

Quote

Date: April 22, 2026
Exp. Date: May 22, 2026

Project: New Buffalo High School Baseball
New Buffalo, MI
Musco Project Number: 244994

Quotation Price – Materials Delivered to Job Site & Installation

TLC for LED™ Sports Lighting (50/30FC) w/ Show-Light® & Installation.....	\$350,000.00
<i>- Includes upsized pole classes & accommodations for future fixtures to achieve 70/50FC</i>	
TLC for LED™ Sports Lighting (70/50FC) w/ Show-Light® & Installation.....	\$400,000.00
ADDER: 25-Year Warranty	(+) \$15,000.00

Sales tax and bonding are not included.

Quote is confidential. Pricing and lead times are effective for 30 days only. Prices are subject to change if the order is not released within 60 days from the date of the purchase.

Light-Structure System™ with Total Light Control – TLC for LED™ technology

Guaranteed Lighting Performance

- Guaranteed light levels and uniformities as listed below
 - **Baseball Field (318'/378'/319')**: 50FC, 2:1 (infield) & 30FC, 2.5:1 (outfield)
– OR –
 - **Baseball Field (318'/378'/319')**: 70FC, 2:1 (infield) & 50FC, 2.5:1 (outfield)
- BallTracker® technology – targeted light, optimizing visibility of the ball in play with no glare in the players typical line-of-sight

System Description

- Factory aimed and assembled luminaires, including BallTracker® luminaires
- Galvanized steel poles
- Pre-cast concrete bases with integrated lightning grounding
- Pole length factory assembled wire harnesses
- Factory wired and tested remote electrical component enclosures
- UL listed assemblies
- Corrosion protection

Show-Light® Entertainment System with Control-Link® Control and Monitoring

- Control-Link® control and monitoring system to provide remote on/off and dimming (high/medium/low/blackout) control and performance monitoring with 24/7 customer support
- Touchscreen(s) for onsite control of lighting effects
- Up to 30 lighting scenes
- 4 standard and 2 optional lighting effects
- 4 minutes of light show programming set to customer supplied and licensed music
- Scene programming must be requested within 90 days of commissioning, Effect and Show programming must be requested within 12 months of commissioning

Operation and Warranty Services

- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 10 years
- Support from Musco's Lighting Services Team – over 170 Team members dedicated to operating and maintaining your lighting system – plus a network of 1800+ contractors
- Warranty starts on the date of shipment

Payment Terms

Final payment terms are subject to approval by Musco credit department. Final payment shall not be withheld by Buyer on account of delays beyond the control of Musco.



Quote

Delivery Timing

8 - 10 weeks for delivery of materials to the job site from the time of order, submittal approval, and confirmation of order details including voltage, phase, and pole/luminaire locations.

Notes

Quote is based on following conditions:

- Shipment of entire project together to one location.
- 480 Volt, 3 phase electrical system requirement.
- Structural code and wind speed = 2021 IBC, 110 mi/h, Exposure C, Importance Factor 1.0.
- Due to the built-in custom light control per luminaire, pole or luminaire locations need to be confirmed prior to production. Changes to pole or luminaire locations after the product is sent to production could result in additional charges.
- Standard soil conditions – rock, bottomless, wet, or unsuitable soil may require additional engineering, special installation methods and additional cost.

Thank you for considering Musco for your lighting needs. Please contact me with any questions or if you need additional details.

Will McIntosh

Field Sales Representative

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