

To:
 Elk Rapids Schools
 Rob Payne
 Elk Rapids, MI 49629
 (231) 264-6077 (Contact)

Project:
 Elk Rapids HS Serving Line
 308 Meguzee Point Rd
 Elk Rapids, MI 49692

From:
 Stafford Smith, Inc.
 Andy Gylling
 400 West Front St
 Traverse City, MI 49684
 (231) 946-5374 x3708
 (231) 534-2715

Due to global supply chain issues, freight surcharges and changing tariff rates, Stafford Smith shall not be responsible for any unforeseen surcharges, price increases, tariffs or any other increases in cost after the order is placed. These costs will be passed along to the customer.

Item	Qty	Description	Sell	Sell Total
1	1	CUSTOM Multiteria Model No. CLS78 Multiteria Essence Cold Food Counter CLS78, 78 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel 2 Side Panels Standard Caster Polished Toe Kicks Operator Side Doors CWBP-5 drop-in 5 pan cold pan 78" FS Food Shield with Polished Finish and LED Lights	\$24,132.09	\$24,132.09
			ITEM TOTAL:	\$24,132.09
2	1	CUSTOM Multiteria Model No. HLS90 Multiteria Essence Hot Food Counter HLS90, 90 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel Standard Feet Polished Toe Kicks GRSBF-48-I drop-in heated shelf w/ flush top, 120V 54" FS Food Shield with Polished Finish, LED Lights, and Food Warmer	\$13,812.59	\$13,812.59

Item	Qty	Description	Sell	Sell Total
		Provisions for bolting counters together		
			ITEM TOTAL:	\$13,812.59
3	1	CUSTOM Multiteria Model No. HLS66 Multiteria Essence Hot Food Counter HLS66, 66 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel Standard Feet Polished Toe Kicks HWBI-4M drop-in 4 well hot with drain manifold, 208V/1ph 66" FS Food Shield with Polished Finish, LED Lights, and Food Warmer Provisions for bolting counters together	\$17,519.37	\$17,519.37
			ITEM TOTAL:	\$17,519.37
4	1	CUSTOM Multiteria Model No. ULS36 Multiteria Essence Utility Counter ULS36, 34 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Corner Block Standard Feet Provisions for bolting counters together	\$4,224.63	\$4,224.63
			ITEM TOTAL:	\$4,224.63
5	1	CUSTOM Multiteria Model No. CLS54 Multiteria Essence Cold Food Counter CLS54, 54 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel Standard Feet Polished Toe Kicks Operator Side Doors CWBP-2 drop-in 2 pan cold pan 36" FS Food Shield with Polished Finish and LED Lights Provisions for bolting counters together Grommet hole in counter top Elec recp in counter base with 8' cord set	\$18,253.80	\$18,253.80
			ITEM TOTAL:	\$18,253.80

Item	Qty	Description	Sell	Sell Total
6	1	CUSTOM Multiteria Model No. ULS60 Multiteria Essence Utility Counter ULS60, 60 L x 34 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel Standard Feet Polished Toe Kicks Provisions for bolting counters together Grommet hole in counter top Elec recp in counter base with 8' cord set	\$6,006.31	\$6,006.31
			ITEM TOTAL:	\$6,006.31
7	1	CUSTOM Multiteria Model No. CS36 Multiteria Essence Cashier Stand CS36, 30 L x 32 W x 34 H w/ Stainless Steel Top Laminated Wood Panels with Standard Essence Corners Front Panel 2 Side Panels Standard Caster Polished Toe Kicks 8" Stainless Steel Flat Customer Side Tray Slide 8" Stainless Steel Flat Operator Side Tray Slide Grommet hole in counter top Locking cash drawer	\$7,331.74	\$7,331.74
			ITEM TOTAL:	\$7,331.74
8	1	CUSTOM Multiteria Model No. LOGO ADD vinyl graphic image to laminate, image approx 26" long x 26" high. Image file provided BY OTHERS. See "Signage/Graphic Image Notes" in boiler plate. Price per application	\$586.19	\$586.19
			ITEM TOTAL:	\$586.19
9	1	CUSTOM Multiteria Model No. SHIPPING Estimated Factory Freight Charges	Freight: \$4,699.20	\$4,699.20
			ITEM TOTAL:	\$4,699.20
10	1 ea	Custom Model No. INSTALLATION Grand Traverse Refrigeration Install Quote For Main Serving		

