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Superintendent

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Trustee

**REGULAR MEETING
OF THE BOARD OF EDUCATION**

Maxfield Education Center

32789 W. Ten Mile Rd.

Farmington, MI 48336

Tuesday, March 10, 2026

6:00 PM

AGENDA

- I. **CALL TO ORDER**
 - A. Roll Call
 - B. Pledge of Allegiance
- II. **ITEMS FROM THE PRESIDENT**
 - A. Approval of the Agenda
 - B. Announcements
- III. **PUBLIC COMMENTS**
- IV. **ITEMS FROM THE SECRETARY**
 - A. Correspondence
- V. **LEGISLATIVE UPDATE**
- VI. **DISTRICT UPDATES**
 - A. Superintendent's District Update
 1. Project Search
- VII. **REPORTS FROM BOARD COMMITTEES**
 - A. March 2, 2026 - Finance/Facility Committee Meeting
- VIII. **DISCUSSION ITEMS**
 - A. Review of Nutritional Services Purchase
 - B. Review of Furniture Purchase
 - C. Discussion on Custodial Bid Recommendation
- IX. **PUBLIC COMMENTS**
- X. **ACTION ITEMS**
 - A. Approval of Marching Band Uniform Purchase
 - B. Approval of Structured Cabling Recommendation
 - C. Approval of Network Electronics Recommendation
 - D. Approval of Custodial Bid Recommendation
- XI. **CONSENT AGENDA**
 - A. Approval of Minutes

1. February 24, 2026, Regular Meeting
 2. March 2, 2026, Finance/Facility Committee Meeting
 3. March 7, 2026, Board Retreat
- XII. **REPORTS FROM BOARD REPRESENTATIVES**
- XIII. **ADJOURNMENT**

**PUBLIC COMMENTS are intended to provide individuals an opportunity to address the Board of Education. In the interest of fairness, the Board requests each speaker to limit his or her comments to three (3) minutes.*

ANY PERSON with a disability who needs accommodation for participation in this meeting should contact the Superintendent's office at 248-489-3338 at least three (3) business days in advance of the meeting to request assistance.

ALL MEETINGS, with the exception of closed sessions, are open to the public. Regular Board of Education meetings and most pre-meetings of the Board of Education are [live-streamed on the District's YouTube Channel](#).

The official minutes of the Board of Education are stored and available for inspection in the Lewis Schulman Administration Building of the Farmington Public School District.

March 10, 2026

Regular Meeting of the Board of Education

II. ITEMS FROM THE PRESIDENT

II.A. Approval of the Agenda

MOTION: I move that the Board of Education approve the March 10, 2026, Regular Meeting Agenda, as presented.

II.B. Announcements

March 10, 2026

Regular Meeting of the Board of Education

III. PRESIDENT'S STATEMENT BEFORE PUBLIC COMMENTS (1).

During the Public Comment portion of our Board meeting, members of the community are welcome to address the Board. Each community member will have up to [????] minutes to speak. A timer on the screen will display the [????]-minute countdown for each speaker so comments are contained within the time allowed. Please address your comments to the Board and speak directly into the microphone on the podium. If your comment is related to a student or staff member, please use caution in stating names of individuals where protection of privacy would be appropriate.

The Board will respectfully listen to comments, but generally the Board does not respond to public comment. In some cases, it might be appropriate for someone to follow up with you to address concerns.

March 10, 2026

Regular Meeting of the Board of Education

IV. ITEMS FROM THE SECRETARY

The Board received communications regarding:

- Office of Head Start notifications
- Emails regarding concerns over outsourcing of custodial services
- Safety Concerns around ICE

The Board acknowledges all communications and responds as appropriate. A list of correspondence is included in the Board packet, which is available on the Farmington Public Schools website.

March 10, 2026

Regular Meeting of the Board of Education

IV. ITEMS FROM THE SECRETARY

IV.A. CORRESPONDENCE

02.22.26	Custodial Outsourcing
02.23.26	The title had (no subject). Email re: Custodial Staff
02.23.26	Custodial Change Concerns
02.23.26	Custodial Outsourcing
02.23.26	In support of keeping our custodial "in house."
02.24.26	Re: Firsthand Operational Concerns Regarding Expansion of Outsourced Custodial Services
02.24.26	Keep Our Custodians
02.24.26	Outsourcing Custodial Company
02.24.26	please consider this request
02.24.26	Custodial Bid Action Item
02.24.26	Public Comment for February 24 th BOE meeting
02.24.26	Re: Subject: URGENT: Save Our Custodians – No to Privatization!
02.25.26	Re: Public Comment for February 24 th BOE meeting
02.25.26	Custodial Outsourcing
03.02.26	Re: please consider this request
03.02.26	Opposition to Outsourcing Custodial Services
03.03.26	Safety Concerns
03.04.26	Announcing Office of Head Start Director Lizbeth Casco White
03.05.26	Concerns about Privatization of Custodial Staff

March 10, 2026

Regular Meeting of the Board of Education

VI. DISTRICT UPDATES

VI.A. SUPERINTENDENT'S DISTRICT UPDATE

Presenter: Dr. Kelly M. Coffin, Superintendent, FPS

VI.A.1. Project Search

Presenter: Dr. Lydia Moore, Executive Director, FPS

With: Dorene Forster, Principal of Visions Unlimited, FPS

With: Dawn Christian, Project Search Instructor, Project Search



Project | SEARCH®

Farmington
PUBLIC SCHOOLS



**Corewell
Health™**



New Horizons
Breaking Employment Barriers

MRS PROMOTING
ABILITIES
Michigan Rehabilitation Services

**Inclusion. Opportunity.
Employment.**

2025-2026 School Year

What is Project SEARCH?

A school to work transition service that provides employment training and classroom instruction to adult individuals with disabilities.

It is a collaboration between Farmington Public Schools, Corewell Health Farmington Hills Hospital, New Horizons Rehabilitation Services and Michigan Rehabilitation Services.



Project | SEARCH®

Current Statistics:

782

Project SEARCH
sites worldwide

11 Countries
48 States

18 Sites in
Michigan
3 sites in
Oakland
County

Average 80%
Employment
Outcomes in
Michigan!



Project | SEARCH®

Who participates in Project SEARCH?



Young adults who have an IEP & school transition services

Ages
18-26

Are able to participate in a full day school schedule

People who are ready for unpaid job training leading to **EMPLOYMENT!**



Specifics:

- The student must **want** gainful employment.
- Accepted students will complete Project SEARCH as their final year of school
- Typically there are 6-8 students per year
- We follow Farmington Schools Calendar
- A special education teacher and at least one skills trainer are on site
- Students report directly to Corewell Health Farmington Hills Hospital where they participate in 3 ten week internships
- Students are required to wear a uniform (as seen in photos)

Currently we have: 4 Departments with 6 different internships

- Nutritional Services (2 positions)
- Materials Management (2 positions)
- Environmental Services
- Sterile Processing



Typical Day Schedule

8:30 Classroom
Employability Skills Curriculum

9:30 Worksites

11:30 Lunch

12:15 Worksites

2:00 Classroom
Review day / Curriculum

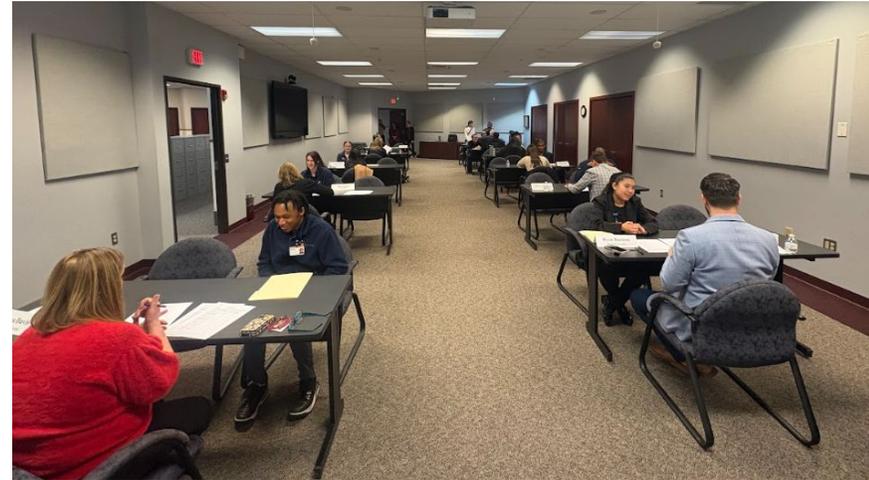
2:51 Depart

Employability Skills Curriculum

Healthy Relationships at Work
Team Building
Workplace Safety
Technology
Self-Advocacy
Maintaining Employment
Financial Literacy
Health and Wellness
Preparing for Employment
Social/Communication Skills



Mock Interview Day



Project SEARCH - a team committed to getting things



Now for a word from our interns....



Name: **Aaron**

Department: **Materials Management & EVS**

What you do there: **unbox medical supplies**

Favorite part: **Making new friends**

How you get here: **Parent transport**



Aaron



Name: **Adarius**

Department: **Kitchen & Materials Management**

What you do there: **I did dishes in the kitchen and I currently unbox hospital materials**

Favorite part: **Making people laugh**

How you get here: **SMART Flex**



Adarius

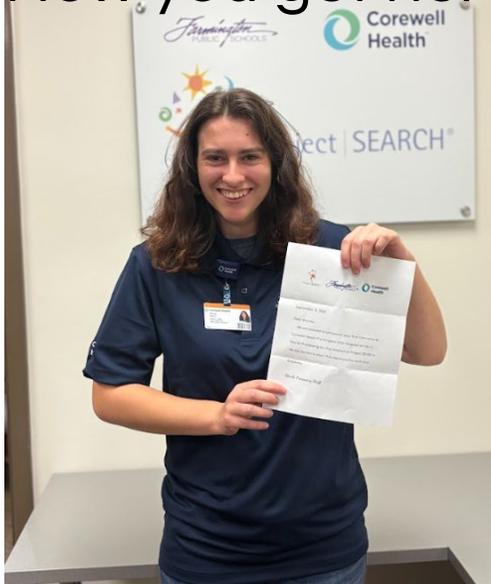
Name: **Brandy**

Department: **Sterile Processing & Outdating**

What you do there: **I check in hospital surgical materials**

Favorite part: **Meeting new people**

How you get here: **Liv & Go**



Brandy

Name: **Enya**

Department: **EVS & Sterile Processing**

What you do there: **stock items**

Favorite part: **Meeting new friends**

How you get here: **SMART Flex**



Enya

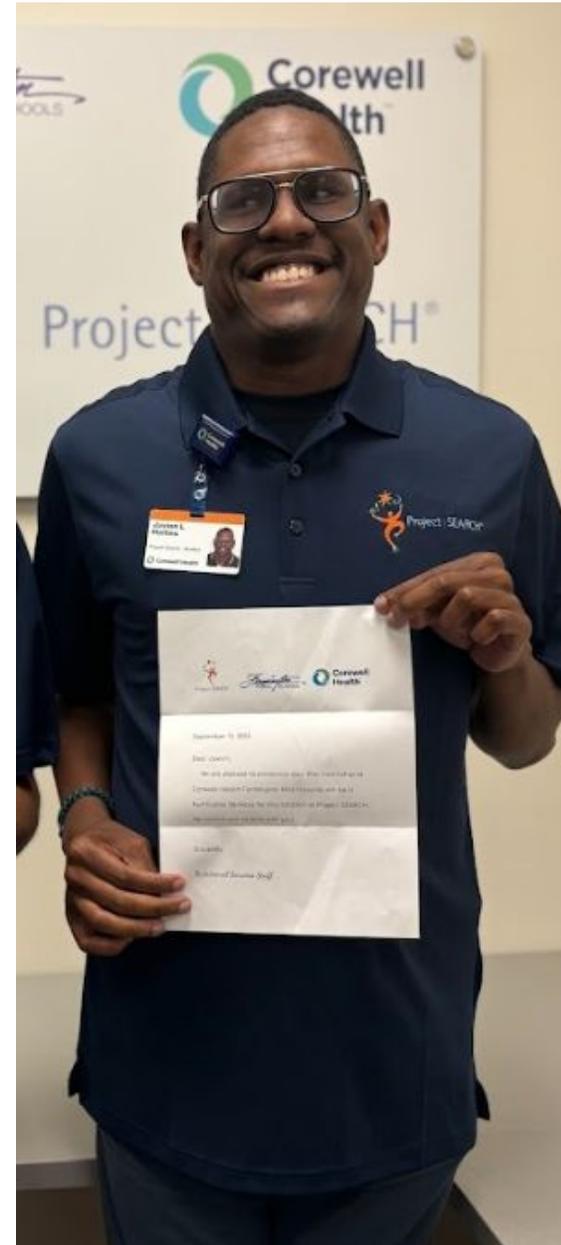
Name: **Javion**

Department: **Kitchen**

What you do there: **Dishes & food prep**

Favorite part: **Helping people**

How you get here: **SMART Flex**



Javion

Name: **Josh**

Department: **EVS & Kitchen**

What you do there: **Clean cafeteria & food prep**

Favorite part: **making smoothies**

How you get here: **SMART Flex**



Josh

March 10, 2026

Regular Meeting of the Board of Education

VII. REPORTS FROM BOARD COMMITTEES

VII.A. FINANCE/FACILITY COMMITTEE MEETING UPDATE –

March 2, 2026

Presenter: Claudia Heinrich, Treasurer & Committee Chair, FPS Board of Education

March 10, 2026

Regular Meeting of the Board of Education

VIII. DISCUSSION ITEMS

VIII.A. REVIEW OF NUTRITIONAL SERVICES PURCHASE

Presenter: Jennifer Kaminski, Assistant Superintendent, FPS

With: Anne Stevens, Supervisor, FPS

VIII.B. REVIEW OF FURNITURE PURCHASE

Presenter: Brad Paddock, Assistant Superintendent, FPS

With: Jennifer Kaminski, Assistant Superintendent, FPS

VIII.C. DISCUSSION ON CUSTODIAL BID RECOMMENDATION

Presenters: Terri Weems, President, BOE

Memorandum

To: Members of the Board of Education
From: Anne Stevens, Director, Nutrition Services
Date: 3/02/2026
Subject: Combi Oven Purchase – Gill Elementary

The Nutrition Services Department is requesting approval to purchase a double-stacked Blodgett combi oven at Gill Elementary.

The existing double-stacked convection oven is at the end of its useful life and is approximately 40 years old. The useful life of commercial kitchen equipment, including ovens, is 10 - 15 years. Product quality has become inconsistent due to uneven cooking performance, and replacement parts are increasingly difficult to source. This has resulted in operational inefficiencies and increased risk of downtime. Continued reliance on this equipment presents a risk to meal production consistency and overall service reliability.

The proposed combi oven will significantly improve production efficiency and food quality based on technology enhancements in new equipment being manufactured. Combination ovens operate using convection, steam, or a combination of both, allowing for precise temperature and humidity control. This technology supports consistent cooking results, improved product yield, reduced shrinkage, and shorter cook times. The upgrade aligns with our objective of enhancing meal quality while maintaining labor efficiency.

Three quotes were received for the combi oven based upon Federal Procurement requirements. The recommended vendor is Gold Star Products which submitted a quote of \$42,020.08. Two other quotes were obtained, both of which were higher than Gold Star Products. In addition to the oven, the following is also included in the quote:

- Removal and disposal of existing ovens
- Delivery and installation
- Equipment setup and commissioning
- On-site chef training for staff

The equipment is available for prompt delivery upon issuance of a purchase order.

Minor plumbing modifications will be required to support installation. Quotes for this work have been solicited with the work anticipated to be completed during Spring Break, minimizing disruption to daily operations.

If approved by the Board of Education, the purchase will be funded through the Nutrition Services Fund. This purchase is included in the Nutrition Services Food Service Account Spend Down Plan submitted to the Michigan Department of Education (MDE).

GOLD STAR PRODUCTS

DESIGN - EQUIPMENT - SUPPLIES - DISPOSABLES
21680 COOLIDGE HWY, OAK PARK, MI 48237 - 800.800.0205

03/02/2026

Quote

To: Gill Elementary School- Blodgett

From: Gold Star Products
 Luke Rygh
 21680 Coolidge Hwy
 Oak Park, MI 48237-3109
 (630)723-8315 (Contact)

Item	Qty	Description	Sell	Sell Total
1	1 ea	COMBI OVEN, ELECTRIC Blodgett (Middleby) INVOQ 62BLE/62BLE Blodgett INVOQ Model No. 62BLE/62BLE, Combi Oven Steamer, Electric, boilerless, 62BLE stacked on 62BLE, capacity (12) 18" x 26" full size sheet or (24) 12" x 20" full size hotel (GN 1/1) pan capacity (standard), Stacking kit included, (2) + (2) side racks with non-tilt support rails, (5) + (5) stainless steel wire racks (included), touch screen controls, SmartChef program, MenuPlanner, CombiSpeed/CombiSense cooking modes, built-in hand shower, stores up to 1,500 recipes, CombiSteam system with Injection Steam, external temperature probe, Delta-T cooking, Cook & Hold, USB port, HACCP, CareCycle Tablet-based automatic cleaning system, heat protection with triple-pane glass door, stainless steel exterior & interior, cULus, NSF, CE, Energy Star®	\$32,259.20	\$32,259.20
	1 ea	MDD-1001 1-year OK subscription, CW2 module (WiFi), no SAP (NET price displays only in the quote)	\$303.85	\$303.85
	1 ea	1 year parts & labor warranty, standard		
	1 ea	K-12 Extended Warranty: Extends the warranty to 2 years parts & labor 5 years boiler warranty		
	1 ea	It is the sole responsibility of the customer/purchaser of this equipment to verify that the incoming water supply is comprehensively tested and, if required, provide a means of water treatment that would meet the compliance requirements with the manufacturers water quality standards published on the product spec sheet. Non-compliance with these minimum standards will potentially damage this equipment and/or components and VOID the original equipment manufacturers warranty		
	1 ea	CHEF TRAINING Chef training assistance on-site, included for each new		



Item	Qty	Description	Sell	Sell Total
		location, to be coordinated with a local designated Middleby rep chef once the combi installation process has been successfully completed		
	2 ea	(2) 480v/60/3-ph	\$153.21	\$306.42
	1 ea	Blodgett Professional Installation (please refer to PDF attachment for more details on this service)	\$3,600.00	\$3,600.00
		INCLUDES:		
		* Pre-site survey (\$500)		
		* Parts Kit (\$1200)		
		* Equipment unloading/unpacking/setup, connection of utilities		
		* Final equipment startup		
		Cost covers up to 2 hours and 100 miles round trip ONLY. Water filter(s) installation NOT included. By others.		
		Customer is responsible for overtime or additional travel. Consignee receiving the equipment MUST inspect for damage and verify number of pieces shipped is the correct number of pieces being delivered. If damage or missing pieces are found and not signed for as such with the carrier at time of delivery, it is the dealers responsibility to replace at their expense.		
		Based On Model #, Kit Includes Plumbing/Electrical Kit (Wires, Conduit, Connectors, Terminal Block, Couplings, Elbows, Cooper Tee, Support Pike Kit, Hose And Water Fittings) (NET)		
	1 ea	A Pre-Installation Site Survey will be scheduled by Blodgett service with a designated ASA. This process ensures the site has proper space and connections for gas, electric, drain & water and is 100% compliant to our equipment requirements. New received Purchase Orders will automatically be processed in our system and be given a final ship date only upon successful completion & submission of the Pre-Installation Site Survey (Pre-site inspection checklist form available in documents section)		
	1 ea	Advanced shipping (to dealer or ASA) can be arranged upon a customer's specific request, meaning that we could still ship out a unit upon receiving a PO (if requested so), but it will need to be at the customer's own risks, and any storage fees/returns/restocking fees/modifications required as a result of unsafe destination warehouse conditions, missing or inadequate site inspection, results in full financial responsibility incurred by the dealer/KES partner		
	1 ea	2.76" (70mm) spacing, standard		
	1 ea	Top Oven: Door hinged on right (controls remain on right)	\$546.05	\$546.05
	1 ea	Bottom Oven: Door hinged on right (controls remain on right)	\$546.05	\$546.05
	4 ea	Backflow preventer (two needed per section)	\$167.31	\$669.24

Item	Qty	Description	Sell	Sell Total
	1 ea	Casters, standard		
	1 ea	TruH2O RO500 with TruH2O ST15 Reverse osmosis water treatment system (recommended for poor quality water) (NET)	\$3,307.33	\$3,307.33
	1 bx	63768 Blodgett INVOQ CareCycle Clean tab for oven interior wash (150 PER BOX) (NET)	\$167.89	\$167.89
	1 bx	63769 Blodgett INVOQ CareCycle Descal tab for oven descaling (150 PER BOX) (NET)	\$139.05	\$139.05
			Extended Total:	\$41,845.08
2	1 ea	TERMS Gold Star Products TERMS TERMS A. School purchase order required in lieu of deposit B. Net 30 day terms C. An Administrative fee of 4% will be added to all Credit Card payments D. After orders have been placed with the manufacturers, any changes made, or the cancellation of any item, at the direction of the Owner, will result in change/cancellation charges and Owner will be responsible for such charges. An Administrative fee of 4% will be added to all Credit Card payments		
3	1 ea	REMOVE DISPOSE Gold Star Products REMV DISP Remove and dispose of existing double stack convection oven. Disconnect of gas line and electrical are by others	\$175.00	\$175.00
			Extended Total:	\$175.00
			Total	\$42,020.08

Acceptance: _____ Date: _____
 Printed Name: _____



02/17/2026

Quote

To: Farmington Public School District
Anne Stevens
25000 Middlebelt Rd.
Farmington Hills, MI 48336
248-489-3744 (Contact)
anne.stevens@fpsk12.net

From: Stafford Smith, Inc.
Tom Jaskiewicz
916 N Euclid Ave
Suite #2
Bay City, MI 48706
(989)684-4455 3502 (Contact)
(989)509-6024 (Fax)
tjaskiewicz@staffordsmith.com

Project: Gill Elementary - Blodgett -
Farmington Hills, MI
SOURCEWELL PRICING

Job Reference Number: 35636

Due to global supply chain issues, freight surcharges and changing tariff rates, Stafford Smith shall not be responsible for any unforeseen surcharges, price increases, tariffs or any other increases in cost after the order is placed. These costs will be passed along to the customer.

