



PROPOSAL

260212-02

Date: 06/11/2026

Expires: 06/26/2026

Drawing Numbers:

Project: Dover High School - Install football
Scoreboard
4500 Intermediate Ave.
Dover, PA 17315

Client: Dover High School
4500 Intermediate Ave
Dover, PA 17315

Contact: Jack DeMotte 814-849-2351

We are pleased to offer this proposal for the following services at the above location.

Project Description:

Item Total:

A | FOOTBALL SCOREBOARD INSTALL

8,000.00

Furnish labor and material to install scoreboard & related signs

- (1) 8' x 26' fixed digit scoreboard
- (1) 4' x 26' top truss
- (1) 24" x 26' lower sponsor panel
- (2) 3' x 4' play clocks
- Scoreboard & play clocks supplied by Deman Team Sports
- Top truss & sponsor panel supplied by PowerAd
- All equipment is purchased by Dover High School
- Strickler Signs is supplying installation & fastening hardware
- Scoreboard & related signs will be installed on existing I-beams
- Existing scoreboard & related signs will be removed & disposed of
- Strickler will receive new scoreboard & transport to site
- Track protection supplied on another quote or handled by customer

Additional notes:

- Installation labor based on standard rates (non-prevailing wage)
- No bonding included in the cost
- No state or local permits are included in the cost

B | FIELD PROTECTION

7,500.00

Furnish field protection for track

- Protection panels delivered to site

Salesperson: Ray Wenger and Tammy Ellis

Buyer_____Seller_____



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- Manpower furnished to install and remove mats
- Qty. of (100) Mats

Deposit Rate: 70%
Deposit: 10,850.00

Subtotal: 15,500.00

Total: 15,500.00

Terms of Purchase

Tax Exempt. Certificate of tax exempt form is due with contract deposit payment. If not received with contract deposit then all applicable taxes will be billed on final invoice.

Payment Terms | 70% deposit (w/ contract), Balance Net 15 (invoice date)

Art File - client logo must be provided in Vector AI or EPS format for final print production. There is an additional charge of \$200.00 (per each different logo) if we have to recreate art file in house for final production.

Leadtime - current fabrication lead time is approximately 10-12 weeks (pending current & queue workload). Leadtime does not start until all required contract documents have been finalized & received (signed contract, approved proof for final production, permit & deposit

Due to today's volatile markets, estimate prices are based on today's product purchase cost, after today, prices are subject to change and will be readjusted at the time of materials purchase. Due to impending tariff increase all prices are subject to change without notice.

A - CONTRACT AGREEMENT:

- 1 - The Terms and Conditions as set forth will hold firm and is required acceptance for fulfillment of said Contract Agreement.
- 2 - Any modification, amendment or deletion thereof to these Terms and Conditions must be agreed upon thru written authorization from acting officers of both parties.
- 3 - When said Contract Agreement is signed by a duly authorized person of each party, all provisions of these Terms and Conditions contained herein become integral parts of said Contract Agreement, and there is no other agreement or understanding of any nature concerning same unless such agreement or understanding, if any, is specifically incorporated here by reference thereof.
- 4 - If, and when, a Contract Agreement changes from its initial scope of said project and to no fault of the Company, including but not limited to: requiring additional materials, labor, services, etc., an issuance of an authorized Change Order will be required and approved by Customer.
- 5 - A quotation for Contract Agreement is valid for ten (10) days as date appears.
- 6 - Unless otherwise specified, agreed upon and or found necessary otherwise, all scheduled manufacturing, installation, artisan, professional services, etc., is based in said quotation as of normal business hours of operation: Monday - Friday 5am to 5pm.
- 7 - Upon acceptance of Contract Agreement, the parties agree that they shall be governed by the terms and conditions as set forth. Any cancellation after execution of a contract agreement will hold Purchaser responsible for any and all costs associated with said work up to the point of cancellation and including but not limited to: governmental and or associated with permit and procurement fees, professional and or artisan design and consolation fees and labor, materials associated with thereof, equipment and or any and all associated labor costs, etc.,
- 8 - Both parties shall agree that the scope of the of the Contract Agreement and these Terms and Conditions shall be construed in accordance with the laws of the Commonwealth of Pennsylvania and should any dispute arise, suit may be filed only in the Court of Common Pleas of Adams County, Pennsylvania or the Middle District of Pennsylvania. In the event that the Company must retain counsel to collect any outstanding amounts due, the Purchaser shall pay the attorney's fees and assisted costs thereof.
- 9 - Any and all Purchaser supplied services, plans, designs, specifications, drawings, information, etc., furnished by and or retained services thereof of any other parties, shall hold the Company harmless in the event of and not limited to: misinformation, misrepresentation, negligence errors, illegal supplied materials and or activities, etc., that results in any additional costs or any lawsuit as a result thereof.
- 10 - Company reserves the right, after authorized Contract Agreement, the issuance of a Change Order if and when scope of said project changes and affects costs thereof due to but limited to: building and or site conditions have and or will be changed affecting said project; engineered, architectural, design or materials and or other professional service requirements thereof; on-site building, structural, site, etc., surveys; Changes, requests or demands made by purchaser, contactor, tradesmen, landlord, etc.; any and all withheld information either intentional or non, etc,
- 11 - Unless stated otherwise, Purchaser grants the Company rights to utilize photographs and or graphic reproductions of said project in the Company's media advertising, upon execution of this contract. Any and all of Purchaser's proprietary information, intellectual property and trade secrets will be protected under these terms thereof.
- 12 - Authorized documents required for said project to move into production:
 - a - Authorized Contract agreement, detailing scope of said project
 - b - Authorized plans and specifications, detailing design, dimensions, colors, etc.
 - c - Approved permits and permissions

