



May 27, 2026

Ashley Engh  
Administrative Assistant  
Independent School District No. 698, Floodwood, MN  
PO Box 287  
Floodwood, MN 55736

Dear Ashley

Upper Lakes Foods appreciates the opportunity to provide a milk bid for the 2026-2027 school year.

Description	Item #	Pack Size	Invoice Cost	Sell Price Per Case
MILK CHOC 1% LOWFAT .5 PINT	151075	50/.5 Pt	\$18.44	\$16.04
MILK SKIM FAT FREE .5 PINT	151071	50/.5 Pt	\$16.90	\$14.34
MILK 1% LOWFAT .5 PINT	151065	50/.5 Pt	\$17.47	\$15.02

**ADDITIONAL TERMS AND CONDITIONS**

- This proposal is contingent upon Upper Lakes Foods, Inc. being the primary food distributor (80%) for Independent School District No. 698, Floodwood, MN.
- Milk items will be delivered in conjunction with the existing grocery deliveries.
- Pricing to adjust monthly based upon changes in the market.
- All milk items quoted are packaged in cartons/cardboard boxes.
- Upper Lakes Foods, Inc. does not offer a cooler program.



**Distributor Out Clause – Right to Cancel**

In the event of unseen circumstances, any contract entered into as a result of this Proposal may be cancelled, for cause, by either party upon 60 calendar day's written notice prior to the effective date of cancellation. If the Contract Distributor is unable to perform for any reason under the terms of the contract, the Distributor reserves the right to cancel with the proper notice as stated above.

**Act of God Clause**

In any event of unanticipated and sudden market changes, Upper Lakes Foods, Inc. reserves the right to adjust the pricing of the items on this bid proposal.

If you should have any questions, please do not hesitate to contact me.

Thank you.

Sincerely,

Upper Lakes Foods, Inc.

Renee Parks  
Bid Department Manager