

HMH



Proposal #009615826
Prepared For
East Grand Forks Pub Schools

Attention:

sdriscoll@egf.k12.mn.us

For the Purchase of:

Into Reading K-6 Version 3 with HMH Readers

Prepared By
Elaine Reichert
elaine.reichert@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Coupon Code: PRODPB10

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Send **Orders** to:
orders@hnhco.com
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Chicago, IL 60693

sdriscoll@egf.k12.mn.us

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Proposal for East Grand Forks Pub Schools

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1893236	9798202062292 Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
	Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$18,921.00				
Teacher Digital Licenses						
1893244	9798202062377 Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year	\$540.75	7	\$3,785.25	\$3,785.25	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Student Materials						
1885983	9798202027185 Into Reading Vrs3 Student myBook Softcover Grade K 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase		\$4,032.00				
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886179	9798202028168 Into Reading Vrs3 Teacher Guide Set Grade K	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1893985	9798202066580 Into Reading Vrs3 Big Book New Titles Set Grade K	\$94.60	7	\$662.20	\$52.99	\$609.21
1893983	9798202066597 Into Reading Vrs3 Read Aloud New Titles Set Grade K	\$28.45	7	\$199.15	\$15.96	\$183.19
1874676	9780358976240 Into Reading Vrs3 Bookstix Grade K	\$5.00	7	\$35.00	\$2.80	\$32.20
1874750	9780358977254 Into Reading Into Reading Sound Wall Cards Grade K	\$36.80	7	\$257.60	\$20.58	\$237.02
1894823	9798202069307 Into Reading Sound Spelling Cards Grade K	\$49.00	7	\$343.00	\$27.44	\$315.56
Total for Transition to Into Reading Version 3 Materials		\$2,686.46				

Total for Grade K **\$25,639.46**

Grade 1						
Student Digital Licenses						
1893236	9798202062292 Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
	Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$18,921.00				
Teacher Digital Licenses						
1893244	9798202062377 Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year	\$540.75	7	\$3,785.25	\$3,785.25	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Student Materials						

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1885997 9798202027253	Into Reading Vrs3 Student myBook Softcover Set Grade 1 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase				\$4,032.00		
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886181 9798202028175	Into Reading Vrs3 Teacher Guide Set Grade 1	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1886169 9798202028113	Into Reading Vrs3 Teaching Pal Set Grade 1	\$42.75	7	\$299.25	\$23.94	\$275.31
1874678 9780358976257	Into Reading Vrs3 Bookstix Grade 1	\$5.00	7	\$35.00	\$2.80	\$32.20
1874752 9780358977261	Into Reading Into Reading Sound Wall Cards Grade 1	\$36.80	7	\$257.60	\$20.58	\$237.02
1894821 9798202071560	Into Reading Sound Spelling Cards Grade 1	\$49.00	7	\$343.00	\$27.44	\$315.56
Total for Transition to Into Reading Version 3 Materials				\$2,169.37		
Total for Grade 1				\$25,122.37		
Grade 2						
Student Digital Licenses						
1893236 9798202062292	Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses				\$18,921.00		
Teacher Digital Licenses						
1893244 9798202062377	Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year	\$540.75	7	\$3,785.25	\$3,785.25	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses				\$0.00		
A la Carte Items Available for Purchase						
Student/ Materials						
1886013 9798202027338	Into Reading Vrs3 Student myBook Softcover Set Grade 2 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase				\$4,032.00		
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886183 9798202028182	Into Reading Vrs3 Teacher Guide Set Grade 2	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1886171 9798202028120	Into Reading Vrs3 Teaching Pal Set Grade 2	\$42.75	7	\$299.25	\$23.94	\$275.31
1881972 9798202013706	Into Reading Vrs3 Module 8 Berry Song Read Aloud Grade 2	\$7.15	7	\$50.05	\$3.99	\$46.06
1874680 9780358976264	Into Reading Vrs3 Bookstix Grade 2	\$5.00	7	\$35.00	\$2.80	\$32.20
1874854 9780358977124	Into Reading Into Reading Sound Wall Cards Grade 2	\$36.80	7	\$257.60	\$20.58	\$237.02
1894819 9798202069314	Into Reading Sound Spelling Cards Grade 2	\$49.00	7	\$343.00	\$27.44	\$315.56
Total for Transition to Into Reading Version 3 Materials				\$2,215.43		
Total for Grade 2				\$25,168.43		
Grade 3						
Student Digital Licenses						
1893236 9798202062292	Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success						

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Total for Student Digital Licenses				\$18,921.00		
Teacher Digital Licenses						
1893244	9798202062377 Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year	\$540.75	7	\$3,785.25	\$3,785.25	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses				\$0.00		
A la Carte Items Available for Purchase						
Student Materials						
1886029	9798202027413 Into Reading Vrs3 Student myBook Softcover Set Grade 3 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase				\$4,032.00		
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886185	9798202028199 Into Reading Vrs3 Teacher Guide Set Grade 3	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1886173	9798202028137 Into Reading Vrs3 Teaching Pal Set Grade 3	\$42.75	7	\$299.25	\$23.94	\$275.31
1889902	9798202043734 Into Reading Vrs3 Vocabulary Cards Grade 3	\$26.55	7	\$185.85	\$14.84	\$171.01
Total for Transition to Into Reading Version 3 Materials				\$1,755.60		
Total for Grade 3				\$24,708.60		
Grade 4						
Student Digital Licenses						
1893236	9798202062292 Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
	Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses				\$18,921.00		
Teacher Digital Licenses						
1893244	9798202062377 Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year	\$540.75	7	\$3,785.25	\$3,785.25	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses				\$0.00		
A la Carte Items Available for Purchase						
Student Materials						
1886045	9798202027499 Into Reading Vrs3 Student myBook Softcover Set Grade 4 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase				\$4,032.00		
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886187	9798202028205 Into Reading Vrs3 Teacher Guide Set Grade 4	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1886175	9798202028144 Into Reading Vrs3 Teaching Pal Set Grade 4	\$42.75	7	\$299.25	\$23.94	\$275.31
1889914	9798202043741 Into Reading Vrs3 Vocabulary Cards Grade 4	\$26.55	7	\$185.85	\$14.84	\$171.01
Total for Transition to Into Reading Version 3 Materials				\$1,755.60		
Total for Grade 4				\$24,708.60		
Grade 5						
<p>Coupon Code: PRODPB10</p> <p>Send Check Payments to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693</p> <p>Attention: sdriscoll@egf.k12.mn.us</p> <p>Send Orders to: orders@hnhco.com FAX: 800-269-5232</p> <p style="text-align: center;">HMH Confidential and Proprietary</p>						
009615826		Sold:0000142159		Ship:0000142159		Page 4 of 7
Please submit this form with your purchase order						

Proposal for East Grand Forks Pub Schools

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Student Digital Licenses						
1893236	9798202062292 Into Reading Vrs3 Student License with HMH Readers Grades K-6 7 Year Package Includes: Into Reading Vrs3 Digital Student Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 7 Year Grades K-6 Implementation Success	\$185.50	150	\$27,825.00	\$8,904.00	\$18,921.00
Total for Student Digital Licenses		\$18,921.00				
Teacher Digital Licenses						
1893244	9798202062377 Into Reading Vrs3 Teacher License with HMH Readers Grades K-6 7 Year Package Includes: Into Reading Vrs3 Digital Teacher Resources 7 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 7 Year Grades K-6 Access to Teacher's Corner	\$540.75	7	\$3,785.25	\$3,785.25	
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Student Materials						
1886061	9798202027574 Into Reading Vrs3 Student myBook Softcover Set Grade 5 7 Year	\$42.00	150	\$6,300.00	\$2,268.00	\$4,032.00
Total for A la Carte Items Available for Purchase		\$4,032.00				
Transition to Into Reading Version 3 Materials						
Transition from Version 1 or Version 2						
1886189	9798202026966 Into Reading Vrs3 Teacher Guide Set Grade 5	\$203.30	7	\$1,423.10	\$113.82	\$1,309.28
1886177	9798202028151 Into Reading Vrs3 Teaching Pal Set Grade 5	\$42.75	7	\$299.25	\$23.94	\$275.31
1889916	9798202043727 Into Reading Vrs3 Vocabulary Cards Grade 5	\$26.55	7	\$185.85	\$14.84	\$171.01
Total for Transition to Into Reading Version 3 Materials		\$1,755.60				

Total for Grade 5 **\$24,708.60**

Professional Services- Into Reading Vrs3 K-6 Implementation Success Plan

1888460	9798202036286 Into Reading Vrs3 Getting Started Live Online Grades K-6 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	2	\$1,600.00	\$1,600.00	
1888463	9798202036446 Into Reading Vrs3 Leader Success Live Online Grades K-6 1-Hour During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1	\$400.00	\$400.00	
Total for Implementation Success Plan		\$0.00				
Implementation Support for Into Reading Vrs3 K-6						
1888460	9798202036286 Into Reading Vrs3 Getting Started Live Online Grades K-6 2-Hour	\$800.00	2	\$1,600.00	\$128.00	\$1,472.00

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	<p>This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.</p> <p>Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p>					
1888463	9798202036446 Into Reading Vrs3 Leader Success Live Online Grades K-6 1-Hour	\$400.00	1	\$400.00	\$400.00	
	<p>During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.</p>					
Total for Implementation Support for Into Reading Vrs3 K-6		\$1,472.00				
Total for Professional Services- Into Reading Vrs3 K-6		\$1,472.00				

Total Savings:	\$91,344.04
Subtotal Purchase Amount:	\$151,528.06
Shipping & Handling:	\$6,793.12
Total Cost of Proposal (PO Amount):	\$158,321.18

****Please add proper sales tax to your order****

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Total Cost of Proposal (PO Amount): \$158,321.18

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
East Grand Forks Pub Schools	East Grand Forks Pub Schools
1420 4TH AVE NW	1420 4TH AVE NW
EAST GRAND FORKS, MN 56721-1522	EAST GRAND FORKS, MN 56721-1522
- Please provide funding start and end dates.
- Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase. Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 4/22/2026

Proposal Expiration Date: 6/6/2026



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