



**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
AUGUST 19, 2014 - 9:30 AM**

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Thursday, August 28, 2014, 10:00 am - 12:00 noon - FY 2015 Budget Workshop	
Friday, September 12, 2014, 5:01 pm - FY 2015 Tentative Millage Rate and Budget Public Hearing	
Monday, September 22, 2014, 5:01 pm - FY 2015 Final Millage Rate and Budget Public Hearing	
K. Date of Next Meeting	
Tuesday, September 16, 2014, 9:30 am	
L. Adjournment	

A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND APPROVAL OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
July 15, 2014**

The Port Tampa Bay (PTB) Business Meeting was called to order at 9:31 a.m. with the following Board members present: Mr. Stephen W. Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Ms. Sandra Murman, Commissioner; Mr. Gregory Celestan, Commissioner; and Mr. John B. Grandoff III, Commissioner. Mr. Patrick H. Allman, Secretary/Treasurer and Mayor Bob Buckhorn, Commissioner were absent.

The following PTB senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Bruce Laurion, Vice President of Engineering; Mr. Wade Elliott, Vice President of Marketing and Business Development; Mr. Jim Renner, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Brand Development and Regional Alliances; Ms. Donna Wysong, Vice President of Legal Affairs and Deputy Port Counsel; and Mr. Ed Miyagishima, Senior Advisor to Port President/CEO.

The public attendance sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy gave the invocation and led the Pledge of Allegiance.

B. PUBLIC COMMENT

Chairman Swindal announced that Mayor Bob Buckhorn was in Los Angeles, California and unable to attend this meeting and Commissioner Allman would also be absent.

Mr. Neil Cosentino commented on the recently published cruise pre-feasibility study by Florida Department of Transportation. Mr. Cosentino made several observations and recommendations regarding the Sunshine Skyway Bridge height limitations.

Ms. Marilyn Smith commented on the Channelside Master Plan Open House and expressed her opinion on staff.

The Public Comment sheet is Attachment 2.

**APPROVAL OF MINUTES OF THE JUNE 17, 2014 BOARD MEETING AND THE
JUNE 30, 2014 SPECIAL BOARD MEETING**

Commissioner Murman, seconded by Commissioner Grandoff, moved to approve and receive the Minutes of the June 17, 2014 Board Meeting and June 30, 2014 Special Board Meeting as presented. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

APPROVAL OF THE FINANCIAL STATEMENT OF NINE MONTHS ENDING JUNE 30, 2014

Mr. Mike Macaluso presented the Financial Statement of Nine Months ending June 30, 2014, and reviewed specific line items.

There was some discussion regarding grant revenue. Commissioner Murman asked whether PTB would make up the current grant revenue under-run in the current fiscal year. Mr. Bruce Laurion stated that several grant-funded projects would begin in late FY 2014 and continue in FY 2015. Mr. Macaluso assured the Board that the grant funds were committed to PTB through the next fiscal year and would be recognized once the money was expended toward the intended projects.

Commissioner Murman, seconded by Commissioner Grandoff, moved to approve the Financial Statement of Nine Months ending June 30, 2014. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

Mr. Anderson noted that preparation for the PTB budget included projections and that this year's budget reflected a 10% percent increase in revenue and that PTB was on track to meet that objective. Furthermore, expenses are running 8.6% below budget. Mr. Anderson recognized Mr. Macaluso's team in the Finance Department for their collaboration with PTB staff regarding budget planning.

C. APPROVAL OF CONSENT AGENDA

- 1. Approval of Easement to Bright House Networks, LLC for Service to Titan Metal Service, Inc.**
- 2. Approval of Amendment to License Agreement with Great Lakes Dredge & Dock Company**
- 3. Approval of Consent to Assignment of Submerged Land Lease from TB Homes, LLC to Key West Landings Dock Association, Inc.**
- 4. Approval of Standard Work Permit Application No. 13-013, Beach Renourishment with Shoreline Stabilization of a County Park and Associated Submerged Lands Easement in Tampa Bay at the Apollo Beach Nature Park, Apollo Beach, Florida**
- 5. Approval of the Removal of Unserviceable Surplus Property from Port Tampa Bay's Asset Records**
- 6. Approval of Site Improvements Permit – Kinder Morgan-Central Florida Pipeline LLC Proposed Butane Injection System**

Commissioner Murman, seconded by Commissioner Lindell, moved to approve the consent agenda as presented. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

D. REGULAR AGENDA

1. Approval of the Extension of Bond Counsel Contract

Mr. Mike Macaluso outlined the item as presented in the write-up included in the agenda.

Mr. Anderson stated that there would be one additional item for consideration at this meeting that would be presented as Item D-9, which was added to the agenda on July 14, 2014. A copy was sent to the Board for review and was posted on the PTB website the same day. A copy of that item was also placed in each Board member's meeting binder and placed on the sign-in table for attendees.

In response to Commissioner Grandoff's question regarding the March 2015 closing date, Mr. Macaluso explained that PTB could not refund the bond until 90 days prior to the bond's call date of June 1, 2015.

Commissioner Grandoff, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to extend the contract for bond counsel services with Bryant Miller Olive P.A. for one (1) year through September 30, 2015, with all other terms and conditions of the original contract remaining the same, subject to review by the Chief Legal Officer. Services rendered and fees associated with the issuance or refunding of bonds will be paid as stated in the agenda item and shall be consistent with the original contract. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

2. Approval of the Contract Renewal with Interisk Corporation – Provider of Insurance Consultant Services

Mr. Macaluso outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Murman, seconded by Commissioner Lindell, moved to authorize the Port President/CEO or his designee to exercise the first one-year renewal option with Interisk Corporation as the provider of insurance consultant services, from August 1, 2014 through July 31, 2015, at a cost not to exceed \$90,000 per contract year, subject to review by the Chief Legal Officer. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

3. Approval of the Tentative Millage Rate for Fiscal Year (FY) 2015

Mr. Macaluso outlined the item as presented in the write-up included in the agenda.

There was some discussion where board members and staff noted the millage rate had been lowered by more than half over the past 20 years and the rate was less than half the millage rate authorized by the legislature. Further discussion noted how PTB was committed to raising revenues through economic development and job creation rather than through ad valorem taxes.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or his designee to submit the tentative millage rate of \$0.1650 per \$1,000 property valuation to the Hillsborough County Property Appraiser. Final approval of the

FY2015 millage rate will be subject to Board approval subsequent to the public hearings to be held in September 2014. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

4. Approval of Lease Agreement with Tampa Port Ministries

Mr. Jim Renner outlined the item as presented in the write-up included in the agenda.

On behalf of Tampa Port Ministries, Chaplain Steve Finnesy expressed appreciation to PTB for its continued support of the critical services provided to seafarers.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or his designee to execute a Lease Agreement with Tampa Port Ministries, Inc., in accordance with the terms described in the agenda item and subject to review by Chief Legal Officer. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

5. Approval of the Purchase of New Vehicles

Mr. Bruce Laurion outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Murman, seconded by Commissioner Celestan, moved to authorize the Port President/CEO or his designee to purchase the vehicles listed in the agenda item through Don Reid Ford, Inc. under the Florida Sheriff's Association and Florida Association of Counties Contract (Bid No. 13-21-0904), in an amount not to exceed \$103,972.00, subject to review by the Chief Legal Officer. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

6. Approval of the Purchase of Mobile Command Unit (MCU)

Mr. Emilio Salabarría, Director of Safety and Training, outlined the item as presented in the write-up included in the agenda.

In response to questions regarding its use, Mr. Salabarría stated that the MCU could reduce the length of the recovery phase following a storm or other disaster in the Tampa Bay region. Mr. Anderson noted that the MCU vehicle would be an integral part of PTB's hurricane response and preparation plan. During the storm, the vehicle would be positioned at a secure location, then returned to the port and operated as the Security Operations Center.

After further discussion, Mr. Salabarría noted that the MCU would be specifically designed for the command/control element to be used to get port operations up and running. The MCU would allow staff to access cameras through the cloud, access controls, and continue port operations, which would reduce recovery time in the event of a hurricane. The MCU could also be utilized in the event of major disaster that may occur within an isolated area in the port.

Commissioner Murman, seconded by Commissioner Celestan, moved to authorize the Port President/CEO or his designee, to expand up to \$705,000.00 for the purchase of the PTB Mobile Command Unit, subject to review by the Chief Legal Officer. PTB will be reimbursed up to \$528,750.00 from Federal Port Security Grant Program, administered by FEMA, resulting in

an expenditure of \$176,250.00 (25% matching contribution). The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

7. Approval of Port Tampa Bay Radar Surveillance System Installation

Mr. Mark Dubina, Vice President of Security, outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Lindell's question as to how the radar surveillance system would work, Mr. Dubina stated that the radar surveillance system would enhance PTB's maritime domain awareness surveillance capability, in particular waterborne activity.

After additional discussion, Mr. Dubina stated that the radar surveillance system could allow operators to assist the Coast Guard and Sheriff's department.

Commissioner Murman, seconded by Commissioner Celestan, moved to authorize the Port President/CEO or his designee to execute a contract with Jeffrey W. Brown, LLC, d/b/a Transportation Security, LLC, for a radar surveillance system in an amount not to exceed \$772,905.48, all subject to review by the Chief Legal Officer. PTB will be reimbursed up to seventy-five (75%) percent of all funds expended on this project from an existing port security grant resulting in a final cost to PTB not to exceed \$193,226.37 (25% matching contribution). The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

8. Approval of the Renewal of Security Services Contract with Martinez and Company, Inc.

Mr. Dubina outlined the item as presented in the write-up included in the agenda.

In response to discussion, Mr. Dubina explained the benefits of posting the PTB security officer at Port Redwing, which deterred trespassing and illegal dumping. There had also been a series of thefts at the site before PTB took control of the property. The security officer would help PTB maintain access control.

Commissioner Murman, seconded by Commissioner Celestan, moved to authorize the Port President/CEO or his designee to execute the renewal of the contract with Martinez & Company, Inc. for the first renewal period of September 1, 2014 through August 31, 2015 at a rate not to exceed \$150,000. This agreement is subject to review by the Chief Legal Officer. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

9. Approval of Port Tampa Bay Maritime Domain Awareness and Anomaly Detection System Amendment to Contract

Mr. Dubina outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Celestan's question, Mr. Dubina explained the contract amendment would install an additional software package to the Mariner Group anomaly detection system incorporating Geographic Information System (GIS) information into the operations center systems. The new software package would allow PTB operations staff to access GIS data contained in existing systems.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or his designee to increase the contract with The Mariner Group, LLC for the maritime domain awareness and anomaly detection system by up to \$100,000 to include purchasing, installing, and maintaining GIS software. The modified contract will not exceed \$416,023, all subject to review by the Chief Legal officer. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

E. RECEIPT OF REPORTS

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Murman, seconded by Commissioner Celestan, moved to receive the reports as presented. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson reported that PTB and Enterprise Florida had hosted an event for the U.S. Ambassador to the Republic of Singapore, the Honorable Kirk Wager, on June 18. Singapore is home to the third-largest port in the world as well as the home of two of the world's largest top-ten carriers, Neptune Orient Lines and American President Lines.

The Channelside Master Plan Open House event was held on June 24, 2014 at the Tampa Bay History Center and was attended by over 75 people. The event provided the public an opportunity to view displays of the initial land use options, cruise terminal options, and street concepts, and to discuss their ideas, desires, and concerns with the master plan team.

As a result of this year's legislative action, Mr. Anderson stated that the 2014 amendment to the Hillsborough County Civil Service Act allowed local agencies covered by civil service regulations to opt out of certain sections described in the amendment. The first opt out window is July 1, 2014 through July 31, 2014 for the Fiscal Year 2015. Mr. Anderson stated that he and the executive management team had carefully considered PTB options and elected to postpone a decision to allow time for further review of PTB options. Staff would make a recommendation by the next opportunity to opt out, which is December 2014 for the Fiscal Year 2016.

Commissioner Murman expressed her opinion on the Civil Service issue and urged that staff consider opting out prior to the July 31, 2014 deadline. Mr. Anderson indicated staff would further review the matter.

Chairman Swindal excused Ms. Donna Wysong, Vice President of Legal Affairs, at 10:52 a.m., to attend the telephonic bankruptcy hearing on Channelside.

Mr. Anderson reported that the PTB Board held a Special Meeting on June 30, 2014 for the purpose of hearing presentations from interested bidders for the Channelside lease. CBP, LLC was the only bidder to make a presentation and the Board voted unanimously to pre-

approve CBP, LLC as an acceptable bidder at the July 2, 2014 auction of the Channelside Lease in New York. Chairman Swindal and Mr. Charles Klug attended the July 2 auction, and bid \$3.5 million on behalf of PTB for the loan assets only. Although other bidders were present, no other entity elected to bid on the loan assets, and the special liquidator for the bank declared PTB the highest and best bidder for the loan assets. In addition, Mr. Anderson reported that CBP, LLC stood on its initial bid of \$7.1 million for the Channelside Lease and the special liquidator then declared CBP as the highest and best bidder for the lease.

Liberty Channelside, LLC appeared at the auction but did not participate in the bid process for either the loan assets or lease. In the week following the auction, Liberty Channelside filed objections to the auction asking the bankruptcy court in Delaware to set aside the auction results and award it both the lease and loan assets.

At 11:00 a.m. today, Mr. Anderson stated there would be a hearing of the bankruptcy court at which PTB counsel would ask the court to rule on Liberty's objections to the auction and enter an order declaring the auction's bid winners. Ms. Wysong had been excused to monitor the hearing process, and would be joined by Chairman Swindal. Mr. Anderson noted that staff would keep the Board members informed of developments.

Mr. Anderson reported that the Florida Department of Transportation (FDOT) had recently released its Tampa Bay Pre-Feasibility Cruise Study. The study was both paid for and managed by FDOT as part of a multiphase, comprehensive review. Mr. Anderson continued that the study was consistent with PTB's look at both a strategic master plan and the Channel District plan. PTB is committed to continuing its leadership role as a top-ten U.S. cruise port and would proactively and thoughtfully analyze issues and option to maintain and enhance that position.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize PTB Board Chairman and Port President/CEO to send a letter to FDOT thanking them for doing the Tampa Bay Pre-Feasibility Cruise Study and encouraging them to move to the next phase. The motion carried five to zero with Commissioner Allman and Mayor Buckhorn being absent.

Mr. Anderson stated that PTB staff attended a marketing trip to New York City with Ports America to discuss future cargo and container plans and to discuss opportunities for growth and expansion.

Mr. Anderson announced that Carnival Cruise Lines had signed an exclusive agreement with Cigar City Brewery to serve two of the brewery's craft beers on all of the line's Florida-based ships. PTB staff attended the official announcement event held on the recently renovated Carnival *Legend*.

Mr. Anderson reported that PTB continued its support of the Maritime Academy summer externship and internship program through its collaboration with the Hillsborough County School District and in partnership with the Propeller Club-Port of Tampa. This summer, PTB hosted two teachers with the goal of providing professional development experience and industry knowledge, and two high school rising senior interns to help students make an informed decision as to the next step to take towards considering a maritime career.

G. PRESENTATIONS

Mr. Anderson introduced Ms. Lois Moore of Alcalde & Fay to provide the bi-annual federal legislative report.

Ms. Moore presented the federal legislative report.

The Federal Legislative Update presentation is Attachment 3.

For the Ports America update, Mr. Anderson introduced Mr. Doug Wray, Vice President – Commercial and Mr. Sal Kass, General Manager – Tampa.

The Ports America Update presentation is Attachment 4.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Commissioner Grandoff recognized two young men from Boy Scouts, Troop 222; Stephen Grandoff, Eagle Scout, and his brother Phillip Grandoff, who attended today's meeting to complete his Citizenship in the Community merit badge.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson noted the list of upcoming projects and the proposed dates.

J. CALENDAR OF EVENTS

There were no events listed.

K. NEXT MEETING

Chairman Swindal announced the next Board meeting was scheduled for August 19, 2014, at 9:30 a.m.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 11:24 a.m.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

July 15, 2014 - 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET**NAME****BUSINESS**KELLY KILWENGrader Assoc.Ernest W Richards Jr.I.L.A. Local 140AApril L. RichardsJeffrey W. BrownPublic Alpha TshhcGAL KASSPorts AmericaJohn RiceR S & H, Inc.Steve FinneySeafarers CenterDOUG WRAYPorts AmericaBrian LanbergRussell BrunckerhoffYvette HammettTribuneBRIAN HUNTERF.D.O.T.CONRAD PALERMOAMERISAFETYLes ThompsonFMTGrace DunlapBryant Miller OliveWEB DORTCHMOR INC.Ross McGillivrayArdeaman & Assoc.

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

July 15, 2014 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET**NAME****BUSINESS**

Alex Thompson

Tampa Bay Pilot

Philip Erbland

S+ME

Mari Benbrest

HDR

Neil Cosentino

Tampa Bay World LLC

Bill Simpson

AET

Aaron Getchell

AMEC

Marilyn Smith

GAL

Jeff Marden

Bea II

MARK BRADY

BRADY & CO

Lynne Vadetund

Mosaic

Jan Gornie

Ballantyne Partners

Bill Keeney

Pore Henry / Aulley

Arthur Savage

A. P. Savage & Son

Curtis Crane (Crane)

W. J. Gallagher

Matt Emidy

AJ Gallagher

KC Misemer

Hancock Bank

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

July 15, 2014 – 9:00 a.m.

PUBLIC COMMENT SIGN-IN SHEET

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

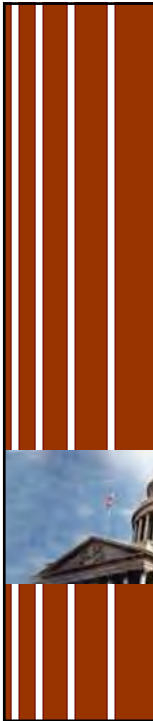
NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

<u>NAME / ADDRESS</u>	<u>TOPIC / AGENDA ITEM NUMBER(S)</u>
+ Neil Cosentino Tampa Bay World-LLC 708 S DAVIS BLVD TAMPA 33606	Bridge Issue Item 1
+ Marilyn Smith TPA 33606	Agenda-General

To make comments on specific agenda items:

<u>NAME / ADDRESS</u>	<u>AGENDA ITEM NUMBER(S)</u>
_____	_____
_____	_____
_____	_____
_____	_____

PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.




ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

TAMPA PORT AUTHORITY REPORT ON FEDERAL ACTIVITIES



July 15th, 2014



2111 Wilson Boulevard, 8th Floor
Arlington, Virginia 22201
www.Alcalde-Fay.com

Tampa Harbor Operations & Maintenance (O&M)

FY 2014	
<p style="text-align: center;">Enacted Omnibus Appropriations Act January 2014</p>	<p>\$10,400,000</p>
<p style="text-align: center;">Additional Allocations February 2014</p>	<p>\$2,900,000</p>
FY 2015	
<p style="text-align: center;">Approved House Appropriations Committee June 2014</p>	<p>\$10,000,000</p>

1

Tampa Harbor Total O&M Funding 2008-2015

Fiscal Year	Tampa Harbor O&M
2015	*\$10,000,000
2014	\$13,300,000
2013	\$16,455,000
*pending final congressional approval 2012	\$12,266,630
2011	\$5,250,000
2010	\$5,813,000

2


Additional Funding for Ongoing Navigation Projects

- \$916 million in additional funding provided by the FY 2015 Energy and Water Appropriations bill.
- These additional funds provide the Corps flexibility to be able to provide funds to projects not budgeted or inadequately budgeted.
- Additional funds in the FY 2014 Omnibus Act enabled \$3 million in additional funds for Tampa Harbor.

3

Ongoing Work with Army Corps of Engineers

- **Maintenance of Tampa Harbor**
- **Dredge Disposal**
 - \$15.5 million allocated
 - Scheduled for completion in early 2015
- **Options for Channel Dredging in the vicinity of Port Redwing**
 - Preparing for Federal assumption of future maintenance costs in the Big Bend Channel
- **General Reevaluation Report (GRR): Tampa Main Channel**




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Water Resources Reform and Development Act (WRRDA '14)

Signed into Law on June 10th, 2014 as PL. 103-121

- **Port Tampa Bay Advocacy**
 - Paul Anderson's leadership role on behalf of Tampa and Florida ports in advocating for WRRDA.
- **WRRDA '14 provides landmark policy reforms intended to:**
 - Provide full usage of the Harbor Maintenance Trust Fund. Current surplus is \$8 billion.
 - Streamline project delivery process and reduce federal and non federal costs/ 3 year maximum duration of studies, cost capped at \$3 million.
 - Relax federal barriers to local initiatives.
 - Control costs by deauthorizing \$18 billion in older navigation projects.




ALCALDE & FAY 5

WRRDA '14

➤ **Benefits to Port Tampa Bay**

- Harbor Maintenance Trust Fund [HMTF] to be used for its intended purpose. Therefore, more federal funds will be available for navigation projects.
- Port Tampa can apply for federal assumption of maintenance for improvements carried out without Corps participation: Big Bend Channel and improvements in the vicinity of the Sparkman and Port Sutton Channels.
- Expedited delivery for any future channel improvements in the Tampa Harbor.




ALCALDE & FAY 6

Other Federal Legislation

Surface Transportation “Must Pass” Legislation

- Congress is working on a short-term extension to the highway trust fund.
- By September, the trust fund will be insolvent and the Department of Transportation will stop funding ongoing construction projects.
- Congress will then turn to a long-term surface transportation bill.
- Much attention on the need to alleviate freight congestion/freight connections to America’s seaports



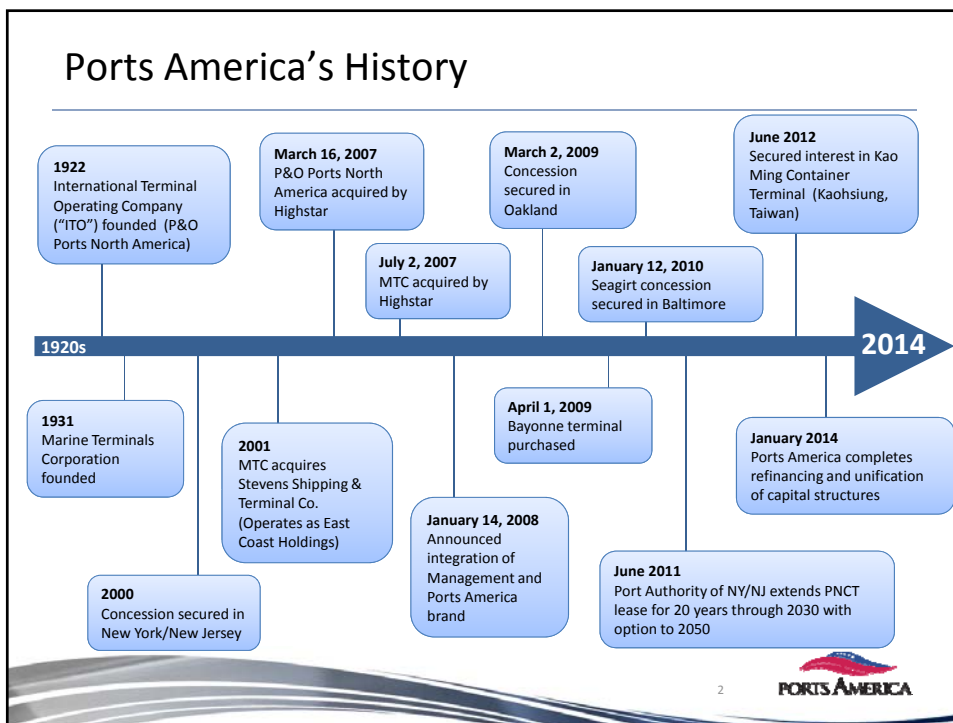
ALCALDE & FAY 7

Ports America
Your Strategic Partner of Choice

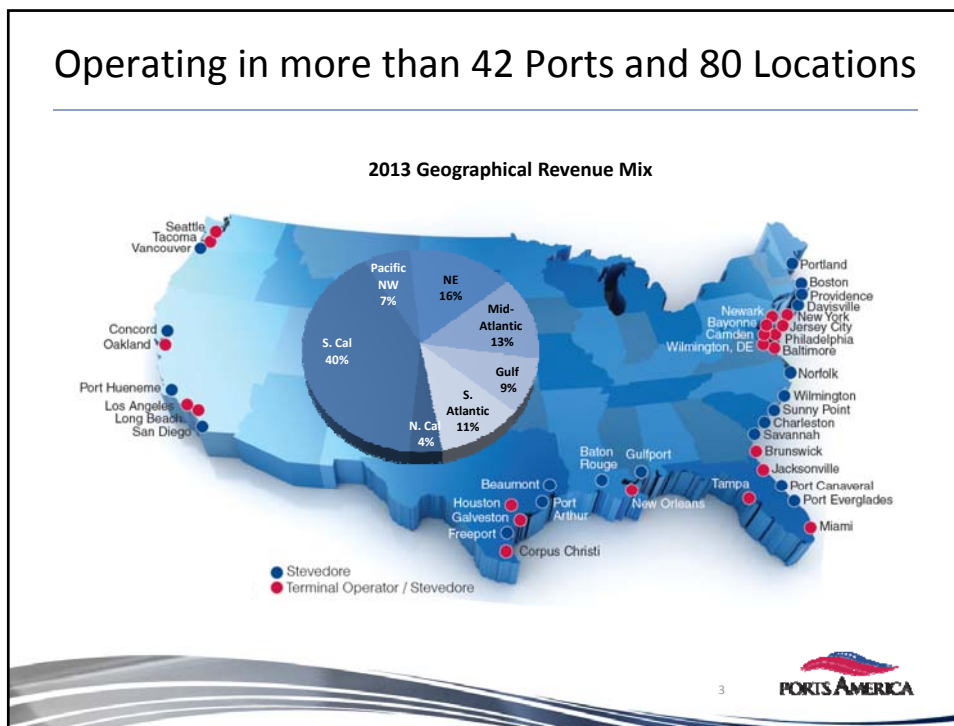
*Port Tampa Bay Board Meeting
 July 15, 2014*

*Doug Wray – Vice President, Commercial
 Sal Kass – General Manager - Tampa*

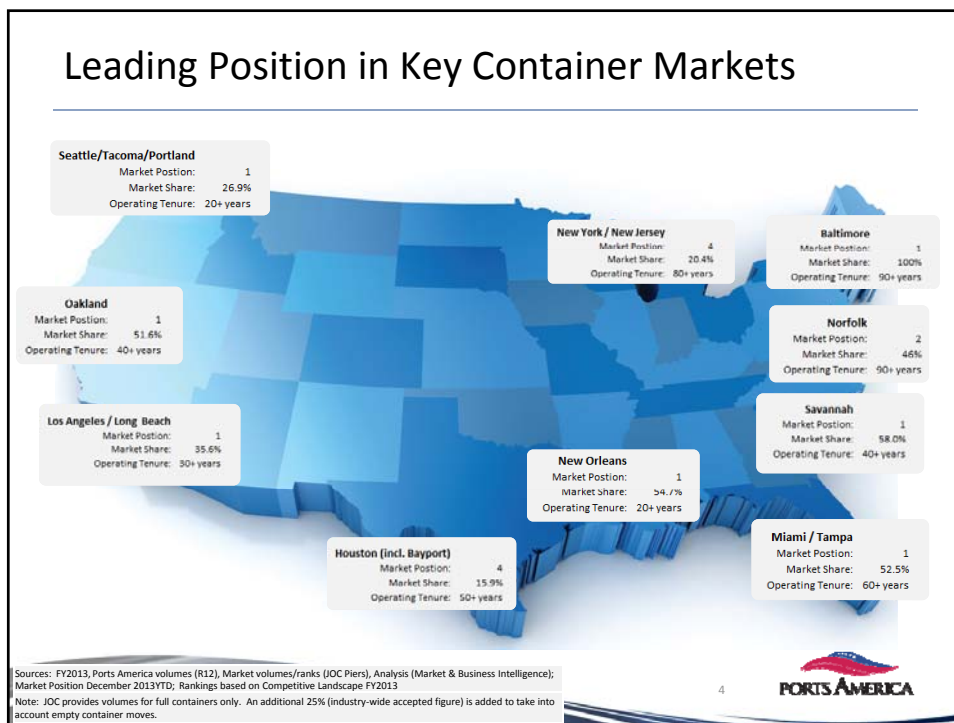




Operating in more than 42 Ports and 80 Locations



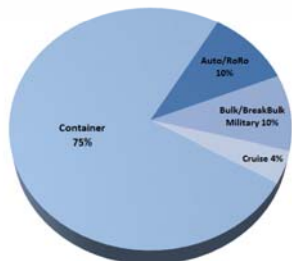
Leading Position in Key Container Markets



Diversified Service Offerings

Ports America
Experience handling all types of cargo

2013 Revenue by Commodity



Container

› Full suite of stevedoring, terminal management, maintenance and repair, IT, state-of-the-art technology and equipment services at strategic locations coupled with leading ongoing investment programs and Public-Private Partnerships

Auto/RoRo

› Vehicles, construction and agricultural machinery, aviation, transportation equipment, boats, yachts, military cargo and equipment services

Cruise

› Handling increased volumes and larger cruise ships -- provides cruise related stevedoring, equipment and terminal services (e.g. security, on-and-offloading of luggage, passengers and supplies)
› Logistics are an essential element of providing consistent quality service

Bulk/Break-Bulk/Military

› Steel, palletized goods, refrigerated products, crates, bags, windmill components, transformers, refinery, forest products, military, rubber, sugar, grain, dry bulk cement and blast sand



5



PARTNERING TOGETHER WITH PORT TAMPA BAY



WE ARE BETTER TOGETHER



Attachment 4

PORTS AMERICA TAMPA OPERATIONS AT A GLANCE

1. Container
 - a) Chassis, container and gen set repairs
 - b) Reefer container monitoring
2. CFS (Container Freight Station) and FTZ (Foreign Trade Zone)
 - a) Stuffing and Stripping
3. General Cargo
 - a) Cold Roll Coils, Pipe, Beams, Tubing, Steel Plate and plywood
4. Auto
 - a) New, used and high heavy units
5. Engineering Department
 - a) Maintain over 100 pieces of equipment
 - b) Maintenance on our current gantry and mobile harbour crane
 - c) Provide support for terminal maintenance
6. Project Cargo
 - a) Heavy lift vessels
 - b) Rail
 - c) Terminal handling
 - d) Special provisions required by shippers



SAFETY & SECURITY FOCUS

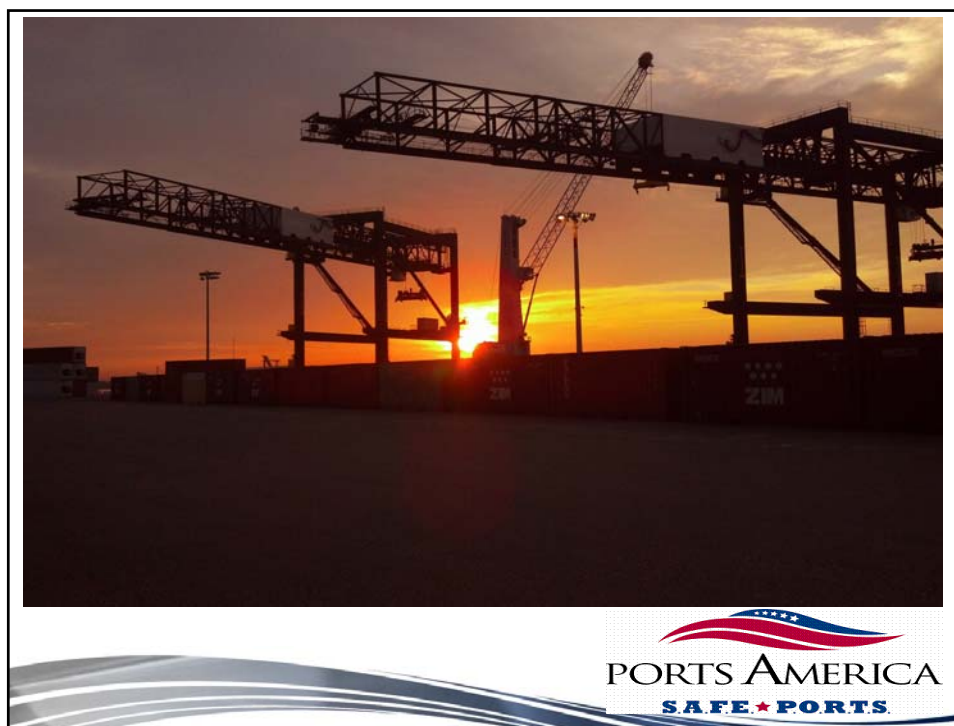
**Increasing Safety and Security Awareness
Throughout the Port of Tampa Bay**



[Tampa Cooperative Safety and Security Initiative](#)



Attachment 4



Port Tampa Bay
PORT TAMPA BAY BERTHS
 YEAR TO DATE (OCT-JUN)
 FY14 VS FY13

BULK CARGO				
	FY14	FY13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	65,257	145,491	(80,234)	-55%
CITRUS PELLETS	42,988	79,894	(36,906)	-46%
GRANITE ROCK, BULK	447,202	532,326	(85,124)	-16%
LIMESTONE	1,200,567	1,070,272	130,295	12%
PHOSPHATIC CHEMICAL, BULK	901,972	878,638	23,334	3%
<i>Other Dry Bulk Commodities</i>	148,511	105,567	42,944	41%
Total Dry Bulk Cargo:	2,806,497	2,812,188	(5,691)	0%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	351,862	422,131	(70,269)	-17%
CONCENTRATE & CITRUS, BULK	59,313	153,100	(93,787)	-61%
PETROLEUM PRODUCTS	4,862,629	5,124,517	(261,888)	-5%
SULPHUR, LIQUID	637,782	625,720	12,062	2%
SULPHURIC ACID	12,402	53,425	(41,023)	-77%
<i>Other Liquid Bulk Commodities</i>	50,430	66,460	(16,030)	-24%
Total Liquid Bulk Cargo:	5,974,418	6,445,353	(470,935)	-7%
TOTAL BULK CARGO:	8,780,915	9,257,541	(476,626)	-5%
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	310,175	278,443	31,732	11%
Scrap Metal	303,484	385,536	(82,052)	-21%
Steel Products	160,504	155,433	5,071	3%
Vehicles ¹ (in tons)	3,849	6,195	(2,346)	-38%
<i>Other General Cargo Commodities</i>	11,098	13,863	(2,765)	-20%
TOTAL GENERAL CARGO:	789,110	839,470	(50,360)	-6%
TOTAL BULK AND GENERAL:	9,570,025	10,097,011	(526,986)	-5%
TEUS² (includes empties)	34,379	31,058	3,321	11%
Passengers³	753,219	753,717	(498)	0%
No. of Sailings	171	167	4	2%

Notes:

