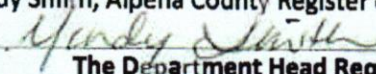



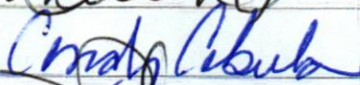


Contract / Leases / Agreements / Grants Form

This Is	New	<input checked="" type="checkbox"/>		Renewal		Filling this out on a computer? Please type an X into the appropriate box.
This Is a Grant	Yes	<input checked="" type="checkbox"/>		No		If you marked YES this needs to go through Grant Review.
This Is an	Agreement _____ Contract <u>X</u> Lease _____ Other _____:					
Name of Entity who Contract / Lease / Agreement / Grant is with	Fidlar Technologies 350 Research Parkway Davenport, IA 52806					
Project Name	Installation of new LRMS & e-recording routing					
Attorney Review	All Contracts / Leases / Agreements / Grants must have Attorney Review and approval through the Commissioner's Office.					
Insurance Review	All Contracts / Leases / Agreements / Grants must have appropriate insurance coverage per the attached list. It is the Department Heads responsibility to make sure that all requirements are met and listed on the insurance certificate.					
Total Amount	\$ 91000.00					
Organization Match	\$ 24000.00					
County Match	\$ 67000.00					

I have reviewed and approved this Contract / Lease / Agreement / Grant and attached appropriate Insurance:

Mandy Smith, Alpena County Register of Deeds  The Department Head Requesting	02/07/2025 Date Signed
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GRANT REVIEW COMMITTEE APPROVAL:

County Clerk: 	Date Signed: 2-7-25	I am requesting a meeting
County Treasurer: 	Date Signed:	I am requesting a meeting
Finance Chairman: 	Date Signed: 2/10/25	I am requesting a meeting
County Administrator: 	Date Signed: 2/7/25	I am requesting a meeting

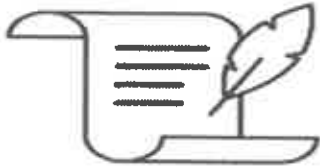
Please do NOT mark below this line

.....

INTEROFFICE USE ONLY

Date Received:	Date Sent for Attorney Review:
Attorney Approval Received:	Insurance Received:

From the office of:



Alpena County Register of Deeds
720 W. Chisholm St. - Ste. 4
Alpena, MI 49707
Phone: 989 354-9547 Fax: 989 354-9646
Email: rod@alpenacounty.org

Mandy Smith - Register of Deeds
Jessica Kendziorski, Chief Deputy
Daniel Misel, Deputy

February 7, 2025

Alpena County Board of Commissioners
720 W. Chisholm Ste, Ste. 7
Alpena, MI 49707

Re: Grant request

Dear Board,

I am submitting this packet as the Alpena County Register of Deeds to ask that we be approved for what will end up being two separate grants, each in the amount of \$12,000.00 per year for two years from the State of Michigan Department of Technology, Management, and Budget Office of Support Services Electronic Recording Commission. I understand I may have to resubmit my request for the second year.

This grant will assist greatly with the purchase of a new software system for managing our records, new and old, that are so valuable to the County we service. We secure many types of records, but the deed to one's home and land is a very valuable record that must be reviewed, indexed, maintained and available safely, quickly and easily to those who have an interest in it. Those people consist of not only the landowner, but title companies, banks, and surveyors just to name a few.

Our current software provider, Tyler Technologies-Eagle Recorder, which we have had since the mid-1990s seems to have fallen short in the recent years as far as customer service is concerned. We have been experiencing long response times or no response at all when we are in need of assistance. Furthermore, the updating of services and technology seems to be at a standstill. We started a process with them in October of 2024 to attempt to get our records online into a self-service program that would allow for the purchase of records online. This has been proven to be a revenue booster, as we can charge extra for this service. However, we ran into so many snags and delays during the project on Tyler's end, that the proposed finished product was looking to be less helpful and convenient for the public than we had hoped. The final decision to seek another software provider came after learning about Wexford County Register of Deed's office cyber-attack. This occurred in November, 2024, and their records were compromised and cannot be accessed and as of today's date, this still hasn't been able to be corrected. Their software provider is Tyler Technologies, Eagle Recorder.

With all of that said, our new software prospect is Fidler Technologies. A company that has been around since 1854 and received rave reviews from all other Register of Deeds that use it, and we contacted many of them. The customer service is one of the best, and their technology is beyond. They are already prepared for what to do in the event of the many 'what ifs' that are part of today's world. They are on top of and already have plans for current issues in legislature that affect us. Fidler is ready and willing to get our records online safely for customer purchase with no issues and no extra cost to us, an added feature that is sure to increase our revenue dramatically as there are additional, yet reasonable fees to the client associated with this convenient new feature. Compared to our current provider, they offer so much more for less than we are paying now. They also will visit our facility two to four times per year, this is comforting, and something unheard of with Tyler Technologies.

In summation, this new program will be safer, more efficient and more profitable than what we have now, all while getting superior customer service which equates to smooth operations for us and providing the best possible service to our public.

The available grants, which are an almost guarantee, once received are going to be so helpful in bringing this to fruition so I ask that you please approve our request so we can begin implementing what will be so beneficial to us and our customers, now and in the foreseeable future.

We hope to have the Fidler software implemented by the end of Summer, 2025.

Please don't hesitate to reach out to me with any questions or concerns and I will do my best to answer them.

Thank you for your time and consideration,

A handwritten signature in black ink that reads "Mandy Smith". The signature is written in a cursive, flowing style with a long horizontal line extending to the right.

