

**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
MARCH 17, 2015 - 9:30 AM**

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Propeller Club Shrimperoo - March 17, 2015,
Port Tampa Bay Cruise Terminal 6, 5:30 pm - 7:00 pm, Social; 7:00
pm, Dinner

K. Date of Next Meeting

****Tuesday, April 28, 2015, 9:30 am****

L. Adjournment

A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**PRESENTATION AND APPROVAL OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
February 17, 2015**

The Port Tampa Bay (PTB) Business Meeting was called to order at 9:31 a.m. with the following Board members present: Mr. Stephen W. Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. John B. Grandoff III, Commissioner; Mr. Gregory Celestan, Commissioner; and Ms. Sandra Murman, Commissioner. Mayor Bob Buckhorn Commissioner, was absent.

The following PTB senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Charles Klug, Chief Legal Officer; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Development; Mr. Bruce Laurion, Vice President of Engineering; Mr. Wade Elliott, Vice President of Marketing and Business Development; Mr. Lane Ramsfield, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Brand Development and Regional Alliances; Ms. Joanne Toledo, Vice President of Human Resources; Ms. Donna Wysong, Vice President of Legal Affairs; and Mr. Ed Miyagishima, Senior Advisor to Port President/CEO.

The public attendance sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy gave the invocation and led the Pledge of Allegiance.

Chairman Swindal noted that Mayor Buckhorn requested to be excused from this meeting as he would be in Tallahassee attending the Florida Urban Partnership meeting.

B. PUBLIC COMMENT

There were no public comments

APPROVAL OF MINUTES OF THE JANUARY 20, 2015 BOARD MEETING

Commissioner Murman, seconded by Commissioner Lindell, moved to approve and receive the Minutes of the January 20, 2015 Board Meeting. The motion carried six to zero with Mayor Buckhorn being absent.

PRESENTATION OF THE CARGO AND CRUISE QUARTERLY REPORT

Mr. Wade Elliott outlined the Cargo and Cruise Quarterly Report as included in the agenda.

Commissioner Grandoff asked if Mr. Elliott could explain the fall-off on granite rock and scrap as well as the rebound on concentrate. Mr. Elliott state that the granite rock was due to timing as Martin Marietta, importer of granite rock, had a significant inventory before the beginning of the three-month report period. Mr. Elliott anticipated that business would be steady over the course of the year. The scrap business consolidated with Trademark Metals acquiring

the assets of One Steel. Mr. Elliott noted that there were ongoing discussions with potential new tenants to develop some new business at the vacated site. Mr. Elliott also stated that the juice concentrate business was subject to market forces that would occasionally result in domestic production and import production shifting back and forth. It is anticipated that business should see growth this year with imports from Costa Rica and Brazil.

APPROVAL OF THE FINANCIAL STATEMENT OF FOUR MONTHS ENDING JANUARY 31, 2015

Mr. Mike Macaluso presented the statement and reviewed specific line items.

Commissioner Murman, seconded by Commissioner Grandoff, moved to approve the Financial Statement of Four Months ending January 31, 2015. The motion carried six to zero with Mayor Buckhorn being absent.

C. APPROVAL OF CONSENT AGENDA

- 1. Approval the Amendment to License Agreement with Great Lakes Dredge & Dock Company**
- 2. Approval of the Removal of Unserviceable and Surplus Property from Port Tampa Bay's Asset Records**

Commissioner Murman, seconded by Commissioner Lindell, moved to approve the consent agenda as presented. The motion carried six to zero with Mayor Buckhorn being absent.

D. REGULAR AGENDA

- 1. Approval of the Award of Contract for FY 2014 Roadway Improvements, PTB Project No. 15-00513, ITB No. B-006-14**

Mr. Bruce Laurion outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Lindell's question regarding how long the bike path would be, Mr. Laurion stated that the bike path would be added off the side of the road in PTB right-of-way. The path would begin at Shoreline Drive and go through to the main gate at the entrance of the Port. Mr. Laurion stated that users of the bike path would be mariners that arrive and get liberty from their vessel as well as ship workers that get dropped off at the gate and then bicycle in to their work location.

Commissioner Murman, seconded by Commissioner Celestan, moved to authorize the Port President/CEO or his designee to execute Contract No. 15-00513 with Pepper Contracting Services, Inc. for FY2014 Roadway Improvements in an amount not to exceed \$2,080,769.00, which includes a ten percent (10%) contingency fund to remedy any unforeseen conditions, all subject to review by the Chief Legal Officer. The motion carried six to zero with Mayor Buckhorn being absent.

2. Approval of the Agreement with CSX Transportation for Rail Crossing Improvements, 2015 CIGP

Mr. Bruce Laurion outlined the item as presented in the write-up included in the agenda.

There was some discussion regarding CSX requiring PTB to upgrade the crossings. Mr. Laurion stated that PTB wanted to upgrade the crossings from rubber to more durable full depth concrete crossing, which has longer life and will hold up for the heavy truck traffic. In accordance with the CSX Agreement, PTB has the obligation to make the crossing improvements. PTB is also the responsible party for the liability of the crossings.

In response to Commissioner Lindell's question regarding insurance for the crossings, Mr. Macaluso stated that PTB carries railroad protective liability insurance.

Commissioner Celestan asked if there would be any impact to tenants during the improvements, and if so, would PTB be responsible for the coordination. Mr. Laurion stated that the project manager would handle all of the necessary coordination with CSX and the tenants. The Shoreline crossing would affect the most tenants with plans to do half of the crossing at a time in order to keep the road open.

There was some continued discussion regarding a CSX requirement that CSX constructs the upgrades to the crossings instead of PTB bidding to a contractor.

Commissioner Murman asked if this project was a part of the County Incentive Grant Program (CIGP). Mr. Ram Kancharla stated that it was one of the many Florida Department of Transportation grant incentive programs but that this one flowed to the Hillsborough County Board of County Commissioners and was approved by that board as a part of the CIGP.

Commissioner Allman, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to execute the construction agreement with CSX Transportation, Inc. for the five railroad crossing improvements referenced in the agenda item in an amount not to exceed \$1,500,000, subject to review by the Chief Legal Officer. The motion carried six to zero with Mayor Buckhorn being absent.

3. Approval of the Audit Results and Financial Statements for Fiscal Year (FY) Ending September 30,2014

Mr. Mike Macaluso outlined the item as presented in the write-up included in the agenda.

Mr. Macaluso noted that under the Facts/Comments section of the write-up included in the agenda stated that, "Cherry Bekaert LLP has issued an unmodified opinion..." Mr. Macaluso stated that should state *Cherry Bekaert LLP expects to issue an unmodified opinion.*

Mr. Macaluso introduced Mr. John Gilberto, Partner, and Ms. Irina Shaker, Senior Accountant, of Cherry Bekaert LLP to outline their audit process, present their findings and present a summarized version of the FY2014 financial statements

The Cherry Bekaert presentation is [Attachment 2](#).

There was some discussion regarding the Government Accounting Standards Board (GASB) additional requirements. Mr. Gilberto stated that the implementation of GASB 65 caused an increase to PTB's net position for Fiscal Years 2012, 2013 and 2014 in the amount of \$3 million, \$2.5 million and \$2 million respectively. The difference was the amortization that was an expense each year has now been backed out of PTB's Change in Net Position statement and reflected on the Statement of Net Position expense each year for the past three years.

Chairman Swindal asked about the GASB 68 requirement of recording a potential liability of underfunding PTB's portion of the Florida Retirement System (FRS) pension plan. Mr. Gilberto stated that last year the plan was underfunded by \$22 billion at the state level. The liability used to be \$37 billion a couple of years ago but that an improving rate of return and employee contributions had lowered the gap. Participating agencies with employees in the FRS plan are required to record their portion of the liability for those participants in their financial statements. Mr. Anderson noted that Florida ranked at the top of its peer states as the highest funded plan.

Mr. Macaluso stated that in the FY 2014 Budget, the operating margin had been projected to be 40% but even with the operating expenses going up, the FY 2014 operating margin was 41.9%, over and above the budgeted figure.

Commissioner Murman, seconded by Commissioner Allman, moved to accept the audit results for the audit period October 1, 2013 through September 30, 2014. The motion carried six to zero with Mayor Buckhorn being absent.

E. RECEIPT OF REPORTS

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Murman, seconded by Commissioner Lindell, moved to receive the reports as presented. The motion carried six to zero with Mayor Buckhorn being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson recognized Mr. Phil Steadham for his service with distinction as PTB Director of Environmental Affairs. Mr. Steadham had served as director of environmental affairs since 2007 and retired on February 13, 2015. Mr. Steadham's distinguished career included 30 years of service with Mosaic and its predecessor, IMC. Mr. Mark Rachal of Audubon Florida recognized Mr. Steadham, noting that Mr. Steadham coordinated the annual migratory bird protection committee.

Mr. Anderson noted PTB had hosted numerous port tours for visiting state and federal elected officials, including visits from State Representatives Ed Narain, Mike Miller, Shawn Harrison, Alan Williams, and Pat Rooney. Mr. Rooney chairs the House Transportation and Port Subcommittee, which is a brand-new title and the first committee in Florida legislative history to include "Ports" in its title.

Mr. Anderson noted that at the December 2014 meeting, Commissioner Murman requested information on PTB's historical funding for Operations and Maintenance in comparison to other Florida ports. Those numbers were provided to the Board in the meeting presentation and had been recently updated to include 2016 numbers as presented in President Obama's 2016 budget. Mr. Anderson stated that Tampa had been receiving significant federal funding for operations and maintenance. The funding graph is [Attachment 3](#).

Mr. Anderson reported the State of the Port luncheon was held on January 27, 2015. During the following two weeks, PTB hosted an additional three signature events, including the Eighth Annual Shifting International Trade Routes Conference, in conjunction with the American Association of Port Authorities, the 26th Annual Tampa Steel Conference, and the Second Annual Safety and Risk Mitigation Summit. These events provided PTB a very positive profile locally, at the state and national levels, and with key partners, customers and stakeholders.

Mr. Anderson stated that just prior to the State of the Port event, PTB signed a Memorandum of Understanding (MOU) with the Port of St. Petersburg, connecting the two port administrations and working toward some common goals, strengthening the regional partnership between the two ports. St. Petersburg Mayor Rick Kriseman and Tampa Mayor Bob Buckhorn attended the MOU signing. Mr. Mike Rubin also attended the event as a representative of the Florida Ports Council.

Mr. Anderson stated he had the opportunity to meet with U.S. Coast Guard Rear Admiral John H. "Jake" Korn, District Commander out of Miami, Florida and Captain Gregory Case, Region Commander and Captain of the Port. The meeting was held to brief the Admiral on the new upgrades and capabilities of the Security Operations Center in preparation for mission readiness as well as disaster preparation and recovery. Admiral Korn was also on an area tour that included the annual dedication at the Blackthorn Memorial, which was attended by a number of PTB staff members.

Mr. Anderson noted a brief summary from the State of the Port presentation, which can be viewed in [Attachment 4](#).

G. PRESENTATIONS

There were no presentations.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Commissioner Grandoff complimented staff on the State of the Port program as well as the Steel Conference and Safety Summit.

Commissioner Grandoff asked if the labor strike at ports on the West Coast presented any opportunity for PTB to seize upon. Mr. Anderson stated that he would be traveling to Tallahassee to brief Florida State Representative Pat Rooney, Chairman of the Transportation and Ports Subcommittee, and would appear at a press conference with Chairman Rooney announcing some new opportunities for Florida. Mr. Anderson stated that he had written a letter to Governor Rick Scott in June of 2014 briefing him on the start of the West Coast negotiation process. Mr. Anderson continued that he copied the Speaker of the House, the President of the Senate, and the Chairman of the Transportation Committee in both the House and Senate on

the opportunities for the State of Florida to capture growth as companies, including large retailers, were preparing for the possibility of a strike.

Mr. Anderson continued that a federal arbitrator had been put in place under federal law and the White House had announced it would be sending Secretary of Labor Perez to meet with and try to find an agreement between the parties. There were as many as 35 vessels at anchor off the L.A./Long Beach Port. Some of the largest companies in the world were beginning to divert cargo, which would affect the supply chain throughout the United States. With 60% of the containerized cargo entering through the West Coast and a large majority through the L.A./Long Beach Port, the diversion would provide opportunities. As a result of the letter Mr. Anderson sent, Governor Scott reached out to CEOs of affected companies to let them know that Florida Ports are open for business.

Commissioner Lindell asked if there had been any discussion about hiring replacement workers on the West Coast. Mr. Anderson stated that the President might use Taft-Hartley to take executive action before the issue got to the point of replacing workers.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson noted the list of upcoming projects and the proposed dates.

J. CALENDAR OF EVENTS

Mr. Anderson noted that the Marketing team would be traveling to various trade conferences with events such as Retail Industry Leaders Association, the Trans-Pacific Maritime Conference and Sea Trade in Miami.

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K. NEXT MEETING

Chairman Swindal announced the next Board meeting was scheduled for March 17 2015, at 9:30 a.m.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:45 a.m.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer

**PORT TAMPA BAY BUSINESS MEETING
FEBRUARY 17, 2015 – 9:30 a.m.**

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME**BUSINESS**

Steve Finney	Spectators Center
Richard Rizzo	Synovus Bank
J. Rice	RS & H
Mark Rachel	Andalus Florida
ALLEN THOMPSON	TAMPA BAY PILOT
CONRAD PALERMO	AMERI SAFETY
JR KOJERA	CRA
M. FERNANDEZ	HAWK
Kareem J. Sprattling	Bajant Mirror Online
Philip Erbland	S + ME
DANIELLE JOHNSON	WISR
Bob Nathan	Mott & Nichol
Adam Horn	SunTrust
Arthur Savage	A. P. Savage & Son
Steve Hall	J. A.
Tonya Erbland	Ardaman

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**PORT TAMPA BAY BUSINESS MEETING
FEBRUARY 17, 2015 – 9:30 a.m.**

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

SCOTT HASKNESS

Uretek

Dennis Manelli

Hendry Marine

Kristen Chittenden

Hendry Marine

Irina Shaker

Cherry Bekant, LLP

Bill Krauck

Port Henry / Amlic

Jeff Marder

Beall's

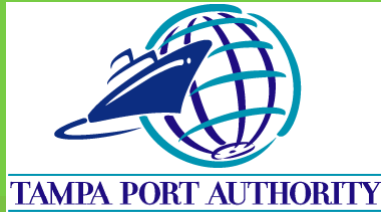
Ray Clark

FDAT

Leslie Saunders

Leslie Saunders

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Audit Status

For the Year Ended September 30, 2014

Board Presentation– February 17, 2015



**To the Board of Commissioners of the Tampa Port Authority
Hillsborough County, Florida**

Dear Board Members:

We are auditing the financial statements of the business-type activities and the discretely presented component unit of the Tampa Port Authority (the "Port Authority") as of and for the year ended September 30, 2014, and the related notes to the financial statements, and anticipate issuing our report thereon once all requested information has been received and reviewed.