Item	Qty	Description	Sell	Sell Total
1	1 ea	COMBI OVEN, ELECTRIC Blodgett (Middleby) INVOQ 62BLE/62BLE Blodgett INVOQ Model No. 62BLE/62BLE, Combi Oven Steamer, Electric, boilerless, 62BLE stacked on 62BLE, capacity (12) 18" x 26" full size sheet or (24) 12" x 20" full size hotel (GN 1/1) pan capacity (standard), Stacking kit included, (2) + (2) side racks with non-tilt support rails, (5) + (5) stainless steel wire racks (included), touch screen controls, SmartChef program, MenuPlanner, CombiSpeed/CombiSense cooking modes, built-in hand shower, stores up to 1,500 recipes, CombiSteam system with Injection Steam, external temperature probe, Delta-T cooking, Cook & Hold, USB port, HACCP, CareCycle Tablet-based automatic cleaning system, heat protection with triple-pane glass door, stainless steel exterior & interior, cULus, NSF, CE, Energy Star®	\$32,887.00	\$32,887.00
	1 ea	MDD-1001 1-year OK subscription, CW2 module (WiFi), no SAP (NET price displays only in the quote)	\$310.00	\$310.00
	1 ea	1 year parts & labor warranty, standard		
	1 ea	K-12 Extended Warranty: Extends the warranty to 2 years parts & labor 5 years boiler warranty		
	1 ea	It is the sole responsibility of the customer/purchaser of this equipment to verify that the incoming water supply is comprehensively tested and, if required, provide a means of water treatment that would meet the compliance requirements with the		

Item	Qty	Description	Sell	Sell Total
		manufacturers water quality standards published on the product spec sheet. Non-compliance with these minimum standards will potentially damage this equipment and/or components and VOID the original equipment manufacturers warranty		
1 ea		CHEF TRAINING Chef training assistance on-site, included for each new location, to be coordinated with a local designated Middleby rep chef once the combi installation process has been successfully completed		
2 ea		(2) 480v/60/3-ph	\$156.00	\$312.00
1 ea		Blodgett Professional Installation (please refer to PDF attachment for more details on this service)	\$3,675.00	\$3,675.00
		INCLUDES:		
		* Pre-site survey		
		* Parts Kit		
		* Equipment unloading/unpacking/setup, connection of utilities		
		* Final equipment startup		
		Cost covers up to 2 hours and 100 miles round trip ONLY. Water filter(s) installation NOT included. By others.		
		Customer is responsible for overtime or additional travel. Consignee receiving the equipment MUST inspect for damage and verify number of pieces shipped is the correct number of pieces being delivered. If damage or missing pieces are found and not signed for as such with the carrier at time of delivery, it is the dealers responsibility to replace at their expense.		
		Based On Model #, Kit Includes Plumbing/Electrical Kit (Wires, Conduit, Connectors, Terminal Block, Couplings, Elbows, Cooper Tee, Support Pike Kit, Hose And Water Fittings) (NET)		
1 ea		A Pre-Installation Site Survey will be scheduled by Blodgett service with a designated ASA. This process ensures the site has proper space and connections for gas, electric, drain & water and is 100% compliant to our equipment requirements. New received Purchase Orders will automatically be processed in our system and be given a final ship date only upon successful completion & submission of the Pre-Installation Site Survey (Pre-site inspection checklist form available in documents section)		
1 ea		2.76" (70mm) spacing, standard		
1 ea		Top Oven: Door hinged on right (controls remain on right)	\$557.00	\$557.00
1 ea		Bottom Oven: Door hinged on right (controls remain on right)	\$557.00	\$557.00
4 ea		Backflow preventer (two needed per section)	\$171.00	\$684.00
1 ea		Casters, standard		
1 ea		TruH2O RO500 with TruH2O ST15 Reverse osmosis water treatment system (recommended for poor quality water) (WATER TEST WOULD BE NEEDED TO VERIFY IF NEEDED)	\$3,372.00	<Optional>
1 bx		63768 Blodgett INVOQ CareCycle Clean tab for oven interior wash (150 PER BOX) (NET)	\$171.00	\$171.00
1 bx		63769 Blodgett INVOQ CareCycle Descale tab for oven descaling (150 PER BOX) (NET)	\$142.00	\$142.00

Item	Qty	Description	Sell	Sell Total
PER BOX) (NET)				
			Extended Total:	\$39,295.00
2	1 ea	WATER TESTING KIT Everpure EV650020 Everpure® Digital Pocket TDS Meter, 0-9990 ppm TDS; temperature reading 32-176°F, "hold" function, with soft case	\$85.00	<Optional>
			Extended Total: <Optional>	\$85.00
3	1 ea	LABOR JEFF LEVASSEUR LABOR Labor to remove and dispose of existing convection oven. Includes delivery, set in place of combi.	\$1,200.00	\$1,200.00
			Extended Total:	\$1,200.00
4		SOURCEWELL CONTRACT Sourcewell contract pricing. Contract number 063022-STF		

Subtotal \$40,495.00
Total \$40,495.00

R/O H₂O Treatment \$ 43,867



LEAF
Custom Finance Solutions
to Fuel Your Business
Growth

Flexible payment terms*

- 12-month term: **\$3,580.97**
- 24-month term: **\$1,889.09**
- 36-month term: **\$1,327.83**
- 48-month term: **\$1,048.42**
- 60-month term: **\$882.39**

*Payments subject to change based on credit approval



Scan QR code above to apply today

For assistance, contact:

Joe Burns
Mobile: 410.977.2608
jburns@LEAFnow.com

Rob Wasson
Mobile: 410.977.2607
rwasson@LEAFnow.com

Prices Good Until: 03/12/2026

TERMS: Upon receipt of application for business account, signed quote/purchase order and review by the credit department, the down payment and terms will be established and shared with the customer and account executive. Stafford-Smith reserves the right to progress bill for equipment as needed. This includes items shipped by the manufacturer to Stafford-Smith for storage and is not conditional upon being installed, mechanically connected or operational. You are welcome to inspect all stored materials.

Stafford-Smith, Inc. shall retain security interest in all equipment, parts, small wares, accessories, attachments, additions, and any replacements of the above that have been installed, affixed to or used in connection with the items specified in this proposal until all amounts have been paid.

Should the Buyer sell or otherwise dispose of such collateral in violation of the terms of this

agreement, Stafford-Smith, Inc. retains an interest in the proceeds from such transactions. Buyer authorizes Stafford-Smith, Inc. to file a financing statement describing the collateral and a copy of this agreement and/or the credit application may be filed as a security agreement for granting a secured interest in Buyer's inventory and sales proceeds thereof.

Past due amounts constitute a default and are subject to service charges of 1 1/2% per month, collection costs, and attorney fees. Warranties are conditioned on your paying the full purchase price for the equipment.

In addition to non-payment, an act of default by the buyer will have occurred if the buyer fails to accept the order of goods or fails to perform any other covenants under this agreement. In the event of default, Stafford-Smith, Inc. may enter any business property and without breach of the peace take possession of any or all collateral and exercise our rights in the event of default of a secured party as specified under the Uniform Commercial Code. Should any disputes arise, Buyer consents to the jurisdiction of the Courts of Kalamazoo County, State of Michigan.

Except as otherwise provided herein, this proposal does not include any applicable State or Federal taxes, any charge for electrical wiring or plumbing and is subject to acceptance by buyer and seller within fifteen (15) days from the date of this quote and only in accordance with the terms stated.

When ordering drop-ship equipment, please be aware to inspect your order immediately upon receipt. You may request the driver wait, for a reasonable amount of time, while you inspect and they must comply to your request. If the driver refuses to wait, please mark the receipt "driver not willing to wait" and contact Stafford-Smith within (48) hours in order for a claim to be filed. If there is damage, you may refuse or you can accept and note the damage. Please take photos, if possible, to assist in filing the claim. You must keep all original cartons, even if you accept the damage, so Stafford-Smith can pursue a freight claim on your behalf. Please send the bill of lading and any additional documentation to your Stafford-Smith representative.

If you don't have time to inspect when delivered, you have up to (48) hours to inspect and notify us immediately if there is an issue so we can address the best way to handle the claim. If not notified within (48) hours, your claim may not be valid.

We have implemented a 3.0% convenience fee on credit card transactions. As an alternative we also accept ACH, ECheck and wire transactions and you can pay directly from our website.

I agree to the terms set forth in the application, this quote hereof and offer to purchase described goods and services as proposed hereby.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$40,495.00



1/8/2026

Quote

To: Bell & Sons, Inc.
 Greg Bell
 26514 W. Seven Mile Rd.
 Redford, MI 48240
 313.531.2119
 313.531.2119 (Contact)

From: Bell & Sons, Inc.
 Greg Bell
 26514 W. Seven Mile Rd.
 Redford, MI 48240
 313-802-7707
 313.531.2119 (Contact)

Project: Gill Elementary - Blodgett -
 Farmington Hills, MI

Job Reference Number: 35636

Item	Qty	Description	Sell	Sell Total
<u>1</u>	1 ea	COMBI OVEN, ELECTRIC Blodgett (Middleby) INVOQ 62BLE/62BLE Blodgett INVOQ Model No. 62BLE/62BLE, Combi Oven Steamer, Electric, boilerless, 62BLE stacked on 62BLE, capacity (12) 18" x 26" full size sheet or (24) 12" x 20" full size hotel (GN 1/1) pan capacity (standard), Stacking kit included, (2) + (2) side racks with non-tilt support rails, (5) + (5) stainless steel wire racks (included), touch screen controls, SmartChef program, MenuPlanner, CombiSpeed/CombiSense cooking modes, built-in hand shower, stores up to 1,500 recipes, CombiSteam system with Injection Steam, external temperature probe, Delta-T cooking, Cook & Hold, USB port, HACCP, CareCycle Tablet-based automatic cleaning system, heat protection with triple-pane glass door, stainless steel exterior & interior, cULus, NSF, CE, Energy Star®	\$34,451.57	\$34,451.57
	1 ea	MDD-1001 1-year OK subscription, CW2 module (WiFi), no SAP (NET price displays only in the quote)	\$295.00	\$295.00
	1 ea	1 year parts & labor warranty, standard		
	1 ea	K-12 Extended Warranty: Extends the warranty to 2 years parts & labor 5 years boiler warranty		
	1 ea	It is the sole responsibility of the customer/purchaser of this equipment to verify that the incoming water supply is comprehensively tested and, if required, provide a means of water treatment that would meet the compliance requirements with the manufacturers water quality standards published on the product spec sheet. Non-compliance with these minimum standards will potentially damage this equipment and/or components and VOID the original equipment manufacturers warranty		
	1 ea	CHEF TRAINING Chef training assistance on-site, included for each new location, to be coordinated with a local designated Middleby rep chef once the combi installation process has been successfully completed		

Item	Qty	Description	Sell	Sell Total
	2 ea	(2) 480v/60/3-ph	\$148.75	\$297.50
	1 ea	Blodgett Professional Installation (please refer to PDF attachment for more details on this service)	\$3,500.00	\$3,500.00
		INCLUDES:		
		* Pre-site survey (\$500)		
		* Parts Kit (\$1200)		
		* Equipment unloading/unpacking/setup, connection of utilities		
		* Final equipment startup		
		Cost covers up to 2 hours and 100 miles round trip ONLY. Water filter(s) installation NOT included. By others.		
		Customer is responsible for overtime or additional travel. Consignee receiving the equipment MUST inspect for damage and verify number of pieces shipped is the correct number of pieces being delivered. If damage or missing pieces are found and not signed for as such with the carrier at time of delivery, it is the dealers responsibility to replace at their expense.		
		Based On Model #, Kit Includes Plumbing/Electrical Kit (Wires, Conduit, Connectors, Terminal Block, Couplings, Elbows, Cooper Tee, Support Pike Kit, Hose And Water Fittings) (NET)		
	1 ea	A Pre-Installation Site Survey will be scheduled by Blodgett service with a designated ASA. This process ensures the site has proper space and connections for gas, electric, drain & water and is 100% compliant to our equipment requirements. New received Purchase Orders will automatically be processed in our system and be given a final ship date only upon successful completion & submission of the Pre-Installation Site Survey (Pre-site inspection checklist form available in documents section)		
	1 ea	Advanced shipping (to dealer or ASA) can be arranged upon a customer's specific request, meaning that we could still ship out a unit upon receiving a PO (if requested so), but it will need to be at the customer's own risks, and any storage fees/returns/restocking fees/modifications required as a result of unsafe destination warehouse conditions, missing or inadequate site inspection, results in full financial responsibility incurred by the dealer/KES partner		
	1 ea	2.76" (70mm) spacing, standard		
	1 ea	Top Oven: Door hinged on right (controls remain on right)	\$583.16	\$583.16
	1 ea	Bottom Oven: Door hinged on right (controls remain on right)	\$583.16	\$583.16
	4 ea	Backflow preventer (two needed per section)	\$178.68	\$714.72
	1 ea	Castors, standard		
	1 ea	TruH2O RO500 with TruH2O ST15 Reverse osmosis water treatment system (recommended for poor quality water) (NET)	\$3,532.10	\$3,532.10
	1 bx	63768 Blodgett INVOQ CareCycle Clean tab for oven interior wash (150 PER BOX) (NET)	\$179.30	\$179.30
	1 bx	63769 Blodgett INVOQ CareCycle Descale tab for oven descaling (150 PER BOX) (NET)	\$148.50	\$148.50

Item	Qty	Description	Sell	Sell Total
			Extended Total:	\$44,285.01
<u>2</u>		NO FREIGHT CHARGES. NO CHARGE FOR DELIVER AND SET IN PLACE. CAN REMOVE EXISTING AT NO ADDITIONAL CHARGE.		
			Subtotal	\$44,285.01
			Total	\$44,285.01

Acceptance: _____ Date: _____
 Printed Name: _____

Spec sheet

Invoq Stackit 2/1 GN



Model 62BE / 62BG: injection and boiler steam electric oven / gas oven

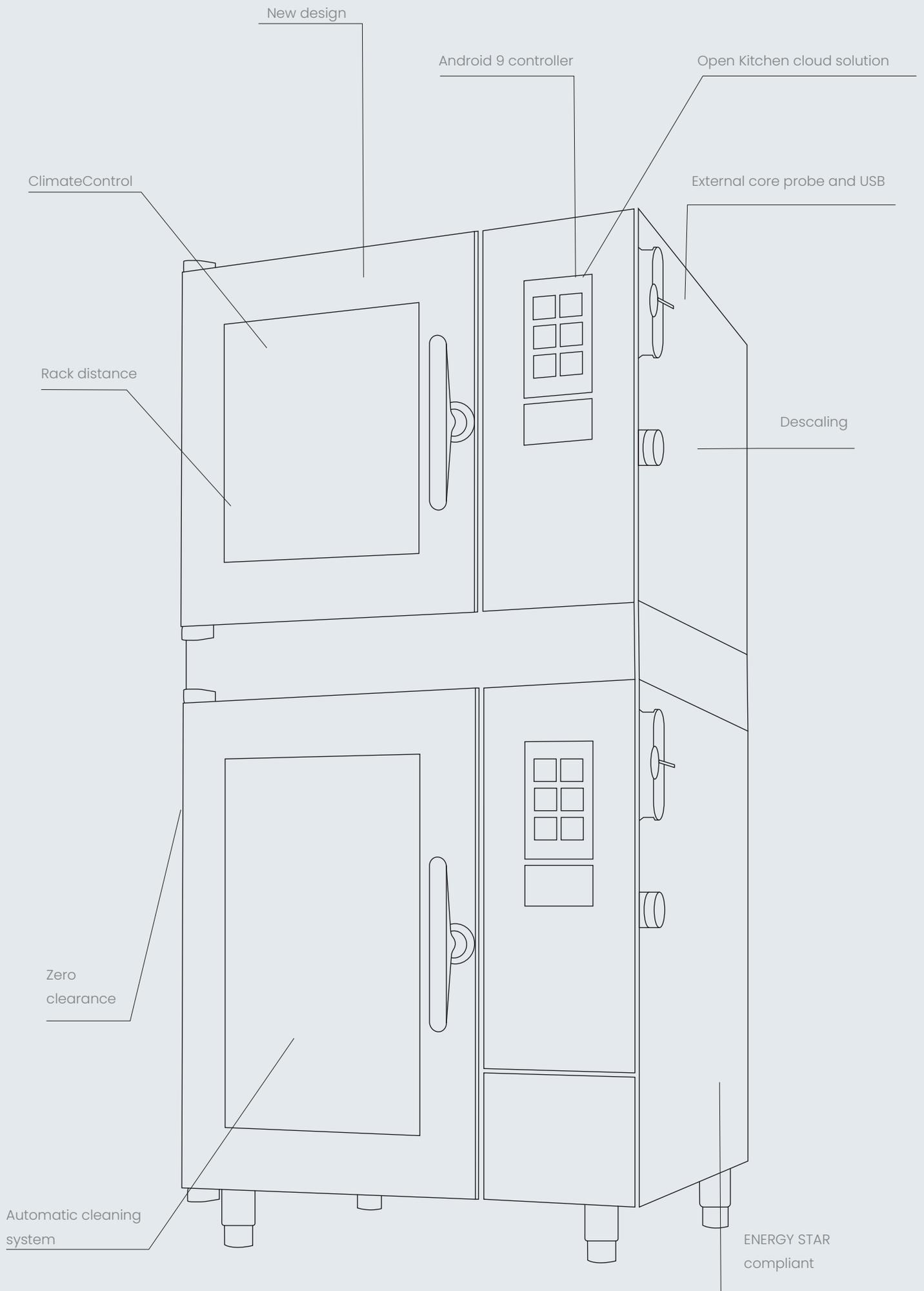
Model 62BLE / 62BLG: injection steam electric oven / gas oven

Model 102BE / 102BG: injection and boiler steam electric oven / gas oven

Model 102BLE / 102BLG: injection steam electric oven / gas oven



Invoq Stackit 2/1 GN



A whole new oven experience

Stackit makes it possible to double your capacity without using more of your valuable floor space.

When stacking two ovens, you gain maximum flexibility. You can easily work in different cooking modes without it requiring more working space.

Stackit allows you to mix oven models, sizes, power supply and steaming technologies.

Both steam production and the automated cleaning system are controlled to utilize a minimum amount of energy and water without ever compromising quality results.

CAPACITY 6-2/1 GN + 6-2/1 GN

- Full size sheet pans, 2/1 GN or 1/1 GN
- 2-piece racks with 2.75" (70 mm) runners or other options (p. 11)
- 7 + 7 trays 2/1 GN or 14 + 14 trays 1/1 GN
- 19.8 lbs maximum food load per tray
- 138.9 lbs + 138.9 lbs maximum food load per oven

CAPACITY 10-2/1 GN + 6-2/1 GN

- Full size sheet pans, 2/1 GN or 1/1 GN
- 2-piece racks with 2.75" (70 mm) runners or other options (p. 11)
- 10 + 7 trays 2/1 GN or 20 + 14 trays 1/1 GN
- 19.8 lbs maximum food load per tray
- 198.4 lbs + 138.9 lbs maximum food load per oven

Intelligence at the tip of your finger...

ClimateControl

ClimateControl ensures best-in-class performance, controlling the air, heat and humidity levels.

It optimises processes and even shortens cooking times. The result is consistent uniformity and predictably high quality.

MenuPlanner

MenuPlanner allows you to cook many different items, unsupervised at the same time, using a simple drag and drop interface. Both experienced and inexperienced users will appreciate the automatic notifications that ensure efficient, precise and on-time consistency.

CareCycle

Select between seven different cycles from Light to Intense, Turbo or Eco. The Invoq oven guides you through the process and suggests the optimal cleaning program and required amount of cleaning tablets for the desired cycle. This ensures that the ratio of detergent to water is always correct and you avoid overconsumption.

SmartChef

SmartChef helps you learn from the oven to develop your signature style. You select type of food, cooking method and temperature, and SmartChef will automatically guide you to a great result. Afterwards, you can save and, if necessary, edit the formula.

