

## PROPOSAL

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Zion Engineering  
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State Contract#MA4798

### Contact

Joey Jones  
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Independence High  
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Apr 6, 2026  
**Quote # 1500**

### Scope of Work

#### Specific Details

Provide labor and materials to remove and replace ten (10) rooftop units (RTUs) of various sizes with new Carrier equipment. We include factory Hail Guards on all new RTUS

#### Scope includes:

Removal and proper disposal of existing RTUs  
Supply and installation of new Carrier RTUs  
Crane service for equipment removal and placement  
Electrical and gas piping connections  
Refrigerant piping and charging as required  
System startup, testing, and commissioning to verify proper operation

#### Unit Breakdown:

Four (4) – 10-ton units  
One (1) – 12.5-ton unit  
Two (2) – 4-ton units  
One (1) – 5-ton unit  
One (1) – 7.5-ton unit  
One (1) – 20-ton unit

**Quote Total**

**\$197,223.51**

### Exclusions

- Items or Labor not specifically mentioned above are EXEMPT from this proposal. Such as: Drywall patchwork, pre-existing conditions, general construction, and electrical, not specifically mentioned in the scope above.

### Notes:

- Job to be completed during regular hours 08:00-16:30 Monday to Friday
- Pricing is subject to parts availability and all items being done concurrently.

**Customer Acceptance:**

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Type/Print Name  
(Signature)

Customer Acceptance

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Title