

Purchasing Memo

To: Finance & Operations Committee Members
From: Jason Gillam, Director of Business Operations
Jake Slobodnik, Chief Operations Officer
Date: February 5, 2026
Re: Bids and Purchases

COOPERATIVE PURCHASES

B&H Photo Video

\$28,380.00 Estimated

Purchase of 860 STM iPad Pro cases for the new iPad Pros in MS/HS Computer Science and Digital Design classrooms for student instructional use. 26-049
Cooperative: Omnia Partners R250402
Anticipated Funding: Bond
Page 4

CDW Government Inc

\$36,000.00

Purchase of additional Google workspace storage for students and staff. 26-047
Cooperative: Greenbush 022-G
Anticipated Funding: Capital Outlay
Page 6

Goodwin Pro Turf, Inc.

\$26,080.00 Estimated

Mission Trail is 37 years old. Much of our site is the original landscaping that was based on landscaping materials from that time. The site looks tired, plantings are an eyesore, and the areas are a challenge for the district landscaping team to work around. Our PTO asked if they could help update the exterior landscaping with new plants. We worked with the district team to eliminate some beds and replace water wise plantings in existing beds to provide a more inviting entrance and increase the curb appeal and value of the school.
\$21,040.00 - MTE Gift Fund
\$5,040.00 - Grounds Capital Outlay
Cooperative: Greenbush 25.4 ESC-GroundsMaint2025
Anticipated Funding: Gift Fund / Capital Outlay
Page 8

Huber & Associates Inc

\$137,192.19 Estimated

This purchase will replace the current Avigilon camera server. 26-055
Cooperative: Omnia Partners 01-137
Anticipated Funding: Bond
Page 13

Johnson Controls Fire Protection

\$72,619.42 Estimated

Upgrades to fire alarm systems to maintain compliance with Overland Park inspections as well as ensuring that these systems operate as they are intended in case of an emergency.
Cooperative: Sourcewell 121024-JHN
Anticipated Funding: Capital Outlay
Page 16

Kronos SaaShr Inc

\$178,271.40 Estimated

This Purchase will update the current Kronos time clocks which are at the end of life with no device support. 26-056
Clocks \$154,571.40 / 45075734-0
Support Service \$23,700.00 / 38168
Total \$178,271.40
Cooperative: Omnia Partners 24-6833
Anticipated Funding: Bond / Capital Outlay
Page 39

School Nurse Supply Inc **\$20,070.00**
 Purchasing 18 audiometers w/ capital outlay SPED ADA and Nurse Equipment fund.
 Cooperative: Greenbush 026-B
 Anticipated Funding: Bond / Capital Outlay
 Page 43

SERVICE PURCHASES

The Armstrong Company KC LLC 2025 2026
\$80,982.51 \$150,000.00 Estimated
 District-wide moving and storage services. The Armstrong Company has acquired Fry-Wagner, the District's previous moving services vendor.
 Funds: Capital Outlay / Bond / General Fund
 Page 45

Brightstar Care Overland Park/Olathe 2024/2025 2025/2026
N/A \$52,000.00 Estimated
 Nursing services for a student at BVNW.
 Funds: Special Education
 Page 46

**Kansas DECA/Delta Airlines/
Southwest Airlines Co** 2024/2025 2025/2026
\$47,366.44 Est. \$38,450.00 Estimated
 The Blue Valley West DECA Organization will be traveling to Atlanta, Georgia for a national competition and needs to purchase flights for students and sponsors, accommodations for hotel and registration for the competition and ground transportation. Students and families pay money and it is deposited into the club account to be used for these costs. The number of students and sponsors are estimated at this time because the state competition has not taken place yet.
 Funds: Activity Funds
 Page 47

Powerschool Group LLC 2024/2025 2025/2026
N/A \$91,485.00
 Application Managed Services (AMS) will allow Blue Valley to access a group of Powerschool consultants once a week and to attend end-of-year seminars and a full Business process review. 26-054
 Funds: Capital Outlay
 Page 48

Powerschool Group LLC 2024/2025 2025/2026
N/A \$23,657.69 Estimated
 This purchase is for BusinessPlus enterprise management service support. 26-059
 Funds: Capital Outlay
 Page 50

ProCare Therapy 2024/2025 2025/2026
N/A \$58,000.00 Estimated
 SPED Int-R teacher to fill a vacancy at VPE for the remainder of the 2025-26 school year or until the vacancy can be filled.
 Funds: Special Education
 Page 53

Social Work PRN Inc 2024/2025 2025/2026
N/A \$14,000.00 Additional Est.
\$54,000.00 Rev. Est. Total
 Originally reported in August 2025, we are extending the social worker's service dates for January - February.
 Original total: \$40,000 (August - October 2025)
 Additional cost: \$14,000 (January - February 2026)
 Revised total: \$54,000
 Funds: Special Education
 Page 55

Stephanie Hibler

2024/2025

N/A

2025/2026

\$17,200.00 Additional Est.

\$25,000.00 Rev. Est. Total

SLP filling in for a staff member on FMLA. Originally reported in September 2025, we are requesting additional funds for services through February 2026.

Original Est: \$7,800

Revised Estimated total: \$25,000

Funds: Special Education

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PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Kent Corser
Purpose: (please explain in detail why we need the items or services requested)			
26-049 iPad Pro Dux Pro cases Purchase of 860 STM iPad Pro cases for the new iPad Pros in MS/HS Computer Science and Digital Design classrooms for student instructional use.			
Fund:	Bond	Account Number:	45004736
Funding Year:	2025/2026	Location(s) items or services are for:	District Wide
Does this use Bond Funds? (if yes, see below)		Yes	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|---|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of Omnia | Contract # R250402 |

Begin Date: 2/11/2026	End Date: 8/1/2026
Company: B&H Photo Video	Street Address: 420 Ninth Avenue
Contact Name: Shea Gold	City: New York City
Telephone: (800) 858-5517	State: NY
Email: sheagold@bhphoto.com	Zip Code: 10001
Cost: \$ 28,380.00 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/14/2026



Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:

Phone: 800-947-8003 212-239-7503	Fax: 800-858-5517 212-239-7759	Email: Education: emailbids@bhphoto.com Corporate: corporatesales@bhphoto.com	Fed Gov: federsales@bhphoto.com State and Local: biddept@bhphoto.com
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The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Federal ID#: 15-2768071

Prices Are Valid Until:

02/22/26

Quote No.: 915668859

Reference No.: 01222601

Contract ; Omnia# R250402

Sold To: **Anne Ramirez**
Blue Valley School Dist #229
Po Box 23901
Attn: Accounts Payable
OVERLAND PARK, KS 66283

Ship To:
Blue Valley School Dist #229
14950 Metcalf
Attn: Support Services Center
OVERLAND PARK, KS 66223

Bill Phone: (913)239-4042
 Work Phone: (913)239-4128

(913)239-4000

Date		Customer Code	Terms	Salesperson	Ship Via		
01/22/26		15191219	Net 30	OBZ	FDX GROUND		
Line No	Qty Ord	Item Description			SKU# MFR#	Item Price	Amount
1	860	STM DUX PLUS CASE f/11" iPad PRO M4/BLACK/REG			STM222445KW1 (STM-222-445KW-01)	33.00	28,380.00
<p><i>Lead time 4 weeks ARO</i></p> <p><i>Please be aware that this is an 'All-or-None' Bid.</i> <i>Bid Pricing will only be valid if all of the items are purchased at one time. Any returns will be factored into the total bid pricing.</i></p> <p>PLEASE NOTE: ----- **** Please reference your quote number on all PO's ****</p>							
						Sub-Total:	28,380.00
						Shipping:	0.00
						Total:	28,380.00



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Kent Corser
Purpose: (please explain in detail why we need the items or services requested)			
26-047 Google Workspace Additional Storage Purchase of additional Google work space storage for students and staff.			
Fund:	Capital Outlay	Account Number:	33213
Funding Year:	2025/2026	Location(s) items or services are for:	SSC
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of Greenbush Contract # 022-G
Contract verified 1/28/2026 tlv | |

Begin Date: 3/11/2026	End Date: 3/10/2027
Company: CDW Government Inc	Street Address: 75 Remittance Drive, Suite 1515
Contact Name: Brendan Devlieger	City: Chicago
Telephone: (866) 684-4536	State: IL
Email: brendev@cdwg.com	Zip Code: 60675-1515
Cost:	\$ 36,000.00
Prior Year Cost:	\$36,000.00
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/12/2026



CDW Education
 75 Remittance Drive, Suite 1515
 Chicago, IL 60675

Prepared For
 Blue Valley School District
 Overland Park, KS 66283

Estimate Date
 01/10/2026

Estimate Number
 0118504

Description	Rate	Qty	Line Total
GOO-GSS-0002 Google Workspace Additional Storage - Google Workspace - Additional Storage (Standard, Fundamentals and T&L): Google Workspace Additional Storage (1 units = 10 TB of additional storage)	\$3,600.00	10	\$36,000.00
;			
Greenbush SEKESC 022-G			
Licensed Domains: bluevalleyk12.org			
License Term: 2026-03-11 - 2027-03-10			
Subtotal			36,000.00
Tax			0.00
Estimate Total (USD)			\$36,000.00

Terms

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PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	Mission Trail Elementary	Requested By:	Debbie Bond
Purpose: (please explain in detail why we need the items or services requested)			
<p>Mission Trail is 37 years old. Much of our site is the original landscaping that was based on landscaping materials from that time. The site looks tired, plantings are an eyesore, and the areas are a challenge for the district landscaping team to work around. Our PTO asked if they could help update the exterior landscaping with new plants. We worked with the district team to eliminate some beds and replace water wise plantings in existing beds in order to provide a more inviting entrance and increase the curb appeal and value of the school.</p> <p>\$21,040.00 - MTE Gift Fund 201000024-6001 \$5,040.00 - Grounds Capital Outlay 016000464-7009</p>			
Fund:	Gift Fund / Capital Outlay	Account Number:	201000024-6001 / 32903
Funding Year:	2025/2026	Location(s) items or services are for:	MTE
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|---|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of Greenbush | Contract # 25.4 ESC-GROUNDSMAINT2025 |
- Contract verified 1/29/2026 tlv

Begin Date: 2/10/2026	End Date: 6/30/2026
Company: Goodwin Pro Turf Inc	Street Address: 6945 W 152nd Terrace
Contact Name: Steve Goodwin	City: Overland Park
Telephone: (913) 685-1000	State: KS
Email: steve@goodwinproturf.com	Zip Code: 66223
Cost: \$ 26,080.00 Estimated	<input type="checkbox"/>
Prior Year Cost: N/A	
Terms: (Annual, Multi-Year, One-Time): One-Time	<input type="checkbox"/>

Month:(board meeting) February 2026 **Budget Administrator** Debra Bond **Date**1/16/2026

Goodwin Pro Turf, Inc.

