



Gregory-Portland Independent School District

BOARD MEMORANDUM

TO: DR. MICHELLE CAVAZOS

FROM: CHRIS CASAREZ

CC: BOARD OF TRUSTEES
DR. ISMAEL GONZALEZ III
DR. MICHAEL NORRIS

PENNY ARMSTRONG

DEBORAH GARZA

BRITTNEY SOLIZ SANDOVAL

DATE: Monday, July 27, 2026

SUBJECT: DISCUSSION AND TAKE POSSIBLE ACTION REGARDING RFP# 2526-07
ATHLETIC AND STUDENT ACCIDENT INSURANCE

PRIORITIES

PRIORITY 1: EXCEPTIONAL STUDENT PERFORMANCE

N/A

PRIORITY 2: HIGH PERFORMING AND ENGAGED WORKFORCE

N/A

PRIORITY 3: QUALITY SERVICE AND IMPACTFUL COMMUNITY ENGAGEMENT

N/A

PRIORITY 4: EFFICIENT AND EFFECTIVE DISTRICT AND CAMPUS OPERATIONS

4.3 Ensure Strategic Alignment of Resources

BACKGROUND INFORMATION:

The District is seeking proposals from an A.M. Best A-Rated or higher insurance provider to furnish Athletic and Student Accident Insurance coverage for the 2026-2027 school year. This

coverage provides protection for injuries sustained by students participating in UIL activities, Career and Technical Education (CTE) programs, field trips, practices, classes, and school-sponsored events for students in grades 7-12.

Beginning in 2021, Gregory-Portland ISD expanded its student accident program to include All-School Coverage, providing insurance protection for all students while attending school or participating in supervised school-related activities. Prior to this enhancement, parents had the option to voluntarily purchase student accident insurance coverage for their children.

In addition, the District implemented Catastrophic Athletic & Activity Coverage to provide an additional layer of financial protection for severe injuries. The District is recommending the renewal of this catastrophic coverage for the 2026-2027 school year.

The evaluation committee will seek a provider that offers:

An efficient online claims submission and administration process;

A broad network of local healthcare providers across multiple medical specialties;

No balance billing, provided families follow all plan procedures and remain within the provider network, thereby ensuring no out-of-pocket costs to parents; and

The best overall value and pricing for the District.

As with most athletic and student accident insurance plans, this coverage is secondary to a student's primary health insurance. However, for students without other health insurance coverage, the policy becomes primary coverage.

The Brokerage Store has been the district's provider for these insurances for the past 4 years.

Evaluation Criteria

Proposals Due: July 16, 2026

- **Price:** Overall cost and value of the proposal – **50 points**
- **Ability to Meet the District's Needs:** Coverage provided, availability of local medical providers, claims administration process, and training/support provided to the District – **25 points**
- **Vendor Experience and Reputation:** Experience providing services to school districts, references, and overall reputation – **20 points**
- **Quality of Proposal Submission:** Organization, completeness, and responsiveness of the proposal – **5 points**

Preliminary Evaluation Committee

- Chris Casarez, Purchasing Coordinator
- Cameron Curran, Human Resources Coordinator
- Brent Davis, Athletic Director
- Alberto Silguero, Director of Business Services

RECOMMENDATION:

Administration is recommending that the Board of Trustees discuss and take possible action relating to awarding the Student, Catastrophic and Sport & Activity Insurance to the highest ranking Athletic and Student Accident Insurance provider.

FINANCIAL IMPACT:

Premiums and Claim Loss Data History

Year	Company	Premium	Paid Claims
25-26	The Brokerage Store	\$47,600	\$32,835 (through 6/15)
24-25	The Brokerage Store	\$43,000	\$35,837
23-24	The Brokerage Store	\$43,000	\$35,730
22-23	The Brokerage Store	\$43,000	\$34,872
21-22	Monarch Management Corp.	\$65,675	\$19,935
20-21	Monarch Management Corp.	\$65,675	\$10,575
19-20	Monarch Management Corp.	\$65,675	\$37,854
18-19	Monarch Management Corp.	\$65,675	\$39,753
17-18	Monarch Management Corp.	\$67,200	\$23,084

BOARD RELATED POLICY:

CH (LOCAL)

CH(LEGAL)

ACTION ITEM SUGGESTED MOTION (if applicable):

The School Board accept Administration's recommendation to award a contract to _____ to support GPISD with Athletic and Student Accident and Catastrophic Insurance for the 2026-27 school year, with two possible one-year renewals in response to RFP# 2526-07.