

HMH



Proposal #009285355

Prepared For

Harlem Unit Sch District 122

Attention:

Rebecca Logan

rebecca.logan@harlem122.org

For the Purchase of:

Into Reading K-6 Version 3 with HMH Readers

Prepared By

Peggy McCarthy

peggy.mccarthy@hnhco.com

Please submit this proposal with your purchase order.

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Attention:
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Proposal for Harlem Unit Sch District 122

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1893238	9798202062315 Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	\$127.50	425	\$54,187.50	\$5,418.75	\$48,768.75
	Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$48,768.75				
Teacher Digital Licenses						
1893246	9798202062391 Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	\$1,210.00	22	\$26,620.00	\$26,620.00	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886179	9798202028168 Into Reading Vrs3 Teacher's Guide Set Grade K	\$197.34	22	\$4,341.48	\$434.06	\$3,907.42
1889838	9798202043420 Into Reading Vrs3 Big Book Set Grade K	\$240.24	22	\$5,285.28	\$528.44	\$4,756.84
1889834	9798202043406 Into Reading Vrs3 Read Aloud Set Grade K	\$137.60	22	\$3,027.20	\$302.72	\$2,724.48
1889786	9798202043369 Into Reading VRS3 Decodable Library Set Grade K	\$1,295.01	22	\$28,490.22	\$2,849.00	\$25,641.22
1874676	9780358976240 Into Reading Vrs3 Bookstix Grade K	\$4.86	22	\$106.92	\$10.78	\$96.14
1889840	9798202043437 Into Reading Vrs3 Instructional Card Kit Grade K	\$82.50	22	\$1,815.00	\$181.50	\$1,633.50
1721083	9781328522900 Into Reading Tabletop Minilessons Reading Grade K	\$33.90	22	\$745.80	\$74.58	\$671.22
1716734	9781328491602 Into Reading Tabletop Minilessons English Language Development Grade K	\$33.90	24	\$813.60	\$81.36	\$732.24
1889860	9798202043536 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade K	\$1,295.00	6	\$7,770.00	\$777.00	\$6,993.00
Student Materials						
1885987	9798202027208 Into Reading Vrs3 Student myBook Softcover 5 Year Print Grade K	\$27.50	425	\$11,687.50	\$1,168.75	\$10,518.75
1886081	9798202027673 Into Reading Vrs3 Know It Show It 5 Year Print Grade K	\$52.45	425	\$22,291.25	\$6,689.50	\$15,601.75
Total for A la Carte Items Available for Purchase		\$73,276.56				
Total for Grade K		\$122,045.31				

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Proposal for Harlem Unit Sch District 122

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1893238	9798202062315	Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	436	\$55,590.00	\$5,559.00	\$50,031.00
Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses				\$50,031.00		
Teacher Digital Licenses						
1893246	9798202062391	Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	22	\$26,620.00	\$26,620.00	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses				\$0.00		
A la Carte Items Available for Purchase						
Teacher Materials						
1886181	9798202028175	Into Reading Vrs3 Teacher's Guide Set Grade 1	22	\$4,341.48	\$434.06	\$3,907.42
1886169	9798202028113	Into Reading Vrs3 Teaching Pal Set Grade 1	22	\$913.00	\$91.30	\$821.70
1736147	9781328639097	Into Reading Big Book Set Grade 1	22	\$2,018.28	\$201.74	\$1,816.54
1736145	9781328639059	Into Reading Read Aloud Set Grade 1	22	\$2,114.20	\$211.42	\$1,902.78
1889788	9798202043376	Into Reading VRS3 Decodable Library Set Grade 1	22	\$1,294.99	\$2,849.00	\$25,640.78
1874678	9780358976257	Into Reading Vrs3 Bookstix Grade 1	22	\$106.92	\$10.78	\$96.14
1889842	9798202043444	Into Reading Vrs3 Instructional Card Kit Grade 1	22	\$1,815.00	\$181.50	\$1,633.50
1721084	9781328522917	Into Reading Tabletop Minilessons Reading Grade 1	22	\$745.80	\$74.58	\$671.22
1716735	9781328491619	Into Reading Tabletop Minilessons English Language Development Grade 1	25	\$847.50	\$84.75	\$762.75
1889862	9798202043543	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 1	9	\$11,655.00	\$1,165.50	\$10,489.50
1736148	9781328639103	Into Reading Focal Text Single Copy Set Grade 1	22	\$597.52	\$59.84	\$537.68
Student Materials						
1886001	9798202027277	Into Reading Vrs3 Student myBook Softcover Set 5 Year Print Grade 1	436	\$11,990.00	\$1,199.00	\$10,791.00
1886095	9798202027741	Into Reading Vrs3 Know It Show It Set 5 Year Print Grade 1	436	\$22,872.56	\$6,862.64	\$16,009.92
1775880	9780358294368	Into Reading Read and Respond Journal 5 Year Print Grade 1	109	\$5,715.96	\$1,714.57	\$4,001.39
Total for A la Carte Items Available for Purchase				\$79,082.32		
Total for Grade 1				\$129,113.32		

