

# Hallsville Independent School District

## For the Consideration of the Board of Trustees

**Date of Board Meeting:** May 18, 2026

**Agenda Item#:** \_\_\_\_\_

**Topic:** Approval of purchase over \$50,000

### **Background and Rationale:**

This agenda item has been prepared for the consideration and approval of a vendor for services, as detailed below:

Our school is seeking to purchase licenses from Gizmos to enhance science instruction through interactive, inquiry-based learning experiences. Gizmos provides a wide range of virtual simulations that allow students to explore complex concepts in a hands-on, engaging way—helping bridge the gap between abstract ideas and real-world understanding.

These simulations enable students to experiment, test hypotheses, and visualize outcomes in a safe, controlled environment that may not always be possible in a traditional classroom. This approach promotes critical thinking, problem-solving, and deeper conceptual understanding, especially in STEM subjects where visualization and experimentation are key.

Gizmos also supports teachers with standards-aligned content, ready-to-use lesson materials, and built-in assessment tools that track student progress and comprehension. This allows for more efficient lesson planning and targeted instruction based on student needs.

Funding Source: Title 1

**Relationship to Strategic Plan:** CIP (Goal 1, Performance Objective 1, Strategy 4)

**Personnel Affected:** All instructional personnel

### **Budget Implications:**

Include in this year's budget

Amendment of this year's budget required

Increase in this year's budget required

Expenditures required for next year's budget

N/A

**Recommendation:** TVAH recommends the approval of the purchase of Gizmos school licenses at a total cost of \$77,763.24.

*Amy Whittle*

Signature

(Person Bringing Information to the Board)

*JML*

Superintendent's Signature

<b>Bid</b>	<b>#1</b>	<b>#2</b>	<b>#3</b>
<b>Company</b>	<a href="#">Gizmos</a>	<a href="#">IXL</a>	<a href="#">Science Unlocked Kits</a>
<b>Total</b>	\$77,763.24	\$587,500.00	\$299.95/student
<b>Notes</b>	Price above includes science licenses for all grade levels		

TVAH recommends the approval of the purchase of Gizmos licenses at a total cost of \$77,763.24. Gizmos provides the needed lab experience required to supplement science courses for all grade levels.



**PROPOSAL**

For: Texas Virtual Acad Hallsville  
 Presented to: Erin Jones, Principal  
 By: Sally Wallace  
 Proposal Expiration: May 20, 2026

Quantity	Unit	Product	Months	Total
27,500	Students	District Gizmos Science Dept License	12	\$111,375.00
4	Sessions	Included onsite training (up to 6 hours per day) for up to 25 participants.	12	\$0.00

Subtotal: \$111,375.00

Discount: (\$22,275.00)

**Total: \$89,100.00**

Multi-year Discounts		Savings of
3 YEARS	\$240,570.00	<b>\$26,730.00</b>
2 YEARS	\$169,290.00	<b>\$8,910.00</b>

This proposal presented on April 27, 2026 is made on behalf of LAZEL, Inc. (FEIN 27-1609020). As provided in the Company customer notice, attached and incorporated herein, as of October 15, 2025, ExploreLearning® and LearningA-Z® products and services are offered and available from its parent company, LAZEL, Inc., and provisioned and supported under the Company’s integrated operational model.

Prices contained herein do not include applicable state and local sales taxes. Sales tax may be adjusted at the time of invoicing.

Unless otherwise agreed by Company and customer, the subscription licenses and/or services purchased pursuant to the order agreement will begin on or about the start date as set forth in the proposal and continue in effect for the period set forth in the proposal. Unless otherwise set forth in the proposal or agreed to by Company and customer, all subscription licenses under the order shall have the same start and end dates, all subscription products and services are deemed delivered upon provisioning of subscription license availability, and all subscription licenses and associated services must be used within the subscription period; unused subscription licenses or services are not eligible for refund, credit, or prorating. On-site training may be fulfilled with a virtual training equivalency, as needed.

**Acceptance**

All subscriptions, products, and/or services are offered subject to the Company’s standard license and terms of use, privacy, and other policies for the Company’s solution(s), available at <https://apps.explorelearning.com/account/el/terms> (the “License Terms”), as supplemented by the terms of this proposal. By placing an order, customer confirms its acceptance of the License Terms, as well as the fees in this proposal, which together with the awarded proposal and/or any other associated agreement entered into by Company and customer regarding the subscriptions, products and services under this proposal, constitute the entire agreement between customer and Company regarding such subscriptions, products, and services (the “Agreement”). Customer and Company agree that the terms and conditions of this Agreement supersede any additional or inconsistent terms or provisions in any customer drafted purchase order, which shall be of no effect, or any communications, whether written or oral, between customer and Company relating to the subject matter hereof. In the event of any conflict, the terms of this Agreement shall govern.

Please review our License Terms carefully before activating your account.

Thank you for your business!

