

Hallsville Independent School District

For the Consideration of the Board of Trustees

Date of Board Meeting: May 18, 2026

Agenda Item#: _____

Topic: Approval of purchase over (commodity code) \$50,000

Background and Rationale:

This agenda item has been prepared for the consideration and approval of a vendor for services, as detailed below:

Our school is seeking to purchase licenses for XtraMath to strengthen students' foundational math skills, particularly in basic operations such as addition, subtraction, multiplication, and division. Mastery of these core skills is essential for success in higher-level mathematics, yet many students struggle to achieve the level of fluency needed for confidence and efficiency.

XtraMath provides a structured, research-based approach that helps students build automaticity through short, daily practice sessions tailored to their individual progress. Its adaptive design ensures that each student works at an appropriate pace, allowing teachers to better support diverse learning needs without requiring extensive additional classroom time.

Funding Source: Title 1

Relationship to Strategic Plan: CIP (Goal 1, Performance Objective 1, Strategy 4)

Personnel Affected: All instructional personnel

Budget Implications:

Include in this year's budget

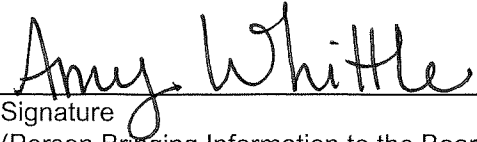
Amendment of this year's budget required

Increase in this year's budget required

Expenditures required for next year's budget

N/A

Recommendation: TVAH recommends the approval of the purchase of XtraMath school licenses at a total cost of \$500.00.


Signature

(Person Bringing Information to the Board)


Superintendent's Signature

Bid	#1	#2	#3
Company	XtraMath	IXL	Reflex Learning
Total	\$500	\$614,995	
Notes	Price above includes entire school.	Price above includes enough licenses to cover enrollment up to our yearly cap.	

TVAH recommends the approval of the purchase of XtraMath licenses at a total cost of \$500.00. TVAH has built time into the instructional schedule for all students to practice math fact fluency, based on recommendations made by TEA.



QUOTE

Texas Virtual Academy at Hallsville

Hallsville Independent School District

PO Box 810
Hallsville, TX 75650

Erin Jones

Assistant Coordinator
ejones@hisd.com

Quote From:**XtraMath**

4742 42nd Ave SW #625
Seattle, WA 98116

Prepared by: School Partnership Team

School Partnership Team
sales@xtramath.org

Quote Number: 20260402-145535419

Quote created: April 2, 2026

Quote expires: September 28, 2026

ITEM	ITEM NO.	QUANTITY	UNIT PRICE	PRICE
Premium School Annual License Includes unlimited teachers and students on one campus. Valid 12 months.	SL-12	1	\$500.00	\$500.00 for 1 year

Total	\$500.00
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Comments

Our W-9 can be found at welcome.xtramath.org/w9
Please send Purchase Orders to sales@xtramath.org
Use of XtraMath is subject to our [Terms of Service](#) and [Privacy Policy](#).



IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

RENEWAL QUOTE

QUOTE # 1587087-1
 DATE: MARCH 20, 2026

TO:
 Julie Smith
 Hallsville Virtual School (TX)
 521 South Loop 288
 Denton, TX 76205

COMMENTS OR SPECIAL INSTRUCTIONS

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Corinne Deans	A24-6626221	June 3, 2026 - June 3, 2027	June 3, 2026

SUBSCRIPTIONS	QUANTITY	LIST UNIT PRICE	NET PRICE
IXL site license (Grades PK-12) Subjects: IXL Complete (Math, ELA, Science, and Social studies)	25000	\$24.50	\$612,500.00
Total Price			\$612,500.00

SERVICES	QUANTITY	LIST UNIT PRICE	NET PRICE
Express PD for Districts	1	\$2,495.00	\$2,495.00
Total Price			\$2,495.00

TOTALS	
Total Subscriptions List Price	\$612,500.00
Total Services List Price	\$2,495.00
Grand Total	\$614,995.00

Ordering instructions

We accept payment by purchase order, check, or credit card. To submit a purchase order for this quote, [click here](#) or go to <https://www.ixl.com/po-upload> and enter quote # 1587087-1. Paying over \$5,000 via credit card will result in a 3% fee. For international accounts, we can accept wire transfers for an additional fee.



