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**REGULAR MEETING
OF THE BOARD OF EDUCATION
Maxfield Education Center
32789 W. Ten Mile Rd.
Farmington, MI 48336
Tuesday, June 6, 2023
6:00 PM**

AGENDA

- I. **CALL TO ORDER**
 - A. Roll Call
 - B. Pledge of Allegiance
- II. **APPROVAL OF THE AGENDA**
- III. **RECOGNITIONS**
 - A. Michigan School Business Officials (MSBO) 2023 Meridian Award of Excellence - Jon Barth, Facilities Director
 - B. Judy White-Ora "Teaching with Heart and Soul" Award - Kimmi Dukes, Farmington High School
 - C. Employee Retirements
- IV. **RECESS**
- V. **ITEMS FROM THE PRESIDENT**
 - A. Announcements
- VI. **ITEMS FROM THE SECRETARY**
 - A. Correspondence
- VII. **LEGISLATIVE UPDATE**
- VIII. **DISTRICT UPDATES**
 - A. Superintendent's District Update
 - B. Social Emotional Learning (SEL) Update
 - C. Strategic Planning Review and Next Steps
- IX. **DISCUSSION ITEMS**
 - A. Review of Bid Package #10A Recommendation - Mechanical & Electrical Equipment Pre-Purchase Pricing
 - B. Review of Visions Unlimited Furniture Purchase Recommendation
 - C. Review of Proposed 2023/2024 Budget/Public Hearing
 - D. Review of 2023/2024 Tax Levy/Public Hearing

- E. Review of Current Year (2022/2023) Second Budget Amendment/Public Hearing
- X. **PUBLIC COMMENTS**
- XI. **ACTION ITEMS**
 - A. Approval of Bid Package #10A Recommendation - Mechanical & Electrical Equipment Pre-Purchase Pricing
 - B. Approval of Furniture Purchase for Visions Unlimited Recommendation
 - C. Recommendation for Approval of May 16, 2023, Closed Session Minutes
- XII. **CONSENT AGENDA**
 - A. Approval of Minutes
 - 1. May 2, 2023, Regular Meeting
 - 2. May 16, 2023, Special Meeting
 - 3. May 16, 2023, Regular Meeting
 - 4. May 30, 2023, Board/Community Dialogue
 - B. Head Start Director's Monthly Report
 - C. Personnel Items
- XIII. **REPORTS FROM BOARD REPRESENTATIVES**
- XIV. **RECOMMENDATIONS FOR FUTURE AGENDA ITEMS**
- XV. **GOOD AND WELFARE**
- XVI. **ADJOURNMENT**

**PUBLIC COMMENTS are intended to provide individuals an opportunity to address the Board of Education. In the interest of fairness, the Board requests each speaker to limit his or her comments to three (3) minutes.*

ANY PERSON with a disability who needs accommodation for participation in this meeting should contact the Superintendent's office at 248-489-3338 at least three (3) business days in advance of the meeting to request assistance.

ALL MEETINGS, with the exception of closed sessions, are open to the public. Regular Board of Education meetings and most pre-meetings of the Board of Education are [live-streamed on the District's YouTube Channel](#).

The official minutes of the Board of Education are stored and available for inspection in the Lewis Schulman Administration Building of the Farmington Public School District.

June 6, 2023

Regular Meeting of the Board of Education

III. RECOGNITIONS

A. MICHIGAN SCHOOL BUSINESS OFFICIALS (MSBO) 2023 MERIDIAN AWARD OF EXCELLENCE - JON BARTH, FACILITIES DIRECTOR

Presenter: Chris Delgado, Superintendent; Brian Marcel, MSBO Board Member; Scott Little, MSBO Associate Executive Director

B. RECOGNITION: JUDY WHITE-ORA "TEACHING WITH HEART AND SOUL" AWARD - KIMMI DUKES, FARMINGTON HIGH SCHOOL

Presenter: Diane Bauman, Director-School/Community Relations

C. RECOGNITION: EMPLOYEE RETIREMENTS.

Presenter: Chris Delgado, Superintendent; Brad Paddock, Assistant Superintendent, Talent Development



DATE: May 3, 2023
CONTACT: Courtney O'Hara
248.489.3350
FOR RELEASE: IMMEDIATE

Jon Barth, Director of Facilities Management and Transportation named Honorable Mention at MSBO Meridian Awards

Farmington, MI – Farmington Public Schools' (FPS) Director of Facilities Management and Transportation, Jon Barth, was named an Honorable Mention for the Michigan School Business Officials (MSBO) 2023 Meridian Award of Excellence.

Barth was nominated for the award by FPS Superintendent Dr. Christopher Delgado, for his hard work on their newly adapted Hybrid Custodial Service Model.

In the midst of a global pandemic, it became apparent that the health and safety of the FPS District was at jeopardy due to the lack of effort put forth by the previously contracted custodial services company. After numerous meetings, and promises of improvement, the custodial company still was not cleaning at a standard that FPS was happy with. This is when Jon Barth jumped into action.

“Mr. Barth took it upon himself to design an entirely new custodial services cleaning model,” said Superintendent Dr. Delgado. “This model would not only reintroduce the idea of building pride by hiring new FPS head custodians, but also reduce the number of contracted cleaners needed and provide oversight by FPS staff to monitor contracted cleaning in the evening.”

Between keeping within budget, ending a services agreement mid contract and hosting a job fair, all based on a newly designed model in the middle of a pandemic was not an easy feat. However, the end result is now clean and disinfected buildings, with a new custodial services company and our own FPS head custodians and FPS evening foreman.

Teachers are ecstatic about the new system after being disappointed by the previous two custodial companies and their lack of cleaning. Additionally, parents are happy that their kids are safe.



DATE: May 3, 2023
CONTACT: Courtney O'Hara
248.489.3350
FOR RELEASE: IMMEDIATE

Barth has shared his newly constructed model with districts across the state who are struggling with similar outsourcing issues. He has also held various one on one meetings with other facility directors as well as sharing his model at MSBO Facility Town Hall meetings.

According to their website, The MSBO Meridian Award of Excellence is a special recognition award acknowledging successful practices in all areas of school management and education. Practices must be implemented in a district and applicants must document benefits to the district or MSBO.

Barth has won the MSBO Meridian Award of Excellence multiple times in the past. Congratulations, Jon Barth! We are so thankful for your dedication and hard work!

To learn more about Farmington Public Schools, visit www.farmington.k12.mi.us.

Kimmi Dukes selected as the 2023 Judy White-Ora Teaching with Heart and Soul Award Winner

1 message

DIANE BAUMAN <diane.bauman@fpsk12.net>
To: G_FPS_Google_AllStaff <allfps@fpsk12.net>

Tue, May 23, 2023 at 3:59 PM



Farmington High School art teacher, Kimmi Dukes, named 2023 Judy-White Ora “Teaching with Heart and Soul” award winner

Farmington, MI – On Tuesday, May 23, 2023, Director of School/Community Relations & Pupil Accounting Diane Bauman, along with Farmington High School staff, and friends and family, surprised Kimmi Dukes at Farmington High School with the Judy White-Ora “Teaching with Heart and Soul” award.

Kimmi Dukes has been with Farmington Public Schools (FPS) for 23 years. She worked at Harrison High School (HHS) for 19 years before moving to Farmington High School (FHS) for the last four. Many of her years were spent as the Department Head/Instructional Lead for the Art Departments. Aside from that, she has taught various art classes varying from Introduction to Art, Painting, Ceramics, Jewelry, Design, as well as independent studies, International Baccalaureate Diploma Program (IBDP) Visual Art, English/Language Arts classes, and more.

Kimmi had many nominators ranging from colleagues to former and current students. Kimmi was nominated for the Judy-White Ora “Teaching with Heart and Soul” award for her caring nature and dedication to making connections with each of her students.

“All teachers provide their time and expertise to their students but Kimmi provides so much more,” said nominator Kevin Miesner. “She gives students a space to explore who they are and who they want to be.”

Kimmi strives to make all students feel safe and seen. “Mrs. Dukes is always interested in the different identities and stories we represent in our art and encourages us to explore them,” said student nominator Layla B. “ I create a lot of art based on my Algerian heritage, and even when I feel like my art is becoming monolithic and uninteresting, she's always supportive of it and asks genuine questions about the identity I represent.”

Kimmi always goes above and beyond for students, regardless if they are in her class. Nominator and colleague, Jeremy Robinson, shared a story of how Kimmi helped one of his own students. At HHS, Robinson had a student who found very little joy in traditional schooling. He rarely participated in class and seemed disconnected. One day, Robinson noticed the student looking over digital prints he had made. As it turned out, the student created them on his own, and was not even enrolled in an art class at HHS.

Robinson took the designs, showed them to Kimmi and she thought they were amazing. From there, Kimmi worked with the student before and after school to help him create a portfolio in order to submit his designs in a contest hosted by the College of Creative Studies. After working with Kimmi, the student’s attitude completely changed. He was happy to be at school, acting positively, and even participated more. This situation outlines her dedication to any student's success whether they are in her class or not, and portrays her ability to ignite the joy of learning.

Kimmi is sure to make connections with each student in many ways, as every student expresses their art differently.

“Mrs. Dukes is a phenomenal teacher,” said student nominator Natasha D. “Previously, I had a pretty strong aversion to taking art classes in school because I thought they would restrict my creativity. However, taking IB Visual Art with Mrs. Dukes has done the exact opposite of that. Mrs Dukes is sure to form a strong connection with each student and helps us communicate our ideas, experiences, and identities through our art work.”

One of Kimmi’s best attributes is her ability to encourage each student and let their lights shine

“Mrs. Dukes has always embraced the things that make each student unique, such as race, gender, or other identities that are important to them,” said student nominator Ash C. “She pushes students to do art of the things that inspire them personally, but also pushes them to try new things.”

To outline Kimmi in words would never fully encapsulate her dedication to students. She is supportive, encouraging, and is constantly pushing students in the right direction. She constantly presents opportunities for her students to explore, attends art shows and competitions, and even helps those students who want to pursue art after high school with tips on how to do so.

Over the course of her time at FPS, Kimmi won the Educator Award from the Scholastic Art and Writing Awards, was an Art of the Matter Panelist in the Farmington Area Arts Commission, was named the FPS High School Teacher of the Year in 2012, and was named the HHS Impact Teacher of the Year in 2008 and 2014. During her time, she has also overseen many clubs including, the National Art Honors Society Ceramics Club, Asian American Club, was a class advisor, S.A.C Super awesome Hacky Sack Club, and the “Looking Glass” which is a literary magazine.

The "Teaching with Heart and Soul" Award was created in honor of a former Assistant Superintendent of Curriculum and Instruction, Judy White-Ora, who passed away in 2006. Judy believed in investing in other people and relationships. During her years in education, she developed a pledge for teachers. Following her death, members of the Farmington Public Schools' community wanted to make sure the torch that Judy lit was passed onto the new generation of teachers, thus creating the "Teaching with Heart and Soul Award" for teachers that lead their lives by the words of the pledge. The pledge reads as follows:

Today I will:

- Respect the uniqueness of each child
- Ignite the joy of learning
- Listen to their voices
- Put human connections first
- Encourage the spirit and let their light shine
- Create a caring learning community

Kimmi will be honored at the Farmington Public Schools' Board of Education meeting on Tuesday, June 6, 2023. The Board meeting will begin at 6 p.m. and be held at the Maxfield Education Center at [32789 W. Ten Mile Rd., Farmington](#). This meeting will also be streamed LIVE on TV-10.

Congratulations, Kimmi! Thank you for your service to our students!

To learn more about Farmington Public Schools, visit www.farmington.k12.mi.us.

Diane Bauman, APR
Director, School/Community Relations & Pupil Accounting
32500 Shiawassee, Farmington, MI 48336
248. 489. 3349 (work)
313. 613. 6000 (cell)
www.farmington.k12.mi.us





Congratulations Farmington Public Schools' Retirees!

Kimberly Alverson.....	Art Teacher.....	Hillside Elementary School.....	30 Years
Ann Blanz.....	Counselor.....	East Middle School.....	30.39 Years
Elwanda Bohannon.....	Special Education Teacher.....	Longacre Elementary School.....	14.39 Years
Denise Cadwell.....	CTE Teacher.....	Farmington Central High School.....	31.94 Years
Leah Calagias.....	1832 Paraprofessional.....	East Middle School.....	31 Years
Shellie Cole.....	Special Education Supervisor.....	Maxfield Education Center.....	31 Years
Ellen Cucco.....	Literacy Paraprofessional.....	Farmington STEAM Academy.....	Unknown
Pamela DeMaeght-Brooks.....	SE Psychologist.....	East Middle School/NPS.....	31.28 Years
Brenda Dymkowski.....	Kindergarten Teacher.....	Hillside Elementary School.....	Unknown
Linda Fershtman.....	SE Psychologist.....	Farmington High School.....	Unknown
Peter Finn.....	Science Teacher (Physics).....	Farmington High School.....	31.37 Years
Kimberly Flower.....	Bus Driver.....	Transportation.....	10.17 Years
Gina Franks.....	Kindergarten Teacher.....	Kenbrook Elementary School.....	30 Years
Cecilia Gabel.....	Art Teacher.....	Wood Creek Elementary School.....	30.35 Years
Laura Galloway.....	Counseling Secretary.....	Warner Middle School.....	34 Years
Sheila Gappy.....	English Language Arts Teacher.....	Power Middle School.....	30.3 Years
Elisabeth Haenick.....	Third Grade Teacher.....	Farmington STEAM Academy.....	31.42 Years
Lisa Haskin.....	First Grade Teacher.....	Longacre Elementary School.....	32 Years
Kathryn Helm.....	Bus Driver.....	Transportation.....	Unknown
Nancy Jahshan.....	Elementary Instructional Coach.....	Hillside Elementary School.....	30.27 Years
Deanna Johnson.....	English Teacher.....	Farmington High School.....	30.87 Years
Anna-Marie Kaufman.....	Kindergarten Teacher.....	Longacre Elementary School.....	34 Years
Teri Keesling.....	ASD Paraprofessional.....	Forest Elementary School.....	21.5 Years
Kathleen Koerke.....	Secretary-Counseling.....	Farmington High School.....	33 Years
Patti Kohnert.....	SE Paraprofessional - SXI.....	Farmington High School.....	18.80 Years
Steven Koponen.....	Math Teacher.....	Warner Middle School.....	30.03 Years
Lauren Krawec.....	SE Occupational Therapist.....	Lanigan, East, Visions Unlimited.....	35.90 Years
Sandra Laramie.....	Fifth Grade Teacher.....	Farmington STEAM Academy.....	Unknown
Jane Lichtenauer.....	Art Teacher.....	Kenbrook Elementary School.....	33 Years
Shannon Lohr.....	Fifth Grade Teacher.....	Farmington STEAM Academy.....	23.3 Years
Elisa Maher.....	Counselor.....	Warner Middle School.....	35.21 Years
Lynn Maher.....	Counselor.....	North Farmington High School.....	30.01 Years
Madelyn Marshall.....	SE Paraprofessional - LRE.....	Farmington High School.....	22 Years
Estella Marshall-Reed.....	SE Teacher - Resource Room.....	Farmington and North Farmington High Schools.....	Unknown
Jacqueline McDougal.....	Executive Director, Special Ed.....	Farmington Public Schools.....	30 Years
Judi Moran.....	Secretary.....	Farmington High School.....	30.10 Years
Charles Mullen.....	Math Teacher.....	Farmington High School.....	30.27 Years
Phyllis Mulroy.....	Teacher Consultant.....	North Farmington High School.....	37.42 Years
Lorig Noroyan.....	Office Clerk.....	Farmington STEAM Academy.....	21.67 Years
Robin Prina.....	Third Grade Teacher.....	Farmington STEAM Academy.....	32.03 Years
Julie Race.....	SE Paraprofessional-MoCI.....	Visions Unlimited.....	17.20 Years
Beth Rodda.....	Secretary - Main Office.....	Warner Middle School.....	Unknown
Stacey Rosol.....	Counselor.....	Farmington High School.....	30.40 Years
Valada Sargent.....	SE Restorative Practices Facilitator.....	Farmington High School.....	32.23 Years
Jacqueline Sherbrook.....	Secretary - Attendance.....	Warner Middle School.....	14 Years
Kathy Smith.....	Asst. Superintendent Talent Develop.....	Central Office.....	33 Years
Suzanne Smith.....	Speech/language Pathologist.....	Visions Unlimited.....	30.75 Years
Karla Snell.....	PE Teacher.....	Kenbrook Elementary School.....	35.50 Years
Terrance Schneider.....	Teacher.....	Farmington Early Childhood Center.....	24 Years
Lily Soudah.....	Bi Lingual Paraprofessional.....	Gill Elementary School.....	Unknown
Nancy Stocker.....	Paraprofessional.....	Farmington Early Childhood Center.....	16 Years
Sandra Traver.....	Secretary - Main Office.....	East Middle School.....	29 Years
Lenora Vann.....	SE Paraprofessional.....	Longacre Elementary.....	Unknown
Lauren Vogler.....	Cooking Manager.....	Warner Middle School.....	Unknown
Jon Vondrasek.....	Science/Social Studies Teacher.....	Warner Middle School.....	Unknown
Susan Wank.....	SE Psychologist.....	Longacre Elementary School.....	33 Years
Jacqueline Wang.....	Kindergarten Teacher.....	Farmington STEAM Academy.....	24.88 Years
Rena Warneke.....	Kitchen Helper.....	East Middle School.....	20 Years
Pamela Wasko.....	Secretary.....	Gill Elementary School.....	Unknown
Julie Willman.....	SE Paraprofessional.....	Hillside Elementary School.....	Unknown
Linda Wroblewski.....	Special Ed. ASD Resource Room Para.....	Power Middle School.....	24.25 Years
Erin Young.....	English Language Arts/SS Teacher.....	Remote Program.....	30.39 Years
Julie Zatsick.....	Human Resource Specialist.....	Central Office.....	24 Years
Pat Zimmerman.....	Secretary.....	Visions Unlimited.....	29 Years

*Years = ORS Years of Service *Unknown = Years of Service pending or not submitted

**2023 Employee Retiree
Celebration Reception**

Tuesday, June 6
Maxfield Education Center • 32789 W. 10 Mile Road • Farmington

4:30 p.m.
Reception

6:00 p.m.
Retiree recognition at Board Meeting



June 6, 2023

Regular Meeting of the Board of Education

VI. ITEMS FROM THE SECRETARY.

The Board has received communications regarding board correspondence, the Diversity Conference, the budget, Hillside's Leadership Day, Mental Health Awareness Day at Power Middle School, and financial educators' information. Communications are acknowledged, and a response is provided when appropriate. A list of correspondents can be found in the Board packet, available on the FPS website.

June 6, 2023

Regular Meeting of the Board of Education

VI. ITEMS FROM THE SECRETARY

A. Correspondence.

Date	From	Topic
05-16-23	Bill Lubaway to Donald Walker + Board & Response from Walker	Board Correspondence
05-16-23	Jacqueline Boleware to Dr. Delgado, Gregory Smith + Board & Response from Delgado	Diversity Conference
05-16-23 & 05-18-23	Bill Lubaway to Jennifer Kaminski + Board & Response from Kaminski	2023-24 Budget Timetable and Budget Summary Questions
05-19-23	Emily Lamott	Invitation to Hillside Leadership Day
05-26-23	Tamika Williams	Mental Health Awareness Day at Power Middle School & Attachment
05-26-23	Association of Financial Educators	Financial Educators Information Packet

June 6, 2023

Regular Meeting of the Board of Education

VIII. DISTRICT UPDATES

A. SUPERINTENDENT'S DISTRICT UPDATE.

Presenter: Chris Delgado, Superintendent

B. SOCIAL EMOTIONAL LEARNING (SEL) UPDATE.

Presenters: Chris Delgado, Superintendent; Dr. Lydia Moore, Executive Director of Special Education; Onisia Martin, LMSW, Mental Health Program Coordinator

C. STRATEGIC PLANNING REVIEW AND NEXT STEPS.

Presenters: Chris Delgado, Superintendent; Kelly Coffin, Assistant Superintendent, of Innovation and Strategic Projects



2022-23 SEL Board Presentation

Onisia Martin, LMSW, Mental Health Program Coordinator

Lydia Moore, PhD, Executive Director of Special Education



What, precisely, is SEL?

SEL (social-emotional learning) is the process through which all young people and adults acquire and apply the knowledge, skills, and attitudes to develop healthy identities, manage emotions and achieve personal and collective goals, feel and show empathy for others, establish and maintain supportive relationships, and make responsible and caring decisions.



Why is Social Emotional Learning necessary?



<https://casel.org/>

Examples of Social-Emotional Competencies

Self-Awareness	Self-Management	Social Awareness	Relationship Skills	Responsible Decision Making
3rd-5th	11th-12th	9th-10th	K-2nd	6th-8th
Recognize how thoughts are linked to emotions and how emotions are linked to behaviors.	Analyze the effects that personal tendencies have on goal achievement (ex: integrity, prioritizing, time management, accessing resources)	Participate in cross-cultural activities and reflect on their reaction/ process their experience	Demonstrate ability to make new friends.	Evaluate how honesty, respect, fairness, and compassion enable one to take other's needs into account when making decisions.

Funding to Support SEL

- ESSER - provided funding for increased SEL staff (total of 9.6 FTE) and data based decision making software
 - State Mental Health grant - provided funding for increased SEL staff for 21-22 school year
 - Oakland County Mental Health Grant - provided funding for training for staff, support for intensive evaluations, resources, and programming
- 

Who are the SEL staff in FPS?

Counselors

Psychologists

Restorative Practice Facilitators

Social Workers

Mental Health Program Coordinator



What resources do we use to support student development?

Character Building

- Positivity Project
- Leader In Me
- Character Strong

Mental Health & Wellness

- Bully Prevention lessons
- Mental Health Awareness events & lessons

Curricula to support student needs:

- TRAILS to Wellness
- Navigate360
- QuaverSEL
- Second Step
- Calm Classroom

Mental Health Awareness Events

Mental Health Awareness Day Activity Catalog

Yoga: Merge your mind and body while improving your balance and flexibility. Please bring your own yoga mat or towel.

Mindfulness Nature Walk: Get outside, enjoy the sun and be true with nature!

Painting & Sketching: Tape into your inner artist. Explore with watercolor or work on a sketch of your own design. Feel free to bring your own sketchbook along with you!

Puzzles: Keep those strategy and problem-solving skills sharp.

Magazine Art: We're taking magazines to a whole new level! Come check out this session and create a cool images out of magazines that you can take with you.

Walk the Track: Get outside, take a stroll around the Power track and make some stairs!

Poetry/rap: Get your creative juices flowing, write some bars and showcase your skills!

Meditation: Calm your mind and reset! Enjoy a cool meditation take home to use for later.

Focus More/ Stress Less: Disorganized? Need help managing stress? Do you need to improve your study/work habits? Learn and explore high-impact strategies to help you become a more successful you!

Art Therapy: Learn and explore how creating art can be therapeutic!

Mental Health Awareness Day Activity Catalog

Yoga Pretzels Charades: Don't let situations weigh you down. Learn and explore a cool twist on coping strategies to help navigate through the stressors of life.

I'm All About That Base (8th Gr. ONLY): What's a great way to engage in teamwork? The bases are loaded and game is on!

Nothing But Net (7th Gr. ONLY): Yes, it's NBA Playoff time, but who really has the ball game? Live up your sneakers and bring your A-Game!

You Got Served (8th Gr. ONLY): Never underestimate the POWER of an ace, a jump serve or a clean spike.

Keep Calm & Color: No need to fret. No need to rush. Just call and get lost in your colorful creation!

Dreaded w/NO: Are you an UNDO whiz? Whether you are a slacking master or a beginner, this is the session for you!

Open Media Center: Take some time to RRR-read, relax and read! Dive into a good book! (No technology allowed)

Food & Mood: Learn and explore how certain foods can impact your mental fitness. You will be able to create a meal-and take healthy snack -yum, yum!

Board Game Mania: We're taking it back "old school". Board games never go out of style and are a great way to connect with others. Come play some classic games, board and enjoy yourself!

The Resilience Act: Change is constant and can be overwhelming. Learn and explore strategies for how to deal with change/trauma, stress or other experiences.



Dear Parents of North Farmington High School:
We would like to formally invite you to our Parent Support Series.

This series is focused on supporting parent well-being during Mental Health Awareness Month. Each week will have a different focus, and we invite you to join all sessions that you are able to attend.

- May 2, 2023: Restorative Parenting:** The focus will be on healthy relationships and communication in parenting.
- May 9, 2023: Power of the Pause:** This session will be focused around stress management and the difference between self-care and coping.
- May 16, 2023: Getting Back to the Basics:** Health is wealth. This is an exploration of how minor adjustments in sleep, foods, and screen time can have a major impact on well-being.
- May 23, 2023: Listening Circle:** We invite parents to share in how parenting teens through high school has been, and share any input on how schools can better support in the future.

All sessions will be held in the Media Center at North Farmington High School from 12:45pm- 1:30pm. Please register at this link: <https://forms.gle/ILXoo0idbuJ.km5GCGNB>

If you have any questions, please contact Jillian Henry at Jillian.Henry@tpsk12.net

How are we building the capacity of our educators?

Trainings

- Kevin's Song: Conference on Suicide Prevention
- SafeTalk Training
- ASSIST training
- Parent Cafe trainings
- Ross Greene
- Restorative Practices training
- SEL Asynchronous learning modules

Collaboration

- Tiered approach to support
 - SEL staff as a part of our building level MTSS teams
 - Supporting in PLC meetings
- Trauma-Informed PBIS
 - Focus: Creating a culture of belonging

How are we building the capacity of our community?

Recognizing and managing anxiety

Onisia Martin, LMSW
Mental Health Program Coordinator



STRESS:
Where does it come from, and how do I move past it?

ONISIA MARTIN, LMSW
MENTAL HEALTH PROGRAM COORDINATOR



Suicide Prevention Panel

Farmington Public Schools and our community partners proudly welcome you to attend a suicide awareness prevention panel.

From attending this panel you will learn about suicide, its causes, impacts, and what you can do to prevent it. The panel will share information about mental health and provide strategies on how to ask the right questions when you believe someone is having suicidal ideations. By creating space to have courageous conversations, the intention of this panel is to help everyone understand their role in suicide prevention.

Who should attend?

Parents, guardians, caregivers, community members, educators, middle/ high school/ college students

Details

Date: Wednesday, October 19, 2022
Time: 6:30-7:30, Doors open at 6pm
Location: 32789 W. 10 Mile Rd.
Farmington, MI 48336

Click [here](#) to register

For questions or accommodations, please contact Onisia Martin at Onisia.Martin@psk12.net



On behalf of the
Counselors,
Psychologists,
Restorative Practice Facilitators,
and
School Social Workers

Thank you!!

Onisia Martin, LMSW- onisia.martin@fpsk12.net



Strategic Plan Update

June 6, 2023



2022-23 Strategic Planning

6 Goal Area Committees:

- Community Relations
- Creating a Culture for Equity & Innovation
- FPS Futures Committee
- Leadership for Equity & Innovation
- Systems for Equity & Innovation
- Teaching & Learning

FPS Mission, Vision and Profile of a Lifelong Learner

“Refreshed” Vision

Together with our diverse community, Farmington Public Schools is committed to provide each and every learner equitable experiences to explore and develop their passions and interests in order to prepare for their future.

“Refreshed” Mission

We are all safe in this environment as we Investigate, Grow, Express, Reflect, and Innovate.



Strategic Plan Input

- Stakeholder Input Sessions
 - ◆ 3 Community Input Sessions (Virtual & In Person)
 - ◆ 1 Teacher Leader Input Session
 - ◆ 1 Leadership Team Input Session
 - ◆ Ongoing Options for Input

Strategic Plan Input–Driving Categories for Feedback

- Driving Categories for Feedback:
 - ◆ *Creating a Culture for Equity & Innovation*
 - ◆ *Leadership/Talent Development that Supports Equity & Innovation*
 - ◆ *Teaching & Learning*
 - ◆ *Health & Wellness*
 - ◆ *Future Focused/Reinventing Learning Opportunities*
 - ◆ *Branding, Communication & Messaging*

Emerging Themes from Input Sessions

- *Living into our Profile of a Lifelong Learner*
- *Professional Development*
- *Health & Wellness*
- *Structures for Equity and Innovation*
- *Teaching & Learning*
 - ◆ *Connections with the Community*
 - ◆ *Authentic Learning*
 - ◆ *Diversity Within Instructional Staff*
- *Communication & Communication Systems*

Next Steps...

- Bring themes to Leadership Team
 - ◆ Review input from community
 - ◆ Brainstorm goals/objectives/strategies
- Share new goals with Board of Education in Fall, 2023
- Utilize the same process of goal leadership and engagement of with the community

June 6, 2023

Regular Meeting of the Board of Education

IX. DISCUSSION ITEMS

A. REVIEW OF BID PACKAGE #10A RECOMMENDATION - MECHANICAL & ELECTRICAL EQUIPMENT PRE-PURCHASE PRICING.

Presenter: Jon Barth, Director of Facilities Management; Aaron Phillips, McCarthy & Smith, Inc.; Scott Smith and Paul Wills, Plant Moran Cresa

B. REVIEW OF VISIONS UNLIMITED FURNITURE PURCHASE RECOMMENDATION.

Presenter: Kelly Coffin, Assistant Superintendent of Innovation and Strategic Projects

C. REVIEW OF PROPOSED 2023/2024 BUDGET/PUBLIC HEARING.

Presenter: Jennifer Kaminski, Assistant Superintendent Business Services

D. REVIEW OF 2023/2024 TAX LEVY/PUBLIC HEARING.

Presenter: Jennifer Kaminski, Assistant Superintendent Business Services

E. REVIEW OF YEAR (2022/2023) SECOND BUDGET AMENDMENT/PUBLIC HEARING.

Presenter: Jennifer Kaminski, Assistant Superintendent Business Services

June 6, 2023

Mr. Jon Barth, Director of Facilities Management & Transportation
Farmington Public Schools
32500 Shiawassee St.
Farmington, MI 48336

RE: 2020 Bond - Contract Award Recommendation for Pre-Purchase Pricing Equipment
Bid Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School,
Farmington Central High School, and Transportation

Dear Mr. Barth:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Farmington Public Schools (FPS) in its selection of critical mechanical and electrical equipment providers for the 2020 Bond Projects listed above. This update represents the mutual efforts of PMC, Wakely Associates, Peter Basso & Associates, McCarthy & Smith and FPS administration and staff (Project Team) to present a framework in order to identify, evaluate and recommend equipment providers for these Projects.

The Project Team has been tracking lead times associated with these mechanical and electrical equipment units that will be necessary to complete the scope of work in 2024 at Warner Middle School, Farmington Central High School, and Transportation. This equipment generally includes large mechanical units and emergency generators.

While the balance of the scope of work for these Projects is currently in the design phase (part of Bid Pack #11), it became evident to the Project Team that due to extenuating lead times, these particular items need to be released into production sooner than the balance of the work in order to allow sufficient time to procure and thus complete the Projects in the desired timeframe. As a result, the Project Team pulled forward the design and assembled this bid package to accelerate the release of this equipment.

On May 5, 2023, an advertisement for bids was posted to the required State of Michigan website. In addition, the advertisement was posted to the District's website as well as a local newspaper. Documents and Specifications were formally issued and made available to interested bidders via web-based portals.

Relative to Bid Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School, Farmington Central High School, and Transportation, three (3) bid proposals were received and publicly opened on May 25, 2023. Over the next week, the bid proposals were reviewed to determine the scope, schedule, budget, and other financial implications. Interviews were held with the recommended bidders and were attended by various members of the Project Team.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Project Team is recommending the firms listed in McCarthy & Smith's Award Recommendation Letter for Bid

Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School, Farmington Central High School, and Transportation for contract award.

The total recommendation equals \$846,220.00 and will be funded by the 2020 Bond. These costs, as well as a construction contingency, will be included later this fall, along with all of the other bid costs associated with Bid Package #11 once the balance of work has been bid out. A budget summary will be provided at that time. It should be further clarified that the intention of this award is to competitively bid and release into production this critical long lead equipment. The cost of this mechanical and electrical equipment, installation and other contractual obligations would then be transferred to the recommended mechanical and electrical contractors as part of the Bid Package #11 award recommendation later this fall.

For the equipment providers, the cost for the Work will be detailed in the Pre-Purchase Pricing Contract pending final review and approval of terms by the District's legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendation of the Project Team.

Sincerely,

PLANTE MORAN CRESA



Scott Smith, LEED AP
Vice President



Paul R. Wills, AIA, LEED AP
Partner

Copy: Jennifer Kaminski – Farmington Public Schools
Paul Wills – Plante Moran Cresa
File

Enclosures:

- McCarthy & Smith, Inc. - Bid Pack #10A – Mechanical & Electrical Equipment Pre-Purchase at Warner Middle School, Farmington Central High School, and Transportation letter dated June 6, 2023



June 6, 2023

Mr. Jon Barth
Director of Facilities Management and Transportation
Farmington Public Schools
32500 Shiawassee Street
Farmington, Michigan 48336

RE: 2020 Bond Issue
Bid Package #10A Mechanical/Electrical Pre-Pricing Package

SUBJ: Contract Award Recommendation

Mr. Barth,

On Thursday, May 25, 2023 at 10:00 AM, sealed bids were received and publicly opened for the work pertaining to the above referenced project. In attendance at the bid opening were representatives from Farmington Public Schools, Plante Moran CRESA, Wakely Associates, McCarthy & Smith, Inc., and interested Bidders. Bids were opened, recorded, and tabulated.

The project team has conducted post bid interviews with the following low, qualified Bidders, for each bid division of work. During the post bid interview, the project team reviewed the Contractor’s qualifications, scope of work, project schedule, manpower requirements, and specified materials. Based upon the project team’s review of the proposals and bidders, we propose the following companies to Farmington Public Schools for contract award:

Bid Division 142: Mechanical Equipment (Warner Middle School ERU)

Griffin International L.L.C.

Mr. Steve Bott
46420 Continental Drive
New Baltimore, MI 48047

Base Bid	\$	80,700.00
PLM Bond (N/A)	\$	0.00
Total	\$	80,700.00

Bid Division 142: Mechanical Equipment (Warner Middle School AHU’s, Etc.)

ThermalNetics LLC

Mr. Robert Scheff
3955 Pinnacle Court, Suite 200
Auburn Hills, MI 48326

Base Bid	\$	528,000.00
PLM Bond (N/A)	\$	0.00
Total	\$	528,000.00



Bid Division 142: Mechanical Equipment (Farmington Central High School)

ThermalNetics LLC

Mr. Robert Scheff
3955 Pinnacle Court, Suite 200
Auburn Hills, MI 48326

Base Bid	\$	42,800.00
PLM Bond (N/A)	\$	0.00
Total	\$	42,800.00

Bid Division 143: Electrical Equipment (Emergency Generator Warner Middle School)

Cummins Sales and Service

Mr. Kevin Kikkert
21810 Clessie Court
New Hudson, MI 48165

Base Bid	\$	74,515.00
PLM Bond (N/A)	\$	0.00
Total	\$	74,515.00

Bid Division 143: Electrical Equipment (Emergency Generator Farmington Central High School)

Cummins Sales and Service

Mr. Kevin Kikkert
21810 Clessie Court
New Hudson, MI 48165

Base Bid	\$	67,205.00
PLM Bond (N/A)	\$	0.00
Total	\$	67,205.00

Bid Division 143: Electrical Equipment (Emergency Generator Transportation Building)

Cummins Sales and Service

Mr. Kevin Kikkert
21810 Clessie Court
New Hudson, MI 48165

Base Bid	\$	53,000.00
PLM Bond (N/A)	\$	0.00
Total	\$	53,000.00



TOTAL AWARD RECOMMENDATION AMOUNT: \$846,220.00

The Bid Summary and Bid Tabulation are included in this package.

I trust the above recommendations meet the approval of the administration and the Board of Education. McCarthy & Smith, Inc. representatives will be in attendance at the June 6, 2023 Board of Education meeting to address any concerns.

Please contact me with any questions.

Sincerely,

Aaron A. Phillips

Aaron A. Phillips
Senior Project Manager
McCarthy & Smith, Inc.

CC: Paul Wills, Plante Moran CRESA
Scott Smith, Plante Moran CRESA
Brian Smilnak, Wakely Associates
Bill McCarthy, McCarthy & Smith, Inc.



Bid Award Summary

Bid Division / Description	Apparent Low Bidder	BASE BID			SUMMARY ITEMS			
		BASE BID	PLM Bond	Total Base Bid	Total Award Recommendation	Number of Bidders	Low	High
142 Mechanical Equipment (Warner MS ERU)	Griffin International L.L.C.	\$ 80,700.00	N/A	\$ 80,700.00	\$ 80,700.00	2	\$ 80,700.00	\$ 95,200.00
142 Mechanical Equipment (Warner AHU's, Etc.)	ThermalNetrics LLC	\$ 528,000.00	N/A	\$ 528,000.00	\$ 528,000.00	1	\$ 528,000.00	\$ 528,000.00
142 Mechanical Equipment (Farmington Central HS)	ThermalNetrics LLC	\$ 42,800.00	N/A	\$ 42,800.00	\$ 42,800.00	1	\$ 42,800.00	\$ 42,800.00
143 Electrical Equipment (Emergency Generator) (Warner MS)	Cummins Sales and Service	\$ 74,515.00	N/A	\$ 74,515.00	\$ 74,515.00	1	\$ 74,515.00	\$ 74,515.00
143 Electrical Equipment (Emergency Generator) (Farmington Central HS)	Cummins Sales and Service	\$ 67,205.00	N/A	\$ 67,205.00	\$ 67,205.00	1	\$ 67,205.00	\$ 67,205.00
143 Electrical Equipment (Emergency Generator) (Transportation)	Cummins Sales and Service	\$ 53,000.00	N/A	\$ 53,000.00	\$ 53,000.00	1	\$ 53,000.00	\$ 53,000.00
TOTALS		\$ 846,220.00	\$ -	\$ 846,220.00	\$ 846,220.00	7	\$ 846,220.00	\$ 860,720.00

Bid Division / Description	Apparent Low Bidder	BUILDING BREAKOUT		
		FCHS	Transportation	Warner MS
142 Mechanical Equipment (Warner MS ERU)	Griffin International L.L.C.	\$ -	\$ -	\$ 80,700.00
142 Mechanical Equipment (Warner AHU's, Etc.)	ThermalNetrics LLC	\$ -	\$ -	\$ 528,000.00
142 Mechanical Equipment (Farmington Central HS)	ThermalNetrics LLC	\$ 42,800.00	\$ -	\$ -
143 Electrical Equipment (Emergency Generator) (Warner MS)	Cummins Sales and Service	\$ -	\$ -	\$ 74,515.00
143 Electrical Equipment (Emergency Generator) (Farmington Central HS)	Cummins Sales and Service	\$ 67,205.00	\$ -	\$ -
143 Electrical Equipment (Emergency Generator) (Transportation)	Cummins Sales and Service	\$ -	\$ 53,000.00	\$ -
TOTALS		\$ 110,005.00	\$ 53,000.00	\$ 683,215.00

Job #1195-23: Farmington Public Schools - BP#10A Mechanical / Electrical Pre-Pricing

Prepared by McCarthy & Smith, Inc. - 24317 Indoplex Circle, Farmington Hills, MI 48335, United States of America

Bid Package Lead: Aaron Phillips (aphillips@mccarthysmith.com)

Project Location: Farmington Hill, MI 48335, United States of America

BD 142: Mechanical Equipment

Generated May 25, 2023

Base Bid

LINE ITEMS

Lump Sum Bid for Mechanical Equipment at Warner Middle School (Less ERU)

Lump Sum Bid for Mechanical ERU at Warner Middle School

Lump Sum Bid for Mechanical Equipment at Farmington Central High School

FOLLOWING DOCUMENTS MUST BE UPLOADED WITH BID

Bidder has uploaded the Bid Security in the amount of five (5%) percent (Bid Bond or Certified Check)

Bidder has signed and uploaded the Familial Disclosure Affidavit Form

Bidder has signed and uploaded the Iran Linked Business Affidavit Form

Bidder has signed and uploaded the Criminal Background Check Affidavit Form

Base Bid Total

Griffin International
Submitted by Steve Bott

\$80,700

Original Proposal, May 24, 2023

Unit	Unit Cost	Total Cost
		\$80,700
		\$0
		\$80,700
		\$0

\$80,700

Thermal Netics
Submitted by Robert Scheff

\$666,000

Original Proposal, May 25, 2023

Unit	Unit Cost	Total Cost
		\$666,000
		\$528,000
		\$95,200
		\$42,800

\$666,000

YES

YES

YES

YES

YES

YES

YES

YES

Job #1195-23: Farmington Public Schools - BP#10A Mechanical / Electrical Pre-Pricing

Prepared by McCarthy & Smith, Inc. - 24317 Indoplex Circle, Farmington Hills, MI 48335, United States of America

Bid Package Lead: Aaron Phillips (aphillips@mccarthysmith.com)

Project Location: Farmington Hill, MI 48335, United States of America

BD 143: Electrical Equipment

Generated May 25, 2023

Base Bid

LINE ITEMS

Lump Sum Bid for Electrical at Warner Middle School

Lump Sum Bid for Electrical at Farmington Central High School

Lump Sum Bid for Electrical at Farmington Transportation Building

FOLLOWING DOCUMENTS MUST BE UPLOADED WITH BID

Bidder has uploaded the Bid Security in the amount of five (5%) percent (Bid Bond or Certified Check)

Bidder has signed and uploaded the Familial Disclosure Affidavit Form

Bidder has signed and uploaded the Iran Linked Business Affidavit Form

Bidder has signed and uploaded the Criminal Background Check Affidavit Form

Cummins Sales and Service
Submitted by Kevin Kikkert

\$194,720

Original Proposal, May 25, 2023

Unit	Unit Cost	Total Cost
		\$194,720

\$74,515

\$67,205

\$53,000

NO

YES

YES

YES

Base Bid Total

\$194,720

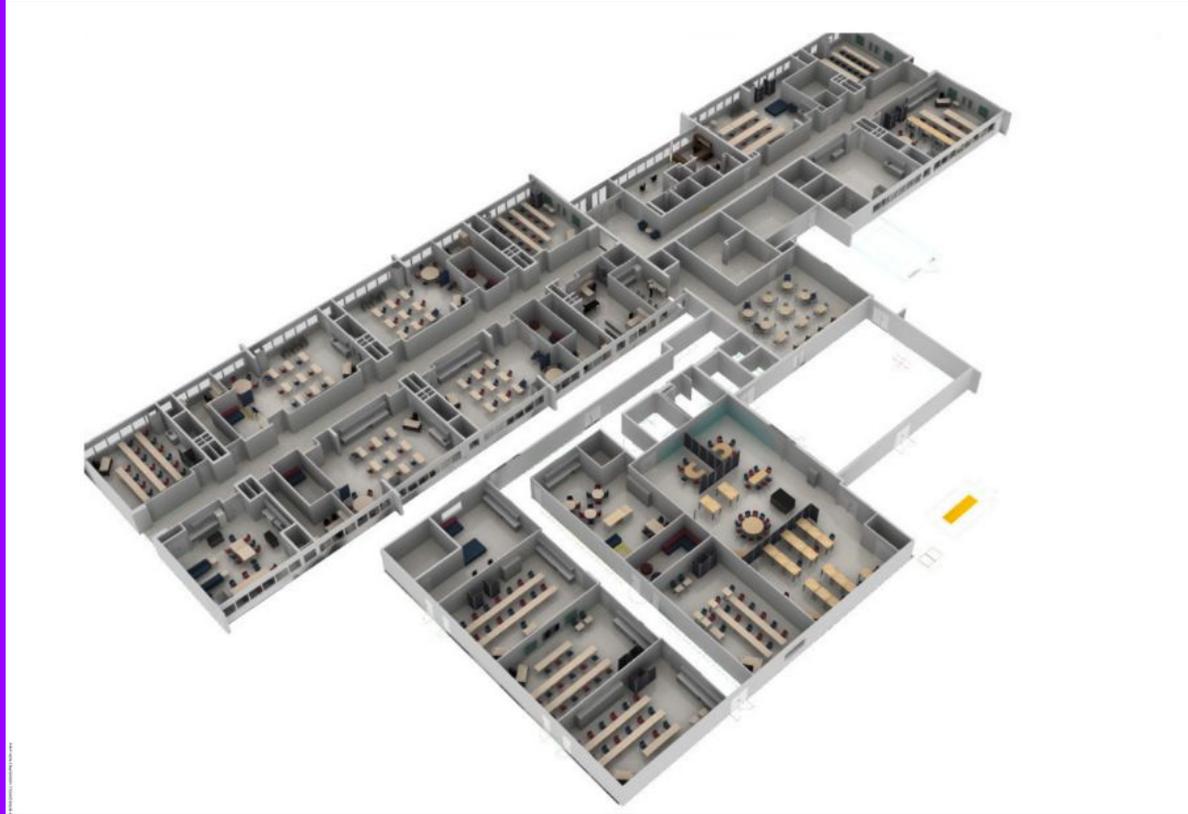
Visions Unlimited

Furniture Purchase Overview

June 6, 2023

Overall Floor Plan with Furniture

—
This bond purchase provides furniture for each space shown as part of the bond project.



Customized Learning Spaces

Learners with Autism



Learners with Cognitive Impairments

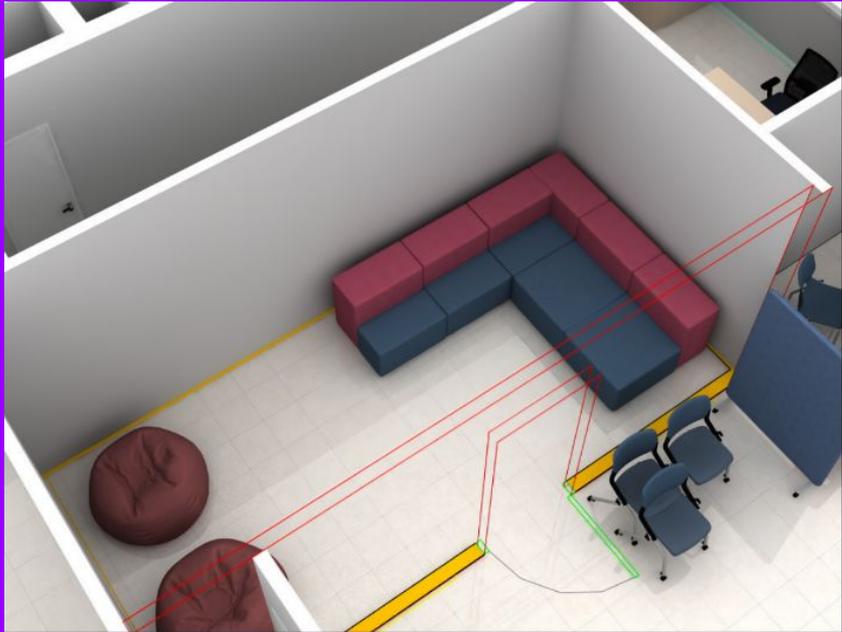


Learners with Significant Multiple Impairments



Additional Learner Spaces

Sensory Room



Life Skills Room



Additional Learner Spaces

Visions Cafe



Production Room

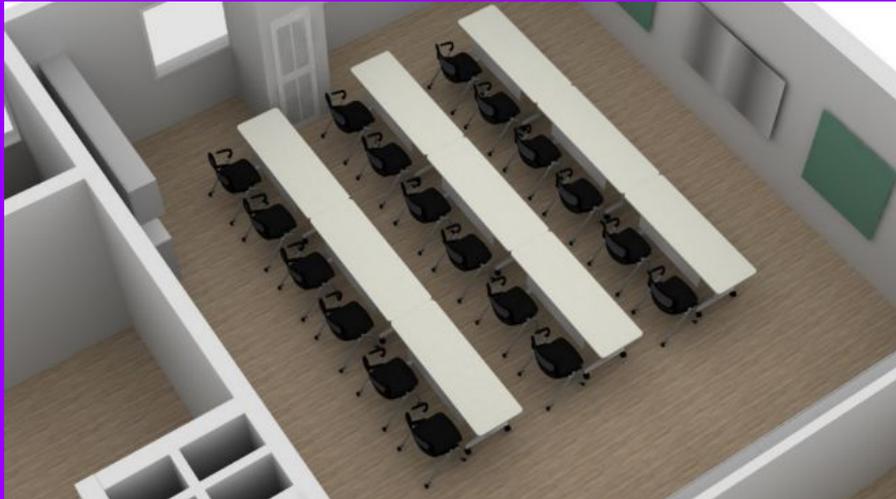


Cafeteria



Staff Spaces

Conference Room



Workspace



Staff Lounge





Farmington Public Schools Memorandum

TO: Board of Education

FROM: Dr. Kelly Coffin, Assistant Superintendent, Innovation & Strategic Initiatives

SUBJECT: Visions Unlimited Furniture Purchase

DATE: June 6, 2023

In October, 2022, the district began renovations for the new Visions Unlimited location (formerly Farmington Community School). Part of the renovation plan included the purchase of new furniture for the adult learners.

The district has been working with Mr. Jean-Francis Vellozzo from Workspace Interiors for Office Depot on the design and selection of furnishings for the new Visions Unlimited building. The furniture selected is designed for adult learners and is ADA compliant. After building walkthroughs and meetings with the design team, we have settled on furnishings for the new building with a cost for this project not to exceed \$525,000.

The purchase will be made through Omnia Pricing Consortium, which consists of products already subject to the bid process and guarantees the lowest priced vendor. The funding source for this project is 2020 bond funds set aside for furniture purchases.

Attached please find the most recent quote along with the renderings from the designer with location and purpose for the furniture in each space.

Respectfully,

Dr. Kelly M. Coffin

Cc:

Jean Francis Vellozzo
248.372.1651 ph
jeanfrancis.vellozzo@workspaceinteriorsc

FARMINGTON
Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
1	1	ORDER NOTE	List:	\$0.00	\$0.00
		OMNIA CONTRACT #R191812.	Sell:	\$0.00	\$0.00
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$0.00

ONOTES

2	1	NOTE	List:	\$0.00	\$0.00
		BILL OF MATERIALS: SPEC CHECK COMPLETE	Sell:	\$0.00	\$0.00
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$0.00

ASD 2

3	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE	Field Elm	
		Select Chassis Laminate Color	S	Charcoal	
4	1	HUVSLFS4767LC	List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters	Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric	\$(A)	Grd A Fab	
		Grade A Fabric	.SLS	Salsa	
		Salsa Fabric Options	40	Dark Blue	
		Paint Color Options	.SVR	Silver Generic	
5	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
6	4	HMG1	List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	

FARMINGTON

Jean Francis Vellozzo
248.372.1651 ph
jeanfrancis.vellozzo@workspaceinteriorsc

Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
7	3	HMN2	List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
8	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
9	9	HHABCASTER	List:	\$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$327.24
			Sell %	59.60	
10	2	HMAGANG	List:	\$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware	Sell:	\$54.54	\$109.08
			Sell %	59.60	
11	9	HEB4LEG	List:	\$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$887.22
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	

FARMINGTON

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jeanfrancis.vellozzo@workspaceinteriorsc

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Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
12	9	HETR2448E	List:	\$431.00	\$3,879.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,567.08
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
13	2	HMVH-3672G-FX	List:	\$1,614.00	\$3,228.00
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base	Sell:	\$652.06	\$1,304.12
			Sell %	59.60	
		Select Grommet Location	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Edge Color	.FE	Field Elm	
		Select Caster/Glide Option	.C	Caster	
		Select Paint Grade	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
14	3	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR - LAGOON	Sell:	\$766.85	\$2,300.55
			Sell %	0.00	
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66
ASD 2 SENSORY					
15	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
16	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
17	1	HECSR	List:	\$1,489.00	\$1,489.00
		Bench	Sell:	\$647.72	\$647.72
			Sell %	56.50	

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
18	4	HECSR			List:	\$1,752.00	\$7,008.00
		Perch			Sell:	\$762.12	\$3,048.48
					Sell %	56.50	
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	15	Mulberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
19	2	HECSRSPMF			List:	\$2,452.00	\$4,904.00
		Stoop MF			Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
		Select Power Option	.N	None			
		Seat Cushion Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Back Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	15	Mulberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
20	1	N10BBGRD42			List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND			Sell:	\$827.52	\$827.52
					Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3			
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY			
21	1	N10BBRD48			List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND			Sell:	\$866.88	\$866.88
					Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3			
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY			
		THREAD COLOR	AA	MATCHING THREAD			

Jean Francis Vellozzo
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jeanfrancis.vellozzo@workspaceinteriorsc

FARMINGTON
Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		HANDLE COLOR	X	NO HANDLE	
				Subtotal List:	\$21,481.00
				Subtotal Sell:	\$9,503.10
ASD 3					
22	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	List:	\$1,840.00	\$1,840.00
			Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE	Field Elm	
		Select Chassis Laminate Color	S	Charcoal	
23	1	HUVSLFS4767LC Softline Floor Scrn 47Wx67H Fab Legs Casters	List:	\$2,324.00	\$2,324.00
			Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric	\$(A)	Grd A Fab	
		Grade A Fabric	.SLS	Salsa	
		Salsa Fabric Options	40	Dark Blue	
		Paint Color Options	.SVR	Silver Generic	
24	3	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,169.00
			Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
25	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
26	3	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$2,064.00
			Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
27	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
28	9	HHABCASTER	List:	\$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$327.24
			Sell %	59.60	
29	2	HMAGANG	List:	\$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware	Sell:	\$54.54	\$109.08
			Sell %	59.60	
30	9	HEB4LEG	List:	\$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$887.22
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
31	9	HETR2448E	List:	\$431.00	\$3,879.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,567.08
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
32	2	HMVH-3672G-FX	List:	\$1,614.00	\$3,228.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base	Sell:	\$652.06	\$1,304.12
			Sell %	59.60	
		Select Grommet Location .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Edge Color .FE Field Elm			
		Select Caster/Glide Option .C Caster			
		Select Paint Grade \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
33	3	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$2,300.55
			Sell %	0.00	
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66
ASD 3 SENSORY					
34	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
35	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
36	1	HECSR B	List:	\$1,489.00	\$1,489.00
		Bench	Sell:	\$647.72	\$647.72
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
37	4	HECSR P	List:	\$1,752.00	\$7,008.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Perch	Sell:	\$762.12	\$3,048.48
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
38	2	HECSRSPMF	List:	\$2,452.00	\$4,904.00
		Stoop MF	Sell:	\$1,066.62	\$2,133.24
			Sell %	56.50	
		Select Power Option .N None			
		Seat Cushion Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Back Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
39	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
40	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
		THREAD COLOR AA MATCHING THREAD			
		HANDLE COLOR X NO HANDLE			
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
ASD 6					
41	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Top Laminate Color	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE		Field Elm	
		Select Chassis Laminate Color	S		Charcoal	
42	1	HUVSLFS4767LC		List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters		Sell:	\$1,241.59	\$1,241.59
				Sell %	46.58	
		Select Fabric	\$(A)		Grd A Fab	
		Grade A Fabric	.SLS		Salsa	
		Salsa Fabric Options	40		Dark Blue	
		Paint Color Options	.SVR		Silver Generic	
43	3	HMG1		List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.MB		Mulberry	
		Select Frame Color	.PLAT		Platinum Metallic	
44	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.RE		Regatta	
		Select Frame Color	.PLAT		Platinum Metallic	
45	3	HMN2		List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$833.85
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.H		Hard	
		Select Back	.PS		Plastic Shell	
		Select Shell Color	.RE		Regatta	
		Select Upholstery	\$(1)		Gr 1 UPH	
		Grd 1 Uph	.UR		Contourett	
		Contourett	95		Navy	
		Select Frame Color	.PLAT		Platinum Metallic	
46	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
47	9	HHABCASTER		List: \$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit		Sell: \$36.36	\$327.24
				Sell % 59.60	
48	2	HMAGANG		List: \$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware		Sell: \$54.54	\$109.08
				Sell % 59.60	
49	9	HEB4LEG		List: \$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")		Sell: \$98.58	\$887.22
				Sell % 59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
50	9	HETR2448E		List: \$431.00	\$3,879.00
		Build Rectangle Top 24x48		Sell: \$174.12	\$1,567.08
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
51	2	HMVH-3672G-FX		List: \$1,614.00	\$3,228.00
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base		Sell: \$652.06	\$1,304.12
				Sell % 59.60	
		Select Grommet Location	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Edge Color	.FE	Field Elm	
		Select Caster/Glide Option	.C	Caster	
		Select Paint Grade	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
52	3	RE18-NR-127 NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	List: Sell: Sell %	\$0.00 \$766.85 0.00	\$0.00 \$2,300.55
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66
ASD 6 SENSORY					
53	2	HECSBG Ganging bracket bulk pack (12/pk)	List: Sell: Sell %	\$523.00 \$227.51 56.50	\$1,046.00 \$455.02
54	2	HECSOSQ Square Ottoman	List: Sell: Sell %	\$1,752.00 \$762.12 56.50	\$3,504.00 \$1,524.24
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
55	1	HECSR B Bench	List: Sell: Sell %	\$1,489.00 \$647.72 56.50	\$1,489.00 \$647.72
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
56	4	HECSR P Perch	List: Sell: Sell %	\$1,752.00 \$762.12 56.50	\$7,008.00 \$3,048.48
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	15	Mulberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
57	2	HECSRSPMF	List:	\$2,452.00	\$4,904.00

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Item	Qty	Product	Price:	Unit	Extended
		Stoop MF	Sell:	\$1,066.62	\$2,133.24
			Sell %	56.50	
		Select Power Option .N None			
		Seat Cushion Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Back Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
58	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
59	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
		THREAD COLOR AA MATCHING THREAD			
		HANDLE COLOR X NO HANDLE			
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
ASD 7					
60	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
61	1	HUVSLFS4767LC	List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters	Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric \$(A) Grd A Fab			
		Grade A Fabric .SLS Salsa			
		Salsa Fabric Options 40 Dark Blue			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Paint Color Options	.SVR	Silver Generic	
62	3	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,169.00
			Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
63	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
64	3	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$2,064.00
			Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
65	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	

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Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color .T Black			
66	9	HHABCASTER Adjustable Height Base - Caster Add-On Kit	List: \$90.00 Sell: \$36.36 Sell % 59.60		\$810.00 \$327.24
67	2	HMAGANG Interlink IQ Elect Ganging Hardware	List: \$135.00 Sell: \$54.54 Sell % 59.60		\$270.00 \$109.08
68	9	HEB4LEG Build 4 pack adjustable post legs (22"-34")	List: \$244.00 Sell: \$98.58 Sell % 59.60		\$2,196.00 \$887.22
		Select Paint Color \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic			
69	9	HETR2448E Build Rectangle Top 24x48	List: \$431.00 Sell: \$174.12 Sell % 59.60		\$3,879.00 \$1,567.08
		Select Grommet .N No Grommets Select Grade \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm Select T-Mold Edge Color .FE Field Elm			
70	2	HMVH-3672G-FX Motivate Table HR 36Dx72W 2mm Edge Fixed Base	List: \$1,614.00 Sell: \$652.06 Sell % 59.60		\$3,228.00 \$1,304.12
		Select Grommet Location .N No Grommets Select Grade \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm Select Edge Color .FE Field Elm Select Caster/Glide Option .C Caster Select Paint Grade \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic			
71	3	RE18-NR-127 NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	List: \$0.00 Sell: \$766.85 Sell % 0.00		\$0.00 \$2,300.55
				Subtotal List:	\$22,558.00
				Subtotal Sell:	\$11,716.66
ASD 7 SENSORY					
72	2	HECSBG	List: \$523.00		\$1,046.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
73	2	HECSOSQ Square Ottoman	List:	\$1,752.00	\$3,504.00
			Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
74	1	HECSR Bench	List:	\$1,489.00	\$1,489.00
			Sell:	\$647.72	\$647.72
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
75	4	HECSR Perch	List:	\$1,752.00	\$7,008.00
			Sell:	\$762.12	\$3,048.48
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	15	Mulberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
76	2	HECSRSPMF Stoop MF	List:	\$2,452.00	\$4,904.00
			Sell:	\$1,066.62	\$2,133.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Seat Cushion Fabric Opts	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Back Fabric Opts	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Moxie	15	Mulberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
77	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
78	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
		THREAD COLOR	AA	MATCHING THREAD	
		HANDLE COLOR	X	NO HANDLE	
				Subtotal List:	\$21,481.00
				Subtotal Sell:	\$9,503.10

CAFETERIA

79	3	Horizon.1-30X42	List:	\$466.00	\$1,398.00
		Horizon Base (Supports a 30X42" top, with a 3" Column, 26 x 36" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	Sell:	\$287.26	\$861.78
			Sell %	38.36	
80	8	Horizon.1-30x60	List:	\$290.00	\$2,320.00
		Horizon End Base (2 Support a 30X60" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	Sell:	\$148.97	\$1,191.76
			Sell %	48.63	
81	6	Horizon.1-42R AeroLift	List:	\$881.00	\$5,286.00
		Horizon Base (Supports a 42"R top, with an AeroLift Gas Adjusted Column, 32 x 32" Base Plate and 12 x 12" Top Plate) Overall Base Height Changes From	Sell:	\$543.08	\$3,258.48
			Sell %	38.36	
82	3	Mercury36-BASE.C-PB Double-60	List:	\$4,458.00	\$13,374.00
		Mercury Double Booth (36"Ht., Plain Back, 60" Length, 2 Finished Ends, Crumb Rail, 6" Black Vinyl Clad Enclosed Base)SPEC-1:BURGUNDY 518765 (Boltaflex	Sell:	\$2,748.08	\$8,244.24
			Sell %	38.36	
83	1	Mercury36-BASE.C-PB Single-60	List:	\$3,387.00	\$3,387.00
		Mercury Single Booth (36"Ht., Plain Back, 60" Length, Finished Outside Back, 2 Finished Ends, Crumb Rail, 6" Black Vinyl Clad Enclosed Base)SPEC-1:	Sell:	\$2,087.88	\$2,087.88
			Sell %	38.36	
84	3	PREDRILL	List:	\$28.00	\$84.00
		Upgrade for Pre-Drilling (Per Base)	Sell:	\$13.42	\$40.26
			Sell %	52.06	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
85	6	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: Sell: Sell %	\$28.00 \$13.42 52.06	\$168.00 \$80.52
86	8	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: Sell: Sell %	\$28.00 \$13.42 52.06	\$224.00 \$107.36
87	3	SPECIAL-12 30X42" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$494.00 \$253.77 48.63	\$1,482.00 \$761.31
88	6	SPECIAL-15 42"R RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$707.00 \$363.18 48.63	\$4,242.00 \$2,179.08
89	4	SPECIAL-20 30X60" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$677.00 \$347.77 48.63	\$2,708.00 \$1,391.08
90	14	HMG1 Motivate 4-Leg Stack Chair-Set/2	List: Sell: Sell %	\$723.00 \$292.09 59.60	\$10,122.00 \$4,089.26
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
			Subtotal List:		\$44,795.00
			Subtotal Sell:		\$24,293.01

CLINIC 8

91	2	HLSLZ5SC72 60"W External Stiffener	List: Sell: Sell %	\$152.00 \$61.41 59.60	\$304.00 \$122.82
		Select Color Option .P Black			
92	2	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$716.00 \$289.26
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
93	4	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$1,916.00 \$774.08

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Paint Color	\$(P2)	P2 Paint Opt	
		Select Grade 2 Paint	.T1	Platinum Metallic	
94	2	HNL1572FD	List:	\$2,347.00	\$4,694.00
		72x15x15 Wall Mount Storage frosted drs	Sell:	\$948.19	\$1,896.38
			Sell %	59.60	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
95	2	HNLPB1628	List:	\$177.00	\$354.00
		15-3/4W x 27-7/8H Pedestal Back Panel	Sell:	\$71.51	\$143.02
			Sell %	59.60	
		Select Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
96	2	HNLRC2442V	List:	\$337.00	\$674.00
		42W x 24D Rectangle Worksurface vert grain	Sell:	\$136.15	\$272.30
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
97	2	HNLRC3072	List:	\$564.00	\$1,128.00
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$455.72
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
98	2	HNL231628PBBF	List:	\$937.00	\$1,874.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$757.10
			Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	

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Item	Qty	Product		Price:	Unit	Extended
99	1	HIGS6		List:	\$591.00	\$591.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking		Sell:	\$238.76	\$238.76
				Sell %	59.60	
		Select Arm Type	.F	Fixed		
		Select Caster/Glide Option	.E	Nylon Glide		
		Select Back	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Frame Color	.T	Black		
100	2	HIWMM		List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$715.88
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
101	2	HLED31A		List:	\$793.00	\$1,586.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)		Sell:	\$320.37	\$640.74
				Sell %	59.60	
102	2	HLED31AUO		List:	\$646.00	\$1,292.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)		Sell:	\$260.98	\$521.96
				Sell %	59.60	
103	2	HLSL72TW		List:	\$513.00	\$1,026.00
		Tackboard for 72" W Wallmount Tackboard		Sell:	\$207.25	\$414.50
				Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric		
		Gr B Fab	.SPIN	Spin		
		Select Spin Fabric	02	Alabaster		
104	1	415 TABLE		List:	\$2,332.00	\$2,332.00
		INTENSA TREATMENT TABLE- BLACK VINYL CUSHION, SILVER BASE		Sell:	\$1,437.53	\$1,437.53
				Sell %	38.36	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
Treatment Table W/Contour Back, Shelf, Adjustable Back					
				Subtotal List:	\$20,259.00
				Subtotal Sell:	\$8,680.05
CONF RM 17					
105	18	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$12,384.00
			Sell:	\$277.95	\$5,003.10
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .CU Centurion			
		Centurion 98 Navy			
		Select Frame Color .PLAT Platinum Metallic			
106	9	HMTUMOD44 Univ Mod pnl for 54" Motivate tbl/60" Huddle tbl	List:	\$317.00	\$2,853.00
			Sell:	\$128.07	\$1,152.63
			Sell %	59.60	
		Select Base Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
107	9	HMBFLIP24L Huddle Flip Top Base for 24x60 and 24x72 Tops	List:	\$904.00	\$8,136.00
			Sell:	\$365.22	\$3,286.98
			Sell %	59.60	
		Select Caster .C Casters			
		Select Paint Grade \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
108	9	HMT2472E Huddle 24x72 Table Top w/T-mold	List:	\$608.00	\$5,472.00
			Sell:	\$245.63	\$2,210.67
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Color .FE Field Elm			
				Subtotal List:	\$28,845.00
				Subtotal Sell:	\$11,653.38
LIFE SKILLS 5					
109	4	HMG1	List:	\$723.00	\$2,892.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
110	4	HMG1	List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
111	2	HASLB3	List:	\$4,805.00	\$9,610.00
		Astir Three Seat Lounge: Low Back	Sell:	\$1,941.22	\$3,882.44
			Sell %	59.60	
		Select Arm Option	.B	Both Arms	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grade 3 Fab	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Foot Option	.PM	Post Metal	
		Select Foot Color	P8V	Textured Titanium	
112	3	HMN2	List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
113	5	HHABCASTER	List:	\$90.00	\$450.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$181.80
			Sell %	59.60	
114	5	HEB4LEG	List:	\$244.00	\$1,220.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$492.90
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
115	5	HESQ48E	List:	\$459.00	\$2,295.00
		Build Square Top 48 inch	Sell:	\$185.44	\$927.20
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Edge Color .FE Field Elm			
116	2	HSCER24LM	List:	\$1,470.00	\$2,940.00
		Laminate End Table Round 24Dx22H	Sell:	\$593.88	\$1,187.76
			Sell %	59.60	
		Select Laminate Top \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Edge Color FE Field Elm			
		Select Base Color .LE408 Peppercorn Opaque			
		Select Strecher Paint \$(P1) P1 Paint Opts			
		Select Grade 1 Paint .P7A Textured Charcoal			
117	18	TOT06-T01	List:	\$52.00	\$936.00
		MEDIA TECHNOLOGIES TOTO 6" TOTE, TRANSLUCENT, , 6"H x 12.25"W x 15.68"D	Sell:	\$28.49	\$512.82
			Sell %	45.21	
118	2	OCB9-4836-24-MB-T	List:	\$1,675.00	\$3,350.00
		MEDIA TECHNOLOGIES Rubix Open cubicle Storage unit, mobile, TFL case, 48"W x 24"D x 36"H	Sell:	\$917.81	\$1,835.62
			Sell %	45.21	
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE			
		HPL Top General-RubixTop General Laminates			
		HPL-General Classic White F Classic White 9244-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids BLACK_PVC BLACK			
		Powder Coat G1 G1			
		G1 Powder Coat 912 Black 912 Black			
			Subtotal List:		\$28,649.00
			Subtotal Sell:		\$12,191.11
LOBBY					
119	4	HFLSC1	List:	\$2,566.00	\$10,264.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Flock Square Lounge Chair	Sell:	\$1,036.66	\$4,146.64
			Sell %	59.60	
		Flock Leg Opt .TS TaperedSq PR8 or P7A Frm			
		Select Upholstery \$(3) Grade III Upholstery			
		Upholstery Selection .SX Moxie			
		Moxie 05 Blueberry			
		Flock Frame Opt .PR8 Silver Texture			
120	2	HCWTSBM18	List:	\$808.00	\$1,616.00
		18H Single Pedestal Medium	Sell:	\$431.67	\$863.34
			Sell %	46.58	
		Paint Grade Options \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .PR8 Silver Texture			
121	2	HCWTRND30G	List:	\$467.00	\$934.00
		30" Round Top w/ Flat Edge	Sell:	\$249.49	\$498.98
			Sell %	46.58	
		Select Grommet Color .N No Grommet			
		Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Edgeband Color .FE Field Elm			
				Subtotal List:	\$12,814.00
				Subtotal Sell:	\$5,508.96
MAIN OFFICE					
122	2	HIWMM	List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$715.88
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
				Subtotal List:	\$1,772.00
				Subtotal Sell:	\$715.88
MISC					

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
123	3	HF22 Master Key (One Key)			List:	\$39.00	\$117.00
					Sell:	\$20.84	\$62.52
					Sell %	46.58	
124	2	HSPRAY Spray Paint 12oz			List:	\$61.00	\$122.00
					Sell:	\$32.59	\$65.18
					Sell %	46.58	
		Select Paint Color	\$(P2)	P2 Paint Opts			
		Select Grade 2 Paint	.PR6	Silver			
125	2	HSPRAY Spray Paint 12oz			List:	\$61.00	\$122.00
					Sell:	\$32.59	\$65.18
					Sell %	46.58	
		Select Paint Color	\$(P2)	P2 Paint Opts			
		Select Grade 2 Paint	.T1	Platinum Metallic			
Subtotal List:							\$361.00
Subtotal Sell:							\$192.88
MOCI 1							
126	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top			List:	\$1,840.00	\$1,840.00
					Sell:	\$743.36	\$743.36
					Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates			
		Select Top Laminate Color	.LWFE	Field Elm			
		Select Chassis Laminate Color	S	Charcoal			
127	4	HMG1 Motivate 4-Leg Stack Chair-Set/2			List:	\$723.00	\$2,892.00
					Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
		Select Arm Type	.N	No Arm			
		Select Caster Option	.E	Standard Nylon Glide			
		Select Shell Color	.MB	Mulberry			
		Select Frame Color	.PLAT	Platinum Metallic			
128	4	HMG1 Motivate 4-Leg Stack Chair-Set/2			List:	\$723.00	\$2,892.00
					Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
		Select Arm Type	.N	No Arm			
		Select Caster Option	.E	Standard Nylon Glide			
		Select Shell Color	.RE	Regatta			
		Select Frame Color	.PLAT	Platinum Metallic			
129	2	HMN2			List:	\$688.00	\$1,376.00

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Item	Qty	Product	Price:	Unit	Extended
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$555.90
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
130	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
131	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
132	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
133	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Edge Color .FE Field Elm			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
134	2	HPHAP2028E		List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold		Sell:	\$471.06	\$942.12
				Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
135	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3		
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY		
136	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3		
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET		
137	2	RD 7'6"x8'6" HD Dark Gray		List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -		Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Gray		Sell %	-26.03	
				Subtotal List:		\$30,409.00
				Subtotal Sell:		\$15,345.56
MOCI 10						
138	1	H105892		List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top		Sell:	\$743.36	\$743.36
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.LWFE	Field Elm		
		Select Chassis Laminate Color	S	Charcoal		
139	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.MB	Mulberry		
		Select Frame Color	.PLAT	Platinum Metallic		

FARMINGTON

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Item	Qty	Product		Price:	Unit	Extended
140	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
141	2	HMN2		List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		
		Select Back	.PS	Plastic Shell		
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
142	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
143	15	HHABCASTER		List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$545.40
				Sell %	59.60	
144	15	HEB4LEG		List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$1,478.70
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Grade 2 Paint .T1	Platinum Metallic		
145	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet .N	No Grommets		
		Select Grade \$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish .LWFE	Field Elm		
		Select T-Mold Edge Color .FE	Field Elm		
146	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection \$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish .LWFE	Field Elm		
		Select T-Mold Edge Color .FE	Field Elm		
		Select Paint Color \$(P2)	P2 Paint Opts		
		Select Grade 2 Paint .T1	Platinum Metallic		
147	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3	GRADE 3		
		PRIMARY UPH PATTERN COLOR 41304	SILVERTEX RASPBERRY		
148	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3	GRADE 3		
		PRIMARY UPH PATTERN COLOR 41308	SILVERTEX JET		
149	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Dark Gray	Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 11					
150	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color .LWFE	Field Elm		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
			Select Chassis Laminate Color	S	Charcoal		
151	4	HMG1			List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2			Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.E	Standard Nylon Glide		
			Select Shell Color	.MB	Mulberry		
			Select Frame Color	.PLAT	Platinum Metallic		
152	4	HMG1			List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2			Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.E	Standard Nylon Glide		
			Select Shell Color	.RE	Regatta		
			Select Frame Color	.PLAT	Platinum Metallic		
153	2	HMN2			List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat			Sell:	\$277.95	\$555.90
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.H	Hard		
			Select Back	.PS	Plastic Shell		
			Select Shell Color	.RE	Regatta		
			Select Upholstery	\$(1)	Gr 1 UPH		
			Grd 1 Uph	.UR	Contourett		
			Contourett	95	Navy		
			Select Frame Color	.PLAT	Platinum Metallic		
154	1	HIWMM			List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back			Sell:	\$357.94	\$357.94
					Sell %	59.60	
			Control Type	.Y1	Syncho-Tilt W Seat Slider		
			Select Arm Type	.A	Height and Width Adj. Arm		
			Select Caster/Glide Option	.S	Black All-Surface Caster		
			Select Mesh Color	.IM	4-Way Black		
			Select Upholstery	\$(1)	Gr 1 UPH		
			Upholstery Selection	.APX	Apex		
			Apex	20	Blackberry		
			Select Lumbar	.BL	Black Adjustable Lumbar		
			Select Base	.SB	Standard Base		

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Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color	.T	Black	
155	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
156	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
157	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
158	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
159	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
160	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
161	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 12					
162	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	List:	\$1,840.00	\$1,840.00
			Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
163	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
164	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
165	2	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$1,376.00
			Sell:	\$277.95	\$555.90
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
166	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
167	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
168	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
169	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
170	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
171	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
172	1	N10BBGRD42 TOSS,42W,BEAN BAG,ROUND	List:	\$1,724.00	\$1,724.00
			Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41308 SILVERTEX JET			
173	2	RD 7'6"x8'6" HD Dark Gray VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	List:	\$1,634.00	\$3,268.00
			Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 13					
174	2	HSWEEPA2 Sweep Handle Kit Black 2-Pack	List:	\$61.00	\$122.00
			Sell:	\$24.64	\$49.28
			Sell %	59.60	
175	1	H105106 10500 Series 15 3/4Wx18 7/8Dx21 7/8H Mobile Ped B/F	List:	\$882.00	\$882.00
			Sell:	\$356.33	\$356.33
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .S Charcoal			
		Select Chassis Laminate Color S Charcoal			
176	1	H10579 10500 Series Desk Shell 66W x 30D x 29-1/2H	List:	\$895.00	\$895.00
			Sell:	\$361.58	\$361.58
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
177	1	H105907R 10500 Series 42Wx24Dx29-1/2H Return Rt File/File Ped	List:	\$1,161.00	\$1,161.00
			Sell:	\$469.04	\$469.04
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
178	4	HETLEC-REC2430 Roll Call Lectern w/ 24x30 Rect Top	List:	\$1,450.00	\$5,800.00
			Sell:	\$774.66	\$3,098.64
			Sell %	46.58	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			

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Item	Qty	Product		Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
		Select Cylinder Paint	.SVR	Silver Generic		
		Base Paint Option	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.PR6	Silver		
179	3	HMG1		List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.MB	Mulberry		
		Select Frame Color	.PLAT	Platinum Metallic		
180	3	HMG1		List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
181	2	HMG5		List:	\$566.00	\$1,132.00
		Motivate 4-Leg Cafe Ht Stool		Sell:	\$228.66	\$457.32
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.R	Rubber Glide		
		Select Shell Color	.MB	Mulberry		
		Select Frame Color	.PLAT	Platinum Metallic		
182	2	HMG5		List:	\$566.00	\$1,132.00
		Motivate 4-Leg Cafe Ht Stool		Sell:	\$228.66	\$457.32
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.R	Rubber Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
183	2	HMN2		List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		

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Item	Qty	Product	Price:	Unit	Extended
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
184	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
185	11	HHABCASTER	List:	\$90.00	\$990.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$399.96
			Sell %	59.60	
186	11	HEB4LEG	List:	\$244.00	\$2,684.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,084.38
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
187	11	HETR2448E	List:	\$431.00	\$4,741.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,915.32
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Edge Color .FE Field Elm			
188	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection \$(L1STD) Gr L1 Standard Laminates			

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FARMINGTON
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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select T-Mold Edge Color	.FE		Field Elm	
		Select Paint Color	\$(P2)		P2 Paint Opts	
		Select Grade 2 Paint	.T1		Platinum Metallic	
189	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3		GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304		SILVERTEX RASPBERRY	
190	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3		GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308		SILVERTEX JET	
191	2	RD 7'6"x8'6" HD Dark Gray		List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -		Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Dark Gray		Sell %	-26.03	
				Subtotal List:		\$35,187.00
				Subtotal Sell:		\$18,031.29
MOCI 4						
192	1	H105892		List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top		Sell:	\$743.36	\$743.36
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE		Field Elm	
		Select Chassis Laminate Color	S		Charcoal	
193	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.MB		Mulberry	
		Select Frame Color	.PLAT		Platinum Metallic	
194	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
195	2	HMN2		List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		
		Select Back	.PS	Plastic Shell		
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
196	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
197	16	HHABCASTER		List:	\$90.00	\$1,440.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$581.76
				Sell %	59.60	
198	16	HEB4LEG		List:	\$244.00	\$3,904.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$1,577.28
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
199	16	HETR2448E		List:	\$431.00	\$6,896.00
		Build Rectangle Top 24x48		Sell:	\$174.12	\$2,785.92
				Sell %	59.60	

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Item	Qty	Product	Price:	Unit	Extended
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
200	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
201	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
202	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
203	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -	Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Gray	Sell %	-26.03	
			Subtotal List:		\$31,174.00
			Subtotal Sell:		\$15,654.62
MOCI SENSORY					
204	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
205	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
			Moxie	05		Blueberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
206	1	HECSRB Bench			List:	\$1,489.00	\$1,489.00
					Sell:	\$647.72	\$647.72
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
207	4	HECSR Perch			List:	\$1,752.00	\$7,008.00
					Sell:	\$762.12	\$3,048.48
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
208	2	HECSRSPMF Stoop MF			List:	\$2,452.00	\$4,904.00
					Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
			Select Power Option	.N		None	
			Seat Cushion Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Back Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
209	1	N10BBGRD42 TOSS,42W,BEAN BAG,ROUND			List:	\$1,724.00	\$1,724.00
					Sell:	\$827.52	\$827.52
					Sell %	52.00	
			UPHOLSTERY GRADE	3		GRADE 3	
			PRIMARY UPH PATTERN COLOR	41304		SILVERTEX RASPBERRY	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
210	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
		THREAD COLOR	AA	MATCHING THREAD	
		HANDLE COLOR	X	NO HANDLE	
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
OFFICE A					
211	1	HSWEPC2	List:	\$61.00	\$61.00
		Sweep Handle Kit Satin Nickel 2-Pack	Sell:	\$24.64	\$24.64
			Sell %	59.60	
212	1	HLSLZ5SC72	List:	\$152.00	\$152.00
		60"W External Stiffener	Sell:	\$61.41	\$61.41
			Sell %	59.60	
		Select Color Option	.P	Black	
213	1	HLAMMP7230	List:	\$358.00	\$358.00
		68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	Sell:	\$144.63	\$144.63
			Sell %	59.60	
		Select Laminate	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
214	2	HLSL30280	List:	\$479.00	\$958.00
		30"D x 28"H O-Leg Support for Wksf (single leg)	Sell:	\$193.52	\$387.04
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
215	1	HNL1572FD	List:	\$2,347.00	\$2,347.00
		72x15x15 Wall Mount Storage frosted drs	Sell:	\$948.19	\$948.19
			Sell %	59.60	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
216	1	HNLPB1628	List:	\$177.00	\$177.00
		15-3/4W x 27-7/8H Pedestal Back Panel	Sell:	\$71.51	\$71.51
			Sell %	59.60	
		Select Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
217	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves	List:	\$2,623.00	\$2,623.00
			Sell:	\$1,059.69	\$1,059.69
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color LWFE Field Elm			
218	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain	List:	\$337.00	\$337.00
			Sell:	\$136.15	\$136.15
			Sell %	59.60	
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
219	1	HNLRC3072 72W x 30D Rectangle Worksurface	List:	\$564.00	\$564.00
			Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
220	1	HNL231628PBBF 15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	List:	\$937.00	\$937.00
			Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail .C Canopy/Satin			
		Select Grommet Color .X No Grommet			
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Front Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
221	2	HIGS6 Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	List:	\$591.00	\$1,182.00
			Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			

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Item	Qty	Product			Price:	Unit	Extended
		Upholstery Selection	.APX	Apex			
		Apex	20	Blackberry			
		Select Frame Color	.T	Black			
222	1	HIWMM			List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back			Sell:	\$357.94	\$357.94
					Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider			
		Select Arm Type	.A	Height and Width Adj. Arm			
		Select Caster/Glide Option	.S	Black All-Surface Caster			
		Select Mesh Color	.IM	4-Way Black			
		Select Upholstery	\$(1)	Gr 1 UPH			
		Upholstery Selection	.APX	Apex			
		Apex	20	Blackberry			
		Select Lumbar	.BL	Black Adjustable Lumbar			
		Select Base	.SB	Standard Base			
		Select Frame Color	.T	Black			
223	1	HLED31A			List:	\$793.00	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)			Sell:	\$320.37	\$320.37
					Sell %	59.60	
224	1	HLED31AUO			List:	\$646.00	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)			Sell:	\$260.98	\$260.98
					Sell %	59.60	
225	1	HLSL72TW			List:	\$513.00	\$513.00
		Tackboard for 72" W Wallmount Tackboard			Sell:	\$207.25	\$207.25
					Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric			
		Gr B Fab	.SPIN	Spin			
		Select Spin Fabric	02	Alabaster			
Subtotal List:							\$12,534.00
Subtotal Sell:							\$5,063.73
OFFICE B							
226	1	HSWEPC2			List:	\$61.00	\$61.00
		Sweep Handle Kit Satin Nickel 2-Pack			Sell:	\$24.64	\$24.64
					Sell %	59.60	
227	1	HLSLZ5SC72			List:	\$152.00	\$152.00
		60"W External Stiffener			Sell:	\$61.41	\$61.41
					Sell %	59.60	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Color Option .P Black			
228	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/OLegs	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$358.00 \$144.63
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
229	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$958.00 \$387.04
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
230	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs	List: Sell: Sell %	\$2,347.00 \$948.19 59.60	\$2,347.00 \$948.19
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
231	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel	List: Sell: Sell %	\$177.00 \$71.51 59.60	\$177.00 \$71.51
		Select Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
232	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves	List: Sell: Sell %	\$2,623.00 \$1,059.69 59.60	\$2,623.00 \$1,059.69
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color LWFE Field Elm			
233	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain	List: Sell: Sell %	\$337.00 \$136.15 59.60	\$337.00 \$136.15
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
234	1	HNLRC3072	List:	\$564.00	\$564.00

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Item	Qty	Product	Price:	Unit	Extended
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
235	1	HNL231628PBBF	List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
236	2	HIGS6	List:	\$591.00	\$1,182.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type	.F	Fixed	
		Select Caster/Glide Option	.E	Nylon Glide	
		Select Back	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Frame Color	.T	Black	
237	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	