1 Does not include tractors, trailers or ferry vehicles

2 Port Authority Berths only-includes empties

3 Includes embark/disembark/intransit passengers

Data as of 8-12-14

Subject to Change

by ETA Date

Port Tampa Bay
TOTAL PORT
 YEAR TO DATE (OCT - JUN)
 FY14 VS FY13

BULK CARGO				
	FY14	FY13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	65,257	153,535	(88,278)	-57%
CITRUS PELLETS	94,431	129,524	(35,093)	-27%
COAL	1,969,977	1,552,356	417,621	27%
GRANITE ROCK, BULK	447,202	532,326	(85,124)	-16%
LIMESTONE	1,200,567	1,070,272	130,295	12%
PHOSPHATE, ROCK/CHEMICAL	5,744,860	5,451,114	293,746	5%
<i>Other Dry Bulk Commodities</i>	875,579	818,107	57,472	7%
Total Dry Bulk Cargo:	10,397,873	9,707,234	690,639	7%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	1,402,105	1,410,872	(8,767)	-1%
CONCENTRATE & CITRUS, BULK	59,313	153,100	(93,787)	-61%
PETROLEUM PRODUCTS	11,691,007	11,744,246	(53,239)	0%
SULPHUR, LIQUID	2,155,957	2,223,721	(67,764)	-3%
SULPHURIC ACID	12,402	53,425	(41,023)	-77%
<i>Other Liquid Bulk Commodities</i>	120,446	177,898	(57,452)	-32%
Total Liquid Bulk Cargo:	15,441,230	15,763,262	(322,032)	-2%
TOTAL BULK CARGO:	25,839,103	25,470,496	368,607	1%
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	310,175	278,443	31,732	11%
Scrap Metal	321,650	385,536	(63,886)	-17%
Steel Products	160,504	155,433	5,071	3%
Vehicles ¹ (in tons)	3,849	6,195	(2,346)	-38%
<i>Other General Cargo Commodities</i>	74,056	52,637	21,419	41%
TOTAL GENERAL CARGO:	870,234	878,244	(8,010)	-1%
TOTAL BULK AND GENERAL:	26,709,337	26,348,740	360,597	1%
VESSELS				
Barge	818	699	119	17%
Cruise	171	167	4	2%
Tug	796	709	87	12%
Vessel	640	672	(32)	-5%
Total:	2,425	2,247	178	8%

¹Does not include tractors, trailers or ferry vehicles
 Includes all port berths; foreign and domestic cargo
 Vessel includes training vessels, repair/idle vessels
 Data as of 8-12-14
 Subject to Change

Tampa Port Authority
Budgetary Comparative Statement of Revenue and Expenses
with Debt Service Coverage
For periods ending July 2013 and 2014

YTD July 2013 Actual	YTD July 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)		YTD July 2014 Budget	YTD July 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)
				-----Operating revenue-----				
\$ 26,917,601	\$ 31,336,105	\$ 4,418,504	16.4%	Port usage fees	\$ 31,192,944	\$ 31,336,105	\$ 143,161	0.5%
9,817,654	9,431,794	(385,860)	(3.9%)	Rentals	8,745,731	9,431,794	686,063	7.8%
712,629	656,105	(56,524)	(7.9%)	Other operating	774,454	656,105	(118,349)	(15.3%)
37,447,883	41,424,004	3,976,120	10.6%	-----Total operating revenue-----	40,713,129	41,424,004	710,875	1.7%
				-----Operating expense-----				
8,521,234	10,122,752	(1,601,517)	(18.8%)	Personnel	10,547,842	10,122,752	425,090	4.0%
390,694	782,106	(391,412)	(100.2%)	Promotional	1,022,513	782,106	240,407	23.5%
9,725,238	11,745,523	(2,020,285)	(20.8%)	Administrative	12,373,791	11,745,523	628,268	5.1%
18,637,166	22,650,380	(4,013,214)	(21.5%)	-----Total operating expense-----	23,944,146	22,650,380	1,293,766	5.4%
18,810,717	18,773,624	(37,093)	(0.2%)	-----Operating income----- *	16,768,983	18,773,624	2,004,641	12.0%
				--Other non-operating revenue/(expense)--				
2,154,672	499,977	(1,654,695)	(76.8%)	Interest income	396,184	499,977	103,793	26.2%
(4,830,983)	(4,378,384)	452,599	9.4%	Interest expense	(4,378,384)	(4,378,384)	(0)	(0.0%)
10,853,019	10,812,931	(40,089)	(0.4%)	Ad valorem tax receipts	10,022,450	10,812,931	790,481	7.9%
(250,560)	(439,856)	(189,296)	(75.5%)	Other, net	(168,263)	(439,856)	(271,593)	(161.4%)
7,926,148	6,494,667	(1,431,481)	18.1%	-----Net non-operating revenue-----	5,871,987	6,494,667	622,680	10.6%
26,736,865	25,268,291	(1,468,574)	(5.5%)	Net income, excluding grant revenue*	22,640,970	25,268,291	2,627,321	11.6%
				-----Grants-----				
14,452,849	10,338,251	(4,114,598)	(28.5%)	Capital/Non-Operating Grants	17,200,000	10,338,251	(6,861,749)	(39.9%)
14,452,849	10,338,251	(4,114,598)	(28.5%)	-----Total Grants-----	17,200,000	10,338,251	(6,861,749)	(39.9%)
\$ 41,189,714	\$ 35,606,542	\$ (5,583,173)	(13.6%)	Net income, including grant revenue*	\$ 39,840,970	\$ 35,606,542	\$ (4,234,428)	(10.6%)
<i>*Before depreciation/amortization</i>								
				-----Debt Service Coverage----- (based on preceding 12-month period)				
\$ 24,637,488	\$ 22,944,827	\$ (1,692,661)	(6.87%)	Total available for debt service				
\$ 14,890,882	\$ 14,691,279	\$ 199,603	1.34%	Combined debt service, parity bonds				
1.65	1.56			Bond coverage, parity bonds				
\$ 14,890,882	\$ 14,691,279	\$ 199,603	1.34%	Combined debt service, parity & junior				
1.65	1.56			Bond coverage, parity & junior bonds				

SUBJECT: **OFFICE SPACE LEASE AGREEMENT WITH JEFFREY W. BROWN, LLC, d/b/a TRANSPORTATION SECURITY ASSOCIATES, LLC**

BACKGROUND:

Jeffrey W. Brown, LLC, d/b/a Transportation Security Associates, LLC (TSA), was awarded a radar surveillance system installation and maintenance contract with Port Tampa Bay (PTB) at the July 15, 2014 Board of Commissioners Board meeting. TSA desires to lease approximately 152 square feet of available office space located on the north side of the third floor of the Joseph Garcia International Center from PTB in order to have a local office to oversee the radar surveillance system installation project.

FACTS/COMMENTS:

PTB Staff and TSA have negotiated the following terms:

PREMISES: Approximately 165 square feet (office space and common space) located on the third floor of the Joseph Garcia International Center.

TERM: The term shall be for a period of eleven (11) months; however, either party shall have the right to terminate the Agreement at any time upon providing a sixty (60) day written termination notice to the other.

RENT: Rent shall be \$350 per month, plus applicable sales tax.

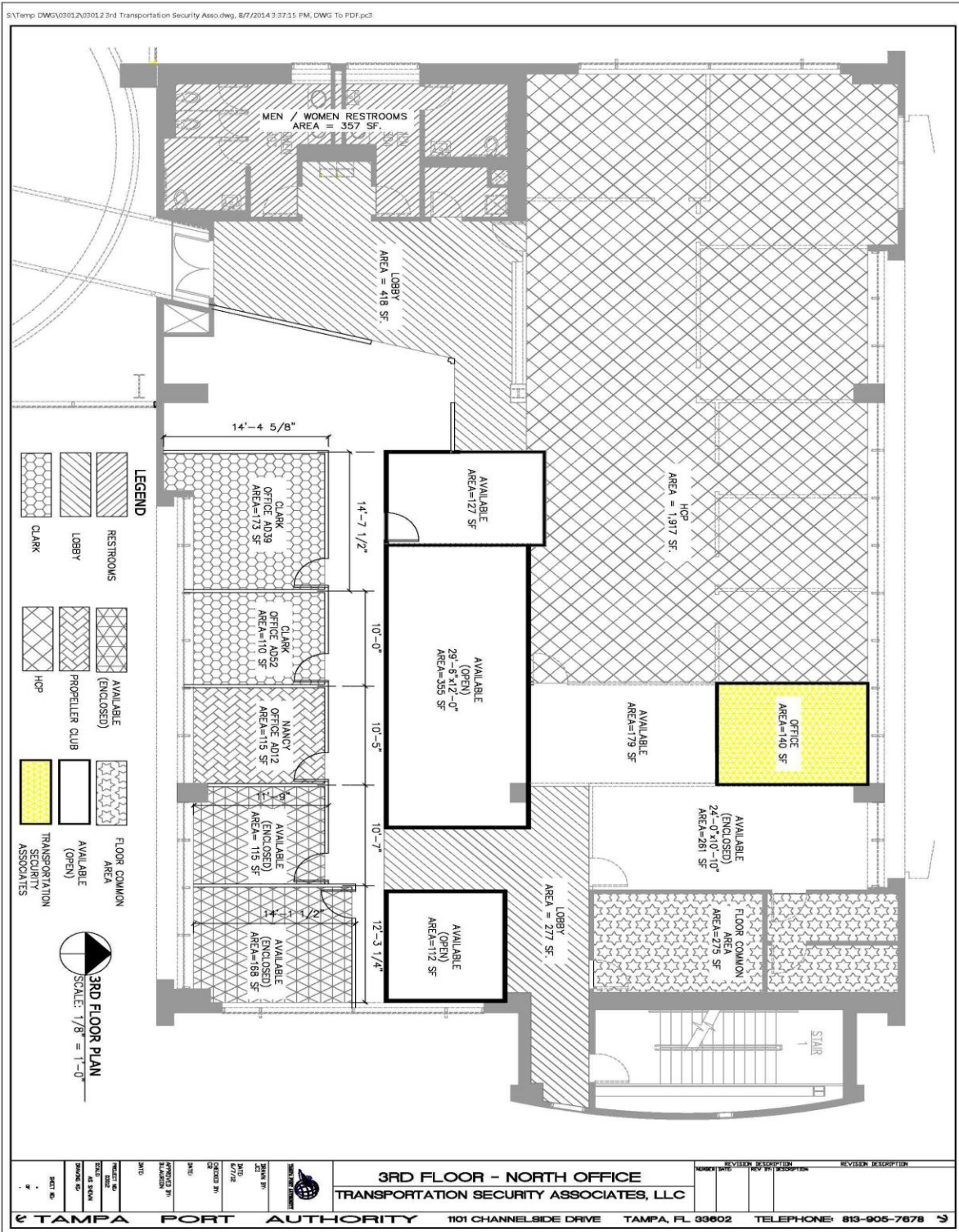
OTHER: Utilities and basic janitorial services are included in the Rent, however, TSA shall provide and maintain insurance for the Premises which shall be set forth in the Lease.

HEARING: No public hearing is required since the Lease term is less than 1 year.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Office Space Lease Agreement with Jeffrey W. Brown, LLC, d/b/a Transportation Security Associates, LLC, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Real Estate 188668 / 188445



SUBJECT: OFFICE SPACE LEASE AGREEMENT WITH MULTI-FAMILY CONSTRUCTION, LLC

BACKGROUND:

Batson-Cook Company (Batson Cook) leases approximately 5,965 square feet of office space on the north side of the fourth floor of the Joseph Garcia International Center. Multi-Family Construction, LLC (Multi-Family Construction), a Florida limited liability company, managed by Batson-Cook Residential, Inc., desires to lease approximately 536 square feet of available office space on the north side of the third floor of the Joseph Garcia International Center from Port Tampa Bay (PTB).

FACTS/COMMENTS:

PTB Staff and Multi-Family Construction have negotiated the following terms:

PREMISES: Approximately 536 square feet (office space and common space) located on the third floor of the Joseph Garcia International Center.

TERM: The term shall be for a period of eleven (11) months; however, either party shall have the right to terminate the Agreement at any time upon providing a sixty (60) day written termination notice to the other.

RENT: Rent shall be \$865 per month, plus applicable sales tax.

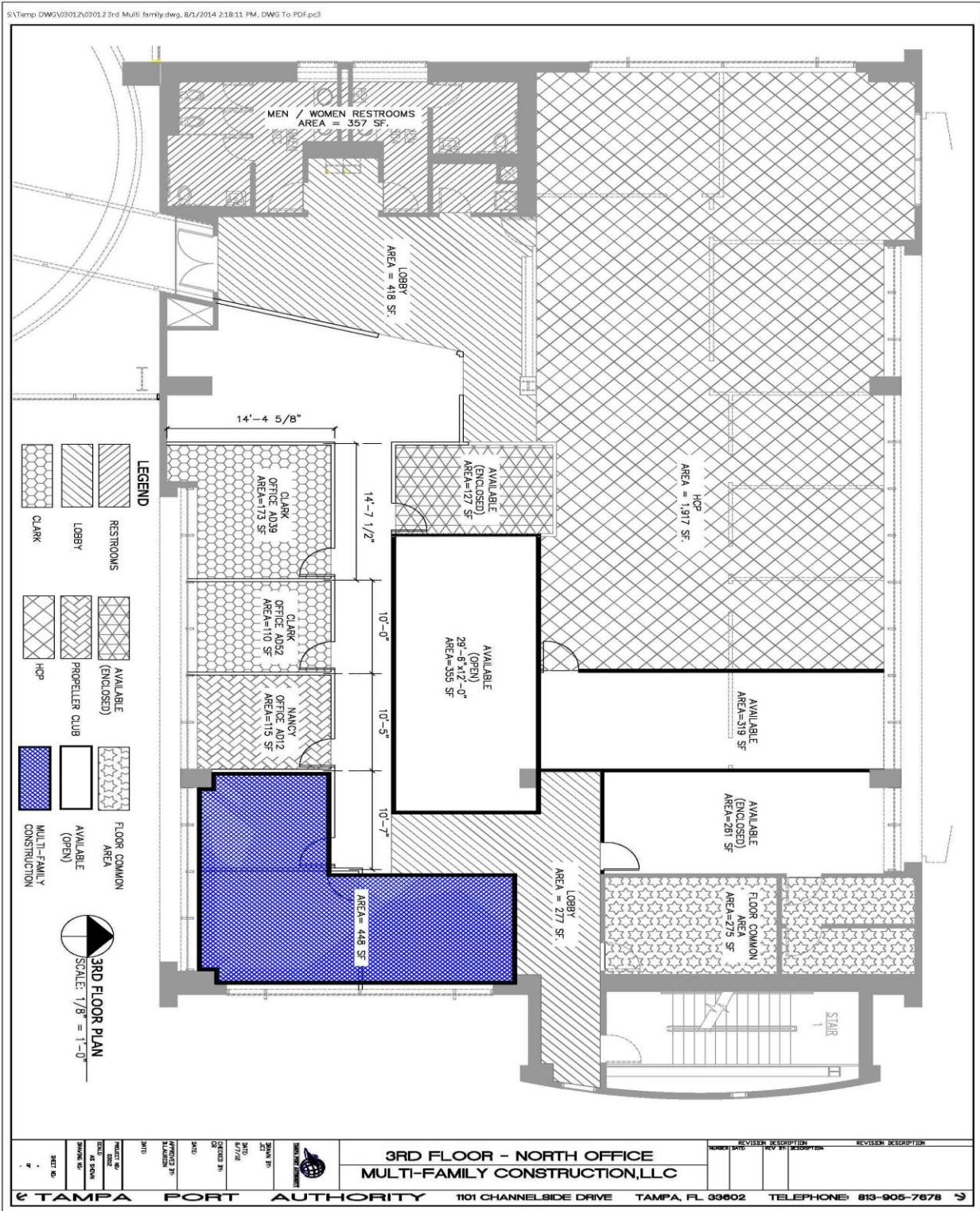
OTHER: Utilities and basic janitorial service are included in the Rent, however, Multi-Family Construction shall provide and maintain insurance for the Premises which will be set forth in the Lease.

HEARING: No public hearing is required since the Lease term is less than 1 year.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Office Space Lease Agreement with Multi-Family Construction, LLC, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Real Estate 188669 / 188336



3RD FLOOR - NORTH OFFICE MULTI-FAMILY CONSTRUCTION, LLC		REVISION DESCRIPTION NO. DATE BY DESCRIPTION	REVISION DESCRIPTION NO. DATE BY DESCRIPTION
PROJECT NO. 00012	DATE 8/1/14		
DRAWN BY J. SPENCER	CHECKED BY J. SPENCER		
PROJECT NO. 00012	DATE 8/1/14		
DRAWN BY J. SPENCER	CHECKED BY J. SPENCER		
PROJECT NO. 00012	DATE 8/1/14		
DRAWN BY J. SPENCER	CHECKED BY J. SPENCER		

SUBJECT: LEASE AMENDMENT WITH HCP ASSOCIATES, INC.

BACKGROUND:

HCP Associates, Inc. (HCP) currently leases approximately 3,300 square feet of office space located on the north side of the third floor of the Joseph Garcia International Center from Port Tampa Bay (PTB) which expires on January 31, 2017 and has no lease extension options.

FACTS/COMMENTS:

Pursuant to HCP's request to reduce its leased premises, PTB Staff and HCP have negotiated the following lease amendment terms:

PREMISES: The Premises shall be reduced from approximately 3300 square feet to approximately 2294 square feet on the third floor of the Joseph Garcia International Center.

EFFECTIVE DATE:

The effective date of the amendment shall be February 1, 2014.

RENT:

Rent for each of the three (3) remaining lease years shall be as follows, plus applicable sales tax.

