

Livonia Public Schools

Director of Operations

Date: September 12, 2018

To: Andrea L. Oquist, Superintendent

From: Phillip Francis, Director of Operations

Re: Bulk Road Salt Purchase

I would like to discuss the purchase of bulk road salt at the next Committee of the Whole meeting on Monday, September 17, 2018. This was originally discussed at the September 10, 2018 Study Session where the proposal to purchase was brought to the Board. The source of funds for this purchase is the General Fund.

We are proposing the purchase of 1,700 tons of road salt for the 2018-19 winter season at a cost of \$61.24 per ton for a total cost of \$104,108 from Compass Minerals America, Inc. via the MiDEAL Extended Purchasing Program through the Michigan Department of Technology, Management and Budget. This is an increase of \$30.27 per ton from last year.

The school district is required to purchase 80% of the road salt, which would be 1,360 tons, at a cost of \$83,286.40. The contract permits us to buy a percentage depending on the needs of the school district. If we have more weather than the 1,700 tons can cover, we are allowed to purchase an additional 30% of bulk salt at our contract price.

The bulk road salt purchased for the last three winter seasons are:

2015-16: Purchased 1,200 tons and used 1,100 tons

2016-17: Purchased 1,500 tons and used 1,200 tons

2017-18: Purchased 2,100 tons and used 1,700 tons

Please contact me if you have questions.

Attachments

PF/ko

C: Board of Education