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Proposal for Harlem Unit Sch District 122

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1893238	9798202062315 Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	\$127.50	439	\$55,972.50	\$5,597.25	\$50,375.25
	Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$50,375.25				
Teacher Digital Licenses						
1893246	9798202062391 Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	\$1,210.00	22	\$26,620.00	\$26,620.00	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886183	9798202028182 Into Reading Vrs3 Teacher's Guide Set Grade 2	\$197.34	22	\$4,341.48	\$434.06	\$3,907.42
1886171	9798202028120 Into Reading Vrs3 Teaching Pal Set Grade 2	\$41.50	22	\$913.00	\$91.30	\$821.70
1889836	9798202043413 Into Reading Vrs3 Read Aloud Set Grade 2	\$137.60	22	\$3,027.20	\$302.72	\$2,724.48
1889790	9798202043383 Into Reading VRS3 Decodable Library Set Grade 2	\$1,294.99	22	\$28,489.78	\$2,849.00	\$25,640.78
1874680	9780358976264 Into Reading Vrs3 Bookstix Grade 2	\$4.86	22	\$106.92	\$10.78	\$96.14
1889844	9798202043451 Into Reading Vrs3 Instructional Card Kit Grade 2	\$82.50	22	\$1,815.00	\$181.50	\$1,633.50
1721085	9781328522924 Into Reading Tabletop Minilessons Reading Grade 2	\$33.90	22	\$745.80	\$74.58	\$671.22
1716736	9781328491626 Into Reading Tabletop Minilessons English Language Development Grade 2	\$33.90	25	\$847.50	\$84.75	\$762.75
1889864	9798202043550 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 2	\$1,295.00	9	\$11,655.00	\$1,165.50	\$10,489.50
1736149	9781328639110 Into Reading Focal Text Single Copy Set Grade 2	\$27.16	22	\$597.52	\$59.84	\$537.68
Student/ Materials						
1886017	9798202027352 Into Reading Vrs3 Student myBook Softcover Set 5 Year Print Grade 2	\$27.50	439	\$12,072.50	\$1,207.25	\$10,865.25
1886111	9798202027826 Into Reading Vrs3 Know It Show It Set 5 Year Print Grade 2	\$52.45	439	\$23,025.55	\$6,909.86	\$16,115.69
1775881	9780358294375 Into Reading Read and Respond Journal 5 Year Print Grade 2	\$52.44	110	\$5,768.40	\$1,730.30	\$4,038.10
Total for A la Carte Items Available for Purchase		\$78,304.21				
Total for Grade 2				\$128,679.46		

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1893238	9798202062315 Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	\$127.50	439	\$55,972.50	\$5,597.25	\$50,375.25
	Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$50,375.25				
Teacher Digital Licenses						
1893246	9798202062391 Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	\$1,210.00	22	\$26,620.00	\$26,620.00	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886185	9798202028199 Into Reading Vrs3 Teacher's Guide Set Grade 3	\$197.34	22	\$4,341.48	\$434.06	\$3,907.42
1886173	9798202028137 Into Reading Vrs3 Teaching Pal Set Grade 3	\$41.50	22	\$913.00	\$91.30	\$821.70
1889792	9798202043390 Into Reading VRS3 Decodable Library Set Grade 3	\$1,294.99	22	\$28,489.78	\$2,849.00	\$25,640.78
1889902	9798202043734 Into Reading Vrs3 Vocabulary Cards Grade 3	\$25.74	22	\$566.28	\$56.54	\$509.74
1721086	9781328522931 Into Reading Tabletop Minilessons Reading Grade 3	\$33.90	22	\$745.80	\$74.58	\$671.22
1716737	9781328491633 Into Reading Tabletop Minilessons English Language Development Grade 3	\$33.90	25	\$847.50	\$84.75	\$762.75
1889866	9798202043567 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 3	\$1,295.00	9	\$11,655.00	\$1,165.50	\$10,489.50
1736150	9781328639127 Into Reading Focal Text Single Copy Set Grade 3	\$27.16	22	\$597.52	\$59.84	\$537.68
Student Materials						
1886033	9798202027437 Into Reading Vrs3 Student myBook Softcover Set 5 Year Print Grade 3	\$27.50	439	\$12,072.50	\$1,207.25	\$10,865.25
1886127	9798202027901 Into Reading Vrs3 Know It Show It Set 5 Year Print Grade 3	\$52.45	439	\$23,025.55	\$6,909.86	\$16,115.69
1775882	9780358294382 Into Reading Read and Respond Journal 5 Year Print Grade 3	\$52.44	110	\$5,768.40	\$1,730.30	\$4,038.10
Total for A la Carte Items Available for Purchase		\$74,359.83				
Total for Grade 3		\$124,735.08				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1893238	9798202062315	Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	510	\$65,025.00	\$6,502.50	\$58,522.50
Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses				\$58,522.50		
Teacher Digital Licenses						
1893246	9798202062391	Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	26	\$31,460.00	\$31,460.00	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses				\$0.00		
A la Carte Items Available for Purchase						
Teacher Materials						
1886187	9798202028205	Into Reading Vrs3 Teacher's Guide Set Grade 4	26	\$5,130.84	\$512.98	\$4,617.86
1886175	9798202028144	Into Reading Vrs3 Teaching Pal Set Grade 4	26	\$1,079.00	\$107.90	\$971.10
1889914	9798202043741	Into Reading Vrs3 Vocabulary Cards Grade 4	26	\$669.24	\$66.82	\$602.42
1721087	9781328522948	Into Reading Tabletop Minilessons Reading Grade 4	26	\$881.40	\$88.14	\$793.26
1716738	9781328491640	Into Reading Tabletop Minilessons English Language Development Grade 4	29	\$983.10	\$98.31	\$884.79
1889868	9798202043574	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 4	9	\$11,655.00	\$1,165.50	\$10,489.50
1736151	9781328639134	Into Reading Focal Text Single Copy Set Grade 4	26	\$706.16	\$70.72	\$635.44
Student Materials						
1886049	9798202027512	Into Reading Vrs3 Student myBook Softcover Set 5 Year Print Grade 4	510	\$14,025.00	\$1,402.50	\$12,622.50
1886143	9798202027987	Into Reading Vrs3 Know It Show It Set 5 Year Print Grade 4	510	\$26,754.60	\$8,027.40	\$18,727.20
1775883	9780358294399	Into Reading Read and Respond Journal 5 Year Print Grade 4	128	\$6,712.32	\$2,013.44	\$4,698.88
Total for A la Carte Items Available for Purchase				\$55,042.95		
Total for Grade 4				\$113,565.45		