Invoq Stackit 2/1 GN

Electricity

6-2/1 + 6-2/1 GN

Dimensions & weight



Dimensions excl. handle, incl stand (HxWxD) [mm/inch]	1764 x 1077 x 1032 / 69.4 x 42.4 x 40.6
Dimensions incl. handle and stand (HxWxD) [mm/inch]	1764 x 1077 x 1114 / 69.4 x 42.4 x 43.8
Shipping dimensions (HxWxD) [mm/inch]	1863 x 1100 x 1250 / 73.3 x 43.3 x 49.2
Net weight [kg/lbs]	334 / 737
Net weight addition for Hybrid 6-2/1 GN [kg/lbs]	9 / 20
Shipping weight [kg/lbs]	354 / 781
Clearance (left, back, right) [mm/inch]	0 x 0 x 40 / 0 x 0 x 1.6
Maximum working height [mm/inch] basic stand	1598 / 62.9

Power requirements



	Top oven	Bottom oven
Power consumption [kW]	22.3	22.3
Convection output [kW]	21	21
Grid supply frequency [Hz]	60	60
Voltage 208 V 3Ph AC		
Amperage [A]	64	64
RCD model	B/F	B/F
Voltage 240 V 3Ph AC		
Amperage [A]	57	57
RCD model	B/F	B/F
Voltage 440 V 3Ph AC		
Amperage [A]	34	34
RCD model	B/F	B/F
Voltage 480 V 3Ph AC		
Amperage [A]	31	31
RCD model	B/F	B/F

Water requirements



Water connection [inches]	3/4
Drain [mm]	Ø50
Water pressure (min-max) [bar]	1-6
Water flow [l/m]	5.5

Water supply*



Maximum total hardness (TDS) [ppm]	55
Maximum Chloramine [ppm]	0.2
Maximum Chlorides [ppm]	50
Maximum Chlorine [ppm]	0.2
Maximum Silica [ppm]	13
Minimum Conductivity [microSiemens]	75 pH: 7.0-8.0

Heat emission



Latent heat load [kW]	2.24
Sensible heat output [kW]	3.42

Noise emission



Noise level without hood system [dB(A)]	<65
Noise level with hood system [dB(A)]	<65

IP classification



IP class	IPX5
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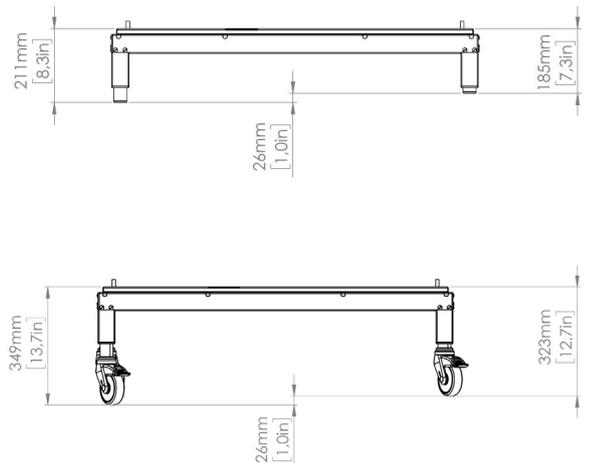
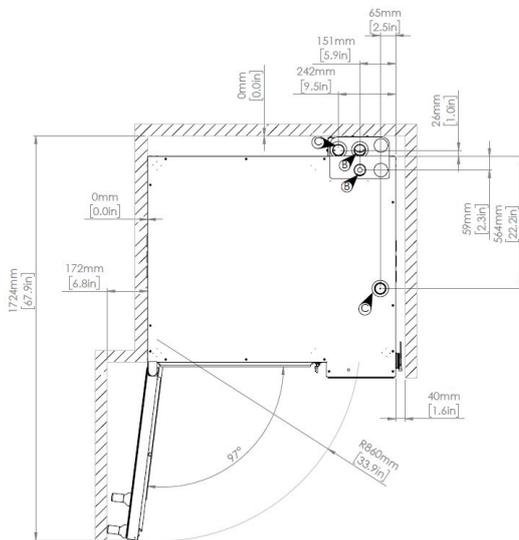
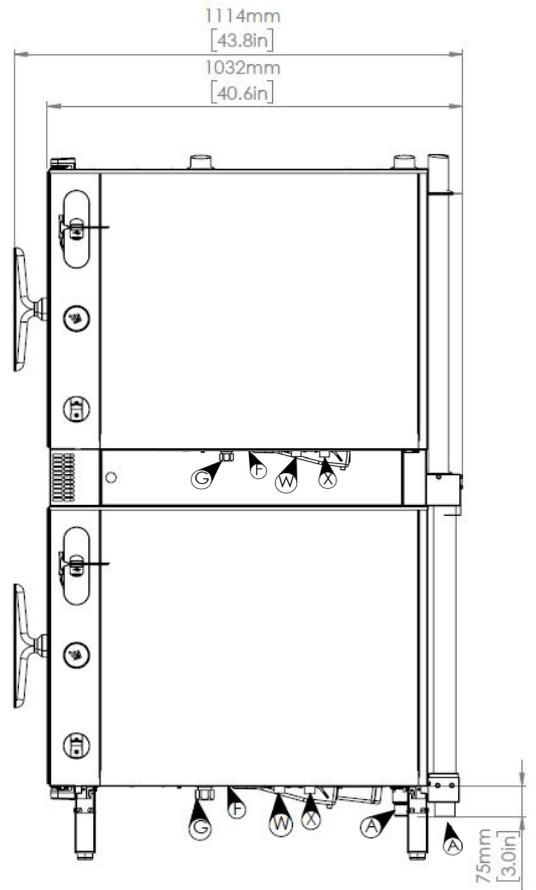
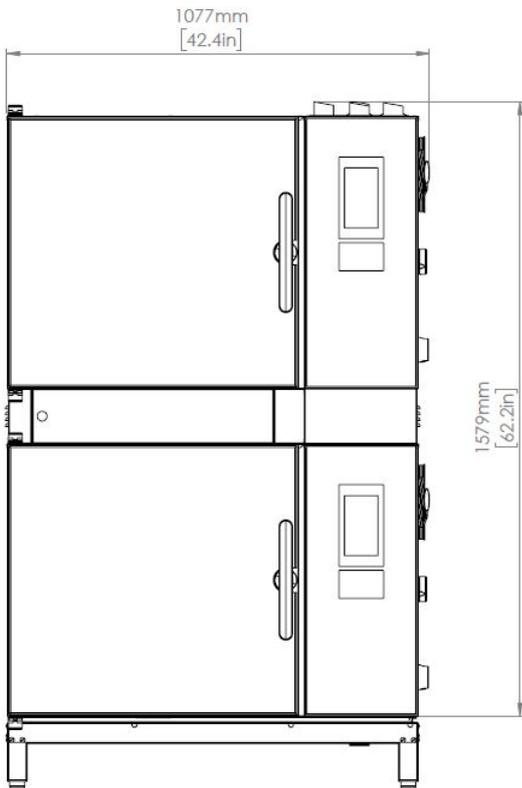
Wi-Fi module	IEEE 802.11 b/g/n (2.4 GHz)
LAN	RJ45

* Fully demineralized, distilled, or RO water must be remineralized to meet the above conductivity, hardness, TDS and pH limits. Extremely soft water (< 1°dH or < 20 ppm) increases corrosion risk and must be avoided.

This appliance uses a variable frequency drive, which can be known to product high frequency electrical noise. In some cases units must be hard wired. This avoids false positives on ground fault devices susceptible to errors from electrical noise. All installations must comply with local and national codes. Further technical information can be found in the installation manual.



- A Drain outlet
- B Air outlet (drain)
- C Air intake
- F Ethernet connection
- G Electrical connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



Notes to drawings:
 400 mm / 15.75 inches spacing on right side of oven recommended for service access.
 Foot shown in standard and extended lengths.

Invoq Stackit 2/1 GN

Gas

6-2/1 + 6-2/1 GN

Dimensions & weight



Dimensions excl. handle, incl stand (HxWxD) [mm/inch]	1764 x 1077 x 1032 / 69.4 x 42.4 x 40.6
Dimensions incl. handle and stand (HxWxD) [mm/inch]	1764 x 1077 x 1114 / 69.4 x 42.4 x 43.8
Shipping dimensions (HxWxD) [mm/inch]	1863 x 1100 x 1250 / 73.3 x 43.3 x 49.2
Net weight [kg/lbs]	339 / 747
Net weight addition for Hybrid 6-2/1 GN [kg/lbs]	9 / 20
Shipping weight [kg/lbs]	359 / 791
Clearance (left, back, right) [mm/inch]	0 x 0 x 40 / 0 x 0 x 1.6
Maximum working height [mm/inch] basic stand	1598 / 62.9

Power requirements



	Top oven	Bottom oven
Gas connection load [kW]	20	20
Gas connection load [BTU/H]	68200	68200
Convection thermal load [kW]	20	20
Convection thermal load [BTU/H]	68200	68200
Grid supply frequency [Hz]	60	60
Voltage 115 V 1PHN AC		
Power consumption [kW]	1	1
Pre-fuse [A]	10	10
RCD model	B/F	B/F
Available gas types [natural/LPG]	G20 / G31	G20 / G31
Gas connection size [inches]	3/4	3/4

Water requirements



Water connection [inches]	3/4
Drain [mm]	Ø50
Water pressure (min-max) [bar]	1-6
Water flow [l/m]	5.5

Water supply*



Maximum total hardness (TDS) [ppm]	55
Maximum Chloramine [ppm]	0.2
Maximum Chlorides [ppm]	50
Maximum Chlorine [ppm]	0.2
Maximum Silica [ppm]	13
Minimum Conductivity [microSiemens]	75 pH: 7.0-8.0

Heat emission



Latent heat load [kW]	2.24
Sensible heat output [kW]	3.42

Noise emission



Noise level without hood system [dB(A)]	<65
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IP classification



IP class	IPX5
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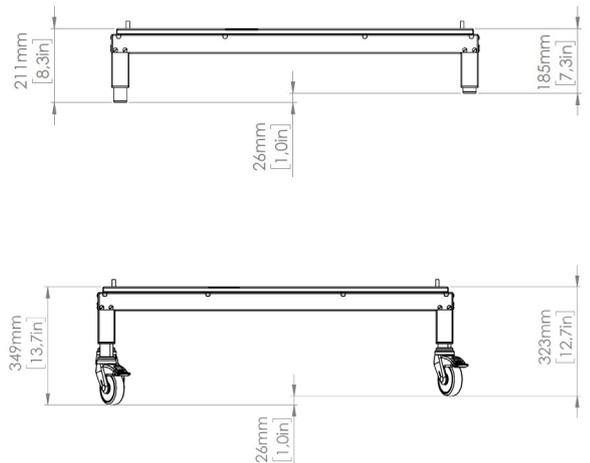
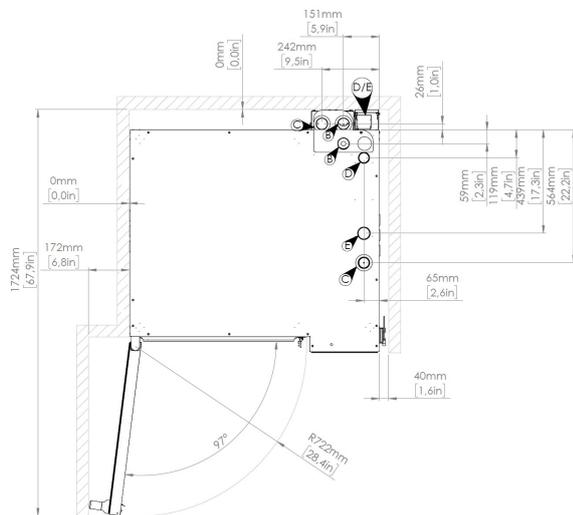
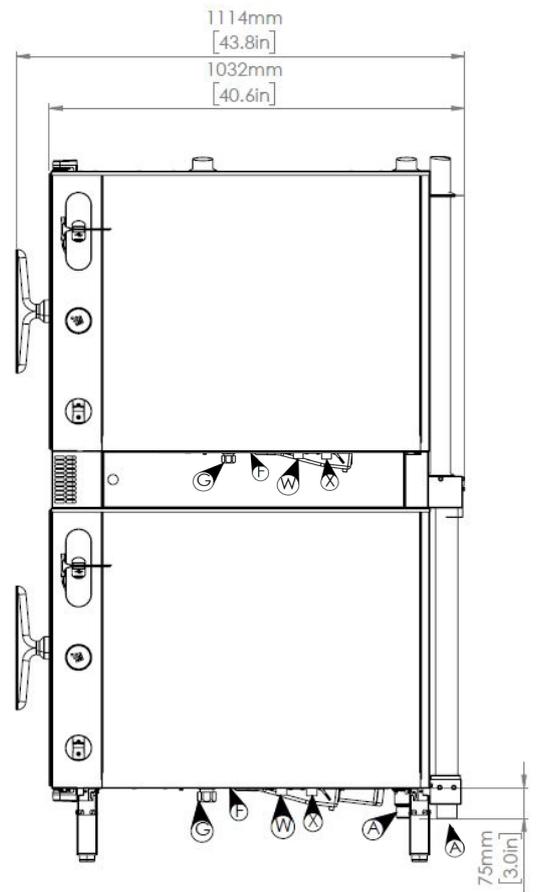
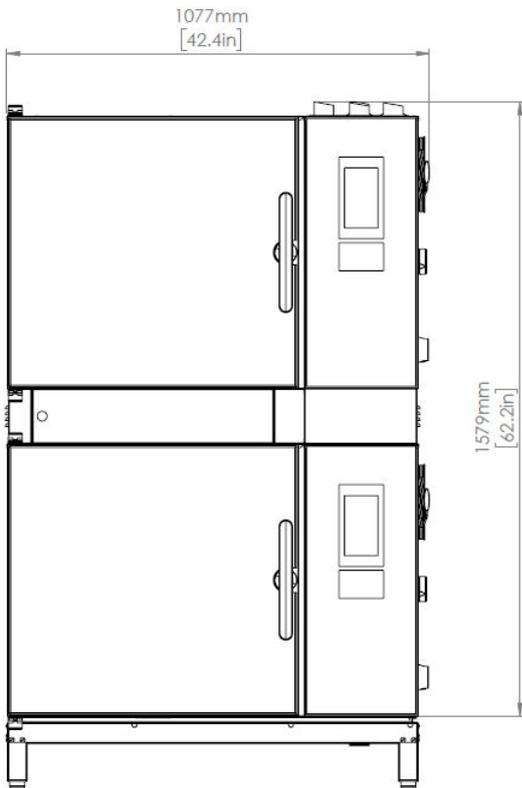


Wi-Fi module	IEEE 802.11 b/g/n (2.4 GHz)
LAN	RJ45

* Fully demineralized, distilled, or RO water must be remineralized to meet the above conductivity, hardness, TDS and pH limits. Extremely soft water (< 1°dH or < 20 ppm) increases corrosion risk and must be avoided. Further technical information can be found in the installation manual.



- A Drain outlet
- B Air outlet (drain)
- C Air intake
- D N/A
- E Gas heat exchanger outlet
- F Ethernet connection
- H Gas connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



Notes to drawings:
 400 mm / 15.75 inches spacing on right side of oven recommended for service access.
 Foot shown in standard and extended lengths.

Invoq Stackit 2/1 GN

Electricity

10-2/1 + 6-2/1 GN

Dimensions & weight



Dimensions excl. handle, incl stand (HxWxD) [mm/inch]	1994 x 1077 x 1032 / 78.5 x 42.4 x 40.6
Dimensions incl. handle and stand (HxWxD) [mm/inch]	1994 x 1077 x 1114 / 78.5 x 42.4 x 43.8
Shipping dimensions (HxWxD) [mm/inch]	2093 x 1100 x 1250 / 82.4 x 43.3 x 49.2
Net weight [kg/lbs]	365 / 805
Net weight addition for Hybrid 6-2/1 GN [kg/lbs]	9 / 20
Net weight addition for Hybrid 10-2/1 GN [kg/lbs]	8 / 18
Shipping weight [kg/lbs]	385 / 849
Clearance (left, back, right) [mm/inch]	0 x 0 x 40 / 0 x 0 x 1.6
Maximum working height [mm/inch] basic stand	1828 / 72.0

Power requirements



	Top oven	Bottom oven
Power consumption [kW]	22.3	31.3
Convection output [kW]	21	30
Grid supply frequency [Hz]	60	60
Voltage 208 V 3Ph AC		
Amperage [A]	64	89
RCD model	B/F	B/F
Voltage 240 V 3Ph AC		
Amperage [A]	57	78
RCD model	B/F	B/F
Voltage 440 V 3Ph AC		
Amperage [A]	34	46
RCD model	B/F	B/F
Voltage 480 V 3Ph AC		
Amperage [A]	31	42
RCD model	B/F	B/F

Water requirements



Water connection [inches]	3/4
Drain [mm]	Ø50
Water pressure (min-max) [bar]	1-6
Water flow [l/m]	5.5

Water supply*



Maximum total hardness (TDS) [ppm]	55
Maximum Chloramine [ppm]	0.2
Maximum Chlorides [ppm]	50
Maximum Chlorine [ppm]	0.2
Maximum Silica [ppm]	13
Minimum Conductivity [microSiemens]	75 pH: 7.0-8.0

Heat emission



Latent heat load [kW]	4.27
Sensible heat output [kW]	3.92

Noise emission



Noise level without hood system [dB(A)]	<65
Noise level with hood system [dB(A)]	<65

IP classification



IP class	IPX5
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Data



Wi-Fi module	IEEE 802.11 b/g/n (2.4 GHz)
LAN	RJ45

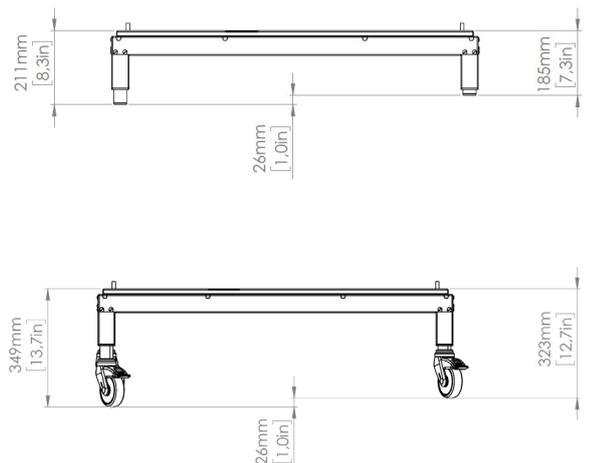
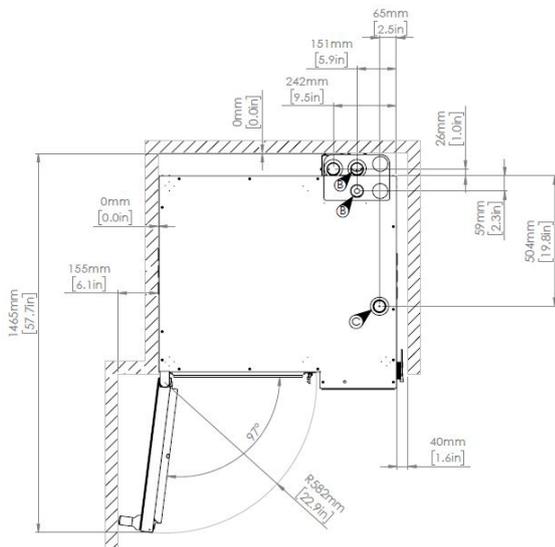
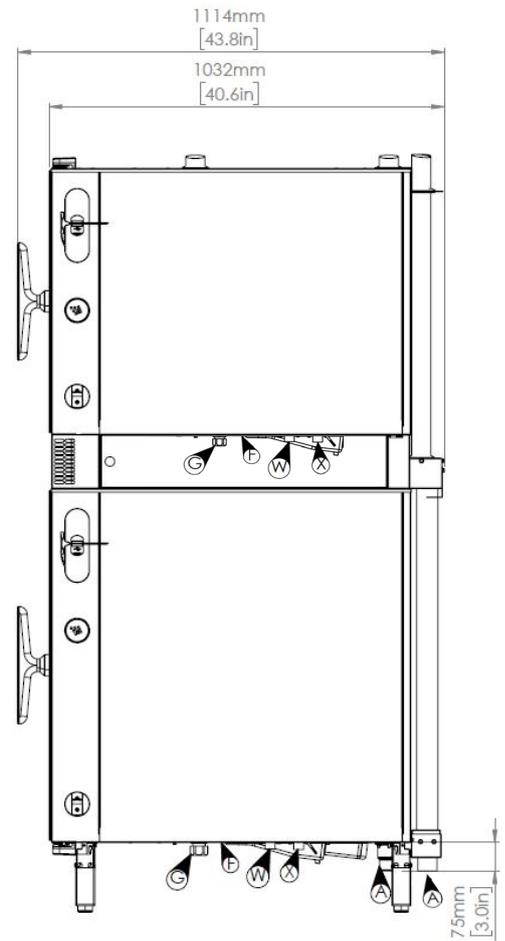
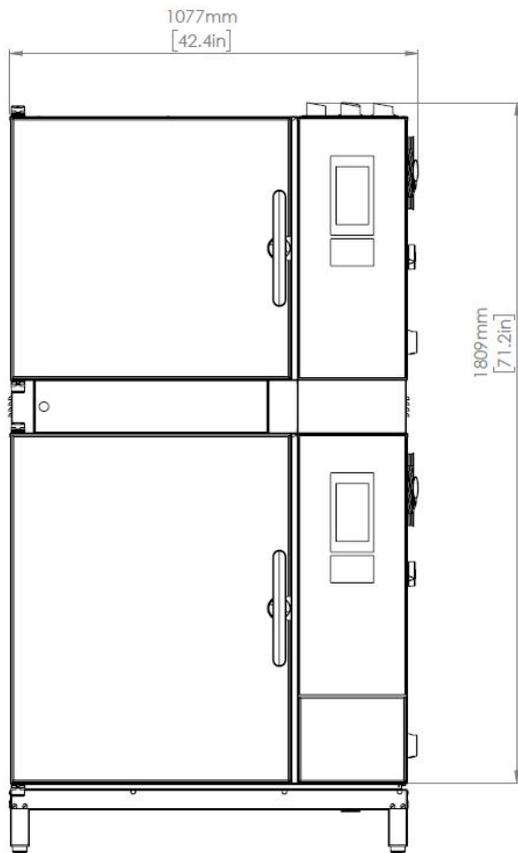
* Fully demineralized, distilled, or RO water must be remineralized to meet the above conductivity, hardness, TDS and pH limits. Extremely soft water (< 1°dH or < 20 ppm) increases corrosion risk and must be avoided.

This appliance uses a variable frequency drive, which can be known to product high frequency electrical noise. In some cases units must be hard wired. This avoids false positives on ground fault devices susceptible to errors from electrical noise. All installations must comply with local and national codes.

Further technical information can be found in the installation manual.



- A Drain outlet
- B Air outlet (drain)
- C Air intake
- F Ethernet connection
- G Electrical connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



Notes to drawings:
 400 mm / 15.75 inches spacing on right side of oven recommended for service access.
 Foot shown in standard and extended lengths.