PROPOSAL

For: Texas Virtual Acad Hallsville
Presented to: Erin Jones, Principal
By: Sally Wallace
Proposal Expiration: May 20, 2026

Quantity	Unit	Product	Months	Total
1,000	Student	Reflex Site License	12	\$14,000.00
4	Webinars	Included webinar training for up to 40 participants.	12	\$0.00

Total: \$14,000.00

Multi-year Discounts		Savings of
3 YEARS	\$37,800.00	\$4,200.00
2 YEARS	\$26,600.00	\$1,400.00

This proposal presented on April 27, 2026 is made on behalf of LAZEL, Inc. (FEIN 27-1609020). As provided in the Company customer notice, attached and incorporated herein, as of October 15, 2025, ExploreLearning® and LearningA-Z® products and services are offered and available from its parent company, LAZEL, Inc., and provisioned and supported under the Company's integrated operational model.

Prices contained herein do not include applicable state and local sales taxes. Sales tax may be adjusted at the time of invoicing.

Unless otherwise agreed by Company and customer, the subscription licenses and/or services purchased pursuant to the order agreement will begin on or about the start date as set forth in the proposal and continue in effect for the period set forth in the proposal. Unless otherwise set forth in the proposal or agreed to by Company and customer, all subscription licenses under the order shall have the same start and end dates, all subscription products and services are deemed delivered upon provisioning of subscription license availability, and all subscription licenses and associated services must be used within the subscription period; unused subscription licenses or services are not eligible for refund, credit, or prorating. On-site training may be fulfilled with a virtual training equivalency, as needed.

Acceptance

All subscriptions, products, and/or services are offered subject to the Company's standard license and terms of use, privacy, and other policies for the Company's solution(s), available at <https://apps.explorelearning.com/account/el/terms> (the "License Terms"), as supplemented by the terms of this proposal. By placing an order, customer confirms its acceptance of the License Terms, as well as the fees in this proposal, which together with the awarded proposal and/or any other associated agreement entered into by Company and customer regarding the subscriptions, products and services under this proposal, constitute the entire agreement between customer and Company regarding such subscriptions, products, and services (the "Agreement"). Customer and Company agree that the terms and conditions of this Agreement supersede any additional or inconsistent terms or provisions in any customer drafted purchase order, which shall be of no effect, or any communications, whether written or oral, between customer and Company relating to the subject matter hereof. In the event of any conflict, the terms of this Agreement shall govern.

Please review our License Terms carefully before activating your account.

Thank you for your business!

Next Steps

PLEASE NOTE THE QUOTE NUMBER (#Q-408023) MUST APPEAR ON PURCHASE ORDER(S) IN ORDER TO PROCESS.

If applicable, please include your certificate of tax-exempt status with your purchase order. Purchase Orders may be sent to ExploreLearning Orders via one of the following methods:

Email to: sales@explorellearning.com, please CC sally.wallace@explorellearning.com to streamline processing

Fax to: 434-220-1484

Mail to: PO Box 844615, Boston, MA 02284-4615

You may also contact Sally Wallace at 866-882-4141, ext. 340 or sally.wallace@explorellearning.com for more information on any aspect of this proposal (#Q-408023).



Dear Valued Customer,

We are excited to share an important update regarding the operational integration of two of our businesses, ExploreLearning, LLC ("ExploreLearning") and Learning A-Z, LLC ("Learning A-Z"), which are affiliated companies under the common control of our parent company, LAZEL, Inc.

