

# Agenda of Special Meeting

## The Board of Education Waverly Community Schools

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A Special Meeting of the Board of Education of Waverly Community Schools will be held March 17, 2025, beginning at 3:30 PM in the Board Room, 515 Snow Road, Lansing, MI 48917.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

- I. Call to Order - Vice President Debbie Lopez
  
- II. For Action - Report #24-51, Furniture Purchase - Winans Phase I 2  
**Recommendation: To approve the purchase of classroom and office furniture for Winans, per the provided summary, in accordance with Board Policy 6320 (Purchasing).**
  
- III. For Action - Report #24-52, Furniture Purchase Recommendation - High School and Middle School Phases 2-3 28  
**Recommendation: To approve the purchase of classroom and office furniture for the Middle School and High School, per the attached summary, in accordance with Board Policy 6320 (Purchasing).**
  
- IV. Adjournment

**WAVERLY COMMUNITY SCHOOLS  
BOARD OF EDUCATION  
SPECIAL BOARD MEETING  
MARCH 17, 2025**

**Report #24-51**

**FOR ACTION**

**Subject:**

Furniture Purchase Recommendation – Winans Phase I

**Recommendation:**

The Superintendent recommends the Board of Education approve the purchase of furniture, as per the attached summary, in accordance with Board Policy 6320 (Purchasing).

**Statement of Purpose:**

The purpose of this recommendation is to purchase new furniture as part of the subcommittee recommendation for new classroom and office furniture.

**Budget Impact:**

The total cost of this recommendation is not to exceed Three Hundred Ninety-Eight Thousand Four Hundred Sixty-Five and 41/100 Dollars (\$398,465.41). The contract will be funded by the proceeds from the 2022 Building and Site, Series I bonds. This recommendation is over the amount budgeted for furniture but within the total amount budgeted for this project.

**Historical Information:**

On May 4, 2021 a special election was held for the purpose of proposing a ballot question to authorize Waverly Community Schools to borrow the sum of \$125,000,000 and issue its general obligation unlimited tax bonds therefor, in one or more series for the purpose of erecting additions to, remodeling, including security improvements to, furnishing and refurnishing, and equipping and re-equipping school buildings; acquiring and installing instructional technology and instructional technology equipment for school buildings; purchasing school buses; and developing, equipping and improving playgrounds, play fields, athletic fields, parking areas and sites. The ballot proposal, having received sufficient votes, was approved.

A sub-committee was formed for the purpose of selecting new classroom furniture standards for the District. The committee worked with TowerPinkster to design furniture based on the committee's recommendations.

Cooperative Purchasing saves schools time and money by providing bids compliant with the Revised School Code, allowing schools to buy without bidding independently.

**Rationale for Recommendation:**

The rationale for this recommendation is to install new standardized classroom and office furniture for Phase I at Winans Elementary School

March 14, 2025

Evan Nuffer  
 Director, Finance and Operations  
 Waverly Community Schools  
 515 Snow Rd  
 Lansing, MI 48917

Re: Waverly Winans Elementary School  
 2021 Bond Project – Furniture Design

Dear Evan,

In partnership with Waverly Community Schools Furniture Committee, TowerPinkster has developed standards for new furniture across the district. These standards were developed from input received through staff surveys, testing numerous furniture samples from multiple manufacturers, and testing pilot spaces using the selected furniture.

TowerPinkster developed a furniture pricing package for Winans Elementary School based on the selections made by the furniture committee and requested quotes on behalf of Waverly Community Schools. Quotes were requested and provided by Three (3) furniture dealers, representing Six (6) furniture manufacturers. All quotes utilize contract purchasing agreements. See below for a breakdown of the quotes.

Waverly Winans Elementary School Furniture			
Furniture Dealer	Furniture Manufacturer	Purchasing Contract	Quote Total
Great Lakes Furniture Supply	VS	Omnia R191818	\$ 48,302.20
	Fomcore	TIPS	\$ 148,501.20
Wiser Contract	KI	Sourcewell #091423	\$ 83,632.24
	Wisconsin Bench	PPEM #528897	\$ 60,335.28
DBI	Haworth Modular	MIDEAL #22000000043	\$ 41,249.23
	Haworth Seating	MIDEAL #240000000497	\$ 16,445.26
Overall Total			\$ 398,465.41

TowerPinkster recommends Waverly Community Schools proceed with purchasing the furniture as quoted for Winans Elementary School in the total amount of Three Hundred Ninety-Eight Thousand, Four Hundred Sixty-Five Dollars and Forty-One Cents (\$398,465.41)

Sincerely,

Tower Pinkster

A handwritten signature in blue ink that reads "Sara Fall". The signature is written in a cursive style with a large initial 'S'.

Sara Fall, Interior Designer

cc: Edward Talaga, TowerPinkster

**Waverly Winans Elementary - Furniture Quotes/Estimates Totals**

Dealer	Manufacturer	Phase	Product	Shipping	Install	Recycling (Wiser)	Equip. Rental (Wiser)	Travel/Trans/Deliv. (DBI)	Design (DBI)	Contingency (DBI)	Total	Notes:
Great Lakes	VS	<b>Phase 1 &amp; 2</b>	<b>\$ 42,627.20</b>	<b>\$ 1,625.00</b>	<b>\$ 4,050.00</b>	-	-	-	-	-	<b>\$ 48,302.20</b>	Great Lakes planning to hold Phase 2 furniture in their warehouse (72 Chairs)
	Fomcore	<b>Phase 1</b>	<b>\$ 37,846.00</b>	\$ -	<b>\$ 3,580.00</b>	-	-	-	-	-	<b>\$ 41,426.00</b>	
		<b>Phase 2</b>	<b>\$ 92,216.20</b>	\$ -	<b>\$ 8,740.00</b>	-	-	-	-	-	<b>\$ 100,956.20</b>	Please note that an 8% price increase was added to the phase 1 per line item pricing for Phase 2 Line Items, and a 8 % price increase was added to the Phase 2 line items pricing for Phase 3 line items. We will need to requote phase 2 in 2026, and requote phase 3 in 2027.
		<b>Phase 3</b>	<b>\$ 5,589.00</b>	\$ -	<b>\$ 530.00</b>	-	-	-	-	-	<b>\$ 6,119.00</b>	
	Sico	Phase 2	\$ 48,908.00	\$ 2,570.00	\$ 4,400.00	-	-	-	-	-	\$ 55,878.00	Please note that our quote is based on 2025 pricing to hold 2025 pricing, we would need to receive a PO prior to Feruary 13th 2026 otherwise we would have to requote using 2026 pricing
Wiser	KI	<b>Phase 1</b>	<b>\$ 68,097.70</b>	-	<b>\$ 13,619.54</b>	<b>\$ 583.33</b>	<b>\$ 1,331.67</b>	-	-	-	<b>\$ 83,632.24</b>	
		Phase 2	\$ 45,515.40	-	\$ 9,103.08	\$ 583.33	\$ 1,331.67	-	-	-	\$ 56,533.48	Will need to be requoted if not puchasing now and storing along with phase 1.
		Phase 3	\$ 4,554.70	-	\$ 910.94	\$ 583.33	\$ 1,331.67	-	-	-	\$ 7,380.64	I have requested a quote from Wiser for storing Phase 2 & 3 if purchasing now is more desirable.
	WB	<b>Phase 1</b>	<b>\$ 47,117.40</b>	<b>\$ 3,162.00</b>	<b>\$ 10,055.88</b>	-	-	-	-	-	<b>\$ 60,335.28</b>	
		Phase 2	\$ 10,549.86	\$ 320.00	\$ 2,109.97	-	-	-	-	-	\$ 12,979.83	Will need to be requoted if not puchasing now and storing along with phase 1.
DBI	Haworth /Ergotron	<b>Phase 1 Modular</b>	<b>\$ 33,431.95</b>	-	<b>\$ 5,600.00</b>	-	-	<b>\$ 880.00</b>	<b>\$ 1,337.28</b>	-	<b>\$ 41,249.23</b>	
		<b>Phase 1 Seating</b>	<b>\$ 15,647.02</b>	-	-	-	-	<b>\$ 720.00</b>	<b>\$ 78.24</b>	-	<b>\$ 16,445.26</b>	
		Phase 2 Modular	\$ 39,530.75	-	\$ 6,500.00	-	-	\$ 880.00	\$ 1,581.23	-	\$ 48,491.98	Bugetary Pricing: Will nee to be requoted in Feb 2026.
		Phase 2 Seating	\$ 20,252.61	-	-	-	-	\$ 1,060.00	\$ 101.26	-	\$ 21,413.87	Bugetary Pricing: Will nee to be requoted in Feb 2026.
		Phase 3 Modular	\$ 42,659.49	-	\$ 5,000.00	-	-	\$ 800.00	\$ 1,706.38	\$ 8,531.90	\$ 58,697.77	Bugetary Pricing: 20% Contingency on Product. Will nee to be requoted in Feb 2027.
		Phase 3 Seating	\$ 16,371.04	-	-	-	-	\$ 1,140.00	\$ 81.86	\$ 3,274.21	\$ 20,867.11	Bugetary Pricing: 20% Contingency on Product. Will nee to be requoted in Feb 2027.
	OFS	Phase 3	\$ 11,435.08	-	\$ 195.00	-	-	-	\$ 93.75	-	\$ 11,723.83	Bugetary Pricing. Will nee to be requoted in Feb 2027.

Grand Total	\$ 692,431.92
<b>Phase 1 Total</b>	<b>\$ 398,465.41</b>
Phase 2 Estimate	\$ 195,297.16
Phase 3 Estimate	\$ 98,669.35

<b>BOLD</b>	: Phase 1 & 2 Furniture Hard numbers (for PO placed now)
	: Phase 2 & 3 Estimate (note: KI phase 2 & 3 could be in PO placed now if you choose to have them stored)



PHASE 1: FINAL PROPOSAL

QUOTE SUMMARY  
MIDEAL  
HAWORTH

DATE	DBI DESIGNER	DBI PROJECT COORDINATOR	DBI SALESPERSON	CLIENT PROJECT NO.	DBI PROJECT NO.
03/06/25	Stephanie Mapes	Trisha Russell	Kimberly Balsis		1404
<b>CONTACT INFO:</b>	stephanie.mapes@dbiyes.com	trisha.russell@dbiyes.com	Kimberly.Balsis@dbiyes.com		

**PROJECT LOCATION:**  
WINAN'S ELEMENTARY SCHOOL  
5401 W MICHIGAN AVE  
LANSING, MI 48917

**PROJECT NAME:** WINAN'S ELEMENTARY  
**CUSTOMER CONTACT:** SARA FALL  
SFALL@TOWERPINKSTER.COM

**PO's TO BE MADE OUT TO:** Haworth c/o DBI  
One Haworth Center  
Holland, MI 49423

MODULAR CONTRACT PRICING			CONTRACT# 2200000043: MODULAR OFFICE SYSTEMS FURNITURE	
PRODUCT	SIF#			TOTAL
NEW MODULAR	1404-NEW1			\$ 33,431.95
<b>TOTAL MODULAR CONTRACT PRODUCT:</b>				<b>\$ 33,431.95</b>
MODULAR CONTRACT SERVICES	DESCRIPTION		HOURLY RATE	TOTAL
INSTALLATION	MODULAR FURNITURE INSTALLATION *BASED ON CLEAR AND READY SPACE		\$ 50.00	\$ 5,600.00
TRAVEL/TRANSPORTATION	TRAVEL AND TRANSPORTATION CHARGES		\$ 40.00	\$ 880.00
<b>ELECTRICAL</b>	<b>ELECTRICAL AND DATA TO BE PROVIDED AND COORDINATED BY CUSTOMER</b>			
DESIGN	DESIGN BASED ON CONTRACT % OF NEW PRODUCT PRICING		4%	\$ 1,337.28
<b>TOTAL MODULAR CONTRACT SERVICES:</b>				<b>\$ 7,817.28</b>
<b>TOTAL MODULAR CONTRACT CHARGES:</b>				<b>\$ 41,249.23</b>

SEATING CONTRACT PRICING			ERGONOMIC SEATING CONTRACT# 24000000497	
PRODUCT	SIF#			TOTAL
SEATING	1404-CH			\$ 15,647.02
<b>TOTAL SEATING CONTRACT PRODUCT:</b>				<b>\$ 15,647.02</b>
SEATING LABOR SERVICES	DESCRIPTION		UNIT RATE	TOTAL
DELIVERY SERVICES	NON-PW DELIVERY ONLY		\$ 20.00	\$ 720.00
TRAVEL	NO CHARGE - INCLUDED IN MODULAR TRAVEL			\$ -
DESIGN	DESIGN BASED ON CONTRACT % OF NEW PRODUCT PRICING		0.5%	\$ 78.24
<b>TOTAL SEATING LABOR SERVICES:</b>				<b>\$ 798.24</b>
<b>TOTAL SEATING CONTRACT CHARGES:</b>				<b>\$ 16,445.26</b>

<b>TOTAL PROJECT PRICING</b>	<b>\$ 57,694.48</b>
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Proposed By: \_\_\_\_\_ *Kimberly Balsis* \_\_\_\_\_

Kimberly Balsis

Accepted By: \_\_\_\_\_

Date: \_\_\_\_\_



912 E. Michigan Avenue  
Lansing, MI 48912  
(517) 485-3200  
\*\*\*.dbiyes.com

Thursday, March 6, 2025

12:10:41 PM

N:\1 ACTIVE PROJECTS\W\WAVERLY SCHOOL DISTRICT\1404 - WINANS ELEMENTARY\2 SIF FILES\2 QUOTE SIFS NATIVE\PH1 - FQ\1404-NEW1.pmx

