



Brownsville Independent School District

Agenda Category: General Function Board of Education Meeting: 05/05/2026

Item Title: Communications Center Upgrade

X Action

_____ Information
_____ Discussion

BACKGROUND:

The District’s Communications Center serves as the central hub for all emergency and non-emergency radio communications supporting Police, Security, and campus operations. The current system has become outdated, resulting in reliability concerns, limited functionality, and challenges in maintaining compatibility with modern public safety communication standards. It is critical that the Communications Center infrastructure is upgraded to ensure efficient coordination, officer safety, and rapid response capabilities.

FISCAL IMPLICATIONS:

Unassigned Fund Balance -199 Local Funds: \$260,000.00

RECOMMENDATION:

Recommend approval for our Communications Center upgrade to ensure continued operational effectiveness, officer safety, and alignment with current public safety communication standards. Total cost of \$260,000.00 to be funded from 199 - Local Funds. (Unassigned Fund Balance)

Anna B. Gaucin *AB Gaucin*
Submitted by: Principal/Program Director

Anna B. Gaucin *AB Gaucin*
Recommended by: Principal/Program Director

Dr. Alda T. Benavides *Alda Benavides*
Approved by: Interim Superintendent

Approved for Submission to Board of Education:

Alda Benavides
Dr. Alda T. Benavides, Interim Superintendent

Motorola Solutions, Inc.
500 W Monroe Street, Ste 4400
Chicago, IL 60661-3781
USA

4/28/26

Brownsville ISD PD

Re: Sole Source Justification for Motorola Solutions AXS Console and Infrastructure

This letter provides written confirmation of the ownership and market status of Motorola Solutions Project 25 (P25) radio infrastructure being proposed for Brownsville ISD PD. Motorola Solutions, Inc. is the sole manufacturer and provider of the ASTRO 25 / P25 radio infrastructure platform and associated controllers, base stations, site equipment, and core software installed or proposed for Brownsville ISD PD.

The radio infrastructure and associated software platform are proprietary to Motorola Solutions and are not available from any other manufacturer, reseller, or third-party supplier. The following points support a sole source justification for this procurement:

1. Proprietary system architecture and ownership

Motorola Solutions developed, owns, and maintains the [ASTRO 25 / P25 infrastructure platform], including system core software, site controllers, base stations, and network management applications. These components and software are not licensed or resold by any other vendor. Only Motorola Solutions can provide new infrastructure elements, software licenses, and upgrades that are fully compatible with the existing system.

2. Compatibility with existing radio system

Brownsville ISD PD currently operates a Motorola Solutions [ASTRO 25 / P25] radio system. To maintain full functionality, features, and performance, any additional infrastructure (new sites, channels, cores, or software features) must be sourced from Motorola Solutions. Third-party infrastructure cannot be integrated into this proprietary system core in a manner that preserves certified performance, feature set, and ongoing support.

3. Unique integration with subscriber radios and applications

The Motorola Solutions radio infrastructure is uniquely integrated with Motorola subscriber radios and applications (such as encryption management, OTAR/OTAP, system authentication,



and advanced features). These integrations rely on proprietary interfaces and software owned and maintained solely by Motorola Solutions.

4. Ongoing support, maintenance, and upgrades

All ongoing support, software maintenance, security updates, and system upgrades for the [ASTRO 25 / P25] infrastructure are provided exclusively by Motorola Solutions under its support and maintenance programs. Only Motorola Solutions can ensure that new or replacement infrastructure components remain under full support and on a validated software release path.

Based on these factors, Motorola Solutions is the only source from which Brownsville ISD PD can procure additional or replacement P25 radio infrastructure components and related software while maintaining the interoperability, security, performance, and support associated with the existing Motorola Solutions system.

