

**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
MARCH 18, 2014 - 9:30 AM**

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Tuesday, April 15, 2014, 9:30 am	
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A. INVOCATION AND PLEDGE

B. PUBLIC COMMENT

C. APPROVAL OF MINUTES

**PRESENTATION AND APPROVAL OF
FINANCIAL STATEMENT**

APPROVAL OF CONSENT AGENDA

**TAMPA PORT AUTHORITY
d/b/a PORT TAMPA BAY
Business Meeting
February 18, 2014**

The Tampa Port Authority (TPA) Business Meeting was called to order at 9:30 a.m. with the following Board members present: Mr. Stephen Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Lawrence Shipp, Jr., Commissioner; Ms. Sandra Murman, Commissioner; and Mr. John Grandoff III, Commissioner. Mayor Bob Buckhorn, Commissioner was absent.

The following senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Charles Klug, Chief Legal Officer; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Development; Mr. Bruce Laurion, Vice President of Engineering; Mr. Wade Elliott, Vice President of Marketing and Business Development; Mr. Jim Renner, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Brand Development and Regional Alliances; Ms. Donna Wysong, Vice President of Legal Affairs and Deputy Port Counsel; Mr. Ken Washington, Vice President of Information and Technology; and Mr. Ed Miyagishima, Senior Advisor to Port President/CEO.

The public attendance sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnessy gave the invocation and led the Pledge of Allegiance.

Chairman Swindal noted that Mayor Buckhorn was traveling to India for meetings and press events related to the International Indian Film Festival and unable to attend this meeting.

B. PUBLIC COMMENT

Ms. Marilyn Smith commented about Florida Statutes, financial responsibilities, and the Port Tampa Bay logo.

The Public Comment sheet is Attachment 2.

APPROVAL OF MINUTES OF THE JANUARY 21, 2014 BOARD MEETING

Commissioner Murman, seconded by Commissioner Shipp, moved to approve and receive the Minutes of the January 21, 2014 Board Meeting as presented. The motion carried six to zero with Mayor Buckhorn absent.

PRESENTATION OF THE CARGO AND CRUISE QUARTERLY REPORT

Mr. Wade Elliott outlined the Cargo and Cruise Quarterly Report as presented in the agenda.

**APPROVAL OF THE FINANCIAL STATEMENT OF FOUR MONTHS ENDING
JANUARY 31, 2014**

Mr. Mike Macaluso presented the Financial Statement of Three Months ending January 31, 2014, and reviewed specific line items.

There being no questions, Commissioner Grandoff, seconded by Commissioner Murman, moved to approve the Financial Statement of Four Months ending January 31, 2014. The motion carried six to zero with Mayor Buckhorn absent.

C. APPROVAL OF CONSENT AGENDA

- 1. Approval of the Extension of Environmental Remediation Services Contract No. 11-03811 with Seavy & Associates**
- 2. Approval of Submerged Lands Easement to Bright House Networks, LLC for an Aerial Electrical Line Crossing of Cypress Creek**
- 3. Approval of Lease Amendment with Kloeckner Metals Corporation**

Commissioner Shipp, seconded by Commissioner Murman, moved to approve the Consent Agenda as presented. The motion carried six to zero with Mayor Buckhorn absent.

D. REGULAR AGENDA

- 1. Approval of Port Tampa Bay Maritime Domain Awareness and Anomaly Detection System**

Mr. Mark Dubina outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Lindell's question regarding system operation, Mr. Dubina explained the general benefits to Port Tampa Bay (PTB) for the Maritime Group, LLC Maritime Domain Awareness and Anomaly Detection System (system). As an example, he described the system as drawing an electronic border around high-risk areas to detect movement within those areas. Further, he explained the system would log activity in high-risk areas more consistently and accurately than security staff viewing over 400 cameras. Mr. Dubina continued that the system would monitor the areas of the greatest importance identified through a joint evaluation of PTB by the U.S. Coast Guard and the Department of Homeland Security.

In addition, Mr. Dubina explained the system's vessel traffic monitoring abilities would document activities within a specific area should an incident occur involving one or more vessels. Mr. Dubina stated this capability would assist with the incident investigation and reconstruction for PTB and other government partners.

In response to Commissioner Shipp's question regarding insurance, Mr. Macaluso confirmed that insurance underwriters consider these types of awareness and anomaly detection systems. He anticipated underwriters to adjust PTB premiums accordingly following the system installation.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or designee to execute a contract with The Mariner Group, LLC for a maritime domain awareness and anomaly detection system in an amount not to exceed \$316,023, and further to authorize the PTB IT Department to utilize remaining grant funds for hardware purchases related to this project in an amount not to exceed \$3,977 in grant funds; all subject to review by the Chief Legal Officer. The motion carried six to zero with Mayor Buckhorn absent.

2. Approval of Contract Extension and Work Orders Authorizing Engineering Services for Hookers Point Development

Mr. Laurion outlined the item as presented in the write-up included in the agenda.

In response to Chairman Swindal's question regarding if the project was strictly intended to be used for container terminal expansion, Mr. Laurion stated that the project was an intermodal track used to move containers.

Commissioner Murman, seconded by Commissioner Allman, moved to authorize the Port President/CEO to: 1) Execute Amendment No. 2 and a Work Order to the Container Terminal Facilities Development Consultant Services Agreement No. 09-00109 with Moffatt & Nichol Engineers, extending the contract term for eighteen (18) months, and authorizing their engineering services needed for the Hookers Point Development Project in amount not to exceed \$1,289,600; and 2) Execute a Work Order to the Geotechnical, Engineering, Inspection, Testing Services Agreement No. 11-00411-3 with Tierra for their geotechnical and engineering services needed for the Hookers Point Development Project in amount not to exceed \$383,214, all subject to final review by the Chief Legal Officer. The motion carried six to zero with Mayor Buckhorn absent.

E. RECEIPT OF REPORTS

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Murman, seconded by Commissioner Shipp, moved to receive the reports as presented. The motion carried six to zero with Mayor Buckhorn absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson stated he had been very pleased with his first State of the Port, held January 22, 2014 at Cruise Terminal 2. He commended staff on their team effort converting the terminal's cargo handling area and acknowledged stakeholders for their contributions which showcased the broad cargo diversity at PTB. Mr. Anderson reported the State of the Port event and the new PTB brand had received very positive feedback.

Mr. Anderson reported PTB continued to receive requests from different stakeholders, interested parties, customers, and regulators to visit and tour PTB, which frequently includes a boat tour. Mr. Anderson explained the boat tour showcases the port and its profound impact on the region's economy.

Mr. Anderson continued that PTB had recently hosted a visit from Florida Department of Environmental Protection Secretary Herschel Vinyard and his Deputy Secretary, Jeff Littlejohn. Mr. Anderson acknowledged Secretary Vinyard's support of Florida ports during his four-year tenure at the agency. Additionally, Mr. Anderson announced the Acting Administrator of the U.S. Maritime Administration, Chip Jaenichen, had toured PTB recently; Mr. Jaenichen will soon begin the Senate confirmation process for the position. State Representative Richard Corcoran recently visited PTB, and he is slated to be the next state Speaker of the House in three years.

Mr. Anderson reported that he had participated in several presentations, including Leadership Tampa and Leadership Tampa Bay. In addition, Mr. Anderson reported that PTB had hosted several conferences, including the Shifting International Trade Routes Conference, which had been co-hosted by the American Association of Port Authorities. PTB also hosted the First Annual Safety and Risk Mitigation Summit. The event, co-hosted by the U.S. Coast Guard, included attendees from PTB security; federal, state, and local first responders; regulatory agencies and law enforcement partners. Keynote speakers included the senior vice president of global safety for Walt Disney World as well as the former head of Presidential Airlift for eight years and the pilot in command of Air Force One on 9/11. During the conference, Mr. Anderson introduced the new PTB Director of Safety and Training, Emilio Salabarría.

During the 25th Annual Tampa Steel Conference, Mr. Anderson announced that Leeco Steel had purchased a 98,000-square-foot facility to house a sales and distribution center in Tampa.

Mr. Anderson also noted the International Pineapple Organization would hold its second Global Pineapple Conference in Tampa on March 19-20, 2014.

Mr. Anderson noted that at its *Open Doors Forum*, Hillsborough County Economic Development Services recognized Ms. Donna Casey, PTB Procurement-Buyer, for her hard work and dedication with the Small Business Enterprise Forum.

Mr. Anderson concluded that he and other leaders from Tampa Bay organizations, led by Mayor Buckhorn, had visited Panama and met with the Panamerican Chamber of Commerce, the U.S. Ambassador, and all the commercial officers of the U.S. Embassy.

In response to Commissioner Grandoff, Mr. Raul Alfonso confirmed that Panama was becoming the region's gateway, attracting cargo from all over the world, and that PTB's connectivity to Panama was very important. Despite recent construction delays, Mr. Alfonso reiterated that when Panama Canal expansion is completed in a couple of years, PTB's connection to Panama and products entering the U.S. through Panama will be substantial.

Chairman Swindal commended staff for the State of the Port event.

G. PRESENTATIONS

Mr. Anderson introduced Mr. Dave Mica, Executive Director for the Florida Petroleum Council to give an update on the petroleum industry.

The presentation is Attachment 3.

There was some discussion regarding alternative fuel, the amount of Florida's fuel shipped through the port, and the effect electric cars may have on the petroleum industry.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Commissioner Murman reported that she had met with Port Manatee Board Chair, Carol Whitmore, to discuss a collaborative atmosphere with PTB and Port Manatee. Commissioner Murman also requested any revision to the PTB promotional video include Hillsborough County.

Commissioner Shipp expressed his appreciation to citizens that address the Board. In addition, Commissioner Shipp emphasized that, individually, commissioners routinely discuss specific issues with staff, and have pre-board meetings with staff. He assured everyone that the Board members have a thorough understanding of and the purpose of various contracts being presented at the meetings. Commissioner Shipp also commended staff for the brand/logo change.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson noted the list of upcoming projects and the proposed dates.

J. CALENDAR OF EVENTS

The following events were noted by Mr. Anderson:

- **February 18, 2014 – Workshop – Port VISION 2030 Strategic and Master Plan – PTB Board Room (immediately following Board Meeting)**
- **March 5-7, 2014 – International Wood Products Association's 58th Annual World of Wood Convention – Renaissance Vinoy, St. Petersburg, FL**

K. NEXT MEETING

Chairman Swindal announced the scheduled workshop would begin in ten minutes and that the next Board meeting was scheduled for March 18, 2014, at 9:30 a.m.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:52 a.m.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer

**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY
BUSINESS MEETING**

February 18, 2014 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

<u>NAME</u>	<u>BUSINESS</u>
[Signature]	RS & H
[Signature]	FPL
Quinn Tomberg	Parsons Brinckerhoff
Emilio F. SALABARRIA	TFR
BRAD SATARA	MOAIC
BRIAN HUNTER	FDOT
DAVE SLAWIAK	PEPPER CONT.
FRANK KALPHUIS	RPG
JIM BRENNAN	NORBRIDGE
Steve Finney	Tampa Port Ministries
Allen THOMPSON	TAMPA Bay Pilots Association
Steve Anderson	NA
MARTIN SMITH	CITIZENRY
Randi Allegood	RS & H
Bill Kravick	Amber Pelzer
DANIELLE JOHNSON	ISR

Additional spaces on next page, if necessary.

**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY
BUSINESS MEETING**

February 18, 2014 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

Jason Gillespie

Federal Marine Terminal

Henry SAVEDRA

PTMTA

DOUG WONG

Port America

Dennis Manelli

Hendry Marine

Kristen Chittenden

Hendry Marine

Hamid Sahebkar

Stantec

Philip Erbland

S + M E

Diana Butinski

BBIT Bank

Whitney Allen

Arslaman & Ass.

Steve Hall

J L A, 1402

Michael Bruce

M & V

MARK BAIER

BIRD & CAIRN

BOB TOLSON

ATKINS

Arthur Savage

A. N. Savage & Son

Rudy Fernandez

RW Baird

Paul PWS

AMH!

**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY
BUSINESS MEETING**

February 18, 2014 – 9:30 a.m.

**PUBLIC COMMENT
SIGN-IN SHEET**

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

<u>NAME / ADDRESS</u>	<u>TOPIC / AGENDA ITEM NUMBER(S)</u>
<i>MARCY W. SMITH</i>	
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

To make comments on specific agenda items:

<u>NAME / ADDRESS</u>	<u>AGENDA ITEM NUMBER(S)</u>
_____	_____
_____	_____
_____	_____
_____	_____

PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.



