

Telecomp Holdings, Inc.

(888) 831-9400
Rogers, AR 72758



We have prepared a quote for you

Server Refresh

QUOTE # 008081 V2

PREPARED FOR

Welch Public Schools

PREPARED BY

Bill Fernandez

Server Hardware

Description	Price	Qty	Ext. Price
New Server			
Dell PowerEdge R6515 Server AMD EPYC 7313P with 16C/32T 128GB Ram PCIe Raid 1 240GB SSD PERC H730p Raid Controller 4x 1.2TB 10K Raid 6 (~2.4TB Usable) Redundant Power, Rails and Bezel iDRAC Enterprise Out of Band Management 5 year ProSupport with NBD On-Site Server and Keep your Hard Drive	\$9,210.00	1	\$9,210.00
Subtotal:			\$9,210.00

Server Software

Description	Price	Qty	Ext. Price
9EM-00631 Microsoft Windows Server 2019 Standard 16 Core Open Academic	\$255.00	3	\$765.00
R18-05727 Microsoft Windows Server 2019 Standard - License User Cal - Academic, 5 Licenses	\$115.00	10	\$1,150.00
R18-05738 Microsoft Windows Server 2019 - License - 1 User CAL - Academic, Volume, Microsoft Student Option - Microsoft Open License for Academic - All Languages - PC	\$1.00	300	\$300.00
Subtotal:			\$2,215.00


FortNoc New Server

Description	Price	Qty	Ext. Price
The following items relate to quote 8085 and that SOW would apply. Can bill yearly but a 3yr agreement is required.			
Bills Annually for 3 years			
FortNOC Command - Server FortNOC Command - Server -24x7x365 Network Operations Center -8x5 Onsite Engineer Support	\$1,620.00	1	\$1,620.00

FortNoc New Server

Description	Price	Qty	Ext. Price
FortNOC ForNOC Secure Server 1 Year License Secure - Server ForNOC Secure Server (Price Per Server Per Month)	\$360.00	1	\$360.00
FortNOC Vault - FortNOC Vault - Per Server 1 Year License Per Server Server backup service, per server	\$300.00	1	\$300.00
Subtotal:			\$2,280.00

New Firewall

Description	Price	Qty	Ext. Price
New Firewall			
SonicWall NSA 3700 Network Security/Firewall Appliance - 24 Port - 10/100/1000Base-T, 10GBase-X - 10 Gigabit Ethernet - DES, 3DES, MD5, SHA-1, AES (128-bit), AES (192-bit), AES (256-bit) - 24 x RJ-45 - 10 Total Expansion Slots - 3 Year Secure Upgrade Plus 	\$8,665.00	1	\$8,665.00
SonicWALL GMS 1 Node Software Upgrade SonicWALL GMS 1 Node Software Upgrade	\$265.00	1	\$265.00
SonicWall GMS E-Class 24x7 Software Support - 3Yr SonicWALL GMS E-Class 24x7 Software Support For 1 Node (3 Yr) 24 x 7 - Technical - Electronic and Physical Service	\$115.00	1	\$115.00
Subtotal:			\$9,045.00

Installation Services

Description	Price	Qty	Ext. Price
Server and Firewall Configuration and Installation Block, 60 Hours 60hr Block Block Hours Are Services Provided At A Discounted Rate Versus Normal Hourly Rates. Additional Block Hours May Be Purchased To Complete Any Remaining Tasks. If a problem requires an onsite visit, one-way travel will be billed against this agreement and Service Minimum's Apply. Service Minimums: Onsite Minimum: 1 Hour, with One Way Travel Remote Minimum: Half Hour Hourly Rates: Block Hour Rate: \$139.00 per Hour Normal Hourly Rate: \$159.00 per Hour	\$8,340.00	1	\$8,340.00
Subtotal:			\$8,340.00

Statement of Work (SOW)

Proposal Overview

- This proposal is to complete the following:
 - Setup and Configuration Dell PowerEdge R6515 server (including Server 2019 Server license and User/RDS Cals)
 - Setup and configuration of Microsoft Hyper-V with 2 VMs (Replacing current servers 1-3)
 - Setup and configuration of new domain controller File/Print and Application Servers
 - Migration of Domain services, data and applications from old servers to new
 - Installation of net new UPS units to replace old APC Units

This Statement of Work describes the Installation Services to be performed by TeleComp and the terms and conditions under which the services will be provided.