ExploreLearning and Learning A-Z are trusted leaders in K-12 educational technology. As of October 15, 2025, we will integrate the business operations of ExploreLearning and Learning A-Z under their existing parent company, LAZEL, Inc. By uniting these two businesses, we can deliver a broader, more impactful suite of solutions focused on making teaching easier, learning more fun, and outcomes stronger in the subjects that matter most.

For more detail and to access the press release, please click

<https://www.cambiumlearning.com/about-us/news/6116/cambium-learning-group-announces-combination-of-explorelearning-and-l>

What This Integration Means for You

As a prospective customer, you now have access to the combined expertise and resources of both ExploreLearning and Learning A-Z. Our authorized team members from both companies work together to support the full range of products and services we offer. This integration allows us to provide you with comprehensive educational technology solutions backed by the knowledge and experience of both organizations.

Your data will be managed by authorized and trained personnel from both companies, as well as by trusted third-party service providers who support our operations. All data handling follows applicable data privacy laws and our internal policies to ensure your information remains protected.

Agreement to Terms

By choosing to move forward with a relationship with ExploreLearning, Learning A-Z, or both, you acknowledge and agree to the integrated operational model under LAZEL, Inc. described above. This includes the shared support infrastructure, data management practices, and future purchasing processes.

Looking Ahead

Beginning in January 2026, you will be able to access the product and service offerings of both ExploreLearning and Learning A-Z through a dedicated account representative who can help you explore our comprehensive suite of educational solutions.

We are committed to making your experience with our integrated platform as seamless as possible and will continue to prioritize your educational needs throughout your journey with us.

Thank you for considering ExploreLearning and Learning A-Z as part of your educational journey.

ExploreLearning® | Learning A-Z™

Implementation Questionnaire

To ensure the effective implementation of ExploreLearning® and Learning A-Z® products in your school or district, please provide us with the following:

CONTACT

Who is the primary contact to coordinate professional development for your school or district? Please provide the following for that contact:

Name: _____

Title: _____

Email: _____

Phone: _____

WORKSHOP DETAILS

Provide us some details for your workshop(s):

of Teachers: _____

of Teachers who are new to the product: _____

of Teachers who are experienced with the product: _____

TECHNOLOGY

Please provide a description of the types of technology your teachers and students will be using to implement the ExploreLearning / LearningA-Z products:

Technology / Devices:

Additional Notes

Your implementation manager will be in touch with your PD contact via email to schedule your professional development workshop(s). We look forward to working with your teachers!

Professional development workshops are only scheduled for dates after the start of your subscription.



October 15, 2025

To Whom It May Concern:

This letter is written to confirm that LAZEL, Inc., parent company of the ExploreLearning® and Learning A-Z® brands, and a Cambium Learning Group company ("Company"), is the sole source provider of the following products in the United States:

ExploreLearning Products:

- Gizmos®
- Reflex®
- Frax®
- Science4Us®

Learning A-Z Products:

- Foundations A-Z®
- Raz-Plus®
- Reading A-Z®
- Raz-Kids®
- Raz-Plus® ELL Edition
- Raz-Plus® Connected Classroom
- Headsprout®
- Science A-Z®
- Writing A-Z®
- Vocabulary A-Z®

In addition to ExploreLearning®, all those listed above are trademarks of LAZEL, Inc., registered with the United States Patent and Trademark Office.

For further information, please feel free to contact us at sales@explorellearning.com.

Sincerely,

A handwritten signature in black ink that reads 'Aaron Ingold'.

Aaron Ingold
President

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
 requester. Do not
 send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See <i>Specific Instructions</i> on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>LAZEL Inc.</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions) _____</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) <u>5</u></p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) <u>N/A</u></p> <p><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>17855 Dallas Parkway, Suite 400</p>	Requester's name and address (optional)
	<p>6 City, state, and ZIP code</p> <p>Dallas, TX 75287</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number																
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or																
Employer identification number																
2	7	-	1	6	0											
9	0	2	0	0	0											

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date <u>10/15/2025</u>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they