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Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color .T Black			
238	1	HLED31A 31" LED Light W/PwrSupplyForDaisyChain(STARTER)	List: \$793.00 Sell: \$320.37 Sell % 59.60		\$793.00 \$320.37
239	1	HLED31AUO 31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)	List: \$646.00 Sell: \$260.98 Sell % 59.60		\$646.00 \$260.98
240	1	HLSL72TW Tackboard for 72" W Wallmount Tackboard	List: \$513.00 Sell: \$207.25 Sell % 59.60		\$513.00 \$207.25
		Fabric Selection \$(B) Grd B Fabric			
		Gr B Fab .SPIN Spin			
		Select Spin Fabric 02 Alabaster			
Subtotal List:					\$12,534.00
Subtotal Sell:					\$5,063.73
OFFICE C					
241	1	HSWEEPC2 Sweep Handle Kit Satin Nickel 2-Pack	List: \$61.00 Sell: \$24.64 Sell % 59.60		\$61.00 \$24.64
242	1	HLSLZ5SC72 60"W External Stiffener	List: \$152.00 Sell: \$61.41 Sell % 59.60		\$152.00 \$61.41
		Select Color Option .P Black			
243	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	List: \$358.00 Sell: \$144.63 Sell % 59.60		\$358.00 \$144.63
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
244	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: \$479.00 Sell: \$193.52 Sell % 59.60		\$958.00 \$387.04
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
245	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs	List: \$2,347.00 Sell: \$948.19 Sell % 59.60		\$2,347.00 \$948.19
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
246	1	HNLPB1628		List:	\$177.00	\$177.00
		15-3/4W x 27-7/8H Pedestal Back Panel		Sell:	\$71.51	\$71.51
				Sell %	59.60	
		Select Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
247	1	H105299		List:	\$2,623.00	\$2,623.00
		10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves		Sell:	\$1,059.69	\$1,059.69
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.LWFE	Field Elm		
		Select Chassis Laminate Color	LWFE	Field Elm		
248	1	HNLRC2442V		List:	\$337.00	\$337.00
		42W x 24D Rectangle Worksurface vert grain		Sell:	\$136.15	\$136.15
				Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat		
		Edgeband Color Selection	FE	Field Elm		
		Select Grommet Color	.T1	Platinum		
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
249	1	HNLRC3072		List:	\$564.00	\$564.00
		72W x 30D Rectangle Worksurface		Sell:	\$227.86	\$227.86
				Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat		
		Edgeband Color Selection	FE	Field Elm		
		Select Grommet Color	.T1	Platinum		
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
250	1	HNL231628PBBF		List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal		Sell:	\$378.55	\$378.55
				Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin		
		Select Grommet Color	.X	No Grommet		
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
251	2	HIGS6 Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	List:	\$591.00	\$1,182.00
			Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Frame Color .T Black			
252	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
253	1	HLED31A 31" LED Light W/PwrSupplyForDaisyChain(STARTER)	List:	\$793.00	\$793.00
			Sell:	\$320.37	\$320.37
			Sell %	59.60	
254	1	HLED31AUO 31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)	List:	\$646.00	\$646.00
			Sell:	\$260.98	\$260.98
			Sell %	59.60	
255	1	HLSL72TW Tackboard for 72" W Wallmount Tackboard	List:	\$513.00	\$513.00
			Sell:	\$207.25	\$207.25
			Sell %	59.60	
		Fabric Selection \$(B) Grd B Fabric			
		Gr B Fab .SPIN Spin			
		Select Spin Fabric 02 Alabaster			
			Subtotal List:		\$12,534.00
			Subtotal Sell:		\$5,063.73

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
256	1	HSWEEPC2 Sweep Handle Kit Satin Nickel 2-Pack	List: Sell: Sell %	\$61.00 \$24.64 59.60	\$61.00 \$24.64
257	1	HLSLZ5SC72 60"W External Stiffener Select Color Option .P Black	List: Sell: Sell %	\$152.00 \$61.41 59.60	\$152.00 \$61.41
258	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/OLegs Select Laminate \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$358.00 \$144.63
259	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg) Select Paint Color \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$958.00 \$387.04
260	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs Select Chassis Color \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$2,347.00 \$948.19 59.60	\$2,347.00 \$948.19
261	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel Select Laminate Color \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$177.00 \$71.51 59.60	\$177.00 \$71.51
262	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates Select Top Laminate Color .LWFE Field Elm Select Chassis Laminate Color LWFE Field Elm	List: Sell: Sell %	\$2,623.00 \$1,059.69 59.60	\$2,623.00 \$1,059.69
263	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain Select Edge Detail .G Smooth, Flat	List: Sell: Sell %	\$337.00 \$136.15 59.60	\$337.00 \$136.15

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
264	1	HNLRC3072	List:	\$564.00	\$564.00
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
265	1	HNL231628PBBF	List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
266	2	HIGS6	List:	\$591.00	\$1,182.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type	.F	Fixed	
		Select Caster/Glide Option	.E	Nylon Glide	
		Select Back	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Frame Color	.T	Black	
267	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	

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Item	Qty	Product		Price:	Unit	Extended
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
268	1	HLED31A		List:	\$793.00	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)		Sell:	\$320.37	\$320.37
				Sell %	59.60	
269	1	HLED31AUO		List:	\$646.00	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)		Sell:	\$260.98	\$260.98
				Sell %	59.60	
270	1	HLSL72TW		List:	\$513.00	\$513.00
		Tackboard for 72" W Wallmount Tackboard		Sell:	\$207.25	\$207.25
				Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric		
		Gr B Fab	.SPIN	Spin		
		Select Spin Fabric	02	Alabaster		
				Subtotal List:		\$12,534.00
				Subtotal Sell:		\$5,063.73
OT/PT 9						
271	2	H105892		List:	\$1,840.00	\$3,680.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top		Sell:	\$743.36	\$1,486.72
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.LWFE	Field Elm		
		Select Chassis Laminate Color	S	Charcoal		
272	1	HECSBG		List:	\$523.00	\$523.00
		Ganging bracket bulk pack (12/pk)		Sell:	\$227.51	\$227.51
				Sell %	56.50	
273	2	HECSOSQ		List:	\$1,752.00	\$3,504.00
		Square Ottoman		Sell:	\$762.12	\$1,524.24
				Sell %	56.50	
		Select Power Option	.N	None		
		Lounge Fabric Options	\$(3)	Grade 3 Uph		
		Grd 3 UPH	.SX	Moxie		
		Moxie	05	Blueberry		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
274	3	HECSR Perch			List:	\$1,752.00	\$5,256.00
					Sell:	\$762.12	\$2,286.36
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
275	2	HECSRSPMF Stoop MF			List:	\$2,452.00	\$4,904.00
					Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
			Select Power Option	.N		None	
			Seat Cushion Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Back Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
276	2	HIWMM Ignition 2 Task Mid-back, ilira back			List:	\$886.00	\$1,772.00
					Sell:	\$357.94	\$715.88
					Sell %	59.60	
			Control Type	.Y1		Syncho-Tilt W Seat Slider	
			Select Arm Type	.A		Height and Width Adj. Arm	
			Select Caster/Glide Option	.S		Black All-Surface Caster	
			Select Mesh Color	.IM		4-Way Black	
			Select Upholstery	\$(1)		Gr 1 UPH	
			Upholstery Selection	.APX		Apex	
			Apex	20		Blackberry	
			Select Lumbar	.BL		Black Adjustable Lumbar	
			Select Base	.SB		Standard Base	
			Select Frame Color	.T		Black	
277	1	7824-MGY			List:	\$1,159.00	\$1,159.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$666.29
			Sell %	42.51	
			Subtotal List:		\$20,798.00
			Subtotal Sell:		\$9,040.24

PRINCIPAL

278	1	HPC191X Park Ave Support Column For Bullet Jetty & Boomerang Pen	List:	\$219.00	\$219.00
			Sell:	\$88.48	\$88.48
			Sell %	59.60	
		Select Finish Option .X Silver			
279	1	H10502 10500 Series Floorstdn Full Ht Ped B/B/F 15-5/8W x 22-3/4D	List:	\$848.00	\$848.00
			Sell:	\$342.59	\$342.59
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
280	2	H10524LEP 15-3/4Wx23-7/8Dx28-1/2H L-Shaped End Panel	List:	\$335.00	\$670.00
			Sell:	\$135.34	\$270.68
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
281	1	HLVPM1 Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	List:	\$445.00	\$445.00
			Sell:	\$179.78	\$179.78
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
282	1	H105296L 10500 Series 18-7/8W x 24D x 66-5/8H Wardrobe/Strg Cab	List:	\$1,891.00	\$1,891.00
			Sell:	\$763.96	\$763.96
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Select Chassis Laminate Color PINC Pinnacle			
283	2	H105381G 36Wx14-5/8Dx17-1/2H Wall Mount Storage frosted	List:	\$1,332.00	\$2,664.00
			Sell:	\$538.13	\$1,076.26
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Select Chassis Laminate Color PINC Pinnacle			
284	1	H105492	List:	\$2,181.00	\$2,181.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		10500 Series Cred w/Lateral File Left Storage 24x72	Sell:	\$881.12	\$881.12
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Select Chassis Laminate Color PINC Pinnacle			
285	1	H105B3060	List:	\$466.00	\$466.00
		60Wx30D Bullet Worksurface	Sell:	\$188.26	\$188.26
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Edge Color PINC Pinnacle			
286	1	H105R2472	List:	\$424.00	\$424.00
		72Wx24D Rectangle Worksurface	Sell:	\$171.30	\$171.30
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Edge Color PINC Pinnacle			
287	1	HUSLMOD1348	List:	\$646.00	\$646.00
		Laminate Modesty 13h x 48w	Sell:	\$260.98	\$260.98
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
		Select Edgeband Color .PINC Pinnacle			
		Select Color Option .P Black			
288	4	HIGS6	List:	\$591.00	\$2,364.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$955.04
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Frame Color .T Black			
289	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			

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Item	Qty	Product	Price:	Unit	Extended
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
290	1	HTFXM29	List:	\$718.00	\$718.00
		Preside 29.5H X-Base for 36 & 42 Tops	Sell:	\$290.07	\$290.07
			Sell %	59.60	
		Paint Selection	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.PR6	Silver	
291	1	HTLD36	List:	\$538.00	\$538.00
		Preside 36" Round Shaped Laminate Top	Sell:	\$217.35	\$217.35
			Sell %	59.60	
		Edge Option	.G	2MM/Flat	
		Select Edge Finish	PINC	Pinnacle	
		Select Grommet	.N	No Grommets	
		Select Laminate	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.PINC	Pinnacle	
292	1	HLED31AUO	List:	\$646.00	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)	Sell:	\$260.98	\$260.98
			Sell %	59.60	
293	1	HLED31A	List:	\$793.00	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)	Sell:	\$320.37	\$320.37
			Sell %	59.60	
294	1	HSLZ5SC72	List:	\$152.00	\$152.00
		60"W External Stiffener	Sell:	\$61.41	\$61.41
			Sell %	59.60	
		Select Color Option	.P	Black	
295	1	HLSL72TW	List:	\$500.00	\$500.00
		Tackboard for 72" W Wallmount Tackboard	Sell:	\$202.00	\$202.00
			Sell %	59.60	
		Fabric Selection	\$(A)	Grd A Fabric	
		Gr A Fab	.APN	Appoint	

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30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Appoint Fabric Color		17	Dark Pewter
				Subtotal List:	\$17,051.00
				Subtotal Sell:	\$6,888.57
PROD RM					
296	1	TC-4810 DIVERSIFIED WOODCRAFTS FORUM 48" TOOL CABINET	List:	\$5,625.00	\$5,625.00
			Sell:	\$2,628.77	\$2,628.77
			Sell %	53.27	
48"W x 22"D x 84"H Both sets of doors include locks Finished v durable earth-friendly UV finish Solid Maple and Maple Veneer Construction The interior on the upper half, including the doors, i with 1/4" pegboard The lower half has one fixed and two adjusta plywood shelves This cabinet comes with pegs designed to hold woodworking tools Three sizes of totes are also available and sol separately					
Wood: Maple Stain:Northwood					
297	1	SPECIAL-1 FURNITURE LAB 72"R RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List:	\$2,531.00	\$2,531.00
			Sell:	\$1,300.16	\$1,300.16
			Sell %	48.63	
298	1	SPECIAL-2 FURNITURE LAB Horizon Base, Quadruple Column (Supports a 72"R top, with 4: 2" Columns, 32 x 32" Base Plate and 10 x 10" Top Plate) - Table Height with	List:	\$929.00	\$929.00
			Sell:	\$509.04	\$509.04
			Sell %	45.21	
299	2	HLT2460T-R3 24Dx60Wx30H Single Ped/RH B/B/F Lam T-mold Top	List:	\$3,043.00	\$6,086.00
			Sell:	\$1,323.71	\$2,647.42
			Sell %	56.50	
		Select Caster	.C	Standard	
		Select Laminate	.DD	Natural Maple	
		Select Paint Color	\$(P1)	P1 Paint Opts	
		Select Grade 1 Paint	.S	Charcoal	
300	10	HE4LSTL30 Build Cafe Height 4-Leg Stool	List:	\$249.00	\$2,490.00
			Sell:	\$100.60	\$1,006.00
			Sell %	59.60	
		Select Paint Option	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
301	8	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$5,784.00
			Sell:	\$292.09	\$2,336.72
			Sell %	59.60	
		Select Arm Type	.N	No Arm	

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Item	Qty	Product	Price:	Unit	Extended
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
302	8	HMG1	List:	\$723.00	\$5,784.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$2,336.72
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
303	3	HMG5	List:	\$566.00	\$1,698.00
		Motivate 4-Leg Cafe Ht Stool	Sell:	\$228.66	\$685.98
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .R Rubber Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
304	3	HMG5	List:	\$566.00	\$1,698.00
		Motivate 4-Leg Cafe Ht Stool	Sell:	\$228.66	\$685.98
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .R Rubber Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
305	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
306	2	HIWMM	List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$715.88
			Sell %	59.60	

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Item	Qty	Product	Price:	Unit	Extended
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
307	4	HHABCASTER		List: \$90.00	\$360.00
		Adjustable Height Base - Caster Add-On Kit		Sell: \$36.36	\$145.44
				Sell % 59.60	
308	4	HEB4LEG		List: \$244.00	\$976.00
		Build 4 pack adjustable post legs (22"-34")		Sell: \$98.58	\$394.32
				Sell % 59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
309	2	HESH6066E		List: \$977.00	\$1,954.00
		Build 60x66 Horseshoe Table Top		Sell: \$394.71	\$789.42
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	
		Select T-Mold Edge Color	.D	Natural Maple	
310	1	HETR3048E		List: \$450.00	\$450.00
		Build Rectangle Top 30x48		Sell: \$181.80	\$181.80
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	
		Select T-Mold Edge Color	.D	Natural Maple	
311	1	HETR3072E		List: \$563.00	\$563.00
		Build Rectangle Top 30x72		Sell: \$227.45	\$227.45
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	

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Item	Qty	Product	Price:	Unit	Extended
		Select T-Mold Edge Color .D Natural Maple			
312	2	HTMC424272BB Preside 42x72 Standing Mbl Collab Tbl w/ BB Top	List: \$3,711.00 Sell: \$1,499.24 Sell % 59.60		\$7,422.00 \$2,998.48
		Select Grommet .N No Grommets			
		Select Wood Top Color .LH903 Birch Butcherblock			
		Select Caster/Glide Option .C Caster			
		Paint Selection \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
313	30	TOT06-T15 MEDIA TECHNOLOGIES Toto 6" Tote, T15 Falcon, 6"H x 12.25"W x 15.25"D	List: \$52.00 Sell: \$28.49 Sell % 45.21		\$1,560.00 \$854.70
314	30	TOT03-T15 MEDIA TECHNOLOGIES Toto 3" Tote, T15 Falcon, 3"H x 12.25"W x 15.25"D	List: \$38.00 Sell: \$20.82 Sell % 45.21		\$1,140.00 \$624.60
		Narrow - Wide NARROW Narrow			
315	3	TOTOS4842-24-MB-T MEDIA TECHNOLOGIES Rubix Open 12 cubicle Storage unit, mobile, TFL case, 48"W x 24"D x 29"H	List: \$2,070.00 Sell: \$1,134.25 Sell % 45.21		\$6,210.00 \$3,402.75
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE-TFL HPL Top General-RubixTop General Laminates			
		HPL-General Black Black 909-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids Black_PVC Black			
		Powder Coat G1 G1			
		G1 Powder Coat 912 Black 912 Black			
316	1	CCB3636-24-MB-TT MEDIA TECHNOLOGIES Rubix Cubicle Storage unit w- doors, TFL case & doors, 36"W x 24"D x 36"H	List: \$1,784.00 Sell: \$977.53 Sell % 45.21		\$1,784.00 \$977.53
		Door Orientation Closed Closed			
		Pull Type P2 P2 Arch pull			
		Locks? N No locks			
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE-TFL HPL Top General-RubixTop General Laminates			
		HPL-General Black Black 909-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids Black_PVC Black			
		Powder Coat G1 G1			

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Item	Qty	Product		Price:	Unit	Extended
			G1 Powder Coat 912 Black 912 Black			
317	16	TT02-3048C3B		List: \$2,281.00		\$36,496.00
		NATIONAL PUBLIC SEATING, Titan Table, 30" x 48" x 40" height, Butcherblock Top		Sell: \$1,187.37		\$18,997.92
				Sell % 47.95		
318	10	5294		List: \$624.00		\$6,240.00
		Wire Shelving Starter Unit, 24 x 48"		Sell: \$393.21		\$3,932.10
				Sell % 36.99		
			Color Option GR Gray			
319	10	7824-MGY		List: \$1,159.00		\$11,590.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h		Sell: \$666.29		\$6,662.90
				Sell % 42.51		
320	8	RD 7'6"x8'6" HD Dark Gray		List: \$1,634.00		\$13,072.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray		Sell: \$2,059.29		\$16,474.32
				Sell % -26.03		
				Subtotal List:		\$126,966.00
				Subtotal Sell:		\$72,628.20
STAFF LOUNGE						
321	2	HSISLAFENB1842		List: \$280.00		\$560.00
		Islds End Pnl Flagship HT 42Hx18W No back		Sell: \$101.64		\$203.28
				Sell % 63.70		
			Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm				
322	1	HSISLAUT2PNB7218S2		List: \$555.00		\$555.00
		Islds Top 18Dx72W 2 End Pnls Span 2		Sell: \$201.47		\$201.47
				Sell % 63.70		
			Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm				
		Select Edgeband Color .FE Field Elm				
323	2	HFSC183640A		List: \$1,407.00		\$2,814.00
		Flagship Stg Cab 39 1/8Hx36Wx18D A Pulls-2 Adj Shlf		Sell: \$510.74		\$1,021.48
				Sell % 63.70		
			Lock/Omt Opts .L Standard Random Key Lock			
		Select Paint Color \$(P1) P1 Paint Opts				
		Select Grade 1 Paint .PJW Designer White				
324	8	HFCG6		List: \$895.00		\$7,160.00
		Flock Casual Guest		Sell: \$361.58		\$2,892.64
				Sell % 59.60		

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Item	Qty	Product		Price:	Unit	Extended
			SELECT UPHOLSTERY	\$(3)	GRD III UPHOLSTERY	
			Grd 3 Uph	.SX	Moxie	
			Moxie	15	Mulberry	
			Flock Frame Opt	.PR8	Silver Texture	
325	10	HFCG6		List:	\$895.00	\$8,950.00
		Flock Casual Guest		Sell:	\$361.58	\$3,615.80
				Sell %	59.60	
			SELECT UPHOLSTERY	\$(3)	GRD III UPHOLSTERY	
			Grd 3 Uph	.SX	Moxie	
			Moxie	05	Blueberry	
			Flock Frame Opt	.PR8	Silver Texture	
326	1	HASLB2		List:	\$3,759.00	\$3,759.00
		Astir Two Seat Lounge: Low Back		Sell:	\$1,518.64	\$1,518.64
				Sell %	59.60	
			Select Arm Option	.B	Both Arms	
			Lounge Fabric Options	\$(3)	Grade 3 Uph	
			Grade 3 Fab	.SX	Moxie	
			Moxie	05	Blueberry	
			Select Foot Option	.PM	Post Metal	
			Select Foot Color	P8V	Textured Titanium	
327	1	HASLB3		List:	\$4,805.00	\$4,805.00
		Astir Three Seat Lounge: Low Back		Sell:	\$1,941.22	\$1,941.22
				Sell %	59.60	
			Select Arm Option	.B	Both Arms	
			Lounge Fabric Options	\$(3)	Grade 3 Uph	
			Grade 3 Fab	.SX	Moxie	
			Moxie	05	Blueberry	
			Select Foot Option	.PM	Post Metal	
			Select Foot Color	P8V	Textured Titanium	
328	3	HBTX30L		List:	\$586.00	\$1,758.00
		Seated height X-base for support of 42" tops		Sell:	\$236.74	\$710.22
				Sell %	59.60	
			Select Paint Color	\$(P2)	P2 Paint Opts	
			Select Grade 2 Paint	.PR8	Silver Texture	
329	3	HBTTRND42		List:	\$519.00	\$1,557.00
		42" Round Top		Sell:	\$209.68	\$629.04
				Sell %	59.60	
			Select Grommet	.N	No Grommets	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Grade	\$(L1STD)			
		Select Grade 1 Laminate Finish	.LWFE			
		Select Edgeband Color	.FE			
330	1	HSCCSR2448LM		List:	\$1,598.00	\$1,598.00
		Laminate Coffee Table Soft Rect 24Wx48Lx16H		Sell:	\$645.59	\$645.59
				Sell %	59.60	
		Select Laminate Top	\$(L1STD)			
		Select Top Laminate Color	.LWFE			
		Select Edge Color	FE			
		Select Base Color	.LE408			
		Select Strecher Paint	\$(P1)			
		Select Grade 1 Paint	.P7A			
331	1	HSCER24LM		List:	\$1,470.00	\$1,470.00
		Laminate End Table Round 24Dx22H		Sell:	\$593.88	\$593.88
				Sell %	59.60	
		Select Laminate Top	\$(L1STD)			
		Select Top Laminate Color	.D			
		Edge Color	D			
		Select Base Color	.LE408			
		Select Strecher Paint	\$(P1)			
		Select Grade 1 Paint	.P7A			
332	1	HTLC4296LCTP		List:	\$2,130.00	\$2,130.00
		Presd 42Wx96L Seat HT non-pwrd Collb Tbl w/prtl mod		Sell:	\$860.52	\$860.52
				Sell %	59.60	
		Select Grommet	.N			
		Select Top Laminate	\$(L1STD)			
		Select Grade 1 Laminate Finish	.LWFE			
		Select Base Laminate	\$(L1STD)			
		Select Grade 1 Laminate Finish	.LWFE			
		Select Modesty Laminate	\$(L1STD)			
		Select Grade 1 Laminate Finish	.LWFE			
		Select Edge Color	.FE			
333	1	CC08DD		List:	\$8,761.00	\$8,761.00
		Central Storage - A-Frame Bistro/Counter w/Riser (Long), 105W x 36 1/2D x 41H, WHITE RESI STORAGE		Sell:	\$5,469.59	\$5,469.59
				Sell %	37.57	
		Lock Selection	KL			
		Worksurface HPL Laminate Selection	AISA			
		Worksurface Edge Band Selection	WI			

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Item	Qty	Product	Price:	Unit	Extended
334	3	7824-MGY	List:	\$1,159.00	\$3,477.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$1,998.87
			Sell %	42.51	
			Subtotal List:		\$49,354.00
			Subtotal Sell:		\$22,302.24
SXI 16					
335	4	VY1L.3672.P2	List:	\$1,952.00	\$7,808.00
		Haskell Voyager table, 36d x 72w, standard laminate top and locking casters.	Sell:	\$1,069.59	\$4,278.36
			Sell %	45.21	
			Adjustable height, no storage options Platinum frame only. NATURAL RIFT LAMINATE		
336	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
337	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
338	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
339	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			

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Item	Qty	Product		Price:	Unit	Extended
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
340	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
341	1	HHABCASTER		List:	\$90.00	\$90.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$36.36
				Sell %	59.60	
342	1	HEB4LEG		List:	\$244.00	\$244.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$98.58
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
343	1	HESH6066E		List:	\$977.00	\$977.00
		Build 60x66 Horseshoe Table Top		Sell:	\$394.71	\$394.71
				Sell %	59.60	
		Select Grommet	.N	No Grommets		
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
344	1	HPHAP2028E		List:	\$1,166.00	\$1,166.00
		20x28 Pneumatic HAT w/ T-mold		Sell:	\$471.06	\$471.06
				Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		

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Item	Qty	Product	Price:	Unit	Extended
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
345	7	HMVR-3672G-AH	List:	\$1,937.00	\$13,559.00
		Motivate Table Rect 36Dx72W 2mm Edge Adj Height Base	Sell:	\$782.55	\$5,477.85
			Sell %	59.60	
		Select Grommet Location	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Edge Color	.FE	Field Elm	
		Select Caster/Glide Option	.C	Caster	
		Select Paint Grade	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
346	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
347	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
348	1	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$766.85
			Sell %	0.00	
349	1	7824-MGY	List:	\$1,159.00	\$1,159.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$666.29
			Sell %	42.51	
350	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$40,089.00
			Subtotal Sell:		\$21,345.14
SXI 18					
351	1	H105892	List:	\$1,840.00	\$1,840.00

FARMINGTON

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Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
352	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
353	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
354	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
355	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
356	1	HPHAP2028E	List:	\$1,166.00	\$1,166.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$471.06
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
357	11	HMVR-3672G-AH	List:	\$1,937.00	\$21,307.00
		Motivate Table Rect 36Dx72W 2mm Edge Adj Height Base	Sell:	\$782.55	\$8,608.05
			Sell %	59.60	
		Select Grommet Location	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Edge Color	.FE	Field Elm	
		Select Caster/Glide Option	.C	Caster	
		Select Paint Grade	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
358	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
359	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
360	2	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$1,533.70
			Sell %	0.00	
361	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	Sell: \$2,059.29 Sell % -26.03		\$4,118.58
			Subtotal List:		\$39,005.00
			Subtotal Sell:		\$20,352.07

VISIONS CAFE

362	1	FREIGHT ENWORK FRT ** Enwork pricing good thru 5/31/23 **	List: \$0.00 Sell: \$205.48 Sell % 0.00		\$0.00 \$205.48
363	1	NEL2484 Landing Team Table (Complete Table) on Levelers, 24"D x 84"W - 24"D tables have a single support panel set off-center (flush with the back edge) beneath	List: \$2,222.00 Sell: \$974.03 Sell % 56.16		\$2,222.00 \$974.03
		Finish & Edge A Laminate w/ 3mm PVC Edge			
		Table Height B Bar Height (42"H)			
		Footer Bar (n/a) N No Pilot Holes for Footer Bar			
		Cable Management N No Cable Management			
		Laminate - Outside Shell X Wilsonart/Formica Non - Premium, Premium MANITOBA MAPLE			
		mium (-38, -60), Wilsonart Premium (-07, -12, -18, -28, -52, -78), ~ Please specify name and number of special laminate. Apply upchar			
		Laminate - Inner Shell X Wilsonart/Formica Non - Premium, Premium MANITOBA MAPLE			
		mium (-38, -60), Wilsonart Premium (-07, -12, -18, -28, -52, -78), ~ Please specify name and number of special laminate. Apply upchar			
364	4	Horizon.1-30x48 Horizon End Base (2 Support a 30X48" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	List: \$290.00 Sell: \$148.97 Sell % 48.63		\$1,160.00 \$595.88
365	2	Horizon.1-30X60 Horizon End Base (2 Support a 30X60" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Base Finish TBD	List: \$290.00 Sell: \$148.97 Sell % 48.63		\$580.00 \$297.94
366	4	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: \$28.00 Sell: \$13.42 Sell % 52.06		\$112.00 \$53.68
367	2	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: \$28.00 Sell: \$13.42 Sell % 52.06		\$56.00 \$26.84
368	2	SPECIAL-5 30X48" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: \$547.00 Sell: \$280.99 Sell % 48.63		\$1,094.00 \$561.98
369	1	SPECIAL-8 30X60" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: \$677.00 Sell: \$347.77 Sell % 48.63		\$677.00 \$347.77

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
370	1	SPECIAL-4	List:	\$12,368.00	\$12,368.00
		Mercury Wall Bench (36"Ht., BUILD TO 192"L (not between two walls), 3 Equal Sections, Plain Back, Unfinished Outside Back, 2 Finished Ends, Crumb Rail, 6"	Sell:	\$6,776.99	\$6,776.99
			Sell %	45.21	
			Inside Back: FurnitureLab Vinyl BURGUNDY 518765		
			SPEC-2: Balance: FurnitureLab Vinyl BURGUNDY 518765		
371	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N	No Arm		
		Select Caster Option .E	Standard Nylon Glide		
		Select Shell Color .MB	Mulberry		
		Select Frame Color .PLAT	Platinum Metallic		
			Subtotal List:		\$19,715.00
			Subtotal Sell:		\$10,424.77
Z-FREIGHT					
372	1	Z-FREIGHT	List:	\$0.00	\$0.00
		FURNITURE LAB (Shipping (NET)- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,683.97	\$2,683.97
			Sell %	0.00	
373	1	Z-FREIGHT	List:	\$0.00	\$0.00
		HASKELL - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$240.00	\$240.00
			Sell %	0.00	
374	1	Z-FREIGHT	List:	\$0.00	\$0.00
		INTENSA- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$288.00	\$288.00
			Sell %	0.00	
375	1	Z-FREIGHT	List:	\$0.00	\$0.00
		MEDIA TECH- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$534.25	\$534.25
			Sell %	0.00	
376	1	Z-FREIGHT	List:	\$0.00	\$0.00
		NORIX- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$1,609.00	\$1,609.00
			Sell %	0.00	
377	1	Z-FREIGHT	List:	\$0.00	\$0.00
		NATIONAL PUBLIC SEATING - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$1,232.88	\$1,232.88
			Sell %	0.00	
378	1	Z-FREIGHT	List:	\$0.00	\$0.00
		TENNSCO - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,410.96	\$2,410.96
			Sell %	0.00	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
379	1	Z-FREIGHT	List:	\$0.00	\$0.00
		VERSARE-ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,328.77	\$2,328.77
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$11,327.83
zINSTALL					
380	1	INSTALL RT	List:	\$0.00	\$0.00
		Labor to Receive Deliver and Install per proposal	Sell:	\$65,279.00	\$65,279.00
			Sell %	0.00	
		All work during Regular Business Hours			
		No stair carry			
		Area to be free and clear			
		Non-Union Labor			
			Subtotal List:		\$0.00
			Subtotal Sell:		\$65,279.00
			Total List:		\$886,243.00
			Total Sell:		\$512,528.54



Proposal

Date: 5/26/2023
Reference #: 606430

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
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Proposal Notes

Deposit Required:

Additional Information:

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
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**TERMS AND CONDITIONS OF PURCHASE
(FURNITURE – WORKSPACE INTERIORS)**

1. ODP Business Solutions, LLC ("ODP Business Solutions") shall make commercially reasonable efforts to install all products as quickly as possible. However, any delivery and/or installation dates quoted to Customer are approximate, and ODP Business Solutions obligation shall be only to deliver and/or install the products within a reasonable time. Also, due to certain factory shipment schedules, it is possible that ODP Business Solutions will be able to deliver and install portions of the job in phases. Customer will be invoiced for the items as they are delivered and payment will be due as set forth in Section 3 below.
2. All prices are firm for thirty (30) days from date of proposal.
3. Payment terms are net twenty (20) days from date of invoice, unless otherwise agreed to and as documented on the order or quote. Customer will be invoiced for items when delivery and installation (if applicable) is complete, and any punch issues are less than 10% of the value of the entire order. In no event shall payment be withheld for delivered products and services. Customer shall pay 90% of the invoice and may withhold 10% until completion of the job. The balance is payable immediately after any outstanding issues are resolved.
4. All orders are subject to credit approval.
5. ODP Business Solutions requires a minimum deposit equaling 50% on all orders over \$20,000. Said deposit will be applied to Customer's account until such product is delivered and invoiced. Each invoice, less its proportionate share of the deposit, will be due and payable as set forth in Section 4 above.
6. All products and materials are subject to applicable taxes, as well as any applicable inbound freight and fabrication charges.
7. An order is not cancelable once in production. "Quick ships" and fabric orders are not cancelable.
8. Any quotation for special order products or materials shall be approved by an authorized Customer representative for correct product number, fabric, specifications and quantities. Any services rendered to Customer to change or modify the specification and layout before or during installation will be charged to Customer at prevailing rates. If such changes or modifications result in additional products, parts, materials or labor, they will be billed to Customer at prevailing rates.
9. Delivery and installation services are conducted during normal business hours of 8:00 a.m. to 5:00 p.m., Monday through Friday. If services are requested outside of normal business hours, if special handling or equipment is required, if moving of products other than delivered is required, or if there are any unusual condition not made known to ODP Business Solutions at the time of sale, extra labor charges at prevailing rates may apply.
10. If during installation, additional products are necessary or required to complete the job, such additional products and labor will be charged to Customer at prevailing rates.
11. Electric current, heat, hoisting and/or elevator service will be furnished without charge to ODP Business Solutions.
12. Floors shall be smooth, level and free from debris, and concrete subject to dampness shall be waterproofed prior to delivery and installation of products.
13. If Customer is unwilling or unable to accept delivery or installation of the products according to the specified schedule, the products will be stored at Customer's expense. Customer shall pay a warehouse charge payable monthly. Double handling of a product will be charged at our normal hourly rate.
14. ODP Business Solutions makes no warranties, expressed or implied, as to merchantability or as the suitability of the products for any particular purpose, except those made by the manufacturer of the products. Any claim must be made to ODP Business Solutions in writing within five (5) days after delivery or installation of the products and if no claim is so received by ODP Business Solutions it will be conclusively presumed that Customer has accepted and that the products are as represented.
15. No liability shall accrue against ODP Business Solutions as a result of breach of terms and conditions caused by any strike, act of God, lockout, accident, or delay beyond its control.
16. ODP Business Solutions retains, and Customer hereby grants to ODP Business Solutions, a security interest in the products to secure the purchase price therefore. The products shall remain personal property regardless of being fixed to any real property. If Customer defaults in the payment of the purchase price when due, ODP Business Solutions shall have all rights and remedies granted by the Uniform Commercial Code. A finance charge of 2% per month (annual percentage rate 24%) will be charged on all past due balances. Customer shall pay all collection costs, including attorneys fee, in the event any claim is referred to a collection agency or attorney.
17. Products shipped directly to Customer shall be the responsibility of Customer except if agreed in writing that ODP Business Solutions will provide delivery and installation services. The receiving Customer is responsible to inspect products and file any necessary freight claims with freight provider.
18. Manufacturer warranties apply for parts only. Labor is not included.
19. It is Customer's responsibility to furnish a certified electrician to "hardwire" cubicle stations to building power.
20. All items set forth in the quotation are non-returnable.
21. IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR CONSEQUENTIAL, SPECIAL, INDIRECT OR INCIDENTAL DAMAGES, WHETHER IN AN ACTION BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE) OR ANY OTHER LEGAL THEORY, EVEN IF THE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
22. Each party shall indemnify and hold harmless the other party from and against any and all third-party claims, demands, actions, suits, losses, liabilities, damages and all related costs and expenses, including without limitation reasonable attorneys' fees due to, arising from or relating to the negligent, willful or reckless act or omission of the indemnifying party.
23. These terms and conditions shall be governed by the law of the State of Florida, without regard to conflict of laws principles.

Customer has read and understands these terms and conditions of purchase.

Customer: _____ Customer PO#: _____

Customer's Signature: _____ Title: _____

Print Name: _____ Date: _____

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FARMINGTON
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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
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Special Instructions:

Proposal valid for 30 days

Financing options available, ask our team about our **Furniture Leasing Program**.

Please note: a deposit is required on all furniture orders prior to order placement

One of the following is required prior to placing your order: Signed Terms and Condition, Furniture Agreement on file or a Workspace Interiors Furniture Addendum on file

Workspace Interiors may require additional credit information, prior to placing your order

The appropriate tax will be applied at the time of invoicing

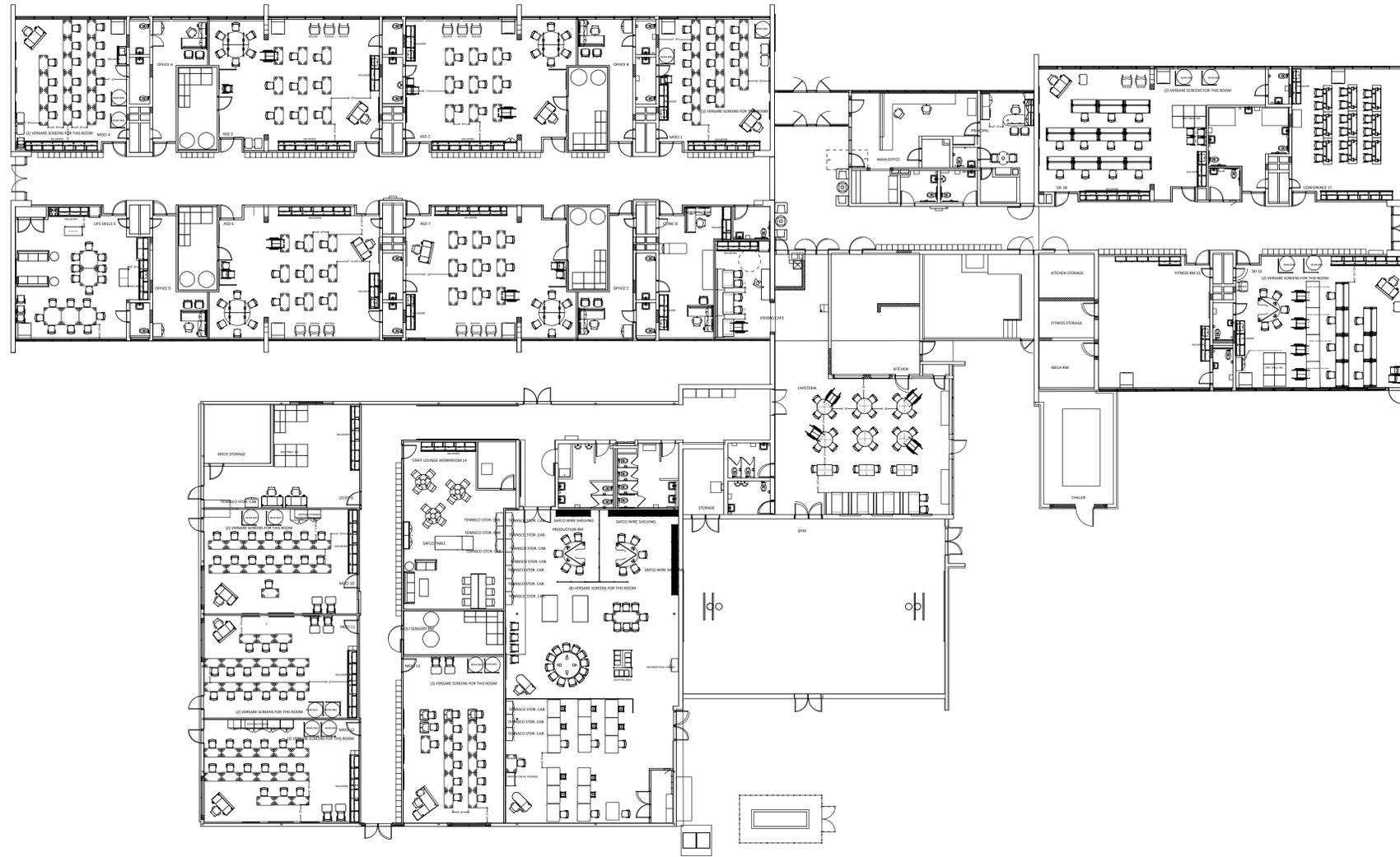
This proposal contains **Special Order** items that are **Not Returnable**

Once an order is placed, cancellations are **Not Allowed**.

Estimated leadtime is subject to the manufactures production / shipping schedule

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Scale 1/16" = 1'

DATE	DESCRIP.	DWN
8/24/2023	REVISIONS	JH
5/24/2023	REVISIONS	JH
3/18/2023	REVISIONS	JH

OVERALL SPACE PLAN

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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MOTIVATE- MULBERRY



MOTIVATE- REGATTA



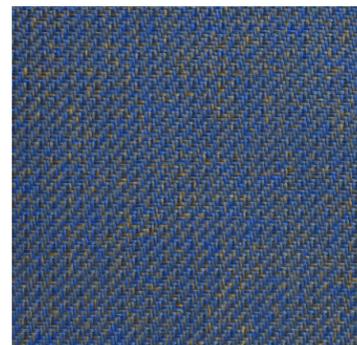
PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



LAMINATE-CHARCOAL



SCREEN-SALSA BLUE



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**

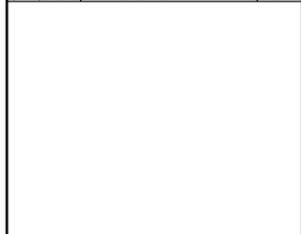


NORIX ROCKER- LAGOON

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



ASD FINISHES AND FABRICS

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



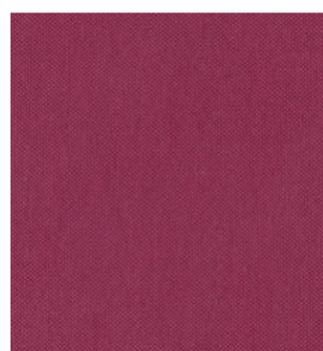
LAMINATE-CHARCOAL



CONTOURETT- NAVY



SILVERTEX JET



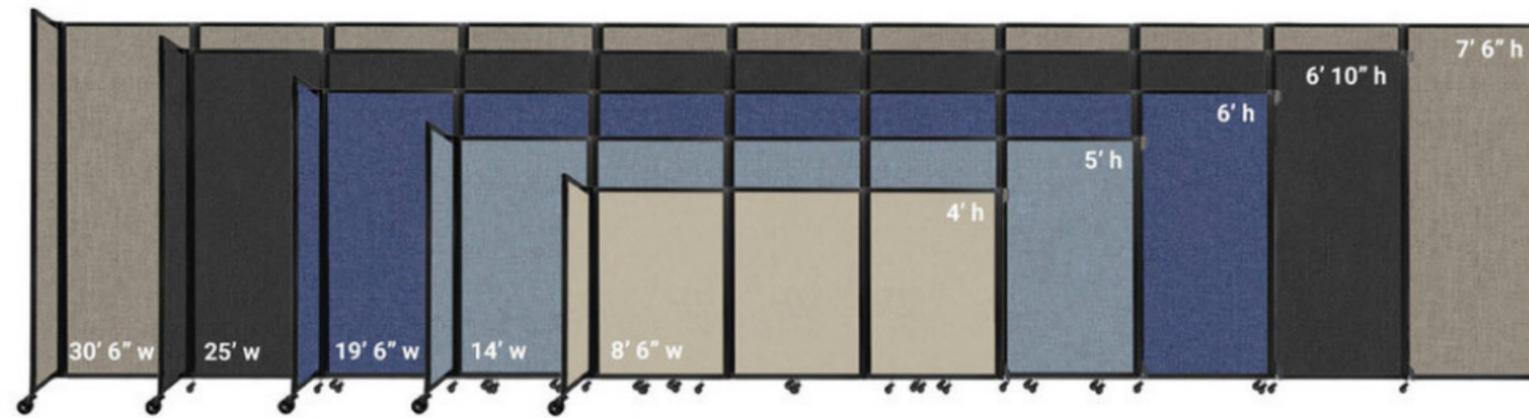
SILVERTEX RASPBERRY



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**



VERSARE SCREEN



8'6"W X 7'6"H VERSARE SCREEN

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI FINISHES AND FABRICS

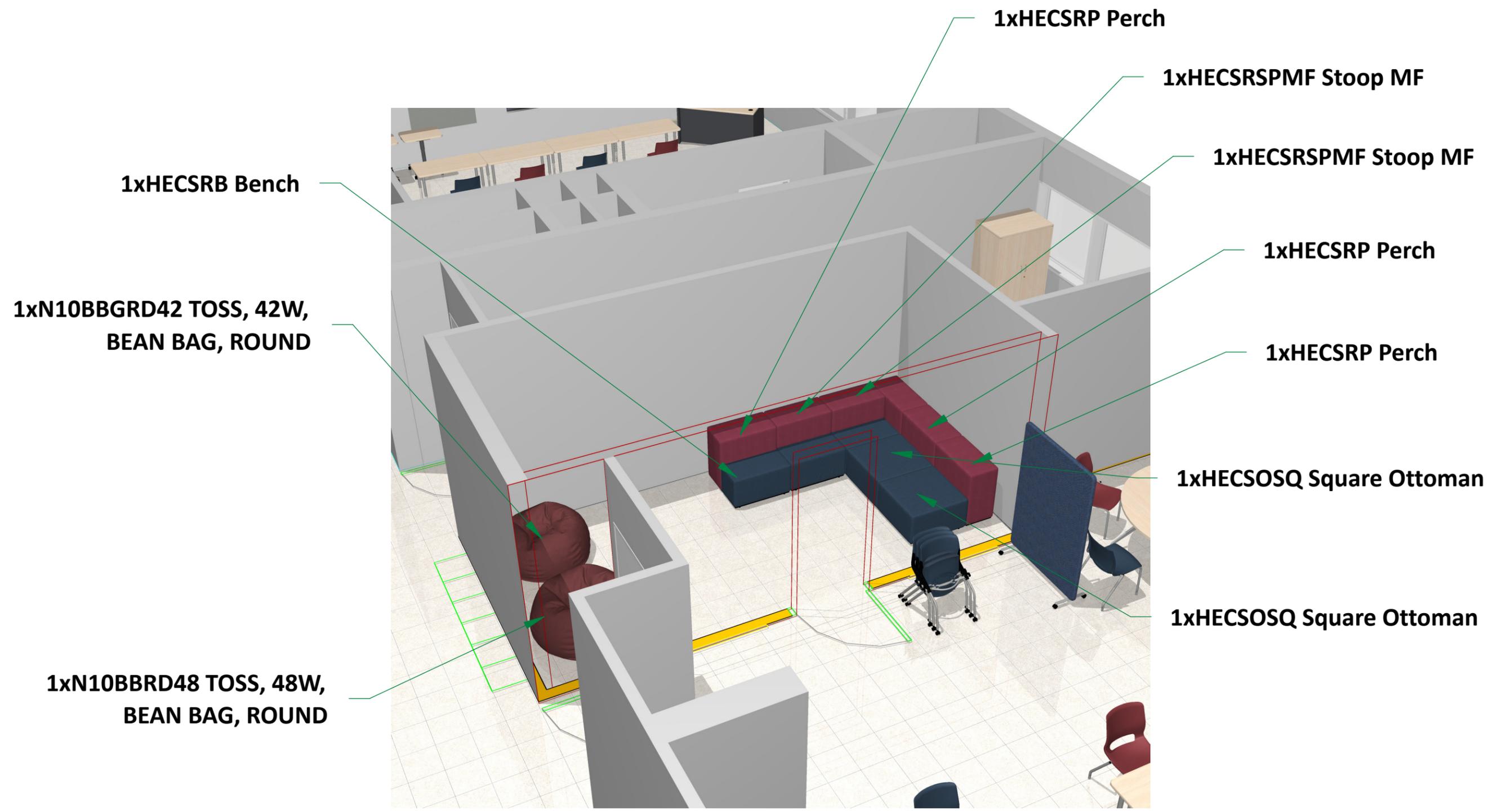
SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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Finishes Shown:



MOXIE BLUEBERRY MOXIE MULBERRY SILVERTEX RASPBERRY

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD/ MOCI SENSORY RMS-FINISHES AND FABRICS

SCALE: AS NOTED
 SALES: JF VELLOZZO
 DESIGNER: Jayne Hillsman

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MOTIVATE- MULBERRY



LAMINATE- MANITOBA MAPLE



BANQUETTE VINYL- BURGUNDY 518765

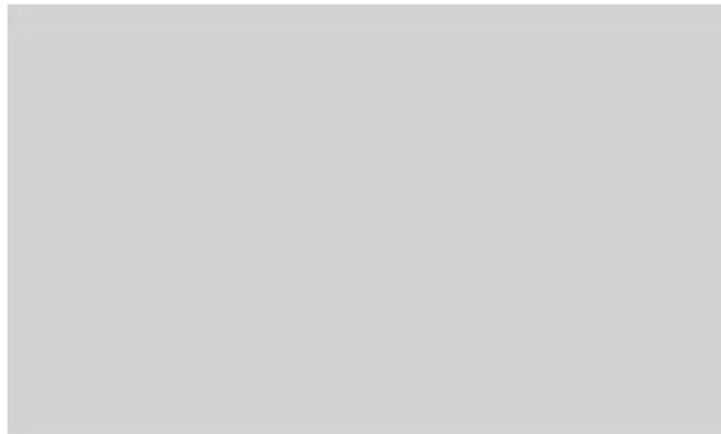


TABLE BASE- SILVER

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



**VISIONS CAFE AND
CAFETERIA FINISHES AND
FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



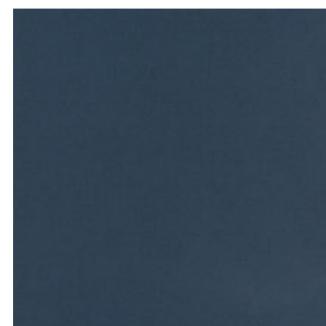
PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



PAINT-TEXTURED CHARCOAL



SOFA: MOXIE- BLUBERRY



MEDIA TECH- CLASSIC MAPLE



MEDIA TECH- CLASSIC WHITE



MEDIA TECH- BLACK

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**LIFE SKILLS FINISHES AND
FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

c:\Users\Jayne-Hillsman\Office Depot\Interiors-Furniture - Project_Design\2023 Projects\FARMINGTON SCHOOL DIST\VISIONS ADULT LEARNING\031423_FARMINGTON_SCHOOLS_VISIONS SPACE PLAN.ccmdrwr



SEATING: MOXIE- BLUBERRY



LAMINATE- FIELD ELM



PAINT- SILVER TEXTURE

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



**LOBBY FINISHES AND
FABRICS**

SCALE: AS NOTED

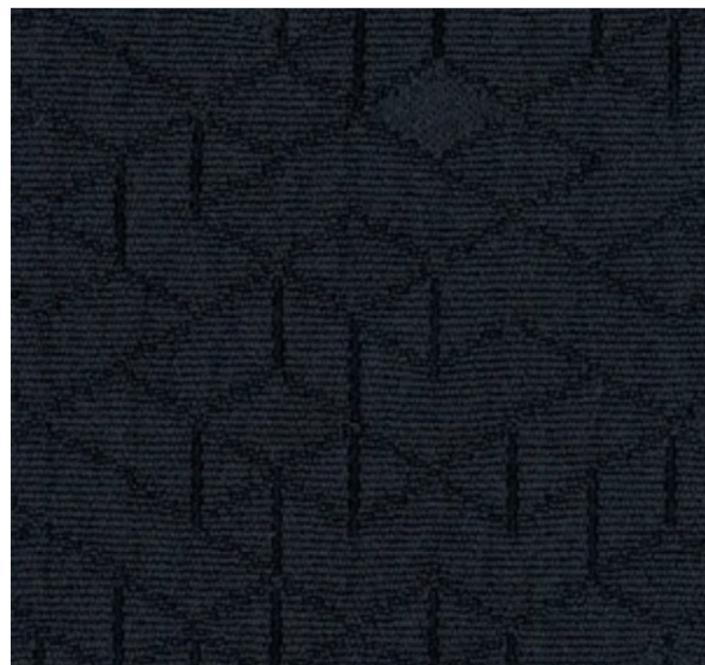
SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



**IGNITION SEATING- APEX BLACKBERRY
BLACK MESH BACK**



LAMINATE- FIELD ELM



PAINT- SILVER TEXTURE



TACKBOARD: SPIN ALABASTER

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**TEACHER OFFICES FINISHES
AND FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

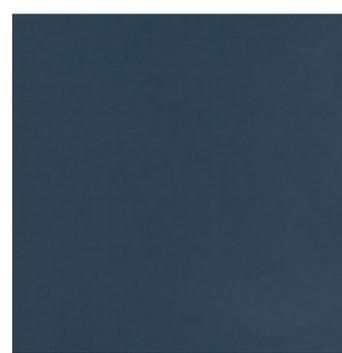
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**FARMINGTON
PUBLIC SCHOOLS**

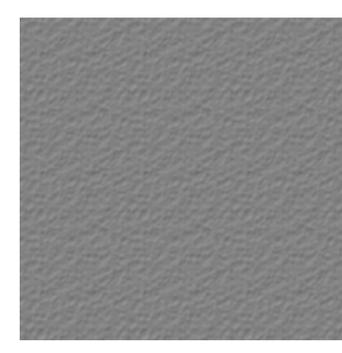
VISIONS UNLIMITED SCHOOL



MOXIE - BLUEBERRY



MOXIE - MULBERRY



TENNSCO PAINT- MED GREY



LAMINATE- FIELD ELM

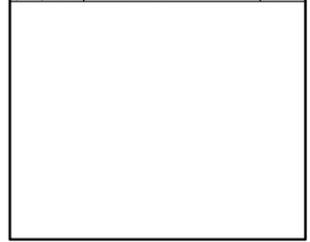


LAMINATE-CHARCOAL



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



**OT/T FINISHES AND
FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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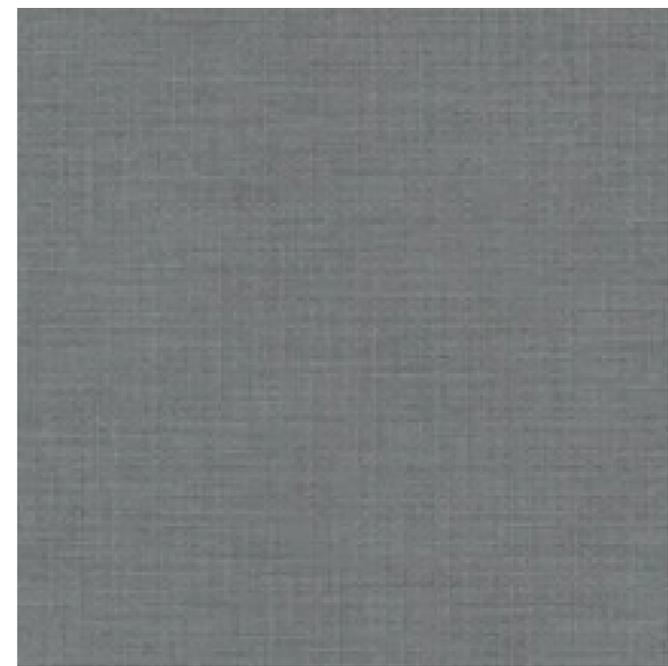
**IGNITION SEATING- APEX BLACKBERRY
BLACK MESH BACK**



LAMINATE- PINNACLE



PAINT- SILVER



TACKBOARD: APPOINT DARK PEWTER

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



**PRINCIPAL OFFICE FINISHES
AND FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



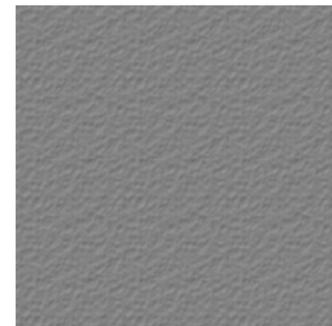
LAMINATE-CHARCOAL



CONTOURETT- NAVY



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**



TENNSCO PAINT- MED GREY



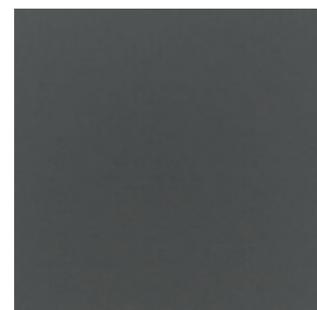
LAMINATE- NATURAL MAPLE



BUTCHER BLOCK



MEDIA TECH LAM- CLASSIC MAPLE



MEDIA TECH LAM- FORMICA BLACK



VERSARE SCREEN



8'6"W X 7'6"H VERSARE SCREEN

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

PRODUCTION RM FINISHES AND FABRICS

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



MOXIE MULBERRY



MOXIE BLUEBERRY



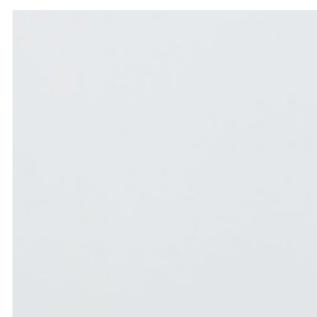
PAINT- SILVER TEXTURE



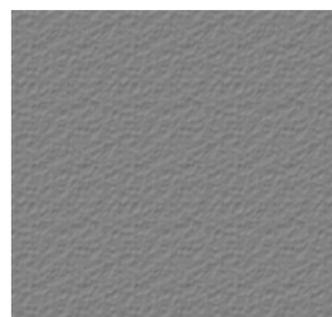
LAMINATE- FIELD ELM



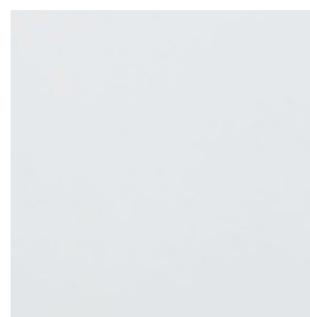
PAINT-TEXTURED CHARCOAL



HON PAINT-DESIGNER WHITE



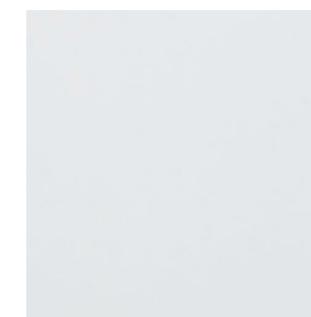
TENNSCO PAINT- MED GREY



SAFCO LAMINATE- WHITE



SAFCO LAMINATE- ASIAN SAND



SAFCO PAINT- WHITE

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



**STAFF LOUNGE FINISHES
AND FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



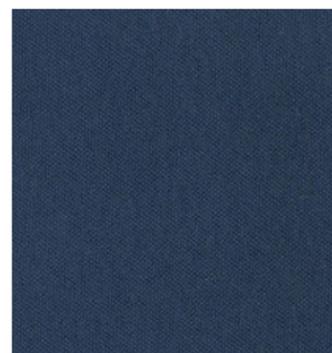
LAMINATE- FIELD ELM



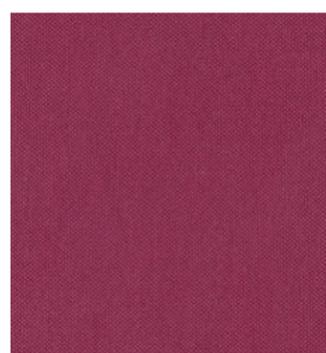
LAMINATE-CHARCOAL



CONTOURETT- NAVY



SILVERTEX JET



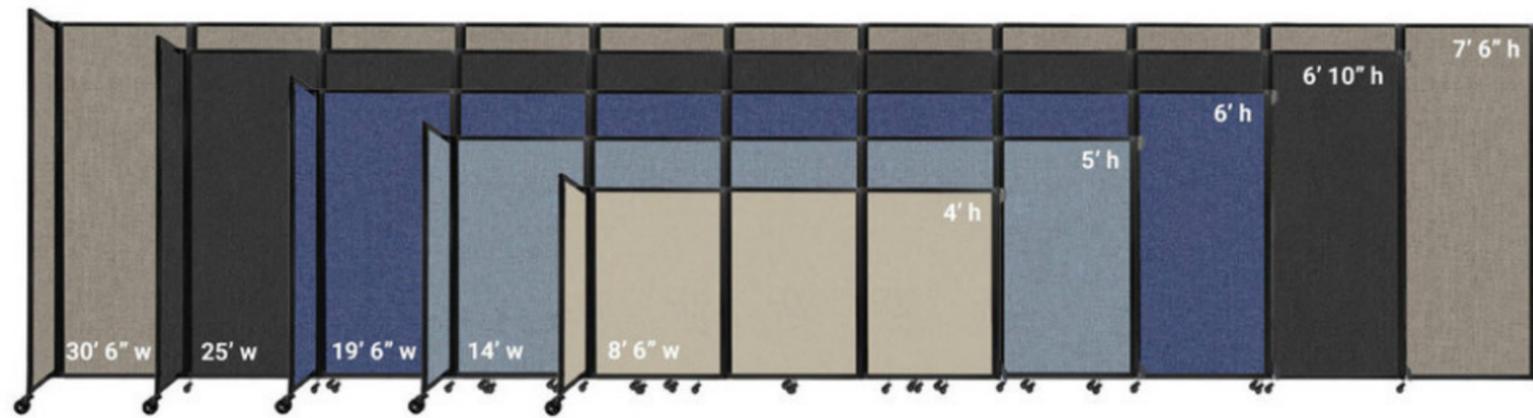
SILVERTEX RASPBERRY



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**



**HASKELL LAMINATE-
NATURAL RIFT**



8'6"W X 7'6"H VERSARE SCREEN



VERSARE SCREEN



NORIX ROCKER- LAGOON

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI FINISHES AND FABRICS

SCALE: AS NOTED

SALES: JF VELLOZZO

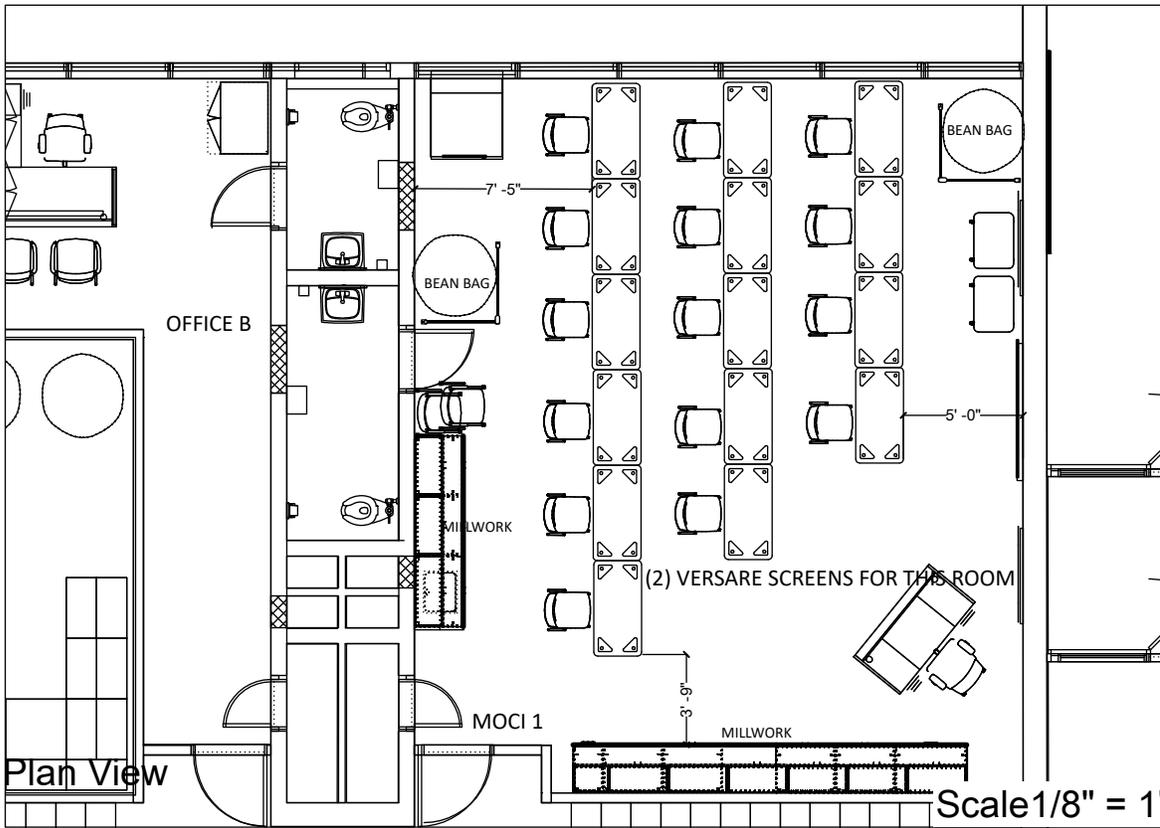
DESIGNER: Jayne Hillsman

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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 1 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

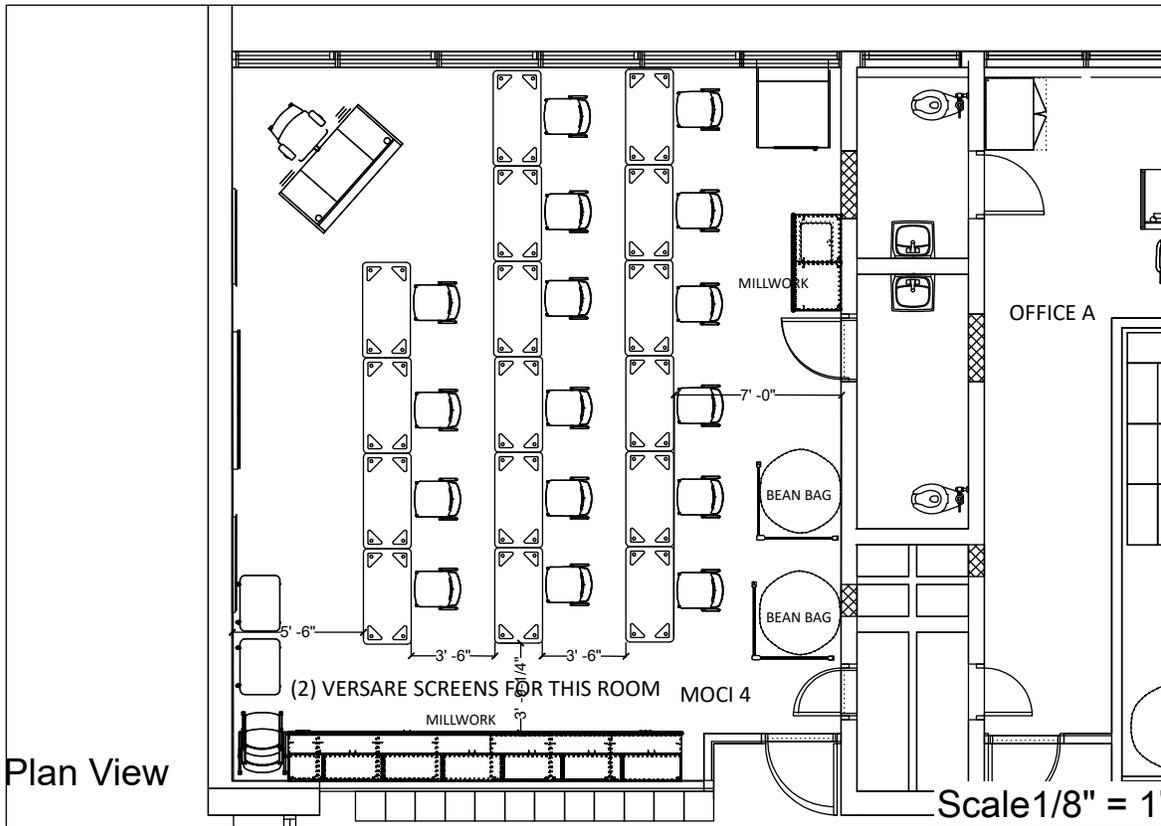
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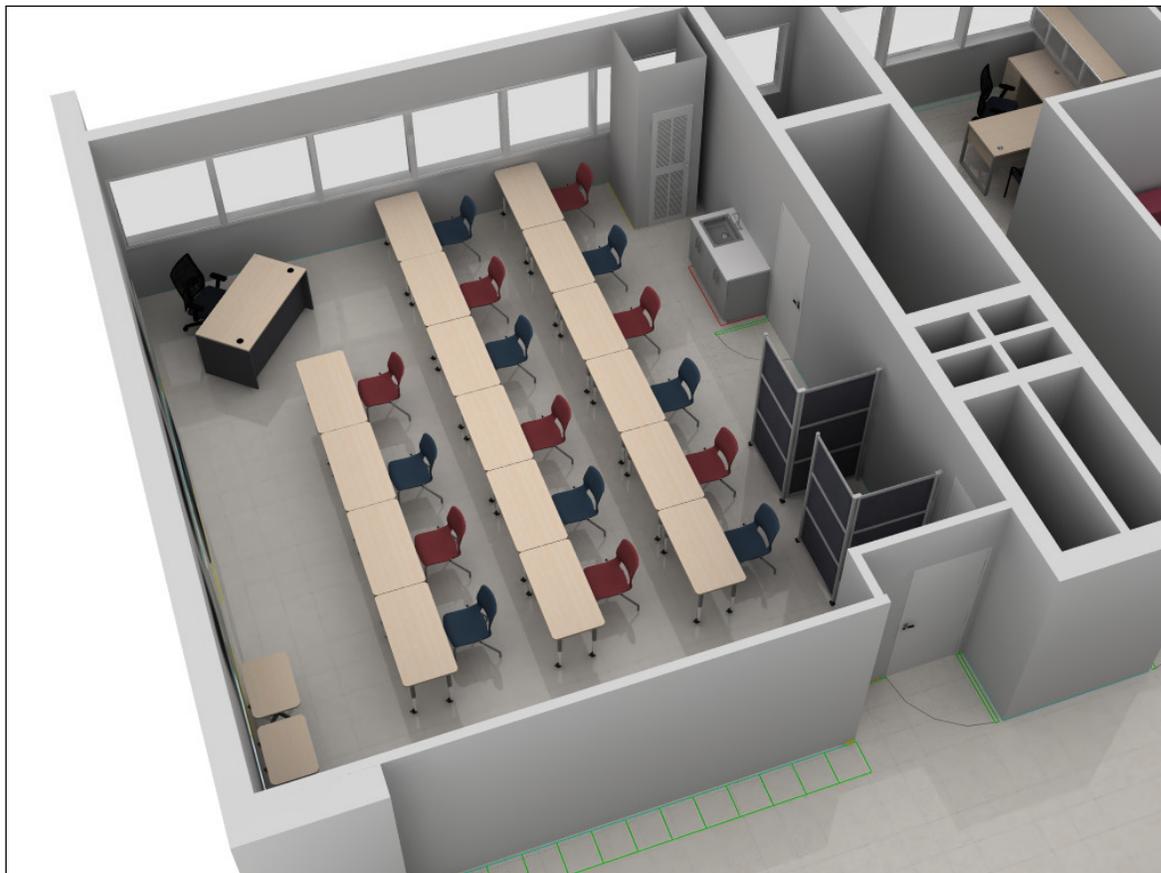
FARMINGTON PUBLIC SCHOOLS

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Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 4 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

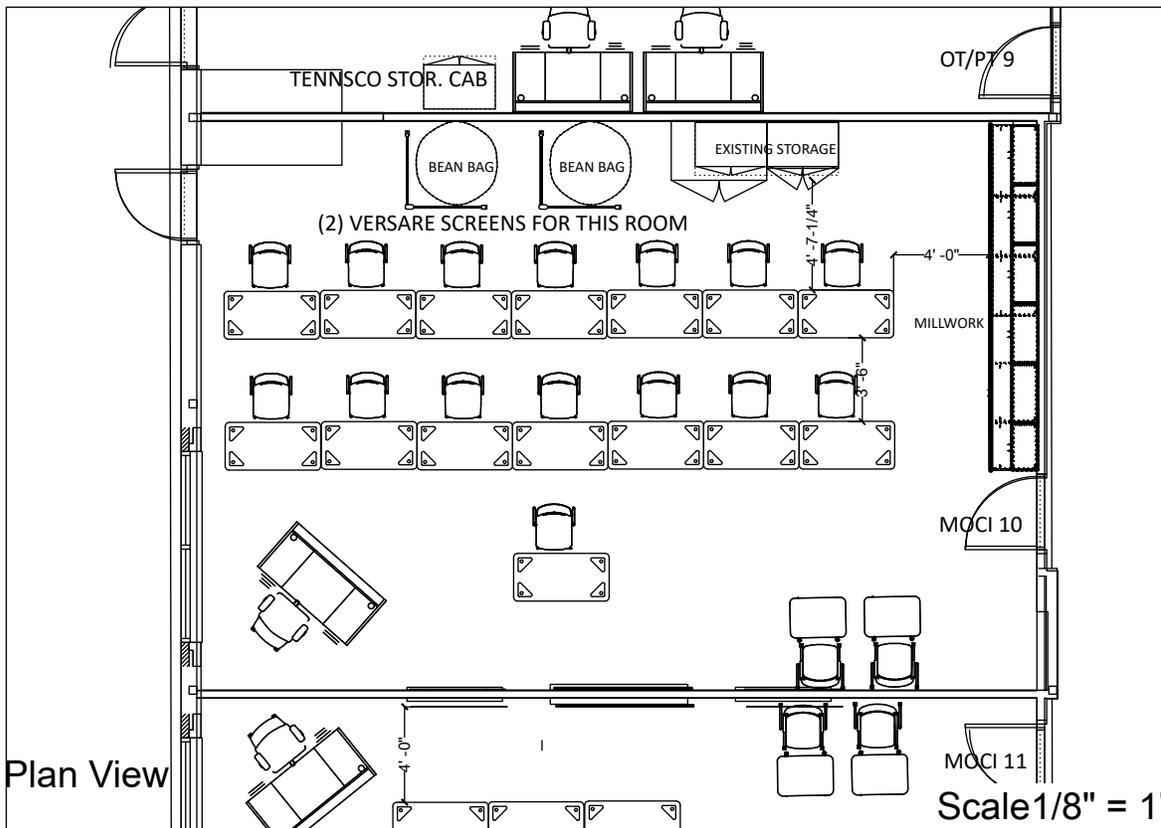
DESIGNER: Jayne Hillsman

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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 10 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

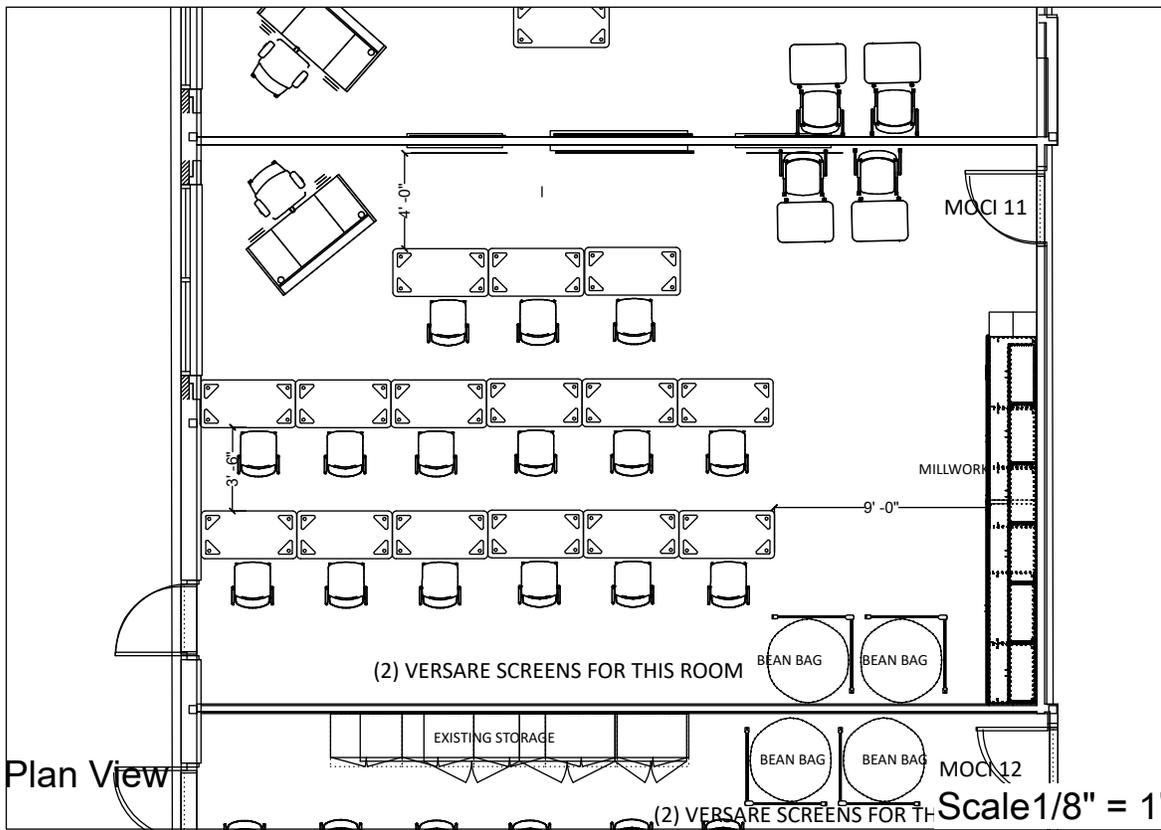
SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 11 SPACE PLAN

NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

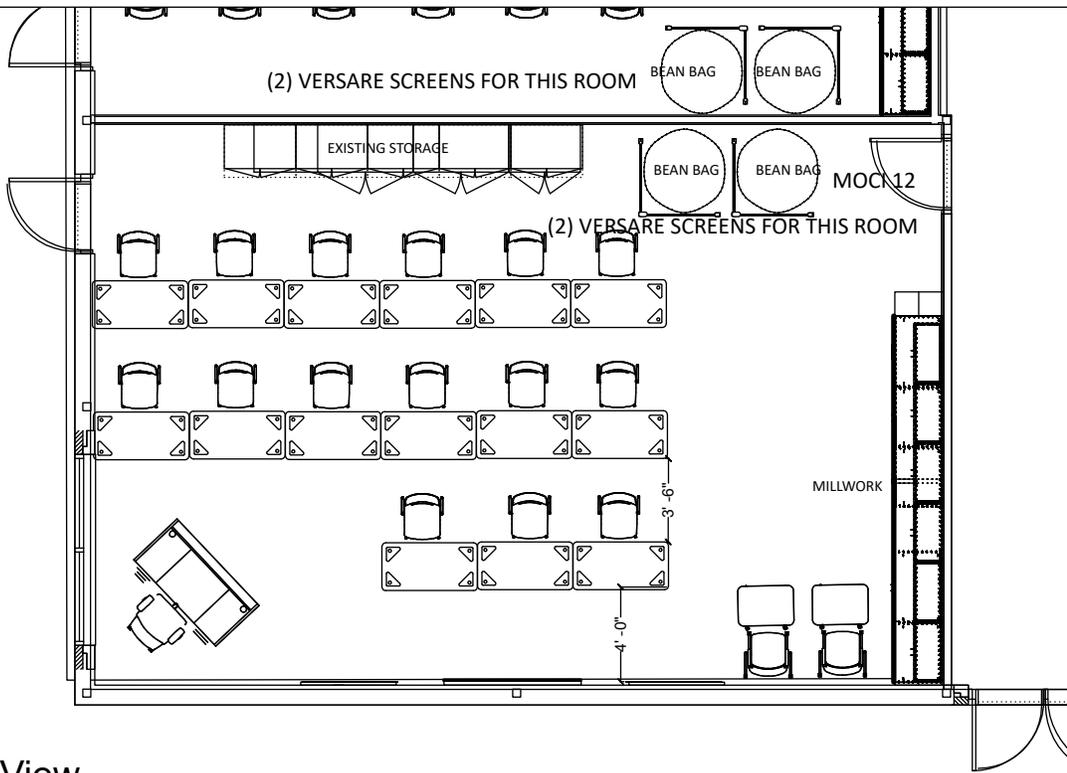
DESIGNER: Jayne Hillsman

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Plan View

Scale 1/8" = 1'



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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 12 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

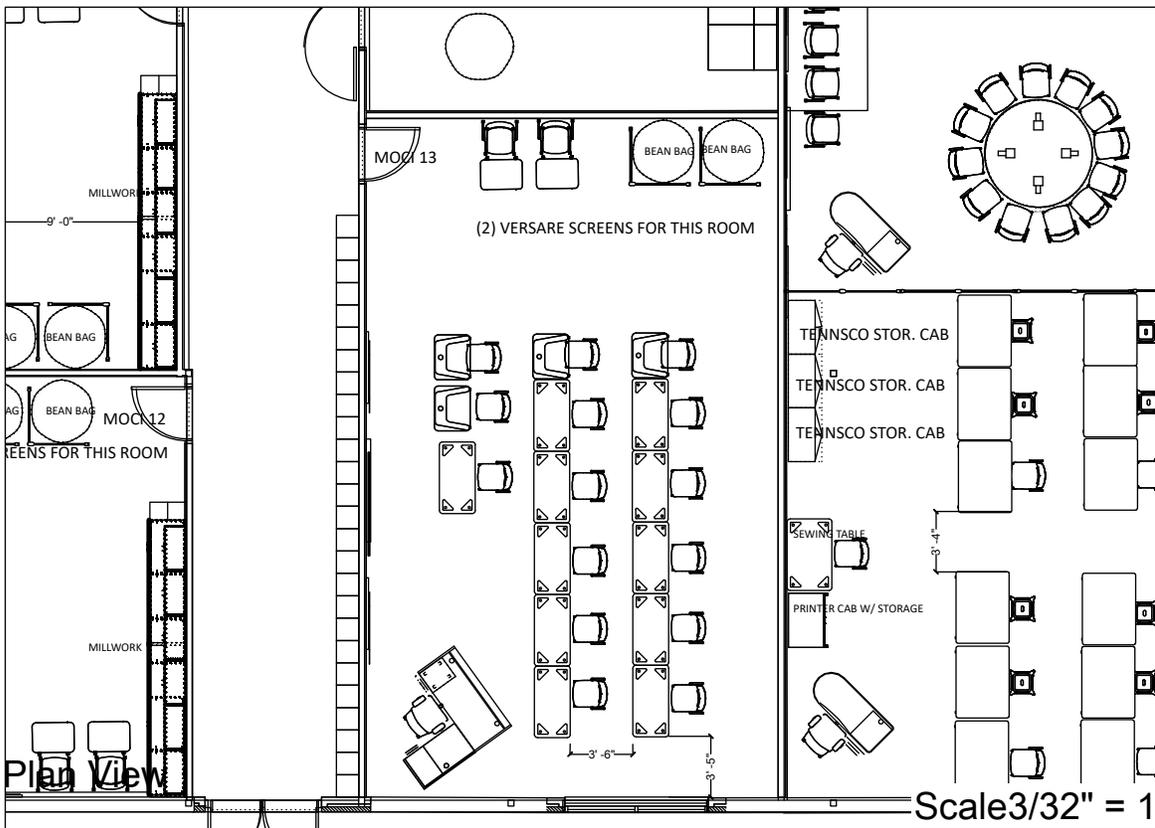
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Scale 3/32" = 1'



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5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 13 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

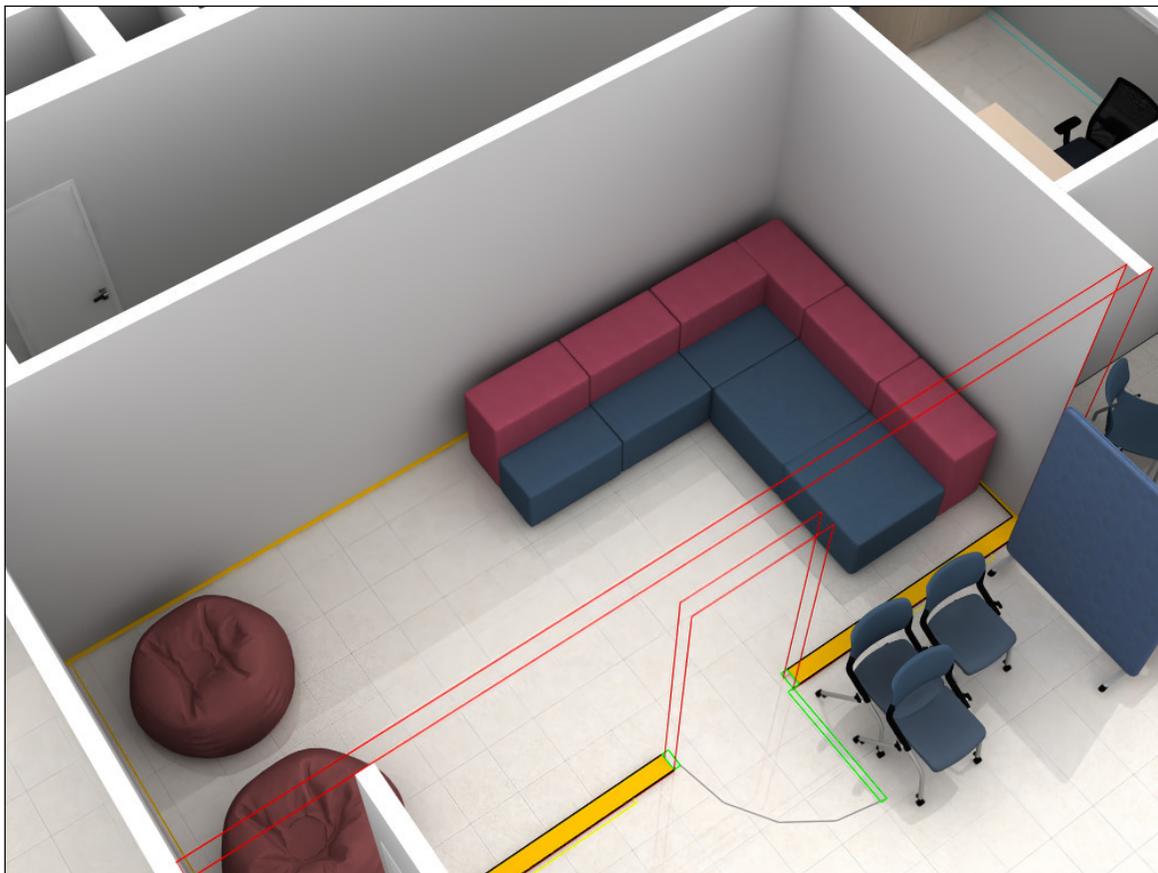
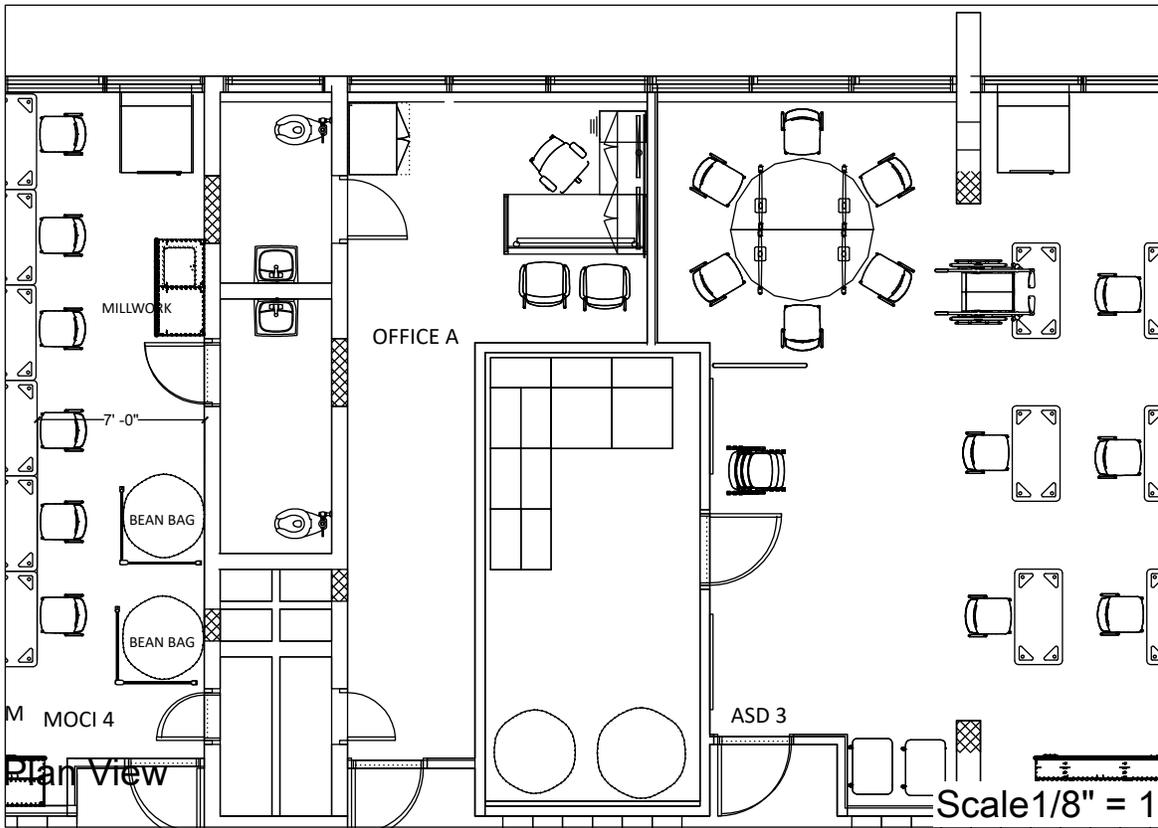
DESIGNER: Jayne Hillsman