DELIVERING AMERICA'S ENERGY SECURITY

Energy Perspectives Tampa Port Authority

February 18, 2014

David Mica
Executive Director
Florida Petroleum Council

www.energytomorrow.org

America's Oil and Natural Gas Companies

DELIVERING AMERICA'S ENERGY SECURITY

Florida Petroleum Council

- Division of the American Petroleum Institute
- Represent All Segments of the Petroleum Industry
 - ✓ Exploration
 - ✓ Production
 - ✓ Refining
 - ✓ Transportation
 - ✓ Retailing

America's Oil and Natural Gas Companies



DELIVERING AMERICA'S ENERGY SECURITY

Future Energy Policy

Focus on:

- Energy Security
- Jobs
- Government Revenues

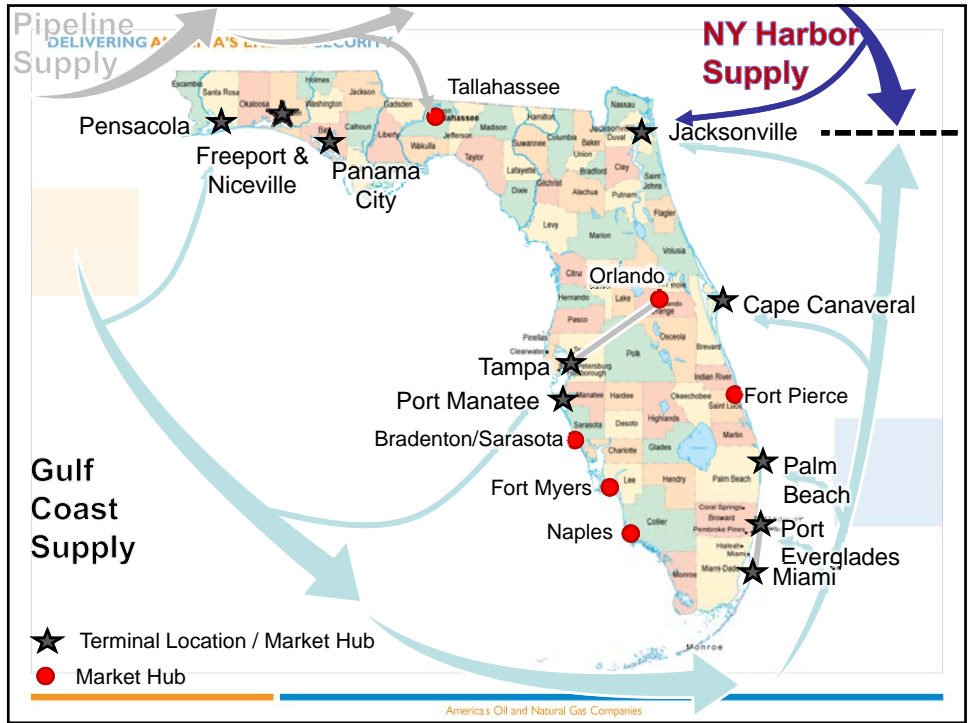
America's Oil and Natural Gas Companies

DELIVERING AMERICA'S ENERGY SECURITY

Florida Statistics

- 4th in Population
- 3rd in Gasoline Consumption
- Over 10 billion gallons of gasoline and diesel sold annually
- ~28 million gallons of gasoline per day

America's Oil and Natural Gas Companies

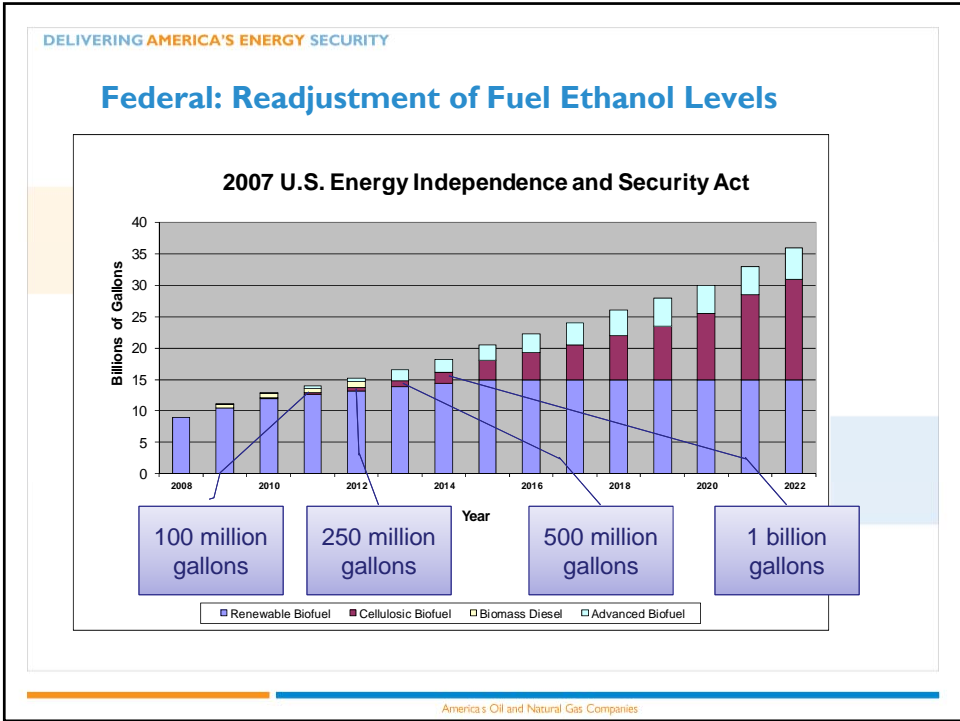


DELIVERING AMERICA'S ENERGY SECURITY

Tampa Port Facilities

- Petroleum and related products continue to represent the largest-volume commodity sector
- 16 million tons of oil, gas and jet fuel moving through the port in a typical year
- \$50 million for refurbishment of the Port of Tampa's Richard E. Knight (REK) petroleum terminal complex, which provides the key link for meeting the needs of Central Florida consumers plus the aviation fuel demands of Orlando International Airport

America's Oil and Natural Gas Companies





DELIVERING AMERICA'S ENERGY SECURITY

Keystone XL Pipeline

\$7 billion project

Extends pipeline from Alberta, Canada to Gulf coast refineries – major source of Florida gasoline and diesel

Increase Canadian oil imports from 2 million barrels/day up to 5 million barrels/day by 2030

Generate construction jobs

2,400 American companies in 49 states involved in the development of Canada's oil sands

Alternative/complementary supply source during hurricane season

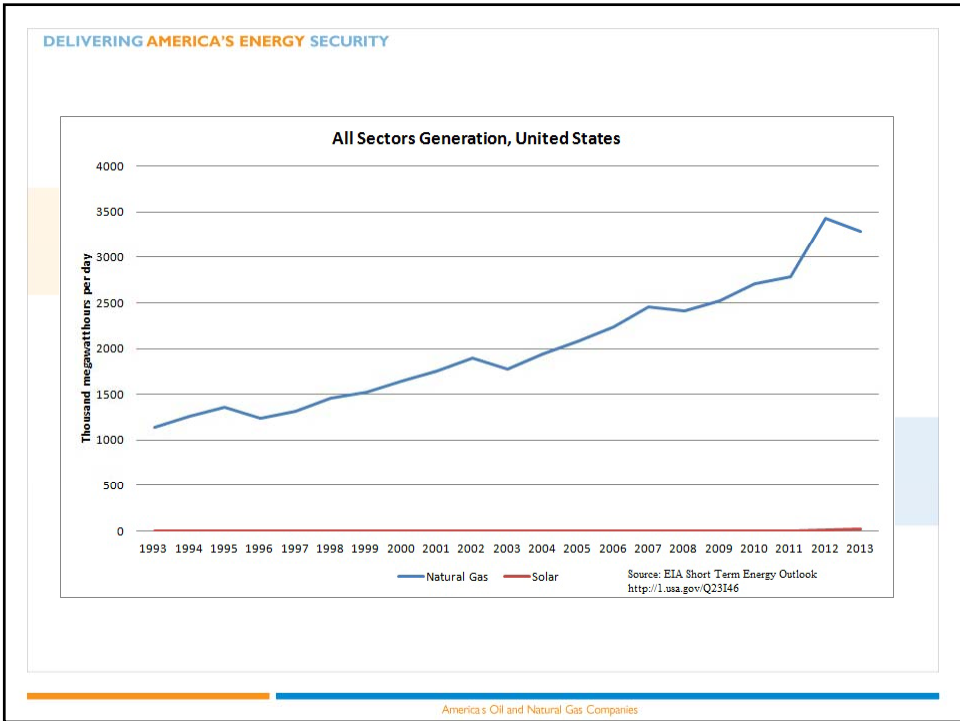
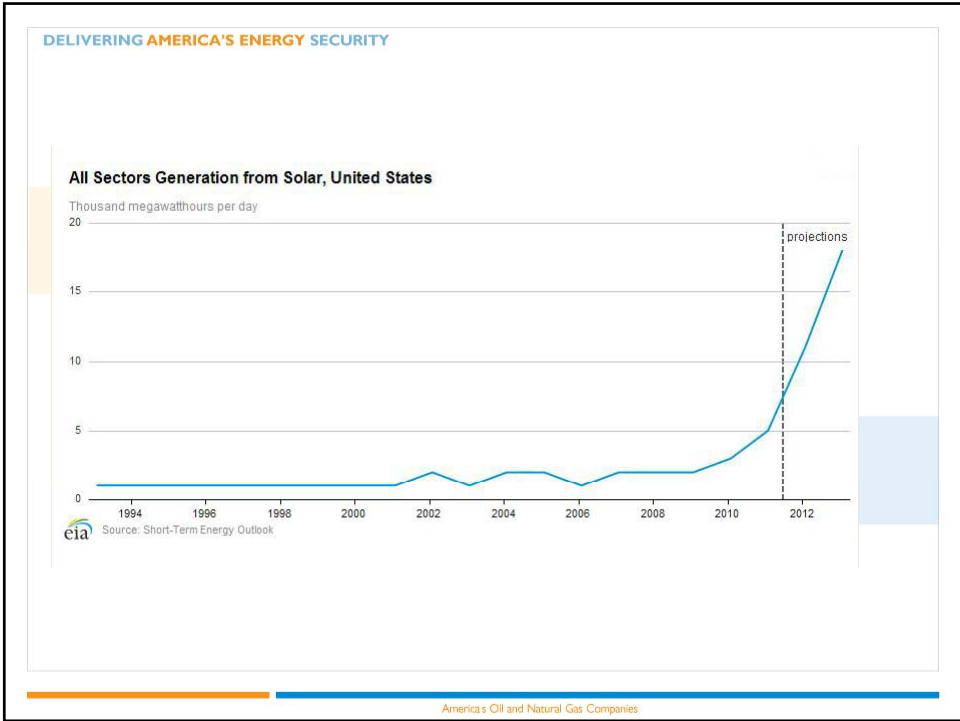
America's Oil and Natural Gas Companies

DELIVERING AMERICA'S ENERGY SECURITY

Keystone XL Pipeline Timeline

2008	2009	2010	2011	2012	2013
<ul style="list-style-type: none"> Sept 19: Dept. of State (DOS) receives KXL application Nov: First Environmental Report issued to TransCanada 	<ul style="list-style-type: none"> Jan 1: DOS begins first of 20 scoping meetings for the Environmental Impact Statement 	<ul style="list-style-type: none"> April 16: DOS releases Supplemental EIS; finds that KXL would have "limited adverse environmental impacts" April 16: DOS begins to solicit comments on the pipeline, twice extending the comment period Oct 25: Labor unions representing 2.5 million workers urge DOS to approve pipeline 	<ul style="list-style-type: none"> Jan 1: TransCanada agrees to 57 safety measures April 15: DOS releases supplemental draft EIS Aug 26: DOS releases its final EIS in support of moving ahead with the pipeline Aug 26: DOS begins its National Interest Determination Sept: Final EIS report finds no major environmental risks Nov 10: Pres. Obama delays project until after the 2012 election Dec 23: Payroll tax bill clears Congress, requiring the president to approve or deny the KXL within 60 days 	<ul style="list-style-type: none"> Jan 18: Pres. Obama denies KXL permit, citing inadequate environmental examination Feb 27: TransCanada proceeds with Gulf Coast Project March: Pres. Obama publicly states that the Gulf Coast Project has presidential support May 4: TransCanada submits Presidential Permit application to DOS May 9: Nebraska Dept. of Environmental Quality (NDEQ) holds first of several public meetings to review proposed re-route. June 15: DOS announces that it expects to make a decision on the project by the first quarter of 2013 Aug 9: Gulf Coast Project approved Sept 5: TransCanada submits new KXL route Nov 1: NDEQ releases draft evaluation Dec 4: Final public hearing on Nebraska route 	<ul style="list-style-type: none"> Jan 4: NDEQ releases final evaluation report; starts governor's 30-day review Jan. 22: Neb. gov. approves pipeline route through the state March 1: State Dept releases DEIS, finds project will not have significant environmental impact

America's Oil and Natural Gas Companies



Sound Energy Policy for Sound Economy

- **Affordable and reliable energy is key to economy**
 - ✓ Oil and natural gas industry provides 60% of U.S. energy
 - ✓ Industry supports 9.8 million American jobs & 8% GDP
 - ✓ **With the right policies:**
 - U.S. and Canadian supplies can provide 100 percent of our liquid fuel needs by 2030
 - Domestic supplies can contribute \$1.85 trillion in government revenues
 - Increased access to U.S. oil and gas resources can create 1 million new jobs in the next ten

TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY
Vision 2030 Strategic & Master Plan Workshop
February 18, 2014

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), Vision 2030 Strategic and Master Plan Workshop was called to order at 11:05 a.m. with the following Board members present: Mr. Stephen Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Lawrence Shipp, Jr., Commissioner; Ms. Sandra Murman, Commissioner; and Mr. John Grandoff III, Commissioner. Mayor Bob Buckhorn, Commissioner, was absent.

The following senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Charles Klug, Chief Legal Officer; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Development; and Mr. Bruce Laurion, Vice President of Engineering.