### 1404 - Winan's Elementary - Phase 1 Furniture

<u>Manufacturer</u>	<u>List</u>	<u>Customer</u>
HAWORTH	\$130,231.85	\$33,431.95
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Totals:	\$130,231.85	\$33,431.95
Average Discount:		-74.33 %

Item	Mfr	Qty	Product	Unit	Extended
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HAWORTH

	1	HPP	2	TARP-3636-LJSNXG4A	Planes, Table, Peb, Lam, 36"x36", Eb3, Co:None, Xbase, Gld ,29"H,Ptd	List:	\$1,459.61	\$2,919.22
						Customer:	\$496.27	\$992.54
						Discount:	-66.00 %	
				Worktop Surface Color Worktop Edge Color-Users Edge Base Color 1A	,H-W66 ,HP-KL ,TR-AA		WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A	
				Tag 1 C2.T-1.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	2	HAF	2	JDSL-3060-JFFSBN	X Series, Rect Desk, Lam, EB3, 30X60, End, End, Ptd, 1/3 Mod, No Cbl Mgt	List:	\$2,867.53	\$5,735.06
						Customer:	\$645.19	\$1,290.38
						Discount:	-77.50 %	
				Worktop Surface Color Worktop Edge Color-Users Edge Case Trim Color Modesty Surface Color	,H-W66 ,HP-KL ,TR-AA ,TR-AA		WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A Putty GRD A	
				Tag 1 C4.D-3.C	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	3	HAF	2	JLPD-0230-S9	X Series, 27.5"H x 30"W, Lateral File, File, Ptd Drawer Front, Proud, Ptd Lock Bar, Freestanding, Classic Pull, Glides	List:	\$1,592.17	\$3,184.34
						Customer:	\$358.24	\$716.48
						Discount:	-77.50 %	
				Case Color Lock Color	,TR-AA ,LR-BP		Putty GRD A Chrome GRD A	
				Tag 1 C4.D-3.C	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	4	HAF	2	JPMP-24-S9	X Series, Pedestal, Mobile, P/B/F, 24"D, Ptd Drw Frt, Stl Lkrl, Classic Pull, Cstr, Stl Top	List:	\$1,221.81	\$2,443.62
						Customer:	\$274.91	\$549.82
						Discount:	-77.50 %	
				Case Color Lock Color	,TR-AA ,LR-BP		Putty GRD A Chrome GRD A	
				Tag 1 C4.D-3.C	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	5	HAF	2	JTPL-1830-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH, 3mm Bck, 1mm RH	List:	\$544.13	\$1,088.26
						Customer:	\$122.43	\$244.86
						Discount:	-77.50 %	
				Worktop Surface Color Worktop Edge Color-Users Edge	,H-W66 ,HP-KL		WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A	
				Tag 1 C4.D-3.C	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
6	HAF	2	J2HB-6324-SS9R	X Series PST,HngdDr,63.5Hx24Wx24D,B/B/ F,Valet,RH,PtdDwr,Ptd/StlDr,Classic Pull,Reg Top,Glide	\$4,209.69	\$8,419.38	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A	\$947.18	\$1,894.36
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	
7	HAF	1	J2HE-6324-SS9R	X Series PST,HngdDr,63.5Hx24Wx24D,B/B/ F,Valet,LH,PtdDwr,Ptd/StlDr,Classic Pull,Reg Top,Glide	\$4,209.69	\$4,209.69	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A	\$947.18	\$947.18
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	
8	HAF	3	JDSL-2472-JFFSBN	X Series,Rect Desk,Lam, EB3,24X72,End,End,Ptd,1/3 Mod,No Cbl Mgt	\$2,983.99	\$8,951.97	
			Worktop Surface Color Worktop Edge Color-Users Edge Case Trim Color Modesty Surface Color	,H-W66 ,HP-KL ,TR-AA ,TR-AA	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A Putty GRD A	\$671.40	\$2,014.20
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	
9	HAF	3	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrt, Stl Lkrl,Classic Pull,Cstr,Stl Top	\$1,221.81	\$3,665.43	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A	\$274.91	\$824.73
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	
10	HAF	3	JTVS-1872	X Series, Tackboard, VSU, Ptd Pnl, 18 X 72	\$496.29	\$1,488.87	
			Surface Color 1A Surface Color 1A	(3JV) ,3JV-18	Hobson GRD B Seatoun GRD B	\$111.67	\$335.01
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	
11	HAF	3	JUHS-3372-SL	X Series,Vertical Storage,Stl End Pnls,Slide,Ptd Door,33IN. X 72IN.,2 Locks	\$3,356.78	\$10,070.34	
			SHELF COLOR Door Front Color 1A Lock Color	,TR-AA ,TR-AA ,LR-BP	Putty GRD A Putty GRD A Chrome GRD A	\$755.28	\$2,265.84
						<i>Discount:</i>	<i>-77.50 %</i>
		Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5	

Item	Mfr	Qty	Product		List:	Unit	Extended
12	HAK	3	TA0M-1336-LF	Planes,Modesty Panel,13InX36In,Lam,Full	List:	\$267.29	\$801.87
			Modesty Surface Color Modesty Trim Color	,H-W66 ,HP-KL	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A	Customer:	\$90.88 \$272.64
						Discount:	-66.00 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5
13	HCC	3	EUD1-PL0W-3100	Enh pwr mod,4 Port,3 Recpt,1 Usb,0 Data port,0 Cable garage,Clr ano alum,Wht tch,12' Fxd cord	List:	\$465.86	\$1,397.58
					Customer:	\$195.66	\$586.98
						Discount:	-58.00 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5
14	HCC	3	EUDB-0000-HW	Enh pwr mod,brkt,hz,clamp,above ws,wht	List:	\$85.68	\$257.04
					Customer:	\$35.99	\$107.97
						Discount:	-58.00 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5
15	HCC	3	LUTN-0044-19ULDN	Light, Task, LED,Adapt,44", Stand Alone,18 Watt,9' Cord	List:	\$293.63	\$880.89
					Customer:	\$123.32	\$369.96
						Discount:	-58.00 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5
16	HCC	2	WUAW-1500-PNH	Worksurface, Horiz Wire Manager	List:	\$247.38	\$494.76
					Customer:	\$38.34	\$76.68
						Discount:	-84.50 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5
							1 QTY: 1
17	HPX	3	TARA-2946-LJSNCT	Planes,Table,Rt,Lam,29"x46",Eb3,Std,Co:None,Hat,Ead j2hp	List:	\$4,763.87	\$14,291.61
			Worktop Surface Color Worktop Edge Color-Users Edge Base Color 1A	,H-W66 ,HP-KL ,TR-AA	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A	Customer:	\$1,619.72 \$4,859.16
						Discount:	-66.00 %
			Tag 1 C4.D-4.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended	
18	EH1	2	24-547-003	Ergotron, LearnFit Sit-Stand Desk		\$913.36	\$1,826.72	
					Customer:	\$365.34	\$730.68	
					Discount:	-60.00 %		
		Tag 1	G1.D-1.A	Tag 2	PH1 #B,#O	Tag 3	Tag 4	
							Tag 5	
19	HAF	8	JDSL-3060-JFFSBN	X Series,Rect Desk,Lam, EB3,30X60,End,End,Ptd,1/3 Mod,No Cbl Mgt		\$2,867.53	\$22,940.24	
			Worktop Surface Color Worktop Edge Color-Users Edge Case Trim Color Modesty Surface Color	,H-W66 ,HP-KL ,TR-AA ,TR-AA	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A Putty GRD A	Customer:	\$645.19	\$5,161.52
						Discount:	-77.50 %	
		Tag 1	C4.D-3.C	Tag 2	PH1 #B,#P	Tag 3	Tag 4	
							Tag 5	
20	HAF	8	JLPD-0230-S9	X Series,27.5"H x 30"W,Lateral File,File,Ptd Drawer Front,Proud,Ptd Lock Bar,Freestanding,Classic Pull,Glides		\$1,592.17	\$12,737.36	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A	Customer:	\$358.24	\$2,865.92
						Discount:	-77.50 %	
		Tag 1	C4.D-3.C	Tag 2	PH1 #B,#P	Tag 3	Tag 4	
							Tag 5	
21	HAF	8	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top		\$1,221.81	\$9,774.48	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A	Customer:	\$274.91	\$2,199.28
						Discount:	-77.50 %	
		Tag 1	C4.D-3.C	Tag 2	PH1 #B,#P	Tag 3	Tag 4	
							Tag 5	
22	HAF	8	JTPL-1830-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH,3mm Bck,1mm RH		\$544.13	\$4,353.04	
			Worktop Surface Color Worktop Edge Color-Users Edge	,H-W66 ,HP-KL	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A	Customer:	\$122.43	\$979.44
						Discount:	-77.50 %	
		Tag 1	C4.D-3.C	Tag 2	PH1 #B,#P	Tag 3	Tag 4	
							Tag 5	
23	EH1	8	24-547-003	Ergotron, LearnFit Sit-Stand Desk		\$913.36	\$7,306.88	
					Customer:	\$365.34	\$2,922.72	
					Discount:	-60.00 %		
		Tag 1	G1.D-1.A	Tag 2	PH1 #B,#P	Tag 3	Tag 4	
							Tag 5	

Item	Mfr	Qty	Product			Unit	Extended
24	HCC	40	HW-SVC	Lock Plug & Key Set, (1-lock plug/1-key), Svc		List:	\$24.83 \$993.20
				Lock Color Key Number	,LR-BP ,KY-101	Chrome GRD A KEY #101 GRD A	Customer: \$5.59 \$223.60
						Discount:	-77.50 %

Tag 1 SHARED

Tag 2 PH1 #B,#P

Tag 3

Tag 4

Tag 5

HAWORTH

List \$130,231.85

Customer \$33,431.95



912 E. Michigan Avenue  
 Lansing, MI 48912  
 (517) 485-3200  
 \*\*\*.dbiyes.com

Thursday, March 6, 2025

12:12:14 PM

N:\1 ACTIVE PROJECTS\W\WAVERLY SCHOOL DISTRICT\1404 - WINANS ELEMENTARY\2 SIF FILES\2 QUOTE SIFS NATIVE\PH1 - FQ\1404-CH1.pmx

### 1404 - Winan's Elementary - Phase 1 Seating

<u>Manufacturer</u>	<u>List</u>	<u>Customer</u>
HAWORTH	\$43,635.17	\$15,647.02
<hr/>		
Totals:	\$43,635.17	\$15,647.02
Average Discount:		-64.14 %

Item	Mfr	Qty	Product	Unit	Extended
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HAWORTH

	1	HAS	9	SJT-30-711A1A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled	List:	\$1,177.71	\$10,599.39
						Customer:	\$482.86	\$4,345.74
							<i>Discount:</i>	<i>-59.00 %</i>
				Seat 1 Color	(XJ)	Wellington GRD A		
				Seat 1 Color	,XJ-BL	Black GRD A		
				Back 1 Color (Inside)	,XT-10	Stone GRD A		
				Trim Color	,TR-F	Black GRD A		
				Base Color	,TR-F	Black GRD A		
				Tag 1 C1.CH-1.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	2	HSV	4	SCS-34-01E	Very Side Enhanced,Faux Lea Seat,Perforated Bk,Armless,Hd Csts,	List:	\$573.50	\$2,294.00
						Customer:	\$180.65	\$722.60
							<i>Discount:</i>	<i>-68.50 %</i>
				Seat 1 Color	(XJ)	Wellington GRD A		
				Seat 1 Color	,XJ-SM	Shale GRD A		
				Back 1 Color (Inside)	,TR-F	Black GRD A		
				Trim Color	,TR-F	Black GRD A		
				Frame Color	,TR-LE	Metallic Silver GRD B		
				Tag 1 C1.CH-3.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	3	HSV	7	SCC-34-01E	Very Conference Chair,ENH,Faux Lea Seat,Perforated Bk,Armless,Alum Bse Hd Ctrs,	List:	\$1,421.34	\$9,949.38
						Customer:	\$447.72	\$3,134.04
							<i>Discount:</i>	<i>-68.50 %</i>
				Seat 1 Color	(XJ)	Wellington GRD A		
				Seat 1 Color	,XJ-SM	Shale GRD A		
				Back 1 Color (Inside)	,TR-F	Black GRD A		
				Trim Color	,TR-F	Black GRD A		
				Frame Color	,TR-F	Black GRD A		
				Tag 1 C1.CH-5.A	Tag 2 PH1 #B,#O	Tag 3	Tag 4	Tag 5

	4	HAS	8	SJT-30-711A1A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled	List:	\$1,177.71	\$9,421.68
						Customer:	\$482.86	\$3,862.88
							<i>Discount:</i>	<i>-59.00 %</i>
				Seat 1 Color	(XJ)	Wellington GRD A		
				Seat 1 Color	,XJ-BL	Black GRD A		
				Back 1 Color (Inside)	,XT-10	Stone GRD A		
				Trim Color	,TR-F	Black GRD A		
				Base Color	,TR-F	Black GRD A		
				Tag 1 C1.CH-1.A	Tag 2 PH1 #B,#P	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		Unit	Extended
5	HSV	8	SCC-34-01E	Very Conference Chair,ENH,Faux Lea Seat,Perforated Bk,Armless,Alum Bse Hd Ctrs,	List:	\$1,421.34 \$11,370.72
					Customer:	\$447.72 \$3,581.76
					Discount:	-68.50 %
			Seat 1 Color	(XJ)	Wellington GRD A	
			Seat 1 Color	,XJ-SM	Shale GRD A	
			Back 1 Color (Inside)	,TR-F	Black GRD A	
			Trim Color	,TR-F	Black GRD A	
			Frame Color	,TR-F	Black GRD A	



Tag 1 C1.CH-5.A

Tag 2 PH1 #B,#P

Tag 3

Tag 4

Tag 5

HAWORTH

List \$43,635.17

Customer \$15,647.02

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## Quotation

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**Quote Number** 0200254932

**Customer** VS America, Inc.  
1940 Abbott Street  
Suite 501  
Charlotte NC 28203  
United States

**Customer Reference** **GLFS-Waverly CS**

**Date Quoted** 02/06/2025

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**Inside Sales Contact** Ella Stumpf  
e.stumpf@vsamerica.com

**Territory Manager** Christine Debrot  
c.debrot@vsamerica.com

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**Contract** Omnia Partners Region 4 ESC (R191818)  
Contract # R191818

To Whom It May Concern:

Please note the following pricing has been presented in Omnia Partners Region 4 ESC Contract NET values, based on the stated models, colors, finishes, and quantities. Any alterations will be subject to updated pricing.