Cherry Bekaert LLP





AUDITOR'S RESPONSIBILITIES

- **Our Responsibility under Generally Accepted Auditing Standards (GAAS), Government Auditing Standards (GAS), OMB Circular A-133 (OMB), Chapter 10.550 Rules of the Auditor General of the State of Florida (10.550) and Section 218.415 Florida Statutes**
 - Consider internal control to the extent necessary to design an effective and efficient audit approach, not for the purpose of providing assurance on internal control (GAAS, GAS, OMB, 10.550).
 - Performed tests of compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts (GAS).
 - Performed tests of compliance with the types of compliance requirements which could have a direct and material effect on TPA's major federal/State programs/projects(OMB, 10.550).
 - Design and implement audit procedures based on our understanding of the Authority to gain reasonable, but not absolute, assurance as to the absence of material misstatements in the financial statements (GAAS).
 - Examine compliance with the requirements of Section 218.415, Florida Statutes
 - Opine on the financial statements based on our audit (GAAS)



SIGNIFICANT ACCOUNTING POLICIES

- **Adoption of, or change in, accounting policies**
 - GASB No. 65 – *Items Previously Reported as Assets and Liabilities*

	2011	2012	2013
October 1, Net Position - as previously reported	\$ 462,550,502	\$ 488,083,218	\$ 512,633,065
Less: Lease acquisition costs, net of amortization	(1,326,280)	(1,227,912)	(1,159,135)
Less: Bond issuance costs, net of amortization	(1,724,020)	(1,214,173)	(1,043,758)
October 1, Net Position - as restated	<u>\$ 459,500,202</u>	<u>\$ 485,641,133</u>	<u>\$ 510,430,172</u>

- **Significant accounting policy changes will be implemented in the upcoming fiscal years.**
 - GASB No. 68 - *Accounting and Financial Reporting for Pensions- an amendment of GASB Statement No. 27*



CORRECTED AND UNCORRECTED MISSTATEMENTS TO DATE

- Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management.
 - Corrected Misstatements:
 - To date there are four corrected misstatements identified by us, resulting in an overall decrease of net position of \$9K.
 - Uncorrected Misstatements:
 - To date there are no uncorrected misstatements.
- In addition, to date there are **twenty-eight** adjusting entries and reclassification entries provided to us by management subsequent to the receipt of the trial balance, resulting in an overall increase of net position by approximately \$2.4 Million.



PRELIMINARY FINANCIAL SUMMARY (000'S) Tampa Port Authority

	2014*	2013 (as restated **)	2012 (as restated **)
ASSETS			
Cash and short-term investments	\$ 61,493	\$ 67,561	\$ 73,145
Restricted cash and investments	9,005	9,421	8,250
Accounts and current notes receivable	11,789	10,655	14,734
Prepaid expenses	1,530	1,238	1,098
Total current assets	83,817	88,875	97,227
Capital assets, net	563,199	548,810	527,683
Notes receivable - long term	2,482	3,143	3,761
Other assets	808	1,463	2,119
TOTAL ASSETS	\$ 650,306	\$ 642,291	\$ 630,790
DEFERRED OUTFLOW OF RESOURCES			
Interest rate swap/deferred loss on debt refunding	\$ 7,691	\$ 8,583	\$ 11,562

* Based on preliminary amounts
** As restated for GASB 65



**PRELIMINARY
FINANCIAL SUMMARY (000'S)
Tampa Port Authority**

	2014*	2013 (as restated **)	2012 (as restated **)
LIABILITIES AND NET POSITION			
Accounts payable	\$ 571	\$ 2,471	\$ 2,079
Construction contracts payable	4,490	1,776	6,437
Accrued expenses	2,496	3,947	3,643
Current portion of LT debt and related interest	10,944	10,837	10,141
Other current liabilities	92	172	258
Total current liabilities	18,593	19,203	22,558
Long-term debt	97,331	107,508	116,970
Other liabilities	9,952	13,733	17,182
Total liabilities	125,876	140,444	156,710
Net position	\$ 532,121	\$ 510,430	\$ 485,642

* Based on preliminary amounts
** As restated for GASB 65



**PRELIMINARY
FINANCIAL SUMMARY (000'S)
Tampa Port Authority**

	2014*	2013 (as restated **)	2012 (as restated **)
Operating revenues			
Port usage fees	\$ 36,430	\$ 31,539	\$ 32,835
Land operations	11,226	11,725	9,934
Other fees	829	948	948
Total operating revenues	48,485	44,212	43,717
Operating expenses			
Personnel	12,880	10,690	10,512
Promotional	973	707	334
Administrative	14,310	12,377	12,831
Total operating expenses	28,163	23,774	23,677
Income from operations before depreciation	20,322	20,438	20,040
Depreciation/amortization	20,619	21,052	21,326
Bad debt expense	-	535	-
Operating loss	(297)	(1,149)	(1,286)
Net non-operating revenues / capital grants	23,951	25,937	27,608
Special item	1,962	-	-
Net income	\$ 21,692	\$ 24,788	\$ 26,322

* Based on preliminary amounts
** As restated for GASB 65



PRELIMINARY FINANCIAL SUMMARY (000'S) Tampa Port Authority

Description	2014*	2013 (as restated **)	2012 (as restated **)
Operating Revenues (in 000's)	\$ 48,485	\$ 44,212	\$ 43,717
Operating Expenses (in 000's)	28,163	23,774	23,677
Operating Income (in 000's)	20,322	20,438	20,040
Depreciation/Amortization/Bad debt	(20,619)	(21,587)	(21,326)
Net Non-Operating Revenues (in 000's)	23,951	25,937	27,608
Special Item	(1,962)	-	-
Net Income (in 000's)	\$ 21,692	\$ 24,788	\$ 26,322
Operating Margin (operating income before depreciation/revenue)	41.9%	46.2%	45.8%
Current Ratio (current assets/current liabilities)	4.5	4.6	4.3
Total Assets to Total Liabilities	5.2	4.6	4.0
L/T Debt to Net Position	18.3%	21.1%	24.1%
Capital Assets, Net (in 000's)	\$ 563,199	\$ 548,810	\$ 527,683

* Based on preliminary amounts
** As restated for GASB 65



PRELIMINARY FINANCIAL TRENDS Tampa Port Authority

Description	Tampa Port Authority	Tampa Port Authority	Port Everglades	Jacksonville Port Authority	Port of Miami
	FY 2014*	FY 2013**	FY 2013		
Operating Margin (oper. Income before depr./revenue)	41.9%	45.8%	50.9%	47.1%	49.7%
Current Ratio (current assets / current liab)	4.5	4.3	3.4	1.4	1.7
L/T Debt / Net Position	18.3%	24.1%	35.1%	58.3%	567.2%
Net Capital Assets (in millions)	\$ 563	\$ 549	\$ 609	\$ 603	\$ 6,715
Interest Expense (in millions)	\$ 4	\$ 5	\$ 12	\$ 10	\$ 307

* Based on preliminary amounts
** As restated for GASB 65





SINGLE AUDIT STATUS

- TPA was *Not* considered to be a *Low* risk auditee, as defined by OMB Circular A-133.

- Major Federal Program selected for testing
 - U.S. Department of Homeland Security
 - CFDA 97.056– Port Security Grant Program

- Major State Projects selected for testing
 - Florida Department of Transportation
 - CSDA 55.014– Intermodal Development Program
 - CSDA 55.034– Seaport Investment Program Bond Fund



CONTACT INFORMATION

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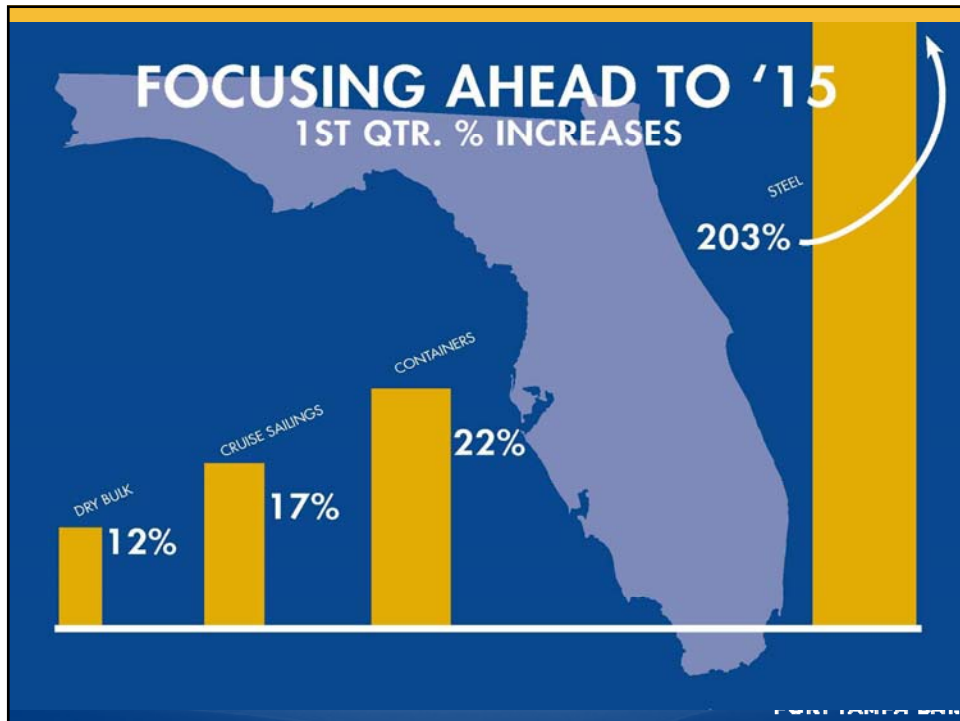
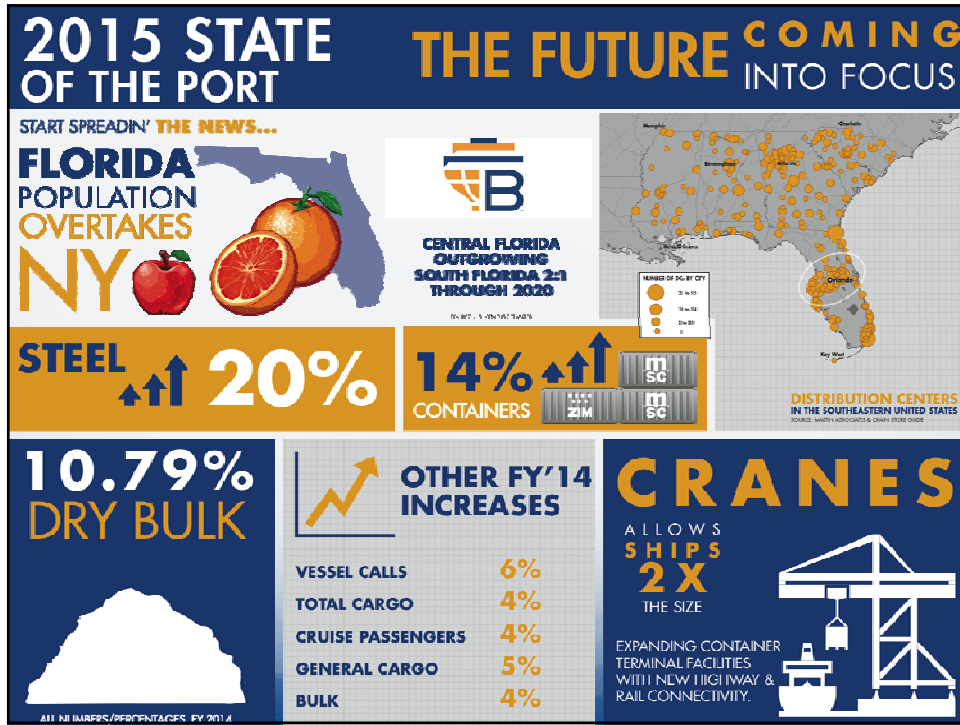


U.S. ARMY CORPS FUNDING FOR OPERATIONS AND MAINTENANCE

Army Corps O&M Funds for Largest Florida Ports

	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016
Port Tampa Bay	5,000,000	9,070,630	8,133,700	13,302,295	10,000,000	9,500,000
Port of Jacksonville	5,708,000	8,478,720	5,050,874	9,014,000	6,450,000	6,100,000
Port Everglades	500,000	4,623,110	3,077,832	300,000	500,000	300,000
Port Miami	200,000	N/A	4,325,332	4,355,000	N/A	250,000
Port Canaveral	3,715,000	7,871,490	3,490,600	4,398,000	6,505,000	4,430,000
Palm Beach	1,010,000	5,967,940	1,996,000	2,500,000	3,300,000	3,200,000
Port Manatee	N/A	N/A	1,197,600	3,365,000	2,645,000	400,000

- FY 2011 through FY 2015 are final allocations.
- FY 2016 are budgeted allocations which must be approved by Congress.
- N/A = "0" allotment; however, more than likely "0" O&M funds were not needed that year.