<u>Lease Year</u>	<u>Annually</u>	<u>Monthly</u>
02/01/2014 to 01/31/2015	\$39,053.26	\$3,254.46
02/01/2015 to 01/31/2016	\$40,029.92	\$3,335.83
02/01/2016 to 01/31/2017	\$41,030.66	\$3,419.22

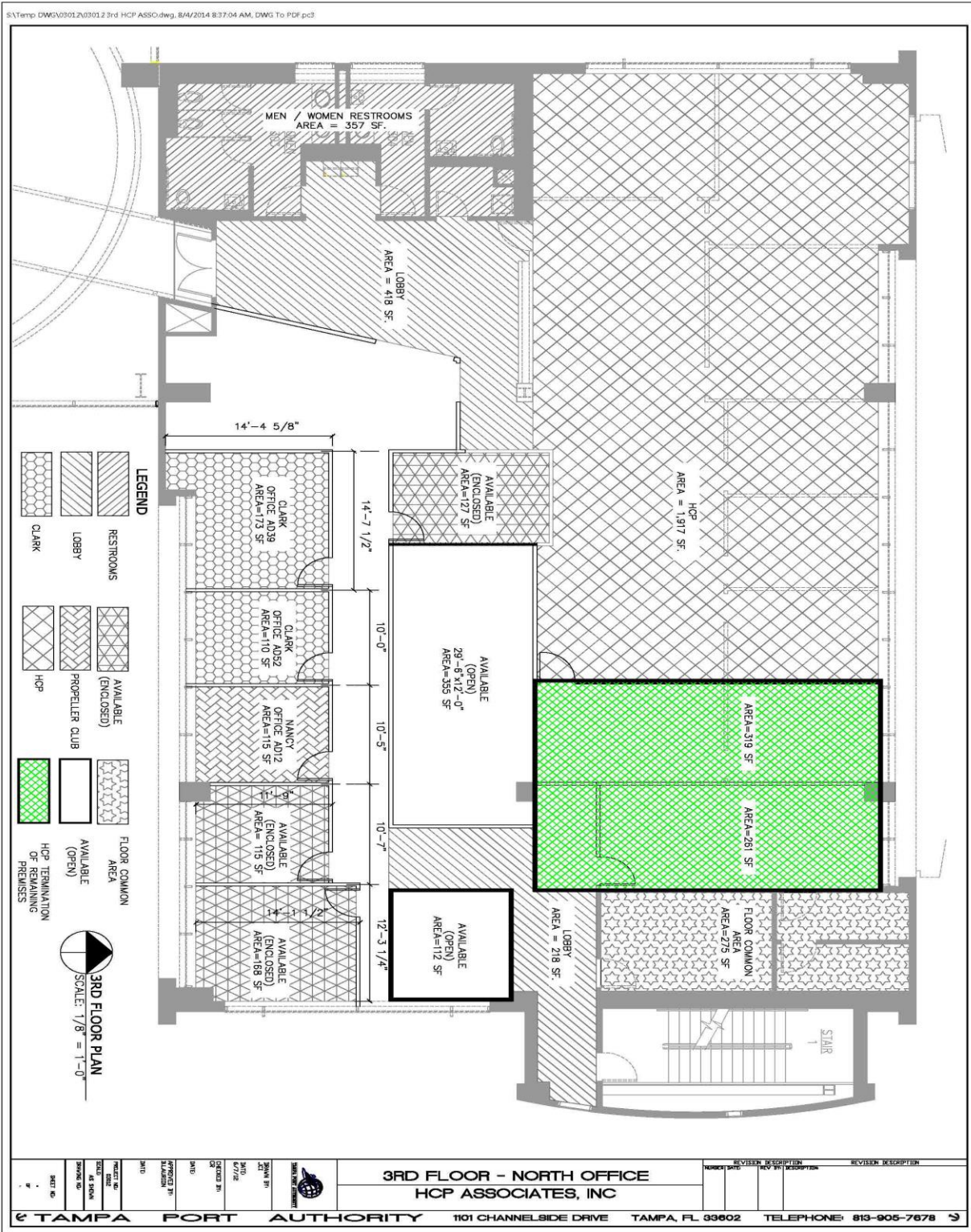
OTHER: All of other terms of the Lease shall remain the same; however, HCP's Right of First Refusal to lease approximately 2,000 square feet of the Remaining Premises shall be terminated.

HEARING: A Public Hearing is not required for this lease amendment.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an amendment to Office Space Lease Agreement with HCP Associates, Inc. in accordance with the above terms, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Real Estate 188673 / 188494



**SUBJECT: CONTRACT RENEWAL WITH PUBLIC FINANCIAL MANAGEMENT (PFM)
FOR FINANCIAL ADVISORY SERVICES**

BACKGROUND:

Port Tampa Bay (PTB) maintains a financial advisory services contract. The scope of services under the contract includes, but is not limited to, financial advisory services related to the issuance of debt instruments, the ongoing management of PTB's debt and investment portfolios, and the analysis of financial opportunities and constraints for any transactions in which PTB may be involved.

On August 20, 2013, PTB's Board of Commissioners approved the selection of Public Financial Management, Inc. (PFM) as PTB's independent financial advisory firm. The original contract approved by PTB's Board was for one (1) year with two (2) one-year optional renewals. The initial term was for the period of October 1, 2013 through September 30, 2014. The Board authorized funds for the first year in an amount not to exceed \$60,000.

FACTS/COMMENTS:

PFM has satisfactorily provided PTB with financial advisory services for the initial term of the contract. Included among PFM's services was the refinancing of the Series 2005A Revenue Refunding Bonds with a direct placement bank loan which resulted in lower debt service costs to PTB and advisory services relating to annual credit reviews with the three (3) major credit rating agencies, all of which resulted in affirmation of PTB's credit ratings and a ratings outlook of Stable.

As a result, PTB staff recommends exercising the first renewal period of the contract with PFM for the period October 1, 2014 through September 30, 2015. The fees associated with services for general financial advice will remain at the original contracted amount of \$60,000. Fees associated with the issuance or refunding of bonds, the placement and/or pricing of interest rate swaps or other derivative products and for investment advisory services will also be paid in accordance with the contract. Pursuant to their contract, PFM maintains a Small Business Enterprise participation goal of ten percent (10%).

Funding for this contract renewal will be included in the FY2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to exercise the first one-year renewal option with PFM as the provider of financial advisory services, from October 1, 2014 through September 30, 2015, at a cost not to exceed \$60,000 per contract year, subject to review by the Chief Legal Officer. Other services will be provided under the contract and will be included at the rates shown in the contract, subject to review by the Chief Legal Officer.

**SUBJECT: CONTRACT RENEWAL WITH HUGH WOOD, INC. FOR INSURANCE
BROKER SERVICES**

BACKGROUND:

For many years, Port Tampa Bay (PTB) has contracted and utilized the services of an insurance broker. Services provided by PTB's insurance broker include, but are not limited to, the marketing and placement of all insurance policies purchased by PTB, the evaluation of exposures to risk and development of recommendation for responding to these exposures, the coordination of all insurance claims and the ongoing review and development of loss control and safety recommendations to mitigate future claims. On August 21, 2012, the Tampa Port Authority's (TPA) Board of Commissioners approved the selection of Hugh Wood, Inc. (HWI) as PTB's insurance broker.

The original contract term was for the period September 1, 2012 to August 31, 2013, with two (2) consecutive one-year renewal options. The Board authorized funds for the first year in an amount not to exceed \$52,000. On July 16, 2013, the Board authorized the first one (1) year renewal option period term from September 1, 2013 to August 31, 2014, also in an amount not to exceed \$52,000.

FACTS/COMMENTS:

HWI has fulfilled all requirements as TPA's provider of insurance broker services, including the effective negotiations on TPA's behalf to lower insurance costs in all lines of TPA's insurance program. In addition, HWI is paid a flat fee for its services as opposed to a commission based on a percentage of total insurance premiums. For these reasons, PTB staff recommends exercising the second, and final, one-year renewal option with HWI for the period of September 1, 2014 through August 31, 2015.

As with the first two (2) years of this contract, compensation for this service will remain at a not to exceed flat fee of \$52,000 per year. The compensation paid by TPA will be credited with any and all commissions, fees, or any other source of revenue received by HWI or any affiliated intermediary, wholesale, managing general agent or affiliated company. In accordance with its contract, HWI has maintained 10% Small Business Enterprise (SBE) participation.

Funding for the contract renewal has been included in the FY2014 Operating Budget and will be included in the FY2015 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to extend the contract with Hugh Wood, Inc. as the provider of insurance broker services for the second, and final, one-year renewal period from September 1, 2014 to August 31, 2015, at a cost not-to-exceed \$52,000, subject to review by Chief Legal Counsel.

Board Meeting
August 19, 2014
Finance 188676 / 188329

SUBJECT: CONTRACT RENEWAL WITH CHERRY BEKAERT, LLP – PROVIDER OF FINANCIAL AUDIT AND RELATED SERVICES

BACKGROUND:

According to Section 11.45, Florida Statutes, and Section 11 of Port Tampa Bay's (PTB) Enabling Act, PTB and Tampa Bay International Terminals (TBIT), a component unit of PTB, are required to have an annual independent audit of their financial records.

On July 17, 2012, PTB's Board of Commissioners approved the award of the financial audit and related services contract to Cherry Bekaert, LLP (Cherry Bekaert). The original contract term was for the period September 1, 2012 through August 31, 2013 with four (4) consecutive one-year renewal options. On August 20, 2013, the PTB Board approved the first renewal year of the contract for the period September 1, 2013 through August 31, 2014.

Fees are to be negotiated prior to the beginning of each contract year and brought before the Board for approval. The PTB Board approved fees for the first renewal period of September 1, 2013 through August 31, 2014 in the amount of \$59,800 for financial audit services and an additional amount not to exceed \$30,000 for ancillary financial and accounting services.

FACTS/COMMENTS:

Cherry Bekaert has satisfactorily performed the audit services required by PTB and TBIT. An additional component of this contract is the performance of ancillary financial and accounting services on an as-needed basis, such as the performance or provision of accounting and financial advice with regards to various business transactions into which PTB may enter. While funds for this ancillary work were authorized for the first renewal period of the contract and not used, there is a possibility of requiring such work during the second renewal period of September 1, 2014 through August 31, 2015.

Therefore, PTB staff recommends authorizing the second renewal period (third year) of the contract with Cherry Bekaert for the period September 1, 2014 through August 31, 2015. The fees associated with services to be performed under the contract will be \$59,800 for financial audit services for both PTB and TBIT with an additional \$30,000 for ancillary financial and accounting services. Cherry Bekaert has maintained ten-percent (10%) Small Business Enterprise (SBE) participation pursuant to their contract.

Funding for this contract renewal has been included in the FY2014 Operating Budget and will be included in the FY2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to renew the contract with Cherry Bekaert, LLP, as the provider of financial audit and related services for the third year from September 1, 2014 to August 31, 2015, for an amount not to exceed \$59,800 for financial audit services for both PTB and TBIT, and an additional amount not to exceed \$30,000 for ancillary financial and accounting services, subject to review by the Chief Legal Officer.

**SUBJECT: SITE IMPROVEMENTS PERMIT – YARA NORTH AMERICA
PROPOSED DE-IONIZED (DI) WATER SYSTEM AND DIESEL
EXHAUST FLUID (DEF) DILUTION SYSTEM**

BACKGROUND:

Port Tampa Bay's (PTB) policy on Site Improvements Permits, effective December 18, 2007, requires that all improvements or modifications on PTB property that exceed \$200,000.00 or involve the granting of easements be brought to PTB's Board of Commissioners for approval.

FACTS/COMMENTS:

Yara North America (Yara) leases 3.66 acres for a liquid bulk terminal along US Highway 41.

Yara proposes to install a new DI water system and DEF dilution system at their existing truck loading rack. The improvement includes a new 5,000 gallon potable water blending tank, 1,000 gallon DI water tank, water pump, air compressor and pipelines.

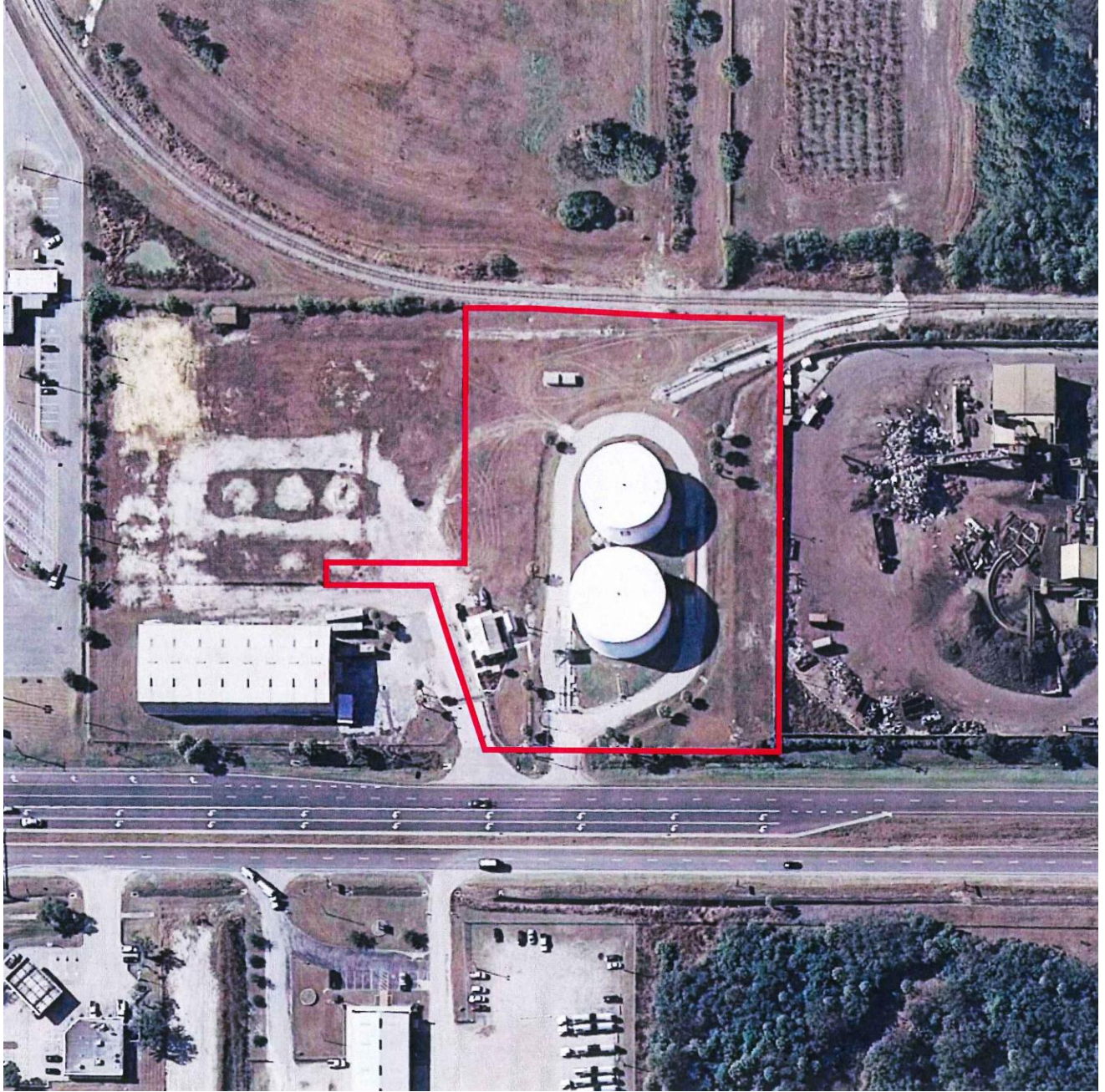
Yara estimates the cost of the proposed work at \$300,000.

No pipeline easements are needed for these improvements because all of the proposed new infrastructure will be located within Yara's existing lease premises.

RECOMMENDATION:

Approve the Site Improvements Permit for Yara North America's proposed DI Water System and DEF Dilution System for their existing truck loading rack at US Highway 41 lease site, as referenced above, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Engineering 188678 / 188485



SUBJECT: SITE IMPROVEMENTS PERMIT – TRANSMONTAIGNE OPERATING COMPANY LP PROPOSED BUTANE INJECTION SYSTEM

BACKGROUND:

Port Tampa Bay's (PTB) policy on Site Improvements Permits, effective December 18, 2007, requires that all improvements or modifications on PTB property that exceed \$200,000.00 or involve the granting of easements be brought to PTB's Board of Commissioners for approval.

FACTS/COMMENTS:

Transmontaigne Operating Company L.P. (Transmontaigne) is the operating company for TPSI Terminals LLC, which leases 15.85 acres for a petroleum terminal on Hookers Point.

Transmontaigne proposes to install a new Butane Injection System for their gasoline truck loading rack. The improvement includes a new butane truck storage area, injection piping and pumps.

Transmontaigne estimates the cost of the proposed work at \$700,000 and will take approximately 3-months to complete.

No pipeline easements are needed for these improvements because all of the proposed new infrastructure will be located within Transmontaigne's existing lease premises.

PTB's approval of the Site Improvement Permit will be conditioned upon Transmontaigne obtaining the City of Tampa Fire Marshall's review and approval of the fire protection plan for the project.

RECOMMENDATION:

Approve the Site Improvements Permit for Transmontaigne Operating Company L.P.'s proposed Butane Injection System for their gasoline truck loading rack at Hookers Point, as referenced above, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Engineering 188679 / 188447



SUBJECT: CONTRACT RENEWALS WITH ADVOCACY GROUP AND BALLARD PARTNERS FOR STATE LEGISLATIVE SERVICES

BACKGROUND:

On August 20, 2013, the Port Tampa Bay (PTB) Board of Commissioners approved the contract award for state comprehensive legislative consulting services consultant to The Advocacy Group at Cardenas Partners, LLC (Advocacy Group) and also to Ballard Partners, Inc. (Ballard Partners) The original contract for each firm was approved by PTB's Board for one (1) year with two (2) one-year renewal options. The initial term for each firm was for the period of September 10, 2013 through September 9, 2014. The Board authorized funds for the first year in an amount not to exceed \$60,000 for each firm.

FACTS/COMMENTS:

Advocacy Group and Ballard Partners collaborated very effectively on various issues during the 2014 Florida legislative session and enhanced PTB's ability to support its requests for state dollars for infrastructure expansion and new business growth. Both firms provided timely feedback and insight on legislation of interest to PTB throughout the 2014 legislative process.

PTB staff recommends exercising the first one-year contract renewal option with Advocacy Group and with Ballard Partners for the period of September 10, 2014 through September 9, 2015 for an amount not to exceed \$60,000 for each firm, which includes all expenses except as specifically authorized by PTB on special assignments. Both consultants have maintained their Small Business Enterprise participation goals of twenty-five (25%) and nine percent (9%) respectively.