Pricing is valid for 30 days\* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be quoted. Please discuss specific project requirements with your VS America Territory Manager.

Factory-direct orders qualify for free shipping if the total net amount is over \$50,000 USD. Freight charges do apply for any orders fulfilled from the VS America Stock / Quickship Program. Please refer to the Customer Freight Terms document, Omnia Region 4 Freight Terms, for a complete list of exclusions and restrictions.

Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

\*Barring the announcement of a formal price increase.

Item	Model/Description	Quantity	Unit Net Price	Extended price
1	E1.CH-1.A <b>33400</b> JUMPER Air Active, chair with polypropylene seat and backrest shell	28	\$ 138.40	\$ 3,875.20
	<b>204 seat height</b> 046 46cm size blue			
	<b>230 metal color</b> 059 arctic			
	<b>280 seat / backrest plastic</b> 073 black grey			
	<b>500 glides / castors</b> 001 plastic glides			
	<b>903 packaging</b> 002 with export protection			
	<b>Unit List Price</b> \$ 173.00			
	<b>Discount (%)</b> 20.00000			
	<b>Article MID</b> 33400-01001			
2	E1.CH-1.D <b>33400</b> JUMPER Air Active, chair with polypropylene seat and backrest shell	252	\$ 138.40	\$ 34,876.80
	<b>204 seat height</b> 038 38cm size red			
	<b>230 metal color</b> 059 arctic			
	<b>280 seat / backrest plastic</b> 073 black grey			
	<b>500 glides / castors</b> 001 plastic glides			
	<b>903 packaging</b> 002 with export protection			
	<b>Unit List Price</b> \$ 173.00			
	<b>Discount (%)</b> 20.00000			
	<b>Article MID</b> 33400-01032			
3	E1.CH-2.A <b>33400</b> JUMPER Air Active, chair with polypropylene seat and backrest shell	28	\$ 138.40	\$ 3,875.20
	<b>204 seat height</b> 046 46cm size blue			
	<b>230 metal color</b> 059 arctic			
	<b>280 seat / backrest plastic</b> 073 black grey			
	<b>500 glides / castors</b> 040 2-component glides			
	<b>903 packaging</b> 002 with export protection			
	<b>Unit List Price</b> \$ 173.00			
	<b>Discount (%)</b> 20.00000			
	<b>Article MID</b> 33400-00034			

<b>Subtotal</b>	\$ 42,627.20
<b>Installation</b>	\$ 4,050.00
<b>Shipping ( Holland, MI 49423 )</b>	\$ 1,625.00
<b>Total</b>	<b>\$ 48,302.20</b>

Payment Terms: Immediate Payment

Please send POs to: orders@vsamerica.com

## Great Lakes Furniture Supply, Inc.

590 East 32nd Street  
 Holland, MI 49423  
 616-796-3245  
 616-296-1202 (fax)

**Date:** 2/11/2025

**Customer:** Waverly Community Schools - Winans Elementary School

**Quote:** FomCore

### Phase 1

<u>Quantity</u>	<u>Tag</u>	<u>Mfg.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
24	B1.OT-1.C	FomCore	<b>18" Round Ottoman, Finish Option Zippered</b> Model Number - F005-18x14-Z Top Upholstery - Momentum Tanner/Dawn Side Upholstery - Spradling Chambray/Sun Height - 14"	\$ 271.00	\$ 6,504.00
90	B1.OT-1D	FomCore	<b>18" Round Ottoman, Finish Option Zippered</b> Model Number - F005-18x16-Z Top Upholstery - Momentum Tanner/Dawn Side Upholstery - Spradling Chambray/Sun Height - 16"	\$ 279.00	\$ 25,110.00
2	B2.L-1.B	FomCore	<b>Rock'n Roller, Finish Option Zippered</b> Model Number - F165-22x28x29Z Seat Upholstery - Culp Linette/Ash Side Upholstery - Spradling Milano Stitch Bamboo	\$ 632.00	\$ 1,264.00
2	B2.L-2.B	FomCore	<b>Anderson XL, Finish Option Zippered</b> Model Number - FK005-42x20x30Z Upholstery - Culp Linette/Moss	\$ 762.00	\$ 1,524.00
1	B2.L-3.A	FomCore	<b>Eagle's Nest, Finish Option Zippered</b> Model Number - F586-57x24x51Z Sides/Exterior Upholstery - ConvoDoodle OG Interior Upholstery - Culp Linette Black	\$ 2,929.00	\$ 2,929.00

1	B2.L-3.A	FomCore	Eagle's Egg, Finish Option Zippered	\$ 515.00	\$ 515.00
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Model Number - F713-40x34.5x3Z

Upholstery - Culp Linette Black

Total Product Cost	\$ 37,846.00
Installation Cost	\$ 3,580.00
Shipping Cost	\$ -
<b>Total Project Cost</b>	<b>\$ 41,426.00</b>



QUOTATION: 25TJU-727812/C

# Waverly Community Schools: Winans Elementary School Phase 1

Created: 1/31/2025 | Revised: 3/5/2025 | Valid Through: 5/1/2025





### Waverly Community Schools: Winans Elementary School Phase 1

Quote Number: 25TJU-727812/C

*CREATED 1/31/2025 | REVISED 3/5/2025 | Valid Through 5/1/2025*

PRODUCT TOTALS	\$68,097.70
See Quote Detail Summary	\$0.00
<b>GRAND TOTAL</b>	<b>\$68,097.70</b>

**Contract Information:**  
SPA0047629 Wiser Contract Furniture

**Requested Delivery Date:** To be Determined

**Sold To**  
Waverly Community Schools  
515 SNOW RD  
Lansing, MI 48917  
P. (517) 321-7265 F. (517) 321-8577  
Customer # 74424

**End User**  
Waverly Community Schools  
515 SNOW RD  
Lansing, MI 48917  
P. (517) 321-7265 F. (517) 321-8577

**Ship To**  
To be Determined

**Installation**  
To be Determined

**Client Notes:**  
OT0043776 Sourcewell #091423-KII Delv/Dropship

KI is pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options

**Sales Team:**

John Reis  
Sales Rep  
john.reis@ki.com  
(810) 599-6848

Trenton Udovich  
Inside Sales Specialist  
trenton.udovich@ki.com  
920-468-2299

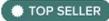
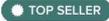


**CREATED** 1/31/2025  
**VALID THROUGH** 5/1/2025  
**Prepared By** Trenton Udovich  
**Quote Filename** Waverly Community Schools: Winans Elementary School Phase 1 - 25TJU-727812/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
1.1	RTEEG30-74P 	4	\$686.40	\$2,745.60	
<p>Ruckus,Sit Height Adjustable Activity Table 20 to 33",6-Leg Sprocket,1-1/4"Top,74P Edge,30x55x48"</p> <p>Edge Color River Cherry edge /ERY Laminate Laminate Grade 1 LAMG1 Laminate Finish Grade 1 KI standard laminates LAMGRD1STD Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY Base Finish Starlight Silver Metallic /SX Caster/Glides Casters/nylon glides /BCN</p> <p><b>MK: D2.T-1.B</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 3 - 5 Weeks; Ships from BONDUEL, WI</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b></p>					
1.2	RTEEH607224-74P 	15	\$842.40	\$12,636.00	
<p>Ruckus,Sit Height Adjustable Activity Table 20 to 33",Horseshoe,1-1/4"Top,74P Edge,60x72x24"</p> <p>Edge Color Light Tone edge /ELG Laminate Laminate Grade 2 LAMG2 Laminate Finish Grade 2 KI standard laminates - 2 week additional lead time LAMGRD2STD Grade 2 KI standard laminates - 2 week additional lead time MARKERBOARD WHITE 459-90 /LMK Base Finish Starlight Silver Metallic /SX Caster/Glides Casters/nylon glides /BCN</p> <p><b>MK: D2.T-2.B</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 3 - 5 Weeks; Ships from BONDUEL, WI</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b></p>					
1.3	SYTB 	1	\$1,095.60	\$1,095.60	
<p>Sway Table</p> <p>Power No power /NP Sway Base Poly Color Arctic White /BAW Sway Glide Nylon glides /GNY Laminate Laminate Grade 1 LAMG1 Laminate Finish Grade 1 KI standard laminates LAMGRD1STD Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY</p> <p><b>MK: D2.T-5.A</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 4 - 6 Weeks; Ships from BONDUEL, WI</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b></p>					
1.4	RKT441842OPT/3T 	8	\$1,423.20	\$11,385.60	
<p>Ruckus,Tote Storage, Tall,3-Column unit,Open,w/Laminate Top,44"Wx18"Dx42"H,includes (27)3"totes</p> <p>Storage Base 4 black casters /4CW Laminate Laminate Grade 1 LAMG1 Laminate Finish Grade 1 KI standard laminates LAMGRD1STD Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY Edge Color River Cherry edge /ERY Paint Color Light Tone /LG</p> <p><b>MK: D3.STG-1.A</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 5 - 7 Weeks; Ships from PEMBROKE, ONT</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b></p>					



**CREATED** 1/31/2025  
**VALID THROUGH** 5/1/2025  
**Prepared By** Trenton Udovich  
**Quote Filename** Waverly Community Schools: Winans Elementary School Phase 1 - 25TJU-727812/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
1.5	<b>RKT441829OPT/6T</b>  	1	\$1,131.00	\$1,131.00	
<p> <b>Ruckus,Tote Storage,Short,3-Column unit,Open,w/Laminate Top,44"Wx18"Dx29"H,includes (9) 6"totes</b>            Storage Base 4 black casters /4CW            Laminate Laminate Grade 1 LAMG1            Laminate Finish Grade 1 KI standard laminates LAMGRD1STD            Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY            Edge Color River Cherry edge /ERY            Paint Color Light Tone /LG  <b>MK: D3.STG-1.C</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 5 - 7 Weeks; Ships from PEMBROKE, ONT</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b> </p>					
1.7	<b>RKC541842OP</b>  	24	\$1,143.00	\$27,432.00	
<p> <b>Ruckus,Single Faced,Cubby,3x3 Open Unit,54"Wx18"Dx42"H</b>            Storage Base 4 black casters /4CW            Laminate Laminate Grade 1 LAMG1            Laminate Finish Grade 1 KI standard laminates LAMGRD1STD            Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY            Edge Color River Cherry edge /ERY            Paint Color Light Tone /LG  <b>MK: D3.STG-2.A</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 5 - 7 Weeks; Ships from PEMBROKE, ONT</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b> </p>					
1.8	<b>RKC541842DR-SLCKR</b>  	6	\$1,467.00	\$8,802.00	
<p> <b>Ruckus,Single Faced,Cubby,3x3 w/3 Doors,Key Lock,Hinge Right,54"Wx18"Dx42"H</b>            Pull Option Beveled pull Black /S6            Storage Base 4 black casters /4CW            Laminate Laminate Grade 1 LAMG1            Laminate Finish Grade 1 KI standard laminates LAMGRD1STD            Grade 1 KI standard laminates RIVER CHERRY LAM 7937-38 /LRY            Edge Color River Cherry edge /ERY            Paint Color Light Tone /LG            Door Color Light Tone /FLG            Lock Option Key alike - 3 locks (/KA) /KA            Lock Color Black /BLL            National Key Alike Key alike lock #101 /L101  <b>MK: D3.STG-3.A</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 5 - 7 Weeks; Ships from PEMBROKE, ONT</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b> </p>					