Tampa Port Authority
Budgetary Comparative Statement of Revenue and Expenses
with Debt Service Coverage
For the Periods Ending February 2014 and 2015

YTD Feb 2014 Actual	YTD Feb 2015 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)		YTD Feb 2015 Budget	YTD Feb 2015 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)
				-----Operating revenue-----				
\$ 16,677,709	\$ 19,115,208	\$ 2,437,498	14.6%	Port usage fees	18,720,411	\$ 19,115,208	\$ 394,797	2.1%
4,573,011	5,028,335	455,325	10.0%	Rentals	4,625,650	5,028,335	402,685	8.7%
349,971	373,390	23,419	6.7%	Other operating	385,113	373,390	(11,723)	(3.0%)
21,600,691	24,516,933	2,916,243	13.5%	-----Total operating revenue-----	23,731,174	24,516,933	785,759	3.3%
				-----Operating expense-----				
4,950,607	4,896,253	54,354	1.1%	Personnel	5,187,648	4,896,253	291,395	5.6%
366,153	588,322	(222,169)	(60.7%)	Promotional	704,575	588,322	116,253	16.5%
5,457,572	5,745,857	(288,285)	(5.3%)	Administrative	6,168,896	5,745,857	423,039	6.9%
10,774,333	11,230,433	(456,100)	(4.2%)	-----Total operating expense-----	12,061,119	11,230,433	830,686	6.9%
10,826,358	13,286,500	2,460,142	22.7%	-----Operating income----- *	11,670,055	13,286,500	1,616,445	13.9%
				--Other non-operating revenue/(expense)--				
251,727	187,848	(63,880)	(25.4%)	Interest income	186,061	187,848	1,787	1.0%
(2,221,405)	(2,055,304)	166,101	7.5%	Interest expense	(2,055,304)	(2,055,304)	-	0.0%
9,656,907	9,805,467	148,560	1.5%	Ad valorem tax receipts	10,732,500	9,805,467	(927,033)	(8.6%)
(696,394)	(1,170,000)	(473,606)	68.0%	Other, net	(733,504)	(1,170,000)	(436,496)	(59.5%)
6,990,835	6,768,011	(222,824)	(3.2%)	-----Net non-operating revenue-----	8,129,753	6,768,011	(1,361,742)	(16.8%)
17,817,193	20,054,512	2,237,318	12.6%	Net income, excluding grant revenue*	19,799,808	20,054,512	254,704	1.3%
				-----Grants-----				
4,531,435	5,024,117	492,681	10.9%	Capital/Non-Operating Grants	4,500,000	5,024,117	524,117	11.6%
4,531,435	5,024,117	492,681	10.9%	-----Total Grants-----	4,500,000	5,024,117	524,117	11.6%
\$ 22,348,629	\$ 25,078,629	\$ 2,730,000	12.2%	Net income, including grant revenue*	\$ 24,299,808	\$ 25,078,629	\$ 778,821	3.2%
<i>*Before depreciation/amortization</i>				-----Debt Service Coverage-----				
				(based on preceding 12-month period)				
\$ 22,307,105	\$ 26,354,780	\$ 4,047,675	18.15%	Total available for debt service				
\$ 15,225,123	\$ 14,598,562	\$ 626,561	4.12%	Combined debt service, parity bonds				
1.47	1.81			Bond coverage, parity bonds				
\$ 15,225,123	\$ 14,598,562	\$ 626,561	4.12%	Combined debt service, parity & junior				
1.47	1.81			Bond coverage, parity & junior bonds				

**SUBJECT: REVISED STANDARD WORK PERMIT APPLICATION 06-037R
(REVISION #1): APOLLO BEACH WATERWAY IMPROVEMENT
GROUP, INC. FOR MAINTENANCE DREDGING OF THREE
NAVIGATIONAL CHANNELS IN APOLLO BEACH, FLORIDA**

BACKGROUND:

The Port Tampa Bay (PTB) Board approved Standard Work Permit (SWP) No. 06-037 at its February 19, 2008 meeting for maintenance dredging activities to be performed by the Apollo Beach Waterway Improvement Group, Inc. (ABWIG) within the North, Apollo Pass Main, and Apollo Pass South Channels to the previously dredged depth of minus 7.5 feet below mean low water (MLW) (NAVD88). The approximately 11,000 cubic yards of dredged spoil material was to be placed in an upland impoundment area on property owned by Sunset Isles, Inc. This permit was issued on February 29, 2008 and was granted an extension that expires on March 31, 2018.

ABWIG has applied for a revision to the SWP to PTB to modify the dredging methodology and location for the dredged spoil containment.

FACTS/COMMENTS:

The permit revision requests authorization to perform the dredging activity differently than originally permitted, modify the dredged spoil containment and reuse of the spoil material, summarized as follows:

- Maintenance dredge approximately 1,565 linear feet and 60 foot width of North Channel in the vicinity of the Tampa Electric Company's Big Bend facility to minus (-) 7.5 foot depth below MLW removing approximately 3,755 cubic yards of material,
- Maintenance dredge approximately 3,660 linear feet and 60 foot width of Apollo Pass Main Channel from Markers R2 to R12 in the vicinity of Andalucia to minus (-) 7.5 foot depth below MLW removing approximately 2,215 cubic yards of material,
- Maintenance dredge approximately 3,390 linear feet and 60 foot width of Apollo Pass South Channel from Marker R2 southward in the vicinity of Symphony Beach Lane/Symphony Isles Blvd. to Golf & Sea Blvd. to minus (-) 7.5 foot depth below MLW removing approximately 5,030 cubic yards of material,
- Deposit all of the approximately 11,000 cubic yards of dredge spoil material to be temporarily stored into an upland sediment containment area on Apollo Beach Nature Park's property owned by Hillsborough County, and
- Allow placement of approximately 11,000 cubic yards of the suitable clean dredged material to be placed on the Park's property for beach re-nourishment, as previously permitted separately through SWP No. 13-012 issued to

Hillsborough County Parks, Recreation & Conservation Department on July 21, 2014 (Expires: July 31, 2019).

The project proposal has received recommendations for approval from the Environmental Protection Commission (EPC) of Hillsborough County, and the project has been deemed consistent with the *Hillsborough County Comprehensive Plan* by the Hillsborough County-City Planning Commission. This project is currently being reviewed through an Environmental Resource Permit (ERP) by the Florida Department of Environmental Protection and a permit modification is under review by the U.S. Army Corps of Engineers (Project #SAJ-2006-01355).

A public hearing was not held to incorporate these modifications from the original permit due to the insignificant impact of the dredge construction methodology. A public hearing was held on June 6, 2014, approved by the Board on July 15, 2014, as part of the Hillsborough County's SWP No. 13-012 review that included the beach re-nourishment aspect of this project that will occur at the Nature Park's property.

Based upon this review, Port Tampa Bay (PTB) staff recommends approval of the permit since it meets all applicable PTB and EPC standards, as well as Planning Commission rules/requirements.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute Standard Work Permit No. 06-037R (Revision #1), subject to review by the Chief Legal Officer.

Board Meeting
March 17, 2015
Environmental - #192838 v1



SUBJECT: AMENDMENT TO LEASE AGREEMENT WITH GULF COAST BULK EQUIPMENT, INC.

BACKGROUND:

The Port Tampa Bay (PTB) Board of Commissioners approved a lease agreement (Lease) with Gulf Coast Bulk Equipment, Inc. (Gulf Coast) at the January 20, 2015 meeting. The Lease is for the use of a five (5) acre site (Premises) at the western end of Port Redwing to import prilled sulphur. The Lease also provides that Gulf Coast would be allowed to use the Premises, with prior written approval from PTB, for the import/export of industrial slag, limestone and pumice for limited time periods; provided such uses do not interfere with the primary use of the Premises for the importation of prilled sulphur. PTB and Gulf Coast entered into the Lease effective March 1, 2015.

FACTS/COMMENTS:

Gulf Coast desires to amend the Lease to add an additional three-quarters (0.75) of an acre adjacent to the Premises (Additional Premises) for the importation of bauxite, on a month-to-month basis, not to exceed eight months. The importation and temporary storage of bauxite on the Additional Premises would be subject to and in compliance with all applicable regulatory requirements and permits for the commodity.

The terms and conditions of the Lease would be applicable to the Additional Premises; provided, however, the Rent and Annual Tonnage Guarantee would be adjusted accordingly. Thus, the Rent for the Additional Premises would be \$6,562.50 per month (based on an annual rate of \$78,750 per year) and the ATG would be 2,000 tons of bauxite per month (based on an annual rate of 24,000 tons per year).

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Amendment to Lease Agreement with Gulf Coast Bulk Equipment, Inc., in accordance with the above terms, subject to review by the Chief Legal Officer.

Board Meeting
March 17, 2015
Real Estate 193092v1

SUBJECT: OFFICE SPACE LEASE AGREEMENT WITH THE EXECUTIVE OFFICE OF THE GOVERNOR, STATE OF FLORIDA

BACKGROUND:

Throughout the state, the Executive Office of the Governor (EOG), State of Florida, has regional representatives who work on behalf of the Governor. Each of the representatives serves as a liaison for the Governor at different events which includes the responsibility for coordinating official EOG events. These offices are located in a variety of locations including universities, Chambers of Commerce, and other special districts. The EOG would like to establish a Tampa Bay Regional Office of the Governor here at Port Tampa Bay (PTB), and PTB has a vacant executive office suite available on the third floor of the north wing in the Joseph Garcia International Center.

FACTS/COMMENTS:

PTB Staff and the EOG have negotiated the following terms:

PREMISES: Approximately 152 square feet of office space located on the third floor of the north wing of the Joseph Garcia International Center.

TERM: The term shall be month-to-month.

RENT: EOG agrees to reimburse PTB for unusual charges beyond normal day to day essential operations; however, such charges must be preapproved by the EOG and shall not exceed \$1,000 per state fiscal year. Any additional reimbursements above \$1,000 must be mutually agreed upon in writing.

OTHER: Basic utilities and basic janitorial service are to be provided by PTB. EOG shall be responsible for voice, internet, and data service, if desired.

HEARING: No public hearing is required since the lease term is month-to-month.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Office Space Lease Agreement with the Executive Office of the Governor, State of Florida, based on the terms above, subject to review by the Chief Legal Officer.

Board Meeting
March 17, 2015
Executive #193093

D. REGULAR AGENDA

SUBJECT: EXPENDITURES AND REIMBURSEMENTS FOR UTILITY AND PIPELINE RELOCATION COSTS AND GRANT OF EASEMENTS FOR HOOKERS POINT DEVELOPMENT

BACKGROUND:

Port Tampa Bay (PTB), executed a JPA with the FDOT for Hookers Point Development. This project has 50:50 matching funds for a total amount of \$18,371,874. The overall project scope includes approximately 19-acres of site work, 17,500 LF of railroad, relocation of GATX Drive and a refrigerated warehouse facility. At its May 20, 2014 meeting, the PTB Board approved the first phase of the project for the preliminary site work and capping of the old Winner Metals scrap metal Brownfield site. The next phase of the Hookers Point Development Project involves relocating portions of Guy Verger Boulevard and GATX Drive and installing the refrigerated and intermodal rail tracks. This phase is currently being bid by PTB's Construction Manager, Batson-Cook Company, and will be brought to the PTB Board for approval at the April Board meeting.

FACTS/COMMENTS:

To facilitate the roadway relocations and new railroad installation, PTB needs to relocate a number of existing utility lines and pipelines such as TECO Power, Verizon Communications, TECO Peoples Gas, Tampa Pipeline Ammonia, City of Tampa waterline, and possibly others. It is also necessary to add split casings to the Central Florida Pipeline at Maritime Drive and possibly some City of Tampa water mains where the new railroad will cross over the pipelines. PTB will also need to amend or grant new utility and pipeline easements as a result of the relocation work.

The proposed relocation work is estimated to cost up to Five Hundred Thousand Dollars (\$500,000). Staff is bringing this matter to the Board now so that that the utility work can be started as soon as possible and in advance of the Hookers Point Development Phase 2 project. Staff requests authorization to expend or reimburse the utility and pipeline companies for the cost of relocating or adding protective casings to their utility lines and pipelines and to grant new or amended utility easements where needed as a result of the relocation work. This project is included in the FY2015 Capital Program.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to expend or reimburse the utility and pipeline companies for the cost of relocating utility lines and pipeline for the project with the total cost not-to-exceed \$500,000, and grant any easements or amended easements relating to such relocation work, subject to review by the Chief Financial Officer and Chief Legal Officer.

**SUBJECT: AWARD OF CONTRACT FOR PENDOLA POINT TOWER - PTB
PROJECT NO. 15-04114, ITB NO. B-009-15, AND AMENDMENT OF
GSA SECURITY, INC. CONTRACT**

BACKGROUND:

Port Tampa Bay (PTB) has been using a former Cemex cement silo located along the western end of Pendola Point near Berth 31 as a vantage point for its security camera systems. Last year, PTB's lease with Cemex at this site ended and CEMEX demolished the cement silo due to its deteriorated condition. Also, last year, PTB received a grant through FEMA's Seaport Security Grant Program to help fund several security projects at PTB.

The FEMA grant requires a 25% match from PTB and will be used, in part, to fund (1) the construction of a 108-foot tall truss tower adjacent to Berth 31, which was Bid under ITB No. B-009-15 (Pendola Point Tower); and (2) the installation of new security cameras, radar and other security equipment on the tower with fiber-optic connection to PTB's Security Operations Center which will be performed by the Port's Small Business Enterprise (SBE) security contractor, GSA Security Inc. (GSA), under its existing contract with PTB (GSA Contract). The PTB Board approved the GSA Contract at its December 18, 2012 meeting, for port-wide security system maintenance and repair services. On December 16, 2014 the Board approved the final one year extension option with GSA through January 13, 2016.

FACTS/COMMENTS:

In accordance with PTB policy, staff advertised an invitation to bid on January 30, 2015, in the Tampa Tribune, Tampa Bay Times, LaGaceta, and Florida Sentinel Bulletin, as well as on Onvia-Demand Star (e-procurement database system). Ten (10) firms attended a mandatory pre-bid conference on February 6, 2015. On February 26, 2015, PTB received three (3) bids for the Pendola Point Tower as follows:

<u>Bidder</u>	<u>(Office Location)</u>	<u>BID Amount</u>	<u>SBE %</u>
1) UCI Construction Services, LLC	(Tampa)	\$210,023.18	12.1%
2) Expert Construction Managers Inc.	(Brandon)	\$272,499.12	100.0%
3) Flores Construction Company	(Tampa)	\$286,981.00	100.0%

UCI Construction Services, LLC (UCI) is the low responsive and responsible bidder for the project. UCI is a state licensed general contractor. The firm received excellent references on three (3) similar tower projects; one 250-foot tower construction for Jacksonville Electric Authority, and two 170-foot tower constructions for Florida Tower Partners.