In his opening remarks, Mr. Anderson outlined the purpose for the workshop, which would focus on expanding the port's regional focus; initiating the Channelside Master Plan; and partnering with CSX, Ports America, AMPORTS, TECO, and other companies on various development projects. Mr. Anderson noted the world changes taking place, and stated that PTB needed to be nimble in the marketplace, anticipate change, plan for it, and develop a road map that emphasizes flexibility and adaptability. The purpose of a strategic plan is to provide that road map.

Mr. Anderson stated that an integral part of the strategic plan is the PTB master plan that addresses infrastructure planning and investment. The PTB master plan would define how, where, and when strategic investments could position the port and the region to take advantage of trade opportunities.

Mr. Ram Kancharla presented a brief background on the proposed VISION 2030 Strategic and Master Plan, which was required by Florida statutes. Mr. Kancharla emphasized the importance of short, mid, and long-term planning for any port. He stated that such planning would enable PTB to be proactive rather than reactive, and to develop long-term projects based upon economic indicators. Mr. Kancharla stated the proposed plan allows PTB to build a workable and flexible vision for the next ten to fifteen years.

Mr. Kancharla stated that the current PTB Master Plan was developed in 2007. Since that time, major changes have occurred worldwide in the supply chain, economic conditions, trading partners, and the shipping industry. Mr. Kancharla explained that PTB hired a team of consultants to conduct the planning process for the strategic and master plan. That team includes Norbridge; Martin Associates; Moffat & Nichol; Renaissance Planning Group; and Bermello and Ajamil.

Mr. Kancharla introduced the lead consultant, Mr. Jim Brennan of Norbridge, who presented an outline of the planning process to the Board members. The presentation included the planning process objectives; strategic and master plan overview; and proposed schedule for the process.

The presentation is [Attachment 1](#).

In response to Chairman Swindal as to whether there was a container ship surplus or a backlog, Mr. Brennan stated that there was a surplus of container ships and, since the average time to build a container ship was three years, at the worst of the economic downturn, newly-ordered vessels were being completed. The new orders were predicated on a ten-year growth trend from 2007, which indicated global growth would approach 8 – 10% per year. The actual global growth was nearly 40% lower creating a substantial surplus of container ship fleets worldwide. Mr. Brennan continued that the surplus was expected to grow because even though the scrapping of ships was accelerating, the ships being scrapped were 5,000 TEU vessels and the new ships coming online were 15,000-16,000 TEU vessels. In order to neutralize the fleet, three smaller ships would need to be scrapped for each new one.

Regarding the petroleum analysis, Chairman Swindal asked if there was any threat to the Jones Act forthcoming in terms of obtaining lower cost delivery of product. Mr. Brennan stated that, absent the development of the Bakken and West Texas shale oil, in a five to seven-year period there was a significant threat to the Jones Act. With the U.S. facing the prospects of potential energy self-sufficiency and the majority of the refining capability in the U.S. being located on the water in the Gulf Coast, it would bode well for the continuation of the Jones Act over the next 15-20 years.

Mr. Anderson acknowledged the other strategic and master plan consultants attending the workshop.

In response to Chairman Swindal's question, Mr. Brennan explained that Norbridge had completed strategic planning for the Ports of Amsterdam, New York, Virginia, Charleston, Los Angeles/Long Beach, Seattle, Vancouver, and Montreal, as well as strategy work in Peru, Chile, Argentina, Brazil, Colombia, and Mexico.

Mr. Anderson reiterated that Florida Statutes require its ports to conduct a new strategic and master plan process.

There was some discussion regarding the schedule and study area for the process. There were also comments commending Mr. Brennan and the consulting team.

The workshop was adjourned at 12:08 a.m.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer



Statutory Requirements for Port Planning

- FS 163.3176 (7) (8); FS 311.14; FS 311.09(3)
- Strategic Plan
 - 10-year time horizon
 - Plan includes such elements as economic development, infrastructure, financial and intergovernmental coordination
 - Ensure statewide plans include port priorities
 - Statewide Seaport and Waterways System Plan; Florida Trade and Mobility Plan; FDOT Work Program; State Transportation Improvement Program
- Master Plan
 - 20-year time horizon
 - Included in local Comprehensive Plan
 - State funding requires projects to be included in Plan
 - Project permitting requirements



Consulting Team & Expertise







- International freight transport & logistics
- Strategic & Master Planning





- International shipping and ports
- Economic impact and port planning





- Global port engineering & design
- Port master planning






- Regional & urban planning
- Land use and transportation





- International cruise shipping industry
- Port planning and development


Today's Objectives



➤ Objective
Brief the Board on the proposed strategic and master plan effort

➤ Discuss PTB's long-term challenges


- Present an approach for addressing PTB's challenges
- Describe the outreach strategy
- Describe project schedule and deliverables



PTB Challenges
Project Approach
Outreach
Schedule & Deliverables



Planning: An Overview



Strategic Plan

- Purpose: long-term direction of an organization
- Focus: major businesses of an organization
- Time horizon: typically 5-20 years
- Content: mission, objectives, strategic issues, strategies & action plans

Master Plan

- Purpose: provides a long-term road map for designing, constructing, maintaining and rehabilitating infrastructure
- Focus: infrastructure, operations & investment
- Time horizon: 5-20 years
- Content: facilities inventory, terminal capacities, investment requirements, alternative investment plans

Master Plans

- Typically a component of the strategic plan
- Part of one or more strategy-specific action plans
- A plan for implementing specific developments, e.g. a cruise terminal, a container terminal, a warehouse complex
- Typically spans multiple years
- Includes capital budget

5

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

Global and Regional Competition is Increasing

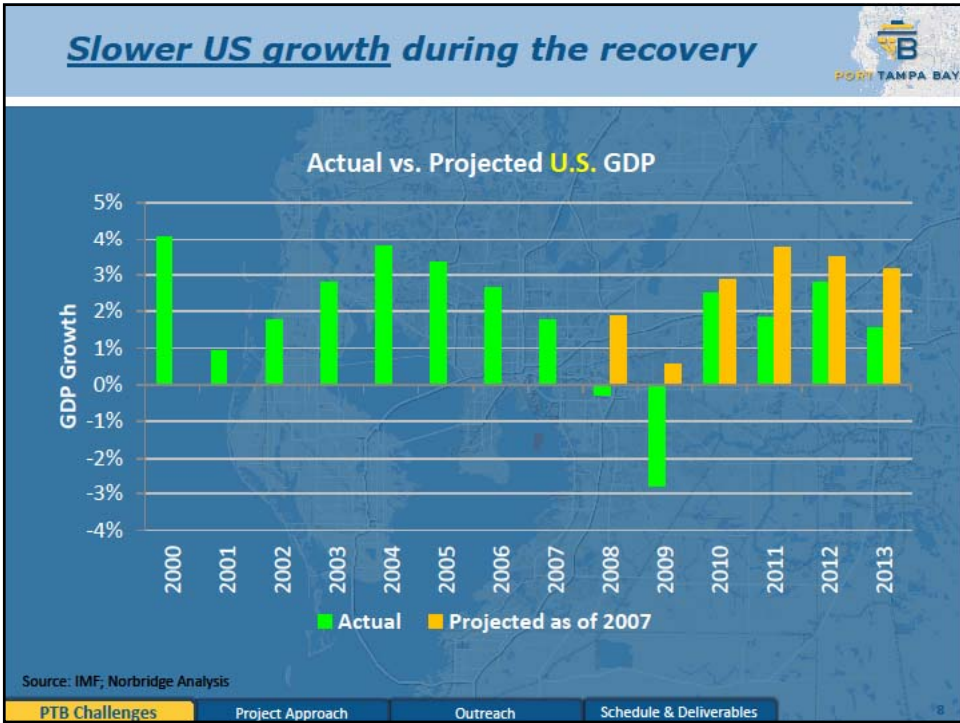




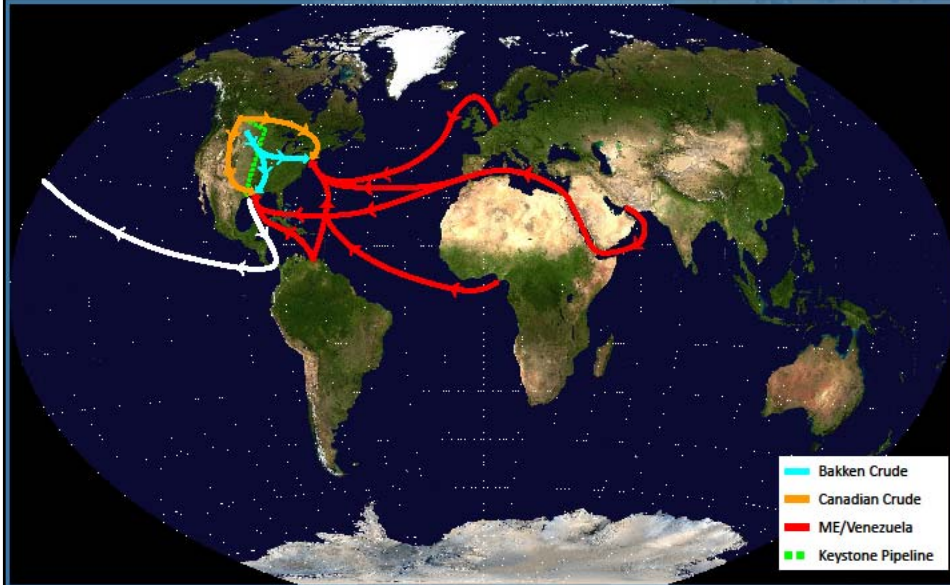
- Logistics Center Investments
- Harbor Deepening
- Terminal Expansions
- Rail & Highway Connections

6

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables



Energy supply chains are rapidly evolving



PTB Challenges

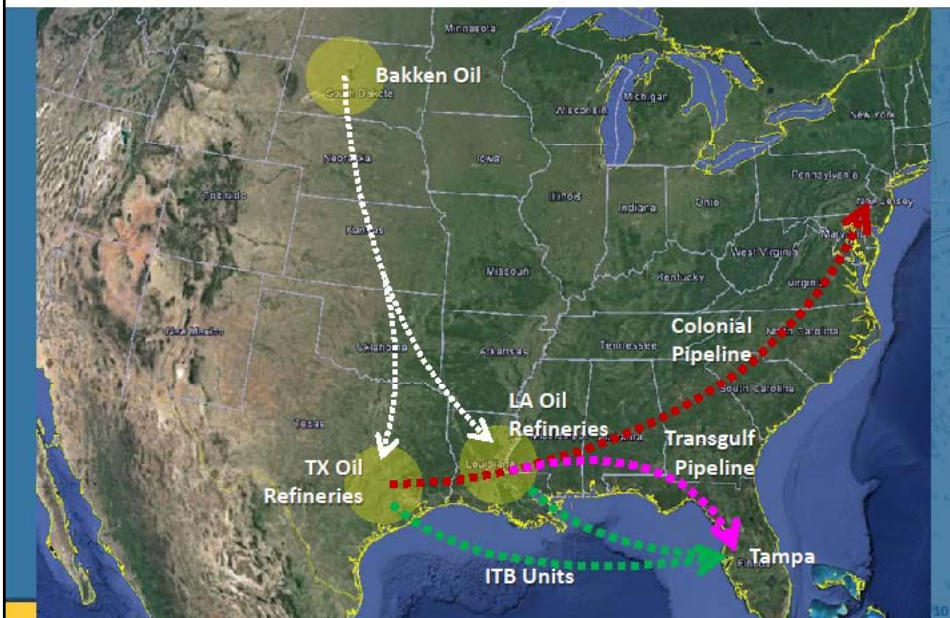
Project Approach

Outreach

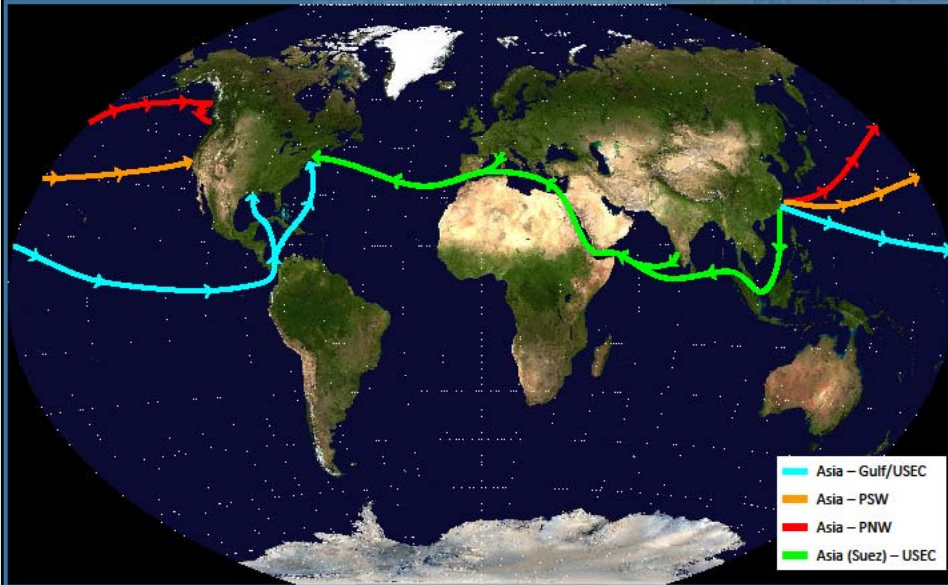
Schedule & Deliverables

9

...which could change Florida's petroleum product sourcing strategies & PTB's domestic petroleum business



Container supply chains will continue to evolve prior and post the completion of the Panama Canal expansion



PTB Challenges

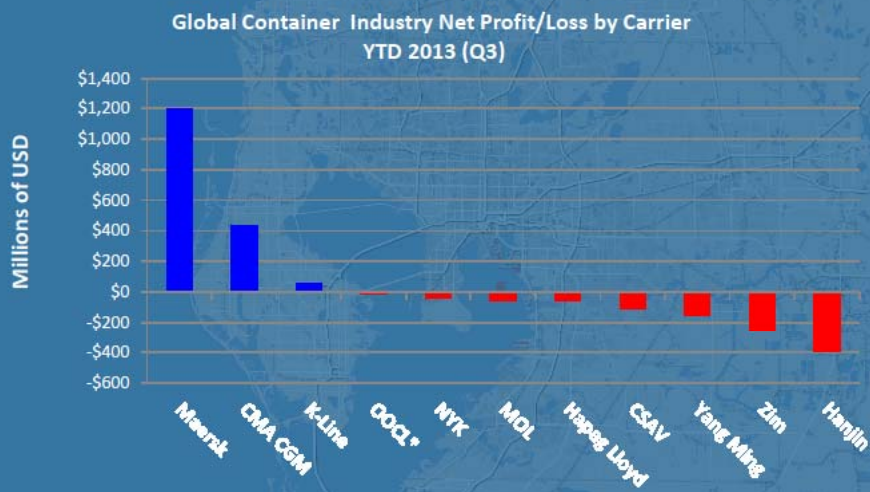
Project Approach

Outreach

Schedule & Deliverables

3.1

Few container shipping lines were able to earn a profit during the first three quarters of 2013.....



