profiled in Form 6 who are still employed by the firm performing similar work and who will be assigned to PTB's projects.</li> <li>Identify the office location of each key personnel staff member.</li> <li>Provide copies of State of Florida professional engineer licenses and other certifications.</li> </ul>	30%	4	5	6	3	2	1
<p><b>Past Performance:</b></p> <ul style="list-style-type: none"> <li>Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services in regard to difficult and complex projects for major seaports, such as cargo yards with heavy wheel loads; performing soil borings in deep water; marine construction on dredge spoil material; land reclamation by filling submerged lands, etc.</li> <li>Consideration of references on major seaport projects or other similar marine projects.</li> <li>Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) or negligence (errors and/or omissions).</li> </ul>	15%	4	5	6	3	1	2
<p><b>Schedule / Budget Requirements / Workload:</b></p> <ul style="list-style-type: none"> <li>Demonstrated willingness and ability to meet and adhere to project schedules and budgets.</li> <li>Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work.</li> </ul>	10%	5	4	6	2	1	3
<p><b>Responder's Overall Responsiveness:</b></p> <ul style="list-style-type: none"> <li>Overall completeness, clarity and quality of proposal.</li> <li>Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information.</li> </ul>	10%	5	4	6	2	1	3
<p><b>Volume of Work:</b></p> <ul style="list-style-type: none"> <li>The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm with the past three (3) years.</li> </ul>	5%	1	1	1	4	6	5
<b>Total:</b>	<b>100%</b>	<b>4.35</b>	<b>4.30</b>	<b>5.75</b>	<b>2.85</b>	<b>1.55</b>	<b>2.05</b>

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest,....  
 Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #1 Date: 10/31/2017

Evaluator Signature: On File

PROPOSAL EVALUATION - RFQ NO. Q-002-18 GENERAL ENGINEERING CONSULTANT SERVICES

	Evaluation Criteria	Weight	Firm Names						
			Atkins North America	CPH, Inc.	Ellis & Ellis	HDR Engineering	Moffatt & Nichol	WSP USA, Inc.	
1	<ul style="list-style-type: none"> <li>Detail experience and qualifications of the firm.</li> <li>Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and/or qualifications for these tasks (Section B: 1.2).</li> <li>Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients.</li> <li>Local presence - office location within 35 miles of PTB.</li> </ul>	30%	4	5	6	3	2	1	
2	<p><b>Qualifications / Experience of Key Personnel:</b></p> <ul style="list-style-type: none"> <li>Detail experience and qualifications for Project Manager and Marine Structural Engineer according to the Minimum Qualifications (Section B: 1.3). Project Manager must reside in office located within 35 miles of PTB.</li> <li>Highlight key personnel (project manager, laboratory manager, supervisory personnel, etc.) qualifications, credentials and experience who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services (Section B: 1.2).</li> <li>Identify key personnel associated with the projects profiled in Form 6 who are still employed by the firm performing similar work and who will be assigned to PTB's projects.</li> <li>Identify the office location of each key personnel staff member.</li> <li>Provide copies of State of Florida professional engineer licenses and other certifications.</li> </ul>	30%	4	5	6	3	1	2	
3	<p><b>Past Performance:</b></p> <ul style="list-style-type: none"> <li>Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services in regard to difficult and complex projects for major seaports; such as cargo yards with heavy wheel loads; performing soil borings in deep water; marine construction on dredge spoil material; land reclamation by filling submerged lands, etc.</li> <li>Consideration of references on major seaport projects or other similar marine projects.</li> <li>Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) or negligence (errors and/or omissions).</li> </ul>	15%	4	5	6	3	1	2	
4	<p><b>Schedule / Budget Requirements / Workload:</b></p> <ul style="list-style-type: none"> <li>Demonstrated willingness and ability to meet and adhere to project schedules and budgets.</li> <li>Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work.</li> </ul>	10%	4	5	6	1	2	3	
5	<p><b>Responder's Overall Responsiveness:</b></p> <ul style="list-style-type: none"> <li>Overall completeness, clarity and quality of proposal.</li> <li>Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information.</li> </ul>	10%	4	5	6	1	2	3	
6	<p><b>Volume of Work:</b></p> <ul style="list-style-type: none"> <li>The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm with the past three (3) years.</li> </ul>	5%	1	1	1	4	6	5	
<b>Total:</b>			100%	3.85	4.80	5.75	2.65	1.75	2.05

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest,....  
 Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #2 Date: 10/31/2017  
 Evaluator Signature: [Signature]

PROPOSAL EVALUATION - RFQ NO. Q-002-18 GENERAL ENGINEERING CONSULTANT SERVICES

Evaluation Criteria	Weight	Firm Names						
		Atkins North America	CH2M, Inc.	Ellis & Ellis	HDR Engineering	Moffatt & Nichol	WSP USA, Inc.	
<b>Qualifications / Experience of the Firm: (i.e., Responsible)</b> • Detail experience and qualifications of the firm. • Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and/or qualifications for these tasks (Section B: 1.2). • Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime Industry clients. • Local presence - office location within 35 miles of PTB.	30%	4	5	6	3	1	2	
<b>Qualifications / Experience of Key Personnel:</b> • Detail experience and qualifications for Project Manager and Marine Structural Engineer according to the Minimum Qualifications (Section B: 1.3). Project Manager must reside in office located within 35 miles of PTB. • Highlight key personnel (project manager, laboratory manager, supervisory personnel, etc.) qualifications, credentials and experience who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services (Section B: 1.2). • Identify key personnel associated with the projects profiled in Form 6 who are still employed by the firm performing similar work and who will be assigned to PTB's projects. • Identify the office location of each key personnel staff member. • Provide copies of State of Florida professional engineer licenses and other certifications.	30%	4	5	6	3	2	1	
<b>Past Performance:</b> • Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services in regard to difficult and complex projects for major seaports, such as cargo yards with heavy wheel loads, performing soil borings in deep water, marine construction on dredge spoil material, land reclamation by filling submerged lands, etc. • Consideration of references on major seaport projects or other similar marine projects. • Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) or negligence (errors and/or omissions).	15%	4	5	6	3	2	1	
<b>Schedule / Budget Requirements / Workload:</b> • Demonstrated willingness and ability to meet and adhere to project schedules and budgets. • Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work.	10%	5	4	6	2	1	3	
<b>Responder's Overall Responsiveness:</b> • Overall completeness, clarity and quality of proposal. • Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information.	10%	3	5	6	4	2	1	
<b>Volume of Work:</b> • The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm with the past three (3) years.	5%	1	1	1	4	6	5	
<b>Total:</b>		100%	3.85	4.70	5.75	3.05	1.80	1.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest,....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #3

Evaluator Signature: (On File)

Date: 10/31/2017

**SUBJECT: AWARD UNIT PRICE MARINE REPAIR & IMPROVEMENTS,  
CONTRACT NO. 18-00318, ITB NO. B-002-18**

**BACKGROUND:**

The current three-year Unit Price Marine Repairs and Improvements Contract (UP Marine Contract) with Orion Marine Construction, Inc. (Orion) expires on January 2, 2018. The contract is used on an "as-needed" basis to make repairs and improvements to the marine facilities at Port Tampa Bay (PTB), such as fenders, piling and berths, which are beyond the capability of PTB personnel. The Unit Price Marine and Improvements Contract includes bid items for every type of work, which might be required during the 3-year term of the contract. PTB authorizes the actual work by change order on an as needed basis with prices based upon the contractor's bid rates that are adjusted annually based upon the CPI Index for the Tampa-St. Petersburg area. The contract has a termination clause for the convenience of PTB.