Staff has reviewed the qualifications and experience of UCI and recommends that it be awarded a contract in an amount not to exceed \$231,025, which includes a ten percent (10%) contingency for remedying any unforeseen conditions that may arise during construction. UCI has committed to use four (4) SBE firms to perform foundation work, aerial photography, signs and as-built drawings to achieve approximately twelve percent (12%) SBE participation on this project.

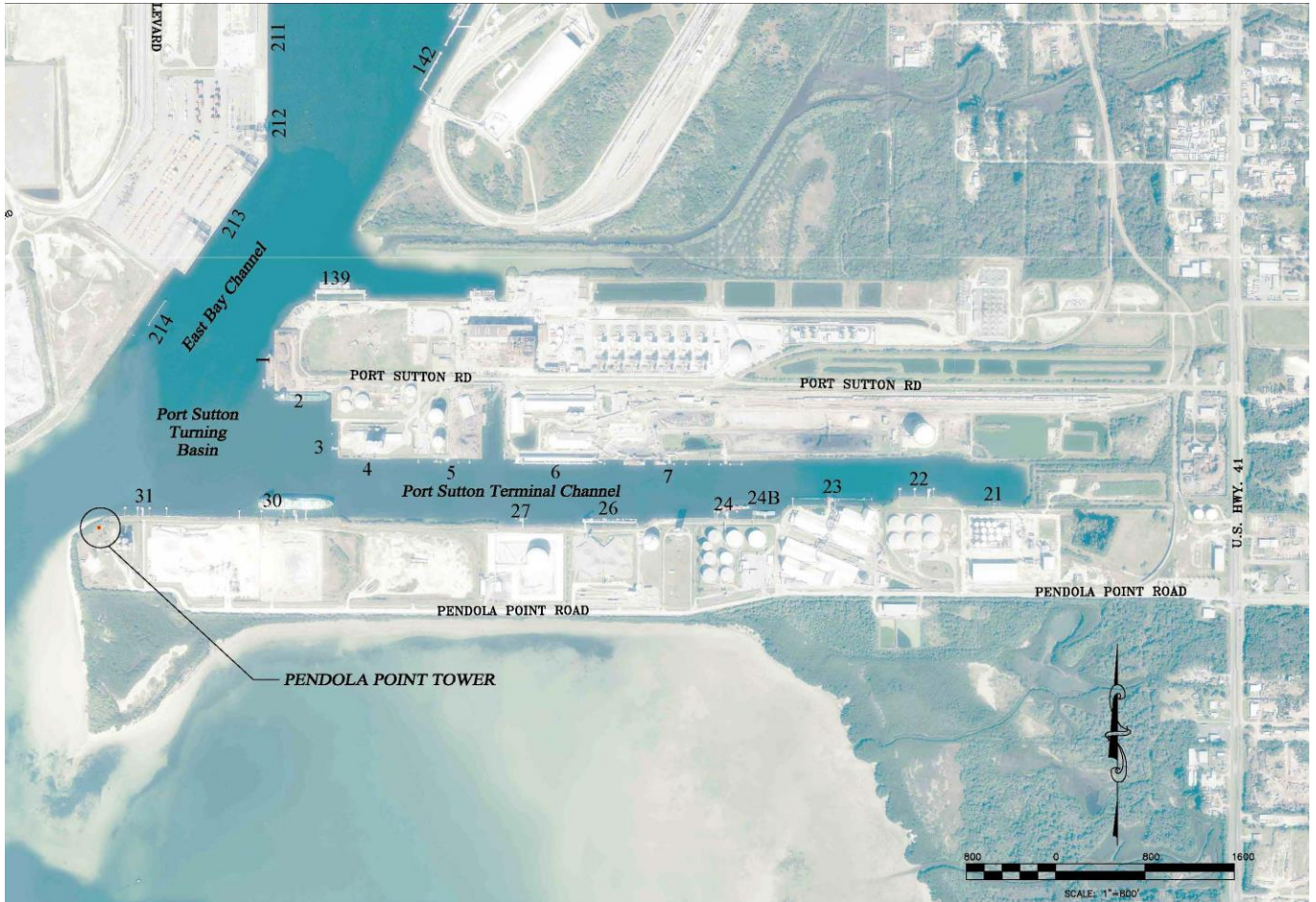
Staff also recommends authorizing an amendment to the GSA Contract to allow GSA to perform the remainder of the security systems work on the tower, including installation of the cameras, radar, fiber-optic connections and other security systems equipment (Security Systems Work), under the existing GSA Contract, in amount not to exceed \$394,275. The total cost of the project for the construction of the tower and installation of the security would be approximately \$625,300, with the FEMA grant funding approximately \$468,975 (75%) and PTB funding approximately \$156,325 (25%).

This project was included in the FY 2015 Capital Program.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute Contract No.15-04114 with UCI Construction Services, LLC for the construction of the Pendola Point Tower in an amount not to exceed \$231,025.00, which includes a ten percent (10%) contingency fund to remedy any unforeseen conditions, and authorize an amendment to the GSA Contract to allow GSA to perform the Security Systems Work in amount not to exceed \$394,275, all subject to review by the Chief Legal Officer.

Board Meeting
March 17, 2015
Engineering 192841v2



SUBJECT: SITE IMPROVEMENTS PERMIT – MURPHY USA PROPOSED PETROLEUM TANKS

BACKGROUND:

Port Tampa Bay's (PTB) policy on Site Improvements Permits requires that all PTB tenant improvements or modifications that exceed \$200,000 in value be brought to the PTB Board of Commissioners for approval.

FACTS/COMMENTS:

PTB recently received a Permit Application from Murphy USA to install two 75,000 bbls petroleum tanks, each sized 98' diameter x 56' high, within its existing tank farm south of Shoreline Drive. These improvements are estimated by Murphy USA to cost \$6-million.

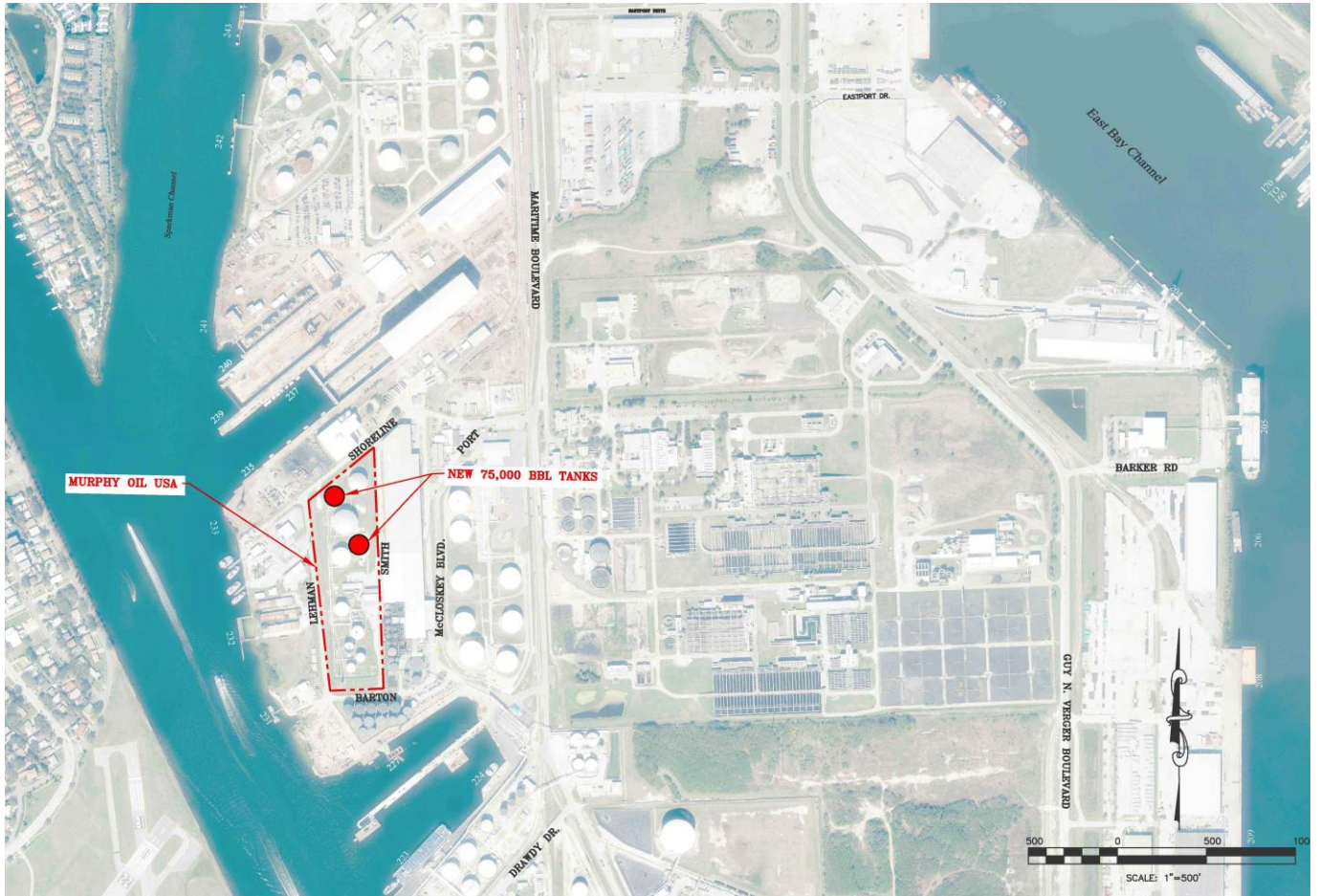
Murphy USA indicates that the new tankage is part of its long range plan to supply motor fuel to the growing Central Florida Market.

Staff has reviewed the permit application by Murphy USA and recommends it be approved.

RECOMMENDATION:

Authorize staff to approve the Site Improvements Permit application by Murphy USA for the tankage improvements referenced above.

Board Meeting
March 17, 2015
Engineering #192847



SUBJECT: PORT REDWING UNDERGROUND POWER SUPPLY AND TECO UTILITY EASEMENT**BACKGROUND:**

On June 16, 2009 the Port Tampa Bay (PTB) Board approved an underground power supply and TECO Utility Easement for Port Redwing that would serve the entire Port Redwing property. The work to design and install the TECO power supply for Port Redwing was put on hold until such time that new leases were in place and the power requirements could be sized and installed. In January 2015 the PTB Board approved a new lease with Gulf Coast Bulk Equipment, Inc. for a 5 acre bulk terminal at the western end of Port Redwing for importing prilled sulfur which requires power supply to the site.

FACTS/COMMENTS:

TECO's policy is to charge for the increased cost of the underground system over that of an overhead system. To expedite the installation, PTB will hire an electrical contractor to install the underground conduits and switch gear pads that will be furnished by TECO. TECO will then complete the installation by installing the electrical conductors, switch gear and transformers.

TECO estimates its cost for the underground power supply will not exceed \$594,000, which includes approximately 5,628 LF of underground feeder with six switch gear, four pull boxes, and with step down transformers for PTB's 480 volt roadway lighting and 120 volt service at PTB's future Port Redwing gate facility.

PTB's work to install the underground conduit and concrete pads for the switch gear will be bid as an SBE set-aside program and is estimated at approximately \$50,000.

The new TECO service has been sized to handle the rest of the terminal sites that may be leased at Port Redwing.

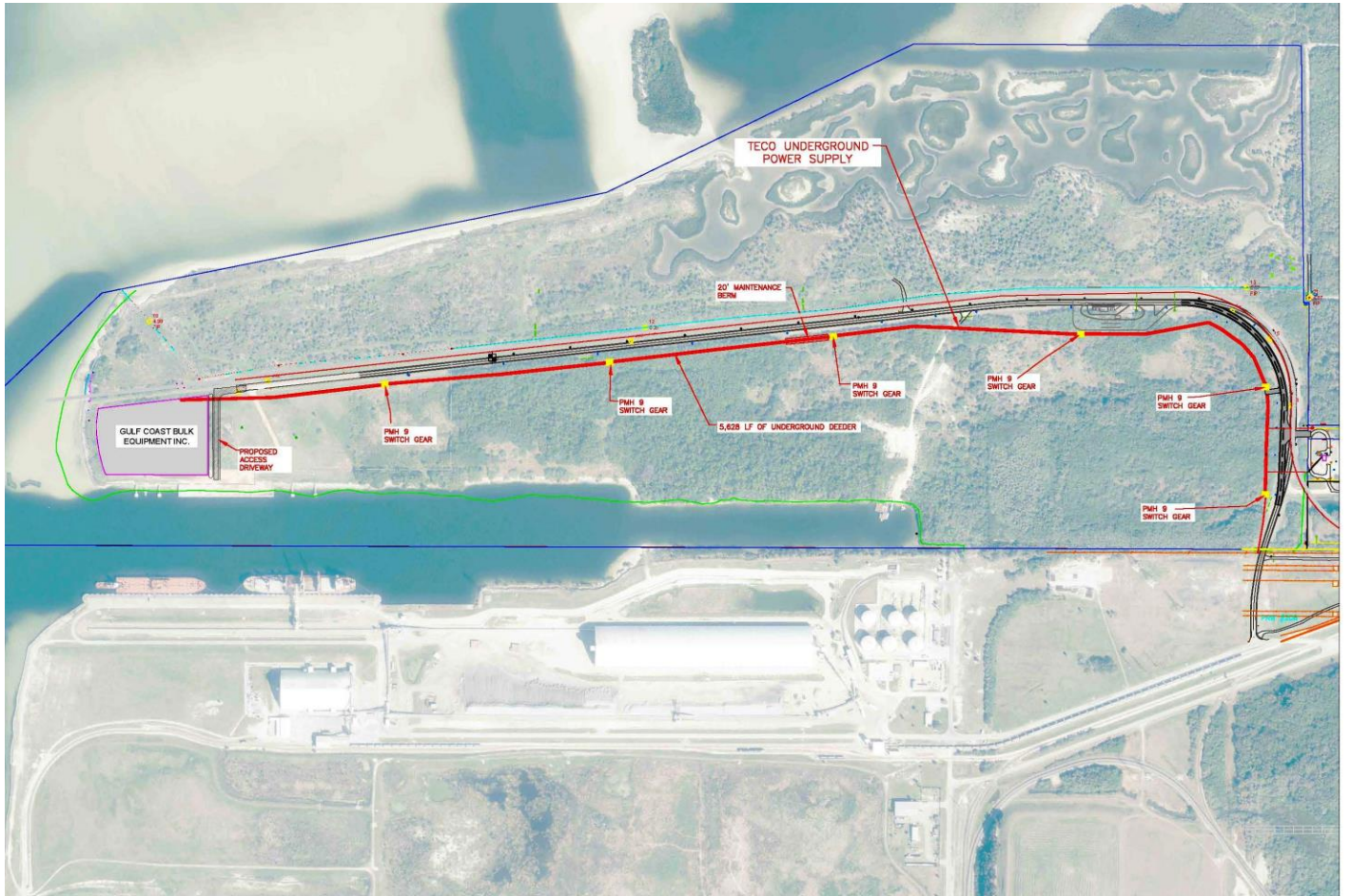
PTB will also need to grant an easement for TECO's utility installation at Port Redwing.