Funding for the renewals has been included in the approved FY 14 Operating budget and will be included in the proposed FY 15 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to exercise the first one-year renewal option for state legislative consultant services, from September 10, 2014 through September 9, 2015, with The Advocacy Group at Cardenas Partners, LLC for an amount not to exceed \$60,000, and also with Ballard Partners, Inc. for the same amount, subject to review by the Chief Legal Officer.

SUBJECT: AMENDMENT NO.1 TO THE COUNTY INCENTIVE GRANT PROGRAM AGREEMENT, RPN 433583 1 58, WITH FDOT AND HILLSBOROUGH COUNTY

BACKGROUND:

On August 20, 2013 the Port Tampa Bay Board authorized the Port President/CEO to execute County Incentive Grant Program Agreement FPN 433583 1 58 01 with the FDOT and Hillsborough County, which funds improvements for up to seven (7) railroad crossings within PTB on Hookers Point in an amount of \$1.5-million.

FACTS/COMMENTS:

This project involves third party work by CSXT for performing the railroad crossings design and construction. It has taken more time than originally contemplated for the design services which makes it necessary to modify Exhibit "B"-Schedule of Services – of the Agreement by extending the project activities dates approximately one year as follows:

- a) Design completion by December 31, 2014.
- b) Construction contract to be let by February 28, 2015.
- c) Construction completion by December 31, 2016.

Consequently, PTB staff recommends entering into Amendment No. 1 to the County Incentive Grant Program Agreement with FDOT and the County to extend these project activities dates.

RECOMMENDATION:

Authorize the President/CEO to execute Amendment No. 1 to the County Incentive Grant Program Agreement with FDOT, as referenced above, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Engineering 188681 / 188580

SUBJECT: TITAN FLORIDA, LLC MARINE TERMINAL OPERATOR LICENSE APPLICATION

BACKGROUND:

Pursuant to Section L, Item L00 of the Port of Tampa Tariff No. 13, Titan Florida, LLC has filed an application with Port Tampa Bay (PTB) for a Marine Terminal Operator license to perform services within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

In accordance with a legal advertisement published in the July 11, 2014 issue of the Tampa Bay Times, Port Tampa Bay held a public hearing August 1, 2014 and there were no comments.

Titan Florida, LLC's primary interest is to perform marine terminal operator functions for bulk products at their leased facility on Hookers Point. The act of handling cargo on its lease site requires a licensed marine terminal operator, unless fixed conveyance is utilized. The applicant has submitted its application and meets the requirements of PTB to perform as a marine terminal operator.

Titan Florida, LLC meets all requirements set forth in Section L of the Tariff and is ready, willing and able to perform the services for which the license is to be issued.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to issue a Marine Terminal Operator license to Titan Florida, LLC.

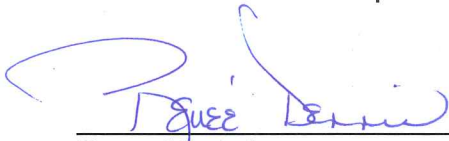
Board Meeting
August 19, 2014
Marketing 188682 / 188187

Memorandum

To: A. Paul Anderson, President & CEO
CC: Charles Klug, Raul Alfonso
From: Renee' Dennis
Date: August 7, 2014
Subject: Public Hearing – Titan Florida, LLC- Marine Terminal Operator License Application

43

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on August 1, 2014 at 10:30 a.m. Attached is the transcription of the hearing along with copies of all exhibits.



Renee' Dennis
Hearing Officer

Date August 7, 2014

I hereby concur with the Hearing Officer's statement and recommend the President & CEO request approval by the Tampa Port Authority Board of Commissioners to approve a marine Terminal Operator License Application for Titan Florida, LLC.



Greg Lovelace
Director of Marketing & Development-
Cargo & Cruise

Date August 7, 2014

Attachments

PUBLIC HEARING TRANSCRIPT

August 1, 2014
10:30 a.m.

Titan Florida, LLC – Marine Terminal Operator License Application

ATTENDEES

Greg Lovelace - PTB
Renee' Dennis - PTB
Cecelia Sealy – PTB
Steven Williams – Titan Florida

44

HEARING OFFICER

Renee' Dennis

1 **Renee' Dennis:**

2
3 This public hearing of the Tampa Port Authority dba Port Tampa Bay is called to order at
4 10:30 a.m. on Friday, August 1, 2014. Today's hearing is held under the authority and pursuant
5 to Chapter 95-488 of the Laws of Florida. The purpose of the hearing is to hear comments from
6 the general public and interested parties regarding the following:

7
8 The application submitted by Titan Florida, LLC for a license to operate as a Marine
9 Terminal Operator in accordance with Section XI, Item L00, Port of Tampa Tariff No. 13.

10
11 My name is Renee' Dennis. I am employed by the Tampa Port Authority and have been
12 appointed by the Board of Commissioners to serve as a hearing officer at public meetings such
13 as the one we are conducting today. Sitting beside me is Greg Lovelace, who will assist me at
14 this hearing.

15
16 **Greg Lovelace:**

17
18 Now I will enter into the record Exhibit No. 1 which is the Titan Florida, LLC license
19 application to operate as a Marine Terminal Operator within the Port District in accordance with
20 Section L, Item L00, Port of Tampa Tariff No. 13.

21
22 Now I will enter into the record Exhibit No. 2 which is the legal advertisement published
23 Friday, July 11, 2014 in the Tampa Bay Times, advising of this public hearing.

24
25 These are the two exhibits that will be entered into the record.

26
27 Titan Florida, LLC's primary interest is to perform marine terminal operator functions for
28 the purpose of importing building materials for the Florida market.

29
30 **Renee' Dennis:**

31
32 The exhibits presented are the only exhibits to be entered into the record.

33
34 At this time we will take public comments concerning this issue.

35
36 Are there any public comments?

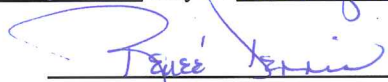
37
38 Hearing none, thank-you. A transcript will be made and furnished to the Tampa Port
39 Authority staff. Staff will then forward the transcript and recommendation to our Board of
40 Commissioners who will meet on August 19, 2014. Staff recommendation will be available on
41 Wednesday, August 13, 2014 after 1:00 p.m.

1 If there is nothing else to come before this hearing, I declare this hearing closed at 10:32
2 a.m.

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I, Renee' Dennis, have read and approve the form of the attached transcript of the August 1, 2014, public hearing for Titan Florida, LLC-Marine Terminal Operator license application.

Dated this 7th day of August, 2014.



Renee' Dennis

RECEIVED

JUN 11 2014

RISK MANAGER

Tampa Port Authority
Terminal Tariff No. 13TAMPA PORT AUTHORITY
License Application

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below)

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input type="checkbox"/> Steamship Agent, Franchise
<input checked="" type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

47

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Titen Florida LLC
Registered Name (Applicant must attach copies of documents filed with the State of Florida)
2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):
Limited Liability Company
Date Established: 10/23/00 DUNS: A-015-77321 EIN: 51-0405873
3. Registered Address: Corporation Service Company
1201 Hays St. Tallahassee, FL 32301
4. Billing Address, if different: 455 Fairway Drive
Deerfield Beach, FL 33441
5. Telephone: (954) 481-2800 Fax: (954) 421-0296
6. Email: jcrawford@TitenAmerica.com Website: www.TitenAmerica.com
7. Name, address and title of principal officers:
See Attached
- | Name | Position | Telephone |
|--------|----------|-----------|
| e-mail | Address | |
| Name | Position | Telephone |

Tampa Port Authority
Terminal Tariff No. 13

e-mail

Address

8. Limousine and taxi companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form. N/A

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

See Attached

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

48

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service. Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.

Liability coverage's are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Tampa Port Authority
Terminal Tariff No. 13

11. Current licenses

City _____ License # _____
County _____ License # _____
State _____ License # _____

12. References:

Bank: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Officer: _____ Account #: _____

Three Trade References including address, phone number and account number:

49

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED _____

John M Crawford
Print name _____

Director
Title or Position _____

DATE: _____

The Times

Published Daily

Tampa, Hillsborough County, Florida

STATE OF FLORIDA } S.S.
COUNTY OF Hillsborough }

Before the undersigned authority personally appeared **A. Robison** who on oath says that he/she is **Legal Clerk** of the **The Times**, an edition of the *Tampa Bay Times* a daily newspaper published at Tampa, in Hillsborough County, Florida; that the attached copy of advertisement, being a **Legal Notice** in the matter **RE: PORT TAMPA BAY APPLICATION BY TITAN FLORIDA, LLC TERMINAL** was published in said newspaper in the issues of **Classified Tampa**, **7/11/2014**.

Affiant further says the said **The Times**, an edition of the **Tampa Bay Times** is a newspaper published at Tampa, in said Hillsborough County, Florida: and that the said newspaper has heretofore been continuously published in said Hillsborough County, Florida:, each day and has been entered as second class mail matter at the post office in Tampa, in said Hillsborough County, Florida:, for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he /she has neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

A. Robison

Signature of Affiant

Sworn to and subscribed before me
this **11th** day of **July** A.D.2014

Joseph F. Fish

Signature of Notary Public

Personally known or produced identification

Type of identification produced _____

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority d/b/a Port Tampa Bay will hold a public hearing at 10:30 a.m., Friday, August 1, 2014, at its offices located at 1101 Channelside Drive, Tampa, Florida, to hear public comments concerning the following:

The application submitted by Titan Florida, LLC, for a license to operate as a Marine Terminal Operator in accordance with Section L, Item LOO, Port of Tampa Tariff No. 13.

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay Director of Cargo & Cruise Marketing at 1101 Channelside Drive, Tampa, Florida 33602 by noon on Thursday July 31, 2014. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-7678 or fax (813) 905-5109 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

Published Friday, July 11, 2014 in the Tampa Bay Times (1004188646)



JOSEPH F. FISH
NOTARY PUBLIC
STATE OF FLORIDA
Comm# FF116052
Expires 6/23/2018

SIGN IN SHEET
 PUBLIC HEARING FOR
 TITAN FLORIDA, LLC
 MARINE TERMINAL OPERATOR LICENSE
 Friday, August 1, 2014, 10:30 a.m.

Name (please print)	Company	Address (please print)	E-mail (please print)	Do you plan to comment?
Steven Williams	Titan Florida		swwilliams@titanamerica.com	
John Crawford	Titan Florida LLC	455 Kennedy Dr. Deerfield Beach, FL	j Crawford@titanamerica.com	
SCOTT ZIEGLER	Titan Florida		sziegler@titanamerica.com	
		51		

SUBJECT: TITAN FLORIDA, LLC STEVEDORE LICENSE APPLICATION**BACKGROUND:**

Pursuant to Section L, Item L00 of the Port of Tampa Tariff No. 13, Titan Florida, LLC has filed an application with Port Tampa Bay (PTB) for a Stevedore license to perform services within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

In accordance with a legal advertisement published in the July 11, 2014 issue of the Tampa Bay Times, Port Tampa Bay held a public hearing August 1, 2014 and there were no comments.

Titan Florida, LLC's primary interest is to perform stevedoring functions for bulk products at its leased facility on Hookers Point. Applicant states all materials are conveyed pneumatically from rail or trucks into silos and loaded into rail or truck for domestic or export distribution. The act of loading or unloading product to or from a ship requires a licensed stevedore, unless fixed conveyance is utilized. The applicant has submitted its application and meets the requirements of PTB to perform as a stevedore.

Titan Florida, LLC meets all requirements set forth in Section L of the Tariff and is ready, willing and able to perform the services for which the license is to be issued.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to issue a Stevedore license to Titan Florida, LLC.

Memorandum

To: A. Paul Anderson, President & CEO

CC: Charles Klug, Raul Alfonso

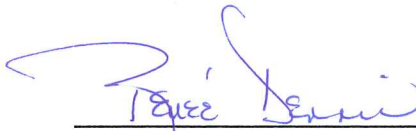
From: Renee' Dennis

Date: August 7, 2014

Subject: Public Hearing – Titan Florida, LLC- Stevedore License Application

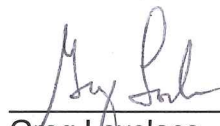
53

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on August 1, 2014 at 10:01 a.m. Attached is the transcription of the hearing along with copies of all exhibits.



Renee' Dennis
Hearing OfficerDate August 7, 2014

I hereby concur with the Hearing Officer's statement and recommend the President & CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Stevedore License Application for Titan Florida, LLC.



Greg Lovelace
Director of Marketing & Development-
Cargo & CruiseDate August 7, 2014

Attachments

PUBLIC HEARING TRANSCRIPT

August 1, 2014

10:01 a.m.

Titan Florida, LLC – Stevedore License Application

ATTENDEES

Greg Lovelace - PTB
Renee' Dennis - PTB
Cecelia Sealy – PTB
Steven Williams – Titan Florida

54

HEARING OFFICER

Renee' Dennis

1 **Renee' Dennis:**

2
3 This public hearing of Port Tampa Bay is called to order at 10:01 a.m. on Friday, August
4 1, 2014. Today's hearing is held under the authority and pursuant to Chapter 95-488 of the
5 Laws of Florida. The purpose of the hearing is to hear comments from the general public and
6 interested parties regarding the following:

7
8 The application submitted by Titan Florida, LLC for a license to operate as Stevedore in
9 accordance with Section XI, Item L00, Port of Tampa Tariff No. 13.

10
11 My name is Renee' Dennis. I am employed by Port Tampa Bay and have been
12 appointed by the Board of Commissioners of the Tampa Port Authority to serve as a hearing
13 officer at public meetings such as the one we are conducting today. Sitting beside me is Greg
14 Lovelace, who will assist me at this hearing.

15
16 **Greg Lovelace:**

55

17
18 Now I will enter into the record Exhibit No. 1 which is the Titan Florida, LLC application
19 for a Stevedore license to operate as a stevedore within the Port District in accordance with
20 Section L, Item L00, Port of Tampa Tariff No. 13.

21
22 Now I will enter into the record Exhibit No. 2 which is the legal advertisement published
23 Friday, July 11, 2014 in the Tampa Bay Times, advising of this public hearing.

24
25 These are the two exhibits that will be entered into the record.

26
27 Titan Florida, LLC's primary interest is to perform stevedoring operations for the purpose
28 of importing building materials for the Florida market.

29
30 **Renee' Dennis:**

31
32 The exhibits presented are the only exhibits to be entered into the record.

33
34 At this time we will take public comments concerning this issue.

35
36 Are there any public comments?

37
38 Hearing none, thank-you. A transcript will be made and furnished to the Tampa Port
39 Authority staff. Staff will then forward the transcript for recommendation to our Board of
40 Commissioners who will meet on August 19, 2014. Staff recommendation will be available on
41 August 13, 2014 after 1:00 p.m.

1 If there is nothing else to come before this hearing, I declare this hearing closed at 10:03
2 a.m.


3
4

5 I, Renee' Dennis, have read and approve the form of the attached transcript of the
6 August 1, 2014, public hearing for Titan Florida, LLC-Stevedore license application.

7
8

9 Dated this 7th day of August, 2014.

10
11


12 Renee' Dennis

13

RECEIVED

JUN 11 2014

RISK MANAGER

Tampa Port Authority
Terminal Tariff No. 13**TAMPA PORT AUTHORITY**
License Application

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below)

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input type="checkbox"/> Steamship Agent, Franchise
<input checked="" type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

57

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Titen Florida LLC
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):

Limited Liability Company

Date Established: 10/23/00 DUNS: 19-075-77321 EIN: 51-0405873

3. Registered Address: Corporation Service Company

1201 Hays St. Tallahassee, FL 32301

4. Billing Address, if different: 455 Fairway Drive

Deerfield Beach, FL 33441

5. Telephone: (954) 481 2800 Fax: (954) 421 0296

6. Email: scrawford@TitenAmerica.com Website: www.TitenAmerica.com

7. Name, address and title of principal officers:

See Attached

Name	Position	Telephone
------	----------	-----------

e-mail	Address
--------	---------

Name	Position	Telephone
------	----------	-----------

Tampa Port Authority
Terminal Tariff No. 13

e-mail

Address

8. Limousine and taxi companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form. *N/A*

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

See Attached

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

58

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.

Liability coverage's are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Tampa Port Authority
Terminal Tariff No. 13

11. Current licenses

City _____ License # _____
County _____ License # _____
State _____ License # _____

12. References:

Bank: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Officer: _____ Account #: _____

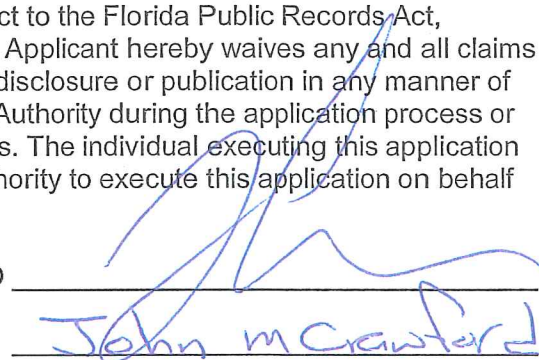
Three Trade References including address, phone number and account number:

59

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED _____

Print name _____
Director
Title or Position _____

DATE: _____

The Times

Published Daily

Tampa, Hillsborough County, Florida

STATE OF FLORIDA }
COUNTY OF Hillsborough } S.S.