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL SENSORY RM

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

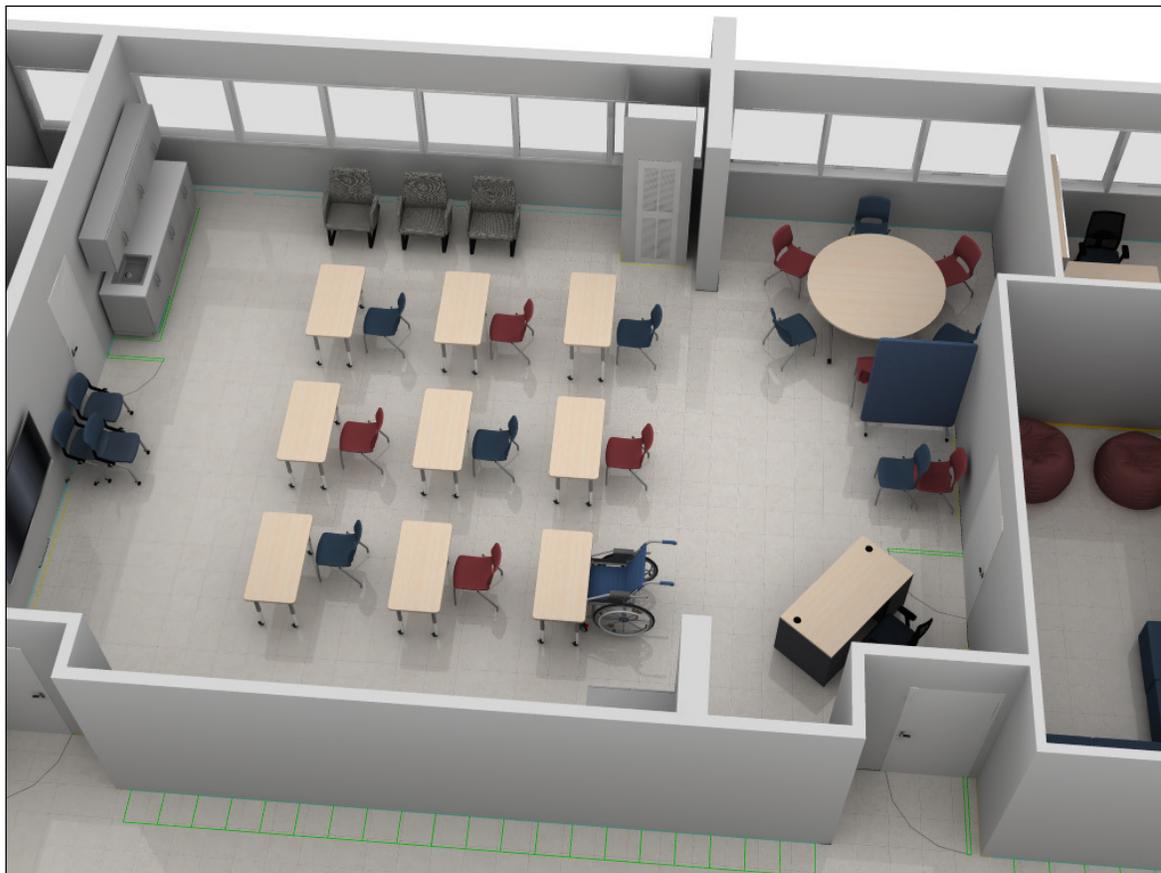
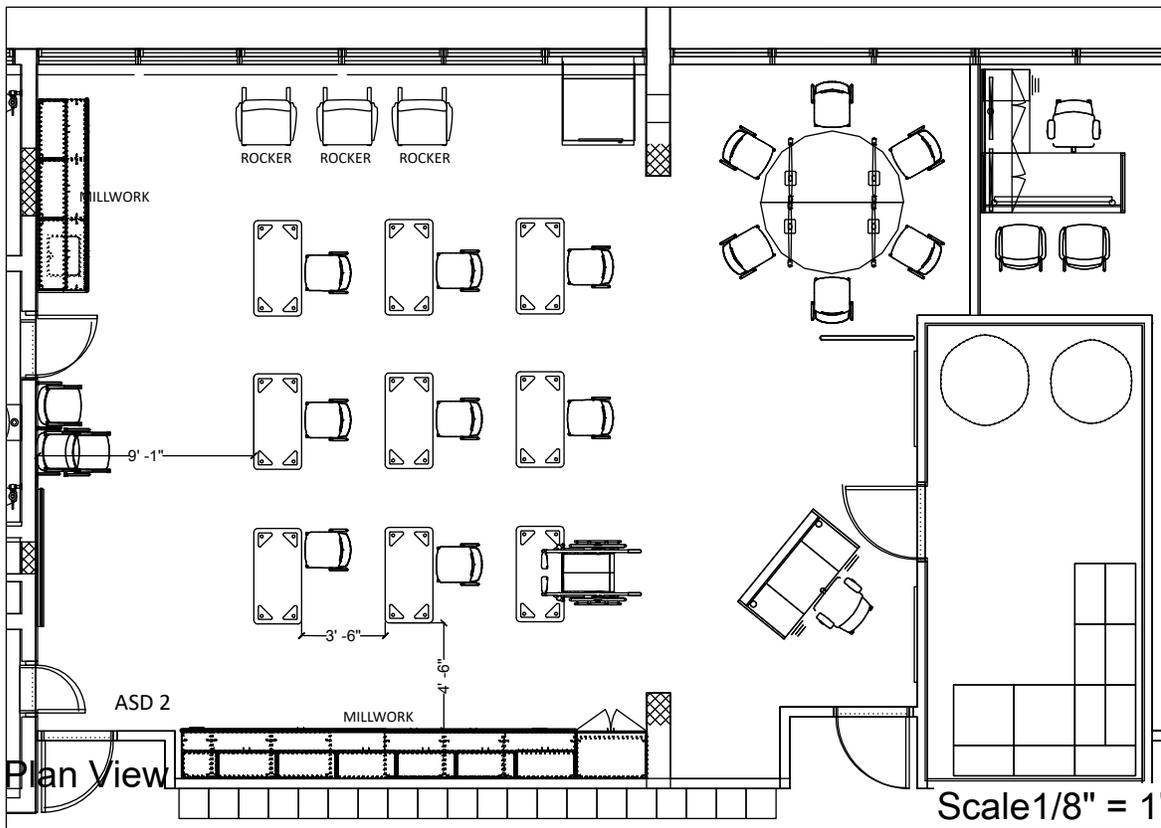
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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 2 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

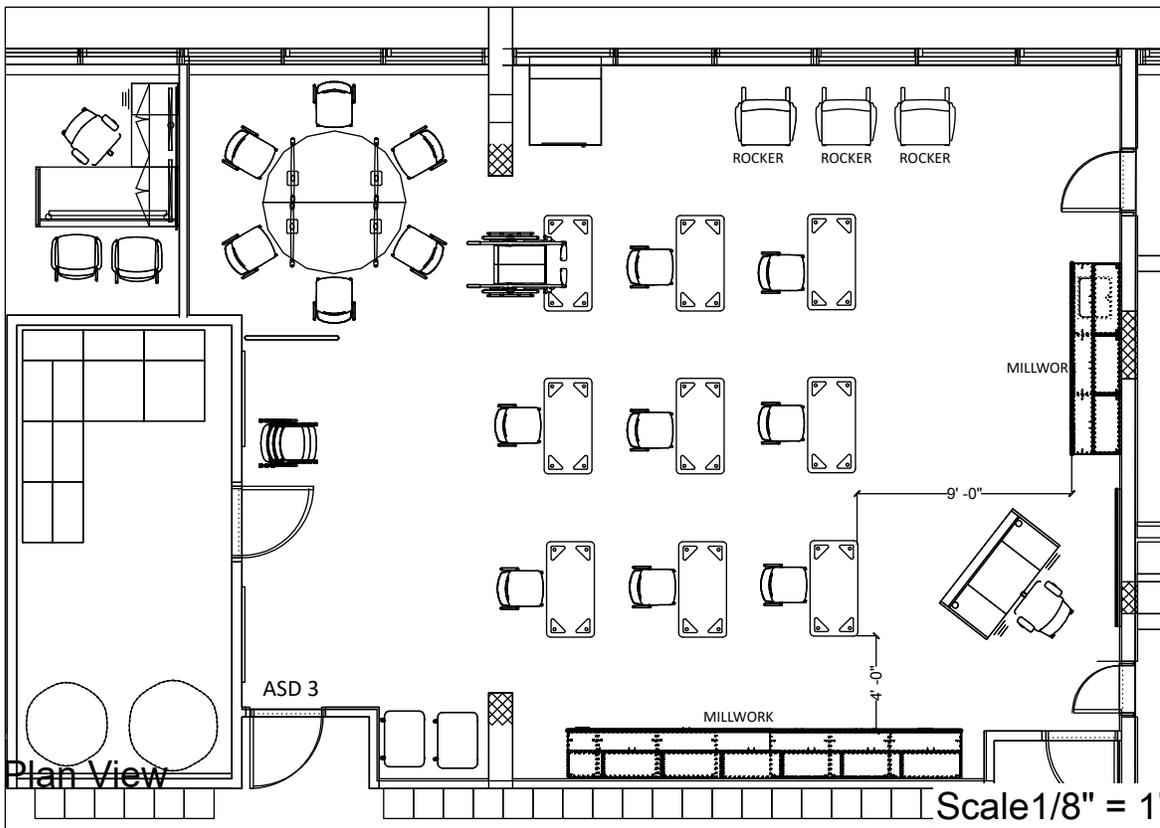
DESIGNER: Jayne Hillsman

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 3 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

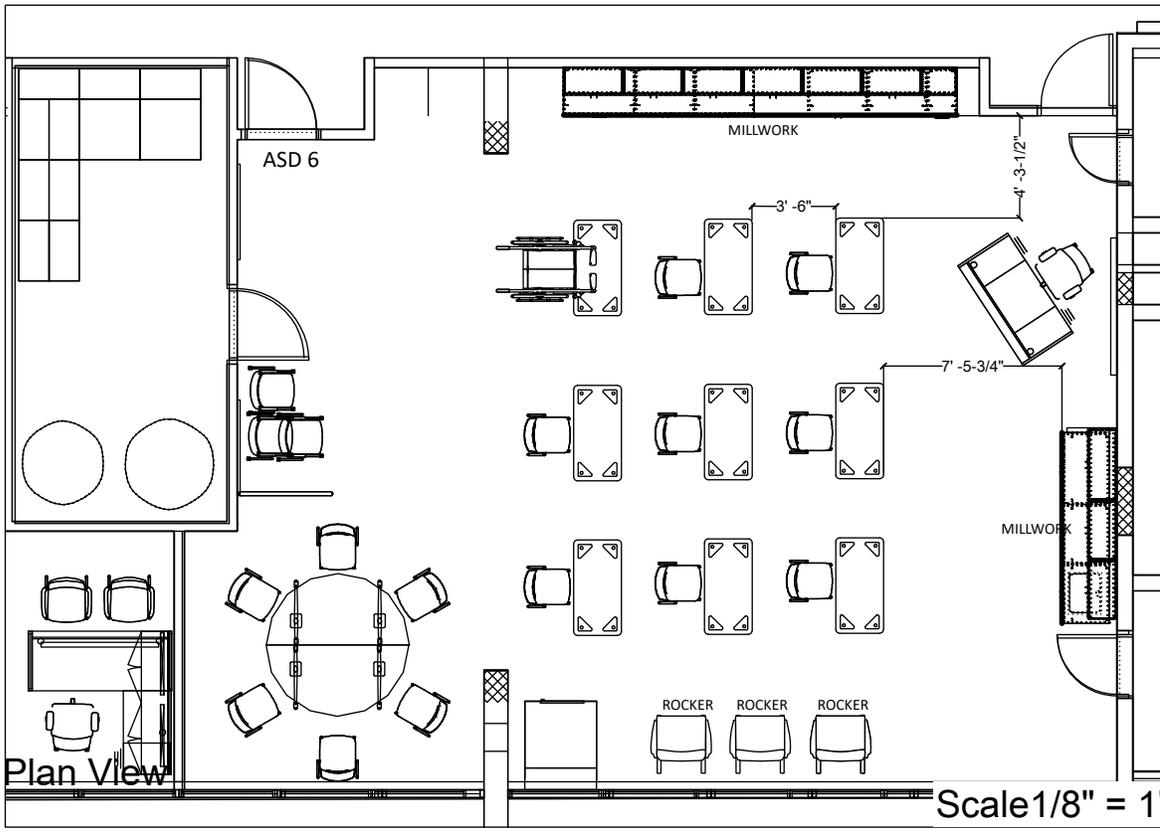
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VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 6 SPACE PLAN

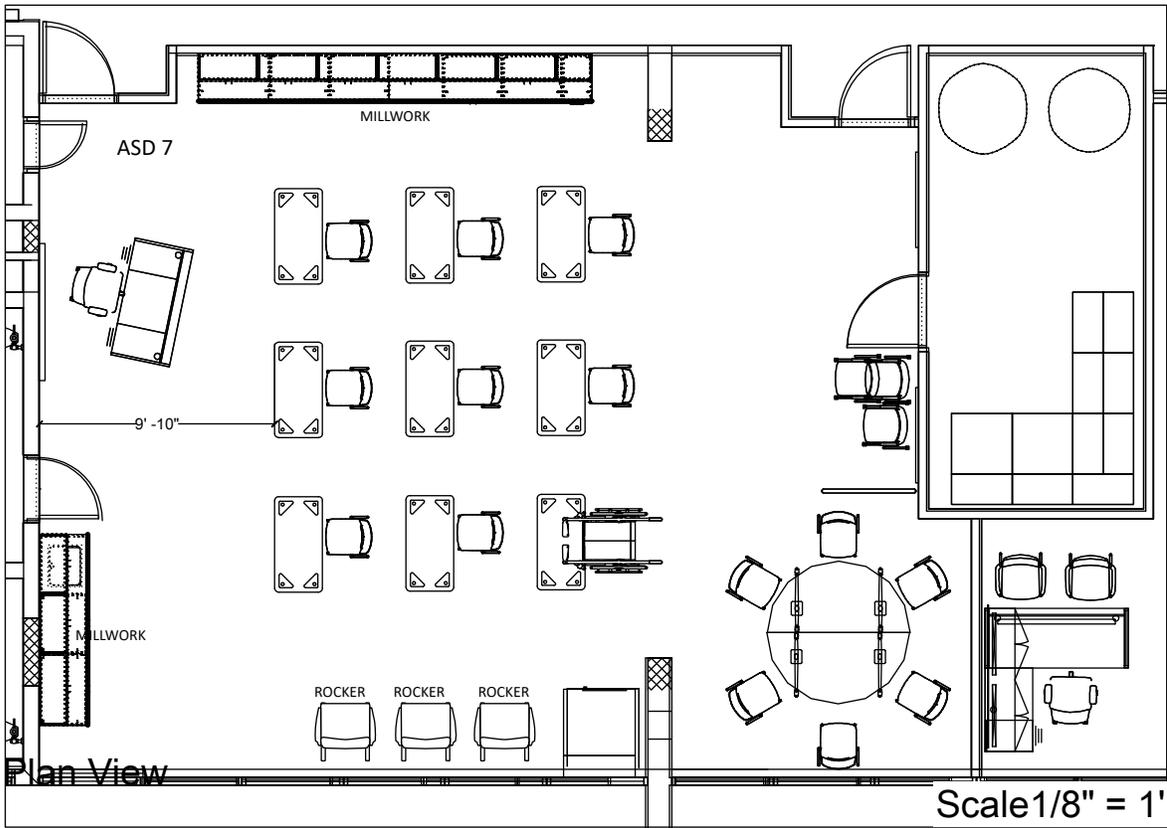
NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman



PROPRIETARY & CONFIDENTIAL: ALL DRAWINGS ARE PROPERTY OF ODP BUSINESS SOLUTIONS. NO DOCUMENTS SHALL BE COPIED, ALTERED OR SHARED WITH ANY THIRD PARTY WITHOUT EXPRESS WRITTEN CONSENT FROM ODP BUSINESS SOLUTIONS.

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 7 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

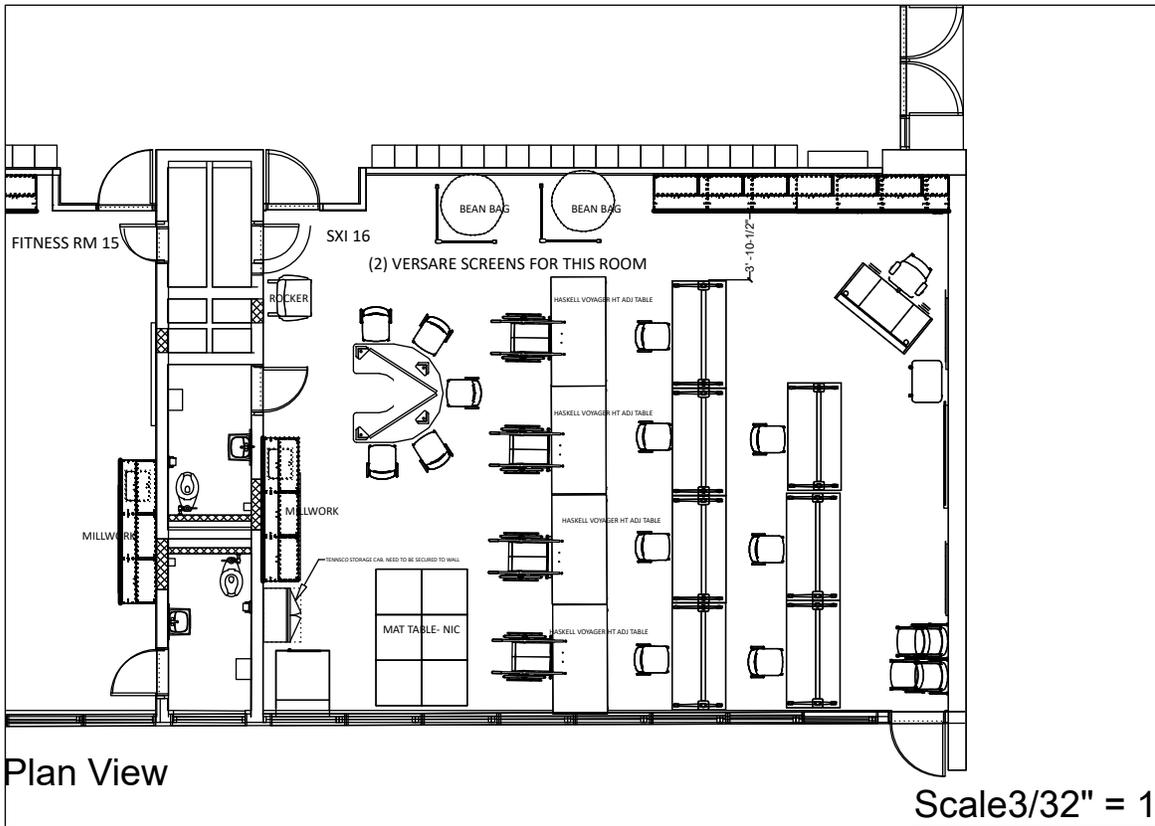
*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 3/32" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI 16 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

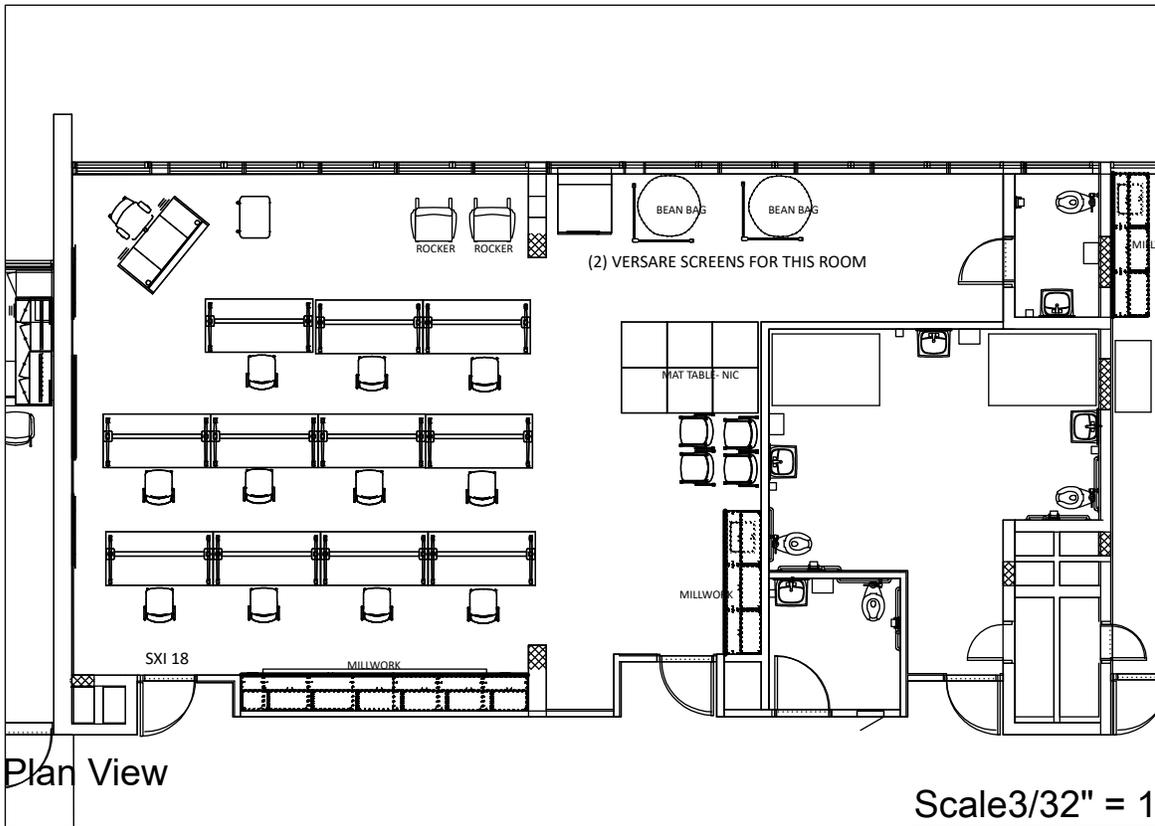
DESIGNER: Jayne Hillsman

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 3/32" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI 18 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

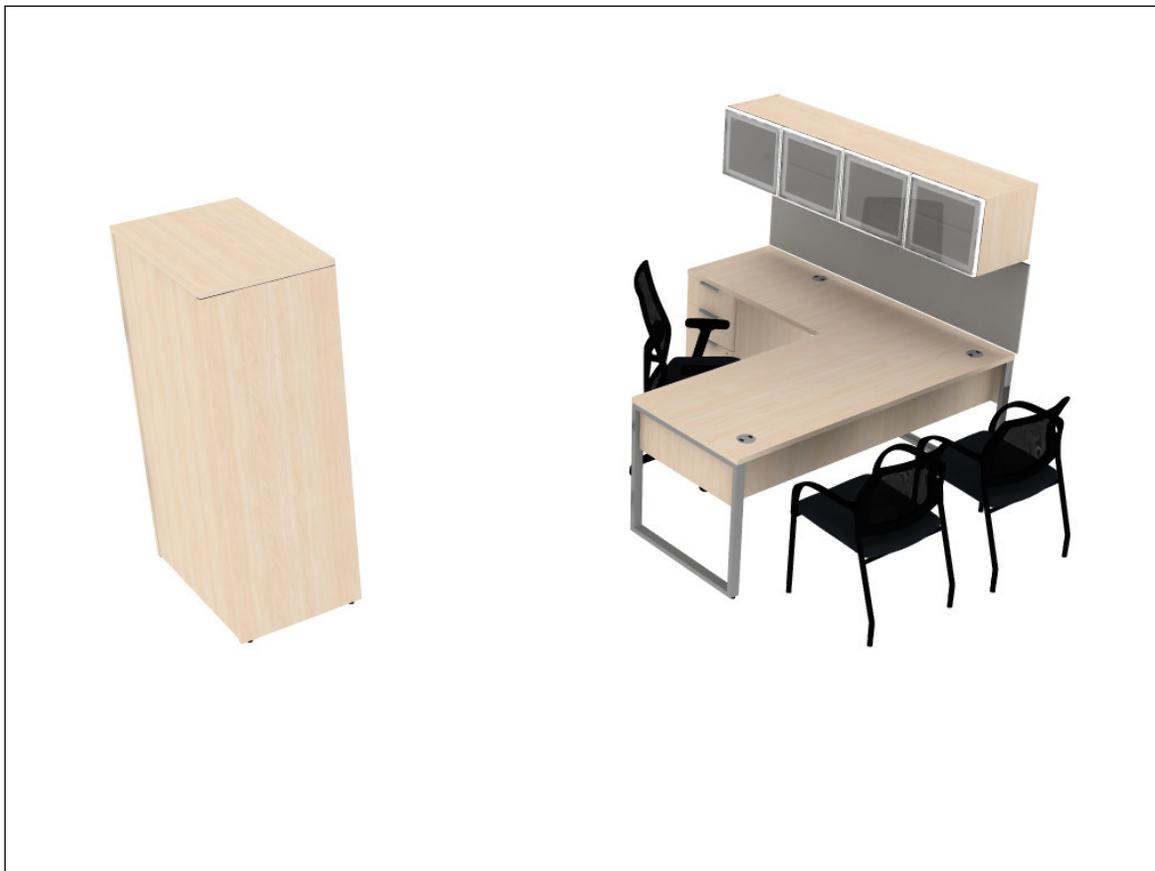
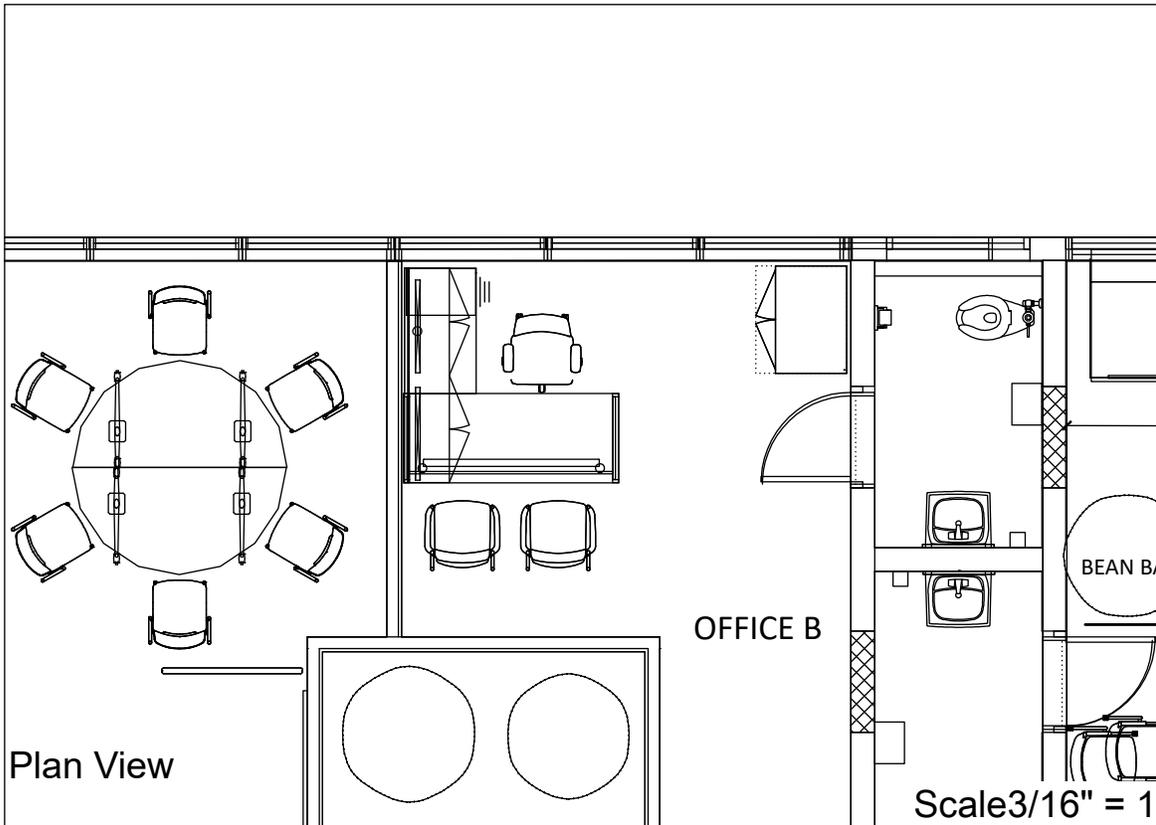
DESIGNER: Jayne Hillsman

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL TEACHER OFFICE

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

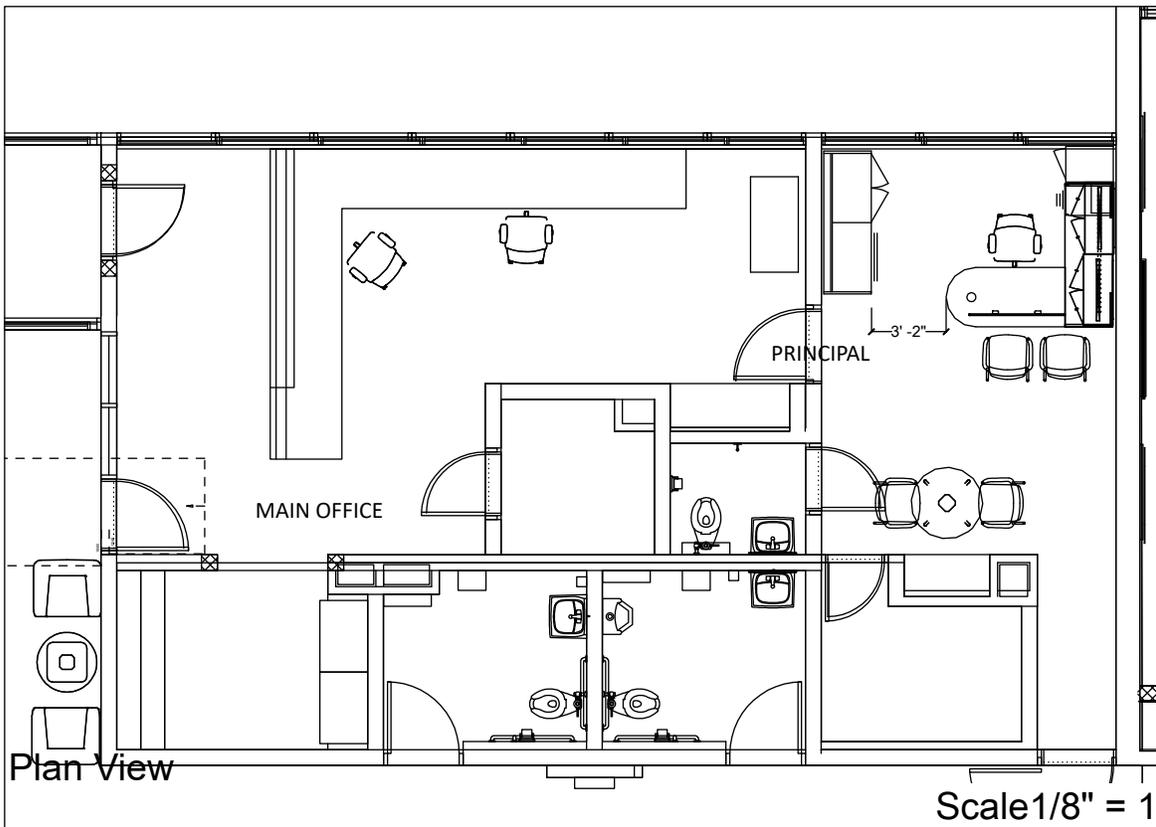
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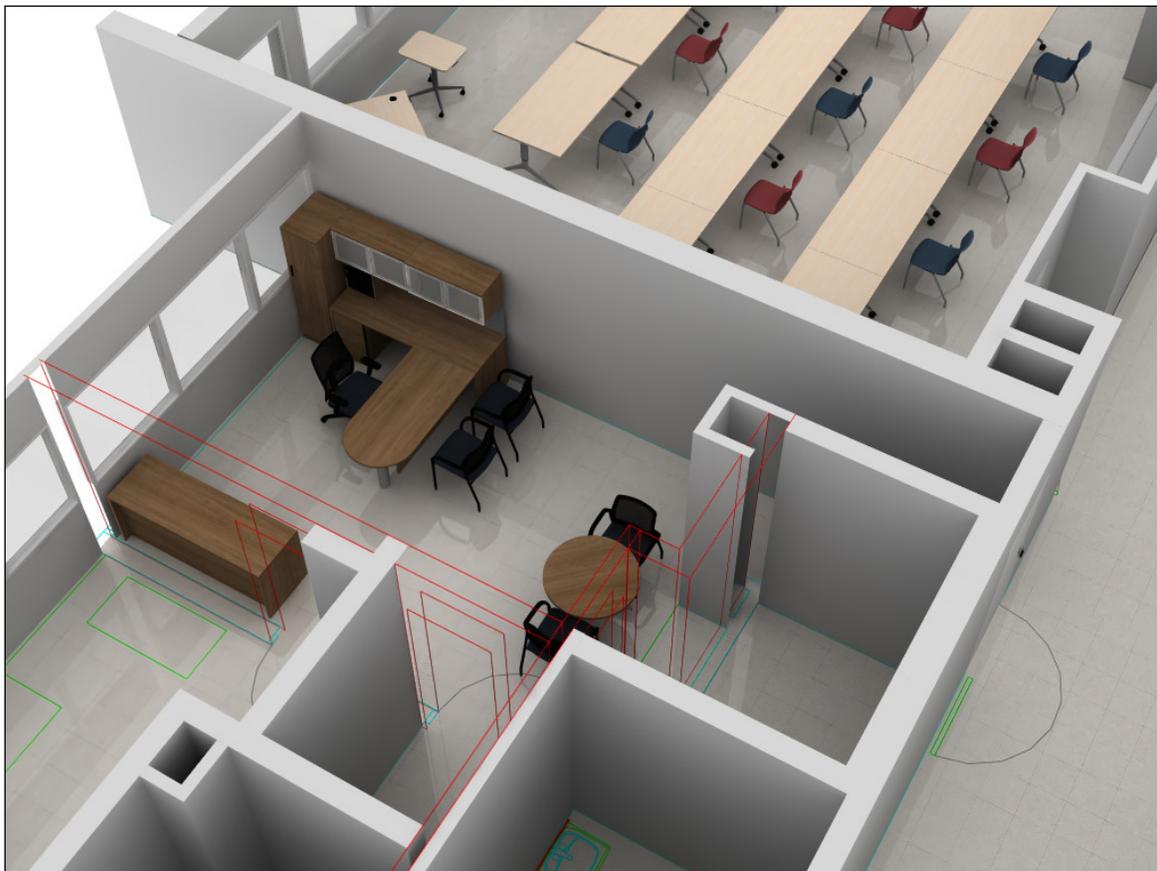
FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL PRINCIPAL OFFICE

NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

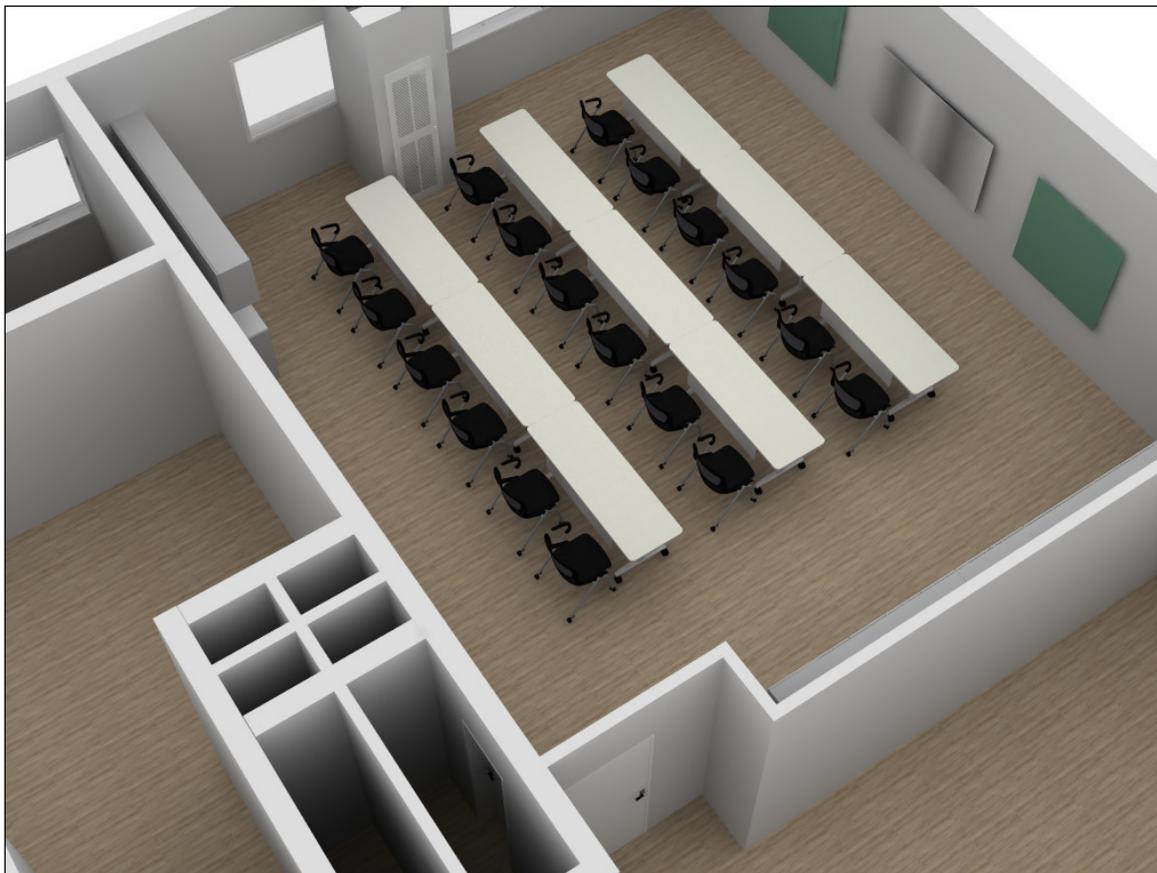
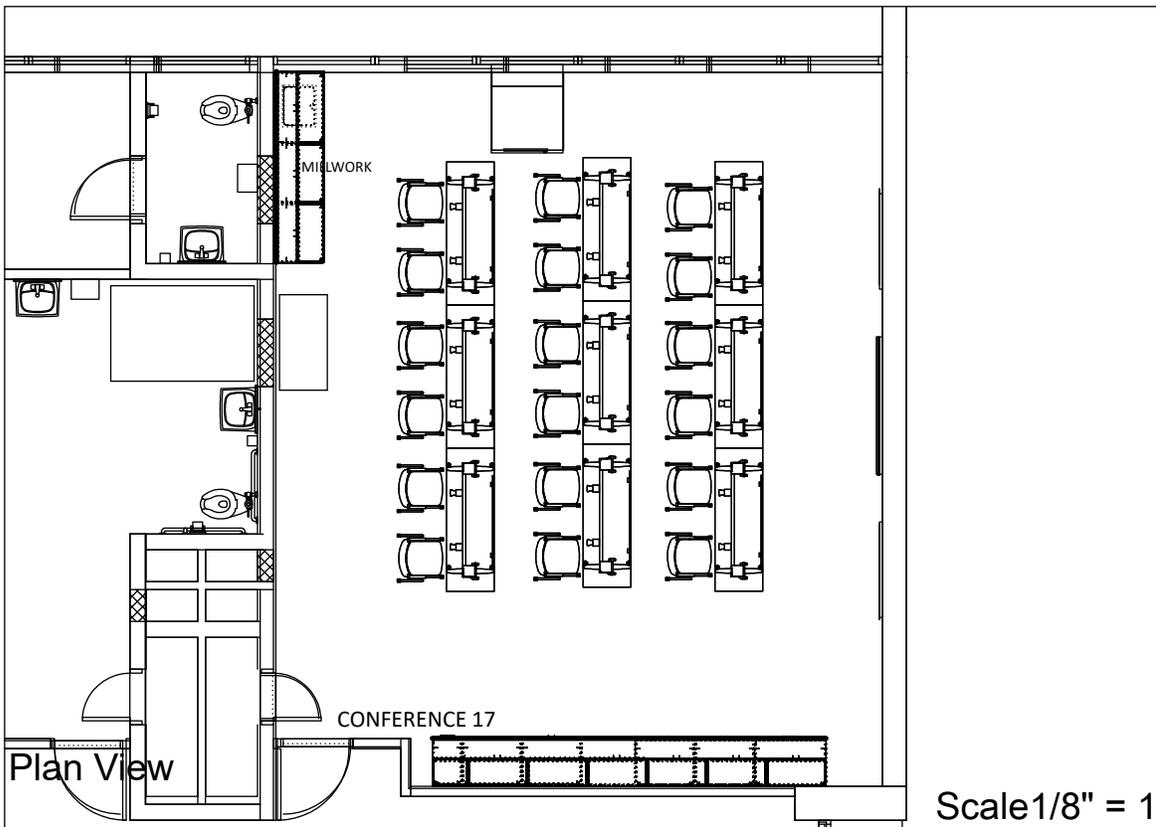
DESIGNER: Jayne Hillsman

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL CONFERENCE RM

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

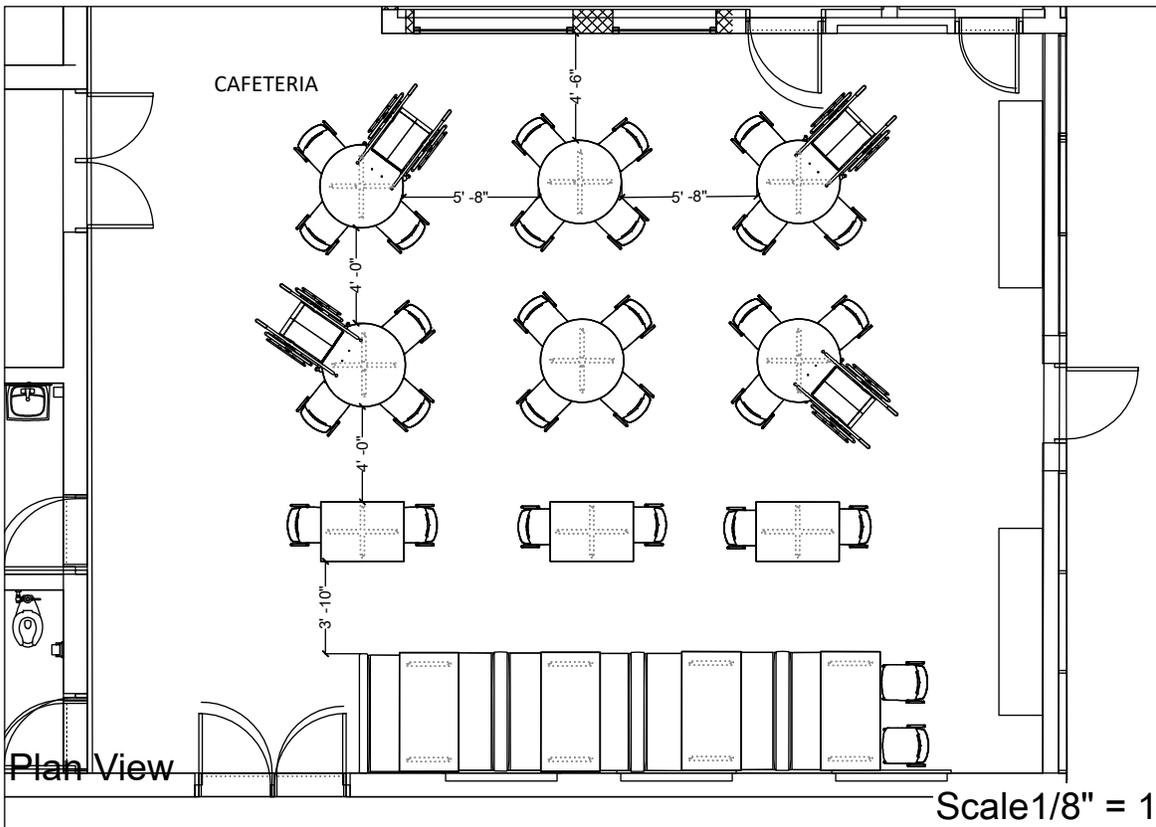
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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

CAFETERIA

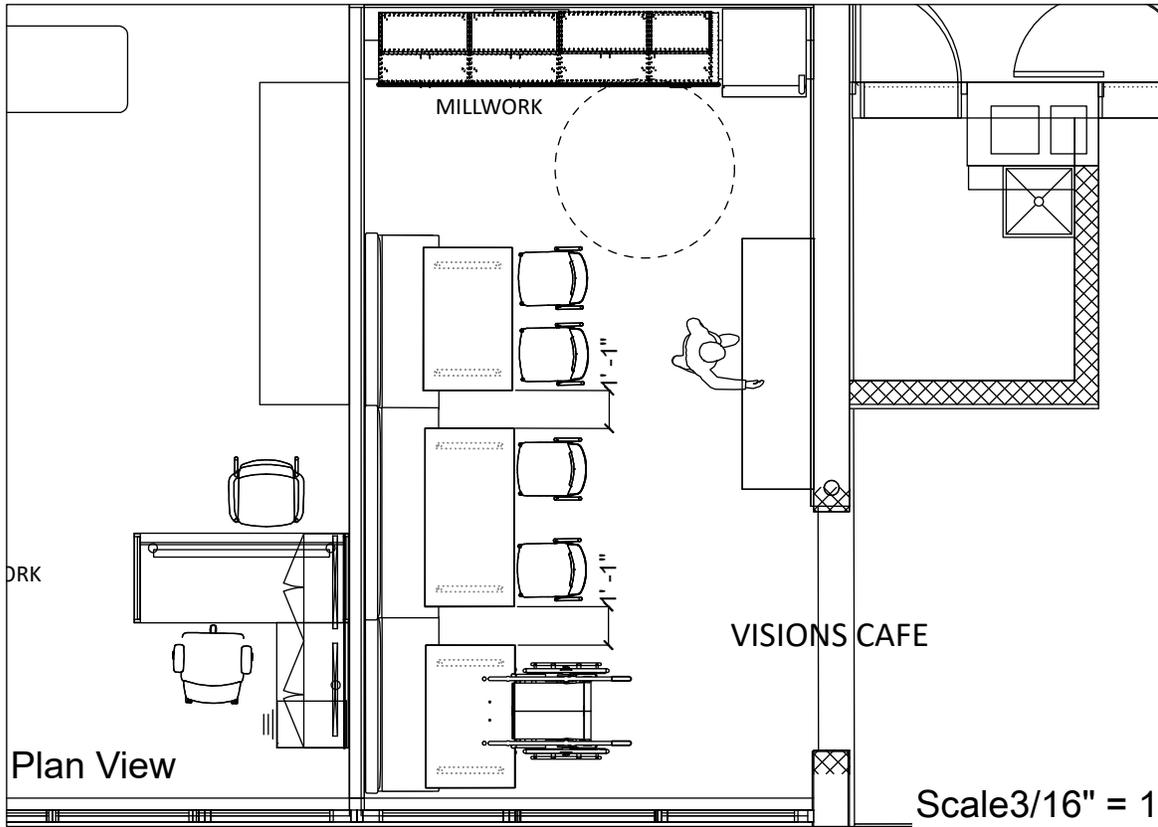
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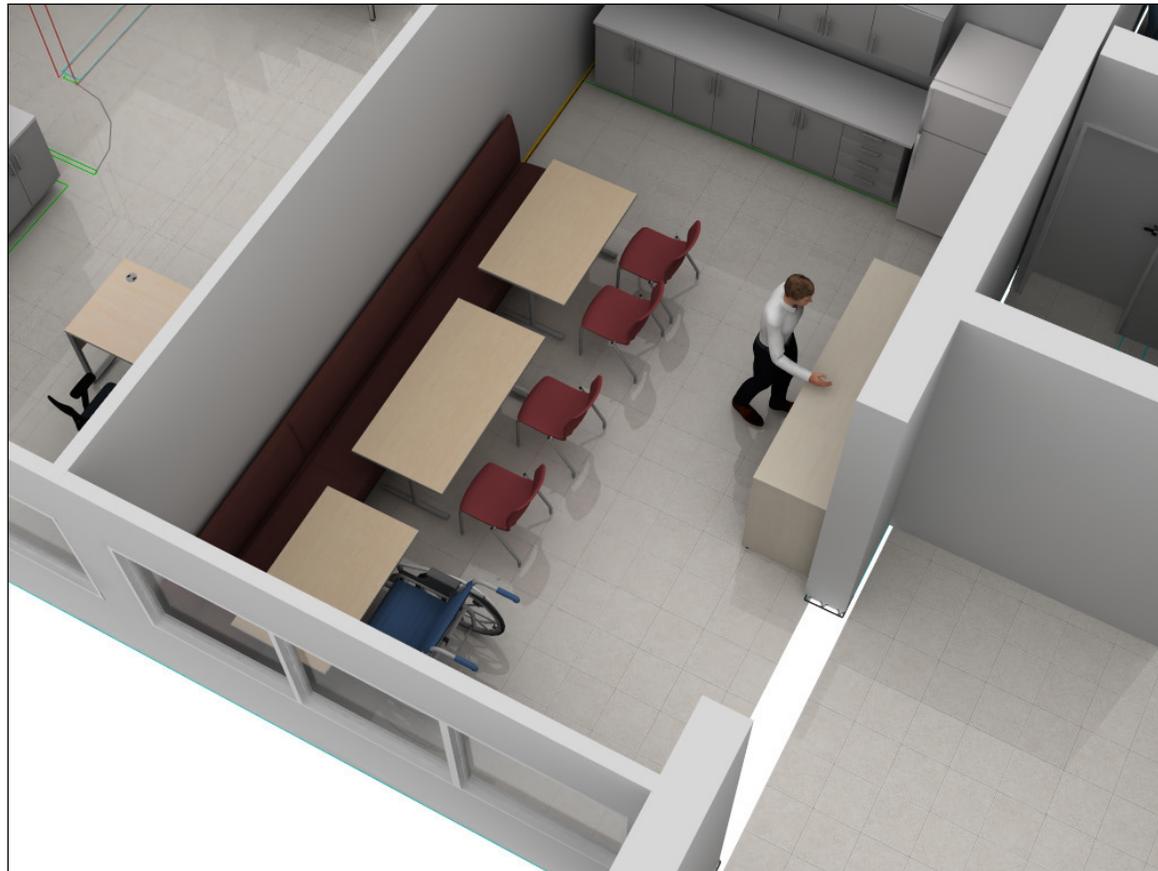


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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

VISIONS CAFE

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

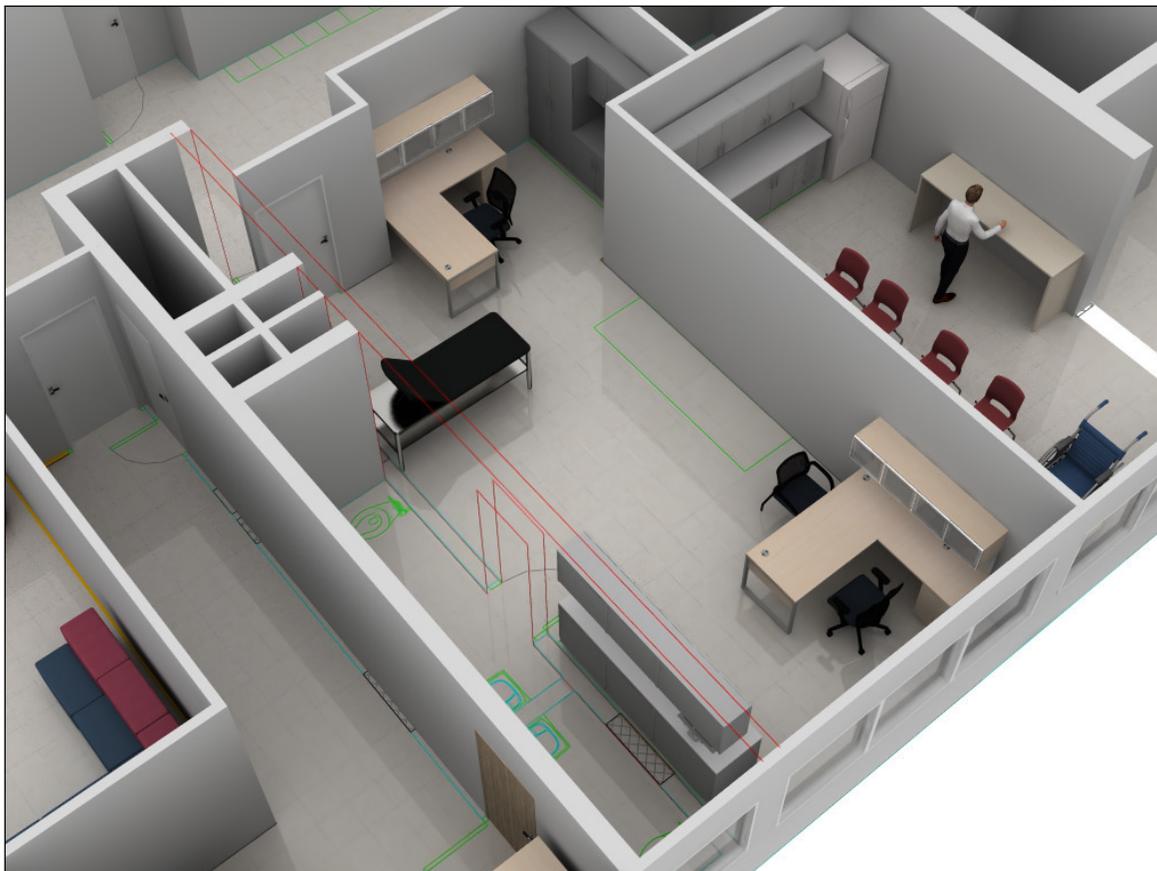
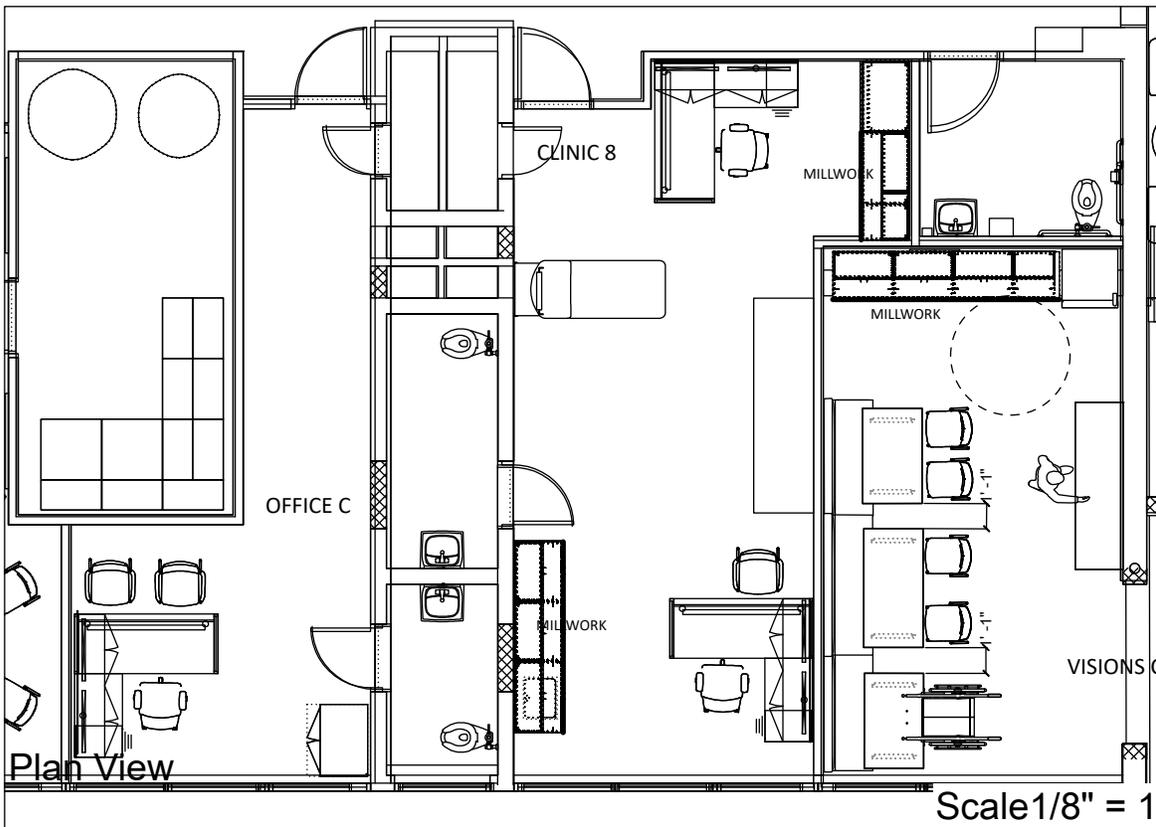
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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



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4/24/2023	REVISIONS	JH
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CLINIC

NOTES:

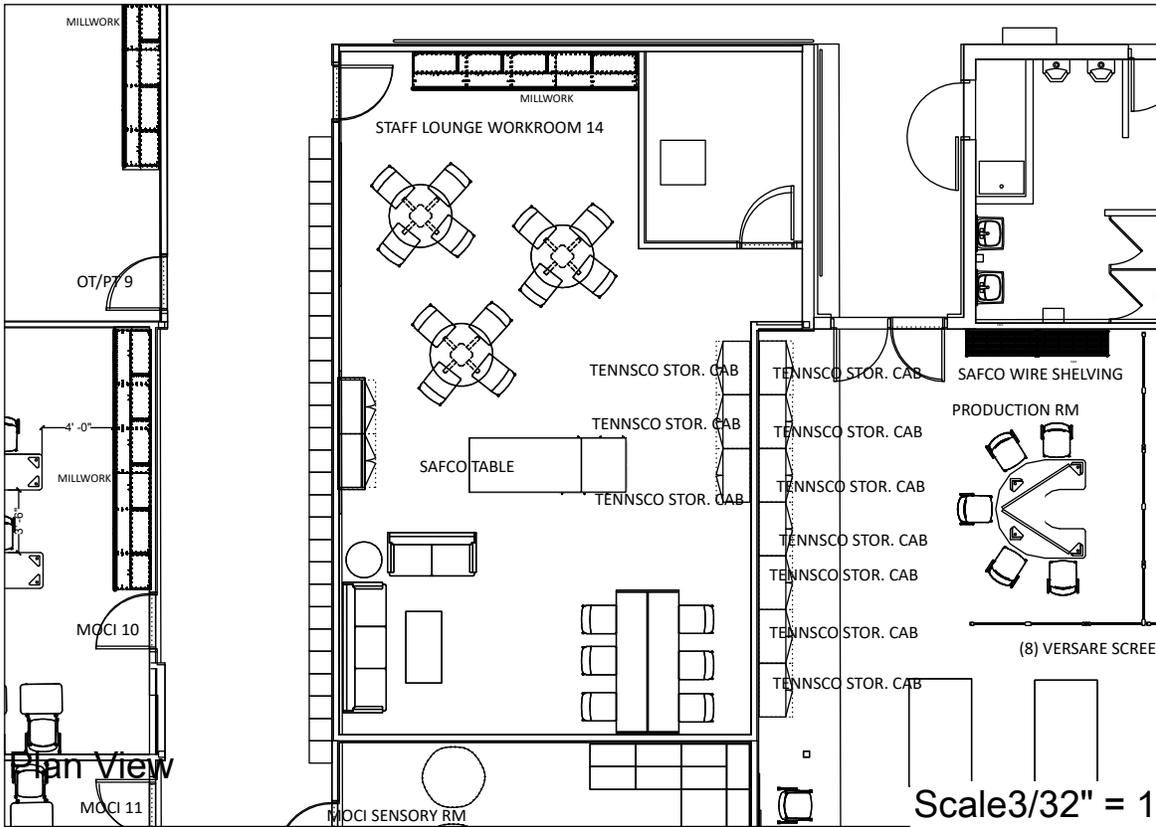
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SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

LEARNING\031423_FARMINGTON_SCHOOLS_VISIONS_SPACE_PLAN.cmdrw



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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL

Scale 3/32" = 1'



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4/24/2023	REVISIONS	JH
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5/18/2023	REVISIONS	JH

STAFF LOUNGE

NOTES:

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DESIGNER: Jayne Hillsman

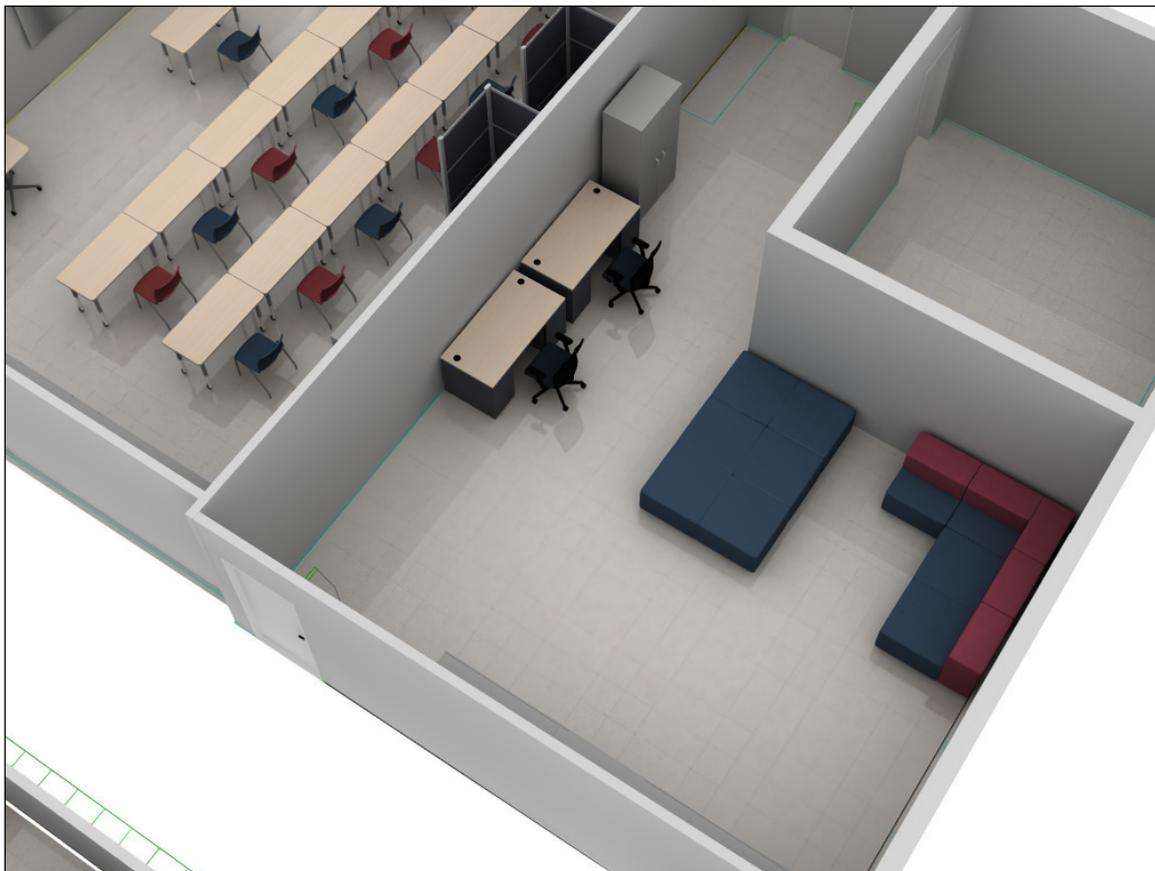
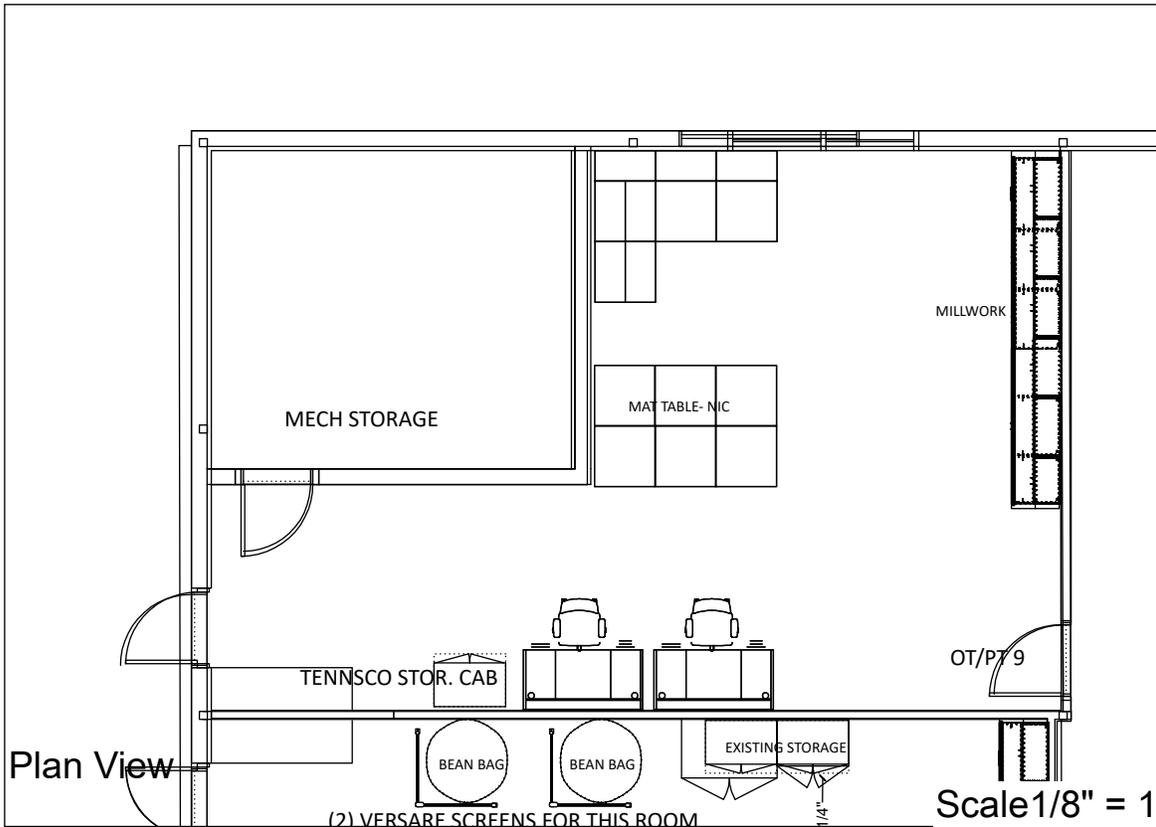
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OT/PT AREA

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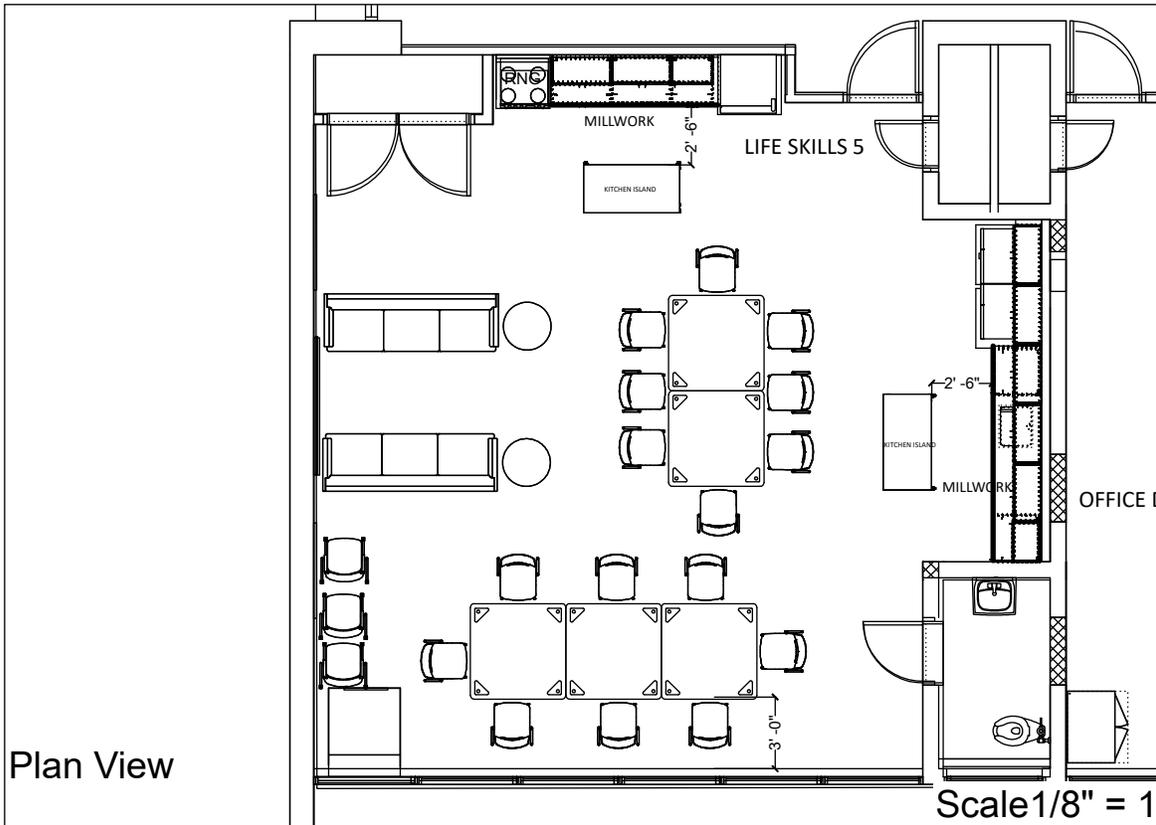
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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

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5/18/2023	REVISIONS	JH

LIFE SKILLS RM

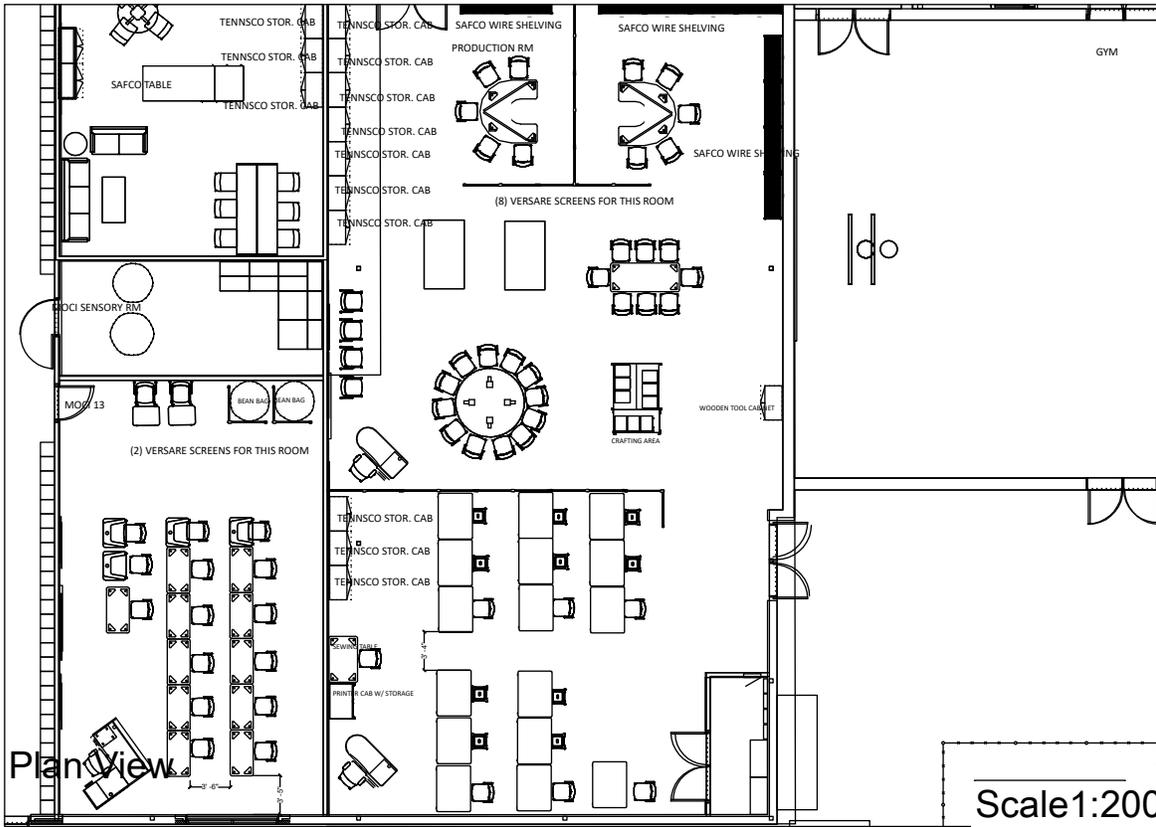
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SCALE: AS NOTED

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PRODUCTION RM

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SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

2023-24 BUDGET



Farmington Public Schools

FUNDS

- ▶ General
- ▶ Debt Service
- ▶ Special Revenue
 - ▶ Nutrition Services
 - ▶ Student Activities



FUNDS



- ▶ **Capital Projects**
 - ▶ Technology/Other Projects
 - ▶ Maintenance/Bus Purchases
 - ▶ Building & Site - 2018
 - ▶ Building & Site - 2020
 - ▶ Building & Site - 2023

- ▶ **Internal Service Fund**
 - ▶ Benefit Stabilization

BUDGET DEVELOPMENT PROCESS

- ▶ **BUDGET FORECASTS**
- ▶ **BUDGET INFORMATION FROM THE STATE**
- ▶ **STAFFING/ENROLLMENT PROJECTIONS**
- ▶ **INSTRUCTIONAL SUPPORTS NEEDED**
 - ▶ **INCLUDES SCHEDULING/STAFFING PROCESS**
- ▶ **GRANT FUNDING AVAILABLE**

BUDGET DEVELOPMENT PROCESS

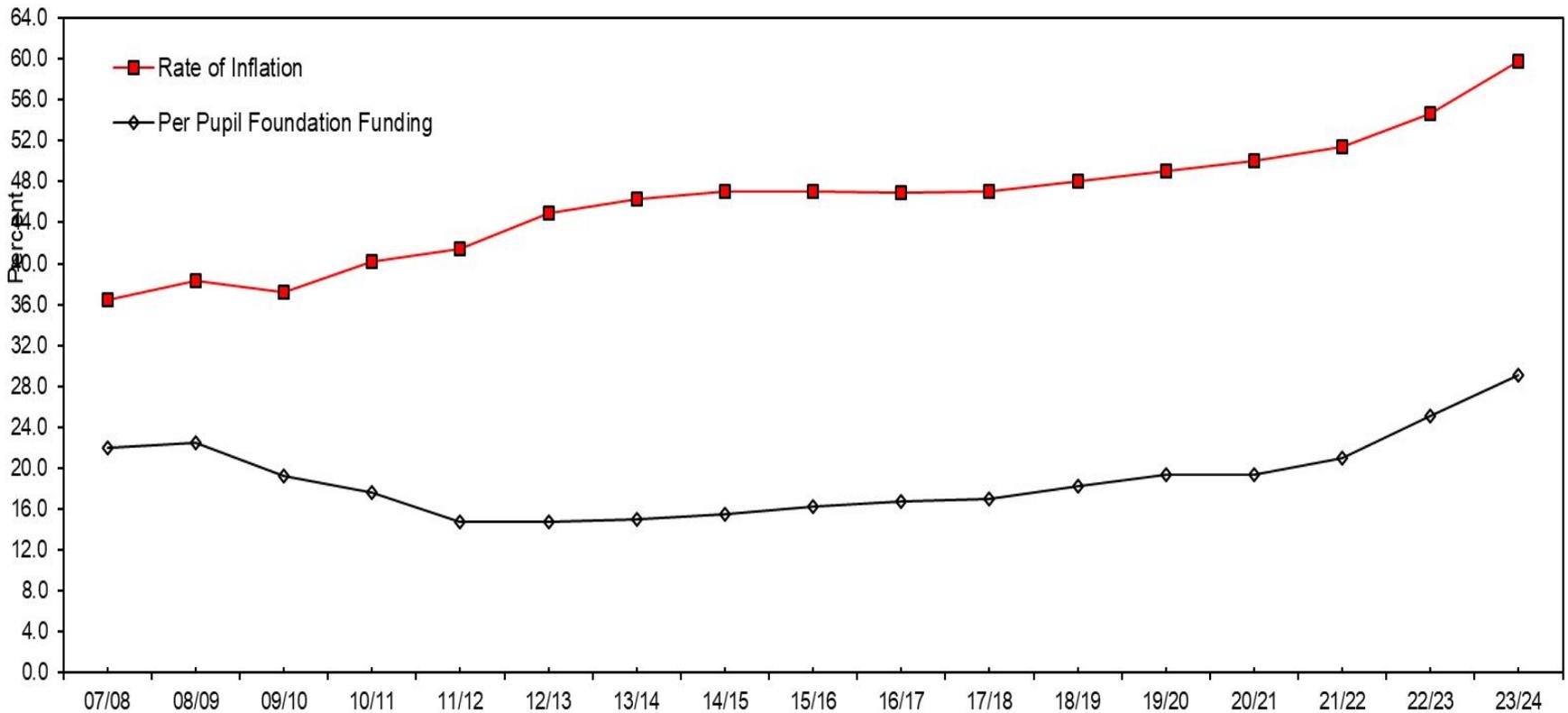
www.farmington.k12.mi.us



BASE FOUNDATION CHANGES

<u>Fiscal Year</u>	<u>\$ Increase</u>	<u>% Increase</u>	<u>\$ Mid Year Adj</u>
2010-11	(170)	(1.6%)	0
2011-12	(300)	(2.9%)	0
2012-13	0	0	0
2013-14	30	.3%	0
2014-15	50	.5%	0
2015-16	70	.7%	0
2016-17	60	.6%	0
2017-18	60	.6%	0
2018-19	120	1.2%	0
2019-20	120	1.2%	(175)
2020-21	0	0.0%	0
2021-22	171	0.8%	0
2022-23	450	4.2%	0
2023-24	458	4.2%	0

Farmington Public School District Cumulative Rate of Inflation vs Percent Increase Per Pupil Foundation Funding 2007/08 to 2023/24



GENERAL FUND

Revenue	\$171,096,000
Expenditures	<u>\$170,571,000</u>
Rev > Exp	\$525,000
Fund Balance	20.0%



Budget Unknowns

Foundation allowance

Student Enrollment

State funds – additional?

Federal funds – additional?