**6945 W. 152nd Terrace
Overland Park, KS 66223
913-685-1000**

ESTIMATE

BILL TO: Blue Valley School District
15020 Metcalf
Overland Park, KS 66223

Estimate: MTES0011
Date: 1/26/2026

ATTENTION: Garrett Maxey

RE: Mission Trail Elementary Landscape Upgrades (South Entrance)

DATE	DESCRIPTION	CODE	COST	TOTAL
	<i>South Entrance (East Side Option 1)</i>			
	*Remove Existing 5th Grade Tradition Rock Bed and Pea Gravel from South School Foundation per Discussion. (Saved To Be Used For Sidewalk Border)			
	*Sod Cut New Landscape Bed and Install Topsoil to Establish Grade of New Landscape Bed.			
	*Install (40) Linear ft of 'Artic Brown' Tumbled Edging Stone, Landscape Fabric, existing Pea Gravel and 5th Grade Tradition Stones.			
	*Install the following Landscape Material: (3) 6ft 'Taylor' Juniper, (3) 3-5gal 'Calgary Carpet' Junipers, (7) 1gal 'Walkers Lo Catmint, (6) 1gal 'Goldsturm' Blacked Eyed Susans, (3) 1gal 'Karl Foerster' Feather Reed Grasses, Soil Amendments and 'Java' Brown Mulch.			
	<i>Ground Laborer:</i>	1	\$ 4,920.00	\$ 4,920.00
	<i>Site Supervisor:</i>	1	\$ 540.00	\$ 540.00
	<i>Material:</i>	1	\$ 1,820.00	\$ 1,820.00
	<i>Total Option 1 Cost:</i>			\$ 7,280.00

	<i>South Entrance (West Side Option 1)</i>			
	*Layout Proposed New Landscape Bed and Sod Cut New Landscape Bed.			
	*Install Topsoil to Establish Grade of New Landscape Bed.			
	*Install (40) Linear feet of 'Artic Brown' Tumbled Edging stone, Landscape Fabric, (1) ton of Pea Gravel.			
	*Install the following Landscape Material: (3) 1gal 'Walkers Lo Catmint, (6) 1gal 'Goldsturm' Blacked Eyed Susans, (3) 1gal 'Karl Foerster' Feather Reed Grasses, Soil Amendments and 'Java' Brown Mulch.			
	<i>Ground Laborer:</i>	1	\$ 2,820.00	\$ 2,820.00
	<i>Site Supervisor:</i>	1	\$ 180.00	\$ 180.00
	<i>Material:</i>	1	\$ 820.00	\$ 820.00
	<i>Total Option 1 Cost:</i>			\$ 3,820.00

*****Plant material is NOT WARRANTIED**
*****(1) Watering included in total, Final watering price will be determined based on Estimate approvals.**

<i>Greenbush Rates</i>
<i>Ground Laborer: \$60/mhr</i>
<i>Site Supervisor: \$90/mhr</i>
<i>Watering is not listed on Greenbush contract, Watering is priced at \$100/mhr</i>

CODE: 1=not sales taxable, 2=KS sales taxable, 3=MO sales taxable, 4=sales tax paid at time of purchase

THANK YOU FOR YOUR BUSINESS

Payment due upon receipt. Accounts will be considered PAST DUE after 30 days from invoice date.
 A late payment charge will be imposed on all past due accounts on the 30th day following the invoice date at the rate of 1.5% per month on the past due unpaid balance of such account.

SUBTOTAL: 11,100.00
SALES TAX: \$0.00
AMOUNT DUE: 11,100.00

Goodwin Pro Turf, Inc.

6945 W. 152nd Terrace

Overland Park, KS 66223

913-685-1000

ESTIMATE

BILL TO: Blue Valley School District
15020 Metcalf
Overland Park, KS 66223

Estimate: MTES0013
Date: 1/26/2026

ATTENTION: Garrett Maxey

RE: Mission Trail Elementary Landscape Upgrades (East Foundation)

DATE	DESCRIPTION	CODE	COST	TOTAL
<i>East Entrance (Main Entrance)</i>				
	*Remove Roses on South and North Landscape Beds.			
	*Remove and relocate Limestone monument to Flag pole Landscape Bed.(South Landscape Bed)			
	*Install Landscape Fabric, Edging Stone and 2" Ozark Decorative Gravel For Seasonal Color Flower Pot.			
	*Install (12) Igal 'Stella D'Oro' Daylilys, soil amendmets and 'Java' Brown			
	<i>Ground Laborer:</i>	1	\$ 600.00	\$ 600.00
	<i>Site Supervisor:</i>	1	\$ 90.00	\$ 90.00
	<i>Material and Dump:</i>	1	\$ 550.00	\$ 550.00
	<i>Total Cost:</i>			\$ 1,240.00
<i>Front Door Entrance (Karl Foerster Feather Reed Grasses)</i>				
	*Remove Junipers Per discussion.			
	*Install (13) Igal 'Karl Foerster' Feather Reed Grasses, Soil Amendmets and 'Java' Brown Mulch.			
	<i>Ground Laborer:</i>	1	\$ 1,140.00	\$ 1,140.00
	<i>Site Supervisor:</i>	1	\$ 180.00	\$ 180.00
	<i>Material and Dump:</i>	1	\$ 360.00	\$ 360.00
	<i>Total Cost:</i>			\$ 1,680.00
<i>Lawn Tree</i>				
	*Install (1) 2.5" Cal 'October Glory Maple, (3) T-posts w/straps, Gator Bag and 'Java' Brown Mulch Ring.			
	<i>Ground Laborer:</i>	1	\$ 240.00	\$ 240.00
	<i>Site Supervisor:</i>	1	\$ 90.00	\$ 90.00
	<i>Material:</i>	1	\$ 290.00	\$ 290.00
	<i>Total Cost:</i>			\$ 620.00

*****Plant material is NOT WARRANTIED**

*****(1) Watering included in total, Final watering price will be determined based on Estimate approvals.**

<i>Greenbush Rates</i>
<i>Ground Laborer: \$60/mhr</i>
<i>Site Supervisor: \$90/mhr</i>
<i>Watering is not listed on Greenbush contract, Watering is priced at \$100/mhr</i>

CODE: 1=not sales taxable, 2=KS sales taxable, 3=MO sales taxable, 4=sales tax paid at time of purchase

THANK YOU FOR YOUR BUSINESS

Payment due upon receipt. Accounts will be considered PAST DUE after 30 days from invoice date.
A late payment charge will be imposed on all past due accounts on the 30th day following the invoice date at the rate of 1.5% per month on the past due unpaid balance of such account.

SUBTOTAL: 3,540.00
SALES TAX: \$0.00
AMOUNT DUE: 3,540.00

Goodwin Pro Turf, Inc.

6945 W. 152nd Terrace

Overland Park, KS 66223

913-685-1000

ESTIMATE

BILL TO: Blue Valley School District
15020 Metcalf
Overland Park, KS 66223

Estimate: MTES0014
Date: 1/26/2026

ATTENTION: Garrett Maxey

RE: Mission Trail Elementary Landscape Upgrades (Watering)

DATE	DESCRIPTION	CODE	COST	TOTAL
	<i>South Entrance/East Foundation Watering</i>			
	*Water Plant material for (50) waterings.			
	<i>Watering Total Cost:</i>	1	5,000.00	\$5,000.00
	<i>Sod Watering</i>			
	*Water Sod for (14) waterings.			
	<i>Watering Total Cost:</i>	1	1,400.00	\$1,400.00

*****PLANT MATERIAL WATERING IS PRICED FOR ALL LANDSCAPE PLANT MATERIAL BEING INSTALL. IF ANY OPTIONS ARE NOT APPROVED, WATERING PRICE WILL NEED TO BE REVISED.**

<i>Greenbush Rates</i>
<i>Watering is not listed on Greenbush contract, Watering is priced at \$100/mhr</i>

CODE: 1=not sales taxable, 2=KS sales taxable, 3=MO sales taxable, 4=sales tax paid at time of purchase

THANK YOU FOR YOUR BUSINESS

Payment due upon receipt. Accounts will be considered PAST DUE after 30 days from invoice date.
A late payment charge will be imposed on all past due accounts on the 30th day following the invoice date at the rate of 1.5% per month on the past due unpaid balance of such account.

SUBTOTAL: 6,400.00
SALES TAX: \$0.00
AMOUNT DUE: 6,400.00

Goodwin Pro Turf, Inc.

6945 W. 152nd Terrace

Overland Park, KS 66223

913-685-1000

ESTIMATE

BILL TO: Blue Valley School District
15020 Metcalf
Overland Park, KS 66223

Estimate: MTES0012
Date: 1/26/2026

ATTENTION: Garrett Maxey

RE: Mission Trail Elementary Landscape Upgrades (Sodding)

DATE	DESCRIPTION	CODE	COST	TOTAL
	<i>Euonymus Hedge</i>			
	*Remove Euonymus Shrubs, Debris and Mulch.			
	*Establish grade and Install (450) sqft of Turf Type Tall Fescue Sod.			
	<i>Ground Laborer:</i>	1	\$ 2,520.00	\$ 2,520.00
	<i>Site Supervisor:</i>	1	\$ 180.00	\$ 180.00
	<i>Material and Dump:</i>	1	\$ 460.00	\$ 460.00
	<i>Total Labor and Material Cost:</i>			\$ 3,160.00
	<i>East Foundation North Landscape Bed</i>			
	*Remove Existing Shrubs, Debris and Mulch.			
	*Establish Grade and Install (380) sqft of Turf Type Tall Fescue Sod.			
	<i>Ground Laborer:</i>	1	\$ 1,260.00	\$ 1,260.00
	<i>Site Supervisor:</i>	1	\$ 180.00	\$ 180.00
	<i>Material and Dump:</i>	1	\$ 440.00	\$ 440.00
	<i>Total Labor and Material Cost:</i>			\$ 1,880.00

******(1) Watering included in total, Final watering price will be determined based on Estimate approvals.***

<i>Greenbush Rates</i>
<i>Ground Laborer: \$60/mhr</i>
<i>Site Supervisor: \$90/mhr</i>
<i>Watering is not listed on Greenbush contract, Watering is priced at \$100/mhr</i>

CODE: 1=not sales taxable, 2=KS sales taxable, 3=MO sales taxable, 4=sales tax paid at time of purchase

THANK YOU FOR YOUR BUSINESS

Payment due upon receipt. Accounts will be considered PAST DUE after 30 days from invoice date.
A late payment charge will be imposed on all past due accounts on the 30th day following the invoice date at the rate of 1.5% per month on the past due unpaid balance of such account.

SUBTOTAL: 5,040.00
SALES TAX: \$0.00
AMOUNT DUE: 5,040.00



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Tyler Davis
Purpose: (please explain in detail why we need the items or services requested)			
26-055 Avigilon Server upgrade This purchase will replace the current Avigilon camera server.			
Fund:	Bond	Account Number:	45075734-0
Funding Year:	2025/2026	Location(s) items or services are for:	SSC
Does this use Bond Funds? (if yes, see below)		Yes	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of Omnia Partners | Contract # 01-137 |

Begin Date: 2/10/2026	End Date: 6/30/2026
Company: Huber & Associates, Inc.	Street Address: 1400 Creek Trail Drive
Contact Name: Scott Gibbar	City: Jefferson City
Telephone: (913) 626-8595	State: MO
Email: sgibbar@teamhuber.com	Zip Code: 65109
Cost: \$ 137,192.19 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/28/2026

Huber & Associates, Inc.

1400 Creek Trail Drive
 Jefferson City, MO 65109
 Phone: 573-634-5000
 Fax: 573-634-5500
www.teamhuber.com

**Nutanix Video Surveillance Cluster to Support Avigilon**

Prepared For		Quote Information	
Name:	Tyler Davis	Quote #:	GL-36631R1
Company:	Blue Valley School District	Date:	01/21/2026
Address:	6001 W 159th St. Overland Park, KS 66085 United States	Date Expires:	02/21/2026
Phone # /Fax #:	(913) 239-4000 /	Account Manager:	Scott Gibbar
Email	tjdavis@bluevalleyk12.org	Email:	sgibbar@teamhuber.com
		Phone:	573-634-5000

Description	Item	Qty	Unit Price	Ext. Price
Hardware				
Nutanix NX-8150G-G10, 1 Node; 2x Intel Xeon 6724P processor (3.6 GHz/ 16-core/ 210W, Granite Rapids SP) Per Node	NX-8150G-G10-6724 P-CM	3	\$24,834.95	\$74,504.85
Nutanix 64GB Memory Module (6400MHz DDR5 RDM)	C-MEM-64GB-6400-CM	24	\$0.00	\$0.00
Nutanix 7.68 TB NVMe SSD - PCIe Gen5 (U.2)	C-NVM-7.68TB-AB1A-CM	12	\$0.00	\$0.00
Nvidia A16 GPU Card (64 GB)	C-GPU-A16-64GB-A-CM	3	\$3,727.75	\$11,183.25
Nutanix LOM Module: Broadcom 10GbE, 2-port, Base-T NIC (BCM 57416)	C-LOM-10G2D1BT-CM	3	\$0.00	\$0.00
Mellanox 25/10GbE, 2-port, NIC (CX6 25GbE)	C-NIC-25G2A2-CM	6	\$0.00	\$0.00
Nutanix C13/C14, 10A, 4ft Power Cord	C-PWR-4FC13C14A-CM	6	\$0.00	\$0.00
Nutanix TPM 2.0 Module Unprovisioned	C-TPM-2.0-U-C-CM	3	\$66.35	\$199.05
Shipping Charges	Shipping	1	\$825.00	\$825.00
SubTotal				\$86,712.15
Software				
Nutanix Cloud Infrastructure (NCI) Pro Software License for Edge Sites & Production Software Support Service for 1 VM	SW-NCI-E-PRO-PR	13	\$1,675.86	\$21,786.18
Nutanix Term in Months	TERM-MONTHS	36	\$0.00	\$0.00
Nutanix Support Term in Months	SUPPORT-TERM	36	\$0.00	\$0.00
Nutanix 24/7 Production Level Hardware Support for HCI Appliance	S-HW-PRD	3	\$2,063.35	\$6,190.05
Nutanix Infrastructure Deployment - On-Premises NCI Cluster - Nutanix AHV with Virtual Delivery	CNS-INF-A-SVC-DEP-ONP-AHV-VIRT	3	\$2,782.63	\$8,347.89
Nutanix Platform Integration Fee	PLATFORM INTEGRATION	1	\$14,155.92	\$14,155.92
SubTotal				\$50,480.04
Contract Arrow/Immix Group NCPA/OMNIA 01-137. Contract number must appear on purchase order.		Contract NCPA/OMNIA 01-137		

Description	Item	Qty	Unit Price	Ext. Price
Total				\$137,192.19

Taxes, shipping, handling and other fees may apply.