Before the undersigned authority personally appeared **A. Robison** who on oath says that he/she is **Legal Clerk** of the **The Times**, an edition of the **Tampa Bay Times** a daily newspaper published at Tampa, in Hillsborough County, Florida; that the attached copy of advertisement, being a **Legal Notice** in the matter **RE: PORT OF TAMPA BAY HEARING APPLICATION BY TITAN FLORIDA LLC** was published in said newspaper in the issues of **Classified Tampa** , **7/11/2014**

Affiant further says the said **The Times**, an edition of the **Tampa Bay Times** is a newspaper published at Tampa, in said Hillsborough County, Florida: and that the said newspaper has heretofore been continuously published in said Hillsborough County, Florida:, each day and has been entered as second class mail matter at the post office in Tampa, in said Hillsborough County, Florida:, for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he /she has neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

A. Robison

Signature of Affiant

Sworn to and subscribed before me
this **11th** day of **July** A.D.2014

Joseph J. Fish

Signature of Notary Public

Personally known X or produced identification

Type of identification produced _____

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority d/b/a Port Tampa Bay will hold a public hearing at 10:00 a.m., Friday, August 1, 2014, at its offices located at 1101 Channelside Drive, Tampa, Florida, to hear public comments concerning the following:

The application submitted by **Titan Florida, LLC**, for a license to operate as a Stevedore in accordance with Section L, Item L00, Port of Tampa Tariff No. 13.

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay Director of Cargo & Cruise Marketing at 1101 Channelside Drive, Tampa, Florida 33602 by noon on Thursday July 31, 2014. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-7678 or fax (813) 905-5109 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDING AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

Published Friday, July 11 in the Tampa Bay Times (1004188633)



JOSEPH F. FISH
NOTARY PUBLIC
STATE OF FLORIDA
Comm# FF116052
Expires 6/23/2018

D. REGULAR AGENDA

SUBJECT: CONTRACT EXTENSION FOR NAVIGATIONAL IMPROVEMENTS (DREDGING) SERVICES WITH ORION DREDGE SERVICES, LLC, CONTRACT NO. 11-02811

BACKGROUND:

Historically, Port Tampa Bay (PTB) annually dredges approximately 120,000 cubic yards from its berths. The PTB Board awarded the FY 2011 Navigational Improvements (Dredging) Contract No. 11-02811 (Contract) to Orion Dredge Services LLC (Orion) at its July 2011 meeting. The contract was executed on October 11, 2011 and with a contract completion date of October 10, 2014. The contract rates are unit prices per actual cubic yards dredged. Rates are adjusted annually in October of each year based upon the percentage change (increase or decrease) in the Gulf States Fuel Index.

FACTS/COMMENTS:

The PTB dredging season extends from September 1st through March 31st, when Spoil Island 2D is available and not within the migratory bird nesting season (April 1st through August 31st). The current Orion contract expires on October 10, 2014. However, staff recommends the contract expiration date be extended by approximately five and one-half months to March 31, 2015 to coincide with the end of dredge season. The estimated dredge quantity for the upcoming dredge season is approximately 60,000 cubic yards, which is approximately half of the normal quantity dredged. Staff estimates that extending the contract with its 2011 bid schedule will save the Port over \$400,000 in the costs of mobilization/demobilization, general conditions and dredging compared to the cost of procuring a new contract at this time. Staff has met with Orion representatives and they are willing to extend the contract with unchanged terms and conditions. There remains approximately \$1.645-million of unspent funds on the current dredging contract, which staff recommends be used to complete the dredging for the upcoming season. Orion currently maintains 13% Small Business Enterprise participation.

In addition, independent berth owners have again requested to be included in PTB's dredge program. The methodology for including independent berth owners in PTB dredge projects has been to execute joint participation agreements (JPA) defining the terms under which the work will be performed, and to receive prepayment for the estimated cost of the work so that no PTB funds are expended on independent berth owners' property. Staff also requests authorization for the Port President/CEO to execute JPAs with independent berth owners within the Port of Tampa for inclusion in the dredge project, contingent upon pre-payment of the estimated dredging costs. PTB will procure a new three-year dredging contract during the summer of 2015.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to extend Contract No. 11-02811 "FY2011-2014 Navigational Improvements" with Orion Dredging Services, LLC until March 31, 2015, utilizing unspent project funds in the amount not to exceed \$1,645,000, and execute joint participation agreements with independent berth owners for inclusion in the dredging project, as referenced in the agenda item, all subject to review by the Chief Legal Officer.

SUBJECT: AMENDMENT TO JANITORIAL SERVICES CONTRACT TO AUTHORIZE INCREASE IN CONTRACTOR FEES

BACKGROUND:

The Port Tampa Bay Board authorized the award of a contract to ASK Solutions, Inc. (ASK), a PTB Small Business Enterprise (SBE) firm, at the October 2013 meeting. The contract was approved for one (1) year with two (2) one-year renewal options. The Board authorized funds for the first year, November 1, 2013 through October 31, 2014, in an amount not to exceed \$254,671.20. The janitorial contract (Contract) includes furnishing all labor, materials, equipment, and services necessary or incidental to providing janitorial and cleaning services at the Port Tampa Bay (PTB) Headquarters Bldg., Cruise Terminals 2, 3 & 6, Facilities Management Building, Securities Operations Center on Maritime Blvd., Access Control Centers at Pendola Point and Port Sutton, Customs Bldg. at 1803 Eastport Drive, and miscellaneous other properties.

FACTS/COMMENTS:

The Contract amount needs to be increased to provide additional funding for cleaning services. The original bid proposal inadvertently listed the quantity of cleaning services needed for three basic janitorial services bid items (Bid Item Nos. B-8, B-9 and B-10) as hours required for one month of service instead of hours for twelve months of service. This budget adjustment will require additional funding in the amount of \$54,500 for the 1st year of the contract.

In addition, throughout FY2014 there have been significantly more special events held in the PTB cruise terminals, boardroom and lobby requiring cleaning services that weren't budgeted when the contract was originally executed. The Contract contemplated ten special events (150-manhours of cleaning services); however to date, PTB is on track for twenty events (640-manhours of cleaning services). Additional special event cleaning services will require supplementary funding in the amount of \$7,850 for the 1st year of the Contract. Finally, staff requests \$7,650 of contingency funds be added for the 1st year of the contract for any additional unforeseen cleaning services that may be required.

Thus, PTB staff requests authorization to increase the janitorial services Contract for the initial one year term by \$70,000 for a total 1st year contract not-to-exceed amount of \$324,671.20. Funds for this additional funding are available in the FY2014 Operating Expense Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an amendment to the Janitorial Services Contract with ASK Solutions Inc. to increase the contract amount for the first year by \$70,000, bringing the not-to-exceed total budget for the initial one-year term to \$324,671.20, subject to review by the Chief Legal Officer.

SUBJECT: AUTHORIZE CONTAINER GANTRY CRANES CONTRACT NEGOTIATIONS WITH SHANGHAI ZHENHUA HEAVY INDUSTRIES CO., LTD (ZPMC)

BACKGROUND:

The Port Tampa Bay (PTB) container facility is currently equipped with three 42 year old low profile container gantry cranes which have a limited out-reach of 110-feet capable of handling a maximum of 11 containers across the width of a container ship. PTB staff has identified the need to acquire two new container gantry cranes that will have an out-reach of 160-feet capable of handling larger vessels in the 8,000 to 9,000 twenty-foot equivalent unit (TEU) range with up to 16 containers across the width of the ship. PTB received a \$12 million grant from the State of Florida for the purchase of a container gantry crane and PTB is also arranging a \$12-million loan from the FDOT State Infrastructure Bank (SIB) program for the purchase of the second crane.

FACTS/COMMENTS:

In accordance with PTB procurement policy, staff advertised a Request for Proposal (RFP) for this project in the Tampa Tribune, Tampa Bay Times, Florida Sentinel Bulletin, and La Gaceta, as well as electronically on Onvia-Demand Star (e-procurement database system) and the American Association of Port Authorities website on April 18, 2014. Five (5) firms attended the non-mandatory pre-proposal conference on April 25, 2014. On July 11, 2014 PTB received a single proposal from Shanghai Zhenhua Heavy Industries Co., Ltd. also known as ZPMC. Three other crane manufacturers (Leihberr, Paceco, and Kone) submitted letters explaining they declined to bid due to current workloads.

On August 5, 2014, the Evaluation Committee (Committee), consisting of Bruce Laurion, VP of Engineering; Mike Macaluso, CFO; Bob Callahan, VP Marine Operations; Brian Hunter, FDOT Airport/Seaport Administrator; Vincent Halterlein, Ports America VP Engineering & Equipment Services; and Dietmar Reuten, Ports America Engineering Manager, met to review the ZPMC proposal outlined below. Additionally, PTB retained the services of the crane consulting firm of Paul Bridges Associates to provide technical advice and assist in the development of the RFP. Paul Bridges Associates has advised that the ZPMC proposal is technically responsible and that ZPMC would be able to meet all of the specifications and requirements included in the RFP.

PROPOSAL ITEM	PROPOSED PRICE
Two Cranes w/ABB Drives (Base Proposal)	Not Priced
Two Cranes w/ZPMC Drives (Alternate Proposal)	\$21,514,268
Two Cranes w/TMEIC Drives (Alternate Proposal)	\$22,574,896
Two Cranes w/AVTRON Drives (Alternate Proposal)	\$22,508,894

As noted in the table, ZPMC did not include a price for the Base Proposal of two gantry cranes with ABB drives. However, it did provide alternate proposals for two cranes having ZPMC

drives, TMEIC drives, or Avtron drives. The drives are a very important and critical part of the cranes since they control the speed and acceleration of the load, the trolley and the crane itself. The drives must have proven reliability along with the prerequisite of a service division and spare parts readily available in the U.S. The ABB, TMEIC and AVTRON drives meet these criteria. However, ZPMC's proposal was silent on the type, quantity and cost of spare parts to be provided.

In consideration of the aforementioned issues, the Committee recommends that staff be authorized to negotiate with ZPMC on terms (price, schedule, delivery, drives, spare parts, warranty, etc.) for two container gantry cranes with any proposed contract to be brought back to the Board for approval. PTB staff anticipates that the total cost of the two cranes including spare parts and other allowances will not exceed the \$25 million amount included in the proposed FY2015 Capital Budget. ZPMC has complied with PTB's Small Business Enterprise (SBE) program committing to a good-faith effort of six percent (6%) local SBE participation on this contract.

RECOMMENDATION:

Authorize staff to negotiate with the ZPMC on contract terms for the purchase of two container gantry cranes with any proposed contract to be brought back to the PTB Board for approval.

SUBJECT: AMENDMENT TO VIDEO PRODUCTION SERVICES CONTRACT WITH SHOOTING STARS POST, INC.

As part of Port Tampa Bay's (PTB) new branding initiative, PTB undertook a video project that resulted in PTB's first major digital video presentation. The resulting video was a seven minute, comprehensive production of the Port's operations, diverse lines of business and new brand. The project also resulted in the ownership of raw footage, enabling PTB to begin building its very own library of video assets that in the long run will save money on future video productions and presentations. This initiative was the first of a 2-part video strategy.

FACTS/COMMENTS:

In accordance with PTB procurement policy, staff advertised a Request for Proposal (RFP) for this project in the Tampa Tribune, Tampa Bay Times, Florida Sentinel Bulletin, and La Gaceta, as well as electronically on Onvia-DemandStar (e-procurement database system) on Friday, August 16, 2013. Twelve firms attended the mandatory pre-proposal teleconference on August 22, 2013. On September 5, 2013, PTB received six (6) responsive proposals. A selection committee (Committee), consisting of Wade Elliott, PTB VP of Marketing & Business Development, Andrew Fobes, PTB Director of Public Affairs and Dale Gordon, Executive Director of the Hillsborough County Film Commission, evaluated the proposals based upon qualifications/experience of the firm and key personnel, vision, production timeline and fee. On September 27, 2013, the Committee heard presentations from the short-listed firms and ranked Shooting Stars Post, Inc. (100% SBE firm) as the top ranked firm.

The PTB policy on Expenditure of Funds by the Port Director and Staff authorizes the Port Director to approve the expenditure of funds up to \$100,000 without the prior approval of the Board of Commissioners. The policy further states that an affirmative vote of four Commissioners is required for any action taken which involves the expenditure of funds in excess of this spending limit. Since the contract amount was less than \$100,000, the Port President and CEO approved a contract with Shooting Stars Post, Inc. (Shooting Stars) for an initial term of one (1) year commencing on October 24, 2013, with two (2) extension option periods of one (1) year each (Contract). During this initial year, Shooting Stars successfully completed the first of the 2 part video strategy.

Going forward, staff seeks to further its brand messaging strategy in video by producing a series of shorter, topic specific stories about the Port's various assets - for use on the website, in online marketing efforts, in new business presentations and those presentations made to a variety of target audiences as well as for PTB trade show efforts. These shorter video pieces, or vignettes, are intended to be produced in a manner consistent with the long video which debuted at the state of the port and is currently on the website. Topics for the vignettes will range from PTB's successful public private partnerships (Gateway Rail and REK petroleum facility among others) to the explosive growth in Central Florida, the concentration of distribution centers along the I-4 corridor, expanding intermodal capabilities as well as other stories including PTB's efforts with Audubon and our environmental stewardship.

To create a consistent, synergistic look and feel to the products and avoid a disjointed presentation of the brand, staff recommends approval of extending and increasing the funding of the Contract with Shooting Stars. Consistency in creative video production comes from consistency in style: style of camera operation, style of editing, music, storytelling/writing and other subjective elements that create the overall visual, audio look and feel to each vignette and

collectively, the series. While other production company personnel can achieve results similar to that video style which has already been produced, the chances of a success consistency are significantly diminished without the same production company and subjective artistry. Best practices in this area begin with the same style and personnel working on the upcoming vignettes.

The estimated cost for the additional footage and testimonials to use with current library footage to produce several new vignettes is estimated at \$75,000 which will exceed the \$100,000 contract limit; thereby requiring board approval. The total Contract amount would not exceed the new upset limit of \$175,000.

Staff recommends approval of the contract extension and additional funding. Funding for this renewal has been included in the proposed FY2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an amendment to the Video Production Services Contract with Shooting Stars Post, Inc. to increase the total contract price to a not to exceed amount of \$175,000 and exercise the first one (1) year extension period commencing October 24, 2014 and ending October 23, 2015, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Branding & Regional Alliances 188688 / 188388

SUBJECT: EXTENSION OF PARKING ACCESS REVENUE CONTROL SYSTEM MAINTENANCE CONTRACT WITH SCHEIDT & BACHMANN USA, INC.

BACKGROUND:

On August 21, 2012, Port Tampa Bay's (PTB) Board awarded the Parking Access Revenue Control System (PARCS) proprietary system maintenance contract (Contract) to Scheidt & Bachmann USA, Inc. (S&B). At the June 2014 meeting, the Board approved a system upgrade to allow for all cruise valet parking transactions and revenue to be processed in a point of sale system provided by the Computerized Valet Parking System and ultimately uploaded to the S&B PARCS system. The S&B Contract has an initial term of one (1) year with two (2) consecutive one (1) year extension options. The first one-year extension option expires August 31, 2014.

FACTS/COMMENTS:

The S&B maintenance Contract provides PTB with a completely integrated hardware and software system support for the PARCS and includes a four (4) hour phone response time to system related service calls in addition to providing preventive maintenance service on the software and all moving parts every six (6) months. S&B has been responsive to PTB's requests and service requirements throughout the past several years which have led to all parking devices operating as efficiently as possible and the support staff utilized to maintain and repair the system has significantly improved the level of customer service provided to the patrons of the PTB's parking garage.

As a result, PTB staff recommends exercising the second and final extension option for the period September 1, 2014 through August 31, 2015. Since the PARCS is a proprietary system, competitive bidding for maintenance contracts is not otherwise practicable. Thus, in addition, staff recommends amending and extending the Contract term to include two (2) additional one-year extension options and provide PTB with a right to terminate the Contract by providing a thirty (30) day written notice to S&B. The amended Contract would provide for yearly automatic rate increases as outlined below:

<u>Contract Term</u>	<u>Maintenance Cost</u>
Contract Year 3 (09/01/14 to 08/31/15)	\$50,612.50
Additional Extension Option 1 (09/01/15 to 08/31/16)	\$53,443.33
Additional Extension Option 2 (09/01/16 to 08/31/17)	\$56,115.49

Funding for this contract has been included in the approved FY 2014 and in the proposed FY 2015 Operating Expense budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an amended and extended Maintenance Contract with Scheidt & Bachmann USA, Inc., with yearly not-to-exceed automatic increased maintenance costs as outlined above, subject to review by the Chief Legal Officer.

Board Meeting
August 19, 2014
Real Estate 188689 / 188512

**SUBJECT: BREAK-BULK TERMINAL OPERATOR AGREEMENT WITH
PORTS AMERICA FLORIDA, INC.**

BACKGROUND:

On May 26, 2006, Port Tampa Bay (PTB), Tampa Bay International Terminals, Inc. (TBIT) and P&O Ports of Florida, Inc., now Ports America Florida, Inc. (Ports America), entered into a break-bulk terminal agreement (Break-Bulk Agreement). The agreement called for Ports America to provide break-bulk terminal operations services on PTB facilities along Berths 201, 202, 208, 209, 210 and 211 (Concession Area). Commodities handled by Ports America under this agreement included steel, construction materials, roll-on/roll-off (ro-ro) cargo, automobiles, palletized cargo and other cargos. Container cargo was and still is handled by Ports America under a separate agreement with PTB. At the December 21, 2010 Board meeting, the PTB Board authorized the Port Director to terminate the Break-Bulk Agreement and enter into an interim month-to-month general cargo service agreement with Ports America due to economic conditions.