Funds for this utility work were included in the FY2015 Capital Program.

RECOMMENDATION:

Authorize TECO to install the underground electrical service for Port Redwing for a cost not to exceed \$594,000 , and authorize the Port President/CEO or his designee to execute the utility easement with TECO for its electrical system at Port Redwing, subject to final review by the Chief Legal Officer.

Board Meeting
March 17, 2015
Engineering 192888v2



**SUBJECT: ELLER-I.T.O. STEVEDORING COMPANY L.L.C. STEVEDORE
LICENSE APPLICATION**

BACKGROUND:

Pursuant to Section L, Item L10 of the Port of Tampa Tariff No. 13 (Tariff), Eller-I.T.O. Stevedoring Company L.L.C. (Eller-ITO) has filed an application with Port Tampa Bay (PTB) for a Stevedore License to perform such services within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

Eller-ITO's primary interest is to perform stevedoring operations for passenger vessels within the Hillsborough County Port District. Eller-ITO meets all requirements set forth in Section L of the Tariff including evidence that the applicant is maintaining the required types and amounts of insurance and is ready, willing and able to perform the services for which the license is to be issued.

In addition, Section L of the Tariff requires that a public hearing be held for Stevedore License applications prior to approval by PTB's Board of Commissioners. A legal advertisement was published in the February 11, 2015 issue of the Tampa Bay Times and a public hearing was held on March 4, 2015 and there were no comments. The application, transcript of the public hearing and public comments received at that hearing are attached.


RECOMMENDATION:

Authorize the Port President/CEO or his designee to issue a Stevedore License to Eller-I.T.O. Stevedoring Company L.L.C.

Memorandum

To: A. Paul Anderson, President & CEO

CC: Charles Klug, Raul Alfonso

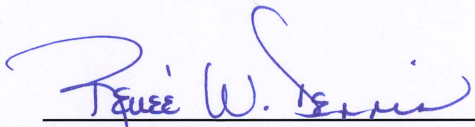
From: Reneé W. Dennis 

Date: March 9, 2015

Subject: Public Hearing – Eller-ITO Stevedoring Company, L.L.C.- Stevedore License Application

39


This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on March 4, 2015 at 2:00 p.m. Attached is the transcription of the hearing along with copies of all exhibits.



Reneé W. Dennis
Hearing Officer

Date March 9 2015

I hereby concur with the Hearing Officer's statement and recommend the President & CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Stevedore License Application for Eller-ITO Stevedoring Company, L.L.C.



Michael Macaluso
Chief Financial Officer

Date March 9, 2015

Attachments

PUBLIC HEARING TRANSCRIPT

March 4, 2015

2:00 p.m.

Eller-ITO Stevedoring Company, L.L.C. – Stevedore License Application

ATTENDEES

Mike Macaluso - PTB

Reneé W. Dennis - PTB

Cecelia Sealy – PTB

Christopher C. Arocha – Eller-ITO Stevedoring Company, L.L.C.

40

HEARING OFFICER

Reneé W. Dennis

1 **Reneé Dennis:**

2
3 This public hearing of Port Tampa Bay is called to order at 2:00 p.m. on Wednesday,
4 March 4, 2015. Today's hearing is held under the authority and pursuant to Chapter 95-488 of
5 the Laws of Florida. The purpose of the hearing is to hear comments from the general public
6 and interested parties regarding the following:

7
8 The application submitted by Eller-ITO Stevedoring Company, L.L.C. for a license to
9 operate as Stevedore in accordance with Section XI, Item L00, Port of Tampa Tariff No. 13.

10
11 My name is Reneé Dennis. I am employed by Port Tampa Bay and have been appointed
12 by the Board of Commissioners of the Tampa Port Authority to serve as a hearing officer at
13 public meetings such as the one we are conducting today. Sitting beside me is Mike Macaluso,
14 who will assist me at this hearing.

15
16 **Mike Macaluso:**

41

17
18 Now I will enter into the record Exhibit No. 1 which is the Eller-ITO Stevedoring
19 Company, L.L.C. application for a Stevedore license to operate as a stevedore within the Port
20 District in accordance with Section L, Item L00, Port of Tampa Tariff No. 13.

21
22 Now I will enter into the record Exhibit No. 2 which is the legal advertisement published
23 Wednesday, February 11, 2015 in the Tampa Bay Times, advising of this public hearing.

24
25 These are the two exhibits that will be entered into the record.

26
27 Eller-ITO Stevedoring Company, L.L.C.'s primary interest is to perform stevedoring
28 operations within the Hillsborough County Port District.

29
30 **Reneé Dennis:**

31
32 The exhibits presented are the only exhibits to be entered into the record.

33
34 At this time we will take public comments concerning this issue.

35
36 Are there any public comments?

37
38 Hearing none, thank-you. A transcript will be made and furnished to the Tampa Port
39 Authority staff. Staff will then forward the transcript for recommendation to our Board of
40 Commissioners who will meet on March 17, 2015. Staff recommendation will be available on
41 Friday, March 13, 2015 after 4:00 p.m.

42

1 If there is nothing else to come before this hearing, I declare this hearing closed at 2:02
2 p.m.

3
4
5 I, Reneé W. Dennis, have read and approve the form of the attached transcript of the
6 March 4, 2015, public hearing for Eller-ITO Stevedoring Company, L.L.C. license application.

7
8
9 Dated this 9th day of March, 2015.

10 Reneé W. Dennis
11
12 Reneé W. Dennis
13

MAY 20 200

RECEIVED

Tampa Port Authority
Terminal Tariff No. 13**TAMPA PORT AUTHORITY**
License Application

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below).

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input checked="" type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input checked="" type="checkbox"/> Steamship Agent, Franchise
<input type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Eller-ITO Stevedoring Company, LLC

Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):

Joint venture

Date Established: June 1998 DUNS: XXXX EIN: 65-0842170

3. Registered Address: 1007 N. America Way, Suite 501

Miami, FL 33132

4. Billing Address, if different: Same as above

5. Telephone: (305) 379-3700 Fax: (305) 371-9969

6. Email: chrisarocha@ellerito.com Website: www.ellerito.com

7. Name, address and title of principal officers:

Christopher Arocha Senior Vice President 305-379-3705

Fernando Alvarez Vice President of Operations 305-379-3706

Silvia Guardado Vice President of Finance 305-379-3739

Name Position Telephone

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

**TAMPA PORT AUTHORITY
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of [Section L](#), Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as *(please indicate the license you are applying for from the list below)*

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input checked="" type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input type="checkbox"/> Steamship Agent, Franchise
<input type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

44

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Eller-ITO Stevedoring Company, LLC
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):
Joint venture

Date Established: June 1998 DUNS: XXXX EIN: 65-0842170

3. Registered Address: 1007 N. America Way, Suite 501
Miami, FL 33132

4. Billing Address, if different: Same as above

5. Telephone: (305) 379-3700 Fax: (305) 371-9969

6. Email: chrisarocha@ellerito.com Website: www.ellerito.com

7. Name, address and title of principal officers:

Christopher Arocha	Senior Vice President	305-379-3705
Name	Position	Telephone
Fernando Alvarez	Vice President of Operations	305-379-3706
e-mail	Address	
Silvia Guardado	Vice President of Finance	305-379-3739
Name	Position	Telephone

Tampa Port Authority
Terminal Tariff No. 13

chrisarocha@ellerito.com 1007 N. America Way, Suite 501 * Miami, FL 33132

e-mail

Address

8. Limousine and taxi companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

Stevedore

Steamship Agent

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

45

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service. Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in [Section L20](#) of this Tariff.

Liability coverage's are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Tampa Port Authority
Terminal Tariff No. 13

11. Current licenses (3) See attached copies

City Miami, Port Everg./Canav. License # _____
County _____ License # _____
State FL License # _____

12. References:

Bank: PNC Bank

Address: 200 E. Broward Blvd, Ste 920 City: Ft.Lauderdale State: FL Zip: 33301

Phone: 954-745-1416 Officer: Caroline Micheli Account #: 1206547508

Three Trade References including address, phone number and account number:
Port Miami (Mr. Kuryla) 1015 N. America Way* Miami, FL 33132 (305) 530-1154

Seaboard Marine (Mr. Gonzalez) 8001 NW 79 Ave * Miami, FL 33166 (305) 863-4444

Ecuadorian Line (Mr. Schwartz) 16161 Blue Lagoon Dr, Ste 250 * Miami, FL 33126 (305) 262-5566

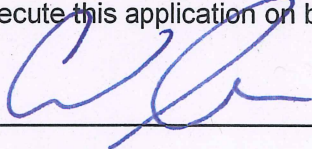
46

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED _____



Christopher Arocha

Print name

Senior Vice President

Title or Position

DATE: _____

6/24/14

Tampa Bay Times

Published Daily

STATE OF FLORIDA } ss
COUNTY OF Hillsborough County

Before the undersigned authority personally appeared **Virginia Marshall** who on oath says that he/she is **Legal Clerk** of the **Tampa Bay Times** a daily newspaper published at St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter **RE: PORT TAMPA BAY** was published on **Tampa Bay Times: 2/11/15**. in said newspaper in the issues of **Baylink Hillsborough**

Affiant further says the said **Tampa Bay Times** is a newspaper published in St. Petersburg, in said Pinellas County, Florida and that the said newspaper has heretofore been continuously published in said Pinellas County, Florida, each day and has been entered as a second class mail matter at the post office in St. Petersburg, in said Pinellas County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid not promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper

Virginia M Marshall
Signature of Affiant

Sworn to and subscribed before me this 02/11/2015.

Kathleen J Klase
Signature of Notary Public

Personally known or produced identification

Type of identification produced _____

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority d/b/a Port Tampa Bay will hold a public hearing at 2:00 p.m., Wednesday, March 4, 2015 at its offices located at 1101 Channelside Drive, Tampa, Florida, to hear public comments concerning the following:

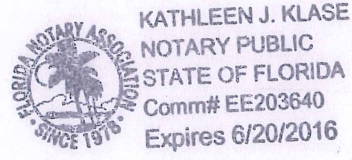
The application submitted by **Eller-ITO Stevedoring Company L.L.C.**, for a license to operate as a Stevedore in accordance with Section L, Item LOO, Port of Tampa Tariff No. 13.

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay Director of Cargo & Cruise Marketing at 1101 Channelside Drive, Tampa, Florida 33602 by noon on Friday, February 27, 2015. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-7678 or fax (813) 905-5109 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

(82984) 02/11/2015



SIGN IN SHEET

PUBLIC HEARING FOR ELLER-ITO STEVEDORING COMPANY, LLC STEVEDORE LICENSE

Wednesday, March 4, 2015 2:00 p.m.

Name (please print)	Company	Address (please print)	E-mail (please print)	Do you plan to comment?
C. ARMSTRONG	ELLER-ITO		tarmstrong@yamaha.com	Yes, I request a copy of the plans.
Chris Arocha	Eller-ITO		chrisarocha@ellerito.com	I need a
JOE ARI	ILA 1691		shall252@tampabay.rr.com	
Ernest Richards	ILA 1402		Ernest19587@ybor.com	
Robert Simmons	ILA 1402			
S. DAVOLE	DOLA		SANDY@DOLAPORTBENTSON.COM	
Stephen Hall	ILA 1902			

**SUBJECT: ELLER-I.T.O. STEVEDORING COMPANY L.L.C. FRANCHISE
STEAMSHIP AGENCY LICENSE APPLICATION**

BACKGROUND:

Pursuant to Section L, Item L05 of the Port of Tampa Tariff No. 13 (Tariff), Eller-I.T.O. Stevedoring Company L.L.C. (Eller-ITO) has filed an application with Port Tampa Bay (PTB) for a Franchise Steamship Agency License to perform as a steamship agent for passenger vessels within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

Eller-ITO's primary interest is to perform steamship agency services for passenger vessels within the Hillsborough County Port District. The performance of such services for passenger vessels requires a Franchise Steamship Agency License. Under the Tariff, a Franchise Steamship Agency license application must include a \$100,000 bond, letter of credit, or cash deposit and requires a public hearing prior to approval by the PTB Board of Commissioners.

Eller-ITO has submitted a satisfactory letter of credit and has met all requirements set forth in Section L of the Tariff including evidence that the applicant is maintaining the required types and amounts of insurance and is ready, willing, and able to perform the services for which the license is to be issued.

A legal advertisement was published in the February 11, 2015 issue of the Tampa Bay Times and a public hearing was held on March 4, 2015 and there were no comments. The application, transcript of the public hearing and public comments received at that hearing are attached.

RECOMMENDATION:


Authorize the Port President/CEO or his designee to issue a Franchise Steamship Agency license to Eller-I.T.O. Stevedoring Company L.L.C. upon receipt of a bond, letter of credit, or cash deposit which satisfies Section L, Item L05 of the Port of Tampa Tariff No. 13.

Board Meeting
March 17, 2015
Marketing 192834v3

Memorandum

To: A. Paul Anderson, President & CEO

CC: Charles Klug, Raul Alfonso

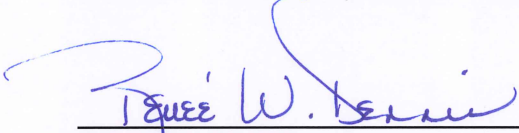
From: Reneé W. Dennis 

Date: March 9, 2015

Subject: Public Hearing – Eller-ITO – Franchise Steamship Agency License Application

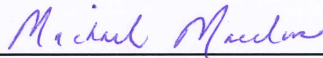
50

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on March 4, 2015 at 2:30 p.m. Attached is the transcription of the hearing along with copies of all exhibits.