Invoq Stackit 2/1 GN

Gas

10-2/1 + 6-2/1 GN

Dimensions & weight



Dimensions excl. handle, incl stand (HxWxD) [mm/inch]	1994 x 1077 x 1032 / 78.5 x 42.4 x 40.6
Dimensions incl. handle and stand (HxWxD) [mm/inch]	1994 x 1077 x 1114 / 78.5 x 42.4 x 43.8
Shipping dimensions (HxWxD) [mm/inch]	2093 x 1100 x 1250 / 82.4 x 43.3 x 49.2
Net weight [kg/lbs]	370 / 815
Net weight addition for Hybrid 6-2/1 GN [kg/lbs]	9 / 20
Net weight addition for Hybrid 10-2/1 GN [kg/lbs]	8 / 18
Shipping weight [kg/lbs]	390 / 859
Clearance (left, back, right) [mm/inch]	0 x 0 x 40 / 0 x 0 x 1.6
Maximum working height [mm/inch] basic stand	1828 / 72.0

Power requirements



	Top oven	Bottom oven
Gas connection load [kW]	20	24
Gas connection load [BTU/H]	68200	81900
Convection thermal load [kW]	20	24
Convection thermal load [BTU/H]	68200	81900
Grid supply frequency [Hz]	60	60
Voltage 115 V 1PHN AC		
Power consumption [kW]	1	1
Pre-fuse [A]	10	10
RCD model	B/F	B/F
Available gas types [natural/LPG]	G20 / G31	G20 / G31
Gas connection size [inches]	3/4	3/4

Water requirements



Water connection [inches]	3/4
Drain [mm]	Ø50
Water pressure (min-max) [bar]	1-6
Water flow [l/m]	5.5

Water supply*



Maximum total hardness (TDS) [ppm]	55
Maximum Chloramine [ppm]	0.2
Maximum Chlorides [ppm]	50
Maximum Chlorine [ppm]	0.2
Maximum Silica [ppm]	13
Minimum Conductivity [microSiemens]	75 pH: 7.0-8.0

Heat emission



Latent heat load [kW]	4.27
Sensible heat output [kW]	3.92

Noise emission



Noise level without hood system [dB(A)]	<65
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IP classification



IP class	IPX5
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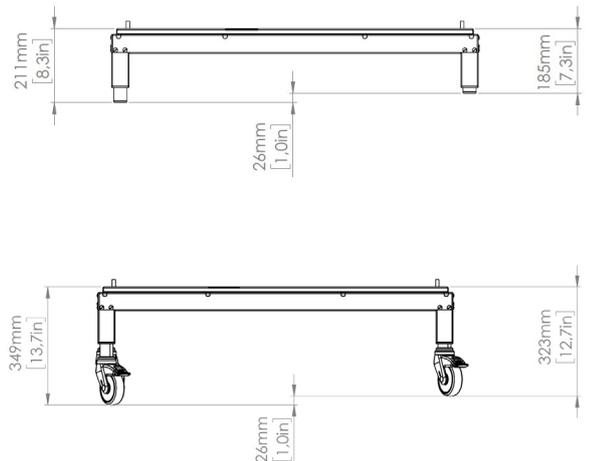
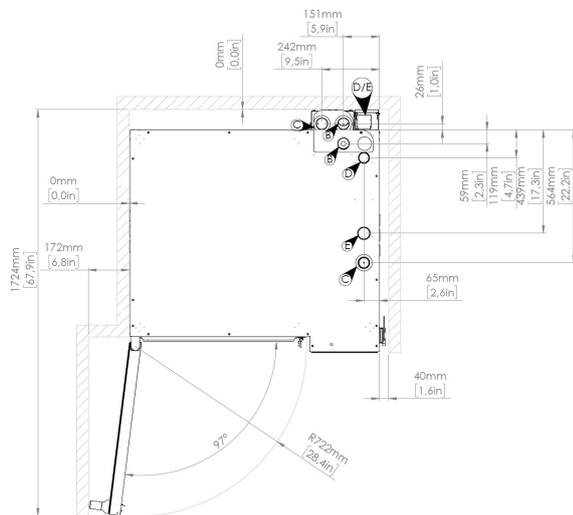
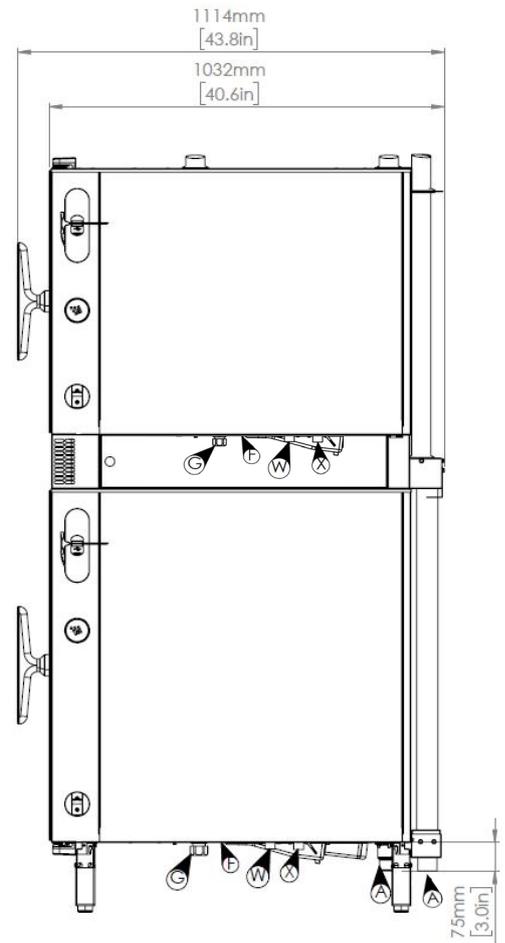
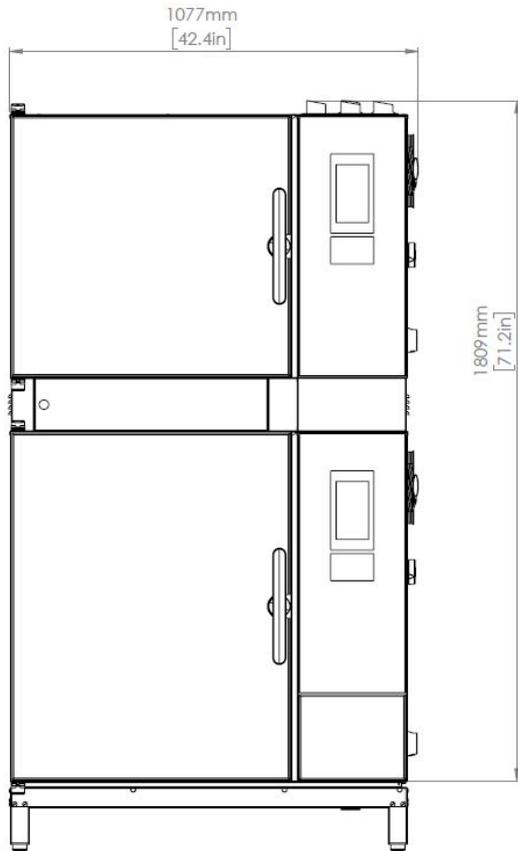


Wi-Fi module	IEEE 802.11 b/g/n (2.4 GHz)
LAN	RJ45

* Fully demineralized, distilled, or RO water must be remineralized to meet the above conductivity, hardness, TDS and pH limits. Extremely soft water (< 1°dH or < 20 ppm) increases corrosion risk and must be avoided. Further technical information can be found in the installation manual.



- A Drain outlet
- B Air outlet (drain)
- C Air intake
- D N/A
- E Gas heat exchanger outlet
- F Ethernet connection
- H Gas connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



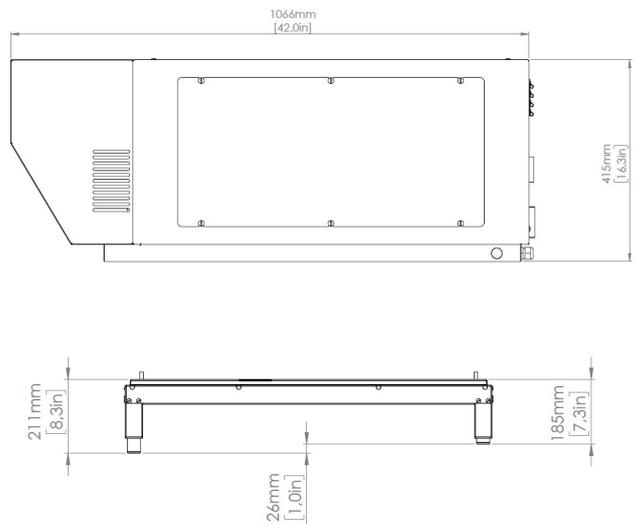
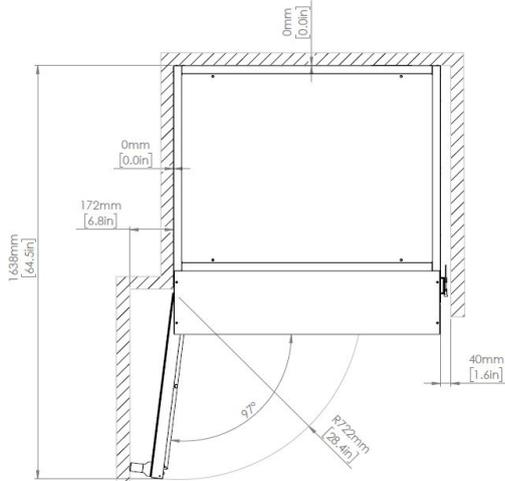
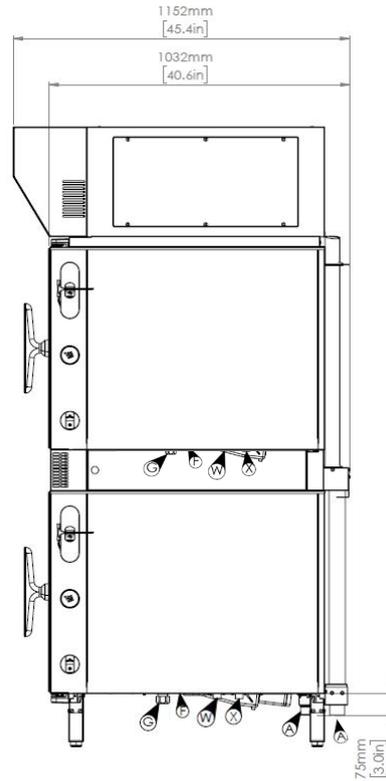
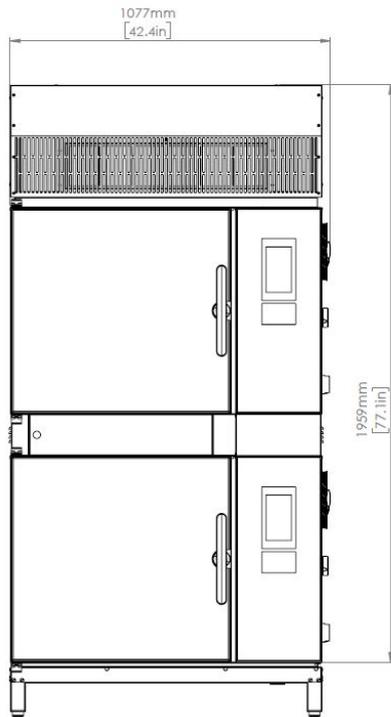
Notes to drawings:
 400 mm / 15.75 inches spacing on right side of oven recommended for service access.
 Foot shown in standard and extended lengths.

Invoq Stackit 2/1 GN

Electricity

6-2/1 + 6-2/1 GN
with condensation hood

- A Drain outlet
- B Air outlet (drain)
- C Air intake
- F Ethernet connection
- G Electrical connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



Hood power requirements

Voltage 120 V IPN AC	
Power consumption [kW]	0.36
Amperage [A]	5

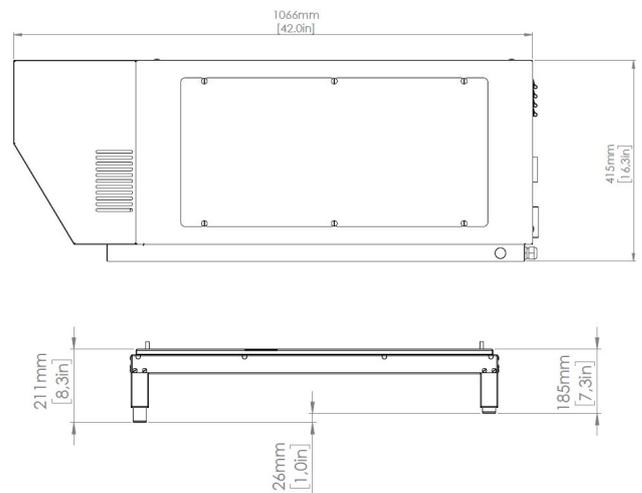
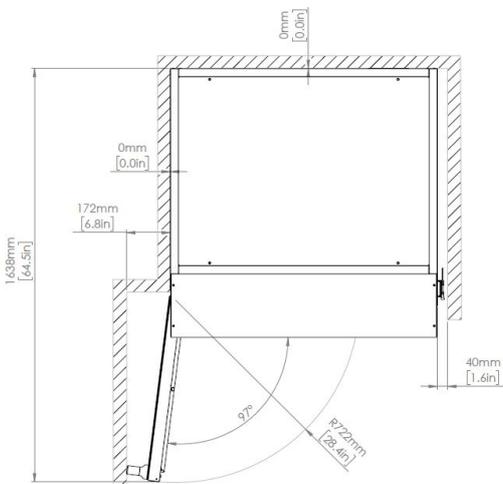
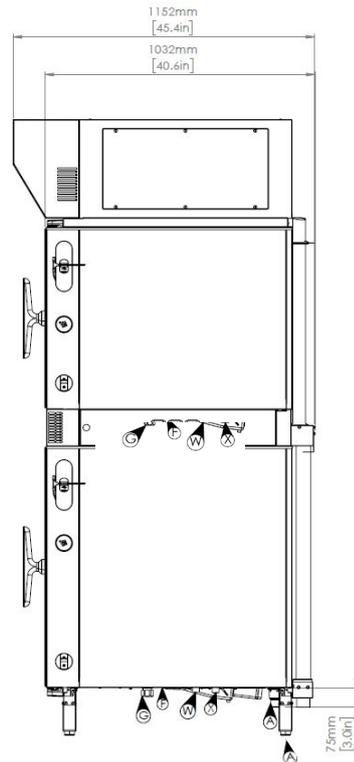
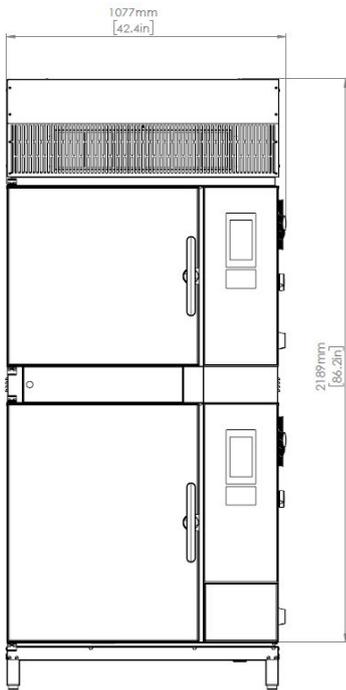
*Separate power supply required for condensation hood.



Electricity

10-2/1 + 6-2/1 GN
with condensation hood

- A Drain outlet
- B Air outlet (drain)
- C Air intake
- F Ethernet connection
- G Electrical connection
- W Water inlet (filtered or unfiltered water)
- X Water inlet



Hood power requirements

Voltage 120 V IPN AC

Power consumption [kW]	0.36
Amperage [A]	5

*Separate power supply required for condensation hood.

Features

Intelligence

ClimateControl	Optimal cooking environment through control of air, heat, pressure and humidity levels. Reversible fan adjustable with 9 steps (20-100%). Humidity correction accurate to 1/10 of a second.
CareCycle	Fully automatic, recirculating tablet-based cleaning system. System guidance to appropriate cleaning program and required amount of detergent. Organizer to schedule a carefree overnight clean. Automatic rinse after interrupted cleaning cycle.
MenuPlanner	Up to 10 integrated timers for notifications. Software to input and group recipes with drag and drop functionality. Automatic alert to request staggering of loading when grouping up to three specific recipes.
CookTimeCorrection (CTC)	Intelligent sensors detecting unexpected changes in temperature and compensating accordingly.
SmartChef	Intelligent cooking automation selecting the optimal cooking settings.
Humidity control, CombiSense	Percentage-based automatic humidity system for high-temperature cooking maintaining natural moisture, flavor and color of the product. Sensors supervise and control the Maillard reaction for accurate results.
Humidity control, CombiSpeed	Level-controlled humidity injection for improving low-temperature cooking optimizing tenderization and yield of larger products. 10 different humidity levels.
QSR	QSR, Quick Select Recipes, is a tailored smart user interface allowing recipes as favorites on the home screen. 9 thumbnail recipes per page - up to 9 pages for a total of 81 recipes. Option of locked down user interface to prevent manual operation.
Connectivity, Open Kitchen	Cloud solution for menu management, recipe distribution, preventive maintenance, real-time overview of fleet, food safety documentation and consumption data overview.
Power failure	Automatic restart after power failure allowed up to 30 minutes to ensure finalization of running programs. Automatic rinse after interrupted cleaning process for safe cooking. User notification of failure occurred and documents via HACCP.

Operation

Convection, temperature range	30-300°C / 85°-572°F 300°C / 572°F possible for 15 minutes, then reducing to 250°C / 480°F for continued run in manual mode.
Steam, temperature range	30-130°C / 85°-265°F HybridSteam combining steam generator and injection for rapid and pure steam for optimal performance even at low temperatures below 100°C / 212°F.
CombiSense, temperature range	30-250°C / 85°-480°F Accurate automatic humidity adjustment.
CombiSpeed, temperature range	30-250°C / 85-480°F CombiSpeed: Power steam adjustable in 10 levels for reduced cooking time and tenderizing products.
Cool down	Rapid cool down function with possibility for doing it with the door open or by use of water.
Proofing	Humidity regulated proofing function for optimum proofing of baked products



Operation

InjectionSteam	In steaming mode, steam is generated by injecting water directly on to the heating elements and circulating it with the fan creating fast and efficient steam.
Steam on demand	Push and hold in manual mode or push and select between 1-30 seconds.
Steam on demand in recipes	Programmable steam on demand between 1-30 seconds. Pause can be added between steps for optimal crust.
Recipes	The oven can hold 1,500 recipes. Each recipe can hold up to 15 different steps. A set of preset recipes are installed on the oven from factory. Recipes can be grouped, e.g. bakery products, Italian cuisine. Choose from icons or photos, available from a preinstalled library, or upload own images. Simple upload or transfer between Invoq ovens via USB or the cloud solution.
Delta-T	Cooking method based on the product's core temperature for gentle preparation tenderizing meat and reducing shrinkage.
Cook & Hold	Cooking method using Delta-T as cooking mode until just before the desired temperature is reached after which the temperature is maintained, while automatic humidity control ensures the optimal conditions with a high moisture level and minimum shrinkage.
Temperature probe	External multipoint core temperature probe with accurate sensors. Always at ambient temperature. for easy use. Less exposed to wear and tear.

Safety

Fan wheel brake	Rapid fan stop.
Overheat protection	Overheating protection for convection heat and steam generator.
Contact temperature	Maximum contact temperature of oven door 70°C / 158°F.
3-pane glass door	Swiveling glass panes with built-in ventilation and energy-optimized coating.
Tablet cleaner and descaler	Tablet-based environmentally conscious cleaner and descaling chemicals for improved work safety.
HACCP	HACCP files are automatically stored for 180 days and can be downloaded in PDF format to ensure food safety documentation. Stored on the oven when not connected. HACCP data includes production time, production duration, preparation temperature and core temperature.
Maximum rack height	Maximum working height of 1.6 m / 63 inches.
Display lock	Ensuring no interruption with operation when cleaning the surface.
IP protection	Protection class IPX5 protecting against water jets from all directions.
Door handle	Two-step safety handle as standard.
Cavity	304/DIN 1.4301 steel with seamless welding and rounded corners for optimal airflow and cleaning.

Network

USB	Integrated USB interface for software, recipe and HACCP handling.
LAN	Ethernet interface for wired connectivity to Open Kitchen.
Wi-Fi	WLAN upgrade for wireless connectivity to Open Kitchen.
Connectivity	Open Kitchen cloud-based system enabling management of oven fleet and general facility management.

Care

CareCycle	Fully automatic, recirculating tablet-based cleaning system with 7 cycles from Light to Intense, Turbo or Eco. Pressure-dependent system. Turbo cleaning in just 15 minutes. System guidance to appropriate cleaning program and required amount of detergent. Organizer to schedule a carefree overnight clean. Automatic rinse after interrupted cleaning cycle ensuring no chemical residue left in the chamber.
CareCycle Clean tablets	Phosphate-free formula of the detergent for an eco-conscious choice
CareCycle Descale tablets	Descaling of boiler unit and/or cavity for proper cleaning of hard water deposits.
Water filter	For specific guidelines, follow Blodgett Combi's water treatment documentation.
3-pane glass door	Swiveling glass panes for easy cleaning.
Hand shower	Hand shower can be mounted on the side, with separate closing mechanism. The external hand shower is designed with focus on ergonomics and work environment.
External	Easy external clean due to stainless steel and glass surfaces and IPX5 protection.
Connectivity	Monitoring and consumption overview via the Open Kitchen cloud solution.

Comfort

Time format	Adjustable in 24-hour format or am/pm.
Timer start	Customizable automatic timer starts. Allowing the oven to start and/or preheat unsupervised.
Timer modes	HH:MM - MM:SS - continuous time
Display	Digital temperature display adjustable in °C or °F, display of target and actual values.
Fan speed	1 or 2 fan wheels. Reversible fan ensuring uniform results. Optimum distribution of air and steam in oven chamber. Adjustable fan with 9 steps (20-100%); low fan speed - ideal for light/delicate products The fan can be set manually in convection, steaming and combi mode. In all other modes, the fan function is set automatically.
Lighting	LED lighting from the door with high illumination of cooking chamber. Energy saving and long life.
Touch display	Fast reacting and intuitive touch display for smooth and easy operation.
User interface	Capacitive 7" TFT color touch screen with super wide view for optimal viewing angles. Simple and intuitive operation by self explanatory symbols and guidance eases the operation like a smartphone, operated by Android 9. Compatible with Middleby UI for multi devices with same control.
Languages	27 languages preset for operation and trouble shooting.
Cooking methods	7 operating modes and/or 5 cooking modes.
Supervision access	View or change the operating mode.
Customization	Customize the home screen to allow easier access to favorites, cleaning and MenuPlanner removing the risk of operator errors. Customize notes with alarms to guide staff. Incorporate guidelines to recipes for optimal usage and elimination of errors.

Installation, maintenance & environment

Start widget	Correct and stress-free installation incl. location (sea level) customization.
Service widget	Correct and easy maintenance incl service diagnosis and self-test functionality.
Fitting	Left- or right-hinged door for optimal ergonomics and kitchen design.
Service access	Easy service access from one side of the oven only. 400 mm / 15.75 inches spacing on right side of oven recommended for service access.
Water filtration	Water treatment is recommended for optimal operation. User notification by oven for replacement.
Solenoid valves	This appliance has backflow prevention on the solenoid valves.
Drain	The drain piping must consist of temperature resistant material, greater than 160°F, and be of adequate diameter not to cause flow restriction. Improper materials may deform and cause restrictions, thus affecting performance. Appliance is to be installed with backflow protection in accordance with federal, state or local codes.
Connectivity	Remote diagnosis and updates with Open Kitchen.
Warranty	Standard warranty or extended according to purchase agreement with distributor.
Maintenance	Regular maintenance is recommended according to the manufacturer's guideline by trained service partners.
Energy efficiency	Tested in accordance with ENERGY STAR.
Ambient temperature	Minimum 5°C (41°F) - Maximum 50°C (120°F) ambient operation temperature.



Mix to match your needs

Mix oven models	Invoq Combi Invoq Hybrid Invoq Bake
Mix oven sizes	6-1/1 + 6-1/1* 10-1/1 + 6-1/1* 6 400x600 EN + 6 400x600 EN* 9 400 x 600 EN + 6 400x600 EN* <i>*Also possible with PassThrough models upon request, factory-built.</i>
Choose power supply	Electric + electric Gas + gas Electric + gas Gas + electric
Mix steaming technology	CombiSteam + CombiSteam HybridSteam + HybridSteam CombiSteam + HybridSteam
Matching standard hood requirements	Any Stackit solution has a total height below 2 meter and will fit under a standard hood system.
Add Drain Lift System	Drain Lift System can be added as an option to any Stackit solution, ensuring the efficient removal of wastewater into a wall-mounted drain.