PTB Challenges

Project Approach

Outreach

Schedule & Deliverables

3.2

...which continues a long-term trend for the industry



Global Container Shipping Industry Profit/Loss 2009-2012



PTB Challenges

Project Approach

Outreach

Schedule & Deliverables

33

The pace of change in Hemispheric logistics and transport is accelerating.



PTB Challenges

Project Approach

Outreach

Schedule & Deliverables

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The pace of change in Tampa's cargo businesses is accelerating.



General Cargo



Container

- Evolving alliance structures will drive consolidation
- Which will drive network rationalization
- Which could lead to more load centering & feeders

Breakbulk

- Increasingly specialized
- Driven by changing economies & technologies

Bulk



Liquid

- Technology has restructured the industry
- LNG could supplant oil
- Regulation may reshape & shrink the coal industry

Dry

- Composites & LNG could radically alter the industry

Cruise



Technology

- How big is too big?

Markets

- LT future of Caribbean
- Role of US ports in the future

Products

- Shorter?
- More specialized?

PTB Challenges

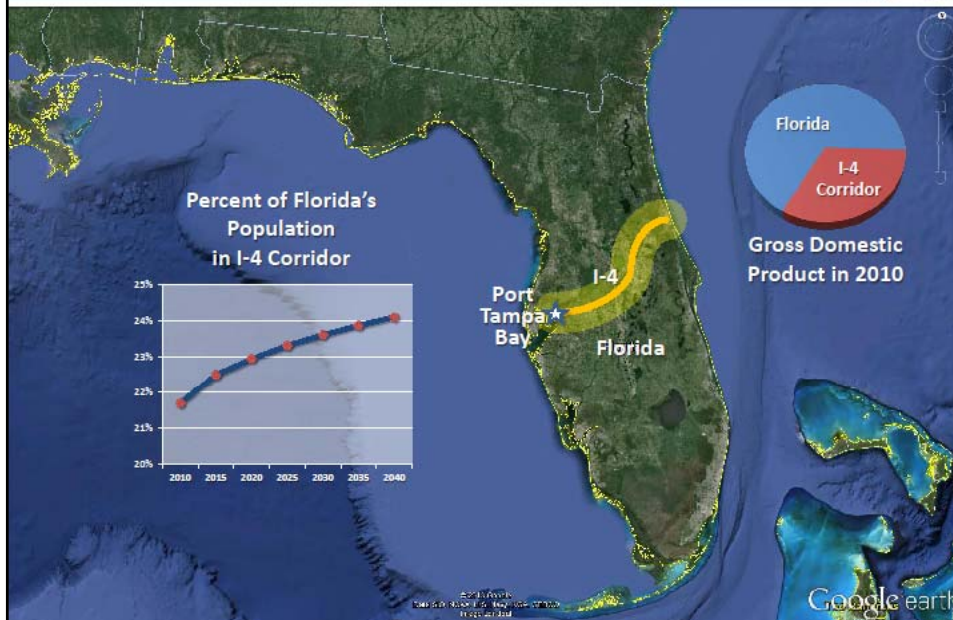
Project Approach

Outreach

Schedule & Deliverables

15

The rate of growth for population and GDP within the I-4 corridor is expected to be higher than the rest of the State.





Today's Objectives



- Discuss PTB long-term challenges
- Present an approach for addressing PTB's challenges
 - Describe the outreach strategy
 - Describe project schedule and deliverables



PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

Strategic planning can add value by setting priorities & driving investments



Strategic planning: a collaborative, organized approach to managing future uncertainty and maximizing opportunity

➤ **Develops a Vision**

What will 2025 look like?

- Economic analyses
- Industry analyses
- Scenario planning
- Customer needs

➤ **Sets Priorities**

- What businesses?
- What markets?
- What products & services?
- What assets?

➤ **Defines a Roadmap**

- Short-term strategies
- Mid-term strategies
- Long-term strategies
- Development & investment plan

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

How can strategic planning benefit PTB and the region?



➤ Setting Priorities

- Lines of Business
- Investments
- Products & services
- Partnerships

➤ Allocate Resources

- Across lines of business
- Across assets
 - Land
 - Capital
 - Technology
 - People

PTB Challenges

Project Approach

Outreach

Schedule & Deliverables

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A master plan is a key tool for implementing the strategic plan



Master Plan: Collaborative, integrated process for maximizing the capability and value of a port's assets
through the innovative application of technology, operations, and value engineering to support the port's businesses and customers

➤ Defines Strategic Needs

- Land
- Facilities
- Connectivity
- Security
- Environmental
- Services
- Operations
- Navigation
- Transportation

➤ Drives Innovation

- Operations
- Technology
- Asset management & utilization
- Pricing
- Finance
- Capital Planning

➤ Defines Investment Roadmap

- Short-term
- Mid-term
- Long-term
- Land, facilities and capacity, infrastructure, financing, partnerships

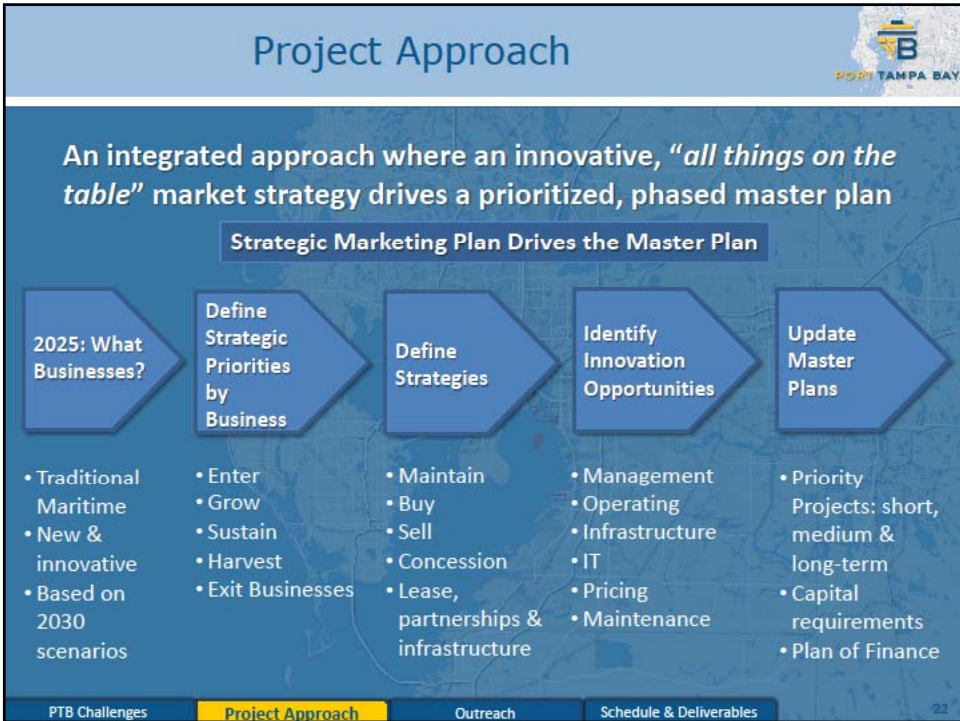
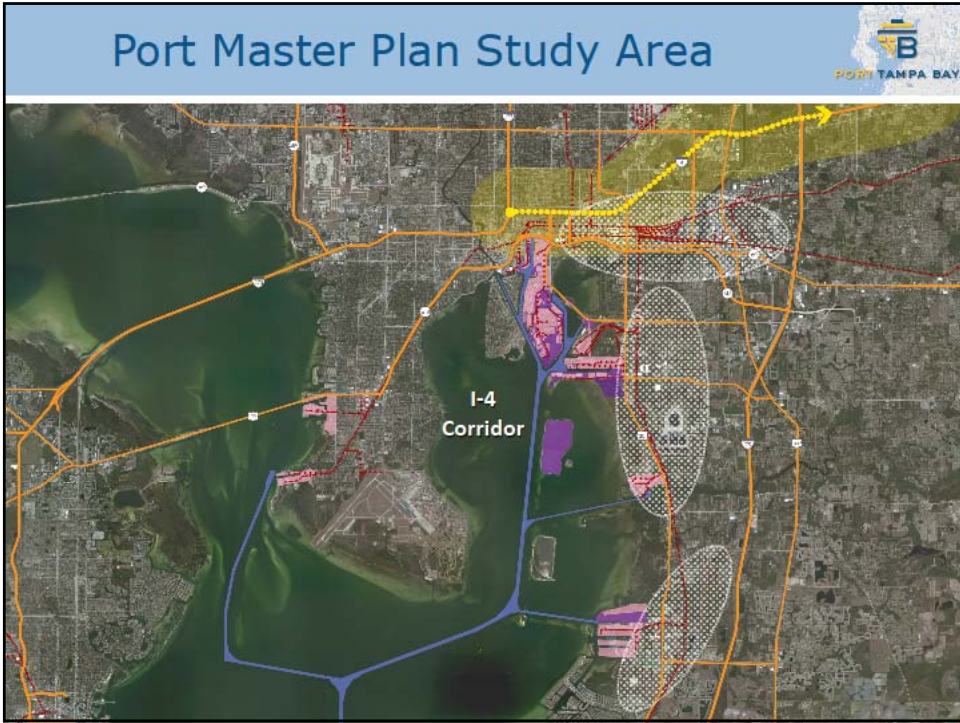
PTB Challenges

Project Approach

Outreach


Schedule & Deliverables

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Project Approach: What is Different?



- ✓ “Clean sheet approach” - everything is on the table
- ✓ Strategic plan drives the effort
- ✓ Start with the question, “*What could 2025 look like?*”
- ✓ Then develop market-driven strategies
- ✓ Complete action plans to implement each strategy
 - The Master Plan is an action plan
 - Includes functional specific action plans: both strategic and master plan-related
 - Implementation timeframes: short, medium and long-term

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables
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Planning Horizon: Three Distinct Timeframes



Strategic Initiatives	Short-Term: 2015-2020	Mid-Term: 2020-2025	Long-Term: 2030 & Beyond
Business			
Marketing	Budgeting	Planning	Vision
Operations			
Planning			
Engineering			
Environmental			
Security			
Financial			
Transportation and Land Use			

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables
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Today's Objectives




- Discuss PTB long-term challenges
- Present an approach for addressing PTB's challenges
- Describe the outreach strategy
- Describe project schedule and deliverables



PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

The Port of Tampa is a true public private partnership




➤ Port Tampa Bay

- More than 60 miles of channels
- Approximately 2,600 acres of land
- \$487 million in net assets
- Diverse business base
 - Energy
 - Cargo
 - Cruise
 - Shipbuilding & ship repair facilities
 - Industrial development
- Jobs
- Funding

➤ Private Sector


- Approximately 2,400 acres
- Millions in private facilities and investment
- Diverse businesses
 - Energy
 - Cargo
 - Warehousing & distribution
 - Trucking
 - Rail
- Jobs
- Taxes to City, County & State



PTB Challenges
Project Approach
Outreach
Schedule & Deliverables



External Outreach Overview



Why:

1. Build credibility and buy-in
2. Understand needs & concerns
3. Ensure a thorough stakeholder engagement plan

Who:

Customers

➤

Port &
Transportation
Communities

➤


Stakeholders &
Constituents

How: Interviews, focus groups, periodic briefings, potential web portal within PTB's existing website

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PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