FACTS/COMMENTS:

PTB staff has negotiated a revised Break-Bulk Terminal Operator Concession Agreement with Ports America on the following terms:

- Use: License to perform terminal operations within the Terminal Area including handling, loading and unloading cargo to or from truck or rail and other terminal break-bulk operation services; provided, that Ports America will not have any exclusive rights to perform stevedoring services within the Terminal Area or First Call Area.
- Term: 5 years with 2 options to extend for a term of 1 year each. PTB may terminate the agreement with 180 days written notice to Ports America
- Terminal Area: Approximately 59.1 acres consisting of approximately 17 acres of terminal facilities adjacent to Berth 201 and approximately 42.1 acres of terminal facilities along Berth 209 and a portion of Berth 210, subject to all existing licenses and easements. Ports America will accept the premises in their "AS-IS" condition.
- First Call Area: Approximately 2.2 acres along Berth 201 and approximately 3.4 acres along Berths 209 and a portion of Berth 210.
- Revenue Sharing: Ports America will pay PTB a percentage of all "Gross Revenues" collected by Ports America from its break-bulk

terminal operations based upon the following revenue sharing plan:

<u>Annual Tonnage</u>	<u>Percentage to PTB</u>
0 to 250,000 tons	12% of Gross Revenues
250,001 tons and above	10% of Gross Revenues

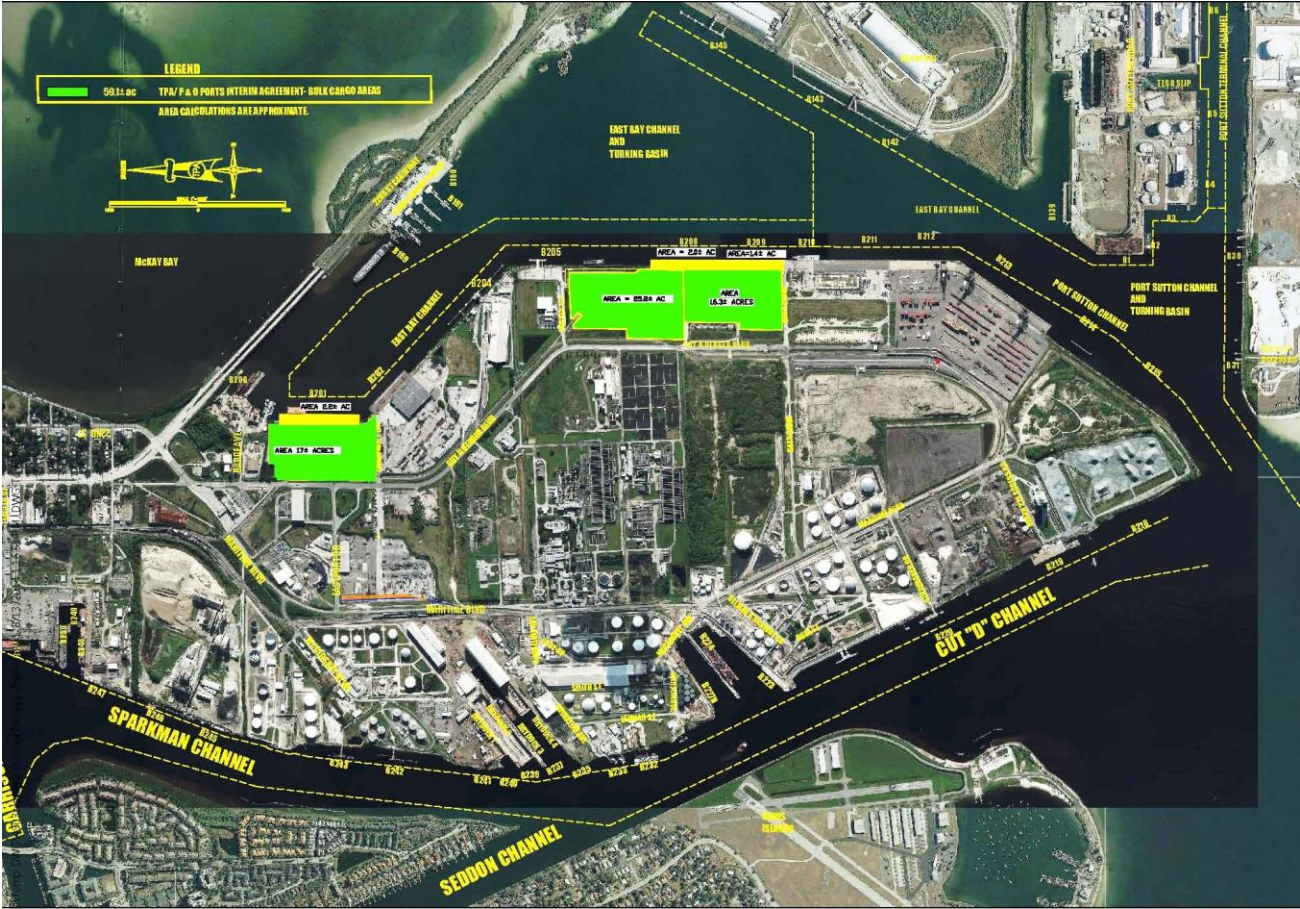
Terminal Equipment: Ports America will provide all terminal operations equipment necessary to duly and efficiently operate the terminal facilities for general cargo.

Maintenance and Repair: PTB will be responsible for the structural repair of the First Call and Terminal Areas, except for damages caused by Ports America. PTB will also be responsible for routine maintenance and repair of the First Call Area. Ports America will be responsible for all routine maintenance and repair of the Terminal Area, including janitorial services.

Other: Ports America will be responsible for insurance, utilities, and security costs for the Terminal and First Call Areas.

RECOMMENDATION:

Authorize the Port President/CEO to enter into a revised Break-Bulk Terminal Operator Concession Agreement with Ports America Florida, Inc. in accordance with the terms set forth in the agenda item, subject to review by Chief Legal Officer.



E. RECEIPT OF REPORTS

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

FY2014 – LEGAL FEES AND EXPENSES REPORT THROUGH JULY 31, 2014

YEAR-TO-DATE LEGAL FEES AND EXPENSES

	<u>FY 2014 Budget</u>	<u>FY 2014 Actual</u>
General Support / Litigation	\$ 79,000.00	\$ 501,321.72
General Admiralty / Maritime	\$ 24,000.00	\$ 22,031.15
General Real Estate / Land Use	\$ 50,000.00	\$ 42,805.00
General Construction Services Legal Support	\$ 13,000.00	\$ 17,752.50
General Environmental Legal Support	\$ 15,000.00	\$ 6,425.00
General Labor/Employment Legal Support	\$ 35,000.00	\$ 10,657.50
General Bankruptcy Services Legal Support	\$ 9,000.00	\$ 0.00
YEAR-TO-DATE FY 2013-14	<u>\$225,000.00</u>	<u>\$ 600,992.87</u>
[Over – Budget <u>\$375,992.87</u>]		

LITIGATION AND GENERAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>JULY</u>	<u>Cumulative FY To Date</u>
Gray Robinson		
General		\$ 1,145.70
Channelside Bay Mall/Lit	\$ 11.12	\$ 176.90
Anglo-Irish Bank v. CBM		\$ 20,641.00
Liberty Channelside LLC	\$133,687.08	\$442,484.09
TM-Port TB		\$ 4,501.13
TM-WM-Port TB		\$ 2,310.64
Smith Katzenstein		
Liberty Channelside		\$ 18,418.40
Hobby & Hobby, P.A.		
General	\$ 382.50	\$ 382.50
Hamilton, Miller & Birthisel		
General		
Ins – CD *		\$ 21,446.31

* Information only – Legal Fees paid by Insurance Company

GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>JULY</u>	<u>Cumulative FY To Date</u>
Venable, LLC General	\$ 2,647.50	\$ 20,931.15
Quarles & Brady General		\$ 1,100.00

GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>JULY</u>	<u>Cumulative FY To Date</u>
Gray Robinson – Real Estate General Channelside Bay Mall/RE DRI	\$ 1,552.50	\$ 1,620.00
Murphy Oil USA, Inc. NexLube Tampa, LLC CBM – New Developer	\$ 25,622.50	\$ 26,365.00
P&M Consulting Group DRI NexLube Tampa, LLC Cruise Terminals South Bay Gen'l Projects		\$ 75.00
Trenam Kemker Buckeye Terminals		\$ 32,197.50

GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>JULY</u>	<u>Cumulative FY To Date</u>
Glenn Rasmussen Civil Service-MD	\$ 100.00	\$ 840.00
Gray Robinson Civil Service-22 Civil Service-23		\$ 517.50
Mandelbaum Fitzsimmons General		\$ 4,825.00
Broad and Cassel General	\$ 775.00	\$ 3,650.00

GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT

Outside Counsel / Matter	JULY	Cumulative FY To Date
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Trenam Kemker
 Special Construction
 General

GENERAL BANKRUPTCY LEGAL SUPPORT

Outside Counsel / Matter	JULY	Cumulative FY To Date
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McIntyre Panzarella
 Corp Svcs
 Claims/Collection

GENERAL ENVIRONMENTAL LEGAL SUPPORT

Outside Counsel / Matter	JULY	Cumulative FY To Date
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Enola Brown, P.A.
 General

Manson Law Group
 General

Lash & Wilcox, P.L.
 Berth 230

\$ 6,425.00

Board Meeting
 August 19, 2014
 Legal #188661v1

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of July 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Usage Fees:						
S036	ALTAMAR SHIPPING	\$ 40.00	\$ 88.00	\$ -	\$ -	\$ 128.00
Q023	ALTAMAR SHIPPING SERVICE	\$ 1,376.51	\$ 1,837.04	\$ 772.93	\$ -	\$ 3,986.48
T012	AMALIE OIL COMPANY	\$ 1,751.94	\$ -	\$ -	\$ -	\$ 1,751.94
A470	AMERICAN MARINE AGENCIES	\$ 939.00	\$ -	\$ -	\$ -	\$ 939.00
A415	AMERICAN VICTORY MARINERS	\$ 28.60	\$ -	\$ -	\$ -	\$ 28.60
Q212	ATLANTIC RO-RO CARRIERS, INC.	\$ 2,846.85	\$ -	\$ -	\$ -	\$ 2,846.85
A012	BOUCHARD TRANSPORT CO	\$ 23,133.62	\$ -	\$ -	\$ -	\$ 23,133.62
S041	BRONCO TRANSPORT	\$ 264.00	\$ -	\$ -	\$ -	\$ 264.00
T003	CARGILL INC	\$ 3,785.33	\$ -	\$ -	\$ -	\$ 3,785.33
D049	CARGILL SALT	\$ -	\$ 20.00	\$ -	\$ -	\$ 20.00
T151	CARGILL SALT	\$ 1,399.90	\$ 70,679.62	\$ 22,647.26	\$ -	\$ 94,726.78
S025	CARGILL SALT DIVISION	\$ 464.00	\$ -	\$ 488.00	\$ -	\$ 952.00
T131	CARNIVAL CRUISE LINES	\$ 506,056.00	\$ -	\$ -	\$ -	\$ 506,056.00
T198	CEMEX CEMENT OF LOUISIANA, INC.	\$ 14,499.41	\$ -	\$ -	\$ -	\$ 14,499.41
T141	CEMEX INC	\$ 3,370.50	\$ 3,370.50	\$ 224,700.00	\$ -	\$ 231,441.00
T014	CENTRAL FLORIDA PIPELINE LLC	\$ 185,758.54	\$ -	\$ -	\$ -	\$ 185,758.54
D047	CITY OF TAMPA	\$ 620.00	\$ -	\$ -	\$ -	\$ 620.00
D004	CTL DISTRIBUTION INC	\$ 100.00	\$ -	\$ -	\$ -	\$ 100.00
Q081	DONGKUK INTERNATIONAL INC	\$ 4,689.93	\$ -	\$ 34.04	\$ -	\$ 4,723.97
Q127	DONGKUK INTERNATIONAL INC	\$ 4,274.73	\$ -	\$ -	\$ -	\$ 4,274.73
Q032	DUFERCO STEEL, INC	\$ 11,519.29	\$ 114.17	\$ -	\$ -	\$ 11,633.46
A478	ENTERPRISE MARINE SERVICES LLC	\$ 11,395.73	\$ -	\$ -	\$ -	\$ 11,395.73
A031	FILLETTE GREEN & CO, INC	\$ 31,939.75	\$ -	\$ -	\$ -	\$ 31,939.75
T132	FLORIDA AQUARIUM	\$ -	\$ 455.00	\$ -	\$ -	\$ 455.00
Q097	FRONTIER LOGISTICS	\$ 898.46	\$ 2,919.15	\$ -	\$ -	\$ 3,817.61
A429	GAC SHIPPING (USA) INC	\$ 53,141.10	\$ 77.59	\$ -	\$ 57.00	\$ 53,275.69

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of July 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T185	GAETANO CACCIATORE INC	\$ 27,927.06	\$ -	\$ -	\$ -	\$ 27,927.06
S043	GLOBAL DISTRIBUTION INC	\$ 16.00	\$ -	\$ -	\$ -	\$ 16.00
Q342	Global Shipping Services LLC	\$ 2,414.03	\$ -	\$ -	\$ -	\$ 2,414.03
A254	GREAT LAKES DREDGE & DOCK	\$ -	\$ -	\$ -	\$ 96.84	\$ 96.84
A264	GULF MARINE REPAIR INC	\$ 840.00	\$ -	\$ -	\$ -	\$ 840.00
T063	GULF SULPHUR SERVICES	\$ 3,621.17	\$ -	\$ -	\$ -	\$ 3,621.17
Q336	Hanwa American Corporation	\$ 167.27	\$ -	\$ -	\$ -	\$ 167.27
S059	HEAVY PARTS INTERNATIONAL	\$ 32.00	\$ -	\$ -	\$ -	\$ 32.00
Q010	HUSTEEL USA INC	\$ 4,138.43	\$ -	\$ -	\$ -	\$ 4,138.43
Q125	HYUNDAI CORPORATION USA	\$ -	\$ 2,414.82	\$ -	\$ -	\$ 2,414.82
A306	INCHCAPE SHIPPING SERVICES	\$ 4,826.03	\$ -	\$ -	\$ -	\$ 4,826.03
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	\$ 1,242.00	\$ -	\$ -	\$ -	\$ 1,242.00
A078	INTERNATIONAL SHIP REPAIR	\$ 340.00	\$ -	\$ -	\$ -	\$ 340.00
A350	KIMMINS CONTRACTING	\$ 60.00	\$ 40.00	\$ -	\$ -	\$ 100.00
D036	KINDER MORGAN BULK	\$ -	\$ 40.00	\$ -	\$ -	\$ 40.00
T116	KINDER MORGAN BULK/TBS	\$ 150.00	\$ -	\$ -	\$ -	\$ 150.00
A346	KIRBY CORPORATION	\$ 3,954.72	\$ -	\$ -	\$ -	\$ 3,954.72
A010	KIRBY INLAND MARINE, LP	\$ 270.00	\$ -	\$ -	\$ -	\$ 270.00
A003	KIRBY OFFSHORE MARINE	\$ 417.75	\$ -	\$ -	\$ -	\$ 417.75
A248	LA CARRIERS, INC	\$ 52.50	\$ 97.50	\$ -	\$ -	\$ 150.00
Q004	M G MAHER & COMPANY	\$ 4,085.59	\$ 4,273.11	\$ -	\$ -	\$ 8,358.70
S049	MARDOT LOGISTICS INC	\$ 384.00	\$ -	\$ -	\$ -	\$ 384.00
A360	MARTIN GAS MARINE	\$ 8,244.00	\$ -	\$ -	\$ -	\$ 8,244.00
T135	MARTIN MARIETTA AGGREGATES	\$ 95,105.65	\$ -	\$ -	\$ -	\$ 95,105.65
T134	MARTIN OPERATING PARTNERSHIP	\$ 19,366.28	\$ 17,663.54	\$ -	\$ -	\$ 37,029.82
A016	MARTIN PRODUCT SALES LLC	\$ 292.50	\$ 292.50	\$ 292.50	\$ -	\$ 877.50
D044	MCROBERTS PROTECTIVE AGENCY	\$ 20.00	\$ -	\$ -	\$ -	\$ 20.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of July 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	\$ 22,239.27	\$ 25,331.66	\$ 23,036.68	\$ 432.87	\$ 71,040.48
Q339	MEDTRADE INC	\$ -	\$ 196.82	\$ 196.82	\$ -	\$ 393.64
Q338	MITSUI & COMPANY USA	\$ 6,449.41	\$ -	\$ -	\$ -	\$ 6,449.41
A053	MORAN TOWING CORPORATION	\$ 13,763.70	\$ -	\$ -	\$ -	\$ 13,763.70
A430	MORAN-GULF SHIPPING AGENCIES	\$ 11,600.68	\$ 3,265.11	\$ -	\$ -	\$ 14,865.79
T002	MOSAIC CROP NUTRITION, LLC	\$ 10,402.39	\$ 7,591.26	\$ 251.30	\$ -	\$ 18,244.95
T011	MURPHY OIL USA INC	\$ 19,550.48	\$ 185.70	\$ 102.14	\$ 24.09	\$ 19,862.41
D050	NEXLUBE TAMPA, LLC	\$ 20.00	\$ -	\$ -	\$ -	\$ 20.00
A071	NORTON LILLY INTERNATIONAL	\$ 287.25	\$ -	\$ -	\$ -	\$ 287.25
A439	NOVA INTERNATIONAL SHIPPING	\$ 33,225.30	\$ -	\$ -	\$ -	\$ 33,225.30
A464	NYK LINE (NA) INC.	\$ 2,597.74	\$ -	\$ -	\$ -	\$ 2,597.74
A069	OSG AMERICA INC	\$ 724.77	\$ -	\$ -	\$ -	\$ 724.77
T064	PASCO TERMINALS INC	\$ 10,362.22	\$ -	\$ -	\$ -	\$ 10,362.22
S039	PORTS AMERICA	\$ 20.00	\$ -	\$ -	\$ -	\$ 20.00
T006	PORTS AMERICA	\$ 7,591.05	\$ 72.98	\$ -	\$ -	\$ 7,664.03
T182	PORTS AMERICA	\$ 43,861.76	\$ -	\$ 192.75	\$ 1,478.29	\$ 45,532.80
T182I	PORTS AMERICA (INTERNATIONAL)	\$ 15,109.75	\$ -	\$ 9,496.68	\$ -	\$ 24,606.43
A064	SAVAGE & SON, AR	\$ 142,759.75	\$ -	\$ -	\$ -	\$ 142,759.75
A065	SEA & LAND SHIPPING	\$ 84,235.52	\$ -	\$ -	\$ -	\$ 84,235.52
S042	SOUTHERN WASTE SERVICES INC	\$ 32.00	\$ -	\$ -	\$ -	\$ 32.00
A422	STANDARD CONCRETE PRODUCTS	\$ 105.00	\$ -	\$ -	\$ 147.75	\$ 252.75
Q029	STEMCOR	\$ 60.77	\$ -	\$ -	\$ -	\$ 60.77
A283	STEPHENSON INTERNATIONAL INC	\$ 152.00	\$ -	\$ -	\$ -	\$ 152.00
A417	SULPHUR CARRIERS	\$ 3,872.83	\$ -	\$ -	\$ -	\$ 3,872.83
T101	SULPHURIC ACID TRADING COMPANY	\$ 3,884.53	\$ -	\$ -	\$ -	\$ 3,884.53
Q016	SUNBELT GROUP INC.	\$ 1,726.56	\$ -	\$ -	\$ -	\$ 1,726.56
S055	TAMPA CONTAINER TRANSPORT	\$ 448.00	\$ -	\$ -	\$ -	\$ 448.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of July 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T137	TAMPA JUICE SERVICE INC	\$ 4,166.88	\$ -	\$ -	\$ -	\$ 4,166.88
T021	TAMPA PORT SERVICES, LLC	\$ -	\$ -	\$ 87.49	\$ 87.49	\$ 174.98
T173	TITAN FLORIDA LLC	\$ 64,432.58	\$ -	\$ -	\$ -	\$ 64,432.58
A251	TRADEMARK METALS RECYCLING LLC	\$ 496.94	\$ 212.58	\$ -	\$ -	\$ 709.52
T020	TRANSMONTAIGNE INC	\$ 93,997.97	\$ 255.41	\$ -	\$ -	\$ 94,253.38
S021	TRX SOUTHEAST (TAMPA #770)	\$ 24.00	\$ -	\$ -	\$ -	\$ 24.00
A420	U.S. DEPT. OF COMMERCE/NOAA GULF MARINE	\$ 87.41	\$ 2,302.20	\$ 3,578.71	\$ -	\$ 5,968.32
M034	USA PARKING SYSTEM, INC.	\$ 220.00	\$ -	\$ -	\$ -	\$ 220.00
A465	VALLS SHIPPING COMPANY	\$ 63,057.26	\$ 26,578.79	\$ -	\$ -	\$ 89,636.05
T119	VULCAN MATERIALS COMPANY	\$ 98,104.60	\$ -	\$ -	\$ -	\$ 98,104.60
T056	YARA NORTH AMERICA INC	\$ -	\$ 3,061.73	\$ -	\$ -	\$ 3,061.73
T171	ZIM ISRAELI NAVIGATION COMPANY	\$ 81,339.00	\$ 82,146.00	\$ 15,579.50	\$ -	\$ 179,064.50
Subtotal Port Usage Fees		\$ 1,883,269.54	\$ 255,582.78	\$ 301,456.80	\$ 2,324.33	\$ 2,442,633.45