Actual staffing in place

Diesel fuel and utility costs

Other economic impacts

State & Local School District Millage Homestead 2023-24

Operating	5.5764
Debt	3.2000
State	<u>6.0000</u>
TOTAL	14.7764

State & Local School District Millage Non-homestead 2023-24

Operating	18.0000
Debt	3.2000
State	<u>6.0000</u>
TOTAL	27.2000

State & Local School District Millage Commercial Personal 2023-24

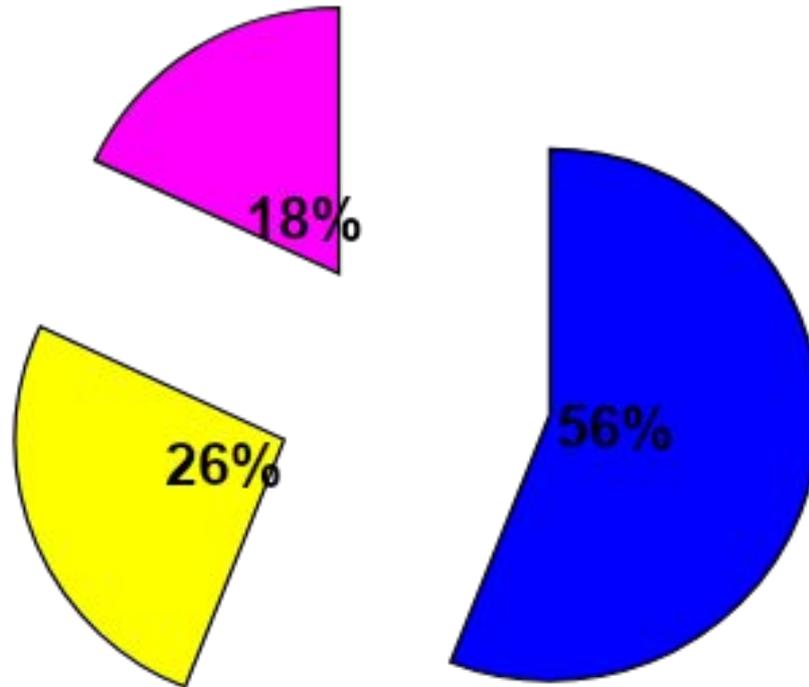
Operating	11.5764
Debt	3.2000
State	<u>6.0000</u>
TOTAL	20.7764

State & Local School District Millage Industrial Personal 2023-24

Operating	5.5764
Debt	3.2000
State	<u>0.0000</u>
TOTAL	8.7764

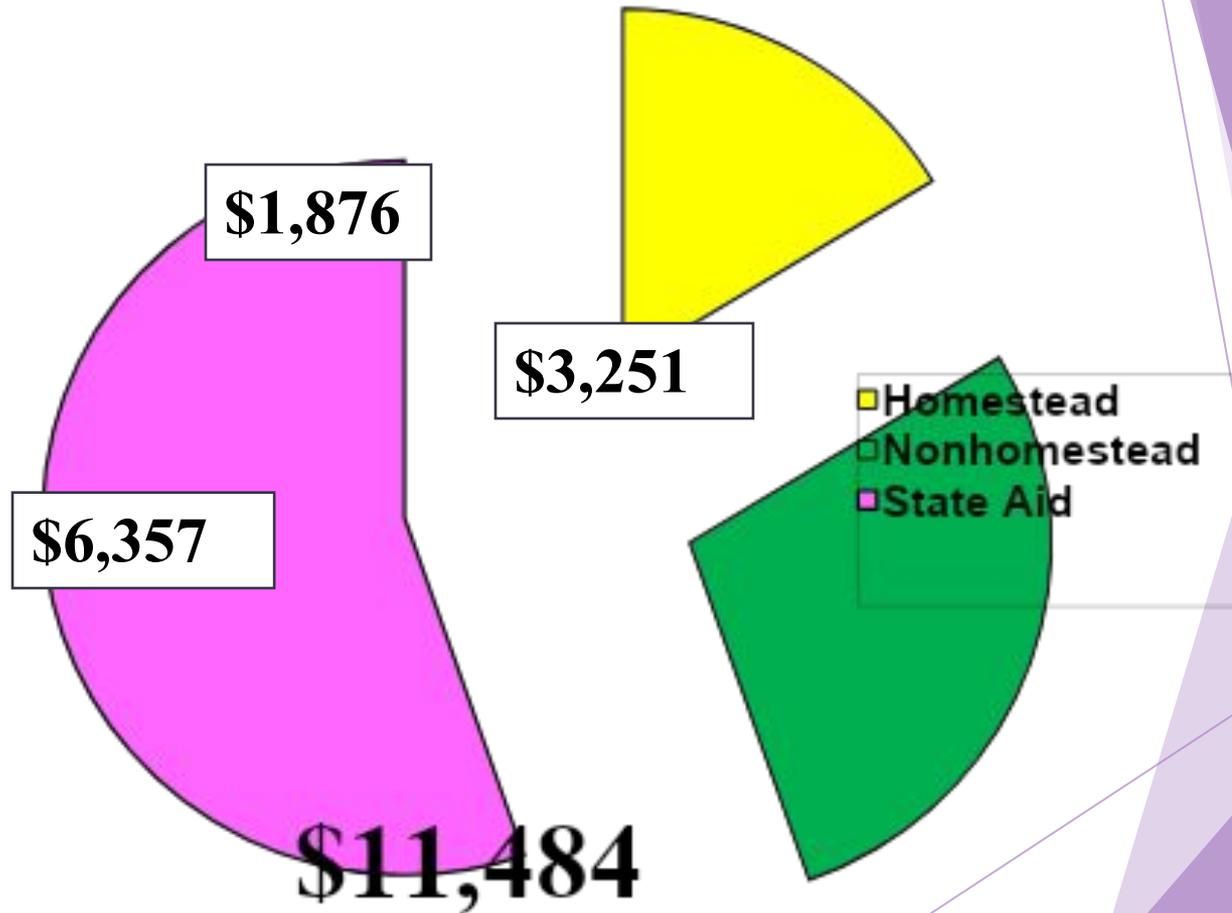
REVENUE

2023-24 General Fund Budget



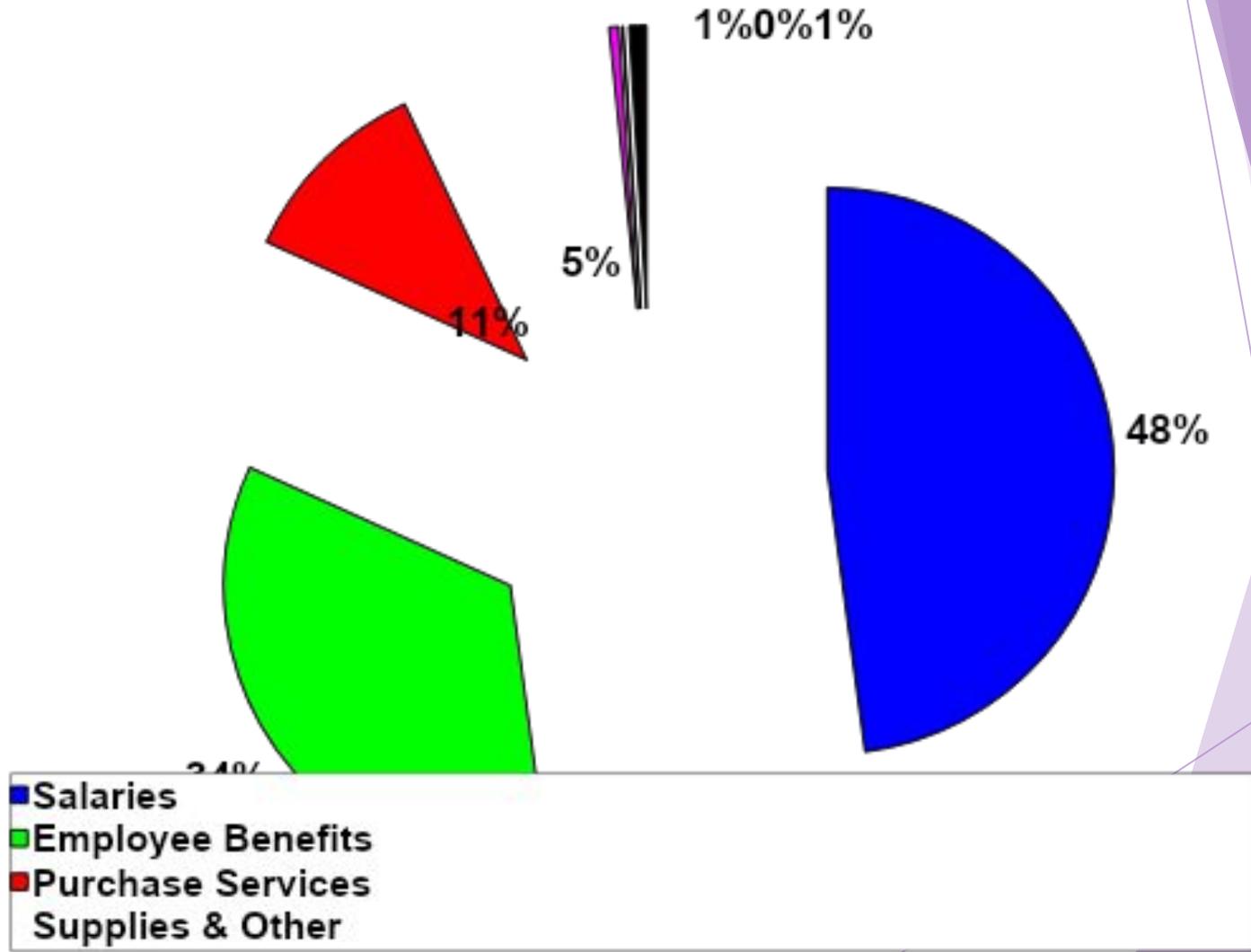
■ State Aid ■ Property Taxes ■ Other

Per Pupil Foundation Funding



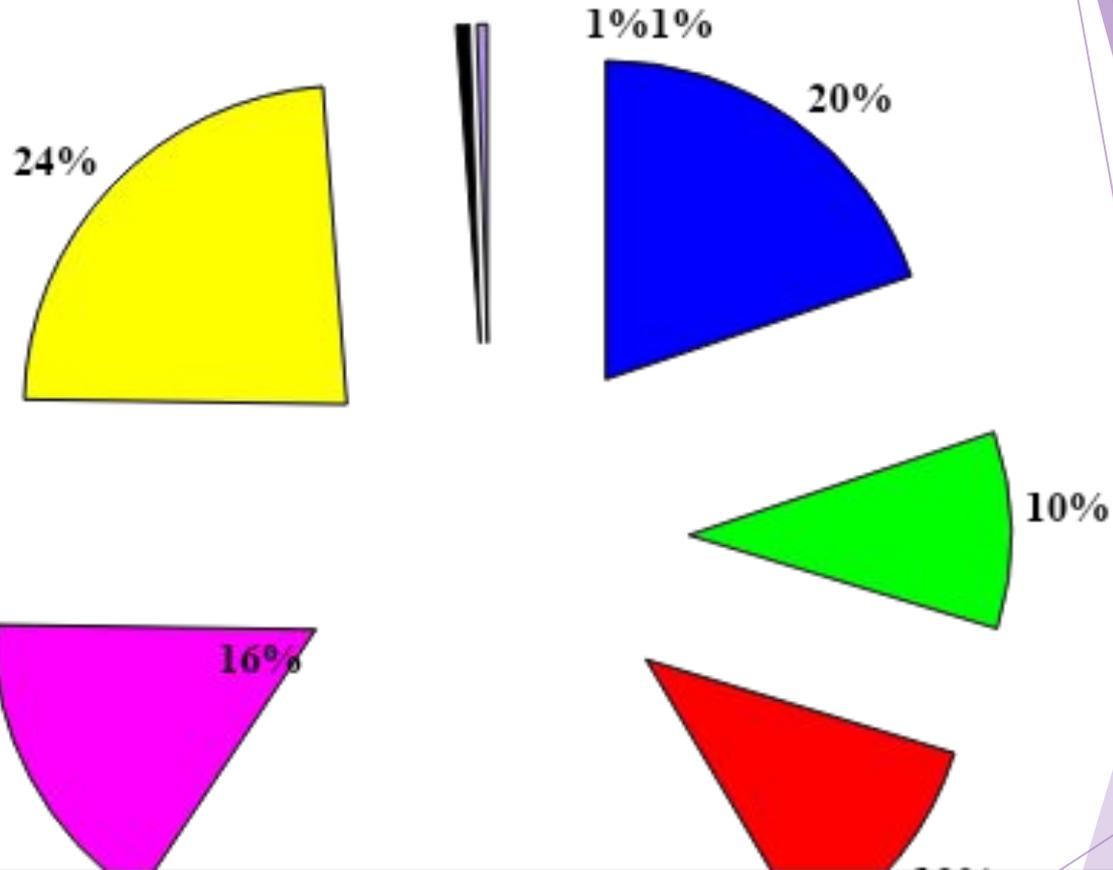
EXPENDITURES BY OBJECT

2023-24 General Fund Budget



EXPENDITURES BY FUNCTION

2023-24 General Fund Budget



- EL Instruction
- MS Instruction
- HS Instruction
- Other Instruction

Total 100%

TAXABLE VALUES AND MILLAGE INFORMATION

- ▶ Taxable Values
- ▶ Tax Levy Information
- ▶ Bond Amortization



INFO SECTION

- ▶ **3 Year Forecast - All Funds**
- ▶ **Actual/Projected Enrollment**
- ▶ **Staffing by Function**
- ▶ **FPS Points of Pride**



LOOKING AHEAD

- ▶ **3 Year Projection - 2026/27**
- ▶ **Fund Balance - Positive**
- ▶ **Start the process early**
- ▶ **Strategic Planning**
- ▶ **Federal funds**

OTHER FUNDS

- ▶ Debt Service
- ▶ Special Revenue
 - ▶ Nutrition Services
 - ▶ Student Activities
- ▶ Capital Projects
- ▶ Tech/Other Proj



OTHER FUNDS



- ▶ Capital Projects
 - ▶ Bus Purch/Maint
 - ▶ Building & Site - 2018
 - ▶ Building & Site - 2020
 - ▶ Building & Site - 2023
- ▶ Internal Service Fund
 - ▶ Benefit Stabilization

2022/23 AMENDMENTS - GENERAL FUND

- ▶ Revised local revenue for property taxes and Medicaid fee-for-service
- ▶ Revised state revenue for the one-time MPERS payment
- ▶ Federal Grants
- ▶ Purchased services and supplies increased
- ▶ Other known adjustments

SPECIAL THANKS

Kimberly Pincheck

Karla Swanson

Julie Langdon

**GOOD
JOB!**

FARMINGTON PUBLIC SCHOOLS
MEMORANDUM

TO: Board of Education

FROM: Jennifer F. Kaminski, Assistant Superintendent, Business Services

SUBJECT: 2023/24 Budget

DATE: June 6, 2023

Please find attached the proposed 2023/24 budgets for all district funds. The proposed General Fund budget includes a per pupil foundation allowance of \$11,474, which reflects a \$458 per pupil increase, additional special education funding and additional MPSERS offset retirement funding. As the State budget has not yet been approved, any further adjustments for 2023/24 will be incorporated into the amendments for next year.

This budget cycle includes estimated costs for all bargaining unit contracts settled as well as an estimate for projected enrollment and staffing needs. This year's budget reflects a fund balance of 20.0% exceeding the Board's targeted range of 10 – 15%. Similar to most years, the budget has not been set by Lansing in time for us to determine our absolute level of funding for the upcoming year. This year is no exception. The funding increase proposed by the Governor provided for a foundation allowance increase of \$458 per pupil and an increase to several categorical revenue items such as Special Education, Bilingual, At-Risk and MPSERS offset retirement. The Senate released a budget that included a \$550 per pupil increase and included some of the increases the Governor proposed. The House released a budget that included a \$366 per pupil increase and also included some of the additional funding that the Governor proposed. A negative with the House proposal is that they also proposed eliminating a hold harmless guarantee which would mean a loss of funding for Farmington of approximately \$892,000. All three proposals released would provide Farmington with a per pupil funding increase. The 2023/24 budget has been built using an increase of approximately \$3.9 million or \$458 per pupil as well as an increase in MPSERS offset revenue of \$1.1 million and special education funding of approximately \$1.4 million.

Overall, the General Fund is estimated to have \$171,095,896 in revenue offset by \$170,570,997 in expenditures. Revenues are greater than expenditures by \$524,899 with a fund balance estimated at \$34,202,052 or 20.0%. A budget is a tool to help us make decisions as we enter the new fiscal year. There are still many variables that will impact this information. These include the impact of the State budget package, the number of students we will educate next year and the economic impacts of the COVID-19 pandemic funding cliff as well as inflation.

Farmington Public Schools is required by law to have a budget in place before the end of our current fiscal year. Many assumptions are built into the budget, many of which are not within our control, including, but not limited to: student enrollment, number of retirees, interest rates, utility costs, fuel costs, staffing costs, benefit rates, retirement rates, and workers' compensation.

The General Fund total revenue is budgeted at \$171,095,896, a decrease of \$6.8 million or 3.8 percent from 2022/23. This net decrease is due to many factors including:

- An increase in property tax revenue due to higher taxable values and increase in the per pupil foundation allowance of approximately \$3.0 million.

- An increase in interest revenue of \$462,000 with interest rates continuing to remain high due to the Federal Reserve raising interest rates over the last year.
- A decrease in local revenue for the elimination of the pay-to-participate fee for athletics in the amount of \$428,000.
- A net increase in state funding of approximately \$1.3 million due to a projected blended increase of 100 students (based upon current school-of-choice applications) and an increase of \$458 per pupil.
- A decrease in state categorical funding for the MPSERS one-time payment in 2022/23 totaling \$7.5 million.
- An increase in state categorical funding of \$1.5 million due to higher special education costs estimated in 2022/23.
- An increase in interdistrict revenue of \$787,000 due to additional PA-18 funding from Oakland Schools because of higher property tax collections for the county-wide special education millage.
- A decrease in federal revenue of \$6.0 million due to several federal COVID grants being fully spent in 2022/23. Revenues equal expenses for all federal programs so they have no effect on the bottom line.

Expenditures are budgeted at \$170,570,997, a decrease of approximately \$5.2 million or 3.0 percent from 2022/23. This net decrease is due to several factors including:

- A decrease in federal expenditures of \$6.0 million due to several federal COVID grants being fully spent in 2022/23.
- A decrease in state grant expenditures totaling \$800,000
- A reduction in cost for rightsizing programs and replacement savings due to retirements of teachers and administrators of approximately \$600,000
- An increase for estimated costs related to bargaining contracts settled for all District employees totaling approximately \$7.1 million
- A net decrease in retirement costs due to reduction of the one-time MPSERS payment in 2022/23 of \$7.5 million offset by the significant rate increase totaling approximately \$2.0 million (net 5.3 million reduction)
- An increase in benefit costs of 5% or approximately \$700,000
- A decrease in one-time costs, such as the superintendent search and related settlement costs, totaling approximately \$207,000
- A decrease in the transfer to other capital projects funds of \$1.1 million
- An increase in property/liability insurance of approximately \$95,000
- A reduction in tuition costs for special education center programs of approximately \$127,000
- An increase of approximately \$300,000 for utilities
- An increase in fuel costs of \$100,000 due to higher gas prices
- An increase of approximately \$586,000 for other estimated cost increases for instruction and other departmental budgets

The Debt Service Fund reflects the same millage rate as the prior year due to higher taxable values, the upcoming principal and interest payments due and less tax write-offs. We are proposing that Farmington levy 3.20 mills to cover its principal and interest payments due in the coming year.

The Special Revenue (Nutrition Services) Fund budget includes the transfer to the General Fund of \$151,127 to cover the allowable indirect costs of running the program.

The 2023/24 budget includes transfers of \$300,000 to the Capital Projects (Technology/Other Projects) Fund and \$600,000 to the Capital Projects (Bus Purchases/Maintenance) Fund. No expenditures have been budgeted in either fund as capital needs continue to be funded with the bond. The Capital Projects

(Building & Site – 2018) Fund and Capital Projects (Building & Site – 2020) Fund and Capital Projects (Building & Site – 2023) include the estimated bond costs to be spent during 2023/24.

While the funding increases have been positive for public schools over the last few years, the competition for school aid fund dollars, roads, charter schools, unfunded mandates, MPSERS retirement reform continue. Taken together, Farmington Public Schools will continue to find solutions internally to maintain fiscal health while providing a quality instructional program. It is encouraging to see the per pupil funding increases proposed for the upcoming year.

A critical area for us to monitor are the State's discussions related to public education funding. The Governor presented her budget back in February, which focuses on the weighted-funding model and provides funding increases for schools. The Senate and House both released their budgets in early May and provided funding increases similar to the Governor. A revenue estimating conference took place on Friday, May 19, 2023 and revealed that minor revenue adjustments were needed to the School Aid Fund compared to what was presented in January. The General Fund required significant changes to income tax revenue due to the income tax rate reduction, the retirement income exemption, earned income tax credit. We are hopeful that these reductions do not impact School Aid Funding. Budget discussions continue, however it is unlikely that a budget will be approved prior to July 1.

The budget forecasts included in this document are positive with all three years above the Board's targeted fund balance range of 10-15%. Although the fund balance is above target, the forecast assumes small increases in funding with costs continuing to rise for health insurance and retirement. There is one contract expiring June 30, 2023, two contracts that expire June 30, 2024 with the remaining two contracts expiring June 30, 2025. Wage estimates have been incorporated in the budget and forecasts based upon the contracts in place. Fund balance should be used for one-time costs as it will eventually be used up and cuts will have to be made. There are still many unknowns this far out and these projected years will surely change. We will continue to focus on providing a budget each year for approval which maintains strong fiscal health.

Please contact me if you have questions.

GENERAL APPROPRIATIONS RESOLUTION
FISCAL YEAR 2024
June 20, 2023

Farmington, Michigan

A regularly scheduled meeting of the Board of Education of the Farmington Public School District was held at the Maxfield Education Center in the Farmington Public School District on the 20th day of June, 2023, at 6:00 p.m.

The meeting was called to order by Cheryl B. Blau, President.

Present:

Absent:

The following resolution was offered by Member _____
and supported by Member _____.

BE IT RESOLVED, that this resolution shall be the general appropriations of the Farmington Public School District for the fiscal year 2023-24: A resolution to make appropriations, to set forth the total number of mills of ad valorem taxes to be levied, and to provide for the disposition of all income received by the Farmington Public School District.

BE IT FURTHER RESOLVED, that for fiscal 2023-24, the total millage rate of 5.5764 mills shall be levied on the taxable value of all homestead and industrial personal property, 11.5764 mills shall be levied on the taxable value of commercial personal property and 18.0000 mills shall be levied on the taxable value of all non-homestead property within the school district, to be used for General Fund operations, as set for below:

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the General Fund of the Farmington Public School District for fiscal year 2023-24 is as follows:

REVENUE:

Local	\$	50,451,124
Interdistrict		12,232,697
State		95,608,387
Federal		12,627,561
Transfers & Other Transactions		176,127
Total Revenue	\$	171,095,896
Fund Balance, July 1, 2023	\$	33,677,153
Funds Available to Appropriate	\$	204,773,049

BE IT FURTHER RESOLVED, that \$170,570,997 of the total available to appropriate in the General Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Instruction	\$	71,558,913
Added Needs		28,836,034
Adult & Continuing Education		211,362
Pupil Services		18,088,302
Instructional Staff Services		9,790,307
General Administration		1,267,121
School Administration		7,631,300
Business		1,644,770
Maintenance & Operations		13,049,945
Transportation		7,297,833
Athletics		2,335,200
Central Services		4,731,646
Other Pupil Services		74,500
Community Services		2,038,494
Intergovernmental Payments.....		1,115,270
Transfers & Other Transactions		900,000
Total Expenditures	\$	170,570,997

BE IT FURTHER RESOLVED, that for fiscal 2023-24, the total millage rate of 3.20 mills for Debt Retirement shall be levied on the taxable value of all classifications of property located within the school district and used for the expenditures set forth below:

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Debt Fund of the Farmington Public School District for fiscal year 2023-24 is as follows:

REVENUE:

Local	\$	14,728,665
State		163,525
Transfers & Other Transactions		0
Total Revenue	\$	14,892,190
Fund Balance, July 1, 2023	\$	1,690,151
Funds Available to Appropriate	\$	16,582,341

BE IT FURTHER RESOLVED, that \$14,916,844 of the total available to appropriate in the Debt Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Redemption of Principal	\$	7,285,000
Interest		7,584,844
Other		47,000
Total Expenditures	\$	14,916,844

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Special Revenue Fund-Nutrition Services Program of the Farmington Public School District for fiscal year 2023-24 is as follows:

REVENUE:

Local	\$	1,565,723
State		159,066
Federal		2,029,497
Transfers & Other Transactions		77,341
Total Revenue	\$	3,831,627
Fund Balance, July 1, 2023	\$	1,980,204
Funds Available to Appropriate	\$	5,811,831

BE IT FURTHER RESOLVED, that \$4,353,036 of the total available to appropriate in the Special Revenue Fund-Nutrition Services Program is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Nutrition Services	\$	4,353,036
Total Expenditures	\$	4,353,036

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Special Revenue Fund-Student Activities of the Farmington Public School District for fiscal year 2023-24 is as follows:

REVENUE:

Local	\$	1,000,000
Total Revenue	\$	1,000,000
Fund Balance, July 1, 2023	\$	869,642
Funds Available to Appropriate	\$	1,869,642

BE IT FURTHER RESOLVED, that \$1,000,000 of the total available to appropriate in the Special Revenue Fund-Student Activities is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Student Activities	\$	1,000,000
Total Expenditures	\$	1,000,000

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Technology/Other Projects) Fund of the Farmington Public School District for the fiscal year 2023-24:

REVENUE:

Local	\$	75,000
Transfers & Other Transactions		300,000
Total Revenue	\$	375,000
Fund Balance, July 1, 2023	\$	1,573,434
Funds Available to Appropriate	\$	1,948,434

BE IT FURTHER RESOLVED, that \$0 of the total available to appropriate in the Capital Projects (Technology/Other Projects) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	0
Total Expenditures	\$	0

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Maintenance/Bus Purchases) Fund of the Farmington Public School District for the fiscal year 2023-24:

REVENUE:

Local	\$	0
Transfers & Other Transactions		600,000
Total Revenue	\$	0
Fund Balance, July 1, 2023	\$	3,440,132
Funds Available to Appropriate	\$	4,040,132

BE IT FURTHER RESOLVED, that \$0 of the total available to appropriate in the Capital Projects (Maintenance/Bus Purchases) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	0
Total Expenditures	\$	0

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Building & Site - 2020) Fund of the Farmington Public School District for the fiscal year 2023-24:

REVENUE:

Local	\$	1,400,000
Transfers & Other Transactions		0
Total Revenue	\$	1,400,000
Fund Balance, July 1, 2023	\$	21,896,640
Funds Available to Appropriate	\$	23,296,640

BE IT FURTHER RESOLVED, that \$23,296,640 of the total available to appropriate in the Capital Projects (Building & Site - 2020) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	23,296,640
Total Expenditures	\$	23,296,640

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Building & Site – 2023) Fund of the Farmington Public School District for the fiscal year 2023-24:

REVENUE:

Local	\$	1,500,000
Transfers & Other Transactions		0
Total Revenue	\$	1,500,000
Fund Balance, July 1, 2023	\$	30,053,170
Funds Available to Appropriate	\$	31,553,170

BE IT FURTHER RESOLVED, that \$5,000,000 of the total available to appropriate in the Capital Projects (Building & Site – 2023) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	5,000,000
Total Expenditures	\$	5,000,000

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Internal Service (Benefit Stabilization) Fund of the Farmington Public School District for the fiscal year 2023-24:

REVENUE:

Local	\$	17,215,843
Transfers & Other Transactions		0
Total Revenue	\$	17,215,843
Fund Balance, July 1, 2023	\$	1,743,114
Funds Available to Appropriate	\$	18,958,957

BE IT FURTHER RESOLVED, that \$17,215,843 of the total available to appropriate in the Internal Service (Benefit Stabilization) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Benefit Stabilization	\$	17,215,843
Total Expenditures	\$	17,215,843

BE IT FURTHER RESOLVED, that no Board of Education member or employee of the Farmington Public School District shall expend any funds or obligate the expenditure of any funds except pursuant to appropriations made by the Board of Education and in keeping with the budgetary policy statement hitherto adopted by the Board. Changes in the amount appropriated by the Board shall require approval by the Board.

BE IT FURTHER RESOLVED, that the Superintendent of Schools is hereby charged with

general supervision of the execution of the budget adopted by the Board and shall hold the Department Heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education and in keeping with the budgetary policy statement hitherto adopted by the Board.

Ayes:

Nays:

Resolution declared adopted.

Donald Walker, Jr., Secretary,
Board of Education

GENERAL FUND EXPLANATION OF BUDGET CATEGORIES

REVENUE

Local Revenue includes the receipts from the twice-a-year tax collections, interest and other miscellaneous local sources of income.

Interdistrict Revenue includes the monies from other governmental type entities.

State Revenue includes the receipts from the state based upon the enrollment of eligible students in the district in addition to funds for special education, vocational education, transportation, bilingual, adult education and gifted programs

Federal Revenue includes the funds received as a pass-through from the intermediate district and the state directly attributable to supplemental instructional programs.

Transfers & Other Transactions includes monies coming into the general fund from other funds of the school district, the sale of properties as well as funds coming from Oakland County Intermediate School District.

EXPENDITURES

Instruction Expenditures include the direct classroom costs of the elementary, middle and high school programs, and the driver education and summer school programs. These expenditures include teacher and paraprofessional salaries, benefits, classroom supplies, textbooks and equipment.

Added Needs Expenditures includes the direct classroom costs of primarily the special education, compensatory education (i.e. Headstart, Bilingual Services), and vocational education.

Adult & Continuing Education includes costs associated with the operation of the adult high school completion program.

Pupil Services Expenditures includes the costs associated with providing direct services to students in support of the basic classroom offerings. These services include high school and middle school counselors, occupational and physical therapists, nurses, psychologists, speech and audio therapists, social workers, teacher consultants and playground supervisors.

Instructional Staff Expenditures include costs associated with staff development and curriculum coordinators, media (library) specialists, audiovisual services and supervision of staff.

General Administration includes costs incurred by the Board of Education in the area of the mandated annual audit, legal fees, election costs, stipends paid to the Board, and salaries, benefits and supplies for executive administration.

School Administration includes the salaries, benefits and supply costs for the building principals, assistant principals and school clerical staff.

Business includes the direct costs associated with the operation of the business office (purchasing, accounting, accounts payable, payroll, budgeting, investments and financial reporting), the initial budget for capital expenditures from the general fund budget, district-wide mail costs, and warehouse operations.

Maintenance & Operations includes the costs associated with all custodians, maintenance personnel, supervisors, contracted services, supplies and materials, property and liability insurance, and all utilities.

Transportation includes the drivers, mechanics, paraprofessionals, and supervisory costs related to transporting students to and from school, field trips and other school-related events.

Central Services includes the costs of information technology, school/community relations, personnel services, and worker's compensation.

Community Services includes those costs associated with the operation of the Community Service Program (including preschool) and services to the Farmington Youth Assistance Program.

Athletics includes those activities concerned with financing the interscholastic athletic programs that are under the supervision of the school

Intergovernmental Payments includes payments to other school districts for which our students attend their educational programs such as the International Academy.

Transfers & Other Transactions includes monies transferred to other funds (Capital Projects and Nutrition Services) and payments to other districts for tuition.



Budget Summary & Related Information

2023-24 BUDGET SUMMARY AND RELATED INFORMATION

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Introductory Section

Board of Education and Administration

*Farmington Public Schools
32500 Shiawassee Street
Farmington, MI 48336*

Board of Education

Cheryl Blau President
Claudia Heinrich Vice President
Donald Walker, Jr. Secretary
Terri Weems Treasurer
Mable Fox Trustee
Zach Rich Trustee
Angie Smith Trustee

Administration

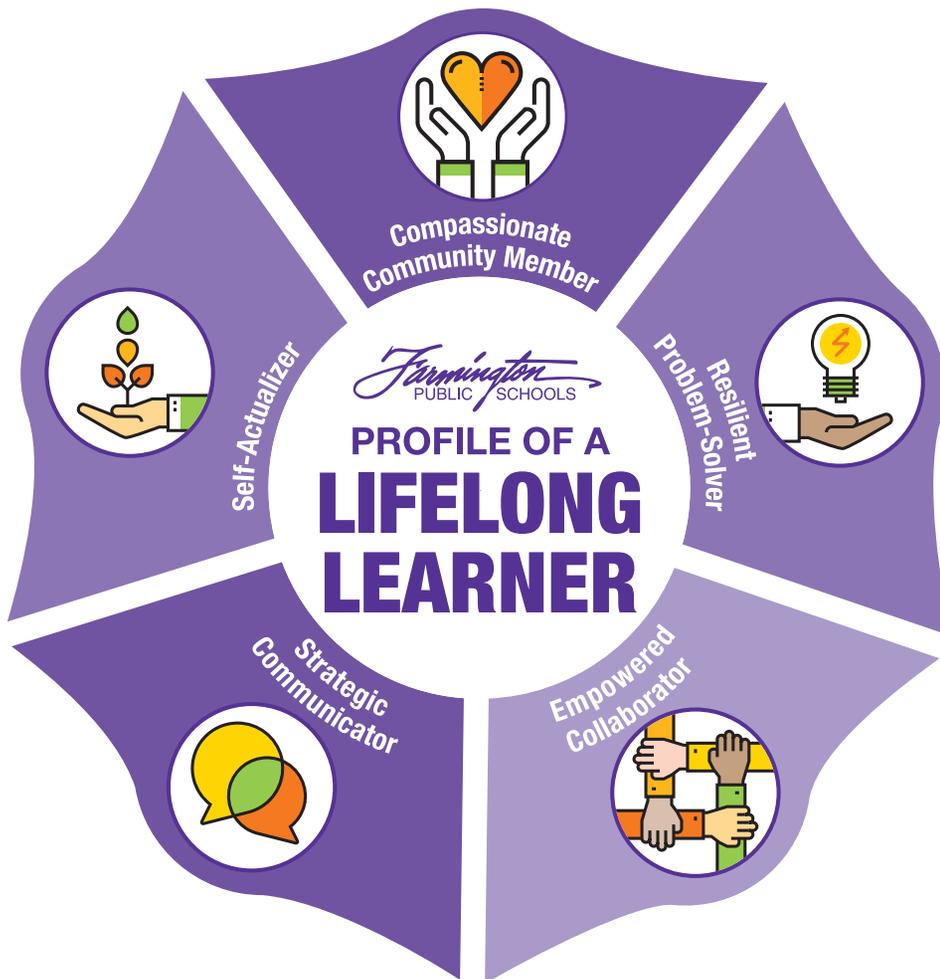
Christopher Delgado Superintendent
Kelly Coffin Assistant Superintendent, Innovation and Strategic Initiatives
Jennifer F. Kaminski Assistant Superintendent, Business Services
Bradley Paddock Assistant Superintendent, Talent Development
Lydia Moore Executive Director, Special Education
Diane Bauman Director, School/Community Relations and Pupil Accounting
Jon Barth Director, Facilities Management and Transportation



Mission Statement

Farmington Public Schools, together with our community, will engage every student in a quality learning experience, empowering each student to become a thoughtful, contributing citizen in a changing world.

PROFILE OF A LIFELONG LEARNER



Compassionate Community Member

FPS learners are compassionate community members who welcome the unique contribution of each individual, value the strength and power of community, and participate to create a positive and authentic impact in the community—personal, local, and global.



Resilient Problem Solver

FPS learners are resilient problem solvers who are empowered to persevere in their quest for solutions to problems and/or questions. Learners consider multiple perspectives, solicit and respond to feedback, identify the best solution for the situation, and navigate their own problem-solving pathway.



Empowered Collaborator

FPS learners give their best efforts while engaging in a productive exchange of ideas in working toward a common goal. Learners provide and receive respectful feedback, contribute their talents, thoughts, and opinions while respecting those of others, and develop effective ways of working together.



Strategic Communicator

FPS learners are able to use communication as a way to build understanding and form relationships. Learners are active listeners, consider the needs of their audience, and use a variety of methods to express ideas effectively. Learners are open to others' perspectives and ideas as they engage in civil discourse.



Self-Actualizer

FPS learners are in control of their educational pathway and their future. Learners set and strive toward goals based on self-awareness of strengths, interests, talents, and opportunities for growth. Using a growth mindset, they demonstrate self-compassion and self-acceptance as they become lifelong learners.

BUDGET DEVELOPMENT TIMELINE AND PARAMETERS

2023/24

2023/24 Budget Development Timeline

3/21/23	Board of Education Review of timeline/assumptions/parameters
3/21/23	Board approval of resolution to conduct public hearing on budget
4/4/23	Board of Education approval of timeline/assumptions/parameters for 2023/24
6/1/23	Board Document to Board of Education for 6/6/23 Board meeting
6/6/23	Board study session on proposed budget
6/6/23	Conduct budget and truth in budgeting hearing
6/20/23	Adopt the 2023/24 budget
6/20/23	Set tax levy

2023/24 Budget Parameters

Budget parameters are developed by the Business Office and reviewed by Central Office Cabinet. These parameters are then presented to and discussed with the Finance and Facilities Committee Meeting and then presented to the Board of Education at a regular public meeting. Input received at the Committee meeting or Board meeting is incorporated.

These parameters become the basis for the ensuing year's budget development. A concerted effort will be made to maintain the integrity of the District's instructional programs, staff development opportunities, and co-curricular activities. Attention will also be given to the continuing school improvement efforts needed to meet the requirements for District Accreditation and student achievement needs.

While the current Governor continues to focus on providing additional and stable funding for public education in Michigan, school districts around the state continue to experience a decline in pupil count, which directly impacts a district's operating budget. We will continue to closely monitor our revenues as well as operating costs to maintain financial stability. The proactive budget process is intended to allow the District to prioritize its expenditures and align these with the anticipated revenue sources. The process is ongoing with a multi-year approach to meeting the budget challenges. The goal of each year's budget process is to maintain a fund balance that at least falls within the board policy of 10-15 percent, if not higher.

The parameters for 2023/24 are as follows:

1. Student enrollment will be forecast using Plante Moran CRESA and StanFred updated projections. The "most likely" increase estimated by StanFred is 10 (general ed) students. Plante Moran CRESA estimates enrollment to increase by 13 students. Also, looking at the difference between the current year 12th grade class (671) and an estimate for incoming Kindergartners (666) results in essentially a flat enrollment. The pandemic had a negative effect on enrollment, as many parents chose to leave for private schools or an alternate education option, however the District is at a point where enrollment has now stabilized.

Incoming classes are approximately equal to graduating classes. We are also seeing an increase in our out-of-district school of choice preliminary numbers. Flat enrollment has been factored into the 2023/24 budget based upon these outside enrollment projections and the difference between exiting 12th graders and estimated incoming Kindergartners. **The District received over 220 applications for school-of-choice students. An increase in enrollment of 100 students has been factored into the 2023/24 budget based upon the high number of applications.**

2. The economy in Michigan continues to be stable despite the record high inflation over the last year. Gretchen Whitmer, Michigan's Governor, presented her Omnibus budget on February 8, 2023 and proposed significant funding increases for K-12 Education. Her proposal provides the largest funding increase for classroom operations in over 20 years and continues moving Michigan towards a weighted funding formula. The foundation allowance increase was proposed at \$458 per pupil, which is a 5% increase in the base foundation. There were also funding increases proposed for MPSERS Offset, At-Risk, English language learners, Special Education and School Readiness Preschool programs. The budget also includes a proposal for mentoring grants to support and retain new teachers, school counselors and administrators and improve their instructional practices. We are currently estimating an increase of \$458 until the Senate and House present their budget proposals. For 2023/24, \$11,484 per pupil is used which includes a \$458 increase. After the Senate and House versions are released, we will consider whether any adjustment to the increased per pupil foundation allowance for 2023/24 is necessary.
3. We anticipate that many of the categorical funding areas, such as adult education, early childhood and retirement funding, will continue at their current levels. Significant increases were proposed for both At-risk, special education and retirement funding. Included in the forecast is a \$1.1 million increase in retirement funding as well as an increase in special education funding of approximately \$900,000 for increased costs and changes in the special education funding model. As mentioned above, the Governor has proposed increases for several other categoricals, however we will wait to see the House and Senate proposals before including any other significant increases in funding. **Based upon current special education costs as well as the changes in the special education funding model, approximately \$1.4 million has been included in the budget.**
4. Revenues from the nutrition services program will continue to cover direct program expenditures and the maximum amount of dollars will be budgeted to be transferred back to the general fund to support a portion of the indirect costs. Indirect costs are those costs not directly attributable to one cost objective. An example would be human resources, business services and custodial costs. These functions support the nutrition services program but the costs are not specifically identifiable to charge them to the fund. Currently the Nutrition Services Fund transfers approximately \$142,100 or 8.22% of total expenditures, excluding food costs, capital outlay and contract costs greater than \$25,000.
5. Federal grants which are received on an annual basis are expected to remain at the same level or increase slightly and are budgeted so that proceeds equal the budgeted expenditures. We will continue to closely monitor federal grants as several positions are paid through these funds. Should a portion of these funds be eliminated or not continued by the Federal Government, we would need to determine an alternate source of revenue to maintain these positions. One-time grant funds for ESSER II, ESSER III and Special Education ARP Funds have been reduced in 2023/24 by approximately \$5.0 million for funds spent in the previous fiscal year. **Approximately \$6.8 million has been reduced from the budget.**
6. Revenues for PA-18, which is the funding received from Oakland Schools for the county-wide millage to help support special education costs, is projected to increase 1.0% to reflect higher special education costs overall as well as increased taxable values at the county level. **Based upon Oakland Schools property tax projections for special education, an increase of approximately \$825,000 has been included in the budget.**
7. Wage costs will be budgeted at negotiated levels. At the current time, the District has two-year contracts, expiring 6/30/23, with its school administrators and maintenance and cafeteria staff. Three-year contracts, expiring 6/30/24, are in place with its teachers, paraprofessional and secretarial staff and bus drivers. Estimates will be incorporated into the forecast based upon these contracts. Social security and Medicare costs will be budgeted as 7.65% of negotiated wages. **The district settled a two-year contract through 6/30/25 with its school administrators. The District was also able to extend its contract with the teachers through 6/30/25. Estimates for these contracts have been incorporated into the budget.**

8. Reductions in wages and benefits for replacement savings for 10 teacher retirements has been included based upon the known the retirements at the present time. **Replacement savings for 24 teacher retirements has been included in the budget.**
9. The projected MPSERS retirement rate will be at **31.34%** of wages (an increase of 3.11 percentage points over 2022/23 as proposed in the Governor’s budget however the final rate has not yet been determined by MPSERS) with an additional 16.89% for the Unfunded Actuarial Accrued Liability (UAAL) liability for a total rate of **48.23%**. The rate of UAAL for FPS is estimated at approximately 16.74% as the proportionate share of the District payroll to the State’s payroll. A retirement rate of **48.0%** will be used for the 2023/24 budget.
10. Based upon current claims cost data, we are estimating claims to remain in line with our current illustrative rates. Employees continue to contribute between 20 – 30% of the illustrative rate for the plan cost. The Insurance Advisory Committee continues to monitor health insurance costs. There have been positive results in the Benefit Stabilization fund over the last several years, however, an increase in claims costs has been occurring in the current year. A 5% increase in benefit costs has been included in the General Fund for 2023/24. Any claims overages that may occur in the current year would be absorbed by the Benefit Stabilization Fund.
11. Revenues from preschool education will move toward covering direct program costs, as well a portion of indirect program costs. In a typical year, preschool education covers approximately 4.0% of its indirect costs.
12. Special education programs, in collaboration with other school districts, will continue to align staffing similar to the center program design model of the ISD. Other school districts will be billed for their proportionate share of students educated within the programs. Approximately \$377,000 will be budgeted for 2023/24 based upon the 2022/23 estimated revenue.
13. The Capital Projects Technology Fund had a fund balance of \$853,434 at June 30, 2022. This fund has been used in the past to keep equipment in the District’s network operations center up-to-date and for the purchase of staff and student computers, printers and other ancillary technology equipment needs. In the 2022-23 budget, \$700,000 is being transferred into this fund from the General Fund for future technology needs. The amount is higher than normally transferred due to one-time funds received for the sale of the cell tower lease agreement. An additional \$300,000 will be budgeted to be transferred into this fund from the General Fund in 2023-24.
14. Expenditures for bus purchases and maintenance (large capital projects) were made from the Bus Purchases/Maintenance Fund prior to the 2015 and 2020 Building & Site Funds (bond funds). The Bus Purchases/Maintenance Fund had a fund balance of \$2,140,132 at June 30, 2022. In the 2022-23 budget, \$1,300,000 is being transferred into this fund from the General Fund for bus replacements and future capital needs. The amount is higher than normally transferred due to one-time funds received for the sale of the cell tower lease agreement. An additional \$600,000 will be budgeted to be transferred into this fund from the General Fund in 2023-24.
15. The District will continue to explore and implement cost savings and cost containment measures. The District has several initiatives in place to do this such as the Green Team and the Energy Savings Program.
16. Other costs and revenues are anticipated to remain flat with the exception of utilities and fuel costs which are estimated to increase approximately \$300,000 and \$100,000, respectively over 2022/23 estimates. **Increases for the custodial contract and for property/liability have also been included in the budget.**
17. To provide transparency, financial and budget reports are made available to the public on the District’s website. Financial reports will continue to be prepared in accordance with the International Association of School Business Officials Certificate of Excellence in Financial Reporting, the highest standard of excellence.

Financial Section

**Farmington Public School District
Summary of Budgets
All Fund Types
2023-2024**

GOVERNMENTAL					PROPRIETARY
MEMORANDUM TOTAL ALL GOVERNMENTAL FUNDS	GENERAL FUND	DEBT SERVICE FUND	SPECIAL REVENUE FUND	CAPITAL PROJECTS FUND	INTERNAL SERVICE FUND

Revenue:

Property Taxes	\$ 59,594,944	\$ 45,069,679	\$ 14,525,265	\$ -	\$ -	\$ -
Tuition	1,077,000	1,077,000	-	-	-	-
Earnings on Investments	5,261,600	2,000,000	203,400	83,200	2,975,000	125,000
Other Local	4,786,968	2,304,445	-	2,482,523	-	16,189,191
<i>Total Local Revenue</i>	70,720,512	50,451,124	14,728,665	2,565,723	2,975,000	16,314,191
Interdistrict Revenue	12,232,697	12,232,697	-	-	-	-
State Membership Revenue	55,164,288	55,164,288	-	-	-	-
State Categorical Revenue	40,766,690	40,444,099	163,525	159,066	-	-
<i>Total State Revenue</i>	95,930,978	95,608,387	163,525	159,066	-	-
Federal Revenue	14,657,058	12,627,561	-	2,029,497	-	-
Transfers & Other Transactions	1,153,468	176,127	-	77,341	900,000	-
Total Revenue	194,694,713	171,095,896	14,892,190	4,831,627	3,875,000	16,314,191

Expenditures:

Salaries	82,644,231	81,738,406	-	905,825	-	-
Employee Benefits	58,537,790	57,936,521	-	601,269	-	16,396,041
Purchased Services	19,425,757	19,003,464	-	422,293	-	-
Supplies & Other	12,168,973	9,246,451	-	2,922,522	-	-
Capital Outlay	28,751,945	105,305	-	350,000	28,296,640	-
Payments to Other Districts	1,640,850	1,640,850	-	-	-	-
Transfers & Other Transactions	1,051,127	900,000	-	151,127	-	-
Debt Service	14,916,844	-	14,916,844	-	-	-
Total Expenditures	219,137,517	170,570,997	14,916,844	5,353,036	28,296,640	16,396,041
Excess Revenue over (under) Expenditures	(24,442,804)	524,899	(24,654)	(521,409)	(24,421,640)	(81,850)
Beginning Fund Balance	95,180,526	33,677,153	1,690,151	2,849,846	56,963,376	1,824,964
Ending Fund Balance	\$ 70,737,722	\$ 34,202,052	\$ 1,665,497	\$ 2,328,437	\$ 32,541,736	\$ 1,743,114

BASIS OF PRESENTATION

The accounting system of the District is organized on the basis of funds and account groups, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund balance, revenue and expenditures. Government resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled. The various funds are grouped into three broad fund categories: governmental, fiduciary and proprietary. In addition, the District maintains two account groups.

Governmental Funds

Governmental funds are those through which most District functions typically are financed. The acquisition, use and balances of the District's expendable financial resources and the related current liabilities are accounted for through governmental funds.

General Fund - The general fund is used to record the general operations of the District pertaining to education and those operations not provided for in other funds. Included are all transactions related to the approved current operating budget.

Instruction - Instruction includes the activities dealing directly with the teaching of pupils or the interaction between teacher and pupils. Teaching may be provided for pupils in a school classroom; in another location, such as online, in a home or hospital; and other learning situations, such as those involving co-curricular activities. Included here are the activities of aides, assistants of any type and supplies and machines that assist directly in the instructional process.

Support Services - Support services are those services that provide administrative, technical (such as guidance and health) and logistical support to facilitate and enhance instruction and, to a lesser degree, community services. Support services exist as adjuncts for the fulfillment of the objectives of instruction, rather than as entities within themselves. Support services also include the activities of the athletic program at the middle and high school levels.

Community Services - Community services are those services provided by the District outside of K-12 instruction including the operation of the community education preschool program and enrichment classes.

Building and Site Improvements - All fixed asset purchases for land, buildings and sites, are classified as building and site improvements.

Intergovernmental Payments – Payments made to other governments for programs our students attend.

Transfers & Other Transactions – Transfers to the Capital Projects (Technology/Other Projects) and Capital Projects (Maintenance/Bus Purchases) Funds.

Debt Service Fund - Debt service funds are used to record tax and interest revenue and the payment of interest, principal and other expenditures on long-term debt.

Special Revenue Fund - The Special Revenue Fund is used to account for the proceeds of specific revenue sources that are restricted to expenditures for specified purposes. The school service funds are used to segregate, for administrative purposes, the transactions of a particular activity from regular revenue and expenditure accounts. The District maintains full control of these funds. The special revenue funds used within the District are the Nutrition Services Fund and the Student Activities Fund. Any operating surplus in the Nutrition Services remains in this fund.

The Nutrition Services Fund records all transactions associated with the mandated federal school lunch program including federal and State revenues and revenues from student paid lunches as well as costs associated with the program.

The Student Activities fund was created in 2019/20 as a result of anticipated changes in accounting standards (GASB 84), which require schools to report these funds as a special revenue fund. The Student Activities Fund records all receipts and disbursement of money from student related activities such as fees, extracurricular activities and fund raising events. Implementation of the new standards required in GASB 84 occurred during the 2020/21 fiscal year.

Capital Projects Fund – Historically, this fund has been used to account for financial resources to be used for the acquisition, construction or major renovation of facilities.

The District separated this fund into five distinct funds: Technology/Other Projects, Maintenance/Bus Purchases, Building & Site 2018, Building & Site 2020 and Building & Site 2023.

The Capital Projects (Technology/Other Projects) Fund will be used for the replacement and addition of computers and other related technology. The revenue source for this fund will be transfers from the General Fund.

The Capital Projects (Maintenance/Bus Purchases) Fund will be used to purchase buses, fund maintenance projects throughout the District and purchase property in the short-term. The revenue source for this fund will be transfers from the General Fund.

The Capital Projects (Building & Site 2018) Fund contains proceeds of the 2018 bond issue to be used for continued remodeling of buildings for safety and security improvements; constructing additions to, equipping, furnishing, reequipping, refurbishing and remodeling buildings, including classroom, auditorium and media center improvements; improving and developing sites, including outdoor athletic facilities, playgrounds and structures; acquiring school buses and acquiring and installing technology infrastructure and equipment.

The Capital Projects (Building & Site 2020) Fund contains proceeds of the 2020 bond issue to be used for continued remodeling of buildings for safety and security improvements; constructing additions to, equipping, furnishing, reequipping, refurbishing and remodeling buildings, including classroom, auditorium and media center improvements; improving and developing sites, including outdoor athletic facilities, playgrounds and structures; acquiring school buses and acquiring and installing technology infrastructure and equipment.

The Capital Projects (Building & Site 2023) Fund contains proceeds of the 2020 bond issue to be used for the remodeling of buildings for safety and security improvements; constructing additions to, equipping, furnishing, reequipping, refurbishing and remodeling buildings, including classroom, auditorium and media center improvements; improving and developing sites, including outdoor athletic facilities, playgrounds and structures; acquiring school buses and acquiring and installing technology infrastructure and equipment.

Proprietary Fund

The proprietary fund reporting focuses on economic resources measurement and an accounting method called full accrual accounting. The proprietary fund statements present a long-term view of operations and the services they provide to other funds.

Internal service funds account for benefit stabilization services provided to other departments and funds of the School District on a cost-reimbursement basis.

The Benefit Stabilization Fund is used to account for health, dental, vision, life insurance and long-term disability expenditures which will then be charged to other funds in the District.

Account Groups

Account groups are not funds - they do not reflect available financial resources and related liabilities or the measurement of results of operations - but are the District's accounting records of the general fixed assets and general long-term debt. The general Fixed Assets Account Group is used to maintain records of the cost of property owned by the District. The General Long-term Debt Account Group is used to record the District's outstanding bonded debt, long-term notes payable and other noncurrent obligations of the District. This group is not budgeted, and therefore not presented in this report.

PROPOSED GENERAL FUND BUDGET

The General Fund budget is the primary operational fund of the District. It is the fund containing the day-to-day operating expenses of the District including teachers, support staff and administrators and their fringe benefit costs as well as supplies, purchased services and capital outlay. The following charts provide a breakdown of revenues by object and expenditures by function for each budget line as it is adopted by the Board. Expenditures by function provide the purpose for the expenditure. A breakdown of expenditures by object is also included.

Total General Fund revenue is budgeted at \$171,095,896 a decrease of \$6,751,407 or 3.8% from 2022/23. This net decrease is due to many factors including: a projected enrollment increase of 100 students for school of choice applications, an increase in the foundation allowance, an increase in other categorical state revenue for higher special education costs in 2022/23 and an increase in retirement offset revenues, an increase in property tax revenues due to higher taxable values, and a decrease in one-time federal grants for ESSER funding related to the COVID-19 pandemic.

Expenditures are budgeted at \$170,570,997, a decrease of \$5,228,654 or 3.0% from 2022/23. This net decrease is due to several factors: an increase in wage and benefit costs for contract settlements, an increase in custodial costs, an increase in transportation costs due to higher fuel costs, a decrease in wage and benefit costs for the retirement of twenty-four teaching positions and a decrease in costs for one-time federal grants from ESSER funding.

Revenues are budgeted to exceed expenditures by \$524,899 for 2023/24 resulting in a fund balance of \$34,202,052 or 20.05% of expenditures.

The Debt Service Fund reflects a stable millage rate despite the passing of our 2020 Building and Site Bonds, due to higher taxable values and less tax write-offs. The millage rate for 2023/24 will be 3.20 mills to cover the principal and interest payments budgeted and due in 2023/24. The District issued the second series of the 2020 Bond in May 2023 and the budget has been modified to include the new debt issue in this budget document.

The Special Revenue (Nutrition Services) Fund is projected to use \$521,409 of fund balance in 2023/24. Capital expenditures are budgeted at \$350,000 for new equipment and serving lines at a high school building. Revenues are budgeted at \$3,831,627, an increase from the previous year as it is assumed that local revenue in the Nutrition Program will continue to increase under normal operations in the upcoming year. Federal revenue is expected to remain stable under the traditional National School Lunch Program. Total expenditures are budgeted at \$4,353,036 which includes a transfer to the General Fund of \$151,127 to cover the allowable indirect costs of running the program. The Nutrition Service Fund is only allowed to keep three months of costs in its fund balance. Any excess fund balance, which is calculated by the State each year, must be spent in the following year based upon a spend-down plan that is submitted to the State. A plan was submitted to the State for the replacement of all equipment and serving lines at a high school building.

The Special Revenue (Student Activities) Fund was created in 2019/20 as a result of changes in accounting standards (GASB 84) which require schools to report certain student activities funds in a special revenue fund. The District implemented the new standard in the 2020/21 fiscal year. Revenues and Expenditures have been budgeted at \$1,000,000 to reflect actual activity in this fund as we operate under a more normal school year.

The Capital Projects (Technology/Other Projects) Fund and the Capital Projects (Bus Purchases/Maintenance) Fund are budgeted to receive \$300,000 and \$600,000, respectively, in transfers from the General Fund in 2023/24. Funds are earmarked in these two funds for future technology

needs, including device refresh, as well as the purchase of new busses and larger repairs and maintenance of our facilities.

The Capital Projects (Building & Site – 2018) Fund, which includes the proceeds from the issuance of Series II of the 2015 bond, includes the estimated bond costs to be spent. These funds will allow the District to continue the final phase of construction and projects are expected to be completed during 2022/23.

The Capital Projects (Building & Site – 2020) Fund, which includes the proceeds from the issuance of Series I of the bond, includes the estimated bond costs to be spent on Phase I of projects. These funds will allow the District to continue the next phase of construction as well as continue to replace busses and update technology. Expenditures are budgeted at \$23,296,640 for 2023/24.

The Capital Projects (Building & Site – 2023) Fund, which includes the proceeds from the issuance of Series II of the 2020 bond, includes the estimated bond costs to be spent on Phase II of projects. These funds will allow the District to continue the next phase of construction as well as continue to replace busses and update technology. Expenditures are budgeted at \$5,000,000 for 2023/24.

Funding of Schools

The State levies a statewide property tax of 6 mills on all property (except for industrial personal property), which is deposited into the State School Aid fund along with sales and income taxes earmarked for education. Legislatively, the State determines the amount districts will receive annually by determining the per pupil foundation provided for all students. The per pupil foundation times the number of regular education students is provided by a combination of State Aid and a local levy of 18 mills on non-homestead property and 6 mills on commercial personal property. Some districts, such as Farmington, are able to levy additional millage on homestead, commercial personal and industrial personal property, also known as a hold harmless millage. This millage generates \$1,876 per pupil in addition to the per pupil foundation guaranteed by the State. The 18 mills on non-homesteads is subject to the Headlee limitation and must be rolled back if the 2023 taxable value increases faster than the rate of inflation after considering taxable value adds and losses. For the 2023/24 school year, the millage rate is 18 mills as no Headlee rollback occurred.

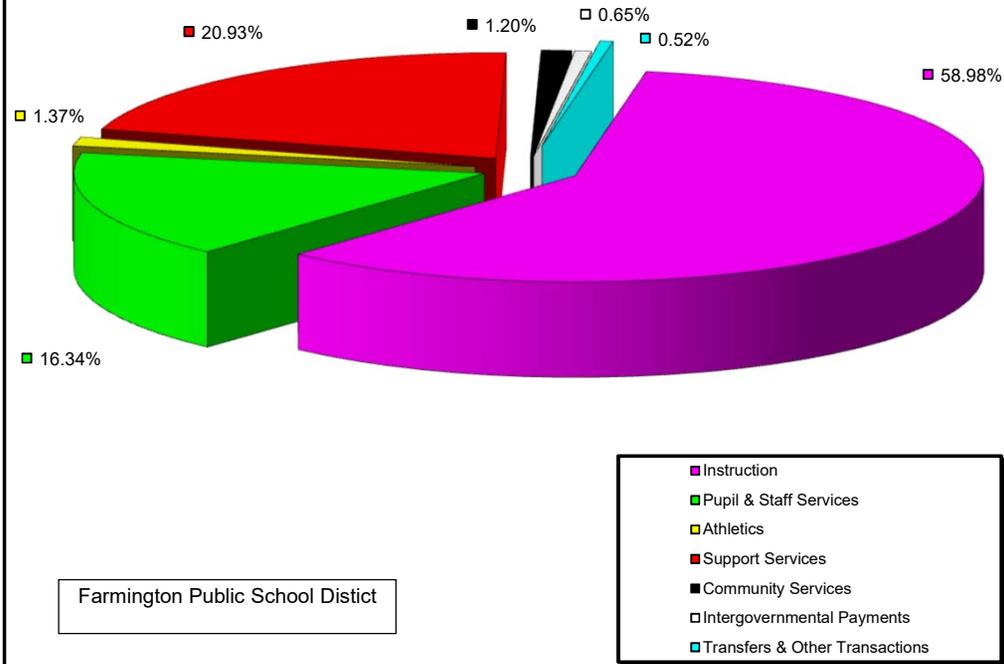
For 2023/24, Farmington will collect \$11,484 of the estimated per pupil foundation. Of the \$11,484 per pupil foundation allowance, \$3,251 will be generated with 18.0000 mills levied on non-homestead properties and \$6,357 per pupil will come from State Aid. The balance of \$1,876 is generated by a hold harmless levy of 5.5764 mills on homesteads. As homestead taxable values increase and the number of pupils decrease, the amount of hold harmless millage levied is decreased. Since the District's actual blended pupil count is unknown at this time, a rate of 5.5764 mills is proposed for levy in July 2023. If necessary, an adjustment to the millage rate will occur on the December 2023 tax levy.

**Farmington Public School District
2023-2024 Budget**

General Fund by Function

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget
Revenue:					
Property Taxes	\$ 41,079,004	\$ 41,911,111	\$ 40,688,411	\$ 42,025,955	\$ 45,069,679
Tuition	780,013	374,658	986,737	1,080,073	1,077,000
Earnings on Investments	319,081	22,859	76,491	1,537,900	2,000,000
Other Local	2,420,100	1,650,263	2,104,460	2,733,233	2,304,445
Total Local Revenue	44,598,198	43,958,891	43,856,099	47,377,161	50,451,124
Interdistrict Revenue	11,291,990	12,176,602	12,621,598	11,446,145	12,232,697
State Membership Revenue	51,650,211	52,677,685	50,327,100	52,476,946	55,164,288
State Categorical Revenue	25,939,612	26,072,361	28,850,742	46,666,773	40,444,099
Total State Revenue	77,589,823	78,750,046	79,177,842	99,143,719	95,608,387
Federal Revenue	4,163,198	9,421,127	8,342,617	18,584,452	12,627,561
Transfers & Other Transactions	858,854	146,710	185,931	1,295,826	176,127
Total Revenue	138,502,063	144,453,376	144,184,087	177,847,303	171,095,896
Expenditures:					
Elementary Instruction	29,804,726	29,778,990	31,037,643	33,312,492	33,509,361
Middle School Instruction	13,867,370	13,319,636	14,081,913	18,224,209	16,947,928
High School Instruction	18,306,578	18,538,574	18,460,608	20,309,261	20,054,460
Other Basic Programs	606,787	612,074	1,196,744	1,311,006	1,047,164
Added Needs	20,610,091	19,522,878	21,002,153	29,355,801	28,836,034
Adult Education	163,317	189,560	171,385	214,695	211,362
Total Instruction	83,358,869	81,961,712	85,950,446	102,727,464	100,606,309
Pupil Services	14,042,480	13,472,739	15,397,715	18,790,222	18,088,302
Instructional Staff Services	6,123,090	6,145,215	7,895,742	10,511,993	9,790,307
General Administration	1,411,833	1,788,738	1,358,833	1,316,413	1,267,121
School Administration	6,663,270	6,767,690	6,745,971	7,587,159	7,631,300
Business	1,229,487	1,282,934	1,350,869	1,590,512	1,644,770
Maintenance & Operations	8,285,016	9,893,156	9,730,200	12,675,449	13,049,945
Transportation	6,339,194	4,394,010	5,967,125	7,303,947	7,297,833
Athletics	1,429,971	1,435,124	1,815,060	2,208,630	2,335,200
Other Central Services	3,345,187	3,263,980	3,733,718	4,711,941	4,731,646
Other Support Services	-	1,147,639	322,712	108,815	74,500
Total Support Services	48,869,528	49,591,225	54,317,945	66,805,081	65,910,924
Community Services	1,199,880	1,158,934	1,668,289	2,807,100	2,038,494
Intergovernmental Payments	1,157,458	1,000,846	949,469	1,460,006	1,115,270
Transfers & Other Transactions	690,000	900,000	900,000	2,000,000	900,000
Total Expenditures	135,275,735	134,612,717	143,786,149	175,799,651	170,570,997
Beginning Fund Balance	18,164,576	21,390,904	31,231,563	31,629,501	33,677,153
Ending Fund Balance	\$ 21,390,904	\$ 31,231,563	\$ 31,629,501	\$ 33,677,153	\$ 34,202,052

Expenditures by Function 2023-2024 General Fund Budget



Expenditure Budget By Function

	2021-22 Actual	2022-23 Revised	2023-24 Budget	% Increase (Decrease)	% Budget
Instruction	\$ 85,950,446	\$ 102,727,464	\$ 100,606,309	(2.06%)	58.98%
Pupil & Staff Services	23,293,457	29,302,215	27,878,609	(4.86%)	16.34%
Athletics	1,815,060	2,208,630	2,335,200	5.73%	1.37%
Support Services	29,209,428	35,294,236	35,697,115	1.14%	20.93%
Community Services	1,668,289	2,807,100	2,038,494	(27.38%)	1.20%
Intergovernmental Payments	949,469	1,460,006	1,115,270	(23.61%)	0.65%
Transfer & Other Transactions	900,000	2,000,000	900,000	(55.00%)	0.52%
Total Expenditures	\$ 143,786,149	\$ 175,799,651	\$ 170,570,997	(2.97%)	100.00%

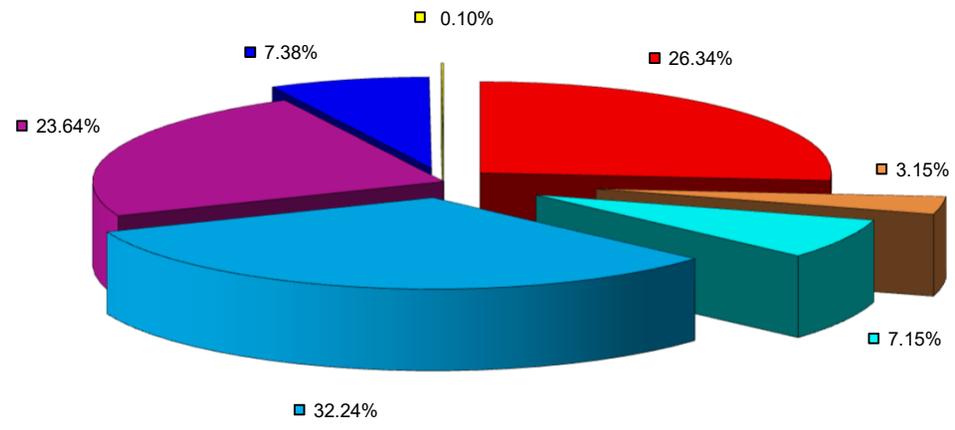
Farmington Public School District

2023-2024 Budget

General Fund by Object

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget
Revenue:					
Property Taxes	\$ 41,079,004	\$ 41,911,111	\$ 40,688,411	\$ 42,025,955	\$ 45,069,679
Tuition	780,013	374,658	986,737	1,080,073	1,077,000
Earnings on Investments	319,081	22,859	76,491	1,537,900	2,000,000
Other Local Revenue	2,420,100	1,650,263	2,104,460	2,733,233	2,304,445
Interdistrict Revenue	11,291,990	12,176,602	12,621,598	11,446,145	12,232,697
State Foundation Allowance	51,650,211	52,677,685	50,327,100	52,476,946	55,164,288
State Categorical Revenue	25,939,612	26,072,361	28,850,742	46,666,773	40,444,099
Federal Revenue	4,163,198	9,421,127	8,342,617	18,584,452	12,627,561
Transfers & Other Transactions	858,854	146,710	185,931	1,295,826	176,127
 Total Revenue	 138,502,063	 144,453,376	 144,184,087	 177,847,303	 171,095,896
 Expenditures:					
Salaries	71,067,506	68,576,679	72,374,789	79,806,923	81,738,406
Employee Benefits	45,539,105	46,255,757	49,001,033	62,215,274	57,936,521
Purchased Services	10,917,925	10,659,553	14,349,175	19,940,291	19,003,464
Supplies & Other	5,713,117	6,407,074	5,772,222	9,755,901	9,246,451
Capital Outlay	122,521	66,410	133,397	310,466	105,305
Payments to Other Districts	1,225,561	1,747,244	1,255,533	1,770,796	1,640,850
Transfers & Other Transactions	690,000	900,000	900,000	2,000,000	900,000
 Total Expenditures	 135,275,735	 134,612,717	 143,786,149	 175,799,651	 170,570,997
 Excess Revenue over (under) Expenditures	 3,226,328	 9,840,659	 397,938	 2,047,652	 524,899
 Beginning Fund Balance	 18,164,576	 21,390,904	 31,231,563	 31,629,501	 33,677,153
 Ending Fund Balance	 \$ 21,390,904	 \$ 31,231,563	 \$ 31,629,501	 \$ 33,677,153	 \$ 34,202,052

Revenue 2023-2024 General Fund Budget



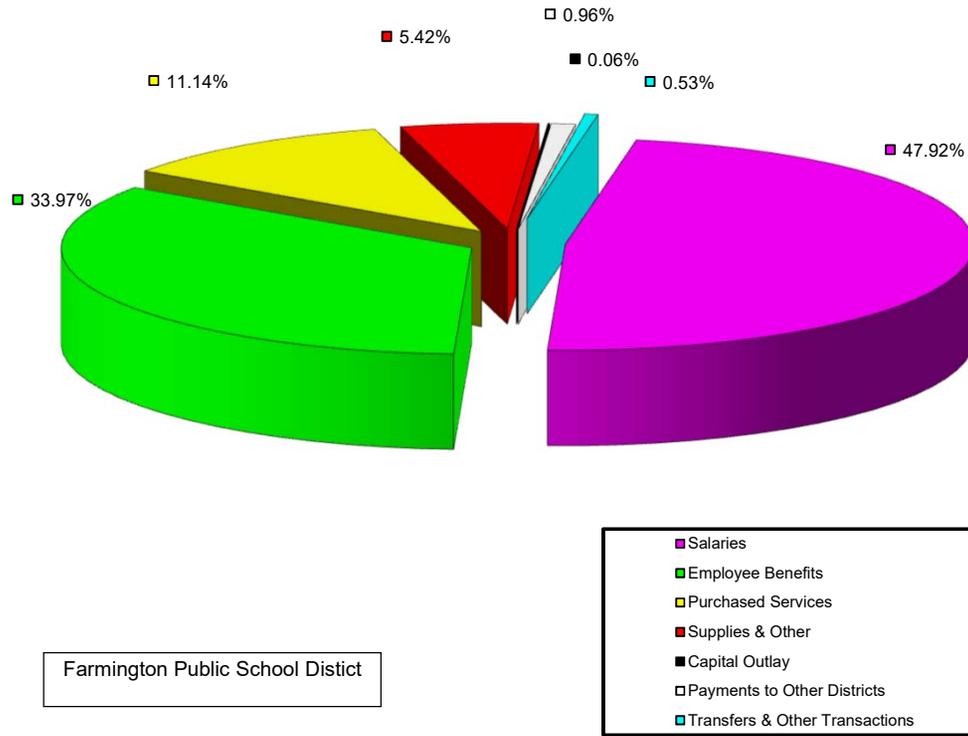
Farmington Public School District

- Property Taxes
- Other Local Revenue
- Interdistrict Revenue
- Membership Revenue
- Categorical Revenue
- Federal Revenue
- Transfers & Other Transactions

Revenue Budget By Object

	2021-22 Actual	2022-23 Revised	2023-24 Budget	% Increase (Decrease)	% Budget
Property Taxes	\$40,688,411	\$42,025,955	\$45,069,679	7.24%	26.34%
Other Local Revenue	3,167,688	5,351,206	5,381,445	0.57%	3.15%
Interdistrict Revenue	12,621,598	11,446,145	12,232,697	6.87%	7.15%
State Membership Revenue	50,327,100	52,476,946	55,164,288	5.12%	32.24%
State Categorical Revenue	28,850,742	46,666,773	40,444,099	(13.33%)	23.64%
Federal Revenue	8,342,617	18,584,452	12,627,561	(32.05%)	7.38%
Transfers & Other Transactions	185,931	1,295,826	176,127	(86.41%)	0.10%
Total Revenue	\$144,184,087	\$177,847,303	\$171,095,896	(3.80%)	100.00%

Expenditures by Object 2023-2024 General Fund Budget



Expenditure Budget By Object

	2021-22 Actual	2022-23 Revised	2023-24 Budget	% Increase (Decrease)	% Budget
Salaries	\$ 72,374,789	\$ 79,806,923	\$ 81,738,406	2.42%	47.92%
Employee Benefits	49,001,033	62,215,274	57,936,521	(6.88%)	33.97%
Purchased Services	14,349,175	19,940,291	19,003,464	(4.70%)	11.14%
Supplies & Other	5,772,222	9,755,901	9,246,451	(5.22%)	5.42%
Capital Outlay	133,397	310,466	105,305	(66.08%)	0.06%
Payments to Other Districts	1,255,533	1,770,796	1,640,850	(7.34%)	0.96%
Transfers & Other Transactions	900,000	2,000,000	900,000	(55.00%)	0.53%
Total Expenditures	\$ 143,786,149	\$ 175,799,651	\$ 170,570,997	(2.97%)	100.00%

Farmington Public School District 2023-2024 Budget

Debt Service Fund

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget
Revenue:					
Property Taxes	\$ 12,222,209	\$ 12,319,706	\$ 12,755,510	\$ 13,632,854	\$ 14,525,265
Earnings on Investments	75,953	3,697	4,777	203,400	203,400
State Revenue	162,687	171,088	162,292	163,525	163,525
<i>Total Revenue</i>	12,460,849	12,494,491	12,922,579	13,999,779	14,892,190
Expenditures:					
Principal on 2013 Refunding Bond	-	-	-	-	-
Interest on 2013 Refunding Bond	-	-	-	-	-
Principal on 2015 Refunding Bond	-	-	-	-	-
Interest on 2015 Refunding Bond	-	-	-	-	-
Principal on 2015 Bond	3,635,000	2,765,000	2,915,000	3,070,000	3,215,000
Interest on 2015 Bond	3,136,000	2,954,250	2,816,000	2,670,250	2,516,750
Principal on 2018 Bond	3,400,000	2,050,000	2,100,000	2,150,000	2,225,000
Interest on 2018 Bond	1,770,094	1,668,094	1,606,594	1,543,594	1,479,094
Principal on 2020 Bond	-	1,250,000	1,340,000	1,475,000	875,000
Interest on 2020 Bond	-	2,134,089	2,350,850	2,297,250	2,238,250
Principal on 2023 Bond	-	-	-	-	970,000
Interest on 2023 Bond	-	-	-	-	1,350,750
Other expenditures	27,027	24,343	31,169	36,500	47,000
<i>Total Expenditures</i>	11,968,121	12,845,776	13,159,613	13,242,594	14,916,844
Excess Revenue over (under) Expenditures	492,728	(351,285)	(237,034)	757,185	(24,654)
Beginning Fund Balance	1,028,557	1,521,285	1,170,000	932,966	1,690,151
Ending Fund Balance	\$ 1,521,285	\$ 1,170,000	\$ 932,966	\$ 1,690,151	\$ 1,665,497

Farmington Public School District

2023-2024 Budget

Nutrition Services Fund

2019-20	2020-21	2021-22	2022-23	2023-24
Actual	Actual	Actual	Revised	Budget

Revenue:

Earnings on Investments	\$ 21,347	\$ 945	\$ 3,421	\$ 83,200	\$ 83,200
Other Local	1,427,169	3,795	199,584	1,467,845	1,482,523
State Categorical Revenue	147,696	155,101	43,394	159,066	159,066
Federal Revenue	1,852,331	2,307,874	4,495,707	2,029,497	2,029,497
Transfers & Other Transactions	70,852	73,900	74,838	77,688	77,341
<i>Total Revenue</i>	3,519,395	2,541,615	4,816,944	3,817,296	3,831,627

Expenditures:

Salaries	777,335	685,017	820,305	888,064	905,825
Employee Benefits	531,719	484,945	545,146	583,756	601,269
Purchased Services	363,558	91,356	296,180	418,112	422,293
Supplies & Other	1,404,772	981,269	1,857,202	1,866,526	1,922,522
Capital Outlay	258,139	201,746	52,246	350,000	350,000
Transfers & Other Transactions	155,848	138,519	140,931	143,011	151,127
<i>Total Expenditures</i>	3,491,371	2,582,852	3,712,010	4,249,469	4,353,036
Excess Revenue over (under) Expenditures	28,024	(41,237)	1,104,934	(432,173)	(521,409)
Beginning Fund Balance	1,320,656	1,348,680	1,307,443	2,412,377	1,980,204
Ending Fund Balance	\$ 1,348,680	\$ 1,307,443	\$ 2,412,377	\$ 1,980,204	\$ 1,458,795

Farmington Public School District

2023-2024 Budget

Student Activities Fund

2019-20	2020-21	2021-22	2022-23	2023-24
Actual	Actual	Actual	Revised	Budget

Revenue:

Earnings on Investments	\$ -	\$ -	\$ -	\$ -	\$ -
Other Local	-	346,406	529,938	1,000,000	1,000,000
Transfers & Other Transactions	-	-	-	-	-
<i>Total Revenue</i>	-	346,406	529,938	1,000,000	1,000,000

Expenditures:

Supplies & Other	-	381,564	520,508	1,000,000	1,000,000
Transfers & Other Transactions	-	-	-	-	-
<i>Total Expenditures</i>	-	381,564	520,508	1,000,000	1,000,000
Excess Revenue over (under) Expenditures	-	(35,158)	9,430	-	-
Beginning Fund Balance (as restated)	-	895,370	860,212	869,642	869,642
Ending Fund Balance	\$ -	\$ 860,212	\$ 869,642	\$ 869,642	\$ 869,642

Farmington Public School District

2023-2024 Budget

Capital Projects (Technology/Other Projects) Fund

	2019-20	2020-21	2021-22	2022-23	2023-24
	Actual	Actual	Actual	Revised	Budget

Revenue:

Earnings on Investments	\$ 814	\$ 218	\$ 1,572	\$ 20,000	\$ 75,000
Transfers & Other Transactions	200,000	300,000	300,000	700,000	300,000
<i>Total Revenue</i>	200,814	300,218	301,572	720,000	375,000

Expenditures:

Capital Outlay	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	-	-
Excess Revenue over (under) Expenditures	200,814	300,218	301,572	720,000	375,000
Beginning Fund Balance	50,830	251,644	551,862	853,434	1,573,434
Ending Fund Balance	\$ 251,644	\$ 551,862	\$ 853,434	\$ 1,573,434	\$ 1,948,434

Farmington Public School District 2023-2024 Budget

Capital Projects (Maintenance/Bus Purchases) Fund

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget
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Revenue:

Transfers & Other Transactions	\$ 490,000	\$ 600,000	\$ 600,000	\$ 1,300,000	\$ 600,000
<i>Total Revenue</i>	490,000	600,000	600,000	1,300,000	600,000

Expenditures:

Capital Outlay	-	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	-	-
Excess Revenue over (under) Expenditures	490,000	600,000	600,000	1,300,000	600,000
Beginning Fund Balance	450,132	940,132	1,540,132	2,140,132	3,440,132
Ending Fund Balance	\$ 940,132	\$ 1,540,132	\$ 2,140,132	\$ 3,440,132	\$ 4,040,132

Farmington Public School District 2023-2024 Budget

Capital Projects (Building & Site - 2018) Fund

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget
Revenue:					
Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -
Earnings on Investments	635,532	125,866	14,650	190,000	-
Proceeds from Sale of Bond	-	-	-	-	-
Transfers & Other Transactions	-	58,859	516,880	26,705	-
<i>Total Revenue</i>	635,532	184,725	531,530	216,705	-
Expenditures:					
Capital Outlay	17,573,473	10,580,717	1,758,903	6,982,658	-
<i>Total Expenditures</i>	17,573,473	10,580,717	1,758,903	6,982,658	-
Excess Revenue over (under) Expenditures	(16,937,941)	(10,395,992)	(1,227,373)	(6,765,953)	-
Beginning Fund Balance	35,327,259	18,389,318	7,993,326	6,765,953	-
Ending Fund Balance	\$ 18,389,318	\$ 7,993,326	\$ 6,765,953	\$ -	\$ -

Farmington Public School District

2023-2024 Budget

Capital Projects (Building & Site - 2020) Fund

	2019-20	2020-21	2021-22	2022-23	2023-24
	Actual	Actual	Actual	Revised	Budget

Revenue:

Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -
Earnings on Investments	14,672	91,964	101,724	1,430,000	1,400,000
Proceeds from Sale of Bond	68,120,498	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-
<i>Total Revenue</i>	68,135,170	91,964	101,724	1,430,000	1,400,000

Expenditures:

Purchased Services	-	52,477	303,921	-	-
Capital Outlay	-	2,113,186	17,455,384	27,610,624	23,296,640
Bond Issuance Costs	326,626	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-
<i>Total Expenditures</i>	326,626	2,165,663	17,759,305	27,610,624	23,296,640
Excess Revenue over (under) Expenditures	67,808,544	(2,073,699)	(17,657,581)	(26,180,624)	(21,896,640)
Beginning Fund Balance	-	67,808,544	65,734,845	48,077,264	21,896,640
Ending Fund Balance	\$ 67,808,544	\$ 65,734,845	\$ 48,077,264	\$ 21,896,640	\$ -

Farmington Public School District

2023-2024 Budget

Capital Projects (Building & Site - 2023) Fund

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Budget	2023-24 Budget
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Revenue:

Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -
Earnings on Investments	-	-	-	200,000	1,500,000
Proceeds from Sale of Bond	-	-	-	30,086,969	-
Transfers & Other Transactions	-	-	-	-	-
<i>Total Revenue</i>	-	-	-	30,286,969	1,500,000

Expenditures:

Purchased Services	-	-	-	-	-
Capital Outlay	-	-	-	-	5,000,000
Bond Issuance Costs	-	-	-	233,799	-
Transfers & Other Transactions	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	233,799	5,000,000
Excess Revenue over (under) Expenditures	-	-	-	30,053,170	(3,500,000)
Beginning Fund Balance	-	-	-	-	30,053,170
Ending Fund Balance	\$ -	\$ -	\$ -	\$ 30,053,170	\$ 26,553,170

Farmington Public School District

2023-2024 Budget

Benefit Stabilization Fund

	2019-20	2020-21	2021-22	2022-23	2023-24
	Actual	Actual	Actual	Revised	Budget

Revenue:

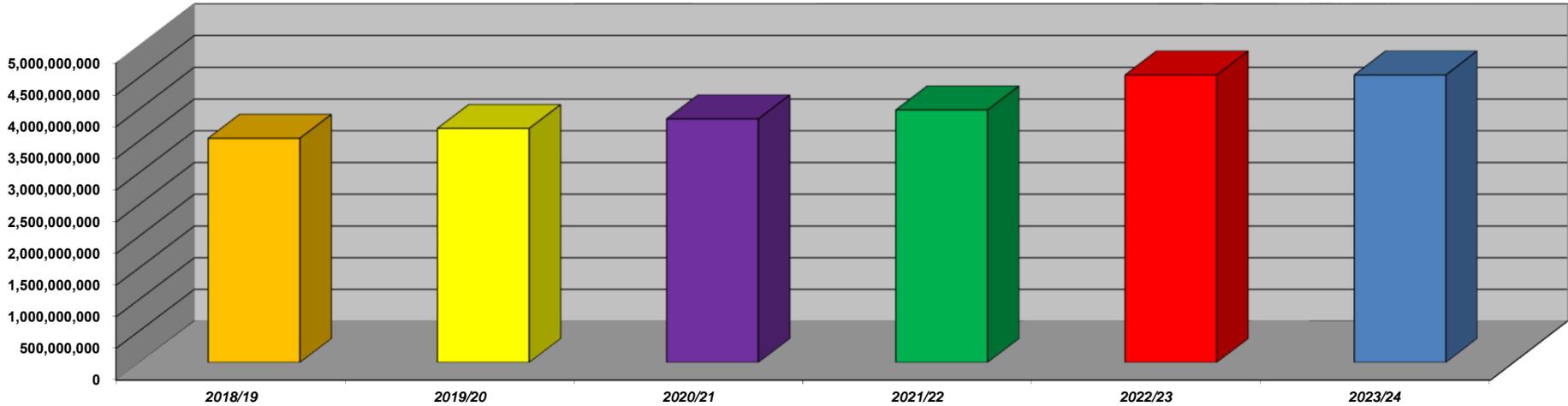
Earnings on Investments	\$ 50,361	\$ 3,185	\$ 7,039	\$ 125,000	\$ 125,000
Other Local	15,905,943	15,649,090	16,348,660	16,189,191	17,090,843
Transfers & Other Transactions	-	-	-	-	-
<i>Total Revenue</i>	15,956,304	15,652,275	16,355,699	16,314,191	17,215,843

Expenditures:

Salaries	-	-	-	-	-
Employee Benefits	15,056,641	16,044,007	16,558,005	16,396,041	17,215,843
Purchased Services	-	-	-	-	-
Supplies & Other	-	-	-	-	-
Capital Outlay	-	-	-	-	-
<i>Total Expenditures</i>	15,056,641	16,044,007	16,558,005	16,396,041	17,215,843
Excess Revenue over (under) Expenditures	899,663	(391,732)	(202,306)	(81,850)	-
Beginning Fund Balance	1,519,339	2,419,002	2,027,270	1,824,964	1,743,114
Ending Fund Balance	\$ 2,419,002	\$ 2,027,270	\$ 1,824,964	\$ 1,743,114	\$ 1,743,114

Taxable Values and Millage Information

Farmington Public School District Total Taxable Value - 2019-2024

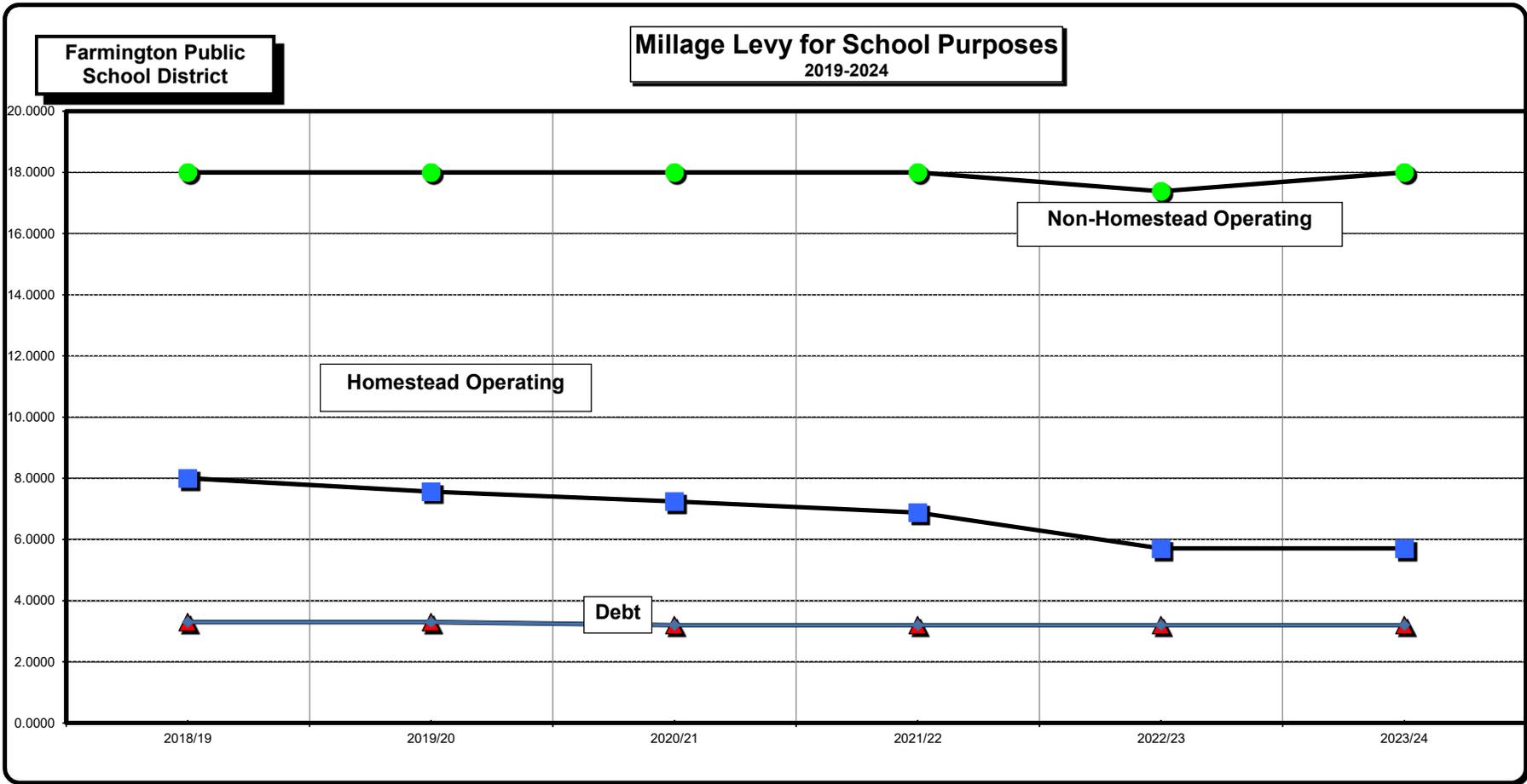


	2018/19				2019/20				2020/21			
	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL
City of Farmington	216,028,134	118,929,081	9,174,020	497,485	225,701,990	124,833,900	10,459,230	229,440	236,235,300	130,545,210	10,551,030	231,690
Twp of West Bloomfield	72,938,300	44,030,130	5,618,140	-	77,321,620	46,702,640	4,975,160	-	81,722,290	50,511,370	4,965,660	-
City of Farmington Hills	1,974,098,026	962,864,994	107,486,450	26,413,400	2,064,239,740	1,004,388,780	113,558,080	19,952,640	2,131,164,996	1,066,857,434	112,336,620	18,547,240
Total	2,263,064,460	1,125,824,205	122,278,610	26,910,885	2,367,263,350	1,175,925,320	128,992,470	20,182,080	2,449,122,586	1,247,914,014	127,853,310	18,778,930

	2021/22				2022/23				2023/24			
	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL	HOMESTD	NON-HOMESTD	COMMERCIAL PERSONAL	INDUSTRIAL PERSONAL
City of Farmington	245,490,615	132,724,065	8,888,800	203,640	261,154,770	139,085,660	11,072,270	27,860	280,824,402	149,347,948	7,099,990	214,360
Twp of West Bloomfield	84,671,530	51,089,700	4,768,840	-	90,187,170	60,950,070	4,522,970	-	100,476,936	64,436,410	4,809,610	-
City of Farmington Hills	2,206,815,385	1,112,951,125	116,843,910	19,554,090	2,327,739,396	1,225,447,654	118,154,310	16,011,760	2,482,643,945	1,311,316,650	119,966,970	13,751,320
Total	2,536,977,530	1,296,764,890	130,501,550	19,757,730	2,679,081,336	1,425,483,384	133,749,550	16,039,620	2,863,945,283	1,525,101,008	131,876,570	13,965,680

Source: Form 4025 from Farmington, Farmington Hills, and West Bloomfield for respective year.