The PTB is not obligated to expend any of the project budget. The FY 2018 Capital Improvement Program, approved for the contract at the September 19, 2017 Board Meeting, includes \$1-million for the UP Marine Contract. The second and third years of the contract are subject to approval by the Board for the funding of each year. The UP Marine Contract utilizes accounting procedures, which use a change order system to authorize each project work assignment. Under the procedures, any change order in excess of \$250,000 is submitted to the Board for prior approval. This contract does not limit PTB's prerogative for bidding major marine projects separately and may be terminated at PTB's convenience.

**FACTS/COMMENTS:**

PTB advertised an invitation to bid for the U.P. Marine Contract in the Tampa Bay Times, Florida Sentinel Bulletin and La Gaceta as well as Onvia DemandStar (eProcurement distribution system) on October 13, 2017, and on November 3, 2017 received the following bids:

<u>Bidder (Location)</u>	<u>Bid Amount</u>	<u>SBE %</u>
1. Orion Marine Construction, Inc. (Tampa)	\$1,355,415.65	17.5%
2. Infrastructure and Industrial Constructors Southeast, Inc.(Tampa)	\$2,630,498.00	9.3%

Orion Marine Construction, Inc. (Orion) is the apparent low responsive and responsible bidder for the project, and has a general contractor's license from the State of Florida. Orion had the previous Unit Price Marine Contract with the Port and performed excellent work. Orion plans to use six (6) SBE firms (aerial photography, concrete cutting, electrical work, material supplier, trucking and diving services) to achieve a 17.5% SBE participation on the project. Staff has reviewed the qualifications and experience of Orion and recommends it be awarded the contract in an amount not to exceed the \$1,000,000 UP Marine Contract budget for FY2018.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into a three (3) year contract with Orion Marine Construction, Inc., for Unit Price Marine Repairs and Improvements, Contract No.18-00318, in an amount not to exceed the \$1,000,000 budgeted amount previously approved for the project for FY2018, subject to review by Principal Counsel.

**SUBJECT: CONTRACT AWARD FOR OUTSIDE COUNSEL FOR LITIGATION –  
PERSONAL INJURY LEGAL SERVICES**

**BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of litigation - personal injury legal services by advertising in the Tampa Bay Times, LaGaceta, Florida Sentinel Bulletin, and the Demandstar eProcurement distribution system on September 29, 2017.

**FACTS/COMMENTS:**

On October 19, 2017, PTB received seven (7) proposals in response to the RFQ. Based upon the firms' experience and qualifications reflected in the submittals, the Vice President of Legal Affairs recommends negotiating agreements with the firms listed below to provide PTB with the option of multiple firms for a choice of providers on an as-needed basis. This arrangement will allow the Vice President of Legal Affairs the flexibility to address potential conflicts, responsiveness, expertise, and costs of service.

Abbey, Adams, Byelick & Mueller, LLP  
 Bush, Graziano, Rice & Platter, P.A.  
 GrayRobinson, P.A.  
 Mandelbaum, Fitzsimmons, Hewitt & Cain, P.a.  
 Robert Birthisel, P.A. (Hamilton, Miller & Birthisel, LLP)

The engagement agreements will be for a term of three (3) years for the following hourly fees, with no retainer fee:

Attorney with 10 or more years of experience:	Up to \$250 per hour
Attorney with 5 to 9 years of experience:	Up to \$210 per hour
Attorney with 0 to 4 years of experience:	Up to \$175 per hour
Paralegal:	Up to \$100 per hour
Law Clerk:	Up to \$100 per hour

Funds for this contract were included in the approved FY2018 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President and CEO, or his designee, to enter into three (3) year agreements for litigation – personal injury legal services with each of the firms listed above, subject to review by the Vice President of Legal Affairs.

Board Meeting  
 November 14, 2017  
 Legal ID#149063/148827

## OUTSIDE COUNSEL LITIGATION - PERSONAL INJURY

### PROPOSAL EVALUATION SUMMARY

RFQ NO. Q-009-17

	Firm Names						
Committee Member	Abbey Adams Byelick & Mueller, LLP	Bush Graziano Rice & Platter, P.A.	GrayRobinson, P.A.	Mandelbaum Fitzsimmons Hewitt & Cain, P.A.	Pearson Bitman LLP	Robert Brthiesel, PA (Hamilton, Miller & Brthiesel LLP)	Walton Lantaff Schroeder & Carson LLP
Evaluator #1	2.10	1.15	6.10	4.05	5.10	3.45	5.75
Evaluator #2	1.95	6.70	4.15	1.20	4.80	3.15	5.75
Evaluator #3	1.45	4.95	3.70	2.60	5.30	3.30	6.40
<b>Total</b>	<b>5.50</b>	<b>12.80</b>	<b>13.95</b>	<b>7.85</b>	<b>15.20</b>	<b>9.90</b>	<b>17.90</b>
<b>Ranking</b>	<b>1</b>	<b>4</b>	<b>5</b>	<b>2</b>	<b>6</b>	<b>3</b>	<b>7</b>

**Ranking Scale:** #1 (the lowest score) is the best score, #2 second best, #3 third best.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFG NO. Q-009-17 OUTSIDE COUNSEL LITIGATION - PERSONAL INJURY

		Firm Names							
		Abbey Adams Byelick & Mueller, LLP	Bush Graziano Rice & Platter, P.A.	GrayRobinson, P.A.	Mandelbaum Fizsimmons Hewitt & Cain, P.A.	Pearson Bitman LLP	Robert Birthisel, PA (Hamilton, Miller & Birthisel LLP)	Walton Lantaff Schroeder & Carson LLP	
	Weight								
<p><b>Qualifications and Experience of Key Personnel:</b></p> <ul style="list-style-type: none"> <li>Individual qualifications of Key Personnel's industry experience/ability/skill as well as background experience, certifications, professional affiliations and education.</li> <li>Key Personnel's ability to effectively communicate complex concepts to technical as well as non-technical audiences.</li> <li>Key Personnel's local availability and accessibility.</li> </ul>	50%	2	1	7	4	5	3	6	
<p><b>Qualifications / Experience of the Respondent (Firm):</b> (i.e., responsible)</p> <ul style="list-style-type: none"> <li>Respondent's demonstrated experience as a whole in the successful performance of comparable governmental contracts.</li> <li>Specific credit will be given for proven experience in providing legal services for similar Port or Marine industry clients.</li> <li>Respondent's understanding of and recommended approach of performing the work (see Description of Services).</li> <li>Respondent's local availability / accessibility; ability to meet deadlines and scheduling requirements.</li> </ul>	30%	2	1	7	4	5	3	6	
<p><b>Respondent's Overall Responsiveness:</b></p> <ul style="list-style-type: none"> <li>Response meets the requirements as stated in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.4.</li> <li>Response is organized, tabbed and presented in exactly the order requested and includes only the data requested. Specific emphasis is placed on Questionnaire Responses (Form 6) including references and Respondent's approach to the scope of services to be performed.</li> </ul>	15%	3	2	1	4	7	5	6	
<p><b>Volume of Work:</b></p> <ul style="list-style-type: none"> <li>The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the last three (3) years.</li> </ul>	5%	1	1	7	5	1	6	1	
	<b>Total:</b>	<b>2.10</b>	<b>1.15</b>	<b>6.10</b>	<b>4.05</b>	<b>5.10</b>	<b>3.45</b>	<b>5.75</b>	