Reneé W. Dennis
Hearing OfficerDate March 9, 2015

I hereby concur with the Hearing Officer's statement and recommend the President & CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Franchise Steamship Agency License Application for Eller-ITO Stevedoring Company, L.L.C.



Michael Macaluso
Chief Financial OfficerDate March 9, 2015

Attachments

PUBLIC HEARING TRANSCRIPT

March 4, 2015

2:30 a.m.

Eller-ITO Stevedoring Company, L.L.C. – Franchise Steamship Agency License Application

ATTENDEES

Mike Macaluso - PTB

Reneé W. Dennis - PTB

Cecelia Sealy – PTB

Christopher C. Arocha – Eller-ITO Stevedoring Company, L.L.C.

51

HEARING OFFICER

Reneé W. Dennis

1 **Reneé Dennis:**

2
3 This public hearing of the Tampa Port Authority d/b/a Port Tampa Bay is called to order
4 at 2:30 p.m. on Wednesday, March 4, 2015. Today's hearing is held under the authority and
5 pursuant to Chapter 95-488 of the Laws of Florida. The purpose of the hearing is to hear
6 comments from the general public and interested parties regarding the following:
7

8 The application submitted by Eller-ITO Stevedoring Company L.L.C., for a license to
9 operate as a Franchise Steamship Agency in accordance with Section L, Item L00, Port of
10 Tampa Tariff No. 13.
11

12 My name is Reneé Dennis. I am employed by the Tampa Port Authority and have been
13 appointed by the Board of Commissioners to serve as a hearing officer at public meetings such
14 as the one we are conducting today. Sitting beside me is Mike Macaluso, who will assist me at
15 this hearing.
16

52

17 **Mike Macaluso:**

18
19 Now I will enter into the record Exhibit No. 1 which is the Eller-ITO Stevedoring Company
20 L.L.C. license application to operate as a Franchise Steamship Agency within the Port District in
21 accordance with Section L, Item L00, Port of Tampa Tariff No. 13.
22

23 Now I will enter into the record Exhibit No. 2 which is the legal advertisement published
24 Wednesday, February 11, 2015 in the Tampa Bay Times, advising of this public hearing.
25

26 These are the two exhibits that will be entered into the record.
27

28 **Reneé Dennis:**

29
30 Eller-ITO Stevedoring Company, L.L.C.'s primary interests are to perform steamship
31 agency services for passenger vessels within the Hillsborough County Port District.
32

33 The exhibits presented are the only exhibits to be entered into the record.
34

35 At this time we will take public comments concerning this issue.
36

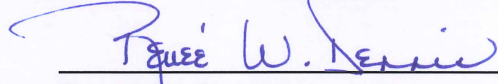
37 Are there any public comments?
38

39 Hearing none, thank-you. A transcript will be made and furnished to the Tampa Port
40 Authority staff. Staff will then forward the transcript and recommendation to our Board of
41 Commissioners who will meet on March 17, 2015. Staff recommendation will be available on
42 Friday, March 13, 2015 after 4:00 p.m.
43

1 If there is nothing else to come before this hearing, I declare this hearing closed at 2:32
2 p.m.

3
4 I, Reneé W. Dennis, have read and approve the form of the attached transcript of the
5 March 4, 2015 public hearing for Eller-ITO Stevedoring Company, L.L.C.-Franchise Steamship
6 Agency license application.

7
8
9 Dated this 9th day of March, 2015.

10 
11 _____

12 Reneé W. Dennis
13

CFO
OCT 20 2014

FINANCE DEPT

Tampa Port Authority
Terminal Tariff No. 13**TAMPA PORT AUTHORITY
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as *(please indicate the license you are applying for from the list below)*.

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input checked="" type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input checked="" type="checkbox"/> Steamship Agent, Franchise
<input type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

54

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Eller-ITO Stevedoring Company, LLC

Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):

Joint venture

Date Established: June 1998 DUNS: XXXX EIN: 65-0842170

3. Registered Address: 1007 N. America Way, Suite 501

Miami, FL 33132

4. Billing Address, if different: Same as above

5. Telephone: (305) 379-3700 Fax: (305) 371-9969

6. Email: chrisarocha@ellerito.com Website: www.ellerito.com

7. Name, address and title of principal officers:

Christopher Arocha Senior Vice President 305-379-3705

Fernando Alvarez Vice President of Operations 305-379-3706

Silvia Guardado Vice President of Finance 305-379-3739

Name Position Telephone

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

**TAMPA PORT AUTHORITY
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of [Section L](#), Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate *as (please indicate the license you are applying for from the list below)*

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input checked="" type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input type="checkbox"/> Steamship Agent, Franchise
<input type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
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5. Telephone: (305) 379-3700 Fax: (305) 371-9969

6. Email: chrisarocha@ellerito.com Website: www.ellerito.com

7. Name, address and title of principal officers:

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Name	Position	Telephone
<u>Fernando Alvarez</u>	<u>Vice President of Operations</u>	<u>305-379-3706</u>
e-mail	Address	
<u>Silvia Guardado</u>	<u>Vice President of Finance</u>	<u>305-379-3739</u>
Name	Position	Telephone

Tampa Port Authority
Terminal Tariff No. 13

chrisarocha@ellerito.com 1007 N. America Way, Suite 501 * Miami, FL 33132

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Steamship Agent

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- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Tampa Port Authority
Terminal Tariff No. 13

11. Current licenses (3) See attached copies

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Bank: PNC Bank

Address: 200 E. Broward Blvd, Ste 920 City: Ft. Lauderdale State: FL Zip: 33301

Phone: 954-745-1416 Officer: Caroline Micheli Account #: 1206547508

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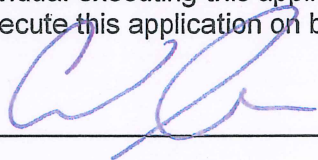
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SIGNED _____


Christopher Arocha

Print name
Senior Vice President

Title or Position

DATE: 6/24/14

82995

Tampa Bay Times

Published Daily

STATE OF FLORIDA } ss
COUNTY OF Hillsborough County

Before the undersigned authority personally appeared Virginia Marshall who on oath says that he/she is Legal Clerk of the Tampa Bay Times a daily newspaper published at St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter RE: PORT TAMPA BAY NOTIC was published on Tampa Bay Times: 2/11/15. in said newspaper in the issues of Baylink Hillsborough

Affiant further says the said Tampa Bay Times is a newspaper published in St. Petersburg, in said Pinellas County, Florida and that the said newspaper has heretofore been continuously published in said Pinellas County, Florida, each day and has been entered as a second class mail matter at the post office in St. Petersburg, in said Pinellas County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid not promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper

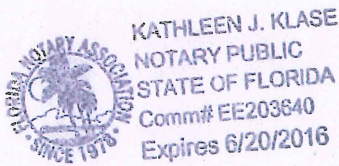
Signature of Affiant

Sworn to and subscribed before me this 02/11/2015.

Signature of Notary Public

Personally known or produced identification

Type of identification produced _____



**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority d/b/a Port Tampa Bay will hold a public hearing at 2:30 p.m., Wednesday, March 4, 2015 at its offices located at 1101 Channelside Drive, Tampa, Florida, to hear public comments concerning the following:

The application submitted by **Eller-ITO Stevedoring Company L.L.C.**, for a license to operate as a Franchise Steamship Agency in accordance with Section L, Item LOO, Port of Tampa Tariff No. 13.

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay Director of Cargo & Cruise Marketing at 1101 Channelside Drive, Tampa, Florida 33602 by noon on Friday, February 27, 2015. Oral comments and objections may be presented at the hearing.

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ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.
(82995) 02/11/2015

LAIS.006

SIGN IN SHEET

PUBLIC HEARING FOR ELLER-ITO STEVEDORING COMPANY, LLC FRANCHISE STEAMSHIP AGENCY LICENSE

Wednesday, March 4, 2015 2:30 p.m.

Name (please print)	Company	Address (please print)	E-mail (please print)	Do you plan to comment?
JOE HALL	ILA 1691			
Stephen Hall	ILA 1402			
Robert Simmons	ILA 1402			
Ernest Richards	ILA 1402			
Chris Arocha	Eller-ITO		chrisarocha@ellertits.com	

SUBJECT: **JOINT PARTICIPATION AGREEMENT WITH THE FLORIDA
DEPARTMENT OF TRANSPORTATION – INTERMODAL
PROGRAM FUNDS**

BACKGROUND:

Port Tampa Bay (PTB) secured \$1,363,486 of Florida Department of Transportation (FDOT) Intermodal program funds for fiscal year 2014-15. FDOT, District Seven, has been authorized to administer the disbursement of the funds, and requires PTB to enter into a joint participation agreement with FDOT concerning the disbursement of the funds.

FACTS/COMMENTS:

PTB was allocated \$1,363,486 for port-wide intermodal improvements on Hookers Point, Port Sutton, Pendola Point, East Port, and Port Redwing and navigational improvements. The Intermodal Program Funds joint participation agreement requires a 25% match from PTB. Thus, PTB is required to provide matching funds of \$454,495 from its revenues.

Funding for this item was included in the FY 14 Capital Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to enter into a joint participation agreement with FDOT, District Seven, for \$1,363,486 which requires \$454,495 in PTB matching funds from its revenues, subject to review by the Chief Legal Officer.

Board Meeting.
March 17, 2015
Planning/Development
192625v2

**SUBJECT: JOINT PARTICIPATION AGREEMENT WITH THE FLORIDA
DEPARTMENT OF TRANSPORTATION – FSTED FUNDS**

BACKGROUND:

The State of Florida budgeted \$15 million to the Florida Seaports Transportation and Economic Development Council (FSTED) in fiscal year 2013-14 for the state's deep-water ports. Port Tampa Bay (PTB) secured \$2,200,000 in FSTED funds for fiscal year 2014-15. The Florida Department of Transportation (FDOT), District Seven, is authorized to administer the disbursement of the funds, and requires PTB to enter into a joint participation agreement with FDOT concerning the disbursement of the funds.

FACTS/COMMENTS:

PTB's allotment of \$2,200,000 FSTED funds can be utilized for various approved FSTED projects, including developments on Hookers Point, East Port, Port Redwing and port-wide dredging. The primary usage of these funds has been identified for the construction of a refrigerated warehouse and industrial facilities/warehouses and related improvements. This funding requires a 50:50 match from PTB, which will be paid from PTB's revenues.

The Florida Ports Council (FPC), a non-profit Florida corporation, provides administrative services to ports to ensure compliance with the rules and procedures in order to receive monies from the FSTED fund. In addition, FPC hires consultants and pays for legal services to support FSTED. All ports receiving such funding have agreed to pay FPC a fee equal to two percent (2%) of the amount received. Thus, PTB is required to pay FPC a fee of \$44,000 in return for the funding it receives from FSTED. These costs are considered fair and reasonable for the performance of the defined work.

Prior to the construction of these projects PTB staff will bring forward for Board approval an agreement with applicable financial and business terms for the utilization of these facilities. Funding for these items was included in the FY15 Capital Budget and FY 2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to enter into a joint participation agreement with FDOT, District Seven, for \$2,200,000 which requires a 50:50 match from Port Tampa Bay revenues, subject to review by the Chief Legal Officer, and authorize the payment of \$44,000 to the Florida Ports Council.

Board Meeting
March 17, 2015
Planning/Development
192626v2

**SUBJECT: JOINT PARTICIPATION AGREEMENT WITH THE FLORIDA
DEPARTMENT OF TRANSPORTATION – SIS FUNDS**

BACKGROUND:

Port Tampa Bay (PTB) secured \$10,400,000 from the Florida Department of Transportation Strategic Intermodal System (SIS) funds for fiscal year 2014-15. The Florida Department of Transportation (FDOT), District Seven, has been authorized to administer the disbursement of the funds, and requires PTB to enter into a joint participation agreement with FDOT concerning the disbursement of the funds.

FACTS/COMMENTS:

PTB was allocated \$10,400,000 Strategic Intermodal System funds towards improvements at Hookers Point. The primary usage of these funds has been identified for the construction of a refrigerated warehouse and industrial facilities/warehouses and related improvements. This funding is a 50:50 matching grant.

Prior to the construction of these projects, PTB staff will bring forward for Board approval an agreement with applicable financial and business terms for the utilization of these warehouse facilities. PTB will pay the matching funds of \$10,400,000 from PTB revenues.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to enter into a joint participation agreement with FDOT, District Seven, for \$10,400,000 which requires a 50:50 match of \$10,400,000 from PTB's revenues, subject to review by the Chief Legal Officer.

Board Meeting.
March 17, 2015
Planning/Development

SUBJECT: AMENDMENT TO CONTRACT WITH THE HILLSBOROUGH COUNTY SHERIFF'S OFFICE (HCSO) TO PROVIDE LAW ENFORCEMENT SERVICES TO PORT TAMPA BAY

BACKGROUND:

Port Tampa Bay (PTB) is designated as a high security risk port. Section 14(b) of the Port Security Standards Compliance Plan, promulgated pursuant to Section 311.12, *Florida Statutes*, requires the management teams of high risk ports to work with local authorities to negotiate for the permanent assignment of dedicated, certified, full-time law enforcement officers with arrest powers to these ports.

In November 2010, PTB entered into a six (6) year contract (Contract) with the Hillsborough County Sheriff's Office (HCSO) to provide full-time deputies with arrest powers to supplement PTB's own internal security force at the Port of Tampa. PTB pays the Hillsborough County Board of County Commissioners (BOCC) for all services performed by HCSO under the terms of the Contract.

FACTS/COMMENTS:

The Contract requires HCSO to annually provide PTB with justification for any increased rates in law enforcement salaries and benefits and for market fluctuations in fuel costs. The Contract is modified annually by amendment to reflect these changes and is approved by the BOCC for each succeeding year. Hillsborough County invoices PTB based on the Contract for each fiscal year in an amount which includes the amendment for the law enforcement salary increases and market price fluctuations in fuel costs.