**CREATED** 1/31/2025  
**VALID THROUGH** 5/1/2025  
**Prepared By** Trenton Udovich  
**Quote Filename** Waverly Community Schools: Winans Elementary School Phase 1 - 25TJU-727812/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options																																										
1.10	SYCFC	2	\$1,434.95	\$2,869.90																																											
<div style="display: flex; align-items: flex-start;"> <div style="margin-right: 20px;">    </div> <table border="0"> <tr> <td>Sway Lounge Chair, Contrast</td> <td>Arctic White</td> <td>/SAW</td> </tr> <tr> <td>Sway Shell Poly Color</td> <td>Arctic White</td> <td>/BAW</td> </tr> <tr> <td>Sway Base Poly Color</td> <td>Nylon glides</td> <td>/GNY</td> </tr> <tr> <td>Sway Glide</td> <td>Pallas Fabric Group P1</td> <td>GRPP1</td> </tr> <tr> <td>Highest Grade Contrasting Fabric</td> <td>Compliance to TB 117-2013</td> <td>/NFR</td> </tr> <tr> <td>TB133</td> <td>Compliance to TB 117-2013</td> <td>NFR</td> </tr> <tr> <td>Fabric Contrast #1/Back</td> <td>Pallas Fabric Group P1</td> <td>GRPP1</td> </tr> <tr> <td>Fabric Contrast #1/Back-NFR</td> <td>CURIO</td> <td>CURIO</td> </tr> <tr> <td>P1 Pallas Fabric</td> <td>ORO</td> <td>/27.339.059.P</td> </tr> <tr> <td>CURIO</td> <td>Compliance to TB 117-2013</td> <td>NFR</td> </tr> <tr> <td>Fabric Contrast #2/Seat</td> <td>Pallas Fabric Group P0</td> <td>GRPP0</td> </tr> <tr> <td>Fabric Contrast #2/Seat-NFR</td> <td>TERRA</td> <td>TERRA</td> </tr> <tr> <td>P0 Fabric</td> <td>TERRA</td> <td>TERRA</td> </tr> <tr> <td>TERRA</td> <td>SLATE</td> <td>/27.223.192.P</td> </tr> </table> </div> <p> <b>MK: D4.L-1.B</b>  <b>Price Description: Delivered/Open Market</b>  <b>Lead Time: 4 - 6 Weeks; Ships from BONDUEL, WI</b>  <b>Please Note: Leadtime calculated on 3/5/2025 and is subject to change.</b> </p>						Sway Lounge Chair, Contrast	Arctic White	/SAW	Sway Shell Poly Color	Arctic White	/BAW	Sway Base Poly Color	Nylon glides	/GNY	Sway Glide	Pallas Fabric Group P1	GRPP1	Highest Grade Contrasting Fabric	Compliance to TB 117-2013	/NFR	TB133	Compliance to TB 117-2013	NFR	Fabric Contrast #1/Back	Pallas Fabric Group P1	GRPP1	Fabric Contrast #1/Back-NFR	CURIO	CURIO	P1 Pallas Fabric	ORO	/27.339.059.P	CURIO	Compliance to TB 117-2013	NFR	Fabric Contrast #2/Seat	Pallas Fabric Group P0	GRPP0	Fabric Contrast #2/Seat-NFR	TERRA	TERRA	P0 Fabric	TERRA	TERRA	TERRA	SLATE	/27.223.192.P
Sway Lounge Chair, Contrast	Arctic White	/SAW																																													
Sway Shell Poly Color	Arctic White	/BAW																																													
Sway Base Poly Color	Nylon glides	/GNY																																													
Sway Glide	Pallas Fabric Group P1	GRPP1																																													
Highest Grade Contrasting Fabric	Compliance to TB 117-2013	/NFR																																													
TB133	Compliance to TB 117-2013	NFR																																													
Fabric Contrast #1/Back	Pallas Fabric Group P1	GRPP1																																													
Fabric Contrast #1/Back-NFR	CURIO	CURIO																																													
P1 Pallas Fabric	ORO	/27.339.059.P																																													
CURIO	Compliance to TB 117-2013	NFR																																													
Fabric Contrast #2/Seat	Pallas Fabric Group P0	GRPP0																																													
Fabric Contrast #2/Seat-NFR	TERRA	TERRA																																													
P0 Fabric	TERRA	TERRA																																													
TERRA	SLATE	/27.223.192.P																																													
<b>WorkGroup Product Subtotal</b>				<b>\$68,097.70</b>																																											

**Quote Summary**

**Product SubTotal: \$68,097.70**  
**Estimated Sales Tax: See Notes**  
**Quote Total: \$68,097.70**

**NOTES:**

- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.

**PROJECT LEAD TIME SUMMARY:**

- Manufacturing lead time begins once the order is complete and acknowledged. Delivery dates are determined per order based on the longest lead time per shipping location and are confirmed on the order acknowledgement.
 

<b>Shipping Location</b>	<b>MFG Lead Time Range</b>
BONDUEL, WI	4 - 6 Weeks
PEMBROKE, ONT	5 - 7 Weeks
- Lead times are subject to change based on quantities, manufacturing capacity and surface material selections. Laminate and/or fabrics outside the standard KI in grade program may have extended lead time.
- For more information or questions regarding delivery consolidation, contact KI Customer Service.

**Final Considerations:**

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:  
KI  
1330 Bellevue Street  
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
  - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
  - Ship To Information: complete legal name, address, contact name, contact phone number
  - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
  - Issue Date: date the purchase order was issued
  - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
  - Purchase Order Total: total of all items and services included on the purchase order
  - Authorization: signature of authorized purchasing agent or buying entity
  - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
    - Quantity of each item
    - Complete model number, including all finish and option information (by line item)
    - Net purchase price (by line item)
    - Extended net purchase price (all line items)
    - Any additional applicable charges (ex: installation and/or delivery charges)
    - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

**Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.**

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at [www.KI.com/terms](http://www.KI.com/terms)

Prepared by Trenton Udovich  
Market Code: 2=2=K-12

Opportunity #: 727812

Quote Filename: Waverly Community Schools: Winans  
Elementary School Phase 1 - 25TJU-727812

# ESTIMATE

**Wiser Contract Furnishings, LLC**  
2506 Maplewood Dr. SE  
Grand Rapids, MI 49506

kerrywiser@yahoo.com  
+1 (616) 706-6375  
www.wisercontractfurnishings.com



**Bill to**  
Waverly Community Schools  
515 Snow Road  
Lansing, MI 48917

**Ship to**  
Waverly Community Schools  
515 Snow Road  
Lansing, MI 48917

### Estimate details

Estimate no.: 1103  
Estimate date: 03/05/2025  
Expiration date: 04/04/2025

P.O. Number: Winans Phase 1  
Sales Rep: Christian Wiser

#	Date	Product or service	Description	Qty	Rate	Amount
1.		<b>UNET7362EJAG4-WW050-S05-P16CHGrey</b>	Plymouth 20x27x1.25 UNE-T Desk, Leg: Smooth Silver-Adj., Top HPL: Walnut Grove, Edge: Slate Grey Armor, Leg: Non-Marring Glide, Overall Height: 20.25"-32.25", Plastic Book Box, UNET-Grey Plastic	236	\$199.65	\$47,117.40
					Subtotal	\$47,117.40
					Shipping	\$3,162.00
					<b>Total</b>	<b>\$50,279.40</b>
					Expiry date	04/04/2025

Accepted date

Accepted by

# ESTIMATE

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**Bill to**  
Waverly Community Schools  
515 Snow Road  
Lansing, MI 48917

**Ship to**  
Waverly Community Schools  
515 Snow Road  
Lansing, MI 48917

## Estimate details

Estimate no.: 1105  
Estimate date: 03/05/2025  
Expiration date: 04/04/2025

P.O. Number: Winnans Phase 1 Install  
Sales Rep: Christian Wiser

#	Date	Product or service	Description	Qty	Rate	Amount
1.		<b>Installation</b>	Installation of Phase 1 Furniture KI	1	\$13,619.54	\$13,619.54
2.		<b>Installation</b>	Installation of Phase 1 Furniture WB	1	\$10,055.88	\$10,055.88
3.		<b>Recycling</b>	Waste Removal	1	\$583.33	\$583.33
4.		<b>Equipment Rental</b>	Telehandler	1	\$1,331.67	\$1,331.67

**Total** **\$25,590.42**

Expiry date 04/04/2025

Accepted date

Accepted by

**WAVERLY COMMUNITY SCHOOLS  
BOARD OF EDUCATION  
SPECIAL BOARD MEETING  
MARCH 17, 2025**

**Report #24-52**

**FOR ACTION**

**Subject:**

Furniture Purchase Recommendation – High School and Middle School Phases 2-3

**Recommendation:**

The Superintendent recommends the Board of Education approve the purchase of furniture, as per the attached summary, in accordance with Board Policy 6320 (Purchasing).

**Statement of Purpose:**

The purpose of this recommendation is to purchase new furniture as part of the subcommittee recommendation for new classroom and office furniture.

**Budget Impact:**

The total cost of this recommendation is Three Hundred Twenty-Four Thousand Two Hundred Twenty-Seven and 91/100 Dollars (\$324,227.91). The contract will be funded by the proceeds from the 2022 Building and Site, Series I bonds. This recommendation is over the amount budgeted for furniture but within the total amount budgeted for this project.

**Historical Information:**

On May 4, 2021 a special election was held for the purpose of proposing a ballot question to authorize Waverly Community Schools to borrow the sum of \$125,000,000 and issue its general obligation unlimited tax bonds therefor, in one or more series for the purpose of erecting additions to, remodeling, including security improvements to, furnishing and refurbishing, and equipping and re-equipping school buildings; acquiring and installing instructional technology and instructional technology equipment for school buildings; purchasing school buses; and developing, equipping and improving playgrounds, play fields, athletic fields, parking areas and sites. The ballot proposal, having received sufficient votes, was approved.

A sub-committee was formed for the purpose of selecting new classroom furniture standards for the District. The committee worked with TowerPinkster to design furniture based on the committee's recommendations.

Cooperative Purchasing saves schools time and money by providing bids compliant with the Revised School Code, allowing schools to buy without bidding independently.

**Rationale for Recommendation:**

The rationale for this recommendation is to install new standardized classroom and office furniture for Phases 2 and 3 at the High School and Middle School

March 14, 2025

Evan Nuffer  
 Director, Finance and Operations  
 Waverly Community Schools  
 515 Snow Rd  
 Lansing, MI 48917

Re: Waverly Middle & High School  
 2021 Bond Project – Furniture Design

Dear Evan,

In partnership with Waverly Community Schools Furniture Committee, TowerPinkster has developed standards for new furniture across the district. These standards were developed from input received through staff surveys, testing numerous furniture samples from multiple manufacturers, and testing pilot spaces using the selected furniture.

TowerPinkster developed a furniture pricing package for the Middle and High School based on the selections made by the furniture committee and requested quotes on behalf of Waverly Community Schools. Quotes were requested and provided by One (1) furniture dealer, representing Two (2) furniture manufacturers.

Waverly Middle & High School Furniture			
Furniture Dealer	Furniture Manufacturer	Purchasing Contract	Quote Total
DBI	Haworth Modular	MiDeal #22000000043	\$ 277,644.49
	Haworth Seating	MiDeal #240000000497	
	OFS	Sourcewell CDA#GS-112820	\$ 46,582.74
<b>Overall Total</b>			<b>\$ 324,227.23</b>

TowerPinkster recommends Waverly Community Schools proceed with purchasing the furniture as quoted for Middle & High School in the total amount of Three Hundred Twenty-Four Thousand, Two Hundred Twenty-Seven Dollars and Twenty-Three Cents (\$324,227.23)

Sincerely,

Tower Pinkster

A handwritten signature in blue ink that reads "Sara Fall". The signature is fluid and cursive, with the first name "Sara" and last name "Fall" clearly legible.

Sara Fall, Interior Designer

cc: Edward Talaga, TowerPinkster



912 East Michigan Avenue, Lansing, Michigan 48912  
 Ph 517.485.3200 or 800.968.1324 Fx 517.485.3202

DATE	DBI CONTACT	CUSTOMER REF#
02/05/25	KIM BALSIS	1242 (24172)

**PROJECT LOCATION:**  
 WAVERLY MIDDLE SCHOOL  
 620 SNOW RD  
 LANSING, MI 48917

**PROJECT CONTACT:** TONY TERRANOVA  
**PROJECT NAME:** WAVERLY HIGH SCHOOL

**PRICING SUMMARY**

Qty	Description	Unit Price	TOTAL
12	<b>OFS</b> <b>Coact Lite</b> Fully Upholstered Bench Seat <b>Base Finish:</b> Onyx <b>Seat:</b> CF Stinson Amplify Eclipse <b>Back:</b> Designtex Tangram Maize  <b>C5.L-2.4</b>	\$ 3,108.22	\$ 37,298.64
<b>Special Notes:</b>		Freight	\$ -
<b>PRICING IS VALID FOR 15 DAYS</b>  <i>Based on normal business hours.            Space clear of other contractors, existing furniture, or other customer assets.</i>		Energy Surcharge	\$ 773.87
		Delivery	\$ -
		Subtotal	\$ 38,072.51
		Installation	\$ 1,170.00
		Design	\$ 225.00
		<b>TOTAL</b>	<b>\$ 39,467.51</b>
		<b>DEPOSIT</b>	<b>\$ 9,866.88</b>



**QUOTE SUMMARY**  
MIDEAL  
**HAWORTH**

DATE	DBI DESIGNER	DBI PROJECT COORDINATOR	DBI SALESPERSON	CLIENT PROJECT NO.	DBI PROJECT NO.
02/03/25	Stephanie Mapes	Trisha Russell	Kimberly Balsis	0	24172
<b>CONTACT INFO:</b>	stephanie.mapes@dbiyes.com	trisha.russell@dbiyes.com	Kimberly.Balsis@dbiyes.com		