Further technical information can be found in the individual oven model spec sheet and the installation manual.

Invoq Stackit 2/1 GN





Options

Right-hinged door 2/1 GN (upon request)

Fat Separation System 2/1 GN (factory-built)

Condensation hood Stackit 2/1 GN (electric oven)

Stackit 2/1 GN (electric oven)

Stackit 2/1 GN (gas oven)

Marine kit 6 & 10 - 1/1 & 2/1 GN

Special voltage (upon request)

Wi-Fi module

Open Kitchen cloud solution

Drain lift system, stacked oven, factory installed

Drain lift system, stacked oven, upgrade kit

Racks

6-2/1 GN 70mm 7 trays (14 x 1/1 GN)
U-shaped

6-2/1 GN 85mm 6 trays (12 x 1/1 GN)
U-shaped

10-2/1 GN 70mm 10 trays (20 x 1/1 GN)
U-shaped

10-2/1 GN 85mm 8 trays (16 x 1/1 GN)
U-shaped

Stands

Stand for table & Stackit 2/1 GN

Options for stand (add-on):

Castors (set of four incl. lock mechanism)

CareCycle

CareCycle Clean tablets

CareCycle Descale tablets

Accessories

Heat shield 6-2/1 GN

Heat shield 10-2/1 GN

USB key

IEMS energy management system



Displayed certifications reflect general compliance for the product series. Certain models, configurations, or markets may require additional or different certifications. For verification or model-specific documentation, please contact certification@invoqoven.com.

This appliance is intended for use in professional and commercial kitchens.
The company reserves the right to make substitutions of components without prior notice.

Invoq Stackit 2/1 GN

GET IN TOUCH.

As your oven specialist,
we always do our
utmost to help our
customers. Worldwide.

Blodgett
42 Allen Martin Drive
Essex Junction, VT 05452
USA

T: 802-658-6600
M: custserv@blodgett.com

www.blodgett-combi.com

Part of





TruH2O RO500
P/N 71831011

Reverse Osmosis Water Treatment System by Middleby Corporation 500 Gallons Per Day Water

Features

The TruH2O RO500 is designed for commercial applications requiring a consistent supply of high quality water in a simple and compact package. The base model can produce up to 500 gallons of high quality reverse osmosis water per day. Available with several options to meet site specific needs including a booster pump and several external storage tanks.



Filtration Process

Benefits

- ▶ High quality activated carbon to greatly reduce corrosion, bad tastes and odors
- ▶ Reduces costly equipment maintenance
- ▶ Fast-Fit cartridge system for quick change out.
- ▶ Eliminates the effects hard water scale
- ▶ Sub Micronic Filtration
- ▶ Eliminate Chlorides

MECHANICAL FILTRATION - The USA made sediment pre-filter reduces dirt, silt, rust and other sediment in the water. Its 5 micron (equal to 0.0002 inch) nominal rating helps to give a maximum life to the carbon filtration step.

ACTIVIATED CATALYTIC CARBON - The USA made Catalytic Carbon filter reduces chloramine, chlorine and several other organic chemicals which will extend the life of the membrane and increase the product water quality.

REVERSE OSMOSIS MEMBRANES- The RO500 GPD R.O. Membrane is designed to reduce the dissolved mineral content of the water. In the Reverse Osmosis process, dissolved minerals are separated from the incoming water (Feed) to produce the product water (Permeate). The excess minerals are rinsed to drain (Concentrate). The R.O. membranes have a typical rejection of >90%. This water is then stored in a pressurized storage tank for future use.



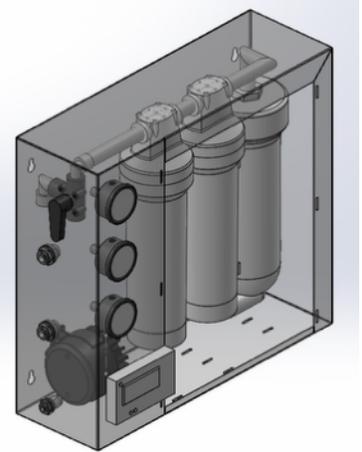


Model: TruH2O RO500
P/N 711831011

Replacement Parts and Consumables



Part #	Description	Est. Service Life
TruH2O RO500R P/N 71851011	Replacement Pak - Includes M-Pre cartridge, MOC10 Cartridge, M-MB Membrane	3 months
TruH2O M-Pre P/N 71860011	Replacement Cartridge M-Pre Pre-filter	3 month/20,000 Gal.
TruH2O M-C10 P/N 71861011	Replacement Cartridge M-C10 Carbon	3 month/20,000 Gal.
TruH2O M-MB P/N 71865011	Membrane replacement	Varies, up to 6 months



Part # Holding Tank	Storage Capacity
TruH2O ST9 P/N 71891091	9 gallon RO storage tank (12" X 21") steel - 6 gallon actual
TruH2O ST20 P/N 71891201	20 gallon blue RO storage tank (15" X 32") steel - 12 gallon actual
TruH2O ST44 P/N 71891441	44 gallon blue RO storage tank (22" X 38") steel - 27 gallon actual

Estimated RO Production Rate Based on PSI/°F



	77°	70°	65°	60°	55°	50°	Operating Specifications	
80 PSI	570 GPD	500 GPD	450 GPD	350 GPD	400 GPD	300 GPD	Systems Dimension L X H X D (Inches)	18.5 X 17 X 6
70 PSI	500 GPD	440 GPD	395 GPD	305 GPD	350 GPD	260 GPD	Permeate Flow rate (GPD)	500
60 PSI	430 GPD	380 GPD	340 GPD	260 GPD	300 GPD	225 GPD	Inlet from Water Source (feed)	3/8" QC
50 PSI	360 GPD	315 GPD	285 GPD	220 GPD	250 GPD	190 GPD	Outlet to Equipment & Storage Tank (permeate)	3/8" QC
40 PSI	285 GPD	250 GPD	225 GPD	175 GPD	200 GPD	150 GPD	Outlet to Drain (concentrate)	1/4" QC

Corporate Office
1400 toastmaster drive Elgin IL 60120
www.middleby.com

Furniture Purchase Recommendation Transportation and MEC



Presented by:

Jennifer Kaminski, Assistant Superintendent, Business Services
Brad Paddock, Assistant Superintendent, Talent Development



Furniture Purchase Recommendation Transportation and MEC

This evening: Presentation and discussion only

April 7, 2026: Requested Board vote for action approval

The recommendation has been reviewed with the Finance & Facilities Committee on March 2, 2026; all committee questions have been addressed

What We Are Purchasing & the Cost

- Replace existing tables and chairs in Transportation staff lounge
- Purchase chairs and small tables for hallway waiting areas at Maxfield Education Center (MEC)
- Procurement via OMNIA Contract #R240112 (competitively bid consortium contract)
- Total quoted cost (including shipping and handling): \$43,050.65
- Recommendation: Approve a not to exceed amount of \$50,000
- Funding source: General Fund | furniture and fixtures line item

The Why

Transportation Staff Lounge

- Current lounge furniture is 20+ years old and in need of replacement
- Goal: Provide a professional, clean, and comfortable space to regroup for employees between runs
- Hold staff meetings and trainings up to 75 staff at one time
- Strategic use of already budgeted General Fund furniture/fixtures line item
- Bus drivers and transportation staff are a critical employee group supporting student safety
- A well-designed lounge signals that the District values these employees and supports job satisfaction and pride in FPS

The Why

MEC Hallway Furniture

- Currently using outdoor furniture as hallway waiting area seating, which is not ideal for an interior, professional setting
- Enhance experience for candidates and community members waiting in hallways
- Provide professional, comfortable seating that reflects the District's standards across all buildings and support open, collaborative spaces for MEC staff
- Align MEC environment with the administration building, where similar furnishings are already in place

Renderings



Finance & Facilities Discussion

The Finance & Facilities Committee previously reviewed this recommendation and expressed full understanding of the need, as well as support for moving it forward to the full Board. During that review, the following questions were addressed:

Opportunity for Input

- Transportation Director was consulted and actively involved
- FTA labor relations considerations and ask(s) were incorporated into the planning

Comfort and Ergonomic Design

- Furniture was selected to support comfort and accessibility for a wide range of staff

Cost and Fiscal Impact

- Funds are allocated as a 2025–2026 budgeted line item in the General Fund (furniture and fixtures)

Impact on Employees and the District

- Invests in a critical employee group whose split schedules create a strong need for an on site gathering and respite space between shifts
- Ensures that new candidates and visitors coming to MEC experience a first class, professional district environment

Final Recommendation

Next Steps and Board Action

- Board discussion (tonight) | no action requested
- April 7, 2026: Request Board approval of:
 - Furniture purchase for Transportation staff lounge
 - Hallway furniture for MEC waiting areas
 - Not to exceed amount of \$50,000 from the General Fund
- Upon approval:
 - Place orders under OMNIA Contract #R240112
 - Coordinate delivery and installation at Transportation and MEC

Furniture Purchase Recommendation Transportation and MEC



Thank You and WE look forward to your approval next month...



Memorandum

To: Members of the Board of Education

From: Brad Paddock, Assistant Superintendent, Talent Development & HR
Jennifer Kaminski, Assistant Superintendent, Business Services

Date: March 2, 2026

Subject: Furniture Purchase Recommendation - Transportation and MEC

The Why

This recommendation is to proceed with spending from the already allocated and budgeted furniture and fixtures line item in the General Fund for new bus transportation staff lounge furniture because it is a strategic investment in the professional environment of a critical employee group for FPS. Our bus drivers and transportation staff begin their workday early, ensuring the safe arrival of students, and they deserve a professional, clean, and comfortable space to regroup and meet after their morning runs. A well designed lounge signals that the District values these dedicated employees as professionals, which supports job satisfaction and pride in working for FPS. In addition, a dedicated, professional-looking space will provide our transportation manager with an appropriate setting to conduct staff meetings and trainings.

Similarly, investing in new hallway furniture at the Maxfield Education Building will provide potential new hire candidates who want to work in Farmington with an appropriate, professional place to sit while they wait in the hallways, and will give current MEC staff the ability to meet in open, collaborative spaces, mirroring the environment we have already invested in and furnished at the administration building.

The Board of Education will be asked to discuss a furniture purchase to replace the existing tables and chairs in the staff lounge at the Transportation building and to purchase chairs and small tables for the hallway waiting areas at Maxfield Education Center (MEC) at the March 10, 2026, regular BOE Meeting and approve the purchase on April 7, 2026. It

will be reviewed with the Facilities and Finance Committee on March 2, 2026.

The current furniture in the staff lounge is over 20 years old and is in need of replacement. The staff lounge is built for approximately 75 staff to occupy the space at one time.

The small tables and chairs in the hallway at MEC are exactly the same as the tables and chairs in the hallway at the Administration building. Currently, outdoor furniture is being used to have waiting areas for community members or staff who may be waiting to meet with other staff or departments.

The quote for all of the furniture mentioned above is utilizing the OMNIA Contract #R240112 which is a consortium that has already competitively bid many products and services. The total for the furniture purchase is \$43,050.65, including shipping and handling. The recommendation to the Board of Education will be to approve a not to exceed amount of \$50,000 for the furniture purchase, with funds to come from the General Fund.

See renderings on the next page.

STAFF LOUNGE AND HALLWAY FURNITURE RENDERINGS



Jean-Francis Vellozzo
248-372-1651 jeanfrancis.vellozzo@odpbusiness.com

TD 659440 FARMINGTON_TRANS DRIVER LOUNGE & MAXFIELD ED - AUDITED

SOLD TO:

FARMINGTON PUBLIC SCHLS
32500 SHIAWASSEE RD

FARMINGTON MI 48336

SHIP TO:

FARMINGTON PUBLIC SCHLS
32789 W 10 Mile Road
Maxfield Education Center
Farmington MI 48336
Bradley Paddock
248-489-3358

NOTES:

Pricing in this proposal is based on current market conditions and may change due to tariff adjustments or government fees. Any increases before order invoice could adjust the final pricing.

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
------	-------	-----	---------	----------------	---------------

ONOTE

1		1	ORDER NOTE OMNIA CONTRACT #R240112	\$0.00	\$0.00
				\$0.00	\$0.00
			% off List	0.00	

ONOTE Subtotal \$0.00

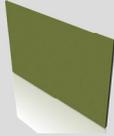
DRIVERS LOUNGE /TRANSPORTATION

2		1	HWWT2236F Fabric Tile 22.5H x 36W	\$233.10	\$233.10
				\$518.00	\$518.00
			% off List	55.00	
			Fabric Selection \$(A) Grd A Fabric Grd A Fab .CU Centurion Centurion 50 Iris Select Mounting Hardware Paint .S Charcoal		

3		4	9264GR E-Z Stor Project Organizer-18 Compartment, Gray	\$690.60	\$2,762.40
				\$1,156.00	\$4,624.00
			% off List	40.26	

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
4		2	HTMC424260 Preside 42x60 Stdng Mobile Collab Tbl	\$1,108.80 \$2,464.00	\$2,217.60 \$4,928.00
				% off List	55.00
			Select Grommet .N .N - No Grommets		
			Laminate Top Selection \$(L1STD) \$(L1STD) - Grd L1 Standard Laminates		
			Select Grade 1 Laminate Finish .LSA1 .LSA1 - Sterling Ash		
			Select Edgeband Color .SA .SA - Sterling Ash		
			Select Caster/Glide Option .C .C - Caster		
			Paint Selection \$(P2) \$(P2) - P2 Paint Opts		
			Select Grade 2 Paint .PR6 .PR6 - Silver		
5		2	HCWTSR3684G 36x84 Soft Rectangle Top w/ Flat Edge	\$500.40 \$1,112.00	\$1,000.80 \$2,224.00
				% off List	55.00
			Select Grommet Color .N .N - No Grommet		
			Laminate Grade Options \$(L1STD) \$(L1STD) - Grd L1 Standard Laminate		
			Select Grade 1 Laminate Finish .LSA1 .LSA1 - Sterling Ash		
			Select Edgeband Color .SA .SA - Sterling Ash		
6		2	HCWTSR3656G 36x56 Soft Rectangle Top w/ Flat Edge	\$335.70 \$746.00	\$671.40 \$1,492.00
				% off List	55.00
			Select Grommet Color .N .N - No Grommet		
			Laminate Grade Options \$(L1STD) \$(L1STD) - Grd L1 Standard Laminate		
			Select Grade 1 Laminate Finish .LSA1 .LSA1 - Sterling Ash		
			Select Edgeband Color .SA .SA - Sterling Ash		
7		5	HCWTSBM29 29H Single Pedestal Medium	\$412.65 \$917.00	\$2,063.25 \$4,585.00
				% off List	55.00
			Paint Grade Options \$(P2) \$(P2) - P2 Paint Opts		
			Select Grade 2 Paint .PR8 .PR8 - Silver Texture		
8		5	HCWTRND36G 36" Round Top w/ Flat Edge	\$253.80 \$564.00	\$1,269.00 \$2,820.00
				% off List	55.00
			Select Grommet Color .N .N - No Grommet		
			Laminate Grade Options \$(L1STD) \$(L1STD) - Grd L1 Standard Laminate		
			Select Grade 1 Laminate Finish .LSA1 .LSA1 - Sterling Ash		
			Select Edgeband Color .SA .SA - Sterling Ash		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
9		1	HCWTDSBM42 42H Double Pedestal Medium	\$844.20 \$1,876.00	\$844.20 \$1,876.00
				% off List	55.00
			Paint Grade Options	\$(P2)	\$(P2) - P2 Paint Opts
			Select Grade 2 Paint	.PR8	.PR8 - Silver Texture
10		9	HFLGANG Flock Ganging Bracket	\$24.30 \$54.00	\$218.70 \$486.00
				% off List	55.00
11		12	HPMMV-L3PO Etch 4-Leg Bar Poly St Perf Back- Set of 1	\$233.10 \$518.00	\$2,797.20 \$6,216.00
				% off List	55.00
			Select Glide Option	.TR	.TR - Titanium Rubber Glides
			Paint Options	\$(P1)	\$(P1) - P1 Paint Opts
			Select Grade 1 Paint	.PLAT	.PLAT - Platinum Metallic Texture
			Select Shell Option	.RE	.RE - Regatta
			Select Arm Option	.AA	.AA - Armless
12		3	HPMMV-L1PO Etch 4-Leg Chair Poly St Perf Back - Set of 2	\$328.50 \$730.00	\$985.50 \$2,190.00
				% off List	55.00
			Select Caster/Glide Option	.TR	Titanium Rubber Glides
			Paint Options	\$(P1)	P1 Paint Opts
			Select Grade 1 Paint	.PLAT	Platinum Metallic Texture
			Select Shell Option	.UM	Orchid Umber
			Select Arm Option	.AA	Armless
13		3	HPMMV-L1PO Etch 4-Leg Chair Poly St Perf Back - Set of 2	\$328.50 \$730.00	\$985.50 \$2,190.00
				% off List	55.00
			Select Caster/Glide Option	.TR	Titanium Rubber Glides
			Paint Options	\$(P1)	P1 Paint Opts
			Select Grade 1 Paint	.PLAT	Platinum Metallic Texture
			Select Shell Option	.TE	Terre
			Select Arm Option	.AA	Armless
14		3	HCWTDSBM29 29H Double Pedestal Medium	\$825.30 \$1,834.00	\$2,475.90 \$5,502.00
				% off List	55.00
			Paint Grade Options	\$(P2)	\$(P2) - P2 Paint Opts
			Select Grade 2 Paint	.PR8	.PR8 - Silver Texture

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
15		2	HPMMV-L1PO Etch 4-Leg Chair Poly St Perf Back - Set of 2	\$328.50 \$730.00	\$657.00 \$1,460.00
				% off List	55.00
			Select Caster/Glide Option	.TR	.TR - Titanium Rubber Glides
			Paint Options	\$(P1)	\$(P1) - P1 Paint Opts
			Select Grade 1 Paint	.PLAT	.PLAT - Platinum Metallic Texture
			Select Shell Option	.RE	.RE - Regatta
			Select Arm Option	.AA	.AA - Armless
16		1	HWWT2236F Fabric Tile 22.5H x 36W	\$233.10 \$518.00	\$233.10 \$518.00
				% off List	55.00
			Fabric Selection	\$(A)	Grd A Fabric
			Grd A Fab	.CU	Centurion
			Centurion	84	Pear
			Select Mounting Harware Paint	.S	Charcoal
17		3	HPMMV-L1PO Etch 4-Leg Chair Poly St Perf Back - Set of 2	\$328.50 \$730.00	\$985.50 \$2,190.00
				% off List	55.00
			Select Caster/Glide Option	.TR	.TR - Titanium Rubber Glides
			Paint Options	\$(P1)	\$(P1) - P1 Paint Opts
			Select Grade 1 Paint	.PLAT	.PLAT - Platinum Metallic Texture
			Select Shell Option	.SN	.SN - Sienna
			Select Arm Option	.AA	.AA - Armless
18		1	HE4LSTL30 Build Cafe Height 4-Leg Stool	\$127.35 \$283.00	\$127.35 \$283.00
				% off List	55.00
			Select Paint Option	\$(P3)	\$(P3) - P3 Paint Opts
			Select Grade 3 Paint	.P092	.P092 - Sienna
19		1	HE4LSTL30 Build Cafe Height 4-Leg Stool	\$127.35 \$283.00	\$127.35 \$283.00
				% off List	55.00
			Select Paint Option	\$(P3)	P3 Paint Opts
			Select Grade 3 Paint	.P101	Orchid Umber

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
20		1	HWWT4560F Fabric Tile 45H x 60W	\$471.60 \$1,048.00	\$471.60 \$1,048.00
				% off List	55.00
			Fabric Selection	\$(A)	\$(A) - Grd A Fabric
			Grd A Fab	.CU	.CU - Centurion
			Centurion	97	97 - Peacock
			Select Mounting Harware Paint	.S	.S - Charcoal
21		1	HE4LSTL30 Build Cafe Height 4-Leg Stool	\$127.35 \$283.00	\$127.35 \$283.00
				% off List	55.00
			Select Paint Option	\$(P3)	\$(P3) - P3 Paint Opts
			Select Grade 3 Paint	.P099	.P099 - Cyprus
22		2	HE4LSTL30 Build Cafe Height 4-Leg Stool	\$127.35 \$283.00	\$254.70 \$566.00
				% off List	55.00
			Select Paint Option	\$(P3)	\$(P3) - P3 Paint Opts
			Select Grade 3 Paint	.P8M	.P8M - Regatta
23		10	HFLMC1DF Dual Fabric Modular Chair	\$1,031.85 \$2,293.00	\$10,318.50 \$22,930.00
				% off List	55.00
			Flock Leg Opt	.TR	.TR - Tapered Rd PR8 or P7A FRM
			Select Back Upholstery	\$(7)	\$(7) - Grade 7 Uph
			Grade 7 Fab	.1055	.1055 - Cloverleaf
			Cloverleaf	-57	-57 - Blue/Purple
			Select Seat Upholstery	\$(3)	\$(3) - Grade 3 Uph
			Grade 3 Fab	.SX	.SX - Moxie
			Moxie	05	05 - Blueberry
			Flock Frame Opt	.PR8	.PR8 - Silver Texture
24		3	HPMMV-L1PO Etch 4-Leg Chair Poly St Perf Back - Set of 2	\$328.50 \$730.00	\$985.50 \$2,190.00
				% off List	55.00
			Select Caster/Glide Option	.TR	.TR - Titanium Rubber Glides
			Paint Options	\$(P1)	\$(P1) - P1 Paint Opts
			Select Grade 1 Paint	.PLAT	.PLAT - Platinum Metallic Texture
			Select Shell Option	.CY	.CY - Cyprus
			Select Arm Option	.AA	.AA - Armless

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
25		1	HE4LSTL30 Build Cafe Height 4-Leg Stool	\$127.35 \$283.00	\$127.35 \$283.00
				% off List	55.00
			Select Paint Option	\$(P3)	\$(P3) - P3 Paint Opts
			Select Grade 3 Paint	.P098	.P098 - Fern