External Outreach Approach



➤ **Customers & Tenants**

- **Purpose**
 - Understand their evolving needs
 - Potential role of Tampa in their future networks/supply chains
 - Key success factors for Tampa
- **Carriers: in person interviews with selected carriers**
 - Container
 - Breakbulk/specialty
 - Reefer
- **Importers/Exporters: focus groups**
- **Tenants: in person interviews with selected companies**

➤ **Stakeholders**

- **Purpose**
 - Communicate PTB's direction & priorities
 - Discuss their needs and points of view
 - Build buy-in to the plan
- **Port community**
- **CSX**
- **FDOT**
- **Regional economic development agencies**
- **Trucking community**
- **Distribution Center community**

➤ **Constituencies**


- **Purpose**
 - Communicate PTB's directions & priorities
 - Build credibility and plan buy-in
 - Identify areas of common interest and initiative
- **Federal, State and local agencies**
- **USACE**

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PTB Challenges
Project Approach
Outreach
Schedule & Deliverables



Today's Objectives




- Discuss PTB long-term challenges
- Present an approach for addressing PTB's challenges
- Describe the outreach strategy
- Describe project deliverables and schedule



PTB Challenges
Project Approach
Outreach
Schedule & Deliverables

Proposed Comprehensive Project Schedule



Months

Element	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Strategic Marketing Plan															
Master Plan															
Board Workshop															
Plan Adoption												Subject to agencies' schedules			
Board Working Sessions	*						*					*			
Outreach															

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables



Strategic Plan Deliverables



Board

- Project Kickoff & Orientation
- Strategic/Master Plan Recommendations Workshop






Senior Management

- Comprehensive strategic plan document
- **Functional strategies** for each major PTB management function (marketing & sales, finance, operations, engineering, navigation, security, etc.)
 - Including short, medium and long-term actions

Public

- Executive summary presentation and materials for distribution

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables
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Master Plan Project Deliverables



Board

- Project Kickoff
- Recommendations





Senior Management

- Comprehensive Master Plan
- Functional Specific Plans
- Asset Development Strategies
- Facilities Inventory

PTB Challenges
Project Approach
Outreach
Schedule & Deliverables
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Consulting Team Roles



	➤	<ul style="list-style-type: none"> • Direct the Project • Client Management • Direct Strategic Plan • Manage the Master Plan • Manage Outreach Program
	➤	<ul style="list-style-type: none"> • Market Analyses & Forecasts • SWOT Analysis • Impact Analysis
	➤	<ul style="list-style-type: none"> • Master Plan • CIP • Participate in Outreach
	➤	<ul style="list-style-type: none"> • Strategic Plan Participation • Master Plan Adoption • Project Management
	➤	<ul style="list-style-type: none"> • Cruise Analysis

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PORT TAMPA BAY.

Port Vision 2030 Strategic & Master Plan

February 18, 2014



RENAISSANCE PLANNING GROUP



TAMPA PORT AUTHORITY
Budgetary Comparative Statement of Revenue and Expenses
with Debt Service Coverage
For periods ending , February 2013 and 2014

YTD Feb, 2013 Actual	YTD Feb. 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)		YTD Feb. 2014 Budget	YTD Feb. 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)
\$ 15,525,715	\$ 16,677,709	\$ 1,151,994	7.42%	-----Operating revenue-----	\$ 16,916,903	\$ 16,677,709	\$ (239,194)	(1.41%)
\$ 4,477,366	\$ 4,573,011	\$ 95,644	2.14%	Port usage fees	\$ 4,306,731	\$ 4,573,011	\$ 266,280	6.18%
\$ 409,608	\$ 349,971	\$ (59,637)	(14.56%)	Rentals	\$ 437,308	\$ 349,971	\$ (87,337)	(19.97%)
\$ 20,412,689	\$ 21,600,691	\$ 1,188,001	5.82%	Other operating	\$ 21,660,942	\$ 21,600,691	\$ (60,251)	(0.28%)
				-----Total operating revenue-----				
\$ 4,068,096	\$ 4,888,317	\$ (820,221)	(20.16%)	-----Operating expense-----				
\$ 182,381	\$ 366,153	\$ (183,772)	(100.76%)	Personnel	\$ 5,132,851	\$ 4,888,317	\$ 244,534	4.76%
\$ 4,708,079	\$ 5,455,978	\$ (747,899)	(15.89%)	Promotional	\$ 532,547	\$ 366,153	\$ 166,394	31.24%
\$ 8,958,556	\$ 10,710,448	\$ (1,751,892)	(19.56%)	Administrative	\$ 6,226,274	\$ 5,455,978	\$ 770,296	12.37%
				-----Total operating expense-----	\$ 11,891,672	\$ 10,710,448	\$ 1,181,224	9.93%
\$ 11,454,133	\$ 10,890,242	\$ (563,891)	(4.92%)	-----Operating income----- *	\$ 9,769,270	\$ 10,890,242	\$ 1,120,972	11.47%
				--Other non-operating revenue/(expense)--				
\$ 356,425	\$ 251,727	\$ (104,697)	(29.37%)	Interest income	\$ 204,264	\$ 251,727	\$ 47,463	23.24%
\$ (2,442,762)	\$ (2,221,405)	\$ 221,357	9.06%	Interest expense	\$ (2,221,405)	\$ (2,221,405)	\$ (0)	(0.00%)
\$ 9,589,107	\$ 9,656,907	\$ 67,800	0.71%	Ad valorem tax receipts	\$ 8,858,200	\$ 9,656,907	\$ 798,707	9.02%
\$ (236,504)	\$ (696,394)	\$ (459,889)	(194.45%)	Other, net	\$ (505,155)	\$ (696,394)	\$ (191,239)	(37.86%)
\$ 7,266,266	\$ 6,990,835	\$ (275,430)	3.79%	-----Net non-operating revenue-----	\$ 6,335,904	\$ 6,990,835	\$ 654,931	10.34%
\$ 18,720,398	\$ 17,881,078	\$ (839,321)	(4.48%)	Net income, excluding grant revenue*	\$ 16,105,174	\$ 17,881,078	\$ 1,775,904	11.03%
				-----Grants-----				
\$ 6,507,393	\$ 4,531,435	\$ (1,975,957)	(30.36%)	Capital/Non-Operating Grants	\$ 5,775,000	\$ 4,531,435	\$ (1,243,565)	(21.53%)
\$ 6,507,393	\$ 4,531,435	\$ (1,975,957)	(30.36%)	-----Total Grants-----	\$ 5,775,000	\$ 4,531,435	\$ (1,243,565)	(21.53%)
\$ 25,227,791	\$ 22,412,513	\$ (2,815,278)	(11.16%)	Net income, including grant revenue*	\$ 21,880,174	\$ 22,412,513	\$ 532,339	2.43%
<i>*Before depreciation/amortization</i>				-----Debt Service Coverage-----				
				(based on preceding 12-month period)				
\$ 23,549,221	\$ 23,870,989	\$ 321,768	1.37%	Total available for debt service				
\$ 14,162,907	\$ 15,224,943	\$ (1,062,036)	(7.50%)	Combined debt service, parity bonds				
1.66	1.57			Bond coverage, parity bonds				
\$ 14,162,907	\$ 15,224,943	\$ (1,062,036)	(7.50%)	Combined debt service, parity & junior				
1.66	1.57			Bond coverage, parity & junior bonds				

SUBJECT: LEASE AGREEMENT WITH JIAN LU and JINLI XIE FOR CERTAIN UPLANDS LOCATED IN APOLLO BEACH, FLORIDA

BACKGROUND:

Jian Lu and Jinli Xie, husband and wife, own Lot T26N of Leen Subdivision, as per map or plat as recorded in Plat Book 89, Page 55 of the Public Records of Hillsborough County, which is landlocked. The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), owns certain riparian uplands (Uplands) lying between the southeasterly boundary (water side boundary) of Lot T26N, and the mean high water line of Tampa Bay. Mr. and Mrs. Lu desire to lease a portion of the Uplands in order to construct a single family residential dock along the adjoining submerged lands and construct a wooden walkway through the Uplands for access to and from the proposed dock. An ownership interest in riparian property upland of a dock is required as a condition of receiving a dock permit. PTB issued Minor Work Permit No. 13-003R on November 26, 2013 which is contingent upon the applicants obtaining a lease of a portion of the Uplands from PTB.

FACTS/COMMENTS:

Premises: Approximately 485.08 square feet of land.

Lease Term: The term shall be for a period of twenty-five (25) years.

Rent: Rent for Lease Year 1 (November 26, 2013 to November 25, 2014) will be \$1,000.00 plus applicable sales tax. Rent will increase each year thereafter by the increase in CPI.

Use: Construction of a wooden walkway through the Premises for access to and from a single family residential dock along the abutting submerged lands and for no other purpose.

Other: Tenants shall be responsible for all real estate taxes, site improvements, insurance, maintenance of the Premises and all applicable laws and regulations.

Public Hearing: A public hearing is scheduled for March 24, 2014. No opposition is anticipated at the Public Hearing.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute a Lease Agreement with Jian Lu and Jinli Xie, the owners of Lot T26N, Leen Subdivision, Apollo Beach, subject to the terms described above and review by Chief Legal Officer.

Board Meeting
March 18, 2014
Real Estate 184922v2



SUBJECT: CONSENT TO ASSIGNMENT OF LEASE FROM ROBERT AND SILVIE HALL TO IAN AND LORNA DANIEL

BACKGROUND:

Robert and Silvie Hall own Lot T26-S in Leen Subdivision in Apollo Beach and have a ground lease agreement with the Tampa Port Authority, d/b/a Port Tampa Bay (PTB), for approximately 12,802.87 square feet of land which expires on September 30, 2046 (Lease). The Lease is for uplands owned by PTB that the Halls leased in order to have a wooden walkway from their landlocked property extending to Tampa Bay. The Halls sold Lot T26-S to Ian and Lorna Daniel on August 14, 2013 and the parties have requested PTB consent to the assignment of the Lease.

FACTS/COMMENTS:

Robert and Silvie Hall desire to assign the Lease to Ian and Lorna Daniel on the following terms:

- Premises:** Approximately 12,802.87 square feet of land located in the Leen Subdivision in Apollo Beach.
- Term:** Lease expires September 30, 2046.
- Rent:** The Rent shall remain the same as set forth in the Lease.
- Other:** Tenant is responsible for all of the real estate taxes, insurance and maintenance of the Premises and shall comply with any and all laws and regulations.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute a Consent to Assignment of the Lease from Robert and Silvie Hall to Ian and Lorna Daniel, subject to the terms set forth above and review by the Chief Legal Officer.

Board Meeting
March 18, 2014
Real Estate # 185117v 2



SUBJECT: **SUBMERGED LANDS LEASE WITH WILSON FRANKLIN, LLC**

BACKGROUND:

Wilson Franklin, LLC owns certain riparian uplands located along S.W. River Drive in Ruskin, Florida on the Little Manatee River and formerly leased certain submerged lands abutting its uplands from the Tampa Port Authority pursuant to a submerged lands lease that expired in 2009. Wilson Franklin and Tampa Port Authority, d/b/a/ Port Tampa Bay (PTB), staff have been working on a new Lease for the Premises which is approximately 7,074 square feet of submerged lands.

FACTS/COMMENTS:

- Premises:** Approximately 7,074 square feet of land.
- Lease Term:** The term shall be for a period of twenty-five (25) years and will commence on November 1, 2009.
- Rent:** Wilson Franklin has paid Rent for Lease Years 1 through 5 (11/01/09 to 10/31/14) in the amount of \$5,923.87 (includes sales tax) in accordance with the Submerged Lands Management rules.
- Use:** Existing dock and support for a portion of its existing buildings and for no other purpose.
- Other:** Tenant shall be responsible for all real estate taxes, site improvements, insurance, maintenance of the Premises and all applicable laws and regulations.
- Public Hearing:** A public hearing is scheduled for March 24, 2014. No opposition is anticipated at the Public Hearing.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute a Submerged Lands Lease Agreement with Wilson Franklin, LLC, subject to the terms described above and review by Chief Legal Officer.

Board Meeting
March 18, 2014
Real Estate 185113v2



**SUBJECT: REMOVAL OF UNSERVICEABLE AND SURPLUS PROPERTY FROM
PORT TAMPA BAY'S ASSET RECORDS**

BACKGROUND:

The removal of Tampa Port Authority, d/b/a Port Tampa Bay (PTB), property from asset records requires specific approval by the PTB Board of Commissioners. Disposition of PTB's capital assets is governed by the Section 274.06, Florida Statutes. Section 274.06, Florida Statutes, states that a governmental unit's property which is obsolete or the continued use of which is uneconomical or inefficient, or which is without commercial value may be first offered to any governmental unit and then donated, destroyed, or abandoned. Further, if the value of the property is estimated to be \$5,000 or less, it may be disposed of in the most efficient and cost-effective means as determined by the governmental unit. Property with an estimated value of \$5,000 or more shall be sold to the highest responsible bidder or by public auction.

FACTS/COMMENTS:

PTB staff has determined that the equipment listed below is surplus and/or obsolete or no longer serves a useful function to PTB. Furthermore, the age and functionality of the equipment is such that the equipment would be useless to any other governmental agency. In accordance with Section 274.06, Florida Statutes, the property will be disposed of as noted.