In the event of a partial shipment, Huber & Associates reserves the right to invoice for any portion of the order that has shipped.

Additional Services and Support. Any services not specifically set forth in the scope of this document are not included and will require a separate Order. If not specifically defined and stated, this order only includes the repair of any parts, equipment, or software covered by the manufacturer's warranty or support.

All quoted prices are subject to change without prior notice due to factors beyond our control, including but not limited to fluctuations in market conditions, supply chain disruptions, changes in tariffs, foreign exchange rate volatility, and regulatory or tax adjustments.



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	Academy and DO	Requested By:	Andy Spruill
Purpose: (please explain in detail why we need the items or services requested)			
Upgrades to fire alarm systems to maintain compliance with Overland Park inspections as well as ensuring that these systems operate as they are intended in case of an emergency.			
Fund:	Capital Outlay	Account Number:	28496
Funding Year:	2025-2026	Location(s) items or services are for:	Building Fire Alarm System
Does this use Bond Funds? (if yes, see below)			
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|---|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input checked="" type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of <u>Sourcewell</u> Contract # <u>121024-JHN</u> | |

Begin Date: 2/10/26	End Date: 4/15/26
Company: Johnson Controls Fire Protection	Street Address: 11019 Strang Line Rd
Contact Name: Robert Garcia	City: Lenexa
Telephone: 913.894.0010	State: KS
Email: robert.john.garcia@jci.com	Zip Code: 66215
Cost: \$ 72,619.42 Estimated	
Prior Year Cost: N/A	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Jake Slabodnik **Date**1/27/26



Johnson Controls Fire Protection LP Quotation

To:
Blue Valley USD 229 - District Office-Edu Center
15020 Metcalf Ave
OVERLAND PARK, KS 66223

Project: District Office Education Center- FA Panel Upgrade -
CPQ-991443
Johnson Controls Reference: 650991443
Proposal #: 1
Date: 01/26/2026
Page: 1 of 13

Items cited on this quote are products and services on the Johnson Controls Fire Protection LP Sourcewell Contract # 121024-JHN.

Johnson Controls is pleased to offer for your consideration this quotation for the above project

Scope of Work

Existing Simplex 4010 classic is need of replacement. Johnson Controls to remove and replace the existing fire panel with a new Simplex 4010es fire alarm panel. We will also remove the two IAM's from the existing can and mount them in their own boxes and add a mounting adapter and cover. Once the new panel is fully installed, we will program and test for proper functionality.

No other parts are repair are a part of this proposal. Should any parts or repair be necessary, a new quote or change order will be provided.



Fire Panel Replacement

Fire Alarm Panel

QTY	MODEL NUMBER	DESCRIPTION
1	4010-9402	4010ES FACP 120V PLATINUM
1	4010-2504	CS GATEWAY W/IP COM 4010ES
2	2081-9288	BATTERY 12.7AH
2	4090-9813	"4 11/16"" BOX ADAPTER PLATE"
2	4090-9802	COVER-ADDRESS MODULE SURFACE

Installation

QTY	MODEL NUMBER	DESCRIPTION
	DPSUB	SUBCONTRACTING LABOR

Programming

QTY	MODEL NUMBER	DESCRIPTION
	PM LAB	PROJECT/CONSTRUCTION MGMT
	TECH LAB	TECHNICAL LABOR

Net selling price for Fire Panel Replacement, FOB shipping point, \$12,521.75

Total net selling price, FOB destination, \$12,521.75

Johnson Controls has **not** included an estimate for all state and local sales tax for this quote based on the understanding that a valid exemption and/or resale certificate is received by Johnson Controls from Purchaser. Otherwise, actual sales tax due will be calculated and billed. Any additional taxes, duties, tariffs or similar items imposed prior to shipment will be charged.

Payment Options:

Johnson Controls Capital Funding Solutions

Offering flexible solutions for your business needs! Allows for payment over time for products and installation costs with no down payment requirement. We offer a fast turnaround time with a simple web-based application and closing process.

For more information on JC Capital funding solutions, please forward this proposal along with any questions to your sales representative.



IMPORTANT NOTICE TO CUSTOMER

This Agreement is contingent on credit approval, which may be checked at JCI's discretion and requires final approval of a JCI authorized manager before any equipment/ services may be provided. Should credit and/or approval be declined, this Agreement will be terminated and JCI's only obligation to customer will be to notify Customer of such termination and refund any amounts paid in advance.

For Customers located in Canada, this Fire Domain Sale and Installation Agreement has been drawn up and executed in English at the request of and with the full concurrence of Customer. Ce contrat a été rédigé en anglais à la demande et avec l'assentiment du client.

CUSTOMER ACCEPTANCE:

In accepting this Agreement, Customer agrees to the terms and conditions contained herein including those on the following page(s) of this Proposal and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that Customer may issue. Any changes requested by Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized by the parties in writing. **ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS CONTAINED IN THIS AGREEMENT.**

Customer agrees to pay Johnson Controls pursuant to the progress-based billing schedule of values set forth below. If the schedule of values includes an upfront deposit, it will be paid within 30 days of contract signing and Johnson Controls will not commence work until the upfront deposit is received. Customer agrees to pay for materials, goods, and equipment (ordered, delivered, or stored) pursuant to the schedule of values, prior to installation commencement. The remaining portion of the total price will be progress billed through completion of the work. Johnson Controls progress based billing can also include any services performed on-site or off-site. All invoices will be delivered via Email(), paid via Electronic Funds Transfer and are due Net 30 from the date of invoice. Electronic Funds Transfer details will be provided upon contract execution. The proposed total price is contingent upon Customer agreeing to these payment and invoicing terms.

Planned Monthly Progress Billing Schedule of Values

Item #	Description	%
1	Deposit	50%
2	Mobilization	10%
3	Engineering	TBD*
4	Material	TBD*
5	Installation	TBD*
6	Commissioning	TBD*

*To be mutually agreed upon in writing at a later date



This offer shall be void if not accepted in writing within thirty (30) days from the date first set forth above.

To ensure that JCI is compliant with your company's billing requirements, please provide the following information:

PO is required to facilitate billing: NO: This signed contract satisfies requirement
 YES: Please reference this PO Number: _____

Deposit Invoice accepted (%):

No

Yes



Offered By: Johnson Controls Fire Protection LP 11019 Strang Line Road Lenexa , KS 66215 Telephone: Representative: _____ Email: robert.john.garcia@jci.com	Accepted By: (Customer) Company: _____ Address: _____ Signature: _____ Title: _____ Date: _____
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Johnson Controls Fire Protection LP Quotation

To:
Blue Valley School District
15020 METCALF AVE
OVERLAND PARK, KS 66223-2200

Project: Blue Valley Academy-Zone Device Upgrade -
CPQ-699818
Johnson Controls Reference: 650699818
Proposal #: 1
Date: 01/26/2026
Page: 1 of 17

Items cited on this quote are products and services on the Johnson Controls Fire Protection LP Sourcewell Contract # 121024-JHN.

Johnson Controls is pleased to offer for your consideration this quotation for the above project

Scope of Work

Please read the notes below and call if you have any questions.

Contact Information:

Robert Garcia
Electronic System Sales Representative
Office: 913-894-0010
Cell: 913-544-8875
robert.john.garcia@jci.com

Johnson Controls Scope of Work:

Proposal to replace all existing zone initiation devices with new addressable devices. This includes (18) pull stations, (12) duct detectors, (10) smoke detectors, and (3) heat detectors. As well as add 10 relay IAMs to supervise and shutdown the addressable duct detectors.

We will also replace (5) existing 4009 NAC Panels and 1 Annunciator located in the main entry way.

Lastly, we will replace the SPS and XPS power supplies that are end of life with 2 ES-PS power supplies. This will also include an IDNet card for the main power supply and 2 NAC cards, one for each power supply.

Once the installation is complete, we will program all of the new devices and test for proper functionality.

Exceptions and/or Clarifications:

Johnson Controls is not responsible for the design of this project. Additional devices may be deemed necessary by the AHJ and could result in additional cost.

THIS PROPOSAL IS BASED UPON ONLY THOSE ITEMS DENOTED BY [X]":

If the items are not checked, they are not included with the Scope of Work.

- Specification section:
- Information from plans Drawing Numbers and Dates:
- Up to and including addendum:
- Customer provided bill of material
- Verbal request
- Value engineering
- Design Build

**THIS QUOTATION INCLUDES ONLY THOSE ITEMS DENOTED BY "[X]":
If the items are not checked, they are not included with the Scope of Work.**

- Equipment as listed
- Demolition of existing devices
- KS/MO State Sales Tax
- Freight (F.O.B. shipping point)
- Shop Drawings and Data Submittal (Electronic)
- PE Sealed Drawings
- Panel terminations
- Technical installation support including programming
- Permit
- Inspection Fees
- Payment/Performance Bonds
- 1 functional system certification test
- 1 AHJ test
- 1 10% Re-Test
- 2 Hours of operation and maintenance training
- Close out documentation
- Interface to non-Johnson Controls provided equipment i.e.: HVAC and elevator
- One-year standard warranty
- Monitoring
- AHCA Inspection
- UL Certification

THIS QUOTATION DOES NOT INCLUDE THE FOLLOWING:

- €€€€€ Phased Checkout
- €€€€€ Raceway or standard electric boxes
- €€€€€ 120vac power
- €€€€€ Phone lines
- €€€€€ Fire protection switches or gas solenoids
- €€€€€ Remote station monitoring contract (available upon request)
- €€€€€ Cutting, drilling, patching, fire caulking or painting
- €€€€€ Interface to non-Johnson Controls provided equipment i.e.: HVAC and elevator
- €€€€€ Fire Watch
- €€€€€ Weatherproof and conditioned control equipment housing

- No asbestos abatement is identified, expected or included in this contract. All policies and procedures referenced in the specification will be followed as required.
- No Lead paint abatement is identified, expected or included in this contract. All policies and procedures referenced in the specification will be followed as required.
- Cost for CAD files
- Troubleshooting of any wiring installed by the electrical contractor is not included. Any short circuit, open circuit & ground circuit conditions must be repaired by the installation contractor.

It is Johnson Controls' (SG) understanding that these drawings and specifications represent the work to be accomplished in its entirety and no additional work or materials is expected or required This quote covers direct costs only and we reserve the right to claim for impact and consequential costs.

ADDITIONAL NOTES:

If Johnson Controls is awarded this project, we will need:

- An electronic CAD file in AutoCAD shall be sent to robert.john.garcia@jci.com or mailed to the branch address on this quote. This proposal doesn't include cost for the CAD files, if the CAD files have cost associated with them then Johnson Controls shall reserve the right to modify this proposal's price to cover the CAD file costs or produce a change order that does the same.
- If the project is funded by public money, then the project's Bond shall be provided, if no Bond was or is required, then a written statement must be supplied indicating such.
- Tax is not included on the proposal although if the project is tax exempt, a copy of the signed and completed exemption document must be included at order time. If the project is not tax exempt, tax will be included on the invoices automatically.
- A complete schedule.
- A copy of the "Notice of Commitment"
- Your P.O. or contract will need to reference this proposal # and amount. This proposal and its terms and condition shall take precedence. Your Purchase Order or contract is subject to review and must be mutually agreeable.

SCHEDULE MILESTONE NORMS:

- Configured Submittals and Shop-drawings: **30 Days** to develop upon Receipt of P.O and the correct CAD files.
- Delivery of Equipment- non-standard Back Boxes: 30Days
- Delivery of Equipment- Devices: 30 Days
- Delivery of Panels/Transponders: 30 Days
- Electrical Contractor Mechanically/Electrically complete - 10 days from project completion to Commission System.