Physical Server Setup and Configuration

TeleComp shall be responsible for setup and installation of the Server(s), which will include the following:

- Assembly of new server(s), if applicable
- Install any OEM firmware updates for server components (OOB Mgmt, Storage Controllers etc.)
- Configure any on-board storage in appropriate RAID configuration for HDD Redundancy (Raid 1 OS Raid 6 Data)
- Install latest version of OS, as per described by the project (Windows, VMware ESXi, etc.)
- Physical Installation of server
- Installation of power cables
- Installation of any network or storage cabling, if applicable
- Perform cable management, as available

UPS Installation

- Assembly of the new UPS
- Physical installation of the new UPS
- Setup and installation of the management card, if applicable
- Documenting the UPS information in TeleComp Documentation Software

New Virtualization Server Configuration (Hyper-V)

TeleComp shall be responsible for setup and installation of the Server(s), which will include the following:

- Installation of Windows Server 2019 Standard 16 Core license onto Raid 1 240gb SSDs
- Installation of Hyper-V Role
- Configuration of Storage Spaces on Raid 6 array for VHD files
- Setup and Configuration of Virtual Networking for VMs network access

Windows Server Configuration (Domain Controller VM)

TeleComp shall be responsible for setup and installation of the Server(s) Operating System, which will include the following:

- Install latest version of Windows Server (OS) that is compatible with environment
- Install any Windows updates that were not included with initial OS Installation
- Installing TeleComp RMM Agent (including Webroot), if applicable
- Installing device and/or user CAL's, if applicable (User and RDS Cals Qty 10)
- Configuration of any server roles that are needed (Active Directory, DNS, DHCP, etc.)
- Addition, promotion and Migration of new Server 2019 Domain Controller
- Installation of any preexisting 3rd party applications, if applicable, per vendor best practices and as specified in the project proposal and SOW
- Migrate any pre-existing data, if applicable, to new server retaining configuration, permissions, locations etc., as specified in the project proposal and SOW
- Testing and verifying server(s) is/are working appropriately for the users
- Decommissioning old server(s) once everything is verified to be working properly on the new server(s)
- Configure System with old Server IP Address and ensure DNS is up to date
- Documenting the Server Information in TeleComp Documentation Software

Windows Server Configuration (File/Print VM)

TeleComp shall be responsible for setup and installation of the Server(s) Operating System, which will include the following:

- Install latest version of Windows Server (OS) that is compatible with environment
- Install any Windows updates that were not included with initial OS Installation
- Installing TeleComp RMM Agent (including Webroot), if applicable
- Configuration of any server roles that are needed (File/Print Services, IIS, etc.)
- Installation of any preexisting 3rd party applications, if applicable, per vendor best practices and as specified in the project proposal and SOW
- Migrate any pre-existing data, if applicable, to new server retaining configuration, permissions, locations etc., as specified in the project proposal and SOW
- Testing and verifying server(s) is/are working appropriately for the users
- Decommissioning old server(s) once everything is verified to be working properly on the new server(s)
- Configure system with old server IP Address and ensure DNS is up to date
- Documenting the Server Information in TeleComp Documentation Software

Firewall

TeleComp shall be responsible for setup and installation of the Sonicwall Firewall, which will include the following:

- Updating the Sonicwall Firewall to latest General Release firmware
- Initial configuration with the TeleComp Standards
 - TeleComp Default System setting
 - TeleComp Default Outbound Access Rules
 - TeleComp Default Security Services settings
 - Add to TeleComp GMS Server, if applicable
- Copying existing firewall settings to new Sonicwall Firewall
- Adding the Sonicwall Firewall to the network as the first hop from the ISP
- Adding the Sonicwall Firewall to the network switch
- Verifying network devices have internet connectivity
- Modifying any Access Rules and/or Security Services as needed
- Documenting the Sonicwall Firewall in TeleComp Documentation Software

Overall Project Out of Scope Agreement:

Any additional items not expressly outlined in this statement of work will be deemed outside the scope of this project and will be billed separately at an hourly rate. Scoped products and services are documented without a site survey and are based on an estimation. Unknown factors could influence the outcome. If any products or services are needed beyond what is specifically detailed and listed in this quote, additional charges may apply and will be the customer's responsibility. By signing this SOW, the customer is agreeing that the services, products and quantities listed in the SOW and quote are sufficiently fulfilling any intentions or otherwise that are not listed in the RFP.