<u>Asset No.</u>	<u>Description</u>	<u>Purchase Price</u>	<u>Net Book Value</u>	<u>Disposal Method</u>
O-1959	BINDING MACHINE	\$ 897.00	\$ -	Scrap
S-734	TIRE CHANGER	\$ 1,695.00	\$ -	Scrap
S-697	UPRIGHT LIFT VIBRATOR	\$ 6,910.00	\$ -	Scrap
S-525	COMPACTOR	\$ 1,320.00	\$ -	Scrap

PTB staff recommends these assets be declared surplus and that they be disposed of in accordance with the above methodology and Section 274.06, Florida Statutes.

RECOMMENDATION:

Approve removal of the referenced assets from PTB's asset records and authorize the Port President/CEO to declare the subject property surplus and dispose of the items in accordance with the methodology stated in the agenda and Section 274.06, Florida Statutes, or other applicable law.

Board Meeting
March 18, 2014
Finance 184968v2

D. REGULAR AGENDA

SUBJECT: LEASE AGREEMENT FOR APPROXIMATELY 1.20 ACRES OF LAND BETWEEN THE HILLSBOROUGH COUNTY SHERIFF'S OFFICE AND PORT TAMPA BAY

BACKGROUND:

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), utilizes an existing PTB Board approved contract for dedicated law enforcement services from the Hillsborough County Sheriff's Office (HCSO), which was last amended in January 2014 (Contract). The PTB has had a successful and mutually beneficial Contract with HCSO for over ten years that has added significantly to PTB's ability to secure port property and protect port users. Among other things, the Contract stipulates that PTB will provide the HCSO with a dedicated geographic area to facilitate operations pursuant to the Contract for purposes that include vehicle/vessel storage, equipment storage and police activities. The current dedicated area located at the southerly end of Lehman St. contains a building, furnished by HCSO, which serves as a substation for all HCSO port related activities.

FACTS/COMMENTS:

The HCSO received approval for funding of a new building pursuant to an award of Seaport Security Grant Funds from the Federal government. As a result, both parties agreed to relocate the substation further north on Lehman Street. The project is time sensitive since the grant funds need to be expended by September 2014 to be eligible for reimbursement by FEMA, the grant administrator. Further, PTB has dedicated funds in the FY2014 budget to improve the recommended new site, by removing old and unusable existing structures. PTB developed a site plan that would accommodate the proposed grant funded building and allow for anticipated future expansion on the site for HCSO and other public safety purposes.

HCSO and PTB staff have negotiated the following lease terms for the new site:

Premises: Approx. 1.20 acres located within PTB's Public Safety Complex.

Lease Term: Twenty (20) years with two (2) ten (10) year extension options.

Rent: Rent shall be \$0.00.

Use: To protect port property and waterways under the jurisdiction of Port Tampa Bay and/or the Hillsborough County Sheriff's Office.

Site Improvements Phases:

Phase I (Upland Improvements and Lease Premises) – PTB will be responsible for the demolition of existing improvements on the Premises, site engineering consulting services, design and permitting for general project development,

civil engineering work to include site grading and preparation required to install a modular office building, stormwater retention, an entrance drive and parking lot, site utility installations (electric, water and sewer) to service the modular office and electrical service for area lighting, cameras and gates and perimeter fencing at a cost not to exceed \$500,000. Staff recommends performing this work with PTB's Unit Price Contractor, Seavy and Associates, in an amount not to exceed \$500,000, with funds available in the current year Capital Program due to the grant funding time constraints.

HCSO will be responsible for the permitting and installation of a modular office building and other HCSO improvements approved by PTB that coincide with general use and future project development. HCSO will be responsible for all utility, maintenance and insurance expenses of the HCSO facilities.

Phase II (Marine Improvements) – PTB will be responsible for site engineering consulting services, design and permitting for a boat ramp and marine structure for vessel mooring that meet or exceed current capabilities and shall include utility service to the piers and above ground fuel tanks. The marine structure shall be designed as a multi-use facility to include boat docks. Additionally, PTB and HCSO would, separately or together, seek grant funding for construction of Phase II improvements. The Phase II Improvements would be brought back to the PTB Board of Commissioners for approval once funding is secured.

HCSO will be responsible for the permitting, installation, construction, maintenance of all future improvements exclusive to HCSO that may include boat storage and maintenance facility, boat davits/boat lifts, above ground fuel tanks and any other improvements that coincide with HCSO's specific use. HCSO will maintain insurance for any improvements and other insurance coverages as required of a self-insured public entity. The terms for the funding of Phase II may be changed by mutual agreement between both parties.

Public

Hearing: A public hearing is scheduled for April 2, 2014. No opposition is anticipated at the Public Hearing.

RECOMMENDATION:

Authorize the Port Director/CEO or his designee to enter into a lease with the Hillsborough County Sheriff's Office, subject to the terms described in the agenda item, and authorize a work order in amount not to exceed \$500,000 for the Phase I Improvements, described in the agenda item, under PTB's Unit Price Contract with Seavy and Associates, all subject to review by the Chief Legal Officer.



SUBJECT: TECHNOLOGY UPGRADES TO THE SECURITY OPERATIONS CENTER

BACKGROUND:

The Security Operations Center (SOC) on Hookers Point was built in 2005 in response to the changing requirements under state and federal laws. As part of the Port Wide Security Improvements Project, many upgrades and additions to existing security infrastructure were installed. These upgrades and improvements included video monitoring systems that are primarily viewed at the SOC.

FACTS/COMMENTS:

With minor exceptions, the Tampa Port Authority, d/b/a Port Tampa Bay (PTB), has not purchased any new hardware to monitor the extensive camera system and other sensors utilized by PTB Security and Operations personnel since 2005. This hardware, and related physical platforms, are at or nearing the end of the useful life of the equipment. Realizing the benefits of upgrading to new technologies, PTB applied for a series of seaport security grants that allowed for the purchase of a series of technology upgrades.

Further, in 2013 PTB embarked on an aggressive program to repair and upgrade the SOC. The plan included building repairs, storm hardening and a reconfiguration of the interior space to accommodate growth of personnel and modernization of the areas used for routine and emergency operations. During the extensive planning process, key personnel toured similar sites in Florida as well as other states to judge best practices for deployment of technologies in a command center environment.

As a result of this in-depth analysis, several recommendations were made for improvement to the SOC command center. Critical to the recommendation for improvements was a change in hardware used to display various technology inputs. Commonly known as video walls, these displays are controlled by technology that allows operators to customize displays and place data on desk top and overhead screens. Due to technology advancements, new hardware is much more space efficient and versatile, and designed for modern command centers that are much more technology driven.

PTB recommends contracting with Technical Innovation Group (Technical Innovation), an industry recognized integrator, to purchase, implement, and install a new hardware platform, which incorporates advanced technology, specialized equipment and complex integration to display various software systems in an efficient, modern system. This security hardware was specifically designed for command center applications.

Technical Innovation utilizes suppliers and technicians to identify specialized equipment available from a variety of sources, including competitively bid contracts such as General Services Administration (GSA) and U.S. Communities Purchasing Alliance (U.S. Communities). Technical Innovation applied input from staff and facilitated the design of a video display system utilizing items sourced from GSA Contract Nos: GS-03F-0010R and GS-35F-4545G as well as U.S. Communities Contract No: 4400003839. Staff has reviewed the Technical Innovation proposal and verified that it reflects appropriate sourcing and rates. The proposal is in the amount of \$190,000 which includes a contingency of approximately nine percent (9%).

The funding source for this project will be through an existing port security grant. These funds are documented in the FY2014 PTB budget and there is a twenty-five percent (25%) cost match required. Thus, total funds expended for this project up to \$190,000 will be reimbursed to the PTB through the Federal Port Security Grant Program at seventy-five (75%) of the total cost, resulting in a final PTB expenditure in the amount of \$47,500, the twenty-five (25%) required matching contribution.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute a contract with Technical Innovation Group, for purchase and installation of video displays and related infrastructure not to exceed \$190,000, subject to review by the Chief Legal Officer.

E. RECEIPT OF REPORTS

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

FY2014 – LEGAL FEES AND EXPENSES REPORT THROUGH FEBRUARY 28, 2014

YEAR-TO-DATE LEGAL FEES AND EXPENSES

	<u>FY 2014 Budget</u>	<u>FY 2014 Actual</u>
General Support / Litigation	\$ 79,000.00	\$ 107,454.70
General Admiralty / Maritime	\$ 24,000.00	\$ 0.00
General Real Estate / Land Use	\$ 50,000.00	\$ 15,262.50
General Construction Services Legal Support	\$ 13,000.00	\$ 17,752.50
General Environmental Legal Support	\$ 15,000.00	\$ 6,425.00
General Labor/Employment Legal Support	\$ 35,000.00	\$ 4,032.50
General Bankruptcy Services Legal Support	<u>\$ 9,000.00</u>	<u>\$ 4713.74</u>
 YEAR-TO-DATE FY 2013-14	 <u>\$225,000.00</u>	 <u>\$ 155,6410.94</u>
[Under – Budget (\$69,359.06)]		

LITIGATION AND GENERAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Gray Robinson				
General		\$ 433.20	\$ 30,000.00	
Channelside Bay Mall/Lit		\$ 165.78	\$225,000.00	
Anglo-Irish Bank v. CBM		\$20,641.00	\$135,000.00	
Liberty Channelside LLC	\$ 1,998.60	\$79,527.95	\$115,000.00	
TM-Port TB		\$ 4,376.13	\$ 15,000.00	
TM-WM-Port TB		\$ 2,310.64	\$ 15,000.00	
Hamilton, Miller & Birthisel				
General			\$ 15,000.00	
Ins – CD *	\$ 2,621.10	\$ 8,397.50	\$ 40,000.00	
Ins – MD			\$ 15,000.00	
Ins – JH			\$ 15,000.00	

* Information only – Legal Fees paid by Insurance Company

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GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Venable, LLC General			\$ 15,000.00	

GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Gray Robinson – Real Estate General			\$ 50,000.00	
Channelside Bay Mall/RE			\$ 15,000.00	
DRI			\$ 15,000.00	
Murphy Oil USA, Inc.			\$ 30,000.00	
NexLube Tampa, LLC			\$ 20,000.00	
CBM – New Developer		\$ 742.50	\$ 45,000.00	
P&M Consulting Group DRI		\$ 75.00	\$ 20,000.00	
NexLube Tampa, LLC			\$ 15,000.00	
Cruise Terminals			\$ 15,000.00	
South Bay			\$ 15,000.00	
Gen'l Projects			\$ 15,000.00	
Trenam Kemker Buckeye Terminals		\$32,197.50	\$ 35,000.00	

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GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>February</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Trenam Kemker Special Construction			\$ 75,000.00	
General			\$ 15,000.00	

GENERAL BANKRUPTCY LEGAL SUPPORT

Outside Counsel / Matter	February	Cumulative FY To Date	Cumulative Budget (1)	Budget Increase/ Matter Total
McIntyre Panzarella Corp Svcs			\$ 15,000.00	
Claims/Collection			\$ 15,000.00	

GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT

Outside Counsel / Matter	February	Cumulative FY To Date	Cumulative Budget (1)	Budget Increase/ Matter Total
Glenn Rasmussen General		\$ 450.00	\$155,000.00	
Civil Service-MD	\$ 20.00	\$ 740.00	\$ 15,000.00	
Gray Robinson Civil Service			\$ 15,000.00	
Civil Service-MD			\$ 15,000.00	
Civil Service-22		\$ 292.50	\$ 25,000.00	
Civil Service-23			\$ 25,000.00	
Mandelbaum Fitzsimmons General	\$ 2,550.00	\$ 2,550.00	\$ 15,000.00	

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GENERAL ENVIRONMENTAL LEGAL SUPPORT

Outside Counsel / Matter	February	Cumulative FY To Date	Cumulative Budget (1)	Budget Increase/ Matter Total
Enola Brown, P.A. General			\$ 15,000.00	
Manson Law Group General			\$ 15,000.00	
Lash & Wilcox, P.L. Berth 230		\$ 6,425.00	\$ 15,000.00	