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest,....  
 Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #1

Date: 11/7/2017

Evaluator Signature: (On File)

RFG Q.009-17 Evaluator 1-3 Score Sheets (ID 149153)

PROPOSAL EVALUATION - RFQ NO. Q-009-17 OUTSIDE COUNSEL LITIGATION - PERSONAL INJURY

		Firm Names							
Evaluation Criteria		Abhey Adams Eyelick & Mueller, LLP	Bush Graziano Rice & Platter, P.A.	GrayRobinson, P.A.	Mandelbaum Fizsimmons Hewitt & Cain, P.A.	Pearson Birman LLP	Robert Birhisel, PA (Hamilton, Miller & Birhisel LLP)	Walton Lanstaff Schroeder & Carson LLP	
Weight									
<b>Qualifications and Experience of Key Personnel:</b> <ul style="list-style-type: none"> <li>Individual qualifications of Key Personnel's industry experience/ability/skill as well as background experience, certifications, professional affiliations and education.</li> <li>Key Personnel's ability to effectively communicate complex concepts to technical as well as non-technical audiences.</li> <li>Key Personnel's local availability and accessibility.</li> </ul>		2	7	4	1	5	3	6	
<b>Qualifications / Experience of the Respondent (Firm):</b> (i.e., responsible) <ul style="list-style-type: none"> <li>Respondent's demonstrated experience as a whole in the successful performance of comparable governmental contracts.</li> <li>Specific credit will be given for proven experience in providing legal services for similar Port or Marine industry clients.</li> <li>Respondent's understanding of and recommended approach of performing the work (see Description of Services).</li> <li>Respondent's local availability / accessibility; ability to meet deadlines and scheduling requirements.</li> </ul>		2	7	4	1	5	3	6	
<b>Respondent's Overall Responsiveness:</b> <ul style="list-style-type: none"> <li>Response meets the requirements as stated in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.4.</li> <li>Response is organized, tabbed and presented in exactly the order requested and includes only the data requested. Specific emphasis is placed on Questionnaire Responses (Form 6) including references and Respondent's approach to the scope of services to be performed.</li> </ul>		2	7	4	1	5	3	6	
<b>Volume of Work:</b> <ul style="list-style-type: none"> <li>The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the last three (3) years.</li> </ul>		1	1	7	5	1	6	1	
<b>Total:</b> 100%		1.95	6.70	4.15	1.20	4.80	3.15	5.75	

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest, ...  
 Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #2 Date: 11/7/2017

Evaluator Signature: (On File)

RFQ 009-17 Evaluator 1-3 Score Sheets (ID 149153)

PROPOSAL EVALUATION - RFQ NO. Q-009-17 OUTSIDE COUNSEL LITIGATION - PERSONAL INJURY

		Firm Names							
Evaluation Criteria		Abbeey Adams Eyreick & Mueller, LLP	Bush Graziano Rice & Platter, P.A.	GrayRobinson, P.A.	Mandelbaum Fitzsimmons Hewitt & Cain, P.A.	Pearson Birman LLP	Robert Birtchisel, PA (Hamilton, Miller & Birtchisel LLP)	Walton Lantärf Schroeder & Carson LLP	
Qualifications and Experience of Key Personnel:		Weight							
1 Individual qualifications of Key Personnel's industry experience/ability/skill as well as background experience, certifications, professional affiliations and education. • Key Personnel's ability to effectively communicate complex concepts to technical as well as non-technical audiences. • Key Personnel's local availability and accessibility.		50%	1	5	4	2	6	3	7
<b>Qualifications / Experience of the Respondent (Firm):</b> (i.e., responsible) <ul style="list-style-type: none"> <li>Respondent's demonstrated experience as a whole in the successful performance of comparable governmental contracts.</li> <li>Specific credit will be given for proven experience in providing legal services for similar Port or Marine industry clients.</li> <li>Respondent's understanding of and recommended approach of performing the work (see Description of Services).</li> <li>Respondent's local availability / accessibility; ability to meet deadlines and scheduling requirements.</li> </ul>		30%	1	7	4	3	5	2	6
<b>Respondent's Overall Responsiveness:</b> <ul style="list-style-type: none"> <li>Response meets the requirements as stated in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.4.</li> <li>Response is organized, tabbed and presented in exactly the order requested and includes only the data requested. Specific emphasis is placed on Questionnaire Responses (Form 6) including references and Respondent's approach to the scope of services to be performed.</li> </ul>		15%	4	2	1	3	5	6	7
<b>Volume of Work:</b> <ul style="list-style-type: none"> <li>The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the last three (3) years.</li> </ul>		5%	1	1	7	5	1	6	1
<b>Total:</b>		<b>100%</b>	<b>1.45</b>	<b>4.95</b>	<b>3.70</b>	<b>2.60</b>	<b>5.30</b>	<b>3.30</b>	<b>6.40</b>

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....  
 Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #3  
 Evaluator Signature: (On File)  
 RFQ 009-17 Evaluator 1-3 Score Sheets (ID 149153)

Date: 11/7/2017

**SUBJECT: CRUISE TERMINAL OPERATING AGREEMENT WITH ROYAL CARIBBEAN CRUISES LTD**

**BACKGROUND:**

Royal Caribbean Cruises Ltd (RCCL) has been operating from Port Tampa Bay (PTB) since January 2002 and has carried more than 2.5 million revenue passengers since that time. RCCL currently operates under a cruise terminal operating agreement that will expire soon and desires to continue operating under a similar operation agreement at PTB.

**FACTS/COMMENTS:**

In 2017, RCCL added a new summer program from PTB when it began a new 5-5-4 itinerary that includes a stop in Havana, Cuba. This marked the first time RCCL operated three homeported vessels at PTB in a one-year period. RCCL and PTB staff have negotiated terms and conditions of an agreement for a term of five (5) years with two one (1) year extension options.

The proposed agreement would provide the incentive rates set forth on the attached exhibit, discounted from the existing tariff rates, throughout the term of the agreement in exchange for RCCL's guarantee to deploy two RCCL vessels that are Vision-class and/or Radiance class size from PTB during the winter cruise season. As consideration for RCCL's guarantee to deploy a Vision class Vessel and a Radiance class Vessel, PTB would grant berth rights to RCCL at Berth 267/Terminal 6 and berth 219/Terminal 3 (Terminal 3, subject to any berthing rights at such terminal by Carnival Corporation) for the RCCL scheduled Vessels. PTB would make Terminal 6 available to RCCL for the berthing of RCCL vessels reserved by RCCL by March 31 of each year for the twelve (12) month period commencing on October 1 of such year.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to execute a cruise ship operating agreement with Royal Caribbean Cruises Ltd in accordance with the above terms and conditions, subject to review by Principal Counsel.