Note: Local assessors are required to use a two-year sales study to determine the increase/decrease by property type. The assessed value is 50% of the "true cash value" of the property. After county and state equalization, the assessed value becomes the state equalized value. There is no limitation on the amount of change in assessed value on a property. Taxable value increases are limited to the rate of inflation or five percent, whichever is less. Upon sale of a property, the assessed value becomes the taxable value.



	2018/19*		2019/20*		2020/21*		2021/22*		2022/23*		2023/24*	
	HOMESTD	NON-HOMESTD										

Millage Levy												
Operating	8.0026	18.0000	7.5634	18.0000	7.2451	18.0000	6.8796	18.0000	5.7067	18.0000	5.5764	18.0000
Debt	3.3000	3.3000	3.3000	3.3000	3.2000	3.2000	3.2000	3.2000	3.2000	3.2000	3.2000	3.2000
Capital Projects												
Total Levy	11.3026	21.3000	10.8634	21.3000	10.4451	21.2000	10.0796	21.2000	8.9067	21.2000	8.7764	21.2000

* Industrial personal property levy is 11.3026, 10.8634, 10.4451, 10.0796, 8.9067 and 8.7764 homestead mills and commercial personal property levy is 11.3026, 10.8634, 10.4451, 10.0796, 8.9067 and 8.7764 homestead mills plus 6.0000 non-homestead operating mills for 2018/19, 2019/20, 2020/21, 2021/22, 2022/23 and 2023/24, respectively.

NOTE: One mill equals \$1.00 per \$1,000 of SEV or taxable value.

**FARMINGTON PUBLIC SCHOOL DISTRICT
BOND AMORTIZATION SCHEDULE**

FISCAL YEAR END	2015 BOND ISSUE		2018 BOND ISSUE		2020 BOND ISSUE		2023 BOND ISSUE		ALL ISSUES		TOTAL
	PRINCIPAL	INTEREST	PRINCIPAL	INTEREST	PRINCIPAL	INTEREST	PRINCIPAL	INTEREST	PRINCIPAL	INTEREST	
2024	\$ 3,215,000	\$ 2,516,750	\$ 2,225,000	\$ 1,479,094	\$ 875,000	\$ 2,238,250	\$ 970,000	\$ 1,350,750	\$ 7,285,000	\$ 7,584,844	\$ 14,869,844
2025	3,380,000	2,356,000	2,300,000	1,412,344	1,000,000	2,203,250	1,020,000	1,302,250	7,700,000	7,273,844	14,973,844
2026	3,550,000	2,187,000	2,350,000	1,343,344	1,050,000	2,153,250	1,375,000	1,251,250	8,325,000	6,934,844	15,259,844
2027	3,725,000	2,009,500	2,425,000	1,272,844	1,100,000	2,100,750	500,000	1,182,500	7,750,000	6,565,594	14,315,594
2028	3,905,000	1,823,250	2,500,000	1,200,094	1,150,000	2,045,750	625,000	1,157,500	8,180,000	6,226,594	14,406,594
2029	4,090,000	1,628,000	2,600,000	1,125,094	1,200,000	1,988,250	935,000	1,126,250	8,825,000	5,867,594	14,692,594
2030	4,285,000	1,423,500	2,675,000	1,047,094	1,275,000	1,928,250	1,140,000	1,079,500	9,375,000	5,478,344	14,853,344
2031	4,480,000	1,209,250	2,775,000	963,500	1,350,000	1,864,500	1,225,000	1,022,500	9,830,000	5,059,750	14,889,750
2032	4,675,000	985,250	2,900,000	876,782	1,400,000	1,797,000	1,295,000	961,250	10,270,000	4,620,282	14,890,282
2033	4,845,000	751,500	3,050,000	782,532	1,500,000	1,727,000	1,335,000	896,500	10,730,000	4,157,532	14,887,532
2034	5,040,000	509,250	3,200,000	683,406	1,550,000	1,652,000	1,425,000	829,750	11,215,000	3,674,406	14,889,406
2035	5,145,000	257,250	3,375,000	575,406	1,650,000	1,590,000	1,535,000	758,500	11,705,000	3,181,156	14,886,156
2036	-	-	3,575,000	461,500	6,600,000	1,524,000	1,700,000	681,750	11,875,000	2,667,250	14,542,250
2037	-	-	3,675,000	336,376	6,775,000	1,260,000	1,705,000	596,750	12,155,000	2,193,126	14,348,126
2038	-	-	3,800,000	171,000	6,975,000	989,000	1,705,000	511,500	12,480,000	1,671,500	14,151,500
2039	-	-	-	-	8,875,000	710,000	1,705,000	426,250	10,580,000	1,136,250	11,716,250
2040	-	-	-	-	8,875,000	355,000	1,705,000	341,000	10,580,000	696,000	11,276,000
2041	-	-	-	-	-	-	1,705,000	255,750	1,705,000	255,750	1,960,750
2042	-	-	-	-	-	-	1,705,000	170,500	1,705,000	170,500	1,875,500
2043	-	-	-	-	-	-	1,705,000	85,250	1,705,000	85,250	1,790,250
TOTAL	\$ 50,335,000	\$ 17,656,500	\$ 43,425,000	\$ 13,730,410	\$ 53,200,000	\$ 28,126,250	\$ 27,015,000	\$ 15,987,250	\$ 173,975,000	\$ 75,500,410	\$ 249,475,410

Source: Public Financial Management Financial Advisors

Informational Section

**FARMINGTON PUBLIC SCHOOL DISTRICT
THREE YEAR BUDGET FORECAST ASSUMPTIONS
ALL FUNDS THROUGH 2026/27**

General Fund

Revenue

Schools receive a per pupil membership amount, determined annually by the State, which is funded through the property tax levy and State Aid membership. Therefore, the long-range projections for these two revenue lines - property tax levy and membership are determined by multiplying an estimated blended student count and the estimated per pupil membership amount. (The blended student count is the weighted average of the September (90%) and February (10%) counts, required by the State.) The total amount is then prorated between the two revenue lines based upon the tax levy for the appropriate school year.

It is estimated that the per pupil foundation will increase by \$100 in the forecasted years beyond 2022/23. It is further estimated that the blended per pupil count will increase in 2023/24 by 100 students and decline in the remaining three years by 20, 40, 10 students, respectively. The blended student count and per pupil membership counts, which includes FTE for students who attend Graduation Alliance, used for the budget year and three-year projection are as follows:

	<u>Blended Count</u> (without Special Ed Students)	<u>Per Pupil Membership</u>
2023/24	8,678 est	\$11,484 est
2024/25	8,658 est	\$11,584 est
2025/26	8,618 est	\$11,684 est
2026/27	8,608 est	\$11,784 est

In addition, revenue in the amount of \$1,876 per resident special education student will be generated as revenue in the general fund. The \$9,608 guaranteed by the State for resident special education and adult education students is now included in State categorical aid, and therefore approximately 426 special education students are not reflected in the pupil count shown above, but are anticipated to remain flat for each of the respective years shown above.

Interest revenue is estimated as a proportion of the prior year's fund balance and projected market interest rates. Interest revenue is estimated to increase approximately two percent in each of the three forecast years as it is anticipated that interest rates will improve as the Federal Reserve continues to increase interest rates to try to address the significant inflation that has occurred in the last year.

Other local revenue remained flat in the District's tuition-based programs such as preschool, which is for the most part self-supporting.

Categorical revenue from the State is projected to decrease significantly in 2023/24 as the district received one-time retirement funds from the state in 2022/23 and then increase approximately one-half percent per year in the remaining three years. The per pupil foundation for special education resident students is included in this category.

Federal revenue is anticipated to decrease in the first forecasted year and then remain flat for the last two forecasted years. The reason for the decline relates to the additional federal dollars from the Coronavirus relief programs that must be spent by September 30, 2024.

Interdistrict revenue includes the P.A. 18 funds for special education. Interdistrict revenue is expected to increase about one percent due to expected increasing allocations from Oakland Schools as a result of an increasing tax base.

Transfers & Other Transactions include the nutrition service fund reimbursement for indirect costs for operation of the nutrition services program. Transfers & Other Transactions are expected to increase slightly over the three forecasted years.

Expenditures

Salaries are estimated to increase in the first forecasted year to reflect current contract settlements through June 30, 2025 and then decrease in the remaining two forecasted years for replacement savings due to teacher retirements. Teacher retirements are estimated at 10 staff for each of the years included in the forecast through 2026/27. These retirements result in an annual savings of approximately \$836,000, including benefits. This savings is due to lower salary teachers hired to replace higher salary teachers.

Benefits are forecasted to increase for all three forecasted years. Employee benefits for health, dental, optical, life and long-term disability insurance and deductibles are estimated to increase three percent per year for the subsequent years. FICA is expected to remain the same and payments to the Michigan Public School Employee Retirement System are expected to be 49%, 50% and 51% over the three-year period beginning 2024/25.

Purchased services and supplies are forecasted to decrease on a net basis in 2024/25 and 2025/26 to account for Coronavirus federal grants being fully spent by September 30, 2024. Purchased services and supplies are forecasted to increase slightly in the last forecasted year due to a projected increase of three percent for utilities.

Transfers are budgeted at \$300,000 for the Capital Projects (Technology/Other Projects) Fund and \$600,000 for the Capital Projects (Maintenance/Bus Purchases) Fund in the three forecasted years.

Payments to Other Districts include payments to other school districts for sub-grantee expenditures, tuition paid to the intermediate school district for alternative educational programming and tuition for FPS students attending County Special Education Programs and are expected to increase one percent in the three forecasted years.

This forecast shows the District's fund balance to be within or above the budget planning policy for all forecasted years through 2026/27, which requires that the general fund budget adopted by the Board reflect a fund balance with a targeted range of 10-15 percent. No estimates for future contract settlements has been included in the last two forecasted years nor have any estimates been included for additional inflationary pressures or for programs, technology or supplies that the District may want to continue with after the federal Coronavirus Relief Funds have been spent. Development of such a forecast is important to aid districts in identifying potential budget problems early in the budget process. After each subsequent amendment is completed, a reforecast of the budget is also prepared for presentation to the Board as part of ongoing budget monitoring. It is the District's intent in the future to maintain a budget that falls within or above the Board's targeted fund balance range. This will be especially important as the District deals with inflationary pressures moving forward.

Debt Service Fund

Debt Service Fund requirements are determined by prescribed principal and interest payments on the 2015, 2018, 2020 and 2023 outstanding bonds per established schedules. During the 2004/05 fiscal year, the District issued bonds for outdoor athletic facilities and issued refunding bonds to pay off the callable portion of the 1997 bonds, these bonds were subsequently refunded again in 2015. In addition, the District issued bonds in 2018, 2020 and 2023 for technology, buses and building and site improvements. The District is anticipating the millage rate to remain stable through 2025/26 as the second series of the 2020 bond was issued in May 2023. Rates should start to decline 2026/27 due to payoff of previous issues, anticipated increases in taxable value offset by the State's continued implementation of a small taxpayer exemption on certain types of property.

Special Revenue Fund

The Special Revenue Fund includes nutrition services and student activities. Nutrition services revenue is expected to decline slightly in the first year and then remain flat for the remaining two forecasted years. Nutrition services salary and fringe benefit costs are projected to remain flat in the three forecasted years as the bargaining unit contract for nutrition employees expires on June 30, 2023. Employee benefits are expected to increase slightly in remaining years to account for increased insurance and retirement costs. Purchased services are projected to increase approximately 1% in all forecasted years and supplies are projected to increase 3% in all forecasted years as inflation continues to rise. A new Special Revenue Fund, student activities, was established in 2020/21 to comply with implementation of GASB 84. All three forecasted years have been estimated for revenues to equal expenditures until more information is known on a pattern of revenue and expenditure amounts.

Capital Projects Funds

The Capital Projects (Technology/Other Projects) Fund reflects expenditures for replacement technology including computers, televisions and TV10 equipment. The District utilizes a seven-year replacement schedule for computers. Other technology replacement needs such as network electronics are addressed on an "as needed" basis. The District is continuing to evaluate its instructional technology needs to provide for more innovation in its instructional programs in the classroom through a strategic plan. An infusion of capital dollars from the Capital Projects (Building & Site – 2020) Fund will allow this plan to occur. The District will continue to transfer \$300,000 to this fund from the General Fund to support technology needs after bond dollars are exhausted.

The Capital Projects (Maintenance/Bus Purchases) Fund previously contained transfers from the general fund to fund the purchase of buses and capital maintenance projects. These projects are proposed on an annual basis based on a review of the capital needs of the District which is closely monitored by the facilities department and the constant updating of the preventative maintenance/replacement schedule. The Capital Projects (Building & Site – 2018) Fund and The Capital Projects (Buildings & Site – 2020) Fund will be used to finance the much needed ongoing capital requirements of our facilities in addition to purchasing new buses. The District will continue to transfer \$600,000 to this fund from the General Fund to support bus replacement and capital needs after bond dollars are exhausted.

The Capital Projects (Building & Site – 2018) Fund contains the proceeds of the 2018 bond issue which is the remaining balance of bonds authorized by our taxpayers in May, 2015. These funds include the balance in excess of the amounts estimated to be completed within three years of the start of the program. These bonds were sold during the 2017/18 fiscal year and the forecasted amounts are based upon a projection of cash flow until the funds are depleted.

The Capital Projects (Building & Site – 2020) Fund is contains the proceeds of the 2020 bond issue to be used for the remodeling of buildings for safety and security improvements; constructing additions to, equipping, furnishing, reequipping, refurnishing and remodeling buildings, including classroom, auditorium and media center improvements; improving and developing sites, including outdoor athletic facilities, playgrounds and structures; acquiring school buses and acquiring and installing technology infrastructure and equipment. These bonds were sold in June 2020 and the forecasted amounts are based upon a projection of expenditures until the funds are depleted.

The Capital Projects (Building & Site – 2023) Fund is contains the proceeds of the 2023 bond issue to be used for the remodeling of buildings for safety and security improvements; constructing additions to, equipping, furnishing, reequipping, refurbishing and remodeling buildings, including classroom, auditorium and media center improvements; improving and developing sites, including outdoor athletic facilities, playgrounds and structures; acquiring school buses and acquiring and installing technology infrastructure and equipment. These bonds were sold in May 2023 and the forecasted amounts are based upon a projection of expenditures until the funds are depleted.

Benefit Stabilization Fund

The Benefit Stabilization Fund contains the benefit costs for all employees and includes health, dental, vision, life insurance and long-term disability claims and premiums. The forecasted estimate is that these claims and premiums will increase at the rate of five percent per year.

Farmington Public School District Three Year General Fund Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast
Revenue:								
Property Taxes	\$ 41,079,004	\$ 41,911,111	\$ 40,688,411	\$ 42,025,955	\$ 45,069,679	\$ 45,971,073	\$ 46,890,494	\$ 47,828,304
Tuition	780,013	374,658	986,737	1,080,073	1,077,000	1,077,000	1,077,000	1,077,000
Earnings on Investments	319,081	22,859	76,491	1,537,900	2,000,000	2,040,000	2,080,800	2,122,416
Other Local Revenue	2,420,100	1,650,263	2,104,460	2,733,233	2,304,445	2,304,445	2,304,445	2,304,445
Interdistrict Revenue	11,291,990	12,176,602	12,621,598	11,446,145	12,232,697	12,355,024	12,478,574	12,603,360
State Membership Revenue	51,650,211	52,677,685	50,327,100	52,476,946	55,164,288	54,941,514	54,463,033	54,311,683
State Categorical Revenue	25,939,612	26,072,361	28,850,742	46,666,773	40,444,099	40,640,073	40,837,027	41,034,966
Federal Revenue	4,163,198	9,421,127	8,342,617	18,584,452	12,627,561	9,427,561	9,427,561	9,427,561
Transfers & Other Transactions	858,854	146,710	185,931	1,295,826	176,127	180,060	179,968	179,815
Total Revenue	138,502,063	144,453,376	144,184,087	177,847,303	171,095,896	168,936,750	169,738,902	170,889,550
Expenditures:								
Salaries	71,067,506	68,576,679	72,374,789	79,806,923	81,738,406	83,451,017	82,899,658	82,348,299
Employee Benefits	45,539,105	46,255,757	49,001,033	62,215,274	57,936,521	61,393,543	62,357,755	63,328,889
Purchased Services	10,917,925	10,659,553	14,349,175	19,940,291	19,003,464	17,593,186	17,658,756	17,725,785
Supplies & Other	5,713,117	6,407,074	5,772,222	9,755,901	9,246,451	8,111,007	8,020,949	8,089,436
Capital Outlay	122,521	66,410	133,397	310,466	105,305	105,305	105,305	105,305
Payments to Other Districts	1,225,561	1,747,244	1,255,533	1,770,796	1,640,850	1,126,423	1,137,687	1,149,064
Transfers & Other Transactions	690,000	900,000	900,000	2,000,000	900,000	900,000	900,000	900,000
Total Expenditures	135,275,735	134,612,717	143,786,149	175,799,651	170,570,997	172,680,481	173,080,110	173,646,778
Excess Revenue over (under) Expenditures	3,226,328	9,840,659	397,938	2,047,652	524,899	(3,743,731)	(3,341,208)	(2,757,228)
Beginning Fund Balance	18,164,576	21,390,904	31,231,563	31,629,501	33,677,153	34,202,052	30,458,321	27,117,113
Ending Fund Balance	\$ 21,390,904	\$ 31,231,563	\$ 31,629,501	\$ 33,677,153	\$ 34,202,052	\$ 30,458,321	\$ 27,117,113	\$ 24,359,885

The general fund is the main operating fund and is used to record the general operations of the District pertaining to education and those operations not provided for in other funds.

Farmington Public School District

Three Year Debt Service Fund Budget Forecast

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget	2024-25 Forecast	2025-26 Forecast	2026-27 Forecast
Revenue:								
Property Taxes	\$ 12,222,209	\$ 12,319,706	\$ 12,755,510	\$ 13,632,854	\$ 14,525,265	\$ 14,946,997	\$ 15,320,672	\$ 13,869,038
Earnings on Investments	75,953	3,697	4,777	203,400	203,400	203,400	203,400	203,400
State Revenue	162,687	171,088	162,292	163,525	163,525	163,525	163,525	163,525
<i>Total Revenue</i>	12,460,849	12,494,491	12,922,579	13,999,779	14,892,190	15,313,922	15,687,597	14,235,963
Expenditures:								
Principal on 2015 Bond	3,635,000	2,765,000	2,915,000	3,070,000	3,215,000	3,380,000	3,550,000	3,725,000
Interest on 2015 Bond	3,136,000	2,954,250	2,816,000	2,670,250	2,516,750	2,356,000	2,187,000	2,009,500
Principal on 2018 Bond	3,400,000	2,050,000	2,100,000	2,150,000	2,225,000	2,300,000	2,350,000	2,425,000
Interest on 2018 Bond	1,770,094	1,668,094	1,606,594	1,543,594	1,479,094	1,412,344	1,343,344	1,272,844
Principal on 2020 Bond	-	1,250,000	1,340,000	1,475,000	875,000	1,000,000	1,050,000	1,100,000
Interest on 2020 Bond	-	2,134,089	2,350,850	2,297,250	2,238,250	2,203,250	2,153,250	2,100,750
Principal on 2023 Bond	-	-	-	-	970,000	1,020,000	1,375,000	500,000
Interest on 2023 Bond	-	-	-	-	1,350,750	1,302,250	1,251,250	1,182,500
Other expenditures	27,027	24,343	31,169	36,500	47,000	47,000	47,000	47,000
<i>Total Expenditures</i>	11,968,121	12,845,776	13,159,613	13,242,594	14,916,844	15,020,844	15,306,844	14,362,594
Excess Revenue over (under) Expenditures	492,728	(351,285)	(237,034)	757,185	(24,654)	293,078	380,753	(126,631)
Beginning Fund Balance	1,028,557	1,521,285	1,170,000	932,966	1,690,151	1,665,497	1,958,575	2,339,328
Ending Fund Balance	\$ 1,521,285	\$ 1,170,000	\$ 932,966	\$ 1,690,151	\$ 1,665,497	\$ 1,958,575	\$ 2,339,328	\$ 2,212,697
Millage rate - actual and projected	3.30	3.20	3.20	3.20	3.20	3.20	3.20	2.84

The Debt Service Fund receives monies collected specifically for the repayment of scheduled principal and interest on outstanding bond issues for school construction and renovation. Interest payments are made in November and both principal and interest payments are made in May. The Board of Education will set the millage rate annually.

Farmington Public School District Three Year Nutrition Services Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast
Revenue:								
Earnings on Investments	\$ 21,347	\$ 945	\$ 3,421	\$ 83,200	\$ 83,200	\$ 83,200	\$ 83,200	\$ 83,200
Other Local	1,427,169	3,795	199,584	1,467,845	1,482,523	1,497,348	1,512,321	1,527,444
State Categorical Revenue	147,696	155,101	43,394	159,066	159,066	159,066	159,066	159,066
Federal Revenue	1,852,331	2,307,874	4,495,707	2,029,497	2,029,497	2,029,497	2,029,497	2,029,497
Transfers & Other Transactions	70,852	73,900	74,838	77,688	77,341	78,888	80,466	82,075
<i>Total Revenue</i>	3,519,395	2,541,615	4,816,944	3,817,296	3,831,627	3,847,999	3,864,550	3,881,282
Expenditures:								
Salaries	777,335	685,017	820,305	888,064	905,825	923,942	923,942	923,942
Employee Benefits	531,719	484,945	545,146	583,756	601,269	643,924	656,535	669,245
Purchased Services	363,558	91,356	296,180	418,112	422,293	426,516	430,781	435,089
Supplies & Other	1,404,772	981,269	1,857,202	1,866,526	1,922,522	1,960,972	2,000,192	2,040,195
Capital Outlay	258,139	201,746	52,246	350,000	350,000	50,000	50,000	50,000
Transfers & Other Transactions	155,848	138,519	140,931	143,011	151,127	155,060	154,968	154,815
<i>Total Expenditures</i>	3,491,371	2,582,852	3,712,010	4,249,469	4,353,036	4,160,414	4,216,418	4,273,287
Excess Revenue over (under) Expenditures	28,024	(41,237)	1,104,934	(432,173)	(521,409)	(312,415)	(351,868)	(392,005)
Beginning Fund Balance	1,320,656	1,348,680	1,307,443	2,412,377	1,980,204	1,458,795	1,146,380	794,512
Ending Fund Balance	\$ 1,348,680	\$ 1,307,443	\$ 2,412,377	\$ 1,980,204	\$ 1,458,795	\$ 1,146,380	\$ 794,512	\$ 402,507

The Nutrition Services Fund provides for the school breakfast and lunch program as required by State law. It records all revenue associated with the federal breakfast and lunch programs as well as revenue from student paid lunches and the costs associated with these programs. Student and adult meal prices are reviewed annually.

Farmington Public School District Three Year Student Activities Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast

Revenue:

Earnings on Investments	\$	-	\$	-	\$	-	\$	-	\$	-
Other Local		-	346,406	529,938	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Transfers & Other Transactions		-	-	-	-	-	-	-	-	-
<i>Total Revenue</i>		-	346,406	529,938	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

Expenditures:

Supplies & Other	-	381,564	520,508	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Transfers & Other Transactions		-	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>		-	381,564	520,508	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Excess Revenue over (under) Expenditures		-	(35,158)	9,430	-	-	-	-	-	-
Beginning Fund Balance		-	895,370	860,212	869,642	869,642	869,642	869,642	869,642	869,642
Ending Fund Balance	\$	-	\$ 860,212	\$ 869,642	\$ 869,642	\$ 869,642	\$ 869,642	\$ 869,642	\$ 869,642	\$ 869,642

The Student Activities Fund was created in 2019/20 as a result of changes in accounting standards (GASB 84), which require schools to report these funds as a special revenue fund. The District implemented the standard in 2020/21 due to the COVID-19 pandemic. The Student Activities Fund records all receipts and disbursements of money from student related activities such as fees, extra curricular activities and fundraising events.

Farmington Public School District

Three Year Capital Projects (Technology/Other Projects) Fund Budget Forecast

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget	2024-25 Forecast	2025-26 Forecast	2026-27 Forecast
Revenue:								
Earnings on Investments	\$ 814	\$ 218	\$ 1,572	\$ 20,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000
Other Local Revenue	-	-	-	-	-	-	-	-
Transfers & Other Transactions	200,000	300,000	300,000	700,000	300,000	300,000	300,000	300,000
<i>Total Revenue</i>	200,814	300,218	301,572	720,000	375,000	375,000	375,000	375,000
Expenditures:								
Capital Outlay	-	-	-	-	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	-	-	-	-	-
Excess Revenue over (under) Expenditures	200,814	300,218	301,572	720,000	375,000	375,000	375,000	375,000
Beginning Fund Balance	50,830	251,644	551,862	853,434	1,573,434	1,948,434	2,323,434	2,698,434
Ending Fund Balance	\$ 251,644	\$ 551,862	\$ 853,434	\$ 1,573,434	\$ 1,948,434	\$ 2,323,434	\$ 2,698,434	\$ 3,073,434

The Capital Projects (Technology/Other Projects) Fund provides monies (transferred from the general fund) to replace and purchase computers, network electronics and other technology needed on a district wide basis. Approximately 4,500 computers exist in classrooms, technology labs and in support areas throughout the District.

Farmington Public School District

Three Year Capital Projects (Maintenance/Bus Purchases) Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast
Revenue:								
Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Earnings on Investments	-	-	-	-	-	-	-	-
Other Local Revenue	-	-	-	-	-	-	-	-
Transfers & Other Transactions	490,000	600,000	600,000	1,300,000	600,000	600,000	600,000	600,000
<i>Total Revenue</i>	490,000	600,000	600,000	1,300,000	600,000	600,000	600,000	600,000
Expenditures:								
Capital Outlay	-	-	-	-	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	-	-	-	-	-
Excess Revenue over (under) Expenditures	490,000	600,000	600,000	1,300,000	600,000	600,000	600,000	600,000
Beginning Fund Balance	450,132	940,132	1,540,132	2,140,132	3,440,132	4,040,132	4,640,132	5,240,132
Ending Fund Balance	\$ 940,132	\$ 1,540,132	\$ 2,140,132	\$ 3,440,132	\$ 4,040,132	\$ 4,640,132	\$ 5,240,132	\$ 5,840,132

The Capital projects (Maintenance/Bus Purchases) Fund receives transfers from the general fund to fund the purchase of buses and capital maintenance projects. The fund has not been used over the last few years as capital needs are being paid for with the bonds issued in June 2015.

Farmington Public School District

Three Year Capital Projects (Building & Site - 2018) Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast
Revenue:								
Earnings on Investments	\$ 635,532	\$ 125,866	\$ 14,650	\$ 190,000	\$ -	\$ -	\$ -	\$ -
Proceeds from Sale of Bond	-	-	-	-	-	-	-	-
Transfers & Other Transactions	-	58,859	516,880.00	26,705.00	-	-	-	-
<i>Total Revenue</i>	635,532	184,725	531,530	216,705	-	-	-	-
Expenditures:								
Capital Outlay	17,573,473	10,580,717	1,758,903	6,982,658	-	-	-	-
<i>Total Expenditures</i>	17,573,473	10,580,717	1,758,903	6,982,658	-	-	-	-
Excess Revenue over (under) Expenditures	(16,937,941)	(10,395,992)	(1,227,373)	(6,765,953)	-	-	-	-
Beginning Fund Balance	35,327,259	18,389,318	7,993,326	6,765,953	-	-	-	-
Ending Fund Balance	\$ 18,389,318	\$ 7,993,326	\$ 6,765,953	\$ -	\$ -	\$ -	\$ -	\$ -

The primary revenue source for this fund was the issuance of bonds in June 2018 which were approved by voters in May, 2015 for technology, buses, and building and site projects throughout the District.

Farmington Public School District

Three Year Capital Projects (Building & Site - 2020) Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast

Revenue:

Earnings on Investments	\$ 14,672	\$ 91,964	\$ 101,724	\$ 1,430,000	\$ 1,400,000	\$ -	\$ -	\$ -
Proceeds from Sale of Bond	68,120,498	-	-	-	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Revenue</i>	68,135,170	91,964	101,724	1,430,000	1,400,000	-	-	-

Expenditures:

Purchased Services	-	52,477	303,921	-	-	-	-	-
Capital Outlay	-	2,113,186	17,455,384	27,610,624	23,296,640	-	-	-
Bond Issuance Costs	326,626	-	-	-	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>	326,626	2,165,663	17,759,305	27,610,624	23,296,640	-	-	-
Excess Revenue over (under) Expenditures	67,808,544	(2,073,699)	(17,657,581)	(26,180,624)	(21,896,640)	-	-	-
Beginning Fund Balance	-	67,808,544	65,734,845	48,077,264	21,896,640	-	-	-
Ending Fund Balance	\$ 67,808,544	\$ 65,734,845	\$ 48,077,264	\$ 21,896,640	\$ -	\$ -	\$ -	\$ -

The primary revenue source for this fund was the issuance of bonds in June 2020 which were approved by voters in March, 2020 for technology, buses, and building and site projects throughout the District.

Farmington Public School District

Three Year Capital Projects (Building & Site - 2023) Fund Budget Forecast

	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27
	Actual	Actual	Actual	Revised	Budget	Forecast	Forecast	Forecast
Revenue:								
Earnings on Investments	\$ -	\$ -	\$ -	\$ 200,000	\$ 1,500,000	\$ 1,500,000	\$ 1,000,000	\$ 300,000
Proceeds from Sale of Bond	-	-	-	30,086,969	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Revenue</i>	-	-	-	30,286,969	1,500,000	1,500,000	1,000,000	300,000
Expenditures:								
Purchased Services	-	-	-	-	-	-	-	-
Capital Outlay	-	-	-	-	5,000,000	15,000,000	12,000,000	2,353,170
Bond Issuance Costs	-	-	-	233,799	-	-	-	-
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>	-	-	-	233,799	5,000,000	15,000,000	12,000,000	2,353,170
Excess Revenue over (under) Expenditures	-	-	-	30,053,170	(3,500,000)	(13,500,000)	(11,000,000)	(2,053,170)
Beginning Fund Balance	-	-	-	-	30,053,170	26,553,170	13,053,170	2,053,170
Ending Fund Balance	\$ -	\$ -	\$ -	\$ 30,053,170	\$ 26,553,170	\$ 13,053,170	\$ 2,053,170	\$ -

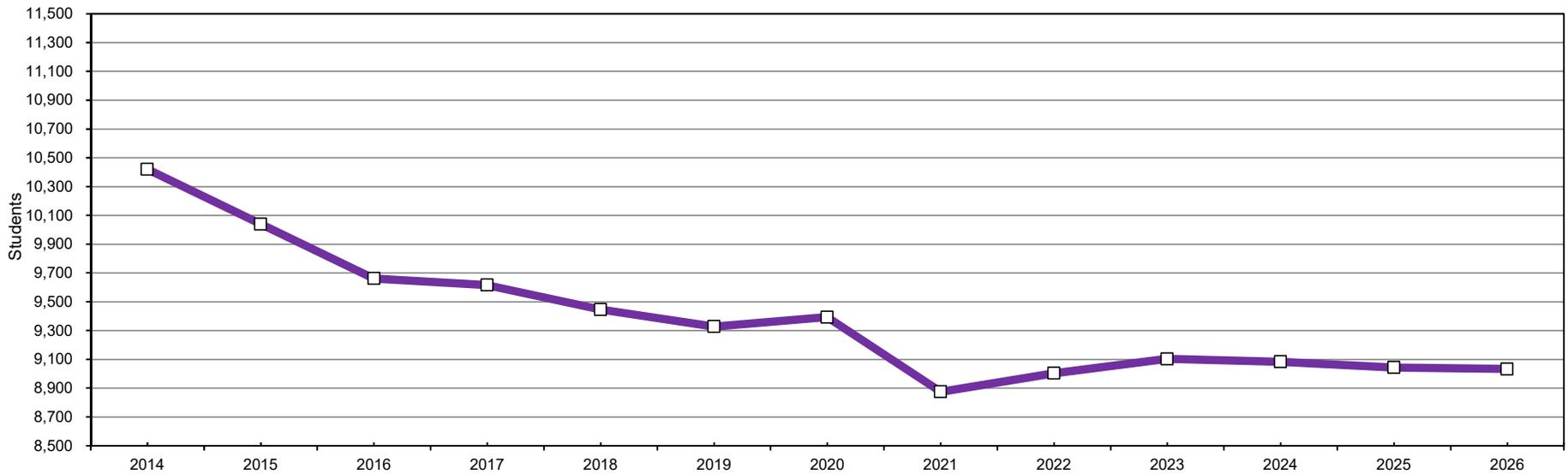
The primary revenue source for this fund was the issuance of bonds in May 2023 which were approved by voters in March, 2020 for technology, buses, and building and site projects throughout the District.

Farmington Public School District Three Year Benefit Stabilization Fund Budget Forecast

	2019-20 Actual	2020-21 Actual	2021-22 Actual	2022-23 Revised	2023-24 Budget	2024-25 Forecast	2025-26 Forecast	2026-27 Forecast
Revenue:								
Earnings on Investments	\$ 50,361	\$ 3,185	\$ 7,039	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000
Other Local	15,905,943	15,649,090	16,348,660	16,189,191	17,090,843	17,951,635	18,855,467	19,804,490
Transfers & Other Transactions	-	-	-	-	-	-	-	-
<i>Total Revenue</i>	15,956,304	15,652,275	16,355,699	16,314,191	17,215,843	18,076,635	18,980,467	19,929,490
Expenditures:								
Salaries	-	-	-	-	-	-	-	-
Employee Benefits	15,056,641	16,044,007	16,558,005	16,396,041	17,215,843	18,076,635	18,980,467	19,929,490
Purchased Services	-	-	-	-	-	-	-	-
Supplies & Other	-	-	-	-	-	-	-	-
Capital Outlay	-	-	-	-	-	-	-	-
<i>Total Expenditures</i>	15,056,641	16,044,007	16,558,005	16,396,041	17,215,843	18,076,635	18,980,467	19,929,490
Excess Revenue over (under) Expenditures	899,663	(391,732)	(202,306)	(81,850)	-	-	-	-
Beginning Fund Balance	1,519,339	2,419,002	2,027,270	1,824,964	1,743,114	1,743,114	1,743,114	1,743,114
Ending Fund Balance	\$ 2,419,002	\$ 2,027,270	\$ 1,824,964	\$ 1,743,114	\$ 1,743,114	\$ 1,743,114	\$ 1,743,114	\$ 1,743,114

The Benefit Stabilization Fund is used to pay for health, dental, vision, life insurance and long-term disability claims and premiums which are then charged to other funds in the District.

Actual and Projected Enrollment Farmington Public Schools



2014	2015	2016	2017	2018	2019	2020	2021	2022	PLANTE MORAN CRESA / FPS			
									2023	2024	2025	2026

Total K-12 Plus Special Education Students	10,420	10,039	9,661	9,615	9,446	9,327	9,393	8,875	9,003		8,678	8,658	8,618	8,608
Plus Special Education											425	425	425	425
Total Estimated Pupils											9,103	9,083	9,043	9,033

These projections assist the District in estimating future enrollment. However, the projection for the budget year may be adjusted due to current enrollment trends. The Plante Moran CRESA projections are made using multiple-year cohort survival analysis. This means that students enrolled are projected to remain in District schools, but are moved up in grade as they become older. Each year, historical information is kept relative to the number of students who leave the District and the number of students who enter the schools in each age group. From this data, giving greatest weight to the most recent experience and making adjustments for observed changes in some areas, implied estimates of immigration and outmigration are made. Birth data is also projected forward and adjusted by the implied estimate of in and outmigration as described above. Proposed and under construction housing development information is also gathered from the cities and considered as part of the projection. Special Education students are based on three year averaging trend, however the enrollment number was kept flat based upon the current year number. The District has experienced increases over the last few years and is expected to increase by approximately 100 students based upon applications submitted by school of choice students. The remaining years are forecast with review of Plante Moran CRESA and Stanfred data and district review of projected enrollment for Kindergarten and existing seniors.

*Reflects full-time equivalent students including all special education students for school year in September.

**FARMINGTON PUBLIC SCHOOL DISTRICT
STAFFING BY FUNCTION**

FUNCTION NUMBER	FUNCTION CATEGORY	ACTUAL 2019/20	ACTUAL 2020/21	ACTUAL 2021/22	BUDGET 2022/23	BUDGET 2023/24
GENERAL FUND						
111	Elementary Teachers	220.28	217.18	225.44	219.64	219.64
	Elem Paraprofessionals	27.43	27.43	27.35	29.61	29.61
112	Middle School Teachers	101.00	96.30	98.57	111.92	110.92
113	High School Teachers	125.15	122.32	124.37	120.87	120.87
	Secondary Paraprofessionals	4.00	4.00	5.00	5.00	5.00
	TOTAL BASIC PROGRAMS	477.86	467.23	480.73	487.04	486.04
122	Special Education	219.50	218.00	219.00	229.50	229.50
125	Compensatory Education	4.45	4.45	4.85	4.50	4.50
127	Vocational Education	14.27	14.27	14.27	13.50	13.50
	TOTAL ADDED NEEDS	238.22	236.72	238.12	247.50	247.50
211	Truancy	2.00	2.00	2.00	2.00	2.00
212	Guidance	37.50	36.40	45.04	47.60	47.60
213	Health	15.00	15.00	15.00	15.41	15.41
214	Psychological	11.30	10.40	10.45	10.15	10.15
215	Speech	17.40	17.00	17.80	18.80	18.80
216	Social Work	14.75	14.75	17.30	18.00	18.00
218	Teacher Consultant	13.00	12.00	10.00	9.00	9.00
219	Other Pupil Services	5.80	5.80	5.80	4.80	4.80
	TOTAL PUPIL SERVICES	116.75	113.35	123.39	125.76	125.76
221	Improvement of Instruction	20.68	19.68	21.48	20.50	20.50
222	Media Center	12.60	12.60	12.60	12.60	12.60
225	Instruction Related Technology	-	1.00	1.00	-	-
226	Instructional Staff Supervision	13.01	13.01	13.52	10.65	10.65
229	Other Instructional Staff Services	-	-	-	1.00	1.00
	TOTAL INSTR STAFF SERVICES	46.29	46.29	48.60	44.75	44.75
232	Executive Administration	5.00	6.00	5.00	4.00	4.00
241	School Administration	55.88	54.88	54.82	56.83	56.83
250	Business	8.00	8.00	8.00	8.00	8.00
261	Maintenance and Operations***	19.00	19.00	40.00	41.00	42.00
271	Transportation	87.00	87.00	79.00	70.00	70.00
282	Central Information Services	3.40	3.40	4.00	4.00	4.00
283	Personnel Services	7.00	6.00	7.00	8.00	8.00
284	Data Processing Services**	10.00	1.00	2.00	2.00	2.00
285	Pupil Accounting	2.00	2.00	2.00	2.00	2.00
289	Other Central Services	-	-	-	2.00	3.00
293	Athletic	2.00	2.00	2.00	2.00	2.00
	TOTAL OTHER SUPPORT SERVICES	199.28	189.28	203.82	199.83	201.83
311	Community Services Direction	-	-	1.00	1.00	1.00
331	Community Activities	0.50	0.50	0.50	1.50	1.50
351	Pre-school	1.58	1.58	1.56	1.41	1.41
361	Welfare Activities	-	-	1.00	2.00	2.00
371	Non-Public School	0.77	0.77	0.77	-	-
391	Homeless	0.50	0.50	0.50	0.50	0.50
	TOTAL GENERAL FUND	1,081.75	1,056.22	1,099.99	1,111.29	1,112.29
SPECIAL REVENUE FUND						
	Nutrition Services	63.00	63.00	52.00	52.00	52.00
	TOTAL SPECIAL REVENUE FUND	63.00	63.00	52.00	52.00	52.00
	TOTAL ALL FUNDS	1,144.75	1,119.22	1,151.99	1,163.29	1,164.29

** The District has entered into an Intergovernmental Agreement with its ISD for information technology services in 2020/21.

*** The District converted to a hybrid custodial services model during 2021/22. Day custodians were hired by the District and night custodians are contracted through a custodial service provider.

Points of Pride

The District serves more than 9,000 students in Farmington, Farmington Hills, and a portion of West Bloomfield.



Farmington Public Schools boasts one of the largest **Career and Technical Education (CTE)** departments in Oakland County.



207

Overall, **207 students** have earned a diploma in the International Baccalaureate Diploma Programme since the inception of the program.



37

The District-run television station celebrates more than **37 years of operation**. Students learn the technology and participate in running the station.

750

Approximately **750 students** took advantage of Advanced Placement or Dual Enrollment, advancing their education and potentially saving on college tuition.



ESL

Farmington Public Schools offers **Adult ESL** classes that provide additional ESL assistance to adult students that need it.



High school musical groups annually compete and win state and national honors.

96%

In 2021/2022, Farmington Public Schools had a combined **96% graduation rate**.

Above Average

Farmington Public Schools' students consistently score above state and national averages on the Scholastic Assessment Test (SAT) and the Michigan Student Test of Education Progress (MSTEP).

Support

Involved and supportive parents are one of the many strengths of Farmington Public Schools. Parents participate in PTAs/PTSAs, booster groups, the Farmington African American Parent Network (FAAPN), Proud Dads Club, and many other parent and booster groups.



Early Childhood Center

The newly renovated Farmington Early Childhood Center is accredited by the National Association of the Education of Young Children.

Honors

Students regularly earn honors as AP Scholars, All State Academic winners, and National Merit Award winners.

STEAM K-8

In 2017, the District launched a K-8 STEAM school focused on Science, Technology, Engineering, Arts, and Math that utilizes project-based learning.

Points of Pride

The District serves more than 9,000 students in Farmington, Farmington Hills, and a portion of West Bloomfield.



A community-based organization that provides financial and volunteer support to Farmington Public Schools, the **Education Foundation** has provided more than **\$347,000** in grants to support teachers and students.

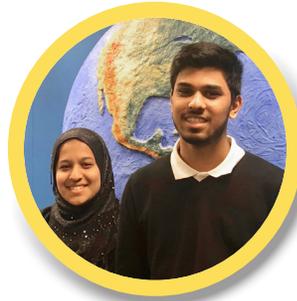


Farmington High School, Hillside Elementary School, Farmington STEAM Academy, and North Farmington High School have been recognized as **National PTA Schools of Excellence**.



Athletics

Farmington Public Schools' students have the opportunity to participate in a **wide variety of athletics**. Many of the teams have earned divisional, regional, and state championship titles.



Newcomers

Elementary, Middle, and High School **Newcomers Centers** provide linguistics and educational supports to meet the needs of newly arrived immigrant students to the District.



The District invited staff, students, and the community in creating its **Profile of a Lifelong Learner** — Compassionate Community Member, Resilient Problem-Solver, Empowered Collaborator, Strategic Communicator, and Self-Actualizer.



Winners

Students from around the District excel in **state and national competitions** like HOSA, DECA, BPA, CyberPatriot, and PTA Reflections to name just a few.



Honored Principals

Robert Kauffman, principal of Hillside Elementary School, was named an NAESP **2022 National Distinguished Principal** and **Joe Greene**, principal of North Farmington High School, was named the MASSP/MASC/MAHS **2021 Michigan Principal of the Year**.



Cognia, formerly AdvancEd, provides school communities with a research driven accreditation and certification process to ensure that districts are meeting high standards for educators and students. Farmington Public Schools has met the criteria for educational quality established by the Cognia Global Commission and received its Certificate of Accreditation.



**FARMINGTON PUBLIC SCHOOLS
MEMORANDUM**

TO: Board of Education
FROM: Jennifer F. Kaminski, Assistant Superintendent, Business Services
SUBJECT: Tax Levy for 2023/24
DATE: June 6, 2023

Please find attached Form L-4029 2023 Tax Rate Request for All Properties, Non-homesteads, Commercial Personal and Industrial Personal Property for Farmington, Farmington Hills and West Bloomfield Township. This form requires filing with the respective municipalities and County agencies to assure our summer and winter millage tax collection.

The recommended levy (in mills) is as follows:

	Homesteads and Industrial Personal	Non- homesteads	Commercial Personal
Operation	5.5764	18.0000	11.5764
Debt	<u>3.2000</u>	<u>3.2000</u>	<u>3.2000</u>
Total	8.7764	21.2000	14.7764

For homesteads, industrial personal and commercial personal properties this represents a net decrease of 0.1303 mills from the 2022 levy. The county has provided calculations that indicate no Headlee rollback has occurred this year on the homestead, industrial personal and commercial personal properties. The voters in the community authorized up to 13.5735 mills (permanently reduced to 12.6373 in 2022) for operations with the ballot proposal in August, 2015.

For non-homesteads this represents no decrease from the 2022 levy. The county has provided calculations that indicate no Headlee rollback has occurred on the non-homestead properties. The voters in the community authorized up to 18.0000 mills for operations with the ballot proposal in August, 2015. With the Headlee rollback that occurred in 2022, the voters in the community, in an election in November 2022, voted to override the Headlee reduction and also provided the District with an additional 1.0000 mill to absorb future rollbacks. The District will be able to levy the full 18.0000 mills as authorized by law.

If you have any questions, please feel free to contact me.

The recommended motion is as follows: Move that the Board of Education approve the Form L-4029 Tax Rate Request for all properties which results in 8.7764 mills on Homesteads and Industrial Personal Property, 21.2000 mills on Non-homesteads and 14.7764 mills on Commercial Personal Property.

2023 Tax Rate Request (This form must be completed and submitted on or before September 30, 2023)

MILLAGE REQUEST REPORT TO COUNTY BOARD OF COMMISSIONERS

This form is issued under authority of MCL Sections 211.24e, 211.34 and 211.34d. Filing is mandatory; Penalty applies.

Carefully read the instructions on page 2.

County(ies) Where the Local Government Unit Levies Taxes	2023 Taxable Value of ALL Properties in the Unit as of 5-22-2023
Local Government Unit Requesting Millage Levy	For LOCAL School Districts: 2023 Taxable Value excluding Principal Residence, Qualified Agricultural, Qualified Forest, Industrial Personal and Commercial Personal Properties.

This form must be completed for each unit of government for which a property tax is levied. Penalty for non-filing is provided under MCL Sec 211.119. The following tax rates have been authorized for levy on the 2023 tax roll.

(1) Source	(2) Purpose of Millage	(3) Date of Election	(4) Original Millage Authorized by Election Charter, etc.	(5) ** 2022 Millage Rate Permanently Reduced by MCL 211.34d "Headlee"	(6) 2023 Current Year "Headlee" Millage Reduction Fraction	(7) 2023 Millage Rate Permanently Reduced by MCL 211.34d "Headlee"	(8) Sec. 211.34 Truth in Assessing or Equalization Millage Rollback Fraction	(9) Maximum Allowable Millage Levy *	(10) Millage Requested to be Levied July 1	(11) Millage Requested to be Levied Dec. 1	(12) Expiration Date of Millage Authorized

Prepared by	Telephone Number	Title of Preparer	Date
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CERTIFICATION: As the representatives for the local government unit named above, we certify that these requested tax levy rates have been reduced, if necessary to comply with the state constitution (Article 9, Section 31), and that the requested levy rates have also been reduced, if necessary, to comply with MCL Sections 211.24e, 211.34 and, for LOCAL school districts which levy a Supplemental (Hold Harmless) Millage, 380.1211(3).

Local School District Use Only. Complete if requesting millage to be levied. See STC Bulletin 2 of 2023 for instructions on completing this section.

<input type="checkbox"/> Clerk	Signature	Print Name	Date
<input type="checkbox"/> Secretary			
<input type="checkbox"/> Chairperson	Signature	Print Name	Date
<input type="checkbox"/> President			

Total School District Operating Rates to be Levied (HH/Supp and NH Oper ONLY)	Rate
For Principal Residence, Qualified Ag., Qualified Forest and Industrial Personal	
For Commercial Personal	
For all Other	

* Under Truth in Taxation, MCL Section 211.24e, the governing body may decide to levy a rate which will not exceed the maximum authorized rate allowed in column 9. The requirements of MCL 211.24e must be met prior to levying an operating levy which is larger than the base tax rate but not larger than the rate in column 9.

** **IMPORTANT:** See instructions on page 2 regarding where to find the millage rate used in column (5).

Instructions For Completing Form 614 (L-4029) 2023 Tax Rate Request, Millage Request Report To County Board Of Commissioners

These instructions are provided under MCL Sections 211.24e (truth in taxation), 211.34 (truth in county equalization and truth in assessing), 211.34d (Headlee), and 211.36 and 211.37 (apportionment).

Column 1: Source. Enter the source of each millage. For example, allocated millage, separate millage limitations voted, charter, approved extra-voted millage, public act number, etc. Do not include taxes levied on the Industrial Facilities Tax Roll.

Column 2: Purpose of millage. Examples are: operating, debt service, special assessments, school enhancement millage, sinking fund millage, etc. A local school district must separately list operating millages by whether they are levied against ALL PROPERTIES in the school district or against the NON-HOME group of properties. (See State Tax Commission Bulletin 2 of 2023 for more explanation.) A local school district may use the following abbreviations when completing Column 2: "Operating ALL" and "Operating NON-HOME". "Operating ALL" is short for "Operating millage to be levied on ALL PROPERTIES in the local school district" such as Supplemental (Hold Harmless) Millages and Building and Site Sinking Fund Millages. "Operating NON-HOME" is short for "Operating millage to be levied on ALL PROPERTIES EXCLUDING PRINCIPAL RESIDENCE, QUALIFIED AGRICULTURAL, QUALIFIED FOREST AND INDUSTRIAL PERSONAL PROPERTIES in the local school district" such as the 18 mills in a district which does not levy a Supplemental (Hold Harmless) Millage.

Column 3: Date of Election. Enter the month and year of the election for each millage authorized by direct voter approval.

Column 4: Millage Authorized. List the allocated rate, charter aggregate rate, extra-voted authorized before 1979, each separate rate authorized by voters after 1978, debt service rate, etc. (This rate is the rate before any reductions.)

Column 5: 2022 Millage Rate Permanently Reduced by MCL 211.34d ("Headlee") Rollback. Starting with taxes levied in 1994, the "Headlee" rollback permanently reduces the maximum rate or rates authorized by law or charter. The 2022 permanently reduced rate can be found in column 7 of the 2022 Form L-4029. For operating millage approved by the voters after April 30, 2022, enter the millage approved by the voters. For debt service or special assessments not subject to a millage reduction fraction, enter "NA" signifying "not applicable."

Column 6: Current Year Millage Reduction Fraction. List the millage reduction fraction certified by the county treasurer for the current year as calculated on Form 2166 (L-4034), *2023 Millage Reduction Fraction Calculations Worksheet*. The millage reduction fraction shall be rounded to four (4) decimal places. The current year millage reduction fraction shall not exceed 1.0000 for 2023 and future years. This prevents any increase or "roll up" of millage rates. Use

1.0000 for new millage approved by the voters after April 30, 2023. For debt service or special assessments not subject to a millage reduction fraction, enter 1.0000.

Column 7: 2023 Millage Rate Permanently Reduced by MCL 211.34d ("Headlee") Rollback. The number in column 7 is found by multiplying column 5 by column 6 on this 2023 Form L-4029. This rate must be rounded DOWN to 4 decimal places. (See STC Bulletin No. 11 of 1999, Supplemented by Letter of 6/7/2000.) For debt service or special assessments not subject to a millage reduction fraction, enter "NA" signifying "not applicable."

Column 8: Section 211.34 Millage Rollback Fraction (Truth in Assessing or Truth in Equalization). List the millage rollback fraction for 2023 for each millage which is an operating rate. Round this millage rollback fraction to 4 decimal places. Use 1.0000 for school districts, for special assessments and for bonded debt retirement levies. For counties, villages and authorities, enter the Truth in Equalization Rollback Fraction calculated on STC Form L-4034 as TOTAL TAXABLE VALUE BASED ON CEV FOR ALL CLASSES/TOTAL TAXABLE VALUE BASED ON SEV FOR ALL CLASSES. Use 1.0000 for an authority located in more than one county. For further information, see State Tax Commission Bulletin 2 of 2023. For townships and cities, enter the Truth in Assessing Rollback Fraction calculated on STC Form L-4034 as TOTAL TAXABLE VALUE BASED ON ASSESSED VALUE FOR ALL CLASSES/TOTAL TAXABLE VALUE BASED ON SEV FOR ALL CLASSES. The Section 211.34 Millage Rollback Fraction shall not exceed 1.0000.

Column 9: Maximum Allowable Millage Levy. Multiply column 7 (2023 Millage Rate Permanently Reduced by MCL 211.34d) by column 8 (Section 211.34 millage rollback fraction). Round the rate DOWN to 4 decimal places. (See STC Bulletin No. 11 of 1999, Supplemented by Letter of 6/7/2000.) For debt service or special assessments not subject to a millage reduction fraction, enter millage from Column 4.

Column 10/Column 11: Millage Requested to be Levied. Enter the tax rate approved by the unit of local government provided that the rate does not exceed the maximum allowable millage levy (column 9). A millage rate that exceeds the base tax rate (Truth in Taxation) cannot be requested unless the requirements of MCL 211.24e have been met. For further information, see State Tax Commission Bulletin 2 of 2023. A LOCAL School District which levies a Supplemental (Hold Harmless) Millage shall not levy a Supplemental Millage in excess of that allowed by MCL 380.1211(3). Please see the memo to assessors dated October 26, 2004, regarding the change in the collection date of certain county taxes.

Column 12: Expiration Date of Millage. Enter the month and year on which the millage will expire.

**FARMINGTON PUBLIC SCHOOLS
MEMORANDUM**

TO: Board of Education

FROM: Jennifer F. Kaminski, Assistant Superintendent, Business Services

SUBJECT: 2022/23 2nd Budget Amendment

DATE: June 6, 2023

Please find attached the 2022/23 second budget amendment. The General, Debt Fund, Special Revenue – Nutrition Services Program, Special Revenue – Student Activities, Capital Projects – Building and Site – 2018, Capital Projects - Building and Site – 2020, Capital Projects - Building and Site – 2023 and Benefit Stabilization Fund have been revised to reflect known and revised budget factors.

Overall General Fund revenues are estimated to increase a net of approximately \$13.5 million. The majority of our funding is derived from the per pupil foundation allocation from the State, however we also need to look at the list of other revenue changes that contribute to the net increase in revenue.

The highlights of this increase include:

- ✓ An increase in local revenue of \$518,000 due to an increase in Medicaid fee-for-service revenue of \$381,000 based upon prior year settlements being released, a reduction in property tax revenue due to the changes in taxable values of \$682,000, an increase for interest revenue of \$593,000, an increase of \$71,000 in tuition revenue and a net increase in miscellaneous and rental revenue of \$155,000.
- ✓ An increase in Interdistrict revenue of approximately \$40,000 for additional revenue received for transportation costs related to the students attending the Oakland Technical Campuses.
- ✓ An increase in state funding of approximately \$11.5 million mainly due to an increase in the MPSERS UAAL and offset revenues of \$7.7 million, an increase in the amount due from the state from the foundation allowance due to property tax value changes of \$243,000, an increase in special education funding of \$1.4 million and a net increase in state grant awards of \$2.2 million mainly related to the addition of the Safety and Mental Health grants.
- ✓ An increase in federal grant funds of \$1.5 million based upon current grant awards, including ESSER 98C Learning Loss funds, Title I, II and III funds, Headstart, IDEA Special Education funds and Oakland County Mental Health grant funds.

Total expenditures are budgeted to increase by approximately \$12.3 million due to a number of factors. The main reasons for the increase are increased grant awards of \$1.5 million, an increase in retirement costs of approximately \$7.6 million mainly due to the one-time MPSERS funding received from the state, actual staffing in place, an increase in sub costs of approximately \$680,000, an increase in transportation costs of approximately \$500,000 and an increase in purchased services and supplies of \$2.0 million mainly due to increased utility costs, license fees and maintenance costs.

Expenditure revised estimates includes:

- ✓ The revised salary and benefit numbers based on actual staffing in place and current contractual obligations.
- ✓ Grant expenditures (federal) are anticipated with this amendment to be approximately \$1.5 million higher than the first amended budgeted. (See item above regarding grant revenue.) Grants are budgeted as the awards are received. The majority of these dollars are budgeted in the Instruction, Added Needs, Pupil Services, Instructional Staff Services, Maintenance & Operations, Other Support Services and Community Services functional categories.
- ✓ Purchased services and supplies have been increased by \$2.0 million due to increased utility costs, license fees and maintenance costs.
- ✓ All other lines have been reviewed and adjusted based upon revised expenditure levels for current known factors.

The attached spreadsheet shows from a functional level (which is the presentation required by the State of Michigan) the specific differences between the revenue and expenditures from the January amended budget to the final amended budget.

Every expenditure line on the attached statement for the General Fund shows activity. Several functions are highlighted to explain a few of the larger percentage changes.

- Instruction, Added Needs, Pupil Services and Instructional Staff Services reflects the current staffing in place as well as adjustments to align to current grant funding.
- Maintenance and Operations has increased due to increased costs for goods and services being purchased.
- Transportation has increased to reflect higher special education transportation costs.
- Central Services has increased to reflect current grant funding related to ESSER II and III.
- Other Support Services has increased to align to current grant funding related to ESSER II and III.
- Community Services has increased to align to current grant funding related to ESSER II and III.

The net result in the General Fund is reduction to fund balance of approximately \$207,000. We are projecting that fund balance will be approximately 20.25% based upon the revenue and expenditure budgets.

The revised budget for the Debt Fund reflects an increase in revenue for revised property tax revenue due to revised taxable values as well as an increase in interest revenue.

The revised budget for the Special Revenue Fund - Nutrition Services Program reflects adjustments to federal revenue for increased meal reimbursement to date as well as a new federal grant for supply chain shortage issues. Local revenue has also been adjusted to reflect increased purchased breakfast and lunch. The reduction in expenditures reflects updated wage and benefit amounts and other changes to supplies and purchased services.

The revised budget for the Special Revenue Fund – Student Activities reflects reduced revenue and expense based on projected activity.

The revised budget for the Capital Projects Fund – Building & Site – 2018 reflects revised interest revenue and estimated expenditures for ongoing bond projects.

The revised budget for the Capital Projects Fund – Building & Site – 2020 reflects revised interest revenue and estimated expenditures for ongoing bond projects.

The budget for the Capital Projects Fund – Building & Site – 2023 reflects the proceeds from the sale of the bonds, interest revenue and estimated expenditures for bond closing costs.

The revised budget for the Benefit Stabilization Fund reflects additional revenue for interest and prescription rebates as well as revised estimates for benefit payments to date.

Thanks go to Kim Pincheck and Karla Swanson for their work on this amendment. If you have any questions, please feel free to contact me.

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 GENERAL FUND BUDGET
REVISION DATED JUNE 20, 2023**

Line	JANUARY REVISED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ 46,859,573	\$ 47,377,161	\$ 517,588	1.10%
4 Interdistrict	11,406,591	11,446,145	39,554	0.35%
5 State	87,663,066	99,143,719	11,480,653	13.10%
6 Federal	17,075,819	18,584,452	1,508,633	8.83%
7 Transfers & Other Transactions	1,294,893	1,295,826	933	0.07%
8				
9 TOTAL REVENUE	<u>164,299,942</u>	<u>177,847,303</u>	<u>13,547,361</u>	<u>8.25%</u>
10 EXPENDITURES				
11				
12 Instruction	67,760,026	73,156,968	5,396,942	7.96%
13 Added Needs	26,622,818	29,355,801	2,732,983	10.27%
14 Adult Education	179,293	214,695	35,402	19.75%
15 Pupil Services	17,255,094	18,790,222	1,535,128	8.90%
16 Instructional Staff Services	11,057,013	10,511,993	(545,020)	-4.93%
17 General Administration	1,204,301	1,316,413	112,112	9.31%
18 School Administration	7,034,692	7,587,159	552,467	7.85%
19 Business	1,425,627	1,590,512	164,885	11.57%
20 Maintenance & Operations	11,138,007	12,675,449	1,537,442	13.80%
21 Transportation	7,014,176	7,303,947	289,771	4.13%
22 Central Services	4,421,055	4,711,941	290,886	6.58%
23 Athletics *	2,061,652	2,208,630	146,978	7.13%
24 Other Pupil Services	19,175	108,815	89,640	467.48%
24 Community Services	2,888,086	2,807,100	(80,986)	-2.80%
25 Intergovernmental Payments	1,242,216	1,242,216	-	0.00%
27 Building and Site Improvements	206,408	217,790	11,382	5.51%
26 Transfers & Other Transactions	2,000,000	2,000,000	-	0.00%
27 TOTAL EXPENDITURES	<u>163,529,639</u>	<u>175,799,651</u>	<u>12,270,012</u>	<u>7.50%</u>
28 EXCESS REVENUE OVER EXPENDITURES	<u>\$ 770,303</u>	<u>\$ 2,047,652</u>	<u>\$ 1,277,349</u>	

* Athletics expenditures total \$2,447,402 as a portion of the budget is contained in other functions.

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 DEBT FUND
REVISION DATED JUNE 20, 2023**

Line	JUNE ADOPTED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2 Local	\$ 13,636,854	\$ 13,836,254	\$ 199,400	1.46%
3 State	162,292	163,525	1,233	0.76%
	<hr/>	<hr/>	<hr/>	<hr/>
4 TOTAL REVENUE	13,799,146	13,999,779	200,633	1.45%
	<hr/>	<hr/>	<hr/>	<hr/>
5 EXPENDITURES				
6 Redemption of Principal	6,695,000	6,695,000	-	-
7 Interest	6,511,094	6,511,094	-	-
8 Other	36,500	36,500	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
9 TOTAL EXPENDITURES	13,242,594	13,242,594	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
10 EXCESS REVENUE OVER EXPENDITURES	\$ 556,552	\$ 757,185	\$ 200,633	

**FARMINGTON PUBLIC SCHOOLS
2022-23 SPECIAL REVENUE (NUTRITION SERVICES) FUND BUDGET
REVISION DATED JUNE 20, 2023**

Line	JANUARY REVISED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ 1,202,994	\$ 1,551,045	\$ 348,051	28.93%
4 State	101,917	159,066	57,149	56.07%
5 Federal	1,809,750	2,029,497	219,747	12.14%
6 Transfers & Other Transactions	74,838	77,688	2,850	3.81%
7				
8 TOTAL REVENUE	<u>3,189,499</u>	<u>3,817,296</u>	<u>627,797</u>	<u>19.68%</u>
9				
10 EXPENDITURES				
11				
12 Nutrition Services	<u>4,791,673</u>	<u>4,245,364</u>	<u>(546,309)</u>	<u>-11.40%</u>
13				
14 TOTAL EXPENDITURES	<u>4,791,673</u>	<u>4,245,364</u>	<u>(546,309)</u>	<u>-11.40%</u>
15				
16 EXCESS EXPENDITURES OVER REVENUE	<u>\$ (1,602,174)</u>	<u>\$ (428,068)</u>	<u>\$ 1,174,106</u>	

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2020-21 SPECIAL REVENUE FUND - STUDENT ACTIVITIES
REVISION DATED JUNE 20, 2023**

Line	JUNE ADOPTED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ 1,400,000	\$ 1,000,000	\$ (400,000)	-28.57%
4 Transfers & Other Transactions	-	-	-	-
5				
6 TOTAL REVENUE	1,400,000	1,000,000	(400,000)	-28.57%
7				
8 EXPENDITURES				
9				
10 Student Activities	1,400,000	1,000,000	(400,000)	-28.57%
11				
12 TOTAL EXPENDITURES	1,400,000	1,000,000	(400,000)	-28.57%
13				
14 EXCESS REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 CAPITAL PROJECTS (BUILDING & SITE - 2018) FUND
REVISION DATED JUNE 20, 2023**

Line	JANUARY REVISED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ 171,768	\$ 190,000	\$ 18,232	10.61%
4 Transfers & Other Transactions	-	26,705	26,705	-
5				
6 TOTAL REVENUE	171,768	216,705	44,937	26.16%
7				
8 EXPENDITURES				
9				
10 Capital Projects Expenditures	6,937,721	6,982,658	44,937	0.65%
11 Transfers & Other Transactions	-	-	-	-
12				
13 TOTAL EXPENDITURES	6,937,721	6,982,658	44,937	0.65%
14				
15 EXCESS REVENUE OVER EXPENDITURES	\$ (6,765,953)	\$ (6,765,953)	\$ -	

Bulletin 1022 Format

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 CAPITAL PROJECTS (BUILDING & SITE - 2020) FUND
REVISION DATED JUNE 20, 2023**

Line	JANUARY REVISED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ 580,000	\$ 1,430,000	\$ 850,000	146.55%
4 Transfers & Other Transactions	-	-	-	-
5				
6 TOTAL REVENUE	580,000	1,430,000	850,000	146.55%
7				
8 EXPENDITURES				
9				
10 Capital Projects Expenditures	27,610,624	27,610,624	-	0.00%
11 Transfers & Other Transactions	-	-	-	-
12				
13 TOTAL EXPENDITURES	27,610,624	27,610,624	-	0.00%
14				
15 EXCESS REVENUE OVER EXPENDITURES	\$ (27,030,624)	\$ (26,180,624)	\$ 850,000	

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 CAPITAL PROJECTS (BUILDING & SITE - 2023) FUND
REVISION DATED JUNE 20, 2023**

Line	JUNE ADOPTED BUDGET	JUNE REVISED BUDGET	CHANGE INCREASE/ (DECREASE)	% INCREASE/ (DECREASE)
1 REVENUE				
2				
3 Local	\$ -	\$ 200,000	\$ 200,000	100.00%
4 Proceeds from Sale of Bond	-	30,086,969	30,086,969	100.00%
5 Transfers & Other Transactions	-	-	-	-
6				
7 TOTAL REVENUE	-	30,286,969	30,286,969	100.00%
8				
9 EXPENDITURES				
10				
11 Capital Projects Expenditures	-	-	-	100.00%
12 Bond Issuance Costs	-	233,799	233,799	
13 Transfers & Other Transactions	-	-	-	-
14				
15 TOTAL EXPENDITURES	-	233,799	233,799	100.00%
16				
17 EXCESS REVENUE OVER EXPENDITURES	\$ -	\$ 30,053,170	\$ 30,053,170	

**FARMINGTON PUBLIC SCHOOLS
PROPOSED BUDGET CHANGES
2022-23 INTERNAL SERVICE (BENEFIT STABILIZATION) FUND BUDGET
REVISION DATED JANUARY 10, 2023**

Line	JUNE ADOPTED BUDGET		JUNE REVISED BUDGET		CHANGE INCREASE/ (DECREASE)		% INCREASE/ (DECREASE)
1	REVENUE						
2							
3	Local	16,372,000	\$	16,314,191	\$	(57,809)	-0.35%
4	Transfers & Other Transactions	-		-		-	-
5		<hr/>		<hr/>		<hr/>	<hr/>
6	TOTAL REVENUE	16,372,000		16,314,191		(57,809)	-0.35%
7		<hr/>		<hr/>		<hr/>	<hr/>
8	EXPENDITURES						
9							
10	Benefit Stabilization	17,472,700		16,396,041		(1,076,659)	-6.16%
11		<hr/>		<hr/>		<hr/>	<hr/>
12	TOTAL EXPENDITURES	17,472,700		16,396,041		(1,076,659)	-6.16%
13		<hr/>		<hr/>		<hr/>	<hr/>
14	EXCESS REVENUE OVER EXPENDITURES	\$ (1,100,700)	\$	(81,850)	\$	1,018,850	

REVISED GENERAL APPROPRIATIONS RESOLUTION
FISCAL YEAR 2023
June 20, 2023

Farmington, Michigan

A regularly scheduled meeting of the Board of Education of the Farmington Public School District was held at the Maxfield Education Center in the Farmington Public School District on the 20th day of June, 2023, at 6:00 p.m.

The meeting was called to order by Dr. Cheryl Blau, President.

Present:

Absent:

The following resolution was offered by Member _____ and supported by Member _____.

BE IT RESOLVED, that this resolution shall be the revised general appropriations of the Farmington Public School District for the fiscal year 2022-23. A resolution to provide for the disposition of all income received by the Farmington Public School District.

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the General Fund of the Farmington Public School District for fiscal year 2022-23 is as follows:

REVENUE:

Local	\$	47,377,161
Interdistrict		11,446,145
State		99,143,719
Federal		18,584,452
Transfers & Other Transactions		1,295,826
Total Revenue	\$	177,847,303
Fund Balance, July 1, 2022	\$	31,629,501
Funds Available to Appropriate	\$	209,476,804

BE IT FURTHER RESOLVED, that \$175,799,651 of the total available to appropriate in the General Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Instruction	\$	73,156,968
Added Needs		29,355,801
Adult & Continuing Education		214,695
Pupil Services		18,790,222
Instructional Staff Services		10,511,993
General Administration		1,316,413
School Administration		7,587,159
Business		1,590,512
Maintenance & Operations		12,675,449
Transportation		7,303,947
Central Services		4,711,941
Athletics		2,208,630
Other Pupil Services		108,815
Community Services		2,807,100
Intergovernmental Payments		1,242,216
Building and Site Improvements		217,790
Transfers & Other Transactions		2,000,000
Total Expenditures	\$	175,799,651

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Debt Fund of the Farmington Public School District for fiscal year 2022-23 is as follows:

REVENUE:

Local	\$	13,836,254
State		163,525
Transfers & Other Transactions		0
Total Revenue	\$	13,999,779
Fund Balance, July 1, 2022	\$	932,966
Funds Available to Appropriate	\$	14,932,745

BE IT FURTHER RESOLVED, that \$13,242,594 of the total available to appropriate in the Debt Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Redemption of Principal	\$	6,695,000
Interest		6,511,094
Other		36,500
Total Expenditures	\$	13,242,594

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Special Revenue Fund-Nutrition Services Program of the Farmington Public School District for fiscal year 2022-23 is as follows:

REVENUE:

Local	\$	1,551,045
State.....	\$	159,066
Federal		2,029,497
Transfers & Other Transactions		77,688
Total Revenue	\$	3,817,296
Fund Balance, July 1, 2022	\$	2,412,377
Funds Available to Appropriate	\$	6,229,673

BE IT FURTHER RESOLVED, that \$4,249,469 of the total available to appropriate in the Special Revenue Fund-Nutrition Services Program is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Nutrition Services	\$	4,245,364
Total Expenditures	\$	4,245,364

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations for the Special Revenue Fund-Student Activities of the Farmington Public School District for fiscal year 2022-23 is as follows:

REVENUE:

Local	\$	1,000,000
Total Revenue	\$	1,000,000
Fund Balance, July 1, 2022	\$	869,642
Funds Available to Appropriate	\$	1,869,642

BE IT FURTHER RESOLVED, that \$1,000,000 of the total available to appropriate in the Special Revenue Fund-Student Activities is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Student Activities	\$	1,000,000
Total Expenditures	\$	1,000,000

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Building & Site - 2018) Fund of the Farmington Public School District for the fiscal year 2022-23:

REVENUE:

Local	\$	190,000
Transfers & Other Transactions		26,705
Total Revenue	\$	216,705
Fund Balance, July 1, 2022	\$	6,765,953
Funds Available to Appropriate	\$	6,982,658

BE IT FURTHER RESOLVED, that \$6,982,658 of the total available to appropriate in the Capital Projects (Building & Site - 2018) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	6,982,658
Total Expenditures	\$	6,982,658

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Building & Site - 2020) Fund of the Farmington Public School District for the fiscal year 2022-23:

REVENUE:

Local	\$	1,430,000
Transfers & Other Transactions		0
Total Revenue	\$	1,430,000
Fund Balance, July 1, 2022	\$	48,077,264
Funds Available to Appropriate	\$	49,507,264

BE IT FURTHER RESOLVED, that \$27,610,624 of the total available to appropriate in the Capital Projects (Building & Site - 2020) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Capital Projects	\$	27,610,624
Total Expenditures	\$	27,610,624

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Capital Projects (Building & Site - 2023) Fund of the Farmington Public School District for the fiscal year 2022-23:

REVENUE:

Local	\$	200,000
Proceeds from the Sale of Bonds		30,086,969
Total Revenue	\$	30,286,969
Fund Balance, July 1, 2022	\$	0
Funds Available to Appropriate	\$	30,286,969

BE IT FURTHER RESOLVED, that \$233,799 of the total available to appropriate in the Capital Projects (Building & Site - 2023) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Bond Issuance Costs	\$	233,799
Total Expenditures	\$	233,799

BE IT FURTHER RESOLVED, that the total revenue and unappropriated fund balance estimated to be available for appropriations in the Internal Service (Benefit Stabilization) Fund of the Farmington Public School District for the fiscal year 2022-23:

REVENUE:

Local	\$	16,314,191
Transfers & Other Transactions		0
Total Revenue	\$	16,314,191
Net Position, July 1, 2022	\$	1,824,964
Funds Available to Appropriate	\$	18,139,155

BE IT FURTHER RESOLVED, that \$16,396,041 of the total available to appropriate in the Internal Service (Benefit Stabilization) Fund is hereby appropriated in the amounts and for the purposes set forth below:

EXPENDITURES:

Benefit Stabilization	\$	16,396,041
Total Expenditures	\$	16,396,041

BE IT FURTHER RESOLVED, that no Board of Education member or employee of the Farmington Public School District shall expend any funds or obligate the expenditure of any funds except pursuant to appropriations made by the Board of Education and in keeping with the budgetary policy statement hitherto adopted by the Board. Changes in the amount appropriated by the Board shall require approval by the Board.

BE IT FURTHER RESOLVED, that the Superintendent of Schools is hereby charged with general supervision of the execution of the budget adopted by the Board and shall hold the Department Heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education and in keeping with the budgetary policy statement hitherto adopted by the Board.

Ayes:

Nays:

Resolution declared adopted.

Donald Walker, Jr., Secretary
Board of Education

EXPLANATION OF BUDGET CATEGORIES

REVENUE

Local Revenue includes the receipts from the twice-a-year tax collections, interest and other miscellaneous local sources of income.

Interdistrict Revenue includes the monies received from Oakland Intermediate School District for Medicaid fee for service dollars and PA18 funds.

State Revenue includes the receipts from the state based upon the enrollment of eligible students in the district in addition to funds for special education, vocational education, transportation, bilingual, adult education and gifted programs

Federal Revenue includes the funds received as a pass-through from the intermediate district and the state directly attributable to supplemental instructional programs.

Transfers & Other Transactions includes monies coming into the general fund from other funds of the school district and sales of district equipment or property.

EXPENDITURES

Instruction Expenditures include the direct classroom costs of the elementary, middle and high school programs, and the driver education and summer school programs. These expenditures include teacher and paraprofessional salaries, benefits, classroom supplies, textbooks and equipment.

Added Needs Expenditures includes the direct classroom costs of primarily the special education, compensatory education (i.e. Headstart, Bilingual Services), and vocational education.

Adult & Continuing Education includes costs associated with the operation of the adult high school completion program.

Pupil Services Expenditures includes the costs associated with providing direct services to students in support of the basic classroom offerings. These services include high school and middle school counselors, occupational and physical therapists, nurses, psychologists, speech and audio therapists, social workers, teacher consultants and playground supervisors.

Instructional Staff Expenditures include costs associated with staff development and curriculum coordinators, media (library) audiovisual services and supervision of staff.

General Administration includes costs incurred by the Board of Education in the area of the mandated annual audit, legal fees, election costs, stipends paid to the Board, and salaries, benefits and supplies for executive administration.

School Administration includes the salaries, benefits and supply costs for the building principals, assistant principals and school clerical staff.

Business includes the direct costs associated with the operation of the business office (purchasing, accounting, accounts payable, payroll, budgeting, investments and financial reporting), district-wide mail costs, and warehouse operations. This function also includes the repayment of taxes for tax tribunal decisions.

Maintenance & Operations includes the costs associated with all custodians, maintenance personnel, supervisors, contracted services, supplies and materials, property and liability insurance, and all utilities.

Transportation includes the drivers, mechanics, paraprofessionals, and supervisory costs related to transporting students to and from school, field trips and other school-related events.

Central Services includes the costs of information technology, pupil accounting, school/community relations, and personnel services.

Community Services includes those costs associated with the operation of the Community Service Program (including preschool) and services to the Farmington Youth Assistance Program.

Athletics includes those activities concerned with financing the interscholastic athletic programs that are under the supervision of the school

Intergovernmental Payments includes payments to other school districts for which our students attend their educational programs.

Transfers & Other Transactions includes monies transferred to other funds (Capital Projects and Nutrition Services).

June 6, 2023

Regular Meeting of the Board of Education

XI. ACTION ITEMS

A. APPROVAL OF BID PACKAGE #10A RECOMMENDATION - MECHANICAL & ELECTRICAL EQUIPMENT PRE-PURCHASE PRICING.

Presenter: Jon Barth, Director of Facilities Management; Aaron Phillips, McCarthy & Smith, Inc.; Scott Smith and Paul Wills, Plant Moran Cresa

This item was presented in detail earlier at this meeting.

MOTION: I move that the Board of Education approve Bid Package #10A Recommendation - Mechanical & Electrical Equipment Pre-Purchase Pricing, as outlined in McCarthy & Smith's Award Recommendation Letter, in the amount of \$846,220, with funds to come from the Capital Projects (Building and Site 2020) fund.

B. APPROVAL OF VISIONS UNLIMITED FURNITURE PURCHASE RECOMMENDATION.

Presenter: Kelly Coffin, Assistant Superintendent of Innovation and Strategic Projects

This item was presented in detail earlier at this meeting.

MOTION: I move that the Board of Education approve the Visions Unlimited Furniture purchase as outlined in Workspace Interiors for Office Depot's proposal, in the amount not to exceed \$525,000, with funds set aside for furniture purchases from the Capital Projects (Building and Site 2020) fund.

C. RECOMMENDATION FOR APPROVAL OF THE MAY 16, 2023, CLOSED SESSION MINUTES.

Presenter: Dr. Cheryl Blau, President

MOTION: I move that the Board of Education approve the May 16, 2023, closed session minutes, as presented.

June 6, 2023

Mr. Jon Barth, Director of Facilities Management & Transportation
Farmington Public Schools
32500 Shiawassee St.
Farmington, MI 48336

RE: 2020 Bond - Contract Award Recommendation for Pre-Purchase Pricing Equipment
Bid Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School,
Farmington Central High School, and Transportation

Dear Mr. Barth:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Farmington Public Schools (FPS) in its selection of critical mechanical and electrical equipment providers for the 2020 Bond Projects listed above. This update represents the mutual efforts of PMC, Wakely Associates, Peter Basso & Associates, McCarthy & Smith and FPS administration and staff (Project Team) to present a framework in order to identify, evaluate and recommend equipment providers for these Projects.

The Project Team has been tracking lead times associated with these mechanical and electrical equipment units that will be necessary to complete the scope of work in 2024 at Warner Middle School, Farmington Central High School, and Transportation. This equipment generally includes large mechanical units and emergency generators.

While the balance of the scope of work for these Projects is currently in the design phase (part of Bid Pack #11), it became evident to the Project Team that due to extenuating lead times, these particular items need to be released into production sooner than the balance of the work in order to allow sufficient time to procure and thus complete the Projects in the desired timeframe. As a result, the Project Team pulled forward the design and assembled this bid package to accelerate the release of this equipment.

On May 5, 2023, an advertisement for bids was posted to the required State of Michigan website. In addition, the advertisement was posted to the District's website as well as a local newspaper. Documents and Specifications were formally issued and made available to interested bidders via web-based portals.

Relative to Bid Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School, Farmington Central High School, and Transportation, three (3) bid proposals were received and publicly opened on May 25, 2023. Over the next week, the bid proposals were reviewed to determine the scope, schedule, budget, and other financial implications. Interviews were held with the recommended bidders and were attended by various members of the Project Team.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Project Team is recommending the firms listed in McCarthy & Smith's Award Recommendation Letter for Bid

Pack #10A – Mechanical/Electrical Equipment Pre-Pricing at Warner Middle School, Farmington Central High School, and Transportation for contract award.

The total recommendation equals \$846,220.00 and will be funded by the 2020 Bond. These costs, as well as a construction contingency, will be included later this fall, along with all of the other bid costs associated with Bid Package #11 once the balance of work has been bid out. A budget summary will be provided at that time. It should be further clarified that the intention of this award is to competitively bid and release into production this critical long lead equipment. The cost of this mechanical and electrical equipment, installation and other contractual obligations would then be transferred to the recommended mechanical and electrical contractors as part of the Bid Package #11 award recommendation later this fall.

For the equipment providers, the cost for the Work will be detailed in the Pre-Purchase Pricing Contract pending final review and approval of terms by the District's legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendation of the Project Team.

Sincerely,

PLANTE MORAN CRESA



Scott Smith, LEED AP
Vice President



Paul R. Wills, AIA, LEED AP
Partner

Copy: Jennifer Kaminski – Farmington Public Schools
Paul Wills – Plante Moran Cresa
File

Enclosures:

- McCarthy & Smith, Inc. - Bid Pack #10A – Mechanical & Electrical Equipment Pre-Purchase at Warner Middle School, Farmington Central High School, and Transportation letter dated June 6, 2023



June 6, 2023

Mr. Jon Barth
Director of Facilities Management and Transportation
Farmington Public Schools
32500 Shiawassee Street
Farmington, Michigan 48336

RE: 2020 Bond Issue
Bid Package #10A Mechanical/Electrical Pre-Pricing Package

SUBJ: Contract Award Recommendation

Mr. Barth,

On Thursday, May 25, 2023 at 10:00 AM, sealed bids were received and publicly opened for the work pertaining to the above referenced project. In attendance at the bid opening were representatives from Farmington Public Schools, Plante Moran CRESA, Wakely Associates, McCarthy & Smith, Inc., and interested Bidders. Bids were opened, recorded, and tabulated.

The project team has conducted post bid interviews with the following low, qualified Bidders, for each bid division of work. During the post bid interview, the project team reviewed the Contractor’s qualifications, scope of work, project schedule, manpower requirements, and specified materials. Based upon the project team’s review of the proposals and bidders, we propose the following companies to Farmington Public Schools for contract award:

Bid Division 142: Mechanical Equipment (Warner Middle School ERU)

Griffin International L.L.C.

Mr. Steve Bott
46420 Continental Drive
New Baltimore, MI 48047

Base Bid	\$	80,700.00
PLM Bond (N/A)	\$	0.00
Total	\$	80,700.00

Bid Division 142: Mechanical Equipment (Warner Middle School AHU’s, Etc.)

ThermalNetics LLC

Mr. Robert Scheff
3955 Pinnacle Court, Suite 200
Auburn Hills, MI 48326

Base Bid	\$	528,000.00
PLM Bond (N/A)	\$	0.00
Total	\$	528,000.00



Bid Division 142: Mechanical Equipment (Farmington Central High School)

ThermalNetics LLC

Mr. Robert Scheff
 3955 Pinnacle Court, Suite 200
 Auburn Hills, MI 48326

Base Bid	\$	42,800.00
PLM Bond (N/A)	\$	0.00
Total	\$	42,800.00

Bid Division 143: Electrical Equipment (Emergency Generator Warner Middle School)

Cummins Sales and Service

Mr. Kevin Kikkert
 21810 Clessie Court
 New Hudson, MI 48165

Base Bid	\$	74,515.00
PLM Bond (N/A)	\$	0.00
Total	\$	74,515.00

Bid Division 143: Electrical Equipment (Emergency Generator Farmington Central High School)

Cummins Sales and Service

Mr. Kevin Kikkert
 21810 Clessie Court
 New Hudson, MI 48165

Base Bid	\$	67,205.00
PLM Bond (N/A)	\$	0.00
Total	\$	67,205.00

Bid Division 143: Electrical Equipment (Emergency Generator Transportation Building)

Cummins Sales and Service

Mr. Kevin Kikkert
 21810 Clessie Court
 New Hudson, MI 48165

Base Bid	\$	53,000.00
PLM Bond (N/A)	\$	0.00
Total	\$	53,000.00



TOTAL AWARD RECOMMENDATION AMOUNT: \$846,220.00

The Bid Summary and Bid Tabulation are included in this package.

I trust the above recommendations meet the approval of the administration and the Board of Education. McCarthy & Smith, Inc. representatives will be in attendance at the June 6, 2023 Board of Education meeting to address any concerns.

Please contact me with any questions.