Special consideration and or modification for fast track, projects can be given to the above Schedule Milestones Norms, but additional costs may be incurred.

Quotation is valid for a period of 30 days ONLY unless modified in writing by Johnson Controls.

All work is to be performed during normal Johnson Controls hours of 8am to 5pm Monday through Friday except for company sponsored holidays unless specifically noted otherwise.



Johnson Controls Fire Protection LP
11019 Strang Line Road
Lenexa , KS 66215

We reserve the right to correct this proposal for errors and/or omissions.

As stated above, Johnson Controls will perform the work pursuant to the attached Terms and Conditions. Should the parties fail to execute a mutually agreeable definitive agreement, all work performed by Johnson Controls on or related to the above captioned project (with the exception of any monitoring services anticipated, which will only be performed pursuant to the unaltered terms and conditions of Johnson Controls standard Monitoring Agreement) will be performed pursuant to the attached Terms and Conditions.

Please indicate your approval of this quotation by signing the last page and returning the entire quote to my attention as noted below.

Robert Garcia
Electronic Systems Sales
Phone: (913)894-0010
Cell: (913)544-8875
Fax: (913)894-0020
email: robert.john.garcia@jci.com



FA System Upgrade

Devices

QTY	MODEL NUMBER	DESCRIPTION
5	4009-9201	NAC EXTENDER 120VAC, IDNET
10	2081-9274	
1	4603-9101	LCD ANNUNCIATOR
14	4098-9792	SENSOR BASE
11	4098-9714	PHOTO SENSOR
3	4098-9733	HEAT SENSOR
18	4099-9006	STATION-LED, DA PUSH ADDR
12	4098-9755	DUCT SENSOR HOUSING
12	4090-9002	RELAY IAM
12	4098-9857	"SAMPLING TUBE 73"', PLASTIC"
12	2098-9806	REMOTE TEST STATION

Panel Power Supplies

QTY	MODEL NUMBER	DESCRIPTION
2	4100-5401	ES-PS POWER SUPPLY
2	4100-5451	IDNAC CARD
1	4100-3109	IDNET2 250PT 2 LOOP MODULE
1	4100-2300	EXPANSION BAY (PHASE 10 ONLY)

Installation

QTY	MODEL NUMBER	DESCRIPTION
	DPSUB	SUBCONTRACTING LABOR

Programming and Testing

QTY	MODEL NUMBER	DESCRIPTION
	DSGN LAB	DESIGN LABOR
	CAD LAB	CAD LABOR
	PM LAB	PROJECT/CONSTRUCTION MGMT
	TECH LAB	TECHNICAL LABOR



Permit

QTY	MODEL NUMBER	DESCRIPTION
1	DPFA	DP FIRE ALARM
1	DPIM	INSTALLATION MATERIALS

Net selling price for FA System Upgrade, FOB shipping point, \$60,095.67

Total net selling price, FOB destination, \$60,095.67

Johnson Controls has **not** included an estimate for all state and local sales tax for this quote based on the understanding that a valid exemption and/or resale certificate is received by Johnson Controls from Purchaser. Otherwise, actual sales tax due will be calculated and billed. Any additional taxes, duties, tariffs or similar items imposed prior to shipment will be charged.

Payment Options:

Johnson Controls Capital Funding Solutions

Offering flexible solutions for your business needs! Allows for payment over time for products and installation costs with no down payment requirement. We offer a fast turnaround time with a simple web-based application and closing process.

For more information on JC Capital funding solutions, please forward this proposal along with any questions to your sales representative.



IMPORTANT NOTICE TO CUSTOMER

This Agreement is contingent on credit approval, which may be checked at JCI's discretion and requires final approval of a JCI authorized manager before any equipment/ services may be provided. Should credit and/or approval be declined, this Agreement will be terminated and JCI's only obligation to customer will be to notify Customer of such termination and refund any amounts paid in advance.

For Customers located in Canada, this Fire Domain Sale and Installation Agreement has been drawn up and executed in English at the request of and with the full concurrence of Customer. Ce contrat a été rédigé en anglais à la demande et avec l'assentiment du client.

CUSTOMER ACCEPTANCE:

In accepting this Agreement, Customer agrees to the terms and conditions contained herein including those on the following page(s) of this Proposal and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that Customer may issue. Any changes requested by Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized by the parties in writing. **ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS CONTAINED IN THIS AGREEMENT.**

Customer agrees to pay Johnson Controls pursuant to the progress-based billing schedule of values set forth below. If the schedule of values includes an upfront deposit, it will be paid within 30 days of contract signing and Johnson Controls will not commence work until the upfront deposit is received. Customer agrees to pay for materials, goods, and equipment (ordered, delivered, or stored) pursuant to the schedule of values, prior to installation commencement. The remaining portion of the total price will be progress billed through completion of the work. Johnson Controls progress based billing can also include any services performed on-site or off-site. All invoices will be delivered via Email(), paid via Electronic Funds Transfer and are due Net 30 from the date of invoice. Electronic Funds Transfer details will be provided upon contract execution. The proposed total price is contingent upon Customer agreeing to these payment and invoicing terms.

Planned Monthly Progress Billing Schedule of Values

Item #	Description	%
1	Deposit	50%
2	Mobilization	10%
3	Engineering	TBD*
4	Material	TBD*
5	Installation	TBD*
6	Commissioning	TBD*

*To be mutually agreed upon in writing at a later date



This offer shall be void if not accepted in writing within thirty (30) days from the date first set forth above.

To ensure that JCI is compliant with your company's billing requirements, please provide the following information:

PO is required to facilitate billing: NO: This signed contract satisfies requirement
 YES: Please reference this PO Number: _____

Deposit Invoice accepted (%):

No

Yes



<p>Offered By:</p> <p>Johnson Controls Fire Protection LP</p> <p>11019 Strang Line Road</p> <p>Lenexa , KS 66215</p> <p>Telephone:</p> <p>Representative: _____</p> <p>Email: robert.john.garcia@jci.com</p>	<p>Accepted By: (Customer)</p> <p>Company: _____</p> <p>Address: _____</p> <p>Signature: _____</p> <p>Title: _____</p> <p>Date: _____</p>
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TERMS AND CONDITIONS**(Rev. 12.12.24)**

1. Deposit, Invoicing and Payments. Customer agrees to pay Company pursuant to the progress-based billing schedule of values set forth in Company's proposal. If the schedule of values includes an upfront deposit, it will be paid within 30 days of contract signing and Company will not commence work until the upfront deposit is received. Customer agrees to pay for materials, goods, and equipment (ordered, delivered, or stored) pursuant to the schedule of values, prior to installation commencement. The remaining portion of the total price will be progress billed through completion of the work. Company progress-based billing can also include any services performed on-site or off-site. Invoicing disputes must be identified in writing within 21 days of the invoice date. Payments of any disputed amounts are due and payable upon resolution. All invoices will be delivered via Email, paid via Electronic Funds Transfer and are due Net 30 days from the date of invoice. Electronic Funds Transfer details will be provided upon contract execution. The proposed total price is contingent on Customer agreeing to these payment and invoicing terms. In exchange for close-out documents to be provided by Company, Customer agrees to pay Company the remaining project balance when on-site labor is completed and prior to any final inspections. Customers without established satisfactory credit and Customers who fail to pay amounts when due may be required to make payments of cash in advance, upon delivery or as otherwise specified by Company. Company reserves the right to revoke or modify Customer's credit in its sole discretion. Customer acknowledges and agrees that timely payments of the full amounts listed on invoices is an essential term of this Agreement and that Customer's failure to make payment when due is a material breach of this Agreement. Customer further acknowledges that if there is any amount outstanding on an invoice, it is material to Company and will give Company, without prejudice to any other right or remedy, the right to, without notice: (i) suspend, discontinue or terminate performing any services and/or withhold further deliveries of equipment and other materials, terminate or suspend any unpaid software licenses, and/or suspend Company's obligations under or terminate this Agreement; (ii) charge Customer interest on the amounts unpaid at a rate equal to the lesser of one and one half (1.5) percent per month or the maximum rate permitted under applicable law, until payment is made in full; and (iii) pay all of JCI's costs of collection, including (1) actual out of pocket expenses and (2) charge Customer a collection fee of twenty-five percent (25%) of the past due amount if collected through a collection agency or attorney and thirty-five percent (35%) if litigation is commenced to collect such past due amount.

Company's election to continue providing future services does not, in any way diminish Company's right to terminate or suspend services or exercise any or all rights or remedies under this Agreement. Company shall not be liable for any damages, claims, expenses, or liabilities arising from or relating to suspension of services for non-payment. In the event that there are exigent circumstances requiring services or the Company otherwise performs services at the premises following suspension, those services shall be governed

by the terms of this Agreement unless a separate contract is executed. If Customer disputes any late payment notice or Company's efforts to collect payment, Customer shall immediately notify Company in writing and explain the basis of the dispute. Customer agrees to pay all of Company's reasonable collection costs, including legal fees and expenses.

2. Pricing. The pricing set forth in this Agreement is based on the number of devices to be installed and services to be performed as set forth in the Scope of Work ("Equipment" and "Services"). If the actual number of devices installed or services to be performed is greater than that set forth in the Scope of Work, the price will be increased accordingly. If this Agreement extends beyond one year, Company may increase prices upon notice to the Customer.

Prices in any quotation or proposal from Company are subject to change upon notice sent to Customer at any time before the quotation or proposal has been accepted. Prices do not include taxes, fees, duties, tariffs, false alarm assessments, permits and levies or other charges imposed and/or enacted by a government, however designated or imposed (collectively, "Taxes"). All Taxes are the responsibility of Customer, unless Customer presents an exemption certificate acceptable to Company and the applicable taxing authorities. If Company is required to pay any such Taxes or other charges, Customer shall reimburse Company on demand. If any such exemption certificate is invalid, then Customer will immediately pay Company the amount of the Taxes, plus penalties and interest. Prices in any quotation or proposal from Company are subject to change upon notice sent to Customer at any time before the quotation or proposal has been accepted. Prices may be adjusted by Company prior to shipment to take into account increases in the cost of raw materials, component parts, third party products or labor rates or taxes; Trade Restrictions (as defined below); government actions; or to cover any unforeseen or other extra cost elements. "Trade Restrictions" means any additional or new tariff/duty, quota, tariff-rate quota, or cost associated with the withdrawal of tariff/duty concessions pursuant to a trade agreement(s).

This Agreement is entered into with the understanding that the services to be provided by Company are not subject to any local, state, or federal prevailing wage statute. If it is later determined that local, state, or federal prevailing wage rates apply to the services to be provided by Company, Company reserves the right to issue a modification or change order to adjust the wage rates to the required prevailing wage rate. Customer agrees to pay for the applicable prevailing wage rates.

3. Alarm Monitoring Services. Any reference to alarm monitoring services in this Agreement is included for pricing purposes only. Alarm monitoring services are performed pursuant to the terms and conditions of Company's standard alarm monitoring services agreement.

4. Code Compliance. Company does not undertake an obligation to inspect for compliance with laws or regulations unless specifically stated in the Scope of Work. Customer acknowledges that the Authority Having Jurisdiction (e.g., Fire Marshal) may establish additional requirements for compliance with federal, state/provincial, and local codes. Any additional services or

equipment required will be provided at an additional cost to Customer.

5. Limitation of Liability; Limitations of Remedy. It is understood and agreed by the Customer that Company is not an insurer and that insurance coverage shall be obtained by the Customer and that amounts payable to company hereunder are based upon the value of the services and the scope of liability set forth in this Agreement and are unrelated to the value of the Customer's property and the property of others located on the premises. Customer agrees to look exclusively to the Customer's insurer to recover for injuries or damage in the event of any loss or injury and that Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no guaranty or Warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or services supplied by Company will detect or avert occurrences or the consequences therefrom that the equipment or service was designed to detect or avert. It is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from failure on the part of Company to perform any of its obligations under this Agreement. Accordingly, Customer agrees that, Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences therefrom, which the equipment or service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Company's liability shall be limited to an amount equal to the Agreement price (as increased by the price for any additional work) or where the time and material payment term is selected, Customer's time and material payments to Company to be calculated with reference to payments made at the time the loss is sustained. Where this Agreement covers multiple sites, liability shall be limited to the amount of the payments allocable to the site where the incident occurred. Such sum shall be complete and exclusive. In no event shall Company be liable for any damage, loss, injury, or any other claim arising from any servicing, alterations, modifications, changes, or movements of the Covered System(s) or any of its component parts by Customer or any third party. To the maximum extent permitted by law, in no event shall Company and its affiliates and their respective personnel, suppliers and vendors be liable to Customer or any third party under any cause of action or theory of liability, even if advised of the possibility of such damages, for any (a) special, incidental, consequential, punitive or indirect damages of any kind; (b) loss of profits, revenues, data, customer opportunities, business, anticipated savings or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber-attacks or failures or interruptions to network systems. The limitations of liability set forth in this Agreement shall inure to the benefit of all parents, subsidiaries and affiliates of Company, whether direct or indirect, Company's employees, agents, officers and directors.