If additional information or documentation is required in support of this sole source determination, please contact:

Anita Thakar Scroggins
AE FAST Team STX
Motorola Solutions
361-920-3381
anita.thakarscroggins@motorolasolutions.com

Billing Address:
 BROWNSVILLE INDEPENDENT
 SCHOOL DISTRICT
 1900 PRICE RD
 BROWNSVILLE, TX 78521
 US

Quote Date:04/16/2026
 Expiration Date:06/15/2026
 Quote Created By:
 Claudia Gonzalez
 cgonzalez@stcradios.com

End Customer:
 BROWNSVILLE INDEPENDENT SCHOOL
 DISTRICT

Contract: 17724 - HGAC (TX)-RA05-21
 AGREEMENT: STATE OF TEXAS

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1	SFW-SCOUT-EX-T1-SK	SCOUT EX CONSOLE, TIER 1*	2	\$12,835.00	\$11,551.50	\$23,103.00
2	ACC-LED-22WS	LED MONITOR, 22" WIDESCREEN, BLACK	2	\$244.00	\$219.60	\$439.20
3	AVT-USB-FSW-SING	AVTEC USB PTT FOOTSWITCH, SINGLE PEDAL	2	\$423.00	\$380.70	\$761.40
4	ACCUSB-HJB	USB JACK BOX	2	\$1,188.00	\$1,069.20	\$2,138.40
5	ACCUSB-HUB10	USB HUB, 10-PORT, USB3.0, 48W	2	\$464.00	\$417.60	\$835.20
6	ACCUSB-MIC	USB DESKTOP MIC	2	\$776.00	\$698.40	\$1,396.80
7	ACCUSB-SPK-2	USB SPEAKER KIT, DUAL	2	\$1,162.00	\$1,045.80	\$2,091.60
8	SFW-VPG-L0-NR-SK	VPGATE LICENSE, LEVEL 0, NON-RED., SOFTWARE KEY*	1	\$5,540.00	\$4,986.00	\$4,986.00
9	SFWVPGMIPLINK	VPGATE SUPP.LIC, 1 ENDPT MOTOROLA IP LINK	8	\$2,350.00	\$2,115.00	\$16,920.00
10	ACC-NETWK-24P-SFP4	24 PORT GIGABIT SWITCH, 4 SFP SLOTS	1	\$6,539.00	\$5,885.10	\$5,885.10
11	DSBCH11008	8 CHANNEL CONTROL STATION COMBINER (PASSIVE), CSC02,764-869MHZ	1	\$12,911.00	\$10,328.80	\$10,328.80
12	DSMFBW7463	WIDEBAND FIBERGLASS OMNI ANTENNA 746-869 NFM BULKHEAD	4	\$491.00	\$368.25	\$1,473.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - # 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
13	DSIS50NXC2MA	RF SPD, 125-1000MHZ DC BLOCK FLANGE MT NM ANTENNA, NF EQUIPMENT SIDE	4	\$114.00	\$102.60	\$410.40
14	DSSMART2200RML2U	SMART 2200 RM XL 3DBP COMM PORTS, EXTNDDED RUNTIME	1	\$3,630.00	\$3,267.00	\$3,267.00
	APX™ Consolette					
15	L37TSS9PW1CN	ALL BAND CONSOLETTA CN	8	\$11,053.00	\$8,068.69	\$64,549.52
15a	GA00318AB	ADD: 5Y ESSENTIAL SERVICE	8	\$480.00	\$480.00	\$3,840.00
15b	G90AC	ADD: NO MICROPHONE NEEDED APX	8	\$0.00	\$0.00	\$0.00
15c	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	8	\$6.42	\$4.69	\$37.52
15d	CA01598AB	ADD: AC LINE CORD US	8	\$0.00	\$0.00	\$0.00
15e	G51AT	SOFTWARE LICENSE ENH:SMARTZONE	8	\$1,766.00	\$1,289.18	\$10,313.44
15f	GA05508AA	DEL: DELETE VHF BAND	8	-\$800.00	-\$584.00	-\$4,672.00
15g	GA05509AA	DEL: DELETE UHF BAND	8	-\$800.00	-\$584.00	-\$4,672.00
15h	L999AG	ADD: FULL FP W/E5/KEYPAD/ CLOCK/VU	8	\$929.00	\$678.17	\$5,425.36
15i	G843AH	ADD: AES ENCRYPTION AND ADP	8	\$560.00	\$408.80	\$3,270.40
15j	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	8	\$607.00	\$443.11	\$3,544.88
15k	QA09113AB	ADD: BASELINE RELEASE SW	8	\$0.00	\$0.00	\$0.00
15l	W969BG	SOFTWARE LICENSE ENH: MULTIKEY OPERATION	8	\$388.00	\$283.24	\$2,265.92
15m	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	8	\$353.00	\$257.69	\$2,061.52
16	HKN6233C	MOBILE RADIO APX CONSOLETTA RACK MOUNT KIT	8	\$214.00	\$156.22	\$1,249.76
	APX™ 6500 / Enh Series ENHANCEDAPX6500					
17	M25URS9PW1BN	MOBILE RADIO APX6500 ENHANCED 7/800 MHZ	2	\$3,764.00	\$2,747.72	\$5,495.44
17a	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	2	\$607.00	\$443.11	\$886.22