Sincerely,

Aaron A. Phillips

Aaron A. Phillips
Senior Project Manager
McCarthy & Smith, Inc.

CC: Paul Wills, Plante Moran CRESA
Scott Smith, Plante Moran CRESA
Brian Smilnak, Wakely Associates
Bill McCarthy, McCarthy & Smith, Inc.



Bid Award Summary

Bid Division / Description	Apparent Low Bidder	BASE BID			SUMMARY ITEMS			
		BASE BID	PLM Bond	Total Base Bid	Total Award Recommendation	Number of Bidders	Low	High
142 Mechanical Equipment (Warner MS ERU)	Griffin International L.L.C.	\$ 80,700.00	N/A	\$ 80,700.00	\$ 80,700.00	2	\$ 80,700.00	\$ 95,200.00
142 Mechanical Equipment (Warner AHU's, Etc.)	ThermalNetrics LLC	\$ 528,000.00	N/A	\$ 528,000.00	\$ 528,000.00	1	\$ 528,000.00	\$ 528,000.00
142 Mechanical Equipment (Farmington Central HS)	ThermalNetrics LLC	\$ 42,800.00	N/A	\$ 42,800.00	\$ 42,800.00	1	\$ 42,800.00	\$ 42,800.00
143 Electrical Equipment (Emergency Generator) (Warner MS)	Cummins Sales and Service	\$ 74,515.00	N/A	\$ 74,515.00	\$ 74,515.00	1	\$ 74,515.00	\$ 74,515.00
143 Electrical Equipment (Emergency Generator) (Farmington Central HS)	Cummins Sales and Service	\$ 67,205.00	N/A	\$ 67,205.00	\$ 67,205.00	1	\$ 67,205.00	\$ 67,205.00
143 Electrical Equipment (Emergency Generator) (Transportation)	Cummins Sales and Service	\$ 53,000.00	N/A	\$ 53,000.00	\$ 53,000.00	1	\$ 53,000.00	\$ 53,000.00
TOTALS		\$ 846,220.00	\$ -	\$ 846,220.00	\$ 846,220.00	7	\$ 846,220.00	\$ 860,720.00

Bid Division / Description	Apparent Low Bidder	BUILDING BREAKOUT		
		FCHS	Transportation	Warner MS
142 Mechanical Equipment (Warner MS ERU)	Griffin International L.L.C.	\$ -	\$ -	\$ 80,700.00
142 Mechanical Equipment (Warner AHU's, Etc.)	ThermalNetrics LLC	\$ -	\$ -	\$ 528,000.00
142 Mechanical Equipment (Farmington Central HS)	ThermalNetrics LLC	\$ 42,800.00	\$ -	\$ -
143 Electrical Equipment (Emergency Generator) (Warner MS)	Cummins Sales and Service	\$ -	\$ -	\$ 74,515.00
143 Electrical Equipment (Emergency Generator) (Farmington Central HS)	Cummins Sales and Service	\$ 67,205.00	\$ -	\$ -
143 Electrical Equipment (Emergency Generator) (Transportation)	Cummins Sales and Service	\$ -	\$ 53,000.00	\$ -
TOTALS		\$ 110,005.00	\$ 53,000.00	\$ 683,215.00

Job #1195-23: Farmington Public Schools - BP#10A Mechanical / Electrical Pre-Pricing

Prepared by McCarthy & Smith, Inc. - 24317 Indoplex Circle, Farmington Hills, MI 48335, United States of America

Bid Package Lead: Aaron Phillips (aphillips@mccarthysmith.com)

Project Location: Farmington Hill, MI 48335, United States of America

BD 142: Mechanical Equipment

Generated May 25, 2023

Base Bid

LINE ITEMS

Lump Sum Bid for Mechanical Equipment at Warner Middle School (Less ERU)

Lump Sum Bid for Mechanical ERU at Warner Middle School

Lump Sum Bid for Mechanical Equipment at Farmington Central High School

FOLLOWING DOCUMENTS MUST BE UPLOADED WITH BID

Bidder has uploaded the Bid Security in the amount of five (5%) percent (Bid Bond or Certified Check)

Bidder has signed and uploaded the Familial Disclosure Affidavit Form

Bidder has signed and uploaded the Iran Linked Business Affidavit Form

Bidder has signed and uploaded the Criminal Background Check Affidavit Form

Base Bid Total

Griffin International
Submitted by Steve Bott

\$80,700

Original Proposal, May 24, 2023

Unit	Unit Cost	Total Cost
		\$80,700
		\$0
		\$80,700
		\$0

\$80,700

Thermal Netics
Submitted by Robert Scheff

\$666,000

Original Proposal, May 25, 2023

Unit	Unit Cost	Total Cost
		\$666,000
		\$528,000
		\$95,200
		\$42,800

\$666,000

YES

YES

YES

YES

YES

YES

YES

YES

Job #1195-23: Farmington Public Schools - BP#10A Mechanical / Electrical Pre-Pricing

Prepared by McCarthy & Smith, Inc. - 24317 Indoplex Circle, Farmington Hills, MI 48335, United States of America

Bid Package Lead: Aaron Phillips (aphillips@mccarthysmith.com)

Project Location: Farmington Hill, MI 48335, United States of America

BD 143: Electrical Equipment

Generated May 25, 2023

Base Bid

LINE ITEMS

Lump Sum Bid for Electrical at Warner Middle School

Lump Sum Bid for Electrical at Farmington Central High School

Lump Sum Bid for Electrical at Farmington Transportation Building

FOLLOWING DOCUMENTS MUST BE UPLOADED WITH BID

Bidder has uploaded the Bid Security in the amount of five (5%) percent (Bid Bond or Certified Check)

Bidder has signed and uploaded the Familial Disclosure Affidavit Form

Bidder has signed and uploaded the Iran Linked Business Affidavit Form

Bidder has signed and uploaded the Criminal Background Check Affidavit Form

Cummins Sales and Service
Submitted by Kevin Kikkert

\$194,720

Original Proposal, May 25, 2023

Unit	Unit Cost	Total Cost
		\$194,720

\$74,515

\$67,205

\$53,000

NO

YES

YES

YES

Base Bid Total

\$194,720

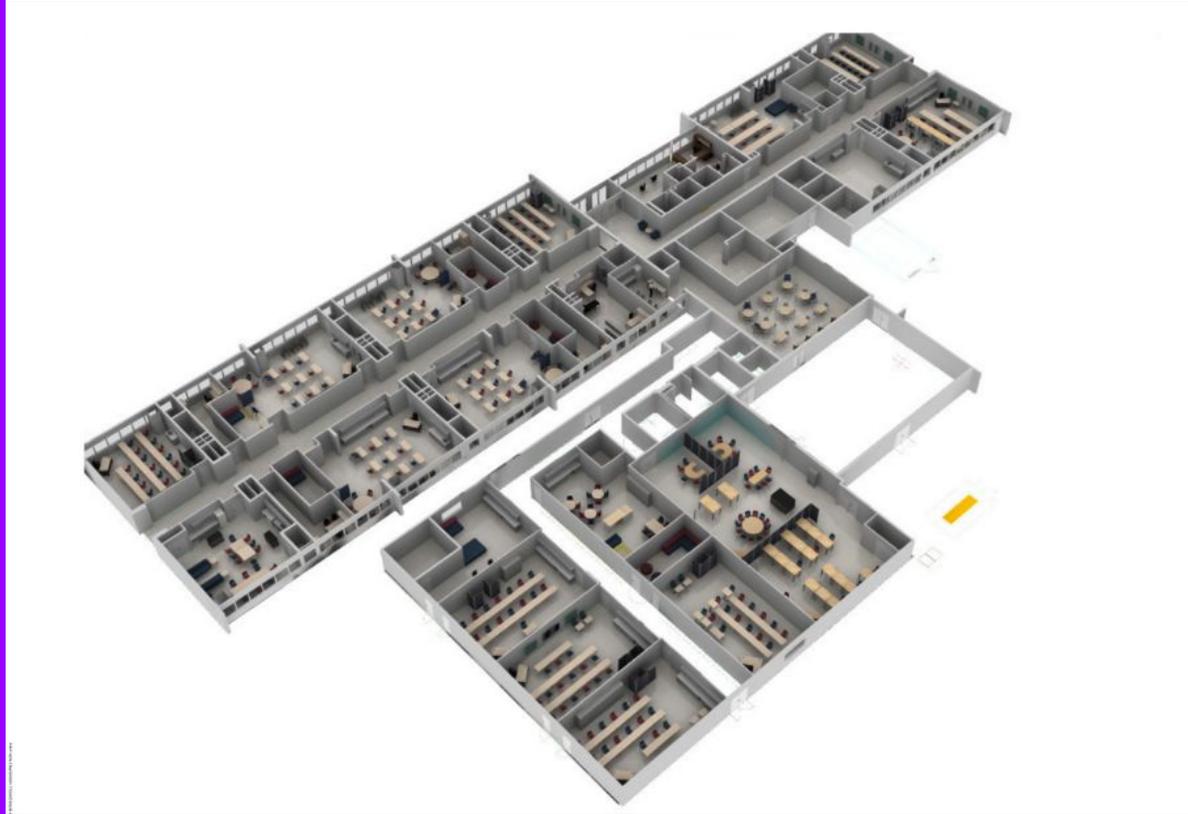
Visions Unlimited

Furniture Purchase Overview

June 6, 2023

Overall Floor Plan with Furniture

—
This bond purchase provides furniture for each space shown as part of the bond project.



Customized Learning Spaces

Learners with Autism



Learners with Cognitive Impairments

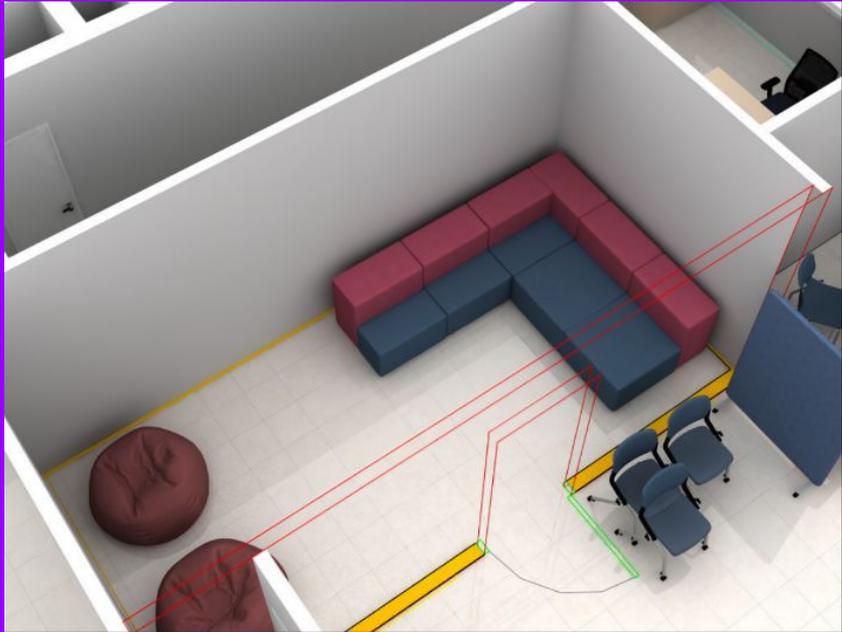


Learners with Significant Multiple Impairments



Additional Learner Spaces

Sensory Room



Life Skills Room



Additional Learner Spaces

Visions Cafe



Production Room

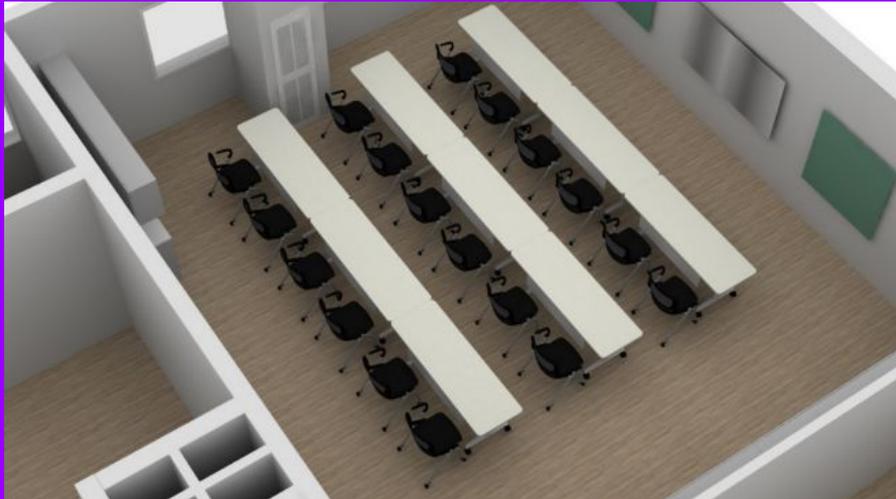


Cafeteria



Staff Spaces

Conference Room



Workspace



Staff Lounge





Farmington Public Schools Memorandum

TO: Board of Education

FROM: Dr. Kelly Coffin, Assistant Superintendent, Innovation & Strategic Initiatives

SUBJECT: Visions Unlimited Furniture Purchase

DATE: June 6, 2023

In October, 2022, the district began renovations for the new Visions Unlimited location (formerly Farmington Community School). Part of the renovation plan included the purchase of new furniture for the adult learners.

The district has been working with Mr. Jean-Francis Vellozzo from Workspace Interiors for Office Depot on the design and selection of furnishings for the new Visions Unlimited building. The furniture selected is designed for adult learners and is ADA compliant. After building walkthroughs and meetings with the design team, we have settled on furnishings for the new building with a cost for this project not to exceed \$525,000.

The purchase will be made through Omnia Pricing Consortium, which consists of products already subject to the bid process and guarantees the lowest priced vendor. The funding source for this project is 2020 bond funds set aside for furniture purchases.

Attached please find the most recent quote along with the renderings from the designer with location and purpose for the furniture in each space.

Respectfully,

Dr. Kelly M. Coffin

Cc:

FARMINGTON

Jean Francis Vellozzo
248.372.1651 ph
jeanfrancis.vellozzo@workspaceinteriorsc

Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
1	1	ORDER NOTE	List:	\$0.00	\$0.00
		OMNIA CONTRACT #R191812.	Sell:	\$0.00	\$0.00
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$0.00

ONOTES

2	1	NOTE	List:	\$0.00	\$0.00
		BILL OF MATERIALS: SPEC CHECK COMPLETE	Sell:	\$0.00	\$0.00
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$0.00

ASD 2

3	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
4	1	HUVSLFS4767LC	List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters	Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric \$(A) Grd A Fab			
		Grade A Fabric .SLS Salsa			
		Salsa Fabric Options 40 Dark Blue			
		Paint Color Options .SVR Silver Generic			
5	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
6	4	HMG1	List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			

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Item	Qty	Product	Price:	Unit	Extended
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
7	3	HMN2	List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
8	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
9	9	HHABCASTER	List:	\$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$327.24
			Sell %	59.60	
10	2	HMAGANG	List:	\$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware	Sell:	\$54.54	\$109.08
			Sell %	59.60	
11	9	HEB4LEG	List:	\$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$887.22
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
12	9	HETR2448E	List:	\$431.00	\$3,879.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,567.08
			Sell %	59.60	
		Select Grommet .N		No Grommets	
		Select Grade \$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish .LWFE		Field Elm	
		Select T-Mold Edge Color .FE		Field Elm	
13	2	HMVH-3672G-FX	List:	\$1,614.00	\$3,228.00
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base	Sell:	\$652.06	\$1,304.12
			Sell %	59.60	
		Select Grommet Location .N		No Grommets	
		Select Grade \$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish .LWFE		Field Elm	
		Select Edge Color .FE		Field Elm	
		Select Caster/Glide Option .C		Caster	
		Select Paint Grade \$(P2)		P2 Paint Opts	
		Select Grade 2 Paint .T1		Platinum Metallic	
14	3	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR - LAGOON	Sell:	\$766.85	\$2,300.55
			Sell %	0.00	
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66
ASD 2 SENSORY					
15	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
16	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option .N		None	
		Lounge Fabric Options \$(3)		Grade 3 Uph	
		Grd 3 UPH .SX		Moxie	
		Moxie 05		Blueberry	
		Select Base Option .P		Plinth	
		Select Base Color P71		Black	
17	1	HECSR	List:	\$1,489.00	\$1,489.00
		Bench	Sell:	\$647.72	\$647.72
			Sell %	56.50	

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Item	Qty	Product			Price:	Unit	Extended
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
18	4	HECSR			List:	\$1,752.00	\$7,008.00
		Perch			Sell:	\$762.12	\$3,048.48
					Sell %	56.50	
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	15	Mulberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
19	2	HECSRSPMF			List:	\$2,452.00	\$4,904.00
		Stoop MF			Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
		Select Power Option	.N	None			
		Seat Cushion Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Back Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	15	Mulberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
20	1	N10BBGRD42			List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND			Sell:	\$827.52	\$827.52
					Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3			
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY			
21	1	N10BBRD48			List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND			Sell:	\$866.88	\$866.88
					Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3			
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY			
		THREAD COLOR	AA	MATCHING THREAD			

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Item	Qty	Product	Price:	Unit	Extended
		HANDLE COLOR	X	NO HANDLE	
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
ASD 3					
22	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	List:	\$1,840.00	\$1,840.00
			Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE	Field Elm	
		Select Chassis Laminate Color	S	Charcoal	
23	1	HUVSLFS4767LC Softline Floor Scrn 47Wx67H Fab Legs Casters	List:	\$2,324.00	\$2,324.00
			Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric	\$(A)	Grd A Fab	
		Grade A Fabric	.SLS	Salsa	
		Salsa Fabric Options	40	Dark Blue	
		Paint Color Options	.SVR	Silver Generic	
24	3	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,169.00
			Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
25	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
26	3	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$2,064.00
			Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	

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Item	Qty	Product	Price:	Unit	Extended
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
27	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
28	9	HHABCASTER	List:	\$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$327.24
			Sell %	59.60	
29	2	HMAGANG	List:	\$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware	Sell:	\$54.54	\$109.08
			Sell %	59.60	
30	9	HEB4LEG	List:	\$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$887.22
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
31	9	HETR2448E	List:	\$431.00	\$3,879.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,567.08
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
32	2	HMVH-3672G-FX	List:	\$1,614.00	\$3,228.00

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Item	Qty	Product	Price:	Unit	Extended
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base	Sell:	\$652.06	\$1,304.12
			Sell %	59.60	
		Select Grommet Location .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Edge Color .FE Field Elm			
		Select Caster/Glide Option .C Caster			
		Select Paint Grade \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
33	3	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$2,300.55
			Sell %	0.00	
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66
ASD 3 SENSORY					
34	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
35	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
36	1	HECSR B	List:	\$1,489.00	\$1,489.00
		Bench	Sell:	\$647.72	\$647.72
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
37	4	HECSR P	List:	\$1,752.00	\$7,008.00

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Item	Qty	Product	Price:	Unit	Extended
		Perch	Sell:	\$762.12	\$3,048.48
			Sell %	56.50	
		Select Power Option .N None			
		Lounge Fabric Options \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
38	2	HECSRSPMF	List:	\$2,452.00	\$4,904.00
		Stoop MF	Sell:	\$1,066.62	\$2,133.24
			Sell %	56.50	
		Select Power Option .N None			
		Seat Cushion Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Back Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
39	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
40	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
		THREAD COLOR AA MATCHING THREAD			
		HANDLE COLOR X NO HANDLE			
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
ASD 6					
41	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	

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Item	Qty	Product		Price:	Unit	Extended
		Select Top Laminate Color	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE		Field Elm	
		Select Chassis Laminate Color	S		Charcoal	
42	1	HUVSLFS4767LC		List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters		Sell:	\$1,241.59	\$1,241.59
				Sell %	46.58	
		Select Fabric	\$(A)		Grd A Fab	
		Grade A Fabric	.SLS		Salsa	
		Salsa Fabric Options	40		Dark Blue	
		Paint Color Options	.SVR		Silver Generic	
43	3	HMG1		List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.MB		Mulberry	
		Select Frame Color	.PLAT		Platinum Metallic	
44	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.RE		Regatta	
		Select Frame Color	.PLAT		Platinum Metallic	
45	3	HMN2		List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$833.85
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.H		Hard	
		Select Back	.PS		Plastic Shell	
		Select Shell Color	.RE		Regatta	
		Select Upholstery	\$(1)		Gr 1 UPH	
		Grd 1 Uph	.UR		Contourett	
		Contourett	95		Navy	
		Select Frame Color	.PLAT		Platinum Metallic	
46	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	

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Item	Qty	Product	Price:	Unit	Extended
		Control Type .Y1		Syncho-Tilt W Seat Slider	
		Select Arm Type .A		Height and Width Adj. Arm	
		Select Caster/Glide Option .S		Black All-Surface Caster	
		Select Mesh Color .IM		4-Way Black	
		Select Upholstery \$(1)		Gr 1 UPH	
		Upholstery Selection .APX		Apex	
		Apex 20		Blackberry	
		Select Lumbar .BL		Black Adjustable Lumbar	
		Select Base .SB		Standard Base	
		Select Frame Color .T		Black	
47	9	HHABCASTER	List:	\$90.00	\$810.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$327.24
			Sell %	59.60	
48	2	HMAGANG	List:	\$135.00	\$270.00
		Interlink IQ Elect Ganging Hardware	Sell:	\$54.54	\$109.08
			Sell %	59.60	
49	9	HEB4LEG	List:	\$244.00	\$2,196.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$887.22
			Sell %	59.60	
		Select Paint Color \$(P2)		P2 Paint Opts	
		Select Grade 2 Paint .T1		Platinum Metallic	
50	9	HETR2448E	List:	\$431.00	\$3,879.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,567.08
			Sell %	59.60	
		Select Grommet .N		No Grommets	
		Select Grade \$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish .LWFE		Field Elm	
		Select T-Mold Edge Color .FE		Field Elm	
51	2	HMVH-3672G-FX	List:	\$1,614.00	\$3,228.00
		Motivate Table HR 36Dx72W 2mm Edge Fixed Base	Sell:	\$652.06	\$1,304.12
			Sell %	59.60	
		Select Grommet Location .N		No Grommets	
		Select Grade \$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish .LWFE		Field Elm	
		Select Edge Color .FE		Field Elm	
		Select Caster/Glide Option .C		Caster	
		Select Paint Grade \$(P2)		P2 Paint Opts	
		Select Grade 2 Paint .T1		Platinum Metallic	

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
52	3	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$2,300.55
			Sell %	0.00	
			Subtotal List:		\$22,558.00
			Subtotal Sell:		\$11,716.66

ASD 6 SENSORY

53	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
54	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
55	1	HECSR B	List:	\$1,489.00	\$1,489.00
		Bench	Sell:	\$647.72	\$647.72
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
56	4	HECSR P	List:	\$1,752.00	\$7,008.00
		Perch	Sell:	\$762.12	\$3,048.48
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	
		Moxie	15	Mulberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
57	2	HECSR P M F	List:	\$2,452.00	\$4,904.00

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Item	Qty	Product	Price:	Unit	Extended
		Stoop MF	Sell:	\$1,066.62	\$2,133.24
			Sell %	56.50	
		Select Power Option .N None			
		Seat Cushion Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 05 Blueberry			
		Back Fabric Opts \$(3) Grade 3 Uph			
		Grd 3 UPH .SX Moxie			
		Moxie 15 Mulberry			
		Select Base Option .P Plinth			
		Select Base Color P71 Black			
58	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
59	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
		THREAD COLOR AA MATCHING THREAD			
		HANDLE COLOR X NO HANDLE			
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
ASD 7					
60	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
61	1	HUVSLFS4767LC	List:	\$2,324.00	\$2,324.00
		Softline Floor Scrn 47Wx67H Fab Legs Casters	Sell:	\$1,241.59	\$1,241.59
			Sell %	46.58	
		Select Fabric \$(A) Grd A Fab			
		Grade A Fabric .SLS Salsa			
		Salsa Fabric Options 40 Dark Blue			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Paint Color Options	.SVR	Silver Generic	
62	3	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,169.00
			Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
63	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
64	3	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$2,064.00
			Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
65	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color .T Black			
66	9	HHABCASTER Adjustable Height Base - Caster Add-On Kit	List: \$90.00 Sell: \$36.36 Sell % 59.60		\$810.00 \$327.24
67	2	HMAGANG Interlink IQ Elect Ganging Hardware	List: \$135.00 Sell: \$54.54 Sell % 59.60		\$270.00 \$109.08
68	9	HEB4LEG Build 4 pack adjustable post legs (22"-34")	List: \$244.00 Sell: \$98.58 Sell % 59.60		\$2,196.00 \$887.22
		Select Paint Color \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic			
69	9	HETR2448E Build Rectangle Top 24x48	List: \$431.00 Sell: \$174.12 Sell % 59.60		\$3,879.00 \$1,567.08
		Select Grommet .N No Grommets Select Grade \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm Select T-Mold Edge Color .FE Field Elm			
70	2	HMVH-3672G-FX Motivate Table HR 36Dx72W 2mm Edge Fixed Base	List: \$1,614.00 Sell: \$652.06 Sell % 59.60		\$3,228.00 \$1,304.12
		Select Grommet Location .N No Grommets Select Grade \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm Select Edge Color .FE Field Elm Select Caster/Glide Option .C Caster Select Paint Grade \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic			
71	3	RE18-NR-127 NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	List: \$0.00 Sell: \$766.85 Sell % 0.00		\$0.00 \$2,300.55
				Subtotal List:	\$22,558.00
				Subtotal Sell:	\$11,716.66
ASD 7 SENSORY					
72	2	HECSBG	List: \$523.00		\$1,046.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
		Ganging bracket bulk pack (12/pk)			Sell:	\$227.51	\$455.02
					Sell %	56.50	
73	2	HECSOSQ			List:	\$1,752.00	\$3,504.00
		Square Ottoman			Sell:	\$762.12	\$1,524.24
					Sell %	56.50	
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
74	1	HECSR			List:	\$1,489.00	\$1,489.00
		Bench			Sell:	\$647.72	\$647.72
					Sell %	56.50	
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
75	4	HECSR			List:	\$1,752.00	\$7,008.00
		Perch			Sell:	\$762.12	\$3,048.48
					Sell %	56.50	
		Select Power Option	.N	None			
		Lounge Fabric Options	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	15	Mulberry			
		Select Base Option	.P	Plinth			
		Select Base Color	P71	Black			
76	2	HECSRSPMF			List:	\$2,452.00	\$4,904.00
		Stoop MF			Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
		Select Power Option	.N	None			
		Seat Cushion Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			
		Moxie	05	Blueberry			
		Back Fabric Opts	\$(3)	Grade 3 Uph			
		Grd 3 UPH	.SX	Moxie			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Moxie	15	Mulberry	
		Select Base Option	.P	Plinth	
		Select Base Color	P71	Black	
77	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
78	1	N10BBRD48	List:	\$1,806.00	\$1,806.00
		TOSS,48W,BEAN BAG,ROUND	Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
		THREAD COLOR	AA	MATCHING THREAD	
		HANDLE COLOR	X	NO HANDLE	
				Subtotal List:	\$21,481.00
				Subtotal Sell:	\$9,503.10

CAFETERIA

79	3	Horizon.1-30X42	List:	\$466.00	\$1,398.00
		Horizon Base (Supports a 30X42" top, with a 3" Column, 26 x 36" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	Sell:	\$287.26	\$861.78
			Sell %	38.36	
80	8	Horizon.1-30x60	List:	\$290.00	\$2,320.00
		Horizon End Base (2 Support a 30X60" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	Sell:	\$148.97	\$1,191.76
			Sell %	48.63	
81	6	Horizon.1-42R AeroLift	List:	\$881.00	\$5,286.00
		Horizon Base (Supports a 42"R top, with an AeroLift Gas Adjusted Column, 32 x 32" Base Plate and 12 x 12" Top Plate) Overall Base Height Changes From	Sell:	\$543.08	\$3,258.48
			Sell %	38.36	
82	3	Mercury36-BASE.C-PB Double-60	List:	\$4,458.00	\$13,374.00
		Mercury Double Booth (36"Ht., Plain Back, 60" Length, 2 Finished Ends, Crumb Rail, 6" Black Vinyl Clad Enclosed Base)SPEC-1:BURGUNDY 518765 (Boltaflex	Sell:	\$2,748.08	\$8,244.24
			Sell %	38.36	
83	1	Mercury36-BASE.C-PB Single-60	List:	\$3,387.00	\$3,387.00
		Mercury Single Booth (36"Ht., Plain Back, 60" Length, Finished Outside Back, 2 Finished Ends, Crumb Rail, 6" Black Vinyl Clad Enclosed Base)SPEC-1:	Sell:	\$2,087.88	\$2,087.88
			Sell %	38.36	
84	3	PREDRILL	List:	\$28.00	\$84.00
		Upgrade for Pre-Drilling (Per Base)	Sell:	\$13.42	\$40.26
			Sell %	52.06	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
85	6	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: Sell: Sell %	\$28.00 \$13.42 52.06	\$168.00 \$80.52
86	8	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: Sell: Sell %	\$28.00 \$13.42 52.06	\$224.00 \$107.36
87	3	SPECIAL-12 30X42" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$494.00 \$253.77 48.63	\$1,482.00 \$761.31
88	6	SPECIAL-15 42"R RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$707.00 \$363.18 48.63	\$4,242.00 \$2,179.08
89	4	SPECIAL-20 30X60" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: Sell: Sell %	\$677.00 \$347.77 48.63	\$2,708.00 \$1,391.08
90	14	HMG1 Motivate 4-Leg Stack Chair-Set/2	List: Sell: Sell %	\$723.00 \$292.09 59.60	\$10,122.00 \$4,089.26
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
				Subtotal List:	\$44,795.00
				Subtotal Sell:	\$24,293.01

CLINIC 8

91	2	HLSLZ5SC72 60"W External Stiffener	List: Sell: Sell %	\$152.00 \$61.41 59.60	\$304.00 \$122.82
		Select Color Option .P Black			
92	2	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$716.00 \$289.26
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
93	4	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$1,916.00 \$774.08

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Paint Color	\$(P2)	P2 Paint Opt	
		Select Grade 2 Paint	.T1	Platinum Metallic	
94	2	HNL1572FD	List:	\$2,347.00	\$4,694.00
		72x15x15 Wall Mount Storage frosted drs	Sell:	\$948.19	\$1,896.38
			Sell %	59.60	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
95	2	HNLPB1628	List:	\$177.00	\$354.00
		15-3/4W x 27-7/8H Pedestal Back Panel	Sell:	\$71.51	\$143.02
			Sell %	59.60	
		Select Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
96	2	HNLRC2442V	List:	\$337.00	\$674.00
		42W x 24D Rectangle Worksurface vert grain	Sell:	\$136.15	\$272.30
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
97	2	HNLRC3072	List:	\$564.00	\$1,128.00
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$455.72
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
98	2	HNL231628PBBF	List:	\$937.00	\$1,874.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$757.10
			Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
99	1	HIGS6		List:	\$591.00	\$591.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking		Sell:	\$238.76	\$238.76
				Sell %	59.60	
		Select Arm Type	.F	Fixed		
		Select Caster/Glide Option	.E	Nylon Glide		
		Select Back	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Frame Color	.T	Black		
100	2	HIWMM		List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$715.88
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
101	2	HLED31A		List:	\$793.00	\$1,586.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)		Sell:	\$320.37	\$640.74
				Sell %	59.60	
102	2	HLED31AUO		List:	\$646.00	\$1,292.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)		Sell:	\$260.98	\$521.96
				Sell %	59.60	
103	2	HLSL72TW		List:	\$513.00	\$1,026.00
		Tackboard for 72" W Wallmount Tackboard		Sell:	\$207.25	\$414.50
				Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric		
		Gr B Fab	.SPIN	Spin		
		Select Spin Fabric	02	Alabaster		
104	1	415 TABLE		List:	\$2,332.00	\$2,332.00
		INTENSA TREATMENT TABLE- BLACK VINYL CUSHION, SILVER BASE		Sell:	\$1,437.53	\$1,437.53
				Sell %	38.36	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
Treatment Table W/Contour Back, Shelf, Adjustable Back					
				Subtotal List:	\$20,259.00
				Subtotal Sell:	\$8,680.05
CONF RM 17					
105	18	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$12,384.00
			Sell:	\$277.95	\$5,003.10
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .CU Centurion			
		Centurion 98 Navy			
		Select Frame Color .PLAT Platinum Metallic			
106	9	HMTUMOD44 Univ Mod pnl for 54" Motivate tbl/60" Huddle tbl	List:	\$317.00	\$2,853.00
			Sell:	\$128.07	\$1,152.63
			Sell %	59.60	
		Select Base Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
107	9	HMBFLIP24L Huddle Flip Top Base for 24x60 and 24x72 Tops	List:	\$904.00	\$8,136.00
			Sell:	\$365.22	\$3,286.98
			Sell %	59.60	
		Select Caster .C Casters			
		Select Paint Grade \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
108	9	HMT2472E Huddle 24x72 Table Top w/T-mold	List:	\$608.00	\$5,472.00
			Sell:	\$245.63	\$2,210.67
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Color .FE Field Elm			
				Subtotal List:	\$28,845.00
				Subtotal Sell:	\$11,653.38
LIFE SKILLS 5					
109	4	HMG1	List:	\$723.00	\$2,892.00

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	
110	4	HMG1	List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.RE	Regatta	
		Select Frame Color	.PLAT	Platinum Metallic	
111	2	HASLB3	List:	\$4,805.00	\$9,610.00
		Astir Three Seat Lounge: Low Back	Sell:	\$1,941.22	\$3,882.44
			Sell %	59.60	
		Select Arm Option	.B	Both Arms	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grade 3 Fab	.SX	Moxie	
		Moxie	05	Blueberry	
		Select Foot Option	.PM	Post Metal	
		Select Foot Color	P8V	Textured Titanium	
112	3	HMN2	List:	\$688.00	\$2,064.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$833.85
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.H	Hard	
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
113	5	HHABCASTER	List:	\$90.00	\$450.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$181.80
			Sell %	59.60	
114	5	HEB4LEG	List:	\$244.00	\$1,220.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$492.90
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
115	5	HESQ48E	List:	\$459.00	\$2,295.00
		Build Square Top 48 inch	Sell:	\$185.44	\$927.20
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Edge Color .FE Field Elm			
116	2	HSCER24LM	List:	\$1,470.00	\$2,940.00
		Laminate End Table Round 24Dx22H	Sell:	\$593.88	\$1,187.76
			Sell %	59.60	
		Select Laminate Top \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Edge Color FE Field Elm			
		Select Base Color .LE408 Peppercorn Opaque			
		Select Strecher Paint \$(P1) P1 Paint Opts			
		Select Grade 1 Paint .P7A Textured Charcoal			
117	18	TOT06-T01	List:	\$52.00	\$936.00
		MEDIA TECHNOLOGIES TOTO 6" TOTE, TRANSLUCENT, , 6"H x 12.25"W x 15.68"D	Sell:	\$28.49	\$512.82
			Sell %	45.21	
118	2	OCB9-4836-24-MB-T	List:	\$1,675.00	\$3,350.00
		MEDIA TECHNOLOGIES Rubix Open cubicle Storage unit, mobile, TFL case, 48"W x 24"D x 36"H	Sell:	\$917.81	\$1,835.62
			Sell %	45.21	
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE			
		HPL Top General-RubixTop General Laminates			
		HPL-General Classic White F Classic White 9244-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids BLACK_PVC BLACK			
		Powder Coat G1 G1			
		G1 Powder Coat 912 Black 912 Black			
			Subtotal List:		\$28,649.00
			Subtotal Sell:		\$12,191.11
LOBBY					
119	4	HFLSC1	List:	\$2,566.00	\$10,264.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Flock Square Lounge Chair	Sell:	\$1,036.66	\$4,146.64
			Sell %	59.60	
		Flock Leg Opt .TS TaperedSq PR8 or P7A Frm			
		Select Upholstery \$(3) Grade III Upholstery			
		Upholstery Selection .SX Moxie			
		Moxie 05 Blueberry			
		Flock Frame Opt .PR8 Silver Texture			
120	2	HCWTSBM18	List:	\$808.00	\$1,616.00
		18H Single Pedestal Medium	Sell:	\$431.67	\$863.34
			Sell %	46.58	
		Paint Grade Options \$(P2) P2 Paint Opt			
		Select Grade 2 Paint .PR8 Silver Texture			
121	2	HCWTRND30G	List:	\$467.00	\$934.00
		30" Round Top w/ Flat Edge	Sell:	\$249.49	\$498.98
			Sell %	46.58	
		Select Grommet Color .N No Grommet			
		Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Edgeband Color .FE Field Elm			
			Subtotal List:		\$12,814.00
			Subtotal Sell:		\$5,508.96
MAIN OFFICE					
122	2	HIWMM	List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$715.88
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
			Subtotal List:		\$1,772.00
			Subtotal Sell:		\$715.88

MISC

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
123	3	HF22 Master Key (One Key)			List:	\$39.00	\$117.00
					Sell:	\$20.84	\$62.52
					Sell %	46.58	
124	2	HSPRAY Spray Paint 12oz			List:	\$61.00	\$122.00
					Sell:	\$32.59	\$65.18
					Sell %	46.58	
		Select Paint Color	\$(P2)	P2 Paint Opts			
		Select Grade 2 Paint	.PR6	Silver			
125	2	HSPRAY Spray Paint 12oz			List:	\$61.00	\$122.00
					Sell:	\$32.59	\$65.18
					Sell %	46.58	
		Select Paint Color	\$(P2)	P2 Paint Opts			
		Select Grade 2 Paint	.T1	Platinum Metallic			
Subtotal List:							\$361.00
Subtotal Sell:							\$192.88
MOCI 1							
126	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top			List:	\$1,840.00	\$1,840.00
					Sell:	\$743.36	\$743.36
					Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates			
		Select Top Laminate Color	.LWFE	Field Elm			
		Select Chassis Laminate Color	S	Charcoal			
127	4	HMG1 Motivate 4-Leg Stack Chair-Set/2			List:	\$723.00	\$2,892.00
					Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
		Select Arm Type	.N	No Arm			
		Select Caster Option	.E	Standard Nylon Glide			
		Select Shell Color	.MB	Mulberry			
		Select Frame Color	.PLAT	Platinum Metallic			
128	4	HMG1 Motivate 4-Leg Stack Chair-Set/2			List:	\$723.00	\$2,892.00
					Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
		Select Arm Type	.N	No Arm			
		Select Caster Option	.E	Standard Nylon Glide			
		Select Shell Color	.RE	Regatta			
		Select Frame Color	.PLAT	Platinum Metallic			
129	2	HMN2			List:	\$688.00	\$1,376.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$555.90
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
130	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
131	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
132	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
133	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select T-Mold Edge Color .FE Field Elm			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
134	2	HPHAP2028E 20x28 Pneumatic HAT w/ T-mold	List:	\$1,166.00	\$2,332.00
			Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
135	1	N10BBGRD42 TOSS,42W,BEAN BAG,ROUND	List:	\$1,724.00	\$1,724.00
			Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
136	1	N10BBGRD42 TOSS,42W,BEAN BAG,ROUND	List:	\$1,724.00	\$1,724.00
			Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
137	2	RD 7'6"x8'6" HD Dark Gray VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	List:	\$1,634.00	\$3,268.00
			Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 10					
138	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	List:	\$1,840.00	\$1,840.00
			Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE	Field Elm	
		Select Chassis Laminate Color	S	Charcoal	
139	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type	.N	No Arm	
		Select Caster Option	.E	Standard Nylon Glide	
		Select Shell Color	.MB	Mulberry	
		Select Frame Color	.PLAT	Platinum Metallic	

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Item	Qty	Product		Price:	Unit	Extended
140	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
141	2	HMN2		List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		
		Select Back	.PS	Plastic Shell		
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
142	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
143	15	HHABCASTER		List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$545.40
				Sell %	59.60	
144	15	HEB4LEG		List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$1,478.70
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		

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Item	Qty	Product	Price:	Unit	Extended
		Select Grade 2 Paint .T1	Platinum Metallic		
145	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet .N	No Grommets		
		Select Grade \$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish .LWFE	Field Elm		
		Select T-Mold Edge Color .FE	Field Elm		
146	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection \$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish .LWFE	Field Elm		
		Select T-Mold Edge Color .FE	Field Elm		
		Select Paint Color \$(P2)	P2 Paint Opts		
		Select Grade 2 Paint .T1	Platinum Metallic		
147	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3	GRADE 3		
		PRIMARY UPH PATTERN COLOR 41304	SILVERTEX RASPBERRY		
148	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3	GRADE 3		
		PRIMARY UPH PATTERN COLOR 41308	SILVERTEX JET		
149	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -	Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Dark Gray	Sell %	-26.03	
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 11					
150	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color .LWFE	Field Elm		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
			Select Chassis Laminate Color	S	Charcoal		
151	4	HMG1			List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2			Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.E	Standard Nylon Glide		
			Select Shell Color	.MB	Mulberry		
			Select Frame Color	.PLAT	Platinum Metallic		
152	4	HMG1			List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2			Sell:	\$292.09	\$1,168.36
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.E	Standard Nylon Glide		
			Select Shell Color	.RE	Regatta		
			Select Frame Color	.PLAT	Platinum Metallic		
153	2	HMN2			List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat			Sell:	\$277.95	\$555.90
					Sell %	59.60	
			Select Arm Type	.N	No Arm		
			Select Caster Option	.H	Hard		
			Select Back	.PS	Plastic Shell		
			Select Shell Color	.RE	Regatta		
			Select Upholstery	\$(1)	Gr 1 UPH		
			Grd 1 Uph	.UR	Contourett		
			Contourett	95	Navy		
			Select Frame Color	.PLAT	Platinum Metallic		
154	1	HIWMM			List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back			Sell:	\$357.94	\$357.94
					Sell %	59.60	
			Control Type	.Y1	Syncho-Tilt W Seat Slider		
			Select Arm Type	.A	Height and Width Adj. Arm		
			Select Caster/Glide Option	.S	Black All-Surface Caster		
			Select Mesh Color	.IM	4-Way Black		
			Select Upholstery	\$(1)	Gr 1 UPH		
			Upholstery Selection	.APX	Apex		
			Apex	20	Blackberry		
			Select Lumbar	.BL	Black Adjustable Lumbar		
			Select Base	.SB	Standard Base		

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Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color	.T	Black	
155	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
156	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
157	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
158	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
159	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
160	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
161	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -	Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Gray	Sell %	-26.03	

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 12					
162	1	H105892 10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	List:	\$1,840.00	\$1,840.00
			Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
163	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
164	4	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$2,892.00
			Sell:	\$292.09	\$1,168.36
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
165	2	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat	List:	\$688.00	\$1,376.00
			Sell:	\$277.95	\$555.90
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
166	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			

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Item	Qty	Product	Price:	Unit	Extended
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
167	15	HHABCASTER	List:	\$90.00	\$1,350.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$545.40
			Sell %	59.60	
168	15	HEB4LEG	List:	\$244.00	\$3,660.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,478.70
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
169	15	HETR2448E	List:	\$431.00	\$6,465.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$2,611.80
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
170	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
171	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
172	1	N10BBGRD42 TOSS,42W,BEAN BAG,ROUND	List:	\$1,724.00	\$1,724.00
			Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41308 SILVERTEX JET			
173	2	RD 7'6"x8'6" HD Dark Gray VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	List:	\$1,634.00	\$3,268.00
			Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$30,409.00
			Subtotal Sell:		\$15,345.56
MOCI 13					
174	2	HSWEEPA2 Sweep Handle Kit Black 2-Pack	List:	\$61.00	\$122.00
			Sell:	\$24.64	\$49.28
			Sell %	59.60	
175	1	H105106 10500 Series 15 3/4Wx18 7/8Dx21 7/8H Mobile Ped B/F	List:	\$882.00	\$882.00
			Sell:	\$356.33	\$356.33
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .S Charcoal			
		Select Chassis Laminate Color S Charcoal			
176	1	H10579 10500 Series Desk Shell 66W x 30D x 29-1/2H	List:	\$895.00	\$895.00
			Sell:	\$361.58	\$361.58
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
177	1	H105907R 10500 Series 42Wx24Dx29-1/2H Return Rt File/File Ped	List:	\$1,161.00	\$1,161.00
			Sell:	\$469.04	\$469.04
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
178	4	HETLEC-REC2430 Roll Call Lectern w/ 24x30 Rect Top	List:	\$1,450.00	\$5,800.00
			Sell:	\$774.66	\$3,098.64
			Sell %	46.58	
		Select Grommet .N No Grommets			
		Select Grade \$(L1STD) Grd L1 Standard Laminates			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
		Select Cylinder Paint	.SVR	Silver Generic		
		Base Paint Option	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.PR6	Silver		
179	3	HMG1 Motivate 4-Leg Stack Chair-Set/2		List:	\$723.00	\$2,169.00
				Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.MB	Mulberry		
		Select Frame Color	.PLAT	Platinum Metallic		
180	3	HMG1 Motivate 4-Leg Stack Chair-Set/2		List:	\$723.00	\$2,169.00
				Sell:	\$292.09	\$876.27
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
181	2	HMG5 Motivate 4-Leg Cafe Ht Stool		List:	\$566.00	\$1,132.00
				Sell:	\$228.66	\$457.32
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.R	Rubber Glide		
		Select Shell Color	.MB	Mulberry		
		Select Frame Color	.PLAT	Platinum Metallic		
182	2	HMG5 Motivate 4-Leg Cafe Ht Stool		List:	\$566.00	\$1,132.00
				Sell:	\$228.66	\$457.32
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.R	Rubber Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
183	2	HMN2 Motivate Nest/Stack Chair-Flex Bck-Uph Seat		List:	\$688.00	\$1,376.00
				Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Back	.PS	Plastic Shell	
		Select Shell Color	.RE	Regatta	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Grd 1 Uph	.UR	Contourett	
		Contourett	95	Navy	
		Select Frame Color	.PLAT	Platinum Metallic	
184	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
185	11	HHABCASTER	List:	\$90.00	\$990.00
		Adjustable Height Base - Caster Add-On Kit	Sell:	\$36.36	\$399.96
			Sell %	59.60	
186	11	HEB4LEG	List:	\$244.00	\$2,684.00
		Build 4 pack adjustable post legs (22"-34")	Sell:	\$98.58	\$1,084.38
			Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
187	11	HETR2448E	List:	\$431.00	\$4,741.00
		Build Rectangle Top 24x48	Sell:	\$174.12	\$1,915.32
			Sell %	59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
188	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	

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Item	Qty	Product		Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select T-Mold Edge Color	.FE		Field Elm	
		Select Paint Color	\$(P2)		P2 Paint Opts	
		Select Grade 2 Paint	.T1		Platinum Metallic	
189	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3		GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304		SILVERTEX RASPBERRY	
190	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3		GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308		SILVERTEX JET	
191	2	RD 7'6"x8'6" HD Dark Gray		List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -		Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Dark Gray		Sell %	-26.03	
				Subtotal List:		\$35,187.00
				Subtotal Sell:		\$18,031.29
MOCI 4						
192	1	H105892		List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top		Sell:	\$743.36	\$743.36
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE		Field Elm	
		Select Chassis Laminate Color	S		Charcoal	
193	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	
		Select Caster Option	.E		Standard Nylon Glide	
		Select Shell Color	.MB		Mulberry	
		Select Frame Color	.PLAT		Platinum Metallic	
194	4	HMG1		List:	\$723.00	\$2,892.00
		Motivate 4-Leg Stack Chair-Set/2		Sell:	\$292.09	\$1,168.36
				Sell %	59.60	
		Select Arm Type	.N		No Arm	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Caster Option	.E	Standard Nylon Glide		
		Select Shell Color	.RE	Regatta		
		Select Frame Color	.PLAT	Platinum Metallic		
195	2	HMN2		List:	\$688.00	\$1,376.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat		Sell:	\$277.95	\$555.90
				Sell %	59.60	
		Select Arm Type	.N	No Arm		
		Select Caster Option	.H	Hard		
		Select Back	.PS	Plastic Shell		
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
196	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
197	16	HHABCASTER		List:	\$90.00	\$1,440.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$581.76
				Sell %	59.60	
198	16	HEB4LEG		List:	\$244.00	\$3,904.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$1,577.28
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
199	16	HETR2448E		List:	\$431.00	\$6,896.00
		Build Rectangle Top 24x48		Sell:	\$174.12	\$2,785.92
				Sell %	59.60	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
200	2	HPHAP2028E	List:	\$1,166.00	\$2,332.00
		20x28 Pneumatic HAT w/ T-mold	Sell:	\$471.06	\$942.12
			Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
201	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
202	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
203	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray -	Sell:	\$2,059.29	\$4,118.58
		- SoundSorb Gray	Sell %	-26.03	
			Subtotal List:		\$31,174.00
			Subtotal Sell:		\$15,654.62
MOCI SENSORY					
204	2	HECSBG	List:	\$523.00	\$1,046.00
		Ganging bracket bulk pack (12/pk)	Sell:	\$227.51	\$455.02
			Sell %	56.50	
205	2	HECSOSQ	List:	\$1,752.00	\$3,504.00
		Square Ottoman	Sell:	\$762.12	\$1,524.24
			Sell %	56.50	
		Select Power Option	.N	None	
		Lounge Fabric Options	\$(3)	Grade 3 Uph	
		Grd 3 UPH	.SX	Moxie	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
			Moxie	05		Blueberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
206	1	HECSRB			List:	\$1,489.00	\$1,489.00
		Bench			Sell:	\$647.72	\$647.72
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
207	4	HECSRP			List:	\$1,752.00	\$7,008.00
		Perch			Sell:	\$762.12	\$3,048.48
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
208	2	HECSRSPMF			List:	\$2,452.00	\$4,904.00
		Stoop MF			Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
			Select Power Option	.N		None	
			Seat Cushion Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Back Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
209	1	N10BBGRD42			List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND			Sell:	\$827.52	\$827.52
					Sell %	52.00	
			UPHOLSTERY GRADE	3		GRADE 3	
			PRIMARY UPH PATTERN COLOR	41304		SILVERTEX RASPBERRY	

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FARMINGTON
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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
210	1	N10BBRD48 TOSS,48W,BEAN BAG,ROUND	List:	\$1,806.00	\$1,806.00
			Sell:	\$866.88	\$866.88
			Sell %	52.00	
		UPHOLSTERY GRADE 3 GRADE 3			
		PRIMARY UPH PATTERN COLOR 41304 SILVERTEX RASPBERRY			
		THREAD COLOR AA MATCHING THREAD			
		HANDLE COLOR X NO HANDLE			
			Subtotal List:		\$21,481.00
			Subtotal Sell:		\$9,503.10
OFFICE A					
211	1	HSWEPC2 Sweep Handle Kit Satin Nickel 2-Pack	List:	\$61.00	\$61.00
			Sell:	\$24.64	\$24.64
			Sell %	59.60	
212	1	HLSLZ5SC72 60"W External Stiffener	List:	\$152.00	\$152.00
			Sell:	\$61.41	\$61.41
			Sell %	59.60	
		Select Color Option .P Black			
213	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	List:	\$358.00	\$358.00
			Sell:	\$144.63	\$144.63
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
214	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List:	\$479.00	\$958.00
			Sell:	\$193.52	\$387.04
			Sell %	59.60	
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
215	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs	List:	\$2,347.00	\$2,347.00
			Sell:	\$948.19	\$948.19
			Sell %	59.60	
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
216	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel	List:	\$177.00	\$177.00
			Sell:	\$71.51	\$71.51
			Sell %	59.60	
		Select Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
217	1	H105299	List:	\$2,623.00	\$2,623.00
		10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves	Sell:	\$1,059.69	\$1,059.69
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color LWFE Field Elm			
218	1	HNLRC2442V	List:	\$337.00	\$337.00
		42W x 24D Rectangle Worksurface vert grain	Sell:	\$136.15	\$136.15
			Sell %	59.60	
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
219	1	HNLRC3072	List:	\$564.00	\$564.00
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
220	1	HNL231628PBBF	List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail .C Canopy/Satin			
		Select Grommet Color .X No Grommet			
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Front Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
221	2	HIGS6	List:	\$591.00	\$1,182.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product			Price:	Unit	Extended
		Upholstery Selection	.APX	Apex			
		Apex	20	Blackberry			
		Select Frame Color	.T	Black			
222	1	HIWMM			List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back			Sell:	\$357.94	\$357.94
					Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider			
		Select Arm Type	.A	Height and Width Adj. Arm			
		Select Caster/Glide Option	.S	Black All-Surface Caster			
		Select Mesh Color	.IM	4-Way Black			
		Select Upholstery	\$(1)	Gr 1 UPH			
		Upholstery Selection	.APX	Apex			
		Apex	20	Blackberry			
		Select Lumbar	.BL	Black Adjustable Lumbar			
		Select Base	.SB	Standard Base			
		Select Frame Color	.T	Black			
223	1	HLED31A			List:	\$793.00	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)			Sell:	\$320.37	\$320.37
					Sell %	59.60	
224	1	HLED31AUO			List:	\$646.00	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)			Sell:	\$260.98	\$260.98
					Sell %	59.60	
225	1	HLSL72TW			List:	\$513.00	\$513.00
		Tackboard for 72" W Wallmount Tackboard			Sell:	\$207.25	\$207.25
					Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric			
		Gr B Fab	.SPIN	Spin			
		Select Spin Fabric	02	Alabaster			
Subtotal List:							\$12,534.00
Subtotal Sell:							\$5,063.73
OFFICE B							
226	1	HSWEPC2			List:	\$61.00	\$61.00
		Sweep Handle Kit Satin Nickel 2-Pack			Sell:	\$24.64	\$24.64
					Sell %	59.60	
227	1	HLSLZ5SC72			List:	\$152.00	\$152.00
		60"W External Stiffener			Sell:	\$61.41	\$61.41
					Sell %	59.60	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Color Option .P Black			
228	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/OLegs	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$358.00 \$144.63
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
229	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$958.00 \$387.04
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
230	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs	List: Sell: Sell %	\$2,347.00 \$948.19 59.60	\$2,347.00 \$948.19
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
231	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel	List: Sell: Sell %	\$177.00 \$71.51 59.60	\$177.00 \$71.51
		Select Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
232	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves	List: Sell: Sell %	\$2,623.00 \$1,059.69 59.60	\$2,623.00 \$1,059.69
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color LWFE Field Elm			
233	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain	List: Sell: Sell %	\$337.00 \$136.15 59.60	\$337.00 \$136.15
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
234	1	HNLRC3072	List:	\$564.00	\$564.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail .G Smooth, Flat			
		Edgeband Color Selection FE Field Elm			
		Select Grommet Color .T1 Platinum			
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
235	1	HNL231628PBBF	List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail .C Canopy/Satin			
		Select Grommet Color .X No Grommet			
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
		Select Front Color \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
236	2	HIGS6	List:	\$591.00	\$1,182.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Frame Color .T Black			
237	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Frame Color .T Black			
238	1	HLED31A 31" LED Light W/PwrSupplyForDaisyChain(STARTER)	List: Sell: Sell %	\$793.00 \$320.37 59.60	\$793.00 \$320.37
239	1	HLED31AUO 31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)	List: Sell: Sell %	\$646.00 \$260.98 59.60	\$646.00 \$260.98
240	1	HLSL72TW Tackboard for 72" W Wallmount Tackboard	List: Sell: Sell %	\$513.00 \$207.25 59.60	\$513.00 \$207.25
		Fabric Selection \$(B) Grd B Fabric			
		Gr B Fab .SPIN Spin			
		Select Spin Fabric 02 Alabaster			
				Subtotal List:	\$12,534.00
				Subtotal Sell:	\$5,063.73
OFFICE C					
241	1	HSWEEPC2 Sweep Handle Kit Satin Nickel 2-Pack	List: Sell: Sell %	\$61.00 \$24.64 59.60	\$61.00 \$24.64
242	1	HLSLZ5SC72 60"W External Stiffener	List: Sell: Sell %	\$152.00 \$61.41 59.60	\$152.00 \$61.41
		Select Color Option .P Black			
243	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/Olegs	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$358.00 \$144.63
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .LWFE Field Elm			
244	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg)	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$958.00 \$387.04
		Select Paint Color \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
245	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs	List: Sell: Sell %	\$2,347.00 \$948.19 59.60	\$2,347.00 \$948.19
		Select Chassis Color \$(L1STD) Grd L1 Standard Laminates			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
246	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel	List: Sell: Sell %	\$177.00 \$71.51 59.60	\$177.00 \$71.51
		Select Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
247	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves	List: Sell: Sell %	\$2,623.00 \$1,059.69 59.60	\$2,623.00 \$1,059.69
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE	Field Elm	
		Select Chassis Laminate Color	LWFE	Field Elm	
248	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain	List: Sell: Sell %	\$337.00 \$136.15 59.60	\$337.00 \$136.15
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
249	1	HNLRC3072 72W x 30D Rectangle Worksurface	List: Sell: Sell %	\$564.00 \$227.86 59.60	\$564.00 \$227.86
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
250	1	HNL231628PBBF 15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	List: Sell: Sell %	\$937.00 \$378.55 59.60	\$937.00 \$378.55
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
251	2	HIGS6 Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	List:	\$591.00	\$1,182.00
			Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type .F Fixed			
		Select Caster/Glide Option .E Nylon Glide			
		Select Back .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Frame Color .T Black			
252	1	HIWMM Ignition 2 Task Mid-back, ilira back	List:	\$886.00	\$886.00
			Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			
		Upholstery Selection .APX Apex			
		Apex 20 Blackberry			
		Select Lumbar .BL Black Adjustable Lumbar			
		Select Base .SB Standard Base			
		Select Frame Color .T Black			
253	1	HLED31A 31" LED Light W/PwrSupplyForDaisyChain(STARTER)	List:	\$793.00	\$793.00
			Sell:	\$320.37	\$320.37
			Sell %	59.60	
254	1	HLED31AUO 31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)	List:	\$646.00	\$646.00
			Sell:	\$260.98	\$260.98
			Sell %	59.60	
255	1	HLSL72TW Tackboard for 72" W Wallmount Tackboard	List:	\$513.00	\$513.00
			Sell:	\$207.25	\$207.25
			Sell %	59.60	
		Fabric Selection \$(B) Grd B Fabric			
		Gr B Fab .SPIN Spin			
		Select Spin Fabric 02 Alabaster			
				Subtotal List:	\$12,534.00
				Subtotal Sell:	\$5,063.73

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
256	1	HSWEEPC2 Sweep Handle Kit Satin Nickel 2-Pack	List: Sell: Sell %	\$61.00 \$24.64 59.60	\$61.00 \$24.64
257	1	HLSLZ5SC72 60"W External Stiffener Select Color Option .P Black	List: Sell: Sell %	\$152.00 \$61.41 59.60	\$152.00 \$61.41
258	1	HLAMMP7230 68-3/8Wx3/4Dx10H ModPanel for 72x30 Desk w/OLegs Select Laminate \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$358.00 \$144.63 59.60	\$358.00 \$144.63
259	2	HLSL30280 30"D x 28"H O-Leg Support for Wksf (single leg) Select Paint Color \$(P2) P2 Paint Opts Select Grade 2 Paint .T1 Platinum Metallic	List: Sell: Sell %	\$479.00 \$193.52 59.60	\$958.00 \$387.04
260	1	HNL1572FD 72x15x15 Wall Mount Storage frosted drs Select Chassis Color \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$2,347.00 \$948.19 59.60	\$2,347.00 \$948.19
261	1	HNLPB1628 15-3/4W x 27-7/8H Pedestal Back Panel Select Laminate Color \$(L1STD) Grd L1 Standard Laminates Select Grade 1 Laminate Finish .LWFE Field Elm	List: Sell: Sell %	\$177.00 \$71.51 59.60	\$177.00 \$71.51
262	1	H105299 10500 Series 36Wx24Dx66-5/8H Stg Cab-Full-width Shelves Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates Select Top Laminate Color .LWFE Field Elm Select Chassis Laminate Color LWFE Field Elm	List: Sell: Sell %	\$2,623.00 \$1,059.69 59.60	\$2,623.00 \$1,059.69
263	1	HNLRC2442V 42W x 24D Rectangle Worksurface vert grain Select Edge Detail .G Smooth, Flat	List: Sell: Sell %	\$337.00 \$136.15 59.60	\$337.00 \$136.15

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Item	Qty	Product	Price:	Unit	Extended
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
264	1	HNLRC3072	List:	\$564.00	\$564.00
		72W x 30D Rectangle Worksurface	Sell:	\$227.86	\$227.86
			Sell %	59.60	
		Select Edge Detail	.G	Smooth, Flat	
		Edgeband Color Selection	FE	Field Elm	
		Select Grommet Color	.T1	Platinum	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
265	1	HNL231628PBBF	List:	\$937.00	\$937.00
		15-3/4Wx23-1/8Dx28-1/2H Box/Box/File Pedestal	Sell:	\$378.55	\$378.55
			Sell %	59.60	
		Select Handle Detail	.C	Canopy/Satin	
		Select Grommet Color	.X	No Grommet	
		Select Chassis Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Front Color	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
266	2	HIGS6	List:	\$591.00	\$1,182.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking	Sell:	\$238.76	\$477.52
			Sell %	59.60	
		Select Arm Type	.F	Fixed	
		Select Caster/Glide Option	.E	Nylon Glide	
		Select Back	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Frame Color	.T	Black	
267	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	

FARMINGTON

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Dorene Forster
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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
268	1	HLED31A		List:	\$793.00	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)		Sell:	\$320.37	\$320.37
				Sell %	59.60	
269	1	HLED31AUO		List:	\$646.00	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)		Sell:	\$260.98	\$260.98
				Sell %	59.60	
270	1	HLSL72TW		List:	\$513.00	\$513.00
		Tackboard for 72" W Wallmount Tackboard		Sell:	\$207.25	\$207.25
				Sell %	59.60	
		Fabric Selection	\$(B)	Grd B Fabric		
		Gr B Fab	.SPIN	Spin		
		Select Spin Fabric	02	Alabaster		
				Subtotal List:		\$12,534.00
				Subtotal Sell:		\$5,063.73
OT/PT 9						
271	2	H105892		List:	\$1,840.00	\$3,680.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top		Sell:	\$743.36	\$1,486.72
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.LWFE	Field Elm		
		Select Chassis Laminate Color	S	Charcoal		
272	1	HECSBG		List:	\$523.00	\$523.00
		Ganging bracket bulk pack (12/pk)		Sell:	\$227.51	\$227.51
				Sell %	56.50	
273	2	HECSOSQ		List:	\$1,752.00	\$3,504.00
		Square Ottoman		Sell:	\$762.12	\$1,524.24
				Sell %	56.50	
		Select Power Option	.N	None		
		Lounge Fabric Options	\$(3)	Grade 3 Uph		
		Grd 3 UPH	.SX	Moxie		
		Moxie	05	Blueberry		

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Item	Qty	Product			Price:	Unit	Extended
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
274	3	HECSR Perch			List:	\$1,752.00	\$5,256.00
					Sell:	\$762.12	\$2,286.36
					Sell %	56.50	
			Select Power Option	.N		None	
			Lounge Fabric Options	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
275	2	HECSRSPMF Stoop MF			List:	\$2,452.00	\$4,904.00
					Sell:	\$1,066.62	\$2,133.24
					Sell %	56.50	
			Select Power Option	.N		None	
			Seat Cushion Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	05		Blueberry	
			Back Fabric Opts	\$(3)		Grade 3 Uph	
			Grd 3 UPH	.SX		Moxie	
			Moxie	15		Mulberry	
			Select Base Option	.P		Plinth	
			Select Base Color	P71		Black	
276	2	HIWMM Ignition 2 Task Mid-back, ilira back			List:	\$886.00	\$1,772.00
					Sell:	\$357.94	\$715.88
					Sell %	59.60	
			Control Type	.Y1		Syncho-Tilt W Seat Slider	
			Select Arm Type	.A		Height and Width Adj. Arm	
			Select Caster/Glide Option	.S		Black All-Surface Caster	
			Select Mesh Color	.IM		4-Way Black	
			Select Upholstery	\$(1)		Gr 1 UPH	
			Upholstery Selection	.APX		Apex	
			Apex	20		Blackberry	
			Select Lumbar	.BL		Black Adjustable Lumbar	
			Select Base	.SB		Standard Base	
			Select Frame Color	.T		Black	
277	1	7824-MGY			List:	\$1,159.00	\$1,159.00

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Item	Qty	Product	Price:	Unit	Extended
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$666.29
			Sell %	42.51	
			Subtotal List:		\$20,798.00
			Subtotal Sell:		\$9,040.24

PRINCIPAL

278	1	HPC191X Park Ave Support Column For Bullet Jetty & Boomerang Pen	List:	\$219.00	\$219.00
			Sell:	\$88.48	\$88.48
			Sell %	59.60	
		Select Finish Option .X Silver			
279	1	H10502 10500 Series Floorstdn Full Ht Ped B/B/F 15-5/8W x 22-3/4D	List:	\$848.00	\$848.00
			Sell:	\$342.59	\$342.59
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
280	2	H10524LEP 15-3/4Wx23-7/8Dx28-1/2H L-Shaped End Panel	List:	\$335.00	\$670.00
			Sell:	\$135.34	\$270.68
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
281	1	HLVPM1 Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	List:	\$445.00	\$445.00
			Sell:	\$179.78	\$179.78
			Sell %	59.60	
		Select Laminate \$(L1STD) Grd L1 Standard Laminates			
		Select Grade 1 Laminate Finish .PINC Pinnacle			
282	1	H105296L 10500 Series 18-7/8W x 24D x 66-5/8H Wardrobe/Strg Cab	List:	\$1,891.00	\$1,891.00
			Sell:	\$763.96	\$763.96
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Select Chassis Laminate Color PINC Pinnacle			
283	2	H105381G 36Wx14-5/8Dx17-1/2H Wall Mount Storage frosted	List:	\$1,332.00	\$2,664.00
			Sell:	\$538.13	\$1,076.26
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .PINC Pinnacle			
		Select Chassis Laminate Color PINC Pinnacle			
284	1	H105492	List:	\$2,181.00	\$2,181.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		10500 Series Cred w/Lateral File Left Storage 24x72		Sell:	\$881.12	\$881.12
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.PINC	Pinnacle		
		Select Chassis Laminate Color	PINC	Pinnacle		
285	1	H105B3060		List:	\$466.00	\$466.00
		60Wx30D Bullet Worksurface		Sell:	\$188.26	\$188.26
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.PINC	Pinnacle		
		Edge Color	PINC	Pinnacle		
286	1	H105R2472		List:	\$424.00	\$424.00
		72Wx24D Rectangle Worksurface		Sell:	\$171.30	\$171.30
				Sell %	59.60	
		Select Top Laminate Color	\$(L1STD)	Grd L1 Standard Laminates		
		Select Top Laminate Color	.PINC	Pinnacle		
		Edge Color	PINC	Pinnacle		
287	1	HUSLMOD1348		List:	\$646.00	\$646.00
		Laminate Modesty 13h x 48w		Sell:	\$260.98	\$260.98
				Sell %	59.60	
		Select Laminate	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.PINC	Pinnacle		
		Select Edgeband Color	.PINC	Pinnacle		
		Select Color Option	.P	Black		
288	4	HIGS6		List:	\$591.00	\$2,364.00
		Ignition Guest/Multi-Purpose Chair Four-Leg Stacking		Sell:	\$238.76	\$955.04
				Sell %	59.60	
		Select Arm Type	.F	Fixed		
		Select Caster/Glide Option	.E	Nylon Glide		
		Select Back	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Frame Color	.T	Black		
289	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		

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Item	Qty	Product	Price:	Unit	Extended
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
290	1	HTFXM29		List:	\$718.00
		Preside 29.5H X-Base for 36 & 42 Tops		Sell:	\$290.07
				Sell %	59.60
		Paint Selection	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.PR6	Silver	
291	1	HTLD36		List:	\$538.00
		Preside 36" Round Shaped Laminate Top		Sell:	\$217.35
				Sell %	59.60
		Edge Option	.G	2MM/Flat	
		Select Edge Finish	PINC	Pinnacle	
		Select Grommet	.N	No Grommets	
		Select Laminate	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.PINC	Pinnacle	
292	1	HLED31AUO		List:	\$646.00
		31"LED Lt W/8"JmprCordDaisyChain(FOLLOWER)		Sell:	\$260.98
				Sell %	59.60
293	1	HLED31A		List:	\$793.00
		31" LED Light W/PwrSupplyForDaisyChain(STARTER)		Sell:	\$320.37
				Sell %	59.60
294	1	HLSLZ5SC72		List:	\$152.00
		60"W External Stiffener		Sell:	\$61.41
				Sell %	59.60
		Select Color Option	.P	Black	
295	1	HLSL72TW		List:	\$500.00
		Tackboard for 72" W Wallmount Tackboard		Sell:	\$202.00
				Sell %	59.60
		Fabric Selection	\$(A)	Grd A Fabric	
		Gr A Fab	.APN	Appoint	

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Item	Qty	Product	Price:	Unit	Extended
		Select Appoint Fabric Color		17	Dark Pewter
				Subtotal List:	\$17,051.00
				Subtotal Sell:	\$6,888.57
PROD RM					
296	1	TC-4810 DIVERSIFIED WOODCRAFTS FORUM 48" TOOL CABINET	List:	\$5,625.00	\$5,625.00
			Sell:	\$2,628.77	\$2,628.77
			Sell %	53.27	
48"W x 22"D x 84"H Both sets of doors include locks Finished v durable earth-friendly UV finish Solid Maple and Maple Veneer Construction The interior on the upper half, including the doors, i with 1/4" pegboard The lower half has one fixed and two adjusta plywood shelves This cabinet comes with pegs designed to hold woodworking tools Three sizes of totes are also available and sol separately Wood: Maple Stain:Northwood					
297	1	SPECIAL-1 FURNITURE LAB 72"R RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List:	\$2,531.00	\$2,531.00
			Sell:	\$1,300.16	\$1,300.16
			Sell %	48.63	
298	1	SPECIAL-2 FURNITURE LAB Horizon Base, Quadruple Column (Supports a 72"R top, with 4: 2" Columns, 32 x 32" Base Plate and 10 x 10" Top Plate) - Table Height with	List:	\$929.00	\$929.00
			Sell:	\$509.04	\$509.04
			Sell %	45.21	
299	2	HLT2460T-R3 24Dx60Wx30H Single Ped/RH B/B/F Lam T-mold Top	List:	\$3,043.00	\$6,086.00
			Sell:	\$1,323.71	\$2,647.42
			Sell %	56.50	
		Select Caster	.C	Standard	
		Select Laminate	.DD	Natural Maple	
		Select Paint Color	\$(P1)	P1 Paint Opts	
		Select Grade 1 Paint	.S	Charcoal	
300	10	HE4LSTL30 Build Cafe Height 4-Leg Stool	List:	\$249.00	\$2,490.00
			Sell:	\$100.60	\$1,006.00
			Sell %	59.60	
		Select Paint Option	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
301	8	HMG1 Motivate 4-Leg Stack Chair-Set/2	List:	\$723.00	\$5,784.00
			Sell:	\$292.09	\$2,336.72
			Sell %	59.60	
		Select Arm Type	.N	No Arm	

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Item	Qty	Product	Price:	Unit	Extended
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
302	8	HMG1	List:	\$723.00	\$5,784.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$2,336.72
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
303	3	HMG5	List:	\$566.00	\$1,698.00
		Motivate 4-Leg Cafe Ht Stool	Sell:	\$228.66	\$685.98
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .R Rubber Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
304	3	HMG5	List:	\$566.00	\$1,698.00
		Motivate 4-Leg Cafe Ht Stool	Sell:	\$228.66	\$685.98
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .R Rubber Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
305	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
306	2	HIWMM	List:	\$886.00	\$1,772.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$715.88
			Sell %	59.60	

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Item	Qty	Product	Price:	Unit	Extended
		Control Type	.Y1	Syncho-Tilt W Seat Slider	
		Select Arm Type	.A	Height and Width Adj. Arm	
		Select Caster/Glide Option	.S	Black All-Surface Caster	
		Select Mesh Color	.IM	4-Way Black	
		Select Upholstery	\$(1)	Gr 1 UPH	
		Upholstery Selection	.APX	Apex	
		Apex	20	Blackberry	
		Select Lumbar	.BL	Black Adjustable Lumbar	
		Select Base	.SB	Standard Base	
		Select Frame Color	.T	Black	
307	4	HHABCASTER		List: \$90.00	\$360.00
		Adjustable Height Base - Caster Add-On Kit		Sell: \$36.36	\$145.44
				Sell % 59.60	
308	4	HEB4LEG		List: \$244.00	\$976.00
		Build 4 pack adjustable post legs (22"-34")		Sell: \$98.58	\$394.32
				Sell % 59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
309	2	HESH6066E		List: \$977.00	\$1,954.00
		Build 60x66 Horseshoe Table Top		Sell: \$394.71	\$789.42
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	
		Select T-Mold Edge Color	.D	Natural Maple	
310	1	HETR3048E		List: \$450.00	\$450.00
		Build Rectangle Top 30x48		Sell: \$181.80	\$181.80
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	
		Select T-Mold Edge Color	.D	Natural Maple	
311	1	HETR3072E		List: \$563.00	\$563.00
		Build Rectangle Top 30x72		Sell: \$227.45	\$227.45
				Sell % 59.60	
		Select Grommet	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.D	Natural Maple	

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Item	Qty	Product	Price:	Unit	Extended
		Select T-Mold Edge Color .D Natural Maple			
312	2	HTMC424272BB Preside 42x72 Standing Mbl Collab Tbl w/ BB Top	List: Sell: Sell %	\$3,711.00 \$1,499.24 59.60	\$7,422.00 \$2,998.48
		Select Grommet .N No Grommets			
		Select Wood Top Color .LH903 Birch Butcherblock			
		Select Caster/Glide Option .C Caster			
		Paint Selection \$(P2) P2 Paint Opts			
		Select Grade 2 Paint .T1 Platinum Metallic			
313	30	TOT06-T15 MEDIA TECHNOLOGIES Toto 6" Tote, T15 Falcon, 6"H x 12.25"W x 15.25"D	List: Sell: Sell %	\$52.00 \$28.49 45.21	\$1,560.00 \$854.70
314	30	TOT03-T15 MEDIA TECHNOLOGIES Toto 3" Tote, T15 Falcon, 3"H x 12.25"W x 15.25"D	List: Sell: Sell %	\$38.00 \$20.82 45.21	\$1,140.00 \$624.60
		Narrow - Wide NARROW Narrow			
315	3	TOTOS4842-24-MB-T MEDIA TECHNOLOGIES Rubix Open 12 cubicle Storage unit, mobile, TFL case, 48"W x 24"D x 29"H	List: Sell: Sell %	\$2,070.00 \$1,134.25 45.21	\$6,210.00 \$3,402.75
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE-TFL			
		HPL Top General-RubixTop General Laminates			
		HPL-General Black Black 909-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids Black_PVC Black			
		Powder Coat G1 G1			
		G1 Powder Coat 912 Black 912 Black			
316	1	CCB3636-24-MB-TT MEDIA TECHNOLOGIES Rubix Cubicle Storage unit w- doors, TFL case & doors, 36"W x 24"D x 36"H	List: Sell: Sell %	\$1,784.00 \$977.53 45.21	\$1,784.00 \$977.53
		Door Orientation Closed Closed			
		Pull Type P2 P2 Arch pull			
		Locks? N No locks			
		TFL-Rubix CaseCLASSIC MAPLE-TFLCLASSIC MAPLE-TFL			
		HPL Top General-RubixTop General Laminates			
		HPL-General Black Black 909-58			
		Top PVC Edge Solids Solid Colors			
		PVC Solids Black_PVC Black			
		Powder Coat G1 G1			

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Item	Qty	Product		Price:	Unit	Extended
			G1 Powder Coat 912 Black 912 Black			
317	16	TT02-3048C3B		List: \$2,281.00		\$36,496.00
		NATIONAL PUBLIC SEATING, Titan Table, 30" x 48" x 40" height, Butcherblock Top		Sell: \$1,187.37		\$18,997.92
				Sell % 47.95		
318	10	5294		List: \$624.00		\$6,240.00
		Wire Shelving Starter Unit, 24 x 48"		Sell: \$393.21		\$3,932.10
				Sell % 36.99		
			Color Option GR Gray			
319	10	7824-MGY		List: \$1,159.00		\$11,590.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h		Sell: \$666.29		\$6,662.90
				Sell % 42.51		
320	8	RD 7'6"x8'6" HD Dark Gray		List: \$1,634.00		\$13,072.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray		Sell: \$2,059.29		\$16,474.32
				Sell % -26.03		
				Subtotal List:		\$126,966.00
				Subtotal Sell:		\$72,628.20
STAFF LOUNGE						
321	2	HSISLAFENB1842		List: \$280.00		\$560.00
		Islds End Pnl Flagship HT 42Hx18W No back		Sell: \$101.64		\$203.28
				Sell % 63.70		
			Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm				
322	1	HSISLAUT2PNB7218S2		List: \$555.00		\$555.00
		Islds Top 18Dx72W 2 End Pnls Span 2		Sell: \$201.47		\$201.47
				Sell % 63.70		
			Laminate Grade Options \$(L1STD) Grd L1 Standard Laminate			
		Select Grade 1 Laminate Finish .LWFE Field Elm				
		Select Edgeband Color .FE Field Elm				
323	2	HFSC183640A		List: \$1,407.00		\$2,814.00
		Flagship Stg Cab 39 1/8Hx36Wx18D A Pulls-2 Adj Shlf		Sell: \$510.74		\$1,021.48
				Sell % 63.70		
			Lock/Omt Opts .L Standard Random Key Lock			
		Select Paint Color \$(P1) P1 Paint Opts				
		Select Grade 1 Paint .PJW Designer White				
324	8	HFCG6		List: \$895.00		\$7,160.00
		Flock Casual Guest		Sell: \$361.58		\$2,892.64
				Sell % 59.60		

FARMINGTON

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
			SELECT UPHOLSTERY	\$(3)	GRD III UPHOLSTERY	
			Grd 3 Uph	.SX	Moxie	
			Moxie	15	Mulberry	
			Flock Frame Opt	.PR8	Silver Texture	
325	10	HFCG6		List:	\$895.00	\$8,950.00
		Flock Casual Guest		Sell:	\$361.58	\$3,615.80
				Sell %	59.60	
			SELECT UPHOLSTERY	\$(3)	GRD III UPHOLSTERY	
			Grd 3 Uph	.SX	Moxie	
			Moxie	05	Blueberry	
			Flock Frame Opt	.PR8	Silver Texture	
326	1	HASLB2		List:	\$3,759.00	\$3,759.00
		Astir Two Seat Lounge: Low Back		Sell:	\$1,518.64	\$1,518.64
				Sell %	59.60	
			Select Arm Option	.B	Both Arms	
			Lounge Fabric Options	\$(3)	Grade 3 Uph	
			Grade 3 Fab	.SX	Moxie	
			Moxie	05	Blueberry	
			Select Foot Option	.PM	Post Metal	
			Select Foot Color	P8V	Textured Titanium	
327	1	HASLB3		List:	\$4,805.00	\$4,805.00
		Astir Three Seat Lounge: Low Back		Sell:	\$1,941.22	\$1,941.22
				Sell %	59.60	
			Select Arm Option	.B	Both Arms	
			Lounge Fabric Options	\$(3)	Grade 3 Uph	
			Grade 3 Fab	.SX	Moxie	
			Moxie	05	Blueberry	
			Select Foot Option	.PM	Post Metal	
			Select Foot Color	P8V	Textured Titanium	
328	3	HBTX30L		List:	\$586.00	\$1,758.00
		Seated height X-base for support of 42" tops		Sell:	\$236.74	\$710.22
				Sell %	59.60	
			Select Paint Color	\$(P2)	P2 Paint Opts	
			Select Grade 2 Paint	.PR8	Silver Texture	
329	3	HBTTRND42		List:	\$519.00	\$1,557.00
		42" Round Top		Sell:	\$209.68	\$629.04
				Sell %	59.60	
			Select Grommet	.N	No Grommets	

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Item	Qty	Product		Price:	Unit	Extended
		Select Grade	\$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select Edgeband Color	.FE		Field Elm	
330	1	HSCCSR2448LM		List:	\$1,598.00	\$1,598.00
		Laminate Coffee Table Soft Rect 24Wx48Lx16H		Sell:	\$645.59	\$645.59
				Sell %	59.60	
		Select Laminate Top	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.LWFE		Field Elm	
		Select Edge Color	FE		Field Elm	
		Select Base Color	.LE408		Peppercorn Opaque	
		Select Strecher Paint	\$(P1)		P1 Paint Opts	
		Select Grade 1 Paint	.P7A		Textured Charcoal	
331	1	HSCER24LM		List:	\$1,470.00	\$1,470.00
		Laminate End Table Round 24Dx22H		Sell:	\$593.88	\$593.88
				Sell %	59.60	
		Select Laminate Top	\$(L1STD)		Grd L1 Standard Laminates	
		Select Top Laminate Color	.D		Natural Maple	
		Edge Color	D		Natural Maple	
		Select Base Color	.LE408		Peppercorn Opaque	
		Select Strecher Paint	\$(P1)		P1 Paint Opts	
		Select Grade 1 Paint	.P7A		Textured Charcoal	
332	1	HTLC4296LCTP		List:	\$2,130.00	\$2,130.00
		Presd 42Wx96L Seat HT non-pwrd Collb Tbl w/prtl mod		Sell:	\$860.52	\$860.52
				Sell %	59.60	
		Select Grommet	.N		No Grommets	
		Select Top Laminate	\$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select Base Laminate	\$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select Modesty Laminate	\$(L1STD)		Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE		Field Elm	
		Select Edge Color	.FE		Field Elm	
333	1	CC08DD		List:	\$8,761.00	\$8,761.00
		Central Storage - A-Frame Bistro/Counter w/Riser (Long), 105W x 36 1/2D x 41H, WHITE RESI STORAGE		Sell:	\$5,469.59	\$5,469.59
				Sell %	37.57	
		Lock Selection	KL		Keyed Lock	
		Worksurface HPL Laminate Selection	AISA		Asian Sand	
		Worksurface Edge Band Selection	WI		White	

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
334	3	7824-MGY	List:	\$1,159.00	\$3,477.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$1,998.87
			Sell %	42.51	
			Subtotal List:		\$49,354.00
			Subtotal Sell:		\$22,302.24
SXI 16					
335	4	VY1L.3672.P2	List:	\$1,952.00	\$7,808.00
		Haskell Voyager table, 36d x 72w, standard laminate top and locking casters.	Sell:	\$1,069.59	\$4,278.36
			Sell %	45.21	
			Adjustable height, no storage options Platinum frame only. NATURAL RIFT LAMINATE		
336	1	H105892	List:	\$1,840.00	\$1,840.00
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
337	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
338	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
339	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Select Shell Color	.RE	Regatta		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Grd 1 Uph	.UR	Contourett		
		Contourett	95	Navy		
		Select Frame Color	.PLAT	Platinum Metallic		
340	1	HIWMM		List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back		Sell:	\$357.94	\$357.94
				Sell %	59.60	
		Control Type	.Y1	Syncho-Tilt W Seat Slider		
		Select Arm Type	.A	Height and Width Adj. Arm		
		Select Caster/Glide Option	.S	Black All-Surface Caster		
		Select Mesh Color	.IM	4-Way Black		
		Select Upholstery	\$(1)	Gr 1 UPH		
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
341	1	HHABCASTER		List:	\$90.00	\$90.00
		Adjustable Height Base - Caster Add-On Kit		Sell:	\$36.36	\$36.36
				Sell %	59.60	
342	1	HEB4LEG		List:	\$244.00	\$244.00
		Build 4 pack adjustable post legs (22"-34")		Sell:	\$98.58	\$98.58
				Sell %	59.60	
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
343	1	HESH6066E		List:	\$977.00	\$977.00
		Build 60x66 Horseshoe Table Top		Sell:	\$394.71	\$394.71
				Sell %	59.60	
		Select Grommet	.N	No Grommets		
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
344	1	HPHAP2028E		List:	\$1,166.00	\$1,166.00
		20x28 Pneumatic HAT w/ T-mold		Sell:	\$471.06	\$471.06
				Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		

