

HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES

Date: June 29, 2026

Agenda Item: N.8b

Board Goal: N/A

Subject: Consideration and possible approval of the purchase of Samsara Security Products and Services for district vehicles – Samsara

Administrator Responsible/Position: Max Cleaver, Chief Operations Officer
Cassandra Behr, Director of Transportation

A. Purpose of Agenda Item:

Action needed Information only Receive input

B. Authority for This Action:

Local Policy: Law or Rule: N/A
CH – Purchasing & Acquisition

C. Goal or Need Addressed: Student and staff safety

D. Summary:

Previous board action relating to this item: In November 2023, the Board approved the renewal of GPS services for school buses from Samsara and added fleet vehicles and major equipment to the tracking list.

Future action anticipated: N/A

Background information: Samsara currently provides the district with global positioning system (GPS) service and vehicle diagnostic data for all District vehicles and major equipment. We are able to monitor speed, location, and engine metrics utilizing this system. Our current bus security camera system vendor is REI. Integrating the Samsara GPS and vehicle diagnostics platform with our existing REI camera systems will mark a major leap forward in our fleet management and safety operations. For years, these two vital systems have operated in silos, requiring our team to physically retrieve hard drives from buses to review footage. By bridging the two systems together with the new camera tie-ins, we transition from a reactive, manual data retrieval process to a fully connected, cloud-based solution. This integration maximizes the value of our existing technology investment while modernizing our fleet's oversight of student and driver safety. The most impactful benefit of this upgrade is the drastic reduction in response time for campus video requests and incident investigations. Instead of waiting for a bus to return to the lot for a staff member to physically pull a hard drive, we will be able to view and retrieve live audio and video instantly over the cellular network. Critical video evidence can be secured in minutes rather than hours or days, allowing administration and safety personnel to resolve disputes, investigate incidents, and ensure student accountability with unprecedented speed. The installation of this upgraded equipment will require the creation of administrative procedures and discipline matrix to streamline student bus discipline, which the Transportation Leadership Council has taken the lead on drafting.

E. Comments Received:

Cabinet DLT Teacher Org. Reps. Other: Transportation Leadership Council

F. Administrative Recommendation: The administration recommends approval of the purchase of Samsara components and services.

Advantages and benefits of this proposal: Real time audio and video will be available to assist with bus discipline and safety issues.

G. Fiscal Impact and Cost: \$367,278.00

- General Fund:** \$80,750.00 (*Annual Service*)
- 2021 Bond:** \$90,241 (*New Products/Installation/Service*)
- 2021 Bond Interest:** \$108,232 (*New Products/Installation/Service*)
- 2023 Bond:** \$87,705 (*New Products/Installation/Service*)
- 2025 Bond:** \$350 (*New Products/Installation/Service*)

Prior Year Spending for this item/service: \$79,920

Bid / Contract Information: Source Well Contract #102924-SM, Contract Expiration: 4/23/2029

H. Monitoring and Reporting Time Line:

Person responsible for evaluating this decision or action: Max Cleaver, Cassandra Behr

Evaluation method and timeline: Staff began a test of this equipment on Hays CISD buses in Fall 2025

Next report to the Board: N/A

I. Suggested Motion:

I move that the Hays CISD Board of Trustees approve the purchase of Samsara security camera products and services for district vehicles for an amount not to exceed \$367,098.00, as presented.