

SHI - Replacement Phone System	Total
Zoom One for Education From Dec - June *	\$7,408.69
Replacement Phones	\$10,204.23
SHI - Replacement Phone System	\$17,612.92

Current Phone System - Cisco	25-26	24-25	Price Change****
Cisco Server Software	Unknown	\$ 3,410.62	
VMWare**	\$ 14,577.84	\$ 1,741.44	
Intermedia***	\$ 8,445.60	\$ 8,627.28	
	\$ 23,023.44	\$ 13,779.34	92%

Replacement Phones	Quantity	SHI	SHI Subtotal	GovConnection	GovConnection Subtotal
Yealink SIP T31G Basic VOIP Phone	7	\$58.74	\$411.18	\$59.44	\$416.08
Yealink SIP T33G Standard VOIP Phone	47	\$76.32	\$3,587.04	\$75.20	\$3,534.40
Yealink SIP T46U Advanced VOIP Phone	37	\$137.78	\$5,097.86	\$140.72	\$5,206.64
Yealink Key Expansion Module	8	\$97.88	\$783.04	\$97.05	\$776.40
Yealink WH64 Headset	1	\$102.67	\$102.67	\$149.38	\$149.38
Yealink EHS Headset hook switch	4	\$55.61	\$222.44	\$53.97	\$215.88
Total			\$10,204.23		\$10,298.78

*The estimate for the renewal in July is ~\$13,000

**Initial Quote was \$29,918.16

***Intermedia is monthly at \$703.80

****Calculated assuming Cisco remains the same cost this year