**PROJECT LOCATION:**  
WAVERLY MIDDLE SCHOOL  
620 SNOW ROAD  
LANSING ,MI 48917

**PROJECT NAME:** WAVERLY MIDDLE SCHOOL ADMIN AND TEACHER DESKS  
**CUSTOMER CONTACT:** BERNARD COLTON  
BCOLTON@WAVERLYK12.NET

**PO's TO BE MADE OUT TO:** Haworth c/o DBI  
One Haworth Center  
Holland, MI 49423

MODULAR CONTRACT PRICING			CONTRACT# 22000000043: MODULAR OFFICE SYSTEMS FURNITURE	
PHASE 3 MODULAR				
PRODUCT	SIF#			
NEW MODULAR	24172-NEW3			\$ 117,121.70
<b>TOTAL MODULAR CONTRACT PRODUCT:</b>				<b>\$ 117,121.70</b>
MODULAR CONTRACT SERVICES	DESCRIPTION		HOURLY RATE	TOTAL
INSTALLATION	MODULAR FURNITURE INSTALLATION *BASED ON CLEAR AND READY SPACE		\$ 50.00	\$ 15,000.00
TRAVEL/TRANSPORTATION	TRAVEL AND TRANSPORTATION CHARGES		\$ 40.00	\$ 2,000.00
ELECTRICAL	ELECTRICAL AND DATA TO BE PROVIDED AND COORDINATED BY CUSTOMER			
DESIGN	DESIGN BASED ON CONTRACT % OF NEW PRODUCT PRICING		4%	\$ 4,684.87
<b>TOTAL MODULAR CONTRACT SERVICES:</b>				<b>\$ 21,684.87</b>
<b>TOTAL MODULAR CONTRACT CHARGES:</b>				<b>\$ 138,806.57</b>

SEATING CONTRACT PRICING			ERGONOMIC SEATING CONTRACT# 240000000497	
PHASE 3 SEATING				
PRODUCT	SIF#			TOTAL
SEATING	24172-CH3			\$ 42,837.20
<b>TOTAL SEATING CONTRACT PRODUCT:</b>				<b>\$ 42,837.20</b>
SEATING LABOR SERVICES	DESCRIPTION		UNIT RATE	TOTAL
DELIVERY SERVICES	DELIVERY ONLY		\$ 20.00	\$ 3,100.00
DESIGN	DESIGN PER CONTRACT % OF NEW PRODUCT PRICING		0.5%	\$ 214.19
TRAVEL	NO CHARGE - INCLUDED IN MODULAR TRAVEL			
<b>TOTAL SEATING LABOR SERVICES:</b>				<b>\$ 3,314.19</b>
<b>TOTAL SEATING CONTRACT CHARGES:</b>				<b>\$ 46,151.39</b>

<b>TOTAL PROJECT PRICING</b>	<b>\$ 184,957.95</b>
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Proposed By: \_\_\_\_\_

*Kimberly Balsis*

Kimberly Balsis

Accepted By: \_\_\_\_\_

Date: \_\_\_\_\_



912 E. Michigan Avenue  
 Lansing, MI 48912  
 (517) 485-3200  
 www.dbiyes.com

Friday, January 31, 2025

2:21:03 PM

N:\1 ACTIVE PROJECTS\1242 (24172) Waverly  
 Middle School\2 SIF Files\1 PRE ORDER SIFS  
 \24172-NEW3.pmx

### 1242 WAVERLY MIDDLE SCHOOL PH3 FURN

<u>Manufacturer</u>	<u>List</u>	<u>Customer</u>
HAWORTH	\$409,500.11	\$117,121.70
<hr/>		
Totals:	\$409,500.11	\$117,121.70
Average Discount:		-71.40 %

Item	Mfr	Qty	Product	Unit	Extended
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HAWORTH

1	HCC	72	HW-SVC	Lock Plug & Key Set, (1-lock plug/1-key), Svc	List: \$24.83	\$1,787.76
					Customer: \$5.59	\$402.48
					Discount: -77.50 %	
			Lock Color Key Number	.LR-BP .KY-207	Chrome GRD A KEY #207 GRD A	
			Tag 1 ALL PH3 - MATCH	Tag 2	Tag 3	Tag 4
						Tag 5



**ALL KEYED ALIKE  
FOR ENTIRE SCHOOL**

2	HCC	10	LSET-1	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 1	List: \$0.00	\$0.00
					Customer: \$0.00	\$0.00
					Discount: 0.00 %	
			Lock Color	.LX-BP	Chrome GRD A	
			Tag 1 LYNX	Tag 2	Tag 3	Tag 4
						Tag 5



3	HAF	5	J2HB-6324-SS9R	X Series PST,HngdDr,63.5Hx24Wx24D,B/B/ F,Valet,RH,PtdDwr,Ptd/StlDr,Classic Pull,Reg Top,Glide	List: \$4,209.69	\$21,048.45
					Customer: \$947.18	\$4,735.90
					Discount: -77.50 %	
			Case Color Lock Color	.TR-AA .LR-BP	Putty GRD A Chrome GRD A	
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4
						Tag 5



**C4.D-4.A**

4	HAF	4	J2HE-6324-SS9R	X Series PST,HngdDr,63.5Hx24Wx24D,B/B/ F,Valet,LH,PtdDwr,Ptd/StlDr,Classic Pull,Reg Top,Glide	List: \$4,209.69	\$16,838.76
					Customer: \$947.18	\$3,788.72
					Discount: -77.50 %	
			Case Color Lock Color	.TR-AA .LR-BP	Putty GRD A Chrome GRD A	
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4
						Tag 5



**C4.D-4.A**

5	HAF	2	JBCS-0536	X Series,Bookcase,63.5"H x 36"W,Glides	List: \$1,684.34	\$3,368.68
					Customer: \$378.98	\$757.96
					Discount: -77.50 %	
			Case Color	.TR-AA	Putty GRD A	
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4
						Tag 5



**C3.BC-1.A**

Item	Mfr	Qty	Product		List:	Unit	Extended	
6	HAF	9	JDSL-2472-JFFSBN	X Series,Rect Desk,Lam, EB3,24X72,End,End,Ptd,1/3 Mod,No Cbl Mgt	\$2,983.99		\$26,855.91	
					Customer:	\$671.40	\$6,042.60	
						Discount:	-77.50 %	
			Worktop Surface Color	,H-W66		WALNUT HEIGHTS 7965-38 FINE VELVET		
			Worktop Edge Color-Users Edge	,HP-KL		Neo Walnut GRD A		
			Case Trim Color	,TR-AA		Putty GRD A		
			Modesty Surface Color	,TR-AA		Putty GRD A		
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	
7	HAF	2	JLPD-0236-S9	X Series,27.5"H x 36"W,Lateral File,File,Ptd Drawer Front,Proud,Ptd Lock Bar,Freestanding,Classic Pull,Glides	\$1,849.24		\$3,698.48	
					Customer:	\$416.08	\$832.16	
						Discount:	-77.50 %	
			Case Color	,TR-AA		Putty GRD A		
			Lock Color	,LR-BP		Chrome GRD A		
			<b>C4.D-5.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	
8	HAF	11	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top	\$1,221.81		\$13,439.91	
					Customer:	\$274.91	\$3,024.01	
						Discount:	-77.50 %	
			Case Color	,TR-AA		Putty GRD A		
			Lock Color	,LR-BP		Chrome GRD A		
			<b>C4.D-3.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	
9	HAF	1	JTPL-1872-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx72W, 3mm Plstc Usr, 1mm LH,3mm Bck,1mm RH	\$1,131.36		\$1,131.36	
					Customer:	\$254.56	\$254.56	
						Discount:	-77.50 %	
			Worktop Surface Color	,H-W66		WALNUT HEIGHTS 7965-38 FINE VELVET		
			Worktop Edge Color-Users Edge	,HP-KL		Neo Walnut GRD A		
			<b>C4.D-5.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	
10	HAF	9	JTVS-1872	X Series, Tackboard, VSU, Ptd Pnl, 18 X 72	\$496.29		\$4,466.61	
					Customer:	\$111.67	\$1,005.03	
						Discount:	-77.50 %	
			Surface Color 1A	(3JV)		Hobson GRD B		
			Surface Color 1A	,3JV-18		Seatoun GRD B		
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	
11	HAF	9	JUHS-3372-SL	X Series,Vertical Storage,Stl End Pnls,Slide,Ptd Door,33IN. X 72IN.,2 Locks	\$3,356.78		\$30,211.02	
					Customer:	\$755.28	\$6,797.52	
						Discount:	-77.50 %	
			SHELF COLOR	,TR-AA		Putty GRD A		
			Door Front Color 1A	,TR-AA		Putty GRD A		
			Lock Color	,LR-BP		Chrome GRD A		
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 ADMIN #G,#R	Tag 3	Tag 4	Tag 5	



Item	Mfr	Qty	Product		List:	Unit	Extended
18	HPP	5	TARP-3636-LJSNXG4A	Planes,Table,Peb,Lam,36"x36",Eb3,Co:None,Xbase,Gi d,29"H,Ptd	\$1,459.61	\$7,298.05	
					Customer:	\$496.27	\$2,481.35
					Discount:	-66.00 %	



## C2.T-1.A

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

19	HPP	1	TARP-4848-LJSNXG4A	Planes,Table,Peb,Lam,48"x48",Eb3,Co:None,Xbase,Gi d,29"H,Ptd	List: \$2,026.85	\$2,026.85	
					Customer:	\$689.13	\$689.13
					Discount:	-66.00 %	



## C2.T-1.B

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

20	HPX	2	TARA-2346-LJSNCT	Planes,Table,Rt,Lam,23"x46",Eb3,Std,Co:None,Hat,Ead j2hp	List: \$4,482.73	\$8,965.46	
					Customer:	\$1,524.13	\$3,048.26
					Discount:	-66.00 %	



## C4.D-1.B

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

21	HPX	8	TARA-2946-LJSNCT	Planes,Table,Rt,Lam,29"x46",Eb3,Std,Co:None,Hat,Ead j2hp	List: \$4,763.87	\$38,110.96	
					Customer:	\$1,619.72	\$12,957.76
					Discount:	-66.00 %	



## C4.D-4.A

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

22	HPX	1	TARA-2952-LJSNCT	Planes,Table,Rt,Lam,29"x52",Eb3,Std,Co:None,Hat,Ead j2hp	List: \$4,913.30	\$4,913.30	
					Customer:	\$1,670.52	\$1,670.52
					Discount:	-66.00 %	