Salesperson: Ray Wenger and Tammy Ellis

Buyer _____ Seller _____



3999 CARLISLE PIKE, NEW OXFORD, PA 17350

CoStars # 032-E22-055

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d - 70% down payment

B- INTELLECTUAL PROPERTY OWNERSHIP

Strickler Signs hereby reserves all rights, including, without limitation, copyrights, patents, trade secret rights, and other intellectual property rights associated with any ideas, concepts, techniques, inventions, processes, works of authorship, Confidential Information or trade secrets

- 1 - developed or created by Strickler Signs, solely or jointly with others, during the course of performing work for or on behalf of the Purchaser or any subsidiary of the Purchaser, whether as an employee or independent contractor, at any time during the Employment Period
- 2 - that Strickler Signs conceives, develops, discovers or makes in whole or in part during Strickler Signs' employment by the Purchaser that relate to the business of the Purchaser or any subsidiary of the Purchaser or the actual or demonstrably anticipated research or development of the Purchaser or any subsidiary of the Purchaser
- 3 - that Strickler Signs conceives, develops, discovers or makes in whole or in part during or after Strickler Signs' employment by the Purchaser that are made through the use of any of the equipment, facilities, supplies, trade secrets or time of the Purchaser or any subsidiary of the Purchaser,
- 4 - or that result from any work Strickler Signs performs for the Purchaser or any subsidiary of the Purchaser or developed or created by Strickler Signs, solely or jointly with others, at any time before the Purchasing Period, that relate to or involve the Purchaser's businesses (including, but not limited to, the business of the Purchaser). Without limiting the foregoing, to the extent possible, all software, compilations and other original works of authorship included in the Final Product will be considered a "work made for hire" as that term is defined in Title 17 of the United States Code. If, notwithstanding the foregoing, Strickler Signs for any reason retains any right, title or interest in or relating to any Work Product, Strickler Signs agrees promptly to assign, in writing and without any requirement of further consideration, all such right, title, and interest to the Purchaser. Upon request of the Purchaser at any time during or after the Purchasing Period, Strickler Signs will take such further actions, including execution and delivery of instruments of conveyance, as may be appropriate to evidence, perfect, record or otherwise give full and proper effect to any assignments of rights under or pursuant to this Agreement. Strickler Signs will promptly disclose to the Purchaser any such Work Product in writing.

C - PAYMENT TERMS:

1- Purchaser agree to these payment terms upon authorization of contract agreement

a - Down Payment / Deposit - 70% of contract price due with authorization of contract agreement.

b - Final Payment - Remaining balance due within 15 days of final invoice. Final balance will be inclusive of any and all additional costs, change orders and associated permit and engineering fees found in in Section C-Permits and Approvals, #3, sub-headings a-l.

c.- There will be a \$50 fee for NSF Checks

2 - Taxes not included in prices unless otherwise noted. Tax exempt companies must provide the Company with an applicable tax exemption certificate at the time of authorization of contract agreement, otherwise all applicable taxes will be billed with final invoice under the laws of the State into which the property is to be delivered and or installed.

3 - In the event no final balance payment is made as agreed upon, Purchaser agrees to pay a service charge on past due amounts from the times they are due, at the rate of one and one-half percent (1-1/2%) per month. In the event the contract agreement is sent to collections and or if collected by suit or through any Court, all applicable attorneys' fees shall be added.

4 - Title to all products, materials and property covered in the contact agreement shall remain the Companies and shall not be deemed to constitute a part of the realty to which it may be attached until the purchase price is paid in full. Company is given an express security interest in said products, material and property both erected and un-erected and notwithstanding the manner in which such personal property shall be annexed or attached to the realty. Purchaser hereby authorizes Company to file financing statements to perfect such security interest without Purchaser's signature. In the event of default by Purchaser, including, but not limited to, payment of any amounts due and payable, Company may at once (and without process of law) take possession of and remove, as and when it sees fit and wherever found, all materials used or intended for use in this construction of said equipment and any and all property called for in this contract without being deemed guilty of trespass.