DRIVERS LOUNGE /TRANSPORTATION Subtotal \$32,939.85

MAXFIELD HALLWAY 1

26		2	HASLB1 Astir One+ Seat Lounge: Low Back	\$1,372.50 \$3,050.00	\$2,745.00 \$6,100.00
				% off List	55.00
			Select Arm Option	.B	Both Arms
			Lounge Fabric Options	\$(1)	Grade 1 Uph
			Grade 1 Fab	.DAPR	Dapper
			Dapper	33	Grape
			Select Foot Option	.PM	Post Metal
			Select Foot Color	P7A	Textured Charcoal

27		1	HCWTRND30G 30" Round Top w/ Flat Edge	\$235.35 \$523.00	\$235.35 \$523.00
				% off List	55.00
			Select Grommet Color	.N	No Grommet
			Laminate Grade Options	\$(L1STD)	Grd L1 Standard Laminate
			Select Grade 1 Laminate Finish	.LSA1	Sterling Ash
			Select Edgeband Color	.SA	Sterling Ash

28		1	HCWTSBM18 18H Single Pedestal Medium	\$377.55 \$839.00	\$377.55 \$839.00
				% off List	55.00
			Paint Grade Options	\$(P1)	P1 Paint Opts
			Select Grade 1 Paint	.P7A	Textured Charcoal

MAXFIELD HALLWAY 1 Subtotal \$3,357.90

MAXFIELD HALLWAY 2

29		1	HCWTRND30G 30" Round Top w/ Flat Edge	\$235.35 \$523.00	\$235.35 \$523.00
				% off List	55.00
			Select Grommet Color	.N	No Grommet
			Laminate Grade Options	\$(L1STD)	Grd L1 Standard Laminate
			Select Grade 1 Laminate Finish	.LSA1	Sterling Ash
			Select Edgeband Color	.SA	Sterling Ash

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
30		2	HASLB1 Astir One+ Seat Lounge: Low Back	\$1,372.50 \$3,050.00	\$2,745.00 \$6,100.00
				% off List	55.00
			Select Arm Option .B Both Arms		
			Lounge Fabric Options \$(1) Grade 1 Uph		
			Grade 1 Fab .DAPR Dapper		
			Dapper 33 Grape		
			Select Foot Option .PM Post Metal		
			Select Foot Color P7A Textured Charcoal		
31		1	HCWTSBM18 18H Single Pedestal Medium	\$377.55 \$839.00	\$377.55 \$839.00
				% off List	55.00
			Paint Grade Options \$(P1) P1 Paint Opts		
			Select Grade 1 Paint .P7A Textured Charcoal		
MAXFIELD HALLWAY 2 Subtotal					\$3,357.90
zINSTALL					
32		1	INSTALL RT Labor to Receive Deliver and Install per proposal	\$3,395.00 \$0.00	\$3,395.00 \$0.00
				% off List	0.00
			All work during Regular Business Hours		
			No stair carry		
			Area to be free and clear		
			Non-Union Labor		
zINSTALL Subtotal					\$3,395.00

LINE	IMAGE	QTY	PRODUCT	UNIT SELL/LIST	EXT SELL/LIST
			Subtotal LIST/SELL	\$86,609.00	\$43,050.65
			GRAND TOTAL		\$43,050.65

~Ordering Notes~

- * Deposit may be due at time of order
- * The applicable tax will be applied at the time of invoicing
- * Pricing in this proposal is based on current market conditions and may change due to tariff adjustments or government fees. Any increases before order invoicing could adjust the final pricing.
- * Estimated leadtime is subject to the manufactures production / shipping schedules
- * This proposal contains Special Order items that are Not Returnable
- * Once an order is placed, cancellations are Not Allowed

TERMS AND CONDITIONS OF PURCHASE

(FURNITURE - ODP BUSINESS SOLUTIONS WORKSPACE INTERIORS)

1. ODP Business Solutions, LLC ("ODP Business Solutions") shall make commercially reasonable efforts to install all products as quickly as possible. However, any delivery and/or installation dates quoted to Customer are approximate, and ODP Business Solutions obligation shall be only to deliver and/or install the products within a reasonable time. Also, due to certain factory shipment schedules, it is possible that ODP Business Solutions will be able to deliver and install portions of the job in phases. Customer will be invoiced for the items as they are delivered and payment will be due as set forth in Section 3 below
2. All prices are firm for thirty (30) days from date of proposal.
3. Payment terms are net twenty (20) days from date of invoice, unless otherwise agreed to and as documented on the order or quote. Customer will be invoiced for items when delivery and installation (if applicable) is complete, and any punch issues are less than 10% of the value of the entire order. In no event shall payment be withheld for delivered products and services. Customer shall pay 90% of the invoice and may withhold 10% until completion of the job. The balance is payable immediately after any outstanding issues are resolved.
4. All orders are subject to credit approval.
5. ODP Business Solutions requires a minimum deposit equaling 50% on all orders over \$20,000. Said deposit will be applied to Customer's account until such product is delivered and invoiced. Each invoice, less its proportionate share of the deposit, will be due and payable as set forth in Section 4 above.
6. All products and materials are subject to applicable taxes, as well as any applicable inbound freight and fabrication charges.
7. An order is not cancelable once in production. "Quick ships" and fabric orders are not cancelable.
8. Any quotation for special order products or materials shall be approved by an authorized Customer representative for correct product number, fabric, specifications and quantities. Any services rendered to Customer to change or modify the specification and layout before or during installation will be charged to Customer at prevailing rates. If such changes or modifications result in additional products, parts, materials or labor, they will be billed to Customer at prevailing rates.
9. Delivery and installation services are conducted during normal business hours of 8:00 a.m. to 5:00 p.m., Monday through Friday. If services are requested outside of normal business hours, if special handling or equipment is required, if moving of products other than delivered is required, or if there are any unusual condition not made known to ODP Business Solutions at the time of sale, extra labor charges at prevailing rates may apply.
10. If during installation, additional products are necessary or required to complete the job, such additional products and labor will be charged to Customer at prevailing rates.
11. Floors shall be smooth, level and free from debris.
12. Condition of Jobsite - Customer agrees to have premises available on the requested date of installation and for a reasonable time thereafter for installation during the regular business day. Customer's job site shall be clean, clear, and free of debris prior to installation. Delivery and installation encumbrances which necessitate additional labor will result in extra charges. If installation is to be placed over carpeting, tiles, or other floor covering, Customer hereby assures ODP Business Solutions that all such coverings will be completed prior to time installation is scheduled. The job site shall be free of interference from all trades in the work areas, and if the job site is not free of such trade interference, the delivery and installation shall not proceed until such interference has been eliminated, or other arrangements are agreed to in writing. ODP Business Solutions shall be held harmless and shall not assume liability for job delay due to failure to meet any of the preceding conditions.
13. Jobsite Services. Electric current, light, heat, trash disposal facilities, hoisting and/or elevator service, and adequate facilities for off-loading, staging, moving, and handling of the Furnishings will be furnished without charge to ODP Business Solutions. Customer acknowledges that if the installed Furnishings require electrical hook-ups, outlets, wiring, or other similar services, at Customer's election, ODP Business Solutions may provide such services through licensed subcontractors at an additional fee or Customer shall be responsible for engaging appropriate licensed professionals.
14. Permits are the responsibility of the Customer unless expressly provided in the Proposal.
15. If Customer is unwilling or unable to accept delivery or installation of the products according to the specified schedule, the products will be stored at Customer's expense. Customer shall pay a warehouse charge payable monthly. Any double handling of a product will be charged at our normal hourly rate.
16. ODP Business Solutions makes no warranties, expressed or implied, as to merchantability or as the suitability of the products for any particular purpose, except those made by the manufacturer of the products. Any claim must be made to ODP Business Solutions in writing within five (5) days after delivery or installation of the products and if no claim is so received by ODP Business Solutions it will be conclusively presumed that Customer has accepted and that the products are as represented.
17. No liability shall accrue against ODP Business Solutions as a result of breach of terms and conditions caused by any strike, act of God, lockout, accident, or delay beyond its control.
18. ODP Business Solutions retains, and Customer hereby grants to ODP Business Solutions, a security interest in the products to secure the purchase price therefore. The products shall remain personal property regardless of being fixed to any real property. If Customer defaults in the payment of the purchase price when due, ODP Business Solutions shall have all rights and remedies granted by the Uniform Commercial Code. A finance charge of 2% per month (annual percentage rate 24%) will be charged on all past due balances. Customer shall pay all collection costs, including attorneys fee, in the event any claim is referred to a collection agency or attorney.
19. Products shipped directly to Customer shall be the responsibility of Customer except if agreed in writing that ODP Business Solutions will provide delivery and installation services. The receiving Customer is responsible to inspect products and file any necessary freight claims with freight provider.
20. Manufacturer warranties apply for parts only. Labor is not included.
21. All items set forth in the quotation are non-returnable.
22. IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR CONSEQUENTIAL, SPECIAL, INDIRECT OR INCIDENTAL DAMAGES, WHETHER IN AN ACTION BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE) OR ANY OTHER LEGAL THEORY, EVEN IF THE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
23. Each party shall indemnify and hold harmless the other party from and against any and all third-party claims, demands, actions, suits, losses, liabilities, damages and all related costs and expenses, including without limitation reasonable attorneys' fees due to, arising from or relating to the negligent, willful or reckless act or omission of the indemnifying party.
24. These terms and conditions shall be governed by the law of the State of Florida, without regard to conflict of laws principles.

Customer: _____
 Customer's Signature: _____
 Print Name: _____

Customer PO: _____
 Title: _____
 Date: _____

Custodial Services RFP

Finance Committee Presentation

February 2026



RFP Explanation

Jeremy Motz, Esq.

 **Clark Hill**

Development of RFP

Key Issues Addressed During RFP Development

Analysis of Current Operations

- Review of FPS operations in all components of its custodial services.
- Understand unique characteristics of FPS.
- Account for possible transition from Hybrid Model to Full-Service Model

Other Issues Addressed

- Compliance with Applicable Laws.
Provide opportunity to seek proposals for multiple service delivery models.
- Set expectations and requirements for entire RFP Process to yield desired information in Proposals.

Development of RFP

Key Components and Outcomes of RFP

RFP Structure

- Bidding Requirements.
- Format Required for Proposals.
- Exceptions Permitted.
- Legal Documents.

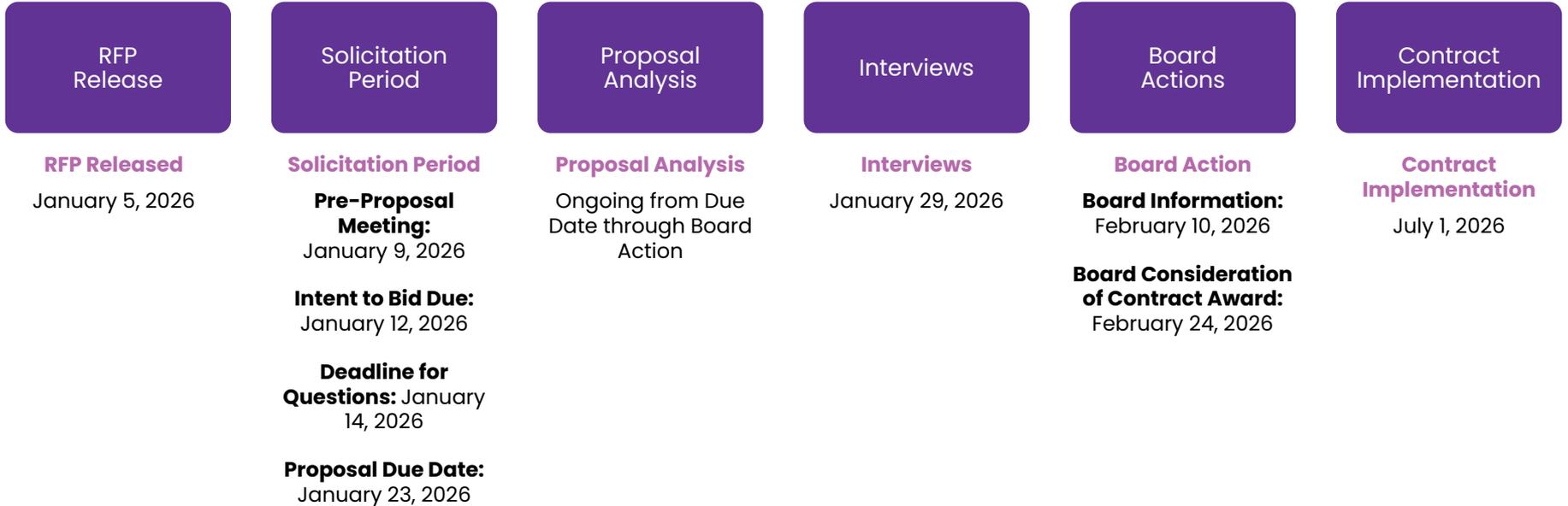
Utilization of Specific Parameters for Comprehensive Proposals

- RFP tailored to unique FPS issues and desired service delivery models (Hybrid & Full-Service).
- Establish legal framework and protections (in both RFP and Contract).

Key Outcome of RFP Process is to afford the ability to **compare** proposals against each other and to FPS costs on an even basis.

RFP Timeline Overview

Key Milestones of the RFP Process



Proposals Received in Response

There was significant interest in the RFP by Numerous Custodial Providers

28

COMPANIES

Attended the
Pre-Proposal Conference

17

**COMPANIES SUBMITTED
PROPOSALS**

Some Proposals were
only for 1 option/model.
Most included Proposals
for both options/models.
All Proposals analyzed
based upon RFP criteria.

4

COMPANIES INTERVIEWED

ABN
GSF
RNA
Sodexo

Proposal Analysis

On-Going Analysis Since Proposal Due Date

Proposals Reviewed and Analyzed for:

- Compliance to specifications
- Contractual and other exceptions
- Contractor profile
- Costs

Pre-Defined Criteria to Guide Analysis and Recommendation

- Contractor fit
- Contractor stability
- Contractor capabilities
- Cost

Bid Findings

Luke Cadeau

Assistant Director of Facilities Management

Purpose of RFP

- ➔ Custodial contract up
- ➔ Address staffing and coverage challenges
- ➔ Improve cost predictability
- ➔ Ensure consistent custodial service levels
- ➔ Additional cost savings for the district

Current Overview

- ➔ Combination of in-house and contracted services (hybrid model)
- ➔ Contracted company currently ABM
- ➔ District has 22 day shift custodians and 2 night shift foremen to oversee the contracted company
- ➔ District pays for parts and equipment repairs and ABM covers the labor fees
- ➔ District pays for all consumables

Proposed Options

Option A1

Stay with current model (hybrid) – day shift in-house and afternoons outsourced.

FPS pays for all equipment/consumables.

Option A2

Stay with current model (hybrid) – day shift in-house and afternoons outsourced.

Outsourced company will pay for all equipment/consumables.

Option B1

Full outsource AM and PM. 1 HS Lead Custodian will remain in-house.

FPS pays for all equipment/consumables.

Option B2

Full outsource AM and PM. 1 HS Lead Custodian will remain in-house.

Outsourced company will pay for all equipment/consumables.

Vendors for Consideration

28

COMPANIES

Came to the pre-bid meeting and walkthroughs

18

COMPANIES

Submitted formal RFPs

4

COMPANIES

Made it to the interview process

ABN

RNA

GSF

Sodexo

Vendors for Consideration

We have narrowed it down to 2 companies for interviews



Cost Comparison Option A1

3-Year Cost Comparison



	\$8,341,101	\$8,519,833
FPS wages/benefits:	\$5,885,592	\$5,885,592
FPS paid consumables:	\$974,870	\$974,870
FPS paid equipment:	\$1,034,675	\$1,034,675
TOTAL:	\$16,236,238	\$16,414,970
SAVINGS (COST):	\$40,555	(\$138,177)

Cost Comparison Option A2

3-Year Cost Comparison



Wages PLUS consumables and equipment:	\$9,633,189	\$9,495,109
FPS wages/benefits:	\$5,885,592	\$5,885,592
TOTAL:	\$16,236,238	\$16,414,970
SAVINGS (COST):	(\$1,292,088)	(\$975,276)

Cost Comparison Option B1

3-Year Cost Comparison



	\$10,927,961	\$11,876,820
FPS wages/benefits (1 HS Lead) est:	\$75,000	\$75,000
TOTAL:	\$10,996,318	\$11,945,177
SAVINGS:	\$3,270,930	\$2,322,071

Cost Comparison Option B2

3-Year Cost Comparison



Wages PLUS consumables and equipment:	\$12,731,820	\$12,881,530
FPS wages/benefits (1 HS Lead) est:	\$75,000	\$75,000
TOTAL:	\$12,806,820	\$12,956,530
SAVINGS:	\$3,469,974	\$3,458,440

Staffing Model & Coverage



	Option A1 & A2	Option B1 & B2
Night FTEs	49.5	49.5
District Manager	1	1
Assistant District Manager	1	1
HS Working Supervisors	2	—
HS Day Lead Custodians	—	2
MS Day Lead Custodians	—	4
EL Day Lead Custodians	—	11
HS Night Working Supervisors	—	2
FTE Floaters for Call offs (no add'l charge to district)	—	5
Total FTEs	53.5	70.5

*FPS current hybrid model has 73 FTE positions plus 2 foreman (this includes ABM night staff)

Districts ABM Currently Serves



- Plymouth Canton Community Schools
- Ann Arbor Public Schools
- Avondale Public Schools
- Brandon School District
- Clawson Public Schools
- Ecorse Public Schools
- Farmington Public Schools
- Gaylord Community Schools
- Grandville Public Schools
- Hartland Consolidated Schools
- Howell Public Schools
- Kalamazoo Public Schools
- Lansing School District
- Linden Community Schools
- Macomb Community College
- Northwest Community Schools
- Oxford Community Schools
- Rochester Community Schools
- Romeo Community Schools
- Royal Oak School District
- South Redford School District
- Sturgis Public Schools
- Utica Community Schools

Staffing Model & Coverage



	Option A1 & A2	Option B1 & B2
Night FTEs	50.5	64.5
Custodial Manager	1	2
Weekend Staff	2	2
Total FTEs	53.5	69.5

*FPS current hybrid model has 73 FTE positions plus 2 foreman (this includes ABM night staff)

Pay Rates: FPS Current Rates of Pay

\$23.26/hr	HS head custodian
\$22.53/hr	MS head custodian
\$21.05/hr	EL head custodian
\$21.05/hr	Float custodians
\$23.26/hr	PM custodial foreman

Pay Rates:



Option A1 & A2	Option B1 & B2
\$18.00/hr - night custodian	\$23.73/hr - HS day lead
\$18.70/hr - HS night supervisors	\$22.53/hr - MS day lead
	\$21.05/hr - EL day lead
	\$18.00/hr - night custodian
	\$18.70/hr - HS night supervisors

Pay Rates:



Option A1 & A2	Option B1 & B2
\$16.00/hr - night custodians	\$23.73/hr - AM & PM lead
\$23.73/hr - night lead custodians	\$16.00/hr - night custodians
\$20.00/hr - equipment tech	\$20.00/hr - equipment tech
	\$27.65/hr - custodial manager

ABM Satisfaction Survey



- In an April 2025 survey, ABM received an overwhelming majority of “A” and “B” grades in terms of cleanliness.
- 98% of survey respondents felt that ABM custodians were professional and well-prepared.
- 98.5% of survey respondents felt that ABM custodians were courteous and respectful.

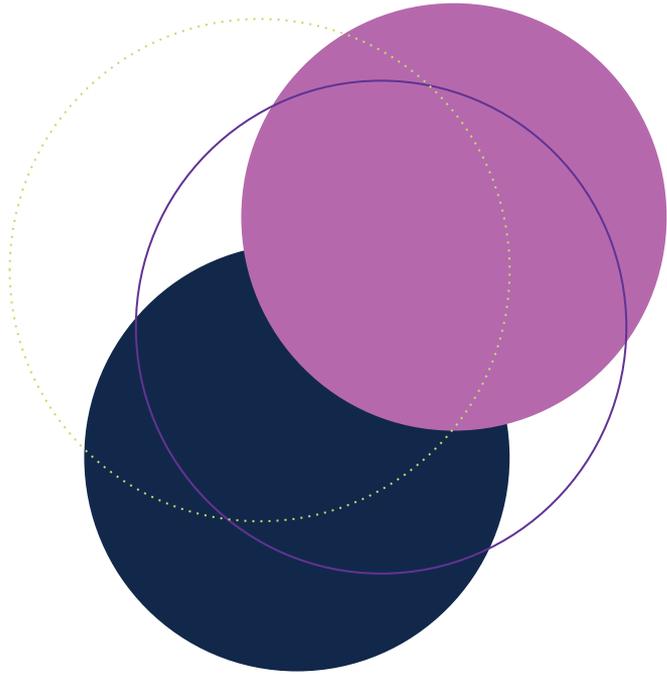
Transfers

- BOTH companies said they would interview and offer jobs to all of our employees who are in good standing.
- There are approximately 10 employees that we assume would transfer to the private company.

Key Takeaways from both Companies

- We are familiar with ABM and have a good working relationship with their company
- ABM has offered 2 autonomous floor scrubbers for our HS's (\$120k value)
- Both companies have a geotracking clocking in/out systems and mobile apps for complaints, kudos and inspections
- In the long run it will be less cost for the district to have the companies take care of equipment and consumables

Any Questions?



Next Steps

**Feedback from Finance
Committee**

**Board of Education
Discussion**

Thank You!



**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

RESOLUTION AUTHORIZING CONTRACTOR FOR CUSTODIAL SERVICES

At a regular meeting of the Board of Education of Farmington Public Schools, Oakland County, Michigan (the "School District"), held within the School District on the 10th day of March, 2026 at 6:00 p.m., Local Time, it was *moved by* _____ and *supported by* _____, that the following be approved as presented:

WHEREAS, the School District issued a Request for Proposals For Custodial Services on January 5, 2026 (the "RFP"); and

WHEREAS, after a comprehensive review and analysis of all proposals received in response to the RFP, the Board of Education has concluded that it can provide quality custodial services for the School District through contracting with ABM Education Services, LLC.

BE IT RESOLVED THAT:

1. The School District hereby selects ABM Education Services, LLC to perform the custodial services of the School District under the hybrid custodial cleaning model utilizing School District staff for daytime custodial services positions and ABM staff for all afternoon and evening custodial services positions, and with the School District responsible for the cost of defined custodial equipment and consumable and cleaning supplies in accordance with the form of contract as presented to the Board.
2. The Superintendent or her designee is hereby authorized to negotiate and finalize the terms and conditions of the contract with ABM Education Services, LLC, subject to the review and approval by the School District's legal counsel, and in accordance with the terms and conditions of the form of contract as presented to the Board.