Out of Scope - Servers

- Installation of net new applications within the ecosystem
- Installation of applications without legitimate licensing
- Setup and Configuration of any new servers beyond those mentioned in the above SOW (Hyper-V, Domain Controller and File/App Server)
- Relocation of Servers or reconfiguration of physical installation of servers from Tower to Rack
- Replacement of any parts or cabling on existing servers
- Troubleshooting, or reconfiguration of existing servers except where explicitly specified in the above statement of work
- Migration of mail services

Out of Scope - End User Devices

- Installation of net new applications
- Setup/configuration of any net new PCs not procured thru TeleComp
- Reinstallation or upgrading of any Microsoft Operating System
- Remediation of any issues, except any that are explicitly related to the scope of the SOW (monitor/video issues, 3rd party application compatibility etc)
- Configuration, troubleshooting and remediation of any mobile devices

Statement of Work (SOW) Retainer Agreement

Statement of Work (SOW) Retainer Agreement

- **Description**

- The Retainer Agreement is a pre-paid dollar value that the Client has purchased from TeleComp to obtain onsite or remote services for their technology needs. As work is performed against the Retainer Agreement, the pre-paid dollar value is debited by the associated hours and labor rate of the work performed. As the Retainer Agreement nears exhaustion, normally 10% to 20% of the original value, TeleComp staff will contact you to purchase additional hours. If your Retainer Agreement reaches a \$0.00 value, your rate for services will become the then current rate for onsite or remote services.

- **Authorized Contacts**

- TeleComp will ask that the Client identify specific contacts that are authorized by the Client to request services be performed by TeleComp. This helps to ensure all work performed is duly authorized.

- **Fee Schedule**

- The Retainer Agreement minimum is 10-hours of Engineer Standard hours purchased at \$139.00 hourly. The initial minimum is \$1,390.00. The Retainer Agreement covers onsite, or remote support services provided to you by TeleComp.

- **Agreement Term**

- The Retainer Agreement begins when paid in full in advance of any hours worked. The Retainer Agreement value does not expire and may be used for onsite or remote services until exhausted.

- **Response Time**

- Response time, is defined as acknowledgement of a service request and, will typically be performed in less than 60 minutes from the time a request is submitted.

Server Refresh

Prepared by:

Telecomp Holdings, Inc.

Bill Fernandez
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Prepared for:

Welch Public Schools

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Quote Information:

Quote #: 008081

Version: 2
Delivery Date: 10/05/2021
Expiration Date: 10/29/2021

Quote Summary

Description	Amount
Server Hardware	\$9,210.00
Server Software	\$2,215.00
FortNoc New Server	\$2,280.00
New Firewall	\$9,045.00
Installation Services	\$8,340.00
Total:	\$31,090.00

When a credit card is used for payment, a 3% credit card convenience fee will be assessed. Pricing is subject to availability. Product warranties are provided through the manufacturer. Installation labor will be billed against any available maintenance agreement or by the hour unless stated otherwise. Minimum 20% restocking fee will be assessed with original packaging within 10 Days of product delivery. We reserve the right to cancel orders arising from pricing or other errors. The information provided is a proposal and is subject to credit approval. The proposal provides an approximate monthly payment for hardware, software and services based upon the contract type and term in months. Taxes, fees and insurance are not included in financing figures. Any change in the amount financed will change monthly payment amounts. NOTE: By signing below, you agree to the terms and conditions.

Telecomp Holdings, Inc

Welch Public Schools

Signature: _____

Signature: _____

Name: Bill Fernandez

Name: Jeremy Ramsey

Title: EVP, Sales

Date: _____

Date: 10/05/2021