5 - W.J. Strickler Signs Inc. Terms for Credit Card Use

a - Accepted Credit Cards

Visa

Master Card

Discover

b - Convenience Fees for Payments Paid by Credit is three percent (3%) OF EACH TRANSACTION

While W.J. Strickler Signs Inc. accepts credit card payments for any amount, we consider payments to be unconventional and adjust our fees accordingly so we can continue to provide customers the convenience, variety, and flexibility credit cards offer even on high-value purchases. W.J. Strickler Signs Inc. will levy a three percent (3 1/2%) convenience fee on any credit card payments that follow)

D - PERMITS & APPROVALS:

1 - Either Purchaser or Company will obtain any and all necessary government and related service permits, landlord/building owner approvals, and any other relevant party approvals required to perform and complete said project.

2 - Either Purchaser or Company will obtain any and all approvals and or licenses for use of any registered trademarks, copyrights, and any third-party proprietary designs.

3 - In the event, Purchaser agrees for the Company to obtain any and all governmental and related party permits. Purchaser agrees to these fees as they apply. Permitting fees only apply if permits are required.

a - Permit Acquisition Fee - \$500.00 (if required)

b - Permit Fees - At Cost - billed with final invoice

c - Inspection Fees - At Cost - billed with final invoice

d - Electrical Fees and Inspection Fees - At Cost, billed with final invoice

e - Engineering Fees - \$750.00 per set required by zoning, billed with final invoice

f - (When applicable) - Variance Acquisition Fee - \$750.00

g - (When applicable) - Variance Township Fee - (at cost)

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- h - (When applicable) - Job Site Required Safety Training - (at cost)
- i - (When applicable) - Historic Review Board Costs - (at cost)
- j - (When applicable) - Geotech Reports- (at cost)
- k - (When applicable) - Compaction Tests- (at cost)
- l - (When applicable) - Concrete Compressive Strength Test - (at cost)
- m - (When applicable) - Crane Test
- n - (When applicable) - Material or Paint Samples
- o - (When applicable) - Site Survey

4 - For Company to make permit application, Purchaser must either authorize contract agreement or a permit procurement waiver and at which time, Purchaser assumes all fees as detailed in Section C- Permits and Approvals, #3, sub-headings a-l.

5 - The purchaser agrees to indemnify, defend, and hold Company harmless from and against any expense, loss, interest, lien, claim, encumbrance, damage, attorneys fees and expenses of every kind and nature which it may suffer, expend or incur or by reason or in consequence of (a) the failure of Purchaser to secure and all necessary governmental permits for the (b) the failure of PURCHASER to secure the necessary permission for use of all registered trademarks or copyrights used on the display; and (c) any actions brought by the COMPANY to enforce the provisions of this paragraph.

6 - Any products, materials and or services under the contract agreement, not shipped, installed or rendered on or before an agreed upon designated date or (90) days from the contract agreement date will be invoiced in full at the designated unit price. It is agreed that storage charges shall accrue at the rate of one percent (1%) per month of the price of the display commencing at the end of the agreed upon date or said (90) day period.

7 - Company, at its option, may invoice individual items called for in the contract agreement separately upon completion, or, if for reasons beyond its control completion is delayed, it may invoice for that portion of the work completed during any given month. Under no condition, will any item be held beyond (90) days after completion. In the event that size and weight of any item prohibits storage by Company on its own property, Purchaser must make arrangements for shipments immediately upon completion.

E - PROPERTY / SITE CONDITIONS:

1 - Company will not be held responsible for any pre-existing conditions in or around the said property to where work will be performed and or installed. Some conditions pertain to but are not limited to: inferior hidden structural components, inadequate site conditions, undesirable and unsafe soil and or site conditions, any existing sign cabinets, structures, etc., where work is to be performed on, non-encroach able and or crossing of utilities and or easements with necessary equipment, etc.,

2 - When performing digging operations of any kind, Company will request information and underground markings from the state and/or local public utilities. Purchaser shall confirm the location of any public and non-public utility and secondary wiring or data lines, etc., and or other easement obstructions at the construction site, by physically marking any said non-public utilities and notifying the Company of their existence and location. Company will be held harmless and free of expense in the result of exposing and or damage to any public and non-public utilities, secondary wiring or data lines, etc., that were marked incorrectly or left unmarked. Any expense incurred for the company or any other trade to reroute existing, utilities lines, electrical or data lines, water, drain, storm water, etc., will be at the expense of the Customer.

3 - Rock/Obstruction Clause: Any rock and or obstruction required for the removal of, to meet said project specifications and that requires specialized equipment that goes beyond the estimated backhoe and or auger digging equipment will result in up charges on a time material bases for the removal of such obstacles thereof.