YEAS: _____

NAYS: _____

RESOLUTION DECLARED ADOPTED

Cheryl Blau, Secretary,
Board of Education

I hereby certify that the foregoing constitutes a true and complete copy of a resolution duly adopted by the Board of Education of the Farmington Public Schools, County of Oakland, Michigan, at regular meeting held on the 24th day of February, 2026 and that said meeting was conducted and public notice of said meeting was given pursuant to and in full compliance with the Open Meeting Act, being Act 267, Public Acts of Michigan, 1976, and that the minutes of said meeting were kept and will be or have been made available as required by said Act.

Cheryl Blau, Secretary,
Board of Education

**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

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WHEREAS, after a comprehensive review and analysis of all proposals received in response to the RFP, the Board of Education has concluded that it can provide quality custodial services for the School District through contracting with ABM Education Services, LLC.

BE IT RESOLVED THAT:

1. The School District hereby selects ABM Education Services, LLC to perform the custodial services of the School District under the full-service custodial cleaning model with ABM responsible for staffing all daytime, afternoon, and evening custodial services positions, with the exception of one daytime custodian position to be retained by the School District, and with the School District responsible for the cost of defined custodial equipment and consumable and cleaning supplies in accordance with the form of contract as presented to the Board.
2. The Superintendent or her designee is hereby authorized to
 - a) negotiate and finalize the terms and conditions of the contract with ABM Education Services, LLC, subject to the review and approval by the School District's legal counsel, and in accordance with the terms and conditions of the form of contract as presented to the Board.
 - b) issue notices of layoff/termination to affected School District employees.

YEAS: _____

NAYS: _____

RESOLUTION DECLARED ADOPTED

Cheryl Blau, Secretary,
Board of Education

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Cheryl Blau, Secretary,
Board of Education

**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

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 - a) negotiate and finalize the terms and conditions of the contract with ABM Education Services, LLC., subject to the review and approval by the School District's legal counsel, and in accordance with the terms and conditions of the form of contract as presented to the Board.
 - b) issue notices of layoff/termination to affected School District employees.

YEAS: _____

NAYS: _____

RESOLUTION DECLARED ADOPTED

Cheryl Blau, Secretary,
Board of Education

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Cheryl Blau, Secretary,
Board of Education

March 10, 2026

Regular Meeting of the Board of Education

IX. PRESIDENT'S STATEMENT BEFORE PUBLIC COMMENTS (2).

During the Public Comment portion of our Board meeting, members of the community are welcome to address the Board. Each community member will have up to [????] minutes to speak. A timer on the screen will display the [????]-minute countdown for each speaker so comments are contained within the time allowed. Please address your comments to the Board and speak directly into the microphone on the podium. If your comment is related to a student or staff member, please use caution in stating names of individuals where protection of privacy would be appropriate.

The Board will respectfully listen to comments, but generally the Board does not respond to public comment. In some cases, it might be appropriate for someone to follow up with you to address concerns.

March 10, 2026

Regular Meeting of the Board of Education

X. ACTION ITEMS

X.A. REVIEW OF MARCHING BAND UNIFORM PURCHASE

Presenter: Margaret Henrickson, Director, FPS

This item was presented in detail at the Regular Board of Education meeting held on February 24, 2026.

MOTION: I move that the Board of Education approve the purchase of new Marching Band uniforms for Farmington High School and North Farmington High School from DeMoulin Bros. & Co., at a total cost of \$258,825.70, utilizing consortium pricing.

X.B. REVIEW OF STRUCTURED CABLING RECOMMENDATION

Presenter: Wesley Prescott, Technology Director, Oakland Schools

With: Amy Sasina, Manager, Plante Moran

This item was presented in detail at the Regular Board of Education meeting held on February 24, 2026.

MOTION: I move that the Board of Education approve the award of the Structured Cabling contract to Complete Interactive Technologies, Inc. (CIT) in the amount of \$506,303.60. This project will be funded by the 2020 Bond, as presented.

X.C. REVIEW OF NETWORK ELECTRONICS RECOMMENDATION

Presenter: Wesley Prescott, Technology Director, Oakland Schools

With: Amy Sasina, Manager, Plante Moran

This item was presented in detail at the Regular Board of Education meeting held on February 24, 2026.

MOTION: I move that the Board of Education authorize the purchase

and installation of network electronics from Delta Networking Services in the amount of \$709,402.99. This project will be funded by the 2020 Bond, as presented.

X.D. APPROVAL OF CUSTODIAL BID RECOMMENDATION

Presenter: Luke Cadeau, Assistant Director, FPS

Please note - there are 3 motions.

Option 1: Current Hybrid Model with FPS (daytime) and ABM (evening)

FPS Pays Equipment/Consumables

MOTION: I move that the Board approve entering into a contract with ABM Education Services, LLC to implement a hybrid custodial cleaning model, utilizing Farmington Public Schools staff for daytime custodial services and ABM staff for afternoon and evening services, with Farmington Public Schools responsible for the cost of custodial equipment and consumable and cleaning supplies in accordance with the resolution and form of contract as presented to the Board, and to waive the reading of the resolution.

Option 2: Full Outsourced Model with ABM

(1 HS Lead w/FPS)

FPS Pays Equipment/Consumables

MOTION: I move that the Board approve entering into a contract with ABM Education Services, LLC to implement a full-service custodial cleaning services model with ABM responsible for staffing all daytime, afternoon, and evening custodial services position, with the exception of one AM custodian position to be retained by Farmington Public Schools, and with Farmington Public Schools responsible for the cost of custodial equipment and consumable and cleaning supplies in accordance with the resolution and form of contract as presented to the Board, and to waive the reading of the resolution.

Option 3: Full Outsourced Model with ABM

(1 HS Lead w/FPS)

AMB Pays Equipment/Consumables

MOTION: I move that the Board approve entering into a contract with ABM Education Services, LLC to implement a full-service custodial cleaning services model with ABM responsible for staffing all daytime, afternoon, and evening custodial services position, with the exception of one AM custodian position to be retained by Farmington Public Schools, and with ABM responsible for the cost of custodial equipment and consumable and cleaning supplies in accordance with the resolution form of contract as presented to the Board, and to waive the reading of the resolution.

Marching Band Uniform Proposal

February 24, 2026



Supporting the Ideal Music Learning Experience



Marching band is a point of pride for our district and community.

Marching band is the **real-world application** of classroom music.

It moves students from the “desk” to the “field”, turning daily music theory into competitive performance.

Supporting the Ideal Music Learning Experience



A marching band uniform is more than just apparel; it is a vital piece of performance equipment. Uniforms ensures visual excellence for the our ensemble.

Marching Band Proposal

Proposal

We recommend **purchasing new marching band uniforms** for Farmington High School and North Farmington High School.

Rationale

Our current uniforms have **exceeded their functional lifespan**. Investing in modern attire meets today's competitive standards, ensuring our students' visual presentation matches our musical excellence.

Vendor

Demoulin Bros. and Company, a consortium vendor, worked with each building through design process.

Demoulin has also been our vendor for other music attire purchases with success.
(TIPS Contract 231001)

Product

While each school will receive a **unique design** that celebrates its own distinct identity and spirit, both programs are being provided with the same caliber of **high-performance materials and manufacturing**.

Marching Band Attire: From Design to Sample

Demoulin worked with NFHS and FHS to move from design concept to samples for approval.

Farmington High School



North Farmington High School



Marching Band Proposal

Farmington High School

\$135,169.70

Including shipping and handling

[FHS program is larger than NFHS resulting in different quantities and overall price.]

North Farmington High School

\$123,656.00

Including shipping and handling

Total Cost

\$258,825.70

Including shipping and handling

Estimated Delivery

180 or more days
[depends on delivery estimates at time of PO submission]

**SALES
 AGREEMENT**

Regional Sales Manager
Doug Neal
 618-690-2453
 dneal@demoulin.com

BILL TO FARMINGTON PUBLIC SCHOOLS
 ATTN: ZULNIE FLORESKA
 32000 SHIAWASSEE
 FARMINGTON, MI 48336
 (248) 489-3455
 ZULNIE.FLORESKA@FPSK12.NET

SHIP TO FARMINGTON HIGH SCHOOL
 ATTN: ZULNIE FLORESKA
 32000 SHIAWASSEE
 FARMINGTON, MI 48336
 (248) 489-3455
 ZULNIE.FLORESKA@FPSK12.NET

This order is made in good faith with the understanding that it will become an agreement for the sale of goods described at the prices and terms shown, upon acceptance and acknowledgment by the Seller at Seller's office in Greenville, Illinois. This transaction shall be governed solely and exclusively by the terms and conditions set forth in this agreement.

PAYMENT TERMS: NET 30 DAYS WITH SCHOOL PURCHASE ORDER

DELIVERY: ESTIMATED TO SHIP 180 DAYS AFTER RECEIPT AT GREENVILLE, IL OF THE THESE FOUR DETAILS:

1. This signed Agreement with down payment shown below.
2. Approved Sample Uniform to be duplicated.
3. Written approval of sample uniform noting all changes.
4. Sizes - to include measurements and/or approval of stock sizes.

<u>QUANTITY</u>	<u>STYLE</u>	<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
200	I436	COAT BAND	260.40	52,080.00
10	I436	Coat Drum Major	327.17	3,271.70
200	B569	TRSR BAND	130.81	26,162.00
10	B569	TRSR DM	164.35	1,643.50
200	30-1	HDGR BAND	95.33	19,066.00
10	30-1	HDGR DM	119.78	1,197.80
200	French Upright,	PLUM FR-UPRIGHT-XF	25.37	5,074.00
200	B538	GNTL BAND	52.66	10,532.00
10	B538	GNTL DM	66.15	661.50
210	GMBG	VIV-PREM BLK 28x47	14.95	3,139.50
210	FEES	VIV-DPRINT-SMALL 1COLOR 5.75X5.75	2.00	420.00
210	Compression Shirt	TOPS VIV-COMPRESSION-LYCRA-PRINT	48.27	10,136.70

SHIPPING TERMS: GROUND - FOB CUSTOMER

SubTotal	133,384.70
Shipping & Handling	1,785.00
Quotation Total	135,169.70

I declare myself duly authorized to commit my organization to this purchase and that monies for payment of same have been authorized, and are now, or will be, available for full payment of order as per terms stated above. This agreement may be modified or rescinded only by a writing signed by both of the parties or their duly authorized agents and accepted by the seller at the seller's home office in Greenville, Illinois. I HAVE READ THE CONDITIONS OF SALE ON THE FOLLOWING PAGE(S), INCLUDING THOSE LIMITING WARRANTIES, AND I AGREE TO ALL THE PROVISIONS

Customer Signature: _____ **Date:** _____

Name/Title; Zulnie Floreska Organization: Farmington Public Schools

This Agreement shall not bind DeMoulin Brothers & Company until accepted and countersigned below by a representative of the DeMoulin Brothers & Company home office in Greenville, Illinois.

DeMoulin Signature: _____ **Date:** _____

BILL TO FARMINGTON PUBLIC SCHOOLS
FARMINGTON, MI 48336

SHIP TO FARMINGTON HIGH SCHOOL
FARMINGTON, MI 48336

CONDITIONS OF CONTRACT

1. **LIMITED WARRANTY AND DISCLAIMER, SOLE REMEDY** - Seller warrants that the goods to be delivered are substantially identical with the Buyer's approved sample and that they will conform to the specifications described under this Agreement. Merchandise not meeting specification will promptly be corrected. Seller shall repair, or, at its discretion, replace any defective uniform part pursuant to the terms of the DeMOULIN BROTHERS & COMPANY LIFETIME LIMITED WARRANTY (the "LIMITED WARRANTY"). The LIMITED WARRANTY delivered to Buyer with the goods shall apply and the same is hereby made a part hereof as though fully set forth herein. **THERE ARE NO OTHER WARRANTIES EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS.** The remedy provided herein shall be the exclusive and sole remedy of Buyer. Buyer shall not be entitled to claim any consequential damages (including lost profits) for non-conforming or defective goods or for late delivery or non-delivery. Sellers' warranty made in connection with the sale shall not be effective if Seller has determined, in its sole discretion, the goods have been misused in any manner or have not been cared for in accordance with instructions furnished by Seller.

2. **UNIFORM SIZING**- In the event Buyer elects to use stock sizing, Buyer agrees that Seller shall do the stock sizing. Buyer understands that Seller will spread out the stock sizes throughout the range of students measured and attempt to fill in the blanks. Buyer is aware that Seller shall make the final decision concerning the actual sizes used on the order and finds this acceptable. Regarding any method of uniform sizing, Buyer consents that Seller will only make decisions regarding measurements sent to Seller at the time of the order and that Seller is not responsible for any changes in any student's measurements after the order is placed.

3. **DISCLOSURE CONSENT**- The following information applies strictly to any and all manufactured items utilizing sequins, sequined cloth, holographic fabric, mirrored emblems, and any other fabrics or decorative accents not expressly covered by the LIMITED WARRANTY (collectively, "Delicate Fabrics") provided by Seller, manufactured by Seller or goods manufactured by other contracted vendors, sold or distributed through Seller. Goods containing Delicate Fabrics should be handled with the utmost care and follow the care instructions sent with the product. Due to the delicate nature of goods made with Delicate Fabrics, we cannot predict the life expectancy of these goods nor can we accept the return of any garments for any reason. Seller will offer absolutely no guarantee or warranty of any type for any of these goods.

4. **NOTICE OF CLAIMS** - Notice of claims arising from the LIMITED WARRANTY must be submitted in writing to Seller at Greenville, Illinois 62246. Within 20 days of notifying Seller of any such claim, Buyer must make all goods for which the claim is being made available for inspection by Seller at a location and time reasonably convenient to both parties.

5. **CANCELLATIONS** - No part of this Agreement can be canceled or altered after the merchandise has been cut.

6. **DELIVERIES** - This Agreement is a shipment agreement. The goods sold F.O.B. or C.I.F., as stated on shipping instructions on the face of this Agreement. The acceptance of the merchandise by any common carrier shall constitute delivery. Merchandise will be shipped subject to actual valuation and title of goods and risk of loss shall pass to Buyer upon delivery to common carrier and invoicing thereof to Buyer. It is Buyer's responsibility to check condition of shipment before signing unconditional delivery slip of carrier. All claims against the carrier must be filed by Buyer with delivering carrier.

7. **LIMITATION ON RETURNING MERCHANDISE** - No merchandise (including any products that are produced and/or modified by Seller) shall be returned by Buyer unless such return is authorized by Seller. Retention of goods without written claim or objection for more than 15 days, (or the use of goods in any manner), shall constitute an unconditional acceptance of the same by Buyer, unless otherwise agreed in writing.

8. **PAYMENT**- Payment shall be in the manner set forth on the face of this Agreement.

9. **INTERPRETATION OF AGREEMENT** - This Agreement and the LIMITED WARRANTY is intended by the parties as the final expression of their agreement and is intended as a complete and exclusive statement of the terms of their agreement. This Agreement supersedes Buyer's order solicited by the salesperson. There are no oral or unexecuted understandings, representation or agreements relating to this Agreement not fully expressed herein.

10. **IMPROPER USE** - Seller is not responsible for any claims or damages that may arise from inappropriate or unauthorized use of any component of the uniform. Buyer releases and agrees to indemnify Seller for any and all claims resulting from such inappropriate or unauthorized use or improper care.

11. **APPLICABLE LAW** - This Agreement shall be governed by the Uniform Commercial Code as adopted by the State of Illinois, as effective and in force on the date of this Agreement.

12. **DELAYS BEYOND SELLER'S CONTROL** - In the event that delivery under this Agreement is prevented or delayed by strikes, lockouts, embargoes, lack of shipping facilities, lack of or inability to obtain raw materials, labor, fuel, or any cause or circumstance not limited to the above, beyond Seller's control, Seller shall not be liable for such delay and Seller's time for performance shall be extended by the period of said delay.

13. **SHIPMENT AND TERMS** - Seller may make partial or complete shipment prior to shipping date indicated with the understanding payment will not be due until the date shown on the face of this Agreement.

**SALES
 AGREEMENT**

Regional Sales Manager
Doug Neal
 618-690-2453
 dneal@demoulin.com

BILL TO NORTH FARMINGTON HIGH SCHOOL
 ATTN: MUSIC DEPARTMENT/PEGGY BABCOCK
 32900 W. 13 MILE ROAD
 FARMINGTON HILLS, MI 48334
 PEGGY.BABCOCK@FPSK12.NET

SHIP TO NORTH FARMINGTON HIGH SCHOOL
 ATTN: MUSIC DEPARTMENT/PEGGY BABCOCK
 32900 W. 13 MILE ROAD
 FARMINGTON HILLS, MI 48334
 (248) 210-6540
 PEGGY.BABCOCK@FPSK12.NET

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<u>QUANTITY</u>	<u>STYLE</u>	<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
150	I436CS	COAT BAND	257.69	38,653.50
10		Drum Major Coat	327.97	3,279.70
150	B569	TRSR BAND	129.14	19,371.00
10		Drum Major TRSR	164.35	1,643.50
10		DM Pendent	85.76	857.60
150	30-1	HDGR BAND	67.24	10,086.00
10		HDGR DM	74.61	746.10
150	Hat Wrap	WRAP BAND	67.45	10,117.50
10		DM Wrap	91.40	914.00
300	French Up	PLUM FRXF-1MYLW	31.43	9,429.00
150	Pendant	PEND BAND	67.38	10,107.00
150	B538	GNTL BAND	40.46	6,069.00
10		DM Gauntlet	54.40	544.00
160	GMBG	VIV-PREM BLK 28x47	14.95	2,392.00
160	Compression Top	TOPS VIV-COMPRESSION-LYCRA-PRINT	46.70	7,472.00

SHIPPING TERMS: GROUND - FOB CUSTOMER

SubTotal	121,681.90
Shipping & Handling	1,974.10
Quotation Total	123,656.00

I declare myself duly authorized to commit my organization to this purchase and that monies for payment of same have been authorized, and are now, or will be, available for full payment of order as per terms stated above. This agreement may be modified or rescinded only by a writing signed by both of the parties or their duly authorized agents and accepted by the seller at the seller's home office in Greenville, Illinois. I HAVE READ THE CONDITIONS OF SALE ON THE FOLLOWING PAGE(S), INCLUDING THOSE LIMITING WARRANTIES, AND I AGREE TO ALL THE PROVISIONS

Customer Signature: _____ Date: _____

Name/Title; Music Department/Peggy Babcock Organization: North Farmington High School

This Agreement shall not bind DeMoulin Brothers & Company until accepted and countersigned below by a representative of the DeMoulin Brothers & Company home office in Greenville, Illinois.

DeMoulin Signature: _____ Date: _____

BILL TO NORTH FARMINGTON HIGH SCHOOL
FARMINGTON HILLS, MI 48334

SHIP TO NORTH FARMINGTON HIGH SCHOOL
FARMINGTON HILLS, MI 48334

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4. **NOTICE OF CLAIMS** - Notice of claims arising from the LIMITED WARRANTY must be submitted in writing to Seller at Greenville, Illinois 62246. Within 20 days of notifying Seller of any such claim, Buyer must make all goods for which the claim is being made available for inspection by Seller at a location and time reasonably convenient to both parties.

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7. **LIMITATION ON RETURNING MERCHANDISE** - No merchandise (including any products that are produced and/or modified by Seller) shall be returned by Buyer unless such return is authorized by Seller. Retention of goods without written claim or objection for more than 15 days, (or the use of goods in any manner), shall constitute an unconditional acceptance of the same by Buyer, unless otherwise agreed in writing.

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10. **IMPROPER USE** - Seller is not responsible for any claims or damages that may arise from inappropriate or unauthorized use of any component of the uniform. Buyer releases and agrees to indemnify Seller for any and all claims resulting from such inappropriate or unauthorized use or improper care.

11. **APPLICABLE LAW** - This Agreement shall be governed by the Uniform Commercial Code as adopted by the State of Illinois, as effective and in force on the date of this Agreement.

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13. **SHIPMENT AND TERMS** - Seller may make partial or complete shipment prior to shipping date indicated with the understanding payment will not be due until the date shown on the face of this Agreement.

Memorandum

To: Members of the Board of Education
From: Margaret Hendrickson, Director of Curriculum, Instruction, & Assessment
Date: February 13, 2026
Subject: Marching Band Uniform Purchase Cost

The expected full cost of the Marching Band Uniform proposal that will come to the FPS Board of Education is \$258,825.70.

The Board of Education will be asked to discuss a Marching Band Uniform purchase at the February 24, 2026, regular BOE Meeting and take action on March 10, 2026, with Facilities and Finance review on February 17, 2026.

We recommend purchasing new marching band uniforms for Farmington High School and North Farmington High School. Our current uniforms have exceeded their 20-year functional lifespan. Investing in modern attire meets today's competitive standards, ensuring our students' visual presentation matches our musical excellence. Demoulin Bros. and Company, a consortium vendor, worked with each building through a design process. Demoulin has also been our vendor for other music attire purchases with success. While each school will receive a unique design that celebrates its own distinct identity and spirit, both programs are being provided with the same caliber of high-performance materials and manufacturing.

North Farmington High School	\$123,656.00*
Farmington High School	<u>\$135,169.70*</u>
Total Cost of Purchase	\$258,825.70*

*Includes shipping and handling with a minimum of a 180-day delivery timeline.

This image includes the design concept for each building, in addition to photos of the samples.



Marching Band Attire: From Design to Sample

Demoulin worked with NFHS and FHS to move from design concept to samples for approval.



Memorandum

To: Members of the Board of Education
From: Wesley Prescott, Director of Technology
Date: 2/24/2026
Subject: Discussion Technology Purchase - Structured Cabling

FISCAL FUND IMPACT: 2020 Bond
IMPACT AMOUNT: \$506,303.60
MEETING TYPE: Regular

EXECUTIVE SUMMARY/BACKGROUND:

As we continue to implement the vision for technology use, we maintain focus on access and equity for all. We began this structured cabling project last year by recabling the Elementary and support buildings throughout the district. This recommendation will complete that project by installing new cabling in the secondary buildings. This project is utilizing the Erate program allowing us to potentially receive a 50% reimbursement from Erate. By completing this project we will ensure all buildings have the necessary infrastructure to continue to deliver high quality internet access throughout the district. We released an RFP for this project, with a bid opening on January 12th, 2026. We received four responses. Through the evaluation process Complete Interactive Technologies (CIT) was the lowest qualified bidder.

RECOMMENDATION:

Administration recommends that the Board of Education authorize the purchase and installation of structured cabling to CIT in the amount of \$506,303.60 to be supported by the 2020 Bond.