**Exhibit "A"**

**Rates:**

**ANNUAL PASSENGER WHARFAGE FEES FOR RCCL CRUISE SHIPS**

<b><u>YEARS</u></b>	<b><u>PASSENGER WHARFAGE FEE</u></b>
Oct. 1, 2017 through Sept. 30, 2018	\$6.18 per passenger
Oct. 1, 2018 through Sept. 30, 2019	90% of the then current Tariff Rate (-10%)
Oct. 1, 2019 through Sept. 30, 2020	95% of the then current Tariff Rate (-5%)
Oct. 1, 2020 through Sept. 30, 2021	95% of the then current Tariff Rate (-5%)
Oct. 1, 2021 through Sept. 30, 2022	95% of the then current Tariff Rate (-5%)
First Option Term	
Oct. 1, 2022 through Sept. 30, 2023	95% of the then current Tariff Rate (-5%)
Second Option Term	
Oct. 1, 2023 through Sept. 30, 2024	95% of the then current Tariff Rate (-5%)

**ANNUAL DOCKAGE FEES FOR RCCL CRUISE SHIPS**

<b><u>YEARS</u></b>	<b><u>CRUISE SHIP LOA (over 750 feet) RATE PER FOOT PER 24 HOURS</u></b>
Oct. 1 2017 through Sept. 30, 2018	\$8.40 per foot
Oct. 1, 2018 through Sept. 30, 2019	90% of the Tariff Rate then in effect (-10%)
Oct. 1, 2019 through Sept. 30, 2020	80% of the Tariff Rate then in effect (-20%)
Oct. 1, 2020 through Sept. 30, 2021	75% of the Tariff Rate then in effect (-25%)
Oct. 1, 2021 through Sept. 30, 2022	75% of the Tariff Rate then in effect (-25%)
First Option Term	
Oct. 1, 2022 through Sept. 30, 2023	75% of the Tariff Rate then in effect (-25%)
Second Option Term	
Oct. 1, 2023 through Sept. 30, 2024	75% of the Tariff Rate then in effect (-25%)

**ANNUAL DOCKAGE FEES FOR RCCL CRUISE SHIPS**

<b><u>YEARS</u></b>	<b><u>CRUISE SHIP LOA (750 feet or less) RATE PER FOOT PER 24 HOURS</u></b>
Oct. 1 2017 through Sept. 30, 2018	\$6.81 per foot
Oct. 1, 2018 through Sept. 30, 2019	90% of the Tariff Rate then in effect (-10%)
Oct. 1, 2019 through Sept. 30, 2020	80% of the Tariff Rate then in effect (-20%)
Oct. 1, 2020 through Sept. 30, 2021	75% of the Tariff Rate then in effect (-25%)
Oct. 1, 2021 through Sept. 30, 2022	75% of the Tariff Rate then in effect (-25%)
First Option Term	
Oct. 1, 2022 through Sept. 30, 2023	75% of the Tariff Rate then in effect (-25%)
Second Option Term	
Oct. 1, 2023 through Sept. 30, 2024	75% of the Tariff Rate then in effect (-25%)

**ANNUAL HARBOR MASTER FEES FOR RCCL CRUISE SHIPS**

<b><u>YEARS</u></b>	<b><u>RATE PER FOOT</u></b>
Oct. 1, 2017 through Sept. 30, 2018	\$0.75 per foot
Oct. 1, 2018 through Sept. 30, 2022	The tariff rate for HMF then in effect or \$0.77 per foot (3% increase), whichever is less
First Option Term	
Oct. 1, 2022 through Sept. 30, 2023	The tariff rate for HMF then in effect or \$0.77 per foot (3% increase), whichever is less
Second Option Term	
Oct. 1, 2023 through Sept. 30, 2024	The tariff rate for HMF then in effect or \$0.77 per foot (3% increase), whichever is less

## **E. RECEIPT OF REPORTS**

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

## FY2018 – LEGAL FEES AND EXPENSES REPORT THROUGH OCTOBER 31, 2017

### YEAR-TO-DATE LEGAL FEES AND EXPENSES

Chief Financial Officer	FY 2018 Budget	FY 2018 Actual
<ul style="list-style-type: none"> <li>• Bond Counsel - Year-to-Date FY 2017-18 [ Under Budget FY2018 – \$60,000.00 ]</li> </ul>	\$ 60,000.00	\$ 0.00
Principal Counsel	FY 2018 Budget	FY 2018 Actual
<ul style="list-style-type: none"> <li>• Admiralty - Special</li> <li>• General Support</li> <li>• Real Estate / Land Use</li> </ul>	\$ 0.00 \$ 0.00 \$ 0.00	\$ 0.00 \$ 0.00 \$ 0.00
<b>Year-To-Date FY 2017-18</b>	<b>\$ 71,000.00</b>	<b>\$ 0.00</b>
Vice President – Legal Affairs	FY 2018 Budget	FY 2018 Actual
<ul style="list-style-type: none"> <li>• General Support / Litigation</li> <li>• Real Estate / Land Use</li> <li>• Employment / Labor</li> <li>• Construction Services</li> <li>• Personal Injury</li> <li>• Environmental</li> <li>• Bankruptcy Services</li> <li>• Admiralty / Maritime / Tariff</li> </ul>	\$ 25,000.00 \$ 25,000.00 \$ 15,000.00 \$ 10,000.00 \$ 15,000.00 \$ 12,000.00 \$ 3,000.00 \$ 3,000.00	\$ 5,520.11 \$ 1,009.00 \$ 550.00 \$ 0.00 \$ 0.00 \$ 1,733.07 \$ 0.00 \$ 0.00
<b>Year-To-Date FY 2017-18</b> [ Under Budget FY2018 \$111,187.82]	<b>\$108,000.00</b>	<b>\$ 0.00</b>
<b>FY 2018 Total Legal Fees and Expenses</b>		<b>\$ 8,812.18</b>

### CHIEF FINANCIAL OFFICER:

#### BOND COUNSEL

Outside Counsel / Matter	October	Cumulative FY To Date
Bryant Miller Olive - General Services - Debt Issuance		
J. Powers, P.A. - Debt Issuance		

### PRINCIPAL COUNSEL:

#### ADMIRALTY – SPECIAL

Outside Counsel / Matter	October	Cumulative FY To Date
Venable - General		

**GENERAL LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
Gray Robinson		
- Channelside Bay Mall [14]		
- Service Mark [24] <i>Spoil You</i>		
- Service Mark [33] <i>PTB</i>		

**REAL ESTATE / LAND USE**

Outside Counsel / Matter	October	Cumulative FY To Date
Gray Robinson		
- New Channelside Dev [21]		
- DRI [15]		
- CBP Development [31]		
P&M Consulting Group		
- General DRI		
- Channelside		
- Port Redwing		
- South Bay		
Trenam Kemker		
- Channelside		

**VICE PRESIDENT – LEGAL AFFAIRS:****LITIGATION AND GENERAL LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
Broad and Cassel		
- General		
- Ins – LAV		
- Ins – JCM	\$ 545.00	\$ 545.00
- Ins – GT	\$ 50.00	\$ 50.00
Gray Robinson		
- General		
- SM [24]		
Mandelbaum Fitzsimmons		
- General		
Squire Patton Boggs		
- General		

Trenam Kemker  
- General

Special General

Hamilton Miller & Birthisel

- Ins – RC	\$ 1,502.60	\$ 1,502.60
- Ins – EK	\$ 3,422.61	\$ 3,422.61

**GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
---------------------------------	----------------	----------------------------------

Broad and Cassel  
- General

Busack Law Firm  
- General  
- Steelco Lease

Gray Robinson  
- General  
- Sea-3  
- International Ship

Squire Patton Boggs - General		
- Central Florida Pipeline	\$ 505.04	\$ 505.04
- Kinder Morgan Liquids Terminals	\$ 503.96	\$ 503.96