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1893238	9798202062315 Into Reading VRS3 Student License with HMH Digital Readers 5 Year Grades K-6	\$127.50	465	\$59,287.50	\$5,928.75	\$53,358.75
	Package Includes: Into Reading Vrs3 Digital Student Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 5 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses		\$53,358.75				
Teacher Digital Licenses						
1893246	9798202062391 Into Reading VRS3 Teacher License with HMH Digital Readers 5 Year Grades K-6	\$1,210.00	23	\$27,830.00	\$27,830.00	
	Package Includes: Into Reading Vrs3 Digital Teacher Resources 5 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886189	9798202026966 Into Reading Vrs3 Teacher's Guide Set Grade 5	\$197.34	23	\$4,538.82	\$453.79	\$4,085.03
1886177	9798202028151 Into Reading Vrs3 Teaching Pal Set Grade 5	\$41.50	23	\$954.50	\$95.45	\$859.05
1889916	9798202043727 Into Reading Vrs3 Vocabulary Cards Grade 5	\$25.74	23	\$592.02	\$59.11	\$532.91
1721088	9781328522955 Into Reading Tabletop Minilessons Reading Grade 5	\$33.90	23	\$779.70	\$77.97	\$701.73
1716739	9781328491657 Into Reading Tabletop Minilessons English Language Development Grade 5	\$33.90	26	\$881.40	\$88.14	\$793.26
1889870	9798202043581 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 5	\$1,295.00	9	\$11,655.00	\$1,165.50	\$10,489.50
1736153	9781328639141 Into Reading Focal Text Single Copy Set Grade 5	\$27.15	23	\$624.45	\$62.56	\$561.89
Student Materials						
1886065	9798202027598 Into Reading Vrs3 Student myBook Softcover Set 5 Year Print Grade 5	\$27.50	465	\$12,787.50	\$1,278.75	\$11,508.75
1886159	9798202028069 Into Reading Vrs3 Know It Show It Set 5 Year Print Grade 5	\$52.45	465	\$24,389.25	\$7,319.10	\$17,070.15
1775884	9780358294405 Into Reading Read and Respond Journal 5 Year Print Grade 5	\$52.44	116	\$6,083.04	\$1,824.68	\$4,258.36
Total for A la Carte Items Available for Purchase		\$50,860.63				
Total for Grade 5				\$104,219.38		

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Professional Services- Into Reading Vrs3 K-6 Implementation Success Plan						
1888460	9798202036286 Into Reading Vrs3 Getting Started Live Online 2-Hour Grades K-6 <small>This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</small>	\$800.00	4	\$3,200.00	\$3,200.00	
1888463	9798202036446 Into Reading Vrs3 Leader Success Live Online 1-Hour Grades K-6 <small>During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.</small>	\$400.00	1	\$400.00	\$400.00	
Total for Implementation Success Plan		\$0.00				
Total for Professional Services- Into Reading Vrs3 K-6		\$0.00				

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<i>Total Savings:</i>	\$284,355.05
<i>Subtotal Purchase Amount:</i>	\$722,358.00
<i>Shipping & Handling:</i>	\$62,929.60
<i>Total Cost of Proposal (PO Amount):</i>	\$785,287.60

****Please add proper sales tax to your order****

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Total Cost of Proposal (PO Amount): \$785,287.60

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- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

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8605 N 2nd St	8605 N 2nd St
Machesney Park, IL 61115-2003	Machesney Park, IL 61115-2003
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Date of Proposal: 3/7/2025

Proposal Expiration Date: 4/21/2025



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