IMPACT IF NOT APPROVED:

The secondary buildings will remain utilizing outdated cabling.

NEXT STEPS IF APPROVED:

Farmington Public Schools will work with CIT to have this project completed over the Spring and Summer of 2026.





Plante & Moran, PLLC
P.O. Box 307
3000 Town Center, Suite 100
Southfield, MI 48075
Tel: 248.352.2500
Fax: 248.352.0018
plantemoran.com

February 9, 2026

Dr. Kelly Coffin, Superintendent
Farmington Public Schools
32500 Shiawassee St.
Farmington, MI 48336

Dear Kelly,

This letter outlines the work completed on the Farmington Public Schools ("District") Structured Cabling Request for Proposal (RFP) process as well as the resulting recommendation.

SCOPE

Farmington Public Schools undertook a process to replace all structured cabling district-wide. This recommendation letter encompasses structured cabling throughout the secondary buildings. The remainder of the District's buildings were completed as part of a 2025 project. The expected implementation will consist of replacing structured cabling throughout each building, replacing fiber between wiring closets, and consolidating a number of wiring closets across all District secondary school buildings.

BACKGROUND

Plante Moran worked with members of the District and Oakland Schools IT to identify technical requirements, review key criteria, write the RFP and evaluate the proposed solutions. This process included the following key activities:

- Met with Oakland Schools IT staff to discuss and review technical requirements
- Performed walkthroughs of each building to identify cabling requirements
- Developed a detailed request for proposal, including prints for each building
- Analyzed four proposals and issued clarifications to vendors
- Reviewed each proposed solution to evaluate the product and service offerings from a technical perspective

The RFP was advertised on the State SIGMA Vendor Self Service website, as well as through E-Rate. The District received four proposals, all of which were complete and included all required components.

RECOMMENDATION

Based on the analysis of the proposals, clarifications, and discussions with the District and Oakland Schools IT staff, the District recommends that the **Structured Cabling project** be awarded to **CIT** in the amount of **\$506,303.60**, pending successful contract negotiations. Based on our technical advisory role to the District, Plante Moran supports this recommendation. While CIT was not initially the lowest bidder, once normalizations were considered, they were the lowest cost vendor.

Plante Moran appreciates the opportunity to be of assistance to Farmington Public Schools. Please call Amy Sasina at 248.223.3681 if you have any questions.

Sincerely,
PLANTE MORAN, PLLC

A handwritten signature in black ink, appearing to read 'D. Bagley', with a horizontal line extending to the right.

Dennis Bagley

cc: Amy Sasina, Drew Youngstrom

Attachments: Farmington Public Schools – Structured Cabling Proposal Summary

**Farmington Public Schools
Structured Cabling Proposal Summary**

	Amcomm	CIT	Nerds xPress	Vector
General Notes				
Cabling Solution	Mohawk	Commscope	Superior Essex	Hubbell
Vendor Background				
Location	Brighton	Clinton Township	Southfield	Holland
# of years in business	35	38	15	30
Total Workforce	223	35	80	70
References:	Livonia Public Schools Trenton Public Schools Romeo Community Schools	Chippewa Valley Schools Farmington Public Schools Utica Schools	Gordie Howe International Bridge Detroit Public School Southfield Public Schools	Forest Hills Public Schools Lake Orion Community Schools Coopersville Area Public Schools
Project Requirements				
Comply w/schedule?	Yes	Yes	Yes	Yes
# of staff onsite for project	18	8	8	Up to 12
Staff experience	8 years	10+ years	20+ years	10 years
Costs				
Base Bid as Presented	\$917,000.00	\$509,861.10	\$502,377.80	\$641,379.40
Normalizations				
Math Error	NA	NA	NA	(\$1,281.25)
Discount offered at bid opening	NA	(\$10,000.00)	NA	NA
Cabinet fans	NA	\$1,050.00	NA	NA
Performance bond	Included	\$5,482.00	\$12,559.45	Included
Normalize performance bond	NA	(\$89.50)	NA	(\$38.44)
Normalized Total:	\$917,000.00	\$506,303.60	\$514,937.25	\$640,059.71

Memorandum

To: Members of the Board of Education
From: Wesley Prescott, Director of Technology
Date: 2/24/2026
Subject: Discussion Technology Purchase - Network Electronics

FISCAL FUND IMPACT: 2020 Bond
IMPACT AMOUNT: \$709,402.99
MEETING TYPE: Regular

EXECUTIVE SUMMARY/BACKGROUND:

As we continue to implement the vision for technology use, we maintain focus on access and equity for all. This project would refresh all of the network switches throughout the district. The current switch infrastructure is nearing end of life and this project will replace that equipment allowing the district to continue delivering reliable internet service throughout the district. Coupled with the structured cabling project, this will complete the infrastructure upgrades. This project is utilizing the Erate program allowing us to potentially receive a 50% reimbursement from Erate. By completing this project we will ensure all buildings have the necessary infrastructure to continue to deliver high quality internet access throughout the district. We released an RFP for this project with a bid opening on January 12th, 2026. We received two responses, with Delta Networking Services being the lowest qualified bidder.

RECOMMENDATION:

Administration recommends that the Board of Education authorize the purchase and installation of network electronics to Delta Networking Services in the amount of \$709,402.99 to be supported by the 2020 Bond.

IMPACT IF NOT APPROVED:

The district will continue to utilize outdated, end of life switches.

NEXT STEPS IF APPROVED:

Farmington Public Schools will work with Delta to have this project completed over the Spring and Summer of 2026.





Plante & Moran, PLLC
P.O. Box 307
3000 Town Center, Suite 100
Southfield, MI 48075
Tel: 248.352.2500
Fax: 248.352.0018
plantemoran.com

February 9th, 2026

Dr. Kelly Coffin, Superintendent
Farmington Public Schools
32500 Shiawassee St.
Farmington, MI 48336

Dear Kelly,

This letter outlines the work completed on the Farmington Public Schools (“District”) Network Electronics Request for Proposal (RFP) process as well as the resulting recommendation. This procurement included E-Rate eligible equipment and services, which allows the District the opportunity to seek federal reimbursement for a percentage of the total project cost. This procurement has followed specific E-Rate program guidelines in accordance with the direction provided by the District’s E-Rate consultant.

SCOPE

Farmington Public Schools is undertaking a district-wide modernization of its network infrastructure, including upgrades to the District Core, Data Centers, and all network closets. This recommendation letter addresses the refresh of network electronics—including core, distribution, and access switches—and all associated interconnect cabling and labor required across the District’s twenty-two buildings. This scope is intended to ensure a fully modernized, standardized, and supportable network foundation for the District.

BACKGROUND

Plante Moran worked with members of the District and Oakland Schools IT to identify technical requirements, review key criteria, write the RFP and evaluate the proposed solutions. This process included the following key activities:

- Met with Oakland Schools IT staff to discuss and review technical requirements
- Developed a detailed request for proposal, including inventories for each building
- Analyzed two proposals and issued clarifications to vendors
- Reviewed each proposed solution to evaluate the product and service offerings from a technical perspective

The RFP was advertised on the State SIGMA Vendor Self Service website, as well as through E-Rate. The District received two proposals, both of which were complete and included all required components.

RECOMMENDATION

Based on the analysis of the proposals, clarifications, and discussions with the District and Oakland Schools IT staff, the District recommends that the **Network Electronics Replacement project** be awarded to **Delta** in the amount of **\$709,402.99**, pending successful contract negotiations. Based on our technical advisory role to the District, Plante

Moran supports this recommendation. In our evaluation, Delta submitted the lowest bid while also presenting a fully qualified plan that met all requirements outlined in the RFP.

Plante Moran appreciates the opportunity to be of assistance to Farmington Public Schools. Please call Dan Queck at 248.603.5135 if you have any questions.

Sincerely,
PLANTE MORAN, PLLC

A handwritten signature in black ink, appearing to read 'D. Bagley', with a stylized flourish at the end.

Dennis Bagley

cc: Dan Queck, Amy Sasina, Philip Utley

Attachments: Farmington Public Schools – Network Electronics Replacement Bid Analysis

**Farmington Public Schools
Network Electronics Proposal Summary**

Vendor	Auxiom	Delta
Technology solution	Juniper	Extreme
Location:	Rochester, MI	Bloomfield Twp, MI
# of years in business:	11	23
Total workforce:	Not provided	17
References:	Memphis Community Schools St. Clair Community College Port Huron Area School District	Dearborn Public Schools Howell Public Schools Lincoln Park Public Schools
Project Requirements		
Comply w/schedule?	Yes	Yes
# of staff onsite for project	Not provided	8
Staff experience	5-10 Years	10-15 years
Costs		
Core and DC Aggregation	\$44,801.25	\$88,748.76
Building equipment (MDF-IDF)	\$735,399.72	\$649,309.80
Normalizations		
Performance Bond	\$14,427.03	\$8,413.87
Total base bid w/ performance bond	\$794,628.00	\$746,472.43
Optional pricing for finalist		
7 year warranty pricing - Core and Agg		\$8,626.32
7 year warranty pricing - MDF/IDF		\$35,184.00
Voluntary Option #2 - Remove TAC (support contract) - 7 years		(\$80,879.76)
TOTAL AWARD		\$709,402.99

Custodial Services RFP

Finance Committee Presentation

February 2026



RFP Explanation

Jeremy Motz, Esq.

 Clark Hill

Development of RFP

Key Issues Addressed During RFP Development

Analysis of Current Operations

- Review of FPS operations in all components of its custodial services.
- Understand unique characteristics of FPS.
- Account for possible transition from Hybrid Model to Full-Service Model

Other Issues Addressed

- Compliance with Applicable Laws.
Provide opportunity to seek proposals for multiple service delivery models.
- Set expectations and requirements for entire RFP Process to yield desired information in Proposals.

Development of RFP

Key Components and Outcomes of RFP

RFP Structure

- Bidding Requirements.
- Format Required for Proposals.
- Exceptions Permitted.
- Legal Documents.

Utilization of Specific Parameters for Comprehensive Proposals

- RFP tailored to unique FPS issues and desired service delivery models (Hybrid & Full-Service).
- Establish legal framework and protections (in both RFP and Contract).

Key Outcome of RFP Process is to afford the ability to **compare** proposals against each other and to FPS costs on an even basis.

RFP Timeline Overview

Key Milestones of the RFP Process

RFP
Release

RFP Released
January 5, 2026

Solicitation
Period

Solicitation Period
Pre-Proposal Meeting:
January 9, 2026
Intent to Bid Due:
January 12, 2026
Deadline for Questions: January 14, 2026
Proposal Due Date:
January 23, 2026

Proposal
Analysis

Proposal Analysis
Ongoing from Due Date through Board Action

Interviews

Interviews
January 29, 2026

Board
Actions

Board Action
Board Information:
February 10, 2026
Board Consideration of Contract Award:
February 24, 2026

Contract
Implementation

Contract Implementation
July 1, 2026

Proposals Received in Response

There was significant interest in the RFP by Numerous Custodial Providers

28

COMPANIES

Attended the
Pre-Proposal Conference

17

COMPANIES SUBMITTED PROPOSALS

Some Proposals were
only for 1 option/model.
Most included Proposals
for both options/models.
All Proposals analyzed
based upon RFP criteria.

4

COMPANIES INTERVIEWED

ABN
GSF
RNA
Sodexo

Proposal Analysis

On-Going Analysis Since Proposal Due Date

Proposals Reviewed and Analyzed for:

- Compliance to specifications
- Contractual and other exceptions
- Contractor profile
- Costs

Pre-Defined Criteria to Guide Analysis and Recommendation

- Contractor fit
- Contractor stability
- Contractor capabilities
- Cost

Bid Findings

Luke Cadeau

Assistant Director of Facilities Management

Purpose of RFP

- ➔ Custodial contract up
- ➔ Address staffing and coverage challenges
- ➔ Improve cost predictability
- ➔ Ensure consistent custodial service levels
- ➔ Additional cost savings for the district

Current Overview

- ➔ Combination of in-house and contracted services (hybrid model)
- ➔ Contracted company currently ABM
- ➔ District has 22 day shift custodians and 2 night shift foremen to oversee the contracted company
- ➔ District pays for parts and equipment repairs and ABM covers the labor fees
- ➔ District pays for all consumables

Proposed Options

Option A1

Stay with current model (hybrid) – day shift in-house and afternoons outsourced.

FPS pays for all equipment/consumables.

Option A2

Stay with current model (hybrid) – day shift in-house and afternoons outsourced.

Outsourced company will pay for all equipment/consumables.

Option B1

Full outsource AM and PM. 1 HS Lead Custodian will remain in-house.

FPS pays for all equipment/consumables.

Option B2

Full outsource AM and PM. 1 HS Lead Custodian will remain in-house.

Outsourced company will pay for all equipment/consumables.

Vendors for Consideration

28

COMPANIES

Came to the pre-bid meeting and walkthroughs

18

COMPANIES

Submitted formal RFPs

4

COMPANIES

Made it to the interview process

ABN

RNA

GSF

Sodexo

Vendors for Consideration

We have narrowed it down to 2 companies for interviews



Cost Comparison Option A1

3-Year Cost Comparison



	\$8,341,101	\$8,519,833
FPS wages/benefits:	\$5,885,592	\$5,885,592
FPS paid consumables:	\$974,870	\$974,870
FPS paid equipment:	\$1,034,675	\$1,034,675
TOTAL:	\$16,236,238	\$16,414,970
SAVINGS (COST):	\$40,555	(\$138,177)

Cost Comparison Option A2

3-Year Cost Comparison



Wages PLUS consumables and equipment:	\$9,633,189	\$9,495,109
FPS wages/benefits:	\$5,885,592	\$5,885,592
TOTAL:	\$16,236,238	\$16,414,970
SAVINGS (COST):	(\$1,292,088)	(\$975,276)

Cost Comparison Option B1

3-Year Cost Comparison



	\$10,927,961	\$11,876,820
FPS wages/benefits (1 HS Lead) est:	\$75,000	\$75,000
TOTAL:	\$10,996,318	\$11,945,177
SAVINGS:	\$3,270,930	\$2,322,071

Cost Comparison Option B2

3-Year Cost Comparison



Wages PLUS consumables and equipment:	\$12,731,820	\$12,881,530
FPS wages/benefits (1 HS Lead) est:	\$75,000	\$75,000
TOTAL:	\$12,806,820	\$12,956,530
SAVINGS:	\$3,469,974	\$3,458,440

Staffing Model & Coverage



	Option A1 & A2	Option B1 & B2
Night FTEs	49.5	49.5
District Manager	1	1
Assistant District Manager	1	1
HS Working Supervisors	2	—
HS Day Lead Custodians	—	2
MS Day Lead Custodians	—	4
EL Day Lead Custodians	—	11
HS Night Working Supervisors	—	2
FTE Floaters for Call offs (no add'l charge to district)	—	5
Total FTEs	53.5	70.5

*FPS current hybrid model has 73 FTE positions plus 2 foreman (this includes ABM night staff)

Districts ABM Currently Serves



- Plymouth Canton Community Schools
- Ann Arbor Public Schools
- Avondale Public Schools
- Brandon School District
- Clawson Public Schools
- Ecorse Public Schools
- Farmington Public Schools
- Gaylord Community Schools
- Grandville Public Schools
- Hartland Consolidated Schools
- Howell Public Schools
- Kalamazoo Public Schools
- Lansing School District
- Linden Community Schools
- Macomb Community College
- Northwest Community Schools
- Oxford Community Schools
- Rochester Community Schools
- Romeo Community Schools
- Royal Oak School District
- South Redford School District
- Sturgis Public Schools
- Utica Community Schools

Staffing Model & Coverage



	Option A1 & A2	Option B1 & B2
Night FTEs	50.5	64.5
Custodial Manager	1	2
Weekend Staff	2	2
Total FTEs	53.5	69.5

*FPS current hybrid model has 73 FTE positions plus 2 foreman (this includes ABM night staff)

Pay Rates: FPS Current Rates of Pay

\$23.26/hr	HS head custodian
\$22.53/hr	MS head custodian
\$21.05/hr	EL head custodian
\$21.05/hr	Float custodians
\$23.26/hr	PM custodial foreman

Pay Rates:



Option A1 & A2	Option B1 & B2
\$18.00/hr - night custodian	\$23.73/hr - HS day lead
\$18.70/hr - HS night supervisors	\$22.53/hr - MS day lead
	\$21.05/hr - EL day lead
	\$18.00/hr - night custodian
	\$18.70/hr - HS night supervisors

Pay Rates:



Option A1 & A2	Option B1 & B2
\$16.00/hr - night custodians	\$23.73/hr - AM & PM lead
\$23.73/hr - night lead custodians	\$16.00/hr - night custodians
\$20.00/hr - equipment tech	\$20.00/hr - equipment tech
	\$27.65/hr - custodial manager

ABM Satisfaction Survey



- In an April 2025 survey, ABM received an overwhelming majority of “A” and “B” grades in terms of cleanliness.
- 98% of survey respondents felt that ABM custodians were professional and well-prepared.
- 98.5% of survey respondents felt that ABM custodians were courteous and respectful.

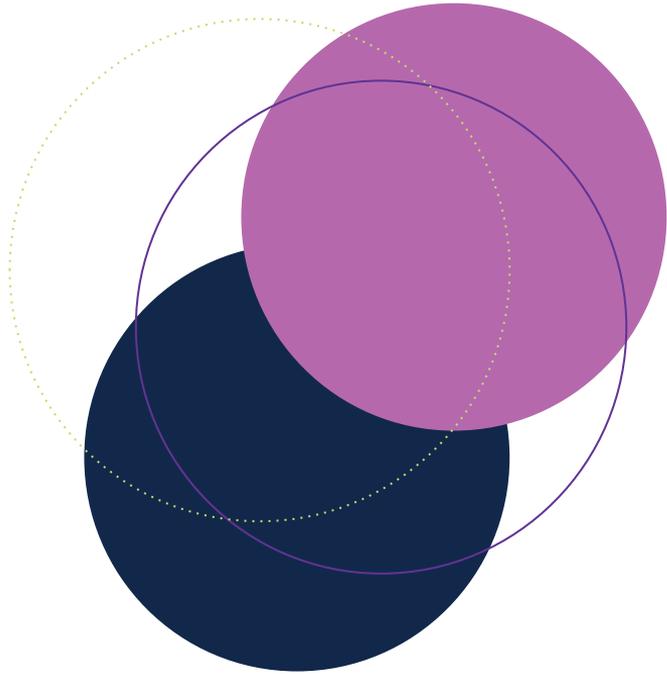
Transfers

- BOTH companies said they would interview and offer jobs to all of our employees who are in good standing.
- There are approximately 10 employees that we assume would transfer to the private company.

Key Takeaways from both Companies

- We are familiar with ABM and have a good working relationship with their company
- ABM has offered 2 autonomous floor scrubbers for our HS's (\$120k value)
- Both companies have a geotracking clocking in/out systems and mobile apps for complaints, kudos and inspections
- In the long run it will be less cost for the district to have the companies take care of equipment and consumables

Any Questions?



Next Steps

**Feedback from Finance
Committee**

**Board of Education
Discussion**

Thank You!



**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

RESOLUTION AUTHORIZING CONTRACTOR FOR CUSTODIAL SERVICES

At a regular meeting of the Board of Education of Farmington Public Schools, Oakland County, Michigan (the "School District"), held within the School District on the 10th day of March, 2026 at 6:00 p.m., Local Time, it was *moved by* _____ and *supported by* _____, that the following be approved as presented:

WHEREAS, the School District issued a Request for Proposals For Custodial Services on January 5, 2026 (the "RFP"); and

WHEREAS, after a comprehensive review and analysis of all proposals received in response to the RFP, the Board of Education has concluded that it can provide quality custodial services for the School District through contracting with ABM Education Services, LLC.

BE IT RESOLVED THAT:

1. The School District hereby selects ABM Education Services, LLC to perform the custodial services of the School District under the full-service custodial cleaning model with ABM responsible for staffing all daytime, afternoon, and evening custodial services positions, with the exception of one daytime custodian position to be retained by the School District, and with ABM responsible for the cost of custodial equipment and consumable and cleaning supplies in accordance with the form of contract as presented to the Board.
2. The Superintendent or her designee is hereby authorized to
 - a) negotiate and finalize the terms and conditions of the contract with ABM Education Services, LLC., subject to the review and approval by the School District's legal counsel, and in accordance with the terms and conditions of the form of contract as presented to the Board.
 - b) issue notices of layoff/termination to affected School District employees.

YEAS: _____

NAYS: _____

RESOLUTION DECLARED ADOPTED

Cheryl Blau, Secretary,
Board of Education

I hereby certify that the foregoing constitutes a true and complete copy of a resolution duly adopted by the Board of Education of the Farmington Public Schools, County of Oakland, Michigan, at regular meeting held on the 24th day of February, 2026 and that said meeting was conducted and public notice of said meeting was given pursuant to and in full compliance with the Open Meeting Act, being Act 267, Public Acts of Michigan, 1976, and that the minutes of said meeting were kept and will be or have been made available as required by said Act.

Cheryl Blau, Secretary,
Board of Education

**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

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Board of Education

**FARMINGTON PUBLIC SCHOOLS
OAKLAND COUNTY, MICHIGAN**

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WHEREAS, after a comprehensive review and analysis of all proposals received in response to the RFP, the Board of Education has concluded that it can provide quality custodial services for the School District through contracting with ABM Education Services, LLC.

BE IT RESOLVED THAT:

1. The School District hereby selects ABM Education Services, LLC to perform the custodial services of the School District under the hybrid custodial cleaning model utilizing School District staff for daytime custodial services positions and ABM staff for all afternoon and evening custodial services positions, and with the School District responsible for the cost of defined custodial equipment and consumable and cleaning supplies in accordance with the form of contract as presented to the Board.
2. The Superintendent or her designee is hereby authorized to negotiate and finalize the terms and conditions of the contract with ABM Education Services, LLC, subject to the review and approval by the School District's legal counsel, and in accordance with the terms and conditions of the form of contract as presented to the Board.

YEAS: _____

NAYS: _____

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Board of Education

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Cheryl Blau, Secretary,
Board of Education

March 10, 2026

Regular Meeting of the Board of Education

XI. CONSENT AGENDA. I move that the Board of Education approve the March 10, 2026, Consent Agenda, as follows:

XI.A. Approval of Minutes

1. February 24, 2026, Regular Meeting
2. March 2, 2026, Finance/Facility Committee Meeting
3. March 7, 2026, Board Retreat