This year's Contract adjustment from HCSO reflects a decrease of approximately 0.51%, which represents a combination of law enforcement salary and benefit changes and scheduled increases in equipment replacement costs. Therefore, for Fiscal Year (FY) 2015 (October 1, 2014 through September 30, 2015), the total cost to PTB under the Contract is \$2,002,223 -- a decrease of \$10,213 compared to the FY2014 amount.

Sufficient funds were allocated in TPA's FY2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to amend the Contract with the Hillsborough County Sheriff's Office to decrease the amount to \$2,002,223 for law enforcement services for the period October 1, 2014 through September 30, 2015, subject to review by the Chief Legal Officer.

SUBJECT: PURCHASE OF STORAGE AREA NETWORK (SAN) UNITS FOR PORT TAMPA BAY'S DATA REPOSITORY

BACKGROUND:

Port Tampa Bay (PTB) currently archives and stores all production and historical data/information in several PTB locations as well as off-site facilities. PTB's current data repository is NetApps Storage Area Network (SAN) Units which enables PTB to centralize, archive and store data/information electronically. The PTB Board of Commissioners approved the purchase of the Hewlett Packard Blade Systems, which included the NetApps SAN Units, in April of 2008. The current NetApps SAN Units has exceeded 80% of the system's total capacity and does not provide any system analytics on the production and historical data/information necessary to facilitate, prepare, and support for continual growth.

FACTS/COMMENTS:

PTB staff recommends the purchase of two (2) DataGravity SAN Units to integrate into the PTB's current Network Infrastructure. The DataGravity SAN Units will enable PTB to increase the electronic storage of its production and historical data/information and more importantly, will provide system analytics capability on data/information availability, size, usage, and growth.

PTB staff has obtained a quote from Emerging Data Group, Inc. (EMG), to purchase the DataGravity SAN Units through General Services Administration (GSA) Contract Number GS-35F-4342D (a U.S. government contract authorized in Section 15 of PTB's Enabling Act). The acquisition of the DataGravity SAN Units will meet and exceed all system requirements for data/information storage. The purchase price of the SAN Units from EMG will be \$173,000, which includes the first year of maintenance as well as a buyout of PTB's current NetApp SAN Units. It should be noted that the buyout for PTB's current SAN Units reduced the purchase price of the new SAN Units by 69%.

Staff recommends the purchase of the SAN Units from Emerging Data Group, Inc. at a cost not to exceed \$173,000 which includes the first year of maintenance, as well as a buyout for PTB's current NetApp SAN Units. Funding for this purchase is available in the approved FY 2015 Operating budget.

RECOMMENDATION:

Authorize the President/CEO or his designee to purchase the SAN Units from Emerging Data Group, Inc., under GSA Contract Number GS-35F-4342D, at a cost not to exceed \$173,000.00, subject to review by the Chief Legal Officer.

E. RECEIPT OF REPORTS

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

FY2015 – LEGAL FEES AND EXPENSES REPORT THROUGH FEBRUARY 28, 2015

YEAR-TO-DATE LEGAL FEES AND EXPENSES

	<u>FY 2015 Budget</u>	<u>FY 2015 Actual</u>
General Support / Litigation	\$219,000.00	\$ 1,876.50
General Real Estate / Land Use	\$ 60,000.00	\$ 25,326.70
General Employment / Labor	\$ 35,000.00	\$ 17,422.80
General Construction Services	\$ 38,000.00	\$ 1,170.00
General Environmental	\$ 15,000.00	\$ 16,459.10
General Bankruptcy Services	\$ 9,000.00	\$ 0.00
General Admiralty / Maritime / Tariff	\$ 24,000.00	\$ 975.00
YEAR-TO-DATE FY 2014-15	<u>\$400,000.00</u>	<u>\$ 63,230.10</u>
[Under/Over – Budget \$336,769.90]		

LITIGATION AND GENERAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Bryant Miller Olive - General		
Gray Robinson - General		\$ 351.50
- Channelside Bay Mall [14] - SM [24]		\$ 600.00
Manson Bolves - General		
Trenam Kemker - General		
Mechanik Nuccio - Special General		\$ 750.00
Smith Katzenstein Jenkins - CBM		\$ 175.00
<u>Special General</u> *		
Hamilton Miller & Birthisel - Ins MD		

* Information only – Legal Fees paid by Insurance Company

GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Gray Robinson		
- General		
- New Channelside Dev [21]		
- NexLube [20]		
- Channelside Bay Mall [16]		
- DRI [15]		\$ 4,988.50
Mechanik Nuccio		
- General		
P&M Consulting Group		
- General DRI		\$ 125.00
- SouthBay		\$ 2,625.00
- Channelside		\$ 150.00
Smolker Bartlett		
- General		
Trenam Kemker		
- General		
- Lease Review		\$ 14,672.50
Hobby & Hobby		
- General	\$ 207.70	\$ 1,287.70

GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Broad and Cassel		
- General	\$ 475.00	\$ 10,597.80
Gray Robinson		
- General		
- General MD [19]		
Mandelbaum Fitzsimmons		
- General	\$ 325.00	\$ 1,250.00
- Employment [EC]	\$ 125.00	\$ 5,575.00

GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Gray Robinson - General		
Richard Harrison PA - General		
Trenam Kemker - General - Special Construction		\$ 1,170.00

GENERAL ENVIRONMENTAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Enola Brown PA - General		
- Port Redwing	\$ 4,232.50	\$ 4,232.50
- South Bay	\$ 4,322.50	\$ 4,322.50
Lash & Wilcox - General		
Manson Bolves - General	\$ 540.00	\$ 5,345.20
- General Lofley	\$ 473.50	\$ 2,558.90

GENERAL BANKRUPTCY LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Gray Robinson - General		
McIntyre-Panzarella-Thanasides - General		

GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT

Outside Counsel / Matter	February	Cumulative FY To Date
Robert Birthisel, PA - General		
Mandelbaum Fitzsimmons - General		
Quarles & Brady - General		
Venable LLC - General		

Board Meeting
March 17, 2015
Legal #192997v1

**TAMPA PORT AUTHORITY
MONTHLY AGED RECEIVABLES
February 28, 2015**

E-2

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Usage Fees:						
S036	ALTAMAR SHIPPING	96.00	-	-	-	96.00
Q023	ALTAMAR SHIPPING SERVICE	2,145.81	-	-	-	2,145.81
T012	AMALIE OIL COMPANY	14,923.26	-	-	-	14,923.26
A470	AMERICAN MARINE AGENCIES	527.25	-	-	-	527.25
A415	AMERICAN VICTORY MARINERS	92.25	-	-	-	92.25
A012	BOUCHARD TRANSPORT CO	39,772.03	17,789.38	-	-	57,561.41
S041	BRONCO TRANSPORT	160.00	-	-	-	160.00
T201	BUCKEYE TERMINALS, LLC	70,214.18	26,941.81	-	-	97,155.99
T003	CARGILL INC	5,693.17	-	-	-	5,693.17
D049	CARGILL SALT	40.00	20.00	-	-	60.00
T131	CARNIVAL CRUISE LINES	405,931.06	-	-	-	405,931.06
M071	Carter's Contracting Services, Inc.	347.36	-	-	-	347.36
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	6,095.04	-	-	-	6,095.04
T141	CEMEX INC	-	-	-	6,741.00	6,741.00
T190	CEMEX USA	2,184,512.00	-	-	-	2,184,512.00
T014	CENTRAL FLORIDA PIPELINE LLC	183,374.76	-	-	-	183,374.76
T145	CENTRAL FLORIDA PIPELINE LLC	8,634.57	-	-	-	8,634.57
D047	CITY OF TAMPA	860.00	-	-	-	860.00
WTC05	CLARK REPORTING SERVICE INC	744.72	-	-	-	744.72
Q350	COMMERCIAL METALS COMPANY	244.95	16,329.94	-	-	16,574.89
D004	CTL DISTRIBUTION INC	20.00	-	-	-	20.00
Q196	DAEWOO INTERNATIONAL AMERICA	87.58	-	-	-	87.58
A423	DANN OCEAN TOWING, INC	284.25	-	-	-	284.25
Q348	DJ POWERS COMPANY INC	123.55	-	-	-	123.55
Q344	DOC Sales	7,284.32	-	-	-	7,284.32
Q032	DUFERCO STEEL, INC	11,908.61	-	-	-	11,908.61
A478	ENTERPRISE MARINE SERVICES LLC	7,766.56	-	-	-	7,766.56
A418	EXPRESS MARINE	446.25	622.80	-	-	1,069.05
A031	FILLETTE GREEN & CO, INC	19,400.12	-	-	-	19,400.12
T132	FLORIDA AQUARIUM	455.00	-	-	-	455.00
Q097	FRONTIER LOGISTICS	-	580.99	-	-	580.99
A429	GAC SHIPPING (USA) INC	98,802.50	-	-	-	98,802.50
T185	GAETANO CACCIATORE INC	501,526.86	27,856.22	-	-	529,383.08
S043	GLOBAL DISTRIBUTION INC	16.00	8.00	-	-	24.00
A264	GULF MARINE REPAIR INC	4,829.15	-	-	-	4,829.15
T063	GULF SULPHUR SERVICES	11,151.06	-	-	-	11,151.06
S059	HEAVY PARTS INTERNATIONAL	32.00	-	-	-	32.00
A116	HENDRY CORPORATION	444.00	-	-	-	444.00
T189	HOLLAND AMERICA LINE	43,247.94	-	-	-	43,247.94
Q125	HYUNDAI CORPORATION USA	-	2,456.54	-	-	2,456.54

TAMPA PORT AUTHORITY
MONTHLY AGED RECEIVABLES
February 28, 2015

E-2

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A306	INCHCAPE SHIPPING SERVICES	280,743.45	-	-	-	280,743.45
A496	INTERCRUISES SHORESIDE & PORT SERVICES	24,244.60	23,280.54	-	-	47,525.14
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	876.75	-	-	-	876.75
A078	INTERNATIONAL SHIP REPAIR	460.00	-	-	-	460.00
A350	KIMMINS CONTRACTING	-	40.00	-	-	40.00
D036	KINDER MORGAN BULK	20.00	-	-	-	20.00
T116	KINDER MORGAN BULK/TBS	1,084.71	4,525.74	-	-	5,610.45
A003	KIRBY OFFSHORE MARINE	12,385.20	-	-	-	12,385.20
Q224	KLOECKNER METAL CORPORATION	8,417.55	-	-	-	8,417.55
A248	LA CARRIERS, INC	61.50	-	-	-	61.50
S049	MARDOT LOGISTICS INC	424.00	416.00	-	-	840.00
A360	MARTIN GAS MARINE	16,358.59	-	-	-	16,358.59
T135	MARTIN MARIETTA AGGREGATES	93,546.52	-	-	-	93,546.52
T134	MARTIN OPERATING PARTNERSHIP	45,839.92	4,908.57	-	-	50,748.49
A016	MARTIN PRODUCT SALES LLC	333.75	-	-	-	333.75
Q216	MARUBENI-ITOCHU	1,089.51	-	-	-	1,089.51
D044	MCRBERTS PROTECTIVE AGENCY	60.00	60.00	-	-	120.00
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	20,564.84	10,193.44	3,665.61	861.59	35,285.48
Q339	MEDTRADE INC	10,806.41	-	-	-	10,806.41
Q070	METAL ONE AMERICA	69.36	-	-	-	69.36
M025	MILLENIUM MANAGEMENT GROUP, INC.	-	-	-	1,431.64	1,431.64
A053	MORAN TOWING CORPORATION	11,980.08	-	-	-	11,980.08
A430	MORAN-GULF SHIPPING AGENCIES	27,875.36	11,348.22	-	-	39,223.58
T002	MOSAIC CROP NUTRITION, LLC	40,950.58	5,347.31	157.74	157.74	46,613.37
T011	MURPHY OIL USA INC	28,509.82	-	5,609.97	-	34,119.79
A486	NORTH AMERICAN GENERAL AGENTS	2,930.15	1,435.96	-	-	4,366.11
A071	NORTON LILLY INTERNATIONAL	297,467.17	7,969.73	-	-	305,436.90
T200	NORWEGIAN CRUISE LINE	169,160.76	-	-	-	169,160.76
A439	NOVA INTERNATIONAL SHIPPING	5,950.41	9,293.17	-	-	15,243.58
A464	NYK LINE (NA) INC.	7,608.01	-	-	-	7,608.01
S050	ONLINE TRANSPORT INT'L LLC	128.00	-	-	-	128.00
A341	ORION MARINE CONSTRUCTION	-	213.75	-	-	213.75
A069	OSG AMERICA INC	1,930.35	-	-	-	1,930.35
T006	PORTS AMERICA	6,722.10	-	-	72.98	6,795.08
T182	PORTS AMERICA	30,429.58	-	-	1,671.04	32,100.62
T182I	PORTS AMERICA (INTERNATIONAL)	15,069.76	352.38	142.45	967.24	16,531.83
Q332	PRIME CHARTER USA, INC.	1,675.00	-	-	-	1,675.00
A064	SAVAGE & SON, AR	212,497.05	-	-	-	212,497.05
A065	SEA & LAND SHIPPING	39,673.39	-	-	-	39,673.39
T149	SEA 3 OF FLORIDA	238,110.27	-	-	-	238,110.27