Board Meeting
Legal #185416v1

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of February 28, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Usage Fees:						
S036	ALTAMAR SHIPPING	\$ 48.00	\$ -	\$ 16.00	\$ -	\$ 64.00
Q023	ALTAMAR SHIPPING SERVICE	\$ 2,164.28	\$ -	\$ -	\$ -	\$ 2,164.28
T012	AMALIE OIL COMPANY	\$ 4,419.04	\$ -	\$ -	\$ -	\$ 4,419.04
A470	AMERICAN MARINE AGENCIES	\$ 728.25	\$ 658.50	\$ -	\$ -	\$ 1,386.75
A415	AMERICAN VICTORY MARINERS	\$ 143.92	\$ -	\$ 228.78	\$ 83.03	\$ 455.73
Q212	ATLANTIC RO-RO CARRIERS, INC.	\$ 4,482.97	\$ -	\$ 10.00	\$ -	\$ 4,492.97
A012	BOUCHARD TRANSPORT CO	\$ 26,593.06	\$ 17,485.80	\$ -	\$ 779.18	\$ 44,858.04
S041	BRONCO TRANSPORT	\$ 88.00	\$ -	\$ -	\$ -	\$ 88.00
T002	C F INDUSTRIES	\$ 14,102.92	\$ -	\$ -	\$ -	\$ 14,102.92
T021	C F INDUSTRIES (NH3)	\$ 7,442.74	\$ -	\$ -	\$ -	\$ 7,442.74
T147	CARGILL FOODS	\$ 296.25	\$ -	\$ -	\$ -	\$ 296.25
T003	CARGILL INC	\$ 18,330.68	\$ -	\$ -	\$ -	\$ 18,330.68 ⁵⁷
T151	CARGILL SALT	\$ 20,793.86	\$ -	\$ -	\$ -	\$ 20,793.86
S025	CARGILL SALT DIVISION	\$ 336.00	\$ -	\$ -	\$ -	\$ 336.00
T131	CARNIVAL CRUISE LINES	\$ 348,617.44	\$ 6,937.08	\$ -	\$ -	\$ 355,554.52
T198	CEMEX CEMENT OF LOUISIANA, INC.	\$ 10,680.16	\$ -	\$ -	\$ -	\$ 10,680.16
T190	CEMEX USA	\$ 1,619,766.00	\$ -	\$ -	\$ -	\$ 1,619,766.00
T014	CENTRAL FLORIDA PIPELINE LLC	\$ 603,194.48	\$ -	\$ -	\$ -	\$ 603,194.48
T145	CENTRAL FLORIDA PIPELINE LLC	\$ 8,333.37	\$ -	\$ -	\$ -	\$ 8,333.37
T109	CITRUS PRODUCTS	\$ 231.73	\$ -	\$ -	\$ -	\$ 231.73
D047	CITY OF TAMPA	\$ 1,400.00	\$ -	\$ 480.00	\$ -	\$ 1,880.00
WTC05	CLARK REPORTING SERVICE INC	\$ 744.72	\$ -	\$ -	\$ -	\$ 744.72
A423	DANN OCEAN TOWING, INC	\$ 216.75	\$ -	\$ -	\$ -	\$ 216.75
Q081	DONGKUK INTERNATIONAL INC	\$ 6,441.89	\$ -	\$ -	\$ -	\$ 6,441.89
Q032	DUFERCO STEEL, INC	\$ 315.40	\$ -	\$ -	\$ -	\$ 315.40
A478	ENTERPRISE MARINE SERVICES LLC	\$ 12,146.29	\$ -	\$ -	\$ -	\$ 12,146.29
A031	FILLETTE GREEN & CO, INC	\$ 160,850.69	\$ -	\$ -	\$ -	\$ 160,850.69
T132	FLORIDA AQUARIUM	\$ 455.00	\$ -	\$ -	\$ -	\$ 455.00
A429	GAC SHIPPING (USA) INC	\$ 65,561.25	\$ -	\$ 453.60	\$ -	\$ 66,014.85
A254	GREAT LAKES DREDGE & DOCK	\$ 1,611.75	\$ 96.84	\$ -	\$ -	\$ 1,708.59

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of February 28, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A264	GULF MARINE REPAIR INC	\$ 64,908.30	\$ -	\$ -	\$ -	\$ 64,908.30
T063	GULF SULPHUR SERVICES	\$ 7,082.07	\$ -	\$ -	\$ -	\$ 7,082.07
Q336	Hanwa International Corporation	\$ 326.67	\$ -	\$ -	\$ -	\$ 326.67
M065	HDR Engineering, Inc.	\$ 5,000.00	\$ -	\$ -	\$ -	\$ 5,000.00
T189	HOLLAND AMERICA LINE	\$ 22,155.20	\$ -	\$ -	\$ -	\$ 22,155.20
A306	INCHCAPE SHIPPING SERVICES	\$ 67,369.48	\$ -	\$ -	\$ -	\$ 67,369.48
A496	INTERCRUISES SHORESIDE & PORT SERVICES	\$ 206,059.44	\$ -	\$ -	\$ -	\$ 206,059.44
Q330	INTERMETAL REBAR LLC	\$ 5,762.27	\$ -	\$ -	\$ -	\$ 5,762.27
M069	International Metal 1 Inc.	\$ 515.00	\$ -	\$ -	\$ -	\$ 515.00
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	\$ 4,523.82	\$ -	\$ -	\$ -	\$ 4,523.82
A078	INTERNATIONAL SHIP REPAIR	\$ 480.00	\$ -	\$ -	\$ -	\$ 480.00
S021	J W WATSON TRUCKING INC	\$ 88.00	\$ -	\$ -	\$ -	\$ 88.00
A350	KIMMINS CONTRACTING	\$ 300.00	\$ -	\$ -	\$ -	\$ 300.00 ⁵⁸
T116	KINDER MORGAN BULK/TBS	\$ 3,171.15	\$ -	\$ -	\$ -	\$ 3,171.15
A010	KIRBY INLAND MARINE, LP	\$ 8,758.82	\$ -	\$ -	\$ -	\$ 8,758.82
A003	KIRBY OFFSHORE MARINE	\$ 760.47	\$ -	\$ -	\$ -	\$ 760.47
A248	LA CARRIERS, INC	\$ 594.54	\$ -	\$ -	\$ -	\$ 594.54
A519	LOUIS DREYFUS CITRUS INC.	\$ 21,478.81	\$ -	\$ -	\$ -	\$ 21,478.81
M045	MANATEE COUNTY PORT AUTHORITY	\$ 320.00	\$ -	\$ -	\$ -	\$ 320.00
S049	MARDOT LOGISTICS INC	\$ 432.00	\$ -	\$ -	\$ -	\$ 432.00
A360	MARTIN GAS MARINE	\$ 11,230.67	\$ -	\$ -	\$ -	\$ 11,230.67
T135	MARTIN MARIETTA AGGREGATES	\$ 77,987.44	\$ -	\$ 639.18	\$ -	\$ 78,626.62
T134	MARTIN OPERATING PARTNERSHIP	\$ 38,893.98	\$ 70.16	\$ -	\$ -	\$ 38,964.14
A016	MARTIN PRODUCT SALES LLC	\$ 438.75	\$ -	\$ -	\$ -	\$ 438.75
Q216	MARUBENI-ITOCHU	\$ 6,243.38	\$ -	\$ -	\$ -	\$ 6,243.38
D044	MCROBERTS PROTECTIVE AGENCY	\$ 40.00	\$ -	\$ -	\$ -	\$ 40.00
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	\$ 45,152.05	\$ 14,493.46	\$ 7,318.00	\$ 77.28	\$ 67,040.79
Q070	METAL ONE AMERICA	\$ 6,522.51	\$ -	\$ -	\$ -	\$ 6,522.51
A053	MORAN TOWING CORPORATION	\$ 7,602.78	\$ -	\$ -	\$ -	\$ 7,602.78
A430	MORAN-GULF SHIPPING AGENCIES	\$ 20,059.83	\$ -	\$ -	\$ -	\$ 20,059.83
D050	NEXLUBE TAMPA, LLC	\$ 59.52	\$ 3,967.82	\$ -	\$ -	\$ 4,027.34
A486	NORTH AMERICAN GENERAL AGENTS	\$ 3,191.50	\$ -	\$ -	\$ -	\$ 3,191.50

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of February 28, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A071	NORTON LILLY INTERNATIONAL	\$ 4,246.12	\$ -	\$ -	\$ -	\$ 4,246.12
A439	NOVA INTERNATIONAL SHIPPING	\$ 1,578.00	\$ -	\$ -	\$ -	\$ 1,578.00
M068	Nucor Corp	\$ 195.00	\$ -	\$ -	\$ -	\$ 195.00
A464	NYK LINE (NA) INC.	\$ 9,500.07	\$ -	\$ -	\$ -	\$ 9,500.07
T150	ONESTEEL RECYCLING INC	\$ 8,529.89	\$ -	\$ -	\$ -	\$ 8,529.89
A341	ORION MARINE CONSTRUCTION	\$ 672.75	\$ -	\$ -	\$ 120.00	\$ 792.75
Q335	Panalpina Inc.	\$ -	\$ 59.52	\$ -	\$ -	\$ 59.52
T064	PASCO TERMINALS INC	\$ 5,274.06	\$ -	\$ -	\$ -	\$ 5,274.06
M070	Port of Pascagoula	\$ 390.00	\$ -	\$ -	\$ -	\$ 390.00
T006	PORTS AMERICA	\$ 9,660.61	\$ -	\$ -	\$ -	\$ 9,660.61
T182	PORTS AMERICA	\$ 102,138.24	\$ 20,036.28	\$ -	\$ 1,543.27	\$ 123,717.79
Q332	PRIME CHARTER USA, INC.	\$ 1,712.10	\$ -	\$ -	\$ -	\$ 1,712.10
Q202	PUSAN STEEL AMERICA	\$ 7,354.85	\$ -	\$ -	\$ -	\$ 7,354.85 ⁵⁹
Q337	Rusal America Corporation	\$ 2,887.03	\$ -	\$ -	\$ -	\$ 2,887.03
A064	SAVAGE & SON, AR	\$ 215,591.83	\$ -	\$ -	\$ -	\$ 215,591.83
M066	Savage Services	\$ 10,000.00	\$ -	\$ -	\$ -	\$ 10,000.00
M067	SCS Engineers	\$ 195.00	\$ -	\$ -	\$ -	\$ 195.00
A065	SEA & LAND SHIPPING	\$ 60,190.56	\$ -	\$ -	\$ -	\$ 60,190.56
T149	SEA 3 OF FLORIDA	\$ 15,589.36	\$ -	\$ -	\$ -	\$ 15,589.36
M028	SOUTHWEST FL. WATER MANAGEMENT DISTRICT	\$ 829,297.89	\$ -	\$ -	\$ -	\$ 829,297.89
Q029	STEMCOR	\$ 501.43	\$ -	\$ 429.85	\$ -	\$ 931.28
A417	SULPHUR CARRIERS	\$ 1,179.00	\$ -	\$ -	\$ -	\$ 1,179.00
T137	TAMPA JUICE SERVICE INC	\$ 3,234.99	\$ -	\$ -	\$ -	\$ 3,234.99
T173	TITAN FLORIDA LLC	\$ 104,133.71	\$ -	\$ -	\$ -	\$ 104,133.71
T193	TITAN METAL SERVICE, INC.	\$ 1,461.35	\$ -	\$ -	\$ -	\$ 1,461.35
Q007	TOYOTA TSUSHO AMERICA	\$ 585.10	\$ 1,730.67	\$ -	\$ -	\$ 2,315.77
A251	TRADEMARK METALS RECYCLING LLC	\$ 47,739.16	\$ -	\$ -	\$ -	\$ 47,739.16
A497	TRANS-ATLANTIC AGENCIES INC	\$ 20,974.77	\$ -	\$ -	\$ -	\$ 20,974.77
T197	TRANSFLO TERMINAL SERVICES, INC.	\$ 113,840.62	\$ -	\$ -	\$ -	\$ 113,840.62
T020	TRANSMONTAIGNE INC	\$ 206,975.27	\$ 19,810.79	\$ -	\$ -	\$ 226,786.06
T139	TROPICAL SHIPPING	\$ 262.50	\$ -	\$ -	\$ -	\$ 262.50
A034	UNITED OCEAN SHIPPING (TECO)	\$ 3,603.00	\$ -	\$ -	\$ -	\$ 3,603.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
as of February 28, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
M034	USA PARKING SYSTEM, INC.	\$ 200.00	\$ -	\$ -	\$ -	\$ 200.00
A465	VALLS SHIPPING COMPANY	\$ 97,375.23	\$ 25,651.35	\$ 944.16	\$ 4,071.60	\$ 128,042.34
T119	VULCAN MATERIALS COMPANY	\$ 46,231.56	\$ -	\$ -	\$ -	\$ 46,231.56
P004	WORLDWIDE SHORE SERVICES	\$ 945.88	\$ -	\$ -	\$ -	\$ 945.88
T056	YARA NORTH AMERICA INC	\$ 4,521.98	\$ -	\$ -	\$ -	\$ 4,521.98
T171	ZIM ISRAELI NAVIGATION COMPANY	\$ 108,397.00	\$ 57,330.00	\$ 20,503.00	\$ -	\$ 186,230.00
Subtotal Port Usage Fees		\$ 5,625,211.25	\$ 168,328.27	\$ 31,022.57	\$ 6,674.36	\$ 5,831,236.45

Lease Charges:

L296	BATSON-COOK CO.	\$ 152.38	\$ -	\$ -	\$ -	\$ 152.38
L299	CEMEX CEMENT OF LOUISIANA, INC.	\$ 4,806.74	\$ -	\$ -	\$ -	\$ 4,806.74
L287	HCP ASSOCIATES, INC	\$ 5,008.80	\$ -	\$ -	\$ -	\$ 5,008.80
L103	INTERNATIONAL SHIP REPAIR	\$ 39,256.46	\$ 3,294.67	\$ -	\$ -	\$ 42,551.13
L142	LEHIGH PORTLAND CEMENT	\$ -	\$ 3,840.90	\$ -	\$ -	\$ 3,840.90
L291	ONLINE TRANSPORT INT'L LLC	\$ 200.00	\$ -	\$ -	\$ -	\$ 200.00
L224	PASCO TERMINALS	\$ -	\$ 2,947.87	\$ -	\$ -	\$ 2,947.87
L104	PENINSULA PROPERTY HOLDINGS VIII, LLC	\$ 15,012.77	\$ -	\$ -	\$ -	\$ 15,012.77
L176	POST APARTMENT HOMES LP	\$ 2,772.68	\$ -	\$ -	\$ -	\$ 2,772.68
L111	SHELL POINT MARINA	\$ 9,881.15	\$ -	\$ -	\$ -	\$ 9,881.15
L235	STARSHIP CRUISE LINE	\$ 2,777.66	\$ 145.12	\$ -	\$ -	\$ 2,922.78
L239	TITAN FLORIDA LLC	\$ -	\$ 589.66	\$ -	\$ -	\$ 589.66
L078	TRANSMONTAIGNE TERMINALING INC	\$ 17.17	\$ -	\$ -	\$ -	\$ 17.17
L187	TROPICAL SHIPPING	\$ 882.87	\$ -	\$ -	\$ -	\$ 882.87
L282	UNIVERSITY OF SOUTH FLORIDA	\$ 8,684.75	\$ 8,684.75	\$ -	\$ -	\$ 17,369.50
Subtotal Lease Charges		\$ 89,453.43	\$ 19,502.97	\$ -	\$ -	\$ 108,956.40