Mandy Smith,

Alpena County Register of Deeds

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
OFFICE OF SUPPORT SERVICES
ELECTRONIC RECORDING COMMISSION
LANSING MICHIGAN

APPLICATION FOR E-RECORDING GRANT

Revised 01312024

Complete this form and submit to the Electronic Recording Commission, c/o Deb Stevens, Recording Secretary at Stevensd4@Michigan.gov.

1. APPLICANT INFORMATION

COUNTY Alpena	
STATE OF MICHIGAN VENDOR SELF SERVICE SYSTEM (VSS) #: CV0047952 <i>(can be obtained from your county treasurer)</i>	
POINT OF CONTACT NAME AND TITLE Cindy Cebula, Alpena County Treasurer	
MAILING ADDRESS 720 W. Chisholm Street ALPENA, MI 49707	
EMAIL ADDRESS cebula@c@alpenacounty.org	TELEPHONE NUMBER 989 354-9534

2. GRANT AMOUNT AND USE

GRANT AMOUNT REQUESTED (Not to exceed \$12,000.00): \$ 12000.00
<input checked="" type="checkbox"/> Used to Facilitate New real property e-recording capabilities. <input type="checkbox"/> Used to Upgrade Existing real property e-recording capabilities

3. REQUIRED DOCUMENTS

<input checked="" type="checkbox"/> DETAILED STATEMENT OR RECEIPT SHOWING DATE, SERVICES PROVIDED AND AMOUNT PAID If receipt does not detail the services purchased, please include a short statement describing what the service does for the county. For example, provide connectivity to the treasurer's office, allow the county to begin e-recording, etc.
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STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
OFFICE OF SUPPORT SERVICES
ELECTRONIC RECORDING COMMISSION
LANSING MICHIGAN

Applications must be printed or typed. You may submit your application via email (preferred) or U.S. Mail.

EMAIL: stevensd4@michigan.gov

**MAIL:
DTMB/ERC
Attention: Deb Stevens
2nd Floor, VTS Building
P.O. Box 30026
Lansing, MI 48909**

- I CERTIFY THAT THE EXPENSE LISTED ABOVE WAS INCURRED FOR THE PURPOSE OF FACILITATING NEW OR UPGRADING EXISTING REAL PROPERTY E-RECORDING CAPABILITIES.
- I UNDERSTAND THAT THIS APPLICATION IS ACCURATE TO THE BEST OF MY KNOWLEDGE.
- THIS APPLICATION DOES NOT GUARANTEE THE AWARD OF ANY OR ALL OF A SPECIFIED AMOUNT.

SIGNATURE: 

DATE: 2-7-2025

PRINT NAME: Mandy Smith, Alpena Co. Register of Deeds

Date Approved by the Electronic Recording Commission: _____

LifeCycle Investment Proposal – Updated 01/21/2025

The Annual LifeCycle Maintenance fee not only covers software support and upgrades, but also a range of other valuable products and services that the county can take advantage of at no additional charge. This includes new modules for both Land Records that Fidar may develop in future years.

LifeCycle Contract	Year 1	Year 2	Year 3
AVID LR - Annual LifeCycle Service	\$ 23,000.00	\$ 23,000.00	\$ 23,000.00
AVID iNSPECT (IDR Technology)	Included	Included	Included
eRecording Capability	Included	Included	Included
SSN Redaction Capability	Included	Included	Included
Electronic Return of Paper Docs	Included	Included	Included
Future LifeCycle Modules	Included	Included	Included
Annual Support & Maintenance	Included	Included	Included
Remote Access Software (Subscriber Paid)	Included	Included	Included
Laredo and Tapestry	Included	Included	Included
Laredo for Public/Internal Users	Included	Included	Included
Monarch (for Bulk Image Subscribers)	Included	Included	Included
Community Outreach Products	Included	Included	Included
Property Fraud Alert	Included	Included	Included
Honor Rewards	Included	Included	Included
One-Time Services Charge	\$24,000.00*	\$0.00	\$ 0.00
Project Management	Included	Included	Included
Workflow Analysis	Included	Included	Included
Installation/Configuration	Included	Included	Included
Data Conversion	Included	Included	Included
Comprehensive Training	Included	Included	Included
Total Investment	\$51,000.00	\$23,000.00	\$23,000.00

*Fidar will assist Alpena in applying for two \$12K grants (\$24K total) from the MI Erecording Council (MERC). This would come in one \$12K grant per year for two years. Fidar will adjust the payment schedule of the \$24K installation services to show payments of \$12K per year so-as to mirror the grant schedule.

Additional Notes

- Certain remote access revenue can be utilized to pay for ALL of the software and services above.
- We can provide Hands Free Microfilm creation for \$0.065 per page. This service requires a separate sales order. Storage costs from US Imaging will continue to be invoiced directly.



Remote Access and Subscription Revenue Potential

The below table shows what other “like-size” MI counties are making from their remote access offerings. Alpena County is free to establish their own pricing model/s and upon request, we can share the models being used by the below counties as well as all other MI Partner Counties.

County	Population	2024 Internet Revenue
Ogemaw	20.9K	\$55,855
Antrim	24.4K	\$80,796
Manistee	25.5K	\$79,753
Mason	29.1K	\$41,499
Clare	31.3K	\$83,630
Branch	45.2K	\$109,274

Community Outreach Products: Property Fraud Alert

Property Fraud Alert (PFA) is a service that allows the County property owners to sign up to be automatically alerted via email or phone each time a document bearing their name is recorded within your office. Upon notification, your constituents can then verify that the activity was initiated by them and not by someone attempting to defraud them. Fidlar Technologies manages the PFA alert system so that the County does not have to spend the time and effort to send notifications. Fidlar staffs a call-center to help people sign up for PFA as well as place notification calls to those without an email. Fidlar will also provide the County with marketing materials, ideas, and assistance to help market PFA to the public.