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
17b	G51AU	SOFTWARE LICENSE ENH: SMARTZONE OPERATION APX6500	2	\$1,412.00	\$1,030.76	\$2,061.52
17c	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	2	\$353.00	\$257.69	\$515.38
17d	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	2	\$6.42	\$4.69	\$9.38
17e	G66BJ	ADD: DASH MOUNT E5 APXM	2	\$148.00	\$108.04	\$216.08
17f	G444AH	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	\$0.00
17g	GA01670AA	ADD: APX E5 CONTROL HEAD	2	\$767.00	\$559.91	\$1,119.82
17h	W665BF	ADD: BASE STATION OP APX	2	\$82.00	\$59.86	\$119.72
17i	W382AM	ADD: CONTROL STATION DESK GCAI MIC	2	\$199.00	\$145.27	\$290.54
17j	G91AF	ADD: CNTRL STATION PWR SUPPLY	2	\$317.00	\$231.41	\$462.82
17k	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	2	\$0.00	\$0.00	\$0.00
17l	G142AD	ADD: NO SPEAKER APX	2	\$0.00	\$0.00	\$0.00
17m	G89AC	ADD: NO RF ANTENNA NEEDED	2	\$0.00	\$0.00	\$0.00
17n	QA09113AB	ADD: BASELINE RELEASE SW	2	\$0.00	\$0.00	\$0.00
17o	G843AH	ADD: AES ENCRYPTION AND ADP	2	\$560.00	\$408.80	\$817.60
17p	W969BG	SOFTWARE LICENSE ENH: MULTIKEY OPERATION	2	\$388.00	\$283.24	\$566.48
17q	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	2	\$480.00	\$480.00	\$960.00
18	HLN7042A	CONTROL STATION MOUNT	2	\$91.00	\$66.43	\$132.86
19	DSSMART1500	UPS,1500VA SMARTPRO TOWER LINE-INTERACTIVE 120V 6 OUTLET	2	\$1,687.00	\$1,518.30	\$3,036.60
Product Services						
20	LSV01Q00387A	SYSTEM INTEGRATIONS- PROJECT MANAGEMENT, PROGRAMMING, INSTALLATION AND TRAINING	1	\$61,250.00	\$61,250.00	\$61,250.00
Product Services						
21	LSV01Q00387A	AVTEC PROFESSIONAL CONSULTATION SERVICES	1	\$20,000.00	\$20,000.00	\$20,000.00



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 Motorola Solutions, Inc. 500 West Monroe, United States - 60661 - # 36-1115800

Grand Total

\$259,190.68(USD)**Notes:**

- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Line #	Item Number	Parametric Data
1	SFW-SCOUT-EX-T1-SK	Incomplete
15c	QA01648AA	ASKHOMID = 02B5
17d	QA01648AA	ASKHOMID = 02B5
8	SFW-VPG-L0-NR-SK	Incomplete





Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the Legal Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a case number.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**