6. Reciprocal Waiver of Claims (SAFETY Act).

Certain of Company's systems and services have received Certification and/or Designation as Qualified Anti-Terrorism Technologies ("QATT") under the Support Anti-terrorism by Fostering Effective Technologies Act of 2002, 6 U.S.C. §§ 441-444 (the "SAFETY Act"). As required under 6 C.F.R. 25.5 (e), to the maximum extent permitted by law, Company and Customer hereby agree to waive their right to make any claims against the other for any losses, including business interruption losses, sustained by either party or their respective employees, resulting from an activity resulting from an "Act of Terrorism" as defined in 6 C.F.R. 25.2, when QATT have been deployed in defense against, response to, or recovery from such Act of Terrorism.

7. General Provisions. Customer has selected the service level desired after considering and balancing various levels of protection afforded, and their related costs. All work to be performed by Company will be performed during normal working hours of normal working days (8:00 a.m. – 5:00 p.m., Monday through Friday, excluding Company holidays), as defined by Company, unless additional times are specifically described in this Agreement. Company will perform the services described in the Scope of Work section ("Services") for one or more system(s) or equipment as described in the Scope of Work section or the listed attachments ("Covered System(s)"). The Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes the Covered System(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom. Unless otherwise specified in this Agreement, any inspection (and, if specified, testing) provided under this Agreement does not include any maintenance, repairs, alterations, replacement of parts, or any field adjustments whatsoever, nor does it include the correction of any deficiencies identified by Company to Customer. Company shall not be responsible for equipment failure occurring while Company is in the process of following its inspection techniques, where the failure also results from the age or obsolescence of the item or due to normal wear and tear. This Agreement does not cover systems, equipment, components or PARTS THAT are below grade, behind walls or other obstructions or exterior to the building, electrical wiring, and piping.

8. Customer Responsibilities. Customer shall furnish all necessary facilities for performance of its work by Company, adequate space for storage and handling of materials, light, water, heat, heat tracing, electrical service, local telephone, watchman, and crane and elevator service and necessary permits. Where wet pipe system is installed, Customer shall supply and maintain sufficient heat to prevent freezing of the system. Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes any existing system(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are

recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom. Customer shall further:

- supply required schematics and drawings unless they are to be supplied by Company in accordance with this Agreement;
- Provide a safe work environment, in the event of an emergency or Covered System(s) failure, take reasonable safety precautions to protect against personal injury, death, and property damage, continue such measures until the Covered System(s) are operational, and notify Company as soon as possible under the circumstances.
- Provide Company access to any system(s) to be serviced,
- Comply with all laws, codes, and regulations pertaining to the equipment and/or services provided under this Agreement.

Customer is solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network") and shall supply Company secure Network access for providing its services. Products networked, connected to the internet, or otherwise connected to computers or other devices must be appropriately protected by Customer and/or end user against unauthorized access. Customer is responsible to take appropriate measures, including performing back-ups, to protect information, including without limit data, software, or files (collectively "Data") prior to receiving the service or products.

9. Excavation. In the event the Work includes excavation, Customer shall pay, as an extra to the contract price, the cost of any additional work performed by Company dues to water, quicksand, rock or other unforeseen condition or obstruction encountered or shoring required.

10. Structure and Site Conditions. While employees of Company will exercise reasonable care in this respect, Company shall be under not responsibility for loss or damage due to the character, condition or use of foundations, walls, or other structures not erected by Company or resulting from the excavation in proximity thereto, or for damage resulting from concealed piping, wiring, fixtures, or other equipment or condition of water pressure. All shoring or protection of foundation, walls or other structures subject to being disturbed by any excavation required hereunder shall be the responsibility of Customer. Customer shall have all things in readiness for installation including, without limitation, structure to support the sprinkler system and related equipment (including tanks), other materials, floor or suitable working base, connections and facilities for erection at the time the materials are delivered. In the event Customer fails to have all things in readiness at the time scheduled for receipt of materials, Customer shall reimburse Company for all expenses caused by such failure. Failure to make areas available to Company during performance in accordance with schedules that are the basis for Company's proposal shall be considered a failure to have things in readiness in accordance with the terms of this Agreement.

11. Confined Space. If access to confined space by Company is required for the performance of Services,

Services shall be scheduled and performed in accordance with Company's then-current hourly rate.

12. Hazardous Materials. Customer represents that, except to the extent that Company has been given written notice of the following hazards prior to the execution of this Agreement, to the best of Customer's knowledge there is no:

- Space in which work must be performed that, because of its construction, location, contents or work activity therein, accumulation of a hazardous gas, vapor, dust or fume or the creation of an oxygen-deficient atmosphere may occur,
- "permit confined space," as defined by OSHA for work performed by Company in the United States,
- risk of infectious disease,
- need for air monitoring, respiratory protection, or other medical risk,
- asbestos, asbestos-containing material, formaldehyde or other potentially toxic or otherwise hazardous material contained in or on the surface of the floors, walls, ceilings, insulation or other structural components of the area of any building where work is required to be performed under this Agreement.

All of the above are hereinafter referred to as "Hazardous Conditions". Company shall have the right to rely on the representations listed above. If hazardous conditions are encountered by Company during the course of Company's work, the discovery of such materials shall constitute an event beyond Company's control and Company shall have no obligation to further perform in the area where the hazardous conditions exist until the area has been made safe by Customer as certified in writing by an independent testing agency, and Customer shall pay disruption expenses and re-mobilization expenses as determined by Company. This Agreement does not provide for the cost of testing involving a discharge or release, capture, containment, transport, removal, or disposal (collectively, the "Discharge Services") of any hazardous waste materials, hazardous materials, or firefighting materials including without limitation firefighting foam encountered in and/or discharged from any of the Covered System(s) and/or during performance of the Services. Said materials shall at all times remain the responsibility and property of Customer. Customer shall be responsible for any Discharge Services associated with such materials, including all discharged firefighting foam in accordance with all applicable law. Company shall not be responsible for the testing, removal or disposal of such hazardous materials. Customer shall indemnify and hold Company harmless from and against any and all claims, demands and/or damages arising in whole or in part from the use of or any Discharge Services associated with any hazardous waste, hazardous materials, or firefighting materials including without limitation firefighting foam encountered or discharged from any of the Covered System(s) and/or during performance of the Services.

13. Occupational Health and Safety/OSHA Compliance. Customer shall indemnify and hold Company harmless from and against any and all claims, demands and/or damages arising in whole or in part from the enforcement of applicable laws regarding occupational health and safety for work performed in

Canada or the Occupational Safety Health Act for work performed by Company in the United States, (and any amendments or changes thereto) unless said claims, demands or damages are a direct result of causes within the exclusive control of Company.

14. Interferences. Customer shall be responsible to coordinate the work of other trades (including but not limited to ducting, piping, and electrical) and for and additional costs incurred by Company arising out of interferences to Company's work caused by other trades.

15. Modifications and Substitutions. Company reserves the right to modify materials, including substituting materials of later design, providing that such modifications or substitutions will not materially affect the performance of the Covered System(s).

16. Changes, Alterations, Additions. Changes, alterations and additions to the Scope of Work, plans, specifications or construction schedule shall be invalid unless approved in writing by Company. Should changes be approved by Company, that increase or decrease the cost of the work to Company, the parties shall agree, in writing, to the change in price prior to performance of any work. However, if no agreement is reached prior to the time for performance of said work, and Company elects to perform said work so as to avoid delays, then Company's estimate as to the value of said work shall be deemed accepted by Customer. In addition, Customer shall pay for all extra work requested by Customer or made necessary because of incompleteness or inaccuracy of plans or other information submitted by Customer with respect to the location, type of occupancy, or other details of the work to be performed. In the event the layout of Customer's facilities has been altered, or is altered by Customer prior to the completion of the Work, Customer shall advise Company, and prices, delivery and completion dates shall be changed by Company as may be required.

17. Commodities Availability. Company shall not be responsible for failure to provide services, deliver products, or otherwise perform work required by this Agreement due to lack of available steel products or products made from plastics or other commodities. In the event Company is unable, after reasonable commercial efforts, to acquire and provide steel products, or products made from plastics or other commodities, if required to perform work required by this Agreement, Customer hereby agrees that Company may terminate the Agreement, or the relevant portion of the Agreement, at no additional cost and without penalty. Customer agrees to pay Company in full for all work performed up to the time of any such termination.

18. Project Claims. Any claim of failure to perform against Company arising hereunder shall be deemed waived unless received by Company, in writing specifically setting forth the basis for such claim, within ten (10) days after such claims arises.

19. Back charges. No charges shall be levied against Company unless seventy-two (72) hours prior written notice is given to Company to correct any alleged deficiencies which are alleged to necessitate such charges and unless such alleged deficiencies are solely and directly caused by Company.

20. System Equipment. The purchase of equipment or peripheral devices (including but not limited to smoke detectors, passive infrared detectors, card readers, sprinkler system components, extinguishers and hoses) from Company shall be subject to the terms and conditions of this Agreement. If, in Company's sole judgment, any peripheral device or other system equipment, which is attached to the Covered System(s), whether provided by Company or a third party, interferes with the proper operation of the Covered System(s), Customer shall remove or replace such device or equipment promptly upon notice from Company. Failure of Customer to remove or replace the device shall constitute a material breach of this Agreement. If Customer adds any third party device or equipment to the Covered System(s), Company shall not be responsible for any damage to or failure of the Covered System(s) caused in whole or in part by such device or equipment.

21. Reports. Where inspection and/or test services are selected, such inspection and/or test shall be completed on Company's then current Report form, which shall be given to Customer, and, where applicable, Company may submit a copy thereof to the local authority having jurisdiction. The Report and recommendations by Company are only advisory in nature and are intended to assist Customer in reducing the risk of loss to property by indicating obvious defects or impairments noted to the system and equipment inspected and/or tested. They are not intended to imply that no other defects or hazards exist or that all aspects of the Covered System(s), equipment, and components are under control at the time of inspection. Final responsibility for the condition and operation of the Covered System(s) and equipment and components lies with Customer.

22. Limited Warranty. Subject to the limitations below, Company warrants any equipment (as distinguished from the Software) installed pursuant to this Agreement to be free from defects in material and workmanship under normal use for a period of one (1) year from the date of first beneficial use or all or any part of the Covered System(s) or 18 months after Equipment shipments, whichever is earlier, provided however, that Company's sole liability, and Customer's sole remedy, under this limited warranty shall be limited to the repair or replacement of the Equipment or any part thereof, which Company determines is defective, at Company's sole option and subject to the availability of service personnel and parts, as determined by Company. Company warrants expendable items, including, but not limited to, video and print heads, television camera tubes, video monitor displays tubes, batteries and certain other products in accordance with the applicable manufacturer's warranty. Company does not warrant devices designed to fail in protecting the System, such as, but not limited to, fuses and circuit breakers. Company warrants that any Company software described in this Agreement, as well as software contained in or sold as part of any Equipment described in this Agreement, will reasonably conform to its published specifications in effect at the time of delivery and for ninety (90) days after delivery. However, Customer agrees and acknowledges that the software may have inherent defects because of its complexity. Company's sole obligation with respect to software, and

Customer's sole remedy, shall be to make available published modifications, designed to correct inherent defects, which become available during the warranty period. If Repair Services are included in this Agreement, Company warrants that its workmanship and material for repairs made pursuant to this Agreement will be free from defects for a period of ninety (90) days from the date of furnishing.

EXCEPT AS EXPRESSLY SET FORTH HEREIN, COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE SERVICES PERFORMED OR THE PRODUCTS, SYSTEMS OR EQUIPMENT, IF ANY, SUPPORTED HEREUNDER.