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Item	Qty	Product	Price:	Unit	Extended
		Select T-Mold Edge Color	.FE	Field Elm	
		Select Paint Color	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
345	7	HMVR-3672G-AH	List:	\$1,937.00	\$13,559.00
		Motivate Table Rect 36Dx72W 2mm Edge Adj Height Base	Sell:	\$782.55	\$5,477.85
			Sell %	59.60	
		Select Grommet Location	.N	No Grommets	
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates	
		Select Grade 1 Laminate Finish	.LWFE	Field Elm	
		Select Edge Color	.FE	Field Elm	
		Select Caster/Glide Option	.C	Caster	
		Select Paint Grade	\$(P2)	P2 Paint Opts	
		Select Grade 2 Paint	.T1	Platinum Metallic	
346	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY	
347	1	N10BBGRD42	List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND	Sell:	\$827.52	\$827.52
			Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3	
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET	
348	1	RE18-NR-127	List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON	Sell:	\$766.85	\$766.85
			Sell %	0.00	
349	1	7824-MGY	List:	\$1,159.00	\$1,159.00
		TENNSCO Medium Grey SU Deluxe Cabinet 36wx24dx78h	Sell:	\$666.29	\$666.29
			Sell %	42.51	
350	2	RD 7'6"x8'6" HD Dark Gray	List:	\$1,634.00	\$3,268.00
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	Sell:	\$2,059.29	\$4,118.58
			Sell %	-26.03	
			Subtotal List:		\$40,089.00
			Subtotal Sell:		\$21,345.14
SXI 18					
351	1	H105892	List:	\$1,840.00	\$1,840.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		10500 Series 60Wx30Dx29-1/2H Dbl Ped Dsk 3/2 Rect Top	Sell:	\$743.36	\$743.36
			Sell %	59.60	
		Select Top Laminate Color \$(L1STD) Grd L1 Standard Laminates			
		Select Top Laminate Color .LWFE Field Elm			
		Select Chassis Laminate Color S Charcoal			
352	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .MB Mulberry			
		Select Frame Color .PLAT Platinum Metallic			
353	3	HMG1	List:	\$723.00	\$2,169.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$876.27
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .E Standard Nylon Glide			
		Select Shell Color .RE Regatta			
		Select Frame Color .PLAT Platinum Metallic			
354	4	HMN2	List:	\$688.00	\$2,752.00
		Motivate Nest/Stack Chair-Flex Bck-Uph Seat	Sell:	\$277.95	\$1,111.80
			Sell %	59.60	
		Select Arm Type .N No Arm			
		Select Caster Option .H Hard			
		Select Back .PS Plastic Shell			
		Select Shell Color .RE Regatta			
		Select Upholstery \$(1) Gr 1 UPH			
		Grd 1 Uph .UR Contourett			
		Contourett 95 Navy			
		Select Frame Color .PLAT Platinum Metallic			
355	1	HIWMM	List:	\$886.00	\$886.00
		Ignition 2 Task Mid-back, ilira back	Sell:	\$357.94	\$357.94
			Sell %	59.60	
		Control Type .Y1 Syncho-Tilt W Seat Slider			
		Select Arm Type .A Height and Width Adj. Arm			
		Select Caster/Glide Option .S Black All-Surface Caster			
		Select Mesh Color .IM 4-Way Black			
		Select Upholstery \$(1) Gr 1 UPH			

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product		Price:	Unit	Extended
		Upholstery Selection	.APX	Apex		
		Apex	20	Blackberry		
		Select Lumbar	.BL	Black Adjustable Lumbar		
		Select Base	.SB	Standard Base		
		Select Frame Color	.T	Black		
356	1	HPHAP2028E		List:	\$1,166.00	\$1,166.00
		20x28 Pneumatic HAT w/ T-mold		Sell:	\$471.06	\$471.06
				Sell %	59.60	
		Laminate Top Selection	\$(L1STD)	Gr L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select T-Mold Edge Color	.FE	Field Elm		
		Select Paint Color	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
357	11	HMVR-3672G-AH		List:	\$1,937.00	\$21,307.00
		Motivate Table Rect 36Dx72W 2mm Edge Adj Height Base		Sell:	\$782.55	\$8,608.05
				Sell %	59.60	
		Select Grommet Location	.N	No Grommets		
		Select Grade	\$(L1STD)	Grd L1 Standard Laminates		
		Select Grade 1 Laminate Finish	.LWFE	Field Elm		
		Select Edge Color	.FE	Field Elm		
		Select Caster/Glide Option	.C	Caster		
		Select Paint Grade	\$(P2)	P2 Paint Opts		
		Select Grade 2 Paint	.T1	Platinum Metallic		
358	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3		
		PRIMARY UPH PATTERN COLOR	41304	SILVERTEX RASPBERRY		
359	1	N10BBGRD42		List:	\$1,724.00	\$1,724.00
		TOSS,42W,BEAN BAG,ROUND		Sell:	\$827.52	\$827.52
				Sell %	52.00	
		UPHOLSTERY GRADE	3	GRADE 3		
		PRIMARY UPH PATTERN COLOR	41308	SILVERTEX JET		
360	2	RE18-NR-127		List:	\$0.00	\$0.00
		NORIX ROCKSMART, 18" ROCKER, NO RUNNERS, COLOR LAGOON		Sell:	\$766.85	\$1,533.70
				Sell %	0.00	
361	2	RD 7'6"x8'6" HD Dark Gray		List:	\$1,634.00	\$3,268.00

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FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
		VERSARE Room Divider 360 Folding Portable Partition - 8'6" x 7'6" - Dark Gray - - SoundSorb Gray	Sell: \$2,059.29 Sell % -26.03		\$4,118.58
			Subtotal List:		\$39,005.00
			Subtotal Sell:		\$20,352.07

VISIONS CAFE

362	1	FREIGHT ENWORK FRT ** Enwork pricing good thru 5/31/23 **	List: \$0.00 Sell: \$205.48 Sell % 0.00		\$0.00 \$205.48
363	1	NEL2484 Landing Team Table (Complete Table) on Levelers, 24"D x 84"W - 24"D tables have a single support panel set off-center (flush with the back edge) beneath	List: \$2,222.00 Sell: \$974.03 Sell % 56.16		\$2,222.00 \$974.03
		Finish & Edge A Laminate w/ 3mm PVC Edge			
		Table Height B Bar Height (42"H)			
		Footer Bar (n/a) N No Pilot Holes for Footer Bar			
		Cable Management N No Cable Management			
		Laminate - Outside Shell X Wilsonart/Formica Non - Premium, Premium MANITOBA MAPLE			
		mium (-38, -60), Wilsonart Premium (-07, -12, -18, -28, -52, -78), ~ Please specify name and number of special laminate. Apply upchar			
		Laminate - Inner Shell X Wilsonart/Formica Non - Premium, Premium MANITOBA MAPLE			
		mium (-38, -60), Wilsonart Premium (-07, -12, -18, -28, -52, -78), ~ Please specify name and number of special laminate. Apply upchar			
364	4	Horizon.1-30x48 Horizon End Base (2 Support a 30X48" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Silver	List: \$290.00 Sell: \$148.97 Sell % 48.63		\$1,160.00 \$595.88
365	2	Horizon.1-30X60 Horizon End Base (2 Support a 30X60" top, with a 2" Column, 2 x 22" Base Plate and 10 x 10" Top Plate) - Table HeightSPEC-1: Base Finish TBD	List: \$290.00 Sell: \$148.97 Sell % 48.63		\$580.00 \$297.94
366	4	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: \$28.00 Sell: \$13.42 Sell % 52.06		\$112.00 \$53.68
367	2	PREDRILL Upgrade for Pre-Drilling (Per Base)	List: \$28.00 Sell: \$13.42 Sell % 52.06		\$56.00 \$26.84
368	2	SPECIAL-5 30X48" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: \$547.00 Sell: \$280.99 Sell % 48.63		\$1,094.00 \$561.98
369	1	SPECIAL-8 30X60" RightEdge Top, Standard Laminate, PVC edgeSPEC-2: Edge to match Manitoba MapleSPEC-3: Manitoba Maple (Wilsonart 7911-60)	List: \$677.00 Sell: \$347.77 Sell % 48.63		\$677.00 \$347.77

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Item	Qty	Product	Price:	Unit	Extended
370	1	SPECIAL-4	List:	\$12,368.00	\$12,368.00
		Mercury Wall Bench (36"Ht., BUILD TO 192"L (not between two walls), 3 Equal Sections, Plain Back, Unfinished Outside Back, 2 Finished Ends, Crumb Rail, 6"	Sell:	\$6,776.99	\$6,776.99
			Sell %	45.21	
			Inside Back: FurnitureLab Vinyl BURGUNDY 518765		
			SPEC-2: Balance: FurnitureLab Vinyl BURGUNDY 518765		
371	2	HMG1	List:	\$723.00	\$1,446.00
		Motivate 4-Leg Stack Chair-Set/2	Sell:	\$292.09	\$584.18
			Sell %	59.60	
		Select Arm Type .N	No Arm		
		Select Caster Option .E	Standard Nylon Glide		
		Select Shell Color .MB	Mulberry		
		Select Frame Color .PLAT	Platinum Metallic		
			Subtotal List:		\$19,715.00
			Subtotal Sell:		\$10,424.77
Z-FREIGHT					
372	1	Z-FREIGHT	List:	\$0.00	\$0.00
		FURNITURE LAB (Shipping (NET)- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,683.97	\$2,683.97
			Sell %	0.00	
373	1	Z-FREIGHT	List:	\$0.00	\$0.00
		HASKELL - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$240.00	\$240.00
			Sell %	0.00	
374	1	Z-FREIGHT	List:	\$0.00	\$0.00
		INTENSA- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$288.00	\$288.00
			Sell %	0.00	
375	1	Z-FREIGHT	List:	\$0.00	\$0.00
		MEDIA TECH- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$534.25	\$534.25
			Sell %	0.00	
376	1	Z-FREIGHT	List:	\$0.00	\$0.00
		NORIX- ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$1,609.00	\$1,609.00
			Sell %	0.00	
377	1	Z-FREIGHT	List:	\$0.00	\$0.00
		NATIONAL PUBLIC SEATING - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$1,232.88	\$1,232.88
			Sell %	0.00	
378	1	Z-FREIGHT	List:	\$0.00	\$0.00
		TENNSCO - ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,410.96	\$2,410.96
			Sell %	0.00	

FARMINGTON

Jean Francis Vellozzo
248.372.1651 ph
jeanfrancis.vellozzo@workspaceinteriorsc

Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
379	1	Z-FREIGHT	List:	\$0.00	\$0.00
		VERSARE-ESTIMATED ACTUAL WILL BE INVOICED	Sell:	\$2,328.77	\$2,328.77
			Sell %	0.00	
			Subtotal List:		\$0.00
			Subtotal Sell:		\$11,327.83
zINSTALL					
380	1	INSTALL RT	List:	\$0.00	\$0.00
		Labor to Receive Deliver and Install per proposal	Sell:	\$65,279.00	\$65,279.00
			Sell %	0.00	
		All work during Regular Business Hours			
		No stair carry			
		Area to be free and clear			
		Non-Union Labor			
			Subtotal List:		\$0.00
			Subtotal Sell:		\$65,279.00
			Total List:		\$886,243.00
			Total Sell:		\$512,528.54



Proposal

Date: 5/26/2023
Reference #: 606430

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FARMINGTON
Dorene Forster
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Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
------	-----	---------	--------	------	----------

Proposal Notes

Deposit Required:

Additional Information:

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jeanfrancis.vellozzo@workspaceinteriorsc

FARMINGTON
Dorene Forster
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Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
------	-----	---------	--------	------	----------

**TERMS AND CONDITIONS OF PURCHASE
(FURNITURE – WORKSPACE INTERIORS)**

1. ODP Business Solutions, LLC ("ODP Business Solutions") shall make commercially reasonable efforts to install all products as quickly as possible. However, any delivery and/or installation dates quoted to Customer are approximate, and ODP Business Solutions obligation shall be only to deliver and/or install the products within a reasonable time. Also, due to certain factory shipment schedules, it is possible that ODP Business Solutions will be able to deliver and install portions of the job in phases. Customer will be invoiced for the items as they are delivered and payment will be due as set forth in Section 3 below.
2. All prices are firm for thirty (30) days from date of proposal.
3. Payment terms are net twenty (20) days from date of invoice, unless otherwise agreed to and as documented on the order or quote. Customer will be invoiced for items when delivery and installation (if applicable) is complete, and any punch issues are less than 10% of the value of the entire order. In no event shall payment be withheld for delivered products and services. Customer shall pay 90% of the invoice and may withhold 10% until completion of the job. The balance is payable immediately after any outstanding issues are resolved.
4. All orders are subject to credit approval.
5. ODP Business Solutions requires a minimum deposit equaling 50% on all orders over \$20,000. Said deposit will be applied to Customer's account until such product is delivered and invoiced. Each invoice, less its proportionate share of the deposit, will be due and payable as set forth in Section 4 above.
6. All products and materials are subject to applicable taxes, as well as any applicable inbound freight and fabrication charges.
7. An order is not cancelable once in production. "Quick ships" and fabric orders are not cancelable.
8. Any quotation for special order products or materials shall be approved by an authorized Customer representative for correct product number, fabric, specifications and quantities. Any services rendered to Customer to change or modify the specification and layout before or during installation will be charged to Customer at prevailing rates. If such changes or modifications result in additional products, parts, materials or labor, they will be billed to Customer at prevailing rates.
9. Delivery and installation services are conducted during normal business hours of 8:00 a.m. to 5:00 p.m., Monday through Friday. If services are requested outside of normal business hours, if special handling or equipment is required, if moving of products other than delivered is required, or if there are any unusual condition not made known to ODP Business Solutions at the time of sale, extra labor charges at prevailing rates may apply.
10. If during installation, additional products are necessary or required to complete the job, such additional products and labor will be charged to Customer at prevailing rates.
11. Electric current, heat, hoisting and/or elevator service will be furnished without charge to ODP Business Solutions.
12. Floors shall be smooth, level and free from debris, and concrete subject to dampness shall be waterproofed prior to delivery and installation of products.
13. If Customer is unwilling or unable to accept delivery or installation of the products according to the specified schedule, the products will be stored at Customer's expense. Customer shall pay a warehouse charge payable monthly. Double handling of a product will be charged at our normal hourly rate.
14. ODP Business Solutions makes no warranties, expressed or implied, as to merchantability or as the suitability of the products for any particular purpose, except those made by the manufacturer of the products. Any claim must be made to ODP Business Solutions in writing within five (5) days after delivery or installation of the products and if no claim is so received by ODP Business Solutions it will be conclusively presumed that Customer has accepted and that the products are as represented.
15. No liability shall accrue against ODP Business Solutions as a result of breach of terms and conditions caused by any strike, act of God, lockout, accident, or delay beyond its control.
16. ODP Business Solutions retains, and Customer hereby grants to ODP Business Solutions, a security interest in the products to secure the purchase price therefore. The products shall remain personal property regardless of being fixed to any real property. If Customer defaults in the payment of the purchase price when due, ODP Business Solutions shall have all rights and remedies granted by the Uniform Commercial Code. A finance charge of 2% per month (annual percentage rate 24%) will be charged on all past due balances. Customer shall pay all collection costs, including attorneys fee, in the event any claim is referred to a collection agency or attorney.
17. Products shipped directly to Customer shall be the responsibility of Customer except if agreed in writing that ODP Business Solutions will provide delivery and installation services. The receiving Customer is responsible to inspect products and file any necessary freight claims with freight provider.
18. Manufacturer warranties apply for parts only. Labor is not included.
19. It is Customer's responsibility to furnish a certified electrician to "hardwire" cubicle stations to building power.
20. All items set forth in the quotation are non-returnable.
21. IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR CONSEQUENTIAL, SPECIAL, INDIRECT OR INCIDENTAL DAMAGES, WHETHER IN AN ACTION BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE) OR ANY OTHER LEGAL THEORY, EVEN IF THE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
22. Each party shall indemnify and hold harmless the other party from and against any and all third-party claims, demands, actions, suits, losses, liabilities, damages and all related costs and expenses, including without limitation reasonable attorneys' fees due to, arising from or relating to the negligent, willful or reckless act or omission of the indemnifying party.
23. These terms and conditions shall be governed by the law of the State of Florida, without regard to conflict of laws principles.

Customer has read and understands these terms and conditions of purchase.

Customer: _____ Customer PO#: _____

Customer's Signature: _____ Title: _____

Print Name: _____ Date: _____

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jeanfrancis.vellozzo@workspaceinteriorsc

FARMINGTON
Dorene Forster
30415 Shiawassee St
Farmington MI 48336

FARMINGTON SCHOOLS_VISIONS_FINAL PRODUCT PRICING

Item	Qty	Product	Price:	Unit	Extended
-------------	------------	----------------	---------------	-------------	-----------------

Special Instructions:

Proposal valid for 30 days

Financing options available, ask our team about our **Furniture Leasing Program**.

Please note: a deposit is required on all furniture orders prior to order placement

One of the following is required prior to placing your order: Signed Terms and Condition, Furniture Agreement on file or a Workspace Interiors Furniture Addendum on file

Workspace Interiors may require additional credit information, prior to placing your order

The appropriate tax will be applied at the time of invoicing

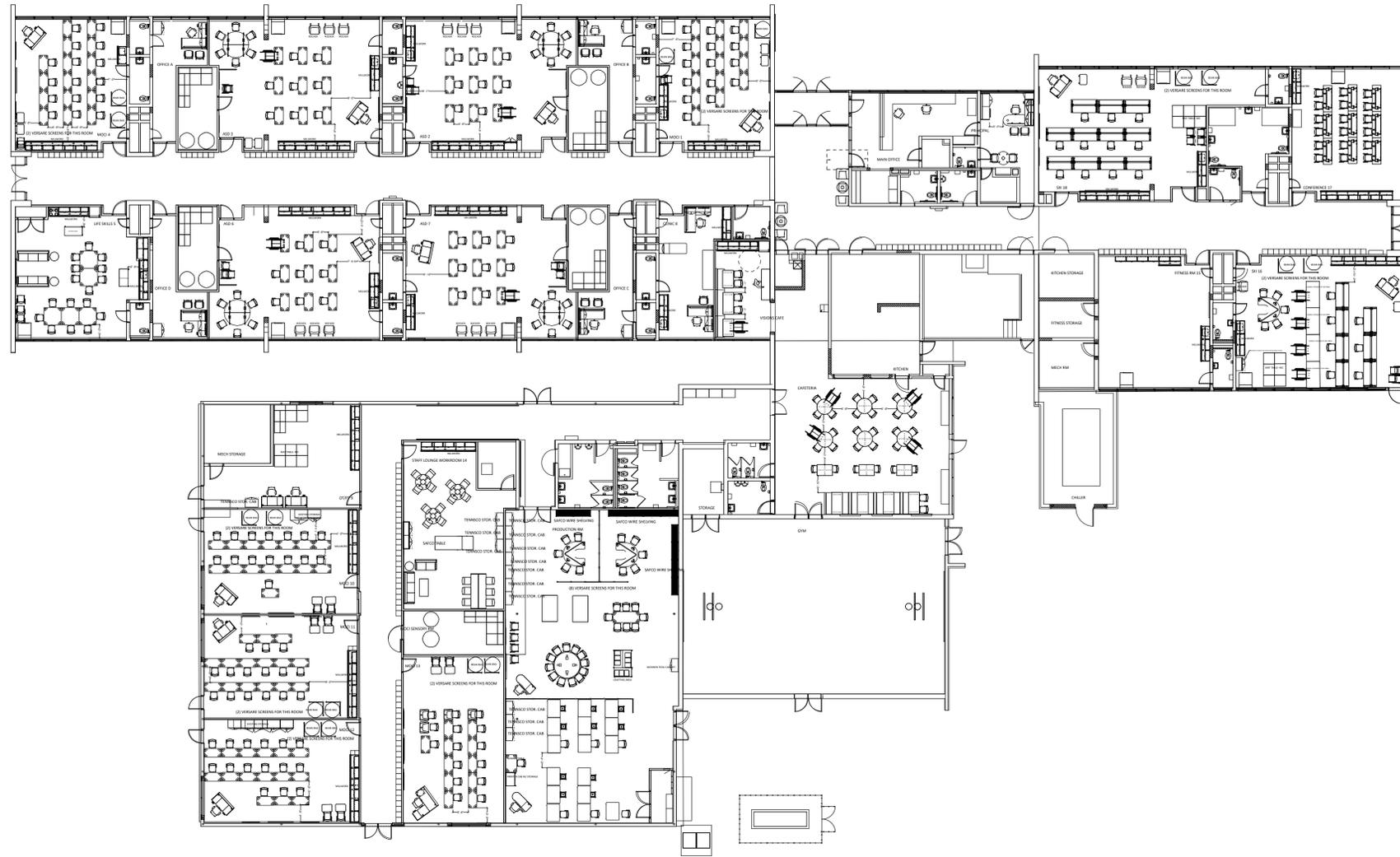
This proposal contains **Special Order** items that are **Not Returnable**

Once an order is placed, cancellations are **Not Allowed**.

Estimated leadtime is subject to the manufactures production / shipping schedule

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Scale 1/16" = 1'

DATE	DESCRIP.	DWN
8/24/2023	REVISIONS	JH
5/24/2023	REVISIONS	JH
3/18/2023	REVISIONS	JH

OVERALL SPACE PLAN

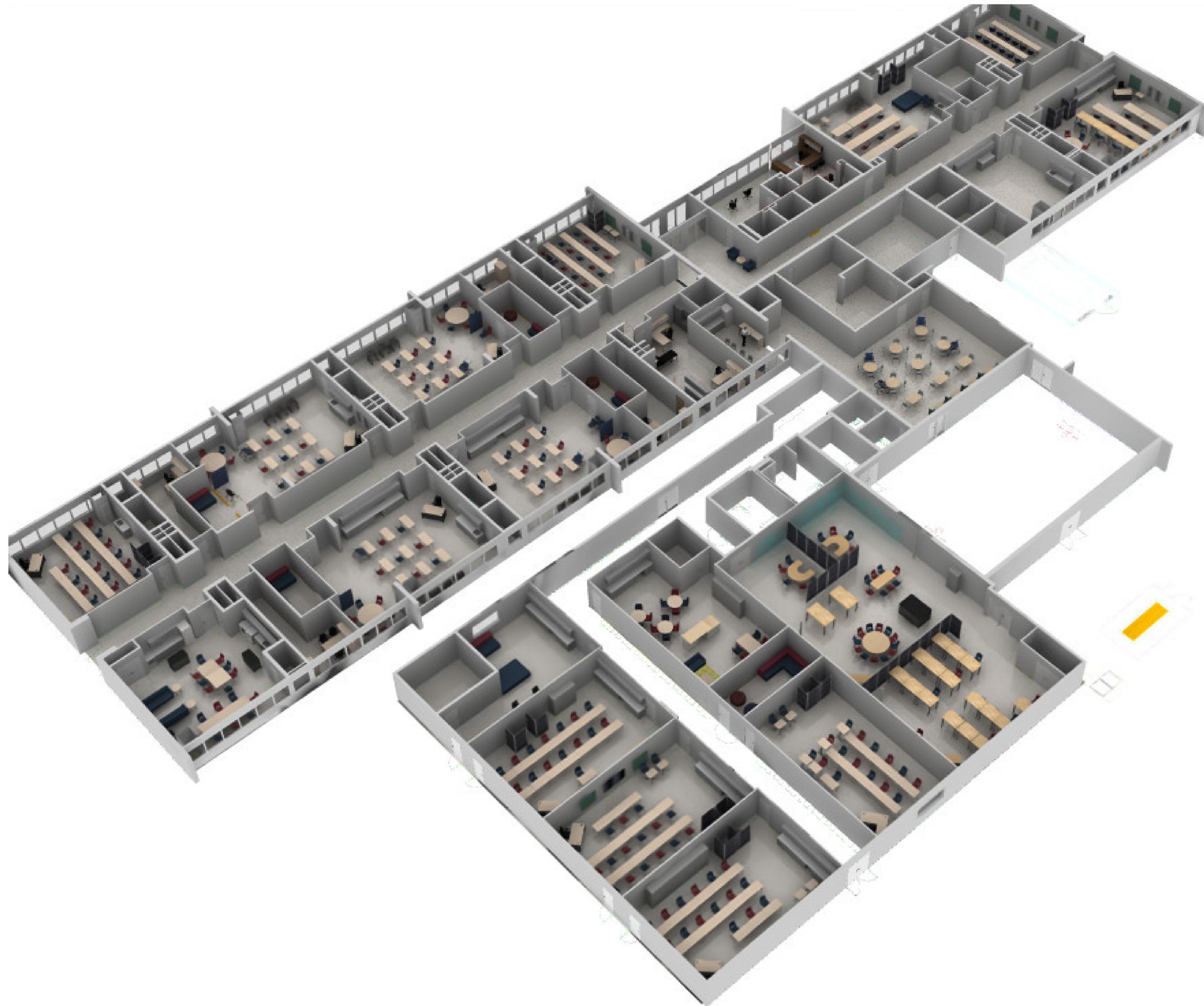
SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



DATE	DESCRIP.	DWN
8/24/2023	REVISIONS	JH
6/2/2023	REVISIONS	JH
3/18/2023	REVISIONS	JH

OVERALL SPACE PLAN

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON010103_VISIONS UNLIMITED SCHOOL_VISIONS SPACE PLAN.dwg

c:\Users\Jayne-Hillsman\Office Depot\Interiors-Furniture - Project_Design\2023 Projects\FARMINGTON SCHOOL.DIST\VISIONS ADULT LEARNING\031423_FARMINGTON_SCHOOLS_VISIONS SPACE PLAN.ccmdr.w



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



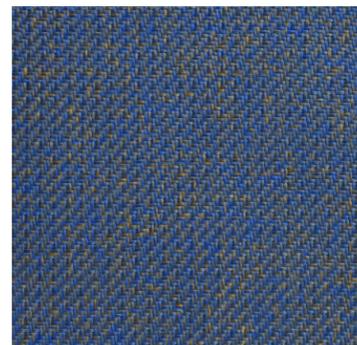
PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



LAMINATE-CHARCOAL



SCREEN-SALSA BLUE



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**

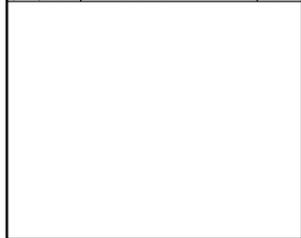


NORIX ROCKER- LAGOON

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



ASD FINISHES AND FABRICS

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



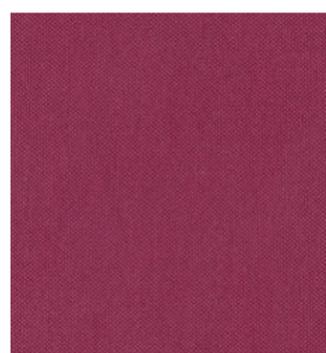
LAMINATE-CHARCOAL



CONTOURETT- NAVY



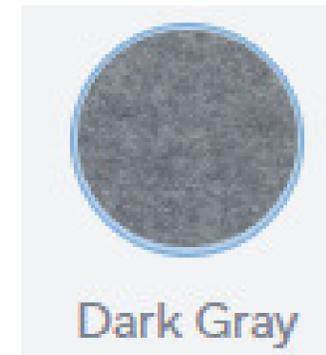
SILVERTEX JET



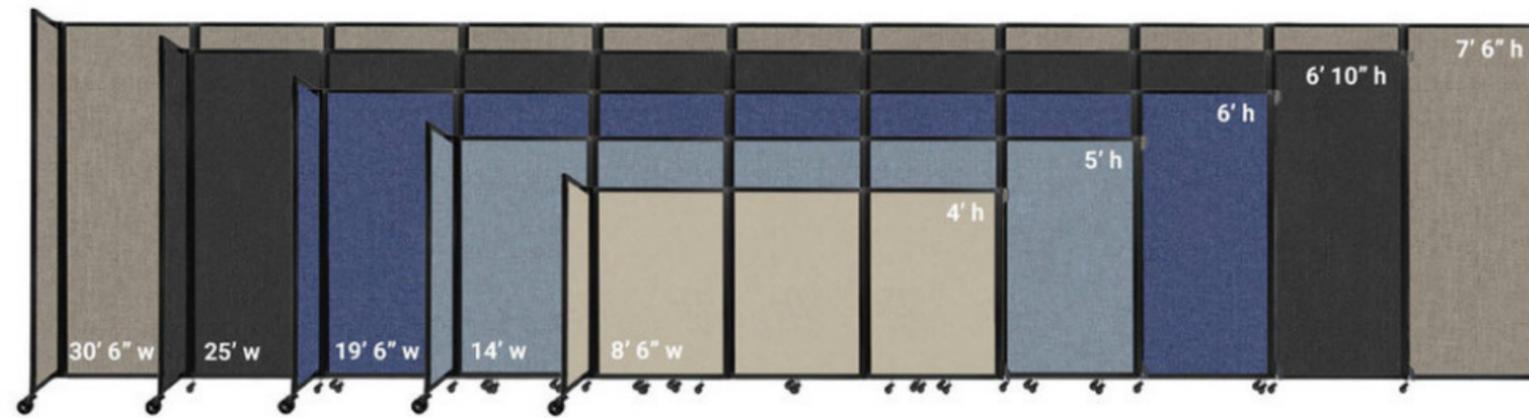
SILVERTEX RASPBERRY



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**



VERSARE SCREEN



8'6"W X 7'6"H VERSARE SCREEN

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI FINISHES AND FABRICS

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

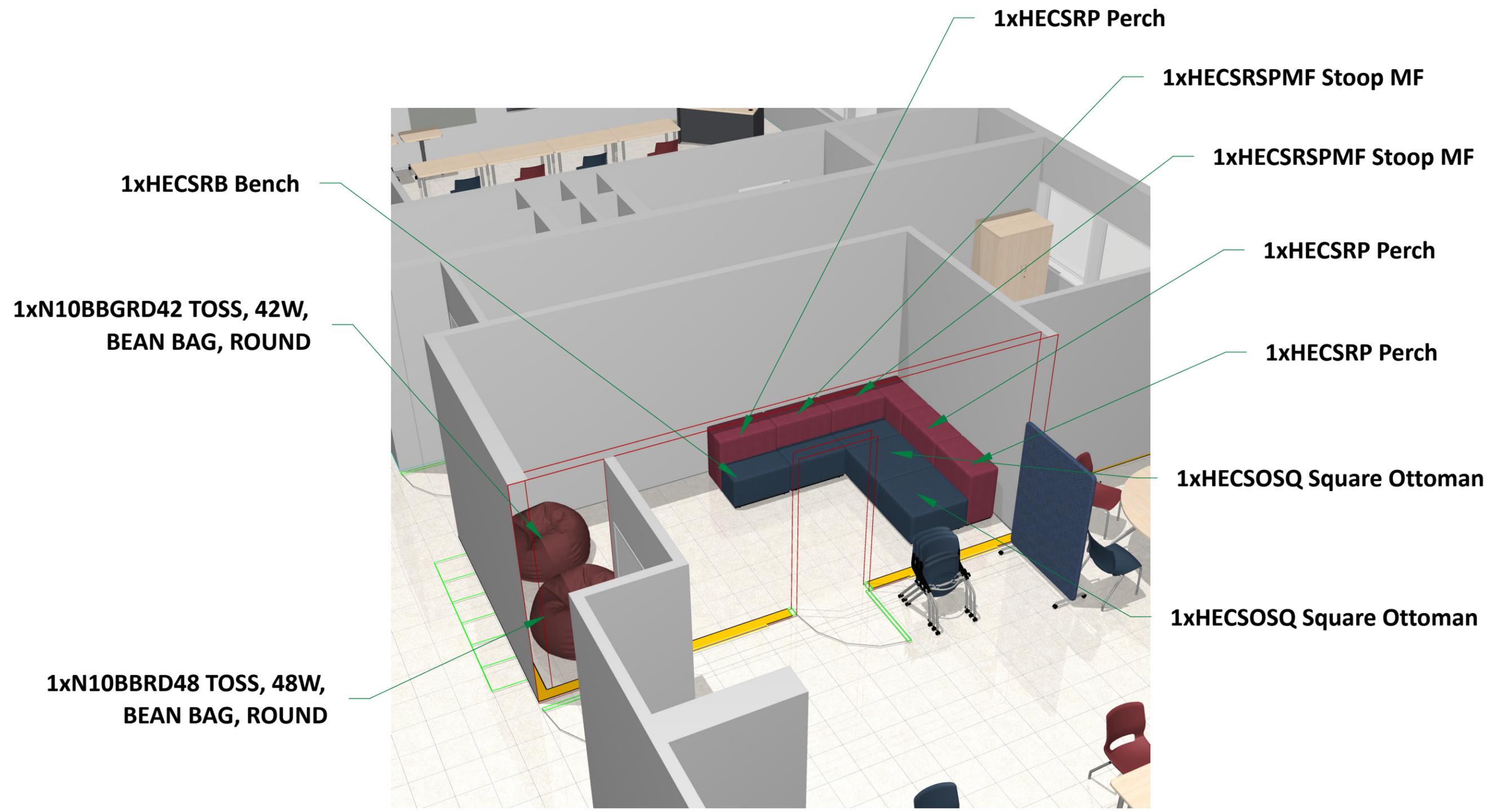
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NOTE: THESE ARE NOT CONSTRUCTION DOCUMENTS. ALL DIMENSIONS ARE RELATED TO FURNITURE ONLY.

FARMINGTON PUBLIC SCHOOLS
VISIONS UNLIMITED SCHOOL



Finishes Shown:



MOXIE BLUEBERRY MOXIE MULBERRY SILVERTEX RASPBERRY

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD/ MOCI SENSORY RMS-FINISHES AND FABRICS

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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MOTIVATE- MULBERRY



LAMINATE- MANITOBA MAPLE



BANQUETTE VINYL- BURGUNDY 518765

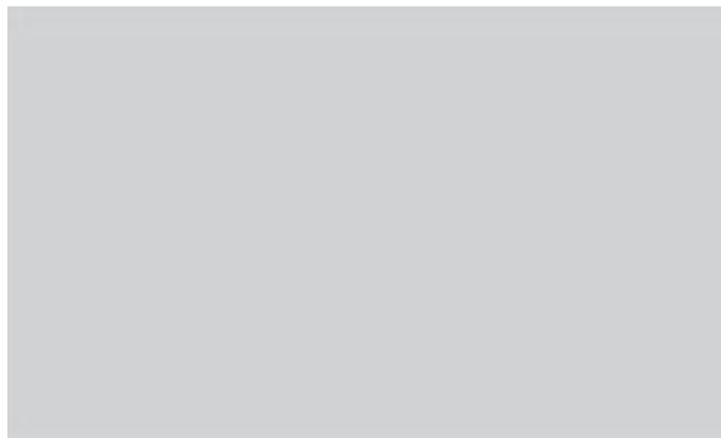


TABLE BASE- SILVER

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**VISIONS CAFE AND
CAFETERIA FINISHES AND
FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



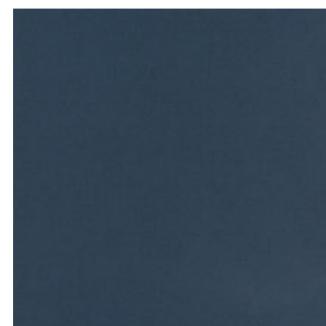
PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



PAINT-TEXTURED CHARCOAL



SOFA: MOXIE- BLUBERRY



MEDIA TECH- CLASSIC MAPLE



MEDIA TECH- CLASSIC WHITE



MEDIA TECH- BLACK

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**LIFE SKILLS FINISHES AND
FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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SEATING: MOXIE- BLUBERRY



LAMINATE- FIELD ELM

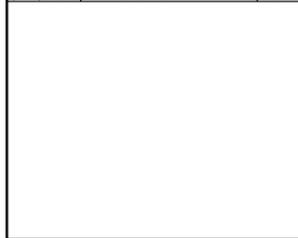


PAINT- SILVER TEXTURE

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



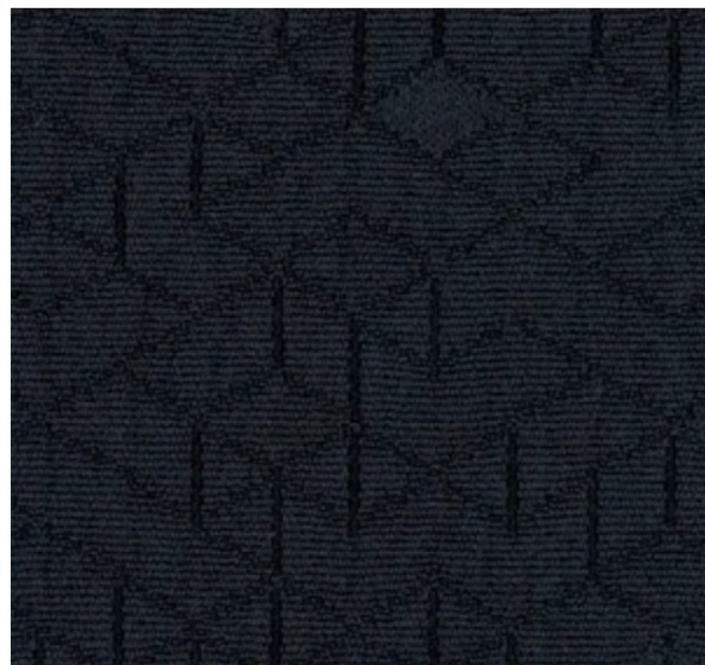
**LOBBY FINISHES AND
FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



**IGNITION SEATING- APEX BLACKBERRY
BLACK MESH BACK**



LAMINATE- FIELD ELM



PAINT- SILVER TEXTURE



TACKBOARD: SPIN ALABASTER

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**TEACHER OFFICES FINISHES
AND FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

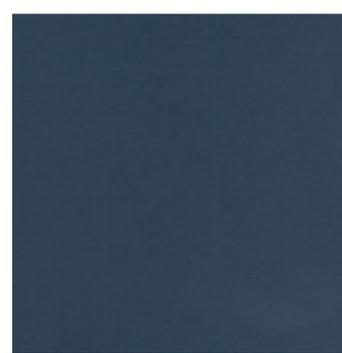
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**FARMINGTON
PUBLIC SCHOOLS**

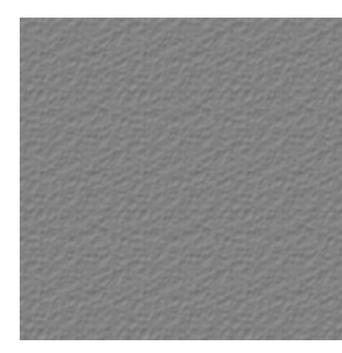
VISIONS UNLIMITED SCHOOL



MOXIE - BLUEBERRY



MOXIE - MULBERRY



TENNSCO PAINT- MED GREY



LAMINATE- FIELD ELM



LAMINATE-CHARCOAL



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



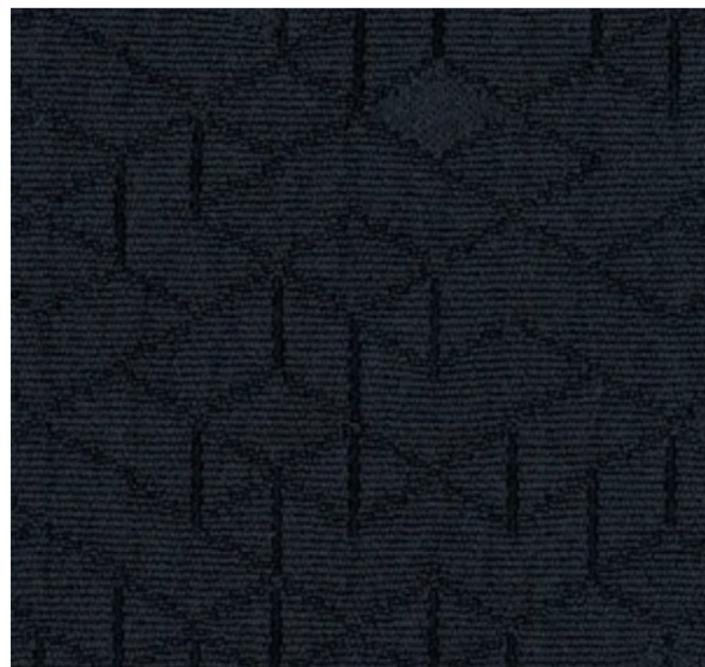
**OT/T FINISHES AND
FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

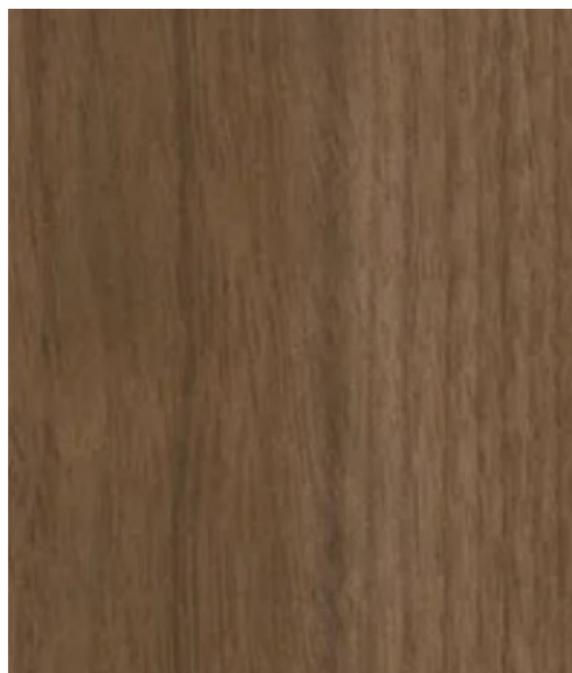
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**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



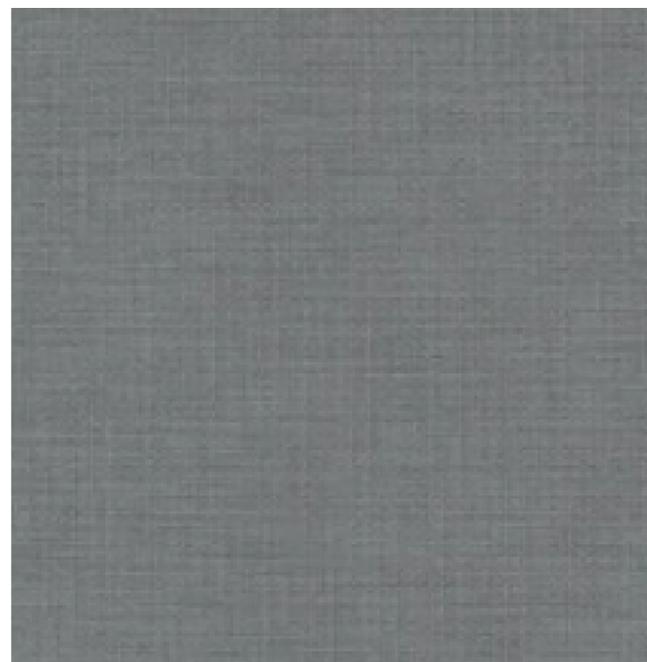
**IGNITION SEATING- APEX BLACKBERRY
BLACK MESH BACK**



LAMINATE- PINNACLE



PAINT- SILVER



TACKBOARD: APPOINT DARK PEWTER

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**PRINCIPAL OFFICE FINISHES
AND FABRICS**

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

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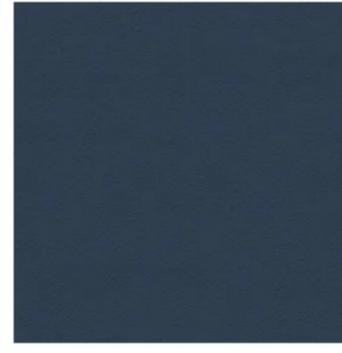
NOTE: THESE ARE NOT CONSTRUCTION DOCUMENTS. ALL DIMENSIONS ARE RELATED TO FURNITURE ONLY.

**FARMINGTON
PUBLIC SCHOOLS**

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



LAMINATE- FIELD ELM



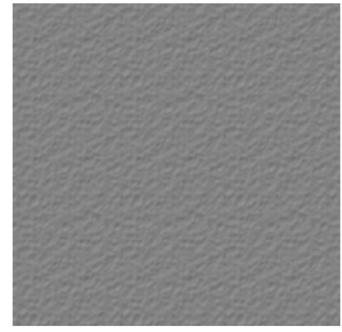
LAMINATE-CHARCOAL



CONTOURETT- NAVY



**IGNITION CHAIR- APEX BLACKBERRY
BLACK MESH BACK**



TENNSCO PAINT- MED GREY



LAMINATE- NATURAL MAPLE



BUTCHER BLOCK



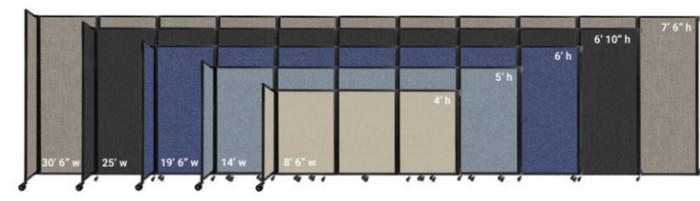
MEDIA TECH LAM- CLASSIC MAPLE



MEDIA TECH LAM- FORMICA BLACK



VERSARE SCREEN



8'6"W X 7'6"H VERSARE SCREEN

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

**PRODUCTION RM FINISHES
AND FABRICS**

SCALE: AS NOTED
SALES: JF VELLOZZO
DESIGNER: Jayne Hillsman

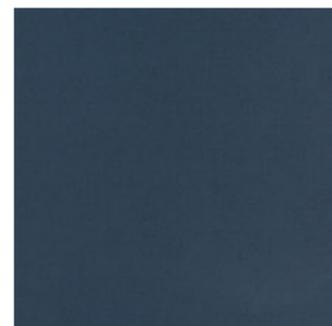
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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



MOXIE MULBERRY



MOXIE BLUEBERRY



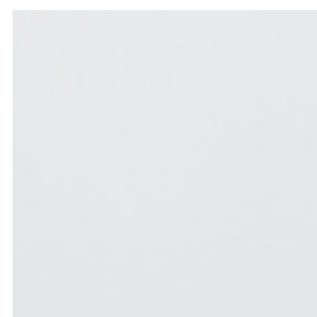
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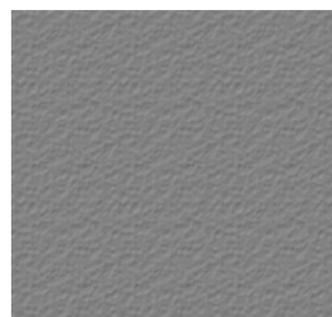
LAMINATE- FIELD ELM



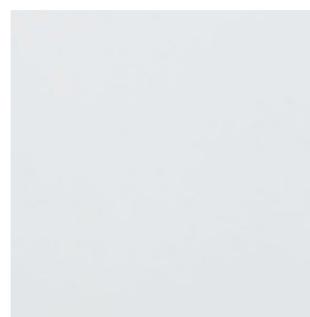
PAINT-TEXTURED CHARCOAL



HON PAINT-DESIGNER WHITE



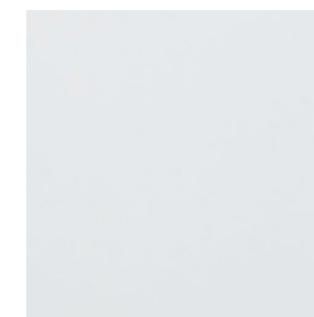
TENNSCO PAINT- MED GREY



SAFCO LAMINATE- WHITE



SAFCO LAMINATE- ASIAN SAND



SAFCO PAINT- WHITE

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH



STAFF LOUNGE FINISHES AND FABRICS

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



MOTIVATE- MULBERRY



MOTIVATE- REGATTA



PAINT- PLATINUM METALLIC



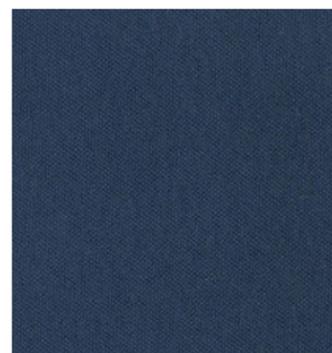
LAMINATE- FIELD ELM



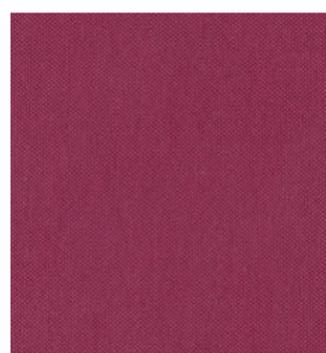
LAMINATE-CHARCOAL



CONTOURETT- NAVY



SILVERTEX JET



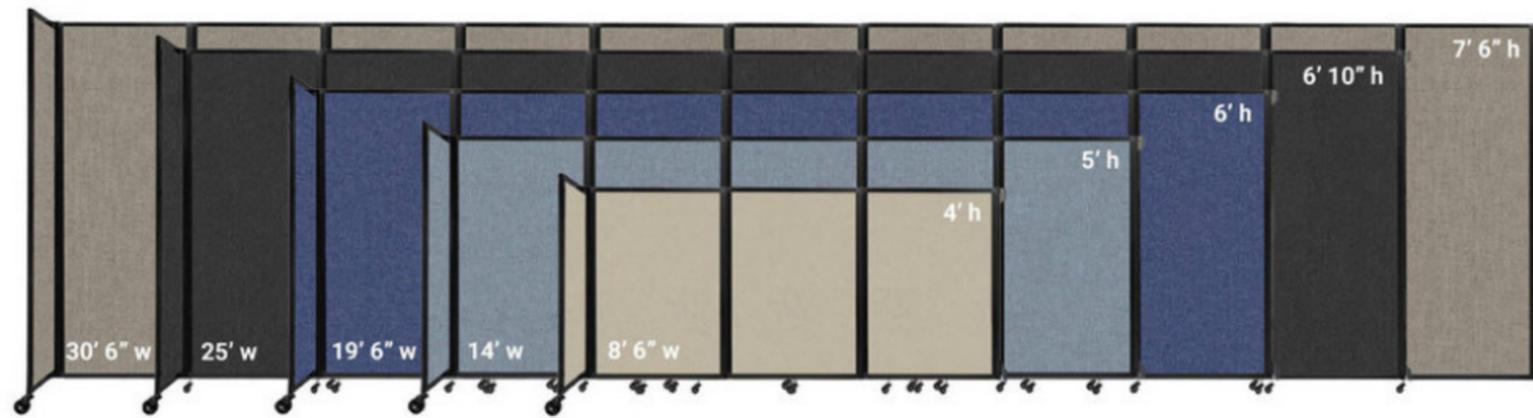
SILVERTEX RASPBERRY



**IGNITION CHAIR- APEX BLACKBERRY
 BLACK MESH BACK**



**HASKELL LAMINATE-
 NATURAL RIFT**



8'6"W X 7'6"H VERSARE SCREEN



VERSARE SCREEN



NORIX ROCKER- LAGOON

DATE	DESCRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI FINISHES AND FABRICS

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

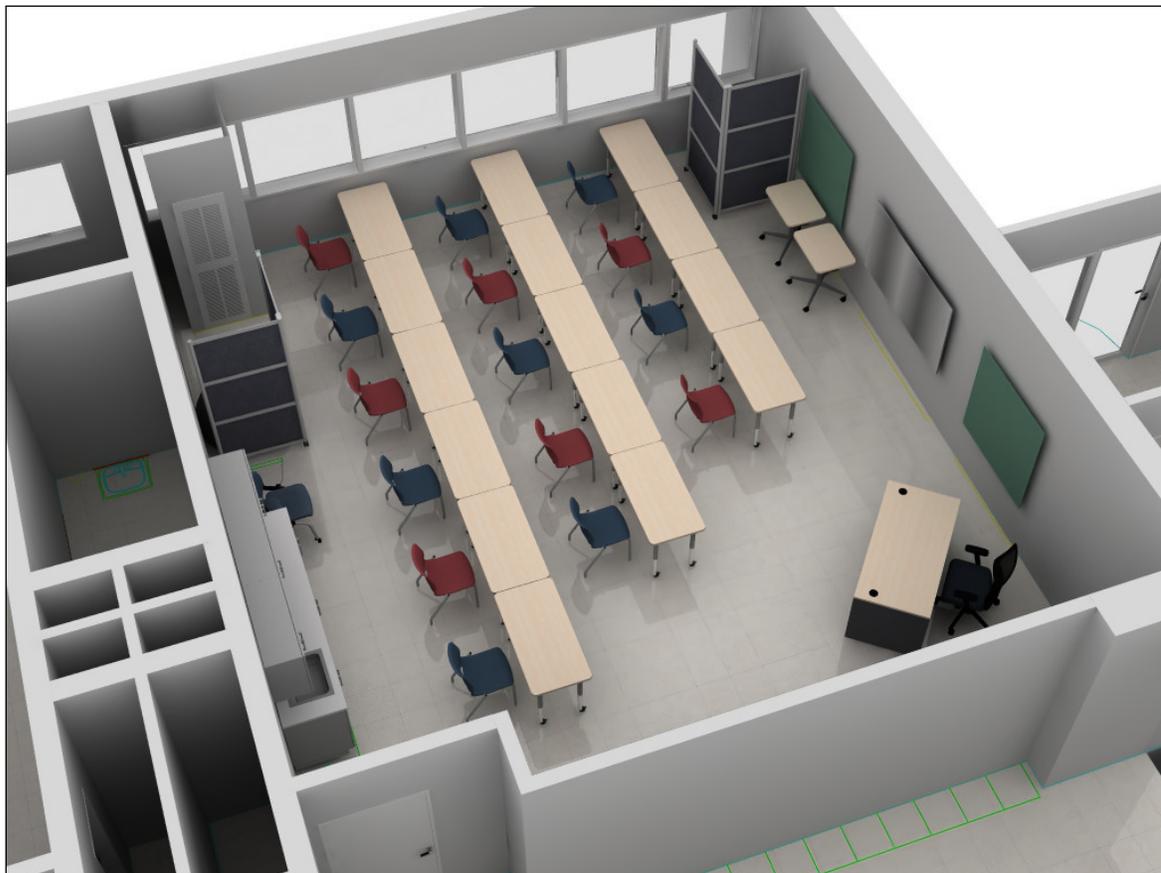
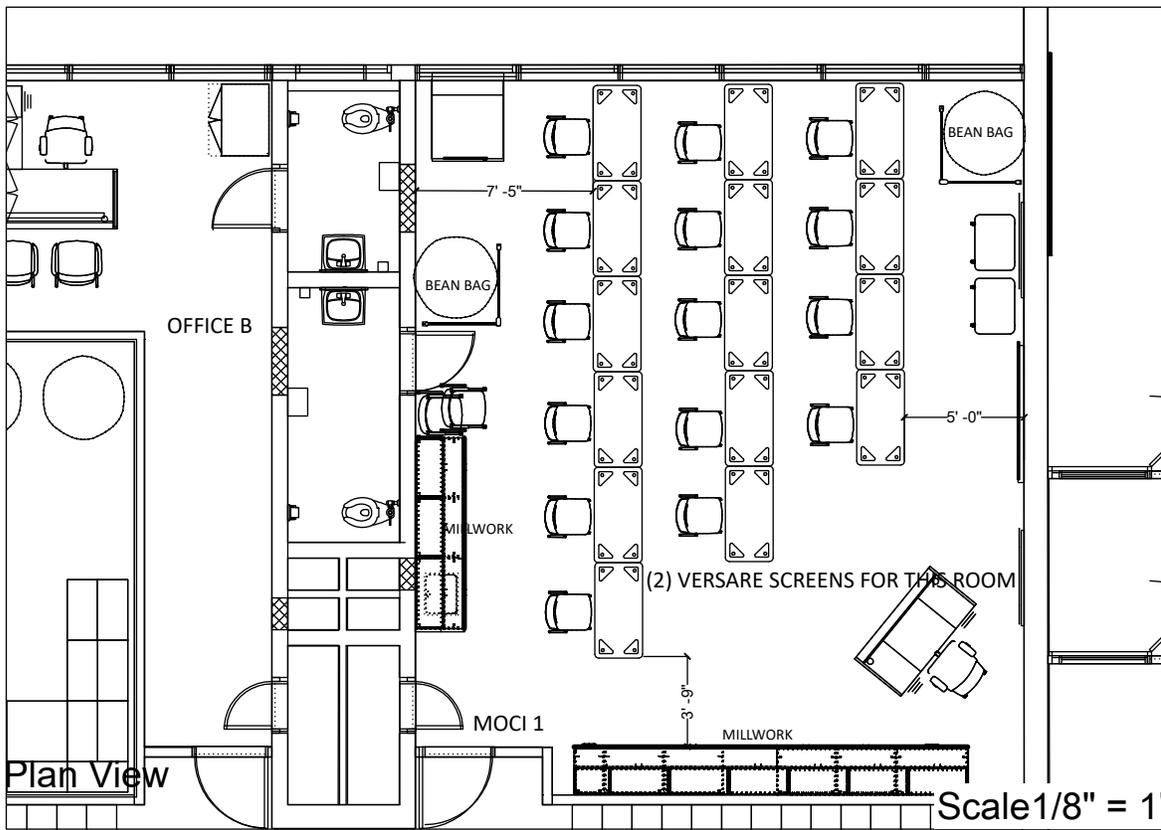
c:\Users\Jayne-Hillsman\Office Depot\Interiors-Furniture - Project_Design\2023 Projects\FARMINGTON SCHOOL DIST\VISIONS ADULT LEARNING\031423_FARMINGTON_SCHOOLS_VISIONS SPACE PLAN.cmdrwr

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 1 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

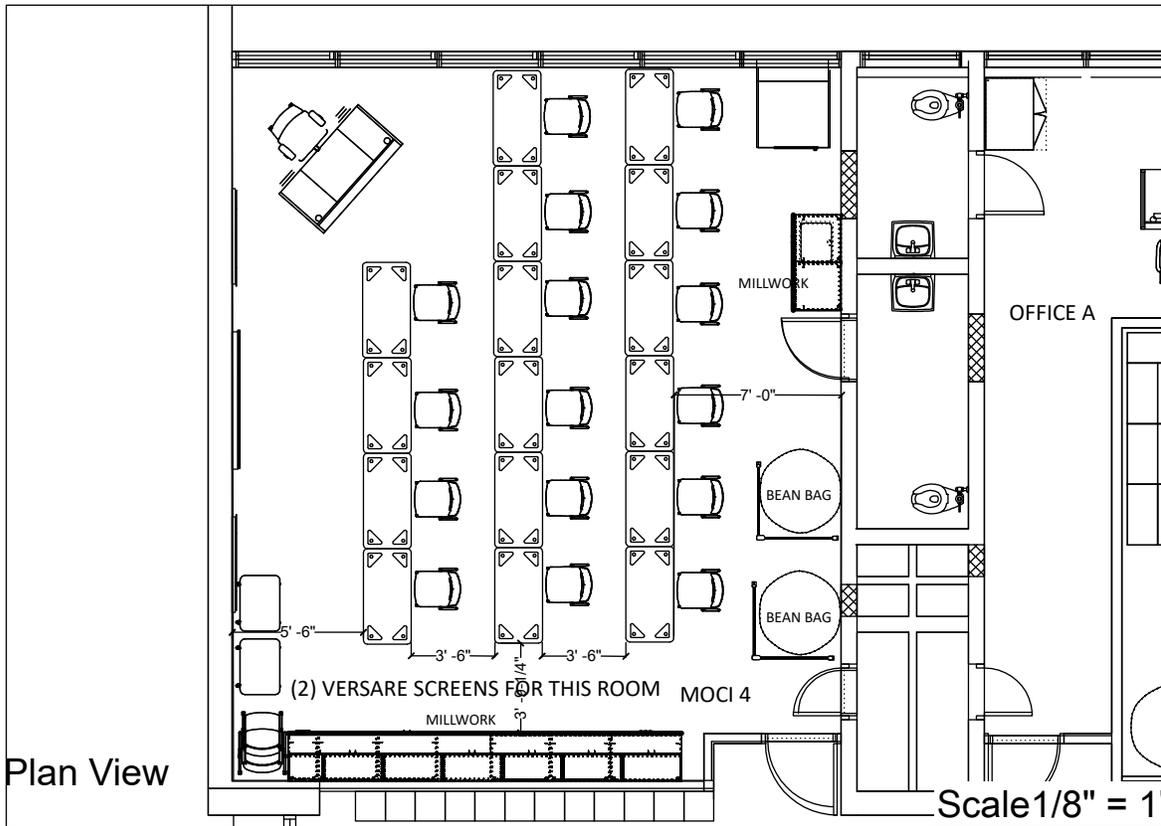
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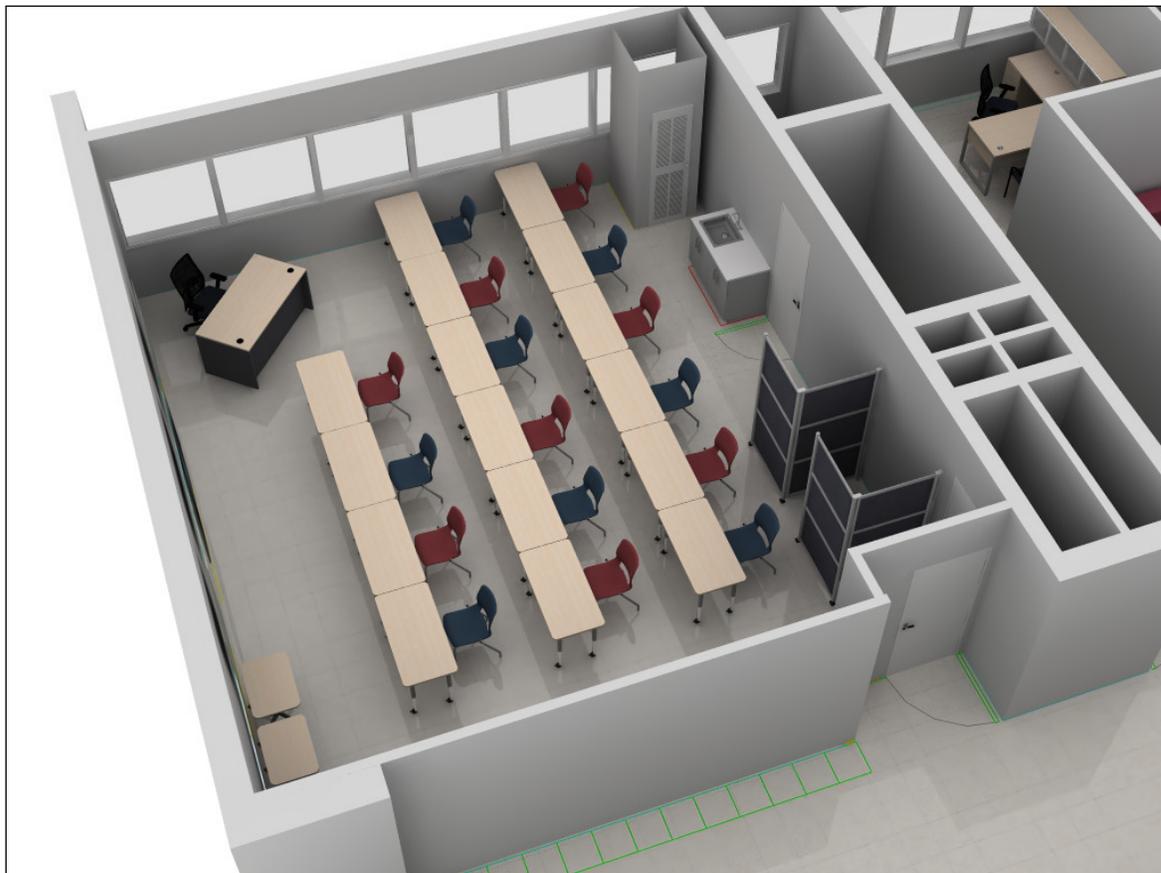
FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 4 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

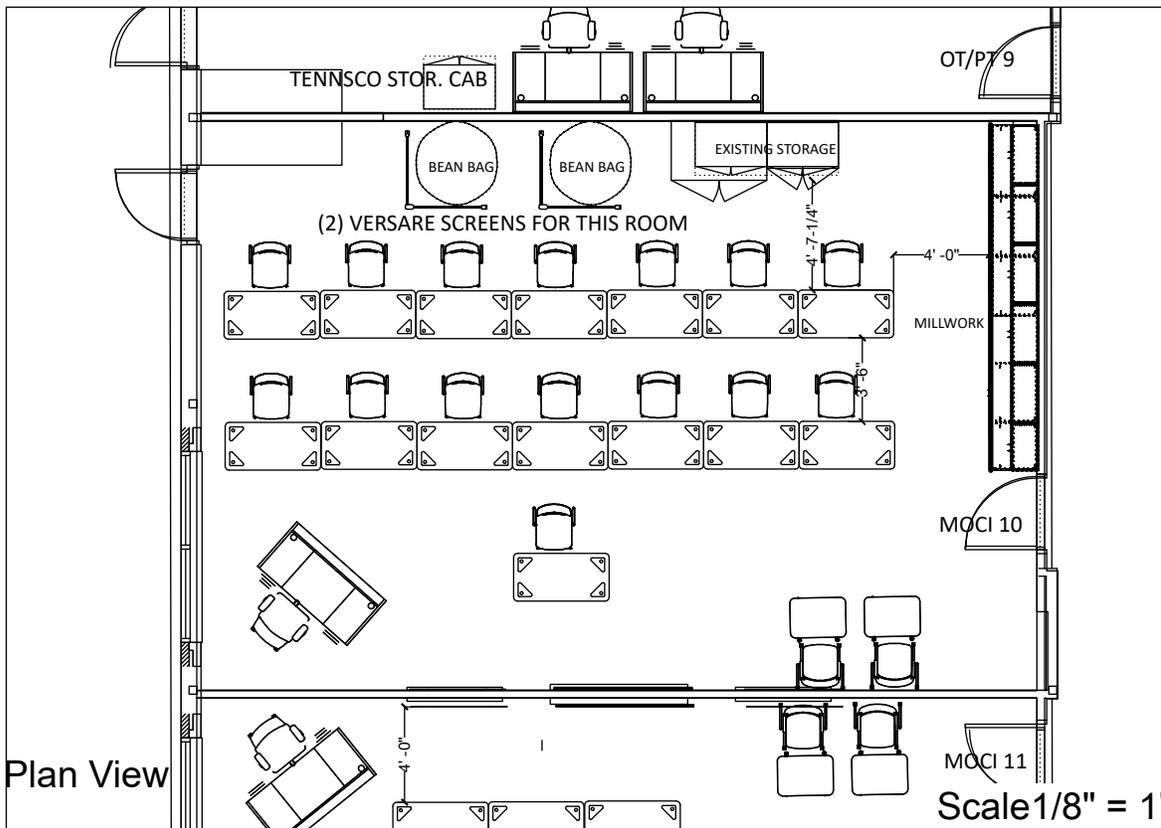
DESIGNER: Jayne Hillsman

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 10 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

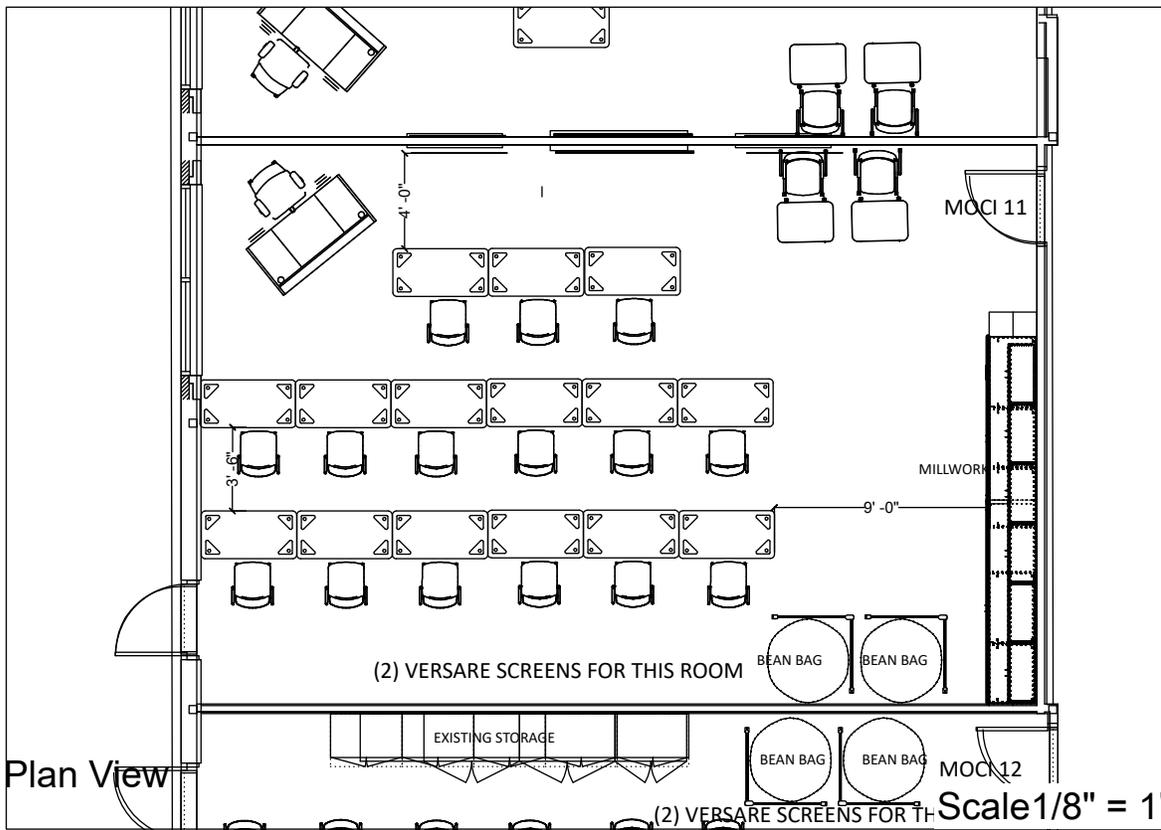
SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 11 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

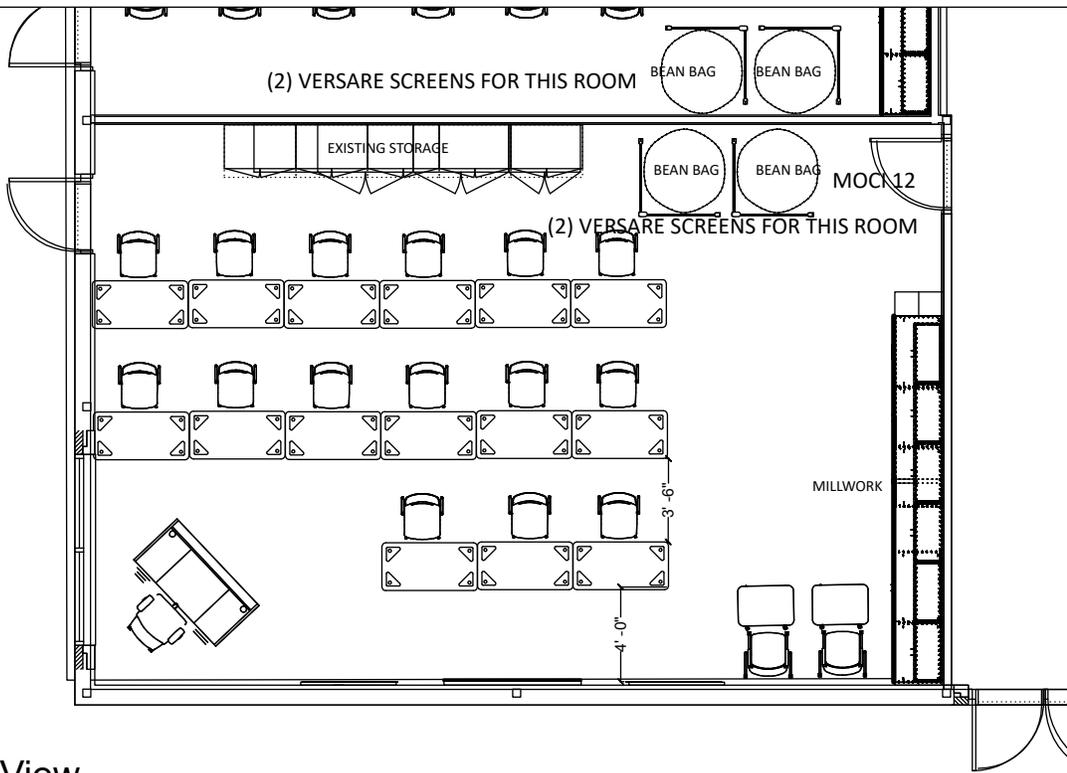
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Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

MOCI 12 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

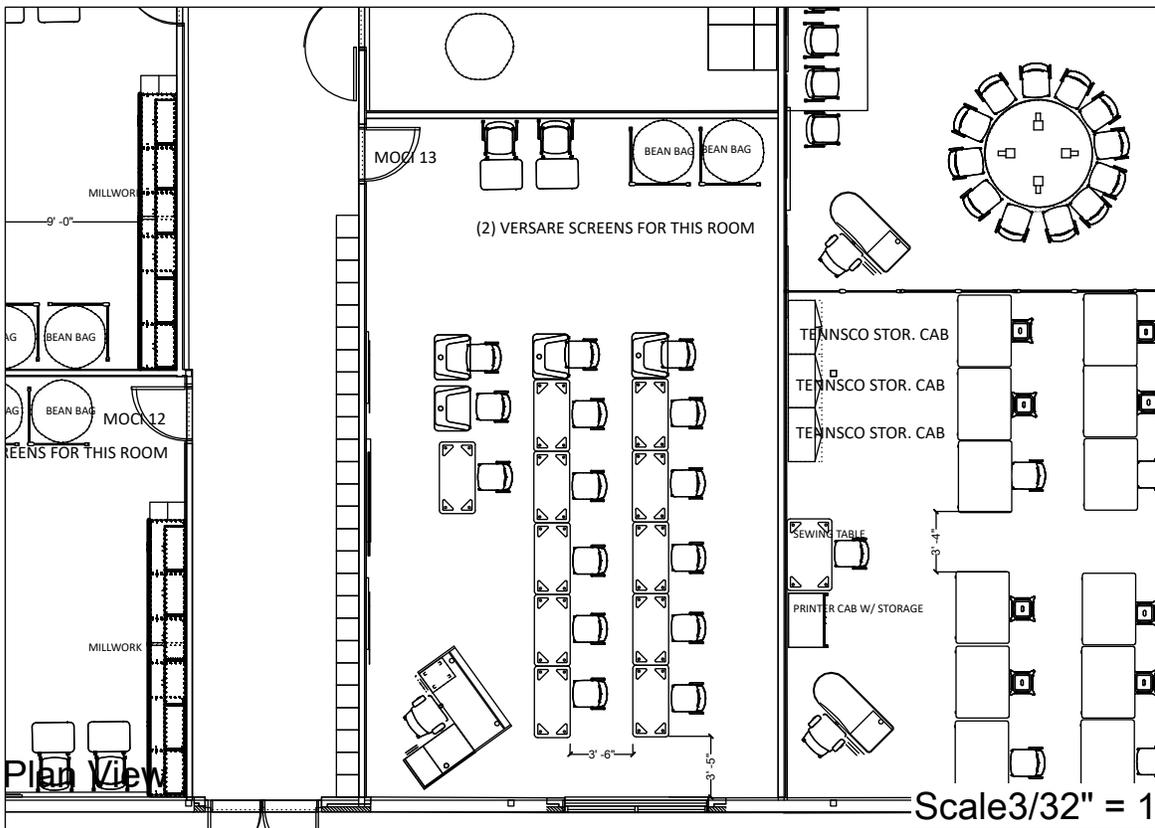
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Scale 3/32" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
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5/18/2023	REVISIONS	JH

MOCI 13 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

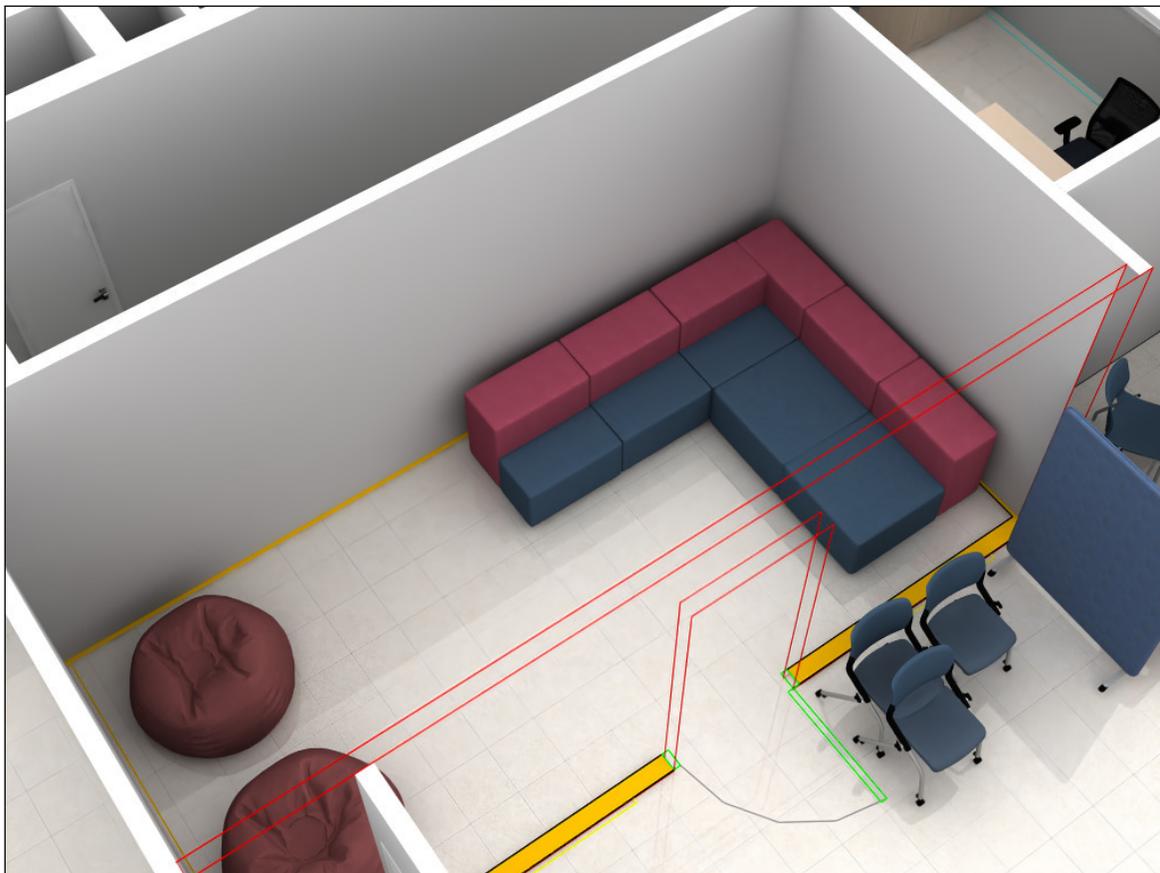
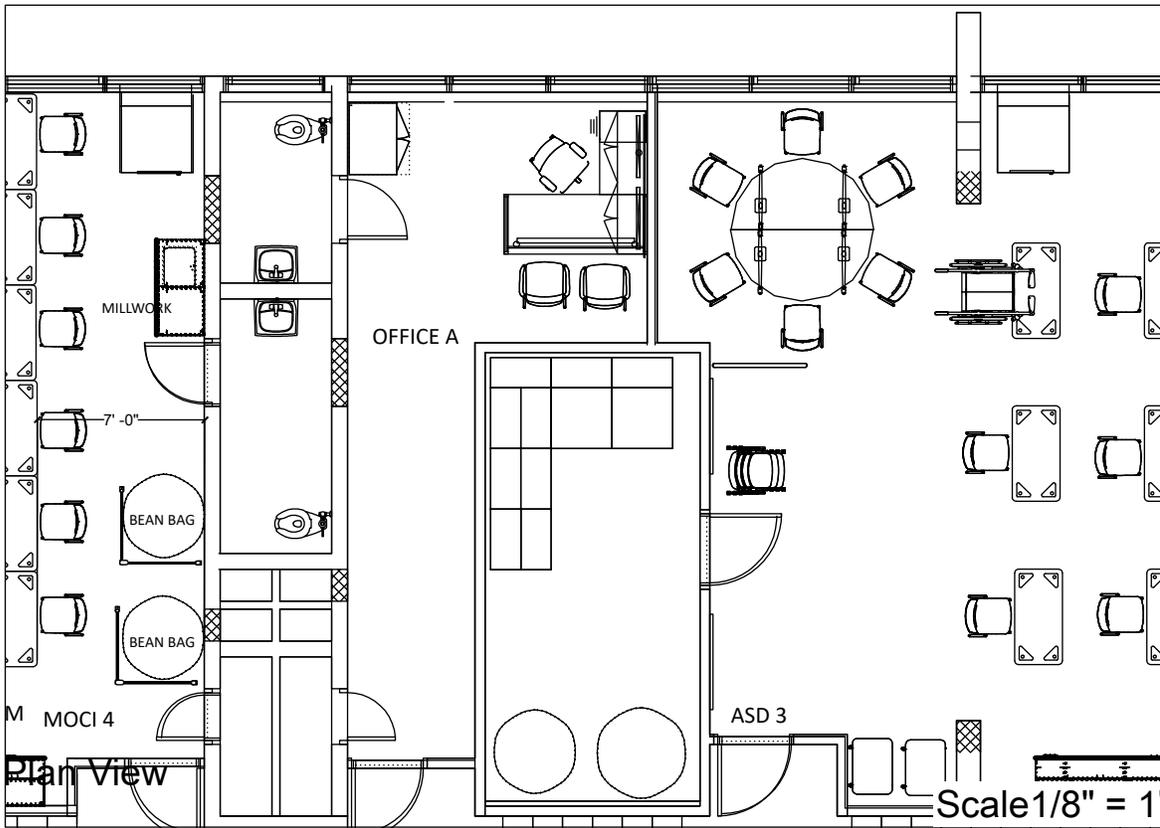
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VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL SENSORY RM

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

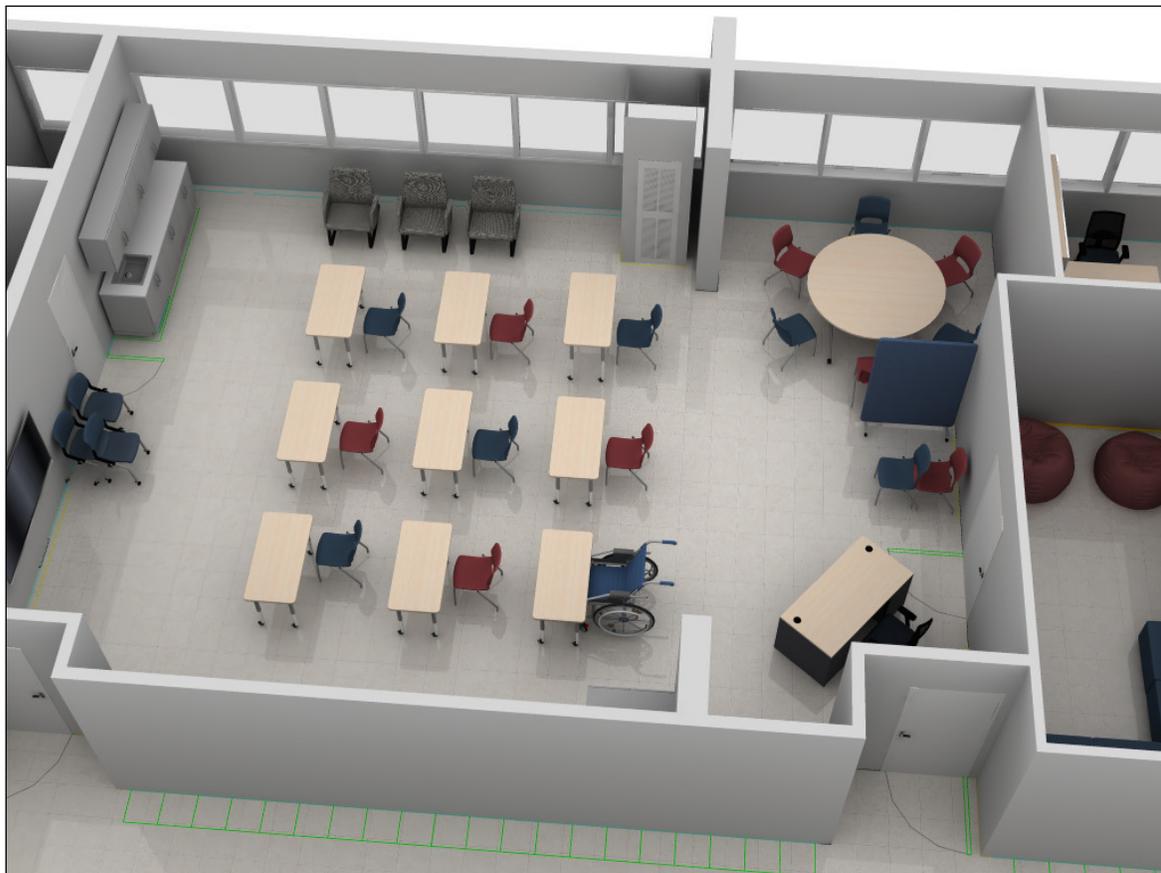
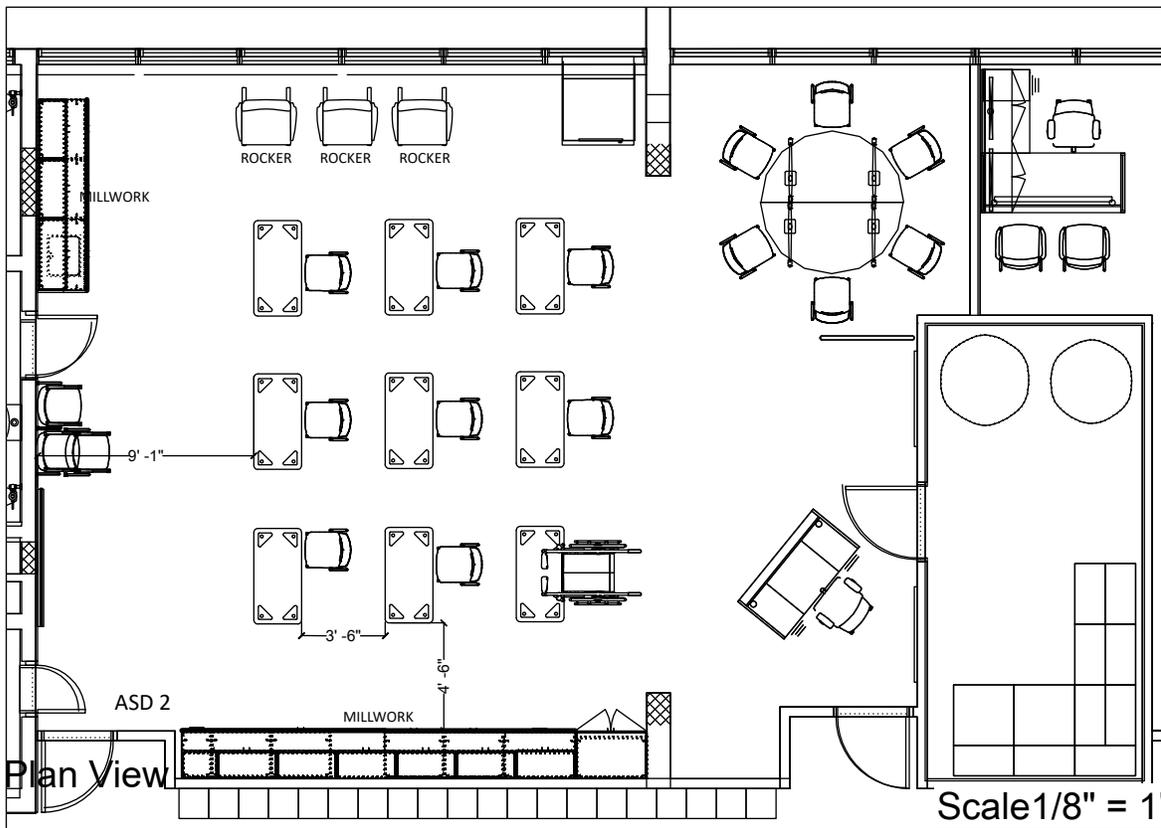
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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 2 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

