

**BOARD OF EDUCATION
LULING INDEPENDENT SCHOOL DISTRICT**

AGENDA ITEM: Action Item	Date: July 28, 2026
SUBJECT: Consideration of Bus Purchases	Submitted by: Manell Martin Related Pages: 1
BACKGROUND INFORMATION: This agenda item is for the purchase of two school buses that were budgeted for the 26-27 school year. Since the total exceeds the \$50,000 purchasing threshold, Board approval is required. Both buses were approved by the Board in the budget adoption. 2027 Bluebird 77 passenger buses – Rush Truck Centers - \$328,556.00	
RECOMMENDED ACTION: Move to approve the purchases of two buses for the Transportation department in the amount of \$328,556.00.	BUDGETARY INFO. 2026-2027 Budget

Board President's Approval:

Superintendent's Approval:






Rush Truck Center, San Antonio

8922 IH-10 East
Converse, TX 78109-5174
210-901-7100

Customer Proposal Letter

LULING ISD
212 EAST BOWIE
LULING, TX 78648

Thank you for trusting us with your business. Please review the proposal below, and if you approve, sign and return to us at your convenience. We look forward to working with you and will continue to do our best to earn your trust now and in the future.

VEHICLE INFORMATION

Year 2027 Make Blue Bird Model BBCV3310S Stock # TBD Serial # TBD

Additional Vehicle Details: 2027 Bluebird 77 passenger bus seated for 71 passengers with 2 rows of child restraint seats and underbody storage. Price includes Seon 4 camera system and 2-way radio with installation.

2-way radio will be installed by 2-way company. Doc fee is Buy Board fee per contract 722-23. Delivery is approximately within 4 months of when order is placed.

Quantity	<u>2</u>	Total
Truck Price per Unit	<u>\$ 163,878.00</u>	<u>\$ 327,756.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$ 0.00</u>	
Net Sales Price	<u>\$ 163,878.00</u>	<u>\$ 327,756.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$ 400.00</u>	<u>\$ 800.00</u>
Total Sales Price	<u>\$ 164,278.00</u>	<u>\$ 328,556.00</u>
Trade Allowance (see DISCLAIMER Below)		
Deposit / Down Payment		
Unpaid Balance Due on Delivery	<u>\$ 164,278.00</u>	<u>\$ 328,556.00</u>

Sales Representative

Signature

Shane McElroy

Printed Name

Date

Purchaser

Signature

Printed Name / Title

Date

Accepted by Sales Manager
or General Manager

Signature

Printed Name

Date

Quote good until 5/30/2026

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal is subject to Customer executing Dealer's standard form Retail Sales Order and other required documents incorporating the above terms. Any documentary fees, FET, state tax, title, registration and license fees subject to adjustment and change. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock, nor maintain any specific inventory levels. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) is not in stock or available within requested delivery schedule. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If a vehicle identified in this Proposal is not currently in Rush's stock at the time an order is placed by the Customer, Dealer reserves the right to change the vehicle price at any time to reflect any price increases imposed by the Manufacturer. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s). Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of the Trade Vehicle by Customer.

(1) Includes subscription period for # of specified months. (2) Customer's use of RushCare Service is governed by the RushCare User Agreement located at <https://www.rushtruckcenters.com/rushcare-user-agreement>. (3) Customer's use of Telematics Services is governed by separate 3rd party license terms and Rush is not liable for the Telematic Service. (4) Gap Coverage is provided and administered by an independent 3rd party provider under a separate contract directly between Customer and the 3rd party provider.