TAMPA PORT AUTHORITY
MONTHLY AGED RECEIVABLES
February 28, 2015

E-2

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
S042	SOUTHERN WASTE SERVICES INC	56.00	16.00	-	-	72.00
M076	SSA MARINE	150.00	-	-	-	150.00
A283	STEPHENSON INTERNATIONAL INC	48.00	128.00	-	-	176.00
A417	SULPHUR CARRIERS	11,106.31	-	-	-	11,106.31
T101	SULPHURIC ACID TRADING COMPANY	7,089.75	-	-	-	7,089.75
Q347	SUMITOMO CORPORATION OF AMERICAS	-	-	852.78	-	852.78
S055	TAMPA CONTAINER TRANSPORT	512.00	-	-	-	512.00
T021	TAMPA PORT SERVICES, LLC	13,105.69	-	-	-	13,105.69
A384	TAMPA SHIP LLC	2,032.00	-	-	-	2,032.00
Q215	THYSSENKRUPP STEEL USA	3,256.01	-	-	-	3,256.01
T173	TITAN FLORIDA LLC	806,515.83	-	-	-	806,515.83
T193	TITAN METAL SERVICE, INC.	1,480.86	-	-	-	1,480.86
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	69,737.36	-	-	-	69,737.36
A251	TRADEMARK METALS RECYCLING LLC	5,802.41	-	-	-	5,802.41
T197	TRANSFLO TERMINAL SERVICES, INC.	(17,694.30)	-	-	-	(17,694.30)
T020	TRANSMONTAIGNE INC	58,941.62	-	-	-	58,941.62
S021	TRX SOUTHEAST (TAMPA #770)	8.00	-	-	-	8.00
A034	UNITED OCEAN SHIPPING (TECO)	3,530.25	-	-	-	3,530.25
M034	USA PARKING SYSTEM, INC.	40.00	100.00	-	-	140.00
A465	VALLS SHIPPING COMPANY	31,742.20	19,359.91	-	-	51,102.11
T119	VULCAN MATERIALS COMPANY	52,295.79	-	-	-	52,295.79
A333	WEEKS MARINE INC	-	220.50	-	-	220.50
T056	YARA NORTH AMERICA INC	11,868.02	-	-	-	11,868.02
T171	ZIM ISRAELI NAVIGATION COMPANY	100,627.80	103,480.00	103,744.72	116.00	307,968.52
Subtotal Port Usage Fees		\$ 6,450,540.26	\$ 295,294.90	\$ 114,173.27	\$ 12,019.23	\$ 6,872,027.66

Lease Charges :

L045	AMALIE OIL	745.56	-	-	-	745.56
L306	BUCKEYE TERMINALS, LLC	6,420.00	-	-	-	6,420.00
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	93,474.50	93,474.50	-	-	186,949.00
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	5,006.32	-	-	-	5,006.32
L087	CHILI PEPPER OF ROCKY POINT INC	-	-	490.37	-	490.37
L044	DIVERSIFIED MARINE TECH	10,934.37	171.82	-	-	11,106.19
L287	HCP ASSOCIATES, INC	-	-	78.89	779.90	858.79
L103	INTERNATIONAL SHIP REPAIR	35,198.61	-	-	-	35,198.61
L173	MARTIN OPERATING PARTNERSHIP	14.06	-	-	-	14.06
L039	MURPHY OIL USA INC	8.00	8.00	-	-	16.00
L291	ONLINE TRANSPORT INT'L LLC	446.66	-	-	-	446.66
L104	PENINSULA PROPERTY HOLDINGS VIII, LLC	339.92	-	13,596.93	-	13,936.85
L196	SEABULK TOWING INC	50.00	-	-	-	50.00

**TAMPA PORT AUTHORITY
MONTHLY AGED RECEIVABLES
February 28, 2015**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L138	SHRIMP SVC DOCK ASSOCIATION	8.00	-	-	-	8.00
L235	STARSHIP CRUISE LINE	151.10	-	-	-	151.10
L064	SUPERIOR SEAFOODS INC	162.87	-	-	-	162.87
L049	TAMPA PORT SERVICES, LLC	454.91	11,029.04	-	-	11,483.95
L286	TD BANK, NA	3,689.08	-	-	-	3,689.08
L239	TITAN FLORIDA LLC	515.34	26,427.71	-	-	26,943.05
L078	TRANSMONTAIGNE TERMINALING INC	37.52	-	-	-	37.52
L282	UNIVERSITY OF SOUTH FLORIDA	8,945.29	8,945.29	-	-	17,890.58
L307	VERIZON WIRELESS PERSONAL COMMUNICATIONS LP	27,047.87	-	-	-	27,047.87
L079	VERSAGGI SHRIMP COMPANY	146.91	-	-	-	146.91
Subtotal Lease Charges		\$ 193,796.89	\$ 140,056.36	\$ 14,166.19	\$ 779.90	\$ 348,799.34
Accounts in Litigation/Renegotiation/Bankruptcy:						
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	-	-	-	19,682.93	19,682.93
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
Total Aged Receivables as of February 28, 2015		\$ 6,644,337.15	\$ 435,351.26	\$ 128,339.46	\$ 32,482.06	\$ 7,240,509.93

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
February 28, 2015

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Parking Facilities Operations	USA System Parking (year 3)	12-12	07/16/13	\$ 1,324,273	\$ 614,608	46.4%
Grounds Maintenance	Great Bay Landscape (year 2)	12-14	08/21/12	\$ 314,400	\$ 213,200	67.8%
Financial Audit & Related Areas	Cherry, Bekaert & Holland (year 2)	12-15	07/17/12	\$ 89,800	\$ 79,800	88.9%
Insurance Broker Services	Hugh Wood (year 3)	12-17	07/16/13	\$ 52,000	\$ 39,000	75.0%
Copier Leases (7 copiers)	Ricoh Americas Corporation	12-18	07/17/12	\$ 144,000	\$ 139,906	97.2%
Annual Maintenance & License - Great Plains	Tribridge (year 2)	12-19	09/18/12	\$ 165,000	\$ 80,818	49.0%
PARCS Parking Access Revenue Control System Maintenance	Scheidt & Bachmann USA (year 3)	12-22	07/16/13	\$ 50,613	\$ 16,871	33.3%
General Planning Services	Renaissance Planning Group	13-06	10/16/12	\$ 400,000	\$ 161,751	40.4%
Security Guard Services	AlliedBarton (1/20/14 -1/19/15)	13-08	12/17/13	\$ 1,907,083	\$ 1,893,216	99.3%
Law Enforcement Services	BOCC / HCSO	13-10	01/15/13	\$ 3,913,144	\$ 3,913,144	100.0%
Online Data Service Backup	Venyu Solutions, Inc. (5 years @ \$50k/yr)	13-13	05/21/13	\$ 250,000	\$ 33,445	13.4%
SBE Uniformed Security Guard Service	Martinez & Company (year 2)	13-15	05/21/13	\$ 150,000	\$ 61,690	41.1%
Insurance Consultants	Interisk (1st renewal)	13-24	07/16/14	\$ 90,000	\$ 23,306	25.9%
NetApp Network Storage System Maintenance	Softchoice Corporation	13-25a	10/16/13	\$ 69,000	\$ 44,586	64.6%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator (year 2)	13-26	08/20/13	\$ 137,000	\$ 27,410	20.0%
Employee Dental Plan	Direct Assignment Benefit Plans (year 2)	14-03	09/17/13	\$ 80,000	\$ 18,249	22.8%
State Legislative Services	Advocacy Group at Cardenas Partners (year 2)	14-05	08/20/13	\$ 60,000	\$ 25,339	42.2%
State Legislative Services	Ballard Partners (year 2)	14-06	08/20/13	\$ 60,000	\$ 30,000	50.0%
Janitorial Services	ASK Solutions; All Southern Cleaning	14-08	10/15/13	\$ 657,671	\$ 403,195	61.3%
Federal Government Relations Consultant	Alcalde & Fay	14-10	09/17/13	\$ 180,000	\$ 122,048	67.8%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12a	01/21/14	\$ 44,200	\$ 19,629	44.4%
Financial Advisory Service	Public Financial Management	14-16	08/20/13	\$ 60,000	\$ 23,238	38.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	15-07	09/17/13	\$ 96,228	\$ 44,179	45.9%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 10,294,412	\$ 8,028,626	
CONTINUING ANNUAL CONTRACTS:						
Professional Service Contracts	Various	10-10	09/15/09	\$ 2,250,000	\$ 1,800,774	80.0%
Continuing Repair / Improvements Contracts	Various	10-11	09/15/09	\$ 2,200,000	\$ 895,391	40.7%
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 804,839	36.6%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,826,230	89.1%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,877,309	91.6%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,411,918	80.2%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,460,415	61.1%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 80,000	\$ 68,093	85.1%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 50,000	\$ 20,000	40.0%
Cloud computing purchase & implementation	Tribridge Holdings, LLC	13-23	07/16/13	\$ 80,000	\$ 76,800	96.0%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 2,350,000	\$ 1,493,886	63.6%
Professional Service Contracts	Various	14-02	09/17/13	\$ 5,064,600	\$ 2,540,442	50.2%
Continuing Repair / Improvements Contracts	Various	15-01	02/18/14	\$ 2,100,000	\$ 222,479	10.6%
Professional Service Contracts	Various	15-02	09/20/11	\$ 2,250,000	\$ 42,215	1.9%
CONTINUING ANNUAL CONTRACTS:				\$ 29,074,600	\$ 16,063,291	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
February 28, 2015

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	\$ 445,930	59.5%
Professional Engineering Services - Petroleum Facilities	CH2M Hill	11-13	12/21/10	\$ 2,682,765	\$ 2,599,686	96.9%
Port Redwing Off-Site Mitigation	Keystone Excavators	11-14	04/19/11	\$ 1,000,000	\$ 960,167	96.0%
Eastport B151/152 Mitigation	Tampa Bay Construction	12-08	10/18/11	\$ 2,907,632	\$ 2,888,580	99.3%
Petroleum Facilities Improvements -CMS	Balfour Beatty/Batson Cook	12-09	05/15/12	\$ 46,352,357	\$ 45,696,634	98.6%
Cruise Terminal 2 & 3 Security Improvements	Tampa Bay Marine	12-10	05/15/12	\$ 176,259	\$ 150,803	85.6%
Pendola Point Reclaimed Water and Force Main Service	TB Landmark Construction	13-11	12/18/12	\$ 2,629,586	\$ 2,629,586	100.0%
Eastport B151/152 Phase 2 Fill Project	JVS Contracting Inc.	13-12	12/18/12	\$ 1,800,000	\$ 1,734,959	96.4%
Digital Signing System for Cruise Terminal Three	Audio Visual Innovations (AVI-SPL)	13-17	06/18/13	\$ 49,950	\$ 35,842	71.8%
Cruise Terminal 6 Customs & Border Protection	Nelco & Customs and Border Protection	13-19	06/18/13	\$ 956,000	\$ 896,024	93.7%
Railroad Construction and Improvements	Gonzalez & Sons Equipment	13-20	06/18/13	\$ 1,347,000	\$ 1,250,964	92.9%
Wi-Fi at Cruise Terminal 2; 3 and 6	Softchoice Corporation	13-25	11/20/12	\$ 150,000	\$ 118,592	79.1%
Construction of Equipment Storage Bldg.	Kincart Construction Company	13-32	09/17/13	\$ 555,814	\$ 468,825	84.3%
Construction of Pendola Point Security Bldg.	Kincart Construction Company	13-34	09/17/13	\$ 376,047	\$ 341,861	90.9%
Navigational Improvements / Unit Price Dredging	Orion Dredging	14-04	08/20/13	\$ 3,500,000	\$ 2,413,228	68.9%
Port Siren Warning System	Flores & Harper Construction	14-09	12/17/13	\$ 677,425	\$ 574,690	84.8%
SOC Improvements	Cutler Associates, Inc.	14-11	12/17/13	\$ 853,817	\$ 828,312	97.0%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12	12/17/13	\$ 1,767,529	\$ 1,554,198	87.9%
Security Command Center Video Monitoring System	Technical Innovation Group	14-15	03/18/14	\$ 190,000	\$ 164,524	86.6%
Customs Exam Station - Roof Replacement	P.J. Callaghan Construction	14-17	03/18/14	\$ 233,527	\$ 192,464	82.4%
Container Facilities Improvements for Hookers Point	Batson Cook	14-20	05/20/14	\$ 2,183,632	\$ 999,005	45.7%
Port Redwing Security Fencing	Good Neighbor Fence	14-21	05/20/14	\$ 129,580	\$ 116,196	89.7%
Eastport	GLF Construction Corp	14-24	06/17/14	\$ 23,066,840	\$ 2,516,587	10.9%
Gantry Cranes	ZPMC	15-03	10/21/14	\$ 22,690,000	\$ 2,196,050	9.7%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 120,852,242	\$ 73,689,859	
GRAND TOTAL:				\$ 160,221,253	\$ 97,781,776	

PERMIT REPORT
2/1/2015 – 2/28/2015

PERMITS ISSUED

REVISIONS

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VIOLATIONS

*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Permit #	Appl. Received	Minor/ Standard	Applicant	Proposed Work
06-037R	5/7/14	S	Apollo Beach Waterway Improvement Group	Maintenance Dredge 3 Canals-Apollo Beach Nature Park Re-Nourishment
14-009	8/29/14	?	Robert Lofley	Enclosed structure with Pier
14-011	9/12/14	S	Port Tampa Bay	Marine Safety Complex Phase 2-Floating docks, boat ramp, bulkhead extension & dredge
10-016 (R2)	10/2/14	S	Tampa Yacht & Country Club	Modify Marina Dock Complex
15-001	2/25/15	M	Mike Soros	Dock & Boat Lift at Andalucia (requires new PTB Upland Lease)
15-002	3/5/15	M	Tampa Electric Company	Install Channel Markers & Floating Buoys

Board Meeting
March 17, 2015
Environmental Department/ #193035 v1

EXPENDITURES
Between \$50,000 - \$100,000
2/1/2015 – 2/28/2015

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION

Board Meeting
March 17, 2015
#193000

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

PORT TAMPA BAY LIST OF FUTURE PROPOSED PROJECTS

UPDATED 03/04/15

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Maritime Boulevard - Shoreline Avenue to GATX Drive Improvements	New Bid	Mar/Apr 2015	Apr/May 2015
Port Redwing - Electrical Service (SBE Set Aside)	New Bid	Mar/Apr 2015	Apr/May 2015
Port Redwing - Potable Water Line	New Bid	Mar/Apr 2015	Apr/May 2015
Port Redwing - Berth 300 Concrete Slab	New Bid	Mar/Apr 2015	Apr/May 2015
FY15 Portwide Roadway Improvements	New Bid	Apr/May 2015	May/Jun 2015
Directory, Map & News Magazine	Clements Publishing Company	Apr 2015	Jun 2015

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J. CALENDAR OF EVENTS

**PROPELLER CLUB SHRIMPEROO – MARCH 17, 2015,
PORT TAMPA BAY CRUISE TERMINAL 6, 5:30 PM –
7:00 PM, SOCIAL; 7:00 PM, DINNER**

K. DATE OF NEXT MEETING

TUESDAY, **APRIL 28, 2015 – 9:30 AM**

L. ADJOURNMENT