Warranty service will be performed during Company's normal working hours. If Customer requests warranty service at other than normal working hours, service will be performed at Company's then current rates for after hours services. All repairs or adjustments that are or may become necessary shall be performed by and authorized representative of Company. Any repairs, adjustments or interconnections performed by Customer or any third party shall void all warranties. Company makes no and specifically disclaims all representations or warranties that the services, products, software or third party product or software will be secure from cyber threats, hacking or other similar malicious activity, or will detect the presence of, or eliminate, treat, or mitigate the spread transmission, or outbreak of any pathogen, disease, virus or other contagion, including but not limited to COVID-19. Unless agreed to in writing by the parties, any technical support, assistance, or advice ("Technical Support") provided by Company, such as suggestions as to design use and suitability of the products for the customer's application, is provided in good faith, but Customer acknowledges and agrees that Company is not the designer, engineer, or installer of record. Any Technical Support is provided for informational purposes only and shall not be construed as a representation or warranty, express or implied, concerning the proper selection, use, and/or application of products. Customer assumes exclusive responsibility for determining if the equipment and products supplied by Company are suitable for its intended application and all risk and liability, whether based in contract, tort or otherwise, in connection with its application and use of the products.

23 . Indemnity. Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third party claims for personal injury, death, property damage or economic loss, including specifically any damages resulting from the exposure of workers to Hazardous Conditions whether or not Customer pre-notifies Company of the existence of said hazardous conditions, arising in any way from any act or omission of Customer or Company relating in any way to this Agreement, including but not limited to the Services under this Agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or

otherwise. Company reserves the right to select counsel to represent it in any such action.

24. Insurance. Customer shall name Company, its officers, employees, agents, subcontractors, suppliers, and representatives as additional insureds on Customer's general liability and auto liability policies.

25. Termination. Any termination under the terms of this Agreement shall be made in writing. In the event Customer terminates this Agreement prior to completion for any reason not arising solely from Company's performance or failure to perform, Customer agrees to pay all charges incurred for products and equipment installed and services performed, and in addition pay an amount equal to twenty (20%) percent of the price of products and equipment not yet delivered and Services not yet performed, return all products and equipment delivered and pay a restocking fee of twenty (20%) percent the price of products or equipment returned. Company may terminate this Agreement immediately at its sole discretion upon the occurrence of any Event of Default as hereinafter defined. If

Company's performance of its obligations becomes impracticable due to obsolescence or unavailability of systems, equipment, or products (including component parts and/or materials) or because the Company or its supplier(s) has discontinued the manufacture or the sale of the equipment and/or products or is no longer in the business of providing the Services, Company may terminate this Agreement, or the affected portions, at its sole discretion upon notice to Customer. Company may terminate this Agreement, or the affected portions, at its sole discretion upon notice to the Customer if Company's performance of its obligations are prohibited because of changes in applicable laws, regulations or codes.

26. Default. An Event of Default shall be (a) failure of Customer to pay any amount when due and payable, (b) abuse of the System or the Equipment, (c) dissolution, termination, discontinuance, insolvency or business failure of Customer. Upon the occurrence of an Event of Default, Company may pursue one or more of the following remedies: (i) discontinue furnishing Services and delivering Equipment, (ii) by written notice to Customer declare the balance of unpaid amounts due and to become due under this Agreement to be immediately due and payable; (iii) receive immediate possession of any Equipment for which Customer has not paid; (iv) proceed at law or equity to enforce performance by Customer or recover damages for breach of this Agreement, and (v) recover all costs and expenses, including without limitation reasonable attorneys' fees, in connection with enforcing or attempting to enforce this Agreement.

27. Exclusions. Unless expressly included in the Scope of Work, this Agreement expressly excludes, without limitation, testing inspection and repair of duct detectors, beam detectors, and UV/IR equipment; provision of fire watches; clearing of ice blockage; draining of improperly pitched piping; replacement of batteries; recharging of chemical suppression systems; reloading of, upgrading, and maintaining computer software; system upgrades and the replacement of obsolete systems, equipment,

components or parts; making repairs or replacements necessitated by reason of negligence or misuse of components or equipment or changes to Customer's premises, vandalism, corrosion (including but not limited to micro-bacterially induced corrosion ("MIC")), power failure, current fluctuation, failure due to non-Company installation, lightning, electrical storm, or other severe weather, water, accident, fire, acts of God or any other cause external to the Covered System(s). Repair Services provided pursuant to this Agreement do not cover and specifically excludes system upgrades and the replacement of obsolete systems, equipment, components or parts. All such services may be provided by Company at Company's sole discretion at an additional charge. If Emergency Services are expressly included in the scope of work section, the Agreement price does not include travel expenses.

28. No Option to Solicit. Customer shall not, directly or indirectly, on its own behalf or on behalf of any other person, business, corporation or entity, solicit or employ any Company employee, or induce any Company employee to leave his or her employment, for a period of two years after termination of this Agreement.

29. Force Majeure; Delays. Company shall not be liable, nor in breach or default of its obligations under this Agreement, for delays, interruption, failure to render services, or any other failure by Company to perform an obligation under this Agreement, where such delay, interruption or failure is caused, in whole or in part, directly or indirectly, by a Force Majeure Event. A "Force Majeure Event" is a condition or event that is beyond the reasonable control of Company, whether foreseeable or unforeseeable, including, without limitation, acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, an increase of 5% or more in tariffs or other excise taxes for materials to be used on the project, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Company. If Company's performance of the work is delayed, impacted, or prevented by a Force Majeure Event or its continued effects, Company shall be excused from performance under the Agreement. Without limiting the generality of the foregoing, if Company is delayed in achieving one or more of the scheduled milestones set forth in the Agreement due to a Force Majeure Event, Company will be entitled to extend the relevant completion date by the amount of time that Company was delayed as a result of the Force Majeure Event, plus such additional time as may be reasonably necessary to overcome the effect of the delay. To the extent that the Force Majeure Event directly or indirectly

increases Company's cost to perform the services, Customer is obligated to reimburse Company for such increased costs, including, without limitation, costs incurred by Company for additional labor, inventory storage, expedited shipping fees, trailer and equipment rental fees, subcontractor fees, compliance with vaccination requirements, or other costs and expenses incurred by Company in connection with the Force Majeure Event.

30. One-Year Claims Limitation; Forum; Choice of Law. Company shall have the sole and exclusive right to determine whether any dispute, controversy or claim arising out of or relating to the Agreement, or the breach thereof, shall be submitted to a court of law or arbitrated. For Customers located in the United States, the laws of Delaware shall govern the validity, enforceability, and interpretation of this Agreement, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Milwaukee, Wisconsin. For customers located in Canada, this agreement shall be governed by and be construed in accordance with the laws of Ontario, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Ontario, Canada. The parties waive any objection to the exclusive jurisdiction of the specified forums, including any objection based on forum non conveniens. In the event the matter is submitted to a court, Company and Customer hereby agree to waive their right to trial by jury. In the event the matter is submitted to arbitration by Company, the costs of arbitration shall be borne equally by the parties, and the arbitrator's award may be confirmed and reduced to judgment in any court of competent jurisdiction. Except as provided below, no claim or cause of action, whether known or unknown, shall be brought by either party against the other more than one year after the claim first arose. Claims not subject to the one-year limitation include claims for unpaid: (1) contract amounts, (2) change order amounts (approved or requested) and (3) delays and/or work inefficiencies. Customer will pay all of Company's reasonable collection costs (including legal fees and expenses).

31. Assignment. This Agreement is not assignable by the Customer except upon written consent of Company first being obtained. Company shall have the right to assign this Agreement, in whole or in part, or to subcontract any of its obligations under this Agreement without notice to Customer.

32. Entire Agreement. The parties intend this Agreement, together with any attachments or Riders (collectively the "Agreement") to be the final, complete and exclusive expression of their Agreement and the terms and conditions thereof. This Agreement supersedes all prior representations, understandings or agreements between the parties, written or oral, and shall constitute the sole terms and conditions of sale for all equipment and services. No waiver, change, or modification of any terms or conditions of this Agreement shall be binding on Company unless made in writing and signed by an Authorized Representative of Company.

33. Severability. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or in part, this

Agreement will continue to be valid as to the other provisions and the remainder of the affected provision.

34. Legal Fees. Company shall be entitled to recover from the customer all reasonable legal fees incurred in connection with Company enforcing the terms and conditions of this Agreement.

35. Software and Digital Services.

Digital Enabled Services. Data. If Company provides Digital Enabled Services under this Agreement, these Digital Enabled Services require the collection, transfer and ingestion of building, equipment, system time series, and other data to Company's cloud-hosted software applications. Customer consents to and grants Company the right to collect, transfer, ingest and use such data to enable Company and its affiliates and agents to provide, maintain, protect, develop and improve the Digital Enabled Services and Company products and services. Customer acknowledges that, while Digital Enabled Services generally improve equipment performance and services, Digital Enabled Services do not prevent all potential malfunction, insure against all loss, or guarantee a certain level of performance. Customer shall be solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network"), shall appropriately protect hardware and products connected to the Network and will supply Company secure Network access for providing its Digital Enabled Services. As used herein, "Digital Enabled Services" mean services provided hereunder that employ Company software and related equipment installed at Customer facilities and Company cloud-hosted software offerings and tools to improve, develop, and enable such services. Digital Enabled Service may include, but are not limited to, (a) remote servicing and inspection, (b) advanced equipment fault detection and diagnostics, and (c) data dashboarding and health reporting. If Customer accesses and uses Software that is used to provide the Digital Enabled Services, the Software Terms (defined below) will govern such access and use.

Digital Solutions. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, Company's standard terms for such Software and Software related professional services in effect from time to time at www.johnsoncontrols.com/techterms (collectively, the "Software Terms"). Specifically, the Company General EULA set forth at www.johnsoncontrols.com/buildings/legal/digital/generaleula governs access to and use of software installed on Customer's premises or systems and the Company Terms of Service set forth at www.johnsoncontrols.com/buildings/legal/digital/generaltos

govern access to and use of hosted software products. The applicable Software Terms are incorporated herein by this reference. Other than the right to use the Software as set forth in the Software Terms, Company and its licensors reserve all right, title, and interest (including all intellectual property rights) in and to the Software and improvements to the Software. The Software that is licensed hereunder is licensed subject to the Software Terms and not sold. If there is a conflict between the other terms herein and the Software Terms, the Software Terms shall take precedence and govern

with respect to rights and responsibilities relating to the Software, its implementation and deployment and any improvements thereto.

Notwithstanding any other provisions of this Agreement and unless otherwise agreed to by the parties in writing, the following terms apply to Software that is provided to Customer on a subscription basis (i.e., a time limited license or use right), (each a "Software Subscription"): Each Software Subscription provided hereunder will commence on the date the initial credentials for the Software are made available (the "Subscription Start Date") and will continue in effect until the expiration of the subscription term noted herein. At the expiration of the Software Subscription, such Software Subscription will automatically renew for consecutive one (1) year terms (each a "Renewal Subscription Term"), unless either party provides the other party with a notice of non-renewal at least ninety (90) days prior to the expiration of the then-current term. To the extent permitted by applicable law, Software Subscriptions purchases are non-cancelable and the sums paid nonrefundable. Fees for Software Subscriptions shall be paid annually in advance, invoiced on the Subscription Start Date and each subsequent anniversary thereof. Unless otherwise agreed by the parties in writing, the subscription fee for each Renewal Subscription Term will be priced at Company's then-applicable list price for that Software offering. Any use of Software that exceeds the scope, metrics or volume set forth in this Agreement will be subject to additional fees based on the date such excess use began.

36. Electronic Media. Electronic Media. Either party may scan, fax, email, image, or otherwise convert this Agreement into an electronic format of any type or form, now known or developed in the future. Any unaltered or unadulterated copy of this Agreement produced from such an electronic format will be legally binding upon the parties and equivalent to the original for all purposes, including litigation. Company may rely upon Customer's assent to the terms and conditions of this Agreement, if Customer has signed this Agreement or demonstrated its intent to be bound whether by electronic signature or otherwise.

37. Lien Legislation. Notwithstanding anything to the contrary contained herein, the terms of this Agreement shall be subject to the lien legislation applicable to the location where the work will be performed, and, in the event of conflict, the applicable lien legislation shall prevail.

38. Privacy. Company as Processor : Where Company factually acts as Processor of Personal Data on behalf of Customer (as such terms are defined in the DPA) the terms at www.johnsoncontrols.com/dpa ("DPA") shall apply. **Company as Controller :** Company will collect, process and transfer certain personal data of Customer and its personnel related to the business relationship between it and Customer (for example names, email addresses, telephone numbers) as controller and in accordance with Company's Privacy Notice at <https://www.johnsoncontrols.com/privacy>. Customer acknowledges Company's Privacy Notice and strictly to the extent consent is mandatorily required under applicable law, Customer consents to such collection, processing and transfer. To the extent consent to such collection, processing and transfer by Company is mandatorily required from Customer's



personnel under applicable law, Customer warrants and represents that it has obtained such consent.

