

**ROBSTOWN INDEPENDENT SCHOOL DISTRICT  
AGENDA ACTION SHEET**

Date: Mar 24, 2025

Subject: Discuss and Consider Approval of Purchase Order Exceeding \$50,000 for Chromebooks

Administrator Responsible: Adriana Tagle/Richard Gonzalez

Position: Assistant Superintendent of Teaching & Learning/Director of Technology & Communications

A. Purpose of Agenda Item:

Information Only

Action Needed

B. Authority for this Action:

Local Policy

Law or Rule     TEC 28.002 and TEC 31.004

C. Strategic Objective, Goal, or Need Addressed: **Goal 1:** Ensure all students receive high-quality TIER 1 instruction.

**Performance Objective 1:** Provide all students with strong TIER 1 instruction in all core subjects and utilize High-Quality Instructional Materials and aligned assessments; curriculum, instruction, and assessments will be designed to prompt complex thinking, integration of concepts and ideas, and application of learned skills to new material or novel situations.

**Strategy 2:** Utilize research-based products, materials, programs, technology, and interactive platforms that support early literacy and numeracy, identify areas of opportunity, align intervention, and provide instructional resources for the home. (Pillar 1)

D. Summary: According to CH Local "any single, budgeted purchase of goods and services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place."

E. Alternatives Considered: The district considered 3 quotes from vendor cooperatives that are EDGAR compliant. The lowest quote obtained was from Intech Southwest Services in the amount of \$115,850.00

F. Comments Received: N/A

G. Administrative Recommendation: To approve the purchase of Chromebooks for students to utilize HQIM Instructional Programs for the 2025-2026 school year.

H. Fiscal Impact and Cost: Expenditures related to this instructional materials purchase will be paid with LASO III Technology Lending Grant and will have no impact on the local budget.

I. Monitoring and Reporting Timeline: August 2025 - May 2026

## Technology Lending Grant

### High Level Program Description

The Technology Lending Grant program awards grant funds to school districts and open-enrollment charter schools to provide students the equipment necessary to access and use digital instructional materials at school and at home.

The equipment purchased through this grant for a local technology lending program becomes the property of the LEA. Applicants selected for funding are required to account for the technology equipment purchased with grant funds in accordance with the district policy, including ensuring the equipment where insurance is typically provided for such technology equipment. Insurance of the technology lending equipment is an allowable cost of the grant. LEAs may not charge parents/students for insurance of devices. The grant may not be used to replace lost, stolen, or damaged equipment.

### Eligibility

- Eligible applicants include school districts and open-enrollment charter schools.

### Best Fit for LEAs who are looking for:

1. Classroom or student-facing technology to support the implementation of high-quality tier-1 and supplemental instructional materials.
2. Funding to supplement the purchase, maintenance, and insurance for equipment for a technology lending program.

### Funding Estimates

- **Estimated total funding available**  
~\$5 million
- **Estimated range of award**  
LEAs can receive up to ~225K
- **Estimated number of Awards**  
50-100 LEAs

### Approximate Program Timeline

- **Begin date** | February 2025
- **End Date** | April 2026

### Key Program Commitments to Consider

*Note | Intended to provide key program commitments, not an exhaustive list of program assurances or requirements.*

- **Current Equipment and Tech Plan** | Applicants must provide the availability of existing equipment to students in the LEA and other funding available for the purchase of student technology devices. TEA may request the LEA's technology plan.
- **Evidence of Implementation** | The LEA may, upon TEA request, provide any performance data necessary to assess the success of the program.
- **TEA Available Materials** | The LEA must ensure that devices will be prioritized for classrooms and students using [TEA Available Instructional Materials](#).
- **Training** | The LEA must provide the teacher, associated instructional coach, and students with training in the proper use of the device within 90 days of installation of the device in the classroom.

### SAPL Information

[LASO 3 Approved Provider List](#)

### Contact Information

[TechLending@tea.texas.gov](mailto:TechLending@tea.texas.gov)



**Intech Southwest**  
 4778 Research Drive  
 San Antonio, Texas  
 United States  
<http://www.intechsouthwest.com>  
 (P) 210-690-0000  
 (F) 210-690-0200

Quotation (Open)	
<b>Date</b>	Mar 20, 2025 10:51 AM CDT
<b>Modified Date</b>	Mar 20, 2025 03:11 PM CDT
<b>Quote #</b>	438250 - rev 1 of 1
<b>Description</b>	350 - 11" TOUCH X360 FORTIS HP CHROMEBOOKS + GOOGLE LICENSING + CARE PACKS
<b>SalesRep</b>	Lopez, Sam (P) 210-690-0000
<b>Customer Contact</b>	Gonzalez, Richard (P) 361-387-5999 ext. 3511 richard.gonzalez@robstownisd.org

**Customer**  
 Robstown ISD (RI0204)  
 Gonzalez, Richard  
 801 N. 1st. St.  
 Robstown, TX 78380  
 United States  
 (P) 361-387-5999