**Next Steps**

**PLEASE NOTE THE QUOTE NUMBER (#Q-408021) MUST APPEAR ON PURCHASE ORDER(S) IN ORDER TO PROCESS.**

**If applicable, please include your certificate of tax-exempt status with your purchase order.** Purchase Orders may be sent to ExploreLearning Orders via one of the following methods:

**Email to:** sales@explorelarning.com, please CC sally.wallace@explorelarning.com to streamline processing

**Fax to:** 434-220-1484

**Mail to:** PO Box 844615, Boston, MA 02284-4615

You may also contact Sally Wallace at 866-882-4141, ext. 340 or sally.wallace@explorelarning.com for more information on any aspect of this proposal (#Q-408021).



Dear Valued Customer,

We are excited to share an important update regarding the operational integration of two of our businesses, ExploreLearning, LLC ("ExploreLearning") and Learning A-Z, LLC ("Learning A-Z"), which are affiliated companies under the common control of our parent company, LAZEL, Inc.

ExploreLearning and Learning A-Z are trusted leaders in K-12 educational technology. As of October 15, 2025, we will integrate the business operations of ExploreLearning and Learning A-Z under their existing parent company, LAZEL, Inc. By uniting these two businesses, we can deliver a broader, more impactful suite of solutions focused on making teaching easier, learning more fun, and outcomes stronger in the subjects that matter most.

For more detail and to access the press release, please click [here](#).

#### What This Integration Means for You

As a prospective customer, you now have access to the combined expertise and resources of both ExploreLearning and Learning A-Z. Our authorized team members from both companies work together to support the full range of products and services we offer. This integration allows us to provide you with comprehensive educational technology solutions backed by the knowledge and experience of both organizations.

Your data will be managed by authorized and trained personnel from both companies, as well as by trusted third-party service providers who support our operations. All data handling follows applicable data privacy laws and our internal policies to ensure your information remains protected.

#### Agreement to Terms

By choosing to move forward with a relationship with ExploreLearning, Learning A-Z, or both, you acknowledge and agree to the integrated operational model under LAZEL, Inc. described above. This includes the shared support infrastructure, data management practices, and future purchasing processes.

#### Looking Ahead

Beginning in January 2026, you will be able to access the product and service offerings of both ExploreLearning and Learning A-Z through a dedicated account representative who can help you explore our comprehensive suite of educational solutions.

We are committed to making your experience with our integrated platform as seamless as possible and will continue to prioritize your educational needs throughout your journey with us.

Thank you for considering ExploreLearning and Learning A-Z as part of your educational journey.



# Implementation Questionnaire

To ensure the effective implementation of ExploreLearning® and Learning A-Z® products in your school or district, please provide us with the following:

### CONTACT

Who is the primary contact to coordinate professional development for your school or district? Please provide the following for that contact:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

### WORKSHOP DETAILS

Provide us some details for your workshop(s):

# of Teachers: \_\_\_\_\_

# of Teachers who are new to the product: \_\_\_\_\_

# of Teachers who are experienced with the product: \_\_\_\_\_

### TECHNOLOGY

Please provide a description of the types of technology your teachers and students will be using to implement the ExploreLearning / LearningA-Z products:

Technology / Devices:

### Additional Notes

Your implementation manager will be in touch with your PD contact via email to schedule your professional development workshop(s). We look forward to working with your teachers!

Professional development workshops are only scheduled for dates after the start of your subscription.



# QUOTE

QUOTE # 1575579-1-M2  
DATE: APRIL 30, 2026

IXL Learning  
777 Mariners Island Blvd., Suite 600  
San Mateo, CA 94404

**TO:**  
Julie Smith  
Hallsville Virtual School (TX)  
521 South Loop 288  
Denton, TX 76205

### COMMENTS OR SPECIAL INSTRUCTIONS

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Corinne Deans	A24-6626221	June 3, 2026 - June 3, 2027	June 3, 2026

Item	Quantity	TOTAL
IXL site license (Grades PK-12) for 25,000 students Subjects: IXL Complete (Math, ELA, Science, and Social studies)	25,000	\$587,500.00
Complimentary IXL Virtual PD Sessions (60 minutes)	6	\$0.00
	SUBTOTAL	\$587,500.00
	SALES TAX	--
	SHIPPING & HANDLING	--
	TOTAL DUE	\$587,500.00

### Ordering Instructions

Please send the PO to Corinne Deans, at [corinned@ixl.com](mailto:corinned@ixl.com), or Cassandra Boger, at [cassandrab@ixl.com](mailto:cassandrab@ixl.com), for processing.



# BIOLOGY



## Biology Accelerate (Grades 3-7)

\$299.95

**PayPal** Starting at \$28.65/mo or as low as 0% APR. [Learn more](#)

Discover biology this school year as your student studies adaptation, structure, function, and more. This bundle includes detailed teacher guides, full-color student workbooks, and hands-on experiment supplies. **More Info**

QUANTITY  
- 1 +

ADD TO CART

- Accelerate (3rd-7th grade)
- Biology
- In Stock & Ready to Ship
- Free Shipping on Most Orders \$100+