39. FAR. Company supplies "commercial items" within the meaning of the Federal Acquisition Regulations (FAR), 48 CFR Parts 1-53. As to any customer order for a U.S. Government contract, Company will comply only with those mandatory flow-downs for commercial item and commercial services subcontracts listed either at FAR 52.244-6, or 52.212-5(e)(1), as applicable.

40. LICENSE INFORMATION (US SECURITY SYSTEM CUSTOMERS): AL Alabama Electronic Security Board of Licensure 7956 Vaughn Road, Pmb 392, Montgomery, Alabama 36116 (334) 264-9388: AR Regulated by: Arkansas Board of Private Investigators And Private Security Agencies, #1 State Police Plaza Drive, Little Rock 72209 (501) 618-8600: CA Alarm company operators are licensed and regulated by the Bureau of Security and Investigative Services, Department of Consumer Affairs, Sacramento, CA, 95814. Upon completion of the installation of the alarm system, the alarm company shall thoroughly instruct the purchaser in the proper use of the alarm system. Failure by the licensee, without legal excuse, to substantially commence work within 20 days from the approximate date specified in the agreement when the work will begin is a violation of the Alarm Company Act: NY Licensed by N.Y.S. Department of the State: TX Texas Commission on Private Security, 5805 N. Lamar Blvd., Austin, 78752-4422, 512-424-7710. License numbers available at www.johnsoncontrols.com or contact your local Johnson Controls office.

IMPORTANT NOTICE TO CUSTOMER

This Agreement is contingent on credit approval, which may be checked at JCI's discretion and requires final approval of a JCI authorized manager before any equipment/services may be provided. Should credit and/or approval be declined, this Agreement will be terminated and JCI's only obligation to customer will be to notify Customer of such termination and refund any amounts paid in advance. In accepting this Proposal, Customer agrees to the terms and conditions contained herein and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that the Customer may issue. Any changes in the system requested by the Customer after the execution of this Agreement shall be paid for by Customer and such changes shall be authorized in writing. **ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS ON THE PRECEDING PAGES. This proposal shall be void if not accepted in writing within 30 days from the date of the Proposal.**

For Customers located in Canada, this Fire Domain Sale and Installation Agreement has been drawn up and executed in English at the request of and with the full concurrence of Customer. Ce contrat a été rédigé en anglais à la demande et avec l'assentiment du client.



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Eduardo J Fernandez Alarcon
Purpose: (please explain in detail why we need the items or services requested)			
<p>26-056 UKG Time Clocks This Purchase will update the current Kronos time clocks which are at the end of life with no device support. Clocks \$154,571.40 / 45075734-0 Support Service \$23,700.00 / 38168 total \$178,271.40</p>			
Fund:	Bond / Capital Outlay	Account Number:	45075734-0 / 38168
Funding Year:	2025/2026	Location(s) items or services are for:	District Wide
Does this use Bond Funds? (if yes, see below)		Yes	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of Omnia Partners | Contract # 24-6833 |
- OK NH 2/2/26

Begin Date: 2/10/2026	End Date: 6/23/2026
Company: Kronos SaaShr Inc	Street Address: 3040 Route 22 West, Suite 200
Contact Name: Trevor Schessler	City: Branchburg
Telephone: (800) 225-1561	State: NJ
Email: trevor.schessler@ukg.com	Zip Code: 08876
Cost: \$ 178,271.40 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/28/2026



HR, Pay, & Workforce Management

ORDER FORM

Quote#: Q-397632
Expires: 27 Feb, 2026
Sales Executive: Trevor Schessler
Effective Date: Effective as of the date of last signature of this Order

Order Type: Quote
Date: 28 Jan, 2026

Customer Legal Name:
UNIFIED SCHOOL DISTRICT NO. 229, JOHNSON COUNTY,
STATE OF KANSAS

Ship To: UNIFIED SCHOOL DISTRICT NO. 229, JOHNSON
COUNTY, STATE OF KANSAS
15020 METCALF AVE
OVERLAND PARK, KS 66223-2200 USA

Customer Legal Address:
15020 METCALF AVE, OVERLAND PARK, KS 66223-2200
USA

Bill To: UNIFIED SCHOOL DISTRICT NO. 229, JOHNSON
COUNTY, STATE OF KANSAS
15020 METCALF AVE
OVERLAND PARK, KS 66223-2200 USA

Bill To Contact:

Ship To Contact: Eduardo Josue Fernandez Alarcon

Ship to Phone: 9132394301
Ship to Mobile:
Contact: Eduardo Josue Fernandez Alarcon
Email: ejfernandezalarcon@bluevalleyk12.org

Currency: USD
Customer PO Number:
Solution ID: 6070380
Term: Co-Term
Uplift Percent: 8 %

Shipping Terms: Shipping Point
Ship Method: FedEx Ground
Freight Term: Prepay & Add
Renewal Term: 12 months
Payment Terms: Net 30 Days

Billing Start Date: Upon Signature of Order Form

Equipment Purchase

Billing Frequency: Invoiced Upon signature of the Order form

Item	Quantity	Unit Price	Total Price
UKG INTOUCH DX G2,HID SMART CARD	79	USD 1,956.60	USD 154,571.40
Total Price			USD 154,571.40

Hardware Support

Billing Frequency: Invoiced Upon signature of the Order form

Item	Duration(Months)	Total Price
Depot Exchange Support Service	12	USD 23,700.00
Total Price		USD 23,700.00

Accessories

Billing Frequency: Invoiced Upon the Signature of the order form

Item	Quantity	Unit Price	Total Price
NORTH AMERICA POWER ADAPTER FOR EXTERNAL OUTLET, INTOUCH DX/DX G2	79	USD 0.00	USD 0.00
Total Price			USD 0.00

Quote Summary

Item	Total Price
Total Equipment Purchase and Accessories Fee	USD 154,571.40

Item	Total Price
Total Support Fee	USD 23,700.00

Order Notes:

This Order is subject to the Master Agreement No 24-6833 entered into between Cobb County Board of Commissioner ("Lead Agency") and UKG Kronos Systems, LLC ("UKG") effective as of July 14th, 2025 (the "Omnia Master Agreement No. 24-6833 ") and used by Customer as an Omnia Participating Public Agency.

IN WITNESS WHEREOF, the parties have caused this Order to be executed by their authorized representatives and shall be effective as of the date of the last signature below.

UNIFIED SCHOOL DISTRICT NO. 229, JOHNSON COUNTY, STATE OF KANSAS		Kronos SaaShr, Inc.	
Signature:	_____	Signature:	_____
Name:	_____	Name:	_____
Title:	_____	Title:	_____
Date:	_____	Date:	_____
<p>The monthly price on this Order has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. Due to the rounding calculations, the actual price may not display as expected when displayed on your Order. Nonetheless, the actual price on your invoice is the true and binding total for this Order for purposes of amounts owed for the term. If you are tax exempt, please email a copy of your "Tax Exempt Certificate" to TaxExemption@ukg.com along with the quote number otherwise this order is subject to applicable taxes. The actual tax amount to be paid by Customer will be shown on Customer's invoice.</p>			



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:		SPED	Requested By:		Mark Schmidt
Purpose: (please explain in detail why we need the items or services requested)					
Purchasing 18 audiometers w/Capital Outlay SPED ADA and Nurse Equipment fund					
Fund:	Special Education		Account Number:	38392	
Funding Year:	2025/2026		Location(s) items or services are for:	District-Wide	
Does this use Bond Funds? (if yes, see below)			No		
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>			<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>		

Check all that apply to this Purchase:

- | | |
|---|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input checked="" type="checkbox"/> This can be purchased off of <u>Greenbush</u> Contract # 026-B | |

Contract verified 2/3/2026 tlv

Begin Date: 1/28/2026	End Date:
Company: School Nurse Supply Inc	Street Address: 1745 Wallace Ave
Contact Name: Jeff Giesel	City: St. Charles
Telephone: (800) 485-2737	State: IL
Email: jgiesel@schoolnursesupply.com	Zip Code: 60174
Cost:	\$ 20,070.00
Prior Year Cost:	n/a
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Dr. Mark Schmidt **Date** 1/29/2026



1745 Wallace Ave
 St. Charles IL 60174
 United States
 Fax: 800-485-2738
 Phone: (800) 485-2737
customerservice@schoolnursesupply.com

Quote

#EST11498

2/2/2026

THIS IS NOT AN ORDER, PRICE QUOTE ONLY

Bill To

Accounts Payable
 Blue Valley School District
 Po Box 23901
 Overland Park KS 66283
 United States

Ship To

Hilltop Learning Campus
 Judy O'Connor
 7700 W 143rd Street
 Overland Park KS 66223
 United States

TOTAL

\$20,070.00

Expires: 5/3/2026

Expires	Exp. Close	Sales Rep	Company
5/3/2026	2/2/2026		KSOVBL Blue Valley School District

Quantity	Item	Units	Comments	Rate	Amount
	AEPA AEPA Contract #026-B - Health & Wellness, discount and free shipping applied				
18	29702 MAICO MA 25 Portable Audiometer With DD45 Headset (MFG# 8013738) Serial #:	EA		\$1,053.00	\$18,954.00
	LIST PRICE - \$1332.00 AEPA PRICE - \$1198.80				
18	29728 Patient Response Switch For Maico Audiometers	EA		\$62.00	\$1,116.00
	LIST PRICE - \$79.95 AEPA PRICE - \$71.96				
1	399 School Nurse Supply Microkey, Nurse Wise LED Flashlight, School Nurse Multi-Purpose Travel Bag & Free Shipping			\$0.00	\$0.00

Subtotal	\$20,070.00
Discount Total	
Shipping Cost	\$0.00
Tax Total (%)	\$0.00
Total	\$20,070.00



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	Business Office	Requested By:	Jason Gillam
Purpose: (please explain in detail why we need the items or services requested)			
District-wide moving and storage services. The Armstrong Company has acquired Fry-Wagner, the District's previous moving services vendor.			
Fund:	Capital Outlay/Bond/General	Account Number:	Various
Funding Year:	2025/2026	Location(s) items or services are for:	District Wide
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 1/1/2026	End Date: 12/31/2026
Company: The Armstrong Company KC LLC	Street Address: 15850 Santa Fe Trail
Contact Name: Earl Kawoaka	City: Lenexa
Telephone: (913) 905-1008	State: KS
Email:	Zip Code: 66219
Cost: \$ 150,000.00 Estimated	
Prior Year Cost: \$ 80,982.51	
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Jason Gillam **Date** 1/29/2026



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	SPED	Requested By:	Mark Schmidt
Purpose: (please explain in detail why we need the items or services requested)			
Nursing services for a student at BVNW.			
Fund:	Special Education	Account Number:	26088
Funding Year:	2025/2026	Location(s) items or services are for:	BVNW
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input checked="" type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 1/30/2026	End Date: 5/22/2026
Company: BrightStar Care Overland Park/Olathe	Street Address: 25501 W Valley Pkwy, Ste 150
Contact Name: Bryan Gilliam	City: Lenexa
Telephone: (913) 535-0255	State: KS
Email: Bryan Gilliam@brightstarcare.com	Zip Code: 66061
Cost: \$ 52,000.00 Estimated	
Prior Year Cost: n/a Estimated	
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Dr. Mark Schmidt **Date**1/28/2026



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	Blue Valley West	Requested By:	Doug Rossier
Purpose: (please explain in detail why we need the items or services requested)			
<p>The Blue Valley West DECA Organization will be traveling to Atlanta, Georgia for a national competition and needs to purchase flights for students and sponsors, accommodations for hotel and registration for the competition and ground transportation. Students and families pay money and it is deposited into the club account to be used for these costs. The number of students and sponsors are estimated at this time because the state competition has not taken place yet.</p> <p>Estimated air ravel expenses = \$9,193.80 Estimated Registration expenses = \$4,840.00 Estimated lodging expenses = \$14,795.00 Estimated ground travel expenses = \$1,440.00 Estimated extracurricular expense = \$8,800.00 TOTAL Est = \$39,068.80</p>			
Fund:	Activity Funds	Account Number:	5235320
Funding Year:	2025/2026	Location(s) items or services are for:	Travel
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|---|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ | Contract # _____ |