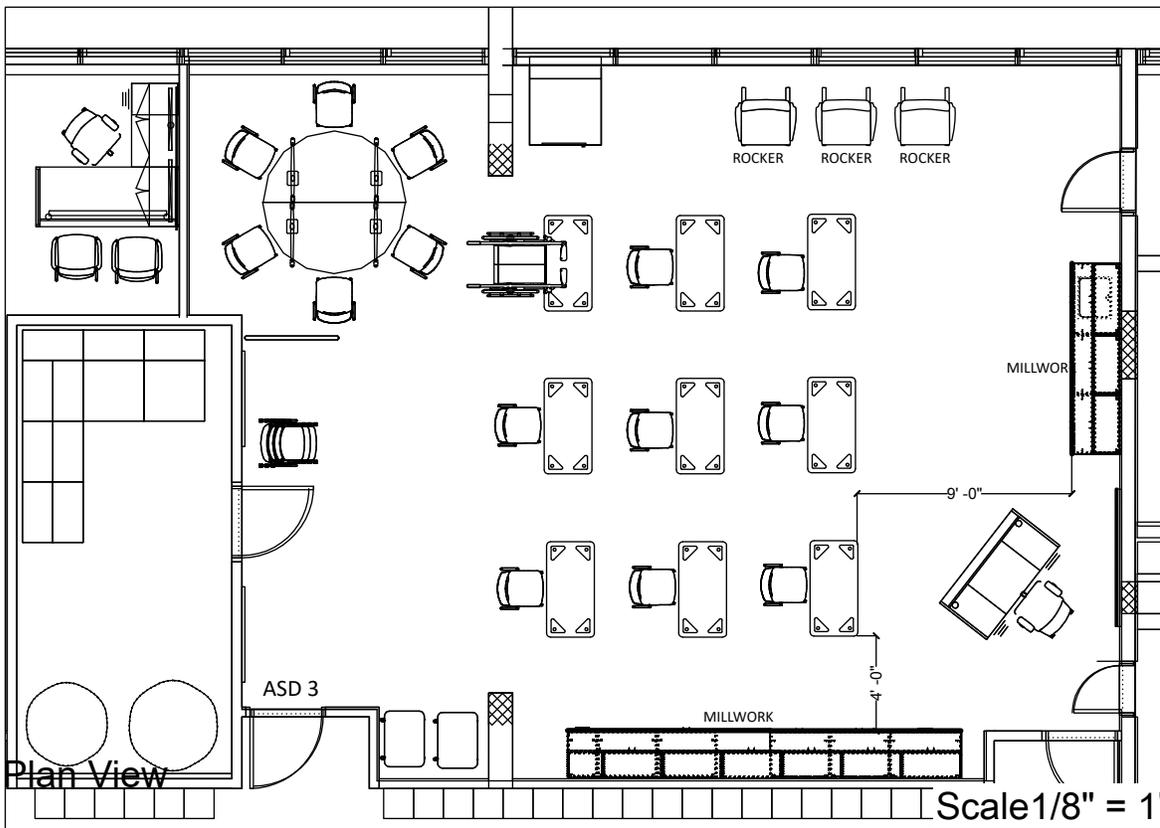
DESIGNER: Jayne Hillsman

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 3 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

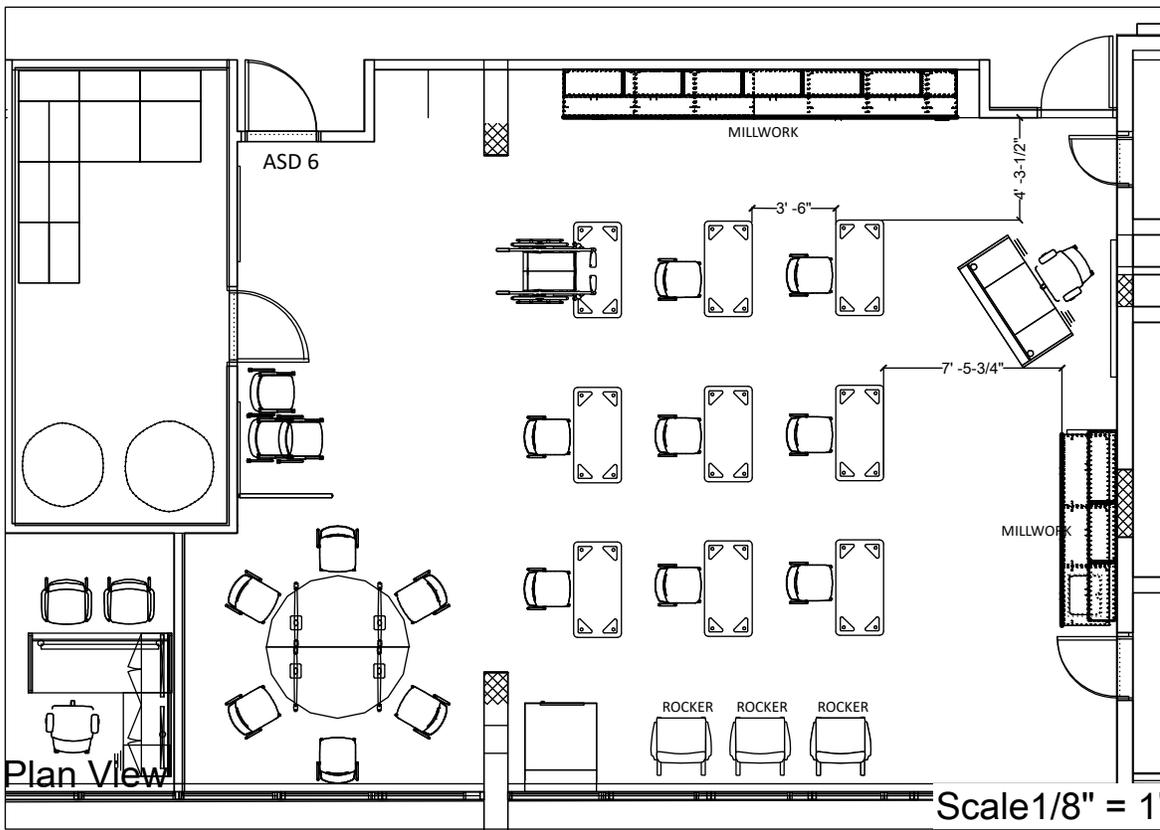
DESIGNER: Jayne Hillsman

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4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 6 SPACE PLAN

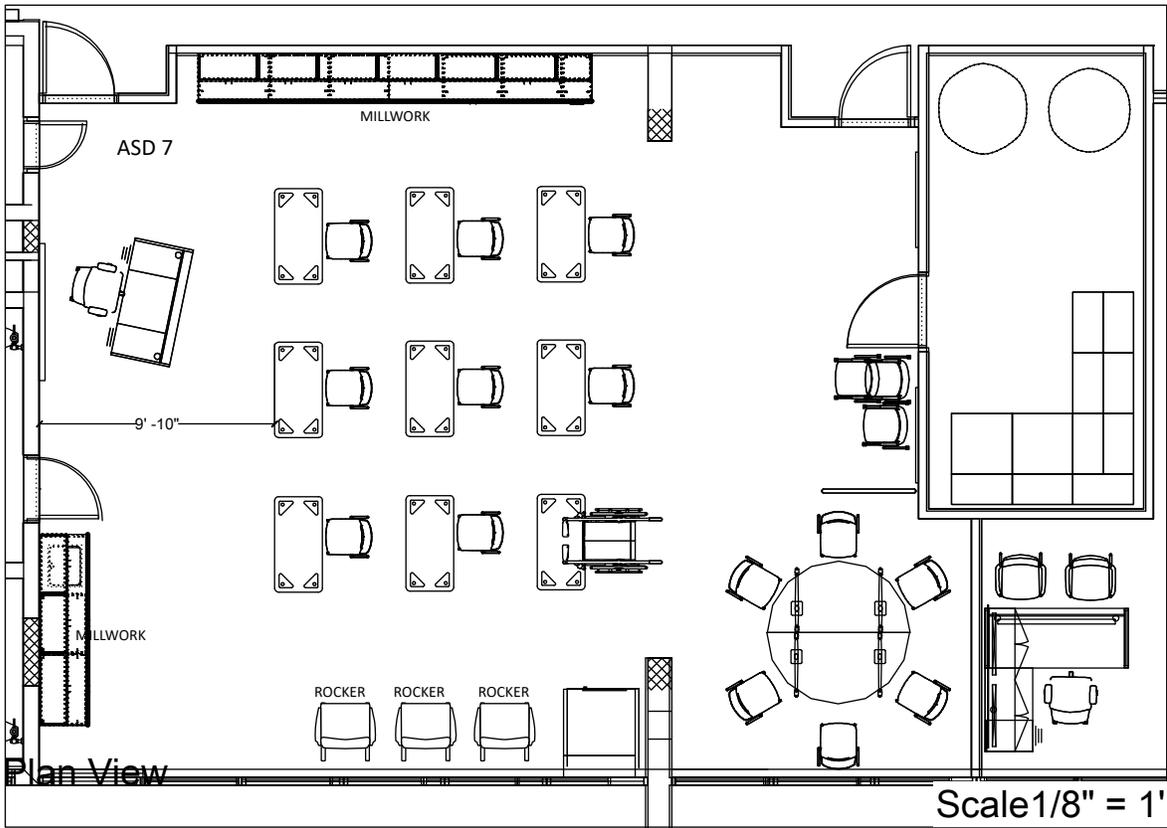
NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman



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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

ASD 7 SPACE PLAN

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

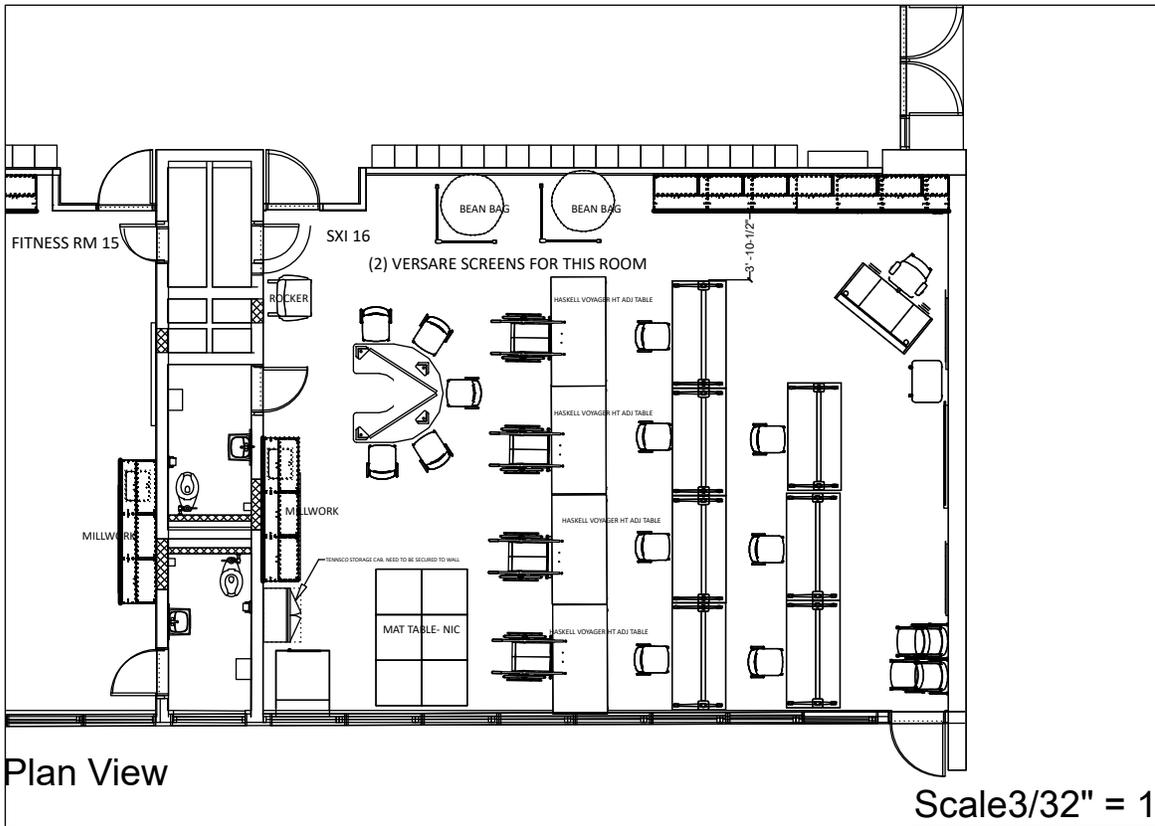
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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI 16 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

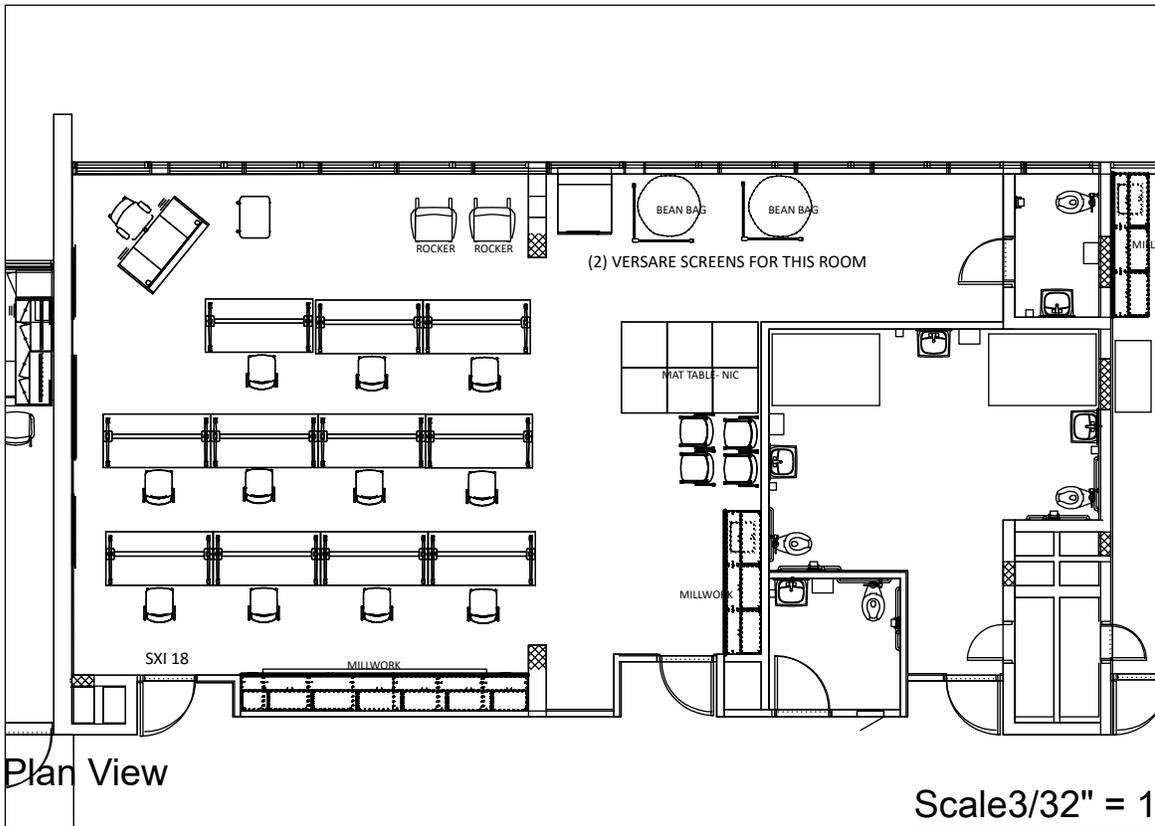
DESIGNER: Jayne Hillsman

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Plan View

Scale 3/32" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

SXI 18 SPACE PLAN

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

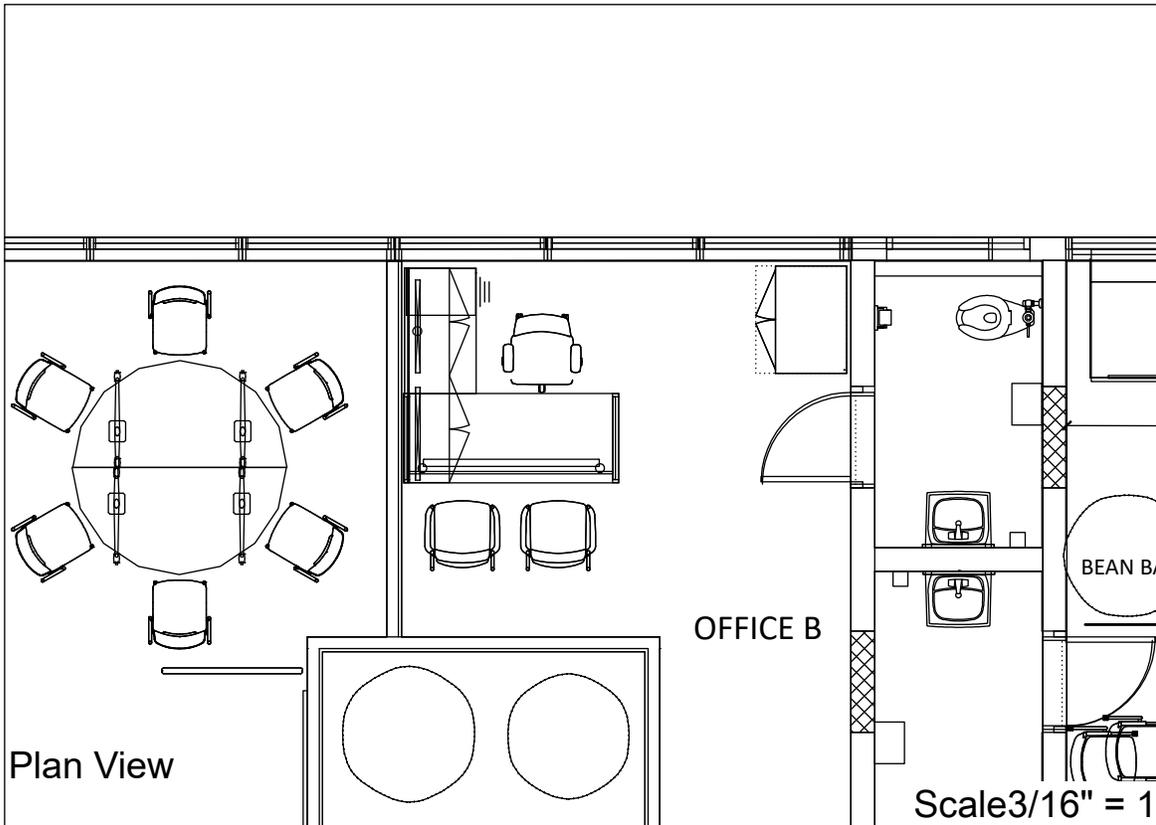
DESIGNER: Jayne Hillsman

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VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL TEACHER OFFICE

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

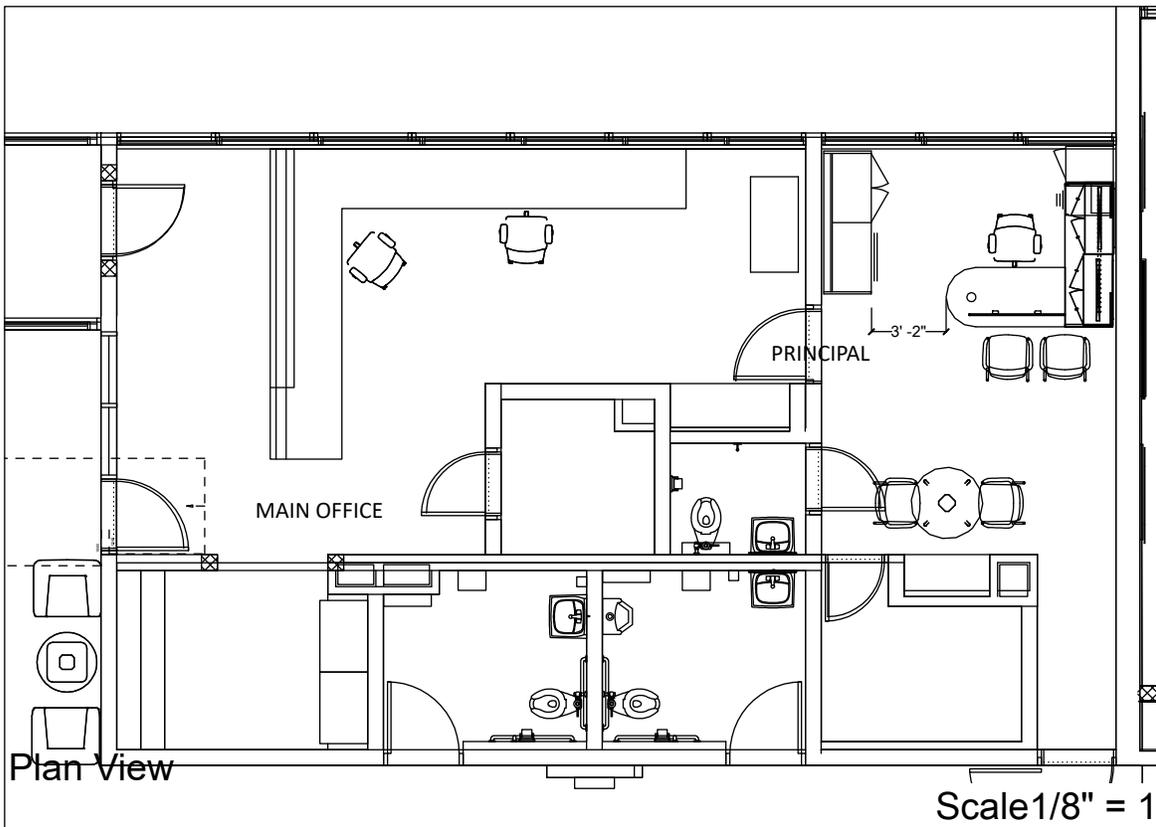
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Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL PRINCIPAL OFFICE

NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

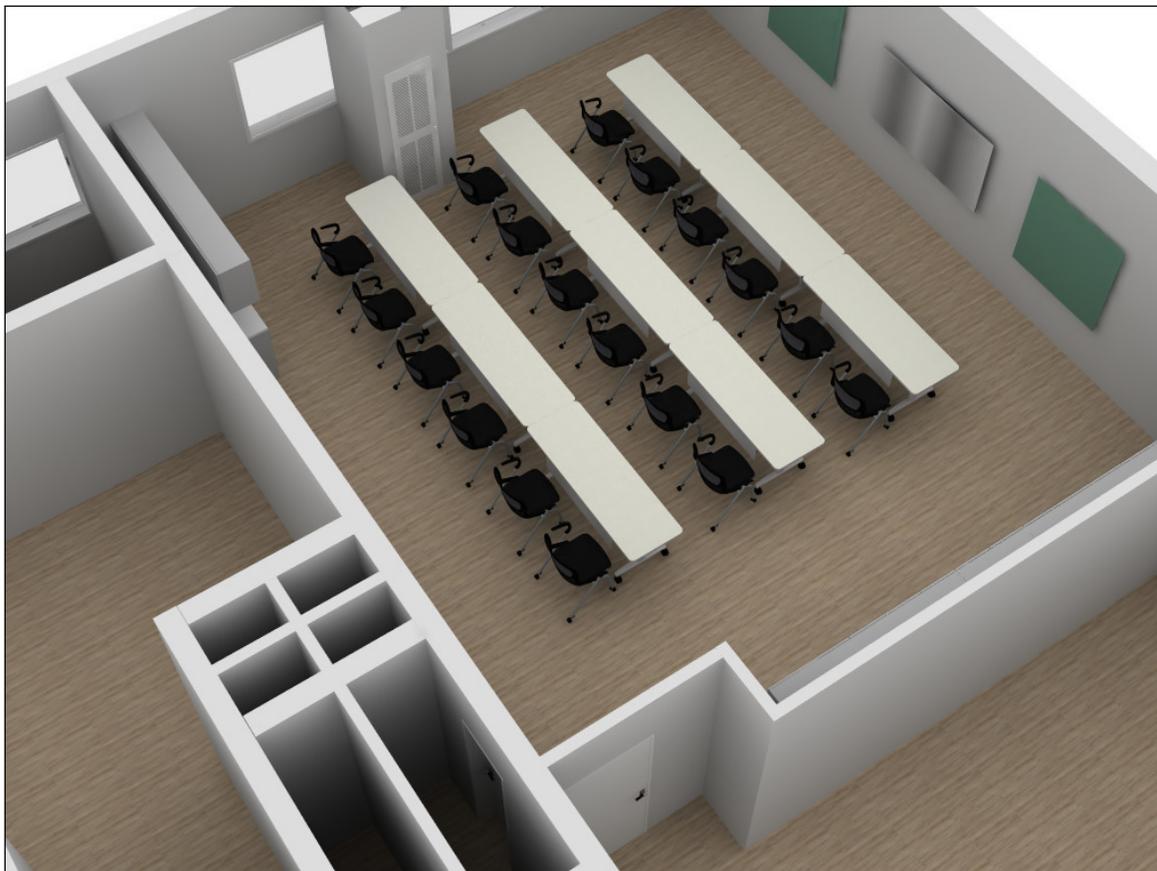
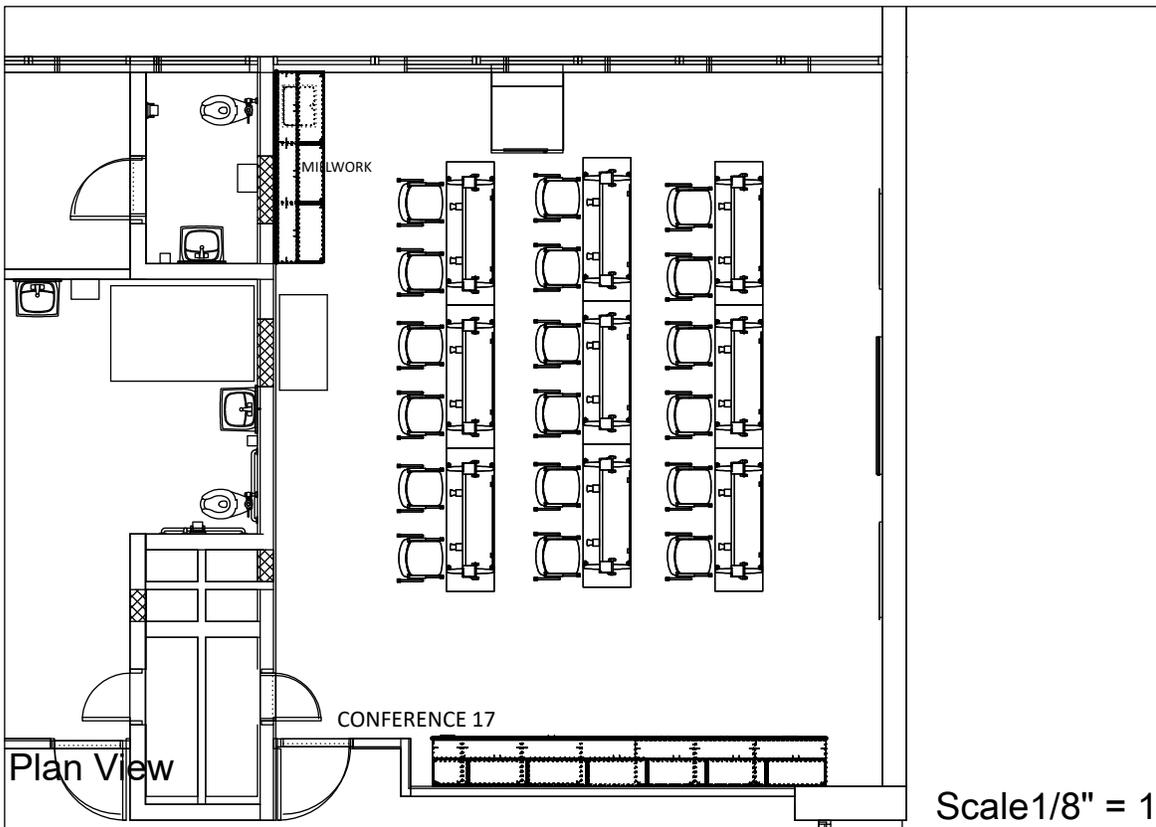
DESIGNER: Jayne Hillsman

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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

TYPICAL CONFERENCE RM

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

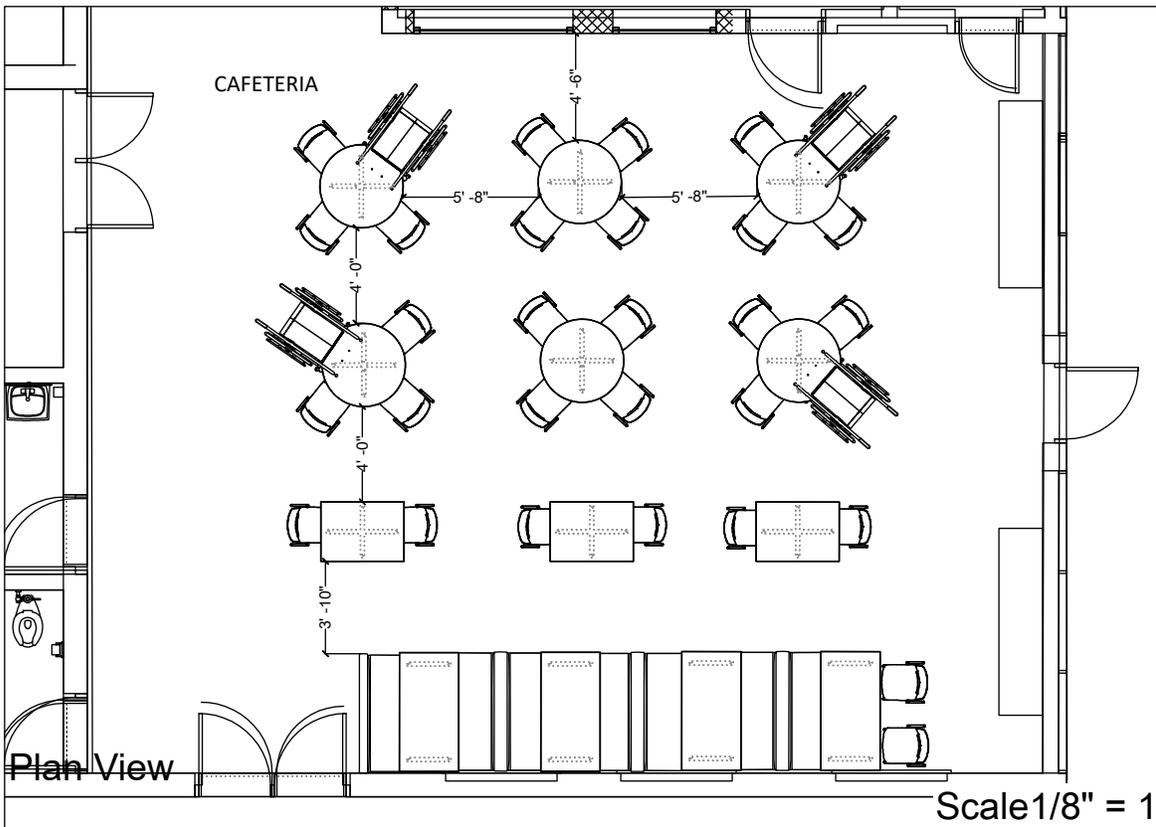
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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

CAFETERIA

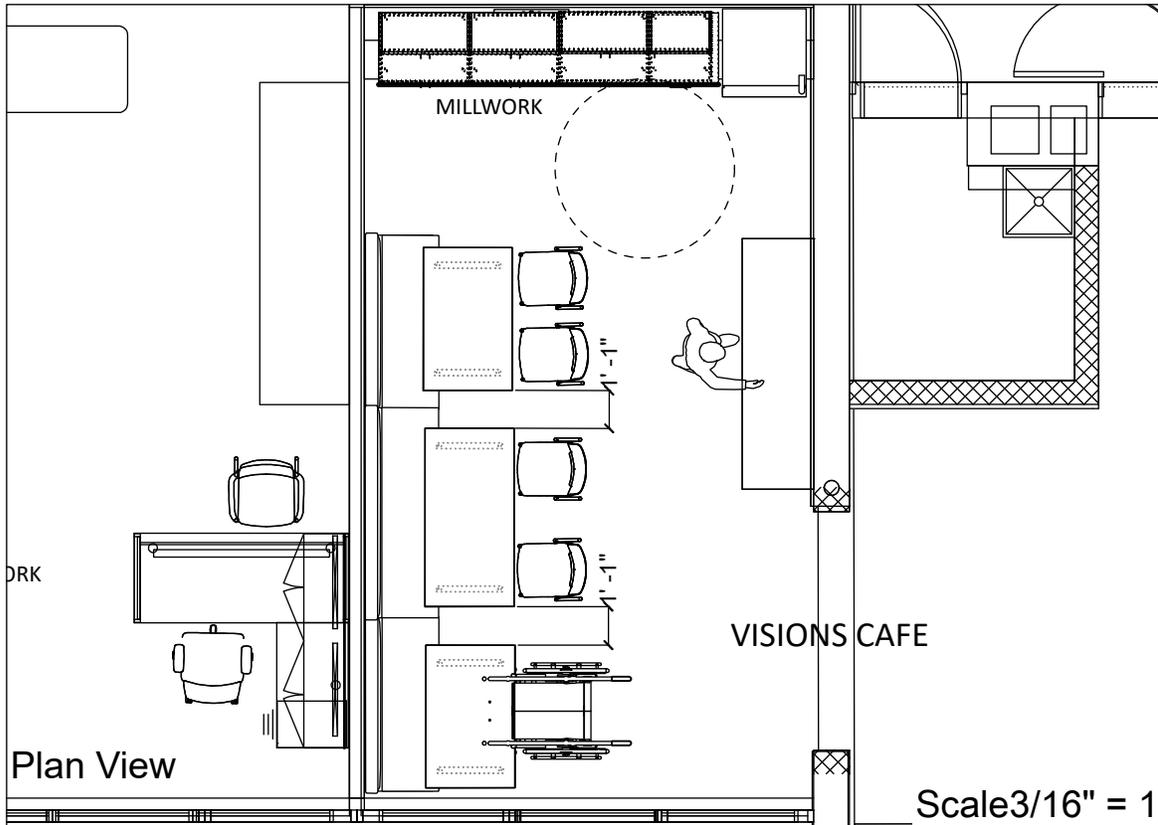
NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

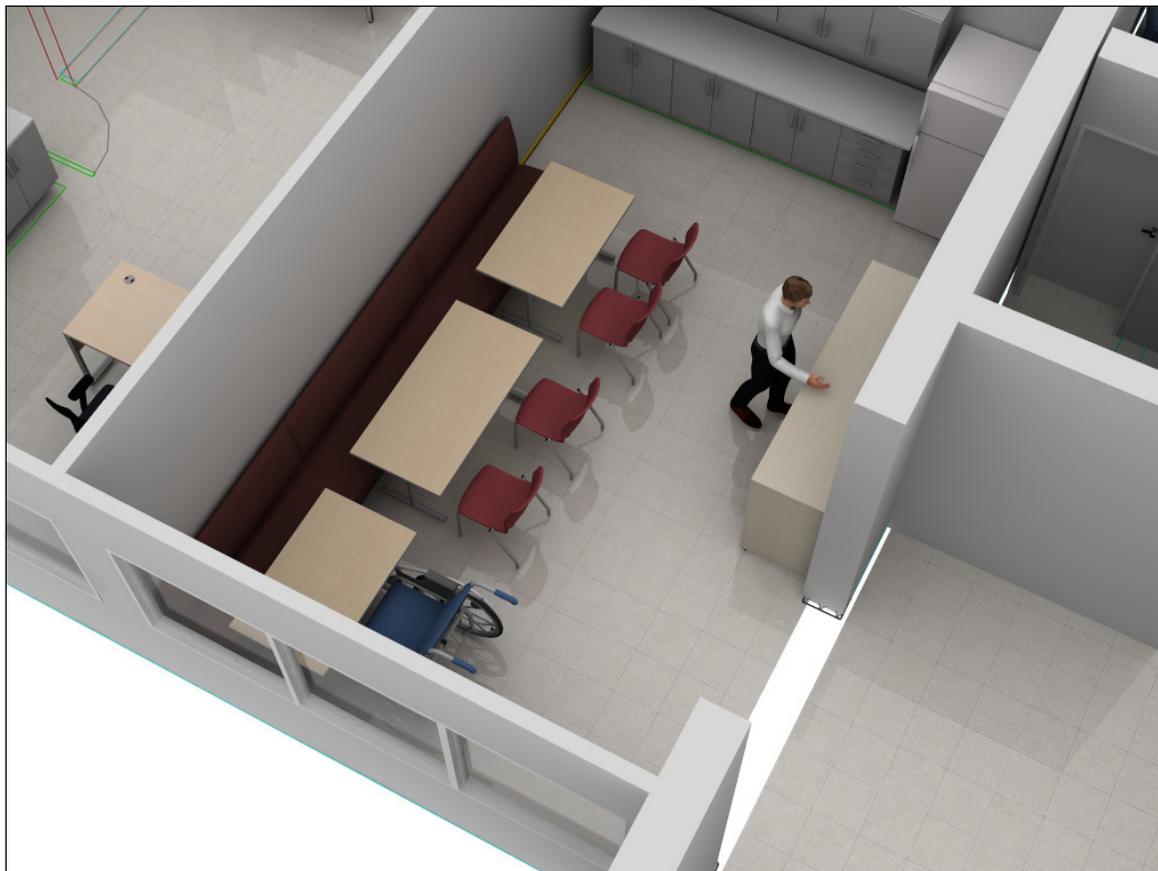


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VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

VISIONS CAFE

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

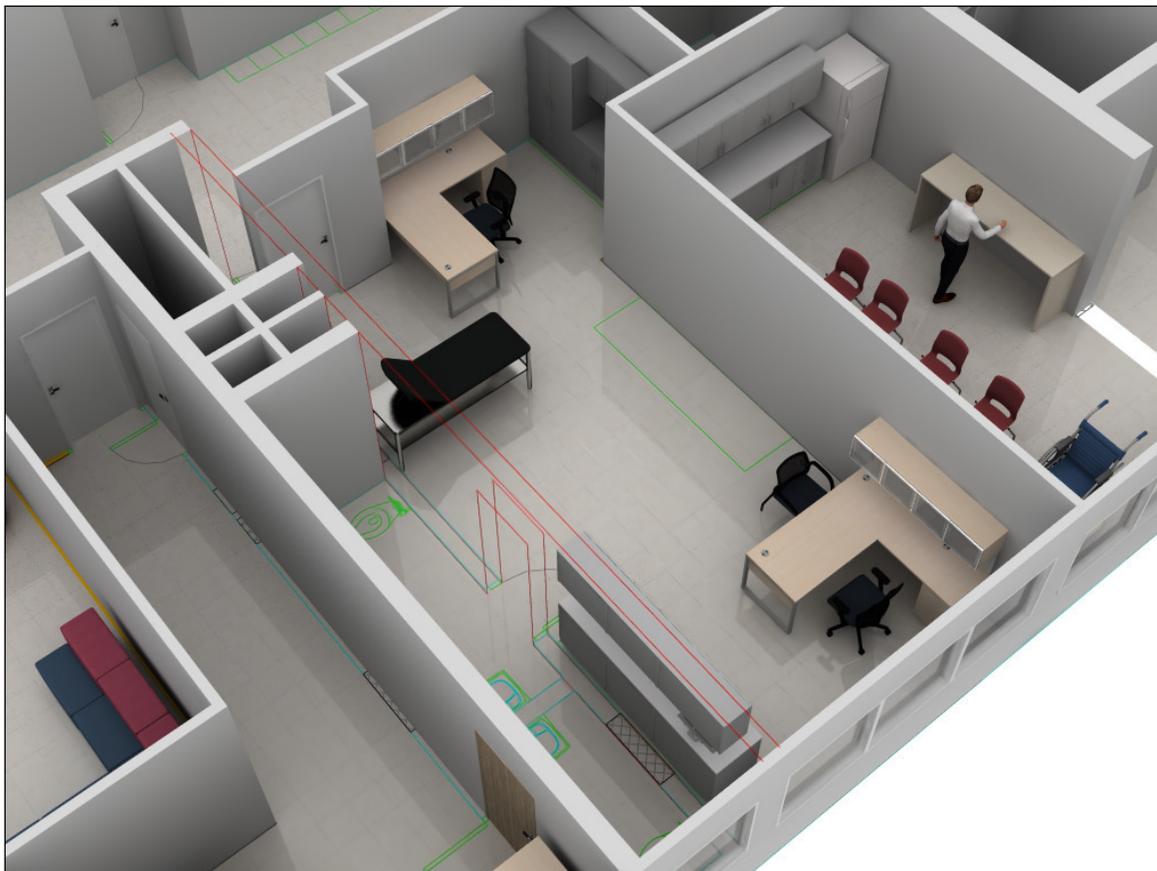
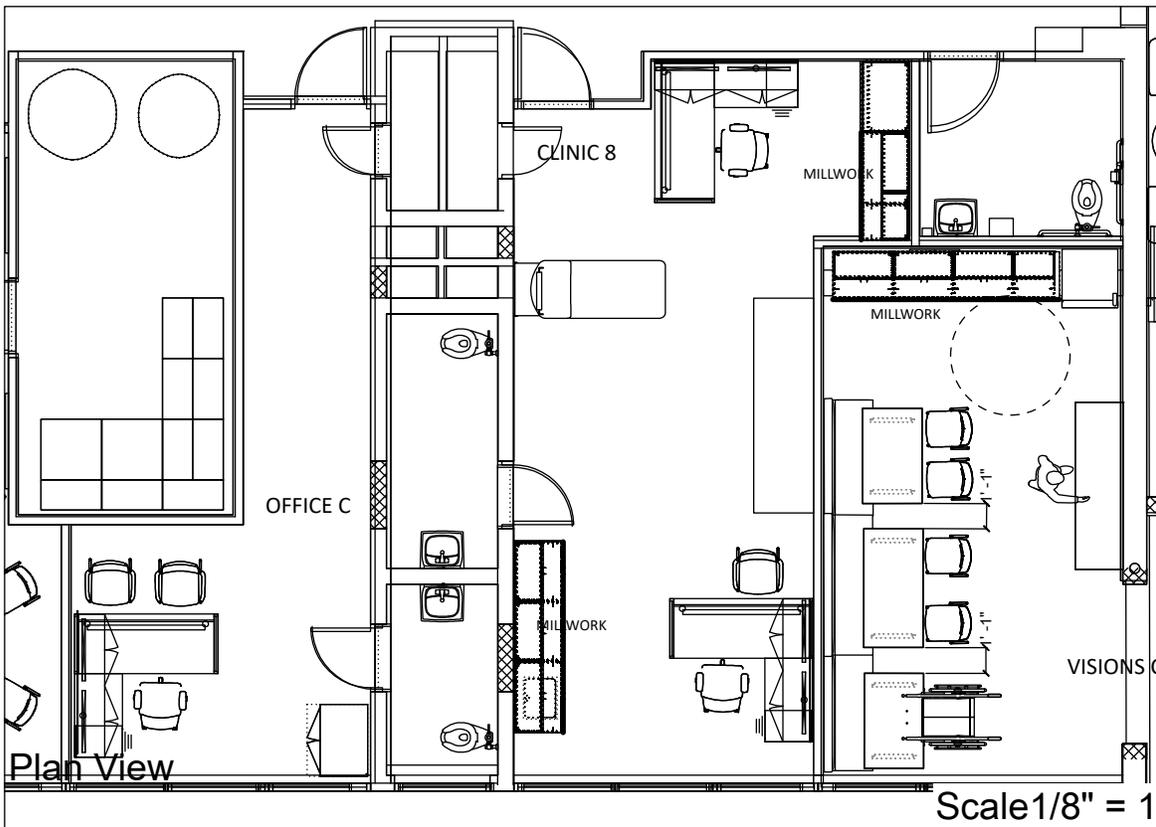
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DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

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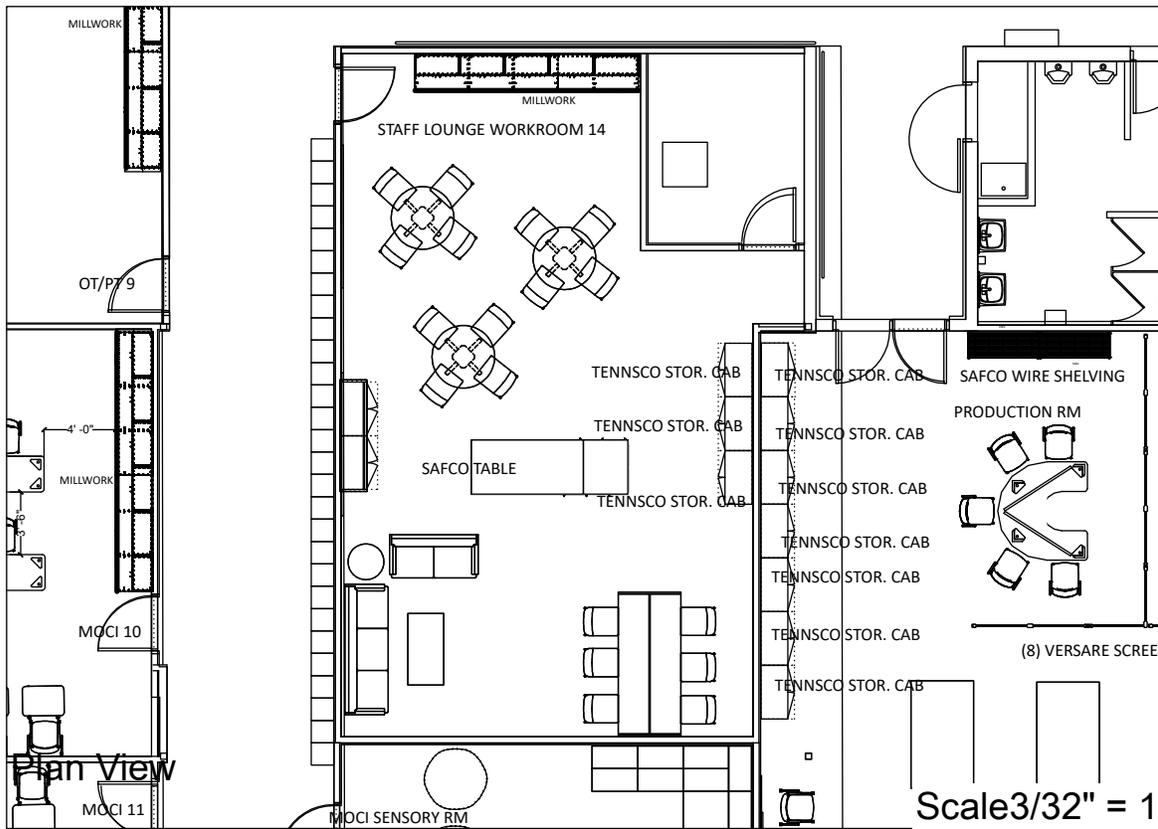
NOTES:

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SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman



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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL

Scale 3/32" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

STAFF LOUNGE

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

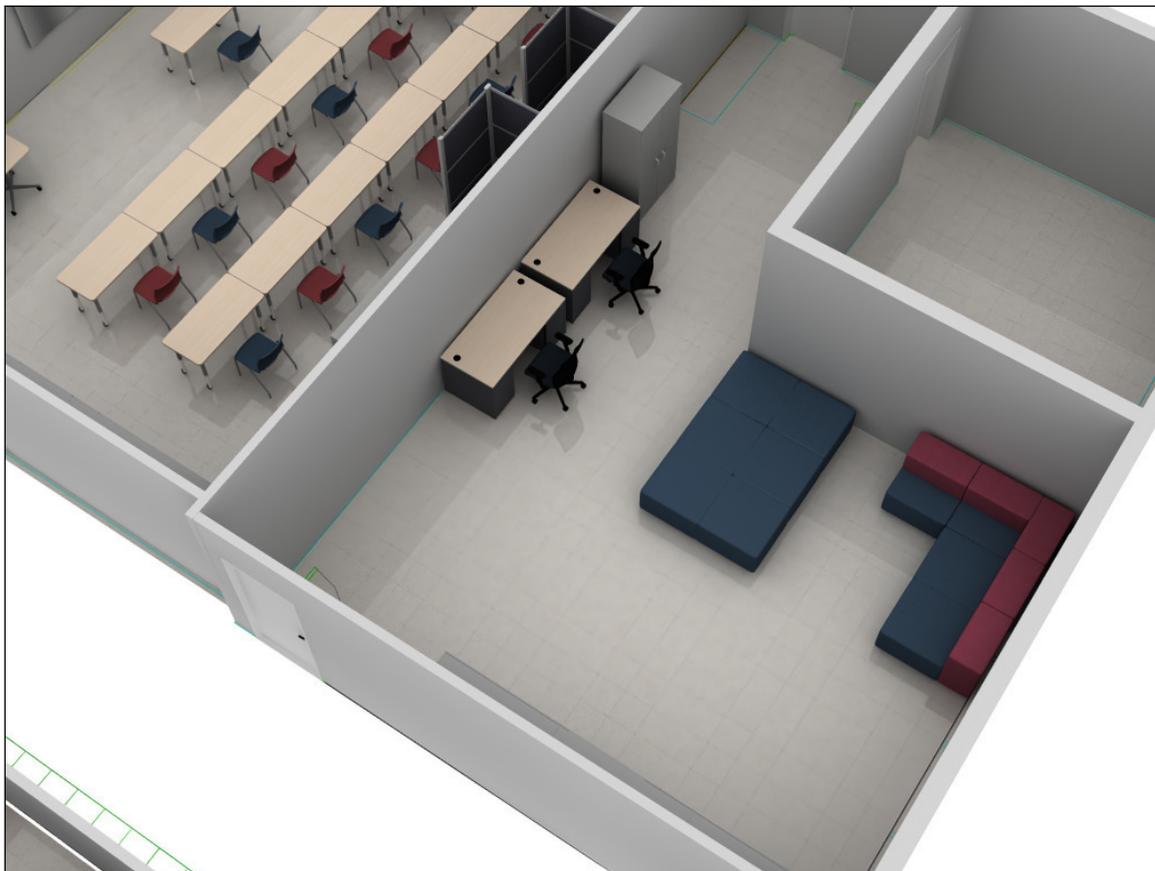
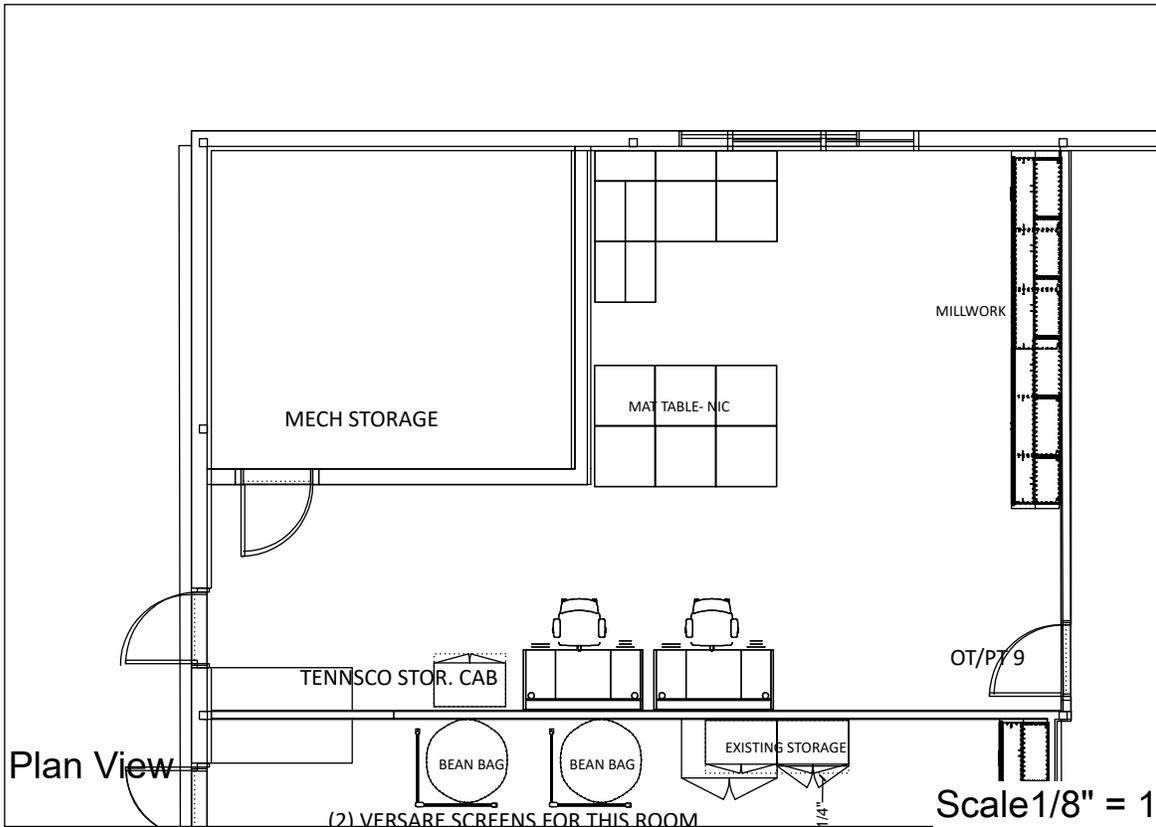
*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

OT/PT AREA

NOTES:

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

SCALE: AS NOTED

SALES: JF VELLOZZO

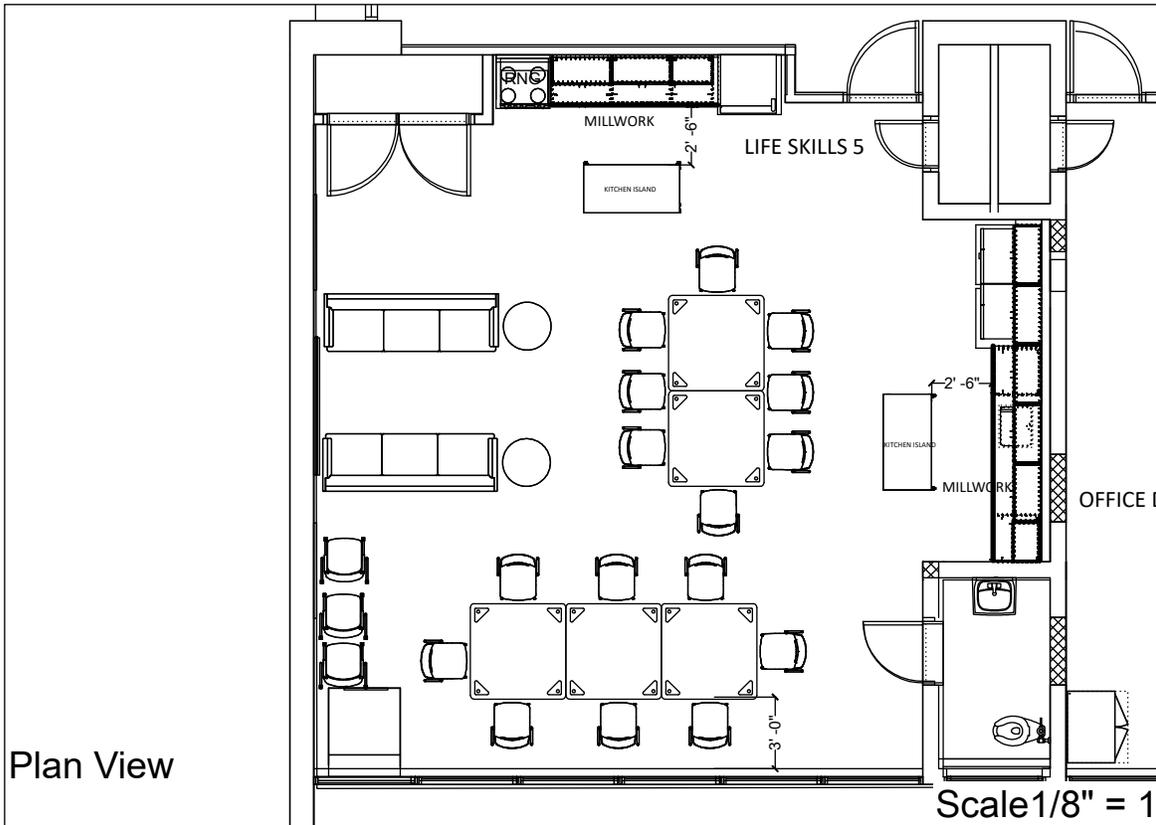
DESIGNER: Jayne Hillsman

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL



Plan View

Scale 1/8" = 1'



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

LIFE SKILLS RM

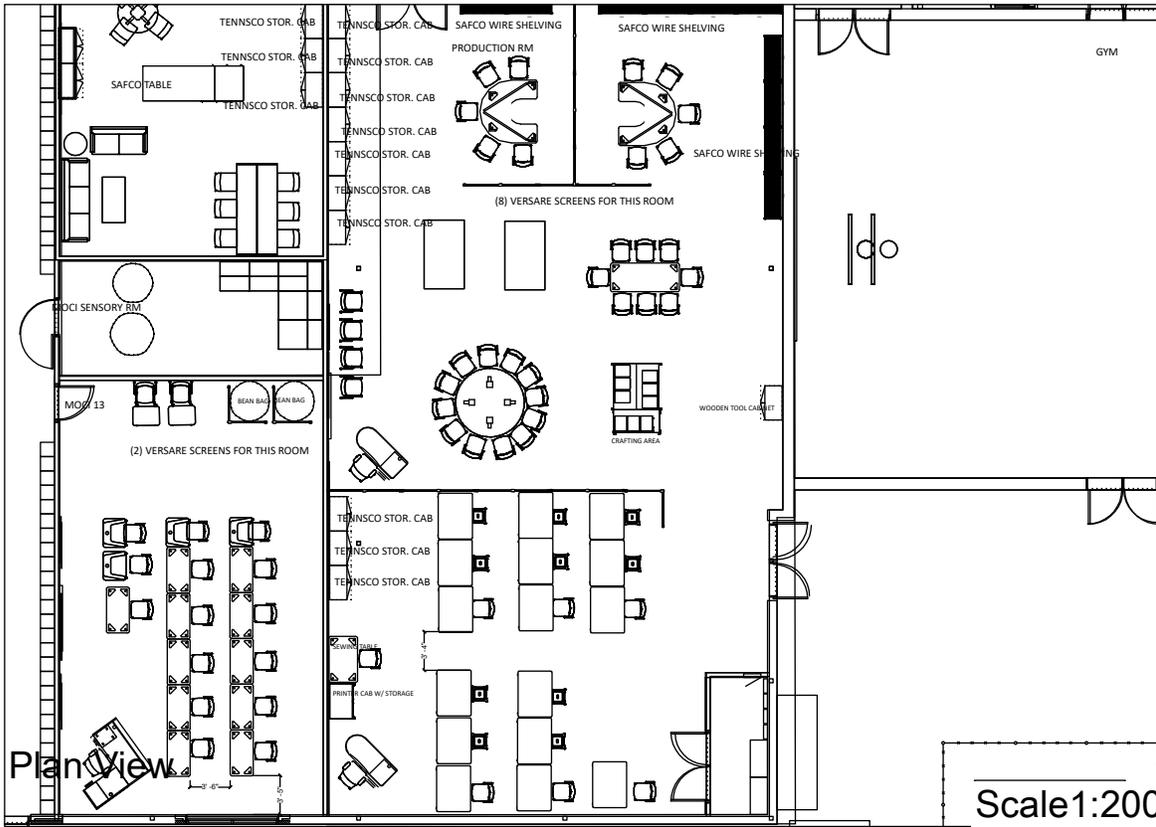
NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.



PROPRIETARY & CONFIDENTIAL: ALL DRAWINGS ARE PROPERTY OF ODP BUSINESS SOLUTIONS. NO DOCUMENTS SHALL BE COPIED, ALTERED OR SHARED WITH ANY THIRD PARTY WITHOUT EXPRESS WRITTEN CONSENT FROM ODP BUSINESS SOLUTIONS.

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FARMINGTON PUBLIC SCHOOLS

VISIONS UNLIMITED SCHOOL

Plan View

Scale 1:200



DATE	DECSRIP.	DWN
4/24/2023	REVISIONS	JH
5/1/2023	REVISIONS	JH
5/18/2023	REVISIONS	JH

PRODUCTION RM

NOTES:

SCALE: AS NOTED

SALES: JF VELLOZZO

DESIGNER: Jayne Hillsman

*Renderings are conceptual and for reference only. This is an artistic representation and may not capture exact attributes and final details.

June 6, 2023

Regular Meeting of the Board of Education

XII. CONSENT AGENDA. I move that the Board of Education approve June 6, 2023, Consent Agenda as follows:

- A. Approval of Minutes
 - 1. May 2, 2023, Regular Meeting
 - 2. May 16, 2023, Special Meeting
 - 3. May 16, 2023, Regular Meeting
 - 4. May 30, 2023, Board/Community Dialogue
- B. Head Start Director's Monthly Report
- C. Personnel Items

New hires	Position	Building	Effective Date	Added Wk of
Bharathipriya, Krishnamoorthi	Paraprofessional	Hillside Elementary School	4/17/2023	4/10
Bruno, Rosemarie	Guest Teacher Hired/Retired	District	4/17/2023	5/1
Greifenberg, Amy	Kitchen Helper	East Middle School	5/23/2023	5/22
Haynes, Kimberly	Social/Emotional Support	Lanigan Elementary School	5/8/2023	4/24
Moses, Paulette	Kitchen Helper	Warner Middle School	5/30/2023	5/22
Phillips, Margaret	Sub Bus-Driver	Transportation	3/28/2023	4/10
Wyderko, Terry	Rehired/Retired Secretary	District	5/1/2023	5/1

4. RECOGNITION: DANCE COMPANY OF FARMINGTON PUBLIC SCHOOLS.

Presenters: Chris Delgado, Superintendent; Toi Banks, Farmington High School Dance Teacher

The Dance Company of Farmington Public Schools (FPS) attended the National High School Dance Festival (NHSDF) in Pennsylvania on March 1-5, 2023. A panel of judges, including college professors and industry professionals, determined the programming for nine concerts based on a video audition process. The Dance Company of FPS was honored to be selected to perform two dances at the festival. A video of their ensemble performance was watched.

5. RECESSED at 6:19 pm | RESUMED at 6:27 pm

6. CORRESPONDENCE. Acting Board Secretary Heinrich reported on correspondence that was received during this period. Communications are acknowledged, and when appropriate, a response is provided. A list of correspondents and topics can be found in the Board packet, available on the Farmington Public Schools website.

7. LEGISLATIVE UPDATE. Trustee Rich, the Legislative liaison, reported the state sinking funds are now eligible for transportation. The House and Senate K-12 subcommittees have presented their budgets. The state is working on free meals for all students in Michigan. The Senate committee approved the appeal of the state's report card system, where public schools receive A-F grades.

8. SUPERINTENDENT'S DISTRICT UPDATE.

Presenter: Dr. Delgado, Superintendent

Dr. Delgado congratulated the Dance Company of FPS, the Farmington High School (FHS) students who competed at the Business Professionals of America (BPA) 2023 National Leadership Conference in Anaheim, the DECA team who competed in the International Career Development Conference in Orlando, and our art, math, and robotics students. Congratulations to Diane Bauman, Director of School/Community Relations, who was the guest speaker and presenter of Marketing 101 at the Farmington Small Business Series Lunch and Learn. Also, Jon Barth, Director of Facilities Management and Transportation, was recently recognized at the Michigan School Business Officials (MSBO), receiving his fourth Meridian Award of Excellence. The Farmington Hills Police Department is presenting a bike safety day. Dr. Delgado thanked the FPS staff for their daily dedication to the students and families in this District.

9. A.R.K. TALENT MODEL.

Presenters: Chris Delgado, Superintendent; Brad Paddock, Assistant Superintendent, Talent Development; Gazell Watkins, Human Resources

Mr. Paddock and Ms. Watkins described the A.R.K. Talent Model as a framework for talent development that focuses on attracting, recruiting, and keeping top talented staff members in

Farmington Public Schools (FPS). The initiatives and ideas in each area include **Attract** through Job Fairs and Try it Out Day, **Recruit** with staff testimonials, and **Keep** with the Farmington Public Schools' Staff Connection. We are building our students' future one employee at a time. The plans for the 2023/24 school year include creating Talent Development Ambassadors, connecting work to the new Mission and Vision, Staff Portrait collaborative project; a 100% fully staffed school district; prioritizing the ideas and input received, and continuing to market...“Why Farmington?”

The board asked questions and shared comments.

10. REPORTS FROM BOARD COMMITTEES.

Legislative Committee: Committee Chair Blau reported the Legislative Committee's work has inspired the superintendent's goal for next year to form a small subcommittee to continue to reimagine how high school students can earn credits based on their proficiency. By doing so, a student's diploma can accurately reflect their knowledge and skills, not just the courses they have taken. Dr. Delgado will create a subcommittee that aims to develop innovative high school programs using the Michigan Merit Curriculum's flexibility. The conversations to advance this initiative will start in the near future.

11. REVIEW OF SPANISH 1 AND 2 TEXTBOOK ADOPTION PROPOSAL.

Presenter: Margaret Hendrickson, Director of Curriculum, Instruction & Assessment; Lauren O'Neill (IL North Farmington) & Jennifer Michaels (IL Farmington)

The presenters explained that the Spanish 1 & 2 textbook introduces students to the language and culture of the Spanish-speaking world. This course has a practical approach with a performance-based curriculum where students learn to communicate in real-life situations. The text highlights are: the scope and sequence are driven by essential questions and chunked to scaffold learning; the themes are aligned across Spanish 1 and 2 as well as AP & IB; it intentionally scaffolds up the amount of English and Spanish present in the text as learners grow in proficiency; context-based vocabulary; and instructional techniques for teachers that support deeper learning (participation structures).

12. REVIEW OF OAKLAND SCHOOLS PROPOSED 2023-24 GENERAL FUND BUDGET AND RESOLUTION.

Presenter: Jennifer Kaminski, Assistant Superintendent, Business Services

Ms. Kaminski provided a brief summary of the Oakland Schools (OS) Budget and also explained the transmittal letter from the OS Budget that provided a general description of the requirements of the school code related to the general fund operating budget. The law requires a resolution of support or disapproval of the general operation budget, identified as the General Education Fund budget, by each of the 28 constituent districts prior to June 1st. The vote of support or disapproval will be an action item at the May 16, 2023, board meeting.

13. **PUBLIC COMMENTS.** Public comments were shared.

14. **APPROVAL OF APRIL 18, 2023, CLOSED SESSION MINUTES.**

Presenter: Dr. Cheryl Blau, President

MOTION: It was moved by Weems and supported by Rich that the Board of Education approve the April 18, 2023, closed session minutes, as presented.

ROLL CALL VOTE: **Ayes:** Fox, Heinrich, Rich, Smith, Weems, Blau
 Nays: None

MOTION PASSED 6-0.

15. **APPROVAL OF 2023/2024 BOARD MEETING SCHEDULE.**

Presenter: Dr. Cheryl Blau, President

MOTION: It was moved by Rich and supported by Weems that the Board of Education approve the 2023/2024 Board Meeting Schedule, as presented.

ROLL CALL VOTE: **Ayes:** Fox, Heinrich, Rich, Smith, Weems, Blau
 Nays: None

MOTION PASSED 6-0.

16. **CONSENT AGENDA.** It was moved by Rich and supported by Smith that the Board of Education approve the May 2, 2023, Consent Agenda as presented:

- A. Approval of Minutes
 - 1. April 18, 2023, Special Meeting
 - 2. April 18, 2023, Regular Meeting

VOICE VOTE: **Ayes:** Fox, Heinrich, Rich, Smith, Weems, Blau
 Nays: None

MOTION PASSED 6-0.

20. **REPORTS FROM BOARD REPRESENTATIVES.**

PTA Council: Trustee Smith attended the PTA Council meeting in April. Ms. Smith reported the superintendent provided an update to the council regarding math and reading at the meeting. Ms. Smith stated the council was updated regarding staffing, schools of choice, volunteers for the DEI conference, COVID and mental health funds, the Early Fives Program, and kindergarten orientation.

FAAPN: Trustee Fox reported FAAPN hosted a number of vendor representatives who talked to students and families about apprenticeships.

21. **RECOMMENDATIONS FOR FUTURE AGENDA ITEMS.** None.
22. **GOOD AND WELFARE.** Board members spoke on topics of personal interest.
23. **ADJOURNMENT.** The Board of Education's May 2, 2023, regular meeting adjourned at 8:14 pm.

Donald Walker, Jr.
Farmington Board of Education
Board Secretary - June 6, 2023

**SPECIAL MEETING/CLOSED SESSION
OF THE FARMINGTON BOARD OF EDUCATION
Maxfield Education Center
32789 W. Ten Mile Rd.
Farmington, Michigan
May 16, 2023**

Board President Blau called the meeting to order at 5:00 pm.

ROLL CALL:

Present: Cheryl B. Blau, President
Claudia T. Heinrich, Vice President
Donald Walker, Secretary
Zach T. Rich, Trustee
Angie F. Smith, Trustee

Absent: Terri A. Weems, Treasurer (Remote)
Mable S. Fox, Trustee

Also Present: Chris Delgado, Superintendent; Jennifer Kaminski and Brad Paddock, Assistant Superintendents; Executive Assistant Cathy Staran

1. **PLEDGE OF ALLEGIANCE.** President Blau led the pledge.
2. **APPROVAL OF THE AGENDA.** It was moved by Rich and supported by Walker to approve the May 16, 2023, Special Meeting/Closed Session agenda, as presented.

MOTION UNANIMOUSLY APPROVED.
3. **PUBLIC COMMENTS.** None
4. **REQUEST FOR CLOSED SESSION:** It was moved by Heinrich and supported by Rich that the Board of Education convene in closed session pursuant to MCL 15.268 Section 8(c) of the Open Meetings Act, Public Act 267 of 1976, to discuss negotiations in connection with collective bargaining agreements.

VOICE VOTE:

Ayes: Heinrich, Rich, Smith, Walker, Blau
Nays: None

MOTION PASSED 5-0.

The Board moved to closed session at 5:02 pm.

RETURN TO SPECIAL MEETING. The Board returned to the special meeting at 5:57 pm.

ADJOURNMENT OF SPECIAL MEETING. The special meeting was adjourned at 5:57 pm.

Donald Walker, Jr.
Farmington Board of Education
Board Secretary - June 6, 2023

The HOSA (Health Occupations Students of America), SkillsUSA, MITES (Michigan Industrial Technology Education Society), BPA (Business Professionals of America), and DECA middle and high school students were recognized for their outstanding achievements. The students were congratulated and presented with certificates of recognition.

5. **RECESSED:** 6:27 pm | **RESUMED:** 6:39 pm

6. **ANNOUNCEMENTS.** President Blau noted that the purpose of Board meetings is to conduct the necessary business of the schools, and while they are open to the public, they are not intended to function as meetings between the public and the Board. President Blau reviewed the agreements of the Board.

7. **CORRESPONDENCE.** Board Secretary, Donald Walker, reported on correspondence received during this period. Communications are acknowledged, and when appropriate, a response is provided. A list of correspondents and topics can be found in the Board packet, available on the Farmington Public Schools website.

8. **LEGISLATIVE UPDATE.** Trustee Rich, who serves as the Legislative Liaison, shared that the State Senate has passed HB 4166. This bill aims to repeal MCL Section 380.1280g regarding the Revised School Code, commonly known as the A-F Rating System for schools. It has been presented to Governor Whitmer and is expected to be signed soon, taking effect the next school year. In addition, the House and Senate have approved their respective versions of the school aid budget with an increased Pupil Foundation. All proposals include free meals for all students and increases to at-risk funding for English Language Learners, Special Education, and ISDs.

9. **SUPERINTENDENT'S DISTRICT UPDATE.**

Presenter: Dr. Delgado, Superintendent; Sue Cobb, FHS Muscial The Pajama Game.

Dr. Delgado attended a conference on budget policy, and the superintendents are hopeful for a favorable budget. Congratulations to students who placed at MATA competitions and Ash Chapman for winning a National Medal. Samuel LaFave earned his Eagle Scout status. Greg Smith successfully led a Diversity Conference. The Farmington Public Safety Department awarded Detective Lisa Kobernick the Officer of the Year award, and Jennifer Kaminski was named Administrator of the Year by Oakland County Business Officials Association.

10. **STRATEGIC PLANNING UPDATE - CREATING SYSTEMS FOR EQUITY & INNOVATION.**

Presenters: Chris Delgado, Superintendent; Kelly Coffin, Assistant Superintendent, of Innovation and Strategic Projects; Co-Leaders: Kim Morrow, Teacher PE Health, Hillside Elementary; Suzanne Burzynski, Teacher, Hillside Elementary; Co-Chairs: Dr. Lydia Moore, Executive Director of Special Education and Rhonda Henry, Principal, Longacre Elementary School

The presenters shared their three-year process focusing on equity and innovation for growth

and change. Key components of focus were Curriculum, Instruction and Pedagogy, Teacher Leadership, and Innovation. The team attended all of the other strategic planning committee meetings at some point during the year and noted the alignment of their work with the overall goals. Equity and innovation remained a top priority throughout the process.

The board asked questions and shared comments.

11. PROOF OF CONCEPT WORK UPDATE.

Presenters: Chris Delgado, Superintendent; Kelly Coffin, Assistant Superintendent of Innovation and Strategic Projects; Leah McConaughy, Chief Learning Officer, The Urban Learning Institute

Ms. Leah McConaughy updated the Board on the research and development progress for the "Innovate the Core" journey for Farmington Public Schools. The presentation included interviews, graphs, and proof of concept work at multiple schools.

The board asked questions and shared comments.

12. PUBLIC COMMENTS. Public comments were shared.

13. RECOMMENDATION FOR APPROVAL OF THE TENTATIVE AGREEMENT FARMINGTON EDUCATION ASSOCIATION (FEA) BARGAINING CONTRACT EXTENSION.

MOTION: It was moved by Rich and supported by Smith that the Board of Education approve the tentative agreement bargaining contract extension between the Farmington Board of Education and the Farmington Education Association (FEA), as presented.

ROLL CALL VOTE:

Ayes: Heinrich, Rich, Smith, Walker, Blau

Nays: None

MOTION PASSED 5-0.

14. RECOMMENDATION FOR APPROVAL OF THE TENTATIVE AGREEMENT FARMINGTON ASSOCIATION OF SCHOOL ADMINISTRATORS (FASA) BARGAINING CONTRACT.

MOTION: It was moved by Walker and supported by Rich that the Board of Education approve the tentative agreement bargaining contract between the Farmington Board of Education and the Farmington Association of School Administrators (FASA), as presented.

ROLL CALL VOTE:

Ayes: Heinrich, Rich, Smith, Walker, Blau

Nays: None

MOTION PASSED 5-0.

15. RECOMMENDATION FOR APPROVAL OF SPANISH 1 AND 2 TEXTBOOK ADOPTION PROPOSAL.

Presenter: Margaret Hendrickson, Director of Curriculum, Instruction & Assessment; Ninette Soares, K-12 Data and Assessment Coordinator; Lauren O’Neill (IL North Farmington) & Jennifer Michaels (IL Farmington)

This item was presented in detail at the May 2, 2023, regular meeting.

MOTION: It was moved by Heinrich and supported by Smith that the Board of Education approve the Spanish 1 and 2 Textbook Adoption Proposal, as presented.

ROLL CALL VOTE: **Ayes:** Heinrich, Rich, Smith, Walker, Blau
Nays: None

MOTION PASSED 5-0.

16. RECOMMENDATION FOR APPROVAL OF OAKLAND SCHOOLS PROPOSED 2023-24 GENERAL FUND BUDGET RESOLUTION.

Presenter: Jennifer Kaminski, Assistant Superintendent, Business Services

The Oakland Schools 2023-24 budget was presented in detail at the May 2, 2023, regular meeting. The Board is required to adopt a resolution in support of or disapproval of the budget.

MOTION IN SUPPORT OF: It was moved by Heinrich and supported by Walker that the Board of Education adopt the resolution in support of the Oakland Schools General Fund Operating Budget for the 2023-24 school year and waive the reading of the resolution.

ROLL CALL VOTE: **Ayes:** Heinrich, Rich, Smith, Walker, Blau
Nays: None

MOTION PASSED 5-0.

17. EXPENDITURES.

MOTION: It was moved by Heinrich and supported by Rich that the Board of Education approve the expenditures as outlined in the expenditure printout dated May 16, 2023, as follows:

General Fund	\$11,992,230
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General Fund - Athletics	75,738
Debt Fund	9,950,547
Capital Projects – Technology and Other Projects	-
Capital Projects – 2018 Bond Fund	819,274
Capital Projects – 2020 Bond Fund	2,294,059
Nutrition Services Fund	254,091
Benefit Stabilization Fund	1,300,230
TOTAL	\$ 26,686,169

ROLL CALL VOTE:

Ayes: Fox, Heinrich, Rich, Smith, Blau

Nays: None

MOTION UNANIMOUSLY APPROVED.

18. **CONSENT AGENDA.** It was moved by Rich and supported by Heinrich that the Board of Education approve May 16, 2023, Consent Agenda as follows:

- A. Approval of Minutes
 - 1. May 2, 2023, Regular Meeting
- B. Head Start Director's Monthly Report
- C. Personnel Items

New Hires	Position	Building	Effective Date	Added Wk of
Bharathipriya Krishnamoorthi	Paraprofessional	Hillside Elementary School	4/17/2023	4/10
Bruno, Rosemarie	Guest Teacher Hired/Retired	District	4/17/2023	5/1
Haynes, Kimberly	Social/Emotional Support	Lanigan Elementary School	5/8/2023	4/24
Phillips, Margaret	Sub Bus-Driver	Transportation	3/28/2023	4/10
Wyderko, Terry	Rehired/Retired Secretary	District	5/1/2023	5/1
Resignations	Position	Building	Effective Date	Added Wk of
Marshick, Patryck	Paraprofessional	North Farmington	5/3/2023	4/24
O'Reilly, Hiroko	Kitchen Helper	East Middle School	4/6/2023	4/24

Ouellette, Valerie	Kitchen Helper	Warner Middle School	4/21/2023	4/24
Roy, Vasylena	Teacher	Power Middle School	5/5/2023	5/1
Skowneski, Holly	Psychologist/SEL	Wood Creek Elementary School	5/11/2023	5/1
Wingate, Racquel	Office Clerk	Beechview Elementary School	6/30/2023	5/8
Zainea, Suzanne	Teacher	Farmington High/North Farmington	5/11/2023	5/8
Retirements	Position	Building	Effective Date	Added Wk of
Dymkowksi, Brenda	Teacher	Hillside Elementary School	7/1/2023	4/24
Haenick, Elisabeth	Teacher	Farmington Steam Academy	7/1/2023	4/24
Marshall-Reed, Estella	Teacher	North, Farmington High schools	7/1/2023	4/24
Noroyan, Lorig	Office Clerk	Steam Academy	7/1/2023	4/10
Prina, Robin	Teacher	Farmington Steam Academy	7/1/2023	4/24
Schneider, Terrance	Teacher	Farmington Early Childhood Center	7/1/2023	5/8
Snell, Karla	Teacher	Kenbrook Elementary School	7/1/2023	5/8
Soudah, Lily	Paraprofessional	Gill Elementary School	7/1/2023	5/1
Von Drasek, Jon	Teacher	Warner Middle School	7/1/2023	4/24
Warneke, Renee	Kitchen Helper	East Middle School	6/1/2023	5/8

ROLL CALL VOTE:

Ayes: Heinrich, Rich, Blau

Nays: Smith, Walker

MOTION FAILED 3-2.

19. REPORTS FROM BOARD REPRESENTATIVES.

BOARD/COMMUNITY DIALOGUE: The chair of the Communications and Community Engagement Committee, Donald Walker, announced that the next Board/Community Dialogue is set for May 30, 2023. The topic of discussion will be "How do you define success for your

child?"

STUDENT ROUND TABLE: During the planning of the Career Fair, Vice President Heinrich shared the insights gained by the Student Round Table.

20. **RECOMMENDATIONS FOR FUTURE AGENDA ITEMS.** Trustee Smith suggests the Consent Agenda be placed higher on the Board agenda.
21. **GOOD AND WELFARE.** Board members spoke on topics of personal interest.
22. **ADJOURNMENT.** The Board of Education's May 16, 2023, regular meeting adjourned at 8:43 pm.

Donald Walker, Jr.
Farmington Board of Education
Board Secretary - June 6, 2023

**BOARD AND COMMUNITY DIALOGUE
OF THE BOARD OF EDUCATION
Maxfield Education Center
32789 W. Ten Mile Rd.
Farmington, MI 48336
Tuesday, May 30, 2023**

President Blau called the meeting to order at 6:31 pm.

ROLL CALL:

Present: Cheryl B. Blau, President
Claudia T. Heinrich, Vice President
Donald Walker, Secretary
Mable S. Fox, Trustee
Zach T. Rich, Trustee
Angie F. Smith, Trustee

Absent: Terri A. Weems, Treasurer

Also Present: Chris Delgado, Superintendent; Diane Bauman, Director; Cathy Staran, executive assistant; staff and community members.

1. **PLEDGE OF ALLEGIANCE.** The Board of Education led the pledge.
2. **APPROVAL OF THE AGENDA.** It was moved by Heinrich and supported by Rich that the Board of Education approve the agenda for the May 30, 2023, Board and Community Dialogue, as presented.

VOICE VOTE:

Ayes: Fox, Heinrich, Rich, Smith, Walker, Blau
Nays: None

MOTION UNANIMOUSLY APPROVED.

3. **WELCOME AND INTRODUCTIONS.** Dr. Cheryl Blau, Mr. Donald Walker, and Dr. Chris Delgado provided introductions and welcomed the participants.
4. **PUBLIC COMMENTS.** None.
5. **DISCUSSION.** CHILD SUCCESS: HOW DO YOU DEFINE SUCCESS FOR YOUR CHILD? The participants discussed questions related to the topic and charted them while in breakout groups, and then a whole group discussion occurred.

6. **ADJOURNMENT.** The Board of Education's May 30, 2023, Board and Community Dialogue meeting adjourned at 8:44 pm.

Donald Walker, Jr.
Farmington Board of Education
Board Secretary - June 6, 2023



To: Board of Education Members
Cc: Dr. Christopher Delgado
From: Kirsten Cicchella
Date: May 16, 2023
Re: **Head Start Directors Monthly Report For April 2023**

Program updates:

- Current enrollment is at 82 students of which 10 have Individualized Education Plans. Enrollment for the 2023-24 school year has begun. We are partnering with Oakland Schools who created the Michigan Early Childhood Connect Website. Parents interested in a grant program go online and begin the pre enrollment process and are able to upload documents. A Family Service Staff member then reviews and contacts the parents for the next steps in the enrollment process.
- The PTA hosted a parent training on nutrition. Topics included picky eaters, reading labels, and parents and children made a healthy snack together.
- The school hosted its first hands-on Science Night which included: FPS Robotics Club demonstrations, a petting farm, magna tile building, a “not a box” room where children and parents created items from recycled materials, and an inclined plane building room where parent and children were able to build and test incline planes..
- The program served 1075 breakfasts and 1085 lunches through the National School Lunch Program and 1056 snacks through CACFP.

Fiscal update:

EXPENDITURES	APPROVED	ACTUAL	REMAINING
FEDERAL	BUDGET	April 2023	BALANCE
	PERIOD EXP	EXP	
PERSONNEL	409,098.00	29,586.14	290,984.60
FRINGE BENEFITS	289,838.00	20,241.21	210,680.44
TRAVEL OUT OF AREA	0	0	0
EQUIPMENT	0	0	0
SUPPLIES	14,376.00	550.63	12,735.46
CONTRACTUAL	20,578.00	2,910.02	13,074.78
CONSTRUCTION,RENOVATION,REPAIR			
OTHER	12,600.00	993	9,168.45
	746,490.00	54,281.00	536,643.73



Credit card expenditures April :

<i>Per Head Start fiscal guidelines, credit card expenditures must be reported separately as well as in total expenditures.</i>	
Supplies	647.50
Conferences/dues/fee	537.50