**Bill To**  
 Robstown ISD  
 Gonzalez, Richard  
 801 N. 1st St.  
 Robstown, TX 78380  
 United States  
 (P) 361-387-5999 ext. 3511  
 richard.gonzalez@robstownisd.org

**Ship To**  
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 Robstown, TX 78380  
 United States  
 (P) 361-387-5999 ext. 3511  
 richard.gonzalez@robstownisd.org

**Customer PO:**

**Terms:**  
 Undefined

**Ship Via:**  
 UPS Ground

**Special Instructions:**

**Carrier Account #:**

#	Image	Description	Part #	Qty	Unit Price	Total
<b>DIR TSO-4159</b>						
1		<b>HP Fortis x360 11 G3 J Chromebook</b> Flip design - Intel Celeron - N4500 / up to 2.8 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 64 GB eMMC - 11.6" IPS touchscreen 1366 x 768 (HD) - Wi-Fi 6 - kbd: US	7L301UT#ABA	350	\$260.00	\$91,000.00
2		<b>Google Chrome OS Management Console</b> License - academic	CROS-SW- DIS-EDU-NEW	350	\$31.00	\$10,850.00
3		<b>Electronic HP Care Pack Pick-Up and Return Service</b> Extended service agreement - parts and labor (for 1/1/0 warranty) - 3 years - pick-up and return - 9x5 - repair time: 3-7 business days - for Engage Flex Pro-C G2; Fortis 11 G9, 14 G10; Fortis x360	U06SVE	350	\$40.00	\$14,000.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

**This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.**

<b>Subtotal:</b>	<b>\$115,850.00</b>
Product Subtotal:	\$115,850.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$115,850.00</b>

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.



Pricing Proposal  
 Quotation #: 25979053  
 Created On: 3/20/2025  
 Valid Until: 3/31/2025

**TX-City of Robstown Independent School District**

**SM SLED - Inside Account Executive**

**Richard Gonzalez**

801 North First Street  
 Robstown, TX 78380  
 United States  
 Phone: (361) 767-6600 x3511  
 Fax:  
 Email: richard.gonzalez@robstownisd.net

**Anthony Torres**

290 Davidson Avenue,  
 Somerset, NJ 08873  
 Phone: 732-584-8247  
 Fax: 732-564-8078  
 Email: anthony\_torres@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 HP Fortis x360 11 G3 J Chromebook - Flip design - Intel Celeron - N4500 / up to 2.8 GHz - Chrome OS - UHD Graphics - 8 GB RAM - 64 GB eMMC - 11.6" IPS touchscreen 1366 x 768 (HD) - Wi-Fi 6 - kbd: US HP, Inc. - Part#: 7L301UT#ABA Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	350	\$250.55	\$87,692.50
2 Axiom Warranty Services - 4YR Accidental Damage Protection + Extended Hardware Warranty Axiom Memory - Part#: MWS-WRNTYSVC-01 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	350	\$84.99	\$29,746.50
3 Chrome OS Management Console - License - academic Google - Part#: CROSSWDISEDUNEW Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	350	\$30.49	\$10,671.50
4 Zero Touch Enrollment Google - Part#: ZTCHROME-0 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 <b>Note:</b> Zero Touch Enrollment	350	\$0.00	\$0.00
		Subtotal	\$128,110.50
		Shipping	\$0.00
		Total	\$128,110.50

**Additional Comments**

Please note: Google has a zero returns policy.

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

# QUOTE CONFIRMATION

**RICHARD GONZALEZ,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PHSK124	2/25/2025	HP X360 W/3YR ADP	2745817	<b>\$151,704.00</b>

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">HP Smart Buy 11.6" Fortis x360 11 G3 J Celeron N4500 8GB RAM 64GB eMMC Chro</a> Mfg. Part#: 7L301UT#ABA Contract: TXDIR - HP DIR-TSO-4159 (DIR-TSO-4159)	350	7326610	\$328.44	\$114,954.00
<a href="#">Google Chrome Education Upgrade</a> Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	350	5988499	\$30.00	\$10,500.00
<a href="#">CDW 3YR Premium Protection Plan-Chromebook 1000+ Qty-Device Value \$0-\$599</a> Mfg. Part#: SPCCDW600CHMUCAD36D Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	350	8026465	\$75.00	\$26,250.00

<b>SUBTOTAL</b>	\$151,704.00
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$151,704.00</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> ROBSTOWN IND. SCHOOL DISTRICT ACCTS PAYABLE 801 N 1ST ST ROBSTOWN, TX 78380-2608 <b>Phone:</b> (361) 767-6600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	<b>Shipping Address:</b> ROBSTOWN IND. SCHOOL DISTRICT RICHARD GONZALEZ 400 W LIGUSTRUM BLVD ROBSTOWN, TX 78380-2637 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION