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**TO:** Kevin Wellen, Superintendent. Walker-Hackensack-Akeley High School  
kevinwellen@whaschools.org  
218-547-1311

**FROM:** Brian Tangen, AIM Electronics/Daktronics Scoreboards and more

**DATE:** May 18, 2025

**SUBJECT: OUTDOOR MESSAGE CENTER DISPLAY QUOTE**

Thank you for giving **AIM Electronics** the opportunity of presenting you a proposal for the purchase of a new Outdoor Message Display for Walker-Hackensack-Akeley High School.

I have attached the updated quote for cabinet size 6' 6" H x 7' 6" W-**Daktronics Model GT6x-300X360-6-RGB-2V-6mm** you requested. (actual cabinet size on this one is 48.75 sq. ft. but actual screen active area is 43.5 sq. ft., so depending on the city ordinance if that will be acceptable or not) The display is a double-sided message display with Cell Modem Communication and Venus Control Suite (VCS) which can control the signs from any device anywhere with an internet connection. The new LED technology is rated for minimal maintenance, has lower power consumption and greater visibility in direct sunlight. This quote include installation, and shipping.

As you know, **AIM Electronics** is the area representative for **Daktronics**. We provide sales, installation and service, in addition to an excellent warranty policy and exchange program which minimizes the cost of any repair. We have been serving the area's scoring and display needs for over thirty-five (35) years.

Please reach out anytime with questions.

Thank you.

Brian Tangen  
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**Walker-Hackensack-Akeley High School- Outdoor Message Center-Price Quotation**

<b>Description</b>	<b>PRICE</b>
<b>1. Daktronics GT6x-300x360-6-RGB-2V-6mm Galaxy Outdoor Message Center</b> -6' 6" H x 7' 6" W x 0' 7" D approx. cabinet size and 6' 0" H x 7' 3" W approx. active area size -Daktronics Verizon modem, 4G, Ethernet, requires Daktronics Verizon Cellular Data Plan -Includes two module spare parts package and Sata Cables	<b>\$70,809.00</b>
<b>Services</b>	
<b>2. Five (5) Year Parts Only-Includes Customer Care Level 3</b>	
<b>3. Venus Control Suite Basic 10-Year Subscription</b> Secure, web-based software that enables display management anytime, anywhere via internet connection.	
<b>4. Venus control Suite Training On-Boarding</b> Venus self-guided training videos (English only)	
<b>5. Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, up to 100,000 pixels</b> Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays up to 100,000 pixels. Excludes streaming data feeds and diagnostics.	
<b>6. Installation</b>	<b>\$3,200.00</b>
<b>7. Shipping and Handling-(Budgetary)</b>	<b>\$600.00</b>
<b>TOTAL PRICE</b>	<b><u>\$74,609.00</u></b>

**Other Information:**

- Five (5) year standard Daktronics parts warranty
- 8-10 weeks lead time
- 30% down payment; balance due 30 days after shipping
- Prices valid for 30 days
- **Optional Daktronics webinar training available (\$600.00), customized live, web-based conference call format**
- Electrical installation must be completed by a licensed electrician hired by customer and is not provided by AIM Electronics.
- An ST3 form is needed at the time of order to waive MN state sales tax; if ST3 is not presented, tax will be charged