TAMPA PORT AUTHORITY

**Monthly Aged Receivables
as of February 28, 2014**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>Accounts in Litigation/Renegotiation/Bankruptcy:</u>						
L279	ANDINO CEMENT USA, LLC	\$ -	\$ -	\$ -	\$ 99,973.04	\$ 99,973.04
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
L225	CHANNELSIDE BAY MALL LLC	\$ 47,136.92	\$ 47,136.92	\$ 47,136.92	\$ 141,410.76	\$ 282,821.52
T011	MURPHY OIL USA INC	\$ 62.55	\$ -	\$ -	\$ 2,564.49	\$ 2,627.04
L055	TAMPA PORT MINISTRIES	\$ 378.42	\$ 378.42	\$ 378.42	\$ 1,513.68	\$ 2,648.94
L222	WORLD TRADE ASSOCIATION OF TAMPA BAY, INC.	\$ 374.50	\$ 374.50	\$ 374.50	\$ 2,996.00	\$ 4,119.50
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		\$ 47,952.39	\$ 47,889.84	\$ 47,889.84	\$ 268,140.90	\$ 411,872.97
Total Aged Receivables as of February 28, 2014		\$ 5,762,617.07	\$ 235,721.08	\$ 78,912.41	\$ 274,815.26	\$ 6,352,065.82₆₁

TAMPA PORT AUTHORITY

MONTHLY CONTRACT STATUS REPORT

February 28, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Federal Government Relations Consultants	Alcalde & Fay	11-10	09/21/10	\$ 272,000	\$ 271,708	99.9%
Financial Advisory Services	Public Financial Management	11-16	08/17/10	\$ 150,000	\$ 91,636	61.1%
Parking Facilities Operations	USA System Parking (renewal 9/1/13-8/31/14)	12-12	07/16/13	\$ 1,324,273	\$ 418,358.70	31.6%
Landscape Maintenance	Ed's Lawn & Landscaping, Inc.	12-13	07/17/12	\$ 73,900	\$ 29,734.95	40.2%
Grounds Maintenance	Great Bay Landscape	12-14	08/21/12	\$ 149,400	\$ 49,800	33.3%
Financial Audit & Related Areas	Cherry, Bekaert & Holland (year 2)	12-15	07/17/12	\$ 89,800	\$ 18,493	20.6%
Insurance Broker Services	Hugh Wood (year 2)	12-17	07/16/13	\$ 52,000	\$ 39,000.00	75.0%
Copier Leases (7 copiers)	Ricoh Americas Corporation	12-18	07/17/12	\$ 144,000	\$ 77,910	54.1%
Annual Maintenance & License - Great Plains	Tribridge (year 2)	12-19	09/18/12	\$ 165,000	\$ 135,073	81.9%
PARCS Parking Access Revenue Control System Maintenance	Scheidt & Bachmann USA (year 2)	12-22	07/16/13	\$ 47,250	\$ 22,588	47.8%
Janitorial Services	Performance Cleaning Service	13-05	10/16/12	\$ 220,000	\$ 171,087	77.8%
General Planning Services	Renaissance Planning Group	13-06	10/16/12	\$ 400,000	\$ 99,592	24.9%
Bond Council	Bryant Miller Olive	11-17	08/20/13	\$ 60,000	\$ 6,500	10.8%
Security Guard Services	AlliedBarton (through 1/19/14)	13-08	12/18/12	\$ 1,635,928	\$ 1,508,677	92.2%
Security Guard Services	AlliedBarton (1/20/14 - 1/19/15)	13-08	12/17/13	\$ 1,907,083	\$ 23,662	1.2%
Law Enforcement Services	BOCC / HCSO	13-10	01/15/13	\$ 3,913,144	\$ 2,746,968	70.2%
Online Data Service Backup	Venyy Solutions, Inc.	13-13	05/21/13	\$ 250,000	\$ 19,195	7.7%
License & Support for Document Management System (eDocs)	OpenText Corporation	13-14	05/21/13	\$ 50,000	\$ 24,709	49.4%
SBE Uniformed Security Guard Service	Martinez & Company	13-15	05/21/13	\$ 150,000	\$ 47,720	31.8%
2014 Tampa Steel Conference	Tampa Marriott Waterside	13-16	06/18/13	\$ 89,045	\$ -	0.0%
Insurance Consultants	Interisk	13-24	07/16/13	\$ 75,000	\$ 46,080	61.4%
NetApp Network Storage System Maintenance	Softchoice Corporation	13-25a	10/16/13	\$ 23,000	\$ 21,024	91.4%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	13-26	08/20/13	\$ 137,000	\$ 31,754	23.2%
Employee Dental Plan	Direct Assignment Benefit Plans	14-03	09/17/13	\$ 80,000	\$ 9,097	11.4%
State Legislative Services	Advocacy Group at Cardenas Partners	14-05	08/20/13	\$ 60,000	\$ 30,000	50.0%
State Legislative Services	Ballard Partners	14-06	08/20/13	\$ 60,000	\$ 25,000	41.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	14-07	09/17/13	\$ 80,886	\$ 40,903	50.6%
Janitorial Services	ASK Solutions; All Southern Cleaning	14-08	10/15/13	\$ 254,671	\$ 84,775	33.3%
Federal Government Relations Consultant	Alcalde & Fay	14-10	09/17/13	\$ 90,000	\$ 30,000	33.3%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12a	01/21/14	\$ 44,200	\$ -	0.0%
Financial Advisory Service	Public Financial Management	14-16	08/20/13	\$ 60,000	\$ -	0.0%
TOTAL OPERATING AND NON-CAPITAL CONTRACTS:				\$ 12,107,580	\$ 6,121,045	
CONTINUING ANNUAL CONTRACTS:						
Professional Service Contracts	Various	10-10	09/15/09	\$ 2,250,000	\$ 1,800,774	80.0%
Continuing Repair / Improvements Contracts	Various	10-11	09/15/09	\$ 2,200,000	\$ 895,391	40.7%
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 804,839	36.6%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,814,444	88.5%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,871,031	91.3%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,462,238	83.1%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,290,997	54.0%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 80,000	\$ 68,093	85.1%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 50,000	\$ 10,000	20.0%
Cloud computing purchase & implementation	Tribridge Holdings, LLC	13-23	07/16/13	\$ 80,000	\$ -	0.0%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 1,850,000	\$ 256,246	13.9%
Professional Service Contracts	Various	14-02	09/17/13	\$ 3,775,000	\$ 99,986	2.6%
TOTAL CONTINUING ANNUAL CONTRACTS:				\$ 22,935,000	\$ 11,896,538	

TAMPA PORT AUTHORITY

MONTHLY CONTRACT STATUS REPORT

February 28, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Ph 2 - Amend 1 -4 (Container Term Facility)	Batson-Cook	09-13	03/17/09	\$ 22,430,881	\$ 22,206,264	99.0%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	\$ 442,015	58.9%
Channelside Parking Garage LED Lighting	Himes Electrical	11-12	04/19/11	\$ 643,448	\$ 616,307	95.8%
Professional Engineering Services - Petroleum Facilities	CH2M Hill	11-13	12/21/10	\$ 2,682,765	\$ 2,445,008	91.1%
Port Redwing Off-Site Mitigation	Keystone Excavators	11-14	04/19/11	\$ 1,000,000	\$ 953,007	95.3%
Eastport B151/152 Mitigation	Tampa Bay Construction	12-08	10/18/11	\$ 2,907,632	\$ 2,885,579	99.2%
Petroleum Facilities Improvements -CMS	Balfour Beatty/Batson Cook	12-09	05/15/12	\$ 46,352,357	\$ 35,100,707	75.7%
Cruise Terminal 2 & 3 Security Improvements	Tampa Bay Marine	12-10	05/15/12	\$ 176,259	\$ 150,803	85.6%
Spoil Island 3D Control Discharge Structures	Orion Marine Construction	12-11	08/21/12	\$ 1,295,570	\$ 1,293,070	99.8%
Economic Analysis Services	Martin & Associates	12-16	09/18/12	\$ 150,000	\$ 80,629	53.8%
Pendola Point Reclaimed Water and Force Main Service	TB Landmark Construction	13-11	12/18/12	\$ 2,629,586	\$ 2,500,046	95.1%
Eastport B151/152 Phase 2 Fill Project	JVS Contracting Inc.	13-12	12/18/12	\$ 1,800,000	\$ 1,734,959	96.4%
Digital Signing System for Cruise Terminal Three	Audio Visual Innovations (AVI-SPL)	13-17	06/18/13	\$ 49,950	\$ 15,850	31.7%
Cruise Terminal 6 Customs & Border Protection	Nelco & Customs and Border Protection	13-19	06/18/13	\$ 956,000	\$ 656,509	68.7%
Railroad Construction and Improvements	Gonzalez & Sons Equipment	13-20	06/18/13	\$ 1,347,000	\$ 790,128	58.7%
Wi-Fi at Cruise Terminal 2; 3 and 6	Softchoice Corporation	13-25	11/20/12	\$ 150,000	\$ -	0.0%
Construction of Equipment Storage Bldg.	Kincart Construction Company	13-32	09/17/13	\$ 555,814	\$ 70,211	12.6%
Improvements to Warehouse Bld # 229	Eveland Brothers, Inc.	13-33	09/17/13	\$ 363,180	\$ 181,362	49.9%
Construction of Pendola Point Security Bldg.	Kincart Construction Company	13-34	09/17/13	\$ 376,047	\$ 98,891	26.3%
Navigational Improvements / Unit Price Dredging	Orion Dredging	14-04	08/20/13	\$ 3,500,000	\$ 754,078	21.5%
Port Siren Warning System	Flores & Harper Construction	14-09	12/17/13	\$ 677,425	\$ 37,996	5.6%
SOC Improvements	Cutler Associates, Inc.	14-11	12/17/13	\$ 853,817	\$ -	0.0%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12	12/17/13	\$ 1,767,529	\$ -	0.0%
TOTAL CONSTRUCTION AND CAPITAL CONTRACTS:				<u>\$ 97,241,742</u>	<u>\$ 74,929,572</u>	
GRAND TOTAL:				<u>\$ 132,284,322</u>	<u>\$ 92,947,155</u>	

PERMIT REPORT
2/1/2014– 2/28/2014

PERMITS ISSUED

REVISIONS

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VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Permit #	Appl. Received	Minor/ Standard	Applicant	Proposed Work
13-012	9/18/13	S	Hillsborough County/TPA	Apollo Beach Nature Park shoreline stabilization
13-015	12/18/13	M	Ian Daniel	Modify Existing Dock Deck & 2 Non-Covered Boat Lifts
10-016R (R1)	01/17/14	S	Tampa Yacht & Country Club	Minor Permit Modification to Increase Maintenance Dredge Depth from -6 ft to -8 ft
13-016	12/26/13	M	Tampa Electric Company	Replace 2 outflow culverts
13-008R1	2/6/14	M	Audubon/Mosaic	Decrease WADS gap intervals
08-066R	2/28/14	S (Modif)	City of Tampa	Permit modification for seawall to extend Riverwalk

Board Meeting
March 18, 2014
Environmental Department/ #185389 v1

EXPENDITURES
Between \$50,000 - \$100,000
2/1/2014 – 2/28/2014

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**MOSAIC COMPANY: UPDATE ON PHOSPHATE
INDUSTRY, RICH KRAKOWSKI, VICE
PRESIDENT – SUPPLY CHAIN**

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

PORT TAMPA BAY
LIST OF FUTURE PROPOSED PROJECTS

UPDATED 03/03/14

Project Name	Current Contractor	Estimated Proposal Release	Estimated Board Approval
Port Redwing Development - Roadway / Security Gate Improvements	New ITB	Mar / Apr 2014	May / Jun 2014
Port Redwing Development - Railway Improvements	New ITB	Mar / Apr 2014	May / Jun 2014
IT Master Plan	New RFQ	Mar / Apr 2014	May / Jun 2014
Radar Surveillance System	New RFP	Apr / May 2014	Jul / Aug 2014

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J. CALENDAR OF EVENTS

- **MARCH 19-20, 2014, INTERNATIONAL PINEAPPLE ORGANIZATION'S 2ND ANNUAL GLOBAL PINEAPPLE CONFERENCE – PTB CRUISE TERMINAL 6**

K. DATE OF NEXT MEETING

TUESDAY, APRIL 15, 2014 – 9:30 AM

L. ADJOURNMENT