

# Quote

Date: April 7, 2026  
Exp. Date: May 7, 2026

Project: New Buffalo High School Football Retrofit  
New Buffalo, MI  
Musco Project Number: 213175

## Sourcewell

Master Project: 199030, Contract Number: 041123-MSL, Expiration: 06/16/2027  
Category: Sports lighting with related supplies and services

All purchase orders should note the following:  
Sourcewell Purchase – Contract Number: 041123-MSL  
Sourcewell Member Number: 5839

### Quotation Price – Materials Delivered to Job Site and Installation

TLC for LED™ Sports Lighting w/ Show-Light® & Installation .....	\$175,000.00
<b>ADDER:</b> TLC-RGB-U Luminaires .....	(+) \$10,000.00
<i>- Discount of \$5,000.00 applied to order if purchased at the same times as baseball sports lighting</i>	

*Sales tax and bonding are not included.*

*Quote is confidential. Pricing and lead times are effective for 30 days only.*

### Light-Structure System™ retrofit with Total Light Control – TLC for LED™ technology

#### Guaranteed Lighting Performance

- Guaranteed light levels of 30FC and uniformity of 2.5:1 for a football field with track (360'x160')
- BallTracker® technology – targeted light, optimizing visibility of the ball in play with no glare in the players typical line-of-sight

#### System Description

- Factory aimed and assembled luminaires, including BallTracker® luminaires
- **ADDER:** Factory aimed and assembled TLC-RGB-U luminaires
- Pole length factory assembled wire harnesses
- Factory wired and tested remote electrical component enclosures
- Mounting hardware for poletop luminaire assemblies and electrical components enclosures
- Disconnects
- UL listed assemblies
- Corrosion protection

#### Show-Light® Entertainment System with Control-Link® Control and Monitoring

- Control-Link® control and monitoring system to provide remote on/off and dimming (high/medium/low/blackout) control and performance monitoring with 24/7 customer support
- Touchscreen(s) for onsite control of lighting effects
- Up to 30 lighting scenes
- 4 standard and 2 optional lighting effects
- 4 minutes of light show programming set to customer supplied and licensed music
- Scene programming must be requested within 90 days of commissioning, Effect and Show programming must be requested within 12 months of commissioning

#### Operation and Warranty Services

- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 25 years
- Support from Musco's Lighting Services Team – over 170 Team members dedicated to operating and maintaining your lighting system – plus a network of 1800+ contractors
- Warranty starts the date of shipment



### ***Payment Terms***

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Final payment terms are subject to approval by Musco credit department. Final payment shall not be withheld by Buyer on account of delays beyond the control of Musco.

Email or fax a copy of the Purchase Order to Musco Sports Lighting, LLC:

Musco Sports Lighting, LLC

Attn: Musco Contracts

Fax: 800-734-6402

Email: musco.contracts@musco.com

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### ***Delivery Timing***

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8 - 10 weeks for delivery of materials to the job site from the time of order, submittal approval, and confirmation of order details including voltage, phase, and pole/luminaire locations.

### ***Notes***

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Quote is based on following conditions:

- Shipment of entire project together to one location.
- 208 Volt, 3 phase electrical system requirement.
- Structural code and wind speed = 2021 IBC, 110 mi/h, Exposure C, Importance Factor 1.0.
- Due to the built-in custom light control per luminaire, pole or luminaire locations need to be confirmed prior to production. Changes to pole or luminaire locations after the product is sent to production could result in additional charges.

Thank you for considering Musco for your lighting needs. Please contact me with any questions or if you need additional details.

*Will McIntosh*

Sales Representative

Musco Sports Lighting, LLC

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