



July 9, 2026

Steve Mitzel, Program Executive
Ashland School District
885 Siskiyou Boulevard
Ashland, Oregon 97520

Re: Ashland School District
Fire Alarm Upgrade Project
Ashland Middle School
Recommendation to Award

Dear Steve,

After careful review and consideration, HMK Company recommends that the Ashland School District award the contract to Sentinel Technology, LLC for the Fire Alarm Upgrade Project at Ashland Middle School in the amount of \$144,400.00. This is a Sole Source procurement utilizing a signed proposal as Contract.

Sentinel Technology, LLC is a firm of good reputation. The District is in compliance in awarding to Sentinel Technology, LLC.

If you have any questions, please do not hesitate to contact me to discuss.

Sincerely,

A handwritten signature in cursive script that reads 'Joshua Whitaker'.

Joshua Whitaker
Regional Director
HMK Company

Att: Three Quote Comparison
Sentinel Technology, LLC Quote 260429-108



Quote Comparison Form

Competitive Quotation

Competitive Quotation: ORS 279C.412 & ORS 279C.414

\$25,000 - \$100,000: Solicit 3 informal competitive price quotes. Need to keep records of the minimum of 3 contractors you contact. You do not have to receive 3 quotes and you don't have to award to low bid. Bid is awarded based upon bid that will serve the interest of the Owner. If not awarded to lowest provide brief findings on why contractor was selected.

Date:	07/01/2026	Quotes obtained by:			
Details and specifications of the work to be completed or the item(s) to be purchased:					
Ashland Middle School, Silent Knight fire alarm upgrade.					
If written quotes were obtained, please retain them with this completed form, file in project file.					
Company A Sentinel Technology		Company B Point Monitor		Company C Johnson Controls	
Address:	6475 Crater Lake Hwy Central Point, OR 97502	Address:	5530 Table Rock Road Central Point, OR 97502	Address:	588 Parsons Drive Medford, OR 97501
Total Price Quoted:	\$ 144,400.00	Total Price Quoted	\$ 90,985.00	Total Price Quoted	\$ 0.00
Quoted By:	Enita Geiger	Quoted By:	Nethaniel Liles	Quoted By:	Matt Taylor
Date Quoted:	04/29/26	Date Quoted:	06/24/26	Date Quoted:	05/28/26
Company Phone #:	(541) 773-8551	Company Phone #:	(541) 210-8738	Company Phone #:	(458) 220-8932
Written / Verbal:	Written	Written / Verbal:	Written	Written / Verbal:	Declined To Quote
Comments pertinent to the quotes obtained or purchase requisition: (explain any special circumstances)					
Sentinel Technology was the only quote received that was complete and prior to the established deadline for submittal. Point Monitor submitted the quote after the deadline, the quote did not cover the full scope of the project (missing one of the three levels of the building) and the extent of the systems (number of devices) was significantly reduced from what was requested or desired. Johnson Controls opted not to bid the project.					

ESTIMATE

Sentinel Technology, LLC.
6475 Crater Lake Hwy
Central Point, OR 97502

egeiger@sentinelsg.com
+1 (541) 773-8551
www.sentinelsg.com



ASHLAND SCHOOL DISTRICT:ASHLAND MIDDLE SCHOOL-GYM

Bill to

ASHLAND MIDDLE SCHOOL-GYM
885 SISKIYOU BLVD.
ASHLAND, OR 97520

Ship to

ASHLAND MIDDLE SCHOOL-GYM
100 WALKER AVE
ASHLAND, OR 97520

Estimate details

Estimate no.: 260429-108
Estimate date: 04/29/2026
Expiration date: 05/31/2026

Account #: 3011-0506

Description	Amount
FIRE SCOPE: Sentinel Technology can provide parts and labor to design and install a code compliant fire system to tie into the Main Middle School SK-6820EVS fire panel. INCLUDES: Demo and removal of old devices and wire not needed; Engineer & AHJ approved Design, updated prints, submittals, all listed fire cabling and devices, programming, training, functional testing and monitoring. EXCLUDES: Conduit and 120V by electrician, Elevator device testing and programming by elevator tech, fire watch if needed, Additional device required by AHJ or found during work that were not on the print provided, integration with other system will require a change order if needed, drywall repairs if needed.	
Parts and Labor estimated totals:	\$144,400.00
QTY PART NUMBER DESCRIPTION	
5 SK-EVS50W Silent Knight Voice Evacuation Amplifier Module	
2 SK-6860 & RA100TR Remote Annunciator	
2 SK- 6815 SLC Loop Expander for SK Devices	
5 HSP-PS6 6A intelligent POWER SUPPLY with remote charger	
5 DTK-120HWLOK 120VAC Surge Protective Device with Lockout Kit	
10 BATTERIES UB1280	
53 SK-PHOTOW Photoelectric Smoke Detector - White	
4 SK-HEAT ROR W Addressable Rate of Rise Heat Detector	
2 SK-PULLDA Addressable Dual Action Pull Station	
4 SK-Duct Duct Detector	
15 SK-MONITOR Addressable Input Monitor Module	
30 SK-RELAY Relay Module	
78 SPSRLED Wall-Mount Speaker Strobe - Red LED	
78 SBBSPRL back box speaker strobe	
12 SRLED wall strobe LED	
8 SF-9708R Horn/Strobe/Speaker Damage Stopper®, Surface Mount	
180 Cover plates for devices removed during demo and not needed	
1000' 14/2 Solid FPLR Red	
2000' 18/2 Solid FPLR Red	
5000' 18/2 Solid Shielded FPLR Red	

		Total	\$144,400.00
		Expiry date	05/31/2026

Accepted date

Accepted by