Trenam Kemker  
- General  
- Lease Review  
- Lease Negotiations

Smolker Bartlett Loeb  
- General

**GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
---------------------------------	----------------	----------------------------------

Broad and Cassel - General	\$ 550.00	\$ 550.00
-------------------------------	-----------	-----------

Gray Robinson  
- General  
- Emp Ben [22]

Mandelbaum Fitzsimmons  
 - General  
 - Employment [EC]

#### **GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
--------------------------	---------	--------------------------

Gray Robinson  
 - General  
 - GLF Construction

Trenam Kemker  
 - General  
 - Special Construction

#### **GENERAL ENVIRONMENTAL LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
--------------------------	---------	--------------------------

Enola Brown PA  
 - General

Busack Law Firm  
 - General

Gramling Environmental Law - General		
- Tampa Scrap	\$ 1,733.07	\$ 1,733.07

Nason Yeager Gerson White & Lioce  
 - General

#### **GENERAL BANKRUPTCY LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
--------------------------	---------	--------------------------

Gray Robinson  
 - General

#### **GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT**

Outside Counsel / Matter	October	Cumulative FY To Date
--------------------------	---------	--------------------------

Robert Birthisel, PA  
 - General

Mandelbaum Fitzsimmons  
 - General

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**October 31, 2017**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<b>Port Fees</b>						
B152	ADVANTAGE LIMOUSINE LLC	-	-	-	350.00	350.00
S036	ALTAMAR SHIPPING	56.00	-	-	-	56.00
Q023	ALTAMAR SHIPPING SERVICE	1,192.25	-	-	-	1,192.25
T012	AMALIE OIL COMPANY	9,163.99	-	-	-	9,163.99
A470	AMERICAN MARINE AGENCIES	62,293.24	-	-	-	62,293.24
D054	ANCHOR SANDBLASTING AND COATINGS, INC	140.00	-	-	-	140.00
Q223	ANDERSON SHIPPING COMPANY	-	-	343.53	-	343.53
T320	APS EAST COAST, INC DBA AMPORTS, INC	4.60	-	-	-	4.60
Q228	ARCELORMITTAL INTERNATIONAL AMERICA	64.14	4,276.09	-	-	4,340.23
A012	BOUCHARD TRANSPORT CO	8,364.00	-	-	-	8,364.00
S041	BRONCO TRANSPORT	400.00	-	-	-	400.00
T201	BUCKEYE TERMINALS, LLC	56,262.59	-	-	-	56,262.59
D049	CARGILL SALT	(28.40)	-	20.00	-	(8.40)
S025	CARGILL SALT DIVISION	(23.52)	-	-	-	(23.52)
T131	CARNIVAL CRUISE LINES	296,061.18	-	-	-	296,061.18
T014	CENTRAL FLORIDA PIPELINE LLC	193,754.40	-	-	-	193,754.40
T145	CENTRAL FLORIDA PIPELINE LLC	9,376.68	-	-	-	9,376.68
T109	CITRUS PRODUCTS	57,781.23	-	-	-	57,781.23
D047	CITY OF TAMPA	760.00	-	-	-	760.00
Q350	COMMERCIAL METALS COMPANY	449.76	-	-	-	449.76
D066	CRAFT TECHNICAL SOLUTIONS, LLC	60.00	-	-	-	60.00
D063	DAVIS INDUSTRIAL	100.00	-	-	-	100.00
A084	DIVERSIFIED MARINE TECH	87.00	-	-	-	87.00
Q081	DONGKUK INTERNATIONAL INC	324.54	-	-	-	324.54
Q127	DONGKUK INTERNATIONAL INC	530.12	-	-	-	530.12
A418	EXPRESS MARINE	404.25	-	-	-	404.25
A031	FILLETTE GREEN & CO, INC	2,304.80	20,265.00	-	-	22,569.80
Q097	FRONTIER LOGISTICS SERVICES	630.15	-	-	-	630.15
A429	GAC SHIPPING (USA) INC	37,985.48	23,426.00	-	-	61,411.48
T185	GAETANO CACCIATORE INC	29,262.46	-	-	-	29,262.46

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**October 31, 2017**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T108	GRIFFIN INDUSTRIES	(10.22)	-	-	-	(10.22)
T308	GULF COAST BULK EQUIPMENT, INC.	72,544.17	4,955.04	-	-	77,499.21
D064	GULF COAST INDUSTRIAL CONTRACTORS LLC	20.00	-	-	-	20.00
A527	GULF HARBOR SHIPPING, LLC	-	537.00	-	-	537.00
A264	GULF MARINE REPAIR INC	3,384.67	-	-	-	3,384.67
T063	GULF SULPHUR SERVICES	2,071.66	-	-	-	2,071.66
Q010	HUSTEEL USA INC	4,629.91	-	-	-	4,629.91
A306	INCHCAPE SHIPPING SERVICES	17,060.00	990.00	-	250.00	18,300.00
A078	INTERNATIONAL SHIP REPAIR	80.00	-	-	-	80.00
Q355	K&K ENTERPRISES INC.	-	53.48	-	-	53.48
A350	KIMMINS CONTRACTING	60.00	-	-	-	60.00
A003	KIRBY OFFSHORE MARINE	(915.53)	-	-	-	(915.53)
A248	LA CARRIERS, LLC	2,265.86	-	-	-	2,265.86
T319	LINEA PENINSULAR, INC	3,420.87	-	-	-	3,420.87
A428	LMS SHIP MANAGEMENT INC	-	-	-	250.00	250.00
Q122	LOCKWOOD INTERNATIONAL SERVICES	1,057.30	-	-	-	1,057.30
A521	LOCKWOOD MARITIME, INC.	144.00	-	-	-	144.00
V103	LUKE'S INC.	-	-	-	250.00	250.00
M103	MARKEL CORP. - CLAIMS	-	3,412.75	-	-	3,412.75
A360	MARTIN GAS MARINE	3,236.85	-	-	-	3,236.85
T135	MARTIN MARIETTA AGGREGATES	1,588.85	-	-	-	1,588.85
T134	MARTIN OPERATING PARTNERSHIP	7,189.54	-	-	-	7,189.54
A016	MARTIN PRODUCT SALES LLC	521.25	-	-	-	521.25
Q363	MARUBENI-ITOCHU STEEL AMERICA INC. (NY)	148.89	9,926.16	-	-	10,075.05
Q391	MASTER PIPE DISTRIBUTION COMPANY	8,309.17	-	-	-	8,309.17
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	24,389.50	14,529.00	-	-	38,918.50
Q383	MERFISH PIPE & SUPPLY	3,610.19	-	-	-	3,610.19
Q158	METALLIA, A DIVISION OF HARTREE PARTNERS LP	1,150.62	82.44	-	-	1,233.06
Q338	MITSUI & COMPANY USA	6,744.45	-	-	-	6,744.45
A509	MOBRO MARINE INC	289.50	-	-	-	289.50
A053	MORAN TOWING CORPORATION	10,696.00	6,489.00	-	-	17,185.00
A430	MORAN-GULF SHIPPING AGENCIES	46,985.11	-	-	-	46,985.11

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**October 31, 2017**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T002	MOSAIC CROP NUTRITION, LLC	19,234.94	-	-	-	19,234.94
T011	MURPHY OIL USA INC	187,941.19	-	-	-	187,941.19
A486	NORTH AMERICAN GENERAL AGENTS	6,942.14	-	-	-	6,942.14
A071	NORTON LILLY INTERNATIONAL	114,073.64	-	-	-	114,073.64
A439	NOVA INTERNATIONAL SHIPPING	12,385.19	455.25	-	-	12,840.44
A464	NYK LINE (NA) INC.	6,669.73	-	-	-	6,669.73
Q351	OPTIMA STEEL INTERNATIONAL, LLC	74.31	-	-	-	74.31
A341	ORION MARINE CONSTRUCTION	292.50	-	-	-	292.50
M105	PORT YBOR ASSOCIATION, INC	916.61	-	-	-	916.61
T006	PORTS AMERICA	9,556.25	1,039.98	-	-	10,596.23
T182	PORTS AMERICA	34,154.37	-	774.29	-	34,928.66
Q359	POSCO AMERICA	13.66	-	-	-	13.66
T292	PURAGLOBE FLORIDA LLC	-	-	3,238.55	-	3,238.55
Q202	PUSAN STEEL AMERICA	5,536.50	-	-	-	5,536.50
Q389	QT TRADING	3,162.44	-	-	-	3,162.44
Q222	SALZGITTER MANNESMANN INTL	6,065.24	-	-	-	6,065.24
Q371	SAMSUNG C&T AMERICA, INC	434.00	-	-	-	434.00
A064	SAVAGE & SON, AR	170,469.64	-	-	-	170,469.64
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	5,784.35	-	-	-	5,784.35
A065	SEA & LAND SHIPPING	(63.00)	-	-	-	(63.00)
A400	SEABULK TANKERS INC	391.62	192.60	-	-	584.22
S042	SOUTHERN WASTE SERVICES INC	8.00	40.00	-	-	48.00
A422	STANDARD CONCRETE PRODUCTS	259.50	-	-	-	259.50
A283	STEPHENSON INTERNATIONAL INC	24.00	-	-	-	24.00
T101	SULPHURIC ACID TRADING COMPANY	8,629.07	-	-	-	8,629.07
M092	TAMPA DOWNTOWNER GROUP LLC	2,489.31	-	-	-	2,489.31
T137	TAMPA JUICE SERVICE INC	2,502.92	-	-	-	2,502.92
T021	TAMPA PORT SERVICES, LLC	9,923.60	-	-	-	9,923.60
A384	TAMPA SHIP LLC	539.25	-	-	-	539.25
Q334	Tata Steel International	1,624.10	-	-	-	1,624.10
D053	THUNDER BAY ENTERPRISES, INC	40.00	-	-	-	40.00
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	8,778.27	-	-	-	8,778.27

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**October 31, 2017**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T173	TITAN FLORIDA LLC	2,661.18	-	-	-	2,661.18
T193	TITAN METAL SERVICE, INC.	1,822.38	-	-	-	1,822.38
Q007	TOYOTA TSUSHO AMERICA	-	6,596.67	-	-	6,596.67
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	31,729.44	-	-	-	31,729.44
A251	TRADEMARK METALS RECYCLING LLC	40.00	-	-	-	40.00
A497	TRANS-ATLANTIC AGENCIES INC	79,180.38	-	-	-	79,180.38
T197	TRANSFLO TERMINAL SERVICES, INC.	114,756.34	-	-	-	114,756.34
T020	TRANSMONTAIGNE INC	130,650.34	-	-	-	130,650.34
D056	TRAVELER'S ALLIANCE GROUP LLC	-	-	-	20.00	20.00
S021	TRX SOUTHEAST (TAMPA #770)	56.00	-	-	-	56.00
A465	VALLS SHIPPING COMPANY	140,615.05	-	-	-	140,615.05
T119	VULCAN MATERIALS COMPANY	133,163.41	-	-	-	133,163.41
A532	WORLD FUEL SERVICES, INC.	2,750.00	-	-	-	2,750.00
T056	YARA NORTH AMERICA INC	7,926.19	-	-	-	7,926.19
T171	ZIM ISRAELI NAVIGATION COMPANY	111,070.00	53,012.51	-	1,796.04	165,878.55
<b>Subtotal Port Fees</b>		<b>\$ 2,363,707.60</b>	<b>\$ 150,278.97</b>	<b>\$ 4,376.37</b>	<b>\$ 2,916.04</b>	<b>\$ 2,521,278.98</b>

**Lease Charges**

L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	1,000.00	-	-	-	1,000.00
L272	BRONCO TRANSPORT INC	63.06	4,204.21	-	-	4,267.27
L225P	CBP DEVELOPMENT, LLC	150,482.96	-	-	-	150,482.96
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	524,688.00	-	-	-	524,688.00
L177	EAGLE WATCH HOMEOWNERS ASSOC.	-	161.71	161.71	8,454.48	8,777.90
L308	GULF COAST BULK EQUIPMENT	18,986.71	38,873.11	-	-	57,859.82
L124	GULF MARINE REPAIR INC	139,936.52	78,388.06	-	1,430.88	219,755.46
L214	GULF SULPHUR SERVICES	12,395.83	-	-	-	12,395.83
L287	HCP ASSOCIATES, INC	4,286.93	-	-	-	4,286.93
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	89.03	-	-	-	89.03
L103	INTERNATIONAL SHIP REPAIR	602.96	109.24	-	-	712.20

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**October 31, 2017**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L019	KLOECKNER METAL CORPORATION	25,697.33	-	-	-	25,697.33
L315	MICHAEL & KAREN SOROS	1,094.52	-	-	-	1,094.52
L010	MOSAIC CROP NUTRITION, LLC	2,090.94	-	-	-	2,090.94
L257	NEW PORT TAMPA CDD HOLDINGS	59,286.03	-	-	-	59,286.03
L291	ONLINE TRANSPORT INT'L LLC	150.00	-	-	-	150.00
L264	PORTS AMERICA	-	-	331.04	-	331.04
L176	POST APARTMENT HOMES LP	2,922.80	-	-	-	2,922.80
L289	PROPELLER CLUB OF UNITED STATES	642.00	-	-	-	642.00
L138	SHRIMP SVC DOCK ASSOCIATION	8.00	-	-	-	8.00
L235	STARSHIP CRUISE LINE	119.83	-	-	-	119.83
L064	SUPERIOR SEAFOODS INC	67.83	-	-	-	67.83
L067	TAMPA BAY PIPELINE COMPANY	79.86	-	5,324.00	-	5,403.86
L190	TAMPA SHIP LLC	292.50	292.50	292.50	20,085.00	20,962.50
L078	TRANSMONTAIGNE TERMINALING INC	28.85	-	-	-	28.85
L311	TTI Holdings, Inc.	30,459.02	-	-	-	30,459.02
L079	VERSAGGI SHRIMP COMPANY	230.60	-	-	-	230.60
L146	VULCAN MATERIALS	1,009.69	-	-	-	1,009.69
L256	WILSON FRANKLIN LLC	1,301.18	-	-	-	1,301.18
<b>Subtotal Lease Charges</b>		<b>\$ 978,012.98</b>	<b>\$ 122,028.83</b>	<b>\$ 6,109.25</b>	<b>\$ 29,970.36</b>	<b>\$ 1,136,121.42</b>
<b><u>Accounts in Litigation/Renegotiation/Bankruptcy</u></b>						
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	-	-	-	19,682.93	19,682.93
A417	SULPHUR CARRIERS	70.74	70.74	70.74	5,612.08	5,824.30
A034	UNITED OCEAN SHIPPING	660.46	660.46	660.46	53,686.28	55,667.66
<b>Subtotal Accounts in Litigation/Renegotiation/Bankruptcy</b>		<b>\$ 731.20</b>	<b>\$ 731.20</b>	<b>\$ 731.20</b>	<b>\$ 78,981.29</b>	<b>\$ 81,174.89</b>
<b>Total Aged Receivables as of October 31, 2017</b>		<b>\$ 3,342,451.78</b>	<b>\$ 273,039.00</b>	<b>\$ 11,216.82</b>	<b>\$ 111,867.69</b>	<b>\$ 3,738,575.29</b>

**TAMPA PORT AUTHORITY**  
**MONTHLY CONTRACT STATUS REPORT**  
**October 31, 2017**

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
<b>OPERATING AND NON-CAPITAL CONTRACTS:</b>						
Online Data Service Backup	Venyu Solutions, Inc. (5 years @ \$50k/yr)	13-13	05/21/13	\$ 250,000	\$ 90,664	36.3%
Federal Government Relations Consultant	Alcalde & Fay (extended renewal)	14-10	09/17/13	\$ 90,000	\$ 90,000	100.0%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	14-12a	09/02/14	\$ 84,200	\$ 42,315	50.3%
Financial Advisory Service	Public Financial Management (2nd renewal)	14-16	08/20/13 09/16/14	\$ 60,000	\$ 16,371	27.3%
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites (year 3)	14-28	09/20/16	\$ 212,460	\$ 84,107	39.6%
Strategic Communications Services Consultant	Hill & Knowlton, Inc. (year 3)	14-29	09/16/14	\$ 170,000	\$ 103,122	60.7%
Video Production Services	Shooting Stars Post Inc (year 2)	14-30	08/19/14	\$ 350,000	\$ 224,199	64.1%
Software Licensing - iSeaports	Harbour Mastery, Inc.	15-06	10/21/14	\$ 65,000	\$ 22,434	34.5%
Grounds Maintenance	Williams Landscape Management (year 3)	15-18	08/18/15	\$ 203,500	\$ 15,417	7.6%
Landscaping Services	South Shore Landscape and Lawn Inc. (year 3)	16-05	09/15/15	\$ 76,000	\$ 3,361	4.4%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)(year 3)	16-07	09/20/16	\$ 89,743	\$ 24,624	27.4%
Uniformed Security Guard Services	G4S Security Solutions	16-08	01/17/17	\$ 2,671,500	\$ 1,945,382	72.8%
Security System Maintenance & Repair	GSA Security	16-09	12/15/15	\$ 344,934	\$ 220,182	63.8%
Copier Leases (8 copiers)	Ricoh Americas Corporation	16-11	10/20/15	\$ 120,000	\$ 89,727	74.8%
SBE Uniformed Security Guard Service	Martinez & Company (year 3)	16-14	07/19/16	\$ 170,000	\$ 16,205	9.5%
Real Estate Consulting Services	CBRE, Inc.	16-17	08/16/16	\$ 175,000	\$ 20,500	11.7%
Government Relations Consultant Services	Van Scoyoc & Associates	16-18	09/20/16	\$ 90,000	\$ 83,036	92.3%
State Legislative Services	Ballard Partners (year 2)	16-23	08/16/16	\$ 60,000	\$ 5,000	8.3%
Insurance Consultants	Interisk	16-24	07/19/16	\$ 90,000	\$ 73,076	81.2%
State Legislative Services	Advocacy Group at Cardenas Partners (year 3)	16-25	08/16/16	\$ 60,000	\$ 5,000	8.3%
Employee Dental Plan	Anchor Benefit Consulting	16-26	08/16/16	\$ 42,000	\$ 29,071	69.2%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	16-27	08/16/16	\$ 137,000	\$ 5,369	3.9%
Website Development & Website Hosting Services	GSL Solutions	17-03	10/18/16	\$ 65,000	\$ 65,000	100.0%
Janitorial Services	ASK Solutions; All Southern Cleaning	17-08	09/20/16	\$ 446,000	\$ 419,175	94.0%
GIS Enterprise Managed Cloud Servies	Timmons Group	17-09	11/15/16	\$ 125,000	\$ 47,778	38.2%
Law Enforcement Services	Hillsborough County Sheriff's Office	17-10	02/21/17	\$ 2,363,490	\$ 725,772	30.7%
Insurance Broker Services	Hugh Wood	17-17	05/19/17	\$ 50,000	\$ 12,500	25.0%
<b>OPERATING AND NON-CAPITAL CONTRACTS:</b>				<b>\$ 8,660,827</b>	<b>\$ 4,479,388</b>	
<b>CONTINUING ANNUAL CONTRACTS:</b>						
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 828,316	37.7%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,853,295	90.4%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,880,295	91.7%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,411,918	80.2%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,505,910	63.0%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 120,000	\$ 104,715	87.3%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 70,000	\$ 40,000	57.1%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 2,350,000	\$ 1,823,612	77.6%
Professional Service Contracts	Various	14-02	09/17/13			
Continuing Repair / Improvements Contracts	Various	15-01	02/18/14	\$ 5,064,600	\$ 5,039,688	99.5%
Professional Service Contracts	Various	15-02	09/16/14	\$ 2,100,000	\$ 1,568,151	74.7%
Continuing Repair / Improvements Contracts	Various		09/16/14 10/21/14			
Professional Service Contracts	Various	15-02	09/15/15	\$ 3,775,260	\$ 3,171,886	84.0%
Continuing Repair / Improvements Contracts	Various	16-01	09/15/15	\$ 3,100,000	\$ 2,044,543	66.0%
Professional Service Contracts	Various		09/15/15 11/17/15			
Professional Service Contracts	Various	16-02	06/21/16	\$ 3,260,000	\$ 2,263,986	69.4%
Continuing Repair / Improvements Contracts	Various	17-01	09/20/16	\$ 2,700,000	\$ 2,655,409	98.3%
Professional Service Contracts	Various	17-02	09/20/16	\$ 2,150,000	\$ 753,867	35.1%
<b>CONTINUING ANNUAL CONTRACTS:</b>				<b>\$ 37,339,860</b>	<b>\$ 28,468,092</b>	