Begin Date: 4/25/2026	End Date: 4/28/2026
Company: Kansas DECA/SW Airlines/Delta Air	Street Address: 1301 Lovers Lane
Contact Name: Logan Gauby	City: Manhattan
Telephone: (785) 532-6180	State: KS
Email: limgauby@ksu.edu	Zip Code: 66506
Cost: \$ 39,068.80 Estimated	
Prior Year Cost: \$ 43,366.44 Estimated	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** _____ **Date** _____



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Eduardo J. Fernandez Alarcon
Purpose: (please explain in detail why we need the items or services requested)			
<p>26-054 AMS Application Managed Services Application Managed Services (AMS) will allow Blue Valley to access a group of Powerschool consultants once a week and to attend end-of-year seminars and a full Business process review.</p>			
Fund:	Capital Outlay	Account Number:	38168
Funding Year:	2025/2026	Location(s) items or services are for:	SSC
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 11/1/2025	End Date: 10/31/2026
Company: Powerschool Group LLC	Street Address: 150 Parkshore Dr,
Contact Name: Mithu Singh	City: Folsom
Telephone: (916) 936-2365	State: CA
Email: mithu.singh@powerschool.com	Zip Code: 95608
Cost: \$ 91,485.00	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/21/2026



Invoice

Date 12/26/2025
 Invoice# **INV478066**
 Terms Net 30
 Due Date 12/26/2025
 Customer ID 10010420

Bill To

Stacey Sawyer
 Unified School District No. 229, Johnson County, State of Kansas
 PO Box 23901
 Overland Park KS 66223-0901
 United States

Ship To

Eduardo Fernandez Alcaron
 Unified School District No. 229, Johnson County, State of Kansas
 15020 Metcalf
 Randolph KS 66554
 United States

VAT: #40369562

PO#	Quote#	Sales Rep		
	Q-212685	Kory Whitfield		
Product Description	Qty	Unit	Tax	Extended Price
PS-ERP-S-MSBP: ERP Application Managed Services - BusinessPlus Invoice Period: 11/01/2025 - 10/31/2026	1	Year	\$0.00	\$91,485.00

Pay Now

By paying this invoice or continuing to access the services, you agree to renew the services on the same terms and conditions (plus any then-current annual uplift) that govern your access to the services during the immediately preceding subscription period.

Subtotal	Tax Total	Total (USD)
\$91,485.00	\$0.00	\$91,485.00
		Amt. Due (USD)
		\$91,485.00

Thank you for your business

Remit by Check (US Mail Only): POWERSCHOOL GROUP LLC PO BOX 888408 LOS ANGELES, CA 90088-8408	Remit by Check (Courier): LOCKBOX SERVICES POWERSCHOOL GROUP LLC - Box 888408 3440 FLAIR DRIVE, 4th FLOOR EL MONTE, CA 91731	Remit by Wire or ACH: Wells Fargo Bank, NA Account Name: PowerSchool Group LLC ABA Routing No: 121000248 Account No: 4633847017 SWIFT: WFBIUS6S (Include invoice number in transmission)	Customer Service: ar@powerschool.com 888-265-7641 (Toll-Free) 916-357-9934 (Fax)
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Licensee shall be subject to a monthly charge of 1.5% on all amounts not paid when due (18% annually) , or, if a lower maximum rate is established by law, then such lower maximum rate.



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	ITS	Requested By:	Eduardo J. Fernandez Alarcon
Purpose: (please explain in detail why we need the items or services requested)			
26-059 BusinessPlus EMS Bridge This purchase is for BusinessPlus enterprise management service support.			
Fund:	Capital Outlay	Account Number:	38168
Funding Year:	2025/2026	Location(s) items or services are for:	SSC
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 2/1/2026	End Date: 5/31/2027
Company: Powerschool Group LLC	Street Address: 150 Parkshore Dr,
Contact Name: Mithu Singh	City: Folsom
Telephone: (916) 936-2365	State: CA
Email: mithu.singh@powerschool.com	Zip Code: 95608
Cost: \$ 23,657.69 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): One-Time	

Month:(board meeting) February 2026 **Budget Administrator** Brian Daley **Date** 1/21/2026



PowerSchool Group LLC
 150 Parkshore Dr.
 Folsom CA 95630

Quote #: Q-217168-1

Prepared By:	Mithu Singh - Inactive	Customer Contact:	Eduardo Fernandez Alarcon
Customer Name:	Unified School District No. 229, Johnson County, State of Kansas	Title:	Business Applications Manager
Contract Term:	4 Months	Address:	PO Box 23901 Overland Park
Billing Frequency:	Annually	City:	Overland Park
Start Date:	February 1, 2026	State/Province:	Kansas
End Date:	May 31, 2026	Zip Code:	66223-0901
Payment Terms:	Net 30	Phone #	913-239-4301
Pricing Vehicle:		Pricing Vehicle Contract #:	

Contract Term : February 1, 2026 to May 31, 2026

Quote Summary

License and Subscription Period(s)	License and Subscription	Total
Subscription Period 1: February 1, 2026 to May 31, 2026	USD 23,657.69	USD 23,657.69
Total Contract : February 1, 2026 to May 31, 2026	USD 23,657.69	USD 23,657.69

License and Subscription Fees

Subscription Period 1 License and Subscription Fees

Product Description	Quantity	Unit	Price
BusinessPlus Enterprise Management Service	6.00	Servers	USD 23,657.69
Subscription Period 1 License and Subscription Fees TOTAL:			USD 23,657.69
Total License and Subscription Fees :			USD 23,657.69

Subscription Start and End Dates shall be as set forth above. The Start Date may be delayed based upon the date that PowerSchool receives this executed quote or Customer's purchase order if one is needed. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or executed agreement between the parties (e.g., services billed on time and material basis will be invoiced when such services are incurred).

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

If Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used within such twelve (12) month period will be forfeited.

This quote incorporates any statement of work attached hereto. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at: https://www.powerschool.com/MSA_2024

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term of this quote, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC

Unified School District No. 229, Johnson County, State of Kansas

Signature:

Signature:



Printed Name: Jon Scrimshaw

Printed Name:

Title: Chief Accounting Officer

Title:

Date: 29-JAN-2026

Date:

PO Number: _____



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	SPED	Requested By:	Dr. Mark Schmidt
Purpose: (please explain in detail why we need the items or services requested)			
SPED Int-R teacher to fill a vacancy at VPE for the remainder of the 2025-26 school year or until the vacancy can be filled.			
Fund:	Special Education	Account Number:	30260
Funding Year:	2025/2026	Location(s) items or services are for:	VPE
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input checked="" type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 1/23/2026	End Date: 5/22/2026
Company: ProCare Therapy	Street Address: 1979 Lakeside Pkwy, Suite 800
Contact Name: Rebecca Brown	City: Tucker
Telephone: (470) 325-0308	State: GA
Email: rebecca.brown@procaretherapy.com	Zip Code: 30084
Cost: \$ 58,000.00 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Dr. Mark Schmidt **Date** 1/12/2026

ADDENDUM A
Client Assignment Confirmation



This Client Assignment Confirmation is entered into and executed as of the signature date below and supplements the Client Services Agreement between the Client and New Direction Solutions, LLC dba ProCare Therapy ("ProCare" or "the Company"). Client will pay ProCare for hours worked by Consultant on the following terms:

Assignment Details

ProCare Consultant: Alexandra Mason PID: *

School District Name (Client): Blue Valley Schools - USD 229

Start Date: 01/23/2026 End Date: 05/22/2026

Start and End dates are subject to change based on the credentialing and licensure process as well as adjustment in the school district's calendar.

Position: Special Education Teacher

Bill Rate: \$80.00 Minimum Hours: 37.5

Overtime Rate: 1.5 times Bill Rate

Billing Workweek: Monday – Friday

Miscellaneous:

*

Sales tax or gross receipts tax will be added to professional fees if required or allowed by state law and client is not a tax-exempt entity.

If ProCare Consultant should be required to travel to other locations at the specific request of the Client, the Client will be responsible for all expenses incurred.

Option of virtual services will be offered by ProCare in lieu of onsite services.

All precautions will be taken by the Client to create a safe and healthy environment.

Should Client desire the convert the Consultant named above from contracted personnel to a direct employee, Client shall reach out to their Company representative for more information.

-

Account Representative Information: Rebecca Brown
rebecca.brown@procaretherapy.com
+17703250308

By: 108039 - Blue Valley Schools - USD 229

By: New Direction Solutions, LLC dba ProCare Therapy

Print Name: _____

Print Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

***Terms and conditions outlined in this Client Assignment Confirmation will be considered agreed upon by all parties unless ProCare is notified of changes by Client within forty-eight (48) hours of client's receipt of this Client Assignment Confirmation.**



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	SPED	Requested By:	Dr. Mark Schmidt
Purpose: (please explain in detail why we need the items or services requested)			
Originally reported in August 2025, we are extending the social worker's service dates for January - February.			
Original total: \$40,000 (August - October 2025) Additional cost: \$14,000 (January - February 2026)			
Revised total: \$54,000			
Fund:	Special Education	Account Number:	26088
Funding Year:	2025/2026	Location(s) items or services are for:	LKM
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|--|--|
| <input type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input checked="" type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ Contract # _____ | |

Begin Date: 1/12/2026	End Date: 2/28/2026
Company: Social Work PRN Inc	Street Address: 10680 Barkley, Ste 100
Contact Name: Sheri Hilger	City: Overland Park
Telephone: (913) 648-2984	State: KS
Email: sheri@socialworkprn.com	Zip Code: 66212
Cost: \$ 54,000.00 Estimated	
Prior Year Cost:	
Terms: (Annual, Multi-Year, One-Time): Annual	

Month:(board meeting) February 2026 **Budget Administrator** Dr. Mark Schmidt **Date** 1/12/2026

www.socialworkprn.com



Phone: (800) 595-9648
Fax: (913) 648-2977

SERVICE AGREEMENT

Pursuant to our social work coverage discussions, Social Work p.r.n. will furnish the following
Blue Valley School District

SERVICES: Services will include the following duties and other similar services as needed:
School Social Worker sub for approximately 4 weeks

WORKER: Ronda Ingram

DAYS/HOURS: Service will begin on 1/12/2026 and will end on or about
M-F; 7:30am to 2:30pm

COST: We will bill you at the following rates:
Hour (workday) \$57.75

INVOICING: We will send invoices to:
Dr. Mark Schmidt
Blue Valley School District
15020 Metcalf Ave
Overland Park, KS 66223
MRSchmidt@bluevalleyk12.org

RENEWAL: If an assignment has an unspecified ending date, continuation depends on the worker
availability and the needs of Blue Valley School District

OTHER CONDITIONS: Guidelines outlined in our 'Global Service Agreement' have been agreed to and a copy
has been filed with our office.

Blue Valley School District

Signed by:
Jana Luetje LMSW
C39E0656D9204AD

1/9/2026

Social Work p.r.n.

DATE: 1/9/2026



PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229

Department/Bldg.:	SPED	Requested By:	Dr. Mark Schmidt
Purpose: (please explain in detail why we need the items or services requested)			
<p>SLP filling in for a staff member on FMLA. Originally reported in September 2025, we are requesting additional funds for services through February 2026.</p> <p>Original Est: \$7,800 Revised Estimated total: \$25,000</p>			
Fund:	Special Education ▼	Account Number:	30260
Funding Year:	2025/2026 ▼	Location(s) items or services are for:	TCE, HES
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

Check all that apply to this Purchase:

- | | |
|---|--|
| <input checked="" type="checkbox"/> This is a New Contract | <input type="checkbox"/> This is a New Bid/RFP |
| <input type="checkbox"/> This is a Renewal Contract | <input type="checkbox"/> This is a Purchase from Bid/RFP # _____ |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures |
| <input type="checkbox"/> This can be purchased off of _____ | Contract # _____ |

Begin Date: 8/21/2025	End Date: 2/28/2026
Company: Stephanie Hibler, MS, CCC-SLP	Street Address: 20917 W 117th Ter
Contact Name: Stephanie Hibler	City: Olathe
Telephone: (816) 589-1112	State: KS
Email: hibler.stephanie@gmail.com	Zip Code: 66061
Cost: \$ 25,000.00 Estimated	▼
Prior Year Cost:	n/a
Terms: (Annual, Multi-Year, One-Time):	

Month:(board meeting) September 2025 **Budget Administrator** Dr. Mark Schmidt **Date**8/18/2025