

## Chiller Vendor Rubric

				Score 1-5																							
				E1	E2	E3	E4	E5	E6	E1	E2	E3	E4	E5	E6	E1	E2	E3	E4	E5	E6	E1	E2	E3	E4	E5	E6
Criteria		Weight		TRANE						Daikin						Dunham Bush						Carrier					
		Percent	Multiplier																								
Equipment Quality-Performance		25%	(x2.5)	11	12.5	12.5	12.5	12.5	12.5	11	10	10	10	10	10	0	2.5	2.5	2.5	2.5	2.5	8	7.5	7.5	7.5	7.5	7.5
Service and Support		25%	(x2.5)	11	12.5	12.5	12.5	12.5	12.5	13	12.5	12.5	12.5	12.5	12.5	0	2.5	2.5	2.5	2.5	2.5	2	2.5	2.5	2.5	2.5	2.5
Longevity of Rep. to Equip.		15%	(x1.5)	12	7.5	7.5	7.5	7.5	7.5	10	7.5	7.5	7.5	7.5	7.5	0	1.5	1.5	1.5	1.5	1.5	10	1.5	1.5	1.5	1.5	1.5
Equipment Price		10%	(x1)	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	4	5	5	5	5	5
5 Year PM/ Warranty		5%	(x.5)	3	2.5	2.5	2.5	2.5	2.5	3	2.5	2.5	2.5	2.5	2.5	3	2.5	2.5	2.5	2.5	2.5	3	2.5	2.5	2.5	2.5	2.5
Lead Time	Scroll	5%	(x.5)	2	2	2	2	2	2	3	2.5	2.5	2.5	2.5	2.5	1	1.5	1.5	1.5	1.5	1.5	1	1.5	1.5	1.5	1.5	1.5
	Screw	5%	(x.5)	2	2	2	2	2	2	1	1	1	1	1	1	1	1	1	1	1	1	2	2.5	2.5	2.5	2.5	2.5
	Mag/Cent	5%	(x.5)	2	1.5	1.5	1.5	1.5	1.5	2	1.5	1.5	1.5	1.5	1.5	2	1	1	1	1	1	3	2	2	2	2	2
Sound Level/ Attenuation		5%	(x.5)	2	1.5	1.5	1.5	1.5	1.5	2	1.5	1.5	1.5	1.5	1.5	2	1.5	1.5	1.5	1.5	1.5	2	1.5	1.5	1.5	1.5	1.5
<b>TOTAL</b>		<b>100%</b>		<b>48</b>	<b>45</b>	<b>45</b>	<b>45</b>	<b>45</b>	<b>45</b>	<b>48</b>	<b>42</b>	<b>42</b>	<b>42</b>	<b>42</b>	<b>42</b>	<b>12</b>	<b>17</b>	<b>17</b>	<b>17</b>	<b>17</b>	<b>17</b>	<b>35</b>	<b>26.5</b>	<b>26.5</b>	<b>26.5</b>	<b>26.5</b>	<b>26.5</b>

Equipment Quality-Performance		5) 16-20 years working equip., 4) 11-15 years working equip., 3) 6-10 years working equip., 2) <5 years working equip. 1) <1 years working equip.
Service and Support		5) Used in the past, great relationship with manufacturer, 3) Used in the past, not always supported by manufacturer, 1) Never used in the past
Longevity of Rep. to Equip.		5) 10+ years of representing 3) 5 years of representing 1) <5 years of representing
Equipment Price		5) Lowest 3) Mid range 1) Highest
5 Year PM/ Warranty		5) Manufacturer offers 5 year P/L/R and 5 year PM, 3) Manufacturer offers 5 year P/L/R OR 5 year PM, 1) Manufacturer doesn't offer any warranty
Lead Time	Scroll	5) <10 weeks, 4) 11-15 weeks, 3) 16-20 weeks 2) 26-30 weeks, 1) >30 weeks
	Screw	5) <15 weeks, 4) 16-20 weeks, 3) 21-25 weeks 2) 26-30 weeks, 1) >31 weeks
	Mag/Cent	5) <15 weeks, 4) 16-20 weeks, 3) 21-25 weeks 2) 26-30 weeks, 1) >31 weeks
Sound Level/ Attenuation		5) 76-80 DB, 3) 81-85 DB, 1) 86-90 DB

Important Note: York chillers weren't evaluated based on price and past performance