## C4.D-5.A

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
23	HAF	1	J2HB-6324-SS9R	X Series PST,HngdDr,63.5Hx24Wx24D,B/B/ F,Valet,RH,PtdDwr,Ptd/StlDr,Classic Pull,Reg Top,Glide	\$4,209.69	\$4,209.69	
					Customer:	\$947.18	\$947.18
						Discount:	-77.50 %
			<b>C4.D-5.A</b>				
			Case Color	.TR-AA	Putty GRD A		
			Lock Color	.LR-BP	Chrome GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
24	HAF	2	JBCS-0536	X Series,Bookcase,63.5"H x 36"W,Glides	\$1,684.34	\$3,368.68	
					Customer:	\$378.98	\$757.96
						Discount:	-77.50 %
			<b>C3.BC-1.A</b>				
			Case Color	.TR-AA	Putty GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
25	HAF	1	JDSL-2472-JFFSBN	X Series,Rect Desk,Lam, EB3,24X72,End,End,Ptd,1/3 Mod,No Cbl Mgt	\$2,983.99	\$2,983.99	
					Customer:	\$671.40	\$671.40
						Discount:	-77.50 %
			<b>C4.D-5.A</b>				
			Worktop Surface Color	.H-W66	WALNUT HEIGHTS 7965-38 FINE VELVET		
			Worktop Edge Color-Users Edge	.HP-KL	Neo Walnut GRD A		
			Case Trim Color	.TR-AA	Putty GRD A		
			Modesty Surface Color	.TR-AA	Putty GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
26	HAF	2	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top	\$1,221.81	\$2,443.62	
					Customer:	\$274.91	\$549.82
						Discount:	-77.50 %
			<b>C4.D-3.A</b>				
			Case Color	.TR-AA	Putty GRD A		
			Lock Color	.LR-BP	Chrome GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
27	HAF	1	JTVS-1872	X Series, Tackboard, VSU, Ptd Pnl, 18 X 72	\$496.29	\$496.29	
					Customer:	\$111.67	\$111.67
						Discount:	-77.50 %
			<b>C4.D-5.A</b>				
			Surface Color 1A	(3JV)	Hobson GRD B		
			Surface Color 1A	.3JV-18	Seatoun GRD B		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
28	HAF	1	JUHS-3372-SL	X Series,Vertical Storage,Stl End Pnls,Slide,Ptd Door,33IN. X 72IN.,2 Locks	\$3,356.78	\$3,356.78	
					Customer:	\$755.28	\$755.28
						Discount:	-77.50 %
			<b>C4.D-5.A</b>				
			SHELF COLOR	.TR-AA	Putty GRD A		
			Door Front Color 1A	.TR-AA	Putty GRD A		
			Lock Color	.LR-BP	Chrome GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
29	HAK	1	TA0M-1336-LF	Planes,Modesty Panel,13InX36In,Lam,Full		\$267.29	\$267.29
					Customer:	\$90.88	\$90.88
					Discount:	-66.00 %	
			Modesty Surface Color Modesty Trim Color	,H-W66 ,HP-KL			
				WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A			
			<b>C4.D-5.A</b>				
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
30	HAK	16	TCRA-2460-LJSNTH4A	Jive,Tbl,Rect,Lam,24"x60",Eb3,Std,Co:none,T - Extruded,Cstr/Flip,29"h,Ptd		\$1,875.93	\$30,014.88
					Customer:	\$787.89	\$12,606.24
					Discount:	-58.00 %	
			Worktop Surface Color Worktop Edge Color-Users Edge Base Color 1A	,H-W66 ,HP-KL ,TR-AA			
				WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A			
			<b>C2.T-3.B</b>				
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
31	HAW	3	ZUBW-0000-PN	Attachment Bracket, Black		\$37.07	\$111.21
					Customer:	\$5.75	\$17.25
					Discount:	-84.50 %	
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
32	HCC	1	EUD1-PL0W-3100	Enh pwr mod,4 Port,3 Recpt,1 Usb,0 Data port,0 Cable garage,Clr ano alum,Wht tch,12' Fxd cord		\$465.86	\$465.86
					Customer:	\$195.66	\$195.66
					Discount:	-58.00 %	
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
33	HCC	1	EUDB-0000-HW	Enh pwr mod,brkt,hz,clamp,above ws,wht		\$85.68	\$85.68
					Customer:	\$35.99	\$35.99
					Discount:	-58.00 %	
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
34	HCC	1	LUTN-0044-19ULDN	Light, Task, LED,Adapt,44", Stand Alone,18 Watt,9' Cord		\$293.63	\$293.63
					Customer:	\$123.32	\$123.32
					Discount:	-58.00 %	
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended	
35	HCC	1	WUAW-1500-PNH	Worksurface, Horiz Wire Manager		\$247.38	\$247.38	
					Customer:	\$38.34	\$38.34	
					Discount:	-84.50 %		
 <b>C4.D-5.A</b>								
1 QTY 1								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	
36	HPA	2	TA01-JT12	Planes,Conference,J-channel tray,12"W		\$14.45	\$28.90	
					Customer:	\$4.91	\$9.82	
					Discount:	-66.00 %		
 <b>C2.T-7.A @ 1</b> <b>C2.T-7.C @ 1</b>								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	
37	HPA	5	TACB-1200-4	Planes,Column Base, 12"W,28"H		\$1,241.90	\$6,209.50	
					Customer:	\$422.25	\$2,111.25	
					Discount:	-66.00 %		
 <b>C2.T-7.A @ 2</b> <b>C2.T-7.C @ 2</b> <b>C2.T-8.A @ 1</b>								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	
38	HPA	20	TACC-1200-PF4	Planes,Column Cladding,Flat,Painted, 12"W,29"H,Single piece		\$365.29	\$7,305.80	
			Base Color 1A	,TR-AA	Putty GRD A	Customer:	\$124.20	\$2,484.00
						Discount:	-66.00 %	
 <b>C2.T-7.A @ 8</b> <b>C2.T-7.C @ 8</b> <b>C2.T-8.A @ 4</b>								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	
39	HPA	2	TAJC-2600	Planes,J-Channel,26"W		\$330.19	\$660.38	
					Customer:	\$112.26	\$224.52	
					Discount:	-66.00 %		
 <b>C2.T-7.A @ 1</b> <b>C2.T-7.C @ 1</b>								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	
40	HPA	5	TAPL-2712-SA	Planes,Column Plate,Square,27",Painted		\$1,059.24	\$5,296.20	
			Base Color 1A	,TR-AA	Putty GRD A	Customer:	\$360.14	\$1,800.70
						Discount:	-66.00 %	
 <b>C2.T-7.A @ 2</b> <b>C2.T-7.C @ 2</b> <b>C2.T-8.A @ 1</b>								
	Tag 1		Tag 2 PH3 ANC #G,#P	Tag 3		Tag 4	Tag 5	

Item	Mfr	Qty	Product		Unit	Extended	
41	HPA	1	TARA-4296-LJSNBNNN	Planes,Top,Rt,Lam,42"x96",EB3,Std,Co:None,Col Str	List:	\$2,239.20	\$2,239.20
					Customer:	\$761.33	\$761.33
					Discount:	-66.00 %	



## C2.T-7.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

42	HPA	1	TARA-6096-LJSNBNNN	Planes,Top,Rt,Lam,60"x96",EB3,Std,Co:None,Col Str	List:	\$3,254.40	\$3,254.40
					Customer:	\$1,106.50	\$1,106.50
					Discount:	-66.00 %	



## C2.T-7.C

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

43	HPA	1	TARD-4872-LJSNBNNN	Planes,Top,D-Shaped Conv.,Lam,48"x72",Eb3,Std,Co:None,Col Str	List:	\$1,905.59	\$1,905.59
					Customer:	\$647.90	\$647.90
					Discount:	-66.00 %	



## C2.T-8.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

44	HPL	6	TARA-3666-LJSNYG4	Planes,Table,Rt,Lam,36"x66",Eb3,Std,Co:None,Yleg,Gld,29"H	List:	\$2,275.73	\$13,654.38
					Customer:	\$773.75	\$4,642.50
					Discount:	-66.00 %	



## C2.T-4.B

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A  
 Base Color 1A ,TR-AA Putty GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

45	HPL	4	TARA-3672-LJSNYH4	Planes,Table,Rt,Lam,36"x72",Eb3,Std,Co:None,Yleg,Cs t - Flip,29"H	List:	\$2,732.25	\$10,929.00
					Customer:	\$928.97	\$3,715.88
					Discount:	-66.00 %	



## C2.T-4.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A  
 Base Color 1A ,TR-AA Putty GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

46	HPP	3	TARQ-3636-LJSNXG4A	Planes,Table,Sq,Lam,36"x36",Eb3,Co:None,Xbase,Gld,29"H,Ptd	List:	\$1,459.61	\$4,378.83
					Customer:	\$496.27	\$1,488.81
					Discount:	-66.00 %	



## C2.T-10.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A  
 Base Color 1A ,TR-AA Putty GRD A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
47	HPP	4	TARQ-3636-LJSNXG7A	Planes,Table,Sq,Lam,36"x36",Eb3,Co:None,Xbase,Gld,40"H,Ptd	\$1,481.97		\$5,927.88
					Customer:	\$503.87	\$2,015.48
					Discount:	-66.00 %	

## C2.T-10.B

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

48	HPP	1	TARQ-4848-LJSNXG4A	Planes,Table,Sq,Lam,48"x48",Eb3,Co:None,Xbase,Gld,29"H,Ptd	List: \$2,026.85	\$2,026.85
					Customer: \$689.13	\$689.13
					Discount: -66.00 %	

## C2.T-10.C

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

49	HPX	1	TARA-2946-LJSNCT	Planes,Table,Rt,Lam,29"x46",Eb3,Std,Co:None,Hat,Ead,j2hp	List: \$4,763.87	\$4,763.87
					Customer: \$1,619.72	\$1,619.72
					Discount: -66.00 %	

## C4.D-4.A

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

50	EH1	13	24-547-003	Ergotron, LearnFit Sit-Stand Desk	List: \$913.36	\$11,873.68
					Customer: \$365.34	\$4,749.42
					Discount: -60.00 %	

## G1.D-1.A

Tag 1 Tag 2 PH3 CLASS #G,#O Tag 3 Tag 4 Tag 5

51	HAF	13	JDSL-3072-JFFSBN	X Series,Rect Desk,Lam, EB3,30X72,End,End,Ptd,1/3 Mod,No Cbl Mgt	List: \$3,078.25	\$40,017.25
					Customer: \$692.61	\$9,003.93
					Discount: -77.50 %	

## C4.D-3.A

Tag 1 Tag 2 PH3 CLASS #G,#O Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
52	HAF	13	JLPD-0230-S9	X Series,27.5"H x 30"W,Lateral File,File,Ptd Drawer Front,Proud,Ptd Lock Bar,Freestanding,Classic Pull,Glides	\$1,592.17	\$20,698.21	
					Customer:	\$358.24	\$4,657.12
					Discount:	-77.50 %	



**C4.D-3.A**

Case Color  
Lock Color  
.TR-AA  
.LR-BP  
Putty GRD A  
Chrome GRD A

Tag 1 Tag 2 PH3 CLASS #G,#O Tag 3 Tag 4 Tag 5

53	HAF	14	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top	List: \$1,221.81	\$17,105.34	
					Customer:	\$274.91	\$3,848.74
					Discount:	-77.50 %	



**C4.D-4.A @ 9**  
**C3.STG-1.A @ 4**  
**C4.D-5.A @ 1**

Case Color  
Lock Color  
.TR-AA  
.LR-BP  
Putty GRD A  
Chrome GRD A

Tag 1 Tag 2 PH3 CLASS #G,#O Tag 3 Tag 4 Tag 5

54	HAF	13	JTPL-1830-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH,3mm Bck,1mm RH	List: \$544.13	\$7,073.69	
					Customer:	\$122.43	\$1,591.59
					Discount:	-77.50 %	



**C4.D-3.A**

Worktop Surface Color  
Worktop Edge Color-Users Edge  
.H-W66  
.HP-KL  
WALNUT HEIGHTS 7965-38 FINE VELVET  
Neo Walnut GRD A

Tag 1 Tag 2 PH3 CLASS #G,#O Tag 3 Tag 4 Tag 5

**HAWORTH** *List \$409,500.11* *Customer \$117,121.70*



912 E. Michigan Avenue  
Lansing, MI 48912  
(517) 485-3200  
www.dbiyes.com

Friday, January 31, 2025

2:28:15 PM

N:\1 ACTIVE PROJECTS\1242 (24172) Waverly  
Middle School\2 SIF Files\1 PRE ORDER SIFS  
\24172-CH3.pmx

## 1242 - WAVERLY MIDDLE SCHOOL PH3 SEATING

<u>Manufacturer</u>	<u>List</u>	<u>Customer</u>
HAWORTH	\$126,722.59	\$42,837.20
<hr/>		
Totals:	\$126,722.59	\$42,837.20
Average Discount:		-66.20 %

Item	Mfr	Qty	Product	Unit	Extended
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**HAWORTH**

1 HAS 11 SJT-30-711A1A Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled List: \$1,177.71 \$12,954.81



Seat 1 Color (XJ) Wellington GRD A  
 Seat 1 Color ,XJ-BL Black GRD A  
 Back 1 Color (Inside) ,XT-10 Stone GRD A  
 Trim Color ,TR-F Black GRD A  
 Base Color ,TR-F Black GRD A

Customer: \$482.86 \$5,311.46  
 Discount: -59.00 %

**C1.CH-1.A**

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

2 HSV 20 SCS-34-01E Very Side Enhanced,Faux Lea Seat,Perforated Bk,Armless,Hd Csts, List: \$573.50 \$11,470.00



Seat 1 Color (XJ) Wellington GRD A  
 Seat 1 Color ,XJ-SM Shale GRD A  
 Back 1 Color (Inside) ,TR-F Black GRD A  
 Trim Color ,TR-F Black GRD A  
 Frame Color ,TR-LE Metallic Silver GRD B

Customer: \$180.65 \$3,613.00  
 Discount: -68.50 %

**C1.CH-3.A**

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

3 HSV 6 SCS-34-0HE Very Side Enhanced,Faux Lea Seat,Perforated Bk,Armless,Plstc Gld, List: \$510.73 \$3,064.38



Seat 1 Color (XJ) Wellington GRD A  
 Seat 1 Color ,XJ-SM Shale GRD A  
 Back 1 Color (Inside) ,TR-F Black GRD A  
 Trim Color ,TR-F Black GRD A  
 Frame Color ,TR-LE Metallic Silver GRD B

Customer: \$160.88 \$965.28  
 Discount: -68.50 %

**C1.CH-3.B**

Tag 1 Tag 2 PH3 ADMIN #G,#R Tag 3 Tag 4 Tag 5

4 HAS 2 SJT-30-711A1A Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled List: \$1,177.71 \$2,355.42



Seat 1 Color (XJ) Wellington GRD A  
 Seat 1 Color ,XJ-BL Black GRD A  
 Back 1 Color (Inside) ,XT-10 Stone GRD A  
 Trim Color ,TR-F Black GRD A  
 Base Color ,TR-F Black GRD A

Customer: \$482.86 \$965.72  
 Discount: -59.00 %

**C1.CH-1.A**

Tag 1 Tag 2 PH3 ANC #G,#P Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
5	HSV	22	SCC-32-11E	Very Conference Chair,ENH,Faux Lea Seat,Fab Bk,Fxd Arm,Alum Bse Hd Ctrs,	\$1,656.04		\$36,432.88
					Customer:	\$521.65	\$11,476.30
						Discount:	-68.50 %
			Seat 1 Color	(XJ)	Wellington GRD A		
			Seat 1 Color	,XJ-SM	Shale GRD A		
			Back 1 Color (Inside)	(MM)	Twist GRD A		
			Back 1 Color (Inside)	,MM-D	Dna GRD A		
			Seat 2 Color	,TR-F	Black GRD A		
			Trim Color	,TR-F	Black GRD A		
			Frame Color	,TR-F	Black GRD A		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
6	HSV	16	SCL-44-0H	Very Side Stool, Bar Height,Plstc Seat,Perforated Bk,Armless,Plstc Gld,	\$915.27		\$14,644.32
					Customer:	\$288.31	\$4,612.96
						Discount:	-68.50 %
			Seat 1 Color	,TR-F	Black GRD A		
			Trim Color	,TR-F	Black GRD A		
			Frame Color	,TR-LE	Metallic Silver GRD B		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
7	HSV	53	SCS-44-01	Very Side,Plstc Seat,Perforated Bk,Armless,Hd Csts,	\$456.77		\$24,208.81
					Customer:	\$143.88	\$7,625.64
						Discount:	-68.50 %
			Seat 1 Color	,TR-F	Black GRD A		
			Trim Color	,TR-F	Black GRD A		
			Frame Color	,TR-LE	Metallic Silver GRD B		
			Tag 1	Tag 2 PH3 ANC #G,#P	Tag 3	Tag 4	Tag 5
8	HSV	12	SCS-44-02	Very Side,Plstc Seat,Perforated Bk,Armless,Sft Csts,	\$513.93		\$6,167.16
					Customer:	\$161.89	\$1,942.68
						Discount:	-68.50 %
			Seat 1 Color	,TR-F	Black GRD A		
			Trim Color	,TR-F	Black GRD A		
			Frame Color	,TR-LE	Metallic Silver GRD B		
			Tag 1 C124	Tag 2 PH3 ANC #G,#P,#R	Tag 3	Tag 4	Tag 5
9	HAS	11	SJT-30-711A1A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled	\$1,177.71		\$12,954.81
					Customer:	\$482.86	\$5,311.46
						Discount:	-59.00 %
			Seat 1 Color	(XJ)	Wellington GRD A		
			Seat 1 Color	,XJ-BL	Black GRD A		
			Back 1 Color (Inside)	,XT-10	Stone GRD A		
			Trim Color	,TR-F	Black GRD A		
			Base Color	,TR-F	Black GRD A		
			Tag 1	Tag 2 PH3 CLASS #G,#O	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		Unit	Extended
10	HAS	2	SJT-30-711A2A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Sft Cstr,Assembled	List:	\$1,235.00 \$2,470.00
					Customer:	\$506.35 \$1,012.70
					Discount:	-59.00 %
			Seat 1 Color (XJ) Wellington GRD A			
			Seat 1 Color ,XJ-BL Black GRD A			
			Back 1 Color (Inside) ,XT-10 Stone GRD A			
			Trim Color ,TR-F Black GRD A			
			Base Color ,TR-F Black GRD A			



**C1.CH-1.B**

Tag 1 RMSA110 & B120

Tag 2 PH3 CLASS #G,#O,#R

Tag 3

Tag 4

Tag 5

HAWORTH	List \$126,722.59	Customer \$42,837.20
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912 East Michigan Avenue, Lansing, Michigan 48912  
 Ph 517.485.3200 or 800.968.1324 Fx 517.485.3202

DATE	DBI CONTACT	CUSTOMER REF#
02/05/25	KIM BALSIS	1239 (24109)

**PROJECT LOCATION:**  
 WAVERLY HIGH SCHOOL  
 160 SNOW RD  
 LANSING, MI 48917

**PROJECT CONTACT:** TONY TERRANOVA  
**PROJECT NAME:** WAVERLY HIGH SCHOOL

**PRICING SUMMARY**

Qty	Description	Unit Price	TOTAL
	<b>OFS</b>		
2	<b>Ani Lounge High Leg w/ Arms</b> CF Stinson Fabric: Siricco Sunrise <b>C5.L-2.A</b> <b>Leg Finish: Stone</b>	\$ 2,204.78	\$ 4,409.56
1	<b>Ani Sofa High Leg w/ Arms</b> CF Stinson Fabric: Criss Cross 2.0 Quantum <b>C5.L-1.A</b> <b>Leg Finish: Stone</b>	\$ 2,091.16	\$ 2,091.16
<b>Special Notes:</b>		Freight	\$ -
<b>PRICING IS VALID FOR 15 DAYS</b>		Energy Surcharge	\$ 139.51
<i>Based on normal business hours.</i>		Delivery	\$ -
<i>Space clear of other contractors, existing furniture, or other customer assets.</i>		Subtotal	\$ 6,640.23
		Installation	\$ 325.00
		Design	\$ 150.00
		<b>TOTAL</b>	<b>\$ 7,115.23</b>
		<b>DEPOSIT</b>	<b>\$ 1,778.81</b>



QUOTE SUMMARY  
MIDEAL  
HAWORTH

DATE	DBI DESIGNER	DBI PROJECT COORDINATOR	DBI SALESPERSON	CLIENT PROJECT NO.	DBI PROJECT NO.
02/03/25	Stephanie Mapes	Trisha Russell	Kimberly Balsis	0	24109
<b>CONTACT INFO:</b>	stephanie.mapes@dbiyes.com	trisha.russell@dbiyes.com	Kimberly.Balsis@dbiyes.com		

**PROJECT LOCATION:**  
WAVERLY HIGH SCHOOL  
160 SNOW RD  
LANSING

,MI 48917

**PROJECT NAME:** WAVERLY HS ADMIN. AND TEACHER FURNITURE  
**CUSTOMER CONTACT:** TONY TERRANOVA

**PO's TO BE MADE OUT TO:** Haworth c/o DBI

MODULAR CONTRACT PRICING		CONTRACT# 22000000043: MODULAR OFFICE SYSTEMS FURNITURE	
<b>PHASE 2 MODULAR</b>			
<b>PRODUCT</b>	<b>SIF#</b>		
NEW MODULAR	24109-NEW2		\$ 12,934.98
<b>PHASE 3 MODULAR</b>			
<b>PRODUCT</b>	<b>SIF#</b>		
NEW MODULAR	24109-NEW3		\$ 38,050.93
<b>TOTAL MODULAR CONTRACT PRODUCT:</b>			<b>\$ 50,985.91</b>
<b>MODULAR CONTRACT SERVICES</b>	<b>DESCRIPTION</b>	<b>HOURLY RATE</b>	<b>TOTAL</b>
INSTALLATION	MODULAR FURNITURE INSTALLATION *BASED ON CLEAR AND READY SPACE	\$ 50.00	\$ 7,500.00
TRAVEL/TRANSPORTATION	TRAVEL AND TRANSPORTATION CHARGES	\$ 40.00	\$ 1,000.00
<b>ELECTRICAL</b>	<b>ELECTRICAL AND DATA TO BE PROVIDED AND COORDINATED BY CUSTOMER</b>		
DESIGN	DESIGN BASED ON CONTRACT % OF NEW PRODUCT PRICING	4%	\$ 2,039.44
<b>TOTAL MODULAR CONTRACT SERVICES:</b>			<b>\$ 10,539.44</b>
<b>TOTAL MODULAR CONTRACT CHARGES:</b>			<b>\$ 61,525.35</b>

SEATING CONTRACT PRICING		ERGONOMIC SEATING CONTRACT# 240000000497	
<b>PHASE 2 SEATING</b>			
<b>PRODUCT</b>	<b>SIF#</b>		<b>TOTAL</b>
SEATING	24109-CH2		\$ 14,836.83
<b>PHASE 3 SEATING</b>			
<b>PRODUCT</b>	<b>SIF#</b>		<b>TOTAL</b>
SEATING	24109-CH3		\$ 14,458.57
<b>TOTAL SEATING CONTRACT PRODUCT:</b>			<b>\$ 29,295.40</b>
<b>SEATING LABOR SERVICES</b>	<b>DESCRIPTION</b>	<b>UNIT RATE</b>	<b>TOTAL</b>
DELIVERY SERVICES	DELIVERY ONLY	\$ 20.00	\$ 1,720.00
DESIGN	DESIGN PER CONTRACT % OF NEW PRODUCT PRICING	0.5%	\$ 146.48
TRAVEL	NO CHARGE - INCLUDED IN MODULAR TRAVEL		
<b>TOTAL SEATING LABOR SERVICES:</b>			<b>\$ 1,866.48</b>
<b>TOTAL SEATING CONTRACT CHARGES:</b>			<b>\$ 31,161.88</b>

<b>TOTAL PROJECT PRICING</b>	<b>\$ 92,687.22</b>
------------------------------	---------------------

Proposed By: \_\_\_\_\_ *Kimberly Balsis* \_\_\_\_\_  
 Accepted By: \_\_\_\_\_  
 Date: \_\_\_\_\_



912 E. Michigan Avenue  
Lansing, MI 48912  
(517) 485-3200  
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Friday, January 31, 2025

1:57:13 PM

N:\1 ACTIVE PROJECTS\1239 (24109) Waverly  
High School\2 SIF Files\1 PRE ORDER SIFS\24109-  
NEW2.pmx

### 1239 - WAVERLY H.S. - PH2 - FURN

<u>User / Area</u>	<u>List</u>	<u>Customer</u>
	\$45,975.74	\$12,890.26
ALL PH2 - MATCH	\$198.64	\$44.72
<hr/>		
Totals:	\$46,174.38	\$12,934.98
Average Discount:		-71.99%

Item	Mfr	Qty	Product	Unit	Extended
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1	EH1	4	24-547-003	Ergotron, LearnFit Sit-Stand Desk	List: \$913.36	\$3,653.44
					Customer: \$365.34	\$1,461.36
					Discount: -60.00%	



G1.D-1.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

2	HAF	4	JDSL-3072-JFFSBN	X Series,Rect Desk,Lam, EB3,30X72,End,End,Ptd,1/3 Mod,No Cbl Mgt	List: \$3,078.25	\$12,313.00
					Customer: \$692.61	\$2,770.44
					Discount: -77.50%	



C4.D-3.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A  
 Case Trim Color ,TR-AA Putty GRD A  
 Modesty Surface Color ,TR-AA Putty GRD A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

3	HAF	4	JLPD-0230-S9	X Series,27.5"H x 30"W,Lateral File,File,Ptd Drawer Front,Proud,Ptd Lock Bar,Freestanding,Classic Pull,Glides	List: \$1,592.17	\$6,368.68
					Customer: \$358.24	\$1,432.96
					Discount: -77.50%	



C4.D-3.A

Case Color ,TR-AA Putty GRD A  
 Lock Color ,LR-BP Chrome GRD A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

4	HAF	4	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top	List: \$1,221.81	\$4,887.24
					Customer: \$274.91	\$1,099.64
					Discount: -77.50%	



C4.D-3.A

Case Color ,TR-AA Putty GRD A  
 Lock Color ,LR-BP Chrome GRD A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

5	HAF	4	JTPL-1830-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH,3mm Bck,1mm RH	List: \$544.13	\$2,176.52
					Customer: \$122.43	\$489.72
					Discount: -77.50%	



C4.D-3.A

Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		List:	Unit	Extended
7	HPL	2	TARA-4272-LJSNXG4A	Planes,Table,Rt,Lam,42"x72",EB3,Std,Co:None,Xbase,Gld,29"H,Ptd	\$2,873.80		\$5,747.60
					Customer:	\$977.09	\$1,954.18
						Discount:	-66.00%



### C2.T-5.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

8	HPP	1	TARP-4848-LJSNXG2A	Planes,Table,Peb,Lam,48"x48",Eb3,Co:None,Xbase,Gld,20"H,Ptd	List: \$2,004.52		\$2,004.52
					Customer:	\$681.54	\$681.54
						Discount:	-66.00%



### C2.T-2.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

9	HPP	3	TARQ-3636-LJSNXG4A	Planes,Table,Sq,Lam,36"x36",Eb3,Co:None,Xbase,Gld,29"H,Ptd	List: \$1,459.61		\$4,378.83
					Customer:	\$496.27	\$1,488.81
						Discount:	-66.00%



### C2.T-10.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

10	HPP	3	TARQ-3636-LJSNXG7A	Planes,Table,Sq,Lam,36"x36",Eb3,Co:None,Xbase,Gld,40"H,Ptd	List: \$1,481.97		\$4,445.91
					Customer:	\$503.87	\$1,511.61
						Discount:	-66.00%



### C2.T-10.B

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

				List \$45,975.74	Customer \$12,890.26		
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### ALL PH2 - MATCH

6	HCC	8	HW-SVC	Lock Plug & Key Set, (1-lock plug/1-key), Svc	List: \$24.83		\$198.64
					Customer:	\$5.59	\$44.72
						Discount:	-77.50%



### KEYS FOR PHASE 2 STORAGE

Tag 1 ALL PH2 - MATCH Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

ALL PH2 - MATCH				List \$198.64	Customer \$44.72		
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 NEW3.pmx

### 1239-WAVERLY HS PH3-FURN

<u>User / Area</u>	<u>List</u>	<u>Customer</u>
	\$134,563.63	\$37,894.41
ALL PH3 - MATCH	\$695.24	\$156.52
LYNX	\$0.00	\$0.00
<hr/>		
Totals:	\$135,258.87	\$38,050.93
Average Discount:		-71.87%



