

NAVARRO INDEPENDENT SCHOOL DISTRICT

Subject: Utilizing Alexander Oil Company (Key Performance Petroleum) and Fuelman / Corpay Fueling Network

Date: July 20, 2026

Administrator Responsible/Position: Brittany Johnson, Director of Transportation

A. Purpose of Agenda Item:

☐ Information Only ☒ Action Needed ☐ Receive Input

B. Authority for This Action:

☐ Local Policy ☐ Law or Rule ☒ N/A

C. Priority, Goal, or Need Addressed:

☐ Strategic Plan ☐ District/Campus Improvement Plan ☒ Other

Priorities

- ☐ **Priority 1:** Recruiting, Hiring, Coaching, and Retaining High Quality Teachers and Staff to Support Student Outcomes.
- ☐ **Priority 2:** Maximizing Academic Performance.
- ☐ **Priority 3:** Maximizing Co-Curricular and Extra-Curricular Opportunities, Performance, and Engagement.
- ☒ **Priority 4:** Planning, Preparing, and Maintaining Facilities and Environments for Learning.
- ☐ **Priority 5:** Obtaining and Maintaining Top Rated District Recognition

Board Goals for 2023-2028

- ☐ **Goal 1*:** The percent of 3rd grade students that score meets grade level or above on STAAR Reading will increase from 49% to 60% by June 2024, 65% for 2024-2025, 70% for 2025-2026, 75% for 2026-2027, 80% for 2027-2028. **(HB3 Required Goal)**
- ☐ **Goal 2*:** Increased overall student performance in mathematics to 85% Meets Standard by 2028. The percent of 3rd grade students that score meets grade level or above on STAAR Math will increase from 53% to 65% by June 2024, 70% for 2024-2025, 75% for 2025-2026, 80% for 2026-2027, 85% for 2027-2028. **(HB3 Required Goal)**
- ☐ **Goal 3*:** The percentage of graduates that meet the criteria for CCMR will increase from 72% to 88% by August 2024 and increase to 95% by 2028. **(HB3 Required Goal)**

D.

Summary: Continue to use Alexander Oil Company (Key Performance Petroleum) and Fuelman / Corpay fueling network.

**Background
Information:**

Navarro ISD utilizes fuel cards from both companies.

Alexander Oil has continued to hold the pricing below for the Navarro Fleet fuel services:

- Fuel cards for use at Alexander Oil Cardlock Facilities (Cardlock local facility: Homerun/Shell - Seguin)
- Locally this system is specific to one gas station in the Seguin area, the Shell station formerly known as Jud's.
- San Antonio OPIS Newsletter Rack Average on the day of purchase plus \$0.09 per gallon.
- Diesel Exhaust Fluid (DEF) is delivered and stored in a small tank at our facility.

The contract will represent a fixed and firm differential which may not vary over the term of the contract.

The contract will be for the 2026-2027 school year beginning August 1, 2026 and ending July 31, 2027.

Alexander Oil will provide fuel only cards customized for the district. This process will eliminate wild price swings, provide fair documented pricing, offer accountability and comprehensive reporting. The program eliminates possible fuel theft and non-fuel charges such as sodas and snacks.

Note- under House Bill 987 Section 44.031, vehicle fuel purchases are exempt from competitive procurement regardless of the amount.

Fuelman/Corpay provides options in the event the gas pumps go down. This caused logistical issues when it occurred in the past as the only other cards available were the campus/department issued Citicards.

Using Fuelman preferred network stations worked well for our various out of town trips. These cards provide savings in comparison to using Citibank cards. Their pricing projects cost savings of approximately 3% of the cost of the tax exempt retail price of fuel.

Besides the 60K+ fueling stations that accept the Fuelman card they also have an online portal which allows for improved monitoring of our fueling habits.

E. Comments Received:

☒ LT

☐ DEIC

☐ Other

All agenda items are reviewed by the Superintendent's Leadership Team.

**F. Administrative
Recommendation:**

**That the Board of Trustees approve the use of
Alexander Oil Company and Fuelman / Corpay
fuel card program for the 26-27 school year.**

G. Fiscal Impact and Cost: Included in Budget Amount: \$150,000.00

☒ Budget
☐ Bond

☐ Grant/Special
Funds

☐ Other

H. Exhibits:

N/A

I. Action:

Motion by: _____ second by: _____

FOR: D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib, B. Stephenson, J. Frederick
AGAINST: D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib, B Stephenson, J. Frederick

MOTION CARRIED/DENIED/POSTPONED