Lease Charges:

L290	5700 MARINER SOUTH, INC.	\$ 1,841.78	\$ -	\$ -	\$ -	\$ 1,841.78
L045	AMALIE OIL	\$ 623.19	\$ -	\$ -	\$ -	\$ 623.19
L299	CEMEX CEMENT OF LOUISIANA, INC.	\$ 4,878.84	\$ 4,806.74	\$ -	\$ -	\$ 9,685.58
L044	DIVERSIFIED MARINE TECH	\$ 306.98	\$ -	\$ -	\$ -	\$ 306.98
L275	EICHENHOLTZ. EUGENE	\$ 1,240.08	\$ -	\$ -	\$ -	\$ 1,240.08
L287	HCP ASSOCIATES, INC	\$ 5,129.13	\$ 1,700.69	\$ 72.20	\$ 6,492.81	\$ 13,394.83
L103	INTERNATIONAL SHIP REPAIR	\$ 30,742.61	\$ 19,947.18	\$ -	\$ -	\$ 50,689.79
L019	KLOECKNER METAL CORPORATION	\$ 21,129.29	\$ -	\$ -	\$ -	\$ 21,129.29
L010	MOSAIC CROP NUTRITION, LLC	\$ -	\$ 2,090.94	\$ -	\$ -	\$ 2,090.94

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of July 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L039	MURPHY OIL USA INC	\$ 8.00	\$ -	\$ -	\$ -	\$ 8.00
L291	ONLINE TRANSPORT INT'L LLC	\$ 330.00	\$ -	\$ -	\$ -	\$ 330.00
L289	PROPELLER CLUB OF UNITED STATES	\$ 321.00	\$ -	\$ -	\$ -	\$ 321.00
L138	SHRIMP SVC DOCK ASSOCIATION	\$ 8.00	\$ -	\$ -	\$ -	\$ 8.00
L235	STARSHIP CRUISE LINE	\$ 94.68	\$ -	\$ -	\$ -	\$ 94.68
L064	SUPERIOR SEAFOODS INC	\$ 90.80	\$ -	\$ -	\$ -	\$ 90.80
L067	TAMPA BAY PIPELINE COMPANY	\$ 60.50	\$ 60.50	\$ 4,840.00	\$ -	\$ 4,961.00
L049	TAMPA PORT SERVICES, LLC	\$ 11,029.04	\$ -	\$ -	\$ -	\$ 11,029.04
L078	TRANSMONTAIGNE TERMINALING INC	\$ 16.64	\$ -	\$ -	\$ -	\$ 16.64
L282	UNIVERSITY OF SOUTH FLORIDA	\$ 8,945.29	\$ -	\$ -	\$ -	\$ 8,945.29
L079	VERSAGGI SHRIMP COMPANY	\$ 195.64	\$ -	\$ -	\$ -	\$ 195.64
L100	YARA NORTH AMERICA	\$ 1,936.70	\$ -	\$ -	\$ -	\$ 1,936.70
Subtotal Lease Charges		\$ 88,928.19	\$ 28,606.05	\$ 4,912.20	\$ 6,492.81	\$ 128,939.25
<u>Accounts in Litigation/Renegotiation/Bankruptcy:</u>						
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
L225	CHANNELSIDE BAY MALL LLC	\$ 47,136.92	\$ 47,136.92	\$ 19,381.09	\$ 424,252.30	\$ 537,907.23
L055	TAMPA PORT MINISTRIES	\$ 378.42	\$ 378.42	\$ -	\$ 3,784.20	\$ 4,541.04
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		\$ 47,515.34	\$ 47,515.34	\$ 19,381.09	\$ 447,719.43	\$ 562,131.20
Total Aged Receivables as of July 31, 2014		\$ 2,019,713.07	\$ 331,704.17	\$ 325,750.09	\$ 456,536.57	\$ 3,133,703.90

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
July 31, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Financial Advisory Services	Public Financial Management	11-16	08/17/10	\$ 150,000	\$ 91,636	61.1%
Bond Council	Bryant Miller Olive	11-17	08/20/13	\$ 60,000	\$ 6,500	10.8%
Parking Facilities Operations	USA System Parking (renewal 9/1/13-8/31/14)	12-12	07/16/13	\$ 1,324,273	\$ 864,929	65.3%
Grounds Maintenance	Great Bay Landscape	12-14	08/21/12	\$ 149,400	\$ 126,100	84.4%
Financial Audit & Related Areas	Cherry, Bekaert & Holland (year 2)	12-15	07/17/12	\$ 89,800	\$ 59,800	66.6%
Insurance Broker Services	Hugh Wood (year 2)	12-17	07/16/13	\$ 52,000	\$ 52,000	100.0%
Copier Leases (7 copiers)	Ricoh Americas Corporation	12-18	07/17/12	\$ 144,000	\$ 106,008	73.6%
Annual Maintenance & License - Great Plains	Tribridge (year 2)	12-19	09/18/12	\$ 165,000	\$ 121,473	73.6%
PARCS Parking Access Revenue Control System Maintenance	Scheidt & Bachmann USA (year 2)	12-22	07/16/13	\$ 47,250	\$ 46,213	97.8%
General Planning Services	Renaissance Planning Group	13-06	10/16/12	\$ 400,000	\$ 144,464	36.1%
Security Guard Services	AlliedBarton (1/20/14 -1/19/15)	13-08	12/17/13	\$ 1,907,083	\$ 831,991	43.6%
Law Enforcement Services	BOCC / HCSO	13-10	01/15/13	\$ 3,913,144	\$ 3,413,355	87.2%
Online Data Service Backup	Venyu Solutions, Inc. (5 years @ \$50k/yr)	13-13	05/21/13	\$ 250,000	\$ 28,695	11.5%
SBE Uniformed Security Guard Service	Martinez & Company	13-15	05/21/13	\$ 150,000	\$ 118,542	79.0%
Insurance Consultants	Interisk (1st renewal)	13-24	07/16/14	\$ 75,000	\$ 4,337	5.8%
NetApp Network Storage System Maintenance	Softchoice Corporation	13-25a	10/16/13	\$ 69,000	\$ 44,586	64.6%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	13-26	08/20/13	\$ 137,000	\$ 81,057	59.2%
Employee Dental Plan	Direct Assignment Benefit Plans	14-03	09/17/13	\$ 80,000	\$ 37,556	46.9%
State Legislative Services	Advocacy Group at Cardenas Partners	14-05	08/20/13	\$ 60,000	\$ 55,000	91.7%
State Legislative Services	Ballard Partners	14-06	08/20/13	\$ 60,000	\$ 55,000	91.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	14-07	09/17/13	\$ 80,886	\$ 80,886	100.0%
Janitorial Services	ASK Solutions; All Southern Cleaning	14-08	10/15/13	\$ 254,671	\$ 224,654	88.2%
Federal Government Relations Consultant	Alcalde & Fay	14-10	09/17/13	\$ 90,000	\$ 68,359	76.0%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12a	01/21/14	\$ 44,200	\$ -	0.0%
Financial Advisory Service	Public Financial Management	14-16	08/20/13	\$ 60,000	\$ 23,238	38.7%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 9,812,707	\$ 6,686,378	
CONTINUING ANNUAL CONTRACTS:						
Professional Service Contracts	Various	10-10	09/15/09	\$ 2,250,000	\$ 1,800,774	80.0%
Continuing Repair / Improvements Contracts	Various	10-11	09/15/09	\$ 2,200,000	\$ 895,391	40.7%
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 804,839	36.6%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,815,334	88.6%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,877,224	91.6%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,415,216	80.4%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,360,151	56.9%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 80,000	\$ 68,093	85.1%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 50,000	\$ 10,000	20.0%
Cloud computing purchase & implementation	Tribridge Holdings, LLC	13-23	07/16/13	\$ 80,000	\$ 57,600	72.0%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 2,350,000	\$ 643,363	27.4%
Professional Service Contracts	Various	14-02	09/17/13	\$ 5,064,600	\$ 749,668	14.8%
CONTINUING ANNUAL CONTRACTS:				\$ 24,724,600	\$ 13,020,151	

TAMPA PORT AUTHORITY

MONTHLY CONTRACT STATUS REPORT

July 31, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Ph 2 - Amend 1 -4 (Container Term Facility)	Batson-Cook	09-13	03/17/09	\$ 22,430,881	\$ 22,206,264	99.0%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	\$ 447,365	59.6%
Channelside Parking Garage LED Lighting	Himes Electrical	11-12	04/19/11	\$ 643,448	\$ 616,307	95.8%
Professional Engineering Services - Petroleum Facilities	CH2M Hill	11-13	12/21/10	\$ 2,682,765	\$ 2,538,907	94.6%
Port Redwing Off-Site Mitigation	Keystone Excavators	11-14	04/19/11	\$ 1,000,000	\$ 955,394	95.5%
Eastport B151/152 Mitigation	Tampa Bay Construction	12-08	10/18/11	\$ 2,907,632	\$ 2,886,580	99.3%
Petroleum Facilities Improvements -CMS	Balfour Beatty/Batson Cook	12-09	05/15/12	\$ 46,352,357	\$ 42,445,051	91.6%
Cruise Terminal 2 & 3 Security Improvements	Tampa Bay Marine	12-10	05/15/12	\$ 176,259	\$ 150,803	85.6%
Pendola Point Reclaimed Water and Force Main Service	TB Landmark Construction	13-11	12/18/12	\$ 2,629,586	\$ 2,564,488	97.5%
Eastport B151/152 Phase 2 Fill Project	JVS Contracting Inc.	13-12	12/18/12	\$ 1,800,000	\$ 1,734,959	96.4%
Digital Signing System for Cruise Terminal Three	Audio Visual Innovations (AVI-SPL)	13-17	06/18/13	\$ 49,950	\$ 35,842	71.8%
Cruise Terminal 6 Customs & Border Protection	Nelco & Customs and Border Protection	13-19	06/18/13	\$ 956,000	\$ 749,904	78.4%
Railroad Construction and Improvements	Gonzalez & Sons Equipment	13-20	06/18/13	\$ 1,347,000	\$ 1,250,964	92.9%
Wi-Fi at Cruise Terminal 2; 3 and 6	Softchoice Corporation	13-25	11/20/12	\$ 150,000	\$ 118,592	79.1%
Construction of Equipment Storage Bldg.	Kincart Construction Company	13-32	09/17/13	\$ 555,814	\$ 335,053	60.3%
Improvements to Warehouse Bid # 229	Eveland Brothers, Inc.	13-33	09/17/13	\$ 363,180	\$ 324,673	89.4%
Construction of Pendola Point Security Bldg.	Kincart Construction Company	13-34	09/17/13	\$ 376,047	\$ 192,460	51.2%
Navigational Improvements / Unit Price Dredging	Orion Dredging	14-04	08/20/13	\$ 3,500,000	\$ 1,718,656	49.1%
Port Siren Warning System	Flores & Harper Construction	14-09	12/17/13	\$ 677,425	\$ 428,484	63.3%
SOC Improvements	Cutler Associates, Inc.	14-11	12/17/13	\$ 853,817	\$ 704,573	82.5%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12	12/17/13	\$ 1,767,529	\$ 439,275	24.9%
Maritime Domain Awareness and Anomaly Detection System	The Mariner Group, LLC	14-14	02/18/14	\$ 320,000	\$ 236,218	73.8%
Security Command Center Video Monitoring System	Technical Innovation Group	14-15	03/18/14	\$ 190,000	\$ 84,750	44.6%
Customs Exam Station - Roof Replacement	P.J. Callaghan Construction	14-17	03/18/14	\$ 233,527	\$ -	0.0%
HP Maritime & Eastport Paving, Drainage & Roadway Improvements	L.Cobb Construction	14-18	04/15/14	\$ 2,436,164	\$ -	0.0%
Container Facilities Improvements for Hookers Point	Batson Cook	14-20	05/20/14	\$ 2,183,632	\$ -	0.0%
Port Redwing Security Fencing	Good Neighbor Fence	14-21	05/20/14	\$ 129,580	\$ 57,794	44.6%
Enhanced Camera and Video Storage Upgrade	GSA Security Inc	14-22	05/20/14	\$ 423,000	\$ 344,105	81.3%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 101,712,075	\$ 85,483,614	
GRAND TOTAL:				\$ 136,249,382	\$ 105,190,143	

PERMIT REPORT
7/1/2014– 7/31/2014

PERMITS ISSUED

14-003	City of Tampa Wastewater Department	Aerial sewer force main utility crossing/Old Tampa Bay/Tampa
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REVISIONS

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VIOLATIONS

	Michael Ellis	Fallen tree caused navigational issues/Alafia River/Riverview
	Bernard Leonard	Non-permitted attached piece of floating catwalk/Alafia River/Gibsonton
	Gloria Roth	Dock hanging in water attached to wall/Old Tampa Bay/Tampa

*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Permit #	Appl. Received	Minor/Standard	Applicant	Proposed Work
13-012	9/18/13	S	Hillsborough County/TPA	Apollo Beach Nature Park shoreline stabilization
13-016	12/26/13	M	Tampa Electric Company	Replace 2 outflow culverts
14-002	3/12/14	S	Tampa Port Services	Shoreline stabilization/seawall with fill & wetlands impacts
06-037R	5/7/14	S	Apollo Beach Waterway Improvement Group	Maintenance Dredge 3 Canals-Apollo Beach Nature Park Re-Nourishment
14-005	6/13/2014	M	Tampa Bulk Services	Shoreline Stabilization (concrete girder piles/rip-rap/fill) @ Port Tampa Ship Channel
14-006	07/02/2014	M	National Audubon Society	Oyster Reefball Breakwater Extension along Bird Island
14-007	07/08/2014	M	William Handley/Eagle Water HOA	Boat lift within marina

Board Meeting
August 19, 2014
Environmental Department/ #188083 v1

EXPENDITURES
Between \$50,000 - \$100,000
7/1/2014 – 7/31/2014

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

PORT TAMPA BAY
LIST OF FUTURE PROPOSED PROJECTS
 UPDATED 08/01/14

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Gantry Cranes	New RFP	Apr 2014	Sep 2014
Unit Price Marine Repair & Improvements	Orion Marine Construction, Inc.	Aug 2014	Sep/Oct 2014
Green LED Lighting	New ITB	Aug/Sep 2014	Oct/Nov 2014
Administration Building Landscape Improvements	New RFP	Aug/Sep 2014	Oct/Nov 2014

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J. CALENDAR OF EVENTS

**THURSDAY, AUGUST 28, 2014, 10:00 AM –
12:00 NOON, FY 2015 BUDGET WORKSHOP**

**FRIDAY, SEPTEMBER 12, 2014, 5:01 PM – FY
2015 TENTATIVE MILLAGE RATE AND BUDGET
PUBLIC HEARING**

**MONDAY, SEPTEMBER 22, 2014, 5:01 PM – FY
2015 FINAL MILLAGE RATE AND BUDGET
PUBLIC HEARING**

K. DATE OF NEXT MEETING

TUESDAY, SEPTEMBER 16, 2014 – 9:30 AM

L. ADJOURNMENT