Item	Mfr	Qty	Product		List:	Unit	Extended	
6	HAF	10	JLPD-0230-S9	X Series,27.5"H x 30"W,Lateral File,File,Ptd Drawer Front,Proud,Ptd Lock Bar,Freestanding,Classic Pull,Glides	\$1,592.17	\$15,921.70		
					Customer:	\$358.24	\$3,582.40	
						Discount:	-77.50%	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A			
			<b>C4.D-3.A</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	
7	HAF	12	JPMP-24-S9	X Series,Pedestal,Mobile,P/B/F,24"D,PtdDrwFrnt, Stl Lkrl,Classic Pull,Cstr,Stl Top	\$1,221.81	\$14,661.72		
					Customer:	\$274.91	\$3,298.92	
						Discount:	-77.50%	
			Case Color Lock Color	,TR-AA ,LR-BP	Putty GRD A Chrome GRD A			
			<b>C4.D-4.A @ 2</b> <b>C4.D-3.A @ 10</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	
8	HAF	10	JTPL-1830-JYJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH,3mm Bck,1mm RH	\$544.13	\$5,441.30		
					Customer:	\$122.43	\$1,224.30	
						Discount:	-77.50%	
			Worktop Surface Color Worktop Edge Color-Users Edge	,H-W66 ,HP-KL	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A			
			<b>C4.D-3.A</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	
9	HAF	2	JTVS-1872	X Series, Tackboard, VSU, Ptd Pnl, 18 X 72	\$496.29	\$992.58		
					Customer:	\$111.67	\$223.34	
						Discount:	-77.50%	
			Surface Color 1A Surface Color 1A	(3JV) ,3JV-18	Hobson GRD B Seatoun GRD B			
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	
10	HAF	2	JUHS-3372-SL	X Series,Vertical Storage,Stl End Pnls,Slide,Ptd Door,33IN. X 72IN.,2 Locks	\$3,356.78	\$6,713.56		
					Customer:	\$755.28	\$1,510.56	
						Discount:	-77.50%	
			SHELF COLOR Door Front Color 1A Lock Color	,TR-AA ,TR-AA ,LR-BP	Putty GRD A Putty GRD A Chrome GRD A			
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	
11	HAK	2	TA0M-1336-LF	Planes,Modesty Panel,13InX36In,Lam,Full	\$267.29	\$534.58		
					Customer:	\$90.88	\$181.76	
						Discount:	-66.00%	
			Modesty Surface Color Modesty Trim Color	,H-W66 ,HP-KL	WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A			
			<b>C4.D-4.A</b>					
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5	

Item	Mfr	Qty	Product		List:	Unit	Extended
12	HAK	11	TCRA-3060-LJSNTH4A	Jive,Tbl,Rect,Lam,30"x60",Eb3,Std,Co:none,T - Extruded,Cstr/Flip,29"h,Ptd		\$1,964.55	\$21,610.05
					Customer:	\$825.11	\$9,076.21
						Discount:	-58.00%
			Worktop Surface Color Worktop Edge Color-Users Edge Base Color 1A	,H-W66 ,HP-KL ,TR-AA			WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A
			<b>C2.T-3.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5
13	HCC	2	EUD1-PL0W-3100	Enh pwr mod,4 Port,3 Recpt,1 Usb,0 Data port,0 Cable garage,Clr ano alum,Wht tch,12' Fxd cord		\$465.86	\$931.72
					Customer:	\$195.66	\$391.32
						Discount:	-58.00%
			<b>C4.D-4.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5
14	HCC	2	EUDB-0000-HW	Enh pwr mod,brkt,hz,clamp,above ws,wht		\$85.68	\$171.36
					Customer:	\$35.99	\$71.98
						Discount:	-58.00%
			<b>C4.D-4.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5
17	HCC	2	LUTN-0044-19ULDN	Light, Task, LED,Adapt,44", Stand Alone,18 Watt,9' Cord		\$293.63	\$587.26
					Customer:	\$123.32	\$246.64
						Discount:	-58.00%
			<b>C4.D-4.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5
18	HCC	1	WUAW-1500-PNH	Worksurface, Horiz Wire Manager, Qty 10		\$247.38	\$247.38
					Customer:	\$38.34	\$38.34
						Discount:	-84.50%
			<b>C4.D-4.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5
							1 QTY 2
19	HPP	2	TARQ-3636-LJSNXG4A	Planes,Table,Sq,Lam,36"x36",Eb3,Co:None,Xbase,Gld, 29"H,Ptd		\$1,459.61	\$2,919.22
					Customer:	\$496.27	\$992.54
						Discount:	-66.00%
			Worktop Surface Color Worktop Edge Color-Users Edge Base Color 1A	,H-W66 ,HP-KL ,TR-AA			WALNUT HEIGHTS 7965-38 FINE VELVET Neo Walnut GRD A Putty GRD A
			<b>C2.T-10.A</b>				
			Tag 1	Tag 2 PH3 #G	Tag 3	Tag 4	Tag 5

Item	Mfr	Qty	Product		Unit	Extended
20	HPX	2	TARA-2946-LJSNCT	Planes,Table,Rt,Lam,29"x46",Eb3,Std,Co:None,Hat,Ea dj2hp	List: \$4,763.87	\$9,527.74
					Customer: \$1,619.72	\$3,239.44
					Discount: -66.00%	



Worktop Surface Color ,H-W66 WALNUT HEIGHTS 7965-38 FINE VELVET  
 Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A  
 Base Color 1A ,TR-AA Putty GRD A

### C4.D-4.A

Tag 1 Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

List \$134,563.63 Customer \$37,894.41

### ALL PH3 - MATCH

15	HCC	28	HW-SVC	Lock Plug & Key Set, (1-lock plug/1-key), Svc	List: \$24.83	\$695.24
					Customer: \$5.59	\$156.52
					Discount: -77.50%	



Lock Color Key Number ,LR-BP Chrome GRD A  
 ,KY-207 KEY #207 GRD A

### KEYS FOR ALL OF PHASE 3 STORAGE

Tag 1 ALL PH3 - MATCH Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

ALL PH3 - MATCH List \$695.24 Customer \$156.52

### LYNX

16	HCC	2	LSET-1	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 1	List: \$0.00	\$0.00
					Customer: \$0.00	\$0.00
					Discount: 0.00%	



Lock Color ,LX-BP Chrome GRD A

Tag 1 LYNX Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

LYNX List \$0.00 Customer \$0.00



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 CH2.pmx

### 1239 - WAVERLY HS - PH 2 SEATING

<u>User / Area</u>	<u>List</u>	<u>Customer</u>
	\$24,583.32	\$8,191.24
G126	\$19,896.21	\$6,267.33
<hr/>		
Totals:	\$44,479.53	\$14,458.57
Average Discount:		-67.49%

Item	Mfr	Qty	Product	Unit	Extended
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1	HAS	4	SJT-30-711A1A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled	List: \$1,177.71 Customer: \$482.86	\$4,710.84 \$1,931.44
						Discount: -59.00%
			Seat 1 Color (XJ) Wellington GRD A Seat 1 Color (XJ-BL) Black GRD A Back 1 Color (Inside) (XT-10) Stone GRD A Trim Color (TR-F) Black GRD A Base Color (TR-F) Black GRD A			



C1.CH-1.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

2	HSV	12	SCC-32-11E	Very Conference Chair,ENH,Faux Lea Seat,Fab Bk,Fxd Arm,Alum Bse Hd Ctrs,	List: \$1,656.04 Customer: \$521.65	\$19,872.48 \$6,259.80
						Discount: -68.50%
			Seat 1 Color (XJ) Wellington GRD A Seat 1 Color (XJ-SM) Shale GRD A Back 1 Color (Inside) (MM) Twist GRD A Back 1 Color (Inside) (MM-D) Dna GRD A Seat 2 Color (TR-F) Black GRD A Trim Color (TR-F) Black GRD A Frame Color (TR-F) Black GRD A			



C1.CH-2.A

Tag 1 Tag 2 PH2 #Y Tag 3 Tag 4 Tag 5

List \$24,583.32				Customer \$8,191.24		
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G126

3	HSV	12	SCL-44-0K	Very Side Stool, Bar Height,Plstc Seat,Perforated Bk,Armless,Flt Gld,	List: \$915.27 Customer: \$288.31	\$10,983.24 \$3,459.72
						Discount: -68.50%
			Seat 1 Color (TR-F) Black GRD A Trim Color (TR-F) Black GRD A Frame Color (TR-LE) Metallic Silver GRD B			



C1.ST-1.A

Tag 1 G126 Tag 2 PH2 #Y,#R Tag 3 Tag 4 Tag 5

4	HSV	3	SCLC-44-0K	Very Side Stool, Counter Height,Plstc Seat,Perforated Bk,Armless,Flt Gld,	List: \$915.27 Customer: \$288.31	\$2,745.81 \$864.93
						Discount: -68.50%
			Seat 1 Color (TR-F) Black GRD A Trim Color (TR-F) Black GRD A Frame Color (TR-LE) Metallic Silver GRD B			



C1.ST-1.B

Tag 1 G126 Tag 2 PH2 #Y,#R Tag 3 Tag 4 Tag 5

Item	Mfr	Qty	Product		Unit	Extended
5	HSV	12	SCS-44-02	Very Side,Plstc Seat,Perforated Bk,Armless,Sft Csts,	List:	\$513.93 \$6,167.16
					Customer:	\$161.89 \$1,942.68
					Discount:	-68.50%



**C1.CH-4.B**

Seat 1 Color ,TR-F Black GRD A  
 Trim Color ,TR-F Black GRD A  
 Frame Color ,TR-LE Metallic Silver GRD B

Tag 1 G126 Tag 2 PH2 #Y,#R Tag 3 Tag 4 Tag 5

G126	List \$19,896.21	Customer \$6,267.33
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 CH3.pmx

### 1239-WAVERLY HS PH3 SEATING

<u>User / Area</u>	<u>List</u>	<u>Customer</u>
	\$37,475.17	\$13,035.36
B103	\$1,235.00	\$506.35
E110	\$4,111.44	\$1,295.12
<hr/>		
Totals:	\$42,821.61	\$14,836.83
Average Discount:		-65.35%

Item	Mfr	Qty	Product	Unit	Extended
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1	HAS	11	SJT-30-711A1A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Hrd Cstr,Assembled	List: \$1,177.71 Customer: \$482.86	\$12,954.81 \$5,311.46
					Discount: -59.00%	
			Seat 1 Color (XJ) Seat 1 Color (XJ-BL) Back 1 Color (Inside) (XT-10) Trim Color (TR-F) Base Color (TR-F)	Wellington GRD A Black GRD A Stone GRD A Black GRD A Black GRD A		

**C1.CH-1.A**

Tag 1 Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

2	HSV	4	SCC-32-11E	Very Conference Chair,ENH,Faux Lea Seat,Fab Bk,Fxd Arm,Alum Bse Hd Ctrs,	List: \$1,656.04 Customer: \$521.65	\$6,624.16 \$2,086.60
					Discount: -68.50%	
			Seat 1 Color (XJ) Seat 1 Color (XJ-SM) Back 1 Color (Inside) (MM) Back 1 Color (Inside) (MM-D) Seat 2 Color (TR-F) Trim Color (TR-F) Frame Color (TR-F)	Wellington GRD A Shale GRD A Twist GRD A Dna GRD A Black GRD A Black GRD A Black GRD A		

**C1.CH-2.A**

Tag 1 Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

3	HSV	1	SCC-34-01E	Very Conference Chair,ENH,Faux Lea Seat,Perforated Bk,Armless,Alum Bse Hd Ctrs,	List: \$1,421.34 Customer: \$447.72	\$1,421.34 \$447.72
					Discount: -68.50%	
			Seat 1 Color (XJ) Seat 1 Color (XJ-SM) Back 1 Color (Inside) (TR-F) Trim Color (TR-F) Frame Color (TR-F)	Wellington GRD A Shale GRD A Black GRD A Black GRD A Black GRD A		

**C1.CH-5.A**

Tag 1 Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

4	HSV	18	SCLC-44-0H	Very Side Stool, Counter Height,Plstc Seat,Perforated Bk,Armless,Plstc Gld,	List: \$915.27 Customer: \$288.31	\$16,474.86 \$5,189.58
					Discount: -68.50%	
			Seat 1 Color (TR-F) Trim Color (TR-F) Frame Color (TR-LE)	Black GRD A Black GRD A Metallic Silver GRD B		

**C1.ST-1.B**

Tag 1 Tag 2 PH3 #G Tag 3 Tag 4 Tag 5

List \$37,475.17

Customer \$13,035.36

Item	Mfr	Qty	Product	Unit	Extended
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*B103*

5	HAS	1	SJT-30-711A2A	Soji Task,Faux Lea St,Knit Bk,4D Arm,Lum,Bk Lock,Adj Seat,Alu Base,Sft Cstr,Assembled	List: \$1,235.00	\$1,235.00
					Customer: \$506.35	\$506.35



Seat 1 Color	(XJ)	Wellington GRD A
Seat 1 Color	,XJ-BL	Black GRD A
Back 1 Color (Inside)	,XT-10	Stone GRD A
Trim Color	,TR-F	Black GRD A
Base Color	,TR-F	Black GRD A

Discount: -59.00%

**C1.CH-1.A**

Tag 1 B103                      Tag 2 PH3 #G,#R                      Tag 3                      Tag 4                      Tag 5

<i>B103</i>	<i>List \$1,235.00</i>	<i>Customer \$506.35</i>
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*E110*

6	HSV	8	SCS-44-02	Very Side,Plstc Seat,Perforated Bk,Armless,Sft Csts,	List: \$513.93	\$4,111.44
					Customer: \$161.89	\$1,295.12



Seat 1 Color	,TR-F	Black GRD A
Trim Color	,TR-F	Black GRD A
Frame Color	,TR-LE	Metallic Silver GRD B

Discount: -68.50%

**C1.CH-4.B**

Tag 1 E110                      Tag 2 PH3 #G,#R                      Tag 3                      Tag 4                      Tag 5

<i>E110</i>	<i>List \$4,111.44</i>	<i>Customer \$1,295.12</i>
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