**TAMPA PORT AUTHORITY**  
**MONTHLY CONTRACT STATUS REPORT**  
**October 31, 2017**

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
<b>CONSTRUCTION AND CAPITAL CONTRACTS:</b>						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	\$ 459,636	61.3%
			04/28/15			
Hookers Point Transportation Infrastructure	Batson Cook; Utilities	14-20A	01/17/17	\$ 16,938,772	\$ 16,938,327	100.0%
Hookers Point Site Work anfd Dynamic Compaction	Batson Cook	14-20B	02/16/16	\$ 688,696	\$ 681,381	98.9%
Berth 219 Refrigerated Warehouse Facility	Batson Cook	14-20C	02/16/16	\$ 17,287,001	\$ 15,274,267	88.4%
Gantry Cranes (cranes; tie-downs; power supply; spare parts)	ZPMC; Orion Marine; Nidec & Cavotec	15-03	10/21/14	\$ 24,917,822	\$ 23,300,065	93.5%
Rail Crossing Improvements	CSX	15-09	02/17/15	\$ 1,500,000	\$ 942,047	62.8%
Pendola Point Tower	UCI Construction Services	15-11	03/17/15	\$ 231,025	\$ 208,207	90.1%
Port Redwing Underground Power Supply And Teco Utility Easement	Tampa Electric Company	15-14	03/17/15	\$ 594,000	\$ 413,515	69.6%
Redwing Phase IV Concrete Paving & Access Road	QGS Development	15-16	07/21/15	\$ 1,590,000	\$ 1,353,303	85.1%
Port Redwing Improvements Phase V (underground utility installation)	Himes Electrical Services	15-20	08/18/15	\$ 455,895	\$ 353,675	77.6%
Portwide Roadway Improvements	Ajax Paving Industries of Florida	15-22	09/15/15	\$ 1,593,331	\$ 1,372,039	86.1%
Navigational Improvements / Unit Price Dredging	Orion Dredging	16-04	09/15/16	\$ 5,600,000	\$ 5,222,491	93.3%
Spoil Island 2D Shoreline Protection	TSI Disaster Recovery LLC	16-10	11/17/15	\$ 592,714	\$ 480,781	81.1%
Parking Access Revenue Control System	Amano McGann	16-12	04/16/16	\$ 1,282,615	\$ 1,154,354	90.0%
Port Redwing Phase III – Security Gate	QGS Development	16-15	05/17/16	\$ 1,842,860	\$ 823,756	44.7%
Portwide Roadway Improvements Phase II - Maritime Blvd	GLF Construction Corp	16-20	08/16/16	\$ 2,205,000	\$ 2,153,974	97.7%
Southbay Development Phase I - Kracker Avenue Widening	Alto Construction Co	17-05	10/16/16	\$ 1,473,224	\$ 1,196,311	81.2%
Berth 302 Improvements	GLF Construction Corp	17-06	12/20/16	\$ 14,451,058	\$ 7,185,985	49.7%
Terminal 6 Improvements	Reno Building, LLC	17-11	01/17/17	\$ 1,780,727	\$ 1,634,087	91.8%
Terminal 3 - roof replacement	R.F. Lusa & Sons Sheetmetal, Inc.	17-14	02/21/17	\$ 675,252	\$ 434,110	64.3%
<b>CONSTRUCTION AND CAPITAL CONTRACTS:</b>				<b>\$ 100,276,474</b>	<b>\$ 83,498,463</b>	
<b>GRAND TOTAL:</b>				<b>\$ 146,277,161</b>	<b>\$ 116,445,943</b>	

**PERMIT REPORT**  
10/1/2017 – 10/31/2017

**PERMITS ISSUED**

16-030	Sea & Shoreline, LLC	Restoration of Tape Grass/Little Manatee River/Ruskin
17-023	Scott Watkins	Uncovered boatlift/Ruskin Canal/Ruskin
17-025	Len-Little Harbor, LLC	Dock/uncovered boatlift/Ruskin Canal/Ruskin
17-027	Port Tampa Bay	Emergency Replacement of Sheetpile Seawall/Port Sutton Channel/Tampa

**REVISIONS**

--	--	--

**VIOLATIONS**

--	--	--

\*Indicates that permit was issued After-The-Fact

**PENDING APPLICATIONS SUMMARY**

Appl.#	Appl. Received	Minor/Stand.	Applicant	Proposed Work
16-024	10/19/16	S	Len Little Harbor LLC	Multiple Private Single-Family Lot Docks Masterplan for Subdivision
16-025	11/01/16	S	Orion Marine Group, LLC	Replacement of Bulkhead-Tyson Yard Improvements for Maintenance Dredge, Fill, and New Bulkhead
16-031	12/28/16	S	FDOT	Install Cut Through Courtney Campbell Causeway to Restoration of 320 acres of Estuarine Habitat and Improved Water Quality/Flushing
17-004	3/3/17	M	Glenn Dickman (Len-Little Harbor subdivision Lot 65)	Dock & Boat Lift
17-014	5/30/17	M	Hillsborough County Public Works Dept.	Bridge Replacement at 2 <sup>nd</sup> Street SE in Ruskin over Marsh Branch Creek with <b>Proposed New SSLs Easement</b>
17-022	8/8/17	M	Andalucia Master Association (Keith Hill)	Installation of 4 Piles & Boat Lift within Marina Slip A-16
17-023	8/11/17	M	Scott Watkins	Install Boat Lift to Existing Dock @ 3129 Christophers Watch Lane, Ruskin
17-024	8/11/17	S	Sea Wolf Holdings, LLC	Re-build In-Kind Multi-slip Commercial Marina Docks for Inter Bay Marina with <b>Proposed New SSLs Lease</b>
17-025	9/20/17	M	Len-Little Harbor LLC/Ford	Construct Single Family Dock with Non-Covered Boat Lift @ 1022 Seagrape Dr (Lot 89)
17-026	10/10/17	M	Robert Bullara	Construct Single Family Dock w/ Non-Covered Boat Lift @ 1032 Seagrape Dr. (Lot 94)
17-027	10/17/17	M	Port Tampa Bay	Emergency 200 LF Seawall & Rip-Rap Replacement @ Berth 25, Pendola Pt
17-028	10/27/17	S	New Port Tampa CDD	Westshore Marina District (fka Imperial Marina) Proposed 149-Slip Docking Facility, Bulhead Replacement, Rip-Rap, & Living Shoreline @ 5000 W. Gandy Blvd.
17-029	11/2/17	S	Lennar Homes LLC	Westshore Marina District Proposed 1,100 LF Bulkhead Replacement @ 5001 W. Tyson Ave.
17-030	11/3/17	M	MPLX Terminals LLC	Emergency 330 LF Seawall Repair

Board Meeting

November 21, 2017

Environmental Department ID 149146

**EXPENDITURES**  
Between \$50,000 - \$100,000  
10/01/2017 – 10/31/2017

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION

Board Meeting  
November 14, 2017  
ID 149168

**F. EXECUTIVE DIRECTOR REPORT**

**G. PRESENTATIONS**

**NEW PORT TAMPA BAY WEBSITE – KARL  
STRAUCH, VICE PRESIDENT BRANDING AND  
REGIONAL ALLIANCES**

**H. NEW BUSINESS/COMMISSIONERS'  
COMMENTS**

**PORT PRESIDENT/CEO ANNUAL  
PERFORMANCE EVALUATION**

**I. FUTURE PROPOSED PROJECTS**

**PORT TAMPA BAY - LIST OF FUTURE PROPOSED PROJECTS  
NOVEMBER 2017**

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Berth 214 Uplands Improvement	New Bid	Nov 2017	Dec 2017
Unit Price Repairs & Improvements (Uplands)	Universal Environmental Solutions	Nov 2017	Dec 2017
Port Redwing Security Tower	New Bid	Dec 2017	Feb 2018
Audio Visual Equipment Services	New Bid	TBD	TBD
Visual Communication Aids	New Bid	TBD	TBD

**J. CALENDAR OF EVENTS**

**NOVEMBER 17, 2017 – INAUGURAL PORT TAMPA  
BAY “BAYSLAM” TOURNAMENT**, *BENEFITTING VARIOUS  
LOCAL CHARITIES, TAMPA CONVENTION CENTER, 8:30 AM – 2:00 PM*

**NOVEMBER 15, 2017 – TAMPA PORT MINISTRIES  
THANKSGIVING LUNCHEON**, *TAMPA PORT MINISTRIES, 11:00  
AM – 2:00 PM*

**K. DATE OF NEXT MEETING**

**TUESDAY, DECEMBER 19, 2017, 9:30 AM**

**L. ADJOURNMENT**