Item	Qty	Description	Sell	Sell Total
		Counter NOT Including back counter We propose to: -Demo and disposal of existing serving line up equipment per FSE Sketch -Install (1) new serving counter line up and equipment per FSE drawings and specs Includes: -(1) Trip to the site -Receive, deliver and install listed equipment per specs -Electrical- Demo and re-hook per AHJ Quote Does not include: -Any equipment or controls -Services related to but not limited to plumbing, fire protection, etc. -Field welds or solid surface work -Storage or cleaning of existing equipment -Prevailing wage		
			Installation: \$20,709.00	\$20,709.00
			Total	\$117,274.92



Flexible payment terms*

12-month term:	\$10,370.62
24-month term:	\$5,470.88
36-month term:	\$3,845.44
48-month term:	\$3,036.25
60-month term:	\$2,555.42

*Payments subject to change based on credit approval



Scan QR code above to apply today

For assistance, contact:

Joe Burns

Mobile: 410.977.2608
jburns@LEAFnow.com

Rob Wasson

Mobile: 410.977.2607
rwasson@LEAFnow.com

Manufacturer Summary

Mfr	FOB	ZIP	Class	Weight	Good Until	Terms	Notes
Custom					05/29/2026		
Multiteria	Aurora	60505			05/29/2026		

TERMS: Upon receipt of application for business account, signed quote/purchase order and review by the credit department, the down payment and terms will be established and shared with the customer and account executive. Stafford-Smith reserves the right to progress bill for equipment as needed. This includes items shipped by the manufacturer to Stafford-Smith for storage and is not conditional upon being installed, mechanically connected or operational. You are welcome to inspect all stored materials.

Stafford-Smith, Inc. shall retain security interest in all equipment, parts, small wares, accessories, attachments, additions, and any replacements of the above that have been installed, affixed to or used in connection with the items specified in this proposal until all amounts have been paid.

Should the Buyer sell or otherwise dispose of such collateral in violation of the terms of this agreement, Stafford-Smith, Inc. retains an interest in the proceeds from such transactions. Buyer authorizes Stafford-Smith, Inc. to file a financing statement describing the collateral and a copy of this agreement and/or the credit application may be filed as a security agreement for granting a secured interest in Buyer's inventory and sales proceeds thereof.

Past due amounts constitute a default and are subject to service charges of 1 ½% per month, collection costs, and attorney fees. Warranties are conditioned on your paying the full purchase price for the equipment.

In addition to non-payment, an act of default by the buyer will have occurred if the buyer fails to accept the order of goods or fails to perform any other covenants under this agreement. In the event of default, Stafford-Smith, Inc. may enter any business property and without breach of the peace take possession of any or all collateral and exercise our rights in the event of default of a secured party as specified under the Uniform Commercial Code. Should any disputes arise, Buyer consents to the jurisdiction of the Courts of Kalamazoo County, State of Michigan.

Except as otherwise provided herein, this proposal does not include any applicable State or Federal taxes, any charge for electrical wiring or plumbing and is subject to acceptance by buyer and seller within fifteen (15) days from the date of this quote and only in accordance with the terms stated.

When ordering drop-ship equipment, please be aware to inspect your order immediately upon receipt. You may request the driver wait, for a reasonable amount of time, while you inspect and they must comply to your request. If the driver refuses to wait, please mark the receipt "driver not willing to wait" and contact Stafford-Smith within (48) hours in order for a claim to be filed. If there is damage, you may refuse or you can accept and note the damage. Please take photos, if possible, to assist in filing the claim. You must keep all original cartons, even if you accept the damage, so Stafford-Smith can pursue a freight claim on your behalf. Please send the bill of lading and any additional documentation to your Stafford-Smith representative.

If you don't have time to inspect when delivered, you have up to (48) hours to inspect and notify us immediately if there is an issue so we can address the best way to handle the claim. If not notified within (48) hours, your claim may not be valid.

We have implemented a 3.0% convenience fee on credit card transactions. As an alternative we also accept ACH, ECheck and wire transactions and you can pay directly from our website.

I agree to the terms set forth in the application, this quote hereof and offer to purchase described goods and services as proposed hereby.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$117,274.92