4 - Site access and work area: Customer shall provide clear adequate and safe access into and around said work area. Any obstacles and debris that directly interferes with the designated access, working and or staging area that requires removal, shall be performed by Customer prior to Company arrival on site. Removal of such obstacles and or debris by Company will be billed separately on a time & material basis.

5 - Post-Site Conditions: Unless otherwise designated within the contract agreement, any damage, ruts and or disturbance to the grounds, soil, field, landscape, etc., thru access, staging and said work area caused by Company equipment, will not be the responsibility of the Company to perform repairs or any expenses thereof.

6 - New Foundations: Unless otherwise designated within the contract agreement, new foundations and in and around the disturbed ground area, will be left backfilled, leveled off with a rough rake finish. It will be the responsibility of the Purchaser and or designated thereof, to perform any final grading, seeding, landscaping, etc.

7 - Electrical Power and or Communication Lines: Unless otherwise designated within the contract agreement, the Purchaser will provide and install electrical power, wiring, panel box, breakers, any necessary electrical controls, data lines and equipment, etc., to within six (6) feet of sign structure.

8 - Roof Attachments and Penetrations: Unless otherwise designated within the contract agreement, the Company will not be responsible for patching and or sealing any attachments or penetrations made into any roof exterior surface, sub-structure or rubber roof membrane. Patching and sealing of any of this said work thereof, will be done handled by the Purchaser and or Purchasers contractor. The COMPANY will be held harmless of any leaks, loss of warranty or any other occurrences resulting from the Company performing said work.

9 - Future Service: It is required by the Purchaser to provide men and equipment clear access, free of debris and obstacles onto and around service area

F - WARRANTY

1 - Company Warrants:

- a - Construction workmanship, assembly and materials for a period of one (1) year from the date of installation
 - b - Exception, fluorescent lamps are warranted for six (6) months, from the date of installation, parts and labor.
 - c - Manufacturer's warranty: the Company will recognize and honor any Manufacturer's material and or labor warranty that is in effect at the time of purchase.
 - d - Company does not warrant any manufactured, furnished and or installed products or services against any damages caused by acts of vandalism or acts of nature.
 - e - Company shall not be liable for any damages or losses other than the replacement of such defective workmanship and or materials unless weather conditions, insufficient equipment and or man access to work area, poor work and or staging area conditions, obstacles and or debris interfering in performance of said work, the interference from other trades, etc.,
- 2 - Company must be informed immediately of any product failures, equipment malfunctions, inferior quality and or craftsmanship and or any issues caused by said work or said products. Any non-immediate non-disclosure of said work that results in a claim under these provisions could be null and void the warranty.
- 3 - Company shall not be liable for any damages or losses other than the replacement of such defective work or parts, unless such damages or losses are due to the negligence of the Company or failure

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of warranted products.

4 - Company provides no guarantee or warranty whatsoever with respect to any existing fixture, wall, structure, etc., to which any Customer supplied product is attached to or its ability to support or sustain the product thereof. Purchaser assumes all responsibility for ensuring that any existing fixture, wall, structure, etc., to which a Company supplied product is attached is suitable for the said work. Purchaser agrees further to indemnify, defend and hold Company harmless from any and all liability, legal fees, costs, expenses, etc., relating to the failure of a fixture, wall, structure, etc., and or any other damage caused, in whole or part, by such a failure thereof.

5 - Warranty Service: It is required by the Purchaser to provide men and equipment clear access, free of debris and obstacles onto and around service area

G - INSTALLATION & DEADLINES

1 - Deadlines: Company will not be held responsible and or liable to a missed deadline and or penalty expenses due to and not limited to: Inclement and or unsafe weather conditions, insufficient equipment and or man access to work area, poor work and or staging area conditions, obstacles and or debris interfering in performance of said work, the interference from other trades, etc.,

2 - Company has scheduled installation during normal business hours: Monday - Friday 5am to 5pm. Any work required to be performed after normal business hours, weekends or holidays and is not to the result of Company negligence, will be billed separately on an overtime rate.

3 - Company will not be responsible for delays in shipments caused by supplies and or transportation services and or by labor disputes or due to any other circumstances beyond the Company's control.

4 - FORCE MAJEURE - Except with regard to any payment obligation hereunder, neither party shall be liable for delays in performing or any failure to perform any of the terms of the Agreement caused by the effects of but not limited to: fire, strike, war, terrorism, insurrection, government restriction or prohibition, pandemic, weather or other causes reasonably beyond its control and without its fault, but the party failing to perform shall provide the other party with prompt written notice of the reason for the non-performance and shall use all reasonable efforts to resume performance of the Services

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Buyer's Acceptance _____ Title _____ Date _____

Seller's Acceptance _____ Title _____ Date _____